The Michigan Tradesman.

GRAND RAPIDS, WEDNESDAY, OCTOBER 12, 1887.

NO. 212.

VOL. 5. "VISIONS" FOR BUSINESS MEN. afterward. He has just enough ready have no word of censure for them. They WANTED. ritten Especially for THE TRADESMAN. money to barely make necessary purchases have been defrauded of their own. They Butter, Eggs, Wool, Pota-toes, Beans, Dried Fruit, How apt are we all to judge erroneously in matters which we do not understand, or of which we have no practical knowledge. And avoids that memorandum book until he can conveniently spare the amount. Then he drops in, pays it, and again is my cash Apples and all kinds of Let any man who has generally been Garden Seeds a Specialty. customer. Thus, you see, James, I lose the working capital; and if a meeting of thought poor be seen erecting two or three his trade for a long time, and some- the stockholders were called, they could sit Produce. The Most Complete Assortment in Michigan. Don't Buy un-If you have any of the above goods to ship, or anything in the Produce line let us hear from you. Liberal cash advances hear from you. Liberal cash advances made when desired. til you get my prices. "He has been making money all the time," matter of business and good policy, you continually. That husband, whether rich CALL FOR ALFRED J.BROWN but was a sly dog and concealed this fact see I cannot afford to give credit, but can or poor-who doesn't furnish his wife with SCHUMACHER'S ROLLED AVENA, Earl Bros., Commission Merchants, From the best White Oats. Oatmeal, Parched Farinose and Rolled Wheat in Original Packages. To use these choice cereals is to learn how to live. from the community." Let a merchant who actually afford to sell goods less than my a purse, and as long as he has any cash once came to the town a poor man and com- neighbors by refusing to give it. Not hav- doesn't declare a dividend now and then, 157 South Water St., CHICAGO. 16-18 N. Division St., Grand Rapids menced business in a small way, who seeming donated hundreds of dollars to the pub- in order that she may have a dollar to use ce: FIRST NATIONAL BANK, Chicago. ed to be doing fairly well and afterward lic, I have no losses to pay and can, there- as she pleases, is a porker of the meanest MICHIGAN TRADESMAN, Grand Rapids. met with losses, commence to erect costly fore, afford to sell goods so low that a man sandy breed, and should be drummed out of RAPIDS buildings, and how soon certian ones point who intends to pay at all will find it to any decent community. BELKNAP EDMUND B. DIKEMAN to those structures and, with a significant his interest to borrow \$20 to \$50, as the motion of the head, say, "I told you so. case may be, to make his purchases, even Wagon and Sleigh Co. Pity the Poor Salesman. His profits have been enormous. I declare, should he pay 10 per cent. for the money." THE GREAT New York Letter to the Hartford Courant. such prices are next thing to robbery!" "What! You can do as well with the A woman behind the counter is like a They do not know that in ninety per cent. cash where they credit as where they do FRONT queen behind her throne, and is frequently MANUFACTURERS OF Watch Maker of such cases the very ground upon which not?" a tyrannical and arbitrary sovereign, but a Spring, Freight, Express, Lumber and Farm man selling goods does not possess the same imposing appearance. His object seems too the buildings stand has been mortgaged for "I beg your pardon, James, no merchant material and the building, also, as they pro- dare sell at lower prices to you for cash, plainly to sell his wares instead of to trifle We are now supplying the Trade with our gress, for cash to pay the workmen and a new Brand of Soap WAGONS! than to those he credits. You and I know with the customer, or to exercise his great privileges. He is not a diplomat, and in E JEMEIEL fire insurance policy, also, is made payable that such a course would ruin his business this position with all its temptations he is seldom a bully. to the money lender as collateral security; Don't be offended at an old friend, James, Logging Carts and Trucks Mill and Dump Carts, BEST FAMILY. so that, in fact, the parties may still be as if he talks plainly to you, as it is to our mu-A few days ago, while waiting on the will of a peerless lady with bandoline bang and a haughty mien in a Broadway shop, the poor as ever and really own but very little. tual interest to avoid credit, which demon Lumbermen's and 44 GANAL ST., It is the LARGEST and BEST bar of alone has mortgaged half the farms in the Will some one have the kindness to sug-River Tools. subscriber was attracted by negotiations be-tween two ladies and a salesman. He was white PURE SOAP ever retailed at Five We carry a large stock of material, and have every facility for making first-class Wagons of all kinds. State; and the more you think about it, the gest a plan of dealing with the habitual nore you will, by and by, thank the man a heavily-built, stalwart young man, with a tobacco chewer, and we might well add, the Grand Rapids, -Grand Rapids Soap Co. all kinds. By Special attention given to Repairing, inting and Lettering. Shops on Front St., Grand Rapids, Mich. who refuses you." fresh color, and to the casual glance in good smoker? Now, I am not making an externinating war upon tobacco or its friends. "What do you want of that doll?" said Possibly-for I do not personally know-it the man in a snappish, petulent voice, ad-FOURTH NATIONAL BANK is no longer a luxury, but a necessity. But Jersey flats by way of a venture. COOK & PRINZ Grandpa's Wonder Soap dressing a small, poorly-clad woman, as I do know this fact, that otherwise wellthin, inclined to straw color, chill and the clerk passed the article for examination. bred and gentlemanly men will sit, or stand, aguish looking-not at all in good condi-tion. You would have given the shopman "I want it for Lucy, of course," she Grand Rapids, Mich. in a neat house, store or office and deliber-Valley City Show Case Mfg. Co., meekly replied. "You know I have promlong odds in any combat between the two. But there was a mother with the younger THE BEST SELLING GOODS ON ately eject the tobacco-charged saliva onto a sed her one ever since she was sick, and clean floor, into your woodbox, onto your woman, her duplicate, if duplicate means A. J. BOWNE, President. THE MARKET. SHOW GASES. this is only five cents." bright and polished hearth and (as if double, for she was just double as fat, dou-ble as old, and double as eagle-eyed. "I want to see some black silks," remark-GEO. C. PIERCE, Vice President. "Nonsense! She doesn't need it, you are ashamed of the act) just behind the legs of MANUFACTURED BY H. P. BAKER, Cashier. Prescription Cases and Store Fixtures your stove, until you become so nervous always spending money foolishly," and the Beaver & Co., Dayton, Ohio. ed the daughter. "Certainly, madam," said the shopman. "Here is, I guarantee, the finest piece of man chewed the end of his cigar viciously. you can hardly attend to business. "Serves - - - \$300,000. CAPITAL, OF ALL KINDS. SEND FOR CATALOGUES. The woman paid little attention to her you right," says one. "You ought to fur-SOLD BY husband, and began pricing some cheap black silk ever made up in the city. If I were a lady and buying silk, I'd buy this SEND FOR ESTIMATES nish spittoons-large ones-and have them Transacts a general banking business. S. MUSSELMAN & CO prints. The clerk who seemed a little em-38 West Bridge St., Grand Rapids. convenient also. Well, even that doesn't black. As long as any of it's left, even afbarrassed and perplexed was, however, very always answer the purpose, as they eject ter it gets slick and shiny, you can add to it, you can turn and twist it." attentive to his customer. Make a Specialty of Collections. Accounts Grand Rapids, over and all around it. Then, too, such a of Country Merchants Solicited. "Oh, but I don't want it if it's going to "Oh, come along," growled the husband, filthy utensil in a store is offensive to those get shiny and going to fall to pieces like that," said the younger lady from Jersey; "I want something that'll wear." "But, madam," began the shopman, "I WINTERNITZ. POTATOES. **UDWIG** who do not use the weed and particularly a few minutes later. "We ought to be HIRTH & KRAUSE, half way home now." so to ladies, some of whom would be driven "Please pay the clerk 75 cents and then I away, and loss of custom would follow. We give prompt personal attention to the sale of POTATOES, APPLES, BEANS and ONIONS in car lots. We offer best so thoughtful of the pleasure of others as to STATE AGENT FOR am ready," the wife quietly replied to this LEATHER didn't say "Well, Mary Jane," interrupted the elder last hint of extravagance. Fermentum lady, disparagingly, "it does seem an awful And Shoe Store Supplies. facilities and watchful attention. Consign-This is a scene I once witnessed while defer such gratification until out of doorspity you've got to give up your black silk, but I s'pose if the man says himself it's goments respectfully solicited. Liberal cash advances on Car Lots when desired. waiting a moment in a country store. And or in his own house, where it is his own SHOE BRUSHES, what merchant has not observed its repetiright-we beg his wife's pardon-to soil the The Only Reliable Compressed Yeast. Wm. H. Thompson & SHOE BUTTONS. tion with variations? What a variety of floor and furniture if he wishes. In the Manufactured by Riverdale Dist. Co. SHOE POLISH, thoughts crowd upon the mind of a listener, morning the office or store is swept and the and in what an unenviable and unpleasant SHOE LACES. 106 Kent Street, Grand Rapids, Mich. COMMISSION MERCHANTS. hearth made clean. Then, when, a little Heelers, Cork Soles, Button Hooks, Dress position it places the merchant or his clerk! 166 South Water St., CHICAGO. later, we see a friend come in to have a TELEPHONE 566. ings, etc. Write for Catalogu Reference kindly chat, and, with jaws in motion, Many a man deems the judgment of his Grocers, bakers and others can secure the agency fo heir town on this Yeast by applying to above address None genuine unless it bears above label. 118 Canal Street, Grand Rapids. FELSENTHAL. GROSS & MILLER, Bankers. wife too weak to be entrusted with money. draw a chair close up to the stove, even in Thicago She seldom has a purse of her own, or if falling to pieces in your hand, as he sayswarm weather, we know what is coming, but usually say nothing about it. Can't we she has it is empty and carried because-EDWIN FALLAS. CHARLES A. COYE, TRANSIT MILL COMPANY, deal with the tobacco fiend kindly and yet well, because people might think he was to shorten. PROPRIETOR OF unkind to her; and, as the husband is lord successfully? Don't all speak at once. VALLEY CITY COLD STORAGE, "O, wad some power the giftie gie us, To see oursels as ithers see us." of the household, she must call upon him WHOLESALE DEALERS IN A. Coye & Son, to pay for every article she purchases. I

JOBBER OF

Keep Your Capital Earning Interest. "It is a part of a dealer's business," says Terry, "to keep his capital actively at work earning interest. This he fails to do when it lies idle half the time. It can hardly be expected that anyone can so accurately cal-culate the chances of trade as to always use the whole of a certain amount of capital and yet never at any time be in need of money. While it is safer to be on the sure money. While it is safer to be on the the side and err by retaining too much rather than too little, yet with some men it is more profitable to retain only just so much capi-tal in their business, that they will some-times be pinched a little to get along, and even be under the necessity of borrowing temporarily. This occasional necessity for money stimulates their energy and induces them to look more closely to selling off their goods and collecting their outstanding accounts. The natural disposition of the dealer should be considered in this matter, and his action governed accordingly. If, FRANK A. HOWIG. with the accumulation of profits and con-sequent plethora of capital, he finds himself growing lax in pressing sales and making collections, he would doubtless be benefited by such a partial withdrawal of capital that e would sometimes be in want of money. "The points necessary to be considered n deciding that there is a surplus of profit which may be advantageously drawn are

therefore, the following: "First-Absolutely no need of it, as the urchases can all be made for cash without

"Second-Or, if not, that for short periods when credit is needed on some of the purchases, the difference in price or dis-count which can be obtained by paying cash is adequate to pay for the use, also, of the money during the rest of the year.

"Third-The certainty of receiving from training, weight about 160 pounds, skin sales and collections sufficient money to pay for the goods purchased on credit at the clear, and well colored. The ladies were from out of town-we will say Jersey, the maturity of the credit, or if this is uncer-The tain, the certainty of obtaining temporary loans, without sacrifice, to meet an emeryounger, the would-be purchased, was very gency. "Fourth—Whether the capital, if left in

the business, could be temporarily used or loaned in such a way as to be safe and earning interest at the periods when it is not wanted in the business."

Oleomargarine and Butterine.

From the Detroit News.

The act passed by the last legislature regulating the sale and use of oleomargarine is now in force. Any person who sells or offers for sale as butter, any oleomargarine, butterine or like mixture, is guilty of a misdemeanor and liable to a fine of \$200 or a year in the Ionia house of correction. The proprietor or keeper of any hotel, restaurant, eating saloon or boarding house who puts imitation butter on the table, or uses it in the preparation of food, is also liable to a like fine. And, last, the presence of

oleomargarine or butterine in any place where food is sold or furnished is prima facie evidence of its sale or use. There is a proviso to the above, however, which modifies it. A storekeeper can keep

oleomargarine or imitation butter for sale. ing to get shiny, and's coming to pieces, it's no good looking for one. Black silk's aland a hotel-keeper can use it in the food or on the table, provided there is conspicuously displayed a white placard printed in black ink in plain Roman letters "of not less than ways convenient; in case of family 'fliction, there you are; there's nothing genteeler for church; and as for teas, all's extra you've three inches in length and not less than two inches in width" the words "oleomargarine or butterine sold or used here." This makes got to have's a lace fichu and there you are again. Give me a black silk, says I, and there I am, no matter where you put me. a sign nearly seven feetlong and four inches But, of course, if it's going to get like that,

As the quality of oleomargarine has improved its sale has increased. The internal "Madam—" gasped the shopman. His knees had begun to tremble and his breath revenue tax has not restricted its sale so much as it has concentrated its manufac-"Of course, nobody wants a dress that's ture. The small manufacturers have disgoing to fall to pieces, because there'd be

appeared and a few large concerns control the dressmaker to pay, and what's the use of making up if it's bound to act like that?" the market. And as the public become fahave seen a woman purchase successively a paper of pins, a darning needle and a spool of thread, and each time ask her husband to the third ask her husband to of thread, and each time ask her husband to the third ask he



rank, rancid and poor butter composing the product of half our dairies. Of course, the intention of those who made the law was to

Jane;" said her mother, waving him aside, "but at least he's honest; some men'd try to namper the sale of butter substitutes, and thus indirectly make a larger and better market for the genuine article.

Honor in Trade and Industry.

which is worthy of honor, as symbolizing the energy, industry, wisdom and far-see But few give their approval so heartily to character and intelligence when clad

If any man can cleverly adapt his con-

versation and arguments to suit men and circumstances, it is the salesman of the day. And yet there is neither inconsistency nor hypocrisy about him. He is simply adroit in adapting himself to circumstances, and intelligent enough to make the most of every opportunity. No matter who the man is, or where he comes from, the ready salesman has something to say which is to the print and at all counts accompliance the point, and, at all events, accomplishes the object of gaining the attention and good-will of his customer. Men who are profound in book learning, and noted for

profound in book rearing, and noted to great mental capacity, often utterly fail in this readiness of speech, this quick grasp-ing of any subject of the moment, and this fluency to deal with it in language which is sensible and entertaining. But the bright, elastic understanding of the enterprising colormous responds to all such requirements

worked on a new principle, he calculated on big sales. His first experience will answer for all others. He drove up to a farm house in the western part of Wayne county and took a beater in to exhibit. The people liked it exceeding well, but the old farmer said: "Young man, I want to see your patent."

From the Detroit Free Press

"I have none." "Then your written authority to make

sales. "Don't need any."

He Had Reached the Limit

A Detroit peddler of tinware took out

some egg-beaters on his last trip, and as the

price was only fifteen cents each, and they

"Then you must give me a bond, with two sureties, in the sum of \$1,000, that you will stand between me and any trouble.

"But I can't do that."

"Then I can't buy. I've just had to pay a royalty on a drive well, damages for using an infringement on a patent gate, and have a lawsuit about a havfork and another over a windmill, and we don't even buy a dishpan without a bond that it don't infringe on somebody's patent bathtub."

The Salesman of the Day.

inder an agreement not to sell to any one not in the envelope combination; consequent The Nichigan Tradesman. A JOURNAL DEVOTED TO THE RETAIL TRADE OF THE WOLVERINE STATE. That the two advances have increased the

per day.

Gripsack Brigade.

of weeks with relatives and friends.

Fred. D. Yale & Co.

out for a few days occasionally.

prises the States of Michigan and Wiscon-

more recently with the Detroit Casket Co.,

has engaged with S. H. & G. H. Edgerton,

of Marshall, as manager of their casket fac-

Ed. Pike, traveling representative for

Welling & Carhartt, of Detroit, will be

to Miss Lizzie Huyge. The happy couple

Dr. J. B. Evans, the Grand Rapids trav-

avenue.

time. No insurance.

