# The Michigan Tradesman.

### **VOL.** 1.

### GRAND RAPIDS, MICHIGAN, WEDNESDAY, APRIL 30, 1884.

of Money Did Not Amount to Much.

peck of it. Well, sir, the man on whom the

banknotes, the same thing that he had so in-

"How long did wild cat banks flourish?"

"From about 1837 to about 1839, if I re-

member rightly. At first the notes circulat-

ed a little in neighboring states, but after-

wards the act creating the banks was declar-

who have had any experience of that kind

bank."

From the Detroit Times.

MANUFACTURE OF SILK. The Various Processes Through Which

the Raw Product Passes.

From the New York Sun. The prevailing depression in the prices of stocks is not an exceptional phenomenon.

An Era of Low Prices.

The first process in manufacturing silk is to sort the raw silk into sizes, great care be- It extends to the most important agricultural and mineral productions of the country, ing required in every stage that the threads be equal in size, as inequality would pro- and, indeed, affects the industries of the whole world. duce a manufacture of uneven and unman-

Wheat, which at the beginning of 1880 ed on a capital of land; it was assessed at a brought in the New York market \$1.55 a water to dissolve the gum and render the bushel, and in 1882 sold at \$1.43 a bushel, it was worth, and the bank allowed to issue thread pliable and elastic, the skeins are is now selling at about \$1, and of course slipped upon octagonal wicker swift-reels, flour has fallen in a corresponding ratio. a dozen or more of which revolve on an Other cereals show a similiar decline-rye axis fastened on the legs of each table. A from \$1 a bushel to 65 cents a bushel; Inthread from each reel-skein passes upward dian corn from 75 and 70 cents a bushel to east and imagined that fortunes were to be over a smooth metal or glass rod, fixed on the lateral edge of the table to its revolving about 58 cents, and oats from 50 cents to 35 bobbin, upon which it is wound. After this cents.

The fall in pork and lard and the causes process the thread is guided between the of it have already been discussed by us. got some of it he was mighty anxious to continuous edges of two sharp steel knives, Mess pork, which was quoted at \$18.50 a change it [with a laugh]. The man who resembling scissors, which clean it of gumbarrel a year ago, is now \$16.50, and lard could change it quickest was the fellow who my lumps and clinging waste, to another bobhas dropped from 11 cents a pound to 81/2 came out best. I remember one funny inbin; this process occasions considerable cents. waste. The finer and more regular threads

Our other great staple, cotton, is an ex- had some bills to pay in New York. I had are now taken for making organzines, ception, however, remaining at about the lots of wild cat money but unfortunately it which are the warps of woven goods. Coarssame level, of between 11 and 12 cents a was no good down east. I had a neighbor er threads are taken for trams or woofs. pound, at which it has stood for the past of the name of Ellmore who was in about The most inferior are used for the manufour years. Petroleum, too, maintains itself the same fix. He proposed collecting all facture of sewing-silks. Loose and broken at about the same price it has been bringing the money he could get on one bank and ends are corded like cotton and spun into all along.

Metals, on the other hand, are more de-The twisting or throwing process is done cidedly depressed than breadstuffs and pro- wasn't; at any rate I told him we would try by passing the thread of raw silk from an visions. Pig iron has fallen from \$35 per it. Ellmore got all his money on a Lapeer upright bottom through the eye of a craned ton to about \$20, and steel rails from \$90 to bank, and I got mine on three wild cat banks wire flyer, which rapidly spins with the top about \$34. Copper, which used to bring in Pontiac. We drove out next day and of the bobbin revolving above. This thread about 25 cents a pound, is so slow of sale Ellmore left me at Pontiac to go to Lapeer. is called a "single," and for organzines reat 14 cents that the Calumet and Hecla Cop- I did what I could and managed to get \$200 ceives from twelve to nineteen twists to the per Mining Company, which produces 20,- or \$300 for all the notes I held; the bank inch. Organzines or trams are made by 000 tons a year, and has for seventeen years wouldn't pay any more. When Ellmore retwisting together two or three of these paid uninterrupted dividends amounting to turned, I asked him how he had made out twisted threads in an opposite direction to \$20,000,000 upon an actual capital of \$1,- and he said he had got his notes redeemed the former single twist, at the rate of from 200,000, has just been obliged to interrupt in full. I was surprised to hear this beten to seeventeen turns to the inch; the two its pleasing habit. Lead, which not long cause the Lapeer bank was considered the threads having previously been wound parago sold at 6 cents a pound, can now be meanest in the whole state. He said he had allel upon one bobbin. Organzines receive bought at 4 cents, and tons of it are stored a draft on Detroit which would be paid all tight twistings, to induce strength and elasaway, to wait for an advance. right. When he got to Detroit he took his A swing of two twists to the [inch some-

Coal for the present is kept up, but only draft to get it cashed, and soon afterwards I by a restriction of production, and with saw him come up to his store with a handtimes saves five cents to the pound in the cost of labor, but may occasion greater loss every prospect of a decided fall in price very kerchief full of money; he must have had a

in weaving. Two or three threads of raw Raw sugar, which for several years has draft was drawn had paid him all in Lapeer silk twisted loosely two or four times to the fluctuated between 6 cents and 7 cents a inch is tram, thute or woof. In weaving, pound, is now in abundant supply at about dustriously collected and taken out to the the woof has little or no strain upon it, and 51/2. Refined sugar has correspondingly declined from between 8 cents and 9 cents a pound to about 7 cents.

Without going into details about clothing and other manufactured articles, it is notorious that they are all cheaper than they have been for a long time past, with no ed unconstitutional and they collapsed. Men probability of immediate improvement.

twist. Twist in the single threads of sew-This widespread depression is, fortunateof currency are now so anxious to see the ing silks are ten to fifteen to the inch, and ly, not due to any financial catastrophe. It present system retained and not have an un-MICHIGAN. GRAND RAPIDS, the doubled eight to twelve; the organzines is simply the return swing of a pendulum secured medium." are reeled into skeins of one or two thoucontaining a rat. which vibrates between excess and defici-"I had the honor of being teller of the De sand yards each, care being taken to make ency. A supply scanty in proportion to troit city bank in 1837," said D. C. Holbrook. them of the exact length, as that compared with their weight determines the quality of consumption makes prices high; high prices, "That was quite a respectable institution, while they check consumption, stimulate having a capital of \$42,000 in gold and silgoods to be woven. the production of an increased supply; an ver and \$8,000 more deposited with the The American sewing-silk machine is a utes." increased supply lowers prices; and low bank of Michigan. But I guess about \$10,great improvement over the old-fashioned prices again, while they increase consump- 000 started all the rest of them, and was one. By the aid of a few girls, the former tion, diminish production, and so tend to taken about from place to place as it was at once doubles and twists the silk, and reels it into skeins of equal length; and it correct themselves. The present state of needed. A great many banks were started the markets, therefore, cannot be expected on \$500 and a lot of old nails; the nails turns out one hundred and twenty-five to last forever; it will be followed sooner or were put in the bottom of the drawer and U. S. TALE & BKU., pounds a week. later by an advance, and this in turn by an- the money on top, so that everybody might signs in. The cost of throwing raw silk into organother decline. Ebb and flow, like night and see the bank had some capital." zines is \$4 to \$5 a pound, a great proportion Patents Issued to Michigan Inventors. day, are as inevitable in the commercial as of that going to labor. Trams cost less. Charley Booensiep, Dotroit, calipers. FLAVORING EXTRACTS in the physical world. They Wanted Cocoanuts. After weighing, the threads go to the dyer, Isaac DeGraff, Detroit, engine. From the Detroit Free Press. who is charged with the weight, also with ---John Desmond, assignor of one-half to J. **Imitation Stained Glass** The other day a Michigan Avenue grocer the number of skeins. As the manufacturer BAKING POWDERS, Carey and C. Rutson, Jackson, steam emptyknows how much of each color should be Among the many uses of the printing had about 250 cocoanuts piled up in front of BLUINGS, ETC., ing ash-pan. press, none is more novel than the produc- his doors. To-day he hasn't a single one. returned, little fraud or error can happen. Wallace Dingman, Battle Creek, harvest-Up to the time the silk goes to the dyer, tion of imitation stained glass. Designs for The other day, he thought he was stuck for 40 and 42 South Division St., there is a loss of three to nine per cent. from any pattern desired are engraved on wood. about \$25. To-day he realizes that he has GRAND RAPIDS, MICH Job Estes, Sterling, potato digger. cleaning, breaking, etc. It loses eighteen to The blocks of wood are placed on an oldmade more clear profit on cocoanuts than Eugene M. Farr, North Muskegon, horse any other retailer in Detroit. twenty-five per cent. of the weight in dying fashioned hand press, and then are inked leaner. by the boiling off of the worm gum, which with oil colors compounded with special The grocer was reading his paper about Walrer C. Gifford, Brooks, leather and is made up greatly by surcharging with reference to the use for which they are insome one down East who smuggled whisky loth varnish. sugar or dye. In the dye house the silk tended. Then a sheet of very thin handby filling cocoanuts with it, and he finished James H. Glover, Detroit, capsule maskeins are tied to prevent tangling, and made porous-paper is laid on, and a prolongthe article, drew down his left eye and called chine. boiled for four or five hours in coarse linen ed impression given, in order that the color out to his clerk: bags, by which the hempy colors obtain a may thoroughly permeate the paper. Each "Thomas Jefferson Bangs, go out and buy lustre. Yellowish colors are counteracted to color is, of course, printed at a separate imme a gallon of mean whisky." pure white by the use of a little blue dye. pression. Having completed the printing He selected six or eight cocoanuts, poured This white dyeing costs less than any other; process, the different pieces of paper which out the milk, refilled them with whisky, and the bright greens are the most expensive. compose the design are soaked in warm CO., before night they were sold or given away. Colors are cheapened in the weight by the water half an hour, taken out, the water At seven o'clock next morning an employee addition of three ounces of sugar to twelve sponged off, and then coated on one side of a livery stable called in and asked: of silk. Drabs and slate are dyed with with a thin cement. A similar coat of ce-"Have you any cocoanuts?" lock and operator. sumach. Blacks are dyed with nitrate of ment is given the glass to which the paper "Yes. a few." Fine Perfumes, "I want to buy ten to send to my brother iron and cutch, and also logwood, a bluish is to be applied, and then the paper is laid vehicle. Colognes, Hair Oils, shade, especially for velvets, being desirable. on in place, and varnished over. The plain in the country." It is said that surcharging can be carried to glass window becomes at once, to all appear-He had scarcely gone when a woman Flavoring Extracts, the extent of trebling the weight of the silk. ances, a window of stained glass. The came in and said she was hungry for a co-After dyeing, the skeins are dried on bars effects of the lead lines, the irregular pieces coanut pie, and she took six of the nuts in a close-steamed room, and then lustered of colored glass, the heads of saints and Baking Powders, along. Then a boy came along and bought by passing over hot cylinders. Sewing-silk soldiers, the antique, or the modern Japafour, and before three o'clock that afternoon the entire lot had disappeared. The only nese designs are all to be had as brilliant in Bluings, Etc., Etc. is sortened by wringing, and tied into skeins color as any imitation can be expected to be purchaser who returned was a colored hofor sale. Trams and organzines are then rewound upon bobbins, and then rewound of the genuine glass. The glass thus pretel waiter, who hung around for a spell and to give a proper tension to the thread before pared costs about one-tenth as much as genthen said: "Dey wasn't nuffin' but milk in der coker-ALSO PROPRIETORS OF uine stained glass, and can, when it requires weaving. it, be washed without fear of injuring the nut I bought." **KEMINK'S** "Nothing but milk, you rascal!" roared surface. Fremont Facts. he got it. the grocer. "Do you imagine that Nature From the Indicator. "Red Bark Bitters" is going to grow a big nut like that for five It is stated that sackcloth or canvas can Ed. Bradford expects to go into business be made as impervious to moisture as leather cents and fill it with kerosene oil to boot?" for himself pretty soon. -AND-The Fremont groceries are well stocked by steeping it in a decoction of one pound A Cadillac correspondent, who is a lum- of Iserlohn alone consumed in 1882 no less with goods, and there is no better place in of oak bark with fourteen pounds of boiling ber dealer, writes: Have been away on a than 600 tons of wire, employing also a The Oriole Manufacturing Co water, this quantity being sufficient for northern Michigan to buy them than here. It is hard times when many teams are eight yards of stuff. The cloth has to soak two weeks' trip to Erie, Cleveland, Toledo, Columbus and around central Ohio. Lum- male and juvenile operatives besides seven because he kissed his hand to her. Served chattel-mortgaged to buy feed in order that twenty-four hours, when it is taken out, pasthey may live or be sold at ruinously low sed through running water and hung up to ber and shingles are picking up and moving steam engines and four water wheels of 230-42 West Bridge Street, quite rapidly in said region. horse power. CRAND RAPIDS, MICHIGAN. prices. dry.

WILD CAT BANKING. How He Advertised Without Cost. Reminiscences of the Days When a Peck

for a new kind of ice-box for preserving cold victuals. It was a pretty good thing, he thought, and it was only necessary to en-"Wild cat banking days? Yes, I had lighten the public regarding its real merits

some little experience of how business was and indisputable advantages over everything done in those times," said Mr. William A. else of the kind, to cause a tremendous rush Butler yesterday. "Banks used to be startof customers eager to purchase; so he counselled with himself, and soliloquized thuscertain value, generally about 10 times what ly:

"That refrigerator must be brought before a proportion of the amount in notes. On the people, and I'm the man to do it. Don't this case the reporter did not spare himself, paper the scheme was perfection, all the talk to me about your newspaper advertisesafe-guards imaginable, but it was all on ments. I'll show you how to advertise withpaper. You see, we fellows came from the out cost. You don't ketch me paying a paper for advertising; not I. I'm too old for made out here, but people 'didn't have any that, and I'll show folks a new idea." Then money to do business with. So this wild he laughed a satisfied laugh, and at once set cat money was issued, and as soon as a man about making a practical test of his new method of diffusing information. He mixed up a pot of black paint, procured several large sheets of card-board and after much experimenting and repeated attempts, finally stance. At the time I was keeping a store I succeeded in producing two signs that read as follows:

> "Fifty dollars to the man who can prove that any two things put into this ice-chest will taste one of the other."

He had a refrigerator run out to the curb-stone, hung a sign over each side, and getting it exchanged. He was pretty sanguine about the success of his scheme, but I customers. People passed up and down the glanced at the ice-box and its signs, andwent on. After some hours of disappointed hopes and expectations the dealer saw a pedestrian halt, calmly peruse the wonderful announcement, and rather hesitatingly advance to the door.

"Do you mean it?" he inquired in an anxious tone, pointing over his shoulder to the signs.

"Yes-sir-ee," emphatically responded the dealer.

"Put up your money!" insinuated the stranger.

"No, sir," replied the dealer, in pompous style, " my word is as good as the cash." "All right, I'll take you," responded the stranger, as he departed. Some time after he returned with a box under each arm.

"Stick to your agreement?" he queried. "Of course I will," answered the dealer, vondering what it the name of Christopher Columbus the man had in view.

The stranger set his boxes down on the sidewalk, and a crowd began to collect. He told the dealer that he was afraid that he (the dealer) would back out of the bargain, but the latter asserted his readiness to put up the stamps if necessary. The stranger opened a box, lifted a cat out and placed her in the refrigerator; then he opened the other box and took therefrom a wire cage

"Now, mister," said he, "you just shut that door in a hurry when I flop the rat inside, and I'll go you another fifty that 'one will taste of the other' ih less'n five min-

The crowd yelled, and the dealer slammed the refrigerator door and slid into the store, with a remark about fools and swindlers. He still refuses to recognize the stranger's laim to the fifty dollars-but has taken his

### SHOES AND CHARACTERS.

A hardware man lately took the agency A Cobbler Presents the Science of Shoe ology.

NO. 32.

153

A Troy, N. Y., newspaper has published a report of an interview between a shoemaker of that city and one of the newspaper attaches, who applied to the man of the last and waxed-end for repairs, and meanwhile elicited his views on the meaning of the way in which different people wore their shoes

and destroyed them by use. After passing through the sieve of a reporter, although in it may be well to read between the lines to get at the shoemaker's meaning, who, as a practical observer, must have exceptional opportunities from his bench to judge of balance and unbalance in "understandings." He is a plain-spoken man, as most of his class are, and utters his opinions with an oracular emphasis which is not lost in the reporter's version. He said, in reply to the newspaper man's question:

"Yes, sir; they (worn shoes) beat palmistry all hollow. Take yourself, for instance; in your shoe I see vacillation, irresolution, fickleness, a tendency toward negligence or evasion of unpleasant duties, occasional spells of moroseness. Show me any person's foot-covering after two months' wear, or often less than that, and I will tell you retired indoors to await the expected rush of that person's character. If both heel and sole are evenly worn level the wearer is a street, jostled each other in their hurry, clear-headed, decisive business man, a valuable and trustworty employe, or an excellent wife and mother. If the outside sole is cut through, the wearer, if a man, is inclined to be adventurous, unreliable, and [spasmodic in all his acts; if a woman, she is predisposed to boldness and wayward tendencies. If the inside of the sole is cut through, it indicates weakness and vacilliation in a man and modesty in a woman. For instance, a certain merchant in this city whom I posted concerning this curious method of character reading sends to me whenever he wants a new clerk, and he has received several of my customers on my recommendation. He says that shoeology beats phrenology all hollow.

"A few months ago there came into my shop a stranger having a pair of shoes with the outsides of the soles worn through and the toe somewhat cut away, while the hull was nearly as good as new. I said to my wife, after he went away, 'That man's a sneak,' and so he was. The very next day a boy came up from the police station to get the shoes, and said the wearer had been arrested on a clear case of sneak thieving.

"A certain young man who has patronized me for years was keeping company with two girls, also customers of mine. I noticed that one of them wore out her shoes on the outside of the sole first, while the other stepped squarely and wore down both shoes alike. I've always had a liking for the young fellow, and knowing he was wavering between the two girls, I took him aside one day and showed him the shoes of his flames and told him what I have told you. The result was he married the square-stepper and is happy, while the other girl disgraced herself and has gone to ruin.

"Do I believe that character can be moulded by keeping the shoes properly s

Base Ball Goods, Marbles, Tops, Fishing Tackle, Croquet, Lawn Tennis, Indian Clubs, Dumb Bells, Boxing Gloves.

We wish the Trade to notice the fact that we are

Headquarters on these Goods And are not to be undersold by any house in the United States.

-ARE THE-BEST AND CHEAPEST



20 and 22 Monroe Street.





ageable twist. It is then soaked in soapy

floss for embroidery.

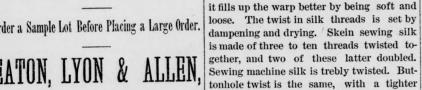
HEADQUARTERS! -FOR-

Sporting Goods -AND-

### OUT DOOR GAMES.

Our Trade Mark Bats ticity.

In the Market. Send for our New Price List for 1884.



Eli M. Holcomb, Bay Springs, and F. E.

Miller, Eveline, car-brake attachment. Edward Heyde, East Saginaw, lumber trimming machine.

Barnard A. Kaufmann, assignor to Globe Tobacco Co., Detroit. cigarette.

Argus McDonald, Au Sable, canal boat. Izaac VanKersen, Kalamazoo, blind-slat

Willis Vandercook, Mason, two-wheeled

The Supreme Court has decided that an American citizen is not obliged to pay duty on wearing apparel intended for his own use or for that of his own family on the vessel with him, if such apparel be suitable for the season, and not in excess of his and their 'reasonable wants, in view of their means, habits and station in life, even though such articles had not been actually worn." This is the result of a suit brought by Mr. Astor, of New York. He paid high for justice but

The manufacture of needles and pins constitutes one of the most flourishing industries in Germany. The eight manufactories

working force of some 800 males and 700 fe-

and heeled? Well, it has its influence. The gait of a person is as closely connected with his disposition as the expression of his countenance, though not so easily read by most persons. To continue to wear a shoe which is run over badly only tends to confirm the habit in the person's walk.

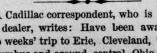
"I can also tell something of a person's tendencies by the size of the shoe, the breadth of the sole, the condition of the buttons and strings, the amount of wear on the toe, the condition of the lining, etc. I would not advise a friend to marry a girl who squeezes a four foot into a number two shoe, for such a one is apt to prove vain, affected and frivolous.

