NO. 231.

Auxiliary Associations,

FULL OUTFIT--SI5.

30 Books Blue Letters, 50 in book. 500 Record Blanks. 500 Notification Sheets. 250 Last Calls. 500 Envelopes.

HALF OUTFITS--SIO.

- goo Blue Letters, old style.
 250 Record Blanks.
 250 Notification Sheets.
 125 Last Calls.
 500 Envelopes.
- In place of old style Blue Letter in above \$10 Outfit we can substitute 10 books Blue Letter in latest form, as recommended by the recent State convention, for \$12.50

 Prices in other quantities furnished on ap

FULLER & STOWE COMPANY

ENGRAVERS and PRINTERS.

49 Lyon St, Grand Rapids,

Combines the Advantages of a

Pass Book and the Coupon System.

PRICE LIST.

2	0 (Coupon	Pass	Books.	 •••	•	\$	1	0
5		"	"	".	 		 	2	0
10	0	**	"		 		 • •	3	00
35	0	**	"	".			 	6	2
50	0	••	"	".			 ••	10	00
10	00	"	"	" .	 	19	 	17	50

Money can be sent by postal note or postoffice or express order.

E. A. STOWE & BRO, Grand Rapids, Mich.

FOR EVERYBODY.

For the Field or Garden.

CLOVER OR

Seed Store, . 71 CANAL ST.,

W. T. LAMOREAUX. Grand Rapids, Mich.



FOLLOW DIRECTIONS.

Voigt, Herpolsheimer & Co.,

DRY GOODS

Staple and Fancy.

Overalls, Pants, Etc.,

OUR OWN MAKE. A Complete Line of

Fancy rocker y@Fancy Woodenware

OUR OWN IMPORTATION.

Inspection Solicited. Chicago and Detroit

MAMMOTH CLOVER, MEDIUM CLOVER, TIMOTHY, ALSIKE.

ALFALFA.

GARDEN IMPLEMENTS.

A box of garden seeds containing 200 5c. papers delivered to you for \$4.

ALFRED J. BROWN, Seedsman, GRAND RAPIDS, Mich.

EDMUND B. DIKEMAN

THE GREAT

Watch Maker

44 CANAL ST.,

Grand Rapids, - Mich.

BELKNAP Vagon and Sleigh Co.

Spring, Freight, Express,

Lumber and Farm WAGONS

Logging Carts and Trucks Mill and Dump Carts, Lumbermen's and

River Tools. We carry a large stock of material, and have every facility for making first-class Wagons of all kinds.

Special attention given to Repairing, Painting and Lettering.

Shops on Front St., Grand Rapids, Mich.

SEEDS

A FULL LINE OF

Field Seeds

AT JOBBING PRICES.

Drop Card for Price List.

C. AINSWORTH.

76 So. Division Street,

GRAND RAPIDS, Mich.

They Please Everybody.

HEADLIGHT and

SOAPS are conceded by all to be the best

POTATOES.

COMMISSION MERCHANTS,

166 South Water St., CHICAGO.

ASK FOR

BEST IN THE WORLD

WANTED.

Butter, Eggs, Wool, Potatoes, Beans, Dried Fruit, Apples and all kinds of Produce.

If you have any of the above goods to ship, or anything in the Produce line let us hear from you. Liberal cash advances hear from you. Liberal cash advances made when desired.

Earl Bros., Commission Merchants 157 South Water St., CHICAGO.

nce: FIRST NATIONAL BANK, Chicag MICHIGAN TRADESMAN, Grand Rapids

PRODUCE!

We should be pleased to open corres pondence with anyone having APPLES, POTATOES, ONIONS, BEANS, DRIED FRUITS and other Country Produce to of-fer. CAR LOTS A SPECIALTY. Consignments will receive our best attention.

We are willing at all times to make liberal advances when drafts are drawn with bill lading attached. Goods sold on arrival or held as per request of shipper.

189 So. Water St., Chicago, 111.

REFERENCE-First National Bank, or any Wholess Grocer here. FOURTH NATIONAL BANK

Grand Rapids, Mich.

GEO. C. PIERCE, Vice President. H. P. BAKER, Cashier

Transacts a general banking business.

Make a Specialty of Collections. Account of Country Merchants Solicited.

LEATHER

And Shoe Store Supplies. SHOE BRUSHES, SHOE BUTTONS, SHOE POLISH

SHOE LACES. Heelers, Cork Soles, Button Hooks, Dressings, etc. Write for Catalogue. 118 Canal Street, Grand Rapids

STANTON, SAMPSON & CO.

Manutacturers and Jobbers of Men's Furnishing Goods.

sole Manufacturers of the "Peninsular Brand Pants, Shirts and Overalls.

State agents for Celuloid Collars and Cuffs. 120 and 122 Jefferson, Ave., DETROIT, - MICHIGAN. GEO. F. OWEN, Grand Rapids;

Western Michigan Salesman

MANUFACTURER OF

Horse and Wagon Covers,
Awnings and Tents,
Flags and Banners,
Oiled Clothing, Feed Bags, Wide Ducks, etc.

Grand Rapids Ice & Coal Co.,



CASH CAPITAL, \$200,000.

CHAS. E. BREWSTER MANUFACTURER OF

CANT HOOK and PEAVY HANDLES. Jobber in Hand-Shaved White Hickory Axe Handles.

I manufacture my handles from rived second growth maple, turned 2 1-2, 2 9-16, 2 11-16 at bulge as ordered. My stock is kiln-dried, and with a capac-

ity of fifty doz. per day can fill all orders PROMPT ATTENTION TO MAIL ORDERS. AKE BREWSTER, - - MICH



MARPLE ERIC GRAND RAPIDS MICH. Sole agents for Chicago Brass Rule Works

S. T. FISH & CO. MAGIC COFFEE ROASTER



The most practical hand Roaster in the world. Thousands in use—giving satisfaction. They are simple durable and economical. No grocer should be without one. Roasts coffee and pea-nuts to preserve the same pea-nuts to

Robt. S. West

Cleveland, Ohio. JOHN H. REDMOND,

Wholesale Commission Merchant 335 Broadway, - Albany, N. Y., P. O. BOX 215.

Liberal Cash Advancements on Consignments. Marking Plates free. Correspondence and Consignments Solicited. References furnished.

Poultry, Butter and Eggs a

Specialty.

BEACH, H.

> BALED HAY, MILL FEED and PRODUCE.

In Car Lots. HOLLAND,

I have a nice lot of Hand-picked Beans I offer to the rade. Parties in want can get supplied by writing to

W. T. LAMOREAUX, 71 Canal Street, - Grand Rapids, Mich.

MYRON H. WALKER,

Attorney and Solicitor, GRAND RAPIDS. -

HEXTER & FRIEDMAN,

CHICAGO,

Over Fourth National Bank. Telephone 407

MY FRIEND, THE BURGLAR.

being arrested as a burglar?" asked my old together we were discussing the merits of

I immediately professed my ignorance, while a negative shake of the head and a and pocketed his table spoons; and here I light showed me as lovely a specimen of quick glance of dissent from his wife only was; locked and barred and bolted in, sitting womanhood as I have ever seen; 'but as for served to make my curiosity greater. Blow- very comfortably, in the dark and alone, in the plunder, you must excuse me there. I ing a great cloud of fragrant smoke into the air, Hervey began as follows:

"When I arrived at the age of eighteen, in this city and fairly well supplied with this world's goods, sent me to a business college in the East, in order that I might there obtain the knowledge necessary to the man of business he fondly hoped I would become, and thus relieve him of the burden.

all that time I had not seen my family or home. I had attained my full share of inches, and had even made some progress in the cultivation of a mustache-infinitesimal, as yet, but giving promise of great things in the future. My education had arrived at a my tutors-and my father urged my immediate return home, giving, as a reason, his ever-growing business. My sister was soon to be married, and this would leave none to cheer the old folks but myself. I would much have preferred to look around the world a little before settling down to mercantile life, but my duty to my father was

greater, and I set out on my return home. "The family, I knew, had moved to anothto ring the bell, really agitated with delight as well as frightened, and finally my senses family, when a temptation came in my way. not possible to get from the window into One of the dining-room windows was open, the street. It was locked, and in such a peful of her own spoons and forks, It was my fate to be a thief, and I returned left so conveniently at the service to my chair. of any sneak-thief who might chance

my pockets with the silver. ing out of a room on the opposite side. She a fashionable flat. her information must have been very indis- come and the burglar to be arrested. tinct, for when she saw me I was in the the dining-room, and a crashing noise told my arms. I laid her on the couch. It was me the silver was being thrown into one of the first twilight of the morning. The sithe girl's fright. Before doing this, howev- whether I were not still dreaming?

knowledge, and it was impossible that she that some of the pieces were of a size and lady burst into a hysterical laugh. solidity I had never seen in my home. In "How did you break in?' said she. through which I entered was directly by the side of the door; I could not convince myself of being in the right house. But the "'You were attracted by the silver! course of my thoughts suggested looking at the marks on one of the spoons, which I did by the dim light of a match and, with a senintention—only by way of amusement.

my father's initial, 'B,' but the letter 'S.'

"I groped for a chair and sat down. No "You have been generous,' said she, her more hurry now. Oh, no! There was voice getting shaky again; 'for the whole friend and schoolmate, Hervey Barnhart, as plenty of time, and plenty to do in it, for I must have been in your power. I will let had to wipe away the perspiration which you out so no one will know. Put up in me very fine cigars upon the veranda of ran in streams down my face. What was your pockets what you have risked so much the pleasant cottage in the suburbs of one of to be done? What had I done? Oh, a tri- to possess, and follow me. our large cities in which my friend resided. fle, a mere trifle! I had only sneaked into a man's house by the dining-room window, one of his rooms. Very comfortably, I as- never stole anything before, and, please sure you! A very amusing predicament, to Heaven, never will again! be sure! Wouldn't my unknown host laugh my father, who was at that time a merchant in the morning and invite me, cordially, to burglar,' said the young lady, suddenly, for remain to breakfast? And wouldn't I eat the light must have made a revelation to

stólen? Oh, most certainly. "My brain was wandering. I pressed my hand upon my wet forehead to keep down the horrible thoughts, and determined to you here?—why creep in at the dining-"Four years passed rapidly away, and in hold a cool and deliberate consultation with myself. I was in an awkward predicament -it was impossible to deny that fact; but was there anything serious in the case? I had unquestionably gone into the wrong sence of four years and was going to my dining-room, the right hand instead of the left. I had been four years absent from satisfactory point—to me, at least, if not to my father's house, and was anything more eye, and, supposing it to be my father's natural than my desiring to make my return through the window rather than the door? poor health and the increasing cares of an I had appropriated, it is true, a quantity of a joke on my mother for leaving her silver silverware I had found lying loose on the sideboard, but what of that?

Finally, my thoughts settled down to the fact that I was eaged, trapped-doors and windows had been bolted upon me-and I was an unsuspected prisoner in the house.

"This was not encouraging. The case was decidedly queer, and, as I sat there in er location, but had given me minute direct the dark with my plunder in my pocket, I tions for finding the place, so I experienced am sure that no criminal in his cell would no difficulty on that score. It was a hand- have envied me my reflections. In fact, the some flat, which had been built in the sub- evidence was so dead against me that I beurbs during my absence; and, although it gan to doubt my own innocence. What was was late in the evening, my eyes soon de- I here for if my intentions were honest? scried through the gloom my father's door- Why should I desire to come into any man's plate, as I then supposed. I was just about house through the window? I was angry at once more seeing the dear faces of my returned, and I got up to ascertain if it were while a quantity of silverware lay on a side- culiar way that I was unable to open it. board, in full view from the street. Why Then a feeling of utter desolation came over should I not enter unannounced, and present me, when I thought that if this window my precise and careful mother with a hand- were fastened, the others must be, as well.

"The next coherent idea which came to to pass that way? Why? That is me was to get rid of my plunder. With only a figure of speech. I asked myself no that out of my possession, the chances of question about the matter. The idea had being taken for a burglar were considerably hardly flashed over my mind, when my legs less. With that view, I laid it carefully on were on the sill of the low window. In an- the corner of a sofa and concealed it with other moment I had crept in and, chuckling the cover. This was a great relief. I alat my own cleverness and the great moral most began to feel like the injured partylesson I was about to teach, I was stuffing more like a captive than a robber, and I groped my way through the room with a of hand." The astonishment of the official "While thus engaged, the opening of a vague idea that I might, perhaps, find a could not be easily depicted in words. "I tran-door or a concealed nanel afraid of the failure of my plan, I stepped time-honored (in novels) means, make my lightly up the stairs, which were dimly escape. But there was nothing of the kind lighted by the gas in the hall. As I was in this modern house-nothing but the usabout to reach the top, a servant was com- ual furniture of an up-stairs sitting-room in

instantly retreated, shut the door with a "How long I had been in the house by bang, and I could hear a half-suppressed this time, I cannot tell. It seems to me. cry. I hurried on up the stairs and opened when I look back, to have formed a considthe first door at a venture. The room was erable portion of an ordinary lifetime. Inin total darkness, and I stopped for a mo- deed, I do not very well remember the more ment to listen. Lights were hurrying across distant events of the night. Every now and the hall and I heard the voice of a man then the fact occurred to me that what had scolding and laughing at some one. The so far happened was but a prelude to somegirl had doubtless given the alarm, although thing still to occur. The morning was to

"I must have fallen into an uneasy slumshadow and she could have had little more ber, for I was suddenly startled by a scream. than a vague impression that she had seen A lady stood watching me, with the color me. However this may be, the man, from fading from her face, and, as I moved, she the sound of his voice, appeared to go into would have fallen had I not caught her in the drawers of the sideboard. Then I heard lence was profound. The room was still the window closed and bolted and the man dim and indistinct. Is it any wonder that returned to the upper rooms, laughing at I was in considerable perplexity as to

could have made this change in her domestic doors and windows are locked and bolted, affairs without informing me through my and it is quite a distance from these winsister, whose letters were faithful chroni- dows to the ground. I assure you, I have cles, even down to the health of the cat. been in considerable anxiety the whole of This was puzzling; and, now that I had the night as to my best mode of egress,' time to think, the house was much too large and, drawing up a chair, I sat down in front for my father's small family. I now recol- of her. Whether it was owing to this aclected that the quantity of silverware I had tion or my injured tone of voice, or the een was not in accordance with the amount mere fact of finding herself in a quiet tete-amy parents were accustomed to use, and tete with a burglar, I can not tell, but the

vain I bethought myself that I had seen the ''I did not break; it is far from being familiar door-plate, and that the window my style, I assure you. But the dining-

sation of absolute faintness, I beheld-not Here it is,' and, going to the sofa, I drew off the cover and showed her the silver.

" 'I will follow you, with pleasure, 'said I, 'were it the world over;' for the increasing

" 'Surely, you are a most extraordinary heartily from the spoons and forks I had her, also; 'you neither look nor talk like a

" 'Nor am I.'

"Then, if you are not a robber, why are room window, pocket other people's spoons

and get locked up in their house all night?" " 'For no other reason than a joke. I have just come home from the East, after an abfather's house—the next door in this flat when those confounded spoons caught my dining-room, in an instant I was over the fence and in the window, expecting to get

in such an exposed place.' "Then you are Hervey, my dear friend Nellie's brother, so longingly expected and loved by them all-so-' Here the young lady blushed most bewitchingly, and cast down her eyes. What these two girls could have been saying about me I don't know, but there was a secret of some sort.

"She let me out so quietly that no one ever heard a syllable about the matter, and I made the thing sure by putting the young lady in a position, after the lapse of a year, in which it is necessary to her own honor to keep my first and last burglary a secret. I have been in business with her brother for some years now, and she is that lady who shook her head so vehemently at the com-

mencement of this yarn-my wife." RELLUF.

He Indorsed the Note. A story is told of Washington Connor. Jay Gould's old partner in the stock brokerage business, which illustrates the proclivity of the Wall street man to play pranks in solemn places. Connor, during a sojourn in London, presented a £25 Bank of England note-which, like our own currency, is simply a promise to pay—to the bank for redemption in gold. The bank's custom on these occasions is to require the person presenting the note to indorse it. "Indorse it!" said Connor, when the rule was read to him. "I don't know about that. I'm a little careful what I indorse. This is a note and by that don't believe I'll indorse it at all. I don't Give me the gold and take your paper."

> "Well, if it's good, I want the money on it." "Who are you? You must be an American. Quit your funning, man, and indorse it." The official gasped nearly purple in the face. Connor's countenance did not change a muscle. "I'll not indorse it." he said, "and as it's a genuine note, if you don't pay it, I'll protest it." "Protest it! Protest the Bank of England? Good heavens!" "Yes, protest it, and before night." The clerk climbed down from his stool and ran into a back room. He returned immediately with two elderly officials, all three greatly excited. Connor calmly

> "But, sir, it's our rule-" "I don't care

anything about your rule. Isn't the paper

good?" "Good! Is a Bank of Eng-

land note good? Are you mad, man?"

of the case and indorsed the note and got his gold.

reduced the new-comers to a panic by re-

peating his threat, and, after enjoying the

spectacle, feigned a sudden understanding

The Oleomargarine Bill to Stay. whether I were not still dreaming?

The Oleomargarine Bill to Stay.

The bill introduced in the House of Representatives by Rep where creameries are thicker than margarine factories, wanted the bill sent to a committee in which the cow interest is suprem and easily carried their point.

PERFECTION SCALE



Retail Trade of the Wolverine State E. A. STOWE & BRO., Proprietors.

oription—One Dollar per year. Adverting Rates made known on application. blication Office 49 Lyon Street, Grand astern Bepresentative—E. H. AYER, 49 Tribune Building, N. Y.

riptions to this paper are not discontinued at extration, unless so ordered by the subscriber. red at the Grand Rapids Post Office.

E. A. STOWE, Editor.

WEDNESDAY, FEBRUARY 22, 1888.

