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**VOL.** 5.

DEALER IN

**AWNINGS & TENTS** 

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We should be pleased to open correspondence with anyone having APPLES, POTATOES, ONIONS, BEANS, DRIED FRUITS and other Country Produce to of-fer. CAR LOTS A SPECIALTY. Consignments will receive or best attention. We are willing at all times to make lib-eral advances when drafts are drawn with bill lading attached. Goods sold on arriv-al or held as per request of shipper. S. T. FISH & Co.,

**Commission** Merchants 189 So. Water St., Chicago, Ill. REFERENCE-First National Bank, or any Wholese Grocer here.



1992 (1992) \$6.75 per ton. Egg and Grate Stove No. 4 and Nut - - \$7.00 per ton. For September Delivery.

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EDMUND B. DIKEMAN THE GREAT



Mich.

#### RELLUF. Written Especially for THE TRADESMAN. Just after breakfast, one fine spring

THE FORGED CHECK.

morning in 1872, an advertisement in the Chicago Times for a book-keeper caught and fixed my attention. The salary was sufficient for a single man, and the firm well-known as responsible and upright gentlemen. I immediately wrote, enclosing references, with which Mr.----, the head of the firm, was so entirely satisfied that the next day's mail brought me a positive engagement, unclogged with the slightest objection to one or two subsidiary items I had stipulated for, and accompanied by an invitation to make his house my place of residence, until I could conveniently suit

game as that?"

myself elsewhere. This was very kind and considerate; and the next day but one I took the train for my new field of labor. It thus happened that I became acquainted, and in some degree mixed up, with the train of events described herewith.

quiet horse, which all at once took it into Mr. ---- I found to be a stout, portly its head to shy at something in the road, gentleman, whose years were already beand thereby threw its rider. Help was fortween sixty and seventy. So many winters, although they had plentiful'y besprinkled his hair with gray, shone out with ruddy brightness in his still handsome face, and his temperate habits, it was before long auhis voice, hearty and ringing, had not as thoritatively announced that, although it yet one quaver of age in it. I met him at breakfast on the morning after my arrival, released from confinement, it was not proband his reception of me was very friendly able that his life would be shortened by and cordial-more like a guest than an employe. We had talked but a few minutes accident threatened to have eyil consewhen one of the French windows that led quences in another quarter. Immediately from the dining-room into a shrubbery and after it occurred, one Jobson, a busy, thickflower-garden, opened and admitted a lady, headed lout of a butcher, rushed off to Mr. just then, as I afterwards learned, in her nineteenth year. She was introduced to was walking with her husband upon the me, with old-fashioned simplicity, as "My lawn in front of the house, when the great grand-daughter, Nellie Howard." It is blockhead drove up, and blurted out the acdifficult to look at beauty through other cident, and that it was feared Mr. ---- was men's eyes, and, in the present instance, I killed. feel that I should fail sadly in the endeavor

The shock of such an announcement was, to reproduce in a word picture any adequate of course, overwhelming. A few hours afidea of the fresh loveliness, the rose-bud terward Mrs. Henton gave birth to a healthy beauty of that girl. And, far higher charm boy: but the young mother's life, assailed than feature-beauty, however exquisite, a by fever, was for many days utterly dessweetness of disposition, a kind gentleness paired of-for weeks trembled so evenly in of mind and temper, were evinced in every he balance that the slightest circumstance line of her face.

night turn the scale. At length the black I will own that I was greatly impressed horizon that seemed to encompass her so by so remarkable a combination of rare enhopelessly, lightened and afforded her husdowments; and this, I think, the sharp-eyed band a glimpse of hope. The promise was old gentleman must have perceived, or he fulfilled. 1 was in the library with Mr. might not, perhaps, have been so immedi-Henton, awaiting the physician's morning ately communicative in respect to the near report, which Mr. ---- had requested me to prospects of his grandchild, as he was the bring to him before going to the store, when moment the young lady had withdrawn. Dr. Matson entered the apartment in an evi-"We shall have gay doings here shortly, dently cheerful frame of mind.

Mr. Simonds," he said. "Three weeks from "You have been causelessly alarmed," he next Monday will be Nellie's wedding-day.' said. "There is no fear whatever of a re-"Wedding-day?" lapse. Weakness, only, remains, and that

"Yes," said he; "yes, it has been settled we shall slowly, but certainly, remove." for some time that on that date she is to "Thank God!" exclaimed Mr. Henton. marry Mr. Henton.' 'And how," he added, "shall we manage "Mr. Henton, of Lake View?" about the child? She asks for it incessant-

"A great match, isn't it, in a worldly ly." point of view?" replied Mr. ----, with a Mr. Henton's infant son, I should state,

"Six years more than that. She has a in a low, quick whisper: "There is some son by the name of Frink, by a former mar. one coming. Not a word-remember!" At riage, who is in his tenth year. She wasn't the same time he wheeled his chair half around, so that his back should be toward a widow long. Oldson was caught by her good looks and she by the bait of a wellthe servant we heard approaching.

provided home. 'Unless, however, her hus-"I am sent. sir," said the girl, "to ask if the mail has come?" band gives up his corn speculations, she

will not, I think, have that much longer." "Yes," replied Mr. Henton, with wonder-"Corn speculations! Surely Oldson has ful mastery of his voice. "Tell your mistress I will be with her immediately, and n't means adequate to indulgence in such a that her son-her son is quite well."

"Mr. Simonds," he continued, as soon as "Not he. But about two years ago he bought, on credit, I believe, a considerable the servant was out of hearing, "there is a liquor-stand on the side-board in the diningquantity of wheat, and prices happening to room. Would you have the kindness to fly suddenly up, just then, he made a big bring it to me unobserved-mind that-unthing. . This has quite turned his head, which, by the way, as the Cockneys say, observed by anyone?"

I did as he requested: and the instant I was never quite rightly 'screwed on.'' placed it before him, he seized the brandy The announcement of a visitor interrupted and drank with fierce eagerness. anything further Mr. ---- might have had

"For heaven's sake!" I exclaimed: "think to say, and I soon afterward went home. what you are about, Mr. Henton. You will A sad accident occurred about a month kill yourself." (Concluded next week.) subsequent to the foregoing conversation. Mr. ---- was out riding upon a usually

Preparing Poultry for Market.

Having had many inquiries from shippers tunately at hand, and the gentleman was carried home, where it was found that his thigh was broken. Thanks, however, to tions to farmers and shippers; and as they are based on many years of experience in handling the above produce in the New York market, I am confident, if observed, they

would be a considerable time before he was will result to the profit of the shipper. One general fault in slaughtering poultry is that but little discrimination is shown in the flock between the fat and thin birds. what had happened. Unfortunately, the There may be only a few of the lean ones, but these few put in the same barrel with properly fatted stock, and when the package is open to the eyes of the buyer they will deteriorate the value to him at least le to 2c a pound. Large shippers pack this. Henton's with the news. Mrs. Henton poor grade separately and mark them seconds, but small shippers cannot conveniently do this; therefore, the best plan for all. snippers to follow is to separate the poor fowls and feed them specially, as they are hard to dispose of, and seldom realize enough to cover their original cost, not to

speak of the expenses in marketing. Another important feature is the careful dressing and packing of poultry and the best medium is clean, bright straw, and paper can be used advantageously during cold weather, when there is no danger of sweating, but at all seasons great care should be taken that all animal heat is out of the fowl before packing.

The important point in shipping game successfully is to be certain of its freshness before packing, and placed carefully in the package without ruffing the feathers, which. should be perfectly dry. The class of buyers who pay the highest prices for game will not buy unless they are fresh and of attractive plumage, and would advise shipping by express, except in very cold weather.

Owing to the attention that has been given of late to the hennery business, and the largely increased production and general use of fresh laid eggs, the public taste has become educated to a higher standard, which makes it much more difficult to cater to. Holders of eggs, in cold storage, and by other methods, have found their product this season to be more difficult to dispose of, although we can readily obtain for the hennery eggs 35c, but it is very difficult to get more than 15c to 18c for held stock, and from the fact that so much of this held stock is being offered on the market, it has had a tendency to lessen the consumption, for the reason that our families who cannot get or

NO. 218;



Realizing the demand for, and knowing

the difficulty in obtaining a FIRST-CLASS

to try and meet this demand with a new

Prescription Cases and Store Fixtures FIVE-CENT CIGAR, we have concluded

Cigar called

OF ALL KINDS. SEND FOR CATALOGUES,

SEND FOR ESTIMATES

afford to pay the extreme prices of fresh are

Therefore, in order to induce a large consumption of eggs, which must result in better and more active markets, we must keep. on the lake shore where Mr. Henton had a that they may reach the markets in fresh years, and even our poorer classes who, years ago, were satisfied with a medium "In regard to the child," replied the doc-tor, "I am of the opinion that Mrs. Henton made creamery of the dairy selections, and may see it in a day or two-say the third for the same reason, as stated above, both. day from this, if all goes well. I think we may venture so far; but I will be present, and if receivers will at once offer it in their for any untoward agitation might be in-stantic fatal" This settled, we went our superior quality is the best trade stimulant, and benefits reaped both by the producer and consumer will be active markets, more uniform prices and a higher average for the season's product.

Ella Wheeler thus puts herself on record on the question of lady clerks: "I don't know how it is in the matter of friendship, but I know when I go into any large establishment shopping I always receive better carrier's knock interrupted him. "The attention and more courtesy from the sales-nurse," he added, "is very attentive and men than from the salesgirls. If I desire to punctual. She writes almost every day." be directed to another department in the store I always prefer to ask a man, as he is more willing and affable in his monner.'

> A Chicago dun collects bills by pretendyell his explanation so that it can be heard by everybody within long range ear-shot.



DOES NOT BEQUIRE DOWN WEIGHT Will Soon Save its Cost on any Cou GEO. C. WETHERBEE & CO., Desroo HAWKING & PERRY, Grand Map Kocaustand & Co., E. Sa

### The Nichigan Tradesman.

#### WEREN JOURNAL DEVOTED TO THE Retail Trade of the Wolverine State. E. A. STOWE & BBO., Proprietors.

beoription-One Dollar per year. Adverting Rates made known on application. ion Office-49 Lyon Street, Gran

era Representative-E. H. AYER, 49 bane Building, N. Y. riptions to this paper are not discontinued at e-piration, unless so ordered by the subscriber. thered at the Grand Rapids Post Office.

E. A. STOWE, Editor.

#### EDNESDAY, NOVEMBER 23, 1887.

#### THE SUGAR TRUST.

The New York Shipping List of Novem-ber 19 contains the following reference to a ubject which is now uppermost in imporance to the grocery trade:

Rumor said yesterday that the Sugar Trust has at last become an accomplished et. After long negotiation and the noothing over and harmonizing of many ifficulties, all the details are said to have fact. en satisfactorily arranged, and the papers ined, sealed and delivered. But when, w and where the new combination goes and Arthur Meigs & Co. the groceries, Hi. nent peration no one outside the charmed knows, but time will eventually let the secret out.

The "how, when or where the new com bination goes into operation" does not trouble the grocery trade to any great extent, as they have already had the satisfac tion of seeing the price of refined sugars crawl up about three-fourths of a cent a pound, as a result of the "understanding." between the refiners.

Mr. Howig's "Foibles of our Customers, on another page, might with equal propriety be styled "Foibles of a Merchant." That Mr. Howig should approve, even by implication, of the sale of three kinds of tea from one can, seems to THE TRADES-MAN to be an error in judgment. How the same tea can be sold at 50 cents, 75 cents and \$1 per pound and yet "each kind be worth the price asked for it," is a statement THE TRADESMAN'S readers will be very much inclined to doubt. The ability of another merchant to sell worthless lamp chimneys at the price of good chimneys would also place that merchant under suspicion of being addicted to "foibles." THE TRADESMAN sees nothing very smart in a dealer's working up a traffic in a worthless article, especially when the supply is limited and cannot be maintained. Such a faculty entitles a man to the reputation of being "cunning," but such a reputation, once acquired, does not conduce to his permanent prosperity.

The Independent Grocer comes to hand again, after missing one issue, shorn of its independence. A casual glance at the paper shows that it will hereafter be merely an appendage to the most merciless grocery jobber of Chicago, by whom its policy and editorial utterances will be dictated. THE TRADESMAN regrets this loss to independent trade journalism, as it demonstrates pretty thoroughly the impossibility of maintaining an independent trade journal in the commercial metropolis of the West. Every ttempt thus far made in that direction has resulted in disaster. Nevertheless, the sentiment againt "house organs" is growing stronger and stronger among advertisers, and subscription patrons are beginning to which is simply the mouthpiece of a jobing house and one which advocates the interests of the retail trader.

Frank Neuman, Jr., has retired from the rist mill business at Dorr and will shortly ha. gage in the grocery and saloon Detroit Lumber Co. Arthur Meigs & Co. have enlarged their Laingsburg-Liddell & Hunt have en mple room to about double its former cagaged in the banking business. pacity and are fitting it up in the most ap-Escanaba-M. C. Hitchcock succe proved manner. Bachrich in the hotel business. W. H. Young has engaged in the grocery Ypsilanti-W. H. Woodmancy business at Ferry, the stock having been W. H. Lewis in the hotel business.

AMONG THE TRADE.

AND RAPIDS

lacing the order.

of medicine at Elm Hall.

Gilman in general trade.

Cox in the drug business.

no, has stared a cigar store.

Waters in the grocery business.

W. Harvey in the drug business.

Shaver in the furniture business.

Kimberly in the grocery business.

B. Sweet in the furniture business

Vicksburg-Goldsmith & Fritz st

K. Kittridge in the printing business.

Wm. Garland in the meat business.

Clare-J. B. Newth succeeds

Bellevue-C. D. Kimberly succeeds A.

Bad Axe-Sweet & Barkley succeed N

Ann Arbor-Kittridge & Holmes succe

Romeo-Albert J. Crissman succes

onathan Stone in the grocery business.

Portage-G. F. Munn & Co. succee

Buchanan-Jones Bros. succeed Wm

Lansing-Maynard & Foley succeed C.

Harrison-Henry Thompson succeeds

Richardson & Wilson in the drug business.

Quincy-Rawson, Culver & Co. succeed

St. Johns-G. V. Goodrich, dry goods

M. J. Rawson & Co. in the meat business

dealer, has assigned to Henry E. Walbridge.

Muskegon-C. M. Philabaum succeeds

Philabaum & Howell in the grocery busi-

ness.

iness.

Van Meter in the confectionery business.

Clippinger & Co. in the grocery business.

ames Caruthers in the grocery business.

supplied by Arthur Meigs & Co. through Durand-Jones & Jellis, formerly of Hi. Robertson. Flint, are building an ashery here. Eaton Rapids-Smith & Strank succeed R. S. Woolford, druggist at Mecosta, has added a line of groceries. Arthur Meigs & . J. Lease in the billiard business. Fremont-Chas. L. Gilbert succeeds E Co. furnished the stock, Hi. Robertson

D. McVicker (Mrs. J.) in the hotel busi-E. Maynard has engaged in the grocery East Saginaw-James H. Hill, of the business at Luther. The stock was furumber firm of James H. Hill & Sons, is nished by Arthur Meigs & Co., Hi. Robertheal son capturing the order.

