The Most Complete Assortment in Michigan. Don't Buy until you get my prices.

ALFRED J.BROW

16-18 N. Division St., Grand Rapids

BELKNAP Wagon and Sleigh Co. MANUFACTURERS OF

Spring, Freight, Express, Lumber and Farm

WAGONS

Logging Carts and Trucks Mill and Dump Carts, Lumbermen's and River Tools.

We carry a large stock of material, and have every facility for making first-class Wagons of all kinds.

Be Special attention given to Repairing, Painting and Lettering.

Shops on Front St., Grand Rapids, Mich.

FOURTH NATIONAL BANK

Grand Rapids, Mich.

A. J. BOWNE, President.

GEO. C. PIERCE. Vice President. H. P. BAKER, Cashier

CAPITAL, - - - \$300,000.

Transacts a general banking business.

Make a Specialty of Collections, Account of Country, chants Solicited.

LEATHER

And Shoe Store Supplies. SHOE BRUSHES, SHOE BUTTONS

SHOE POLISH SHOE LACES. Heelers, Cork Soles, Button Hooks, Dress

118 Canal Street, Grand Rapids.

WHOLESALE DEALERS IN

Flour, Feed.

Grain and

Baled Hay.

25 Pearl Street,

GRAND RAPIDS, - MICH. O. E. Brown, Gen. Mgr.



Importers, Jobbers and Retailers of

BOOKS

Stationery & Sundries,

20 and 22 Senroe St., Grand Rapids, Mich

We carry a full line of Seeds of every variety, both for field and garden.

AND RAPIDS GRAIN AND SEED CO. 71 CANAL STREET.

WHOLESALE AND RETAIL

COAL and WOOD

E. A. HAMILTON, Agt., 101 Ottawa St., Ledyard Block Telephone 200—1 R.



SCHUMACHER'S ROLLED AVENA, From the best White Oats.

Oatmeal, Parched Farinose and Rolled Wheat in Original Packages.

To use these choice cereals is to learn how to live.

EDMUND B. DIKEMAN

THE GREAT

Watch Maker

44 CANAL ST.,

Grandpa's Wonder Soap

THE BEST SELLING GOODS ON THE MARKET.

MANUFACTURED BY Beaver & Co., Dayton, Ohio

Grand Rapids,

WINTERNITZ,

STATE AGENT FOR

The Only Reliable Compressed Yeast. Manufactured by Riverdale Dist. Co.

106 Kent Street, Grand Rapids, Mich. TELEPHONE 566.

Grocers, bakers and others can secure the agency for heir town on this Yeast by applying to above address. None genuine unless it bears above label.

CHARLES A. COYE,

A. Coye & Son,

DEALER IN AWNINGS & TENTS

Horse and Wagon Covers, Oiled Clothing,

Feed Bags, Wide Ducks, etc. Flags & Banners made to order. GRAND RAPIDS. 3 CANAL ST..

Muzzy's Corn Starch is prepared expressly for food, is made of only the best white corn and ts guaranteed absolutely pure.

The popularity of Muzzy's Corn and Sun Gloss Starch is proven by the large sale, aggregating many million of pounds each

Z

Muzzy's Starch, both for laundry and table use, is the very best offered to the consumer. All wholesale and retail grocers sell it.

SALT FISH

Bought and Sold by FRANK J. DETTENTHALER,

117 Monroe St., Grand Rapids. Oysters the Year Around

SHERWOOD HOUSE. The Traveling Men's Favorite. CHARLOTTE, - - MICH.

M. P. BELGER, Prop

WANTED Butter, Eggs, Wool, Potatoes, Beans, Dried Fruit, Apples and all kinds of Produce.

If you have any of the above goods to ship, or anything in the Produce line let us hear from you. Liberal cash advances made when desired.

Earl Bros., Commission Merchants. 157 South Water St., CHICAGO. ence: First National Bank, Chicago.
Michigan Tradesman, Grand Rapids.

We are now supplying the Trade with our new Brand of Soap "BEST FAMILY.

It is the LARGEST and BEST bar of white PURE SOAP ever retailed at Five Cents a bar. Respectfully,

Mich. Grand Rapids Soap Co.

Valley City Show Case Mfg. Co., SHOW GASES.

Prescription Cases and Store Fixtures SEND FOR CATALOGUES, SEND FOR ESTIMATES.

West Bridge St.. Grand apids. Telephone 374.

POTATOES.

We give prompt personal attention to the sale of POTATOES, APPLES, BEANS and ONIONS in car lots. We offer best facilities and watchful attention. Consignments respectfully solicited. Liberal cash FULLER & STOWE COMPANY advances on Car Lots when desired.

H. Thompson & Co.,

COMMISSION MERCHANTS. 166 South Water St., CHICAGO.

FELSENTHAL, GROSS & MILLER, Banker

EDWIN FALLAS. PROPRIETOR OF

VALLEY CITY COLD STORAGE JOBBER OF

Butter, Eggs, Lemons, Oranges. And Packer of SOLID BRAND OYSTERS.

Facilities for canning and jobbing oysters are unsurpassed. Mail orders filled promptly at lowest market price. Correspondence solicited. A liberal discount to the jobbing trade.

217, 219 Livingston St., Grand Rapids.

Realizing the demand for, and knowing the difficulty in obtaining a FIRST-CLASS FIVE-CENT CIGAR, we have concluded to try and meet this demand with a new Cigar called

This Cigar we positively guarantee a clear Havana filler, with a spotted Sumatra The State Assayer of Massachusetts says Muzzy's Corn Starch for table use, is perfectly pure, is well prepared, and of excellent quality.

Guer Havana filer, with a spotted Sumatra Wrapper, and entirely free from any artificial flavor or adulterations.

It will be sold on its merits. Sample or-

ders filled on 60 days approval. Price \$35 per 1,000 in any quantities.

Express prepaid on orders of 500 and more. Handsome advertising matter goes with first order. Secure this Cigar and increase your Cigar Trade. It is sure to do it. T. WARREN & CO.

Flint, Mich. What do you think of this? While in conver

What do you think of this? While in conversation with Wm. M. Dale, one of the largest druggists in Chicago, we were surprised to learn that he had sold over one and a half million of Tansill's Punch 5c. cigars and that the quality gets better all the time. The demand continues to increase. Let us tell you, if you want to sell a cigar that your customers will be pleased with, the sooner you order Tansill's Punch the better.—Independent Grocer.

J.H. MYERS

Manufacturer of Harness and Collar t Wholesale and Retail, 73 Canal street rand Rapids, has the finest line to selec-tom in the city. Give him a call. Non-ut experienced workman, and the collar

Telfer Spice Company,



SOLE MANUFACTURERS OF

ABSOLUTE SPICES

Absolute Baking Powder. 100 PER CENT. PURE.

Auxiliary Associations,

Wishing to procure outfits for their Collection Departments, are invited to examine the following quotations, which are for fine work on good quality of paper:

FULL OUTFIT--\$15. 30 Books Blue Letters, 50 in book.

500 Record Blanks. 500 Notification Sheets. 250 Last Calls. 500 Envelopes.

HALF OUTFITS--\$10.

500 Blue Letters, old style. 250 Record Blanks. 250 Notification Sheets. 125 Last Calls. 500 Envelopes.

In place of old style Blue Letter in above \$10 Outfit we can substitute 10 books Blue Letter in latest form, as recommended by the recent State convention, for \$12.50

Prices in other quantities furnished on application

ENGRAVERS and PRINTERS, 49 Lyon St, Grand Rapids,

FOR EVERYBODY.

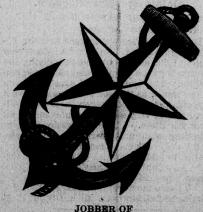
For the Field or Garden. If you want to buy

TIMOTHY SEED

Seed Store,

71 CANAL ST., W. T. LAMOREAUX. Grand Rapids, Mich.

DETTENTHALER,



-AND-

Mail Orders Receive Prompt Attention. See Quotations in Another

SALT FISH.

THE ZULU TRADER'S CRIME. Written Especially for THE TRADESMAN.

Years, with their summers and winters their joys and sorrows, have passed away, since the good ship "Andy," her long and wearying voyage over, cast anchor in one of the extensive bays of Southern Africa. How eagerly and anxiously her many passengers looked across the belt of heaving waters toward the land, which, low at first, gradually rose into ranges of lofty hills, stretching far into the distance. Most of them had crossed the ocean and bidden adjeu to their kindred, in the hope of finding, amid its secluded valleys, some "forest sanctuary," where the bonds of the world that had hitherto chafed them might not be felt and their efforts at earning a livelihood for themselves and children be more easity reward-

Foremost among them stood a man whose appearance and bearing bespoke him as one fitted to cope, and successfully, with the world, in whatever phase it might present itself. But it was not so; and Henry Johnson, despite years of unwearying effort, now stood gazing on the shores of the far south, a world-worn and almost penniless man, and one whose spirit was embittered and his heart hardened, by seeing others, whom he deemed less worthy, victors in the arena where he could achieve nothing.

While he thus stood pondering, with contracted brow, on what might be the result of this last decisive step of immigration, a clear, childish voice by his side exclaimed. "Let me see, father."

Immediately the stern expression passed way, and with a bright smile he raised the little girl to where she might easily look over the bulwark.

Henry Johnson was devotedly attached to his wife and family; but dearer than all was his little fairy Kate, as fair and beautiful a child as the eye need wish to rest upon, with soft, dark earnest eyes, looking forth from among her clustering curls as though the misfortunes of her parents had dispelled the joyous beams of childhood, and awakened her already to the realities of life, and a sweet smile playing upon her rosy childish lips, as if, in the buoyancy of her innocent spirit, hoping and trusting in a brighter future.

And the child's trust seemed not misplaced, for brighter days soon began to dawn apon them. Henry Johnson purchased a small trader's store in Pretoria, in the Transvaal, paying for a portion of the stock only. But time and perseverence carried him on, and in the course of a few years

was quite prosperous. And for a while Henry Johnson was a happy and contented man; his loved ones were growing up around him, beautiful and joyous, and the humble competence he had once sighed for was theirs. But it sufficed not long. With prosperity, loftier ideas awoke in his breast. He would deam of the proud future that—could his wishes be realized-might be in store for his promising might re-visit their fatherland and look scornfully down on those who, in former

days, had despised himself! Occupied with such visions, discontent began to take possession of his heart. It would be years—many years—ere by his little store he could hope to obtain such re-

sults. Of the many objects man pursues with avidity, gold is not the one that most frequently eludes him, for there are many ways in which it can be obtained. And one

of these presented itself to Johnson. Riding, one day, with a neighbor into Heidelberg, on their way they passed an extensive and beautiful farm, and on a rising ground saw a large, well-built house peeping from among the trees. Johnson commented upoh the beauty of the scene.

"Its owner's name is Massey," said his companion, "some twenty years ago he was no better off than you or I." "How did he make his money?" demand-

ed Johnson. "Trading among the Zulus." A Zulu trader! It was singular that had being made, by taking into Zululand articles manufactured in England and trading with the Zulus for ivory, skins, etc.

boys, on the first of many journeys that brought more wealth beneath his roof than that led from another direction to his home. The sun was sinking low in the heavens a groove that tends only to dishonor. The it had ever covered before.

der; I will not give it, but I will give you burst upon him, rode rapidly down the hill. ten times as much for black." He stopped abruptly, and fixed his bright

proposition was received.

suspected, and he resumed: "Yes, I would give much ivory, white as the beloved ones by whom it had been shared the snow on yonder mountains; many skins, had escaped, or if he now looked on their many horns, to him who brings me the funeral pyre. He gazed hurriedly and anxblack powder and the sticks that throw lead. His wagons will be so heavy his ox- down the hill met his eye, and he sprang en scarce can draw them away, and he will towards him. never need to cross the rivers any more, but may sit in the sun before his kraal, and

Still Johnson answered not, but the Zulu's words struck a wild chord in his heart. Could he but bring himself to do the chief's his. His children would be no longer com- longer control. pelled to live in a savage land and his dar-

make his women hoe his corn."

ling Kate, over whose welfare he gave more come to this?" exclaimed the bereaved man, than an ordinary father's anxiety, might wringing his hands in agony. "Are you shine in the society for which she was so all taken from me-you for whom I toiledeminently qualified. But he shrank from you for whom I even sinned? Tell me, my the means by which these objects might so boy, tell me the truth!" easily be attained; for, by carrying powder And the boy told him, between his sobs, and arms across the border—save for his the tale of having gone to a neighbor's farm own protection-he would break the laws of and losing his way prevented his reaching the land wherein he had prospered and been home sooner, and the two servants who had blessed. He had been eager in his haste for escaped, one had gone along the Heidelberg gold; he had bought cheap and sold dear, road in search of him, while the other had and he had exacted from everyone the ut- hurried off to Blume's farm, to tell of how most possible profit; but he had broken no the Zulus had burst upon them at dead of law, and shrank from so doing. He bade night, and how they two had fled in the the temptation flee, but it would not. The darkness, and under cover of the trees had spirit of gain was upon him, and entered in- witnessed the fierce savages deal death to to this plan. It haunted him day and night, all around, and had even seen the beautiful

came for his departure. return," he said, as he kissed Kate fondly house, the murderers departed, carrying and was taking his leave. "Don't you know I mean to make you a lady?"

said, with a smile; "if I can only do what is

my beautiful Kate will be rich." Kate sighed, as though she had no such dreams; but her father did not hear it—he wretched man. "It is one of the guns I was already watching the departure of the sold to Kuku! Oh, I am well punished! wagons, for whose safety he seemed more My children, it is your father who is your anxious than usual. Little did those around murderer!" suspect they contained a secret whose dis-

covery would be the owner's ruin. He had possession of the valuable goods he had not been able to withstand the temptation. traded for the weapons and had thus accom-The speculatio turned out even better plished his purpose. than Johnson had ventured to hope. The guns and ammunition arrived unsuspected ings did not serve to allay the anguish of at the kraal of Kuku, and in the joy of his his soul. He wandered away, no one knew heart at obtaining such forbidden treasures, where, a sad and solitary man, with the the old chief was liberal far beyond what ghost of his own evil forever haunting him. sons and beautiful daughters, in some high- the trader had expected. The finest ivory er sphere; and how, in years to come, they and the most valuable skins were given, almost without limit, and Johnson departed

he had entered it. "I am now a happy and enviable man." he reflected, as he mounted his horse. "I are bought months before the season when have lived to gain wealth." And in his ex- they are to be worn, in order to give time to ultation he did not think that to attain his end he had offended the law and placed weapons in the hands of savages weapons in the hands of savages weapons in the hands of savages.

Kate, and her innocent trust of him, checkfamily he had been more than usually successful, but nothing more.

so much and make preparations for return- of the hands. In New York, the erty; and with that end in view he again make the clothes and return them. he could find a liberal purchaser.

and made an advantageous transfer of his other centers with which communication is that large fortunes had been made, were property. And, as he rode along, his frequent and easy by railroad." thoughts wandered into the future, where he saw no harder toil for his children than The Sequence of the Craze for Cheapness. gathering flowers in the bright sunshine of Dr. Lucas in Druggists' Circula The business at Pretoria had so much improved Johnson's circumstances, that there ered by his beautiful Kate. At length he was no difficulty in carrying out his new scheme; and a very short time saw him depart into Zululand with two wagons heavily loaded, his two trusty drivers, and two

thad ever covered before.

as he cantered over the flat beyond whose consumer, the public, inevitably falls into a pit mostly made by its own hands. business. Everything seemed to prosper, approaching dusk all the inhabitants of the weakness by the confusion he creates. Simplicity of methods in the practice of medicentive to exertion, Johnson started on another expedition into Zululand. He had insects floated in the gloom and the very air tiplicity of remedies and the craze for someother expedition into Zululand. He had gained the territories of a chief called Kuku, and was endeavoring to trade him snuff for ivory, when, in the midst of the discussion that attends every mercantile transaction with the avaricious Zulus, the chief turned away, saying,

"You want too much for the brown pow
insects floated in the gloom and the very air seemed teeming with life. He approached the declivity and his home lay before him. He stopped abruptly, and gazed down as one lost in wonder, raised his hand and passed it quickly across his forehead as though to clear his vision, then, uttering one loud cry of agony as the truth in the transaction the unattainable only ends in disastrous experimentation. It is a fraud for a physician to palm off on the unattainable only ends in disastrous experimentation. It is a fraud for a physician to palm off on the unattainable only ends in disastrous experimentation. It is a fraud for a physician to palm off on the unattainable only ends in disastrous experimentation. It is a fraud for a physician to palm off on the unattainable only ends in disastrous experimentation. It is a fraud for a physician to palm off on the unattainable only ends in disastrous experimentation. It is a fraud for a physician to palm off on the unattainable only ends in disastrous experimentation. It is a fraud for a physician to palm off on the unattainable only ends in disastrous experimentation. It is a fraud for a physician to palm off on the unattainable only ends in disastrous experimentation. It is a fraud for a physician to palm off on the unattainable only ends in disastrous experimentation. It is a fraud for a physician to palm off on the unattainable only ends in disastrous experimentation. It is a fraud for a physician to palm off on the unattainable only ends in disastrous experimentation. It is a fraud for a physician to palm off on the unattainable only ends in disastrous experimentation. It is a fraud for a physician to palm off on the unattainable only ends in disastrous experim away, saying, forehead as though to clear his vision, then, to themselves, be he in treating their cases

The cottage, around whose inmates he had but now been raising such fairy struceyes on Johnson as though eager to discover tures, was no longer visible, and where it if his meaning was understood, and how his had stood a column of gray smoke was curling upward, telling a tale of ruin, but of The trader turned aside as if he heard it what extent as yet he knew not, although not. Nevertheless, it was both heard and he was gazing on his vanished home and comprehended. So the quick-witted Zulu standing beside the spot which was once his hearth. There was none by to tell him if

> It was his oldest son. He was ashy pale, and his hand trembled as he gave it to his

> iously around. A person riding rapidly

father in silence. "My wife-my children?" groaned Johnson, in a tremulous voice.

Still the boy was silent, but he drew away bidding, the gold over whose tardy coming his hand, and covering his face with both, he had so lately sighed would at once be sank upon the grass in anguish he could no

"My darlings! my precious ones! Has it

and shed a golden hue on the wrong-doing. Kate—her father's pride—shot by a tall Zu-Once more he was preparing for another lu, while she was making an attempt to save journey to Zululand. At length the day her mother. And then the trader's vast stores of ivory and skins were raided and "Let me see your cheeks brighter on my his cattle driven off; and, finally, firing the

their plunder with them. "Who was the Zulu chief that has so be-"I have no wish to be a lady, father," she reft me?" exclaimed Johnson, breathlessly.

"I don't know-I never thought to ask," right as I am, it will suffice my ambition." replied the boy. "But here is something. "Tush, girl; you don't know what you that may tell, perhaps, and he lifted a new say," replied her father, hastily. "Ere long rifle from among the long grass where it had lain hidden.

"My sin has overtaken me!" cried the

The Zulu chief had resolved to regain

The violence of Johnson's self-upbraid-

mmensity of the Clothing Busine "An extensive wholesale clothing estabfrom the kraal a far richer man than when lishment must be conducted with the greatest skill and economy in the management of every department," says a manufacturer engaged in that line of trade. "The cloths says a manufacturer department must be kept before the work is In the same spirit of self-congratulation he entered his home. There the sight of superior cutters, and the workmen and workwomen generally use sewing chines, which their wages enable them to ed his gladness for a moment, but he quick-ly put down his conscience. He told his ly installments. As the cloth is bought long before it returns to the clothier in garments, and as his goods are sold sometimes on credits of several months, the business And now, Johnson had resolved on relinquishing the trade by which he had gained of money is needed for the weekly payment so much and make preparations for returning to his native country. But before this many garments are cut here and sent to could be done, he must dispose of his prop- workwomen throughout the country, wholeft home for Heidelberg, where he knew in addition to the vast amount of work furnished to those immediately employed in he could find a liberal purchaser.