The State of Illinois, in its zeal for the nent of industrial schools, offered State aid to schools of this sort when estab ished by private persons. The Roman Catholics of one locality have availed them selves of the offer by organizing an indus trial school, whose directors are all of that faith. And the courts of that State have lecided that this is not necessarily a sectarian school, and cannot be excluded from the benefits of the State law. As schools controlled exclusively by Protestants were not held to be sectarian, the principle of the decision seems sound. It will be for the State authorities to ascertain from the actual administration of the school whether it is sectarian in its exclusion of Protestants or in the character of its religious teaching.

The unexpected always fails' to happen when the Knights of Labor have anything to do with a strike. Sooner or later the despotic executive board is bound to do something which cannot but cast discredit upon the order. A recent move in the Reading strike is another exhibition of K. of L. criminal folly. The order for the engineers, firemen and pumpmen at the mines to strike, if obeyed, would result in the flooding of all the idle mines and entail a vast damage to property which cannot very well be computed.

Purely Personal.

Robt. E. Porter, formerly with Bulkley, Lemon & Hoops, has gone to Colorado.

Miss Lizzie Rathman has taken the posi tion of book-keeper for W. T. Lamoreaux. James E. Granger, who is now at Pasadena, Cal., is expected home again in May.

W. T. Lamoreaux returned from Vermon last week with his wife, who is seriously ill at her home on Ottawa street.

Jas. H. Thompson has returned from the East, where he has been purchasing spring goods for Thompson & Maclay.

James B. McInnes, formerly with the New York Tea Co., has just embarked in the tea business at Pasadena, Cal. John Maclay, of the firm of Thompson

Maclay, went to Dubuque last week to attend the wedding of his daughter, which occurs to-day.

Spencer Arnold, book-keeper for the Grand Rapids Felt Boot Co., succeeds Henry Fuller, of Boston, as selling agent for the

Fred Maclay, who has been in the employ of Thompson & Maclay since the establishment of the house here, has gone to Omaha

to take a position with a wholesale hard-R. J. Cleland, son of Daniel Cleland, the Coopersville merchant, was in town Mon-

day on his way to the Agricultural College. This is his junior year, pursuing the mechanical course laid down in the curriculum

Gripsack Brigade. Mrs. "Hub" Baker is dangerously ill her home on Spring street.

Louis Imegard, of the Catlin Tobacc Works, is up the G. R. & I. this week. H. M. Horton, representing the Warsaw Salt Co., of Warsaw, N. Y., was in town

Ivan Lloyd has been joined by his family and is now pleasantly situated at 169

Mount Vernon street. Geo. Callen, representing the Wilson &

McCally Tobacco Co., of Middletown, Iowa, has begun work in this territory. Geo. W. Haynes, who was given in last

week's list as traveling for C. Pelgrim, of Kalamazoo, is on the road for the Henselman Candy Co., of Kalamazoo, instead.

Geo. H. Seymour is "keeping bachelor's hall" again, his wife and daughter having started out on a visiting tour of two months' duration, including stops at Lansing, Kalamazoo and Indianapolis.

Michigan Dairymen's Association.

The fourth annual convention of the Mishigan Dairymen's Association, which was held at Adrian last week, was the most ssful gathering ever held by that orzation. The membership received fifty ions, making the Association one of the largest dairy organizations in the country. Many valuable papers and reports were presented and much interesting diswas given to the subjects introduced It was decided to ask the Legislature to appropriate \$1,000 per year to provide for the ent of an expert to visit the butter factories of the State. The rd of milk for this State was fixed at parts water and 121/2 parts solids—in a de of 100 parts. A new constitution wa

pried and the following officers elected: President—G. B. Horton, Fruit Ridge. Vice-President—M. Notier, Holland. Secretary and Treasurer—E. A. Stowe.

chigan Datryman was continued organ of the Association. The

AMONG THE TRADE.

GRAND BAPIDS GOSSIP. A. W. Conkle has opened a grocery store at Remus. The stock was purchased here. Barnhart Born succeeds Thomas & Crip pen in the hat and cap business on Monro

W. T. Lamoreaux has enlarged his office oom by removing the partition between his private and general office.

Munger, Watson & DeVoist have engaged in the grocery business at Sullivan. Arthur Meigs & Co. furnished the stock.

Arthur Lowell, uutil lately an attorney at Coopersville, has bought out C. Wohlgemuth's grocery business at 699 Broadway.

J. S. Barker, formerly engaged in the hardware business at Sand Lake, has purchased the hardware stock of M. L. Swift, on Canal street. C. M. Goodrich & Co. have secured the

agency for this territory of the Cincinnati Safe and Lock Co. and will carry a complete assortment in the basement of the new Widdicomb block.

E. B. Wright and Dave Holmes, of Woodville, and Greg. Luce, of this city, have purchased of C. F. Nason thirty-eight acres lying along the east side of the C. & W. M. Railway, just north of the D., G. H. & M. Railroad. The tract has a half mile frontage on the railway.

A new organization has been recently formed, called the Grand Rapids Blow Pipe and Dust Arrester Co. As the title would indicate, Grand Rapids is to be headquarters, and the manufacture and sale of Barbour's patent dust arrester, with the requisite amount of blow pipe, will be the chief business. It is understood that Foster. Stevens & Co. are largely interested in this new venture, which is sufficient guarantee as to its success.

AROUND THE STATE.

Frankfort-Lentholtz & Co., grocers, have assigned.

Moscow-Wm. L. Bibbins has put in a stock of hardware.

Martin-Oliver Green has re-embarked in the grocery business.

Woodstock-W. C. Lewis succeeds J. S. Brooks in general trade. Muskegon-H. B. Fargo & Co., grocers.

are selling out at auction. Vassar-M. Lamb succeeds John H. Burgess in the grocery business.

Battle Creek-Harriett E. (Mrs. Selah O.) Merritt, grocer, has sold out. Clarksville-Dr. A. G. Bush succeeds N

K. Jepson in the drug business. Middleton-Robert Kelly has purchase Geo. A. Thayer's general stock.

Buchanan-C. T. Jones succeeds Jones Bros. in the restaurant business. Saranac-L. C. Hunter & Co. succeed H.

L. Bailey in the hardware business. Jerome-W. W. Armstrong has move his hardware stock here from Moscow.

Muskegon-Fred C. Yonker succeeds B. H. Smith in the boot and shoe business. Bay City-J. B. Campbell succeeds J. B

Campbell & Co. in the grocery business. Gobleville-A. B. Clark succeeds Lewis & Clark in the drug and grocery business. Rockford-Miss C. Addis succeeds J. M.

Spore in the book and stationery business. Jackson-Seymour E. Wyatt succeeds Geo. Wyatt in the boot and shoe business. Howard City-J. W. Lovely succeeds Denton & Lovely in the hardware business Jackson-E. J. Weeks & Co. succeed Weeks, Latimer & Co. in the drug business. Alpena-Richards & Tompkins succeed Wheeler & Tompkins in the drug business.

Northville-Geo. C. Hueston, boot and shoe dealer, has assigned to W. W. Wen-

Dowagiac - Cooper & Mosher succeed Mosher, Palmer & Co. in the grocery busi-

Manistee - A. B. Leonard & Son succeed Krogen & Leonard in the hardware busi-

Pontiac-Hall & Co., dealers in boots and shoes, have been closed under chattel mort-

St. Johns-Brown & Conn succeed Jas. H. Conn in the agricultural implement bus-

Detroit-H. & A. Van Essen succeed A. J. Naumann & Co. in the feed commission

Owosso-Chas. Connor succeeds Grahame & Connor in the news, stationery and cigar Middleton-O. H. Salisbury & Son suc-

ceed Stonebrook & Salisbury in the hardware business Dowagiac-Dewey & Defendorf succeed

Dewey, Defendorf & Lyle in the dry goods and carpet business Fremont-K. Mulder has taken posses

sion of the M. B. Franklin general stock by virtue of a bill of sale Milo-Clarance Doolittle succeeds E. C.

Spaulding in general trade. The latter will re-engage in the railroad business.

Ionia-N. B. Hayes and Jerry Spaulding have joined hands and engaged in the agricultural implement and vehicle business. Rockford-Henry and Wesley Hessler ucceed William Hessler in the drug busi-

ss under the style of Hessler & Hessler. North Adams-John Hunter succeeds Mr. Langdon in the bardware business. The latter has gone to California on a pleasure

North Adams-Sarah J. (Mrs. Rufus H. ekson has moved her stock of hardwar here from Jerome and will open up in a new store about March 1.

Manistee—Wm. Nungesser has admitted his son, George, to partnership in his furni-ture and undertaking business. The new

firm name is Wm. Nungesser & Son. Rochester-H. G. Taylor has bought nalf interest in the hardware firm of Reimer & Co., and takes hold March 1. The name of the firm will be Reimer & Taylor.

Vicksburg-M. Eldred, of Plainwell, has urchased the flour and feed business of W. H. Bohner and will continue at the old place with A. R. Eldred as manager.

Ravenna-Wm. McNitt has retired from the agricultural implement firm of DeHart McNitt. The business will be continued by the remaining partner, Jacob DeHart.

Bay City-W. H. Miller, wholesale and etail hardware dealer, has merged his busiess into a stock company under the style of W. H. Miller & Co., with a paid-in capital of \$70,000.

Montague-John J. Timmer's dry goods and notion stock was attached on the 13th by Schloss, Ochs & Co., of Chicago. The claim was subsequently settled and the attachment released.

Petoskey-The furnishing goods firm of McOmber, Smith & Co. has dissolved, Messrs. Smith and Pepper retiring. The business will be continued by W. W. Mc-Omber under his own name.

Plainwell-The W. H. Hine grocery tock, which recently reverted to M. Desenberg, of Kalamazoo, by virtue of a chattel mortgage, has been closed out to Gabriel Wolff and removed to Otsego.

Eaton Rapids-Reynolds Bros. have started a branch dry goods establishment at Norwalk, Ohio, in connection with Mr. Walworth, of Homer. Mr. H. F. Revnolds and Mr. Walworth will take charge of the store there, while Mr. Will Reynolds will conduct the business here.

MANUFACTURING MATTERS.

Manton-Millard & Richards' new factory will turn out 10,000 handles per day. Detroit-Louis Wiedersatz succeeds Pon-

celet & Wiedersatz, copper and sheet iron workers. Detroit-Joe B. Kemp has retired from the Joe Kemp Chair Co., and Julius F. Ke-

gel continues the business. Charlevoix-The Charlevoix Manufacturing Co. will add a shingle mill of 25,000 daily capacity to its sash, door and blind

Detroit-H. L. Baker, F. B. Clark and C. W. Moore are the incorporators of the Oak and Gum Lumber Co., which will operate in Mississippi county, Mo.

Allegan-H. B. Peck has traded his interest in the paper mill to his partners, J. B. Streeter & Son, and has taken in return their interest in the elevator and some other

Muskegon-Samuel Simmons has sold his interest in the Simmons Manufacturing Co. to James D. Cheeseman, who succeeds Mr. Simmons as President of the corporation. Mr. Simmons will shortly establish a lumber yard here.

Sand Lake-The grist mill of Marshall & and, in the absence of any kind of fire protection, burned to the ground. The machinery and stock on the second floor were saved, but the grain and machinery on the second and third floors were a total loss. The boiler and engine were but little damthe Detroit Fire and Marine and an equal new factory near Moline. nount in the Millers' Mutual of Lansing

STRAY FACTS.

Detroit-Mr. Deneke, of the dry goods firm of Berns & Deneke, is dead.

Elk Rapids - Theodore Bow succeeds Harry Briggs in the billiard business. Detroit-E. G. Merick, of the firm of

Merick, Esselstyn & Co., vessel owners, is Detroit-The J. P. Donaldson Co. has as-

signed its ship chandlery business to E. H. Turner. North Adams—Burglars recently reduced

the stock of Knapp & Crane by taking \$590 worth of jewelry.

Adrian-Anton Wehle, the boot and shoe ealer, has just announced his failure No. 2. Seth Bean is his assignee, and his liabilities are probably between \$5,000 and

Cheboygan-G. L. Spaulding has contracted with James Erskine & Co., of Rogers City, for all the logs they can put in from three camps. The stock is said to be of a fine quality.

Hobart-E. W. Robinson, for the past three years cashier of The Hannah & Lay Mercantile Co., of Traverse City, is now in charge of the lumber and mercantile business of N. Slaght, at this place.

Detroit-E. G. Richards uttered four chattel mortgages on his lumber yard and ontents Saturday, aggregating \$17,550. He recently assumed his son's liabilities, since which time his losses have reached nearly \$10,000.

Hides, Pelts and Furs.

The wool market is firm, with good sales, but no higher prices. Tallow is easier and they recently garnisheed the Isador Cohn-14c lower. The demand is good. Furs are feld bonds in the hands of the Detroit poin good demand and prices are some higher, but the bottom is likely to drop out any day. Scarcity and immediate wants affect are dull and lower, with literally no demand at the price. The quality is inferior, with No. 2's plenty.

Buy flour manufactured by the Cres oller Mills. Every sack warranted. Voigt EVADING THE LAW.

nart Insurance Men, to Keep Up Pre-

A Board of Underwriters is a combination of insurance companies to keep up rates. That sort of thing has been in vogue in Michigan for a long time. It has caused much grumbling on the part, especially, of merchants and others in cities, who say that they do not get the benefit of the competi-tion in insurance that they do in all other business, and which they, themselves, have to encounter. The last Legislature sought to remedy this and bring about free and open competition by passing a law forbidding any insurance company from entering into any arrangement with any other company the object or effect of which would be to avoid free and open competition. It provides for punishing an agent so offending by fine or imprisonment or both. It requires the Insurance Commissioner to investigate all such cases of which he hears, and to revoke the certificate of any offending com-The passage of such a law was urged and

ractically secured by the Business Men's Association of Michigan, Frank Hamilton, of Traverse City, being President, and E. A. Stowe, of Grand Rapids, Secretary. The law went into effect on Feb. 1, but the companies, by a very ingenious device, have thus far succeeded in going on just the

"My companies," said Benjamin Vernor this morning, "talked of abandoning Michigan entirely. It is a damnable law, and they did not propose doing business under it. I had all I could do to keep them here, but they have concluded to stay, and our rates will not be lowered under any consideration. They are made as the result of seventy-five years' experience: they are just as hot."

and we will maintain them."

"All the old board companies take the ame stand, do they not?" "I believe so. But, mind, we permit no the provert the cream."

agents in circulars sent to them. We simply keep our rates."
"You have all agreed to do that?"

system. Any understanding we may have ed private information—a dreadful sell for had was arranged before the law went into effect.

Mr. Vernor and other agents seen practically admit that the law has not affected results. All companies sent out circulars saying that the tendency would be to a stiffening rather than a letting down of rates. And another question, also: If the disclo-Some classes of risks would be raised or re-sure came would my uncle dismiss him? fused as experience suggested. It was also intimated that it would be well to unite with lief I closed my desk and turned down the David Beveridge's rating and inspecting bu- gas. As usual, I went to the window reau. They all did so, understandingly. He was manager of the old Board of Detroit was riveted to the spot by sheer consterna-Fire Underwriters, which the law killed, tion-somebody was in my uncle's office hence he runs the bureau. The companies say that it is cheaper to have one man to fixes the rate of insurance, and it is placed uncle's front coor and alarm him without in the books of each agent. All policies is- disturbing Renbow. sued, terms, etc., are reported to him and

agreement to stand united. Agents are recommended to join the underwriters' club, and in a way that always leads to an acceptance of the advice. It is man asked, too bewildered to find coherent "social" club, yet it appropriates the fea- words, as he rose to his feet and eyed the tures of the Underwriters' Board. It not poker as though he feared I might have gone only maintains rates, but if an agent gives | mad and was meditating assault. Son took fire in the attic last Friday night any rebate on his commission he must for-and, in the absence of any kind of fire prothan \$10, just as it used to be. If it is not mor and his rising indignation. He became the object of this arrangement to defeat the once more the alert, collected man of busilaw, that is its effect, and anything producing that "effect" is specially forbidden by the act.

Hon. E. N. Bates has arranged to start

The farmers in Cheshire township, Allegan county, have organized an association trial that remitted his some-time senior to engage in the manufacture of cheese, clerk to the courtesies of prison wardens electing R. Blanchard, President and S. S. Celeman, Secretary. A proposition to erect at any rate, \$5,000 in hard cash and I ought

F. E. Pickett, proprietor of the Coldspring cheese factory, near Hilliards, is preparing "Why, uncle," I exclaimed. "Dorothy to erect a new curing room, 18 x 45 feet in and I have been engaged—only it was a sedimensions and 12 feet high. The building cret—for fifteen months or more!" will have a storage capacity of 900 cheese.

Good Words Unsolicited.

Wilbur H. Pardee, general dealer, Logan Couldn't get along without THE TRADESMAN." Morris H. Treusch & Bro., wholesale tobac onists, Grand Rapids: "We can complimen you in having the best trade paper in the West. We consider same the leading one, and we would not be without it. Wish you the best success (which you deserve)."

C. H. Reynolds, grain dealer, Nashville: Your paper is a good one. Wish you suc-

F. D. Smith, druggist, Coopersville: "It would be better to have twins and no milk than to try and do business without THE

Baker & Baker, grocers, Rockford: "We can't get along without THE TRADESMAN." Bell, Conrad & Co., wholesale dealers in eas, coffees and spices, Chicago: "If every retailer in the State would subscribe for an read THE TRADESMAN, he would be a better merchant for so doing.

Bank Notes. The National Park Bank of New York

has demanded a trial of the case in which lice in satisfaction of a debt.

Brown & Co.'s Bank of Charlevoix will shortly be merged into a National bank under a style to be determined hereafter. It is expected that the new bank will be ready united States in extent and wealth, the the price, with no foreign demand. Hides der a style to be determined hereafter. It for business in about three months

Uncle Sutton's Anger.