October 25.

sula in the interest of Putnam & Brooks.

E. A. STOWE, Editor.

Terms \$1 a year in advance, postage paid. Advertising rates made known on application

WEDNESDAY, OCTOBER 12, 1887. WHERE WE STAND.

The Pittsburg Grocer and Price Curren conveys a wrong impression when it intimates that the Michigan Business Men's Association declared in favor of the so-called "National Act." proposed and fathered by a certain few for the alleged prevention of the manufacture and sale of adulterated goods. The members of the Michigan Business Men's Association believe in pure goods and practice what they preach by refusing

to handle anything but pure goods-instead Joseph Mintefering, representing Allen of praying for Congress to pass an uncon 3. Wrisley, the Chicago soap manufacturer, stitutional act compelling them to do so. was in town last week, leaving for his home Which is the more honorable-to do what in Detroit on Saturday. is right of your own accord or to ask Con-Will Foote, formerly with the Grand

gress to make a law compelling you to do Rapids National Bank, is now on the road right under severe penalties? for the Sherwood Manufacturing Co. He

What the Grocer says about the attitude is at present in New York City. of the Association on the question of prize Henry Smith, tea salesman for Bulkley, goods is true. Believing that the Legisla-Lemon & Hoops, has moved his family ture is the proper body for a State Associafrom New York City to this place, where tion to apply to for relief, steps will be they are pleasantly located at 149 Gold

taken to secure the enactment at the next street. session of a law prohibiting the giving of prizes with articles of food. In this work the Association will have the hearty support of the jobbing trade, which is generally

"sick unto death" with the entire scheme business. Not content to wait until the Legislature finally meets, steps will be taken to secure pledges of support from candidates for the Legislature previous to their nomination and election. At this distance, it is difficult to imagine how the bill can fail to become a law at the earliest op-

portunity. Another measure which the Association stands pledged to support is the bill providing for the reduction of the ridiculous exemption now allowed a householder in

this State. This measure has been thoroughly discussed in THE TRADES-MAN's columns, but will be revived again when the time for action arrives.

THE INITIAL STEP.

The offer of the Secretary of the Michigan Business Men's Association to furnish reports to the Secretaries of the Pennsylvania and New York Associations of former residents of Michigan who seek credit of the business men of the Keystone or Empire States has been accepted by the Secretary of the Pennsylvania Asseciation in the following manner:

Your offer to undertake to furnish the standing of any consumer in the State of Michigan is a move in the right direction. In proof of this, let me cite the case asked for: The person moving from Grand ittsburg felt safe. No sooner did he find that an Association existed in this city, similar to the one in the city he left, that he asked for credit no more.

To keep the ball in motion, I will agree to furnish the standing of anyone in this State. To make a system, I would sug-gest that all inquiries be made through the retaries of each State Association. I am satisfied much good can be accomplished by this movement. Imagine a time when all our merchants, being thoroughly educated to this system, will, before giving credit to anyone, ask for their standing and can

AMONG THE TRADE. the public are at the mercy of the pool. GRAND RAPIDS GOSSIP. D. W. Tower succeeds Farmer & Tower in the brass foundry business. Kruidenier & Nyburg, grocers at 327 East earning capacity of each machine \$12.50

Bridge street, have been closed on chattel nortgage. W. F. Mercer has engaged in the grocery usiness at Carlyle. The stock was pur-Geo. F. Owen came home from the North hased at this market. Friday with a Petoskey blizzard in his head.

Mrs. "Hub." Baker left last Wednesday A. J. Young has engaged in the underfor Fenton, where she will spend a couple taking business at Colon. The Powers & Walker Casket Co. furnished the stock. George McKay returned last Friday from Henry Ives has bought the plant and busiten days' trip through the Upper Penin-

ness of the W. H. Hughes Mattress Co., at 258 Canal street, and will enlarge the capa-H. E. Dick, representing the A. B. Dick city of the factory about 50 per cent. Company, of Chicago, manufacturers of the Edison Mimeograph, was in town last week. H. Van Giesen & Co. have sold their gro-John M. Shields is spending a couple of cery and feed business at 73 Plainfield weeks among the trade of Southern Michiavenue to C. Williams, late of Hart. Van gan and Northern Indiana in the interest of Giesen & Co. continue their drug business

at the same location. A. J. Elliott & Co. succeed E. E. Walker in the grocery business at the corner of Monroe and Ionia streets. Mr. Walker will devote his entire attention to his Wealthy

avenue grocery store. Geo. Dunaven has sold his grocery stock at 198 East street to Geo. W. Williams and Thos. G. Conley, who will continue the business under the style of Williams & Conley. Mr. Dunaven will engage in the grocery business again in another part of the city.

An establishment representing one of the J. E. Feldner & Co., the shirt manufacturmost promising branches of manufacturing ers, are now represented on the road by J. pertaining to the dry goods trade is about to M. Wheeler, E. D. Brooks, J. McKenzie be merged into a stock company. The and Oscar Davis. Mr. Feldner also goes increased capital incident to a re-organization of the business will enable the manager Jas. F. Nelson, of the firm of Nelson to enlarge his facilities and increase his Circuit Court. Bros. & Co., is now on the road for the exoutput, about 100 per cent.

tensive wall paper house of Warren Lange A number of gentlemen met at the office & Co., of New York. His territory comof Maurice M. Houseman last Wednesday evening and decided to proceed to the organization of the Valley City Building and Wm. H. Kathan, formerly on the road Loan Association, placing the capital stock for the Powers & Walker Casket Co., but

at 5,000,000. Articles of association were executed and forwarded to the Secretary of State. Another meeting will be held on Wednesday evening to adopt by-laws and elect officers and directors.

As heretofore hinted by THE TRADESmarried at St. Andrew's church on the 18th MAN, Edward Telfer has merged his tea,

coffee and spice business into a stock comwill take up their residence 131 Fifth pany under the corporate style of The Telfer Spice Company. The Company has a paid-up capital of \$14,000, the stockeler, lost his sample case at Belding last holders comprising Edward Telfer. Henry

week and it was found in the back room Idema and Peter Lankester, who are also J. Moriaty. of L. L. Holmes drug store the next day at the Directors. Mr. Telfer has been elected noon. Crawford, the canary seed kid, lost to act as President, Treasurer and General his hat at the same place at about the same Manager, Mr. Idema will fill the office of

Vice-President and Mr. Lankester will serve Louis J. Fasquelle, traveling representaas Secretary. Mr. Telfer has built up a tive for John J. Dodds & Co., of Detroit, good reputation among the merchants who Fergus and is shipping the same to this was married at Petoskey last week to Miss buy at this market and the additional capi- place by rail. Ethel L. Rowan, a popular young lady of tal now at his disposal will enable him to that place. The happy couple will include increase his facilities very materially and Minneapolis and Duluth on their wedding push business stronger than ever before.

trip and be "at home" to their friends after Possessing, as he does, the confidence of the entire trade, THE TRADESMAN expects C. railway. Aaron Hufford was run away with in a to see Mr. Telfer develop the corporation hack at Hudson while going from the depot bearing his name into one of the large insti-

to the hotel one night last week, and rumor tutions of the city. AROUND THE STATE. Oscoda-Frank McMahon, druggist, wa

recently burned out. landing on terra firma his white plug hat Chase-H. M. Mathews, druggist, has The Road is the characteristic title of gone to Ireland on a visit.

Adrian - Melchor Heinrich, furniture lealer and undertaker, is dead. Marenisco-Curtis & Stone succeed Geo. E. Fernold, Jr., & Co. in general trade. Orangeville Mills-Frank Lamoreaux has

past ten months.

emoved his grocery stock to Yankee to secure larger quarters for its business. Springs. East Tawas-Bancroft, Thompson & Co., of Bay City, have opened a branch dry goods store here.

Muskegon-Andrew Wierengo has attached the grocery stock of Lyman Newton on a claim for \$252.42. government prices.

Lansing-P. E. Dunham & Co. succeed Detroit-The Globe Tobacco Co. dis-Chas. L. Sattler & Co. in the hardware bustributed \$831.84 among its employes Saturiness. The former still retain their grocery day, being a percentage of the net earnings and saloon. of the company for the last quarter.

Big Rapids-Harry Clark has been admitted to partnership in his father's seed and 000,000 feet of pine in the Alpena district. produce business. The new firm name is E. P. Clark & Son.

Battle Creek-N. H. Winans, who recenttrolled by a syndicate composed of Mitchell ly sold his grocery stock, at Ann Arbor, to & McClure, Rupp & Kerr, A. P. Brewer, Brown & Cady, has engaged in the merchant tailoring business here. they made about \$60,000 out of the deal.

Mancelona-J. L. Farnham now occupies one-half of his new double brick store, of \$100,000. Henry Heames, Ford D. while G. I. Watkins, with a millinery and fancy stock, occupies the other.

Kalkaska-Dr. Elms has nearly completed his three-story brick block. Pipp Bros. & Martindale will soon move into the same with their hardware and harness stock. East Saginaw-McCausland & Co. sold forty-seven carloads of goods to a lumbernatural stone. ing firm at Naubinway last week. The order included ten carloads of hay and ten car-

county, will put in 60,000,000 feet of logs loads of oats. Detroit-Brand & McCullock, the paintthis winter, and is building a horse logging ers and paper hangers, who were attached road, which will be shifted from one camp by T. H. Hinchman & Sons in 1885, brought to another, in making the haul to the landsuit against the firm for \$10,000 damages ing, the work being finished at each camp and the case is now on trial in the Wayne before the removal of the iron and ties is made. In this way 150 tons of rail will

Mancelona-Rodenbaugh Bros. have their answer the purpose. Two car loads from two-story brick store, 24x70 feet in dimen-Bay City lately went into the woods for laysions, nearly completed. The inside is being ing the road at the first camp. The logs finished in natural wood and presents a fine put into the water by the road will be towed appearance. It will be stocked by the ownummer, and some will reach Alpena. ers with drugs.

Traverse City-E. McNamara has consolidated his boot and shoe stock with that of Hamilton & Milliken and been admitted to partnership in the boot and shoe department of their business. The style of the new firm is Hamilton, Milliken & McNa-

> store, will engage in some other business. MANUFACTURING MATTERS.

Cadillac-John, G. Dersch has started a cigar factory.

E. Staples, who have endorsed his paper to Muskegon-W. L. Ducey has bought the a considerable amount. The stock inveninterest in the Michigan Shingle Co. of M. tories \$2,600, which Mr. Spink claims will Detroit-It is reported that Alger, Smith cover all liabilities and leave a considerable

& Co. will put in 100,000,000 feet of logs in the nominal owners and hopes soon to ex-Alcona county the coming winter. Owosso-The Estey Manufacturing Co. tricate himself from his difficulty.

has purchased 1,000,000 feet of lumber at

MAN, Henry Smith will discuss the relative Tustin-C. L. Duroy, who has operated a merits of Indian vs. China and Japan teas, sawmill in this vicinity for three years, has citing statistics showing conclusively that removed his mill to a new town in Missauthe product of the former country is destinkee county, on the line of the T., A. A. & ed to become as strong a competitor in the American market as Indian wheat is of the

Evart-A. L. Freeman & Co. have sold American cereal in the English market. their Horse Shoe Lake and Cox shingle The Hardwood Market. mills to Crosby & Collin, of Greenville.

Nelson Link will have charge of the firm's Ash is in good demand, especially black business, with headquarters at this place ash. Beech and birch are not in much de-Oscoda-The J. E. Potts Salt & Lumber mand. Elm is in fair demand. Cherry is

Co. claims to have made the champion much sought after. Maple is dull. Bassweek's cut with its mill for the week end- wood has advanced and is active at the ading Sept. 24, when 2,353,190 feet of lumber vance. Oak is in good demand, especially

Ludington-James Foley has put in 21. A Scotcher 000,000 feet of logs in this district in the Fond Wife-What do you think! Mrs Blank can speak seven different languag Fond Husband—Pooh! That's nothing she's got tongue enough to speak fifty! Jackson-The Standard Gig Saddle Co. contemplates removing to Detroit, in order

MISCELLANEOUS.

Cheboygan-The Cheboygan River Boom-Advertisements will be inserted under this head for one cent a word or two cents a word or three insertions. No advertisement taken for less than 25 cents. Advance payment. Advertisements directing that answers be ent in care of this office must be accompanied by 25 cents avtra to cover proceeding that ing Co. recently had a sale of stray logs, at which 36,000 feet went at \$5.90 a thousand. Muskegon-C. T. Hills has recently bought about 60,000 acres of long leaf pine by 25 cents extra, to cover expense of postage, in Greene and Perry counties, Miss., paying

FOR SALE-Nice country hotel. Highland Sta., Oakland Co., Mich. C. M. Chatfield,

FOR SALE-General store in village of Mt. Pleasant: dry goods, groceries, boots and shoes, crockery, and farm of 160 acres, 70 acres improved. Apply to John Maxwell, Mt. Pleasant, Mich. Wyandotte-J. T. Hurst has bought 60.-Pleasant, Mich. 214* **FOR SALE**—Stock of drugs, medicines, paints, oils, wall paper, books and notions in vilage of 300 inhabitants; stock and fixtures invoice \$3,000; can be reduced to \$2,000. Ad-dress Lock Box O, Coopersville, Mich. 213* paying about \$3 stumpage. The property was in the Richardson estate and was con-

FOR SALE-At a bargain. A clean stock of hardware and mill supplies. Address Wayne Choate, Agent, East Saginaw. 210tf **FOR SALE**—Or exchange, platform spring peddling wagons, suitable for wholesale or retail trade. Address Welling & Carhartt 139 Jefferson avenue, Detroit, Mich. 2081 "Little Jake" Seligman and others, and Detroit-The Michigan Chemical and

 Import Solid avenue, Decroit, Alen.
 2051

 Import Solid avenue, Decroit, Alen. Stone Co. has been organized with a capital

Hinchman and others are interested, and F^{O at} SALE-Desirable residence lot on Liv-ingston street. Will sell on long time or exchange for good stocks, mortgages or other real estate. E. A. Stowe, Tradesman office. they expect to revolutionize all business in which dressed stone or flagging is used. The chemical is a composition of sand,

gravel and cement and a secret solution, and FOR SALE-At a bargain, all the ma-**C** chinery of a two run grist mill. Put up last year. Does first class-work. G. C. Willey, Summit City. is made for less than one-third the cost of ummit City.

FOR SALE-The best drug store in the thriv-ing city of Muskegon. Terms easy. C. L. Brundage, Muskegon, Mich. 193tf Rogers City-John Brown, having four camps on the Ocqueoc, in Presque Isle FOR RENT-Pleasant store at 19 West Ful ton street, Boston block. Now used as dry goods store. Good location. Apply to 221 Mt. Vernon street. 2014 $\begin{array}{c} \hline & \mathbf{W}_{\text{approx}}^{\text{21}\text{ ML}, \text{ vertical street.}} \\ \hline & \mathbf{W}_{\text{approx}}^{\text{ANTED}-\text{Salesmen to sell new patent led}}_{\text{ger to merchants; and other specialties;}}_{\text{commission. Model Ledger Co., South Bend, Ind.}} \\ \hline & \mathbf{M}_{\text{approx}}^{\text{21}\text{ ML}} \\$

WANTED-To exchange. Two freight was gons for buggy horse. Address O. C. Shultz, city. 211tf

Shultz, eity. 211tf WANTED-Location for custom sawmill in pine or hardwood of large tracts, or two or three years sawing. Satisfaction guaran-teed in manufacturing. Address B. B., care Washington and the second seco mainly to East Tawas and Cheboygan next

Business Troubles at Whitehall,

WANTED-A salesman of experience and ability with highest references, to sell cigars to first-class drug and grocery trade by a large cigar distributing house, Address M. Blank, 72 Murray street, N. Y. City. 212* J. & N. Sturtevant, two sisters doing a grocery business on Colby street, have assigned to E. D. Thompson. The liabilities WANTED-A first-class meat market man to take good position in country town. Good salary to good man. Address J., care are about \$900. The assets comprise stock, fixtures and 300 acres of land near White-Fradesman hall. Henry Sturtevant, who managed the

WANTED-To exchange farm worth \$2,500 for a stock of goods. Address Box 23, Tradesman office, 208*tf H. A. Spink has executed a bill of sale of

WANTED-A man having an established trade among lumbermen to add a spec-ial line and sell on commission. To the right man a splendid chance will be given to make money without extra expense. Address "B," care Michigan Tradesman. 178tf his grocery stock to E. M. Ruggles and H.

