

The Michigan Tradesman.

VOL. 5.

GRAND RAPIDS, WEDNESDAY, NOVEMBER 30, 1887.

NO. 219.

To Cigar Dealers

Realizing the demand for, and knowing the difficulty in obtaining a FIRST-CLASS FIVE-CENT CIGAR, we have concluded to try and meet this demand with a new Cigar called

SILVER SPOTS

This Cigar we positively guarantee a clear Havana filler, with a spotted Sumatra Wrapper, and entirely free from any artificial flavor or adulterations.

It will be sold on its merits. Sample orders filled on 60 days approval.

Price \$35 per 1,000 in any quantities. Express prepaid on orders of 500 and more. Handsome advertising matter goes with first order. Secure this Cigar and increase your Cigar Trade. It is sure to do it.

GEO. T. WARREN & CO.,
Flint, Mich.

BELKNAP Wagon and Sleigh Co.

MANUFACTURERS OF
Spring, Freight, Express,
Lumber and Farm

WAGONS!

Logging Carts and Trucks
Mill and Dump Carts,
Lumbermen's and
River Tools.

We carry a large stock of material, and have every facility for making first-class Wagons of all kinds.
Special attention given to Repairing,
Painting and Lettering.
Shops on Front St., Grand Rapids, Mich.

SEEDS

Garden Seeds a Specialty.
The Most Complete Assortment
in Michigan. Don't Buy un-
til you get my prices.

ALFRED J. BROWN
Representing Jas. Vick, of Rochester.

16-18 N. Division St., Grand Rapids

FOURTH NATIONAL BANK

Grand Rapids, Mich.

A. J. BOWNE, President.

GEO. C. PIERCE, Vice President.

H. P. BAKER, Cashier.

CAPITAL, - - \$300,000.

Transacts a general banking business.

Make a Specialty of Collections. Accounts
of Country. Merchants Solicited.

HIRTH & KRAUSE, LEATHER

And Shoe Store Supplies.

SHOE BRUSHES,
SHOE BUTTONS,
SHOE POLISH,
SHOE LACES.

Heelers, Cork Soles, Button Hooks, Dress-
ings, etc. Write for Catalogue.

118 Canal Street, Grand Rapids.

TRANSIT MILL COMPANY,

WHOLESALE DEALERS IN

Flour, Feed,
Grain and
Baled Hay.

25 Pearl Street,
GRAND RAPIDS, - MICH.

O. E. Brown, Gen. Mgr.

SEEDS

We carry a full line of
Seeds of every variety,
both for field and garden.
Parties in want should
write to or see the

GRAND RAPIDS GRAIN AND SEED CO.
71 CANAL STREET.

MYRON H. WALKER,
Attorney and Solicitor.

GRAND RAPIDS, - MICH.

Over Fourth National Bank. Telephone 457.



EATON & LYON,

Importers,
Jobbers and
Retailers of

BOOKS,

Stationery & Sundries,

20 and 22 Monroe St., Grand Rapids, Mich.

EDMUND B. DIKEMAN

THE GREAT

Watch Maker

AND Jeweler,

44 CANAL ST.,

Grand Rapids, - Mich.

Grandpa's Wonder Soap

THE BEST SELLING GOODS ON
THE MARKET.

MANUFACTURED BY
Beaver & Co., Dayton, Ohio.

SOLD BY

A. S. MUSSELMAN & CO.,

Grand Rapids, - Mich.

WANTED.

Butter, Eggs, Wool, Potatoes,
Beans, Dried Fruit,
Apples and all kinds of
Produce.

If you have any of the above goods to
ship, or anything in the Produce line let us
hear from you. Liberal cash advances
made when desired.

Earl Bros., Commission Merchants,
157 South Water St., CHICAGO.

Reference: FIRST NATIONAL BANK, Chicago.
MICHIGAN TRADESMAN, Grand Rapids.

JACOB BROWN & CO.,

WHOLESALE

Furnishing Goods and Notion

Manufactures of

Lumbermen's Supplies a Specialty.

WE CARRY A FULL LINE OF
ALASKA SOCKS AND
MITTENS.

193 and 195 Jefferson Ave., Cor. Bates St.,
DETROIT, - MICH.

CHARLES A. COYE,

Successor to

A. Coye & Son,

DEALER IN

AWNINGS & TENTS

Horse and Wagon Covers,
Oiled Clothing,
Feed Bags,

Wide Ducks, etc.

Flags & Banners made to order.

78 CANAL ST., - GRAND RAPIDS.

SALT FISH

Bought and Sold by

FRANK J. DETTENTHALER,
117 Monroe St., Grand Rapids.

Oysters the Year Around.

M U Z Z Y

Muzzy's Corn Starch is prepared expressly
for food, is made of only the best white corn
and is guaranteed absolutely pure.

The popularity of Muzzy's Corn and Sun
Gloss Starch is proven by the large sale,
aggregating many million of pounds each
year.

The State Assayer of Massachusetts says
Muzzy's Corn Starch for table use, is per-
fectly pure, is well prepared, and of excel-
lent quality.

Muzzy's Starch, both for laundry and table
use, is the very best offered to the con-
sumer. All wholesale and retail grocers
sell it.

GRAND RAPIDS

TO THE—

FRONT

—AGAIN—

We are now supplying the Trade with our
new Brand of Soap

"BEST FAMILY."

It is the LARGEST and BEST bar of
white PURE SOAP ever retailed at Five
Cents a bar. Respectfully,

Grand Rapids Soap Co.

FURNITURE TO ORDER.

Anything or everything in the
line of Special Furniture, inside
finish of house, office or store,
Wood Mantels, and contract
work of any kind made to order
on short notice and in the best
manner out of thoroughly dried
lumber of any kind. Designs
furnished when desired.

Wolverine Chair Factory,
West End Pearl St. Bridge.

CALL FOR

SCHUMACHER'S ROLLED Avena,
From the best Wheat Oats.

Oatmeal, Parched Farinose and Rolled
Wheat in Original Packages.

To use these choice cereals is to learn how
to live.

STANTON, SAMPSON & CO.,

Manufacturers and Jobbers of

Men's Furnishing Goods.

Sole Manufacturers of the "Peninsular"
Brand Pants, Shirts and Overalls.

State agents for Celluloid Collars and Cuffs.

120 and 122 Jefferson Ave.,
DETROIT, - MICHIGAN.

POTATOES.

We give prompt personal attention to
the sale of POTATOES, APPLES, BEANS
and ONIONS in car lots. We offer best
facilities and watchful attention. Consign-
ments respectfully solicited. Liberal cash
advances on Car Lots when desired.

Wm. H. Thompson & Co.,
COMMISSION MERCHANTS,
166 South Water St., CHICAGO.

Reference
FELSENTHAL, GROSS & MILLER, Bankers,
Chicago.

J. H. MYERS

Manufacturer of Harness and Collars
at Wholesale and Retail, 73 Canal street,
Grand Rapids, has the finest line to select
from in the city. Give him a call. None
but experienced workmen employed.