I was a clerk in the counting house of my uncle, Joseph Sutton, and stood in a fair way of becoming a member of the firm. I was the son of a poor sister of his, and might reasonably expect that I might in time become his heir.

One day he suppressed we judge his wait.

One day he summoned me into his private office and said: "Young man, it's about time you were married—and I have found a wife for you."

This statement startled me, for I was just thinking at the time of lovely Dorothy Field, whose face in miniature hung in the gold

locket on my watch chain.

'I am afraid I shall not be able to consent," I stammered.
"And why not," he snarled. "Any ro

state?" "None at all, but there is an obstacle." "Oh, there is, eh? Some foolish boy and girl attachment, I suppose. Well, you can take your choice between starving and disobeying me or marrying a fine girl and a

mantic objections to entering the marriage

fine allowance. I'll see you in the morning." And he rang the bell, dismissing me. I came to the conclusion during the night that I could not give Dorothy up, and indid just what I expected, discharged me and went off in a terrible rage. I was feeling very blue until I happened to meet Frank Gowing, who, hearing my story, im-

nediately gave me a place in his store.

It was in the beginning of June, and the classic race at Epsom had just been run. I condoled with a loser by betting, Edward Quelch, as dexterously as I knew how.

"Bah! Yours is fair weather philosophy there's a lot of that knocking about in the vorld," he replied, with a wry grimace. Never mind, if rumor tells the truth, your old office chum has got it half a dozen times

'What! Philip Renbow?" I ejaculated. "Yes; did you think he was as innocent as he looks? You should have recollected the proverb, 'Tis the demure cat that steals

"What has he lost? Do you know the figure?" I inquired.
"Over five hundred, I heard. He backed

"The law does away with our old compact | the second favorite very heavily on suppos-

All that afternoon the story to which I had listened haunted me. In the intervals of counting-house routine the question continually recurred: How would Philip Renbow meet his so-called "debts of honor? At the close of work, with a sigh of re-

see that the fastenings were safe. There I

At last, the mysterious visitant crossed do the work than to have each company em- the limited area open to my view, and I recploy some one, but he practically regulates ognized Philip Renbow. He held in his the rates for all companies. If there be a hand what my quickened senses determined change in the rating of any risk for any to be a file. Necessity is a wonderful reason, he has it entered upon the books of sharpener of wits, and my brain had soon every agent. If a new building goes up, he conceived a plan. I could slip around to my

This was the course I adopted. I made made part of his record. Of course, any no precense of even waiting to give up my company in the combine can cut rates; but key. I believe I actually flew down those so it could under the old compact system. flights of stairs and along those passages. I But now, as then, they are practically under knew my nucle sat late, and hoped to find him up. I was not disappointed.
"Why, Alfred Taylor, whatever—what

> "You are being robbed, sir!" I replied. That dispelled, for the time, both his tre-

"You have not alarmed the villain?"

'No, sir." I held my peace as to the scoundrel's The boiler and engine were but little damaged. The loss on building and stock will probably reach \$6,000, which is partially coved by an insurance of \$4,000—\$2,000 in the Detroit Fire and Marine and an equal to the Detroit Fire and Marine and an equal to the Detroit Fire and Marine and an equal to the Detroit Fire and Marine and an equal to the Scoundre's life to the scoundre's identity.

I held my peace as to the scoundre's identity.

With a dozen men we hemmed in our victim in the most systematic fashion that could possibly have been devised. Not a single avenue of escape remained, and then new factory near Moline. single avenue of escape remained, and then my uncle insisted on leading the way. But Salesmen wanted—indexed to spring novelties for spring now ready. Imget by sending off for them.

of stern surprise. "You, of all men! After this, I'll trust nobody!"

But he did. For, at the conclusion of the

the necessary buildings, to be completed by to repay you. Come back and take Renbow's place. Things shall be as you'd like

"Why, uncle," I exclaimed, "Dorothy The old merchant first started, then mopped his face with his bandana handkerchief -it was a hot day-then burst into the

heartiest and most prolonged guffaw of, surely, his whole life.

How to Ward Off Drummers. Friend-"Don't you have a great many rummers coming in and boring you with their samples and their talk?" Merchant - "A good many drummers come in here, but they don't bore me.

"Don't they ask you to look at their sam-"Don't they ask you to give them orders?" "No, they go right out without saying a word."

"How do you manage to get rid of them?"
"It's the simplest thing in the world. I
put a plug hat and an open gripsack on the
counter every morning. When a drummer counter every morning. When a drummer sees these signs of another drummer being on the premises he goes off. Every ten minutes in the day a drummer comes to the door, looks at the gripsack and goes away, and I am left in peace."

A Strange Thing.

Jones—"Strange thing, Mirandy; every ime you draw a breath somebody dies." Mrs. Jones—"Well, I ain't going to stop oreathing on that account,"

whole country was convulsed at one time, few years ago, by a New York propositio to form a bank with only \$10,000,000 cap Merchants should remember that the cele-brated "Crescent," "White Rose" and "Royal Patent" brands of flour are manu-factured and sold only by the Volgt Mill-with comparative indifference, our ideas of

VISITING BUYERS.

The following retail dealers have visited the market during the past week and placed orders with the various houses:

F C Stone, F C Stone & C S Comstock, Pierson Son, Gedar Springs Clarence Doolittle, Milo H W Potter, Jenisonvulle J F Clark; Big Rapids David Holmes, Woodville Geo F Cook, Grove B Gilbert & Co, Moline David Holmes, Woodville Wm Barker, Sand Lake G TenHoor, Forest Grove R B Gilbert & Co, Moline David Holland A E Blain Dutton C C Tuxbury, Sullivan A DeKruif, Zeeland J Q Look, Lowell Conklin & Co, Conklin C E Pratt, Moline C

, I J Quick, Allendale
John Farrowe, So Blendo
H Dalmon, Allendale
Wm Vermeulen, Beave
Dam
G S Putnam, Fruitport
R J Side, Kent City
W F Stuart, Crofton
J E Thuckow, Morley
A F Draper & Co, So Arm
Watson & DeVoist, Coopersville ersville
R W Vashaw, Remus
J D Adams, Alpine
JE Goul, Sand Lake A A Pangborn, Mecosta
Jas Raymond, Berlin
L A Paine, Englishville
Lefevre & Meyer, Grand
Haven
Mills & Anderson, Three Wm Upton, Frankfort
Oaks

MISCELLANEOUS.

Advertisements will be inserted under this head for one cent a word the first insertion and one-half cent a word for each subsequent insertion. No advertisement taken for less than 25 cents. Advance payment. Advertisements directing that answers be sent in care of this office must be accompanied by 25 cents extra, to cover expense of postage.

PORSALE OR EXCHANGE FOR A STOCK OF DRY goods, clothing or groceries, a farm in Mecosta Co. and one or more houses and lots in the flourishing city of Kalamazoo. Calvin Forbes, Kalamazoo, Mich.

FOR SALE—GENERAL STOCK AND STORE BUILDing. The store is 22x70 feet, two stories, well finished inside. The stock comprises dry goods, notions, boots and shows, hats and caps, etc. Will sell one or both of above or take a partner with \$2,000 or \$3,000 capital. Stock free of all incumbrance. The store is centrally located in heart of business portion of town, apply to K. Mulder, Fremont, Mich. 234* FOR SALE-GENERAL STOCK MERCHANDISE IN good town and good trade. Inquire of J. C. Stitt, Dollarville, Mich.

FOR SALE AT A BARGAIN. A STOCK OF GENERAL TOR SALE AT A BARGAIN. A STOCK OF GENERAL merchandise in an iron furnace town in this State. Furnace company pays out in cash \$8,000 per month. Stock will invoice about \$6,000. Can be reduced to \$2,500 or \$3,000 in 60 days. Sales per month \$16,000. Pay sure. Best of reasons for selling. Those mean-ing business address No. 113 this office. 234*tf

FOR SALE-GROCERY STOCK ON MAIN THOROUGH-fare in this city. Stock will inventory about 83,000. Cheap rent. Good reasons for selling. Apply to L. 36, care Tradesman. FOR SALE—WHOLE OR PART INTEREST IN A FIRST-L class meat market in a thriving town of 1,000 in habitants with two railroads. Average sales \$30 pd day. Good reasons for selling. Address H., care Trade.

HOR SALE-AT A BARGAIN. A CLEAN STOCK OF L hardware and mill supplies. Choate, Agent, East Saginaw.

FOR SALE—THE BEST DRUG STORE IN THE THRIV-ing city of Muskegon. Terms easy. C. L. Brun-dage, Muskegon, Mich. WANTED-AGENTS TO HANDLE THE NEW CHEM-Wishest Action of the Manufacturers, La Crosse, Wis.

Wishest Actual Country of the Manufacturers, La Crosse, Wis.

Wishest Actual Crosse, Wis.

Wishest Actual Crosse, Wis.

Wishest Actual Crosse, Wis.

WANTED-BY REGISTERED DRUG CLERK, SITU ation in drug store. Experienced, A. No. 1 sales-man. References exchanged. Address P. O. Box 181, Mendon, Mich. WANTED-POSITION AS TRAVELING SALESMAN

WANTED-FOR CASH, SMALL GENERAL STOCK

of merchandise or boots and snoes in good farm ing country. Must be a bargain. Give particulars H. W. Hawkins, Reed City, Mich. WANTED-POSITION BY AN EXPERIENCED PHAR macist. The best of references. Registered by examination and speaks Holland. Address N. A. Vyne Morley, Mich. 236

WANTED-THE ADDRESS OF ANYONE WISHING
to start a variety store. Address B. D., care WANTED-EVERY STORE-KEEPER WHO READS

WANTED-EVERY STORE-KEEPER WHO READS this paper to give the Sutliff coupon system a trial. It will asolish your pass books, do away with all your book-keeping, in many instances save yeu the expense of one clerk, will bring your business down to a cash basis and save you all the worry and trouble that usually go with the pass-book plan. Start the 1st of the month with the new system and you will never regret it. Having two kinds, both kinds will be sent by addressing (mentioning this paper) J. H. Sutliff, Albany, N. Y. 226-tf A RARE BUSINESS CHANCE—A STOCK OF GENeral merchandise in the condition for sale, also we are able to please all.

mense sales and profits. For samples, catalogue, etc. enclose stamp. Sims, Jackson & Co., Washington, D the Moline cheese factory early in the season, having already been pledged the milk of 200 cours.

guilty wreten 100k more corpse-factor cover into more abject paroxysms of terror.

"Philip Renbow!" cried my uncle, in tones of stern surprise. "You, of all men! After the companies of stern surprise. "You, of all men! After the companies of stern surprise." about \$12,000. Live growing manufacturing town of 4,000 population in Central Michigan, drawing trade from a large radius of rich, thickly settled farming country. Two leading railroads. Good trade established. Have always done a good paying business. Best of reasons for selling. Address 112, this office. 233*

A RARE OPPORTUNITY FOR CLERKS-WE WANT a resident representative in every town and city to aid us in the introduction and sale of the fastest selling article on the market. No competition. Sells in every store, office and home. Big profits. Quick returns. Business permanent. Will not interfere with present employment. Enclose 4 cents postage for free sample, terms and full particulars. The Nichols MicCo., Onalaska, Wis.

OUR

RESTORATION NOTICE

Under instructions of the Secretar the Interior dated the 15th day of Dec ber, 1887, modified by his instructions of 22d day of December, 1887. By directio of the Commissioner of the General I

Office dated January 19th, 1888.
Notice is hereby given That the indemnity withdrawal for the benefit of the Jack-Lansing and Saginaw R. R. Co., has

such indemnity limits of the grant of said R. R. Co., and heretofore withdrawn for the benefit of said Company—except such as may be covered by approved selections—are now open to settlement. And that on the 8th day of March, 1888 the said lands will e open to filing and entry.

U. S. Land Office, Reed City, Mich.,

January 23, 1888. NATHANIEL CLARK, E. N. FITCH, Receiver.

RESTORATION NOTICE.

Under instructions of the Secretary of the Interior dated the 15th day of De the Interior dated the 15th day of December, 1887, modified by his instructions of the 22d day of December, 1887. By direction of the Commissioner of the General Land Office dated January 19th, 1888.

Notice is hereby given That the indemnity withdrawal for the benefit of the Grand Rapids and Indiana R. R. Co. has been revoked

That all the lands in this district within uch indemnity limits of the grant of said R. R. Co., and heretofore withdrawn for he benefit of said company—except such as nay be covered by approved selections—are now open to settlement and that on the 8th day of March, 1888, the said lands will be pen to filing and entry. U, S. Land Office,

Reed City, Mich.,

January 23d, 1888. F. N. FITCH, NATHANIEL CLARK, Receiver.

SAFES!

Anyone in want of a first-class Fire or Burglar Proof Safe of the Cincinnati Safe and Lock Co. manufacture will find it to his advantage to write or call on us. We have light expenses, and are able to sell lower than any other house representing firstclass work. Second-hand safes always on

C. M. GOODRICH & CO., With Safety Deposit Co., Basement of Wid-

SEEDS!

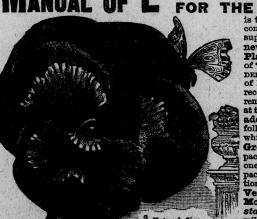
Garden Seeds in Bulk. For the Spring of 1888 we offer the largest and most complete line of garden seeds ever offered before. Comprising every variety one could wish, for we have taken great pains to buy our seed of the most reliable growers throughout the country where the climate is best adapted for their culture and feel confident in offering our seed that

We also carry a full line of garden drills, cultivators, etc., in fact we keep everything for the garden. Call and see us and we will convince you of our ability to sell you just

Send for price list and note our discount. TO THE TRADE—We offer seeds equal in Quality and Price to any House in the coun-We carry at all times a full line of field seeds such as Clover, Timothy, Hungarian Millet, Red Top, Blue Grass, Peas,

Grand Rapids Seed Store,

WANTED-1,000 MORE MERCHANTS TO ADOPT OUR Improved Coupon Pass Book System. Send for samples. E. A. Stowe & Bro., Grand Rapids. 225-tf 71 CANAL ST.



is this season the grandest ever issued, containing three colored plates and Plants, together with plain directions of "How to grow them," by PETER HENDERSON. This Manual, which is a book DERSON. This Manual, which is a book of 140 pages, we mail to any address on receipt of 25 cents (in stamps.) To all so remitting 25 cents for the Manual, we will, at the same time, send free by mail, in addition, their choice of any one of the following novelties, the price of either of which is 25 cents: One packet of the new Green and Gold Watermelon, or one packet of new Succession Cabbage, or one packet of new Succession Cabbage, or one packet of Butterfly Pansy (see illustration), or one packet of new Mammoth Verbena, or one plant of the beautiful Moonflower, on the distinct understanding, however, that those ordering

House and Store Shades Made to Order.

68 Monroe Street,

Grand Rapids.

ASSOCIATION DEPARTMENT.

following auxiliary associations are op-ing under charters granted by the Michi-usiness Men's Association:

No. 1-Traverse City B. M. A. No. 1—Traverse Livy B. M. A.
lent, Geo. E. Steele; Secretary, L. Roberte.

No. 2—Lowell B. M. A.
dent, N. B. Blain; Secretary, Frank T. King.

No. 3—Sturgis B. M. A.
lent, H. S. Church; Secretary, Wm. Jorn.

No. 4—Grand Rapids M. A.
lent, E. J. Herrick; Secretary, E. A. Stowe.

No. 5—Muskegon B. M. A.
lent, B. Fargo; Secretary, W. C. Conner.

No. 6—Alba ts. M. A.
lent, F. W. Sloat; Secretary, P. T. Baldwin.

No. 7—Dimondale B. M. A.
lent, T. M. Sloan; Secretary, N. H. Widger.

No. 8—Eastport B. M. A.
lent, F. H. Thurston; Secretary, Geo. L. Thur

No. 9—Lawrence B. M. A.
dent, H. M. Marshall; Secretary, C. A. Stebbir

No. 10—Harbor Springs B. M. A.
dent, W. J. Clark; Secretary, A. L. Thompson

No. 11—Kingsley B. M. A. ent, W. J. Clark; Secretary, A. L. Thompson No. 11—Kingsley B. M. A. ent, H. P. Whipple; Secretary, C. H. Camp. No. 12—Quincy B. M. A. ent, C. McKay; Secretary, Thos. Lennon. No. 13—Sherman B. M. A. ent, H. B. Sturtevant: Secretary, W. G. Shar No. 13—Sherman B. M. A.
aident, H. B. Sturtevant: Secretary, W. G. Shane.
No. 14—No. Muskegon B. M. A.
dent, S. A. Howey: Secretary, G. C. Havens.
No. 15—Boyne City B. M. A.
ident, R. R. Perkins; Secretary, F. M. Chase.
No. 16—Sand Lake B. M. A.
ident, J. V. Crandall: Secretary, W. Rasco.
No. 17—Plainwell B. M. A.
dent, J. A. Owen, Secretary, J. A. Sidle.
No. 18—Owosso B. M. A.
dent, S. E. Parkill; Secretary, S. Lamfrom.
No. 19—Ada B. M. A.
dent, D. F. Watson; Secretary, E. E. Chapel.
No. 20—Saugatuck B. M. A.
tent, John F. Henry; Secretary, L. A. Phelps.
No. 21—Wayland B. M. A.
tent, C. H. Wharton; Secretary, M. V. Hoyt.
No. 22—Grand Ledge B. M. A.
ent, A. B. Schumacher; Secretary, W. R. Clarke.
No. 23—Carson City B. M. A.
int, F. A. Rockafellow, Secretary, M. A.
interval.

No. 23—Carson City B. M. A. ient, F. A. Rockafellow: Secretary, C. O. Tra sident, F. A. Rockafellow; Secretary, C. O. Trask.