He was on his return from Heidelberg.
He was happy, for he had again prospered

and near the city establishments, the clothers supply the means of livelihood to thousands of farmers and laborers' wives

The Michigan Tradesman.

A JOURNAL DEVOTED TO THE RETAIL TRADE OF THE WOLVERINE STATE.

E. A. STOWE, Editor.

Terms \$1 a year in advance, postage paid. Advertising rates made known on applica-

WEDNESDAY, NOVEMBER 2, 1887.

EDITORIAL CORRESPONDENCE. New York, Oct. 24-One of the first things a Western man will notice in New York is the almost entire absence of the bulky silver dollars with which the West is three or four years ago and seems to be on a better footing. increasing instead of receding. The person interrogated set me at rest with the statement that the condition enquired about was due to an understanding on the part of the New York banks that all silver was to be sent West and all paper money kept in cir-

I have frequently noted the high price commanded by the stock of the Chemical National Bank and wondered how it could be possible that a share of bank stock which cost one hundred dollars could be sold for thirty times that amount. Happening in at the Stock Exchange to-day, I had the good luck to see several shares change hands. Three shares sold at 2815, twelve shares at 2802, one share at 2805 and one share at 2812. These are very high quotations, but not as high as a year and a half or more ago. In the fall of 1885 and spring of 1886, the stock sold from 3200 to 3400, having been bid up by H. S. Ives. Some people thought that he was trying to get control of the bank, but if that was really his object he made a very poor success of it, for he accumulated only 85 shares. The Chemical is not only the highest priced stock dealt in at the Exchange, but it also pays the largest percentage of dividends. The institution divides 15 per cent. every two months and 10 per cent. extra at the end of the year. The capital is \$300,000, the surplus \$5,000,000 and the other profits \$270,000. It will be seen from these figures that the stock is selling above the book value, but the great prestige of the bank, its constant additions to surplus and the chance of some remarkable division of this accumulation account for it. Next to the Chemical comes the First National which pays 10 per cent. quarterly and occasionally an extra dividend. This stock is held by very few parties and 1600 is bid for it at the Board, but outside probably 2000 could be obtained. The capital is \$500,000, the surplus \$5,000,-000, and the undivided profits \$430,721. The next highest priced stock is the Fifth avenue, for which 800 is bid. This bank pays no dividends, but has accumulated a ment Committee of the Philadelphia Retail large surplus, which gives the stock its value. Il is one of the uptown institutions and, like a number of others, has been a passed anything of the kind previously at-

I am told by a gentleman who knows whereof he speaks that the banks of New York have been prospering for some time handsome dividends paid by most of them, has caused an increased demand for bank stock and transactions in this line have been very active of late.

The editor of the Produce Exchange Bulletin, who stands in the position of oracle to the butterine business of the country, tells me that the oleo men will not seek to secure the repeal of the oleomargarine law at the coming session of Congress. They will, however, ask that the license re- cates of organization elsewhere. quired of a wholesaler be reduced from \$480 to \$48 and the retailer's license by rebe increased from 10 to 50 pounds. My informant tells me that the manufacturer does not murmur at the license he is comthat the tax, with the affixed stamp, gives the article the approval of the Government, so far as purity and wholesomeness is con-

sugar "trust" would soon be a thing of the wishes it success. past. One of the houses that had agreed to shut down was in the market to-day as a buyer, presumably for the purpose of resuming operations, and this fact is interpreted as evidence that the combine has entyear, will steadily increase, and that the fallen out, but as none of the parties in interest are disposed to talk about it, the failed to keep posted on the mineral develrumors must be accepted for no more than they are worth. There is some complaint It is to be feared that the professor's name that the smaller refineries are disposed to dictate to the larger ones, and it is no longer a secret that the Havemeyers are dissatsfied with certain details of the organization, and they are powerful enough to cause

mmonly accepted theory that the formation of the "trust" was necessary to ect the refiners from bankruptcy I find to be wholly wrong. The refiners are literally "rolling in money" and could make a handsome profit by selling granulated at 6 nts per pound. The artificial advance by are attempting to maintain means an ional profit of \$8,000,000 on an invest of about \$15,000,000—in other words, must tax of thirteen cents per head on man, woman and child in the country.

Philadelphia, Oct. 27—The City of Broth onservatism peculiar to the aged. While a onsiderable portion of the business men are young in years, they are largely guided by the experience of their predecessors and have fallen into ruts quite as antagonistic to progressiveness as those cultivated by men of maturer years. Philadelphia is a beautiful city and does a business bordering on the wonderful, but she is no more to be compared with New York in a business sense than Grand Rapids is to be compared with Chicago. With excellent opportunities for an extensive jobbing trade in the grocery line, she is unable to make any considerable showing in this direction, in consequence glutted. No matter where you go for of which the retail trade of Pennsylvania change—to the depot, hotel, theater or store are compelled to draw largely on New York you are invariably given paper money, in- and Pittsburg for their supplies. In manustead of silver, as is the case in the West. I facturing lines peculiar to the grocery trade asked a leading business man how it was the city is fairly well represented, and it that New York people had been able to must be a source of great regret to Philaavoid the silver deluge which reached us delphia grocers that the jobbing trade is not

Pittsburg, Oct. 28-If ever a city exactly answered the description of a manufacturing community given by Charles Reade in the preface to his "Put Yourself in His Place," it is Pittsburg. With a cloud of smoke above the city and the clamor of ponderous machinery which scarcely ever ceases operation except for the Sabbath day, the effect on the stranger is little less than bewildering. If to this be added the glamor and reflection of natural gas lights at night, the stranger has little difficulty in imagining himself in pandemonium.

Happening in on Dilworth Brothers, the extensive coffee roasters and wholesale grocers, I was asked by a member of the firm to lunch with them in their store, an invitation I gladly accepted. I was surprised to find a well-equipped culinary department, comprising dining room and kitchen, presided over by an experienced colored cook nished their dinners by the firm and the presence of customers of the house at the mon occurrence. While such generosity on the part of the firm is probably an indirect of the property will be consummated. advantage by saving to them the time usually spent in going to and from lunch, my own observation leads me to the opinion that the house adopted such an expedient from praiseworthy motives and that the extra expense involved is returned to them many times over in the increased esteem of E. A. S.

THE KEYSTONE CONVENTION.

The second annual meeting of the Pennsylvania Retail Merchants' Association, which was held at Philadelphia last week. was a marked improvement over the preceding conventions of the organization, both in point of attendance and interest. The officers prepared an unusually complete programme, which was carried out very nearly as originally intended, and the Entertain-Grocers' Association prepared and carried out an entertainment programme which surtempted in the Keystone State.

Of the work accomplished by the convention, THE TRADESMAN hopes to speak in detail from week to week. The papers past and, generally speaking, are in a very were uniformly good, the reports generally strong condition. This, coupled with the excellent and the proceedings were marked with a degree of earnestness and dignity befitting the occasion. While Michigan 18 in advance of her sister State in some respects, there are other features in which the example of Pennsylvania may be profitably followed. It will be the aim of THE TRADES-MAN to point out these features, in connection with suitable comments thereon, with a view to acquainting Michigan business men with the best methods known to the advo

Toledo is about to have a fit representaduced from \$48 to \$4.80; also that the tive of her commercial interests in the shape quantity a retailer may sell to one purchaser of a semi-monthly publication, to be known as the Business World. The new journal will comprise 32 pages and cover and will be issued about the 15th of the present pelled to pay under the present law and month. The founder and editor is J. B. Battelle, formerly Collector of Customs at Toledo and for several years the editor and proprietor of the Toledo Telegram. The new venture starts under favorable auspices At present writing it looks as though the in a promising field and THE TRADESMAN

> Professor Blow predicts that the proportion of gold in the bullion output of the Leadville district, beginning with the prestotal for 1887 will astonish those who have is prophetic of results.

For a good while before the grand outburst of the French revolution in the last century the crowds of hungry people of France flocked into Paris and behaved themselves in the same way that now character ize the horde of hungry wretches in London. It is one of the symptoms of the condition of a people breaking away from all ordinary restraints.

L. E. Austin has closed his cheese factory at Courtland Center, Kent county, and offers the same for sale.

Aarwood is a new postoffice situate in the ern part of Kalkaska county, a outh of Rapid river.

AMONG THE TRADE.

GRAND BAPIDS GOSSIP C. E. Dodge has engaged in the grocery usiness at Plainwell. The stock was purased at this market.

C. E. Doyle has engaged in the grocery pusiness at Irving. The stock was purchased at this market.

C. A. Baker has engaged in the grocery ousiness at Kalamazoo. Bulkley, Lemon & Hoops furnished the stock.

J. W. Holmes has engaged in the grocery business at Woodland. Bulkley, Lemon & Hoops furnished the stock.

Kingsley & Gardiner have engaged in the grocery business at Luther. Bulkley, Lemon & Hoops furnished the stock.

Peter Wierenga has engaged in the hardware business at Muskegon. Foster, Stevens & Co. furnished the stock.

Kromer & DeWint have engaged in the hardware and stove business on East Bridge street. Foster, Stevens & Co. furnished the

The Eaton & Christenson Cigar Co., which was started at Lincoln, Neb., a couple of years ago as a branch of the Grand Rapids house, was closed out on the occasion of Mr. Eaton's visit there, about two weeks ago. The stock was sold to W. J. Price, who will continue the business under his own name. The accounts are in the hands of John Shirts for collection and set-

Amos S. Musselman, as trustee for Amos S. Musselman & Co., A. C. McGraw & Co. and Burnham, Stoepel & Co., held a mortgage on the general stock of Fogg & Hightower, at Ferry, the flouring mill of Powers Bros., and the lumber mill of Hightower Bros. & Powers Bros. The mortgage was foreclosed and the sale advertised to take place last Tuesday. Musselman was on hand with a prospective purchaser, but Hart and waiter. All the clerical force and the creditors secured a preliminary restraining heads of the various departments are fur- injunction, which Judge Russell granted without requiring the usual indemnifying bonds. It is thought at this end of the line which were subsequently found. well-filled board is by no means an uncom- that Judge Russell will not make the injunction permanent, in which case the sale

> Eaton & Christenson, who have conducted the jobbing of cigars and confectionery and the manufacture and jobbing of crackers at this market for several years past, made an assignment last Tuesday to Geo. N. Davis. Previous to assigning, they executed a mortgage to Geo. N. Davis for \$3,500, to secure endorsements at the Old National Bank and a bill of sale to the Old National Bank for a consideration of \$1, to secure that institution for advances made. The assets comprise about \$10,000 worth of stock, \$10,000 worth of cracker factory, and book accounts amounting to about \$40,000, on which only about 50 cents on the dollar will probably be realized. The liabilities will probably exceed \$60,000, the largest creditor being the American Cigar Co., of Coldwater, which is interested in the estate to the extent of \$14,000. The failure has a bad look on the face of it, but Mr. Eaton asserts that he will be able to set himself aright before the business community as soon as the opportunity pre-

AROUND THE STATE.

Summit City-Wm. McJenkin has opened a grocery store. Muir-E. H. Ely succeeds Braden & Ely in general trade.

Webberville-F. C. Livermore, general dealer, has assigned.

Eaton Rapids-J. E. Cupp succeeds C. P. Cupp & Sons, grocers. Vickeryville-Heysler & Jenks, general

dealers, have dissolved. Morenci-D. E. Kingman, grocer, has asigned to H. E. Green.

Saginaw-Ballentine Bros., grocers, have dissolved, each continuing. St. Ignace-Hulett & Miner, grocers,

continued by W. B. Smith under the name have been closed by creditors of the Harbor Springs Bank. Fremont-O. C. Pemberton has bought the drug stock of N. A. Vrne. troit have a reserve on hand of 29.19 per

Remus-Drs. Prentice and Wenzel have bought the Dr. Russ drug stock. Croswell—Paton & Pettys succeeds Sweet

are \$12,777,036.02; bonds, \$900,000; & Pettys in the grocery business. Otsego-Mrs. Gabriel Wolff succe I. Clapp in the grocery business.

008.84; individual deposits, \$9,683,103.73; United States deposits, \$434,643.02; due Drenthe-Henry K. Lanning succeeds United States banks, \$1,612,876.95; due Frank Boonstra in general trade. state banks, \$2,470,323.15. Leslie-M. Small & Co. have opened grocery store in the Groe building.

Middleville-French & Son have shipped 151 carloads of flour the past year.

South Lyon-K. Calkins & Son s L. C. Tubbs in the grocery business. Monroe-N. Nadeau & Son, undertakers and furniture dealers, have dissolved.

E. A. Stowe, Grand Rapids:

DEAR SIR—Please announce that the Toledo, Ann Arbor & Northern Railway is now selling 1,000 mile books at \$20, giving 250 pounds baggage permits, and also week end tickets. This is certainly a great accession to our ranks, as the road will soon have a line completed to Muskegon, also to Cadillac, opening very desirable routes nearly all over the State. These concessions every traveling man must certainly appreciate, and I would ask every member of our Associatioa to make a special effort to reciprocate, as voluntary concessions of this kind deserve recognition. Quincy-Jay D. Hayes succeeds Jay D. & John Hayes in the grocery business. Sparta-Hesseltine & Ballard succeed S S. Hesseltine in the furniture business. Muskegon-O. Lambert, the Pine stree

grocer, has assigned to R. W. Boynton. Pinckney-L. W. Richards & Co., general store, were partly burned out. Insured. Marquette-J. C. Bertrand & Co., general dealers, have assigned to Jacob Vannier.

East Tawas—Abram Myers, dry goods and clothing dealer, has given a bill of sale. Hillsdale-A. W. Crane & Co. succeed Wolf & Crane in the drug and grocery busi-

Eaton Rapids-Sanford Wright has removed his grocery stock and restaurant to

Charlotte—Ford & Kirby, the Masen ba-Gid, because it's not that kind of a kid. zaar men, have purchased the Brooks' ba-She resembles her daddy—only better look-Gid, because it's not that kind of a kid. zeer stock here and continue the business. ing, of course.



MÓCHA,

Rockford-Baker & Baker have opened a

F. Little. Mr. Little will continue in the

Big Rapids-John Reardon, who has been

MANUFACTURING MATTERS.

Montague-The basket factory has shut

East Saginaw-C. H. Pomroy is build-

Benton Harbor-The Graves Lumber Co

Saugatuck-The Saugatuck Basket Co.

Aarwood-A new dam is being con-

structed across Rapid river, and a good grist

Kalkaska-Wm. H. Thompson, of Man

celona, will establish a handle factory. He

Manistee The Jamison mill, owned by

the Manistee Lumber Co., together with

4,000,000 feet of seasoned lumber, burned

on the 24th inst. Loss, \$100,000. Fully

STRAY FACTS.

Whitewood-The hotel of Wm. E. Pe

Rockford-Jas. Dockery has not sold out

his banking business, as reported last week.

Kalkaska-A new mail stage line is being

put on between here and Aarwood-four-

Tustin-Geo. E. Pantlind & Co. intend

Pentwater-Nickerson & Collister are re-

pairing the docks recently purchased by

Northport-R. Connable & Son, fish mer-

chants of Petoskey, have ice stored here and

Harbor Springs-S. W. Hopkins and D.

W. Lyon have retired from the firm of Hop-

kins, Lyon & Co., and the business will be

Detroit-The eight national banks of De-

cent. The aggregate loans and discounts

specie, \$1,064,667.01; capital, \$3,883,540;

surplus, \$454,000; undivided profits, \$374,-

Of Interest to Traveling Men.

deserve recognition.
Yours most truly, GEO. F. OWEN,
Chairman Railway Com., Mich. Div., T. P. A.

Gripsack Brigade.

Mrs. W. H. Downs Sundayed at Vicks-

Gideon Kellogg is kicking because no re-

ference was made in these columns to the

latest accession to his family, which arrived

bout six months ago. It's name is not

burg. W. H. went down Saturday night

and brought her home Monday morning.

E. A. Stowe, Grand Rapids:

GRAND RAPIDS, Oct. 29, 1887.

will freeze fish at this place, as well as at

outting in 2,000,000 pine, nemlock

them from the Pentwater Lumber Co.

hardwood logs the coming winter.

Stanton-G. W. Childs has leased the

continues his Mancelona factory.

paid 40 per cent. on the season's business.

has been closed on a chattel mortgage.

drug business.

down for the season.

ing a cracker factory.

mill man is wanted.

insured.

Bailey House.

teen miles.

Petoskev.

dleton has been burned out.

Increase Your SALES AND PROFITS BY HANDLING LION COFFEE

IT GIVES ABSOLUTE SATISFACTION

To Consumers, and is, Consequently, a Quick and Easy Seller.

Lion Coffee has more actual Merit than any Roasted Coffee sold at the price either in Packages or in Bulk and storekeepers all over the State of Michigan and elsewhere who are not already handling Lion are urged to give it a trial. We cheerfully answer all communications regarding prices, etc. Convenient shipping depots established at all prominent cities, securing quick delivery. For sale by all the wholesale trade everywhere. Manufactured by the Woolson Spice Co., Toledo, Ohio.

L. WINTERNITZ, Resident Agent,

clerking for some time in F. Fairman's drug store, has severed that connection and will engage in business elsewhere on his own sides twenty-four inches wide. J. B. Delbridge, 493 Trumbull Ave., Detroit.

account.

Woodland—Mrs. P. B. Hunsicker's general store was burglarized last Tuesday night, resulting in a loss of about \$200 in cash. A number of notes were also taken, which were subsequently found.

MANUFACTURING MATTERS.

bridge, 493 Trumbull Ave., Detroit. 219*

FOR SALE—Or exchange. A small stock of rough at cost for cash, or in exchange for drugs and medicines. A bargain for some one. Best of reasons given. Address D. R. Spencer, Sherwood, Mich. 217*

POR SALE—Stock of groceries and fixtures in a young and growing town in Southern Michigan. Can satisfy anyone who has the money that it is a big bargain. Address M. Denison, Sherwood, Mich. 217*

MISCELLANEOUS.

FOR SALE—Stock of general merchandise.
Will trade for real estate in Southern
Michigan. Address Box X, care Tradesman

FOR SALE—Owing to death of proprietor, I offer for sale a stock of drugs, medicines and fixtures, that will invoice about \$600. Address W. R. Mandigo, Sherwood, Mich. 217*

POR SALE—Stock of drugs. Will invoice about \$1,600. Location in Central Michigan, in a town of 4,000 inhabitants. Good reasons for selling. Address 101, this office. 216*

FOR SALE—General stock of goods. Will rent or sell building. Good reason for selling. Address J. C. Stitt, Dollarville, Mich.

HOR SALE-At a bargain. A clean stock of

Address Wayne Choate, Agent, East Saginaw. 210tf

ROR SALE—Or exchange, platform spring peddling wagons, suitable for wholesale or retail trade. Address Welling & Carhartt, 139 Jefferson avenue, Detroit, Mich. 208tf

ROR SALE—Desirable residence lot on Livingston street. Will sell on long time or exchange for good stocks, mortgages or other real estate. E. A. Stowe, Tradesman office.

FOR SALE—The best drug store in the thriving city of Muskegon. Terms easy. C. L. Brundage, Muskegon, Mich. 193tf

ROR RENT—Pleasant store at 19 West Fulton street, Boston block. Now used as dry goods store. Good location. Apply to 221 Mt. Vernon street.

WANTED—Salesmen. Fivetraveling salesmen; salary and expenses: no experience necessary, Address, with stamp, Palmer & Co., Winona, Minn 216*

WANTED—Agents to handle the new chemical Ink Erasing Pencil. Greatest novelty ever produced. Erases ink in two seconds, no abrasion of paper. 200 to 500 per cent profit. One agent's sales amounted to \$620 in six days another \$32 in two hours. Territory absolutely free, Salary to good men. No ladies need answer. Sample 35 cents. For terms and full particulars, address the manufacturers, J. W. Skinner & Co., Onalaska, Wis.