Indian vs. China and Japan Teas. In his next contribution to THE TRADES-

FROST'S PATENT BOXFASTENER G.E.RICHMOND. PAT-MFGS. ALL KINDS OF PACKING & SHELF BOXES. Shipping Cases, Egg

GRAND RAPIDS DISTRICT TELEGRAPH CO.

NO. 3 CANAL ST., GRAND RAPIDS.

Electrical Supplies, Burglar Alarms and Fire Alarm Boxes put in cities, Hotel Annunciators and Electric Door Bells at wholesale and retail. Drawings sent with Bells, so anyone can put them up. Messengers, Hacks, Express Wagons on hand day and night.

J. W. GLASS, Supt.

NMAIL Correspondence a merchant is judged largely by the quality of his

STATIONERY,

And if you are not supplied with

NOTE HEADS. BILL HEADS. STATEMENTS. ENVELOPES. CARDS.

Send to us for Samples and Prices.

CORRESPONDENCE SOLICITED.

Fulier & Stowe Company.

49 LYON STREET.

Grand Rapids. - Mich.

Voigt, Herpolsheimer & Co., Importers and Jobbers of

DRY GOODS

Staple and Fancy.

Overalls, Pants, Etc.,

OUR OWN MAKE.

A Complete Line of

Fancy Crockery&Fancy Woodenware

OUR OWN IMPORTATION. Inspection Solicited. Chicago and Detroit Prices Guaranteed.



W. O. Denison,

88, 90 and 92 South Division Street,

AND DEALERS IN

-

MICH.

*

T

4 and 6 ERIE ST. Grand Rapids, Mich.

The Telfer Spice Company.

TO THE TRADE

WANTED-Five traveling salesmen, salary VV and expenses; no experience necessary. Address with stamp, Palmer & Co., Lacrosse, Wis. 213* surplus. He is conducting the business for MAN-With \$700 to take half-interest in well established real estate and loan office; clears \$3,500 yearly; will guarantee \$100 per month. Address lock box 437, Lacrosse, Wis.

are the same information, whether the new weekly publication just launched at person inquired about came from Maine or California!

This is the first step which has been taken in the line of inter-state co-operation and will doubtless do much to promote a cardinal principle of association work-the curtailment of credit.

THE TRADESMAN would call the especial attention of its readers to the important and interesting article on the grocery page on the cultivation and preparation of tea. The article is contributed by Henry Smith, tea salesman for Bulkley, Lemon & Hoops, and will be followed by supplementary papers on the same subject from time to time. Mr. Smith is well qualified to undertake the preparation of treatises on the subject of tea, as he has had twenty-three years' continuous experience in the tea business, two of which were spent in China and Japan, buying tea for London houses. He has made a life study of his chosen profession, and the readers of THE TRADESMAN may consider themselves fortunate in being able to avail themselves of the knowledge he has acquired on this important subject.

The remarkable increase in the membership of the local associations of Michigan. as evidenced by the per capita dues sent in for auxiliary membership in the Michigan Business Men's Association for the ensuing year, gives ground for the belief that 5,000 es will be enrolled on the membership book of the State body before January 1. The influence of 5,000 representative business men, banded together for protection, tion and reform, can never be comted. Before two years have elapsed, THE TRADESMAN confidently expects to see enths of the business men of the State ether in a compact and harmonous union

Swartz. velope pool is carrying matters ith a high hand. Notwithstanding the Wm. L. Ellis & Co., the Baltimore oyster druggist, is putting in a branch store here. It s10,000 worth of confidence into the Hunt-ivance of 15 cents per thousand, made last packers, is now associated with the exten- will be managed by his brother, Dr. Sweet. ington automatic car coupler, and have nd advance of 10 cents per sive oyster house of H. J. McGrath & Co., nd is now an established fact. En- of the same city. Mr. Henry has many red with numerous friends among the Michigan trade who will turers of them are be pleased to hear of his success.

Denver by Herbert George, Chairman of the McIntyre in general trade. Press Committee of Colorado Division, T. P. A. The Road is as bright as a dollar dealers, are about to dissolve. and as clean as a new broom. Its departments are uniquely original and its general contents a long way above the average. If the Road doesn't succeed, it will be because western travelers do not know a thing when

was despoiled of its shapely beauty.

has it that he improved the occasion to utter

his first prayer. The only egress from the

hack was through the top window and in

they see it. Purely Personal.

Geo. B. Dunton went to Saranac Monday. W. J. Rowe has sold his grocery stock at LaGrange, Ind., to Campbell & Seaton. Jas. Powers, of Steubenville, Ohio, was in town last week on a visit to his uncle, Ben. F. Parmenter. Paul P. Morgan, Vice-President of the M. B. M. A., has gone to Colorado in hopes of securing relief from a severe attack of rheumatism. Elmer Thompson has so far recovered

from his recent illness that he will be able to resume his old place with Perkins & Hess next Monday. J. M. Wheeler, of the shirt manufactur-

ing firm of J. E. Feldner & Co., left last has been closed on chattel mortgage. Friday for a business visit to Big Rapids,

towns. He espects to go down the Valley Jonesville-Andrew Ure succeeds Wm.

the latter part of this week. Christian Bertsch leaves to-morrow for Boston, where he will spend a couple of er, has taken into partnership W. D. Case. weeks buying goods for the spring trade. On completing his business, he will take an ocean steamer to New Orleans and a river steamboat up the Mississippi.

E. E. Brewer has given up his position block. as book-keeper for Fred. D. Yale & Co., to accept a similar position with Thompson & gist, has platted his addition to the town as

Robertson. He is succeeded by Chas. W. North Lake City. Fox, formerly with Davenport & Co., at Alleyton, and more recently with S. P. Arthur Locke in the grocery business. The and be officered by some of the best men in

Crystal-B. F. Sweet, the Carson City "Jake" Henry, formerly of the firm of Mancelona-White & Kiles are settled

Roseburgh—T. H. Moore succeeds Wm. were turned out with two circulars and a quarter sawed.

Mendon-Beard & Kirkbride, general of \$40,000, divided into 1,600 shares, has Anchorville-Geo. Christie & Son succeed been organized for the purpose of manu-Geo. Christie in general trade. facturing proprietary and non-secret medi-Vassar-A. A. White succeeds cines and paper and wooden boxes. James

mara

Burgess in the grocery business. Muskegon-J. C. Bennett succeeds S. E. M. Corbett in the hotel business. tors.

Mancelona-Dr. G. H. Gosford is buildng a 24x70 two-story brick store. Lansing-M. E. Charles succeeds Charles & Phister in the grocery business. Charlotte-A. D. Brooks, proprietor ba

zaar, has been closed by creditors. Charlevoix-Will See & Co. have sold heir grocery stock to A. E. Mason. Dorr-R. Neuman & Co. have sold their

general stock to Frank Neuman Sr. Mason-S. H. Beecher succeeds C. G. Parkhurst in the hardware business. Perry-Spaulding & Marble succeed Ellen

Spaulding in the dry goods business. Constantine-Norman B. Hass succeed W. B. North in the lumber business. Manistee-J. Riley, groceries and teas,

Vicksburg-Eldred & Beebe succeed W. Reed City, Manistee and other Northern T. Long & Co. in the grocery business.

> W. Wade in the boot and shoe business. Mancelona-W. E. Watson, general deal-

Evart-Wolf Bros. are closing out their dry goods stock at auction and private sale. Muskegon-L. B. Glover & Co. have

opened a new drug store in the Zimmer Lake City-Herbert A. Fisher, the drug-

Port Huron-M. K. Goodale succeeds G. Bank, which will have a capital of \$50,000 latter still retains his meat business. the city.

Bancroft-Our business men have put will be managed by his brother, Dr. Sweet. ington automatic car coupler, and have made such arrangements with the Grand with a full line of hardware and stoves in Trunk road as will probably insure the in-Geo. H. Raymond's new two-story brick troduction of the coupler. It will be manufactured here.

gang. The mill runs twenty hours per day. The Tradesman's "Poet." Detroit-The Santaluma Co., with a capital From the East Jordan Enterpris M. J. Wrisley, THE MICHIGAN TRADES-MAN's poet, smiled on our town recently. He called on his brother, Frank, whom he had not seen for twenty years. He reported that THE TRADESMAN was taken by every Todd, Manson S. Cochran, Edward B. Welmerchant in the town, with one exception ton and Wm. H. Allison are the incorpora-E. D. Brooks asserts that the derogatory statements concerning him recently pub-Big Rapids-The Big Rapids Wagon Co.

lished in the Marinette Eagle, and repuboffers to convert its plant into a furniture lished in these columns last week, are false factory, conditional on \$75,000 or \$100,000 in every respect; that the original publicacapital stock being raised, its property to tion was actuated by malice; that he should represent \$25,000 of the stock. An effort not be confounded with the somewhat nois being made to put the same in shape, and torious Dwight Brooks, with whom such

something like \$7,000 has been obtained by conduct would be entirely characteristic. P. A. Erikson in Upper town. THE TRADESMAN believes the statements Muskegon-Dr. J. M. Cook, with Dr. of Mr. (E. D.) Brooks to be true, having VanderVeen, and another Grand Haven never heard of his conducting himself otherlumberman, have formed a company under wise than a gentleman. All evil reports the firm name of Cook, VanderVeen & Co., regarding Dwight Brooks, however, are for the purpose of conducting lumbering more than likely to be borne out by facts, as

in business."

operations in Wisconsin. They have purthe fellow is essentially base. chased of Monroe. Boyce & Co. the saw and shingle mill at Spring Lake and will at Peter Brautigam, of the firm of Brautionce remove the entire plant to Sturgeon gam Bros., job turners at North Dorr, is Bay, Wis. There they have purchased an spending a week in Cleveland, Ohio, solicitexcellent mill site, several residences, boarding business for their factory.

ing houses, etc., included, of Spear & Co. The mill now there will be converted into a shingle mill.

STRAY FACTS. Kalamazoo-The daily shipments of celery at present average 50 tons. Lansing-Carmer & Carmer succeed Car-

ner & Parmalee in the milling business. Mecosta-Wixom & Carpenter succeed No. 12-Quincy B. M. A. ent, C. McKay; Secretary, C. W. Benr Gilbert & Wixom in the banking business. No. 13-Sherman B. M. A. President, H. B. Sturtovant; Secretary, W. G. Shane Muskegon-Representative business men have organized the Muskegon Savings



Wholesale Cigars,

Grand Rapids, - - Mich.

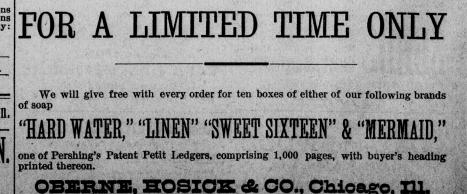
GRAND BAPIDS. GRAND RAPIDS, Mich, Oct. 4, 1887. I take pleasure in informing my friends J. E. FELDNER & CO., and patrons that I have merged my wholesale Tea, Coffee and Spice business into a CUSTOM SHIRT MAKERS. stock company under the style of THE TELFER SPICE COMPANY which will continue the manufacture of Spices and Baking Powders and the job-bing of Teas, Coffees and Cigars at the old stand. Thanking the trade for the generous patonage accorded me in the past, I bespeak for the new house, with its increased capi-tal and enlarged facilities, a continuance of the same, assuring its patrons that as Pres-ident and General Manager of the corporaion, their orders will have my careful attention. Absolutely yours, EDWARD TELFER.





Addressing Buyer, care "Michigan Tradesman," Grand Rapids, Mich.

WARRENS CORSETS. Boned with Featherbone, which is absolutely up breakable, and is not injured by perspiration, or lau drying. Soft and pliable, giving health and comfor



A. Hufford, Gen'l Agent, Box 514, Grand Rapids. ZACHARIAH WAYBACK.

A Glimpse at the Personal History of a Soon-to-be Merchant.

HEMLOCK SIDING, Oct. 10, 1887. Sditor Michigan Tradesman. DEAR SIR—When I moved to this Northern country and settled down on a home stead claim, I never thought I'd be so lucky as to have a railroad run through my land and the cars stop within twenty rods of my house. I'd been playing to deuced hard luck ever since I got married to my second wife, and when the chief engineer told me, in a confidential sort of a way, that he would run his line through my gully and get the road to locate a station on my land if I would give him a deed of ten good lots on a plat he would make of the land around the depot, I jumped at the chance. He said I could sock it to the company for the right of way, as the road would have to come through my gully, anyway, if he gave the word. He didn't have to advise me any more on that point. I put my figure at \$600-although I'd have taken \$1,000 for the whole eighty before the railroad headed my way-and after I'd been interviewed by about a dozen representatives of the road. from the upstart young lawyer from the city to the president of the whole shebang, I finally agreed to compromise at \$500. The paymaster came around the other day and made out the papers. Susan-that's my second wife-said she wouldn't sign 'em unless I'd take her on a trip to Grand Rap-

ids and buy her a new dress, so I had to ond wife, and a devil of a rumpus it came pretty near making. I wanted to start a store with the money and make Susan book-and even more interest in the matter than I hoped for. For the interest I have taken in the matter, they "suspended the rules" and ordered the tellers to cast the unani-more bellot of the Association for me as

gave me no peace until I agreed to go to a medical college. I hadn't been there but eight months when the money gave out. They wouldn't give me a diploma, so I be-

gan the practice of medicine on my own account. I guess I did kill more than I heard of me for five years, when I went to your own account. Reed City to "prove up" on my homestead. I have seen pretty hard times up in the woods. Many's the time we've had nothing to eat but "sow-belly," Johnny-cake and basswood gravy. But those times are over. The homestead is mine now-all but the strip I sold the railroad and the ten lots I months since Uncle Sam gave me the privilege of writing "P. M." after my name. When I got the money for the right of way, my first thought was to buy some more land, but I soon concluded that I had land was to build a store. I laid the foundation a week ago Saturday, and before the end of this week I shall have the roof on and the building enclosed. The next thing to'con-Susan wants me to go to Saginaw. You sider is the best place to buy the stock.

BROWN, HALL & COMPANY Have the Largest and Best Selected Stock of FUR ROBES AND HORSE BLANKETS

IN THE STATE OF MICHIGAN.

PLUSH ROBES-\$1.25, \$1.50, \$2, \$2.50, \$3, \$4, \$5, \$6, \$10, \$15 and \$18 each. FUR ROBES-\$4, \$5, \$6, \$7, \$8, \$10, \$12, \$15, \$20 and \$25 each. FINE FUR ROBES-\$25, \$30, \$50, \$75, \$100 and \$125 each.

CHEAP SHAPED BLANKETS-65c., 75c., 85c., \$1, \$1.25, \$1.50, \$2. CHEAP SQUARE BLANKETS-75c., 90c., \$1, \$1.25, \$1.50, \$2. FINE WOOL SQUARE BLANKETS-\$1.50, \$2, \$2.50, \$3, \$4, \$5, \$6, \$8, \$10, \$12 and \$15 each.

MAIL

SIZES---76x80, 84x90 and 90x96.

DISCOUNT TO LARGE BUYERS.

20 and 22 PEARL STREET.

ORDERS SOLICITED.

Catalogue and Descriptive Price-List Mailed on Application.

You are Invited to Call and Examine Our Large Stock at

CRAND RAPIDS, MICH.

Quincy Organizes an Association.

QUINCY, Oct. 6, 1887.

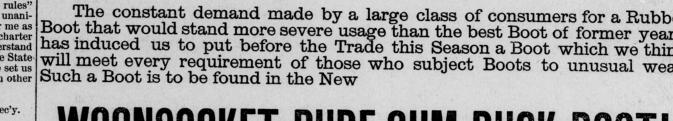
E. A. Stowe, Grand Rapids: do as she wanted me to. Then the fellow with the money counted out \$500 in green-backs, which was more money than I had seen since I got my pension. It makes me tired to think of that pension money. It came along just as I got married to my sec-ond wife, and a devil of a rumpus it came

keeper and assistant salesman, but she wouldn't have it that way. She said she and fee of \$3. We do not understand was cut out for a doctor's wife, and she whether we have to pay dues to the State

Yours truly, C. W. BENNETT, Sec'y.

