## MYRON H. WALKER

GRAND RAPIDS, - MICH.

Over Fourth National Bank. Telephone 407.

the difficulty in obtaining a FIRST-CLASS FIVE-CENT CIGAR, we have concluded

This Cigar we positively guarantee a clear Havana filler, with a spotted Sumatra Wrapper, and entirely free from any artificial flavor or adulterations.

It will be sold on its merits. Sample or-

ders filled on 60 days approval. Price \$35 per 1,000 in any quantities. Express prepaid on orders of 500 and more. Handsome advertising matter goes with first order. Secure this Cigar and increase your Cigar Trade. It is sure to do it.

T. WARREN & CO. Flint, Mich.

## BELKNAP Wagon and Sleigh Co.

MANUFACTURERS OF Spring, Freight, Express, Lumber and Farm

## WAGONS!

Logging Carts and Trucks Mill and Dump Carts, Lumbermen's and River Tools.

We carry a large stock of material, and have ery facility for making first-class Wagons every facility for making first-class wagons of all kinds.

To Special attention given to Repairing, Painting and Lettering.

Shops on Front St., Grand Rapids, Mich,

Garden Seeds a Specialty. The Most Complete Assortment in Michigan. Don't Buy until you get my prices.

16-18 N. Division St., Grand Rapids

## FOURTH NATIONAL BANK

Grand Rapids, Mich.

A. J. BOWNE, President.

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CAPITAL,

Transacts a general banking business.

of Country, chants Solicited.

## HIRTH & KRAUSE, LEATHER

And Shoe Store Supplies. SHOE BRUSHES,

SHOE BUTTONS, SHOE POLISH SHOE LACES.

Heelers, Cork Soles, Button Hooks, Dressings, etc. Write for Catalogue. 118 Canal Street, Grand Rapids

HOLESALE DEALERS IN

Flour, Feed,

Grain and

Baled Hay. 25 Pearl Street,

GRAND RAPIDS. - MICH.

O. K. Brown, Gen. Mgr.

We carry a full line of eeds of every variety, oth for field and garden. D RAPPEN GRAIN AND SEED CO 71 CANAL STREET.

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COAL and WOOD. E. A. HAMILTON, Agt., 101 Ottawa St., Ledyard Block. Telephone 909-1 R.



Importers, Jobbers and Retailers of

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THE GREAT

## Watch Maker

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THE BEST SELLING GOODS ON THE MARKET.

MANUFACTURED BY Beaver & Co., Dayton, Ohio. SOLD BY

Grand Rapids,

## WANTED.

Butter, Eggs, Wool, Potatoes, Beans, Dried Fruit. Apples and all kinds of Produce.

Fig. 1 For the street of the ship, or anything in the Produce line let us hear from you. Liberal cash advances made when desired.

Earl Bros., Commission Merchants 157 South Water St., CHICAGO.

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## JACOB BROWN & GO

WHOLESALE

Furnishing Goods and Notions.

Lumbermen's Supplies a Specialty. WE CARRY A FULL LINE OF ALASKA SOCKS AND MITTENS.

93 and 195 Jefferson Ave., Cor. Bates St DETROIT,

## CHARLES A. COYE,

A. Coye & Son.

### DEALER IN INGS & TENTS

Horse and Wagon Covers, Oiled Clothing, Feed Bags

Wide Ducks, etc. Flags & Banners made to order.

GRAND RAPIDS.

### SALT FISH

Bought and Sold by RANK J. DETTENTHALER

## TUBS! TUBS! TUBS!

We have 150 doz. first quality wash tubs, which we will sell F. O. B. as follows: No. 3, \$3 per doz.; No. 2, \$4 per doz.; No. 1, \$5 per doz. Racked ½ doz. in bdl. with straw. Quality unsurpassed. Address

PIERSON'S BAZAAR, Stanton, Mich. Stoneware, 6c. per gal. F. O. B.

Muzzy's Corn Starch is prepared expressly for food, is made of only the best white corn and ts guaranteed absolutely pure.

The popularity of Muzzy's Corn and Sun Gloss Starch is proven by the large sale, aggregating many million of pounds each

The State Assayer of Massachusetts says Muzzy's Corn Starch for table use, is per-fectly pure, is well prepared, and of excel-

Muzzy's Starch, both for laundry and table use, is the very best offered to the con-sumer. All wholesale and retail grocers sell.it.

 ${ t FRONT}$ 

We are now supplying the Trade with our new Brand of Soap

## "BEST FAMILY."

It is the LARGEST and BEST bar of white PURE SOAP ever retailed at Five

## Mich. Grand Rapids Soap Co. FURNITURE TO ORDER.

Anything or everything in the line of Special Furniture, inside finish of house, office or store, Wood Mantels, and contract work of any kind made to order on short notice and in the best manner out of thoroughly dried lumber of any kind. Designs furnished when desired.

> Wolverine Chair Factory West End Pearl St. Bridge.



CALL FOR

SCHUMACHER'S ROLLED AVENA. From the best White Oats.

Oatmeal, Parched Farinose and Rolled Wheat in Original Packages.

To use these choice cereals is to learn how to live.

## STANTON, SAMPSON & CO.

Men's Furnishing Goods.

Sole Manufacturers of the "Peninsular" Brand Pants, Shirts and Overalls.

120 and 122 Jefferson, Ave., - MICHIGAN DETROIT.

We give prompt personal attention to the sale of POTATOES, APPLES, BEANS and ONIONS in car lots. We offer best facilities and watchful attention. Consign-

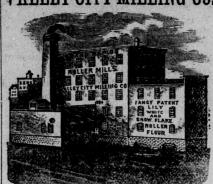
### Thompson & Co., COMMISSION MERCHANTS,

166 South Water St., CHICAGO.

### FELSENTHAL, GROSS & MILLER, Bankers BRAUTIGAM BROS.,

Cant Hook Handles, Whippletrees, Neck Yokes, Lath and Job Turning Of All Kinds. Stove wood in car lots. MAIL ORDERS SOLICITED.

NORTH DORR, -



**OUR LEADING BRANDS:** Roller Champion,

> Lily White, Harvest Queen, Snow Flake, White Loaf, Reliance,

OUR SPECIALTIES: Buckwheat Flour, Rye Flour, Granulated Meal, Bolted Meal, Coarse Meal, Bran, Ships, Middlings, Screenings, Corn, Oats, Feed. Write for Prices.

Grand Rapids, Michigan.

FOR EVERYBODY.

For the Field or Garden.

If you want to buy

Or any other kind, send to the

## Seed Store,

71 CANAL ST., W. T. LAMOREAUX. Grand Rapids, Mich.

## Auxiliary Associations,

Wishing to procure outfits for their Collection Departments, are invited to examine the following quotations, which are for fine work on good quality of paper:

### FULL OUTFIT--\$15. soo Record Blanks.

500 Notification Sheets. 250 Last Calls. 500 Envelopes.

### 500 Blue Letters, old style. 250 Notification Sheets.

125 Last Calls.

500 Envelopes. In place of old style Blue Letter in above \$10 Outfit we can substitute 10 books Blue Letter in latest form, as recommended by the recent State convention, for \$12.50

Prices in other quantities furnished on application.

FULLER & STOWE COMPANY, ENGRAVERS and PRINTERS,

## DETTENTHALER,

49 Lyon St, Grand Rapids,



## -AND-

SALT FISH. Mail Orders Receive Prompt Attention.

See Quotations in Another

### THE GROCER'S AMBITION. itten Especially for THE TRADESMAN. To find the man who pays his debts

And never buys on "tick,"

Or kicks and groans about short weight And claims the scales are "slick."

And never haggles o'er The price of butter or of pork-In winter shuts the door.

Whom politics does not enthrall. Nor on the floor will spit; Who buys his goods and then goes home Nor on the counter sit. -RELLUE

THE THIEF.

Wrtten Especially for THE TRADESMAN.

Entering a certain large, fashionable drygoods store on Monroe street almost any pleasant afternoon, you will discover a and stylish male clerks, who, in their efforts to fill the wants of their many customers and please their employers by their rapidity in disposing of the varied assortment of goods under which the counters and shelves groan, remind one very forcibly of a lot of bees getting in their fall crop of trusted the dark-eyed girl.

Especially is this true during the three or custom of the proprietors to insert an advertisement in the daily press of the city, reading something like this:

WANTED—Five young ladies to work in dry goods store during holidays. Apply to Mr. Howell, at the store. from 8 to 9. Tuesday a. m. HOWELL & KLINE.

Long before Mr. Howell had drank his coffee and read his morning paper, the private office was filled with no less than a score of young ladies, all having more or less claims to good looks and the larger share being endowed by lavish nature with positive beauty, patiently awaiting his arrival. Nor was beauty entirely unadorned in most cases, for jackets and hats of the latest and jauntiest style were far from infrequent, and the absence of such garments was a matter of remark among the more favored ones. There were two or three rather poorly-dressed girls in the crowd, but the shabbiest was a girl of about seventeen, who sat quietly in a corner and kept aloof from the chatter of conversation around her. Although poorly clad, she was the most conspicuous person in the room by reason of her big black eyes, the purity of her complexion and the air of refinement that is so

easily discerned in a well-bred person. As Mr. Howell entered the office, there was an instant hush and an air of eager ex-

pectation settled upon the crowd. Now it was a strict rule of the establishment that all persons hired must be well recommended-ribbons, laces, gloves and other articles of women's apparel are so easily secreted in the folds of a girl's dress or other convenient place. On Mr. Howell's you give me the history of your possession examination of these young ladies, only four out of the twenty were satisfactory to his critical judgment, and these were at once assigned to work. As the girls left the

was the last to be examined. "What is your name, Miss?" Mr. Howell, rather sharply.

"Polly Lathrop, sir." "Have you any recommendations?" "I have nothing but a letter from Mr. Amsden, my former employer. You will have to rely on his word if you give me

work, for he died a little over a year ago." Mr. Howell scrutinized the letter carefully. He had heard of the writer but did not know him personally. It stated that the young lady was of respectable parentage, honest and conscientious in her work, but

further than this-nothing. After a few questions as to her ability, Mr. Howell decided to give the girl a trial. Some way she interested him, both on account of her apparent poverty and her pret-

tv face. Polly Lathrop had been installed behind the girls in the store had been inclined to sneer at her and run upon her for her ignorance of their slang, and because she did not attempt to "mash" all the male clerks, as Howell; "but we can find out by asking was their custom. However, she bore it all some of the clerks at the store." very patiently and went quietly on with her work. When they saw that Polly was depositive insults and the girl's existence was ness of her only relative."

made utterly miserable. inclined to shun Polly's counter and her by-genteel boarding house not far away. sales were often far greater than those of the older clerks.

and again, in the vain hope of finding stolen discovered that Polly was Charlotte Lagoods-judging others by themselves.

One cold day in December, an elderly to her wealth. she was Mrs. Drummond, a widow of allow clerks by having them "fired" was lost.

most fabulous wealth, whose purchases Rellur.

were always of the most costly goods to be found in the market. The old lady was childless, and her almost unlimited means were expended in lessening the burdens of the poor, in the absence of any nearer ties.

After her numerous purchases had been completed. Mrs. Drummond stopped at the glove counter over which Polly presided, and it so chanced that Mr. Howell, together with several of the clerks, was standing there admiring some elegant gloves just opened. Mrs. Drummond was, of course, which she had bought, Mrs. Drummond un- him; clasped a very peculiar bracelet—a half-hoop of plain gold with chains of silver to complete the circlet-and placed it upon the counter. When she went to replace it upon her arm it had mysteriously disappeared. crowd of shoppers who are being served by Search was at once instituted but no trace until one of the girls standing by, startled

them by exclaiming: "Polly Lathrop has got that bracelet. saw her put it under the counter!"

Mr. Howell was thunder-struck and at that moment heartily wished he had never

"Miss Lathrop," said he, "I will trouble you to step into the office for a moment," four weeks of holiday trade, and it is the As he spoke, he stepped behind the counter and pulled out the bracelet. "What excuse have you to offer for such

> conduct?" he asked, as they reached the office. "Don't you know that you have rendered yourself liable to the law?" "I did not steal that bracelet," said Polly,

> worn it ever since." All Mr. Howell's efforts to get the girl to confess were unavailing. The bracelet was returned to Mrs. Drummond and Polly was in his heart to have her arrested and Mrs. Drummond had requested that he would not, so Polly went out into the world followed by the triumphant looks of malice given her by her fellow-clerks as she passed through the store.

> Two weeks passed, and one day Mr. Howell, in looking over the glove stock, was electrified by finding a bracelet exactly similar to that stolen from Mrs. Drummond. snugly ensconced between a pair of gloves, which would have concealed it forever had they not been opened.

> Thoroughly mystified and alarmed through fear of having done Polly a gross injustice, Mr. Howell hastened at once to Mrs. Drnmmond's residence and asked to see that ladv.

"Mrs. Drummond, will you pardon me if I ask you a very impertinent question?" said he. "It is in regard to that bracelet. There is some mystery here, and I am afraid we have done that poor girl a wrong. Will

of it?" "Certainly, Mr. Howell." responded Mrs. Drummond. "If there is a possibility that she is not connected with the affair I shall room, it chanced that our quiet, shabby girl be only too happy to be able to clear her. The bracelet," she continued, "was given death. He had left a little child-a girl-in England, and had given her the other half of the bracelet, which explains its curious appearance. He tried to tell me where the girl was, but his utterance failed him and he died with the words on his lips. His name was Lathrop, and that of the child, Charlotte Lathrop. For years I made every effort to find the little girl, but have failed

utterly and almost given it up." "I think I have found her for you!" exclaimed Mr. Howell. "In looking through the stock of gloves on the counter where your bracelet was lost, I found this!" and

Mrs. Drummond quickly unclasped the bracelet from her own wrist and compared the two. They were exactly alike, and on the inner side of the one Mr. Howell had glove counter about two weeks. At first, taken from Polly was engraved, "Charlotte Lathrop, from her father, George Lathrop."

"I don't know her address," replied Mr.

"It is my neice! Where does she live?"

Accordingly, they proceeded at once to However much her fellow-clerks disliked the store and interrogated the girls as to it seems as if he could never be grateful her, the patrons of the store did not seem Polly's whereabouts, which were in a shab- enough for the boon of whisky. Many were the surmises of the clerks as

to this sudden anxiety to find Polly. How-This, too, was laid up against her, and a ever, there was only one conclusion to be resolve was formed among the "smart" arrived at-Polly was to be arrested for the ones to ruin her, if possible. In pursuance theft. It is a trite saying that "the best of this plan, she was watched constantly and laid plans o' mice and men gang aft aglee," her dinner-basket searched secretly, time and imagine their consternation when they throp, Mrs. Drummond's neice and the heir

lady, richly-dressed, alighted from a car- I suppose this story ought properly to be riage and entered the store, evidently bent concluded by marrying Polly to Mr. Howell, on a regular shopping expedition. Passing but, unhappily in this instance, Mr. Howell from counter to counter, she was obsequious- was already married, and thus Polly's oply waited upon by the smiling clerks, for portunity to triumph over her jealous felPICKED UP.

Written Especially for THE TRADESMAN.

He wore the regulation garb-a red and vellow striped flannel shirt, a Jersey cap, red flannel drawers and felt boots, and he was six feet tall and "full as a tick," so the

bald-headed man in the double seat said. "Whoopee!" he yelled, flourishing a quart bottle of double-refined poison. "Whoopee! Don't look me full in the face for my glance is lightning and I'll wither you!"

He reached over and snatched a paper invited to inspect them. In trying on a pair from a rustic-looking chap and howled at

"Ain't ye got no manners? Don't read

when I'm a-talkin', or I'll paralyze you!" The newsboy passed him at this moment with an armful of books, and he grabbed two or three of them and threw them on the floor, gave another howl, took about six finneatly-dressed, good-looking young ladies of the missing ornament was to be found gers of the poison and started down the car. The bald-headed man left for the rear car; so did the tall passenger and the man with the spec's on. As the wild and untamed reached the rear of the car, he encountered the brakeman, a small, undersized Irish lad. gave him a withering look and let off two or

three Indian war-whoops. The brakeman took in the situation at a glance, reached up and slapped the big man's face twice, threw him into a seat, shook him up, took his bottle away from

him and said: "Say! If I hear another peep from ye,

ye divil, it's break yer dom neck Oi will!" The fellow sank into an humble heap, and never another word did we hear from him. almost crying. "It was given me by my The bald-headed man twisted him mustache father just before he left me and I have and loudly told the tall passenger about how he used to spar when he was a boy. The man with the spec's on blew a cloud of smoke into the bad man's face, and the farmer picked up his paper. The war was discharged. Mr. Howell could not find it over, and the train hurried on to its destina-

> "Well, this rebel business is getting to be too thin! I am a Southerner, and I want to give you fellows just a few things to think of," began the tall passenger. "Don't you think we have any feelings? What if Jeff. Davis did kiss that old, tattered rag? Did n't our brave soldiers, who kept you Union men so busy for four years, fight and bleed for it? There were only nine millions of us and thirty millions of you. We had no manufactories and no arms but what we got from the North. We fought for a principle that was as dear to us as yours was to you. Your Grand Army holds its annual meetings and weeps and cheers over its old, tattered flags and rejoices once a year in the victories it won. Well, that's all right, you have cause to rejoice. Can't you let us mourn and weep over our old flags and the dead, who were heroes in their way just as

yours were?" "Well," said the bald-headed man, who sold groceries and wore a G. A. R. button on his coat lapel, "that's all right, in its way, but you fought for a wrong principle. It was the South that brought on a war that cost billions of dollars and a million human lives. It was the South that wished to deto me by my brother, just previous to his stroy the Union that our forefathers bled for, and the North, as victors, have the right to rejoice, just as much as we all, North and South, rejoice every Fourth of July. It makes all the difference, you know, whose ox is gored. You certainly realize that if we indifferently allowed the South to keep up the old feeling, sooner or later another conflict would arise. Hence, I believe that, as the vanquished, the South should forget its errors and unite with us in rejoicing over the saving of the Union."

"Yesh," chimed in the little man who sells clothing for Sinsternitz, Hammellfleish he gave Mrs. Drummond the other bracelet. & Shinken, "dot is clear like mud. You pays your monesh aind takes your shoice." LEO, A. CARO.

The greatest satisfaction in the world is getting something for nothing. It doesn't matter what it is, the less useful the more valued. You expect to pay for anything you get any use out of, but there's an awful amount of satisfaction in getting something you don't want for nothing. I suppose it is "Let me get my wraps and we will go at the basis of Christmas and birthday presonce," said Mrs. Grummond, eagerly. "It ents, but it permeates human nature all termined not to mix with them and be one makes me ashamed to think of the poor through. I believe that there is only one one of the "clique," their sneers turned to girl being disgraced through the careless- thing a man cheerfully pays for, and that's a drink. He resents the necessity of eating and feels that he's swindled, somehow; but

## PERFECTION SCALE



DOES NOT REQUIRE DOWN WEIGHT! Will Soon Save its Cost on any Counter For Sale by GEO. C. WETHERBEE & CO., Detroit.

HAWKINS & PERRY, Grand Rapids

McCAUSLAND & CO., E. Sagina

## Retail Trade of the Wolverine State.

E. A. STOWE & BRO., Proprietors.

cation Office 49 Lyon Street, Grand tern Representative—E. H. AYER, 49 ibune Building, N. Y.

hisoriptions to this paper are not discontinued at ex-piration, unless so ordered by the subscriber. Entered at the Grand Rapids Post Office. E. A. STOWE, Editor.