TUBS! TUBS! TUBS!

We have 150 doz. first quality wash tubs,
which we will sell F. O. B. as follows: No. 1,
\$3 per doz.; No. 2, \$4 per doz.; No. 1, \$5 per
doz. Paoked 1/2 doz. in bd. with straw. Quality
unsurpassed. Address

PIERSON'S BAZAAR, Stanton, Mich.
Stoneware, 5c. per gal. F. O. B.

SEEDS

FOR EVERYBODY.

For the Field or Garden.

If you want to buy

CLOVER OR TIMOTHY SEED

Or any other kind, send to the

Seed Store,

71 CANAL ST.,

W. T. LAMOREAUX.

Grand Rapids, Mich.

Auxiliary Associations,

Wishing to procure outfits for their Col-
lection Departments, are invited to exam-
ine the following quotations, which are for
fine work on good quality of paper:

FULL OUTFIT--\$15.

30 Books Blue Letters, 50 in book.

500 Record Blanks.

500 Notification Sheets.

250 Last Calls.

500 Envelopes.

500 Blue Letters, old style.

250 Record Blanks.

250 Notification Sheets.

125 Last Calls.

500 Envelopes.

In place of old style Blue Letter in above
\$10 Outfit we can substitute 10 books Blue
Letter in latest form, as recommended by
the recent State convention, for \$12.50
Prices in other quantities furnished on ap-
plication

FULLER & STOWE COMPANY,

ENGRAVERS and PRINTERS,

49 Lyon St, Grand Rapids,

F. J. DETTENTHALER,

JOBBER OF

OYSTERS!

—AND—

SALT FISH.

Mail Orders Receive Prompt
Attention.

See Quotations in Another
Column.

VALLEY CITY MILLING CO.

OUR LEADING BRANDS:

Roller Champion,
Gilt Edge,
Matchless,
Lily White,
Hawes Queen,
Snow Flake,
White Loaf,
Reliance,
Gold Medal,
Graham.

OUR SPECIALTIES:

Buckwheat Flour, Rye Flour, Granulated
Meal, Baked Meal, Coarse Meal, Bran,
Ship, Middlings, Screenings, Corn, Oats, Feed.

Write for Prices.

Grand Rapids, Michigan.

THE FORGED CHECK.

HELLUF.

(Concluded from last week.)

"No, no," he answered, after finishing
his glass. "It seems scarcely stronger
than water. But I—I am better now. It
was a sudden spasm of the heart—that's
all. The letter," he added, after a long
pause, during which he eyed me, I thought,
with suspicion—"the letter you saw me
open just now came from a relative—an
aunt who is ill and wishes to see me im-
mediately. You understand?"

I did understand, or at least I feared
I did, too well. I, however, bowed acqui-
escence; and he presently rose from his
chair and strode about the room in great
agitation until his wife's bed-room bell
rang. He then stopped suddenly and look-
ed anxiously at the reflection of his flushed
countenance in the glass.

"I do not look, I think—or, at least,
shall not, in a darkened room—odder, more
out of the way—that is, more agitated than
one might, than one must appear after
hearing of the dangerous illness of an—
aunt?"

"You look better, sir, than you did a while
since."

"Yes, yes; much better. I am glad to
hear you say so. That was my wife's bell.
She is anxious to see me."

He left the apartment—was gone per-
haps ten minutes, and when he returned
was less nervous. I arose to go.

"Give my respects," he said, "to Mr.—
and, as an especial favor," he added, with
emphasis, "let me ask of you not to men-
tion to a living soul that you saw me so un-
nerved as I was just now. It would appear
so ridiculous."

I promised not to do so and left the house.
His son was, I concluded, either dead or dy-
ing, and he was thus casting about for
means of keeping the tidings from his wife.
I afterwards heard that he left in a carriage
about two hours afterward, entirely alone.

He was gone a day only, at the end of
which he returned with Mrs. Oldson and—
his son, in excellent health, too, and one of
the finest babies of its age—about nine
weeks—I had ever seen. Thus vanished
the suspicion I had conjured up. The
cause assigned by Mr. Henton for the agita-
tion I had witnessed was, doubtless, the
true one; and yet—the thought haunted me
for months, years afterward—he opened
only one letter that morning and sent a mes-
sage to his wife that the child was well.

Mrs. Oldson remained at Lake View un-
til the little boy was a year old, and was
then dismissed. Year after year rolled
away without bringing Mr. and Mrs. Hen-
ton any additional little ones, and no one,
therefore, was surprised at the love the
mother lavished on the boy. But that which
did astonish me, though no one else, was a
strange defect of character which began to
develop in Mr. Henton. He was positively
jealous of his wife's affection for their own
child. It was a mystery to me and I
thought on the subject as little as possible.

Nine years passed away without bringing
any material change to the parties involved
in this narrative, except those which time
brings ordinarily. I was still with the firm,
although not as bookkeeper, but as junior
partner. Young George Henton was a
healthy, tall, fine-looking boy of his age,
and his great-grandfather, though not suffer-
ing from any physical or mental infirmity,
had reached a time of life when the silken
threads are apt to be snapped asunder at
any time. Things had gone well, too, with
the nurse, Mrs. Oldson and her husband;
well, at least after a fashion. The specu-
lative machinist must have made good use
of his talents, for he had built a very neat
house, was proprietor of a valuable shop
and drove a carriage. He had no children
of his own, but he had apparently taken,
with much cordiality, to his stepson, a fine
boy of about eighteen years old. His
mother was fearful that the boy might con-
tract the evil habits of his step-father, and
had tried to procure the boy a permanent
situation away from home, and Mr. Henton
had promised to help him to a place at the
earliest opportunity.

Thus stood affairs on the 18th of Novem-
ber, 1881. Mr. Henton was absent in South
Carolina, where he owned quite a large
property. The morning's mail had brought
a letter to his wife with the intelligence
that he should reach home that evening;
and, as Mr. ——— house was on his way
home from the train, he would be sure to
stop there. So Mrs. Henton came, with her
son, to pass the afternoon there and meet
her husband.

About three o'clock, a clerk of one of the
Chicago banks drove up and asked to see
Mr. ——— on important business. He was
ushered into the library where Mr. ———
and I were engaged on some business con-
nected with the firm. The clerk said he
had been to Lake View, and that he had
seen Mr. ——— at home, he had thought that Mr.
——— might be able to pronounce upon the
genuineness of a check for \$700, purporting
to be drawn on the First National Bank of
Chicago by Mr. Henton, and which Oldson,
the machinist, had obtained cash for at

Lake View. He added, that the bank had
refused payment and detained the check,
believing it a forgery.

"A forgery!" exclaimed Mr. ———
after glancing at the document. "No ques-
tion that it is, and a very poor one. Be-
sides, Mr. Henton has not yet returned from
South Carolina."

This was sufficient and the messenger,
with many apologies for his intrusion, with-
drew, and hastened back to the bank. We
were still talking over the affair, although
some hours had passed since the clerk's de-
parture—in fact, lights had been brought in
and we were every moment expecting Mr.
Henton—when the sound of a carriage was
heard, and soon the doorbell was rung and
Mr. Oldson was announced. He rushed
rudely into the room in a state of great and
angry excitement.