The \$3 fee enclosed with letter pays for a cured, but I had to get the experience some charter, which should be framed and hung

To become auxiliary to the State body, per capita dues of 25 cents should be forwarded to the Secretary as soon as convenient. The fiscal year is from October 1 to October 1, so that in paying now you would have no further dues until October 1, 1888. Such payment will entitle you to all the had to deed the chief engineer. The cars body, including representation in the annual conventions of the association and participation in the admirable collection department devised to supplement the collection system of the local associations. Every auxiliary member receives the monthly sheets issued by the State body, containing enough and that the best thing for me to do the names of delinquents changing residence, and has the privilege of contributing thereto. Every auxiliary member for the ensuing year will also receive a book, containing in compiled form all the work acsee, she knows she'll go along with me and substantial benefits of affiliation with the she thinks I'll forget all about my promise State body and the meager cost involved, it



WOONSOCKET PURE GUM DUCK BO

cured, but I had to get the experience some way, you know. Just as I was getting so I could bet on saving one patient in ten, some one made a complaint against me for meeting, without a diploma and I had to meeting, without a diploma and I had to King of Duck Boots. A careful inspection will convince the most Order Sample Cases from

WOONSOCKETS AND WALES GOOD-

NO ALLANDONIO DI TODINO DI TODINO	POT	ed and Ed adm
WOONSOCKET RUBBERS!	Stovedis \$ 60 Carriage new listdis 76&10	6d and 7d adv
	Plowdis 50 Sleigh Shoedis 70 Wrought Barrel Bolts dis 70	3d fine advance. 225 Clinch nails, adv. 100
	Cast Barrel Boltsdis 40 Cast Barrel, brass knobsdis 40	Size-inches 3 2½ 2 1½ Adv. 9 keg \$1 25 1 50 1 75 2 00
	Cast Square Springdis 60 Cast Chaindis 40 Wrought Barrel brass knob dis 40	Steel Nails-2 20. Zine on tin Chess's Diters.
	Wrought Squaredis 60 Wrought Sunk Flushdis 60	Zinc, with brass bottomdis 50 Brass or Copper
The constant land 1 1 1 1 1	Flush	Reaperper gross, \$12 net Olmstead's
Boot that would stand more severe usage than the best Boot of formers for a Rubber	BRACES. dis \$ 40	Ohio Tool Co.'s, fancydis 40@10 Sciota Benchdis 50@55
The constant demand made by a large class of consumers for a Rubber Boot that would stand more severe usage than the best Boot of former years, has induced us to put before the Trade this Season a Boot which we think will meet every requirement of those who subject Boots to unusual wear. Such a Boot is to be found in the New	Backusdis 50&10 Spofforddis 50 Am. Ball.	6d and 7d adv
vill meet every requirement of those who subject Boots to unusual wear.	Well, plain	Fry, Acme. PANS. dis 50&10 Common, polished. dis60&10 Dripping. PD 6%
such a boot is to be found in the New	Well, plain	Dripping
WAANAANTT BURE AUM BUAN BAART	Cast Loose Pin, Berlin bronzeddis 70&10 Cast Loose Joint, genuine bronzeddis 60&10 Wrought Narrow bright feat Joint die 60&10	Iron and Tinneddis 55. Copper Rivets and Bursdis 60.
WOONSOCKET PURE GUM DUCK BOOT!	Wrought Loose Pin, acorn tipdis 60&10 Wrought Loose Pin, acorn tipdis 60&5	"A" Wood's patent planished, Nos. 24 to 27 10 20 "B" Wood's pat. planished, Nos. 25 to 27 9 20
WOONOONLI I UNL UUM DUUN DUUI;	Wrought Loose Pin, Japanneddis 60& 5 Wrought Loose Pin, japanned, silver tippeddis 60& 5	Dripping RIVETS. B b 6% Iron and Tinned. dis 55. Copper Rivets and Burs dis 60. PATENT FLANISAED IRON. dis 60. "A" Wood's patent planished, Nos. 24 to 27 10 20 "Broken packs %0 % b extra. Broken packs %0 % b extra. Broken packs %0 % b extra. ROPES. 11¼ Manilla. 12½ Steel and Iron. dis 70&10 Try and Bevels. dis 70&10 10.
This Post is made with any set of the set of	Wrought Tabledis 60&10 Wrought Inside Blinddis 60&10 Wrought Brass	Manilla
This Boot is made with unusual care of the very best material obtainable, as double thick ball, and patent Heel Protectors, and is in every respect the	Blind, Clark's	Try and Bevelsdis 60 Mitredis 20
ing of Duck Boots. A careful inspection will convince the most skeptical.	Ely's 1-10 CAPS. Der m \$ 65	Nos. 10 to 14
This Boot is made with unusual care of the very best material obtainable, as double thick ball, and patent Heel Protectors, and is in every respect the King of Duck Boots. A careful inspection will convince the most skeptical. Order Sample Cases from	Hick's C. F	1214 SQUARES. Steel and Iron dis 70&10 Try and Bevels dis 60 Mitre Colspan="2">Colspan="2">Colspan="2">Colspan="2">Colspan="2">Colspan="2" Mitre
	Rim Fire, United States. dis50&10 Central Fire. dis30&10 Central Fire. dis70&10 Socket Firmer. dis70&10 Socket Corner. dis70&10 Socket Corner. dis70&10 Socket Slicks. dis70&10 Butchers' Tanged Firmer. dis70&10 Butchers' Tanged Firmers. dis70&10 Cold net Cold net Corry, Lawrence's. dis 25 Brass, Racking's. 60 Bibb's 60 Beer 40&10 Fenns'. COPPER. Planished, 14 oz cut to size. 18 D 28 14x52, 14x56, 14 x60. 31	No. 27
	Socket Firmerdis 70&10 Socket Framingdis 70&10 Socket Competition dis 70&10	In casks of 600 bs, # b
	Socket Slicks	American, all kindsdis 60 Steel, all kindsdis 60 Swedes, all kindsdis 60
	Colddis 20	Steel, all kindsdis 60 Swedes, all kindsdis 60 Gimp and Lacedis 60 Cigar Box Nailsdis 50
3. R. MAYHEW,	Curry, Lawrence'sdis 40&10 Hotchkissdis 25	Common and Patent Bradsdis 50 Hungarian Nails and Miners' Tacks.dis 50
	Brass, Racking's	Trunk and Clout Nailsdis 50 Tinned Trunk and Clout Nailsdis 45 Leathered Carpet Tacks 45
	Beer	No. 1, Refined
Grand Rapids, Mich.	COPPER. Planished, 14 oz cut to size	Market Half-and-half
	COPPER. Planished, 14 oz cut to size	IC, 10x14, Charcoal
A FULL LINE OF	Morse's Bit Stock	IC, 10x14, charcoal. 5 40@5 60 IX, 10x14, charcoal. 5 40@5 60 IX, 10x14, charcoal. 7 25 IC, 12x12, charcoal. 7 25 IX, 12x12, charcoal. 6 25 IX, 14x20, charcoal. 5 75 IX, 14x20, charcoal. 7 25 IX, 14x20, charcoal. 7 25 IXX, 14x20, charcoal. 10 77 IXXXX, 14x20, charcoal. 12 55 IX, 14x20, charcoal. 15 50 DC, 100 Plate charcoal. 6 50 DX, 100 Plate charcoal. 8 50
	Morse's Taper Shankdis 40 ELBOWS.	IXX, 14x20, Charcoal
IOONSOGKETS AND WALES GOOD-	Com. 4 piece, 6 indoz net \$.75 Corrugateddis20&101&0 Adjustable	IX, 20x28, Charcoal
	EXPANSIVE BITS.	DX, 100 Plate Charcoal

get home from Saginaw, she'll remind me of my promise and insist upon going to Grand Rapids right away. So, to beat Susan-to kill two birds with one stone, in other words-I have decided to buy my E. A. Stowe, Grand Rapids: stock in your city. I shall be there some time next week, and shall take the liberty of calling on you, and will ask you to intro-duce me around among the jobbing houses.

the leading local manufacturer of that class of goods, the other day. "For instance, about as often as the moon changes, we come in competition with some chap who come in competition with some chap who goes about offering to sell custom shirts for and auxiliary membership. \$1.25 apiece. Of course, anyone who knows anything about the business understands that a decent custom shirt cannot be made for ten shillings, but there are always those who grab at a thing that has the appearance of a bargain, and the fellow almost invariably plays to good business. The joke of the thing is that the man has no connection with a custom shirt factory, but carries an assorted stock of shop-made goods, from which he selects sizes which will fit as near as any stock shirt can be made to fit a man He goes through the farce of measuring his customers, and usually claims to hail from of the State body is from October 1 to Octo-Rapids he 'gave the snap away' by deliverthree days after the order was taken. I three days after the order was taken. I happened to get a glance at a C. O. D. bill

of shirts he had in the Muskegon express office, recently, and ascertained the goods cost him \$9 a dozen, 10 off, so he is making a good thing in selling them at the rate of \$15 a dozen."

The Hardware Market.

Nails are firm. Sheet iron is scarce and will be higher. There is no prospect of an advance in bar iron. Barbed wire is quiet. All the glass factories are in blast again. tope is still fitm and is going to be higher.

would seem that no local association could afford to refuse to harmonize.

How to Affiliate with the State Body. ROCKFORD, Oct. 6, 1887.

DEAR SIR—Our Association had quite a

 Yours truly, ZACHARIAH WAYBACK.
 I was instructed to ask you if in adopting them, it was first necessary to disband and them, it was first necessary to disband and them, it was first necessary to disband and the organize or to rescind or declare the old constitution void and then adopt the new?

 "We have considerable unpleasant competition in the custom shirt business," said
 Also, in regard to the membership fees, it was claimed by some that the fees, already paid, 10 cents per member, carried us for the year.

Yours truly, J. M. SPORE, Sec'y.

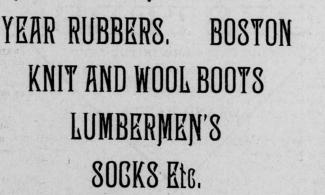
It is not necessary for you to disband at all. Pass a resolution adopting the new constitution in place of the old, read and ratify the State constitution, and instruct your Executive Committee to apply for a charter and auxiliary membership. It may be well to also adopt a resolution instructing the present officers to hold over until the regular annual meeting.

Regarding the payment of per capita dues. ber 1, and that all per capita payments of

Thanks to the Grand Trunk.

In behalf of the Michigan Division, T. In behair of the Michigan Division, T. P. A., we desire to return our sincere thanks to the Grand Trunk Railway system for placing on sale 1,000 mile tickets at the uniform rate of \$20 per ticket. Through all the vicissitudes attending the interpretation of the Inter-State Commerce law, the Grand Trunk officials have stood nobly by the tray-eling men and in making the initial co-

ling man, and in making the initial con ession on the milage book question, the trand Trunk system is entitled to renewed ealty on the part of the trav L. M. MILLS, GEO.



WE CALL YOUR ATTENTION TO OUR Provision Department

We Carry a Large Stock of all kinds of Dry and Salt Meats and



We buy of First Hands and Will Not Be Undersold by anybody.

Cody, Ball, Barnhart & Co.

	Com. 4 piece, 6 in	DC, 100 Plate Charcoal. 6 50 DX, 100 Plate Charcoal. 8 50 DX, 100 Plate Charcoal. 10 50 DX, 100 Plate Charcoal. 10 50 DX, 100 Plate Charcoal. 12 50 Redipped Charcoal Tin Plate add 1 50 to 6 75 rates. Roofing, 14x20, IC. 4 90 Roofing, 20x28, IC. 10 50 Roofing, 20x28, IX. 13 50 IC. 14x20, choice Charcoal Terne. 5 50 IX, 14x20, choice Charcoal Terne. 16 00 IX, 20x28, choice Charcoal Terne. 14 00 TRAPS. 60&10 Oneida Community, Newhouse's. 60&210
	Kip's	S. P. & W. Mfg. Go.'s
FURNITURE TO ORDER.	Screw Hook and Eye, ½	Coppered Market dis 65 Extra Balling dis 65 Tinned Market dis 62% Tinned Broom # D 09 Tinned Matrees # D 8% Coppered Spring Steel dis 50 Tinned Spring Steel dis 40&10 Plain Fence # D 3 Barbed Fence, galvanized 4 10 " painted 3 35 Copper new list net Brass provi list net
line of Special Furniture, inside finish of house, office or store, Wood Mantels, and contract work of any kind made to order on short notice and in the best	HOLLOW WARE. 60 Pots 60 Spiders 60 Gray enameled 50 HOUSE FURNISHING GOODS. Stamped Tin Ware new list Japanned Tin Ware 25 Granite Iron Ware 26	Tinned Spring Steel dis 402/10 Plain Fence. # D Barbed Fence, galvanized 4 10 "painted 3 35 Copper. new list net Brass new list net Bright dis 70&10&10 Screw Eyes dis 70&10&10 Hook's dis 70&10&10 Gate Hooks and Eyes dis 70&10&10 Baxter's Adjustable, nickeled dis 50
manner out of thoroughly dried lumber of any kind. Designs furnished when desired. Wolverine Chair Factory,	Grub 1	Datter s Adjustable, nickeleddis 50 Coe's Genuinedis 50 Coe's Ptent, malleabledis 75 Coe's Ptent, malleabledis 75 Bird Cages 50 Pumps, Cistern
West End Pearl St. Bridge.	Drawer and Shutter, porcelain	Forks, hoes, rakes an all steel goodsd % Copper Bottoms
These prices are for cash buyers, who pay promptly and buy in full packages. AUGERS AND BITS. Ives', old styledis 60 N. H. C. Codis 60 Douglass'dis 60 Pierces'dis 60 Snell'sdis 60 Snell'sdis 60 Snell's	Norwalk's	The furnitive factories here pay as follows for dry stock, measured merchantable, mill culls out; Basswood, log-run. 13 00215 00 Birch, log-run. 16 00218 00 Birch, Nos. 1 and 2 025 00 Cherry, log-run. 25 00265 00 Cherry, Nos. 1 and 2 46 00265 00 Cherry, Nos. 1 and 2 010 00 Maple, log-run. 12 00214 00 Maple, log-run. 11 00213 00 Maple, log-run. 12 00216 00 Maple, log-run. 12 00216 00 Maple, log-run. 12 00216 00 Maple, kos. 1 and 2 025 00 Red Oak, log-run. 18 00220 00 Red Oak, log-run. 18 00220 00 Red Oak, Nos. 1 and 2 22 00 Maple, white, selected 625 00 Red Oak, Nos. 1 and 2 625 00 Walut, log-run. 60 00245 00 Red Oak, No. 1, steep plank. 625 00 Walnut, log-run. 625 00 Walnut, log-run. 625 00 Grey Elm, log-run. 625 00 Walnut, log-run. 625 00 Grey Elm, log-run. 62
Cook's dis 40 Jennings', genuine dis 25 Jennings', imitation dis50&10 Spring BALANCES. dis Balload	Sperry & Co.'s, Post, handleddis 50 MILLS. Coffee, Parkers Co.'s	Maple, clear, flooring 625 00 Maple, white, selected 625 00 Red Oak, log-run 18 00625 00 Red Oak, Nos. I and 2 24 00625 00 Red Oak, Xos. I and 2 24 00625 00 Red Oak, Xos. I and 2 26 00025 00 Red Oak, Xos. I and 2 26 00025 00 Red Oak, Yos. I and 2 26 00025 00 Walnut, Iog-run 60 00635 00 Walnut, log-run 625 00
BELLS. dis 60&10&10 Cowdis 70 Calldis 70 Gongdis 70 Joor, Sargentdis 60&10	Enterprise, self-measuringdis 20210 NAILSTRON, Common, Brad and Fencing. 10d to 60d	Wainuts, Ross. 1 and 2



The Michigan Tradesman.

A MEBCANTHE JOURNAL, PUBLISHED RACH KONESDAY.

E. 4, STÖWE & BRO., Proprietors.

Office in Eagle Building, 49 Lyon St., 3d Floor Telephone No. 95.

[Entered at the Postofice at Grand Rapid

WEDNESDAY, OCTOBER 12, 1887.

LEISURE HOUR JOTTINGS.

BY A COUNTRY MERCHANT. ecially for THE TRADESMAN.

As a general rule, it is very difficult to induce the representative business man to ac- to be swindled and outraged no longer. cept office, and not bring a r. b. m. myself I have no hesitancy in saying that I think as well as private affairs, and we have dethe fact an unfortunate one for the public. With general and local legislation conducted

in a plain, practical, common sense manner, and on business principles, we should get something like value received for our public expenditures; "boodleism" would decline instead of increase; the burdens of taxation be more equitably adjusted, and the official visits of the collector deprived of much of their unpleasantness.

