NO. 227.

The Michigan Tradesman.

VOL. 5.

GRAND RAPIDS, WEDNESDAY, JANUARY 25, 1888.

Garden and Field Seeds

ALFRED J. BROWN,

JAMES VICK, SEEDSMAN OF ROCHESTER.

16 and 18 North Division St.,

GRAND RAPIDS

PLEASE NOTE—Parties contemplating buying seeds in bulk should embrace the epportunity of securing good reliable seeds from the well-known house of James Vick. As we deal exclusively with James Vick, Seedsman, we can save you money as our goods come in large quantities, thus saving you express charges.

We can supply you with box package meds containing 200 5c papers for \$4, giving you a profit of \$6 per box.

On short notice we will mail you free Vick's beautiful Floral Guide, together with our wholesale price list.

Alfred J. Brown, Seedsman

Combines the Advantages of a

Pass Book and the Coupon

System.

PRICE LIST.

20	Coupon	Pass	Books	3	\$ 1	00
50	"	"	"		 2	00
Ð	"	**			 3	00
250		"				
5D0	"	**	"		 10	0
1000	, "	"	"		 17	5

Money can be sent by postal note or postoffice or express order.

E. A. STOWE & BRO,, Grand Rapids, Mich.

We are agents for Brazil Block Coal. The est and cheapest steam coal in the market.

Grand Rapids Ice & Coal Co.,

BEANS

I have a nice lot of Hand- ULU. picked Beans I offer to the trade. Parties in want can get supplied by writing to

W. T. LAMOREAUX

71 Canal Street, - Grand Rapids, Mich.

Auxiliary Associations,

Wishing to procure outfits for their Collection Departments, are invited to examine the following quotations, which are for the work on good quality of paper:

FULL OUTFIT--\$15.

30 Books Blue Letters, 50 in book.
500 Record Blanks,
500 Notification Sheets.
550 Last Calls,

HALF OUTFITS--SIO.

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In place of old style Blue Letter in above 310 Outfit we can substitute 10 books Blue Letter in latest form, as recommended by the secent State convention, for \$12.50

Prices in other quantities furnished on ap-

FULLER & STOWE COMPANY ENGRAVERS and PRINTERS,

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And Shoe Store Supplies. SHOE BUTTONS

SHOE POLISH SHOE LACES. Heelers, Cork Soles, Button Hooks, Dressings, etc. Write for Catalogue.

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STANTON, SAMPSON & CO.

Men's Furnishing Goods.

Sole Manufacturers of the "Peninsular" Brand Pants, Shirts and Overalls.

State agents for Celuloid Collars and Cuffs 120 and 122 Jefferson, Ave., DETROIT, - MICHIGAN.

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DEALER IN **AWNINGS & TENTS**

Horse and Wagon Covers, Oiled Clothing, Feed Bags,

Wide Ducks, etc. Flags & Banners made to order. 73 CANAL ST.. GRAND RAPIDS

We carry a full line of Seeds of every variety, both for field and garden. Parties in want should write to or see the GRAND RAPIDS GRAIN AND SEED CO.

71 CANAL STREET. MYRON H. WALKER

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GRAND RAPIDS, - MICH.

Over Fourth National Bank. Telephone 407.

Realizing the demand for, and knowing the difficulty in obtaining a FIRST-CLASS FIVE-CENT CIGAR, we have concluded to try and meet this demand with a new Cigar called

This Cigar we positively guarantee a clear Havana filler, with a spotted Sumatra Wrapper, and entirely free from any artificial flavor or adulterations.

It will be sold on its merits. Sample or-

ders filled on 60 days approval. Price \$35 per 1,000 in any quantities. Express prepaid on orders of 500 and more. Handsome advertising matter goes with first order. Secure this Cigar and increase your Cigar Trade. It is sure to do it.

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BELKNAP Wagon and Sleigh Co.

MANUFACTURERS OF Spring, Freight, Express, Lumber and Farm

WAGONS! Overalls, Pants, Etc.,

Logging Carts and Trucks Mill and Dump Carts, Lumbermen's and

River Tools. We carry a large stock of material, and have very facility for making first-class Wagons every facilit of all kinds. Special all kinds.

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Inting and Lettering.
Shops on Front St., Grand Rapids, Mich.

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Grand Rapids, Mich.

J. BOWNE, President. GEO. C. PIERCE, Vice President. H. P. BAKER, Cashier

CAPITAL, - - - \$300,000.

Transacts a general banking busin

cialty of Collecti

WANTED. Butter, Eggs, Wool, Potatoes, Beans, Dried Fruit, Men's Association. Apples and all kinds of

Produce. augural address: If you have any of the above goods to ship, or anything in the Produce line let us hear from you. Liberal cash advances made when desired.

Earl Bros., Commission Merchants 157 South Water St., CHICAGO. ence: FIRST NATIONAL BANK, Chicago

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166 South Water St., CHICAGO. Reference FELSENTHAL, GROSS & MILLER, Bankers,

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Manufacturers of BUTTERINE. office and Factory; 231, 233 Michigan, St.

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20 and 22 Sonroe St., Grand Rapids, Mich

Voigt, Herpolsheimer & Co.,

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Staple and Fancy.

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A Complete Line of Fancy Crockery Fancy Woodenware

OUR OWN IMPORTATION.

ction Solicited. Chicago and Detroit Prices Guaranteed.

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Anything or everything in the line of Special Furniture, inside finish of house, office or store, Wood Mantels, and contract work of any kind made to order on short notice and in the best manner out of thoroughly dried lumber of any kind. Designs furnished when desired.

Wolverine Chair Factory

A YEAR'S WORK,

As Illustrated by the Owosso Business

At the last meeting of the Owosso B. M. A., President Parkill read the following in-

We have just finished the first year of our existence and have every reason to congratulate ourselves on having so successfully passed through all the trials and tribulations which always beset an organization of this kind at its beginning. Gathered here upon this our first anniversary it is fitting and proper that we should recall our good works, and as warriors around the camp fire draw inspiration for new victories by relating the doughty deeds of the past, so

we may hope thereby to gain inspiration for still more earnest works in the future. Twelve months ago the credit system of the merchants of this city was in a most chaotic and unsatisfactory condition. Unprincipled men made a business of going about from place to place getting credit wherever it was obtainable, with no intention of ever paying the debt. By courtesy, we call them delinquents, but the man who takes a merchant's goods when he knows he cannot pay for them is no better, than the thief who breaks in at night and steals. This class is comparatively small and constitutes but a small part of the irresponsi ble portion of the community asking credit, but they are nevertheless responsible for hundreds of dollars of uncollectable debts on the books of the merchants of this city; and, gentlemen, I hold it to be the greates work we have accomplished, to have headed off this class of people and compelled them to be honest and pay cash, and in doing this, far from being their enemy, we have been their best friend. We have befriended that unfortunate class of people who through force of circumstances have been unable to pay and have been classed as delinquents, for any community that lives within its income must in the end be better for it. We have befriended the great majority who are good pay, for they no longer have to pay the irresponsi-ble man's debts, as they certainly do under

the old system, or the merchants fail.

Any merchant of this city who will watch his business to-day and compare it with a year ago will be struck with the improve condition of our credits. Fewer people want time on their purchases and those who do belong to the class who can and

want to pay their debts.

In this matter alone, the Association has saved hundreds of dollars to its members and established a system which benefits every dealer in the city whether belonging to or not, and in the end, when all under stand our system and our objects, the very class that now reviles us and seeks by misrepresentation and slander to injure us will acknowledge that we are their best friends.

But we have not confined our work to this one object alone. We take pride in the fact that we have been instrumental in adding very materially to the city's growth and business during the past year, that we have been alive to matters of public interest and have taken a hand in shaping the policy and conduct of affairs pertaining to the city. This is no more than we have an undoubted right to do, and in exercising this, the un questioned privilege of every citizen, the right of knowing and advising in matters affecting our own and the city's interests we do not encroach on the rights or privi leges of either the city government or any association or society of individuals in the city. We are in sympathy with, and the friend of, any man or class or association of men who are interested in promoting integrity in business relations or aiding in the

growth and prosperity of our city. Our work during the year just closed i too well known to you all, gentlemen, to make particular repetition desirable, but it is eminently proper that on the threshold of a new year we take a look at the future and endeavor to get a correct view of the work in which it seems desirable to interest our-

With this object in view, I wish to call of the many things to be done, seem particularly to need our attention.

TAXES. The subject of taxes is one of unfailing interest to every citizen. How to get the best government at the least expense, and how to meet our obligations to that government with the least inconvenience to our-selves is a problem that comes home to every honest citizen. Under our present system our taxes are all (or nearly all) paid at one time, viz.: the last of December. I doubt, if it had been the intention of the law to cause the taxpayer the greatest amount of trouble, if a more unfortunate time could have been fixed upon. It comes just after winter supplies have to be provided, when work is slack and when the Merry Christmas and its festivities make heavy demands on the purse of every friendusual. The State and county taxes must be collected at that time, but why could we not have the city charter so amended as to allow us to collect a portion of our local taxes in the summer? If, for instance, the Association will at once take steps toward school tax—amounting, as it does, to over half of our entire tax—could be collected during the warmer months when work is plenty and expenses are light, it would have a most beneficial result, not only in making the burden easier to men of moderate means, but, for the reasons above stated, to every merchant in the city. I com-mend this matter to you and hope you will give it your careful consideration during the

months to come before any such change can be effected in our city charter. WATER WORKS.

The great question before the city to-day, to be solved in the near future, is a proper water supply for the use of our citizens. Not only must we have a supply sufficient for a perfect fire protection, but it must be of such a degree of purity as to admit of its use for all household purposes—for cooking, for the laundry and for drinking. Not only must it be free from substances injurious to health, but it must be soft enough

to permit of its economical use with soap in washing. A water heavily charged with lime or magnesia would cost the citizens hundreds of dollars every year in extra soap bills. All of these points should be borne in mind before a location for any proposed system of water works is selected. We, in connection with the Council, should be assured that all these requirements are satisfied. In order that this Association may be kept informed of the progress of the Water Works Committee, I recommend that a special committee be appointed whose duty it shall be to make a report on this subject at each stated meeting of the Association.

WAGON ROADS.

The merchants of a country town, even with the amount of manufacturing we have in Owosso, must draw their support large ly from the farming community. In no way, other things being equal, can this trade be so easily reached as by improving the main lines of travel leading into our city. An outlay of a few hundreds of dollars in connection with the road work of the various townships in our neighborhood would add greatly to the already large country trade centering at Owosso. Personal investigation has satisfied me that in one township alone five farmers get mail at neighboring towns to one getting mail here, and that largely because in coming here they would be obliged to pass over two miles of road which is nearly impassible half the year. I suggest that the Association instruct the Improvement Committee to examine this subject and make a report at some future meeting of the Association, at a date long enough before the time for spring road work for this Association to take action on and offer recommendations to the City Council.

THE COUNTY FAIR. It is apparent to all of you who are in trade that any event that calls people to us from all parts of the county is one of the best advertisement we can have. People coming here from the more remote sections of the county look over our stores and become convinced of the advantages to be derived from trading in a well stocked market. There is no one or two events that call as many people to us as our county fair. Thousands of people from every town in the county come here at that time. The officers of the Agricultural Association complain, and not without reason, that our merchants do not offer sufficient encouragemen or enough interest in this institution. present this matter to you here tonight, and bespeak for it your careful consideration during the months to come before the next meeting of the Agricultural Association.

ADVERTISING

I wish to call your attention to the plan of advertising the city's business and merchants, presented by Mr. Osborn at our last meeting. A careful, judicious, well-con-ducted advertising scheme of this kind, wherein the truth concerning the city's business and the advantages we offer the trade coming here are set forth, will unquestionably add very largely to our trade. Have you ever figured up in your own mind the territory that should come here to do business. We have no serious competition nearer than Saginaw on the north, Flint on the east, Lansing on the south, and Ionia on the west. We should draw trade from at least 16 to 20 miles on the north, 10 to 15 miles an the east, 16 to 20 miles on the the south and 10 to 15 miles on the west, representing a territory 30 to 40 miles long by 20 to 30 miles wide, and when the advantages the city offers to customers are fully known and appreciated, we will have the bulk of the trade from this entire region. We have more and a greater variety of goods in any one of our well-stocked stores than combined in any of the small towns around us. I recommend to the Association the appointment of a special committee to carefully study this matter and report with ndations to the Association at a date early enough to do the work in time for

MANUFACTORIES. We take great pride in the rapid growth of our city, and there is not a man among us who does not believe that we owe it almost entirely to our manufactories. It is equally certain that our future growth de-Committee whose duty it is to secure, by all possible means, the location of manufacturing establishments and other enterprises. recommend to the Association a careful and judicious advertising of our wants in some of the leading industrial journals of the country, and that the Committee be instructed to present a report of their work at each stated meeting of the Association. THE PEDDLER. The peddler who tramps about from

nouse to house and from town to town, swindling people who are credulous enough to buy his wares and contributing no share lly citizen. As merchants, we feel the disadvantage of having the tax collector comwhen trade is naturally better than at any other season in the year, and it results in a very material lessening in the trade of that season whenever taxes are heavier than appears very useful and ingenious but proves in actual practice to be worthless. We have laws in existence which, if prop-

> duty it is to look after such matters. DUTY AT ELECTIONS.

the attainment of this end, and trust that instructions to this effect will be given to

the Committee on Trade Interests,

No city can be well governed unless it be well officered. You might as well have faith in the juggler's trick of turning water into wine as to expect a pure, economical and honest government from officers who have lax ideas on these subjects and who are inexperienced in business matters.

The time has now arrived in the life of

The time has now arrived in the city gov-this city when the character of the city government is of the greatest importance. We are on the eve of the expenditure of large sums of money for public purposes which will require cool business judgment and a thorough understanding of the city's wants and resources. We cannot get such men in office unless we work earnestly for their election. The worthy man rarely seeks an

ceptance of a nomination in the first place custom for the firm. I was first placed in and his friends must work for his election the glove department at the monumental

to secure it if he is nominated.

I hold that this is a matter in which the the keenest interest, not as an association, quired.' At the end of my first year, I was but as individuals. We should make it our business to see that the Council and officers elected at the coming spring election are men worthy of the trust imposed in them, that the city government for the coming year shall not fall below the standard of former Councils, and that, irrespective of party, the best men are placed in charge of our affairs. And, in doing this, we do no more than a duty that belongs alike to every same department, and who was so overnest, patriotic citizen.

PICKED UP.

Written Especially for THE TRADESMAN.

Her aunt was busy ironing, and Edie was was humming a fragment of a hymn. Suddenly little Edith looked up and said. "Auntie, dear, you'se singing inside out,

"Charlie," said the school-mistress, "It's too bad to keep you in after school while the other boys are having such a good time coasting, but you broke the rules and I have to punish vou."

The little black-haired, black-eyed urchin, scarcely seven years old, gazed sullenly on the floor. The teacher, continuing her lecture, dilated upon the reprehensibility of misbehavior and pictured out the result of persisting in such practices by showing the child how he might go from bad to worse and finally be arrested by his own father, who was a policeman.

"Ho! My pap don't arrest no one," he answered, with an air of triumph. "He doesn't?" queried the teacher. "How is that?"

"Ho! My pap says that if he arrests any one he has to git up early and go to the court, so he lets some one else arrest 'em, so es he can sleep mornin's." "Contracts," said the bald-headed man in

for any man or firm. I want to be my own master, and then if some one offers me a better thing than I've got, I can take it." "Well, that's all right from certain standpoints, but, just the same, I'll take a conract every time, because then I know just what to expect and just what I've got to do

the double seat, "I'd never sign a contract

may cause me to get the 'grand fire,'" said the tall passenger. "I agree with you," began the man with the specs and, moving over to the double seat and stretching out his legs, continued, 'I've had some experience in this contract business, and it's only a year ago that I realized the benefit of it. I signed a year's contract with Blank Bros. in '86 for '87 and agreed to sell twenty thousand dollars' worth of their goods that year. I was to and its methods have been as offensive as get credit for all mail orders from my terriget credit for all mail orders from my terri-objectionable because they are an evasion of tory, and everything seemed loyely. In the laws that have been provided by the February, I called on certain jobbers in legistature, state as well as National, for Grand Rapids and tried to induce them to governing and regulating, in the interests nandle our goods, but could make no satis factory arrangement with them. In March, Blank Bros. wrote me that, in answer to my solicitation of their trade, these same jobbers had called on them but that a short time before Blank Bros. had concluded not to sell the jobbing trade any more. Well, about May, in going over a portion of my territory that is tributary to these jobbers, I was surprised to find that they had sold and were handling our goods! I wrote in for equally certain that our future growth depends on the development and increase of information but got no reply. On the 8th these industries. To this end, we have a of August, Blank Bros.' men went out on a strike, and on the 10th they notified me that, as I was not selling enough goods, I could consider myself discharged. I wrote to them and told them that, according to my order books and the figures given me by their book-keeper in July, I had more than sold my guarantee. They replied that a mistake had been made, that I had never sold certain jobbers, whose bills had been credited, etc., etc. I wrote back and explained and quoted their letter of March and told them that the reason for my dismissal was apparent (the strike, you see) and that I was their man and subject to their orders until '88. I heard no more from them and on September 1 drew for my August salary. The draft was protested and on notification thereof, through my lawyers, garnisheed an account in Grand Rapids. Within twenty-The benefits that have been already conferred by the Inter-State Commerce law is a four hours, they wired me to come to Detroit and, after a stormy interview, they paid me in full for my year."

case in point, and good results ought to fol-low the application of these principles to this unique and phenomenal development in the economic history of the country. "You bet! Contract every time!" said the tall passenger, and the bald-headed man drummed on the window.

