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30 Books Blue Letters, 50 in book

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250 Last Calls. 500 Envelopes.

Retailers of

Flour, Feed, Grain and Baled Hay.

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The Most Complete Assortment in Michigan. Don't Buy until you get my prices.

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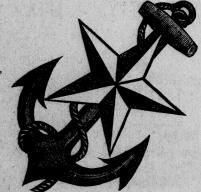
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DRY GOODS

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Overalls, Pants, Etc.,

OUR OWN MAKE. A Complete Line of

## Kancy Greckery's Kancy Woodenwar

The Only Reliable Compressed Yeast. Manufactured by Riverdale Dist. Co.

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SCHUMACHER'S ROLLED AVENA, Oatmeal, Parched Farinose and Rolled Wheat in Original Packages.

To use these choice cereals is to learn how o live.

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Grandpa's Wonder Soap

THE BEST SELLING GOODS ON THE MARKET.

MANUFACTURED BY Beaver & Co., Dayton, Ohio. SOLD BY

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## CHARLES A. COYE,

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**AWNINGS TENTS** Horse and Wagon Covers, Oiled Clothing, Feed Bags,

Wide Ducks, etc. Flags & Banners made to order. 73 CANAL ST.. GRAND RAPIDS.

Muzzy's Corn Starch is prepared expressly for food, is made of only the best white corn and ts guaranteed absolutely pure.

The popularity of Muzzy's Corn and Sun Gloss Starch is proven by the large sale, ggregating many million of pounds each

Z

We carry a full line of Seeds of every variety, both for field and garden.

The State Assayer of Massachusetts says Muzzy's Corn Starch for table use, is perfectly pure, is well prepared, and of excellent quality.

Muzzy's Starch, both for laundry and table use, is the very best offered to the con-sumer. All wholesale and retail grocers sell it.



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Bought and Sold by FRANK J. DETTENTHALER, 117 Monroe St., Grand Rapids.

SHERWOOD HOUSE. The Traveling Men's Favorite.

Oysters the Year Around

CHARLOTTE, - - MICH. ms on First Floor. M. F. BELGER, P

Realizing the demand for, and knowing the difficulty in obtaining a FIRST-CLASS FIVE-CENT CIGAR, we have concluded to try and meet this demand with a new Cigar called

This Cigar we positively guarantee a clear Havana filler, with a spotted Sumatra Wrapper, and entirely free from any artificial flavor or adulterations.

It will be sold on its merits. Sample orders filled on 60 days approval.

Price \$35 per 1,000 in any quantities. Express prepaid on orders of 500 and more. Handsome advertising matter goes with first order. Secure this Cigar and increase your Cigar Trade. It is sure to do it.

T. WARREN & CO., Flint, Mich.

### WANTED.

Butter, Eggs, Wool, Pota-toes, Beans, Dried Fruit, Apples and all kinds of Produce.

If you have any of the above goods to ship, or anything in the Produce line let us hear from you. Liberal cash advances

Earl Bros., Commission Merchants, 157 South Water St., CHICAGO. rence: First National Bank, Chicago. Michigan Tradesman, Grand Rapids.

We are now supplying the Trade with our new Brand of Soap

BEST FAMILY."

It is the LARGEST and BEST bar of white PURE SOAP ever retailed at Five Cents a bar. Respectfully,

Grand Rapids Soap Co.

Valley City Show Case Mfg. Co. SHOW CASES.

Prescription Cases and Store Pixtures SEND FOR CATALOGUES,

SEND FOR ESTIMATES. West Bridge St.. Grand apids

We give prompt personal attention to the sale of POTATOES, APPLES, BEANS and ONIONS in car lots. We offer best facilities and watchful attention. Consignments respectfully solicited. Liberal cash advances on Car Lots when desired.

## Wm. H. Thompson & Co.

COMMISSION MERCHANTS, 166 South Water St., CHICAGO.

FELSENTHAL, GROSS & MILLER, Banker

### And Shoe Store Supplies. STANTON, SAMPSON & CO., SHOE BRUSHES,

Men's Furnishing Goods.

Sole Manufacturers of the "Peninsular Brand Pants, Shirts and Overalls.

State agents for Celuloid Collars and Cuffs. 120 and 122 Jefferson, Ave., DETROIT. MICHIGAN

TUBS! TUBS! TUBS We have 150 doz. first quality wash tubs, which we will sell F. O. B. as follows: No. 3, \$3 per doz.; No. 2, \$4 per doz.; No. 1, \$5 per doz. Packed 4 doz. In bdl. with straw. Quality unsurpassed. Address PIERSON'S BAZAAR, Stanton, Mich Stoneware, 6c. per gal. F. O. B.

MYRON H. WALKER

Attorney and Solicitor, GRAND RAPIDS, -/ MICH

217, 219 Livingston St., Grand Rapids. JUDD & CO.

A RAISE IN PORK.

specially for THE TRADESMAN

What trivial things frequently change the ourse of a man's destiny and transfer the beggar from his hovel to a palace and, sometimes, but less often, perhaps, the nabob to the mendicant's rags. I would like to request right here that, if any of my readers (should there be such unfortunates) imagine this to be an old saying, they will please come to my boarding house at any time-except when meals are ready-and I will convince them that it is not an old saying, but an aged and very infirm idea clad in new garments.

To return to the original text (another new idea, by the way), it is a sad and almost melancholy thought that even the he could cure it," was the first lie that came ment that told me the reptile had drawn its chance wrong position of a seemingly harmless pin in the chair of a wealthy uncle may, perchance, strike a tender spot in his anatomy and, acting on the nerve running see you at the house." to the bump of benevolence, destroy all the luckless youngster's hope of gain at his uncle's loss.

It is a singular trait of human nature that. when persons are well off in this world's goods and chattels, they, seemingly, are more crotchety and independent in their ways and sadder if not a wiser lad. moods when in conjunction with their heirs-prospective. If this has not been noticed by others, I am very much pleased to be the humble instrument of their enlightenment.

I, once upon a time, had an aunt-a rich aunt-and she is dead now; hence the musing and moralizing. At several periods of my young and guileless youth, I had been informed and led to believe by this aunt that at her much-to-be-deplored demise I should come into a competence and that my future path in life would be one similar to the lilies. Not exactly the same as the lilies, either; I probably shouldn't toil-unloubtedly not. But I was a great admirer of fast horse-flesh, and had bright visions of how much I might enjoy myself spinning around behind some animal purchased with my aunt's hard-saved wealth.

It so happened that I had, in my youth, strong natural talent for precipitating myself into mischief. If I wasn't purchasing apples of the neighboring farmers when they weren't around, the chances are that I was adding weight and dignity to some of our friend's cats, in the shape of large, well-balanced tin-kettles. And it was through this propensity that I sold my inheritance for a mess of pottage, or words to

Among my aunt's possessions were a grocery store and meat market, in the same building, which were conducted by her through the medium of a trusty man who Wishing to procure outfits for their Colhad been in her employ for years. On arriving at what ought to have been a comparative age of discretion, I was placed by her in the store to learn the business and make myself generally useful-although I imagined, at the time, that I was there for to say that I succeeded in the latter to a ing. wonderful extent. Jones, who ran

store, said I did, at any rate. I shall always feel unkindly toward my aunt for putting me there, for I shall always think it was that which jeopardized my interests with her. Somehow, I never could do things exactly the way my employer wanted them done. If he wanted me to In place of old style Blue Letter in above \$10 Outfit we can substitute 10 books Blue Letter in latest form, as recommended by the recent State convention, for \$12.50

Prices in other quantities furnished on application take a package to some customer in a hurry, it was always my luck to be in some place where he couldn't find me until he had got through wanting me, and then, when I FULLER & STOWE COMPANY. did appear, he would often be so unreasonabl as to chide me for my lack of attentiveness. Just as though I could always tell

when he was going to want me. Among other pleasant duties which I performed was that of driving the cattle, purchased for the market, to the abattoir, situated about half a mile from town in a valley, to which, as in nearly all cases, a hill descended. I had a friend about my own age who usually went with me on such occasions. In the winter, it was our practice to take our sleds with us and slide down the hill for a time, more or less-generally more.

One day, 1 was sent with three fine hogs, my chum, as usual, accompanying me. The coasting was especially fine that day, so we thought we would let the pigs root around in the snow at the bottom while we had our the hill several times and had just started some little time to eradicate myself from about half an inch. chaos, when I found, to my horror, that the

pigs to the pen. I went home with a sadness in my heart

to avoid it. I presume the Anarchists in and slid to the floor in a dead faint. Chicago have no greater weight of dread upon them than I had that awful day.

had discovered the lack of pork and suspected me at once. "Tommy, where's the other pig you drove

from Mr. Jones. cholera sir; so I gave it to a man who said and touched one, feeling a quivering moveto my trembling lips.

saw you burying it and she would like to kernel of myself.

Accordingly I wended my weary way to my aunt and she kindly but firmly informed | could readily account for the presence of me that my chances for a share in her wealth the intruder. I knew that it was customary were about as good as the pig had for sur- to feed them to satiety before shipping, send viving the shock of my sled to his nervous system and shipped me back to my father, a in the state of stupor. This one might have RELLUF.

### A Head Clerk's Weird Experience with a Snake.

Twenty years ago I was head clerk in a New York merchant's office. My work was heavy. Many nights I sat at my books until into the small hours of the morning. Once or twice I actually dozed off into a sleep to be awakend by the woman who cleaned the various rooms, coming to her work.

The house I was connected with had a branch establishment in India doing a large business, and many curious consignments of goods, quite outside of our usual articles of commerce, passed through our hands. Priceless cloths and native fabrics, brass and gold ornaments set with precious stones, collections of stones, botanical specimens, birds, animals—everything, in fact, until at times the contents of the cases, if opened and spread out, would have made a very average museum.

One afternoon a large box was delivered from one of the ships labeled "To be kept in a moderately warm place." I was away from the warehouse at the time of its arrival, and the men placed it in the outer office. On my return I casually noticed the case in passing, and saw that one end was slightly crushed, as if by some heavier case falling on it. This was a mere aceidental observance.

My private office was just four walls, hung with maps and charts. A writing bureau in the center of the floor behind the door; behind the bureau a large iron fireproof safe some six feet high and four feet square, standing twelve or fourteen inches from the wall, and a case of books and three or four chairs completed the in-

minutes.

adjoining room startled me.

I stepped to the door and opened it. The light from a street lamp lit the room my desk, leaving the door open.

was sitting.

I stood transfixed with horror. When the reptile saw me it stopped for a jars when Congress meets, or when you are

second, the eyes grew more and more trying to get an old back-number pension. aflame until they resembled two lurid balls In fact, life is one continual jar from the of fire, its tongue darted in and out of its time the nurse jars the infant to get the butmouth, and the head raised higher and ton out of its throat until the old man is higher until nearly level with my own. I boxed up and the clods are jarred on top of could hear its body coiling and recoiling in him. fury in the darkness beyond, and there I stood powerless, unarmed, and apparently not fix the capacity of apple barrels, E. R. unable even to move.

I looked once around in a desparing search for some outlet of escape, and, as I very thing. An apple barrel must be accord sport. But it was an unlucky day for both took my eyes from those of the horrible statutes.) the size of the ordinary flour barrel the pigs and myself. We had ridden down reptile, it lowered its head and darted towards me. Another second and it would on another trip, when, suddenly, I felt the have caught me, when seeing the open safe, ground rise beneath me, and when I once I rushed in and shut the door. A small more discovered myself I found that I was petty cash book fell to the floor, half in, a mixture of boy, hog and sled. It took me half out of the safe, holding the door open But for that book I would have speedily

pig was in the last stages of dissolution. been suffocated. Not thinking of that I What was to be done? The sled had so de- stooped and tried to draw the book inside, stroyed the equanimity of the pig that I but the snake moving simultaneously with doubt if there was enough meat left on him myself, had dashed itself against the safe, in one solid chunk to make a decent chop, and in its brute fury, thinking the safe part although if he had been dressed and mixed and parcel of myself, had thrown its coils with dog and sage he might have made quite around it, compressing the door so tightly DOES NOT REQUIRE DOWN WEIGHT: espectable bulk sausage. My chum and I that I fortunately could not remove the dered the matter over for some time and book, which was my sole means of ventilafinally decided to bury the fragments in the snow and see that the grave was kept green. lugged at it without avail. The perspiration

We did so and drove the two remaining rolled down my face, my heart beat almost to bursting, and even with the book holding the door ajar I seemed to be at the equal to a peck of green apples in June, re- point of suffocation. Gasping for breath solved not to disclose the tragedy, if possible and utterly nerveless, I fell against the door

How long I remained so I cannot tellperhaps a few minutes, perhaps an hour. Early the next morning the blow fell— At last my senses returned, and although not one, but several of them. Mr. Jones dreadfully cramped by the position into which I had subsided in the narrow space, I felt 1 had not the power to rise, and lay there gazing through the parrow opening to the pen?" were the first words I heard at the two folds which encircled my refuge, feeling a horrible fascination that I shall "Well—you—I—see, one pig had the never forget. I even passed my finger out coils to their utmost tension, in the hope of "Too thin, Tommy; too thin. Your aunt crushing the shell that held the precious

> By an effort I collected my ideas, and, remember the box and the crushed end. them off, and as a rule they arrive here still had a long passage, and, coming out of the sleep, wanted water, grew furious, burst the weak end of the case, and finding me attacked me by instinct.

> I grew calmer and investigated my position thoroughly. I rose to my feet, and as I did so my foot rested on something uneven. I picked it up and found it to be one of those long ink erasers, having a blade about four inches long, sharp as a razor, tempered like a Damascus blade, the handle being about five inches long and flat in shape. It must have fallen out of the cash book, these knives frequently being shut in the books by the careless clerks. Taking the knife in my right hand I thrust it into the thinnest fold with all my strength. There was a horrible, sickening, tearing sound, and quickly withdrawing the blade, I thrust it again and again into the folds until at the third or fourth stab I saw the folds relax and go sliding down the sides of the safe to the floor, lying there squirming: and writhing in convulsions.

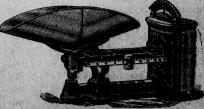
> I dared not move for nearly an hour, until all seemed quiet; then opening the door, I dashed across the room into the outer office, banged the door to, locked it, and, hatless, rushed to the nearest police station. At first my story was discrediled, and I was almost locked up as being drunk, but eventually four officers armed with revolvers. came with me.

> We found the reptile nearly dead, but still tremulous when touched, the cuts with the keen knife, owing to the extreme tension of the coils, having nearly severed the body in half. It measured just 33 feet 5 inches from head to tail

Vritten Especially for THE TRADESMAN. Did anyone ever stop and think of the the purpose of running things and making ventory. I was going to work late, and in number of different kinds of jars which the myself a general nuisance. It is needless a short time I was alone in the large build- average citizen comes in contact with in the I worked steadily until midnight. I Jars of strong butter displayed temptingly arose and paced about the room for a few in the honest groceryman's window, with the best layer on top and good old ten-year-A sound as of a chair being moved in the old an inch down; jars of preserves placed on the top shelves where we couldn't reach them in our thievish infancy, just the time we seem to need them most; jars in the street, fairly well, and after a glance I concluded where the corpulent man takes up twoit must have been fancy, and I returned to thirds of the walk, in blissful unconsciousness that there is another person within a A few minutes afterward a faint, harsh mile behind him; family jars, when Maria sound came from the same direction, a wants a new fall bonnet or John comes curious, rubbing sound, undeniably within home and tries to unlock the front windowthe next room, and quite as undeniably blinds with an umbrella; the jars of childmoving toward the door leading to where I hood, when our parent's hand comes in sudden contact with that portion of our anat-I rose to my feet, and as I did so the omy since time immemorial conceded to be head and neck of a huge snake protruded the most convenient spot; jars when the through the doorway into the well-lit room, sidewalk seems impressed with the idea that it can get right up and walk in your face;

> It having been stated that Michigan does Pond, of Ann Arbor, calls attention to the fact that Michigan just exactly does that ing to law (Sec. 1573, Howell's complied-

## PERFECTION SCALE



Will Soon Save its Cost on any Counter

### Retail Trade of the Wolverine State.

E. A. STOWE & BRO., Proprietors.

scription—One Dollar per year. Advertis-ing Rates made known on application. ublication Office 49 Lyon Street, Grand astern Repersentative E. H. AYER, 49 Tribune Building, N. Y.

riptions to this paper are not discontinued at ex-iration, unless so ordered by the subscriber. tered at the Grand Rapids Post Office.

E. A. STOWE, Editor

WEDNESDAY, NOVEMBER 9, 1887.

### MICHIGAN VS. PENNSYLVANIA.

There is a wide difference between the ssociations of the Wolverine and Keystone States. While the central idea of protection and elevation is paramount in the organizations of both States, the methods employed are essentially different. Both are striving for the same ends through different channels. Each stands ready to copy from the other any improvement in method which appears to it to bring about results equally as effective as its own.

The collection system of the Pennsylvania associations bears little resemble to that which has done such efficient service in this State. With us, one blank is sent by the member and one by the secretary. Both failing to provoke satisfactory response or settlement, the matter is turned over to an executive committee of five members, who use their discretion in making up the delinquent list. The listed delinquent remains the ward of the local association until he removes from the jurisdiction of that body, when he is turned over to the tender mercies of the State Association, which undertakes to keep track of his whereabouts and warn local associations in his vicinity of his true character. In Pennsylvania, the same result is secured by a more roundabout method. A blank is sent by the member and another by the local secretary, when the whole matter is referred to the State Secretary, who sends out another blank or two, and then-providing no settlement is made-places the man's name on the State delinquent list, which is sent to every auxiliary member.

