VOL. 5.

GRAND RAPIDS, WEDNESDAY, FEBRUARY 8, 1888.

NO. 229.

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GRAIN,

SEEDS, BALED HAY, MILL FEED. and PRODUCE.

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PRODUCE!

We should be pleased to open correspondence with anyone having APPLES, POTATOES, ONIONS, BEANS, DRIED FRUITS and other Country Produce to of-fer. CAR LOTS A SPECIALTY. Con-

signments will receive our best attention.
We are willing at all times to make liberal advances when drafts are drawn with bill lading attached. Goods sold on arrival or held as per request of shipper. S. T. FISH & Co.,

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REFERENCE—First National Bank, or any Wholes Grocer here.

Butter, Eggs, Wool, Pota-toes, Beans, Dried Fruit, Apples and all kinds of Produce.

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plete stock of garden seeds. We also carry a full line of garden implements. Send for catalogue and wholesale price list. To the trade only.

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76 So. Division Street, GRAND RAPIDS, Mich.

A FISH STORY. ecially for THE TRADESMAN.

Jack Aldrich was a thriving retail grocer in a close street of one of our large cities. He had a snug little store, a nice snug little wife, together with an annually increasing snug little family; and Jack, if we except one little weakness, was the most diligent and steady fellow to be found in the neighborhood. Small in person, pleasing in exterior, Jack Aldrich was always considered a peculiarly smart tradesman. His father had pursued the same business before him, and, though there were not large profits, there was certainly contentment, which Jack very wisely judged was far better.

It did not require any vivid stretch of the imagination to form a comparison between the venerable Izaak Walton, of piscatorial celebrity, and our grocer; for, like that immortal angler, Jack was devoted to his calling and usually confined to streams of small dimensions, but making his escape whenev- not exaggerated their abundance and size, er he could to enjoy the sole recreation of and Jack, to his great satisfaction, managed his existence—that recreation being the to capture some "big fellows," according to sport with which Izaak's name is ever asso- his own phrase. ciated.

Jack Aldrich was a worthy disciple of usually elated his spirits. On such occasions, Emily, his faithful wife, of course tion again. Being a water-drinker at home, from motives of prudence, not to say of necessity, it did not require much in the shape of stimulants to render poor Jack helpless. Whenever he could spare an hour or two in the long summer evenings, after the business of the day was nearly over, leaving the store in Emily's care, away slipped Jack to the river, there to watch his line and forget his cares, until night's sombre shadows warned him that all sober citizens were retiring. It was only at rare intervals that Jack engaged in a whole day's fishing; for, in the first place, he could not absent himself from pressing daily duties, and, in the second, he had no friend resident in the country within easy access to whom he could resort for an introduction to babbling streams and big fish. He had toiled early and late, as his father had done before him; and when Emily's brother bought a small country hotel situated upon the banks of a river much resorted to by anglers and sent a hearty invitation to Jack to come and visit him, what words can paint the bright anticipations of the happy grocer? He had not been well of late—needed summer holidays; and, in short, Jack could not resist

the tempting offer. Emily urged her husband with affectionate solicitude, to "keep watch" over himself; but she loved him too well and was ly nervous and exhausted as the rain poured too unselfish to object to his accepting her down and the thunder burst overhead. Wet brother's hospitality. "Make hay while the through in a moment, he took refuge in the is a warning to prepare for my death!" sun shines, my dear," she said; "you may bottle of whisky. "Even Emily would recnever have such another opportunity. Bus-ommend it now," said he, and his thoughts iness is slack just now—besides, the baby is went back to the cozy little room over the weaned and I can take care of the store store, where he was wont to enjoy a nice with Charlie; only-" here there was a private whispered admonition, the tenor of which may be inferred from Jack's answer, accompanied by a hearty kiss: "I promise you, my dear, that I will never taste a drop ly heard the rushing of the river, the wail of except when I get my feet wet, and then

only just enough to keep out the cold." "it's a queer thing is that cold! Always Jack Aldrich's. No wonder he took comtrying to get a hold on you, and nothing but a little whisky will keep it away!" and the wife shook her head.

It was too much felicity for Jack Aldrich -gathering together his assortment of rods and tackle-laying out his hard-earned money to purchase more—packing his valise and setting out on a beautiful summer

Yet his dreams fell short of reality when

Jack first beheld the paradise which surrounded Ord's hotel, nestled on the picturesque river. Here he could fish off the bank from a grassy slope where the banks hung over the broad, deep waters where the assiduously; but, somehow, he caught nothclear, or the fish wouldn't take that particular bait at that particular spot and he must go up or down stream. And so Jack folwary inhabitants of the treacherous element. gacious expression of countenance, no doubt, try these famed waters, although the pool start backward so suddenly that, coming in conveys his dismal burdens in a boat. The on on the way up, leaving Jack to work his way back to the hotel as best he might; less angler. Jack Aldrich had seen three

Pool" was significantly named by the inhab- a hurry. When he recovered from the tem- shape, indeed. I believe old Mat. thought itants thereabouts, with whom the spot was in ill-repute.

woods and an old house stood on the summit of a high hill near by. It was uninhabattached.

A former owner of the building and farm but, on his unhappy wife presenting him with nothing but daughters, he swore that on the birth of the next he would throw it To be put in a coffin alive at the suggestion briated after his return from this memorainto the "Black Pool." He did so, and not of one whom he thought an evil spirit! only once but two or three times, so the story went. It was also related that the bodies of the babies were never recovered from the deep, dismal waters, which went to show that the pool was bottomless. However, whether it was that they were left very much alone or that the fish in the pool were really better than others, report had

It was a solitary place. The river here was dark and sullen; it was a fitting place this renowned angler-at least, he would for the enactment of the baby horror. The have been had he strictly followed that mas- air was sultry, as if a storm were brewing, ter's injunctions; but, if truth must be conclouds were gathering and the heat was infessed, the one weakness already alluded to tense. There was no "cold" to keep out did so. in our little grocer consisted of indulgence and Jack's feet were perfectly dry, but so beyond the bounds of strict sobriety, when was his throat. Ord, his brother-in-law, any prolonged or favorable sport more than had placed a suspicious-looking bottle in the basket, saying he might like a little "in water" after a while. Jack was very thirsty devil." lectured the recreant grocer most severely; and he drank a large quantity of water out while he, mortified and humbled, meekly of a large tin cup, pouring in just enough promised "never to do so any more," and of the contents of the bottle to "take the kept his word until betrayed into tempta- chill off," as he was heated and feared the result of the cold water alone.

"I won't forget my premise to my dear Emily," said Jack to himself, as he drank. "Not one drop of whisky clear will I touch. Ah, bless me! how her dear heart would ache if she were to hear this tale of the monster who murdered his babes! She'd almost think she could see their faces upturned in the water. I wonder, now, if there's any truth in the story?" and Jack fell into a reverie. Sitting down on the bank, he fell asleep and dreamed that instead of hooking a big fish he had pulled out a girl baby! Great was his horror, and he awoke with a start, to find that darkness was rapidly gathering around him, while a few pattering drops now and then betokened the approach of a storm as the grumbling thunder died away in the distance. One drink to fortify himself, and Jack commenced his homeward route—a rather difficult undertaking, as he was not acquainted with the road and compelled to diverge frequently from the river, which was a sure straggling, winding things, and after an come by a bandaged cheek, from which hour's hard toiling over unknown paths, moving slowly and carefully, for caution was extremely necessary on the bank of the supper with his wife. Now, here he was, wandering and houseless, uncertain of the way, wet through and no sight or sound of humanity to cheer his eyes or ears. He onthe wind and those ghostly, mysterious noises which issued from the desolate woods. "Oh, that cold, Jack!" replied Emily; It was enough to appal a stouter heart than

fort from the bottle.

"Catch me a-going a-fishing in a strange place again!" muttered he; "only catch me at it. that's all!"

An impression that he was walking on haunted ground and that, at the same time. his basket was getting heavier and heavier, oppressed Jack Aldrich with a sensation almost approaching suffocation, and he shouted aloud, as if to increase his courage-talking to himself and at himself-"Who says Jack Aldrich is drunk? Any one who dares to say so is a reprobate! Who dares to say that Jack Aldrich carries a basketful of dead babies instead of dead fish?" But just as monsters of the finny tribe were plentiful. the inebriated fisherman came to this por-Here he did fish off the green bank, but the tion of his harangue, a light appeared a fish were strangely shy. Jack labored most short distance away and, as he made toward it, a low, dull sound, as of monotonous ing. There was always something wrong; knocking, fell on his ear, notwithstanding either it was too hot, or the water was too his perceptions were not particularly be long out of my real coffin!"

acute. Jack staggered along until he reached a and, well supplied with lunch stowed away in his basket, Jack set forth to try his luck in the "bottomless pit," for so the "Black with all their might, as if it was wanted in the porch, where we found you in a hard by the best he could not you. He was using the best he could not you. He was using the best he could not you. He will found, by a letter, that you were stopping here, and he deposited you and the fish on the "bottomless pit," for so the "Black" with all their might, as if it was wanted in

porary stupor resulting from his fall, the you a worse occupant for the coffin than the scared man could neither speak nor move; one for whom it was intended." Solemn and stately were the neighboring his tongue stuck to the roof of his mouth ited now and, of course, there was a legend ed, "Whisky, more whisky!" but immedi- ed man." ately sank back, helpless and hopeless, for he heard a voice say, "We'll put him in reason, but she was very much pleased, as surrounding it was very anxious for a son; when it is finished; it is just done. We're time progressed, to find her husband proof

> a look into his basket! My, but they're big ky. ones! Put them in with him and let's be off at once."

"Off at once! Where?" thought the terrified and miserable man-"Where are they off to? To the 'bottomless pit,' for stealing the dread secrets of the haunted pool?" As to the whisky, that was nothing—ghostly beings never interfered with such matters.

The knocking discontinued, a tramping of feet was heard, a bustle as of preparation week the Madawaska merchant came to Portland wholesaler trusted him. This week the Madawaska merchant came to Portland his \$200 hought \$500 worth. and Jack felt himself lifted up and laid in what he knew by instinct to be a coffin! Oh, it was most horrible! And, with an effort, and said: he jerked aside the lid, which was placed

"If he gets uneasy," said a stern voice, that's all." "we must secure him better, or he'll be in the water before his time comes and make food for the fishes instead of fun for the

mistaking him for their murderer! Jack still had sense enough to be aware that his struggles only rendered matters worse; he was in powerful hands and they tossed him about like a feather. Could his dear wife feelings be? And, as Jack thought of this, his tears began to flow copiously. He sobbed and wailed in a sickening, maudlin bed and wailed in a sickening, maudlin tone; but it had a soothing effect and he fell trust you as soon as I would the Bank of off to sleep just as he was conscious of be- England," concluded the wholesale dealer ing placed in a boat and, amid gleaming in trousers the goods. torches, rowed rapidly away, but whether up or down stream he could not tell. "But of course they are taking me to the "bottomless pit,' and there they will cast me in

with my horrible load," he thought. Could it be the whisky which made Jack Aldrich confound the fish he had caught with the murdered babes, who had slumbered beneath the waters for years? With a stifled cry for pardon on his lips, insensibility succeeded, and when Jack awoke at noon next day in his bed at his brother-inlaw's, with the sun streaming in through the curtains, he shuddered at the remembrance guide, however, as it flowed directly past of his horrible adventure, wondering how he his brother-in-law's door. But rivers are came to be in bed, and also how he had blood was still oozing, and a head which throbbed so fearfully at each pulsation of his heart.

feebly. "Demons rowing me in a coffin to them at that price, but it is all over now. I the 'bottomless pit' of the Black Pool! It am sorry I did not reduce the bill and get it out of him on something else. His trade

"No, no, Jack!" exclaimed the cheerful voice of his brother-in-law; "it wasn't a him another order. The young man was death warning, but only a gentle hint not very courteous and said he was almost sorry he did not reduce the former bill. to attack the bottle so often; your head is You're all right, my boy, for you have again. I merely meant to see if you had brought back some of the nicest fish I have seen in many a day, though both they and you came home in a rather queer sort of a way, it must be owned-all packed up in a the trade look upon the sugar trust?" the coffin together!"

"Ord," said Jack, solemnly, "these are

must have another blister," said Mr. Ord. And by the time it was put on and more drugs had been administered, Jack's fever was so much reduced that he was able to collect his thoughts and attempt a description of the prodigious scenes he had gone through. "Why, that was old Mat. Jenkins and his two sons whom you took for demons," laughed Mr. Ord, as he listened to Jack's account of his midnight adventures. "Mat. is a temperance man, and thinks nothing of sending a man to Beelzebub if he gets drunk; and, between you and I, I don't think Mat. is far wrong, for whisky is the high road to ruin at all times." "Yes, yes, I know that!" groaned Jack.

"But they put me in a coffin and rowed me

doomed man! I am a doomed man! I shan't

off. How did I get here? Oh, I am a slowly:

"You won't, if you go on like this, Jack," replied Mr. Ord, with a serious air. "You building whence the sounds appeared have got a severe contusion on the head, belowed the river's course patiently, day by to proceed and, creeping slowly toward an sides other injuries, and it is absolutely neday, striving most manfully to ensnare the aperture, peeped in with a remarkably sathese foolish fancies. Old Mat. Jenkins is "Try the 'Black Pool,'" said one and an- had the darkness permitted his face to be our only undertaker hereabouts; his workother, until Jack determined that he would seen. What he beheld there caused him to shop is close to the river and he frequently was a long way up stream. However, a contact with a log, he fell violently over it, wooden box in which he laid you for safety farmer offered to give him a lift in his wag- the blood spurting from his nose and a cry was wanted urgently for a poor boy who

"And so I was!" exclaimed the penitent and his legs were powerless to sustain his man; "and before I am put in a coffin again, weight. Once, indeed, he thickly mutter- may I be buried alive if I am not a reform-

His wife, Emily, was not informed of the in good time and it'll be the safest place for the drunken brute." Poor Jack Aldrich! was he known to be in the least degree ineble expedition, and not even to keep the He heard another say, "Hello! let's have "cold" out would he drink a drop of whis-

How Profits are Figured in Maine.

A Madawaska clothing dealer in the last nonth of the last year took a business vacation trip to Portland, and dropped into one of the largest wholesale clothing houses in the city to purchase ready-made goods. He Portland, paid his \$230, bought \$500 worth of clothing and asked for time again. The proprietor called him into his private office

"Five hundred dollars is quite a bill."

"I thought it wouldn't be out of place to nquire a little into your financial standing,

"Quite right, quite right."
"At what profit do you sell these goods Madawaska." "Ten per cent."

devil."

So they were conveying him to his Satanic majesty, dead babies and all, perhaps mistaking him for their murdored. Leek while?" "O, yes."
"I don't think the firm will be able to self

you goods unless you pay."

The Madawaska man stared at the Portland wholesaler and said: "I guess you don't reckon 10 per cent. profit here in see her husband in a coffin, what would her Portland the way we do in Madawaska. When I pay you \$1 for an article Madawas-

ka pays me \$10 for it." "Sell you? Well, I guess we'll sell you in trousers, dispatching a clerk to pack up

He Did Not Reduce the Bill. A man who had just set up in the hardware business and who had been a clerk where the eccentric millionaire, Stephen Girard, had been in the habit of trading, applied to him for a share of his patronage. Girard bought of him, but when the bill was sent in he found fault and marked down

the prices. "Cask of nails," he growled, "which I was offered for so and so. You have charged so and so, and you must take it off."

"I cannot do it," said the young mer-"But you must do it," roared Girard.

"I cannot and will not," was the final re-Girard bolted out, apparently in a rage, but soon after sent a check for the whole The young man began to relent and What a horrible vision!" he exclaimed, say to himself: "Perhaps he was offered By and by Girard came again and gave

none of the strongest and won't bear it. you done it I would never trade with you

cheated me."

The Modern Octopus. In answer to the question, "How does

leading jobber promptly replied: "With disgust. Competition is the life not fish; they are those drowned children!" of trade. Its absence makes the handler as "Poor fellow, he is wandering again. He well as the cousumer suffer. There are dozclaims his own possesses the greatest merit, and there is a vast difference between them. Now the trust places them all on a level. Jobbers and brokers alike are down on this trust. That mercantile trust ought to be prohibited by Congress is the sentiment o

> Little six-year-old Jay was visiting at his Aunt Willa's, and some caller had a baby with her. Jay walked up and looked at the baby as it lay in its mother's arms and, going back to his aunt, said:

"Aunt Willa, Dod knows everthing, don't

"Yes, Jay." Jay goes back to the baby, solemnly eyes it a moment and, turning around, says

has an awful pug nose." PERFECTION SCALE

"Aunt Willa, then Dod knows that baby



DOES NOT REQUIRE DOWN WEIGHT

ation Office-49 Lyon Street, Grand tern Representative—E. H. AYER, 49 ibune Building, N. Y.

Subscriptions to this paper are not discontinued at expiration, unless so ordered by the subscriber. ered at the Grand Rapids Post Office.

E. A. STOWE, Editor.

WEDNESDAY, FEBRUARY 8, 1888.