WEDNESDAY, DECEMBER 7, 1887.

EDITORIAL CORRESPONDENCE. CHICAGO, Dec. 5-I have frequently paid tribute, in my humble way, to the comme cial growth and greatness of the Garder City, and four days meandering among her ing and manufacturing establishments serves only to augment my respect for a market which is destined to maintain its remacy as the second commercial mart of the New World. The enterprise of her business men, which finds typical expression in the erection of looming structures and the employment of representatives which span the continent, is a source of wonder to the stranger, envy to the competitor, and of profit to themselves.

One of the first men I called on in Chicago was Robt. M. Littler, Secretary of the ational Butter, Cheese and Egg Association, which recently held an annual convention at Manchester, Iowa. Referring to the non-action of the Convention on the subject of "eggs by weight," Mr. Littler said he thought the country was not ready for that innovation at present—that the best thing to do under the circumstances is to import from Europe the method in use there in the handling of eggs. Unlike the custom of this country, eggs are there sold according to their size. For instance, one size of eggs is sold eight for ten cents another size nine for ten cents and a still larger size ten for 10 cents. The price varies, of course, according to the scarcity of the product, but the relative standard of sizes does not change. It occurs to me that such a method would be infinitely preferable to the system in use in this country, and I am inclined to the belief that Mr. Smith Barnes, who is probably the father of the eggs-by-weight theory, will agree with my conclusions in this respect.

I asked Mr. Littler what the policy of the dairymen would be regarding the oleomargarine law and whether an attempt would be made to secure any amendments at the present session of Congress. He said he considered the law good enough as it stands, providing it is properly enforced, and that the policy of the Association is to let it alone, but endeavor to get the Government to spend a greater proportion of the revenue received from taxes and licenses in securing its strict enforcement

The butterine manufacturers are rushed with business, but claim the margins are far from satisfactory. I casually remarked to a leading manufacturer that I supposed this time of the year was his harvest, when he emphasized his reply by pointing to a pile of uncancelled stamps-"No, it is the Government's harvest."

The sauer kraut men have done considerable figuring lately, as a result of which they claim to have ascertained to a certainis year's product is exactly 47 per cent. as large as last season's. The decreased output is typically illustrated in the advance in price, \$7.50 per barrel being now the ruling figure from first hands, against \$3.50 per barrel at the opening of last seas-

I happened to run across a paper bag man -a gentleman handling paper bags, to be more explicit-on the street, and in the course of a general conversation he volunteered some information which was new to me. He said there were but four mills in the country making the satchel bottom bag and but seven manufacturing the square bottom. The factories operate patented machines on a royalty basis, the territory of each manufacturer in the two varieties of bag being so arranged that one will not conflict with the other. This prevents the ruinous competition met with in the manufacture of common bags and serves to keep the quality of the bags up to the standard.

The combination among the flour sack manufacturers is said to be working acceptably to all embodied in the agreement.

The hardwood manufacturers of Michigan will be interested to learn that quarter-sawed smaple has put in an appearance in the lumber-district. The lumber is used in piano stock, for which use it is claimed it will be ne very popular. I saw an Indiana man who had contracted to furnish a considerable quantity at \$25 per thousand.

I heard more complaint than usual in the lumber district from manufacturers who had shipped their lumber to Chicago in cars. They averred that between dockage, rrage and the outrageous fees of city inspectors, they stood in about the same po-sition of a lamb among a pack of wolves.

I am informed that the Chicago Tribune is preparing a series of articles on the pro-'National Pure Food Act." based on ws with the leading wholesale and ers of Chicago. The outcome of ne matter is that the opposition to the e is found to be almost overwhelm-

on is holding as strong as a rock n. While their product got down

han 5% cents this year, and prens favor a continuance of the pres

### WATCH AND WAIT.

Mr. E. A. Stowe, the editor of THE MICH-IGAN TRADESMAN, has done more to make the Grocers' Associations a success than any man in the West. He is a hard and concientious worker for the cause, and the usiness Men's Association of the State of Michigan is to-day one of the strongest in the United States. We hope Mr. Stowe will attend the Pure Food convention at Washington, even if his views are somewhat different from others, as such a man is needed there. We believe in fair play and hope that every opposer to this movement will be given an opportunity to explain his

The editor of THE TRADESMAN has no desire to attend the Washington convention. There was a time when he thought he could subserve the interests of the retail trade by being present, but matters have taken such a shape that it is evident the retailer will be given little consideration—that the "cut and dried programme" already concocted in New York City will be rushed through without unnecessary ceremony. Not being in the employ of any jobbing house, the editor of THE TRADESMAN has no place in the convention—in fact, he has been informed, more forcibly than courteously, that he is not wanted in the convention.

Fortunately for the retail trade of this country, however, there stands a formidable barrier between the so-called Pure Food convention and the enactment of an iniquitous law. Mr. Thurber and his henchme may approve of a certain measure, but THE TRADESMAN labors under the impression that a little body called Congress will have something to say about it, before it finally becomes a law. Such being the case. THE TRADESMAN believes that the best course to pursue under the circumstances is to de fer action until after the outcome of the convention is known. If wiser counsels pre vail and a praiseworthy measure is evolved from the mass of rubbish now presented by the ardent [\$\$\$] champions of a Nation al Act, THE TRADESMAN will give it cordial and active support; on the other hand, if the present intention of the idiotic secretary of the convention is carried out and every one who will not dance to Royal music is excluded from the deliberations of the gathering, and as a result of such exclusiveness a lop-sided measure is sanctioned there will be such a delegation of Michigan merchants in the halls of Congress as will make the devotees of class legislation sick

### BANK CHECK PRESENTATION.

In the Philadelphia Court of Common Pleas, a decision was recently rendered by Judge Riddle on a question relating to the presentation of bank checks for payment. The case was that of the State National Bank of New Jersey vs. Weil. Suit was brought upon a check drawn on the 26th of May, 1885, payable at the Shackamoxon Bank, but the check was not presented for payment until the 29th of May, after the bank had suspended payment. The defendant claimed there were sufficient funds to his credit when the bank failed, and that if the check had been presented at any time prior to the 29th of May, it would have been paid; that the loss was caused by unneces sary delay in the presentation of the check. Judge Riddle said: "The liability of the drawer cannot, it is apprehended, be delayed by circulating the check, and therefore to charge him, if the banker fail, the check in whosoever hands it may be, must be presented within the period within which the payee or first holder must have presented it, but as against the party transferring the check to the holder it is sufficient, whatever the date of the check, to present it or forward it for presentment on the day next after its transfer. The reason for this strictness is said to be that a check, unlike a bill of exchange, is generally intended for immediate payment and not for circulation, and therefore it becomes the duty of the holder to present it for payment as soon as he reasonably may. He keeps it at his own peril. Negotiability is not of their essence, but at most merely an optional quality. The rule, therefore, is well established in the two greatest commercial cities of the world that a check on a bank, where all the parties are residents of the same city, must be presented on the day upon which it bears date or on the next day, and if not the risk of the solvency of the drawee is upon the payee. We think that rule should be apolied to this case, there being no circumstances to except it from its operation, and that the delay in the presentation of the ckeck was unreasonable. The defendant is therefore not responsible for its non-pay-

The Independent Grocer, so-called, exnorts THE TRADESMAN to speak the truth and in the same paragraph utters three distinct untruths. This is a good deal like the olored preacher denouncing the penchant of his congregation to raid hen roosts while he has a stolen fowl concealed behind the pulpit. THE TRADESMAN would as soon think of extracting ambrosia from the Chicago River Dec. 15. amate from a house organ.

When you find your clerks not showing the proper interest in your business, tell them so. Every clerk should study the in-terests of his employer; by so doing he fits himself to become an employer, otherwise he will never make a good clerk.

AMONG THE TRADE.

GRAND RAPIDS GOSSI John Fair has engaged in the boot and thoe business at Greenfield Mills, Ind. Rindge, Bertsh & Co. furnished the stock.

Dwight E. Watters has bought the drug stock and store building of A. M. Herringon, at Freeport, and will continue the bus-

M. J. Butler, dry goods dealer at Sand Lake, has added a line of groceries. J. H. Thompson & Co. furnished the stock, Thos. Terguson placing the order.

It is Luke Palmer—not Luke Nichols, as eretofore stated—who is to join Geo. H. Reeder in the wholesale boot and shoe business here. Mr. Reeder is now in Boston. buying goods.

Geo. Joslin has engaged in the grocery ousiness at Cedar Springs, opening up in his own brick store. Bulkley, Lemon & Hoops furnished the stock, Hub. Baker

Rindge, Bertsch & Co. are now in full ocupancy of their new building. The basenent and first floor are used for storage purooses, and the second, third and fourth loors are made a part of the factory.

E. R. Hutchins and L. A. Symons have formed a copartnership under the style of Hutchins & Symons and engaged in general trade at Glenn. Bulkley, Lemon & Hoops furnished the groceries, Voigt, Herpolsheimer & Co. the dry goods and Thompson & McClay the notions.

The plaster business is reported to be unsually dull by the manufacturers. One of them tells THE TRADESMAN that more plaster was shipped the first eight months of the year than during the whole of 1886, but the ratio of increase has fallen off considerably during the last four months. The nanufacturers receive 85 cents a barrel from the pool for every barrel shipped, while the pool sells at an average price of \$1.60 per parrel, the margin left after deducting exenses bring eventually divided among the nanufacturers comprising the pool. The outlook for next season is considered good.

AROUND THE STATE.

Alpena-F. S. Dewey, grocer, has been

Morley-A. Wittimer & Co. have engaged general trade. Muskegon-O. Lambert, grocer, is offer-

ng to compromise. Mason-Pratt & Child succeed W. Pratt n the grocery business.

Mecosta-A. W. Lobdel & Co. are closing ut their general stock.

Sheridan-M. Gray succeeds Gray & Gray n the grocery business. Alpena-John M. Blakely, grocer, has

een partly burned out. Allegan-Ed. Messinger has opened a confectionery and fruit store.

Cadillac-Frank Griffin succeeds Griffin Fisher in the grocery business. Bellaire-Chapin & Bennett succeed E.

Childs in the furniture business. Monroe Center-Geo. H. Wightman suceeds M. C. Oviatt in general trade.

East Saginaw-L. C. Smith, dealer oils, has assigned to Jas. A. Harris. South Fairfield-Edgar Franklin succeed

David Stever in the grocery business. Freeport-Norman & Hinkley succe John Norman in the harness business. Rodney-V. G. Danforth & Son have

loved their general stock to Stanwood Charlotte-White & Barney succeed John S. White in the boot and shoe business.

Greenville-O. C. Kemp & Co. succeed Ida E. Wright in the stationery business. Alabaster-Benj. F. Smith, general dealmortgage for \$2,000.

Marion-C. E. Grant, formerly engaged in general trade here.

succeed A. A. Shaver in the furniture and of logs. indertaking business. Paw Paw-C. F. Young has sold his drug

and grocery stock, to D. Salisbury, giving ossession December 1. Lake Odessa-Dr. W. S. Hart is moving

his drug and grocery stock from Bonanza to his new store at this place

Hillsdale-W. B. Childs is closing out his dry goods stock, preparatory to removing to Birmingham, Alabama. Holly-Chas. A. Wilson succeeds H. M.

Church in the drug business. The latter retains his stationery business. Bear Lake—The Hopkins Manufacturing Co., saw mill and general dealer, has been

closed under chattel mortgage. Bay City-Whitney & Co., cracker bakers, recently sustained a loss by fire to the mount of \$7,000. Partly insured.

Otsego-C. I. Clapp, who recently sold his grocery business to Bertha Wolff, will shortly open an overall factory here.

Milbrook-Mrs. Flora Howd succeeds ery business and will add a line of dry goods.

stock a couple of weeks ago and have suc-

der the style of Packard & Crane. Mr. Upham will devote his attention to develop-ing the Bois Blanc Island summer resort.

Lowell-W. R. Blaisdell succeeds W. R. llaisdell & Co. in the hardware b Niles-Roe & Neib succeed Hansler &

Bro. in the hardware and tinware business. Glenn-G. T. Clapp, general dealer, was ately burned out to the amount of \$4,000. Ferry-W. H. Churchill has been appointed receiver in the Fogg & Hightower mat-

Sault Ste Marie-N. C. Morgan & Co. succeed Walker & Morgan in the meat busi-

Summit City-A. E. Pulver has opened meat market in connection with his grocery

Port Sanilac-R. Platts succeeds S. Copernoll & Son in the drug and stationery

Freeport-J. W. Fogelsong succeeds Hunt Fogelsong in the furniture and undertaking business.

Plainwell-E. Putnam has sold his gro ery stock to J. W. Shepard and Bert Granger, who will continue the business. Big Rapids-A. Volmer is sojourning in California and will return in the spring. His brother, V. Volmer, is attending to his grocery business during his absence.

### MANUFACTURING MATTERS.

Detroit-Wells Burt, President of the Peninsular Iron Co., is dead. Kalkaska-The sawmill of Jones & Tin-

depaugh was started up last week. Niles-Stebbins & Williams succeed Steboins & Hanson in the manufacture of knit

Kalkaska-Wm. H. Thompson's handle factory starts up this week. It will employ burned.

sixty men.

put in a large planer, which rests on a tone foundation. Cheboygan—The Cheboygan Co-operative

Association has been organized to engage in F. McLaughlin & Co., of Chicago, his terriwood working manufacture. Hancock-The Sturgeon River Lumber

Co. will move its plant from this place to more room. Mecosta - M. Globusky, grocer, has

ought 400 acres of pine of Clark & Co., at Horse Head Lake, and will stock Crosby & Collins' mill at that place. Menominee-The Kirby-Carpenter Com-

pany is said to have cut 80,000,000 feet of lumber the past season with its three mills and by contract with other mills. Kalkaska-D. F. Lewis has sold his

Chapman, of Perrysburg, Ohio, who will "lifting." increase the capacity and run the year

Traverse City-Kenney & Albright have ought the broom manufacturing business of Mr. Renwick and will increase the capacity of the factory. Mr. Renwick will remain with the new firm as foreman.

Muskegon-H. C. Akeley's lumber opera tions, the past season, have been the largest yet reported. Lumber shipped in 1887, 80,869,543 feet; lumber manufactured and not shipped, 10,347,129 feet; total, 91,216,-672 feet; shingles manufactured and sold 66,274,750.

bay shore mill is having an addition built. ter, which requires an addition in power of manner? successfully lighted by an incandescent day evening and decided to defer the a electric light system.

urday, having run 197 days without losing a preliminaries. single day, and manufactured 90,000,000 er and alabaster works, has given a chattel 110,000,000, running nights. It has been manufacture this season, consequently the in general trade at Blanchard, has engaged night run was suspended. The company has on the docks about 3,000,000 shingles.

> STRAY FACTS. Palo-Albert VanVleck, of the Farmers

& Mechanics' Association, is dead. Saugatuck -A. B. Taylor has sold his banking and exchange business to Wisner, Rowe & Co.

Traverse City-Mr. Huellmantel has purchased Mr. Duval's interest in the merchant tailoring establishment of Duval & Huellmantel, and will continue the business in his own name. Mr. Duval goes to the Up-

per Peninsula. Jackson-The Gig Saddle Manufacturing mons and James O'Donnell.

Glenn-The general store of G. T. Clapp the end of his trip. was broken into early last Tuesday morning and the safe blown open, the force used be-Mrs. M. E. Slocum in the grocery and crock- ing great enough to throw the heavy door nearly the length of the store. After secur-White Cloud-M. M. Cole is closing out ing their plunder, the scoundrels set fire to his hardware stock and will leave for Ashe- the store and made good their escape, leaving ville, N. C., where his family now is, about no clues. Mr. Clapp lives near the store and the first knowledge he had of what was go-Benton Harbor—J. R. Price and Perley ing on was caused by the bursting of about W. Hall bought the D. B. Kramer grocery twenty-five pounds of gunpowder, kept in firm of Thompson & MacClay, leaves for the store, the report of which aroused him the East soon to purchase additional stock. ceeded in peddling it out along the C. & W. from his sleep. With the remark, "There goes my safe," he rushed to the door to find cery business on East Bridge street, is now Cheboygan—Homer H. Packard and Geo. his store a solid sheet of flames. About Crane have purchased the drug stock of J. \$125 in currency, \$1,500 in notes, all his ac-

Frank Blodgett to partnership in his grain and produce business under the style of Burdick Potter & Co.

Muskegon—The Chicago & West Michigan Railway and the Thayer Lumber Co. have each given \$500 for the Home of the Friendless at this place.

### Gripsack Brigade.

A. B. Cole started Monday for a trip to Geo. F. Owen has engaged with Stanton

Sampson & Co., of Detroit, for another John D. Mangum, with Stanton, Samp-

son & Co., is in town to-day, on his way to Detroit. G. J. Lewis, traveling agent for the Dia-

mond Wall Finish Co., started out Monday, to be on the road until June. Chas. B. Parmenter, general traveling

epresentative for the Gleason Wood Ornanent Co., is home for the holidays. All traveling men are invited to particiated in the banquet of the Grand Rapids

Mercantile Association this evening.

Chicago last week, during which time he signed with Gray, Kingman & Collins for Fred. G. Aldworth, formerly with Peck

Chas. M. Falls put in a couple of days at

Bros., but now on the road for John Wyeth & Bro., of Philadelphia, was in town last week. Geo. F. Owen came near being cremated

at Chase last Friday night. But for his timely efforts, the hotel would have been Geo. W. Carpenter, late of Dubuque,

Cadillac-The Cummer Lumber Co. has Iowa, is getting out a line of furnishing goods samples for the new house of Thompson & MacClay. W. A. Collins is now on the road for W.

tory comprising portions of Wisconsin, Minnesota and Iowa

Lewis Cass Bradford has engaged to trav-Pike Bay, Portage Lake, in order to get el for Olney, Shields & Co., carrying cigar he removed to Big Rapids and engaged in and tobacco samples only. He started out on his initial trip Monday.

"Dick" Prendergast has severed his connection with Sheftel Bros., of Milwaukee, to accept the position of city salesman for Amos S. Musselman & Co.

A. M. Love, the cutlery man, has returned from a trip through Western Indiana. He "allows" that trade was "right smart," but "reckons" the weather was "dead wooden bowl factory to Williamsburg & against" business, although it looked like ly through all the vicissitudes of fortune

The Inter-State Commerce Commission, in deciding that the drummer is not a privi- good citizen and a hard worker. He leaves leged person, shows that it has not traveled much. When it comes to know the drummer, the Commission will discover its mistake and reverse its decision.