* *

It is not at all singular that the majority kind." of merchants "steer clear" of active political work. It is almost a business necessity have to look up another candidate, of for them to do so. If Farmer Snow has an course. Good day!" offensive way of showing you that he despises your political faith, you continue to accomodation, and to save trouble, I'd betbuy his butter and eggs just as cheerfully. ter sacrifice my principles a leetle, and-While his neighbor, Jenkins, has affirmed | and-"

to you on many occasions that you voted like a knave or fool, you pay him as much thoroughly understood. There must be no for his crop of apples as if you harmonized faint-hearted, shilly-shally business about on politics. You use Mrs. Patterson with this matter. To win will take time and courtesy and respect, although she recently money. If you are not prepared to sacriasserted that you ought to be presented fice both, it is best to say so now!" with fifty lashes for not depositing a prohibition ballot, and you carefully avoid get there if it costs me a thousand dollars showing any anger to old Mother Hoopen- and shuts up my business for a year. Lay licker when she promises you a future out your programme and you'll find Old brimstone residence for a similar offense. Gideon Bloomer ready to fill the bill." But reverse the situation with these parties, and return one-half of the virtual abuse "snowed under," and Bloomer consoled which you have received from them, and himself for his defeat by letting the comyou can erase their names from your list of mittee settle the expenses. customers.

It cannot be denied but that politics is a luxury to the trader, and one which he pays for in proportion to his indulgence.

In looking back many years I can call to mind but an extremely limited number of merchants, who combined business and politics to any great extent, who succeeded in both pursuits. On the contrary, I can remember many who were local party manipulators, who are absolute failures as business men.

I would by no means argue that the trader should entirely ignore public affairs, or forfeit his rights as a free man and citizen for the sake of policy, but I do say that the store is no place for heated political discussions, and that the individual who regards his profession as secondary to his party is indulging in a very costly luxury.

DOUBLE THICK * And if the honesty, integrity and common sense of the country can't be, or won't be, utilized for the public good, where is our relief from the folly and oppression and extravagence and dishonesty of the cranks, buncombes and headlers? I dou't know buncombes and boodlers? I don't know. DOUBLE WEAR.

had an itching for official honors. He was a resident of a village in Western Michigan and was generally recognized as one of the neanest and one of the most miserly individuals in the section. One year the prop erty owners in the village held a sort of in formal meeting, and resolved to put a stop to the reckless extravagance of the past MACHINERY year or two by electing as near a "cheese paring" board as could be found, and headit with Old Bloomer for President. A delegation was accordingly appointed to wait upon him and solicit his co-operation. It found the old man in his store, and the spokesman said:

"Mr. Bloomer! The tax-payers of the village, viewing with alarm the insane and reckless outlay of our hard-earned dollars, by the present authorities, have determined You are known as an economist in public termined to elect you President of the Board."

"Really, gentlemen!" remarked Bloomer, hugging himself with secret rapture, "I cannot be induced to run for office. I appreciate the honor, but must beg leave to

And Dodge's Patent Wood Split Pulley. Large stock kept on hand. Send for sample Pulley and become convinced of their superiority. decline." "But consider the service you can render the community, Mr. Bloomer!"

43 and 45 Kent Street.

STANLEY N. ALLEN, Proprietor.

CHEMICALS.

CANDEE

es

nar

CANDEE

UBBER BOOTS

DOUBLEWEAR

GREATEST

GIVE

Rub

BALL.

"Well, p'raps I could, but I'd rather give a hundred dollars than hold an office of any Grand Rapids, Mich.

"If those are your sentiments, we shall Bug "Wait a minute! Mebbe as a matter of READY FOR USE DRY.

NO MIXING REQUIRED. It sticks to the vines and Fínishes the whole crop of Potato Bugs with one application; also killsany Curculio, and the Cotton and Tobacco "Mr. Bloomer! We want one thing "Look-a-here! You put it down that I'll

But the economists were, as usual

crop of Potato Bugs with one application; also kills any Curculio, and the Cotton and Tobacco Worms. This is the only safe way to use a Strong Poison; nome of the Poison is in a clear state, but thoroughly combined by patent process and machinery, with material to help the very fine powder to stick to the vines and entice the bugs to eat it, and it is also a fertilizer. ONE POUND will co as far as TEN POUNDS of plaster and Paris Green as mixed by the farmers. It is therefore cheaper, and saves the trouble and danger of mixing and using the green, which, needless to say, is danger-ous to handle. Bug Finish was used the past season on the State Agricultural College Farm at Lansing, Michigan, and, in answer to inquiries, the managers write: "The Bug finish gave good satisfaction on garden and farm." Many un-solicitated letters have been received prais-ing Bug Finish. Barlow & Star, hardware dealers at Coldwa-ter, Mich., write as follows under date og May 14: "We sold 3,100 pounds of "Bug Finish," as it finishes the entire crop of bugs with one appli-catiod. We shall not be satisfied unless we sell three tons this year, as there is already a strong demand for it. Please send us ten bar-rels (3,000 pounds) at once." AUNDRY

Saw and Grist Mill

Planers, Matchers, Moulders and all kinds, of Wood-Working Machinery, Saws Belting and Oils.

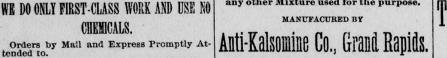
WRITE FOR PRICES.

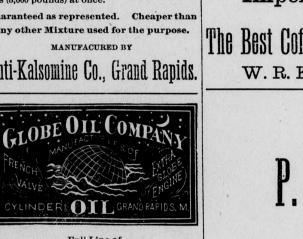
44, 46 and 48 So. Division St.,

CHURCH'S

Finish

Guaranteed as represented. Cheaper tha any other Mixture used for the purpose.







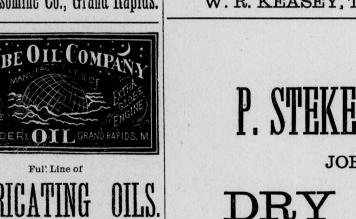
FRESH

MEATS.

Stock Yards and Packing House, Grandville Ave.,

Grand Rapids, - - Mich.

.75





JOBBERS IN

GOODS.

Groceries

TEA.

ng Data on a Subject Much Muddled.

Ily for THE TRADESMA is so much mis tion as to at tea really is, and what constitutes the ent kinds, that to explain the entire we will start at the beginning of all, THE SEED.

This is a nut, generally a philopœna ut as large as a hazel nut. the kernel of ich is very bitter, owing to the large protion of tannin in it. Planted in the ing, a branch sprouts up that may grow m six to twelve inches in the season for Green tea. med, it will develop in three years to a fine bush, from three to five feet high, with leaves suitable for tea-making. The leaves are gathered when they are young and tender, not more than a few days to a week old; after soon as it has commenced. That is, when that time they become tough and will not yield to the treatment, nor develop in the curing that favorite flavor which the world calls tea. The first picking takes place about the middle of April: the second the middle of May; the third in June and the fourth in July. Each crop is different in character and respectively inferior to the ner crop, both in appearance of leaf and steeping qualities. All of these growths arrive in this country marked "First crop," "First of new crop," or "May pickings," not branded "First," "Second," "Third" and "Fourth" crop, as they should be. The difference between the first and the other tea, which is between the two extreme crops is easily detected in the cup by experts.

It is well to remember that there is but ONE KIND OF TEA PLANT.

from which all kinds of tea are made, for i is the different methods of curing that produce the varieties in use. But while there is but one kind of tea-plant, the same teaplant in different soils and climates proes certain characteristics peculiar and due to the climactic influences, just as tobacco plants from Havana, planted in Connecticut, no longer produce Havana tobac co, but Connecticut. Stress is laid on the fact of there being but one kind of teaplant, for the reason that the impression seems general, even among those who deal in the article, that there must be several kinds of plants to account for the wide difference to be found in teas.

There are but three distinct processes of curing the leaf, which produce the three kinds-Green (under which head come Gunpowder, Young Hyson, Imperial and Japan), Oolong (sometimes called Black with a Green flavor) and the Congou or Souchong, which is the Black tea proper.

The young leaves are gathered in bas kets, generally by women and children, and it takes about six pounds of fresh leaves to make one pound of tea. When gathered, the leaves are brought to the curing house, which is always near by, and the first part cut is used for cigars. of the process is to wilt the leaves. This is done by exposure to the sun or to the gentle heat of an oven. They are then worked by the hands into balls about four inches in meter, for in the wilted state they are very sticky, and will take any desired form. So far, the different kinds of teas are

treated alike, and it is at this stage that the treatment changes for each of the three kinds. If it is intended to make Green tea, the balls are at once broken up and thrown mboo, and is placed over a charcoal fire. certain marked districts are so pro

ribed. This difference is a g, Ching-Wo and Packling. by the f n of the leaf, for, ins nkoi is the very poorest.

f breaking the balls of leaves up and cook-The Island of For osa pr ing them at once, the same balls are placed rades of Oolongs. Amoy and Au Roi furin a moderately warm place, covered with a nish medium and lowest grades of Oolongs. The products of all these districts are cloth and allowed to ferment. This radiknown in the cup by experts. cally changes the chemical properties and

color of the leaf. Instead of a mottled yel-In China and Japan the tea plantations lowish-green, it is a reddish-brown, almos are small-the property of small owners. the color of Only in Assam, India, are tea plantations

WELL-CURED TOBACCO. 'sweating" tobacco being very similar to

It is reasonable to expect that in Green

tea would be found more of the characteris-

tics of the leaf itself, and it is a fact that

INDUCE WAKEFULNESS

are more decided in Green tea, while in

English Breakfast this property is weakened

the properties that

coffee than one of tea.

approaches Green tea.

trolled by monied corporations, who work them with system allied to our cotton and 'fermenting'>tea. When the fermentation has gone sugar plantations. fa

In New York and Chicago teas are frenough, it is checked by breaking the balls, uently re-colored, re-packed and re-labeled, drying them in the paper trays over the charcoal fire, and finally firing or roasting the charge being one to two cents per pound. Another trick of trade extensively the dried leaves in iron pans, as described carried on in these cities is to re-label the

finer grades of Amoy Oolong as Formosa, The third kind, Oolong, is a tea be ween the other two kinds, and owes its pe-Formosa Oolong being more valuable than Amoy. HENRY SMITH. culiarities to arresting the fermentation or "sweating" of the balls of leaves almost as

Association Notes The Saranac B. M. A. has just issued a

on an extensive scale. There they are con-

the leaves are just turning from a green to compiled delinquent list, comprising fifty-six a reddish-brown, the balls are broken and names dried on the paper trays over a charcoal A. L. Thompson, Secretary of the Harbor fire, an examination of the leaves showing

Springs B. M. A., writes: "We are alive that some are turned reddish, while others and awake and you will hear from us very retain the green color, or a leaf may be half soon. green and half brown. Thus the popular J. F. Fairchild is acting as Secretary of description given of this class that it is a the Boyne City B. M. A., pending the seri-"black tea with a green flavor" is a correct

ous illness of the regular officer, F. M. one, for it has properties of both. Thus it Chase appears that the three kinds are: First, The State sheet for October is the small-Green or fresh tea, the leaf not being ferest list printed for nearly a year, from which mented; second, English Breakfast, or the it is inferred that the dead-beats are getting leaf that has been fermented; third, Oolong

'coopered" in this State. W. G. Shane, Secretary of the Sherman B. M. A., writes: "We are growing all the time, as you will see, and think the collection department good."

H. T. Johnson, of the Saranac B. M. A. writes: "Our Association was never in such good working order as it is now and you can look for some good results from here."

by the fermentation, which has also ren-John E. Thurkow, the Morley merchant, dered soluble 48 per cent. of the leaf in boilwas in town Monday. He was delegated ing water. This is why the infusion of by the business men of his town to look in-English Breakfast tea is always made so to the subject of local organization and strong, and why so much of the leaf is solwent home satisfied that the best thing to uble that, when properly made and served, do would be to proceed to organize with the it more resembles in appearance a cup of least possible delay. He will accordingly recommend that a meeting be called to

Oolong, as was stated, is not a distinct affect organization on Friday evening of class, but borrows its peculiarities from the this week. other two; in the finer kinds it more nearly

Pittsburg Grocer: The Michigan Business Men's Association at their late conven-We have endeavored to simplify the mattion at Flint took a step, set by the examter that the reader may clearly understand ple of New York, which is calculated to be the principles underlying the subject. A the means of doing much good in the way reason why it has been thought there were of bringing business men into more intidifferent species of tea plants to produce the mate relations with each other, thereby different kinds is because certain districts forming a bond of sympathy that will be of always produce green and others black tea. great benefit to them at no distant day. We This is because in those districts the leaf refer to the adoption of a plan by which the has been found better adapted to such kinds, President or Secretary of a State Associajust as tobacco grown in Virginia is made tion is sent as a visiting delegate to similar into chewing plug, while that of Connecticonventions in other states, the expense incurred to be borne by the delegate's own or-

There are a host of names and kinds of ganization. We hope that a similar action teas known to the trade, which add to the will not be overlooked at the Philadelphia popular confusion. Many districts will convention.

give an individual flavor, as Moyune, Montague Times: Monday evening, Sept. which is the name of the district where the 26, the White Lake Business Men's Asso best-flavored Green teas are grown, and ciation held a meeting at the engine house Amoy, the port of shipment for the poorest in Whitehall, and decided to re-organize class of Oolong teas. The Island of For- under the State law. The re-organization mosa develops a tea of peculiarly rich flavor, was effected and officers chosen as follows and the leaf is made up into Oolong teas, President, Geo. R. Hancock; Vice-Presiwhich have such marked characteristics dent, A. T. Linderman; Secretary, F. E. into a paper tray about three feet long and that any tyro in the trade 'will recognize Jones; Assistant Secretary, W. B. Nicholtwo feet wide, which has a framework of this tea. In fact, the flavors developed in son; Treasurer, H. A. Spink; Executive

VISITING BUYERS. The following retail dealers have visited he market during the past week and placed rders with the various houses: Werkman Lumber Co, Alba H D Werkman, Holland C F Sears, Rockford John E Thurkow, Morley A D Martin, Otia W F Mercer, West Carlyle Woodruff & Co, Saranac Cole & Chanel. Ada e & Chapel, Ada Thomas & Son, Bowne Princ n Kinney, Kinney eertman, Holland D Harris, SI helbyville Creighton, Ravenna en Herder & Tranis, Vriesland elson F Miller, Lisbon R Crandall, Holland **S R Cran** Wilson, Luther & Wilson, Luther H P Norton & Son, Lakeview Frank O Lord, Grand Ledge I J Quick, Allendale C B Bennett Bir Banida I J Quick, Allendale C B Bennett, Big Rapids John F Gauweiler, Croton J B Watson, Coopersville Ben Rankins, Lamont John Spring, Spring & Lindley, Bailey Pratt & Sherman, St Johns Mrs. Ludkins, Coopersville & R White, Reed City Denton & Lovely, Howard City H W Rodenbaugh, Breedsville Dr S J Koon, Lisbon J C Drew, Rockford N Bouma, Fisher J P Warner, Shelby P Warner, Shelby H Thomas J H Thompson, Canada Corners Putnam & Barnhart Lumber Co, Long Lake G W Stevens, Austerlitz Lee Deuel, Bradley R A Hastings, Sparta Neal McMillan, Rockford S Cooper Lamestown Cooper, Jamestown N Wait, Hudsonville lith & Deitz, Cadillac alling Bros, Lamout Waling Bros, Lamout E A Parkinson, Traverse City A M Herrington, Freeport P M Lonsbury, Reed City C M Shaw, Sparta L A Scoville, Clarksville C E Blakeley, Coopersville Blakeley Bros, † ife Lake S T McLellan, Denison Peter Brautigam, Brautigam Bros, North Dorr Schepp Maitby's Dorr Dorr D N White, Petoskey W E Allchin, A D & W E Allchin, Palo Geo W Crouter, Charlevoix Frank Neuman, South Dorr N Bouma, Fisher A M Church, Alpine Hoag & Judson, Cannonsburg Knapp & Baldwin, Chippewa Station R G Smith, Wayland S Cooper, Jamestown R G Smith, Wayland S Cooper, Jamestown W McWilliams, Conklin Frank Narragang, Byron Center A C Barkley, Crosby H Van Noord, Jamestown Jno Kamps, Zupthen J E Bennett, Ferris J no Damstra, Gitchell J V Crandall & Son, Sand Lake Wooden & Van Winkle, Sparta M Gezon, Jenisonville M Gezon, Jenisonville H H Childs, Childs Mill lerder & Lahuis, Zeeland Herder & Lahuis, Zeeland Thos Quinlan, Petoskey Jno Farrowe, South Blendon F P Hopper, Middleville Geo P Stark, Cascade Sidney Stark, Allendale Wm Kennedy & Bro, Cadillac A Purchase, South Blendon Stanley Monroe, Berlin Jas Omler, Wright M Graves, Conklin Jas Omler, Wright M Graves, Conklin G Ten Hoor, Forest Grove W H Struik, Forest Grove J H Robinson, Elgin L Cook, Bauer W S Root, Tallmage C O Bostwick & Son, Cannonsburg J C Benbow. Cannonsburg B F Donovan, Petoskey P Steketee & Co, Holland C H Joldersma, Jamestown P Steketee & Co, Holland C H Joldersma, Jamestown G N Reynolds, Belmont E E Rice, Croton C K Hoyt, Hoytville Utter Lumber Co, Sullivan S Bitely, Sparta J S Kinsey, Caledonia S D Monroe, Bangor Mr Wilhelm, Traverse City K T Parrish, Grandville J A Massie, Greenville G M Huntley, Reno A Norris & Son, Casnovia M B Pincomb, Big Rapids Ball & Co, Grand Haven Wm Peer, Muskegon Wm Halgooyen, Grand Haven Wm Palgooyen, Grand Haven Haney & Darling, Big Rapids Robt Johnson, Cadillac Haney & Darling, Big Rapids Robt Johnson, Cadillac E Hagadorn, Fife Lake E H Foster, Fife Lake C Mears, Lincoln M Winnie, Traverse City J E Balkema, Muskegon L Burns. Ada Mr Kellogg, Kellogg & Wooden, Kalkaska J H Beamer, Hastings Darling & Roberts, Sparta J Hovinga, Grandville Z. E Swarthout, Union City W C Murray, Lowell F Dodge, Big Rapids D W Shattuck, Wayland