TAYANTED-To exchange. Two freight wa-

WANTED-A first-class meat market man

W to take good position in country town. Good salary to good man. Address J., care Tradesman, 201

WANTED—A man having an established trade among lumbermen to add a special line and sell on commission. To the right man a splendid chance will be given to make

money without extra expense. Address "B, care Michigan Tradesman. 178tf

TIMBER-Land for sale-4'400 acres of fine timber land in Columbia Co., Oregon, within 35 miles of Portland, 3 to 4 miles of the Columbia River. For further particulars call on or address, E. E. Long, No. 8 Stark St., Portland, Oregon.

Shultz, city.

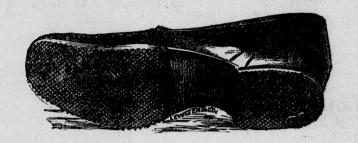
Grand Rapids, Mich.

grocery store, J. H. Thompson & Co., Detroit, placing the order through T. Ferguson. Alarwood—Orson D. Park has purchased the stock of general merchandise of Allan G. R. MAYHEW,

JOBBER OF

RUBBERS

In Wales-Goodyears & Woonsockets.



I have a small surplus of the following goods, which I will close out at once at Net Prices in Case Lots:

| | | List. | My Price. |
|-------------|-----------------------------------------------------|--------|-----------|
| umbermer | n's No Heel Overs, Meyers F | \$1.25 | .68 |
| 46 | " " " " | 1.40 | .75 |
| • • | " " " W | 1.25 | .68 |
| - 66 | Heel and Tap Overs, Meyers F | 1.65 | .89 |
| 44 | " " " W | 1.65 | .89 |
| 66 | " " Haywards, F | | .89 |
| 6. | No Heel Overs, "F | | .62 |
| 46 | " " New England F and W. | 1 25 | .59 |
| 66 | Heel and Tap, " " " " " " " " " " " " " " " " " " " | 1.65 | .78 |
| 66 | " " Wales-Goodyears W W | 1.65 | .82 |
| Ien's Imita | ation Sandals, Woonsockets not thick ball, F | | .42 |
| | Friction Lined "Boot not thick ball, F | | 2.09 |

I HAVE THE CRESCENT HEEL PLATE MACHINE AND CAN PUT ON HEEL PLATES AT 10 CENTS EXTRA ON LIST.

WANTED—Situation by registered pharmacist of four years' experience. First-class references. Address P., Tradesman of the class references. Address P., Tradesman of the class references. lands at Market Price.

Boston Knit and Wool Boots, Lum. Socks, Etc. WANTED—To exchange farm worth \$2,560 for a stock of goods. Address Box 23, Tradesman office. 208*tf

G. R. MAYHEW.

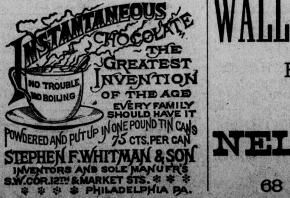
Grand Rapids,

Mich.

BROOMS!

Having contracted with Steele & Gardiner to handle the entire output of their broom factory, all orders should be sent to us direct.

CURTISS & DUNTON.



House and Store Shades Made to Order.

Nelson Bros. & Co.

68 Monroe Street, - Grand Rapids.

KEYSTONE WORKERS.

mi-Annual Convention of the Penn

sylvania Association.

The third semi-annual meeting of the Retail Merchants' Protective Association of Pennsylvania convened at St. George's hall, Philadelphia, last Tuesday, with about 150 delegates in attendance,

The address of President Harbaugh recounted the particulars attending the organization of the Association on January 18, and its incorporation three months later. He congratulated the members on the absence of sectional or personal dissensions, and on the effectiveness of the collection system. Referring to the educative influences of Association's work, he said:

The influence of Association work is educative. No one can attend and take part in the work without being benefited. Thought is excited and the mind broadened and strengthened thereby. In order that members should be better fitted to take part in discussion, one or more good trade papers should be taken and read. But little progress can be made by those who do not become feaders as well as active workers in the Association. It is a means of education superior to the school-room and debating superior to the school-room and debating society, just as actual business is superior to theoretical business training. These facts

theoretical business training. These facts are beginning to be appreciated already and will soon become apparent to all observers. To this we may add the education acquired by using the trade press to your personal advantage. Writing for a paper is a mode of self-improvement not generally appreciated except by a few who have tried it for that purpose. Our official paper gives special advantages to the members of local associations; hence, I would recommend such, especially, to our members. I might here say, as a matter of justice to our official paper, that it has been the means of placing Pennsylvania in the front ranks to-day, just as the official papers of New York, Michigan and the New England States have done for their States.

The benefits, finally, to the publishers so

The benefits, finally, to the publishers so far bear no comparison to the benefits they have contributed to the retail trade. Until members all take their official paper and read it, they will not appreciate the facts I have here set forth. The man who confesses that he reads no trade paper, is a witness to his own unfitness to be ranked among those who are engaged in elevating

The President recommended that further The President recommended that further legislation be secured to control peddling and the sale of prize goods; that measures be devised to secure inter-state co-operation in the collection system, roll of honor and fraternal features; that a delegate be sent to the conventions of the Michigan and New York State Associations; that delegates be sent to the pure food convention; that a State Roll of Honor be formulated; that a uniform system of credit be devised; that a state organizer be constituted; that a badge be designed as the emblem of the Association. The President thanked the officers and members of the Association for the encourembers of the Association for the encouragement and support extended him in the discharge of his duties, and bespoke a con-

tinuance of the same.

The balance of the morning session and the entire time of the afternoon session was devoted to the reports of delegates from the local Associations. The reports were uniformly favorable, showing much activity in many cases. The Pennsylvania associations take a somewhat different scope than the Michigan organizations. The delinquent feature is paramount in importance, as in Michigan, and the suppression of the peddler seems to be the next in order. Early closing and the cultivation of a feeling of fraternity also play important parts. The public improvement feature, as advocated in Michigan, is not known to the Pennsylvania associations. But one association in the State has taken up the regulation of prices—Philadelphia—where a profit of one cent a pound is regularly maintained on granulated sugar.

The question of whether a man who owes an ottle regularly the labels of the profit of the profit

an outlawed account should be considered a delinquent and refused credit on that ac-count, provoked an animated discussion, which culminated in the postponement of

the subject for a day.

The Secretary presented his report on a
State Roll of Honor, recommending that entered into. The report was referred to the Committee on Resolu-

An amendment to the constitution, rais-

An amendment to the constitution, raising the price of charters from \$5 to \$10, was postponed until the next meeting.

Papers were read as follows: "A Bureau of Information," R. C. Dalzell, Pittsburg; "The Present Freight Classification," J. C. O'Donnell, Pittsburg; "The Horse Insurance Fund," Wm. Glasgow, Philadelphia; "Crediting Delinquents," S. B. Charters, Pittsburg; "The Education of the Trade," Jos. Smedley, Philadelphia; "Honorary Membership," W. J. Sharpless, McKeesport; "Should There Be a State Organizer?" T. J. Oliver, Philadelphia; "How Can the Peddler Be Abated?" B. F. Jarrett, Philadelphia.

President Harbaugh stated that at the first convention of the Association there were twenty-one delegates present; that at the second convention there were sixty-five delegates, whereas the present convention

were twenty-one delegates present; that at the second convention there were sixty-five delegates, whereas the present convention comprises 130 delegates. This announcement was greeted with applause.

The Association declared itself in favor of horse insurance, and recommended the plan presented in the paper of Mr. Glasgow to the consideration of auxiliary associations. At the opening of the second day's session the following papers were read: "An International Roll of Honor," Elisha Winter, New York; "Selling Goods on Sunday," W. H. Tumbleston, Philadelphia; "Guaranteed Sanitary Condition, Weight, Count, Measure, Tare and Uniformity of Packages," Eber James, Chester. On motion of Percy F. Smith, President Harbaugh was elected a delegate to the pure food convention at Washington.

The report of Secretary Stevenson presented, showing a total auxiliary membership of 2,740, embodying thirty-eight associations; receipts of \$1,553.46; total disbursements of \$1,406.71, leaving a balance in the treasury of \$126.75.

The salary of the State Secretary was

Resolved, That we pledge ourselves to buy no goods from manufacturers peddling or hawking their goods from house to house, in detriment to the retail dealers of the State.

Legislative Committee the propriety of pro-curing an act similar to the prize-goods law now in force in New York State, and which provides a penalty for the sale of merchandise accompanied with a present, gift, or scheme of any kind.

Resolved, That this Association hereby

re-affirm its former declaration in favor of an entire suspension of business upon the

Resolved, That it is the sense of this Convention that holidays and their attendant picnics are a benefit and as such are recommended by the Association themselves. recommended by the Association throughout the State,

Resolved, That the State Secretary be directed to ascertain the cost of a suitable gold badge for members of the Retail Merchants' Association of Pennsylvania.

Resolved, That we create an honorary

After adopting a resolution thanking the officers for their faithfulness, the convention adjourned. In the evening a banquet was tendered the delegates and invited guests by the Philadelphia Retail Grocers' Association and on the day following the same organization gave their visitors delightful ride on the Delaware River.

The Drummer to His Grip. Full many a weary mile old Grip, We've traveled o'er together, Both in sunshine and the storm— In every kind of weather.

How many hours you've waited, Grip, Alone in some hotel. While I was selling piles of goods, Or "getting scooped" like—well.

I never was profane, old Grip, You never heard me swear— Not even when that bottle broke, And I'd no shirt to wear.

How often you've "held down the seat,"
You darling, dear old Grip,
While I went to the smoking car
With friends to take a sn—smoke.

I've trusted you with secrets, Grip, In fact, you hold some now, Which, were they known to folks at home, Would raise an awful row.

You've kept my secrets well, old Grip, At home and "on the road." Though scores and scores of times, old friend You've carried a "heavy load."

You've seen me shed some tears, old Grip. When no one else was nigh, And often tried to comfort me With drinks of good old rye.

We've seen some hard times, too, old Grip— Like me, you've stood abuse; Sometimes, like me, you've empty been, And sometimes "fuller'n a goose."

Yet. I neversaw the time, Grip, When you were really drunk, Though often times I've had to "preach" To our old "sample trunk." We're gray-haired rusty chaps, old Grip, And don't look very fine: The ladies never notice us, As when we used to shine.

You know the reason too, old Grip— They know the we'ld we'ye seen; So they "atch on" o newer grips And traveling mellin green.

Oh, well, we've seen the time, Grip, Whene'er we left the train, It was to leave some gentie heart Just fluttering with pain.

And you could tell of letters, Grip, And faces, sweet and fair, Which I have left day after day In your most sacred care.

Well, we are aged now, old Grip— I'm forty-nine' you're seven; Soon you'll be laid upon the shelf," I—sailing off toward heaven.

But we will stick together, Grip, The longest that we can,
For, next to woman, there's no friend
Like Grip to a traveling man.

Purely Personal. O. A. Ball spent last week among the

leading lumber camps of Northern Michi-J. R. Odell, the Fremont druggist and banker, has returned from a business trip

H. B. Fairchild moved out of his former home Monday, into his new house at 590

Wealthy avenue. W. T. Roxbaugh, late of Reed City, succeeds John Reardon as clerk for F. Fair-

man, at Big Rapids. L. Winternitz has returned from a two weeks' visit to New York, Philadelphia and

produce commission business at Muskegon, is now engaged in the real estate and loan business at Arkansas City, Kansas, under the style of Stoll & Carey.

The editor of THE TRADESMAN has returned from his fortnight's Eastern trip, during which time he attended the annual convention of the Pennsylvania Retail Merchant's Association as a delegate from the Michigan Business Men's Association.

THE TRADESMAN was favored Thursday with a pleasant call from J. H. Woodward, the Frankfort clothier. His evident pre-occupation and unusual haste to terminate the bursements of \$1,406.71, leaving a balance in the treasury of \$126.75.

The salary of the State Secretary was raised from \$300 to \$600 per year.

Interesting papers were read as follows:
"The Cash and Credit System Compared."
W. H. Nelson, Chester; "Inter-State Coperation and Trade Fellowship," Wm. H. Coughtry, Albany; "The Cost of Retail Store Service," F. N. Barrett, New York; "Ultimate Results of Trade Organization," J. J. Foran, Philadelphia.

The Compiltae on Resolutions

Philadelphia.
Committee on Resolutions presented llowing report, which was adopted: will discontinue the office at 7 Canal street and make his headquarters at 93 Monroe and freight tends to prevent retail meratrom choosing in what market they buy their goods and lands to limit compan for their trade and is against public and should be condemned by all free-time that the star union that the star union have been brought about by the re-organization of the Star Union Line, with a view to

E. Kelsey, Ionia; Neal McMillan, Rockford.
Committee on Transportation—J. W. Milliken, Traverse City; Jno. P. Stanley, Battle Creek; Wm. Rebec, East Saginaw.
Committee an Insurance—N. B. Blain, Lowell; E. Y. Hogle, Hastings; O. M. Clement, Cheboygan.
Committee on Building and Loan Associations—F. L. Fuller, Frankfort; S. E. Parkill, Owosso; Will Emmert, Eaton Rapids.
Official Organ—The Michigan Trapksman.

The following auxiliary associations are operating under charters granted by the Michigan Business Men's Association:

No. 1—Traverse City B. M. A.

President, Geo. E. Steele; Secretary, L. Roberts.

No. 2—Lowell B. M. A.

President, N. B. Blain; Secretary, Frank T. King.

No. 3—Sturgis B. M. A.

President, H. S. Church; Secretary, Wm. Jorn.

No. 4—Grand Rapids B. M. A.

President, Jas. A. Coye; Secretary, E. A. Stowe.

No. 5—Muskegon B. M. A.

President, H. B. Fargo; Secretary, W. C. Conner.

No. 6—Alba B. M. A.

President, T. M. Sloan; Secretary, P. T. Baldwin.

No. 7—Dimondale B. M. A.

President, T. M. Sloan; Secretary, Geo. L. Thurston.

No. 9—Lawrence B. M. A.

President, H. M. Marshall; Secretary, C. A. Stebbins.

No. 10—Harbor Springs B. M. A.

President, W. J. Clark; Secretary, C. A. L. Thompson.

No. 11—Kingsley B. M. A.

President, H. P. Whipple; Secretary, C. H. Camp.

No. 11—Sherman B. M. A.

President, H. B. Sturtovant; Secretary, C. C. Shane.

No. 15—Boyne City B. M. A.

President, R. P. Perkins; Secretary, G. C. Havens.

No. 15—Boyne City B. M. A.

President, R. R. Perkins; Secretary, J. F. Fairchild. President, S. A. Howey; Secretary, G. C. Havens.

No. 15—Boyne City B. M. A.
President, R. R. Perkins; Secretary, J. F. Fairchild.

No. 16—Sand Lake B. M. A.
President, J. V. Crandall: Secretary, A. P. Comstock.

No. 17—Plainwell B. M. A.
President, M. Bailey, Secretary, J. A. Sidle.

No. 18—Owosso B. M. A.
President, W. A. Woodard; Secretary, S. Lamfrom.

No. 19—Ada B. M. A.
President, D.F. Watson; Secretary, E. E. Chapel.

No. 20—Saugatuck B. M. A.
President, John F. Henry; Secretary, L. A. Phelps.

No. 21—Wayland B. M. A.
President, C. H. Wharton; Secretary, W. V. Hoyt.

No. 22—Grand Ledge B. M. A.
Persident, W. E. Wilson; Secretary, W. R. Clarke.

No. 23—Carson City B. M. A. No. 23—Carson City B. M. A.
President, F. A. Rockafellow; Secretary, C. O. Trask.

No. 24—Morley B. M. A.
President, J. E. Thurkow; Secretary, W. H. Richmond.

No. 25—Palo B. M. A.
President, Ira S. Jeffers; Secretary, H. D. Pew.

No. 26—Greenville E. M. A.
President, L. W. Sprague; Secretary, E. J. Clark.

Association Notes. Ceresco is considering the subject of local

organization. F. Hood & Co. are working up organiza-

tion sentiment at Merrill. L. A. Phelps, Secretary of the Saugatuck B. M. A., writes: "The Blue Letter works

admirably." W. H. Smith, Secretary of the Reed City B. M. A., has written for instructions as to the proper course to pursue to procure a

charter from the State body. C. E. Scudder, Secretary of the Breckenridge B. M. A., writes: "Those present at our last meeting reported good success from the Blue Letters already sent out."

E. E. Chapel, Secretary of the Ada B. M. A., writes: "One of our members has just secured the payment of an account of eleven years' standing through our Association."

The Pennsylvania Association, at its recent convention at Philadelphia, met with the same difficulty in getting hotels to live up to promises that the Michigan Association has encountered. Arrangements were made with the Continental Hotel to entertain delegates at the uniform price of \$2.50 per day, but when "settling day" came the rate was made \$3.50 instead.

Bill Nye's Experience as a Milker. New South," in which he makes the follow ing reference to the dairy business:

The butter there isn't good. It is young but powerful. They don't work the butter enough, and they work the cows too much. If they would work the butter more and the cows less, it would please the people who have to partake of both.

I used to be able to milk cows. There was one I used to milk before I was sent to the seminary. Then I came back, changed in appearance, with my camel's hair mustache. The cow didn't know me. If I remember rightly she was a very haughty cow. with a low forehead, but she wore her tail high. I addressed a commonplace remark weeks' visit to New York, Philadelphia and Pittsburg, looking up specialties for his house.

Henry Idema, local manager of the Bradstreet Co., left Monday for a week's trip along the lake shore, including Manistee, Pentwater and Ludington.

Wm. D. Carey, formerly engaged in the produce commission business at Muskegon, her. At present I buy my milk from a milkman. I trust him, and I would be satisfied if he would do the same by me.

Good for Western Jobbers.

A little law was pushed through the last Congress limiting the jurisdiction of the United States courts to cases involving at least \$2,000, exclusive of interest. At first it struck people that this law would merely tend to reduce business in the said merely tend to reduce business in the said courts and cut down the receipts of clerks and commissioners. It is now stated that the efficet has been to diminish the credit of Western dealers in the East, and consequently to cut off much small dealing from East to West and throw it into the hands of Western jobbers. This is because the Eastern merchant suing for small sums, when necessary in the West has no recourse to the United States court where procedure is regular, business-like and easy; but must deal with circuit courts and under a different law in every State.

Palo Organized.

The business men of Palo have organized ander the name of the Palo Business Men's Association, and become auxiliary to the State Association. The following are the

President—Ira S. Jeffers. Vice-President—C. H. Mandeville. Secretary—H. D. Pew. Treasurer—C. B. Johnson.