A young man with a red mustache, sit ting just behind, here broke in with, "I wish I had a certain firm tied down that way," and, being encouraged by the inquiring looks of the trio, elucidated as follows:

"Three years ago, I was at work in Bay City in a retail dry goods store, and, not being overly well paid and learning of the opening of a new store in that line in the Rapids, made application and secured a position. I moved my family there and entered at once on my duties. I worked hard. I have lots of friends and relatives in Grand es inju-es inju-election. The worthy man rarely seeks an t enough office. He has to be persuaded into an ac-Rapids, and I secured quite a respectable

salary of \$10 a week. The rule of the firm mbers of this Association should take was, please observe, 'No notice given or repromoted to the handkerchief and embroidery department and placed in full charge thereof and my salary raised to \$12. A wife and child, high rent, coal \$8 a ton and-\$12 a week! It appears that the senior member of the firm had a lady friend (in the full bearing in her manner as to give offence to a great number of customers, and the junior member, who, by the way, was my best friend, wanted to dismiss her. This the senior would not allow and, in consequence, nearly as busy decorating the isinglass on I was placed over her head as the chief of the coal stove with Black Jack gum, in par- the department. Well, here my trouble beallelograms and obtuse angles. Her aunt gan. She would do nothing that I suggested, and, feeling that it would be worse than useless to complain, I let her have her own way. The senior member began to find fault with me and annoyed me in various ways, and the outcome was that on the second day of the new year the firm had a quarrel and both of us were discharged. In the midst of winter, at a time when business is the dullest and positions almost impossible to be obtained, I was thrown on the streets, with a family on my hands, after three years' faithful, honest, laborious work at such a low salary as to be able to save nothing, simply because the senior member desired to keep his "lady love" near him and protect and promote her, and I stood in his way. The junior member gave me a good recommendation, but-here I am, and no prospect of a place until spring. You bet I want a contract, verbal or written, from now out." And he wiped the perspiration from his brow and borrowed a chew of plug from the tall passenger. LEO. A. CARO.

Regulating Trusts. Public sentiment with regard to the modernized method of conducting business, and more especially industrial enterprise, under the Trust system, has commenced to find expression in Congress, and previous to adjournment several resolutions had been introduced as a basis for some legislative action. Those interested in Trusts have been at considerable pains, whenever an important one has been in course of organization, to assure the public that they would be the gainers in every sense, and that the combination would prove to be as much for the benefit of the consumer as the producer. Unfortunately, however, these promises have not been fulfilled, and thus far practiand don't feel as if every poor day I have cal experience has shown that these combinations were not only in favor of those who had pooled their interests under the Trust, but most distinctly and decidedly a combination against public interests. The fundamental principal of the Trust, and the one that has been its greatest recommendation to those that have adopted it, has been that it effectually and successfully throttled competition and thereby furnished an almost impregnable monopoly. It has been a complete illustration of "big dog eat little dog," they have been autocratic, and all the more corporations. By crushing out competition

the Trust makes it possible to levy a tax upon consumers, which is as unjust as it is burdensome, and it furthermore operates against the development of small industries circumstances it is no matter of surprise that public sentiment has become hostile tothese aggregations of capital and combinations of autogratic power, and that Congress has been requested to inquire into and apply a remedy, if such can be found. Congressman Mason has offered a resolution in the House of Representatives asking for the appointment of a committee to inquire into the formation and working of the Coal and Sugar trusts, and Congressman Guenther has introduced a similar resolution directed towards the operation of the Standard Oil Trust. The latter has, perhaps, proved less oppressive than the other two mentioned above or any other of the numerous Trusts that have been brought into existence by the signal success that has attended the enormous operations of the Standard Oil, but no-distinction can be made in the operation of a system that has proved to be and so emphatically opposed to public interest. The very secreey that has been observed in everything connected with the Sugar Trust, for instance, has aroused suspicion, while the manner in which it has been managed thus far has been to antagonize every related trade interest. The introduction of these resolutions is, therefore, timely, and it is to be hoped that they will result in formulating legislation that will be passed by Congress, and afford the public the protection that appears to be necessary.

PERFECTION SCALE



DOES NOT REQUIRE DOWN WEIGHT Will Soon Save its Cost on any Counter.

The Michigan Tradesman.

Retail Trade of the Wolverine State.

E. A. STOWE & BRO., Proprietors. Subscription—One Dollar per year. Advertising Rates made known on application. Publication Office-49 Lyon Street, Grand

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Eastern Representative—E. H. AYER, 49 Tribune Building, N. Y.

E. A. STOWE, Editor.

WEDNESDAY, JANUARY 25, 1888.

The anti-compact law goes into effect next Tuesday. The subterfuge adopted by the insurance monopoly to replace the compact system clearly comes under the head of the combinations prohibited by the law and it rests with the Insurance Commissioner to proceed against the companies who persist in violating the law. The Business Men's Associations of the State are responsible for the law, and they will not rest until it is enforced to the letter.

The proposed amendment to the State of a Department of Banking, which will be submitted to the people at the next general election, involves some changes in the present banking system which will tend to give State banks a standing not now enjoyed. Among other improvements is a provision for regular bank examiners, whose business it shall be to investigate each State bank at stated intervals. This innovation, if it is authorized at the poles, will tend to give State banks the same credit and confidence now reposed in National banks.

When the White Lake B. M. A. was or ganized about a year and a half ago, a cooperative store was started in opposition to those who joined the Association. One day last week the stock was sold under chattel mortgage, leaving those who placed money and reliance in the promoters of the enterprise somewhat wiser in experience. The Associated Press also notes the failure of a similar establishment at Marshall, Ill., under date of Jan. 20, as follows: "The Farmers' Mercantile Association, which conducted a large general store on the cooperative plan, has failed, with liabilities of \$12,000 and assets of \$2,000. The company was composed of seventy-three farmers, and was organized in 1875. The object was to supply themselves at wholesale rates, the expenses being paid by the profits on goods sold to outside parties." As THE TRADESMAN has frequently intimated, the time has not yet come when co-operative distribution can be made a success in this

In selecting Charles Buncher, of Detroit, as the appointive member of the Commission constituted to prepare a uniform fire insurance policy, Governor Luce has done the business men of the State a service which they will heartily appreciate. Governor Jerome, acting under exactly similar circumstances, appointed a Detroit insurance agent, who proved to be the servile tool of his employers. The draft of policy prepared by the Commission of which he was a member was so manifestly unfair to insurers that it was overwhelmingly rejected by the Legislature when it was pre-Commission to prepare a standard form of policy which shall be fair to both insurer and insured and devoid of the technicalities which now enable the companeis to construe their promises just as it suits their pleasure. THE TRADESMAN hopes to see good results follow in the wake of the Luce

Reports to Bradstreet's from New York. Boston, Philadelphia, Chicago, St. Louis, Kansas City and about a dozen other commercial centers convey the pleasing intelligence that there is no longer a stringency made before the creditors appeared on the in the money market, prevailing rates for interest having suffered a considerable decline. Time money is in fair demand at New York at 51/2 per cent. on first class collateral and 6 per cent. on mixed securities. At Boston, demand money goes at 5 to 6 per cent., and business paper is discounted at 5 to 61/2 per cent. Philadelphia money lenders demand but 4 per cent. for call loans and 5 per cent. for time paper. At Chicago, people who were charged 8 per cent. in December have had their loans renewed at 7 per cent., and sharp call loans on choice collaterals are now frequently made at 6 per cent. In some instances, even lower rates have been accepted. The change in the money market is a welcome one to business men generally, as cheap interest means a continuance of "good es," while an undue tightening of the money market would undoubtedly precipitate an era of distrust and closeness which is sure to come sooner or later.

W. L. Aldrich, the Maple Rapids druggist, assigned to J. W. Price on the 17th, having previously deeded all his property to his wife. He then left for the West. The strange part of the affair is that he was ed at all, as he had no debts. He has a wife and two children, whom he leaves well provided for. In a letter he left for his wife and father he said he would never see them again. It is learned that he intimated to his father that he was going to Los Angeles, Cal., but ns he bought a ticket for Kansas City, Mo. It is thought his mind is tem

AMONG THE TRADE.

Geo. G. Steketee has placed his line of amily remedies under the rebate plan, the anovation dating from Jan. 20.

C. W. Ives has engaged in the drug business at Rockford. The Hazeltine & Perkins Drug Co. furnished the stock.

The Telegram-Herald Publishing Co. has given a blanket chattel mortgage for \$2,500 to C. G. Swensberg to cover indorsements made by that gentleman. This plaster. with the mortgage on the press, renders the concern execution proof.

All the shares in the first series-\$250, 000, comprising 2,500 shares—of the Valley City Building and Loan Association have been subscribed, and a new series will probably be ordered opened by the directors between now and spring. This Association makes the best showing of any organization | Wilmot. of the kind ever formed in the State.

Samuel Lyon, formerly of the firm of Raniville & Lyon, has leased the corner store and basement in the new Kennedy block, on the corner of Waterloo and Louis streets, and will shortly open up a full line of belting and mill supplies, having secured constitution providing for the establishment the agency of several leading manufacturers. He expects to be able to begin business about Feb. 10.

> L. D. Harris, the North Ionia street paper jobber, gave two chattel mortgages, aggregating \$7,000 early last week—one for \$6,000 running to the Ypsilanti Paper Co. On Saturday Bradner. Smith & Co., of Chicago, attached the stock on a claim for \$475, alleging fraud, and an officer is now in possession of the stock. The suit is returnable on Friday, when Mr. Harris is confident his attornerys will be able to dissolve the attachment.

Nicholas Pell, who has conducted a grocery business at 258 South Division street since last April, gave voluntary possession to Bulkley, Lemon & Hoops by virtue of their chattel mortgage last Friday. The firm was satisfied that a portion of the stock had been spirited away and a deputy sheriff succeeded in unearthing a roomful of goods at Pell's residence. Nicholas was then invited to pay all arrearages and costs or indulge in the privilege of wearing stripes at some penal institution. He chose the former alternative. His course in this case shows him to be thoroughly dishonest and unworthy of credit or confidence, and THE TRADESMAN hopes he will never have another opportunity of disgracing the profession of the merchant.

E. N. Lesperance, the Hamilton general dealer, mourns the loss of his stock and nunerous creditors mourn the loss of their claims. He recently gave a mortgage to Mrs. Holman, his housekeeper, for \$1,200, but the document was not put on record until after several heavy purchases were made and the goods in stock. As soon as the Holman mortgage was filed, the regular creditors began to assert their rights, and mortgages were executed in quick succession to Spring & Company, Cody, Ball, Barnhart & Co., H. P. Baldwin 2d & Co., a brother of Lesperance, E. G. Studley & Co. and to three others. Mrs. Holman then proceeded to foreclose her mortgage, when Studley & Co. attached the stock on the ground that the Holman mortage was same from filing gave Lesperance a fictiupon by the Supreme Court, and there is no question as to the legality of Studley's action in the premises. Mr. Studley formed an alliance with the four mortgaged creditors ahead of him and removed the stock to this city. It inventories \$1,400, which will about pay the claims of the Studley alliance, which amount to \$1,200. The other mortgage creditors and the unsecured creditors will probably never see a cent on the dollar, as Lesperance is supposed to have salted down the proceeds of sales

AROUND THE STATE.

Waterloo-Gorton & Snyder, general dealers, have dissolved.

Lansing-Fred J. Blair's cigar been closed by creditors.

Lowell-C. R. Hine, boot and shoe dealer, has gone out of business.

Vassar-W. V. Capron, grocer and jeweler, has sold his grocery stock. Buchanan-Ed. Colvin succee

Hunt in the furniture business. Greenville-A. T. Bliss succeeds M. A

Potter in the grocery business. Hastings-Engles & Mead succeed Downs & Babcock in the meat business.

Charlevoix-J. F. Smith succeeds Cro & Smith in the grocery business.

Luther-J. E. Whiting succeeds Whiting & Bliss in the hardware business.

Vassar-L. C. Merritt succeeds Merritt & Hunt in the hardware business. Muskegon-S. P. Bechtel succeeds Ja

F. Laman in the grocery business. Saginaw-Vopel & Kinney succeed W. Vopel in the wall paper business. North Adams - Geo. Jones suc

Knapp & Crane in the drug business. Lansing-Sindlinger & Webb succeed F J. Sindlinger in the grocery business. Luther-L. T. Paine succeeds Paine &

Buckner in the undertaking busine Flint-J. B. Wilson succeeds J. B. Wil-

son & Bro. in the hardware business. Montague-Chas. W. Johnson succ

Herren & Johnson in the meat business Bay City-C. A. McDonell succeeds C. A acDonell & Co. in the grocery but

Coopersville-G. S. Woodhull succe an & Woodhull in the meat business Holland-P. H. Wilms succeeds Wilms & Metz in the agricultural implement busi-

Decatur-J. F. Crotser succeeds Geo. Sias in the cigar and confectionery busi-

Harrison-A. D. Shadboldt succeeds A. D. Shadboldt & Co. in the dry goods busi-

Jackson-Minor, Beals & Co. succeed Shearer & Spaulding in the clothing busi-

Bear Lake-Wm. R. Hopkins, grocery dealer, has been closed on chattel mort-

Detroit-Gabrill & Wurzer, liquor dealers on Gratiot avenue, have assigned to Chas.

East Tawas-Henry Hanson, proprietor fish jobber, covering Michigan, Ohio, Indi-99 cent store, is succeeded by Hanson &

Iron Mountain - Bodart & Gerondale, flour and feed dealers, have closed out their ousiness . North Branch-Cable & Johnson succeed

John Lammiman in the grocery and bakery Saranac-W. C. Clark & Co. succeed

Maria (Mrs. Robert) Kyle in the grocery usiness. Portland-Horner & Lewis have engaged in the meat business, giving the town four

meat markets. Millington-The grocery store of Sparrow Bros. has been closed on a bill of sale by J. M. Eager.

Whitehall-Capt. Davis announces his intention of removing his notion stock to Fremont shortly.

Howard City-John F. Van Denberg & Co. succeed R. G. Quick & Co. in the wholesale butchering business. Montague—The stock in the co-operative

store was sold under chattel mortgage on the 16th to Rela Harrison Hilliards-M. P. Shields has sold his gen-

eral stock to Howard E. Parmelee, who will continue the business. Ionia-Batson & Bush succeed Hunt & Train in the grocery business. The firm

comprises N. H. Batson and Frank Bush. Northport-The Nelson & Co. stock, which was recently sold to B. N. Pickard, has been seized by creditors of the original

Kalamazoo-James W. Aljor's grocery tock has been seized on chattel mortgage held by J. H. Phillips. The stock is being The father, hearing this, turned to Jenlisposed of at private sale.

Detroit-John Davis & Co., manufacturers of baking powder and spices, have merged You are teaching my boy to swear!" But their business into a stock company under the same style, with a capital of \$40,000.

ed a grocery business here about eighteen Gee Crip," you're a lucky man, By Gee months, has sold his stock to W. H. Cros- Crip!" by and returned to Chicago, his former

Manistee-Putnam & Brooks, of Grand Rapids, recently filed a bill in chancery against Frank N. Bostwick, who recently made an assignment to Jas. Riley, his brother-in-law. Judge Judkins appointed John Seymour receiver of the estate, pending the adjudication of the matter.

East Saginaw-Newman, Sears & Co., dealers in agricultural implements, made an assignment on the 19th to Thomas McEwing, of Bancroft. The resources are estimated at \$8,700, which includes a considerable amount in outstanding accounts. The liabilities, which are estimated at \$8,100.

MANUFACTURING MATTERS. Alpena-N. Foley is running three lumber camps and has 3,500,000 feet of logs on

Diamond Springs-Sisley & Ireland have leased the flour and feed mill and will add

ew machinery. Evart-The Champion Tool & Handle Co. succeeds M. Belanger & Co. in the man-

ufacture of lumbermen's tools. Manistee-Stokoe & Nelson recently cut

pine tree which measured 1521/2 linear feet, and when sawed into logs scaled 4,-200 feet.

