NO. 221.

We carry a full 'ine of Seeds of every variety, both for field and garden. GRAND RAPIDS GRAIN AND SEED CO. 71 CANAL STREET.

MYRON H. WALKER.

Attorney and Solicitor.

GRAND RAPIDS. - MICH.

the difficulty in obtaining a FIRST-CLASS FIVE-CENT CIGAR, we have concluded to try and meet this demand with a new

This Cigar we positively guarantee a clear Havana filler, with a spotted Sumatra Wrapper, and entirely free from any artificial flavor or adulterations.

It will be sold on its merits. Sample orders filled on 60 days approval.

Price \$35 per 1,000 in any quantities. Express prepaid on orders of 500 and more. Handsome advertising matter goes with first order. Secure this Cigar and increase your Cigar Trade. It is sure to do it.

WARREN & CO., Flint, Mich.

BELKNAP

Wagon and Sleigh Co MANUFACTURERS OF

Spring, Freight, Express, Lumber and Farm

WAGONS!

Logging Carts and Trucks Mill and Dump Carts, Lumbermen's and River Tools. We carry a large stock of material, and have very facility for making first-class Wagons

every facility for making insuciase of all kinds.

Special attention given to Repairing, Inting and Lettering. Shops on Front St., Grand Rapids, Mich.

FOURTH NATIONAL BANK

Grand Rapids, Mich.

A. J. BOWNE, President. GEO. C. PIERCE, Vice President.

CAPITAL,

Make a Specialty of Collections, Account

of Country. chants Solicited.

LEATHER

And Shoe Store Supplies. SHOE BRUSHES, SHOE BUTTONS

SHOE POLISH SHOE LACES Heelers, Cork Soles, Button Hooks, Dressings, etc. Write for Catalogue.

118 Canal Street, Grand Rapids.

COOK & PRINZ, Valley City Show Case Mfg. Co.,

SHOW CASES.

SEND FOR CATALOGUES, SEND FOR ESTIMATES

Prescription Cases and Store Fixtures

88 West Bridge street, Grand Rapids.

TRANSIT MILL COMPANY,

Flour, Feed,

Grain and Baled Hay.

25 Pearl Street,

GRAND RAPIDS, - MICH. O. E. Brown, Gen. Mgr.

SALT FISH

Bought and Sold by FRANK J. DETTENTHALER. 117 Monroe St., Grand Rapids. Oysters the Year Around

WHOLESALE AND RETAIL

COAL and WOOD

E. A. HAMILTON, Agt., 101 Ottawa St., Ledyard Block. Telephone 909-1 R.



Importers, Jobbers and Retailers of

Stationery & Sundries.

20 and 22 Aonroe St., Grand Rapids, Mich.

THE GREAT

44 CANAL SY.,

Grand Rapids, -

WANTED.

Butter, Eggs, Wool, Potatoes, Beans, Dried Fruit, Apples and all kinds of Produce.

- \$300,000. made when desired.

Earl Bros., Commission Merchants, 157 South Water St., CHICAGO.

Reference: FIRST NATIONAL BANK, Chicago. MICHIGAN TRADESMAN, Grand Rapids

Furn ihing Good and Notions.

Lumbermen's Supplies a Specialty. WE CARRY A FULL LINE OF ALASKA SOCKS AND MITTENS.

193 and 195 Jefferson Ave., Cor. Bates St. DETROIT,

FRUITS.

NUTS AND

SEEDS

16 and 18 No. Division, St. GRAND RAPIDS, MICH.

CHARLES A. COYE,

A. Coye & Son, DEALER IN

Horse and Wagon Covers, Oiled Clothing, Feed Ba

Wide Ducks, etc Flags & Banners made to order.

BRAUTIGAM BROS.,

Cant Hook Handles, Whippletrees, Neck Yokes, Lath and Job Turning Of All Kinds. Stove wood in car lots.

MAIL ORDERS SOLICITED. NORTH DORR. - MICH.

TUBS! TUBS! TUBS!

We have 150 doz. first quality wash tubs, which we will sell F. O. B. as follows: No. 3, \$3 per doz.; No. 2, \$4 per doz.; No. 1, \$5 per doz. Packed ½ doz. in bdl. with straw. Quality unsurpassed. Address PIERSON'S BAZAAR, Stanton, Mich.

Stoneware, 6c. per gal. F. O. B.

Muzzy's Corn Starch is prepared expressly for food, is made of only the best white corn and ts guaranteed absolutely pure.

The popularity of Muzzy's Corn and Sun Gloss Starch is proven by the large sale, aggregating many million of pounds each

The State Assayer of Massachusetts says Muzzy's Corn Starch for table use, is per fectly pure, is well prepared, and of excel-lent quality.

Muzzy's Starch, both for laundry and table use, is the very best offered to the con-sumer. All wholesale and retail grocers



EDMUND B. DIKEMAN Voigt, Herpolsheimer & Co.,

DRY GOODS

Staple and Fancy.

E JOWE OF OVER OWN MAKE.

OUR OWN MAKE. A Complete Line of Fancy Crockery Fancy Woodenware

OUR OWN IMPORTATION. Inspection Solicited. Chicago and Detroit Prices Guaranteed.

FURNITURE TO ORDER.

Anything or everything in the line of Special Furniture, inside finish of house, office or store, Wood Mantels, and contract For the Field or Garden. H. P. Baker, Cashier.

His you have any of the above goods to ship, or anything in the Produce line let us hear from you. Liberal cash advances on short notice and in the best manner out of thoroughly dried lumber of any kind. Designs furnished when desired.

Wolverine Chair Factory, West End Pearl St. Bridge.

STANTON, SAMPSON & CO.

Manufacturers and Jobbers of

Men's Furnishing Goods.

sole Manufacturers of the "Peninsular" Brand Pants, Shirts and Overalls.

State agents for Celuloid Collars and Cuffs. 120 and 122 Jefferson, Ave., DETROIT. - MICHIGAN

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BEST IN THE WORLD.

We give prompt personal attention to 125 Last Calls. the sale of POTATOES, APPLES, BEANS 500 Envelopes. and ONIONS in car lots. We offer best facilities and watchful attention. Consignments respectfully solicited. Liberal cash advances on Car Lots when desired.

COMMISSION MERCHANTS.

166 South Water St., CHICAGO. FELSENTHAL, GROSS & MILLER, Banker



SALT FISH. Mail Orders Receive Prompt Attention.

See Quotations in Another ecutive Committee Column.

ALLEY CITY MILLING CO



OUR LEADING BRANDS: Roller Champion,

Gilt Edge, Matchless Lily White, Harvest Queen, Snow Flake, White Loaf, Reliance,

OUR SPECIALTIES: Buckwheat Flour, Rye Flour, Granulated Meal, Bolted Meal, Coarse Meal, Bran, Ships, Middlings, Screenings, Corn, Oats, Feed. Write for Prices

Grand Rapids, Michigan.

FOR EVERYBODY.

If you want to buy

71 CANAL ST., W. T. LAMOREAUX. Grand Rapids, Mich.

Auxiliary Associations,

Wishing to procure outfits for their Collection Departments, are invited to examine the following quotations, which are for fine work on good quality of paper:

FULL OUTFIT--\$15. 30 Books Blue Letters, 50 in book

500 Record Blanks, 500 Notification Sheets, 250 Last Calls, 500 Envelopes,

HALF OUTFITS--\$10.

500 Blue Letters, old style. 250 Record Blanks. 250 Notification Sheets.

In place of old style Blue Letter in above \$10 Outfit we can substitute 10 books Blue Letter in latest form, as recommended by the recent State convention, for \$12.50 Prices in other quantities furnished on ap-plication.

FULLER & STOWE COMPANY. ENGRAVERS and PRINTERS,

49 Lyon St, Grand Rapids,

THE THIRD ANNIVERSARY.

Meeting and Banquet of the Grand Rapids Mercantile Association.

At the regular semi-monthly meeting of the Grand Rapids Mercantile Association, held on the evening of December 6, applications for membership were received from I. C. Levi, 36 Canal street; F. H. Escott, 75 Canal street; A. C. Hydorn, 21 West Bridge street; and E. A. Stowe & Co., 49 Lyon street. All the applicants were accepted and declared members of the Asso-

The Committee on Rooms presented the following report:

GRAND RAPIDS, Dec. 6, 1887. To the Grand Rapids Mercantile Association: GENTLEMEN-Your Committee on Rooms, to whom was referred the subject of procuring new rooms for the use of the Association, would respectfully report that they have had the same under consideration, but have not yet been able to secure such quarters as they deem desirable; that they find that the new constitution prescribes that the providing of rooms for the Association is the duty of the Executive Committee, and therefore ask that they be discharged from further consideration of the subject, and that the matter be referred to the said Ex-

The report was accepted and adopted and the Committee discharged.

The special Committee on Agent reported the receipt of three applications for that position, and asked further time to consider the matter, which was granted.

The election of three members of the Executive Committee was next in order, resulting in the choice of H. A. Hydorn, E. J. Herrick and B. F. Emery.

Under the head of "Good of the Associa tion," Robert M. Floyd was called upon for remarks, and responded to the request by reading the following original article on 'Cloves:"

The man who leaves the theater between the acts, merely to obtain a clove, and re-turns to his seat with its spicy odor floating on with him, probably does not know that he has, according to the original or Spanish meaning of the word, been chewing a nail, for Skeats, who is authority on etymology, says: "Clove is a kind of spice that comes from India," and goes on to state that the name "clove" was not borrowed, as at first supposed, from the French, but came directly from the Spanish clavo, a nail, on account of the close resemblance; which, in its turn, is derived from the Latin word

clavus, a nail. Cloves are used principally for flavoring food, candies and cordials; medicinally, as a tonic, or to disguise the taste of drugs, etc., and occasionally they take the place of creosote to relieve pain in an aching tooth.

family—the caryophutus aromancus of may car bread, while I shall have a local man has no moral right to take the bread from another's mouth by sharp dealing any Linnæus—and is described by Rumpf as the most attractive and precious of all known trees. In form it somewhat resembles the cherry, and often reaches the height of forty feet, but does not bear spice blooms until about the seventh year, and often lives to an age of from 100 to 200 years. Its trunk is straight, and rises to four or five feet before it throws out branches. The bark is smooth, thin, and adheres closely to the wood, which is hard and strong, but of an ugly gray color, and therefore not suited for cabinet work.

Image was a straight and sidescribed by Rumpf as the couragement nor berefreshed with anything from another's mouth by sharp dealing any more than he has to knock him down and take his last dollar. Chicago points with pride to her score of millionaire self-made take his last dollar. Chicago points with pride to her score of millionaire self-made of honest dealers, many of whom have been driven to bankruptcy by the keen competition of these self-made men? If our municipal government is a government of the people, for the people, and by the people, who are the people? Are they the few hendred dollar account we are a fifty or one hundred dollar account we are a fifty or one hundred dollar account we are comforted by the payment of a fifty or one hundred dollar account we are

the commencement of the wet season, which color, assumes in time a pale yellow, and then becomes of a blood-red color, if of the most ordinary variety. It is at this period (December) that the clove is fit to be used

The first cargo of spice was brought to Europe in 1521 from the Molucca Islands in the Indian Archipelago. These islands were held for ninety-three years by the Portugese, until 1605, when they were captured by the Dutch, who did all in their power, through ediets and destruction to clear the bryinges pursuits which follows and tinued until the year 1684.

ham be without its aromatic odor and delightful taste? Will Emmet, Secretary of the Eaton Rapids Business Men's Association, also briefly addressed the meeting, when those present adjourned to the Eagle Hotel, where a sub- of "Co-operation among Business Men" in stantial spread awaited them. After doing his usually able manner. His effort will be ample justice to the tempting viands, Toast master Hydorn rapped the assemblage to order and announced as the first subject, "The Ladies," in his inimitable speaker of the evening Jas. A. Coye and style, as follows: his subject as "Our Association." He rehis subject as "Our Association." He recited the events surrounding the birth and career of the Association, referring up a known force equal to that wielded by a wife

sulted from concerted action. He congratulated the members on the success attending the Association and bespoke for the organization, under the enlarged scope it has repredicting that in the work of elevating the calling of business men, the Association could not fail to work betterment for all concerned. In conclusion, hereminded the members of the fact that the future of the Association depends wholly on the business men themselves.

Let me tell the husbands here—and the ones who hope to be—that when a man is foolish enough to imagine he's pulling the wool over the wife's eyes, he's the wooled one, not she. So don't forget this—I learned it early!

As Christmas-tide approaches, the domestic man gathers in the odds and ends to fill the store closet, and, like the patient mule, cently assumed, a continuance of the same, glance.

N. B. Blain, President of the Lowell Business Men's Association, was introduced as "one of the war horses of the movement," and spoke on the subject of "The State Association," as follows:

"The State Association." Often we say "Our State Association," and I am proud of the State, proud of the Association and proud of the city that give it birth. it not for the presence of brother Stowe, who is so extremely modest, I would also add that we are proud of our President and Secretary, through whose untiring and unceasing efforts the State Association has assumed its present prominent position among the organizations of the Nation.

This seems to be an age of organizations, and well it may be, for by organizing much can be accomplished that would be impossible through individual effort. We expect great things from our State and local bodies. There is much for them to do, and much has already been done. We feel that our town, Lowell, has been greatly benefited, and the same is, no doubt, true of many others. We are yet in our infancy, and you must not lay foo heavy burdens upon us, but give us a little more age and we may astonish you.

That the Grand Rapids Mercantile Asso-

ciation can entertain its friends, none present will question, and if it does everything else in the same manner it certainly is a success. And right here let me say that to the business men of Grand Rapids our State Association is deeply indebted. We have twice been right royally entertained, and the remembrance of those meetings will ever remembrance means and the remembrance of those meetings will ever remembrance. main fresh in our minds. The State Assotion has honored your city by selecting one of her most energetic men for Secretary, and to him, more than to all others, is due the success of the organization. Time and money have been lavishly spent in pushing the good work, and never within my knowledge has he relaxed his efforts, except when boating on the bright blue waters of Baldand even then, methinks, he admired his

associations. E. B. Fisher made a thoughtful response to "The Press," which will be found in full in another column.

E. J. Herrick spoke for "The Retailer," as follows: When the voice of our worthy Secretary called me to respond to "The Retail Trade," I know he did not consider how foreign such work is to a retail grocer. But, alas, my surprise when advised that a worse-looking individual—by his own discription—

than I that responded to a toast pleasingly.

Therefore, to please him is our aim, as

the custom of the retail trade: When the world was created and all the creatures assembled to have their life-time appointed, the ass first advanced and asked how long he would have to live. "Thirty years," replied Nature; "will that be agreeable unto thee?"

"Alas!" answered the ass, "it is a long time. Remember what a wearisome existence mine will be. From morning until free country, and that every man has a The clove of commerce is the blossoms of The clove of commerce is the biossoms of the largest and most beautiful of the myrtle dragging corn sacks to the mill, that others may eat bread, while I shall have no enmanded by Ruppyfes the corresponding to law. I hold that a man has no moral right to take the bread

The Indian Agriculturalist gives the fol- confounded for the stale, dried-up goods, lowing account of the clove's growth: "In for the bad eggs, the oleomargarine for butter, etc. How easy to succeed at the reis the month of May in the native country tail trade, which we see by looking at a few of the clove, the tree throws out a profusion acts of great and noble men, some of whom of new leaves. Soon after the germs of the blossoms are discovered at the extremities of the young shoots, and in the four following shoots, and in the four following shoots, and in the four following shoots and in the first should be shown in the shoot of the first should be shown in the four following shoots and in the first should be shown in the first should be shown in the four following shoots and in the four following shoots are discovered at the extremities of the should be shown in the four following shoots and in the four following shoots are discovered at the four following shoots and in the four following shoots are discovered at ing months the cloves are completely fresh vegetables exposed to evaporation, formed. The blossom, at first of a green dirt and the refuse barrel. Some of these

seed Store, then becomes of a blood that this period (December) that the clove is fit to be used as a spice, and of course this is the period of the clove harvest."

The first parge of spice was brought to wet.