"Boots are but little worn by gentlemen of the present day, save in a few exceptional cases where the occupation of the wearer renders it necessary for health and comfort. The rage is all for button and laced shoes, though this winter the elastic side gaiter has enjoyed a new lease of life. The buckle gaiters are entirely out of date, and are no longer kept in stock by dealers. Cloth-top shoes are being slowly worked out of the trade, while cloth button boots for ladies are not at all worn. Welted shoes are now made with improved machinery, and," with a sigh, "custom work will soon become one of the lost arts.

"Rubbers are very poor this year, and wear out rapidly. This is due to the fact that manufacturers are buying up the old worn-out stock, remelting and moulding the second time. Gum which has once been fashioned into a shoe and worn in all sorts of weather, until the grit of the streets is ground into its very substance, lacks the toughness and purity of the gum fresh from the tree, and easily breaks under a slight strain.

"Your job [is done, sir; sorry I couldn't give you a better character, but truth is truth, and I never flatter."

A Portland woman hit a man with an egg him right. Next time he'll know enough to kiss the woman.





## The Michigan Tradesman.

### A JOURNAL DEVOTED TO THE

Mercantile and Manufacturing Interests of the State. of Western Michigan!

### E. A. STOWE, Editor.

Terms \$1 a year in advance, postage paid. Advertising rates made known on application

### WEDNESDAY, APRIL 30, 1884.

Subscribers and others, when writing a specialiy of Grand Rapids furniture. They to advertisers, will confer a favor on the pubmust be "catchpenny trade," or else their lisher by mentioning that they saw the adverhome paper is mistaken. tisement in the columns of this paper.

### "TOO THIN FOR ANYTHING."

Above is the heading of an article recently published by a trade paper, issued in a small city in the western part of the State. The article referred to makes some ridiculous statements, and refers entirely to the

advertisement of Jas. E. Davis & Co., on our last page. This paper states that "the thing worthless." The Detroit Commercial quantity of a few items mentioned, amounts to more than the entire stock carried by this says that the dealers who buy goods at this market are "catchpenny trade." The in-In the first place, this firm do not house." state these quanties as carried in stock but "offer in lots to suit purchasference is obvious.

ers," and in conversation with a reporter of our paper to-day state that they can fill any order for any one of the items, or all, in the quantities named. Again, the statement that "the aggregate amount of the combined articles mentioned amount to more than their entire stock." This latter statement shows how little this small city knows about the immensity of Detroit stocks.

The fact of the matter is, that this western city is struggling to become a competitor my threshold will be shown the door of Detroit, and is mad because Detroit can fill orders for large quantities of goods, whereas they have to put up with catch penny trade. We think "bragging" a good thing especially when it can be backed up deal, but no one can spit on me and expect with facts, and regret that this small town is not large enough to "brag," for then it would be carried too far without a doubt. It is probably unnecessary to mention, that we understand this paper is controlled by a wholesale drug house in that town, which painted "Grand Rapids Plaster," and a drive probably accounts for the jealous appearance of the article referred to. - Detroit Commer-

The above attack on Western Michigan in general, and Grand Rapids in particular, is the first piece of original composition of any length that has appeared in the Commercial since it published a salutatory, eight months the dealers in the western half of the State rapidity. The latest move is a proposition ago. This fact explains the animus of the at- are "catchpenny trade." THE TRADEStack, and the antipathy of the Commercial's MAN maintains that they are the peers of publishers for Grand Rapids, explained in the merchants in any locality, in any State. another column, is the only excuse the paper can have for giving place to such rubbish. The publishing of the screed, as original editorial matter, sets the stamp of authority upon it, and indicates that the Commercial coincides with the opinions expressed.

The article quoted was not written in Dexter. the office of the paper, however, but emanat ed from the wholesale drug house of Jas. E. Davis & Co. The writer does not pretend formerly of Rockford. to answer our strictures on sensational advertising, but beats around the bush in boyish fashion, attributing to THE TRADESMAN business at Salt River. Hazeltine, Perkins a statement it never made, and instituting a & Co. furnished the stock. comparison that is as misleading as it is ridiculous.

The insulting allusion to the dealers who buy at this market as "catchpenny trade" may be the means of ingratiating the Detroit paper and jobbing houses in the hearts of Western Michigan merchants, but such is not the usual course taken to attract trade. the Grand Rapids trade on the 24th. THE TRADESMAN maintains that the dealers who buy at this market are as shrewd and reliable business men as can be found about two weeks, has sold out to Roseboom anywhere, possessing just as much discretion and credit as their brethren in the east- business. ern part of the State. That they choose to Grand Rapids instead

of sending

Dealers of Western Michigan, how do you the entire assets of Chickering & Kysor to Daniel McCoy for \$60,000. The motion was Detroit Jobbers Angry Over the Sentilike to be called "catchpenny trade?"

granted, the proceeds were ordered distributed among the creditors on the basis of 40 Strange that Detroit jobbers should have per cent. of the amount of their claims, and such a fondness for the "catchpenny trade" Mr. Robinson and his bondsmen were dis-

charged from further obligation.

Grand Rnpids sends considerable quanti-

The leading Detroit furniture houses make

Gentlemen of Western Michigan, you are

not merchants in the proper sense of the

term. You are "catchpenny trade." At

least the Detroit Commercial savs you are.

Webster defines "catchpenny" as "some

"The next Detroit drummer that crosses

quicker'n lightning," said a Big Rapids mer-

chant, the other day. "I can stand a good

me to stand still while they rub it in."

these dealers are "catchpenny trade."

The Detroit Commercial has one sub

AMONG THE TRADE.

IN THE CITY.

A. W. Roth, druggist at 249 Jefferson

Pettingill & Young have sold their drug

J. D. Peterson has engaged in the drug

Hiram Wolford has engaged in the groc-

W. R. White, of the Thomson & Taylor

C. N. Hyde, a general dealer at Alba for

& Co., of Chicago, who will continue the

Spice Co., Chicago, wandered around among

ery business at Boyne City. Shields, Bulk-

ley & Lemon furnished the stock.

and grocery stock to Holland & Ives, both

avenue, has sold out to a gentleman named

scriber in Western Michigan, THE TRADES

penny trade," also?

ties of goods to the Northern Peninsula and

to Indiana and Ohio. "Catchpenny trade,"

you know.

### AROUND THE STATE.

R. Willett succeeds Willets & Seaton in general trade at Altona. John Kopf has engaged in the retail furni- Detroit last Friday, and spent the day among ture business at Lowell. Eisenhood, & Erb have engaged in the bakery business at Hastings.

Miss A. H. Roffe, druggist at Augusta, is succeeded by Douglass & Eddy. Wm. Tuttle is erecting a new building, 20

x41 feet in size, at Milton Junction. S. E. Mikesell has engaged in the grocery and provision business at Charlotte. H. S. Phillips has engaged in the grocery

business at Mill Grove, Allegan county. O. C. Williams is closing out his stock of furniture at Fife Lake, and will "go west."

U. C. Brackney has withdrawn from the firm of Grand-Gerard & Co., at Big Rapids.

in the hoop manufacturing business at Moline. The Grand Rapids furniture and hard E. C. Raber has closed out his jewelry wood manufacturers send their products to stock at Whitehall and retired from busievery state and territory in the United States, ness and to every foreign country. Is that "catch-

Oscar Lewis has started a boot and shoe leading drug jobber, "but it misrepresents store at Ironton. He was formerly at Boyne Falls.

Pfoff, Roseboven & Co. succeed Geo. E. Hubbard in the hardware business at Grand Haven. C. R. Paige has bought H. Whiting's stock if we ever get an order from that region 22c, and fair 15@18c P fb.

of boots and shoes at Traverse City, and is closing it out. S. M. Rinnets, formerly engaged in the

Every warehouse along the line of the D. drug business at St. Louis, died at the Kala-G. H. & M. Railway bears a sign on which is mazoo Insane Asylum on the 25th. Duff Jennings & Co., grocers at Sheridan around Detroit discloses numbers of such who recently became embarrassed and signs. But then the Commercial says that made out assignment papers, have found it unnecessary to file them, having adjusted af-

fairs satisfactorily and resumed business. There are 23 new buildings in process of construction at Elmira at the present time. MAN has 2,200. The Commercial says that The town is going ahead with wonderful to bore for oil, which will probably be put into effect without delay.

### STRAY FACTS. The St. Joseph knitting factory employs

450 hands. Geo. B. Donnelly has started a bedspring factory at Traverse City. Dexter & Noble have just completed a fire-proof office at Elk Rapids. Nearly six tons of maple sugar has been marketed at Saranac this season.

business.

Midland wants a pail factory, a sash, door and blind factory and a lumber yard. E. H. Foster, of Fife Lake, is building a

warehouse to accommodate his increasing ment. One thing is certain, it will do De-J. H. Eppink has sold his store building alize at the present time."

at Graafschap to the new firm of Notier, Mulder & Baven. Buchanan will manufacture this year 3,000 garden plows, 1,000 windmills, 9,000 dozen "As a great deal better paper for Grand zinc horse collar pads, and 100,000 bedsteads. Rapids that the Commercial is for Detrott," Sparta Sentinel: Our merchants are con- was the reply.

sidering the plan of adopting a strictly cash future.

Emmet County Democrat: The maple ly did quite a brokerage business with your sugar season still lasts, and more maple sug- jobbing houses, and used to brag about the ar will be made in Emmet county this spring amount of goods your market got away with.

than in any previous season. R. L. Willett, successor to Willett & Fife Lake has fair prospects for a hard-

### MISREPRESENTED.

ment Imputed to Them.

For the purpose of ascertaining whether the contemptible fling at Grand Rapids and the retail trade of Western Michigan, imputed to Detroit jobbers by the Commercial of the 19th, was the expression of an opinion existing in reality, or only the vaporings of an unrecognized and unreliable penny-aliner, the editor of THE TRADESMAN visited the jobbing houses of that city. The generous welcome accorded him on every hand thought that Detroit looks upon Grand much moving. Rapids with petty jealousy and covets the trade that this market has succeeded in winning and holding. Nearly every jobber expressed himself as surprised at the rapid growth of our jobbing and manufacturing interests, and all were willing to admit that every step forward had been gained by

legitimate and honorable means. To a man, they all expressed unmixed indignation at F. A. Kough succeeds Kough & Thurston State as "catch penny trade," declaring that such an accusition was the result of ignorance and malice, and did not voice the sen-

timent of Detroit. "The Commercial is supposed to represent the wholesale trade of this city," said a every house of standing here when it deals rib. We have some customers in the Western part of the state, who divide their again I shall be greatly mistaken. In ento that cause must we attribute the loss of trade that must inevitable ensue."

direct insult to the retail trade of Western commands 11c. and Northern Michigan," said a prominent

grocery jobber. "So far as our house is \$2.50 \$ bbl. Bermuda stock brings \$2 \$ concerned we look upon Grand Rapids as a crate. legitimate competing market, and freely admit that she has fairly earned the prestige she enjoys as a distributing center. I should main so. There are vast quantities in the not be surprised if the thrust at the dealers market, and large amounts still lie in pits. who buy at your city costs Detroit thousands

of dollars worth of trade, as no dealer cares to be called 'catch-penny,' especially when there is no truth in the charge, and no \$1 7 bu. ground for the accusition."

"Your city has several jobbing houses another jobber, "and the Commercial's ref- ready sale at 16c. ence to Grand Rapids as a 'small town' is either the result of ignorance or jealousy. It is a matter of common report with our

travelers that the Commercial can obtain Hebron, 50c. no foothold wherever THE TRADESMAN circulates, and perhaps a knowledge of this fact actuated the writer in making the state-

\$1.75 \$ bu troit infinitely more harm than any of us rethroughout your territory?" asked a drug

jobber of their Western Michigan traveler.

"I can explain the Commercial's antipabasis for the conduct of their business in the thy to Grand Rapids," srid a grocery jobber. "Mr. Wilby, the principal proprietor, former-

Coopersville. All of a sudden he changed his tactics, and began running down your city, claiming that

### COUNTRY PRODUCE.

Apples—Very scarce and poor in quality. Baldwins and Russets readily command \$4 @\$4.50, and extra fancy \$5. Asparagus-\$1.50 \$ doz. bunches. Bailed Hay-Scarcer and firmer at \$15@

\$16 \$ ton. Barley-Scarcer and firmer. Best quality

now readily commands \$1.35 # 100 fbs. Beets-Scarcely any call for them. Selling at \$3 \$ bbl. and \$1 \$ bu.

Butter-Choice dairy rolls are worth 25c, and prime packed the same. Elgin creamery

Butterine-Best quality is still in good demand at 18c@20c. Beans-Handpicked are a trifle firmer at

\$2.25 and unpicked are not much moving at was in itself a sufficient refutal of the \$1.75@\$2. But few in market, and not From the Commercial Enquirer.

Barley-Choice \$1.30 \$ 100 lbs. Buckwheat-None moving. Out of mar-

Cabbages-Southern new, \$8.50 \$ crate of about 4 dozen. Cheese-Skim 10c@11c. Full cream

is active and firm at 14@15c. Cider-Difficult to fill orders. Ordinary stock is entirely exhausted, and sand refined has advanced to \$7.50 B bbl.

Clover Seed—Choice medium firm at \$6

supply carload lots of Kansas corn at from latter for dry, stock. Cucumbers – Mississippi stock \$1.25 P

Dried Apples—Quarters active at 7@9e ? cans are heaped. fb, and sliced 8@9c. Evaporated dull and

slow at 121/014c. Eggs-Jobbing readily at 16c, and tolera-

Honey—In comb, 18c P lb.

Hops-The Michigan crop is almost favors between us and Grand Rapids; but completely exhausted. Good command 20@

Lettuce-Hothouse stock selling readily again I shall be greatly mistaken. In en-deavoring to injure Grand Rapids, the *Com*-to be scarce and higher during the next ten mercial has turned the weapon upon us, and days as the first crop is entirely exhausted. Maple Sugar-In consequence of a light crop, the price is up 1c, and is scarce at rade that must inevitable ensue." that price. Choice pure readily commands 13c@14c. The adulterated article readily Choice pure readily commands

> Onions-Firmer and scarcer. Choice yellow command 75@85c # bu. in sacks, and

Pieplant-Hothouse stock in fair demand

at 6c@7c 爭 违. Potatoes—Still a drug and likely to re-Burbanks are sold in small quantities at 40c. and Rose at 30@35c.

Peas-Holland \$4 7 bu

Parsnips-Moving slowly at \$3 7 bbl and

Poultry-Chickens and fowls are firm, and readily command 16@17c and 15@16c. respectively. There are no ducks and geese that would reflect credit on Detroit," said in market, and a few turkeys, which find

Radishes—40c P dozen bunches. Ruta Bagas—Out of market.

Seed Oats—White English Sovereign, 75c. Seed Potatoes—White Star, \$1; Selected Burbanks, 50c; Early Ohio, 50c; Beauty of Squash-Southern white readily command

\$2.50 P box of 40 lbs. net Timothy—Choice is firmly held at \$1.50@

Vegetable Oysters-40e P dozen bunches. Wax Beans--\$4 \$ box. Green, \$3.50.

Wheat-Local dealers are paying 75@80c "How is THE TRADESMAN regarded for No. 2 Clawson and 95c for No. 1. Lanchester commands \$1@\$1.05.

### VISITING BUYERS.

The Newaygo Company quote f. o. b. cars as follow: The following retail dealers have visited the market during the past week and placed orders with the various houses:

J. M. Wade, Luther. J. H. Passage, Greenville.

A. S. McIntvre, St. Louis. T. R. Van Wirt & Co., Alba.

Christian Pfeifle, Lake P. O. Wm. G. Watson, of W. G. Watson & Son,

Nelson Daniels, Waconsta.

E. M. Barber, Hubbardston.

Nagler & Beeler, Caledonia. M. V. Wilson, Sand Lake. D. P. Kilpatrick, Woodland. Mr. Purdy, of Purdy & Hartings, Sparta. C. H. Adams, Otsego. E. H. Botsford, Dorr. Dr. Oliver, of Holland & Ives, Rockford. Dr. G. B. Nichols, Martin. G. F. Richardson, Jamestown.

The above merchants, who are the equals of the patrons of any market in all the points that determine the commercial standing of dealers, are "catchpenny trade," according to the Detroit Commercial.

Tomato Cans Put to New Uses.

The gathering of old tomato cans pays handsomely. They are sent to Newark, where fifteen cents a hundred is paid for them. The number found daily in the garbage boxes of this city is tremendous, now that quart cans retail at eight and ten cents a piece. The Newmark man puts the empty cans into a furnace, where the solder softens so that they can be rolled into plates. trunks and cover up defects in wood-work. 45@60c P bu. It is all of the same quality, The original price paid for the old cans is but the former price is for damp, and the fully returned in the sale of the solder that falls from the cans into a receptacle beneath the furnace through a grating on which the

### An Old Saw Reset.

Plumber-Have you Mr. Rich's bill made out yet?

Clerk-Yes, sir; but I want to make another one. There is a big mistake in it.

Plumber-What sort of a mistake? Clerk-The bill should be \$13.17, but I got the figures transposed, and made it out for \$31.17.

Plumber-Are you sure the 17 cents is right?

Clerk-Oh, yes; perfectly correct.

Plumber-Then never mind about making any change. Take care of the pennies and the dollars will take care of themselves.

Geo. Reed is crecting a new store building

at Milton Junction, and will shortly engage

in the grocery business. John Caulfield is

The rag trade of the country reaches

about \$30,000,000 a year, and there are 2,-

Late Business Changes.

Elk Rapids—Lyman Carns, grocer, sold out to Milton B. Long; A. B. Daugherty, to-

bacco and confectionery, sold out to S. M.

Indian River-Daniel Keeney, shingle

manufacturer, assigned to Geo. P. Langdon. Portland—C. S. Wolcott, restaurant and

groceries, sold out to Mariah Disbrow: N.

Crittenden, meat market, sold out to Estep &

Big Rapids-S. T. Leggett & Co., grocers,

Lakeview-E. A. Bissell, dry goods, sold

Petoskey—J. A. Shelden, meat market, sold out and left town.

LUMBER, LATH AND SHINGLES.

Chaffee.

Talmadge.

assigned to S. Barstow.

000 rag pickers in New York City alone.

getting out the new stock this week.

the accusation cannot fail to receive the con- dry goods. demnation of all fair-minded, honorable men.

The insinuation that THE TRADESMAN is "controlled by a wholesale drug house" here is on a par with the other statements Culloch & Co. contained in the article. We are willing to leave such a charge in the hands of our readers, and allow them to judge for themselves. In this connection, however, a few words regarding THE TRADESMAN'S policy may not be out of place. It was started as an independent paper-as the organ of the retailer, not the jobber-and has followed out that line of action. It is, and always has been, the property of the present proprietors. No one has, or ever has had, a mortgage or lien on the establishment, nor has either partner ever given notes for financial assistance-in short no support of who will continue the business. any kind has been solicited or received, outside the legitimate channels of newspaper publishing. The advertisements that have appeared, and now appear, in our columns,

were taken solely on the strength of circulation. Every advertiser is given to understand, plainly and unmistakably, that the placing of an advertisement in THE TRADESto any especial consideration. This policy, Sixth, as erroneously stated. indicated in the beginning and carried out with scrupulous exactness, has proven to be a wise one, and to it may be attributed the unparalled success of the paper. It is unnecessary to add that the same independence that has characterized THE TRADESMAN in the past will be maintained in the future, and every issue of the paper will be a standing rebuke to unwarranted insinuations by envious rivals.

Although the Detroit Commercial insists that the dealers of Western Michigan are "catchpenny trade," Detroit jobbers use every possible inducement to secure a portion of the wholesale orders given by this same "catchpenny trade."

their favors to Detroit is no reason why Eaton was at this market last week sorting wood mill and manufactory, as \$600 has all the jobbers there were going into the rethey should be classed as "worthless," and up his stock. Spring & Co. furnished the been pledged to Geo. H. Green, formerly tail business. It does not look well for a

> Alfred W. Fisher, formerly engaged in mill for that purpose. the grocery business on South Division street, has gone on the road for C. G. Mc-

Geo. A. Miller, a young man of good business qualifications, has gone on the road for F. J. Lamb & Co., covering the northern trade of that house.

N. W. Crocker has engaged in the grocery business at a settlement three miles from Byron Center. Fox, Musselman & Loveridge furnished the stock.

