

The Michigan Tradesman.

VOL. 5.

GRAND RAPIDS, WEDNESDAY, JANUARY 18, 1888.

NO. 226.

SEEDS

Garden and Field Seeds,
WHOLESALE AND RETAIL.

ALFRED J. BROWN,
REPRESENTING
JAMES VICK, ROCHESTER,
16 and 18 North Division St.,
GRAND RAPIDS.

PLEASE NOTE—Parties contemplating buying seeds in bulk should embrace the opportunity of securing good reliable seeds from the well-known house of James Vick, Seedsman, we can save you money as our goods come in large quantities, thus saving you express charges.

We can supply you with box package seeds containing 200 5c papers for \$4, giving you a profit of \$6 per box.

On short notice we will mail you free Vick's beautiful Floral Guide, together with our wholesale price list.

Alfred J. Brown, Seedsman.

COUPON PASS BOOK.

Combines the Advantages of a
Pass Book and the Coupon
System.

PRICE LIST.

20 Coupon Pass Books.....	\$ 1 00
50 " " " " " " " " " " " "	2 00
100 " " " " " " " " " " " "	3 00
250 " " " " " " " " " " " "	6 25
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Money can be sent by postal note or post-office or express order.

E. A. STOWE & BRO.,
Grand Rapids, Mich.

COAL!

Present Prices:
Store No. 4 and Nut - - - \$8.00 per ton.
Egg and Grate - - - \$7.75 per ton.

We are agents for Brazil Block Coal. The best and cheapest steam coal in the market.

Grand Rapids Ice & Coal Co.,
OFFICE 52 PEARL ST.

BEANS!

I have a nice lot of Hand-picked Beans I offer to the trade. Parties in want can get supplied by writing to

W. T. LAMOREAUX,
71 Canal Street, - Grand Rapids, Mich.

Auxiliary Associations.

Wishing to procure outfits for their Collection Departments, are invited to examine the following quotations, which are for fine work on good quality of paper:

FULL OUTFIT--\$15.

30 Books Blue Letters, 50 in book.
500 Record Blanks.
500 Notification Sheets.
250 Last Calls.
500 Envelopes.

HALF OUTFITS--\$10.

500 Blue Letters, old style.
250 Record Blanks.
250 Notification Sheets.
125 Last Calls.
500 Envelopes.

In place of old style Blue Letter in above \$10 outfit we can substitute 10 books Blue Letter in latest form, as recommended by the recent State convention, for \$12.50.

Prices in other quantities furnished on application.

FULLER & STOWE COMPANY,

ENGRAVERS and PRINTERS,
49 Lyon St, Grand Rapids,

HIRTH & KRAUSE, LEATHER

And Shoe Store Supplies.
SHOE BRUSHES,
SHOE BUTTONS,
SHOE POLISH,
SHOE LACES.
Heelers, Cork Soles, Button Hooks, Dressings, etc. Write for Catalogue.

STANTON, SAMPSON & CO.,
Manufacturers and Jobbers of
Men's Furnishing Goods.

Sole Manufacturers of the "Peninsular" Brand Pants, Shirts and Overalls.

State agents for Celluloid Collars and Cuffs.
120 and 122 Jefferson Ave.,
DETROIT, - MICHIGAN.

CHARLES A. COYE,
Successor to
A. Coye & Son,

DEALER IN
AWNINGS AND TENTS

Horse and Wagon Covers,
Oiled Clothing,
Feed Bags,
Wide Ducks, etc.
Flags & Banners made to order.

73 CANAL ST. - GRAND RAPIDS.

SEEDS

We carry a full line of Seeds of every variety, both for field and garden. Parties in want should write to or see the

GRAND RAPIDS GRAIN AND SEED CO.

71 CANAL STREET.

MYRON H. WALKER,
Attorney and Solicitor,

GRAND RAPIDS, - MICH.

Over Fourth National Bank. Telephone 407.

To Cigar Dealers

Realizing the demand for, and knowing the difficulty in obtaining a FIRST-CLASS FIVE-CENT CIGAR, we have concluded to try and meet this demand with a new Cigar called

SILVER SPOTS

This Cigar we positively guarantee a clear Havana filler, with a spotted Sumatra Wrapper, and entirely free from any artificial flavor or adulterations.

It will be sold on its merits. Sample orders filled on 60 days approval.

Price \$35 per 1,000 in any quantities. Express prepaid on orders of \$50 and more. Handsome advertising matter goes with first order. Secure this Cigar and increase your Cigar Trade. It is sure to do it.

GEO. T. WARREN & CO.,
Flint, Mich.

BELKNAP Wagon and Sleigh Co.

MANUFACTURERS OF
Spring, Freight, Express,
Lumbermen's and
River Tools.

We carry a large stock of material, and have every facility for making first-class Wagons of all kinds.

Special attention given to Repairing, Painting and Lettering.

Shops on Front St., Grand Rapids, Mich.

FOURTH NATIONAL BANK

Grand Rapids, Mich.

A. J. BOWSE, President.

GEO. C. PIERCE, Vice President.

H. P. BAKER, Cashier.

CAPITAL, - - - \$300,000.

Transacts a general banking business.

Make a Specialty of Collections. Accounts of Country. Cheats Solicited.

WANTED.

Butter, Eggs, Wool, Potatoes, Beans, Dried Fruit, Apples and all kinds of Produce.

If you have any of the above goods to ship, or anything in the Produce line let us hear from you. Liberal cash advances made when desired.

Earl Bros., Commission Merchants,
157 South Water St., CHICAGO.
Reference: FIRST NATIONAL BANK, Chicago.
MICHIGAN TRADESMAN, Grand Rapids.

ASK FOR ARDENTER MUSTARD

BEST IN THE WORLD.

POTATOES.

We give prompt personal attention to the sale of POTATOES, APPLES, BEANS and ONIONS in car lots. We offer best facilities and watchful attention. Consignments respectfully solicited. Liberal cash advances on Car Lots when desired.

Wm. H. Thompson & Co.,
COMMISSION MERCHANTS,
166 South Water St., CHICAGO.
Reference: FELSENTHAL, GROSS & MILLER, Bankers, Chicago.

HEXTER & FRIEDMAN, BUTTERINE.

Manufacturers of
Office and Factory: 231, 233 Michigan St.,
CHICAGO, - ILL.

TUBS! TUBS! TUBS!

We have 150 doz. first quality wash tubs, which we will sell F. O. B. as follows: No. 3, \$3 per doz.; No. 2, \$4 per doz.; No. 1, \$5 per doz. Packed 1/2 doz. in bbl. with straw. Quality unsurpassed. Address

PIERSON'S BAZAAR, Stanton, Mich.
Stoneware, 6c. per gal. F. O. B.

MUZZY'S CORN STARCH

Muzzy's Corn Starch is prepared expressly for food, is made of only the best white corn and is guaranteed absolutely pure.

The popularity of Muzzy's Corn and Sun Gloss Starch is proven by the large sale, aggregating many millions of pounds each year.

The State Assayer of Massachusetts says Muzzy's Corn Starch for table use, is perfectly pure, is well prepared, and of excellent quality.

Muzzy's Starch, both for laundry and table use, is the very best offered to the consumer. All wholesale and retail grocers sell it.

GEO. T. WARREN & CO.,
Flint, Mich.

Voigt, Herpolsheimer & Co., DRY GOODS

Importers and Jobbers of
Staple and Fancy.

Overalls, Pants, Etc.,

OUR OWN MAKE.
A Complete Line of
Fancy Crockery & Fancy Woodenware

OUR OWN IMPORTATION.
Inspection Solicited. Chicago and Detroit Prices Guaranteed.

FURNITURE TO ORDER.

Anything or everything in the line of Special Furniture, inside finish of house, office or store, Wood Mantels, and contract work of any kind made to order on short notice and in the best manner out of thoroughly dried lumber of any kind. Designs furnished when desired.

Wolverine Chair Factory,
West End Pearl St. Bridge.

D. D. COOK,

Proprietor of the
Valley City Show Case Factory,
Manufacturer of
SHOW CASES

Prescription Cases and Store Fixtures.
OF ALL KINDS.
SEND FOR CATALOGUES.
My Prices are Lower than any of My Competitors. Estimates Furnished on Application.

JACOB BROWN & CO.,
WHOLESALE
Furnishing Goods and Notions.

Manufacturers of
Lumbermen's Supplies a Specialty.
WE CARRY A FULL LINE OF ALASKA SOCKS AND MITTENS.