"What is the meaning of this ill-man-
nered intrusion?" demanded Mr. ———.

"You have pronounced the check I paid
at Lake View to be a forgery, and the offi-
cers are already at my heels. Mr. Henton
is not at home and I have come to seek
shelter with you."

"Seek shelter with me, sir!" exclaimed
the indignant gentleman, moving, as he
spoke, towards the bell. "Out of my house
you go this instant."

The man placed his hand upon Mr. ———'s
arm, and looked with his bloodshot eyes
keenly in his face.

"Don't," said Oldson; "don't for the sake
of yourself and yours! Don't! I warn you;
or, if you like the phrase better, don't for
the sake of me and mine."

"Yours! Your wife, whom you have so
long held subservient to your wishes
through her fears for her son, has at last
shaken off that chain. Your stepson left
two days ago for the South. I sent her the
news two hours ago."

"Ha! is that so?" exclaimed Oldson, with
a start. "Why, then— But no matter;
here comes Mrs. Henton and her son. She
will, I know, stand bail for me, and, if need
be, acknowledge the genuineness of her hus-
band's check."

The man's insolence was becoming un-
bearable, and I was about to throw him
from the room, when the sound of steps
was heard outside. "Stop! one moment,"
he cried. "That is probably the officers; I
must be brief and to the purpose. Pray,
madame, do not leave the room, for your
own sake; as for you, my boy, I command
you to remain!"

"What does he mean?" exclaimed Mrs.
Henton, at the same time taking her child
by the hand—who gazed on Oldson with
kindling eyes and boyish defiance. Did the
man's strange words give form to some
dark doubt that had haunted her at times?
I judged so. Mr. ——— seemed similarly
confused and nervous, and had dropped in
to a chair.

"You guess dimly, I see, at what I have
to say," resumed Oldson, with a sneer.
"Well, hear it, and then, if you will, give
me up to the officers. Some years ago, a
woman, a nurse, was placed in charge of
two infants, both boys; one of these was
her own, the other was the son of rich par-
ents. The nurse's husband was a reckless
man who much preferred spending money to
earning it, and just then he was very hard
up. One afternoon, on visiting his wife,
who had removed to a distance, he found
that the other man's child had sickened and
died. A letter containing the news was on
a table, which he, the husband, took the
liberty to read. After reflection, suggested
by what he had heard of the dead child's
mother's state of mind, he rewrote the let-
ter, for the sake of making a suggestion
therein. That letter was mailed, and the
next day brought the father of the child that
had died, in a state of almost distraction,
but his chief terror was that his wife might
hear of the death of the child, which in her
precarious state, would kill her. Seeing
this, the husband of the nurse suggested
that his child might be taken to the lady as
her own, and that the truth could be reveal-
ed when she was strong enough to bear it.
The gentleman fell into the trap, and that
which the husband of the nurse speculated
upon came to pass. The lady grew to idol-
ize her fancied child, and now, I think, it
would really kill her to part with him."

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The Michigan Tradesman.
Official Organ of Michigan Business Men's Association.
A WEEKLY JOURNAL DEVOTED TO THE
Retail Trade of the Wolverine State.
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E. A. STOWE, Editor.
WEDNESDAY, NOVEMBER 30, 1887.

The state of affairs on the Continent of Europe is not so peaceful in its promises as it was three months ago. It is true that the new alliance has shut out Russia from the center of the Continent, and bound Germany, Austria-Hungary and Italy together in an understanding which is most unfavorable to Russian plans. And this movement has imparted a stability to the throne of Prince Ferdinand in Bulgaria which will increase with the lapse of every month. But there are personal elements of disturbance which make in the other direction. The scandal attending the son-in-law of President Grévy has forced the resignation of the head of the French Republic; and the Radicals are determined to resist the succession of M. Ferry, even to fighting. In Germany, the Emperor and his wife are both dying by inches, and it seems not improbable that their eldest son and heir will be added to the long list of victims to tobacco-cancer before they go. It is true that the Crown Prince is already a grandfather, and his son is ready to step into the place he may leave vacant. But the strength of character and the liberality of mind which the Crown Prince always has shown have been elements of stability in Germany. They have made large classes patient under present grievances, in the faith that there soon would be an emperor who would change all that. His son is, at the best, an unknown quantity, and would have to lean on Prince Bismarck, as his father would not have done. So both in France and in Germany the outlook is a troubled one.

One of the strongest arguments in favor of abandoning the present method of counting eggs and substituting the weight of twenty-four ounces for ten eggs as a standard of unit or value is that it will tend to discourage the sale of stale eggs, for when the consumer discovers that he is getting too many eggs for his money, he will instantly see that they are too light, which means that they are old and dried out. This standard of weight will cause the Northern barn egg to greatly out-sell its lighter, weaker and more sickly brother, born in the South, and the old held, dried up, withered remnant of an egg now so common and numerous, will not linger long thereafter to plague the consumer and the commission man, nor will it admit of the practice of substituting birds' and guinea hen's eggs for the genuine article.

The shameful Panama Canal fraud appears to be near its collapse. The inevitable call for more money has been made in Paris, the government being again implored to sanction a lottery in aid of the project—this occurring only a few days after the son of M. de Lesseps had announced with all the pretense of sincerity that no further loan would be needed by the company. Of course, the government must again refuse the lottery, no matter if this does knock the bottom out of the undertaking.

No nation in the world ever piled up such a sum of money in its Treasury as that now lying in the vaults at Washington. There is gold and silver to the amount of \$387,000,000, and money of other kinds included in the Treasurer's statement brings the total amount of cash on hand up to \$612,638,469.

In the retirement of L. D. Putnam, after a business career in the Valley City covering forty-one years, the business interests of Grand Rapids lose a valuable coadjutor and his business associates a warm friend and shrewd counselor.

At the request of numerous patrons, THE TRADESMAN resumes the publication of its pine lumber market this week.

Banks and Bankers.

A bank has the right to pay a check dated on Sunday.
A post dated check should not be paid until the day of its date.
Homer G. Barber has just completed his new bank building at Vermontville.
Unless a check has been so carelessly drawn as to invite alteration the drawee cannot be held liable for more than the amount originally written in it.
A bank should use reasonable diligence in returning a check as not good, but a delay of twenty-four hours has been held not to be unreasonable.
A director in a National Bank may act as proxy for a stockholder. The law prevents only officers, clerks, tellers and bookkeepers from acting as such.
Where a bank credits an out-of-town check to a depositor, and the check is subsequently lost in the mails, it has no right to charge the amount of the check back to its depositor.
The older manufacturers of the State are arranging to hold a convention at some convenient point early in January.