There are many valuable lessons learned by letting an assignee run one's business, but this is too late, Gentlemen, run your own business. Do not let the sheriff help own business.

by the Dutch, who did all in their power, through edicts and destruction, to clear away and totally destroy the clove growth on the Molucca Islands, so as to increase the value of the attempted cultivation of the the value of the attempted cultivation of the charity is yours to claim first, be just to yourselves. When the retail trade is not yourselves. same tree in Amboyna. This wicked and wanton destruction by the Dutch was conthe kind rememberance of a life in the re-The clove is an essential part of the tail trade. housewife's store closet, for what would mince pies, pickled peaches and the party

his response to the toast, "Fish Liars," but refuses to furnish his MS. for publication for less than Bill Nye's terms, \$10 per column. Myron H. Walker spoke on the benefits

B. F. Emery was excrutiating funny in

found in full on another page. Robert M. Floyd responded to his usual

career of the Association, referring in a general way to the benefits which have reproven time and again that the gentler her

often is taxed and overloaded with demand

As I left home one morning, the parting

As I left home one morning, the parting instructions were, "Don't forget the butter."
(I didn't.) That night, with some help, my bundles were safely placed on the car seat and rack. All went well until, on reaching the station, I tried to pile thirteen bundles on two arms, when away went a bag of crackers, scattering as they fell. Oh, yes! I had to go down on all fours to pick them up! By the time I was ready to leave the car, I was too warm for winter clothing; a seventeen-inch collar pinched like a hangman's noose. With all my struggles, the nine-pound pail of butter could not be hung on anywhere; so, getting a pitying brakenine-pound pail of butter could not be hung on anywhere; so, getting a pitying brakeman to drop it on the depot steps, I turned homeward, loaded to the gunwale. Yes, thank you; the start was a good one, but presently a bundle commenced to slip, arms to ache and temper to—whew! By this time, I was near enough home to whistle, but I couldn't get up a pucker. When the front door was reached, I kicked it—just as any man would have done. It opened, and any man would have done. It opened, and there stood my wife, who, as the bright light fell over and lit up her dear face, made he sweetest image of perfect calmness I had ever seen; and then, without offering to help her tired and mad husband, looked him all over and said; "Well, where is the

butter?" Appreciating, as I do, the noblest of all God's gifts—woman—I must caution the representatives of my sex: "Don't forget

the butter!" Did she magnetize, Psychologize,
Or mesmerize me, which?
Is she human And a woman, Or, as I think, a witch? Though we're married, Love has tarried, And my wife still works her spell;

A magician— That's her mission— If 'tis witchcraft, it is well. The gathering then dispersed, well satiswith the evening's enjoyment.

Small Storekeepers. A correspondent of the Chicago Herald

dvances the following peculiar idea: Among the many answers to the question of "L. L. W." in regard to small storekeepers making money, there is one that is terse and to the point. "J. L. W." writes that a law should be passed restricting in dividuals from dealing in more than one line of goods. Why should one man because he has money enough, be allowed to carry on a dozen different branches of business, to the detriment of his neighbors, who may not be so fortunate? How can an ordinary dealer compete with a jobber who, buying large lots, gets such discounts as to effectually shut out any retail dealer from successful competition? "J. L. W." is right. One business is enough for one man, except in country villages where there is free country, and that every man has a

mechanics or laborers, have all they can do to make both ends meet. Poison in Red Flannel.

om the Columbus Dispatch Prof. Bohanon of the State university has been suffering from the effects of poison introduced into his system by wearing redflannel underclothing. A couple of weeks ago the professor purchased a number of suits, and soon after putting them on commenced suffering from a burning sensation of the skin. Large blotches appeared all over his person. A physician pronounced the case one of poisoning from the red-flan-nel suits. One of the garments was soaked in water, which was examined by the col-lege chemist, who pronounced the solution thus obtained extremely poisonous, only a small quantity being necessary to kill a dog. The garments purchased were of the best quality and high priced.

ly, you are in great haste, aren't you?"
"Haste? I don't see it. What do you

"Well, you know you've only been married to your fourth husband two months, and ——,

"For the sake of appearances you ought to wait awhile. I am afraid you will have to go elsewhere for it."

On the Bright Side. Tommy—Pa, when I grow up to be a man, I am going to get married. Mr. Henpeck—Perhaps you will die, Tommy, before you come of age. Let's try and look on the bright side of things.

PERFECTION SCALE



DOES NOT REQUIRE DOWN WEIGHT!

on—One Dollar per year. Advertises made known on application. cation Office-49 Lyon Street, Grand Co. furnished the stock. pids. ern Bepresentative—E. H. AYER, 49 bune Building, N. Y.

scriptions to this paper are not discontinued at expiration, unless so ordered by the subscriber.

Intered at the Grand Rapids Post Office.

& Co. furnished the stock.

angher & Co.

stock.

John Fair, boot and shoe dealer at Green-

field Mills, Ind., has added a line of

continued under the style of Heyn, Bins-

Olney, Shields & Co. sold the W. E.

Messimer grocery stock, at Nashville, to

Clark, Baker & Co., of Jackson, and the

J. T. Pierson has engaged in general

trade at Irving. Clark, Jewell & Co. fur-

nished the staple groceries, the Telfer Spice

Rindge, Bertsch & Co. the boots and shoes.

C. E. Grant, formerly engaged in general

trade at Blanchard, has engaged in the gro-

cery business at Mecosta, pending the open-

ing of the T., A. A. & C. Railway to Mar-

ion, where he intends to locate eventually.

Last Thursday was the date set for the

sale of the H. B. Hawley general stock,

at Westwood, to satisfy the attachment

levied on the stock by Amos S. Musselman

\$1,029. The sale was not allowed to pro-

ceed, the claim being paid in full just be-

E. Thomas has purchased the interest of

his partners, J. R. Baldwin and O. W.

Bloomrich, in the Grand Rapids Reed and

Rattan Co., and will continue the business

that he will greatly increase the facilities of

AROUND THE STATE.

Hanover-H. G. Peck, grocer, was recent

Three Rivers-McCreedy & Co., grocers

Evart-Squire Lemert has opened a flour

Hanover-C. A. Ford, general dealer, has

Lawton-L. A. LaBar & Co. have open

Plainwell-J. C. Ives, manufacturer o

White Cloud - E. M. Cole, hardware

Pittsford-O. E. Williams, jeweler, was

Pittsford-H. W. Gier, furniture dealer,

Hartford-Stickney & Anderson have

North Star-L. F. Weaver succeeds G. B.

South Haven—Henry & Simonds have

Middleville-F. L. Blake has moved hi

Coopersville-E. M. Reed has sold ou

Memphis-Chas. D. Lewis succeeds Spen-

North Star-F. E.Grimes succeeds Kime

South Haven-T. R. Cady succeeds Flin

Clifford-Wm. Ahrens succeeds Ahrens

Pentwater-E. A. Wright has extended

Bellaire-Harrison Eddy has opened

Dowagiac-Ingling & Hackstadt succ

Alpena-Keston & Paddon, bakers, have

Millbrook-Mrs. Flora Howe succeed

Stanwood-Dadforth & Son have moved

fore the sale was to take place.

ranged for them.

v burned out.

have assigned.

nd feed store.

been burned out.

ed a grocery store.

bedsteads, is dead.

dealer, is closing out.

recently burned out.

has been burned out.

was recently burned.

opened a meat market.

Weaver in the drug business.

ngaged in the meat business.

reneral stock here from Irving.

his grocery and bakery business.

er & Lewis in the drug business.

& Carmel in the grocery business.

& Deforest in the meat business.

k Kirton in the grocery business.

his store room about twenty feet.

provision store and meat market.

South Haven — Wm. Jacobs

Chas. Sharon in the meat business.

Azro Jones in the grocery business.

een closed under chattel mortgage.

furniture and undertaking business.

Mrs. M. E. Slocum in general trade.

their general stock here from Rodney.

Howe & Co. in the furniture business.

Jackson-Langsford F. Butler succes

Reed City-Henry Seymour succeeds Sey-

n groceries and provisions, have dissolved.

eral dealer, has assigned to E. S. B. Sutton.

Charlotte - Geo. J. Barney succeeds

White & Barney in the boot and shoe busi-

Sault Ste. Marie-Wm. H. Stratton, gen-

mour & Smith in the dry goods business.

The hardware was also purchased here.

latter are in possession of the same.

E. A. STOWE, Editor.

WEDNESDAY, DECEMBER 14, 1887. Congressman Hatch, Chairman of the

Agricultural Committee of the last House, and who will probably hold the same po sition the present session, says that the so called Pure Food Bill "is applicable to State and not to Federal legislation." He believes that "misrepresentation and fraud in the sale of food products can easily be prevented under the police power of the States, and that "such action would be in the interest of common honesty, justice to buyers and sellers alike, and sometimes for the protection of the public health."

Secretary Fairchild estimates the surplus for the fiscal year of 1888 at \$66.182.214.52 and the surplus for 1889 at \$56,469,206.74. By putting sugar on the free list, we would be able to reduce our customs receipts \$58,000,000, and on returning the Louisiana planters \$7,000,000 in bounties, to put them on the same basis as under the protective tariff, we would thus be able to reduce the surplus \$65,000,000about the amount we do not need to pile up in the vaults of the Treasury Department.

The receipts from sugar duties for the fis cal year ending June 30, 1887, were \$58,-016,686, an increase of \$6,237,738 over the previous year. Laying aside the claims of both protectionists and free traders, neither can afford to continue a policy which amounts to a tax of \$1 a head on every man, woman and child in the country. Give us free sugar, and let the tax on whisky and tobacco remain!

the factory, employing from fifteen to Merchants should beware of the blandish- twenty men as soon as places can be arments of the oily-tongued agents who are traveling over the State, attempting to palm off a worthless collection system for the small sum of \$5. The system is absolutely without merit and every merchant who has thus far invested in the fraud would give as much more to get within boot shot of the scoundrel who inveigled him into it.

The Business Men's Associations are already under obligations to Myron H. Walker, of Grand Rapids, for an admirable exposition of their aims and objects, and his thoughtful response at the recent banquet of the Grand Rapids Mercantile Association, supplementing his Lowell oration of last summer, places the Associations under fresh obligations to him.

The point drawn out in the response of Editor Flsher, of the Daily Eagle, at the anniversary banquet of the Grand Rapids Mercantile Association, is a new one to most merchants. That the newspaper man should give the merchant credit for inventing the alphabet which rendered the art of printing possible is as unusual as it is

The compiled banking statement given in another column makes a showing which cannot fail to be gratifying to business men. Briefly stated, it shows that during the sixty-three days from October 5 to December 7, the five National banks of the city made total profits of \$66,804-an average profit exceeding \$1,000 per day.

The initial issue of Toledo's new trade journal, the Business World, to which THE TRADESMAN referred at some length six weeks ago, is at hand. It comprises thirty-two pages, well sprinkled with advertising, and gives every promise of a prosperous career.

France needs a fearless, skillful pilot to guide the Ship of State between the Scylla of monarchy and the Charybdis of the commune. It is to be hoped such has been found in Carnot.

The Fidelity Bank trouble in Cincinnat is vet before the public, and the infidelity of its wreckers is being clearly established.

Deplorable Condition at Cadillac. Cadillac business men are all more or less

inconvenienced by the inability of the Tole do, Ann Arbor & Cadillac Railway to meet its payments to the men engaged in constructing the Cadillac end of the line. It is stated that the company is in arrears from three to four months, in consequence of which the business men of Cadillac are creditors of the railway, directly and indirectly, to the extent of about \$30,000. There is every probability that the accounts will eventually be paid, as the city has vot-

house of D. A. Blodgett & Co. and some of

Pewamo-The drug stock belonging to the

of the workmen at 30 per cent. discount.

Marcellus - H. L. Loveridge succeed ed \$30,000 bonus to the road as soon as pas-Hinkley & Loveridge in the grocery busisenger trains run into the place, and this ev will be turned over to home creditors, through an arrangement with President Ashley. In the meantime the banking

Ypsilanti - O. A. Ainsworth & Co., rain dealers, have been burned out, partly

Quincy-Barber & Ransom succeed A. chants are cashing the time checks D. Young & Son in the grocery and bakery

Detroit-C. A. Beardsley succeeds Kenlate E. H. Stevens has been sold to a man dall & Been named Smith, from Mt. Pleasant. furniture. rdsley in the manufacture of

Vermontville-A. G. Jewell has retired AMONG THE TRADE. rom the clothing and dry goods firm of GRAND BAPIDS GOSSIF

comis & Co. Frank M. Williams succeeds McDonald & Williams in the clothing business. Sullivan-Frank W. Catlin succeeds Catin & Munger in general trade and the saw-

mill business. Nelson, Matter & Co. will make their first shipments since the fire, on the 19th. cery and bakery stock to Clark Hooper, late B. Chase has engaged in the grocery busi-

ess at Ashland Station. Arthur Meigs & Sault Ste Marie-M. Prenzlauer & Son, general dealers, have made an assignment to P. M. Church J. A. Shattuck has engaged in the gro-

cery business at Newberry. Clark, Jewell Mecosta-M. Carman, dealer in general nerchandise and shingles, has been closed on chattel mortgage.

Coopersville-J. B. Watson has started a branch drug store at Herrington, opening the same on the 12th.

roceries. The stock was purchased here. H. Heyn has retired from the bazaar firm Holland-R. E. Werkman has sold agriof H. Heyn & Bro. . The business will be cultural implement warehouse to A. H.

Brink, late of Fillmore. Hart T. M. Lander has removed to this place from Muskegon, and will continue the shipping of produce.

Muskegon-The clothing stock of H. S. Platt has been taken to Whitehall, where it will be disposed of by Capt. Davis.

Hartford-Mills & Anderson are closing out their stock of boots, shoes and furnishing goods and will go out of trade Feb. 1. Morley-The general srock of Allen

Co. the teas, spices and baking powders and Chapin has been attached by Allan Sheldon & Co., of Detroit, to satisfy a claim for Manistee-Thorvald Peterson, the grocer,

has assigned to John P. Grant. The assets are \$2,000 and the liabilities about \$1.000 greater. Paw Paw-Eaton & Smith, grocers and Amos S. Musselman & Co. furnished the bakers, have dissolved, E. M. Eaton assum-

> ing all obligations and continuing the Ridgeway - Waring & Potter succeed Waring Bros. & Co. in general trade. They also succeed G. P. Waring in the undertak-

& Co., by virtue of their judgment for ing business. Jackson-C. H. Minnie, formerly of Eaton Rapids, has purchased an interest in the Jackson Cracker Co., and gone on the

road for the house. Charlotte-Z. G. Call has sold his gro cery stock to John F. Owen and Fred M. Barnes, who will continue the business ununder the same style. Mr. Thomas states

der the style of Owen & Barnes.

Eaton Rapids-E. Glicman has purchased the interest of S. Amdursky, in the dry goods stock of Glicman & Amdursky. As soon as he has closed out the stock, Mr. Amdursky will re-engage in the same business at the old location.

Bloomingdale-R. S. Babcock has remov ed his grocery stock to a new location on the opposite side of the street. S. H. Merrifield has removed his grocery stock to Babcock's former location, continuing the

furniture business at his old stand. Battle Creek - George H. Rowell has given a chattel mortgage on his grocery stock to secure friends who assisted him in times past. The store is in charge of Geo. Cook, who is acting as manager during Mr. Rowell's illness.

Lawrence-Edson, Moore & Co., of Detroit, have found the key to the store of L. E. Whitman, general dealer, and advertised the stock for sale Dec. 15. Whitman has dealt heavily in butter and eggs the past season, paying higher prices than the Shepherd-J. M. Kinter's general stock returns would warrant.

Saranac-For some time past, there has been a growing coolness between the members of the firm of Fitzgibbon & King, Mills, Milton Frost, Benjamin C. Eaton, H. manufacturers of lumber, staves, heading L. Brown, D. W. King, Jr., Fred. H. our concessions; but through whose efforts and childrens' sleighs. Mr. Fitzgibbon has Warren, J. R. Bates, William H. Wilson been endeavoring to secure another partner, while King was anxious to pull out of the firm altogether. While Fitzgibbon was out of town last week, negotiating with the proposed partner, King went to Belding and executed a chattel mortgage on all the personal property and a realty mortgage on his half of the real estate to M. B. Divine & Co. to secure the latters' claim for \$3,400. Mercer & Son, the Saranac bankers, then attached the property on a claim for \$380, an Ovid creditor attached for \$510, Benson & Crawford secured an attachment for \$115 and Wilson, Luther & Wilson, of Belding secured their claim of \$250. The unsecur-\$3,000 to \$8,000. There may be enough property to pay the secured claims, but it is not likely that \$4,655 can be realized from the estate. An assignment was made on the 8th to Geo. W. French, of Muir. The failure of the firm is a bad blow for the town, as it made a market for logs and bolts, putting considerable money into cir-Bangor-J. R. Cross has embarked in the

MANUFACTURING MATTERS.

Coldwater-A nut and bolt factory will soon begin operations.

Marquette-The Osceola Mining Co., has leclared a divident of \$1 per share. Summit City-The Michigan Flooring and Handle Co. has completed a large stor-

Tawas City-Boomer & Gleason, dealers Detroit-S. A. Hart succeeds the Elwell Manufacturing Co. in the manufacture of

> paper boxes. Stanton-The Cutler & Savidge Lumber Co. is putting from 90,000 to 100,000 feet of logs daily into Flat River via its logging

Manistee-Louis Sands is adding to his sawmill a filing room, 30x40 feet, and will eplace a circular with a band saw, besides making other improvements.

Bear Lake-A meeting of the creditors of he Hopkins Manufacturing Co. will be held here on Dec. 14, to decide what will be done with the business of the concern.