193 and 195 Jefferson Ave., Cor. Bates St.,
DETROIT, - MICH.

PRODUCE!

We should be pleased to open correspondence with anyone having APPLES, POTATOES, ONIONS, BEANS, DRIED FRUITS and other Country Produce to offer. CAR LOTS A SPECIALTY. Consignments will receive our best attention. We are willing at all times to make liberal advances when drafts are drawn with bill lading attached. Goods sold on arrival or held as per request of shipper.

S. T. FISH & Co.,
Commission Merchants,
189 So. Water St., Chicago, Ill.

REFERENCE—First National Bank, or any Wholesale Grocer here.

SEEDS

We have taken great care in the selection of our seeds this season, and are pleased to offer you a fine and complete stock of garden seeds. We also carry a full line of garden implements. Send for catalogue and wholesale price list. To the trade only.

Alfred J. Brown, Seedsman.

16 and 18 No. Division St., Grand Rapids.

J. E. FELDNER & CO., CUSTOM SHIRT MAKERS,

AND DEALERS IN
Men's Furnishing Goods.
NO. 2 PEARL ST. - GRAND RAPIDS
Prompt Attention to Mail Orders. Telephone 891.

EATON & LYON,

Importers,
Jobbers and
Retailers of

BOOKS,

Stationery & Sundries,
20 and 22 Monroe St., Grand Rapids, Mich.

EDMUND B. DIKEMAN

THE GREAT
Watch Maker
AND Jeweler,

44 CANAL ST.,
Grand Rapids, - Mich.

EDWIN FALLAS,

PROPRIETOR OF
VALLEY CITY COLD STORAGE,
JOBBER OF
Butter, Eggs, Lemons, Oranges.

And Packer of
SOLID BRAND OYSTERS.

Facilities for canning and jobbing oysters are unsurpassed. Mail orders filled promptly at lowest market price. Correspondence solicited. A liberal discount to the jobbing trade.

217, 219 Livingston St.,
Grand Rapids.

THE BITTER BITTEN.

Written Especially for THE TRADESMAN.

To say that Squire Courtwright wanted a clerk would be to put it very mildly. He wanted him not so much for the work to be performed, as from the fact that, although the Squire could see his customers, they could not make known their wants to him save through the use of an ear-trumpet; and the Squire was level-headed enough to know that his customers did not enjoy the use of such a medium in the transmission of their orders.

Frank Hartwell had worked for the Squire ever since he had been old enough to stand up to the counter. The old man before he had become deaf, had taken the boy in to assist his widowed mother in eking out a scanty livelihood for herself and Frank's little sister. The result of the charity was that Frank had proved a most efficient lad and had grown up with the store, liked and trusted by all its patrons. In fact, he had become as everyone supposed, a fixture. And so Frank thought himself until within a short time.

For the last three months the old man had been getting terribly cross and exacting in his demands upon Frank, who had borne it patiently until patience had ceased to be a cardinal virtue in that connection. How he stood it so long was a wonder even to himself, and at last he shouted to the old man that he should leave at the end of the week, which he did.

Squire Courtwright did not realize the value of the young man nor the estimation in which he was held by the patrons of the store until he had gone, and then it began to dawn on his mind that, perhaps, he had done wrong in letting him go. The Squire was very obstinate, however, and now that Frank had left, determined not to acknowledge his value.

Several different persons had applied for the situation, and one or two of them had been given a trial; but they were utterly valueless as salesmen, and, besides, his trade had become so accustomed to Frank that they considered the new-comers in the light of interlopers and acted accordingly, to the very visible detriment of the business.

Like nearly all persons afflicted with deafness, Squire Courtwright was very tender on the subject, and those who pleased him most were those who least noticed his infirmity. I mention this fact, as it has quite an important place in this narrative. Frank knew this weakness of the Squire's very thoroughly, and as he had a warm regard for the old gentleman, was sorry that he had left him in anger, or, at least, wished that he had not been so precipitate in the matter and had stayed in the store until a suitable successor had been secured, in order that the business might not suffer.

After some deep study, Frank determined to return to his post but in such a way as not to sacrifice his pride. Accordingly he held a confab with several of his neighbors, the Squire's customers, and then called on Squire Courtwright and bade him good-bye, stating that he had accepted a position in a neighboring village. He did not wish the Squire to hold any hard feelings against him, he said, and offered to send him a man, who, he assured Mr. Courtwright, was fully as capable as he had been.

The Squire's pride was still pretty strong, and he demurred for some little time ere accepting Frank's offer. But, when he thought himself of the good hard cash already lost through the lack of a competent man, reason came to his aid and the proposition was accepted.

"There is one thing I forgot to mention," Frank shouted in the Squire's ear-trumpet, "and that is, the man I will send you is deaf but has acquired such a delicate sense of sight that he is enabled to tell by the motion of the lips what is said to him; and, therefore, experiences no difficulty from it. I will guarantee him to be fully as satisfactory as anyone you can get."

It is a true saying that "misery loves company" and Frank had counted on this in imparting this last piece of information concerning the clerk whom he so highly recommended. His expectations in this regard were not disappointed, for the Squire said that, if he could do the work, his deafness would make no difference—in fact, he himself might be able to learn to read language from the lips.

On the Monday following Frank's departure for his new field of labor, a middle-aged man appeared in Squire Courtwright's place of business and accosted the Squire: "Mr. Hartwell has informed me that you need a clerk. I have had long experience in that capacity and, if you give me a trial, will endeavor to please you."

Mr. Jones's appearance was very much against him, but, as Frank had recommended him so highly, he was put to work. Within a week, Squire Courtwright was blessing the day that Frank Hartwell had left his service and the fortunate chance which had brought to his door this paragon of clerks. Never, in all his experience in the grocery business, had the Squire seen such a man. In two days' time, Jones knew the contents of the shelves thorough-

ly, besides being able to put his hand on everything in the cellar. On the first day only had Squire Courtwright been called upon for prices. Jones appeared to know the ins and outs of the business even more thoroughly than Frank Hartwell. Not only was Jones on terms of familiarity with the contents of the store, but also with the persons who came to purchase thereof. He seemed to know them as well as if he had been the recipient of the same birch persuasion at school.

By these, as well as many other incidents, was Squire Courtwright utterly mystified. Trade had never been better. All his old customers returned and many new ones, so popular was the new clerk. His deafness was not the least trouble to him, as the Squire could readily see, and Jones had endeavored to give his employer some lessons in the art of hearing with the eyes but without much success. A customer would ask the Squire for some article, and, try as he would, not a word could he distinguish, while Jones, watching intently the customer's lips, would fill the order without asking a question.

How long matters might have gone on in this way, there is no means of ascertaining; but one day Squire Courtwright took a queer notion into his head old pate, which changed the current of things quite materially. A brother living in Chicago had long entreated the Squire to allow his organs of sound to be operated upon by a noted specialist of that city, and he, at last, determined to try it, at the same time resolving to keep the matter a secret so that, in case the experiment should fail, his neighbors might not know of his disappointment. On the contrary, should it prove successful, he would be able to have his little joke at his friends' expense. In order to best to accomplish his end, Squire Courtwright straightened up his business affairs, put the store in charge of Jones and left, ostensibly on a trip to Southern California. On his arrival in Chicago, the Squire informed his brother of his resolution and the two called on the doctor. Treatment was commenced at once, and at the end of three months Squire Courtwright flattered himself that his investment of \$300 was the most profitable one of his life, and returned home, able to hear as plainly as anyone could wish.

As he neared home, early in the afternoon, the idea struck him to carry his ear-trumpet as usual and go to the store outwardly as deaf as he had left it. As he entered the familiar door-way, several customers were standing near the stove in animated conversation with Jones.

"Speak of the devil, by gosh! there he is now," said one. "You'll have to go back to the deaf racket again, Frank."

"Frank?" thought the Squire. "Who the dickens is Frank? There's no one here by that name. Never mind, they'll be sure to make further remarks, and, thank fortune, I have now an opportunity to see myself in the light of my neighbors' conversation."

After hand-shakings and greetings were exchanged, the Squire went to the desk, apparently to look over the books but in reality to have an opportunity to hear the balance of the conversation.

"If I were you, Frank," remarked another, "I would tell the old man the truth and not try to keep up the farce any longer. He can't get along without you, for he'll lose his custom, as well as having things go to the devil in the store."