Liberal discount to the trade, or parties first putting up these brackets in any local-

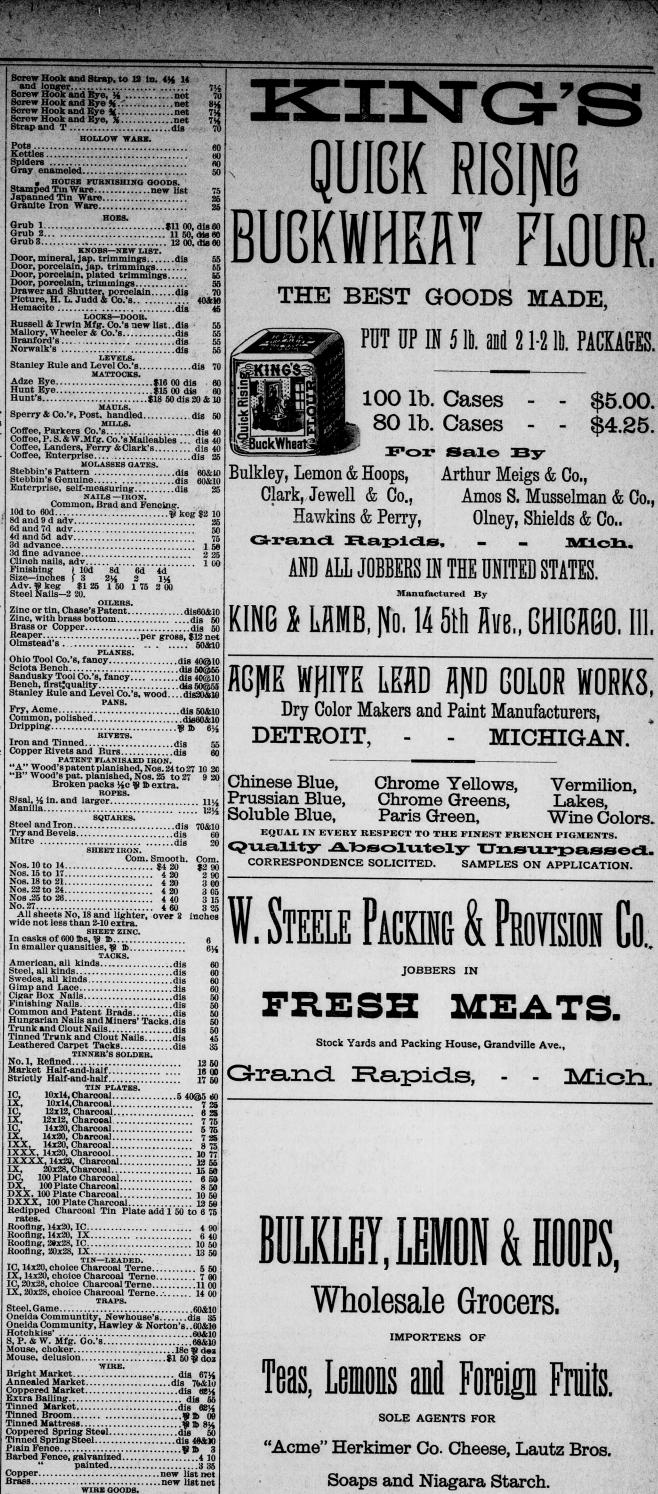


STANLEY N. ALLEN, Proprietor. WE DO ONLY FIRST-CLASS WORK AND USE NO

Orders by Mail and Express Promptly Atended to.

Bardware.

| 1 | = sate wate. | Broken packs 1/2 B b extra. |
|--------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| - | These prices are for cash buyers, who pay promptly and buy in full packages. AUGERS AND BITS. | Sisal, ¼ in. and larger. 11½ Manilla 12½ SOUARES |
| 2 | Ives', old style. dis 60 N. H. C. Co. dis 60 Douglass' dis 60 | Steel and Iron. dis 70&10 Try and Bevels. dis 66 Mitre dis 20 |
| S | Pierces' | SHEET IRON. Com. Smooth. Com. Nos. 10 to 14 \$2 90 |
| 7 | Cook's dis 40 Jennings', genuine dis 25 Jennings', imitation dis50&10 | Nos. 15 to 17. 4 20 2 90 Nos. 18 to 21. 4 20 3 60 |
| 1 | Spring BALANCES. | Nos. 15 to 17. |
| - | BARROWS. \$ 14 00 | SHEET ZINC |
| 3 | Hand | In casks of 600 bs, \$ b 6 In smaller quansities, \$ b 61/2 |
| | Boor, Sargent dis | American, all kindsdis 60 Steel, all kindsdis 60 Swedes, all kindsdis 60 |
| t | BOLTS. dis \$ 0 Carriage new list. dis 70&10 | Cigar Box Nailsdis 50 |
| 1 | Sleigh Shoedis 50 | Finishing Nails |
| - h | Wrought Barrel Boltsdis 60 Cast Barrel Boltsdis 40 Cast Barrel, brass knobsdis 40 | Tinned Trunk and Clout Nails dis 45 |
| e | Cast Square Spring dis 60 Cast Chain dis 40 Wrought Barrel, brass knob dis 60 | TINNED'C COLDED |
| e | Wrought Sunk Flush dis 60 | No. 1, Refined |
| - | Wrought Bronze and Plated Knob Flush dis 60&10 Ives' Door dis 60&10 | IC 10v14 Charagal 5 4005 to |
| e | Barber BRACES. | IX, IXXI2, Charcoal 7 75 |
| | Backus dis 50&10 Spofford dis 50 Am. Ball dis net | IX, 14x20, Charcoal 7 25 IXX, 14x20, Charcoal 8 75 IXX 14x20, Charcoal 8 75 |
| е | Well, plain \$ 3.50 | 14x20, Charcoal 5 75 IX, 14x20, Charcoal 7 25 IXX, 14x20, Charcoal 8 75 IXXX, 14x20, Charcoal 10 77 IXXXX, 14x20, Charcoal 12 55 IX, 20x28, Charcoal 15 50 IX, 20x28, Charcoal 4 |
| - | Well, swivel | DC, 100 Plate Charcoal 6 50 DX, 100 Plate Charcoal 8 50 DXX, 100 Plate Charcoal 10 50 DXXX, 100 Plate Charcoal 12 50 Bedipped Charcoal Tin Plate add 1 50 to 6 75 |
| , | Cast Loose Pin, Berlin bronzed. dis 70&10 Cast Loose Joint, genuine bronzed. dis 60&10 Wrought Narrow, bright fast joint. dis 60&10 Wrought Loose Pin. dis 60&10 Wrought Loose Pin, acorn tip. dis 60&10 Wrought Loose Pin, acorn tip. dis 60&5 | |
| | Wrought Loose Pin. dis 60&10 Wrought Loose Pin, acorntip. dis 60& 5 | Roofing, 14x20, IC. 4 90 Roofing, 14x20, IX. 6 40 Roofing, 20x28, IC. 10 50 Roofing, 20x28, IX. 13 50 |
| 9 | Wrought Loose Pin japanned silver | |
| 9 | Wrought Tabledis 60&10 Wrought Inside Blinddis 60&10 Wrought Brass | IC, 14x20, choice Charcoal Terne. 5 50 IX, 14x20, choice Charcoal Terne. 7 60 IC, 20x28, choice Charcoal Terne. 11 00 IX, 20x28, choice Charcoal Terne. 14 00 |
| 1 | Blind, Clark's dis 70&10 Blind, Parker's dis 75&10 | TRAPS. |
| | Blind, Shepard's | Oneida Community, Newhouse'sdis 35 Oneida Community, Hawley & Norton's60&10 |
| | Musket 35 | Hotchkiss' 60&10 S, P. & W. Mfg. Co.'s 66&10 Mouse, choker 18c % dez Mouse, delusion \$1 50 % doz |
| 2 | Rim Fire, U. M. C. & Winchester new list50&10 | WIRE. |
| | Central Fire | Bright Market dis 67½ |
| E | Socket Framing dis 70&10 Socket Corner dis 70&10 | Tinned Market dis 62% Tinned Broom \$10 09 |
| | Socket Firmer dis 70&10 Socket Corner dis 70&10 Socket Corner dis 70&10 Socket Slicks dis 70&10 Butchers' Tanged Firmer dis 40 Barton's Socket Firmers dis 20 | Coppered Spring Steel dis 5% Tinned Spring Steel dis 40% Tinned Spring Steel dis 40% Tinned Spring Steel dis 40% |
| | Cold | Barbed Fence, galvanized 4 10 |
| • | Hotchkiss | painted 3 35 Copper new list net Brass new list net |
| | Bibb's 60 Beer 40&10 | Brass. new list net WIRE GOODS. Bright dis 70&10&10 Serew Eyes dis 70&10&10 Hook's dis 70&10&10 Gate Hooks and Eyes dis 70&10&10 Gate Hooks and Eyes dis 70&10&10 WRENCHES. Baxter's Adjustable, nickeled. Coe's Genuine dis 50 Coe's Ptent A gricultural, wrought, dis 75 Coe's Ptent, malleable dis 75&10 MISCRILANEOUS. |
| | Planished, 14 oz cut to size | Gate Hooks and Evesdis 70&10&10 WRENCHES. |
| | Beer 40&10 Fenns' 60 Planished, 14 oz cut to size \$ b 28 14x52, 14x56, 14 x60 31 Cold Rolled, 14x56 and 14x60 23 Cold Rolled, 14x48 23 Rottoms 23 | Baxter's Adjustable, nickeled |
| | Bottoms 23 Morse's Bit Stock dis 40 Taper and Straight Shank dis 40 | Coe's Ptent, malleabledis 75&10 MISCRLLANEOUS. Bird Cages |
| | Taper and Straight Shank dis 40 Morse's Taper Shank dis 40 | MISCRILLANEOUS. Bird Cages. 50 Pumps, Cistern. dis 76&5 Screws, new list. 76&5 Casters, Bed and Plate. dis50&10&10 Danners A merican |
| | Corrugated dis20&101&0 | Dampers, American |
| | Clar's, small, \$18 00; large, \$26 00. dis | HARDWOOD LUMBER. |
| 1 | American File Association Listdis 60&10 Disston's | The furniture factories here pay as follows for dry stock, measured merchantable, mill culls out; Rasswood logsrup. 13 00215 00 |
| | New American dis 60&10 Nicholson's dis 60&10 | Birch, log-run. 15 00@18 00 Birch, Nos. 1 and 2 |
| | Heller's Horse Rasps. dis 50 GALVANIZED IRON, | Cherry, log-run |
| | American File Association List. dis 60&10 Disston's dis 60&10 Disston's dis 60&10 New American dis 60&10 Nicholson's dis 60&10 Nicholson's dis 50&10 Heller's Horse Rasps dis 55&20 Heller's Horse Rasps dis 55&20 Nos. 16 to 20, 22 and 24, 25 and 26, 27 28 List 12 13 14 15 18 Discount, 60. Stanley Rule and Level Co.'s dis 50 HAMMERS. Maydole & Co.'s dis 25 Kip's dis 25 Kip's dis 40&10 Mason's Solid Cast Steel 30 c list 50 Blacksmith's Solid Cast Steel, Hand 30 c 40&10 HANGEER. Barn Door KidderMig Co., Wood track 50&10 Champion, anti-friction dis 60&20 | Onerry, cull |
| | Stanley Rule and Level Co.'sdis 50 HAMMERS. | Maple, Nos. 1 and 2 |
| 1 | Maydole & Co.'sdis 25 Kip'sdis 25 Yerkes & Plumb'sdis 408-10 | Red Oak, log-run |
| | Mason's Solid Cast Steel 30 c list 50 Blacksmith's Solid Cast Steel, Hand 30 c 40&10 | Red Oak, " regular |
| | Barn Door KidderMfg. Co., Wood track 50&10 Champion, anti-friction | Walnut, Nos. 1 and 2 |



KING'S QUICK RISING THE BEST GOODS MADE, PUT UP IN 5 lb. and 2 1-2 lb. PACKAGES.



100 lb. Cases - - \$5.00. 80 lb. Cases - - \$4.25. For Sale By

Clark, Jewell & Co., Amos S. Musselman & Co., Hawkins & Perry, Olney, Shields & Co..

Grand Rapids, - - Mich. AND ALL JOBBERS IN THE UNITED STATES.

Chinese Blue, Chrome Yellows, Prussian Blue, Chrome Greens, Paris Green, Soluble Blue,

Vermilion, Lakes,

BULKLEY, LEMON & HOOPS,

Wholesale Grocers.

IMPORTERS OF

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"Acme" Herkimer Co. Cheese, Lautz Bros. Soaps and Niagara Starch.

Send for Cigar Catalogue and ask for Special Inside Prices on anything in our line.

PERKINS & HESS Hides, Furs, Wool & Tallow,

NOS. 122 and 124 LOUIS STREET, GRAND RAPIDS, MICHIGAN. WE CARRY A STOCK OF CAKE TALLOW FOR MILL USE.

The Michigan Tradesmai

DICK BLUMRICH'S STORY.

Ben Head. 'I know, Ben Head, if I tell you of a

conversation I had with the Czar of Russia would have lived to a mouldy old age had you will have it in THE TRADESMAN and he not, one day while sweeping out the then all the boys will read it and say 'that's store, stepped on a piece of dynamite which all right, but I'm something of a liar my- had been thrown down by a farmer. I self' and I don't like to have them think never saw father act so strange before in that way about me," said Dick Blumrich the my life. Under the impulse of the moment other day, as he cut off 5 eent's worth of he flew into a passion and from there into

take it at one per cent. discount. I recog- but now I can talk it with one hand tied nize this mental deficiency in the human race, and I often weep and grow despondent, but with a superhuman effort I shake the air is immediately filled with rectangular pieces of wisdom. But I monkey with the original topic.

"I was in Russia a few years ago, and while there I noticed the manner in which places so that they won't appear so dod the Russians conduct their mercantile affairs. The principal productions of that country are shining domes and Nihilists, the latter, however, having such a bulge on the market that it is not improbable that they will be the chief product in the near future. There is a division of opinion among people as to what part of the country is the best adapted for the Nihilist. The prevailing belief is that the best place for an able-bodied chunk of nihilism is either a six foot hole in the ground or the balmy meadows of Siberia. After years of careful study scientists have come to the conclusion that a Nihilist thrives the best on on tallow candles and revenge, the latter served with or without dynimite.

"The article which is in the largest demand in the retail store is the bomb. It is sold in different sizes and comes cheaper in dozen lots with the usual cash discount You must not confound the bomb of Russia with the bum of America. The American article delight in the physical and intellec tual calm which characterizes each of the twelve men who sit before a court and go to sleep while hearing evidence.

But the bomb of Russia is brimful of restless ambition, is easily excited and when not in a perfect state of repose is prone to appear too everlastingly and overwhelmingly unanimous to win much of the admir ation of those in the immediate vicinity.

"The average store in the smaller places is a frame building covered with a coat of white wash and a mortgage. An air of negligence and garlic is a noticeable feature about the store. The shelving is rough and without paint, while here and there about the walls hang the usual display of advernts. A picture of a life-slzed bomb in the act of disseminating told the public that one cake of Celluloid Soap would last a family a life-time. Beneath this were the beautiful words, "While there is dynamite there is hope." "Chew American Tallow" was the request printed on another sign, ASK YOUR JOBBER FOR THESE CANS. INSIST ON HAVING THEM. TAKE NO OTHER. which contained the delightful announcement that "The Czar is Dead. Bully for

"When a customer comes in and get some goods and walks away saying that he is busted the proprietor takes down a small can of nitro-glycerine and drops it by the fellow with the remark that that is too thin and then the delivery boy sweeps out what is left and calmly whistles "White Wings."

"It may be incidentally remarked that there are no flies on a Russian store-keeper or his outside man.

"The delivery boy always carries a pound can of dynamite in his wagon. When he takes an order to a house and after knocking at the back door for fifteen or twenty minutes without a response he does not get excited and wish the people were in a place where ice houses are conspicuous by their absence—no, he does not do that, but simply throws his can at the door and that ettles it or more practically speaking opens it and after leaving the groceries he winds his way merrily back to the store.

While in Russia, I accepted an invitation to call on my friend Aleck. I strolled toward the palace, where his nibs boards, ewhat cautiously as I did not wish, in leaving Russia, to leave by the way of the sky. I noticed that several persons took this eccentric mode of departure and while it was pre-eminently successful it was not larly fraught with pleasant memes. On reaching the palace, I was shown sence of his nibs by the Tooly Much a Hi of the Royal Kitchen. I said "Good morning, Aleck," so as to let him that I was used to mingling with the ity, and after saying several bright, sent chestnuts in my tappiest manner, sed him how his folks were getting and if he would say a little about l

of this section of the globe is no more. In speaking of any Czar of this country, I must needs have a care because it is impossible to handle a Czar without more or less dynamite along with him. My father was The Stores of Russia as Described to a man of XXX, no discount for cash, sort of a fellow who stood way up with other members of our retail association. He

Climax and charged the man 10 cents for it. a cracker barrel, and then without a word "When I had this talk with my friend of explanation he darted away into the far Aleck, Czar of Russia and General Division off subsequently. His abrupt departure Superintendent of the Solar System and excited considerable surprise and comment part of Otsego county, I told him that I among court circles, but it was not until it wouldn't mention it when I got back to the was announced in the trade journal that States, but I value the intellectual advance | there would be a family re-union of his ment of the public more than I do the anatomy, that it was fully realized the exfriendship of the Czar. I tell you, it makes tent of territory the old man was capable me tired when I see my fellow men grop- of covering without exerting himself. ing with a pall of ignorance hanging over From my earliest infancy I have been a resthem like the shadow of a great crime and ident of this country, though some histor-I want to do all I can to relieve them. It ians have given Omaha as my birthplace. makes me so dod gasted, infernally torrid The first two years of my life I spent into see a man go out of this store and walk doors and never during that time did I extwo miles and a half in the rain to find a change words with other members of our store where they will take a Canadian two family. It fully three years before I became dollar bill at par, when I was willing to at all conversant with the Russian dialect,

"Say, Dick Blumrich, do you think I am going to sit here and have you jam such a off this dejectedness and the result is that lot of wind into my ears, well not if the court knows herself and I think she recognizes the photograph.

behind me.' "

"It turned out just as I expected. When I want to give the public an idea of foreign gasted ignorant the only thanks I get for NORTH DORR, my trouble is to be classified with common every day liars. Hiawatha, did you say How much? Five cents' worth? All right. Say, Ben, where 're you going? It beats the dutch that a man can't relate an experienc without being treated in this way."

GOOD

ENOUGH

BEN HEAD.

Lamps are filled direct

by THE PUMP without

lifting the Can. The Fill

ing Tube adjusting to suit

the heighth of any lamp.

Any overflow or drippings

are returned to the Can

through an opening in the

center of the top. When

closed the Filling Tube

enters this opening, pre-

venting evaporation from

EITHER PUMP OR CAN.

closes PERFECTLY AIR TIGHT preventing evaporation from either Can or Pump

HALF A MILLION IN ACTUAL USE!

Though imitated in Appearance, by no means Equaled in Merit.

- The Bright Star That Leads Them All.

DON'T BE HUMBUGGED by cheap and worthless imitations and SO-CALLED

air tight Cans. Buy the ORIGINAL—the GENUINE OLD RELIABLE
"GOOD ENOUGH" and guarantee your customers

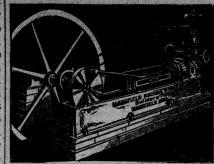
ABSOLUTE SAFETY AND THE GREATEST POSSIBLE CONVENIENCE.

-MANUFACTURED BY

Winfield Manufacturing Co.,

Its recognized Qualities and increasing Popularity has induced imitations and its

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88, 90 and 92 South Division Street, GRAND BAPIDS,



BRAUTIGAM BROS.,

Cant Hook Handles, Whippletrees, Neck Yokes, Spinning Wheels and Job Turning Of All Kinds. MAIL ORDERS SOLICITED.

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GOOD

ENOUGH

safes that combine all the modern in

provements and meet with ready sale

Any business house can handle our Safes in connection with any other line of goods without additional expense or interference with any other

Weight. Inside Measure. Outside Measure. Reta

No. 2, 250 lbs. 12x8x81/2 in. 23x14x13 in. \$30

10. 4, 700 lbs. 18x14x12 in. 32x22x21½ in. 45

ALPINE SAFE CO., Cincinnati, O.

Liberal Discounts to Trade.

0. 3, 500 lbs. 15x10x10 in. 28x18x18 in.

ong business men and dealers o

Oswego

The Standard of Excellence

KINGSFORD'S

STARCH.

Kingsford's Oswego CORN STARCH for Puddings, Custards, Blanc-Mange, etc. THE PERFECTION OF QUALITY.

WILL PLEASE YOU EVERY TIME!

ALWAYS ASK YOUR GROCER FOR THESE GOODS

WE CALL YOUR ATTENTION TO OUR

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We Carry a Large Stock of all kinds of Dry and Salt Meats and

BUTTERINE

We buy of First Hands and Will Not Be Undersold by anybody.

Gody, Ball, Barnhart & Go.

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258 CANAL STREET,

SPECIAL PRICES ON LARGE LOTS.

GRAND RAPIDS.

Michigan.