Dr. M. A. Ross, druggist at the corner of West Fulton and Jefferson streets, has sold combination of Scar-faced Charley and trade had been misrepresented, and in a way out to Dr. J. D. Bowman, of Benton Harbor.

Leonard & Sons furnished the stock.

Mr. Jas. N. Bradford, the principal facts

The Berkey & Gay Furniture Co. have lately received two hotel orders from North Carolina, and Nelson, Matter & Co. have received the largest hotel order that ever came to this market, to furnish a new hotel at New York City.

The Newman matter comes up in the Circuit Court next Monday for final settlement, Assignee Robinson having made an application for the distribution of the proceeds of the estate and for the release of himself and bondsmen from further obligation in the matter.

Assignee Robinson made application in asking credit when a new storekeeper starts the Circuit Court Thursday for the sale of in your neighborhood."

Up to His Old Tricks. From the Whitehall Forum.

who lately bought out Ruggles' drug store, This, of course, cut off quite a slice from took too much of his own whisky on Satur- Mr. Wilby's income, and ever since he has day, got on the rampage, choked his sister been bitter as quinine against the town." and kicked his son out of doors and created The above are a few of the many opinions a cyclone of no small dimensions. His expressed on the subject in hand, but those nerves were somewhat unstrung, as a matter given serve to show that the Commercial's of course, and he went for a bottle of brom- wholesale condemnation of this market, and ide of potassium, but got hold of aniline dye, the retailers who buy here, is not shared by

dose of this latter mixture, he looked like a exception. The general opinion was that the Sitting Bull. We understand there is a war- that would do Detroit infinite harm. rant out for Fastier's arrest.

Frank W. Warren, formerly of the firm of Cheese Making in the Holland Country. at 97 Jefferson avenue. The publishers are McCowan & Warren, Hesperia, had added a The cheese factories at Drenthe, James- R. C. Wilby & Co., one of the firm being a line of crockery to his grocery business. H. town, Vriesland (Fairview), Zeeland (Am- broker and the other a printer. Both denied ber) and North Holland (Union) have all the authorship of the article in question,

first products of these excellent establish- as indicated in another column. in whose eventful life are set fourth on an- ments are due here in about two weeks. The day spent in Detroit was fruitful of MAN does not include the right to dictate the other page, was a member of the Twenty- These factories were all built by Mr. F. J. many pleasant acquaintances and renewals editorial policy of the paper, nor entitle him sixth Michigan Volunteers, instead of the Lamb, of this city, who still owns the Am- of friendship. The metropolis of Michigan ber factory. The Jamestown factory was is a city in which every citizen of the State

formerly located at Hudsonville.

One of the most interesting exhibitions and private buildings, level streets and street ever held in this country will be that which car lines, rail and water transportation, and opens on the 2nd of next September in Phil- the many other features that have served to adelphia, under the auspices of the Franklin attract and hold the population and business Institute. It will be, perhaps, the most com- she now enjoys, and not surpassed by those plete exhibition of electrical devices ever of any other city in the country. Detroit is held, and will be attended by visitors from the city of Michigan, all things considered, all parts of the world.

the city," said a boasting youth. "Yes," latent resources of the country. And among was the reply of the tailor. "Your family, the latter, Grand Rapins stands at the head. I have been informed, is always the first in

foreman of Chickering & Kysor's mill, and man to change his mind so suddenly, and at he will soon begin to repair the Fish Bros.' our first opportunity we took pains to ascertain the cause for the change in opinion. We found that the Grand Rapids jobbers refused to buy of the houses represented by Mr. Wilby unless they placed their goods in the C. Low Fastier, an alleged pill-slinger, hands of the local brokers, which they did.

vermillion color, instead, and after a full the jobbing trade of Detroit, with one single

A visit was also paid to the Commercial office, situated in a brokerage establishment resumed operations for the season, and the claiming that it originated outside the office,

> may take a just degree of pride. Her manufactories, jobbing and retail houses, public

but there are other places in the State which are doing just as much-or more-in pro-"I belong to one of the first families of portion to their population to develop the

> The year 1884 bids fair to be one of the most prosperous California has ever seen.

Poland & Wenzell, Woodville. Geo. S. Curtiss, Edgerton, F. C. Selby, Volney. J. E. Bevins, LeRoy. J. L. Davis, Hopkins. P. Hopper, Fremont. R. L. Willett. Altona. Fred Ramsey, White Cloud. Geo. W. Franklin, of White River Log Boom Co., Alleyton. C. E. Coburn, Pierson. F. C. Brisbin, Berlin. A. G. Chase, Ada. W. F. Rice, Alpine.

P. B. Newton, of Steele & Newton, Ad-D. W. Shattuck, Wayland. Byron McNeal, Byron Center, Terrance O'Laughlin, Big Rapids. Wagner & Wells, Eastmanville. C. Duncombe Hartford. E. Hogan, White Pigeon, I. J. Quick & Co., Allendale. G. Thurston, Lisbon. Waite Bros., Hudsonville. Norman Harris, Big Springs. Barker & Lehnen, Pierson. D. S. Peacock, Bridgton. Carrell & Fisher, Dorr. Paine & Field, Euglishville, Heck & Goodman, Burnip's Corners. Jacob Bartz, North Larr. . Mr. Spring, of Spring & Lindley, Bailey. Calvin Durkee, Lakeview. Geo. W. Bartlett, Ashland Station. Dr. D. W. Conine, Wexford. Hiram Wolford, Boyne City. Geo. W. Sharer, Cedar Springs. B. Ballou, Cadillac. C. C. Bailey, Fife Lake. C. E. Kellogg, Jenisonville. Joseph Newman, Dorr. Walter Struik, Forest Grove. H. DeKline, Jamestown. K. B. Wightman & Son, Hastings. Steffin, Jamestown. Mr. Wells, of Wagner & Wells, Eastman O. F. Conklin, Ravenna

Mr. Walling, of Walling Bros., Lamont. J. E. Thurkow, Morley. C. W. Armstrong, Bowen's Mills. E. Paige, Paige & Anderson, Sparta. W. W. Pierce, Moline. M. H. McCoy, Grandville. Wm. Toan, Cedar Springs. T. W. Provin, Ceear Springs. C. N. Hyde, Alba. C. Porter, Chauncey. Chas. Cole, Ada. C. H. Deming, Dutton. J. D. F. Pierson, Pierson.

	follow:	15 45	
1	Uppers, 1 inch	\$44 00	
1	Uppers, 1 inchper M \$ Uppers, 1¼, 1½ and 2 inch	46 00	
1	Selects 1 inch	35 00	
1	Selects, 1 inch Selects, 1¼, 1½ and 2 inch	38 00	
1	Fine Common, 1 inch	30 00	
	Shop 1 inch	20 00	
1	Shop, 1 inch Fine, Common, 1¼, 1½ and 2 inch	32 00	
	Fine, Common, 14, 12 and 2 men.	15 00	
1	No. 1 Stocks, 12 in., 12, 14 and 16 feet No. 1 Stocks, 12 in., 18 feet		
	No. 1 Stocks, 12 III., 18 feet	16 00	
	No. 1 Stocks, 12 in., 20 feet	17 00	
	No. 1 Stocks, 10 in., 12, 14 and 16 feet	15 00	
	No. 1 Stocks, 10 in., 18 feet	16 00	
į	No. 1 Stocks, 10 in., 20 feet	17 00	
2	No. 1 Stocks, 8 in., 12, 14 and 16 feet No. 1 Stocks, 8 in., 18 feet	15 00	
	No. 1 Stocks, 8 in., 18 feet	16 00	
	No. 1 Stocks, 8 in., 20 feet No. 2 Stocks, 12 in., 12, 14 and 16 feet	17 00	
	No. 2 Stocks, 12 in., 12, 14 and 16 feet	13 00	
	No. 2 Stocks, 12 in., 18 feet	14 00	
	No. 2 Stocks, 12 in., 18 feet No. 2 Stocks, 12 in., 20 feet	15 00	
	No. 2 Stocks, 10 in., 12, 14 and 16 feet	13 00	
	No. 2 Stocks, 10 in., 18 feet	14 00 15 00	
	No. 2 Stocks, 10 in., 20 feet	$15 00 \\ 12 00$	
	No. 2 Stocks, 8 in., 12, 14 and 16 feet	12 00	
	No. 2 Stocks, 8 in., 12, 14 and 16 feet No. 2 Stocks, 8 in., 18 feet	13 00	
	No. 2 Stocks, 8 in., 20 feet Coarse Common or shipping culls, all	14 09	
	Coarse Common or shipping culls, all		
	widths and lengths	9 00	
	A and B Strips, 4 or 6 in	35 00	
	C Strips, 4 or 6 inch	28 00	
	No. 1 Fencing, all lengths	15 00	
	No. 2 Fencing, 12, 14 and 18 feet	12 00	
•	No. 2 Fencing, 16 feet	12 00	
	No. 1 Fencing, 4 inch	15 00	
	No. 2 Fencing, 4 men.	12 00	
	No. 2 Fencing, 4 inch. Norway C and better, 4 or 6 inch Bevel Siding, 6 inch. A and B.	20 00	
	Devel Siding, 6 men, A and B	18 00	
	Bevel Siding, 6 inch, C Bevel Siding, 6 inch, No. 1 Common	$   \begin{array}{r}     14 50 \\     9 00   \end{array} $	
	Bevel Siding, 6 inch, NO. 1 Common	9 00	
	Bevel SidIng, 6 inch, Clear Piece Stuff, 2x4 to 2x12, 12 to 16 ft11 506	219 00	
	\$1 additional for each ? foot above 18 ft	912 00	
	\$1 additional for each 2 feet above 16 ft. Dressed Flooring, 6 in., A. B	36 00	
	Dressed Flooring, 6 in C	29 00	
	Dressed Flooring, 6 in No 1 common	17 00	
	Dressed Flooring, 6 in. C Dressed Flooring, 6 in., No. 1, common Dressed Flooring 6 in., No. 2 common	14 00	
	Beaded Ceiling, 6 in. \$1 00 additiinal.	11 00	
	Drossed Flooring 4 in A Rand Clear	35 00	
	Dressed Flooring 4 in C	26 00	
	Dressed Flooring 4 or 5 in No 1 com'n	16 00	
	Dressed Flooring, 4 in., C Dressed Flooring, 4 or 5 in., No. 1 com'n Dressed Flooring, 4 or 5 in., No. 2 com'n Beaded Ceiling, 4 inch, \$1 00 additional. (XXX 18 in. Standard Shingles	14 00	
	Beaded Ceiling, 4 inch, \$1 00 additional.	*	
	(XXX 18 in, Standard Shingles	3 50	
		3 40	
	XXX 16 in.	3 00	
	XXX 16 in. No. 2 or 6 in. C. B 18 in. Shingles	2 00	
	No. 2 or 5 in. C. B. 16 in	1 75	
	Lath	2 00	

### MISCELLANEOUS.

Advertisements of 25 words or less inserted additional word. Advance payment.

### FOR SALE.

GOOD BARGAIN. 1 want a stock of either dry goods, clothing, groceries or furni-ture. I have a mortgage for \$1,300 and real es-tate to exchange together. O. W. Kibby, Bell-aire, Mich.

**R**ARE CHANCE to purchase a first-class Livery Stock including one of Cunning-ham's best hearses. Will take as part payment good improved farm property. Will sell or rent barn and grounds. The best location in the best livery town in the State. Address, P. O. Box 318, Big Rapids, Mich.

### SITUATIONS WANTED.

WANTED-A situation in a tin shop. Can work in store if necessary. North of Big Rapids preferred. Address, Box 42, St. Louis, Mich.

A<sup>S</sup> TYPEWRITER OR COPYIST, by a young lady well qualified for such a position, both by education and experience. Address, XXX, care Miss Sila Hibbard, 35 First street, Grand Rapids.

### Drugs & Medicines

### TALKS WITH DRUGGISTS.

Discourse on Drugs in General and Patent Medicines in Particular. From the Detroit Journal.

"Give me 10 cents worth of laudanum," said a pale-faced young woman, with a haggard expression as she entered a Woodward avenue drug store, "for the toothache."

"We don't sell laudanum without a physician's prescription. I can let you have something which will cure the toothache." "No, I want laudanum," replied the girl, leaving the store.

Said the druggist, turning around to a reporter who happened to be present, "They come in like that every day. It is possible if this girl had got the drug she might have gone home, taken it, went to bed and never woke again in this world. I never take chances."

"Yours is a responsible business?"

"Yes. People make a practice of running in with two or three prescriptions, and all want them at once. I have before me a row of bottles, half of which are poison. They walk impatiently up and down, and must 'catch the next car.' They don't reflect to what extent life is in my hands. Should I get rattled as likely as not I would take down poison. The oldest druggists are apt to make mistakes. Opium and rhubarb look and are labeled alike, and mistaking one for the other has often ended in death." "Who buys patent medicines?"

"Everybody. Many people have an idea that patent medicines are no good. In a great many cases they are right. Some of the best medicines have first been used in country homes. Neighbors receiving benefit from them have urged their being put on the market. The suggestion has been acted upon, and the small beginning afterwards becomes a fortune to the inventor. Many good medicines lose their hold on the public through the short-sightedness of their manufacturers. To effect a small saving they reduce the quality of perhaps the most important drug, and the whole medicine eventually plays out."

"What is the principal ingredient in the largely advertised kidney remedies?"

"Take buchu for instance. This is the old standard drug for kidney troubles the world over. In fact most patent medicincs have the same elementary basis, according to the disease they are put up for. Now there are the blood remedies whose names are legion. Corydalis, Golden Seal, Culvers, Mandrake and Sarsaparilla is the formula for all of them. They vary but little. The only material difference is that one is advertised more than the other, and the sales run accordingly. Sagacious and persistent advertising will sell anything. I could put up slops, or colored water, advertise it well and secure it a big sale; yes, and be flooded with testimonials too. It's all in the printer's ink."

"Who buys patent medicines?" said the reporter, stepping into another drug establishment and accosting the clerk.

"Everybody-rich and poor."

"As a rule what virtue is there in them?" "Physicians to-day don't prescribe medicines equal to some of these old remedies. Some of these I consider invaluable. One in particular is as standard as quinine. The trouble with the new ones put on the mar-

### Protecting the Retail Druggists. From the Oil, Paint and Drug Reporter. .

The old process for chilling paraffine a other oils for pressing has, during the pa The Campion plan of protecting the retail druggists against cutters in the sale of few years, been superseeded by a number improved methods, two of which recent patent medicines is now in force as regards coming under our notice were worthy of a fifteen of the leading proprietors. Their scription. price lists, terms of sale, and contracts will In one case the chilling apparatus consi be sent to every wholesale and retail drugof a heavy wooden vat, about 20 feet high

gist in the country as soon as they issue from the hands of the printers, which will be but a very few days at the most. It appears, from all that we can learn, that a number of proprietors who have not yet assented to the Campion plan, have been prevented from so doing, by the feeling that they were slighted by the originators of the scheme in not being invited to full fellowship at the outset. For this reason they are arrayed in an attitude more or less antagonistic to the plan and are seeking to amend it, in a manner which its friends believe would be, at this time, fatal to its success. The originators of the Campion plan ex-

plain that they found it impossible to include all the proprietors in their initiatory movements, and, therefore, only sought to secure enough of the foremost firms to in- are shoveled into a tub and thence go to sure the character of the undertaking, before press. There is a great saving in time a putting it into organized form. This, it labor by the use of this process, and a p seems to us, is entirely reasonable and feet chilling of the oil to whatever temper should dispel any feeling to which a seeming slight might have given rise. The opposition is, however, apparently kept alive er the oil becomes impregnated with salt by one or two proprietors who have heretofore been conspicuous in their opposition not in the oil. This, the manufactur to "imitations," to which they have always manifested more than necessary sensitive-

ness. brought into existence some absurd stipula- simply melting the wax and allowing tions on the part of proprietors, to which jobbers have more or less generally assented, in this machine is very small. but it will be a mistake to suppose that the proprietors, by the Campion plan or any other scheme of protection, can buy the allegiance of the retailers to any such extent seven or eight feet long. Through this as was contemplated by some of the provis- inder is a constantly circulating stream ions proposed. It is eminently proper that water from melting salt and ice, pump proprietors should guard against the deliber- from a tank near by. Nearer the upper ate substitution of other goods when their face of the cylinder, and inclined toward own are called for, but they cannot hope to is a trough or plate, upon which the of prevent a retailer from using legitimate forced and over which it spreads, flowing arguments to favor the sale of any prepara- to the cylinder in a thin sheet. As thi tion which, through a pecuniary interest or a belief in its superiority, he may chose to give the preference. The co-operation of is scraped from the cylinder and falls the wholesale and retail drug trade is of hoppers leading to the press room bel vast consequence to the patent medicine in- The process is a continuous one and terest, and merits its encouragement to the quires no more attention than to main extent of whatever action may be necessary to render the sale of patents profitable to the druggist. The protection thus far asked for is no more than a fair reciprocation of the mensions stated is capable of doing, is n advantages afforded by having these goods regularly handled by the drug trade, and the quasi endorsement of their merits which as well as the one previously described, that trade thus accords. But it is unreasonable to suppose that for this or a further protection the drug trade will give its unqualified endorsement, either to one nostrum as against another, or to any of them as against the professional skill of the physician and the dispensing pharmacist. It is

sert or attempt a control of pharmacy; the substance intended to be preserved. T progress of scientific education and growth very volatile liquids can be kept far be of professional pride rather tend to an opposite result.

### Will the Campion Plan Afford Relief? From the Pharmaceutical Record.

If anything promises well, this does. It ket is that they are got up more with the ob- is a reasonable plan; it appears to be a ject of making money than having in them- feasible plan; it is an honorable plan. If selves any particular virtue. Some of these it is expected to abolish at once the low sold at \$1.50 represent 25 per cent. on their prices that have been of late charged for cost, while the old remedies, as a rule, afford proprietary goods, such expectation will be a disappointment, for this is not possible. Another druggist interviewed, asked the Many of the cutters have laid in large stocks of goods, and they may be able for some time to continue the old figures. It will only ranted to cure every form of complaint or be when they wish to renew their supplies of such goods as are on the Campion plan that they will feel the pressure on those The number of manufacturers that have They distinctly instruct me to refund the already entered in this project is about fifmoney where people are not entirely satis- teen, but they represent some of the largest fied. You would be surprised to learn how and most popular proprietary interests and few have come back for their money. I articles now before the public. This numhave sold 1,000 bottles and only refunded on ber will doubtless increase rapidly, and a 10. The explanation of this is a simple one. brief time will probably see a large portion of the leading articles of this class npon the To insure the popularity of this plan with the manufacturers, it seems desirable that bug, but I have changed my mind. If people the retail druggists should not only do their would keep their systems in regular order part cheerfully, but maintain the project and there would be very little demand for pat- urge it for acceptance with makers of such articles as it would be desirable to embrace in such a schedule. It will need patience to see its beneficial influence, and persistence in keeping up the schedule prices to realize the permanence of the relief it promises. "An English physician states that he has known one of his prescriptions to be made up without his order to his patient more than 300 times. He was paid for only one prescription." So says one of the American medical journals. It may astonish that hungry English physician and his friends to learn that other tradesmen have a similar grievance. Our tinker says he sold a saucepan which has been used 300 times, but that he was only paid for it once. He, however, we Cast-iron may be hardened as follows: are pleased to say, has the good grace to be Heat the iron to a cherry red, then sprinkle thankful that he was paid that once; why on it cyanide of potassium and heat to a should physicians expect to be paid 300 little above red, then dip. The end of a times over for the commodities they have to

4 feet diameter having at its bottom a p forated plate about 1 foot in diameter a being provided at some distance from top with an inlet pipe. Through this pi water from a contiguous tank of salt and is pumped into the vat, and a suitably place outlet insures a constant circulation of t water through the vat. The temperature this water can be reduced to 8 deg. F., b generally ranges from 15 to 20 deg. T oil, at a temperature of about 70 deg. F. forced into the vat through the perforat plate, and is immediately chilled by co tact with the cold water, to the surface which it rises in the form of solid shot. these pellets of grease accumulate on surface of the water in sufficient mass, th

ture may be desired. Its only drawback said to be that by contact with the salt w an extent that is perceptible in the wax l using this method say, they find no dra back to the sale of their wax, but if it w The wholesale rebate plan has they could readily remove the objection salt to precipitate. The consumption of

New Processes for Chilling Oils.

