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Jobber in Hand-Shaved White Hickory Axe Handles.

I manufacture my handles from rived second growth maple, turned 2 1-2, 2 9-16, 2 11-16 at bulge as ordered. My stock is kiln-dried, and with a capacity of fifty doz. per day can fill all orders

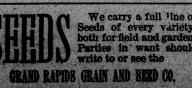
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OUR LEADING BRANDS: Roller Champion,

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BETTER THAN LUCK.

It was a wet, dreary, uncomfortable day during the last of November. The skies seemed determined to most thoroughly drench the few luckless ones who were compelled, through business or otherwise, to venture forth from comfortable firesides, and the muddy streets were almost deserted, while the street cars were packed to suffocation with those who were so fortunate as to possess the necessary funds for trans-

At the intersection of Lyon and Canal street, a young man hailed a passing car and boarded it. He was only able, however, to obtain the slight relief from the pelting rain afforded by the projecting roof of the car over the rear platform, as the interior was, like all others, packed-the seats, made to accommodate eight persons, held twice that number, while the center of the car resembled nothing so much as the space in front of the ticket-office of a theater dur-

ing a popular engagement. As the car, with its burden of suffering humanity and dividends for the company, approached Division street, an elderly gentleman got on and shared the platform with the young man. His umbrella-a rather dilapidated shield, by the way-was still upheld, partly over the roof of the car and partly over himself, while the ragged edge thereof dispensed copious showers of a rusty brown liquid into the open space between the younger man's hat, and the collar of his overcoat, closely buttoned around his

It is rather an unpleasant sensation, combined with the general disagreeableness of the weather, to feel a slimy stream flowing placidly down one's back, and the young

man's patience was soon exhausted. "I am sorry to trouble you," he politely remarked, "but your umbrella is rapidly forming a lake near the small of my back, and I would be very much gratified were you to change its position slightly."

"I can't help it, sir," replied the older man; "if I move the umbrella my own shoulders will suffer, and my motto is, 'Every one for himself.'". The young man made no reply to this very

uncourteous remark, and changed his own position so as to have the course of the inky stream removed to his shoulder, while the element, in its original state, deluged him from the opposite side. As the weary horses slowly dragged the

cupant of the platform, drew a cigar case from his pocket and, extracting therefrom a weed, proceeded calmly to light it. "Young man, don't you know that smoking is a very filthy and offensive habit?" growled the old gentleman, as the wind blew the fragrant Havana smoke in his face. "There is nothing that so offends me as the odor of tobacco smoke, and I always think a man very deficient in politeness who will persist in smoking in the presence of

those who do not." "I am simply putting your own precept into practice," smilingly replied Phillips. 'Everyone for himself,' you know. Nevertheless, if you object to it, I will at once remove it." And, as he spoke, the newlylighted cigar was sent into the mud of the

street. "You must obtain your money very easily," said the older man, a little pacified in his manner by Phillips' prompt compliance with his wishes, "to be able to throw it away in that manner. Take my advice, roung man, and stop the filthy habit at once." And the old gentleman removed the obnoxious umbrella to such a position as to partially shield Phillips as well as himself, where he kept it until he alighted a few

blocks farther down the street. Henry Phillips, a clerk in a retail establishment on Monroe street, was on his way home. He lived with and supported his mother, who was a widow and entirely dependent on her son.

As he reached his own door, the last

thought of the queer old gentleman vanished from his mind. A day or two after the episode described at the commencement of this story, and a on which it occurred, Phillips was walking rapidly up Ionia street, on his way to the bank. As he splashed along, he descried a man a short distance in front whose appearance seemed familiar. The man had no umbrella and the rain was fairly pouring

the street car, and he accepted the kindly offer with quite an appearance of gratitude. "I am very much obliged for your kindness, young man," said he, as they reached Monroe. "I will leave you here, as

from the skies, so Phillips hurried on and

overtook him to offer the shelter of his um-

HEXTER & FRIEDMAN, my way leads me to the postoffice." "That is only a little out of my way to the bank," said Phillips, "and I shall be like—there was the leaving off smoking, glad to offer my services such a day as this." And, accordingly, they parted at the door of the government building.

During the walk, the older man contrived,

by a little shrewd questioning, to elicit a good deal of information from Phillips con-cerning his life and habits.

Especially for THE TRADESMAN. club, but this was the extent of the familiarity. One day, meeting Phillips in the street. Mr. Spencer, who was continually lecturing him on the habit of smoking, asked him what he would do in case he wanted to mar-

> "I would stop it, at once," promptly replied Phillips. "I don't believe you can," said Mr. Spenmoke again for three months." And, as he

spoke, he threw away the half-consumed cigar in his hand. a long range of years. Ten summers and winters have passed since the conversation just recorded, and the scene changes to the office of one of our large jobbing houses,

the ground of her objection to the weed.

trips, soon after the holidays. "What a lucky fellow," said one of the party, "that Henry Phillips has been all his ter at once. In a week's time he was in

are awaiting the coming of the proprietor.

preparatory to starting on their regular

"A very lucky fellow," responded anoth-"Do you think so, gentlemen?" asked

part in the conversation up to this point. the first speaker.