Port Huron-The Maddin Mower & Binder Co. has been organized, with a capital stock of \$100,000. The machine to be manufactured is a pony binder and mower invented by Samuel Maddin.

Muskegon-The Muskegon Shingle and Lumber Co. cut 90,000,000 shingles and 6,000,000 feet of lumber last season, and will put in 12,000,000 feet of logs this winter, to be rafted to this place.

Holland-R. E. Werkman has sold his interest in the Werkman Lumber Co. to the other members of the corporation, who have re-organized under the style of the Alba Lumber Co. The new corporation will op- ing his friends in the lurch—is now managerate the sawmills at Alba and Simons, while Werkman will probably operate the Carpet Sweeper Co. one he owns at Kalkaska.

Stanton-Chas F. Briant succeeds Briant & Trethrake in the wholesale lumber busi-

Muskegon - The capital stock of the Tillotson & Loveless Co. is \$25,000, of which \$20,000 is paid in.

Muskegon-J. B. Wallace, the flour and feed merchant, has been arrested on a capi- the Michigan Engineering Society, of which as at the instance of a young lady, who alorganization he is also President. leges assault and battery and slanderous

David Cornwell, general dealer, Monterey: "THE TRADESMAN is as staple as pork and

Gripsack Brigade.

A. M. Young has engaged to travel for the Lustig Cigar Co., covering the eastern part of the State.

Wallace Franklin has engaged with Fairbanks, Morse & Co. for a seventh year, giving him the control of this State for their full line.

Ed. Pike has severed his connection with Voigt, Herpolsheimer & Co. to accept a position with Hart Bros., jobbers of furnishing goods and manufacturers of shirts, etc.,

Any traveling man having friends he wishes especially invited to the annual social party, to be held on Feb. 3, should send their names to Hi. Robertson, care Arthur Meigs & Co.

S. W. Bush has engaged to travel a second year for Leonard A. Treat, the Boston

ana and Illinois. He makes his headquarters at Detroit the same as heretofore. A. W. Peck, who is a member of the drug firm of Peck & Co., at Walton, has engaged

to travel for the Hazeltine & Perkins Drug Co., covering the Upper Peninsula and the Northern portion of the Lower Peninsula. The engagement begins February 1.

W. W. Gorball, formerly with Franklin MacVeagh & Co., but more recently with at Mount Pleasant. Bulkley, Lemon & Hoops, has taken a position with Hawkins & Perry, dividing the upper portion of the Lower Peninsula with the facile Doak. M. Gorbell will continue to reside at Traverse City.

Albert C. Antrim started out Monday for four months' trip through the Southern States in the interest of the Alabastine Co.. when he will again turn his face toward the Pacific. He denies that California is necessarily an expensive place to live, asserting that he can get more food for \$1 in San Francisco than in any other city in the

"Did you ever hear how near W. H. Jennings' peculiar and original cuss-word came o getting him into trouble in a Northern Michigan town a few years ago?" asked a friend of that gentleman, the other day. "Jennings was talking extracts and perfumery to the proprietor of a general store, and during the conversation, as usual, took occasion to use his 'By Gee Crip.' The youthful son of the merchant, being within hearing of the dialogue, immediately took up this, to him, new word and was repeating it to his great satisfaction at having received a new word into his vocabulary. nings and, in a loud tone of voice, said, 'Get out of my store, you old scoundrel! the irrepressible drummer looked him calmly in the eye, saying, 'Well, By Gee Crip! Plainwell-W. H. Hine, who has conduct- if your boy never swears worse than "By

Purely Personal.

E. L. Gallinger, until recently with Smith & Dietz, at Cadillac, has gone to Denver for the benefit of his health.

Percy H. Clark, book-keeper for James G. McElwee & Co., of Big Rapids, was in town last week on business.

J. P. Visner, the Allegan lumber and building material dealer, was in town Monday on his way to Muskegon. A. E. Banks, President of the Frankfort

Lumber Co., of Frankfort, was in town last week on his way to his home in Milwaukee. Henry Hopkins, the Marquette hardware merchant, was in town last week, in attendance on the Annual Convocation of the

Grand Chapter R. A. M. Benj. Schroeder has taken the management of H. Matthews & Co.'s drug store on Sixth street. Mr. Matthews will devote his entire attention to his Chase store.

Fred. S. Antrim, formerly engaged in the grocery business here, is now keeping books for J. M. Weatherwax, who is engaged in the lumbering business at Aberdeen, Wash.

Jas. H. Thompson, of the firm of Thomp son & Maclay, has gone East to buy goods and select machinery and stock for their manufacturing department. He is expect-

ed back about Feb. 1. E. A. Lee, local manager of the Detroit Safe Co., went to Saugatuck to-day to sell a large safe to the banking house of Wisner. Rowe & Co. Later in the week he will go to Kansas City on a similar mission.

Frank L. Fuller, formerly of the firm of Chandler & Fuller, proprietors of the Bank of Frankfort, was in town a couple of days last week. He is looking for a good location for the establishment of a State bank.

John J. VanLeuven, who made a most disreputable failure in the millinery business here about three years ago-even leaving the Boston salesroom of the Bissell

E. E. Woodward, of the firm of Woodward Bros., general dealers at Frankfort, passed through the city last week on his way home from Winfield, Kansas, where he has been for several months. He was accompanied by his family.

Hon, Geo. E. Steele, President of the Traverse City B. M. A., was in town last Friday on his way home from Kalamazoo, where he attended the annual meeting of

I. M. Clark, of Clark, Jewell & Co., has removed his headquarters from Oakland to Petaluma, Cal. He has purchased a handsome residence at the latter place, and will probably spend his winters there hereafter. M. J. Clark is back from the Sunny Slop for a short time, but will soon hie himsel back to the Golden Gate.

VISITING BUYERS.

The following retail dealers have visited the market during the past week and placed orders with the various houses:

MISCELLANEOUS.

FOR SALE OR EXCHANGE—FOR A GROCERY STOCK a store building, house and lot; well rented. For particulars address P. O. box 72, Summit Center, Mich.

COR SALE—THE STOCK, FIXTURES AND LONG lease of a general store doing a good trade. Trade stablished. Reasons for selling, other business. Ad-tress 108, care Michigan Tradesman.

OR SALE—WHOLE OR PART INTEREST IN A FIRST-class meat market in a thriving town of 1,000 in-labitants with two railroads. Average sales \$30 per ay. Good reasons for selling. Address H., care Trades-nan.

OR SALE—AT A BARGAIN. A CLEAN STOCK OF

FOR SALE—THE BEST DRUG STORE IN THE THRIV-ing city of Muskegon. Terms easy. C. L. Brun-lage, Muskegon, Mich.

POR EXCHANGE—\$1,000 WORTH OF BOOTS AND shoes, for pine lumber dry and on railroad. Address O, this office.

POR SALE—A NO. 1 MEAT MARKET IN A CITY OF

Address L, Box 198, Niles, Mich.

FOR SALE—HALF INTEREST IN PLANING MILL, sash, door and blind factory, heading works complete, including dry kiln; material abundant. J. W. McCansey, cashier Union City National bank, Union City, Michigan.

2288

OR EXCHANGE—FOR MERCHANDISE, HARDWARE

or general merchandise preferred, five acres of land in flourishing business town. New house and barn; house alone cost \$2,000 two years ago. Good well, cistern and out houses. Plenty of fruit. Also good house with one acre of land nicely located in same town. Address G. W. Watrous, Coopersville, Mich. 97,09,090.

apply to D. C. Hulett, St. Ignace, Mich.

hoate, Agent, East Saginaw.

ents will be inserted under this head for ord the first insertion and one-half cent a th subsequent insertion. No advertise-

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O F, W P Conklin, Ravent
a N Bouma, Fisher
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H Thompson, Canada Cor A W Blain, Dutton John Glies & Co., Lowell Henry Mitchell, Lowell Charles Straw, E Sagina: O Trumble, West Olive Cole & Chapel, Ada F L Blake, Middleville L R Rogers, Irving

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J. S. Thomas, Cannonsburg
John Meyering, Noordlose
S. J. Martin, Sullivan
Ten Hoor, Forest Grove
S. Botsford, Dorr
In Kamps, Zutphen
Gruif, Boonr & Go., Zeeud
Goyt, Hudsonville
Stark, Caseed
Ullette

Bank Notes. H. C. Parke has been elected Vice-Presi-

dent of the State Savings Bank, at Detroit. Dusenbury, Nelson & Co. succeed G. A. Dusenbury & Co. in the banking business

Leroy Moore has been promoted from Cashier to President of the City National Bank, at Greenville. F. B. Warren succeeds Mr. Moore as Cashier.

Geo. W. Albrecht, of the Bank of Bellaire, and Ira A. Adams, general dealer at Bellaire, were in town last Wednesday, their mission being to boom their town.

Col. John A. Elwell, late President of the First National Bank of St. Louis, has retired from the institution. R. M. Steel is now President of seven or eight banks.

A. T. Linderman writes THE TRADES-MAN that the item in last week's paper relative to his arrangement with Jas. S. Kirk & Co. is not in accordance with the facts in the case, and requests a contradiction of the statement, which THE TRADESMAN gladly accords him, regretting that an erroneous report should have crept into these columns

Eldridge Bros., furniture dealers, Hesperia "It is a valuable paper for the business man."

for prices.

71 Canal St., Grand Rapids.

THIS SPACE

Central City Soap Co.,

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FOR SALE!

A drug stock in the lively and booming town of St. Ignace. Population 3.000. Apply to J. H. Thompson & Co., Detroit, Michigan.

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ANTI-WASHBOARD

We offer in car load lots good

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W ANTED—TWO FIRST-CLASS CIGAR SALESMEN
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None but experienced and well recommended men need
apply. Lustig Cigar Co., 65 North Ionia St. 225-tf

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produced. Erases ink in two seconds, no abrasion of
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amounted to \$620 in six days; another \$32 in two hours.
Territory absolutely free. Salary to good men. No
ladies need answer. Sample \$5 cents. For terms and
full particulars address the manufacturers, J. W. Skinner & Co., Onalaska, Wis.



Refail Grocers who wish to serve their Customers with GOOD COFFEE would do well to avoid Brands that require the support of Gift_Schemes, Prize Promises

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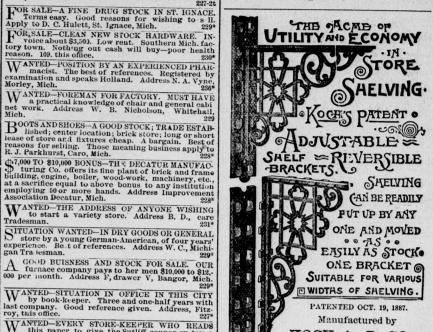
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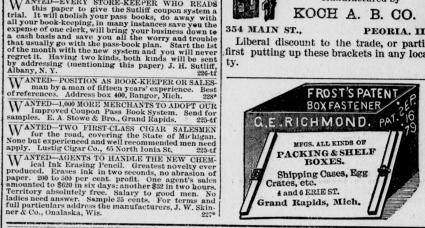
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Frankfort; S. E. Parkill, Owosso; Will Em
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gan—The Michigan Tradesman.

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Bangor Secures Charter No. 56. Bangon, Jan. 16, 1888

R. A. Stowe, Grand Rapids: DEAR SIR—Enclosed please find draft for \$12 for charter fee and per capita dues on 36 members. We have to report the names of three new members since we organized, with others

o come in.

At our last meeting the following committee vere appointed:
Manufactories—J. G. Miller, Wm. Bradwell B. S. Harvey.

Transportation—Wm. S. Charles, A. C. Cross

nciair. ce—C. C. Phillips, P. Oppenhem, H.

McMillan.
 Everything passed off pleasantly and by our aext meeting we will be well organized.
 T. M. HARVEY, Sec'y.

Election of Officers at Morley. MORLEY, Jan. 16, 1888.

B. A. Stowe, Grand Rapids: DEAR SIR—At the adjourned regular ning of the B. M. A., the following officers

octed:
President—J. E. Thurkow.
Vice-President—W. O. Lake.
Secretary—W. H. Richmond.
Pressurer—Henry Strope.
Bxecutive Committee—W, H. Hicks, B. H.
Markettive Committee—W, H. Hicks, B. H.
Mullen, Wm. Hill. Yours truly,
W. H. RICHMOND, Sec'y.

Good Report from Dimondale. DIMONDALE, Jan. 14, 1888.

. Stowe, Grand Rapids: DEAR SIR—At the annual meeting of the Di-condale B. M. A., the following officers were nt-D. M. Hough.

ce-President—J. W. Fish...
ce-President—J. W. Fish...
ce-tary—N. H. Widger.
reasurer—F. G. Pray.
recutive Committee—President, Secretary,
M. Sioan, J. M. Jarboe and J. Weber.
The bave secured two new members, making

Grand Rapids Mercantile Association.

At the regular meeting of the Grand Rap ids Mercantile Association, held on Jan. 17; applications for membership were received from M. L. Swift, 15 Canal street, and W. H. Downs, 43 Monroe street, both of whom were elected to membership.

The following communication was read by the Secretary;

GRAND RAPIDS, Jan. 13, 1888. Members of the Grand Rapids Mercan

GENTLEMEN—Since applying for the po-sition of collector for your Association and subsequent to your electing me to that ofsubsequent to your electing me to that office, I have been forced to buy a farm near
Berlin, in order to protect my own interests, which will render it necessary for me
to defer entering upon the duties of collector until spring. As such delay would be
manifestly unfair to the Association, I deem
it best to offer you my resignation, assuring you that I greatly regret the combination of circumstances which has rendered it
necessary for me to take this step.

S. A. Sheldon.

S. A. SHELDON. The resignation above implied was accepted with regret, when the following application was received and read:

GRAND RAPIDS, Jan. 13, 1887. To the Grand Rapids Mercantile Association GENTLEMEN-Desirous of obtaining the position of collectors for your Association, we make the following proposition:

We will secure applications for membership on the basis of fifty cents apiece.

We will uncertake to collect such dues as are not paid to the Secretary for fifteen (15)

per cent. commission. We will undertake the collection of such accounts as have not been paid within the fifteen days specified, after the mailing of the "Blue Letter," for twenty per cent. its members are each furnished with a Blue in the members are each furnished with a Blue in the members are each furnished with a Blue in the members are each furnished with a Blue in the members are each furnished. commission on all sums collected, it being understood we are to receive said commisdet to him, asking a settlement or satission on all sums paid, after the claims have been placed in our hands, whether payment be made to us or to the member direct.

We will furnish and keep a complete record of all claims placed in our hands, which may be open to the members at all times, unless otherwise directed by the As-

We will agree to keep our office (Booms 36 and 37 New Houseman Block) open during business hours for the transaction of business connected with the collection department of the Association, free of charge. We will agree to keep our office (Booms partment of the Association, free of charge.

tion was referred to the Executive Commit-

E. J. Herrick spoke on the abuse the grocer and consumer have to put up with in connection with the present method of Creek, held a meeting in Good Templars' and advice. connection with the present method of handling berries in boxes and recommend-lection of officers and to listen to the final

matter be taken in time to enable the berry packers to procure the proper boxes.

H. A. Hydorn moved that the matter be referred to a special Committee on Berry Boxes, to decide upon the proper size for boxes and prepare a series of rules on the handling of berries and berry packages. The Rockford Association Reaches Its The motion was adopted, and the chair appointed as such committee Messrs. Herrick, Keating, Winternitz and Elliott.

It was voted the sense of the meeting City Clerk Warrell to take the position of Dansty Scalar and Company S Deputy Scaler on a percentage basis. At the end of the year he had \$80 worth of uncertainty President, G. A. Sage, stated that he thought the organization had saved to collectable fees on his books. At the pressure of the ent time, not to exceed 5 per cent. of the scales in the city weigh correctly, most of

A vote of thanks was tendered Mr. Parker, when the Association proceeded to the election of officers, which resulted as fol-

President-E. J. Herrick. Vice-President-H. A. Hydorn. Secretary-E. A. Stowe. Treasurer -B. S. Harris. Executive Committee—Chas. Pettersch Thos. Keating and C. L. Lawton.

A vote of thanks was tendered the retiring officers, and the meeting adjourned.

Banquet and Railroad at Manistee. The B. M. A. meeting on Friday even

was very well attended. President Wheeler appointed the following committees to have charge of the coming banquet: Executive—Leonard, Gardner, Russell.

Banquet—Leonard, Mahon, Levy. Hall and Decorations—Hellesvig, McAn y, Mailhot

y, Maithot. Toasts—Niskern, Russell. Printing—Wheeler, O'Malley, Wanty. Mr. Nungesser reported that the Railroad committee had had a meeting and authorzed Mr. Niskern to go to Grand Rapids, if necessary, to meet the C. & W. M. officials in regard to the matter of extending their road here. The Committee advised Mr. Niskern to endeavor to have Mr. Ramsdell

accompany him, if possible.

