

The Michigan Tradesman.

VOL. 5.

GRAND RAPIDS, WEDNESDAY, OCTOBER 19, 1887.

NO. 213.

SEEDS

Garden Seeds a Specialty.
The Most Complete Assortment
in Michigan. Don't Buy until
you get my prices.

ALFRED J. BROWN
Representing Jas. Vick, of Rochester.
16-18 N. Division St., Grand Rapids

BELKNAP Wagon and Sleigh Co.

MANUFACTURERS OF
Spring, Freight, Express,
Lumber and Farm

WAGONS!

Logging Carts and Trucks
Mill and Dump Carts,
Lumbermen's and
River Tools.

We carry a large stock of material, and have
every facility for making first-class Wagons
of all kinds.
Special attention given to Repairing,
Painting and Lettering.
Shops on Front St., Grand Rapids, Mich.

FOURTH NATIONAL BANK

Grand Rapids, Mich.

A. J. BOWNE, President.
GEO. C. PIERCE, Vice President.
H. P. BAKER, Cashier.

CAPITAL, - - - \$300,000.

Transacts a general banking business.

Make a Specialty of Collections. Accounts
of Country Merchants Solicited.

HIRTH & KRAUSE, LEATHER

And Shoe Store Supplies.
SHOE BRUSHES,
SHOE BUTTONS,
SHOE POLISH,
SHOE LACES.

Heelers, Cork Soles, Button Hooks, Dress-
ings, etc. Write for Catalogue.

118 Canal Street, Grand Rapids.

TRANSIT MILL COMPANY,

WHOLESALE DEALERS IN

Flour, Feed,
Grain and
Baled Hay.

25 Pearl Street,
GRAND RAPIDS, - MICH.

O. E. Brown, Gen. Mgr.



KAYON & LYON,

Importers,
Jobbers and
Retailers of

BOOKS,

Stationery & Sundries,

20 and 22 Monroe St., Grand Rapids, Mich.

SEEDS

We carry a full line of
Seeds of every variety,
both for field and garden.
Parties in want should
write to or see the

GRAND RAPIDS GRAIN AND SEED CO.
71 CANAL STREET.

WHOLESALE AND RETAIL COAL and WOOD.

E. A. HAMILTON, Agt.,
101 Ottawa St., Ledyard Block.

Telephone 908-1 B.



CALL FOR
SCHUMACHER'S ROLLED AVENA,
From the best White Oats.
Oatmeal, Parched, Flaxseed and Rolled
Wheat in Original Packages.
To use these choice cereals is to learn how
to live.

EDMUND B. DIKEMAN

THE GREAT
Watch Maker

AND Jeweler,

44 CANAL ST.,
Grand Rapids, - Mich.

Grandpa's Wonder Soap

THE BEST SELLING GOODS ON
THE MARKET.

MANUFACTURED BY
Beaver & Co., Dayton, Ohio.

SOLD BY
A. S. MUSSELMAN & CO.,
Grand Rapids, - Mich.

LUDWIG WINTERNITZ,

STATE AGENT FOR
Fermentum!

The Only Reliable Compressed Yeast.
Manufactured by Riverdale Dist. Co.

106 Kent Street, Grand Rapids, Mich.
TELEPHONE 566.

CHARLES A. COYE,

Successor to
A. Coye & Son,
DEALER IN

AWNINGS TENTS
Horse and Wagon Covers,
Oiled Clothing,
Feed Bags,
Wide Ducks, etc.

Flags & Banners made to order.
73 CANAL ST. - GRAND RAPIDS.

PIONEER PREPARED PAINT.

We have a full stock of this well-known
brand of

MIXED PAINT
and having sold it for over SIX YEARS can
recommend it to our customers as be-
ing a First Class article. We sell it

On the Manufacturers' Guarantee:
When two or more coats of our PIONEER PRE-
PARED PAINT is applied as received in original
packages, and if within three years it should crack or
peel off, thus failing to give satisfaction, we agree to
re-paint the building at our expense, with the best
White Lead or such other paint as the owner may se-
lect. In case of complaint, prompt notice must be
given to the dealer.

T. H. NEVIN & CO.,
Mfrs. & Corroders of Pure White Lead.
Pittsburg, Pa.

Write for prices and Sample Card to
Hazeltine & Perkins Drug Co.

Wholesale Agents, Grand Rapids.
Try POLISHINA, best Furniture Fin-
ish made.

SALT FISH

Bought and Sold by
FRANK J. DETTENTHALER,
117 Monroe St., Grand Rapids.

Oysters the Year Around

SHERWOOD HOUSE.

The Traveling Men's Favorite.
CHARLOTTE, - - MICH.

Re-fitted and Re-furnished.
Sample Rooms on First Floor.
First-Class in all its Appointments.
M. F. BELGER, Proprietor.

WANTED.

Butter, Eggs, Wool, Potatoes,
Beans, Dried Fruit,
Apples and all kinds of
Produce.

If you have any of the above goods to
ship, or anything in the Produce line let us
hear from you. Liberal cash advances
made when desired.

Earl Bros., Commission Merchants,
157 South Water St., CHICAGO.

Reference: FIRST NATIONAL BANK, Chicago.
MICHIGAN TRADESMAN, Grand Rapids.

GRAND RAPIDS

TO THE—
FRONT

—AGAIN—

We are now supplying the Trade with our
new Brand of Soap

"BEST FAMILY."

It is the LARGEST and BEST bar of
white PURE SOAP ever retailed at Five
Cents a bar. Respectfully,

Grand Rapids Soap Co.

COOK & PRINZ,

Proprietors of the
Valley City Show Case Mfg. Co.,
Manufacturers of

SHOW CASES.
Prescription Cases and Store Fixtures

OF ALL KINDS.
SEND FOR CATALOGUES.
SEND FOR ESTIMATES.

3 West Bridge St., Grand Rapids.
Telephone 374.

POTATOES.

We give prompt personal attention to
the sale of POTATOES, APPLES, BEANS
and ONIONS in car lots. We offer best
facilities and watchful attention. Consign-
ments respectfully solicited. Liberal cash
advances on Car Lots when desired.

Wm. H. Thompson & Co.,
COMMISSION MERCHANTS,
166 South Water St., CHICAGO.

Reference:
FELSENTHAL, GROSS & MILLER, Bankers,
Chicago.

EDWIN FALLAS,

PROPRIETOR OF
VALLEY CITY COLD STORAGE,
JOBBER OF

Butter, Eggs, Lemons, Oranges.

SOLID BRAND OYSTERS.

Facilities for canning and jobbing oysters
are unsurpassed. Mail orders filled promptly
at lowest market price. Correspondence so-
lited. A liberal discount to the jobbing
trade.

217, 219 Livingston St.,
Grand Rapids.

To Cigar Dealers

Realizing the demand for, and knowing
the difficulty in obtaining a FIRST-CLASS
FIVE-CENT CIGAR, we have concluded to
try and meet this demand with a new
Cigar called

SILVER SPOTS

This Cigar we positively guarantee a
clear Havana filler, with a spotted Sumatra
Wrapper, and entirely free from any arti-
ficial flavor or adulterations.

It will be sold on its merits. Sample or-
ders filled on 60 days approval.

Price \$35 per 1,000 in any quantities.
Express prepaid on orders of 500 and more.
Handsome advertising matter goes with
first order. Secure this Cigar and increase
your Cigar Trade. It is sure to do it.

GEO. T. WARREN & CO.,
Flint, Mich.

What do you think of this? While in conver-
sation with Wm. M. Dale, one of the largest
druggists in Chicago, we were surprised to
learn that he had sold over one and a half mil-
lion of Tansill's Punch 5c. cigars, and that
the quality gets better all the time. The demand
continues to increase. Let us tell you, if you
want to sell a cigar that your customers will
be pleased with, the sooner you order Tansill's
Punch the better.—Independent Grocer.

J. H. MYERS

Manufacturer of Harness and Collars
at Wholesale and Retail, 73 Canal street,
Grand Rapids, has the finest line to select
from in the city. Give him a call. None
but experienced workmen employed.

Auxiliary Associations,

Wishing to procure outfits for their Col-
lection Departments, are invited to exam-
ine the following quotations, which are for
fine work on good quality of paper:

FULL OUTFIT--\$15.
30 Books Blue Letters, 50 in book.
500 Record Blanks.
500 Notification Sheets.
250 Last Calls.
500 Envelopes.

HALF OUTFITS--\$10.
500 Blue Letters, old style.
250 Record Blanks.
250 Notification Sheets.
125 Last Calls.
500 Envelopes.

In place of old style Blue Letter in above
\$10 Outfit we can substitute 10 books Blue
Letter in latest form, as recommended by the
recent State convention, for \$12.50
Prices in other quantities furnished on ap-
plication

FULLER & STOWE COMPANY,
ENGRAVERS and PRINTERS,
49 Lyon St, Grand Rapids,

The Telfer Spice Company.

TO THE TRADE.

GRAND RAPIDS, Mich, Oct. 4, 1887.

I take pleasure in informing my friends
and patrons that I have merged my whole-
sale Tea, Coffee and Spice business into a
stock company under the style of

THE TELFER SPICE COMPANY

which will continue the manufacture of
Spices and Baking Powders and the job-
bing of Teas, Coffees and Cigars at the old
stand.

Thanking the trade for the generous patron-
age accorded me in the past, I bespeak
for the new house, with its increased capi-
tal and enlarged facilities, a continuance of
the same, assuring its patrons that as Pres-
ident and General Manager of the corpora-
tion, their orders will have my careful at-
tention. Absolutely yours,

EDWARD TELFER.

SEEDS
FOR EVERYBODY.

For the Field or Garden.

If you want to buy
**CLOVER OR
TIMOTHY SEED**
Or any other kind, send to me

Seed Store,
71 CANAL ST.,
W. Y. LAMOREAUX,
Grand Rapids, Mich.

F. J. DETTENTHALER,

JOBBER OF
OYSTERS!
—AND—
SALT FISH.

Mail Orders Receive Prompt
Attention.

See Quotations in Another
Column.

THE RED XX'S.

Written Especially for THE TRADESMAN.
I had been on the force of a private de-
tective agency but a short time, when one
day my chief called me into his private of-
fice and informed me that an opportunity
had arrived in which I might win fame as
well as gold. I had been earnestly longing
for something to arise by which I might
add to my reputation, but, as yet, I held
merely a subordinate position on the force
and any case of note had fallen to the lot
of the older men, leaving me to work up a few
petty burglaries and crimes of small conse-
quence. Describing the circumstances of
the assignment, my chief said:

"The wholesale grocery house of _____
has been burglarized to the extent of \$2,500,
and there is not the slightest clue to the
man who did the work. Go and look the
ground over, and if you need any help call
on Jacobs."

This was the way the chief expressed
himself on the subject—no advice to offer
and no encouragement to give. All I should
have to depend upon would be my own in-
telligence in ferreting out the criminal.
While the prospect was by no means en-
couraging, I determined to give the case the
most careful thought and the most vigorous
effort of which I was capable.

It was nearly noon when the chief gave
me my instructions and I determined to wait
until after dinner before visiting the store.
I accordingly went to a restaurant, ate a
hearty meal, smoked a cigar and then saun-
tered leisurely down to the scene of the
burglary. Going into the counting-room,
I gave Mr. B., who was the only member of
the firm present, my card, and asked to be
made acquainted with the circumstances.
He led me to the rear of the store, where a
vault was built into the side of the wall.
The few particulars I could obtain were to
the effect that the night before Mr. B. had
himself locked the strong box where the
currency was kept and had then shut the
outer door and locked that, also. They had
not been in the practice of keeping so much
currency on hand, but the \$2,500 had been
paid in by the purchaser of a new stock of
groceries, too late in the afternoon to be
placed on deposit at the bank. The strange
part of the affair was that the outside door
appeared to have been forced by a crow-bar
or other tool, while the door of the strong-
box had not been forced. It had been open-
ed with a key, the packages taken out and
then re-locked. The keys, of which there
were four, were, with the exception of one,
in the possession of the different members
of the firm. The other had been kept in a
drawer in the book-keeper's desk for his
use, and was found there in the morning
after the robbery.

I had almost forgotten to mention that by
the side of the vault, about ten feet from
the floor, was a window about two feet
square. This was broken and a rope, used
for hoisting on the outside, was drawn
through the window, showing most conclu-
sively, as I then thought, the manner of
entrance and exit. How near right I was
will be seen hereafter.

"Was there any mark on the bills by
which they might be identified?" I asked.

"Yes," responded Mr. B., "I counted the
bills, and as I did so I noticed two 'XX's'
in red ink on the lower right hand corner,
placed there, probably, by the last bank
handling the money. I should not have no-
ticed it but for the fact of holding a bill
to the light to discover if it was a counterfeit,
when the red mark attracted my attention,
and then I looked at the rest to see if they
were the same."

"Did you mention the fact to anyone in
the store last night or this morning?" I
asked.

"No, I did not."