WHOLESALE PRICE OURRENT. AXLE GREASE White, White, BAKING POWDER. FLAVORING EXTRACTS No. 2 Taper. 1/2 pint, round ... No. 3 panel. ** Victorian. 1 b cans, (tall,) 2 doz MATCHES MATCHES. No. 8, square... No. 9, square, 3 g No. 200, parlor No. 300, parlor No. 7, round... BLUING Grand Haven. BLUING Dry, No. 2. Dry, No. 3. Liquid, 4 oz, Liquid, 8 oz. Arctic 4 oz. Arctic 6 oz. Arctic 16 oz. Arctic 16 oz. Arctic No. 1 pepper box. Arctic No. 2 " " Arctic No. 3 " " W gross Sakosh, No. 2.... Swedish Richardson's No. 8 square. Richardson's No. 9 do 7½, round. BROOMS. No. 2 Hurl... No. 1 Hurl... No. 2 Carpet. No. 1 Carpet. Parlor Gem. MOLASSES Black Strap. Cuba Baking. Porto Rico. New Orleans, good New Orleans, choic CHOCOLATE. New Orleans, fancy...... ½ bbls. 3c extra OATMEAL Half barrels. COCOANUT. Medium and ½s..... @26 @27 @273 6 hbl .3 50 · ¹/₂s..... 1s in tin pails..... Imported Clay, No. 216, 3 gross Imported Clay, No. 216, 2½ gro @285 @235 @24 @24 @24 @20 @18 @16 /2s " 1s..... 1s and ½s..... Manhattan, pails..... Choice Carolina. Prime Carolina... Good Carolina... Good Louisiana... Table .6 Patna5¾ Rangoon . .5½ Broken. .6½ Japan Bulk, pails or barrels..... COFFEES. Roasted Green. Head Rio 22@24 SALERATUS. Santos..... Maricabo..... DeLand's pure.... Church's Taylor's G. M..... Santos..... Maricabo... 5¼ Dwight's M.....5 Sea Foam. Cap Sheaf. %c less in 5 box lots. 320033 -PACKAGE. SALT. COFFEES 0 Pocket, F F Dairy..... 60 1bs 100 1bs 8 Pocket..... 00 3 fb pockets. Lion ... Lion, in cabinets... XXXX ... Arbuckle's Dilworth's S... Standard Saginaw or Manistee... Ashton, English, dairy, bu. bags.... Ashton, English, dairy, 4 bu. bags.... Higgins' English dairy bu. bags.... American, dairy, ½ bu. bags.... Rock. bushels 25 % .25 % 25% 25% 25% 25% 25% 25% 25% German German, in bins..... lock, bushels Warsaw, Dairy, bu. bags..... Magnolia. Eagle. Mexican Honey Bee, 1 to packages...... SPICES-WHOLE. .25 % .20 Allspice ...26 COFFEES—SPECIAL BRANDS. Bell, Conrad & Co.'s Plantation Java. " Mocha... Javoka..... 32 330 33 329 28 20 Zanzibar.... Mace Batavia Imperial. lutmegs, fancy..... Banner... Mexican. No. 1.... No. 2.... .. CORDAGE. Pepper, Singapore, black..... .1 60 white SPICES-PURE GROUND. .2 00 Cotton.... 1 50 113 105 COODS. CRACKERS AND SWEET GOODS. X XXX \$ Allspice STRESSFICE GROUND. Cassia, Batavia. "and Saigon. "Saigon Cloves, Amboyna. "Zanzibar. Ginger, African. "Cochin. "Jamaica. Mace Batavia. Allspice Kenosha Butter..... Kenosha Butter.... Seymour Butter.... Fancy Butter.... S. Oyster... Picnie Fancy Oyster... Fancy Soda... City Soda... Soda 41% Mustard, English... "Trieste...." and Trieste..... 41/2 Soda Milk Boston Graham Oat Meal Pretzels, hand-made. Pretzels. Crackneis Lemon Cream 5% Pepper, Singapore black. white.. Cayenne.. 113 STARCH. Muzzy, Gloss, 48 b boxes, 1 b pkgs... "48 "3b "3b "40 b "bulk...." "72 b crates, 6 b boxes. Crackneis Lemon Cream. Sugar Cream. Frosted Cream. Ginger Snaps. No. 1 Ginger Snaps. Lemon Snaps. 15 81 Corn, 40 h boxes, 1 h pkgs.... Kingsford's Silver Gloss, 1 b pkgs.... 6 b boxes... No. 1 Ginger Snaps. Coffee Cakes. Lemon Wafers. Jumbles. Extra Honey Jumbles. Frosted Honey Cakes. Cream Gems. Bagleys Gems. Seed Cakes. 1214 13% 11% 12% 13% 13% 13% 12% 8% Pure 1 th nkos Corn, 1 to pkgs. sugars. Cut Loaf. Cubes Powdered . Granulated ed. Standard. Seed Cakes..... Off..... CANNED FISH. Clams, 1 b, Little Neck..... Standard A.... No. 1, White Extra C... No. 3 C.... Confection 1 35 Clam Chowder, 3 b..... Cove Oysters, 1 b standards. Cove Oysters, 2 b standards. ...2 15 .95@1 00 ... 1 55

um Di A B Li nd Made Creams ed Creams.... FANCY-IN BULK. zenges, plain in pails.... lenges, printed in printed in pails. printed in bbls. ops, in pails. Drops Gum Moss Moss @10 @ 9 @12 @12% @11% Drops, in pails Drops, in bbls Sour Drops, in pails. Imperials, in pails... Imperials in bbls... FRITTS Bananas California, fancy..... @5 00 odi,..... essina..... @ @5 00 @1 50 @5 50 Imperials. ranges fancy..... California OLLED OATS ROLLED OATS ...6 00 Barrels..... ...3 12 Half barrels..... ...2 25 Cases.... igs, layers, new, \$ b. 12%@15 Dates, Fard 10 b box B b.... Dates, Fard 50 b box B b... Dates, Persian 50 b box B b. 0 8 0 6% Pine Apples, # doz. NUTS. Almonds, Tarragona..... @18 @17 @17½: 8½@ 9 @11 @ 8 @16½ Ivaca.... California 5% Brazils Filberts, Sicily..... Walnuts, Grenoble..... "Sicily..... "French..... Pecans, Texas, H. P...... "Missouri 13@17 Cocoanuts, # 100, full bags. @5 50 @4 50 hestnuts..... PEANUTS. Prime Red, raw @ 4% @ 5% @ 5% @ 6% @ 7 Choice do Fancy H.P. do Choice White, Va.do Fancy H P., Va do H. P. Va. OYSTERS AND FISH. F. J. Dettenthaler quotes as follows: OYSTERS. Fairhaven Counts35 lects.. Anchors FRESH FISH. Black bass..... Rock bass. Perch Wall-eyed pike. Duck-bill pike. 11% PROVISIONS. Short cut, clear, Botsford. Short cut, dear, Botsford. .1575.1500.1600.1675Short cut Morgan. Extra clear pig, short cut..... Extra clear, heavy. Clear quill, short cut... Boston clear, short cut. 18@22 .16 75 .16 75 Boston clear, short cut. Clear back, short cut. Standard clear, short cut, best. Bean. SMOKED MEATS-CANVASSED OR PLAIN. Hams, average 20 bs. $1675 \\ 1675$ 20 lbs..... 16 lbs.... 12 to 14 lbs.... .. @ 5% --best boneless.... Shoulders Breakfast Bacon, boneless... Dried Beef, extra ham prices..... LARD. 7½: 7½ 30 and 50 th Tubs 7% 7% 7% Plate Extra Plate.