C. B. Lamb, the handsome representative of Adams & Ford, the Cleveland boot and shoe jobbers, was in town over Sunday. Mr. Lamb has engaged with his house for 1888, taking the same territory as before-

Western Michigan and the Upper Peninsula. Did you ever notice the noiseless movement of a drummer's lips when he discovers Menominee—The Soper Lumber Co.'s that he has missed a departing train by only a second or two, and marvel at the 24x165, two stories and attic. The circular wonderful self-control which enables him will be replaced by two band saws this win- to do justice to the situation in so quiet a

one engine and two boilers, making a bat- The Entertainment Committee of the tery of seven boilers. New tramways have Grand Rapids Traveling Men's Association been erected in the yard, and the plant is met at The Tradesman office last Saturtraveling men's ball until the latter part of Muskegon-The Muskegon Shingle & January. Another meeting will be held Lumber Co. suspended operations last Sat- about the holidays to arrange the necessary

Manley D. Jones, traveling salesman for shingles. In 1886 the company turned out Clark, Jewell & Co., was married yesterday afternoon to Miss Emma Cooper, for severthe policy of shingle makers to curtail the al years cashier in the retail department of Arthur Meigs & Co. The ceremony occurred at the residence of the bride's parents, 180 Scribner street, and the happy couple took Clare—Fagan & Derby, late of Harrison, and hold over from two to three million feet the evening train for Kalamazoo, the bride accompanying her husband on his trip this week. THE TRADESMAN joins the traveling fraternity and the trade at large in ex-

tending congratulations. There is an unwritten code of ethics among commercial travelers that is considered as binding upon each and every one as though oath was made to obey it in every particular. This law is known as "professional courtesy," and prescribes that no traveler shall take, or seek to take, any advantage of a brother salesman. One of the greatest acts of discourtesy which one commercial man can show to another is to interrupt him while talking to a customer. It Co. has been organized, with a capital stock is a rule, never broken by experienced men, of \$50,000. Among the stockholders are to silently await their turn, in case the buy-Hovey Bros., J. M. Quivey, W. H. Wither is engaged with one of their own craft. ington, H. A. Hayden, C. C. Bloomfied, A. To a young salesman, making his first trip, B. Robinson, G. W. A. Dodge, J. F. Sam-this law is not always imperative, but he usually learns to respect it before he reaches

### Purely Personal.

C. C. Bunting, of the firm of Bunting & Davis, has returned from a business trip through Ohio.

Hamilton B. Carhartt, of the wholesale notion house of Welling & Carhartt, at De troit, was in town Monday.

Jas. Thompson, of the wholesale notion Ed. Killean, formerly engaged in the groengaged in the real estate business at Gove

City, Kansas. stolen or destroyed. The entire loss will foot up \$7,000, on which there was an insurance of \$2,400.

LUCIUS C. WEST, and grocery business at Paw Paw to D. S. Salisbury, has gone to Nebraska, where the owns and operates a cattle ranch.

LUCIUS C. WEST,
And Grocery business at Paw Paw to D. S. Salisbury, has gone to Nebraska, where the owns and operates a cattle ranch. C. F. Young, who recently sold his drug

E. W. Langley, Business Manager of the Chicago Live Stock and Produce Review who has been spending several weeks with friends here, has returned to his post of du-

A. H. Clelland, for the past three years head clerk and book-keeper for his father, D. Clelland, the Coopersville general dealer, entered Swensberg's Commercial College yesterday.

T. R. Bentley, who built the insane asylum at Traverse City, but who is now living in Milwaukee, was in town Saturday on his way to Traverse City, where he owns and operates a hardwood sawmill and dimension stock factory.

R. R. Perkins, the Boyne City Pooh Bah. was in town Saturday on his way home from Chicago, where he had negotiated the sale of several cargoes of cull lumber. Mr. Perkins ships most of his hardwood lumber to Buffalo and Tonawanda.

Alfred J. Brown, the commission merchant, was married at Irvington, Ind., last Wednesday to Miss Sallie B. Thrasher, the ceremony occurring at the residence of the bride's parents. The happy couple left on the evening train for Chicago, where they spent a couple of days at the Tremont House, stopping with friends at Kalamazoo on their way home, where they were immediately ensconced in their own cozy home at 258 Cherry street. The wedding presents were numerous and costly, including an \$800 piano from the parents of the bride, a draft for \$100, three china after dinner sets and silverware in profusion. Mr. and Mrs. Brown will be "at home" to their friends on and after the 7th.

Chas. H. McConnell, formerly book-keeper for Bulkley, Lemon & Hoops, died at his late home on Maple street early yesterday morning, as the result of galloping consumption. Mr. McConnell was born in Tecumseh, this State, in 1845, and came to this city about twenty-five years ago, where he worked at his professionthat of a printer. About twenty years ago, the book and stationery business, subsequently retiring from that business to take the local editorship and business management of the Big Rapids Magnet, a position he filled for several years. He returned to this city about six years ago, during which time he has served the house referred to in the capacity of book-keeper and financial clerk. Mr. McConnell was a man of strong likes and dislikes, but held his friends firmincident to his somewhat varied career. He was an indulgent husband and father, a behind him a record which many others could properly emulate.

### VISITING BUYERS.

The following retail dealers have visited the market during the past week and placed orders with the various houses:

D Clelland, Coopersville
S J Case, Fulton
C E Pratt, Moline
R Bredeway, Drenthe
Reese & Detterick, Rosina
O F & W P Conklin, Ravenua
Shirts Bros., Shelby
S McNitt & Co, Byron Center
Jno Damsta, Gitchell
J C Drew, Rockford
E T Van Ostrand, Allegan
Neal McMillan, Rockford
J R Odell, Fremont R Odell, Fremont T Parrish, Grandville A T Parrish, Grandville
J C Benbow, Cannonsburg
R A Hastings, Sparta
D E Watters, Freeport
A G Clark & Co, White Cloud
Severance & Rich, Middleville
W J Roach, Lake City
E S Botsford, Dorr
W H Andrews, Fennville
E Rice Croton E E Rice, Croton E Rice, Croton
'alling Bros, Lamont
Carbine & Son, Hesperia
B Nichols, Martin
R Griffin, Coopersville
B Galentine, Bailey D B Galentine, Bailey S L Alberts, Bavenna Van Lopik & Son, Grand Haven an Eenenaam, Zeeland Huhn, Frace & Huhn, Saranac Judson, Cannonsburg Colby, Rockford

G S Judson, Cannonsburg
Jas Colby, Rockford
J P Cordes, Alpine
Morley Bros, Cedar Springs
G P Stark, Cascade
C E Coburn, Pierson
C H Joldersma, Jamestown
Smith & Bristol, Ada
Henry Strope, Morley
R R Perkins, Boyne City.
M S Brownson, Kingsley
Eli Runnels, Corning
Parker & Hobbs, Kalkaska
Cole & Chapel, Ada
J L Rademaker, Reno
Sarah Tompsett, Edgerton
McRae & Lally, Grand Ledge
Fred Tracey, Cummer Lumber Co, Cadillac
Dick Fisher, Gray & Fisher, Lawrence
C R Hollister, Wayland
Jim Darling, Darling & Smith, Fremont
Hutchins & Seymour, Glenn Jim Darling, Darling & Smith, Fre Hutchins & Seymour, Glenn I F Gunweller, Croton W G Clark, Saranac Geo Sage, Rockford Frank Narragang, Byron Center H Van Noord, Jamestown N Smith, Cadillac Sidney Stark, Allendale John Farrowe, South Blendon H Johnston, Shelby S Juistema, Grand Haven Dell Wright, Coopersville J Raymond, Berlin W H Struik, Forest Grove G Begeman, Bauer C W Awnstrong, Rowens Mills

Begeman, Bauer W Armstrong, Bowens Mills 'm Barker, Sand Lake Ilsen, Zeeland Cook, Bauer Alonzo Yates, Allen Creek Walter Smith, Newberry E A Botsford, Dorr P DeKraker, Holland P DeKraker, Holland
S Sheldon, Pierson
John Smith, Ada
L N Fisher, Dorr
D W Shattuck, Wayland
H Thompson, Canada Corners
L Maier, Fisher Station
P Allyn, Dushville
John Fair, Greenfield Mills, Ind
A M Lendstrom, Tustin
Furber & Kidder, Hopkins
Nevins Bros, Moline

PLACE to secure a thorough and useful education is at the GRAND RAPIDS (Mich.) BUSI-NESS COLLEGE. Write for Col-Address, C. G. SWENSBERG. Best

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the little things make the big ones. It is the pennies that make the dimes and the dimes dollars. Don't forget that it means more than you think. It has been the basis of every man's fortune who started without money, and has been the means of those having it being able to hold it.

### MISCELLANEOUS.

POR SALE-Whole or part interest in a first-class meat market in a thriving town of 1,000 inhabitants with two railroads. Average sales \$30 per day. Good reasons for selling. Address H., care Tradesman. 219-tf FOR SALE—Drug stock and fixtures in a live town in Southern Michigan. Only those with eash need apply. Best of reasons given. Address, W. R. Mandigo, Sherwood, Mich. 219-223

FOR SALE—Stock of general merc Will trade for real estate in S Michigan. Address Box X, care Tr FOR SALE—General stock of goods. Will rent or sell building. Good reason for selling. Address J. C. Stitt, Dollarville, Mich.

LTOR SALE—At a bargain. A clean stock of hardware and mill supplies. Wayne Choate, Agent, East Saginaw. FOR SALE—The best drug store in the thriv-ing city of Muskegon. Terms easy. C. L. Brundage. Muskegon, Mich. 193tf

Brundage, Muskegon, Mich.

WANTED—Every store-keeper who reads this paper to give the Sutliff coupon system a trial. It will abolish your pass books, do away with all your book-keeping, in many instances save you the expense of one clerk, will bring your business down to a cash basis, and save you all the worry and troubles that usually go with the pass book plan. Start in January 1st with the new system, keep pace with the times, and you will never regret it. Having two kinds, both kinds will be sent by addressing (metioning this paper) J. H. Sutliff. Albany, N. Y.

WANTED—A second-pand buzz planer and

WANTED—A second-hand buzz planer and wood saw. Call or address Sherwood, Manufacturing Co., South Division, St. 218-4t WANTED—Situation by a registered pharmacist, five years' experience. First-class references. Address, S. F. B., care tradesman.

WANTED — Agents to handle the new Chemical Ink Erasing Pencil. Greatest novelty ever produced. Erases ink in two seconds, no abrasion of paper. 200 to 550 per cent. profit. One agent's sales amounted to \*620 in six days; another \$32 in two hours. Territory absolutely free. Salary to good men. No ladies need answer. Sample 35 cents. For terms and full particulars, address The Manufacturers, J. W. Skinner & Co., Onalaska, Wis.

WANTED-Grocery stock in exchange for a small farm in St Joseph county. Address F. H. Lester, Mendon, Mich. 218\* WANTED—To exchange farm worth \$2,500 for a stock of goods. Address Box 23, Tradesman office.

Tradesman office.

WANTED—A man having an established trade among lumbermen to add a special line and sell on commission. To the right man a splendid chance will be given to make money without extra expense. Address "B" care Michigan Tradesman. Care Michigan Tradesman.

DARTNER WANTED—To take half interest in one of

SALESMEN-Will receive special attention, steady work and good pay, by writing Ed. O. Graham, Nurseryman, Rochester, N. Y.

\$\text{\$\frac{1}{5}00\$ STOCK\$\to Of groceries and drugs for \$6\$ per cent. Few fixtures; good town; am no druggist. Cash. R., Lyons, Mich. 2:0\*

Combines the Advantages of a

Pass Book and the Coupon System.

PRICE LIST---DELIVERED 20 Coupon Pass Books.....\$ 1 00 " " " … 2 00 " " ...... 3 00 " ...... 10 00 500 " " " … 17 50 1000

Money can be sent by postal note or postoffice or express order.

E. A. STOWE & BRO., Grand Rapids, Mich.

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The product of Organized, Working Cigarmakers. Established Sept. 1, 1886, on the Co-operative plan by members of L. A. 6374, K. of L. Smokers and Friends of Labor, Attention! If you are opposed to filthy, tenement-house factories, the servile labor of coolies, the contracts for convict

labor, give our Cigars a trial.

If you are in favor of shorter hours of labor, the Saturday half-holiday, and last, but not least, the payment of higher and living wages in solid cash, give our Cigars a trial and accord them your most liberal patronage. The yellow K. of L. label on every box. One hundred thousand sold within three months in the city of Detroit alone. Warranted to be strictly five and ten cent goods. For further particulars, terms, prices, references, tc., address labor, give our Cigars a trial. W. E. KRUM & CO.,

GRAND RAPIDS DISTRICT TELEGRAPH CO.

Wernersville, Berks Co., Pennsylvania,

NO. 3 CANAL ST., GRAND RAPIDS.

Electrical Supplies, Burglar Alarms and Fire Alarm Boxes put in cities. Hotel Annunciators and Electric Door Bells at wholesale and retail. Drawings sent with Bells, so anyone can put them up. fessengers, Hacks, Express Wagons on hand day and night.

J. W. GLASS, Supt.

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nt, H. B. Fargo; Secretary, W. C. Conner.
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No. 44-Reed City B. M. A. ident, C. J. Fleischhauer; Secretary, W. H. Smith

No. 45—Hoytville B. M. A.
President, D. E. Hallenbeck: Secretary, O. A. Hallada:

### Association Notes.

C. L. Bailey, Secretary of the Mancelona B. M. A., was in town Saturday on his way home from Allegan, where he had been spending a week with friends.

Howard City Record: Many of the Business Men's Associations throughout the State are preparing to give a recention and banquet during the winter. Would it not be well for the members of the organization here to make a similar move?

Tustin Echo: "The Tustin Business Men's Association has just received their charter from the Michigan Business Men's Association, as an auxiliary. It is the first charter issued in Osceola county. Other associations should fall into line." The Reed City Association has since secured a charter and Leroy has applied for one. Evart and Hersey should now swing into

Cadillac News: The Business Men's Association is working up some reliable information for the purpose of booming Cadillac. The officers have sent to all the supervisors of Wexford and Missaukee counties, also to those in the parts of Osceola county which are tributary to Cadillac and have asked them to furnish estimates of all the hardwood timber in their respective towns, and when collected and figured up, it will furnish a sound basis on which to offer inducements to manufacturers, to locate here. Cadillac ought to become a prominent manufacturing center, it being so well situated for exporting to first-class markets.

Fremont Indicator: The editor of the Indicator, as a member of the Fremont Business Men's Association, is quite sorry to learn of the erroneous conception some LEROY, Dec. 1, 1887.

E. A. Stowe, Grand Rapids:

DEAR SIR—We wish to join the State body. Please inform us what is necessary to be done and oblige. Yours truly,

FRANK SMITH, Sec.y.

To affiliate with the State body, it is esntial that you ratify the State constitution and by-laws and adopt local constitution and by-laws in conformity with the State ditto and the Act of Incorporation: ceed to incorporate the Association, the preliminary steps of which are the filing of an application for charter and auxiliary membership with the State Secretary, ac

Listing Delinquents. BRECKENRIDGE, Dec. 3, 1887.

E. A. Stowe, Grand Rapids: DEAR SIR-More information wanted In case a man's name appears on the delin-quent list and the wife is in the habit of doing business in her own name and paying for all she contracts for, shall she be placed on the delinquent list for the wrong-doings of her husband? Or, in case it is the reverse—the wife's name on the list and the husband good pay? Please let us know at

No person's name can be placed on the de-linquent list because some one else's name is there. Before putting a name on the list, the person must be "ground through the mill"—that is, be sent the Blue Letter and Notification Sheet and the case must be in-vestigated by the Executive Committee. vestigated by the Executive Committee. These provisions tend to prevent any injustice being done the debtor, but they do not preclude the dealer using his own judgment in extending credit to persons not on the de- W. Venable & Co., the Petersburg, Va., linquent list.

### The Anniversa y Banquet.

The third anniversary banquet of the Grand Rapids Mercantile Association, which will be held at the Eagle Hotel this evening, promises to be the most enjoyable occasion of the kind ever given by the organization. The toast programme has not yet been entirely arranged, but some idea as to its general excellence may be gleaned from the following assignments, which have been accepted:

1 Our City-Our Association-Jas. A. Coye. 3 The State Association-N. B. Blain,

The Press—E. B. Fisher.
The Retailer—E. J. Herrick. The Jobber—Amos S. Musselman. Fish Liars—B. F. Emery.

Benefits of Organization-Myron H Walker.
9 The Drummer— 10 The Ladies-Robert M. Floyd, Chi-

### Hoytville in Line on Organization. HOYTVILLE, Dec. 2, 1887.

E. A. Stowe, Grand Rapids: was formed, to be known as the Hoytville Business Men's Association, with the follow-

ing officers: Vice President—Dr. A. N. Hixson. Secretary—O. A. Halladay. Treasurer—Frank West.

Fisher, Jennie Stall.

The business men of Shaytown have signified a desire to unite with us and the pros pects are good for a live, prosperous Association.

O. A. HALLADAY, Sec'y.

Good Report from the Burr Oak Association.

BURR OAK, Dec. 1, 1887.

E. A. Stowe, Grand Rapids: DEAR SIR-I have received the Member ship Book, with thanks. It is just what is

Our Association is at work with renewed

All the business men will support and encourage anyone who will come with influence and money. We can stand a boom or we will encourage any laudable enterprise in the same way. A committee was appointed to work up the hotel boom, consisting of H. M. Lee, A. O. Willer and F. W. Sheldon. We solicit correspondence.

Yours, H. M. LEE, Sec'y.

Grand Rapids Mercantile Association.

GRAND RAPIDS, December 5, 1887. to learn of the erroneous conception some of our farmers in this neighborhood have of the F. B. M. A. This organization was formed for the mutual benefit of villager and farmer—to encourage manufacturers—thus making a good market for farm produce. The F. B. M. A. also makes war on dead-beats. And who hates a dead-beat worse than the farmer? This Association is not to make a "combine" on prices, but to insure everything among Fremont stores to the consumer as favorable as has ever been known in the history of the town. But the F. B. M. A. makes "havor" with dead-beats, and for this reason our farmer plants and the process of the farmer to the consumer as favorable as has ever been known in the history of the town. But the F. B. M. A. makes "havor" with dead-beats, and for this reason our farmer plants and the process of the farmer to the consumer as favorable as has ever been known in the history of the town. DEAR SIR-The regular semi-monthly

Weight." NEW YORK, Nov. 28, 1887.

DEAR SIR—In regard to my report on "Eggs" before the last convention of the National Butter, Cheese and Egg Association not being discussed more thoroughly, I cannot explain to you, as I was not present. I have been informed, however, that the I have been informed, however, that the time was principally taken up with prepared or written addresses, hence the seeming lack of attention to more important matters. In reply to my request to know what disposition was made of it, have been told by the Secretary, Col. Littler, that it caused considerable attention and would appear considerable attention and would appear promptly in book-form with the other proper capita dues of 25 cents for as many names as you have on your membership list. On the approval of the application, a charter will be issued in the name of the State body, when the filling out of a blank articles of association and the filing of the same with your county clerk completes the work of incorporation.

Listing Delinquents.

promptly in book-form with the other proceedings. I was under the impression that I was the first and only person that advocated the handling of eggs by weight. You will perceive, by my report, that the manner of arguing and proposing it is original, at least. I am in search of facts, however, a little more to the point than I am in possession of yet and if the party you speak of [Mr. Smith Barnes, of Traverse City, is the gentleman here referred to—Ed.] would give me some information regarding his practical experience, it would, no doubt. practical experience, it would, no doubt, prove of very great advantage to me in bringing this reform before the public.

Yours truly, JAMES ANDERSON.

New Enterprise in Prospect at Whitehall. W. B. Nicholson, of Whitehall, writes THE TRADESMAN as follows:

can address me.

Kindly Remembered.