Messrs. Lyman, Gardner and Cardozo
were elected a Committee on Trade Inter-Messrs. Russell, Newcombe and Wanty were elected a Committee on Improvements and Messrs. Mailhot, McAnley and Hellesvig were appointed a special Committee on Trade Interests on questions

Trade Interests on questions affecting the grocery trade.

Thirty members have already signified their willingness to pay \$5 each to the banquet fund.

The Hardware Market.

The new window glass list is out and will shortly be distributed by the jobbing trade. The list is advanced, and the discount reduced, there being a greater advance on the large sizes than on the smaller. There is no change in the tin or coppe markets. Rope is firm. Barbed wire is firm, with prospects of an advance. There are indications of a slight advance in nails. Bar iron is weak.

Phineas Allyn, general dealer, Dushville: THE TRADESMAN is valuable to me.

The Blue Letter in Battle Creek.

About a year ago there was formed in our city an organization which was know as the Battle Creek Grocers' Association, being a branch of the State Association. The primary object of this Association was the banding together of all the grocers in the State for the adoption of a system that would protect its members from that class of people who are to be found in every city who pursue the practice of securing the conwho pursue the practice of securing the confidence of the grocer by prompt cash payments for a short time, obtaining a small credit which, by partial payments and more extensive purchases, grows larger and larger like a snow ball. When a final demand for settlement is made, they balance their account only with a suggestive twirling of their fingers to their nose and seek a greener grocer or fresher fields in some other city.

It was to help the grocer of this and other city.

It was to help the grocer of this and oth er cities that a plan was devised by which their unsavory reputations would follow was not the purpose of the Association to put in this class those men who could not pay by reason of the common misfortune of sickness, loss of situation or work, but Business men contemplating the organizations who would not pay if they could ation of a B. M. A. should consider that no avoid it and who purchased goods with no expectation of paying. The success of the Grocers' Association finally led to the openincorporation under the name of the Michi- "quit before they begin." gan Business Men's Association, with the wider object of securing the passage of laws which were for the best interests of the bustaking of the necessary steps by each auxiliary to secure railroads, manufactories and everything that would contribute to the fu- No. 58.

factory arrangement for the payment of the account. If no notice is taken of the Blue Letter, the name of the delinquent is handed to the Sccretary, who notifies him that settlement must be made or satisfactory reason shown for not so doing, or his name will be placed upon the list and all mem-bers of the Association will be debarred, We further agree to pay postage on all notification sheets sent out by us, the Association to furnish us the proper blanks and stationery. Respectfully, sibility of being made to suffer for a disputtive Committee, which gives a hearing to both parties and decides with full impartia!- day evening. A number of very important Hughes & Thomas.

On motion of B. F. Emery, the application by the bell has been tolled and the procredit shut off in this and every city in the

The auxiliary in this city, which is known ed the appointment of an inspector to see reports of the several committees. The that quart boxes contain a quart of berries.

A. J. Elliott suggested that action on the

six more names were added. After the adjournment a resolution, by those who did not receive any office, was unanimously carried that the officers elect should provide a banquet for the other members of the Association at the next regular meeting.

First Mile-Post. From the Rockford Register.

Last Wednesday evening the second annual meeting of the Rockford Business Men's Association took place. The Associthat no berry packages should be returned.

Deputy City Sealer Parker then addressed the Association. In 1877, he arranged with the Association. In 1877, he arranged with the Association. the members from \$1,000 to \$1,300 in bad parties inquiring after the prospects for lo-

debts collected and prevented.]

Considerable feeling was raised against it them weighing from 13 to 18 ounces to the at first by a few who misunderstood its ob- place. jects, thinking it was a sort of a com tion for the purpose of keeping prices up a high as possible, and there were some, too (who were not members), who took pains to encourage this view, but they have found out different. The price of goods is some-thing that has never been mentioned in any of its meetings, and with which it has noth-

ing to do. From the interest manifested at this meeting we are led to hope that the Associa-tion will press forward toward even greater results during this year than was accom-plished last year. The Rockford Association will become an auxiliary to the State body at once. The officers elected for the

ensuing year are as follows: President—W. G. Tefft. Vice-President-C. R. Cowdin.

Secretary—J. M. Spore.
Treasurer—Joshua Colby.
Executive Committee—J. Coon, D. W. C.
Burch, W. Hyde, the President and Secre-

The President has appointed Committee Manufacturing-Joshua Colby, D. R. Sto

um, Eben Allen. Transportation-C. N. Hyde, J. J. Ely, E. Rykert. Insurance-E. B. Lapham, G. A. Sage.

r. G. Selleck. Improvement-G. C. McConnell, C. F Sears, David Wellbrook.

Trade Interests—Neal McMillan, Ol. San lers, James Colby.

The Greenville Association to Banquet on

GREENVILLE, Jan. 20, 1888. A. Stowe, Grand Rapids:

DEAR SIR—At the annual meeting of the Greenville Business Men's Association, held on the 18th Inst., the following officers were elected for the ensuing year:

President—S. R. stevens.

Vice-President—J. L. Van Wormer.

Secretary—Geo. B. Caldwell.

Treasurer—W. W. Slawson.

Executive — President. Secretary. L. W.

Treasurer—W. W. Slawson.
Executive—Président, Secretary, L. W.
Sprague, E. J. Clark and A. C. Sattertee.
Arrangements were also made for holding a
banquet at Hotel Phelps on the evening of
February I.
Two new members were received, making a
total membership of seventy-seven. The Association is in a flourishing condition.
Resp'y Yours,
E. J. Clark, Ex-Sec'y.

A Professional View.

Dr. Pellet-"So Scalpel set your broken Patient—"Yes, sir."
Pellet—"What were his charges?"
Patient—"Twenty dollars."
Pellet—"Robbery. sir—downright
eryl I'd have amputated it for \$25!"

Association Notes.

T. W. Preston is working up organiza

W. Rosco, Secretary of the Sand Lake B.
M. A., was in town one day last week. He

55 State St., Chicago.

Muskegon Business Gazette: The Muskegon Business Men's Association is quite

them wherever they went and their little likely to be the means of bringing two confidence game would become a failure. It large manufacturing establishments here at to say later on.

ing of its doors to all business men and its its importance demands they had better Two more associations have affiliated

with the State body during the past weekiness men of the State; the doing away Rockford, with thirty-three members, and with unjust railroad discriminations; the Fife Lake, with fifteen members. The Fife Lake, with fifteen members. The former took Charter No. 57 and the latter

The nine local associations of New Jersey, represented by delegates, formed the Retail Merchants' Association of New Jersey at Newark on the 12th, making the third State which has followed the example set by Michigan eighteen months ago. The New Jersey organization starts out under favorable auspices and will undoubtedly accomplish much good for its present auxiliaries and stimulate the organization of many new associations.

Petoskey Independent: The President of the Business Men's Association requests all members and the citizens generally who are interested in the growth and permanency of our town to be present at the next reguday evening. A number of very important subjects will be presented for consideration, fessional dead-beat must pay up or have his of which all should be conversant. The welfare of Petoskey can be materially enhanced if the people will encourage the

Petoskey Democrat: A very interesting B. M. A. meeting was held Wednesday evening at Odd Fellows' Hall. More energy and interest were expressed in matters pertaining to Petoskey than we have witnessed at any previous meeting. C. F. Hankey was elected President of the Association in place of P. B. Wachtel whose appointment at Washington made his resignation necessary. The subject of prospecting for gas in the spring was thoroughly discussed, and a committee consisting of H. O. Rose, A. C. Bowman and W. S. Spencer were appointed to solicit subscriptions for stock and report at a future meeting to be held two weeks from Wednesday evening. A committee consisting of C. F. Hankey, James Buckley, John Milor, W. S. Spencer and A. C. Bowman was also appointed to make ar-

Meeting of the Muskegon Association. From the Muskegon News.

The Muskegon B. M. A. met last night in special session with President Fargo in the chair. The President stated that the object of the meeting was to consider the proposed banquet to be given by the Association. A general discussion was had concerning the banquet. It was finally concluded to hold the banquet at the Occidenta in February, and the Executive Committee was empowered to complete the arrange ments.

A communication was received from the Geo. T. Smith Middlings Purifier Co., of Jackson, in answer to a letter from the Secretary of the Association relative to locating here. The company states that it is desir-ous of locating at a point where hard woods are easily obtainable and where there are are easily obtainable and where there are ample shipping facilities. Inasmuch as Muskegon can accommodate the concern in all its desires in these respects, further negotiations will be had relative to the removal of the immense milling institution to this

city.

The President announced the following standing committees. On Manufactures—John A. Miller, S. H. Stevens, H. D. Baker.

On Transportation-S. S. Morris, J. D. Vanderwerp, H. S. Henderson.
On Insurance—F. H. Holbrook, M. C. Kelley, H. N. Powell. On Improvements—C. B. Mann, R. S. Miner, N. Friedman. On Trade Interests-C. L. Whitney, A P. Connor, D. Christie.

The Drug Co.'s Annual.

At the annual meeting of the Hazeltine & Perkins Drug Co., Dr. Chas. S. Hazeltine. Capt. C. G. Perkins and H. B. Fair child were re-elected to the Board of Direc tors, which subsequently re-elected the old officers, as follows:

President-C. S. Hazeltine Vice-President-C. G. Perkins. Secretary and Treasurer-H. B. Fair

Hides, Pelts and Furs.

Hides remain firm at the reduced price, largely on account of poor stock. Wool has declined during the past week. Michigan X is selling at 27 cents in Philadelphia the lowest price for some years. Tallow is firm, but stocks are accumulating. Furs are no higher, but buyers are inclined to crowd prices up, on account of small catch and choice lots will bring better prices.

LUCIUS C. WEST Attorney at Patent Law and Solicito of American and Foreign patent alamazoo, Mich., U. S. A. Branch o Practice in U. S. Courts. Circular

FREE-To Merchants Only: A tripple-plated Silver Set (6 knives, 6 neat and carefully compiled delinquent list, forks, 6 tea spoons, 1 sugar spoon, 1 butter knife), in satin-lined case. Ad-

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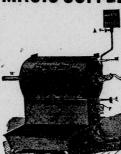
Bought and Sold by

FRANK J. DETTENTHALER. 117 Monroe St., Grand Rapids. Oysters the Year Around

FOR SALE!

The steam grist mill at Pewamo, Mich., known as the Chubb Mill, with good house, fair barn and new boiler. The property having fallen to me by the decease of L. W. Chubb, my father, and living in another state, I will sell the weep and the state. sell the property at a very low price. In Chubb, Himrods, N. Y. Address A. W. Sher wood. Pewamo, Mich.

MAGIC COFFEE ROASTER



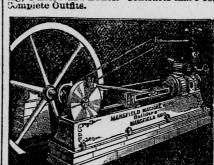
The most practical hand Roaster in the world. Thousands in use—giving satisfaction. They are simple durable and economical. No grocer should be without one. Roasts coffee and pea-nuts to perfection.

Send for circulars. Robt. S. West



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PORTABLE AND STATIONARY ENGINES From 2 to 150 Horse-Power, Bollers, Saw Mills Urist Mills, Wood Working Machinery, Shafting, Pulleys and Boxes. Contracts made for



C. Denison, GRAND RAPIDS.

CANDEE' Rubber Da CANDEE KUBBER BOOTS GIVE DOUBLEWEAR BALL. Ordinary Rubber Boots always wear out first on the ball. The CANDEE Boots are double thick on the ball, and give GREATEST

MPROVEMENT DOUBLE WEAR. Most economical Rubber Boot in the market. Lasts longer than any other boot and the WO YEARS PRICE NO HIGHER. TEST. OMMON SENSE DEA DOUBLE THICK BALL FOR SALE BY

E. G. STUDLEY & CO., Grand Rapids Jobbers of

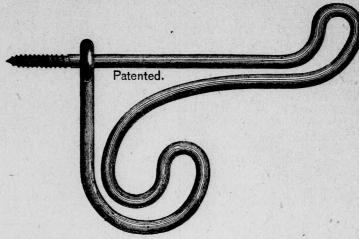
Rubber and Oil Clothing of all kinds Horse and Wagon Covers, Leather and Rubber Belting and Mill and Fire Department Supplies. Send for price list

FOSTER, STEVENS & CO...

Wholesale Hardware,

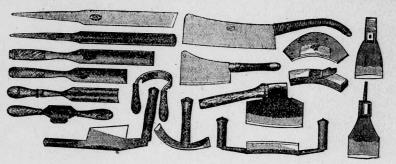
10 & 12 MONROE St., 33, 35, 37, 39 & 41 LOUIS St.,

The Gun Coat and Hat Hook.



50 Walnut Finish List 50 Tinned \$2.20 " 60 Walnut \$2.15 " 70 \$2.55 " Write for discounts.

AGENTS FOR L. & J. WHITE COOPER TOOLS.



WRITE FOR PRICES BEFORE BUYING.

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L. L. LOVERIDGE.



GENERAL DEALERS IN

Fire and Burglar Proof

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Combination and Time Locks. 11 Ionia Street, -

PUTNAM & BROOKS WHOLESALE NO BETTER GOODS IN THE LAND TRY THEM 13, 15, 17 South Ionia Street,



CARRIAGE PAINTS

GRAND RAPIDS.

Prepared ready for use. They dry hard in a few hours, and have a beautiful and durable gloss. They are

GRANITE FLOOR P

ACME WHITE LEAD & COLOR WORKS DETROIT.

Dry Color Makers, Paint and Varnish Manufacturers. CUT THIS ADVERTISEMENT OUT AND TAKE IT TO YOUR DEALER, IT WILL SECURE YOU A PRIZE.

The Michigan Tradesman.

A STORE INCIDENT.

Old man Breckenridge, father of my s competitor of that name, is here on a visit from his home in Nebraska. He is verging on his dotage, is very deaf and rather cranky withal, yet in many ways he is a nice old fellow. He has been telling me some funny experiences which he had in running a store in Western New York, some forty or fifty years ago, and sometime when I am in the mood, I will give THE

Five or six miles from here lives Daddy M'Cracken. Daddy "fit" in the Mexican War and prides himself greatly upon this circumstance in his life's history. He was shot in the throat with a musket ball in such a way as to deprive him of his voice. and draws a pension in consequence. He a wide berth. Sometimes old man Breckdoes all his buying on the strength of Uncle Sam's quarterly allowance.

TRADESMAN-the benefit of one or two of

The elder Breckenridge was left in charge of the store the other day while his ceremony. Association with such toughs son went to dinner. Daddy came along soon after, bringing with him a dirty grain bag in which it is his custom to carry the purchases for the household. Of course, old Mr. B. was delighted to see another man in whom he though he recognized those qualities which often make old people great cronies, and he hailed the coming of M'Cracken with delight.

"Good day to you" said Breckenridge, "nice day. Where abouts do you live?" "Ter'ble nice weather tew be sure' whispered Daddy. "'bout the peartest I've seed sence afore the battle of Monterey.

Then the' wuz some nice weather." "I'm pretty deaf, and you'll have to speak some louder to make me hear," said Breckenridge, who, though he saw the movement of Daddy's lips, heard not a

"I be a talkin' es loud es I kin, but I lost the use of-"

"I say," interrupted Breckenridge in a louder voice than before, "you'll have to chirp a trifle louder than what you are, for I'm deaf as blazes."

'Well, I tell ye, I can't talk no louder I hain't got the use of my voice; I-"

"Louder, louder," shouted Breckenridge. "Talk louder, can't you? You must be a darned sight deafer'n me. Whoop it up, now, old man."

"Hump! Me deaf!" hissed Daddy, hain't deaf at all. I kin hear jes' es good es the next un; but it's my-"

"You might just as well quit talking as to mumble away like that," bawled Breckenridge, who was beginning to get out of patience at what he supposed to be downright obstinacy on the part of his interlocutor.

"An' I tell 'ee that my hearin' 's all right you ole fool; but I couldn't speak a mite louder if I was to go to hell fer it."

"Talk away, you old rhinoceros," growled Breckenridge, and then, after the manner of many other people of whom I know, he began criticising Daddy in a manner highly uncomplimentary to the voiceless old man, under the impression that he, also, had lost his hearing and could not understand what was said.

"It beats the oldest that when a man gets to be as old as this lunatic, he can't for the life of him see how anybody in the whole world can be deaf but just him-"

who began wildly gesticulating, and in a manner most belligerent.

"You mis'able ole scallawag!" he whispered—and there was so much vehemence in the remark that it reached the dignity of a mild shriek-"You ole villain! what d'ye mean by insultin' a grey headed veteran of the Mexican war? You ole sardine! You ole tarrier! You ole porkypine! You mis'able ole skunk! while I was a marchin' to the battle of Buena Vista, an' doin' work fer four men an' fightin' fer five more, you wuz like enough a cavortin' around in yer spring buggy, a thinkin' how slick ye got out of it. Oh! I've seed lots o' such roosters as you, an' ye can't cod me a mite, you cowardly old sneak."

