

The Michigan Tradesman.

VOL. 5.

GRAND RAPIDS, WEDNESDAY, FEBRUARY 15, 1888.

NO. 230.

VALLEY CITY MILLING CO.



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FIVE-CENT CIGAR, we have concluded

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Cigar called

SILVER SPOTS

This Cigar we positively guarantee a

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Price \$35 per 1,000 in any quantities.

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Handsome advertising matter goes with

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We carry a large stock of material, and have

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We should be pleased to open corre-

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POTATOES, ONIONS, BEANS, DRIED

FRUITS and other Country Produce to offer.

CAR LOTS A SPECIALTY. Con-

signments will receive our best attention.

We are willing at all times to make lib-

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or held as per request of shipper.

S. T. FISH & CO.,

Commission Merchants,

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REFERENCE: First National Bank, or any Wholesale

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WANTED.

Butter, Eggs, Wool, Potatoes, Beans, Dried Fruit,

Apples and all kinds of

Produce.

If you have any of the above goods to

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MICHIGAN TRADESMAN, Grand Rapids.

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We have taken great

care in the selection of

our seeds this season,

and are pleased to offer

you a fine and com-

plete stock of garden seeds. We also carry a full line

of garden implements. Send for catalogue and whole-

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A FULL LINE OF

Field Seeds

AT JOBBING PRICES.

Drop Card for Price List.

C. AINSWORTH,

76 So. Division Street,

GRAND RAPIDS, Mich.

PRIDE vs. POVERTY.

Written Especially for THE TRADESMAN.

At the close of the rebellion, in 1865, John Hill was honorably discharged from the service. For four years and a half had he suffered the privations and terrors of camp, march and battle. Enlisting as a private in a volunteer regiment from Michigan, his bravery and fearlessness in battle had won him promotion, step by step, from corporal of the guard to the dignity of major, and nobly had he won his honors.

Great were the influences brought to bear on him to adopt the profession of soldier for his life work and enlist in the regular army at the close of the war. Emoluments of all descriptions were offered him, but a steady refusal of the proffered glories was given to all entreaties, and to the general of his division, who urged him most strongly, he said: "General Burton, when I joined my company up in Michigan, I did it, not for personal glory and honor, but for that of the dear old flag and the preservation of the Union. Now that peace is once more restored to our land, I am satisfied to retire to private life, conscious of the fact that what dignities have been conferred upon me have been honestly won by service in my country's cause. If ever there should another such motive arise for bloodshed, which heaven grant there may not, you will assuredly find me in the ranks; but, until then, I shall be a private citizen."

Numerous were the surmises by his brother officers as to the reason for Hill's decision, and Captain Dilman came very near to it when he remarked that he would "bet a pound of navy that Hill had a loadstone drawing him home, in the shape of the bright eyes of some Wolverine damsel, or he'd never give up such a chance to become a brigadier-general."

With a few hundred dollars in his pocket, a most brilliant record and the hearty wishes of his comrades for his well-being, Hill returned to his native place and embarked his little capital in a small store. Prospering fairly well, at the end of a year he married pretty Jean Dutton, with whom he had plighted his troth while on leave of absence, when wounded at the Battle of the Wilderness.

Had Major Hill been content to make money slowly and more surely, this narrative need never have been written. But stowed away somewhere in his mind was a volcano of speculation, ready to burst into eruption at the slightest chance, and the opportunity was not wanting to indulge this gambling propensity.

About two years after his marriage, a man whom we will name Smith, who had been in Hill's company, and whose plausible manners and appearance completely imposed on the frank, unsuspecting merchant, proposed to Hill a plan for insuring, as he represented it, a large and rapidly-increasing fortune. This gold-mine was to be in the shape of a patent wind-mill, destined to revolutionize the motive power of the world.

To hear Smith descant on the wonderful virtues and money-making qualities of the windmill, one would be disposed to take him for a lineal descendant of Don Quixote, and a witness of that chivalrous gentleman's famous combat. Smith candidly confessed, however, that he could not raise the "wind" necessary to set the mill in motion, and he at length succeeded in inveigling the unwary major into his scheme, and persuaded him to sell his store and invest the proceeds in this airy venture.

The mill was a decided failure. There was always something wrong with it, and those who were foolish enough to ornament their farms and homes with it, took especial pains to enlighten their more ignorant neighbors as to its utter uselessness.

The sale and manufacture of the mill were carried on by Mr. Smith in a neighboring city, pending the closing up of Hill's affairs and removal. For some time the accounts of the business transmitted to Major Hill were most satisfactory, and he thought himself about to realize the splendid fortune depicted in the prognostications of Smith. But at length he began to feel worried at the non-arrival of the cent per cent profits which had been promised, but Smith, like the churchmen of old,

"To a long payment stretched the crafty bill, And drew upon futurity,"

and the letters suddenly ceasing, Hill determined to go and inspect operations. He found the factory closed, stock all gone as well as Smith, and Hill returned to his family a ruined man.

But strength is often found in the depths of adversity, courage in despair, and Hill set resolutely to work to support his family, to which the years had added two beautiful children. Luckily, Hill was not in debt, and for a time he managed to make both ends meet. But sickness came, and as in all misfortunes, it "never rains but it pours," and Hill, in the height of his ill-luck, had a fall on a slippery walk and broke his arm. This laid him up for weeks, and the family were reduced to the verge of starvation. His wife did all in her power to add her mite to their support, but the cases of a young family and nursing her helpless husband hindered her so much that she was able to contribute but little. Notwithstanding their extreme poverty, they managed to preserve a decent appearance and to prevent even their neighbors from ascertaining the straits to which they were reduced. Their home was always clean and neat, and the children, in spite of scanty clothing, always appeared respectable.

It was Mrs. Hill's pride, when her husband got able to go out, to keep his wardrobe in a presentable shape, and often did she work until midnight mending and darning, that he might appear as usual among his neighbors.

About this time, it so chanced that his old commander, General Burton, who had lost sight of him since the war, came to spend a few weeks at the summer resort near which the Hills resided. Walking, one morning, near the shore of Lake Michigan, in a disconsolate mood, Hill was very much surprised to see General Burton approaching, and, with a feeling of shame, tried to avoid him. But the quick eye of General Burton was not to be eluded, and, intercepting him with an outstretched hand, he exclaimed, "What, Hill, is this you? It seems an age since I saw you last. Living near here, are you?"

"Yes, General; I have been living here since the war?"

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Michigan Business Men's Association.

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Committee on Building and Loan Associations—F. L. Fuller, Grand Rapids; E. E. Parkhill, Orono; Will Emerson, Grand Rapids.
Official Organ—THE MICHIGAN TRADESMAN.

The following auxiliary associations are operating under charters granted by the Michigan Business Men's Association:

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- No. 64—Merrill B. M. A. President, C. W. Robertson; Secretary, Wm. Horton.
- No. 65—Kalamazoo B. M. A. President, Jas. Crawford; Secretary, G. S. Blom.

Communication from the State Transportation Committee.

To the Auxiliary Associations of the M. B. M. A.: The constitution of the State body says, "The Transportation Committee shall endeavor to secure any needed reductions in freight or express charges."

The Committee would suggest that any Association believing itself aggrieved in the matter of freight or express rates communicate with the member of the Committee most convenient to their locality, stating the case as briefly and concisely as possible.

The State Committee will then endeavor to formulate some plan by which the cause of complaint can be removed.

The Committee cannot undertake to hunt up cases of discrimination, excessive charges, etc., but are ready to do all in their power to aid in correcting the same. It is believed that discreet, judicious co-operation will enable us to accomplish much that might otherwise be impossible.

Transport—J. W. MILLIKEN, Traverse City; Jno. P. STANLEY, Battle Creek; Committee—Wm. R. Hovey, East Saginaw.

Merchants should remember that the celebrated "Crescent," "White Rose" and "Royal Patent" brands of flour are manufactured and sold only by the Volt-Miller Co.

Grand Rapids Mercantile Association.

At the regular semi-monthly meeting of the Grand Rapids Mercantile Association, held on Feb. 7, Thos. Walker was elected a member of the Association.

The Executive Committee presented the following report, which was accepted and adopted:

The Executive Committee would respectfully report that the full Committee has inspected five rooms tendered the Association for meeting purposes and requests two weeks' further time to decide upon the most available location.

The Committee would also report that it has had the application of Eugene & Thompson for the position of collector under consideration and requests further time in which to report thereon.

E. H. HERRICK, THOS. KEATING, CHAS. L. LAWTON, CHAS. PETERSE, E. A. STOWE.

The special Committee on Berry Packages presented the following report, which was accepted and adopted:

Your Committee, appointed to consider the advisability of not returning berry boxes to the growers of berries and small fruits, would report that they have had the same under consideration and submit the following for your action:

Resolved, That we, as growers, do not return the berry boxes, and that we insist on full dry quart and pint boxes. We would also earnestly recommend the sale of berries in the original packages, as far as practicable, and be it further

Resolved, That a memorial be presented to the Common Council of the city, praying for the appointment of an Inspector of Weights and Measures, who shall receive a salary from the city, and who shall also be Inspector of Produce, in advisement with the Board of Health.

Resolved, That a copy of the resolutions passed by this meeting be circulated for the signatures of all dealers, pledging themselves to sustain the action of this meeting. And, further, that Mr. Winternitz be requested to circulate said resolution for signatures, as far as possible.

Respectfully submitted, E. H. HERRICK, A. J. ELLIOTT, L. WINTERNITZ, THOS. KEATING.

A. J. Elliott moved that a special committee be appointed by the chair to confer with a like committee from the Board of Trade, looking toward the appointment of an Inspector of Produce. The motion was adopted and the chair appointed as such committee Messrs. Elliott, Emery and Herrick.

An invitation to send a delegate to the annual banquet of the Muskegon B. M. A. was accepted and President Herrick was selected to go.