I then went on with the usual routine
questions, but elicited nothing very satis-
factory. The book-keeper, who used the
key kept in the drawer, was a nephew of
Mr. B. The man who swept out the store
and usually locked up at night was an hon-
est-looking young German, and suspicion
could hardly attach to him. After request-
ing the members of the firm to keep their
own counsel in the matter and a sharp look-
out for any of the marked bills that might
be paid back to them, I left the store, con-
vinced that I could do nothing there. The
thief, whoever he was, was clever, that was
sure, and if I expected to find him I must
go to work on the outside in hopes of find-
ing some of the marked bills in circulation.
I, therefore, went immediately to a print-
ing office and had some cards printed de-
scribing the mark on the bills, and asking
anyone who might receive such a bill to re-
port to me. I then distributed these cards
at all places where it was possible the rob-
ber might have to spend money—livery sta-
bles, depots, boarding houses and hotels—
and then awaited developments. There
was not much hope in these proceedings,
but it was the only possible way I could get
a clue.

Two days passed, and my baits caught no
fish; but on the third day I received notice
that a liverman, to whom I had given a
card, had something for me. I went around
to his place and found that a baker who
kept his horse at the barn, had received a
ten-dollar bill with the mark on the corner.

On inquiring the appearance of the person
who had the bill, he told me that a boy had
brought it in and asked for change, saying a
gentleman had sent him from the saloon near
by, where he worked. I saw at once that
this was no clue, and went away somewhat
discouraged.

The next day something turned up which
was better. A lady keeping a boarding
house sent for me. She had taken a five-
dollar bill from one of her boarders—a
young girl who worked in a book-binders,
Jennie Armstrong by name. I enquired
very particularly as to her character, but
was assured that she was a worthy young
lady. In the course of the conversation, it
leaked out that Jennie was in the habit of
going to dances and the theater with a young
man to whom the landlady had taken a
strong dislike—Charlie Pitts by name—and
she had warned Jennie to look out for him.
I determined to make the acquaintance of
the young lady, and also her friend, if pos-
sible. I asked the landlady when she got
home at night.

"She ought to be here by this time," said
Mrs. Williams. "There she is now, com-
ing in at the gate."

Not wishing to be seen by Jennie, I
stepped into a recess where I could see her
as she passed in the hall. There was noth-
ing noticeable in her appearance. She was
dressed neatly, but not expensively, and I
thought I could detect a gleam of coquetry
about her, but nothing of the criminal. Af-
ter she had gone up to her room, I asked
Mrs. Williams if Charlie was in the habit of
calling on Jennie at the house. She replied
that he was not, but that he was coming to
take her to Redmond's the next evening,
when I might get an opportunity of seeing
him. I thanked her, and, after arranging
to pass as a relative of Mrs. Williams as an
excuse for my presence, left the house.

On reaching the office, I found a messen-
ger with a note waiting for me. I read as
follows:

Have detained a young woman here, who
offers me a twenty-dollar bill for a ticket to
New York city. It has the mark described
in your card. Please come at once.

Yours,
TICKET AGENT M. C. R. R.

I hurried down to the depot and found a
good-looking young Irish girl sitting in a
chair in the ticket-office. She was nervous
and seemed almost unable to sit still in the
chair. I asked her to step outside with me,
at the same time showing her my badge. She
started at sight of it, but accompanied me.

"Where did you get the bill you offered
me for the ticket?" I asked her.

"My husband gave it to me. I am going to
New York and he is to join me there."

"What is your husband's name?"

"I can't tell you that," she responded,
"but I know Charlie has done nothing
wrong."

"Oh, ho! Another Charlie in the plot! Or,
perhaps it's the same one. This case is get-
ting rather complicated, thought I. I im-
mediately determined to detain her at head-
quarters and see if I could not urge her to
disclose her husband's name. It was with-
out avail, however. I urged her to tell me
everything and assured her no harm should
befall her. But still she refused. Finally
I got out of patience and told her that
Charlie had stolen the money and if she
would not give me the information I desired
I should have to place her under arrest. At
this she broke down completely and sobbed
as if her heart was breaking.

"Oh, Charlie!" she sobbed. "I said I
would be true to you, and I will."

I saw I could do nothing further in this
direction, so I took the girl home and placed
her in the care of my wife, leaving a police-
man for a guard. I did not want to confine
the girl in the station, for, however great a
villain Charlie might prove, I was sure she
was innocent of any wrong and that he had
deceived her. If he had married her, it was
probably a false marriage, and he was ship-
ping her out of the country to get rid of her.

On reporting at the store the next morn-
ing, I gave the firm the details of what I
had accomplished so far, and told them I
hoped to clear the matter up in a few days.
I also made the acquaintance of the book-
keeper, Frank Henderson, whom I had not
met on my first visit at the store. His face
struck me unpleasantly. It was a face that
could not be mistaken the second time. A
large scar on the side of his forehead gave
a rather sinister expression to an otherwise
intelligent face and would attract attention
anywhere. I also discovered, through one
of the clerks, that he was engaged to marry
the daughter of Mr. C., the senior partner.

At the appointed time that evening, I was
escorted in Mrs. Williams' rather cozy lit-
tle parlor, awaiting the advent of Charlie
No. 1 with great impatience. After wait-
ing until past eight o'clock, Mrs. Williams
discovered that Jennie had gone out soon
after supper, telling her room-mate that she
was going to meet Charlie down town to go
to the theater. I thought the matter over
and decided that the only chance left for
me was to go to the theater, get a conspic-
uous place where I could see the whole house,
and by that means discover Miss Jennie's es-
cort. As I entered the lobby, I saw Jennie

and her escort going upstairs to the dress-
circle. They passed so quickly that I had
no opportunity of seeing the face of Char-
lie, but, as I reached the dress-circle, they
were just getting settled in their seats and
the young man's face was exposed to the
full glare of the gaslight. Great Heavens!
What did I discover! Jennie's Charlie was
none other than Frank Henderson, the book-
keeper! Rather an interesting state of af-
fairs, to be sure. Would the poor Irish
girl's Charlie turn out to be this changeable
young gentleman, also? And here an idea
struck me. I would confront the two girls
and by this means force the truth from one
of them.

Accordingly, the next morning I called at
Mrs. Williams' before Jennie had gone to
work. Taking her one side, I told her what
I had seen Charlie at the theater with a girl
whom he had promised to marry (a false-
hood, by the way, but excusable) and that
he was engaged to marry another young
lady, to my knowledge. Then I sent Jen-
nie to her and left them alone. When Jen-
nie came out there was fire in her eyes.

"The miserable, deceitful wretch!" she
exclaimed. "I wouldn't mind for myself,
but that poor girl in there has got a broken
heart, and I'll help in punishing him for it,
if it disgraces me forever."

I assured her that I would see that no
shame attached to her, if she would tell me
all she knew of him, which she at once did.
She had met him on the street, flirted with
him, and, as a result, had attended parties
and entertainments with him. Then I asked
her how she obtained the five-dollar bill?

"Charlie went home with me from a dance
one night. At the gate he asked me for a
kiss. I told him kisses were worth a dol-
lar apiece, just in joke. He said, 'I'll give
you five,' so I let him kiss me, and took the
money and paid it to Mrs. Williams for
board. I thought if he wanted to get rid of
his money so foolishly I might as well have
it as anyone, though I wouldn't have touch-
ed it if I had known it was stolen."

Well, by this time, I had matters pretty
near as I wanted them. I couldn't help
feeling sorry for the girl he had deceived so
basely, for she was poor and helpless. The
other two did not worry me, for I knew
they would soon get over it.

My next move was to see Mr. Henderson,
alias Charlie Pitts. I found him in his
room, preparing to go out.

"Mr. Henderson, are you very much en-
gaged?" I asked, pleasantly. "If not, I
should like to have a short conversation
with you in regard to the robbery."

"Well, I was going to call at Mr. C.'s,
but I can spare you a few minutes," he re-
plied, taking off one of the elegant kid
gloves he had just drawn on.

"What I wish to inquire is, how much of
the money which you stole from the safe
has been spent, and where you have hidden
the balance?"

He turned as pale as a sheet, but soon re-
covered his composure and replied:

"What reason, sir, have you for insulting
me in my own room? I am not guilty of
stealing, and I order you to leave the room
at once!"

"Not quite so fast, my dear fellow," said
I. "If you don't sit quietly down and talk
with me here, I shall be compelled to arrest
you."

With a half-audible curse, he sat down.
As I told him of Maggie and Jennie, and
the marked money, I could see his nerve
was shaken. At last he said:

"I see you know a good deal about me.
However, I did not take the money; the
porter took it and I discovered him in the
act. He offered me \$500 if I would keep
still about it, and, as I was hard up, I took
it."

"Oh, no, Henderson," I replied. "That

The Michigan Tradesman.

A JOURNAL DEVOTED TO THE
RETAIL TRADE OF THE WOLVERINE STATE.

H. A. STOWE, Editor.

Terms: \$1 a year in advance, postage paid.
Advertising rates made known on application.

WEDNESDAY, OCTOBER 19, 1887.

It looks doubtful whether the Manitobans will be able to get their railroad up the Red River Valley, from Winnipeg to the United States, completed at present. Mr. Norquay, the "Premier" of Manitoba, who has been inquiring diligently in New York and elsewhere for a capitalist who would advance money for its construction, has apparently failed altogether to discover one, but THE TRADESMAN has inside information to the effect that the Grand Trunk interest proposes to see the road put through in due time. It is evident that the matter is not to drop out of sight by means. The discontent in Manitoba over the "disallowance" of the road by the Dominion authorities, in the interest of the Canada Pacific road, is very deep and will not subside. It is sure to appear strongly in the politics of Canada.

Purely Personal.

Arthur Graham, book-keeper for Cody, Ball, Barnhart & Co., will be married this evening to Miss Bertha Rand.

Jos. Totten, the Totten mill man, has invented an improved gummer for circular saws, which he is arranging to put on the market.

W. B. Sweet, formerly book-keeper for H. H. Freedman & Co., at Reed City, has taken a position in the business department of Bennett & Roney's new commercial college.

Smith Barnes, General Manager of the Hannah & Lay Mercantile Co., Traverse City, has returned from his trip to the Pacific Coast, much improved in health and spirits.

Miss Lilla Sligh, for the past three years billing clerk for Hawkins & Perry, severed her connection with the house Saturday evening. She is succeeded by Fred Aldrich, who recently graduated from college.

A. W. Newark, formerly engaged in the grocery business at Cadillac under the style of Newark & Sorenson, but more recently on the road for Cody, Ball, Barnhart & Co., has purchased an interest in the lumbering and mercantile business of the Sands & Maxwell Lumber Co., at Prefence Bay, U. P., and will manage the same.

Gripsack Brigade.

David Donnan, representing Wm. Donnan, of Detroit, was in town last week.

John Brummeler succeeds Peter Lanckster as city salesman for Hawkins & Perry. Mrs. C. C. Crawford is visiting friends in Reed City. Cornelius is disconsolate in consequence.

Mrs. W. F. Blake, wife of the eye-glass traveler, is spending the week among old friends in Chicago.

There is strong talk of arresting L. M. Mills, W. F. Blake and C. C. Crawford for personating officers.

Jan. D. Wadsworth, who has been confined to his house for several weeks with sciatic rheumatism, is able to be about the store again, but will not resume his position on the road before spring.

Claude D. Freeman has started on the road for the Teifer Spice Co., taking the G. R. & L. C. & W. M., and D. G. H. & M. (East) as his territory. Claude is a stirring sort of a youth and is destined to make his mark as a salesman.

R. P. Bigelow, of Owosso, sends THE TRADESMAN a hand-bill announcing the particulars of a friendly game of base ball which was played at that place yesterday, between the traveling salesmen and grocery-men of Owosso. The announcement pleaded for a crowd in the following terms: "Come out and absorb the ozone and be pulverized, and as the succulent tobacco juice echoeth from the gravel and the calves in their adjacent pens sniff the scent of the affray, skew their tails athwart the ambient air and beat gaze heavenward and watch the ethereal gyrations of the ball as it ascends from the bat in the hands of our heavy hitters, and while we score tallies, go ye down deep in your pants pockets and feel for fifty-cents to pay for the oysters."

Thos. McLeod and Samuel Tiehner acted as umpires.

Association Notes.

Rockford Register: The Rockford Business Men's Association held a special meeting Monday to take action towards having it chartered by the State Association. The Executive Committee was instructed to take such action and the new constitution was adopted.

The following associations have been chartered by the M. B. M. A. since the last report: Lawrence, 20 members; Harbor Springs, 33 members; Kingsley, 9 members; Sherman, 16 members; North Muskegon, 12 members; Plainwell, 34 members; Owosso, 66 members; Quincy, 35 members.

The new car shops of the T. A. A. & N. Railway, which have been secured for Owosso by the M. B. M. A. of that place, are to comprise a round house with stalls for thirty-five engines, a machine shop covering 50 x 200 feet, and other large buildings for blacksmith shops, wood shops, foundry, paint shop, store sheds, general offices, etc.

AMONG THE TRADE.

GRAND RAPIDS GOSSIP.

Eaton & Lyon has issued a 61 page catalogue of standard books.

Miller & Thompson are opening a dry goods store at 21 and 23 Grandville avenue.