Eaton Rapids-The Eaton Rhpids Man facturing Co. has ceased operations, but ue another seas Angements can be made.

of pine into the river from the vicinity of Michigan Buggy Co. Deer Lake

Hancock-The machinery of the Sturgeon Cadillac-Wm. Kennedy has sold his gro- River Lumber Co.'s sawmill, which cut 14,-000,000 feet this season, by day and night run, will be taken out and removed to the

> Pequaming-Hebard & Son have a steambarge in process of construction at Detroit, confectionery and cheese jobbers. which is expected to be completed by next

the sawmill at Pequaming. Kalamazoo-D. C. Higgins has purchased signee for the estate, has effected a settlenent with nearly all the creditors on the basis of 25 cents on the dollar.

STRAY FACTS.

Muskegon-Mann & Moon put in 18,000,-000 feet of logs this winter. Eaton Rapids-A movement is on foot to

establish a telephone exchange. Presque 1sle-Folkerts, McPhee & Co. will put in 6,000,000 feet of logs and 75,000 pieces of cedar this winter.

Charlotte-O. E. Bacon, a merchant tailor, left town one day last week, leaving behind numerous unpaid debts. Lane-Lupton Bros. will put in 10,000,-

000 feet of logs on contract in 24-4, banking on the railroad, with a short haul. Bay City-Smith Bros. will put in about 12,000,000 feet of pine this winter from

camps located in Roscommon county and at by inch and were being recognized by nearly Grayling. Menominee-Holland, Graves & Mont gomery shipped by water from this port to

of pine lumber this season. Muskegon-A. H. Petrie has contracted to have 5,000,000 feet of logs rafted by lake from near Shelby to this place. The charge

Buffalo, N. Y., upwards of 20,000,000 feet

is to be 75 cents per thousand. Muskegon - T. D. Stimson is putting 7,000,000 feet of logs into Long Lake, Clare county. Operations were commenced last week with a crew of sixty men.

Wayne-The business men are figuring on securing a roller flouring mill, having received a proposition from responsible parties to put up a \$10,000 mill in case \$2,000 bonus is forthcoming.

Fennville-The amount paid out here on checks for peaches during the past season was as follows: Fennville City Bank, \$86,-359; J. G. Lamoreaux, \$40,000; W. H. Andrews, \$14,000. Total, \$140,359.

East Tawas-W. P. Gorman has contract ed with W. H. Sage & Co., of Bay City, to construct a three mile extension of the Loon Lake branch road, in order to tap a pine tract for the Bay City sawmills.

Detroit-The Buffalo & Duluth Trans portation Co. has been organized, with a capital stock of \$50,000. The stockholders in changing the arbitrary rulings that have are Byron W. Parker, 333; Hugh W. Dyar, 333; James W. Millen, 250; W. C. Mc-Millan, 250; Truman, H. Newberry, 250; W. K. Anderson, 250.

Detroit — The Michigan Ozone has filed articles of association with the county clerk. The capital stock is \$100,000, of which \$40,000 is paid in. The incorporators are Isabel M. Mitchell, Chicago, and John W. McGrath, Carlton H. d William C. Maybury, of Detroit.

Purely Personal.

L. 1. Holmes, the Belding druggist, spent Sunday in the city, the guest of Cornelius Chloroform Crawford.

Jos. A. Toy, representing Stallman & Fulton, importing wholesale druggists of New York, was in town Monday.

Genial E. Mortlock, of Detroit, representing M. Fisher, Sons & Co., of New York, was in town last Friday on his way to Kala-

S. M. Crawford, of Saranac, patentee of the Eclipse Vine Sprinkler, was in town ed claims are variously estimated at from Monday, arranging for a vigorous summer's campaign for his invention. Jno. Mulder has returned from Chicago

where he suffered the second amputation of a leg. He will shortly supply the missing member with a cork substitute.

Mr. Seibert, of the general firm of Johnson & Seibert, at Caledonia, who is keeping books for a business house at Williamsburg, Col., will return home on December 31.

Chas. W. Edwards, clerk in the dry goods department of the Sands & Maxwell Lumber Co., at Pentwater, was called to Indiana last week by the death of his mother.

Mrs. W. H. Andrews, wife of the Fennville druggist, was in town last week, purchasing holiday goods. The jobbers say Mrs. Andrews is a shrewder buyer than W. H.—and that is saying a good deal

M. C. Russell, formerly engaged in the ommission business here, but for the past

Paris—Beaton Bros. have put in a switch two years with the Michigan Buggy Co., at bout a mile and a half above this place, for Kalamazoo, has gone to Chicago to take he purpose of putting about 5,000,000 feet charge of a carriage repository for the

Gripsack Brigade.

Chas. McKay, formerly with C. Ainsworth, has taken the position of city salesman for Thompson & Maclay. G. J. Pessink is now on the road regularly

for John Pessink & Bro., the Holland cigar,

spring, with a capacity of from 700,000 to tion with the Powers & Walker Casket Co., the spring.

L. J. Koster, of Edson, Moore & Co. the stock formerly belonging to the Ideal tarried at THE TRADESMAN office one day Cart Co. for \$2,100. David Fisher, as- last week long enough to write letters to several of his best girls.

H. T. Colegrove, who has represented E. R. Durkee & Co., of New York, in this territory for several years, severs his connection with the house on January 1 to engage in the green coffee business in Chicago.

Geo. C. Carpenter, of Hartford, for the past seven years with W. D. Messinger & Co., wholesale paper dealers, of Chicago, leaves January 1 to go into the same business with his brothers at Omaha, the Carpenter Paper Co.

A Plea for the T. P. A.

To the Members of the Travelers' Protecti

As a member of the above Association, would like to say a few words in its behalf. Up to April 1, when the Inter-State Commerce law took effect, we were the mo prosperous (rganization of traveling men in existence. We had fought the ground inch every railroad system and mercantile asso ciation in the country. We had secured lower rates in mileage, extra concession for baggage and week end tickets on many of the largest railroad lines in the country and had flattering prospects for concessions on every line in the United States. Our membership was constantly increasing and a bright future seemed almost within our grasp. Our old wheel horses were fairly beside themselves with joy over their grand success. The old stereotyped question, What have you done? was about to become a chestnut. When the Inter-State cyclone struck us, with its arbitrary rulings, we were deprived of nearly every concession we had worked faithfully for years to gain, but, with all these reverses and set backs we must not let our ranks waver. We must keep up our organization. We must keep our ranks solid. We must stand by the old ship, put on a bold front and success will be ours. Where is there an organization whose aims and objects are solely for the

interest of the commercial traveler? we have several first-class organizations of of traveling men, their objects and aims are only for the protection of the families of the boys after they have made their last trip and passed their grip in for the last time. I wish that every commercial traveler were a member of one of these noble organizations. What can be more noble than the thought of our loved ones and their protection after we are gone? We cannot promise much to-day, but we are assured by our friends in Congress that an effort will be made at once, and I think they will succeed been, so disastrous to us. to succeed if we do not give it our hearty support. We cannot send our delegates to Washington and keep up our organization without we give it our financial aid. What is two dollars a year to most of us, when ve are certain of having it returned to us

in concessions tenfold? We in Michigan are much more favored than the other states. The "Old Reliable Grand Trunk system stands by us, and also the Toledo & Ann Arbor lines. On these lines, we are granted all the concessions we ask. Some of the other roads grant part of o we get them? Through the hard work of the members of The Travelers' Protective

Association. Now, boys, let me once more urge you to stand by us. You who have not renewed your certificates do so at once, and I know you will never have cause to regret your ac tion. All other classes have organizations for mutual protection. Why should we not? We have our own in-terests and also the interests of the firms we represent at stake, and any advantages gained for our firms are certain to reflect to our credit. The railroad managers assure me that they are ready and willing to grant us all we ask were it not at their peril Then let us stand firm together and send our delegation to headquarters and demand a repeal of these obnoxious laws. Then and not until then can we show any returns for the hard work done by a few faithful, loyal members of our Association GEORGE F. OWEN.

LATER—Since writing the above, I have received a report of the meeting of the National Board of Directors and note that by a unanimous vote they decided to adopt an optional accident insurance feature, based on the same plan as used by the United States Mutual Accident Association such insurance to be furnished to the members of the T. P. A. without the expense of membership fee. There is already \$7,500 deposited in the bank as surety for the faithful performance of all contracts entered into

HAVE YOU

A Liquor and Poison Record, Combined? If not, send \$1 to the Fuiler & Stowe, Company, Grand Rapids, and you will receive the bes record published, by return mail.

Comparative Condition of the Grand Rapids National Banks.

The reports of the National banks of Grand Rapids to the Comptroller of the Cur. rency on December 7, shows that these institutions are steadily strengthening their financial position. Their undivided profit accounts increased from \$181,605.88 on October 5 to \$247,409.88, on December 7, a gain of \$66,804. Their loans increased from \$5,995, 726.25, on October 5 to \$6,141,220.92, an increase of \$145,494.67. Their deposits de creased from \$5,259,056.34 on October 5 to \$4,968,750.63, a loss of \$290,305.71. Their currency accounts increased from \$681,021.27 on October 5 to \$721,959.33, a gain of \$40,938.06. THE TRADESMAN herewith presents a compiled table, showing the respec tive position of each National bank in the city:

The Frankfort Building and Loan Association has commenced its first series.

MISCELLANEOUS.

Advertisements will be inserted under this head for one cent a word, or two cents a word for three insertions. No advertisement taken for less than 25 cents

ROR SALE—Whole or part interest in a first-class meat market in a thriving town of 1,000 inhabitants with two railroads. Average sales \$30 per day. Good reasons for selling. Address H., care Tradesman. 219-1f which is expected to be completed by next spring, with a capacity of from 700,000 to 800,000 feet of lumber. She will load at the server of lumber of lumber

FOR SALE—General stock of goods. Will rent or sell building. Good reason for selling. Address J. C. Stitt, Dollarville, Mich.

FOR SALE—At a bargain. A clean stock of hardware and mill supplies. Address wayne Choate, Agent, East Saginaw. 210tf FOR SALE—The best drug store in the thriv-ing city of Muskegon. Terms easy. C. L. Brundage, Muskegon, Mich. 1931f WANTED-Partner with \$1,000 to \$3,000 in

VV cash, groceries or general merchandise Want to extend business. This is a gran opening on railway. Address 105, this office WANTED—Every store-keeper who reads this paper to give the Sutliff coupon system a trial. It will abolish your pass books, do away with all your book-keeping, in many instances save you the expense of one cierk, will bring your business down to a cash basis, and save you all the worry and troubles that usually go with the pass book plan. Start in January 1st with the new system, keep pace with the times, and you will never regret it. Having two kinds, both kinds will be sent by addressing (metioning this paper) J. H. Sutliff, Albany, N.Y.

WANTED—A second-hand buzz planer and wood saw. Call or address Sherwood, Manufacturing Co., South Division, St. 218-4t WANTED—Situation by a registered phar-macist, five years' experience. First-class references. Address, S. F. B., care Tradesman.

Tradesman.

WANTED — Agents to handle the new Chemical Ink Erasing Pencil. Greatest novelty ever produced. Erases ink in two seconds, no abrasion of paper. 200 to 550 per cent. profit. One agent's sales amounted to 620 in six days; another \$32 in two hours. Territory absolutely free. Salary to good men. No ladies need answer. Sample 35 cents. For terms and full particulars, address The Manufacturers, J. W. Skinner & Co., Onalaska, Wis. 221*

WANTED-A man having an established VV trade among lumbermen to add a special line and sell on commission. To the righman a splendid chance will be given to mak money without extra expense. Address "B, care Michigan Tradesman. 178tf

PARTNER WANTED—To take half interest in stock of drugs and groceries in one of the smartest towns in Southern Michigan, Sales last year \$21,000. Address all commucations 104, this office. PLACE to secure a thorough PLACE to secure a thorough and useful education is at the GRAND RAPIDS (Mich.) BUSI-NESS COLLEGE. Write for Col-

// NESS COLLEGE. Write for Co Address, C. G. SWENSBERG. WHIP

RAHAM ROVS. - Grand Rapids, Mich.

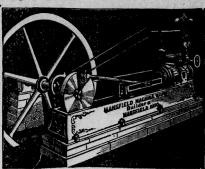
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President, M. L. Campbell; Secretary, B. M. Gould.

the same penalty prescribed by the local association of which he is a member, for trusting a person reported on the local lists.

Approved.

FRANK HAMILTON,

E. A. STOWE

E. A. STOWE, GEO. W. HUBBARD, IRVING F. CLAPP, W. E. KELSEY, Executive Board.

Bellevue in Line of Organization.

The business men of Bellevue met last Friday evening for the purpose of organizing a B. M. A. A. G. Butler was chosen chairman of the meeting and John York was elected secretary pro tem. The editor THE TRADESMAN explained the modus operandi in inaugurating an Association. after which the regulation constitution was adopted for the government of the organization. The following gentlemen handed in Bros., Frank Phelps, N. H. Johnson, F. Sackett, Cook & Higgins, Sawyer & Havens, B. D. Vaughan, Holden Bros., A. Hare, F. Madison, A. G. Butler, H. Longyear, M. Hamilton.

The President and Secretary were instructed to secure the memberships of the remaining business men, when an adjournment was taken until Tuesday evening, when the organization will be completed by the election of officers.

Eaton county now has seven Associations

The Bellevue B. M. A. starts out with the | will be known as the "B. M. A. Building." determination to secure the location of a is a good point for such an enterprise and

B. M. A., and Fred. Wade, editor of the M. A.; A. W. Dodge, of the Morley B. M. TRADESMAN office long, enough to assure Lake B. M. A., arrived a little too late to the editor that their Association was doing all they expected it would, and more, too. They both expressed the hope that Fenn-ville would soon organize.

PUBLIC IMPROVEMENTS.

The the Ball Rolling.

On November 10, the Charlevoix B. M. A. sent out the following circular letter to all the Northern Michigan Associations: About eighty members sat down to a bar quet in Carmel hall, partaking of a substantial and toothsome as one coule wish, interspersed with jokes and witicism after which the editor of The Tradesma delivered a short address, setting forth the same time would be far more effective than any number of efforts made by single towns without concert of action.

About eighty members sat down to a bar quet in Carmel hall, partaking of a spread as substantial and toothsome as one coule wish, interspersed with jokes and witicism after which the editor of The Tradesma delivered a short address, setting forth the same time would be far more effective than any number of efforts made by single towns without concert of action.

B. M. Gould, Secretary of the Lesl B. M. A., in re-affiliating with the Star

It is thought also that the railroad and steamboat companies interested in the development of this Northern country can be induced to aid us materially in the execution of this work.

tion of this work.

In order that this plan might be fully understood and fairly considered, it was agreed among the said delegates that the Secretary of the Charlevoix Business Men's Association should send-out this circular letter to the associations in the northern part of the southern peninsula, north of a line drawn east and west across the State, on the south line of Grand Traverse country; to obtain from each an expression of opinion as to the advisability of calling a convention at Petoskey at an early date to consider this plan, and if adopted to put into immediate

It has been suggested that in addition to the general statement as above mentioned, each town can be allowed space in which to set forth and advertise its own advantages; and that the expenses of printing, etc., might be met by charging so much per page for these local advertisements. But this is a matter to be settled by the convention sug-

gested above,
Would your association favor such a move, and will you send one or more delegates to represent you in such convention?

Please give your answer as soon as possi-ble to the undersigned, so that the necessary arrangements may be perfected and the

work got under way at once.

It may be well to add that the Charlevoix, Traverse City, and Frankfort Associations have given their sanction to this project, and are awaiting with a good deal of interother associations. Please advise the undersigned of your ac-

tion in the matter, and oblige Respectfully, R. W. KANE, Sec'y.

On November 30, the same Association ssued a second circular letter, as follows: GENTLEMEN-A favorable response having been received from a number of Business Men's Associations to the circular sent out by the undersigned under date of Nov-ember 10, our Association at its last meeting instructed its Secretary to call a convention at Petoskey, December 14, at one o'clock p. m., to canvass the plan of advertising suggested in said circular, and to take such other action in reference thereto as

You will, therefore, please accept this as notice of such a call and as an urgent invitation to your Association to be represented there. We believe this scheme well worthy

Yours very truly, R. W. KANE, Sec'y. THE TRADESMAN heartily favors the project above referred to and trusts it will be carried into effect, as the results could not fail to redonud to the benefit of all con-

Association Notes.

The Frankfort B. M. A. has voted to join

re-affiliate with the State body, and selected delegates to attend the Petoskey convention of Northern associations.

At the annual meeting of the Dorr B. M. A., the following officers were elected: President, E. S. Botsford; Vice-President, their names for charter membership: York H. P. Nevins; Secretary, L. N. Fisher; Treasurer, Wm. Trautman.