President Hamilton, upon invitation of the presiding officer, then addressed the Association, as follows:

The youth who committed suicide because he was born to be a gentleman but condemned to be a grocer, showed by his act that his soul had never risen to the dignity of a grocer. The time, no doubt, existed when the term "grocer" or "trader" was held in bad odor. Like all other branches of business, it had its attendant evils and evil practitioners, whose lives and business emitted anything but wholesome odor to the social or business world; but to say that the dealer in food products was generally considered an outlaw, a citizen of mean bearing, is contrary to history or reason. He might not have been, probably was not, in the ascendant in the social order at that time, but we do have a record of the trader at one time in history as being the power behind the throne. His name has been recorded in associations of this kind, in the order of trade guilds, known ages ago in England and Continental Europe as standing upon a par with kings and princes. For their financial success, for industry and trade, these worthy men knew that it was their duty to foster and maintain justice, truth, honesty and honor. To secure the most permanent prosperity in their towns and in their business, they set themselves to the task of securing good help, honest and reliable young men, systematic measures for doing business, square accounts, prompt service and well-directed measures.

Every guild sought to breathe a lofty spirit of honor through its membership; they made of their trade a noble vocation; an occupation in which it was an honor to engage; they cultivated a strong esprit de corps among the members of each guild, which braided them against any action that was likely to bring discredit on their body. The guild statutes kept a watchful eye upon every temptation to dishonesty in the trade and provided clear and precise directions covering every possible point of weakness. Special enactments forbade mixing inferior materials with a better sort or selling patched-up articles as new. Guild halls held the standard of weights and measures and in the persons of experts passed judgment upon all products. They did not fail to enforce their rigid laws with stern and swift penalties. In all this there is much that is worthy of study and careful consideration by the merchants of to-day.

Now, I would not be charged here tonight with trying to inflame upon you an out and out preacher's talk, for this kind you get in the regular order of things; but in no department of life that is worth anything that brings us food, clothing or mental development, can we discard a serious consideration of the subject, for upon these hours of honest thought we build our highest hopes, our solid structures, our homes, our business, our characters. So it seems to me that there is in these methods of those of the past much for us to weave into our careers of usefulness and money-making.

Trade frauds are no new invention of the devil—we find them as far back in history as we can trace our way. Are we more honest than were our ancestors over whom Mark Twain wept so bitterly? The old guilds sought in an earnest and business-like way to minimize fraud. The event of their success lay in the real mastery of their work.

Somewhat, with the trader to-day there is a marked singularity of individuality characterizing him and separating him from his class and from society almost as readily pointed out as is the peculiar dress of the Salvationist. The time has been, before associations came in, that two grocers never married into the same family—it almost took the character of a movement, as mince pie did at one time in New England; but as the New West opened and there were trade in young men to one young woman, trade jealousy succumbed to a measure. And so, we have come to the time when our combined interests are so apparent that we are

forced to shake hands with our neighbor in trade and give him a word now and then about the weather.

There is no more invention of the Evil One to overcome, and we are proof against it until it assumes another role. I now allude to indifference or apathy in Association work. We have heard of "deeds" and "alms" orders, and I never think of these orders or that class of men but I think "it would have been better had they never been born." I suppose that an all-wise Creator had some good use for them, but history is silent on this point, and, therefore, I am compelled to pass on.

But I want to draw a few conclusions from the signs of to-day: First, I conclude that there are more live merchants in Michigan to-day than ever before.

Second, I conclude that there are more dead merchants in Michigan than ever before in the history of the State.

Third, The distinction is becoming as clearly apparent as the law has made oleomargarine distinct from butter—they do not mix any more. The only hope is that they will all become good "oleo" or good butter.

Fourth, I conclude that a genuine movement has taken place in this country on the line of trade, when the clear-cut voice of the grocer will be heard other than at the polls, calling a halt against Sugar Trusts, monopolies and legislation upon commercial values.

Fifth, I conclude that in his efforts to track out his customer's best interest he will sell him two shillings' worth of pure coffee for twenty-five cents and not twenty cents' worth of coffee and two cents' worth of chromo for twenty-five cents.

Sixth, I conclude that in a well-organized association will he see that the highest good to himself, his neighbor, his class, his dignity as a merchant, are all more clearly defined.

Seventh, I conclude that he will see that a single-handed effort in business is like a single-handed effort at home—void of good results.

Now, with these few conclusions, I will conclude by asking the members present to show forth that vitality.

F. L. Fuller, late of Frankfort, and an active worker in the Association there, also addressed the members briefly, encouraging them in the work.

The question of Soapine and kindred peddling was discussed in such a manner as to indicate that the subject might some day come before the Association for action. The meeting then adjourned.

The Business Men's Association.

This toast is a new one. It is the first time it has been proposed in Charlevoix, therefore what is said in response cannot be backslung. The first object, perhaps, in the mind of the originator of these Associations was the collection of bad debts, and the placing of the dealings between the merchant and the customer on a better basis, by shortening credits and working as rapidly as possible toward a cash system. The collection department of our Association has attracted widest attention, and has done most excellent service. We congratulate ourselves that so powerful a weapon is being used with such discretion. The Charlevoix Association challenges any man to cite an instance where it has done a person injustice in its collection department. One man thought to deal us a crushing blow and perhaps to wipe us out of existence by sending a complaint to the State Association. His case was investigated. The State Secretary informed us that the fullest examination they found the complaint groundless. And he added, "this is only the second complaint of injustice that has ever been brought to our notice, and we are happy to inform you that the other complaint was as groundless as yours." But the foundations of our organization rest upon a broader and grander principle than the collection of bad debts and their prevention. The great, central, predominating idea of this Association is the idea of brotherhood and union—the idea that the welfare of the community is the welfare of each individual in the community. By actual experience, business men are learning that it is a great deal better to work for their common interests and the interests of their town than to exert their surplus energy in decrying their methods and reputation of their competitors and rivals in business.

Among our professed objects, as expressed in our constitution, are the regulating and obtaining fair rates of insurance and freights, shorter hours for business men and their clerks, and the promoting of any scheme for the improvement of our town and community. But how can an insurance company or railroad company be compelled to fairness or any change in rates, if they are not confronted by the united business interests of the place? How can any scheme for the development of our resources be successfully promoted if the business men do not join hands in a united effort to push it through? We realize in these things very forcibly that "in union there is strength." Without it there is impotence. Without it, every attempt to do good is doomed to failure. Companies and other tyrannical organizations do with us what they will and we can do nothing but grumble.

We have to-night listened to the eloquent and truthful description of the advantages and opportunities of Charlevoix. Our bosoms are glowing with a just pride in the many advantages we possess, and swelling with hope at the opportunities which are ours. But how are we to see these resources developed and these opportunities realized if we do not put our united strength to the wheel and keep pushing until they stand as accomplished facts before us?

It is for these purposes we exist. If we give our Association the support it deserves; attend its meetings; take hold of the work and earnestly try to realize its objects, we cannot fail to work out a noble future for our place. If, however, as business men, we are content, each for himself to say, "I will attend to my own affairs and let matters of public interest take care of themselves," we shall witness the melancholy spectacle of our public affairs going to rack and ruin, and our own affairs going to rack and ruin with them. Gentlemen, which shall it be?

*Response by B. W. Kane at the recent banquet of the Charlevoix B. M. A.

Uniform Bankruptcy Legislation.

No bankruptcy bill has as yet been introduced in either House of Congress by any of the members formerly prominent in the movement. The reason for the delay is explained by a leading advocate of the principle of the old Lowell bill to be that a conference of the friends of bankruptcy legislation in both Houses has decided that it is best to wait a report by Senator Hoar as to what measure the Senate would be likely to adopt.

Hides, Pelts and Furs.

Hides are dull and unchanged. Pelts are in fair demand. Furs are about 10 per cent. higher, on account of light catch, but it is too early to change quotations.

Buy flour manufactured by the Crescent Roller Mills. Every sack warranted. Volt-Miller Co.

Association Notes.

Newaygo business men will organize a B. M. A. on Feb. 24.

Sand Lake B. M. A., No. 16, will hold a banquet at the Brooks' House on the evening of February 17.

Eaton Rapids Herald: The Association is in a healthy condition, every member being satisfied with the working of the institution.

W. Rosco, Secretary of the Sand Lake B. M. A., writes: "We are increasing in membership slowly and are pulling together in good shape."

H. T. Johnson, the Saranac merchant, writes as follows: "The Association is in good working order here and you may look for some good reports from us during the year."

At the last meeting of Eaton Rapids B. M. A., No. 40, the following officers were elected: President, C. T. Hartson; Vice-President, L. W. Toles; Secretary, Chas. Collier; Treasurer, F. Z. Hamilton.

Two more associations have affiliated with the State body during the past week—Merrill, with ten members, and Kalkaska, with thirty members. The former took Charter No. 64 and the latter No. 65.

It will never cease to be a source of gratification to Michigan association workers that the Wolverine State was the first to organize a State body and that within her borders are more local associations than in all the other States in the Union combined.

Detroit Journal: The Saranac Business Men's Association has taken hold with a firm grip, and can already see the fruits of this work. A new elevator is to be built in the spring, and an effort is making to locate a factory there and bond the village to help it.

C. S. Blom, Secretary of the Kalkaska B. M. A., in applying for a charter, writes: "We wish now to start on a solid basis for success, knowing that we have derived much benefit from the Association and trusting that our future will be a grand success."

The Tradesman would be pleased to hear from its friends in the ranks of organization relative to its proposed amendment to the present collection system in use in this State; also from those who have any ideas on maintaining interest in local association work.

At the last meeting of the Manistee B. M. A., six new members were elected, bringing the total membership to ninety. The question of organizing a Building and Loan Association was discussed, the sentiment seeming to be that such a move would be the next work undertaken by the Association.

President Hamilton spent all last week among association workers at Grand Rapids and Muskegon, consulting them on matters of common interest, picking up ideas for future use and infusing a spirit of enthusiasm into the work. Few men would give the office he holds as much painstaking attention and careful thought as Frank Hamilton.

