GRAND RAPIDS, WEDNESDAY, FEBRUARY 1, 1888.

NO. 228.

Garden and Field Seeds, WHOLESALE AND RETAIL

ALFRED J. BROWN.

JAMES VICK, SEEDSMAN OF ROCHESTER,

16 and 18 North Division St., GRAND RAPIDS

PLEASE NOTE—Parties contemplating buying seeds in bulk should embrace the proportunity of securing good reliable seeds from the well-known house of James Vick. As we deal exclusively with James Vick, beedsman, we can save you money as our goods come in large quantities, thus saving you express charges.

We can supply you with box package seeds containing 200 5c papers for \$4, giving you a profit of \$6 per box.

On short notice we will mail you free Vick's beautiful Floral Guide, together with our wholesale price list.

Alfred J. Brown, Seedsman.

Combines the Advantages of a

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PRICE LIST.

50	"	"	Books			
100	"	"	"	 	 3	0
250	"	"	"	 	 6	2
500		"		 	 10	0
1000	"	"	"	 	 17	5

E. A. STOWE & BRO,,

Grand Rapids, Mich.

H. BEACH

GRAIN. SEEDS.

BALED HAY, MILL FEED and PRODUCE.

In Car Lots.

HOLLAND,

MICH

picked Beans I offer to the trade. Parties in want can get supplied by writing to

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Wishing to procure outfits for their Collection Departments, are invited to examine the following quotations, which are for fine work on good quality of paper:

FULL OUTFIT--\$15.

30 Books Blue Letters, 50 in book. Record Blanks.
Notification Sheets. 500 Notification 250 Last Calls. 500 Envelopes.

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500 Blue Letters, old style. 250 Record Blanks. 250 Notification Sheets. 125 Last Calls. 300 Envelopes.

lace of old style Blue Letter in above utilt we can substitute 10 books Blue in latest form, as recommended by the t State convention, for \$12.50 es in other quantities furnished on ap-

FILLER & STOWE COMPANY ENGRAVERS and PRINTERS,

49 Lyon St. Grand Rapids.

LEATHER.

And Shoe Store Supplies. SHOE BRUSHES, SHOE BUTTONS,

SHOE POLISH, SHOE LACES. Heelers, Cork Soles, Button Hooks, Dress-

118 Canal Street, Grand Rapids

STANTON, SAMPSON & CO.

Men's Furnishing Goods.

Sole Manufacturers of the "Peninsular" Brand Pants, Shirts and Overalls.

State agents for Celuloid Collars and Cuffs. 120 and 122 Jefferson, Ave., DETROIT, - MICHIGAN.

CHARLES A. COYE,

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DEALER IN

Horse and Wagon Covers, Oiled Clothing,

Feed Bags, Wide Ducks, etc. Flags & Banners made to order. - GRAND RAPIDS.

We carry a full line of Seeds of every variety, both for field and garden. Parties in want should write to or see the GRAND RAPIDS GRAIN AND SEED CO.

71 CANAL STREET. MYRON H. WALKER

Attorney and Solicitor,

GRAND RAPIDS, - MICH.

Over Fourth National Bank. Telephone 407:

Realizing the demand for, and knowing the difficulty in obtaining a FIRST-CLASS FIVE-CENT CIGAR, we have concluded to try and meet this demand with a new Cigar called

CH VED COOTS

This Cigar we positively guarantee a clear Havana filler, with a spotted Sumatra Wrapper, and entirely free from any artificial flavor or adulterations.

It will be sold on its merits. Sample orlers filled on 60 days approval.

Price \$35 per 1,000 in any quantities. Express prepaid on orders of 500 and more. Handsome advertising matter goes with first order. Secure this Cigar and increase your Cigar Trade. It is sure to do it.

I have a nice lot of Hand- GEO. T. WARREN & CO. Flint. Mich.

BELKNAP Wagon and Sleigh Co.

MANUFACTURERS OF Spring, Freight, Express, Lumber and Farm

WAGONS

Logging Carts and Trucks Mill and Dump Carts, Lumbermen's and River Tools.

We carry a large stock of material, and have very facility for making first-class Wagons every facility for maxing of all kinds.

Special attention given to Repairing Painting and Lettering.

Painting and Lettering.

FOURTH NATIONAL BANK

Grand Rapids, Mich.

GEO. C. PIERCE, Vice President.

H. P. BAKER, Cashie CAPITAL. - \$300,000.

hear from you. Liberal cash advances made when desired.

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Earl Bros., Commission Merchants. 157 South Water St., CHICAGO. rence: FIRST NATIONAL BANK, Chicago MICHIGAN TRADESMAN, Grand Rapide.

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BEST IN THE WORLD.

POTATOES.

and ONIONS in car lots. We offer best facilities and watchful attention. Consignments respectfully solicited. Liberal cash advances on Car Lots when desired.

Wm. H. Thompson & Co. COMMISSION MERCHANTS,

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HEXTER & FRIEDMAN, Manufacturers of

BUTTERINE. Office and Factory; 231, 233 Michigan, St CHICAGO, - ILL.

We have taken great care in the selection of our seeds this season, and are pleased to offer you a fine and complete stock of garden seeds. We also carry a full line of garden implements. Send for catalogue and whole-

Alfred J. Brown, Seedsman.



Importers, Jobbers and Retailers of

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A FULL LINE OF

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line of Special Furniture, inside hands all the while trembling violently. finish of house, office or store Wood Mantels, and contract furnished when desired.

Wolverine Chair Factory, West End Pearl St. Bridge.

VALUABLE BONES. Written Especially for THE TRADESMAN.

Upon a fine May morning in the year Butter, Eggs, Wool, Potatoes, Beans, Dried Fruit, 1784, a French vessel lay at anchor in the harbor of New York. She was about to sail 1784, a French vessel lay at anchor in the Apples and all kinds of for Havre, the passengers were on board and the sailors at their several stations If you have any of the above goods to ship, or anything in the Produce line let us hear from you. Liberal cash advances voice and manner of a naval officer, which, indeed, he had formerly been, was brave and experienced, and although somewhat wild and daring, he was a good fellow at heart, but now and then violent and headstrong to a fault-in short, Captain Pierrot was the terror of his men.

> He was walking the deck with rapid strides and exhibiting the greatest impatience, now stopping to observe the direction of the wind, and casting a glance at the shore, then resuming his walk with a preliminary stamp of disappointment and vexation; no one, in the meanwhile, daring to ask why he delayed getting under way.

> At length a procession is seen approaching the wharf and all eyes are directed towards the shore. At the head of the procession a hearse is driven. From this, as they reach the landing, is taken a coffin prepared for shipment and, what is singular, the coffin is carried with difficulty by six stout men. A large crowd of sight-seers is congregated to witness the embarkation, for it contains the remains of a noted member of a firm of importers having a branch house in France-Pierre Barras by name-a man reverenced by all for his piety and benevolence. He had expressed a desire to be buried in his native land, and his wishes were thus being respected.

> After a little delay the coffin was carried on board, closely followed by the brother of the deceased merchant.

"You are very late, M. Barras," said Captain Pierrot, "and you know wind and tide wait for no man. I ought to have been far on my way before this hour."

"We could not get ready sooner," M. Barras replied, "but fear not, God will reward you for the delay and these precious remains will speed you on your voyage. I hope you have made your own private cabin, as you promised, ready for their reception?"

"Yes, certainly I have." "You must not for a moment lose sight of the coffin."

"Rest easy on that point, M. Barras; I shall watch over it as if it were my own. Hello there forward! bear a hand aft," the captain cried. Four sailors placed themselves at the cor-

ners of the coffin, but they could hardly raise it from the deck; two more were called, and the six, bending under its weight, succeeded in carrying it down into the cabin, followed by the Captain and M. Barras. When the coffin was properly bestowed,

M. Barras addressed the Captain in the most earnest and solemn manner. "I hope you will be found worthy of the

Havre, you will deliver the coffin to none tents of the money-bags. "Let me considto him, even, unless he shall first place in where the deuce shall I get them?" your hands a letter from me-you undermay god speed you on your way."

thence to the shore. The anchor was keep the rich booty all to himself, and of weighed and the vessel moved slowly on fear that in some mysterious manner it her destined voyage.

When fairly at sea, the wind was favorable, and all went well. The second evening out, Captain Pierrot was alone in his ble about it. What does my bill of lading private cabin and in a contemplative mood, say? 'Received from M. Barras a coffin when the light of the lamp fell across the containing remains said to be those of M. coffin, as the vessel rocked from side to Paul Barras.' A coffin containing bones. side, attracting his attention and led him to said to be those of-very good, and have I think about the singularity of its great seen the body said to be delivered to me and weight.

fin contain if not the corpse? His brother etc., etc." sel. What can there be in the coffin? Why, without the slightest noise and I am alone, while the cabin door is easily fastened."

indecision, began eautiously to loosen one "If I am committing a heinous sin," he

as to whether he should go on. But curiosity conquered, and he rallied his energies lodgings on shore. with the reflection that if he opened the coffin it was only to find out what made the Pierrot," said the gentleman, gravely.

corpse so heavy; there could be no implety in that-quite the contrary. His conscience was by this time somewhat fortified, his superstitious fears gradually grew fainter, and keeping his eyes steadily fixed upon the lid of the coffin-to be sure the corpse did not stir-he slowly and silently took out the first screw. He then stopped short; its ocgunant showed no signs of anger

"I knew it," said Pierrot, going to work more boldly upon the second screw. "I knew there was nothing sinful in opening the coffin, for the sin lies in the intention.

All the screws were soon drawn out, and to gratify his curiosity it only remained to raise the lid, and here his heart beat violently-but courage-Pierrot did raise the lid, and he saw-no corpse, but hay-the hay is carefully removed—then strips of linen-they are removed-then hay again -but no corpse, nothing like it-but a wooden box!

"Well, that is odd," thought the captain. 'and what can there be in it? I must open the box, but how? There is no key; what is to be done? Shall I force the lock, or break the cover of the box? Either attempt would make a noise, which the passengers or sailors might hear, but what is to be done? Good Saint Peter, take pity on me and direct me how to open the box," whispered Pierrot, and there was, perhaps. a little irony in the supplication. In feeling among the hay surrounding the

box, the Captain found a key at one of its corners, fastened by a small chain. "Ah, ha! I have it at last!" Pierrot cried,

"the key!" and quickly putting it into the keyhole, he opened the box-and he sawwhat? Leathern bags filled to the top, according to the tickets attached to each, with gold specie closely ranged in shining heaps -all in the most perfect order. "But what is this? A letter? I must read it," exclaimed the excited Captain-"by your leave, gentle wax," and he tore the letter open. It began thus:

M. Barras & Brother to M. Berthier, Havre: As agreed between us, we send you fifty thousand pounds, in the name and under the semblance of the corpse of M. Paul Barras, whom we are supposed to be sending to France. The annexed memorandum will show the goods to be purchased and shipped to us, together with any you may think desirable. You will pardon, I am sure, this innocent artifice on our part, M. Berthier, as it will prove a safeguard to the treasure, and avoid awakening the avarice of the person to whom we are obliged to intrust it.

M. BARRAS & BROTHER.

"Fifty thousand pounds! There are ten, fifty thousand pounds!" exclaimed Pierrot, in amazement, as he realized that this immense sum lay in gold before his eyes. "Oh, you crafty M. Barras. A hundred to one your trick was not discovered, for who but a Frenchman could have devised it, and who could guess that the coffin contained money? And so these bags of gold are your remains, M. Barras, and I, too, old sea shark as I am, to be humbugged like a land lubber by your procession and great confidence and trust I now repose in your mummery—but I am deceived no lonyou. These precious remains should occu- ger, my eyes are opened; and by my patron py your thoughts every moment, and you saint, trick for trick, my dear friend-bones will sacredly and faithfully account to me you shall have, and burn me for a heretic for their safety—the smallest negligence if you get anything better than bones!" and will cost you dear. On your arrival at he began to untie and examine the conother than M. Berthier, our partner, and not er," said he; "I want some bones, and

He was on his knees, his body bent over stand my instructions? Now I will go and the box with his hands in the open bags. His agitated countenance expressed with M. Barras then came upon deck and from energy the mingled emotions of desire to

might elude his grasp-but he must have it. "A lucky thought strikes me," said he "what a fool I am to give myself any trousaid to be that of M. Paul Barras? Cer-"It is very strange," mused he, "six tainly not, and the coffin might contain anystout fellows to carry a man's dry bones!- thing-anything else-what you pleaseit can't be possible. But what does the cof- how should I know? 'Said to be the body,

was very particular. I should really like to In short. Captain Pierrot began noiseless know what there is in the coffin. It took a ly and methodically to empty the box of its good half-dozen strong men to carry it on bags of gold, taking care to stow the treasshore, and then as many sailors on the ves- ure away in a chest to which he alone had access. He then filled the box with whatafter all, I can know, if I please. I have ever was at hand-bits of rusty iron, lead, but to take out a few screws, it can be done stones, shells, old junk, hay etc., substituting, as nearly as possible, pound for pound in weight if not in value, conscientiously Suiting the action to his soliloguy, he adding some bones which were far removed bolted the door of the cabin, took from his from the human species, and at last so carechest a screw-driver, and, after a moment's fully screwing down the lid that M. Barras himself, had he been on board, could not Anything or everything in the of the screws in the lid of the coffin, his have discovered that the coffin had been touched.

In the course of time the vessel arrived at pondered, "what if the corpse should start the port of Havre. The quarantine, for Pierrot, now completely sopered, stared at work of any kind made to order up and in some appalling manner punish some unexplained reason, was much shorter M. Barras. on short notice and in the best my sacrilegious meddling with his bones?" than usual and had hardly expired, when a manner out of thoroughly dried A cold sweat overspread his bronzed vis- fine-looking gentleman was the first person lumber of any kind. Designs age, and he stood still a moment, hesitating who called on the Captain, only a few minutes after he had taken possession of his

"I would like to speak with Captain

what disconcerted at the abruptness of the faltered out in trembling accents. inquiry. Quickly recovering his presence of mind, however, he added, calmly, "You ately!" have probably come, sir, to take charge of of New York?"

of assent.

"And I have the honor of addressing have tried both." Monsieur Berthier?"

"You have," was the reply. "You are, no doubt, the bearer of a letter for me, Monsieur Berthier?"

Captain Pierrot a letter. "I beg a thousand pardons, sir," the Cap-

fense at these necessary precautions?" "On the contrary, they speak in your

favor." "I see it is all right," said the Captain, and I will go myself and order the coffin brought on shore."

The Captain immediately went on board, M. Berthier placing himself at an open window whence he could overlook the vessel and watch every movement. The coffin was brought on shore by eight sailors, who, bending under its weight, slowly approached the Captain's quarters.

"How heavy it is-how very heavy," said M. Berthier, rubbing his hands in exulta-

Captain Pierrot had, of course, accompan ied the coffin from the vessel, and now that he was about to deliver it into M. Berthier's keeping, he said to him, in a solemn and impressive manner:

"I place in your hands, sir, the remains

intrusted to my care." "I receive them with a sad joy." "The responsibility was great."

"It will henceforth be mine." "It was a precious treasure." "Very precious."

dieu."

"Heaven will reward you." "I hope so." "I am sure of it. I must now bid you

"I have watched over it with great care."

"You have forgotten, sir, to give me eccipt; but if-" "You are right," said the gentleman. "It nad escaped me." And he seated himself

first sending a servant for a carriage. The receipt spoke of the care of Captain Pierrot in the most flattering terms; and, while the Captain was reading it, the carriage came and the coffin was soon placed

"I go immediately to Paris. Once more, adieu," said M. Berthier. "Believe me, we

shall never forget your kindness." With these words, M. Berthier stepped into the carriage and, with the coffin at his side, started for Paris. When fairly out of sight and hearing, M. Berthier laughed aloud. "The Captain, poor fool, suspects notning."

And Pierrot, he, too, would have laughed f he had dared; indeed, he could with diffi culty restrain himself in the presence of his crew. "The crafty old fox!" he thought, exultingly. "He has got the coffin-ha, ha!

-and he suspects nothing!" A day or two after the delivery of the

coffin, Captain Pierrot sailed for Mexico. After an interval of ten years, during which prosperity had constantly waited upon Pierrot, he became weary of the roving life he led. Worth a million and a bachelor, he wisely resolved to give the remainder of his days to enjoyment.

Monte Carlo was selected for his residence, where a magnificent mansion, extensive grounds, a well-furnished cellar, good cooks, chosen friends and everything his fancy dictated, enabled him to pass his days and nights joyously. He was, indeed. happy. One night he was at table, surrounded by

his friends of both sexes. The cook had

done his duty; there were fruits from the

tropics, there were wines in abundance and with songs and laughter the very windows rattled, when Pierrot, half seas over, asked a moment's silence. "I say, my friends, I have something to tell you better than all your singing. I must tell you a story that will make you split your sides—a real good one, about a trick I played on some merchants in the United

bor in New York and-" Suddenly the door was opened with violence and a gentleman entered, followed by a number of gens d'armes.

States. You know, I was lying in the har-

Speaking to Captain Pierrot, M. Barras, the leader, said: "You are my prisoner, sir. You will go with me to the prefect of police, in Paris, and before him answer for the theft of fifty thousand pounds!"

The guests were stupefied with fear, and

"Do you recollect me, Captain Pierrot?"

said M. Barras. "No-but-it appears to me I have some where seen-

"I am M. Barras, of New York," cried he, fixing his eyes upon Captain Pierrot. "And you are a member of the firm of

"I am he," the Captain replied, some- M. Barras & Brother, importers?" Pierrot

"I am. Again, I say, follow me immedi-

Poor Captain Pierrot, or, rather, rich the remains intrusted to me by M. Barras, Captain Pierrot, had, perhaps, never heard the avowal made by a man who, in speaking The gentleman bowed his head in token of honesty and dishonesty, declared honesty to be the best policy, "for, said he, "I

It is related that, had it not been for certain transactions of a monetary nature, Captain Pierrot might have languished for a considerable period of time in jail. But. "Here it is," said M. Berthier, handing after the matter had been arranged, his wealth dwindled to such a small sum that he was compelled to abandon his riotous tain said, "but I hope you will not take of- living. However, he escaped the penalty of his crime and died at a ripe old age in England. To the last he had a great horror of a coffin and expressly provided that he should be buried with no other covering than his clothes.

The chances of war along the line which divides the Treuton from the Slav. as bloody as that which raged in 1870-71 along the line which divides the Celto-Latin from the Treuton, is the nightmare of Europe still. THE TRADESMAN is of the belief that the movements of troops on the part of Russia are of the nature of "demonstrations in force" rather than of preparations for war. To begin hostilities in the very heart of winter would be no wisdom; and these movements are too early to have reference to the opening of spring. The Czar is angry because he has been thwarted in the matter of Bulgaria, deceived by impudently forged letters as to the attitude of the German government in that matter, and shut out of Central Europe by the new triple alliance which has superceded the old union of the three Emperors. And when an autocrat is angry, something must be done to express his wrath; but he still is sane enough not to throw himself headlong against the alliance, without an atom of support from any quarter. Certainly, if President Carnot speaks for France, that country has no intention now of crossing the German frontier. In Denmark the resistance of the popular branch of the legislature has thwarted the policy of military proparation, which the King and the nobility favor. And in the Balkan Peninsula at a table on which lay writing materials, the imperiousness of Russia has alienated the new nationalities, whom a little consideration would have bound to her by ties of lasting friendship. So she must fight, if at all, single-handed against the most powerful military and political combination in Europe, with the almost complete certainty of losing her Baltic provinces to Germany as the penalty of defeat.