> The Traverse City B. M. A. will hold its annual banquet on Tuesday evening, January 3. As the veteran Association of the State hasn't the word "fail" in its dictionary, a good time may be expected.

The banquet season was ushered in last week by the Grand Rapids and Charlotte Associations. THE TRADESMAN hopes to see a hundred other associations follow suit before the advent of warm weather.

One of the most promising associations of the State has under consideration the pur--Charlotte, Vermontville, Hoytville, Grand chase of a lot and the erection of a two-Ledge, Dimondale, Eaton Rapids and Bellestory brick building, using the upper floor vue. The only towns of any importance for meeting purposes and leasing the lower now out in the cold are Olivet and Potter- floor for business uses. In case the project is carried into execution, the structure

Among the delegates from other associaroller flouring mill at that place. Believue tions who attended the banquet of the Grand Rapids Mercantile Association last ciation would undoubtedly be will- Tuesday evening were N. B. Blain, Presiing to do something in the shape of a dent of the Lowell B. M. A.; Will Emmert. Secretary of the Eaton Rapids B. M. A.; L. A. Phelps, Secretary of the Saugatuck C. I. Rathbun Secretary of the Fremont B. ngatuck Commercial, called at THE A. J. V. Crandall, President of the Sand participate in the festivities of the occa-

The Charlotte B. M. A., although organized only about a month, is developing into

in the State. A regular meeting was held last Thursday evening, at which time expected that a dozen or fifteen additi will yet be made to the membership

B. M. Gould, Secretary of the Leslie is in sympathy with the proper and most effective means of prosecuting such an enterprise. The main points in the plan proposed can be stated briefly as follows:

A statement should be prepared, showing somewhat in detail the population, climate, soil, forest products, fruit, products of the soil, manufactories (especially the hardwood industries), harbors, shipping interests, summer resorts, hunting and fishing, and any other features of Northern Michigan which would be of interest to, or give a correct idea of what we have and what we are. Each Association can gather data for its own locality, and a committee appointed for the purpose can digest and arrange the material so gathered.

It is thought also that the railroad and

The Cedar Springs B. M. A. to Join to State Body.

CEDAR SPRINGS, Dec. 9, 1887. E. A. Stowe, Grand Rapids:

DEAR SIR-At the annual meeting of the Cedar Springs B. M. A., held at the Clippe office on Nov. 30, the following off were elected for the ensuing year:

President—L. M. Sellers. Secretary—W. C. Congdon. Treasurer—I. C. Provin.

A vote was taken and carried unanimo ly to affiliate with the State body and the tution and by-laws at once. Please forwa same by return mail and oblige,

Yours, respectfully, W. C. Congdon, Sec'y, Early Closing at Charlevoix, CHARLEVOIX, Dec. 6, 1887.

E. A. Stowe, Grand Rapids: DEAR SIR-At our last meeting, we ar pointed a committee of two to visit the tail merchants of the town and obtain the signatures of as many as possible to ar agreement to close their places of business at 8 o'clock until January 1, and after that and until May 1 at 7.30 o'clock. We hope in this way to reach all the places of business We think, too, that the men who sign such an agreement will feel that they do it with-

We are considering the project of having a banquet and general good time as soon as sleighing comes.

Mr. Toastmaster, Ladies and Gentlemen:

Yours truly, E. S. Houghtaling, Sec'y. The Press.*

For some reason, I can't tell why, the senthat chance to "toot their horns," to sing their own praises, since they are too modest to do it in any other way. It is a stock sentiment, apparently as necessary to the programme of such an occasion as this as choice creamery butter—shall I add that other, modern syllable to the last word?—

is to the stock of a ratial green. modern syllable to the last word?—
is to the stock of a retail grocer. But since it is such a sentiment, no one is expected to say anything new or original on such an occasion—he would be hardy, indeed, who should assume that he could.

So I will not attempt to.

HOLLOW WARE.

Rettles
Spiders
Gray enameled
HOUSE FURNISHING GOODS.
Stamped Tin Ware.....new list

But there's a certain fitness, a relevancy, in an association of the press with a mer-cantile association. Of course, we of the press have always claimed that there was a mutual advantage in intimate and business relations—especially to the merchant. But there's a relation back of all that, which was reading "The Story of Assyria" in the Stories of the Nations series. You know Stories of the Nations series. You know that the old Phœnicians were the pioneer merchants of the world, the great civilizers of mankind 3,000 years ago. They pushed traffic in those days, became masters of all the then known world in commerce and the then known world in commerce and wielded an influence for the traffic in the then known world in commerce and the traffic in those days, became masters of all the then known world in commerce and the traffic in those days, became masters of all the then known world in commerce and the traffic in those days, became masters of all the then known world in commerce and the traffic in those days, became masters of all the then known world in commerce and the traffic in those days, became masters of all the then known world in commerce and the traffic in those days, became masters of all the then known world in commerce and the traffic in those days, became masters of all the then known world in commerce and the traffic in those days, became masters of all the then known world in commerce and the traffic in those days, became masters of all the then known world in commerce and the traffic in those days, became masters of all the traffic in those days, became masters of all the traffic in those days, became masters of all the traffic in those days, became masters of all the traffic in those days, became masters of all the traffic in those days, became masters of all the traffic in the traffi manufactures and wielded an influence for the advancement and freedom of man that is felt to this day and will be through all time. As a commercial necessity, to keep their books of account, they invented the alphabet, a sort of stenography, as compared with the hieroglyphic writing then in vogue, and their genius made the art of printing and the modern press possible. So, you see, we of the press owe you of the mercantile pro-fession a lasting debt of gratitude. But those old merchants did much for the world beside. Merchants, as a class, have ever beside. Merchants, as a class, have ever been in the forefront, battling for progress, for freedom. In more recent times the merchants of London, of Edinburg, of the cities of what is now Great Britain, stood between the King, the nobles and the barons on one side and the common people and slavery on the other and successfully fought for them their battles for right and liberty.

The Press, in the care of its best representatives, has ever been, like Free Speech, the bulwark of human freedom, of the rights of man; in this respect it is the colaborer, the intimate associate of the mercantile world, a champion of identical causes, becalse we have such community of pur-

cantile world, a champion of identical causes, because we have such community of purpose and effort, because our cause is similar—the Right.

Mr. Toastmaster and friends, it gives me sincerest pleasure to be present on this occasion and under such auspicious circumstances to respond to the sentiment. "The

Bardware.

88		4.22
	These prices are for cash buyers, wh promptly and buy in full packages.	о рау
	AUGERS AND BITS.	
1	Ives', old styled	is 60
	N. H. C. Co. d Douglass' d	is 60
	Pierces'	is 60
Š	UOOK'Sdi	8 40
	Jennings', imitationdi	is50&10
9	Cook's di Jennings', genuine di Jennings', imitation di Jennings', imitation di BALANCES. Spring BARROWS. Garden BELLS.	a 40
	BARROWS.	8 10
	Railroad	\$ 14 00
B	BELLS.	1 55 00
F	Hand dig \$ 60.	&10&10 70
Ł	Call	70 30&15
(Dow dis Call dip Jong u.6 Door, Sargent dis	25
	Door, Sargent	60&10
1	Stove dis Carriage new list dis	8 0
K	Carriage new listdis	70&10
k	Plow dis Bleigh Shoe dis Wrought Barrel Bolts dis	50 70
B	Wrought Barrel Boltsdis	60
F	Cast Barrel Boltsdis Cast Barrel, brass knobsdis Cast Square Springdis	40 40
Ľ	Cast Square Springdis	
K	Cast Chaindis	60
Š	Wrought Squaredis	60
ě	Wrought Sunk Flushdis	60
	Flush dis	60&10
-	Sast Square Spring	60&10
	BRACES,	
1	Barber dis	508:10
D	эроногааів	OG
1	Am. Balldis	net
	Well, plain	8 3 50
å	Well, swivel	4 00
	RITTES, CAST.	
(Cast Loose Pin, figureddis	70& 70&
(Cast Loose Pin, figured dis Cast Loose Pin, Berlin bronzed dis Cast Loose Joint, genuine bronzed dis	60&
1	Wrought Narrow, bright fast joint. dis Wrought Loose Pin. dis Wrought Loose Pin, acorntip. dis Wrought Loose Pin, japanned. dis Wrought Loose Pin, japanned, silver	60&10
-	Wrought Loose Pin, acorntipdis	60&10 60& 5
1	Wrought Loose Pin, japanneddis	60& 5
		60& 5
1	Wrought Tabledis	60&10
1	Wrought Table. dis Wrought Inside Blind. dis Wrought Brass. dis	60&10
1	Blind, Clark'sdis	75 70&10
1	Blind, Clark'sdis Blind, Parker'sdis Blind, Shepard'sdis CAPS.	70&10
1	CAPS. CAPS.	70
1	CAPS. Ely's 1-10per Hick's C. F	m \$ 65
1	Hick's C. F	60
1	G. D Musket	35 60
	CATRIDGES.	
1	Rim Fire, U. M. C. & Winchester new lis Rim Fire, United Statesdi	1850&10
(Central Firedi	is30&10
	Socket Firmerdis	70&10
1	Socket Framingdis	70&10
	Socket Cornerdis	70&10
9	Socket Slicksdis Butchers' Tanged Firmerdis	70&10 40
Ł	Barton's Socket Firmersdis	20
	Coldnet	
(Curry, Lawrence's dis	40&10
E.	Hotchkissdis	25
	Dance Declarate	

Planished, 14 oz cut to size. 4
14x52, 14x56, 14 x60. Cold Rolled, 14x56 and 14x60. Cold Rolled, 14x48. screw Eyes. dis Hook's dis Gate Hooks and Eyes dis The Oceana Association Prospering.

HART, Dec. 9, 1887.

E. A. Stowe, Grand Rapids:

DEAR SIR—Our regular monthly meeting was held at Pentwater on Dec. 6. We have no delinquents to report this time, perhaps partly owing to our waiting for our new circular letter blanks, which we now have in operation and we think they just fill the operation and we think they just fill the discussion in the discussion of Baxter's Adjustable, nickeled. Coe's Ptent A gricultural, wrought, dis Coe's Ptent, malleable.....dis MISCELLANEOUS. HARDWOOD LUMBER. Heller's Horse Rasps. dis 5
Heller's Horse Rasps. dis 5
GALVANIZED IRON,
Nos. 16 to 20, 22 and 24, 25 and 26, 27
List 12 13 14 15
Discount 60 Discount, 60.

No. 46—Leslie B. M. A.

President, M. L. Campbell: Secretary, B. M. Gould.

Ruling No. 1.

Ruling No. 1.

Ruling No. 1.

No auxiliary member shall extend credit to any person reported in the State Delinquent Book or on the State Delinquent Book or on the State Notification Sheets. Any member violating this rule subjects himself to the same penalty prescribed by the local associative of Please answer.

Intere. We believe this scheme well worthy of your careful consideration, and hope you will see it to your interest to send one or more delegates to the convention. We hope at that time to be able to start this pla on its successful accomplishment. Shall we have your hearty co-operation in this matter.

Mason's Solid Cast Steel. 30 c list 50 Blacksmith's Solid Cast Steel, Hand. 30 c 10 c list 50 Blacksmith's Solid Cast Steel, Hand. 30 c 10 c list 50 Blacksmith's Solid Cast Steel, Manon's Soli HOLLOW WARE. HOUSE FURNISHING GOODS.
Stamped Tin Ware....new list
Japanned Tin Ware....
Granite Iron Ware....

Stanley Rule and Level Co.'s MATTOCKS. | Sperry & Co.*, Post, handled dis 80 | MILLS |
| Coffee, Parkers Co.'s | dis 40 | Coffee, P. S. & W. Mfg. Co.'s Malleables | dis 40 | Coffee, Landers, Ferry & Clark's | dis 40 | Coffee, Enterprise | dis 25 | MOLASSES GATES |
| Stebbin's Pattern | dis 60&10 | Stebbin's Genuine | dis 60&10 | Enterprise, self-measuring | dis 25 | NAILS-IRON. Common, Brad and Fen

Clinch nails, adv.

Finishing | 10d | 8d | 6d | 4d |
Size—inches | 3 | 2\frac{1}{2} | 2 | 1\frac{1}{2} |
Adv. \(\frac{1}{2} \) keg | \(\frac{1}{2} \) 1 50 | 1 75 | 2 00 |

Steel Nails—2 20. Ohio Tool Co.'s, fancy

иашпа	
Steel and Iron	dis 7
Mitre	
SHEETIRO	om Characth
NOS. 10 to 14	\$4 20
Nos. 15 to 17	4 20
Nos. 18 to 21 Nos. 22 to 24	4 20
Nos .25 to 26	4 40
No. 27	4 60
All sheets No, 18 and ligh wide not less than 2-10 extra	ter, over 2 in
SHEET ZIN	
In casks of 600 bs. \$ b	
in smaller quansities, 🤻 🖒.	
American, all kinds	Aig 8
Steel, all kinds	
Swedes, all kinds	dis
Gimp and Lace Cigar Box Nails	dis
Finishing Nails.	pih .
Common and Patent Brads	dis
Hungarian Nails and Miner Frunk and Clout Nails	s' Tacks.dis
Finned Trunk and Clout Na	ilsdis
Leathered Carpet Tacks	dis
TINNER'S SOL	DER.

TIME S SULDER.	
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arket Half-and-half	2
rictly Half-and-half	2
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TIN PLATES.	
10x14, Charcoal	5 21
, 10x14,Charcoal	7 8
, 12x12, Charcoal	6 8
, 12x12, Charcoal	B 3
, 14x20, Charcoal	8 3
. 14x20. Charcoal	7 8
X. 14x20 Charcoal	0 3
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XXX, 100 Plate Charcoal 13	3 16
dipped Charcoal Tin Plate add 1 50 to	7 3
ates.	
offing, 14x20, IC	5 40
ofing, 14x20, IX	7 00
ofing, 20x28, IC	2 0
ofing, 20x28, IX	5 00
	,
TIN-LEADED.	
, 14x20, choice Charcoal Terne	B 00
, 14x20, choice Charcoal Terne	7 50
20x28, choice Charcoal Terne1	2 00
, 20x28, choice Charcoal Terne 1	5 00
	N. P.

Steel, Game. 60&1
Oneida Community, Newhouse's. dis 3
Oneida Community, Hawley & Norton's. 60&1
Hotchkiss' 60&1
S, P. & W. Mfg. Co.'s. 60&1
Mouse, choker

Red Oak, No. 1, step plank.

Walnut, log-run.

Walnut, Nos. 1 and 2.

Walnuts, culls.

Grey Elm, log-run.

White Ash, log-run.

Whitewood, log-run.

2

White Oak, log-run	.17	00@18	3 00
LUMBER, LATH AND SHI		LES.	
FINISHING AND FLOORIN			4.30
Uppers, 3 in	5	4	5 00
1 to 2 in	42	00@44	1 00
Selects, 1¼ to 2 in	36		
1 in	33	00@38	
Fine com., 11/4 to 2 in	31	00@3	3 00
1 in Strips, A & B, 6 in	27	00@29	
Strips, A & B, 6 in	34	00@36	3 00
C Strips, A & B, 4 in	27	00@28	00
Strips, A & B, 4 in	30	00003	1 00
C	21	000 22	2 00
Shop, 11/4 to 2 in	22	000024	1 00
1 in		60@18	
Norway strips, C & better, 6 in			
4 in		60@16	
COMMON BOARDS AND STRI			
No 1, 10 in, 18 & 20 feet			2 00
In fact and under	18	000017	00
10 feet and under	16	000011	00
Com. fenc. No. 1, 16 in, 16 ft & un'r	10	000017	, 00
Com. relic. No. 1, 10 Ib, 10 Ib & ull F	10	00001	. 00
Com. st'k, No. 1, 8&10 in. 16 ft., un'r	14	000010	U
Com, strip, No. 1, 4 in., 16 ft. & un'r	10	000010	U
Com. stocks, No. 2, 16 ft. & under	12	UU (D 16	bu
Wide com. No. 2, 16 ft. & under	12	UU@ La	UU
Com. boards, No. 2, 16 ft. & un'r Com. fenc., No. 2, 6 in., 16 ft, & un'r	11	000012	00
Com. fenc., No. 2, 6 in., 16 ft, & un'r	12	00@16	3 00
4 in	8	00010	00
Shipping culls, in	10	002511	. 00
Norway fencing, No. 1., 6 in	11	00@13	00
No. 2	9	00@10	00
No. 2 PIECE STUFF AND TIMBER			
Piece stuff, 18 ft. & under	9	00@10	00
Add \$1 for each extra two feet in			
length.			
Tim. 12x12 & un'r and 18 ft. & un'r.	12	00@13	00
Add \$1 for each extra two feet in			
length	1		
Norway car sills	16	00@17	00
Car decking, 18ft		00@14	
SHINGLES AND LATH.	12	000014	VU
	9	25@ 3	-
Thick star, 18 in., 5 to 214	0		
Clear, 6 in	2	25@ 2	
I'nin star, 18 in., 5 to 2 in	3	25@ 3	
Clear 5 in	2	2500 2	. M

GREATEST NYENTION WERED AND PUTUP IN ONE POUND TIN CANS STEPHEN F.WHITMAN & SOI INVENTORS AND SOLE MANUFR'S S.W.CORJETT & MARKET STS. * * * * * PHILADELPHIA BA

MARVELOUS

Neal's Carriage Paints.
The Original and Only Complete Line. Surpasses anything in the history of Paints.
THE CARDINAL POINTS WHICH MAKE THEM A HOUSEHOLD WORD ARE ITY, QUANTITY, APPEAR ECONOMY, DURABILITY, CONVENIENCE.