THE NEW INSURANCE LAW. The new law prohibiting compacts and combinations is now in force and the insur ance companies are disposed to resect it Nearly all the companies doing business in Michigan have sent out circulars to their agents in this State, substantially as follows: To our Michigan Agents:

GENTLEMEN-Referring to what is known as the "Cole Law" passed at the last session of your Legislature, and evidently designed to prevent insurance companies and agents from co-operating in any manner in the reg ulation of business, and which law goes into effect on the 1st prox., it is but prope that our views in regard to the conduct of our business and the course which we intend to pursue should be given.
You are doubtless well advised as to the

lawful for you (in the language of the law) to enter into any "contract" or "agreement" with other agents or associations, "the oband free competition,"—so reads the law—evidently seeking thereby to disband all existing local boards, compacts and agreements as to rates.

The operation of this law will necessarily make certain changes in our business expedient, and while we can entertain no respect for a law so unjust in its provisions as

We wish further to say that so far as this Company is concerned, we will not permit business, and no concession whatever in the rate last accepted will be made, except for actual improvements that render the risk safer. All new risks will be rated at this paves its way to the ragman. office on the same basis as the class has paid heretofore, subject to such increase as our experience would seem to make necessary urniture factories hereafter will be wholly declined in your State; no saw mill risk will be accepted except those of the better class located at the agency writing, and provided with first-class appliances for extin guishing fire, and then only on surveys and applications signed by the owners and made a part and warranty of the policy; wooddeclined, except at a very material advance in rate; flour mills will be rated by us under the schedule now in use in this office, and as for lumber risks, the present rule of this office requiring space and four-fifths co-in-surance clause will be adhered to.

We shall endeavor to place in your hand within a short time printed tariffs, by which the business of this office will be governed. without reference to rates or rules adopted by other companies, but in the absence of such the above rules will govern, subject of course, to such changes as may be adopt ed hereafter, not contrary to law, and as may occur to us in the future.

This law will impose additional labor and responsibility upon each of you, but we trust that the good judgment and discretion of our agents will convince them that they can conform to the law with much better results to themselves and this Company by

relating to commissions paid by this Company, or by other companies associated with us in the same agency, are in no manner affected by the new law, and remain

As will be noted in the above circular, in surance agents are instructed to write risks at the rates in vogue before the compact was abolished. It is understood that the ratings of the Board on all the risks in the State are now being classified and printed in Chicago and that copies will shortly be in the hands of local agents. While such a device will probably tend to hold up rates for a time, they cannot be maintained very long. Local agents admit that the competition for mercantile risks, on which the most money is made, will cause a break in the rates within sixty days, and this opinion is corroborated by several insurance magnates whom THE TRADESMAN has caused to be interviewed on the subject. The same rule will hold good as regards new buildings on which insurance is sought. Without the eron hand of the Board to fix an arbitrary rate, competition is as sure to bring insurance down to what it is worth as water is sure to reach its own level. A reduction in the rates on one or two classes of risks will necessarily be followed by lower rates all around, so that the time is not far distant when the concession the B. M. A. has been working for years to secure-"Good insurance at fair rates"—will be realized. Then, if not before, will be time to inquire into and abolish some of the detestable practices used by insurance adjusters in set-

In the meantime, it behooves every busi ness man to zealously watch the Commission having in preparation a standard form of insurance policy, to the end that the interests of the insured are protected. The insurer will take care of his interests-no one need worry on that score.

PURE FOOD AGAIN.

The editor of THE TRADESMAN was no esent at the so-called Pure Food "conon," held at Washington three weeks ago; and in the language of the Celt, he is dom glod he wasn't."

Not having witnessed the pandemonium hich prevailed during the time the con-

vention was supposed to be in session, he is compelled to glean his knowledge of the dings entirely from the reports of ose who were there, and to that end he Retail Trade of the Wolverine State. has waded through the more of test state. ed descriptions given in about fifty trade journals and newspapers. With few exceptions, the convention is pronounced a most dismal failure in all the elements which are necessary to make up a success ful gathering, bent on the accomplishment

of a common purpose. The editor of the Denver Retail Grocer, who traveled a thousand miles to attend the convention, ems to have expressed the sentiment of everyone present in the following terse and in dimensions. plaintive wail:

We would like to say one kind word in regard to this convention, but we cannot. One would naturally suppose that a body of intelligent, professional and business men intelligent, profession could meet without the disgraceful pro ceedings which characterized this assembly. The thing opened and ended with a wrangle and about the only thing a well-meaning delegate was instructed in was parliamentary law. * * The principal fight ed to be in the selection of a pro Why this was so we cannot say, but it appears there were two factions strongly op-posed to each other. * * * We are free to admit that the manner in which the neeting was conducted will utterly destroy any possibility of getting the bill through next meeting will not even have a quorum.

THE TRADESMAN--speaking for and in behalf of the Michigan Business Men's Asscope and intent of that law, and that on and after the 1st of February it will not be organized business men in this country organized business men in this countryhas never favored the proposed National Act. Looking at the convention from this ject or effect of which is to prevent open distance. THE TRADESMAN sees no reason why it should alter its position. A bill which can be changed, as the so-called Pure Food bill was altered, simply by a little clamor, shows unmistakably that the original draft possessed little merit-none in fact, in its unconstitutional form. The this seems to be, yet so long as it remains in force this Company will observe it, and ly accepted, carries with it in but small degree the confidence of the people and will Johnston. be as barren of results, if finally enacted, dray reduction in rates by reason of this as is much of the unnecessary and meaning-change in the manner of conducting our less legislation which is pushed through less legislation which is pushed through Congress every session and immediately forgotten by everyone but the printer who

THE TRADESMAN -speaking, again, for the associated associations which it endeavors to fairly represent-has not wasted much time or space in opposing the proposed bill, for two reasons: First, because of its unconstitutionality, knowing it would come to naught; second, because, the editor did not seek to antagonize the cherished opinions of those who were equally in earnest, for good food, with the business men of Michigan, but who hoped to abolish all adulteration with one fell swoop-a ridiculous idea which was clung to tenaciously until dissipated by the Washington convention. THE TRADES-MAN expects to see laws passed by every Legislature in the country, looking toward trade honesty and the health of the neonle. Such a plan of action the business men of Michigan always have advocated and always will advocate. The members of the 100 associations, acting in unison through the Michigan Business Men's Association. believe in education, and agitation, and legislation-in the order named, not putting the cart before the borse-and on these handmaids they base their hopes for the fua strict adherence to adequate rates, than to enter into any wild scramble for business. the question of adulteration. On this platthe question of adulteration. On this platform THE TRADESMAN is proud to stand.

A Philadelphia dispatch, under date of Feb. 1. notes the following: "A suit for \$50,000 damages against the Western Union Telegraph Company was yesterday brought by Frank J. Primrose, a wool merchant, who claims that he lost that amount of noney by his Western agent buying wool on a falling market through a blunder in telegraphic instructions." A Grand Rapids ousiness man suffered a loss of about \$500 through the inexcusable blunder of a Western Union operator and when he talked about resorting to the courts, the local manager requested him to loan his proofs of the error long enough to forward them to the New York office for examination. No soon er did the Western Union get the weapon in their own hands than they informed the owner that they would not settle the case and that he could not have his proofs-partly in the shape of sheets taken from his own copy book-back again. No amount of coaxing or threatening has induced the octopus to recede from its first position and the wronged party is prevented from bringing an action for damages by reason of his inability to regain possession of the documents necessary to establish his case. The tyrannical attitude of the Western Union and its hirelings was never more fittingly illustrated than in this case.

Editorial Endorsement of the Aldine Grate From the Grand Rapids Eagle.

The Aldine grate is unquestionably the andsomest and most artistic article of its kind manufactured. In addition, it is acknowledged, by all who have tested its ca-pabilities, to be the most economical grate n the market, as regards the amount of fuel consumed in proportion to the heat given out. It is built upon scientific princi-ples, which insure perfect combustion, ad-mirable ventilation and absolute immunity from the escape of gas or smoke. Mr. Theo. M. Carpenter, of the Eagle's editorial staff, recently had one of the Aldine grates placed in his residence, on East Fulton street, and is therefore qualified to testify personally to the correctness of the above statements, which he does with pleasure.

The Aldine is indisputably the cleanest, handsomest and most efficient fireplace yet devised, and its popularity is sure to increase as its merits become more generally

AMONG THE TRADE.

GRAND RAPIDS GOSSIP Fred D. Yale & Co. have added a line of teas to their extract business.

Robert North has engaged in the groce ry business at Lake P. O. Cody, Ball, Barnsume business. hart & Co. furnished the stock.

E. D. Smith has engaged in the grocery business at Burnip's Corners. Cody, Ball, Barnhart & Co. furnished the stock.

Olney, Shields & Co. are extending their sample room twenty feet in the rear, which will give them a sample room 20 x 40 feet

Peter Bos will engage in general trade at New Groningen. Amos S. Musselman & Co. will furnish the groceries and Voigt, Herpolsheimer & Co. the dry goods.

A. B. Foote, the Hilliards general dealer, has given R. D. Swarthout a trust mortgage for \$1,700, including in the document about three-quarters of his Grand Rapids creditors.

Geo. P. Gifford, Jr., has purchased of C F. Nason eighteen acres of land just north of the D., G. H. & M. junction and west of the G. R. & I. Railway. The tract has a half mile frontage on the railway track.

Christian Bertsch has purchased the interest of John H. Palen in the boot and shoe business of Palen & Herold. The business will be continued by Alonzo Herold and Christian Bertsch under the style of Herold

The general stock formerly belonging to E. N. Lesperence, of Hamilton, which is now in possession of E. G. Studley & Co., will be distributed pro rata among the chattel mortgage creditors during the coming

Ed. W. Johnston has purchased a half interest in the grocery and meat market of Sam. K. Beecher, at the corner of Jefferson and Wealthy avenues, and the business will

Daniel Kull gave Spring & Company a bill of sale for his dry goods stock at 606 South Division street on February 1 and the following day the stock was taken possession of by Spring & Company and removed to the latter's establishment.

VanEvery & Co., meat dealers at 51 Canal street, have leased the store at 55 Canal street and will occupy the new premises with a complete grocery stock, furnished by Arthur Meigs & Co. The grocery and meat market will be connected by an archway.

When H. H. Freedman & Co. took pos session of the Fox & Bradford cigar stock about a year ago, two creditors replevined their goods. The suits came up for a hearing in the Kent Circuit Court last Thursday, when both the replevining creditors submitted to a non-suit, decrees for \$300.55 and \$441.72, respectively, being entered against them. Barring these two firms, Jas. Fox has personally settled with all the creditors of the former firm of Fox & Bradford and will now probably take steps to secure discharges of indebtedness from them also.

AROUND THE STATE. Okemos-J. Tobias succeeds Wm. Cole in the grocery business. Dimondale-D. M. Hough's general store

has been closed by creditors.

Eaton Rapids-1. P. Roberts has re-opend his grocery and feed store. Algonac-Geo. D. Dana succeeds Dana

Bros. in the grocery business. Kendall-Geo. W. Knapp succeeds Herman in the grocery business.

Muskegon-P. Wierengo has opened hardware store on Myrtle street. Kalamazoo-E. A. Welch has purchased

the grocery stock of J. E. Doyle. Big Rapids-Will Haney succeeds Haney & Darling in the grocery business.

Hoytville-O. A. Halladay is adding line of groceries to his drug stock. Chesaning-Bettis, Hotaling & Co. succeed H. J. Bently in general trade.

Ludington-Chas. P. Olson succeeds J. P. Baggott in the grocery business. Norvell-Tremaine & Co. succeeds Yar

rington & Bancroft in general trade. Clyde-F. A. Wickens & Co. succeed Wickens & Adams in general trade.

Adrian-Voorhees Bros. have assigned their hat and cap stock to Seth Bean. Mt. Pleasant-Thos. McNamara, gen dealer, has assigned to John Kinney.

Adrian-B. E. Taylor has engaged the wholesale flour and feed business. Lansing-Chas. W. Dearin succeeds F. J

Blair in the tobacco and cigar business. Lansing-Geo. L. Davis succeeds Wm. J McRoberts & Co. as proprietor of bazaar. Sault Ste. Marie-Adams & Eccles suc ceed Geo. H. Eccles in the grocery business. Brooklyn-Wm. S. Culver & Co. succeed

Walker B. Sherman in the dry goods busi-

Howell-Stephen J. Miller, the produce dealer, broke his leg while wrestling with a friend on the 2d.

Wayland-Rev. J. C. Branch has purchased the grocery and crockery stock of W. H. Bartholomew. Wavland-F. A. Burlington has closed

his meat market and taken a position in his father's store at Bradley. Detroit-Sidney D. Miller has put in \$30.

000 as the special partner in the wholesale hardware firm of S. A. Munger & Co. Jackson-D. A. Tinker & Co. have closed their dry goods establishment, preparatory

to the removal of their stock to Petoskey. Traverse City-The Hannah & Lay Mercantile Co. has foreclosed its chattel mort- ed by telegraph to the satisfaction of all gage on the grocery stock of I. G. Winnie. | concerned.

Fremont-Fenton & Forman's grocery stock has been seized on six executions and one chattel mortgage. The stock inventories \$1.537.07.

Adrian-A. L. Morrow & Co. have closed their boot and shoe store and shipped their stock to Marion, Ohio, where they will re-

Detroit-John Freeman has been admitted as a general partner in the wholesale hardware firm of S. A. Munger & Co. under the same style.

Hoytville-Wm. Crane has sold his dry goods, grocery and hardware stock to West & Co. Failing health is the cause assigned by Mr. Crane for his retirement. Detroit-Geo. Hadzits & Co., wholesale

notion dealers, have dissolved, Geo. Burkheiser retiring and the remaining partners continuing under the same style. Elk Rapids-Eugene Hill and Archie

Campbell have purchased the fixtures of the Farmers' Market Co. and will continue the produce business under the style of Hill & Ishpeming-G. L. Reynolds, proprietor

of a general store at National Location, has assigned. His assets are about \$1,000 and his liabilities five times as great. Reynolds has been drinking heavily and is now enjoying an attack of delirium tremens.

Adrian-Lisle B. Ross, for several years salesman for Crane & Wood, and more recently head clerk with Wood, Crane & Wood, will shortly remove to Three Rivers, where he will engage in the clothing business. The firm name will be L. B. Ross & Co., the company consisting of a silent partner residing in Adrian.

Detroit-Last Monday the grocery firm of Nieborowski & Shellenberger gave Weise & Reese, wholesale grocers, a one-day chattel nortgage on their stock. The document was filed Tuesday, and the next day it was foreclosed. Nieborowski claims he did not know he was signing such an expeditious warrant, and has retained Col. Atkinson to be continued under the style of Beecher & help him out. Weiss & Reese say that the partners do not agree, and they took the goods to protect themselves.

MANUFACTURING MATTERS.

Kalamazoo-A. L. Pratt & Co., road cart nanufacturers, have dissolved.

Lansing-Wm. VanBuren and Bailey M. Buck have formed a copartnership under the style of the Lansing Furniture Co. for the purpose of engaging in the manufacture of cheap beds and chamber suites.

Port Huron-The organization of the Maddin Two Wheel Pony Binder and Chain Mower Manufacturing Co. (the longest corporate name on record) has been completed by the election of Thomas Sutherland as President, Marcus Young as Secretary and Samuel D. Maddin as Superintendent.

Oscoda-The firm of Moore & Tanner, umber manufacturers, has dissolved, Charles Tanner purchasing the interest of his partners, Stephen Moore and Lucius S. Moore, of Detroit. The property transferred consists of the sawmill, dock, boom privileges, village property, etc. The Messrs. Moore retain their pine lands and will continue their lumber operations in the woods, and will have their logs cut by Mr. Tanner. The mill has a sawing capacity of from 15,000,000 to 20,000,000 a season, and has a reputation of turning out as fine lumber as can be cut anywhere.

STRAY FACTS.

Medina-Chas. Colvin has been admitted o partnership in the firm of A. J. Colvin of Co., proprietors of the Medina cheese factory, and E. G. Farnsworth has retired.

Detroit-O. W. Shipman drops the coal business to devote his time to the Wheeling & Lake Erie Railroad. The Shipman Coal Co., F. B. Stevens, President, will continue business at the old stand.

Detroit-The Black Hardware Co., Ducharme, Fletcher & Co., the Detroit Stove Co. and the Peninsular Stove Co. have begun suit in assumpsit to recover money alleged to be due them from Osmun & Dowson, hardware dealers on Gratiot avenue. The firm has chattel mortgaged its entire stock for \$4,800.

Mosherville-Since the 15th of last December, when L. N. Tyler assigned his mill property to I. P. Wheeler, there has been a demand from many farmers who had wheat stored in the mill to have it returned, but Mr. Wheeler's counsel advised him not to pay it out. This warmed the farmers to fever heat. Finally, Mr. Wheeler referred the case to the Supreme Court, which decided that a man cannot assign other people's property in trust, and Mr. Wheeler has given notice to that class of creditors to get their wheat.