Of the relative merits of the two systems. THE TRADESMAN is unable to express an opinion at this time. It is undeniable that both systems are doing good work. Both, however, are susceptible of improvement, which will doubtless come as the necessity for changes becomes more urgent.

Much work has been done in Pennsylvania in restricting the operations of the manufacturing peddler, an individual who has no existence in this State, so far as THE TRADESMAN's information goes. Many of our associations have given some attention to the simon pure peddler and huckster, with | yield readily to regulation, and, if thrown good results to all concerned.

The abuse of jobbers selling at retail is handled differently than in this State. We the efforts of Germany to limit its use on have treated the abuse as a local matter, deaving the securing of pledges not to sell to consumers to the local associations. Penasylvania, on the contrary, prefers to it is used. Its fame has reached New York, make the securing of signatures to the as is evidenced by the recommendation of Rule of Honor a State matter, so that the President Coughtry that it be adopted by agreement holds good in any town in the the State Association of that common-State where there is an association. In wealth. this respect, THE TRADESMAN is inclined to the opinion that Pennsylvania is a step in advance of Michigan and that the example set by the Keystone State may be advantageously followed here.

Another point of superiority over us is the employment, in all associations of 100 members or over, of a regular agent. whose business it is to solicit new members and attend to collections, after the blanks have been used. This point is partially met in some of our associations by the payment of stipulated salaries to the secreta ries, but it can hardly be carried too far.

On the desirability of securing the enactment of a law prohibiting the giving of prizes with articles of food, Pennsylvania nds on the same footing as Michigan. If the New York law is found to be constitutional and can be enforced, both States will ubtedly press for similar laws at the hands of their respective legislatures.

The public improvement idea, in which direction such wonderful work has been done in this State, is not known to the Pennsylvania associations. Neither have they come to realize, as our associations have, the power they can wield in dealing with the nce question, in which direction Michigan has already made great headway and is sure to secure even greater results in

Further consideration of this subject will be resumed in a future issue of THE TRADESMAN.

itory law of that State declared unconal, because it has destroyed the value of their property without extending any on to them. Similar suits have ought by distillers and brewers calust the State of Iowa. There is no conal provision which applies directly case, but the prohibition of expost to laws of "laws impairing the obligation and of the taking of "private ty for public use without just com-" all look in this direction. And als of the English common law, as sus-the the eniform practice of English

favor of the demand for compensation. Should the Court decide for the plaintiffs in this case, it will give a serious backset to the cause of Prohibition. It will be less easy to induce the people of the State to vote for a policy which is certain to prove costly at the outset. And this will apply to "locall option," in every case where the business of brewing or distilling is carried on within the county or district to which the law is to apply. But it will not be a barrier to high license, since that does not lay any restriction upon the manufacture of intoxicants, even while restricting and diminish ing their sale.

At the annual convention of the Nationa Butter, Egg and Cheese Association, held at Manchester, Iowa, last week, the chairman of the New York Egg Association submitted a report in which he strongly urged the adoption of a standard weight of twentyfour ounces for ten eggs as the only salvation of the egg industry against the devices of unscrupulous dealers. THE TRADESMAN has been unable to learn what, if any, action was taken on this report. The fact that the largest dealers in the country are coming to the conclusion that the present method of handling eggs is wrong in principle, is significant and gives Smith Barnes good grounds for belief that the campaign he has waged for twenty years in this State will ultimately be crowned with success.

Again THE TRADESMAN would caution its readers against patronizing a questionable collection agency which advertises Chicago as its home office and "Bad Debts" as its trademark. The circular letters sent out by this concern are so worded that the senders are indictable for conspiracy and blackmail under the laws of this State. A Chippewa Lake merchant, who has a commercial rating of \$75,000 to \$100,000, has received three threatening communications from this source on account of a claim which was paid years ago, and for which he holds a receipt. If his name goes on the "black list" of the Sprague Collecting Agency, something will drop in the vicinity of Chicago shortly afterward.

It is reported, on authority which THE TRADESMAN considers unquestioned, that the recent action of the Michigan Salt Association in refusing to advance any funds to its members on salt made during the five months from November 1 to April 1, is due to the fact that the Association has something over a million barrels unsold, which it is to the interest of the manufacturers to have cleared away before spring. It is claimed that fully a quarter of a million more barrels were made this season than ever before.

The telephone is a troublesome invention for a country with a more or less despotic government which undertakes to regulate communications by telegraph. It does not open to public use, might be employed against the government interests. Hence international lines.

The Blue Letter makes friends wherever

tion of business men contemplating changing locations to the letter of the President of the North Muskegon B. M. A., published in another column.

AMONG THE TRADE.

GRAND RAPIDS GOSSIP.

Thos. E. Wykes & Co., succeed Thos. E. Wykes in the grain and feed business.

Horace Blair has engaged in the grocery business at Kingsley. The stock was purchased at this market.

A. W. Fenton & Co., the Bailey druggists have added a line of groceries. Olney, Shields & Co. furnished the stock.

D. L. Ward has engaged in the grocer business at Dewing Siding. Cody, Ball,

Barnhart & Co. furnished the stock. Dr. Geo. F. Whitfield has sold his drug

stock at 40 West Fulton street to Wallace Ballou, who will continue the business. John Reyngold has engaged in the gro-

ery business at the corner of North Ionia and Fairbanks streets. The stock was purchased at this market.

The Valley City Building and Loan Association is now an established fact, a full set of directors and officers having been elected. The stock of the Association is \$2,000,000, which will probably be divided into eight or ten series. Those who wish to A very high degree of interest attaches to subscribe for stock can send their names to the suit of Kansas distillers to have the pro- THE TRADESMAN office or direct to the Secretary, M. M. Houseman, in the New eman Building.

> TRADESMAN that the statement of the Chicago Timberman, to the effect that the removal of the works to Rhine- firm recently established for the manufacland or Ashland, Wis., will shortly take place, is without any foundation in fact. The company has had under consideration Kegel. the purchase of tracts of pine in Wisconsin and Minnesota, but as yet has not purchased a stick of timber outside of Michigan. Anxious landholders, however, have ocated the works in their mind at a half

inderstands that the company will be con-

ABOUND THE STATE.

Detroit-Pfaendtner & Garand, grocers, ave been attached. Morenci-D. E. Kingman, the grocer, has

assigned to H. E. Green. Hillsdale-John Fant, of the grocery firm

of Fant & Sons, is dead. Harbor Springs-Henry T. Williams, fur-

niture dealer, has sold out. Detroit-T. W. Marr succeeds Gage &

Marr in the drug business. Hudson-N. C. Havens is arranging to

close out his grocery business. Mancelona-M. F. White & Sons succes White & Kiles in the hardware business.

Hudson-Al. Havens has removed to Lyons, Ohio, and opened a general store. Mt. Pleasant-G. W. Snyder & Son suceed T. W. Swart in the grocery business.

Ludington-Roosen & Musk have moved their clothing stock here from Grand Haven. Brockway Center-G." D. Finlayson suceeds Finlayson & Waring in general trade. Bellevue-Chas. F. Whitney succeeds Whitney & Davenport in the evaporating

Co. succeeds Geo. F. Cross in the lumber

Flint-Harry Watson succeeds Watson & Downey in the wholesale and retail tobacco St. Ignace-Farrell, McArthur & Co. succeed Farrell, Schuiler & Co. in the hard-

ware business St. Johns-J. S. Visger, proprietor of the Boston clothing store, has assigned to Edwin H. Lvon.

Sherwood-E. Gordon has bought E. R. Close's hardware stock. The latter retains his livery business.

Clinton-J. B. McAdam has sold his meat business to A. W. Muir, but retains his grocery business.

Lake Odessa-E. F. Colwell, formerly of Sebewa, has erected a store building here and opened a hardware stock therein.

Remus-Dr. O. C. Russ has sold his drug stock to Drs. J. W. Prentiss and Max Wenzl, who will continue the business. Zeeland—Thomas Van Enenaam succeeds

John Van Enenaam in the grocery and dry in its sawmill. goods business. John Van Enenaam will continue to conduct the Zeeland Hotel. Bellevue-C. D. Kimberly has resigned his position as cashier of the bank to en-

gage in the grocery business, having purchased the stock of his father, A. J. Kimberly. Fennville-O. N. Moon, who is now located at Howell, has sold his interest in the stock of \$20,000. drug stock of Moon & Goodrich to G. F.

Goodrich Bros. St. Ignace-Permelia Miner has retired from the drug and grocery firm of Hulett & Miner, Friend Hulett succeeding. Detroit 1 and died shortly afterward. creditors took possession of the stock on a

charge and has resumed business. Traverse City-J. Steinberg & Son have at Chase. opened a dry goods and clothing store at St. Ignace, of which Joseph H. Steinberg will have charge. The store at this place will be continued, as heretofore, under the per- on Oct. 17. sonal supervision of Julius Steinberg, the father of J. H.

Middleville-Dr. Parkhurst & Son are com pleting the erection of a two-story double as Secretary. brick building, 48 x 80 feet in dimensions. Chase—Dunham, Peters & Co. have ex-street with his wife and two promising THE TRADESMAN would call the atten- F. L. Blake, of Irving, will occupy one of tended their railroad two miles further into vouths. other store will be occupied by the owners miles that they are operating. of the block with their drug stock.

> MANUFACTURING MATTERS. Pittsford-S. W. Lyon is opening a new

dry goods store. Shaytown-Morgan Bros. are putting up

steam sawmill. Hillsdale-W. T. Buchanan & Son have

orders on their books for 7,000 screen doors. Brooklyn-W. B. North succeeds Wm. C. Irwin in the lumber and planing mill busi-

Bay City-B. H. Briscoe & Co. are filling a large order for boxes to be shipped to a firm in Australia.

Gobleville-Lewis & Eaton succeed Howard Edson in the manufacture of bedsteads and extension tables.

Little Harbor-The Little Harbor Lumber Co. is putting up kilns and will engage

in the manufacture of charcoal. West Bay City-John Welch has closed

105,000 per day during the summer. East Saginaw-Avery & Co. are so crowded with orders that they are compelled to

run their planing mill night and day. Manistee-Canfield & Wheeler have started up their dairy and table salt block. They expect to produce the finest salt in the

Cheboygan-It is reported that the mill to the extent of 30,000,000 feet by the improvement of old mills. Northport-James H. Putnam has pur-

chased a half interest in the general stock The Cupples Woodware Co. assures THE of Oscar E. Wilbur. The new firm will be known as Wilbur & Putnam. Detroit-The Kemp Chair Co. is a new

ture and jobbing of chairs. The firm is omposed of Joseph B. Kemp and Julius

Omer-The new shingle mill will be in operation November 15 and will employ ment; to Francis C. Gray, executrix Harriet twenty-five men. Another mill will be

They have brought several tracts of land Manufacturing Company, \$624.55, to secur from W. B. Hale, trustee, and will have notes; to Rochester Paper Co., \$5,950, to stock enough to run their mill for several

Allegan-D. J. G. Ellinger has purchased his father's interest in the merchant tailoring businers of D. Ellinger & Son and will continue the same under his own name. The senior Ellinger has been in business here since 1856.

Vassar-C. D. Bennet has taken a contract for cutting 100,000,000 shingles from timber situated on the Loon lake branch of the Au Sable & Alger Railroad. He will build a new mill on the land and begins operation next week.

Traverse City-The output of the Greilick Bros.' mill foots up 9,500,000 feet for the season now closing. The bulk of this cut is marketed at Milwaukee, where the firm has a yard. There is probably no hard | Co., taking the Southern Michigan and wood mill in the State making a larger cut.

Mt. Pleasant-W. C. Crawford has moved his stave mill from St. Louis to this place, the citizens having contributed a bonus of \$800 to secure site and pay expense in moving. The plant is valued at \$10,000. The Standish—The Standish Manufacturing mill will soon be in operation, employing from 50 to 100 men, and will have a capacity of 30,000 staves daily.

Remus-Dan. Horton, who engaged in the grocery business here about six months ago, has sold a half interest to his brother. E. T. Horton, who conducts a general store at Millbrook. The new firm will be known as Horton Bros. and will add a general line of goods to their grocery stock. E. T. Horton will continue his business at Millbrook. the same as before.

STRAY FACTS.

Hudson-Wm. Klinkert has engaged in the marble business.

Adrian-E. I. Waldby, of the banking firm of Waldby & Clay, is dead. Laingsburgh-Liddell & Hunt su

W. H. Card in the banking business. Tecumseh—There are now 140,000 dozen of eggs in the cold storage warehouse.

Ludington-The Danaher & Malendy Co. s the fourth concern to put electric lights ber of traveling men in this city. MICHI

Delwin-John N. Deuel & Son's general store was robbed of \$270 by burglars one and fattest traveler who goes out of this night last week.

carload of live poultry to the New York market last week. Detroit-The Detroit Insulated Clothing Co. has been incorporated with a capital

Goodrich. The new firm will be known as he will build a new sawmill on his Bay Shore site in the spring.

Charlevoix-J. A. Bacot, the general merchant, took Paris green by mistake on Nov. Chase-F. P. Boughton & Co. are nego-

of 30,000,000 feet of pine to stock their mill pense sugar and calico for seven years lon-

which was seized by Jas. S. Kirk & Co. of the house, with brief intermissions, up to Detroit-The Union Building and Loan and Northeast of this market, and wherever

Graham as President and W. M. Wyckoff has for several years been a resident of

the stores with a dry goods stock and the the forest, making some six and a half Menominee-The lumbermen in this vi-

cinity have decided to exclude jewelry fakirs from their camps hereafter. Chase-Wm. S. Moore succeeds Jonas S.

Rice in the hotel business. The latter succeeds E. A. Carroll in the same business at Reed City. St. Johns-M. A. Kniffin has bought 200,-

000 dozen eggs this season. He says the egg crop of Clinton county is 1,000,000 dozen, and is worth at average ffgures \$150,-000 per annum. Cheboygan—The Cheboygan Lumber Co.

will buy another tug to do its towing. The company talks of bringing a quantity of logs from Georgian Bay.

Flint-The Chicago & Grand Trunk Railway has paid a shipper of this place \$1,500 for allowing a carload of eggs to freeze in transit to New York.

Tecumseh-The Michigan & Ohio Coal & Lumber Co. has assigned. The capital his sawmill for the season. It has averaged of the company is said to be \$50,000, and the liabilities \$20,000.

Muskegon—The Muskegon Boom Co. had, on a late date, rafted out 5,216,192 logs this season, scaling 544,000,000 feet. About 18,000,000 feet of logs will be back when the season ends. Cadillac-J. Cummer & Son are erecting

a fine new building for their office. It is of brick, and the second story contains a large capacity here will be increased this winter reception room to be used for social purposes. The whole building will be handsome ly furnished. Benton Harbor-J. B. Graves has resum-

ed control of the Graves Lumber Co., temporarily, pending negotiations for an increase of capital. The company is said to be doing a good business and to have a valuable plant. Detroit-The Detroit Paper Co. (L. S.

amount of \$43,559.88 as follows: To. F. T. their new brand, "Something New," in the Moran, \$5,000, to secure note and indorse-Butterfield, Lola B. Baker and Mrs. E. D. King, of Detroit, and E. B. Webster, of a carload of the product perday, and it goes Brooklyn, N. Y., \$8,925.10 to secure va-from Labrador to Buenos Ayres, and from rious notes; to A. Chapolin, Jr., \$2,391.34, Dan to Beershe

Sullivan—Read & Son are building a saw to secure notes; to Detroit White Lead mill about a half mile west of this place. Works, \$668, to secure notes; to Hargreave secure note; to First National Bank, on stock, fixtures and furniture, \$20,000.

Hart—The Oceana County Savings Bank succeeded the Loan and Security Co. on October 31. The paid-up capital stock is \$70,000 and the surplus \$2,554.43. C. T. Hills, Muskegon, is President, and E. D. Richmond, Vice-President and Secretary.

Gripsack Brigade.

Duff Jennings, representing the Dingman Soap Co., of Buffalo, is putting in a couple of weeks among the retail trade in this city. W. F. Blake goes to Chicago the latter part of the week to accompany his wife

home. Mrs. W. F. has been there about a J. R. Tuthill, the veteran grip carrier, is now on the road for Cody, Ball, Barnhart &

Northern Indiana trade. Cass Bradford has severed his connection with Clark, Jewell & Co., and is this week covering J. N. Bradford's trip North for Olney, Shields & Co. J. N. is attending the

funeral of his father-in-law, at Ravenna. W. W. Gorball was severed his connection with Franklin McVeigh & Co., to accept a similar position with Bulkley, Lemon & Hoops. He will continue to make his home at Traverse City and give his entire attention to the trade of the Grand Traverse

Sioux City Commercial Bulletin, Nov. 1: "Alfred C. Masterson, a traveling man for a Grand Rapids, Mich., house, died in this city a few days ago, after a brief illness from tpphoid fever. The deceased was about 32 years of age. At one time he was engaged in business for himself in Omaha, but afterwards sold out and resumed life on the road. During his illness he was attended by his faithful wife, having been telegraphed for, who now mourns the loss of a devoted husband and true friend. Funeral exercises were held at the parlors of the Hotel Booge, where the deceased was staying, after which the remains were followed to their last resting place in Floyd cemetery attended by the sorrowing wife and a num-

GAN TRADESMAN please copy." Horace A. Hudson, the largest, heaviest market, was born at Holland on October 18. Jasper-Delano & Van Doven shipped a 1849, and lived there until he was nine years old, when he removed with his parents to a place in the wilderness where Hudsonville now stands, where he helped his father clear a large farm. At the age of 17, he went to Cleveland, where he attend-Menominee—Isaac Stephenson states that ed the high school for three months. Re turning home, he taught a district school for two years. On the construction of the C. & W. M. Railway, in 1870, he opened a store at Hudsonville, which town was named in honor of his family, serving in the dual capacity of store keeper and station mortgage, but Mr. Hulett secured its distiating for the purchase from R. G. Peters agent for four years. He continued to disger, when he sold out to J. Green & Son. Muskegon-E. L. Packer & Co. have re- and went on the road for the former house gained possession of their lumber yard, of I. M. Clark & Co., following the fortunes the present time. His territory lies East Association has been organized, with Wm. he is known he is respected. Mr. Hudson Grand Rapids, living on North Division

Among the Clerks.