No. 24 — Morley B. M. A.

sident, J. E. Thurkow; Secretary, W. H. Richmond

No. 25 — Palo B. M. A.

sident, Chas. B. Johnson; Secretary, H. D. Pew.

No. 26 — Greenville F. M. A.

sident, S. R. Stevens; Secretary, Geo. B. Caldwell.

No. 27 — Dorr B. M. A.

sident, E. S. Botsford; Secretary, L. N. Fisher.

No. 28 — Cheboygan B. M. A.

sident, J. H. Tuttle; Secretary, H. G. Dozer.

No. 29 — Freeport B. M. A.

sident, Wm. Moore; Secretary, A. J. Cheesebrough

No. 30 — Oceans B. M. A.

seident, Thos. J. Green; Secretary, A. G. Fleury.

No. 32 — Coopersville B. M. A.

ident, Thos. J. Green; Secretary, A. G. Fleury.
No. 32—Coopersville B. M. A.
ident, G. W. Watrous; Secretary, J. B. Watson.
No. 33—Charlevoix B. M. A.
ident, L. D. Bartholomew; Secretary, R. W. Kan
No. 34—Saranac B. M. A.
ident, H. T. Johnson; Secretary, T. Williams.
No. 35—Bellaire B. M. A.
ident, Wm. J. Nixon; Secretary, G. J. Noteware.

nt, Wm. J. Nixon; Secretary, G. J. Noteware.

No. 36—Ithaca B. M. A.

ent, O. F. Jackson; Secretary, John M. Everden.

No. 37—Battle Creek B. M. A.

ent, Chas. F. Bock; Secretary, Jon. P. Stanley.

No. 38—Secottville B. M. A.

ent, H. E. Symons: Secretary, D. W. Higgins. No. 39 -Burr Oak B. M. A. dent, B. O. Graves; Secretary, H. M. Le No. 40-Eaton Rapids B. M. A.

No. 41-Breckenridge B. M. A. No. 42—Fremont B. M. A. Jos. Gerber: Secretary C. J. Rath No. 43—Fustin B. M. A.
ident, G. A. Estes; Secretary, W. M. Holmes.
No. 44—Keed City B. M. A.
ident, E. J. Fleischhauer; Secretary, W. H. Sm

No. 45—Hoytville B. M. A. ent, D. E. Hallenbeck; Secretary, O. A. Hallada No. 46—Leslie B. M. A.
President, Wm. Hutchins; Secretary, B. M. Gould. No. 47-Flint M. U. President, W. C. Pierce; Secretary, W. H. Graham.
No. 48—Hubbardston H. M. A.
President, Boyd Redner; Secretary, W. J. Tabor.
No. 49—Leroy B. M. A.
President, A. Wenzell; Secretary, Frank Smith.
No. 50—Manistee B. M. A.
President, A. O. Wheeler; Secretary, J. P. O'Malley.
No. 51—Cedar Springs B. M. A.
President, L. M. Sellers; Secretary, W. C. Congdon.

President, L. M. Sellers; Secretary, W. C. Congdon.
No. 52—Grand Haven B. M. A.
President, F. D. Vos; Secretary, Wm. Mieras.
No. 53—Bellevue B. M. A.
President, Frank Phelps; Secretary, John H. York.
No. 54—Pouglas B. M. A.
President, Thomas B. Dufther; Secretary, C. B. Waller.
No. 55—Petoskey B. M. A.
President, C. F. Hankey; Secretary, A. C. Bowman.
No. 56—Bangor B. M. A.
President, N. W. Drake; Secretary, T. M. Harvey.
No. 57—Bockford B. M. A.

No. 57—Rockford B. M. A. President, Geo. A. Sage; Secretary. J. M. Spor No. 58—Fife Lake B. M. A.
President, E. Hagadorn; Secretary, O. V. Ada
No. 59—Fennville B. M. A.
President F. S. Raymond: Secretary, P. S. Swa

No. 59—Fennville B. M. A.

President F. S. Raymond: Secretary, P. S. Swarts.

No. 60—South Boardman B. M. A.

President, H. E. Hogan; Secretary, S. E. Neihardt.

No. 61—Hartford B. M. A.

President, V. E. Manley; Secretary, I. B. Barnes.

No. 62—East raginaw R. G. A.

President, G. W. Meyer; Secretary, Theo. Kadish.

No. 63—Evart B. M. A.

President, W. M. Davis; Secretary, C. E. Bell.

No. 64—Merrill B. M. A.

President, C. W. Robertson; Secretary, Wm. Horton.

No. 65—Kalkaska B. M. A. ident, Jas. Crawford; Secretary, C. S. Blom

The Next State Convention. Among the dates suggested for the next State convention are Wednesday and Thurs-day, July 11 and 12. Local Secretary Chambers was recently communicated with in relation to the matter and responded as follows CHEBOYGAN, Feb. 14, 1888.

E. A. Stewe, Grand Rapids:

DEAR SIR—Have at present no objections to offer against July 11 and 12, but would prefer July 12 and 13 for business and 14, 15 and 16 for pleasure, taking in on these dates Mackinao Island, St. Ignace and Sault Ste Marie on the beautiful passenger steamer now building for this route. By all means let our members come prepared to stay awhile and enjoy life up here near Heaven. You know we were taught that the top is North, bottom South, etc., which, if correct, makes the North nearest Heaven, and I believe this is so as we are a joyous and contented people up here, notwithstanding snow is chin deep and still falling. E. A. Stowe, Grand Rapids:

Do you best, Mr. Stowe, to have all come well equipped and financially prepared to take in this beautiful and picturesque country. Let me hear from you again. H. CHAMBERS, Local Sec'y.

Climax and Scotts to Join Hands. CLIMAX, Feb. 14, 1888.

DEAR SIE—The business men of University and decided to organize an associated in connection with Scotts, our neighbories in connection with Scotts, our neighbories in connection with Scotts. e carliest date you can come and Please answer at mose. Yours truly, J. F. CLARK.

ADMIRABLE ADDRESS

Delivered to Newaygo County Farmers by President Gerber.

study and he will, I hope, be able to convince you of its advantages over your present system.

The principal duty assigned to me is to in my feeble way explain the objects of the Business Men's Association, as it appears that they are not understood by some of the furmers and others in this vicinity. This Association was first started by the business men of Traverse about four years ago, and after they had it in operation for some time other places adopted it and formed a State Association, and at the last session of our Legislature had it incorporated, and at the present time there are sixty-three chartered Associations in the State and quite a number not yet chartered—who report that it has been the means of doing a great amount of good, by bringing the business men into friendly relations and also in collecting accounts of long standing and in refusing credits to those who do not intend to pay, thus enabling the merchants to sell on smaller margins, as they do not have any doubtful accounts on their books.

In order that you may the better understand the principles of the Association, I will read the constitution and by-laws: *

Section 14 of Article 2 seems to be a hobby for some of those who object to our Association. It reads as follows: "To discourage the demoralizing practice of cutting prices and encourage the maintenance of legitimate profits." This section was adopted by the State Association, the moving cause of which I do not know, but this I do knew, that the subject has never been mentioned in any of our meetings. It has also been said that we were banded together to cut the prices on what the farmers have to sell. This has not been mentioned, but of this we are quite sure, that we are paying 25 cents per cord more for our stove wood this year than we did last; and also that the farmers of this vicinity have been getting from two to four cents per bushel more for their wheat than it was worth in Grand Rapids. If this is what the B. M. A. is doing for you, we fail to see wherein lies your cause f

lowed to attend. This is also a mistake. We invite everyone who wishes to attend, to come and see what we do; and I, as President of the Association, do in this public manner extend an invitation to any of you to attend any of our meetings; and, further, I respectfully invite anyone doing an honorable business, to join our Association, and thus assist us in building up this village and surrounding country. Some seem to think that in building up the village it will not benefit anyone outside; but to such we have to say that in proportion as the village prospers, so must the surrounding country.

And, as you all know, in union there is strength. So, by joining forces, the benefits will be share! alike between the village and country.

The collection feature of this Association.

may need some explanation, and I will, as briefly as possible, explain tt, in order to make it more plain to you. The first notice or Blue Letter, as you see gives the party who receives it fifteen days in which to call and ar-

least I trust that I have not entirely failed in my object.

The most pleasing part of my duty I have yet to perform, and I sincerely hope that it will be very much more pleasing to you all than have been the explanations I have endeavored to make. The Fremont B. M. A. have instructed me to, and I hereby extend to the Newaygo County Farmers and Bee-Keepers' Association a cordial invitation to partake of the hospitality of the Fremont B. M. A., at a banquet to be given by them to you at the St. Charles hetel at noon to-morrow—at which we hope to have the pleasure of entertaining you one and all.

Thanking you for your kind attention, and wishing you many happy returns of these pleasant and interesting gatherings I bid you good day.

The address, as the reader will infer from its

The address, as the reader will infer from its perusal, was sufficient to satisfy the farmers that no antagonism should exist between the farmer and the business man-that the interests of the two are mutual. That the Associa tion took the same view of the situation is

equently adopted as follows: Resolved.—That the Newaygo County Farmers and Bee-Keepers' Association here assembled tender our sincere thanks to the B. M. A. for the very able and generous manner in which they have entertained us at this meeting.

evidenced by the resolutions which were sub-

ing.

Resolved—That we will aid the B. M. A. in every honorably way to bring about a cash basis of business in Fremont.

Resolvet—That we encourage them in their efforts to start a creamery here, as it will bring more trade to town and give the farmer a cash market for his dairy products.

Good Report from Muskegon.

om the Muskegon News.

From the Muskegon News.

There were twenty-three new members admitted to the Business Men's Association at the last regular meeting held Tuesday night. This organization is growing rapidly and firmly. It is already stronger than the Board of Trade and should absorb the Board of Trade organization, and reform a Board of Trade to be such in fact as well as in name. The unfortunate dissensions which have sprung up between members of the old Board of Trade organization have done much toward crippling its usefulness. A new Board organized out of the Business Men's Association would be without entanglements and would be a strong factor for good in the city.

The following business men were among those joining the Business Men's Association: A. Arntz, A. Coutts, L. Kanitz, C. J. Hamilton, N. B. Lawson, L. R. Marvin, D. B. King, AugustiDirkes, W. Devries, J. H. C. VanDeinse A. N. King, J. W. Moesker, G. Aauling, Battems & Donsome, Dr. S. Bloch, Dr. C. L. Thomson, H. O. Lange, D. Hirshfield, Louis Elens, Truesdell Furniture Company, A. C. Truesdel.

The Erecutive Committee was instructed to Major Chauncey Dayls. Also to draft a memorial to Congress relative to the public building and harbor, and forward copies to B. M. Crucheon, H. H. Holt and Mr. Ford, at Wash-

Association Notes.

The Muskegon B. M. A. now no ers and is gaining in strength at

The East Saginaw Retail Grocers' Associa tion has changed its name to the East Saginaw Mercantile Association.

The Lansing Business Men's Association as appointed a committee to confer with the State Military Board, with a view to securing the next encampment of the State troops for that place.

J. P. Stanley, Secretary of the Battle Creek B. M. A., is on an extended trip through the South. He kindly remembers THE TRADESMAN occasionally by recommending the paper to Southern merchants, resulting in frequent subscriptions.

Manton Tribune: The Business Men's Association met at Secretary Fuller's office Wednesday evening. There was a good attendance and some business transacted, the most important of which was a motion to join the State Association. All seem to be as well pleased with the workings of the Association as ever.

Muskegon Business Gazette: The Committee on Trade Interests of the B. M. A. recommends that action be taken to abolish eddling, huckstering and brief-residence merchandising, traveling bankrupt-stock merchandising, etc.; the adoption of the Well, plain... system of selling by weight instead of count; the establishment of a market, and the appointment of an inspector of eatables, which would be beneficial alike to dealer and consumer. One member states that since the appointment of an inspector in the place where he formerly lived, there has been a marked decrease of sickness.

Particulars of the Greenville Banquet.

From the Greenville Call. The members of the Greenville Business Men's Association and their families held their first annual banquet at Hotel Pheips on Wednesday avaning

their first aiment of the Greenville Quad-rille band, eighty-one persons took possession of the dining room, and made havoc with the bounteous supply of good things that were set before them, the band playing all the time war was being made upon the delightful

war was being made upon the delightful viands.

After all had eaten to their heart's content, C. J. Clark called upon retiring President L. W. Sprague to offer a few remarks.

Mr. Sprague tool the history of the organization, its objects, its benefits, and its sentimental part, which he claimed was but little, it being organized and carried on to better a man's business, the city's business, the country's business and the State's business. His speech was to the point and made a good impression.

Then S. R. Stevens, the new President, was called up. He said that Mr. Sprague had covered the ground so effectually that he had but little he could say, but as they had come to at and not talk, his remarks would be brief. He must say, however, that while he was partaking of the meal before them, he could not help thinking how much better a spread we had had this evening than the ancient kings and queens of England, with all their wealth could command. These associations had been the means of saving many an honest man from going to the wall, it having enabled him to collect his just dues and save himself and family from going under.

Both addresses were much enjoyed, after which the tables were cleared from the dining room, and the members and their families took pleasure in dancing until 11 o'clock, when a halt was called, and all went home feeling that the first annual badquet of the Greenville Business Men's Association had been a success in every sense of the word.

The Collection feature of this Association may need some explanation, and I will, as briefly as possible, explain it, in order to make it more plain to you. The first notice or Blue Letter, as you see gives the party who receives it fifteen days in which to call and arrange for payment or get an extension of time. I have not heard of anyone that has called and given notes or security for his accounts that has been placed on the delinquent list. But there have been some that did not think it worth their notice, and such have been sent a second notice, which reads as follows: * * Some have not thought it necessary to pay any attention to this, and by their neglect have been placed on the delinquent list. Some have since paid their accounts and their names have been the means of enlightening some of you as to our aims and objects, and if I have, shall feel amply repaid for this, my first effort in making a public address, at least I trust that I have not entirely failed in my object.

The mad Lake B. M. A., which started last August with ninteen members and now numbers thirty-two active workers, celebrated its success with a banquet last Friday evening. The burning of Marshall & Sons' grist mill early in the evening somewhat delayed the exercises and gentlemen assembled at the hall in which the Association meetings are held about 9 o'clock, where they marched to the Brooks' House and took possession of the well-laden tables. After the inner man had been satisfied, resolutions were adopted, expressing the sympathy of the Association for Messrs. Marshall & Sons' grist mill early in the evening somewhat delayed the exercises and gentlemen assembled at the hall in which the evening somewhat delayed the exercises and gentlemen assembled at the hall in which the Association meetings are held about 9 o'clock, where they marched to the Brooks' House and took possession of the well-laden tables. After the inner man had been satisfied, resolutions were adopted, expressing the sympathy of the Association for Messrs. The back

Shape. E. A. Stowe. Grand Rapids:

Standing Committees of the Tustin Asso

Ciation.

At the last meeting of the Tustin B. M. A., three new members—Cole & Grove, A. J. Morgan and H. Rainey—were received and the foliowing standing committees were appointed: On Manufacturing—J. S. Rich, F. J. Luick and C. Grommon.

On Transportation—R. H. Jones, J. A. Lindstrom and G. A. Ball.

On Insurance—A. J. Thompson, Walter Kennedy and A. A. Lovene.

On Improvements—F. J. Luick, G. D. DeGoit and C. Grommon.

On Trade Interests—D. S. Liddle, G. W. Bevins and J. R. Jones.

The Inland Timber Product of Michigan

lows:	ı
G. R. & I. RATLROAD.	ı
Lumber cut	
Shingles cut	
Shingles on hand 25,944,000	
D., L. & N. RAILBOAD.	8
Lumber cut 84,349,932	8
Lumber on hand	B
Shingles on hand 31,476,000	
C. & W. M. RAILWAY.	ı
Lumber cut	ı
Lumber on hand	
Shingles cut	ı
F. & P. M. R. RAILROAD.	١
Lumber cut	8
Lumber on hand	B
Shingles on hand	
MISCELLANEOUS MILLS.	l
是1990年1990年1990年1990年1990年1990年1990年1990	ш

Cast Square Cast Chain
Wrought Barrel, brass knob.
Wrought Square
Wrought Sunk Flush
Wrought Bronze and Plated Knob Cast Loose Pin, Berlin bronzed dis Cast Loose Pin, Berlin bronzed dis Cast Loose Joint, genuine bronzed dis Wrought Narrow, bright fast joint dis Wrought Loose Pin dis Wrought Loose Pin, acorn tip dis Wrought Loose Pin, japanned dis Wrought Loose Pin, japanned, silver tipned

Heller's Horse Rasps. Nos. 16 to 20, 22 and 24, 25 and 26, List 12 13 14

MATTOCKS.

MOLASSES GATES.

e Tool Co.'s, fancy..... y Tool Co.'s, fancy.

Bardware.

The Sand Lake Association Banquet. The Saud Lake B. M.A., which started last Au-

The Carson City Association in Good

CARSON CITY, Feb. 14, 1888.

E. A. Stowe, Grand Rapids:

DEAR SIR—The Carson City Business Men's Association elected the following officers at their annual meeting last Monday evening:
President—Chas. R. Culver.
Vice-President—A. B. Loomis.
Secretary—Chas. G. Bailey.
Treasurer—Isaac Kepp.
Executive Committee—S. H. Caswell, Dr. J.
P. Taylor and F. A. Rockafellow.
The Association enters upon the new year with bright prospects and good feelings.
Yours truly, Chas. G. Balley, Sec'y.

ciation.

The Northern Lumberman's annual compilation of the lumber and shingle cut of 1887, as classified by location, is as fol-

.dis 60& 5 .dis 60&10 .dis 60&10

Morse's Bit Stock dis
Taper and Straight Shank dis
Morse's Taper Shank dis
ELBOWS. doz ne

HANGERS.
Barn Door Kidder Mfg. Co., Wood track 50&10

| Gate, Clark's, 1, 2, 3 | dis | dis

 Grub 1
 * \$11 00, dis 60

 Grub 2
 11 50, dis 60

 Grub 3
 12 00, dis 60

KNOBS—NEW LIST.