"Not a bit," said the second.

"He began with nothing-nothing to speak of," continued the former; "but Spencer took a fancy to him, and now, you see, the old gentleman retires from the firm and leaves Henry Phillips at the head "And," broke in the second grip-carrier,

"it all began, as I understand it, by Phil-

lips happening to have an umbrella with

him and saving Mr. Spencer from getting wet one day. I think that was luck. I shall always carry an umbrella, hereafter." "That wasn't quite all," said number one; he got around the old man by chiming in

with his humors and petting his whims. A

little sneaky, I think." "A lucky thing for Phillips to quit smoking as he did. He caught on there in great car along, Henry Phillips, the younger ocshape. That was what nailed old Spencer,

I think." "Well, gentlemen," remarked the older man, called Sam, when there was a slight pause in the conversation, "you have had your say about Phillips, and you all seem to know something of his history; but you will excuse me for thinking you wrong in ascribing his prosperity to luck. There is

more in it than that." "Of course, Sam," replied one of the former speakers, "we don't mean that Phillips isn't sharp and shrewd and hasn't all the push which helps a man on in business

it was his first start which we call luck." "Sam don't believe in luck, perhaps," remarked another. "No, I don't," replied Sam; "and, as

happen to be familiar with the facts in the

case, perhaps you would like to hear them?" "By all means, Sam," said the first speak-"In the first place, that which attracted Spencer's notice in young Phillips was his courtesy and readiness to oblige a stranger who had behaved to him quite the reverse. Their first meeting was on the rear of a

"Yes, I have heard of that."

"Well, then, you will admit that had Phillips given him as good as he sent their acquaintance would probably have gone no farther. So, I should say, it was good temper rather than luck which led to his suc-

"There's something in that."

"Then, there was a degree of kindness in "Then, there was a degree of kindness in that it made its first appearance in Lonthe offer of the umbrella and going out of don, and is of British manufacture. his way to oblige a stranger, and he certainly had no thought of advantage in so doing. Not many would have offered to day just as rainy and disagreeable as that oblige, the second time, such a crusty old fellow. Some would have laughed at his discomfort and said it served him right. So, instead of luck, we may say that disinterested kindness and thoughtfulness helped in the second place." "Very true, Sam."

"Then, again, Mr. Spencer became interested in him, invited him to his club and found out that Phillips was a good son, notwithstanding his liking for cigars. Luck PERFECTION SCALE had nothing to do with that."

"Lecture," suggested one with a wink at

"Nothing, certainly."

"Well, to go on with my-"

"Yes," continued Sam, lecture, if you which Jack, there, calls a lucky thought. Phillips tried it for awhile, to see if he could get along without it, and about a DOES NOT REQUIRE DOWN WEL nonth after stopping it he came across a young German who had no employment and, as an act of charity, decided to take lessons in German of the young fellow, to

The acquaintance, begun under such ad- assist him in making a livelihood, and quit verse conditions, never developed into any- smoking entirely, paying the German the thing like intimacy. Once, indeed, Mr. money which would have otherwise been

Spencer invited Phillips to dinner at his spent for cigars. Do you call that luck?" "No, you are right, Sam," replied the one addressed.

"Well, Phillips was a sharp, energetic fellow when he took anything up, and in a year or so he was master of the language; though what good it would ever do him he ry a young lady who would refuse him on hadn't the slightest idea. During all this time he had met Mr. Spencer but once or twice, and they were hardly acquainted. One day, Phillips saw an advertisement for a billing clerk, familiar with German. At that time, Phillips was not doing very well. "Well, sir, as an experiment, I will not and he decided to answer 'Z's' advertisement, and see if he couldn't better himself; and who should the advertiser be but Mr.

Spencer? " 'Well, my young smoker,' said he, Our narrative must now take a leap over when they met, 'what do you know about

German?'

"Phillips told him. "But,' said Spencer, 'I am afraid you are too much of a German to suit me. The where several men who travel for the house man I had I was obliged to get rid of on account of his smoking. I couldn't bear it

any longer.' " 'I haven't smoked for two years, sir,' replied Phillips. And that settled the mat-Mr. Spencer's employ. After that, you know, he advanced, step by step, until, by making himself useful, he was taken into the firm; but if you think he has not workthird, an elderly man who had taken but little ed hard for it, you are mistaken. And I think you will agree with me in saying that "There is no doubt of it, Sam," replied Henry Phillips does not owe his prosperity -no, nor the first steps up-to what you, gentlemen, term LUCK. RELLUE.

A Minnesota Opinion.