C. E. Cones, formerly State agent for S. tobacco manufacturers, now a prosperous real estate operator at Meade Center, Kansas, thus writes THE TRADESMAN:

The papers you kindly favored us with are at hand and we find much of interest to us. Aside from being bright, spicy papers, we find mentioned many of our friends, and as we read your columns, and look over the lists of goods quoted, and scan the adver tisements, it brings to our mind many fatisements, it brings to our mind many familiar and kind faces, and takes us back to familiar scenes. Please find enclosed draft and address for your paper for one draft and address for your paper for one cold Rolled, 14x56 and 14x60..... familiar scenes. Please find enclosed draft and address for your paper for one year. Permit us to add that we wish long life and prosperity to THE TRADESMAN, its editor and all its patrons.

### Hides, Pelts and Furs.

The hide market is demoralized and any quotations we may make to-day must be considered nominal. There seems to be no bottom; at least it has not been reached, and we can only quote prices from day to day. While we wish to protect our customers as far as possible, we advise selling at every opportunity, and if shipped to us, we will pay all we can afford, as to market when received. 'The cause for this decline is, first, hides have been too high, according to the DEAR SIR—Our business men met in the postoffice building this afternoon for the purpose of organizing a Business Men's Aspurpose of organization organizat sociation. After the objects and benefits of the organization had been explained by L. M. Mills, of Grand Rapids, an Association lower prices, going down to the prices of PERKINS & HESS.

### The Hardware Market.

Tin has sustained a further advance, resultant upon the corner in the tin market The following firms are represented in the Association: J. H. Wasson, B. I. Whelpley, O. S. Bailey, M. D., West & Co., A. N. Hixson, M. D., D. E. Hallenbeck & Co., Horatio Hovey, E. L. Halladay, J. F. Earthman, A. T. Morris, A. Hunt, L. D. Figher Jennie Stall by the French syndicate, which has forced pound, which has resulted in a contesponding advance in tin plates and all kinds of many syndicate has resulted in a contesponding advance in tin plates and all kinds of Rettles. also cornered the copper market and it is reported that the lead market is in the same condition. The nail market still remains flat. Bar iron is a little weaker and sheet iron is still scarce and weak. The rope market is a little weaker East, but there is no particular change West.

For Sale.

As I have got to move, owing to the late. fire. I shall have a nice six-foot show-case, pair counter scales, a job lot of teas and vigor. At our regular meeting, held on the coffees and quite a small stock of groceries 25th ult., we accepted the names of two more of our business men for membership, B. F. EMERY, 37 Canal St.

> The Philadelphia Grocery World announces a special edition for the issue of December 20, which the editor promises will exceed in point of scope and originality any attempt heretofore made in that direc-

> BEGIN THE NEW YEAR Right by using the 'Complete Business Record,' A New Account Book

For Grocers and General Dealers.

This book has Printed Headings planned to receive a daily statement of Sales, Purchases, Cash Received, Cash Expended, Bank Account, Bills Receivable, Bills Payable, etc., etc., also provides for Weekly, Monthly and Yearly Totals. The arrangement of the Register is such that a dealer can ascertain his liabilities and resources in a few minutes at any time. Each Register contains Interest Tables,

Bardware. CATRIDGES.

Rim Fire, U. M. C. & Winchester new list50&10
Rim Fire, United States. dis50&10
Central Fire dis30&10
CHISELS. ocket Corner...... ocket Slicks..... Curry, Lawrence's..... Morse's Bit Stock Morse's Bit Stock dis
Taper and Straight Shank dis
Morse's Taper Shank dis
Com Aricce i Elbows. .....dis 16&10 EXPANSIVE BITS.
Clar's, small, \$18 00; large, \$26 00.
Ives', 1, \$18 00; 2, \$24 00; 3, \$30 00.
FILES—New List.
American File Association List... Disston's ..... dis Heller's ..... Heller's Horse Rasps..... Nos. 16 to 20, 22 and 24, 25 and 26, 27
List 12 13 14 15
Discount, 60. Stanley Rule and Level Co.'s. Maydole & Co.'s.... 

Pumps, Cistern. dis 75
Screws, new list. 76&5
Casters, Bed and Plate. dis50&10&11
Dampers, American 40
Forks, hoes, rakes an all steel goods ...d 34
Copper Bottoms. 36 MISCELLANEOUS. HARDWOOD LUMBER. 

 Maple, white, selected
 @25 00

 Red Oak, log-run
 18 00@20 00

 Red Oak, Nos. 1 and 2
 24 00@25 00

 Red Oak, ½ sawed, 8 in and upw'd. 40 00@45 00
 Red Oak, " regular 30 00@35 00

 Red Oak, No. 1, step plank
 @25 00

 Walnut, log-run
 @55 00

 Walnut, seulls
 @75 00

 Walnuts, culls
 @25 00

 and longer.

Screw Hook and Eye, ½ net
Screw Hook and Eye ½ net
Screw Hook and Eye, ½ net
Screw Hook and Eye, ¾ net
Screw Hook and Eye, ¾ net
Screw Hook and Eye, ¾ net
Strap and T dis 

\$11 00, dis 60 11 50, dis 60 12 00, dis 60 Hemacite dis
LOCKS—DOOR.
Russell & Irwin Mfg. Co.'s new list. dis
Mallory, Wheeler & Co.'s dis
Branford's dis
Norwalk's dis

Enterprise, self-measuring......dis

Sperry & Co.'s, Post, handled. Stebbin's Pattern ....

> CHÓCOLATE CHÓCOLATE THE GREATEST STEPHEN F.WHITMAN & SO

Cigar Box Nails. dis
Finishing Nails. dis
Common and Patent Brads. dis
Hungarian Nails and Miners' Tacks. dis
Hrunk and Clout Nails. dis
Trunk and Clout Nails. dis
Tinned Trunk and Clout Nails. dis
Leathered Carpet Tacks. dis
TINNER'S SOLDER.
No. 1, Refined.
Market Half-and-half.
Strictly Half-and-half.

 
 Steel, Game
 60&10

 Oneida Communitity, Newhouse's
 dis 38

 Oneida Community, Hawley & Norton's
 60&10

 Hotchkiss'
 60&10

 S, P. & W. Mfg. Go.'s
 60&10

 Manney of McKer
 180 29

 Manney of McKer</td Annealed Market dis 67%
Annealed Market dis 70&10
Coppered Market dis 62%
Extra Bailing dis 62%
Tinned Market dis 62%
Tinned Broom 37 b 0%
Coppered Spring Steel

Screw Eyes. dis 70&10&10
Hook's dis 70&10&10
Gate Hooks and Eyes dis 70&10&14
WRENCHES.

Baxter's Adjustable, nickeled
Coe's Genuine. dis 5
Coe's Ptent A gricultural, wrought, dis 7
Coe's Ptent, malleable. dis 75&10

| HARDWOOD LUMBER. | The furniture factories here pay as follows for dry stock, measured merchantable, mill culls out; | Basswood, log-run | 13 00@15 00 | Birch, log-run | 15 00@18 00 | Birch, Nos. 1 and 2 | @25 00 | Black Ash, log-run | 14 00@16 50 | Cherry, log-run | 25 00@35 00 | Cherry, Nos. 1 and 2 | 45 00@50 00 | Cherry, cull | @10 00 | Maple, log-run | 12 00@14 00 | Maple, soft, log-run | 11 00@13 00 | Maple, Nos. 1 and 2 | @20 00 | Maple, clear, flooring | @25 00 | Maple, white, selected | @25 00 | Red Oak, log-run | 18 00@20 00 | Red Oak, log-run | Re

@25 00 @55 00 @75 00 @25 00 @13 00 LUMBER, LATH AND SHINGLES. C... Strips, A & B, 4 in... Norway strips, C & better, 6 in. . . 4 in . . . .

Norway strips, C & better, 6 in. 16 00@18 00 4 in. 15 t0@16 00 COMMON BOARDS AND STRIPS.

No 1, 10 in, 18 & 20 feet. 17 00@18 00 10 feet and under. 16 00@17 00 Wide com. b'ds, No. 1, 16 ft. & un'r 16 00@17 00 Com. strik, No. 1, 8&10 in. 16 ft. & un'r 16 00@17 00 Com. strik, No. 1, 8&10 in. 16 ft. & un'r 14 00@16 00 Com, strip, No. 1, 4 in., 16 ft. & un'r 15 00@16 00 Com. stocks, No. 2, 16 ft. & under. 12 00@13 00 Com. boards, No. 2, 16 ft. & un'r. 11 00@13 00 Com. fenc., No. 2, 6 in., 16 ft, & un'r 12 00@13 00 Com. fenc., No. 2, 6 in., 16 ft, & un'r 12 00@13 00 Com. fenc., No. 2, 6 in., 16 ft, & un'r. 11 00@10 00 Shipping culls, in. 10 00@11 00 No. 2 90@10 00 Shipping culls, in. 10 00@11 00 No. 2 900@10 00 No. 2 900@10 00 No. 2 900@10 00 Add \$1 for each extra two feet in length.

Tim. 12x12 & un'r and 18 ft. & un'r. 12 00@13 00 Add \$1 for each extra two feet in length. Car decking, 18ft.

SHINGLES AND LATH.
Clear, 6 in

Thin star, 18 in., 5 to 2 in.
Clear, 5 in.
Star, 16 in.
Clear, 5 in.
Lath, No. 1

NO TROUBLE NVENTION OF THE AGE SHOULD HAVE IT OWNERED AND PUT UP IN ONE POUND TIN CANS INVENTORS AND SOLE MANUFR'S W.CORJETT & MARKET STS. \* \*

MICHIGAN CIGAR

## **AX HANDLES!**

1 x Ax Handles 1.25 2.00 2.50 3 x Dbl. Bit. 1.50 4 x 2.25

C. & D. LANTERNS.

## OIL CANS AND TANKS

PAPER & WOODENWARE CURTISS & DUNTON,

Sailor Hat Perfume Plug " Tooth Pick round Slipper small medium Cornicopia Cat Tooth Pick Perfume, large China Shoe Perfume, large -All above in assorted colors.

ORDERS BY MAIL SOLICITED.

## Jennings & Smith,

38 and 40 LOUIS STEET,

Grand Rapids, Mich.

Mention Tradesman

PUTNAM & BROOKS WHOLESALE NO BETTER GOODS IN THE LAND TRY THEM 13, 15, 17 South Ionia Street, GRAND RAPIDS.

A MARVELOUS RECORD.

The Original and Only Complete Line. Surpasses any-

thing in the history of Paints.

THE CARDINAL POINTS WHICH MAKE THEM A HOUSEHOLD WORD ARE ITY, QUANTITY, APPEAR ECONOMY, DURABILITY, CONVENIENCE. QUALITY, APPEARANCE,

ECONOMY, DURABILITY, CONVENIENCE.

A Long Felt Want Supplied.

Previous to the introduction of Neal's Carriage Paints, an old vehicle could not be repainted without concrable outlay. Often the cost would exceed the article painted. Now, with Neal's Carriage Paint, yon can anit your buggies at a trifting sost (in colors if desired). The paint dries perfectly hard, with a brilliant, rable luster, rendering varnish entirely unnecessary. Try it. To restore old Carriage Tops, Dashes, BlinkBEWARE OF WORTHLESS IMITATIONS.

CME WHITE LEAD AND COLOR WORKS, Sole Miss., Detroit, Mich.

For Sale by all First Class Dealers in Paints.

## The Michigan Yradesman..

RANDOM REFLECTIONS The truth is this is no kind of a world at all for quiet, peaceable, steady, humble, modest men. You may think there aren't any, but there are. I am not saying that they are to be found lying around loose, inviting attention. No; but there are such men. You may not have expected to find them, and you know one always doubts the existence for a moment of what he does not expect. Perhaps it may be a discovery. But, anyway, there's nobody so thoroughly to be sympathized with as the humble, meek, modest man who only asks to be allowed to live his own life and be let alone. I guess it must be because he is so rare an animal that everybody immediately takes to

him and makes a great deal of him, until he

ends by being a conceited ass and loses

himself in the vast mass of conceited asses.

I heard a fellow once give his own version

of a little trouble he had had. In fact, from

what he said I understood that he had been

arrested and fined for a little fight he had

He was a small fellow, and his antagonist was about six feet four and a fighter.

"Look at me," the little fellow said. "Do I look like a quarrelsome man? Well, I out of me." ain't. I goes my own way peaceable and quiet, and never interferin' with anybody's business, and they fined me for assaultin' a man six feet four. Why, I couldn't get up to him-if I could, I'd have battered the life out of him, you bet. I was in the saloon when this tall fellow began bullyin' me. I'm the most harmless man livin'. I would n't hit a boy, I wouldn't. He began bullyin' only thing you can do is to go home and 'Well,' I says, 'look here; I'm a quiet, law-abidin' man. You want to fight, I see. I ain't goin' to fight. I called you a liar? Mebbe I did. But you can hit me if you like. I ain't a-goin' to fight, an' I call all you feller to witness as he did the fightin'. 'You call me a liar,' says the man, 'an' I'm goin' to lick you, do you hear?' 'I hear you,' says I; 'I hear you; an' I calls them fellers to witness, for I'll have you arrested an' they'll prove as I didn't fight.' Then," said the little man, "I hit him between the eyes and on the nose and under the chin, an' I bunged him all up, an' he calls a policeman, has me took up an' all them fellers goes down an' swears I hit him first. Circumstantial evidence ain't worth a cuss,

Did you ever study the modest society man? The man who stands in a corner, don't you know, and strokes his mustache and sighs because, as he says, he is a wallflower-I do not know the latest name for it. The language has developed into such innumerable slang forms that I can't follow it, and "wall-flower" is quite good enough. If you'll notice, the male species of wallflower always gets into a most conspicuous position, and adopts a most conspicuous pose. The female wall-flower sits down and holds what Oscar Wilde described Jeems Pipes as being in, an ostentatious obscurity. He is modest, the wall-flower of the pure society species. He discovers that he dances badly, that he is not noticeable in the crowd, and he discovers also that he looks well, and it's intellectual, dignified, snperior, to despise dancidg. He seems to say, "Please let me alone; do not drag me from my modest repose and retired place. I assure you I am not at all interesting, and it is painful to me to be admired." And when they leave him there he gets very miserable, very lonely, very much disgusted, and he says he has a headache and goes

But men have some genuine and just grievances in society and against women. I have hitherto refused to believe that women ever inflicted any pain on men that was unworthy of them or that the men did not deserve. I have always defended the wife and abused the husband. This action has been inspired, I now discern, by actual lack of experience, my simple-mindedness and gallantry. I am just beginning to find out that there are cases in life of marital infelictold the other day of one of the saddest and most heartrending cases of conjugal cussedness it has ever been my lot to hear of. It is a reproach to the sex I have so fondly de-

It was in the Police Court, and Police Clerk Tozer sat in solitary grandeur. There entered a short, pinched-faced man of about 5 feet 4 inches. He was kind of lame all over. He seemed to have an ache in each bone and each ache took its turn to let him have it, and he had it. Mr. Tozer looked up and a pitying expression came over his

"What is the matter, my friend?"

"I am, sir," began the visitor, in a tone so lachrymose that it would have made the Lotta fountain burst into tears, so lachryose that it was almost funny. "I am, sir, humble, modest, unassuming man. I have no aim in life but to do kindness and eep out of mischief, but I am compelled to ne to you for protection."

"For protection? From what?"

From my wife, sir."

"What! What does she do?" "Sir, she is terrible; she is awful!"

w? What does she do?" She beats me, sir; beats me."

e time; all the time."

'What in thunder's the matter with her?' "It's cussedness, sir, cussedness. If I ake the least mistake she bastes me; and when I succeed in being positively harmless she falls down stairs or smashes something and she bastes me for that."

"Well, you know the old story of Pat and Bridget?" "No. sir." "Bridget used to lick Pat, you know, and

when his friends remonstrated against his standing it, he said, "It does her good and it don't hurt me." "No, sir. The cases are not exactly par-

allel. It does her a deal of good, but it does hurt me: it does me a deal of harm." "Why don't you try a bit of beating or

her yourself?" "I can't, sir; I can't. I find I have too much heart and she has too much muscle.' "Well, have her arrested and punished

for cruelty to animals?" "I daren't, sir; I daren't."

"Why?" "I did that once. I had her arrested." "Well?"

"She's a woman of property, and she took her deeds down to the Court, and-and-

"What did she do then?" "She bailed herself out, and when she

got me home, Lord! how she basted the life

"Was she punished?" "Oh. no."

"How was that?"

"Well, sir, before the trial came off she honey-fuggled me an' I couldn't go down and appear against her. But I want protection-I want protection."

"My friend, I'm sorry, but I guess the take your basting."



## PRODUCE.

We should be pleased to open correspondence with anyone having APPLES, POTATOES, ONIONS, BEANS, DRIED FRUITS and other Country Produce to offer. CAR LOTS A SPECIALTY. Con-

signments will receive our best attention.

We are willing at all times to make liberal advances when drafts are drawn with bill lading attached. Goods sold on arrival or held as per request of shipper.

s. T. FISH & Co. Commission Merchants, 189 So. Water St., Chicago, Ill. Grocer here.

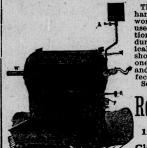
COOK & PRINZ,

Valley City Show Case Mfg. Co., SHOW CASES

Prescription Cases and Store Fixtures

SEND FOR ESTIMATES. 38 West Bridge St., Grand Rapids. The Best Coffee on Earth

## **MAGIC COFFEE ROASTER**



Safes that combine all the modern im among business men and dealers of all kind.

Any business house can handle our Safes in connection with any other line of goods without additional expense or interference with any other

No. 2, 250 lbs. 12x8x81/2 in. 23x14x13 in. \$30 No. 3, 500 lbs. 15x10x10 in. 28x18x18 in. 35 No. 4, 700 lbs. 18x14x12 in. 32x22x21½ in. 45

**ALPINE SAFE CO., Cincinnati, 0.** 



"Now, John, don't fail to get some of the DINGMAN SOAP. Sister Clara writes that it is the best in the world for washing clothes and all house - cleaning

FOR SALE BY

GRAND RAPIDS, MICH.

## WM. SEARS & CO Cracker Manufacturers,

Agents for

AMBOY CHEESE

ity in which women are to blame. I was 37, 39 & 41 Kent Street, Grand Rapids, Michigan.

## STEELE PACKING & PROVISION CO.

Stock Yards and Packing House, Grandville Ave.,

Grand Rapids,

## BROS.

WHOLESALE

Fruits, Seeds, Oysters & Produce,

ALL KINDS OF FIELD SEEDS A SPECIALTY.

If you are in Market to Buy or Sell Clover Seed, Beans or Potatoes, will be pleased to hear from you.

## BELL, CONRAD & CO.,

58 Michigan Ave., Chicago, PROPRIETORS OF

TEAS, COFFEES & SPICES.

JAPAN TEA---"Red Dragon" Chop. COFFEE---O. G. Plantation Java, Imperial, Javoka, Banner, Mexican.

W. R. KEASEY, Traveling Representative.

# FOSTER, STEVENS & CO...

With Additions Lately Made to Our Business, We now Think We have the

In the State of Michigan.

Our Facilities for doing Business have been much Improved and we feel better able to meet all

MARKETS and PRICES.

We Solicit Orders or Inquiries for anything wanted in the line of Hardware.

## FOSTER, STEVENS & CO.,

10 and 12 Monroe street, and 33, 35, 37, 39 and 41 Louis street

Grand Rapids, Mich.

Good Work, Guaranteed for Five Years, at Fair Prices.