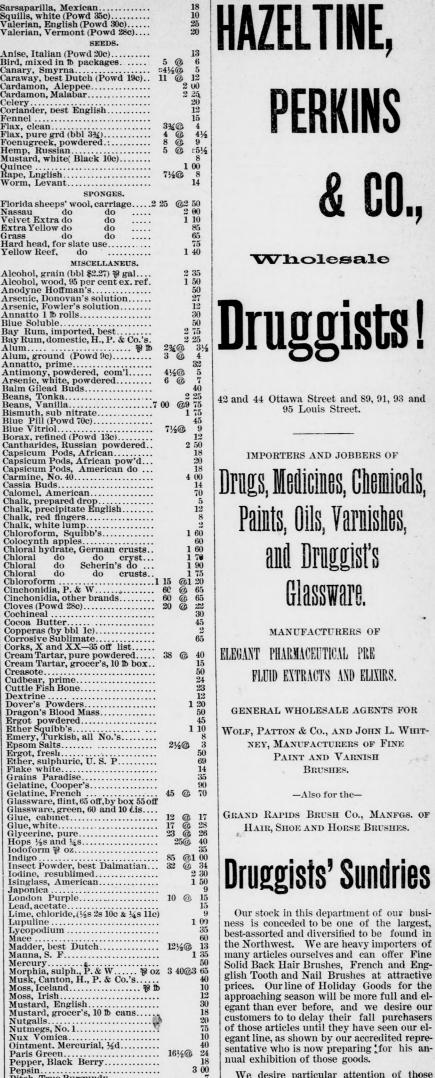
Another rapid and economical process chilling consists of a revolving iron cyline of about four and a half feet diameter carried around by the cylinder it solidif and as the revolution is completed the the supply of salt water to the interior oil to the exterior of the cylinder. amount of work which a cylinder of the velous, and the saving of labor and ice the comfort of the workmen by this prod items of great consequence to the manu turers of pressed oil.

Hints About Corks.

From the Monthly Magazine of Pharmacy A cork should always be as far as poss adapted not only to the bottle or jar early yet for the patent medicine man to as- intended "to stop," but also to the fluid without material loss with the aid of a re good cork properly prepared for its w than if a glass stopper of the average ba fitting kind be employed. We will pres that everybody nowadays knows how soften corks by "pressing," boiling, and also how to select good ones. If g sound corks, after being thoroughly "s ed," be immersed for a few hours in v

und -	WHOLESALE PRICE CURRENT.	Sa So Vi
of of de-	quantities usually wanted—for larger amounts write them for quotations:	A
per-	Otra.         55           Muriatic 18 deg.         3 @ 5           Nitric 36 deg.         11 @ 12           Dxalic         14½@ 15           Subburio (6 deg.         3 @ 4	Ca C
	AMMONIA.         P b         16         20           Muriate (Powd. 22c).         15           Aqua 16 deg or 3f.         6         7	FINVE
, is ted	Aqua 18 deg or 4f	GHY AAA
As the hey the and	Cassia, in mats (Pow'd 20c)       12         Cinchona, yellow	A A B B B A A A A A
k is	BERRIES,         @1 00           Juniper         6 @ 7           Prickly Ash         10 0 @1 11           EXTRACTS.         6 @ 7	BBBBBBBBBBBBBBBBBBBBBBBBBBBBBBBBBBBBBBB
but rers aw- vere by the	Licorice (10 and 25 b boxes, 25c)       27         Licorice, powdered, pure	BCCCCCCCCCCCCCCCCCCCCCCCCCCCCCCCCCCCCCC
1	Arnica.       10 (2) 11         Chamomile, Roman       25         Chamomile, German       25         GUMS.       30         Aloes, Barbadoes       60(2) 75         Aloes, Cape (Powd 24e)       18         Lices Scoreting (Boyd 34e)       50	000000
n of ped sur-	Aloes, Barbadoes.       60@       75         Aloes, Cape (Powd 240)       18         Aloes, Scoetrine (Powd 60c)       50         Armine.       28@       30         Arabic, extra select.       60         Arabic, jowdered select.       60         Arabic, 22d picked.       50         Arabic, 23d picked.       30         Arabic, 33 fitcksd.       30         Assafentida, prime (Powd 35c)       30         Assafentida, prime (Powd 35c)       55%(60)	
d it, il is g on is is	Camphor	00000
fies, film into low.	Gamboge         9061 00           Guaiac, prime (Powd 45c)         35           Kino [Powdered, 30c]         20           Mastic         10           Myrrh. Turkish (Powdered 47c)         40           Onium pure (Powd \$5.50)         4 25	
re- itain and The	Shellac, native	
e di- mar- and	HERBS—IN OUNCE PACKAGES.         Hoarbound	0000
cess, , are ufac-	Tarzy         23           Thyme         30           Wornwood         25           Citrate and Quinice         6 40           Solution mur., for tinctures         20           Sulphate, pure crystal         7           Citrate         80           Phosphate         65	
sible it is id or	LEAVES. Buchu, short (Powd 25c) 12 @ 13	
Thus, etter eally vork,	Belledonna	
sume w to etc., good,	W., D. & Co.'s Sour Mash Whisky. 200       @2 25         Druggists' Favorite Rye.       175       @2 00         Whisky, other brands       110       @1 50         Gin, Old Tom       135       @1 75         Gin, Holland       200       @3 50         Brandy       175       @6 50         Catawba Wines       125       @2 00         Port Wines       135       @2 50         MAGNESIA.       135       @2 50	
soak- water f per nt. of	Carbonate, Pattison's, 2 oz	
dried ss of ether opped	Amber, rectified	
ively	Castor         200           Coton         200           Cajeput         75           Cassia         125	
acid, nates is re- dered	Cloves         1 25           Cubebs, P. & W.         8 00           Erigeron         1 60           Fireweed         2 00           Geranium B oz.         75	
alies, ing " wing	Hemlock, commercial (Pure 75c)       40         Juniper wood	
F., in d two when bbles	Lemon, Sanderson's	
cently as are and to	Rosemary, French (Flowers \$5)       65         Sandal Wood, German	
Reiss-	3 75         Tansy       3 75         Tar (by gal 60c)       10 @ 12         Wintergreen       2 25         Wormwood, No. 1 (Pure \$6.50)       4 50         Savin       100         Wormseed       2 50         Cod Liver, filtered       3 50	
ity of s few n can mited	Cod Liver, H., P. & Co.'s, 16         6 00           Olive, Malaga         @1 20           Olive, "Sublime Italian         2 50           Salad	
virus, s, and taken with a	Bicromate	
ll the pread c acid days.	Alkanet       15         Althea, cut.       27         Arrow, St. Vincent's.       17         Arrow, Taylor's, in ¼s and ½s       45         Blood (Powd 18c)       12         Calamus, peeled       18	
anted r gly	Calamus, German white, peeled	Construction of the
e cali The nd the	Golden Seal (Powd 40c)	12
est of	Rhei, rioni select to choice	

Lupul



155

We desire particular attention of those about purchasing outfits for NEW STORES to the fact of our unsurpassed facilities

a smaller margin to the manufacturer." question: "Did you ever hear of a medicine war-

money refunded?"

The reporter had not heard of it. "Well, you may laugh, but that's the best special articles.

patent medicine on the face of the earth. The remedy acts as a cathartic on the system, and 5 per cent. would be a big average same schedule. where this does not reach the supposed disease. At first I thought it was a big hument medicine.

The Question of Quoting Patents.

C. E. Blakely, Coopersville: "I am glad you have omitted the price list of patent medicines from THE TRADESMAN. I believe it better for the retail druggists that it be omitted, as in some cases it might injure their prices."

M. Fordham & Co., Elmira: "It is with pleasure I note the change made in leaving out the patent medicine quotations, as every dealer in them has quotations, and they do not fluctuate in value.

### How to Harden Cast-Iron.

rod that had been treated in this way could sell? not be cut with a file. Upon breaking off a piece about half an inch long it was found that the hardening had penetrated into the \$2,000 to the inventor of the most practicinterior, upon which the file made no more able method for the transmission of electricimpression than upon the surface. The same ity to a distance. Competition open to the salt can be used to caseharden wrought iron. world.

The Italian Government offers a prize of

at 140° F., containing about one-half cent. of gelatine and four or five per cen glycerine, and are then taken out and d carefully, it will be found that the los

any volatile fluid, such as chloroform, e or petroleum spirit, kept in bottles stop with corks so treated will be comparat insignificant.

Corks are discolored and rendered fr by various chemical solutions-nitric tincture of iodine, and the permangan being among the worst offenders in this spect; they may be protected and rend proof against the action of acids, alka and oxidizing agents, by (after "softeni in the usual way) drying them and allo them to digest, at about 120° to 140° H a mixture of seven parts of vaseline and parts of white paraffine wax until, y pressed under the warm fluid, no air bub are emitted from them. After being ge wiped and allowed to cool, the cork ready for use, and they will then be fou resist corrosive liquids in the cold.

Pulverized Vaccine Matter.

From the Medical and Surgical Reporter. Another important discovery by Dr. R ner promises to do away with all scarci vaccine matter in the future. It offers difficulties, and every country physician provide himself with a practically unlin quantity of the purest animal vaccine v at a nominal expense.

A calf is vaccinated with pure virus after five full days the pustules are t off with a pair of forceps, and shaped w lancet and pressed so as to obtain al fluid lymph contained. The lymph is sp on glass plates and placed in a sulphurid desiccator, where it remains one or two It is then taken out, pulverized in a m and replaced in the desiccator until wa when it is mixed with a little water or cerine.

Thus prepared the virus from one will vaccinate 2,000 to 3,000 persons. calf is as well as ever in a few days, an physician is provided with the pur bovine virus for an indefinite period.

The insurance adjusters have finished their work at Hubbardston.

0 2 @ 25 2 50 6 75 Salicin..... Santonin ..... Santonin Snuffs, Maccoboy or Scotch...... Soda Ash [by keg 3c].... Spermaceti... Soda, Bi-Carbonate, DeLand's.... 41/2@ Soap, White Castile..... Soap, Green do Soap, Mottled do Soap, \_\_\_\_\_do\_\_\_do 17 Soap, do do Soap, Mazzini Spirits Nitre, 3 F. Spirits Nitre, 4 F. 26 @ 28 @ 31/4@  $270 \\ 140$ 85 25 60 7 @ OILS. Capitol Cylinder. Model Cylinder. Shields Cylinder. Eldorado Engine. Peerless Machinery. Challenge Machinery. Backus Fine Engine. Black Diamond Machinery. Castorine. Black Dialnoid Fractioner, Strengther, Spanning Parafine, 25 deg. Parafine, 28 deg. Sperm, winter bleached. Bbl Whale, winter..... Lard, extra. Lard, extra. Linseed, pure raw. Linseed, boiled Neat's Foot, winter strained. Spirits Turpentine. VARNISHES. 
 No. 1 Turp Coach.
 1 10@1

 Extra Turp.
 1 60@1

 Coach Body.
 2 75@3

 No. 1 Turp Furniture.
 1 00@1

 Extra Turp Damar.
 1 55@1

 Japan Dryor, No. 1 Turp.
 70@

PAINTS.

Bbl

20 20 20

2½@ 2¾@ 13@

16@17

for meeting the wants of this class of buyers without delay and in the most approved and acceptable manner known to the drug trade. Our special efforts in this direction have received from hundreds of our customers the most satisfying recommendations.

### Wine and Liquor Department

We give our special and personal atten-tion to the selection of choice goods for the drug trade only, and trust we merit the high praise accorded us for so satisfactorily supplying the wants of our customers with Pure Goods in this department. We control and are the only authorized agents for the sale of the celebrated

# Withers Dade & Co's

Henderson Co., Ky., SOUR MASH AND OLD FASHIONED HAND MADE, COP-PER DISTILLED WHISKYS. We not only offer these goods to be excelled by NO OTHER KNOWN BRAND in the market, but superior in all respects to most that are exposed for sale. We GUARANTEE perfect and complete satisfaction and where this brand of goods has once been introduced the future trade has been assured.

We are also owners of the

Druggists' Favorite

Which continues to have so many favorites among druggists who have sold these goods for a very long time. Buy our

# Gins, Brandies & Fine Wines,

We call your attention to the adjoining list of market quotations which we aim to make as complete and perfect as possible Eor special quantities and for quotations on such articles as do not appear on the list such as Patent Medicines, etc., we invite your correspondence.

Mail orders always receive our special and personal attention.

HAZELTINE, PERKINS & CO



50

A MERCANTILE JOURNAL, PUBLISHED EACH WEDNESDAY.

E. A. STOWE & BRO., Proprietors. OFFICE IN EAGLE BUILDING, 3d FLOOR.

[Entered at the Postofice at Grand Rapids as Second-class Matter.]

### WEDNESDAY, APRIL 30, 1884.

Overstocking Country Stores. One great cause of ill success in conduct ing the business of a country store is the tendency on the part of some dealers to load up their shelves and counters with goods for which there is no local demand. In this way many get their money tied up. The goods lie about the store until they get stale, dusty or shop-worn, and when finally disposed of will scarcely bring a moiety of their original cost.

It is a great temptation to a merchant to does not always stop to consider whether they are such things as customers are likely. to call for. They please his eye and the persuasive drummer convinces him that they are cheap and the money passes out of his possession, perhaps never to return to him again.

that had been laid aside to decay because what they were ever bought for is a mystery to a practical business man.

come.

portation facilities and the promptness in filling orders by jobbing houses, a country merchant can do a large business on a comparatively small amount of capital, and without taking any serious risks. He can please his customers better, and with a proper system he need not suffer much inconvenience by sending frequent orders and receiving small consignments.

Half of the retail grocers who fail in business get into financial trouble by investing in unsalable goods. Shop-worn goods do not make an attractive display. Sell them at any price and get them out of the way before they become a dead loss. They disfigure a store, and they give a frowsy appearance to better things that surround them.

Buy cautiously, carefully and for your customers, and determine in the start in trade not to accumulate an unsalable lot of odds and ends that represent a large investment that cannot be sold at any price.

One of the Greatest of Speculators. Phil. D. Armour is of sturdy Scotch Pres byterian stock. He was born in one of the central counties of New York, on a farm among the hills. It was the highest ambition of his boyhood days to earn money enough to buy the farm adjoining his father's When the gold fever broke out he was

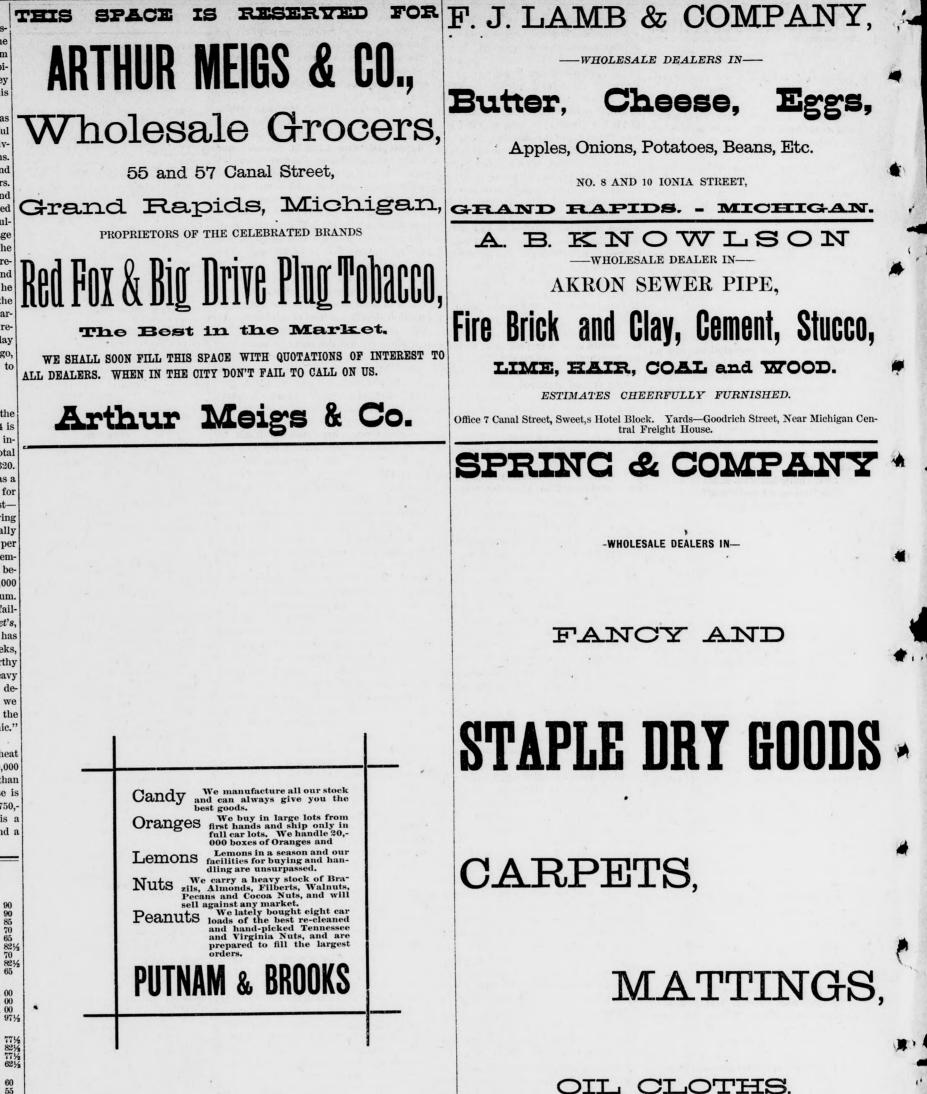
still a mere stripling; but, full of youthful enthusiasm, he started for California, driving a wagon across the plains and mountains. He remained there three or four years, and in that time saved a few thousand dollars. He had cash enough to buy that farm and settle down. He had no sooner reached home than he experienced a sudden revulsion of feeling. The streets of the village looked narrow, cramped, and dull. The house looked mean and dingy. He only remained on the farm two or three days, and then took himself to Cincinnati. Later he drifted to Milwaukee, and at the close of the war he sold a great lot of pork at \$40 a barrel, and bought it in again at \$18 to \$19, realizing a profit of about a million. To-day buy goods below their quoted value. He he ranks as the wealthiest man in Chicago, being rated by his friends at \$25,000,000 to \$30,000,000.

Failures for the First Quarter. The record of business failures in the United States for the first quarter of 1884 is very unsatisfactory, indicating a large in-In buying goods always consider first crease over the previous years. The total what the demands of customers are likely for the first three months amounts to 3,320. to be. Never buy'a large amount of fancy With the record of the past five years as a goods because they are offered to you at guide, it is estimated that the failures for half price. The very fact of their being on 1884 may exceed the heaviest on the listthe market at a low figure is often an indi- 1878. On the other hand, it is gratifying cation that they are either going out of to note that these failures were generally fashion or that they have ceased to be a among small merchants, eighty-four per novelty. Buy cautiously, even in staple cent. of them representing enterprise emgoods, unless you have positive reasons for ploying a capital of \$5,000 or less, there be believing that they are going to immediate- ing only twelve failures between \$250,000 ly advance, and never, under any circum- and \$500,000, and three over the latter sum stances, assume liabilities far beyond your "Notwithstanding the lengthy list of failability to meet if a sudden decline should ures for the first quarter," says Bradstreet's, "it must not be overlooked that the list has I have been in country stores where the been materially declining for some weeks, attic was full of unsalable goods-"traps" and during this period, with no noteworthy exception, there have been no really heavy they were not in demand and because the failures, and as a commercial panic is despace they occupied below was needed for fined as a time when solvent firms fail, we other commodities. These things in some are drifting further and further from the instances, cost hundreds of dollars, and nearest approach we have had to a panic."

The area at present sown to winter wheat It is better not to over-stock country in the United States is about 27,000,000 stores, but rather to send to market fre- acres, which is 2,000,000 acres more than quently, for fresh, attractive and new-style that of the last census. The increase is goods. With the present railroad and trans- about 1,500,000 on the Pacific coast and 750,-000 in the Southern States. There is a small increase in the Middle States, and a slight decrease in the Ohio Basin.

> CARPETS AND CARPETINGS. Spring & Company quote as follows: TAPESTRY BRUSSELS.