Lansing clerks have organized themselves nto a "Business men's band."

Henry N. Jenner, who recently completed course at the Ann Arbor Pharmacy School, has taken a position with E. T.

Van Ostrand, at Allegan. W. C. Water succeeds Will Martindale as clerk for Irving F. Clapp, at Allegan. Mr. Martindale comes to Grand Rapins to take

a course at the business college.

Purely Personal. C. M. Norton is confined to his bed by an

attack of typho-malaria. S. E. Young, the Lake View druggist, was in town over Sunday with his wife.

Christian Bertch has returned from his Boston trip. He abandoned his contemplated visit to New Orleans.

Important Stock.

from the Retail Grocers' Trade.

If I were asked: "What is the most im portant article in a grocer's stock?" I should unhesitatingly say "Fine butter." A grocer who can build up a fine butter trade will generally be successful in business. There is nothing that will give dissatisfaction so quick as poor butter. Customers may use poor tea or coffee and not find much fault, but give them poor butter and you will hear roy the enjoyment of a meal, no matter well cooked; therefore I say: "There is rticle sold by the grocer, the selection of them complain bitterly. Poor butter will destroy the enjoyment of a meal, no matter no article sold by the grocer, the selection of which should receive from him more care men; they should learn to rely on themselves. A grocer should be a judge of all goods sold by him. Here is where I think dress F. H. Lester, Mendon, Mich. 218\* lies the cause of failure with many who embark in the business, they are no judges, they depend on others for the selection of

J. L. Strelitsky, State agent for the Roper Butterfield) has executed mortgages to the Cooper & Peck, of East Saginaw, to handle & Baxter Cigar Co., has arranged with Saginaw Valley.

## WHY DO SO MANY DEALERS

In Western Michigan Buy their Line of

# Hats, Gaps & Underwear



Of I. C. LEVI.

36, 38, 40 and 42 Canal Street, Grand Rapids.

We sell these goods as close, if not closer, than any Detroit or Chicago

We make Better Terms, Better Time and Better Figures.

**BECAUSE** We try hard to please every customer.

BECAUSE Our Expenses being so much less want Chicago or Detroit houses we can afford to sell closer.

### Call yourself and be Convinced. Send for Prices.

36, 38, 40 and 42 Ganal Street GRAND RAPIDS.

MISCELLANEOUS.

Advertisements will be inserted under this head for one cent a word, or two cents a word for three insertions. No advertisement taken for less than 25 cents. Advance payment.

Advertisements directing that answers be sent in care of this office must be accompanied by 25 cents extra, to cover expense of postage.

OR SALE—A bargain for a live man. Good location. Nice piece of property. No other store within six miles. Reasons for selling, long sickness and death of my wife, and poor health. Clean stock goods. Can run stock down low in a short time, if you wish. Address, W. G. Barnes, Lodi, Kalkaska Co., with the store of the

For SALE—On the new Railroad, stock of general merchandise, store and barn, on one-harf acre corner lot. Will sell at a bargain. Best location in town. If you mean business, call on or address C. L. Howard, Clarksville, Ionia Co., Mich.

FOR SALE-New clean stock of millinery and fancy goods. One of the best openings in the country. Have the leading trade. Good reasons given for selling. Address L. & Co., Box 327, Saranac, Mich. 216-3t

TOR SALE—Stock of general merchandisc. Will trade for real estate in Southern Michigan. Address Box X, care Tradesman office.

FOR SALE--Or exchange, for hard or soft lumber, posts, shingles or lath, a planer and matcher in perfect order. Will plane two sides twenty-four inches wide. J. B. Del-bridge, 493 Trumbull Ave., Detroit.

Torong August 198

Torong Sale Or exchange. A small stock of jewelry at cost for cash, or in exchange for drugs and medicines. A bargain for some one. Best of reasons given. Address D. k. Spencer, Sherwood, Mich.

Torong Sale—Stock of groceries and fixtures in a young and growing town in Southern Michigan. Can satisfy anyone who has the money that it is a big bargain. Address M. Denison, Sherwood, Mich.

217\*

Long Sale Owing to death of provinces.

Polison, Sherwood, Mich.

POR SALE—Owing to death of proprietor, I offer for sale a stock of drugs, medicines and fixtures, that will invoice about \$600. Address W. R, Mandigo, Sherwood, Mich. 217\*

FOR SALE—General stock of goods. Will rent or sell building. Good reason for selling. Address J. C. Stitt, Dollarville, Mich. POR SALE—At a bargain. A clean stock of hardware and mill supplies. Address wayne Choate, Agent, East Saginaw. 210tf

TOR SALE—Desirable residence lot on Livingston street. Will sell on long time or exchange for wholesale or retail trade. Address Welling & Carhartt, 139 Jefferson avenue, Detroit, Mich. 208tf

TOR SALE—Desirable residence lot on Livingston street. Will sell on long time or exchange for good stocks, mortgages or other real estate. E. A. Stowe, Tradesman office. FOR SALE—The best drug store in the thriving city of Muskegon. Terms easy. C. L. Brundage, Muskegon, Mich. 193tf

no article sold by the grocer, the selection of which should receive from him more care and attention than butter." Many grocers depend too much on the judgment of salesment they should learn to rely on them.

WANTED-Agents to handle the new cher ical Ink Erasing Pencil. Greatest no W ANTED—Agents to handle the new chemical Ink Erasing Pencil. Greatest novelty ever produced. Erases ink in two seconds, no abrasion of paper. 200 to 500 per cent profit. One agent's sales amounted to \$620 in six days; another \$32 in two hours. Territory absolutely free, Salary to good men. No ladies need answer. Sample 35 cents. For terms and full particulars, address the manufacturers, J. W. Skinner & Co., Onalaska, Wis. 217\*

WANTED—To exchange. Two freight way gons for buggy horse, Address O. C. Shultz, city. 211tf

WANTED—Salesmen. Five traveling salesmen; salary and expenses: no expsrience necessary, Address, with stamp, Palmer & Co., Winona, Minn 216\*

WANTED—A man having an established trade among lumbermen to add a special line and sell on commission. To the right man a splendid chance will be given to make money without extra expense. Address "B" care Michigan Tradesman.

CHARLES

J. W. MORSE, Manager.

REED CITY, - Mich. III WIN

Fine Sample Rooms in Connection.

This spacious and admirably constructed New Brick Hotel is now open to the public. It is provided with all the Modern Improvements. The rooms are large, airy and pleasant, in suits or single, and newly furnished throughout. The design of management is to make this house one of comfort and pleasure to its guests.

The Traveling Public are cordially in-

# PAINT.

We have a full stock of this well-known

MIXED PAINT and having sold it for over SIX YEARS can recommend it to our customers as be-

ing a First Class article. We sell it On the Manufacturers' Guarantee:

When two or more coats of our PIONEER PRE-PARED PAINT is applied as received in original packages, and if within three years it should crack or peel off, thus falling to give satisfaction, we agree to ce-paint the building at our expense, with the best white Lead or such other paint as the owner may se-ect. In case of complaint, prompt notice must be riven to the dealer.

T. H. NEVIN & CO., Mfrs. & Corroders of Pure White Lead.

Write for prices and Sample Card to

Wholesale Agents, Grand Rapids.

insurance—N. B. Blain, Lowell; E. Y. gs; O. M. Clement, Cheboygan. Suilding and Loan Associations—F. L. fort; S. E. Parkill, Owosso; Will Emplies.

No. 1—Traverse City B. M. A. dent, Geo. E. Steele; Secretary, L. Roberts.
No. 2—Lowell B. M. A. dent, N. B. Blain; Secretary, Frank T. King.
No. 3—Sturg's B. M. A. dent, H. S. Church; Secretary, Wm. Jorn.
No. 4—Grand Rapids B. M. A. dent, Jas. A. Coye; Secretary, E. A. Stowe. dent, Jas. A. Coye; Secretary, E. A. Stowe.
No. 5—Muskegon B. M. A.
dent, H. B. Fargo; Secretary, W. C. Conner
No. 6—Alba B. M. A.
dent, C. R. Smith; Secretary, P. T. Baldwin nt. C. K. Smith; Secretary, F. T. Baldwin.

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President, J. E. Thurkow; Secretary, W. H. Ri No. 25—Palo B. M. A., President, Ira S. Jeffers; Secretary, H. D. Pew. No. 26—Greenville E. M. A. President, L. W. Sprague; Secretary, E. J. Clar No. 28—Cheboygan B. M. A. President, J. H. Tuttle; Secretary, H. G. Dozer No. 29—Freeport B. M. A. President, Wm. Moore; Secretary, A. J. Chee

Michigan's Influence in the Empire State

No. 30—Oceana B. M. A.
President, A. G. Avery; Secretary, E. S. Houghtaling

Among the guests from abroad at the second annual convention of the M. B. M. A. New York Retail Merchants' Association. At a recent meeting of the Executive Committee of his Association, Mr. Coughtry made the following report of his visit to the

the Business Men's Association of Michigan, I attended their annual meeting, believing that an interchange of views and a comparison of our methods would be mutually beneficial. President Harbaugh, of the Pennsylvania State Association, who was also invited to be present, was not able to attend. I made a careful study of their amazing progress in the work of organiza-tion and found that it would not be applicable to this State. Older States are more ervative and slower in the accomplishwhen done is more permanent and requires less change or modification. With us there Splendid Report From the Quincy Assois too much old time prejudice to overcome. both on the part of the merchant and consumer, to make rapid progress in the work. E. A. Stowe, Grand Rapids: Their Blue Letter, in connection collecting bureau as used in Michigan, I would commend for your consideration and adoption. I would also commend the apent of a Committee on Rail Roads and Transportation to whom shall be referred all complaints of unjust discriminations, and to take general charge of the trade interests of the State Association. This Committee should have charge of the very important matter of securing reduced rates when delegates are attending State meetings or meetings of the Board of Direc-tors, should be empowered to make special rates of freight for members of any local as-sociation when such rates are excessive and be required to work to secure every ad-

I would also suggest that a committee be appointed to make a thorough investigation into the matter of insurance, and report at the annual meeting on the expediency of designating a good company in each city where associations exist and to report what if any saving can be made to the merchants by giving it all to one company. At present our rates for store insurance are much too high in comparison with more hazardous risks. In this connection, I would also call upon the committee in charge of our plan of life insurance to report at this meeting what progress has been made, and also to enquire into the matter of placing this with responsible companies for a bid.

ige for the merchants of this State.

Association Notes.

Hoytville is considering the subject of organization, and will effect the same on the first favorable visit of L. M. Mills.

Auxiliary members should remember that the agreement not to trust a delinquent applies to the State as well as the local lists.

The Blue Letter captures them all. President Coughtry recommends its adoption by the New York Retail Merchants' Associa-

Hart Argus: The White Lake Business Men's Association is doing much for that locality-booming the fruit lands, manufacturing advantages, etc., and the Times, now a crisp, lively paper, is helping on the good

The White Lake B. M. A. has under adement the proposition of E. F. Eaton to remove his furniture factory from Goble-ville to Whitehall or Montague. He claims his plant is worth \$6,000 and that he em-

aries have met with in getting up a simple form for a membership book, the editor of the manners and customs of the people. THE TRADESMAN has devised a plain form, which he has caused to be ruled, printed and bound in pamphlet style, a copy of which will be furnished any local secretary applying for same, gratuitously.

shorter than its predecessor, conclusively tribution in about two weeks.

of this organization, the object of which is method of enriching their fields. They promote by all legitimate means the social, out, it leaves a rich deposit, which enables moral and business interests of its members. the farmers to cultivate their lands year af-

Fremont Indicator: General retail busi- ter year without cessation. ness in this town was never at a "better ebb" than this fall, which goes to show that country is that the young people do not stay are enough to support the town. But we invariably gravitate to the 'States,' where Men's Association ought to "hustle" and are greater. In this, I think they are misabout us. Thus mutually would the villag- the question. If the young men were to regan for a bustling, busy town and thrifty farming neighborhood, and let all combine prosperous on the face of the earth. to make the most of it.

Meeting of the Local Association

At the regular semi-monthly meeting of the local association, held last Tuesday evening, the question of embodying a trade display in the meetings of the Association was discussed and a committee consisting of A. Rasch, B. S. Harris, E. A. Stowe and was Wm. H. Coughtry, President of the L. Winternitz were appointed to take the matter under consideration and report at the next meeting. The same committee the feasibility of employing an agent to secure the applications of new members and By invitation of President Hamilton, of attend to all collections turned over to the

It was also decided to adopt the "black board idea," as it is called, for the use of those who have anything to sell or exchange or who wish to buy anything which any other member of the Associa-tion would be apt to have to sell. This plan has worked very advantageously in ment of any great change, either social or political. With us it takes more time, yet Grand Rapids.

ciation.

QUINCY, Nov. 4, 1887.

DEAR SIR-I wish to thank you for the kindly presented to our Association. I was just wondering how I would rule a book to keep account of the fees and dues paid by members, and this relieves me from all that trouble and worry. Many thanks.

This Association has fully completed its organization, framed its charter and filed articles of association and last evening hald its second meeting. We have thirty

held its second meeting. We have thirty seven members already, which include every merchant but one, and the manufac-turers and tradesman are now coming in voluntarily. Nearly all our committees have begun to do something. One circulated a pledge to-day, with good success, to close all stores and shops at 8 p. m. One is working up an interest for a public park, and another sent a member to-day to Detroit, Cleveland and Pittsburg to investi-gate the electric light business, as to cost, etc. The other committees are not idle.

Only a few have yet tried the Blue Letter. but these few have "worked to a charm to bring in old five-year accounts, on which all hopes were lost.

Yours respectfully, C. W. BENNETT, Sec'y.

Some of North Muskegon's Wants. NORTH MUSKEGON, Nov. 1, 1887. E. A. Stowe, Grand Rapids:

DEAR SIR—Our Association is getting along in fine shape. The subject was brought up at our last meeting of our needing more competition. With a population of over 2,000, we have no bakery, no shoe store, no tailor, no clothing house, except a general store. We need a harness shop bad. There is a splendid opening for at least two more grocery stores. We have a live town, with more money in circulation in one day than in a farming town in a week. If there are any merchants in other villages who are not doing the business they should, would be pleased to hear from them. We especially need a printer and will give good inducements to a live man.

Yours truly, S. A. Howey, DEAR SIR-Our Association is getting

Yours truly, S. A. Howey, Pres. B. M. A.

Steady Growth of the Metric System. At the Manchester (England) meeting of the British Scientific Association, which was attended by 3,833 persons, the metric system was advocated in the geographical section by Mr. Ravenstein, who urged that though the English foot is used by 471 millions of people, and the metre by only 347 millions of people, the former is gaining no new adherents, while the latter is pursuing a steady career of conquest.