Door, mineral, jap. trimmings... dis
Door, porcelain, jap. trimmings...
Door, porcelain, plated trimmings...
Door, porcelain, trimmings...
Drawer and Shutter, porcelain... dis
Picture, H. L. Judd & Co.'s.

Hemacite... dis

LOCKS—DOOR.
Russell & Irwin Mfg. Co.'s new list. dis
Mallory, Wheeler & Co.'s. dis
Branford's. dis
Norwalk's dis Stanley Rule and Level Co.'s.....dis

MOLASSES GATES.
Stebbin's Pattern dis 60&10
Stebbin's Genulne dis 60&10
Enterprise, self-measuring dis 25
NAILS—IRON.
Common, Brad and Fencing, Reg \$2 (5)

SHEET IRON. Com. Sm

TIN PLATES.

TRAPS.

Steel, Game.
Oneida Community, Newhouse's.
Oneida Community, Hawley & Norton's.
Hotohkiss'
S, P. & W. Mfg. Go.'s. TRAPS.

Bright Market

dis 70&10&

10 Hook's dis 70&10&

10 Gate Hooks and Eyes dis 70&10&1

10 Baxter's Adjustable, nickeled dis 70&10&1

Coe's Genuine dis 50

Coe's Ptent A gricultural, wrought, dis 75

Coe's Ptent, malleable dis 75&10

Bird Cages.

Pumps, Cistern Bird Cages.
Pumps, Cistern...
Screws, new list...
Casters, Bed and Plate....

Dampers, American
Forks, hoes, rakes an all steel goods...d
Copper Bottoms... The furniture factories here pay as follow for dry stock, measured merchantable, mi Birch, log-run..... Birch, Nos. 1 and 2... Black Ash, log-run... therry, log-run...... therry, Nos. 1 and 2...

Shop, 1% to 2 in.... Piece stuff And Timber.
Piece stuff, 18 ft. & under...
Add \$1 for each extra two feet in length. 9 00@10 00



Importers, Jobbers and Retailers of

${ t BOOKS}$

Stationery & Sundries,

20 and 22 Sonroe St., Grand Rapids, Mich

for prices.

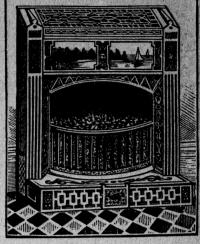
LAMOREAUX & JOHNSTON

71 Canal St., Grand Rapids.

STEAM LAUNDRY,

43 and 45 Kent Street, STANLEY N. ALLEN, Proprietor.

AN ECONOMICAL HEATER.



Is constructed on scientific principles. It is the only successful hard coal grate made. It also burns soft coal, crushed coke and wood equally as economically. Unlike other grates, it has the return draft of a coal stove. The objects attained are economy of fuel, perfect ventilation, distribution of heat, and equalization of temperature from floor to ceiling. It can be set in the chimney like ordinary direct draft grates, or piped to flues one or more rooms removed from the grate itself. It costs less than half as much to operate it, and it keeps fire through the night as well as a hard coal stove. Send for illustrated catalogue, containing full and explicit information regarding the grate, or call at the factory and see an Aldine Fire-Place in operation.

ALDINE MANUFACTURING CO.,

Cor. Court St. and Shawmut Ave., GRAND RAPIDS: - MICHIGAN

JAGOB BROWN & GO.

WHOLESALE

Furnishing Goods and Notions. Lumbermen's Supplies a Specialty.

WE CARRY A FULL LINE OF ALASKA SOCKS AND MITTENS. 193 and 195 Jefferson Ave., Cor. Bates St. DETROIT,

Anything or everything in the line of Special Furniture, inside We offer in car load lots good Wood Mantels, and contract Timothy Hay. We have the work of any kind made to order output of four presses and can on short notice and in the best offer it in any quantity. Write manner out of thoroughly dried lumber of any kind. Designs furnished when desired.

Wolverine Chair Factory West End Pearl St. Bridge.

Offer No. 176. FREE-To Merchants Only: One Williams' "Perfection" Electro-Magnetic Battery. Address at once, R. W. Tansill & Co., Chicago.

WHOLESALE AND RETAIL

COAL and WOOD.

THIS PAINT is composed of NATURAL MINERAL and HYDRAULIC CEMENT, and will out-wear other pigments. It will cement up the cracks, fill up the pores of the wood and make a hard and serviceable covering. FLOORS are necessarily washed frequently, this paint will harden almost to stone under the influence of water by reason of the cement. The success of OUR FLOOR PAINT is the result of a series of practical experiments extending over several years, with the view of filling the demand for a Paint adapted to floors and such places as are often scrubbed with soap.

Senour Manufacturing Co.,

2520 and 2522 QUARRY ST., CHICAGO, ILL. For Sale at Factory Prices by—Hazeltine & Perkins Drug Co., Grand Rapids; James E. Davis & Co., Detroit; West & Truax, Toledo; L. L. Boyce & Co., Port Huron; Fred Brundage & Co., Muskegon; Harvey & Heystek, Grand Rapids; G. W. Bruske, East Saginaw,



GRANITE FLOOR PAINTS The Great Invention. Six Handsome Shades. Ready for use. DRY HARD OVER NIGHT, and are very

durable. Give them a trial, and you will be convinced that it does not pay to mix the paint yourself. ACME WHITE LEAD & COLOR WORKS

DETROIT, Dry Color Makers, Paint and Varnish Manufacturers. CUT THIS ADVERTISEMENT OUT AND TAKE IT TO YOUR DEALER, IT WILL SECURE YOU A PRIZE.

The Michigan Tradesman.

AN INDIAN UPRISING.

pon our office chair, loaded his pipe, treiched his legs toward the fire and began

"Things have changed a terrible sight box of pills." aid he. "To be sure, I wasn't in it long, but long enough to give me as idea of what it was and to convince me that it wasn't my best hold. One thing, perhaps, that turnel me against it was that I never was any good at doing up packages. Them days everything was loose, and it didn't make a mite of difference whether it was tea or tobacco that a man wanted, you had to tie it up in a bundle for him. Now, all that's changed—everything comes already done up just the size a man wants it and no trouble. But it gives these fellows in the cities a big chance to gouge. Of course, if you know who puts up your goods and it's a responsible house, you can usually get your money back if the goods are not what they are cracked up to be; but I think that the average man is better satisfied with goods that he has a chance to examine before purchasing and that he sees done up before his eyes than he is with an equally good article that was packed in Chicago or the deuce knows where. Now, I don't claim to be a very particular man myself, but I am just old and crotchetty enough to feel that very way.

"My first experience" as clerk was in my uncle's store. He went out into Western ty. New York, way back in the Forties. It was long before there was anything to speak of except here and there a farm or a little village starting, and most of the business was with the Indians. It was from them that uncle got his start. He was as honest as any man who ever lived. He learned something of the Indian language, and managed to win the perfect confidence of these red-skinned fellows.

"The fall that I was twenty, he wrot to father asking if he couldn't spare one of his boys to come and help him one season. There was a sawmill in process of construction, and a lot of settlers were expected within a few months, who would begin making farms and getting out lumber, and uncle thought he could use a good strong boy to advantage.

"Well, the result of it was that I was sent. I had a pretty fair education then, as boys went, and uncle found me useful in many ways; but I saw very little of the Men's store. Sometimes, I would be left alone in it for several days while uncle was away on business; but it might be weeks again before I was called upon to make a sale. However, that isn't what I started to tell

"It was during the arst month of my stay. Uncle had gone to a place about twenty miles up the lake and would be back the next day.

"'You'll find everything marked in plain figures, Daniel,' said he. 'If you get a chance to make a sale, do it; but don't let 'em beat you down a cent.'

"I got along all right the first day; but on the morning of the second my troubles began. Long before the usual time for getting up, I was aroused by a loud knocking on the store door. With some fears and misgivings I arose and, after providing my- 21 & 23 SOUTH IONIA ST., - GRAND RAPIDS, MICH. I opened the door. My customer was an Indian, and had I known what a savage 'looker' he was I should never have dared to admit him. My first care was to keep an eye on him, but I soon found that he was after something beside my scalp.

"He began by speaking Indian; but this, I explained, was useless as I did not understand the language. He seemed to comprehend me and changed his tactics. He motioned that there was something that he wanted, and, if I was any judge of actions, he wanted it pretty badly.

"Well, I trotted out everything that I could think of which could be of any possible use to him and a good many things which I knew could not; but to every fresh effort he responded in the same way-a grunt and a shake of the head.

"At last, I made up my mind that he ither didn't want anything, or, more likely, didn't know what he did want, and so I tried to make him understand, by shaking my head and other motions, that we hadn't what he was after. But this was no gohe knew that we had it and, what was more, he was going to have it before he left.

"He then tried to describe the article. After a great many motions, I decided that this thing must be round. He measured circles with his hands, made them into imaginary cups and went through various her maneuvers which I now forget. So I tried him with plates, cups, rolling pins, potato mashers, bottles and forty other ngs of that kind, when the fellow made erstand that what he was after was und like a potato. This threw some th upon the subject, but not enough. I gan with bullets, and ended with beads; yet I seemed as far from the mark as ever. About this time I noticed that he pointed to outh. 'Oh, ho?' thought I, 'it is then thing to eat.' And this reminded me f my breakfast, for it was growing late. ill, I could not find what this Indian ed. I had, at one time, serious thoughts ving him out at the muzzle of the tol, but I didn't—I thought of something case. I motioned to him to turn in and find it for himself if he knew so much more about our stock than I.

"And he went at it. I should think he weeping out, when, all at once, he gave such a yell that my hair all stood on end with fright. As I looked that way, he was in the air coming down. (I suppose he we the whoop as he went up). The fellow had found what he wanted-it was a

UTILITY NO ECONOMY

JOSEPH W. WINKLE.

PATENTED OCT. 19, 1887.

Manufactured by

KOCH A. B. CO.

GRAND RAPIDS GRAIN AND SEED CO.

71 CANAL STREET.

JUDD & CO., JOBBERS of SADDLERY HARDWARE

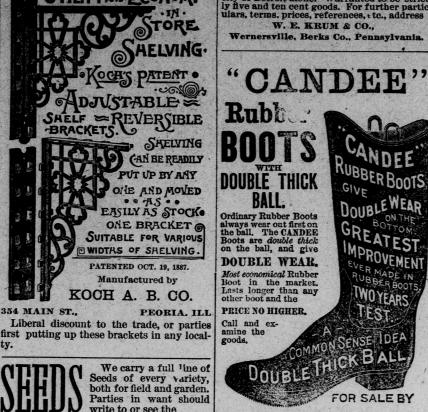
And Full Line Summer Goods. 102 CANAL STREET.

354 MAIN ST.,

CENUING K. of L. CICARS.

The product of Organized, Working Ci-carmakers. Established Sept. 1, 1886, on the Co-operative plan by members of L. A.

W. E. KRUM & CO., Wernersville, Berks Co., Pennsylvania



E. G. STUDLEY & CO., Grand Rapids. · Jobbers of

Rubber and Oil Clothing of all kinds, Horse and Wagon Covers, Leather and Rubber Belting and Mill and Fire Department Supplies. Send for price list.

WIGWAM SLIPPERS



Send Your Spring Orders to MAYHEW.

9 50 Youth's and Misses...
10 00 "" with soles...
8 50 Children's...
es... 9 90 "with soles...

Woonsocket and Wales-Goodyear Rubbers, Boston Knit and Wool Boots. Rhode Island Lumbermen's Heel and Strap, F. 90c net. Ditto no Heel and Strap, F. 70c net.

G. R. MAYHEW, Grand Rapids.

AMOS S. MUSSELMAN & GO.,

Wholesale Grocers,

BULKLEY, LEMON & HOOPS. Wholesale Grocers.

IMPORTERS OF

Teas, Lemons and Foreign Fruits.

"Acme" Herkimer Co. Cheese, Lautz Bros. Soaps and Niagara Starch.

Send for Cigar Catalogue and ask for Special Inside Prices on anything in our line.

JENNESS & MCGURDY.

Importers and Manufacturers' Agents.

Crockery, China, Glassware,

Fancy Goods of all Description.

HOTEL AND STEAMBOAT GOODS,

Bronze and Library Lamps, Chandeliers, Brackets,, Etc., 73 and 75 Jefferson Ave.,

DETROIT. - MICH.

Wholesale Agents for Duffield's Canadian Lamps.

DETROIT SOAP Manufacturers of the following well-known Brands

DETROIT, MICH.

SOAPS

QUEEN ANNE, MICHIGAN,

MOTTLED GERMAN. ROYAL BAR.

TRUE BLUE, CZAR, MONDAY.

'PHŒNIX,

SUPERIOR, MASCOTTE.

CAMEO.

AND OTHERS.

WABASH.

For Quotations address

W. G. HAWKINS,

Lock Box 173.

GRAND RAPIDS, MICH.

Salesman for Western Michigan.

STEKETEE & SONS,

JOBBERS IN

DRY GOODS.

AND NOTIONS.

88 Monroe St.,

AND 10, 12, 14, 16 AND 18 FOUNTAIN STREET,

GRAND RAPIDS, MICH.

Peerless Carpet Warps and Geese Feathers American and Stark A Bags

CURTISS & DUNTON,

Rockfalls, Childs, Sterling, Economy,

W. & T. PURE JUTE MANILLA.

GENERAL WOODENWARE,

OIL CANS ... GOOD ENOUGH.

Everything in the Woodenware Line.

BASKETS,

BRUSHES,

MOPS,

BOWLS,

AXE HANDLES,

CLOTHES BARS,

LINES AND PINS,

TUBS AND PAILS,

ARCTIC BAKING POWDER!

1-8 lb	. Can	s 6I	oz. in	case	_	_	500 Gross.
1-4	"	4	"	"	_	_	- 75 Doz.
1-2	C.	2	"	"	-	_	140 "
1	"	1	"	"	-	_	- 240 "
5	"	1-2	۲۲ ،	"			1200 "
Glass	Mug	2	"	"	_	_	- 90 "
Tea C	addie	1	"	"	_	-	275 "

THE LAST TWO ASSORTED COLORS.

The ARCTIC BAKING POWDER has now stood the test for ten years with a steady increasing demand.

MANUFACTURED ONLY BY THE

38 & 40 LOUIS STREET,

Crand Rapids, - Mich.

The Standard of Excellence KINGSFORD'S



STARCE.

Kingsford's Oswego CORN STARCH for Puddings, Custards, Blanc-Mange, etc.

THE PERFECTION OF QUALITY.

WILL PLEASE YOU EVERY TIME!

ALWAYS ASK YOUR GROCER FOR THESE GOODS.

WEBER

Grand, Square and Upright Pianos.



The Weber Piano is recognized beyond controversy as the Standard for excellence in every particular. It is renowned for its sympathetic, pure and rich tone combined with greatest power. The most eminent artists and musicians, as well as the musical public and the press, unite in the verdict that

The Weber Stands Unrivaled. Sheet music and musical merchandise

Everything in the musical line. Fischer Pianos.

Weber Pianos, Smith Pianos, A. B. Chase Organs, Estey Organs, Hillstrom Organs,

JULIUS A. J. FRIEDRICH,

(Successor to Friedrich Bros.)

30 and 32 Canal St., Grand Rapids, Mich.

The Michigan Tradesman.

WEDNESDAY, FEBRUARY 22, 1888.

LEISURE HOUR JOTTINGS.

BY A COUNTRY MERCHANT.

cially for THE TRADESMAN An intimate acquaintance of many years ith the experienced "drummer" has served ase, rather than diminish, my admirtances, and almost marvelous faculty as a circus" to accompany one of the oldtimers of the road for a day or two and witness the ingenuity he displays in retaining in the mantle of his own conceit" he is efferential, admiring and almost obsequious. He readily adapts his bearing and cated and as readily becomes polished, courteous and gentlemanly when he has business to transact with a gentleman. He has "loud" stories for the man who he knows

will appreciate them and can, if necessary discount the habitually profane party in profanity; and he can, just as readily, convince the "straight-laced" trader that, next to the duty he owes his employers, nothing occupies his mind as much as moral and theological subjects and that the redemption and regeneration of the race is a matter that has occasioned him numberless sleepless nights. He is equally at home in a prayer meeting or a poker club; he can talk horse with the "horsey;" is an expert in agricultural affairs, authority on all sporting events, and his political ideas are unanimously and cordially endorsed by all mercantile politicians.

over" on any occasion. His campaign is usually planned and every care taken to avert disaster, as soon as his line of march is arranged; but the nevice of the grip sack. from inexperience and heedlessness, sometimes blunders into awkward and unpleasant situations.

Sometime since, a large Eastern dry goods house for some reason saw proper to withdraw their regular traveler on this route and substitute in his place a "fresh," callow and inexperienced youth from the alesroom. Mr. Slimmer had been a very profitable customer of the house, and Mr. Slimmer's store was the objective point of the new drummer in this locality. The night before reaching here, the young fellow ran across the agent for a wholesale liquor house, became acquainted with him, exchanged cards, sampled his samples, passed two-thirds of the night with him and some boon companions over the "pasteboards" and got up the next morning in a very dilapidated and unbusiness-like condi-

It will be remembered by anybody who has happened to read these papers that Mr. Slimmer is an ex-minister, a pillar of the church and an advocate of prohibition principles, and when the ambassador from the East presented himself, exhaling the fragrance of mingled whisky and tobacco, Mr. Slimmer viewed him with considerable doubt and disfavor, the more especially so, perhaps, because a couple of brother "pillars" were present.

"Mr. Slimmer, I presume!" said the agent, with a patronizing nod to one of Mr. 's companions, handing him a card.