Eggs by weight? Why not? Good argunents in favor of the proposition come to is in a circular letter by Mr. S. Barnes, taken from the columns of THE MICHIGAN TRADESMAN. Once, when all hens were equal born and bred, and were engaged in their business in an old-fashioned waythat is, before the Nineteenth Century hurry and ambition had brought so many inequalities into the industries-it was all right to purchase eggs by the dozen. Equal in size as they were then, none were wronged wheresoever they might buy these necessary

elements of culinary processes. But a steam and electric civilization has changed all this. Almost every poultryman now has Bantam, Leghorn, Black Spanish, Brahma Pootra and many other kinds and sizes of chickens pecking over the same ground and storing up their products in the same establishments. Consequently, it is no uncommon sight now to see pigmy and giant eggs lying side by side in the same basket and offered for sale without discrimination. Is this right? Shall a housekeeper be now compelled to pay her precious money, the same in amount her neighbor pays, and see the other carry off several ounces more of ooth, the favor of the grocer or the fortune of the egg basket gave the neighbor eight Brahma eggs to her eight of the Bantam kind? Forbid it, law! We agree with what

the Boston Globe says, when it declares with much feeling: "It is high time that the honest, conscientious hen was protected from the base, cut-under methods of cheap hen labor which are glutting the market. By all means let

eggs be bought and sold by weight, like

eef and pork and other animal foods."

Cheeserine. rom the Chicago Tribune Cheeserine is the latest dairy product, containing little of the better part of the lacteal fluid, which has been placed in the market by enterprising and philanthropic manufacturers. It is described as "skim milk and fat, or grease, or oil, or other extraneous matter." It is difficult to detect it by the taste. For the benefit of those who think that all compounds of this character were made in Chicago, it may be mentioned

The Russian government is preparing a law in relation to butterine, which is expected to contain regulations about the casks, etc., being marked with the words "Margarine—lard," also about a tax on the manufacture, prohibition against selling butter and butterine at the same shop, prohibition against import of butterine, and regulations about compulsorily dyeing butterine red with alkamine. It will be thus seen that the Russian government is not entirely oblivious of legislative progress in other countries.

The Latest Improved and Best.



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The Michigan Tradesman.

VEEKLY JOURNAL DEVOTED TO THE Retail Trade of the Wolverine State

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leation Office 49 Lyon Street, Grand pids. Jorn Representative—E. H. AYER, 49 Ibune Building, N. Y.

Subscriptions to this paper are not discontinued at e-piration, unless so ordered by the subscriber. Entered at the Grand Rapids Post Office,

E. A. STOWE, Editor.

WEDNESDAY, FEBRUARY 29, 1888. NORTHERN MICHIGAN HARD-WOODS.

mmon thing to find in the columns of the contemporary press, exhaustive articles deprecating the rapid destruction of the pine timber in Northern Michigan, accompanied by startling statistics showing that, at the present rate of denudation, the supply of pine will be practically exhausted in a few years. While in many instances these statistics and conclusions are very wide of the mark, there is pith in the main idea underlying them, and imple material for reflection. But the apostles of forestry, in their eagerness to inveigh against the wholesale conversion of pine forests into lumber, too often overlook a species of waste which is infinitely more mischievous than the operations of the pine industry, viz., the waste of hardwoods by the logging operations of settlers. If this destruction were confined to legitimate lumbering processes, the case would at least have mitigating features. But in many instances the waste is purely wanton; and wanton waste is under all circumstances to be deplored. The soil which grows hardwood timber is well known to be richer, and more perfectly suited for agricultural purposes, than that on which pine is commonly found. For this reason the hardwood lands suffer most severely from the axe of the settler. The fact that the ultimate value of Michigan hardwoods is but imperfectly, and not generally, understood, also favors can do, the destruction. The average settler knows that the immediate revenue to be derived from his hardwood lands will be greater if he brings them under cultivation than if he

are not to be ignored. It is absolutely re- be apt to double their investment in a busiquisite that a certain proportion of the land shall be cleared and placed under cultivation. But American farmers too often portion of their hardwood lands than is cus- is no money in the insurance businessder to increase in value, as it will inevitably ures never lie, what ails the agents? do, in the near future.

leaves the forests inviolate; hence he pro-

Northern Michigan possesses magnificent possibilities (which can be realized if she the friends of organization as to the best husbands her resources) for the manufac- methods of accomplishing the various aims ture of hardwood products. Situated in the and objects set forth in the constitution of central portion of the vast Northwest, be- the Michigan Business Men's Association. in the gents' furnishing goods business. tween two great inland seas which afford The columns of THE TRADESMAN are open easy and cheap transportation to the mar- at all times to a discussion of any subject kets both of the East and the West, her pertinent to organization and it is the earnfacilities for the profitable disposal of her est hope of the editor that the medium may wares are all that can be desired. Her for- be frequently used in this manner. ests abound in an excellent variety of woods suitable for manufacture, and her numerous streams, flowing through the heart of the the Commission charged with the prepara-In short, the natural advantages of Northern Michigan for wood manufacture are unsurpassed, and only await the enlistment of be represented. extensive capital and enterprise to raise them to an important position. Already the good work has begun. Handle factories, bowl mills, spoke and hub factories, basket factories, etc., have been established at various points, with favorable results. But the development of these industries is yet to an incipient stage. For the full realization of the manufacturing possibilities of Northern Michigan, we must look to the future. A large proportion of the smaller class of articles manufactured from hardwoods now comes from Maine and other New England states. There is no good reason why the markets of the West and Northwest should not be supplied from the vast reserve of raw, materials lying at their very thresholds; and they certainly will be so supplied in the not distant future, if the settlers of Northern Michigan do not, in the mean time, render such a result impractica-ble, by the wanton destruction of the vast tracts of forest wealth which are indispen-sable to the establishment of an extensive turing system in the line of hard-