J. R. Nickum, State agent for the Liggett & Myers Tobacco Co., recently returned from a trip to Nova Scotia, and is so much whether it will shake anything out of many taken up with the country that he propose ockets is the interesting point of the puz- paying the province another visit in the spring. A reporter of THE TRADESMAN

recently interrogated him on the subject and was treated to an interesting description of

"The country is mostly rolling and moun tainous," said Mr. Nickum, "and the scenery is finer than anything I have ever seen in the States. The principal occupations of the people are mining and agriculture, man-The State Sheet for November is even ufacturing being an almost unknown industry to them. The mines are rich in iron and showing that the depredations of the dead- coal and gold is also found in paying quan beat are growing less and less. The Com- tities. I saw no native fruits, but found the piled List, embodying all the names printed principal agricultural products to be hay, on the State Sheets from October, 1886, to oats and potatoes, in about the order named October, 1887, is now in the hands of the Hay pays the Nova Scotia farmer better printer, and will probably be ready for dis- than wheat does the Dakota farmer, as the low lands on the coast produce enormous Hudson Gazette: We have seen a copy crops, which find ready sale at about \$12 of the constitution and by-laws of the Mich- per ton. The principal markets are Boston igan Business Men's Association, of which and Liverpool. There are enormous tracts E. A. Stowe, of Grand Rapids, formerly of on the lowlands which have seen no animal this village, is Secretary. We would like manure for over 100 years, the natives havto see Hudson included in the membership ing a much more simple and inexpensive to unite merchants and other classes of bus- hoist the flood-gates on their dykes every iness men for reform, developing of indus- day for a week in the spring, allowing the tries and work for the general good, and to tide to sweep in over the land. In going

"One of the strangest things about the the farming interests surrounding Fremont at home to develop its natural resources, but should not leave off there. The Business they imagine the chances of advancement encourage manufacturing enterprises. And, taken. Nova Scotia is well wooded with by the way, Walt. Pumfrey's idea of start- pine, spruce and basswood, but sawmills ing a fruit evaporating and canning establand factories are the exception instead of lishment is worth two or three "sanctions," the rule. Her mines are not half worked. at least. With such an institution we would Her farms are conducted in the same way have a market assured for all the fruit pro- they were a hundred years ago, such a thing duced within a radius of at least ten miles as improved far n machinery being out of er and the farmer be benefitted. We have main at home, and get affairs out of the ruts one of the best locations in Northern Michi- they are now running in, they could make their province one of the richest and mos

> "While Halifax and St. Johns jobbers drum the Nova Scotia trade pretty thoroughly, the great market is Boston. There the merchants go every spring and fall, and to that city they look for an outlet for their surplus products. There is little difference between the merchants there and our dealers, except, of course, that our merchants are more enterprising and carry more varied

"The sentiment in favor of annexation to the United States seems to be growing, and was also instructed to present a report on I have no doubt that a vote of the people would decide the question in the affirmative. The Tory leaders, however, will prevent such action for a long time to come. Eventually, however, I am satisfied that Nova Scotia will be one of the States of the

An incident in the life of John Jacob As tor occurred a short time before his death. which is illustrative of his extreme plain ness-almost shabbiness-of dress. Coming Philadelphia and there is no reason why it out of the New York Custom House one hot summer day, he sat down on the steps in the shade to recover from the oppressive heat. Holding his hat in his hand, he did not notice its position, which was similar to that of a person asking charity. A richlydressed lady, passing at the time, saw the attitude of the old man and, in the fullness neat little "Membership Book" you have so of her generosity, dropped a quarter into the hat. Mr. Astor accepted the position very gracefully, thanked the donor and placed the quarter in his pocket, while the lady passed on, convinced that she had done a charitable act.

Cleaning Hair Brushes.

The hair-brush as a source of disease, falling out of the hair, etc., is too much overooked. The best mode of cleaning hairbrushes is with spirit of ammonia, as its ef-rect is immediate. No rubbing is required and cold water can be used just as fully as warm. Take a teaspoonful of ammonia to a quart of water, dip the hair part of the brush without wetting the ivory, and in a moment the grease is removed; then rinse in cold water, shake well, and dry in the air, but not in the sun. Soda and soap soften the bristles, and invariably turn ivory

There has been invented and patented by Charles H. Buckett, of Brooklyn, N. Y., a process of making horseshoe nails. It consists in forming a nail-plate into ridges separated by a film of metal, cutting or stamping out a portion of said film and forming the points of the nails by simultaneous operation, spreading the heads and shanks of the nails while the nails are yet connected longitudinally in series, separating the nail plate longitudinally into sections by shearing or cutting, and thereafter forming the heads and shanks, hardening the points by heads and shanks, hardening the points by pressure, and cutting out the remaining film, thus completing the nail.

Paterson, N. J., manufactures three-quarters of all the ribbons made in this country.

About one-fourth as much more is imported. As considerable quantity is exported it would be impossible to estimate how much is consumed in America, but a careful calculation would perhaps make it about 30,-000 miles a year, or considerable more than enough to put a silken belt around the earth.

An Au Sable business man forgot the combination of his safe lock the other day, and, as he had confided the secret to no one graph the man who made it to tell him the figures.

Rapids Soap Co., reports that the business of the company has more than doubled in

WHOLESALE

Furnishing Goods and Notions. Manufactures of

Lumbermen's Supplies a Specialty, WE CARRY A FULL LINE OF ALASKA SOCKS AND

193 and 195 Jefferson Ave., Cor. Bates St. DETROIT, - MICH.

WINTER COAL ---AT---

SUMMER PRICES. Until Further Notice

Stove No. 4 and Nut - - \$7.00 per ton. For September Delivery. Grand Rapids Ice & Coal Co.,

OFFICE 52 PEARL ST., Yard, Corner Wealthy Avenue and M. C. R. Telephone No. 159.

Dress Stays Soft, pliable and absolutely unbreakable. Standard quality 15 cents per yard. Cloth covered 20 cents. Satin covered 25 cents. For sale everywhere.

WHIPS

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Attorney at Patent Law and Solicitor
of American and Foreign patents.
105 E. Main St., Kalamazoo, Mich., U. S. A. Branch of
fice, London, Eng. Practice in U. S. Courts. Circulars
free.

FURNITURE TO ORDER.

Anything or everything in the line of Special Furniture, inside finish of house, office or store, Wood Mantels, and contract work of any kind made to order on short notice and in the best manner out of thoroughly dried lumber of any kind. Designs furnished when desired.

Wolverine Chair Factory, West End Pearl St. Bridge.



### H. MYERS

Manufacturer of Harness and Collars at Wholesale and Retail, 73 Canal street, Grand Rapids, has the finest line to select from in the city. Give him a call. None but experienced workmen employed.

WHOLESALE AND RETAIL

### COAL and WOOD

E. A. HAMILTON, Agt., 101 Ottawa St., Ledyard Block.

Telephone 909-1 R.



"Now, John, don't fail to get some of the DINGMAN SOAP. Sister Clara writes that it is the best in the world for washing clothes E. N. FITCH, Receiver. and all house - cleaning work." FOR SALE BY

# Hawkins & Perry

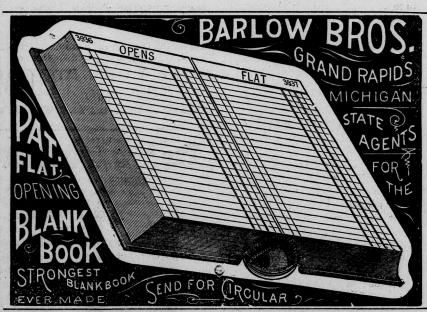
GRAND RAPIDS, MICH.

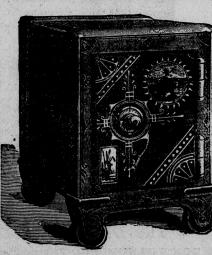
# WM. SEARS & CO. Cracker Manufacturers,

Agents for

AMBOY CHEESE

37, 39 & 41 Kent Street, Grand Rapids, Michigan.





We manufacture a line of Fire Proo Safes that combine all the modern im provements and meet with ready sale mong business men and dealers

Any business house can handle our Safes in connection with any other line of goods without additional expense or interference with any other business.

Weight. Inside Measure. Outside Measure. Price No. 2, 250 lbs. 12x8x81/2 in. 23x14x13 in. \$30 No. 3, 500 lbs. 15x10x10 in. 28x18x18 in. 35 No. 4, 700 lbs. 18x14x12 in. 32x22x211/2 in. 45 Liberal Discounts to Trade. ALPINE SAFE CO., Cincinnati, O

## BROOMS!

Having contracted with Steele & Gardiner to handle the entire output of their broom factory, all orders should be sent to us direct.

URTISS & DUNTON.



A beautifully-decorated Metal Box, with bionze label pull, GIVEN FREE with every dozen boxes of

### COLGAN'S TAFFY TOLU.

Specially Designed for a Herbariam. Suitable when empty for preserving, under proper label, herbs. roots, s eds, spices, papers, etc., etc Every storekeeper as well as housekeeper, will find it well adapted in size, material and finish for many use ful purposes.

COLGAN'S TAFFY TOLU is the original trade-mark ed gum which has set the world a-chewing. It sells to the property of the second of the sec d gum which has set the world a-chewing. It sell apidly, pays well, and alwayf gives satisfaction. Supplied by all jobbers, packed in above style, at \$ er dozen. Size, 8½x4½x7½ inches.

COLGAN & McAFEE, Louisville, Ky. Originators and Sole Proprietors.

Notice of the Restoration of Certain Lands to the Public Domain.

By instructions from the Honorable Secretary of the Interior under date of August 15, 1887, and by direction of the Honorable Commissioner of the General Land Office of the date of August 27, 1887, notice is hereby given that the indemnity withdrawal of the Flint & Pere Marquette Railroad Company has been revoked. That all the lands in the Reed City Land District within said indemnity limits of the grant of said Flint & Pere Marquette Railroad Company -except such lands as may be covered by approved selections—are thereby restored to the public domain, and open to settlement under the general land laws.

That on the 1st day of December, A. D. 1887, at 2 o'clock p. M., said lands will be open to filing and entry.

at 2 O'Clock F. a., ing and entry. U. S. LAND OFFICE, Reed City, Michigan, October 18, 1887. NATHANIEL CLARK, Register.

### Bardware.

- 1	AUGERS AND BITS.	10.
1	Ives', old styledis 60	
1	N. H. C. Co	
1	Douglass'dis 60 Pierces'dis 60	
	Pierces' dis 60 Snell's dis 60	
1	Cook'sdis 40	13
1	Jennings', genuinedis 25	13
1	Cook's         dis 40           Jennings', genuine         dis 25           Jennings', imitation         dis50&10	13
1	BALANCES.	1
1	PADPOWS 40	1
1	Railroad	
١	BALANCES   Spring   dis   40	1
1	Hand	1
1	Hand	li
1	Coll dig 30%15	1
1	Gong 25	14
1	Door, Sargent	13
1	Cow dis 70 Call dis 30&15 Gong us 65 Door, Sargent dis 60&10 BOLTS.	1
1	Stove	
1	Carriage new listdis 70&10	]
1	Plow   dis   50	
1	Wrought Barrel Boltsdis 60	1;
1	Cast Barrel Boltsdis 40	
1	Cast Barrel, brass knobsdis 40	
1	Cast Square Springdis 60	1.
١	Cast Square Spring. dis 60 Cast Chain dis 40 Wrought Barrel, brass knob dis 60 Wrought Square dis 60 Wrought Sunk Flush dis 60 Wrought Bronze and Plated Knob Flush dis 60&10 Flush dis 60&10 Glis 60&10	13
1	Wrought Squaredis 60	1 3
1	Wrought Sunk Flushdis 60	1,
٠	Wrought Bronze and Plated Knob	11
	Flush	
1	TVES DOOD	13
١	BRACES.	1
1	Barberdis \$ 40	1
١	Backusdis 50&10 Spofforddis 50	15
١	Am. Balldis net	13
1	Am. Balldis net	1
1	Well, plain	1
1	BUTTS, CAST.	15
1	Cast Loose Pin, figureddis 70&10	1
1	Cast Loose Pin, Berlin bronzeddis 70&10	
1	Cast Loose Joint, genuine bronzeddis 60&10	
1	Wrought Narrow, bright fast jointdis 60&10 Wrought Loose Pin	
١	Wrought Narrow, bright fast joint. dis 60&10 Wrought Loose Pin, acorntip. dis 60&10 Wrought Loose Pin, acorntip. dis 60&50 Wrought Loose Pin, japanned. dis 60&5 Wrought Loose Pin, japanned, silver	
١	Wrought Loose Pin, japanneddis 60& 5	
1	Wrought Loose Pin, japanned, silver	1
1	tipped 0000 5	
1	Wrought Tabledis 60&10 Wrought Inside Blinddis 60&10	
1	Wrought Brassdis 75	
	Blind, Clark'sdis 70&10	
	Blind, Clark's.         dis 70&10           Blind, Parker's.         dis 75&10           Blind, Shepard's.         dis 70	
۱	Blind, Shepard'sdis 70	
ı	CAPS.  Ely's 1-10	1
١	Hick's C. F 60	
		49
î	Musket	1
	CATRIDGES. Rim Fire, U. M. C. & Winchester new list50&10 Rim Fire, United States	
	Rim Fire, United Statesdis50&10	1
٩	Central Fire	1
8	CHISELS.	
1	Socket Framingdis 70&10	
	Socket Corner dis 70&10	1
	Socket Slicksdis 70&10	
	Butchers' Tanged Firmerdis 40	
	Barton's Socket Firmersdis 20	1
ı	Coldnet	1
1	Curry, Lawrence'sdis 40&10	1
	Hotchkissdis 25	
9	COCKS.	1
1	Brass, Racking's	
	Bibb's	
r	Beer 40&10 Fenns' 60	
ı	COPPER.	1

Bottoms....DRILLS .....dis 36&10 HANGERS.
Barn Door KidderMfg. Co., Wood track 50&10 Champion, anti-friction dis 60&70 Kidder, wood track 40 HINGES.

Stanley Rule and Level Co.'s.... NAILS—IRON. Common, Brad and Fenc Clinch nails, adv.
Finishing | 10d 8d 6d 4d
Size—inches | 3 2½ 2 1½
Adv. % keg \$1 25 1 50 1 75 2 00
Steel Nails—2 20.

Zinc or tin, Chase's Patent. dis60&10
Zinc, with brass bottom. dis 50
Brass or Copper. dis 50 Brass or Copper. dis 50
Reaper. per gross, \$12 net
Olmstead's 50&10
Ohio Tool Co.'s, fancy dis 40@10
Sciota Bench dis 40@10 sciota Bench. Sandusky Tool Co.'s, fancy. Bench, first quality. Stanley Rule and Level Co.'s, wood... 

American, all kinds dis Steel, all kinds dis Steel, all kinds dis Swedes, all kinds dis Gimp and Lace dis Gimp and Lace dis Gigar Box Nails dis Finishing Nails dis Common and Patent Brads dis Common and Patent Brads dis Trunk and Clout Nails dis Trunk and Clout Nails dis Tinned Trunk and Clout Nails dis Leathered Carpet Tacks dis Ais Gis Common and Clout Nails dis Commo Leathered Carpet Tacks.

TINNER'S SOLDER.

No. 1, Refined.

Market Half-and-half.

Strictly Half-and-half.

Roofing, 20x28, IX

IC, 14x20, choice Charcoal Terne.
IX, 14x20, choice Charcoal Terne.
IX, 20x28, choice Charcoal Terne.
IX, 20x28, choice Charcoal Terne.
IX, 20x28, choice Charcoal Terne.

TRAPS.

Mouse, choker. 18c \$ dez.

Mouse, delusion \$1 50 \$ dez.

WIRE.

 Bird Cages
 50

 Pumps, Cistern
 dis
 75

 Screws, new list
 76&5

 Casters, Bed and Plate
 dis50&10&10

Dampers, American
Forks, hoes, rakes an all steel goods...d
Copper Bottoms.... HARDWOOD LUMBER.

## THE LIGHTERN TYPHOSIN

His Experience with the Present of an Allegan County Merchant.

Speak not to me of the beauties, hope and sunshine of this life. 'Tis all a myth. Life to me is a hollow, tantalizing mockery, made so by the existence of one single ery, made so by the existence of one single hen which pursued a course with a fervor and a determination worthy of a better strong, and as I laid bare her incubator, I cause," said R. B. Orr, the other day, as now lay bare the sequel. I procured a from the southeast corner of his heart there strong club and I knocked the tar out of stole an able-bodied, onion-flavored sigh that hen, and I am now on my way to do which sent two men on that trip which likewise with the fiend who presented her knows no excess baggage or return.

"Until a few weeks ago, I was a happy man. My stock of contentment and prosperity was rapidly reaching the highest quolaws has been such that I am fast becoming a candidate for the glue factory."

His words came thick and fast and smelt of cloves, and I could see by the haggard | zle of a revolver. expression of his off countenance that some where in his system were secreted portions of reckless grief and wild, uncontrollable sorrow, with a slight mixture of dyspepsia. His eye had a far-away, I-have-forgotten-my-mileage-book gaze, and he ever and anon gave an impatient kick at the dis-

"On one of my Allegan county trips," he continued, "one of my customers urged me to accept as a present a Shanghai rooster and hen, and in an unguarded moment I did. Oh, that I had listened to the promptings of my better intelligence and refused his gift, aye, even if I suffored the loss of Falls, Pa., is the inventor. to accept as a present a Shanghai rooster his trade by doing so! I told him that on my return trip I would be ready to take with me his highly appreciated gift. When I came back and the train stopped in front of his store, I closed my eyes and made believe that I was asleep, but it was no go. He sought me out and handed me a box containing those infernal fowls. Upon reaching home, I told my wife what had occurred, and together we constructed a coop for the poultry. That was the beginning of my downfall." And he looked askance and drew on me for what sympathy I had with me at the time.

"I did not go out that week, but remained at home and slowly but earnestly succumbed to the spell which that old back numbered hen wrought over me. What little confidence I had in her was soon shaken by certain actions which I was totally at a loss to account for. A few hours' observation and study, however, revealed the harrowing fact that her henship possessed an incubator which had made itself annoyingly manifest to its owner by a harkering to set." Here my friend gave a sigh which would have attracted attention in a crowd any day.

"From the moment the hen discovered her proprietorship of an incubator, she seemed to have an indistinct notion that there was a scarcity in door-knobs, rakehandles, old corsets and hoopskirts and other like productions of a well-organized back yard. I tried to reason with her about her not being built in exactly the right way to make a success in her new line of industry, but she was deaf to all arguments and entreaties. She would start off with no other object in view than to search for an old broken door-knob that I had thrown at a cat one night, and when she had found it a on would come over her and with a satisfied cluck she would commence her day's work. A neighbor told me to water her and I did so by turning the hose on her until I thought her ardor and incubator were damp enough for a while. For a time she seemed to yearn for a better life, and I congratulated myself in having found so effectual yet simple a remedy. But, also, how little does man understand the nature of a hen who has a penchant for incubation She got the idea into her noddle that there was to be a corner in glass bottles. In order to relieve the market, she went to work on a broken bottle which she found near the back fence. When I saw this I was going to take my revolver and fertilize the garden with my brains, but my wife told me if I courted death to eat canned goodsit was slower, but none the less sure.