Menominee-Albert Greiner is operating two cedar camps near Cedar river on the Stephenson and Cedar river road. He expects to get about 75,000 paving posts this winter for Goodenow & Hinds, of Chicago; also five or six hundred cords of pulp wood, which he will probably sell to the paper mill company at Appleton, Wis.

Bank Notes.

John H. Boies has been admitted to partnership in the Exchange Bank of Boies, Eaton & Co., at Hudson.

The reference last week to the dishonor ing of a N. Y. draft, imputed to the Bank of Charlevoix, should have been applied to the Charlevoix Savings Bank instead. THE TRADESMAN is assured, however, that the dishonoring of the draft was not the fault of the drawer, but of the National Park Bank instead, in not crediting its Charlevoix patron with all its remittances, and that the matter was promptly and honorably adjust-ed by telegraph to the satisfaction of all inches. Address at once, R. W. Tan-

MISCELLANEOUS.

POR SALE—GROCERY STOCK ON MAIN THOROUGH-fare in this city. Stock will inventory about \$3,000. Cheap rent. Good reasons for selling. Apply to L. 36, care Tradesman. 223-44

for merchandise or business property. Address lock box I, Coopersville, Mich. 228-tf.

FOR SALE—THE STOCK, FIXTURES AND LONG lease of a general store doing a good trade. Trade established. Reasons for selling, other business. Address 108, care Michigan Tradesman. 230*

TOR SALE—WHOLE OR PART INTEREST IN A FIRST-class meat market in a thriving town of 1,000 in-habitants with two railroads. Average sales \$30 per day. Good reasons for selling. Address H., care Trades-man.

FOR SALE—AT A BARGAIN. A CLEAN STOCK OF FOR SALE—THE BEST DRUG STORE IN THE THRIV-ing city of Muskegon. Terms easy. C. L. Brun-dage, Muskegon, Mich. 193-tf FOR EXCHANGE—\$1,000 WORTH OF BOOTS AND shoes, for pine lumber dry and on railroad. Address O, this office

FOR EXCHANGE—FOR MERCHANDISE, HARDWARE or general merchandise preferred, five acres of land in flourishing business town. New house and barn; house alone cost \$2,000 two years ago. Good well, cistern and out houses. Plenty of fruit. Also good house with one acre of land nicely located in same town. Address G. W. Watrous, Coopersville, Mich.

FOR SALE—A FINE DRUG STOCK IN ST. IGNAC Apply to D. C. Hulett, St. Ignace, Mich

WANTED-FOR CASH, SMALL GENERAL STOCK W of merchandise or boots and shoes in good farming country. Must be a bargain. Give particulars. H. W. Hawkins, Reed City, Mich. 231* N. W. Hawkins, Reed City, Mich.

WANTED—AN EXPERIENCED SALESMAN ACquainted with the manufacturing and mill trade of this State to travel for a reliable wholesale and retial supply house. To the right party with acceptable references steady employment will be given. Address Samuel Lyon, 108 Paris Ave., Grand Rapids, 60c. 94

WANTED-POSITION BY AN EXPERIENCED PHARmacist. The best of references. Registered by examination and speaks Holland. Address N. A. Vyne, Morley, Mich. WANTED-FOREMAN FOR FACTORY. MUST HAVE

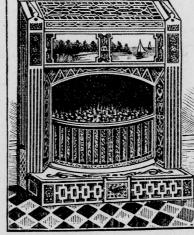
WANTED-THE ADDRESS OF ANYONE WISHING
to start a variety store. Address B. D., care Tradesman. 231*
GITUATION WANTED—IN DRY GOODS OR GENERAL ere by a young German-American, of four years ence. Best of references. Address W. C., Michi-

experience. Description of the state of the

WANTED-EVERY STORE-KEEPER WHO READS WANTED-EVERY STORE-KEEPER WHO READS
this paper to give the Sutifit coupon system a
trial. It will abolish your pass books, do away with
all your book-keeping, in many instances save you the
expense of one clerk, will bring your business down to
a cash basis and save you all the worry and trouble
that usually go with the pass-book plan. Start the 1st
of the month with the new system and you will never
regret it. Having two kinds, both kinds will be sent
by addressing (mentioning this paper) J. H. Sutliff,
Albany, N. Y. WANTED-1,000 MORE MERCHANTS TO ADOPT OUR

The Aldine Patent Fire-Place!

A SANITARY SAFEGUARD AN ECONONICAL HEATER.



Is constructed on scientific principles. It is the only successful hard coal grate made. It also burns soft coal, crushed coke and wood equally as economically. Unlike other grates, it has the return draft of a coal stove. The objects attained are economy of fuel, perfect ventilation, distribution of heat, and equalization of temperature from floor to ceiling. It can be set in the chimney like ordinary direct draft grates, or piped to flues one or more rooms removed from the grate itself. It costs less than half as much to operate it, and it keeps fire through the night as well as a hard coal stove. Send for illustrated catalogue, containing full and explicit information regarding the grate, or call at the factory and see an Aldine Fire-Place in operation.

ALDINE MANUFACTURING CO.,

Cor. Court St. and Shawmut Ave.,

GRAND RAPIDS, - MICHIGAN.

EDMUND B. DIKEMAN

THE GREAT

Watch Maker a Jeweler, 44 CANAL ST.,

J. E. FELDNER & CO., CUSTOM SHIRT MAKERS,

AND DEALERS IN

Men's Furnishing Goods. NO. 2 PEARL ST., - GRAND RAPIDS Prompt Attention to Mail Orders. Telephone 891.

Offer No. 173. FREE-To Merchants Only: An elegant silver-plated Water Pitcher,

sill & Co., 55 State St., Chicago.

FOLLOW DIRECTIONS

which are plain and simple much rubbing, and consequently much labor and wear of clothes, will be saved.

The peculiar property possessed by our soap is that of loosening and separating the dirt without injuring the fabric, instead of eating up the dirt and thereby rotting the cloth.

Apply to D. C. Hulett, St. Ignace, Mich. 229* FOR SALE—CLEAN NEW STOCK HARDWARE. Into tory town. Nothing out eash will buy—poor health reason. 109. this office. 230* JACKSON, MICH

Rub RUBBER BOOTS DOUBLE THICK GIVE DOUBLEWEAR BALL. Ordinary Rubber Boots always wear out first on the ball. The CANDEE Boots are double thick on the ball, and give GREATEST MPROVEMENT DOUBLE WEAR. WOYEARS PRICE NO HIGHER. TEST Call and ex-COMMON SENSE | DEA DOUBLE THICK BALL.

FOR SALE BY E. G. STUDLEY & CO., Grand Rapids

Jobbers of Rubber and Oil Clothing of all kinds, Horse and Wagon Covers, Leather and Rubber Belting and Mill and Fire Department Supplies. Send for price list.

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For Grocers and General Dealers This book has Printed Headings planned to receive a daily statement of Sales, Purchases, Cash Received, Cash Expended, Bank Account, Bills Receivable, Bills Payable, etc. etc.; also provides for Weekly, Monthly and Yearly Totals. The arrangement of the Register is such that a dealer can ascertain his liabilities and resources in a few minutes at any different part of the Register is such that a dealer can ascertain his liabilities and resources in a few minutes at any

bilities and resources in a few minutes at any time Each Register contains Interest Tables, Standard Weights and Measures, Business Laws and much other valuable information for business men. Over 35,0.0 copies of the Register now in use. Address, for free same nle sheets, prices, etc..

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Overalls, Pants, Etc., A Complete Line of

Fancy Crockery® Fancy Woodenware OUR OWN IMPORTATION. Inspection Solicited. Chicago and Detroit

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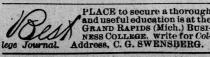
GENUINE K. of L. CIGARS.

The product of Organized, Working Cigarmakers. Established Sept. 1, 1886, on the Co-operative plan by members of L. A. 6374, K. of L. Smokers and Friends of Grand Rapids, - Mich. Labor, Attention! If you are opposed to filthy, tenement-house factories, the servile labor of coolies, the contracts for convict

labor of coolies, the contracts for convict labor, give our Cigars a trial.

If you are in favor of shorter hours of labor, the Saturday half-holiday, and last, but not least, the payment of higher and living wages in solid cash, give our Cigars a trial and accord them your most liberal patronage. The yellow K. of L. label on every box. One hundred thousand sold within three months in the city of Detroit alone. Warranted to be strictly five and ten cent goods. For further particulars, terms, prices, references, tc., address

W. E. KRUM & CO., Wernersville, Berks Co., Pennsylvania.



WHIPS

That all the lands in this district within such indemnity limits of the grant of said R. R. Co., and heretofore withdrawn for the benefit of said Company—except such as may be covered by approved selections-are now open to settlement. And that on the 8th day of March, 1888 the said lands will

RESTORATION NOTICE.

Under instructions of the Secretary of the Interior dated the 15th day of Decem-

ber, 1887, modified by his instructions of the 22d day of December, 1887. By direction of of the Commissioner of the General Land Office dated January 19th, 1888.

Notice is hereby given Thaf the indem-

Reed City, Mich., January 23, 1888. NATHANIEL CLARK, E. N. FITCH,

Under instructions of the Secretary of the Interior dated the 15th day of December, 1887, modified by his instructions of the 22d day of December, 1887. By

Notice is hereby given That the indem-nity withdrawal for the benefit of the Grand Rapids and Indiana R. R. Co. has been revoked. That all the lands in this district within such indemnity limits of the grant of said R. R. Co., and heretofore withdrawn for the benefit of said company-except such as may be covered by approved selections—are

open to filing and entry. U. S. Land Office, Reed City, Mich.,

MANUFACTURER OF

Jobber in Hand-Shaved White Hickory Axe Handles. I manufacture my handles from rived

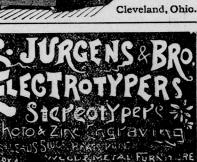
My stock is kiln-dried, and with a capacity of fifty doz. per day can fill all orders

PROMPT ATTENTION TO MAIL ORDERS. LAKE BREWSTER, - -

Present Prices: Stove No. 4 and Nut -Egg and Grate -

Grand Rapids Ice & Coal Co.,





MAPLE ENG GLANDRAPIDS MICH.



SALT FISH

Bought and Sold by FRANK J. DETTENTHALER, 117 Monroe St., Grand Rapids. Oysters the Year Around

STEAM LAUNDRY. 43 and 45 Kent Street. STANLEY N. ALLEN, Proprietor.

E DO ONLY FIRST CLASS WORK AND

USE NO CHEMICALS.

Orders by mail and express promptly attended to. WHOLESALE AND RETAIL

COAL and WOOD. E. A. HAMILTON, Agt.,

101 Ottawa St., Ledyard Block. Telephone 909-1 R.

JUDD & CO., IOBBERS of SADDLERY HARDWARE And Full Line Summer Goods 102 CANAL STREET.

nity withdrawal for the benefit of the Jackson Lansing and Saginaw R. R. Co., has

be open to filing and entry.
U. S. Land Office,

Receiver,

RESTORATION NOTICE: direction of the Commissioner of the Gen eral Land Office dated January 19th, 1888.

now open to settlement and that on the 8th day of March, 1888, the said lands will be

January 23d, 1888. NATHANIEL CLARK, F. N. FITCH,

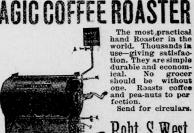
CHAS. E. BREWSTER,

CANT HOOK and PEAVY HANDLES.

ond growth maple, turned 2 1-2, 2 9-16, 2 11-16 at bulge as ordered.

We are agents for Brazil Block Coal. The

OFFICE 52 PEARL ST.



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e following auxiliary associations are op-ing under charters granted by the Michi-Business Men's Association:

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Ident, Geo. E. Steele; Secretary, L. Roberts.
No. 2—Lowell B. M. A.
Ident, N. B. Blain; Secretary, Frank T. King.
No. 3—Sturgis B. M. A.
Ident, H. S. Church; Secretary, Wm. Jorn. t. No. 3—Sturgis B. M. A.
t. H. S. Church; Secretary, Wn. Jorn.
No. 4—Grand Rapids M. A.
t. E. J. Herrick; Secretary, E. A. Stowe.
No. 5—Muskegon B. M. A.
t, H. B. Fargo; Secretary, W. C. Conner
No. 6—Alba B. M. A.
t. F. W. Sloat; Secretary, P. T. Baldwin.
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t. T. M. Sloan; Secretary, N. H. Widger.
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dent, W. J. Clark; Secretary, A. L. Thompson.
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No. 14—No. Muskegon B. M. A.
ident, S. A. Howey: Secretary, G. C. Lavens.
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No. 16—Sand Lake B. M. A.
sident, J. V. Crandall: Secretary, W. Rasco.
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sident, E. A. Owen, Secretary, J. A. Sidle.
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sident, S. E. Parkill; Secretary, S. Lamfrom.
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sident, D. F. Watson; Secretary, E. E. Chapel.
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sident, C. H. Wharton; Secretary, M. V. Hoyt.
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No. 22—Grand Ledge B. M. A. ersident, A. B. Schumacher; Secretary, W. R. Clarke No. 23—Carson City B. M. A. resident, F. A. Rockafellow; Secretary, C. O. Trask. No. 24—Morley B. M. A. lent, J. E. Thurkow; Secretary, W. H. Richm President, J. E. Thurkow; Secretary, W. H. Richmon No. 25—Palo B. M. A. President, Chas. B. Johnson; Secretary, H. D. Pew. No. 26—Greenville E. M. A. President. S. R. Stevens; Secretary, Geo. B. Caldwell. President. S. R. Stevens; Secretary, Geo. B. Cald No 27—Dorr B. M. A. President, E. S. Botsford; Secretary, L. N. Fisher

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President, Thos. J. Greén; Secretary, A. G. Fleury.
No. 32—Coopersville B. M. A.
President, G. W. Watrous; Secretary, J. B. Watson. President, G. W. Watrous; Secretary, J. B. Watson.

No. 33—Charlevoix B. M. A.

President, L. D. Bartholomew; Secretary, R. W. Kane

No. 34—Saranac B. M. A. esident, Geo. A. Potts; Secretary, P. T. Williams. No. 35—Beilaire B. M. A. President, Wm. J. Nixon; Secretary, G. J. Noteware. No. 36—Ithaca B. M. A.
President, O. F. Jackson; Secretary, John M. Everden
No. 37—Battle Creek B. M. A.
President, Chas. F. Bock; Secretary, Jno. F. Stanley. No. 38—Scottville B. M. A. President, H. E. Symons; Secretary, D. W. Higgins President, H. E. Symons; Secretary, D. W. Higgi No. 39 - Burr Oak E. M. A. President, B. O. Graves; Secretary, H. M. Lee. No. 40 - Eaton Rapids B. M. A. President, F. H. DeGalin; Secretary, Will Emme

No. 41—Breckenridge B. M. A. ent, W. O. Watson; Secretary, C. E. Scuddo No. 42—Fremont B. M. A. President. Jos. Gerber; Secretary C. J. Rathbun. President, Jos. Gerber; Secretary V. A. Asamoun.
No. 43 — Tustin B. M. A.
President, G. A. Estes; Secretary, W. M. Holmes.
No. 44 — Reed City B. M. A.
President, C. J. Fleischhauer; Secretary, W. H. Smith President, C. J. Fleischhauer; Secretary, W. H. Smith No. 45—Hoytville B. M. A. President, D. E. Hallenbeck; Secretary, O. A. Halladay

President, D. E. Hallenbeck; Secretary, O. A. Hall
No. 46—Leslie B. M. A.
President, Wm. Hutchins; Secretary, B. M. Gould. No. 47-Flint M. U. No. 48—Hubbardston B. M. A. President, Boyd Redner; Secretary, W. J. Tabo No. 49-Leroy B M. A. No. 50—Manistee B. M. A. President, A. O. Wheeler; Secretary, J. P. O'Malle No. 51—Cedar Springs B. M. A. nt. L. M. Sellers; Secretary, W. C. Congdo.

President, L. M. Sellers; Secretary, W. C. Congdon.

No. 52—Grand Haven B. M. A.

President, F. D. Vos; Secretary, Wm. Mieras.

No. 53—Bellevue B. M. A.

President, Frank Phelps; Secretary, John H. York.

No. 54—Douglas B. M. A.

President, Thomas B. Dutcher; Secretary, C. B. Waller.

No. 55—Petoskey B. M. A.

President, C. F. Hankey; Secretary, A. C. Bowman.

No. 56—Bangor B. M. A. ent, N. W. Drake; Secretary, T. M. Harvey. No. 57—Rockford B. M. A. ent, Geo. A. Sage; Secretary. J. M. Spore. No. 58—Fife Lake B. M. A. E. Hagadorn; Secretary, O. V. Adams No. 59—Fennville B. M. A. F. S. Raymond: Secretary, P. S. Swart

No. 59—Fennylle B. M. A.
President F. S. Raymond: Secretary, P. S. Swarts.
No. 60—South Boardman B. M. A.
President, H. E. Hogan; Secretary, S. E. Neihardt.
No. 61—Hartford B. M. A.
President, V. E. Manley; Secretary, I. B. Barnes.
No. 62—East Naginaw R. G. A.
President, G. W. Meyer; Secretary, Theo. Kadish.
No. 63—Evart B. M. A.
President, W. M. Davis; Secretary, C. E. Bell.