"Well," said Jones in reply, "I would if I didn't feel ashamed of the deceit. I wouldn't have done it in the first place only I saw how matters were and knew he was losing money. The truth of the matter is, Squire Courtwright took me when I was a boy, a mere lad, and has always treated me more like a father than an employer, and I felt sorry to have him lose anything through me. I was too proud to go back as Frank Hartwell, and for that reason alone I took you into the secret and went to work again as Sam Jones. I have worked harder for his interests since I came back than ever before, but I am getting tired of 'making up' like an actor for my daily work."

This revelation was almost too much for Squire Courtwright. He got down behind the desk and fairly shook with suppressed laughter. "The rascal! To think the scamp had my interest so much at heart! Ha, ha, ha!" And the old man nearly burst a blood-vessel in the effort to change his hearty laugh into a cough. "I'll pay him for it! The idea of his imposing upon me in such a way!" All the way home the Squire indulged in such thoughts of revenge, intermingled with spasms of laughter, which increased in vigor as his mind formulated a plan for revenge.

On his arrival at the store the next morning, Frank Hartwell found a note lying on the desk in Squire Courtwright's handwriting. Hastily opening it, he read:

Frank Hartwell, alias Sam Jones:
DEAR SIR—After the first of January you may consider yourself discharged. I will give you my reasons in person.

G. B. COURTWRIGHT.
"You found a note on your desk this morning, did you not?" inquired the Squire shortly after.
Frank looked for the ear-trumpet to make

a reply, but Mr. Courtwright had evidently forgotten it, and Frank reached for a pencil and paper.

"Never mind that," said the old man with grim humor. "You may be deaf yourself, but I can hear well enough. Before we talk the matter over, however, you may as well wash that paint off and get rid of your wig."

The upshot of the matter was that Frank Hartwell, by the aid of soap and water, dissolved Sam Jones and stood revealed, clothed in his right person. He was hardly prepared for what followed. Mr. Courtwright explained the reason for his discharge most satisfactorily by offering the young man a share in the business on such terms that he was enabled to accept without feeling too much obligation, the principal condition being that Frank should cure himself of deafness as fully as had Squire Courtwright.

BUSINESS LAW.

Brief Digests of Recent Decisions in Courts of Last Resort.

RIGHT TO IMPORT OPIUM.
Judge Hoffman, of the United States Circuit Court at San Francisco, rendered a decision sustaining the right of the Chinese to import opium under the treaty clause prohibiting its importation. The ground taken in the decision is that the treaty is not self-executing, and that since Congress has made no law regulating the opium traffic the clause is null.

BANK CHECK—NEGOTIABILITY.
Some points of interest to bankers were decided by the Supreme Court of the United States in the recent case of Bull vs. First National Bank of Kansas. In this case the Court held that an order for money drawn by one bank upon another is a bank check, and not a bill of exchange; that the addition of the words "in current funds" in such a check does not impair its negotiability, and that delay upon the part of a bona fide holder for value of such a check drawn by a bank in one State upon a bank in another State does not affect the non-availability of set-off as between such holder and the drawer where the funds upon which the check was drawn were still in the hands of the drawee when payment was demanded.

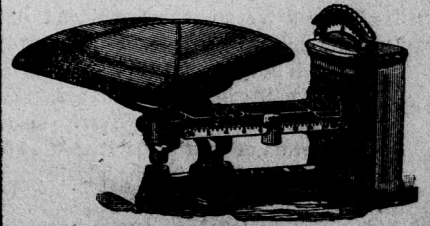
BANK LIEN ON STOCK SHARES.
The Supreme Court of Minnesota decided lately, in the case of The Nicollet National Bank of Minneapolis vs. The City Bank, that the act of 1881 prohibiting banks organized under the laws of the State from making loans or discounts on the security of the shares of their capital stock was effectual to prevent a bank from having a lien on the shares of a stockholder for a debt thus created subsequent to that enactment, although a by-law adopted prior to that statute had provided for such a lien. The Court held that, although the shares of such stock were made transferrable only on the books of the bank, an assignment of the same without such transfer invested the assignee with an equitable title, which would be protected as against all parties not showing a superior right, and that such an assignment by the stockholders for the purpose of collateral security was effectual as against the bank asserting a lien for a debt of the stockholders (contrary to the statute of 1881), and its refusal, because of such asserted lien, to make the proper transfer on its books, rendered it liable to the assignee in action for damages, as for the conversion of its stock. An attachment of the shares by the bank, after notice of the assignment, was, the Court said, ineffectual to defeat the prior right of the assignee.

Rents and Advertisers.

From the Chicago Inter-Ocean.
The Topeka Commonwealth, commenting upon a note from the Inter-Ocean upon the benefits to the public derived from "large advertisers," says: "It is commonly remarked by merchants, when a large advertising concern locates in the block with them, that the additional trade the large advertiser will draw to that block, a portion of which will drift into their stores, will more than compensate for the business lost by the additional competition. The highest rents in this city are to be found in the blocks in which there are the greatest number of large advertisers. The location of the business district of a city has been charged several blocks many times by a combination on the part of the large advertisers. Take the city of Fort Scott. A few years ago nearly the entire business of the city was done about the opera house and the market square. In 1885 four of the leading firms and heaviest advertisers of the city, on account of not being able to get good quarters, decided to erect a large and handsome block for their own use. They selected a location three blocks south of the market square. Their heavy advertising brought the trade to that location, and inside of a year a large proportion of the business men of the old section of the city moved to this block and paid higher rents; all drawn to get to what within twelve months had been made the business center of the city by these four firms. Fort Scott is not an exceptional case, and shows what can be done by nerve and money rightly spent in advertising."

PERFECTION SCALE

The Latest Improved and Best.



DOES NOT REQUIRE DOWN WEIGHT
Will Soon Save its Cost on any Counter.
For Sale by
GEO. C. WETHERS & CO., Detroit.
LAWRENCE & PERRY, Grand Rapids.
McCAULEY & CO., E. Saginaw
And by Wholesale Grocers generally. Send for Illustrated Catalogue.

The Michigan Tradesman.

LEEKY BUTTER—AN EXPERIENCE.

Written Especially for THE TRADESMAN.

It is winter now, and Nature's snowy garb which glistens so in the moonlight these cold nights serves as an ensign of truce between Mrs. O'Lolly and me. After a while, when the ground begins to show and the leeks rear their heads above the mould, the tocsin will be sounded and Mrs. O'Lolly and I will again be at war, she on the offensive, I on the defensive.

This lady has a cow, which, during a long and checkered career, has acquired a disreputable habit of coming in every spring just at the time when vegetation first starts. Now, I am not to blame for this trick of Mrs. O'Lolly's cow, neither am I the cause of those leeks starting before the snow is fairly off the ground, yet, by the beard of the Prophet! I get punished for it, nevertheless.

To continue my list of statistics, Mrs. O'Lolly makes butter and her cow eats leeks. Leeks, as everyone knows, are ninety-eight times more powerful than onions. A cow that eats them gives the most astounding milk ever seen, and butter made from it is a remarkable product of the dairy.

Sometime next April, Mrs. O'Lolly will come into the store, carrying upon her arm a market-basket which has grown old within my memory. There will be a roll of butter inside, which will be wrapped in a white cloth. The following colloquy will take place—I know just what it will be, for have n't I gone through with it every Spring for the past ten years?

"Good morning, Mrs. O'Lolly."

"Good mornin' to ye, Misther Winkle, an' a foine day it is."

"So it is, Mrs. O'Lolly. And how is your husband to-day?"

"Oh, the old mon's well enough, dhivil take him. Niver the bit he's been sick these twenty years, barrin' the rheumatiz an' the toime he fell down sthairs an' kilt the pig. Bad luck to such a careless old brute, say I!"

"Did the old man get hurt much, Mrs. O'Lolly?"

"He broke thray av his ribs, so he did, an' me a settin' up wid him o' neights an' a washin' his soide wid hot wather the nixt thray wakes to kape down the inflammation. But me beautiful pig, the wan Oi had set such store by forainst tax toime, it was kilt intoirly, an' a dead loss, so it was. Oeh! it's many the bit av bad luck have Oi had, Misther Winkle."

"That was a bad job, Mrs. O'Lolly."

"So it was, Misther Winkle, an' phat are ye payin' fer good pasture butther the day?"

"That depends on whether it's leeky or not. If it's good we pay twenty cents, but if it is leeky we don't want it at any price."