. The brother glanced at the card, which read plainly and unmistakably, "Dealers in Whiskies, Rums, Brandies, etc.," and, handing it back and jerking his thumb in the direction of the proprietor, refused to accord its bearer any further notice.

"I represent, as you will observe," said the young man, handing Slimmer the liquor nan's pasteboard, with an engaging smile, "a house that has had heavy and satisfactory transactions with you. I-"

"Hold on!" interrupted the ex-preacher, with a somewhat inflamed countenance. "What do you mean, sir? I never bought an article of your firm! I don't know them or you, sir, but I am safe in asserting that you are a dirty, disreputable lot, and-"

"Oh, come now, Mr. Slimmer," gasped the astonished representative, "how can you say you don't know us when we've been selling you for years. If anything's wrong, of course, we'll right it, but I really can't understand your language."

"If you say I ever bought anything at your den of thieves, you lie, sir! And, w, get out of my store immediately! said Slimmer excitedly.

Probably if the youthful dry goods drummer had not looked upon the wine-or something stronger—when it was excessively red, the preceding night, the unfornate misunderstanding might have been icably adjusted; but as Slimmer became re angry and abusive his wrath also became kindled, and the result was a rough and tumble fight between the two. At first the gods of war appeared to side with the Eastern man, but the battle was finally deided by M. S.'s brother "pillars," who, after many violent efforts, eventually sucled in rescuing their conferree from peri and "firing" the belligerent visitor from the

I regret to say that a small minority in r. Slimmer's society are ominously hint-g that a sudden raid into that dealer's collar would reveal some dark and damning secrets, but, happily, the majority are inflined to regard the transaction as a device of the enchy.

other day, on the curious affair between the

ides with the fellers that claim he's runnin' a privit s'loon of 'is own."

"Why, how can you think so, Mr.

" 'Cause Miss Slimmer ain't feelin' any too friendly towards 'im jist now. You see she's been tryin' fur a long time to git limmer to buy 'er a watch an' chain, an' ion for his versatility, adaptability to cir- he's bin pleadin' hard times an' slow trade and puttin' 'er off. Well, one day early in for reading character. It is almost "as good December, while Slimmer was out on an urrand, 'is wife got to rummaging in 'is desk an' run acrosst a mighty fine lady's watch an' fixturs, an' she sez to herself that regular customers and securing new ones. Slimmer had stored it away fur her fur a To the individual who is clearly "wrapped holiday present. Cris'nfas an' New Year went by, but no watch put in an appearance, an' then she told 'erself that Slimmer was keepin' it fur 'er birthday in Feb'uary: language to that of the rude, vulgar, unedubut after that time kim roun' she saw that identical property in the possession of a female whose reputation ain't eny too good mong the wimmin of the community.

"They're a queer lot, them Slindth all their perfessions," resume recollect when Slimmer was so sick a year or two ago? Yes! Well, after the doctor giv 'im up, he called Miss S. in an sez: 'Now, Mary Ann, if you want me to die

ompar'tively happy, you'll promis' not to marry that miser'ble Joe Jackson!' 'No, I won't, Slimmer!' sez she, 'Depend on it, I won't! I've been engaged to another man more'n two months.""

I sometimes think that Jones' antipathy toward his brother dealer makes him exaggerate occasionally."



HESS PERKINS &

Hides, Furs, Wool & Tallow, 37, 39 & 41 Kent Street. Grand Rapids, Michigan.

NOS. 122 and 124 LOUIS STREET, GRAND RAPIDS, MICHIGAN. WE CARRY A STOCK OF CAKE TALLOW FOR MILL USE.

Wholesale Boots and Shoes. STATE AGENTS FOR LYCOMING RUBBER CO.,

The old, seasoned drummer rarely "slops 24 Pearl St., Crand Rapids, Mich, TELEPHONE NO. 998.

THOMPSON & MACLAY,

Notions, Hosiery, Knit Goods, Farnishing Goods, Etc. 19 South Ionia Street, GRAND RAPIDS.

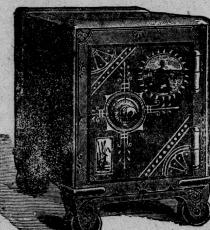
No Goods Sold at Retail. - Telephone 679,



If you want to put in a stock of Fish ing Tackle and wish first-class goods and bottom prices, get our prices before you buy, as we have the largest and best stock in the State.

L. S. HILL & CO..

19and 21 Pearl Street, GRAND RAPIDS, -



Safes that combine all the modern improvements and meet with ready sale among business men and dealers of

Any business house can handle our Safes in connection with any other line of goods without additional ex pense or interference with any other

Weight. Inside Measure. Outside Measure. Price. No. 2, 250 lbs. 12x8x8½ in. 23x14x13 in. \$30 No. 3, 500 lbs. 15x10x10 in. 28x18x18 in. 35 No. 4, 700 lbs. 18x14x12 in. 32x22x21½ in. 45

ALPINE SAFE CO., Cincinnati, O.



Retail Grocers who wish to serve their Customers or Lottery Inducements.

Superior Merit Alone or Sale by all Jobbers at Grand Rapids, Detroit, Saginaw, East Saginaw and Bay City.

DILWORTH BROTHERS, Proprietors,

PITTSBURGH, Penn.



HESTER & FOX,

Planers, Matchers, Moulders and all kinds of Wood-Working Machinery, Saws, Belting and Oils.

And Dodge's Patent Wood Split Pulley. Large stock kept on hand. Send for Sample Pulley and become convinced of their superiority.

Write for Prices.

44, 46 and 48 So. Division St., GRAND RAPIDS, MICH.

WM. SEARS & CO Cracker Manufacturers,

Agents for

AMBOY CHEESE

REEDER, PALMER & CO., W. STEELE PACKING & PROVISION CO.

FRESH MEATS.

Stock Yards and Packing House, Grandville Ave.,

Grand Rapids, - - Mich.

BUNTING & DAVIS.

TACKLE! Commission Merchants.

Specialties: Apples and Potatoes in Car Lots.

20 and 22 OTTAWA ST., GRAND RAPIDS, MICH.

CEO, E. HOWES.

C. N. RAPP, Manager, JOBBER IN

Apples, Potatoes & Onions.

SPECIALTIES:

Oranges, Lemons, Bananas.

3 Ionia St., CRAND RAPIDS, MICH.



"Now, John, don't fail to get some of the DINGMAN SOAP. Sister Clara writes that it is the best in the world for washing clothes and all house - cleaning

Hawkins & Perry

GRAND RAPIDS, MICH.

WHOLESALE

Fruits, Seeds, Oysters & Produce,

ALL KINDS OF FIELD SEEDS A SPECIALTY. If you are in Market to Buy or Sell Clover Seed, Beans or Pota-

toes, will be pleased to hear from you.

26 28, 30 & 32 Ottawa Street,

GURTISS, DUNTON & ANDREWS

Good Work, Guaranteed for Five Years, at Fair Prices.

Grand Rapids,

Mich.

MOCHA,

MOCHA,

Increase Your SALES AND PROFITS BY HANDLING

LION COFFEE

IT GIVES ABSOLUTE SATISFACTION To Consumers, and is, Consequently, a Quick and Easy Seller.

with GOOD COFFEE would do well to avoid Brands that require the support of Gift Schemes, Prize Promises

Lion Coffee has more actual Merit than any Roasted Coffee sold at the price either in Packages or in Bulk and storekeepers all over the State of Michigan and elsewhere who are not already handling Lion are urged to give it a trial. We cheerfully port of Gift Schemes, Prize Promises

Lion Coffee has more actual Merit than any Roasted Coffee sold at the price either in Packages or in Bulk and storekeepers all over the State of Michigan and elsewhere who are not already handling Lion are urged to give it a trial. We cheerfully quick delivery. For sale by all the wholesale trade everywhere. Alanufactured by the Woolson Spice Co., Toledo, Ohio.

L. WINTERNITZ, Resident Agent,

MICHIGAN CIGAR

BIG RAPIDS

5:(0):(5

AGENTS FOR THE BOSTON RUBBER SHOE CO.

Grand Rapids, Mich

4 and 16 Pearl Street. -

DO YOU WANT A If so, send for Catalogue and Price-List to HEYMAN & CO., Grand Rapids. 63 and 65 Canal St.,

Grand Rapids, Mich.



RISING SUN BUCKWHEAY.

Guaranteed Absolutely Pure.

Groceries.

chipped, and as to the character, as well as supposed financial standing of the parties joining in the contract. A failure is reported, the reason concisely stated—slow collections—"and thereby hangs a tale." Let us take these two bare bones—slow collections—and, while avoiding on the one side the Scylls of making "a mountain out of a mole hill," let us also keep clear of the Charyh dis on the other of wilfully overlooking a matter of most serious import.

First, then, those merchants, dealers and manufacturers who have a system of some kind in deciding whom to credit. The larger ones keep a credit man whose business it is to know as to the responsibility of the debtors of the house, He has charge of this matter and the firm look to him to attend to his branch of the business. Others depend largely on the reports of their sales-

d to his branch of the business. Others herd largely on the reports of their salesnand travelers, while all subscribe, or held do so, to one of the mercantile incies. And right here is where another iculty presents itself—the deciding as to amount of credence to be placed on these may reports. Credit ratings have usual-been based more largely upon the amount capital invested than other qualifications capital invested than other qualifications hich it would seem should have just conideration when deciding as to the line of redit to which the firm was entitled. Ience mistakes are made in the granting f an amount of credit to capital only, which may not be backed by other important. nt business qualifications, while on the her hand, those who may have but a limted amount of capital, barely sufficient for heir needs, are yet shrewd, careful, indus-rious, enterprising business men, likely to well, whose account is regarded with strust and watched with jealous care. As hardly any one can undertake to decide the eract degree of credit to be given—therefore a reliable report, from a responsible coma reliable report, from a responsible commercial agency, becomes of value; by preventing an undue extension of credits to any, and by keeping within a proper limit the credit granted to irresponsible, incapable or dishonest dealers. The timely warnings of weakness or impending embarrassment; of judgments, assignments or business changes in a firm which these agencies supply to their subscribers are in many cases

changes in a firm which these agencies supply to their subscribers are in many cases found to be the means of securing a debt and avoiding a loss.

The history of those who are in haste to get rich, or who indulge in a foolish rivalry with their competitors, and in their efforts to make large sales and do a "big business" sell without a just discrimination, is soon told. Pressure cames from one or more of sell without a just discrimination, is soon told. Pressure comes from one or more of the many causes incident to business—they have to depend upon their collections—the class of customers they have been selling to will not, or cannot respond, hence failure, with all its attendant miseries—and, instead of looking for the cause and blaming that, they report "slow collections"

they report "slow collections."

The quaint saying of the cautious old farmer contains much wisdom: "A little fore-sight is worth a deal of "hind-sight."

The Dairymen Seeking Protection.

At the annual meeting of the Michigan Dairymen's Association, held at Adrian last week, the following method was adopted with a view to curtailing the losses inciden to the dairy business in dealing with unre-WHEREAS-We believe that one motive

alling for associated effort on the part of fichigan dairymen is protection; therefore Resolved, That notice of any dishonest dealing on the part of any commission house or dealer with any member of this Associa sion house or dealer with any member of this Associa-tion shall be promptly reported to the Sec-retary of this organization and by him re-orded in a book kept for that purpose, and when three or more complaints have been so recorded against any one house or dealer, it shall be the duty of the Secretary to mail to every member of this Association, whe is not delinquent in fees or dues in a sealed

is not delinquent in fees or dues in a sealed envelope, notice of such transactions, with the names and addresses of informants.

Resolved, further, Than any member shall be entitled to such information when a less number of complaints are recorded against any house or dealer by requesting such notice from the Secretary and enclosing a fee of 12 cents.

As many men are never so honest as when they know they are being watched, it is possible that the above plan will work to the manifest advantage of the dairymen, both in the losses it will save them and in the moral influence it will have over the

The Grocery Market.

Sugars are steady and in fair demand Coffees are marked by a downward moveent, package goods having sustained aner decline of 1/2c on Friday. Beaus continue to stiffen, choice hand-picked mediums readily commanding \$2.75 and good THURBER, WHYLAND & CO. rman stock \$2.60 per bushel. Trade is good and collections fair.

Messina oranges are in good supply and quality and prices range from \$2.75 to \$3.-50. Valencias are selling at \$5 to \$5.50, the latter for repacked fruit. Floridas are out all used up and but few are in marcet. Lemons are ranging from \$3 to \$4 nd both quality and supply are good. Dates are cheap and prices range from 4½ to 5½c, the latter for the best brands. Nuts are cheap and without material change

The Anchor Brand.

The celebrated "Anchor" brand of oysters es in great demand, in conseq ich F. J. Dettenthaler has been con d to nearly double his shipments from imore. Dealers should be careful to dify the "Anchor" hrand in ordering, take no other. Merchants wishing any

We wish to call the attention of our readers to the security offered them at a nomi nal cost, where nothing can disturb their papers, plate, jewelry, monies or bonds, ire insurance policies, doubt, to work be engaged in business, from the imer to the retailer, are more or less interd. What proportion of those who give it, do so upon a just business basis, and rding to some plan which has become blished as a rule because it has been id to work satisfactorily, it would doubted to work satisfactorily, it would doubted with the difficult to ascertain. That there are y who make contracts, sell goods and usiness on time, in a hap-hazard, loose mer, is exemplified quite frequently by irres in business—sometimes of a disasse character—the result, in a number of a, of a want of judgment and prudent sight in regard to whom the goods were ped, and as to the character, as well as josed financial standing of the parties will be importance to them where neither fire or burglars can molest them. In case of your death no one can disturb them until the Probate Court so orders. Steel boxes in our mammoth steel vaults, \$5 per year and upward. Can you afford to be without this security? Look at the personnel of our company, as to moral security, and call and see the works for yourself, basement of Widdicomb building. U. S. discharge papers, etc. All may be-Widdicomb building.

BECIN the MONTE

A New Account Book For Grocers and General Dealers.

This book has Printed Headings planned to receive a daily statement of Sales, Purchases, Cash Received, Cash Expended, Bank Account, Bills Receivable, Bills Payable, etc.; also provides for Weekly, Monthly and Yearly Totals. The arrangement of the Register is such that a dealer can ascertain his liabilities and resources in a few minutes at any time. Each Register contains Interest Tables, Standard Weights and Measures, Business Laws and much other valuable information for business men. Over 35,000 copies of the Register now in use. Address, for free sample sheets, prices, etc.,

THIS SPACE

Belongs to

JERSEY CITY,

N. J.

TO ALL WANTING EMPLOYMENT.

make it to show, not only our connected in the merica of our invention, but in its salability by any agent that will handle it with energy. Our agents now at work are making from \$150 to \$300 a month clear, and this fact makes it safe for us to make our offer to all who are out of employment. Any agent that will give our business a thirty days' trial and fail to clear at least state that the safe of the safe of

D. D. COOK

Valley City Show Case Factory,

SHOW CASES

Prescription Cases,

My Prices are Lower than any of My Compet itors. Send for Catalogues. 38 West Bridge St., Grand Rapids.

TELEPHONE 374

NEW YORK,

RELIABLE

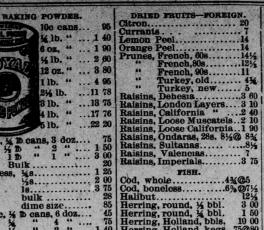
FOOD PRODUCTS

SAUTH DEST

Bought and Sold by,

HENY SACRED ON THE HOLD WAS A SHE

WHOLESALE PRICE CURRENT



BROOMS.

ermicelli, import...10 " domestic...

MATCHES.
G. H. No. 8, square... 95
G. H. No. 9, square. 3 gro. 1 10
G. H. No. 200, parlor... 1 65
G. H. No. 300, parlor... 2 15
G. H. No. 7, round... 1 40
Oshkosh, No. 2... 75
Oshkosh, No. 8... 1 50
Swedish... 75
Richardson's No. 8 sq... 1 00
Richardson's No. 9 sq... 1 50
Richardson's No. 7½, rnd. 1 00
Richardson's No. 7 rnd. 1 50
Woodbine, 300... 1 15 COCOANUT 1s and 1/8..... ls in tin pails...27½

McLaughlin's XXXX McLaughlin's XXXX 213.
COFFEES—SPECIAL BRANDS.
Arbuckle's Avorica. .2.
" Quaker Cy. .21
" Best Rio. .22
" Prime Maricabo .23½
Thompson & Co.'s Hon. B. .23½
" Acme. .22
CORDAGE.

CORDAGE. CRACKERS. Kenosha Butter.....

CANNED FISH.

Clams, 1 b, Little Neck...

Clam Chowder, 3 b...

Cove Oysters, 1 b stand.

Lobsters, 2 b picnic...

Lobsters, 2 b, picnic...

Lobsters, 1 b star.

No. 3 panel...1 10 No. 8 " ...2 75 No. 10 " ...4 25

MISCELLANEOUS.
Bath Brick imported ...
do American...

" 2.
Cocoa Shells, bulk...
Condensed Milk, Eagle...
Cream Tartar
Candles, Star...
Candles, Hotel...
Camphor, oz., 2 ib boxes.
Extract Coffee, V. C.
do Felix
Fire Crackers, per box...
Gum, Rubber 100 lumps...
Gum, Rubber 200 lumps...
Gum, Spruce. gage Sauer-kraut, 30 gals. MOLASSES.

PICKLES.

Church's
Taylor's G. M.
Dwight's
See Foam
Cap Sheaf.
%c less in 5 box lots.

SPICES-WHOLE

Pepper, Singapore, black...l white.2

spices—GROUND—Allspice...
Cassia, Batavia...

" and Saigon...
Cloves, Amboyns...

" Zanzibar.
Ginger, African...

Cochin...

" Jamaica...

Mace Batavia...

Mustard, English...