A. E. Calkins has been elected President of the Allegan B. M. A. for the ensuing Both the Muskegon and Greenville asso ciations hold banquets on Wednesday even-

Association Notes.

President Hamilton of the M. B. M. A. arrived in town Monday with his mother,

who is bound East. President Hamilton has called a meeting of the State Executive Board to convene at

Muskegon Wednesday. The Lansing B. M. A. is the only large erganization in the State which has not yet affiliated with the State body. Wherefore such exclusiveness. President Wells?

Two associations have secured charters from the State body during the past week—
East Saginaw with 55 members and Evart with 33 members. The former took Charter No. 62 and the latter No. 63.

Annual Address of the President of the First Banquet of the Petoskey Association.

Allegan Association.

From the Petoskey Democrat.

leem proper, I have the pleasure of pleasure of presenting the following:

We, as an Association, having reached our irst birthday, should, before starting another rear's work, stop and look backward over the year now closed and mark the blunders and errors of the past as flags of warning for the coming year, for "he that would prosper must profit by his own mistakes."

At our organization a year ago, you well remember hindrances of doubt and misrepresentation seemed to block our progress, as some of our best business men seemed fearful of

tion as only a bubble of discord and misplaced confidence; so much so, that some of our members refused to have their names appear in the printed list of membership for fear of a certain faction of a dozen or more, who, through misunderstanding the objects of the Association and encouraged by one or two (who now occupy a prominent place in our delinquent list) threatened to organize for the purpose of—they knew not what. But upon the never dying principle that "truth crushed to earth shall rise again" our Association struggled on. The opposition saw their mistake, and, before the first quarter, progress and success perched upon our banner. From thenceforward we have moved steadily on and now number seventy members.

and success percent upon our banner. From thenceforward we have moved steadily on and now number seventy members.

Our accomplishments have not been as great as we might wish, nevertheless, we have made a grand start in the right direction, and the hand of our compass is now pointed to success in nearly every project we have started; and only needs continued efforts to show that the A, B. M. A. was not asleep in 1887. The work done, time spent, and efforts put forth by our committees are certainly deserving of more than ordinary notice and should be recorded in the archives of this Association as efforts well worthy heart-feit thanks and should stand as examples to our future workers.

While we look with pride to our first year,'s success, let us not forget to note and profit by our mistakes—and allow me here to suggest that in the year to come we be a little more discrete, firmer in resolution, more diligent in our official capacity and prompt in our work

that in the year to come we be a little more discreet, firmer in resolution, more diligent in our official capacity and prompt in our work as an Association. You have a duty as members of this Association which is to lend your presence at each and all its meetings, to uphold its discipline, to encourage its efforts and firmly stand by its decisions. You have not reached these points fully in the past. Will you do so in the future? When a meeting is called, you are expected to be present. When you are placed upon a committee, do your duty. When our delinquent list is placed in your hands, it is your bounden duty to become familiar with the names theron and under no circumstances extend credit to a single member of that honored list, for this is the nucleus around which clusters the success or defeat of uur Association and is the only safeguard to our credit business.

around which clusters the success or defeat of uur Association and is the only safeguard to our credit business.

Fellow officers: We are the servants of business men and we are expected to fill the positions we have the honor to occupy, in a business manner; let not slackness nor neglect mark our official career, allow nothing to be done in a slipshod way. Let us see that all orders and other documents passing through our hands properly and fully signed and all moneys disbursed only on such orders, and in fact let our entire official duties be conducted according to strict business principles.

And now, gentlemen of the Association, for your courtesy, assistance and encouragement during the year now closed, I am indeed grateful; for your seeming appreciation of my official labors, in that you offer me the honor of a second term, I heartily thank you and would gladly accept, were it not for the pressing demands upon my time in other directions, and for the fact that presents itself to me conclusively after careful reflection, that the good of the Association demands a change of President. Therefore, I trust you will pardon my refusal to accept a second term, with the assurance that whoever you may select as your President shall have my earnest co-operation and support.

Appual Banguet of the Charlevoix Association and support.

Annual Banquet of the Charlevoix Association.

CHARLEVOIX, Jan. 31, 1888.

CHARLEVOIX, Jan. 31, 1628.

E. A. Stewe, Grand Rapids:

DEAR SIR—The Charlevoix Business Men's Association heid its first banquet last evening. At 7:30 the parlors of the Bridge Street House and he halls were full of a lively, bustling, buzzing crowd and the dining room below was equally full of tables, and busy women, hastening the last preparations for the feast. Then the signal was given and the crowd surged down into the dining room and around the tables, filling the room almost too full for comfort. When they had seated themselves at the richly-laden tables, there was little vacant space in the room. When they had been there thirty minutes there were absolutely no vacant spaces in them. Rev. A. O. Downs invoked the divine blessing. After the hunger of the feasters had been satisfied, Presdent Bartholomew introduced the Hon. John Nichols, our worthy ex-President, as the toastmaster of the evening; and the manner in which he discharged the delicate duties of his office demonstrated that the Committee on Arrangements made no mistake in selecting bin for the rivers. Arrangements made no mistake in selecting him for that place. The toasts of the evening

office demonstrated that the Committee on Arrangements made no mistake in selecting him for that place. The toasts of the evening were as follows:

Charlevoix—Her advantages and opportunities—Queen of the Lakes—She showers her wealth of forest, field, waters, climate and scenery upon us, and bids us be loyal in maintaining her supremacy—Long live the Queen! Response by A. W. Cruickshank,

The Village Newspaper—The embodiment of truth—The encyclopedia of the neighborhood—The inspirative to all that is noble and useful—How could we do without it? Response by C. J. Strang.

Shorter Hours and Better Pay—What we all want—Why shouldn't we have them? Response by G. W. Jeffries.

The Business Men's Associations—Labor is organized. Capital is organized—The church is organized, Proposed in the toast were have been in the season of the community in which they live? Response by H. W. Kane.

The Laddes—They trundle us in youth—They sustain us in manhood—They comfort us in oid age—The best bargain any man ever made is when he obtained a true, sensible, loving wife. Response by H. One. E. H. Green.

Interspersed among the toasts were a number of pleces of vocal and instrumental music rendered by our best home talent.

Everything passed off in the most pleasing manner. The responses to the toasts were hartily applauded, the music thoroughly enjoyed and the social part was the greatest success of all. Everybody seemed thoroughly delighted and at 11:39 took their departure from the scene of their revels, realizing that it would be a long time before another occasion the equal to this in social enjoyment would fall to their lot.

It seems utterly impossible that the impression made by the responses to the toasts of last evening should wear away without producing lasting benefits to our place.

Our rejoicing is mingled with sadness, though, for we to

for the ensuing year.
President—L. D. Bartholomew.
Vice-President—J. L. Hurd.
Secretary—R. W. Kane.
Treasurer—W. A. Brown.
Yours, R. W. KANE, Sec'y.

Grand Rapids Mercantile Association.

GRAND RAPIDS, Feb. 6, 1888.

standing committees for the ensuing year.

2. The Committee on Berry Boxes will prices, and THE TRADESMAN knows their

Turn out and give the first President of the first Association in the State a rousing

From the Petoskey Democrat.

The first annual banquet of the Petoskey Business Men's Association was a complete success. The Cushman House was illuminated in honor of the occasion, and the popular proprietors spared no trouble nor expense to make the occasion one long to be remembered. By 8 o'clock the spacious parlors were filled with ladies and gentlemen, and soon after fifty couples filed into the dining room and took places at the bountifully spread tables. All members of the Association displayed their qualifications for membership by attending strictly to business, until President Hankey called a halt, and, after a few appropriate words, announced the toasts of the evening. These were entirely informal, and partook largely of the nature of "roasts," considerable amusement being elicited by numerous sallies. Mr. Buckley zave an excellent talk on Petoskey's prospects, Mr. Boutecou praised the natural gas well, the editor of the Democrate expetition of the Democrate expetition of the Democrate excellent ideas on the aims and objects of the Association and Mr. Page praised the climate. The dining room was then cleared for dancing, while the ladies visited in the parlors and the gentlement talked business over their cigars in the office or joked the various speakers on their oratory. Considerable amusement was caused by the fact that President Hankey did not announce any name for the last toast, but simply said it was to be the best speech of the evening. It was claimed that Wm. L. Curtis beamed with pleasure and was just rising from his chair, that Barnum was half way up, that Judge Newberry had his mouth all fixed to say "this is an unexpected honor," that H. O. Rose turned his head to see if he had heard correctly and then pushed back his chair to rise, that J. H. Milor pulled down his vest and fumbled his necktie nervously and that Guy Harwood dropped his napkin and cleared his throat with a swallow of water. But Mr. Page showed that there was no doubt in his mind by getting under way while the chair to ri cut pigeon wings and danced hoe downs until the windows rattled. Many of the dancers re-mained until the early hours, and everybody says "we had a splendin time."

Congratulations Over the New Law.

Chairman Blain, of the Insurance Committee of the M. B. M. A., recently received the following congratulatory letter from an active worker in the ranks of organization:

active worker in the ranks of organization:

I congratulate you, as chairman of the Insurance Committee of the M. B. M. A., on the successful inauguration of the anti-compact law, which went into effect to-day, and for which the M. B. M. A. is largely responsible.

Every Board office in the State is closed and all the companies which belonged to the Board have sent their agents circulars, instructing them to obey the law, both in letter and spirit. The "Beveridge idea" was rejected by the insurance companies as a plain violation of the law. The agents are instructed to write risks at the rates established before the Board went out of existence, but as the hazard of such risks changes and new risks come into the field, competition among agents is pretty sure to bring insurance into open market, as should be the case.

While time only will tell whether we have

be the case.

While time only will tell whether we have gained a permanent victory, we have certainly secured a temporary advantage, which is sure to result to the profit of business men.

In my opinion, our policy should now be to keep one eye on our present law, to see that it is honestly enforced, and the oi. To on the Commission constituted by the Legis... The to prepare a standard insurance policy. See that such a form is adopted as will be fair to both insurer and insured.

Gripsack Brigade.

morning from a six weeks' trip.

with Cody, Ball, Barnhart & Co. Capt. Frank Conlon has taken the State

Chicago. his father.

John H. Miller, city salesman for Putnam & Brooks, is the happy father of a nine-

pound boy.

John E. Kenning is now the proud possessor of a black bull pup. It is currently Screw Hook and Eye 3... Screw Hook and Eye, 3... Strap and T....

Milwaukee to Binghamton and will hereaf-

The New Wholesale Notion House in Grand Rapids.

As the time has come when merchants in

It is unnecessary to refer to the antecedents of the firm, except to say that they come here with an enviable reputation as ousiness men and THE TRADESMAN feels sure it risks nothing in recommending them to the trade. Their long experience in conducting just such a business and their connection with the best manufacturers and importers in the East will enable them to procure the most desirable goods at the lowest Merchants should remember that the celebrated "Crescent," "White Rose" and "Royal Patent" brands of flour are manufactured and sold only by the Voigt Mill
present its report.

3. The Executive Committee will report on two matters—a new collector and a new hall for meeting purposes.

4. President Hamilton, of the State Association, will be present and address the men to represent them on the road, who intention is to sell at moderate profits and are now interviewing dealers.

Bardware. old style..... BALANCES. Cast Loose Pin, figured....dis Cast Loose Pin, Berlin bronzed...dis Cast Loose Joint, genuine bronzed. dis Wrought Narrow, bright fast joint. dis Wrought Inside Blind.... Wrought Brass.... CAPS.

Socket Slicks.... Butchers' Tanged Firmer... Barton's Socket Firmers...

E. I. Goodrich returned home Sunday W. S. Horn has severed his connection

agency for the Price Baking Powder Co., of

Hi. Robertson was called to Breedsville Monday on account of the serious illness of

Wm. Krumheuer, formerly with the Tel-

and attended the traveling men's ball on John E. Kenning is now the proud pos-

reported that E. Shattuck has a slight at-L. M. Bennett, the Traverse City jewel-

er, has placed his business in the hands of H. Reny and gone on the road for N. G. Levinson & Co., of Chicago. Geo. J. Englehardt, who has represented

Wm. Graf and successors in this territory for the past eleven years, has jumped from ter extol the merits of Geo. A. Kent & Co.'s

H. L. Toles, Indiana representative for Hawkins & Perry, sprained his ancle at La-Grange about three weeks ago and has since suffered a second accident of the kind at his home at Benton Harbor. The prospects are not good for his getting out on the road

the interior towns are beginning to place their orders for spring stocks, THE TRADES-MAN takes the liberty of calling their attention to the new establishment of Thompson & Maclay, recently opened in this place.

Remember, THE TRADTSMAN recommends the house of Thompson & Maclay.

.dis 40&10 Brass, Racking's..... Plain Fence..... Barbed Fence, galvanized....

Morse's Bit Stock..... Taper and Straight Shank... Morse's Taper Shank....

Com. 4 piece, 6 in... Com. 4 piece, 6 in. do Corrugated Adjustable EXPANSIVE BITS. Clar's, small, \$18 00; large, \$26 00. Ives', 1, \$18 00; 2, \$24 00; 3, \$30 00. FILES—New List. American File Association List.... Disston's

New American.... Nicholson's... Heller's ... Heller's Horse Rasps..... Nos. 16 to 20, 22 and 24, 25 and 26, 27 List 12 13 14 15 Discount, 60.

GAUGES. Stanley Rule and Level Co.'s. Wm. Krumheuer, formerly with the Telfer Spice Co., is now on the road for Fred D. Yale & Co.

Wheeler, Conant & Blodgett is the name of the Boston house for which John F. Gill of the Boston house f

R. L. Hall, State agent for Allen B. Wrisley, of Chicago, was in town last week and attended the traveling men's ball on Friday evening.

John E. Kenning is now the proud pos-

HOLLOW WARE. Gray enameled.... HOUSE FURNISHING GOODS.
Stamped Tin Ware... new list
Japanned Tin Ware.
Granite Iron Ware...

HOES.

LOCKS—DOOR.
Russell & Irwin Mfg. Co.'s new list.. dis
Mallory, Wheeler & Co.'s..... dis
Branford's..... dis
Norwelk's dis LEVELS.
Stanley Rule and Level Co.'s.....dis MATTOCKS.

MILLS. MILLS.

Coffee, Parkers Co.'s. dis 40
Coffee, P.S. & W.Mfg. Co.'s Malleables dis 40
Coffee, Landers, Ferry & Clark's dis 40
Coffee, Enterprise dis 25

MOLASSES GATES.

OILERS.
Zine or tin, Chase's Patent....
Zine, with brass bottom.....
Brass or Copper....

Ohio Tool Co.'s, fancy.....

ota Bench ndusky Tool Co.'s, fancy nch, first quality anley Rule and Level Co.'s, wood.

Com. Smooth. Co. \$4 20 \$3 to 4 20 \$3 to 4 20 \$3 to 24 \$4 20 \$3 to 27 to 24 \$4 20 \$3 to 27 to 28 \$4 40 \$3 to 27 to 28 \$4 40 \$3 to 27 to 28 \$4 Steel, all kinds. dis
Swedes, all kinds dis
Gimp and Lace. dis
Cigar Box Nails dis
Finishing Nails dis
Common and Patent Brads. dis
Hungarian Nails and Miners' Tacks dis
Trunk and Clout Nails. dis
Trunk and Clout Nails. dis
Tinned Trunk and Clout Nails. dis
Strictive Tacks. dis
Tinned Trunk and Clout Nails. dis
Tinned Trunk and TIN PLATES.

IC, 14x20, choice Charcoal Terne.
IX, 14x20, choice Charcoal Terne.
IX, 20x28, choice Charcoal Terne.
IX, 20x28, choice Charcoal Terne.

Bright Market.
Annealed Market.
Coppered Market.
Extra Bailing.
Tinned Market
Tinned Broom.
Tinned Broom.
Tinned Spring Steel.
Tinned Spring Steel.
Plain Fence.

Hook's dis 70&
Gate Hooks and Eyes dis 70&
WRENCHES.
Baxter's Adjustable, nickeled dis Coe's Genuine dis Coe's Ptent A gricultural, wrought, dis Coe's Ptent, malleable dis MISCELLANEOUS.

Bird Cages

Casters, Bed and Factorian
Dampers, American
Forks, hoes, rakes an all steel goods...d
Copper Bottoms....

Red Oak, % Sawet, or maint Red Oak, % regular. Red Oak, No. 1, step plank... Walnut, log-run... Walnut, Nos. 1 and 2... Walnuts, culls..... Grey Elm, log-run... White Ash, log-run... Whitewood, log-run.

White Oak, log-run.. LUMBER, LATH AND SHINGLES. 1 to 2 in.......... Selects, 1½ to 2 in... 1 in..... Fine com., 11/4 to 2 in..... Strips, A & B, 6 in... Strips, A & B, 4 in.

Clear, 6 in.
Thin star, 18 in., 5 to 2 in....
Clear, 5 in...
Star, 16 in... Clear, 5 in..... Lath, No.1....