While Daddy was firing in this broadside, Breckenridge regarded him with a calm look of patronizing indulgence, evidently wondering just what species of mild lunacy he was afflicted with, and how often he had those spells. His manner nettled Daddy, who continued to heap epithet after epithet upon the old man, until, finding at last that this had no effect upon him, and, goaded by a sense of his wrongs, he arose in his wrath and approached the aged B., shaking his fist and vowing to inflict bodily injury upon him.

Now, although Breckenridge has about outlived the period allotted to man for earthly pleasures, he doesn't propose to take a dare from another, just ready for the grave, and the agility with which he as sumed an attitude of defense, must have rather disconcerted Daddy, who, however, continued on the offensive, and aimed a right hander at his opponent's face. This Breckenridge parried, and as he did so, beat down Daddy's guard, and, following up his advantage, lammed him in the eye after the most approved style. The blow was probably not a hard one—though it may have been-but it floored M'Cracken, and sent him sprawling among a lot of nail kegs which were in a convenient place for his tion, and he lay there a moment later when the younger Breckenridge came in.

"What's the matter with Daddy, father?" was his first query, and the old fellow who

But Daddy wasn't. He lay and groaned while, and then slowly arose, saying, as he did so, that he had had another o' then faintin' spells o' his'n, and that he felt powerful weak like after it. When he became sufficiently composed to think of the weighty affairs of life, he shouldered his grain bag and came over here.

"By jing!" he ejaculated in his usual voiceless manner, "I wuz jes' over tew Breckenridge's, and dinged ef I wuzn't took dead sick to my stummick, and toppled right over onto the floor, an' that there deef ole devil 'ats there, axed me what ailed me, an' jes' 'ecause I couldn't holler loud enough fer him ter hear, he jumped right onto me, and would liked tew have killed me ef Breckenridge hadn't a come in an' made him stop jes' in time. Oh! I feel ter'ble weak 'n' trembly like."

Daddy comes to town quite often and since this episode gives Breckenridge's store enridge comes over here to smoke his pipe, and if Daddy happens in at these times he finds it convenient to leave without much as Breckenridge is not compatible with the dignity of a hero who "fit" and bled for his country's honor in the Mexican war. JOSEPH W. WINKLE.

CHAS. E. BREWSTER,

CANT HOOK and PEAVY HANDLES. Jobber in Hand-Shaved White Hickory Axe Handles.

I manufacture my handles from rived second growth maple, turned 2 1-2, 2 9-16, 2 11-16 at bulge as ordered. My stock is kiln-dried, and with a capacity of fifty doz. per day can fill all orders

PROMPT ATTENTION TO MAIL ORDERS. LAKE BREWSTER, - -

STEAM LAUNDRY,

43 and 45 Kent Street. STANLEY N. ALLEN, Proprietor.

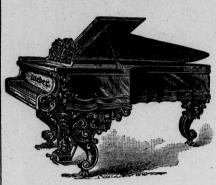
E DO ONLY FIRST CLASS WORK AND USE NO CHEMICALS. by mail and express promptly attended

FOR SALE!

Furniture and undertaking business in a live town in the Western part of Michigan. Will sell or rent store building. Good reason for selling. A clean stock of furniture and undertaking goods. A grand chance for the right man. Address "G" care of the Michigan Tradesman.

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GRAHAM ROYS, - Grand Rapids, Mich.

Grand, Square and Upright Pianos.



The Weber Piano is recognized beyond controversy as the Standard for excellence in every particular. It is renowned for its sympathetic, pure and rich tone combined with greatest power. The most eminent artists and musicians, as well as the musical public and the press, unite in the ver-

The Weber Stands Unrivaled

Everything in the musical line.

Weber Pianos, Smith Pianos, Estey Organs,

Fischer Pianos, A. B. Chase Organs, Hillstrom Organs,

JULIUS A. J. FRIEDRICH.

(Successor to Friedrich Bros.)

30 and 32 Canal St., Grand Rapids, Mich.

CEO. E. HOWES.

C. N. RAPP, Manager,

JOBBER IN

Apples, Potatoes 2 Onions. SPECIALTIES:

Oranges, Lemons, Bananas. 3 Ionia St., CRAND RAPIDS, MICH.

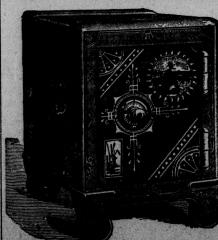
THOMPSON & MACLAY.

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Notions, Hosiery, Knit Goods, Furnishing Goods, Etc., 19 South Ionia Street, GRAND RAPIDS.

No Goods Sold at Retail. -





We manufacture a line of Fire Proof Safes that combine all the modern im-provements and meet with ready sale

Any business house can handle our Safes in connection with any other line of goods without additional expense or interference with any other business.

Weight. Inside Measure, Outside Measure, Retail No. 2, 250 lbs. 12x8x8½ in. 23x14x13 in. \$30 No. 3, 500 lbs. 15x10x10 in. 28x18x18 in. 85 No. 4, 700 lbs. 18x14x12 in. 32x22x21½ in. 45 ALPINE SAFE CO., Cincinnati, O.

KING'S

Quick-Rising

THE BEST GOODS MADE,



PUT UP IN 5 lb. and 2 1-2 lb. PACKAGES.

100 lb. Cases \$5.00 80 lb. Cases \$4.25

For Sale By

Bulkley, Lemon & Hoops, Clark, Jewell & Co., Hawkins & Perry,

Arthur Meigs & Co., Amos S. Musselman & Co., Olney, Shields & Co..

Grand Rapids,

Mich.

AND ALL JOBBERS IN THE UNITED STATES.

KING & LAMB, No. 14 5th Ave., CHICAGO. III.

JENNESS & McGURDY.

Importers and Manufacturers' Agents.

Crockery, China, Glassware,

Fancy Goods of all Description.

HOTEL AND STEAMBOAT GOODS,

Bronze and Library Lamps, Chandeliers, Brackets,, Ktc., 73 and 75 Jefferson Ave.,

DETROIT. - MICH.

Wholesale Agents for Duffield's Canadian Lamps.



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Send Your Spring Orders to MAYHEW. 10 00 | Youth's and Misse

Woonsocket and Wales-Goodyear Rubbers, Boston Knit and Wool Boots. Phode Island Lumbermen's Heel and Strap F. 95c net. Ditto no Heel and Strap, F. 70c net G. R. MAYHEW, Grand Rapids.

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NOS. 122 and 124 LOUIS STREET, GRAND RAPIDS, MICHIGAN. WE CARRY A STOCK OF CARE TALLOW FOR MILL USR.

BULKLEY, LEMON & HOOPS,

Wholesale Grocers.

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Send for Cigar Catalogue and ask for Special Inside Prices on anything in our line.

ARCTIC BAKING POWDER!

н													
	1-8 lb.	Cans	61	Doz. in	case		-		-		500	Gross	5.
	1-4	"	4	66	"	-		-		-	75	Doz.	
	1-2	66	2	"	"		-		-		140	"	
	1	"	1	"	"	-		-		-	240	"	
	5	"	1-2	CC CC	60		_		_		1200	"	
	Glass 1	Mug	2	"	**	-		-		-	90	**	
	Tea Ca		1	"	66		-		-		275	"	
			0.00								-		

THE LAST TWO ASSORTED COLORS. The ARCTIC BAKING POWDER has now stood the test for ten years with a steady increasing demand.

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Mich. Crand Rapids,



RISING SUN BUCKWHEAT.

Guaranteed Absolutely Pure

NEWAYGO ROLLER MILLS.

Newaygo, - Mich.



"Now, John, don't fail to get some of the DINGMAN SOAP. Sister Clara writes that it is the best in the world for washing clothes and all house - cleaning work."

Hawkins & Perry GRAND RAPIDS, MICH.

HESTER & FOX. Manufacturers' Agents for



Planers, Matchers, Moulders and all kinds of Wood-Working Machinery, Saws, Belting and Oils

And Dodge's Patent Wood Split Pulley. Large stock kept on hand. Send for Sample Pulley and become convinced of their superiority.

Write for Prices.

44, 46 and 48 So. Division St., GRAND RAPIDS, MICH.

The Michigan Tradesman.

WEDNESDAY, JANUARY 25, 1888.

LEISURE HOUR JOTTINGS.

BY A COUNTRY MERCHANT.

Especially for THE TRADESMAN While the theory of fatalism is, as I attempted to argue in a recent paper, utterly unphilosophical and unreasonable and as unsusceptible of real argument as the belief that ghosts and goblins exist among us, we have, most of us, nevertheless, been witnesses to the fact that ill luck does sometimes seem to follow individuals, through long being answered in the affirmative, the party years, almost from the cradle to the grave. thrust a heavy package into his hands and But, if we take sufficient interest in these cases to investigate the methods and habits of the alleged victims of fate, we can nearof the alleged victims of fate, we can hear ly always prove satisfactorily to ourselves that the disasters and afflictions that have overtaken them are due principally to their overtaken them are du more especially in the matter of financial failures, but a great many of the other visitations that are commonly pronounced unavoidable could, by a reasonable exertion of common sense, be avoided or made less calamitous. For instance, it is a common assertion that no human foresight can provide against fire, flood, storm, sickness and various other mundane afflictions, and, on swept away the accumulations of years ungeneral principles, the assertion is correct; til, at last, he found himself almost pennibut if A.'s property all goes up in smoke ond select a day or two effer he parlested less. And, as another singular feature of BECIN the MONTH and ashes a day or two after he neglected the transaction, Lazarus's dollars began to to renew his insurance policy, or B. builds his residence on ground that has been swept by the floods of successive years, or C. the transaction, Lazarus's dollars began to multiply in about the same ratio as those of Mattison decreased. Every investment made with them and their earnings was erects a tall, flimsy building in a notorious marvelously successful, and, about five cyclone belt, or D. knowingly and causeeyclone belt, or D. knowingly and cause-lessly exposes himself to contagious diseas-Blank Lazarus, that unknown party was es, my sympathy for their misfortunes would be materially mitigated by my knowledge of the fact that they are all personally responsible for their own troubles. And responsible for their own troubles. And when A., B., C. and D., through their friends, solicit us to contribute to an aggregate sum sufficient to reimburse them for tending to the intricate and complicated afthe losses occasioned by their folly, are we fairs of that commercial Crossus, when his not, by our compliance, taking stock in a labors were interrupted by the porter's ushpremium fund to reward heedlessness, negligence and "bull-headedness?"

When one comes to reflect upon the pro- pearance would have disgusted the average portion of "happy-go-lucky" people among mendicant. Mattison grasped the hand of 30 Bond Street. those with whom he comes in contact, peo- the gentleman warmly and said: ple who are almost totally devoid of independence, energy or ambition and who habitually spend more time in waiting for friend here?" "something to turn up" than in endeavoring to turn up something themselves, he should embarrassment, "has importuned and finalnaturally cease to wonder that the world is ly persuaded me to be present to witness a unduly prolific in beats, beggars and para- demand which he proposes to make. The sites. Numerous cases, undoubtedly, exist thing's unreasonable and incredible, but he where individuals have made every practica- claims that you owe him a large sum of ble and possible effort to fight their way, money. unaided, through life and yet met disaster and defeat at every turn, but the great maexactly five years ago to-night, under a cerjority of those who are constantly complain- tain tree not half a mile from here, I intrusting of the hostile attitude of "fate" are died Mr. Mattison with a package containing rectly responsible for their own "misfor- five thousand dollars. The watch-word was my name, and my name's Lazarus."

Speaking of those occasional caprices of "Mr. Bloomfield," said "Honest Jo.," fortune, which we find it difficult to account calmly, "this man's story is a true one. for, reminds me of a story that was current recognize his voice and person distinctly, in my grandfather's days, and one which the but it will take him some time to realize chroniclers alleged to be "true as gospel." the situation in which he is placed to-night.

About the commencement of the present You and many other friends have often century, there resided in one of the large hinted that the transformation from Matti-Eastern cities a merchant of great wealth and high business and social standing, who, from his strict integration or partial insanity, but, the fact is that from his strict integrity and almost excessive conscientiousness, was known throughwhile that of Lazarus has multiplied a hunsive conscientiousness, was known throughout the section as "Honest Jo. Mattison." dred-fold. The property is all in his name, | In 18 Notwithstanding Mattison's regard for the and nothing is requisite but my relinquishrights of others and his sincere desire to be ment of its management." morally, as well as legally, right in every To follow up the story, as related by its transaction, he was for years successful in ancient narrators, would occupy too much every undertaking. He was proverbially a time and space. Suffice it to say that the "lucky man." Goods always advanced on skeptical Briton emerged from his disguise his hands; his ships invariably made pros- and acknowledged the existence of an honperous voyages; the frauds and failures of est man; that an equitable and satisfactory the dishonest and unfortunate never affect- adjustment of property matters ensued, and ed him, and it almost seemed as if the large that "Honest Jo. Mattison" eventually resums he disbursed in charity returned him established his reputation as a lucky man. J. a monetary profit. One day, a couple of gentlemen were seated at a table in a private room of one of the taverns of the city, discussing a lunch and a bottle of wine. One was a local capitalist and large real estate owner and the other a traveling Englishman. The parties, in addition to discussing their refreshments, were also earnestly discussing the subject of the honesty and dishonesty of the human family.

"My experience in the matter," said the Englishman, "has been somewhat comprehensive, and, from my experience, I contend that such a thing as a strictly honest man doesn't exist. Circumstances alter cases, and when a man's circumstances are favorable he can afford to pass as a model of honor and integrity, but let adversity overtake him, and see how soon his so-called moral perceptions are blunted."

"But how are you going to prove this?" "By actual experiment, if you like. Just indicate a party whom you believe immaculate—I mean some active speculator who, by reason of his ventures, may eventually meet with irretrievable losses-and, if you 'll give me a bond to secure me for the principal, I'll put a thousand pounds in his possession in such a manner that he can appropriate it or account for it as he chooses. My wanderings will bring me around here again in about five years. Whether I am right or wrong in my theory, I will be out the use of my money for that time. If I For Quotations address am right, you will lose five thousand dollars, which you will pay me on my return. If I am wrong, you will have the earnings of five thousand dollars for five years."

"Agreed! And 'Honest Jo. Mattison' is

onvince yourself that I have fulfilled my part of the contract, but it shall be specified n your bond that, if you ever, by word or sign, intimate to the party or to anyone else that you are privy to the transaction,

you shall forfeit twice the amount of the

Shortly after dark that evening, as "Hon-

est Jo." was walking homeward, he met, in

the deep shadow of a shade tree, a ragged,

repulsive-looking individual, who gruffly

asked him if his name was Mattison. On

"Use that when and as you choose! I

could raise an objection or ask a question

The next day Mattison's books contained

a new entry reading: "Blank Lazarus, Cr.,

By Cash Deposited, \$5,000." And, accord-

ing to the veracious chroniclers, from the

very day on which Mattison received this

money his habitual good luck disappeared.

made with them and their earnings was

One night, "Honest Jo." was seated in

ering in a portly, well-dressed gentleman,

accompanied by a ragged and disreputable-

looking specimen of humanity, whose ap-

"I am always glad to see you, Mr. Bloom

"This man," said Bloomfield, with some

sum invested in the experiment."

soon afterwards separated.

the man had vanished.

FOR EVERYBODY.

To this Mr. Bloomfield, the Englishman's For the Field or Garden. companion, readily agreed, and the parties If you want to buy

Or any other kind, send to the

71 CANAL ST.,

W. T. LAMOREAUX. Grand Rapids, Mich.

"Complete Business Record,"

A New Account Book

This book has Printed Headings planned to receive a daily statement of Sales, Purchases, Cash Received, Cash Expended, Bank Account, Bills Receivable, Bills Payable, etc., etc.; also provides for Weekly, Monthly and Yearly Totals. The arrangement of the Register is such that a dealer can ascertain his libilities and resources in a few minutes at any time. Each Register contains Interest Tables, Standard Weights and Measures, Rusiness Laws and much other valuable information for business men. Over 35,000 copies of the Register now in use. Address, for free sample sheets, prices, etc.,

H. W. PAMPHILON, Publisher,

field! Who is our somewhat dilapidated

THE GREAT

Watch Maker "I claim," said the ragged man, "that a Jeweler,

44 CANAL SY.,

Lumbermen's Supplies a Specialty. WE CARRY A FULL LINE OF ALASKA SOCKS AND MITTENS.

193 and 195 Jefferson Ave., Cor. Bates St., DETROIT, - MICH.

E. FELDNER & CO. CUSTOM SHIRT MAKERS,

Men's Furnishing Goods. NO. 2 PEARL ST., - GRAND RAPIDS

Rockfalls, Childs, Sterling, Economy, W. & T. PURE JUTE MANILLA.

GURTISS & DUNTON,

GENERAL WOODENWARE

OIL CANS...

AXE HANDLES. BASKETS, CLOTHES BARS, BRUSHES.