Woodville-Hart & Horning will get ou Geo. Stebbins & Co. have engaged in the 00.000.000 feet of logs on contract for Willdry goods and grocery business at Bangor. am Peter, of Toledo. Spring & Company furnished the dry goods

Menominee-It is estimated that nearly 200,000,000 feet of lumber will be piled in Robertson officiating at the latter establishthe yards here during 1888. Detroit-Leander S. Butterfield (Detroit

Paper Co.) has assigned to R. D. Robinson. Geo. H. Oliver has purchased the inter-Garnishee and other suits forced him to this est of Dr. O. O. Osborn in the drug firm of resort. G. H. Oliver & Co., at 698 Madison avenue, Charlotte-A war of the butchers has pu

lenn Filmore

a au a

STRAY FACTS.

tention to his business. Ar. Gon win

-E. P. Barnard succeeds the

de G E

off in the ber

and will continue the business in his own steaks down to six cents a pound. This is name. Dr. Osborn will resume the practice hard on the butchers and tough on the steaks. Andrew Flanigan, formerly engaged in Muskegon-Ryerson, Hills & Co. have al ready between three and four million feet

business at Alma, has engaged in the dry goods, clothing, grocery and boot and shoe of logs on the skids near their camps on the business at Marion. P. Steketee & Co. fur-Tamarack. nished the dry goods, I. C. Levi the cloth-Pentwater-E. A. Wright has sold his

ing, Clark, Jewell & Co. the groceries and livery stock to W. A. Smith and G. W. Rindge, Bertsch & Co. the boots and shoes. Imus, who will continue the business under the style of Imus & Smith. ABOUND THE STATE.

Northeastern Railway are graded and ready Paw Paw-Edward Nash succeeds G. E. for the iron. It is expected that the road will eventually be run to Traverse City. Detroit-G. M. Conner succeeds Wm. G. Frankfort-The contract for the test well Nashville-C. W. Slosson, late of Kala is finished. Except a light brine at about 1.500 feet, no indications of salt were met Vicksburg-J. W. Ralston succeeds A

face. Foster's Point-About 60,000 feet of lum Bancroft-Harvey & Block succeed E ber, much of it first and second clear plank, was washed ashore here during a recent gale. Strange to say, no one has put in a

> claim for it. Detroit-The District Co-Operative Mercantile Association, which intends to buy a lot and put up a building for the manufacture of crackers and candy, has elected

Francis Fildew President. Evart-Hugh J. McMillan has just enof logs into the Pere Marquette river, for P.

cated in Newaygo county, and will be taken to Ludington. Crystal Falls-The Sheldon & Shafe

feet of old logs in the boom and scattered

men in the woods, while there will be 500

rlevoix-Chris. Hansen has rented the d brush handle factory and is put shingle machinery with a capacity of 28,00 shingles per day. He expects to get int operation by the middle of December.

Oscoda-The Oscoda Salt and Lumber Co., which has been doing business as an unincorporated body, has been incorporated under the style of H. M. Loud & Son. The capital stock of the corporation is \$800,000.

The Oleomargarine Law a Failure. From the Oil, Paint and Drug Reporter. The Commissioner of Internal Revenue is

Vritten Especially for THE TRADESMAN Only he who loves a home can love hi preparing his annual report for publication ountry, the aggregate of a nation's home. in book form, and from advance sheets we If the fanatic really felt the truth of his learn that he has been disappointed in the ofty ideals, he would be ashamed of veworkings of the oleomargarine law, which nement profession and would work out the he characterizes as "worse than useless." problem within himself in silence, beginning Every detail of the subject is entered into at home the task of saving the world and including statistics of production, transport-

making all men blest. ation and trade, chemical analyses of the The growth of all the vegetation in the compounds offered for sale, etc. The Com-Western Hemisphere makes less noise than missioner claims that the tax on the retail do the buyer and seller over a wheelbarrow lealer is oppressive and unjust, being disload of frost-bitten turnips. The true workproportionate to the other requirements of worshipper is like a steam engine-always the law, and he intends to recommend a rein good order, expending all its vitality luction of the license. It has become more silently in propulsion. The sham man is a and more apparent that the provisions of moral fog-horn-he turns on all his steam

the law utterly fail to accomplish the desirn noise through the whistle. ed end-namely, to impose a prohibitory tax When common sense is as common as they and to crush the oleomargarine interests out

say it is, the millenium of man will come to of existence, on the flimsy plea of demagogue advocates and legislators that the law stay. Idle curiosity is about the most industriwould protect public health. It legalized

A DEPOT SCENE.

Especially for THE TRADESKAN. drummer hastens now his pace,

With get-there desperation, While from his forehead, down his face

Drips the perspiration. Ie hustles round and checks his grip,

He flips the baggage man a tip, Then learns the train is two hours late.

(Two hundred pounds in weight),

The air is thick, the light grows dim,

Hard Tack.

And cursing is no common sin.

tles rou

ous characteristic in human nature. It the manufacture of butter imitations under should read: An insatiate hunger for trifles. Governmental supervision and subjected it or a awarfed soul feasting itself upon into a tax which manufacturers accepted as telligent animalcules, developing into a sonominal, and which, in the Commissioner's opinion, has not been the cause of any dicial dragonfly.

A slanderer is an assassin too cowardly niuntion of the trade. This is a mistaken to stab; a moral rattlesnake containing the idea, as the consumption has decreased owmost deadly poison ever engendered on earth, whose tongue is attached to a heart. He is like a spiritual thermometer-indicating the lowest degree of human depravity. He is the traditional Evil One of civilized society, and those who listen to him and assist in circulating a slander are copartners with the Devil, his equals in mischief, differing only in malignant ingenuity and the razen hardihood of hell. Better face cannibal foes in war without weapons with which to defend yourself than this social hyena of Christian civilization with openeyed truth and moral suasion for your help-

I lumber, posts, shingles or latt, a planer and matcher in perfect order. Will plane two sides twenty-four inches wide. J. B. Del-bridge, 493 Trumbull Ave., Detroit. 219\* The most deadly peril and perfect safety  $\overline{F}^{OR}_{OR} SALE-General stock of goods. Will$ rent or sell building. Good reason forselling. Address J. C. Stitt, Dollarville, Mich.

known it, he was as safe in the midst of the most appalling slaughter of war recorded in history as when a babe in his mother's arms, surrounded by the ministering angels of peace. Worry over apprehended harm has destroyed more human life than all other BACKWOODS BEN.

> VISITING BUYERS. The following retail dealers have visited the market during the past week and placed

rd, Mecosta E Maynard, Luther W H Young, Ferry Geo Stebbins & Co, Bangor Peter Brautigam, Brautigam Bros, No Dorr Geo A Osborne, Osborne & Hammond, ither Smith & Bristol, Ada Shith & Bristol, Ada Juo Prum, Zeeland L N Fisher, Dorr C H Joldersma, Jamestown O House Chauncy Fred Morley, Morley Bros, Cedar Springs. G B Chambers, Wayland Andrew Flanigan, Marion C E Blakely, Coopersville Finch & Wolcott, Freeport J C Branch, White Cloud C K Hoyt, Hudsonville Dell Stebbins, Stebbins & Hoxie, Lawrence J J Tuxbury, Sullivan

Gripsack Brigade. W. F. Blake and family are pleasant tettled at the "Warwick" for the winter. Don't offer W. F. Blake a cigar any more. He has "swored off." after a continuous use of the weed for seventeen years. Hi. Robertson goes to Homer next we to institute a K. of P. lodge. Practice has made him perfect in this branch of business Hi. Robertson succeeds D. C. Underwood as house salesman for Arthur Meigs & Co. His grips still stalk through the State, however, under the skillful manipulations of Hi.'s brother, B. J. Robertson,

formerly engaged in business at Breedsville. Good Advice to Druggists.

At the recent meeting of the Pennsylva ia Pharmaceutical Association, Geo. W.

Kennedy dwelt upon the fact that the customer comes to the druggist with confidence in his ability and integrity, and that the former should be made to feel that he is being conscienciously and honestly dealt with. This could be accomplished by charging fair remunerative prices and dispensing on ly what are believed to be absolutely pur edicines. It is always well to impress upon customers the danger of trifling with sease, and the importance of seeking nedical advice, and to discountenance the

ise of proprietary medicines. It is denied that the steel rail mills are to

shut down December 1.

ents extra, to cover expense of

#### MISCELLANEOUS.

**FOR SALE**—A bargain for a live man. Good location. Nice piece of property. No other store within six miles. Reasons for sell-ing, long sickness and death of my wife, and poor health. Clean stock goods. Can run tock down low in a short time, if you wish Address, W. G. Barnes, Lodi, Kalkaska Co...

FOR SALE-On the new Railroad, stock of

L' general merchandise, store and barn, o one-half acre corner lot. Will sell at a bargain Best location in town. If you mean busines call on or address C. L. Howard, Clarksvill-Ionia Co., Mich. 219\*

 $\begin{array}{c} \mbox{Ionia Co., Mich.} & 219^{8} \\ \hline {\bf F} OR \ {\rm SALE-New \ clean \ stock \ of \ millinery} \\ {\rm and \ fancy \ goods.} & One \ of \ the \ best \ open \\ {\rm ings \ in \ the \ country.} \ Have \ the \ leading \ trade \\ {\rm Good \ reasons \ given \ for \ sellng.} \ \ Address \ La \ \delta \\ {\rm Co., \ Box \ 3:7, \ Saranac, \ Mich.} \ & 216 \ \ structure{} \end{array}$ 

 $\overline{F}_{\text{Mill}}^{\text{OG}}$  s. LE-Stock of general merchandise Will trade for real estate in Southerr Michigan. Address Box X, care Tradesman

FOR SALE--Or exchange, for hard or soft

LOR SALE-At a bargain. A clean stock of

Mail ..... Day Express Night Expre Advertisements will be inserted under this head for one cent a word, or two cents a word for three inser-ions. No advertisement taken for less than 25 cents Advance payment. Advertisements directing that answers be sent in are of this office must be accompanied by 25 vents attra. to cover expense of Doslarce.

Leaves. Arrives. Express. 4:05 p m 4:20 p m Express. 8:25 a m 10:20 a m All trains arrive and depart from Union Depot. The Northern terminus of this division is at Baldwin, where close connection is made with F. & P. M. traine to and from Ludington and Manistee. W. A. GAVET, Gen'l Pass. Agent. J. B. MULLIKEN, General Manager.

Lake Shore & Michigan Southern.

4:35 p m 5:55 p m 6:55 p m

Detroit, Grand Haven & Milwaukee.

Arrives.	Leaves.
Night Express 9:30 p m	10:55 p m
Through Mail10:20 a m	10:30 a m
Evening Express 3:25 p m	3:50 pm
Detroit Express	6:40 a m
Mixed, with coach	11:00 a m
GOING WEST.	
Morning Express 1:05 p m	1:10 p m
Through Mail 5:00 p m	5:10 p m
Grand Rapids Express10:40 p m	A THE COMPLETE
Night Express 5:25 a m	5:40 a m
Mixed	7:45 a m
+Daily, Sundays excepted. *Daily.	

hardware and mill supplies. Address wayne Choate, Agent, East Saginaw. 210tf FOR SALE-Or exchange, platform spring pedding wagons, suitable for wholesale or retail trade. Address Welling & Carhartt, 139 Jefferson avenue, Detroit, Mich. 2081

 139 Jenerson avenue, Detroit, Mich.
 208ff

 FOR SALE—The best drug store in the thriving city of Muskegon.
 Terms easy. C.L.

 Brundage, Muskegon, Mich.
 193tf

 WANTED—A second-hand buzz planer and wood saw.
 Call or address Sherwood, Manufacturing Co., South Division, St.

 MANTED—Situation by a registered physical structure of the second by a registered physical structure.
 128-44

 DEPART. y Express..... WANTED-Situation by a registered phar-macist. five years' experience. First-W macist, five years' experience. First-class references. Address, S. F. B., care Tradesman. 219\* Grand Rapids Express Mixed ...... \*Pacific Express. 
 WANTED – Agents to handle the new Chemical Ink Erasing Pencil. Greatest

W ANTED – Agents to handle the new Chemical Ink Erasing Pencil. Greatest novelty ever produced. Erases ink in two seconds, no abrasion of paper. 200 to 500 per cent. profit. One agent's sales amounted to 620 in six days; another \$32 in two hours. Territory absolutely free. Salary to good men. No ladies need answer. Sample 35 cents. For terms and full particulars, address The Manu-facturers, J. W. Skinner & Co., Onalaska, Wis. 221\*

221*	Duluti, South Shore & Atlantic Ranway.
WANTED-Grocery stock in exchange for a small farm in St. Joseph county. Address F. H. Lester, Mendon, Mich. 218*	PM AM LV AF PM AM
WAN ED-To exchange farm worth \$2,600 for a stock of goods. Address Box 23, Tradesman office.	8:00 1:00 Ar MarquetteLv 2:05 10:00 8:33 1:45 ArNegauneeLv 1:85 9:15
WANTED-A man having an established trade among lumbermen to add a spec-	11:45 5:25 Houghton

of Michig

. 7:30 pm 3:40 pm .11:25 a m .10:30 a m. Saginaw express runs through solid. 9:05 a.m. train has chair car to Trav City and naccinaw. 11:30 a.m. train has chair car for Traverse City, Pe-oskey and Mackinaw City. 10:40 p. m. train has sleeping cars for Traverse City, etoskey and Mackinaw. Going South Raterinaw. Going South. Sort Wayne Express. Incinnati Express. Incinna

Arrives. ....8:45 a m

9:05 a m 11:30 a m 10:40 p m

TIME TABLES.

Grand Rapids & Indiana.

erse City & Mackinaw Ex. erse City & Mackinaw Ex. erse City & Mackinaw Ex.

7:15 a m train has parlor chair car for Cincinn 5:00 p m train has Woodruff sleeper for Cincinna 5:00 p. m. train connects with M. C. R. A. Kala 00 for Battle Creek, Jackson, Detroit and Canad 0ints. arriving in Detroit at 10:45 p. m.

Muskegon, Grand Rapids & Indiana.

Leaving time at Bridge street depot 7 minutes lat C. L. LOCKWOOD, Gen'l Pass. Agent.

Detroit, Lansing & Northern.

Grand Rapids & Saginaw Division.

ARRIVE. Grand Rapids Express. Grand Rapids Express. .11 25 a m .10 30 p m

All trains arrive at and depart from Union depo Trains run solid both ways.

Chicago & West Michigan. Leaves. 9:10 a m 12:30 p m .11:00 p m .5:00 p m A: rives. 3:55 p m 9:45 p m 5:45 a m 11:00 a m

Night Express. 5:00 pm 11:00 a m "Daily. †Daily except Sunday. Pullman Sleeping Cars on all night trains. Through parlor car in charge of careful attendants without ex-tra charge to Chicago on 12:30 p.m., and through coach on 9:10 a.m. and 11 p.m. trains.

Newaygo Division.

Kalamazoo Division.

1Daily, Sundays excepted. "Jaily. Passengers taking the 5:50 am Express make c connection at Owosso for Lansing, and at Detroit New York, arriving there at 10:10 am the follov morning. The Night Express has a Wagner sleeping JAS. CAMPELL, CIty Passenger Age GEO. B. REEVE. Traffic Manager, Chicago.