RECOMMENDED BY EMINENT PHYSICIANS A CONCENTRATED LIQUID A CONCENTRACT OF EXTRACT OF MALT & HOPS FOR SALE BY ALL DRUGGISTS MILWAUKEE, Wis., Oct. 20, 1887. Спісаво, Dec. 6, 1887. Ph. Best Brewing Co., Milwaukee, Wis.: Ph, Best Brewing Co., Milwaukee, Wis.:

GENTLEMEN-I have used in my family and practice the Liquid Extract of Malt and Hops, known as The "Best" Tonic, with the most satisfactory results. I consider the Malt Extract the most valuable of all of its class of Tonics, and especially adapted to those cases of debility arising from enfeebled digestion. The "Best" Tonic I be-lieve fully equal to the best imported Malt Extract, and I am confident will give satis-faction to patient and physician.

J. H. THOMPSON, M. D.

MILWAUKEE, Wis., Oct. 21, 1887. 10 Ph. Best Brewing Co., Milwaukee, Wis.: DEAR SIRS-I take pleasure in stating that your "Best" Tonic is the most palatable of any preparation of Malt, and that from its prompt and reliable effect, I prescribe it in preference to that of any other make.

Yours truly, J. R. McDill.

MILWAUKEE, Wis., Oct. 21, 1887. GENTLEMEN-I have used The "Best" Tonic in my own family and in my practice, ever since it was brought to my attention by the Phillip Best Brewing Co., and am free to say that I believe it to be the most palatable and useful of the Malt preparations I have used.

WM. Fox, M. D.

GENTLEMEN-I have had the pleasure of examining and testing the qualities of The "Best" Tonic, not only in my practice but in my family. Am most highly pleased with its medicinal qualities, and cordially recommend it to those, who, by reason of nervous exhaustion, find it necessary to resort to Tonics and extra nutrients. A wine glass full before each regular meal, increases the appetite and improves digestion; administered upon retiring at night, has the effect to produce most tranquil sleep.

> Respectfully, J. HARVEY BATES, M. D.

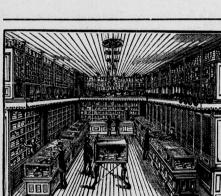
MILWAUKEE, Wis., Oct. 26, 1887. Ph. Best Brewing Co., Milwaukee, Wis.:

DEAR SIRS-I thankfully received the two bottles of your Concentrated Liquid Extract of Malt and Hops, and am impressed with the value of this good and nutritive preparation. It is really a highly nutritive Tonic and remedial agent in building up a weak constitution, strengthening the nervous system, and a valuable substitute for solid food, particularly if given after diseases, in cases of injuries of the body, and especially when the appetite is diminished. It will be difficult to find a better Tonic than the "Best," and I cheerfully testify that it is of great value in the treatment of all kinds ef weakness and diseases. I prefer it to any imported Malt Extract.

> Very Respectfully, M. OHLEVANN, M. D.

For Sale By

Grand Rapids,



If you want to put in a stock of Fishing Tackle and wish first-class goods

and bottom prices, get our prices before you buy, as we have the largest and best stock in the State. L. S. HILL & CO.,

and 21 Pearl Street GRAND RAPIDS, - MICH.

BELL, CONRAD & CO.,

58 Michigan Ave., Chicago, PROPRIETORS OF

YEAS, COFFEES & SPICES.

JAPAN TEA---"Red Dragon" Chop. COFFEE---O. G. Plantation Java, Imperial, Javoka, Banner, Mexican.

The Best Coffee on Earth. We Solicit Communications. W. R. KEASEY, Traveling Representative.



NEAL'S CARRIAGE PA

GRANITE FLOOR PAIN

ACME WHITE LEAD & COLOR WORKS

DETROIT, Dry Color Makers, Paint and Varnish Manufacturers. CUT THIS ADVERTISEMENT OUT AND TAKE IT TO YOUR DEALER, IT WILL SECURE YOU A PRIZE.

WHEREAS: ally for THE TRADESMAN

"Look here!" broke forth the bald-headed man, and then he blushed, even to the little spaces not concealed by the long lock so carefully brushed out over his bald pate, to find the eyes of the other three stonily riveted on his right hand, with which he had just then mechanically slipped a pedro from the bottom of the deck. "I was just thinking," he began again. "Well, if you 're thinking," broke in the man with the specs, "is the reason you and your partner always hold a pedro when you deal, I move that from now out we have no thinking when we play pedro!"

"I was just wondering," imperturbably went on the bald-headed man, "which is the most injurious to traveling men, women, whisky or eards?"

"Women!" said the tall passenger, who was a bachelor.

"Whisky!" cried the weak-eyed man

with the red nose. "Cards!" said a man who looked like a Roman Catholie priest, but who really sold

beer for a Toledo brewing concern. "From the bottom of my heart, I believe that cards are the most to blame for men who go wrong," said the bald-headed man. "It is a great temptation for a man who loves cards, and is fascinated by the excitement of 'skinning' five cards to see if he has drawn the right one to fill his flush, to set down to a poker table with his employer's money in his own pockets. If he sits down with ever so good intentions and wins, all is right for that one time, but he spends his winnings freely. If he loses, a 'ten' or a 'twenty' taken from his collections may win back his own 'stuff'-and it may

eventually land him in Canada or in jail." "But," argued the man with the specs on, "my dear boy, if he had not been a drinking man, he would not be so foolish as to use his employer's money. In nine cases out of ten, you will find that the men who play cards for money are men who also drink; and, further than that, I firmly believe that a man who drinks has a shorter life 'on the road' than a man who gambles. I admit that to sit up nights unfits a man for business, but you must also admit that a man with a head full of whisky is in far worse shape to transact the business of his employers than a man whose head may ache but who is sober. More than that, the man who gambles is oftentimes able to conceal his vice from his associates—that is, until the inevitable end comes and he is a defaulter or an embezzler. But the man who drinks! How can he remove the signs? The trembling hand, the reddened eyes and nose, the ever-predominant clove or mint smell are too plain. Then come the shabby clothes, the unshaven face, the empty order book and-"

"You can trace all these things to women," broke in the tall passenger; "all of them! When a man on the road has a 'mash' in every town, when he bores the life out of his companions by telling them of this married woman or that dining-room girl he has mashed, then begins his downfall. Fine clothes, presents, money—all are needed to keep up one's reputation as a lady-killer, and soon his salary is not enough. What follows? He gambles. He loses oftentimes, and, filled with agony and remorse, he takes to drink! Do you fellows ever when one of these pupples with dude bangs and perfumed handkerchiefs sits beside you and tells you of his mashes, of your own women-folks at home? - Has such a 'masher' no mother, who, at least it is hoped, is a married woman? Has he no sister, who may one day be insulted by the lecherous stare of just such another 'blood' as he? Fellow-soj urners, women, the stay of our homes, the beginning of our lives and the tender thought of all honest men. are the fault, not the cause, of more men going wrong than whisky and cards put together! If some of them did not encourage men to flirt with them, many men would not flirt at all. And I firmly believe that some women are born, just as Minerva was, fully armed at all points. Some have been ruined by men, and from other men they exact a most terrible revenge. Men on the road who are married and have homes and families have no business with this terrible pastime-flirtation. It can only lead to shame and dishonor-"

And here someone observed that they had passed Bangor and the committee of the whole arose and a motion was duly made and carried that they get off at McDonald, go to the Buster House and play double-pedro at a quarter a corner, ten cents a "set up," until the train came back. Adjourned LEO. A. CARO.

M. de Lesseps has sunk a billion of francs in digging a useless and hopeless ditch at the Isthmus of Panama. Nearly all of this great sum-a fifth of the war indemnity exacted by Germany in 1871—has come out of the pockets of small investors in France. Is the country going to "throw good money after bad?" No more can be got on the credit of the stock or bonds of the canal company; but the great projector thinks he could replenish his empty treasury if the government would allow him to appeal to the gambling instinct in his country-men and their neighbors by means of a great lottery. It was alleged that President Carnot was not unfavorable to the proposal, but the French ministry has now refused to sanction it, and the whole project appears to be "at the end of its string."

BULKLEY, LEMON & HOOPS,

Wholesale Grocers.

IMPORTERS OF

Teas, Lemons and Foreign Fruits.

SOLE AGENTS FOR

"Acme" Herkimer Co. Cheese, Lautz Bros. Soaps and Niagara Starch.

Send for Cigar Catalogue and ask for Special Inside Prices on anything in our line.

PUTNAM & BROOKS,

CANDY

Oranges, Lemons, Bananas,

NUTS

Dates, Figs, Citrons, Prunells, Etc.

13, 15, 17 South Ionia Street, 13, 15, 17 Railroad Place

GRAND RAPIDS.

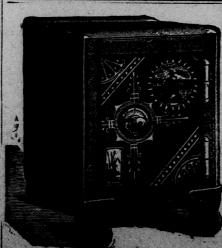
THOMPSON & MACLAY.

IMPORTERS AND JOBBERS OF

Notions, Hosiery, Knit Goods, Furnishing Goods, Etc. 19 South Ionia Street, GRAND RAPIDS.

No Goods Sold at Retail. - Telephone 679,





provements and meet with ready sale

Any business house can handle our Safes in connection with any other line of goods without additional expense or interference with any other business.

Weight. Inside Measure, Outside Measure, Retai Price No. 2, 250 lbs. 12x8x8½ in. 23x14x13 in. \$30 No. 3, 500 lbs. 15x10x10 in. 28x18x18 in. 85 No. 4, 700 lbs. 18x14x12 in. 82x22x21½ in. 45 Liberal Discounts to Trade. & ALPINE SAFE CO., Cincinnati, O.

P. STEKETEE & SONS,

JOBBERS IN

DRY GOODS,

AND NOTIONS,

88 Monroe St.,

AND 10, 12, 14, 16 AND 18 FOUNTAIN STREET,

GRAND RAPIDS, MICH.

Peerless Carpet Warps and Geese Feathers A Specialty.

JENNESS & McGURDY.

Importers and Manufacturers' Agents.

Crockery, China, Glassware,

Fancy Goods of all Description.

HOTEL AND STEAMBOAT GOODS,

Bronze and Library Lamps, Chandeliers, Brackets,, Etc., 73 and 75 Jefferson Ave.,

DETROIT, - MICH.

Wholesale Agents for Duffield's Canadian Lamps.

ARCTIC BAKING POWDER!

1-8 lb. Cans 6 Doz. in case 500 Gross. 75 Doz. 1-2 140 240 1200 Glass Mug 90 Tea Caddie

THE LAST TWO ASSORTED COLORS. The ARCTIC BAKING POWDER has now stood the test for ten years with a steady increasing demand.

MANUFACTURED ONLY BY THE

38 & 40 Louis Street.

Crand Rapids,

The Standard of Excellence KINGSFORD'S



STARCE.

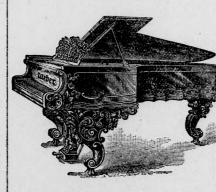
Kingsford's Oswego CORN STARCH for Puddings. Custards, Blanc-Mange, etc. THE PERFECTION OF QUALITY.

WILL PLEASE YOU EVERY TIME!

ALWAYS ASK YOUR GROCER FOR THESE GOODS.

WEBER

Grand, Square and Upright Pianos.



The Weber Piano is recognized beyond controversy as the Standard for excellence in every particular. It is renowned for its sympathetic, pure and rich tone combined with greatest power. The most eminent artists and musicians, as well as the musical public and the press, unite in the

The Weber Stands Unrivaled

Sheet music and musical merchandise Everything in the musical line.

Weber Pianos, Fischer Pianos, A B. Chase Organs, Smith Pianos, Estev Organs, Hillstrom Organs,

JULIUS A. J. FRIEDRICH.

(Successor to Friedrich Bros.)

30 and 32 Canal St., Grand Rapids, Mich.

DETROIT SOAP CO.,

DETROIT, MICH.,

Manufacturers of the following well-known Brands

SOAPS

QUEEN ANNE, MICHIGAN, TRUE BLUE,

MOTTLED GERMAN, ROYAL BAR, SUPERIOR,

CZAR, MONDAY,

MASCOTTE, PHŒNIX,

WABASH, CAMEO,

AND OTHERS.

For Quotations address

W. G. HAWKINS,

GRAND RAPIDS, MICH. Lock Box 173, Selesman for Western Michigan.

GURTISS & DUNTON,

Davenport, Is

OPEN AT THIS END

Everything in the Paper Line.

Rockfalls, Childs, Sterling, Economy, W. & T. PURE JUTE MANILLA.

GENERAL WOODENWARE,

OIL CANS... GOOD ENOUGH PEEK-A-BOO, CONGRESS.

AXE HANDLES, BASKETS, CLOTHES BARS, BRUSHES,

LINES AND PINS, MOPS. TUBS AND PAILS, BOWLS,

Everything in the Woodenware Line.

WEDNESDAY, FEBRUARY 8, 1888.

LEISURE HOUR IOTTINGS.

BY A COUNTRY MERCHANT.

If the titular deity, who is said to preside over sundry observances that are neculiar to the Fourteenth day of February, would mingle a little practical business with the verbose sentimentality, gush and foolishness of the anniversary, he would find himself in much greater favor with individuals who have passed the age of sentimentality, gush and foolishness. Now, I don't object to St. Valentine's suggesting combinations of hearts, and arrows, and cupids, and vine-trellised cottages, and gondolas, and flower gardens, and rosetinted skies to bread-and-butter misses and half-fledged youngsters, but if he would divert the time employed in pursuading people to send glaring and hideous caricatures -which rarely possess the merit of humor, and are nearly always calculated to distort and ridicule real or alleged defects—to persuading parties to make the day an occasion for dissipating a portion of the gloom and depression of life, he would certainly add enormously to the ranks of his devo-

If, for instance, the saint could by some process induce a portion of the great body of delinquents, to make the Fourteenth of February an occasion for surprising and giving his real name. delighting struggling and almost discouraged tradesmen, by sending them valentines enclosing the amount of their accounts, how many of those depressed dealers would welcome the day with eagerness and delight. Then, again, he might arrange affairs so that, on this occasion, now devoted almost exclusively to rather mawkish sentiment, unthinking foolishness and, often, studied anonymous impertinence, the anxious office seeker should receive his commission; the veteran his long-delayed pension; the expectant heir the notification of his inheritance; the principal in a lawter his "call" to new and richer pastures; the lawyer his most important "brief" of the year; and divers and sundry other impecunious, anxious and expectant parties, missives, in the shape of valentines, that would dissipate their monetary troubles and dispel their anxiety.

A couple of years ago, on the eyening of the Thirteenth of February, Deacon Crossgrain, our neighbor Smiley, and myself, were seated around a comfortable fire, manufacturing huge wreaths of smoke, and discussing various matters, when Crossgrain's three children entered the store and began importuning the old man for some money to buy valentines. Now Crossgrain, in modern parlance, is "well heeled," but nothing is more distasteful to him than the purchase of articles that could not be classed as "necessities," and when an unsatisfactory compromise had been effected with the youngsters, and they had departed, the Deacon exclaimed:

"Of all the senseless and rediculous customs that the human family is afflicted with I class this valentine business the greatest. I can see some sense and perhaps a partial return for the expense in the observance of ne of the holidays, but who ever heard of an individual that receive any real benefit or DILWORTH BROTHERS, Proprietors, of even lasting satisfaction through the distribution of Uncle Sam's mails on the Fourteenth of February?"

"I have!" said Smiley, promptly; "although not perhaps in exactly the sense you intend. In '65 I came out of the army considerably demoralized in health, and with an excess of lead about my anatomy. Finding farming impossible I sold my forty acre patch and invested it in a small trading business, and for three or four years paid expenses and kept my credit in fair shape. But during these years my family increased and my trade began to decrease, and in the early part of February, 1870, I found myself involved to that extent that I could see no way to extricate myself from my financial difficulties. To add to my troubles my wife and two children were taken sick, and a heavy doctor's bill accumulated; three or four of my heaviest creditors moved West without settling up, and an alleged friend, whose note I had endorsed, left the matter for me to adjust.

"On St. Valentines day, about eleven o'clock the sheriff attached all my property. their dues, and my total cash assets were inside of ten dollars.

"I have no excuse for cowardice, or deficiency in manhood, except the fact that my wounds and disability, added to my other troubles, so completely unnerved and depressed me that I could, by no process of soning, convince myself that I was of the remotest use to the world, my family or myself; and I deliberately formed a resolution to depart at once by the 'poison route.' After making what must have seemed an exceptionally affectionate visit to the sick ones, I went into our humble parlor, laid down upon the lounge, and was deliberately preparing for the 'shuffling off' process, when my little six-year-old burst into the room and exclaimed eagerly:

" 'Oh papa! I've been over to the post office to see if I'd got a valentine, and just see what a pretty one somebody's sent me; and here's two for you, but I'm 'fraid papa they ain't nice like mine!'

"I listlessly opened one of the envelopes

and a draft dropped out. The letter was dated in a Western mining town, and was written by my old comrade F---, the reckess spendthrift and irresponsible major of the -st. It reminded me of a fact that had occurred to me numberless times; that I had in '64 lent him \$300, and it informed me that he had reformed and was prosperous beyond expectation and that he enclosed me, with thanks and undying regards, a draft to cover the loan, with compound interest to date.