> LINES AND PINS, MOPS, TUBS AND PAILS, BOWLS,

> > Everything in the Woodenware Line.

DO YOU WANT A

If so, send for Catalogue and Price-List to HEYMAN & CO., 63 and 65 Canal St., Grand Rapids.

C. L. DAVIS

BUNTING & DAVIS.

EDMUND B. DIKEMAN Commission Merchants.

Specialties: Apples and Potatoes in Car Lots.

20 and 22 OTTAWA ST., GRAND RAPIDS, MICH.

Grand Rapids, - Mich. SPRING & COMPANY,

JOBBERS IN

GOODS, DDV

Hosiery, Carpets, Etc.

6 and 8 Monroe St., Grand Rapids.



The accompanying illustrations represents the

Boss Tobacco Pail Cover.

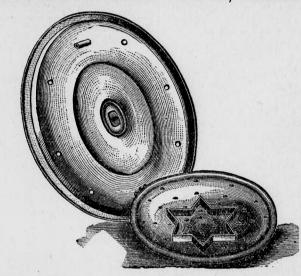
It will fit any pail, and keep the Tobacco moist and fresh until entirely used.

It will pay for itself in a short time. You cannot afford to do without it. For particulars, write to

ARTHUR MEIGS & CO. Wholesale Crocers.

Sole Agents,

77 to 83 SOUTH DIVISION STREET, GRAND RAPIDS.



BELL, CONRAD & CO.,

58 Michigan Ave., Chicago,

PROPRIETORS OF

TEAS, COFFEES & SPICES.

JAPAN TEA --- "Red Dragon" Chop. COFFEE---O. G. Plantation Java, Imperial, Javoka, Banner, Mexican.

The Best Coffee on Earth. We Solicit Communications. W. R. KEASEY, Traveling Representative.



Increase Your SALES AND PROFITS BY HANDLING LION COFFEE.

ABSOLUTE

To Consumers, and is, Consequently, a Quick and Easy Seller,

Lion Coffee has more actual Merit than any Roasted Coffee sold at the price either in Packages or in Bulk and storekeepers all over the State of Michigan and elsewhere who are not already handling Lion are urged to give it a trial. We cheerfully answer all communications regarding prices, etc. Convenient shipping depots established at all prominent cities, securing quick delivery. For sale by all the wholesale trade everywhere. Manufactured by the Woolson Spice Co., Toledo, Ohio.

L. WINTERNITZ, Resident Agent,

Grand Rapids, Mich.







SOAPS

QUEEN ANNE, MICHIGAN, TRUE BLUE, CZAR,

MONDAY,

MOTTLED GERMAN, ROYAL BAR, SUPERIOR, MASCOTTE,

CAMEO,

PHŒNIX, WABASH,

Dress Stays

AND OTHERS.

DETROIT, MICH.,

Manufacturers of the following well-known Brands

W. G. HAWKINS,

GRAND RAPIDS, MICH. Lock Box 173. Salesman for Western Michigan.

The Martin Middlings Purifier and Eliminating Reel.

About a year ago Mr. J. B. Martin, a ple of patented machines of his own ention for the purpose of interesting some of our capitalists in their behalf. The machines comprised an Improved Middlings and an Purifier Eliminating Flour Dressex, and were such a marked departure from other machines designed for the same uses that the gentleman who took Mr. Martin's proposition under consideration made a merits before venturing their money and eputation in the enterprise. The more they tested the machines, however, the A 1: more they were convinced that they even exceeded the claims of their inventor and a stock company was accordingly formed for the purpose of engaging in their manufacture on an extensive scale. The results have been even more flattering than the stockholders had any reason to anticipate. The machines have been called for as fast as they could be turned out. Every machine sent out of the factory has given the most unqualified satisfaction—in no case has a machine been returned for repairs or for other causes. The company has been compelled to increase its facilities to keep pace with the demand for the machines and from present indications the Martin Middlings Purifier Co. is destined to develop into one of the largest manufacturing establishments in the city.

The Middlings Purifier excells all other and germ stock and purifies stock which cannot be handled economically by any other purifier. It is guaranteed to do more purifier in the market. It is built of the best material and is made durable in its construction, and is the only purifier manufactured operating equipoised cases with the necessity of bracing the machine in position and preventing all rack or strain upon the frame and bearings. And it is the only purifier offered to millers which embodies within itself, an entire grading system that will thoroughly grade and purify the diffierent grades of middlings which come upon purifiers.

The Purifier is so constructed that it has a perfect automatic air pressure upon the other machine of the kind on the market. cloth. The air pressure increases and becomes stronger and stronger on every mesh of the cloth, as the operation of purifying goes on up to the completion of its work; and the intensity of the pressure to be applied is under perfect control. The cloths of the machine are kept in a perfect unchanged condition by the action of the traveling elastic strap, which is one and a quarter inches in width, and strikes the cloths at intervals of its own width, by a gentle could knock it out. and instantaneous tightening of the straps as the pawls they are attached to are thrown out by spring force into the ratchets as they pass along under the cloths. The philosophy of this device for keeping the cloths ber and retailer:

operation are the Voigt Milling Co., C. G. A. Voigt & Co., Valley City Milling Co., Grand Rapids; H. A. Kilgore, Kalamazoo Dougall & Wellington, Lowell; E. W. Hunt, Dimondale; Smith & Co., Shelby; John Bickhart, Decatur; Merrill & Co., Plainwell; Morris, Althouse & Co., Coral; Three Rivers Milling Co., Paducah, Ky. All of these mills have had Purifiers in con stant use for from one to three years and will cheerfully answer any inquiries which may be sent them regarding the workings and merits of the machine.

The Martin Eliminating Flour Dress ing Machine has more capacity, does more, cleaner and better work than the erdinary Centrifugal, saves the fine middlings from the feed, handles all kinds of stock. It will thoroughly eliminate specks, fbrous and all other deteriorating matters from low grades of flour. Returns from bolts, chop from smooth rolls, stock from middlings burrs, and separate whatever fints or fine middlings there may be in the stock from the feed. This machine has almost double the capacity, and makes a much more even and cleaner grade of flour than the ordinary centrifugal reel; there being no obstruction to the free and even action of the stock, as is the case with other centrifugals, having their ribs supporting the cloths inside the reel. This machine has the ribs which support the cloth outside the reel, therefore no obstruction to the action of the stock, consequently more even and better work and much greater capacity. The cloths are guaranteed never to fill or clog, or need personal attention. The rushes, which are two inches in width, are distributed over and attached to the twelve blades, forming the beater cylinder, in such a system as to cause each brush to surface only one distinct section of the cloth. Enough of them are used to connect and surface the entire length of the cylinder. The beater cylinder revolves one-quarter of an inch above the center of the silk cylin- S. T. FISH & Co. der, thus bringing the brushes only in conwith the silk, at the extreme upper dier of the cylinder.

The cloth cylinder is made in two halves. naking it very convenient to take off or put on. The cloths are much easier and quicker adjusted, and can be put on much tighter and cheaper than on the ordinary centrifupractical milling engineer and miller of many gal. No tacking required except at the end years' experience, came to this city with a and outer edges of cloth. The cloths are held to their place by steel hoops prepared

for the purpose and fastened with screws. The machine is built of the very best material; beautiful in design and all its parts made convenient to get at; no complication in gear; runs light, and never has failed in a single instance of giving satisfaction.

As showing the esteem in which these machines are held by the milling trade, rough test and investigation of their THE TRADESMAN takes pleasure in presenting a letter from a practical miller of long experience, whose opinion is reckoned

I wish you a happy and prosperous year.
Yours truly,
JOHN BICKHART.

Millers are requested to send the manufacturers samples of stock they wish to have improved and made better (not less than fifty pounds). The manufacturers have both machines set up at their factory, connected with automatic feed and elevators in machines of the kind on coarse middlings running condition, so that they can be operated on stock the same as if connected in a mill. All samples sent them will be operated on the machines and the separations work, and better work, in less space, with returned just as they are made, accompanless power and less waste, than any other ied with the guarantee that the same results can be secured on the same kinds of stock in any mill where the Purifier and Reel are put into operation. Millers attending the State convention here on Febdouble reversable eccentrics, thus avoiding ruary 8 are requested to send in samples for operation in their presence, or at least to call at the factory and inspect the machine and see it in operation. Those who have not yet done so would do well to note the advertisement on page 17 of the Amer: ican Miller for January and also to remember that the company stands ready at all times to ship one of their Purifiers for the excess of earnings for four months over any

The "Anchor" Brand.

The celebrated "Anchor" brand of oysters continues in great demand, in consequence of which F. J. Dettenthaler has been compelled to nearly double his shipments from Baltimore. Dealers should be careful to specify the "Anchor" brand in ordering, and take no other. This brand is now so deeply rooted in the esteem of the Arbuckle's Ariosa trade that nothing short of an earthquake McLaughlin's XXXX

Relative Status of Jobber and Retailer. Proctor & Gamble issue the following statement relative to the status of the job-

phy of this device for keeping the cloths clean will impress any thinking mind at rect to the retailer any more than he has a right to sell direct to the consumer. The this purpose. The difference in the operation and action of the traveling elastic strap as against the brush for the purpose of cleaning bolting cloths will be apparent to all practical millers.

Among the millers who have Purifiers in Among the millers who have Purifiers in turers feel that we have no right whatsoever to go beyond the jobbing trade.

The Grocery Market.

The grocery market has been remarkably steady during the past week. Sugar has remained nearly stationery, but the indications are good for a further advance. Havemeyer & Elder have shut down their refinery and Dick & Meyer will shut down this week. The package coffee manufacturers announced a decline of 1/2c on Monday. Tubs are up 25c a dozen. Other articles in the grocery line are without nominal change.

PLACE to secure a thorough and useful education is at the GRAND RAPIDS (Mich.) BUSI-mul. NESS COLLEGE. Write for Col-rual. Address, C. G. SWENSBERG.

D. D. COOK

Valley City Show Case Factory Manufacturer of

SHOW CASES

Prescription Cases an Store Fixtures OF ALL KINDS. SEND FOR CATALOGUES. My Prices are Lower than any of My Competitors. Estimates Fur-nished on Application.

38 West Bridge street, Grand Rapids. Telephone 374

PRODUCE!

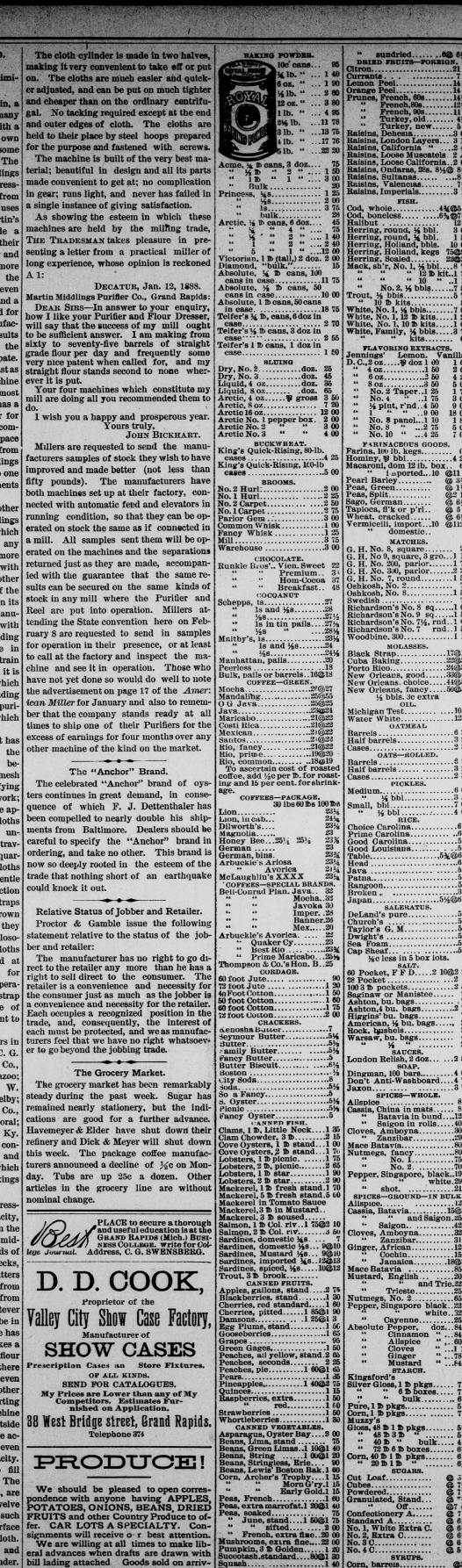
We should be pleased to open corre pondence with anyone having APPLES, POTATOES, ONIONS, BEANS, DRIED FRUITS and other Country Produce to of-fer. CAR LOTS A SPECIALTY. Con-

signments will receive or best attention.

We are willing at all times to make liberal advances when drafts are drawn with bill lading attached Goods sold on arrival or held as per request of shipper.

189 So. Water St., Chicago, Ill. EFERENCE—First National Bank, or any

dichigan full cream...12%@13



1		
Ø 6% GN. 21	Frosted Creams 9 Graham Crackers 8½ Oatmeal Crackers 8½	qu
7 14 14 12½ 11	Frosted Creams	Me Sh Sh
4%	Blue Blazes. 32 Eye Opener. 32 Star 42@45 Clipper. 39 Scalping Knife 39	Ex Clo Bo
3 60 3 10 2 40 2 20 2 00 2 00	Sam Bass 39 Climax 43@45 Merry War 25 Jolly Tar 37 Lime & Let Live 27	Sta Be
3 75	Live & Let Live	Sh
3 00 1 50 10 00	P. L	Br
75@95 22@23 8 75	Sweet Cuba45	Lo
7 50	Sweet Russet	Tic 30
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s. anilla. 1 60 2 65 4 25	Peeriess. 28 Uncle Sam 30 Ispan ordinary 18@20 Japan fair to good 25@30 Japan fline 35@45 Japan dust 12@20 Young Hyson 20@45 Gunpowder 35@50 Oolong 33@55@86/275 Congo 25@30 VINEGAR.	Pl Ex Bo
1 60 2 65 4 25 5 00 1 75 3 00 9 00 18 00	Oolong. 33@55@60@75 Congo. 25@30 VINEGAR. 30 gr. 50 gr.	Po
5 00 7 00 8.	White Wine	Ha To Fr Ble Bo
04 4 25 65 @11 @ 334	do American. 75 Burners, No. 0	Bo He In
@ 1½ @2 15 @ 6¾ @ 6½	Condensed Milk, Eagle 7 60 Cream Tartar 25 Candles, Star 9½ Candles, Hotel 10½ Camphor, oz., 2 b boxes 35 Extract Coffee, V. C. 80 February 115	In
@1125 95	Extract Coffee, V. C 80 do Felix 1 15 Fire Crackers, per box 1 20 Gum, Rubber 100 lumps 25 Gum Pubber 200 lumps 25	Gr Pa Fu Dr
1 10 1 75 2 25 1 50	### Riving Strate Coffee, V. C	Fin Me
1 50 1 00 1 50 l1 50	Sage	Be Be Ca
1 15	follows: STICK. Standard, 25 th boxes 81/4 Twist, do	Fi
.17@18 .22@25 .24@35 .33@40 .44@50 .50@52	Cut Loaf do 10 MIXED. Royal, 25 b pails 8½@ 9 Royal, 200 b bbls 8 Extra, 25 b pails 10 Extra, 200 b bbls 9 Extra, 200 b bbls 9	Ly Mi Mi
10%	Extra, 200 b bbls. 9 French Cream, 25 b pails. 11½ Cut loaf, 25 b cases. 10 Broken, 25 b pails. 10 Broken, 200 b bbls. 9	Mi Ot Ra
6 25 3 25 2 35	FANCY-IN D ID BOXES.	Sk W De
6 25 3 25 2 35	Lemon Drops 13	Sh Sh Ta
7 00	Lozenges, piain 14 Lozenges, printed 15 Imperials 14 Mottoes 15 Cream Bar 13	Gr Gi
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%@6% 5 5	Lozenges, plain in pails11½ Lozenges, plain in bbls10½ Lozenges, printed in pails 12½ Lozenges, printed in bbls. 11½ Chocolate Drops, in pails. 12½ Chyperges, printed in bbls. 11½	Bi Bi Ro Po Cl
514	Gum Drops in pails 64, Gum Drops, in bbls 53, Moss Drops, in pails 10 Moss Drops, in pails 9 Sour Drops, in pails 12 Imperials, in pails 12 Imperials in bbls 11 FRUITS.	Cl M W W
0@2 20 2 10 2 35 95	Imperials, in pails	Di Bi Bi
95 75 75 75 20 25	Bananas	Cli Cli Cli
40	Oranges, Rodi	Cl