The Cleveland Retail Grocers' Association has issued a call for a meeting of delegates of the various local associations of Ohio, to be held at Cleveland on March 13, for the purpose of organizing a State Association. When Ohio shall have fallen into line with a State body, four States will have followed the example set by Michigan. When ten States are similarly situated, THE TRADESMAN will advocate the organization of a National body.

H. Chambers, Local Secretary of the M. B. M. A., writes as follows relative to the next State convention: "I am pleased at the willingness of our citizens to do their utmost to render our entertainment of the delegates and guests all that could be desired. I can assure you that all who fail to connect with the convention will miss a bonanza. We are building a new city hall, the finest in Northern Michigan, which will be ready for occupancy by the time of the convention. The Sault Ste. Marie steamboat line is building a magnificent steamer for the Soo route and I am in favor of giving the delegates a trip to the Soo, if they can spare the time. The trip would be a delightful one to the land-bound citizens of Grand Rapids, Ionia, Lansing, Flint, etc."

Good Report from the Saranac Association.

SARANAC, Feb. 9, 1888.

DEAR SIR—The Saranac Business Men's Association held its first meeting of the year last evening and the new officers who were elected the first of January took their places, as follows: President—H. T. Johnson; Vice-President—S. A. Watt; Secretary—P. T. Williams; Treasurer—S. M. Crawford; Executive Committee—O. J. Bretz and D. G. Huhn.

The President announced the following standing committees for the coming year: Manufactures—O. J. Bretz, S. M. Crawford, D. W. Anderson; Insurance—Geo. A. Potts, F. H. Spencer, R. Hunter; Transportation—J. M. Walker, Jno. D. Sackett, A. Horton; Improvement—A. E. Wilkinson, A. E. Gerber, F. E. Cahoon; The Interests—S. A. Watt, D. G. Huhn, E. P. Gifford.

There was the largest attendance last evening that we have had for some time and much interest in the meeting was manifested. One new member (W. C. Clark & Co.) was admitted to membership. The Association has a party "on the string" to locate an elevator here and will get him here if work and money will fetch him. We can say that it looks as though we had entered upon a year in which Saranac would redeem herself.

Yours, P. T. WILLIAMS, Sec'y.

First Ball and Banquet of the Muskegon B. M. A.

From the Muskegon News, Feb. 10.

The first annual ball and banquet of the Muskegon Business Men's Association was held last night, and despite the terrible storm which reigned, with scarcely a break, the affair was a complete success. Shortly after 8 o'clock the music by the Opera House orchestra began, and until 11 o'clock 100 couples enjoyed the dancing program at the Clay Avenue Armory. The ball was a particularly pleasant one, the various committees doing all they could to make every one welcome. On the floor were noticed quite a number from other cities, among whom were Mr. F. Hamilton of Traverse City, who is president of the Michigan Business Men's Association; O. Wheeler, President of the Manistee Association; Chas. McCarly of the Lowell Association and E. A. Stowe, editor of the MICHIGAN TRADESMAN and Secretary of the State Association. At the appointed hour the company took hasty leave of the armory, and proceeded to the Occidental for supper.

Tables were spread at the Occidental hotel, and shortly after 10 o'clock the company sat down to an excellent supper, prepared and served in landlady Barney's best style. The following is the menu:

- New York Counts.
- Turkey, Duck, Ham, Tongue.
- Gelatine of Boned Capon.
- Boned Turkey, Allspice Jelly.
- Roast Saddle Young Antelope with Currant Jelly.
- The Sweet Brandy at Perigord.
- Pilet de Boeur, Braised au Champignons.
- Escaloped Oysters and Gratin.
- Chicken Salad, Shrimp Salad.
- Metropolitan Ice Cream.
- Lady Fingers, Cream Puffs.
- Cream Candies, Raisin Pound Cake.
- Chocolate Cake, Angel's Food.
- Black River Oranges.
- California Grapes, Tea, Coffee.

The supper being served, toasts were in order. S. M. Stevens had been selected as toastmaster, and first introduced the toast "Muskegon B. M. A.," President of the State Association. Mr. Hamilton reviewed the work of the State and local associations and referred to Muskegon as one of the brightest stars in the galaxy.

The toast "Fargo," in a few well-chosen words, spoke of the local Association.

C. L. Whitney referred to the Blue Letter and expressed the hope that the time would come when it would be unnecessary.

Aid, Miner happily responded to the sentiment "Our Guests."

The address had been the topic assigned to Maj. Davis. A. E. Temple appeared and explained the Major's absence on account of illness, and paid an eloquent tribute to the grand old man who was dying on his bed.

E. A. Stowe responded to "The Press," by telling how a truthful editor got into heaven by knowing that his circulation was the smallest in the county.

K. E. Bunker entertained the subject "City of Muskegon," in a few felicitous remarks.

The illness of Major Davis being announced, the exercises were brought to a close. Instead of returning to the hall as had been expected, the party broke up, and in respect of the esteemed citizen, the announcement of whose death was momentarily expected.

First Social Entertainment of the Boyne City Association.

BOYNE CITY, Feb. 6, 1888.

E. A. Stowe, Grand Rapids: DEAR SIR—Well, I presume your "editorial ear," it still set against the north wind, has caught a drop from Boyne City so long ago promised.

On Wednesday evening of this week Boyne City witnessed her first B. M. A. social entertainment. The fact that the hall having been yet only small audience rooms the entertainment was confined as much as possible to the business men and their families. Invitations were sent to the Associations of Boyne Falls, Advance and Horton's Bay. A. B. Steele and most of the party, and W. H. Devall, of Horton and H. O. Horn and sister, of Boyne Falls were present. W. J. Lewis' hall was secured in which to hold the entertainment and at an early hour the guests began to arrive. People, old and young, all eagerly looking to the enjoyment of the prime entertainment of the season.

W. J. Lewis, our steak carver, volunteered to do the oyster, tea and coffee cooking and when William dresses himself up for cook and gets his white apron on, he is just as good an advertisement as Delmonico ever trotted out for a New York toast.

The prime feature of attraction was our President. Not alone because he is "big," but because he was on his high heel. Robert is not only a good cook, but a good dancer. He was the first to start the waltz, and he had of spreading his wings since he came to Boyne City.

The table was set nearly twice the entire length of the hall and to the ladies were given the credit of preparing such a meal as would please the Minister Plenipotentiary to Russia. The prize was awarded to Perkins and Steele and Horn claim the victory on baked beans and cake.

After supper was over and the debris all cleared away, the company gathered here and there in groups and put in an hour or so in the most pleasant manner. The President Perkins then called to order and in a few timely remarks introduced the Secretary of the Association, who very neatly set forth the objects of the meeting and what that is being done by the Association and what is expected to be done. After thanking the company for their generous attendance, he introduced Miss L. M. Garner, principal of the Boyne City Union school, who read a very fine essay on the subject "Sixteen Ounces to the Pound." This was followed by several instrumental pieces and singing by the lady musicians present, when again ye old-time visiting was brought into play and after ye hour of ten, ye meeting broke up.

We shall no longer meet again with a more complete programme. Several new members have handed in their names and much good is being done and a general good feeling prevailing. Yours honestly, F. M. CHASE, Sec'y.

No. 52 Growing in Numbers and Strength.

GRAND HAVEN, Feb. 7, 1888.

DEAR SIR—Our Association is wide awake, has always been so and expects to keep so. We are active and earnest in our work. Every time we meet, and you would say so if you could have been with us at the last regular meeting. The merchants are not distant, but feel right at home and set like brothers.

We also have a home President, who makes it interesting and at the same time means business. Our regular meeting was held on February 1, and was well attended, adding two new members to the list. President F. D. Vos announced the meeting committees as follows: Manufacturing—Chas. Boyden, Fred Pfaff and Jake Vanderveen.

Transportation—G. A. Bottje, N. Robbins and J. T. Percival.

Insurance—Geo. E. Hubbard, J. DeSpelder and B. Parks.

Improvements—Editor Kedzie, P. Vanlopie and R. Bromer.

Trade Interests—D. Gale, G. Vandebosch and W. Walker.

The President has made good selections and no doubt every man is in the right place. On the activity and earnestness of the committees, a large degree of the success and usefulness of the Association depends.

Yours truly, F. M. MIERAS, Sec'y.

RESTORATION NOTICE.

The Michigan Tradesman.

"ANOTHER INSTANCE."

Written Especially for THE TRADESMAN.

There are only three stores in the town, and they are divided into a saloon, a meat shop and a grocery and drug store combined. The usual two-story frame barn, graced by the name building, with its porch all along the front and wooden benches nailed to the house, with a time-worn and half-effaced sign, "Chucky House," on the front, standing on the corner, completes the village of Rodentville.

Old Carl Habnichts is the fortunate possessor of the monopoly of dealing out Standard A sugar and Bear Coffee, and in the lapse of the ten years in which he has lived here has waxed fat in person and purse. You all know him; he has his prototype (although their schemes may be different) in almost every town, and fortunate, indeed, is the traveling man who has not met him at some period of his experience.

The stage has just arrived, and while old Carl, aided by his nephew Hermann, is distributing the mail and our friend Charlie Scroggins is removing from his person the stains of a ten-mile drive in the rain and going over in his mind the conversation that he will use in endeavoring to persuade the old man to purchase his wares, we will examine the store and contents. As you enter the front door you find on your right the little tier of boxes with glass fronts and the usual array of "Rent Due," called the post-office. Farther down is the drug stock, the fruit and Spt. Juniper bottles being well in front. On the other side is the grocery stock, and on the walls or tacked to the shelves are two signs done in the most graceful free-hand stencil work of Hermann. The first announces that

"To trust is to bust,
To bust is Gehenna;
No trust, no bust,
No Gehenna."