"Under certain circumstances, gentlemen, money is a wonderful tonic, and my desire for self-extermination rapidly evaporated. The other enclosure was from the pension office at Washington. It informed me that my application, which had been 'holding fire' for years. had been favorably passed upon, and in it was inclosed a draft on the New York Sub Treasury for several hundred dollars. Altogether my 'valentines' more than covered all my indebtedness, and laid the foundation for an, eventually, successful business.

"There, Crossgrain! Your challenge induced me to refer to a matter-I mean the poison episode-of which even my family is first putting up these brackets in any localignorant, and, of course, I expect that the confession will not be made public. The circumstance is somewhat antiquated, but neither of you would like to have such a matter, ancient as it is, made the subject of Wholesale Commission Merchant old woman's gossip the balance of your

Smiley may accuse me of making his secret public, but he can't accuse me of

LUCIUS C. WEST,

Attorney at Patent Law and Solicitor
of American and Foreign patents
fice, London, Eng. Practice in U. S. Courts. Circulars
free. LUCIUS C. WEST,

UTILITY AND ECONOMY SAELVING Koch Patent • ADJUSTABLE \$ SHELF = REVERSIBLE SAELVING
(AN BE READILY
PUT UP BY AAY
OA'E AND MOVIED EASILY AS STOCK ONE BRACKET SUITABLE FOR VARIOUS WIDTAS OF SAELVING. PATENTED OCT. 19, 1887. Manufactured by

KOCH A. B. CO. 354 MAIN ST., Liberal discount to the trade, or parties

JOHN H. REDMOND.

335 Broadway, - Albany, N. Y., P. O. BOX 215.

Liberal Cash Advancements on Consignments. Marking Plates free. Correspondence and Consignments Solicited. References furnished.

Poultry, Butter and Eggs a Specialty.

REEDER, PALMER & CO.

Wholesale Boots and Shoes. STATE AGENTS FOR LYCOMING RUBBER CO., suit his announcement of victory; the minister his "soll" to new and righer postures: 24 Pearl St., Crand Rapids, Mich., TELEPHONE II

PERKINS & HESS Hides, Furs, Wool & Tallow,

NOS. 122 and 124 LOUIS STREET, GRAND RAPIDS, MICHIGAN. WE CARRY A STOCK OF CAKE TALLOW FOR MILL USE.



Retail Grocers who wish to serve with GOOD COFFEE would do well to avoid Brands that require the support of Gift Schemes, Prize Promises or Lottery Inducements.

Which Holds Trade on Account of Superior Merit Alone.

Sale by all Jobbers at Grand Rapids, Detroit,

Saginaw, East Saginaw and Bay City.

AMOS S. MUSSELMAN & CO.,

Wholesale Grocers.

21 & 23 SOUTH IONIA ST.,

GRAND RAPIDS, MICH.

CEO. E. HOWES.

C. N. RAPP, Manager,

JOBBER IN

The physician and several other local creditors were speedily on hand clamoring for local creditors were speedily on the local creditors were speed SPECIALTIES:

Oranges, Lemons, Bananas.

3 Ionia St., CRAND RAPIDS, MICH.

House and Store Shades Made to Order.

ELSON BROS. & CO..

68 Monroe Street, Grand Rapids.



Increase Your SALES AND PROFITS BY HANDLING LION COFFEE

ABSOLUTE SATISFACTION

To Consumers, and is, Consequently, a Quick and Easy Seller,

Lion Coffee has more actual Merit than any Roasted Coffee sold at the price either in Packages or in Bulk and storekeepers all over the State of Michigan and elsewhere who are not already handling Lion are urged to give it a trial. We cheerfully answer all communications regarding prices, etc. Convenient shipping depots established at all prominent cities, securing quick delivery. For sale by all the wholesale trade everywhere. Manufactured by the Woolson Spice Co., Toledo, Ohio.

L. WINTERNITZ, Resident Agent,

Grand Rapids, Mich.

BUNTING & DAVIS.

Commission Merchants.

Specialties: Apples and Potatoes in Car Lots.

20 and 22 OTTAWA ST., GRAND RAPIDS, MICH.

W. Steele Packing & Provision Co.

MEATS.

Stock Yards and Packing House, Grandville Ave.,

Grand Rapids, - - Mich 26 28, 30 & 32 Ottawa Street,

WIGWAM SLIPPERS.



Send Your Spring Orders to MAYHEW.

.10 00 | Youth's and Misses...

eket and Wales-Goodyear Rubbers, Boston Knit and Wool Boots G. R. MAYHEW, Grand Rapids.

MICHIGAN CIGAR

BIG RAPIDS

MICH

RINDGE, BERTSCH & CO.,

SHOES

BOSTON RUBBER SHOE CO. 14 and 16 Pearl Street, Grand Rapids, Mich

WM. SEARS & CO.

Cracker Manufacturers,

Agents for

AMBOY CHEESE

37, 39 & 41 Kent Street. Grand Rapids, Michigan.

CURTISS, DUNTON & ANDREWS **ROOFERS**

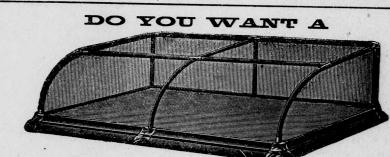
Good Work, Guaranteed for Five Years, at Fair Prices.

Grand Rapids, -Mich.

MOSELEY BROS.

Fruits, Seeds, Oysters & Produce,

ALL KINDS OF FIELD SEEDS A SPECIALTY. If you are in Market to Buy or Sell Clover Seed, Beans or Potatoes, will be pleased to hear from you.



If so, send for Catalogue and Price-List to

HEYMAN & CO., 63 and 65 Canal St. Grand Rapids. 63 and 65 Canal St.



RISING SUN BUCKWHEAT.

Guaranteed Absolutely Pure.

NEWAYGO ROLLER MILLS. Newaygo, - Mich.



"Now, John, don't fail to get some of the DINGMAN SOAP. Sister Clara writes that it is the best in the world for washing clothes and all house - cleaning work."

FOR SALE BY

Hawkins & Perry GRAND RAPIDS, MICH.

HESTER & FOX,

SAW AND CRIST MILL MACHINERY.



Planers, Matchers, Moulders and all kinds of Wood-Working Machinery, Saws, Belting and Oils.

And Dodge's Patent Wood Split Pulley. Large stock kept on hand. Send for Sample Pulley and become convinced of their superiority. 44, 46 and 48 Se. Division St., GRAND BAPIDS, MICH.

Broceries.

The Fourth Social Success of the Loca Grip Carriers.

So far as THE TRADESMAN is able to ascertain, Grand Rapids is the only city of any size in the country where the traveling men and their wives are able to get together twice a year and enjoy a day and evening in ocial pleasures. The annual summer picnic of the Grand Rapids Traveling Men's Association has come to be looked upon as a feature of the heated term, and, in no less degree, the annual winter ball of the fraternity has grown to be one of the events of the social season.

The fourth annual social party was held at Metropolitan Hall last Friday evening and was no exception to its predecessors in point of attendance, sociability and general good feeling. All the boys wore their store niles and their wives were arrayed in garments which will make the expense accounts uncommonly large for the next few recks-providing, of course, there is any ection between to two. Dancing was indulged in from 9 o'clock until nearly midnight, when all hands adjourned to Sweet's Hotel for supper. Through an unfortunate hitch in the arrangements, seats in the dining room were prepared for about twenty less than should have been the case, in consequence of which a dozen couples-including the President of the Association-were compelled to occupy the parlor for the space of an hour. The supper provided for the first contingent is said to have been admirably served, but those who came last were ireated with about as much respect as would ordinarily be accorded a gang of tramps. Dancing was resumed at the hall shortly after 1 o'clock and everything passed off as "merrily as a marriage bell" until adjournment. Success No. 4 may now be inscribed on the banner of the G. R. T. M.

Treasurer Seymour furnishes THE TRADESMAN his usual semi-annual report, as follows:

	RECEIPTS.	
Control of the Control	DISBURSEMENTS.	\$231.56
	For hall and checkers. \$16.00 For music. 24.00 For printing. 28.85	
	For ribbon	
	For wrinting programs. 98.25 For wrinting programs. 1.00	\$174.45
	Balance on hand	\$57.11

Purely Personal. Frank Jenison, the Manton merchant, was

in town over Sunday. Daniel Lynch paid a visit to East Liver-

pool and Pittsburg last week. M. J. Wrisley, of Lakeview, is compiling a 600-page volume comprising the efforts of

Michigan poets only, and wishes the address of every verse writer in the State. Geo. H. Reeder, of the firm of Reeder Palmer & Co., has gone to Williamsport, Pa., to interview the Lycoming Rubber Co.,

for which factory his house is distributing agent in this territory. Sumner M. Wells, store salesman for Clark, Jewell & Co., failed to put in an ap- SOLID BRAND OYSTERS.

pearance Monday morning, but he sent down word to uncork a box of cigars for the boys while he juggled the nursing bottle. It's a girl and weighs eight pounds. Geo. H. Rainouard, the Bridgeton mer-

chant, is in town for a couple of days as a witness in the United States Court in the matter of R. S. Shiffert and Ed. English, who were arrested by the U. S. authorities FOR SALE

agency business, two years as chief clerk in the Grand Rapids office, and is well qualified to assume the duties and responsibilities of local manager.

The Grocery Market.

Sugars have taken a slight downward movement and package coffees tumbled down another 1/2c on Monday. Well-informed members of the grocery trade exress the belief that a decline of 1/2c per ek will be witnessed for at least a month to come. Beans continue to get scarcer and tend higher. Procter & Gamble and Kirk both announce advances in their brands, ranging from 15c to 50c per box and Kirk is out with a circular, announcing that hereafter the Michigan trade will be handled exclusively through the jobber. Business in the grocery line is moderate in volume, but collections are fully up to the average for this season of the year.

Lenten Fish and Oysters.

F. J. Dettenthaler is well supplied with fish and oysters of all kinds for the Lenten trade and is prepared to supply dealers, ather jobbers or retailers, with anything in his line on short notice. Those who have never dealt with him would do well to send for quotations without delay and his old tomers-well, they'll keep right on in the old way without any suggestions from THE TRADESMAN.

The Michigan Central's Niagara. The Michigan Central's Niagara.

The Michigan Central does not assume the ownership of Niagara Falls, but it does for to its passengers from its station at Falls View, the grandest and most comprehensive spectacle that the great cataract afterds. It is the only road that runs directly by the falls, and from this point all parts of the cataraet, the angry rapids above and the boiling cauldron below, are in full view. At this season, when the cliffs are hung with gigantic icleles, and the trees and imposery covered with curious formations of frozen spray, the scene reaches, in the language of Bayara Taylor, "the climax of the county."

ally for THE TRADESMAN There's something, love, for us to do, So let us act without ado, Before the eve distills her dew,

M. J. WRISLEY. Buy flour manufactured by the Crescent Roller Mills. Every sack warranted. Voigt Milling Co.

HARE NO EGNAT!

They Please Everybody.

FAMILY. **HEADLIGHT** and

SOAPS are conceded by all to be the soaps ever sold in Michigan.

Commendations are coming in daily. Send for price list.

Grand Rapids Soap Co.

We offer in car load lots good Timothy Hay. We have the output of four presses and can offer it in any quantity. Write for prices.

LAMOREAUX & JOHNSTON,

71 Canal St., Grand Rapids.

EDWIN FALLAS PROPRIETOR OF VALLEY CITY COLD STORAGE, JOBBER OF

Butter, Eggs, Lemons, Oranges. And Packer of

Facilities for canning and jobbing oysters are unsurpassed. Mail orders filled promptly at lowest market price. Correspondence solicited. A liberal discount to the jobbing

217, 219 Livingston St.,

Grand Rapids.

for illegally carrying the government mails.

A. W. Ferguson has been engaged to succeed C. N. McWhorter as local representative for R. G. Dun & Co. Mr. Ferguson has had twelve years' experience in the agency business, two years as chief clerk in

WARRENS	Stau
Soft, pliable and absolutely unbreaks dard quality 15 cents per yard. Cloth cents. Satin covered 25 cents. For sale ever	ble. Sta
MINE MADIES	

TIME TABLES.

Grand Rapids & Indiana GOING NORTH & Mackinaw Ex.....9:05 a m 11:30 a m

Saginaw express runs through solid. 7:00 a. m. train has chair car to Traverse City. 11:30 a. m. train has chair car for Petoskey and naw City. 5:05 p. m, train has sleeping cars for Petoskey and fackinaw City.

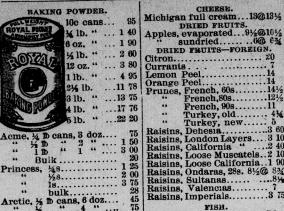
Vayne Express. 10:30 a m 11:35 a m 12:35 a m 12:30 a m 13:35 a m 13:30 p m rise City and Mackinaw Ex. 11:30 p m con the p m train has parlor chair ear for Cincinnation p m train has Woodruff sleeper for Cincinnation p. m. train connects with M. C. R. R. at Kalama r Battle Creek, Jackson, Detroit and Canadier, arriving in Detroit at 10:45 p. m. Muskegon, Grand Rapids & Indian

Michigan Central.

Grand Rapids Divis	ion.
DEPART.	
Detroit Express	6:15 a
Day Express	1:10 p
*Atlantic Express	6:50 a
ARRIVE.	
*Pacific Express. Mail Grand Rapids Express. Mixed. *Dally. All other daily except Sunrun on Atlantic and Pacific Express to Detroit. Parlor cars run on Day E. Rapids Express to and from Detroit tions made at Detroit with all throug M. C. R. R. (Canada Southern Div.) O. W. Ruggless, Gen'l Pass, and Tick Chas. H. Norkis, Gen'l Agent.	3:00 p

Kalamazoo Div	rision.
Leave.	Arrive.
Ex. & Mail. N. Y. Mail.	N. Y. Mail. N. Y.
4:35 p m 7:45 a m Grand Rapid	
5:55 p m 9:02 a m., Allegan	
6:55 p m 10:06 a m. Kalamazoo	
8:30 pm 11:35 am White Piged	
2:30 a m 5:05 p m. Toledo	
8:30 a m 9:40 p m Cleveland	
2:50 p m 3:30 a m Buffalo	
5:40 am 7:10 pm. Chicago	
A local freight leaves Grand Ra	
ing passengers as far as Kalama	200. All trains d
except Sunday	
	4.10

WHOLESALE PRICE CURRENT.



" 14 " 2 " 1 40
" 1 " 2 " 2 40
" 1 " 2 " 2 40
" 1 5 " 1 " 12 00
Victorian 1 15 (tall,) 2 doz. 2 00
Diamond, "bulk," 15
Absolute, ½ 15 cans, 100
cans in case 11 75
Absolute, ½ 15 cans, 50
cans in case 10 00
Absolute, 1 b cans, 50 cans
in case 18 75
Telfer's ½ 15, cans, 6 doz in
case 2 70

" No. 2, ½ bbls 75

8 oz........3 50 No. 2 Taper ..1 25 No. 4 ... 1 75 No. 4 "...1 75 ½ pint, r'nd. 4 50 1 "...9 00 No. 3 panel...1 10 No. 8 "...2 75 No. 10 "...4 25 BROOMS. FARINACEOUS GOODS.

Fancy Whisk CHOCOLATE.
Runkle Bros'.. Vien. Sweet
Premium...
" " Hom-Cocoa
" Breakfast.. COCOANUT 1s and ½s... MATCHES.

Oshkosh, No. 2...... Oshkosh, No. 8..... Oshkosh, No. 8 Swedish ... Richardson's No. 8 sq... Richardson's No. 9 sq... Richardson's No. 7½, rnd. Richardson's No. 7 rnd. Woodbine, 300. COFFEE-GREEN. MOLASSES.

OATMEAL

OATS-ROLLED.

Good Louisiana....

80 Pocket, F F D....2 10@2 2

SAUCES.

DeLand's pure.....

Dwight's Sea Foam Cap Sheaf

28 Pocket 1003 to pockets. Saginaw or Maniste Ashton, bu. bags...

Ashton,4 bu. bags.... Higgins' bu. bags..... American, ½ bu. bags. Rock, bushels.....

Warsaw, bu. bags.

London Relish, 2 doz.

Allspice
Cassia, China in mats.
Batavia in bund.
Saigon in rolls.
Cloves, Amboyna.
Zanzibar.
Mace Batavia.
Nutmegs, fancy.
No. 1.
No. 2.
Pepper, Singapore, black

Pepper, Singapore, black.

Allspice...... Cassia, Batavia.

" and
" Saigon....
Cloves, Amboyna.
" Zanzībar..
Ginger, African...
" Cochin...
" Jamaica...
Mace Batavia....
Mustard, English...
" a

"Trieste......
Nutmegs, No. 2.....
Pepper, Singapore black

STARCH.

Absolute Pepper,

SPICES—GROUND—IN BULL

Java..... Maricabo..... Costi Rica..... Mexican..... Santos..... Rio, fancy. Rio, prime.... Rio, common... OIL. Michigan Test.....