	Boxbury tapestry	
	Smith's 10 wire	
	THREE-PLIS.	
	Hartford 3-ply	•
.	Hartford @ 77%	
	Alt WOOL SUPERFINES.	
-	Best 2-ply D1/200 00	
	Other grades 2-ply	
f	HEMPS.         27½@         30           3-ply, 4-4 wide, extra heavy	
3	OIL CLOTHS.	
sf	No. 1, 44, 54, 64 and 64 6 371/2 No. 2, do	
t		
n y z	Napier A	
e	Opaque shades, 38 inch	
-	Holland shades, B finish, 4-4 @ 18 Pacific Holland, 4-4 @ 10	
d	CURTAINS.       @ 15         Opaque shades, 38 inch	
e		
-	MILLINERY GOODS.	-
	J. J. Van Leuven quotes as follows:	
d	HATS. Cantons	
n	Milans	
a	Cantons         per doz         2         25@         3         00           Milans         4         00@         6         00           Fine Milans         9         00@12         00           Superfine Milans         15         00@18         00           Chip         5         00@12         00	
h	BLACK CRAPE.	
0	Samuel Courtland & Co.'s brand. 4-4 per yard 500, 75	
S	4-4	
r	$ \begin{array}{c} 4-4 \\ 5-4 \\ 1 75@2 50 \\ 75\%2 50 \\$	
1-	5-4	
a	RIBBONS.	
k	No 4	
e	No. 5 1 25	
it	No 9	
e	No. 16	
ie	Second quality, all colors.	
d	No. 5. 50	
le		1
l-n	No. 12	
e	MICHIGAN COMMERCIAL TRAVELERS ASSOCIA N.	
n· s·	Thirty Years.	-
er eh e	LIST OF OFFICERS: President—RANSOM W. HAWLEY, of Detroit. Vice-Presidents—CHAS. E. SNEDEKER, Detroit; L. W. ATKINS, Grand Rapids; I. N. ALEXAN-	



### Silence is Golden.

From the Commercial Enquirer.

A great deal of injury can be done a man's business by careless remarks and gossip. either on his own part or that of his clerks. This is true in no business more than that of the dealer in groceries. He naturally in the course of his business becomes more or less familiar with the private affairs of most o his customers. He should see to it that neither himself nor his employees make an improper use of the knowledge that they have thus obtained. By indulging in talk about such matters they possibly gain the good will of some gossiping female customer, but they will disgust all right-minded people and probably lose the trade of the persons of whom they have spoken disparingly.

We will give you an instance in point. A friend of ours told it to us and as he related it to us was about as follow: A German boy of about fifteen, who had only been short time in this country and spoke English imperfectly, was sent daily by the grocer to our friend's house for orders. He wa smart and obliging and everybody liked him One day while waiting to receive an orde he said to the lady of the house in his pecul iar English, "Der ish a man vat owes ush pig pill, more as forty tollar. He is drun all the dime und von't pay it, but de ol voman ish goot und ve'll ket it vrom her."

Our friend's wife, of course, thought i was none of her business, and did not make any reply to the boy. She thought over th matter, however, and that evening suggested to her husband that it would be advisable to change their grocer, as there was no tell ing whom the boy might gossip about whe led on by some inquisitive and unscrupulou person. The gentleman talked the matte over for a while and finally decided to in form the boy's employer of his talkativ propensities before taking extreme measureme ures. The boy is as dumb an an oyste now, but there can be no telling how muc damage his long tongue may have done be ford it was stopped.

Horn & Eldredge, grocers at Byron, have retired from business

TIUS, Chairn



M. B. Church "Bedette" Co., Manufacturer of # "Bedette." PATENTED JUNE 15, 1883.

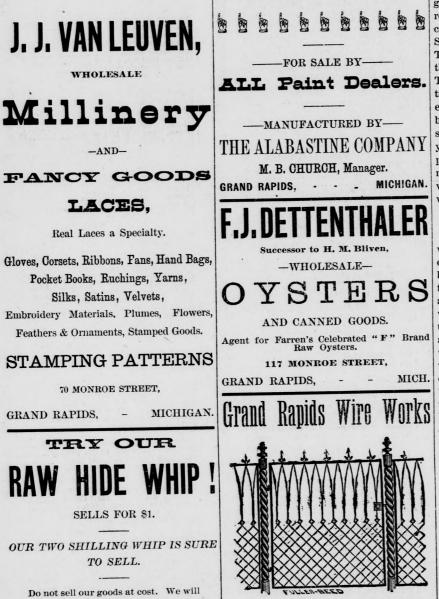
Michigan,

PATENTED JUNE 15, 1883. This invention supplies a long felt want for a cheap portable bed, that can be put away in a small space when not in use, and yet make a roomy, comfortable bed when wanted. Of the many cost shat are in the market there is not one, cheap or expensive, on which a comfortable night's rest can be had. They are all narrow, short, without spring, and in short no bed at all. While THE BEDETTE folds into a small space, and is as light as anything can be made for dura-bility, when set up it furnishes a bed wide and long enough for the largest man, and is as com-fortable to lie upon as the most expensive bed. It is so constructed that the patent sides, reg-ulated by the patent adjustable tension cords, form the most perfect spring bed. The canvas covering is not tacked to the frame, as on all cots, but is made adjustable, so that it can be taken off and put on again by any one in a few minutes, or easily tightened, should it become loose, at any time from stretching. It is a perfect spring bed, soft and easy, without springs or mattress. For warm weather it is a complete bed, without the addition of anything; for cold weather it is only necessary to add sufficient clouhing. The "BEDETTE" is a household neces-sity, and no family after once using, would be without it. It is simple in its construction, and not likely to get out of repair. It makes a pretty lounge, a perfect bed, and the price is within the reach of all. Price\_36 in wide by 614 ft long \$250; 30 in wide, by 614 ft long \$200, 57 in

Price—36 in. wide, by  $6\frac{1}{2}$  ft. long, \$3.50; 30 in wide, by  $6\frac{1}{2}$  ft. long, \$3.00; 27 in. wide, by  $4\frac{1}{2}$  ft. long, cover not adjustable, \$2.50. For sale by furniture dealers everywhere. If not for sale by your dealer it will be sent to any address on receipt of price.

# & LABASTINE! Is There Money in From the American Grocer.

Alabastine is the *first* and *only* prepara-tion made from calcined gypsum rock, for application to walls with a brush, and is fully covered by our several patents and perfected by many years of experiments. It is the only permanent wall finish, and admits of applying as many coats as de-sired, one over another, to any hard surface without donrow of activity. without danger of scaling, or noticeably adding to the thickness of the wall, which is strengthened and improved by each ad-ditional coat, from time to time. It is the only material for the purpose not dependent upon glue for its adhesiveness; furthermore it is the only preparation that is claimed to possess these great advantages, which are essential to constitute a durable wall tinish. Alabastine is hardened on the wall by age, moisture, etc.; the plaster absorbs the admixtures, forming a stone cement, while all kalsomines, or other whitening preparations, have inert soft chalks, and glue, for their base, which are rendered soft, or scaled, in a very short time, thus necessitating the well-known great incon-venience and expense, which all have experienced, in washing and scraping off the old coats before refinishing. In addition to the above advantages, Alabastine is less expensive, as it requires but one-half the number of pounds to cover the same amount of surface with two coats, is ready for use by simply adding water, and is easily applied by any one.



Manufacturers of All Kinds of

DO BETTER BY YOU

### Is There Money in Groceries?

To this query, so often asked, we reply emphatically, yes! There is no line of busi- Investment," presents a subject worthy of ness where there are so few channels of loss. There is no excuse for making or carrying be given it in an ordinary perusal The dead stock, as is the case in the dry goods or writer draws a characteristic picture of huother trades where fashion holds sway. man nature when he describes the anxiety There is no need of carrying heavy stocks, of each of the three partners to be freed in fact nothing beyond actual requirements, from the presence of the others just when it is for then goods are fresh and that means in- supposed a serious loss has occurred to the creased trade where food supplies are con- firm through the failure of one of its cuscerned. Channels of distribution and rapid- tomers. A remark is offered to the effect

is only in isolated localities where traders by a report that a handsome profit had been cannot replenish supplies in a short time. made, the partners would happily have lin-Food is the last thing upon which consumers gered in the consultation without a thought economize when forced to curb expenses; of more important business. The picture is hence the grocery trade is the last to feel the a very true one to nature, but it must be adpinch of dull trade or hard times.

Are profits good? Yes, if the grocer is a good business principles. Precisely the regrocer that is master of his business. He verse of this should have been the inclinawill know how to so average profits that it tion. Partners ought to feel at as much freewill return a good net income, notwithstand- dom to discuss and counsel upon business ing one-fifth of his sales consist of sugar at reverses as upon their prosperity. But incost. The average gross profits obtained by stances where such inclinations exist are not thorough grocers varies from 13 to 20 per more easy to find than common people who cent., the extremes being found in great enjoy having their faults and mistakes cities, as well as in country districts, pointed out to them. the profit there is certainly mismanagement is everybody's business is nobody's busisomewhere.

solves the mystery of failure. Yes, grocers, probably, to them, "a very cold day." yours is a business for money making that promises better than any other. People

who is going to get the profits.

Errors in Trial-balances.

vent the recurrence of the Brooklyn bridge 5,152,000 pounds. The ability of India to disaster he answered: "Keep people off the supply tea and its favorable reception in bridge." The best way to find an error in a England, as indicated by the above, causes trial-balance is not to make any mistakes; satisfaction. a contradictory way of putting it, but well meant. A book-keeper whose posting is usually correct never "checks back" until as a last resort. He can, by looking over his of Jerome Eddy cigars. For sale by Fox, work, so often find his error, that he does so Musselman & Loveridge, Grand Rapids. whenever occasion requires; keeping his MICH. difference before him, and looking for it and it only. Sometimes the possible division by 9 suggests transposition, which may prove to the difference will be found. The system of grouping the accounts into classes is a good ARRIVE. one and should be the rule, and not conspicuous by its absence.

Hous by its absence.
Fifty Years Hence.
"If the various countries maintain their oresent rate of increase," says Mr. Gosselin, Secretary of Embassy at Berlin, "fifty rears hence the United States will have a population of 190,000,000; Russia, approxinately, 158,000,000; Germany, 83,000,000; United Kingdom, 63,000,000; Austria-Hungary and Italy both, 44,000,000; France, ponly 40,000,000. Germany has already in Secretary of Secretary has already in the secretary of the secretary of the secretary of 190,000,000; Russia, approxinately, 158,000,000; Germany, 83,000,000; United Kingdom, 63,000,000; France, gary and Italy both, 44,000,000; France, ponly 40,000,000. Germany has already in June 190,000,000. Germany has already in Secretary of Secretary has already in the secretary of the secretary has already in the secretary of the secretary present rate of increase," says Mr. Gosselin, Secretary of Embassy at Berlin, "fifty years hence the United States will have a mately, 158,000,000; Germany, 83,000,000; United Kingdom, 63,000,000; Austria-Hungary and Italy both, 44,000,000; France, only 40,000,000. Germany has already in round numbers 7,500,000 more inhabitants

After the Story, the Moral. The brief story of experience related last

# week under the title of "Our Drummer's more serious attention than would naturally ity of transportation are so perfected that it that, had the consultation been occasioned mitted that it is not at all a favorable one to

ness," is perfectly applicable in the manage-The proof that there is money in groceries ment of business operations. If either one lies in the fact that there are so many rich of the three partners had been left with the grocers. The men who lead in trade in a whole responsibility, and had understood that retail way are wealthy, and started with no he alone was to be accountable for any miscapital but strong bodies and strong wills. management, there is a strong probability Scores we might name prove our position. that a letter would have followed the dis-The trouble is not in getting profits, but in patch; that Mr. Twister would have been their utilization after they are obtained. called upon for more explicit information, They are wasted in all manner of ways. Ex- and that the firm would not have had four travagance in store management, in domestic car loads of goats instead of four thousand economy, a lack of personal application to dollars worth of goods upon their hands at business whereby leaks go undiscovered, five o'clock in the afternoon, of what was,

A recently published tea-chart in London must eat, and the dealer who serves them shows that the increase in the consumption with good food in the best manner is the one of India tea during the past six years has been very rapid. In England the growth is shown in quantities consumed quarterly. In the first three months of 1878 it was 3,215, When Mr. Roebling was asked how to pre- 000 pounds, and in the first quarter of 1883,

> A fine lithograph of the celebrated trotting stallion, Jerome Eddy, with every 500

### TIME TABLES.

\*Pacific Express... Local Passenger.....

# **Choice Butter a Specialty !**

157

Also Foreign and Domestic Fruits, Cheese, Eggs, Jelly, Preserves, BANANAS and EARLY VEGETABLES.

Careful Attention Paid to Filling Orders.



River Boots and Drive Shoes, Calf and Kip Shoes for Men and Boys, Kid, Gou Calf Button and Lace Shoes for Ladies and Misses are our Specialties.

where they frequently exceed the outside Another mild lesson may be drawn from the same story. The old saying that, "What OUR GOODS are Specially Adapted for the Michigan Trade. 14 and 16 Pearl Street, Grand Rapids, Mich.

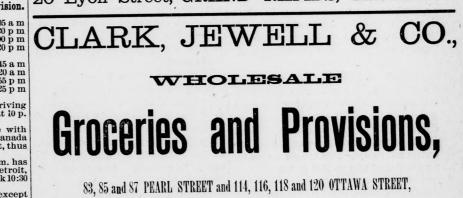
### JENNINGS & SMITH

SHOES.

PROPRIETORS AND MANUFACTURERS OF



Jennings' Flavoring Extracts AND DRUGGISTS' AND GROCERS' SPECIALTIES. 20 Lyon Street, GRAND RAPIDS, MICHIGAN.



MICHIGAN.

GRAND RAPIDS,



### **Broceries**.

### Turning the Tables.

The good-natured folks who are always so inquisitive as to the how and why of a monitions to good conduct, are the primary visible injury to any of their acquaintances are a nuisance. The man whose eye is blued or whose nose is seared does not want Yet that is what he has to do. Not a man or woman he meets but expresses the utmost concern. John McIntyre fell down to business does not make even a success of cellar last week and battered his face, so that upon any large scale, besides injuriousweek, he came down town, and the boys "put up a job on him," and went up to him, one after another, to ask: "John what is the matter with your nose?" McIntyre stood it philosophically for several hours and told how it happened. At last he lost patience and suddenly hit his questioner a thundering rap. To the much astonished individual John remarked quietly: "Now you can go and tell the boys what is the matter with your nose."

### Not Much for Creditors.

From the Wall Street News.

The agent of a Baltimore house who was sent to a town in Virginia the other day to bad failure, found the merchant perfectly ready to explain everything. Said he:

"I lay it all to speculation. I went into silver stock and lost. I went into iron and iron went down. I bought a coal mine, but it didn't pan out. I took futures in wheat, and wheat went right down like a stone." "Wouldn't it have been better had you at-

tended to your legitimate business ?" quietly asked the agent.

'No, sir-no, sir! I had scarcely got into debt to the amount of \$8,000 before I discovered that I was not fitted for mercantile pursuit. If I can get some one to back me Liabilities, \$14,250; assets, a character for honesty unsullied."

A New Butter Test. "See here!" exclaimed a hotel guest, calling the attention of the urbane waiter, "this is a terrible deal you are giving me in the way of butter."

- " It's slightly off color, isn't it?" inquired the waiter.
- "I should say it was."
- "Rancid?"
- "You bet."
- "Strong?"
- "Strong as a mule."
- "And fearfully frowsy?" "Worst I ever saw in my life."

"Yes; well, that proves it's genuine but-

ter, don't it? If it was oleomargarine there wouldn't be nothing the matter with it. There is considerable difference, now-a-days, between churn butter and painted tallow."

There are but fourteen American exhibitors at the Calcutta World's Fair, and six of these are the manufacturers of patent medicines and three manufacturers of sewing machines. There is one exhibit each of shade rollers, cotton bale compressors, plows, harvesters and pumps. This is a sorry showing for a nation of fifty million people.

Attention, coffee lovers! Catharine Baker, of Taylorsville, Va., recently entered her 100th year. "Nearly as long as I can renember," she says, "I have drank a dozen Warner until my entire stock is closed out.

**Knowledge** and Business. From the New York Shipping List. The virtues of honesty, dilligence and thrift, if requiring to be always inculpated by precept and example, like all other ad-Modoc Diamor essentials to success, and universally recognized as such. No business man would blued or whose nose is seared does not want to be talking and explaining about it all day. Yet that is what he has to do. Not a man expect to succeed without them, any more conditions of the market. It needs to be told that merely a narrow and close attention that he was obliged to omit his usual visit to ly affecting the character and influence in all that he was obliged to omit his usual visit to the Northern trade. The latter part of the wash he same down to make the beam of the beam of the world's Arctic knowledge has become so great; there are so many and diversified interests connected Arctic with the business life of every country: and

with the business life of every county, which, with the No. 1 Ca priviledges of freedom, demands the price No. 2 Ca No. 1 H for them in intelligence and care, takes so Fancy V Commo much of study and attention; that the suc- Commo cessful and capable business man must devote much more time and labor to the acquiring of general knowledge than was once the case. It is a part of the general price which has to be paid for the fruit of knowledge, although, of course, it has its rewards and pleasures as well, The general average of knowledge is so high that the individual effort to reach it must be greater; and it is see what he could save for his firm out of a hardly too much to say that what was considered sufficient for a liberally educated man a century ago, is not above the standard of the average business man now, and is essential, not only to his standing, but his practical success.

Superior knowledge, with the widened views and accurate judgements which it Oyster gave, has been at all times a great advantage to business and led to the great general victories of commerce and manufacture, as well as to the individual success. The colonizers as to the individual success. The east India of America and the founders of East India were of active and inquiring spirit, as well peas, st peas, st peas, st peas, st peas, st for about \$20,000 I shall go into the Jersey the latest acquisition of geographical and poas of courage and energy, and acted upon litical as well as commercial knowledge, and the same is true of the intelligent patronage Salmor of scientific inventions at this day. But in Sarding former periods the markets were so limited Sardin to locality in product and sale that the aver- | Sardin age tradesman required but little knowledge for success, and the affairs of Government Succot and general public management were so ab- Tomat sorbed by higher and delegated authority, that he was not called upon to give them much attention. In the present day it is an essential factor in the success of all but the pettiest tradesmen, that they should know the condition of their own country, and in many instances of foreign ones, in regard to the Runkle crops, industry and prosperity, to successfully calculate and govern his business, and the Green relations of the people who self-government Green and are so close and responsible, that they Green Roaste affect the conditions of employment and trade as well as political duty, and cannot be Roaste performed without close study and laborious requirement. Oranges are active and prices are stiffen-

ing up somewhat, although the supply seems Jennin to be good for some time to come. Lemons are moving freely and prices are steady. While jobbers look for a good demand at the prevailing very low market, they do not expect to see much advance for a short time. Jennin

To the Trade of Western Michigan.