"What did I dee I hardly remember, as at that time I began to lose my reason. have an indistinct notion that I caught that hen and denuded her incubator of every feather. Then, in the dimness of mental twilight, I saw her darting here and there with a faint hope that she might place that bright spot of her system far beyond the prying eyes of her husband, Mr. Rooster. The incubator, in its travels about the yard, shone with a dazzling brilliancy and, as the ed increased, made a bright streak from the fence to barn, like unto the tail of a comet on a cloudless night. The wild, untrammeled, get-there look in the hen's eye gave place to a far-away, East Saginaw, lack-luster vacancy, and I feared for her reason. The perspiration rolled off her beak in great gobs of sweat. She gave up in despair and a current bush at the same time and lay panting heavily, her incubator shining gally in the noonday sun. Near her was an old brokon stopple of a vinegar cruct, and, Weeping Rachel! what did she do

the strong man wept. Down his cheeks rickled tears as large as horse chestnuts,

and I, too, was deeply moved.
"What a look of supreme happiness and content spread over that hen's features as he felt the soft, soothing corners of that

whole system! I could stand it no longer. I had kindly reasoned with her on the utter hopeleasness of ever being so fortunate as to be able to incubate door-knobs, glassware and other productions which are entirely out of a hen's sphere, but without the slightest result. I told her repeatedly that her duty as a representative hen was to turn her undivided attention to the egg industry and

to me." He walked away. The solemn and dejected air had given way to one of determination, and I knew that ere long someone's tations. But a change came, which, allife blood would slowly ooze from a gaping though gradual, was none the less keen, and its effect upon my constitution and by-

There Were Two of Them. "Hello! What's this?" cried Bill, as he bolted up in bed and looked into the muz-

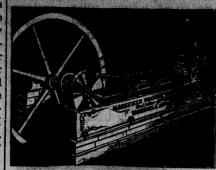
"Your money or your life!" called out a

"Your money or your life!" called out a hoarse voice.
"What! you would not rob me, would you?" quoth Bill.
"I would."
"You do not know who I am," continued Bill. "I am a coal dealer, Honor among—"
But the robber had fled with a baffled cry

A die for pointing wire nails consists of two interlocking pieces of metal, one of which is provided with straight surfaces on-

"Uncle John, did you know that Mr .had made an assignment for the benefit of his creditors?" Humph!" said Uncle John, "that's the way they always put it; 'assignment for the benefit of creditors!" But who ever knew creditors to get any benefit of an

BNGINDS



O. Denison, and 92 South Division Street, GRAND RAPIDS. - MICH.



BRAUTIGAM BROS.

Cant Hook Handles, Whippletrees, Neck Yokes, Spinning Wheels and Job Turning Of All Kinds. MAIL ORDERS SOLICITED.

NORTH DORR, - MICH.

LACE to secure a thorough and useful education is at the GRAND RAPIDS (Mich.) BUSI-NESS COLLEGE. Write for Col-ege Journal. Address, C. G. SWENSBERG. CINSENC ROOT. Peck Bros., Druggists, Grand Rapids, Mich.

# BULKLEY, LEMON & HOOPS,

Wholesale Grocers.

IMPORTERS OF

# Teas, Lemons and Foreign Fruits.

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"Acme" Herkimer Co. Cheese, Lautz Bros. Soaps and Niagara Starch.

Send for Cigar Catalogue and ask for Special Inside Prices on anything in our line.

# W. STEELE PACKING & PROVISION CO.

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Stock Yards and Packing House, Grandville Ave.,

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## ACME WHITE LEAD AND GOLOR WORKS.

Dry Color Makers and Paint Manufacturers, DETROIT. MICHIGAN.

Chinese Blue. Prussian Blue, Soluble Blue.

Chrome Yellows, Chrome Greens. Paris Green.

Vermilion, Lakes, Wine Colors.

EQUAL IN EVERY RESPECT TO THE FINEST FRENCH PIGMENTS. Quality Absolutely Unsurpassed CORRESPONDENCE SOLICITED. SAMPLES ON APPLICATION.

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DETROIT MICE.

Manufacturers of the following well-known Brands

## SOAPS

QUEEN ANNE, MICHIGAN. TRUE BLUE,

MONDAY.

MOTTLED GERMAN. ROYAL BAR, SUPERIOR, MASCOTTE,

CZAR, PHŒNIX,

WABASH.

CAMEO.

AND OTHERS.

For Quotations address

W. G. HAWKINS,

Lock Box 173,

GRAND RAPIDS, MICH Salesman for Western Michigan.

WE CALL YOUR ATTENTION TO OUR

# Provision Department

We Carry a Large Stock of all kinds of Dry and Salt Meats and

## BUTTERINE

We buy of First Hands and Will Not Be Undersold by anybody.

Gody, Ball, Barnhart & Go.

TRY OUR CELEBRATED "BEE JH CHOP" JAPAN TEA.

This tea is grown in the Province of Surunga, which district, all Japanese admit, produces the most regular leaf and best drinking Tea of the many plantations now yielding. Each year some new district becomes known, but none grow any tea equal to that from Surunga. Our Teas are carefully picked by the natives, and the leaf well rolled. They are then sent to Yokohoma, where special attention is given to the firing and packing for this market. We can highly recommend our "Bee Chor" Tea, and all lovers of a full, rich drinking tea-will appreciate its many merits. Try it and be convinced.

J. H. THOMPSON & CO.,

## The \*\*GOOD EROUGE?\* Family



Lamps are filled direct by THE PUMP without lifting the Can. The Fill ing Tube adjusting to suit the heighth of any lamp. Any overflow or drippings are returned to the Can through an opening in the center of the top. When closed the Filling Tube enters this opening, preventing evaporation from EITHER PUMP OR CAN.



The Most Practical Large Sized Can in the market and the ONLY Pump Can which closes PERFECTLY AIR TIGHT preventing evaporation from either Can or Pump

HALF A MILLION IN ACTUAL USE!

Though imitated in Appearance, by no means Equaled in Merit. Its recognized Qualities and increasing Popularity has induced imitations and its would-be competitors are trying to follow—their eyes fixed on the "GOOD ENOUGH"—

\*The Bright Star That Leads Them All. DON'T BE HUMBUGGED by cheap and worthless imitations and SO-CALLED

Cans. Buy the ORIGINAL-the GENUINE OLD RELIABLE "GOOD ENOUGH" and guarantee your custom ABSOLUTE SAFETY AND THE GREATEST POSSIBLE CONVENIENCE.

-MANUFACTURED BY Winfield Manufacturing Co., Warren, O. ASK YOUR JOBBER FOR THESE CANS. INSIST ON HAVING THEM. TAKE NO OTHER.

PERKINS & HESS Hides, Furs, Wool & Tallow,

NOS. 132 and 134 LOUIS STREET, GRAND RAPIDS, MICHIGAN. WE CARRY A STOCK OF CARE TALLOW FOR MILL USE.

# ROOFERS

Good Work, Guaranteed for Five Years, at Fair Prices.

Grand Rapids,

Mich.

# VINI) EX

## 5-C. CIGAR

In the World.

STRAIGHT HAVANA LONG FILLER, SUMATRA WRAPPER.

# CLARK, JEWELL & CO.,

Sole Agents for Western Mich.

# SPRING & COMPANY.

JOBBERS IN

# DRY GOODS,

Hosiery, Carpets, Etc.

6 and 8 Monroe St., Grand Rapids.

HESTER & FOX,

SAW AND CRIST MILL MACHINERY. STEAM ENGINES & BOILERS.

Planers, Matchers, Moulders and all kinds of Wood-Working Machinery, Saws, Belting and Oils.

And Dodge's Patent Wood Split Pulley. Large stock kept on hand. Send for Sample Pulley and become convinced of their superiority. 44, 46 and 48 So. Division St., GRAND RAPIDS, MICH.

L. M. CARY.

L. L. LOVERIDGE.

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Fire and Burglar Proof

Combination and Time Locks. Grand Rapids, Mich.

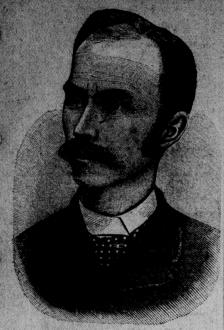
RINDGE, BERTSCH & CO.,

B(0)(0)(1)5

BOSTON RUBBER SHOE CO.

14 and 16 Pearl Street, Grand Rapids, Mich.

## The Michigan Tradesman.



"HUSTLING HAMILTON."

Pencil Sketch of a Prominent Young Michigan Business Man.

At Traverse City they have a man whom they point at with pride, and say, "He is a brainy business man and a Christian gentleman." Of course, such combinations are not uncommon, but this case is so plain to all that it is worth being spoken of. This particular Christian gentleman and business hustler was born in Maine in 1848, and his parents named him Frank Hamilton. The name has stuck to him ever since. In early ne has stuck to him ever since. In early

too limited. Mr. Hannah, a very cautious business man, paid the young men a high compliment by setting them up in business with a \$27,000 stock of goods and a little sound advice. Their success has fully demonstrated the correctness of his estimate of their character, as the pecuniary obligation has long since been canceled and they now carry a \$50,000 stock of goods and the firm are said to be the most liberal patrons of the advertising press, in proportion to the capital invested, of any firm in the State doing a purely mercantile business in a city where there are no daily papers published. where there are no daily papers published. To this agency Mr. Hamilton modestly at-tributes a large measure of their success.

It is chiefly, however, through his connection with the State Business Men's Association that his name has become familiar abroad. Between four and five years ago a local association was formed through his influence and upon a plan suggested by him, under the name of the Traverse City Business Men's Association, of which he was unanimously chosen President, a position he continued to hold until the formation of ne continued to hold until the formation of the State Association, of which he may be considered the founder. Three years later he was elected President of that body, and re-elected by acclamation at their last annu-al meeting, held at Flint. His annual re-ports and other writings upon business matters show considerable literary ability, besides being replete with practical common sense.

In appearance, Mr. Hamilton is of medium height, of slender build and erect carriage, with light brown hair and mustache, the aforesaid hair showing a disposition to let the sunshine in on his scalp. Probably no man in Michigan has a wider acquaintance than he has a money tradesees. ance than he has among tradesmen, and certainly no man has done more to bring them into a unity of purpose and endeavor, to the end that business may be carried on safely, dead-beats be discouraged and general prosperity follow.

PICKED UP.

"Cranks? Well, they are all over. You -? You know old man Bruff? Well, some three or four, or maybe more years ago, Bruff was in the grocery trade. There were only two groceries in the place, Bruff's and Gruff's. Gruff was selling water white oil and getting twenty cents a gallon for it, and Bruff was selling legal test and getting eighteen. Bruff's customers. some of them, anyway, would go to Gruff's for water white, and this "kind o' riled" the old man. He was jealous, anyway, and if the boys wanted to hear him rear they

Well, one fine day, Bruff goes over to Gruff's store and hangs up a sign on an awning post like this:

the other man had.

would concoct some tale of what great trade

WATER WHITE OIL AT BRUFF'S, 16 cents a gallon.

That started the ball. Gruff was game to the backbone, and pretty soon water white dropped to one cent a gallon. Then they began to give it with every dollar's worth of goods purchased, and pretty soon with evevery purchase, five gallons of oil. The tinner was the busiest man in town while it lasted. They kept it up two weeks and then old Bruff filled up with whisky, fired everybody out of his store, locked up and ent on a howling drunk. When he sobered up next day, he hung up a new sign on his own post.

Water White Oil, 20c. per gallon.

He was a sport from way-back! Always wore his hat pulled over his eyes, and stuck his cigar out straight before him. What he didn't know about base ball, horse-races and cards was surely not worth knowing. He uld run, fence, jump, box and swim, and he was always impressing upon some new man's mind his general great abilities. He sold sewing slik and silk handkerchiefs. He called on a customer at Sturgis one day last winter, and as business was dull, the sleaks and proprietor were passing the time by sparring. Our sport looked on for a while, someone asked if he boxed, and to see the look that came over his face as he

Answered, "Well, a little!"

He put on the gloves, first with one, then another, and being a long-armed man, easily beat down their guard, as they were not scientific. He had danced the two clerks all out of wind when he spied a meek-look ing young fellow sitting behind the stove. "Try 'em on?" he asked him. "Never box much," was the answer. After much persuading, and a good deal of winking at the gathered crowd, and after promising the meek-looking young fellow not to hurt him, they stood up to each other. At first, our sport had the best of the tyro and seemed bursting with suppressed laughter. Pretty soon things changed, and in about three minutes our sport was the worst used-up looking specimen you ever saw. After the general laughter had died away, he asked the chap what his name was and he handed him the following card: "John Murray, Teacher of Self Defense, Chicago, Ill."

"Why, hello, old man; ain't seen you in a long while. How are you, anyway?" "Fairly well, thank you. How does the world use you?"

"Oh, lots better than the people. Let's see; it must be nigh six months since I saw you last, eh?"

"Yes, as much as that."

"Well, well; how time flies. The last time we were together was over in Wisconsin, and you had just heard from home and were telling me about your wife and baby, and showed me their pictures. How are they? Baby as fat as ever, eh?"

"They are both dead. Yes, the baby first name has stuck to him ever since. In early life he struck Traverse City, and in 1868 entered the employ of the Hannah, Lay Co. as dry goods clerk.

After five years' service for that firm, Mr. Hamilton and J. W. Milliken, a fellow-clerk, became desirous of going into business for themselves, but upon going clear down into the toe of the traditional stocking they found that their combined capital was too limited. Mr. Hannah, a very cautious

The members of the Michigan Salt Association have agreed to stop the manufacture of salt from December 1 to April 1.

### MAGIC COFFEE ROASTER



# NOVELTIES! Telfer Spice Company,

Sailor Hat P	erfun	10 -	-	-				8 7
Plug "	"	small	-	•				
" "	"	large						15
Tooth Pick	"	round		-				1.7
Slipper	"	small	_					.9
"	"	mediu	m -	_	_			1.2
"	"	large			_	_		2.0
Cornicopia	"	"	-		_			2.0
Chair	"	"	L					2.0
Cat Tooth P	ick Pe	erfume, 1	arge	_				2.0
China Shoe I	Perfur	ne, large	ove in asso		- s.	-	-	25
		ORDERS	BY MAII	SOLICI	TED.	200		

# Jennings & Smith.

38 and 40 LOUIS STEET,

Grand Rapids, Mich.

PUTNAM & BROOKS

WHOLESALE

NO BETTER GOODS IN THE LAND

TRY THEM

13, 15, 17 South Ionia Street,

GRAND RAPIDS.

Rubl

DOUBLE THICK

BALL.

Most economical Rubber Root in the market. Lests longer than any other boot and the

PRICE NO HIGHER

Call and ex-

"CANDEE"

DOUBLEWEAR

GREATEST

TWO YEARS

TEST.

HICK BALL

E. G. STUDLEY & CO., Grand Rapids

Jobbers of

Rubber and Oil Clothing of all kinds, Horse and Wagon Covers, Leather and Rubber Belting and Mill and Fire Depart-ment Supplies. Send for price list.



SOLE MANUFACTURERS OF

## ABSOLUTE SPICES

Absolute Baking Powder. 100 PER CENT. PURE.

Correspondence a merchant is judged largely by the quality of his

## STATIONERY,

And if you are not supplied with

LETTER HEADS, NOTE HEADS, BILL HEADS, STATEMENTS,

Send to us for Samples and Prices.

CORRESPONDENCE SOLICITED.

## Faller & Stowe Company

Grand Rapids. - Mich.

ENVELOPES, CARDS.

Grand Rapids,

49 LYON STREET,

# Valley City Milling Co.



Grand Rapids, Michigan

Retail Grocers who wish to serve with GOOD COFFEE would do well to avoid Brands that require the support of Gift Schemes, Prize Promises or Lotttery Inducements.

Which Holds Trade on Account of Superior Merit Alone

le by AMOS S. MUSSELMAN & CO., Grand

DILWORTH BROTHERS, Proprietors.

PITTSBURGH, Penn.

# KING'S QUICK RISING

THE BEST GOODS MADE,



PUT UP IN 5 lb. and 2 1-2 lb. PACKAGES.

100 lb. Cases 80 lb. Cases -\$4.25.

For Sale By

Bulkley, Lemon & Hoops, Arthur Meigs & Co., Clark, Jewell & Co., Hawkins & Perry,

Amos S. Musselman & Co., Olney, Shields & Co..

Mich.

AND ALL JOBBERS IN THE UNITED STATES.

KING & LAMB, No. 14 5th Ave., CHICAGO. III.



OUR L.
Roller Champion,
Gilt Edge,
Matchless,
Lily White,
Harvest Queen,
Snow Flake,
White I
Reli Gold Medal, **OUR SPECIALTIES:** 

Buckwheat Flour, Rye Flour, Granulated Meal, Bolted Meal, Coarse Meal, Bran, Ships, Middlings, Screenings, Corn, Oats, Feed.

# **AX HANDLES!**

1 x Ax Handles 1.25 2.00 2.50 3 x Dbl. Bit 1.50 4 x " 2.25

C. & D. LANTERNS.

# OIL CANS AND TANKS

And a General Line of

PAPER & WOODENWARE CURTISS & DUNTON,







Increase Your SALES AND PROFITS BY HANDLING LION COFFEE

IT GIVES ABSOLUTE SATISFACTION

To Consumers, and is, Consequently, a Quick and Easy Seller.