The second informs you that

"If you don't see what you ask, want for it," and the third and last is evidently the effort of Carl himself, and, as it is done on the back of an old tobacco sign and has some elegant paintings in one corner, cut out of some circus bill and pasted on, there can be no doubt of Carl's pride in it. It reads as follows:

"NO IOafers WANTED GH!!!"
The mail is distributed and the four or five inhabitants of Rodentville who have received letters or papers have disappeared. Old Carl sits behind the plain pine desk, reading an advertisement of some wonderful liver cure or other, and Scroggins, the peregrinating apostle of Sellittle & Makemuch, dealers in soap, clearing his throat, stands expectantly in front of the old man. Carl calmly goes on spelling out the wonderful testimonials of fabulous cures and Scroggins gets hot and uncomfortable. Pretty soon, with a loud "Ahem!" he says:

"How are you, Mr. Habnichts?"
Mr. Habnichts slowly lays down his paper, takes off his spectacles, wipes them, places them firmly on his nose, relieves his mouth of a pint of tobacco juice and, after sizing the apostle up, answers:

"How you do?"
"You don't remember me, I reckon."
"Oh, ja, ja, you vas mit dot baper house in Detroit?"

"No, I am representing Sellittle & Makemuch, soap."

"Hermann, come mal heer, du hallunse." And Hermann, who has a show-case open and, by the aid of the looking-glass and his fingers, is performing the skillful surgical operation of eliminating a pimple from his chin, comes post-haste to the desk.

"Vas dis der petler vat we puy dem last soap from?"

"Yes, sir."

"Vas der not somedings missing from der pill?"

As Scroggins turns around to look at Hermann, Carl shakes his fist and nods his head until he is in danger of bursting a blood vessel.

"Ye—yes, sir."

"I tot so."

"Was there anything short on the bill?" asks Scroggins.

"Short!" grunts Carl. "Dot house von yours is a dandy! Oudt von six boxes von soap vat you soldt me, one boxes ish gone. I writes to your firm—dey tell me to look to der railroadt gompany. How I look to der railroadt gompany? No, sir, I pay noting for dot soap vat come not!"

"But are you sure you did not get the soap."

"Mine cracious! do you want me to swear on der beple? Do you want vittnesses? Vas you tink me a tielt?"

"Well, but we very seldom send five boxes and bill at six, and you are just as liable to make a mistake as—"

"You go rightt oudt mine store, By Jee Crims, to talk to me like dot!"

Now, by this time Scroggins is warm for sure and begins to think maybe he has not handled the old man just right. He thinks of the two dollars paid for livery to come over here from the railroad and, being anxious to sell the old man some soap, begins to apologize and endeavors to conciliate him. He argues and perspires and perspires and argues and buys the elgars, and, after he has brought the old man into something of his normal condition, asks him which kind of soap was missing. The old man brings out the invoice and shows him that one box of "No Guds" soap (a new soap and the first sold to him) has never been in his store. After more debate the old man sells six more boxes and pays Scroggins for

the five he claims to have received and Scroggins enters up the credit for the entire six in his book, resolving to make good the difference in his cash from his expense money. The stage comes along and Scroggins bids the old man and Hermann goodbye, feeling like kicking himself for giving in, and, just as the stage starts, Carl's little boy appears with a home-made wagon, the body of which is a soap box, on which appears, in big black letters, "NO SUDS. Sellittle & Makeinuch, Soap Manufacturers."

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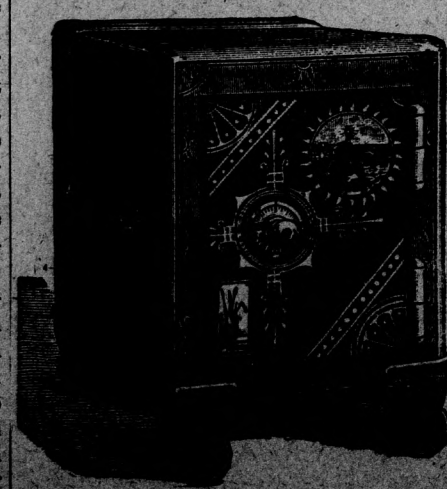
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Weight. Inside Measure. Outside Measure. Price.
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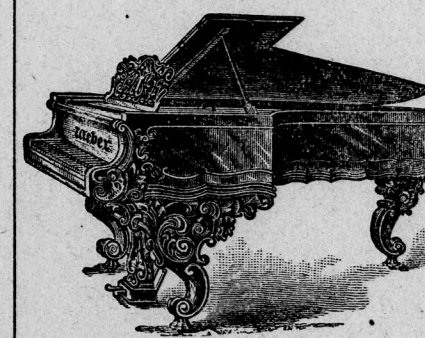
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BY A COUNTRY MERCHANT.

Written Especially for THE TRADESMAN.

As a war measure, the Internal Revenue system of the United States was undoubtedly a necessity; but that our people should have been burdened with it and submit to it long after the infant born during the campaigning of its father had become a father himself, is one of the singular features of our history. I am not here alluding to government taxes levied upon tobacco and whisky (although this has had and still has its incongruities and inconsistencies) but to the thousand and one petty annoyances, absurdities and indignities that characterized the enforcement of the system until a very recent period. When a government instituted "by the people and for the people" puts upon its statute books laws that invest a petty official with powers superior to the henchmen of an European sovereign; when without legal process your books, papers and premises can be taken possession of by a department spy; when a little defunct in memory transforms you from a reputable citizen into a criminal; when it rests with an ignorant and unprincipled partisan to condone your unintentional omission or drag you into a money-eating lawsuit; and when, on such occasions, you are frequently called upon to choose between sinking your manhood by resorting to bribery, or sinking your hard-earned dollars by a tedious litigation, you might, as far as your personal rights are concerned, about as well be a subject of the Czar of the Russians as an infinitesimal portion of the Great American Republic.

Happily, some of the most obnoxious features of our revenue laws have been repealed and the government spy now rarely invades our rural communities. Another encouraging "sign of our times" is that the small revenue official, in the language of Josh Billings, no longer considers it necessary to weigh himself on the hay scales. His semi-occasional visits don't awaken a fraction of the doubt and anxiety that they once produced, and, while we still carefully attend to the prescribed duty of destroying stamps and obliterating gauge marks, we don't injure our eye-sight so much by keeping one optic on the package and the other in the direction from which a department spy might materialize.

These remarks are suggested by the recent visit of a gentlemanly young fellow, who introduced himself as an internal revenue agent and requested permission to inspect sundry stamped and unstamped packages in my possession. This prefatory duty quickly and satisfactorily performed, a short but pleasant conversation revealed the new and singular facts that he recognized the right of the dealer to the civil treatment of officials and that he didn't imagine for a moment that a large proportion of the machinery of the government rested on his shoulders.

Somewhat different were the actions of an agent who visited me a year or two previous. I was seated at my desk, when the front door was thrown violently open and a stranger walked hurriedly in and, opening my cigar case, began examining its contents. An inquiry regarding his right of indulging in this free and easy proceeding elicited no reply, and he began prowling around the shelves and under the counter. Somewhat doubting my personal ability to fire him from the premises, I went to the door to summon an athletic assistant, when my visitor unbent sufficiently to explain that he was employed by Uncle Samuel to see that the revenue laws were rigidly obeyed, and, after apparently satisfying himself, he left as abruptly as he came, without a word of approval, disapproval or apology.

Some years ago, just before the first of May, I bought out my partner's interest in the business and, of course, took my special tax receipt in my own name. The sign of the old firm remained over the door for some months. One day, I observed a party attentively studying this sign and comparing with a small pass book. At last, he entered the store and exclaimed sharply and almost insolently:

"Who runs this establishment?"
I gave him my name.
"By what right, sir, do you do business in one name and exhibit a sign with another?"
"By what right do you make yourself so offensively impertinent?"
"I'll let you know! I'll show you, sir! I'm a deputy revenue collector!"

The young man was evidently "fresh" and, perhaps, indulged in hopes of a nice little lump of "hush money," but, if so, his expectations were blasted and I never heard anything more of the matter.

This little interview with the gentleman in question evidently didn't prepossess him in my favor particularly. As his official eye-teeth become more fully developed, his arrogance perceptibly diminished, but on several successive visits that he made me I could perceive that he was more than anxious for a cause for complaint. Luckily, however, he discarded the purple of office without being able to testify to a sin of omission or commission. This was his own oversight, though, for on one occasion he found me with two or three empty cigar boxes piled in the window, which, from innumerable neglect, still had the stamps in-

fact, but which, from some cause, he failed to observe.

I notice that the lively young representative at Washington from the fifth district of Michigan has a bill in the Congressional mill providing for a graded tax on incomes. If any internal revenue assessment is just and equitable, it is one of this nature, but, of course, there is very little probability of its receiving any favorable attention in the House and no possibility whatever of even respectful consideration in the American Chamber of Millionaires; but, in the impossible event of its becoming a law, I should have very much curiosity in listening to Mr. Ford's theory regarding its enforcement. When not one man in a dozen outside of those receiving fixed salaries or having a fixed income from rents or investments, can satisfy himself regarding the result of his labor and speculations of a year, it would be interesting to know how the government agent could determine, in a manner satisfactory to the treasury and the befogged individual himself, anything like the exact financial status of the latter.

I will call to mind, say, a half-dozen parties who would, under favorable circumstances, come within the provisions of Mr. Ford's bill and I will imagine their answers to the question, "What was your income the past year?"

"If my Chicago wheat options turn out favorably, I shall make, probably, five thousand, but I am liable to lose twice that amount."

"If Grand Rapids real estate advances, as I anticipate, it will be something handsome; if it remains in *stato quo*, I haven't made a dollar."

"If my lawsuit results as I hope and expect, I shall be a few thousands ahead; at present, I can't consistently answer the query."

I will omit the presumed replies of the others, as they would, undoubtedly, be of a similar nature.

But my greatest curiosity regarding Mr. Ford's scheme for governmental support is how he proposes to abolish or mitigate the inquisitorial, insulting, degrading, despotic, un-republican, undemocratic, un-American features that have characterized our internal revenue system for more than two decades.