" Trieste...
Nutmegs, No. 2...
Pepper, Singapore

Pepper, Cinnamo Allspice Cloves Ginger Mustard

Mustard STARCH. Kingsford's Silver Gloss, 1 h pkgs " 6 h boxe bulk...

CANDY, FRUITS and NUTS. Putnam & Brooks quote as follows: Standard, 25 th boxes..... Twist, do Cut Loaf do MIXED.

Gum Drops
Licorice Drops
Licorice Drops
Lozenges, plain
Lozenges, printed
Imperials
Mottoes

FANCY-IN BULK. Chocolate Drops, in pails...
Gum Drops in pails...
Gum Drops, in bbls...
Moss Drops, in pails...
Moss Drops, in pails...
Sour Drops, in pails...

Imperials, in pails..... Imperials in bbls..... FRUITS.

NUTS.
Almonds, Tarragona @17½
" Ivaca.....16 @16½
" California 14@15

OYSTERS AND FISH. J. Dettenthaler quotes a follows: Fairhaven Counts...

BEEF IN BARRELS.
Extra Mess, warranted 200 bs.....
Extra Mess, Chicago Packing.....
"Kansas City Packing...

p butts..... 9 00 " Kan City pkd...... 9 00 " " " ½ bbl. 5 00

In half barrels......In quarter barrels......

FRESH MEATS.
The W. Steele Packing & Provision Co. quotes

HIDES, PELTS AND FURS.

WOOL. Fine washed \$ 10 18@20 Coarse washed... Medium20@23 Unwashed......

" Blue "
" Short Grey,
" Long "
MISCELLANEOUS.

Sheep pelts, short shearing... Sheep pelts, old wool estimated... Tallow. Grease butter... Ginseng, good...

PRODUCE MARKET. Apples-\$2.50@\$3 per bbl. Beets—In good supply at 40c per bu. Beans—Hand-picked mediums are ve carce, readily commanding \$2.50 per bu. Butter-Jobbers pay 20@22c for choice dairy and sell at 22@24c. Grease butter is slow se

Butterine-Creamery, 16c for solid packed and 17c for rolls. Dairy, 13½c for solid packed and 14½c for rolls. Extra creamery 20c for solid packed and 14½c for rolls. Extra creamery 20c for solid packed and 121c for rolls. Cabbages—\$1031.25 per doz., according to size. Very scarce.

Carrots—3035c per bu.
Celery—25 % doz. Poor in quality.
Cheese—Jobbers are holding their stocks at 136134c.

ar lots.
Onions—Home grown, \$1 per bu.
Pop Corn—214c \$ D.
Potatoes—Buyers are paying 75@30c per bu.
nd holding at 85@30c.
Turnips—20@25c per bu. GRAINS AND MILLING PRODUCTS. Wheat—City millers pay 80c for Lancaste, and 80c for Fulse and Clawson.
Corn—Jobbing generally at 58c in 100 buts and file in earlots.

ESTABLISHED 1866.

159 80. Water Street, Chicago.



We do a General Commission Busines and offer as inducements twenty years' experience and clear record. The best equipin this city. Ample storage facilities-full 20,000 feet of floor space in the center of the best market in the West. Ample capital and first-class references on file with THE TRADESMAN. Write us if you wish information, whether to buy or sell. It will cost you nothing.

BARNETT BROS.

INCREASE YOUR TRADE



Composed of Guatemala, African and Mexican Javas, Santos, Maracaibo and Rio selected with especial reference to their fine drinking qualities. The most popular brand of Blended Coffee in the market. Sold only in 50 lb. Cans and 1 lb. packages, 30, 60 and 100 lb. Cases. Mail Orders Solicited by the proprietors.

J. H. THOMPSON & CO.,

59 Jefferson Ave., Detroit, Mich. Packing and Warehouse, Importers and jobbers of fine Teas, Coffees, Spices, Etc.. Baking Powder Mfrs., Coffee Roasters, Spice Grinders.



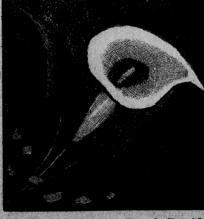
Baking Powders, Extracts, Bluings,

GROCERS' SUNDRIES.

40 and 42 Sonth Division St.,

GRAND RAPIDS, - MICH.

Telfer Spice Company,



46 Ottawa Street, Grand Rapids. SOLE MANUFACTURERS OF

ABSOLUTE SPICES,

bsolute Baking Powder.

To Cigar Dealers

the difficulty in obtaining a FIRST-CLASS FIVE-CENT CIGAR, we have concluded to try and meet this demand with a new

clear Havana filler, with a spotted Sumatra Wrapper, and entirely free from any artificial flavor or adulterations.

It will be sold on its merits. Sample orders filled on 60 days approval.

Price \$35 per 1,000 in any quantities Express prepaid on orders of 500 and more. Handsome advertising matter goes with first order. Secure this Cigar and increase your Cigar Trade. It is sure to do it.

Flint, Mich.

EDWIN FALLAS. PROPRIETOR OF VALLEY CITY COLD STORAGE,

JOBBER OF Butter, Eggs, Lemons, Oranges. And Packer of

SOLID BRAND OYSTERS. Facilities for canning and jobbing oysters are unsurpassed. Mail orders filled promptly at lowest market price. Correspondence solicited. A liberal discount to the jobbing trade.

217, 219 Livingston St., Grand Rapids.

F.J. DETTENTHALER

WHOLESALE

AND OYSTERS.

37 North Division Street.

Office, 117 Monroe St.,

SEND FOR PRICE LIST.

ALFRED J. BROWN,

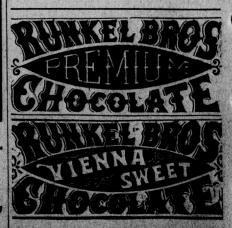
FOREIGN,

GRAND RAPIDS.

TROPICAL CALIFORNIA



Bananas, Our Specialty. 16 and 18 No. Division St.. GRAND RAPIDS, - MICH.



Board of Trustees—The President, John E. Peck, Geo. G. Steketee, A. F. Hazeltine and F. J. Wurzburg. wen, Isaac Watts, Wm. E. White and Wm. L. White. Committee on Trade Matters—Jonn Peck, F. J. Wurzburg, W. H. Tibbs. Committee on Legislation—J. W. Hayward, Theo. Keming, W. H. Van Leuwen. Committee on Pharmacy—W. L. White, John Muir, M. B. Kimm.

TRADESMAN office.

Detroit Pharmaceutical Society.
ORGANIZED OCTOBER, 1883.
resident—Frank Inglis.
irst Vice-President—F. W. R. Perry.
scond Vice-President—J. J. Crowley.
scretary and Treasure—F. Rohnert.
esistant Secretary and Treasure—A. B. Lee.
mutal Meeting—First Wednesday in June.
egular Meetings—First Wednesday in each mon ntral Michigan Druggists' Association sident, J. W. Dunlop; Secretary, R. M. Mussell. Berrien County Pharmaceutical Society. resident, H. M. Dean; Secretary, Henry Kephart.
Clinton County Druggists' Association. resident, A. O. Hunt; Secretary, A. S. Wallace.

Charlevoix County Pharmaceutical Society President, H. W. Willard; Secretary, Geo. W. Crouter. Ionia County Pharmaceutical Society. President, W. R. Outler; Secretary, Geo. Gundrum. Jackson County Pharmaceutical Ass'n. President, C. B. Colwell; Secretary, C. E. Foote. son County Pharmaceutical Society. ent, F. N. Latimer; Secretary, Wm. Heysett.

President, F. N. Latimer; Secretary, Wm. Heysett.

Mecosta County Pharmaceutical Society.
President, C. H. Wagener; Secretary, A. H. Webber.

Monroe County Pharmaceutical Society.
President, S. M. Sackett; Secretary, Julius Weiss.

Muskegon County Druggists' Association,
President, E. C. Bond; Secretary, Geo. L. Lefevre.

Muskegon Drug Clerks' Association.
President, C. S. Koon; Secretary, Geo. L. Lefevre.

Name of County Pharmaceutical Society. Newaygo County Pharmaceutical Society. President, J. F. A. Raider; Secretary, A. G. Clark.

Oceans County Pharmaceutical Society, resident, F. W. Fincher; Secretary, Frank Cady, aginaw County Pharmaceutical Society, resident, Jay Smith; Secretary, D. E. Prall. Tuscola County Pharmaceutical Society. resident, E. A. Bullard; Secretary, C. E. Stoddard Manistee County Pharmaceutical Society President, W. H. Willard; Secretary, A. H. Lyman.

The Glue Trade.

The past year will be remembered by the manufacturers of glue as one of large sales and small profits. The consumption has been maintained in good volume throughout, and had it not been for the decline in price of foreign glue and consequent importations it would have been a time of considerable gain. The cause of the reduced prices abroad is said to have been the influx to Europe of Australian sheep stock, along with the general reducing in the cost of with the general reduction in the cost of bones, out of which much glue is made in

England, France and Germany.

Increased importations of glue to this country began in May and were maintained the balance of the year, prices of the for-eign product having declined in some instances as much as 20 per cent. This press-ed heavily upon the makers here who were loaded with high-priced glue stock and had contracts for supplies running for months ahead. If, however, it leads to a more con-servative policy in the buying of stock here-after, the loss will be made up. There has been an improved feeling in the foreign glue probably, certain ports of South America With the improved machinery, carefu careful methods and increasing plants, the foreign article ought to be driven out and leave a surplus for export, and this will, without doubt, be accomplished in the near future.

Opium Smuggling. From the Oil, Paint and Drug Repor

The Treasury Department, according to a special dispatch, has unearthed a gigantic opium smuggling scheme in San Francisco, which has been in practice for some time. It is said to have been known to the customs officials, some of whom were impli-cated by the investigations, but no efforts were made until recently to check it. There certainly seems to be necessity for extra vigilance on the part of the customs officers, since it is well known that several factories since it is well known that several factories for preparing opium for smoking have been in operation for years past in British Columbia, the bulk of their product coming into the United States without paying duty. San Francisco enjoys the distinction of being the chief port through which the illicit entries are made, but there is evidence that a considerable quantity finds its way across the lakes. Last week nearly two thousand pounds of the prepared drug were seized on the premises of a farmer near Watertown, N. Y., and a close search all along the Canadian frontier would probably reveal many other similar hiding places.

Perhaps the suggestion of the Secretary of the Treasury that the duty be reduced

other similar hiding places.

Perhaps the suggestion of the Secretary of the Treasury that the duty be reduced from ten dollars to a dollar a pound might stop the smuggling of opium, but that carries with it the danger of making the noxious drug more accessible to consumers. As it is quite as necessary to prevent the spread of opium smoking as it is to stop the smuggling of the drug, nothing short of the strictest vigilance and honesty of the custems officials will prevent the smugglers from continuing their nefarious and dangerous trade.

ugar seum or residue is practically a ste product, which can be obtained in the quantities at a few shillings a ton both London and Liverpool, says Invention. It is claimed that out of 100 tons of this surscum about thirty-three tons of carbon is no obtained, which, as Professor E. Ils, of Anderson's College, Glasgow, ites, will be "as permanent and unalterates as a piece of glass." When ground and rigated it is stated to be suitable for manacturing into printing and engraving inks, op blacks, paints, black varnish, paper sining, coating for tarpaulins, etc. A social use is also that for the manufacture blacking and for foundry carbon, and it also stated to be good for filtration pursues and for refiners.

Minor Drug Notes.

A banana liquor company has recently been started in India for producing banana liquor in either an alcoholic or non-alcoholic form, and which can be used with equal advantage as an ordinary liquor, or diluted with hot or cold water.

An organization has recently been perfected, with headquarters in Boston, called the Massachusetts Druggists' Alliance, its aim being to provide, at a small annual cost to each, counsel in case of prosecution for infractions of the Sunday or license laws. It will also seek to secure more favorable legislation in these directions.

The land phosphate rock companies have formed a combination to regulate production and prices independent of the river companies. The latter failed to get protection from the State of South Carolina, and are now deserted by their would-be friends, but are evidently able to "paddle their own caroes"

M. Guillot, a chemist at Angers, claims to have discovered a liquid which renders wood, muslin, paper, etc., uninflammable. Articles soaked in the composition, if exposed to a great heat, emit black smoke and are consumed but never blaze. The process is at present kept secret and may turn out to be one of those already known.

Adulteration of cocaine hydrochlorate with borax is the latest iniquity charged against the drug trade. Such an adulteration could be the work only of bungler, and would be detected at once by mixing a little of the salt with a drop of sulphuric acid in a porcelain capsule or the hollow on the under side of a teacup, adding 20 minims of alcohol and setting fire to the mixture, stirring as it burns. If borax (or boracic acid) is present, the alcohol flame as it burns low will show a green tinge.

The Drug Market. Quinine is firmer again and German has advanced 5c per ounce. Opium is dull and lower. Morphia is steady. Carbolic acid is firm and in small supply. Chloroform has again advanced. Golden seal root has advanced and is extremely scarce. Oils cassia and anise are tending downward. Oil sassafras is scarce and higher. Salacine has advanced.

A Local Option Hint.

FOLIA.

Barosma FOLIA.

10@ 12

Cassia Acutifol, Tinnivelly ... Alx Salvia officinalis, 48 and 48 ... 100 12

Valvia officinalis, 48 and 48 ... 100 12

Var Ursi ... 80 10

2nd ... 2nd ... 20

3rd ... 20

3rd ... 30 90

3

A Local Option Hint.

om the Augusta Journal.. A certain doctor in this city was called upon the other day by a man who desired to get a prescription for alcohol. "For what purpose?" asked the doctor. "Mechanical," said the man, with a countenance honest enough to look any judge in the country out of countenance. After writing the pre-scription and handing it to the man, the doctor said: "For what kind of mechanical purposes do you intend to use the alcohol?" 'Sawing wood, sir; good day, sir."

An Accomplished Fabricator. "I knew a man once who never told a sin-

gle lie." "Who was he?" "A Chicago drummer."

"Nonsense!" "He used to tell two at a time."

FOR SALE!

E. FELDNER & CO., CUSTOM SHIRT MAKERS,

AND DEALERS IN Men's Furnishing Goods. NO. 2 PEARL ST., - GRAND RAPIDS Prompt Attention to Mail Orders. Telephone 891.

TIME TABLES.

Grand Rapids & Indiana. All Trains daily except Sundny.

Muskegon, Grand Rapids & Indiana.

Michigan Central.

Leave.	XOIA!!	REGO DIAN		rrive.
ex. & Mail.	N. Y. Mail.		N. Y. Mail.	N. Y. E
4:35 p m 5:55 p m	7:45 a.m.,G	rand Rapids.	9:45 a.m.	6:34 p
	0:06 a m E	llegan	7 - 20 a m	5:11 a
8:30 pm 1	1:85 a.m., V	Vhite Pigeon.	. 5:55 a m	2.400
2:20 e m	5:05 p m T	oledo	.11:00 p m	10:00
8:30 n m 2:50 p m	THE PHYSICAL	leveland	6:40 p m	5:55 a
	7:10 p m. C	hicago	11000 7 77	11:40 p
A local In	eight leave	Cole still Breakfull	ds at 1:10 n	III- CAP
ng passens	COLUMN TO SERVICE	a Kalamazo	o. All tra	ine dai
CONTRACTOR		7.7		
	ARRELING SER			100

WHOLESALE PRICE CURRENT.

Sapo, M... Sapo, G..... Seidlitz Mixture..... ini, grd, (bbl, 3).... Phalaris Canarian... Nassau sheeps' wool
carriage...
Velvet Extra sheeps'
wool carriage...
Extra Yellow sheeps'
carriage...
Grass sheeps' wool
carriage...
Hard for slate use...
Yellow Reef, for slate
use...
SYRUPS. Copaiba
Peru.
Terabin, Canada
Tolutan
Cortex
Abies, Canadian...
Cassine Whale, winter... 70
Land, extra... 68
Land, No. 1... 45
Linseed, pure raw 56
Linseed, boiled 59
Neat's Foot, winter
Trained... 50
Spin.ts Turpentine... 45
PAINTS Bbi
Red Venetian... 134
Ochre, yellow Mars... 134
Ochre, yellow Mars... 134
Ochre, yellow Ber... 134
Putty, commercial... 234
Putty, strictly pure... 235
Vermilion prime American... 136
Green, Peninsular... 16
Lead, red strictly pur
Lead, white, strictly
pure... 666
Whiting white Span Cassiae
Cinchona Flava.
Cinchona Flava.
Edonymus atropurp
Myrica Cerifera, po.
Prunus Virgini.
Quillaia, grd.
Sassfras Ulmus Po (Ground 12) Ulmus Po (Ground 12)
EXTRACTUM.
Glycyrrhiza Glabra... 24@ 25
po ... 33@ 35
po ... 9@ 16

Tolutan
Prunus virg
Tinctures.
Aconitum Napelis R Carbonate Precip... Citrate and Quinia... Citrate Soluble. Co...
Sanguinaria
Barosma.
Cantharides
Capsicum.
Cardamon.
Co...
Costor

Cassia Acutifol.....

| Co... 50 | Serpentaria | 50 | Stromonium | 60 | Tolutan | 00 | Valerian | 50 | Veratrum Veride | 50 | MISCELLANEOUS | Æther, Spts Nit, 3 F... 26@ 28 | Æther, Spts Nit, 1 F... 30@ 32 | Alumen | 2½@ 3½ | Alumen | 2½@ 3½ | Alumen | 3@ 4

Pioneer Prepared Jaints Villa Prepared Swiss Villa Prepared 100@1 20

Swiss Villa Prepared
Paints 100@1 20
VARNISHES.
No. 1 Turp Coach 1 10@1 20
Extra Turp 1 60@1 70
Coach Body 2 75@3 00
No. 1 Turp Furn 1 00@1 10
Extra Turk Damar 1 55@1 60
Japan Dryer, No. 1
Turp 70@ 75

pure......
FLORA. FOLIA. © 10 Cubeba.