"Is twenty cents all ye pay to a poor old woman with a crazy old mon to support, Misther Winkle? Sure an' ye can pay a thrifle more nor that. Say twenty-foive."

"Can't do it possibly. Twenty cents is all we can stand now."

"Well, jist a thrifle, now. Oi don't ax much. Couldn't ye give twenty-three to the loikes av me?"

"Couldn't think of it."

"Give a poor old body twenty-wan, thin?"

"No, I will pay you twenty cents, and, mind, that means butter that isn't leeky."

"Dhivil the lake is in this, Misther Winkle. Jist tashte av it, now."

The tasting process is gone through with. "There, now, isn't that beautiful nice butter for annywan? Not a bit of a wade nor a lake will the old cow ate at all, at all."

"I think the butter is a thrifle leeky, Mrs. O'Lolly."

"Phat's that?"

"I say that I think I can detect a slight taste of leeks in it."

"You're misthaken intoirly, Misther Winkle. You must have be'n atin' onions an' it's yersilf ye tashte."

"I never eat onions."

"Well, the old cow niver ates lakes. Ye won't buy my butther because the old mon thrades some to Breckenridge's. But Oi told him not. Breckenridge, the old wag-abone! wud chate him out av his eyes, sure, if he had the chance. Sez Oi to the old mon, sez Oi, 'Thrade to Misther Winkles, fer he's an honest mon fer ye.' Come, now, don't be down on a poor old woman, the loikes av me. That's as beautiful foine butther as iver wint an the quane's table, so it is. Take jist this shmall pace, Misther Winkle, an' that's a dear."

"But I can't sell it."

"Och, pfut! Away wid ye! Sure an' the very lasht toime Oi wint to Cashville, an' walked ivry sthiep av the way, Oi was goin' up the sthrate along wid Misthress Barney McFaden, wid me bashket on me arm, jist, an' who should we mate but Misther Tompkins, the store-keeper."

"Good day till ye, Misthress O'Lolly, sez he; 'an' phat have ye there in your bashket?"

"Butther," sez Oi.

"Oi want it," sez he.

"It's a thrifle wady," sez Oi, 'an' maybe yez won't be after loikin' it fer that,' sez Oi.

"Dhivil the differ," sez he.

"Well, tashte av it, onyhov," sez Oi, 'to make sure loike.'

"Faix, Misthress O'Lolly," sez he, after tashtin' it, 'that's moighty nate butther av yourn, an' if all the reast av thim made the same, sure an' thim dhivils that makes the buttherine wad be dhrove out av the business intoirly,' sez he.

"An' he paid me twenty-seven cents fer it, an' sould out ivry blessed bit av it before iver Oi lift his shore. An' he sez to

me, the very lasht thing, 'Bring me ivry bit av butther ye can, Misthress O'Lolly, an' niver fear but Oi'll take it from ye.'"

"Why didn't you take this to him?"

"Och, sure an' Oi had all the churmin' be-shpoken but this shmall pace, an' it would n't pay to take it so far."

"Well, I am very sorry, but I can't use it in my business."

"Thin ye won't have it?"

"No, ma'am. It looks nice but it tastes and smells too strong to be of any use to me."

"Well, thin, good day to ye, an' bad luck wid it! An' lit me till ye wan thing, Misther Winkle, Oi'll hobble clane to Cashville o' cratches before iver Oi'll thrade another cint wid ye's long's Oi live! Oi know an honest mon whin Oi mate him, Misther Winkle, an' dhivil the wan have Oi seen the day!"

JOSEPH W. WINKLE.

WHIPS

GRAHAM ROYS, - Grand Rapids, Mich.

The "GOOD ENOUGH" Family



Lamps are filled direct by THE PUMP without lifting the Can. The Filling Tube adjusting to suit the height of any lamp. Any overflow or drippings are returned to the Can through an opening in the center of the top. When closed the Filling Tube enters this opening, preventing evaporation from EITHER PUMP OR CAN.



OIL AND GASOLINE CAN! EVERY LIVE DEALER SHOULD SELL THEM.

The Most Practical Large Sized Can in the market and the ONLY Pump Can which closes PERFECTLY AIR TIGHT preventing evaporation from either Can or Pump.

HALF A MILLION IN ACTUAL USE!

Though imitated in Appearance, by no means Equaled in Merit.

Its recognized Qualities and increasing Popularity has induced imitations and its would-be competitors are trying to follow—their eyes fixed on the "GOOD ENOUGH"—

The Bright Star That Leads Them All.

DON'T BE HUMBUGGED by cheap and worthless imitations and SO-CALLED air tight Cans. Buy the ORIGINAL—the GENUINE OLD RELIABLE "GOOD ENOUGH" and guarantee your customers

ABSOLUTE SAFETY AND THE GREATEST POSSIBLE CONVENIENCE.

MANUFACTURED BY Winfield Manufacturing Co., Warren, O.

ASK YOUR JOBBER FOR THESE CANS. INSIST ON HAVING THEM. TAKE NO OTHER.

CEO. E. HOWES,

C. N. RAPP, Manager,

JOBBER IN

Apples, Potatoes AND Onions.

SPECIALTIES:

Oranges, Lemons, Bananas.

3 Ionia St., GRAND RAPIDS, MICH.

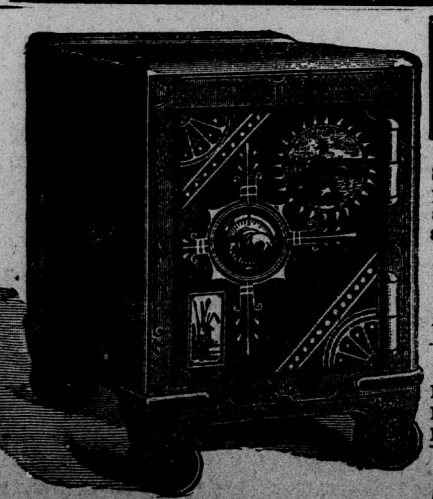
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IMPORTERS AND JOBBERS OF

Notions, Hosiery, Knit Goods, Furnishing Goods, Etc.,

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No Goods Sold at Retail. - Telephone 679.



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We manufacture a line of Fire Proof Safes that combine all the modern improvements and meet with ready sale among business men and dealers of all kind. Any business house can handle our Safes in connection with any other line of goods without additional expense or interference with any other business.

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MANUFACTURER OF

CANY HOOK AND PEAVY HANDLES.

Jobber in Hand-Shaved White Hickory Axe Handles.

I manufacture my handles from rived second growth maple, turned 2 1-2, 2 9-16, 2 11-16 at bulge as ordered.

My stock is kiln-dried, and with a capacity of fifty doz. per day can fill all orders promptly.

PROMPT ATTENTION TO MAIL ORDERS.

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FOR SALE!

Furniture and undertaking business in a live town in the Western part of Michigan. Will sell or rent store building. Good reason for selling. A clean stock of furniture and undertaking goods. A grand chance for the right man. Address "G" care of the Michigan Tradesman.

Whips.

The best whips in the world, made in all grades. Buggy, Carriages, Cab, Team, Farm and Express.

JENNESS & MCGURDY,

Importers and Manufacturers' Agents.

DEALERS IN

Crockery, China, Glassware,

Fancy Goods of all Description.

HOTEL AND STEAMBOAT GOODS.

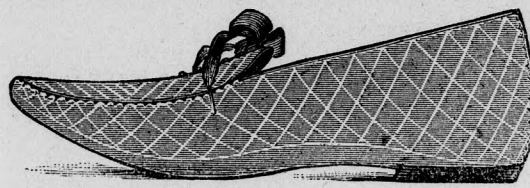
Bronze and Library Lamps, Chandeliers, Brackets, Etc.,

73 and 75 Jefferson Ave.,

DETROIT, - MICH.

Wholesale Agents for Duffield's Canadian Lamps.

WIGWAM SLIPPERS.



Send Your Spring Orders to MAYHEW.

Men's 10 00 Youth's and Misses 7 00
" With soles 11 25 " " " with soles 8 00
Boys and women's 8 50 Children's 6 00
" " " with soles 9 75 " " " with soles 6 75

Woonsocket and Wales-Goodyear Rubbers, Boston Knit and Wool Boots.

Rhode Island Lumbermen's Heel and Strap F. 9c net. Ditto no Heel and Strap, F. 7c net.

G. R. MAYHEW, Grand Rapids.



KING'S

Quick-Rising

BUCKWHEAT FLOUR.

THE BEST GOODS MADE,

PUT UP IN 5 lb. and 2 1-2 lb. PACKAGES.