GENUINE K. of L. CIGARS.

The product of Organized, Working Cigarmakers. Established Sept. 1, 1886, on the Co-operative plan by members of L. A. 6374, K. of L. Smokers and Friends of Labor, Attention! If you are opposed to filthy, tenement-house factories, the servile labor of coolies, the contracts for convict labor, give our Cigars a trial.

If you are in favor of shorter hours of labor, the Saturday half-holiday, and last, but not least, the payment of higher and living wages in solid cash, give our Cigars a trial and accord them your most liberal patronage. The yellow K. of L. label on every box. One hundred thousand sold within three months in the city of Detroit alone. Warranted to be strictly five and ten cent goods. For further particulars, terms, prices, references, etc., address

W. E. KRUM & CO.,
Wernersville, Berks Co., Pennsylvania.

MAGIC COFFEE ROASTER

The most practical hand Roaster in the world. Thousands in use—giving satisfaction. They are simple, durable and economical. No grocer should be without one. Roasts coffee and peanuts to perfection. Send for circulars.

Robt. S. West,
150 Long St.,
Cleveland, Ohio.

J. E. FELDNER & CO.,
CUSTOM SHIRT MAKERS,
AND DEALERS IN

Men's Furnishing Goods.
NO. 2 PEARL ST., - GRAND RAPIDS.
Prompt Attention to Mail Orders. Telephone 891.

REEDER, PALMER & CO.,

Wholesale Boots and Shoes.

STATE AGENTS FOR LYCOMING RUBBER CO.,

24 Pearl St., Grand Rapids, Mich., TELEPHONE NO. 998.

PERKINS & HESS

DEALERS IN

Hides, Furs, Wool & Tallow,

NOS. 122 and 124 LOUIS STREET, GRAND RAPIDS, MICHIGAN.
WE CARRY A STOCK OF CAKE TALLOW FOR MILL USE.

BULKLEY, LEMON & HOOPS,

Wholesale Grocers.

IMPORTERS OF

Teas, Lemons and Foreign Fruits.

SOLE AGENTS FOR

"Acme" Herkimer Co. Cheese, Lautz Bros.

Soaps and Niagara Starch.

Send for Cigar Catalogue and ask for Special Inside Prices on anything in our line.

AMOS S. MUSSELMAN & CO.,

Wholesale Grocers,

21 & 23 SOUTH IONIA ST., - GRAND RAPIDS, MICH.

W. STEELE PACKING & PROVISION CO.

JOBBERS IN

FRESH MEATS.

Stock Yards and Packing House, Grandville Ave.,

Grand Rapids, - - Mich.

C. C. BUNTING.

BUNTING & DAVIS,
Commission Merchants.

Specialties: Apples and Potatoes in Car Lots.

20 and 22 OTTAWA ST., GRAND RAPIDS, MICH.

C. L. DAVIS.

LION
MOCHA, JAVA AND RIO
COFFEE
WOOLSON SPICE CO.
KANSAS CITY-MO. TOLEDO-OHIO.

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WOOLSON SPICE CO.
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MERCHANTANTS! Increase Your SALES AND PROFITS BY HANDLING LION COFFEE.

IT GIVES ABSOLUTE SATISFACTION

To Consumers, and is, Consequently, a Quick and Easy Seller.

Lion Coffee has more actual Merit than any Roasted Coffee sold at the price either in Packages or in Bulk and storekeepers all over the State of Michigan and elsewhere who are not already handling Lion are urged to give it a trial. We cheerfully answer all communications regarding prices, etc. Convenient shipping depots established at all prominent cities, securing quick delivery. For sale by all the wholesale trade everywhere. Manufactured by the Woolson Spice Co., Toledo, Ohio.

L. WINTERNITZ, Resident Agent, - - Grand Rapids, Mich.

MICHIGAN CIGAR CO.,

MANUFACTURERS OF THE JUSTLY CELEBRATED

"M. C. C.,"

The Most Popular 10c cigar, and

"YUM YUM,"

The Best Selling 5c Cigar in the Market. Send for trial order.

BIG RAPIDS, - MICH.

RINDGE, BERTSCH & CO.,

MANUFACTURERS AND WHOLESALE DEALERS IN

BOOTS AND SHOES.

AGENTS FOR THE

BOSTON RUBBER SHOE CO.

14 and 16 Pearl Street, - Grand Rapids, Mich

WM. SEARS & CO.

Cracker Manufacturers,

Agents for

AMBOY CHEESE.

37, 39 & 41 Kent Street, Grand Rapids, Michigan.

CEO. E. HOWES,

C. N. RAPP, Manager,

JOBBER IN

Apples, Potatoes AND Onions.

SPECIALTIES:

Oranges, Lemons, Bananas.

3 Ionia St., GRAND RAPIDS, MICH.

MOSELEY BROS.,

WHOLESALE

Fruits, Seeds, Oysters & Produce,

ALL KINDS OF FIELD SEEDS A SPECIALTY.

If you are in Market to Buy or Sell Clover Seed, Beans or Potatoes, will be pleased to hear from you.

26 28, 30 & 32 Ottawa Street, GRAND RAPIDS.

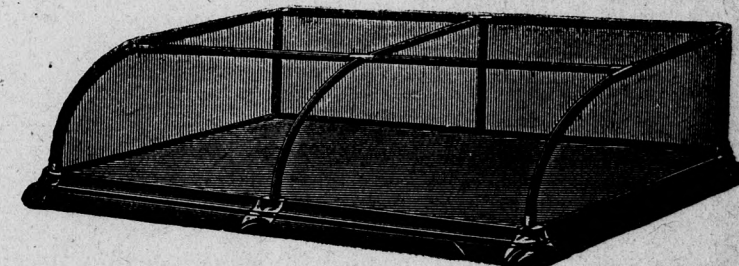
CURTISS, DUNTON & ANDREWS

ROOFERS

Good Work, Guaranteed for Five Years, at Fair Prices.

Grand Rapids, - - Mich.

DO YOU WANT A



If so, send for Catalogue and Price-List to

HEYMAN & CO., 63 and 65 Canal St., Grand Rapids.



RISING SUN
BUCKWHEAT.

Guaranteed Absolutely Pure.

ORDERS FROM RETAIL TRADE SOLICITED.

NEWAYGO ROLLER MILLS,
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"Now, John, don't fail to get some of the DINGMAN SOAP. Sister Clara writes that it is the best in the world for washing clothes and all house-cleaning work."

FOR SALE BY

Hawkins & Perry

Wholesale Agents,

GRAND RAPIDS, MICH.

HESTER & FOX,

Manufacturers' Agents for

SAW AND CRIST MILL MACHINERY,

ATLAS ENGINE WORKS
INDIANAPOLIS, IND., U. S. A.
MANUFACTURERS OF
STEAM ENGINES & BOILERS.
Carry Engines and Boilers in Stock for immediate delivery.

Planers, Matchers, Moulders and all kinds of Wood-Working Machinery, Saws, Belting and Oils.

And Dodge's Patent Wood Split Pulley. Large stock kept on hand. Send for Sample Pulley and become convinced of their superiority.

Write for Prices. 44, 46 and 48 So. Division St., GRAND RAPIDS, MICH.

Groceries.

"Mr. Stowe and Pure Food."

From the Toledo Business World.

Elsewhere we reproduce the speech of Mr. A. A. Stowe, of the MICHIGAN TRADESMAN, at the Woolson Spice Company's recent banquet in this city in regard to "Pure Food." Says Mr. Stowe, in substance:

The dealer is entitled to sell anything the trade demands, provided he sells it under the proper name. But perhaps it would be fairer to quote the speaker's own words: "In my opinion," says Mr. Stowe, "a merchant has a right to handle anything that is called for, provided the article is not unwholesome, and is sold for what it really is."

Mr. Stowe's proposition is qualified by two very important provisions and they contain in reality the gist of the whole matter. The consumer demands something cheap, a demand to which the dealer must adjust himself. If the poor man prefers a mixture of peas, beans and chile with merely enough coffee to give it a flavor, sell it to him, says our new apostle of "all things to all men."

The broad objection to this position is that it reduces the grocer to a mere inanimate machine for dealing out goods according to the whim or the want, real or imaginary, of the customer. It entirely divests the grocer of the intangible element which makes him a desirable aid to the consumer—an element compounded of experience, judgment and skill in his calling. For the customer may not himself know what he actually wants, or may not want that which is really best for himself or his pocket. To adopt such a platform is not only to deprive the customer of the services of his merchant as an expert, but also to strip the merchant himself of the very qualities which have contributed so largely to his success, and place all the members of the calling upon the dead level of mediocrity. But this is contrary to the principle and policy of trade in all other callings, and the merchant cannot well be an exception to the general rule. We buy with every bill of goods, something of the merchant's knowledge and experience in his business, his honesty and his ability to help us in obtaining the best possible results for our expenditure, not only in seeming and temporary, but in permanent and actual results. And we expect to pay, and do pay for this part of our purchases, otherwise we would neglect the dealer of long experience and high character, and trade with his more plausible but less scrupulous competitor.

Again it might be argued that the lowest-priced goods are not always the cheapest, in the best sense of that word, nor, indeed, the most economical. Nobody knows this better than the skilled merchant, but Mr. Stowe's teaching would close his mouth effectually. Would it be remarkable under these circumstances, if the customer, having been injured through his own ignorance or lack of judgment, should lay the blame upon the dealer? And would not the antagonism thus speedily arise, which could do the customer no good and might do the merchant great harm? Let it once be understood that a merchant was selfishly devoted to his own interests alone, and regardless of those of his customer, and his career could hardly outlive a twelve-month.