Michigan Central. Grand Rapids Division

. 6:15 a m . 1:10 p m .10:10 p m . 6:50 a m

6:00 a m 3:00 p m 10:15 p m 5:15 p m 

NEW, INVENTION

RUNS

E. W ALLEN, Gen'l Pass. Agt.

NO BACKACHE

vides; but there is a lack of authority to follow and control the production, traffio and use of oleo oils and other components, and the consequent lack of knowledge as are one and the same thing. to how far the adulteration of butter may Had the single survivor of a score only be carried on by the dairymen. Purely Personal. Chris. Hansen, the Charlevoix chingle manufacturer, was in town a couple of days last week. A telegram from Jas. Granger announce evils combined. his arrival at Pasadena, Cal., where he will spend the winter. Harry Knapp, formerly with E. E. Walker, is now behind the counter for Williams & Conley, on East street. orders with the various houses: Will Shirts, the Shelby merchant, is put-W H Shirts, Shirts Bros. Shelby ting in a couple of weeks in the city as juror in the United States Court. Heman N. Moore. President of the Grand Rapids Packing and Provision Co., is confined to his house by illness. C. A. Adams, of the grocery firm of

Adams & Rollins, at Hart, is visiting friends in the city. He is accompanied by his wife. Wallace W. Sheldon, manager of the

Standard drug store at East Saginaw, was married last Tuesday to Miss Mary Voolmer, of Ft. Wayne, Ind.

ing to the persecution of the middlemen. who were forced to either nay an exorbitant license tax or cease selling the article. The Commissioner, while claiming the uccessful enforcement of all the provisions Manistee-Ten miles of the Manistee & of the oleomargarine law, is not inclined to claim for that measure any beneficial results apparently anticipated by its framers, or any benefit to the dairymen at whose bidding it was passed. The production has been carried on under all the restrictions as to

sanitary conditions, etc., which the law prowith in a depth of 2,000 feet from the sur-

tered into a contract to put 16,000,000 feet

P. Leonard of Muskegon. The timber is lo-

mine has been sold to a syndicate of Cincinnati capitalists, who will assume control of the property shortly. The property is a very valuable one, but for some cause or other unknown to outsiders has been idle the greater part of the season. Menominee-The Ludington, Wells Van Schaick Co. now has about 22.000.000

along the river, and will bank probably 35, 000,000 feet during the winter, having 200

The perversion of names from their origbusiness inal meaning is a subject of serious consideration. "Strictly pure" pepper, for in stance, once meant all that the term implies. ery store. Now it signifies about one-quarter pure. The Independent Grocer once stood for independence. Since the paper fell into the clutches of Jobber Hoyt, however, "indestore here. pendent" has come to mean "servile." Unless this cruel perversion ceases, our mother tongue will soon become a language of opposites. Then welcome the new Universal Language, until that, in turn, is ruined by the distortion of words from their orignal meaning

THE TRADESMAN commends the action of the Retail Grocers' Association in enlarging its scope and changing its name to the Grand Rapids Mercantile Association. Under the new arrangement, the Association will be deprived of no feature which has rendered its work so valuable in the past, while its membership will be greatly enfarged and its revenue correspondingly ined. The expectation that the membership list will be swelled to 500 names within six months is likely to be realized.

THE TRADESMAN'S most valued contrib utor, "Country Merchant," strikes a responsive chord this week in his references to the unjust taxation to which merchants are elled to submit. THE TRADESMAN very much mistakes the temper of its readers if they do not tender the writer a unanus vote of thanks for the admirable er in which he has expressed their

It is reported that Postmaster Genera Yiles will recommend to Congress the doption of the postal telegraph system. TH TRADESMAN sincerely hopes this re rt is based on facts and that the new BADESMAN SID but lost a draft for \$1,000 at Chicago, which mill look at the matte overwheiming misfortune made him crazy. He has been brought back to Jackson, and ne light and give the m

Kalamazoo - John Lamb succeeds E. when the season is further advanced. Hawley in the furniture and crockery bus-MANUFACTURING MATTERS. Kalkaska-The broom handle factory

Detroit-Grant, Wood & Co. succeed completed. Grant Bros. & Co. in the wholesale grocery Ogemaw-C. H. Plummer has comm

work on a new planing mill. Nashville-D. M. Thompson, late of Manton-Williams & Campbell have add-Jackson, has opened a cigar and confectioned a lumber saw to their mill.

Dorr-Geo. Levitt and Milo Gray have Stanton-W. W. Weed, formerly of Merented the grist mill for a year. costa, will start a bakery and confectionery Manistee-Cook & Broden will build and equip a mill twelve miles east of this place.

Kalamazoo-Chase & Whitmer succeeds North Dorr-Brautigam Bros. have added Hoedemaker & Stearnes in the confectionlath machine to their factory at New Saery business.

buying and packing pork.

Burnip's Corners to this place.

Vicksburg-Geo. Rosson, R. Smalley and Lapeer-Rorick & Sypher succeed Jas. & J. McMaster are each building two-story Geo. Rorick & Co. in the manufacture of brick stores. Quincy-F. S. Brown is closing out his carriages.

Grand Ledge-The Grand Ledge Coal and grocery stock at auction, preparatory to quit-Fire Clay Co. has ten men at work mining ting the trade.

coal from a three-foot vein. Burr Oak-Wm. Harts succeeds Mrs. Otsego-It is reported that E. A. Carder, Milliman in the grocery, bakery and restauof Kalamazoo, will put up a large furniture rant business. establishment here next year. Bronson-Twist & Eldred, late of Na-Kalamazoo-The St. Johns Plow Co. has poleon, have purchased the hardware stock aused the arrest of Géo. M. Benton, of of W. F. Sawdy. Hastings, on a charge of embezzlement. Sumner-Samuel Bigelow has just got Grand Ledge-The Grand Ledge Chair settled in his new building with his drug Co. now has forty-five names on its pay-roll, and grocery stock. the largest force ever employed by the con-Lansing-Louis Schoettle has bought a

half interest in the grocery and produce cern. White Pigeon-The Cyclone Fanning ousiness of W. C. Nesen. Mill Co. has 4,000 orders on its books and Evart-W. J. McIlwain and E. Cox have

formed a copartnership for the purpose of manufacturing capacity. Nashville-F. T. Boise, Frank C. Boise Allegan-L. Perrigo has moved his extract and patent medicine business from

selves together for the manufacture of the North Muskegon-A. J. McIntosh's gro-Williams fruit evaporator. Muskegon-A mill shingle maker has ery store has been closed on chattel mortgage by W. J. Quan & Co., of Chicago. about completed negotiations to supply the Chicago Lumber Co. with four million shin-Remus-E. T. Horton has bought the

gles to be cut at his mill next season. Com. Smith store and report has it that he will shortly engage in the hardware busi-Prentis Bay-Wolf Bros., of Evart, have rought of Sands & Maxwell their Prentis Bay plant, consisting of saw and shingle Jackson-W. A. Beach, who recently mill, 4,000,000 feet of lumber, 8,000,000 stired from the second-hand goods busi-ess, started for California a few days ago,

hingles, 40,000 railroad ties, 30,000 posts, ,000,000 feet of logs in boom, and 18,000, 000 feet standing pine. The price paid was 20,000. It is said that Wolf Bros. pr

Wm. H. Marple and C. F. Marple, of the wholesale confectionery house of Marple, French & Co., at Charlotte, were in town Friday and Saturday.

Chas. L. Frost succeeds Chas. H. McConnell as bookkeeper for Bulkley, Lemon & Hoops. Mr. Frost is succeeded as bookkeeper at the Aldine Manufacturing Co. by W. H. Pierce.

Chas. H. McConnell does not recover from his recent illness as fast as his friends could wish. Present indications are that he will not be able to start West before the beginning of the year.

D. W. Higgins, the Scottville druggist. was in town Monday on his way to Nottawa, where he was married yesterday to Miss Carrie E. Davis. The happy couple reached Grand Rapids on their way home this morning and are spending the day in sight-see ing and calling on friends.

Billy's Diagnosis.

"What's the matter with the baby, Billy?" "Nothin', ma, on'y the same old teethin'.' "But I never saw him make such faces Have you been doing anything to him?" "No'm, on'y jest now he went inter sis's studio an' licked all the yeller ochre off her pallette, an' I guess he ain't got over the disappointment of it's not bein' custard."

mr Seaton, Campoell & Seaton ind G H Remington, Bangor J Seebring, Bangor A B Foote, Hilliards Jno Daiton, Hobart F Narregang. Byron Center John Damstra, Gitcheil E J B an & Co., Otia R Werkman, Holland James Riley, Dorr N Bouma, Fisher W H Bartholomew, Wayland Adams & Rollins, Hart B D McNaughton, Coepersville W H Struiz, Forest Grove C C Tuxbury, Sullivan G F Cook, Grove W C Murray, Lowell L M Wolf, Hudgonville Jackson Coon, Bockford A New Process for Obtaining Aconitine. The Pharm. Journal reports that Mr. has under advisement the expansion of its John Williams has worked out a new process, a description of which he communicated to the British Pharmaceutical Conferand Geo. W. Francis have associated them- ence. It consists essentially in exhausting with amyl alcohol the coarsely-ground root of aconitum napellus dried at a moderate L M Wolf, Hudsonville Jackson Coon, Rockford D W Armstrong, Bowen's Mills Cooper, Jamestown Cook, Bauer ohn Giles, J Giles & Co, Lowell D W Higgins, Higgins & Co., Scottville temperatue, shaking the amylic solution with dilute acid and water, and precipitating the acid liquor with sodium carbonate The crude alkaloid is then dissolved eithe The crude alkaloid is then dissolved ethet, in ether or alcohol and allowed to crystal-ize. Mr. Williams especially insists upon the necessity of ensuring that the root op-erated upon is derived from A. Napellus, and he uses a fusel oil free from ordinary spirit. He does not acidulate the percolat-ing meatrum with tartaric or any other

am with tartaric or any other d. Mr. Will Williams recommends that in the on of the Pharmacopcia the alka-crystallized state should be anoid in its crystalling of the place of the p

J Tuxbury, Sullivan R Crane, Crane & Son, Fennville A Carman, Carson City A Carman, Mecosta McBae & Lally, Grand Ledge J EMorse, Remus Vm H Marple, Marple, French & Co, Char

H Sperry, Otsego C W Caskey, Harbor Springs M Minderhout, Hanley John Gunstra, Lamont D D Harris, Shelbyville Cornelius Gerber, D Gerber & Sons, Fre

aont Walling Bros., Lamont W H Ricks, Morley Geo Carrington, Trent E S Botsford, Dorr C H Adams, Otsego B T Parish, Grandville O W Moscapcer Spring 0 W Messenger Spring Lake John Canfield, Hobart O W Messenger Spring Lake John Canfield, Hobart Bakeley Bros., + ife Lake C E Blakeley, Coopersville E R White, Reed City Neal McMillan, Lisbon Dr S J Koon, Lisbon R B McCullock, Berlin H P Dunning, Allezan Nagier & Beeler, Caledonia T W Preston, Millbrook J B Watson, Coopersville F Fairman, Big Rapids Mr Tanis, Den Herder & Tanis, Vriesland H Van Noord, Jamestown Wm Vermeulen, Beaver Dam Jno Farrowe, So Blendon L M Wolf, Hudsonville Mr arrowe, Farrowe & Daimon, Allenda

A Cure for Drunkennes

nen a splendid chance will be give money without extra expense. Address "B, sare Michigan Tradesman. 178tf

W trade among lumbermen to add a special line and sell on commission. To the rig

care Michigan Tradesman. total PARTNER WANTED-To take half interest in stock of drugs and groceries in one of the smartest towns in Southern Michigan, sales last year \$2,100. Acdress all commu-cations 104. this office 221\* SALESMEN-Will receive special attention, ALESMEN-will receive special attention, Steady work and good pay. by writing Ed. O. Graham, Nurseryman, Rochester, N. Y.

C1,500 STOCK-Of groceries and drugs for 0 per cent. Few fixtures; good town; and no druggist. Cash. R., Lyons, Mich. 20\*

EASY



**ISSOCIETION DIPERYNHAT** 

egislation-Frank Wells, Lan ; Neal McMillan, Rockford. Clamert Chain, Lowell; E. Y. s; O. M. Clement, Cheboygan. uliding and Loan Associations—F. I ort; S. E. Parkill, Owesso; Will Em HIGAN TRA

wing auxiliary associations are op-ler charters granted by the Michi-ss Men's Association:

No. 1—Traverse City B. M. A. Geo. E. Steele; Secretary, L. Robert to. 2-Lowell S. M. A. B. Blain; Secretary, Frank T. King. No. 3-Sturgis B. M. A. H. S. Church; Secretary, Wm. Jorn No. 4-Grand Rapids M. A. Jas. A. Coye: Secretary, E. A. Stow No. 5-Muskegon B. M. A. H. B. Fargo; Secretary, W. C. Com B. Fargo; Secretary, W. C. Conne No. 6—Alba B. M. A. R. Smith; Secretary, P. T. Baldwh . 7—Dimondale B. M. A. M. Sloan; Secretary, N. H. Widger No. 8-Eastport B. M. A. H. Thurston: Secretary, Geo. L. Th No. 9-Lawrence B. M. A. ent, H. M. Marshall; Secretary, C. A. Stebbir No. 10-Harbor springs B. M. A. ent, W. J. Clark; Secretary, A. L. Thompso No.11-Kingsley B. M. A. H. P. Whipple; Secretary, C. H. Can No. 12-Quincy B. M. A. C. McKay; Secretary, C. W. Bennett. No. 13-Sherman B. M. A. nt, H. B. Sturtovant: Secretary, W. G. Shand No. 14-No. Muskegon B. M. A. ent, S. A. Howey: Secretary, G. C. Havens. No. 15-Boyne City B. M. A. ent, R. R. Perkins; Secretary, J. F. Fairchild. No. 16-Sand Lake B. M. A. ent, J. V. Crandall: Secretary, A. P. Con

No. 17-Plainwell B. M. A. ent, M. Bailey, Secretary, J. A. Sidle. no. m. Balley, Secretary, J. A. Sidie.
No. 18-Owoseo B. M. A.
nt, W. A. Woodard; Secretary, S. Lamfroi No. 19-Ada B. M. A.
nt, D. F. Watson; Secretary, E. E. Chapel.
No. 20-saugatuck B. M. A.
nt, John F. Henry; Secretary, L. A. Phelpi
No. 20 Watson and M. M.

mittee

ers will take place.

From the Muskegon News.

spokesmen for the delegation and ably pre-

obstreperous four. Trustees McArthur,

as to refer to the representatives of the

Business Men's Association as "juvenile

orators." These gentlemen represented the

bnsiness men of Cheboygan, and as such

The Muskegon Business Men's Associa-

much good to the dealers, as it has been the

ented the importance of having the village

No. 21-Wayland B. M. A. C. H. Wharton; Secretary, M. V. Hoyt. No. 22—tirand Ledge B. M. A. t, W. E. Wilson; Secretary, W. R. Clarke No. 23-Carson ( ity B. M. A. t. F. A. Rockafellow: Secretary, C. O. Trask No. 24 - Morley B. M. A. J. E. Thurkow; Secretary, W. H. Richt No. 75-Paio B M. A. nt, Ira S. Jeffers; Secretary, H. D. Pew. No. 26--(Freenville &. M. A. nt. L. W. Sprague; Secretary, E. J. Clai No. 28--Cheboygan B. M. A nt, J. H. Tuttle; Secretary, H. G. Dozer lent, J. H. Tuttle; Secretary, H. G. Dozer. No. 29—Freeport B. M. A. lent, Wm. Moore; Secretary, A. J. Cheesebu No. 30—Oceana B. M. A. dent, A. G. Avery; Secretary, E. S. Hought N..., 31—Charlotte B. M. A. lent, Thos. J. Green; Secretary, A. G. Fleur, No. 32—Coopersville B. M. A. lent, G. W. Watrous; Secretary, J. B. Watso

No. 33—Charlevoix B. M. A. John Nicholls; Secretary, R. W. Ka No. 34- aranac B. M. A. Heo. A. Potts; Secretary, P. T. Willia

No. 35-Bellaire B. M. A ent, Wm. J. Nixon; Secretary, G. J. Noteware. No. 36-Ithaca B. M. A. dent, O. F. Jackson; Secretary, John President, O. F. Jackson; Secretary, John M. Everden No. 37-Battle Creek B. M. A. President, Geo. H. Rowell; Secretary, Jno. P. Stanley No. 38-Scottville B. M. A. President, H. E. Symonds; Secretary, D. W. Higgin n M. Eve

#### Association Notes

L. A. Phelps, Secretary of the Saugatuck B. M. A., writes: "We have got our Association in good working order."

St. Louis and Alma are down for a raid by the State Organizer about the middle of January. L. M. Mills and the Ithaca Association will render the work valiant ser-

were certainly entitled to respectful treat-Committee, is watching the attitude of the ment at the hands of the council. insurance companies toward the new anticompact law, which goes into effect on Jan-Good Report from the Muskegon B. M. A.