Benj. J. Story has engaged in the grocery business at Langston. Clark, Jewell & Co. furnished the stock.

M. M. Brooks has engaged in the grocery business at Ansterlitz. The stock was purchased at this market.

W. J. McJunker has engaged in the grocery business at Summit City. The stock was purchased at this market.

M. Boyce & Son, formerly engaged in the meat business at Petoskey, are now conducting a market at 661 Wealthy avenue.

Divine & Van Denbergh, dry goods and clothing dealers at Howard City, have added a line of groceries. Clark, Jewell & Co. and Hawkins & Perry furnished the stock.

Bradfield & Co. and O. M. Dunham have joined hands in the wall paper and paint business and both establishments will hereafter be run under the style of Bradfield & Co.

E. Rodenhuis has engaged in the dry goods business at the corner of Plainfield avenue and Caledonia street. P. Steketee & Sons furnished the stock.

Geo. Dunaven, who recently sold his grocery business on East street, has about decided to re-engage in the same business on Union street, near Mechanic, as soon as a suitable store building can be erected.

THE TRADESMAN has it on undoubted authority that the D., G. H. & M. and Lake Shore Railways will change their lines so as to run into the union depot next season; also that the plans for a \$300,000 depot have been decided upon and that work on the new structure will be begun as soon as spring opens.

The freight traffic of this market has grown so rapidly during the past few months that the railroads centering here are unable to do the business justice. Especially is this true of the G. R. & L., which has usually been a model road in this respect. Freight which ought to go out the same day it is received for by the transportation companies is frequently held over a second day and occasionally a third. The delay occasions much complaint, but will have to be borne until matters can be adjusted to change conditions.

AROUND THE STATE.

Kinney—C. E. Manly has sold his general stock to John Kinney.

Allen—John Bond succeeds T. H. Condra in the meat business.

Croswell—Thorp & Patterson succeed A. J. Thorp in general trade.

Romeo—Levant Bedell succeeds W. R. Owen in the book business.

Midland—J. S. Allen has moved his boot and shoe stock to Mt. Pleasant.

Quincy—C. H. Hallock succeeds C. D. Livermore in the bakery business.

South Haven—Wm. Jacobs succeeds Chas. Sharron in the meat business.

South Lyon—L. C. Tubbs has sold his grocery stock to Postmaster Calkins.

Hastings—Levi Fowler has removed his boot and shoe stock to Lake Odessa.

Detroit—John Lauer succeeds Lauer & Baumann in the machinery business.

Hillsdale—Ferry & Savery succeed G. W. Mosher & Co. in the grocery business.

Casnovia—R. K. Hesselstine & Son, the hardware dealers, are going out of business.

Bay City—W. W. Hodgkins succeeds Goechel & Hodgkins in the grocery business.

Bay City—F. A. Schleiher succeeds F. A. Schleiher & Co. in the drug and cigar business.

Ionia—Chas. B. Hall succeeds Geo. W. Burt & Co. in the bakery and confectionery business.

Edmore—Frank Dreese has removed his general stock to the store formerly occupied by Betts Bros.

Chase—W. S. Linn, a Detroit wholesale grocer, has opened a retail grocery. J. P. Stacy will manage the business.

Pentwater—Wm. L. Tilden has sold his interest in the hardware establishment of Tilden & Co. to Chas. F. Lewis.

East Lake—Mathias Albrechtsen has bought the general stock of the Manistee Town Workingmen's Mercantile Co.

Dorr—The store and general stock of F. Newman, Sr., was burned to the ground early Monday morning. Loss, about \$2,000; insurance \$2,500.

Grand Junction—W. A. Feazell has placed his general store in charge of a competent manager and gone to Wisconsin to open another general store.

MANUFACTURING MATTERS.

East Jordan—The East Jordan Lumber Co. succeeds Glenn & Porter in the sawmill business.

Traverse City—T. Wilce & Co., of Chicago, are driving piles for the foundation of their new mill.

Battle Creek—The Advance Thresher Co. is building a large shop for the manufacture of portable engines.

Bay City—Capt. James Davidson has ordered a band mill and five-block timber carriage for his ship yard mill.

Clinton—The Clinton Woolen Mfg. Co. is to use crude petroleum in place of coal. The reservoir to contain the stuff will be built at the depot, a pipe line leading it to the mill.

Vermontville—The Potter Manufacturing Co., of Pottsville, has purchased the Had-dix sawmill.

Vermontville—Park & Whitehorse have contracted to cut 1,000,000 feet of lumber for the Potter Manufacturing Co., of Pottsville.

Gladstone—T. J. Sheridan, of Grand Rapids, and R. E. Walmsley, of Cedar Springs, talk of building a shingle mill here.

Lakeside—Hunter, Tillotson & Co. have received another order for boxes from Central America, and are now at work on a 11,000 lot.

Skaneateles—Busch & Been's mill has shut down on account of the prevalence of typhoid fever, which attacked some of the workmen.

Good Hart—Wm. H. & Allen J. Vesey, of Goshen, Ind., have secured a site and will shortly put up a sawmill—an institution long needed here.

Allenville—The furnace company, has a crew of about sixty men at work getting out wood for making charcoal. They are cutting about 400 cords a week.

Cedar Springs—E. M. Phelps has moved his shingle mill to Millbrook, where he has purchased 600 acres of pine and expects to cut 40,000 shingles per day.

Detroit—The Wolverine Manufacturing Co. has been organized with a capital stock of \$10,000, one-half paid-in. J. S. Seefred and John M. Gunn each hold 133 shares and Marcus A. Emmons 134. The corporation will make spring beds, lounge and furniture frames, cornices and mouldings.

Detroit—The Bagley Rail Joint Co. has been organized to engage in the manufacture of an improved fish joint for railway rails. The capital stock is \$50,000, all paid in and divided into 2,000 shares, of which 262 shares are held by Horace E. Smith, 491 by Allen Bagley, 301 by same as trustee, 563 by Archie W. Wilkinson, 87 by F. Newton Rice and 301 by same as trustee.

STRAY FACTS.

Caro—The Caro Woodware Co. is hauling pine logs from Ogemaw county by the train load.

East Jordan—French & Sutton have paid out \$14,000 for hemlock bark during the past season.

Northport—Thos. Copp & Co. are adding to the capacity of their sawmill by the addition of a planing mill and handle lathe.

Plainwell—Will W. Dunlap has sold his interest in the Forbes Boat Co. to John Forbes, who will continue the business.

Marquette—W. W. Walker is establishing camps in the woods north of Negaunee, where he expects to cut about 6,000,000 feet this winter.

Reed City—W. E. Bellows has sold to the Petrie Lumber Co., of Muskegon, a tract of hemlock in Oseola county, estimated to cut 2,500,000 feet. The terms of the transfer were not made public.

Chesaning—E. Hallenbeck is shipping 200,000 feet of oak. A portion of it goes to the Saginaw river for water shipment, and the remainder is shipped directly to his distributing yard at Tonawanda, N. Y., by rail.

Allegan—M. O. Walker, the creamery man, is in financial embarrassment and his fruit evaporator is being run by E. B. Born, the principal creditor. A movement will be made to make a stock company to run the concern.

Detroit—The Detroit Insole Co. is the style of a new stock company with \$10,000 capital, all paid in. Benjamin L. Mason, Samuel S. Stephenson, Henry S. Robinson and Arthur W. Kelly each hold 100 of the 400 shares.

Mecosta—The banking firm of Gilbert & Wilcox has been dissolved, Giles Gilbert retiring, and the business will hereafter be conducted by Wilcox & Carpenter, the latter, a New York capitalist, having been admitted to partnership.

Detroit—The Electrical Accumulator and Lighting Co. has been organized with a capital stock of \$100,000, one-tenth paid in, for the purpose of buying and selling dynamos, storage batteries, etc. The 4,000 shares are owned as follows: James McMillan, Ashley Pond, William A. Jackson, Frank E. Snow, 800 each; C. E. Fisher and W. C. McMillan, 400 each.

Iron Mountain—The more learned of the bank failure the less there is certainly known about just what is the matter. The bank was known as the Merchants & Miners' Bank, and J. S. Edwards was the proprietor. On Thursday last he made an assignment to J. F. Shafer. The liabilities of the bank are about \$15,000, and the "available assets nominal," or, in other words, the explosion has been a bad one. Edwards has left the place, or is not where he can be seen by the naked eye, and his friends say he has gone to raise funds. Those who take a pessimistic view of the situation, think his search for funds will extend so far and so long that the railroads will all be overgrown with weeds before he gets back.

Encouraging Beginning at Quincy. QUINCY, Oct. 15, 1887.

R. A. Stowe, Grand Rapids: DEAR SIR—We have now got our organization completed, committees and all, and enclose herewith per capita dues on thirty-five members. We expect to increase our membership to forty before many more months.

Yours truly,
C. W. BENNETT.

L. Winternitz has secured the sale agency for this market for the celebrated "London Relish," which is claimed to be the best table sauce made. The "Relish" comes two dozen bottles in a case and is sold for \$2.50, which affords a handsome profit to the retailer.

Morley Organizes an Association.

As anticipated by THE TRADESMAN last week, the business men of Morley met last Friday evening for the purpose of organizing a B. M. A. John E. Thurkow was elected chairman of the meeting, and J. H. Wright secretary pro tem. After an explanation of the plan of organization by E. A. Stowe, W. O. Lake moved that the organization of an Association be immediately proceeded with, which was adopted. W. H. Hicks moved that the constitution presented be adopted, which was carried. The following gentlemen then handed in their names for charter membership: Wm. Hill, W. H. Hicks, F. C. Beard, Chas. Lawson, H. H. Strope, Lon A. Pelton, W. O. Lake, Nelson Pike, B. H. McMullen, W. H. Richmond, J. B. Loshough, Dr. B. F. Brown, L. I. Whitebeck, J. E. Thurkow, Hansen Bros., Hugh & Co., Cutler & Wright, A. W. Dodge Clothespin Manufacturing Co.

Election of officers resulted as follows: President—John E. Thurkow. Vice-President—W. O. Lake. Secretary—W. H. Richmond. Treasurer—Henry Strope. Executive Committee—President, Secretary, W. H. Hicks, Wm. Hill, B. H. McMullen.

The Blue Letter collection system was adopted for the use of the collection department and the Executive Committee was instructed to procure the printing of the necessary blanks.

The Association then adjourned for one week when the State constitution will be read and ratified and the Executive Committee instructed to apply for charter and auxiliary membership.

INCIDENTAL NOTES.

"Probably the first we shall undertake in the improvement line," said President Thurkow, "is the opening up of some new wagon roads and the betterment of two or three main thoroughfares into the village which are a disgrace to us. There is plenty of room for effective work in this direction and I propose to put men on the Improvement Committee who will do the subject justice."

"Another thing we can agitate at our meetings," said an active worker, "is the desirability of our having a local newspaper printed here at home. We have a pretty good organ now, but it does not carry the same weight that a paper would that is printed at Morley. I think the sentiment is decidedly in favor of such a move on our part and I have no doubt that we can bring it about through the Association."

The organization of an association at Morley supplies the missing link on the Northern division of the G. R. & L. Railroad. There is now an association in every town of importance on the main line of the G. R. & L., from the Straits of Mackinac to the Indiana line, except Vicksburg and Mendon.

Few towns are tributary to a larger radius of farming community than Morley. The surrounding country is passing through a transition period—that is, the timber product is about all marketed and the agricultural possibilities of the country are only partially developed. Rapid improvements are being made in the right direction, however, and few years will elapse before the country around Morley will be looked upon as one of the best agricultural sections of the State.

Association Organized at Douglas. DOUGLAS, Oct. 12, 1887.

E. A. Stowe, Grand Rapids: DEAR SIR—A Business Men's Association was organized here Monday evening and the following officers elected:

President—T. B. Dutcher. Vice-President—J. S. Crouse. Secretary—C. W. Winslow. Treasurer—D. C. Putnam. Executive Committee—President, Secretary, D. C. Putnam, J. N. Dickey and H. Bird.

We desire to join the State Association and wish you would forward the necessary blanks.

Yours truly,
C. W. WINSLOW, Sec'y.

WANTED—To exchange. Two freight wagons for buggy horse. Address O. C. Shultz, city. 211ft

WANTED—Location for custom sawmill in pine or hardwood of large trunks, or two or three years sawing. Satisfaction guaranteed in manufacturing. Address B. B., care Tradesman office. 211ft

WANTED—Situation by registered pharmacist of four years' experience. First-class references. Address P., Tradesman office. 211ft

WANTED—A first-class meat market man to take good position in country town. Good salary to good man. Address J., care Tradesman office. 211ft

WANTED—To exchange farm worth \$2,500 for a stock of goods. Address Box 29, Tradesman office. 211ft

WANTED—A man having an established trade among lumbermen to add a special line and sell on commission. To the right man a splendid chance will be given to make money without extra expense. Address "B," care Michigan Tradesman. 178ft

WANTED—Five traveling salesmen, salary and expenses; no experience necessary. Address with stamp, Palmer & Co., Lacrosse, Wis. 213ft

TIMBER—Land for sale—4,400 acres of fine timber land in Columbia Co., Oregon, within 35 miles of Portland, 3 to 4 miles of the Columbia River. For further particulars call on or address, E. E. Long, No. 8 Stark St., Portland, Oregon. 213ft

MAN—With \$700 to take half-interest in well established real estate and loan office; clears \$3,500 yearly; will guarantee \$100 per month. Address lock box 457, Lacrosse, Wis. 213ft

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Michigan Business Men's Association.