all the knowledge he is possessed of for the the syndicate claim to have \$250,000,000 to efit of his brother operators. In no oth-ndustry are to be found men who are so that others should profit by the edge which has been gained at the ex-

If Allegan county keeps on increasi or sheers product and improving the qua-q, she will some stand in the same positi

The B. M. A. has scored another victory ver the board insurance monopoly. The pinion of Attorney-General Taggart, holding the subterfuge adopted by the con tion to maintain the exorbitant rates fixed by the board system to be a clear violation of the law, knocks all but the last prop from under the most merciless tyranny under which the business men of Michigan have ever suffered. This decision has nonplussed the onopoly managers, whose last hope now lies with the Supreme Court. If that tribunal stands by the people, as against the machinations of the unholy alliance, the reign of insurance monopoly in this State will be

Referring to this subject, the Charlotte Reublican remarks:

In this connection, we would suggest that the Charlotte Business Men's Association could not better employ their time than in efforts to break up the board system of insurance in this city. No greater outrage was ever perpetrated on a business community than that of the insurance combine advancing rates in this city right on the very heels of the completion of our splendid system of water works. We had a perfect right to expect, on the completion of our new system of fire protection, that insur-ance rates would be reduced thirty-three per cent. Indeed, this was one of the strongest arguments used in persuading the people that the building of the works would be a profitable investment. ducing the rates, however, the companies actually had the supreme audacity to advance them. Their course was utterly without excuse or palliation and was simply born for a moment how utterly we were without fire protection before the water works were built, and then how easily fires have been controlled since. And then think of the preposterousness of the insurance combine advancing rates after our people had gone to all this expense to protect the property on

which the company had risks!

We reduced the hazard of the companies from fire fully fifty per cent. and then the ompanies turned around and increased the rates twenty per cent. It was an outrageous imposition that ought not to be quietly submitted to-especially as the law enables

The local agents are in no wise to blame. and we have no censure for them. So long as all the leading companies are in the "board" and "bureau" combines, the local agents cannot help themselves. What we however, is to make it very uncon fortable for the companies who continue the

CONFLICTING STATEMENTS.

The Michigan Fire and Marine Insurance Co. has increased its capital stock from ceedes to get rid of the timber as quickly as \$200,000 to \$400,000. The agents of the possible, by gathering it into log-heaps and Michigan Fire and Marine Insurance Co. assert that there is absolutely no money in The exigencies of agriculture, of course, the insurance business. Would capitalists ness that does not pay? Not much.

On January 1, 1887, the sworn statemen of the Michigan Fire and Marine Insurance labor under the mistake that the measure of | Co. showed a net surplus of \$66,113.65. On successful husbandry is in the area of land January 1, 1888, the net surplus had inunder tillage. Many of them have yet to creased to \$100,000-showing a net gain of learn that a small farm well cultivated may 17 per cent. during the year, besides the be made more profitable than a large farm dividends paid the stockholders in the meancarlessly cultivated; and that it would be time. Yet, in the face of these statements, true economy to clear a much smaller pro- the agents of the company claim that there tomary, leaving the timber on the remain- that the losses exceed the receipts. If fig-

THE TRADESMAN solicits the opinions of

Business men should note the fact that hardwood regions, afford cheap and abun- tion of a uniform fire insurance policy will dant power for manufacturing purposes. give a hearing at Lansing on May 1. Insurance emissaries will be there in full force, and every business community should

> North Muskegon is probably the largest town in the State without a newspaper. Considering the inducements offered by the Association there, the field will probably not remain long unoccupied.

"When rogues fall out, honest men get their dues." If the anticipated clash between Claus Spreckels and the sugar trust occurs, the dealer and consumers can look on with placid satisfaction.

Michigan has every reason to be proud of the rapid strides she is taking in the dairy siness, and the certainty that she is destined to take front rank among the dairy states of the country.

The confectioners and syrup manipula tors are about ready with maple sugar and syrup, warranted to be of the vintage of

The Hardware Market.

Iron, nails, glass and barbed wire are without change. Pig tin and copper continue firm, with indications that the French A peculiarity of the dairy business is the syndicate will be able to control the market with which one dairyman discloses for three years to come. The members of

> Watervliet Seeking Affiliation. WATERVLIET, Feb. 24, 1888.