The Man for the Business.

"Are you a chemist?" asked a large, porty man, as he walked into a small, dingy

"Yes, sir."

"Know all about acids and salts?" "Yes, sir."

brough sheet iron in five minutes?" "Yes, sir." "Then I'll take you into my employment t once. What salary do you want?"

"Fix up combinations that will eat

"But, sir, what is your business?" "I am a manufacturer of 5 cent whiskies." Little Mabel comes over once in a while and helps, with her three-year-old talk, to

entertain us. Not long ago, in going from one room to another, she stumbled and fell over a rug. Picking her up, we asked her if she was hurt and told her not to cry.

"No," was the answer. "Me don't cwy, but my mama cwies." "Does she? What for?" "My mama cwies when my papa slaps her." And they don't think the little eyes are watching in open wonder and terror.

"Me don't cwy," she said, smiling through

her tears. "Do oo cwy?"

The grocer's window was piled up with luscious oranges, and a little tot, hardly tall enough to reach the door knob, came into the store and said to the clerk:

"How much for oranges?" "Five cents apiece," was the reply.

anywheres two for 5 cents." Moral: Don't use slang in the presence of little ones-"Little pitchers have big

"O-a-ch! You give me a pa-a-in-get 'em

C. H. Tullar, furniture dealer and jeweler, Shelby: "I like THE TRADESMAN."

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DOES NOT REQUIRE DOWN WEIGHT Will Soon Save its Cost on any Counter.

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E. A. STOWE, Editor.

WEDNESDAY, FEBRUARY 1, 1888.

Postmaster-General Dickinson has won much commendation among business men through his first official act in abrogating the idiotic order of his predecessor respecting addresses on third and fourth-class

In China, the man who attempts to corner any food product is thrown into prison. If such a law prevailed in this country, our jails would be full to overflowing with the Armours, Havemeyers, Arbuckles, Rockefellers, et al.

THE TRADESMAN reserves its comments on the so-called Pure Food convention until next week, in order that all the details may be first learned. It is impelled, however, to congratulate the Michigan Business Men's Association that none of its members participated in such an unseemly squabble.

Another name must be added to the list of robbers who wax rich by means of cor- to Grand Rapids jobbers. nering the food products of this countrythe unsavory name of Havemeyer. This man virtually stands at the head of one of the most merciless bands of thieves who ever united for the purpose of plunder. Between the man who robs you unawares and under the guise of the "cornerer," THE TRADESMAN can see no essential difference.

AMONG THE TRADE.

GRAND RAPIDS GOSSIP. C. M. Alden succeeds Alden Bros. in the hardware business.

W. W. Huelster has lately added six covering machines to his paper box factory.

M. H. Treusch & Bro. succeed Morris H. Treusch in the wholesale cigar and tobacco

Caleb Barstow succeeds Barstow & Jennings in the hardware business at 237 East

David S. Clement has engaged in the boot and shoe business at Spring Lake. Rindge, Bertsch & Co. furnished the stock

Samuel Lyon's new belting and mill sup ply stock is beginning to arrive. Mr. Lyon expects to be able to begin business about

Arthur Meigs & Co. have foreclosed their mortgage on the grocery stock of S. B. Bechtel, at Muskegon, and are closing it out in bulk.

E. G. Rowe & Co., furniture dealers on South Division street, have sold out to Ann E. Avery. Rowe will re-engage in business on the opposite side of the street.

The rubber list printed in THE TRADES MAN of January 11 will not go into effect dollar. until April 1. As there are sharp advances in some lines, dealers would do well to Manley Bower in the drug and grocery place their orders before the advance goes business.

D. Darwin Hughes and H. F. Comstock have purchased of Lyman D. Norris the printing office formerly operated by the M. A. True Printing and Engraving Co. and will continue the business under the style of Hughes & Comstock.

W. C. Denison has sold the Grand Rapids Refrigerator Co. a 150 horse-power Cooper Corliss engine, which will be placed in position during the next two weeks. It will propel all the machinery in the Refrigerator Co.'s big building on Ottawa street.

Rindge, Bertsch & Co. have constructed a new sample room in the rear of their old sample room, have turned the latter into a book-keeping department, and will use the assigned to H. H. Mildore. space formerly occupied by the book-keeper and his assistants for a general office and

The Voigt Milling Co. has moved into its new two-story office building. New boilers and a 150 horse-power Allis Corliss engine are being put into place. This addition will obviate the necessity of remaining idle three months in the year, as has been the case during the past three years.

paper stock of L. D. Harris was settled be- prietor. fore the case came up for a hearing in the discharged, when Harris gave a bill of sale spring. of the stock and accounts to the same company, which, in turn, assigned the same to the name of the new firm which has erected Clark Cornwell. The latter appointed Mr. a building for the purpose of occupying the Harris his agent, and the business will be same with a general stock. continued under the style of L. D. Harris,

The Grand Rapids School Furniture Co. has purchased a tract of seven of land lying between the C. & W. M. Railway track and Broad- his branch drug stock from Herrington to way and between Eighth and Tenth streets, on which it will begin the erection of suitable factory and other buildings, as

Sullivan, where he occupies a building especially erected for the purpose by himself.

Owosso—Chas. Kelsey has sold his nominary and other buildings, as

room, 40 x 60 feet; the kiln, 22 x 40 feet; the warehouse, 50 x 160 feet, three stories: the foundry, 148 x 178 feet; the iron room, 50 x 60 feet; the office, 50 x 50, two stories. The buildings will all be detached, reducing the loss by fire to the minimum. A side-track will be laid from the main track of the C. & W. M. into the yard. When ready for occupancy, the plant will be one of the most complete in the city.

On December 13, Henry Barry, the Ravenna druggist and grocer, executed a chattel mortgage on his stock to Wm. Heaton, of Casnovia, for \$700, ostensibly for money borrowed at various times during the past the mill. three years. About two weeks ago, the owner of the mortgage went to Ravenna to look over the stock. Not satisfied with the in 5,000,000 feet. appearance of things, he foreclosed his nortgage, when he found that it did not in- clared a 10 per cent. dividend out of the clude the fixtures or the goods purchased subsequent to the time the mortgage was given. The stock not being sufficient to cover Heaton's alleged claim, he obtained a bill of sale of all the property in the store. Before the latter document was filed, however, the Hazeltine & Perkins Drug Co. and Olney, Shields & Co. attached the stock on the ground that the mortgage was given without consideration and was consequently void. The attaching creditors are in possession of the stock and propose to establish the invalidity of the mortgage in the Muskegon Circuit Court when the case comes up for a hearing on March 3. Their claims amount to \$408 and the stock attached inventories \$1,012, out of which Barry is entitled to his \$250 exemption. Besides the claims referred to, Barry owes about \$800

AROUND THE STATE.

Wcodstock-Wm. Lewis succeeds J. S. Brooks in general trade. Greenville-T. R. Shepard, meat dealer, has gone out of business.

Jennings-F. A. Jenison & Co. are closing out their general stock.

Burlington - Zimmerman & Banford, general dealers, have sold out.

Alpine-J. P. Cordes has added a line of staple drugs to his grocery stock. Manistee-Cron Bros., furniture dealers, have been burned out. Insured.

Three Oaks-Wm. Hallett succeeds A. . Harper in the bakery business. Hastings-Levi Fowler has moved his

boot and shoe stock to Lake Odessa. Hesperia-O. A. Matteson has assigned his general stock to J. W. Dunning. Charlevoix-Geo. W. Beaman succeeds

Geo. W. Crouter in the drug business. Shelby - Theron T. Usborne succeeds

Geo. McMullen in the harness business. Petoskey-Daggett & Co. succeed Buckey & Daggett in the hardware business.

Altona-Frye & Lyons contemplate adding a grocery stock to their drug business. Constantine-Thos. H. Ritter succeeds Harwood & Ritter in the hardware business. Grass Lake-H. S. Holmes & Co. succeed H. T. Dubois & Co. in general trade. Detroit-Arthur M. Parker succeeds T. A. Parker in the wholesale grocery busi-

East Saginaw-Mittemeier & Rohde, grocers, have been closed under chattel mort-

Albion -W. B. Crane, dry goods dealer, is offering to compromise at 45 cents on a

Clarkston — Hammond Bros. succeed East Tawas-Richards, Hubbell & Co.

succeed Richards & Hubbell in the hardware Ludington-H. V. Huston succeeds Da-

vid T. Huston in the hardware and grocery East Saginaw-Geo. Middlesworth suc-

ceeds Newman & Middlesworth in the grocery business. L'Anse-Wm. Voetsch succeeds Andrew

B. Cook in the confectionery, stationery and cigar business. Cadillac-Diggins Bros. have sold their

grocery stock to Crawford & Hart, who will continue the business. Ishpeming-Frank Austin, meat dealer, has been closed under chattel mortgage and Thomas Cranage Treasurer.

Rodney-Barry & Co. sustained a loss of \$1,000 in the partial destruction of their

drug stock by fire on Jan. 21. Paris-E. Fisher has traded his store

closing out his grocery stock. Crapo-Chas. W. Robbins has sold his grocery and meat market to J. W. Saunders, wake in the morning, at first peep of day,

Sturtevant's half interest in the meat firm through his brain, and he knows that to-day

Circuit Court. The mortgage held against burned out, has re-engaged in trade. He his expense book and writes, bold and the stock by the Ypsilanti Paper Co. was will erect a new store building in the plain, "Snowed up, fifteen dollars," and to

Sullivan-Munger, Watson & DeVoist is

Allegan-C. Helmer has purchased the interest of Albert Kibby in the meat business of Kibby Bros. The new firm will be known as Kibby & Helmer.

Coopersville-J. B. Watson has moved

feet, two stories; the engine and boiler and Bay City and a wholesale notion stor at East Saginaw.

Kalamazoo-Chas. W. Cobb has retired from the firm of Cobb & Hunter, dealers in crockery and wall paper. A. C. Cobb has been admitted to partnership, the style remaining unchanged.

MANUFACTURING MATTERS.

Detroit-Edward Burk succeeds Burk, Rich & Co. in the manufacture of cigars. Boyne-Howser, Barnes & Mears succeed Howser, Barnes & Howe in the shingle mill

soon put in a electric light plant to light rect. Oconto-Cook Brothers have 100 men lumbering on the Paint river, and will put

Kalkaska-The Smith Lumber Co. will

Lowell-The Lowell Furniture Co. de-

earnings for 1887 Menominee-C. B. Lewis & Sons have booked a contract to saw 18,000,000 feet of

logs for Peters & Morrison. Constantine—The Empire Furniture Co., which recently moved to this place from Grand Rapids, started its machinery for the first time last week.

Holland-Veeneklassen & Sons manufactured four million brick in their yard near Zeeland last season. They expect to turn out five million during 1888.

Kalamazoo-The Bird Windmill Co. have purchased the right to manufacture the Baute wood split pulley of J. Baute & Son, of Benton Harbor, for \$250 and a royalty.

Allegan-Weeks Bros. have purchased M. C. Henshaw's interest in the roller mill of Henshaw, Pollard & Co., which gives them a two-thirds interest. The firm name is now W. J. Pollard & Co.

Flint-Begole, Fox & Co. have sold out the remnant of their lumber business to F. R. Lewis, of the Flint Paper Mills, for \$17,-500, after having run a saw mill for twenty years, cutting 150,000,000 feet of lumber and 20,000,000 shingles—a business amounting in the aggregate to \$2,300,000. The sale included 1,500,000 feet of lumber.

STRAY FACTS.

Otsego-C. W. Fisk succeeds Fisk & Sisley in the hotel business.

Lake City-Richard Bielby succeeds Wm. Hayden in the livery business.

East Saginaw-Mae E. Hayden, milliner, has been closed under chattel mortgage. Ovid-The Ovid Lumber Co. succeeds Geo. Bane & Co. in the yard lumber trade. Holland—The Cappon & Bertsch Leather

Co. is now receiving hemlock bark from Pennsylvania. Detroit-The Acme White Lead and Color Works will be officered as follows during 1888: President, W. L. Davis; Vice-President, H. Kirke White; Secretary, Thomas

Neal; Treasurer, A. E. F. White. Morley-Lon A. Pelton, who disappeared shortly after he made his assignment, has been heard from. He says he is thousands of miles away and will hereafter lead a clean and honorable life. He asks that his debtors pay their respective bills to his deserted family, and bids farewell to all for-

Manistee-The Davies, Blacker & Co. quarrel has been settled by the purchase of Mr. Davies' three-eighths interest by the State Lumber Co. for \$34,500. The mill and salt plant has been merged into the State Lumber Co., involving an increase in the capital stock of the latter from \$140,000

East Saginaw-At the thirteenth annual meeting of the Michigan Salt Association, the Secretary reported that the sales of the Association during 1887 were 3,201,537 barrels as against 2,685,989 barrels in 1886. The amount on hand unsold at the close of the year was a trifle larger than the year previous but the aggregate includes nearly all the salt manufactured in the State, the producers, with very few exceptions, being now members of the Association; and of the entire quantity unsold it is estimated there are 75,000 barrels less on hand than at the close of the previous fiscal year. Members of the Association put up 3,426,194 barrels las, year. The Association re-elected W. R. Burt President, with Albert Miller Vice-President, D. G. Holland Secretary, and

The Joys of Winter.

Written Expressly for THE TRADESMAN. The drummer, sleeping the sleep of the just, dreaming of customers and which ones building for property in Big Rapids and is will "bust," little recks of the storm that is brewing without, nor the mountains of snow by the wind tossed about. He will late of Paris, who will continue the business. and the blooming old blizzard can view as Owosso—J. H. Deal has purchased Wm. he lays. Visions of blockades will flit Bradner, Smith & Co.'s attachment on the of Deal & Sturtevant and is now sole provictims to sell, while he hears, with a shud-West Olive—O. Trumble, who recently der, the first breakfast bell. Then he gets snooze goes again.

The Ice Bridge at Niagara.

Has formed and many people have al-Has formed and many people have already crossed the river upon it below the falls. The scene from Falls View, where the Michigan Central train stops, is one of remarkable beauty and grandeur. The emerald waters of the falls, with the angry rapids above and the rainbow-tinted spray below, with gigantic icicles hanging from the cliffs and the trees and shrubs on the of suitable factory and other buildings, as soon as material can be gotten on the ground.

The main factory building will be 50 x 160

Owosso—Chas. Kelsey has sold his nomer, all combine to form a spectacle seldom to be seen and worthy of a lengthy journey.

ANGELS OF COMMERCE.

Traveling Men Who Write Grand Rapids After Their Names.

THE TRADESMAN herewith presents—for the first time this year—its alphabetical list of the traveling men residing in this city. It is not claimed that the list is wholly accurate, or anywhere near complete, but it is as devoid of errors and omissions as it is possible to make it on first publication. Those noting errors in the list are requested to inform THE TRADESMAN without delay, in order that the second publication, two or three weeks hence, may be essentially cor-

Antrim, A C. Alabastine Co
Avery, Jas T. Jennings & Smith
Anes, Jas E. Michigan Plating Works
Averill, W W. Harrison Wagon Works
Angell, Fred E. C B B & Co
Aldworth, Fred G. John Wyeth & Bro, Phila
Allen, Geo E, Detroit Safe Co

Berry, L.D., Stow & Davis
Beasley, J.H., Stow & Davis
Beasley, J.H., Stow & Davis
Bradfield, John, Kent Furn. Co
Baxter, Harvey B., Foster, Stevens & Co
Bissell, Harvey, Bissell Carpet Sweeper Co
Beecher, Henry Ward, Eaton & Lyon
Beneka, Wm A., Sherwood & Co, Boston
Beneka, Wm A., Sherwood & Co, Boston
Beneker, B.A., Spring & Co
Bradford, James N., Olney, Shields & Co
Bradford, Lewis Cass, Olney, Shields & Co
Bradford, Lewis Cass, Olney, Shields & Co
Baker, Herbert, B., L. & H
Bayley, Christopher H., Clark, Jewell & Co
Baker, Allison D., Foster, Stevens & Co
Barclay, Warren Y., E. G. Studley & Co Barbett, win S, Fennisular Stove Co, Detro Brown, Wm A Bass, Chas H, Bissell Carpet Sweeper Co Buddington. E D, Kent Furn Co Bickle, John J, Wm Hake Blocksma, Ralph, Voigt, Herpolsheimer

Buckley, John D. Kortlander & Grady
Bolt, Alpheus E. W W Kimball & Co
Bolles, Silas K. Glaser & Frame, Reading, Pa
Boughton, Wm, H S Robinson & Burtenhaw, Detroit

haw, Detroit
Braisted, Alby L, Voigt Milling Co
Braisted, Alby L, Voigt Milling Co
Bell, John W, Phœnix Furn Co
Barber, N H, Phœnix Furn Co
Black, Chas, Oriel Cabinet Co
Buss, Geo, Buss Machine Works
Blake, W F, Hawkins & Perry
Brooks, E D, Feldner & Co
Brummeler, J A, Hawkins & Perry
Ball, Fred H, C, B, B & Co
Bradley, C E, T B Preston, Ionia
Bertsch, Russell W, Rindge, Bertsch & Co

Campbell, Will, Hawkins & Perry Cox, H, Plumb & Lewis Mfg Co Carroll, P H, Seltz, Schwab & Co, Chicago Cartwright, Albert, Cappon & Bertsch Leath-

Cole, Adolphus, Bickford & Francis, Buffalo Cady, W F, O'Brien & Murry, Binghampton Cesna, Ledro R, Welling & Carhartt, Detroit Caro, I. A., Putnam & Brooks Caro, L A, Putnam & Brooks
Cavanaugh, Geo, Morris H Treusch
Cary, L M, Cary & Loveridge
Corson, R W, Berkey & Gay Furn Co
Carpenter, Napoleon B, Hart & Amberg
Chase, Frank E, A C McGraw & Co, Detroit
Chase, Herbert T, Chase & Sanborn, Boston
Church, Isaac R, W C Denison
Clark, Wm M, Grand Rapids Brush Co
Cloyes, Jas G, Clark, Jewell & Co
Collins, Frank, B L & H
Collins, Wm B, H Leonard & Sons
Compton, Shelby, Cleveland Varnish Co
Coppens, Peter J, Chicago Stove Works
Coppes, Rufus J, West Michigan Oil Co
Corley, Wm J, E T Brown & Co
Covell, Elliott F, Hart & Amberg
Crane, Erastus W Crane, Erastus W Cresey, Wm H, Empire Laundry Machine Co Cummings, Walter E, Geo F Bassett & Co.