AMONG THE TRADE.
GRAND RAPIDS GOSSIP.
John Dalton has engaged in the grocery business at Hobart. Olney, Shields & Co. furnished the stock.
Henry M. Carpenter has engaged in the grocery business at Wood Lake. The stock was purchased at this market.
Maggie Fitzgerald has engaged in the grocery business at Maple Valley. Clark, Jewell & Co. furnished the stock.
Frank Sinclair is the fortunate man who has secured an interest in the house furnishing goods establishment of Heyman & Co., on Canal street.
Leonard & Jeffreys have engaged in general trade at Delton. Arthur Meigs & Co. furnished the groceries and H. Leonard & Sons the crockery.
Olney, Shields & Co. have foreclosed their mortgage on the grocery stock of W. E. Messimer, at Nashville. The sale is advertised to take place next Monday.
Thompson & McCloy, the new wholesale notion and furnishing goods jobbers, have gotten nearly all their stock in place and will start out their salesmen in about two weeks.
Herbert Hinkley and John Norman have engaged in the harness business at Freeport under the style of Norman & Hinkley. The Cappon & Bertsch Leather Co., Brown, Hall & Co. and Graham Roys furnished the stock.
Lemon & Farquhar have transferred their saw and shingle mill plant from Kentucky to Manton, where they will cut hardwood lumber and pine shingles. They have put in a stock of groceries, furnished by Bulkley, Lemon & Hoops.
Oltman Bros., the Seventh street grocers, have given three chattel mortgages on their stock—to the Telfer Spice Co., a Mr. Ver Vorst and Olney, Shields & Co. in the order named. Like most other failures, their downfall is directly due to a too free indulgence in the credit system.
W. R. Mathews and W. T. Coon have formed a copartnership under the style of Mathews & Coon and engaged in general trade at Bloomingdale. Amos S. Musselman & Co. furnished the groceries, Root, Strong & Co. the dry goods and Streetman Bros. the boots and shoes.

L. D. Putnam has sold his interest in the old-established drug business of L. D. Putnam & Co., at 58 Monroe street, to his partner, Frank J. Wurzburg, who will continue the business under his own name. Mr. Wurzburg has been connected with the establishment, as clerk and partner, for twenty-eight years and is well qualified to conduct the business on his own hook.
Geo. H. Reeder, the Big Rapids boot and shoe dealer has formed a copartnership with Luke Nichols, formerly of the firm of Palmer, Nichols & Co., under a firm name to be hereafter agreed upon, when they will engage in the wholesale boot and shoe business here at the former location of Wellington & Carhart, on Pearl street, they having leased the premises for a term of years.
W. S. Gunn and Edwin F. Uhl are negotiating with Mackey & Co., the South Haven stove founders, with a view to securing the removal of the latter's plant to this city. In case the negotiations are effected, the business will be merged into a stock company with ample capital to conduct operations on a large scale. In the event of their removal to this city, the works will be located a short distance below the union depot on the west side of the railway tracks.
ABOUT THE STATE.
Ludington—P. D. Keim, grocer, has sold out.
Kalamazoo—The Bullard Celery Co. has assigned.
Fulton—W. W. Divine, general dealer, has sold out.
Charlotte—Bretz Bros. succeed A. D. Bretz in the grocery business.
Three Rivers—Fred N. Kinney, grocer, has given a chattel mortgage for \$2,700.
Detroit—James Jenks & Co., machinery dealers, have assigned to S. T. Douglass.
Blanchard—Roberts Bros. succeed C. E. (Mrs. T. J.) Grant in the grocery business.
Owosso—J. J. Van Vechten & Co. have moved their general stock here from Flushing.
Lawrence—L. E. Whitman will retire from business here, to engage in the dry goods trade at Petoskey.
St. Ignace—Hammond, Standish & Co. will remove their upper lake depot from Mackinaw City to this place.
Big Rapids—The K. of L. store is a thing of the past, the stock having been seized and sold by creditors.
Vicksburg—Calvin Grovenberg has sold his grocery stock to George Minie, who will continue business at the old location.
Westwood—Allan Park is the name of the gentleman who has purchased the general stock of H. B. Hawley & Son. He has been a clerk in the establishment for several years.
Grand Haven—A. R. VanAllesburg, senior member of the furniture firm of VanAllesburg & Son, at Coopersville, has opened a meat market here. He was engaged in the same business here several years ago.
Good Harbor—W. S. Johnson, the Sutton's Bay general dealer, has rented the store formerly occupied with a general stock by the late G. Krapp, who went down with the *Vernon*, and has stocked the same with a general line of goods. Benj. Minster is in charge.

MANUFACTURING MATTERS.
Rondo—Partridge & Son will saw 100,000 feet of maple for J. B. Adams, of Cheboygan.
New Haven—H. R. Hazleton's saw and shingle mill has been burned. Loss estimated at \$10,000.
Three Rivers—Smith Bros. & Co., manufacturers of bran cleaners, have given a bill of sale for \$10,000.
Port Huron—E. F. Percival succeeds E. Percival & Son in the manufacture of grocers' brooms and brushes.
Adrian—S. P. Babcock, manufacturer of corn planters and hat racks, has been burned out. Loss \$2,200. No insurance.
Wayland—Jones & Herrington have started a sawmill four miles east of this place. They will operate a picket mill in connection.
Durand—Delano & Kenyon are building a feed mill. They will also put in machinery for cutting dimension stock for furniture and handle factories.
Bear Lake—The Hopkins Manufacturing Co., lumber and general dealers, has given a chattel mortgage for \$8,000 and subsequently executed a bill of sale.
Kalkaska—Wm. H. Thompson will conduct his business here under the style of the Thompson Handle Co. He continues as manager of the Mancelona Handle Co.
Muskegon—The Linderman & Gray Manufacturing Co. offers to remove its plant to this city on condition that \$25,000 stock is contributed to a capital stock of \$75,000, and a desirable site donated.
Rodney—The Marcoe shingle mill, which has been idle for a year past, is being moved to Marshfield, where sawing machinery will be added and both lumber and shingles cut for O. P. Pillsbury & Co.
Jackson—The Geo. T. Smith Middlings Purifier Co. has been offered ten acres of land, valued at \$20,000, and \$40,000 in cash to remove its works to St. Paul. As the company wants increased facilities, it will probably accept.

STRAY FACTS.
Evart—Forton & Cox have invented a knee for single beam sleighs.
Kalamazoo—Latham Hull, President of the First National Bank, is dead.
Reading—Kelly & Son have converted 16,366 bushels of apples into 76,000 pounds of evaporated product the past season.
Cheboygan—H. J. A. Todd, who has handled firearms for several years, never sold a revolver until the recent law in regard to carrying concealed weapons went into effect, since which time he has sold his entire stock.
Detroit—Robert D. Robinson, assignee for L. S. Butterfield (the Detroit Paper Co.), has filed a schedule of assets and liabilities with the county clerk. The aggregate debts are placed at \$115,445.17, and the assets at \$86,600.57. The list of creditors is a long one, including business houses in the East and in Ohio, the heaviest creditors being Warren, Fuller & Lange, New York, \$8,332; Francis C. Gray, Detroit, \$8,925; the First National Bank of Detroit, \$16,467; Rochester Paper Co., Rochester, \$5,950; Fred T. Moran, Detroit, \$5,000. The bank, the paper company, Mr. Gray and Mr. Moran are secured by chattel mortgages. There are \$38,089.55 of bills receivable, and the stock is appraised at \$43,991.29.
Purely Personal.
H. P. Sibole, Arthur Meigs & Co.'s lumber hustler at Breedsburg, is in town for a few days.
D. C. Stewart, the Vernon elevator operator, was in town Monday on his way to Muskegon.
W. H. Kathman, Manager of the Marshall Casket Co., spent Thanksgiving with his family here.
Thos. S. Freeman, who has been confined to his home for several days with inflammatory rheumatism, is out again.
G. H. Remington, the Bangor grocer, traveled with the boys up the Penitentiary branch week before last, buying potatoes, horses and cigars for the boys.