DEAR SIR—At the last meeting of the Wattiet B. M. A., we decided to join the Statiet B. M. A., we decided the Statiet

AMONG THE TRADE.

GRAND BAPIDS GOSSIP.

M. B. Wiseman has retired from the gro ery business at Big Rapids, to engage in the same business here.

W. P. Coon, has engaged in the grocery business at Burr Oak. Amos S. Musselman & Co. furnished the stock.

Chas. Hafenbrack & Co. have engaged in the boot and shoe business at Ludington Rindge, Bertch & Co. furnished the stock

Perkett, Lardie & Co. have added a line of groceries to their commission business at Traverse City. The stock was purchase

The Valley City Building and Loan Asso ciation, having filled its first series of 2,500 shares—the largest series ever floated by any Association in the State-has opened books for a second series.

A. W. Curtis & Co. have engaged in the grocery and notion business at the corner of South Division and McConnell streets. Cody, Ball, Barnhart & Co. furnished the groceries and Thompson & Maclay the no tions.

The Grand Rapids Blow Pipe and Dust Arrester Co. has leased the Deane agricultural building, on Mill street, recently vacated by the Empire Furniture Co., and will occupy all three stories with machinery suitable for the manufacture of the Barbour pat ent dust arrester.

Foster, Stevens & Co. now carry the largest line of hotel ranges shown anywhere in the country, with the single exception of Kansas City, and are preparing to push that branch of their business stronger than ever before. They recently supplied the Clarendon Hotel with an \$800 range.

The Grand Rapids National Building and Loan Association, having found that the word "National" in its title conflicts with the National banking law, has been compelled to amend its articles of association, substituting the word "Mutual" for the obectionable term. This hitch in the proceedings will involve a re-organization and a new election of directors, which will occur Thursday evening.

ABOUND THE STATE.

Cadillac-C. Hanson, late of Leroy, has opened a meat market. Ashley-C. E. Beck succeeds Eagle &

Hulse in general trade. Bowne-W. H. Watts has purchased J

M. Nash's general stock. Lansing-J. A. Turner succeeds A. Turner in the grocery business.

Flushing-H. H. Chatters succeeds Chatters & Talbot in general trade. Big Rapids-Edgar Darling succeeds A

Volmer in the grocery business. Detroit-J. H. Gerber, dealer in tinware, has assigned to Thos. Blenman. Rochester-Wm. Switzer succeeds A. F.

Newberry in the grocery business. Lawrence-S. M. & C. M. Hess succeed S. M. Hess in the grocery business. Sault Ste. Marie-Grieves & Cobb have

opened an exclusive crockery store. Fife Lake-C. F. Kimball succeeds Ad ams & Kimball in the grocery business. Quincy-Williamson & Jones' hardware

stock has been turned over to creditors. Sturgis-Rehm Bros. succeed C. F. Rehm Jackson-White & Lake succeed A. H Wastgage & Co. in the grocery business.

dry goods and clothing stock to Dundee. Richmond-J. R. Trimble succeeds H. Van Norman & Son in the hotel business.

Jenisonville-H. W. Potter, general dealer, is offering to compromise at 50 per cent. Manistee-Cron Bros., Agts., will open a furniture and carpet stock about March 16. Traverse City-R. N. Connine has added a line of groceries to his commission busi-

Manistee-Peterson & Nielsen have as signed their clothing stock to P. W. Nis-

St. Ignace-J. B. Clark has opened a hay and grain store in connection with his meat market.

North Muskegon-Nicholas Ryan will move his market into a new building about

March 1. Marcellus-Gephart & Beebe succeed J. C. Gephart in the agricultural implement

Coldwater-Morrison & Aldrich succeed Hannah (Mrs. N.) Rosenbaum in the cloth- Commercial House, now owned and con-

Schoolcraft-Kleekner, Norton & Co. ucceed Kleckner, Munger & Co. in the gro-

Negaunee-Maurice Volmer & J. W. Elliott succeed Norman McLeod in the furniture and undertaking business.

North Muskegon-Chas. H. Leslie ha bought G. C. Havens' drug stock and fixtures and will move same into his own store. Norway-L. T. Brazeau has retired from the hardware firm of Brazeau & Co. J. M. Hosking & Co. will continue the business

Traverse City-Perkett, Lardie & Co. will move their commission and feed business into the store recently vacated by I. G.

Northville-The liabilities of George C. Hueston, who recently assigned his grocery stock, are \$5,131. The assets are appraised

Eaton Rapids - Reynolds Bros. have inged their plans and will not open a nich store at Norwalk, Ohio, as stated

L. E. Fenning will be occupied by Crusoe over the State.

Bros. with a line of clothing and gents' furnishing goods.

Allegan-Wm. Kohlman has purchased the interest of John Eppink in the grocery firm of Eppink & Kohlman and will continne the business.

Petoskey-Jas. Buckley has sold his half interest in the building occupied by Daggett & Cook to that firm and gone to Alabama to seek his fortune.