Crookston, J A, Hazeltine & Perkins Drug Clark, H B, Eaton & Christenson, Agts Crawford, C, Hazeltine & Perkins Drug Co Carpenter, Geo W, Thompson & Maclay Cole, H W, Detroit Safe Co

D.

Downs, W H., Root, Strong & Co
Duffy, Ed, Perkins & Hess
Dunn, O W, Bissell Carpet Sweeper Co
Dangremond, Harry M, Morris H Treusch
Doak, Algernon S, Hawkins & Perry
Davidson, A Judd, Folding Chair & Table Co
Disbrow, Chas W, Kent Furn Co
Drew, Walter J, Bissell Carpet Sweeper Co
Dustan, Henry, Wm Harrison
Dykema, Leonard G, P Dykema & Son
Dawley, Henry, Putnam & Brooks
Downs, S F, W H Downs
Driggs, A T, Grand Rapids Mattress Co
Dornink, D, A Dornink
E. D.

E. E.
Easterbrook, Geo
Eacher, John H, Welling & Carhartt, Detroit
Evans, Dr Josiah B, C, B, B & Co
Edmunds, Wm B, Putnam & Brooks
Emery, Benjamin F, W L Ellis & Co, Balti-

Emery, Fred H, Morton, Lewis & Co Emery, Wm S, New England Furniture Co Emerson, E.L. F Raniville Escott, G H, Valley City Milling Co Foster, W R Fitz Gerald, ——— Collier, Chicago Ferguson, Thomas, J H Thompson & Co, De-

Folt
Fletchter, D.C., W.C. Denison
Franklin, Wallace W., Fairbanks, Morse & Co
Fitch, Milford L., Nelson, Matter & Co
Foster, Alfred, Newaygo Mfg Co
Fox, Jas, B.L. & H
Frick, Edward, Olney, Shields & Co
Folger, Chas, Folger & Sons
Falls, Chas M, Gray, Kingman & Collins, Chi-

go Frankfurt, Isaac Freeman. Claude, Telfer Spice Co French, H B, Wm Sears & Co Fassett, E K, Grand Rapids School Furn Co Frost, Chas. Amos S Musselman & Co Freeman, A O, Detroit Safe Co. Feldner, J E, Feldner & Co

Gates, A B, M H Treusch Gaodrich, Henry P, Chippewa Lumber Co Goodrich, EI, A R & W F Roe, Troy Ganoe. Henry C, Berlin Machine Works Goetchins, Edwin E, Cary & Loveridge Goodspeed, Frank W, Thomas & Hayden, higago.

Goodspeed, Frank W, Thomas & Hayde Chicago Gould, Chas E Greulich, Frank J, Kusterer Brewing Co Garvey, John, Grand Rapids P & P Co Gregory, Harry, Arthur Meigs & Co Gifford, Geo P, Jr, Hawkins & Perry Gorball, W W, Hawkins & Perry H.

Haight, Thos D, Aldine Mfg Co
Hall, Chas E, C G A Voigt & Co
Huntley, A C, I C Levi
Howard, C B, Plumt & Lewis Mfg Co
Henderson, T J, Plumb & Lewis Mfg Co
Henderson, T J, Plumb & Lewis Mfg Co
Hauck, Geo. Kusterer Brewing Co
Heystek, Henry J, Harvey & Heystek
Harley, C C, Cappon & Bertsch Leather Co
Hirth, Frederick, Hirth & Krause
Haffield, Dr D S
Hondorf, Manus, Brown, Hall & Co
Hubbard Will, Cutler & Crosset, Chicago
Hopkins, T E, Pheenix Furn Co
Hudson, H A, Clark, Jewell & Co
Hawkins, W G, Detroit Soap Co, Detroit
Haugh, D S, Cody, Ball, Barnhart & Co
Hoops, Will H, Bulkley, Lemon & Hoops
Hill, Thos, Merchants' Dispatch
Hollister, Ben, J C Avery & Co, Grand Haven
Hampson, T P S, Anti-Kalsomine Co
Less, W m T, Perkins & Hess
Lyman, R B, Van Slyke & Co Albany
Laskell, L H, Ordway, Blodgett & Hidden,
W York
Leves Goo W, Frost Bros & Co, Boston

ew York
Hurter, Geo W, Frost Bros & Co, Boston
Hewes, Geo W, Grand Rapids Stave Co
Hake, H, Wm Hake
Hall, Perley W, Bulkley, Lemon & Hoops
Haynes, Geo W, Pelgrim & Son, Kalamazoo
Higgins, Frank E, Armour & Co, Chicago
Heinzelman, Geo J, Rindge, Bertsch & Co
Herpolsheimer, Henry, Voigt, Herpolsheim& Co

o, Montreal Hufford, Aaron, Oberne, Hosick & Co, Chica

Ives, Edward L. Wm Hake Ireland, J E, Clark, Jewell & Co

Jacoy, Chas W. J Shroheim & Co. New Yor Jones, Manley, Clark, Jewell & Co Jones, Wm. J H Huyck & Co, Chicago Johnston, Valda, Amos S Musselman & Co Johes, W J Jones, W J
Jennings, W H, Jennings & Smith
Jones, W M H, Wm A Berkey Furn Co
Jones, C W, Widdlcomb Furn Co
Judd, Chas B, Bissell Carpet Sweeper Co
Jacobs, G H, Valley City Milling Co
Judd, E E, Judd & Co
Jones, H. D, Lustig Cigar Co

K.
Kenyon, D G. Reeder, Palmer & Co
Kathan, W H, Marshall Casket Co
Kenning, J E, self
Keate, E J, Star Union Line
Keasey, Wm R, Bell, Conrad & Co, Chicago
Krekel, Ed G, kindge, Bertsch & Co
Kuppenheimer, A, Albert Kuppenheimer
Kymer, J Leo, Eaton & Lyon
Kendruck, H C, J Bader & Co, Kalamazoo
Knapp, Geo, Nelson, Matter & Co
Kipp, Harry T, D M Osborne & Co

Lester, F H, Arthur Meigs & Co Leggett, C W, Franklin, McVeagh & Co, Chi

Leggett, CW, Franklin, McVeagh & Co, Chicago
Lewis, Pearly, Morton, Lewis & Co
Lynch, Daniel, Fred D Yale & Co
Lee, Edwin A, Detroit Safe Co, Detroit
Logie, Wm, Rindge, Bertsch & Co
Loveridge, L L, Cary & Loveridge
Larabee, McIvah, Morse, Wilson & Co, Boston
Lewis, Geo B, New England Furn Co
Leonard —, Sligh Furn Co
Lucas, G H, Sligh Furn Co
Lucas, G H, Sligh Furn Co
Lankaster, Peter, Telfer Spice Co
Levi, Maurice, Jacob Brown, Detroit
Livingstone, Chas, E G Studley & Co
Loomis, Lewis L, Bulkley, Lemon & Hoops
Love, Albert M, S H Shepler & Co, Chicago
Love, Chas L
Lees, Jas L, Gunn Hardware Co
Lucs, Greg, Hawkins & Perry
Lloyd, Ivan, R W Bell Mfg Co, Buffalo
Lewis, G J, Diamond Wall Finish Co
Lamb, C B, Adams & Ford, Cleveland
M.

More, J C, Grand Rapids Furn Co
Moone, F L, Phenix Furn Co
Miles, Frank R, Foster, Stevens & Co
Miles, Frank R, Foster, Stevens & Co
Murray, Jas, Allan Sheldon & Co, Detroit
McCarthy, D H, self
McClaye, E Wilkes, W W Kimball & Co
Mallory, M M, Arthur Meigs & Co
Moseley, Edward A, Moseley Bros
Morgan, C E, Jennings & Smith
Morrison, Jas A, Olney, Shields & Co
McConnell, N Stewart, Nelson Bros & Co
McIntyre, John H, Arthur Meigs & Co
McKay, Geo, Putnam & Brooks
McKelvey, John H, Diamond Wall Finish Co
Maybury, Frank, G R & I Ry
Mangold, Edward C, C G A Voigt & Co
Mansfield, C W, C Donison More, J.C., Grand Rapids Furn Co

Marsh, Chas C, W C Denison
Miller, Frank, Detroit Safe Co, Detroit
Mills, Lloyd M, Hazeltine & Perkins Drug Co
Miller, John, Putnam & Brooks
Miner, Will C, A & E Morley, Chicago
Morrison, Sam B, Olney, Shields & Co
Morse, W A, Barlow Bros
Manley, Carson, Gunn Hardware Co
McVean, D E, Bulkley, Lemon & Hoops
Mosher, D H, Aldine Mfg Co
McWhorter, C N, Coffin, Devoe & Co

Nelson, Geo K, Nelson Bros & Co Nelson, Jas, Nelson Bros & Co Newman, Samuel, Hart & Amberg Near, B E, H W Johns Mfg Co, New York 0.

Owens, John, Alabastine Co Orr, Robert B. Arthur Meigs & Co Owen, Geo F. Brewster & Stanton, Detroit Osborn, A L, Kinney & Levan, Cleveland Osting, John, Fred D Yale & Co

Parker, NA, FD Yale & Co Pike, Ed, Hart Bros, Chicago Peck, AW, Hazeltine & Perkins Drug Co Perendergast, R, Amos & Musselman & Co Peck, CJ, Thompson & Maclay Potter, Geo C, Mason, Campbell & Co, Johns own, NY

own, N Y Powers, Fred E, H Schneider & Co Parmenter, Ben F, Cody, Ball, Barnhart o Parmenter, Chas B, Gleason Wood Ornament

Pratt, J M, W C Denison
Peck, Chas W. Grand Rapids Brush Co
Phillips, Daniel C, Wm Harrison
Pierce, Silas K, Pierce, Shattuck & Co
Putnam, Geo S, D M Osborne & Co
Putnam, Thos C, Putnam & Brooks
Post, John C, Michigan Plaster Agency
Preston, John, Moseley & Stoddard Mfg Co,
Poultney, Vt
Perry, O A, Betroit Safe Co

Q. Quinn, Jas, L J Quinn Quist, A J, Cody, Ball, Barnhart & Co

Roseman, Jas, Pitkin & Brooks, Chicago Riley, J C, Phœnix Fur Co Remington, L C, E S Pierce Remington, Chas, Gardiner & Baxter Raynor, Geo, Eaton & Lyon Haymond, M H N, Connecticut Fire Insur-pce Co nce Co Rindge, Will A, Rindge, Bertsch & Co Rooney, Jas, Fabric Fire Hose Co Roys, Graham, G Roys & Co Robinson, Chas S, Grand Rapids Packing

and Provision Co
Richards, Theo F, Widdicomb Furniture Co
Rowe, Wm N, Valley City Milling Co
Reed, Jos F O, H Leonard & Sons
Reynolds, Richard W
Richmond, Wm U, E T Brown & Co
Robertson, Hiram S, A Meigs & Co
Russel, Albert L, Chas schmidt & Bros
Robertson, B J, A Meigs & Co

S.

Shults, O C, Curtiss & Dunton
Savage, H R, Telfer Spice Co
Seymour, F H, Bradfield & Co
Smith, Ed A, Annos S Musselman & Co
Santord, G S, Bissell Carpet Sweeper Co
Stearns, E H, Bissell Carpet Sweeper Co
Stearns, E H, Bissell Carpet Sweeper Co
Standart, Chas, Peninsular Furniture Co
Stocking,——, Reese & Co
Standart, Chas, Peninsular Furniture Co
Stocking,——, Reese & Co
Shattuck, E, Pierce, Shattuck & Co
Sears, Stephen, W m Sears & Co
Seymour, Alonzo, W m Sears & Co
Seymour, Geo H, Hugo Schneider & Co
Schroder, Herman W m Hake
Scott, Richard T, Cappon & Bertsch Leather

O Shark, J, Frey Bros Shelley, Jas R, McCord & Bradfield Furn Co Sherwood Alfred H, Grand Rapids Veneer and Panel Co
Shriver, Fred D. Shriver, Weather & Co
Shriver, Fred D. Shriver, Weather & Co
Smith, Wm H, Kent Furn Mfg Co
Snyder, Eben F, W C Denison
Stearns, Daniel E, Broadhead Worsted Mills,
Jamestown, N Y

Steinberger, Joseph, Rice, Freeman & Mark well, Chicago ell, Chicago Stoddard, Geo, Nelson, Matter & Co Smith, R H, Perkins & Hess Skinner, Chas O, New England Furn Co Sherick, John A. Rindge, Bertsch & Co Smith, W H H, Koch, Goodhart & Co, Cleve Spaulding, C D, L S Hill & Co Swygert, Scott, Olney, Shields & Co Strelitsky, J L, Roper & Baxter Cigar bloogo

Sheldon, S A, E A Stowe & Bro Sheldon, S A, E A Stowe & Bro Smith, Henry, B, L & H Sparr, D E, Powers & Walker Casket Co

T.
Tuttle, W A, C, B, B & Co
Trout, Emerson W, American Sewing Machine Co
Thayer, Ed, W R Peoples & Son, Cincinnati
Treusch, M H, Morris H Treusch
Taylor, Lorison J, Kent Furn Mfg Co
Tuberger, Geo, U Feeter
Tanner, J B, Perkins & Hess
Townsend, W P, Eaton & Christenson, Agts
Toles, W M, Hawkins & Perry
U. Utman, John C, Amos S Musselman & Co

Van der Werp, Rine, Star Clothing House Ver Venne, John H, Eaton & Christens

Van Zee, Wm. Cary & Loveridge Van Zee, Wm. Cary & Loveridge Van Leuven, Ben, Thompson & Maclay W.

Wolcott, John M. Phœnix Furn Co Wood, Dar, Voigt Milling Co Walton, M K. Curtiss & Dunton Watson, Chas E. S & Maxwell & Co, Chicago Winchell, V E, Alabastine Co

Walling, Samuel A, Cavanaugh & Co, Chi-

wailing, Samuel A, Cavanaugh & Co, Chilago
Williams, W J, Eaton & Christenson, Agts
Warner, Richard, Clark, Jewell & Co
White, Algernon E, B, L & H
Ward, Nathan D, Rickerson Roller Mill Co
White, Frank H, Curtiss & Dunton
Wateon, Jesse C, Fred D Yale & Co
Whitworth, Geo G, Furn Caster Association
Wise Henry L, S S Adams
Whitlock, E D, Belknap Wagon & Sleigh Co
Woltman, Jerry, Olney, Shields & Co
Wooley, E E, Carson, Pirie & Scott, Chicago
Worden, W J, Powers & Walker Casket Co
Weller, J L, Dilworth Bros, Pittsburg
Wheeler, J M, Feldner & Co
Wrisley, M J, E A Stowe & Bro
Wicking, F E, Steele P & P Co
Wadsworth, J D, A Meigs & Co

Young, A M, Lustig Cigar Co

Bank Notes. B. Densard, senior member of the banking house of B. Densard & Son, is dead. The Bank of Charlevoix recently allowed its draft for \$450 to go to protest at the National Park Bank, New York.

"Gem," not "Gun." It is the "Gem" coat and hat hook-not 'Gun," as stated last week-which Foster,

Stevens & Co. have secured the agency for in this territory. MISCELLANEOUS.

Advertisements will be inserted under this head for one cent a word the first insertion and one-half cent a word for each subsequent insertion. No advertisement taken for less than 25 cents. Advance payment. Advertisements directing that answers be sent in care of this office must be accompanied by 25 cents extra, to cover expense of postage.

FOR SALE—GROCERY STOCK ON MAIN THOROUGH fare in this city. Stock will inventory about \$3,000. Cheap rent. Good reasons for selling. Apply to L. 36, care Tradesman. POR EXCHANGE—FARM WORTH \$2,500. WILL TRADE for merchandise or business property. Address lock box I, Coopersville, Mich. 228-ti

LOR SALE-THE STOCK, FIXTURES AND LONG T lease of a general store doing a good trade. The stablished. Reasons for selling, other business. dress 108, care Michigan Tradesman. POR SALE—WHOLE OR PART INTEREST IN A FIRST FOR SALE—WHOLE OR PART INTEREST IN A FAMIL class meat market in a thriving town of 1,000 in-labitants with two railroads. Average sales \$30 per lay. Good reasons for selling. Address H., care Trades-219-tf

POR SALE—AT A BARGAIN. A CLEAN STOCK Of bardware and mill supplies. Address Wayne hardware and mill suppleate. Agent, East Saginaw. Choate, Agent, East Saginaw.

POR SALE—THE BEST DRUG STORE IN THE THRIVing city of Muskegon. Terms easy. C. L. Brundage, Muskegon, Mich.

193-tf

POR EXCHANGE—\$1,000 WORTH OF BOOTS AND
shoes, for pine lumber dry and on railroad. Address O, this office.

230-2 dress O, this office.

FOR SALE—A NO. 1 MEAT MARKET IN A CITY OF 6,000 inhabitants; doing a large cash business; good reasons for selling; shop in southwestern Michigan; four railroads in city. Established six years, Address L, box 108, Niles, Mich.

FOR SALE-HALF INTEREST IN PLANING MILL, sash, door and blind factory, heading works complete, including dry kin; material abundant. J. W. McCausey, cashier Union City National bank, Union City, Michigan. OR EXCHANGE—FOR MERCHANDISE, HARDWARE FOR EXCHANGE—FOR MERCHANDISE, HARDWARE, or general merchandise preferred, five acres of land in flourishing business town. New house and barn; house alone cost \$2,000 two years ago, Good well, cistern and out houses. Plenty of fruit. Also good house with one acre of land nicely located in same town. Address G. W. Watrous, Coopersville, Mich. 227,tf

POR SALE-A FINE DRUG STOCK IN ST. IGNACE. Terms easy. Good reasons for wishing to sell. Apply to D. C. Hulett, St. Ignace, Mich. 2298

FOR SALE—CLEAN NEW STOCK HARDWARE. IN
Voice about \$3,500. Low rent. Southern Mich. factory town. Nothing out cash will buy—poor health reason. 109. this office. reason. 109. this office.

WANTED—AN EXPERIENCED SALESMAN AC quainted with the manufacturing and mill trade of this State to travel for a reliable wholesale and retial supply house. To the right party with acceptable references steady employment will be given. Address Samuel Lyon, 108 Paris Ave., Grand Rapids, 998.04

WANTED-POSITION BY AN EXPERIENCED PHARmacist. The best of references. Registered by
examination and speaks Holland. Address N. A. Vyne,
236*
WANTED-FOREMAN FOR FACTORY. MUST HAVE
a practical knowledge of chair and general cabi
net work. Address W. B. Nicholson, Whitehall,
Mich.