WRITE FOR PRICES AND SAMPLES.

TRY OUR CELEBRATED

This tea is grown in the Province of Surunga, which district, all Japanese admit, produces the most regular leaf and best drinking Tea of the many plantations now yielding. Each year some new district becomes known, but none grow any tea equal to that

rom Surunga. Our Teas are carefully picked by the natives, and the leaf well rolled They are then sent to Yokohoma, where special attention is given to the firing and packing for this market. We can highly recommend our "Bee Chop" Tea, and all lovers of a full, rich drinking tea will appreciate its many merits. Try it and be convinced.

J. H. THOMPSON & CO., 59 Jefferson Ave., Detroit, Mich.

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BOSTON RUBBER SHOE CO.

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We will give free with every order for ten boxes of either of our following brands

one of Pershing's Patent Petit Ledgers, comprising 1,000 pages, with buyer's heading printed thereon.

OBERNE, HOSICK & CO., Chicago, Ill.

VINDEX

THE BEST

"Silver 5-C. CIGAR

In the World.

STRAIGHT HAVANA LONG FILLER, SUMATRA WRAPPER.

GLARK, JEWELL & CO.,

Sole Agents for Western Mich.

SPRING & COMPANY,

JOBBERS IN

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SAW AND CRIST MILL MACHINERY



Planers, Matchers, Moulders and all kinds of Wood-Working Machinery, Saws, Belting and Oils.

And Dodge's Patent Wood Split Pulley. Large stock kept on hand. Send for Sample Write for Prices. 44, 46 and 48 So. Division St., GRAND RAPIDS, MICH.

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Fire and Burglar Proof

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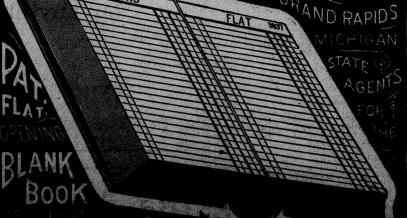
76 South Division St., - - - Grand Rapids, Mich

GURTISS, DUNTON & ANDREWS ROOFERS

Good Work, Guaranteed for Five Years, at Fair Prices.

Grand Rapids,

Mich



The Michigan Tradesman.

LEISURE HOUR JOTTINGS.

BY A COUNTRY MERCHANT.

pecially for THE TRADESMA Before a person inserts his probossis into the affairs of other people it is well to take a brief mental inventory of the possible quences. If he is liable to put himself in a position to be regarded as a meddlesome intruder it is policy for him to turn the smelling appartaus in another direction. If he can discern, as a possible ence of the premeditated act, the loss of time and money, selfishness, if not common sense, should suggest to him that his interference in a matter in which he is not personally concerned would be unwise

But as policy and selfishness ought not to to constitute the motive power of the nan being, aud as every citizen should have an interest in the welfare of his fellow men, the preservation of law and order. and the defeat and punishment of fraud and trickery and every species of dishonesty, the occasion often arises when an individual feels it a duty to interfere in matters which do not immediately concern him, and in which his advice and assistance are not solicited. Were there no cohesiveness of the better elements of humanity, and every law-respecting and law-abiding person shut himself up like a clam in the shell of his own personal honor, morality and integrity, and left the conservation of law, and order, and common decency entirely to those who are subsidized to protect society, it is very evident that, if he had few sins of commission, his sins of omission would tip the balance heavily against

The forgoing remarks are suggested by calling to mind a little experience of a Michigan merchant, many years ago. I will call his name Fairchild. When the numerous bank failures of '73 began Fairchild was doing a prosperous business in a prosperous town, and had every reason for congratulating himself on his financial situation. But the collapse of a heavy New York firm forced the local bank to a lengthy suspension, and as Fairchild had a heavy deposit, which he was on the eve of the drawing out to pay maturing indebtedness, he suddenly found himself seriously crippled. As his principal, and only important creditor, however, was a New York firm, with whom he had transacted business for years, and who, naturally, ought to have implicit confidence in his honesty, and ultiimplicit confidence in his honesty, and ultimate ability to adjust affairs, he had very little fears of a summary winding up of his trade.

LUCIUS C. WEST,

Attorney at Patent Law and Solicitor of American and Foreign patents. 165 E. Main St., Kalamazoo, Mich., U.S. A. Branch of fice, London, Eng. Practice in U.S. Courts. Circulars

Thinking that a personal interview would be more satisfactory than correspondence, Fairchild hurried to the city and was at once closeted with the head of the house.

A half-hour's conversation, and the exhibition of a few documents fully convinced the wholesaler that a little time and temporary assistence would enable his customer to meet his obligations fully, and he cheerfully granted the wished for extension, and in addition invited him to lay in all the stock he could use, and draw upon the firm for the amount due his other creditors,

This important matter happily and satisfactorily settled. Fairchild left the office for his hotel. It was a warm pleasant evening, and he walked slowly up the street, stopping frequently to admire the various display of goods in the brilliantly lighted windows and contentedly puffing a fragrant gift from his late acquaintance. When nearly approaching his destination he passed before a jewelry story. Through the clear plate glass the whole of the magnificent interior glowed and sparkled under the gas jets and every object was distinctly visible. Before a counter stood a handsomely dressed lady, looking at what was evidently a tray of dlamond rings. Just at the ment when Fairchild caught sight of her the clerk's head was turned for an instant, and the observer saw her, plainly and unmistakeably, conceal one of the jewels about her person. His first impulse was to pass on, but, as he said afterwards, "I had always passed as a law-abiding and lawrespecting citizen, and I had always argued that it was every honest man's duty to expose, and assist in the punishment of, any fraud or crime that came to his knowledge. Here is a valuable piece of property stolen, and I am the only witness. If 1 complain I shall undoubtedly have some trouble over the matter but, neverless, I'm going to convince myself that I'm consistent, and practice what I preach. And I went into the store."

A polite salesman came forward to wait upon him, but without heeding his enquiring look that suggested a trading transaction, he wrote rapidly on the back of a

"I saw that woman appropriate one of your diamond rings."

The clerk looked at him sharply, and even suspiciously, for a moment; glanced in the direction of the party indicated, and then quietly handed the card to the individ-ual who was waiting on the culprit. The salesman looked incredulous, but instinctively run his eyes over the tray. Then he said sternly and decidedly:

'Madam! I'll trouble you for eighty

"What do you mean, sir!"
"I mean that I want eighty dollars for that ring you selected!"
"But I haven't selected any ring!"
"Oh come now; that won't do! the ring's

terics, and a guardian of the law was called in, and the offender, clerk and witness speedily found themselves in a police station. The justice who happened to be holding a late session of court, directed the searching of the prisioner by a female attendant, but the ring had disappeared, having, wilhout doubt, been thrown away. After reviewing the testimony of the wit-

nesses the magistrate said: "Although the property has not been found there is unmistakable evidence that it was purloined. I shall hold the accused in one thousand dollar bonds, and, as this witness says that he is not a resident of the city, I shall require him to furnish security for the same amount, that he will be present when the case is ready for trial."

The prisioner and witness were consigned to their respective cells; the former being eleased on bail in less than an hour.

As the merchant who had, a few hours before, treated him so kindly and considerately was the only party in the city to whom he could reasonably appeal, the unfortunate advocate of the duties of citizenship called for pen, ink and paper, and ndited an epistle to that individual, carefully detailing the situation in which he was placed, and minutely describing the causes that led to his incarceration. The next morning he received a letter in reply, couched in something like the following

SIR—As the young lady whom you so vilely and causelessly accused of a henious crime is my neice, and a person absolutely ncapable, by reason of birth, education and associations, of perpertating the offense which you charge to her, it would be manifestly absurd and unreasonable for me to put in an appearance as your champion. I put in an appearance as your champion. I regret that your singular momania for detective work has placed you in your present unpleasant condition, and before this affair is settled I am inclined to believe that you will also regret ever having left your rural home and bucolic associations, to indulge in constant policy work. amatuer police work.

All that remains to be told is that the blue-blooded thief was discharged with an apology; that Fairchild, after ten days' confinement, was released, with a severe repremand, and that when he arrived at home he found the sheriff in charge of his establishment. A ressurrection of his bank enabled him to save a portion of his property, but, in his own language: "I always estimated that my attempt to prove my consistency, to myself, cost me at least one-half of all I

LUCIUS C. WEST,

was worth at that time."

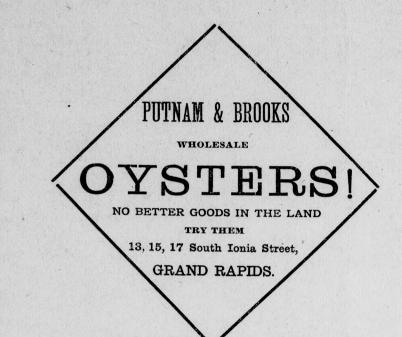
ed the tray!" Well, to make the narration as brief as possible, the young woman refrised to acknowledge the theft; went into hysteries and a grandler of the country of the

| Sailor Hat P | | | • | | | | | | \$.75 |
|--------------|-------|-----------------------------------------|---------------|----------|--------|----|---|---|--------|
| Plug " | " | small | - | - | • | - | - | | .75 |
| " " | . " | large | | - | | | | - | 1.75 |
| Tooth Pick | . " | round | | - | | | - | - | 1.75 |
| Slipper | " | small | | - | - | 6. | - | - | .90 |
| " " | " | mediu | m 🐧 | - | - | | _ | | 1.25 |
| " | " | large | | | _ | | _ | | 2.00 |
| Cornicopia | " | " | - 16 - | _ | - | _ | _ | _ | 2.00 |
| Chair | " | • • • • • • • • • • • • • • • • • • • • | _ | _ | 4 | | _ | _ | 2.00 |
| Cat Tooth Pi | ick P | erfume, la | arge | _ | - | - | - | - | 2.00 |
| China Shoe I | Perfu | | ve in as | sorted c | olors. | _ | - | - | 250 |

Jennings & Smith.

38 and 40 LOUIS STEET,

Grand Rapids. - -Mich.



REED CITY, - Mich.



Fine Sample Rooms in Connection. addressing

This spacious and admirably constructed New Brick Hotel is now open to the oublic. It is provided with all the Modern Improvements. The rooms are large, airy and pleasant, in suits or single, and newly furnished throughout. The design of management is to make this house one of coinfort and pleasure to its guests.

The Traveling Public are cordially in-

I am receiving from the potato districts of Northern Michigan large quantities of choice potatoes that I offer to the trade of Southern and Eastern Michigan. Parties in want will receive prompt attention by

LAMOREAUX

71 Canal S..

Grand Rapids, - Mich.

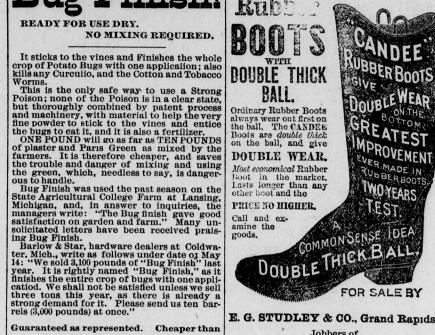
CHURCH'S Bug Finish! Rubber

READY FOR USE DRY NO MIXING REQUIRED.

Guaranteed as represented. Cheaper tha any other Mixture used for the purpose. MANUFACURED BY

Anti-Kalsomine Co., Grand Rapids.

CANDEE'



E. G. STUDLEY & CO., Grand Rapids. Jobbers of

FOR SALE BY

Rubber and Oil Clothing of all kinds, Horse and Wagon Covers, Leather and Rubber Belting and Mill and Fire Depart-ment Supplies. Send for price list.

OUR LEADING BRANDS: Roller Champion,

Ahless,
Lily White,
Harvest Queen,
Snow Flake,
White Loaf,
Reliance,
Gold Medal,
Grab Gilt Edge, Matchless

OUR SPECIALTIES: Buckwheat Flour, Rye Flour, Granulated Meal, Bolted Meal, Coarse Meal, Bran, Ships, Middlings, Screenings, Corn, Oats, Feed.

Write for Prices. Grand Rapids, Michigan.

Correspondence a merchant is judged argely by the quality of his

And if you are not supplied with

LETTER HEADS. NOTE HEADS. BILL HEADS, STATEMENTS, ENVELOPES, CARDS.

Send to us for Samples and Prices.

CORRESPONDENCE SOLICITED.

49 LYON STREET,

Grand Rapids. - Mich.

BROWN, HALL & COMPANY

Have the Largest and Best Selected Stock of

FUR ROBES AND HORSE BLANKETS

IN THE STATE OF MICHIGAN.

PLUSH ROBES---\$1.25, \$1.50, \$2, \$2.50, \$3, \$4, \$5, \$6, \$10, \$15 and \$18 each. FUR ROBES—\$4, \$5, \$6, \$7, \$8, \$10, \$12, \$15, \$20 and \$25 each. FINE FUR ROBES—\$25, \$30, \$50, \$75, \$100 and \$125 each.

CHEAP SHAPED BLANKETS--65c., 75c., 85c., \$1, \$1.25, \$1.50, \$2. CHEAP SQUARE BLANKETS--75c., 90c., \$1, \$1.25, \$1.50, \$2. FINE WOOL SQUARE BLANKETS--\$1.50, \$2, \$2.50, \$3, \$4, \$5, \$6, \$8, \$10, \$12 and \$15 each. SIZES---76x80, 84x90 and 90x96.

DISCOUNT TO LARGE

ORDERS SOLICITED. MATT.

Catalogue and Descriptive Price-List Mailed on Application.

You are Invited to Call and Examine Our Large Stock at

20 and 22 PEARL STREET.

CRAND RAPIDS, MICH.

JENNESS & MGGURDY,

Importers and Manufacturers' Agents.

Crockery, China, Glassware,

Fancy Goods of all Descriptions. HOTEL AND STEAMBOAT GOODS.

Bronxe and Library Lamps, Chandeliers, Brackets,, Rtc., 73 and 75 Jefferson Ave.,

DETROIT - MICH

Wholesale Agents for Duffield's Canadian Lamps.

P. STEKETEE & SONS,

JOBBERS IN

DRY GOODS.

AND NOTIONS.

88 Monroe St.

AND 10, 12, 14, 16 AND 18 FOUNTAIN STREET,

GRAND RAPIDS, MICH.

Peerless Carpet Warps and Geese Feathers { A Specialty American and Stark A Bags

AX HANDLES!

1 x Ax Handles .75 2 x 1.25 3x2.00 4 x 2.50 3 x Dbl. Bit 1.50 4 x 2.25

C. & D. LANTERNS,

OLL CANS AND TANKS.

PAPER & WOODENWARE CURTISS & DUNTON.

Broceries.

The Grocery Market.

The sugar situation still continues bewiling. In spite of reports to the effect

prices, hand-picked home grown readily

The demand for candy is active and prices firm. Nut are steady, except chestnuts, shade lower. Figs and dates are firm and unchanged. Malaga grapes are steady and prices are quite low. Oysters are in good request and unchanged.

Hides, Pelts and Furs.

Hides are dull and lower, only choice se lections bringing the outside quotations. Calf skins are utterly unsalable. Tallow is dull and lower. There is no movement in wool to note. A general "don't-care-ativeness" seems to prevail in all lines.

Too Much Water in the Butter. John Gould writes a cogent article on the above topic to the Farmer's Review, from which we take the following extract:

This season I have been revolving in my own mind whether or not there may not be a letting down somewhat of merit in butter, by the introduction of many features that we denominate discovery, progress and labor-saving. One is hearing on all sides that late-date butter does not equal in keeping quality that made years ago by the now somewhat discarded processes. Recent and somewhat close investigation seems to have thrown a little light upon this very point. The fancy butter of the day is made by the granular process, and churned at a lower temperature than by the old system. This granulation enables the butter to hold more water, and its close corporation in the fine butter in the form of brine escapes the maker's observaform of brine escapes the maker's observa-tion, and the butter goes into the market with from a third to a half more water in it than by the plan of working instead of washing the butter. Dr. Webber, State chemist of Ohio, found in the samples ana-lyzed by him from 14 to 33 per cent of was lyzed by him, from 14 to 32 per cent. of water in market butter, when 12 to 14 per cent. is ample and sufficient to hold in solution all ter in market butter, when 12 to 14 per cent. is ample and sufficient to hold in solution all the salt needed for the preservation (?) of the butter. This "perfection" of art leaves a gap wide open for those so disposed to practice a big "dilution," for water can hardly be held as an adulteration, but it makes weight, and so in the end defrauds. That Dr. Webber was not mistaken in the matter, one has but to recall the report of Dr. Babcock, of Cornell, in relation to the butter at the New York Dairy Fair, where a sample of premium butter contained 21 per cent. of water, a fact that should not have been allowed to go unrebuked by the manbeen allowed to go unrebuked by the management, for its influence is bad—a word that may in this connection be spelled with that may in this connection be spelled with capital letters. The creamery men are, I think, the most to blame in this business.

To leave in each 100 pounds of butter an unmeeded 6 to 10 per cent. of water is to defraud the consumer to a greater degree than to have mixed in six to ten pounds of 6-cent lard, for the lard would have a certain food value, while the salt and water would return to the consumer no value received in any way, shape or form.

NATHANIEL CLARK, Register.

NATHANIEL CLARK, Register.

TUBS! TUBS! TUBS!

We have 150 doz. first quality wash tubs, which we will sell F. O. B. as follows: No. 3, \$5 per doz.; No. 2, \$4 per doz.; No. 1, \$5 per doz. Packed ½ doz. in bdl. with straw. Quality unsurpassed. Address

PIERSON'S BAZAAR. Stanton, Mich.

any way, shape or form.

This over-abundance of water in butter is no promoter of fine aroma. The excess of moisture in butter gives it a briny taste that moisture in butter gives it a briny taste that is not in any sense a butter flavor; nor can any system of holding it bring it out, but, on the contrary, far too large a per cent. begins to deteriorate the quality at once, and must be eaten quickly, or it soon goes the the way of all bad butter. I am a strong believer that the dairymen make a bad mistake in not trying more to equalize production, and obviate the necessity of holding butter to regulate the market demands; but on the other hand. I strongly denounce this on the other hand, I strongly denounce this later-day innovation of selling water at butter prices. Granular butter, churned from ripened cream, is the better way; but it does not imply that a fraud should not be practiced under its guise, and I, for one, stand out and ask the same power that legislated against oleomargarine, to give us a standard for butter making, and say of every 100 parts sold for butter, so much shall be water, salt, caseine and butter fats, and then hold the maker to its fulfillment, and that with ines and penalties, if need be.

I do not wish to be understood as convey

I do not wish to be understood as conveying the idea that washing butter injures it or deteriorates its quality. On the other hand, I think no plan of freeing butter from its buttermilk, etc., equals it, for not only is this nearly accomplished, but the sugar is also romoved, which last is the fruitful source of butter getting off flavor. It is simply that the plan is abused, as many other good things are perverted, and made vehicles for unlawful gain, and that at the expense of the consumer.

Wiles of the Successful Traveler.

There seems to be no limit to the resources to traveling salesman in devising means making himself popular with the customand selling his goods. One of the latest hemes we have heard of is practiced by a manercial traveler representing a furniture use of this city. The gentleman in questa has learned the art of photography and svels with an amateur outfit. He calls on would-be customer and asks permission to otograph his store, and offers the proprieta copy of the picture. One thing leads mother, until our artist informs the meriat that he is also interested in selling ds. The consequence is that a liberal er is given and both parties made happy, subsequent trips our salesman takes new us and is a welcome visitor each time.

addition to this, drug stores are very nice places to photograph, and the proprietors always ready to stand before the camera. What salesman will try the experiment?

A Shoe Dealer's Experience.

A Shoe Dealer's Experience.

A shoe retailer, whose experience will, no doubt, be interesting and whose example is way firm. This would seem to indicate that the conflicting elements in the combination had been eliminated and that a campaign of outrageously high prices had been agreed upon. At present writing, the indications are that granulated will touch 7 cents at the refinery before the end of the week.