To ascertain cost of roasted coffee, add ½c per ib. for roasting and 15 per cent. for shrink-COFFEES-PACKAGE. 30 lbs 60 fbs 100 fbs

Magnolia.....
Honey Bee...24%
German
German, bins.
Arbuckle's Ariosa
Avorica McLaughlin's XXXX COFFEES—SPECIAL BRANDS. Bell-Conrad Plan. Java....31 " Mocha..32 " Javoka. 29 Mex....19

Thompson & Co.'s Hon. B..25

Butter..... Family Butter.

ancy Oyster..... Cannel Fish.
Clams, 1 b, Little Neck.
Clam Chowder, 3 b.
Cove Oysters, 1 b stand.
Cove Oysters, 2 b stand.
Lobsters, 1 b picnic.
Lobsters, 1 b star.
Lobsters, 2 b star.

ples, gallons, stand... gg Plums, stand..... Freen Gages. 1 50 Peaches, all yellow, stand 2 65 Peaches, seconds 2 25 Peaches, pie 1 60@1 65

pberries, extra.... trawberries .

Pure Sugar, 1/4 bbl27@3 Sugar Creams.... Frosted Creams.... Graham Crackers... Oatmeal Crackers... TOBACCOS-PLUG. P. L.... Corner Stone

VINEGAR. White Wine MISCELLANEOUS. Bath Brick imported .
do American.

Candles, Star.
Candles, Hotel.
Camphor, oz., 2 b boxes.
Extract Coffee, V. C...
do Felix. Fire Crackers, per box... Gum, Rubber 100 lumps. Gum, Rubber 200 lumps. Sauer-kraut, 30 gals.

CANDY, FRUITS and NUTS follows: Standard, 25 b boxes..... Twist, do Cut Loaf do10 MIXED.

MIXED.

Royal, 25 b pails. 8½@ 9

Royal, 200 b bbis. 8½

Extra, 25 b pails. 10

Extra, 260 b bbis. 9

French Cream, 25 b pails. 11

Cut loaf, 25 b cases. 10

Broken, 25 b pails. 10

Broken, 25 b pails. 9

FANCY—IN 5 b BOXES.

Lemon Drops. 1

Sour Drops. 1

A B Licorice Brops.
Lozenges, plain.
Lozenges, printed.
Imperials
Mottoes
Cream Bar.
Molasses Bar.
Caramels.
Hand Made Creams
Plain Creams

Plain Creams..... Decorated Creams.... Wintergreen Berries ..

Imperials in pails.... Imperials in bbls.... FRUITS.

Lemons, rancy ... 3 75Q4 00
Figs, layers, new ... 12 ©16
Figs, Bags, 50 b ... 6 @ 7
Dates, frails do ... 0 5½
Dates, ¼ do do ... @ 6½
Dates, Fard 10 b box % b .. 3
Dates, Fard 50 b box % b .. 7
Dates, Persian 50 b box % b .. 7
NITS.

F. J. Dettenthaler quotes a follows: OYSTERS. Fairhaven Counts...

FRESH FISH.

FRESH MEATS.

The Grand Hapids Packing & Provision Co. uote as follows:

PORK IN BARRELS.

SMOKED MEATS-CANVASSED OR PLAIN. DRY SALT MEATS.

LARD IN TIN PAILS.

3 h Pails, 20 in a case.

5 h Pails, 12 in a case.

10 h Pails, 6 in a case. 20 h Pails, 4 pails in case....

SATSAGE—FRESH AND SM
Pork Sausage.
Ham Sausage.
Tongue Sausage.
Frankfort Sausage.
Blood Sausage.
Blood Sausage.
Bologna, straight.
Bologna, thick.
Head Cheese.

SAUSAGE-FRESH AND SMOKED.

HIDES, PELTS AND FURS.

Wool.
Fine washed % b 18@20 Coarse washed ... 20@28
Medium ... 20@28 Unwashed ... 12@1

Perkins & Hess pay as follows:

Deer Skins, dry, Red Coats, per lb.

Curtiss & Dunton quote as follows:

Curtiss & Dunton quote as:
Standard Tubs, No. 1.
Standard Tubs, No. 2.
Standard Tubs, No. 3.
Standard Pails, two hoop.
Standard Pails, three hoop.
Pails, ground wood
Maple Bowls, assorted sizes.
Butter Pails, ash.
Butter Ladjes

Vashboards, Northern Queen

Apples-\$2.50@\$3 per bbl.

solid packed and 21c for rolls.

Carrots-30@35c per bu.

Celery-25 \$ doz.

Very scarce.

3@13%c.

els. 25c.

Potato Masher

Diamond Market.

WOODENWARE.

BASKETS.

PRODUCE MARKET.

Bean-Hand-picked mediums are very

carce, readily commanding \$2.25@\$2.50 per bu.

Butter-Jobbers pay 20c for choice dairy and

Butterine-Creamery, 16c for solid packed

and 17c for rolls. Dairy, 131/2c for solid packed

and 141/2c for rolls. Extra creamery 20c for

Cabbages-\$6@\$10 per 100, according to size.

Cheese-Jobbers are holding their stocks at

Cooperage-Pork barrels, \$1.25; apple bar

Cranberries-Wisconsin Bell and Bugle ar

n good demand at \$3.75 per box or \$11 per

bbl.
Dried Apples—Jobbers hold sun-dried at 6c and evaporated at 8½c.
Eggs—Jobbers hold fresh at 20c and limed and pickled stock at 18c.
Honey—In plentiful supply at 15@16c.
Hay—Baled is moderately active at \$14 per ton in two and five ton lots and \$13 in car lots.

car lots. Onions—Home grown, 85c per bu. Spanish

\$1.30 per crate,
Pop Corn—2½c \$ D.
Potatoes—9rer are paying 75@30c per bu
and holding at 90c.
Turnips—20@25c per doz.

GRAINS AND MILLING PRODUCTS.

sell at 22c. Grease butter is slow sale at 8c.

Beets-In good supply at 40c per bu.

BEEF IN BARRELS. Extra Mess, warranted 200 bs..... Extra Mess, Chicago Packing..... "Kansas City Packing...

TOBACCOS—SMOKING.
Rob Roy.
Peerless.
Uncle Sam.

Green ... % 10 4½ 5 Calf skins, green
Part cured ... 6 6 6½
Full cured ... 7 6
Dry hides and kips ... 6 8 8

Skunk... Wolf....

NUTS.
Almonds, Tarragona @17
" Ivaca.....16 @16½
" California 15 @16 9%@10 @11 @14% 12

"California II
Frilberts, Sicily."
Walnuts, Grenoble.
"Sicily."
French...
Pecans, Texas, H. P.
Cocoanuts, \$\frac{100}{2}\$ 100.
PEANUTS.
Prime Red, raw \$\frac{1}{2}\$ Choice do do
Fancy H.P. do do
Choice White, Va.do
Fancy H.P., Va.do
H. P. Va.

OYSTERS AND FISH.

Favorites..... Standards per gal..... Selects, per gal...... Counts, in bulk, per 100...

> 4 @ 61 71/20 8

GRAINS AND MILLING PRODUCTS.

Wheat—Ic lower. City millers pay \$4c for Lancaster and \$2c for Fulse and Clawson. Corn—Jobbing generally at 56c in 100 bu. lots and 52c in carlots.
Oats—White, 42c in small lots and 36c in car lots.
Rye—48@50c \$\fo\$ bu.
Barley—Brewers pay \$1.20 \$\fo\$ cwt.
Flour—No change. Patent \$5.40 \$\fo\$ bbl in sacks and \$5.60 in wood. Straight, \$4.40 \$\fo\$ bbl. in sacks and \$4.60 in wood.

Meal—Bolted, \$2.50 \$\fo\$ bbl.
Mill Feed—Screenings, \$15 \$\fo\$ ton. Bran, \$1g. \$\fo\$ ton. Ships, \$18.50 \$\fo\$ ton. Middlings, \$19 \$\fo\$ ton. Corn and Oats, \$22 \$\fo\$ ton.

EB

Composed of Guatemala, African and Mexican Javas, Santos, Maracaibo and tio selected with especial reference to their fine drinking qualities. The most popular brand of Blended Coffee in the market. Sold only in 50 lb. Cans and 1 lb. packages, 39, 60 and 100 lb. Cases. Mail Orders Solicited by the proprietors.

J. H. THOMPSON & CO., 59 Jefferson Ave., Detroit, Mich.

Importers and jobbers of fine Teas, Coffees, spices, Etc., Baking Powder Mfrs., Coffee Roasters, Spice Grinders. ESTABLISHED 1866.

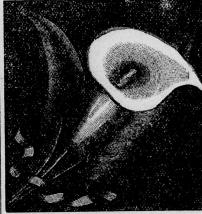
159 So. Water Street, Chicago.



We do a General Commission Business nd offer as inducements twenty years' exin this city. Ample storage facilities-full information, whether to buy or sell. It

BARNETT BROS.

Telfer Spice Company, THURBER, WHYLAND & CO.,



46 Ottawa Street, Grand Rapids. SOLE MANUFACTURERS OF

ABSOLUTE SPICES -AND-

Absolute Baking Powder.



Baking Powders, Extracts, Bluings,

GROCERS' SUNDRIES. 40 and 42 Sonth Division St., GRAND RAPIDS, - MICH

INCREASE YOUR TRADE F. J. DETTENTHALER

WHOLESALE

Salt Lake Fish

AND OYSTERS.

Packing and Warehouse,

37 North Division Street. Office, 117 Monroe St.,

GRAND RAPIDS.

SEND FOR PRICE LIST.

ALFRED J. BROWN,

BROS., FOREIGN,

TROPICAL CALIFORNIA



Bananas, Our Specialty 16 and 18 No. Division St..

GRAND RAPIDS, - MICH.

NEW YORK, RELIABLE

FOOD PRODUCTS.

[It is both pleasant and profitable for merchants to occasionally visit New York, and all such are cordially invited to call, look through our establishment, corner West Broadway, Reade and Hudson streets, and make our acquaintance, whether they wish to buy goods or not. Ask for a member of the firm.]



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A. B. WATSON, Treas..
S. F. ASPINWALL, Secy. CASH CAPITAL, \$200,000.



Anything or everything in the line of Special Furniture, inside finish of house, office or store, Wood Mantels, and contract work of any kind made to order any chart notice and in the heat on short notice and in the best manner out of thoroughly dried lumber of any kind. Designs furnished when desired.

Wolverine Chair Factor West End Pearl St. Bridge

& PERKINS

Importers and Jobbers of

AND DRUGGISTS

SUNDRIES.

DEALERS IN

PATENT MEDICINES.

DRUG CO.,

Drugs & Medicines

tate Board of Pharmac cob Jesson, Muskegon. lames Vernor, Detroit. Ottmar Eberbach, Ann Arba Jeo. McDonald, Kalamazoo. tanley E. Parkell, Owosso.

Michigan State Pharmaceutical Ass'n.
resident—Arthur Bassett, Detroit.
lest Vice-President—G. M. Harwood, Petoskey.
econd Vice-President—H. B. Fairchild, Grand Rapids
hird Vice-President—Henry Kephart, Berrien Springs
ecretary—S. E. Parkill, Owosso.
reasurer—Wm. Dupont, Detroit.
xecutive Committee—Geo. Gundrum. Frank Inglis
A. H. Lyman, John E. Peck, E. T. Webb.
ocal Secretary—James Vernor, Detroit.
ext Meeting—At Detroit, September 4, 5, 6 and 7.

Grand Rapids Pharmaceutical Society.

ORGANIZED OCTOBER 9, 1884.

President—H. E. Locher.
Vice-President—J. W. Hayward.
Secretary—Frank H. Escott.
Treasurer—Henry B. Fairchild.
oard of Censors—President, Vice-President and Sec

Soard of Censors-President, Vice-President and see retary.

Soard of Trustees-The President, John E. Peck, Geo. G. Steketee, A. F. Hazeltine and F. J. Wurzburg. wen, Isaac Watts, Wm. E. White and Wm. L. White. Committee on Trade Matters-Jonn Peck, F. J. Wurzburg. W. H. Tibbs. Committee on Legislation-J. W. Hayward, Theo. Keming, W. H. Van Leuwen. Committee on Pharmacy-W. L. White, John Muir, W. R. Kimm.

M. B. Kimm. Meetings—First Thursday evening in each eting—First Thursday evening in November ing—Thursday evening, February 2, at THE an office.

Detroit Pharmaceutical Society.

OBGANIZED OCTOBER, 1886.

Iresident—Frank Inglis.

irst Vice-President—F. W. R. Perry.

econd Vice-President—J. J. Crowley.

ecretary and Treasurer—F. Rohnert.

ssistant Secretary and Treasurer—A. B. Lee.

nnual Meeting—First Wednesday in June.

egular Meetings—First Wednesday in each month.

Central Michigan Druggists' Association President, J. W. Dunlop; Secretary, R. M. Mussell. President, J. W. Dunlop; Secretary, R. M. Mussell.

Berrien County Pharmaceutical Society.
President, H. M. Dean; Secretary, Henry Kephart.

Clinton County Druggists' Association.
President, A. O. Hunt; Secretary, A. S. Wallace.

Charlevoix County Pharmaceutical Society.
President, H. W. Willard; Secretary, Geo. W. Crouter.

Ionia County Pharmaceutical Society.
President, W. R. Culter; Secretary, Geo. Gundrum.

Jackson County Pharmaceutical Ass'n.
President, C. B. Colwell; Secretary, C. E. Foote.

Kalemaroo Pharmaceutical Association.

Kalamazoo Pharmaceutical Association resident, D. O. Roberts; Secretary, D. McDonald. Mason County Pharmaceutical Society.
President, F. N. Latimer; Secretary, Wm. Heysett.
Mecosta County Pharmaceutical Society.
President, C. H. Wagener; Secretary, A. H. Webber.
Monroe County Pharmaceutical Society.
President, S. M. Sackett; Secretary, Julius Weiss. Muskegon County Druggists' Association

President, E. C. Bond; Secretary, Geo. L. LeFevre.

Muskegon Drug Clerks' Association.
President, C. S. Koon; Secretary, Geo. L. LeFevre.

Newaygo County Pharmaceutical Society.
President, J. F. A. Raider; Secretary, A. G. Clark.

Oceana County Pharmaceutical Society.
President, F. W. Fincher; Secretary, Frank Cady.

Saginaw County Pharmaceutical Society.
President, Jay Smith; Secretary, D. E. Prall.

Tuscola County Pharmaceutical Society.
President, E. A. Bullard; Secretary, C. E. Stoddard.

Manistee County Pharmaceutical Society.
President, W. H. Willard; Secretary, A. H. Lyman.

Grand Rapids Pharmaceutical Society. At the regular monthly meeting of the Grand Rapids Pharmaceutical Society, held at THE TRADESMAN office last Thursday evening, the following communication was

We, the undersigned retail druggists of Kent and Barry counties, do hereby signify our desire to join the Grand Rapids Pharmaccutical Society and comply with its rules and regulations, provided every retail drug-gist in above counties will also join: Nagler & Beeler, Caledonia. C. F. Williams, Caledonia.

J. W. Armstrong, Bowen's Mills. Severance & Rich, Middleville. J. A. Baughman & Buel, Hastings. E. H. Latarop, Hastings. W. J. & L. L. Holloway, Hastings. W. H. Goodyear, Hastings. D. E. Watters, Freeport.

H. C. Peckham, Freeport. D. B. Kilpatrick, Woodland. L. E. Benson & Co., Woodland. John Q. Look, Lowell. Yeiter & Look, Lowell. Clark & Winegar, Lowell. Hunt & Hunter, Lowell.

W. L. White moved that the communication be accepted and the persons who signed the same be invited to join the Association at the next meeting, Also that the druggists at Ada, Rockford, Cedar Springs, Sand Lake, Berlin, Coopersville, Grandville, Watters, Freeport Neal McMillan, Rockford, C Tuxbury, Sullivan Hang, Grand Hayen and Jenisonville be extended a similar invitation by the Secretary. The motion was

President Locher announced the following standing committees:

On Trade Matters—John Peck, F. J. Wurzburg, W. H. Tibbs.
On Legislation—J. W. Hayward, Theo. Kemink, W. H. Van Leuwen. On Pharmacy—W. L. White, John Muir,

ing, for a time, in order that the out-of- has advanced. Qil spearmint has declined. town members may be able to attend the Alcohol has advanced again 2c. The Trust

OFFICE 65 NO. IONIA ST.,

Following the transaction of other unimrtant business, the meeting adjourned.

Protecting American Oil of Peppermin A. M. Todd in Oil, Paint and Drug Reporter.