D lished; center location; brick store; long or short lease of store and fixtures cheap. A bargain. Best of reasons for selling. Those meaning business apply to R. J. Parkhurst, Caro, Mich. To the state of th WANTED-THE ADDRESS OF ANYONE WISHING to start a variety store. Address B. D., care

Tradesh...... 231* Snips, Middlings, Screenings, Corn, Oats, Feed. S1TEATION WANTED-IN DRY GOODS OR GENERAL'S store by a young German-American, of four years' experience. Be-t of references. Address W. C., Michigan Tradesman. gan Tradesman. 2298

A GOOD BUISNESS AND STOCK FOR SALE. OUR
furnace company pays to her men \$10,000 to \$12,000

per month. Address F, drawer V, Bangor, Mich.

WANTED—EVERY STORE-KEEFER WHO READS this paper to give the Sutliff coupon system a trial. It will abolish your pass books, do away with all your book-keeping, in many instances save yeu the expense of one clerk, will bring your business down to a cash basis and save you all the worry and trouble that usually go with the pass-book plan. Start the 1st of the month with the new system and you will never regret it. Having two kinds, both kinds will be sent by addressing (mentioning this paper) J. H. Sutliff, Albany, N. Y. WANTED-POSITION AS BOOK-KEEPER OR SAL.
man by a man of fifteen years' experience. Bof references. Address box 400, Bangor, Mich.

REPORT OF THE CONDITION

Grand Rapids Savings Bank, At the close of business,

DECEMBER 31, 1887.

RESOURCES.

Loans and discounts	\$391.946 57
Mortgages	67 400 IN
Stocks and Dongs	A 245 00
near estate	12 404 EE
rurniture and nxtures	9 481 87
Overdrafts	208 09
Overdrafts	200 00
Due from other banks 45,676 90	
Coin, nickels and pennies 2,510 51	
Currency 8,693 0	74,213 81
	\$556,998 68
LIABILITIES.	
Capital	950 000 An
Undivided profits	46 99
Due depositors	459 059 48
Re-discounts	10,000 00
Dividends unpaid	44,000 00
Dividends anpaid	. 41,000 00
	\$556,998 63

FISHING: --

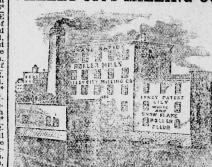
--: TACKLE

If you want to put in a stock of FISHING TACKLE and wish first class goods and bottom prices, get our prices before you buy, as we have the largest and best stock in the State.

L. S. HILL & CO.,

19 and 21 Pearl St.

Grand Rapids, - Mich.



OUR LEADING BRANDS. Roller Champion,

Edge,
Matchless,
Lily White,
Harvest Queen,
Snow Flake Snow Flake, White Loaf. Gold Medal.

Graham. OUR SPECIALTIES: Buckwheat Flour, Rye Flour, Granulated Meal, Bolted Meal, Coarse Meal, Bran, Ships, Middings, Screenings, Corn, Oats, Feed.

WHOLESALE AND RETAIL

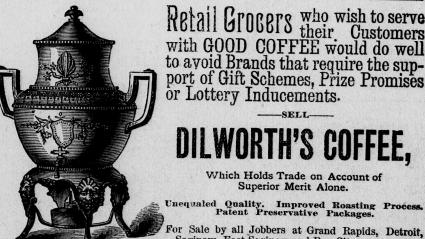
COAL and WOOD. E. A. HAMILTON, Agt., 101 Ottawa St., Ledyard Block.

Telephone 909-1 R. WANTED—POSITION AS BOOK-KEEPER OR SALUSof references. Address box 40¢, Bangor, Mich.

WANTED—LOOM MORE MERCHANTS TO ADOPT OUR
Improved Coupon Pass Book System. Send for
samples. E. A. Stowe & Bro., Grand Rapids.

LUCIUS C. WEST,

Attorney at Patent Law and Solicitor
of American and Foreign patents,
105 E. Main St., Kalamazzo, Mich., U. S. A. Branch of
samples. E. A. Stowe & Bro., Grand Rapids.



Retail Grocers who wish to serve their Customers with GOOD COFFEE would do well to avoid Brands that require the support of Gift Schemes, Prize Promises or Lottery Inducements.

Which Holds Trade on Account of Superior Merit Alone. Unequaled Quality. Improved Roasting Process.
Patent Preservative Packages.

Saginaw, East Saginaw and Bay City. DILWORTH BROTHERS, Proprietors,

PITTSBURGH, Penn:

REEDER, PALMER & CO...

Wholesale Boots and Shoes. STATE AGENTS FOR LYCOMING RUBBER CO.,

24 Pearl St., Grand Rapids, Mich., TELEPHONE NO. 998. PERKINS & HESS

Hides, Furs, Wool & Tallow. NOS. 199 and 194 LOUIS STREET, GRAND RAPIDS, MICHIGAN. WE CARRY A STOCK OF CARE TALLOW FOR MILL USE.

sst Saginaw. mittee on Insurance—N. B. Blain, Lowell; E. Y. ogle, Hastings; O. M. Clement, Cheboygan. mittee on Building and Loan Associations—F. L. uller, Frankfort; S. E. Parkill, Owosso; Will Em-

The following auxiliary associations are operating under charters granted by the Michigan Business Men's Association:

No. 1—Traverse City B. M. A. ident, Geo. E. Steele; Secretary, L. Roberts.
No. 2—Lowell B. M. A. ident, N. B. Blain; Secretary, Frank T. King.
No. 3—Sturgis B. M. A. ident, H. S. Church; Secretary, Wn. Jorn.
No. 4—Grand Rapids M. A. ident, E. J. Herrick; Secretary, E. A. Stowe. sident, E. J. Herrick; Secretary, E. A. Stowe.

No. 5—Muskegon B. M. A.

ident, H. B. Fargo; Secretary, W. C. Conner.

No. 6—Alba B. M. A.

ident, F. W. Sloat; Secretary, P. T. Baldwin.

No. 7—Dimondale B. M. A.

ident, T. M. Sloan; Secretary, N. H. Widger.

No. 8—Eastport B. M. A.

ident, F. H. Thurston; Secretary, Geo. L. Thurston sident, F. H. Thurston: Secretary, Geo. L. Thurston
No. 9—Lawrence B. M. A.
mident, H. M. Marshall; Secretary, C. A. Stebbins.
No. 10—Harbor Springs B. M. A.
sident, W. J. Clark; Secretary, A. L. Thompson.
No. 11—Kingsley B. M. A.
sident, H. P. Whipple; Secretary, C. H. Camp.
No. 12—Quincy B. M. A.
sident, C. McKay; Secretary, Thos. Lennon.
No. 13—Sherman B. M. A.
sident, H. B. Sturtevant; Secretary, W. G. Shane.
No. 14—No. Muskegon B. M. A.
sident, S. A. Howey; Secretary, G. C. Havens.
No. 15—Boyne City B. M. A.
sident, R. R. Perkins; Secretary, J. F. Fairchild.
No. 16—Sand Lake B. M. A. President, R. R. Perkins; Secretary, J. F. Faire
No. 16—Sand Lake B. M. A.
President, J. V. Crandall: Secretary, W. Rasco.
No. 17—Plainwell B. M. A.
President, E. A. Owen, Secretary, J. A. Sidle.
No. 18—Owosso B. M. A.
President, S. E. Parkill; Secretary, S. Lamfrom.

President, S. E. Parkill; Secretary, S. Lamfrom.

No. 19—Ada B. M. A.

President, D. F. Watson; Secretary, E. E. Chapel.

No. 20—Saugatuck B. M. A.

President, John F. Henry; Secretary, L. A. Phelps.

No. 21—Wayland B. M. A.

President, C. H. Wharton; Secretary, M. V. Hoyt. No. 22—Grand Ledge B. M. A.
Persident, A. B. Schumacher; Secretary, W. R. Clarke No. 23—Carson City B. M. A. at, F. A. Rockafellow; Secretary, C. O. No. 24—Moriey B. M. A.
President, J. E. Thurkow; Secretary, W. H. Richmond President, J. E. Thurkow; Secretary, W. H. RichmonNo. 25—Palo B. M. A.
President, Chas. B. Johnson; Secretary, H. D. Pew.
No. 26—Greenville E. M. A.
President, S. R. Stevens; Secretary, Geo. B. Caldwell.
No. 27—Dorr B. M. A.
President, E. S. Botsford; Secretary, L. N. Fisher.
No. 28—Cheboygan B. M. A.
President, J. H. Tuttle; Secretary, H. G. Dozer.

President, J. H. Tuttle; Secretary, H. G. Dozer.

No. 29—Freeport B. M. A.

President, Wm. Moore; Secretary, A. J. Cheesebrough.

No. 30—Oceana B. M. A.

President, A. G. Avery; Secretary, E. S. Houghtaling.

No. 31—Charlotte B. M. A.

President, Thos. J. Green; Secretary, A. G. Fleury.

No. 32—Coopersville B. M. A.

President, G. W. Watrous; Secretary, J. B. Watson.

No. 33—Charlevoix B. M. A.

President, John Nicholls; Secretary, R. W. Kane. President, Som Nemous; secretary, R. N. A.

President, Geo. A. Potts; Secretary, P. T. Williams.

No. 35—Bellaire B. M. A.

President, Wm. J. Nixon; Secretary, G. J. Noteware. President, Wm. J. Nixon; Secretary, G. J. Noteware.

No. 36—Ithaca B. M. A.

President, O. F. Jackson; Secretary, John M. Everden.

No. 37—Battle Creek B. M. A.

President, Chas. F. Bock; Secretary, Jno. P. Stanley.

No. 38—Scottville B. M. A.

President, H. E. Symons; Secretary, D. W. Higgins.

No. 39—Burr Oak B. M. A.

President, B. O. Graves; Secretary, H. M. Lee.

No. 40—Eaton Rapids B. M. A.

President, F. H. DeGalin; Secretary, Will Emmert.

No. 41—Expect Repridge B. M. A.

No. 41-Breckenridge B. M. A. No. 42—Fremont B. M. A.
President, Jos. Gerber; Secretary C. J. Rathbun No. 43—Tustin B. M. A. President, G. A. Estes: Secretary W. M. Holmes No. 44—Reed City B. M. A.
President, C. J. Fleischhauer; Secretary, W. H. Smith

No. 45-Hoytville B. M. A. President, D. E. Hallenbeck; Secretary, O. A. Halladay President, D. E. Hallenbeck; Secretary, O. A. Halle No. 46—Leslie B. M. A. President, Wm. Hutchins; Secretary, B. M. Gould. No. 47—Flint M. U. President, W. C. Pierce; Secretary, W. H. Graham. nt, W. C. Pierce; Secretary, W. H. Graha
No. 48—Hubbardston B. M. A. No. 49-Leroy B M. A.

President, A. Wenzell; Secretary, Frank Smith. No. 50—Manistee B. M. A. President, A. O. Wheeler; Secretary, J. P. O'Malley

No. 51—Cedar Springs B. M. A. ent, L. M. Sellers; Secretary, W. C. Congdo No. 52—Grand Haven B. M. A. ident, F. D. Vos; Secretary, Wm. Mieras.

No, 53—Bellevue B. M. A.
ident, Frank Phelps; Secretary, John H. York.

No. 54—Douglas B. M. A.
ident, Thomas B. Dutcher; Secretary, C. B. Walle No. 55-Petoskey B. M. A. President, C. F. Hankey; Secretary, A. C. Bowma

No. 56—Bangor B. M. A.

President, N. W. Drake; Secretary, T. M. Harvey

o. 57-Rockford B. M. A. No. 58—Fife Lake B. M. A.

President, E. Hagadorn: Secretary. No. 59—Fennville B. M. A. dent F. S. Raymond: Secretary, P. S. Swarts.

No. 60—South Boardman B. M. A.
dent, H. E. Hogan; Secretary, S. E. Neihardt

No. 61—Hartford B. M. A. sident, V. E. Manley; Secretary, I. B. Barno Association Notes. The Muskegon B. M. A. will hold its annual banquet on Wednesday evening. Feb-

The Hopkins Station B. M. A. offers a \$1,500 bonus to a good miller who will put up and operate a fifty barrel roller mill at

Every indication points to a large and pleasant gathering at the fourth annual the State constitution, elected officers and social party of the Grand Rapids Traveling Men's Association on Friday evening.

The Fennville B. M. A. has secured Charter No. 59 and auxiliary membership for twenty-five members. The Association is fitting up rooms of its own for meeting pur-

L. A. Phelps, Secretary of the Saugatuck B. M. A., writes: "Our Association is doing good work. Every one is satisfied with it. I always look for the Association Notes in THE TRADESMAN."

Three new charters have been issued during the past week-No. 59 to Fennville; No. 60 to South Boardman; No. 61 to Hartford. Kalkaska and Petoskey will probably secure charters before another week has

It is a pleasure to note the vigor some of the new officers are infusing into the work of the local auxiliaries. They are bringing itions into good working order ad following out the aims advocated in

East Jordan Enterprise: The Busine Men's Association held an important meeting on Tuesday to discuss the desirability of falling in line with other associations of this region for the purpose of attracting the attention of capitalists, manufacturers and settlers to the inducements offered by Northern Michigan.

In every organization—churches, societies and secret orders—the principal difficulty met with is to keep up the interest and prevent the members from becoming lukewarm in the work. The B. M. A. is no exception to the general rule. It meets the same drawbacks which beset every new organization-and some old ones as well. How to overcome this difficulty is a subject to which all friends of organization can profitably devote much thought and discussion. THE TRADESMAN would be specially pleased to receive suggestions under this head.

The Petoskey Association to Secure a Charter.

From the Petoskey Independent The Business Men's Association had a large and enthusiastic meeting Wednesday evening, and fifteen or twenty new members were received. President Hankey's energy and push has already awakened a most comciation, and if it is maintained as it should be, much can be accomplished. It was decided to legally incorporate the Association, so that it can purchase and hold property if

thought best.

A resolution was adopted endorsing Presdent D. C. Page, of the village, the representative of the Hay Fever Association, as the representative of the Business Men's Association as well, to attend the National Association at St. Augustine, for the purpose of securing reduced rates on all roads for members of the Hay Fever Association who come to Petoskey.

President Hankey appointed the follow-

ing standing committees for the ensuing Manufacturing-J. R. Wylie, C. J. Pail-

thorp, J. C. Bontecon Transportation—H. O. Rose, W. L. Mc-Manus, C. W. Caskey. Improvement—W. L. Curtis, F. W. Rudliman, W. S. Spencer.
Trade Interest—D. C. Page, S. Rosenthal,

W. W. McOmber. Insurance-J. J. Hankey, J. VanZolenburg, J. A. Shirk.

Annual Meeting of the Allegan Associa-

tion.

The annual meeting of the Allegan B. M.
A. was held at G. A. R. hall on Tuesday
evening. The annual reports of the Secretary and Treasurer were listened to, which
showed that the Association was in a good
francial condition. In his remarks, Presifinancial condition. In his remarks, President Clapp spoke of the good work that has been done the past year and urged that the been done the past year and urged that the meetings of the Association be held more regularly, with the idea of thus improving the attendance.

The election of officers for the new year

on the table until the next meeting. The chair appointed A. E. Calkins, J. B. Streeter, J. M. Killian, F. T. Ward and M. H. Porter a committee to work towards the securing of a new court house. The Railroad Committee reported "progress" and that next Tuesday Messrs. Anderson and Cook would be here to finish up the work. meeting then adjourned to meet next Tues day evening, when it is hoped a large number will be present.

Standing Committees of the B. C. Asso-

From the Battle Creek Call The meeting of the Business Men's Association, held Wednesday evening in Good Templars' hall, was quite well attended. notwithstanding the other attractions of the evening. President Bock announced as standing committees for the ensuing year as follows:

On Improvements-S. W. McCrea, P. Hoffmaster, A. F. Bock. On Transportation-J. M. Caldwell, W.

D. Farley, F. P. Pittman.
On Trade Interests—Martin E. Brown, W. C. Gage, Dr. A. W. Alvord. On Insurance—S. L. Badgley, N. A. Os good, John Helmer.

On the activity and earnestness of these committees, a large degree of the success and usefulness of the Association depends and the President has made selecti which will commend themselves to all. The topic selected for discussion at the

next meeting, February 8, is as follows:

Resolved, That it is for the best interests of the business men, individually and collectively, for each one to confine himself to his own legitimate line of business.

The Kalkaska Association Awake Again. KALKASKA, Jan. 27, 1887. E. A. Stowe, Grand Rapids:

DEAR SIR-Our Association has finally awakened once more. We held our annual eeting Monday night, ratified and adopted now propose to keep awake. Our new officers are as follow

President—Alf. G. Drake. Vice-President—James Crawford. Secretary-C. S. Blom.

Executive Committee-Elms, Perkins and

The Secretary was instructed to procure a charter at once. We are now talking of electric light and water works. Yours truly, C. E. RAMSEY.

Tried to Freeze Out a Partner.

The Royal Baking Powder Co. has again come into public notice by reason of the litigation between the men interested in it, William Ziegler, Dr. C. N. Hoagland and J. C. Hoagland, all of Brooklyn. Ziegler owned nearly half the stock and the Hoaglands held the remainder. Last year the profits amounted to \$225,000, of which Ziegler's share was \$100,000. But serious differences have arisen between him and his partners, and he has begun a suit to secure an accounting. The Hoaglands have repeatedly tried to buy out Ziegler, and by raising their own salaries to \$25,000 have attempted to freeze him out, but Ziegler still holds on. The Royal Baking Powder Co. has again

The Other Side.

en Especially for The Tradesman. Two sides has every tale of woe, Dispute and controversy, But seldom to one side should go All right for blame or mercy; And to be just, in judgment, man By this rule must abide, Reserve the verdict till he can Examine t'other side.

To him who sits in judgment on The actions of a brother And hears one side of the story must In justice hear the other. Lest bias do most gievous wrong, (Without intending to) By placing else where right belongs.

The false before the trne. For judgments formed by prejudice Are tares that grow in hate. And fertilized by enemies The mind may vitiate.

Forsooth, alone should be one ear

To one side occupied, The while reserved its mate to hear The facts on t'other side. 'Twere well no man should jump in hast At premature conclusions,

Lest he alight on ground misplaced Receiving wrong's contusions. Ignorance is a dangerous thing. To play at judge and jury; And avarice passes tyrant rules

For suffering and penury. There's nothing quite so right as Right And nought more wrong than Wron Nor easier than mistaking Might For Right, however wrong. 'Tis well our verdict to withhold

Until the case is tried: Perhaps, when all the facts are told We'll take the other side. M. J. WRISLEY.