President—Frank Hamilton, Traverse City. First Vice-President—Paul F. Brown, Monroe. Second Vice-President—S. Lamfrom, Owosso. Secretary—E. A. Stowe, Grand Rapids. Treasurer—J. W. Sprague, Greenville. Executive Board—President, Secretary, Geo. W. Hubbard, Flint; W. E. Kelsey, Ionia; Irving F. Clapp, Algon. Committee on Trade Interests—Smith Barnes, Traverse City; Chas. T. Bridgman, Flint; H. B. Fargo, Muskegon. Committee on Legislation—Frank Wells, Lansing; W. E. Kelsey, Ionia; Neal McMillan, Rockford. Committee on Transportation—J. W. Milliken, Traverse City; Jno. P. Stanley, Battle Creek; Wm. Hebec, East Saginaw. Committee on Insurance—N. B. Blain, Lowell; E. Y. Rogie, Hastings; O. M. Clement, Cheboygan. Committee on Building and Loan Associations—F. L. Fuller, Frankfort; S. E. Parkhill, Owosso; Will Zimmerman, Eaton Rapids. Official Organ—THE MICHIGAN TRADESMAN.

The following auxiliary associations are operating under charters granted by the Michigan Business Men's Association:

No. 1—Traverse City B. M. A. President, Geo. E. Steele; Secretary, L. Roberts.

No. 2—Lowell B. M. A. President, N. Blain; Secretary, F. W. King.

No. 3—Sturgis B. M. A. President, H. S. Church; Secretary, Wm. Jern.

No. 4—Grand Rapids B. M. A. President, J. Coy; Secretary, A. B. Stowe.

No. 5—Muskegon B. M. A. President, H. B. Fargo; Secretary, W. C. Conner.

No. 6—Alba B. M. A. President, C. R. Smith; Secretary, P. T. Baldwin.

No. 7—Dimondale B. M. A. President, T. M. Sloan; Secretary, N. H. Widger.

No. 8—Eastport B. M. A. President, F. H. Thurston; Secretary, Geo. L. Thurston.

No. 9—Lawrence B. M. A. President, H. M. Marshall; Secretary, C. A. Stebbins.

No. 10—Harbor Springs B. M. A. President, W. J. Clark; Secretary, A. L. Thompson.

No. 11—Kingsley B. M. A. President, H. P. Whipple; Secretary, C. H. Camp.

No. 12—Quincy B. M. A. President, C. McKay; Secretary, C. W. Bennett.

No. 13—Sherman B. M. A. President, R. B. Sturtevant; Secretary, V. G. Shane.

No. 14—No. Muskegon B. M. A. President, S. A. Howey; Secretary, G. C. Havens.

No. 15—Boyer City B. M. A. President, R. R. Perkins; Secretary, J. P. Fairchild.

No. 16—Sand Lake B. M. A. President, J. V. Crandall; Secretary, A. P. Comstock.

No. 17—Plainwell B. M. A. President, M. Bailey; Secretary, J. A. Sidle.

No. 18—Owosso B. M. A. President, W. A. Woodard; Secretary, S. Lamfrom.

MISCELLANEOUS.

Advertisements will be inserted under this head for one cent a word or two cents a word for three insertions. No advertisement taken for less than 25 cents. Advance payment.

Advertisements directing that adverbs be sent in care of this office must be accompanied by 25 cents extra, to cover expense of postage.

FOR SALE—One circular sawmill with top saw, arbor and saws, carriage and track saw, dust conveyor and log turner, all complete and good as new. Price \$275. A bargain. Address M. G. Terry, Monroe, Mich. 214ft

FOR SALE—General stock of goods. Will rent or sell building. Good reason for selling. Address J. C. Stitt, Dollarville, Mich. 214ft

FOR SALE—Nice country hotel, Highland Sta., Oakland Co., Mich. C. M. Chaffield, 214ft

FOR SALE—General store in village of Mt. Pleasant; dry goods, groceries, boots and shoes, crockery, and farm of 160 acres, 70 acres improved. Apply to John Maxwell, Mt. Pleasant, Mich. 214ft

FOR SALE—Stock of drugs, medicines, paints, oils, wall paper, books and notions in village of 800 inhabitants; stock and fixtures for less than \$200. Price \$275. A bargain. Address Lock Box O, Coopersville, Mich. 213ft

FOR SALE—At a bargain. A clean stock of hardware and mill supplies. Address Wayne Choate, Agent, East Saginaw, Mich. 213ft

FOR SALE—Or exchange, platform spring peddling wagons, suitable for wholesale or retail trade. Address Welling & Carhart, 139 Jefferson avenue, Detroit, Mich. 213ft

FOR SALE—Desirable residence lot on Livingston street. Will sell on long time or exchange for good stocks, mortgages or other real estate. E. A. Stowe, Tradesman office. 213ft

FOR SALE—At a bargain, all the machinery of a two run grist mill. Put up last year. Does first

ZACHARIAH WAYBACK.
His Description of How He Bought His Initial Stock.
HEMLOCK SIDING, Oct. 17, 1887.
Editor MICHIGAN TRADESMAN:
DEAR SIR—I'm now entitled to the designation of "merchant," as a full stock of general merchandise—as full a stock as \$500 will buy—lies in the depot at Hemlock Siding, waiting for the carpenters to finish the counters and shelving in my store.
According to promise, I went to Grand Rapids last Wednesday to purchase my stock. I called at your office, but as you happened to be out at the time, I concluded to start out on my own hook. The first place I struck was Clark, Jewell & Co.'s, where a nice looking gentleman treated me to a cigar, without saying a word. I soon found the gentleman was dumb, which seemed a great pity, so I went on to Curtis & Dunton's where George Dunton told me all about the new baby at his house. Paul Sketeke, Henry Spring and Henry Snitzler all gave me a cordial reception, and I divided my dry goods order between the three houses. Dan Lynch and Charley Jennings both asked me to take dinner with them, so I bought my lemon extract of one and my vanilla of the other. Arthur Meigs was not in when I called, but a man named Underwood said he made \$5,000 on a real estate speculation that day—which is better than having a railroad come through your land. A man named Fisher showed me through the retail department, which is very slick. Samuel Lemon was waiting on a customer when I called at Bulky, Lemon & Hoops, but he stopped long enough to convince me that a case of Queen olives was just as essential to my business as a counter or scales. I don't know who will eat 'em, but no one will go hungry for olives as long as I keep a store. Amos Musselman showed me his big stock of fine cut tobacco and Ben. Putnam took me through his candy factory. What kind of a man is Lew. Hawkins? He talked me blind on the subject of butterine, and when he couldn't think of anything to say, an actor-looking sort of a fellow named Gifford put in his lip. John Shields told me all about a new block he is building—how the expressage on the brick cost more than the brick itself. O. A. Ball rushed me through his big establishment so quick it made my head swim. A red-headed fellow named Fairchild fixed me up on an assortment of drugs and Ed. Telfer sold me the strongest pepper I ever struck. Foster, Stevens & Co. fitted me out with a line of nails and padlocks and Lester Rindge sorted me out a nice lot of boots and shoes. Uncle Sammy Sears took me through his cracker factory. Will Lamoreaux was so busy packing apples that he would not speak to me. I called on all the commission men, and they all made me promise to ship them all the potatoes I could buy. I propose to do a land office business when I get started. I bought a little here and a little there, so I could see which houses I liked best. I forgot to order any lamp chimneys, and I wish you would step into H. Leonard & Sons when you are down that way and ask them to ship me a case. I think that'll order me a safe I looked at at Cary & Loveridge's, but life wouldn't be worth living if Cary had talked to me seventeen minutes longer.
As soon as I get the stock unpacked and arranged on the shelves, I will let you know how the old thing looks.
Yours,
ZACHARIAH WAYBACK.

Michigan to be Represented at the Pennsylvania Convention.
TRAVERSE CITY, Oct. 14, 1887.
E. A. Stowe, Grand Rapids:
MY DEAR SIR—The invitations which have come to us from Messrs. Harbaugh, Stevenson and Smith to meet with the Pennsylvania Association at Philadelphia on the 25th and 26th, are too frequent to doubt the sincerity attached thereto.
I feel that Michigan would be doing an injustice to herself in failing to respond, beside showing an act of discourtesy to those who have so liberally accorded to us praises, the grounds for which are hardly apparent to us, and who have sent to our conventions most worthy men, co-workers in the cause that we hold dear. Such relations as now exist, such aid and knowledge as the Pennsylvania workers will, I am sure, be glad to render, should not be lost sight of and the demand for a united action or inter-state co-operation on those points, which seem to us alike imperative, may at this time be agitated.
You recollect our last convention very wisely sanctioned the delegate plan recommended by us and also the payment of necessary expenses attendant thereto. Within the last few days I have received letters from all the members of the Executive Board, who further recommend the plan and suggest that the President and Secretary both attend the Philadelphia convention. Much as I should like to, I do not at this time see the way clear, but most heartily do I approve of your representing us and bringing home to Michigan words of encouragement and cheer, as no one else among us will so well do. I well know that you need no words of ours to prompt you to the performance of duty in association matters, when our best interests are involved; but should there be any shade of hesitancy on your part for any but the most vital reasons, remember the power vested in the Executive Board at our last convention and get cheer and be cheered; tell the fellow workers of Pennsylvania of Michigan, her associations and the host of good men we have who are bringing our associations into public favor by continuous effort in well doing; bring to us good tidings from the East, and remember that the business men of Michigan, in spirit, are with you.
Be kind enough to convey my deepest regrets at not being able to be with you all and may pleasure and profit attend your visit is the wish of
Yours Respectfully,
FRANK HAMILTON,
President M. B. M. A.
In accordance with the above command, the editor of THE TRADESMAN has started off on the first respite he has taken since the paper was inaugurated, fully determined to put into practice a doctrine he has preached for four years—that business men should take occasional intervals of rest. If next week's paper is not up to standard, its readers will remember that the helmsman seldom leaves his post of duty and that he will come back to the work, after a fortnight's visit to New York and other Eastern cities, with a fullness of experience which will eventually redound to the profit of all concerned.
Good Report from the Owoosso Association.
OWOSSO, Oct. 15, 1887.
E. A. Stowe, Grand Rapids:
DEAR SIR—We did not get a quorum at our regular October meeting, on account of our country fair, which was very satisfactory and successful exhibition. We had a good display of stock, machinery and agricultural implements from all sections of our prosperous State. The Yankee characteristic showed itself in the display of pumpkins and squashes.
Our shock factory is in full blast, employing about twenty men.
There have been and will be quite a few changes here. C. W. Reed has removed his grocery stock to Judd's Corners, and the store vacated by him will be occupied as a grocery and notion store by a man from Flushing. Murray & Terbush are opening a new store to-day with a stock of boots and shoes. A. J. Peets is closing out his dry goods stock and the store is rented to Dible & Parsons, of Cornum, to be occupied December 1 with a stock of clothing and men's furnishing goods. The car and repair shops of the T. A. A. & N. Railway are located east of their depot, and their erection has already commenced.
It appears that the dead-beats are pretty well cornered in this section. Out of nineteen Notification Sheets sent out by me since September, I can give you the gratifying news that eleven of them have either paid or made satisfactory arrangements to pay. I have no names for you for the State sheet, and if it works in other Associations in this way, your State sheet will be still smaller than the October one. You have undoubtedly heard the anecdote of the celebrated marksman. When he went hunting and raised his gun to bring down a squirrel, the squirrel would cry out, "Hold on! Don't shoot. I will come right down." It appears we have our dead-beats fixed in a similar way here.
We had a splendid turn-out and a good meeting last evening. The constitution and by-laws, as submitted by the State convention, were unanimously adopted with a few very slight changes. It was also unanimously voted to affiliate with the State Association and apply for a charter at once. Hence enclosed please find New York draft for \$19.50, \$16.50 for per capita dues on sixty-six members and \$5 for charter fee; also application blank, properly signed by Executive Committee.
Trusting that all local associations will respond promptly and affiliate with the State body for the benefit and welfare of the associations, and that they will all bear in mind "United we stand, divided we fall," I remain,
Yours truly,
S. LAMFREM, Sec'y.