bulk

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1

	certain marked districts are so pronounced Committee, J. J. Gee, Wm.	Peck and H. A.	F Dodge, Big Rapids DW Shattuck, Wayland	Lobsters, 1 b picnic	No. 4 C	Boneless, rump butts	. and the second
	The paper is especially prepared for the that for one in the trade not to know and Spink Under the law as	now organized	W H Wheeler, Cedar Springs	Lobsters, 2 15, picnic	No. 5 C	" Kan City pkd 9 50 " ' ' bbl. 5 00	ANT (
	purpose, generally of a red color, while recognize them is to acknowledge inexcusa- the Association becomes a	a comorato hodre	C W Armstrong, Bowens Mills	Lobsters, 1 b star	SYRUPS.	SAUSAGE—FRESH AND SMOKED	
	the stain imparted by the juice of the tea ble stupidity. Take, for instance, the sort- and can sue and be sued, ar	a corporate body	G H Walbrink, Allendale	Lobsters, 2 b star	Corn, barrels@31½ Pure Sugar, bbl. 25@35 Corn, ½ bbls@33½ Pure Sugar, ½ bbl 27@37	Pork Sausage	186929
The second	leaves colors it so that it may be taken for ine and coloring of for instance, the sort- and can sue and be sued, and	nd members fail-		Mackerel, 5 th fresh standards	Corn, 10 gal. k'gs. 3351/2	Ham Sausage	
	leaves colors it so that it may be taken for ing and coloring of Green tea. Why should ing to live up to their obligation of the second	ations are amen-	MISCELLANEOUS.	Mackerel in Tomato Sauce, 3 D Mackerel, 3 D in Mustard	SNUFF. Lorillard's American Gentlemen 70	I F PARKIOFL SHUSSPE	
Der H	metal, and no doubt this is the origin of the a leaf rolled into round grains sell for more able to the law; whereas un	nder the old or-	Hemlock Bark-Tanners at this market are	Mackerel, 3 to soused	" Maccoboy @ 55	Blood Sausage	
	MISSIONARY STORIES or for less than the same leaf rolled in ob- conjugation the members and	uld not be som	paying \$6 for all offerings of good bark.	Salmon, 1 10 Columbia river	Gail & Ax' " @ 44	Bologna, straight	
	about tea being cured on copper pans. The long shape? Why should the public insist polled to live up to their of	hligations The	Ginseng—Local dealers pay \$1.60@\$1.70 % b for clean washed roots.	Salmon, 2 1b Columbia river	Railroad Mills Scotch	Head Cheese	
	leaves are carefully watched and handled on a nice, even color, when common sense new Association will be me		Rubber Boots and Shoes-Some manufactur-	Sardines, domestic 1/8 9@10	Lotzbeck @1 30	PIGS' FRET	1992
	during this first curing process and when teach that leaves don't grow even, and if an together and no doubt will li	ore nrmiy bound	ers authorize their agents to offer 40 per cent.	Sardines, Mustard ½8 9@10	TEAS.	In half barrels	6659
	completed the leaves or uneven in shore or cale days with the week, and if an together and no doubt will lit	ve and thrive and	and 40 and 5 per cent., for first and second	Sardines, imported ½s	TOBACCOS-PLUG. Spear Head		1999
	completed the leaves are uneven in shape, even color does exist, it is due to an artifi- become a source of much go	od to the White	quality, respectively, and some are authorized to sell for 40 and 12½ per cent., and 50.	Trout. 3 to brook	Plank Road	FRESH MEATS. John Mohrhard quotes the trade selling.	ALS C
	yellowish, green and mottled in color. In cial coloring? What would the prudent Lake region.			CANNED FRUITS.	Eclipse	prices as follows:	de si
a serie	China and Japan it is in this condition that housewife say if, after she had made a pot		COUNTRY PRODUCE.	Apples, gallons, standards	Blue Blazes	Fresh Beef, sides	
	the Green tea is sold to the native consum- of tea, you should insist on putting in a The Grocery Ma	arket.	Apples-Buyers are paying 40@50c per bu.	Cherries, red standard	Eye Opener	Fresh Beef, hind quarters	EGE
	er, and he prepares it for use by "firing." pinch of Prussian Blue, Indigo, or Gypsum? Sugars have sustained a		for winter fruit and selling at \$1.75@\$2 per	Damsons	Star	Mutton	
	The shis ((Contract) 1) - 1 - 1		bbl.	Egg Plums, standards 1 50 Gooseberries 1 75	Clipper	Lamb spring	
	and malify This warmhour and the second seco	2 cents a gallon		Grapes	Sam Bass	Pork Sausage	A Call
	same household method with us of reacting little indement in calenting household method with us of reacting little indement in calenting household method with us of reacting little indement in calenting household method with the set of reacting little indement in calenting household method with the set of reacting little indement in calenting household method with the set of reacting little indement in calenting household method with the set of reacting little indement in calenting household method with the set of reacting little indement in calenting household method with the set of reacting little indement in calenting household method with the set of the set o	as local jobbers	Bean-Hand-picked mediums are very	Green Gages,	Japan ordinary	Bologna	REE
	same household method with us of roasting little judgment in selecting her teas. There have good stocks on hand, t	hey have jogged	scarce, readily commanding \$2.50@\$2.70 per	Peaches, seconds	Japan fine		
and the second	conce. If the could bear transportation in its a fallacy in the minds of some people the price up on the 1/2 more	andllow an mot	Du.	Peaches, pie1 50	Japan dust	Turkeys	Junite'
ig a	this semi-cured state, and before it is final- about adulterations. They will say "I Coffee and the are stordy"	Transantad an	Butter-Creamery is in good demand and fairly firm at 22/28c. Dairy is active at 18/2	Pears	Gun Powder 35050	Lard, kettle-rendered @ 8-	9552
	by prepared for use by firing or roasting, I can't believe this is tea," and they little sus, I also and monorty of	magant maison	22c.	Quinces	Oolong	HIDES, PELTS AND FURS.	States 1
	unch its condition would more nearly re- pect how cheap tea leaves are. It does not be with the the		Cabbages-\$4@\$7 per 100, according to size.	Raspberries, extra	Congo	Perkins & Hess pay as follows:	4931
	senable green coffee and it would be roasted really pay to use the leaves of other plants, large quantity thrown on	it cured and the	Carrots-40c per bu.	Strawberries1 60	30 gr. 50 gr	Green W D 5% 6 6 Calf skins, green	COLUMN T
	here just as coffee is, and with the same re- but tea leaves that have remained on the those who cannot afford to l	the market by	Celery-20@25 \$ doz.	Whortleberries 1 30	White Wine	Part cured 7 @ 7½ or cured 7 @ 8	Line
e for	solt But unlike gran coffee to mile to but the leaves that have remained on the those who cannot afford to	hold the product	Cheese-Jobbers are holding their stocks at	CANNED VEGETABLES.	Cider	Full cured 7% Ø 8 Deacon skins, Dry hides and P piece10 Ø30	Care I
1. A.F.	sult. But, unlike green coffee, tea will not bush too long are no more fit to make tea long enough to realize it	better prices, a	13@13½c.	Asparagus, Oyster Bay	Apple 10 12 MISCELLANEOUS.	kips 8 @12	
	stand transportation in a close package, out of than willow leaves, and good tea is strong home and export de	emand is spring-	Cider—9c per gal.	Beans, String 75	Bath Brick imported	WOOL.	
	consequently it is completely prepared for expensive because it is always made from the more which is titled to		Cranberries-Home grown, \$2@\$2.50 per bu.	Beans, Stringless, Erie	Burners, No. 0	Medium	AND ST
	the use of this ming of loasting, which i very young and tender leaves in many of light to from Cost hand	before the win-	Cape Cod, \$3.25 per bu.	Beans, Lewis' Boston Baked1 50 Corn, Archer's Trophy	1 do No.1 80	MISCHLLANFOIR	
	as always done in large non pois, neared cases before the leat has unfolded, when it i ton is own	belore the win-	Dried Apples—Evaporated are somewhat demoralized, on account of the great quantity	Peas, French1 60	do No. 2	Sheep pelts, short shearing 5025 Sheep pelts, old wool estimated 625	
100	from beneath by a charcoal fire. These is so soft and succulent that it requires	and the second second	now being thrown on the merket by those who	Peas, extra marrofat	Condensed Milk. Eagle brand @7 60	Tallow	ARC: 1
	pots (pans is the technical term) are always of iron peyer of conper as some have our long that the induction of the technical term) are always of iron peyer of conper as some have our long that the technical term. Oranges are nearly e	quest and prices	are not able to hold them. Jobbers are paying 8c and hold at 10c.	" Early June, stand 15001 75	Cream Tartar 5 and 10 to cans @25 Candles, Star @10	Grease butter	
	of imp never of connect as sharp have been been and have a statistic and as it takes quite as firm. Oranges are nearly e	xhausted. The	Eggs-Scarce and firm. Jobbers are paying	""" " sifted	Candles, Hotel @11	Ginseng, good1 60@1 70-	Part
144	The solution of copper, as some have sub- 1 long to blek as mall lear as it does a large trainer it.		18c and holding at 20c.	" French, extra fine		WOODENWARE.	and and
	process the simplicity of the process will one, a bound of voung leaves will take five I can and a simplicity by the process of the process o	the state of the second se	There - Dull at 19@10a	Pumpkin 3 th Goldon 1 90	Extract Coffee, V. C	Curtiss & Dunton quote as follows.	and a
	suprise many who have always regarded times as long to pluck as the same weight her 10. The lemon marked	t is aniat and	Hay-Baled is moderately active at \$14	Succotash, standard	FIFE CFACKEFS, DEF DOX	Standard Tubs, No. 1	
	tea as one of the of old ones. It is the delicate "tips" that prices remain steady, with	amall stocks	per ton in two and five ton lots and \$13 in car lots.	Squash	Gum. Rubber 100 lumbs	Standard Tubs, No. 2	
	MYSTERIES OF THE EAST, in curing get broken up, and which the av- New figs are in and prices to be an are standard which the av-	Small Stocks.	OnionsIn plentiful supply at 65@75c per bu	CHEESE.	Gum, Rubber 200 lumps. @35 Gum, Spruce. @30	Standard Pails, two hoop	1999.3
	chiefly because the Chinese themselves, de- erage storekeeper will condemn as "dusty," to 15 cents for layers. The	range from 121/2	Peppers—Green, \$1 per bu. Potatoes—Shippers are paying 70c on track	Michigan full cream13 @13½	Hominy, # bbl	Pails, ground wood	
	string to retain control of teamsting (as which really are the man had	ne demand for	here and 60c at most of the Northern buying	DRIED FRUITS—FOREIGN. Citron	Jelly, in 30 b pails	Pails, ground wood 450 Maple Bowls, assorted sizes	
	siring to retain control of tea-making (as which really are the very best part of the oysters is active and prices	s same as last	points.	Currants, new	Peas. Green Bush	Butter Ladles	Sec. 1
al as	they und for many centuries), magnined the leas. The choicest leas are picked with the lowest quality fine on the	an of abastrate	Pon Corn-20 \$ D.	Lemon Peel 614	Peas, Split Prepared @ 3%	Butter Spades	and the second
	the carry morning, when his said to be larged the arry morning.	ality unusually	Seeds-Clover, mammoth or medium, \$4.50. Timothy, \$2.50.	Orange Peel	Powder, Keg	1 KOLLING PINS	Aster
and a second	process. Bear in mind, this is Green tea, the dew is still upon them.		Sweet Potatoes—Jerseys, \$3.25 per bbl.	m Rrench Xug	1 Sage @ 15	Potato Mashers	
A ANS	which is green in the sense of fresh, like Gunpowders are more closely rolled and chade larger Normanta	Wash had to man	Turnips-40c 78 bu.	" French, 90s	Sago 0 6¼ Tapioca 0 6¼	Clothes Pins	A SHI
	green corn, etc. We say nothing about the undergo more manipulation than any other ket for about six weeks and	in not be in mai-	GRAINS AND MILLING PRODUCTS.	Raisins, Dehesia		Mop Sticks	12+
1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	coloring and adulterations that are after- kinds. They are the most costly, but not before January,	i not desirable	Wheat-No change. City millers pay 75c for	Raisins, London Layers	CANDY. FRUITS AND NUTS.	Mop Sticks. 1 00 Washboards, single. 1 75 Washboards, double. 2 25 Washboards, Northern Queen. 2 75	A Start
	wards added to this native product to suit necessarily the best in the cup. The finest		Lancaster and 72c for Fulse and Clawson. Corn-Jobbing generally at 50c in 100 bu. lots and 47% c in carlots.	Raising, Loose Muscatels	Putnam & Brooks quote as follows :	Washboards, Northern Queen	ASS!
	the foreign downed We closely with accessed on the best in the cup. The finest	and the second second	lots and 47% c in carlots.	Raisins, Ondaras, 28s	Standard, 25 b boxes 8%@ 9	Diamond Market	2 2 7 8 1
	the foreign demand. We simply wish to "Greens" are from the Moyune districts and The "Anchor" E		Oats-White, 35c in small lots and 30@31c in	Raisins, Sultanas	Twist, do	Diamond Market. 40 Bushel, narrow band, No. 1	1
	get clearly stated the differences that make they are known by their sweet, pleasant The "Anchor" brand of o	ysters continues	Rye-48@50c # bu.	Raisins, Imperials	MIXED	Bushel, wide band	
	the different kinds of tea. flavor; then follow Fychows, Tinrais, to grow in the favor of	the trade, if the	Ryc-480500 B bu. Barley-Brewers pay \$1.20 B cwt. Flour-No change. Patent, \$5.00B bbl.in sacks and \$5.20 in wood. Straight, \$4.00 B bbl.in	FISH.	Royal, 25 b pails	Clothes, splint, No. 3	State 1
	Congou, or Souchong, or English Break- Talpings, Pinsueys and Cantons. statements of F. J. Detter	thaler are to be	and \$5.20 in wood. Straight. \$4.00 % bbl. in	Cod, whole		Clothes splint, No. 2	- The second
	fast-the names being synonymous, as far The finest Congous (or English Break- relied on. And he has ne	ver vet been ac-	sacks and \$4.20 in wood. Meal-Bolted, \$2.40 % bbl.	Halibut 121/2	Extra, 200 b bbls	Clothes, willow No. 3	227
2 m	as the public is concerned-is widely differ- fast) are from the following districts: Pack- cused of telling anything b	nt the trath the		Herring, round, ½ bbl	Cut loaf, 25 b cases	Clothes, willow No. 2	6.90
	any unit being any unit being any unit being any unit being	the will be the will be	and a set of the set o	L OLANDI AUTOMALIA A MULACONCONCONCONCONCONCONCINA L OL	1 0 10 10 10 10 00 00 00 00 00 00 00 00	TOURS WIND IN I	CHICKNEY COLOR

is the Manufacture of Fluid Extracts Prot Drugs & Medicines PICKED UP. WHOLESALE PRICE OURRENT. PENINSULAR WHITE table? lly for THETRADESI **@2** 50 **2** 00 **1** 10 85 65 75 **1** 40 HAZELTINE When I first became proprietor, the fact soon impressed itself on my mind that I would have a good deal of memployed time on hand, and the square issue presented it-self what to do with it. I decided to use a part of my time in preparing my own fluid extracts. I purchased a mill, percolators, a condensing apparatus and stove, and went to work. I commenced with fluid extract of senna, one of the extracts of which large quantities are used. When I had prepared the first lot, I made a calculation to find out how it compared in price with the purchased state Board of Pha Adve do do do nine, P. & W., Quinine, Ger-LEAD & COLOR WORKS. slate use do MISCELLANEOUS. MISCELLAN Æther, Spts Nitros, 3 F. Æther, Spts. Nitros, 1 F. Alumen, ground, (po. 7). Annatto Manufacturers of & PERKINS Jas. Vernor. g—At Lansing, November 1 and 2. DRY PAINTS. Michigan State Pharmaceutical Ass'n ilgan State Proprince of the second s Antimoni, po Antimoni et Potass Tart. Argenti Nitras, 5.... Arsenicum Balm Giead Bud. Bismuth S. N. Grinders of the first lot, I made a calculation to find out how it compared in price with the purchased article. I found quite a margin in my fa-vor, larger than I had expected, and con-cluded to put in as much of my spare time making fluid extracts as I could convenient-ly. As already stated, I commenced with fluid extract of senna, and gradually, from year to year, increased the number until at the present time I make sixty-three fluid extracts—forty of these are prepared by re-percolation. I keep on adding to the list as occasion requires. Difficulty is sometimes experienced to obtain a new crude drug, but after a time the market is supplied and all Paints, In Oil, Varnish and Japan. don't allow this ten cents, my customer won't buy, and then the house kicks. If I Aqua, 16 deg. 18 deg. AMMONIA Calcium Chlor, 1s, 1/2s, 11; 1/2s, 12). Cantharides Russian, po. Capsici Fructus, af. Capsici Fructus, po. DRUG GO. 30.5 40.6 110.13 120.14 Being makers of DRY COLORS, we have an advantage over the so-called paint manu-facturers, who simply grin, and mix. Fructus, po.... Fructus, B, po. SPECIALTIES—Tinted leads, twenty shades; coach, carriage and buggy paints, nine choice colors; ready mixed paints; coach colors ground in Japan; decorative wall, fresco, floor, sash, fire-proof, car, barn and domestic paints; wood and iron fillers; maple leaf per-manent green; pure putty. BACCAE. Capsici Fructus, po Capsici Fructus, B, Caryophyllus, (po. Carmine, No. 40... Cera Alba, S. & F... Cera Flava... Coccus d Rapids Pharmaceutical Society. out, why, then they kick. Oh. the life of Cubebae (po. 1 30..... $\begin{array}{c} .1 \ 60@1 \ 70 \\ 6@ \ 7 \\ . \ 25@ \ 30 \end{array}$ ANIZED OCTOBER 9, 1884. Juniperus Xanthoxylum ... BALSAMUM. 55@ @1 50@ 55@ WHOLESALE Peru. Terabin, Canada.... Tolutan retary. and of Trusteen—The President, John E. Peck, M. B. Kimm, Wm. H. YanLeeuwen and O. H. Richmond. wen, Isaac Watts, Wm. E. White and Wm. L. White, mmittee on Trade Matters—John E. Peck, H. B. Fair-child and Hugo Thum. entraria SPECIAL PAINTS MADE TO ORDER. etaceum. He was so green, and he wanted work so roform CORTEX. Peninsular brands of ready mixed paints are full weights and free from water and after a time the market is supplied and all rade Martin co Thum. Legislation-R. A. McWillia Abies, Canadian..... that is necessary is to secure good quality. I find no difficulty in securing crude drugs of excellent quality. I insist on having them and am willing to pay a fair price. hloral Hydrate Cryst. Druggists hondrus Sinchonidine, P. & W..... W. H. Tibbs. Pharmacy—W. L. White, A. C. Bauer and Myrica Cerifera, po..... Prunus Virgini..... Quillaia, grd FARRAND, WILLIAMS & CO., linchonidine, German..... lorks, see list, discount, per cent.... ngs-First Thursday evening in each the buckwheat from his hair and said he Creasotum Creta, (bbl. 75)... Creta prep.... Creta prep. In this time of patent medicine cutting and close competition in the retail drug h Meeting-First Thursday evening in November eting-Thursday evening, November 3, at TH SMAN office. "was ready right naow." So they got him sfras trade, it becomes absolutely necessary that the pharmacist should add to his income by broken and that he would have to sit or WHOLESALE AGENTS Creta, preci Creta Rubra Imus Po (Ground 12).... Detroit Pharmaceutical Society. the pharmacist should add to his income by any legitimate means offering. Making one's own fluid extracts is such a means. I the cow-catcher and blow his horn for cross-Factory, Lieb St., between Transit R. R. and River Front. EXTRACTUM. Glycyrrhiza Glabra..... Crocus OBGANIZED OCTOBER, 1883. ient-Frank Inglis. Vice-President-F. W. R. Perry. d Vice-President-J. J. Crowley. Eary and Treasurer-F. Rohnert. ant Secretary and Treasurer-A. B. Lee. al Meeting-First Wednesday in June. ar Meetings-First Wednesday in each month. Have now in Stock and Invite Cupri Sulph..... Dextrine Ether Suiph..... Haematox, 15 b boxes. find it one of the most profitable branches, ings and towns. And he followed their in-Your Order for the DETROIT, - MICH. although it is hardly correct to call it such, of my business. It furnishes me much satstructions to the letter. Think of the poor 1s..... ½s ¼s nery, all numbers. nery, po..... gota. (po.) 75..... ake White..... fellow riding twenty miles an hour in the Send for Sample Cards. isfaction to counter-balance, I suppose, the disgust experienced in other branches. dust and blowing his lungs out! The train FERRUM. 03 00 1½0 1½0 Carbonate Precip... Citrate and Quinia... Citrate Soluble..... Ferrocyanidum Sol. Solut Chloride..... HOLIDAY TRADE esident, J. W. Dunlop; Secretary, R. M. Mussell. To illustrate the difference in price bealla ambier crew got bounced the next day. tween purchased and home-made fluid ex-tracts, I have made a list of those most fre-Berrien County Pharmaceutical Society. "Say, young fellow, let me give you a QUININE uently used. The purchasing prices are nose of Parke, Davis & Co. and Oldberg-Sulphate, com'l, (bbl. 85). lassware flint, 70&10 by box. 60&10 pointer. I'm an older man than you are Clinton County Druggists' Associatio resident, A. O. Hunt; Secretary, A. S. Wallace. lue, Brown.... those of Parke, Davis & Co. and Oluberg-Wall Laboratory. In calculating the price of my home-made extracts, which are al-ways made from the best crude drugs ob-tainable, the prices of Meyer Bros. & Co.'s tainable, the prices of Meyer Bros. & Co.'s and know what I'm talking about. Don't FLORA. Hycerina 12@ 45@ 30@ rana Paradisi Charlevoix County Pharmaceutical Soc President, H. W. Willard; Secretary, Geo. W. Cro An Elegant Line of ydrarg Chlor. Mite ydrarg Chlor. Cor.... ydrarg Oxide Rubrum. Matricaria. FOLIA. Ionia County Pharmaceutical'Society, esident, W. R. Cutler; Secretary, Geo. Gundrum. srude drugs are the basis. In fluid extracts you. You can't tell who may be listening, Cassia Acutifol, Tinnivelly.... and with a menstruum containing less than 75 per cent. alcohol, the loss in alcohol for each pint of finished extract has been calculated at 4 fluid ounces; and when a "Alx.... Salvia officinalis, ¼s and ½s.... Ura Ursi..... Jackson County Pharmaceutical Ass'n. resident, R. F. Latimer; Secretary, F. A. King. lrarg Unguentum. -WE OFFER-PERFUMES chthyocolla, Am Kalamazoo Pharmaceutical Association resident, D. O. Roberts; Secretary, D. McDonald. Indigo..... Iodine, Resubl... BOEHRINGER & SONS Acacia, 1st picked..... a solution of the second sec @1 00 menstruum containing more than 75 per cent. of alcohol has been used, 2 fluid punces of alcohol to the pint of finished 2nd " 3rd " Sifted sorts..... son County Pharmaceutical Society. ent, F. N. Latimer; Secretary, Wm. Heysett. "How's trade?" Rocky, awful rocky, 90 Liquor Arsen et Hydrarg Iod...... 65 Liquor Potass Arsinitis..... 100 oz. tins......37 50 " " ······37 25 " " ······38 this week, but I know what the cause is. Aloe, Barb, (po. 60)... extract have been calculated as loss. The sta County Pharmaceutical Society ent, C. H. Wagener; Secretary, A. H. Webber. mounts may vary slightly, a little more for ome and a little less for others, but they Monday morning when I got off at M_____ 85@1 55@ Put up in the following styles: 5 & 10 " "40 " Cape, (po. 20)..... " Socotrine, (po. 60). 80@ 2@ 90@1 Monroe County Pharmaceutical Society. resident, S. M. Sackett: Secretary, Julius Weiss. are fair averages, found by extended experi-N. Y. QUININE & CHEMICAL CO. my first stop for the week, I stood on the Assafoetida (no 30) depot platform and waited for a freight to uskegon County Druggists' Association President, W. B. Wilson; Secretary, J. R. Tweed. The list comprises thirty-six fluid extracts, Camphorae Catechu, ls, (½s, 14; ½s, 16)... Euphorbium, po. Galbanum. Gambage, po. Guaiacum, (po. 45)... Match Safes five styles pull off the street crossing. A young chap, s follows: Muskegon Drug Clerks' Association. esident, E. C. Bond; Secretary, Geo. L. LeFevre. 50 " " ………37 not one of the train crew, stepped between Wholesale Price own 25 ·····37¹/ the cars to couple them, and on stepping price per make per Profit pe 5 & 10 "..." Newaygo County Pharmaceutical Society President, J. F. A. Raider; Secretary, N. N. Miller. pint. \$ 69 87 90 1 37 93 Christmas Cards ten styles pint. \$ 61 back from between the moving cars, he Mastic. Myrrh, (po. 45). Myrrh, (po. 45). POWERS & WEIGHTMAN Oceana County Pharmaceutical Society. resident, F. W. Fincher; Secretary, Frank Cady. Buchu..... caught his heel on the depot platform, fell offee. and had his right leg taken off slick and ascara sagrada 5 & 10 oz. tins......50 Opii, (po. 6 00)..... Shellac bleached..... aginaw County Pharmacentical Society. resident, Jay Smith; Secretary, D. E. Prall. inchona, pale. 15 oz. vials.....55 Fancy Plush Boxes clean. It hung on just by the back of his chona, red.. 1 23 1 32 33 51 67 1 18 51 58 lack cohosh. Shiawassee County Pharmaceutical Society oxglove... helped carry him into the depot. Such a Absinthium Potassa, Bitart, com..... Potass Nitras, opt.... Potass Nitras. oa leaves.. Tuscola County Pharmaceutical Society. President, E. A. Bullard; Secretary, C. E. Stoddard. Hand Lamps two sizes thing happening on a Monday is dead sure 71 92 to knock the luck right out of a man. Pulvis Ipecac et opii. Pyrethrum, boxes, H. & P. D. Co., doz. Pyrethrum, pv. Manistee County Pharmaceutical Society. President, W. H. Willard; Secretary, A. H. Lyman. ydrastis cana-TERMS NET CASH. NO DISCOUNT. 53 48 1 31 55 38 33 72 "What is it?" lenhano Rue Tanacetum, V..... Thymus, V. Night Lamps "Horse chestnut." uinia, S, P. & W 1 49 1 05 The Drug Market. Jalap.... Licorice root... Buckthora.... Rhubarb..... Blackbery..... Sarsaparilla Hazeltine & Perkins Drug Co. "What do you carry it for?" German Opium is steady, but is lower here than MAGNESIA. "Oh, rheumatism and pains in general." Calcined, Pat.... Carbonate, Pat.... Carbonate, K. & M.... 67 1 10 in Smyrna. Morphia it without change. 5500 Embossed Boxes "Do you any good?" 20@ 22 20@ 25 35@ 36 anguis Draconis. Quinine is lower. P. & W. have reduced 53 1 25 75 75 84 1 17 1 09 "Well, I've carried this one over seven Carbonate, Jennings..... their prices two cents. German is very dull Sarsaparilla com Senna, Alexand. Senna and jalap. Sapo, years, and used to be bothered with rheu-DRUGGISTS! OLEUM. and is lower in large bulk. Ergot continues Vases four styles matics, but I ain't been since I carried it." to advance. Reports of short crops having Sapo, G..... Seidlitz Mixture... "Seven years, eh? Well, sir, funny how been confirmed, very high prices are looked Sinapis. $\begin{array}{c} 61\\ 1 \ 07\\ 1 \ 03\\ 2 \ 44\\ 61\\ 70\\ 39\\ 67\\ 67\\ 57\end{array}$ opt..... Sinapis, opt. Suuff, Maccaboy, Do. Voes. Suuff, Scotch, Do. Voes. Soda Boras, (po. 9). Soda carb. Soda Carb. Soda, Ash. Soda, Sulphas. Spts. Ether Co. Sots. Myrcia Dom. HAVE YOU people carry things around. Now, here is for in this article. Balsam copaiba is hightillinga, com... a cent that I found eleven years ago, and I never change vests but 1 put this in my lower right wat reached. A Record Book for keeping Sales of Slippers two sizes er, on account of scarcity. Cubeb berries Liquors? XX are very firm. Stocks are concentrat-Cedar..... Chenopodii Cinnamonii 356 65 odii 61 75 onni 756 80 lla 67 75 Mac 356 65 90@ 1 e .12 90@ 1 nitos 90@ 00 1 n .12 20@ 30 nta .22 22 22 lower right vest pocket. Sort of a talis-Juniper berries are tending upward. HAVE YOU Carbolic acid is very firm at advanced inger... Bisque Figures man, you know." A Record Book for your Sales of Poi-Ditronella Conium Mac..... "Eleven years? Let's see it-say, this is prices. Stocks are small in New York and Pink root. opaiba . 50% 50% 59ts. Ether Co. 90% 100 Spts. Myrcia Dom. 12 00%1 50 Spts. Myrcia Imp. 90% 00 Spts. Vini Rect, (bbl. 2 08). 1 20%1 30 Spts. Vini Rect, (bbl. 2 08). 2 25%2 35 Sulphur, Subl. 6 75 Sulphur, Roll. 90%1 00 Terebenth Venice. 50%2 00 a good demand is reported. Cuttle bone is dated 1884!" @2 00 @2 50 @2 25 @1 30 Total.....\$54 72 LEO A. CARO. \$21 80 \$32 92 IF NOT Exechthitos Watches very firm at the advance. Oil cubebs is The wholesale prece of these thirty-six Gaultheria Send to us for our Improved Minor Drug Notes. higher, in sympathy with berries. Oils fluid extracts, 1 pint of each, is \$54.72, and lemon and bergamot are advancing again if you make them yourself, \$21.80. The amount realized for labor and time is \$32.92, Geranium, 3. Gossipii, Sem, gal. Hedeoma. 214@ 31/2 214@ 3 8@ 10 28@ 30 A New York City drug store advertises a Liquor and Poison "Record "great clearing out sale of seidlitz powders." and higher prices will rule very soon. Ca- or 62 per cent. This Tumblers Lachesis is the name of a homepathic rem-50@2 00 Theobrom nary seed is very firm and tending higher. pensation for work. Now, I only make ex-50 @ 55 COMBINED. edy prepared from the the poison glands of Lini, gal..... Mentha Piper Mentha Verid