Retrospective View of the Battle Creek

Association. The Grocers' Association of Battle Creek was organized March 2, 1887, by E. A. Stowe, Secretary of the State Association, with fifteen charter memoers. Under this name

Secretary of the State Association, with fifteen charter memoers. Under this name eleven additions were made to the membership. Under Act 190, Public Acts of 1887, the Michigan Business Men's Association was incorporated Sept. 15, 1887, with Frank Hamilton of Traverse City, as President; Paul P. Morgan, of Monroe and S. Lamfrom, of Owesso, as Vice-Presidents; E. A. Stowe, of Grand Rapids, as Secretary; L. W. Sprague, of Greenville, as Treasurer. It being desirable that our organization should change its name from the Grocers' Association to the Business Men's Association, in order to become an auxiliary to the State Association, and belioving that by so doing and admitting all branches of legitimate business, we could make an Association profitable and useful to Battle Creek, we accordingly on the 21st day of September, 1887, ratified the constitution and bylaws of the State Association and adopted the constitution and by-laws for auxiliary associations recommended by that body and on Nov. 2, 1881, changed the name of our Association to the Business Men's Association of Battle Creek and voted to extend a cordial invitation to all men representing legitimate lines of business to join our society. To further this object, a committee of three was appointed to solicit members to the Association. The work done by this committee, together with the efforts of individual members, has resulted in increasing the membersh p by 64, which, after deducting three who have left the society by going out of business and one by death, Mr Charles Iden, leaves our present membership at eighty.

The election of officers for the new year then took place and resulted as follows:
President—I. F. Clapp.
Vice-President—M. C. Sherwood.
Secretary—E. T. VanOstrand.
Secretary of Collection Department—F.
E. Fish.
Treasurer—J. H. Eppink.
A report from the Committee on Constitution and By-laws was listened to and laid on the table until the next meeting. The chair appointed A. E. Calkins, J. B. Street-

Gripsack Brigade.

A. F. Peake, with Deland & Co., was in town last Friday to attend a Masonic gathering.

Russell W. Bertsch, son of Christian Bertsch, has gone on the road for Rindge, Bertsch & Co.

Thos. D. Haight and D. H. Mosher have started out on the road again for the Aldine Manufacturing Co. Ivan Lloyd, having signed with the R.

W. Bell Manufacturing Co., of Buffalo, for another year, will bring his family here from Buffalo this week. Willis P. Townsend wore his tall silk hat last week. The reason given is that he

found a 1114 pound boy at his house on his return home the week before. C. E. Bradley, late with Dillingham & Co., of Detroit, has engaged to travel for Thad. B. Preston, the Ionia jobber. He

has removed his family from Greenville to this place. Jas. A. Pugh, who has represented Coffin, Devoe & Co. in this State for the past year, has purchased an interest in the Pennington Pulley Works, at Ft. Wayne, Ind., and taken the position of Secretary of the

corporation. E. W. Haskin, representing the Crescent Match Co., of Saginaw, was in town Monday for the purpose of introducing the two grades of parlor matches made by that company. No sulphur matches will be made by that girls like that it will supply pleasant the company.

A. F. Draper, the South Arm general dealer, writes as follows, under date of January 27: "Louis J. Koster, traveling salesman for Edson, Moore & Co., of Detroit, is colors, how to make a telephone, how to reat my home at South Arm, confined to his bed with typho-malarial fever. He drove here Monday morning last from Boyne Falls and has been confined to his bed since. He is under Dr. Lafevre's care and is doing as well as can be expected. Please announce the facts through the columns of THE TRADESMAN, so that his customers

may know the cause of his delay." A story is told about a well-known member of the traveling fraternity of this city, noted for his hustling propensities, who once met his match in the person of a youthful driver for a livery stable, at which K. Hoyt and F. H. Campbell, of Hudsonthe drummer hired a team to transfer himself and samples to an inland town some niles distant. The boy was sent by the liveryman with instructions to "drive careful," and he obeyed the command to the Hoyt will be paid to the firm, who will also letter, despite the remonstrances of the man of samples, who was in something of à Hoyt. hurry. Becoming exasperated at last, the traveler snatched the whip from the socket

and lashed the horses into a lively gait. Although the young man was taken by surprise, he pulled them to a stand-still, and, turning in his seat, said: "Say, Mr. H-, who the d-l is driving this team, anyway?"

W. H. Beach, the Holland grain and produce dealer, was in town one day last week. Dave Holmes, buyer for the West Michigan Lumber Co., at Woodville, spent Sunday with friends here.

C. W. Caskey, the Harbor Springs merchant and vessel owner, was in town over Sunday and left Monday for the South.

Herman Ullrich, late with Henry Schultz be open to filing and entry.

Co., of Chicago, has taken the position of superintendent of W. W. Huelster's particular to the Saure of May of Match, 1888 the Saure of Match, & Co., of Chicago, has taken the position of superintendent of W. W. Huelster's paper box factory.

Daniel Keeney and his sons, Walter and George, are now engaged in the fancy grocery and fruit business at San Diego, Cala., and are the recipients of a good and growing patronage.

John Maclay, of the wholesale furnishing goods house of Thompson & Maclay, will go to Dubuque in a couple of weeks to eral Land Office dated January 19th, 1888. attend the wedding of his daughter. He will be accompanied by his son, Fred.

G. W. Perkins and Chas. J. Reed, President and Secretary, respectively, of the Grand Rapids School Furniture Co., have gone East on a business trip. Mr. Reed will go no further than New York, but Mr.

Perkins will visit Boston before returning. Mrs. Geo. W. Crouter, wife of ex-President Crouter, of the M. S. P. A., died at Strathroy, Ont., on Jan. 28. She had been sinking for about a year, as the result of lingering consumption, every expedient of medical science and climate having been exhausted by the indulgent husband. Mr. Crouter has the sympathy of the drug trade

of the State in his affliction. Chas. N. McWhorter, who has been engaged in the local office of R. G. Dun & Co. for the past twelve years, five years as District Manager, has resigned that office to accept the more lucrative position of general Michigan traveling representative for Coffin, Devoe & Co., of Chicago. The resignation takes effect to-day and the new engagement goes into effect to-morrow. Mr. McWhorter has many friends among the business men of this city who will regret to see him sever his connection with Dun & Co., but who will wish him success in his new field of action. THE TRADESMAN bespeaks for Mr. McWhorter the cordial reception of the trade everywhere.

VISITING BUYERS.

The following retail dealers have visited the market during the past week and placed orders with the various houses:

Walling Bros, Lamont
Neal McMillan, Rockford
R T Parrish, Grandville
J B Watson, Coopersville
Henry Baar, Grand Haven
C C Tuxbury, Sullivan
C H White, Reed City
Geo Carrnigton, Trent
S C Scott, Howard City
Adam Newell, Burnips Corners
O F Conklin & Co, Conklin
O F Conklin, Ravenners

Adam Newell, Burnips Coroners
ners
Nagler & Beeler, Caledonia
B Mailey, Plainwell
J J Williams, Haroun's Siding
B Green, Hudsonville
J D Adams, Alpine
M M Elder, Spencer Creek
D S Moore, Greenville
J F Lamon, Muskegon
H P Sebole, Breedsville
J F Corone, Alpine
Alf G, Drake. Kalkaska
Anwe Holmes, Woodville

J J Williams, Haroun's Siding
B Green, Hudsonville
J D Adams, Alpine
M M Elder, Spencer Creek
D S Moore, Greenville
J F Lamon, Muskegon
H P Sebole, Breedsville
J P Cordes, Alpine
Alf G Drake, Kalkaska
Dave Holmes, Woodville
V Sinz, Conklin

Geo P Stark, Cascade

J F Cordes, Alpine
Alf G Drake. Kalkaska
Dave Holmes, Woodville
V Sinz, Conklin
C W Caskey, Harbo
Springs
F B Watkins, Hopkins Station
J B Watson, Coopersville
G B Chambers, Wayland
J T Pierson, Irving
Smith & Bristol, Ada
Morley Bros, Cedar Springs
J Roys, Lakeview
Geo P Stark, Caseade

Frequent complaints come to THE TRADESMAN from traveling men and vis iting merchants of gross overcharges on the part of Ball & Watters' hackmen. The complaints are usually accompanied by the information that appeals to the owners of the hack line, instead of securing honorable adjustments and apologies, result instead in abusive conduct and language unwarranted by the circumstances and unbecoming in men who depend on the traveling public for DOUBLE THICK support. So frequent have become such complaints of late that THE TRADESMAN is impelled to advise its readers to treat all hackmen working for Ball & Watters as they would treat a thief-make a bargain beforehand and refuse to be mulcted by the DOUBLE WEAR. cowardly bullies who comprise no inconsiderable number of the employees of the firm.

"The American Girl's Handy Book," by Lina and Adelia B. Beard, is, indeed, a handy book and just what every girl should have. It tells how to make so many things amusement for many a leisure hour. Among items of interest upon which it treats are the following: Sea-side decoration, how to make a hammock, how to model in clay and wax, china painting, how to paint in water juvenate old furniture and rubbish, some thing about mantle-pieces and fire-p how to make attractive booths at a fair window decoration, how to play all sorts of winter and summer games, some easy Christmas gifts to make, and a hundred more original and novel objects. Publish by Charles Scribner's Sons, New York.

J. F. Hacker, general dealer: "THE TRADES-MAN is a corker in the trade.'

Copartnership Notice. Notice is hereby given that a copartner-

ship was formed Jan. 1, 1888, between C. ville, Mich., under the name and style of C. K. Hoyt & Co., for the purpose of carrying on a general merchandise trade at Hudsonville, Mich. All accounts due C. K. meet all obligations formerly made by C. K.

C. K. HOYT, F. H. CAMBELL. RESTORATION NOTICE.

Under instructions of the Secretary of the Interior dated the 15th day of Decem-

son Lansing and Saginaw R. R. Co., has

That all the lands in this district within such indemnity limits of the grant of said R. R. Co., and heretofore withdrawn for the benefit of said Company-except such as may be covered by approved selections—are now open to settlement. And that on the 8th day of March, 1888 the said lands will

January 23, 1888. E. N. FITCH, NATHANIEL CLARK,

RESTORATION NOTICE.

Under instructions of the Secretary of the Interior dated the 15th day of December, 1887, modified by his instructions of the 22d day of December, 1887. By direction of the Commissioner of the Gen-Notice is hereby given That the indemnity withdrawal for the benefit of the Grand Rapids and Indiana R. R. Co. has been re-

That all the lands in this district within such indemnity limits of the grant of said R. R. Co., and heretofore withdrawn for the benefit of said company—except such as may be covered by approved selections—are now open to settlement and that on the 8th day of March, 1888, the said lands will be open to filing and entry. U. S. Land Office,

Reed City, Mich., January 23d, 1888. NATHANIEL CLARK, F. N. FITCH,

CHAS. E. BREWSTER.

CANT HOOK and PEAVY HANDLES

Jobber in Hand-Shaved White Hickory Axe Handles. I manufacture my handles from rived econd growth maple, turned 2 1-2, 2 9-16,

My stock is kiln-dried, and with a capacity of fifty doz. per day can fill all orders promptly.

PROMPT ATTENTION TO MAIL ORDERS. LAKE BREWSTER, - -

We are agents for Brazil Block Coal. The best and cheapest steam coal in the market.

Grand Rapids Ice & Coal Co., OFFICE 52 PEARL ST.,



or State of Michigan.

CANDEE"

Rubb CANDEE KUBBER BOOTS GIVE BALL.

DOUBLE WEAR Ordinary Rubber Boots always wear out first on the ball. The CANDEE Boots are double thick GREATEST Boots are double thick on the ball, and give MPROVEMENT TWO YEARS TEST. PRICE NO HIGHER. COMMON SENSE IDEA DOUBLE THICK BALL.

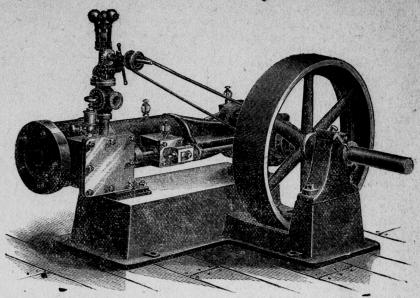
FOR SALE BY E. G. STUDLEY & CO., Grand Rapids Jobbers of

Rubber and Oil Clothing of all kinds Horse and Wagon Covers, Leather and Rubber Belting and Mill and Fire Depart- 21 & 23 SOUTH IONIA ST., ment Supplies. Send for price list.

W. C. DENISON,

the Interior dated the 15th day of December, 1887, modified by his instructions of the 22d day of December, 1887. By direction of of the Commissioner of the General Land Office dated January 19th, 1888.

Notice is hereby given That the indemnity withdrawal for the benefit of the Jackson Lansing and Saginaw R. R. Co., here



Vertical, Horizontal, Hoisting and Marine Engines. Steam Pumps, Blowers and Exhaust Fans. SAW MILLS, any Size or Capacity Wanted.

88,90 and 92 SOUTH DIVISION ST.. -

QUICK MEAL GASOLINE STOVES H. Leonard & Sons, Sole Agents,

134 to 140 Fulton St., -

Grand Rapids, Mich.

Has the best record of any stove in the market. Most profitable stove to handle because the easiest seller. Every

Now is the Time to Secure the Exclusive Agency.

To the Hardware, Crockery and House Furnishing Goods Trade-We are prepared to quote bottom factory discounts with advertising matter, electrotypes, etc., and to give exclusive territory for the sale of the "QUICK MEAL" to our customers.

Write us for new catalogue showing new designs and improvements for 1888 and advise us if you desire to handle the stove in your town. All bills dated April 1st and

H. LEONARD & SONS.,

Wholesale Crockery and House Furnishing Goods.

AMOS S. MUSSELMAN & GO.,

Wholesale Grocers.

GRAND RAPIDS, MICH.



NEAL'S CARRIAGE PA

GRANITE FLOOR PAIN

ACME WHITE LEAD & COLOR WORKS DETROIT.

Dry Color Makers, Paint and Varnish Manufacturers. CUT THIS ADVERTISEMENT OUT AND TAKE IT TO YOUR DEALER, IT WILL SECURE YOU A PRIZE.

The Michigan Tradesman.

THE BLOBBS' AILMENTS. en Especially for THE TRADESMAN.

Mr. Blobbs comes in almost every ever ing. He lives not far from here, so it is you, too, have your imperfections, and an easy matter for him to get to town. He ever inflicting his woes and infirmities upon all mankind. Sometimes he makes a purchase, and when he does it is sure to have some connection with one or more of his many ills. It is his delight to get hold of a stranger and relate in pitiful detail the long list of casualties which terminated in his application for a pension. But when the right person is not forthcoming he pours the torrent of complaint upon his

Your humble servant has for a long term of years been the periodical recipient of carloads of information, more or less valuable, upon various and sundry forms of disease, both acute and chronic, with which the have been afflicted. Sometimes the discourse takes the form of a disquisition; sometimes of a sermon. But of whatever brand, it is Blobbs first, last and all the

Do I never tire of this thing? Yes, gentle reader, I sometimes do. Nine different times have I loaded my trusty fowling piece with purpose intent and malice aforethought to wipe the elder Blobbs from the face of the earth and thus end his woes forever in this world; and nine times have I been deterred by fear of direful consequences in the realms of the unknown hereafter. I want to go sometime to a better land, and I do not want Blobbs along. He will never die a natural death, so that if I do not kill him, I may have a few hundred years of heavenly enjoyment without his society, before some fellow in the distant future cuts loose on him and sends him to his eternal reckoning.

I have listened to him till I have decided that for my own good and the welfare of my family, it is best to unburden myself before I burst.

He begins with an allusion to the weather. Who doesn't? But he drags in his rheumatism upon its train. He then passes gracefully to the state of vegetation, and says that the last time there was such a crop as this, he severed a large artery in his leg with a corn knife. He also causally refers to the potato yield and speaks of the time when his boy Jerry was poisoned with paris green, and it cost him nine dollars and forty cents for doctor's bills and med-

That new house of Smithson's is also a subject productive of reminiscence. When he worked on just such a building as that in Pennsylvania, he fell from the rafters and broke an arm and three ribs.

That is a pretty good brand of tobacco which he has just sampled, and it tastes like some which he and Bill Snyder climbed up on a supply wagon after when the rebels were charging his command at Shiloh, and he was shot through the lungs.

"There; did you hear that cat mew? My old Tom did the very same thing just before Susie had that spell with the croup last spring and came so near dying."

His cow broke loose in the barn last night, and ate over a bushel of rye before they found it out, and when Jimmy was tying her up she hooked him in the side, and boy and cow are both in great misery.

"Yesterday," he goes on to say, "I went over to see Ury Smith about getting the pay for that lot of potatoes I sold him last fall, which he agreed to pay me for on the 15th, and when I got about a mile this side of there I was took with one of them spells with my heart, and got so weak and faint that I had to stay to Frazer's till this morning. I didn't eat what would keep a cat alive till I got home, and then Marg'ret fixed me up a dose of herb tea so that I feel some better than I did, but I'm afraid that I'm agoing to have another of them spells ag'in afore morning. I wouldn't care so much about that if it wasn't for my lungs. The doctors say that I'm sure to die of either heart diaease or consumption. If I get shet of one, the other's sure to carry me off. Oh, I tell you sickness like mine in a family is a mighty bad thing, and the' don't nobody know what it is till they've had a tech of it. The rheumatiz is jest a more than taking holt to-night and I'm afraid of that abscess breaking out on my leg again.

"Did I ever show you that place on my stomach where I had the carbuncle last summer? I did, eh? Well, all right. I thought if you hadn't seen it, it would be quite a curiosity to look at. That salt rheum on my toes keeps agetting worse all the time and I can't get anything to help it neither. The' was a feller around a while ago-a doctor like-that said he could cure it up for me, but when I found out what kind of medicine he was agoing to put onto it, I told him that he could mosy right along about his business. He wanted to

But why prolond the agony? Let me assure you, dear reader, that I do not stop for want of subject matter. I could, by slow and painful stages, drag you through the wearisome history of all the many ailments that have afflicted the Blobbs family for the past generation; but I believe that I do not underestimate my position, or the patience of The Tradesman's readers, in thinking that I should receive no thanks for my

There are few, indeed, of those who shall read this article, who are not personautited with the gentleman, the

rominent characteristic of whom I have endeavored to portray. He, or some near elative, is sure to be among the custome of each and every merchant. If you do not like his style, nor enjoy his manner of like his style, nor enjoy his manner of flaunting forth his ailments, remember that DRY GOODS seek to refrain from tasking the patience of is one of your chronic invalids, who is for- your hearers in the manner of the poor, afflicted, yet well-meaning Mr. Blobbs. JOSEPH W. WINKLE.

D. D. COOK,

Valley City Show Case Factory.

SHOW CASES rescription Cases an Store Fixtures. OF ALL KINDS. SEND FOR CATALOGUES.

My Prices are Lower than any of My Competitors. Estimates Fur-nished on Application. Blobbses and Blobbsesses, great and small, 38 West Bridge street, Grand Rapids.

> WHIPS GRAHAM ROYS, - Grand Rapids, Mich.

Voigt, Herpolsheimer & Co.

Staple and Fancy.

Overalls, Pants, Etc.,

OUR OWN MAKE. A Complete Line of

Fancy Crockery Fancy Woodenware

OUR OWN IMPORTATION. Inspection Solicited. Chicago and Detroit Prices Guaranteed

STEAM LAUNDRY. 43 and 45 Kent Street,

STANLEY N. ALLEN, Proprietor. WE DO ONLY FIRST CLASS WORK AND USE NO CHEMICALS.