Chairman Blain, of the State Insurance

Tustin Echo: At the Business Men's meeting, last Monday evening, it was de- tion, which was organized a short time ago, cided that the members of the Association has now a membership of 108, and is in a flourishing condition. There was a special close their respective places of business on Thanksgiving day, from 10 a. m. to 3 p. m. President Hamilton and Secretary Stowe President Hamilton and Secretary Stowe addressed the Big Rapids B. M. A. on Mon-day evening, organized an auxiliary associa-tion at Ashton yesterday afternoon and ad-dressed the Reed City B. M. A. last even-ing. Local secretaries should see that every

halmyran Business Mert's Associati ratified the State At the regular semi-monthly make local association, held last Ta y-laws and adopted the at one additional section." ocal ditto with the local as ing, J. Hagens & Sons, groce Geo. W. Albrecht, Treasurer of the Bel-

Shawmut avenue, were elected me laire B. M. A., writes: "We are finan-cially light walsted, as becomes a the As The Co nall town, but strong in good fel-Laws presented a supplementary report, lowship and push. As a body, we favor a ntral collection office and the actuary's ization be changed to the Grand Rapids fice (now no more) will probably be re-Mercantile Association and that membe vived under some modified form and used ship be made open to retail business men in for this purpose." any line. The report was thoroughly dis-

A. E. Johnson, the Sparta cheese manucussed and adopted without a dissenting acturer, was in town on the 19th. He voice. eased operations for the season the day be-

The special Committee on Trade Exhibit fore, having made a little over 71,000 pounds reported that most of the jobbers and manuof cheese during the season. Mr. Johnson facturers of the city had been interviewed has not lost a cheese for two seasons and on the subject and that the majority gave reports that his patrons are so well pleased the plan unqualified endorsement. The reover the results of this year's business that port was accepted and the Committee inthey will nearly all enlarge their herds of structed to secure the pledges of as many exhibitors as could be prevailed upon to milk producers another season.

The Grand Rapids Mercantile Association patronize a trade display. The Committee was also instructed to look around for a dewill probably give an anniversary banquet at one of the city hotels on December 6, afsirable hall for use as a meeting place and exhibit hall. ter the meeting which occurs that evening.

The question of employing an agent to The preliminary arrangements have not all been perfected, but the committee having care for the exhibit, increase the member the matter in charge will probably decide to ship and attend to collections, was then dis throw the occasion open to the ladies, as cussed. The discussion culminated in a well as the gentlemen. Tickets 'will short- motion by C. L. Lawton for the appointly be placed on sale at 50 cents per plate. ment of a special Committee on Agent, to Lansing Journal: The names that oc- take the matter under consideration and recupy positions on the dead-beat list were port at the next meeting. The motion was not read at the meeting of the Business adopted and the chair appointed as such Men's Association Wednesday evening, but committee Messrs. Lawton, Elliott and after the session had ended the Executive Wendover. Committee labored until nearly midnight in The question of holding an anniversary revising the list, and nearly 150 names will banquet was then brought up and appeared

be printed at once and copies given to the to be received with favor. A. J. Elliott members of the Association. The names of moved that a banquet be held and that a committee be appointed to make the neces-Asa Smith, Dr. Cooper and John Chamberlain were presented for membership in the sary arrangments. The motion was adopt-Association and referred to the usual com- ed and the chair appointed as such committee Messrs. Emery, Hydorn and Stowe. Tustin Echo: The first annual meeting As the terms of the officers expired by

on, held last The

nding that the name of the organ

tion and By

mittee on Con

of the Tustin Business Men's Association limitation at this meeting, under the old Rim Fire, was held at the Tustin House last Monday constitution, Thos. Keating moved that the evening. Although the Association is present officers hold over until the second mall in numbers, there have been much life Tuesday in January, that being the time and interest manifested and the attendance prescribed by the new constitution for the in the past year has been comparatively holding of the annual meeting. The molarge. It was decided to ratify the consti- tion was adopted, which will render it ne tution and by-laws of the M. B. M. A., cessary for President Coye to announce six adopt the constitution recommended by the Committees, as follows: Transportation. State body and to apply for a charter at Insurance, Trade Interests, Arbitration, once. In order to change the date of the Entertainment and Legislation. Three annual meetings of the Association to the members of the Executive Committee will also have to be elected at the next meeting. month of January, beginning of the new year, it was decided that the present officers The anxiety of the Grand Rapids Butch hold over until the second Monday in Januers' Association to merge their organization into the Retail Grocers' Association was ary next, at which time the election of offic-

then referred to and A. J. Elliott moved Cheboygan Tribune: A delegation from that the Secretary be instrusted to invite the the Cheboygan B. M. A. attended the last Butchers' Association to join the Mercantile neeting of the common council to urge the Association in a body. The motion was ecessity of properly lighting the streets. adopted. Fred Frost and O. M. Clement were Treasurer Harris reported a balance on

hand of \$96.66 and the receipts of the even ing as \$20.50, making the total in Treasurlighted, but failed to open the eyes of the er's hands, \$117.16. The Treasurer was instructed to forward

Galbraith, Hamel and Hayes evidently bea check for \$33 to the Michigan Busines long to the class spoken of in holy writ Men's Association, to cover charter fee and "who love darkness better than light," and per capita dues on 120 members. Trustee McArthur was so ungentlemanly The meeting then adjourned.

Charlotte in Line on Organization.

E. A. Stowe, Grand Rapids:

President—Thos. J. Green.

### bardware.

se prices are for cash buy

AUGERS AND BITS. BALANCES BOLTS. ght Ba Cast Barrel Bolts..... Cast Barrel, brass knobs... Cast Square Spring...... Cast Chain rought Barrel, brass knot

30&15

60&10

ight Square ..... ight Sunk Flush ght Bronze and Plated dis

BUCKETS. Well, plain. Well, swivel Loose Pin, figured.....dis Loose Pin, Berlin bronzed....dis Loose Joint, genuine bronzed...dis ught Narrow, bright fast Joint..dis ught Loose Pin, acorntip.....dis ught Loose Pin, acorntip.....dis ught Loose Pin, japanned......dis ught Loose Pin, japanned......dis BUTTS, CAST. Cast Loose ight Loose Pin, japanned, silver tipped 60& 5 tipped Trought Table. Trought Inside Blind.... Trought Brass. 60&10 60&10 nd, Clark's. CAPS. . per m \$ 65

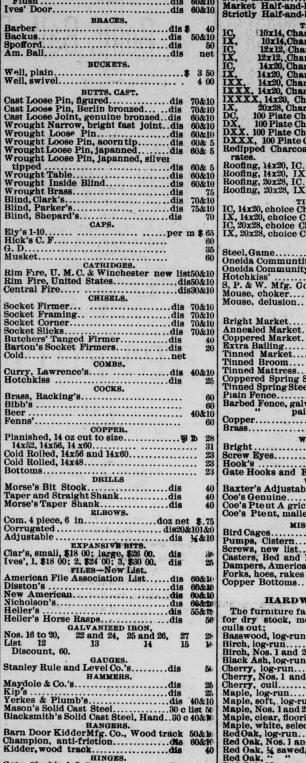
Jusket..... entral Fire..... CHISELS. ........... ocket Slicks.... lutchers' Tanged Firmer arton's Socket Firmers. ..... ........ Curry, Lawrence's..... COCKS. Brass, Racking's...

DRILLS Morse's Bit Stock.

Com. 4 piece, 6 in..... Corrugated ... EXPANSIVE BITS

CHARLOTTE, Nov. 18, 1887.

DEAR SIR-The blanks I asked have been received and we have partially completed our organization by the election of the following officers:





Local secretaries should see that every auxiliary member is supplied with the State thosts as soon as they are received. No insheets as soon as they are received. No information of this character should be alformation of this character should be al-lowed to lie in the secretary's office over night.

night. C. W. Bennett, Secretary of the Quincy B. M. A., writes: "The Blue Letters are front. The Association, as stated last

is prospering and I judge by THE TRADES-MAN that the same is the case all over the State. 1 am glad of it, and hope we may be able to thoroughly exterminate the deadbeats, or make them good-paying customers.

The Complete Delinquent Book is near-ing completion and will probably be ready for distribution within ten days. It will contain about fifty pages and will be the most complete publication of the kind ever issued. Every auxiliary member of the State body will be entitled to a copy of this book. Every local association ought to hold a banquet or supper before the winter is over. Such events do more to unify the members, socially, than any feature yet devised, and the association which neglects to take ad-vantage of this incentive to harmony and The Compiled Delinquent Book is near

vantage of this incentive to harmony and ity will surely have occasion to reactic -

Henry G. Dozer, Secretary of the Cheboy-n.B. M. A., writes: "We have changed a name of the Bashnest Men's Protective of Chebourgan County, to the

working to a charm. Many members have collected debts they despaired of. One firm made a collection of a man who now lives in Chicago." L. W. Sprague, President of the Green-ville B. M. A., writes: "Our Association \* \* If there is no attention paid to this gentle reminder within the time specified, the name of the delinquent, with the amount of his indebtedness, is handed over to the Secretary of the Association, who sends him a further notice, as follows:

s the benefit. Regular meetings are held on the second esday of each month and there will be more meeting before the annual election officers. The

olds, genoral do the real value cannot be ca

Treasurer-C. L. Pratt. Executive Committee-Thos. J. Green, A. G. Fleury, Geo. M. Fenn, C. L. Pratt, L. R. Fre The membership will, no doubt, embrace every business firm in Charlotte; but, like all other new enterprises, we must have a beginning, and for this beginning we are in-debted more to Geo. H. Fenn, of the grocery firm of Church & Fenn, than to any other We expect to secure a large membership for our Association and look for good re-sults. Yours truly, A. G. FLEURY, Sec'y.

Secretary-A. G. Fleury.

A Society to Protect Merchants Against

Loss Through Giving Credit.

Loss Through Giving Credit. A number of wealthy residents of New York City have organized a company with a view to protecting merchants against loss by giving credit. The company is called "The Dry Goods Credit, Guaranty and In-demnity Company," and is the first corpor-ation of its kind in this country. The cap-ital stock will be \$1,000,000, divided into \$50 shares. The purpose is "to guarantee and indemnify merchants, manufacturers, traders and those engaged in business and traders and those engaged in business and giving credit from losses and damage by reason of giving and extending eredit to their customers." The company will work on the same beside as an insurance company. on the same basis as an insurance company If a merchant who has sold a lot of goods on credit has insured himself, the company will stand his loss, if his customer fails to pay within a prescribed time. Those who are interested in the venture say it will bring about a revolution in business circles. Newaygo Ready to Organize.

NEWAYGO, Nov. 18, 1887. E. A. Stowe, Grand Rapids: DEAR SIGWE, Grand Rapids: DEAR SIG—About Sept. 3 I circulated a paper among the business men of this vil-lage and got thirty-five names for the pur-pose of organizing a Business Men's Associ-ation. We were to meet at the village council room, but as the village had no such

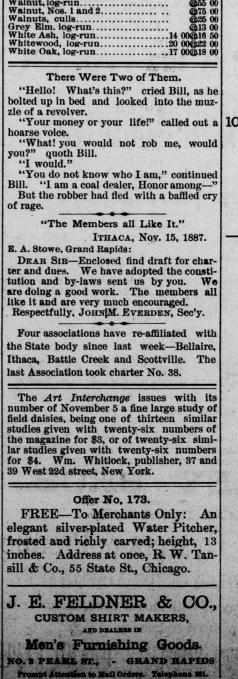
council room, but as the village had no such place (unknown to me at that time) there was no meeting. I now have a place to meet and if you think it advisable to come here, just set a date and I will let it. be known. If you come, it would be better to come on the morning train, as that would give time to explain some things before-hand.

ready to join with us. Re DE. H. LEVER.

The money order bure epartment is self-sustal an of the pos

Gate, Clark's, 1, 2, 3..... dis rap and T HOLLOW WARE. HOUSE FURNISHING GOODS. stamped Tin Ware.....new list apanned Tin Ware..... franite Iron Ware..... hoarse voice. ...... 11 50, die 66 ...... 12 00, die 66 KNOBS-NEW LIST. of rage. orwalk's ..... LEVELS. Stanley Rule and Level Co.'s.....dis MATTOCKS. ...... MAULS. Sperry & Co.'s, Post, handled MOLASSES GATES. bbin's Pattern ..... bbin's Genuine..... terprise, self-measuring 3d advance... 3d fine advan Clinch nails, adv. Finishing | 10d 8d 6d 4d Size-inches | 3 234 2 144 Adv. 9 keg \$1 25 1 50 1 75 2 00 Steel Nails-2 20. OILERS. Zinc or tin, Chase's Patent. Zinc, with brass bottom..... Brass or Copper...... Resper.... 88. \$12 Ohio Tool Co.'s, fancy..... Sciota Bench.... ty Tool Co.'s, fancy. le and Level Co.'s

0 0

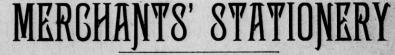


in the line of Hardware.



"Your money or your life!" called out a 10 and 12 Monroe street, and 33, 35, 37, 39 and 41 Louis street,

Grand Rapids, - Mich.



Having Made a Specialty of

### **Fine Mercantile Printing**

We are able to offer the Merchants of Michigan the best goods in that line at the Lowest Prices compati-ble with FINE WORK. We quote:



Anything in the Line of Commercial Printing executed promptly and at Reasonable Prices. Remember that a merchant's business is judged

largely by the appearance of his stationery.

Orders can be sent direct and printing delivered to any jobbing house at this market, to be shipped with other goods. Correspondence Solicited,



### The Histogan Tradesman.

POIBLES OF OUR CUSTOMERS. rong to acquience in, and accede to, res of those who are "wise in their cett?" I believe it is not, and that rm arises from treating those folbles manner, a batch of glass material, con-sisting of sand, silics and alkalies, had become mixed in improper proportions, ruining the transparency intended, and rea source of pleasure to have our sulting inseveral gross of aght worthy of approval, and if chimneys, some of which had been shippe le tell us plainly they are not worthy, we by mistake, and would only cost thirty cents ither soon lose confidence in ourselves, a dozen, if he could make any use of them." or the party who has told us what he believed Having after a few weeks disposed of all was the truth. Did the reader ever think much about the common practice of asking advice of others? This practice is also a le. Nine out of every ten persons ask was, "I have not tried them, possibly they advice and mean approbation. And not may give a fair light." That evening, when more than one of the nine honestly heed and alone, he washed one of them thoroughly. follow the advice given. They simply placed it upon a hand lamp, and taking a mean to see if others approve of their poli-cy already determined upon. Somehow, if If threw a soft opalescent light upon the DOUBLE THICK others agree with us, it seems to give sta- letters and all objects near it, especially bility and permanence to our opinions. grateful to the eyes, and not unlike the light Such is human nature. And further, it through a bit of ground glass. It seemed adds materially to the value of advice if it exactly the thing for ordinary reading or is paid for! If a lawyer or physician is writing and well adapted to weak eyesight. ited, and when asked "What is your An idea suddenly dawned upon him. fee?" replies "O, never mind, it is of no The following day those who entered the quence," we are very apt to think the store discovered upon the front show case a entire thing is of no consequence, and if the lighted lamp with a card attached bearing PRICE NO HIGHER. author of an opinion, even, places no value the following inscription,

the nature of things, it must be almost for reading or writing! Especially valuable worthless. "First, learn to do your work for the aged, or those having weak eyes! well, and secondly charge well for it" was Price only 10 cents. Supply limited!" "For the emphatic and philosophic advice of one the first few days", said the man, "after the of my honored preceptors. And, strange and inconsistent as it may seem, it is nevertheless a fact that, as a rule, medicine is far about that new chimney; and a curious and more effective if well paid for than if do- deeply interested group of both sexes, each nated. If it has cost a dollar an ounce, it is with book and paper in hand every evening, not only supposed to possess powerful was busily engaged in reading or making properties but every drop will be carefully the most startling discoveries of its powers, husbanded, and taken or given strictly as a few declaring that it actually magnified directed; whereas, if it costs only a few the letters. It was the best advertisement pence, it is deemed of little moment whether the store ever had, and, though feeling directions are followed or not.