Lion Coffee has more actual Merit than any Roasted Coffee sold at the price either in Packages or in Bulk and storekeepers all over the State of Michigan and elsewhere who are not already handling Lion are urged to give it a trial. We cheerfully answer all communications regarding prices, etc. Convenient shipping depots established at all prominent cities, securing quick delivery. For sale by all the wholesale trade everywhere. Manufactured by the Woolson Spice Co., Toledo, Ohio.

L. WINTERNITZ, Resident Agent,

Grand Rapids, Mich.

JENNESS & McGURDY. Importers and Manufacturers' Agents.

P. STEKETEE & SONS,

JOBBERS IN

DRY GOODS.

AND NOTIONS

88 Monroe St.,

AND 10, 12, 14, 16 AND 18 FOUNTAIN STREET,

GRAND RAPIDS, MICH.

Peerless Carpet Warps and Geese Feathers { A Specialty

Fancy Goods of all Descriptions. HOTEL AND STEAMBOAT GOODS,

Bronze and Library Lamps, Chandeliers, Brackets,, Etc., 73 and 75 Jefferson Ave.,

DETROIT - MICH

Wholesale Agents for Duffield's Canadian Lamps.

### Groceries.

CREDIT VS. CASH.

r sits down in his snug little store, are to himself he will trust never

trusted the honest, he has trusted the

elves are quite empty, his bills are

he best can bring cash trade

itch & Hunt, itch & Co.

man, Clock & Co, hubmehl, Pratt & Co, eak, Keeler & Co, ill, Grummond & Co, Clock & Son, oke, Strickland & Co,

no Plankerton & Co, Milwauke

r Neuman, T. & Co, Dorr.
W F Stuart, Crofton
Brian & Co, Baltimore.
Jewett & Sherman Co. Buffalo
Lederman & Co. Lancaster, Pa.
Chandler & Rudd, Cleveland...

cotten & Co, oby & Bookman, New

llenger & Co. ntenstein. Son & Co.

Howard Ives, H Sheldon & Co, P Paholski, Adams & Son,

OT Heisel,
Dilworth Bros, Pittsburg....

S Marvin & Co,
Hammond, Standish & Co, Detroit...
Detroit Lithograph Co,
Gray, Toynton & Fox,

" ....

J M Pitman,

Wolff & Reesing,
Greenfield, Son & Co,
Dayton Paper Co, Dayton, O

Wm Graf & Co, Milwaukee.

S W Venable & Co, Petersburg, Va.
Norkyk, Marmon & Co, Moline.
Glaser, Frame & Co, Reading, Pa.
Shirts Bros, Shelby.

John P Hier, Syracuse.

Walsh, DeRoo & Co, Holland.

M V Wilson, Sand Lake.

Mutual Union Cigar Co.
G B Horton, Fruitridge.
Gugler Litho Co, Milwaukee.

L Ladd, Adrian.

W E Olewiler, Long Level, Pa.
S L Johns, McSherrystown, Pa.
Maring, Hart & Co, Bellaire, O.
A E Palmer, Hillsdale.

John E Bentz, York, Pa.
Smith Bros, Poughkeepsie.

Vollor & Co, Elgin, Ill.

Yooum Bros, Reading, Pa.
Schaefer & Mehrt, Deyton O.

Vollor & Co, Elgin, Ill... Yocum Bros, Reading, Pa.... Schaefer & Mehrt, Dayton, O.....

From the Straits Times

Sago Flour.

Sago is well worthy the study of an econ-

mists; nature has stored up such vast and

vell nigh illimitable stores of food in the shape of sago forests, as to excite the won-der of all who have studied the subject and

the sago palm is a reproductive plant, so that no amount of felling and cutting can subdue its wonderful fertility. The world at present draws its supplies of sago from Borneo and Sumatra, but the true home of

the flour-giving palm is to be found in the Moluccas and New Guinea. The voyager

in these regions may steam past miles and

miles of apparently never-ending sago for-ests, the trees of which will yield about

poor stuff. These superb territories, how-ever, are under Dutch rule, and although

friends from Holland cannot develop their

territories in the same way as we open up

The manufacture of sago flour presents

but one difficulty, and that is the peculiar manner in which the weight of the mass of

pith constituting the value of the tree is sup-

our new countries.

Preserving Co, Buffalo.
by & Stoughton, Hartford, Conty Vitting & Co. Boston.

ad-beat in town; and the happiest man Is the first individual who thought of the plan

The Michigan Commercial Travelers' As-

Thinking that a brief review of the history of the Michigan Commercial Travelers sociation would be of interest to many of wour readers. I herewith submit the same.

The fourteenth annual meeting of the ciation will occur on Friday, December Since its organization there has been paid out of its treasury to the beneficiaries of thirty-seven deceased members, \$83,-716.25, and there is now on hand a surplus or reserve fund of about \$25,000, invested in interest bearing bonds. The average cost per capita for \$2,500 insurance is stimated to be about \$24 per annum.

The Association is fraternal and co-operative, and is entitled to the favorable consideration of every commercial traveler, especially the young men, as they can make no investment of a few dollars that in future years will bring so large a return of goodfellowship and a cash dividend when they reach "the end of the road."

The membership of the Association is cattered all over the Eastern, Middle and Western States, although a large portion are residents of Michigan. Detroit has a membership of about 300; Grand Rapids about 50. Saginaw, Jackson and Lansing have a corresponding number.

The officers of the Association are elected yearly at the annual meeting. The constitution provides that the members of the Board of Directors must be residents of Detroit but all other lucrative and honorable positions in the gift of the Association are a prize for those who get them, let them reside where they may. Why do not the nbers of the second, third and fourth cities combine and send a delegation to the annual meeting, have a voice in the affairs of the Association and procure their proportion of the honorable positions when they are passed around?

The annual meeting is an event in which nany of the prominent merchants of Detroit take an interest, as its successful manageent and prosperity are identical with the ent social and commercial success of their salesmen and the future welfare of their families. There is already some talk in double the quantity of Bornean and Sumat-M. C. T. A circles as to who are possible ran palms, and the produce of which will by ballot at the coming annual. Cannot our Grand Rapids friends name one or more of the prominent officers? Have they not a possible candidate for some honorable or possible candidate for some honorable or lucrative place?

Grand Rapids is the only city that has an auxiliary or post organization, and this fact alone ought to secure for it a larger representation at the compact meeting th Grand Rapids is the only city that has an sentation at the annual meeting than a few nembers who chance to be in Detroit on that occasion. It is possible if an effort was made, that the annual meeting could be held in some other city than Detroit. The liberal minded, thinking and aggressive members do not regard the Association as the exclusive property of Detroit, but would much rather record its growth in membership than its title in fee simple. A membership in this Association is worth a premium, and yet it can be had at par, at a cost of only \$10. Commercial travelers and solve a problem which has puzzled many a problem which has puzzled many a only \$10. Commercial travelers and solve a problem, which has puzzled many a mbers of the Association, come to the wiser head, in their own aboriginal way. annual meeting December 30. Post A, of Grand Rapids, send a strong delegation; assert your claims and dare to maintain them; at least demand that THE TRADES
MAN (instead of a Chicago monthly) shall be the organ of our State Association, and if you need any assistance in this direction

wiser head, in their own aboriginal way. These children of the sun simply drive a few nails into a board, and with this primitive implement they manage to rasp thousands upon thousands of tons of merchantable sago flour out of their forests. It is marvelous how the trade of the world is built up by the spasmodic efforts of myriads of naked savages. The cost of production would be greatly reif you need any assistance in this direction make sight draft on

M. J. MATHEWS.

The Eaton & Christenson Failure.

Assignee Davis has completed his schedule ities and assets in the Eaton & enson failure, from which it appears that the assets are \$44,089.08, comprising

The total liabilities are \$60,130.39, divided among 119 creditors in the following

Opium-Eating Animals.

affects apes just as it does men, producin all of the physical symptoms, and strongl suggesting the presence of some, at least of the typical psychical accompaniments. of the typical psychical accompanion of the typical psychical accompanion on the smoker, would look for the remnants which the smoker left unused, would cry when not admitted to the room where smoking was going on, and so on. The habit takes the same possession of them that it does of men. Apes who are in the habit of getting the property of the same possession of them that it does of men. Apes who are in the habit of getting the property of a little opium are inactive, dull and useless if they miss their usual dose; and a Chinese merchant is recorded as having a large ap have been observed in dogs, and strikingly illustrate the functional similarity of the central nervous system of the higher mam-

They Give It Up.

We never could reconcile the latest theory of how a cow produces her milk at the time of milking with the fact that the richest milk comes last. It is generally supposed that this richness comes from the rising of the cream in the udder, just as would be the case if the dairymen began to draw milk from the bottom of the can, the last he would get would be the richest, That theory looks like common sense, and we can all understand it; but this presupposes that the milk is made and allowed to stand long enough for the cream to rise. If the milk is generated on the spot and while the cow is being milked, then how is it possible for the cream to become separated from the first milk that is drawn? It looks a little as though there was some truth in both no-tions, and that the cow carries part of her supply, and makes part of it while she is being milked, but in that event the middle of the milking and not the last should be the richest; so we give it up.

A cow that with the same feed and care will give eleven quarts of milk a day will make ten per cent. clear profit over the cow that gives ten quarts a day.

VISITING BUYERS. The following retail dealers have visited the market during the past week and placed orders with the various houses:

D L Ward, Dewing Siding D Cleiland, Coopersville
F A Baldwin, LaDu & Baldwin, Coral
A S Hobart, Big Rapids
S E Young, Lakeview
W S Johnson, W S Johnson & Co, S

Will Shirts, Shirts Bros, Shelby
H A Fisher, Lake City
F D Warren, Martin
Thos. Heffernan, Baldwin
L A Scoville, Clarksville
T S Jordan, Elmira
R K Hesseltine, Casnovia
Mrs Mary Withey, Hasting
J A Shattuck, Sand Lake
Mrs M Burbank, Spring Lake
Geo Patrick, Midland
T J Smedley, Byron
S A Bush, Lowell J Smedley, Byron A Bush, Lowell Goodman, Burnip's Corners Monroe, Berlin Bouma, Fisher J A Colby, Rockford
C H Joldersma, Jamestown
N F Miller, Lisbon
Sarah Tomsett, Edgerton
E Medes, Coral
H Colby, Rockford
J H Williams, Leroy
Frank Smith, Leroy
W W Forrester, Pierson
Horace Blair, Kingsley
Eli Runnels, Corning
Worthington & Finley, Centerville
W F Mercer, West Carlyle
Sidney Stark, Allendale
Jno Cook, Grand Haven
L M Wolfe, Hudsonville
Mr Farrowe, Farrowe & Dalmon, Al Mr Farrowe, Farrowe & Dalmon, Allendale Wm Vermulen, Beaver Dam O F & W P Conklin, Ravenna

H Van Noord, Jamestown W H Horning, Woodville W H Horning, Woodville Geo P Stark, Cascade C F Williams, Caledonia M V Wilson, Sand Lake J Q Look, Lowell R T Parrish, Grandville J C Benbow, Cannonsbur F J Eilenberg, Fowler Geo Carrington, Trent Carrington, Trent J F Mann, Lisbon
J Raymond, Berlin
Peter Heeres, Muskegon S Cooper, Jamestown
M M Robson, Berlin
J F Keeny, Ferry
John Smith, Ada
Adam Newell, Burnip's Corners D C Carlin, Greenville J F Clark, Big Bapids A F Harrison, Sparta W W Peirce, Moline Walter Frink, Newberry J C Drew, Rockford Nilson & Eldred, Dowling

Nilson & Eldred, Dowling
Fred Moore, Haire
Chas Henion, Bonanza
A W Blain, Dutton
J A Mitchell, Lowell
G M Huntley, Reno
C E Coburn, Pierson
John M Cook, Grand Haven
C Rosenraad, Zeeland
Cole & Chapel, Ada
A L Carpenter, Baldwin
A W Fenton & Co, Bailey
M Heyboer & Bro, Drenthe
John Damstra, Gitchell
S T Colon, Alaska
J V Crandall & Son, Sand Lake
T F Sheridan & Co, Wright Siding
J H Parker, Parker & Dutton, Alpine
E P Woodard, New Era Lumber Co,
Era ported. The bark of the tree is a mere shell, and just serves as a sort of wrapper enclosing the sago pith, the weight of this pith being carried by closely interwoven fibres of extraordinary rigidity, whose tough and wire-like properties are the desra
H Thompson, Canada Corners
G W Robinson, Edgerton
John Gunstra, Lamont
A J Holstead & Son, Ryerson
C K Hoyt, Hudsonville
W W Divine, Fulton
S J Martin, Sulliven
L Maier, Fisher
F Boonstra, Drenthe

The cost of production would be greatly reduced, however, if machinery could be brought to bear on the rebellious fibre which could deal with it successfully. A trial was made by Messrs. Riley & Hargreavee' works having the "Anchor" brand and the posimade by Messrs. Riley & Hargreaves works some years ago with a disintregrator, a piece of machinery originally intended, we believe, for a sugar mill. The principle of of this machine is that a number of hammers are fixed on a circular plate, which is made to revolve at a high speed in an iron box. These hammers simply smash up and disintegrate everything which gets in the way, and there is scarcely any material which can resist the

everything which gets in the way, and there is scarcely any material which can resist the action of such a machine. When an experimental trial of the disintegrator was made in Singapore, it was found that the sago pith which had run through it came out like sawdust, or if a stream of water was kept going at the same time, the sago came out in the form of a pulpy paste, which only wanted washing and drying to convert it into first class sago flour. It was evident that some modifications, which only experience could suggest, would be required to make the machine a perfect success, but it answered explanations so well that the are without change, as is also the case with

ishrooms, extra fine... mpkin, 3 b Golden..... cootash, standard.....

Absolutely the Best Brand.

WHOLESALE PRICE CURRENT. nced—Sugars. ned—Package Coffees. AXLE GREASE. BAKING POWDER. .13 75 CHOCOLATE. Runkle Bros'. Premium..... Homeo-Cocoa... Homeo-Cocoa.. Breakfast.... COCOANUT. Schepps, 1s Maltby's, Peerless . @18
Bulk, pails or barrels . @16
COFFEES—PACKAGE. 30 lbs 60 lbs 100 lbs Avorica. COFFEES. Roasted Green. Rio .. 22@24 Santos..... Maricabo.... Java..... O. G. Java. Arbuckle's Avorfea, 50 lb. doub Quaker Cy. "
Best Rio "
Prime Maricabo " Thompson & Co.'s Honey Bee.. 60 foot Jute... 90 | 50 foot Cotton... 1 60 72 foot Jute... 1 20 | 60 foot Cotton... 1 75 40 Foot Cotton... 1 50 | 72 foot Cotton... 2 00 Butter..... retzels..... Lemon Cream
Sugar Cream
Frosted Cream
Ginger Snaps.
No. 1 Ginger Snaps.
Lemon Snaps.
Coffee Cakes.
Lemon Wafers.
Jumbles. Jumbles.
Extra Honey Jumbles.
Extra Honey Jumbles.
Frosted Honey Cakes.
Cream Gems.
Bagleys Gems.
Seed Cakes.
S. & M. Cakes. Seed Cakes.
S. & M. Cakes
CANNED FISH.
Clams, 1 D, Little Neck.
Clam Chowder, 3 D.
Cove Oysters, 1 D standards.
Cove Oysters, 2 D standards.
Lobsters, 1 D plenie.
Lobsters, 2 D, pienie.
Lobsters, 2 D star.
Lobsters, 2 D star.
Lobsters, 2 D star.
Mackerel, 1 D fresh standards.
Mackerel, 5 D fresh standards.
Mackerel, 3 D in Mustard.
Mackerel, 3 D in Mustard.
Mackerel, 3 D soused.
Salmon, 1 D Columbia river.
Sandines, domestic 4s.
Sardines, domestic 4s.
Sardines, Mustard 4s.
Sardines, Mustard 4s.
Sardines, Mustard 4s.
Sardines, Spiced, 4s.
Trout, 3 D brook.

CANNED FRUITS. Trout. 3 b brook.

CANNED FRUITS.
Apples, gallons, standards.
Blackberries, standards.
Cherries, red standard.
Cherries, pitted. Gail & Ax' F. J. Dettenthaler makes a bold assertion Green Gages.

Green Gages,

Gr

OATMEAL SALT. 0 Pocket, F F Dairy...... 2 10@3 28 Pocket...... Saginaw or Manistee.
Ashton, English, dairy, bu. bags.
Ashton, English, dairy, 4 bu. bags.
Higgins' English dairy bu. bags.
American, dairy, ½ bu. bags.
Rock, bushels. SAUCES. Selects. SPICES-PURE GROUND. turgeon " Saigon ...
Cloves, Amboyna ...
" Zanzibar
Ginger, African ...
" Cochin ...
" Jamaica ...
Mace Patavia Mace Batavia.... "Cayenne. STARCH.

Muzzy, Gloss, 48 th boxes, 1 th pkgs..."