Vermontville—Jay Purchis has opened a harness shop.
Stanwood—Chester Smith will open a drug store here about January 1.
Detroit—Wm. Perkins, Jr., of the grocery firm of Wm. Perkins, Jr., & Co., is dead.
Marquette—Arthur Delf & Son succeed Delf, McDonald & Co. in the grocery business.
Portland—A. D. McCabe succeeds L. L. (Mrs. G. W.) Bowser in the grocery business.
Saginaw—Thompson & Utter succeed N. Burhans in the grocery and produce business.
Cadillac—John McBurney succeeds McBurney & Crawford in the commission business.
Bellaire—E. J. Childs has sold out his furniture stock to E. F. Chapin and A. M. Bennett.
White Cloud—P. Wait has closed up his shoe store and shipped the stock back to Big Rapids.
Kalamazoo—P. Sternfield will open a general store December 1, to be known as the "Revolution."
Meridith—The Evert Hardware Co. has opened its branch store at this place. Frank McDougall is in charge.
Marion—J. N. Pasquell, of Cadillac, has begun the erection of a building, in which he proposes to conduct a drug business.
Three Rivers—Russell & Perrin, dealers in live stock, shipping from this place, Centerville and Wasepi, have marketed fourteen carloads of hogs since November 1, and have paid out about \$10,000.

VISITING BUYERS.
The following retail dealers have visited the market during the past week and placed orders with the various houses:
D. B. Watson, Ada
A. W. Benton & Co., Bailey
D. B. Galentine, Bailey
B. S. Holly, Woodland
C. W. St. John, St. Ignace
M. A. Benson, Benson & Crawford, Saranac
W. J. Roach, Lake City
R. B. Mathews and T. J. Baughman, Mathews & Co., Bloomingdale
Geo. Lentz, Croton
C. H. Adams, Osgood
J. W. Higgins, Higgins & Co., Scottville
J. C. Benbow, Cannonsburg
J. H. Holmes, Lamont
Dave Holmes, buyer for West Mich Lumber Co., Woodville
C. C. Tuxbury, Sullivan
C. W. & G. G. Griswold
Geo. Carrington, Trent
Burt Tinkler, Hastings
E. P. Sperry, Detroit
A. B. Foote, Hillards
A. Vollmar, Filmore Center
Gibbs Bros., Mayfield
W. W. Oakes, Detroit
W. W. Pierce, Moline
P. C. Stone, Cedar Springs
W. W. Barker, Detroit
E. S. Botford, Dor
L. L. Jensen, Jenisonville
J. P. Cordes, Alpine
Levet & Darr, Dor
Mr. Seibert, Johnson & Seibert, Caledonia
L. N. Fisher, Dor
E. J. Roy, Lakeview
H. Van Nostrand, Janestown
John Farrows, So. Blenden
Del Wright, Coopersville
E. P. Hopper, Chesebrough
A. W. Konkle, Remus
Sidney Stark, Allendale
W. C. P. Conklin, Ravenna
Mr. Farrows, Farrows & Dalmont, Allendale
Wm. Vermeulen, Beaver Dam
A. Purchase, So. Blenden
H. H. Dalton, Hobart
D. H. Rankin, Rankin & Dewey, Shelby
J. C. Drew, Rockford
R. H. Hender, Rockford
N. Buma, Fisher Station
Rutgers & Tien, Holland
W. W. Blain, Dutton
Geo. W. Bevin, Beldenville
R. D. Stocum, Rockford
H. Bakke, R. Drenthe
W. K. Vriesland, Vriesland
Weller & Reul, Muskegon
P. H. Bernstein, Fife Lake
W. H. Shattuck, W. H. Shattuck
Mrs. J. Debbi, Byron Center
M. M. Robson, Berlin
D. Barrows, Johnsonville
C. Cook, Hater
C. Pfeiffer, Park City
C. H. Deming, Hammond
L. Knevel, Chesebrough
John Kampe, Zupthen
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The Michigan Tradesman.

LEISURE HOUR JOTTINGS.

BY A COUNTRY MERCHANT.

Written Especially for THE TRADESMAN.

The average village of any pretensions is, in miniature, the counterpart of the city. It has within its limits all the conglomerate elements of humanity of its larger neighbor. Its residents are, practically, in as direct and speedy communication with the outside world as those of the commercial centers, and every item of news and market change is noted as carefully and closely in the small as in the larger community. Railroads and telegraphs and telephones and the press have made it cosmopolitan, and the localisms and peculiarities of the pioneer days have almost disappeared.

And the life of the average trader, in the average village of any pretensions, passes in a manner similar to that of his city contemporary. His customers represent the various grades of intelligence, social standing, wealth and poverty and many independence and parasitism. He has periods of business gloom and depression and periods of business prosperity. Next to his personal interests are those of his community, and his hope for, and belief in, its future greatness, and depreciation of the prospects and advantages of rival towns are matters of almost religious duty.

The curiosities and peculiarities of traffic are not wanting in the city and average village trade, but it is in communities that are "way off" from the average that they are the most noticeable. A gentleman who made a tour of the small towns of the State, a year or so ago, in search of a location for a certain branch of business, recently said to me, while relating his experience:

"In one settlement of four or five hundred people, 99-100ths of the circulating medium were mill orders, which you were expected to trade for goods at two or three designated jobbing houses. Another 'burg' was owned and controlled by one man, who demanded a certain percentage on all sales. Two or three more places that I visited were entirely peopled with foreigners, and a thorough knowledge of a jaw-dropping dialect was absolutely necessary. The spokesman for one community candidly notified me that I needn't look for any countenance or patronage unless I joined the local church society. In one village, my politics were a bar to my success, and in another I was required to pledge myself to active temperance work. Of course, I found many places where such local peculiarities had no existence, but I haven't commenced to enumerate the number that I visited where they do exist."