The State Law Relative to Peddling.
FRUITPORT, Oct. 10, 1887.
E. A. Stowe, Grand Rapids:
DEAR SIR—Will you kindly give me a digest of the State laws relative to peddling now on our statute books?
Yours truly, C. N. ADDISON.
By the laws of the State, every person who travels from place to place within this State, for the purpose of carrying to sell or exposing to sale any goods, wares or merchandise, or for the purpose of taking orders for the purchase of goods, wares or merchandise, by sample, lists or catalogues, must obtain a license as a hawker and peddler; excepting only any manufacturer, mechanic, farmer or nurseryman, who sells his own work or productions, and any wholesale merchant who sells to dealers goods of his own manufacture, by sample or otherwise.
The license is to be obtained by written application to the Treasurer of the State, stating in what manner the applicant intends to travel and trade; whether on foot, or with one or more horses or other beasts of burden, or with any sort of carriage. The license fees are as follows: For travel on foot, \$15; for travel with single horse or other beast, \$40; for travel with more than one horse or other beast, \$75; for travel by railroad, steamboat or other public conveyance, \$100; for travel in any manner to take orders for goods by exhibiting samples, lists, catalogues or otherwise, \$50.
The Treasurer, upon receiving such application and fee, issues a license for the term of one year, to travel for the purpose and in the manner indicated in the application. Such licenses must be renewed annually by the Treasurer, and may be issued for a less term than one year, at a ratable fee.
The penalty for peddling without such license is a fine not exceeding \$50 and costs, or imprisonment not exceeding three months in jail, or both, in discretion of court, for each offense, and the penalty for a failure to produce such license on demand, when traveling and trading as aforesaid, is \$10.
Under this Act, every person commonly known as a peddler and hawker, selling goods, wares and merchandise of any and every description, or taking orders for the same by sample, list or catalogue, whether for himself, or another, and whether the goods be his own or another's, must pay this license. The only excepted classes are: First, manufacturers, mechanics, farmers and nurserymen, selling their own work or productions; second, any wholesale merchant selling goods of his own make to dealers.
These classes may sell by sample or otherwise, in person or by agent, without payment of any fee.
A separate license must be obtained for each person who comes within the act, so traveling or trading, though in the employment of but one person.
Besides this, cities and villages incorporated under special charters often, and cities incorporated under the general law always, have power to require hawkers and peddlers to take out a license.
For the text of the Statute on this subject, see Howell's Annotated Statutes, p. 1257 to p. 1266, and Session Laws of 1887, Act No. 83, amending same.
Perhaps it is proper to state that this law has so far been practically a dead letter in Michigan. Whether the amendment of 1887, changing the penalty from forfeiture to fine and imprisonment, indicates an intention to put new life into the law and its enforcement is a question which persons coming within its lines must decide for themselves.
A Busted "Trust."
Ded. B. Simpson walked into Jones' store at Bungtown one day last week with a four-inch smile chasing the tobacco-juice around in the neighborhood of his mouth.
"I have organized a grocers' trust," Mr. Jones, said, "and I want your co-operation and advice."
"What is the nature of the 'trust,' Mr. Simpson?" said Mr. Jones, as he moved the box of free tobacco carefully out of sight behind the counter.
"Well, you see, it's like this: I come into your store and buy ten dollars' worth of groceries, you put it down on the ledger, I take the goods home and eat 'em, and by this concatenation of circumstances you and I form a mutual 'trust.'"
"Ah! yes; I see," replied Mr. Jones, and a fiendish look lighted up his countenance. "There is only one thing that may spoil the plan."
"What is that?"
"Why, you see, we have what is called the Bungtown Business Men's Trust; and, having trusted you one too often before, Mr. Simpson, I shall be obliged to decline the honor of entering into your philanthropic 'trust.'"
And Ded. B. Simpson walked sadly and meditatively out of the store, wondering if there was any place in the State of Michigan where a man of advanced ideas could form such a 'trust' as he proposed.
RELUFF.
Get Ready for Cold Weather.
The cold weather is coming, and now is the time for druggists to prepare for winter and the class of trade it brings. Those of our readers who live in the city have ready access to goods and obtain them on short notice, but those who do business in smaller places should order such goods as are brought in demand by cold weather and be ready for the customers. It is time for druggists, in either city or country, to make up the preparations that are commonly prescribed or sold for coughs, colds, chaps, rheumatism, and other diseases that accompany the cold and wet seasons of the year.
The druggists who have their eyes open and prepare to meet the wants of their customers are the ones most likely to thrive in business.

THE JACK OF UTILITY AND ECONOMY
IN
SAELVING
Koch's Patent
ADJUSTABLE
SAELVING
BRACKETS.
CAN BE READILY
PUT UP BY ANY
ONE AND MOVED
EASILY AS STOCK
ON ONE BRACKET
SUITABLE FOR VARIOUS
WIDTHS OF SAELVING.
PATENTED OCT. 19, 1887.
Manufactured by
KOCH A. B. CO.
354 MAIN ST., PEORIA, ILL.
Liberal discount to the trade, or parties first putting up these brackets in any locality.

STEAM LAUNDRY,
43 and 45 Kent Street.
STANLEY N. ALLEN, Proprietor.
WE DO ONLY FIRST-CLASS WORK AND USE NO CHEMICALS.
Orders by Mail and Express Promptly Attended to.

JUDD & CO.,
JOBBER OF SADDLERY HARDWARE
AND Full Line Summer Goods.
102 CANAL STREET.
Hardware.
These prices are for cash buyers, who pay promptly and buy in full packages.

Ives', old style	dis 60
N. H. C. Co.	dis 60
Douglases'	dis 60
Pierces'	dis 60
Snells'	dis 60
Cook's	dis 40
Jennings', imitation	dis 50
Spring	dis 40
Railroad	dis \$14 00
Garden	dis 23 00
Hand	dis \$60 & 10 & 10
Cow	dis 70
Call	dis 35 25
Gong	dis 60 & 10
Door, Sargent	dis 60 & 10
Store	dis 60
Carriage new list	dis 70 & 10
Plow	dis 50
High Shoe	dis 70
Wrought Barrel Bolts	dis 40
Cast Barrel Bolts	dis 40
Cast Barrel, brass knob	dis 40
Cast Square	dis 40
Cast Chain	dis 40
Wrought Barrel, brass knob	dis 60
Wrought Square	dis 60
Wrought Sunk Flush	dis 60
Wrought Bronze and Plated Knob	dis 60 & 10
Ives' Door	dis 60 & 10
Barber	dis 40
Spooford	dis 50
Am. Ball	dis net
Well, plain	\$ 3 50
Well, swivel	4 00
Cast Loose Pin, figured	dis 70 & 10
Cast Loose Pin, Berlin bronzed	dis 70 & 10
Cast Loose Joint, genuine bronzed	dis 60 & 10
Wrought Square, bright fast joint	dis 60 & 5
Wrought Loose Pin	dis 60 & 10
Wrought Loose Pin, acorn tip	dis 60 & 5
Wrought Square, japanned	dis 60 & 5
Wrought Loose Pin, japanned, silver tipped	dis 60 & 5
Wrought Square, japanned	dis 60 & 10
Wrought Inside Blind	dis 75
Wrought Brass	dis 75
Blind, Clark's	dis 70 & 10
Blind, Parker's	dis 75 & 10
Blind, Shepard's	dis 70
Ely's 1-10	per m \$ 65
Hick's C. F.	35
G. D.	35
Musket	60
Rim Fire, U. M. C. & Winchester new list	\$50 & 10
Rim Fire, United States	dis 50 & 10
Central Fire	dis 30 & 10
Socket Firmer	dis 70 & 10
Socket Framing	dis 70 & 10
Socket Corner	dis 70 & 10
Socket Slicks	dis 70 & 10
Butchers' Tanged Firmer	dis 40
Barton Square	dis 20
Cold	dis net
Curry, Lawrence's	dis 40 & 10
Hotchkiss	dis 25
Brass Backing's	60
Bibb's	60
Beer	40 & 10
Fenn's	60
Planished, 14 oz cut to size	dis 28
14x12, 14x10, 14x8	dis 28
Cold Rolled, 14x8 and 14x10	dis 28
Cold Rolled, 14x8	dis 28
Bottoms	dis 28
Morse's Bit Stock	dis 40
Taper and Straight Shank	dis 40
Morse's Taper Shank	dis 40
Com. 6 piece, 6 in.	doz net \$ 75
Corrugated	dis 20 & 10 & 10
Adjustable	dis 14 & 10
EXPANSIVE BITS.	
Clar's, small, \$18 00; large, \$28 00.	dis 28
Ives', 1, \$18 00; 2, \$24 00; 3, \$30 00.	dis 28
FILES—New List.	
American File Association List	dis 60 & 10
Dixson's	dis 60 & 10
New American	dis 60 & 10
Nicholson's	dis 60 & 10
Heller's	dis 55 & 10
Heller's Horse	dis 50
No. 16 to 30, 22 and 24, 25 and 26, 27	dis 28
13	dis 14
Discount, 60.	
Stanley Rule and Level Co.'s	dis 25
Mayfield & Co.'s	dis 25
Kip's	dis 25
Yerkes & Thum's	dis 40 & 10
Mason's Solid Cast Steel	dis 40
Blacksmith's Solid Cast Steel, Hand	30 00 & 40 & 30
Barn Door Kiddy	dis 50 & 10
Champion, anti-friction	dis 60 & 10
Kiddy, wood track	dis 40
Gate, Clark's, 1, 5, 5	dis 60
State	per doz, net, \$ 60

Screw Hook and Strap, to 12 in. 4 1/4 14 and longer	7 1/2
Screw Hook and Eye, 1/2	net 70
Screw Hook and Eye, 3/4	net 84
Screw Hook and Eye, 1	net 74
Screw Hook and Eye, 1 1/2	net 74
Screw Hook and Eye, 2	net 74
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Screw Hook and Eye, 100	net 74

FOSTER, STEVENS & CO.,
Wholesale Hardware.
With Additions Lately Made to Our Business, We now Think We have the
FINEST AND MOST COMPLETE
Hardware Store
In the State of Michigan.
Our Facilities for doing Business have been much
Improved and we feel better able to meet all
MARKETS and PRICES.
We Solicit Orders or Inquiries for anything wanted
in the line of Hardware.
FOSTER, STEVENS & CO.,
10 and 12 Monroe street, and 33, 35, 37, 39 and 41 Louis street,
Grand Rapids, - Mich.
DETROIT SOAP CO.,
DETROIT, MICH.
Manufacturers of the following well-known Brands
of
SOAPS
QUEEN ANNE, MOTTLED GERMAN,
MICHIGAN, ROYAL BAR,
TRUE BLUE, SUPERIOR,
CZAR, PHENIX, MASCOTTE,
MONDAY, WABASH, CAMEO,
AND OTHERS.
For Quotations address
W. G. HAWKINS,
Lock Box 173, GRAND RAPIDS, MICH.
Salesman for Western Michigan.
C. C. BUNTING. C. L. DAVIS.
BUNTING & DAVIS,
Commission Merchants.
Specialties: Apples and Potatoes in Car Lots.
20 and 22 OTTAWA ST., GRAND RAPIDS, MICH.
DO YOU WANT A
If so, send for Catalogue and Price-List to
S. HEYMAN & SON, 48 Canal St., Grand Rapids.

The Michigan Tradesman.

LEISURE HOUR JOTTINGS.

BY A COUNTRY MERCHANT.
Written Especially for THE TRADESMAN.

If that supposititious party, commonly called "The Fool Killer," really had mundane existence, and was conscientious and diligent in performing his duties, the mortality in the human family would be simply appalling.

I have often wondered how—supposing the F. K. duly commissioned and equipped for slaughter—he would select his victims; by what process he would determine on the dividing line that separates those who are fools, from those who narrowly escape being fools. I certainly wouldn't want him to proceed to summary judgment and execution on the testimony of one or two witnesses, because of a tender regard for my own safety, if nothing else.

On reflection, however, I am satisfied that the F. K. could be kept reasonably busy in exterminating the self-confessed fools. Let him—again supposing him materialized—mingle in the crowds at a fair or circus. Let him board the crowded excursion trains or boats; or report for duty at horse races; or be present, officially, at political conventions; or make himself "promiscuous" at almost any occasion that calls together multitudes of people and each and every time would bring to his notice the self accusations of numerous individuals who are, temporarily at least, anxious to confess that they are the blindest kind of blank fools.

It is passing strange that in these days, when probably ninety-nine people out of a hundred have almost free access to the American newspaper, the fool crop continues to multiply and flourish, but unfortunately it does. The methods and devices by which the multitudinous tricksters and swindlers of the land "get in the work," that leads individuals to plead guilty to temporary idiocy, are matters of public discussion and daily newspaper comment, and yet the country is prolific in human geese who are anxiously waiting to be plucked. Smith will chuckle over Brown's disastrous encounter with the three-card monte sharp, and at the first favorable opportunity fall a victim to the oily confidence man. Jones will grin with delight over the recital of Robinson's experience with the premium grain fraud, and readily become the dupe of the smuggled cloth swindler. When Jenkinson sends to New York for a hundred dollars worth of "green goods," and receives a neat package containing a cent's worth of brown paper in return, how Jobson laughs at his folly and declaims against his dishonesty, but how easily Jobson will be "caught up" by a similar scheme in a different guise.

And how little sympathy Black, White and Green have for these human geese, and how they congratulate themselves on their superior intelligence and lack of gullibility, but perhaps by the next time they meet to compare notes Black will have been "demoralized" by a snide patent, White "laid out" by a professional poker artist, and Green "swamped" by bucket shop transactions.