Mich Grand Rapids,

BOOTS

AGENTS FOR THE

BOSTON RUBBER SHOE CO. MAPIN, 14 and 16 Pearl Street, Grand Rapids, Mich

Having Made a Specialty of

## Fine Mercantile Printing

We are able to offer the Merchants of Michigan the best goods in that line at the Lowest Prices compati-ble with FINE WORK. We quote:

Business Cards Note Heads Envelopes Bill Heads Statements

GOOD STOCK \$7.50 EXTRA STOCK \$9.00

Anything in the Line of Commercial Printing executed promptly and at Reasonable Prices.

Remember that a merchant's business is judged largely by the appearance of his stationery.

Orders can be sent direct and printing delivered to any jobbing house at this market, to be shipped with other goods. Correspondence Solicited.

FULLER & STOWE COMPANY, Grand Rapids.

THE BEST

CIGAR

In the World.

STRAIGHT HAVANA LONG FILLER, SUMATRA WRAPPER.

## GLARK, JEWELL & GO.,

Sole Agents for Western Mich.

## SPRING & COMPANY,

JOBBERS IN

Hosiery, Carpets, Etc.

6 and 8 Monroe St., Grand Rapids.

HESTER & FOX.

SAW AND CRIST MILL MACHINERY.



Planers, Matchers, Moulders and all kinds of Wood-Working Machinery, Saws, Belting and Oils.

And Dodge's Patent Wood Split Pulley. Large stock kept on hand. Send for Sample become convinced of their superiority. 44, 46 and 48 So. Division St., GRAND RAPIDS, MICH.

L. L. LOVERIDGE. L. M. CARY.

## GENERAL DEALERS IN



Fire and Burglar Proof

Combination and Time Locks,

Grand Rapids, Mich

BY A COUNTRY MERCHANT.

Written Especially for THE TRADESMAN. From my own particular and persona standpoint, the Hebrew gentlemen who exlained the moth holes in the garment which ne was trying to sell as "Dose new healt" ventilators, vat vas so bopular in N'e Yorick now," was as honest and ingenious and as much justified in securing himself against loss and the "Foibles of Customers," as the inventive individual whose experience with the muddy lamp chimneys was related in a recent number of THE TRADESMAN; and I consider his action even less tricky and disreputable and unexcusable than that of the party who retailed three kinds of tea out of one chest. That the foibles of customers exist, and in no minute degree; is an unfortunate and disputable fact; but to argue that the folly or stupidity of one person is a reasonable excuse for the duplicity and trickery of another is to argue that the commonest principals of honesty are mental thistledowns to be blown away by the slightest breath of personal interest.

But it must be acknowledged that what is commonly termed honesty is more a matter of individual opinion than of fixed rules and principles. What one party might consider a fair and equitable transaction another might regard as a partially dishonest one. Take the tea question, for instance. A boy comes into my store and says: "Ma wants a pound of that tea just like she got before." Now, I haven't an ounce of that particular tea in stock, but I have matched it as accurately as the human taste and smell can determine, and I put up a package and send it off without the remotest compunctions. Or, a whsical old lady brings back a pound, which I know to be the same she has extolled highly on occasions, and declares it an inferior grade, and I quietly take it back and put her up another pound from the same chest without thinking for a moment that my moral perceptions are out of order. Now, in these cases there are probably individuals who would claim that a strictly honest dealer would have informed the parties of the fact that he had substituted in one case and duplicated in another, but, as I cannot discover that I have wronged them, I am content to leave the casuistry of the transactions to those whose consciences are, perhaps, less elastic than my

But I can't discover by any process of reasoning that if A. sells B. a fifty-cent article for seventy-five cents and then sells C. the same article for twenty-five cents, he has, by his concession to C., remedied the wrong he had done B. But if B. was a chronic and professional dead-beat, and, while plying his avocation, had victimized A., I would not, without

profound reflection and study, like to testify regarding my opinion of A's registration on the moral thermometer. Of course, from a casuistic standpoint, A. would be technically guilty of defrauding B. out of twentyfive cents, but as B. has, perhaps, defrauded A. out of ten or fifty times that amount, the magnitude of A.'s guilt is a matter sus--ceptible of almost unlimited debate and prepared to say that if A.'s sales of fiftycent tea, for instance, for seventy-five cents were made to the buccaneer of customers mentioned and not to reputable and worthy buyers, I should, if on the jury that tried him, while I might find it necessary to acquiesce in a verdict of "guilty," insist that there were extenuating circumstances and gross provocation, to the extent that the sentence might, without a serious violation of the moral code, be indefinately suspended.

I regret, in the interest of mercantile honor and integrity, that the party mentioned by your correspondent didn't give his reasons more definately for his remarkable elasticity in the price of a tea from a cer-

Aside, however, from the moral side of the question, and viewing it merely as a matter of pecuniary interest to the dealer, perhaps myself and sundry other handlers of merchandise and even the pilot of THE TRADESMAN are not qualified to pronounce the individual who uses the foibles and follies of customers, as an excuse for his own deceit and trickiness, one who has not made a comprehensive study of his own surroundings. Experience is infinitely better than theory, and if experience has convinced the individual that fraud and dishonesty are more conductive to his financial success than "square" and upright dealing, the writer, et al.-always carefully avoiding the moral side of the question-would, of course, not be justified in condemning his

But just make a mental picture of the man who, possibly, succeeds in such a manner. Some of us may, perhaps, have a sort of latent, sneaking admiration for sun dry persons who amass colossal fortunes by ways that are dark and by tricks that are (not) vain," but it would require the strongest kind of a "fellow-feeling" to even partially extenuate the conduct of the party who applies the "ways" and "tricks" to the petty details of a petty trade.

of a petty swindle, another would feel him-self too contemptible to associate with him-self. I remember of hearing, some years ago, when the medical profession was an "open to all" race, a little anecdote of a quack doctor who was a resident of a Michigan country village. One day, a big, brawny butcher of the place was taken violently ill, and the "doctor" was summoned in great haste to his relief. The practition er diagnosed the case and gave the sufferer what he supposed to be a safe but powerful cathartic. An hour or so after returning home, however, he discovered to his horror that he had administered a fatal dose of a deadly poison, and, rushing frantically to the patient's house, he was amazed to learn that the butcher had entirely recovered and

gone to work. A few days arter this episode, a feeble little humpbacked shoe-maker called for the services of the quack, and, after carefully studying the case, he decided that the disease was precisely the same as that of the butcher, and, remembering the miraculous cure performed on that individual, he unhesitatingly poured the same dose down the shoe-maker, who immediately went into convulsions and speedily expired.

The "doctor," who was a very methodical man, thereupon made the following entry in his note-book:

MEM.—What will cure a butcher will kill a shoe-maker.

When I commenced this little narrative, I intended to make it illustrate a point, and point a moral; but, after reflection, I am somewhat in doubt regarding its applicability; but, with the faint hope that someone will discover my motive for introducing it, I have concluded not to eliminate it from my

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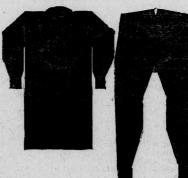
Grand Rapids, Mich.

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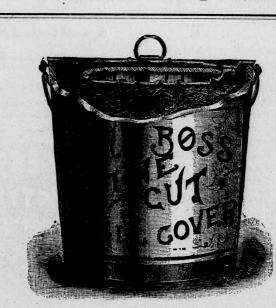
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BECAUSE We make Better Terms, Better Time and Better Figures.

BECAUSE We try hard to please every custom- 77 to 83 SOUTH DIVISION STREET, GRAND RAPIDS.

Our Expenses being so much less than Chicago or Detroit houses we can afford to sell closer.

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The accompanying illustrations represents the

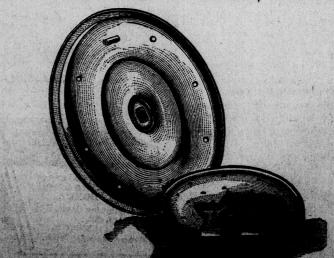
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Sole Agents,



## Groceries.

"Pure Jelly not Wanted."

"Pure Jelly not Wanted."

A year or two ago a man in the town of swego found himself with a large crop of d currants and, as the price in the market as too low to permit him to sell them at a offit, he manufactured them into "jam" or elly," using the best of sugar and producg a most excellent article, which he imaged would sell to families and hotels readi. He found the hotels supplied with a eap, impure article, manufactured from uten and acids and colored and flavored resemble currant jelly, which the landeds told him answered every purpose, as old him answered every purpose, as arders didn't know the difference, and all be procured at a rate much lower he could afford to sell the pure, deli, wholesome article. The dealers d not purchase the pure article, because they sold at retail an article which "answered the purpose" even lower than he could afford his at wholesale. The result was, the enterprising man, who thought he would do the people a great kindness by turnishing them with a pure, delicious article of currant jelly at a cost less than they could manufacture it themselves, had a arge quantity on hand to send to friends and to pass around "in cases of sickness," the. But we haven't heard of his manufacturing any more "pure currant jelly" for the turing any more "pure currant jelly" for the market. A few years since a gentleman in Union Village started the manufacture of apple jelly, and he produced a very pure and delicious article, which should have commanded a ready sale at hotels, bakeries and in families, for the table and for tarts, pies, etc. But the business did not prosper, think. At all events, it was suspended.

The above, from the Oswego, N. Y., Times, is a fair sample of the trash which is going the rounds of the press at the present time. THE TRADESMAN has no means of determining whether the statements made are wholly false, but enormous quantities of pure jellies are made and sold in Michigan every year, and THE TRADESMAN is loth to believe that the condition of things in the Empire State is anywhere near as bad as pictured in the above article.

### The Grocery Market.

The Sugar Trust is beginning to show its hand. The closing up of the smaller refineries appears to have been determined upon, and the first step has been to purchase outright the North River at a price variously reported at \$325,000@\$350,000. The machinery is to be taken out of the sugar house, and the property turned to some other use. Another small refinery is said to be likely to pass out of existence in the same way. Production has also been cut down so as to keep the supply within the limits of consumption, and thus prevent any accumulation. So, too, "all the refineries sell at a uniform price, and there is an absence of DRY GOODS the competition that until recently always gave the buyer an advantage of selection, but now it is 'take it or leave it.'" With this understanding of the situation, it is no wonder the combination has forced an artificial advance averaging 1/4c. per pound Overalls, Pants, Etc. since the last issue of THE TRADESMAN. There is every probability that the advance will be sustained, as there is usually an advance in sugars the first three weeks of December. The large foreign demand for cut loaf has boomed that grade higher in proportion than the other goods.

Every variety of hog products is booming, the market being irregularly active and excited, with the tendency of prices strongly upward. The advances are not confied to one or two articles, as is usual at this time of the year, but to every article comprised under the head of hog products.

### Bogus Cheese in Chicago.

Persons in the cheese trade in this city report that the counterfeiters of this product are unusually active after a period of comparative quietness. They say that within a radius of thirty miles of Chicago immense quantities of tallow, cotton-seed oil and other substitutes for the genuine articles of "curd" are used in the \_naking of alleged eese for domestic and foreign consumption. It is time for another season of excitement in the trade such as resulted in a spasm of virtue by the cheese manufacturers a very few years ago. Eternal vigilance would seem to be the only efficient protection against the wiles of the counterfeiter in food, drink and drugs as well as in cash.

An Arbitrary Standard.

Referring to the non-action of the National Butter, Cheese and Egg Association on the subject of "eggs by weight," Smith Barnes writes THE TRADESMAN:

I fear I shall have to write the Secretary of the Association and ask him what object there can be in fixing an arbitrary weight of 24 ounces for ten eggs, in place of the simple method of selling them as one would sell butter or cheese, by the pound. There seems to be a lack of inclination to meet this question squarely on a simple, common sense basis, owing to old-time habits and prejudices.

### A Good Kind of Drive.

A leading South Water street (Chicago) commission firm gives its patrons the following good advice on a recent postal card

"Drives" are a deceit. Good square dealing pays best. Any one who offers you 100 cents worth of goods for 75 cents won't do do as he agrees—very long. There is one "drive," however, which costs you nothing and pays you well, We refer to driving business—the push, energy, go-ahead-and-in policy.

### Always Handle the Best.

Nothing gives so much satisfaction to the saler as to handle the best goods on the arket and nothing better serves to enable the dealer to retain the respect of his cusner. Such being a recognized fact, it beevery dealer to arrange to handle ebrated "Anchor" brand of oysters, nich is packed and sold exclusively by F. I. Dettenthaler, Grand Rapids.

e fig, when properly canned and pickled, nost delicious fruit, and it needs very pushing to be introduced in the East-ates, not only as a luxury, but also as essity. The very fact that California ially, of all states, is eminently fited for altivation of figs. should suggest to us incipally relies upon the fig culture as a stenance to its inhabitants, America has not yet recognized the importance of figs as an article of food. It is especially the white figs which are valuable for canning, the ligs which are valuable for canning, the black ones being less so on account of their color, though they may be as finely flavored and as sweet. We see no reason why a most lucrative industry should not be built up in this way, and why fig canning should not be even more profitable than the canning and drying of peaches and apricots.

[It is both pleasant and profitable for merchants to occasionally visit New York, and all such are cordially invited to call, look through our establishment, corner West Broadway, Reade and Hudson streets, and make

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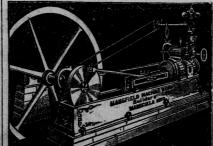
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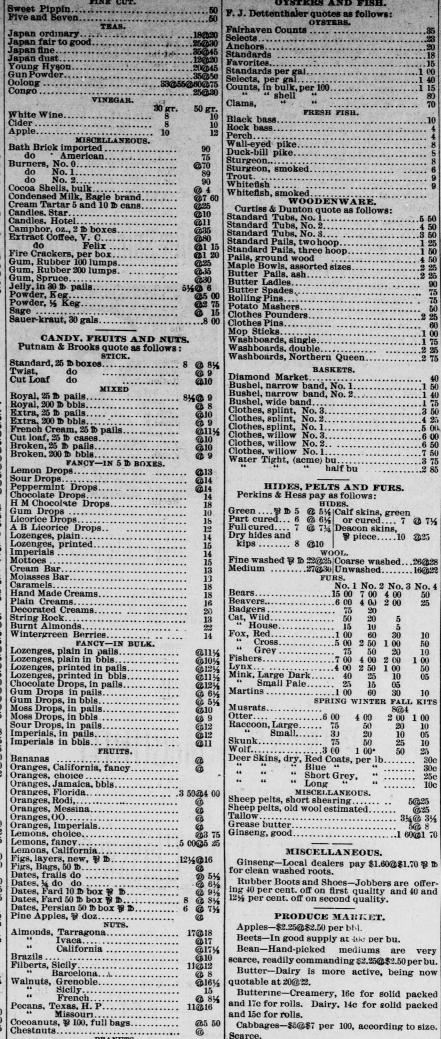


## WHOLESALE PRICE CURRENT. Michigan full cre BLUING King's Quick-Rising, 80-lb. cas "100-lb." Runkle Bros'.. Vienna Sweet COCOANUT. 1s and 1/8 ..... ½s..... Is in tin pails. Maltby's, " ls and ½s... " ½s... Manhattan, pails... COFFEES. Java ..... D. G. Java.... COFFEES-PACKAGE. 30 lbs 60 lbs 100 lb

| j                 | Magnolia  | 25% 25<br>25% 25   | Mi<br>Wa        |
|-------------------|---|--------------------|-----------------|
| 4                 | Honey Bee   | 24<br>24¾<br>24¼   | Ba<br>Ha<br>Ca  |
|                   | XXXX Avorida  | 241/4              | Me              |
| -,                | COFFEES—SPECIAL BRAN Bell, Conrad & Co.'s Plantation Ja " Mocha " Jayoka " Jayoka   | 32                 | Im              |
|                   | " " Imperial<br>Banner  | 281/2              | Im<br>Ar        |
|                   | Arbuckle's Avorica, 50 lb. double   | bags 22            | Ch<br>Pr<br>Go  |
| 9                 | " Best Rio " " " Prime Maricabo "   | " 23¾<br>" 25⅓     | Go<br>Ta<br>He  |
| it                | 60 foot Jute 90   50 foot Cot<br>72 foot Jute 1 20   60 foot Cot  | ton1 60<br>ton1 75 | De<br>Ch<br>Ta  |
|                   | CRACKERS AND SWEET GO   | XXX PD             |                 |
|                   | Seymour Butter  | 5 61/2             | 60<br>28<br>100 |
|                   | S. Ovster   | % 5                | Sa              |
| - 8               | Picnic  | × 5                | As<br>Hi        |
| 2                 | Soda  | 5% 7%              | Ro              |
|                   | MilkBoston  | 7 7 8              | Lo              |
| To the second     | GrahamOat Meal  | 8<br>111/4         | Di              |
|                   | Cracknels   | 15%                | Al<br>Ca        |
| 7                 | Lemon Cream 7 Sugar Cream 7 Frosted Cream 7   | 8<br>8<br>8        | Od              |
| s,                | No. 1 Ginger Snaps 7  | 8                  | Cle             |
| 1                 | Lemon Snaps   | 12½<br>8½<br>13½   | Ma              |
|                   | Jumbles   | 11½<br>12½<br>13½  | Pe              |
| 9                 | Frosted Honey Cakes   | 13%                | Al              |
| U                 | Bagleys Gems.<br>Seed Cakes.<br>S. & M. Cakes.  | 121/2              | Ca              |
| 2 4               | CANNED FISH.  | 1 35               | Cle             |
| 0                 | Cove Oysters, 1 b standards<br>Cove Oysters, 2 b standards  | 1 00               | Gi              |
| +                 | Lobsters, 1 th picnic   | 2 65               | Ma              |
| た                 | Clams, 1 b., inthe vector.  Clam Chowder, 3 b.  Cove Oysters, 1 b standards.  Cove Oysters, 2 b standards.  Lobsters, 1 b pienic.  Lobsters, 2 b, pienic.  Lobsters, 2 b star.  Lobsters, 2 b star.  Mackerel, 1 b fresh standards. | 2 90<br>1 70       |                 |
|                   | Mackerel in Tomato Sauce, 3 b   |                    | Ni<br>Pe        |
| 3                 | Mackerel, 3 to soused   | 1 75@2 10          |                 |
| ls<br>ft          | Colmon 9 th Columbia sives  | 2 56               | Ki              |
| or                | Sardines, domestic \( \frac{1}{2} \)s. Sardines, domestic \( \frac{1}{2} \)s. Sardines, Mustard \( \frac{1}{2} \)s. Sardines, imported \( \frac{1}{2} \)s. Sardines, spiced, \( \frac{1}{2} \)s.                                    | 9@10<br>12@13      |                 |
|                   | Sardines, spiced, ½s  | 10@12              | Mı              |
|                   | Apples, gallons, standards  | 2 75               |                 |
|                   | Cherries, red standard  | 1 60               | C               |
| State of the last | Damsons   | 1 25               | Cu              |
|                   | Grapes.<br>Green Gages.<br>Peaches, all yellow, standards   | 95                 | Gr              |
|                   | Peaches, all yellow, standards Peaches, seconds Peaches, pie  | 2 65<br>2 25       | Gr<br>Co<br>Sta |
|                   | Pears   | 1 4000 75          | No              |
|                   | Quinces Raspberries, extra.   | 1 19               | No              |
|                   | Strawberries  | 1 50               | No              |