Orders by mail and express promptly attended t PLACE to secure a thorough and useful education is at the GRAND RAPIDS (Mich.) BUSI-NESS COLLEGE. write for Co-lege Journal. Address, C. G. SWENSBERG.

Grand, Square and Upright Pianos.



The Weber Piano is recognized beyond controversy as the Standard for excellence in every particular. It is renowned for its sympathetic, pure and rich tone combined with greatest power. The most eminent artists and musicians, as well as the musical public and the press, unite in the ver-

Weber Stands Unrivaled.

Sheet music and musical merchandise Everything in the musical line.

Weber Pianos, Smith Pianos, Estey Organs,

Fischer Pianos, A. B. Chase Organs, Hillstrom Organs,

ULIUS A. J. FRIEDRICH.

(Successor to Friedrich Bros.)

30 and 32 Canal St., Grand Rapids, Mich.

CEO. E. HOWES,

C. N. RAPP, Manager,

JOBBER IN

Apples, Potatoes 2 Onions.

SPECIALTIES:

Oranges, Lemons, Bananas. 3 Ionia St., CRAND RAPIDS, MICH.

THOMPSON & MACLAY.

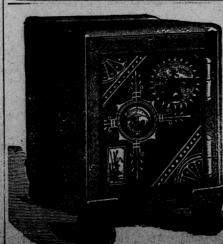
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19 South Ionia Street,

GRAND RAPIDS.

No Goods Sold at Retail. - Telephone 679,

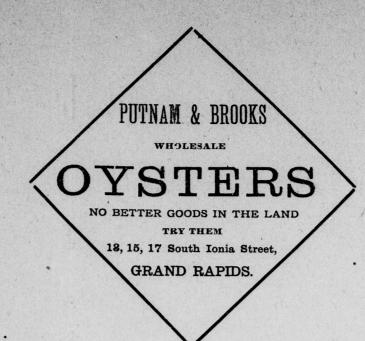




vements and meet with ready sale ong business men and dealers of

Any business house can handle our Safes in connection with any other line of goods without additional expense or interference with any other business.

Weight. Inside Measure, Outside Measure. Price No. 2, 250 lbs. 12x8x8½ in. 23x14x13 in. 830 No. 3, 500 lbs. 15x10x10 in. 28x18x18 in. 35 No. 4, 700 lbs. 18x14x12 in. 32x22x21½ in. 45 ALPINE SAFE CO., Cincin



JENNESS & McGURDY.

Importers and Manufacturers' Agents.

Crockery, China, Glassware,

Fancy Goods of all Description.

HOTEL AND STEAMBOAT GOODS,

Bronze and Library Lamps, Chandeliers, Brackets,, Ktc., 73 and 75 Jefferson Ave.,

DETROIT. - MICH.

Wholesale Agents for Duffield's Canadian Lamps.



CURTISS & DUNTON,

Everything in the Paper Line.

Rockfalls, Childs, Sterling, Economy,

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GENERAL WOODENWARE

OIL CANS... GOOD ENOUGH.

AXE HANDLES, BASKETS,

BRUSHES, CLOTHES BARS, MOPS, LINES AND PINS, BOWLS TUBS AND PAILS,

Everything in the Woodenware Line.

CURTISS, DUNTON & ANDREWS ROOFERS

Good Work, Guaranteed for Five Years, at Fair Prices.

Grand Rapids,

Mich.

MOSELEY BROS.,

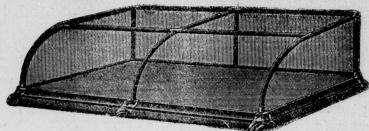
WHOLESALE

Fruits, Seeds, Oysters & Produce,

ALL KINDS OF FIELD SEEDS A SPECIALTY. If you are in Market to Buy or Sell Clover Seed, Beans or Potatoes, will be pleased to hear from you.

26 28, 30 & 32 Ottawa Street,

DO YOU WANT A



If so, send for Catalogue and Price-List to HEYMAN & CO., 63 and 65 Canal St.,

ARCTIC BAKING POWDER!

	1-8 lb.	Cans	6	Doz. in	case		-		-		500	Gros	38
	1-4	"	4	"	"	-		-		-		Doz.	
	1-2	66	2	"	"		-		-		140	"	
	1	"	1	"	"	-		_		_	240	"	
	5	"	1-2	66	60		-				1200		
	Glass	Mug	2	"	***	-		_		-	90	"	
-	Tea Ca	addie	1	"	"		-		-		275	"	

THE LAST TWO ASSORTED COLORS. The ARCTIC BAKING POWDER has now stood the test for ten years with a steady increasing demand.

38 & 40 LOUIS STREET.

Crand Rapids. -



RISING SUN BUCKWHEAT.

Guaranteed Absolutely Pure.

NEWAYGO ROLLER MILLS,

Newaygo, - Mich.



"Now, John, don't fail to get some of the DINGMAN SOAP. Sister Clara writes that it is the best in the world for washing clothes and all house - cleaning work."

Hawkins & Perry GRAND RAPIDS, MICH.

HESTER & FOX, Manufacturers' Agents for

SAW AND CRIST MILL MACHINERY. TEAM ENGINES & BOILERS.,

Planers, Matchers, Moulders and all kinds of Wood-Working Machinery,

Saws, Belting and Oils. And Dodge's Patent Wood Split Pulley. Large stock kept on hand. Send for Sample Pulley and become convinced of their superiority.

Write for Prices.

44, 46 and 48 So. Division St., GRAND RAPIDS, MICH.

The Michigan Tradesman.

WEDNESDAY, FEBRUARY 1, 1888.

LEISURE HOUR JOTTINGS.

BY A COUNTRY MERCHANT.

I am going to make the very safe, but not very brilliant, assertion that, if every dealer had all the business he could conveniently attend to and customers regarded themselves as being particularly favored in being allowed to purchase goods of their favorite traders, the prevalent propensity for cutting and slashing prices would practically disappear. I am going, moreover, to express the not very original, but I think unassailable. opinion that it is the scarcity of customers and the bargain-hunting characteristic of the average buyer that make the practice so universal and disastrous to the mercantile profession. And, in addition to these erudite and philosophical assertions and opinions, I am going, still farther, to allege that the evil is being continually augmented and rendered more incurable by the constant additions to the ranks of those who periodically "compromise" with their creditors for a nominal percentage of their indebtedness.

One of the easiest things imaginable is to most difficult tasks that could be assigned one is the suggestion of radical remedies for their suppression and cure; and, in the case of the one in question, where no law is violated and precedent and custom are on the side of the offenders, it is doubtful whether the wisest individual that ever studied mercantile problems could suggest a reasonable method for mitigating the damages inflicted

But there is some consolation in grumbling and growling about what we can't help. There is, for instance, a certain way for collecting government revenues, connected with a certain federal statute for evolving millionaires, which I, from my particular stand-point, consider an outrage on the people at large. Now, this combination for public support and private emolument appears to be as fixed and unchangeable and as revered among a majority of our politias revered among a majority of our politicians as are the ten commandments among christian religionists, and I doubt whether an earnest petition of three-fourths of the tax-payers of America would secure anything more than a farcical introduction, farcical debate and pre-arranged slaughter of a reform measure; yet, notwithstanding my absolute disbelief in the efficacy of protests, myself and numberless others derive an immense amount of comfort, yearly, by indulging in verbal and written denunciations of the system. We thoroughly appreciate the fact that it doesn't have the remotest effect upon the gentlemen whom we biennial-

"To scatter plenty o'er a smiling land And read their praises in a nation's eyes," but it keeps our disgust and indignation within bounds and acts as a sort of safety valve for our feelings. And, while we know that argument and appeal and protest and denunciation will be lost upon these dog-in-the-manger dealers, who refuse to extract a reasonable profit from trade themselves or allow their neighbors to do it, we are partly repaid for the injuries they inflict upon us by being allowed to excoriate

The peculiar property possessed by our soap is that of loosening and separating the dirt without injuring the fabric, instead of eating up the dirt and thereby rotting the cloth. selves or allow their neighbors to do it, we them occasionally in the columns of the commercial press.

I have very little appreciation for the poet's declaration that "man wants but little here below"—my experience and obsertile here below that one rule here. vation have convinced me that, as a rule, he "wants the earth." Let, for instance, a young fellow with limited capital and no experience enter into trade as the competitor of an individual who has accumulated a reasonable amount of both, after long years of close economy and tread-mill industry. The beginner has, perhaps, the commendable qualities of energy and ambition, but he is deficient in patience, perseverance and prudence. If, after a short period, he does n't succeed in rivaling his neighbor in his daily sales, he becomes discontented and envious and imagines it necessary to develop into a "scalper" to secure his share of the trade. And then it becomes only a question of his competitor's disposition whether he dissipates his little means in a very brief time, slowly fades out of business or, more happily, ultimately recovers from his imbecility. Or, perhaps (if he is a person of nerve and plausibility and has made a limited but comprehensive study of he buys every dollar's worth of goods that he can possibly get credit for, and, after his assignee has made the usual compromise, he is in a situation to double-discount the manufacturer in the way of prices.

I am not one of those who believe that a certain schedule of prices can be hung up in every establishment and be reasonably and QUEEN ANNE, sistently adhered to in every case-I only claim that any business enterprise must, for the success of its proprietor, be so conducted that a certain average of profits will result from a certain average of sales. I would not like to be bound by severe MONDAY. pains and penalties from deviating in prices. If there is a liberal margin on a certain ar ticle, which I have no compunctions of conscience in pocketing in the case of a semi yearly customer, I want to reserve the priv- For Quotations address ilege of giving my friend and, perhaps semi-weekly buyer, a little better terms.
But, notwithstanding this, I wouldn't like
to be labeled as a "scalper," for I am egotistical enough to believe that I infuse a liton sense into these transact

and am intolerant enough to believe that

From the multitudinous "One Price Only" signs that meet the gaze in nearly every locality, an uninformed person would naturally imagine that there was a large class of For the Field or Garden. but I happen to know that in some of the establishments that conspicuously display this legend are some of the most reckless 'scalpers" known to the trade. While ostensibly selling at the market price they have numerous ingenious devices for underbidding their competitors and gratifying the individual who never buys except when heavy discounts are conceded him. Old Isaac Levison's scheme was not a very brilliantly conceived one, but he illustrated, somewhat, the unyielding qualities of the class referred to when he remarked to a par-

ty whom he desired to secure as a customer: "Mine friendt! Dot goat fits you like it vas made for you in Baris, und I'd feel broud enough to see you wear dot goat on de streets to geef it to you! Dot mark vas eight tollar, und you offer me six tollar und a halluf! Mine friendt, I vas nefer known to defiate in brices! I vas One Brice Isaac, und my rebudation vas vort more als monpoint out and deplore evils, but one of the ey! Vat? You von't geef anunder cent? Holt on, mine friendt! I do up dot goat for eight tollar, und ven you findt mine bocket-book und a tollar and a halluf-vot I accidentally drop in de backage—you forget BECIN the MONTE all abowed who lost dot money!"

From my bucolic stand-point, I can't see any practical reason for the dealer's decorating his store with "No Credit!" "One Price Only!" "Goods Warranted as Represented!" "No Trouble to Show Goods!" and similar For Grocers and General Dealers. announcements. If he "means business," bling and growling about what we can't he can pursue his particular policy exactly

Barstow at 237 East Bridge.

CABEL BARSTOW F. N. JENNINGS.

JAXON

Anti - Washboard Watch Maker

This soap may be used in ANY WAY and for ANY PURPOSE that any other is ased, and will be found to excel all in cleansing qualities, but if you will

FOLLOW DIRECTIONS

Ask your wholesale grocer about our SPEC-IAL OFFER. It makes retail profit very sat-

JACKSON, MICH.



FOR EVERYBODY.

If you want to buy

Seed Store,

71 CANAL ST.,

W. Y. LAMOREAUX. Grand Rapids, Mich.

'Complete Business Record, A New Account Book

H. W. PAMPHILON, Publisher, 30 Bond Street.

a Jeweler,

44 CANAL 87.,

JAGOB BROWN & CO.,

Furnishing Goods and Notions.

Lumbermen's Supplies a Specialty.

WE CARRY A FULL LINE OF ALASKA SOCKS AND MITTENS.

193 and 195 Jefferson Ave., Cor. Bates St., DETROIT, - MICH.

J. E. FELDNER & CO. CUSTOM SHIRT MAKERS, AND DEALERS IN

Men's Furnishing Goods. NO. 2 PEARL ST., - GRAND RAPIDS Prompt Attention to Mail Orders. Telephone 891.

DETROIT, MICH.,

a popular modern mercantile speculation), Manufacturers of the following well-known Brands

SOAPS

MICHIGAN. TRUE BLUE,

MOTTLED GERMAN, ROYAL BAR, SUPERIOR, MASCOTTE,

CZAR.

PHŒNIX,

WABASH, CAMEO,

AND OTHERS.

W. G. HAWKINS, Lock Box 173.

GRAND RAPIDS, MICH. Salesman for Western Michigan.

BULKLEY, LEMON & HOOPS, Wholesale Grocers.

IMPORTERS OF

Teas, Lemons and Foreign Fruits.

SOLE AGENTS FOR

"Acme" Herkimer Co. Cheese, Lautz Bros. Soaps and Niagara Starch.

. Send for Cigar Catalogue and ask for Special Inside Prices on anything in our line.

BUNTING & DAVIS.

EDMUND B. DIKEMAN Commission Merchants.

Specialties: Apples and Potatoes in Car Lots.

20 and 22 OTTAWA ST., GRAND RAPIDS, MICH.

Grand Rapids, - Mich. SPRING & COMPANY,

JOBBERS IN

Hosiery, Carpets, Etc.

and 8 Monroe St., Grand Rapids.



The accompanying illustrations représents the

Boss Tobacco Pail Cover.

It will fit any pail, and keep the Tobacco moist and fresh until entirely used.

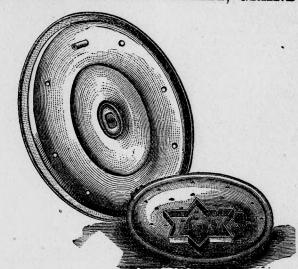
It will pay for itself in a short time. You cannot afford to do without it. For particulars, write to

ARTHUR MEIGS & CO.

Wholesale Crocers.

Sole Agents.

77 to 83 SOUTH DIVISION STREET, GRAND RAPIDS.



BELL, CONRAD & CO.,

58 Michigan Ave., Chicago, PROPRIETORS OF

TEAS, COFFEES & SPICES.

JAPAN TEA---"Red Dragon" Chop. COFFEE---O. G. Plantation Java, Imperial, Javoka, Banner, Mexican.

The Best Coffee on Earth. We Solicit Communications. W. R. KEASEY, Traveling Representative.







Increase Your SALES AND PROFITS BY HANDLING

LION COFFEE.

ABSOLUTE SATISFACTION

To Consumers, and is, Consequently, a Quick and Easy Seller,

Lion Coffee has more actual Merit than any Roasted Coffee sold at the price either in Packages or in Bulk and storekeepers all over the State of Michigan and elsewhere who are not already handling Lion are urged to give it a trial. We cheerfully answer all communications regarding prices, etc. Convenient shipping depots established at all prominent cities, securing quick delivery. For sale by all the wholesale trade everywhere. Manufactured by the Woolson Spice Co., Toledo, Ohio.

L. WINTERNITZ, Resident Agent,

Grand Rapids, Mich.

Groceries.

IN PRAISE OF EGGS.

Their Great Value as Food for All Sorts and Conditions of Men.

Regs are a meal in themselves. Every t necessary to the support of man is ed within the limits of an egg-shell, best proportions and in the most pal-form. Plain boiled, they are whole-The masters of French cookery, n more than five hundred ways, each methnd not only economical, but salutary in the
lighest degree. No honest appetite ever
ret rejected an egg in some guise, It is
nutriment in the most portable form and in
the most concentrated shape. Whole nations of mankind rarely touch any other anvever, affirm that it is easy to dress the imal food. Kings eat them plain as readily as do the humble tradesmen. After the victory of Muhldorf, when the Kaiser Ludrig sat at a meal with his burggrafs and reat captains, he determined on a piece of prosted and richly carved; height, 13 inches. Address at once, R. W. Tanber which is brain food, and sulhosphorus, which is brain food, and sulhosphorus a variety of functions the economy. And they are the best of autriment for children, for, in a compact form, they contain everything that is neces-sary for the growth of the youthful frame. ggs are, however, not only food—they are edicine also. The white is the most efficaclous of remedies for burns, and the oil extracted from the yolk is regarded by the Russians as an almost miraculous salve for cuts, bruises and scratches. A raw egg, if swallowed in time, will effectually detach a fishbone fastened in the throat, and the whites of two eggs will render the deadly corrosive sublimate as harmless as a dose of calomel. They strengthen less as a dose of calomel. They strengthen the consumptive, invigorate the feeble, and er the most susceptible all but proof ainst jaundice in its most malignant phase. They can also be drank in the shape of that "egg-filp" which sustains the cratorical efforts of modern statesmen. The merits of eggs do not even end here. In France alone the wine-clarifiers use more than eighty millions a year, and the Alsa-tians consume fully thirty-eight millions in calico printing and for dressing the leather used in making the finest of French kid gloves. Finally, not to mention various other employments for eggs in the arts, they may, of course, almost without trouble on the farmer's part, be converted into fowls, which, in any shape, are profitable to the seller and welcome to the buyer. Even egg-shells are valuable, for allopath and neopath alike agree in regarding them as

rest of carbonate of lime. The Sugar Trust Robbery.

A New York dispatch, dated Jan. 26, indicates the high-handed manner in which the Sugar Trust is conducting its operations:

Mr. Sierck, of Moller, Sierck & Co., proprietors of one of the largest and oldest su-gar-refining establishments in the country, when asked if it was true that his firm had been ordered by the Sugar Trust to close their establishment, frankly admitted that such an order had been received and would be obeyed. The works will remain closed for about four months, and a large numbe of men will be thrown out of employment. It was further admitted by Mr. Sierck that is firm would be amply compensated by the Trust. In other words, a certain percentage of the profits on all the sugar manfactured by the members of the Trust will be kanded over to Moller, Sierck & Co. The firm will be better off than if the refinery were kept in operation. By restricting the supply of refined sugar in the market the consumers can be compelled to pay higher prices, and the great monopoly will thus be strengthened. Mr. Brown, another representative of Moller, Sierck & Co., vouchsafed the information that the Havenevers had found it necessary to strengthen the Sugar Trust for their own protection. It is stated in lower Wall street, where the ofthat there may be a break in the great sugar combination. The managers are fearful es of the principal refineries are situated, Co., of Boston, and Harrison, Frazer & Co. and E. C. Knight & Co., of Philadelphia, will undersell the combination and supply the market with good sugar at moderate Another report is to the effect that the

Trust will construct a gigantic refinery at Philadelphia to whip into submission those refiners who have not joined the combina-

Is There a Lard Trust?