If it wasn't for the indisposition of a part of the human family to pay a hundred cents for an honest dollar's worth of a commodity required, and the disposition of a still larger portion to attain wealth at the expense of others, and without furnishing a tithe of its equivalent in brain or muscle, the sharpers and swindlers of the country would speedily cease plying their avocations. And this very indisposition and disposition account for the flourishing condition of the fool crop. Not a gambling or confidence scheme was ever devised that didn't invite one person to profit by the losses of another; and any person who imagines that gamblers and confidence men of any description propose to become habitual losers is a distinct specimen of the crop.

It is not always the agriculturists that become the victims of the professional sharper. A few years ago a merchant doing business in a small Michigan city, and a man of considerable capital and experience, had a costly introduction to one of these gentry, but the circumstance, for some reason, was never chronicled by the local press. One day he received a letter with a printed heading and business-like appearance, dated at New York, and bearing the postmark of that city. Its contents were something as follows:

"MY DEAR SIR—A mutual friend refers us to you as a gentleman who can perhaps help us in a very unpleasant and serious matter. A trusted clerk has disappeared from our office, taking with him a small sum of money, and \$16,000 in R. L. & B. R. R. bonds. From certain memoranda left behind, we have reason to believe that he is in your vicinity. As he is a near relative of one of our firm we don't care to prosecute if we can recover the securities. If you should possibly run across the defaulter, and should succeed in securing or bribing him to deliver up the property, we will allow you to retain one-fourth of the amount, or we will remit you the market value of that proportion, as you prefer."

Then followed a description of the clerk, and many suggestions for finding him and securing his plunder.

A few days after its receipt the merchant saw the identical party described in the letter enter his store, and taking him aside he immediately taxed him with the robbery. The crime was at first indignantly denied, but finally reluctantly admitted, and the hardened youth challenged the united detective force of the country to discover where

he had secreted the property. A threat of arrest produced a lachrymal exhibition of the culprit, but no promise of restitution. Then a monetary compromise was carefully discussed, and it was finally agreed that for the sum of \$800 the bonds should be delivered up.

That evening the parties met to fulfill the contract. Each was provided with the material for exchange, and each carefully examined the "valuables" passed over.

The dishonest "clerk" received eight one hundred dollar genuine treasury notes, and the amateur detective sixteen one thousand dollar counterfeit railroad bonds.

Some time ago a Chicago swindler proved, satisfactorily to himself and the public, that poor Snooks was a flourishing example of the genus fool. He wrote that struggling peanut purveyor that, being the Western United States agent for the Royal Cuban Lottery, he held in his hands a certified check, payable to Snook's order, for \$2,500; that his fees thereon were 5 per cent., or \$125, and that on receipt of said amount he would at once forward the paper. And he gave voluminous references, certificate of character, and enclosed a newspaper clipping setting forth the good luck of Snooks and sundry other parties.

Now, Snooks had never bought a lottery ticket in his life. A small fraction of common sense should have convinced him that the matter was a bare-faced swindle; but the bait was too tempting, and only the good nature or indifference of his creditors saved him from an assignment, with nominal assets at \$75, and indebtedness about three times that amount.

On the whole, I am very thankful that the F. K. is a myth. His appearance at certain periods in the lives of a great many of us would have seriously jeopardized our chances for anything like a comprehensive experience with earthly affairs; and when we look back over the multitude of fools we have all known, and recall the proportion of permanent recoveries, we should all rejoice that a temporary attack of idiocy in monetary affairs is not attended with fatal consequences.

WANTED
MAN to take charge of practical department of Large Wood Working Establishment. Business firmly established. Goods sold all over the South. Brains, Energy and Experience essential. Some money desirable. Good chance for right man.
G. C. TERRY, Nashville, Tenn.

MAGIC COFFEE ROASTER

The most practical hand Roaster in the world. Thousands in use giving satisfaction. They are simple durable and economical. No grease should be without one. Roast coffee and pea-nuts to perfection.
Send for circulars.

Robt. S. West,
150 Long St.,
Cleveland, Ohio.

CINSENC ROOT.
We pay the highest price for it. Address Peck Bros., Druggists, Grand Rapids, Mich.

WHIPS
ADDRESS
GRAHAM ROYS, - Grand Rapids, Mich.
Best
Loge Journal. Address, C. G. SWENBERG.

JENNESS & MCGURDY,

Importers and Manufacturers' Agents.

DEALERS IN

Crockery, China, Glassware,

Fancy Goods of all Descriptions.

HOTEL AND STEAMBOAT GOODS,

Bronze and Library Lamps, Chandeliers, Brackets, Etc.,

73 and 75 Jefferson Ave.,

DETROIT, - MICH.

Wholesale Agents for Duffield's Canadian Lamps.

HENRY IVES,

Manufacturer of Mattresses & Pillows.

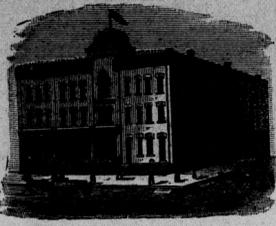
258 CANAL STREET.

SPECIAL PRICES GRAND RAPIDS, MICHIGAN.
ON LARGE LOTS. WRITE FOR PRICES AND SAMPLES.

ST. CHARLES,

J. W. MORSE, Manager.

REED CITY, - Mich.



Fine Sample Rooms in Connection.

This spacious and admirably constructed New Brick Hotel is now open to the public. It is provided with all the Modern Improvements. The rooms are large, airy and pleasant, in suits or single, and newly furnished throughout. The design of management is to make this house one of comfort and pleasure to its guests.

The Traveling Public are cordially invited.

Valley City Milling Co.



OUR LEADING BRANDS:
Roller Champion,
Gilt Edge,
Matchless,
Lily White,
Harvest Queen,
Snow Flake,
White Loaf,
Reliance,
Gold Medal,
Graham.

OUR SPECIALTIES:
Buckwheat Flour, Rye Flour, Granulated Meal, Baked Meal, Coarse Meal, Bran, Ships, Middlings, Screenings, Corn, Oats, Feed.
Write for Prices.
Grand Rapids, Michigan.

FURNITURE TO ORDER.

Anything or everything in the line of Special Furniture, inside finish of house, office or store, Wood Mantels, and contract work of any kind made to order on short notice and in the best manner out of thoroughly dried lumber of any kind. Designs furnished when desired.

Wolverine Chair Factory,
West End Pearl St. Bridge.

F. J. LAMB & CO.,

WHOLESALE DEALERS IN

FRUITS AND VEGETABLES,

Butter, Eggs, Cheese, Etc.,

8 and 10 Ionia Street, GRAND RAPIDS, MICH.

SPECIAL ATTENTION GIVEN TO FILLING ORDERS.

W. STEELE PACKING & PROVISION CO.

JOBBERS IN

FRESH MEATS.

Stock Yards and Packing House, Grandville Ave.,

Grand Rapids, - - Mich.

MOSELEY BROS.,

WHOLESALE

Fruits, Seeds, Oysters & Produce,

ALL KINDS OF FIELD SEEDS A SPECIALTY.

If you are in Market to Buy or Sell Clover Seed, Beans or Potatoes, will be pleased to hear from you.

26, 28, 30 & 32 Ottawa Street, GRAND RAPIDS.

BROOMS!

Having contracted with Steele & Gardiner to handle the entire output of their broom factory, all orders should be sent to us direct.

CURTISS & DUNTON.

C. AINSWORTH,

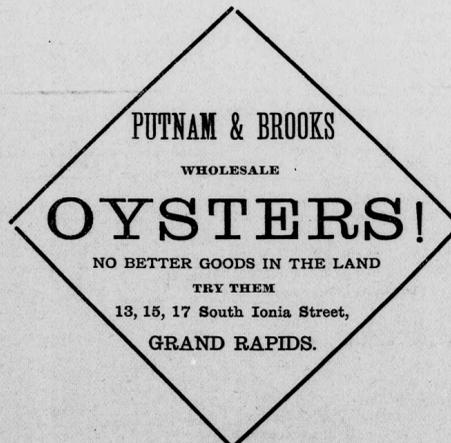
JOBBER IN

WOOL

GLOVER, TIMOTHY SEED and BEANS.

Parties Wishing to Buy or Sell above are Invited to Correspond.

76 South Division St., - - - Grand Rapids, Mich



PUTNAM & BROOKS

WHOLESALE

OYSTERS!

NO BETTER GOODS IN THE LAND

TRY THEM

13, 15, 17 South Ionia Street,

GRAND RAPIDS.

CURTISS, DUNTON & ANDREWS

ROOFERS

Good Work, Guaranteed for Five Years, at Fair Prices.

Grand Rapids, - - Mich.



The accompanying illustrations represents the

Boss Tobacco Pail Cover.

It will fit any pail, and keep the Tobacco moist and fresh until entirely used.

It will pay for itself in a short time.

You cannot afford to do without it.

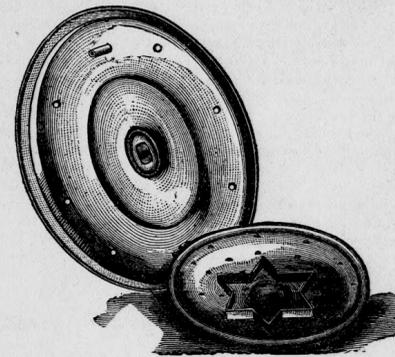
For particulars, write to

ARTHUR MEIGS & CO.

Wholesale Crocers,

Sole Agents,

77 to 83 SOUTH DIVISION STREET, GRAND RAPIDS.



SPRING & COMPANY,

JOBBERS IN

DRY GOODS,

Hosiery, Carpets, Etc.

6 and 8 Monroe St., Grand Rapids.

BELL, CONRAD & CO.,

58 Michigan Ave., Chicago,

PROPRIETORS OF

Century Spice Mills,

IMPORTERS OF

TEAS, COFFEES & SPICES.

OWNERS OF THE FOLLOWING CELEBRATED BRANDS:

JAPAN TEA---"Red Dragon" Chop.

COFFEE---O. G. Plantation Java,

Imperial, Javoka, Banner, Mexican.

The Best Coffee on Earth. We Solicit Communications.

W. R. KEASEY, Traveling Representative.

BIG RAPIDS.

Written Especially for THE TRADESMAN. Of all the towns in the State around Big Rapids is the worst. If for its walks and ruptured ground A city is accurst. There's not a street the city through Where man or beast may travel, But planks and tile and timbers strew, Or piles of stone and mud and gravel Blockade the way, and more's the pity, Bring tax and curses on the city. M. J. WHISLEY.

RANDOM REFLECTIONS.

The young man who desires to make his mark in mercantile life should not depend alone upon his own promptings as to his course of conduct. He will find good models among the merchants of the day. Let him observe them closely in their lives as business men and citizens. He will discover that they have energy, integrity and truthfulness, and that they have won reputation and fortune by the special practice of these qualities in all their relations of life. Nothing is clearer, then, than that he should do the same thing. He must hew his own destiny to exactly the same shape, or he will be a disfigurement in the eyes of all honorable men, a failure as far as a high-toned manhood is concerned, and a model solely of his own conceit and short-sightedness.

Though a man may smile and be a villain, still it is considered that this evidence of cheerfulness and amiability is also a good indication of a genial and upright person. Hence, nothing contributes more toward success in business dealings than the pleasant, winning smile. It is the sunshine of such intercourse, and it promotes a mutual friendly interest more than any other personal habit. Instinctively all creatures turn to the warmth of the sun, and all human beings awaken to more kindness of heart when a smile—common and informal as it is—constitutes a part of the ordinary greeting.

Moralizing may seem a species of affectation of goodness and wisdom, but let no man on this account hesitate to accept the lessons that it makes self-evident to his own understanding.

What to do with the surplus, which is increasing so enormously and dangerously, is the anxious thought of the business man. "Have no fear," whispers the politician; "we will have jobs to consume every dollar of it." And then the patriotic merchant can but grieve that corruption is the remedy for over-taxation.

The time is not far distant when tariff discussion, and other subjects relating to national legislation, will again occupy the attention of mercantile men. The practical views of the representative men of this class, who annually appear at Washington, are likely to differ as widely as ever from those who shape legislation, to say nothing of the diversity of opinions among the latter. Hence, no important changes in the existing tariff are probable, especially as another Presidential election is approaching, and men with political axes to grind are not disposed to stir up any opposition to themselves or their party at such a period.

Ambition and energy are an association of forces which will overcome almost every obstacle in business life. One is like the fire which makes the steam in the boiler, and the other is like the machinery in full motion.

The Future of California, as a Wine-Producing State.