The above thoughts concerning the foibles of individuals were suggested by reading an article on "African coffee," copied into a late number of THE TRADESMAN from the Lewiston Journal. This also reminded ready extended miles away in every direcme of the oft-told story of merchants selling tion. No printer's ink was required, for two or three different priced teas from the the dear public had "found a long-felt want" same chest; and which, by the way, is no and the sale, once commenced, those "mieayth, but has been forced upon the mer- raculous glass tubes" went out of my door -chant by the foibles of customers. They by two's, three's and five's, until the confound that unless the opinions of these tents of both barrels had vanished, and still good customers were regarded and respected there was certain to follow a loss of both obliged to state that the manufacture of respect and money to the merchant. Why so? Because the customer considers if his opinions are not respected, he is degraded

elsewhere. Many a good cash customer has his own peculiar ideas regarding goods; the reasons why, he does not care to explain. They have become his foibles, and merchants commit no moral or legal crime when they respect them-always in an honorable way, of course-and thereby please

and retain him as a friend, and, at the same time, both parties profit by it. Many a customer has also been forever lost to a store and the kind merchant is still wondering why; when, if he had been more observant and regarded the man's (or woman's) peculiarities, many an extra dollar would still be dropping into his till. Most persons have their foibles and each desires attention have lost my own trade in the article of coffee and may still be ignorant of the reason, because they would persist in having it already ground when called for, instead of each time grinding it in my presence. This is my foible and whether false or true it must be respected. [Will grocers who labor for their own interests now make a note of this slight fact?] They, too, may have lost good customers, and would like to know why. I knew one conscientious merchant who sold at certain times-when it could not be well avoided, however-several different priced teas from the same chest. But to accord him all honor, I will add that he was quite as willing to give to, as to take from, his customers. He usually kept three kinds, or rather qualities, of tea to retail at 50 cents, 75 cents and \$1 a pound, and each kind was well worth the ice asked for it, and his sales were large. He had three or four customers who told him they would go elsewhere if he was out of the particular priced tea they required. In narrating the incident to me one even ing, he said: One of these customers al ways purchased the 75 cent tea while several others took the 50 cent. I was oconally out of one of these two kinds. and sometimes lost a few sales by being out of both, but I sold the 75 cent tea for 50 cents quite as often as I did the 50 cent for 75, to these few customers with their foibles and never heard the least complaint, yet I know that any attempt at explanation or apology on my part would have ended disusly. As it was, we were always the best of friends. I humored their caprices while honestly endeavoring to retain them stomers, and at the same time dispens strict justice to all parties. In this connection, I am also reminded of ident which illustrates the curiosity of mankind and comes almost within the ce of foibles. A man was appointed to take charge of, and dispose of as soon as convenient, a miscellaneous stock of mer-chandise. The owner was to be absent sev-erst months. On a close examination of the t, he found two barrels of lamp chim-of medium size, which seemed to be un-

usually solled and dusty, and upon still fur-thur investigation he discovered that the apparent dust would neither wipe nor wash off. A letter was at once mailed to the pro-CRAND RAPIDS DISTRICT

J. W. GLASS, Supt.

Rub 

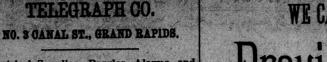
Ordinary Rubber Boots always wear out first on the ball. The CANDEE Boots are *double thick* on the ball, and give DOUBLE WEAR. Most economical Rubber Boot in the market. Lasts longer than any other boot and the

upon it himself, our first thought is that in TRY THE NEW OPAQUE LAMP CHIMNEY lamp was placed on the counter, all my spare time was occupied answering questions little alarmed about the final result, I began to fell the inspiration of the crowd, and

honestly believed the chimney was more valuable than I had at first supposed. The fame of the wonderful chimney almore were wanted and I was reluctantly, them had probably ceased, as no more could be found in the market". This story of the lamp chimneys is strict-

in the eyes of his friend, and had best trade ly true. I know all the parties well and the gentlemen who had charge of the stock says, "Although it is over twenty years since I closed out that stock of goods, yet I never meet my old employer without a visible smile breaking over his face, as he reaches for my right hand, and in a low voice says. "Have you any opaque chimneys left?" FRANK A. HOWING.





Electrical Supplies, Burglar Alarms and Fire Alarm Boxes put in cities. Hotel Annunciators and Electric Door Bells at wholesale and retail. Drawings sen with Bells, so anyone can put them up. lessengers, Hacks, Express Wagons on hand day and night.



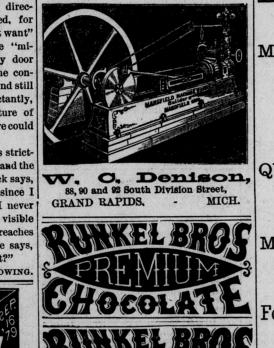
TWO YEARS TEST. Call and ex-amine the goods. MMON SENSE IDEA



E. G. STUDLEY & CO., Grand Rapids Jobbers of

Rubber and Oil Clothing of all kinds, Horse and Wagon Covers, Leather and Rubber Belting and Mill and Fire Department Supplies. Send for price list.

PORTABLE AND STATIONARY ENGINES From 2 to 150 Horse-Power, Bollers, Saw Mills Grist Mills, Wood Working Machinery, Shaft ing, Pulleys and Boxes. Contracts made for Complete Outfits.





### 

Nuggets for New Men. Titles Rescally for The Therman. Never sell a man goods and agree to col-set when the goods are sold. Some men re mean enough to keep your goods on the shelf to help fill out stock and never pay. Besides, it isn't busine

Any man that you can impose upon is poor addition to your trade. Others can al-so impose on him and it is only a question of time as to how long he remains in trade. Beware of the fiend who is always finding shortages, slack weight and packages missing. Nine times out of ten such complaints are for the purpose of getting goods cheaper than prices quoted. Have the utmost confidence in your house.

If you lack that, you lack the backbone to meet the competition that exists in all lines now-a-days.

Always work a town thoroughly and never pass by a store that looks uninviting. "Behind a dirty counter there may be a wealthy man."

It is not necessary to always ask after a customer's health, and his wife's, and his relatives'. Some people may deem you impertinent

Only the "new" man continually has "bargains" and "drives."

And above all things, dear fellow sojourner, don't be too sure that no one can under sell you.

You can't sell everybody. You can't please everybody, nor can any one other man, so don't feel blue if you find a town now and then where you can't gain a foothold.

A good pilot when in doubt as to the depth of the water, takes soundings. Always feel your way cautiously before entering into a discussion with a customer.

The bookkeeper and billing clerk, also at times the shipping clerk, are convenient loopholes of escape. The old men will understand.

It is not necessary that you should truckle to the opinion of everybody and be a weather vane; but it is also not necessary to be bold in your opinions.

An old traveler, who has the respect of all who know him, once told me, "the gentlemanly does the business every time."

Remember, you are not put on the road to see how many "mashes" you can make, nor how much poker you can play. Before making a break of the above description, think of the folks at home and picture how you would feel if they did likewise.

Never run down a competitor-you can't tell but what the man you are talking to may be his brother-in-law.

Remember, you have no sure trade. No customer is yours for keeps, unless you have a mortgage on him, and then no one else wants him.

The man with the best line, the best prices, the best yarn, and who is on hand when stock is low, sells the bill.

Always try to sell your trade enough goods to keep them filled up until you come again, so no one can put in an entering wedge.

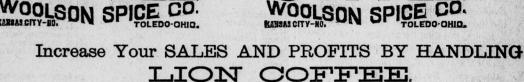
Never sell or force goods on a man whose stock is full. When the time comes to pay the bill, and the goods are on his shelf, he will hate you. LEO. A. CARO.

#### Why He Paid Up.

"See here, Abe," remarked a West Side grocer to a darky customer, "it has occured to me that you are chronically disposed to pay cash for your whisky and stand me off for your groceries and tobacco. Abe, do you







know what the tramp said when he took the clothes from the line?" "Doan't know fo' suah, sah, but I reckon

'twas suffin like what the Democrats said durin' de las' campaign—suffin 'bout habin'

a change." "That's the point exactly. Now, Abe, you and I are going to have a 'change.' In the future you must pay cash for your gro-ceries and tobacco or transfer your trade to the future you. This little account of yours ne one else. This little account of yours has been running until it is nearly tired

"How long has dat 'count been runnin" Mr. Perkins?"

"A little more than seven months." "Is dat all? Why, sah, I once owed de ole man Knickerbocker a 'count dat ran

seben years. Wot yer tink of dat? I reck-on dat 'count would be runnin' yet if de ole man hadn't died. Powerful queer, ain't it, wot a heap ob witality some ob dese little 'counts hab. I tink, sah, if yer war to ap-ly a little ob de ile ob fe'bacrance to dis yer ply a little ob de ile ob fo'bearance to dis yer 'count ob mine yer could make it run an-odder monf. Yah! Yah! Yah!''

"Well, I don't propose to try." the gro-ceryman said, as he put the cheese-knife be yond Abe's reach.

"S'pose yer will let me hab leetle flou sionally?"

"No funds, no flour" "Any bacon?"

"Not a pound." "How 'bout de terbacker?" "Not an ounce."

"Not an ounce." 'Yer hab got the adwantage of me, sah, 'I specs I'll hab ter pay de 'count." nd the old rascal took a ten-dollar bill om his pocket and handed it to the grocer. I doan't mind 'bout de flour and de bacon, ase de ole woman's got plenty of corn-neal, an'l kin lift a ham when de 'casion workes it but when yer shut down on de res it, but when yer shut down on de eker yer depribe me ob de necessities e, an' its time suthin' wos did. Gib ce in sugah."

A Druggist's Story.

A Druggist's Story. man came in with a prescription, and sed that the paper did not bear the name physician. I called the customer's on to it, and he replied that he knew out "who wrote this prescription, mind' said he "who wrote it. The signed his name and I cut it off.' did you cut it off for?' I asked es-So I wouldn't have to pay you his mion.' was the innocent response, backed on 15 ourse stim for luck.



IT GIVES ABSOLUTE SATISFACTOIN

\$4.25.

To Consumers, and is, Consequently, a Quick and Easy Seller.

Lion Coffee has more actual Merit than any Roasted Coffee sold at the price either in Packages or in Bulk and storekeepers all over the State of Michigan and elsewhere who are not already handling Lion are urged to give it a trial. We cheerfully answer all communications regarding prices, etc. Convenient shipping depots established at all prominent cities, securing quick delivery. For sale by all the wholesale trade everywhere. Manufactured by the Woolson Spice Co., Toledo, Ohio.

## L. WINTERNITZ, Resident Agent, Grand Rapids, Mich. AX HANDLES! NOVELTIES!

	and the second				
	1 x Ax Handles			\$ .75	5
	2 x " "			1.25	
	3 x " "		1 Cart and	2.00	Plug     "     "     small     -     -     -     -     .75       0     "     "     "     large     -     -     -     -     1.75
	4 x " "	-	-		Tooth Pick         " round         -         -         -         -         1.75           Slipper         " small         -         -         -         -         -         90
	3 x Dbl. Bit			1.50	" " medium 1.25
	4 x " "		-	2.25	Cornicopia " " 2.00 O Chair " " 2.00
A STATE OF A	C. & D.	LANTE	RNS,		Cat Tooth Pick Perfume, large 2.00 China Shoe Perfume, large 2.50
	DTE AD TTO			TTTO	ORDERS BY MAIL SOLICITED.
	OIL CANS	a General Line of	TAT	NKS,	Jennings & Smith,
	PAPER & V	WOODE	NWAR	E.	38 and 40 LOUIS STEET,
「「「「	CITRTISS	& DI	INTO	) NÍ	Grand Rapids, Mich.

### Groceries.

#### ZACHARIAH WAYBACK. More of His Experiences-He is "Catch-

ing On."

HEMLOCK SIDING, Nov. 21, 1887. THICHIGAN TRADESNAN:

DEAB SIR-I see the Association in your city has adopted the "Blackboard Idea," as you call it, for the use of those who have enything to sell or exchange. I would like to exchange that box of "Queen Olives" I bought of Sam. Lemon for a bull dog or a stone boat. I can use the dog to watch the store or draw stone with the stone boat. The olives aren't of any use to me. I have tried to sell 'em to every man, woman and child within a radius of six miles of the Siding, but they say they have no use for that

kind of pickles. I think I am "catching on" better than I was at first. A lady came in the other day and asked for ten cents worth of "crinoline." I was dead sure I hadn't such a thing in the store, but I was bound not to show my ignorance, so I asked her what color she wanted. She said she wanted it red, and quick as a flash it struck me that it was aniline she wanted instead of "crinoline." I asked her if she wanted to do coloring with it, and then I put up aniline ithout further inquiry.

A young girl came in Saturday night and asked if I had any "rogue" in the store. I abered getting something of that kind from that red-headed man in the wholesals store at Grand Rapids, but when I came to do it up I found it was spelled "rouge." I didn't say anything, however, as I find by my own experience that people don't like to be told of their mistakes. They would rather find them out of their own accord.

A fellow who used to peddle organs and sheet music down at Grand Rapids came along to-day and tried to sell me some pants and shirts. 1 told him my stock was full at present-you see, I have half a dozen of each-when he began making puns about my store. I stood it as long as I could when I called in Jerry, my hired man, and we carried him out to the pump and gave him a good dousing. The next time George Owen makes puns in my store, I'm going to take him out to the barn and hold him while my mule kicks him. Yours, Z. WAYBACK.

#### The Grocery Market.

Sugars are a trifle weaker, probably of account of the very careful and reserve buying for actual consumption, though the indications are all in the direction of a further advance. The net consumption of sugar in the United States in the year ending with October 1 is made, by Messrs. Willet & Hamlen, 1,567,920 tons, against 1,361,83 tons in the preceding crop year and 1,247, 315 tons in the crop year ending with Octo ber 1, 1885. Crop advices generally poin to a materially reduced aggregate yield, an this circumstance serves also to strengthe confidence in the future course of value Coffees are weaker. Tobaccos are sti bracing up, Drummond having announce an advance in all his brands of plug Evaporated apples are in fair demand an the indications are good for higher prices.