White beans now command extreme prices, hand-picked home grown readily much of it became shopworn. He suddenly prices, hand-picked home grown readily commanding \$2.50 per bu. The scarcity here has stimulated the importation of German beans, which are equally as good as home grown, but are held at 25 cents per bushel less.

California raisins are beginning to come into market. All so far seen are fine in quality.

his bills, and his stock being too large, much of it became shopworn. He suddenly resolved to turn over a new leaf and stop buying such large bills and pay cash for what he did buy. He went to work to establish this system, held off from buying until he really began to need stock, then bought only what he did need and paid spot cash. He found the system an infinite improvement on the old one. Now, he has no provement on the old one. Now, he has no provement on the old one. Now, he has no provement on the old one. Now, he has no provement on the old one. Now, he has no provement on the old one. Now, he has no provement on the old one. Now, he has no provement on the old one. Now, he has no provement on the old one. Now, he has no provement on the old one. Now, he has no provement on the old one. Now, he has no provement on the old one. Now, he has no provement on the old one. Now, he has no provement on the old one. Now, he has no provement on the old one. Now, he has no provement on the old one. Now, he has no provement on the old one. Now, he has no provement on the old one. Now, he has no provement on the old one. Now, he has no provement on the old one. Now, he has no provement on the old one. Now, he has no provement on the old one. ways fresh and more salable and in every respect the business is more satisfactory. Manufacturers and jobbers would hail with which are a little higher. Peanuts are a delight a universal change to this method and retailers, no doubt, would find it more

An Artful Shopper.

From the Detroit Free Press A woman entered a dry goods store and approached one of the clerks. "Please do these up," she said, handing him two old

He looked surprised, and she explained. "I ain't out on a reg'lar shopping tower, and ain't agoin' to buy anything, but there's that Mrs. Simpson, that has half of our pew at church, just loaded down with bundles. She'll never know the difference."

As the clerk was tying up the newspapers she said in a low voice: "Make it look as much like a silk dress pattern as you can, mister; it'll worry her

Anchor Brand.

There are about as many brands of oysters as there are ships which ply the ocean, but as every ship must have an anchor, so no oyster stock is complete without the famous "Anchor" brand of oysters. Be sure and specify "Anchor" when ordering and take no other. Sold only by F. J.

"I have an unfortunate habit of talking in my sleep." "
"I should call that fortunate, rather than

unfortunate—that is to say, in your case,

"How in my case?"
"Why, don't you see? Because you are not awake to hear yourself talk."

Notice of the Restoration of Certain Lands to the Public Domain.

at 2 o'clock F. a., ing and entry. U. S. LAND OFFICE, Reed City, Michigan, October 18, 1887. NATHANIEL CLARK, Register.

PIERSON'S BAZAAR, Stanton, Mich.

Stoneware, 6c. per gal. F. O. B.

WANTED.

Parties Having Pine or Hardwood Lumber for Sale Can Find a Cash Market by Addressing Buyer, care "Michigan Tradesman," Grand Rapids, Mich.

MAN to take charge of practical department of Large Wood Working Establishment. Brains, Energy and Experience Some money desirable, Good chance for G. C. TERRY, Nashville, Tenn.

STANTON, SAMPSON & CO Manufacturers and Jobbers of

Men's Furnishing Goods

Sole Manufacturers of the "Peninsula Brand Pants, Shirts and Overalls,

120 and 122 Jefferson, Ave.,

DETROIT, - MICHIGAN



A beautifullly-decorated Metal Box, wi bionze label pull, GIVEN FREE with eve dozen boxes of

COLGAN'S TAFFY TOLU

Specially Designed for a Herbarium. Suitable when empty for preserving, under propabel, herbs, roots, seeds, spices, papers, etc., every storekeeper as well as housekeeper, will find well adapted in size, material and finish for many u well anapoeum size, macerial man ful purposes.
COLGAN'S TAFFY TOLU is the original trade-mar ed gum which has set the world a-chewing. It sel rapidly, pays well, and alwayf gives satisfaction. Supplied by all jobbers, packed in above style, at per dozen. Size, 8½x4½x7½ inches.

COLGAN & MCAFEE, Louisville, K Originators and Sole Proprietors. N. B.—Include a dozen boxes in your next order, will find it the best \$3 investment you ever made.

JUDD & CO., OBBERS of SADDLERY HARDWAR And Full Line Summer Goods 102 CANAL STREET.

MISCELLANEOUS.

Hemlock Bark-Tanners at this market paying \$6 for all offerings of good bark. Ginseng—Local dealers pay \$1.60@\$1.70 \$ for clean washed roots. Rubber Boots and Shoes-Some manufactu ers authorize their agents to offer 40 per cer and 40 and 5 per cent., for first and secon quality, respectively, and some are authorize to sell for 40 and 12½ per cent., and 50.

COUNTRY PRODUCE.

Apples-\$2 per bbl. Beets-In good supply at 40c per bu. Bean-Hand-picked mediums are ve scarce, readily commanding \$2.50 per bu. Butter-Creamery is in good demand as fairly firm at 22@26c. Dairy is active at 20

Cabbages—\$4@\$7 per 100, according to siz Carrots—40c per bu. Celery—20@25 \$9 doz. Cheese—Jobbers are holding their stocks

d Cheese—Jobbers are holding their stocks at 13@13½c.
Cider—9c per gal.
Cranberries—Home grown, \$2@\$2.50 per bu.
Dried Apples—Evaporated are rather weak for reasons given last week. Jobbers pay 8c and hold at 10c.
Eggs—Now cheaper. Jobbers are paying 16c and holding at 18c.
Honey—Dull at 12@16c.
Hay—Baled is moderately active at \$11 per ton in two and five ton lots and \$13 in car lots.
Onions—Jobbers pay 60@70c and hold at 80c Pop Corn—2c \$15.
Potatoes—There seems to be almost an entire absence of demand in all markets, both East and West. Shippers are paying 60c her and 55@55c at the principal Northern buying points, but large stocks are accumulating or their hands, owing to the difficulty to unloss

points, but large stocks are accumulating of their hands, owing to the difficulty to unlos at remunerative prices. Sweet Potatoes—Kiln-dried Jerseys, \$3. per bbl. Baltimore, \$2.75 per bbl. Turnips—40c 智 bu.

GRAINS AND MILLING PRODUCTS. Wheat—No change. City millers pay 75c for Lancaster and 72c for Fulse and clawson. Corn—Jobbing generally at 50c in 100 bullets and 47½c in carlots.
Oats—White, 35c in small lots and 30@31c in carlots.
Rye—48@50c & bu.
Barley—Brewers pay \$1.20 & cwt.
Flour—No change. Patent, \$5.00% bbl.in sacks and \$5.20 in wood. Straight, \$4.00% bbl.in sacks and \$5.20 in wood.
Meal—Bolted, \$2.40% bbl.
Mill Feed—Screenings, \$14% ton. Bran, \$15% ton. Ships, \$15.50% ton. Middlings, \$16% ton Corn and Oats, \$18% ton.

THIS SPACE BELONGS TO THE

DINGMAN SOAP CO..

BUFFALO, N. Y.



Retail Grocers who wish to serv with GOOD COFFEE would do we to avoid Brands that require the sup port of Gift Schemes, Prize Promise or Lotttery Inducements.

r Sale by AMOS S. MUSSELMAN & CO., Grand Rapids, and all Jobbers at Detroit, Saginaw and

in DILWORTH BROTHERS, Proprietors,

| | WHOLESALE PRICE OURRENT. | RRP |
|----------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------|
| | These prices are for cash buyers, who pay promptly and buy in full packages. AXLE GREASE. Crown 80 Paragon | HRRRR C |
| | Crown | COHHH |
| r" | % lb. " 1 40 6 oz. " 1 90 % lb. " 2 60 | HHHM |
| 401 | 12 oz. " 3 80 1 lb. " 4 95 | T |
| Ŋ. | 21/4 lb. " 11 78 3 lb. " 13 75 4 lb. " 17 76 5 lb. " 22 20 | VVV |
| _ | Acme, ½ D cans, 3 doz. case. 75 " ½ D " 2" " 150 " 1 D " 1" " 3 00 | J |
| | "Bulk 20 Princess, ¼s 1 25 "½s 2 00 " 1s 3 75 | |
| | " bulk 28 Arctic, ½ to cans, 6 doz. case 45 " ¼ " 4 " 75 " ¼ " 2 " 1 40 " 1 " 2 " 2 40 | |
| | " 1 " 2 " 240 " 12 00 jetorian, 1 b cans, (tall,) 2 doz 2 00 Diamond, "bulk," 15 Absolute, ½ b cans, 100 cans in case 11 75 | GGG |
| | Telfer's ¼ tb, cans, 6 doz in case | GG |
| | Dry, No. 2 | OS H H H |
| | Liquid, 4 oz. doz. 35 Liquid, 8 oz. doz. 65 Arctic 4 oz. \$\mathre{g}\$ gross 3 50 Arctic 8 oz. 7 20 Arctic 16 oz. 12 00 | V |
| th | Arctic No. 1 pepper box. 2 00 Arctic No. 2 " 3 00 Arctic No. 3 " 4 00 | CHNN |
| J. | No. 2 Hurl 1 75 Common Whisk 90 No. 1 Hurl 2 00 Fancy Whisk 1 00 No. 2 Carpet 2 25 Mill 3 75 No. 1 Carpet 2 50 Warehouse 2 75 | A |
| per etc. | CHOCOLATE. Runkle Bros' Vienna Sweet | E |
| se- rk- ells | ## Premium | M |
| y. | " is and ½s. @25 " ½s. @27 " is in tin pails. @27½ " ½s. " @28½ Maitby's, is. @23½ " is and ½s. @24½ Manhattan, pails. @20 Peerless. @18 | I |
| ou | | OHOGI |
| Œ | Bulk, pails or barrels | I |
| = | Lion, in cabinets 26 Dilworth's 25½ German 25 Corman in bins 253 | 6 |
| re | Magnolia | 215 |
| ar- nt. | Santos 25@25 Santos @26 Maricabo 24@26 Maricabo @26 Java @25 Java 30@31 O. G. Java 25@27 O. G. Java 33@35 | A A H |
| ed | COFFEES | I |
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| nd | 60 foot Jute | C |
| ze. | X XXX | N N |
| at ou. | Fancy Butter 4½ S. Oyster 5 Pienie 5 Fancy Oyster 4½ Fancy Soda 5 City Soda 7½ | A |
| k, 8e | Milk 7 | G |
| 514 in | Graham 8 Oat Meal 8 Pretzels, hand-made 11½ Pretzels 9½ | N |
| oc. | Lemon Cream 7 8 Sugar Cream 7 8 Frosted Cream 8 8 | N |
| th re ng on ad | No. 1 Ginger Snaps. 7 Lemon Snaps. 12½ Coffee Solves 814 | D |
| .25 | Extra Honey Jumbles 12½ Frosted Honey Cakes 13¼ | |
| or u. | Cream Gems 13½ Bagleys Gems 13½ Seed Cakes 12½ S. & M. Cakes 8½ Cleme 1.25 Little Neels 1.25 | H |
| in | CANNED FISH. Clams, 1 B, Little Neck. 1 35 Clam Chowder, 3 B | COFF |
| ks in | Lobsters, 2 b, pionie 2 65 Lobsters, 1 b star 1 90 Lobsters, 2 b star 2 90 Mackerel, 1 b fresh standards 1 70 | |
| 15 | Mackerel in Tomato Sauce, 3 b. Mackerel 3 b in Mustard. Mackerel, 3 b soused. Salmon, 1 b Columbia river. 3 90 Salmon, 2 b Columbia river. 3 90 | CBANANA |
| | Salmon, 2 fb Columbia river 3 90 Sardines, domestic \(\frac{1}{2} \text{S} \text{.}\) \(\frac{1}{2} \text{.}\) Sardines, domestic \(\frac{1}{2} \text{S} \text{.}\) \(\frac{1}{2} \text{.}\) Sardines, Mustard \(\frac{1}{2} \text{S} \text{.}\) \(\frac{1}{2} \text{.}\) | 000 |
| | Salmon, 2 B Columbia river 3 90 Sardines, domestic \(\frac{1}{2} \)s. \(\frac{1}{2} \) 7 Sardines, domestic \(\frac{1}{2} \)s. 9\(\frac{1}{2} \) 10 Sardines, Mustard \(\frac{1}{2} \)s. 12\(\frac{1}{2} \) 13 Sardines, imported \(\frac{1}{2} \)s. 12\(\frac{1}{2} \) 13 Sardines, spiced, \(\frac{1}{2} \)s. 10\(\frac{1}{2} \) 12 Trout, 3 B brook. CANNED FRUITS. Apples, gallons, standards. 3 00 | G |
| ` | Apples, gallons, standards | RL |
| | Egg Plums, standards 1 50 Gooseberries 1 85 Grapes 95 Green Gages 1 50 | PEHH |
| | Peaches, all yellow, standards 2 65 Peaches, seconds 2 25 Peaches, pie 1 60@1 65 Pears 1 1 60 | Hooon |
| | Peaches, seconds 2 25 Peaches, pie 1 60@1 65 Pears 1 60@1 65 Pears 1 60@1 65 Pears 1 1 60 Pineapples, 1 20 Quinces 1 1 15 Raspberries, extra 1 40 Strawberries 1 50 Whottleberries 1 25 CANNED VEGETABLES Asparagus, Oyster Bay 2 00 Beans, Lima, standard 75 Beans, Green Limas 1 10@1 40 Beans, Stringless, Erie 90 Beans, Lewis' Boston Baked 1 60 Corn, Archer's Trophy 1 20 Peas, Extra marrofat 1 20 Peas, extra marrofat 1 20 Peas, extra marrofat 2 00 Mushrooms, extra fine 20 00 Mushrooms, extra fine 20 00 Mushrooms, extra fine 20 00 Pumpkin, 3 b Golden 1 20 Succotash, standard 80@1 30 Squash 1 20 Tomatoos, standard brands 1 20 <td></td> | |
| — те | Whortleberries 1 25 CANNED VEGETABLES. Asparagus, Oyster Bay 2 00 Beans, Lima, standard 75 | JJJJYGOO |
| rs | Beans, Green Limas .1 10@1 40 Beans, String .75@1 10 Beans, Stringless, Erie .90 Beans, Lewis' Boston Baked .1 60 Corn Arpharic Trophy .1 60 | |
|)- 35 | Peas, French. 1 60 Peas, extra marrofat. 1 20@1 40 Peas, soaked. 75 " Early June, stand. 1 50@1 75 | V CA |
| | " French, extra fine 2000 Mushrooms, extra fine 22 00 Pumpkin, 3 b Golden 1 20 | В |
| 54 | Succetash, standard 80@1 30 Squash 1.40 Tomatoes, standard brands 1.20 CHEESE. 12%@18% | 00000 |