Digitalis.
Ergot.
© 90 Gentian.
© 65 ° co.
Guaica.
© 12 Zingiber.
Hyöseyamus
Ionne.
© 13 Ferri Cni ridum.
© 15 Killo.

 Galbanum
 80@ 95

 Gamboge, po
 80@ 95

 Guaiacum, (po. 45)
 @ 35

 Kino, (po. 25)
 @ 20

 Mastic
 @ 10

 Myrrh, (po. 45)
 @ 40

 Opii, (po. 5 75)
 3 80@3 90

 Shellac
 25@ 33

 " bleached
 25@ 30

 "Traggeauth
 30@ 75

Alumen, ground, (p0, 7)... 3@ 4
Annatto 55@ 60
Antimoni, po 4@ 5
Antimoni et Potass T 55@ 60
Antipyrin 153@1 40
Argenti Nitras, 5 @ 68
Arsenicum 5@ 7
Balm Gilead Bud 38@ 40
Bismuth S. N 2 15@2 20
Calcium Chlor, ls, (½s
11; \(\frac{1}{2} \) 8, 12)... @ 9
Cantharides Russian,
po 210

Mentha Piper..... Mentha Verid..... Morrhuae, gal..... Myrcia, 3.....

Calamus.
Gentiana, (po. 15)...
Glychrhiza, (pv. 15).
Hydrastis Canaden,
,po. 45)...
Hellebore, Alba, po.

| Hellebore, Alba, po. 15@ 20 |
| Hellebore, Alba, po. 15@ 20 |
| Inula, po. 15@ 20 |
| Ipecac, po. 15@ 20 |
| Iris plox (po. 20@22). 18@ 20 |
| Jalapa, pr. 25@ 30 |
| Maranta, ¼s. @ 35 |
Maranta, ¼s.	6	
Cut.	61	75
Dv.	75@ 1	
Pv.	75	

| Ichthyocolla, Am | 1 25@ 1 50 | Indigo | Todine, Resubl | 4 00@4 10 | Iodine, Resubl | 4 00@4 10 | Iodine, Resubl | 4 00@4 10 | Iodine, Resubl | 55@ 51 | Iodine | 55@ 60 |

Importers and Jobbers of

AND DRUGGISTS'

DEALERS IN

PATENT MEDICINES, PAINTS, OILS, VARNISHES.

WE ARE SOLE PROPRIETORS OF

WEATHERLY'S MICHIGAN CATARRH

We have in stock and offer a full line of

Whiskies, Brandies, Gins, Wines, Rums.

We are Sole Agents in Michgan for W. D. & Co., Henderson County, hand-made

SOUR MASH WHISKEY,

-AND

We Sell Liquors for Medicinal Purposes

Druggists' Favorite Rye Whisky,

We Give Our Personal Attention to Mail Orders and Guarantee Satisfaction

All Orders are Shipped and Invoiced the ame day we receive them.

SEND IN A TRIAL ORDER.

Hazeltine

& Perkins

GRAND RAPIDS, MICH.

Acme White Lead & Color Works. DETROIT.



ACME PREPARED PAINTS, Which for Durability. Elasticity, Beauty nd Economy are Apsolutely Unsurpassed.

F. J. WURZBURG,

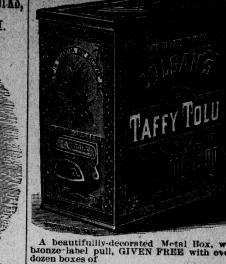
WHOLESALE AGENT,

Grand Rapids, - Mich.



Hazeltine & Perkins Drug Co GRAND RAPIDS, - MICH. And the Wholesale Druggists of Detroit

CINSENC ROOT.



A beautifully-decorated Metal Box, with monze-label pull, GIVEN FREE with every lozen boxes of

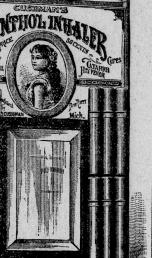
COLGAN'S TAFFY TOLU.

Specially Designed for a Herbarium. Suitable when empty for preserving, under proper label, herbs, roots, s. eds, spices, papers, etc., etc. Every storekeeper as well as housekeeper, wil find if well adapted in size, material and finish for many use the magness of the property of

COLGAN & MCAFEE, Louisville, Ky.

Originators and Sole Proprietors. N. B —Include a dozen boxes in your next order. You will find it the best \$3 investment you ever made

PECKHAM'S



Peck Bros., Druggists, Grand Rapids, Mich.

CROUP REMEDY Is now put up in two sizes, retailing for 25c and 50c.

25c size, - - - - per doz. \$2.00 50c " - - - " 3.50 Peckham's Croup Remedy is prepared especially for children and is a safe and certain cure for Croups, Whooping-Cough, Colds, and all bronchial and pulmonary complaints of children.

Druggists make no mistake in keeping Peck nam's Croup Remedy in stock. Trade supplied by

Hazeltine & Perkins Drug Co., Grand tapids.
Farrand, Williams & Co., Detroit.
James E. Davis & Co., Detroit. Peter Van Schaack & Sons, Chicago.

FOR ATTRACTIVE ADVERTISING MATTER ADDRESS THE

DR. H. C. PECKHAM. Freeport, - Mich.

"Peckham's Croup Remedy is the most reliable and satisfactory proprietary medicine I handle. My sales are constantly increasing." —W. H. Goodyear, Druggist, Hastings, Mich.

PATENTS LUCIUS C. WEST,

Attorney at Patent Law and Solicitor
of American and Foreign patents
105 E. Main St., Kalamazoo, Mich., U. S. A. Branch of
fice, London, Eng. Practice in U. S. Courts. Circulars
free.

RECOMMENDED BY EMINENT PHYSICIANS RESETTORIC

A CONCENTRATED LIQUID

EXTRACT OF MALT & HOPS

MILWAUKEE, Wis., Oct. 20, 1887. Ph. Best Brewing Co., Milwaukee, Wis.:

J. H. THOMPSON, M. D.

MILWAUKEE, Wis., Oct. 21, 1887. Ph. Best Brewing Co., Milwaukee, Wis,: DEAR SIRS—I take pleasure in stating that your "Best" Tonic is the most palatable of any preparation of Malt, and that from its prompt and reliable effect, I prescribe it in preference to that of any other make. Yours truly,

J. R. McDill.

MILWAUKEE, Wis., Oct. 21, 1887. Ph. Best Brewing Co., Milwaukee, Wis.: GENTLEMEN—I have used The "Best"
Tonic in my own family and in my practice, ever since it was brought to my attention by the Phillip Best Brewing Co., and am free to say that I believe it to be the most palatable and useful of the Malt preparations I have used.

CHICAGO, Dec. 6, 1887.

Ph, Best Brewing Co., Milwaukee, Wis.: GENTLEMEN—I have used in my family and practice the Liquid Extract of Malt and Hops, known as The "Best" Tonic, with the most satisfactory results. I consider the Malt Extract the most valuable of all of the Malt Extract the most valuable of all of the Malt Extract the most valuable of all of the Malt Extract the most valuable of all of the Malt Extract the most valuable of all of the Malt Extract the most valuable of all of the Malt Extract the most valuable of all of the Malt Extract the most valuable of all of the Malt Extract the most valuable of all of the Malt Extract the most valuable of all of the Malt Extract the most valuable of all of the Malt Extract the most valuable of all of the Malt Extract the most valuable of all of the Malt Extract the most valuable of all of the Malt Extract the most valuable of all of the Malt Extract the most valuable of all of the Malt Extract the Malt Extract the most valuable of the Malt Extract the Malt Extract the Malt Extract the Malt Extract the most valuable of the Malt Extract the the Malt Extract the most valuable of all of its class of Tonics, and especially adapted to those cases of debility arising from enfeebled digestion. The "Best" Tonic I believe fully equal to the best-imported Malt Extract, and I am confident will give satisfaction to patient and physician.

with its medicinal qualities, and cordially recommend it to those, who, by reason of nervous exhaustion, find it necessary to restrict to Tonics and extra nutrients. A wine glass full before each regular meal, increases the appetite and improves digestion; faction to patient and physician. effect to produce most tranquil sleep.

Respectfully, J. HARVEY BATES, M. D.

MILWAUKEE, Wis., Oct. 26, 1887. Ph. Best Brewing Co., Milwaukee, Wis.:

DEAR SIRS—I thankfully received the two bottles of your Concentrated Liquid Extwo bottles of your Concentrated Liquid Extract of Malt and Hops, and am impressed with the value of this good and nutritive preparation. It is really a highly nutritive Tonic and remedial agent in building up a weak constitution, strengthening the nervous system, and a valuable substitute for solid food, particularly if given after diseases, in cases of injuries of the body, and especially when the appetite is diminished. It will be difficult to find a better Tonic than the "Best," and I cheerfully testify that it is of great value in the treatment of all kinds of weakness and diseases. I preall kinds of weakness and diseases. I pre-fer it to any imported Malt Extract. Very Respectfully,

M. OHLBWANN, M. D.

For Sale By

Drug Co., HAZELTINE

Grand Rapids,

Mich.

The Michigan Tradesman.

HIS FIRST TRIP OUT.

ITOR TRADESMAN-My last letter was dated at this point, and here I am yet. If a certain damsel of an uncertain age has her way about it, the chances are that F. O. B. will become a Benedict or the defendant in breach-of-promise suit, ere he leaves this entrancing refuge of single females who wish they were not.

Listen to my tale of woe. You will rember that just previous to my leaving Blowup I had a slight difference of opinion with a merchant, or, rather, he had a difference of opinion with my house and, as a alight token of his esteem, gave me a highart licking. Being in such a precarious condition through the loss of cheek, etc., my trip to Lone Injun-seventeen miles over a corduroy railway—threw me into a high fever, and it became absolutely indispensable to hire a nurse; at least, the doctor said I must. She was procured. I say "she" advisedly. When I first saw the party, I thought I had been transferred from this traveling men and that I beheld none other than the veritable Witch of Endor in the flesh, and that I was about half full of spirits. She is a very unique and antique specimen of her sex, and, were she placed in one of the New York art galleries, Anthony Comstock would not interfere with the proprietor thereof, from a sense of justice. He would be sufficiently punished without the blind goddess of the law interposing her iron hand. Picture to yourself seven yards of four-cent calico made to fit a seventeenyard female, a face about six feet from the ground upon which thirty or forty Northern Michigan winters have left their ineffaceable stamp in the way of wrinkles, patches and an every-other-one-gone set of teeth, reinforced with a breath cut bias and trimmed with scalloped onions, and you will have a faint outline of the fair chromo with-every-pound-of-tea who claims me as her lawful prey. By the way, I believe she is a vulture, from the shape of her beak.

She has one great infirmity, and to that I ewe the distressing position in which I am placed. She is deaf. A chorus of fourteen male cats could not cause the slightest vibration of her organ of sound. She has taken great care of me, and I noticed a motherly solicitude in her manner when she discovered that I was a single man.

Last Tuesday afternoon, as she sat in a chair by my bedside, my head began to throb painfully. I asked her to bathe it, at the same time pointing to the camphor. "Set nearer your bed? O, laws-a-massy,

yes, you poor, sufferin' critter!"

"No, no! Rub my head with the camphor!" exclaimed I, as loudly as my weak state would allow.

"Wall, 'tain't offen I'd try to comfort a male single man, but you're such a nice, pleasant feller-" and here she commenced to fondle my auburn locks.

"Get out," I yelled, in desperation. "I don't want you to make love to me, you old

"Oh, Mr. B.," she simpered, trying to blush; "you mustn't make love to me!" and she glared unutterable vacancy upon me from her mud-flavored-with-violet eyes.

I was becoming alarmed. Here I was, more 1 shouted:

"You old, one-sided, rheumatic camel! don't want to marry you! You're old enough to be my mother!"

Just as 1 made this remark, the door pened and admitted her mother and fifteen or more brothers and sisters, in time to hear it, together with the answer.

"Why, Mr. B! It is so sudden! But, no! I can't resist your tender, winnin' ways. I will be thine!" And she threw her bony arms around my neck and giggled convul-

In vain did I appeal to her mother. "You have asked my darter to marry ye, for I heerd ye, an' you must keep your word or stan' the peenulties of scornin' a young maiden's innocent an' trustin' affection!"

The next day, her father and two six-foot brothers came in to congratulate me on my choice. The old man said she "warn't much on the high-falutin' pianner playin,' but she could knock seven kinds o' tar out of a

I have not yet formed a plan of escape, but I shall make a desperate endeavor to see that neither the sweet chains of Hymen or the bracelets of the sheriff are fastened upon my grip-carrying wrists.

If the awful thought of being united for life to this ancient ruin and my bodily ailments do not afford me a sweet relief in death, and I find all other means unavailing, I shall try the morphine route, It will be much more pleasant to take than the feale. If you can devise any means where by I may escape this terrible fate with my life, take pity on a hopeless man and send me the receipt. In return, I will transfer to you my life insurance, together with a certificate of my demise, and the land of my irth shall know me no more.

If you do not hear from me next week, ive the last warning of a dying man to his fellow-travelers. Tell them, should they be ill in a strange town, to go quietly out in the woods and die, and not tempt kismet a woods and die, and not tempe and backwoods females by employing a true and trying to get well.

Yours, compromised, but not utterly lost, F. O. B.



The accompanying illustrations represents the

Boss Tobacco Pail Cover.

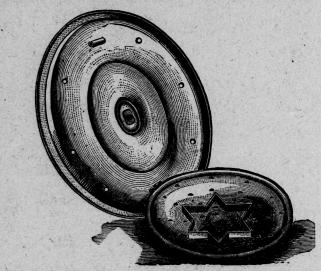
It will fit any pail, and keep the Tobacco moist ndane sphere to the dernier ressort of and fresh until entirely used.

It will pay for itself in a short time. You cannot afford to do without it. For particulars, write to

RTHUR MEIGS & CO. Wholesale Crocers.

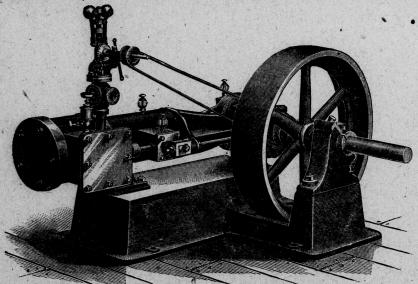
Sole Agents,

77 to 83 SOUTH DIVISION STREET, GRAND RAPIDS.



W. C. DENISON,

Stationary and Portable Engines and Boilers,



Vertical, Horizontal, Hoisting and Marine Engines. Steam Pumps, Blowers and Exhaust Fans. SAW MILLS, any Size or Capacity Wanted.

88,90 and 92 SOUTH DIVISION ST.,

GRAND RAPIDS, MICH.

JOBBERS IN

Hosiery, Carpets, Etc.

PUTNAM & BROOKS,

AND.

Oranges, Lemons, Bananas,

NUTS

Dates, Figs, Citrons, Prunells, Etc.

PRICES QUOTED AND CORRESPONDENCE SOLICITED

13, 15, 17 South Ionia Street, GRAND RAPIDS. 13, 15, 17 Railroad Place

RETAILERS

OF-

CLOTHING. Furnishing Goods,

> LUMBERMEN'S SUPPLIES, Hats, Caps, Etc.

All winter goods will be sold at and

BELOW COST

FOR 30 DAYS

To make room for

Which are now arriving.

TERMS:--7 per cent. 10 days. NET 60

86, 88, 40 and 42 Canal St., GRAND RAPIDS,

CIGAR

In the World.

STRAIGHT HAVANA LONG FILLER, SUMATRA WRAPPER.

and 8 Monroe St., Grand Rapids: GLARK, JEWELL & CO.,

Sole Agents for Western Mich.

LEONARD & SONS, .

134 to 140 Fulton Street.

GRAND RAPIDS. MICH.

Headquarters for Marbles, Tops, Jumping Ropes, Etc. Order promptly as the

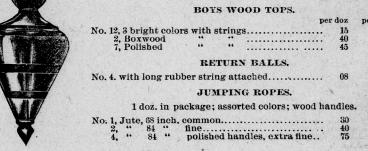
DIAGRAM SHOWING SIZES—The cuts given below will represent the sizes designated in the numbers in the following list, except on common, carnelian and figured glass

Nº0. GLASS-ALL FINE. Assorted Colored Stripes in Crystal Glass. No. 0 Glass, 100 in box Nº1. FIGURED GLASS. Animals and Birds in Crystal Glass. No5 No. 8, 12 in box.... CARNELIAN AGATES. No. 2, assorted sizes, in 2 doz. boxes..... FLINT AGATES. Cut from Natural Stone. Nº3. UNGLAZED PAINTED CHINA.

> IMITATION AGATES. Also called "Crockeries"-Brown Glazed. BOYS WOOD TOPS. No. 12, 3 bright colors with strings..... RETURN BALLS.

White Alleys, Striped and Figured in Colors.

White Alley, 100 in box.....



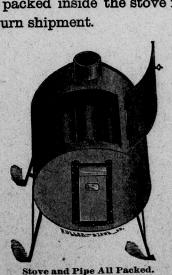
The BARBOUR PATENT SHEET IRON

This is the only stove in the market used for heating cars laden with potatoes or fruit, in which is combined economy in fuel, and perfect safety while cars are in transit.

The design shows position of door and air-draught, which is convenient for using large blocks of wood, and giving the fireman' perfect control over the volume of heat required.

Nº4

Three and one-half joints of five inch pipe, with damper, two five inch elbows, one tin collar and a strap complete the outfit, all of which can be readily packed inside the stove for return shipment.



Price.

\$4.00 each.

Less Discount

FOSTER, STEVENS & CO.,

10 & 12 MONROE St., 33, 35, 37, 39 & 41 LOUIS St.,

Grand Rapids, -Mich.