The other night, after closing up time, the old man Jones and myself were seated in his place of business, enjoying a couple of good cigars and discussing trade matters in general. The conversation happened to turn upon the subject of peculiar communities, and Jones observed:

"The queerest trading point I ever struck was a little town down in Southern Indiana, some thirty odd years ago. I bought out a New England Yankee who'd got terribly homesick, late in the fall, and had what you fellows call a 'boom' almost at once. 'Bout two-thirds of the people of the place were show-folks—belonged to a big circus—an' side-shows an' peanut stands an' so-forth—an' they'd had a mighty good season an' were more'n flush. I'd like to do a quarter of the trade this winter I done then. The only trouble was I couldn't git stuff good enough or high-toned enough to suit 'em. It seemed mighty cur'us to have the African Gorilla an' Wild Man from Borneo arguin' politics an' squirtin' tobacco juice over your stove an' to be familiar enough with the feller that rode four horses at once to have him whittlin' your chairs an' 'histin' his feet on your counter every day an' to sell Ma'sell's Somebody from Paris nursing bottles an' soothin' syrups an' to see the wife of the lion tamer drive 'im home nights with a broomstick or rollin'-pin an'—"

At this juncture, Jones' son—the one whose disastrous failure in educational matters was related in a former paper—entered the store and remarked:

"Say, Paw! I've got to have a new hat in the mornin'."

"Yes," said Jones, slowly, "how much'll it cost to re-cover that Dan'l Webster head o' yourn'?"

"Oh, about a V, I s'pose!"

"'Twould probably be too much strain on your intell'ce to say five dollars! Well, jist give me 'til mornin' to reflect whether I want to invest five dollars for a fifteen-cent head!"

"I've been thinkin'," resumed the old man, regarding his descendent with evident disfavor, "wot you'd better do to fill in time between now an' the nex' base ball season. Playin' billiards an' smokin' cig'rettes would p'raps do well enough, if your drafts on your pa's bank wasn't mighty liable to go to protest. I dunno how it'll strike you, but I've got a little scheme fur you that there's a heap of money in. It's cauvassin' fur books. You see you git the agency fur the 'Lives of the Chicago Arniea fellers', an' then you git a first-class dynamite bomb an' start out. You go into a feller's shop or store or house an' talk book, an', of course, the feller'll tell you he's got all the books he wants or that he can't afford any more, an' then you'll take out the bomb an' handle it careless-like an' gin 'im a short lecture on its terrible natur' an' liability to bust an' scatter death an' destruction, an', ninety-nine times out of a hundred, the parties'll give you

their names mighty sudden an' hev business somewhere else. But, in your own bootiful language, my son, if you should conclude to go into this speculation, don't monkey with that bomb, unless you're alone an' away from any valuable property."

It was evident from the young gentleman's actions, as he left the room, that he considered the remarks of his progenitor altogether too frivolous to notice.

"Lemme see," continued the old man. "Oh! we's talkin' about that show town! Well, in the spring, the whole crowd pulled out, an' fur six months there wasn't business enough in the place fur a rag-wagon peddler. An' the nex' fall they all cum back busted; but they bought truck jist as free as ever, on tick, 'til I had to go back on 'em or bust, myself. Then they commenced stealin' stuff, an' they wasn't very particular whether I see 'round or not, an' I had two or three of 'em 'rested, an' the rest swore 'em clear an' I had to pay the costs. Then I got mad an' thumped a couple on 'em fur helpin' themselves, an' the hull gang cum in an' pounded me mos' to death, an' then hed me pulled up an' fined a hundred dollars fur aggravated 'sault an' battry, an' I fin'ly took wot stuff I 'ad left an' pulled out in the night.

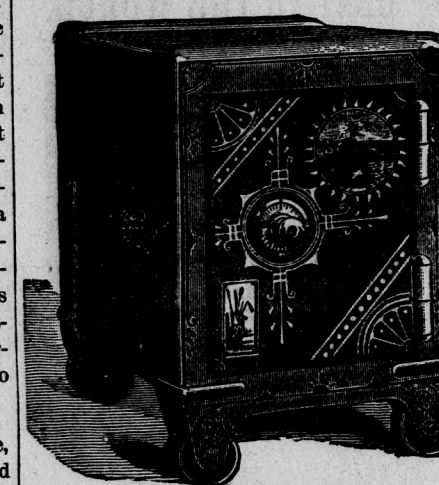
"Pretty bad nest of toughs you'd call it, wouldn't you? Yis! 'Well, sir, the nex' fall the proprietor of the circus hunted me up, an' told me to make out my bill fur every cent of damage I'd sustained in 'is town an' to be sure an' make it large 'nuff; an' he give me his check without lookin' at an item an' added a hundred dollars fur the thrashin' his fellers 'ad given me, an' that check was paid, too."

Jackson—Townsend Bros. succeed J. E. Casebeer in the hotel business.

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No. 3, 500 lbs.	15x10x10 in.	25x18x15 in.	\$5
No. 4, 700 lbs.	18x14x12 in.	32x22x17 1/2 in.	\$5

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The Michigan Tradesman.

WEDNESDAY, NOVEMBER 30, 1887.

THE B. M. A.

The Origin and Growth of a Grand Idea.
From the Grand Rapids Eagle.

Seven hundred years ago the merchants in the larger cities of China formed themselves into guilds for the protection of themselves against excessive competition and the other evils incident to commercial pursuits. Their rules were stringent and rigidly enforced, and their penalties for violations excessively severe. A standard of weights and measures, for instance, was established by all the guilds, and any member using scales or measures not up to the standard was heavily fined. A second offense subjected the offender to expulsion, after which no member of any guild could do any business, or hold any intercourse with him. Such a punishment amounted to his enforced retirement from trade, as the commercial system of China was so complicated that one merchant was largely dependent upon another and could not exist as a merchant when intercommunication was cut off. While many of the regulations of the Chinese guilds seem ridiculous and antiquated in this age of the world, it requires little research to satisfy the reader that the mercantile guilds of China played an important part in the development of that empire and that their influence for good can never be computed.

With the rise of the mercantile guilds of Europe in the thirteenth century, and the influence they exerted in counterbalancing the power of the nobles, Americans are more familiar. Their history is a part of the history of Europe, and any historian who neglected to pay tribute to the power of the guilds would not be considered worthy the name. Their influence, both politically and commercially, and their enormous revenues, which were devoted to charities Governmental protection and municipal improvement, have given the word guild an honorable significance, which inspires the respect of every merchant in the world.

The first successful attempt to naturalize the guild in this country was in 1879, when the grocers of Boston organized an association for the purpose of eradicating abuses equally as obnoxious as those existing in the time of Ming and Ting. The organization proved unusually successful, and was soon reinforced by other organizations in the New England States. The Empire State followed in the wake of the Yankees, when the "movement," as it then became known, was transplanted to Michigan, where it found fertile soil and congenial surroundings, and has attained a growth and influence far in advance of any other locality in the New World. The first association formed in this State was at Traverse City, where the idea has blossomed to the fullest fragrance. In the three years the Traverse City Business Men's Association has been in existence, it has accomplished a great work for the place of its birth, and the whole Grand Traverse region as well. In the line of protection, thousands of dollars' worth of bad accounts have been collected, the making of thousands of dollars of poor accounts prevented, and reductions in freight and express rates have been secured. In the line of public improvements—in which work the Michigan associations are especially active—the Association has secured three new manufacturing industries, employing an aggregate of about 150 persons. It required much effort and the raising of considerable sums of money to secure these results, but the members realized that they were banded together for that purpose, remembering that every addition to the manufacturing industries of a place means more business for the merchant, better markets for the farmer, more work for the mechanic—in short, an improvement all around. It is because of this public-spiritedness that the associations of the Wolverine State have achieved such success. The members have not confined their operations wholly to their own advancement, but have labored hard as hard for the welfare of the farmer and mechanic, thus winning the respect and friendship of all who approve of correct business methods.