A pretty story comes from Washington of a project to corner lard next fall. It starts ith the information that the stock of lard s low, the run of hogs will be light and the

In order to checkmate any move by the ackers to swamp the cornerers by melting whole hogs into lard the syndicate, or trust, er blind pool or whatever name the corner-ers may assume, proposes to secure a statu-tory definition of lard. This would prevent the packers from running whole hogs he packers from running whole hogs— eads, tails and trotters—through the renlering tanks. To this end a bill against dulterating lard has been introduced into

Perhaps the bili is all right and only means to exclude snouts, entrails, bristles and other impurities from the kettles when the price of lard tempts the unscrupulous beyond resistance. But if it should bear a construction preventing the manufacture of lard or a substitute for it from wholesome materials, such a bill should be crushed and its promoters exposed in the pillory of public reservices.

Still Growing.

During the past week, F. J. Dettenthaler has issued a price list on salt lake fish and ysters to the jobbing trade. Mr. Dettenhaler's is one of the few houses in Grand pids who sells both the wholesale and retail trade, but he finds it comparatively easy to carry on both branches of the busines from the same establishment. Retail dealers wishing to lay in a stock of salt fish for bent would do well to correspond with Mr. Bettenthaler without delay.

The largest Savings Bank in the world is the Glasgow Savings Bank. The last resert shows funds in hand of £4,680,000 perling, and £4,622,000 sterling are due to epositors, who number 137,204.

There are no material changes to note this week, except a decline of 1/2c. on the part of the packago coffee men. Sugar remains stationary. The shutting down of another refinery in New York has created additional opposition to the Trust and its methods, which are as questionable as those of the Standard Oil Co.

JUDD & CO., OBBERS of SADDLERY HARDWARE And Full Line Summer Goods. 102 CANAL STREET.



Offer No. 173.

FREE-To Merchants Only: An elegant silver-plated Water Pitcher,

FOR SALE

The steam grist mill at Pewamo, Mich., known as the Chubb Mill, with good house, fair barn and new boiler. The property having fallen to me by the decease of L. W. Chubb, my father, and living in another state, I will sell the property at a very low price. Ira Chubb, Himrods, N. Y. Address A. W. Sherwood, Pewamo, Mich.

We offer in car load lots good Timothy Hay. We have the output of four presses and can offer it in any quantity. Write for prices.

LAMOREAUX & JOHNSTON,

71 Canal St., Grand Rapids.

EDWIN FALLAS PROPRIETOR OF

ALLEY CITY COLD STORAGE JOBBER OF Butter, Eggs, Lemons, Oranges.

And Packer of SOLID BRAND OYSTERS.

Facilities for canning and jobbing oysters are unsurpassed. Mail orders filled promptly at lowest market price. Correspondence solicited. A liberal discount to the jobbing

217, 219 Livingston St., Grand Rapids.

PRODUCE

We should be pleased to open corre pondence with anyone having APPLES, POTATOES, ONIONS, BEANS, DRIED FRUITS and other Country Produce to offer. CAR LOTS A SPECIALTY. Con-

signments will receive our best attention.
We are willing at all times to make liberal advances when drafts are drawn with bill lading attached. Goods sold on arrival or held as per request of shipper.

S. T. FISH & Co., Commission Merchants,

189 So. Water St., Chicago, Ill. EFERENCE-First National Bank, or any Wholesa Grocer here.

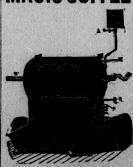
JOHN H. REDMOND, Wholesale Commission Merchant.

335 Broadway, - Albany, N. Y., P. O. BOX 215.

Liberal Cash Advancements on Consignments. Marking Plates free. Correspondence and Consignments Solicited. References furnished.

Poultry, Butter and Eggs a Specialty.

MAGIC COFFEE ROASTER



The most practical hand Roaster in the world. Thousands in use—giving satisfaction. They are simple durable and economical. No grocer should be without one. Roasts coffee and nearner to ree

Robt. S. West, 150 Long St ..

Cleveland, Ohio.

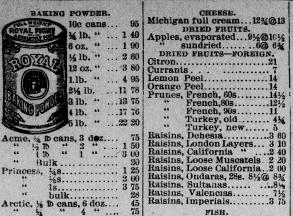
Bought and Sold by

SALT FISH

FRANK J. DETTENTHALER, 117 Monroe St., Grand Rapids

WHOLESALE PRICE CURRENT

The quotations given below are such as are ordinarily off emptly and buy in full packages:



" 5 " 1" ...12 00
Victorian, 1 b (tall,) 2 doz. 2 00
Diamond, "bulk." ... 15
Absolute, ½ b cans, 100
cans in case... ... 11 75
Absolute, ½ b cans, 50
cans in case... ... 10 00
Absolute, 1 b cans, 50 cans
in case... ... 18 75
Telfer's ½ b, cans, 6 doz in
case... 2 70 Telfer's 1 to cans, 1 doz in BLUING

Dry, No. 2 doz.
Dry, No. 3 doz.
Liquid, 4 oz. doz.
Liquid, 8 oz. doz.
Aretic, 4 oz. \$ gross
Arctic 8 oz. 1
Arctic No. 1 pepper box.
Arctic No. 2 "
Arctic No. 3 "
BROOMS. FLAVORING EXTRACTS. Jennings' Lemon. Vanilla. D. C., 2 oz # doz 1 00 1 60 BROOMS. BROOMS.

No. 2 Hurl.

No. 1 Hurl.

No. 2 Carpet.

No. 1 Carpet

Parlor Gem

Common Whisk

Fancy Whisk.

Mill CHOCOLATE.

Premium.. Hom-Cocoa Breakfast.. COCOANUT 1s..... 1s and ½s.... MATCHES. Manhattan, pails.....

MOLASSES. Black Strap..... Cuba Baking..... Costi Rica..... Mexican..... Porto Rico..... New Orleans, good.... New Orleans, choice...

German German, bins Arbuckle's Ariosa

" Avorica McLaughlin's XXXX

CORDAGE.

CRACKERS.

72 foot Cotton

Kenosha Butter

Seymour Butter.

amily Butter...

New Orleans, fancy....
½ bbls. 3c extra Michigan Test...... Water White.... OATMEAL COFFEES-PACKAGE. 30 lbs 60 fbs 1 Barrels..... Magnolia..... Money Bee...24% 24%

Small, bbl 2034 ½ bbl COFFEES—SPECIAL BRANDS. Bell-Conrad Plan, Java....32 " Mocha...32 " Javoka 30 RICE.

 Choice Carolina.
 6½

 Prime Carolina.
 6

 Good Carolina.
 5½

 Good Louisians.
 5½

 Table.
 ,5½

 Head
 ,6%

 63
 63

 Mex... Patna..

Mex... 29
Arbuckle's Avorica... 204

" Quaker Cy... 21½

" Best Rio... 22½

" Prime Maricabo... 22½
Thompson & Co.'s Hon. B... 25 SALERATUS. DeLand's pure..... foot Cotton..... %c less in 5 box lots.

SALT. 60 Pocket, F F D....2 10@2 20 Saginaw or Manistee.... Ashton, bu. bags.... Ashton,4 bu. bags.... Higgins' bu. bags... American, ½ bu. bags... Rock, bushels... Varsaw, bu. bags.... SAUCES. London Relish, 2 doz...

SOAP.
Dingman, 100 bars.....
Don't Anti-Washboard. Jaxon.... SPICES—WHOLE. Allspice
Cassia, China in mats
Batavia in bund
Saigon in rolls
Cloves, Amboyna
Zanzibar

Mackerel in Tomato Sauce
Mackerel, 3 b in Mustard...
Mackerel, 3 b soused.....
Salmon, 1 b Columbia.....2 10
Salmon, 2 b 350
Salmon, 1 b Sacramento...1 90 Mace Batavia....
Nutmegs, fancy.
No. 1..
No. 2. Apples, gallons, stand....2 75
Blackberries, stand......1 30
Cherries, red standard.....1 60 Ginger, African....

and Trie.22 Pepper, Cinnamon Allspice Cloves Ginger Mustard STARCH.

Kingsford's
Silver Gloss, 1 to pkgs....
6 to boxes...
bulk SUGARS.

No. 1, White Extra C.
No. 2, Extra C.
No. 3 C.
No. 4 C.

Frosted Creams.... Graham Crackers... Datmeal Crackers... TOBACCOS—PLUG.
Spear Head.
Plank Road.
Eclipse.
Holy Moses.

Whopper......
Jupiter
Old Honesty..... TOBACCOS—FINE CUT.
Sweet Pippin
Five and Seven.
Hiawatha.
Sweet Cube riorida.
TOBACCOS—SMOKING.
Rob Roy.
Peerless.
Uncle Sam. TEAS.

TEAS.
Japan ordinary. 18@20
Japan fair to good ... 25@30
Japan fine. ... 35@45
Japan dust. 12@20
Young Hyson. ... 20@45
Gunpowder. ... 35@50
Oolong. ... 33@55@60@75
Congo. ... 25@20
VINEGAR. ... 30 gr. 50 gr.
White Wine ... 9 11 White Wine Apple. MISCELLANEOUS.

do Felix Fire Crackers, per box... Gum, Rubber 100 lumps... Gum, Rubber 200 lumps...

Sage Sauer-kraut, 30 gals..... CANDY, FRUITS and NUTS Putnam & Brooks quote as follows:

Standard, 25 to boxes. Twist, do 9 Cut Loaf do 10

Cut Loef do 10

Royal, 25 b pails 8½@ 9

Royal, 200 b bbls 8½ 9

Extra, 25 b pails 10

Extra, 200 b bbls 9

French Cream, 25 b pails 11½

Cut loaf, 25 b cases 10

Broken, 25 b pails 10

Broken, 25 b pails 10

Broken, 20 b bbls 9

FANCY—IN 5 b BOXES.

Lemon Drops 15

Sour Drops 14

Chocolate Drops 14

Ghm Chocolete Drops 16

Gum Drops 16

... 3 25 | H M Chocolete Drops... 2 35 | Gum Drops | Licorice Drops... 3 50 | A B Licorice Drops... 3 50 | Lozenges, plain... 4 00 | Lozenges, printed... | Mottoes | Mottoes | Mottoes | Motasses Bar |

Monasses Bar Caramels Hand Made Creams Plain Creams Decorated Creams String Rock Burnt Almonds.... Wintergreen Berries. FANCY-IN BULK.

FANCY—IN BULK.
Lozenges, plain in pails... 12
Lozenges, plain in bbls... 11
Lozenges, printed in pails 12½
Lozenges, printed in bbls 11½
Chocolate Drops, in pails... 12½
Gum Drops in pails... 6½
Gum Drops, in bbls... 5½ FRUITS. 75@2 5

Bananas ... 1 75@2 50
Oranges, choice ... 3 00@3 50
Oranges, Florida ... 3 00@4 50
Oranges, Messina ... @3 00
Oranges, OO ... @3 00
Oranges, Imperials ... @3 59
Oranges Valencia, cases ... 5 00
Lemons, choice ... 3 50@3 75
Lemons, fancy ... 3 75@4 00
Figs, layers, new ... 12 @16
Figs, Bags, 50 b ... 6 @ 7
Dates, frails do ... @ 5½
Dates, ½ do do ... @ 6½ Bananas

OYSTERS AND FISH. J. Dettenthaler quotes as follows:

OYSTERS. Fairhaven Counts...

FRESH MEATS. John Mohrhard quotes, selling prices, as follows:

Fresh beef. 4 @ 6½
Hogs. 6½@ 6¾
Pork loins. 9
Pork ribs. 7½@ 8
Bologna 6

Breakfast Bacon, boneless.
Dried Beef, extra.
ham prices. LARD. LARD IN TIN PAILS. 3 b Pails, 20 in a case.
5 b Pails, 12 in a case.
10 b Pails, 6 in a case. 20 lb Pails, 4 pails in case..... Extra Mess, warranted 200 bs.... Extra Mess, Chicago Packing..... "Kansas City Packing... SAUSAGE-FRESH AND SMOKED.

SMOKED MEATS-CANVASSED OR PLAIN.

Short cut, clear, Botsford...
Short cut Morgan...
Extra clear pig, short ent....
Extra clear, heav;
Clear quill, short eat...
Boston clear, short cut...
Clear back, short cut...
Standard clear, short cut, best.

SAUSAGE—FRESH AND SMOKED.

Pork Sausage.

Ham Sausage.

Tongue Sausage.

Frankfort Sausage.

Blood Sausage.

Blood Sausage.

Bologna, straight.

Bologna, thick.

Head Cheese. PIGS' FEET. n half barrels

FRESH MEATS.
The W. Steele Packing & Provision Co. quotes

MISCELLANEOUS.
Bath Brick imported
do American
Burners, No. 0.
do No. 1.
do No. 2.
Cocoa Shells, bulk.
Condensed Milk, Eagle.
Cream Tartar
Candles, Star.
Candles, Hotel.
Camphor, oz., 2 b boxes.
Extract Coffee, V. C.
do Felix
Fire Crackers, per box. Pork ribs...... Pork sausage..... Bologna..... Frankfort sausage..... HIDES, PELTS AND FURS.

Perkins & Hess pay as follows: kips 6 @ 8 | WOOL. Fine washed # 15 18@20|Coarse washed ... 20@22 Medium 20@23|Unwashed 12@16

SPRING WINTER FALL KITS Musrats.....

 Musrats
 SPRING WINTER
 FALL KIT

 0 Otter
 6 00
 4 00
 2 00
 1 00

 Raccoon, Large
 75
 50
 20
 10

 Skunk
 30
 20
 10
 05

 Skunk
 75
 50
 25
 10

 Wolf
 3 00
 1 00
 50
 25

 Deer Skins, dry, Red Coats, per lb
 30
 30
 30

 """
 Blue
 ""
 30

Ginseng, good. WOODENWARE. Curtiss & Dunton quote as follows: Standard Tubs, No. 1. Standard Tubs, No. 2. Standard Tubs, No. 3. Standard Pails, two hoop. Standard Pails, three hoop.

Pails, ground wood Maple Bowls, assorted sizes... Butter Pails, ash... Butter Ladles. Potato Mashers. Clothes Pounders.

Diamond Market

PRODUCE MARKET. Apples-\$2.50@\$3 per bbl. Beets-In good supply at 40c per bu. Bean-Hand-picked mediums are very carce, readily commanding \$2.25@\$2.50 per bu Butter-Jobbers pay 20c for choice dairy and

sell at 22c. Grease butter is slow sale at 8c. Butterine-Creamery, 16c for solid packed and 17c for rolls. Dairy, 131/2c for solid packed and 141/2c for rolls. Extra creamery 20c for solid packed and 21c for rolls. Cabbages-\$6@\$10 per 100, according to size. Very scarce.

Carrots-30@35c per bu. Celery—25 % doz. Cheese—Jobbers are holding their stocks at

Cheese—Jobbers are holding their stocks at 13@13\6c. Cider—10c per gal. Cooperage—Pork barrels, \$1.25; apple barrels, \$5c. Cranberries—Wisconsin Bell and Bugle are n good demand at \$3.75 per box or \$11 per bbl. in good demand at \$3.75 per box or \$11 per bbl.

Dried Apples—Jobbers hold sun-dried at 6c and evaporated at 8½c.

Eggs—Jobbers hold fresh at 20c and limed and pickled stock at 18c.

Honey—In plentiful supply at 15@16c.

Hay—Baled is moderately active at \$14 per ton in two and five ton lots and \$13 in car lots.

Onions—Home grown, 80c per bu. Spanish, \$1.30 per crate.

Pop Corn—2½c \$\mathbf{D}\$.

Potatoes—The market is looking up considerably. Buyers are paying 75@80c per bu. and holding at 90c.

Sweet Potatoes—Out of market.

Turnips—20@25c per doz.

GRAINS AND MILLING PRODUCTS.

GRAINS AND MILLING PRODUCTS.

GRAINS AND MILLING PRODUCTS.

Wheat—No change. City millers pay 85c for Lancaster and 83c for Fulse and Clawson.
Corn—Jobbing generally at 58c in 100 bu. lots and 54c in carlots.
Oats—White, 42c in small lots and 36c in car lots.
Rye—48@50c \$\frac{9}{2} \text{to}\$
Barley—Brewers pay \$1.20 \$\frac{9}{2}\$ cwt.
Flour—No change. Patent \$5.40 \$\frac{9}{2}\$ bbl. in sacks and \$5.60 in wood. Straight, \$4.40 \$\frac{9}{2}\$ bbl. in sacks and \$4.60 in wood.
Meal—Bolted, \$2.50 \$\frac{9}{2}\$ bto.

Mill Feed—Screenings, \$15 \$\frac{9}{2}\$ ton. Bran, \$18 \$\frac{9}{2}\$ ton. Corn and Oats. \$22 \$\frac{9}{2}\$ ton.

INCREASE YOUR TRADE The Grand Rapids Packing & Provision Co. uote as follows:

PORK IN BARRELS.

> HONEY

Composed of Guatemala, African and Mexican Javas, Santos, Maracaibo and Rio selected with especial reference to their fine drinking qualities. The most popular brand of Blended Coffee in the market. Sold only in 50 lb. Cans and 1 lb. packages, 30, 60 and 100 lb. Cases. Mail Orders Solicited by the proprietors.

J. H. THOMPSON & CO., BEE SPICE MILLS,

59 Jefferson Ave., Detroit, Mich. Importers and jobbers of fine Teas, Coffees pices, Etc., Baking Powder Mfrs., Coffee

ESTABLISHED 1866.

159 So. Water Street, Chicago.



We do a General Commission Busines and offer as inducements twenty years' experience and clear record. The best equipped and largest salesroom in the business in this city. Ample storage facilities-full 20,000 feet of floor space in the center of the best market in the West. Ample capital and first-class references on file with THE TRADESMAN. Write us if you wish information, whether to buy or sell. It will cost you nothing.

BARNETT BROS.

Telfer Spice Company, Thurber, whyland & co.,



46 Ottawa Street, Grand Rapids. SOLE MANUFACTURERS OF

ABSOLUTE SPICES

---AND---Absolute Baking Powder.



Baking Powders, Extracts, Bluings,

GROCERS' SUNDRIES. 40 and 42 Sonth Division St., GRAND RAPIDS, - MICH



F. J. DETTENTHALER,



SALT FISH.

Mail Orders Receive Prompt Attention.

See Quotations in Another Column.

ALFRED J. BROWN.

FOREIGN,

TROPICAL CALIFORNIA



Bananas, Our Specialty. 16 and 18 No. Division St.,

GRAND RAPIDS, - MICH.

NEW YORK, RELIABLE

FOOD PRODUCTS.



JULIUS HOUSEMAN, Pres., A. B. WATSON, Tres. S. F. ASPINWALL, Secy. CASH CAPITAL, \$200,000.