| 0  | Michigan full cream  | Japa<br>Japa<br>Japa         |
|--|--|------------------------------|
|  |  | Gun.                         |
| 5  | Lemon Peel   | Cong                         |
| 0 0                                      | Prunes, French, 60s.         @           "French, 80s.         @           "French, 80s.         @           "French, 90s.         @           "Turkey, old         @         4½           "Turkey, new.         @         5½           Raisins, Dehesia         @         25           Raisins, London Layers.         @         25           Raisins, Loose Muscatels.         @         25           Raisins, Loose California         @         25           Raisins, Ondaras, 28s.         9½         9½           Raisins, Sultanas.         9         611           Raisins, Valencias.         7½         8           Raisins, Imperials.         @         35   | Whit<br>Cider<br>Appl        |
| 5 8                                      | " Turkey, new.   | Bath                         |
| 5<br>6<br>0                              | Haisins, California 25 Maisins, Loose Muscatels, Q2 55 Raisins, Loose California Q2 25 Raisins, Onderca 28 Maisins, Onderca 28 | Burr<br>d<br>d<br>Coco       |
| 50                                       | Raisins, Ondaras, 208. 94/0 9% Raisins, Valencias. 9 @11 Raisins, Valencias. 14/0 8 Raisins, Imperials 25/0  | Cond<br>Crea<br>Cand         |
|  |  | Cand<br>Cam<br>Extr          |
| 5 8 5                                    | Cod, whole   | Fire<br>Gum                  |
| 500                                      | Herring, Holland, bbls       10 00         Herring, Holland, kegs       80@85         Herring, Scaled       22@25  | Gum<br>Gum<br>Jelly<br>Pow   |
| 585500005                                | Mackerel, shore, No. 1, ½ bbls   | Pow<br>Sage<br>Saue          |
| 5  | No. 3, ½ bbls. 6 50  Trout, ½ bbls. 5 75  10 b kits. 85  White, No. 1, ½ bbls. 6 75  White, No. 1, 12 b kits. 1 20  White, No. 1, 10 b kits. 1 05  White, Family, ½ bbls. 3 85  Kits. 68   | Pu                           |
| 0 5                                      | White, No. 1, 12 b kits. 1 20 White, No. 1, 10 b kits. 1 05 White, Family, ½ bbls. 3 85  | Stan                         |
|  | " kits   | Roya                         |
| 60                                       | FLAVORING EXTRACTS.  Lemon.  Jennings' D. C., 2 oz   | Extr<br>Extr<br>Free         |
| 20 00 00 00 00 00 00 00 00 00 00 00 00 0 | " 8 02 3 50 5 00 " No. 2 Taper 1 25 1 75 " No. 4 " 1 75 3 00 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1   | Cut<br>Brol<br>Brol          |
| 00<br>25<br>00                           | " No. 3 panel 10 1 85<br>" No. 8 " 275 600   | Lem                          |
| 10 10 15                                 | " No. 10 "   | Pepp<br>Choo<br>H M<br>Gum   |
| 5  | Macaroni, domestic 12 lb. boxes @ 65   | Lico<br>A B<br>Loze          |
| 22                                       | Pearl Barley         Ø 2%           Peas, Green         Ø1 15           Peas, Split         Ø 2%           Sego, Gorman         Ø 2%   | Loze<br>Imp<br>Moti          |
| 18                                       | Sago, German         Ø 6           Taploca, flake or pearl         Ø 5%           Wheat, cracked         Ø6 25           Vermicelli, imported         Ø11½           "domestic, 12 lb. boxes         Ø 65  | Crea<br>Mola<br>Cara         |
|  | [10] [10] [10] [10] [10] [10] [10] [10]  | Han<br>Plair<br>Deco         |
| 1/2                                      | Grand Haven, No. 8, square.         95           Grand Haven, No. 9, square, 3 gro         1 10           Grand Haven, No. 200, parlor         1 75           Grand Haven, No. 300, parlor         2 25           Grand Haven, No. 7, round         1 50           Oshkosh, No. 2         75           Oshkosh, No. 8         1 50           Swedish         75  | Strin<br>Burn<br>Win         |
| 1/2                                      | Grand Haven, No. 7, round       1 50         Oshkosh, No. 2       75         Oshkosh, No. 8       1 50   | Loze<br>Loze                 |
|  | Swedish         75           Richardson's No. 8 square         1 60           Richardson's No. 9 do         1 50           Richardson's No. 7½, round         1 00           Richardson's No. 7 do         1 50           Woodbine, 300         1 15   | Choo<br>Gun                  |
|  | Richardson's No. 7 do 150 Woodbine, 300. 115   | Mosi<br>Mosi<br>Sour         |
|  |  | Imp                          |
| 8  | 1/6/16   1   | Ban:<br>Oran<br>Oran         |
|  | Michigan Test10  | Oran<br>Oran                 |
|  | Water White  | Orai<br>Orai<br>Orai<br>Lem  |
|  | Cases. 2 25 Cases 2 25 PICKLES.  Medium 6 00 Small, bbl 7 00 14 bbl 3 50 14 bbl 4 00 PIPES.  | Lem<br>Lem<br>Figs           |
|  | " ½ bbl3 50  " ½ bbl4 00 PIPES. Imported Clay, No. 216, 3 gross @2 00 Imported Clay, No. 216, 3 gross @2 10  | Figs<br>Date<br>Date         |
| 1/2                                      | Imported Clay, No. 216, 3 gross.   | Date<br>Date<br>Date<br>Pine |
| 14                                       | Prime Carolina         6         Patna         5½           Good Carolina         5½         Rangoon         25           Good Louisiana         5½         Broken         23¼   | Alm                          |
| 14                                       | Table  | Braz<br>Filb                 |
|  | RICE   SALERATUS   SALERATUS   SalLE   | Wali                         |
| b 1/2                                    | SALT.  60 Pocket, F F Dairy  | Peca                         |
|  | 60 Pocket, F F Dairy   | Ches                         |
| 4  | Higgins' English dairy bu. bags  | Choi<br>Fand<br>Choi<br>Fand |
|  | Warsaw, Dairy, bu. bags  | H. P                         |
| 14                                       | Dingman, 100 bars 4 00   | Th                           |
| 1/2                                      | SPICES-WHOLE.     SPICES-WHOLE.      | Mess<br>Shor                 |
| 1/2                                      | " Saigon in rolls  | Shor<br>Extr<br>Extr         |
| 1/4                                      | Nutmegs, fancy   | Clea<br>Bost<br>Clea         |
| 1/2                                      | No. 2. 70 Pepper, Singapore, black 19 white 29   | Stan<br>Bear<br>Han          |
| K K K K K K K                            | Allspice 11½ Cassia, Batavia 15  | "                            |
| 73                                       | Cloves, Amboyna  | Shou<br>Brea                 |
|  |  | Drie                         |
|  | " Jamaica 18@22 Mace Batavia 85 Mustard, English 20 " and Trieste 22 " Trieste 25  | Lon                          |
|  | " and Trieste 22  Trieste 25  Nutmegs, No. 2 65  Pepper, Singapore black 22  white 32  | Tier<br>30 ar                |
|  | Cayenne  | 3 fb 1 5 fb 1 10 fb          |
| 7 10 10 13                               | " white. 32 " Cayenne  | Exti<br>Exti                 |
| 12                                       | Muzzy, Gloss, 48 lb boxes, 1 lb pkgs @ 5% " 48" 8 lb " @ 5% " 40 lb " bulk @ 4   | Plat                         |
|  | " " 20 lb " 1 lb " @ 61/4  | Bon                          |
| 90                                       | Cut Took   | Porl<br>Han<br>Ton           |
|  | Cubes       6 7½         Powdered       6 7½         Granulated, Standard       6 7½         Granulated, New Orleans       6 86 7         Confectionery A       2 6 %  | Fran<br>Bloo<br>Bolo         |
| šà                                       | Confectionery A.       6 6%         Standard A.       6 6%         No. 1, White Extra C.       6 6 66%   | Bolo<br>Hea                  |
| 75                                       | Granulated, New Orleans     6%@ 7       Confectionery A     6 6%       Standard A     6 6%       No. 1, White Extra C     6 @ 6%       No. 2, Extra C     5 %@ 5 %       No. 3 C     5 %@ 5 %       No. 4 C     5 %@ 5 %       No. 5 C     8 YRUPS       Corn barrels     @ 33 Pure Sugar bbl 25@38  | In h<br>In g                 |
|  | No. 5 C  | Th                           |
| 40                                       | Lorillard's American Gentlemen 70  | Porl<br>Beet                 |
| 15                                       | Gail & Ax'   | Beet<br>Beet<br>Porl<br>Porl |
| 15                                       | Railroad Mills Scotch  | Bolo                         |

|                              | THE STATE OF THE S | 为。   |
|------------------------------|--|--|
| 1 15<br>1 15<br>1 15         | FINE CUT.  |  |
| 15                           | Sweet Pippin         50           Pive and Seven         50           TEAS.           Japan ordinary         18@20           Japan fair to good         25@30           Japan fine         35@45           Japan dust         12@20           Young Hyson         20@45           Gun Powder         35@50           Oolong         53@55@60@75           Congo         25@30           VINEGAR.         VINEGAR.  | F. J. Dett<br>Fairhaven                        |
| 131/4                        | Japan fair to good   | Selects  |
| 61/2                         | Japan dust. 36@46<br>Young Hyson 20@45   | Standard:<br>Favorites                         |
| 74<br>14                     | Gun Powder   | Standards<br>Selects, p<br>Counts, in          |
| 14                           | VINEGAR. 25@30   | Clams,   |
|                              | Oolong         .83@55@80@75           Congo         .25@30           VINEGAR.         30 gr.         50 gr.           White Wine         .8         10           Cider         .8         10           Apple         .10         12           Bath Brick imported         .90           do         American         .75  | Black bas                                      |
| 51/8                         | Apple  | Wall-eyed                                      |
| 3 00 2 50                    | Burners, No. 0   | Duck-bill<br>Sturgeon<br>Sturgeon              |
| 2 55<br>2 25<br>934          | do No. 1   | Trout<br>Whitefish<br>Whitefish                |
| 8                            | Condensed Milk, Eagle brand  | Curtiss  |
| 3 50                         | Candles, Hotel   | Standard<br>Standard<br>Standard               |
| 07<br>121/2<br>3 00          | Camphor, 02., 2 is boxes. (235) Extract Coffee, V. C. (280) do Felix (21 15) Fire Crackers, per box. (21 20) Gum, Rubber 100 lumps. (225) Gum, Rubber 200 lumps. (235)   | Standard<br>Standard                           |
| 3 00<br>1 50<br>0 00         | Gum, Rubber 100 lumps  | Pails, gro<br>Maple Bo<br>Butter P             |
| @85<br>@25                   | Gum, Spruce. @30 Jelly, in 30 D pails 5430 6 Powder, Keg. @5 00 Powder, ½ Keg @2 75 Sage 915   | Butter L                                       |
| 25<br>10                     | Powder, ½ Keg       62 75         Sage       6 15         Sauer-kraut, 30 gals       8 00  | Butter S<br>Rolling P<br>Potato M<br>Clothes F |
| 50<br>75                     | A CONTRACTOR OF THE PARTY OF TH | Clothes P<br>Mop Stic<br>Washboa               |
| 85<br>75<br>20               | CANDY, FRUITS AND NUTS. Putnam & Brooks quote as follows: STICK.   | Washboa<br>Washboa<br>Washboa                  |
| 05<br>85                     | Standard, 25 b boxes   | Diamond  |
| 68                           |  | Bushel, r<br>Bushel, r                         |
| illa.<br>1 66<br>2 65        | Royal, 25 lb pails. 84@ 9 Royal, 200 lb bbls. @ 8 Extra, 25 lb pails. @10  | Bushel, v<br>Clothes, i<br>Clothes, i          |
| 4 25<br>5 00                 | Extra, 25 b pails  | Clothes,                                       |
| 1 75<br>3 00<br>9 00         | Broken, 25 fb pails  | Clothes,<br>Clothes,<br>Water T                |
| 8 00<br>1 85<br>5 00<br>7 00 | FARCY-IN 5 ID BOXES   G   13   |  |
| 7 00                         | Peppermint Drops @14<br>Chocolate Drops  | Perkin   |
| 04<br>4 25<br>65             | Gum Drops 10<br>Licorice Drops 15  | Green<br>Part cur                              |
| 111/2                        | -  | Full cure<br>Dry hide<br>kips                  |
| 1 15                         | MOLIOES 15   | Fine was                                       |
| 6<br>5%<br>6 25              | Molagges Bar   | Medium   |
| 111/2                        | 13   14   15   16   17   17   18   18   18   19   19   19   19   19  | Bears<br>Beavers                               |
| 95<br>1 10<br>1 75           | Decorated Creams. 20<br>String Rock. 13  | Badgers .<br>Cat, Wild<br>" Hou                |
| 1 75<br>2 25<br>1 50         | Decorated Creams. 20<br>String Rock. 13<br>Burnt Almonds. 22<br>Wintergreen Berries. 14  | Fox, Red                                       |
| 1 50<br>75<br>1 50           | Lozenges, plain in balls   | " Gre<br>Fishers<br>Lynx                       |
| 75<br>1 00                   | Lozenges, printed in pails @12½ Lozenges, printed in bbls @11½ Chocolate Drops, in pails @12½  | Mink, La                                       |
| 1 50<br>1 00<br>1 50         | Gum Drops, in bbls   | Martins .<br>Musrats.                          |
| 1 15                         | Moss Drops, in pails         @10           Moss Drops, in bbls         @ 9           Sour Drops, in pails         @12           Imperials, in pails         @12  | Otter<br>Raccoon                               |
| @18<br>@25<br>@35            | Imperials, in pails@12 Imperials in bbls   | Skunk<br>Wolf                                  |
| @40<br>@50                   | Bananas @  | Deer Ski                                       |
| @52                          | Oranges, choice Oranges, Jamaica, bbls Oranges, Florida Oranges, Rodi, Oranges Messine   |  |
| 10<br>11                     | Oranges, Rodi,   | Sheep pe                                       |
| 6 00<br>3 12                 | Oranges, Messina.       Ø         Oranges, OO.       Ø         Oranges, Imperials.       Ø         Lemons, choice.       Ø3 75         Lemons, fancy.       5 00@5 25         Lemons, California.       Figs, layers, new, F b.       12½@16         Figs, Bags, 50 b.       Ø         Dates, frails do.       Ø 5½  | Tallow<br>Grease b<br>Ginseng,                 |
| 2 25<br>7 00                 | Lemons, fancy  | .,,  |
| 4 00                         | Figs, layers, new, \$10  | Ginsen<br>for clean                            |
| 2 00 1 75                    | Dates, Fard 10 th box \$ th 6 4 74  Dates, Fard 50 th box \$ th 6 4 8 8 4 9 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1  | Rubber<br>ing 40 pe<br>12½ per d               |
| 51/2                         | Dates, Persian 50 tb box \$ 15   | 12/2 per c                                     |
| .51/2<br>25<br>231/4         | Almonds, Tarragona 17@18   | Apples-<br>Beets-                              |
| 061/2                        | " Ivaca @17 " California @17½ Brazils @10  | Bean-  |
| .5<br>.514<br>.5             | Brazils   @10  | Butterquotable                                 |
| .5                           | " Sicily 15<br>" French @ 8½   | Butter   |
| 2 20<br>2 10<br>2 35         | ## Sicily 15 ## French @ 8½ Pecans, Texas, H. P 11@16 ## Missour   | and 15c f                                      |
| 2 35<br>95<br>75             | PEANUTS.   | Scarce.  |
| 75<br>75                     | Prime Red, raw # b.  | Carrots<br>Celery-                             |
| 20<br>25<br>40               | Choice White, Va.do 6 @ 6%<br>Fancy H P., Va do @ 5%   | Cheese 13@13½c.                                |
| 20                           | H. P. Va. 646  | Cider—<br>Cooper                               |
| 2 50                         | The Grand Rapids Packing & Provision Co. quote as follows:   | rels, 25c.<br>Cranbe                           |
|                              | PORK IN BARRYIS  | Cod, \$8.50<br>Dried A                         |
| 8<br>11<br>40                | Mess.         15 25           Short cut.         15 25           Short cut, clear, Botsford.         14 25           Short cut Morgan.         15 50   | er and th                                      |
| 30<br>29                     | Short cut Morgan   | Eggs-  |
| 80<br>80<br>75               | Clear quili, short cut   | and 22c foures. Fi                             |
| 75<br>70<br>19               | Clear back, short cut. 16 25 Standard clear, short cut, best. 16 25 Bean. 16 25 SMOKED MEATS—CANVASSED OR PLAIN.   | readily c                                      |
| 29                           | SMOKED MEATS—CANVASSED OR PLAIN. Hams, average 20 bs   | Hay—I  |
| 11½<br>15<br>25              | picine   | car lots.<br>Onions<br>\$1.50 per              |
| 42<br>32<br>31               | Shoulders 7½<br>Breakfast Bacon, boneless 11   | \$1.50 per<br>Pop Co<br>Potatoe<br>the South   |
| 12½<br>15<br>@22             | Dried Beef, extra  | ly becom                                       |
| 07                           | T  | Northern                                       |



| @12<br>@12<br>@11                              | Raccoon,<br>Skunk<br>Wolf<br>Deer Skir   |
|--|--|
| @  | Deer Skir  |
| 3 50@4 00<br>@<br>@<br>@<br>@3 75<br>5 00@5 25 | Sheep pel<br>Sheep pel<br>Tallow<br>Grease bu<br>Ginseng,                            |
| 12½@16<br>                                     | Ginsens<br>for clean<br>Rubber<br>ing 40 per<br>12½ per c                            |
| 17@18  | Apples- Bean-I Bean-I scarce, re Butter- quotable Buttern and 15c fo Cabbage Scarce. |
| @ 4%   | Carrots-   |

|    | nam pricos                    |
|----|-------------------------------|
| 2  | DRY SALT MEATS.               |
|    | Long Clears, heavy            |
| 1  | " medium                      |
|    | medium                        |
| 1  | " " light                     |
| 5  | LARD.                         |
| 1  | Tierces                       |
| 3  | 30 and 50 fb Tubs             |
|    |                               |
| 3  | LARD IN TIN PAILS.            |
| 6  | 3 to Pails, 20 in a case      |
|    | 5 lb Pails, 12 in a case      |
|    | 10 th Pails, 6 in a case      |
|    | 20 b Pails, 4 pails in case   |
| 3  |                               |
| 3  | BEEF IN BARRELS.              |
| 졬  | Extra Mess, warranted 200 lbs |
|    | Extra Mess, Chicago Packing   |
|    | " Kansas City Packing         |
| 3  | Diete Ransas City Lacking     |
|    | Plate                         |
|    | Extra Plate                   |
|    | Boneless, rump butts          |
|    | " " Kan City pkd              |
| 20 | Run Oity pad                  |

FRESH MEATS.

SAUSAGE-FRESH AND SMOKED.

e W. Steele Packing & Provision Co sh Beef, sides or carcasses.....

OYSTERS AND FISH.

or rolls. Dairy, 14c for solid packed

-30@35c per bu. -25 # doz. -Jobbers are holding their stocks at | will cost you nothing.

age-Pork barrels, \$1.25; apple bar rries-Home grown, \$3 per bu. Cape 0@\$8.75 per bbl. Apples-The market is getting strong-

ne demand is more active. Jobber dried at 5c and evaporated at 8c. Jobbers pay 18c for pickled stock or fresh, holding at 2c above those figresh eggs are hard to get.