100 lb. Cases - - \$5.00.
80 lb. Cases - - \$4.25.

For Sale By

Bulkley, Lemon & Hoops, Arthur Meigs & Co.,
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AND ALL JOBBERS IN THE UNITED STATES.

Manufactured By

KING & LAMB, No. 14 5th Ave., CHICAGO, ILL.

PERKINS & HESS

DEALERS IN

Hides, Furs, Wool & Tallow,

NOS. 122 and 124 LOUIS STREET, GRAND RAPIDS, MICHIGAN.
WE CARRY A STOCK OF CURE TALLOW FOR MILL USE.

ARCTIC BAKING POWDER!

1-8 lb. Cans	6 Doz. in case	- - -	500 Gross.
1-4 " "	4 " "	- - -	75 Doz.
1-2 " "	2 " "	- - -	140 " "
1 " "	1 " "	- - -	240 " "
5 " "	1-2 " "	- - -	1200 " "
Glass Mug	2 " "	- - -	90 " "
Tea Caddie	1 " "	- - -	275 " "

THE LAST TWO ASSORTED COLORS.

The ARCTIC BAKING POWDER has now stood the test for ten years with a steady increasing demand.

MANUFACTURED ONLY BY THE

ARCTIC MANUFACTURING CO.,

38 & 40 LOUIS STREET,

Grand Rapids, - Mich.



"Now, John, don't fail to get some of the DINGMAN SOAP. Sister Clara writes that it is the best in the world for washing clothes and all house-cleaning work."

FOR SALE BY

Hawkins & Perry

Wholesale Agents,

GRAND RAPIDS, MICH.

HESTER & FOX,

Manufacturers' Agents for

SAW AND CRIST MILL MACHINERY,



Planers, Matchers, Moulders and all kinds of Wood-Working Machinery, Saws, Belting and Oils.

And Dodge's Patent Wood Split Pulley. Large stock kept on hand. Send for Sample Pulley and become convinced of their superiority.

Write for Prices. 44, 46 and 48 So. Division St., GRAND RAPIDS, MICH.



RISEING SUN BUCKWHEAT.

Guaranteed Absolutely Pure.

ORDERS FROM RETAIL TRADE SOLICITED.

NEWAYGO ROLLER MILLS,

Newaygo, - Mich.

BULKLEY, LEMON & HOOPS,

Wholesale Grocers.

IMPORTERS OF

Teas, Lemons and Foreign Fruits.

SOLE AGENTS FOR

"Acme" Herkimer Co. Cheese, Lautz Bros.

Soaps and Niagara Starch.

Send for Cigar Catalogue and

ask for Special Inside Prices

on anything in our line.

LEISURE HOUR JOTTINGS.

BY A COUNTRY MERCHANT.

Written Especially for THE TRADESMAN.

We have Biblical authority that an ancient gentleman named David once made an assertion to the effect that he considered all men liars. I have forgotten, if, indeed, I ever knew, what it was that impelled David to make this sweeping, gloomy and pessimistic statement, but I have always thought it would have looked more consistent, or, at least, more reasonably credible, if he had substituted the words, "a majority of" for that of "all." Perhaps, however, although we may consider the allegation too comprehensive and too unsusceptible of proof, we should have more charity for David than David appeared to have for his fellow-men. If, for instance, at the time it was made, he had been sitting on the counter of a corner grocery, watching the vigorous expectation of a dozen visitors and listening for an hour or two to an uninterrupted succession of fishing and hunting stories, we could readily discern the reason for his declaration. If, again, he was doing a "strictly cash" business in some line of merchandise, and was engaged in looking over the "slips" in his drawer, we could, almost gladly, excuse him for his exaggeration. Or, once more, if he was an enthusiastic and ambitious politician and had just sustained an unexpected and crushing defeat in his canvass for a profitable and desirable office, we, having, perhaps, a "fellow-feeling," would cheerfully acquit him of the charge of absurdity and unreasonableness.

And, seriously, after some reflection, I am inclined to believe that the old psalmist approached the absolute truth more closely than we have ever been inclined to give him credit for. If a modern Diogenes should light his lantern and start out in search of an honest man and should reject every individual who had, in the remotest degree, ever falsified himself, I am almost satisfied that the existence of the said modern Diogenes would be too limited to accomplish his object. If stoning to death were the penalty for lying and I should be convicted and sentenced for that offence and the gentleman in charge of the ceremonies should remark: "Now, let him who has never prevaricated cast the first stone," I shouldn't commence to dodge.

Falsehood is one of the most curious and inexplicable faults of the human character, inasmuch as not one person in a half-dozen who lies does it with the intention of committing a wrong or injury of any nature. Call a man a liar and he will fall into a violent passion, although he knows the accusation to be true; and he will, perhaps, tell two or three more lies to prove that his accuser has maligned him, and even if he pleads guilty and promises reformation he will mingle lies with his promises.

There is an old story, and one which has probably been in print before, which illustrates this:

There was, once upon a time, a very fervent and devout member of a certain church society, who possessed all the essentials of a zealous Christian except one. The old man was liberal, charitable, orthodox and painstaking and regular in all his duties, but he was a terrific liar. The brethren labored and argued with the offender but in vain, and at last it became evident that the "unwashed" would take no more stock in their consistency as long as he remained in "good standing." Charges and specifications were, accordingly, prepared and a church trial ordered. At the appointed time, the old man was present in a very penitent and lachrymose condition. When the time came for his defense he arose and said:

"Brothers and sisters, there's no one that realizes my terrible guilt more'n myself! I've fought an' fought agin that habit, an' now I've begun to git control of it an' am going to reform from this minit. Oh, brethering, how you'd feel for me if you only knew how many bar's an' bar's of tears I've shed over that sinful practice!"

I will except from the liars whose faults I am almost willing to extenuate, two classes, at least: those who lie for selfish and mercenary motives and who intend to deliberately injure their fellow-men, and the professional political liars. With what unction these latter individuals, during the heat of the campaign, will assure you that, in the event of the success of their party, "Truth, crushed to earth, will rise again;" and with what equanimity and indifference they will accept the dictum of their party managers that truth recumbent is more serviceable than truth perpendicular.

I have sometimes thought that politicians, like poets, are born and not made. I remember hearing an anecdote of one, once, that served to help confirm the belief. A noted Western congressman, governor and senator, who long since "went over to the majority," was the subject of the story. I presume that, like the majority of noted Americans, he was "born of poor but honest parents;" at least, circumstances were such that he left the paternal roof at an early age, engaged in various pursuits, and finally blossomed out into a lawyer of more than local prominence. Drifting readily and easily into politics, he held various state offices, went to Congress and, finally, became a candidate for governor. While "stumping" the State for the latter office, he was billed for a speech in the neighborhood of his old home and his father attended the

meeting. The next morning, at breakfast, the candidate's mother, who had remained at home, remarked:

"How'd you like John's speech, Pa?"

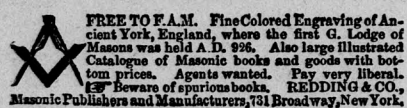
The only reply was a grunt, and the old lady repeated her inquiry.

"Ma," said the old gentleman, solemnly, "do you remember how we used to thrash that little cuss for lyin'?"

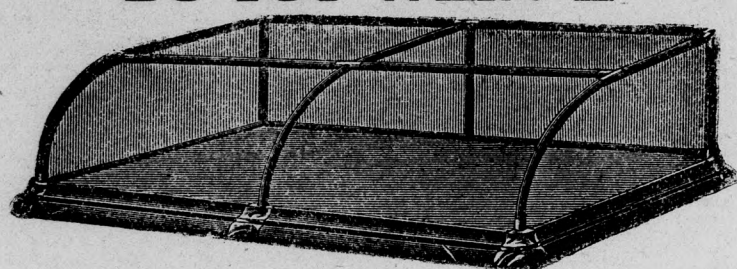
"Yes, Pa!"

"Well," resumed the old man, as he viciously jabbed his fork into a pile of pancakes, "it done no good, Ma; it done no good!"

I hadn't the remotest idea when I commenced this paper of writing a moral essay or indulging in a dissertation and truth and falsehood—I merely intended the remarks I have made as a sort of an introduction to the prolific subject of the prevarications of traders, wherein I proposed to endeavor to separate the sheep from the goats and to argue that there are certain "white lies" in business, which, if not entirely justifiable, are, at least, susceptible of excuse and palliation. But this venturesome undertaking will, necessarily, have to be postponed, *pro tem.*



DO YOU WANT A



If so, send for Catalogue and Price-List to

HEYMAN & CO., 63 and 65 Canal St., Grand Rapids.