But even if this plan were adopted and the customer thrown entirely on his own knowledge and resources, the practical working would prove quite a different thing from its theory. As human nature is now constituted, there are dealers here and there who, in the face of the strong public sentiment against adulterations, sell without notice the mixture of pepper and burnt crackers for the pure article, and the compound of peas, beans and chile for the coffee they so poorly represent. Stay away this restriction of public sentiment, and how long would even the better class of dealers take the pains to explain to their customers the exact proportion of adulterant to be found in each article of cheapened food? How long before the shrewd and unscrupulous jobber, himself cheated and hoodwinked by the equally shrewd and unscrupulous manufacturer, would twist even the honest retailer into such a tangle that he would no longer be honest if he tried? No, Bro. Stowe, such a system might do for Grand Rapids, where the people are largely in a state of nature, and where the selling of one article for another and a better is wholly unknown, but it would be a bad kind of a system to turn loose upon the wicked world at large.

[To be misrepresented by an enemy is bad enough, but to be misunderstood and misquoted by a friend is worse yet. THE TRADESMAN will endeavor to set the Business World right upon a specific answer to the conclusions above quoted.—Ed.]

Raising a Fund for the Worthy Poor.

From the Charlotte Republican.

The monthly meeting of the Charlotte Business Men's Association was held in Carmel hall Monday evening, and several matters of importance discussed. The Association, among other commendable things, realizing the undoubted destitution existing in many parts of the city, has taken in hand the task of raising a substantial fund to be used for alleviating the distress so far as possible. A fund of \$105 for this purpose was reported as already subscribed and the work scarcely begun. It is hoped to make the sum much larger before the work of distributing it is commenced. C. E. Baxter, Geo. Perry and A. G. Fleury were appointed a committee to take in hand the matter of distributing the fund.

President Green announced the following standing committees:

On Manufacturing—D. B. Ainger, D. P. Sagerdorph and Geo. A. Perry.

On Transportation—C. E. Baxter, M. A. Bretz and Robert Donovan.

On Insurance—E. S. Lacey, E. T. Church and A. D. Baughman.

On Improvements—R. C. Jones, C. L. Pratt and C. M. Jennings.

On Trade Interests—Jos. Lang, H. F. Pennington and C. B. Lamb.

Among other things, the Association has a couple of railroad schemes on the string, as well as several manufacturing projects.

Several new members were added to the list of membership. The first delinquent list, showing 107 names of present and former residents, was announced.

Always Handle the Best

Nothing gives so much satisfaction to the dealer as to handle the best goods on the market and nothing better serves to enable the dealer to retain the respect of his customers. Such being a recognized fact, it behooves every dealer to handle nothing but the celebrated "Anchor" brand of oysters, which is packed and sold exclusively by F. J. Dettenthaler, Grand Rapids.

MY MARY.

Written especially for THE TRADESMAN.

The thrushes' song is sweet and clear,
The linnets' loud and airy;
But not so pleasing to my ear
As is thine own, My Mary.

In every bow-wow there is grace,
And sweetness in the berry;
But still more lovely is thy face,
More sweet thy lips, My Mary.

Full many pleasures have I known
When girls have bid me tarry;
But never half the joy, I own,
As when with thee, My Mary.

The wreathes that we together wove,
The same you found did carry;
When evening found us at the grove,
'Twas sweet indeed, My Mary.

But not as were the plights of love,
Neath skies so soft and starry,
Naught then in earth, or sphere above,
Compared with thee, My Mary.

I'll not forget, I never can,
The eve you said you'd marry,
And named the jaunty traveling man
For whom you shook me, Mary.

M. J. WISLEY.

Gripsack Brigade.

E. L. Johns, late of Mt. Pleasant, is now on the road for Feldner & Co.

A. F. Peake, State agent for DeLand & Co., of Fairport, N. Y., was in town Saturday.

A. D. Estabrook, traveling representative for the Powers & Walker Casket Co., is now devastating the Upper Peninsula.

D. E. McVean, late with Bulkley, Lemon & Hoops, has engaged to travel for Hawkins & Perry, taking the same territory formerly covered by H. L. Toles.

Geo. Alden, formerly on the road for Foster, Stevens & Co., but for the past four years engaged in the retail hardware business on West Bridge street in company with his brother, has engaged to travel for Brown & Seher.

F. W. Parsons, who has represented the Wilson & McCallay Tobacco Co. in this State for two years past, has been assigned the Indiana territory in addition, compelling him to maintain offices at both Chicago and Detroit.

Jas. A. Crookston, who has probably a larger collection of old curiosities than any other man in Michigan, is rejoicing over the receipt of two valuable additions to his collection in the shape of copies of the *Courier of New Hampshire* for May 17, 1800, and the *Mirror*, of Concord, N. H., for Nov. 7, 1794.

Aaron B. Gates, for the past three years traveling representative for Morris H. Treusch, was married at Charlevoix last Thursday evening to Miss Anna Bell, daughter of John Bell, the grocer. The happy couple will make their home at Rockford. Mrs. Gates is accompanying her husband on his trip down the C. & W. M. this week.

Purely Personal.

Ed. Williams has removed to this city from Hart and taken a position in the grocery store of his brother, C. E. Williams, on Plainfield avenue.

W. T. Lamoreaux, who was called to Vermont by the serious illness of his wife, telegraphs that she is no better and that his return home is as yet a matter of conjecture.

Dr. Henry Lever, the Newaygo druggist, was in town last week on his way to the Grand Encampment, I. O. O. F., which was held at Battle Creek Wednesday and Thursday.

John Shirts, who left Grand Rapids two years ago to assume the management of the Eaton & Christensen Cigar Co., at Lincoln, Neb., has returned home and resumed his old position with Eaton & Christensen, Agts.

The Only Line That Gets There.

It has been well said by a distinguished writer that the Michigan Central is the only "Nigger Falls Route" in the country. It is the only railroad that runs directly by the falls and stops its trains at a point from which all parts of the falls and the rapids are in full view. From this point, called Falls View, the scene from the Michigan Central train, whether in its summer setting of emerald or its winter setting of crystal, is one of unexampled grandeur and sublimity. As it is on the direct route to New York, Boston and New England, no east-bound traveler should fail to take advantage of it.

Telfer Spice Company,

46 Ottawa Street, Grand Rapids.

SOLE MANUFACTURERS OF

ABSOLUTE SPICES,

AND

Absolute Baking Powder.

WHOLESALE PRICE CURRENT.

The quotations given below are such as are ordinarily offered cash buyers, who pay promptly and buy in full packages.