A Long Felt Want Supplied.

S to the introduction of Neal's Carriage Paints, an old vehicle could not be repainted with the county of the cou

BULKLEY, LEMON & HOOPS,

Wholesale Grocers.

Teas, Lemons and Foreign Fruits.

SOLE AGENTS FOR

"Acme" Herkimer Co. Cheese, Lautz Bros. Soaps and Niagara Starch.

Send for Cigar Catalogue and ask for Special Inside Prices on anything in our line.

JENNESS & McGURDY,

Importers and Manufacturers' Agents.

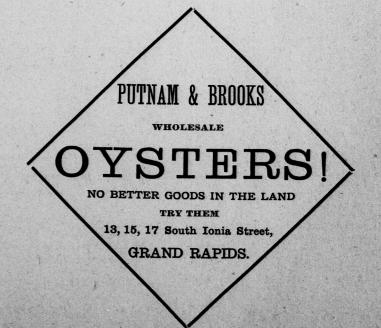
Crockery, China, Glassware,

Fancy Goods of all Description. HOTEL AND STEAMBOAT GOODS,

Bronze and Library Lamps, Chandeliers, Brackets., Etc., 73 and 75 Jefferson Ave.,

DETROIT. - MICH.

Wholesale Agents for Duffield's Canadian Lamps.



The Michigan Tradesman.

Co-Operation Among Business Men.*

"Behold, how goodly and how pleasant it is for brethren to dwell together in unity."

There is an old army song with which in have heard sung by old soldiers with great gusto: "We drank from the same canteen." and that fact was a bond of union never to be broken or forgotten. And so, gentlemen, in a less degree, there is, somehow, in the fact of having eaten and drunk at the same table, in the same social goad cheer of a loaded table. Under the benign effects of this influence, Jones, whom you may have a disagreeable man and unscripulous rival, develops untexpetcedly good qualities of head and heart. You always will have a little better opinion of Smith—In mean, of course, John Smith—after sharing with him mine host Johnson's good cheer. In fact, you rise from the banquet table thinking better of makind in general, and of your rivals in trade, those wide-awake hustlers, in particular. (Of one thing you are abundantly satisfied—they are human and have a gizzard, for they like a good meal just as well as you do.)

You can never again be quite so suspicas you do.)
You can never again be quite so suspice

ious of or hostile to a man with whom you have thus touched elbows at the table; and gentlemen, in these days of rivalry and sharp competition, any organization or asso-ciation which aids in bringing business men and competitors together, and in making them better acquainted, less suspicious of each other, and more friendly and helpful,

is doing a good work.

I understand this is one of the objects of this and similar associations, and that they seek to bring about between business men a mutual regard for each other's rights and a mutual regard for each other's rights and feelings, and a more generous and honorably rivalry. Indeed, such progress has already been made in this direction, or this and other associations of business men, springing up all over the State, would have been unthought of and impossible; for the fundamental idea of this association, as I take it, is that your interests as business men are mutual, and the existence and perpetuity of this organization depend upon your practical recognition of this fact, your harmonious action, mutual helpfulness and friendliness.

And, gentlemen, there is no more im-cortant truth for business men to realize and act upon than this: That the interest of one member of the trade is the concern of all. The failure of a merchant in your line of business is an injury to you. Rejoice not at the downfall of a competitor, for he has taken with him a part of the credit and confidence reposed in the trade as a whole. Perhaps you have but a small capital, and are doing a good business on your name and credit as a capital. Your neighbor toils. The failure has bedges of fraud The failure has badges of fraud. Possibly he has chattel mortgaged just be-fore his failure to secure indorsers of his paper at the bank, paper the proceeds of which are unaccounted for, and which the creditors with apparent reason suspect have creditors with apparent reason suspect have been salted down, or some other similar fraud appears. What is the result? You soon find that your credit is injured, your creditors become suspicious of you, and you are unable to buy goods as readily and as advantageously as before.

Honest failures even injure the trade and community at large. The loss occasioned by these failures must be retrenched somewhere and somehow, and the honest and debt-paying merchant must make it good in

debt-paying merchant must make it good in higher prices or poorer goods, or less ac-commodation, and while the main loss eventually falls upon the consumer—the long-suffering public—yet friction, dissatisfac-tion, trouble and loss come to the whole trade thereby.

Confidence between every branch of trade,

jobbing, wholesale and retail, and trust in each other's integrity, lie at the foundation of all business. Take these away, and business transactions of extent or import-

It follows, then, that business men can not afford to tolerate, wink at or practice trickery or dishonesty. Neither can you, gentlemen, afford to pull down the weak members of your trade; nor does it pay to cry down each other's goods, for thereby the trade is given a bad name, and your own customers will soon believe that the goods of all, your own included, are poor and deceiving.

Avoid ruinous competition. Speak well of each other whenever possible. Maintain otherwise a golden silence. Unite heartily these purposes is laudable, and from the felt need of such organizations has come the wonderful development and growth of business men's associations in this and other States. vate the tone of trade. Organization for

This association proposes, further, "to secure immunity from inferior and adulterated goods, short weights, counts and measures, fictitious brands and labels and misrepresentation in public and private."

This is the era of adulterations and fictions in trade. Why even our whicky will not in trade. Why, even our whisky will not kill quickly enough when pure, and so must be saturated with arsenic, sulphuric acid, fusil oil and other poisons and decoctions.

fusil oil and other poisons and decoctions. when it is properly termed "rot gut," and warranted sure death.

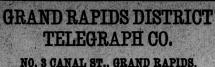
At the Pledmont Exposition at Atlanta not long since, prominently displayed among the mineral wealth of these states, were immense piles of talc, a species of white or grayish clayey rock or rocky clay, feeling like soapstone, and I heard exhibitors telling the money there was in talc mines. Upon inquiring I learned it had certain legitimate uses, being quite valuable for use as timate uses, being quite valuable for use as a fire brick, yets its chief use and value lies in the fact that it is tasteless, very heavy, and when ground into a powder, very white and hence valuable for adulterating purposes. It is blasted or sawed in the quarry five and huge blocks, ground into very fine and ost impalpable powder, and then it will ale the very elect to tell it from a fine de of flour, an excellent quality of powered sugar, lacking the sweetness, but ting up in weight what he lacks in this ect. For these purposes it is largely 1, also in baking powders, confectionery numberless other substances for purposes and numberless other substances for purposes of adulteration. The chief thing to be said in its favor is that it is comparatively tasteless and harmless, and while it might lie tard in a man's stomach and cause him to ee visions and dream dreams—and while it rould undoubtedly make the good house-eepers' bread and cake unusually heavy, at it is not poisonous and is otherwise trailess. Men invest in, mine, sell and at in this for these purposes and call it

great deal.

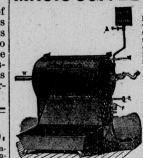
I am assured that by hearty co-operation and hard work the Grand Rapids Mercantile Association and business men's associations generally have a wide field for usefulness and success in these and other similar di-rections, and in the accomplishment of rections, and in the accomplishment of these ends every good citizen will wish them MAGIC COFFEE ROASTER

abundant success The union of one class of people, or of business men, in hostility to another class is to be deplored. So a union of retailers against wholesalers, or a combination to make fictitious prices, is injurious and to be deprecated; but union against dishonest customers dishonest model. tomers, dishonest goods, dishonest methods and dishonest men in trade is highly desir-





189 So. Water St., Chicago, Ill.





Any business house can handle our Safes in connection with any other line of goods without additional expense or interference with any other

Weight. Inside Measure. Outside Measure. Price No. 2, 250 lbs. 12x8x8½ in. 23x14x13 in. \$30 No. 3, 500 lbs. 15x10x10 in. 28x18x18 in. 35 No. 4, 700 lbs. 18x14x12 in. 32x22x21½ in. 45 ALPINE SAFE CO., Cincinnati, O.



"Now, John, don't fail to get some of the DINGMAN SOAP. Sister Clara writes that it is the best in the world for washing clothes and all house - cleaning work."

FOR SALE BY

Hawkins & Perry

GRAND RAPIDS, MICH.

WM. SEARS & CO. Cracker Manufacturers,

Agents for

AMBOY CHEESE

37, 39 & 41 Kent Street, Grand Rapids, Michigan.

W. Steele Packing & Provision Co.

MEATS.

Stock Yards and Packing House, Grandville Ave.,

Grand Rapids,

BROS.

WHOLESALE Fruits, Seeds, Oysters & Produce,

ALL KINDS OF FIELD SEEDS A SPECIALTY.

If you are in Market to Buy or Sell Clover Seed, Beans or Potatoes, will be pleased to hear from you.

GRAND RAPIDS. 14 and 16 Pearl Street.



FOSTER, STEVENS & CO.. Wholesale Hardware.

FINEST AND MOST COMPLETE HARDWARE STORE

In the State of Michigan.

Our Facilities for doing Business have been much Improved and we feel better able to meet all

MARKETS and PRICES.

We Solicit Orders or Inquiries for anything wanted in the line of Hardware.

FOSTER, STEVENS & GO.,

10 and 12 Monroe street, and 33, 35, 37, 39 and 41 Louis street,

Grand Rapids, - Mich.

GURTISS, DUNTON & ANDREWS

Good Work, Guaranteed for Five Years, at Fair Prices.

Mich Grand Rapids,

SHOES

AGENTS FOR THE

BOSTON RUBBER SHOE CO.

Grand Rapids, Mich

VINDEX

5-C. CIGAR

In the World.

STRAIGHT HAVANA LONG FILLER, SUMATRA WRAPPER.

CLARK, JEWELL & CO.,

Sole Agents for Western Mich.

Having Made a Specialty of

Fine Mercantile Printing

We are able to offer the Merchants of Michigan the best goods in that line at the Lowest Prices compatible with FINE WORK. We quote:

Business Cards Note Heads Envelopes Bill Heads Statements

GOOD STOCK \$7.50 EXTRA STOCK

Anything in the Line of Commercial Printing executed promptly and at Reasonable Prices.

Remember that a merchant's business is judged largely by the appearance of his stationery.

Orders can be sent direct and printing delivered to any jobbing house at this market, to be shipped with other goods. Correspondence Solicited.

FULLER & STOWE COMPANY, Grand Rapids.

SPRING & COMPANY,

JOBBERS IN

GUUDS.

Hosiery, Carpets, Etc.

6 and 8 Monroe St., Grand Rapids.

HESTER & FOX.

SAW AND CRIST MILL MACHINERY.



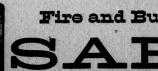
Planers, Matchers, Moulders and all kinds of Wood-Working Machinery, Saws, Belting and Oils.

And Dodge's Patent Wood Split Pulley. Large stock kept on hand. Send for Sample Pulley and become convinced of their superiority. 44, 46 and 48 So. Division St., GRAND RAPIDS, MICH.

L. M. CARY.

L. L. LOVERIDGE.

ON HEAD DO H GENERAL DEALERS IN



Fire and Burglar Proof

Combination and Time Locks,

11 Ionia_Street, Grand Rapids, Mich.

The Michigan Tradesman.

WEDNESDAY, DECEMBER 14, 1887.

LEISURE HOUR JOTTINGS.

BY A COUNTRY MERCHANT.

Dead stock and dead accounts are prob ably the cause of more dissatisfaction at the close of the country dealer's annual inlation of both requires the exercise of constant care and unceasing watchfulness. party made a permanent camp in a region The purchase of goods unsuited to, and un- which promised plenty of game, and I built saleable in, the local market, is, of course, a small hut and opened up my merchanmore prevalent among the younger traders, dise. but it is an exceptional case when an old and experienced merchant looks over the re- and looked them over with considerable mains of his last twelve month's invest- curiosity as I arranged them for exhibition. ment, without finding that he has loaded There were the usual cheap beads and himself with commodities that he would trinkets, some fancy coarse cloths, a little gladly sell at a fraction of their cost.

The reasons that influence dealers to sink guns, and other articles of a similar nature, a portion of their capital in dead stock are but the last thing I unpacked was, I venture multitudinous, but the more common ones to say, the queerest commodity that ever are a fear of losing customers; a pride in went into an Indian country. Do you rehaving the reputation of carrying an excep- member that, years ago, a sort of transpartionally full stock; the special orders for the ent isinglass wafer, of various colors, sizes transient buyer; the persuasive eloquence and shapes, was quite commonly used by of the transient "drummer;" the belief that the young people to ornament their corresthe broad-cast advertising of certain articles pondence? Yes! Well, among my traps will create an immediate and permanent de- and chattels I had about a thousand boxes mand; the fear that a competitor will secure of those wafers, of every imaginable color the control and sale of some desirable spec- and shape. It afterwards transpired that islty, and the periodical desire to "freshen the package was put in by mistake, but up the stock."

A concert-wagon street-vendor once gave me a little costly experience in investing in the class of goods mentioned. He drew ticipated. I occasionally made a trade, but large crowds for several nights, and through the chaffing and dickering of the squaws the medium of mingled eloquence and music and bucks would have disgusted a Vermont Before leaving town he announced, without my knowledge or consent, that his articles could, in the future, always be procured at my store. After his departure, I began to receive numerous calls for the goods, and which to pack up for the homeward journey; the demand continued so unabated and importunate that I finally invested in a full changed, and it began to look as if my Jew line. I never realized a dollar from the ish backer had, for once, made a very un purchase, and it afterwards transpired that profitable investment. the "fakir" had bribed a lot of cheap and irresponsible young fellows to "boom" his almost beyond endurance, came into m wares, which they did, vigorously and suc-

I have been pursuaded on many occasions to order, and keep in stock, certain articles grunts of contempt, it suddenly occurred Money can be sent by postal note or postfor which I had never had a call, except to me that a little practical joke would refrom the party ordering, and in four cases lieve the monotony of the occasion, and from out of five I have lost by the transaction. Experience has at last convinced me that, in these cuses, it is best to purchase only an amicable sign to my visitor I began to what the customer will agree to take at plaster them on his copper countenance. once, and that the contractor should be a After decorating him with every hue of the truthful and responsible party.

Barnum has been a successful advertiser, and his assertion that "the road to success is through printer's ink" has become almost an American proverb, but the merchant who places implicit reliance on the theory that nomy. He anxiously and hurriedly motioned create a demand for anything, and is induced to invest heavily in new and untried articles because a certain number of carloads of five prime skins. Then the fun commenced. number of thousand newspapers subsidized, had or could beg, borrow or steal a skin, put will have many unprofitable and unpleasin an appearance. The price of wafers rapthan twelve months, cost its proprietor \$60,000 in "printer's ink," and there isn't an instance on record where the purchaser of a single half dozen didn't lose at least fifty per cent. of his investment.

I remember of hearing, many years ago, of one instance where some apparently dead stock gave its owner an interesting little financial "boost" in the world. The party who related the incident had had large and varied experience in traffic and travel through a great many different degrees of latitude and longitude, and at the J. time of the narration was spending the short remainder of a long life with all the reason able surroundings for comfort and content-

"In the fall of 18-," said the old man in continuation of a series of anecdotes and reminiscences of his former active life, "I found myself with a stranded circus company at St. Louis; several hundred miles from home, and with only five dollars in my pocket. I tried anxiously, but vainly, for a long time to secure some employment to tide me over the winter, but my last dime evaporated, and every article of value was deposited with the pawnbroker, and not an opening of any kind presented itself. At last, while I was debating whether to jump into the Mississippi or take a tramp through several hundred miles of unknown country, the Hebrew who had charge of my collater als, and who, from some cause, appeared to take something like an interest in my trou-

"I've been studying your character and thinking about your situation for some time, and I've made up my mind that you're an nest and trusty young fellow, and that I can put you in a way to make a new start in the world. Next week a large party of ters and trappers will start out for a west of here. They will camp in the vicin ity of several tribes of Indians, but will be ng enough to keep the redskins quiet. ater or less extent, and I have every to believe that they have large acculations of furs. What I propose is to fit out with a wagon, and small stock of

such goods as the natives will want, and have you start a trading post for the win

"But I know nothing about furs," I sug-

" 'I'll post you all right!" "Will the hunters allow me to travel and

" 'I can arrange that easily enough!" "Well, to make the story as brief as possible, I agreed to the terms proposed, signed entory than any other features of his year's animal interest of his year's animal the road in the double capacity of a mule driver and trader. After a somewhat addriver and trader. venturous journey of several weeks our

"I had not assisted in packing the goods, powder and lead, a few second-hand shot very lucky mistake it was.