"40 th "51 th county the state of t Clipper ...... Scalping Knife.... TEAS. ...2 00

MIXED Gum Drops in pails..... Gum Drops, in bbls..... Moss Drops, in pails..... Moss Drops, in bbls..... California, fancy. Filberts, Sicily..... Walnuts, Grenoble. Pecans, Texas, H. P. " Missouri...... Cocoanuts, \$\mathbb{P}\$ 100, full bags. Prime Red, raw # 10. Choice do do Fancy H.P. do do Choice White, Va.do Fancy H P.. Va do H. P. Va.... F. J. Dettenthaler quotes as follows: Fairhaven Counts .. PORK IN BARRELS.
Mess, Chicago packing.
Short cut.
Short cut, clear, Botsford.
Short cut Morgan
Extra clear pig, short cut.
Extra clear, heavy.
Clear quill, short cut.
Boston clear, short cut.
Clear back, short cut.
Standard clear, short cut, best. PORK IN BARRELS. SMOKED MEATS—CANVASSED OR PLAIN. \*\* 12 to 14 lbs. BEEF IN BARRELS In half barrels..... In quarter barrels.... WOODENWARE.

Fishers. Blue "Short Grey, Long " MISCELLANEOUS. Ginseng—Local dealers pay \$1.60@\$1.70 \$ b or clean washed roots. Rubber Boots and Shoes—Jobbers are offer-ng 40 per cent. off on first quality and 40 and 2½ per cent. off on second quality.

COUNTRY PRODUCE. Apples-\$2@2 25 per bbl.

Beets-In good supply at 40c per bu. Bean-Hand-picked mediums are very carce, readily commanding \$2.50 per bu.

Butter—Creamery is in good demand and fairly firm at 24@26c. Dairy is active at 20@

lc. Cabbages—\$4@\$7 per 100, according to size. Celery-20@25 \$ doz. Cheese-Jobbers are holding their stocks at

13@13⅓c. Cranberries-Home grown, \$3 perbu. Cape Cod. 36.25 per bu. Dried Apples-Evaporated are weak, Job-

ers pay 8c and hold at 10c. Eggs-Jobbers are paving 16c and holding Honey-Dull at 12@16c.

Hay-Baled is moderately active at \$14 per ton in two and five ton lots and \$13 in car lots. Onions-Jobbers pay 60@70c and hold at 80c. Pop Corn-2e \$ 10.

Potatoes-The market is looking up, the outhern and Eastern demand having lately become quite active. Handlers are paying 65 @70c for Burbanks here and 55@60c at the Northern buying points.

Sweet Potatoes - Kiln-dried Jerseys, \$3.50 per bbl. Baltimore, \$2.90 per bbl. Turnips-30c # bu.

GRAINS AND MILLING PRODUCTS. Wheat—No change. City millers pay 75c for Lancaster and 72c for Fulse and Clawson. Corn—Jobbing generally at 50c in 100 bu. lots and 47½c in carlots.

Oats—White, 35c in small lots and 30@31c in

Oats—White, 35c in small lots and 30@31c in carl ots.

Rye—48@50c \$\forall \text{bu}\$ bu.

Barley—Brewers pay \$1.20 \$\forall \text{cwt}\$ cwt.

Flour—No change. Patent, \$5.00\$\forall \text{bl.in}\$ sacks and \$5.20 in wood.

Straight, \$4.00 \$\forall \text{bl.in}\$ bbl. in sacks and \$4.20 in wood.

Meal—Bolted, \$2.40 \$\forall \text{bl.}

Mill Feed—Screenings, \$14 \$\forall \text{ton.}\$ Bran, \$15

# ton. Ships, \$15.50 # ton. ton Corn and Oats, \$18 # ton.

CHURCH'S Bug Finish!

READY FOR USE DRY. NO MIXING REQUIRED. It sticks to the vines and Finishes the whole crop of Potato Bugs with one application; also kills any Curculio, and the Cotton and Tobacco

Worms.

This is the only safe way to use a Strong Poison; none of the Poison is in a clear state, but thoroughly combined by patent process and machinery, with material to help the very fine powder to stick to the vines and entice the bugs to eat it, and it is also a fertilizer.

ONE POUND will go as far as TEN POUNDS of plaster and Paris Green as mixed by the farmers. It is therefore cheaper, and saves the trouble and danger of mixing and using the green, which, needless to say, is dangerous to handle.

Bug Finish was used the past season on the State Agricultural College Farm at Lansing, Michigan, and, in answer to inquiries, the managers write: "The Bug finish gave good satisfaction on garden and farm." Many unsolicitated letters have been received praising Bug Finish.

Barlow & Star, hardware dealers at Coldwater, Mich., write as follows under date of May 14: "We sold 3,100 pounds of "Bug Finish." last year. It is rightly named "Bug Finish." as it finishes the entire crop of bugs with one applicatiod. We shall not be satisfied unless we sell three tons this year, as there is already a strong demand for it. Please send us ten barrels (3,000 pounds) at once." Vorms.

This is the only safe way to use a Strong

Guaranteed as represented. Cheaper than any other Mixture used for the purpose.

Anti-Kalsomine Co., Grand Rapids.

GRAND RAPIDS DISTRICT

TELEGRAPH CO. NO. 3 CANAL ST., GRAND RAPIDS,

Electrical Supplies, Burglar Alarms and Fire Alarm Boxes put in cities. Hotel Annunciators and Electric Door Bells at wholesale and retail. Drawings sent with Bells, so anyone can put them up. fessengers, Hacks, Express Wagons on hand day and night.

J. W. GLASS, Supt.

## Orugs & Wedicines

N. H. Tibbs.
harmacy—W. L. White, A. C. Bauer and

OBGANIZED OCTOBER, 1883.
Frank Inglis.
President—F. W. R. Perry.
e-President—J. J. Crowley.
and Treasurer—F. Rohnert.
ecretary and Treasurer—A. B.
sting—First Wednesday in Juy.

ntral Michigan Druggists' Association aident, J. W. Dunlop; Secretary, R. M. Mussell. Clinton County Druggists' Association

Ionia County Pharmaceutical Society esident. W. R. Cutler: Secretary, Geo. Gundrum.

Jackson County Pharmaceutical Ass'n, resident, R. F. Latimer; Secretary, F. A. King. Kalamazoo Pharmaceutical Association resident, D. O. Roberts; Secretary, D. McDonald.

son County Pharmaceutical Society. lent, F. N. Latimer; Secretary, Wm. Heysett. sta County Pharmaceutical Society ent, C. H. Wagener; Secretary, A. H. Webber.

Monroe County Pharmaceutical Society. resident, S. M. Sackett; Secretary, Julius Weiss. Muskegon County Druggists' Association resident, E. C. Bond; Secretary, Geo. L. LeFeyre.

Muskegon Drug Clerks' Association. lent, C. S. Koon; Secretary, Geo. L. LeFevre. Newaygo County Pharmaceutical Society President, J. F. A. Raider; Secretary, N. N. Miller. Oceana County Pharmaceutical Society resident, F. W. Fincher; Secretary, Frank Cady.

ginaw County Pharmaceutical Society, sident, Jay Smith; Secretary, D. E. Prall. Shiawassee County Pharmaceutical Society

Tuscola County Pharmaceutical Society resident, E. A. Bullard; Secretary, C. E. Stoddard. Manistee County Pharmaceutical Society. President, W. H. Willard; Secretary, A. H. Lyman,

### THE FOURTH ANNUAL.

eresting Meeting of the Grand Rapids Pharmaceutical Society.

At the fourth annual meeting of the Grand Rapids Pharmaceutical Society, held at THE TRADESMAN office last Thursday evening, President Steketee presented his annual address, as follows:

entlemen of the Grand Rapids Pharmaceut cal Society: Another year has passed and we meet to-night in annual session. We have not grown very much in numbers the past year; but, while we have not gained very much in numbers, we certainly have gained in strength. Our meetings the past year have been meagerly attended. The work has been done by but a few of us. The non-attendance is probably contracted. then aimed at—the establishment of pernent prices on patent and proprietary dicines. While but a few of us did the work, we have not been idle. During the present year, we have caused that excellent work of the Committee on Trade Interests of last year to be published and bound in book form. While this has been very expensive to a few of our members, the whole is paid for. A large majority were called upon to donate one dollar only, and in return for this they received our adopted price book—a good and substantial book for fu-

As every druggist here and elsewhere in Michigan must remember what the last Legislature in Michigan attempted to do for the druggists, it is not necessary for me to repeat; but had it not been for a few memrepeat; but had it not been for a few members from this Society, who spent their own money and time to defeat the measure, the whole of us would have been classed as saloon-keepers and a tax of \$500 imposed upon us. With our presence and that of other druggists from different parts of the State, and the good judgment of cool-headed members of the Legislature, we escaped that which would eventually have ruined the drug trade of Michigan. But, gentlemen, do not think a druggist may sell wines and liquors as he pleases. My advice is to sell

nors as he pleases. My advice is to sell m according to law and do not make a on of your drug store by retailing li-

ors by the glass. Another thing we accomplished is the Another thing we accomplished is the closing of our drug stores on the Sabbath lay from the hours of 1 to 6 p. m. This has been the writer's wish for many long years, for if there ever was a man who wishes to rest one day in the week, and also to give his employes rest, it is I. I cannot see why the people should ask us to give all our time to their wants and in this way make slaves of us, while other branches. give all our time to their wants and in this way make slaves of us, while other branches of business are closed, because it is the Sabbath and a day for rest. As druggists, we are asked to open our stores at 6 a. m. and close at 10 to 11 p. m., every day in the week. If we continue to close on the Sabbath, as we started, the public will not suffer, for it is a well-known fact that every physician is supplied with remedies for immediate want in case he is called during the time our stores are closed. But, as I started out by saying "accomplished." I am sorry to say before I close this subject, that all of our druggists are not living up to their promise. I am informed that a few have a roken their promise and are again running places of business as we started a few weeks ago and urge the drug clerks of Grand Rapids to be unanimous in refusing to work for any druggist who refuses to close his store as agreed upon by a majority of the members of our Society.

I am opposed to hasty legislation by our Society. I believe that everything presented for action should lay over until the next meeting, unless it can be shown to be very urgent.

I am also opposed to any committee acting without power to act, as in the reduction or advancement in prices of proprietary articles, or anything usually sold by druggists. In such cases, a special meeting should be called for action, and the Society decide the matter in question.

I am also opposed to any one being present at our meetings not a member of the Society, and no member should be represented

reference to our dues. I am informed that we are out of debt, with a small balance in the treasury. I believe that the sum of two dollars per annum is too much for some of our members to pay. I think one dollar per annum is sufficient. Every member should pay his dues in advance, as we need the noney for the ensuing year.
In conclusion, allow me to congratulate

State, and, by being unanimous in doing good for ourselves, the public has lost nothing by our union.

I thank the officers and members for kindness shown me during the past year and hope that my successor will be more fortunate in having a larger attendance at the

On motion of F. J. Wurzburg, the address was referred to a committee of three embers to take under consideration the everal recommendations made therein. The President appointed as such committee F. J. Wurzburg, W. H. VanLeeuwen and W. Hayward.

Treasurer Fairchild presented his annual eport, showing total receipts during the year of \$236.76 and total disbursements of \$229.-Board of Trustees.

Election of officers being next in order. ine as teller, when an informal ballot was andidate and, on motion of John E. Peck, vas declared unanimously elected.

The remaining officers were elected by aclamation, as follows:

Vice-President—J. W. Hayward.
Secretary—Frank H. Escott.
Treasurer—Henry B. Fairchild.
Board of Trustees—President, John E.
Peck, Geo. G. Steketee, A. F. Hazeltine nd F. J. Wurzburg.

On motion of F. J. Wurzburg, a unaninous vote of thanks was tendered the retirng President for the faithful and able maner in which he had discharged the duties f presiding officer during the past year.

On motion of H. B. Fairchild, Secretary Escott was voted \$25 for his services during

F. J. Wurzburg asked for an expression on the subject of Sunday closing, especially on the point of bringing to time those who refuse to live up to their agreement.

John E. Peck said he had talked with Mr. Herendeen, and was given to understand and that the manufacturer was liable in civthat he would run his business to suit himself.

Geo. G. Steketee suggested that the clerks be requested to use their influence to bring to time those who refuse to close Sunday af-

John E. Peck combatted the idea advanced by Mr. Steketee, holding that other influ- al public, as well as his immediate patron, tendance is probably owing to the fact that our predecessors did all the work this Society then simed at the enterlief in Sunday closing.

The holl-all the work this Society then simed at the enterlief in Sunday closing.

tee be appointed to wait on those who re- the contents of the jar were correctly indifuse to close Sundays, using mild means to accomplish the ends in view.

The suggestion of Mr. Hayward was embodied in the form of a motion by H. B. It is to be hoped that the above will in no Fairchild, when the chair appointed as such committee H. E. Locher, F. J. Wurzburg and J. W. Hayward.

Dr. Locher said he thought the fear of a pharmacy. Pharmacognosy and chemistry ompetitor's keeping open on Sunday was largely over-estimated. For himself, his neighboring druggist never opened on Sunday, and he was sure he never gained anything by it, while he was equally sure his competitor never lost anything by his course. He gained the respect of people by never opening his doors on the Sabbath.

The meeting then adjourned. Minor Drug Notes.

The new crop of insect powder is report

African indigo is becoming of importance There will be a good supply of oil of pep-

The cinchona plantations owned by the Java government are for sale.

A short crop of ergot is reported, causing

Powdered may apple is called for under the name of "love powder" in England. The salicylate of mercury and salicylate of lithium are among the new remedies.

The National Formulary is in course (

preparation and will be ready some time this winter. European patents have been granted for the artifical production of codein and other ethers of morphine.

The adulteration of opium in Smyrna i

The adulteration of opium in Smyrna is increasing as the producers are becoming more systematic in the fraud.

The United States consul, at London, Ont., estimates that 25 per cent. of the drugs sold there come from the United States.

According to an exchange, the cheap commercial insect powder is composed of 50 per cent. licorice powder, 30 per cent. kaolin, and 20 per cent. insect powder.

Some filtering papers have been proved by a French chemist to contain as much as 10 per cent. of sulphate of lime. Recently, a young chemist in Edinburgh showed that a sample of distilled water contained much sulphate of lime. An exchange says there seems to be a connection between the two

State Board of Pharmacey, held at Lansing ast Tuesday and Wednesday, there were fifty-seven applications for registration, fiftytwo for pharmacists' certificates and five for assistants' certificates. Out of the class of fifty-two, thirty-one passed a satisfactory examination, as follows: L. C. Aldrich. Leslie: C. F. Allen, Adrian; Oliver S. Bell Winsor, Ont.; John F. Bennett, South Lyon; A. G. Bush, Clarksville; J. L. Conglen, Pentwater; L. A. Cornell, Thedford, Ont.; James A. Cox, Blenheim, Ont.; Herbert L. Day, Farwell; Wm. Donaghy, Windsor, Ont.; John Durst, Lansing; H. M. R. Gibbs, Birmingham; Harman C. Goldsmith, Manistee; Fred. R. Harris, Marlette; Harry B. Harrell, A. A. Lammie, A. A. Lloyd. Detroit; Henry Levy, Ann Arbor; Carl F. Warner, LeRoy; O. C. Pemberton, Fremont; Clarence G. Pitkin, Brighton; A. S. Putman, Manistique; Wm. E. Root, Benton LINDEN BLOOM Harbor; Cassius E. Price, Oscoda; E. M. Sedgwick, Battle Creek; W. W. Sheldon, the Society upon the fact that we are the best organized Society of its kind in the Saginaw; W. E. Sheffield, Vestaburg; Miles R. Smith, St. Louis; Wm. S. Stevens, Detroit; 'A. L. Walker, Detroit; W. O. Windover. Detroit.

Out of the class of five, the following passed a satisfactory examination and will receive the certificate of registered assistant: G. B. Beall, Mendon; Fred. Ream, Detroit; O. E. Youngquist, Lisbon.

The next meeting will be held in Grand Rapids, the first Tuesday in March.

The Drug Market.

Quinine continues depressed and is 1c. lower this week for best German brands and 2c. for P. & W. Opium is dull at this moment, but will, no doubt, be higher soon, as the Smyrna market is higher. Morphia 35, leaving a balance on hand of \$6.91. is steady, Cocoa butter continues to adthe report was accepted and referred to the vance, on account of scarcity. Balsam tolu is tending lower. There has been a sharp advance in linseed oil, on account of an adhe President appointed Albert F. Hazel- vance in seed. Turpentine is moving steadily upward. Camphor gum is firmer. Borax eceded with. For President, H. E. has advanced and is tending still higher. ocher received more votes than any other Gum shellacs, all grades, are advancing. Hemp and canary seeds are very firm and will be higher. Oil sassafras is again ad-

Pharmaceutical Jurisprudence.

From a series of articles on the legal liability of druggists, contributed to the American Drug Clerk's Journal by Arthur Humphrey, we cite the following: "In a New York case (Thomas vs. Winchester, 6 N. Y., 397) decided some years ago, one Winchester, contribution of the contribution of chester, a manufacturing chemist, through a mistake of an employe, labeled a jar of extract of belladonna "extract of dandelion," and sold same as extract of dandelion to a dealer, who resold it to a druggist. Mrs. Thomas being ill, her physician prescribed extract of dandelion; her husband purchased of the druggist either a part or the whole of the falsely labeled package; Mrs. Thomas took a portion of the contents of the jar, and was made thereby violently ill so that her life was despaired of. With prompt medical skill, and after suffering intensely, she recovered. The court held that the number of hands through which the falsely labeled article had passed was immaterial, and that the manufacturer was liable in il damages for the injury done. It is a general rule in the law of damages, that the party whose negligence caused the damage is liable only to the person with whom he dealt, and damages to third parties are too remote. There is an important exception to this rule, however, in the case of articles manufactured for public use. The manufacturer has a duty to perform to the gener-Winchester, by labeling the article "extract J. W. Hayward suggested that a commitcated by the label, and a person purchasing the jar, or using the contents thereof, had a right to rely implicitly on the representa-tion made by the label."

way influence druggists to feel that they can handle drugs without being able to recognize them. Selling goods in original packages has little to do with true must be brought to bear wherever possible.