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| Raisins, Loose California @2 25 Raisins, Ondaras, 28s | Powder, ¼ Keg. @2 75 Sage @ 15 |
| Raisins, Ondaras, 28s | Sage Ø 15 Sago Ø 7 Tapioca Ø 7 |
| Cod, whole | CANDY, FRUITS AND NUTS. Putnam & Brooks quote as follows: |
| | Standard, 25 b boxes 8 @ 84 |
| Halibut 12½ Herring, round, ½ bbl 62 75 Herring, round, ½ bbl 1 50 Herring, Holland, bbls 10 10 Herring, Holland, kees 75698 | Twist, do |
| Herring, Scaled. 22025 Mackerel, shore, No. 1, ½ bbls. 20 00 | MIXED @ 9 Royal, 25 lb pails @ 8 Extra, 25 lb pails @ 10 |
| Herring, Holland, kegs. 75@85 Herring, Scaled. 22@25 Mackerel, shore, No. 1, ½ bbls. 20 00 """ 12 lb kits 3 00 ""No. 3, ½ bbls. 6 50 | Extra, 200 to bbls |
| Trout, ½ bbls | Broken, 25 th pails |
| White, No. 1, 12 lb kits. 1 10 White, No. 1, 10 lb kits. 95 | FANCY—IN 5 ID BOXES. Lemon Drops |
| " No. 3, ½ bbls. 650 Trout, ½ bbls. 575 " 10 ₺ kits. 85 White, No. 1, ½ bbls. 7 00 White, No. 1, 12 ₺ kits. 4 1 10 White, No. 1, 10 ₺ kits. 95 White, Family, ½ bbls. 3 85 " kits. 68 FLAVORING EXTRACTS. | Chocolate Drops |
| Jennings' D. C., 2 oz | Licorice Drops |
| | Lozenges, plain |
| " No. 2 Taper 1 25 1 75 | Lozenges, printed |
| " 1 "9 00 18 00 " No. 3 panel1 10 1 85 | Cream Bar 13 Molasses Bar 13 Caramels 18 |
| " No. 8 " | Plain Creams. 18 |
| Grand Haven, No. 8, square. 95 Grand Haven, No. 9, square, 3 gro. 1 10 Grand Haven, No. 200, parlor. 1 75 Grand Haven, No. 300, parlor. 2 25 Grand Haven, No. 7, round. 1 50 Oshkosh, No. 2 75 Oshkosh, No. 8 1 50 Swedish 75 | Burnt Almonds |
| Grand Haven, No. 300, parlor 2 25 Grand Haven, No. 7, round 1 50 | Wintergreen Berries 14 FANCY—IN BULK. Lozenges, plain in pails 211/2 |
| Oshkosh, No. 8 1 50 Swedish 75 | Lozenges, plain in bbls |
| Oshaosh, No. 8 150 Swedish 75 Richardson's No. 8 square 1 00 Richardson's No. 70 1 50 Richardson's No. 7½, round 1 00 Richardson's No. 7 1 50 Woodbine, 300 1 15 | Lozenges, printed in bbls @11½ Chocolate Drops, in pails @12½ Gum Drops in pails @6½ |
| Richardson's No. 7 do 1 50 Woodbine, 300 1 15 MOLASSES. | Gum Drops, in bbls. 0 5½ Moss Drops, in pails. 0 210 Moss Drops, in bbls. 0 9 |
| Black Strap | Sour Drops, in pails |
| Porto Rico. 24@35 New Orleans, good. 33@40 New Orleans, choice. 44@50 | Rananas Ruirs. |
| New Orleans, fancy50@52 | Oranges, California, fancy@ Oranges, choice |
| Michigan Test | Oranges, Florida |
| Barrels 6 00 Barrels 7 00 Barre | Oranges, Messina. @ Oranges, OO. @ Oranges, Imperials. @ Lemons, choice. 4 09@4 50 Lemons, fancy. 5 60@5 50 |
| Cases. 2 25 Cases. 2 25 Modium FORCES. 2 25 | Lemons, choice 4 09@4 50 Lemons, fancy 5 00@5 50 Lemons, California 5 00@5 50 |
| Cases | Lemons, California 121/4@16 Figs, layers, new, \$1 \text{ b} 121/4@16 Figs, Bags, 50 \text{ b} @ 9 Dates, frails do |
| Imported Clay, No. 216, 3 gross | Dates, 4 do do |
| Choice Carolina. 6½ Java 5½ | Dates, Fard 50 15 box \$15 |
| RICE | NUTS. 17@18 17@18 17@18 17@18 17@18 17@17 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17. 17 |
| Table | Draziis (@ 9 |
| SALERATUS. | Filberts, Sicily |
| %C less in 5 dox lots. | " Sicily 15 " French 84@ 9 Pecans, Texas, H. P. 124@16 |
| 60 Pocket, F F Dairy 2 10@2 20 28 Pocket 2 10 100 3 % pockets 2 35 | Cocoanuts. \$\frac{100}{2}\$ 100, full bags. \$\text{05}\$ 50 |
| Ashton English dairy by bags 75 | Chestnuts |
| Higgins' English dairy bu. bags 75 | Choice do do 5 @ 5½ Fancy H.P. do do 5½@ 5½ |
| Rock, bushels. 25 Warsaw, Dairy, bu. bags 40 """ 20 SAUCES. | Prime Red, raw # b. @ 4½ Choice do do 5 @ 5½ Fancy H.P. do do 5½@ 5½ Choice White, Va.do 6 @ 6½ Fancy H P. Va do @ 7 H. P. Va. 6½@ 5¾ |
| London Rensn, 2 doz | OYSTERS AND FISH. F. J. Dettenthaler quotes as follows: |
| Dingman, 100 bars | OYSTERS. Fairhaven Counts |
| Cassia, China in mats 8 "Batavia in bundles | Anchors20 |
| "Saigon in rolls | per gal |
| Mace Batevia 80 Nutmegs, fancy 80 | Standards |
| No. 2 | 100k buss 4 |
| " " white | Perch. 4 Wall-eyed pike. 8 Duck-bill pike. 5 Sturgeon. 6 Sturgeon, smoked. 8 |
| Cassia, Batavia | Trout |
| Cloves, Amboyna. 32 " Zanzibar. 31 Ginger, African. 12½ | Whitefish 8 Whitefish, smoked 10 |
| " Cochin | PROVISIONS. The Grand Rapids Packing & Provision Co. |
| Mace Batavia | quote as follows: PORK IN BARRELS. Mess, Chicago packing |
| " Trieste | Short cut |
| " Cavenne | 13 75 |
| Muzzy, Gloss, 48 to boxes, 1 to pkgs @ 5½ " " 48 " " 3 to " @ 5½ " " 40 to " bulk @ 4 | Clear quill, short cut. |
| " "40 to "bulk @ 4 " "72 tb crates, 6 tb boxes. @ 6¼ " Corn, 40 tb boxes, 1 tb pkgs @ 6 | Standard clear, short cut, best |
| Kingsford's Silver Gloss, 1 to pkgs @ 6½ | SMOKED MEATS—CANVASSED OR PLAIN. Hams, average 20 bs |
| " " 6 1b boxes @ 7½ " " bulk @ 6½ " Pure, 1 1b pkgs @ 5½ " Corn, 1 1b pkgs @ 7 | " picnie 8 |
| " Corn, 1 b pkgs @ 7 SUGARS. Cut Loaf @ 7% | Shoulders |
| Cut Loaf. Ø 7% Cubes. Ø 7% Powdered. Ø 7% Granulated, Standard. Ø 7 "Off. Ø 6% | Shoulders |
| | 30 and 50 th Tubs |
| Standard A. @ 6% No. 1, White Extra C. @ 6 No. 2, Extra C. 5½@ 5% No. 3 C. @ 5% | LARD IN TIN PAILS. 3 lb Pails, 20 in a case. 7% 5 b Pails, 12 in a case. 7% 10 b Pails, 6 in a case. 7% 20 b Pails, 4 pails in case. 7% |
| No. 4 C | 20 lb Pails, 4 pails in case |
| SYRUPS. Corn, barrels@31½ Pure Sugar, bbl. 25@38 Corn, ½ bbls@33½ Pure Sugar, ½ bbl 27@39 Corn, 10 gal. k'gs. 235½ | BEEF IN BARRELS. |
| Lorillard's American Gentlemen 70 | Extra Plate |
| Cornigral & American Gentiemen | " Kan City pkd 9 50 " ½ bbl. 5 00 SAUSAGE—FRESH AND SMOKED. |
| | Pork Sausage 7½ Ham Sausage 11 Tongue Sausage 9 |
| TOBACCOS—PLUG. Spear Head44 Merry War34 | Tongue Sausage |
| TOBACCOS | Blood Sausage |
| Blue Blazes | In half barrels |
| Clipper 34 Old Honesty 42 Scalping Knife 34 P. L 33 Scalping Knife 34 P. L 33 | FRESH MEATS. |
| Japan ordinary 18@20 | John Mohrhard quotes the trade selling prices as follows: Fresh Beef, sides |
| TEAS. 18@20 Japan ordinary. 18@20 Japan fair to good 25@30 Japan fine 35@45 Japan dust 12@20 Young Hyson 22@45 Gun Powder 35@50 Oolong 33@55@60 33@55@60 Congo 25@30 | Fresh Beef, sides |
| Young Hyson. 20@45 Gun Powder. 35@50 | Dressed Hogs |
| Oolong | DOIOGHA W |
| White Wine 30 gr. 50 gr. 50 gr. 10 | Spring Chickens |
| VINEGAR. 30 gr. 50 gr. White Wine 8 10 Cider 8 10 Apple 10 12 | Lard, kettle-rendered @ 8 |
| Dath Brick Imported | Perkins & Hess pay as follows: HIDES. |
| do No. 1 | Green \$ 10 51/6 6 Calf skins, green or cured 7 6 71/4 Full cured 7 1/4 8 Dry hides and kips 8 612 |
| Cocoa Shells, bulk | |
| Candles, Hotel | Fine washed \$ 10 22@25 Coarse washed 26@28 Medium 27@30 Unwashed 16@22 |
| Extract Coffee, V. C | |
| Gum, Rubber 100 lumps | Sheep pelts, short shearing |
| Gum, Rubber 200 lumps. @25 Gum, Rubber 200 lumps. @35 Gum, Spruce. @30 Hominy, \$\sqrt{9}\$ bbl @3 50 Jelly, in 30 \text{ in pails} 6 \text{ 6} \text{ 6} \text{ 4} \text{ 4} \text{ Pearl Barley} \text{ 6} \text{ 24} \text{ Pess, Green Bush} \text{ 61 25} | WOODENWARE. |
| Peas, Green Bush 02% | Standard Tubs, No. 1 |

| andard Palls, three hoop. 1 ills, ground wood 4 aple Bowls, assorted sizes 2 itter Palls, ash 2 itter Ladles 1 itter Spades 5 illing Pins 5 | 5000 |
|---------------------------------------------------------------------------------------------------------------------------------------------|-----------------|
| aple Bowls, assorted sizes 2 tter Pails, ash 2 tter Ladles tter Spades 5 lling Pins 6 | 200 |
| atter Pails, ash. 2 utter Ladles. 1 utter Spades. 1 utling Pins. 2 | 2 |
| atter Ladles | 9 |
| olting Pins. | |
| olling Pins | |
| ******* * ***************************** | S) |
| otato Mashers | B |
| othes Pounders2 | |
| othes Pins | 6 |
| on Sticks 1 | |
| ashboards, single | 7 |
| ashboards, double 2 | 2 |
| ashboards, Northern Queen | 7 |
| BASKETS. | |
| amond Market | 4 |
| ushel, narrow band, No. 1 | 5 |
| ushel, narrow band. No. 2 | 4 |
| ushel, wide band1 | |
| otnes, splint, No. 3 | 5 |
| othes, splint, No. 24 | 2 |
| othes, splint, No. 1 | 0 |
| othes, willow No. 3 | ũ |
| othes, willow No. 2 | 5 |
| otnes, willow No.17 | 5 |
| ater Tight, (acme) bu3 | 7 |
| " " half bu2 | |
| licy v dinting and all all a | Othes Pins. 1 |

LAUMITAND IA ANDEW

Anything or everything in the line of Special Furniture, inside finish of house, office or store, Wood Mantels, and contract work of any kind made to order on short notice and in the best manner out of thoroughly dried lumber of any kind. Designs furnished when desired.

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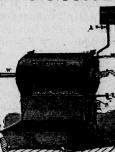
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J. W. GLASS, Supt.

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tion Solicited. Chicago and Detre

ames Vernor, Detroit.
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eo. McDonald, Kalamazoo.
anley E. Parkell, Owosso.
McDonald las. Vernor. g—At Lansing, November 1 and 2.

Grand Rapids Pharmaceutical Society.

vard of Trustees—The President, John E. Peck, M. B. Kimm, Wm. H. VanLeeuwen and O. H. Richmond. wen, Isaac Watts, Wm. E. White and Wm. L. White. mmittee on Trade Matters—John E. Peck, H. B. Fair. hild and Hugo Thum. unit

N. H. Tibbs.
Pharmacy—W. L. White, A. C. Bauer and

OBSAINZED OCTOBER, 1883.

Frank Inglis.

Fresident—F. W. R. Perry.

ce-President—J. J. Crowley.

and Treasurer—F. Rohnert.

Secretary and Treasurer—A. B. Lee.

eeting—First Wednesday in June.

leetings—First Wednesday in each mo

Central Michigan Druggists' Association President, J. W. Dunlop; Secretary, R. M. Mussell. Clinton County Druggists' Association resident, A. O. Hunt; Secretary, A. S. Wallace.

Ionia County Pharmaceutical Society, esident, W. R. Cutler: Secretary, Geo. Gundrum.

Kalamazoo Pharmaceutical Association.

Mason County Pharmaceutical Society. resident, F. N. Latimer; Secretary, Wm. Heysett. osta County Pharmaceutical Society dent, C. H. Wagener; Secretary, A. H. Webber.

Monroe County Pharmaceutical Society. President, S. M. Sackett; Secretary, Julius Weiss. Muskegon County Druggists' Association President, E. C. Bond; Secretary, Geo. L. LeFevre.

Muskegon Drug Clerks' Association. President, C. S. Koon; Secretary, Geo. L. LeFevre. Newaygo County Pharmaceutical Society President, J. F. A. Raider; Secretary, N. N. Miller.

saginaw County Pharmaceutical Society President, Jay Smith; Secretary, D. E. Prall. Shiawassee County Pharmaceutical Society

Minor Drug Notes.

The sticlac crop was a failure this year. Cinchona is grown on a small scale in

The recent price of brimstone was the low est ever known. The crop of resin and oil of turpentine

this year has been very large. The druggists of Elizabeth, N. J., are having a lively time over cut rates.

to agitate the wholesale circles. The adulteration of drugs in London

receiving considerable attention Competition is making the manufacture of ultramarine blue unprofitable.

Cocaine is the methylester of benzoylec-

The Iowa druggists have a right to prose cute customers who make misstatements in order to obtain intoxicating liquors. More of them should make use of that right.

The National Formulary will be ready about January 1, 1888. Druggists will find it a valuable present to make their physi-

was voted down by a heavy majority.
Therefore, druggists need not look for a
scarcity of commercial travelers this winter,
at least those representing wholesale drug

powdered white hellebore. Powdered gum arabic is adulterated with corn starch (?). essential oils are sophisticated, particularly oil of rose and the higher-priced oils. Ex-amine every article you buy and be sure you dispense only pure goods."

There are many thousand remedies used in the practice of medicine, but a prominent physician says: "It is not too much to say

The Lazy Oppose Parts by Weight.

The Lazy Oppose Parts by Weight.

In reporting the annual meeting of the ennsylvania State Pharmaceutical Association, Professor P. W. Bedford, editor of the Pharmaceutical Record, says: "The discussion on parts by weight brought out advocates of the old-time formulæ of the United States Pharmacopela, as well as those who believe in the present system, and there appears to be a strong effort making to preak down the better plan of "parts by veight," simply by force of numbers opposed, including the halt, the maimed, the lind and the lazy of our craft, especially the lazy."

Judge Agnew, continue to be a fiscal agency, and the near extinction of the bonded national debt must be met by some proper form of government security to take its place.

The judge seems to favor the issue of United States bonds bearing a low rate of interest for the purpose of furnishing a basis for national bank circulation. "A small and reasonable rate of interest," he says, "is a thousand fold compensated to the people themselves in the safe and convertient system.

German brands, have again de ined. Domestic brands have not changed n price this week, but will, no doubt, be marked down in a few days. Opium is unettled. Reports from Smyrna are that an upward movement has commenced, on acount of large purchases by the Dutch govnment. Prices are lower here, however. Morphia, P. & W., has declined 25c. per ounce. Balsam fir is scarce and moving upvards. Borax has advanced. Gum cam-

ohor is tending higher. In balsam copaiba the advance is well maintained. Cuttle bone is lower, on account of increased stocks. Gum shellacs are advancing. Sen ega root has advanced. Balsam tolu has declined. Serpentaria is lower. Oil wormwood is higher. Castor oil has declined.

Caustic Criticism of the Pharmacist

om the Medical Bulletin. The ancient and honorable profession of pharmacy should take prompt measures to purge itself of the greedy and unscrupulous vampires, whose sole aim is to amass riches at the expense of their shops.

Substitution of inferior, low-priced goods for the reliable preparations ordered by the physician, is only one of their nefarious, every-day practices. Counter-prescribing for every ill that man or woman may complain of its research by these will trace. plain of is regarded by these vultures as an opportunity to fill their money-drawer, which must not be missed, even though their unfortunate patients lose in health and

Charging exorbitant prices for prescripions—viz., seventy-five cents for a dram of uinine, twenty-five cents for six compound pills, seventy-five cents for two drachms of saccharated pepsin, one dollar for a few grains of sulphate of zinc and acetate of lead dissolved in four ounces of water—is another crime against the sick and elpless, which they perpetrate unblushing-

y day after day.

If the various pharmaceutical associations not relieve the community from these uacks and extortioners, physicians will be ompelled, in justice to their patients, to warn them against paying more than a fair price for their medicine, and to tell them what that fair price should be.

This Year's Proceedings, as Viewed by Secretary Parkill. Owosso, Oct. 29, 1887.

A. Stowe, Grand Rapids: DEAR SIR-I send you a copy of our proeedings for 1887, which are certainly the nost valuable ever sent out by our Association. Over 200 pages are taken up by the papers presented, representing an amount of original work that stands unequalled by

ny of the State associations. The paper of Dr. Lyons, converting the ormulas of the Pharmacopæia into parts by veight for solids and parts by measure for iquids, is one of great value to all druggists ho use the old method in manufacturing. This paper, together with the twenty-five others, most of which are on subjects of inerest to the practical druggist, makes this year's proceedings a volume to be sought afer by every wide-awake druggist in the

Copies have been mailed to all members less than two years in arrears, in accordance with the resolution adopted at Petoskey. Members not receiving copies can obtain them by remitting their dues to the Secre-STANLEY E. PARKILL, Sec'y.

The Muskegon Druggists' Cases.

rom the Muskegon News. The cases against the druggists who were arrested some time ago for violating the liquor law will go to the Supreme Court. The motion to quash was argued and yester-day decided against the respondents. F. W. Cook, one of the attorneys for the defendants, stated yesterday that it had been decided by Messrs. Delano & Bunker and nimself to apply to the Supreme Court for a writ of mandamus, compelling the court below to vacate the order made denying the motion to quash, and to enter an order dismissing the cases. Mr. Cook stated that The main stock of cubeb berries is said to be concentrated in the hands of New York they prefer such action to an appeal after trial. The writ is often resorted to in dealers. civil cases to correct or alter the actions of circuit courts, but in criminal cases there is no precedent in this county on record. At any rate, the cases will not be tried in the circuit this term.

G. R. P. S.

The annual meeting of the Grand Rapids Pharmaceutical Society will be held on Thursday evening. A full attendance of the members is requested.

Legal Future of National Banks.

At the recent bankers' convention in Pittsburg Chief Justice Daniel Agnew of the Pennsylvania Supreme Court submitted some remarks on "The Legal Future of the National Banking system." In this address he strongly expressed his conviction that the existing system is as constitutional as the Old Bank of the United States chartered by the general government according to Chief Justice Marshall's decision. The constitution has conferred on Congress no express power to grant charters of incorporation, but Marshall held that a charter is only a means of carrying into effect conferred powers. "Let the end," said that famous expounder of the constitution, "be legitimate; let it be within the scope of the constitution and all the means which are approphysician says: "It is not too much to say that, among the many drugs which we possess and administer in large quantity every day to a host of suffering invalids, there are, even in this enlightened age, scarcely half a dozen the physiological action of which is at all well understood, and perhaps not one on the nature of the action of which there is no doubt whatever left."

stitution and an the means which are appropriate, which are plainly adapted to that end, which are not prohibited but consist with the letter and spirit of the constitutional. The present natural and the means which are appropriate, which are plainly adapted to that end, which are not prohibited but consist with the letter and spirit of the constitutional banking system materially differs from the old bank, but the constitutional basis of both is the same. To maintain the banks of the plainly adapted to that end, which are plainly adapted to that end, which are not prohibited but consist with the letter and spirit of the constitutional banking system materially differs from the old bank, but the constitutional banks of the plainly adapted to that end, which are plainly adapted to that end, which are plainly adapted to that end, which are not prohibited but consist with the letter and spirit of the constitutional banking system materially differs from the old bank, but the constitutional banks of the plainly adapted to that end, which are plainly adapted to the end, which are plainly adapted to the end, w banks on this basis they must, according to Judge Agnew, continue to be a fiscal

selves, in the safe and conven

tem it gives them for currency exchange tercourse and business." Whether people is an undecided question. It appears from Judge Agnew's remarks that, in his opinion, the national bank system can pre serve its constitutional character only by retaining its connection with the national credit and expenditure of the public moneys

An Attractive Experiment. Customers are always interested in anything novel in the way of experiments on

to represent the evolution of chaos into earth, air, fire, and water, as follows:

In a narrow phial or glass tube, pour mercury to the height of one-fourth of its capacity; for the next fourth, add a saturated solution of bicarbonate of potassium next fourth methylated or pure alcohol, tinted blue; and lastly, turpentine, tinted red. On shaking this mixture together you will have a representation of chaos; but soon, on resting the elements will separate themselves, an the mercury will represent earth, the blue alcohol air, the red turpentine fire, and the

colorless potash solution water.

This experiment also represents very

Micromembranes is the name of a new patent asbestos filter made in Vienna.

A St. Louis drug clerk was awakened few nights ago for a blank note. When informed that they were in the safe, he insisted upon having the proprietor called from his slumber to supply the blank note.

VISITING BUYERS.

The following retail, dealers have visited the market during the past week and placed

orders with the various houses: D A Harrison, Paw Paw
D A Harrison, Paw Paw
N W Crocker, Byron Center
D B Galentine, Bailey
J C Benbow, Cannonsburg
A Purchase, South Blendon
J A Haak, Chase
F P Hopper, Middleville
Wm Vermeulen, Beaver Dam
John Farrowe, So Blendon
Brautigan Bros., No Dorr
Jay Marlett. Berlin
C K Hoyt, Hudsonville
G P Stark, Cascade
C Stocking, Grattan
Morley Bros., Cedar Springs
M P Shields, Hilliards
J P Cordes, Alpine
T W Strahan, Muir
D B Galentine, Bailey
M Minderhout, Hanley
Gibbs Bros, Mayfield
A W Blain, Dutton
A R KcKinnon, Shelby
G F Cook, Grove
E H Foster, Fife Lake
G A Patterson, Dorr
A B Foote, Hilliards
H K Hesseltine, Casnovia
L A Carpenter, Baldwin
E H Hagadorn, Fife Lake
S Highstone, St Ignace
W Thomas & Son, Bowne
C E Dodge, Plainwel
Cole & Chapel, Ada
John Gunstra, Lamont D A Harrison, Paw Paw C E Dodge, Plainwel
Cole & Chapel, Ada
John Gunstra, Lamont
C E Doyle, Irving
L A Scoville, Clarksville
M V Wilson, Sand Lake
G H Walbrink, Allendale
J Q Look, Lowell
R A Hastings, Sparta
C C Tuxbury, Sullivan
R T Parrish, Grandville
Henry Baar, Grand Haven
Walling Bros, Lamont
Thos Hefferman, Baldwin
Kremer & Bangs Holland
Hoag & Judson, Cannonsburg
J N Waite, Hudsonville
A W Fenton & Co, Bailey
Sisson & Lilley Lumber Co, Sisson's Mill.
Rutgers & Tien, Graafschaap
F D Warren, Martin
J W Robinson, Stetson
S J Martin Sullivan FD Warren, Martin
J W Robinson, Stetson
S J Martin, Sullivan
G Bruisse & Son, Zeeland
M J Howard, Englishville
B Volmari, Filmore Center
Mrs K L Kinney, Ensley
J V Crandall & Son, Sand Lake
J F Hacker, Corinth
H D Plum, Mill Creek
A C Barkley, Crosby
John J Trimmer, Montague
Wm Mines, Nunica
Knap & Baldwin, Chippewa Station
John Kinney, Kinney
Wm Black, Cedar Springs
Adams & Benedict, Cedar Springs
Den Herder & Tanis, Vriesland
G S Putnam, Fruitport

G S Putnam, Fruitport C R Bunker, Bailey G S Futnam, Frintport
C R Bunker, Bailey
S Cooper, Jamestown
J C Benbow, Cannonsburg
G Ten Hoor, Forest Grove
L N Fisher, Dorr
John Bishop, Montague
F J Kobe, Freesoil
Herder & Lahuis, Zeeland
J McPherson, Lowell
C Stocking, Grattan
J W Mead, Berlin
F Voorhorst & Co, Overisel
S A Van Buren, Muskegon
H J Fisher, Hamilton
Jos Raymond, Berlin
Otto Bros, Middleville
E N Parker, Coopersville
Windsor Woodware Co, Petoskey
A & E Bergy, Caledonia
S R Crandall, Holland
C B Bennett, Big Rapids
Jehn W Ver Hohcks & Co, Grand Haven

Dress Stays Soft, pliable and absolutely unbreakable. Stan and quality 15 cents per yard. Cloth covered 2 ents. Satin covered 25 cents. For sale everywhere.