I have retained the services of "Dick"

WHOLESALE PRICE CURRENT.	SALERATUS. DeLand's pure@ 5½	Red Star Shot Gun
Declined-Sugars slightly easier.	Churh's@ 514 Taylor's G. M	Duck
AXLE GREASE.	Cap Sheaf	SMOKING. Chain Arthur's Choice
Modoc         P doz         60         Paragon         P doz         60           Diamond         60         Frazer's         85	SALT. SALT.	Arthur's Choice Seal of Grand Radids King
BAKING POWDER.	60 Pocket         2 60           28 Pocket         2 40           100 3 b pockets         2 75	Flirt Pug
Arctic ½ b cans	Saginaw Fine 1 10 Diamond C 1 75	Ten Penny Durham, ½ and ½ Amber, ½ and 1b
Arctic 1 b cans	Standard Coarse 1 55 SEEDS.	Dime Smoking Red Fox Smoking Lime Kiln Club
BLUING.	Hemp	Blackwell's Durham Long Cut Vanity Fair
Dry, No. 2	Rape         7           Mixed Bird	Dime
Liquid, 4 oz, doz. 35 Liquid, 8 oz	SOAP. Kirk's American Family	Old Tom
Arctic S oz S 00	do. India	Tom & Jerry Joker. Traveler.
Arctic 16 oz.         12 00           Arctic 16 oz.         12 00           Arctic No. 1 pepper box.         2 00           Arctic No. 2 "         3 00           Arctic No. 3 "         4 50	do. Satinet	Maiden Topsy
Arctic No. 3 " " 4 50 BROOMS.	do. White Russian	Honey Dew
No. 1 Carpet	do, Japan Olive 5	Camp Fire
No. 2 Carpet	do. Town Talk 🖗 box 3 70 do. Golden Bar 4 20	Oronoko. Nigger Head.
No. 2 Hurl         1 75           Fancy Whisk.         1 25           Common Whisk.         85	do.         Arab	Durham, ½ 15
CANNED GOODS.	do. Mottled German 4 20 Procter & Gamble's Velvet	do 1 b
Apples, 3 b standards	Procter & Gamble's Good Luck @3 25 Procter & Gamble's Wash Well @3 15 Badger	German
Apples, gallon standards,	Galvanic	National Time
Apricots, Lusk's	XXX Borax. @4 20 Gowan & Stover's New Process 3 th br @ 21	Love's Dream Conqueror
Beans, Boston Baked	Tip Top	Fox's Grayling Seal Skin Dime Durham
Cherries, white	Handkerchief         @4 20           Sidall's         3 00           Babbitt's         5 50	ROD ROV
Corn, Erie1 15 Corn Boyoro 1 20	Dish Rag         4 10           Bluing         5 00	Lumberman
Corn, Egyptian1 10Corn, Yarmouth1 30	Magnetic	Railroad Boy Mountain Rose Good Enough
Corn, Egyptian.         10           Corn, Yarmouth         130           Corn, Yarmouth         130           Corn, 2 th Onandago.         150	Spoon 500 Anti-Washboard 500	Old Rin, long cut
Damsons 1 20 Egg Plums, standards 1 60 Green Gages, standards 1 60	Vaterland         3 25           Magic.         4 20           Pittsburgh         4 00	Durham, long cut. Two Nickle, <sup>1</sup> / <sub>4</sub> 5. Two Nickle, <sup>1</sup> / <sub>8</sub> 8.
Lobsters, Stars	Bogue's 675 White castile bars	Two Nickle, ¼s Star Durham. Golden Flake Cabinet
Mackerel in Tomato Sauce, 3 b4 00 Ovsters, 1 b standards1 10	Mottled castile	Seal of North Carolina, 2 oz
Oysters, 1 b slack filled	Old Country	Seal of North Carolina, 16 oz boxes
Peaches, all yellow standards	Ground Pepper, in boxes and cans 16@22 Ground Allspice	Mule Ear SHORTS.
Peaches, white standards	Cinnamon	Old Congress
Pie Peaches	Ginger	VINEGAR. Pure Cider
Peas, standard Marrofat	Pepper ¼ 1b 🖗 dozen	White Wine
Peas, soaked	Cinnamon ¼ b 1 00 Cloves ¼ b 75	1776 段 D Gillett's 翠 D
Raspberries, Erie	Allspice	Soapine pkg Boraxine % box
Raspberries, other brands.     120       Salmon, standard.     160       Sardines, imported ½s.     15½       Sardines, imported ½s.     20       Sardines, domestic ½s.     8       Sardines, domestic ½s.     125       Sardines, Mustard.     15       Strawberries, standards.     15       Strawberries, standards.     105	Cassia         @12           Cloves         20         @22           Nutmegs, No. 1         70         @75	YEAST.
Sardines, imported ½s	STARCH.	Seneca Falls "Rising Sun" Twin Bros 1 75 Wilsons Gillett's 1 75 National
Sardines, domestic 28	Muzzy Gloss 1 b package	MISCELLANEOUS.
Strawberries, standards	Muzzy Gloss 6 b boxes	Blacking
Succotash, 2 tb B. & M 1 75 Tomatoes, standards 1 00@1 05	Muzzy Corn 1 b	do American
Tomatoes, gal. Erie.         3 25           Trout, 3 1 brook.         3 00	Kingsford Silver Gloss 6 b box @9½ Kingsford Corn	Barley Burners, No. 1
CAPS. G. D 35  Ely's Waterproof 75	Oswego Gloss	do No. 2. Bags, American A. Beans, medium
Musket	Mirror Gloss, corn	Beans, hand picked Butter
German sweet	1 tb Gloss	Butterine1 Curry Combs & doz1
Runkles	3 th Gloss	Cream Tartar 5 and 10 to cans Candles, Star
COFFEE.	Table Corn 90 th 607	Candles, Hotel
Green Rio12 @14 Green Java17 @27 Green Mocha.25 @27 Ground Mex. @16	Hovey's 1 to Sunday Gloss	Catsup quarts ¥ dozen1 Chimneys No. 1 do No. 2
Green Alo12 @14 Ground Rio94@17 Green Mocha.25 @27 Ground Mex. @16 Arbuckle's@154 Roasted Java24 @34 Roasted Java24 @34 Roasted Mar.17 @19 Dilworth's@154	Hanner, bulk	Cocoanut, Schepps' 1 th packages. Cocoanut, Schepps' 1 & ½ th do . Evaporated Hulled Corn 50 th cases
Roasted Mar.17 @19 Roasted Mocha @34	stoneware.	Evaporated Huled Corn 50 m cases Extract Coffee, v. c
CORDAGE.	Jugs & gallon	do in Sacks 5
72 foot Jute         1 35         60 foot Cotton         1 75           60 foot Jute         1 15         50 foot Cotton         1 50           FLAVORING EXTRACTS.         50         50         50	STOVE POLISH	Gum, Rubber 100 lumps Gum, Rubber 200 lumps
Lemon.	Rising Sun gross5         58         Dixon's gross	Gum, Spruce Horse Radish, pints
Jennings' 2 oz	Granulated @7%	Indigo
1 9 oz	Cut Loaf.         8½@8½           Cubes.         8½@8½           Powdered.         8         8½	do Glass Tumblers # doz Licorice, Sicily
" No. 2 Taper         1 25           " No. 4 "         1 75           " ½ pint round         4 50           " 1 "         9 00           " No. 8         3 00	Conf. A	Licorice, Calabra Licorice Root Lye ¥ 2 doz. cases
" 1 "	Extra C	Macaroni, Imported
** No. 10	Yellow C	Domestic Mince Pies, 1 gross cases, # case French Mustard, 8 oz # dozen
" 4 02	Corn, Barrels.       @ 30         Corn, ½ bbls.       @ 32         Corn, i0 gallon kegs.       @ 33	Mince Pies, 1 gross cases, \$ case French Mustard, 8 oz \$ dozen do Large Gothic1 Oil Tanks, Star 60 gallons12 Oil Tanks, Patent 60 gallons14
" 8 oz	Corn, 5 gallon kegs	Oil Tanks, Patent 60 gallons14 Pepper Sauce
"No.2 Taper	Pure Sugar Dripsbbl 32@ 35 Pure Sugar Drips	Pepper Sauce. Peas, Green Bush
" No. 8	Pure Sugar Dríps5 gal kegs@1 85Pure Maple	do ½ Keg
FAUCETS.	Pure Loaf Sugar Drips	Sago Shot, drop
Faucets, self measuring		do buck
FISH.           Whole Cod.         4¾@6½           Boneless Cod         .5½@7½@8½           Herring ½ bbls,100 b.         .2 75@3 00	Japan ordinary. 23(20) Young Hyson25(250) Japan fair	ChimneyCleaners & doz
Herring Scaled 40000	Japan dust	Fruit Augurs each
Herring Holland @1 15	Diamond Crown	Washing Crystal, Gillett's box1 Wicking No. 1 🏶 gross
White, No. 1, ½ bbls	Opera Queen	do No.2 do Argand1
Whise, No. 1, 12 b kits 1 25 Trout, No. 1, ½ bbls 4 75	Green Back	COAL AND BUILDING MATER
Trout, No. 1, 12 fb kits	O So Sweet	A. B. Knowlson quotes as follows:
FRUITS.	Climber [light and dark]	Ohio White Lime, per bbl Ohio White Lime, car lots Louisville Cement, per bbl
London Layers, new	Globe	Akron Cement, per bbl Buffalo Cement, per bbl Car lots
New Valencias Raisins	Hero	Plastering nair, per bu
Turkey Prunes         6¼@6¼           Currants         5½@6           Citron         18@20	Royal Game.@38Silver Thread.@67Seal.@60	Stucco, per bbl Land plaster, per ton Land plaster, car lots
Dried Apples	Kentucky	Land plaster, car lots Fire brick, per M Fire clay, per bbl
Richardson's No. 2 square	Peek-a-Boo	COAL. Anthracite, egg and grate\$6
Richardson's No. 5 do	Clipper, Fox's, in half barrels	Anthracite, stove and nut
Richardson's No. 8do170Richardson's No. 9do250Richardson's No. 4round270	Old Congress	Blossburg or Cumberland
Richardson's No. 4 round	Blaze Away @35	HIDES, PELTS AND FURS
Electric Parlor No. 17	Old Glory, light	Perkins & Hess quote as follows: HIDES. Green
Grand Haven, No. 9		Part cured
20 gross lots special price. MOLASSES.	Red Fox. @50 Blg Drive. @52	Dry hides and kips. Calf skins, green or cured1 Deacon skins
Black Strap	Seal of Grand Rapids	Deacon skins
New Orleans, good	Silver Coin (048)	Fall pelts
OATMEAL.	Black Brince [Dark]	wool. Fine washed ? b
85 th pkgs	Climax	Fine washed 2 b
Imperial bbls.       5 75         Quaker bbls.       6 75	Hold Fast	FURS.
OIL.	Cock of the Walk 68	Mink, large Mink, small Muskrat, Spring
Kerosene W. W	Black Spun Roll	Muskrat, Spring Muskrat, Winter Muskrat, Fall
Sweet, 2 oz. square	Red Seal @48	Muskrat, kits Raccoon
Castor, 2 oz. square	Black X	Skunk, black Skunk, half stripe
PICKLES. Choice in barrels med	True Grit. 635 Nobby Spun Roll. 650 Spring. 650 Crayling, all styles. 650	Skunk, narrow stripe Skunk, broad.
Choice in ½ do		Red Fox Gray Fox Marten, yellow
English at in Glass	i Mackinaw	Fisher.
English qt. in Glass	Good Luck	Bear
American pt. in Glass	D. and D., black. 037 McAlpin's Green Shield	Bear
Imported Clay 8 gross	Ace High, black	Above prices are for prime skins of prime in proportion. Tallow

### CANDY, FRUITS AND NUTS. @50 @48 @48 @40 Putnam & Brooks quote as follows : STICK. Straight, 25 1b boxes..... @10 @10½ @12 Twist, do ..... Cut Loaf do ..... @22 @22 @25 @30 @28 @30 @31 MIXED. MIXED. Royal, 25 b pails. Royal, 200 b bbls. Extra, 25 b pails. Extra, 200 b bbls. French Cream, 25 b pails. Cut loaf, 25 b cases. Broken, 25 b pails. Broken, 20 b bbls. @101% 111/2 Broken, 200 b bbls. 112% FANCY-IN 5 b BOXES. Lemon Drops. 14 Sour Drops. 15 Peppermint Drops. 15 Chocolate Drops. 16 Chocolate Drops. 17 H M Chocolate Drops. 20 A B Licorice Drops. 20 A B Licorice Drops. 12 Licorice Drops. 14 Lozenges, plain. 16 Lozenges, printed. 17 Imperials 16 Motoes 16 Cream Bar. 16 Cream Bar. 16 Motoes 20 Hand Made Creams. 23 Plain Creams. 23 Plain Creams. 23 String Rock. 16 Burnt Almonds. 24 Wintergreen Berries. 16 Fancy-in Bulk. 14 Lozenges, plain in bbls. 13 Lozenges, printed in pails. 14 Lozenges, printed in pails. 14 Hocolate Drops, in pails. 14 Gum Drops, in bbls. FANCY-IN 5 D BOXES. 24@25 25 22 21 24 25 35 @26 $27 \\ 24 \\ 25 \\ 32 \\ 22 \\ 19 \\ 19$ $26 \\ 60 \\ 57 \\ 55 \\ 51$ FRUITS. Oranges Ø box 3 75@4 00 Oranges OO Ø box 4 25 Oranges, Imperials, Ø box 4 00@4 50 Oranges, Valencia Ø case 2 75@3 25 Lemons, choice 2 75@3 25 Lemons, fancy 3 50@4 00 Bananas Ø bunch 2 00@4 00 Malaga Grapes, Ø bbl Figs, layers Ø b Figs, fancy do 12@16 Figs, fancy do 18@20 Figs, baskets 40 b Ø b 14@15 Dates, Frails do 0 6 Dates, ½ do 0 6 7½ Dates, Fard 10 b box Ø b 10 611 Dates, Fard 10 b box Ø b 6 8 7 Dates, Persian 50 b box Ø b 6 7 PEANUTS. 6 7 FRUITS. 23 23 23 23 10@12 PEANUTS. @ 7¼ 7@10 @3 75 @4 50 $\begin{array}{r} ... 1 75 \\ ... 1 75 \\ ... 1 75 \\ ... 1 75 \\ \end{array}$ NUTS. Almonds, Terragona, & D. Almonds, Ioaca, do Brazils, do Pecons, do Pilberts, Barcelona do Filberts, Barcelona do Walnuts, Chili do Walnuts, Chili do Walnuts, California do Walnuts, California do Cocca Nuts, & 100 Hickory Nuts, Iarge & bu Hickory Nuts, small do $50@60 \\ 1 50 \\ 95 \\ 75$ 10@14 @14 @121/2 14@15 @4 50 $\begin{array}{c}1 50\\20 00\\ @2 10\\2 40\\18 @20\\18 @20\\18 @21\\25 @\\25\\ @15 \frac{15}{2}\\25 @\\16 \frac{15}{2}\\4\frac{1}{2} @16 \frac{1}{2}\\4\frac{1}{2} @16 \frac{1}{2}\\40 @1 60\\ @35\end{array}$ 1 25 PROVISIONS. The Grand Rapids Packing & Provision Co quote as follows: PORK. PORK. Heavy Mess Pork. \$17 75 Back Pork, short cut. 18 00 Family Clear Pork, very cheap. 19 00 Clear Pork, A. Webster packer. 19 50 S. P. Booth's Clear Pork, Kansas City. 20 00 Extra Clear Pork. 20 00 Extra B Clear Pork. 20 00 Extra B Clear Pork. 21 00 Boston Clear Pork, extra quality. 20 75 Standard Clear Pork, the best. 21 50 All the above Pork is Newly Packed. DBY SALT MEATS—IN BOYES @35 @46 @26¼ @27¼ @\_11 30@ 75@ 50@ DRY SALT MEATS-IN BOXES. DRY SALT MEATS—IN BOALS. Long Clears, heavy, 500 b. Cases..... do. Half Cases..... Long Clear medium, 500 b Cases..... do Half Cases..... Long Clears light, 500 b Cases...... do. Half Cases..... Short Clears, heavy. $\begin{array}{c} @25 \\ @40 \end{array}$ 9<sup>1</sup>/<sub>2</sub> 10 10 10<sup>1</sup>/<sub>2</sub> 10<sup>1</sup>/<sub></sub> 35@40 $\begin{array}{c} @1\\1\ 00@\\00@\\@\ 6\\@75\\@20\end{array}$ @1 40 do. Half Cases.... do. Half Cases... Short Clears, heavy... do. light... Extra Long Clear Backs, 600 b cases... Extra Short Clear Backs, 300 b cases... Extra Short Clear Backs, 300 b cases... Extra Short Clear Backs, 300 b cases... Bellies, extra quality, 300 b cases... Bellies, extra quality, 200 b cases... $10\frac{3}{10\frac{3}{4}}$ $\frac{10}{10\frac{1}{4}}$ @80 35@ 00@ 90@1 00 50@ LARD. Tierces ..... 30 and 50 to Tubs ..... 9 914 LARD IN TIN PAILS.

health."

Twenty years ago France held the first tion. rank in the wheat production of the world. For nine consecutive years since 1874 the United States produced the largest wheat crops of any in the world, and has averaged period.

"Husband, there goes a load of beets; they must have come from some hot-house." "Improbable, madam, your relatives were all at our dinner table as usual." They converse with each other through the children. now.

I solicit the trade of first-class grocers on tobaccoes, teas, canned goods, syrups, etc., as I have some exceptional bargains in these goods, which will prove of benefit to the buyer. Send for samples and prices.

I. E. MESSMORE.

What becomes of all the leaf tobacco raised in this country, is as great a conundrum as where do all the pins go? No one smokes anything but "Havana-filled" now.

The road of the manufacturer of butterine ly failed.

"Dick" will be at my store on Tuesdays, Thursdays, Fridays and Saturdays each troit. week until my entire stock is closed GRAND RAPIDS GRAIN AND SEED CC., out. I. E. MESSMORE.

"What is the big corner in pork I hear about?" asked Laura across the tea-table. "The big corner in pork," replied Tom, "is the ham."

The stock of Rio coffee in the markets of the world a year ago was 4,800,000 sacks. It is now 6.000.000 sacks.

The tomato packers of New Jersey have contracted for tomatoes for this season at \$6 Russell's. per ton.

cups of coffee every day, and I believe that I solicit correspondence from those desiring that's the reason why I have lived to be so bargains in the grocery line, as the stock old and enjoyed almost uninterrupted good will be sold at a low margin. Any orders entrusted to the care of "Dick" Warner or the undersigned will recieve careful atten-

> I. E. MESSMORE. The extent to which the business of the

44 per cent, more than France during that indicated by the fact that one of these socie-White White co-operative stores in England has grown is White ties [contemplates starting a pork-packing] Frout and curing establishment at some convenient point in this country for the purpose of supplying its customers at first hand.

Genuine White Star Potatoes. I see someone is quoting the White Star

potato at \$2 per 3 bushel barrel, alleging them to be grown by D. M. Ferry & Co. Inasmuch as the latter is holding his stock at \$4.50 per barrel, it is barely possible that Richa the dealer is palming off something beside the genuine.

O. W. BLAIN. 152 Fulton street.

White Star Potatoes.

I see our friend O. W. Blain, at 152 Ful-Grand ton street, agent for Mr. Ensley's White Star Potatoes, takes some exceptions to my offering the genuine White Star Potatoes Black is not always strewn with roses. Mr. John for \$2 for a 3 bushel barrel, and no charge J. Murray, a Chicago manufacturer, has late- for barrel, claiming that they may be some- New Syrup thing else than the genuine. If any one has any doubt of their being such, we refer them to D. M. Ferry & Co., of De-Imper 91 Canal street, W. T. LAMOREAUX, Agt. Keros

> Beet root sugar production in France and Germany has cheapened the European mar-Casto kets, and is said to be the chief factor in the present demoralized conditions of Cuba's sugar trade. Dinge

For bargains in groceries, write I. E. Messmore or "Dick" Warner, as the former is closing out his entire stock.

Choice butter can always be had at M. C.

50@ 300@ 36½@7½ 5@6 9% 9% 90@ 15@ 15(4 @15 25(0) 18(0)23 @50 00(0) 25(0) 25(0) SMOKED MEATS-CANVASSED OR PLAIN. Hams cured in sweet pickle, heavy.... Hams cured in sweet pickle medium... 13% Alight... Hams, California... Shoulders, plain... Extra Clear Bacon... Dried Beef, Extra... Dried Beef, Hams... light.....  $9\frac{1}{2}$  $11\frac{1}{2}$ 15165@6 50@1 65 @40 @65 4 50@ Dried Beef, Hams.... BEEF IN BARRELS. Rolled Beef, for family use..... Extra Mess Beef, warranted 200 bs.....  $18 00 \\
 13 00$ IALS. CANNED BEEF. Libby, McNeil & Libby, 14 1b cans, 1/2 doz. do. 2 b cans, 1 doz, in case... 20 50 do. 2 b cans, 1 doz, in case... 3 20 Armour & Co., 14 b cans, ½ doz in case 20 50 do. 2 b cans, 1 doz, in case... 3 20 do. 2 b Compr'd Ham, 1 doz, in case 4 00 1 10  $140 \\ 140$ SAUSAGE-FRESH AND SMOKED. 15@1 20 3500 38  $\begin{array}{c}
 1 & 75 \\
 3 & 75 \\
 3 & 00
 \end{array}$ 27 @ \$35 3 00 Liver Sausage..... Frankfort Sausage..... Frankfort Sausage. Blood Sausage. Bologna, ring. Bologna, straight. Bologna, thick. Head Cheese. PIGS' FEET. 50@6 75 75@7 00 7 00 40@3 2 10 1 00 

 TRIPE.
 \$3 70

 In quarter barrels.
 1 80

 In kits.
 55

 Prices named are lowest at time of going to press, subject always to Market changes.