Vernon-O. J. Kraft, for several years ast clerk for Garrison Bros., has exchanged his house and lot for the boot and shoe stock of H. J. Clark, and will continue the

Wright-Jos. Omler has sold his general stock to T. Armock, who will continue the ousiness. Mr. Omler has gone to Petoskey to dispose of his real estate there. He will robably re-engage in trade in some Northern town.

Owosso-A. T. Thomes has moved his general stock into his own store. The building vacated will be occupied by its owner. Hiram Axford—one half with his meat market and the other half with a new grocery stock.

Bear Lake-The Hopkins Manufacturing Co., which recently suspended through the principal owner's illness, has concluded not to resume business under a trustee until the terms of the trust mortgage are complied with by all the creditors. It will probably be May 1 before work is resumed.

Detroit-Lowenstein & Co., doing a retail clothing business at 135 Jefferson avenue, filed five chattel mortgages on their stock and fixtures Friday, aggregating \$10,449.18. The parties in their order are Union National Bank, \$5,000: Burnham, Stoepel & Co. \$300; S. Goldman, \$1,000; Heavenrich Bros., \$750; D. Myers, Jr., Philadelphia, \$3,399.18. Slow collections and dull business are alleged causes of the firm's embar-

MANUFACTURING MATTERS.

North Dorr-Brautigam Bros. have put in model lathe, furnished by Brown & Seh-

Muskegon-W. F. Wiselogel has sold his Alabama. planing mill to Fred G. Gray, late of White-

Stockbridge-E. S. Clark has started a new feed mill and will put in two run of Muskegon.

stone in the spring. Jennings-Mitchell Bros. are adding a shingle mill to their sawmill. They expect to get it in operation about March 15.

Detroit-W. D. Robinson and Joseph Mc-Logan, of this city, were elected General with THE TRADESMAN in inviting him to Manager and Assistant Manager, respectively, of the New York & New England Manufacturers' Selling Co., at the recent annual

meeting in Boston. St. Louis-The St. Louis Hoop & Stave Co. proposes to manufacture this season 2,-250,000 feet of lumber, 10,000,000 hoops and 2,000,000 staves. W. F. Glasby manu- ritory. factured 1,000,000 of lumber last year and proposes to manufacture 2,000,000 feet this

Alpena-Leavit & McPhee have two log camps in operation on Sucker creek, near here, and have banked 3,500,000 feet of logs. They expect to lumber about 6,000,-000. The Comstock Brothers will have 3,-000,000 feet of the logs, A. Pack, 2,000,000 feet and Reynolds & Davison, 1,000,000 feet. Lake Brewster-C E Brewster's steam

mill, one mile west of Monroe Center, was was of incendiary origin. Mr. Brewster had owned the mill less than a week. He Bronson-M. Hirschfield has moved his is moving the remains of the mill to this place, where he hopes to resume business in a few weeks.

STRAY FACTS.

Big Rapids-Pullman Bros. succeed Chas. I. Barton as owners of a back line.

Detroit-The Michigan Fire and Marine Insurance Co. has increased its capital stock from \$200,000 to \$400,000.

Frankfort-H. F. Leutholtz & Co.'s liabilities are about \$5,000, including the mortgages. The assets are about \$2,000. North Muskegon-John FitzGerald, of

Muskegon, has the lumber on the ground for a new hotel. Work will be pushed as soon as the weather permits.

Manistee-The directors of the Manistee Salt and Lumber Co. have lately elected Otto Kitzinger, President; S. Babcock, Vice-President; Gus. Kitzinger, Secretary

and Treasurer

Lakeview-L. T. Fish, late of the Otisco House, Otisco, will take possession of the lucted by E. O. Mitchell, on March 1. Mr. Fish is an old and popular landlord and will probably give Lakeview what it has long eeded-a first-class hotel. J. H. Covey, who once owned the Commercial, will open the Lakeview House.

Manistee-The Manistee Yeast Co. has been incorporated, with a capital stock of \$15,000, of which 585 shares are paid in, as follows: Jack Tyson, 250; Peter Marsh, 150: Chas. Wenzel, 30: Peter Mander, 50; Jake Hysler, 25; P. R. Johnson, 25; Adolph King, 10; D. Ruse, 25. The officers of the company are: Jack Tyson, President; Peter Marsh, Vice-President; Peter Mander, Secretary; Chas. Wenzel, Treasurer; Adolph King, Agent. The company will commence business as soon as the necessary machinery can be placed and will manufacture compressed yeast, yeast cakes, liquid yeast, etc.

Canada Money.

Hereafter THE TRADESMAN will be com pelled to take Canada money on subscrip-tion only on the basis of 90 cents on the dolThe Drummer and His Grip.

M. Gilbert in Evansville Tribune.

Though the rain and sleet are falling,
And the roads are "awful muddy,"
Though all men "hard times" are bawling,
Though a fellow's nose gets ruddy,
Though the rivers may be frozen
And the frost may bite and nip,
They can never stop the advent
Of the drummer and his grip.