C. C. BUNTING.

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BUNTING & DAVIS,
Commission Merchants.

Specialties: Apples and Potatoes in Car Lots.

20 and 22 OTTAWA ST., GRAND RAPIDS, MICH.

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DETROIT, MICH.

Manufacturers of the following well-known Brands of

SOAPS

QUEEN ANNE, MOTTLED GERMAN, ROYAL BAR, SUPERIOR, MASCOTTE,
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MONDAY, AND OTHERS.

For Quotations address

W. G. HAWKINS,
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Salesman for Western Michigan.

AX HANDLES!

1 x Ax Handles	-	-	-	\$.75
2 x " "	-	-	-	1.25
3 x " "	-	-	-	2.00
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4 x " "	-	-	-	2.25

C. & D. LANTERNS,

OIL CANS AND TANKS,

And a General Line of

PAPER & WOODENWARE.

CURTISS & DUNTON,

SEEDS

FOR EVERYBODY.

For the Field or Garden.

If you want to buy

CLOVER OR
TIMOTHY SEED

Or any other kind, send to the

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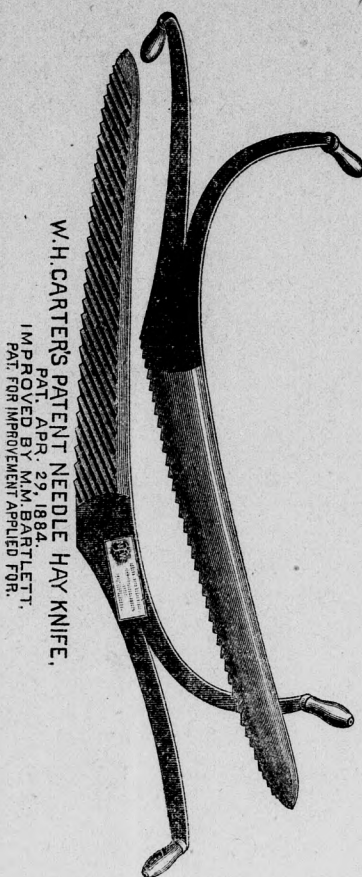
71 CANAL ST.,

W. T. LAMOREAUX.

Grand Rapids, Mich.

FOSTER, STEVENS & CO.,

AGENTS FOR THE



W. H. CARTER'S PATENT NEEDLE HAY KNIFE.

Patented April 29, 1884.

NEEDLE HAY KNIFE.

Improvement patented April 28, 1885, of which we are the sole manufacturers, has been tested with the most celebrated knives of other makers, and has proved an easier and faster cutter than any other. Its special excellence consists in the chisel-edge tooth shown in the engraving. It may be used for cutting hay in the mow, stack and bale; also ditching, cutting peat, or any other work for which a hay knife is used. It can be readily ground by the most inexperienced, as it requires to be ground only on one side. Should a tooth break, all that is necessary to replace the damage is to grind it once and a new chisel tooth appears. It can ordinarily be sharpened with a common scythe stone. Try one and you will give it the preference.

FOSTER, STEVENS & CO.,

10 and 12 Monroe St., 33 to 41 Louis St.,

Grand Rapids, - Mich.



The accompanying illustrations represents the

Boss Tobacco Pail Cover.

It will fit any pail, and keep the Tobacco moist and fresh until entirely used.

It will pay for itself in a short time.

You cannot afford to do without it.

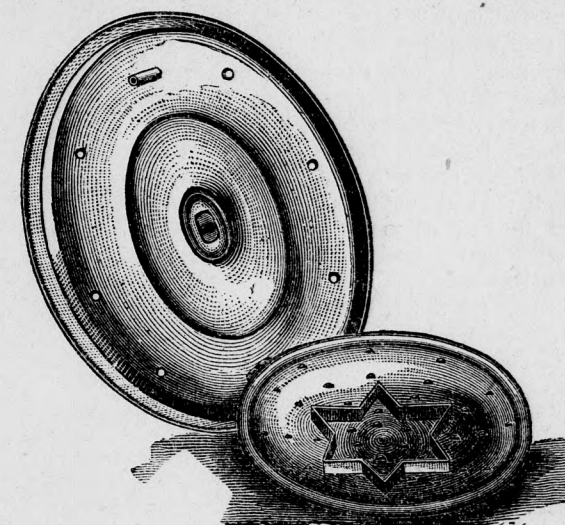
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ARTHUR MEIGS & CO.

Wholesale Crocers,

Sole Agents,

77 to 83 SOUTH DIVISION STREET, GRAND RAPIDS.



BELL, CONRAD & CO.,

58 Michigan Ave., Chicago,

PROPRIETORS OF

Century Spice Mills,

IMPORTERS OF

TEAS, COFFEES & SPICES.

OWNERS OF THE FOLLOWING CELEBRATED BRANDS:

JAPAN TEA---"Red Dragon" Chop.

COFFEE---O. G. Plantation Java,

Imperial, Javoka, Banner, Mexican.

The Best Coffee on Earth. We Solicit Communications.

W. R. KEASEY, Traveling Representative.

LION
MOCHA, JAVA
AND RIO
COFFEE
WOOLSON SPICE CO.
KANSAS CITY-MO. TOLEDO-OHIO.

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MOCHA, JAVA
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KANSAS CITY-MO. TOLEDO-OHIO.

MERCHANTS! Increase Your SALES AND PROFITS BY HANDLING LION COFFEE.

IT GIVES ABSOLUTE SATISFACTION

To Consumers, and is, Consequently, a Quick and Easy Seller.

Lion Coffee has more actual Merit than any Roasted Coffee sold at the price either in Packages or in Bulk and storekeepers all over the State of Michigan and elsewhere who are not already handling Lion are urged to give it a trial. We cheerfully answer all communications regarding prices, etc. Convenient shipping depots established at all prominent cities, securing quick delivery. For sale by all the wholesale trade everywhere. Manufactured by the Woolson Spice Co., Toledo, Ohio.

L. WINTERNITZ, Resident Agent,

Grand Rapids, Mich.

Groceries.

Sealing and Testing Scales, Weights and Measures.

One of the laws on our statute books provides for the sealing and testing of scales, weights and measures at least once a year, prescribing the fees which shall be paid for such inspection and investing in city clerks the authority to enforce the law. The statute is practically a dead letter, because no penalty is prescribed for failure to comply with the law or for refusal to pay the fees demanded for inspection. The fees prescribed in the statute are as follows:

SEALING WET MEASURES.	
2 gallon measure.	4 cents
1 gallon measure.	2 "
1 pint measure.	2 "
1 quart measure.	2 "
1/2 pint measure.	2 "
1/4 pint measure.	2 "
SEALING DRY MEASURES.	
1 half bushel.	5 cents
1 one-half peck.	3 "
1 two quart.	2 "
1 one quart.	2 "
1 yard measure.	2 "
TESTING SCALES.	
Hay scales.	\$2.00
Dromedaries.	2.00
Horse scales.	2.00
Platform scales on wheels.	1.00
Counter platform scales.	.75
Counter grocer's scales.	.50
Counter tin grocer's scales.	.25

No attempt has been made to enforce the law in this city for about eight years, until recently, when City Clerk Belknap appointed C. E. Parker Deputy Sealer and the latter entered upon the work assigned him. In an interview with a reporter of THE TRADESMAN, Mr. Parker says he found the scales and measures in the city in a deplorable condition, generally speaking, some being in favor of the owner and some against. The scales used by coal dealers weighed from 200 to 300 pounds short and the hay scales cheated the purchaser from 300 to 600 pounds. Many butchers' and grocers' scales were found to be badly out of order, more cases being recorded where the merchant was giving eighteen ounces for the pound than fourteen. A leading wholesale liquor house has used a gallon measure for years which holds a gill over a gallon, the loss in this case having probably reached several hundred dollars. Mr. Parker and his assistant have met with considerable opposition in the pursuit of their duties, but intend to keep at work until they have covered the entire city, when the names of those who refuse to conform to the law will be reported to the Council.

The Grocery Market.