5	Powder, 1/2 Reg	
50	Powder, ½ Keg	Dan
75	Sauer-kraut, 30 gais9 00	Bea Bea
00	CANDY EDUTES and NUMBER	Bad
50	Putnam & Brooks quote as	Cat,
50	follows:	"
15	STICK.	Fox
	Standard, 25 b boxes 81/4	"
18	Twist, do 9	
25	Cut Loaf do10	Fish
35		Lyn
	Royal, 25 1 pails 81/20 9	Min
40 50	Royal, 200 lb bbls	Mar
52	Extra, 29 in palls	
	French Cream, 25 to pails, 114	Mus
7/	Cut loaf, 25 lb cases10	Otto
%	Broken, 25 to pails10	Rac
	MIXED. Royal, 25	Sku
25		Wo
25	Lemon Drops	Dee
35	Popposint Drops 14	**
-	Chacolate Drops 14	"
25 25	H M Chocolate Drops18	"
35	Gum Drops10	cil.
00	Lemon Drops 15 Sour Drops 14 Peppermint Drops 14 Chocolate Drops 14 H M Chocolate Drops 18 Gum Drops 10 Licorice Drops 18 A B Licorice Drops 12 Lozenges, plain 14 Lozenges, printed 15 Imperials 14 Mottoes 16 Cream Bar 13 Moiasses Bar 13	She
00	A B Licorice Drops12	Tall
50	Lozenges, plain14	Gre
00	Imporials 14	Gin
00	Mottoes 15	
.,	Cream Bar13	1000
1/2	Molasses Bar13	Cı
14	Caramels18	Star
1/2	Hand Made Creams18	Star
	Plain Creams	Star
34	Decorated Creams 120	Star
% 1/4	Molasses Bar	Stan
1/4	Wintergreen Rerries 14	Pai
	FANCY-IN BULK.	But
1/2	Lozenges, plain in pails11½ Lozenges, plain in bols10½ Lozenges, printed in pails 12½ Lozenges, printed in bols11½ Chocolate Drops, in pails12½ Cum Drops, in pails12½	But
12	Lozenges, plain in bbls101/2	But
1/2	Lozenges, printed in pails 121/2	Rol
"	Lozenges, printed in obls 111/2	Pot
	Chocolate Drops, in pails. 12%	Clot
	Gum Drops in pails . 6% Gum Drops, in bbls . 5% Moss Drops, in bbls . 10 Moss Drops, in bbls . 9 Sour Drops, in pails . 12 Importals in pails . 12	Clot
1/4	Moss Drons in nails 10	Moj Was
	Moss Drops, in bbls 9	Was
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10	Imperials, in pails	
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75		
~~	Oranges, Jamaica	Bus
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00	Lemons, California	
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14	Dates, 14 do do @ 61/2	
1/2	Dates, Fard 10 b box 7 b	
	Dates, Fard 50 to box # D 5	
	Pine Annles. % D oz	1
	Pine Apples, % p oz	
	Almonds, Tarragona @17	1
	" Ivaca @16½	
	" California @16 Brazils @10	1
	Filberts, Sicily10%@11	1
34	Brazils	
	Walnuts, Grenoble 111/2 215	1
	" Sicily 12	
	Walnuts, Grenoble11/2/015 "Sicily	B
16	" Missouri	
	Cocoanuts, \$ 100 @5 50	
	Chestnuts @	
	Pecans, Texas, H. P. 9612 "Missour	1
1/2	Choice do do 65	
22	Fancy H.P. do do @ 51/4	
94	Choice White, Va.do 6 @ 61/4	,
	Fancy HP. Va do @ 54	ı
	n. P. va 0%	j
	OYSTERS AND FISH.	
	F. J. Dettenthaler quotes as	I
	follows:	
	OYSTERS.	1
	Fairhaven Counts	
		1
2	Standards 18	
	Favorites	
	Selects per gal 1 40	ľ
	Counts, in bulk, per 1001 20	6
1	Standards 18 Favorites 15 Standards per gal 1 10 Selects, per gal 1 40 Counts, in bulk, per 100 1 20 " " shell " 80 Clams, " " 70	
4	Clams, " " 70	4
1	per gal	à
12	Clams, " " . 70 per gal 1 25 FRESH FISH. Black bass	100
	Rock hass	
K	Perch, skinned	8
14	Duck-bill pike8	i
,	Perch, skinned. 6 Duck-bill pike 8 Trout. 10 Whitefish. 10	
4		8
4	FRESH MEATS. The W. Steele Packing & Provision Co. quotes as follows: Fresh Beef. 54 64 Dressed Hogs. 66 Dressed Hogs. 66	I
223	The W. Steele Packing & Pro-	
1/2	Vision Co. quotes as follows:	1
4	Pressed Hogs @ 6%	
0	Doub later	

llood, liv, h'd saus'g 5

	PROVISIONS. The Grand Rapids Packing & Provision Co. quote as follows:	
£		
3	Short cut	
3	Short cut Morgan 16 25	
2 5	Extra clear, heavy	
322599	Boston clear, short cut 17 00	
5	Mess	
577		
7	Hams, average 20 fbs	
300	" " 12 to 14 lbs	
38	SMOKED MEATS—CANVASSED OR PLAIN. Hams, average 20 bs.	
972	Breakfast Bacon, boneless	
2	ham prices	
000	Long Clears, heavy 8½ " medium 8½ " "light 8½	
005	" " light 8½	
8 5 2	Tierces	
2 5	LADD IN MIN DATE	
7	3 10 Pails, 20 in a case	
8	3 th Pails, 20 in a case	8
0	20 to Pails, 4 pails in case. 8½ Extra Mess, warranted 200 to 5. 7 00 Extra Mess, Chicago Packing 7 50 " Kansas City Packing 7 25 Plate 7 75 Extra Plate 8 25 Boneless, rump butts 10 00 " " Kan City pkd 9 00 " " " " " " " 10 " " " " " 10 " " " " " 10 " " " " " 10 " " " " " 10 " " " " " 10 " " " " " 10 " " " " " 10 " " " " " 10 " " " " " " " 10 " " " " " " " 10 " " " " " " " 10 " " " " " " " " 10 " " " " " " " 10 " " " " " " " " 10 " " " " " " " " 10 " " " " " " " " 10 " " " " " " " 10 " " " " " " " 10 " " " " " " " 10 " " " " " " " 10 " " " " " " " 10 " " " " " " " 10 " " " " " " " 10 " " " " " " " 10 " " " " " " " 10 " " " " " " " 10 " " " " " " " " 10 " " " " " " " " 10 " " " " " " " " 10 " " " " " " " " 10 " " " " " " " " " 10 " " " " " " " " " 10 " " " " " " " " " " 10 " " " " " " " " " 10 " " " " " " " " " " 10 " " " " " " " " " " " 10 " " " " " " " " " " 10 " " " " " " " " " " 10 " " " " " " " " " " 10 " " " " " " " " " " " 10 " " " " " " " "	d
005	Extra Mess, Chicago Packing	in
0 5	Plate	p
50	Boneless, rump butts	
	SAUSAGE—FRESH AND SMOKED.	5
i	Pork Sausage 7½ Ham Sausage 11	-
2	Tongue Sausage	S
100	Blood Sausage	-
	SAUSAGE	
	In half harrels 3 50	
3	In quarter barrels	1
-	HIDES, PELTS AND FURS.	
	Perkins & Hess pay as follows: HIDES. Green 30 th 4466 5 10016 dring green	-
5	Green % b 4½6 5 Calf skins, green Part cured 6 6½ Calf skins, green Ca	
U	Diy mues and piece10 3023	
,	Kips 6 @ 8 WOOL.	
1	Fine washed # 18@20 Coarse washed 20@22 Medium 20@23 Unwashed 12@16	1

durtiss & Dunton quote as follows:
undard Tubs, No. 1...
undard Tubs, No. 2...
undard Tubs, No. 3...
undard Pails, two hoop.
undard Pails, three hoop. thes, splint, No. 3. thes, willow No. 2. thes, willow No. 1. ter Tight, (acme

PRODUCE MARKET.

pples-\$2.50@\$3 per bbl. eets-In good supply at 40c per bu. ean-Hand-picked mediums are very

rce, readily commanding \$2.25@\$2.50 per bu utter-Jobbers pay 18c for choice dairy and at 20c. Grease butter is slow sale at 8c. utterine-Creamery, 16c for solid packed 17c for rolls. Dairy, 13%e for solid packed 1 141/2c for rolls. Extra creamery 20c for d packed and 21c for rolls.

abbages-\$6@\$10 per 100, according to size arrots-30@35c per bu. elery-25 # doz.

neese-Jobbers are holding their stocks at ider-10c per gal.

ooperage-Pork barrels, \$1.25; apple bar ranbe ries-Wisconsin Bell and Bugle are good demand at \$3.75 per box or \$11 per Dried Apples-Jobbers hold sun-dried at 60

and evaporated at 8½c. Eggs-Jobbers hold fresh and pickled stock at 18c. Honey-In plentiful supply at 15@16c. Hay-Baled is moderately active at \$1

per ton in two and five ton lots and \$13 in car lots. Onions-Home grown, 75c per bu. Spanish \$1.30 per crate, Pop Corn-2c # D.

Potatoes—The market is looking up coniderably. Buyers are paying 75@80c per bu. Baking Powders, Extracts, Bluings, n carlots and 74@76c in job lots. Sweet Potatoes-Kiln-dried Jerseys are carce and high, readily commanding \$5.50 er bbl. Turnips-20@25c per doz.

GRAINS AND MILLING PRODUCTS. Wheat-le higher. City millers pay 85c for Lancaster and 83c for Fulse and Clawson. Corn-Jobbing generally at 56c in 100 bu. ots and 54c in carlots. Oats-White, 40c in small lots and 36c in

ear lots. Rye-48@50c # bu. Barley—Brewers pay \$1.20 % cwt. Flour-20c higher. Patent, \$5.40 \$ bbl in sacks and \$5.60 in wood. Straight, \$4.40 % bbl. in acks and \$4.60 in wood.

Meal-Bolted, \$3.50 % bbl. Mill Feed-Screenings, \$15 \$ ton. Bran, \$18

NGREASE YOUR TRADE



Composed of Guatemaia, African and Mexican Javas, Santos, Maracaibo and Pio selected with especiel reference to their fine Irinking qualities. The most popular brand of Blended Coffee in the market. Sold only n 50 lb. Cans and 1 lb. packages, 30, 60 and 100 b. Cases. Mail Orders Solicited by the pro-orietors.

J. H. THOMPSON & CO.,

59 Jefferson Ave., Detroit, Mich. Importers and jobbers of fine Teas, Coffees, pices, Etc.. Baking Powder Mfrs., Coffee coasters, Spice Grinders.

ESTABLISHED 1866.

BROS., FOREIGN,

159 80. Water Street, Chicago.



We do a General Commission Busines and offer as inducements twenty years' experience and clear record. The best equipped and largest salesroom in the busines in this city. Ample storage facilities-full 20,000 feet of floor space in the center of the best market in the West. Ample capital and first-class references on file with THE TRADESMAN. Write us if you wish information, whether to buy or sell. It will cost you nothing.

46 Ottawa Street, Grand Rapids.

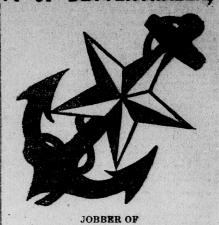
SOLE MANUFACTURERS OF

-AND-

Absolute Baking Powder.

BARNETT BROS.

F. J. DETTENTHALER,



YSTERS

SALT FISH. Mail Orders Receive Prompt

Attention. See Quotations in Another Column.

ALFRED J. BROWN.

TROPICAL

CALIFORNIA •

RUITS.



Bananas, Our Specialty. 16 and 18 No. Division St., GRAND RAPIDS, - MICH.

Telfer Spice Company, Thurber, whyland & co.,

NEW YORK,

RELIABLE

FOOD PRODUCTS.

our acquaintance, whether they wish to buy goods or not. Ask for a member of the firm.]



JULIUS HOUSEMAN, Pres., A. B. WATSON, Tr S. F. ASPINWALL, Secy. CASH CAPITAL, \$200,000.







Drugs & Medicines

Michigan State Pharmaceutical Ass'n.
President—Arthur Bassett, Detroit.
First Vice-President—G. M. Harwood, Petoskey.
Second Vice-President—H. B. Fairchild, Grand Rapids
Third Vice-President—Henry Kephart, Berrien Springs
Secretary—S. E. Parkill, Owosso.
Treasurer—Wm. Dupont, Detroit.
Executive Committee—Geo. Gundrum, Frank Inglis
A. H. Lyman, John E. Peck, E. T. Webb.
Local Secretary—James Vernor, Detroit.
Next Meeting—At Detroit, September 4, 5, 6 and 7.

Grand Rapids Pharmaceutical Society.
ORGANIZED OCTOBER 9, 1884.
President—H. E. Locher.
Vice-President—J. W. Hayward.
Secretary—Frank H. Escott.
Tra-asure—Henry B. Fairchild.
oard of Censors—President, Vice-President and Secretary.

Vatts.

Meetings—First Thursday evening in each Detroit Pharmaceutical Society.

Petroit Pharmaceutical Society.
Organize October, 1883.
'resident—Frank inglis.
irst Vice-President—F. W. R. Perry.
econd Vice-President—J. J. Crowley.
ecretary and Treasurer—F. Rohnert.
ssistant Secretary and Treasurer—A. B. Lee.
nnual Meeting—First Wednesday in June.
egular Meeting—First Wednesday in each month. Central Michigan Druggists' Association President, J. W. Dunlop; Secretary, R. M. Mussell.

Berrien County Pharmaceutical Society. resident, H. M. Dean; Secretary, Henry Kephart. Clinton County Druggists' Association. resident, A. O. Hunt; Secretary, A. S. Wallace. Charlevoix County Pharmaceutical Society President, H. W. Willard; Secretary, Geo. W. Crouter resident, H. W. Willard; Secretary, Geo. W. Grouter
Ionia County Pharmaceutical Society,
resident, W. R. Cutler; Secretary, Geo. Gundrum.
Jackson County Pharmaceutical Ass'n.
resident, C. B. Colwell; Secretary, C. E. Foote.
Kalamazoo Pharmaceutical Association.
resident, D. O. Roberts; Secretary, D. McDonald.

Mason County Pharmaceutical Society.
President, F. N. Latimer; Secretary, Wm. Heysett.
Mecosta County Pharmaceutical Society.
President, C. H. Wagener; Secretary, A. H. Webber.
Mouroe County Pharmaceutical Society.
President, S. M. Sackett; Secretary, Julius Weiss. Muskegon Cousty Druggists' Associatio President, E. C. Bond; Secretary, Geo. L. LeFevre.

Muskegon Drug Clerks' Association. sident, O. S. Koon; Secretary, Geo. L. LeFevre. Newaygo County Pharmaceutical Society. President, J. F. A. Raider; Secretary, A. G. Clark. Oceana County Pharmaceutical Society. esident, F. W. Fincher: Secretary, Frank Cady. Saginaw County Pharmaceutical Society President, Jay Smith; Secretary, D. E. Prall. Tuscola County Pharmaceutical Society resident, E. A. Bullard; Secretary, C. E. Stoddard. Manistee County Pharmaceutical Society President, W. H. Willard; Secretary, A. H. Lyman,

"A Row Over Pure Food."

Under the above caption, the Chicago pure food convention which convened at Washington on the 19th:

At the pure-food convention, which be-gan its sessions at Willard's hall yesterday, delegates were expected from all the organ-izations in the United States whose pur-pose is to prevent the adulteration of food, but it turned out to be a struggle between the wholesale and retail grocers. Great good was expected from the gathering, but, much to the disgust and disappointment of those who hoped something would be done, the convention broke up in a row, and it is a question whether anything has been ac complished. The row began when the proposition was made to appoint a Committee on Credentials, and the entire afternoon of yesterday was wasted before a rule could be adopted to determine who were delegates and who were not. Then after recess the disorder reached its height when the Committee on Permanent Organization reported the name of Dr. William K. Newton of New Jersey, a member of the National Board of Health, for President, and H. W.

Grannis, of Chicago, for Secretary. No sooner had this report been made than a dozen delegates sprung to their feet at once, all fighting for recognition, and the man with the strongest lungs declared that the retail grocers proposed to have their rights recognized in the organization of the convention.

The fight then commenced fairly between

the wholesalers and the retailers, both claiming to represent the best interests of the consumers. Whenever the wholesal grocers arose to speak the retail grocers hooted at them, and whenever a retailer got up the wholesalers reciprocated.

Some funny things were said during the disorder. A Mr. Mayne, of Washington, a retail grocer, was making a very excited ch, when his throat became dry and he called for a glass of water. Wnile he was drinking a delegate on a back seat arose and

"Mr. Chairman, I arise to a point of order."
"The gentleman will state his point of

order," said the chair.
"My pent of order," cried a shrill voice—
"my point of order is that you can't run a
windmill with water."

After a row of several hours, Dr. Newton was finally elected President and Mr. Grannis Secretary, upon which the convention adjourned.