Drugs & Medicines

Michigan State Pharmaceutical Ass'n. resident—Arthur Bassett, Detroit. Irst Vice-President—G. M. Harwood, Petoskey. cond Vice-President—H. B. Fairchild, Grand Rapid hird Vice-President—H. B. Fairchild, Grand Rapid hird Vice-President—Henry Kephart, Berrien Spring seretary—S. E. Parkill, Owosso. reasurer—Wm. Dupont, Detroit. secutive Committee—Geo. Gundrum, Frank Ingli A. H. Lyman, John E. Peck, E. T. Webb. coal Secretary—James Vernor, Detroit. ext Meeting—At Detroit, September 4, 5, 6 and 7.

Grand Rapids Pharmaceutical Society.

ORGANIZED OCTOBER 9, 1884.

President—H. E. Locher.

Vice-President—J. W. Hayward.

Secretary—Frank H. Escott.

Treasurer—Henry B. Fairchild.

oard of Censors—President, Vice-President and Secretary.

oard of Censors—President, The Treatry, oard of Trustees—The President, John E. Peck, Geo. G. Steketee, A. F. Hazeltine and F. J. Wurzburg. wen, Isaac Watts, Wm. E. White and Wm. L. White, formatitee on Trade Matters—John E. Peck, H. B. Fairchild and Hugo Thum. Jomnittee on Legislation—R. A. McWilliams, Theo. Kemink and W. H. Tibbs.
Jomnittee on Pharmacy—W. L. White, A. C. Bauer and Punac Watts.

ORGANIZED OCTOBER, 1883.
rst Vice-President—F. W. R. Perry.
cond Vice-President—J. J. Crowley.
cretary and Treasurer—F. Rohnert.
sistant Secretary and Treasurer—A. B. Lee.
nual Meeting—First Wednesday in June.
gular Meetings—First Wednesday in each month.

Annual Meeting—First Wednesday in June.
Regular Meetings—First Wednesday in each month.
Central Michigan Druggists' Association.
President, J. W. Dunlop; Secretary, R. M. Mussell.

Berrien County Pharmaceutical Society.
President, H. M. Dean; Secretary, Henry Kephart.
Clinton County Druggists' Association.
President, A. O. Hunt; Secretary, A. S. Wallace.
Charlevoix County Pharmaceutical Society.
President, H. W. Willard; Secretary, Geo. W. Crouter.
Ionia County Pharmaceutical Society.
President, W. R. Cutler; Secretary, Geo. Gundrum.
Jackson County Pharmaceutical Ass'n.
President, C. B. Colvell; Secretary, C. E. Foote.
Kalamazoo Pharmaceutical Association.
President, D. O. Roberts; Secretary, D. McDonald.
Masson County Pharmaceutical Society.
President, F. N. Latimer; Becretary, Wm. Heysett.
Mecosta County Pharmaceutical Society.
President, C. H. Wagener; Secretary, A. H. Webber.
Monroe County Pharmaceutical Society.
President, S. M. Sackett; Secretary, Julius Weiss.
Muskegon County Druggists' Association,
President, C. S. Koon; Secretary, Geo. L. Lefevre.
Muskegon Drug Clerks' Association.
President, C. S. Koon; Secretary, Geo. L. Lefevre.
Newaygo County Pharmaceutical Society.
President, J. F. A. Raider; Secretary, Geo. L. Lefevre.
Newaygo County Pharmaceutical Society.
President, J. F. A. Raider; Secretary, Geo. L. County President, J. F. A. Raider; Secretary, Geo. President, J. F. A. Raider; Secretary, Geo. L. County President, J. F. A. Raider; Secretary, Geo. L. County President, J. F. A. Raider; Secretary, Geo. L. County President, J. F. A. Raider; Secretary, Geo. L. County President, J. F. A. Raider; Secretary, Geo. L. County President, J. F. A. Raider; Secretary, Geo. L. County President, J. F. A. Raider; Secretary, Geo. L. County President, J. F. A. Raider; Secretary, Geo. L. County President, J. F. A. Raider; Secretary, Geo. L. County President, J. F. A. Raider; Secretary, Geo. L. County President, J. F. A. Raider; Secretary, Geo. L. County President, J. F. A. Raider; Secretary, Geo. L. County Preside

(ewaygo County Pharmaceutical Society. resident, J. F. A. Raider; Secretary, A. G. Clark. Oceana County Pharmaceutical Society. resident, F. W. Fincher; Secretary, Frank Cady.

President, F. W. Fincher; Secretary, Frank Cady.
Saginaw County Pharmaceutical Society.
President, Jay Smith; Secretary, D. E. Prall.
Tuscola County Pharmaceutical Society.
President, E. A. Bullard; Secretary, C. E. Stoddard. Manistee County Pharmaceutical Society. President, W. H. Willard; Secretary, A. H. Lyman.

A Broadway druggist stated to a St. Louis Globe-Democrat reporter that many manufacturers of quack preparations actually set aside as much as 60 per cent. of their gross receipts for advertising purposes, the remaining 40 per cent. being sufficient to pay for the material used, the cost of bottling, labeling placing and shipping and shipping. labeling, placing and shipping, and leaving a handsome profit of at least 20 per cent. on

the gross. "Here, for instance," said the druggist, as he took from the show.case a handsome box containing a white powder, "here is a preparation that is advertised throughout the country as an immediate relief and sure cure in cases of ingrowing nails. The retail price of this box is \$1. I am forced to pay \$9.50 a dozen for it. Why? Because there is a demand for it. A man with an ingrowing nail reads every day in the newspapers of this cure, and comes in here and asks for it. If I hav'n't got it, he goes asks for it. If I hav'n't got it, he goes away under the impression that I keep a very poor store. Now, here is the same stuff in this bottle," he continued, taking from a shelf a large glass bottle. "I can sell you as much of this powder for 10 cents as that \$1 box holds, and still make 6 cents as that \$1 box holds, and still make 6 cents gress will not materially disturb the progress of property that the new year people.

have over 500 preparations that sell for \$1. come adjusted I can duplicate the contents of the best of them, and thow the bottle and label in, for 25 cents, and only make up one bottle. What an enormous profit, then, must a manufacturer who compounds his preparations by the hundred barrels daily make. I tell you it is the advertising that does it, tell you it is the advertising that does it, and the people pay for it. You read about this or that man spending \$500,000 annually for advertising. He does spend it, but the public pays him back every dollar of it, and really when he invests 60 per cent. of his gross receipts in advertising he is really doing a business of 75 per cent. profit on the cost of material and manufacture, and that certainly ought to satisfy any one. The certainly ought to satisfy any one. The money spent in advertising in the papers on the walls, by circulars, almanacs, sample

The Drug Market.

Opium is easier, with good demand. Quinine is inactive, but has advanced in Eu- DURABILITY. rope. Balsam copaiba continues scarce and has again advanced. Juniper berries are also in small stock and higher. Manufacturers have again advanced gum camphor and it is tending higher. Quicksilver is hoving up. Chloroform has advanced 10c. Linseed oil is higher. White Lead is unsettled. Higher prices are looked for later on, but at present corroders are unable to agree. Canary seed is tending higher. The whisky trust has been formed and advanced

The Druggists' Cases.

The Supreme Court did not, it seems, take much stock in the petition presented to it from this city relative to the druggists' cases. The cases went up on a petition for a writ of mandamus compelling the Circuit Dourt Judge to reconsider his decision on the motion to quash, and to compel him to dismiss the suits. The supreme bench did not see fit to disturb the decision below, and the cases will be tried here in the February term of court.

State Board of Pharmacy.

All the members of the State Board of harmacy met at Owossol last Tuesday to harmacy met at Owossol last Tuesday to harmacy met at Owossol last Tuesday to harmacy in soil cash, give our Cigars a trial. If you are in favor of shorter hours of labor, the Staturday helf-holiday, and last, but not cleast, the payment of hisher and living wages in soil cash, give our Cigars a trial and accord them your most liberal patronage. The yellow K. of L. label on every box. One hundred thousand sold within three months in the city of Detroit alone. Warranted to be strict by the and ten cent goods. For further partials, terms, prices, references, etc., address well as the contract of the price of the

The Position of Ergot.

The sudden rise in the price of ergot and the firmness with which the advance is maintained has surprised many in the trade, as they had been led to suppose that the attempt made to corner the market last fall has been abandon as impractical. Recent developments go to show that it suited the purpose of the chief operators better to have this idea prevail than that the real facts should be known. When the upward movement in values started last fall the movement in values started last fall the cause assigned for it was an almost total failure of the crop in Germany, Russia and Spain coupled with short supplies in all the markets of the world. The rise was very sudden, and of considerable proportions but before it had become permanent, the frequent offerings of small lots from unexpected quarters caused a reaction the large ed quarters caused a reaction, the large holders turning about and depressing the market with the intention of worrying out the smaller fry. While the speculators were sending broadcast reports of a dull and depressed market, and stocks was ap-parently being offered freely, at twenty-seven and a half to thirty-two and a half cents, they were ready buyers of anything they could find, paying in some instances more than the current market rates, but meanwhile keeping a tight hold upon the stock previously accumulated.

The events of the past two weeks indicate

that by the tactics referred to, the principal operators have secured control of the mar-ket. Many are still inclined to view the situation as the result of purely speculative manipulation, but there are evidences of natural strength which cannot well be denied, unless the facts have been greatly distorted in the interest of the chief holders of the drug. According to apparently well-authenticated reports from the sources of sup-ply, the position of ergot is stronger to-day than it has been at any time since 1875, when, under similar circumstances, the price advanced to two dollars a pound. The stock in the European markets is said to be very light and this seems to be verified by the receipts of the drug in this market during November and December. In those two months we usually receive rom a third to a half of the total annual mport of the new crop, while this season he imports during November and December, were less than twenty thousand pounds; and of this quantity nine thousands pounds were exported, a circumstance without parallel in the history of the trade in ergot. The stocks here, although not so light as in 1875, are smaller than they were in 1879, when ergot sold regularly at ninety cents to a dollar. These facts are cited by holders to show that, although prices are now considered high, there is still room for a coniderable improvement and that unless un-orseen circumstances arise, the prospects are the prices ruling in 1879 will be reached. with possibly an advance to the figures at which the drug sold in 1875.

At the present time the demand for ergot is very light, but it is generally believed that the stock in consumers' hands is about exhausted and that while they appear to have no confidence in the upward move-ment of prices, they will soon be compelled to come into the market. As an indication of the views of foreign holders it is stated that a lot of four thousand pounds was recently offered from Spain at two shillings and six pence, but by the time it reached London, the holder had ra's id his limit to two shillings and nine pence. Operators on the other side profess to be at loss to know where the calculate the side of the side profess to be at loss to know where the calculate the side of the side o know where the stock is to come from to supply the market until September 1st, when some idea may be formed as to the extent of the next crop. Unless reports regarding the crop of 1887 have been greatly exagerated there is good reason to expect that the advance in ergot will not stop

profit. But the man who comes in here would not take my word for it. He wants what he has read about.

"Look about you, and on my shelves I gress will not materially disturb the progress of prosperity that the new year promises to develop. It may unsettle and disturb certain industries that will be affected, but the general trade of the country will become adjusted to the changes without ser-

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bottles, cards, plaques, photographs or other handsome souvenirs, is a dead safe in-

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Are absolutely unsurpassed.

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TIME TABLES.

Grand Rapids & Indiana.

Saginaw express runs through solid.

9:05 a. m. train has chair car to Traverse City and Mackinaw.

11:30 a. m. train has chair car for Traverse City, Petoskey and Mackinaw City.

10:40 p. m. train has sleeping cars for Traverse City, Petoskey and Mackinaw.

Cincinnati Express. 10:30 a m 11:45 a m Cincinnati Express. 10:30 a m 11:45 a m Cincinnati Express. 4:40 p m 5:00 p m 7:15 a m train has parlor chair car for Cincinnati. 5:00 p m train has Woodruff sleeper for Cincinnati. 5:00 p. m. train connects with M. C. R. R. at Kalamazoo for Battle Creek, Jackson, Detroit and Canadien points, arriving in Detroit at 10:45 p. m.

Leaving time at Bridge street depot 7 minutes later. C. L. Lockwood, Gen'l Pass. Agent. THE IMPROVED

FOR PHYSICIANS AND FAMILY USE.



Points of Superiority: Portability, Power, Durability, Compactness, Strength of Cur-rent, Patent Hard Rubber Revoluble Cell, Water Tight, Convenience, Can be Carried in the Pocket Charged.

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Supplied by al! jobbers, packed in above style, at \$3 per dozen. Size, 8½x4½x7½ inches.

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Cassiae
Cinchona Flava
Euonymus atropurp
Myrica Cerifera, po
Prunus Virgini
Quillaia, grd
Sassfras
Ulmus Ulmus... Ulmus Po (Ground 12)..... Glycyrrhiza Glabra.... Haematox, 15 b boxes. Carbonate Precip.
Citrate and Quinia.
Citrate Soluble.
Ferrocyanidum Sel.
Solut Chloride.
Sulphate, com'l, (bbl. 85).
pure. " po.
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" Cape, (po. 20).
" Socotrine, (po. 60). Ammoniae Assafoetida, (po. 30) Benzoinum enzoinum amphorae atechu, 1s, (½s, 14; ½s, 16)..... Tragacanth

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Absinthium
Eupatorium
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Declined—Opium, white seed, turpentine.

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Senega.

Smilax, Officinans,

Smilax, Officinans,

Scillae, (po. 35).

Symplocarpus, Foetidus, po.

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Whale, winter
Lard, extra
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Peckham's Croup Remedy is prepared especially for children and is a safe and certain cure for Croups, Whooping-Cough, Colds, and all bronchial and pulmonary complaints of childhood.

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Action ### Ac

Alumen, ground, (po. 7)

Annatto
Antimoni, po.
Antimoni et Potass Tart.
Argenti Nitras, 3

Arsenicum
Balm Gilead Bud
Bismuth S. N.
Calcium Chlor, 1s, (½s, 11; ½s, 12).
Cantharides Russian, po.
Capsici Fructus, af
Capsici Fructus, po.
Capsici Fructus, po.
Capsici Fructus, po.
Capsici Fructus, po.
Caryophyllus, (po. 35).
Carmine, No. 40

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Cera Flava

 Cassia Fructus
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 Chloroform
 48@

 Chloroform, Squibbs
 @

 Chloral Hydrate Cryst
 150@

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 10@

 Cinchonidine, P. & W
 15@

 Cinchonidine, German
 8@

 Corks, see list, discount, per cent
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 Creta, (bbl. 75)
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 Creta, (bbl. 75)
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 Creta, prep
 5@

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 8@

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same day we receive them.

& Perkins

Drug Co.,

The Michigan Tradesman.

the wiles of sin, from Death's decoy, every temptation in life's dark sea, him and keep him pure for Thee;" tother prayed, as her darling one forth to battle the world alone, save the blessing his mother gave, at prayer to God to keep and to save. derer's gibet, high in air, unswering the mother's prayer.

oure, iguard her aye from the tempter's lure, m every temptation would keep her the lilies that bloom in eternity.

elf-slain lost one—seduced—beta s the only answer Heaven made.

ther in Heaven, protect the heart n I love from the foeman's dart. the death bolts rain on the charg

Twas midnight—on the ocean's crest, The waves rolled high in wild unrest, A stately barque was dashing on Toward a breaker's crest with her rudder one. ind the capstan, in wild despair, crew had gathered and joined in

prayer
To Him, who only had power to save
To deliver them from a watery grave.
A crash! and a gulfing wave alone,
Was the answer of the Omnipotent One.

At noon of night in the city's heart, When slumber reigned o'er home and

Olthen how many a frenzied prayer
To heaven for safety rent the air,
For homes, for lives, for loves, and thenThe flames that crisped them sneere

Told how Heaven the prayer had heard, From the earliest dawn of nature's birth, Since sorrow and sin first darkened the

From sun to sun, from pole to pole,
Where ere the waves of humanity roll
The breezy robe this planet wears,
Has quivered and echoed with countle prayers. ch hour a million knees are bent,

Each hour a million knees are cent,
A million prayers to heaven are sent.
There's not a breeze that murmurs by
But wafts some faithful prayer on high.
There's not a summer's beam but sees
Some humble suppliant on his knees.
There's not a woe afflicts our race
But some one bears to the throne of grace,
And for every temptation our souls may
meet We ask for grace at the mercy seat.

The beams smile on, and heaven serene Still bengs as though no prayers had been The breezes moan as still they wave When man is powerless heaven cannot

Square Talk to One's Patrons.

A Dushville patron of THE TRADESMAN thus appeals to the local pride of his customers in a bid for their patronage:

We have done business among you for ever eight years, and expect to stay to the end of the chapter. We have grown old and worked for your interest as well as our ewn. For every dollar we have been bene-fitted, Fremont township has been benefit ted ten. We have experienced the usua vicissitudes of our class, which none so well know as merchants themselves. We have encountered financial cyclones, fierce and violent, which caused our financial pers to bend and strain and crack and al. placing us in momentary expectasqueal, placing us in momentary expecta-tion of seeing our financial fabric collapse with violent impecuniosity. But the tim-bers were good, and the calm which natur-ally succeeds a storm came. But with timbers tested and found good and sound-too sound to break—we still wave, and expect long to do so. Also, by a streak of good lack which happened to us, we are to-day in better shape than ever before to do a busi-ness safe to ourselves and profitable to our patrons. Hence we are determined to give our patrons the advantage of low prices without the alluring baits of our larger neighboring towns. We have never credit-ed much and never shall, fully convinced that "tick" is damaging to both buyer and

Call on us and see if to patronize your own town will not be as profitable as to pa-tronize distant towns who want nothing but

Turkey is taking steps to prevent the conversation of Moslems to Christianity by the agency of schools. For the future, the chools established by foreigners of any kind must have a special permission to teach, and this permission is to be granted only on condition that religion shall not be taught. This is not so much a new law. as an administrative announcement of the intention to enforce the old law. The unalterable and traditional code, which binds every Moslem country equally and absolutely, requires the government to do everything that is needed to prevent the conversion of Moslems to any other faith and to punish both missionary and convert when the precautions taken have proved unavailing. A Moslem government is tolerant of such conversion only when it is altogether unfaithful to the principles of its religion. It cannot take an attitude of secular indifference to such matters, because it is at once both Church and State in indisscluble union. Missionary operations have been tolerated only through the remission of officials, and this new order, probably, will check that remission for a time.

Early Closing at Whitehall.

siness men of Whitehall have been coming to the early hour lea for the winter season. Nearly ores are now closed at 7 o'clock or ther. The plan results in no pecun-

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.10 00 | Youth's and Misses.... with soles..... 11 25 | " 8 50 | Children's. Woonsocket and Wales-Goodyear Rubbers, Boston Knit and Wool Boots.

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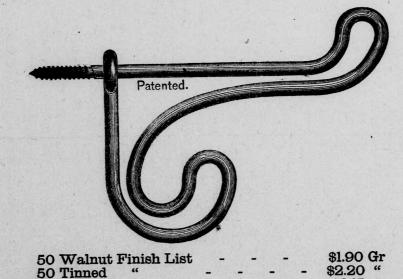
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