 FRESH MEATS. John Mohrhard quotes the trade as follows: 91/2 28  $\begin{array}{c} @30 \\ @25 \end{array}$ Fowls 15@16 Pork Sausage 10½@11 Pork Sausage in bulk @10 Bologna @10 @10½ @10 OYSTERS AND FISH. F. J. Dettenthaler quotes as follows: OYSTERS. New York Counts, per can... Extra Selects. Plain Selects. H. M. B. F. Favorite F.... New York Counts, solid meats, per gal..... Selects, solid meats, per gallon..... Standards, solid meats, per gallon.... Can prices above are for cases and half cas FRESH FISH. FRESH FISH. Codfish..... Haddock Smelts. Mackinaw Trout. Mackerel. Whitefish

.,

1

### Dry Goods.

### Spring & Company quote as is was: WIDE BROWN COTTONS. ndroscoggin, 9-4..23 ndroscoggin, 8-4..21 Pepperell, 10-4.... Pepperell, 11-4.... Pepperell, 11-4....

Pennerell, 8-420	Pequot, 8-4
СН	ECKS.
Caledonia, XX, oz11 Caledonia, X, oz10 Economy, oz0 Park Mills, No. 5010 Park Mills, No. 6011 Park Mills, No. 7012 Park Mills, No. 8013	Park Mills, No. 90. 14 Park Mills, No. 100 15 Prodigy, oz11 Otis Apron10 Otis Furniture10 York, 1 oz10 York, AA, extra oz.14

OSNABURG,

BLEACHED COTTONS.

Avondale, 36 81/4	Greene, G. 4-4 5½
Art cambrics, 36	Hill, 4-4 81/4
Androscoggin, 4-4., 81/2	Hill, 7-8 14
Androscoggin, 5-4, 121/2	Hope, 4-4
Ballou, 4-4 71/2	King Phillip cam-
Ballou, 5-4 6	brie, 4-4 111/2
Boott, 0. 4-4 81/2	Linwood, 4-4 9
Boott, E. 5-5	Lonsdale, 4-4 81/2
Boott, AGC, 4-4 91/2	Lonsdale cambric.111/2
	Langdon, GB, 4-4 91/2
	Langdon, 4514
Diackoconciant	Masonville, 4-4 91/2
Chiep menty == , = = = = = = = = = = = = = = = = =	Maxwell. 4-4 101/2
	New York Mill, 4-4.101/2
	New YORK MIN, 14.1072
	New Jersey, 4-4 8
Canoe, 3-4 4	Pocasset, P. M. C. 71/2
Domestic, 36 74	Pride of the West. 12½ Pocahontas, 4-4 8½
Dwight Anchor, 4-4.10	Pocanontas, 4-4 072
	Slaterville, 7-8 61/2
Fruit of Loom, 4-4 9	Victoria, AA 9
	Woodbury, 4-4 534
Fruit of the Loom,	Whitinsville, 4-4 71/2
cambric, 4-412	Whitinsville, 7-8 61/2
Gold Medal, 4-4 7	Wamsutta, 4-4101/2
Gold Medal, 7-8 61/4	Williamsville, 36101/2
Gilded Age 83/4	
unded ingentities in	

CORSET JEANS.

rmory	71/2	Kearsage
Androscoggin sat	81/4	Naumkeag satteen
anoe River	6	Pepperell bleache
larendon.	61/4	Pepperell sat
fallowell 1mp	634	Rockport
nd Orch Imp	61/2	Lawrence sat
nu. oren. mp	71/2	Conegosat
acoma	. /2	loone on the sector sec

91/2 71/4 81/2

PRINTS. 

Ailen's fancy	narter rancy
Allowig mintr 61/2	Merrimac D
Allen's purple	Manchester
Allen's purple	Manchester
Amonioon foney 5%	Oriental Tancy
Arnold fancy	Oriental robes
Berlin solid 51/2	Pacific robes
Berlin Solid 072	Facine robes
Cocheco fancy	Richmond
Cocheco robes7	Steel River
	Simpson's
Eddystone 6	Washington fancy
	Washington blues
	washington brucs
Garner pink	
Garner pink	

FINE BROWN COTTONS.

FILL DIG HIL COLLEGE		
Boott M, 4-4 714 II Boston F, 4-4 8 L Continental C, 4-3 734 L	ndian Orchard, 40. 8 ndian Orchard, 36. 8 aconia B, 7-410 ayman B, 40-in10	
Continental D, 40 in 8% M Conestoga W, 4-4 7 N	lass. BB, 4-4 Jashua E, 40-in	
Conestora G. 30-in. 61/4 N	Vashua R, 4-4 Vashua O, 7-8 Vewmarket N	
Dwight Y, 7-8 61/2 F Dwight Z, 4-4 7 F	Pepperell E, 39-in	
Ewight Star, 40-in. 9 P	Pepperell O, 7-8 Pepperell N, 3-4 Pocasset C, 4-4	
Great Falls E, 4-4 7 S Farmers' A, 4-4 6% S	aranac R	
Indian Orchard, 1-4 71/2		

### DOMESTIC GINGHAMS.

Amoskeag	Renfrew, dress styl 91/2
Amoskeag Persian	Johnson Manfg Co.
styles	Johnson Manfg Co, Bookfold
Berkshire 61/2	dress styles121/2
Glasgow checks 7	Slaterville, dress
Glasgow checks, f'y 71/2	styles 9
Glasgow checks, 1 y 1/2	Buy ice. Ca atom Fa/
Glasgow checks,	White Mfg Co, stap 734
royal styles 8	White Mfg Co, fanc 8
Gloucester, new	White Manf'g Co,
standard 71/2	Earlston 91/2
Plunket 71/2	Gordon 8
Lancaster 834	Greylock, dress
Lancaster	styles 121/2
Langdale 1%	BUY105

### WIDE BLEACHED COTTONS.

Androscoggin, 8-423 Pepperell, 7-420 Pepperell, 8-422½ Pepperell, 9-425	Pepperell, 10-4 Pepperell, 11-4 Pequot, 7-4 Pequot, 8-4 Pequot, 9-4 VN COTTONS.

### Sensationalism Regarding Food. From the New York Merchants' Review.

The Northwestern Trade Bulletin makes this relevant point, regarding our large and growing exports of dairy products:

"What a blow at this important trade might be struck by the publication in foreign countries of the report of the New York Senate Committee on Public Health, that the adulteration of butter with tallow, bone and lard oils is practiced in almost every town tendency among dealers is to buy only what and city in that State, the amount of the adulterated being equal to half the whole product of natural butter! It would soon ruin our foreign dairy trade to have the able to meet his bills when they become people of Europe know how extensively the due. adulteration of butter and cheese is practiced. To say nothing of the injury of the two patents they own, sustained by the health of our own people, the adulteration courts. A circular was issued and mailed to

stopped." This is predicted probably in remembrance of the fact that the German and French authorities cited American' newspapers to understand that the AuSable Horse Nail Co., prove that our hogs were alive with trichinae. who were not parties to, and took no part in, There is another view of these home re-the suit held to sustain the patents, claim oleomargarine; it is strongly suspected also They propose to protect their customers and that some of the testimony was suborned. Be that as it may, the leaning of the com-claim of the Globe Nail Co. When this matmittee towards protecting dairy interests ter came up several years ago, they issued (a laudable desire in itself) plainly appear- the following circular: ed, and the wildest statements were sent out with the dignity and force of an official out- To the Hardware Trade: giving from the highest legislative body of the first State of the Union. The press has taken it up with all the sensational effects of its vigor and wit. If any one wanted the

of its vigor and wit. If any one wanted to make the impression abroad that no Ameri-can butter is safe to eat, it will be seen that the seen our own mouths.

with other producing countries, by too much free speech. The whole trouble with Min-tree speech. The whole trouble with Minister Sargent, at Berlin, grew out of his blurting out his private opinions about the German Government in official dispatches German Government in official dispatches and the worse incontinence of our State department's publishing those sentiments ever, broadcast to the world. We lack discretion and reticence. As a people, we "blow" too much-tell everything we know and a good

deal more, sometimes. It is true that food adulterations are too prevalent and are hurtful of our custom. There is on that account the more necessity of not making the matter worse than it really that the AuSable Horse Nails seem to be watch. is. The Senate Committee might have foregone a little of its opportunity to make capi-

tal with its constituents and the farming community by not publishing as proven all that was affirmed before it, and simply making its report in the form of a bill, with the assurance that the facts as to the adulterations fully justified it-which the legislature would have been very ready to believe. Talking for buncombe hurts our business reputation as much as adulterations do.

### A Detroit Comment.

From the Free Press.

### Hardware.

### Review of the Week.

General Hardware .- There are no particular changes to note during the past week. Prices are very steady, there being a few advances and declines in minor lines, but quotations, as a whole, show few alterations. Jobbers complain of small margains, and this, attended with greater expense, as the is necessary to keep up the assortment. On the other hand, it is claimed this is a healthy state of things as the consumer will be better

Recently the Globe Horse Nail Co. had of butter and cheese is ruinous and must be nearly, if not quite, all of the horse nail yet. A great deal depends upon having a

manufacturers in the United States, from good crop this year." which it seems that the Globe Nail Co. regarded them generally as infringers. We Siam, descri lady who too ports on our food adulterations, and that is that they are not affected by the decision of dose of opiu that many of them are exaggerated and sensational. Some of the testimony taken be- not infringe the patents and are not made live eel, clip fore the Senate Committee as to the extent like the nails held to infringe. They claim him squirm and effect of butter mixtures was notoriously untrustworthy—as that ascribing the dis-ery patented by Daniel Dodge, and which throat. Em ease of a syphilitic patient to working in was not in controversy in the suit decided. a first-class way, and the damsel lived to con-

4 Warren st., New York, Aug. 18, 1879.

our trade is abundantly condemned out of duced by cold-rolling the body of the blank." Our nails are hot forged from the end of nail The truth is, we suffer, in the competition rods while the iron is at a welding heat.

Yours very respectfully, AUSABLE HORSE NAIL Co.

A. Bussing, Secretary.

We understand that they are now sending out copies of the above, adding, under date every buyer of a suit of clothes, his next of April 13, 1884, that they propose to stand neighbor, who is a jeweler, has revenged by this guarantee and fully protect their cus- himself by offering to give a suit of clothes tomers. In this connection, it may be said to every purchaser of a stem-winding growing in favor with the trade. This is due to the excellency of the nails and the enterprise of the company in introducing them. Mr. Wm. Russell, a horse-shoer of national fame, has of late been visiting the large towns of note and giving public exhibitions of his skill, as well as demonstrating the quality of the AuSable horse nails.

□Nails. The "pool" mentioned in our effect, and it is expected by the manufacturers that it will be productive of much good Spring .... in maintaining firm prices for nails. A good The passage by the Senate of a bankrupt load lots during the past week by dealers, bill does not seem to have excited any up- who previously had been buying "from hand Hand.

bill does not seem to have excited any up-roarious demand for such a measure and there certainly was no such demand before. The truth is that the better portion of the business community fights shy of such a 

with a strong tendency to advance. Sales are made upon a basis of 60 and 5@60 and Ives', 1, \$18 00; 2, \$24 00; 3, \$30 00. dis 10 per cent. discount with perhaps a slight 

 FILES.

 American File Association List.....dis
 40&10

 Disston's
 dis
 40&10

 New American
 dis
 40&10

 Nicholson's
 dis
 40&10

 Heller's
 dis
 30

 Heller's Horse Rasps
 dis
 33<sup>1</sup>/<sub>4</sub>

 shading upon very large orders. Business in Southern Michigan.

J. K. Boise, who has been engaged in general trade at Hudson for nearly thirty years,

GALVANIZED IRON, Nos. 16 to 20, 22 and 24, 25 and 26, 27 List 12 13 14 15 was interviewed while here to attend the State Republican Convention regarding the condition of trade in Southern Michigan, and Stanley Rule and Lveel Co.'s.....dis

replied: "Very quiet so far this spring; in fact, too quiet. The bad crops of last year have made the farmers hard up, although generally they are in a good financial condition.

Wheat has wintered well and the farmers are now putting in their oats, but it is too soon to be able to say anything about crops

t deal depends upon having a	HINGES.
is year."	Gate, Clark's, 1, 2, 3dis 60 Stateper doz, net, 2 50
A Novel Emetic. Sturge, a medical missionary to bes the case of a young native k, with suicidal intent, a large	Screw Hook and Strap, to 12 in. 5½ 14 and longer. 4 25 Screw Hook and Eye, ½
m. The usual emetics failed; he old Siamese doctor took a ped off a part of his tail, to make	Stamped Tin Ware
in a lively manner, and then tail first down the patient's esis was at once accomplished in	Grub 1\$11 00, dis 40 Grub 211 50, dis 40 Grub 312 00, dis 40
	KNOBS.

### quer hearts if not eels.

Dr. A. E.

There are at present four manufacturers of quinine in the United States besides Powers & Weightman. They are McKesson & Rebbins, of this city, and Keasby & Matterson, Rosengarten, and Whitting of Philadelphia. More than one-third of all the quinine manufactured is consumed in the United States, and Bouehringer and Powers & Weightman together produce more than one-half of what is made .- N. Y. Merchants' Journal.

he suddenly picked up another which lay beside it, and before the proprietor could inture, please send the paper to us, and we will guarantee that you suffer no loss what-

> A clothing dealer in St. Louis having lately offered to give a stem-winding watch to

BALANCES.

BARROWS.

BELLS.

HARDWARE GOODS. AUGERS AND BITS. Ives', old style.....dis Douglass' dis Pierces' dis Snell's....dis Cook's Jenninge' Prevailing rates at Chicago are as follows: 50 55 50 50

> .dis \$ 60&10 60 15

 $20 \\ 55$ 

.dis40&10 Iron and Tinned......dis 40 Copper Rivets and Burs.....dis 40&10 .....dis 25 PATENT FLANISAED IRON. 'A'' Wood's patent planished, Nos. 24 to 27 10½ 'B'' Wood's pat. planished, Nos. 25 to 27 9 Broken packs ½c % b extra.

ROOFING PLATES. IC, 14x20, choice Charcoal Terne..... IX, 14x20, choice Charcoal Terne... IC, 20x28, choice Charcoal Terne... IX, 20x28, choice Charcoal Terne......

ROPES. 

Steel and Iron...... Try and Bovels.....

# CAULFIELD'



Russell & Irwin Mfg. Co.'s reduced list dis Mallory, Wheelnr & Co.'s. dis Branford's. dis Norwalk's. dis LEVELS.

EXPANSIVE BITS

FILES.

Discount, Juniata 45, Charcoal 50.

GAUGES.

HAMMERS.

HANGERS.

HANGERS. Barn Door Kidder Mfg. Co., Wood track dis 50 Champion, anti-friction......dis 60 Kidder, wood tra.k......dis 40 HINGES.

20 25

50

60 40

 $\begin{array}{c} 4 & 25 \\ 10\frac{1}{2} \\ 8\frac{1}{2} \\ 7\frac{1}{2} \\ 7\frac{1}{2} \\ 7\frac{1}{2} \end{array}$ 

Stanley Rule and Level Co.'s.....dis 65 MILLS.

Coffee, Parkers Co.'s.....dis 45 Coffee, P. S. & W. Mfg. Co.'s Malleables dis 45 Coffee, Landers, Ferry & Clark's.....dis 45 Coffee, Enterprise.....dis 25 MATTOCKS.

NAILS. Common, Brad and Fencing. MOLLASSES GATES. Sperry & Co.'s, Post, handled .....

Sperry & Co.'s, Post, nature OILERS. Zine or tin, Chase's Patent......dis 55 Zine with brass bottom......dis 40

PLANES. Ohio Tool Co.'s, fancy......dis 15 Sciota Bench......dis 25 Sandusky Tool Co.'s, fancy.....dis 15 Bench, first quality......dis 20 Stanley Rule and Level Co.'s, wood and