The second organization formed in this State was the Retail Grocers' Association of this city, with whose career the readers of the Eagle are quite familiar. Having secured the membership of nearly every grocer in the city, and having had frequent opportunities to admit business men in every branch of trade, the Association has finally decided to open its doors to reputable business men in any line and has accordingly changed its name to the more comprehensive title of the Grand Rapids Mercantile Association.

Since the Grand Rapids Association was organized, 105 other general and special associations have been formed in various parts of the State, all of which are doing good work in the protection of business men, the elevation of business methods, and the advancement of the moral and material interests of the community. Most of the work of organization has fallen on the shoulders of Mr. E. A. Stowe, editor of THE MICHIGAN TRADER, who has been a persistent advocate of the idea, personally, and through the medium of his paper, for the past five years. Of the 105 associations now in existence in this State, he was present at the birth of eighty, and in company with Mr. Frank Hamilton, of Traverse City—who has also borne a prominent part in the work—he has assisted in forming a half dozen more.

As the associations increased, the necessity for uniformity and co-operation became more apparent. It was found that many subjects—notably those of legislation, insurance and transportation—could be handled by a central body more efficiently than by a great number of isolated organizations. After several months' agitation, the idea took shape in the form of a call for meeting of representatives of all the associations to consider the project of forming a State organization. The meeting was held in this city on September 21, 1886, and before the session closed, the Michigan Business Men's Association had been formally ushered into existence. This body, although but a little over a year old, has more than fulfilled the expectations of its founders, having proved to be a wonderful stimulus to local organization and brought about a degree of uniformity in methods and working plans which could have been effected in no other way. Besides putting the local associations into direct communication with each other, the State body has made its influence felt in other directions—especially in legislative work, as is evidenced by the passage of a bill in the interest of business men at the last session of the Legislature. The second annual convention was held at Flint, in September, when the Association was merged into a corporate body, with power to enforce its

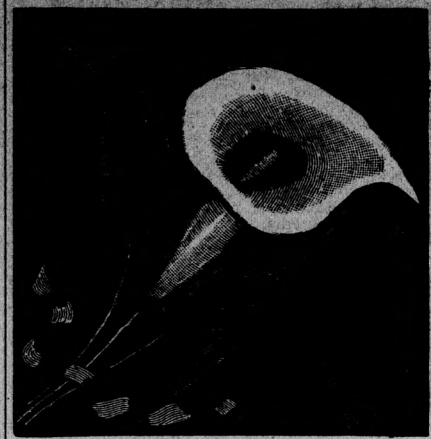
rules and charter auxiliaries. The latter prerogative has been productive of much good, as it puts every local body on the same basis, giving the work a degree of effectiveness not possessed under the old plan of operation.

What will be the ultimate result of a movement begun so auspiciously and carried on so successfully, the Eagle does not pretend to predict. It does not require any stretch of the imagination to affirm that before two years have elapsed there will be an auxiliary association in every city and town in the State. Rightly used, the power thus acquired will be productive of great good to every man in the State. Wrongly used, it is not difficult to foresee that the whole fabric will meet with disaster. As an army is judged by its generals, a movement is judged by its leaders. The Eagle's acquaintance with the leaders of this movement gives good grounds for the opinion that it is in safe hands—that the great number of men who have espoused the work in different parts of the State or given it the seal of their approval, will never allow the influence acquired to be used for other purposes than those set forth in the declaration of principles—the protection and elevation of business men and the consequent prosperity of the community.

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Plug " " small	-	-	-	-	-	-	-	-	-	.75
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Tooth Pick " round	-	-	-	-	-	-	-	-	-	1.75
Slipper " small	-	-	-	-	-	-	-	-	-	.90
" " medium	-	-	-	-	-	-	-	-	-	1.25
" " large	-	-	-	-	-	-	-	-	-	2.00
Cornicopia " " " " " " " " " " " "	-	-	-	-	-	-	-	-	-	2.00
Chair " " " " " " " " " " " "	-	-	-	-	-	-	-	-	-	2.00
Cat Tooth Pick Perfume, large	-	-	-	-	-	-	-	-	-	2.00
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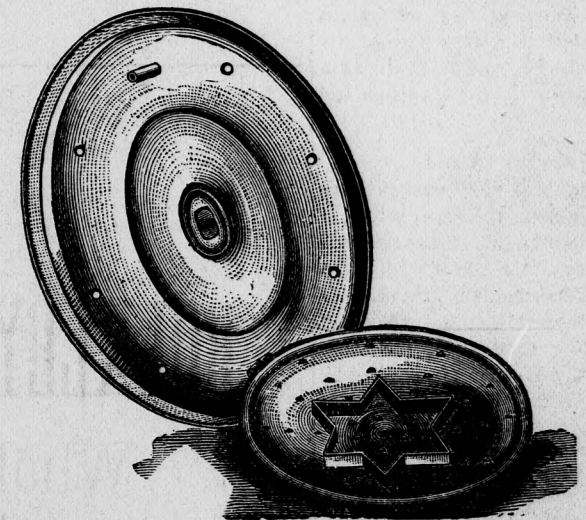
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BUSINESS LAW.

Brief Digests of Recent Decisions in Courts of Last Resort.

LAYING SIDEWALKS—ILLEGALITY.
A municipal ordinance compelling owners of abutting property to lay sidewalks on a small part of a street is not general and impartial, and is therefore void, according to the decision of the Supreme Court of Florida.

FIRM DEBT.
In the recently decided case of *Richards vs. Allen*, the Supreme Court of Pennsylvania held that a sale of firm goods under an execution against the partners for a firm debt carried a valid title to the purchaser, although they had been previously sold to another upon executions against the partners individually.

INSURANCE POLICY—TERMINATION.
Where a policy of insurance provides that the insurance may be terminated at any time at the option of the company, "on giving notice to that effect," a notice by the company to its agent to cancel the policy is not sufficient to effect a cancellation, according to the decision of the Kentucky Court of appeals in the case of *London & Lancashire Fire Insurance Company vs. Turnbull et al.* The court said that the notice provided for is notice to the insured.