There is no change to note in the condition of the sugar market. M. Licht, in his crop estimates for December, made the aggregate of beet sugar, new crop, 2,262,500 tons, against 2,630,442 tons for the last crop year, and of the new cane-sugar crops of the world a total of 2,295,000 tons, against 2,310,000 tons the past year. He places the sugar consumption of the world in the last year at equal to about 4,998,450 tons (including 158,000 tons of old stock), and intimates the probability of an augmented aggregate consumption in the new crop year. Minford, in his weekly estimate, reports 92,785 tons of raw sugar at the ports of Boston, New York and Philadelphia, against 109,359 tons a year ago. THE TRADESMAN looks for no change during the remainder of the month, although a decline of 1-16c, or 1/8c, may possibly be recorded. The manufacturers of package coffees have reduced their quotations 1/8c. On account of the steamship Alexandria going on the rocks at the Azores, with 65,000 packages of Valencia raisins on board, the market in that article is considerably stimulated. The American sardine stock is another article which has succumbed to the wiles of the "syndicator," the stock in sight being thoroughly cornered. The "trust" brazenly announces an advance of 1/8c in 1/4c and 1/8c in 1/2c, to go into effect on February 1. In the meantime, the market has stiffened 1/8c, on its own accord. Dealers would do well to lay in good stocks, as the trust is likely to hold a strong hand. The candy market is very strong, on account of the high prices of sugars, and an advance is looked for at any moment. Oranges and lemons are firmer and a shade higher, notwithstanding the cold and unfavorable weather. The Florida crop is nearly all marketed and the visible supply is not large. Dates are lower and we think a good purchase. Nuts are about steady. Figs are firm, except bags, which are lower. The manufacturers of straw paper met in Chicago on the 11th and 12th, all the mills west of the Allegheny mountains being represented except one. The Committee on Product reported the mills 3,000,000 pounds behind their orders, which is equivalent to an eight days' run. At the December meeting a large shortage and scarcity of straw were reported. At this meeting, every mill reported plenty of straw, but bought at a high price, some purchases being reported as high as \$11 per ton. A motion to advance prices 25 cents per 100 pounds was promptly laid on the table, but a committee was appointed to draw up articles of association for a paper trust, to control the entire product. The roll paper men, comprising the plain and tarred building paper manufacturers, have a big deal on hand, but are keeping it very secret. It is known, however, that the Delphi mill, one of the largest in the country, has been bought by a syndicate and that other purchases are in prospect. The opinion seems to be general that the syndicate proposes to purchase or secure control of all the mills and then shut them down until the stock on hand is entirely exhausted.

The "Anchor" Brand.

While it is true that more oysters have been sold in this State than ever before, it is equally true that the sale of the celebrated "Anchor" brand has increased in even greater ratio. This condition of things is due solely to the fact that the "Anchor" brand is superior to most of the other brands sold in the West and is excelled by none. Remember that F. J. Dettenthaler is the sole owner of the "Anchor" brand.

The White Lake Creamery Association has leased its creamery at Whitehall to Edwin M. Snider, of Claybanks, for \$200 for the season.

L. Hoffman & Co., grocers, St. Johns: "Good paper."

ALFRED J. BROWN,

—JOBBER IN—

FOREIGN, TROPICAL AND CALIFORNIA

FRUITS.



Bananas, Our Specialty.

15 and 18 No. Division St.

GRAND RAPIDS, - MICH.



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THURBER, WHYLAND & CO., NEW YORK, RELIABLE FOOD PRODUCTS.

(It is both pleasant and profitable for merchants to occasionally visit New York, and all such are cordially invited to call, look through our establishment, corner West Broadway, Rensselaer and Hudson streets, and make our acquaintance, whether they wish to buy goods or not. Ask for a member of the firm.)

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WHOLESALE PRICE CURRENT.

These prices are for cash buyers, who pay promptly and buy in full packages.

AXLE GREASE.

10 cent cans.

1 lb. 1.40

6 oz. 2.80

3 lb. 3.80

1 lb. 4.05

2 1/2 lb. 11.75

3 lb. 13.75

5 lb. 17.75

10 lb. 22.20

Aome, 1/2 d cans, 3 doz. case.

1 lb. 1.50

3 lb. 3.00

Princess, 1 lb. 2.00

15. 3.75

Arctic, 1/2 d cans, 4 doz. case.

1 lb. 1.40

3 lb. 4.40

5 lb. 11.75

10 lb. 22.20

Arctic, 1 lb cans, (tall) 2 doz.

1 lb. 1.40

3 lb. 4.40

5 lb. 11.75

10 lb. 22.20

Absolute, 1/2 d cans, 100 cans in case.

1 lb. 1.40

3 lb. 4.40

5 lb. 11.75

10 lb. 22.20

Telfer's 1/2 d cans, 6 doz in case.

1 lb. 1.40

3 lb. 4.40

5 lb. 11.75

10 lb. 22.20

Dry, No. 2.

doz. 25

Grand Haven, No. 3.

doz. 45

Liquid, 3 doz.

doz. 35

Arctic 4 doz.

gross 35

Arctic 8 doz.

gross 70

Arctic No. 2.

RAISINS, VALENCIA.

do 1/4

do 1/2

do 3/4

do 1

do 1 1/2

do 2

do 3

do 4

do 5

do 6

do 7

do 8

do 9

do 10

do 11

do 12

do 13

do 14

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do 39

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do 41

do 42

do 43

TEAS.

Japan ordinary.

do 1/4

do 1/2

do 3/4

do 1

do 1 1/2

do 2

do 3

do 4

do 5

do 6

do 7

do 8

do 9

do 10

do 11

do 12

do 13

do 14

do 15

do 16

do 17

do 18

do 19

do 20

do 21

do 22

do 23

do 24

do 25

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VINEGAR.

30 gr. 50 gr.

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OYSTERS AND FISH.

F. J. Dettenthaler quotes as follows:

OYSTERS.

Fairhaven Counts.

Selects.

Standard.

Standard.

Standard.

Standard.

Standard.

Standard.

Standard.

Standard.

Standard.</

The Michigan Tradesman.

Joys and Sorrows of a Drummer.

A hasty smack of "weiner-wurst,"
A glass of beer to slake his thirst;
A hurried shave—a nickel shine—
With buzzing head he ope's his "line."

From store to store all day he tramps,
His worn-out samples full of he vanaps.
"What use," the merchant cries "to waste
Your time? My orders are all placed."

His dinner made on a musty roll,
To the scalper then he takes a stroll;
A ticket for next run he buys
And to the depot sadly hies.

All night he lays on a lumpy seat,
(His sleeper fair is charged up neat;
And hotel bill at three per day,
A stake to raise for his Sunday story).

Delayed by snow or drenched by rain,
Benumbed with cold or filled with pain,
His dates he makes, with every nerve
To utmost tries his firm to serve.

No loving spouse upon him smiles,
No children greet with playful wiles;
A shabby room, cold as the grave,
Awaits the tired commercial slave.

When trade is flat and orders nil,
Despite his oratoric skill,
Upon his "bill" the firm will pounce,
And then that drummer gets the "bounce."

But when galore his orders wait,
Behold his graceful, lithe some gait;
No pomboon sweeter than his smile,
A dollar meal is just his style.

His waistcoat then with capon lined,
Dull care, poor fare, all left behind;
His orders mailed, with flowery grace
I'd tell at length and I the space.

"My year is up, three other firms
Have offered me much better terms,"
That's what the drummer then intones,
"I'll bet the drinks the old man bites."

Now up, now down, 'tis always so,
As on their rounds the drummers go,
And beat their drums, for well 'tis said
That "drumming is the soul of trade."

Overlook their faults with pity's eye,
Their virtues plead, nor e'en deny;
Their yarns you've often heard before—
It once you laughed, now laugh the more.

And check the glance of rudeness cast,
When o'er your desk his card is passed;
And if you don't an order place,
Say "no," at least, with smiling face.

The Ginger Vice.