-In moderate demand, but scarce ommanding 16@18c. Baled is moderately active at \$14 in two and five ton lots and \$13 in

-Home grown, 75c per bu. Spanish

Turnips—20@25c per doz. GRAINS AND MILLING PRODUCTS.

GRAINS AND MILLING PRODUCTS.

Wheat—2c higher. City millers pay 79c for Lancaster and 77c for Fulse and Clawson.
Corn—Jobbing generally at 56c in 100 bu. lots and 52c in carlots.
Oats—White, 38c in small lots and 34c in car lots.
Rye—48@50c \$\frac{1}{2}\$ bu.
Barley—Brewers pay \$1.20 \$\frac{1}{2}\$ cwt.
Flour—No change. Patent, \$5.20 \$\frac{1}{2}\$ bbl. in sacks and \$5.40 in wood.
Straight, \$4.20 \$\frac{1}{2}\$ bbl. in sacks and \$5.40 in wood.
Meal—Bolted, \$2.40 \$\frac{1}{2}\$ bbl.
Mill Feed—Screenings, \$14 \$\frac{1}{2}\$ ton. Bran, \$17 \$\frac{1}{2}\$ ton. Ships, \$17.50 \$\frac{1}{2}\$ ton. Middlings, \$18 \$\frac{1}{2}\$ ton Corn and Oats, \$18 \$\frac{1}{2}\$ ton.

We are agents for Brazil Block Coal. The est and cheapest steam coal in the market.

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13-Stanley E. Parkell, Owosso.

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reasurer—wm. Dupont, Detroit.

izecutive Committee—Geo. Gundrum, Franl
A. H. Lyman, John E. Peek; E. T. Webb.

ocal Secretary—James Vernor, Detroit.

lext Meeting—At Detroit, October

Grand Rapids Pharmaceutical Society.

ORGANIZED OCTOBER, 1883.

t.—Frank Inglis.

e-President.—F. W. R. Perry.

ice-President.—J. J. Crowley.

y and Treasurer.—F. Rohnert.

is eccretary and Treasurer.—A. B. Lee.

feeting.—First Wednesday in June.

Meetings.—First Wednesday in each month. Central Michigan Druggists' Association. resident, J. W. Duniop; Secretary, R. M. Mussell.

President, J. W. Dunny Pharmaceutical Society.
President, H. M. Dean; Secretary, Henry Kephart.
Clinton County Druggists' Association.
President, A. O. Hunt; Secretary, A. S. Wallace.
Charlevoix County Pharmaceutical Society
President, H. W. Willard; Secretary, Geo. W. Crouter. Ionia County Pharmaceutical Society, resident, W. R. Cutler; Secretary, Geo. Gundrum. Jackson County Pharmaceutical Ass'n. resident, C. B. Colwell; Secretary, C. E. Foote.

Kalamazoo Pharmaceutical Association resident, D. O. Roberts; Secretary, D. McDonald. son County Pharmaceutical Society. ent, F. N. Latimer; Secretary, Wm. Heysett. dent, F. N. Latimer; Secretary, a County Pharmaceutical Society, dent, C. H. Wagener; Secretary, A. H. Webber. Suroe County Pharmaceutical Society, dent, S. M. Sackett; Secretary, Julius Weiss. uskegon County Druggists' Associat esident, E. C. Bond; Secretary, Geo. L. LeFevre.

Muskegon Drug Clerks' Association. esident, O. S. Koon; Secretary, Geo. L. Lefevre. ewaygo County Pharmaceutical Society. esident, J. F. A. Raider; Secretary, N. N. Miller. Oceana County Pharmaceutical Society. resident, F. W. Fincher; Secretary, Frank Cady. ginaw County Pharmaceutical Society. esident, Jay Smith; Secretary, D. E. Prall. iawassee County Pharmaceutical Society

Tuscola County Pharmaceutical Society. resident, E. A. Bullard: Secretary, C. E. Stoddard. Innistee County Pharmaceutical Society. resident, W. H. Willard; Secretary, A. H. Lyman.

The Mortar That Rang Like a Bell. From the Chemist and Druggist. How dear to my heart are the days long de-

parted,
When first as an eager apprentice I stood;
When life in real earnest for me had but
started,
To war through life's battle the best that I

could!
The shop of my master, the warehouse beside it,
Well stocked with the goods that a druggist may sell;
The scale on the counter, the measures close

by it, And e'en the o'd morter that rang like a That bell-metal mortar!
That trumpet-shaped mortar!
That old brazen mortar that rang like a bell.

How valiant my feelings, with pestle uplifted.

When down to the drug-covered bottom it fell;

Again and again, with what strength I was gifted.

I made the old mortar ring out like a belt.

That trumpet-shaped mortar!

That old brazen mortar that rang like a bell.

That old brazen mortar that rang like a bell.

The product well pounded, how pleased to receive it.

As, poising the mor ar, I emptied by dips;

And when, with reluctance, the time came to leave it, My fingers were glowing right down to the

tips. But now, far removed from that loved situa embrance of which makes my boson

to swell
With sighs of regret for the long past occa-

no longer in doubt. A syndicate, said to be composed of the leading quinine manufacturers of Europe, commenced buying at 29 cents and in two days ran the price up to 42 cents, and it is believed that 50 cents will be reached before the boom ends. Great interest is manifested in the London bark sales of to-day, as the price obtained for bark will determine if the present price of quinine can be maintained. P. & W. have advanced their price 10 cents per ounce—4 cents on Nov. 30 and 6 cents on Dec. 3—with further advance probable. Quicksilver is also booming upward, advancing 20 cents per pound in three days. English vermillion, calomel, corrosive sublimate, red precipitate and all preparations from mercury have advanced in proportion. Gum shellacs have advanced in proportion. Gum shellacs are excited and rapidly advancing. Citric deid has advanced and is tending higher.
Gum opium is dull and lower. Morphia is dull and lower and lower are excited as advanced and is tending higher.

In our desire to see the drug business what it should be, in our zeal in pushing forward, and in our efforts to eliminate the non-professional portion and place pharmacy on a higher plane, we are apt at times to become unreasonable, and make mistakes which a mature and careful deliberation of the facts in the case would not permit. This the facts in the case would not permit. This haste (which often amounts to impatience) is more prevalent perhaps with the younger men of the profession, which is natural, considering the enthusiasm of youth; and one having been brought up, according to the "new order of affairs," with a scientific training, coupling therewith the innate spirit of American progression, can it be but expected that we view, with a feeling of impatience, the, to us, seemingly slow path of progress that pharmacy is taking? All other professions are pushing ahead and leaving us behind to such an extent that we scarce come within the limits of the profes-

arce come within the limits of the profes-nal circle. This is calculated to make us bestir ourselves. It is not being professional enough that wounds our feelings. "Pharmacy a trade!" In good "Pooh Bah" fashinacy a trade!" In good "Poon Bah" rashion, "it revolts us." It is in dealing with this trade question (which, however professional pharmacy may become, is bound to always be an important factor, for it is bread and butter we are working for, after all)—it is in dealing with this trade question, I say, that, with our heads poised to the highest professional angle was researched. the higher professional angle, we overlook and fall into error. This was very forcibly called to mind in the discussions of the sci-entific sections of the American Pharmaceutical Association at its last meeting in Cining wholesale druggists to label their goods according to pharmacopeial nomenclature, and to discard such arbitrary signs as F., degree, etc.; in other words, to discard all misnomers in labeling their goods. This same resolution was introduced at the Missouri State Association, and later at the Ilsouri State Association, and later at the linois State Association, and is a very proper request in itself. Further, I feel sure all wholesale druggists will comply with the request as far as lies in their power. But the resolution was not allowed to pass as a simple request. It was the signal for a tirade against the wholesaler, charging him with being responsible for the present state of affairs. The discussion even went so far on the subject that, when the market report of the National Wholesale Druggists' Assother

ciation was presented, it was proposed to first change it and dress it in the regulation garb of pharmacopæial nomenclature before accepting it. This, however, was very properly voted down and the report accepted as presented. It is not only an error, but radically unjust, to blame the wholesaler for our present faulty nomenclature, for which we are responsible as much as he. As well plame him for our not having had better schools of pharmacy, or better pharmacy laws in the past. When we consider who is responsible we will find the fault to rest mainly on the shoulders of the retail phar-macist himself, and to a greater or less extent to lack of thorough knowledge as to the true nature of many of the misnamed drugs. Even to-day distinct lines have not been drawn between substances termed respectively gums, resins, gum resins, oleo resins, balsams, etc. Many, probably, are wrongly classed, as we are not sufficiently acquainted with their composition. But what mat-ters it to the wholesale dealer what nomen-clature his labels bear? It figures not in the profits nor disturbs the quality of his goods. He is put to the expense of procuring a label and it costs no more to have one nomen clature than another. The truth of the case is simply this: The wholesale dealer is but the mouth-piece of the retail pharmacist— That old brazen mortar that rang like a bell.

That bell-metal mortar! How oft I did measure

My might report its sides with all strangth. measure
My might 'gainst its sides with all strength
I could wield:
To me 'twas a source of a new-gotten pleasto do so. If, therefore, the pharmacist says to his wholesaler, "Send me one pound of aloes," and sees fit to call it "balsam of aloes," it is not for the wholesaler to demur

One amusing instance occurred not long since. A man signing himself "A. M., M. D.," ordered one ounce of "Per lodide of Mercury." An ounce of red iodide was sent, which was labeled "Hydrargyrum lodidum With sighs of regret for the long past occasion

To make the old mortar ring out like a bell.

That bell-metal mortar!

That trumpet-shaped mortar!

That old brazen mortar that rang like a bell.

That old brazen mortar that rang like a bell. The Drug Market.

Which way the price of quinine will go, is no longer in doubt. A syndicate, said to be composed of the leading quinine manufacture.

The A. M. D., said he did not wish biniodide of mercury, the formula for which was Hg<sub>2</sub>l<sup>2</sup>, but periodide was what was ordered, which had the formula HgI<sub>3</sub>. It is this class of pharmacists—and their number is much larger than we like to admit

Gum opium is dull and lower. Morphia is as yet unchanged, but a decline is probable. Gum camphor is tending higher. Borax is very firm at the advance. Oil sassafras has advanced and is very firm. Linseed oil has advanced 2 cents.

The latest scheme in New England is the Fire Notification Company of Boston, which has been established for the purpose of notifying merchants of that city and others in case their down-town property takes fire or is threatened with fire at night, Sundays or holidays, and to notify them of fire in their residences during the day, and in either case subscribers are to be immediately taken to the fire by a messenger and carriage of the Notification Company. It is thought that the opportunity thus afforded to save valuable papers will commend itself to business.

The company will tharpe fifty cents

There always will be, I believe, a certain e, and it is a qu for the best. At any rate, it is not only im-possible but impracticable and undesirable to make a precipitate change.

Card from the President of the State Board of Pharmacy. KALAMAZOO, Dec. 3, 1887.

E. A. Stowe, Grand Rapids E. A. Stowe, Grand Rapids:

DEAR SIR—In reply to an article in THE
TRADESMAN of Nov. 30, 1887, would say
you seem to be laboring under a misconception in regard to the Pharmacy Law, and
the result of prosecutions under it. Thus
far, there have been eight prosecutions,
and out of these there have been six convictions. Of the two failures to convict
(and there have been only two), the Muskegon case was thrown out of court on a mere (and there have been only two), the Muskegon case was thrown out of court on a mere "technical quibble," something that will sometimes happen, no matter how great the legal talent employed in the ease, and the Detroit case failed through the unreliance of the witnesses comething. bittly of one of the witnesses—something which was unexpected, and which there was no reason to anticipate. In neither instance was there any question as to the validity of the requirements of the Pharmacy Law bearing on the case. We cannot help feeling that thus far, the results have been quite as favorable as could be expected in the enforcement of a new and untried law. The constitutionality of any of its provisions has, thus far, not been questioned, and even in the two cases out of eight in which there has been a failure to convict, the parties prosecuted have been led to feel that the law does mean something, as they have already made haste to place themselves within the releast of its provisions. within the pale of its provisions.

Yours truly, GEO. McDONALD.

Annual Meeting of the Jackson Society. JACKSON, Nov. 30, 1887.

E. A, Stowe, Grand Rapids: DEAR SIR-The officers of the Jackson County Pharmaceutical Association, elected for the year ending Nov. 1, 1888, are: President—C. B. Colwell.

Vice-President—Dr. M. McLaughlin. Secretary—C. E. Foote. Censors—E. T. Webb, Dr. J. B. Town send, Dr. C. H. Haskin. Respectfully, C. E. FOOTE, Sec'y.

THE IMPROVED

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Points of Superiority: Portability, Power, Durability, Compactness, Strength of Cur-rent, Patent Hard Rubber Revoluble Cell, Water Tight, Convenience, Can be Carried in the Pocket Charged.

The Electro Medical Battery Co., KALAMAZOO, - MICH.

Hazeltine & Perkins Drug Co. Manufacturers' Agents, GRAND RAPIDS, MICH.

## fore, wholly within the power of the whole-saler to make this change. Pharmacists re-turn goods if they are not labeled according

Fill out the following order before Jan. 1, 1888, and mail to Hazeltine & Perkins Drug Co., Grand Rapids, Mich., and pro-cure the most reliable and satisfactory selling article you ever handled:

From W. H. Goodyear, Druggist, Hastings

"I have sold Peckham's Universal Croup Remedy since 1878. It is certainly the most reliable and satisfactory proprietary medicine I handle."

Instructions for procuring attractive ad vertising matter will be sent with ¼ doz

### HAVE YOU

Liquor and Poison Record, Combined? I not, send \$1 to the Fuiler & Stowe Company. Grand Rapids, and you will receive the best record published, by return mail.



## PENINSULAR

## White Lead and Color Works

DETROIT.

MAKERS AND GRINDERS OF Chrome Greens and Yellows. Prussian, Chinese and Soluble Blues. Peninsular Permanent Red, Vermilions, White Lead, Zinc, AND OTH R COLORS

Being makers of DRY COLORS, we have a advantage over the so-called paint mucturers, who simply grind and mix. SPECIALTIES — White and Tinted Leads, Doach, Carriage and Buggy Paints, nine choice colors; Ready Mixed Paints; Coach Colors ground in Japan; Decorative Wall, Fresco, Floor, Sash, Fire-Proof, Car, Barn and Domestic Paints; Wood and Iron fillers; Maple Leaf Permanent Green; Pure Putty, Etc.

SPECIAL PAINTS MADE TO ORDER. Peninsular brands of Ready Mixed Paints are full weights and free from barytes, naptha or any other adulterations. Send for sample cards and prices.

## F. J. WURZBURG,

GRAND RAPIDS. - MICH.



A beautifully-decorated Metal Box, with bionze label pull, GIVEN FREE with every dozen boxes of

Suitable when empty for preserving, under proper label, herbs, roots, seeds, spices, papers, etc., etc. Every storekeeper as well as housekeeper, will find it well adapted in size, material and finish for many useful purposes.

COLGAN'S TAFFY TOLU is the original trade-mark. edg gum which has set the world acheeping. It selled

Originators and Sole Proprietors.



MENTHOL INHALER

chitis, Sore Throat and Severe Colds, stands without an equal. Air Mentholized by passing through the Inh

out the entire country.

Highly recommended by Mrs. Grover Cleveland, Lillie Langtry, Emma Abbott, Rhea, and a host of eminent ladies and gentlemen whose taste and judgment are reliable.

Testimonials of druggists from all parts of the U. S. ascribe it the FAVORITE and LEAD-ING odor with the masses.

Put up in handsome bottles with cut glass stoppers.

One dozen roc. bottles and exquisite souvenir cards free with first order.

Add a pound to your next order for drugs

### FOOTE & JENKS' Latest Success

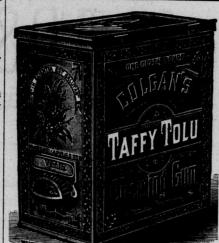
Two Sizes—Regular or 50-cent size, and Trial or 25-cent size.

CINSENC ROOT.

| 九月节 海 伊下 中華 医子      |                               |
|---------------------|-------------------------------|
| Advanced-Ouini      | ne. German, quinine, P &      |
| w., quicksliver, ca | omel, corrosive sublimate.    |
| red precipitate, wh | ite precipitate, gum shel-    |
| curial ointment.    | itric acid, linseed oil, mer- |
| Declined Comment.   |                               |

Peru.... Terabin, Canada..... Tolutan

Wholesale Agent,



### COLGAN'S TAFFY TOLU Specially Designed for a Herbarium.

COLGAN & MCAPEE, Louisville, Ky.

N. B —Include a dozen boxes in your next order. You will find it the best \$3 investment you ever made. APPROVED by PHYSICIANS.



In the treatment of Catarrh, Headache, Neuralgia, Hay Fever, Asthma, Bron-

An in which the Pure Crystals of Menthol are held thoroughly applies this valuable remedy in the most efficient way, to the parts affected. It sells readily. Always keep an open Inhaler in your store, and let your customers try it. A few inhalations will not hurt the Inhaler, and will do more to demonstrate its efficiency than a half hour's talk. Retail price to cents. Fer Circulars and Tremonals address H. D. Cushman, Three Rivers, Mich. Trade supplied by Hazeltine & Perkins Drug Co., G'd Rapids, and Wholesale Druggists of Detroit and Chicago.

### LINDEN BLOOM Is now the most popular and rapid selling

PERFUME From the Atlantic to the Pacific, through-

Eighteen and a Half Fluid Ounces for \$4.

## LINDEN BLOOM Complexion Powder.

SHADES: Flesh, White, Brunette. "Linden Bloom Complexion Powder" is without a rival in elegance of package, the boxes being turned wood, beautifully enameled in many attractive tint and patterns. The powder itself is of impalpable fineness, contains no poisonous ingredients, and from its delicate perfume and pleasing effects on the skin is in popular demand with society and professional beauties. They all say "It's perfect."

Exquisire Souvenir Advertising Cards with Every Dozen, REGULAR SIZE, TRIAL SIZE

Add a dozen to your next order for drugs. Haxeltine & Perkins Drug Co., Agents for GRAND RAPIDS.

Balm Gilead Bud
Bismuth S. N.
Calcium Chlor, Is, (%s, 11; %s, 12).
Cantharides Russian, po.
Capsici Fructus, af
Capsici Fructus, po.
Capsici Fructus, B, po.
Carsophyllus, po. 35).
Carmine, No. 40.
Ctra Alba, S. & F.
Cera Flava.
Coccus
Cassia Fructus.
Cassia Fructus.
Centraria

Glycerina
Grana Paradisi
Humulus
Hydrarg Chlor. Mite
Hydrarg Chlor. Cor.
Hydrarg Oxide Rubrum
Hydrarg Ammerici

Indigo. Indigo. Iodine, Resubl. Iodoform

Lupuline
Lycopodium
Macis...

Potassa, Bitart, com
Potass Nitras, opt.
Potass Nitras, opt.
Potass Nitras.

Pulvis Ipecac et opii.
Pyrethrum, pv.
Quassiae.
Quinia, S, P. & W.
Quinia, S, German
Rubia Tinctorum.
Saccharum Lactis, pv.
Salacin
Sanguis Draconis
Santonine.

Ulmus Po (Ground 12)..... Glycyrrhiza Glabra..... Haematox, 15 to boxes...

Carbonate Precip.
Citrate and Quinia.
Citrate Soluble.
Ferrocyanidum Sol.
Solut Chloride.
Sulphate, com'l, (b')l. 85).