"Well, at last the reds began to string in and look over my wares, but I found them a much sharper class of heathens than I andid a thriving trade with his specialties. Yankee, and to make it still worse, every transaction had to be done by means ef signs and hieroglyphics.

"Some three months passed by. The hunters were already discussing the day on

"One day a buck, who had annoyed m began to examine the various articles as u ual. After he had given about a doze under my bunk I fished out a box of the gorgeously colored wafers, and after making E. A. STOWE & BRO, rainbow I showed him his face in a pocket mirror. All the stoicism of his racevanished at once, and I never, before or since, saw such an expression of ecstatic joy and supreme satisfaction as that which spread over his heretofore metallic physiogsystematic and expensive advertising will for the price, and under the impulse of the moment I fixed it at a beaver skin per box, posters have been distributed, and a certain Every copper-skin for miles around, who nostrum, which had an existence of less skins per box, and when the last package was exchanged for eight beavers, a wail of anguish arose from over 200 unsupplied ap-

> "I traded off the rest of the truck for what it would bring, and when I put in an appearance at St. Louis and reported, the face of my Hebrew friend almost rivaled that of the illuminated buck; but the old fellow fulfilled his contract to the letter, and, from that day to this, I have never even approached the verge of impecuniosity."

E. FELDNER & CO. CUSTOM SHIRT MAKERS,

Men's Furnishing Goods. NO. 2 PEARL ST., - GRAND RAPIDS Prompt Attention to Mail Orders. Telephone 891.

CANDEE"

UBBER BOOTS DOUBLE THICK DOUBLEWEAR BALL. REATEST Boots are double thick on the ball, and give **IPROVEMENT** DOUBLE WEAR. Most economical Rubber Boot in the market. WOYEARS PRICE NO HIGHER, TEST. MMON SENSE IDEA DOUBLE THICK BALL.

E. G. STUDLEY & CO., Grand Rapids

FOR SALE BY

Rubber and Oil Clothing of all kinds Horse and Wagon Covers, Leather and Rubber Belting and Mill and Fire Depart-ment Supplies. Send for price list.

Combines the Advantages of a

Pass Book and the Coupon System.

PRICE LIST---DELIVERED.

x -	20	Coupon	Pass	Books	 	 		3 1	00	
w- n-	50	"	"	"	 	 		2	00	
	100	66	"		 	 		3	00	-
ne	250	"		46		 		6	25	1.
nd	500	"	"	44	 	 		10	00	1
s- en	100	Coupon " " " " 0	"	"	 	 	••	17	50	
- 1	1000000									10

office or express order.

Grand Rapids, Mich.

Telfer Spice Company, BECAUSE



ABSOLUTE SPICES,

Absolute Baking Powder. 100 PER CENT. PURE.

AX HANDLES!

					1	
1	x Ax	Handles	-	-	-	\$.75
2	x "	"	-			1.25
3	x "		-		-	2.00
4	x "	"				2.50
3	x Db	l. Bit	· · · · · · · · · · · · · · · · · · ·		-	1.50
4	x "	"	a, -	-		2.25

C. & D. LANTERNS,

IS AND TANKS, Commission

PAPER & WOODENWARE. CURTISS & DUNTON,

Increase Your SALES AND PROFITS BY HANDLING

LION COFFEE

To Consumers, and is, Consequently, a Quick and Easy Seller.

Lion Coffee has more actual Merit than any Roasted Coffee sold at the price either in Packages or in Bulk and storekeepers all over the State of Michigan and elsewhere who are not already handling Lion are urged to give it a trial. We cheerfully answer all communications regarding prices, etc. Convenient shipping depots established at all prominent cities, securing quick delivery. For sale by all the wholesale trade everywhere. Manufactured by the Woolson Spice Co., Toledo, Ohio.

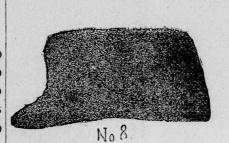
L. WINTERNITZ, Resident Agent.

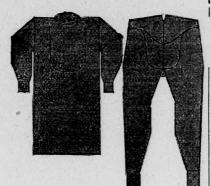
Grand Rapids, Mich.

WHY DO SO MANY DEALERS

In Western Michigan Buy their Line of

Hats, Gaps &





Of I. C. LEVI.

36, 38, 40 and 42 Canal Street, Grand Rapids.

We sell these goods as close, if not

closer, than any Detroit or Chicago

BECAUSE We make Better To and Better Figures. We make Better Terms, Better Time

SFCAUSE We try hard to please every custom- 77 to 83 SOUTH DIVISION STREET, GRAND RAPIDS.

Our Expenses being so much less than Chicago or Detroit houses we can afford to sell closer.

Call yourself and be Convinced. Send for Prices.

36, 38, 40 and 42 Canal Street GRAND RAPIDS.

CEO. E. HOWES,

Foreign and Domestic Fruits.

SPECIALTIES:

Oranges, Lemons, Bananas. 3 Ionia St., CRAND RAPIDS, MICH.

BUNTING & DAVIS,

Merchants.

Specialties: Apples and Potatoes in Car Lots. 20 and 22 OTTAWA ST., GRAND RAPIDS, MICH.



The accompanying illustrations represents the

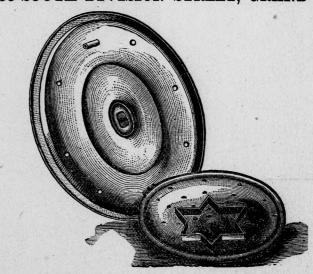
Boss Tobacco Pail Cover.

It will fit any pail, and keep the Tobacco moist and fresh until entirely used.

It will pay for itself in a short time. You cannot afford to do without it. For particulars, write to

RTHUR MEIGS & CO. Wholesale Crocers.

Sole Agents,



P. STEKETEE & SONS,

JOBBERS IN

GOODS.

AND NOTIONS,

88 Monroe St.,

AND 10, 12, 14, 16 AND 18 FOUNTAIN STREET,

GRAND RAPIDS, MICH.

Full line of Notions for the Holiday Trade, to which the inspection of dealers is cordially invited.

Groceries.

VISITING BUYERS following retail dealers have visite thet during the past week and place with the various houses:

W L Aldrich, Maple Rapids
E T Van Ostrand, Allegan
D E Watters, Freeport
L L Holmes, Belding
G H Walbrink, Allendale
E T Parrish, Grandville
Corocil & Griswold, Griswold
E R White, Reed City
J A Sheffield & Son, Vestaburg
H A Roys, Farvell
H A Roys, Parvell
H A Parchase, Routh Blendon
H A Purchase, South Blendon
H A Parchase, Routh Blendon
H A Purchase, Routh Blendon
H A Parchase, Routh Blendon
H A Roys, Ro

Pierson, Irving
Alger, Benton Harbor
Thompson, Newaygo
Montaque, with the Mercantile Co, raverse City
Charles McCarty, Lowell
D B Squibb, Muskegon
A W Blain, Dutton Pelgrim Bros, Holland
M Heyboer & Bro, Zeeland
J C Drew, Rockford
O F & W P Conklin, Ravenna

"Eggs by Weight" Again. NEW YORK, Dec. 9, 1887. E. A. Stowe, Grand Rapids:

DEAR SIR-I was somewhat amused at the interview you describe in THE MICHI-GAN TRADESMAN with Col. R. M. Littler, Secretary of the National Butter, Cheese and Egg Association, in Chicago, about eggs or my report thereon. It appears the Colonel wants to select and sell them by size, say three of a kind or three different kinds, but how they are to be assorted or by when but how they are to be assorted, or by whom will cause inextricable confusion just the e or worse than now exists in the trade If he has any machine or sieve that will make them come out just exactly right, permake them come out just exactly right, perhaps it might work here, otherwise it won't answer in this country. Is this the English way of doing it, I would like to know? Then, again, he thinks we are not ripe enough yet for this improvement or advance in our method of dealing justly and fair with all whe buy and sell eggs. My observation leads me to think that we are not only ripe, but over-ripe, and fast going into ly ripe, but over-ripe, and fast geing into decay and general or universal rottenness. I am in the business and hope to live long enough to see selling eggs by weight become regular and popular, and I trust the Colonel will be here then, too.

Yours truly, JAMES ANDERSON.

Splendid Report from the Battle Creek Association.

BATTLE CREEK, Dec. 10, 1887.

DEAR SIR—I am happy to inform you that the B. M. A. of Battle Creek is prospering under the new name, and bids fair in the near future to become a power that will be felt. Last Wednesday evening twenty-seven new members were admitted, and the week before twelve joined. Next Wednesday evening we expect to take in twenty more. The benefits of such an Association are apparent from the amount of good we have already accomplished, and as soon as it was possible for the business men generally to become members they embraced the opportunity. We hold our annual meeting for the election of officers the second Wednesday in January. In a few days I will send you the per capita dues of the low-members. We discuss at our next meeting the following question:

Resolved, That Battle Creek should pay the prices for wheat, wool and produce any market in Michigan.

Yours truly.

J. P. STANLEY, Sec'y. Stowe, Grand Rapids:

J. P. STANLEY, Sec'y.

The Grocery Market.

The sugar monopoly continues to show its hand and the past week has witnessed a onsiderable stiffening in soft sugars, confectioners' having been boosted up out of all proportion to other grades. It is the ev- M ident intention of the syndicate to force granulated up to 7 cents in New York, and perhaps higher. The Standard Oil Co. has caught the prevailing craze and—noting the withdrawal of competition from this territory-advanced water white oil 1/8 cent. Oatmeal and rolled oats are up 25 cents per barrel. Allspice and cassia are a little higher. Sauerkraut is firmer. Liggett & Myers have advanced their plugs 1 cent and Daniel Scotten & Co. have advanced some of their cheap smokings 4 cents and some of their fine cuts, including Hiawatha, 3 cents. The tendency is upward all around.

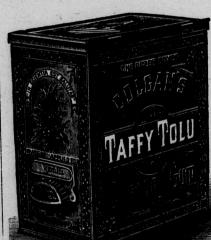
"Anchor" to Dettenthaler.

The dealer who handles the "Anchor" brand of oysters is dead sure to satisfy his customers, as no brand sold on this market has ever run more uniform and been accorded more generous praise all around. Consequently, as the "Anchor" brand is sold only by F. J. Dettenthaler, the advice to

having climbed up 3 cents higher last Saturday. The small advance in pig lead has not been followed by other advances, as was expected. Bar iron, nails and barbed wire are still weak.



PEORIA. ILL 354 MAIN ST., Liberal discount to the trade, or parties first putting up these brackets in any local-



A beautifully-decorated Metal Box, with bionze land pull, GIVEN FREE with every lozen boxes of

COLGAN'S TAFFY TOLU

Specially Designed for a Herbarium. ful purposes.

COLGAN'S TAFFY TOLU is the original trade-marked gum which has set the world a-chewing. It sells rapidly, pays well, and alwayf gives satisfaction. Supplied by all jobbers, packed in above style, at \$3 per dozen. Size, 8½x4½x7½ inches.

COLGAN & MCAFEE, Louisville, Ky. Originators and Sole Proprietors.

N. B —Include a dozen boxes in your next order. You ill find it the best \$3 investment you ever made.

EDWIN FALLAS PROPRIETOR OF

VALLEY CITY COLD STORAGE, JOBBER OF Butter, Eggs, Lemons, Oranges. And Packer of

SOLID BRAND OYSTERS. Facilities for canning and jobbing oyster are unsurpassed. Mail orders filled promptly at lowest market price. Correspondence so licited. A liberal discount to the jobbing

217, 219 Livingston St., Grand Rapids.

43 and 45 Kent Street. STANLEY N. ALLEN, Proprietor. WE DO ONLY FIRST-CLASS WORK AND TISE NO

WHOLESALE PRICE CURRENT. are for cash buyers, who pay Michigan full cream..... DRIED FRUITS. Apples, evaporated COCOANUT. " ½8 " Maitby's, is. " Is and ½s. " " ½s. " Manhattan, pails. " | Green. | Green. | Rio | Santos | Green. | Rio | Santos | Green. | Rio | Santos | Green. | Rio | Green. | Rio | Green. | Rio | Green. | Green. | Green. | Green. | Rio | Green. | Gree COFFEES-PACKAGE. 30 lbs 60 lbs 100 lbs McLaughlin's XXXX..... Kenosha Butter Seymour Butter Butter Fancy Butter S, Oyster Picnic Fancy Oyster Fancy Soda City Soda Soda Oat Meal Pretzels, hand-made. Pretzels Crackneis Lemon Cream Lemon Cream. Sugar Cream. Frosted Cream. Ginger Snaps. No. 1 Ginger Snaps. Lemon Snaps. Coffee Cakes. Lemon Wafers. Jumbles. Jumbles... Extra Honey Jumbles. Frosted Honey Cakes... Cream Gems... Bagleys Gems... Seed Cakes... S. & M. Cakes. S. & M. Cakes. Clams, 1 b, Little Neck. Clam Chowder, 3 b. Cove Oysters, 1 b standards. Cove Oysters, 2 b standards.