Golden seal root is scarce. There is little to be had at any price. There is little to tracts in a small way, making of some 12 or 15 pints, of some 1 or 2 pints, and of some only 4 fluidounces at a time, and never pur-

A Chinese Anæsthetic.

A Chinese Anæsthetic. A curious anæsthetic used by the Chinese has recently been made known by Dr. U. Lambuth in his third annual report of the Soochow Hospital. It is obtained by plac-ing a frog in a jar of flour and irritating it by prodding it. Under these circumstances it exudes a liquid, which forms a paste with a portion of the flour. This paste, dis-solved in water, was found to possess well-marked anæsthetic properties. After the finger had been immersed in the liquid for a few minutes, it could be pricked with a needle without any pain being felt, and a numbness of the lips and tongue was pro-duced by applying the liquid to them. Et al. I a solve in the liquid to them. A chine in the cellar the finger had been immersed in the liquid for a few minutes, it could be pricked with a needle without any pain being felt, and a mumbness of the lips and tongue was pro-duced by applying the liquid to them.

Michigan Board of Pharmacy.

MUSKEGON, Oct. 1, 1887. A meeting of the Michigan Board of Pharmacy, for the purpose of examining candidates for registration, will be held in Representatives hall, Capitol building, at Lansing, November 1 and 2, 1887. Candidates will please report at the hall at 9 o'clock Tuesday morning. Yours respectfully, JACOB JESSON, Sec'y.

Sticky Stamps.

One of the perplexing effects of warm weather is the manner in which it causes postage stamps to stick to each other. This can be prevented by simply dusting them with lycopodium. It is a "wrinkle" worth remembering when sending stamps by mail or carrying them in the pocket.

A Difference in Suicides.

Retail druggists, are organizing for the urpose of preventing "suicidal cutting in rices." Cutting prices is evidently re-arded by these gentlemen as suicide. As rule, however, they have the greatest re-pect for their own lives.

The World's Wine.

stics show that in 1884 the world ed 2,485,599,772 imperial gallons of

Lewis Holmes, the Belding druggist, took his best girl to the Greenville fair last week. While going along Main street, his horse tell down, frightening the lady so that she classes to ride after the horse any more. e animal is for sale cheap

the rattlesnake

sometimes experienced in procuring some of the rarer crude drugs. But there are a number of houses in the country which try

*Paper read by G. H. Chas. Klie, PH. G., be ore the St. Louis Drug Cierka' Association.

"American Soothing Syrup" was used in Queen Victoria's childhood days in Eng-land. chase crude drugs in 1,000-pound lots. Pharmaceutical manufacturers who pur-Pure subnitrate of bismuth has been known to cause poisoning when applied as a dressing to wounds. A fire in the cellar of a drug store melted the lead pipe to the charged soda fountain, and the escaping carbonic acid gas extin-

A New York wine merchant is given credit to having said: "They make wine nowadays without a particle of grape juice in it. We have just received from Portugal a proposition to supply us with a secret coloring matter. The proposition has it all figured out for us to show that with any The assertion that fluid extracts can not be made of as good quality by retail pharma-cists as by wholesale manufacturers, I be-lieve erroneous. The assertion might as well be made that a doctor could treat 100 patients more successfully than one. It is a fact, however, that difficulty is conditioned environment in the second s amount of their stuff, costing \$13 in our money, we can turn 1,650 gallons of white while into claret. They send a sample with the offer. Just so much of it as could be taken upon the point of a knife blade turned a

glass of water in an instant into the loveliest claret-colored liquid you ever saw."

New American Anæsthetic.

The recent discovery of a new anæsthetic
to order from them direct.
Since there is a great variation in the structure of different drugs, it is evident that they can not be treated alike in making fluid extracts out of them. This is shown by the directions given in the Pharmacopeia, different degrees of fineness of powder, and different degrees of fineness of powder, and different menstrua are used for exhaustion; the moistened powder is packed with variable engrees of pressure.
To know just what fineness of powder of a certain drug is best adapted for exhaustor, just how tight it ought to be packed, and which is the best menstruum for thorough exhaustion, require practice and experience. It is soon learned; failures now and then are compensated for by the large profit realized in subsequent successful atsets.
Construction of the presence is a substance is used to be the substance in the substance in the presence is substance. The Australian alkaloid, drumine, the most recent rival to cocaine, has not realized the expectations of its discoverers, and if American forests can furnish a substance combining and exceeding the actions of the american forests can furnish a substance combining and exceeding the set incred the actions of the american forests can furnish a substance combining and exceeding the set incred the actions of its discoverers. lpecac, po..... Ialapa, pr.... Maranta, ¼s.... Podophyllum, po. The recent discovery of a new anæsthetic substance in the leaves of a tree abundant " pv.... pigelia anguinaria, (po. 25)... erpentaria. enega milax, Officinalis, H... " Me:

profit realized in subsequent successful at-tempts. Gentlemen, I would say to you, I am much of an enthusiast on fluid extracts. I have been making them for the last sixteen or eighteen years, and I propose to keep on making them. If I was autocrat of the pharmacists of this country, I would com-pel every one of them to make his own fluid extracts. By this you can judge how much of an enthusiast I am on this subject. In conclusion, would say that when the the question is asked: Is the manufacture of fluid extracts profitable? I say, yes, very.

heat them there to a temperature of 312° F., until bubbles of air cease to escape from the wood. The whole is then allowed to cool to about 120° F., when the wood is taken from the bath and cleansed from the adhering paraffine by rubbing with a dry place of cloth

pt. Vini Galli. Ini Ono

forrhuae, gal... Iyrcia, 3.....

losmarini

Sassafras..... Sinapis, ess, 3. Figlii

Bromide Chlorate, (Po. 20)....

antal

[odide

Prussiate

nula, po.

cut.

bis Sativa.

ugreek. po...

iperis Co. O. T.

ini, grd, (bbl, 3)... halaris Canarian

arui, (po. 18)...

riandrum

donium pterix Odorate.

Picis Liquida, (gal. 35)... Ricini

... 90@2 00 Vanilla1 75@2 25 Zinci Sulph

 90@2 00
 Vanilla

 176@2 25
 Zinci Sulph

 42@ 45
 OILS.

 2 25@3 3)
 OILS.

 3 75@4 00
 Wale, winter

 80@1 00
 Lard, extra

 6 50
 Lard, extra

 75 Lusced, pure raw
 Lard, extra

 10@2 12
 Linseed, boiled

 14 201 60
 No. 1

 14 201 60
 Spirits Turpentine

 6 800
 PAINTS

 40@45
 Bed Venetian

 90@21 00
 Bed Venetian

 3 50@7 00
 Ochre, yellow Marseilles

 55@ 30
 Ochre, yellow Marseilles

 6 50
 Vermilion, prime American

 6 65
 Putty, commercial

 9 15
 Putty, strictly pure

 16@ 50
 Vermilion, English

 15@ 20
 Green, PenInsular

 Lead, red strictly pure
 Lead, white, Strictly pure

 13@ 15
 Whiting, Gilders'

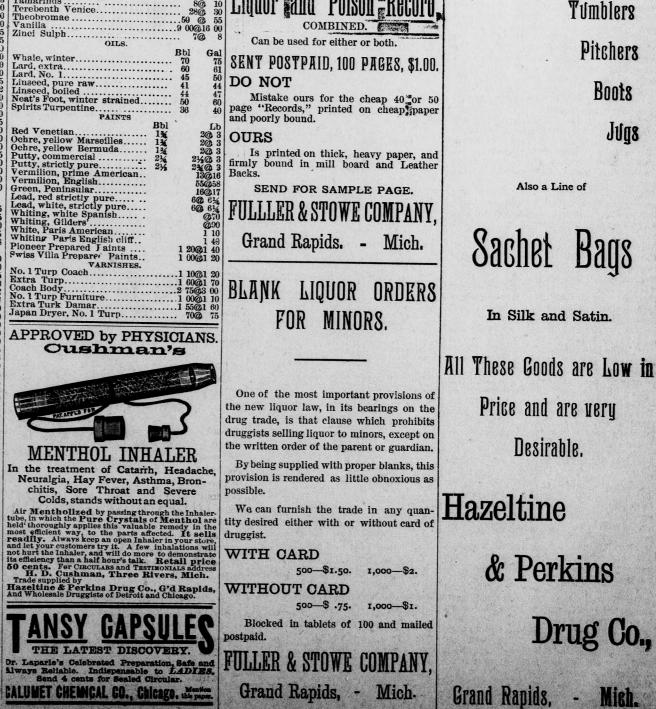
 18@ 20
 Whiting American

 90were Paris English cliff
 Pioneer Prepared I aints

 25@ 28
 Swiss Villa Prepare Paints

 25@ 30
 No. 1 Turp Coach

 POTASSIUM. Bichromate RADIX. Jalamus. entiana, (po. 15)... Hychrrhiza, (pv. 15)..... Iydrastis Canaden, (po. 45). Iellebore, Alba, po..... Japan Dryer, No. 1 Turp. Scillae, (po. 35)..... Symplocarpus, Foetidus, po. Valeriana, English, (po. 30)... German..... @ 25 15@ 20 SEMEN i, W., D. & Co..... i, D. F. R.



Boots

Jugs