PANS. .dis 40&10

159

	Augusta, 4-4 61/2 Piedmont, 36 7	act which would insure at all times an equit-	psesent. As an indication of the influence	Sleigh Shoedis 50&15	Try and Bevelsdis 50	
	Deatt M A.A 714 Stark AA 4-4 1%	able distribution without needless expense	of the pool upon the Chicago market, a cor-	Cast Barrel Boltsdis 50 Wrought Barrel Boltsdis 55	Mitredis 20 SHEET IRON.	-
	Boott FF, 4-4	of an embarassed merchant's assets; and	respondent writes, "Should the proposed	Cast Barrel, brass knobsdis 50		
D.	Boott FF, 44	they would assent very cheerfully to all		Cast Square Springdis 55	Com. Smooth. Com. Nos. 10 to 14 \$4 20 \$3 20	
	ndiana Head 45-in.121/2 Wachusett, 30-in 63/4		syndicate be consummated the price on nails	Cast Chaindis 60 Wrought Barrel, brass knobdis 55&10	Nos. 15 to 17	
1.200 -	TICKINGS.	proper provision for the release of the bank-	will certainly go from 15c to 25c per keg	Wrought Square dis 55&10	Nos. 18 to 21 4 20 3 20	
		rupt who has become such through misfor-	higher." The quotation on nails remains,	Wrought Sunk Flushdis 30 Wrought Bronze and Plated Knob	Nos. 22 to 24	
	Amoskeag "4419 Falls, XXXX181/2 Falls, XXXX181/2	tune. But their experience of bankrupt	however, the same as before, \$2.65@\$2.60,	Wrought Bronze and Plated Knob		and the second
	Amoskeag, A13 Amoskeag, B12 Falls, BB11½ Falls, BBC, 3619½	laws makes them very doubtful of the at-		Flush	No. 27	
	Amoskeag, B12 Falls, BBC, 36191/2		with the usual rebate for car-load lots.	BRACES.	wide not less than 2-10 extra.	
	Amoskeag, C11 Falls, awning19 Amoskeag, D10 <sup>1/2</sup> Hamilton, BT, 3212	tainment of these objects. Practically they	Fence Wire. That the present higher		SHEET ZINC.	
	Amoskeag, E10 Hamilton, D10	distribute the bankrupt's assets, if he has	price of barbed wire is to be maintained is	Barber	In casks of 600 fbs, # fb 61/2	
14	Amoskeag, F 9½ Hamilton, H10	any, to the court officials and the lawyers,	evident in the firmness of reply when a job-	Spofforddis 50	In smaller quansities, P 10 7	
1 12	Premium A. 4-4	and release the rogue quite as often as the		Am. Balldis net	TINNER'S SOLDER.	
14	Premium B16 •Methuen AA13½ Extra 4-416 Methuen ASA18	· · · · · · · · · · · · · · · · · · ·	ber is asked for a "cut" price. "Large	BUCKETS.	No. 1, Refined 13 00	
	Estas 7 9 141/ Omers A 7-8 11	honest man. The shrewd merchant, as a	orders" do not cause the manufacturers even	Well, plain\$ 4 00	Market Half-and-half	
	Gold Medal 4-415 Omega A, 4-413	rule, prefers, therefore, to take his chances	to deviate from the ruling market, as they	Well, swivel 4 50	TIN PLATES.	
	CCA 7-8121/2 Omega ACA, 7-814	with the State laws.		BUTTS, CAST.	Cards for Charcoals, \$6 75.	
	Extra 1-6         11.2         Omega A, 4413           Gold Medal 4-415         Omega A, 4413           CCA 7-8		have all that they can do without undue	Cast Loose Pin, figureddis 60&10		
	BF 7-8	There is a disposition, however, to give	solicitation of trade. Those customers who	Cast Loose Pin, Berlin bronzeddis 70 Cast Loose Joint, genuine bronzeddis 60	IC, 10x14; Charcoal	
	AF 4-4	the Senate bill a fair consideration, and if it	waited until now to make their purchases of	Wrought Narrow, bright fast joint, dis 50&10	IC, $12x12$ , Charcoal	
1	BF 7-8	stands the test it will undoubtedly gain	manufacturers are not having deliveries	Wrought Narrow, bright fast jointdis 50&10 Wrounht Loose Pindis 60	IX, 12x12, Charcoal 8 50	
-	Cordis No. 1, 3215 Shetucket, S & SW. 12	friends before discussion is reached in the		Wrought Loose Pin, acorn tipdis 60& 5	1C. 14X20, Charcoal	
CANT.	Cordis No. 214 Shetucket, SFS12		made to suit them, on account of the abund-	Wrought Loose Pin, japanneddis 60& 5 Wrought Loose Pin, japanned, silver	IXX, 14x20, Charcoal 10 50	
	Cordis No. 3	House. If there is at that time any earnest	ance of orders. This constantly increasing	tippeddis 60& 5	1XXX, 14x20, Charcool 12 50	
	Coruis no. 1	demand for the measure the House will un-	demand for barbed wire has necessitated the	WroughtTabledis 60 WroughtInside Blinddis 60	1XXXX, 14x20, Unarcoal 14 50	
	GLAZED CAMBRICS.	doubtedly pass it.	invention of something by which it could be	Wrought Inside Blinddis 60 Wrought Brassdis 65&10	IX, 20x28, Charcoal	
	Garner 5  Empire			Blind, Clark'sdis 70&10	DX. 100 Plate Charcoal 8 50	
	Hookset 5 Washington 434		handled with greater ease and less damage	Blind, Parker'sdis 70&10	DXX, 100 Plate Charcoal 10 50	
	Red Cross	Metallic Cloth.	from the sharp barbs. The Hawkeye Steel	Blind, Shepard'sdis 70	DXXX, 100 Plate Charcoal	
		A novel invention is about to be commer-	Barb Fence Co. have invented a device they	Spring for Screen Doors $3x2\frac{1}{2}$ , per gross 15 00 Spring for Screen Doors $3x3$ per gross 18 00	rates.	
-	GRAIN BAGS.	cially utilized, it is stated, on a considerable	call the Hawkeye Barbed Wire Lifter and	CAPS.	TRAPS.	
-	American A19 Old Ironsides151/2		Carrier, in the use of which they claim "No	Ely's 1-10 per m \$ 65	Steel, Game	
19	Stark A		danger of cutting hands, scratching fingers	Hick's C. F 60	Oneida Community, Newhouse'sdis 1/8	
	DENIMS.			G. D	Oneida Community, Hawley & Norton's 60 Hotchkiss'	and the second sec
196	Boston		or tearing clothes;" "Saves the temper and	Musket	S, P. & W. Mfg. Co.'s 60	
100	Excrett blue 141/ Warren AXA 121/2	ufacture of this curious fabric, the metal in-	saves time and soon saves the price of the	Rim Fire, U. M. C. & Winchester new list 50	Mouse, choker	
	Everett brown14½ Warren BB11½	tended to be used, is rendered into small	Lifter." Of course this is in the hands of	Rim Fire, United Statesdis 50	Mouse, delusion\$1 2619 doz WIRE.	
	Everett         brown         14½         Warren         BB         11½           Otis         AXA         12½         Warren         CC         10½           Otis         BB         11½         York         fancy         15		some of the active jobbers. Painted barbed	Central Firedis 1/3		
	PAPER CAMBRICS.		wire continues to be quoted at $5\frac{1}{4}c$ with the	CHISELS.	Bright Market dis 60 Annealed Market dis 60	
L.				Socket Firmerdis 65&10	Coppered Marketdis 55	
-	Manville	material, such as India rubber. The mix-		Socket Framingdis 65&10 Socket Cornerdis 65&10	Extra Bailing dis 55	and the second
	Masgnville 6  Garner 6	ture, as thus prepared, is transferred to	vanized.	Socket Slicksdis 65&10	Tinned Marketkis 40 Tinned Broom	
	WIGANS.	goods made from cotton, wool, linen, silk,	Glass. Cablegrams from Belgium show	Socket Slicksdis 65&10 Butchers' Tanged Firmerdis 40 Barton's Socket Firmersdis 20	Tinned Mattress	and the second
	Red Cross 7 [Thistle Mills		that the strike of glass-blowers continues and	Barton's Socket Firmersdis 20 Coldnet	Tinned Battress	
	Berlin 7 Rose 8	dried on colondored or dressed in a guitable	consequently receipts from Europe are very	COMBS.	Plain Fence	
	Garner	uned of calendered, of dressed in a suitable	consequently receipts from Europe are very		Barbed Fence	
		manner, so as to produce a smooth metallic	small. At the same time, domestic stocks	Hotchkissdis 25	Coppernew list net	
State B.	Clark's O. N. F 55 Mills ball sewing.30	face. The process having thus been carried	have been permitted to run low and	COCKS.	Brassnew list net	
	J. & P. Coats55 Greeh & Daniels25		must be replenished. Reports from Pitts-	Brass, Racking's 40&10	WIRE GOODS.	the second s
	Willimantic 6 cord.55 Merricks		burg are to the effects that the window glass	Bibb's 49&10		
	Willimantic 3 cord.40 Stafford35 Charleston ball sew Hall & Manning30			Beer 40&10	Screw Eyesdis 60&10&10 Hook's dis 60&10&10	
	ing thread		factories are now running to their full ca	Fenns'	Hook'sdis 60&10&10 Gate Hooks and Eyesdis 60&10&10	
Partie	SILESIAS.	printed on its surface in its usual manner.	pacity, as the manufacturers seem to realize	Planished, 14 oz cut to size	WrENCHES.	and the second
1	Crown	The liquid charged with the metal does not	that this is necessary in order to insure	Planished, 14 oz cut to size	Baxter's Adjustable, nickeled	and the second second and
	No. 10		enough product to supply the trade. Jobbers	DRILLS.	Coe's Genuinedis 50	and the second
	Coin	The friebod metarial is quite set to	are comming foir stocks, on those is good do		Coe's Pat Agricultural, wroughtdis 65	
E. S. S.	Anchor15 Lonsdale A16 Centennial		are carrying fair stocks, as there is good de-	Taper and Straight Shankdis 20	Coe's Pat., malleabledis 70	24.1.2.4.1.2.4.1.1.1.1.1.1.1.1.1.1.1.1.1
4	Blackburn 8 Victory J 7	the touch and pliable.	mand, the usual active building in spring be-	Morse's Taper So5nkdis 30	MISCELLANEOUS.	and a straight of the second second second
-	Davol		ing well under way. There is no disposition	ELBOWS.	Pumps, Cisterndis 60	
	London	Horace McNitt, general dealer, Haring: "I	whatever to cut the market price, and it may	Com. 4 piece, 6 indoz net \$1 10	Screws	and the second
	Red Cross10 Phoenix B 101/2	Horace McNitt, general dealer, Haring: "I have profited by your labor from the first."	truthfully he said that glass is very firm	Adjustable dis 40&10	Dampers, American	Contractions in the part was the
	Social Imperial 16 Phoenix XX	have promed by your labor from the first."	bruchiany be said that glass is very min	14 100 10		A CONTRACTOR OF A CONTRACT

# The Michigan Tradesman.

### PENCIL PORTRAITS-NO. 11.

J. N. Bradford, Better Known as "Brad."

20

James N. Bradford was born at Stony Creek, Oakland county, this State, Nov. 23, and shortly afterward removed with his 1844, parents to Orion, in the same county. There he remained until seven years of age, when his parents removed to Grand Rapids, where they lived six years, removing to Ravenna to run a hotel, and work a new farm. Brad. worked on the farm summers, and attended the district school winters, until August the sixth Michigan Volunteers, following ators. the fortunes of his regiment until the close of the war. He then returned to Muskegon, and, for the next three years, followed the lakes summers, and worked in the lumber woods winters. In 1869, he entered into partnership with his brother, L. C. Bradford, and under the firm name of Bradford Bros., car- polsheimer & Co.'s. ried on a general mercantile business at Ravenna, buying out his brother's interest in 1870, and removing it to Muskegon, where he engage in the agricultural implement busilocated in business on Pine street. In 1872, ness at Traverse City.

he formed a co-partnership with D. G. Carpenter, which continued until 1873, when they launched out in the lumber business, Brad. selling out his interest, shortly afterward, to Thomas and Uriah Culbert. He then entered the employ of Wm. Martin, at that time proprietor of the Muskegon City Mills, where he remained three years, serving as clerk, book-keeper, and general hand. prices. He then removed to Fremont Center, where he conducted a general business for Mr. N. Bradford & Co., at the expiration of as securely as iron. which time the stock was removed to Muskegon. Brad. then entered into partnership mines of Coloraeo, where he arrived June, failure. 1879, spending several months roaming around among the different mining camps. His next move was to engage in the tobacco and cigar business, at Denver, selling out, shortly afterward, to wander through Kansas and Missouri. He landed at Grand Rapids, crystal. Nov. 4, 1879, and immediately entered the employ of Arthur Meigs & Co., then doing business on Pearl street. At that time, Meigs was buying hay and grain in Indiana, and selling them to the Northern trade, and Brad. was dispatched to the Hosier State to do the buying. His first move involved the firm in a lawsuit, one man refusing to carry out his contract, although afterward compelled to pay \$517 and costs, and recognize the fact that the contract was binding. Jan. 1, 1870, Brad. returned to the house, and occupied the numerous positions of shipping clerk, billing clerk, salesman and porter, taking a trip every two weeks to Muskegon and the other towns on the Big

grips and carried them over the G. R. & I., Full market prices are obtained. as far north as Tustin, the F. & P. M., and east on the D., G. H. & M. Two years ago his route was changed so as to include all towns on the C. & W. M., north, but retaining the territory on the D., G. H. & M., east. This trade he continues to visit with the regularity of clock-work.

Mr. Bradford's chief strength as a salesman lies in his ability to make friends and hold them. He handles as many-and prob- pairs. ably more-customers than any other traveler out of this market, and sells the same men

J. W. Holmes, Remus, has gone into T. C. Gardner's old stand. Gardner's old stand.

All Sorts.

Meerchaum has been discovered in some parts of North Carolina.

Owen & Tubbs, grocers at Charlotte, are succeeded by Eaton & Tubbs.

H. S. Lay, druggist at Petoskey, has sold his stock to S. A. Barber & Co.

A 3,000,000 a day match factory will soon be started at Owosso by Gus A. Fass.

Charlotte expects to get a seamless knit 11, 1862, when he enlisted, as a private, in hosiery factory that will employ 100 oper-

> Mrs. A. Tracy will shortly engage in the millinery and fancy goods business at Mus-

kegon. Full and complete line of summer silks, all styles, qualities and prices at Voigt, Her-

Ezra Carrier and Chas. E. Lockwood will

The largest assortment of parasols west of New York at Voigt, Herpolsheimer & Co.'s. All styles and shades.

Voigt, Herpolsheimer & Co. offer to the trade an exceptionally complete asssortment of summer shawls, all styles, sizes and GRAND RAPIDS,

D. J. Adams, a mechanic, of Kitteny, Me., claims to have discovered a process by Martin "two years under the firm name of J. which copper can be welded as perfectly and

The St. Louis Manufacturing Co. is numwith Peter Neil, engaging in the grocery bered with the past. The amounts paid in business, disposing of his interest the fol- have all been returned less pro rata exlowing spring, and heading toward the silver pense. The town was divided, hence the

> There are twelve manufactories of artificial teeth in the United States, which make 10,000,000 of these useful articles per annum. They are made of feldspar, kaolin and rock

Three hundred carloads of elm square timber are being shipped from Reed City to Traverse City, where they will be loaded on vessels and taken to Europe for ship building.

Seven Leavenworth doctors were gathered around a man who fell on the sidewalk. Four called it sunstroke, and the others said it was a fit. Along came a small boy and proved it was banana-peel.

A Saginaw correspondent writes: The lumber market is very active, sales aggregating several million feet being reported each day for several days past. But few Rapids branch. The next spring he took his dry lots remain over from last year's cut.

> In a recent report of the commissioner of agriculture he states that "the rate of the wheat yield is increasing in the districts where mixed farming and recuperative methods obtain, and decreasing in the region of consecutive crops of spring wheat." The soil, as well as all other things earthly, comes under nature's laws of rest and re

This country makes one-fifth of the iron year after year. He is a thorough grocery-and one-fourth of the steel in the world, and the silver of the world's supply. Taking all the mining industries of the world, the United States represents 36; Great Britain, 33, and all other nations 31 per cent. of the total. Anglo Saxondom, therefore, represents 69 per cent. of the mining industry of the earth.

# STEVENS

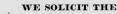




-WHOLESALE-

10 and 12 MONROE STREET,

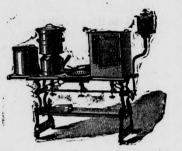
MICHIGAN.



DEALER'S

And NOT the Consumer's.

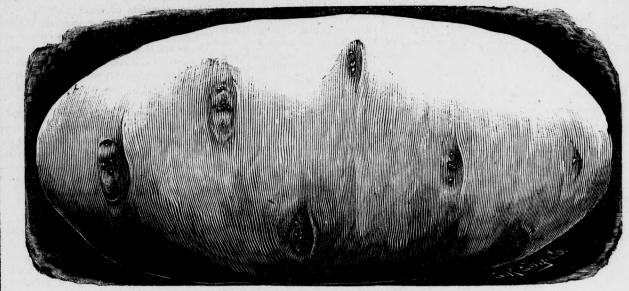
We are Manufacturer's Agents for the



Jewel Vapor Stove And quote factory prices. Send for catalogu



# THE "WHITE STAR"



# POTATO.

# To Gardeners and Farmers.

About two years ago, Mr. Marshall Buchanan, Postmaster at Ensley, Newaygo County, Michigan, sent to D. M. Ferry & Co., the well known seed firm of Detroit, for one-half bushel of the celebrated White Star potatoes, for seed purposes. The potatoes were procured, and planted by the undersigned, and the result was one gratifying beyond measure. The second planting yielded 7,000 bushels of as fine potatoes, for size, color and quality, as were ever seen in the State. They were pronounced by all who tried them of the very finest TRADE, flavor.

### YIELDING FAR BETTER THAN ANY OTHER VARIETY KNOW

to this section of the country, never troubled with blight, and very seldom showing a bug of any sort. Such is the universal testimony as to the merits of the White Star Potato, all agreeing that they have never met its equal for endurance, productiveness, and fine eating qualities. All farmers and gardners are interested in these facts, and all who have seen the White Star Potato, and tested it, are united in its reaction of the white star Potato.

in its praise, and others will find it to their profit to make inquiries. We are now making a sbecialty of handling this splendid potato, and are prepared to supply patrons at a price which, a reference to all seed catalogues and the regular price lists, will show to be a great reduction from the ruling prices. We make this liberal offer to

patrons: We will furnish the White Star Potatoes at the rate of \$1.00 per bushel, and will allow a liberal discount to dealers. We will also furnish, at cost prices, all barrels sacks or bags, or patrons may send their own, adressed to Ensley & Son, Maple Hill, Mich. Orders may be sent to either Ensley & Son, Ensley Postoffice, Mich., or to O. W. Blain, General Agent, Grand Rapids, Mich. All addresses should be written out plainly, to prevent mistakes. Patrons should also furnish us with their names and postoffice addresses, and state to what railroad station they wish to have their shipments made. Orders will be filled promptly, and must be accompanied by the money, New York draft, money order, or registered letter. Readers are cordially invited to refer to Marshall Buchanan, Postmaster at Ensley, Mich; C. J. Burtch, Postmaster, and N. W. Mhther, Banker, Howard City, Mich., for the truth of all of the above statements regarding the superior quality and extraordinary yield of the White Star Potatoes. We warrant these potatoes, all that has been represented, and true to name.



man, understands his line, and takes pains to post himself on changes and other points bearing on the business. He is, moreover, a careful salesman, being a good judge of the character and responsibility of his trade. and is an exceptionally successful collector, making comparatively few losses. On the Easel-W. H. Downs, L. M. Mills.

Proof Positive that Stanwood is Alive. A Stanwood correspondent writes:

Stanwood is a small town, but she is not asleep by any means. There are a new grist mill, a town hall, and a county house and asylum in process of construction at the present time, and several new dwelling houses, all of which serve to make business lively. What we want now is some goodhumored man to start a hotel, as we have no regular stopping place. There is not a better point on the line of the G. R. & I. than this for a hotel. Mr. Tucker has a building for sale that would make a desirable hotel. We also want a hard wood manufactory of some kind, as there is plenty of hard beech and maple in the vicinity going to destruction every day. You can judge that we are not asleep when every business man in town takes THE TRADESMAN.

Fulfills What Its Name Implies. From the Buffalo Mercantile Review.

A recent addition to our exchanges may be mentioned as THE MICHIGAN TRADES-MAN. This comparatively new journal thorougly fulfils what its name implies, being a carefully edited paper, giving a pithy weekly digest of the trade transactions of its siderable thought and ability on matters of mercantile interest, as well as useful legal points, and decisions of value to every business man. The growing and important town of Grand Rapids, where our new contemporary is published, is to be congratulated on possessing such a bright and faithful reflector of its commercial doings, and the proprietors, the Messrs. Stowe, have our sincere good wishes in their enterprise.

It is estimated that the peanut crop in the South this year will be worth \$3,000,000.

Good Words Unsolicited.

Fred Kern, general merchandise, Frankfort: "I like it."

Geo. E. Herrick, lumber, Cadille: "It is O. K., with lumber quotations. Just what I have been wanting "

E. Gillett, general dealer, Clear Water, "I am very thankful that I have had the opportunity of reading the valuable TRADESMAN. I cannot do without it."

A Lost Opportunity.

"How is the Cadillac Manufacturing Co.?" asked a reporter of THE TRADESMAN of Editor Rindge the other day.

"Where it started," was the reply. Thus does Cadillac allow an exceptional opportunity to slip through her fingers, besides permitting the impression to go abroad that her citizens have not enough public spirit or faith in the future of the place to justify investments that could not fail to immediately benefit the town.

Status of the Stewart Matter. John B. Rosevelt, assignee for Wm. H. Stewart, at Round Lake, presents the following report of receipts and disbursements: RECEIPTS.

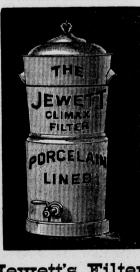
\$800

DISBURSEMENTS Stock of goods remaining on hand. Paid for attorney's fees. Paid for labor. Store building. \$350 ... 150 ... 150 ... 100 ... 50

Application will be made in the Circuit Court at Cadillac May 12 for the allowance of the account and the discharge of the ase signee, and the release of his bondsmen. FOSTER, STEVENS CO. Orders by Mail and Express promptly at-



We are Manufacturer's Agents for



### Jewett's Filters,

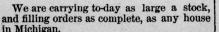
And quote factory prices. Send for catalogu

Grand Rapids Wheelbarrows and Bacon & Priestly Express Wagons, All of which are sold at factory prices. We would be pleased to send catalogue to those wishing to buy.

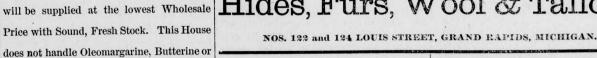
in Michigan.

Artists' We are also Headquarters for Paints, Oils, Glass, Etc. 37 No. IONIA STREET, SOUTH OF MONROE. Special designs furnished and Estimates given for interior decoration and all kinds of stained and ornamental Glass work.

Suine.







Telephone Connection.

43 and 45 Kent Street

A. K. ALLEN, Proprietor.

CHEMICALS.

WE DO ONLY FIRST-CLASS WORK AND USE NO GRAND RAPIDS,

Awnings, A. H. FOWLE, HOUSE DECORATOR

-And Dealer in-Horse, Wagon and Stack Covers, Flags, Banners, Etc.

All Ducks and Stripes Kept Constantly on Hand. Window Shades, Room Mouldings,

73 Canal Street. GRAND RAPIDS, - MICHIGAN. Materials ! Send for Prices.

Sold at Manufacturers' Prices. Send for Price List at once for the Spring Trade.

GRAND RAPIDS

Flower Pots 氧 Hanging Vases

MANUFACTURED FOR

GRAND RAPIDS, MICH.

HAND OR MACHINE MADE POTS FOR.

SALE BY THE PACKAGE OR RE-

PACKED TO ORDER.

-FOR THE-

-AT---

WHOLESALE AND RETAIL,

-AT THE-

SEED STORE,

LAMOREAUX, Agent.

91 Canal St., Grand Rapids, Mic

FIELD AND GARDEN,

Tents, H. LEONARD & SONS,

A. A. CRIPPEN.

ALBERT COYE & SONS.

Manufacturers and Jobbers of-

WHOLESALE

Hats, Caps and Furs

54 MONROE STREET,

MICHIGAN.



BEST ON THE MARKET. EVERYONE USES IT. Sold by all Wholesale Grocers. actories, Seneca Falls, New York