In the evening the scenes of disorder were renewed when Mr. Thurber, the well-mown grocer of New York, attempted to read the report of the Committee on Legister the punish. lation. He proposed a bill for the punishment of the adulterators of food, but was not allowed to read beyond the first section, being constantly interrupted with motions to adjourn, to lay on the table, and to do all sorts of things, except to proceed with business. The filibusters eventually won, and about 10 o'clock the convention adjourned

about 10 o'clock the convention adjourned At the meeting this morning the following resolutions were adopted:

Resolved, That this convention puts itself on record as being in favor of all proper means for the prevention of adulteration in food, drink and drugs.

Resolved, That this convention, recognizing the importance of preserving the purity of the food supply of this country, and of devising means for the preservation of the health and interest of the community from injury by the use of adulterated foods, drinks and drugs, hereby recommends and urges the necessity of the immediate enactment of laws to prevent this evil.

The adulteration bill was then discussed, and, after having been slightly modified, was approved, and the Committee on Legislation was instructed to urge its enactment by Congress. In its main features the bill remains as introduced by Senator Sherman.

Resolutions were offered especially condemning ofcomargarine and lard, of which cottonseed oil is a principal ingredient, but they were voted down.

A permanent organization was effected under the title of "The National Pure Food Association," and officers were elected for the ensuing year as follows: President, J. W. Callahan, of Nyack, N. Y.; Secretaries, H. W. Grannis, of the Chicago Grocer, Louis W. Buckley, of the Grocery World of Philadelphia; Benjamin Johnson, of Boston; Treasurer, Finley Acker, of Philadelphia, A vice-president for each state represented was also elected. The old Committee on Legislation was continued, but was strengthened by the addition of the President, three Secretaries and the Treasurer. The convention then adjourned, subject to the call of the chairman. ject to the call of the chairman.

The delegates were received by the Presi-

Thousand Mile Tickets to Be Sold at \$20. At a meeting of the Railway Association of Michigan, held at Detroit on the 19th, the request of the Michigan Commercial Travelers' Association to place on sale 5,000 mile tickets for \$100, good over any road in the State, was rejected. The matter was referred to a committee, however, to report at the next meeting. It was decided to discontinue the sale of 500 and 2,000 mile tickets on each separate line and substitute ets on each separate line and substitute therefor 1,000 mile tickets, to be sold at a uniform price of \$20. These tickets will be issued only to individuals, will not be transferable and will expire a year from the date of purchase.

The travelers' plea to have 250 pounds of paggage carried free was denied, on the ground that it would be a violation of the Inter-State Commerce Law to allow the holders of ordinary tickets 150 pounds of baggage and owners of mileage tickets 250

The Drug Market.

There are only a few changes to note this week. Balsam copaiba continues to harden in value and will be higher. Gum camphor has again advanced and is tending higher. Cubeb berries are higher and in small stock. German quinine is dull and lower. P. & W. is unchanged. Morphia is firm at our quotations. Gum opium is a trifle lower. Oil cinnamon is tending higher. Oil cubebs has advanced in sympathy with the berries. Canary seed is firm and tending

Good Advice to Beginners in Business. The young man who desires to make his mark in mercantile life should not depend done on his own promptings as to his course of conduct. He will find good models among the merchants of the day. Let him observe them closely in their lives as busi-News of Jan. 21 thus refers to the so-called ness men and citizens. He will discover that they have energy, integrity and truthfulness, and that they have won [reputation and fortune by the especial practice of these qualities in all their relations of life. Nothing is clearer, then, than that he should do the same thing. 'He must hew his own destiny to exactly the same shape, or he will be a disfigurement in the eyes of all honorable men, a failure as far as a high-toned manhood is concerned, and a model solely of his own conceit and short-sightedness.

> Jas. H. Kinnane, the attorney of the State Board of Pharmacy, lodged Complaints against four Detroit druggists last week for violations of the Pharmacy law.

> Dr. Hostetter, of bitters fame, is still lingering between life and death at his home in Alleghany, Pa. He is suffering from

REPORT OF THE CONDITION -OF THE-

RESOURCES.	
Loans and discounts	391,946 57 67,499 00 920 00 4,345 00 15,404 55 2,461 67 208 03
Coin, nickels and pennies 2.5 0 51 Currency	74,213 81 556,998 63
LIABILITIES.	
Due depositors	46 23 452,952 40 10,000 00
Dividends unpaid	44,000 00

GENUINE K. of L. CIGARS.

\$556,998 63

The product of Organized, Working Cigarmakers. Established Sept. 1, 1886, on the Co-operative plan by members of L. A. 6374, K. of L. Smokers and Friends of Labor, Attention! If you are opposed to filthy, tenement-house factories, the servile labor of coolies, the contracts for convict labor give our Cigars a trial

labor, give our Cigars a trial. labor, give our Cigars a trial.

If you are in favor of shorter hours of labor, the Saturday half-holiday, and last, but not least, the payment of higher and living wages in solid cash, give our Cigars a trial and accord them your most liberal patronage. The yellow K. of L. label on every box. One hundred thousand sold within three months in the city of Detroit alone. Warranted to be strictly five and ten cent goods. For further particulars, terms, prices, references, tc., address

W. E. KRUM & CO., Wernersville, Berks Co., Pennsylvanis

EDWIN FALLAS.

Butter, Eggs, Lemons, Oranges. SOLID BRAND OYSTERS.

217, 219 Livingston St.,

Grand Rapids.

TIME TABLES.

WHOLESALE PRICE CURRENT.

ACIDUM

Cubebae (po. 1 6).....

Grand Rapids & Indiana.

9:05 a. m. train has chair car to Traverse City and fackinaw. Mackinaw.

11-30 a. m. train has chair car for Traverse City, Petoskey and Mackinaw City.

10-30 p. m. train has sleeping cars for Traverse City, Petoskey and Mackinaw.

GOING SOUTH.

Cincinnati Express.

10-30 a m 11-45 a m Cincinnati Express.

4:40 p m 5:00 p m Traverse City and Mackinaw Ex. 10-30 p m

7:15 a m train has parlor chair car for Cincinnati 5:00 p m train has Woodruff sleeper for Cincinnati. 5:00 p. m. train connects with M. C. R. R. at Kalama 00 for Battle Creek, Jackson, Detroit and Canadiyr oints, arriving in Detroit at 10:35 p. m. Muskegon, Grand Rapids & Indiana.

THE IMPROVED

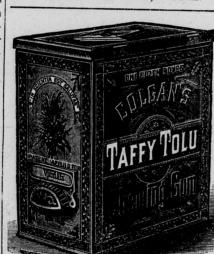


Points of Superiority: Portability, Power, Durability, Compactness, Strength of Cur-rent, Patent Hard Rubber Revolubie Cell, Water Tight, Convenience, Can be Carried in the Pocket Charged. Price \$10. Dis. to the Trade.

The Electro Medical B ttery Co., KALAMAZOO, - MICH.

Hazeltine & Perkins Drug Co., Manufacturers' Agents.

GRAND RAPIDS, MICH.



A beautifully-degorated Metal Box, with bionze label pull, GIVEN FREE with every

COLGAN'S TAFFY TOLU. Specially Designed for a Herbarium. Suitable when empty for preserving, under proper abel, herbs, roots, s eds, spices, papers, etc., etc.

COLGAN & MCAPKE, Louisville, Ky. Originators and Sole Proprietors.

N. B —Include a dozen boxes in your next order. You will find it the best \$3 investment you ever made. HAVE YOU

A Liquor and Poison Record, Combined? If not, send \$1 to the Fuiler & Stowe Company, Grand Rapids, and you will receive the best record published, by return mail.

We pay the highest price for it. Address
Peck Bros., Bruggists, drand Rapids, Rich.

Bichromate Bromide Chlorate, (Po. 20).

Lodde Prussiate

Potassium.

CORTEX. Cassiae Cinchona Flava Glycyrrhiza Glabra.... Haematox, 15 to boxes.... Grass do do Hard ' for slate use Yellow Reef, do 45@ 50 Hard Yellow Reef. do

Yellow Reef. do

MISCELLANEOUS.

Zether, Spts Nitros, 3 F. 26@ 28

Zether, Spts. Nitros, 1 F 30@ 32

Alumen 2½@ 5½

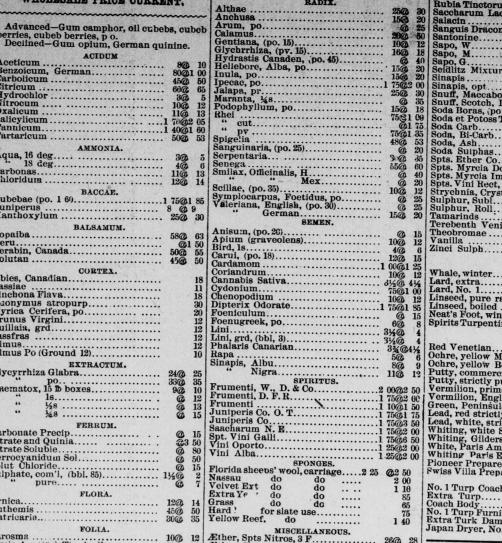
10@ 12 Alumen, ground, (po. 7) 3@ 4

Annatto 55@ 60

Antimoni, po 4@ 5

Antimoni et Potass Tart 56@ 68 Aloe, Barb, (po. 60). Cape, (po. 20)..... Socotrine, (po. 60)..... Mastic Myrrh, (po. 45). Opii, (po. 5 75). Shellae. "bleached. Absinthium
Eupatorium
Lobelia
Majorum
Menthe Majorum
Mentha Piperita...

Vir Calcined, Pat. Carbonate, Pat. Carbonate, K. & M. Carbonate, Jennings. OLEUM. POTASSIUM.



Argenti Nitras, 5.
Arsenicum
Balm Gilead Bud
Bismuth S. N.
Calcium Chlor, 1s, (½s, 11; ½s, 12).
Cantharides Russian, po.
Capsici Fructus, af
Capsici Fructus, po.
Capsici Fructus, po.
Caryophyllus, (po. 35).
Carmine, No. 40.
Cıra Alba, S. & F.
Cera Flava
Coccus
Cassia Fructus.
Cassia Fructus.
Cassia Fructus.
Centraria

Picis Liquida, (gal. 35).....

Red Venetian.

Ochre, yellow Marseilles.

Ochre, yellow Bermuda

Putty, commercial

Putty, strictly pure.

Vermilion, prime American.

Vermilion, English

Green, Peninsular

Lead, red strictly pure.

Lead, white, strictly pure

Whiting, Gilders'

Whiting, Gilders'

White, Paris American.

Whiting Paris English cliff.

Pioneer Prepared I aints.

Swiss Villa Prepared Paints.

No. 1 Turp Coach.

Extra Turp

PECKHAM'S Universal Croup Remedy

Is prepared especially for children and promptly cures Croup, Whooping Cough, Colds, etc., diseases so common to childhood. The Croup Remedy contains no opium nor anything injurious to the most delicate child.

The following wholesale druggists will fill trial orders for ¼ doz.. received before February 1st, 1888, thus giving the trade an opportunity to test the remedy free of expense. Hazeltine & Perkins Drug Co., Grand

Farrand, Williams & Co., Detroit. James E. Davis & Co., Detroit. Peter Van Schaack & Sons, Chicago.

FOR ATTRACTIVE ADVERTISING MATTER ADDRESS THE

DR. H. C. PECKHAM.

Freeport, - Mich. Peckham's Universal Croup Remedy can be obtained of druggists only. Price 50 cts. per bottle.



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Druggists' Favorite Rye Whisky,

We Sell Liquors for Medicinal Purposes

We Give Our Personal Attention to Mail Orders and Guarantee Satisfaction

All Orders are Shipped and Invoiced the

SEND IN A TRIAL ORDER.

Hazeltine

same day we receive them.

& Perkins Drug Co.,

The Michigan Yradesman.

EGGS BY WEIGHT.

The Hen's Side of this Important Question.

ecially for THE TRADESMAN It is universally conceded that in order to logically argue for or against a principle or m, one must thoroughly understand the subject under discussion. Granting, then, this proposition, I propose to demonstrate most conclusively that there is "something new under the sun," by taking the side of the hen (of which I know absolutely nothing) in the discussion of the "eggs by weight" question, which has been attracting much attention in these columns of late. So far, to speak in the language of Byron, the hen has been "left out in the cold," inasmuch as no one seems to have consulted her ideas and wishes in this matter. I will leave it to all fair-minded people, Is this right? In this great and glorious land of the free and home of the boodler and anar chist, is it justice to take the last egg laid by the poor, innocent, unenlightened hen, place a base fabrication in the shape of a porcelain imitation in her egg receptacle and then not give her a ghost of a chance to say how the product of her mind together with corn and perseverance shall be sold? I 26 28, 30 & 32 Ottawa Street, say how the product of her mind together say, No, most emphatically No! and my love for fairness and right is the sole reas on for my undertaking to write about that of which I know nothing.

Knowing, as I do not, the peculiarities and labor engendered in the production of the delightful combination popularly termed "egg," I should think that in selling it by weight the merchants of this country are doing a great and irreparable wrong to the producer thereof. Look at the matter in this light. Put yourself in the place of the hen. Go out to the barn some Sunday morning when time drags heavily on your hands, and there perform the not difficult feat of depositing (or laying) a large, fullgrown egg in a nest about fourteen inches

For the benefit of those who are unfortunate enough to have had their youthful education neglected, I here append a few simple directions for laying the egg. The rules will be applicable to any day in the week, if you think it irreligious to work on Sunday, although I should advise you to be prepared to lay off the balance of the day.

On the morning of the fateful day, prepare yourself for the task by eating for your breakfast about one peck of shelled corn and a tablespoonful of old egg-shells, which your wife will undoubtedly have handy. The use of the shells will be obvious and the corn will serve as a groundwork on which to form the egg. Go to the barn with a meditative and dignified air. If neither of these are to be had, it is possible to get along with a preoccupied mien, similar to that worn while passing a quarter with a hole in it. On entering the barn, strut around and flirt with the rooster for a time, in order to divert the attention of the other hens, so that they may not frustrate your designs by getting possession of the nest. Now, get carefully on to the nest and lay your egg. If you are successful, the operation will consume about an hour, after which look around on the hens with the triumphant air of a hero, and cluck gleefully a couple of times and then go to

By following these directions and reading the label on the bottle carefully, you will change, the lumberman, the manufacturer, we invite your atdiscover that the laying of an egg is no tention to the opportunities, prospects and present situation slight task, and you will be more willing to give the hen a chance to air her views as to of this how it should be sold.

Everyone is aware that it is a source of gratification to know exactly how much labor is performed by us individually and the net results thereof. Thus it is with the humble hen, and the person who wishes to change the time-honored custom of selling the great cities), backed by many square miles of White Pine eleven eggs for a baker's dozen to that of weight robs the hen of what should be looked upon as an inalienable right—that of fording the most practicable facilities for the establishment of being able to tell accurately how many eggs

For example, say that a hen lays three eggs a day for four days, By the present system the net result would be one dozen eggs sold at the current price per dozen Thus the thrifty hen sees her way clear to laying off for a couple or three days a week Are offered. Immediately tributary to this port are the greatto rest up from the wear and tear of the exertion and family anxieties. Suppose a motherly hen wishes to become the possessor of a brood and an insatiable longing comes over her to set. By the present system she can secrete fourteen or fifteen eggs in the hayloft and hatch them with a reasonable guarantee that ten of them will bring forth ten chickens. But by weight, what are the chances? Out of her fifteen eggs may be evolved six pounds of spring chickens or more and the poor, ignorant hen, having no scales, would be unable to tell how many chickens she actually had. Imagine her feelings, those of you merchants who are mothers! Think of the horror of not knowing the number of your offspringthe unrewarded labor of months!

lask you, merchants of Michigan, before you take the awful step, to look upon this matter in the light of humanity, reason and ene oil. Do not let any prejudices of bad eggs or betrayed confidence in the shape of setting hens which never lay bias you ent. Then, and then only, decide most important change in mercantile and hencantile ethics.

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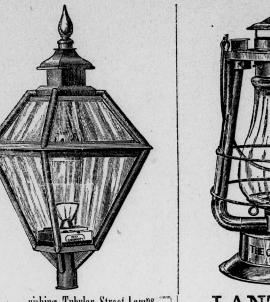
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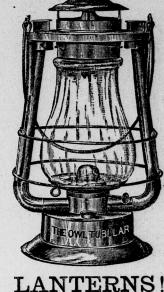
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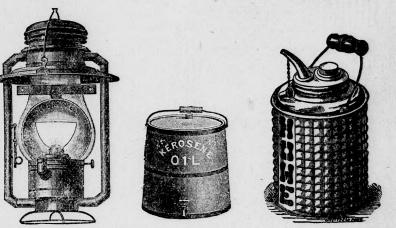
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