A Charlotte, N. Y., man, laboring under the impression that he had swallowed his upper teeth, went to Buffalo at once for medical counsel. He subsequently got a dispatch that the teeth had been found and came back happy of the next train.

Among the recent discoveries at Pompeii was a wooden case containing a complete set of surgical instruments, many of which are similar to those used at the present day.

### PENINSULAR WHITELEADAND COLOR WORKS

MAKERS AND GRINDERS OF

Prussian, Chinese and Soluble Blues. Peninsular Permanent Red, Vermilions, White Lead, Zinc, Etc., Etc.

SPECIAL PAINTS MADE TO ORDER.

LINDEN BLOOM

Is now the most popular and rapid selling

PERFUMB From the Atlantic to the Pacific, through out the entire country.

Highly recommended by Mrs. Grover Cleveland, Lillie Langtry, Emma Abbott, Rhea, and a host of eminent ladies and gentlemen whose taste and judgment are reliable.

Testimonials of druggists from all parts of the U. S. ascribe it the FAVORITE and LEAD-ING odor with the masses.

Put up in handsome bottles with cut glass stoppers.

Eighteen and a Half Fluid Ounces for \$4. One dozen roc. bottles and exquisite souvenir cards free with first order.

Add a pound to your next order for drugs.

FOOTE & JENKS'

Complexion Powder.

Two Sizes—Regular or 50-cent size, an Trial or 25-cent size. SHADES: Flesh, White, Brunette.

"Linden Bloom Complexion Powder" is without a rival in elegance of package, the boxes being turned wood, beautifully enameled in many attractive tints and patterns. The powder itself is of impalpable fineness, contains no poisonous ingredients, and from its delicate perfume and pleasing effects on the skin is in popular demand with society and professional beauties. They all say "It's perfect."

Exquisire Souvenir Advertising Cards with Every Dozen. REGULAR SIZE.

Haxeltine & Perkins Drug Co., Agents for GRAND RAPIDS.



### TIME TABLES.

Grand Rapids & Indiana.

	All Trains daily except Sundny.
	GOING NORTH.
ä	Arrives. Leaves.
	Traverse City & Mackinaw Ex8:45 a m 9:05 a m
ij	Traverse City & Mackinaw Ex 11:30 a m
a	Traverse City & Mackinaw Ex 7:30 p m 10:40 p m
	Cadillac Express 3:40 p m 5:05 p m
3	Saginaw Express
1	" "10:30 a m. 4:10 p m
9	Saginaw express runs through solid.
National Parties	9:05 a.m. train has chair car to Traverse City and Mackinaw.

11:30 a. m. train has chair car for Traverse City, Peoskey and Mackinaw City. 10:40 p. m. train has sleeping cars for Traverse City, Petoskey and Mackinaw.

	Traverse City and Mackinaw Ex 10:50 pm
	7:15 a m train has parlor chair car for Cincinnati. 5:00 p m train has Woodruff sleeper for Cincinnati. 5:00 p. m. train connects with M. C. R. R. at Kalama- zoo for Battle Creek, Jackson, Detroit and Canadiun points, arriving in Detroit at 10:45 p.m.
	Muskegon, Grand Rapids & Indiana.
	Leave. Arrive.
ı	6 30 a m 10:10 a m
ł	11 00 a m 4:30 p m
į	4.40 p m 8:50 p m
ı	Leaving time at Duidge street denst 7

Detroit, Lansing & Northern. Grand Rapids & Saginaw Division

C. L. LOCKWOOD, Gen'l Pass. Agent.

Daily. Daily except Sunday.
Pullman Sleeping Cars on all night trains. Through
rlor car in charge of careful attendants without excharge to Chicago on 12:30 p. m., and through coach
9:10 a. m. and 11 p. m. trains. Newaygo Division.

Chicago & West Michigan.

Express Leaves. Arrives.
4:05 p m
Express. 4:05 p m
Express. 8:25 a m
10:20 a m
All trains arrive and depart from Union Depot.
The Northern terminus of this division is at Baldwin,
where close connection is made with F. & P. M. trains
to and from Ludington and Manistee.
W. A. GAVETI, Gen'l Pass. Agent.
J. B. MULLIKEN, General Manager.

Lake Shore & Michigan Southern.

Leave.

Ex. & Mail. N. Y. Mail.

N. Y. Mail. N. Y. Ex. & Mail. N. Y. Mail.

1. 435 pm 7.45 am. Grand Rapids. 9.45 am 6.15 pm 5.155 pm 9.02 am. Allegan.

1. 50 pm 9.02 am. Allegan.

1. 50 pm 19.06 am. Kalamazoo. 7.50 am 4.00 pm 1.05 pm 10.06 am. White Pigeon. 5.55 am 2.20 pm 1.25 am. White Pigeon. 5.55 am 2.20 pm 1.35 am. White Pigeon. 5.55 am 2.30 pm 1.55 am 11.35 am. 11.30 pm. 5.40 am. 6.30 pm. Clicogo. 11.30 pm. 6.50 am. Alocal freight leaves Grand Rapids at 12.50 pm. carrying passengers as far as Allegan. All trains daily except Sunday.

J. W. McKenney, General Agent.

Chrome Greens and Yellows.

Being makers of DRY COLORS, we have an advantage over the so-called paint manuacturers, who simply grind and mix.

SPECIALTIES—Tinted leads, twenty shades; ach. Carriage and Buggy Paints, nine pice colors; Ready Mixed Paints; Coach lors Ground in Japan; Decorative Wall, esco, Floor, Sash, Fire-Proof, Car, Barn and mestic Paints; Wood and Iron fillers; Maple af Permanent Green; Pure Putty.

DETROIT, - MICH.

WHOLESALE PRICE CURRENT.

Advanced—Linseed Oil, Cocoa Butter, Tur- pentine, Borax. Declined—Quinine German, Balsam Tolu.
ACIDIM
Aceticum       8@ 10         Benzolcum, German       80@1 00         Carbolicum       45@ 50         Citricum       58@ 65
Hydrocnfor   \$\frac{36}{26} \) 5   Nitrocum   10@ 12   Oxalicum   11@ 13   Salicylicum   1 85@2 10   Tannicum   1 40@1 60
Tartaricum
Aqua, 16 deg
Carbonas
Cubebae (po. 1 30)       1 60@1 70         Juniperus       6@ 7         Xanthoxylum       25@ 30
RAT.SAMITW
Copaiba     55@ 60       Peru     @1 50       Terabin, Canada     50@ 55       Tolutan     45@ 50
CORTEX.
Abies, Canadian 18 Cassiae 11 Cinchona Flava 18
Euonymus atropurp       30         Myrica Cerifera, po       20         Prunus Virgini       12
Quillaia, grd
Ulmus Po (Ground 12) 12

FERRUM.

sulphate, com'l, (bbl. 85). ssia Acutifol, Tinnivelly.....

Iaematox, 15 b boxes.

Anisi ...... Auranti Cortex......

Lavendula .... Limonis .....

inapis, ess, Thyme .

Arum, po......

Chlorate, (Po. 20).

Detroit, Grand Haven & Milwaukee.

Leaves.
10:55 p m
10:30 a m
3:50 p m
6:40 a m
11:00 a m
p m
5:10 p m
p m
5:10 p m
p m
5:10 p m
p m
6:40 a m Mixed. 7:45 a m

† Daily, Sundays excepted. \*Daily.

Passengers taking the \$:50 a m Express make close connection at Owosso for Lansing, and at Detroit for New York, arriving there at 10:10 a m the following morning. The Night Express has a Wagner sleeping car

JAS. CAMPBELL, City Passenger Agent.

GEO. B. REEVE, Traffic Manager, Chicago.

Michigan Central. Grand Rapids Division.

Gentianus Gentiana, (po. 15).... Glychrrhiza, (pv. 15)... Hydrastis Canaden, (po. 45)...

senega ...... Smilax, Officinalis, H Scillae, (po. 35)... Symplocarpus, Foetidus, po Valeriana, English, (po. 30)... German arui, (po. 18)

Hydrargyrum Ichthyocolla, Am Indigo Iodine, Resubl Magnesia, Sulph, (bbl. 1½),
Mannia, S. F.
Morphia, S. P. & W.
Morphia, S. N. Y. Q. & C. Co.
Moschus Canton
Myristica, No. 1.
Nux Vomica, (po. 20).
Os. Sepia.
Pepsin Saac, H. & P. D. Co.
Picis Liq., Quarts
Picis Liq., quarts
Picis Liq., quarts
Picis Liq., pints.
Pil Hydrarg, (po. 30).
Piper Nigra, (po. 22).
Piper Alba, (po. 35).
Pix Burgun.
Plumbi Acet.
Potassa, Bitart, pure.
Potassa, Bitart, com
Potass Nitras, opt.
Potass Nitras, opt.
Pulvis Ipecac et opii.
Pyrethrum, boxes, H. & P. D. Co., doz.
Pyrethrum, pv.
Quassiae.

Quassiae Quinia, S, P, & W Quinia, S, German Rubia Tinctorum Saccharum Lactis, pv whale, winter
Lard, extra.
Lard, No. 1
Linseed, pure raw
Linseed, boiled
Neat's Foot, winter strained. Spirits Turpentine.....

Red Venetian.

Ochre, yellow Marseilles.
Ochre, yellow Bermuda.

Putty, commercial
Putty, strictly pure
Vermilion, prime American.
Vermilion, English.
Green, Peninsular.
Lead, red strictly pure.
Lead, white, strictly pure.
Whiting, white Spanish
White, Gilders'
White, Paris American.

Whiting Paris English cliff.
Pioneer Prepared I aints. Pioneer Prepared I aints.... Swiss Villa Preparer Paints... No. 1 Turp Coach.
Extra Turp.
Coach Body.
No. 1 Turp Furniture.
Extra Turk Damar.
Japan Dryer, No. 1 Turp.

Offer No. 171. FREE-To Merchants Only: A (five pieces), in satin-lined plush case. Address at once, R. W. Tansill & Co., 55 State St., Chicago.

APPROVED by PHYSICIANS. Cushman's



In the treatment of Catarrh, Headache Neuralgia, Hay Fever, Asthma, Bron-chitis, Sore Throat and Severe Colds, stands without an equal.

HAZELTINE & PERKINS

WHOLESALE

# Druggists!

Have now in Stock and Invite

# HOLIDAY TRADE

An Elegant Line of

## PERFUMES

Put up in the following styles:

Match Safes five styles Christmas Gards ten styles Fancy Plush Boxes Hand Lamps two sixes Night Lamps Embossed Boxes Vases four styles Slippers two sixes Bisque Figures Watches Yumblers Pitchers Boots

Also a Line of

Jug8

# Sachet Bags

In Silk and Satin.

genuine Meerschaum Smoker's Set, All These Goods are Low in Price and are very Desirable.

> Hazeltine & Perkins Drug Co.,

Grand Rapids, - Mich.

THE LICHTERN TRANSMA

CANTILE JOURNAL, PUBLISHED EACH

E. A. STOWE & BRO., Proprietors

WEDNESDAY. NOVEMBER 9, 1887. LEISURE HOUR JOTTINGS.

BY A COUNTRY MERCHANT.

and resignation of the Arab when he solaces himself for some kick or cuff of fortune by rently murmuring the word "kismet." I have no respect for, or belief in, the theory of fatalism, but I am, nevertheless, satisfied that if we were all fatalists we could exet much more comfort out of existence and that the longevity of the race would terially increase. There would be nothing courageous or self-reliant or brain-developing in calmly throwing all responsibility for our mistakes and misjudgments off from our own shoulders, but if we claimed the moral right to do so the time that we spend and the ill-nature that we any party who witnessed my compliance fore ourselves and defending ourselves against ourselves would be saved; and if we take care of my few goods and chattels. felt that the prosecution of somebody or something would give us relief or consolation, we would merely have to arraign, convict and condemn the unknown, unsubstantial, unresisting, absurdly mysterious some

A belief in fatalism is commonly supposed to be the product of Oriental teachings and traditions, but it doesn't need a very prolonged or very microscopic observation of the people with whom we come in contact to convince us that it exists, and in no minute degree, among our boasted intelligent, enlightened and educated American sovereigns and that almost numberless faults and failings and short-comings of individuals are, with the utmost calmness equanimity and indifference, attributed to the decrees of fate.

thing called Fate.

When this unmanly and unphilosophical belief doesn't affect our personal interests, we view it with very much the same contempt and indifference as we do the theory of the moon's influence on crop planting or sheep shearing or weed cutting, but, unfortunately, it is too often used to our pecuniary disadvantage. For instance, Silas Jenkins is a poor man with a large family, but I consider him honest and I help him through a cold, dull winter in the way of household necessities. The next summer, fate, according to Silas' explanation, so shapes affairs that he strikes for an increase of wages, remains idle until cold weather again and is then indignantly astonished at my disinclination to give fate another trial. Or, again, Farmer Snow owes me a large book account which is long overdue, and, in reply to my delicate suggestions of an adjustment, Farmer S. conveys to me the agreeable assurance that when fate is kind enough to allow him thirty bushels of wheat per acre instead of thirteen he will make it a point to see that I am paid in full. Or, once more, my house needs reshingling and I contract for the services of Adze, the and fresh until entirely used. carpenter. Adze puts in an appearance as agreed and speedily and skillfully removes the old shingles from one side of the building. Then fate steps up and informs Adze that his brother has arrived from California and that he must visit with him three or four days, during which fraternal observance my rooms are deluged with rain and no inconsiderable amount of my household property ruined.

Almost any business man can recall instance after instance of the neglect or refusal of individuals to fulfill contracts on the assumption that their ability to do so is a a brief investigation of their records shows conclusively that, instead of battling manfully and courageously for themselves, they tamely and submissively accept any little circumstance that disarranges their programmes as a reasonable and satisfactory excuse for disarranging the programme of the party with whom they contracted.

I would have much less admiration for the gravity and resignation of the Arab if I was credibly informed that he whined and whimpered over the supposed decrees of fate and made them an excuse for unloading his misfortunes on his neighbors, but I have good reasons for regarding him, in this respect at least, as more manly and self-reperative than his christian co-fatalists. I can hardly imagine a gentleman of the Orient, who owes his baker a year old account, snuffling to that needy vendor that

a piece of bread particularly en asking the patient man of flour and yeast to add a couple of more loaves to

The man who is self-reliant and indepenat and who uses every reasonable and cal effort to avert loss and disaster, ad, when he finds loss and disaster inevitnonestly and conrageously takes the n upon himself, is the one on whom an almost always implicitly rely. Is a familiar anecdote about the counon and deacon who had a joint inter-field of corn, and, during a pro-and terrible drough, the former be-

ne seriously alarmed about the future of J. E. FELDNER & CO., er and anxiously observed:

'Say, deacon! Our corn is all wilting up. Hadn't we better pray for rain?" The deacon glanced at the sky, wet his finger and held it up and replied:

"'Twouldn't do any good, parson; th wind's wrong! But we'll get out the cultivator and give it a thorough stirring up and that will do some good!"

And I have often thought that I should, by a large majority, prefer the deacon to the parson when a matter of dollars and cents depended upon the success of the corn

If this article is intended to convey any moral, it is that any transactions you may have with the whiners and whimperers and snivelers of humanity had, for your own satisfaction and profit, better be closed up

If Dick Swiveller should enter my place of business and request the transfer of certain commodities, with a promise of future adjustment and giving as a reason that he was impecunious and that

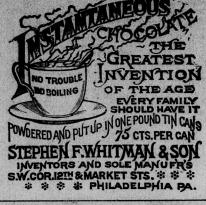
"'Twas always thus:
From childhood's hour I're seen
my fondest hopes decay;
I never had a tree or flower
but 'twas the first to fade away,''

ender by perennially trying ourselves would be justified in advising my family to immediately have a guardian appointed to



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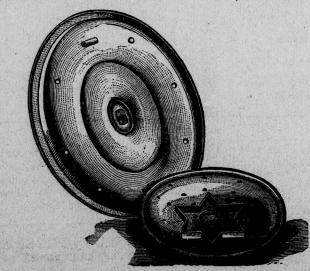
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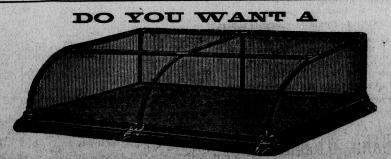
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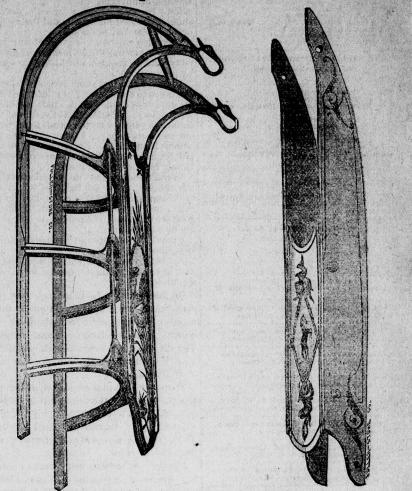
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