The prospects for oil of peppermint have improved. An attempt to trade on the good name which American peppermint has achieved by importing the Japanese imitation and bottling it in United States bonded to have been supplied to the control of the tion and bottling it in United States bonded warehouses in packages imitating American brands, was recently made, and an order secured from the Secretary of the Treasury to that effect by New York parties. In granting this request, the Secretary of the Treasury was undoubtedly not aware of the real intent of the matter, which could hardly be looked upon as anything else than one of the worst systems of adulteration. As the Japanese oil is sold under the name of "Peppermint," he was probably not aware that

permint," he was probably not aware that it is the product of a plant vastly different from the true American peppermiat, men tha piperita. The Japanese oil is produced from a totally distinct plant, mentha arvensis, which is more related to the pennyroyal than to peppermint. The leaves of the plant have

an odor of pennyroyal in a high degree, the flowers, also, having the same cup-shaped form as the pennyroyal, and being likewise disposed at the axles. The true pepper-mint, both American and English, flowers only at the extremities of the stems, the flowers being conical in form. Regarding the relative value of the Japanese plant, mentha arvensis, I refer to Drs. Hanbury and Fluckiger, the highest authorities in the world, who, in the latest entition of the "Pharmacographia," page 485, say as follows: "One grower of peppermint known to us (at Micham) was compelled to abandon the authination project the don the cultivation, owing to the enormous increase of mentha arvensis, which could not be separated and which, when distilled with the peppermint, ruined the flavor of the latter."

Foreseeing that the effect of the above

mentioned order would be injurious to the good name of the American oil, I addressed the Secretary of the Treasury, stating the facts in the case and the pernicious effects arising from the use of his order. So soon as the real facts in the case were known to the Secretary, he promptly issued an order revoking his former one.

It will be interesting to learn what will be the next move made by the adulterators in this country. They may possibly adopt the plan which a party in Liverpool is using, who is advertising "New American oil of peppermint, splendid crop! 10s 6d per lb. sterling, or if cash is remitted with order, 10s per lb." Knowing that it was impossible for him to sell the genuine article at these prices, I ordered a bottle through the of the Chemist and Druggist, London. I found it to contain not even a trace of genuine peppermint, but the Japanese variety with an extremely rank odor. It was more rank than the notorious "Michigan Peppermint," so-called, purporting to come from "Evart, Michigan Co., U. S." It is to be hoped that the journals of the country will, by denouncing such swindles, help to maintain a high reputation which has been secured for the American industry by many years of toil and watchfulness.

VISITING BUYERS.

The following retail dealers have visited the market during the past week and placed orders with the various houses:

L R Rogers, Irving
W W Forrester, Pierson
Baker & Baker, Roekford Chas Brott, Canada Cornell Runnels, Corning
Frank Jenison, Manton
J J Williams, White Cloud
O Trumble, West Olive
H Perigard, Muskegon
Houghtaling & Lichty
Hastings
A Purchase, So Blendon
John Farrowe, So Blendon
J W Pessiak & Bro,
I W W Pessiak & Bro,
I M J Reid, Grastan
I V R Purmeulen, Beaver
I M J Reid (Fastan)
I M Fessian Grastan
I W Pessiak & Bro,
I M J Reid, Grastan
I V R Person
I M J Reid, Grastan
I V R Purmeulen, Beaver
I M H Palmon, Fishan & W W V Person
I M J Reid, Grastan
I V R Purmeulen, Bawen, Pishak & Bro,
I M J Reid, Grastan
I V R Purmeulen, Bawen, Pishak & Bro,
I M J Reid, Grastan
I V R Purmeulen, Bawen, Pishak & Bro,
I M J Reid, Grastan
I V R Purmeulen, Bawen, Pis

The Drug Market.

The three staples, quinine, opium and morphia, are without change, but are weak and prices are unsettled. Balsam copaiba continues to harden in price. The supply is very light and very little is coming forward. It was decided to hold the regular meet- Balsam fir is advancing. Gum camphor is ings in the afternoon, instead of the even-very firm at the advance. Po. gum gamboge is "getting there."

Michigan Board of Pharmacy.

Muskegon, Feb. 1, 1888.

Muskegon, Feb. 1, 1888.

Dear Sir—A meeting of the Michigan Board of Pharmacy, for the purpose of examining candidates for registration, will be held in new Royal Arcanum hall, 74 Waterles to street, Grand Rapids, Tuesday and Wednesday, March 6 and 7, 1888.

Candidates for the registered pharmacist certificate will please report at the hall at 9 o'clock, Tuesday morning, March 6. The examination will occupy two days.

Candidates for the assistant pharmacist's certificate will please report at the hall at 9 o'clock, Wednesday morning, March 7. This examination will occupy one day.

Yours respectfully, Jacob Jesson.

Sec'y.

CINSENC ROOT. Peck Bros., Druggists, Grand Rapids, Mich.

FOR SALE!

A drug stock in the lively and booming town of St. Ignace. Population 3,000. Apply to J. H. Thompson & Co., Detroit, Michigan.

D. D. COOK

Valley City Show Case Factory, Manufacturer of

SHOW CASES

Prescription Cases and Store Fixtures. SEND FOR CATALOGUES. My Prices are Lower than any of My Competitors. Estimates Fur-nished on Application.

38 West Bridge street, Grand Rapids.

PECKHAM'S

Peckham's Croup Remedy is prepared especially for children and is a safe and certain cure for Croups, Whooping-Cough, Colds, and all bronchial and pulmonary complaints of childhood. Druggists make no mistake in keeping Peck-ham's Croup Remedy in stock.

Trade supplied by Hazeltine & Perkins Drug Co., Grand

Rapids.
Farrand, Williams & Co., Detroit.
James E. Davis & Co., Detroit.
Peter Van Schaack & Sons, Chicago.

FOR ATTRACTIVE ADVERTISING MATTER ADDRESS THE

DR. H. C. PECKHAM.

"Peckham's Croup Remedy is the mos reliable and satisfactory proprietary medicin I handle. My sales are constantly increasing." —W. H. Goodyear, Druggist, Hastings, Mich.



EXCLUSIVE

WHOLESALE CIGAR HOUSE.

Direct Importers of Imported and Key West Cigars,

Agents for Ottenberg's Partidoes & Gladstone Cigars.

FROM DEALERS WE SOLICIT A TRIAL ORDER.

GRAND RAPIDS, - MICH. And the Wholesale Druggists of Detroit

- '- GRAND RAPIDS, MICH.

Acme White Lead & Color Works, DETROIT.



ACME PREPARED PAINTS. Which for Durability, Elasticity, Beauty and Economy are Absolutely Unsurpassed.

F. J. WURZBURG,

WHOLESALE AGENT, Grand Rapids, - Mich.

THE IMPROVED

American Pocket Battery, FOR PHYSICIANS AND FAMILY USE.



Points of Superiority: Portability, Power, Durability, Compactness, Strength of Cur-rent, Patent Hard Rubber Revoluble Cell, Water Tight, Convenience, Can be Carried in the Pocket Charged. Price \$10. Dis. to the Trade.

The Electro Medical Battery Co., KALAMAZOO, - MICH.

Hazeltine & Perkins Drug Co.

Manufacturers' Agents, GRAND RAPIDS, MICH.



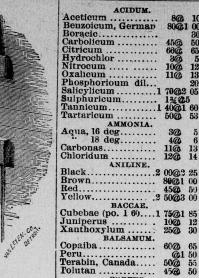
A beautition, decorated Metal Box, with bionze label pull, GIVEN FREE with every dozen boxes of COLGAN'S TAFFY TOLU

Specially Designed for a Herbarium. Suitable when empty for preserving, under proper abel, herbs, roots, s eds, spices, papers, etc., etc. very storekeeper as well as housekeeper, wil find it rell adapted in size, material and finish for many use-'ul purposes. COLGAN'S TAFFY TOLU is the original trade-mark ed gum which has set the world a chewing. It sell

COLGAN & McAPEE, Louisville, Ky.

Originators and Sole Proprietors. N. B —Include a dozen boxes in your next order. Yo will find it the best \$3 investment you ever made.

WHOLESALE PRICE CURRENT. Advanced—Alcohol, gum gamboge, po. Declined—Oil spearmint, German quinine



Peru... Terabin, Canada.... Tolutan CORTEX. Abies, Canadian... Addies, Canadian.
Cassiae
Cinchona Flava.
Euonymus atropurp
Myrica Cerifera, po.
Prunus Virgini.
Quillaia, grd.
Sasfras
Ulmus

ACIDUM.

Jlmus Po (Ground 12)

Jimus Po(Groung 14)
EXTRACTUM.
Glycyrrhiza Glabra... 24@ ;
po.... 33@ ;
m box... 9@ 1s..... ½s ¼s FERRUM.

Carbonate Precip... Citrate and Quinia... Citrate Soluble..... Citrate Soluble ... @
Ferrocyanidum Sel. @
Solut Chloride ... @
Sulphate, com'l. 14@
" pure ... @ FLORA.

Arnica..... Anthemis .. Matricaria.. FOLIA.

Euphorbium, po....

Whale, winter....

PAINTS, OILS, VARNISHES. WE ARE SOLE PROPRIETORS OF WEATHERLY'S MICHIGAN

We have in stock and offer a full line of

CATARRH

Whiskies, Brandies, Gins, Wines. Rums,

We are Sole Agents in Michigan for W. D. & Co., Henderson County, hand-made

SOUR MASH WHISKEY,

-AND

Druggists' Favorite Rye Whisky.

We Sell Liquors for Medicinal Purposes We Give Our Personal Attention to

All Orders are Shipped and Invoiced the ame day we receive them.

Mail Orders and Guarantee Satisfaction

SEND IN A TRIAL ORDER.

Hazeltine

GRAND RAPIDS, MICH

| Chenopodium | 10@ 12 | Dipterix Odorate | 1 75@ 185 | Sanguis Draconis | 40@ 50 | Santonine | @4 50 | Sa 60@ 65
 @1 50
 Grass sheeps' wool
 Grass sheep Accacia.
Zingiber.
Ipecae.
Ferri Iod. Ferri Iod.
Auranti Cortes....
Rhei Arom.
Smilax Officinalis...
Co.. Senega. Co.. Scillae. Co. Tolutan... Prunus virg....

Red Venetian ... 134 2@3
Ochre, yellow Mars .134 2@3
Ochre, yellow Ber. 134 2@3
Ochre, yellow Ber. 134 2@3
Putty, commercial ... 234 234@3
Putty, strictly pure ... 234 234 23
Vermilion prime American ... 12014 TINCTURES.
Aconitum Napellis R Arnica
Asafœtida
Atrope belladonna

OILS.

RADIX. Aconitum 20@
Althae 25@
Anchusa 15@
Arum, po @

Cubeba...

Output

Out

Capsicum Cardamon "Co....

田

STOWE

one

& Perkins

Drug Co.,

HIS FIRST TRIP OUT.

BLOWUP, Feb. 2, 1888. an just starting out on his maiden trip.

I don't know what evil genius could have entered the purity of my mind and induced ne to renounce the joys of a six-dollar-aweek clerkship to plunge into the awful and a half under snow the year around, and vortex of railway horrors, hard beds and ill- inform my creditors of my whereabouts. conditioned fleas usually comprised in the happy lot of a commercial pilgrim. Of one thing, however, I am morally and physically positive-never again, after these samples are safely stowed away in their receptacles at home, will I be caught in the humane employment of endeavoring to sell pure goods at half the cost of impure to the enwary merchant.

I left the house in an ecstasy of delight. My very blood danced in my veins like sparkling champagne, as through my brain flitted glorious visions of full order-books, full-well, never mind that-I've got it in my grip yet, and it isn't half empty, either.

My first—and I can gladly say my last trip leads me to minister to the wants of the shrewd merchants of the Upper Peninsula. Like a conqueror on his way to battle went I out. Like a lamb led to the slaughter, or a Shanghai rooster after a rain, go I

The first place at which I rendezvoused is called Blowup, presumably through some ancient Indian legend, as it is a mining town and explosions of giant powder are frequent. As I left the train, I wandered artlessly toward the hotel, dreaming happy thoughts of the ray of light I was bringing to Blowup, when my reveries were suddenly interrupted in a rude manner by my person coming in contact with an obstruction—in other words, a full-grown barrel of salt planted carefully in the middle of the street. I stopped immediately—that is, as soon as I reached the ground-and communed awhile with nature. When I had necovered my breath and sample cases, which I had carelessly laid down when I stopped, I uttered a prayer for guidance and at last reached the hotel. After a large lap-dog of the bull variety had made my acquaintance and had taken an appetite-restorer from the young and tender veal of my lower limb, I hobbled gracefully into thd bar-room. The landlord was therevery much so. As I left the depot, I thought probably the inhabitants of the town had been snowed in and the only food they had was onions. I now discovered my error. It was the landlord; and, if odor would convey sound, he certainly had no use for a telephone in his hostelry. It has since been told me that this individual ground the cofthe and pounded the steak for breakfast with his breath. This is not hard for me to believe, for I saw him drive a nail with it at forty rods.

The hour being late for a traveling man to be out-8:30 p. m.-I went to my room immediately after tea and made a desperate effort to retire. I soon found this to be a hopeless task. I am not naturally cruel or sanguinary, and the conflict in which I ennerved me. Thinking discretion the better art of valor and, being of a strangery re tiring disposition, I left the fl-them in undisputed possession of my downy pine board with one-blanket attachment. One great and overpowering reason for my leaving them masters of the field was the horrible shought that I might be spirited away in the right, leaving the landlord under the impression that I had jumped my board-bill, Thus creating a bad precedent for the house for which I travel.

Returning to the bar-room, I told the hadlord that the bed was so very soft and emptivating that I feared to yield myself to its seductive influence, as I might not be able to arise as early as I ought in order to call on my customers, and therefore begged the privilege of sitting in a chair in the office for the balance of the night. I would not, for worlds, have injured the landlord's tender sensibilities, and I will own that my reluctance in this regard was partly through hear of the awful cyclone of his breath. The cold, clammy perspiration comes to my intellectual forehead as I think of that breath! Often in my dreams I can see its phantom shape stalking with terrible grandeur and

fragrance before my eyes. I was awakened in plenty of time for breakfast, but breakfast was not so prompt, and when at last it was served 1 most heart-By wished it had forever stayed away. Being voraciously hungry, in a momentary fit of insanity I advanced on the enemy. My fate was soon decided. After devouring a shingle nail thoughtlessly mixed in the buckwheat man-killers, I sent a hinge of broiled sole-leather after it. My reason for this was that I had discovered that the trapdoor of my stomach was sadly in need of a new hinge, and I hoped, in this way, to get it replaced at no extra expense to the house by having the landlord breathe on me and complete the hinge by driving the nail. At first, the doctor was convinced that the only hope of saving my life was by tunneling through the side of my neck to the sole-leather, but a fortunate chance saved me this painful operation. The landlord, in his anxiety for what I owed him and my ife, in some way placed about three-eighths
of an inch of his breath in my mouth. It
conded its solitary way into my throat and,
the instinct of a drowning man, the

I am about to go out among the guileless merchants of Blowup and save their customers many hundreds of dollars by selling goods at prices of which they never dream-EDITOR TRADESMAN — I am at last ed. The thoughts which crowd my wander nched on the tide of life in the shape of ing mind are too painful at this time to a railway train and a couple of ill-looking write further of my adventures, but I hope grips, in the guise of an innocent traveling to tell you of my wonderful success next week.

> Until then, I ask you to cherish me in your memory, and if you don't hear from me, see that my grave is at least four feet

Yours, crushed to earth, but to rise again

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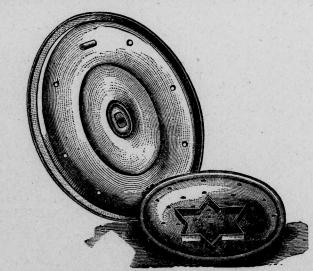
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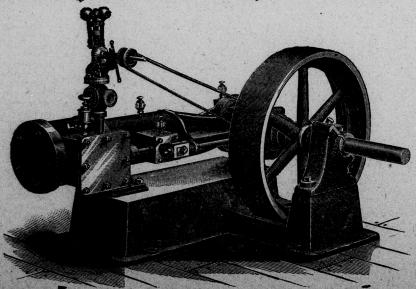
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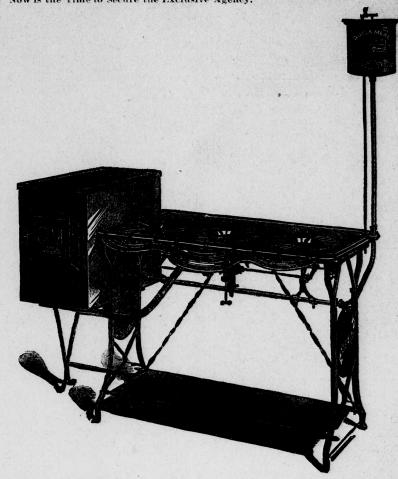
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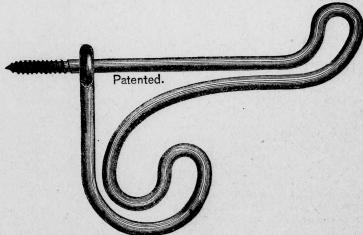
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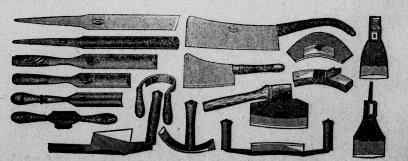
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