Now is the time for grocers to lay in good liable to damage by freezing, such pickles, vinegar, cheese, liquid bluing, inl catsup, etc. By laying in winter stock much ill-feeling and frequently co siderable loss may be avoided. Oranges are not plenty yet and prices are firm. The quality is very fine. Brazils are dvancing. Chestnuts and hickorynuts are very scarce. Candy is steady and the dend very heavy. Oysters are in great dend and stock is scarce. New Safe Depot. The Detroit Safe Co. has decided to establish a branch salesroom here as soon as a desirable location can be secured. This will be welcome news to the business men Seed Cakes.... S. & M. Cakes. of Grand Rapids and Western Michigan, as the Detroit safes have an enviable reputation for utility and beauty. The business here will be under the charge of Edwin A. Lee, who has long been with the Detroit Safe Co. and has been identified with the safe business for a lifetime. Until the ranch depot is formally opened, Mr. Lee can be seen at the Morton House. Didn't Want to Make a Mistake. Customer—Well! Drug Clerk—Well! Customer—Didn't you see me wink? Customer—Didn't you see me wink? Clerk—Yes, sir. Customer—Don't you know what a wink smally means in a drug store? Clerk—I do, sir, and my delay in filling our order is caused by my inability to tall whether the peculiar shade of red disylayed n your nose was brought out by "Old krow," or "Maryland Club." I hate to make which a sir. sir. Hard on the Patents. An appendix to the report of the chief mayst on the inspection of food and drugs the Canadian Dominion has been issued. Itent medicines are generally condemned, hile some of them are said to be absolute dangerous to life. It is recommended awberries manufacturers of these nostrums elled to register their recipes in the ent of inland revenue, which should mit the articles to analysis in order i their composition rol their com mand for the celebrated "Anchor ad of oysters has become so great that ler claims that he keeps a large ctory busy all the time making

WHOLEBALE PRICE CURRENT.	Good Enough
These prices are for cash buyers, who pay	" Other standard brands
These prices are for each buyers, who pay promptly and buy in full packages.	Michigan full cream
ATLE GREASE. 2 10 Traser's	Citron
Diamond X 60 Fraziers, 25 D pails. 1 20	Currants
Modoc, 4 doz2 50  BAKING POWDER.	Orange Peel. Prunes, French, 60s. "French, 80s" French, 90s
10 cent cans 95	" French, 80s " French, 90s
1 1D.	" Tunkov
2 60	Raisins, Dehesia
3 80	Raisins, London Layers, Raisins, California " Raisins, Loose Muscatels,
1 lb. "	Raisins, Loose California
13 75 and 13 75	Raisins, Valencias,
4 lb. "	Raisins, Imperials
<b>5</b> lb. "	Cod, whole
Acme. 4 b cans, 3 doz. case	Cod boneless. Halibut Herring, round, ½ bbl. Herring, Holland, bbls. Herring, Scaled. Mackerel, shore, No. 1, ½ bbls """""""""""""""""""""""""""""""""""
" 1 <b>D</b> " 1 " " 3 (0)	Herring, round, ½ bbl
Princess, 48 1 25	Herring, Holland, bbls
"Bulk	Herring, Scaled
"bulk	Mackerel, shore, No. 1, 2 Dis
	• No. 3, ½ bbls
	Trout, ½ bbls
Jietorian, 1 D cans, (tall,) 2 doz 2 00	White, No. 1, ½ bbls White, No. 1, 12 b kits. White, No. 1, 10 b kits. White, Family, ½ bbls. White, Family, ½ bbls.
Absolute, % D cans, 100 cans in case11 7	White, No. 1, 10 b kits
	kits
Telfer's ½ D, cans, 6 doz in case	FLAVORING EXTRACTS. Lemon.
" "[" " ] " " 15	Lemon. Jennings' D. C., 2 oz
BLUING           Dry, No. 2.         doz.         25           Dry, No. 3.         doz.         45           Liquid, 4 oz,         doz.         35           Liquid, 8 oz.         doz.         65           Arctic 4 oz.         9 gross 3 5           Arctic 8 oz.         7 2           Arctic 16 oz.         12 0           Arctic No. 1 pepper box.         2 0           Arctic No. 3 "         4 0           BUCKWHEAT.         4 0	" " 6 oz
Dry, No. 3doz. 45 Liquid 4 oz. doz. 35	" No. 2 Taper1
Liquid, 8 ozdoz. 65	" " 802
Arctic 8 oz	6 " 7 pine, round 0 " " No. 3 panel9 0 " " No. 8 "
Arctic No. 1 pepper box	0 " " No. 8 "
Arctic No.2 40	6 FARINACEOUS GOODS.
BUCKWHEAT. King's Quick-Rising, 80-lb. cases\$ 4 2	Farina, 100 lb. kegs 5 Hominy, # bbl Macaroni, domestic 12 lb. boxes
BUCKWHEAT.           King's Quick-Rising, 80-lb. cases	Pearl Barley
No. 2 Hurl 2 25 Faney Whisk	Peas, Green
No. 2 Carpet	5 Peas, Split 0 Sago, German Tapioca, flake or pearl
Parlor Gem	Wheat, cracked
Devela Drog' Vienne Sweet	2 vermiceni, imported
" " Premium	MATCHES.
" " Breakfast	<ul> <li>Grand Haven, No. 8, square.</li> <li>Grand Haven, No. 9, square.</li> <li>Grand Haven, No. 200, parlor</li> <li>Grand Haven, No. 300, parlor</li> <li>Grand Haven, No. 7, round</li> <li>Oshkosh, No. 2.</li> <li>Stradich</li> </ul>
Schepps, 1s	Grand Haven, No. 300, parlor
" 1s and ½s	Oshkosh, No. 2.
" 1s in tin pails	Swedish
Maltby's, 18	Kichardson's No. 8 square Richardson's No. 9 do
** 1s and ½s	<ul> <li>Swedish</li> <li>Swedish</li> <li>Richardson's No. 8 square.</li> <li>Richardson's No. 9 do</li> <li>Richardson's No. 7%, round.</li> <li>Richardson's No. 7 do</li> <li>Woodbine, 300.</li> </ul>
Bulk, pails or barrels	Woodbine, 300 MOLASSES.
Green. Roasted. 22@24 Rio	Cuba Baking Porto Rico
Santos	New Orleans, good New Orleans, choice
Java	New Orleans, fancy
COFFEES.         Roasted.           Rio	OIL. Michigan Test
COFFEES-PACKAGE.	Ds Water White
951	Barrels
e Magnolia	Cases
- Honey Bee 25% 25% 25% German	Medium
- German, in bins	
g " Avorica 22%	Imported Clay, No. 216, 3 gross Imported Clay, No. 216, 24 gross American T. D
t COFFEES-SPECIAL BRANDS. 3 Bell, Conrad & Co.'s Plantation Java. 3 8 Monte Machine Statement St	American T. D
_ " " " Javoka	Choice Carolina
" Imperial 2 Banner 22	Good Carolina
A hardblete Amorieo 50 lb double boos	Table
d Arbuckle's Avorica, 50 lb. double bags	421 Head
n " Prime Maricabo " " 2	6 Church's
	Taylor's G. M5 Cap Sheaf. %c less in 5 box lots.
CORDAGE.           11         60 foot Jute	60 Pocket, F F Dairy
4) Foot Cotton1 50 72 foot Cotton2 (	0 28 Pocket
d CRACKERS AND SWEET GOODS.	- Sacinaw or Manistee
Wanasha Button	<ul> <li>64 Ashton, English, dairy, bu. bags</li> <li>Ashton, English, dairy, 4 bu. bags</li> <li>Higgins' English dairy bu. bags</li> </ul>
la Butter	American, dairy, ½ bu. bags
	American, dairy, ½ bu. bags Rock, bushels. Warsaw, Dairy, bu. bags
Fancy Oyster	" " 's " SAUCES.
	SAUCES. 7% London Relish, 2 doz SOAP.
n- Soda	Dingman, 100 bars

	Young Hyson	TRESH FISH.
1 15	Young Hyson	lack bass
1 15	Gun Powder	erch
101/0101/	Congo	Vall-eyed pike
12%@18%	30 gr. 50 gr. 10 S	eroh
@23	Cider 8 10 S	turgeon, smoked 8
0 74 014	White Wine	Tout
@14	Bath Brick imported 90	Whitefish, smoked
00	do American	WOODENWARE. Curtiss & Dunton quote as follows:
. ā	Burners, No. 0	tandard Tubs, No. 1
@ 4%	do No. 1	tandard Tubs, No. 2
@3 00	Coccoa Shells, bulk	
@2 50 @2 55 @2 25	Cream Tartar 5 and 10 b cans @25	Pails, ground wood
@2 25	Candles. Star	
.11%@11% 9 @11	Camphor, oz., 2 h boxes	Butter Ladles.
.8 @ 8%	Extract Coffee, V. C	Sutter Spaces
. @3 50	Fire Crackers, per box	Rolling Pins
	Gum, Rubber 100 lumps	lothes Pounders
607 12½	Gam Samuel (030 )	Bit         60           Mop Sticks
. @2 75 1 50 10 00	Jelly, in 30 b pails	Washboards, single
1 50	Powder, ½ Keg	Washboards, single
80@85	Sage @ 15	BASKETS.
	CANDY, FRUITS AND NUTS.	Diamond Market 40
1 25		Diamond Market
@1 10 6 50	STICK.	
6 50	Twist, do	Clothes, splint, No. 3
	Cut Loaf do @10	Clotnes, splint, No. 1
	Royal, 25 D pails	Clothes, willow No. 3
	Royat, 200 b bbls	Businel, wide band.       1.3         Clothes, splint, No. 3.       3.50         Clothes, splint, No. 2.       4.26         Clothes, splint, No. 1.       5.00         Clothes, willow No. 3.       6.00         Clothes, willow No. 2.       6.50         Clothes, willow No. 1.       7.50         Water Tight (gene) bu       3.75
68	Extra, 200 b bbls @ 9	Water Tight, (acme) bu
. Vanilla.	French Cream, 25 b pails	
100 160	MIXED         84/@ 9           Royal, 25 D pails         @ 8           Royal, 20 D bbls         @ 8           Extra, 25 D pails         @ 10           Extra, 20 D bbls         @ 9           French Cream, 25 D pails         @ 114           Cut loaf, 25 D cases         @ 10           Broken, 25 D pails         @ 10           Broken, 20 D bbls         @ 10	HIDES, PELTS AND FURS.
$150 265 \\ 250 425$	Broken. 200 D bbls Q 9 FANCY-IN 5 D BOXES.	Perkins & Hess pay as follows: HIDES.
3 50 5 00	Lemon Drops	Green
125  175  175  175  300	Sour Drops	Full cured 74@ 7% Deacon skins.
4 50 9 00	Chocolate Drops	
9 00 18 00 1 10 1 85	H M Chocolate Drops	kips 8 @10   wool.
2 75 5 00	Licorice Drons 18	Fine washed \$ th 22@25 Coarse washed 26@28
4 25 7 00	A B Licorice Drops 12 Lozenges, plain	Medium
@ 04	Lozenges, printed 13	No. 1 No. 2 No. 3 No. 4
@4 25	1 Imperials	Bears
@114	Cream Bar	
@ 2%	Molasses Bar	Cat, Wild 50 20 5 "House 15 10 5
@ 23	Hand Made Creams 18	Fox. Red 1 00 60 30 10
@ 6	Plain Creams 16 Decorated Creams 20	" Cross
@6 2	String Rock 13	Fishers 7 00 4 00 2 00 1 00
	Burnt Almonds	Lynx
	FANCY-IN BULK.	" Small Pale 25 15 05
$egin{array}{c} & & & & & & & & & & & & & & & & & & &$	Lozenges, plain in pails	Martins 100 60 50 10
	Lozenges, printed in pails	Musrats
	Lozenges, printed in bbls	Otter
	Gum Drops, in pails.       644         Gum Drops, in bbls.       654         Moss Drops, in pails.       610         Moss Drops, in bbls.       610         Moss Drops, in pails.       612         Moss Drops Drop	" Small 30 20 10 05
	5 Gum Drops, in bbls	Skunk
	0 Moss Drops, in bbls	Deer Skins, dry, Red Coats, per lb 30c
	0 Sour Drops, in pails	"Deer Skins, dry, Red Coats, per lb
15	0 0 1 Imperials, in palls	" " Long " " 10c
		MISCELLANEOUS. Sheep pelts, short shearing 5@25
	Q Oranges California, faney	Sheep pelts, old wool estimated @25
	5 Oranges, choice	Grease butter
	0 Oranges, Florida 4 00.04 50	Sheep pelts, short shearing
	0 Oranges, Rodi,	MISCELLANEOUS.
	I Iranges, DU	Ginseng-Local dealers pay \$1.60@\$1.70 \$ D
10	Oranges, Imperials	for clean washed roots.
	Lemons, fancy	Rubber Boots and Shoes—Jobbers are offer- ing 40 per cent. off on first quality and 40 and
ED OATS	Lemons, caoice	12% per cent. off on second quality.
18	12 Figs, Bags, 50 tb	COUNTRY PRODUCE.
	Dates. 74 uo uo	COUNTRY PRODUCE.
	Dates, ½ do do         0.000         0.000           00         Dates, Fard 10 b box % b	Apples—\$2 25 per bbl. Beets—In good supply at 40c per bu.
	Dates Persian 50 to box # 10	Bean-Hand-picked mediums are very
@2	00 Pine Apples, \$ doz @	scarce, readily commanding \$2.25@\$2.50 per bu.
@1	Almonds, Tarragona 17@18	Butter-Dairy is active at 22@25c.
	" IVaca	Cabbarros \$100 por 100 according to size
5 		Scarce.
രം	Filberts, Sicily	Carrots-30@35c per bu.
	Walnuts Grenoble (All	Celery-20@25 % doz.
	" French 84@9	Cheese-Jobbers are holding their stocks at 13@13%c.
	Pecans, Texas, H. P	Cider—10c per gal.
	Missouri	Cider-ioc per gai.
	Chestnuts	
0.1000	PEANUTS.	
2 10@2	20         Prime Red, raw # b	hol : sun-dried at 5c and evaporated at 8c.
2	35 Fancy H.P. do do	Eggs-Jobbers pay 18c for pickled stocked
	5 Fancy H P Va do 0 2 53	and 22c for fresh, holding at 2c above those fig-
3 2 7	H. P. Va 64@	ures. Fresh eggs are hard to get,
7	<b>D</b>	Honey—In moderate demand, but scarce, readily commanding 16@18c.
2	The Grand Banids Packing & Provision Co	
4	quote as follows:	per ton in two and five ton lots and \$13 in
	PORK IN BARRELS.	5 car lots.
2	Short cut	5 Onions-Home grown, 75c per bu. Spanish,
4	00 Short cut, clear, Botsford	5 5 5 5 5 5 5 5 5 5 5 5 5 5
	8 Extra clear pig, short cut15 0	0 Pop Corn-2c 78 D.

a franciska se postava se postava na postava na se postava postava postava na se postava postava postava postav Na se postava na se postava na se postava na se postava postava postava postava postava postava postava postava	And the second
FRESH FISH.       10         ass       4         ed pike       8         ill pike       8         min smoked       6         ns smoked       8         sh, smoked       10         WOODEN WARE.       8         sk Sunked       10         WOODEN WARE.       8         sk Sunked       10         WOODEN WARE.       50         rd Tubs, No. 1       50         rd Tubs, No. 2       4 50         rd Tubs, No. 3       50         rd Tubs, No. 3       50         rd Tubs, No. 4       50         rd Tubs, No. 5       50         rd Tubs, No. 5       50         rd Tubs, No. 6       50         rd Tubs, No. 7       50         round wood       450         Bowls, assorted sizes       225         Ladles       90         Spounders       50         splins, single       175         oards, double       225         splint, No. 1       160         , narrow band, No. 1       160         , narrow band, No. 2       4 20         s, splint, No. 2       4 20 <t< th=""><th><text></text></th></t<>	<text></text>
Andet 974 7 12 Deacon skins, 97 910 12 WOOL. washed 9 b 22025 (Coarse washed20028 m	PUTNAN & BROOKS   PUTNAN & BROOKS   WHOLESALE   OSSESSE COSSES   ND BETTER GOODS IN THE LAND   NU HETTER   13, 15, 17 South Ionia Street,   GRAND RAPIDS
ntter-Dairy is active at 22@25c. bbages-\$4@\$7 per 100, according to size. rece. rrots-30@35c per bu. lery-20@25 \$ doz. neese-Jobbers are holding their stocks at 13½c. der-10c per gal. anberries-Home grown, \$3 per bu. Cape , \$8.50 per bbl. ried Apples-The market is weak. Jobbers a sun-dried at 5c and evaporated at 8c. ggs-Jobbers pay 18c for pickled stocked 22c for fresh, holding at 2c above those fig- s. Fresh eggs are hard to get, oney-In moderate demand, but scarce, dily commanding 16@18c. ay-Baled is moderately active at \$14 ton in two and five ton lots and \$13 in lots. nions-Home grown, 75c per bu. Spanish, 50 per crate, op Corn-2c \$ b.	BULKLEY, LEMON & HOOPS, Wholesale Grocers.