Wine manufacturers on the Pacific coast are in high glee over the favor with which California wines have lately been received in England. The London Times recently reported a lecture on the subject, delivered by a Dr. Springmuhl, before a large assembly of London wine merchants. The San Francisco Examiner of September 4th, alluded to the occasion in the following words: "It will be seen that a new era of prosperity is dawning upon California and that it will soon reach its meridian splendor. Our wines have been tested by European experts, and the verdict has been more than favorable. In obtaining the opinion of connoisseurs, Dr. Springmuhl recognized the principle that justice is blind and wisely acted upon it. California wines were given to experts without announcement of the locality or date of the vintage. Frenchmen pronounced our clarets to be Bordeaux of excellent quality, and Germans said that our hocks were from the best vineyards along the Rhine. The dicta of these authorities are most gratifying, inasmuch as a growing demand for these particular wines exists which the Old World is powerless to fill. France cannot even meet her own demands for pure red wines, and the outcome has been the foisting upon the home and foreign market of a great volume of wine, falsely so-called, being for the most part an expression of raisins and currants, artificially colored, flavored and fortified. This course has combined to produce two results—an increased demand for pure red wines and an advance in the market price of the same. A wide, almost a boundless, field is thus opened to California wines, and if proper advantage be taken of it, Dr. Springmuhl's prediction is no empty boast, for in two decades California will stand at the head of wine-producing countries and will command the markets of the world."

NEW METHOD OF Treating the Blood.

M. I. S. T.

NEW METHOD OF Treating the Blood.

NEW ERA IN THE TREATMENT OF ALL BLOOD, LIVER AND KIDNEY DISEASES.

The Greatest Blood Purifier in the World. It Takes Effect Instantly.

As an ANTI-BILIOUS MEDICINE it is incomparable. It stimulates the Torpid Liver, invigorates the Nervous System, gives tone to the Digestive Organs, creating perfect digestion and thorough assimilation of food. It exerts a powerful influence upon the Kidneys and Liver, and through these organs removes all impurities, thus vitalizing the tissues of the body and causing a HEALTHY CONDITION OF THE SYSTEM.

IT IS THE SIMPLEST, MOST CONVENIENT, SURE AND SPEEDY CURE ON EARTH.

SPECIAL NOTICE—Ten M. I. S. T. Pills will cure any case of chills on earth. We have the largest number of printed recommendations of any medicine extant. One of the peculiar methods of the M. I. S. T. Company is to furnish references in every community in which the remedy is sold. We never make a statement without proof. We solicit investigation by giving home testimonials exclusively.

HOME REFERENCES.

Having been greatly troubled with indigestion for some time and not finding any relief, I purchased a box of M. I. S. T. and was entirely cured with one box. I think it the greatest medicine for complaints of like nature in the world, as it acted like magic in my case. G. A. STENSON, Bronson St. W. A. JENSON, 202 Griswold street. M. I. S. T. cured me of Jaundice and Liver Complaint. I do a good amount of talking about M. I. S. T. NORMAN WILLIAMS, 200 Griswold street. I have had a very bad pain in my left side just above the hip for three years; three boxes of M. I. S. T. Pills cured me. WILLIAM DOWLE, 90 Crawford street, Detroit, Mich. I was laid up with Rheumatism six months; four boxes of M. I. S. T. cured me. E. ROWHILL, No. 334 Mullet street, Detroit, Mich. I have suffered for years with Asthma; four boxes of M. I. S. T. makes me feel like a new man. I work every day, I have a good appetite and am stronger and weigh heavier than for years. J. J. HAN, Engineer G. T. Ry., Detroit, Mich. M. I. S. T. cured me of Rheumatism after the Doctors and a number of other remedies had failed. I recommend it to everybody. S. F. DEAN, Contractor and Builder, 126 Trumbull Ave., Detroit, Mich. I had blood poison for over thirty years; tried everything that was recommended or advertised; tried all the regular doctors and all the irregular doctors; received no benefit from any of them. I tried M. I. S. T.; it has made a perfect cure. ROBERT ROSSON, 626 Sixteenth Street, Detroit, Mich. I used M. I. S. T. for Rheumatism and Piles; I consider it the best medicine on earth. WM. L. WITNEY, Foreman at H. P. Baldwin's, Detroit Mich.

M. I. S. T. is the finest tonic I ever used. It always gives satisfaction. CHAS. O. WHITE, Finney House, Manager White's Theater, Detroit, Mich. I have been afflicted for years with Rheumatism; I have received more benefit from M. I. S. T. in a few weeks than all other doctors and medicines combined. I feel safe in recommending M. I. S. T. in any case of Rheumatism in the world. J. H. KELLEY, 190 Sixth street, Detroit, Mich. I have been afflicted with Rheumatism for the last thirty years, and last January I was not able to dress or feed myself without assistance. After taking six boxes of M. I. S. T. I consider myself almost well; I recommend it to everybody. VAN WHITESELL, 423 Fourteenth Ave., Detroit, Mich. Four boxes of M. I. S. T. cured me of a bad case of Dyspepsia and Neuralgia. MISS JENNIE MCCARTNEY, 173 Leverett street, Detroit, Mich. I was treated by five different doctors for as many different diseases. When I was fast on my bed I commenced to take M. I. S. T. I am now perfectly well. I recommend M. I. S. T. to everybody in F. A. P. Mrs. M. I. LOWELL, 939 Wabash Ave., Detroit, Mich. M. I. S. T. cured me of a severe case of Dyspepsia and Neuralgia, of many years standing. Mrs. DONEY, 173 Leverett street, Detroit, Mich. My daughter suffered from Rheumatism for nearly a year, which was so painful at times her screams could be heard for a block away; she could hardly walk, her ankles were so out of shape. She also suffered with St. Vitus Dance. One box of M. I. S. T. cured her. Mrs. MARY A. GALBY, 370 Franklin street, Detroit, Mich.

I have suffered with Dyspepsia, Liver Complaint, General Debility, Flux and Rheumatism for ten years; have tried everything, but found no relief until I began taking M. I. S. T. I got relief from the beginning. I have taken six boxes; I feel well and strong. I cannot say enough for it. Mrs. ROBERTSON, Professional Nurse, Detroit, Mich. Most heartily I endorse this wonderful remedy, M. I. S. T., to those afflicted with constipation, Dyspepsia, Kidney and Liver troubles. My trouble was caused by exposure and hardships in the late war. I have taken two boxes with pleasing results. I recommend it to everybody; it always gives satisfaction. S. W. HOAG, 173 Park street, Detroit, Mich.

References for Rheumatism, Catarrh and General Debility.

Mrs. William Kinlie and Mrs. Bell, 387 Seventeenth St., Detroit. Mrs. Anna Kinlie, 339 Seventeenth St., Detroit. Bernard Morris, Oregon street, Detroit. Albert Capner, 599 Eighteenth St., Detroit. Thos. Dermody, 110 Crawford street, Detroit. Henry Furell, wood and coal dealer, 556 Michigan Ave., Detroit. Francis Reilly, Rice's Hotel, Detroit. A. C. Kelly, 100 Wayne St., Detroit. J. A. DeGaut, hardware dealer, 779 and 781 Michigan Ave., Detroit. G. W. Dunsner, 204 Michigan Ave., Detroit. Mr. and Mrs. Howard, 465 Macomb street, Detroit.

MEDICINE DELIVERED C. O. D., TO ANY PART OF THE CITY OR UNITED STATES OR BY MAIL.

PRICE \$1 PER BOX.

Call or Address

M. I. S. T. CO., 17 North Juniper St., Philadelphia, Pa.

M. I. S. T. CO., 49 Rowland St., West, Detroit, Mich.

BROWN, HALL & COMPANY

Have the Largest and Best Selected Stock of

FUR ROBES AND HORSE BLANKETS

IN THE STATE OF MICHIGAN.

PLUSH ROBES—\$1.25, \$1.50, \$2, \$2.50, \$3, \$4, \$5, \$6, \$10, \$15 and \$18 each. FUR ROBES—\$4, \$5, \$6, \$7, \$8, \$10, \$12, \$15, \$20 and \$25 each. FINE FUR ROBES—\$25, \$30, \$50, \$75, \$100 and \$125 each.

CHEAP SHAPED BLANKETS—65c., 75c., 85c., \$1, \$1.25, \$1.50, \$2. CHEAP SQUARE BLANKETS—75c., 90c., \$1, \$1.25, \$1.50, \$2. FINE WOOL SQUARE BLANKETS—\$1.50, \$2, \$2.50, \$3, \$4, \$5, \$6, \$8, \$10, \$12 and \$15 each. SIZES---76x80, 84x90 and 90x96.

DISCOUNT TO LARGE BUYERS. MAIL ORDERS SOLICITED.

Catalogue and Descriptive Price-List Mailed on Application. You are Invited to Call and Examine Our Large Stock at

20 and 22 PEARL STREET, GRAND RAPIDS, MICH.

The Standard of Excellence KINGSFORD'S



STARCHE. Kingsford's Oswego CORN STARCH for Puddings, Custards, Blanc-Mange, etc. THE PERFECTION OF QUALITY. WILL PLEASE YOU EVERY TIME! ALWAYS ASK YOUR GROCER FOR THESE GOODS.

NOVELTIES!

Table listing various novelties and their prices: Sailor Hat Perfume \$.75, Plug " " small .75, " " large 1.75, Tooth Pick " round 1.75, Slipper " small .90, " " medium 1.25, " " large 2.00, Cornicopia " " 2.00, Chair " " 2.00, Cat Tooth Pick Perfume, large 2.00, China Shoe, Lilly of the Valley 3.75.

ORDERS BY MAIL SOLICITED. Jennings & Smith, 38 and 40 LOUIS STEET, Grand Rapids, Mich.

VINDE X

THE BEST

5-C. CIGAR

In the World.

STRAIGHT HAVANA LONG FILLER, SUMATRA WRAPPER.

CLARK, JEWELL & CO.,

Sole Agents for Western Mich.

The Michigan Tradesman.

Business and Religion.
Written Especially for THE TRADESMAN.

The idea that the love of money is the root of all evil, and that business and religion can occupy two separate compartments of man's mind, seems to me to need a little sifting.

The man who is not prudent and prompt, realizing the worth of money, making it his servant and not his master, is a very dangerous character, no matter in what guise he may appear. And the man whose soul is not in his business, looking on that business (be it a farm, store, office, or any kind of calling) as an artist, his spirit spontaneously impelling him on in improving upon his work, is pretty apt to have no soul in any other department of life.

During an experience of over twenty years, much of the time under conditions that enabled me to see things as if under the very highest magnifying lens, it was often fairly thrust into my face that the man who had no solid business qualifications, in that department of life where his destiny has placed him, really has nothing in him worthy of being termed manly. Again and again, did I see it demonstrated that promptitude, reliability and safety in the business affairs of life indicated in a most positive manner a sound moral development and the spinal column of genuine religion, whether professed or not.

Let no man say that I am "preaching" or attempting to drag into my theme the popular interpretation of religion, when I affirm that business and religion (the business of feeding the hungry, healing the sick, clothing the naked, sheltering the homeless, and making this world a happy dwelling-place for mankind) can no more be divorced from each other than can the fire and water in the work of propelling the steam-engine.

Repeatedly did I see it proven on all sides (with an emphasis that would cause the deaf to hear and the blind to see) that where the twin were divorced a total and complete failure in every department of life was the result.

The Army was a school that taught us what no other institution of learning could have taught and impressed so vividly that the men—we termed them "boys" because of their jovial, hearty spirits—who were always on hand for business, first at roll call, first on drill, first to "get there" in the work of daily duty, were real men all through; and no matter what were their ideas of the various theories concerning what happened in a remote past, or to what class, nationality or color they might belong, the business—the flinging of themselves headlong into that which must be met in order to get the work done—proved the soul of the men, and he who was a man in business was a complete man in all other departments of thought and action. Let such a character appear in any civilized nation on the planet, and let him go right along with his business and be prompt and thorough in all his earthly duties—toward his wife, mother, child and neighbor and whether he lives in China with the followers of Confucius, in India with the Buddhists, in Jerusalem with the Jews or in Christendom with Christians, by his silence and good works he will gain the applause of every sect of religious believers and that of unbelievers, also; and every one of them will claim him as belonging to their particular band of worshippers and believers, and will recognize him as their brother. But let the "unlucky" sloven or grasping nickel-chaser appear among any of the above mentioned worshippers or non-worshippers and profess or preach any imaginable form of popular, religious or patriotic ideals—no matter how "zealous" he may be in his "reform" measure—and everyone will reject him as a fraud and despise him accordingly.

After all, the clear-headed business man—he be a dirt digger or President—is the deliverer of mankind; solid business and persistent application in life's realisms is what saves the world. He who is faithful in a few things is faithful in many; and he will surely be found right and square and plumb and true in his business transactions.

If the church of the coming man fails to adopt as its key-stone principle "Owe no man anything but to love one another," in the six days of business life (letting the day of rest for the weary follow as it may and can), the present practice of owing every man everything but to love one another will knock your civilization higher than Gilderoy's kite.

If this is preaching, make the most of it.
C. H. BARLOW.

How to Evade the Tax on Mortgages.

Referring to the new law relative to the taxation of mortgages, a Lansing attorney thus describes a method by which the tax can be evaded:

For instance, the Board of Supervisors will sit next week, and the session will last for two weeks. During the first week it has power to raise valuation or to place valuation upon property already assessed. In the second week the board only has power to reduce valuation. Now suppose that A has a mortgage of \$5,000. He goes to his friend B, has him make out the mortgage in his own name, record it, and make an assignment of it to himself. B is regularly assessed on the mortgage, but during the second week of the session of the board of review, goes before the board and represents that he does not own the mortgage. The board can do nothing but strike it off the roll, and has no power to place it on the roll again. Or, he could have the mortgage made out in his wife's name, if he is fortunate to have one. She would be assessed for it, but could not be made to pay the tax for the reason that she would have no property against which a judgment could be obtained.