Few people are aware of the extent of a peculiar kind of dissipation known as ginger drinking, says a writer in the Brooklyn Citizen. The article used is the essence of ginger, such as is put up in the several proprietary preparations known to the trade or the alcoholic extract ordinarily sold over the druggist's counter. Having once acquired a liking for it the victim becomes as much a slave to his appetite as the opium eater, or the votary of cocaine. In its effect it is much the most injurious of all such practices, for in course of time it destroys the coating of the stomach and dooms its victims to a slow and agonizing death. The druggist who told me about the thing says that as ginger essence contains about 50 per cent. alcohol, and whisky less than 50 per cent., the former is therefore twice as intoxicating. In fact, this is the reason why it is used by hardened old toppers whose stomachs are no longer capable of intoxicating stimulation from whisky. They need the powerful agency of the alcohol in the ginger extract. He told me he had two regular customers—one a woman who had contracted the habit through employing the ginger on several occasions for stomachic pains. The relief it afforded her was so grateful that she took to it upon any recurrence of her trouble. She found, too, that the slight exhilaration of the alcohol banished mental depression. In this way she got to using it regularly, and finally to such excess that she was often grossly intoxicated. Large doses produce a quiet stupor, additional doses induce a profound lethargic slumber, which lasts in some cases for twenty-four hours. His other customer was a peddler, who came at a certain hour every morning, bought a four-ounce bottle and drank its contents by noon. The man craved the stuff so ardently that he was unable to go about his business until he had set the machinery of his stomach in operation, and started the circulation of the blood by means of the fiery draught. He says that the habit is well known to the drug trade.

Victory for the Farmers.

The Washburn & Moen monopoly has sustained a defeat in the Iowa Federal Courts. This interest controls the patent of Glidden, whereby barbed fencing is made by twisting one wire about another and fastening the barbs at set distances. Simple as is the contrivance, it has come into wide use, and the Washburn & Moen Co. has established itself as one of the most relentless of industrial despots. With its patents and its protective tax of 45 per cent., there has been no course for the farmer save to pay. His drive well and his fence must both yield whatever tribute the monopolist might exact. Such, for years, was the situation. But the drive well fraud was outlawed a few months ago, and now Judge Shiras, at Dubuque, decides that a wire company at Waterloo can make fencing without permission of the Eastern people. The Judge finds that Glidden had no good patent in 1874, for lack of novelty, because Alvin Morley had used the device in 1859 and Michael Kelly had patented it in 1868.

The decision of the Northern District of Iowa will undoubtedly go before Judge Brewer, on appeal, and thence to the United States Supreme Court. But there is little doubt that courts and juries forever reflect the true temper of the people. The farmers of the West have been robbed and persecuted by these drive well and barb wire patriots until the pretensions of the monopolists have become utterly hateful. Foreclosures have seen their best day. They may now expect a succession of disasters, and the country will be the better for it.

Pittsburg Window Glass Workers.

About 2,000 Pittsburg glass blowers have secured an advance of wages of 5 per cent. by the new sitting scale. A remarkable advance in the price of window glass has been going on during the past few months, caused by the heavy demand. At present there are more orders booked than the entire stock in the country, both of home make and imported, will supply. Such a condition has not been known before at this season of the year. An advance in the price of 50 per cent. over that asked last year is a natural result. The advance has been gradual but steady. All through 1886 the quotations were 80 per cent. off the card rate. During this year the ruling price has been 70 and 10 off, an advance of 40 per cent. over the prices of 1886, and now 70 straight is asked. This is just exactly an advance of 50 per cent. over the prices which ruled in 1886.

GLADSTONE, MICHIGAN.

To the man seeking a business location or contemplating a change, the lumberman, the manufacturer, we invite your attention to the opportunities, prospects and present situation of this

NEW TOWN

With magnificent harbor facilities (to the great harbors belong the great cities), backed by many square miles of White Pine and Hardwood forests untouched by the woodsman's axe, affording the most practicable facilities for the establishment of woodworking industries. To these, whether great or small,

FREE SITES

Are offered. Immediately tributary to this port are the greatest iron-ore producing ranges in the World, embracing the Gogebic, Menominee and Marquette, which will find their outlet, in due course, via this natural shipping point. The great Minneapolis, Sault Ste. Marie & Atlantic Railway will enter this port by December 1. It has already expended over

\$500,000.00

In Docks, Warehouses, Depots and Terminal facilities. Over One Hundred and Fifty (150) business houses and dwellings have been built within the past three months, and the promise of growth for the coming year is most flattering.

For further particulars, opportunities for business, maps and plats, address

F. W. MCKINNEY,

Agent Sault Ste. Marie Land and Improvement Co.,

GLADSTONE, MICH.

P. STEKETEE & SONS,
JOBBER IN
DRY GOODS,
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AND 10, 12, 14, 16 AND 18 FOUNTAIN STREET,
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Peerless Carpet Warps and Geese Feathers
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MOSELEY BROS.,
WHOLESALE
Fruits, Seeds, Oysters & Produce,
ALL KINDS OF FIELD SEEDS A SPECIALTY.
If you are in Market to Buy or Sell Clover Seed, Beans or Potatoes, will be pleased to hear from you.
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LUMBERMEN'S SUPPLIES,
Hats, Caps, Etc.

All winter goods will be sold at and

BELOW COST
FOR 30 DAYS

To make room for

SPRING GOODS

Which are now arriving.

TERMS:-- 7 per cent. 10 days.
" 5 " 30
" NET 60 "

I. C. LEVI, 36, 38, 40 and 42 Canal St.,
GRAND RAPIDS,

VINDEX

THE BEST

5-C. CIGAR

In the World.

STRAIGHT HAVANA LONG FILLER,
SUMATRA WRAPPER.

CLARK, JEWELL & CO.,

Sole Agents for Western Mich.

W. STEELE PACKING & PROVISION CO.,

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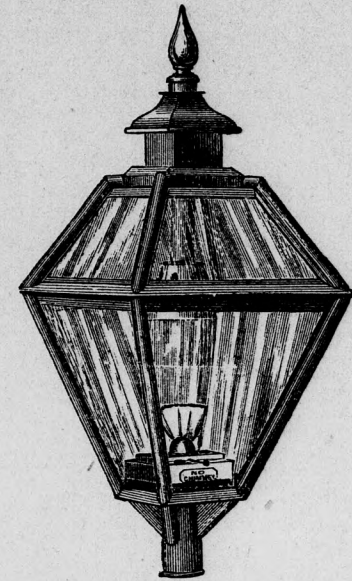
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Lamps, Lamp Chimneys, Lanterns, Oil and Gasoline Street Lamps, Oil Cans, Oil Tanks, Kitchen and Factory Lamps, Library Lamps, Piona Lamps, Ruby Globe Hall Lights, Crockery, Glassware and Akron Stoneware.

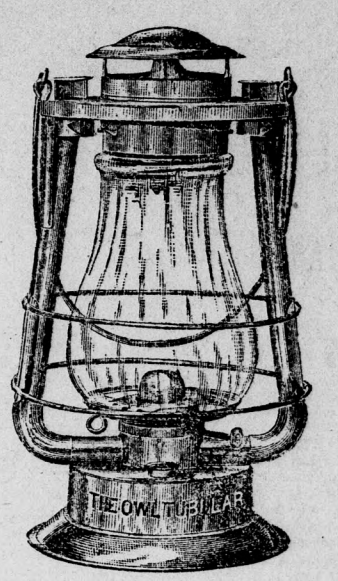


Self Extinguishing Tubular Street Lamps.

Cuts and prices furnished on application. State how many would be needed.

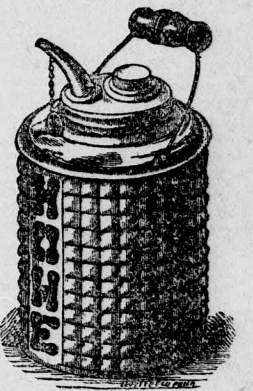
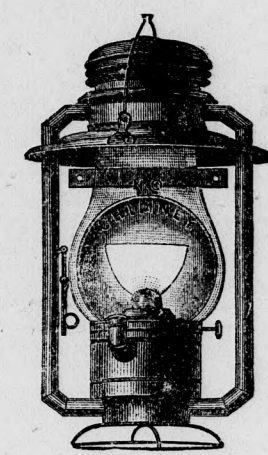
Tubular Mill Lantern.

(See cut below.) Largest light known. Will stand any storms.



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Our prices unchanged in face of the great advances on all metal goods. Largest assortment lanterns. Lowest Possible Prices. Prices Mailed on Application.



Best and Cheapest—3, 5 and 10 gallon Impervious Wood. Will not rust. Will outlast any other style. Price, \$3 per dozen lower than other cans. Other Cans—The Pinefore, 3, 5 and 10 gallons; the Goodenough 5 and 10 gallons; the Peek-a-boo, 5 and 10 gallons; Glass oil cans 1/2 and 1 gallon; Tin oil cans, 1/2 and 1 gallon. All the Staple Kerosene Goods. Write for catalogue.

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The Most Popular 10c cigar, and

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