the for use in packing this brand. This is like a pretty big story, but it is no per than the system put up in the An-r brand. Order a sample one and be

Boston ..... Graham ..... Oat Meal.... Pretzels, hand-made..... 11% 9% 15% tzels ..... mon Cream..... emon Cream..... Jugar Cream..... Frosted Cream..... 84 12% Jumbles. Extra Honey Jumbles.... Froeted Honey Cakes.... Cream Gems. Bagleys Gems. Seed Cakes.... CANNED FISH. Jams, 1 b, Little Neck...... Jam Chowder, 3 b. Jove Oysters, 1 b standards... Jove Oysters, 2 b standards... e Oysters, 2 D Standards... sters, 1 D picnic. sters, 2 D, picnic. sters, 2 D star. sters, 2 D star. kerel, 1 D fresh standards. kerel, 5 D fresh standards. kerel, 6 D in Mustard. kerel, 3 D in Mustard. kerel, 3 D soused. kerel, 3 D soused. non, 1 D Columbia river... non, 2 D Columbia river. domestic ¼s..... domestic ¼s..... Mustard ¼s.... imported ¼s.... spiced, ¼s.... b brook.... Apples, gallons, standards.... Blackberries, standards.... Cherries, red standard..... Cherries, pitted..... CANNED FRUITS. ms, standards rries .... controburnes sparague, Oyster Bay..... teans, Lima, standard..... eans, Green Limas. teans, String eans, String eans, Stringiess, Krie..... eans, Lewis' Boston Baked...... orn, Archer's Trophy..... Morning Glo Early Golder rrofat.... @1 40 arly June, stand """" sifte rench, extra fine outs, extra fine

SPICES-WHOLE. "Zanzibar... Mace Batavia Nutmegs, fancy... "No. 1. "No. 2. Pepper, Singapore, black... white SPICES-PURE GROUND. Allspice. 18@22 Cayenne..... Ham S SUGARS. Cut Loaf.. Cubes ..... Powdered. onfectionery A.....tandard A.... Io. 1, White Extra C.... ..... 0.5 C ..... orillard's American Gentlem Gail & Ax' pear Head.....4 lank Road..... 32 Whopper ..... Eye Opener..... P. L. Knife .... 

ons-Home grown, 75c per bu. Spanis 

 Short cut Morgan
 15 00

 Extra clear pic, short cut.
 15 00

 Extra clear, heavy
 15 00

 Clear quill, short cut.
 15 00

 Boston clear, short cut.
 15 00

 Clear back, short cut.
 15 00

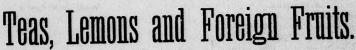
 Standard clear, short cut.
 15 00

 Bean
 15 00

 Pop Corn-2c \$ D. ean ..... SMOKED MEATS-CANVASSED OR PLAIN. Hams, average 20 bs...... " " 16 bs...... " " 12 to 14 bs... 10% Turnips-20@25c per doz. picnic ..... best boneless..... Shoulders Breakfast Bacon, boneless. Dried Beef, extra. ham prices. DRY SALT MEATS. Long Clears, heavy...... " medium..... " light..... LARD. LARD. Tierces 30 and 50 b Tubs LARD IN TIN PAILS. 5 b Pails, 20 in a case. 5 b Pails, 6 in a case. 20 b Pails, 6 in a case. 20 b Pails, 4 pails in case. BEEF IN BARRELS. Extra Mess, warranted 200 bs. Extra Mess, Chicago Packing. " " Kansas City Packing.... SAUSAGE-FRESH AND SMOKED. ausage..... HONEY rankfort Sau lood Sa ogna, straight. BB a. thick ..... PIGS FEET. In half barrels..... In quarter barrels..... FRESH MEATS. Mohrhard quotes the trade selling 1194 B follows: Seef, bind quarters..... nb spring..... al..... ork Sausage, Bulk..... Link..... logna..... Spring Chickens. Ducks Turkeys Lard, kettle-rendered. OYSTERS AND FISH. F. J. Dettenthaler quotes as follows: OYSTBRS. Fairhaven Counts .....

Potatoes-The market continues to improve, the Southern and Eastern demand having late ly become quite active. Handlers are paying 70 @75c for Burbanks here and 65c at the Northern buying points. Sweet Potatoes-Klin-dried Jerseys are scarce and high, readily commanding **35** per bbl. Baltimore stock is out of market for this GRAINS AND MILLING PRODUCTS. Wheat-Ic higher. City millers pay 77c for Lancaster and 75c for Fulse and Clawson. Corn-Jobbing generally at 54c in 100 bu. lots and 56c in carlots. Oats-White, 35c in small lots and 31@32c in Oats-White, 35c in small lots and 31Q32c in car lots. Ryc-48Q50c % bu. Barley-Brewers pay \$1.20 % cwt. Flour-20c higher. Patent, \$5.20 % bbl. in sacks and \$5.40 in wood. Straight, \$4.20 % bbl. in sacks and \$4.40 in wood. Meal-Bolted, \$2.40 % bbl. Mill Feed-Screenings, \$14 % ton. Bran, \$15 % ton. Ships, \$15.50 % ton. Middlings, \$16 % ton Corn and Oats, \$18 % yon. **INCREASE YOUR TRADE** BY SELLING on anything in our line. F. J. LAMB & CO., OFFEE FRUITS AND VEGETABLES, Composed of Guatemaia, African and Mexican Javas, Santos, Maracaibo and Nio selected with especial reference to their fine drinking qualities. The most popular brand of Blended Coffee in the market. Sold only in 50 lb. Cans and 1 lb. packages. 30, 60 and 100 b. Cases. Mail Orders Solicited by the pro-prietore Butter, Eggs, Cheese, Etc., 8 and 10 Ionia Steeet, GRAND RAPIDS, MICH. J. H. THOMPSON & CO., BEE SPICE MILLS. 59 Jefferson Ave., Detroit, Mich SPECIAL ATTENTION GIVEN TO FILLING ORDERS. orters and jobbers of fine Teas, Concess, Etc., Baking, Powder Mirs., Coffe

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olds Pharm

-The President, John E. Peck, Geo. Hazeltine and F. J. Wurzburg. s. Wm. E. White and Wm. L. White. de Matter-John E. Peck, H. B. Fair--R. A. McWilliams, Theo W. L. White A. C. Be

Detroit Pharmaceutical Society. OBGANIZED OCTOBER, 1883. -Frank inglis. President—F. W. R. Perry. se-President—J. J. Crowley. and Treasurer—F. Rohnert. Secretary and Treasurer. A. B. deting. First Wadnesday in Jun ntral Michigan Druggists' Associati esident, J. W. Dunlop; Secretary, R. M. Mussell. rrien County Pharmaceutical Society ident, H. M. Dean; Secretary, Henry Kephart.

Clinton County Druggists' Assoc resident, A. O. Hunt; Secretary, A. S. Walls Charlevoix County Pharmaceutical Society President, H. W. Willard: Secretary, Geo. W. Crouter Ionia County Pharmaceutical Society Jackson County Pharmaceutical Ass'n. resident, R. F. Latimer; Secretary, F. A. King. Kalamazoo Pharmaceutical Association resident, D. O. Roberts; Secretary, D. McDonald. Mason County Pharmaceutical Society. resident, F. N. Latimer; Secretary, Wm. Heysett. costa County Pharmaceutical Society Ident, C. H. Wagener; Secretary, A. H. Webber. Monroe County Pharmaceutical Society resident, S. M. Sackett; Secretary, Julius Weiss. Muskegon Couqty Druggists' Associatio President, E. C. Bond; Secretary, Geo. L. LeFevre. Muskegon Drug Clerks' Association. President, C. S. Koon; Secretary, Geo. L. LeFevre. Newaygo County Pharmaceutical Society President, J. F. A. Raider; Secretary, N. N. Miller.

ina County Pharmaceutical society nt, F. W. Fincher; Secretary, Frank Cady. aginaw County Pharmacentical Societ, resident, Jay Smith; Secretary, D. E. Prall. Shlawassee County Pharmaceutical Societ Tuscola County Pharmaceutical Society resident, E. A. Bullard; Secretary, C. E. Stoddard. Manistee County Pharmaceutical Society President, W. H. Willard; Secretary, A. H. Lyman.

Special Meeting of the M. S. P. A. Bassett, Pres., Detroit:

You are hereby requested to call a special meeting of the Michigan State Pharmaceu-tical Association for the purpose of chang-ing the date of our next annual meeting from the date decided upon, Oct. 8, 1888, to correspond with the date of the American Pharmaceutical Association meeting South price of bark. Manufacturers have, however, been buying bark for the last few months at 2d. per unit, equal to 25 cents. centical Association meeting, Sept.

to 7, 1888.	
O. J. Price,	James Vernor,
S. F. Frizelle,	Geo. Gundrum,
Frank Inglis,	O. Eberbach,
L. G. Blakeslee,	Jacob Jesson.
Henry Cleland,	Geo. McDonald.
T. W. Marr,	Frank Wells,
nd thirteen others.	San Standard and all the
and the set of the set of the	

chona bark go on declining indefinitely? Which involves the question, What is the DETROIT, Nov. 16, 1887. In response to the above call, I hereby call a special meeting of the Michigan State Pharmaceutical Association for the purpose mentioned, to be held in the Cowie

Quinine is advancing. An upward ment commenced on Friday with an adv A man in England was fined \$25 dollar and costs for selling a compound tinctr of rhubarb made with methylated alcohe contrary to the lawful use of this substance f 2 cents in German. Manufacturers quinine positively assert that the cost price as named by a Philadelphia ma Sweden has also passed laws against the use of poisonous coloring matters in goods for household use, such as woven fabrics, yarns, shades, sealing wax, and wafers, wall-paper, artificial flowers, blinds, etc. The next thing is to enforce the law. -about 13 cents-is miscale and that the manufacture of quinine at pres ent prices is carried on at a loss. The TRADESMAN has received several interest ng circulars on the subject and herewith eproduces one advice, from the New York

eproduces one advice, from the New York gent of a leading manufacturer: "The almost unprecedented downward ourse of this article seems to have induced ourse people to believe that there is no ston agent of a leading manufacturer: me people to believe that there is no ston The annual tax on patent medicines in England amounts to \$895,355. to the decline of the price, that it can b made for a mere nothing; and we often meet The export trade in eau de cologne is said to date from 1760, when, during the seven years' war the French temporarily oc-cupied Cologne. They carried away sam-ples of the perfume to their own country, with expressions like the following: 'Quinine bark can be produced as cheaply as wild cherry and some other barks,' and ostensible proofs are sometimes presented, as where it became very popular. At present, Great Britain and the United States are for instance, recently when it was said that the best foreign customers for the article. Java bark, containing 11 per cent. quinine A correspondent of a medical contempowas sold in London at 371% cents and that was sold in London at 37½ cents and that planters realize a good profit at present market value. Upon careful inquiry at headquarters in London, we find that a small lot (11 bales) of Java bark was sold at 15. 6d@15. 7d., which contained a fraction 1s. 6d@1s. 7d., which contained a fraction over 9 per cent. quinine-not 11 per cent. as stated. If planters could rely on producing such high test bark, it would probably pay them very well to cultivate the cinchona rees, but such bark is very rare, the great bulk testing, on an average, only about 2 per cent. and realizing about 4d. per pound, which can be verified by looking at the reult of the London bark sales. Another statement was quite recently published, viz: that the Amsterdam bark sales last month vere made at an average price of 1 1-12d. per unit, and that the quinine in the bark would consequently cost only 13 cents per unce. An article in the London Chemist and Druggist of Oct. 22 was cited. This

A new material is reported by continental A new material is reported by continental journals to be a fish oil in solid form. Der Gerber puts the trade upon their guard against this substance; stating that it is a mixture of vaseline and fish oil, saponified

The Chines

by the addition of lime. Druggists should look out for the compound. As a result of the formation of the whis-As a result of the formation of the whis-key trust, a number of distilleries at Cin-cinnati, St. Louis, and Chicago have been closed and the operation capacity of Peoria distilleries increased correspondingly, so that the daily consumption of grain in-creased from 15,188 bushels to 28,216 bushels.

bushels. According to Schrimmel's Circular, oil of

rhododendron, as found in commerce, is a composition having no similarity with the genuine oil of that name, which has become very scarce.

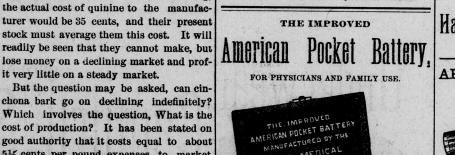
tatement is greatly misleading, as will be A Monopoly that Beats a Gas Trust. ound on examination. The article in ques-The quiet little town of Manitou Springs, ion stated that the average unit value at Col., boasts of a combination that is far the sales was 8½ cents (Dutch money), ahead of all previous records. The leading practicing physician, one Dr. Davis by name. which figures 11/2d. (not 1 1-12d.), conseis not only proprietor of the pioneer drug uently the quinine in the bark would cost store and county coroner, but also acts as city undertaker (owning the livery stable 18% cents per ounce, and this was a decided decline from previous prices. The cost and hearse), and has the cemetery located on his land. He is also the havpy posses-or of a stone quarry, from which are obtained f manufacturing quinine in Germany was formerly estimated at 14 cents per ounce. the monuments to mark the last resting-place of those who in one capacity or anothmprovements of late years have reduced the same, but if we calculate the same at er pass under his care. Any one doubting the accuracy of the above statement can satisfy himself by 10 cents per ounce, including commission for buying bark, shipping charges and addressing (inclosing stamp) Isaac Davis, M. D., druggist, coroner for El Paso coun-ty, city undertaker, tombstone dealer, etc., Manitou Springs, Col. freight to factory, actual cost of manufacturing, packing, commission for selling the

roduct, interest on the plant and wear and tear of the factory, we have the actual cost

How to Keep Distilled Water. of quinine to the manufacturer of 28% cents Many druggists seem to have an idea that distilled water is "distilled water," no matper ounce. The manufacturer will certain-

ter how much it may change by age or other influences. Kraft (Pharmaceutische Zei-tung fuer Russland) again calls attention to the old fact that distilled waters must not

be kept too closely stoppered else they ac-quire a musty smell and taste. Either use a cork with a notch, or, still better, tie over the mouth of the bottle a piece of muslin. Adding 10 cents for cost of manufacturing,



se are about to adopt a publi White Lead and Color Work DETROIT

> Chrome Greens and Yellows. Prussian, Chinese and Soluble Blues. Peninsular Permanent Red, Vermilions, White Lead, Zinc,

Being makers of DRY COLORS, we have an advantage over the so-called paint manu-acturers, who simply grind and mix.

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Eighteen and a Half Fluid Ounces for \$4. One dozen 10c. bottles and ex-

with first order.

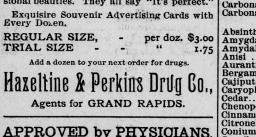
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Two Sizes—Regular or 50-cent size, and Trial or 25-cent size.