M
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Muzzy's Corn Starch is prepared expressly for food, is made of only the best white corn and is guaranteed absolutely pure.

The popularity of Muzzy's Corn and Sun Gloss Starch is proven by the large sale, aggregating many million of pounds each year.

The State Assayer of Massachusetts says Muzzy's Corn Starch for table use, is perfectly pure, is well prepared, and of excellent quality.

Muzzy's Starch, both for laundry and table use, is the very best offered to the consumer. All wholesale and retail grocers sell it.

CHASE BROTHERS PIANOS
GRAND RAPIDS MICH

Buy of the manufacturer and save freights and dealers' commissions. Factory, 61, 63 and 65 South Front St. Office and salesroom, 92 Monroe street.

BRAUTIGAM BROS.,
MANUFACTURERS OF
Cant Hook Handles, Whippletrees, Neck Yokes, Spinning Wheels and Job Turning Of All Kinds.
MAIL ORDERS SOLICITED.
NORTH DORR, - MICH.

TIME TABLES.
Grand Rapids & Indiana.

All Trains daily except Sunday.

GOING NORTH.

Traverse City & Mackinaw Ex.	8:45 a.m.	9:35 a.m.
Traverse City & Mackinaw Ex.	11:30 a.m.	12:20 p.m.
Traverse City & Mackinaw Ex.	7:30 p.m.	8:20 p.m.
Traverse City & Mackinaw Ex.	11:25 a.m.	12:15 p.m.
Saginaw Express	10:30 a.m.	11:20 a.m.

Saginaw express runs through south.

9:50 a.m. train has chair car for Traverse City and Mackinaw.

11:30 a.m. train has chair car for Traverse City, Petoskey and Mackinaw.

10:40 p.m. train has sleeping cars for Traverse City, Petoskey and Mackinaw.

GOING SOUTH.

Cincinnati Express	7:15 a.m.	8:05 a.m.
Fort Wayne Express	11:45 a.m.	12:35 p.m.
Cincinnati Express	4:40 p.m.	5:30 p.m.
Traverse City & Mackinaw Ex.	10:50 p.m.	11:40 p.m.

7:25 a.m. train has parlor chair car for Cincinnati.

5:00 p.m. train has Woodruff sleeper for Cincinnati.

5:00 p.m. train connects with M. C. R. R. at Kalamazoo for Battle Creek, Jackson, Detroit and Canadian points, arriving in Detroit at 10:45 p.m.

Muskegon, Grand Rapids & Indiana.

Leave	Arrive
6:50 a.m.	10:10 a.m.
11:00 a.m.	4:30 p.m.
4:40 p.m.	8:00 p.m.

Leaving time at Bridge street depot 7 minutes later.

C. L. LOCKWOOD, Gen'l Pass. Agent.

Detroit, Lansing & Northern.
Grand Rapids & Saginaw Division.

DEPART.

Saginaw Express	7:30 a.m.
Saginaw Express	10:10 p.m.

ARRIVE.

Grand Rapids Express	11:25 a.m.
Grand Rapids Express	10:30 p.m.

All trains arrive at and depart from Union Depot.

Trains run solid both ways.

Chicago & West Michigan.

Mail	9:10 a.m.	3:55 p.m.
Day Express	11:30 a.m.	5:45 p.m.
Night Express	11:00 p.m.	5:45 a.m.
Muskegon Express	5:00 p.m.	11:00 a.m.

"Daily" (Daily except Sunday).

Pullman Sleeping Cars on all night trains. Through parlor car in charge of careful attendants without extra charge to Chicago on 12:30 p.m. and through coach on 9:10 a.m. and 11 p.m. trains.

Newaygo Division.

Express	4:30 p.m.	1:20 p.m.
Express	10:30 p.m.	7:15 a.m.

All trains arrive and depart from Union Depot.

The Northern terminus of this division is Baldwin, where the connection is made with F. & M. trains to and from Ludington and Manistee.

W. A. GAVETT, Gen'l Pass. Agent.
J. B. MULLIKEN, General Manager.

Lake Shore & Michigan Southern.
Kalamazoo Division.

Leave	Arrive
8:35 p.m.	7:45 a.m.
5:55 p.m.	9:22 a.m.
7:30 p.m.	10:52 a.m.
8:30 p.m.	11:55 a.m.
5:00 a.m.	5:05 p.m.
3:30 a.m.	4:40 p.m.
2:30 p.m.	3:30 a.m.
4:40 a.m.	5:50 p.m.

A local freight leaves Grand Rapids at 12:20 p.m., carrying passengers as far as Allegan. All trains daily except Sunday.

J. W. MCKENNEY, General Agent.

Detroit, Grand Haven & Milwaukee.
GOING EAST.

*Night Express	9:30 p.m.	10:30 a.m.
*Through Mail	10:30 a.m.	10:30 a.m.
*Evening Express	8:25 p.m.	8:50 p.m.
*Detroit Express	6:40 a.m.	6:40 a.m.
*Mixed, with coach	11:00 a.m.	11:00 a.m.

*Morning Express

1:05 p.m.	1:10 p.m.
Through Mail	5:30 p.m.
Grand Rapids Express	10:45 p.m.
*Night Express	5:25 a.m.
*Mixed	7:45 a.m.

*Daily, Sundays excepted. *Daily.

Passengers taking the 6:50 a.m. Express make close connection at Owosso for Lansing, and at Detroit for New York, arriving there at 10:10 a.m. the following morning. The Night Express has a Wagner sleeping car.

JAS. CAMPBELL, City Passenger Agent.
Geo. B. REESE, Traffic Manager, Chicago.

Michigan Central.
Grand Rapids Division.

DEPART.

Detroit Express	6:15 a.m.
Day Express	1:10 p.m.
Atlantic Express	10:10 p.m.

ARRIVE.

*Pacific Express	6:00 a.m.
Mail	10:15 p.m.
Grand Rapids Express	3:00 p.m.
Mixed	8:15 p.m.

*Daily. All other daily except Sunday. Sleeping cars run on Atlantic and Pacific Express trains to and from Detroit. Parlor cars run on Day Express and Grand Rapids Express to and from Detroit. Direct connections made at Detroit with all through trains East over M. C. R. R. (Canada Southern Div.).

W. W. JOHNSON, Mich. Pass. Agt. Grand Rapids.
O. W. ROGERS, Gen'l Pass. and Ticket Agt., Chicago.

Duluth, South Shore & Atlantic Railway.

WEST	Leave	Arrive	EAST
11:30	5:05	Grand Rapids	10:30
8:30	1:00	St Ignace	8:30
8:00	1:00	Marquette	8:30
8:45	1:45	Archie	9:15
8:45	1:45	Isle St. Clair	9:15
8:45	1:45	Calumet	9:15

Only direct route between the East and South and the Upper Peninsula of Michigan.

E. W. ALLEY, Gen'l Pass. Agt.

Fuses, Caps, Augers, Blasting Apparatus.

HURCULES POWDER
THE GREAT STUMP AND ROCK
Annihilator

Strongest and Safest Explosive known to the Arts. Now is the time to Stock Up for Farmers' Trade.

Mail orders promptly filled.

L. S. HILL & CO.,
19 and 21 Pearl St., Grand Rapids, Mich.

Also wholesale dealers in Gunpowder, Ammunition, Guns, Fishing Tackle and Sporting Goods Generally.

CHURCH'S Bug Finish!
READY FOR USE DRY.
NO MIXING REQUIRED.

It sticks to the vines and Finishes the whole crop of Potato Bugs with one application; also kills any Curculio, and the Cotton and Tobacco Worms.

This is the only safe way to use a Strong Poison; none of the Poison is in a clear state, but thoroughly combined by patent process and machinery, with material to help the very fine powder to stick to the vines and entice the bugs to eat it, and it is also a fertilizer.

ONE POUND will go as far as TEN POUNDS of plaster and Paris Green as mixed by the farmers. It is therefore cheaper, and saves the trouble and danger of mixing and using the green, which, needless to say, is dangerous to handle.

Bug Finish was used the past season on the State Agricultural College Farm at Lansing, Michigan, and, in answer to inquiries, the managers write: "The Bug Finish gave good satisfaction on garden and farm." Many unsolicited letters have been received praising Bug Finish.

Barlow & Star, hardware dealers at Coldwater, Mich., write as follows under date of May 14: "We sold 3,000 pounds of 'Bug Finish' last year. It is rightly named 'Bug Finish,' as it finishes the entire crop of bugs with one application. We shall not be satisfied unless we sell three tons this year, as there is already a strong demand for it. Please send us ten barrels (3,000 pounds) at once."

Guaranteed as represented. Cheaper than any other Mixture used for the purpose.

MANUFACTURED BY
Anti-Kalsomine Co., Grand Rapids.

"CANDEE"
RUBBER BOOTS
WITH DOUBLE THICK BALL.

Ordinary Rubber Boots always wear out first on the ball. The CANDEE Boots are double thick on the ball, and give DOUBLE WEAR.

Most economical Rubber Boot in the market. Lasts longer than any other boot and the PRICE NO HIGHER.

Call and examine the goods.

FOR SALE BY
E. G. STUDLEY & CO., Grand Rapids.

HESTER & FOX,
Manufacturers' Agents for
Saw and Grist Mill MACHINERY

Planers, Matchers, Moulders and all kinds of Wood-Working Machinery, Saws, Belting and Oils.

L. M. CARY.
CARY & LOVERIDGE,
GENERAL DEALERS IN
Fire and Burglar Proof SAFES

Combination and Time Locks,
11 Ionia Street, - Grand Rapids, Mich.

L. L. LOVERIDGE.
CARY & LOVERIDGE,
GENERAL DEALERS IN
Fire and Burglar Proof SAFES

Combination and Time Locks,
11 Ionia Street, - Grand Rapids, Mich.

WM. SEARS & CO.
Cracker Manufacturers,
Agents for
AMBOY CHEESE.
37, 39 & 41 Kent Street, Grand Rapids, Michigan.

WALL PAPER & WINDOW SHADES
House and Store Shades Made to Order.

NELSON BROS. & CO.,
68 Monroe Street, - Grand Rapids.

WE CALL YOUR ATTENTION TO OUR
Provision Department

We Carry a Large Stock of all kinds of Dry and Salt Meats and

BUTTERINE.
We buy of First Hands and Will Not Be Undersold by anybody.

Cody, Ball, Barnhart & Co.

BULKLEY, LEMON & HOOPS,
Wholesale Grocers.

IMPORTERS OF
Teas, Lemons and Foreign Fruits.

SOLE AGENTS FOR
"Acme" Herkimer Co. Cheese, Lautz Bros. Soaps and Niagara Starch.

Send for Cigar Catalogue and ask for Special Inside Prices on anything in our line.

L. M. CARY.
L. L. LOVERIDGE.
CARY & LOVERIDGE,
GENERAL DEALERS IN
Fire and Burglar Proof SAFES

Combination and Time Locks,
11 Ionia Street, - Grand Rapids, Mich.

H. LEONARD & SONS,
134 to 140 Fulton Street,
Grand Rapids, - Mich.

HOLIDAY GREETING!

We are now prepared to show the finest line of Christmas Goods ever exhibited in the State of Michigan. Our Personal selections from the greatest foreign and domestic factories in the world, bought for SPOT CASH and placed before the Western Trade at New York Prices.

We call especial attention to the fact that in no other establishment in the West can the assortment of goods be obtained that is to be found in our stores. Thus enabling buyers to place their entire order at once.

WE SOLICIT YOUR PERSONAL INSPECTION.

Immense assortment of Dolls, Doll Heads, Bodies, Shoes, Slippers, Stockings and Caps, Wax, Bisque, Indestructibles, China and Cloth Dolls; Tin Toys, Steam Engines, Window Toys, Games, Blocks, Picture Books, Iron Wagons, Wood Toys, Drums, Silver Plated Ware, Hanging Lamps, Tea Sets, China Cups and Saucers, Dinner Sets, Rich and Rare Vases, Cuspidores, Smoker Sets, China Mugs.

SPECIAL NOVELTIES FOR 5c., 10c. AND 25c. COUNTERS.

Fancy Glassware and Decorated Dinnerware.

H. LEONARD & SONS.

AX HANDLES!

1 x Ax Handles	-	-	-	\$.75
2 x " "	-	-	-	1.25
3 x " "	-	-	-	2.00
4 x " "	-	-	-	2.50
3 x Dbl. Bit	-	-	-	1.50
4 x " "	-	-	-	2.25

C. & D. LANTERNS,
OIL CANS AND TANKS,
And a General Line of
PAPER & WOODENWARE.
CURTISS & DUNTON,
D. W. ARCHER'S
RED COAT

TOMATOES.
PACKED BY
DAVENPORT CANNING CO.,
DAVENPORT, IOWA.