wn	Apples, evaporated 10011 3 Japan 10021
10 cent cans	Currants
6 oz. "	Prunes, French, 80s
12 oz. "	Raisins, Debesia.
3 lb. "	Raisins, London Layers,
5 lb. "	Raisins, Sultanas 9 @11 Raisins, Sultanas 9 @11 Raisins, Valencias, 7½@73 Raisins, Valencias, 7½@73 Condo
ne, ¼ b cans, 3 doz. case	Cou. WHOID
Bulk 125 mcess, ¼8. 125 m' ¼8. 200 m 18. 375 m bulk 28 mid 14 bulk 28	Hallout
tic, % b cans, 6 doz. case	Herring, Holland, begs. 80@85 Herring, Soaled. 22@25 Herring, Soaled. 22@25 Gum.
torian, 1 to cans, (tall,) 2 doz 2 00 mond, "bulk,"	" 12 b kits 1 25 Jelly Powe 1 10 " 0 1 10 Powe 1 10 " 0 5 75 Sage
18. 28 bulk. 28 btic, ½ 10 cans, 6 doz. case. 45 14. 2 140 1 1 2 240 btorian, 1 15 cans, (tall,) 2 doz. 200 tumond, "bulk." 50 " 100 11 " 50 " 100 fee's ½ 10 cans, 100 cans in case. 1175 14. 50 " 100 fee's ½ 10 cans, 6 doz in case. 270 14. 3 " 255 15. 555 16. 17. 18. 18. 18. 18. 18. 18. 18. 18. 18. 18	Trout, ½ bbls. 5 75 "10 tb kits. 85 White, No. 1, ½ bbls 6 75 White, No. 1, 12 tb kits. 1 20 White, No. 1, 12 tb kits. 1 20
rier's 4 m, cans, 6 doz in case 255 4 " 3 " 255 1 " 1 " 1 50	White, No. 1, 10 th kits. 1 05 Pu White, Family, ½ bbls. 3 85 "kits. 68 Stan
y, No. 2doz. 25	Lemon. Vanilla. Cut Jennings' D. C., 2 oz
y, NO 3. doz. doz. doz. doz. doz. doz. doz. doz	" " 6 oz
ctic 8 02	
BUCKWHEAT. ing's Quick-Rising, 80-lb. cases\$ 4 2. """"""""""""""""""""""""""""""""""""	" No. 3 panel 10 185 Brol No. 8 " 275 500 Lem
BROOMS. 2 Hurl 200 Common Whisk 10 1 Hurl 225 Fancy Whisk 12	FARINACEOUS GOODS. Farina, 100 lb. kegs
BROOMS. 1	Macaroni, domestic 12 lb. boxes
CHOCOLATE.	
" Premium 3 " Homeo-Cocoa 3 " Breakfast 4 COCOANUT.	domestic, 12 10. boxes @ 65 Moi
chepps, 1s	Grand Haven, No. 8, square
" ½8 " @28' altby's, ls	
anhattan, pails. @20	\(\frac{1}{2} \) Oshkosh, No. 8
COFFEES.	Oshkosh, No. 8
Green. Roasted. Rio 22@24 antos 23@25 Santos @26 Iaricabo 24@26 Maricabo @26	MOLASSES. Gu Molasses 17@18 Molasses 17@18 Molasses 17@25 Molasses 17
io 19022 antos 23025 Santos 0256 Iaricabo 24026 ava 025 Jo G. Java 26027 Iocha 26027 Mocha 33035	Cuba Baking 22/02/5 Mo 24/035 New Orleans, good 33/040 Im Mo New Orleans, choice 44/050 New Orleans, fancy 50/052 Mo Mo Mo Mo Mo Mo Mo M
COFFEES—PACKAGE. 30 lbs 60 lbs 100 lion	New Orleans, fancy
	Michigan Test
10 24 24 24 25 25 25 25 25	Half barrels. 3 25 Half barrels. 3 25 Or. Cases. 2 35 Cases. 2 35 Or. PICKLES. Or.
Artical Artical 22% McLaughlin's XXXX 244 COFFEES—SPECIAL BRANDS. Bell, Conrad & Co.'s Plantation Java. " Mocha. 33	Medium
" " Javoka 30	Imported Clay, No. 216, 2½ gross
	Choice Carolina
Best Rio Prime Maricabo " 22	Good Louisiana
## CORDAGE	DeLand's pure 5½ Dwight's 5 Church's 5 Sea Foam 5½ Br
X XXX \$	O A T O
Butter	100 2 th pookets 2 35 Pe
Fancy Oyster 5 Fancy Oyster 414 Fancy Soda 5	Sagrinaw or Manistee 95 Ashton, English, dairy, bu. bags 275 Ashton, English, dairy, bu. bags 275 Higgins' English dairy bu. bags 275 American, dairy, ½ bu. bags 20 Ph
Soda 51/2	7½ Warsaw, Dairy, bu. bags. 40 Fr. 20 Cl.
Milk 7 Boston Graham Oat Meal.	Tondon Relish 2 doz
Pretzels	8 Bolindon Reissi, SOAP. 4 00 11/4 91/4 151/4 Cassia, China in mats 12 M
Lemon Cream 7 8 Sugar Cream 7 8 Frosted Cream 7 8	161/4 Cassia, China in mats 12
No. 1 Ginger Snaps	Nutmegs, fancy. 80 E
Coffee Cakes	134 No. 1 70 H 114 No. 2 70 H 124 Pepper, Singapore, black 19 C 134 white 29 H
Frosted Honey Cakes Cream Gems Bagleys Gems	29 S 134 1
Frosted Honey Cakes. Cream Gems. Bagleys Gems. Sed Cakes. S. & M. Cakes. CANNED FISH. Clam Chowder. 3 D 2 Cove Oysters, 1 b standards. 1 Cove Oysters, 2 b standards. 1 Lobsters, 2 b, picnic. 2 Lobsters, 1 b picnic. 2 Lobsters, 2 b star 1 Lobsters, 2 b star 2 Mackerel, 1 b fresh standards. 5 Mackerel, 5 b fresh standards. 5	812 Cassia, Batavia 15605 and Saigon 25 Saigon 42 Cloves Ambovia 33
Clam Chowder, 3 b	Salgon S
Lobsters, 1 b picnic	75 "Cochin 15 1
Mookarel in Tomato Sauce, a D	90 Mace Batavia. 20 I 90 Mustard, English . 20 I 70 " and Trieste . 25 00 " Trieste . 25 Nutmegs, No. 2
Mackerel, 3 b in Mustard	Pepper, Singapore black 22 7 8 10 10 10 10 10 10 10 10 10 10 10 10 10
Salmon, 2 in Columbia river	10 "Trieste 25 Nutmegs, No. 2. 65 Pepper, Singapore black 22 10 "Cayenne 25 50 7 60 7 65 7 60 7 8 7 7 9 10 10 10 9 10 10 10 10 9 10 10 10 10 10 9 10 10 10 10 10 10 9 10 10 10 10 10 10 10 9 10
Sardines, imported \(\frac{1}{2} \) Sardines, spiced, \(\frac{1} \) Sardines, spiced, \(\frac{1}{2}	" 48 " " 3 TD " @ 51/2
CANNED FRUITS.	" 72 b crates, 6 b boxes. @ 614
Apples, gatons, standards Blackberries, standards Cherries, red standard Cherries, pitted 1860 Damsons	30 "Corn, 40 b boxes, 1 b pkgs @ 6 6 60 "20 b "1 b " 6 6 44 21 50 6 6 44 22 5 Cut Loaf 8 @ 8½ 67 1½ 65 Downlered 67 1½
Cherries, pitted 1850 Damsons 1 Egg Plums, standards 1 Gooseberries 1 Green Gages, Peaches, all yellow, standards 1 Peaches, seconds 1 Peaches, ple 1600 Pears 1600 Pears 1600 Pineapples 1400	25 Cut Loaf
Peaches, all yellow, standards Peaches, seconds.	1 50 OH
Pears. 1 600 Pears. 1 400 Pineapples. 1 400 Ouinces	9 65 Granulated, New Orleans.
Raspberries, extra red Strawberries	1 50 No. 4 U
Whortleberries CANNED VEGETABLES. Asparagus, Oyster Bay Boons Lime standard	1 50 No. 5 C
Beans, Green Limas	70 40 Lorillard's American Gentlemen 70 655 656 661 6 Ax' 676 6
Whortleberries CANNED VEGETABLES. Asparagus, Oyster Bay. Beans, Lima, standard. Beans, Green Limas. Beans, String. Beans, Stringless, Erie. Beans, Lewis' Boston Baked. Corn, Archer's Trophy. "" Morning Glory. "" Farly Golden.	@1 40 Lorillard's American Gentlemen
Peas French	1 60 Spear Head42@44 Merry War34

Wine..... MISCELLANEOUS. Brick imported io American.
ners, No. 0.
10 No. 1.
10 No. 2.
10 Shells, bulk.
densed Milk, Eagle brand.
10 Mo. 2.
10 Shells, bulk.
10 Shells, boxes.
10 Shells, boxes.
11 Shells, boxes.
12 Shells, boxes.
12 Shells, boxes.
13 Shells, boxes.
14 Shells, boxes.
15 Crackers, per box.
16 Shells, boxes.
17 Shells, boxes.
18 Shells, boxes.
19 Shells, boxes.
19 Shells, boxes.
19 Shells, boxes.
10 Shells, boxes.
10 Shells, boxes.
10 Shells, boxes.
11 Shells, boxes.
11 Shells, boxes.
12 Shells, boxes.
13 Shells, boxes.
14 Shells, boxes.
15 Shells, bulk.
16 Shells, bulk.
17 Shells, boxes.
18 Shells, bulk.
18 Shells, bulk.
19 Shells, bulk. CANDY, FRUITS AND NUTS. M Chocolate Drops.
Im Drops.
Corrice Drops.
B Licorice Drops.
Izenges, plain.
Izenges, printed.
Iperials
Iteration
I

.121/0131/

nanasanges, California, fancy.....

eam Bar.
olasses Bar
aramels.
and Made Creams.
lain Creams.
ecorated Creams.
tring Rock.
urnt Almonds.
Vintergreen Berries.
ozenges, plain in pails.
lozenges, printed in pails.
lozenges, printed in pails.
lozenges, printed in bils.
Coconges, printed in bils.
FRUITS.
Bananas

 Tranges, Jamaica, bbls.
 3 25@4 00

 Tranges, Florida.
 3 25@4 00

 Dranges, Rodi,
 @

 Dranges, Messina.
 @

 Dranges, Imperials.
 @

 _emons, choice.
 @3 75

 _emons, fancy.
 5 00@5 25

 _emons, California.
 12½@16

 Figs, layers, new, \$ b.
 2

 Dates, frails do
 Ø 5½

 Dates, frails do
 Ø 6½

 Dates, Fard 10 b box \$ b.
 @ 9½

 Dates, Fard 10 b box \$ b.
 8 @ 3½

 Dates, Fard 50 b box \$ b.
 6 @ 7½

 Pine Apples, \$ doz.
 ...

 Almonds, Tarragona.
 17@18

 lmonds, Tarragona.....

Ivaca.....California razils ...
ilberts, Sicily
Barcelona ... " Barcelona.
" Sicily.
" Sicily.
" French.
Pecans, Texas, H. P.
" Missour. ocoanuts, ¥ 100, full bags..... PROVISIONS.

The Grand Rapids Packing & Provision Co. quote as follows: PORK IN BARRELS. Short cut, Short cut, clear, Botsford. Short cut Morgan. Extra clear pig, short cut. Extra clear, heavy Clear quill, short cut. SMOKED MEATS—CANVASSED OR PLAIN.

Shoulders
Breakfast Bacon, boneless
Dried Beef, extra
ham prices
DRY SALT MEATS.
Long Clears, heavy
" medium.
" " light...
LARD. Tierces
30 and 50 to Tubs
LARD IN TIN PAILS.
3 to Pails, 20 in a case.
5 to Pails, 12 in a case. 5 fb Pails, 12 in a case.

10 fb Pails, 6 in a case.

20 fb Pails, 4 pails in case.

BEEF IN BARRELS.

Extra Mess, warranted 200 fbs.

Extra Mess, Chicago Packing.

"Kansas City Packing.

Plate ... 7 75

Extra Plate ... 8 25

Boneless, rump butts ... 10 00

" " Kan City pkd ... 9 00

" " " " " bbl 5 00

SAUSAGE—FRESH AND SMOKED. 74 Pork Sausage.....

John Mohrhard quotes as follows:

BASKETS.

Diamond Market.

Bushel, narrow band, No. 1.

Bushel, narrow band, No. 2.

Bushel, wide band.

Clothes, splint, No. 3.

Clothes, splint, No. 1.

Clothes, willow No. 3.

Clothes, willow No. 3.

Clothes, willow No. 2.

Clothes, willow No. 2.

Clothes, willow No. 2.

Clothes, willow No. 1.

Water Tight, (acme) bu

HIDES, PELTS AND FURS.

MISCELLA NEOUS. Ginseng—Local dealers pay \$1.60@\$1.70 \$ for clean washed roots. Rubber Boots and Shoes—Jobbers are offering 40 per cent. off on first quality and 40 and 12½ per cent. off on second quality.

PRODUCE MARKET.

Apples-\$2.25@\$2.50 per bbl. Beets-In good supply at 40c per bu. Bean-Hand-picked mediums are very searce, readily commanding \$2.25@\$2.50 per bu Butter-Jobbers pay 20c for choice dairy and sell at 22c. Grease butter is slow sale at 8c. Butter ne-Creamery, 16c for solid packed and 17c for rolls. Dairy, 14c for solid packed

and 15c for rolls. Cabbages-\$5@\$7 per 100, according to size. Very scarce. Carrots-30@35c per bu.

Celery-25 \$8 doz. Cheese—Jobbers are holding their stocks at will cost you nothing. 13@13%c. Cider-10c per gal.

Cooperage-Pork barrels, \$1.25; apple bar-Cranberries-Home grown, \$3 per bu. Cape

Cod, \$8.50@\$8.75 per bbl. Dried Apples-Jobbers hold sun-dried at 5c and evaporated at 8½c. Eggs-Jobbers pay 18c for pickled stock and 22c for fresh, holding at 2c above those fig-

ures. Fresh eggs are hard to get. Honey-In moderate demand, but scarce readily commanding 16@18c. Hay-Baled is moderately active at \$14

per ton in two and five ton lots and \$13 in car lots.

Onions Home grown, 75c per bu. Spanish, \$1.30 per crate,
Pop Corn—2c \$\mathbf{B}\$ \mathbf{D}\$.

Potatoes—Buyers pay 68\alpha 70c for good stock (Rose and Hebrons preferred) and hold at 75\alpha 80c.

Sweet Potatoes—Kiln-dried Jerseys are scarce and high, readily commanding \$5@\$5.56 per bbl
Turnips—20@25c per doz.

GRAINS AND MILLING PRODUCTS.

Wheat—No change. City millers pay 79c for Lancaster and 77c for Fulse and Clawson. Corn—Jobbing generally at 56c in 100 bu. lots and 54c in carlots.
Oats—White, 38c in small lots and 34c in carlots.
Rye—48@50c \$\forall \text{bu}\$ bu.
Barley—Brewers pay \$1.20 \$\forall \text{cwt}\$ cwt.
Flour—No change. Patent, \$5.20 \$\forall \text{bbl.in sacks}\$ and \$5.40 in wood. Straight, \$4.20 \$\forall \text{bbl. in sacks}\$ and \$4.40 in wood.
Meal—Bolted, \$2.40 \$\forall \text{bbl.}\$ bbl. in Sacks and \$4.40 in wood.
Mill Feed—Screenings, \$14 \$\forall \text{bton.}\$ Bran, \$18 \$\forall \text{ton.}\$ Sis.50 \$\forall \text{ton.}\$ middlings, \$19 \$\forall \text{ton.}\$ corn and Oats, \$\$18 \$\forall \text{ton.}\$

We are agents for Brazil Block Coal. The sest and cheapest steam coal in the market.

Grand Rapids Ice & Coal Co., OFFICE 52 PEARL ST.,

Offer No. 176. FREE—To Merchants Only: One Williams' "Perfection" Electro-Magnetic Battery. Address at once, R. W. Tansill & Co., Chicago.

BEANS!

I have a nice lot of Handpicked Beans I offer to the trade. Parties in want can get supplied by writing to

W. T. LAMOREAUX,

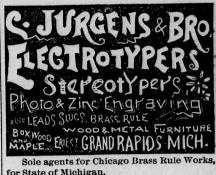
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Composed of Guatemala, African and Mexican Javas, Santos, Maracaibo and Rio selected with especial reference to their fine drinking qualities. The most popular brand of Blended Coffee in the market. Sold only in 50 lb. Cans and 1 lb. packages, 30, 50 and 100 lb. Cases. Mail Orders Solicited by the proprietors.

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59 Jefferson Ave., Detroit, Mich. Importers and jobbers of tine Teas, Coffees, Spices, Etc., Baking Powder Mfrs., Coffee Roasters, Spice Grinders,

Grand Rapids Pharmaceutical Society. ORGANIZED OCTOBER 9, 1884.
t.—H. E. Locher.
sident.—J. W. Hayward.
y.—Frank H. Escott.
r.—Henry B. Fairchild.
ensors.—President. Vice.—President.

Detroit Pharmaceutical Society. ORGANIZED OCTOBER, 1883.
nt—Frank Inglis.
ce-President—F. W. R. Perry.
Vice-President—J. J. Crowley.
ry and Treasurer—F. Rohnert.
tf Secretary and Treasurer—A. B. Lee.
Meeting—First Wednesday in June.
Meetings—First Wednesday in each month

entral Michigan Druggists' Association resident, J. W. Dunlop; Secretary, R. M. Mussell. Berrien County Pharmaceutical Society. resident, H. M. Dean; Secretary, Henry Kephart. President, H. M. Dean; Secretary, Henry Kephart.
Clinton County Druggists' Association.
President, A. O. Hunt; Secretary, A. S. Wallace.
Charlevolx County Pharmaceutical Society
President, H. W. Willard; Secretary, Geo. W. Crouter.
Ionia County Pharmaceutical Society,
President, W. R. Cutler; Secretary, Geo. Gundrum.
Jackson County Pharmaceutical Ass'n.
President, C. B. Colwell; Secretary, C. E. Foote.
Kalamazoo Pharmaceutical Association.
President, D. O. Roberts; Secretary, D. McDonald.
Mison County Pharmaceutical Society,
President, F. N. Latimer; Secretary, Wm. Heysett.
Mocosta County Pharmaceutical Society.
President, C. H. Wagener; Secretary, A. H. Webber.
Monroe County Pharmaceutical Society.

President, S. M. Sackett; Secretary, Julius Weiss.

Muskegon County Druggists' Association,
President, E. C. Bond; Secretary, Geo. L. Lefevre.

Muskegon Drug Clerks' Association.
President, C. S. Koon; Secretary, Geo. L. Lefevre.

Newaygo County Pharmaceucical Society.
President, J. F. A. Raider; Secretary, N. N. Miller.

Oceana County Pharmaceutical Society
President, F. W. Fincher; Secretary, Frank Cady. Tuscola County Pharmaceutical Society. resident, E. A. Bullard; Secretary, C. E. Stoddard. Manistee County Pharmaceutical Society. President, W. H. Willard; Secretary, A. H. Lyman.

The Advance in Ouinine The following circular letter from a leading quinine manufacturer's agents will be of

interest to the drug trade:

or more, at an average price of about 37 cents, subsequently a large holder here sold about 200,000 ounces at 40 to 42½.

Powers & Weightman advanced their

ember 2 to 49 cents in bulk

In London speculative purchases were made at advancing prices from ½ to 2-1 being paid. To-day's cable advises a further advance to 2-2 and little offering. It appaths. Borax is very firm at the advance pears from the latest information from abroad, that the syndicate who manipulated the coffee market so successfully this year

that they will not stop at the present stage. large shipments of bark impossible, but the speculators have quickly turned the scales on them, and have brought about in a few weeks what would have taken many months by the slower process of letting the market

profitable speculations. The export of root bark from Ceylon has lately been very large, many trees having been pulled up altogether

This and similar statements have been years or longer to recover lost ground. At what price it will pay to cultivate bark it is difficult to state. We would, however, recall the fact, that two years ago it was thought impossible that quinine would ever go down to present figures, but it is a well known fact that the market will often follow a certain course downward or market its of wines and liquors at the market in the state. low a certain course, downward or upward, without apparent reason, carrying prices be-yond proper limits. yond proper limits.