Salvia officinalis, 1/48 and 1/48... Acacia, 1st picked.....
2nd "
3rd "
Sifted sorts....

" po Aloe, Barb, (po. 60). " Cape, (po. 20). " Socotrine, (po. 60). Ammoniae Assafoetida, (po. 30) Benzoinum

Benzonum
Camphorae
Catechu, 1s, (½s, 14; ½s, 16)
Euphorbium, po
Galbanum
Gamboge, po
Guaiacum, (po. 45)
Kino, (po. 25)
Mastic
Myrrh, (po. 45).
Opii, (po. 5 75) 

HERBA—In ounce packages.
Absinthium
Eupatorium
Lobelia

Calcined, Pat... Carbonate, Pat... Carbonate, K. & M... Carbonate, Jennings...

Bromide ...... Chlorate, (Po. 20)...

Calamus.
Gentiana, (po. 15).....Glychrrhiza, (pv. 15)......
Hydrastis Canaden, (po. 45).
Hellebore, Alba, po....

arui, (po. 18).

ris Co. O. T.

Whate, winter
Lard, extra.
Lard, No. 1
Linseed, pure raw
Linseed, boiled
Neat's Foot, winter strained. Red Venetian.

Ochre, yellow Marseilles.

Ochre, yellow Bermuda.

Putty, commercial

Putty, strictly pure.

Vermilion, prime American.

Vermilion, English

Green, Peninsular

Lead, red strictly pure.

Lead, white, strictly pure.

Whiting, white Spanish.

Whiting, Gilders'.

White, Paris American.

Whiting Paris English cliff.

Pioneer Prepared Faints.

Swiss Villa Prepared Paints.

VARNISHES. No. 1 Turp Coach
Extra Turp
Coach Body
No. 1 Turp Furniture
Extra Turk Damar
Japan Dryer M.

Japan Dryer, No. 1 Turp.

We have a full stock of this well-known MIXED PAINT

PAINT.

recommend it to our customers as being a First Class article. We sell it On the Manufacturers' Guarantee: When two or more coats of our PIONEER PRE-PARED PAINT is applied as received in original packages, and if within three years it should crack or peel off, thus failing to give satisfaction, we agree to re-paint the building at our expense, with the best White Lead or such other paint as the owner may se-lect. In case of complaint, prompt notice must be given to the dealer.

and having sold it for over SIX YEARS can

T. H. NEVIN & CO.. Mfrs. & Corroders of Pure White Lead

ry POLISHINA, best Furniture Fin

## HAZELTINE & PERKINS

WHOLESALE

## Druggists!

Have now in Stock and Invite

## HOLIDAY TRADE

## PERFUMES

Put up in the following styles:

Match Safes five styles Christmas Cards ten styles Fancy Plush Boxes Hand Lamps two sixes Night Lamps Embossed Boxes Vases four styles Slippers two sixes Bisque Figures Watches Pitchers Boots

Also a Line of

Jug8

## Sachet Bags

In Silk and Satin.

All These Goods are Low in Price and are very Desirable.

Hazeltine & Perkins Drug Co.,

## The Michigan Tradesman.

MERCHANTS AS PACK-HORSES, ially for THE TRADESMAN.

Whether or not the thanklessness of hunature shows up more cons age customer of the backwoods re than in people generally, I cannot say, but certain it is that the country merchant has examples enough of that nature and to

I have frequently been surprised and ocwhich patrons of my place of ss have shown for favors granted. Of rse, none of us who are old in the trade expect to receive thanks for accommodans in the way of goods sold on credit, for the average customer has a firmly-rooted eviction that he is actually doing the thant a favor in buying his goods and paying for them—sometime. But there are ther things. For instance, I, not long nee, had a message entrusted to my care for a man who lives at a distance of some three miles from my store. 1 knew that the information, in order to be of any use to him, should be delivered within a specified time. As he did not put in an appearance, I bestrode my favorite horse on the last day of grace, rode up to his farm and gave him

e message.
"Why," said he, "that's from Jim; when d'ye see him?" "Last Thursday."

"That so! Well, 'f ye see him again tell him I'm all right." "Very well, I'll tell him. Good-bye."

No thanks. No acknowledgment. And

yet I had ridden some miles and lost a couple of hours of more or less valuable time. Well, if I see Jim, I shall give him his brother's message, for I am used to this sort of thing.

A year or two ago a man who occasion ally gets trusted for a plug of tobacco and who invariably leaves the least desirable portions of it in dirty, black pools on the store floor, requested the writer to take a lot of poultry to one of the neighboring towns and there convert them into hard, cold, yet desirable cash. I happened to be going to drive over about that time, and so I took along his few hundred weight of fowls. The market was poor. None of the regular dealers desired anything in that line and I found myself compelled to either take home a lot of property which could not

used or to turn peddler. In my dilemma, along came Charley Dobson, a sort of loca speculator, who offered to take the whole lot at a cent a pound under the usual price. I was too glad of the chance, and the trade was immediately struck. My man was waiting for me when I reached home.

"Sold em, eh?" "Yes, after some trouble."

"What did you get for 'em?" "Seven cents."

"Seven cents!" increduously.

"Why, yes. Seven cents. None of the dealers would have them at all, and I had to take just what I was offered by another party. Aren't you satisfied?"

"Satisfied! h-!! Why, I'd feed 'em to my old Tom cat afore I'd 'a' let 'em go for seven cents. Well, if that ain't a devil of

So, with a few more random reflections upon the uncertainty of mundane things, "blew in" the best part of it at Jake's saloon that same night.

It is only a few days since Becky Jones paid me a visit. I was posting up my ledger and making every minute count. She walked up to the desk, and, throwing a handful of envelopes thereon, requested me to address them for her.

"You see," she explained, "pa, he's gone off to the lumber woods, 'n' me 'n' ma's to home all alone. Ma, she can't write very good and I haint no hand m'self, so pa, he said es how if you'd back these here envelonas fer us he know'd they'd go all right 'n' he'd be sure to get 'em."

I complied with her modest demand and placed the following superscription upon eight separate and distinct pieces of paper:

Thos. L. Jones,
Gaylord,
Otsego, Co.,
Mich. Care M. S. Smith Camp,

"Do those suit you?" I asked, as I hand ed them back.

"I don't know," she replied. "I can't tell nothin' about it, but I guess they'll go, and when I want any more writin' done I'll come right to you."

And she will. I have never been elected to any office of public trust and I can't im agine in what way I have become a public servant, but such is nevertheless my posimetime some of these old cranks who do their trading at Breckenridge's and who get me to do all their carting and writing and letter carrying for nothing will ething drop and it will be the hand of swift and awful justice.

JOSEPH W. WINKLE.

A Satisfactory Clew.

From the Chicago Tribune Clerk (to wholesale hardware mercha Here is an order for four gross pocket

ne of his town but omits the State.

hant—Is there no way by which you an find out the State? Where's the envel-

Here it is. Postmark's blurred And here's the order with the cash. He ts four gross of pocket knives, No. 1640,

PERKINS & HESS

Hides, Furs, Wool & Tallow, NOS. 122 and 124 LOUIS STREET, GRAND RAPIDS, MICHIGAN, WE CARRY A STOCK OF CAKE TALLOW FOR MILL USE.

Quick-Rising

THE BEST GOODS MADE,



PUT UP IN 5 lb. and 2 1-2 lb. PACKAGES.

100 lb. Cases -80 lb. Cases

\$4.25. or Sale By

Bulkley, Lemon & Hoops, Clark, Jewell & Co., Hawkins & Perry, Arthur Meigs & Co., Amos S. Musselman & Co., Olney, Shields & Co...

\$5.00.

Mich. Grand Rapids,

AND ALL JOBBERS IN THE UNITED STATES.

KING & LAMB, No. 14 5th Ave., CHICAGO. III,



Retail Grocers who wish to serve of this Customers with GOOD COFFEE would do well to avoid Brands that require the supor Lotttery Inducements.

Superior Merit Alone. Unequaled Quality, Improved Roasting Process Patent Preservative Packages.

or Sale by AMOS S. MUSSELMAN & CO., Grand

DILWORTH BROTHERS, Proprietors,

PITTSBURGH, Penn.

## Lamps are filled direct by THE PUMP without lifting the Can. The Fill ing Tube adjusting to suit



the heighth of any lamp. Any overflow or drippings through an opening in the center of the top. When closed the Filling Tube enters this opening, preventing evaporation from EITHER PUMP OR CAN.



The Most Practical Large Sized Can in the market and the ONLY Pump Can which closes PERFECTLY AIR TIGHT preventing evaporation from either Can or Pump

## HALF A MILLION IN ACTUAL USE!

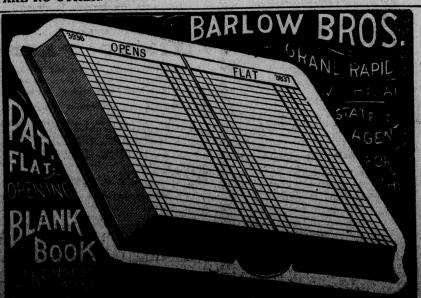
Though imitated in Appearance, by no means Equaled in Merit. Its recognized Qualities and increasing Popularity has induced imitations and its would-be competitors are trying to follow—their eyes fixed on the "GOOD ENOUGH"—

## The Bright Star That Leads Them All.

DON'T BE HUMBUGGED by cheap and worthless imitations and SO-CALLED air tight Cans. Buy the ORIGINAL-the GENUINE OLD RELIABLE "GOOD ENOUGH" and guarantee your custom

ABSOLUTE SAFETY AND THE GREATEST POSSIBLE CONVENIENCE.

-MANUFACTURED BY Winfield Manufacturing Co., ASK YOUR JOBBER FOR THESE CANS. INSIST ON HAVING THEM.





If so, send for Catalogue and Price-List to S. HEYMAN & SON, 48 Canal St., Grand Rapids.

## FRUITS AND VEGETABLES.

Butter, Eggs, Cheese, Etc.,

8 and 10 Ionia Steeet, GRAND RAPIDS, MICH.

SPECIAL ATTENTION GIVEN TO FILLING ORDERS.

MICHIGAN.

To the man seeking a business location or contemplating a change, the lumberman, the manufacturer, we invite your attention to the opportunities, prospects and present situation

## NEW TOWN

port of Gift Schemes, Prize Promises With magnificent harbor facilities (to the great harbors belong the great cities), backed by many square miles of White Pine 1. and Hardwood forests untouched by the woodsman's axe, affording the most practicable facilities for the establishment of woodworking industries. To these, whether great or small,

## FREE SITES

Are offered. Immediately tributary to this port are the greatest iron-ore producing ranges in the World, embracing the Gogebic, Menominee and Marquette, which will find their outlet, in due course, via this natural shipping point. The great Minneapolis, Saulte Ste. Marie & Atlantic Railway will enter this port by December 1. It has already expended over

## \$500,000.00

In Docks, Warehouses, Depots and Terminal facilities. Over One Hundred and Fifty (150) business houses and dwellings have been built within the past three months, and the promise of growth for the coming year is most flattering.

For further particulars, opportunities for business, maps and plats, address

## F. W. McKINNEY,

Agent Sault Ste. Marie Land and Improvement Co.,

GLADSTONE, MICH.

## The Standard of Excellence DETROIT KINGSFORD'S



Kingsford's Oswego CORN STARCH for Puddings, Custards, Blanc-Mange, etc. THE PERFECTION OF QUALITY.

WELL PIEASID YOU DAY DEAY THEME! Look Box 178. ALWAYS ASK YOUR GROCER FOR THESE GOODS

134 to 140 East Fulton Street,

GRAND RAPIDS

MICH.



These are our personal selections from the best sellers in our stock, and makes the safest line of holiday goods it is possible to buy.

We hope, whenever possible buyers will call on us and select for themselves from the finest assortment in the West. Our increased corps of selectors and packers (more than double the number we ever used before) insures the prompt shipment of all orders in-

No. 1887 Assorted Package Fancy Goods.

| nch Silver Vases.  Painted  Salver  Silver  Rustic Satin  4398 Cherry  Cherry  Cen Coffee Cups and Saucers.  Childs  C | 3 20<br>50<br>50<br>50<br>50<br>50<br>50<br>50<br>50<br>50<br>5   | 05<br>15<br>25<br>25<br>25<br>25<br>25<br>50<br>25<br>45<br>50<br>20<br>10<br>40<br>10<br>25<br>50       | \$ 99<br>55<br>55<br>55<br>55<br>57<br>10<br>12<br>27<br>12<br>27<br>12<br>21<br>18<br>21<br>22<br>13<br>21<br>21<br>21<br>21<br>21<br>21<br>21<br>21<br>21<br>21<br>21<br>21<br>21 |
|--|---|--|---|
| " Painted " " " " " " " " " " " " " " " " " " "  | 50<br>42<br>25<br>33<br>37<br>38<br>38<br>67<br>1 00<br>1 25<br>1 00<br>1 25<br>1 00<br>85<br>1 1 87<br>1 50<br>1 50              | 15<br>20<br>25<br>30<br>25<br>25<br>25<br>25<br>25<br>45<br>50<br>20<br>20<br>10<br>30<br>40<br>10<br>55 | 98<br>56<br>55<br>56<br>10<br>10<br>27<br>12<br>27<br>12<br>27<br>12<br>12<br>13<br>13<br>13<br>13<br>13<br>13<br>13<br>13<br>13<br>13<br>13<br>13<br>13                            |
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| Rustic Satin 4398 Cherry en Coffee Cups and Saucers  Childs  C | 25<br>33<br>37<br>38<br>67<br>1 00<br>1 25<br>1 88<br>1 00<br>1 50<br>85<br>1 187<br>50<br>1 50<br>75                             | 25<br>30<br>25<br>25<br>50<br>25<br>50<br>25<br>45<br>50<br>20<br>20<br>10<br>30<br>40<br>10<br>55       | 66<br>56<br>56<br>1 00<br>1 56<br>2 77<br>1 2<br>2 77<br>1 2<br>1 2<br>1 2<br>2 4<br>1 2<br>3 2<br>1 5  |
| Rustic Satin 4398 Cherry en Coffee Cups and Saucers  Childs Child | 33<br>37<br>38<br>33<br>67<br>1 00<br>1 25<br>1 88<br>1 00<br>1 50<br>80<br>80<br>81<br>1 87<br>50<br>1 50<br>75                  | 30<br>25<br>25<br>25<br>25<br>50<br>25<br>35<br>45<br>50<br>90<br>20<br>10<br>30<br>10<br>55             | 66<br>55<br>56<br>1 0<br>1 5 1<br>2 7<br>1 2<br>2 7<br>1 2<br>1 2<br>1 2<br>2 1 2<br>2 1 2<br>3 1 5   |
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| days Cherry Childs Chil | 33<br>67<br>1 00<br>1 25<br>1 88<br>1 00<br>1 50<br>80<br>85<br>1 13<br>1 87<br>50<br>1 50<br>75                                  | 25<br>50<br>25<br>35<br>45<br>50<br>90<br>20<br>10<br>30<br>40<br>10<br>25<br>50                         | 50<br>1 51<br>2 17<br>2 1 5<br>2 7<br>1 2<br>1 2<br>1 2<br>1 2<br>1 2<br>2 1 2<br>3 1 5   |
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| Childs " " "  Childs " " "  Coustache Cups and Saucers.  B C Picture Mugs.  Sorted Fancy Mugs.  Sorted Fancy Mugs.  B C Plates.  ire Rim Fruit Baskets.  moking Sets.  Ssorted 4 Kinds Bread and Milk Sets.  " 3 " Plate Sets.  sina Creams.  inia Creams.  inia Toys, assorted.   | 1 50<br>80<br>85<br>1 13<br>1 87<br>50<br>1 50  | 90<br>20<br>10<br>30<br>40<br>10<br>25<br>50   | 2 7<br>1 2<br>1 2<br>1 8<br>2 4<br>1 2<br>3 9   |
| Childs " " " " " " " " " " " " " " " " " " "   | 80<br>85<br>1 13<br>1 87<br>50<br>1 50<br>75  | 20<br>10<br>30<br>40<br>10<br>25<br>50   | 1 2<br>1 2<br>1 8<br>2 4<br>1 2<br>3 0  |
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| B C Picture Mugs. ssorted Fancy Mugs. ssorted Fancy Mugs. story Mugs. B C Plates. ire Rim Fruit Baskets. imoking Sets. ssorted 4 Kinds Bread and Milk Sets. if a Plate Sets. ina Creams. ina Creams. ina Toys, assorted.   | 1 13<br>1 87<br>50<br>1 50<br>75  | 30<br>40<br>10<br>25<br>50   | 18<br>24<br>12<br>30<br>15  |
| " " " " " " " " " " " " " " " " " " "  | 1 87<br>50<br>1 50<br>75  | 40<br>10<br>25<br>50   | 2 4<br>1 2<br>3 0<br>1 5  |
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| ssorted Fancy Mugs. Incey Mugs. B C Plates. Ire Rim Fruit Baskets. """"""""""""""""""""""""""""""""""""  | 1 50 75   | 25<br>50   | 3 9   |
| ncy Mugs. B C Plates. ire Rim Fruit Baskets moking Sets. ssorted 4 Kinds Bread and Milk Sets. " Plate Sets. nina Creams nina Toys, assorted  | 75  | 50   | 15  |
| ncy Mugs. B C Plates. ire Rim Fruit Baskets moking Sets. ssorted 4 Kinds Bread and Milk Sets. " Plate Sets. nina Creams nina Toys, assorted  |   |  |   |
| B C Plates. ire Rim Fruit Baskets  moking Sets. ssorted 4 Kinds Bread and Milk Sets. 3 Plate Sets. inna Creams. inna Toys, assorted  | 55  |  |   |
| ire Rim Fruit Baskets.  moking Sets.  ssorted 4 Kinds Bread and Milk Sets.  3 Plate Sets.  nina Creams.  nina Toys, assorted.  | 12.7  | 10   | 12  |
| moking Sets.  ssorted 4 Kinds Bread and Milk Sets.  " 3 " Plate Sets.  nina Creams.  nina Toys, assorted.  | 85  | 10   | 12  |
| moking Sets.  ssorted 4 Kinds Bread and Milk Sets.  3 Plate Sets.  ina Creams.  ina Toys, assorted.  | 1 00  | 25   | 15  |
|  | 71  |  | 10  |
| ssorted 4 Kinds Bread and Milk Sets.  3 Plate Sets.  ina Creams.  ina Toys, assorted.  | 50  |  | 2004 500.000  |
| " 3 " Plate Sets   | 1 33  | 50   | 20  |
| nna Creams   | 56  | 35   | 1 (   |
| nina Toys, assorted  | 67  | 25   | 10  |
|  | 75  | 05   | 18  |
|  | 45  | 05   |   |
| Key Harmonicas   | 46  | 10   | 1 9   |
| Key Best Harmonicas Ludwig   | 75  | 25   | 1 !   |
| by Watches   | 70  | 10   | 1 9   |
| by wateries.   | 40  | 05   |   |
|  | 40  | 05   |   |
| hina Dolls Dressed   | 90  | 10   | 1   |
| hina Limb Dolls  | 94  | 50   | î   |
| oy Tea Sets  | 1 25  |  | 2   |
| tuby Water Sets, 5 pieces  |   |  | 2   |
| ruit Plates  | 1 25  |  | 2   |
| kage   | 50  |  | 1   |
|  | 832 40  |  | \$52  |



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