Though the trains may all be smashing
Though the horses all go lame,
The drummer, like the bed-bug,
Will get there, just the same,
And when his time is over,
Will come smiling from his trin,
For he always "makes connection"
Does the drummer with his grip

Ah, he teaches us a lesson With his energy and grit, With his energy and grit,
Things that 'paralyze' most people
Don't astonish him a bit,
And he's ever bright and cheerful
And a smile is on his lip.
He's a dalsy from away back
Is the drummer with his grip.

Give him a kind word always He'll give you back the same,
For the doings of some "black sheep'
Don't give the whole tribe blame.
For down, clear down to Hades
Some so-called "good men" slip,
While along the road to Heaven
Goes the drummer (with his grip).

Purely Personal.

Phil. Graham went to Lexington, Ky. last week, where he purchased a thoroughbred.

Miss Nellie Harley has taken the position of stenographer and typewriter for Rindge, Bertsch & Co.

Mrs. C. N. Rapp has returned from Buffalo, where she was called by the serious illness of her mother. N. A. Vyne, late of Morley, has taken

he position of clerk for Druggist Harry Branch, at Boyne City. Geo. Kerry has returned to his duties

with Geo. E. Howes, after a three weeks' illness with the mumps. C. M. Pierson has taken the position of

ssistant book-keeper for the Wm. Steele Packing and Provision Co. Thos. B. Montgomery, formerly engage

in business here, is now Manager of the Benicia Agricultural Works at Benicia, Cal. | ret

Daniel Stern, publisher of the American Artisan, of Chicago, was in town last Tues day for the first time. Mr. Stern was agree ably surprised at the growth and enterprise of the city and those who met him unite come again.

Gripsack Brigade. Dave Kenyon is taking an enforced rest

this week by reason of illness. O. A. Ball is accompanying Dave Haugh this week over the upper portion of his ter-

W. H. Crombie, representing Crombie Smith & Co., of Milwaukee, was in town

Wm. Kane, formerly of New York City, succeeds E. D. Brooks as traveling salesman for Feldner & Co.

H. P. Nicholson, of Muskegon, has engaged to travel for Samuel Lyon. Mr. Nicholson was formerly with the Industrial Works at Bay City.

W. S. Horn, late with Cody, Ball, Barnhart & Co., has engaged to travel for Rayrecently destroyed by fire. The loss was mond Bros. & Co., wholesale grocers at about \$1,500, with no insurance. The fire Lincoln, Neb. He will leave for his future field of action about March 10.

Mrs. Frank E. Chase and daughter are expected home from Cape Cod next month. Then Frank will be himself again, providing the gout keeps away from one foot and the inflammatory rheumatism out of the

other. Dick Sheeran, formerly Manager of the Gunn Hardware Co., but now Michigan traveling representative for the Adams & Westlake Manufacturing Co., of Chicago, was in town a counte of days last week and tarried over the Sabbath.

Monday. The Farmers and Merchants' Bank ha been organized at Benton Harbor, with a dustries. capital of \$50,000. I. W. Conkey is President, P. M. Kinney Vice-President and Charles Foster Cashier.

Charles Hill has severed his connection with the Belding Manufacturing Co. to take the position of cashier in Divine & Co.'s bank, at Belding.

The organization of the National bank which is to supersede the Bank of Charlevoix has been completed by the election of W. P. Brown as President, Geo. W. Crouter as Vice-President and W. A. Brown as Cashier. The Board of Directors comprises the officers above named, together with Byron See, L. D. Bartholomew, J. L. Hurd and R. W. Kane. The new institution will begin business in about sixty days.

Frank L. Fuller, formerly one of the proprietors of the Bank of Frankfort, has deeided to locate at Cedar Springs, where he will engage in business under the style of the Northern Kent Bank. Mr. Fuller has had ample banking experience, having acted as book-keeper for the First National Bank at Greenville previous to assuming the management of the Bank of Frankfort. Mr. Fuller is a man of undoubted ability and sterling integrity, and will give the people of Cedar Springs such service as will cause them to rejoice that he ever came mong them. THE TRADESMAN expects to see Mr. Fuller's enterprise take rank with standard fixed by the banks all the other substantial financial instituti

MISCELLANEOUS.

FORSALE OR EXCHANGE FOR A STOCK OF DRY Co. and one or more houses and lots in the flourishing city of Kalamazoo. Calvin Forbes, Kalamazoo, Mich

TOR SALE—GENERAL STOCK AND STORE BUILD-ing. The store is 22x70 feet, two stories, well tin-ished inside. The stock comprises dry goods, notions, boots and sho.s, hats and caps, etc. Will sell one or both of above or take a partner with \$2,000 or \$3,000 capital. Stock free of all incumbrance. The store is centrally located in heart of business portion of town. Apply to K. Mulder, Fremont, Mich. 224*

FOR SALE-GENERAL STOCK MERCHANDISE IN good town and good trade. Inquire of J. C. Stitt, Dollarville, Mich.