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Etc., Etc. Being makers of DRY CULORO, we are an advantage over the so-called paint markacturers, who simply grind and mix. ing makers of DRY COLORS, we have

SPECIALTIES—Tinted leads, twenty shades; pach, Carriage and Buggy Paints, nine toice colors; Ready Mixed Paints; Coach polors Ground in Japan; Decorative Wall, resco, Floor, Sash, Fire-Proof, Car, Barn and omestic Paints; Wood and Iron fillers; Maple paf Permanent Green; Pure Putty. SPECIAL PAINTS MADE TO ORDER.

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From the Atlantic to the Pacific, throughout the entire country. Highly recommended by Mrs. Grover Cleveland, Lillie Langtry, Emma Abbott, Rhea, and a host of eminent ladies and gentlemen whose taste and judgment are reliable.

Testimonials of druggists from all parts of the U.S. ascribe it the FAVORITE and LEAD-ING odor with the masses.

Put up in handsome bottles with cut glass stoppers. manufacturing. A little contrivance that will interest and instruct them can be made Eighteen and a Half Fluid Ounces for \$4. One dozen 10c. bottles and ex-quisite souvenir cards free

with first order. Add a pound to your next order for drugs.

FOOTE & JENKS LINDEN BLOOM

Complexion Powder.

Two Sizes—Regular or 50-cent size, and Frial or 25-cent size. SHADES: Flesh, White, Brunette.

"Linden Bloom Conaplexion Powder" is without a rival in elegance of package, the boxes being turned wood, beautifully enameled in many attractive tints and patterns. The powder itself is of impalpable fineness, contains no poisonous ingredients, and from its delicate perfume and pleasing effects on the skin is in popular demand with society and professional beauties. They all say "It's perfect."

Exquisire Souvenir Advertising Cards with REGULAR SIZE, - per doz. \$3.00 Add a dozen to your next order for drugs.

Haxeltine & Perkins Drug Co., Agents for GRAND RAPIDS.



TIME TABLES. Grand Rapids & Indiana. All Trains daily except Sundny. Saginaw express runs through solid.

Mackinaw. 11:30 a. m. train has chair car for Traverse City, Pe-toskey and Mackinaw City. 10:40 p. m. train has sleeping cars for Traverse City, Petoskey and Mackinaw.

7:15 a m train has parlor chair car for Cincinnati. 5:00 p m train has Woodruff sleeper for Cincinnati. 5:00 p. m. train connects with M. C. R. R. at Kalama-oo for Battle Creek, Jackson, Detroit and Canadiwn oints, arriving in Detroit at 10:45 p. m. Muskegon, Grand Rapids & Indiana. Leaving time at Bridge street depot 7 minutes later

Detroit, Lansing & Northern. Grand Rapids & Saginaw Division. ARRIVE.

Chicago & West Michigan. Leaves. 9:10 a m

Newaygo Division.

Newaygo Division.

Leaves. Arrives.

Leaves. 4:05 pm 4:20 pm
Express. 8:25 am 10:20 am
All trains arrive and depart from Union Depot.
The Northern terminus of this division is at Baldwin,
where close connection is made with F. & P. M. trains
to and from Ludington and Manistee.

W. A. GAVETT, Gen'l Pass. Agent.
J. B. MULLIKEN, General Manager. Lake Shore & Michigan Southern.

Leave.

Ex. & Mail. N. Y. Mail.

N. Y. Mail. N. Y. Mail. N. Y. Mail. N. Y. Ex. & Mail. N. Y. Ex. & Mail. N. Y. Mail. N. Y. Ex. & Mail. N. Y. Mail. N. Y. Ex. & Mail. N. Kalamazoo Division.

Detroit, Grand Haven & Milwaukee.

GOING WEST

Michigan Central. Grand Rapids Division.

nd Rapids Express un on Atlantic and Pacific Express trains to and from betroit. Parlor cars run on Day Express and Grand lapids Express to and from Detroit. Direct connec-tons made at Detroit with all through trains East over f. C. R. R., (Canada Southern Div.). D. W. Johnston, Mich. Pass. Agt., Grand Rapids. O. W. Ruggles, Gen'l Pass. and Ticket Agt., Chicago.

Duluth, South Shore & Atlantic Railway.

WHOLESALE PRIOR CURRENT. ACIDUM

BACCAE. Cubebae (po. 139..... Juniperus Xanthoxylum ...

essfras

Glycyrrhiza Glabra..... Haematox, 15 fb boxes....

Carbonate Precip.
Citrate and Quinia.
Citrate Solubie.
Ferrocyanidum Sol.
Solut Chloride.
Sulphate, com'l, (bpl. 85).
pure.
FLORA.

Acacia, 1st picked.....

" Cape, (po. 20)......
" Socotrine, (po. 60).

Catechii, is, (%8, 14; 348, 16).
Euphorbium, po.
Galbanum.
Gamboge, po.
Guaiacum, (po. 45).
Kino, (po. 25).
Mastic.
Myrrh, (po. 45).
Opii, (po. 6 00).
Shellac.

"bleached.
Tragacanth

Tragacanth
HERBA—In ounce packages.
Absinthium
Eupatorium
Lobelia
Majorum

Rue Tanacetum, V. Thymus. V. MAGNESIA.

Carbonate, Pat. Carbonate, K. & M. Carbonate, Jennings. Absinthum 5 00@5 50
Amygdalae, Dulc 45@ 50
Amydalae, Amarae 7 25@7 75

Geranium, 3 Gossipii, Sem, gal Hedeoma

Picis Liquida, (gal. 35).....

hlorate, (Po. 20).....

entiana, (po. 15). lydrastis Canaden, (po. 45). Lellehore, Alba, (po. 45). ebore, Alba, po... Hellebore, Alba, po.
Inula, po.
Ipecac, po.
Jalapa, pr.
Maranta, ½s.
Podophyllum, po.
Rhei
"cut.
"by

SEMEN. Carui, (po. 18)... Cardamom

SPIRITUS. Juniperis Co. O. T., Juniperis Co. Saacharum N. E., ini Opos

Arsenicum.
Balm Gilead Bud.
Bismuth S. N.
Calcium Chlor, Is, (½s, 11; ½s, 12)...
Cantharides Russian, po.
Capsici Fructus, af
Capsici Fructus, po.
Capsici Fructus, B, po.
Capsici Fructus, B, po.
Capsici Fructus, B, po.

Glycerina..... Grana Paradisi.... lumulus lydrarg Chlor. Mite

20@ 22 20@ 25 35@ 36

Lard, extra
Lard, No. 1
Linseed, pure raw
Linseed, boiled
Neat's Foot, winter strained
Spirits Turpentine

Red Venetian
Ochre, yellow Marseilles
Ochre, yellow Bermuda
Putty, commercial
Putty, strictly pure
Vermilion, English
Green, Peninsular
Lead, red strictly pure
Lead, white, strictly pure
Whiting, white Spanish
Whiting, Gilders'
White, Paris American
Whiting Paris English cliff
Pioneer Prepared I aints
Swiss Villa Preparer Paints
No. 1 Turp Coach

 VARNISHES.

 No. 1 Turp Coach
 1 10@1 20

 Extra Turp
 1 60@1 70

 Coach Body
 2 75@3 00

 No. 1 Turp Furniture
 1 00@1 10

 Extra Turk Damar
 1 55@1 60

 Japan Dryer, No. 1 Turp
 70@ 75

APPROVED by PHYSICIANS. Cushman's

Offer No. 170.

three-foot, French glass, oval-front

Show Case. Address at once, R. W

Tansill & Co., 55 State St., Chicago

FREE-To Merchants Only: A



the treatment of Catarrh, Headache Neuralgia, Hay Fever, Asthma, Bronchitis, Sore Throat and Severe Colds, stands without an equal.

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Druggists!

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Have now in Stock and Invite Your Order for the

HOLIDAY TRADE

An Elegant Line of

PERFUMES

Put up in the following styles:

Match Safes five styles Christmas Cards ten styles Fancy Plush Boxes Hand Lamps two sixes Night Lamps Embossed Boxes Vases four styles Slippers two sixes Bisque Figures Watches Yumblers Pitchers. Boots Jug8

Also a Line of

Sachet Bags

In Silk and Satin.

All These Goods are Low in Price and are very Desirable.

Hazeltine & Perkins Drug Co.,

Grand Rapids,

Tuscola County Pharmaceutical Society. resident, E. A. Bullard; Secretary, C. E. Stoddard.

Tomato wine is a rival of the orange beverage in Florida.

The box and cartage question continues

The National Wholesale Druggists' Asso iation favors the sale of oil of turpentine

The average French physician has an annual income of \$500 to \$1,500.

A resolution was introduced in the last annual meeting of the National Wholesale Druggists' Association to reduce the number of traveling salesmen on the road. The movement met with decided opposition and

The Indiana Pharmacist is responsible for the following statement: "Insect powder is adulterated to a great extent with Cream of tartar is seldom obtained pure. It is usually mixed with flour. Most of the

The Michigan Tradesman

R. A. STOWE & BRO., Proprietors.

WEDNESDAY, NOVEMBER 2, 1887.

African Coffee.

In a small Maine village, a little while ago, a trader received a supply of coffee of the sort he had been selling for some time previously. He found that he could not place the whole of it in the large can he kept for the purpose, and so, after filling this, he put the rest in an empty wooden box which happened to be marked "African coffee." Soon after Mr. Jones came into the store and seeing the box on the counter, remarked "African coffee! Wonder what that's like?" and inquired the price. The trader, who is something of a joker. replied that it was of the same price as that which he had been selling him.

"Gimme a pound," said Jones. "I'm a-

imme a pound," said Jones.

"Gimme a pound," said Jones. "I'm agoin' to try that an' see what it's like."

"Blamed if I ain't a mind to try half a pound," said Mr. Smith, who was standing near by, "though that's putty good coffee that you've been a-sellin'."

They both took the coffee and went home. The very same coffee, mind you, that they had been using for months. It happened that they both came back together. Jones opened the conversation. "That's a prime article, that African coffee I got o' you. It just lays over everything I've swallowed fer years, 'n I told Nancy I'd ruther hev one pound of it than two of what we've be'n a-havin'."

"Much you know about coffee!" growled Smith, "I couldn't drink more'n one cup of it, no how. 'Taint worth more'n half ez much as that other kind o' yourn," Jones replied with a slighting reference to Smith's replied with a slighting reference to Smith's discriminating powers, to be followed by a sarcastic remark from Smith, to the effect that people who were brought up on burnt peas and brown bread crust soaked in warm water could not be expected to know what good coffee is anyway. The trader knew too much about human nature to make any explanations which would have proved disastrons to future trade. So he now puts up astrous to future trade, so he now puts up "African" coffee for Mr. Jones, while Mr. Smith has his from the tin can as of yore, and both are happy.

Still Waters Run Deep.

Perhaps no greater error exists in business life than the idea that noise and fuss ness life than the idea that noise and fuss and dictatorial orders on the part of an employer ensure attention from his clerks and from the public. The noisy man is seldom a good business man. Cool headedness gives a man time to think as he acts, and the merchant who transacts his business and communicates his orders quietly but firmly is never exposed to ridicule if any of his orders miscarry. Fuming and fretting his orders miscarry. Fuming and fretting are really indications of personal inability. No man frets over what he is able to accomplish. The very confession which fretting carries with it condemns it as a practice in

carries with it condemns it as a practice in the eyes of all wise men, while habitual finding fault sours the character of the fault-finder slowly but steadily, and sours his relations with those around him.

Still waters run deep. The thinking man has a brain too well occupied to vent itself idly or carelessly. The observant man sees too quickly and keenly the true position of affairs and at the same time recognizes the remedy too quickly to spend a moment in useless frothing at the mouth. The patient man knows that time is necessary and perseverance requisite to correct the difficulty. Even the quick, eager worker whose impetuosity might burst into complaint, is generally too quick to see the reason underlying the evil or the easiest solution of the difficulty to spend time in complaining over things which he can readily master.

DETROIT SOAP CO.,

Manufacturers of the following well-known Brands of Soles.

A merchant who has had much experience with the ticket system of sales gives the following pertinent suggestions: "A ticket system by which it is known exactly how much each salesman sells each day soon begets-a spirit of emulation among the clerks, each one being desirous of surpassing his fellows in the amount of his sales, and its adoption will often be found to create new n will often be found to create new life and activity in a business where all was before listlessness and inactivity. These tickets, after careful revision (each sales-man having a particular number on his ticket), should be strung on a twine as nearly in order as they were taken in as possible. Each day's number may be separated from the preceding one by a piece of stout card, and if the card be dated, a ready reference can be made to each day's tickets when wanted."

Disgusting Habits.

Nothing disgusts lady customers more than to be served by salesmen who are addicted to the practice of chewing tobacco. Merchants who permit themselves or their clerks to practice this filthy habit during the clerks to practice this filthy habit during the hours of business, do wrong and hurt their business. What is more disgusting than to have a salesman approach a customer with his breath reeking with the odor of tobacco, his mouth soiled, and every other minute expectorating quantities of fluid extract? Another bad habit is smoking it the store; and the quicker it is dispensed with the better. No merchant who respects his trade will allow it, if a moment is taken to consider the matter. There is a time for everything, and the time for the practice of these habits is before or after business hours.

The Work No Object.

"How much will you charge to go up to my house and black a small—a very small—stove?" he asked of one of the colored brigade at the market.

"Just as much as I would to black a large—a very large stove, sah."

"But it won't take so much blacking nor rabbing."

"No, sah; but dose fings doan' count.

It's gittin me away from de market an' deprivin' me of de chance fur religious discushan dat I charge fur."

psack, who is a traveling man, went arch last Sunday, and being weary af-hard week's work, fell asleep. The n who passed the contribution box at him in the elbow. Gripsack, un-ened, turned in his seat, murmuring,



The accompanying illustrations represents the

Boss Tobacco Pail Cover.

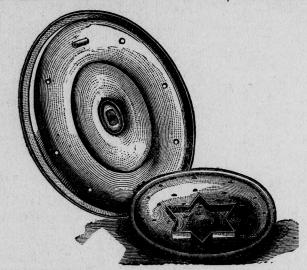
It will fit any pail, and keep the Tobacco moist ad fresh until entirely used.

It will pay for itself in a short time. You cannot afford to do without it. For particulars, write to

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Solo Agents,

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QUEEN ANNE, MICHIGAN, TRUE BLUE, CZAR,

MOTTLED GERMAN, ROYAL BAR, SUPERIOR, MASCOTTE

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Lock Box 173,

GRAND RAPIDS, MICH

Salesman for Western Michigan.

HOWES.

d Domestic Fruits. Commission

Oranges; Lemons, Bananas. 3 Ionia St., CRAND RAPIDS, MICH.

WM.SEARS & CO.Cracker Manutacturers,

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87, 39 & 41 Kent Street, Grand Rapids, Michigan.

FOSTER, STEVENS & CO., Wholesale Hardware.

With Additions Lately Made to Our Business, We now Think We have the

HARDWARE STORE

In the State of Michigan.

Our Facilities for doing Business have been much Improved and we feel better able to meet all

MARKETS and PRICES.

We Solicit Orders or Inquiries for anything wanted in the line of Hardware.

FOSTER, STEVENS & GO.,

10 and 12 Monroe street, and 33, 35, 37, 39 and 41 Louis street,

Grand Rapids, - Mich.

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TOMATOES.

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Specialties: Apples and Potatoes in Car Lots.

20 and 22 OTTAWA ST., GRAND RAPIDS, MICH.



If so, send for Catalogue and Price-List to

S. HEYMAN & SON, 48 Canal St., Grand Rapids. special attention given to filling orders.

134 to 140 Fulton Street, Grand Rapids, - Mich.



No. 1887 Assorted package Fancy Goods. Packed ready for shipping.

| | | | | | | | Wholesale | Retail | Retail |
|-------|--------------|-----------------------|-------------------|-----------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------|-----------|---------------|---------|
| | | | | | | | price. | each | total |
| | . Silver V | | | | | | 20 | .05 | .30 |
| 8 | Painted | " | | | | | 50 | .15 | .90 |
| 9 " | Silver | | | | A STATE OF THE STA | | 42 | .20 | .80 |
| 10 " | | Dental Language and A | | | | | 25 | .25 | .50 |
| 12 " | " | " | | | | | 33 | .30 | .60 |
| | Rustic | ** | | | | | 37 | .25 | .50 |
| | Satin | | | | | , | 38 | .25 | .50 |
| | 4398 | " | | | | | 33 | .25 | .50 |
| | Cherry | ** | | | | | 67 | .50 | 1.00 |
| Ope | n Coffee C | ups an | | 'S | | | 110 | .25 | 1.50 |
| *** | 11 12 11 | | •• | | | | 1.25 | .35 | 2.10 |
| ** | •• | ** | •• | | | | 1.88 | .45 | 2.70 |
| 46 | ** | 44 | • • | | | | 1.00 | .50 | 1.50 |
| ** | | 44 | 4. | | | | 1.50 | .90 | 2.70 |
| | Childs | 46 | | | | | 80 | .20 | 1.20 |
| | ** | •• | | | | | 85 | .10 | 1.20 |
| Mon | istache C | บารจาก | Saucer | | | | 1.13 | .30 | 1.80 |
| 240 | 150000110 | | | | | | 1.87 | .40 | 2.40 |
| AF | C Picture | Muore | | | | | 50 | .10 | 1.20 |
| | orted Fan | | | | | | 1.50 | .25 | 3.00 |
| 2100 | orted Fith | | | | | | 75 | .50 | 1.50 |
| AB | C Plates. | | | | | | 55 | .10 | 1.20 |
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| ASS | | | | | | | 56 | .35 | 1 05 |
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| | whistie | 8 | • • • • • • • • • | | | • • • • • • • • • • • • • | 16 | .10 | 1.20 |
| 10 1 | ey Harm | omicas. | Tia | | | | | .25 | 1.50 |
| | | | | | | | | .10 | 1.20 |
| 107 | Watches. | | | | | | 70 | .05 | .60 |
| C1. | D.II. T | | | | | | 40 | .05 | .60 |
| Cni | | | | | | | | .10 | 1.20 |
| m | | ons | • • • • • • • • | • • • • • • • • | | | | .50 | 1.50 |
| | Tea Sets. | V.1. 2. ! | • • • • • • • • • | | • • • • • • • • • | | 94 | .00 | 2.00 |
| | | | | | | | | | 2.00 |
| | | | | | | | | | 2.00 |
| Pac | kage | | | | | | | | |
| | | | | | | | 000 10 | | \$52.30 |
| | | | | | | | \$32.40 | 750 100 55 10 | \$62.00 |
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