| | | | | | |
|---------------------------|--------|----------------------------------|--|----------------------|--|
| BAKING POWDER. | | CEREALS. | | Pure Sugar, 1/2 bbl. | |
| 100 cans, 3 doz. | 75 | Miguel, plain cream, 150 lbs. | | SWEET GOOD. | |
| 1 lb. " " | 1.40 | DRIED FRUITS. | | Ginger Snaps | |
| 6 oz. " " | 1.90 | Apples, evaporated, 1/2 @ 10 1/2 | | Sugar Creams | |
| 12 oz. " " | 2.80 | Dried Fruits, 100 lbs. | | Clinkers | |
| 1 lb. " " | 4.95 | Currants | | Graham Crackers | |
| 2 1/2 lb. " " | 11.75 | Orange Peel | | Oatmeal Crackers | |
| 3 lb. " " | 13.75 | Prunes, French, 50s. | | TOBACCOES-P. | |
| 4 lb. " " | 17.75 | Raisins, French | | Spear Heads | |
| 5 lb. " " | 22.20 | Raisins, London Layers | | Plank Rock | |
| ACME, 1/2 D. CANS, 3 DOZ. | | Raisins, California | | Belipes | |
| 1 lb. " " | 1.50 | Raisins, Loose California | | Eye Mosses | |
| 1 lb. " " | 2.00 | Raisins, Loose California | | Flys | |
| 1 lb. " " | 3.00 | Raisins, Loose California | | Fly Opener | |
| 1 lb. " " | 3.25 | Raisins, Loose California | | Star | |
| 1 lb. " " | 3.75 | Raisins, Loose California | | Scalping Knife | |
| 1 lb. " " | 4.25 | Raisins, Loose California | | Sams Bass | |
| 1 lb. " " | 4.75 | Raisins, Loose California | | Climax | |
| 1 lb. " " | 5.25 | Raisins, Loose California | | Merry War. | |
| 1 lb. " " | 5.75 | Raisins, Loose California | | Jolly Tar. | |
| 1 lb. " " | 6.25 | Raisins, Loose California | | Live Live Live | |
| 1 lb. " " | 6.75 | Raisins, Loose California | | Nimrod | |
| 1 lb. " " | 7.25 | Raisins, Loose California | | Whipper | |
| 1 lb. " " | 7.75 | Raisins, Loose California | | Oiler | |
| 1 lb. " " | 8.25 | Raisins, Loose California | | P. L. | |
| 1 lb. " " | 8.75 | Raisins, Loose California | | Corner Stone | |
| 1 lb. " " | 9.25 | Raisins, Loose California | | 2 and 2 | |
| 1 lb. " " | 9.75 | Raisins, Loose California | | TOBACCOES-FIN | |
| 1 lb. " " | 10.25 | Raisins, Loose California | | Sweet Seven | |
| 1 lb. " " | 10.75 | Raisins, Loose California | | Sweet Pippen | |
| 1 lb. " " | 11.25 | Raisins, Loose California | | Hiawatha | |
| 1 lb. " " | 11.75 | Raisins, Loose California | | Sweet Cuba | |
| 1 lb. " " | 12.25 | Raisins, Loose California | | Sweet Key | |
| 1 lb. " " | 12.75 | Raisins, Loose California | | Sweet Key | |
| 1 lb. " " | 13.25 | Raisins, Loose California | | Thistle | |
| 1 lb. " " | 13.75 | Raisins, Loose California | | Florida | |
| 1 lb. " " | 14.25 | Raisins, Loose California | | B. B. CIGARETTES-SM | |
| 1 lb. " " | 14.75 | Raisins, Loose California | | Rob Roy | |
| 1 lb. " " | 15.25 | Raisins, Loose California | | Pepper | |
| 1 lb. " " | 15.75 | Raisins, Loose California | | Uncle Sam | |
| BLUING. | | FISH. | | TEAS. | |
| Dry, No. 2, doz. | 25 | Cod, whole | | Japan ordinary | |
| Dry, No. 3, doz. | 35 | Cod, whole | | Japan 1st to good | |
| Liquid, 8 oz. doz. | 65 | Halibut | | Japan 2nd | |
| Arctic, 4 oz. doz. | 3.50 | Herring, round, 1/2 bbl. | | Japan 3rd | |
| Arctic, 8 oz. doz. | 7.20 | Herring, round, 1/2 bbl. | | Japan 4th | |
| Arctic, 16 oz. doz. | 14.00 | Herring, round, 1/2 bbl. | | Japan 5th | |
| Arctic, No. 1, doz. | 3.00 | Herring, round, 1/2 bbl. | | Japan 6th | |
| Arctic, No. 2, doz. | 4.00 | Herring, round, 1/2 bbl. | | Japan 7th | |
| Arctic, No. 3, doz. | 5.00 | Herring, round, 1/2 bbl. | | Japan 8th | |
| Arctic, No. 4, doz. | 6.00 | Herring, round, 1/2 bbl. | | Japan 9th | |
| Arctic, No. 5, doz. | 7.00 | Herring, round, 1/2 bbl. | | Japan 10th | |
| Arctic, No. 6, doz. | 8.00 | Herring, round, 1/2 bbl. | | Japan 11th | |
| Arctic, No. 7, doz. | 9.00 | Herring, round, 1/2 bbl. | | Japan 12th | |
| Arctic, No. 8, doz. | 10.00 | Herring, round, 1/2 bbl. | | Japan 13th | |
| Arctic, No. 9, doz. | 11.00 | Herring, round, 1/2 bbl. | | Japan 14th | |
| Arctic, No. 10, doz. | 12.00 | Herring, round, 1/2 bbl. | | Japan 15th | |
| Arctic, No. 11, doz. | 13.00 | Herring, round, 1/2 bbl. | | Japan 16th | |
| Arctic, No. 12, doz. | 14.00 | Herring, round, 1/2 bbl. | | Japan 17th | |
| Arctic, No. 13, doz. | 15.00 | Herring, round, 1/2 bbl. | | Japan 18th | |
| Arctic, No. 14, doz. | 16.00 | Herring, round, 1/2 bbl. | | Japan 19th | |
| Arctic, No. 15, doz. | 17.00 | Herring, round, 1/2 bbl. | | Japan 20th | |
| Arctic, No. 16, doz. | 18.00 | Herring, round, 1/2 bbl. | | Japan 21st | |
| Arctic, No. 17, doz. | 19.00 | Herring, round, 1/2 bbl. | | Japan 22nd | |
| Arctic, No. 18, doz. | 20.00 | Herring, round, 1/2 bbl. | | Japan 23rd | |
| Arctic, No. 19, doz. | 21.00 | Herring, round, 1/2 bbl. | | Japan 24th | |
| Arctic, No. 20, doz. | 22.00 | Herring, round, 1/2 bbl. | | Japan 25th | |
| Arctic, No. 21, doz. | 23.00 | Herring, round, 1/2 bbl. | | Japan 26th | |
| Arctic, No. 22, doz. | 24.00 | Herring, round, 1/2 bbl. | | Japan 27th | |
| Arctic, No. 23, doz. | 25.00 | Herring, round, 1/2 bbl. | | Japan 28th | |
| Arctic, No. 24, doz. | 26.00 | Herring, round, 1/2 bbl. | | Japan 29th | |
| Arctic, No. 25, doz. | 27.00 | Herring, round, 1/2 bbl. | | Japan 30th | |
| Arctic, No. 26, doz. | 28.00 | Herring, round, 1/2 bbl. | | Japan 31st | |
| Arctic, No. 27, doz. | 29.00 | Herring, round, 1/2 bbl. | | Japan 32nd | |
| Arctic, No. 28, doz. | 30.00 | Herring, round, 1/2 bbl. | | Japan 33rd | |
| Arctic, No. 29, doz. | 31.00 | Herring, round, 1/2 bbl. | | Japan 34th | |
| Arctic, No. 30, doz. | 32.00 | Herring, round, 1/2 bbl. | | Japan 35th | |
| Arctic, No. 31, doz. | 33.00 | Herring, round, 1/2 bbl. | | Japan 36th | |
| Arctic, No. 32, doz. | 34.00 | Herring, round, 1/2 bbl. | | Japan 37th | |
| Arctic, No. 33, doz. | 35.00 | Herring, round, 1/2 bbl. | | Japan 38th | |
| Arctic, No. 34, doz. | 36.00 | Herring, round, 1/2 bbl. | | Japan 39th | |
| Arctic, No. 35, doz. | 37.00 | Herring, round, 1/2 bbl. | | Japan 40th | |
| Arctic, No. 36, doz. | 38.00 | Herring, round, 1/2 bbl. | | Japan 41st | |
| Arctic, No. 37, doz. | 39.00 | Herring, round, 1/2 bbl. | | Japan 42nd | |
| Arctic, No. 38, doz. | 40.00 | Herring, round, 1/2 bbl. | | Japan 43rd | |
| Arctic, No. 39, doz. | 41.00 | Herring, round, 1/2 bbl. | | Japan 44th | |
| Arctic, No. 40, doz. | 42.00 | Herring, round, 1/2 bbl. | | Japan 45th | |
| Arctic, No. 41, doz. | 43.00 | Herring, round, 1/2 bbl. | | Japan 46th | |
| Arctic, No. 42, doz. | 44.00 | Herring, round, 1/2 bbl. | | Japan 47th | |
| Arctic, No. 43, doz. | 45.00 | Herring, round, 1/2 bbl. | | Japan 48th | |
| Arctic, No. 44, doz. | 46.00 | Herring, round, 1/2 bbl. | | Japan 49th | |
| Arctic, No. 45, doz. | 47.00 | Herring, round, 1/2 bbl. | | Japan 50th | |
| Arctic, No. 46, doz. | 48.00 | Herring, round, 1/2 bbl. | | Japan 51st | |
| Arctic, No. 47, doz. | 49.00 | Herring, round, 1/2 bbl. | | Japan 52nd | |
| Arctic, No. 48, doz. | 50.00 | Herring, round, 1/2 bbl. | | Japan 53rd | |
| Arctic, No. 49, doz. | 51.00 | Herring, round, 1/2 bbl. | | Japan 54th | |
| Arctic, No. 50, doz. | 52.00 | Herring, round, 1/2 bbl. | | Japan 55th | |
| Arctic, No. 51, doz. | 53.00 | Herring, round, 1/2 bbl. | | Japan 56th | |
| Arctic, No. 52, doz. | 54.00 | Herring, round, 1/2 bbl. | | Japan 57th | |
| Arctic, No. 53, doz. | 55.00 | Herring, round, 1/2 bbl. | | Japan 58th | |
| Arctic, No. 54, doz. | 56.00 | Herring, round, 1/2 bbl. | | Japan 59th | |
| Arctic, No. 55, doz. | 57.00 | Herring, round, 1/2 bbl. | | Japan 60th | |
| Arctic, No. 56, doz. | 58.00 | Herring, round, 1/2 bbl. | | Japan 61st | |
| Arctic, No. 57, doz. | 59.00 | Herring, round, 1/2 bbl. | | Japan 62nd | |
| Arctic, No. 58, doz. | 60.00 | Herring, round, 1/2 bbl. | | Japan 63rd | |
| Arctic, No. 59, doz. | 61.00 | Herring, round, 1/2 bbl. | | Japan 64th | |
| Arctic, No. 60, doz. | 62.00 | Herring, round, 1/2 bbl. | | Japan 65th | |
| Arctic, No. 61, doz. | 63.00 | Herring, round, 1/2 bbl. | | Japan 66th | |
| Arctic, No. 62, doz. | 64.00 | Herring, round, 1/2 bbl. | | Japan 67th | |