LIABILITY OF SLEEPING-CAR COMPANIES.
A passenger who had purchased a ticket entitling him to ride in a sleeping-car from Marshall to Dallas, entered the car at Marshall, taking with him his valise, containing articles necessary to a traveler, and deposited the valise on the floor of the smoking-room, a fact which was known to the porter. At Terrell the train was delayed on account of a wreck. The passenger went to the telegraph office to ascertain how long the train would be delayed. He was gone a short time and when he came back his valise was gone. He brought suit against the sleeping-car company for the recovery of the value of the valise and its contents, and a judgment in his favor was sustained by the Supreme Court of Texas (*Pullman Palace Car Company vs. Pollock*). The court held that "while a sleeping-car company is not liable as a common carrier or an innkeeper, yet it is its clear duty to use reasonable care to guard the passengers from theft, and if through the want of such care the personal effects of a passenger, such as he might reasonably carry with him, are stolen, the company is liable therefor."

HOMESTEAD—EXEMPTION.
According to a recent decision of the Supreme Court of Alabama, absolute ownership or an estate in fee is not essential to a valid exemption of real property from the payment of debts. The court said that under the constitution of Alabama "there is no limitation to any particular estate, either as to donation, quantity or extent. It is the land on which the dwelling place of the family is located, used and occupied as a home, which the constitution and statutes protect, however inferior may be the title or limited the estate or interest; not because there is an estate or interest in the land, but because it is the homestead, the dwelling place and its appurtenances."

PENNSYLVANIA OLEOMARGARINE LAW HELD CONSTITUTIONAL.

The Supreme Court of Pennsylvania has reaffirmed the constitutionality of the oleomargarine law in the case of *Walker vs. The Commonwealth*, thus sustaining the position taken by it in the case of *Powell vs. The Commonwealth*, decided in January last. The court said, in giving judgment: "We were of opinion in the case of *Powell vs. Commonwealth*, as we are now, that the legislature has the power to prohibit the manufacture and sale of an article detrimental to the public health. Whether oleomargarine was such an article was a question of fact, and one which had been determined by the legislature. We are bound to presume that was done upon sufficient evidence. The question now presented by the defendants was not directly made in the court below upon the trial of *Powell vs. The Commonwealth*, and was not pressed upon our attention. We affirm this case pro forma, in order that both cases may go to the United States Supreme Court together."

Some Telegraph History.

From the Electrical Review.
The history of some of the additions of water to Western Union Telegraph Company stock reads like the wildest romance of speculation. In 1860, for example, Congress offered a bonus of \$40,000 a year for ten years to any parties who would undertake the construction of a telegraph line from the Mississippi River to the Pacific coast. Certain directors of the Western Union Company accepted this offer, and 1,100 miles of wire were strung between Brownsville, Neb., and Salt Lake City, where connection was made with an existing line to San Francisco. The cost of this 1,100 miles of telegraph line was \$147,000, or \$134 a mile, and large profits were made by the contractors at this figure. Subsequently, \$1,000,000 in stock of the Pacific Telegraph Company was issued on this expenditure, and when that company was absorbed by the Western Union \$2,000,000 of stock of the latter company was issued in payment for the Pacific Telegraph stock. Soon afterward the stock of the Western Union was trebled, and thus by a simple process of manipulation an original expenditure of \$147,000—of itself an exorbitant outlay—was swollen until it came to represent \$6,000,000 of Western Union stock, to pay dividends upon which the business of the country has been taxed for nearly a quarter of a century. More than this, the property thus represented had, within ten years, been nearly thrice paid for by the government bonus of \$40,000 a year.

"There ought always to be a clear understanding between contemplated partners as to the various details of the business which each is best fitted to take care of," remarks an old merchant. "It is sometimes found, after a partnership is made and the actual work of business is commenced, that this has not received sufficient attention. Each partner has thought over the matter, and assigned that duty to the other, this to himself, all through the work; but it is found when the trial comes that there are many things to be attended to which neither wants to do, nor can do well. If this subject were freely canvassed beforehand and no undue encouragement given to either partner to undertake duties he felt himself unequal to and the labor of the business were fairly divided between the partners, according to their qualifications, many of the difficulties and quarrels which sometimes occur in such associations would be avoided."

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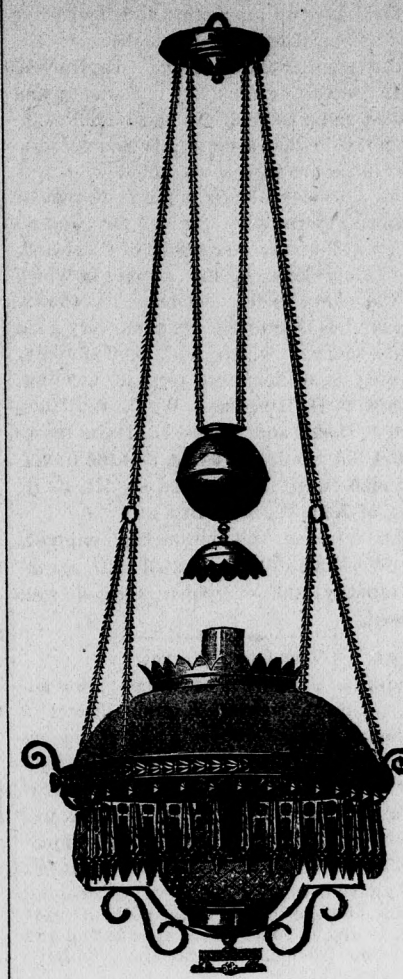
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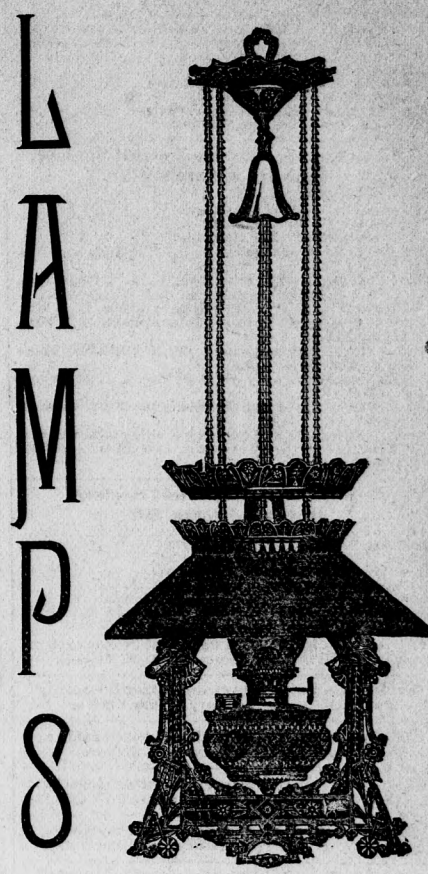
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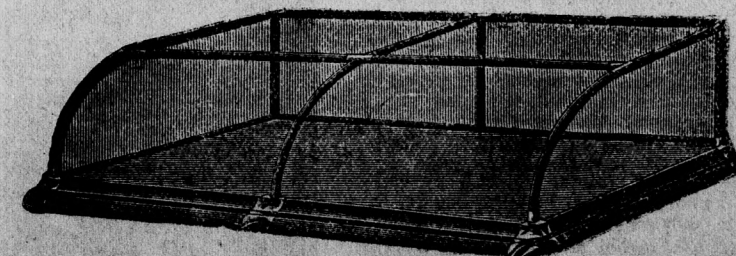
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