The stock in London has been reduced

since a year ago, about 12,000 bales. The weight of the bales does not materially differ weight of the bales does not materially differ from those of a year ago, as erroneously stated by our Philadelphia friends in their lamb-like circular. Besides the above 12,000 bales the trade has absorbed the increase of all the Java shipments, showing that the consumption is even now larger than the production.

Fish Liars.*

Fish liars are abroad in the land and are to be found among some of the best people. The fish business is an ancient and honorable calling, which has been followed from generations way back, and at the present time is regarded as one of the principal industries, employing capital and men without number in all parts of the globe.

Peculiarities of Some Detroit Druggists.

James Vernor is a great whist player.

F. W. R. Perry is a curler and plays base ball.

A. W. Allen plays chess, is an expert bowler, fine billiard player, and is "clear gone" on the subject of base ball.

Wherever you find a body of water you will find fish, but what paralyzes almost everyone is how to catch fish and at the same time tell the truth. Fish liars of the present day hold their own with apparent ease and dignity, and, in some cases of which I have heard, with a complete loss of the truth that is perfectly charming.

As near as I can find out, the beginning of the fish business was brought to public notice about the time eleven good fishermen were picked out to become disciples and teachers and followers of the Lord, but the other feller, the fwelfth man, being an outsider, he turned out bad and trouble has been brewing ever since.

You all, doubtless, remember reading of the experience of a man named Mr. Jonah? Now, he is set down as being the Father of the Fish Liars. A man like him, who went around and made all the newspapers believe he had swallowed a whale and kept him down for three days before he gave it up to anyone else, should have a monument erected to his memory at once. Ever since that time we have been going from bad to worse. The season just closed has been an unsually good one, and fish liars have been very prolific. The lies have panned out well, and the returns will show many a good man who has tried his best to break the record. I, myself, am guilty of just one offense of going afishing the past season, but, instead of the usual, luck, I did no harm to the fish. I started early in the morning, and, by the aid of a kerosene lamp, dug a can of those little creatures called angle worms. After two hours' driving, walking, climbing through brush,

lamp, dug a can of those little creatures called angle worms. After two hours driving, walking, climbing through brush, over logs, through wire fences, crossing and re-crossing the creek, with a number one, good fish liar who knew just where all the fish were—the old story over again—we suddenly came to a halt. Now, for fish but, alas, we were doomed to a disappoint ment. In our haste to get started, we had left the can of worms at home. No worms left the can of worms at home. No worms no fish—that was just what we caught After a hurried lunch on a cold ham sand wic and a pull or two at a bottle of old Hennese "Cough Syrup," we called ourselves back to the city—and kept mum. You have all heard of Holland. Now

there is a city that will actually suffer fo water. According to all reports, so far there have been taken from the lake ove 2,000,000 of fish this season, and no one ha been caught catching anything less than four feet in length. Owing to the enormous quantities of fish taken out, the water ha fallen about sixteen feet on a level, so far, and if the season had lasted one month lon-

and if the season had lasted one month longer, the boys would not have had water enough to skate on the coming winter.

I have tried to stick to the truth ever since I have been in the business, but when my friends return from a fishing trip and tell me of the wonderfully large fish they have caught, also the immense quantities, I am of the opinion that the fish we receive to sell in this city are only the culls that are thrown back into the water as worthless.

In my judgment, the cause of the rapid

In my judgment, the cause of the rapid growth and increase of fish liars is due to the newspapers and summer resort hotel proprietors—if they would learn to divide fish stories, instead of multiplying, they would come nearer the facts.

Referring to our last special report of 15 ult., we advise you to-day of the further course of this article.

Large buyers appeared on this market about Nov. 17, who secured 150,000 ounces, or more, at an average price of about 27 cents.

Now, in closing, I pride myself that we have no fish liars in our Association, and, in apology, will say, I take everything back that looks a little off color or a little too large, as I am like the Boy with the Little Hatchet—I cannot tell a lie.

The quinine boom is still on. Speculators have been buying heavily and, with a 50 price on Nov. 30 to 43 cents and again Dec- per cent. advance in the price of bark at the London sales of last Tuesday, it is claimed that it now costs 50 cents per ounce to manthe coffee market so successfully this year, has now, with ample means, gone into quinine, buying up all available stock at recent prices. How far they will carry this manipulation, no one can tell, but it is thought stocks. Oil anise has declined. Canary that they will not stock at the control of the con stocks. Oil anise has declined. Canary seed is very firm. Castor oil has declined surprise. They expected continued low prices of bark, until the Ceylon plantations had has advanced. Gum opium is steady. Morphia is quiet. Citric acid is advancing. Salacylic acid has declined. Gum camphor is very firm. Blue vitriol is tending higher. Cassia buds, cassia, gingers and capsicum are all tending higher. Juniper berries are take its own natural course.

We read in a recent London paper, the Commercial Record, the following: "CinWhite and red lead have advanced ½ cent, chona cultivation is being abandoned in Ceylon, the plantations not having proved linseed oil. linseed oil.

Special Meeting of the M.S. P. A. The Michigan State Pharmaceutical Asin consequence of having been stricken with disease or to make way for tea. In other cases the trees have been peeled or shorn of troit Dec. 7. There were about twenty members present, with President Bassett in made for several years and there seems to be some truth in them. After cultivation date of the next meeting to Sept. 4, 5, 6 and has once been abandoned, it will take six 7, the first session to be held at 2 o'clock on the chair. It was decided to change the the 4th. As this was a special meeting, its of wines and liquors at the meetings was talked about, and nearly all present thought that such firms should not be allowed to give samples by the drink. Secretary Parkill urged all present to do all in their power to increase the membership.

December Meeting of the Detroit Society. The Detroit Pharmaceutical Society held its regular meeting on Wednesday evening, Dec. 7. Five new members were elected. To-day's London bark sales went off at S. E. Parkill, of Owosso, and D. E. Prall,

To-day's London bark sales went off at fully 50 per cent, higher prices over the previous sales, the unit value being now fully 3d, or say 50 cents per ounce, cost of producing quinine.

While it would be desirable to have a steady market and a gradual advance whenever this appears to be justified, we must recognize the fact that speculators will go in to reap the advantage of the better situation.

S. E. Parkill, of Owosso, and D. E. Prall, of East Saginaw. were present.

Mr. Dupont, who could not be present, sent a paper on "Photography," which was read by Secretary Rohnert. It was decided to have committees of one each appointed for different sections of the city, whose duty it will be to call upon all druggists not members of the Seciety and try and indeed. members of the Society and try and induce them to join.

bowler, fine billiard player, and is "clear gone" on the subject of base ball. Frank Inglis plays base ball and enjoys olayer. Wm. Dupont is happy when dancing

HOLIDAY TRADE

ak				
ne n,	Sailor Hat I	erfu	me	\$.7
no	Plug "	"	small	
1e 1e		"	large	1.50
es 's'	Tooth Pick	"	round	1.7
h,	Slipper	"	small	
er	"	"	medium	
11	"		large	
h; t-	Cornicopia	"	"	
d s,	Chair	"	••••••••	
t.	Cat Tooth P	ick P	erfume, large	
h				
y			ne, large	
7,	Utility Boat	Perf	ume, large	2.00
r	Cat Slipper	Perfu	me, large	2.00
r			erfume, extra large	
s			e in assorted colors.	
r				
s	Mail orde	na 611	od mammall and man	N. Comment

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LINDEN BLOOM Is now the most popular and rapid selling

PERFUME

From the Atlantic to the Pacific, throughout the entire country.

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Put up in handsome bottles with cut glass stoppers.

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LINDEN BLOOM Complexion Powder.

Two Sizes—Regular or 50-cent size, a frial or 25-cent size.

SHADES: Flesh, White, Brunette. "Linden Bloom Complexion Powder" is without a rival in elegance of package, the boxes being turned wood, beautifully enameled in many attractive tint- and patterns. The powder itself is of impalpable fineness, contains no poisonous ingredients, and from its delicate perfume and pleasing effects on the skin is in popular demand with society and professional beauties. They all say "it's perfect." Exquisire Souvenir Advertising Cards with Every Dozen.

REGULAR SIZE, - per doz. \$3.00 TRIAL SIZE -1.75

Add a dozen to your next order for drugs Haxeltine & Perkins Drug Co., Agents for GRAND RAPIDS.

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Lead, Zinc.

AND OTHER COLORS. Being makers of DRY COLORS, we have a advantage over the so-called paint manu-cturers, who simply grind and mix.

SPECIALTIES — White and Tinted Leads, pach, Carriage and Buggy Paints, nine soice colors; Ready Mixed Paints; Coach lors ground in Japan; Decorative Wall, resco, Floor, Sash, Fire-Proof, Car, Barn and omestic Paints; Wood and Iron fillers; Maple eaf Permanent Green; Pure Putty, Etc.

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Labor, Attention! If you are opposed to filthy, tenement-house factories, the servile labor of coolies, the contracts for convict

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- Grand Rapids.

WHOLESALE PRICE CURRENT.

Peru. Terabin, Canada Tolutan

Abies, Canadian.....

Glycyrrhiza Glabra.....

Haematox, 15 to boxes....

POTASSIUM.

Arum, po.....

Calamus.
Gentiana, (po. 15).
Gentiana, (po. 15).
Glychrrhiza, (pv. 15).
Hydrastis Canaden, (po. 45).
Hellebore, Albai po.
Inula, po.
Ipecac, po.
Jalapa, pr.
Maranta, ¼s.
Podophyllum, po.
Rhei

Scillae, (po. 35)... Symplocarpus, Foetidus, po. Valeriana, English, (po. 30)... German

nisum, (po. 20)...

SEMEN.

Arsenicum
Balm Gilead Bud
Bismuth S. N.
Calcium Chlor, 1s, (1/8, 11; 1/48, 12).
Cantharides Russian, po
Capsici Fructus, af
Capsici Fructus, po
Capsici Fructus, B, po
Capsici Fructus, B, po
Capsyonyllus (no. 25)

Cassia Fructus. @
Centraria @
Centraria @
Cetaceum @
Chloroform @
Chloroform, Squibbs @
Chloroform, Squibbs @
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The Michigan Tradesman.

The Commercial Traveler.

panquet was recently given by the tille Commercial Club to the commercial Club to the commercial club. Among the speakers on that on was Ex-Gov. J. Proctor Knott, of clay, the same gentleman who pretty immoralized Duluth by a speech he made in the House of Representatives ade in the House of Represe hington. He said:

Desiring to be as elegant as possible in a diction, I alluded awhile ago to the exellent gentlemen in whose honor this enertainment is given, as commercial tourists. But I do not like the term as there applied none sense it is accurate enough, prehaps; at beyond the mere fact that he generally onfines his travels to a prescribed circuit, the rord "tourist' conveys no definite idea of the ocation or the characteristics of the active, mergetic, intelligent, pushing pioneer of rade who braves the vicissitudes of the easons and challenges the perils of flood and field for the love of his ardueus calling it is equully as appropriate to the everand field for the love of his attuous canning.

It is equully as appropriate to the everworked man of business who seeks surcease
of toil in an excursion beyond the
seas, or to the indolent dawdler who follows

seas, or to the indolent dawdler who follows the beaten paths of travel simply to escape the pangs of ennui which prey upon him in his luxurious home. It suggests nothing beyond more locomotion in a circle.

For this same reason I object to the term commercial "traveler" which my friends the chairman and Mr. McDermott employed in their elegant and instructive address to which you have just listened. It is too indefinite and inconclusive. Commercial "evangelist" strikes me as far more significant and appropriate. [Laughter.]

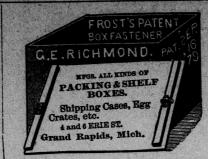
cant and appropriate. [Laughter.]
Especially in view of the modern accepta tion of the word—the avant courier of Christian civilization, who puts aside the endearments of home and family and goes bravely out into the world on his Master's work, defying discomfort, disease, danger and death

Tmake no point on the well-known characteristic piety of the Knight Errant of Trade, which of itself might give him a colorable claim to the title of evangelist [laughter], but I hold that next to the blessed religion of our Divine Saviour the most presented of all the proposters of human potential of all the promoters of human civilization is commerce. It ministers to our wants, multiplies our comforts, gratifies our wants, multiplies our comforts, gratifies our tastes, enlarges our intelligence, increases our enjoyments, elevates our natures and prepares the way for the gospel of peace—"peace on earth and good will to men." [Applause]. It disregards alike the heat of the tropics and the snows of the frigid zones. It dares the night and tempests of the trackless sea; it spans the raging torrent; it brushes the mountain out of its way; it changes the wilderness into the teeming field, and rears the stately palace in place of the squalid hovel. The school bell beats time to its steady march and the church spire springs up in its pathway. [Great applause]. Why should not the forerunners of an agency so beneficent and sublime be termed "evangelists?" [Renew-

ed applause],
Of course the old name "Bagmen," is utterly out of the question. It is not to be thought of. It might have been well enough 100 years ago, when the exigencies enought of. It might have been well enough 100 years ago, when the exigencies of the craft required nothing more capacious than an ordinary gripsack; but how singularly inappropriate it would be now, when each member sets out equipped with three or four iron-bound, steel-clad sample cases his as the hull of an old-feshioned sometre. as big as the hull of an old-fashioned, square high-pooped man-of-war. [Laughter.] Still, I can't help confessing to a cartain tenderness for the old term—"Bagman." I have had a sort of fondness for it ever since I was a small boy, when I saw Tom Smart, in "Pickwick," with his clay-colored gig, with red wheels, and his vixenish bay mare braving the blasts of the stormy night, and watched him while he drank his five tumwatched him while he drank his five tumblers of hot punch in the snug parlor of that cozy wayside inn, speculating on what he would do when he married the widow. [Great laughter]. Jolly Tom Smart!—he has always been to me the typical drummer. But the year why not after all stick to the By the way, why not, after all, stick to that "drummer?" Tourist, traveler or evangel ist may be more euphonious, but I prefer "the drummer" to any of them. It is such a hale, hearty old word; so suggestive of energy, courage and manhood, Are not our friends always in the van of the all-conquering army of commerce? Do they not always lead its resistless march? Does not their rattling reveille wake its mighty hosts to action? Do they not mark the weary steps of the toilsome march? Does not their long of the toilsome march? Does not their long call give warning of the slightest approach of danger? And then it fits the mouth of the rural landlady so well. [Laughter.] How handy it is for her to say: "You, Angeline, come here and bresh the flies offen the sass and pass it to the drummer." [Renewed laughter.] How delightful to hear her pipe out in the "wee sma' hours ayont the twal," "Samanthy Ann! hain't you an' that drummer through with your sparkin' yit?" [Roars of laughter.] But tourists, travelers, evangelists or drummers—call that drummer through with your sparkin'
yit?" [Roars of laughter.] But tourists,
travelers, evangelists or drummers—call
them what you will—I like the craft. I
have met them many a time and oft during
my wanderings for the last twenty years,
and have found them a genial, whole souled
set of fellows, as well as intelligent, energetic, honorable business men. [Applause.]
In fact, I have been with them so much I
"know them by their backs." [Laughter.]
Do you see that fellow curled up on the car
seat there, sound asleep, unmindful of the
roar of the train, the yell of the brakeman,
or the ingress or egress of the passengers?
He's a drummer. He rode forty miles last
might through wind and rain and mud to
make his point, and he made it. [Laughter.] That debonnair young man who is
helping that poor tired-looking lady with
her numberless bundles and her sick baby,
he's a drummer, too. [Applause.] And
the bright, jovial-faced youngster, who is
rising to give the venerable old gentleman
his seat, is a drummer also. And so are
those four fellows at the rear end of the
car, who are amusing each other and everybody around them with their flashes of wit
and humorous stories. They are all drummers; the closest observers and the most
entertaining narrators of curious and interesting facts in the world. It has been one
of the leading characteristics of the commercial traveler, from Sinbad the Sailor—
the great prototype of the profession—down
to my genial and esteemed friend, Joseph
Minhatton, who, in that particular, at least,
is said to be far more gifted than the illusirious Father of his County. [Great laughter.]

I am glad to meet so many of them here

elf, I realize the patent fact that her prosperity is the prosperity of the Commonwealth. I repeat, therefore, Hail and Godspeed the drummer! May he always find friends as cordial and whole-hearted as those who greet him here to-night, and may his fare never be worse than what I think he will find in the next room. [Prolonged ap-



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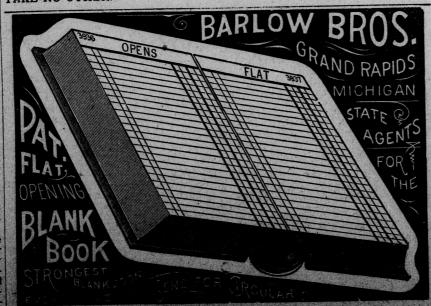
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