| Arctic, No. 63, doz. | 65.00 | Herring, round, 1/2 bbl. | | Japan 68th | |
| Arctic, No. 64, doz. | 66.00 | Herring, round, 1/2 bbl. | | Japan 69th | |
| Arctic, No. 65, doz. | 67.00 | Herring, round, 1/2 bbl. | | Japan 70th | |
| Arctic, No. 66, doz. | 68.00 | Herring, round, 1/2 bbl. | | Japan 71st | |
| Arctic, No. 67, doz. | 69.00 | Herring, round, 1/2 bbl. | | Japan 72nd | |
| Arctic, No. 68, doz. | 70.00 | Herring, round, 1/2 bbl. | | Japan 73rd | |
| Arctic, No. 69, doz. | 71.00 | Herring, round, 1/2 bbl. | | Japan 74th | |
| Arctic, No. 70, doz. | 72.00 | Herring, round, 1/2 bbl. | | Japan 75th | |
| Arctic, No. 71, doz. | 73.00 | Herring, round, 1/2 bbl. | | Japan 76th | |
| Arctic, No. 72, doz. | 74.00 | Herring, round, 1/2 bbl. | | Japan 77th | |
| Arctic, No. 73, doz. | 75.00 | Herring, round, 1/2 bbl. | | Japan 78th | |
| Arctic, No. 74, doz. | 76.00 | Herring, round, 1/2 bbl. | | Japan 79th | |
| Arctic, No. 75, doz. | 77.00 | Herring, round, 1/2 bbl. | | Japan 80th | |
| Arctic, No. 76, doz. | 78.00 | Herring, round, 1/2 bbl. | | Japan 81st | |
| Arctic, No. 77, doz. | 79.00 | Herring, round, 1/2 bbl. | | Japan 82nd | |
| Arctic, No. 78, doz. | 80.00 | Herring, round, 1/2 bbl. | | Japan 83rd | |
| Arctic, No. 79, doz. | 81.00 | Herring, round, 1/2 bbl. | | Japan 84th | |
| Arctic, No. 80, doz. | 82.00 | Herring, round, 1/2 bbl. | | Japan 85th | |
| Arctic, No. 81, doz. | 83.00 | Herring, round, 1/2 bbl. | | Japan 86th | |
| Arctic, No. 82, doz. | 84.00 | Herring, round, 1/2 bbl. | | Japan 87th | |
| Arctic, No. 83, doz. | 85.00 | Herring, round, 1/2 bbl. | | Japan 88th | |
| Arctic, No. 84, doz. | 86.00 | Herring, round, 1/2 bbl. | | Japan 89th | |
| Arctic, No. 85, doz. | 87.00 | Herring, round, 1/2 bbl. | | Japan 90th | |
| Arctic, No. 86, doz. | 88.00 | Herring, round, 1/2 bbl. | | Japan 91st | |
| Arctic, No. 87, doz. | 89.00 | Herring, round, 1/2 bbl. | | Japan 92nd | |
| Arctic, No. 88, doz. | 90.00 | Herring, round, 1/2 bbl. | | Japan 93rd | |
| Arctic, No. 89, doz. | 91.00 | Herring, round, 1/2 bbl. | | Japan 94th | |
| Arctic, No. 90, doz. | 92.00 | Herring, round, 1/2 bbl. | | Japan 95th | |
| Arctic, No. 91, doz. | 93.00 | Herring, round, 1/2 bbl. | | Japan 96th | |
| Arctic, No. 92, doz. | 94.00 | Herring, round, 1/2 bbl. | | Japan 97th | |
| Arctic, No. 93, doz. | 95.00 | Herring, round, 1/2 bbl. | | Japan 98th | |
| Arctic, No. 94, doz. | 96.00 | Herring, round, 1/2 bbl. | | Japan 99th | |
| Arctic, No. 95, doz. | 97.00 | Herring, round, 1/2 bbl. | | Japan 100th | |
| Arctic, No. 96, doz. | 98.00 | Herring, round, 1/2 bbl. | | Japan 101st | |
| Arctic, No. 97, doz. | 99.00 | Herring, round, 1/2 bbl. | | Japan 102nd | |
| Arctic, No. 98, doz. | 100.00 | Herring, round, 1/2 bbl. | | Japan 103rd | |
| Arctic, No. 99, doz. | 101.00 | Herring, round, 1/2 bbl. | | Japan 104th | |
| Arctic, No. 100, doz. | 102.00 | Herring, round, 1/2 bbl. | | Japan 105th | |
| Arctic, No. 101, doz. | 103.00 | Herring, round, 1/2 bbl. | | Japan 106th | |
| Arctic, No. 102, doz. | 104.00 | Herring, round, 1/2 bbl. | | Japan 107th | |
| Arctic, No. 103, doz. | 105.00 | Herring, round, 1/2 bbl. | | Japan 108th | |
| Arctic, No. 104, doz. | 106.00 | Herring, round, 1/2 bbl. | | Japan 109th | |
| Arctic, No. 105, doz. | 107.00 | Herring, round, 1/2 bbl. | | Japan 110th | |
| Arctic, No. 106, doz. | 108.00 | Herring, round, 1/2 bbl. | | Japan 111th | |
| Arctic, No. 107, doz. | 109.00 | Herring, round, 1/2 bbl. | | Japan 112th | |
| Arctic, No. 108, doz. | 110.00 | Herring, round, 1/2 bbl. | | Japan 113th | |
| Arctic, No. 109, doz. | 111.00 | Herring, round, 1/2 bbl. | | Japan 114th | |
| Arctic, No. 110, doz. | 112.00 | Herring, round, 1/2 bbl. | | Japan 115th | |
| Arctic, No. 111, doz. | 113.00 | Herring, round, 1/2 bbl. | | Japan 116th | |
| Arctic, No. 112, doz. | 114.00 | Herring, round, 1/2 bbl. | | Japan 117th | |
| Arctic, No. 113, doz. | 115.00 | Herring, round, 1/2 bbl. | | Japan 118th | |
| Arctic, No. 114, doz. | 116.00 | Herring, round, 1/2 bbl. | | Japan 119th | |
| Arctic, No. 115, doz. | 117.00 | Herring, round, 1/2 bbl. | | Japan 120th | |
| Arctic, No. 116, doz. | 118.00 | Herring, round, 1/2 bbl. | | Japan 121st | |
| Arctic, No. 117, doz. | 119.00 | Herring, round, 1/2 bbl. | | Japan 122nd | |
| Arctic, No. 118, doz. | 120.00 | Herring, round, 1/2 bbl. | | Japan 123rd | |
| Arctic, No. 119, doz. | 121.00 | Herring, round, 1/2 bbl. | | Japan 124th | |
| Arctic, No. 120, doz. | 122.00 | Herring, round, 1/2 bbl. | | Japan 125th | |
| Arctic, No. 121, doz. | 123.00 | Herring, round, 1/2 bbl. | | Japan 126th | |
| Arctic, No. 122, doz. | 124.00 | Herring, round, 1/2 bbl. | | Japan 127th | |
| Arctic, No. 123, doz. | 125.00 | Herring, round, 1/2 bbl. | | Japan 128th | |
| Arctic, No. 124, doz. | 126.00 | Herring, round, 1/2 bbl. | | Japan 129th | |
| Arctic, No. 125, doz. | 127.00 | Herring, round, 1/2 bbl. | | Japan 130th | |
| Arctic, No. 126, doz. | 128.00 | Herring, round, 1/2 bbl. | | Japan 131st | |
| Arctic, No. 127, doz. | 129.00 | Herring, round, 1/2 bbl. | | Japan 132nd | |
| Arctic, No. 128, doz. | 130.00 | Herring, round, 1/2 bbl. | | Japan 133rd | |
| Arctic, No. 129, doz. | 131.00 | Herring, round, 1/2 bbl. | | Japan 134th | |
| Arctic, No. 130, doz. | 132.00 | Herring, round, 1/2 bbl. | | Japan 135th | |
| Arctic, No. 131, doz. | 133.00 | Herring, round, 1/2 bbl. | | Japan 136th | |
| Arctic, No. 132, doz. | 134.00 | Herring, round, 1/2 bbl. | | Japan 137th | |
| Arctic, No. 133, doz. | 135.00 | Herring, round, 1/2 bbl. | | Japan 138th | |
| Arctic, No. 134, doz. | 136.00 | Herring, round, 1/2 bbl. | | Japan 139th | |
| Arctic, No. 135, doz. | 137.00 | Herring, round, 1/2 bbl. | | Japan 140th | |
| Arctic, No. 136, doz. | 138.00 | Herring, round, 1/2 bbl. | | Japan 141st | |
| Arctic, No. 137, doz. | 139.00 | Herring, round, 1/2 bbl. | | Japan 142nd | |
| Arctic, No. 138, doz. | 140.00 | Herring, round, 1/2 bbl. | | Japan 143rd | |
| Arctic, No. 139, doz. | 141.00 | Herring, round, 1/2 bbl. | | Japan 144th | |
| Arctic, No. 140, doz. | 142.00 | Herring, round, 1/2 bbl. | | Japan 145th | |
| Arctic, No. 141, doz. | 143.00 | Herring, round, 1/2 bbl. | | Japan 146th | |
| Arctic, No. 142, doz. | 144.00 | Herring, round, 1/2 bbl. | | Japan 147th | |
| Arctic, No. 143, doz. | 145.00 | Herring, round, 1/2 bbl. | | Japan 148th | |
| Arctic, No. 144, doz. | 146.00 | Herring, round, 1/2 bbl. | | Japan 149th | |
| Arctic, No. 145, doz. | 147.00 | Herring, round, 1/2 bbl. | | Japan 150th | |
| Arctic, No. 146, doz. | 148.00 | Herring, round, 1/2 bbl. | | Japan 151st | |
| Arctic, No. 147, doz. | 149.00 | Herring, round, 1/2 bbl. | | Japan 152nd | |
| Arctic, No. 148, doz. | 150.00 | Herring, round, 1/2 bbl. | | Japan 153rd | |
| Arctic, No. 149, doz. | 151.00 | Herring, round, 1/2 bbl. | | Japan 154th | |
| Arctic, No. 150, doz. | 152.00 | Herring, round, 1/2 bbl. | | Japan 155th | |
| Arctic, No. 151, doz. | 153.00 | Herring, round, 1/2 bbl. | | Japan 156th | |
| Arctic, No. 152, doz. | 154.00 | Herring, round, 1/2 bbl. | | Japan 157th | |
| Arctic, No. 153, doz. | 155.00 | Herring, round, 1/2 bbl. | | Japan 158th | |
| Arctic, No. 154, doz. | 156.00 | Herring, round, 1/2 bbl. | | Japan 159th | |
| Arctic, No. 155, doz. | 157.00 | Herring, round, 1/2 bbl. | | Japan 160th | |
| Arctic, No. 156, doz. | 158.00 | Herring, round, 1/2 bbl. | | Japan 161st | |
| Arctic, No. 157, doz. | 159.00 | Herring, round, 1/2 bbl. | | Japan 162nd | |
| Arctic, No. 158, doz. | 160.00 | Herring, round, 1/2 bbl. | | Japan 163rd | |
| Arctic, No. 159, doz. | 161.00 | Herring, round, 1/2 bbl. | | Japan 164th | |
| Arctic, No. 160, doz. | 162.00 | Herring, round, 1/2 bbl. | | Japan 165th | |
| Arctic, No. 161, doz. | 163.00 | Herring, round, 1/2 bbl. | | Japan 166th | |
| Arctic, No. 162, doz. | 164.00 | Herring, round, 1/2 bbl. | | Japan 167th | |
| Arctic, No. 163, doz. | 165.00 | Herring, round, 1/2 bbl. | | | |