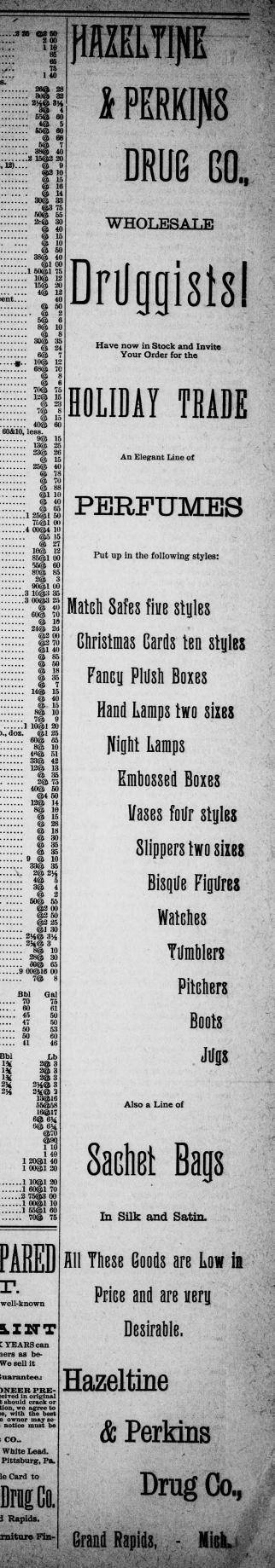
"Linden Bloom Complexion Powder" is with-out a rival in elegance of package, the boxes being turned wood, beautifully enameled in many attractive tint- and patterns. The pow-der itself is of impalpable fineness, contains no poisonous ingredients, and from its deli-cate performe and pleasing effects on the skin is in popular demand with society and profes-sional beauties. They all say "It's perfect."

REGULAR SIZE, per doz. \$3.00 TRIAL SIZE 1.75



Bergami Chenopodii Cinnamonii





President.

Sensational Claims of the Amerlings. From the Pharmaceutical Era.

"Among the articles openly advertised by dealers for the use of bakers and con-fectioners are acetic, citric, salicylic, sul-phuric and tartaric acids, almond paste, alum. ammonium bicarbonate, anylin crys-tals, carmine, cochineal, chrome yellow, tumeric, and ultramarine-blue tints, and ter for soda-water, jellies and canned goods." This statement is made on the anthority of President Amerling, of the Society for the Preventation of Food Adulteration. The articles mentioned are certainly not all nec-essarily deleterious, and nothing is gained, except in the interest of sensationalism, by such representations as that almond paste "is almost entirely composed of prussic acid." The chemist is a little bewildered, too, by the statement that catsup was found containing "salicylic and sulphuric acids, bicarbonate of soda and other chemicals." The manufacturers are certainly very considerate in supplying with the poison an appropriate antidote.

How Physicians May Prevent Druggists Mistakes.

It is usually the druggists who make the mistakes, or are blamed for the same, but sometimes the doctors do make mistakes, and are troubled about them. In order to prevent accidents resulting from prescrip-tions, that excellent weekly medical jour nal, the Medical and Surgical Reporter, gives several rules for the physicians to fol-low: "Always inform a patient when it would be dangerous to take the entire onan-

low: "Always inform a patient when it would be dangerous to take the entire quan-tity of a prescription at one dose," would frequently be necessary. A much more important suggestion would be to write the word "poison" "where drugs which may be dangerous are given or or-dered, and write directions instead of giv-ing them verbally." Physicians should make it a rule to write the directions, and always make use of the English language.

#### Bob Burdette Evidently Knows.

nedical plant, the gymnema sylvestre, ind in Assam, the leaves of which, be-newed, will destroy the taste of sugar. pos of this discovery, Burdette remarks: so will'a mouthful of quinine. It work out the same result, and, moreov-we a new taste in place of the old one, will inger ground the roof of the mouth

building, corner Gratiot avenue and Farrer bark from Java, which include the cutting, streets, Detroit, Wednesday, December 7, 1887, at 8 o'clock p. m. A. BASSETT, there and all commissions. This would appear not to be an over-estimate. It would, therefore, require about 2 per cent. bark simply to pay for the expenses of marketing the bark, leaving nothing to the planter for cultivating the plantation for six or seven years, before he can obtain any bark at

ly want to make a profit.

it very little on a steady market.

This calculation, it must be borne in

mind, is on the basis of the recent lowest

all. A lower grade of bark, say 1 per cent., would not pay even the expenses of marketing. A large portion would, consequently, **Pocket Charged.** not be shipped at all at present prices. Shipments during October have already fallen off considerably, and, if prices remain as low as at present, must continue to fall off. The average unit value at the London sales in 1885 was about 51/2d. per unit, in 1886 4d., this year about 2d. and at present 1½d We consider it safe to assume that

the bottom has been reached." Opium is easier. Our market is lower than in Europe and shipments are being made to London at better prices than are obtainable here. Morphia is steady. Gum camphor has advanced and is tending higher. Castor oil has declined 1 cent. Chlor ate potash is firm and higher prices are looked for. Oil sassafras has advanced

with an upward tendency. Another Local Organizatron in Prospect

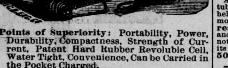
Mr. E. R. White is agitating the subject of local organization among the druggists of Osceola and Lake counties, with fair prospects of success. He proposes to call a meeting soon, to be held at Reed City, to scertain the sentiment of the trade on the

They Desire to Follow the Same Plan in England.

England. Although there was some opposition to having the scientific papers printed for dis-tribution at the next meeting of the Ameri-cao Pharmaceutical Association, an English exchange says: "With the text of the essays before them, members were able to follow the reading thereof, and to take an intelli-gent interest in them. Of course, also, it was around these particular papers that the most discussion was attracted. We earn-estly commend the plan, and this exper-ience of its happy results, to the executive of the British Pharmaceutical Conference."

ns for p



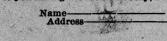


Price \$10. Dis. to the Trade The Electro Medical Battery Co., KALAMAZOO, - MICH. Hazeltine & Perkins Drug Co.

Manufacturers' Agents, GRAND RAPIDS, MICH.



Fill out the following order before Jan. 1, 1888, and mail to Hazeltine & Perkins Drug Co., Grand Rapids, Mich., and pro-cure the most reliable and satisfactory sell-ing article you ever handled:



From W. H. Goodyear, Druggist, Hastings, Mich.:

"I have sold Peckham's Universal Croup Remedy since 1878. It is certainly the most reliable and satisfactory proprietary medicine eliable an handle."

### The Michigan Tradesman.

EDNESDAY, NOVEMBER 23, 1887.

LEISURE HOUR JOTTINGS.

#### BY A COUNTRY MEBCHANT. cially for The TRADESKAN

"Taxation," said my statistical friend leaf, "is a matter of considerable imce to the merchant, from the fact that ortion to his property it can be roven by facts and figures that its burdens

all upon him more heavily than upon any ther class of citizens. Governments are ted for the protection of persons and perty, and taxation is indispensable the support of governments, but why fficials to whom the duty of levying ints for federal, state and local purshould almost invariably determine that it is more expensive to protect the person and property of an individual who is economy which I certainly cannot comprehend. I can understand why my \$5,000 stock of goods is assessed \$4,500, and my neighbor Sharpson's \$15,000 in mortages and securities, only \$3,500, because my stock is exposed to plain view, while Sharp-son's collaterals are concealed in the draw-ers of his private safe; but I can't under-stand why a railroad, or mine, or tract of

ican Republic, let me call your attention to the case of a dealer whom we both know. Some twenty-five years ago he entered into a contract to peril life and limb in defense of the said Republic, for the sum of \$16 per month. He served faithfully and honorably for thirty-six months, and received therefore \$676, including \$100 bounty. Shortly after his return home he went into trade, and was immediately saddled with a special tax on his business, which continues to be imposed up to the present time. Through this tax he has paid the general government, in twenty-one years, about \$700. During the same period he has probably helped the customs revenue \$1,200, and, by order of the federal officials, sundry manufacturers and monopolists, \$2,000. Then added to this, say, \$1,000 for various internal revenue matters, and a \$100 experience for forgetting to scratch off a government stamp, and you have a total of \$5,000, or about \$238 per year. He got for three years of service \$676, and paid during each three years of business over \$714.

"But that isn't the point that I am driving at. He is worth, perhaps, \$10,000, and has an income of \$500 over and above store expenses. Suppose Jay Gould to have a hundred million, and an income of five million, what would his government taxation be proportionately? Exactly ten thousand times as much, or \$2,380,000 per annum. Have you any reason to suppose that the great railroad manipulator pays one-fiftieth part of that amount ?

"And now," pursued Greenleaf, "our

ate neighbors. I have nothing but contempt for the blatherskite who advocate any communistic theory for the re-distribu tion of wealth, and I acknowledge, unre ervedly, the immense benefits which the country derives from its transportation and nanufacturing interests-the result of the concentration of capital-but this doesn't alter facts or extenuate robbery, and if the wealth amassers won't be reasonably honest, that are only drifting slowly but surely towards the Scylla of iron-clad, oppressive and restrictive legislation or the Charybdis of communism.

The subject of taxation is dry and unin teresting, except for those who have studied its absurdities or suffered, knowingly, from MAGIC COFFEE ROASTER its illy-adjusted and class-favoring system. I would like to direct a solid page of THE TRADESMAN to an undoubtedly unavailing protest against its inqualities and inconsistences and inequities, but I too plainly forsee the dissent of its editor and readers to attempt the indulgence of such an extravagant handling merchandise than one who is op- use of its columns. At some future period, erating a railroad, or a mine, or cutting pine however, I hope to be permitted to discuss lumber, or the coupons off from bonds, or the matter more comprehensively, and with divers other pursuits, is a phase of political some practical suggestions, as I view them, at least, for reform.

#### GENUINE K. of L. CIGARS.

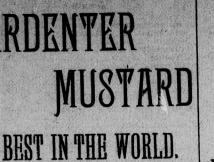
stand why a railroad, or mine, or tract of pine land should be valued, proportionate-ly, at one-fourth or one-third of Sharpson's property. \* \* \* \* \* \* \* "To illustrate," said Greenleaf, on another occasion, "the paternal and equitable ad-justment of taxes by our boasted Great Amer-ican Republic, let me call your attention to W. E. KRUM & CO.,

Wernersville, Berks Co., Pennsylvania. Notice of the Restoration of Certain Lands

to the Public Domain.

to the Public Domain. By instructions from the Honorable Secre-tary of the Interior under date of August 15, 1887, and by direction of the Honorable Com-missioner of the General Land Office of the date of August 27, 1887, notice is hereby given that the indemnity withdrawal of the Flint & Pere Marquette Railroad Company has been revoked. That all the lands in the Reed City Land District within said indemnity limits of the grant of said Flint & Pere Marquette Rail-road Company-except such Lands as may be cov-ered by approved selections-are thereby restored to the public domain, and open to settlement under the general land laws. That on the 1st day of December, A. D. 1887, at 2 o'clock P. M., said lands will be open to fil-ing and entry. U. S. LAND OFFICE, Reed City, Michigan, October 18, 1887. NATHANIEL CLARK, E. N. FITCH, Register.

E. N. FITCH, Receiver.



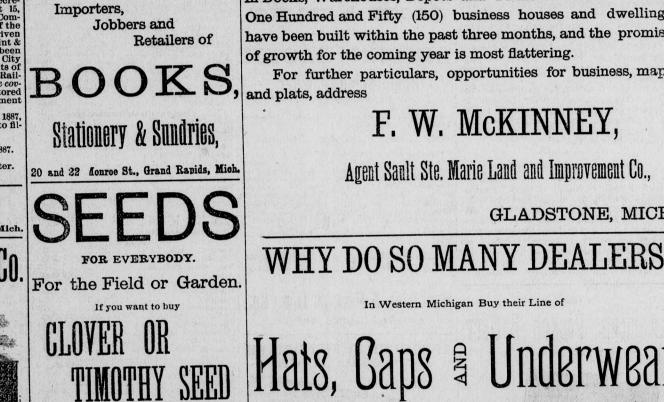
ASK FOR

## of this





EATON & LYON



Or any other kind, send to the

# GLADSTONE. MICHIGAN.

To the man seeking a business location or contemplating a change, the lumberman, the manufacturer, we invite your attention to the opportunities, prospects and present situation

### NEW TOWN

With magnificent harbor facilities (to the great harbors belong the great cities), backed by many square miles of White Pine and Hardwood forests untouched by the woodsman's axe, affording the most practicable facilities for the establishment of woodworking industries. To these, whether great or small,

### FREE SITES

Are offered. Immediately tributary to this port are the greatest iron-ore producing ranges in the World, embracing the Gogebic, Menominee and Marquette, which will find their outlet, in due course, via this natural shipping point. The great Minneapolis, Saulte Ste. Marie & Atlantic Railway will enter this port by December 1. It has already expended over

### \$500,000.00

In Docks, Warehouses, Depots and Terminal facilities. Over One Hundred and Fifty (150) business houses and dwellings have been built within the past three months, and the promise of growth for the coming year is most flattering. For further particulars, opportunities for business, maps and plats, address F. W. McKINNEY,

In Western Michigan Buy their Line of

Agent Sault Ste. Marie Land and Improvement Co.,

GLADSTONE, MICH.

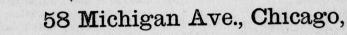


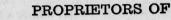
H. LEONARD

Grand Rapids, Mich.

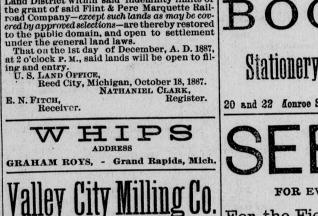
134 to 142 East Fulton St.

.....









trafficking friend has only got through with the federal authorities. The state assesses him, say, \$10 per year, the county as much more. His school district calls on him for about \$50 with annual regularity, and his local taxes will average \$25. Then you can put him down for \$25 for charities and Roller Champion, other like assessments, and you have a total taxation, or its equivalent, of \$358, or, leave out the last item, of \$323. Deducting from this the yearly average of the \$2,000 paid the manufacturers and monopolists, by order of the general government, he pays \$228 for the various purposes specified, on an estimated capital of \$10,000. His

and has ready money enough to buy out the party in question 'body and breeches,' paid in taxes last year to my certain knowledge,

\$196.48. Can you explain to me why our friend's person and property are so much more difficult to 'protect' than those of his neigh-

bor ?

No man of reasonable brain capacity is visionary enough to imagine that he will ever, under any circumstances, witness a complete and equitable adjustment of human affairs. The faults and frailties of the race; the honest differences of opinion that exist; the thousand-and-one diverse interests, and the fallibility of even the most trustworthy and conscientious, all serve to render such a consummation impracticable and unattainable. But in the way of taxation something approximating reason and justice must be evolved before many more years pass by, or the semi-socialists of the country will receive recruits enough to dictate lows for themselves. To some it may seem tter of lant, clamor and sentiment, but to myself it has every appearance of a cold, sold fact, that a large proportion of national and state enactments, for the past twenty s, has been the creation of capitalists nopolists and their tools.

\* \* \* I've nothing against the capitalist as a pitalist. I'd rather like to be one myself igh I wouldn't care to be known as collist-but I have a firmly grounded has I wouldn't be eternally andeavou



ented. Chesper th

r Mixture used for the pu

RGENS ROTYPE Stepeotyper oto & Zinc Engravino EADS SLUGS, BRASS RULE WOOD&METAL FURNITURE ANPLE ERIEST GRAND RAPIDS MICH. NEOUS TOCOLATE THE GREATEST NVENTION OF THE AGE EVERY FAMILY SHOULD HAVE IT DWDERED AND PUTUP IN ONE POUND TIN CANS STEPHEN F.WHITMAN & SON INVENTORS AND SOLE MANUFRS SW.CORJET & MARKET STS. \* \* \* \* \* PHILADELPHIA BA. STANLEY N. ALLEN, Proprietor VE DO ONLY FIRST-CLASS WORK AND USE N