POR SALE AT A BARGAIN. A STOCK OF GENERAL merchandise in an iron furnace town in this State. Furnace company pays out in cash \$3,000 per month. Stock will invoice about \$6,000. Can be reduced to \$2,500 or \$3,000 in 60 days. Sales per month \$1,600. Pay sure. Best of reasons for selling. Those meaning business address No. 113 this office. FOR SALE-WHOLE OR PART INTEREST IN A FIRSTclass meat market in a thriving town of 1,000 in-itants with two railroads. Average sales \$30 per Good reasons for selling. Address H., care Trades

FOR SALE-AT A BARGAIN. A CLEAN STOCK OF hardware and mill supplies. Address ate. Agent, East Saginaw.

POR SALE—THE BEST DRUG STORE IN THE THRIV-ing city of Muskegon. Terms easy, C. L. Brun-lage, Muskegon Mid-FOR SALE—A CLEAN STOCK OF DRUGS, FIXTURES etc., complete, on good line of railway, about 3 tes north of Grand Rapids. No paints or oils, but all db e added to good advantage. Poor health an ter business my only reasons for selling. No. In er Tradesman office.

WANTED-AGENTS EVERYWHERE, LADIES OF gents. New thing just out. Big money for nex ys. Sample 15 c. For particulars enclose stamp address G. W. Swinburne, manufacturer, Le

WANTED—BY A YOUNG MAN OF 28, POSITION IN W ANTED-BY A YOUNG MAN OF 28, POSITION IN
a drug store. Three years' experience. Registered by examination. Address II5, this office. 255*

W ANTED-AGENTS TO HANDLE THE NEW CHEMical Ink Erassing Peneil. Greatest novelty ever produced Erases ink in two seconds, no abrasion of paper, 200 to 500 per cent profit. One agent's sales amounted to \$620 in six days; another \$32 in two hours. Territory absolutely free. Salary to good men. No ladies need answer. Sample 35 cents. For terms and full particulars address The Monroe Eraser Co., Manufacturers, La Crosse, Wis.

WANTED-BY REGISTERED DRUG CLERK, SITU WANTED-POSITION AS TRAVELING SALESMAN for wholesale grocery house. Can give best of references. Have had six years experience in retail trade. Address 111, this office.

hardware business at Petoskey, passed through the city Thursday on his way to Alabama.

B. M. DeLamater, Secretary and Treasurer of the Central City Soap Co., of Jackson, was in town Monday on his way to Muskeron WANTED-EVERY STORE-KEEPER WHO READS

cist; six years' experience; ss L., box 50, Chelsea, Mich. WANTED-TWO FIRST-CLASS CIGAR SALESMEN.

SITUATION WANTED—IN DRY GOODS OR GENERAL tore. Eight years' experience. Best . Address H., Lock box 12, Sparta, Mich. ences. Address H., Lock box 12, Sparta, Mich. 234*

A RARE BUSINESS CHANCE—A STOCK OF GENeral merchandise in fine condition for sale, also store building 22x50 feet with basement and fine living rooms above. Nice new barn. Store house. Two good wells. Out buildings, etc., all complete, in one of the best towns north of Grand Rapids. Reasons for selling, poor health. Would take in exchange a house and lot in Grand Rapids worth from \$1,000 to \$1,500. Address 114, this office. SALESMEN WANTED—IRIDESCENT SIGNS AND ADvertising novelties for spring your property of the control of the contr

WANTED-1,000 MORE MERCHANTS TO ADOPT OUR Improved Coupon Pass Rock System Coulons

WHIPS

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Contemplating a Change or Seeking a Location INFORM YOURSELVES

Regarding the prospects, opportunities and advantageous situation of

GLADSTONE, MICHIGAN,

As a site for a manufacturing town.

FREE SITES

Will be given you, whether you be of large or small capac-Bank Notes.

A. B. Chase, cashier of the West Michi
Shipping Port for the Great "Soo" Railway and feeders, and gan Savings Bank, at Bangor, was in town situated as it is on the Little Bay Du Noquette, the finest harbor of deep water on Lake Michigan, offers unparalleled inducements for all kinds of IRON and WOODWORKING in-

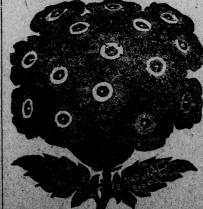
For particulars, opportunities for business, plats and maps, call on or address

F. W. McKINNEY,

Agent Sault Ste. Marie Land and Improvement Co.,

· GLADSTONE, MICH.

is this season the grandest ever issued, containing three colored plates and superb il-



lustrations of everything that is new, useful and rare in Seeds and Plants, together with plain directions of "How to grow them," by Peter Henderson. This Manual, which is a book of 140 pages, we mail to any address on receipt of 25 cents (in stamps.) To all so remitting 25 cents for the Manual we will, at the mitting 25 cents for the Manual we will, at the same time, send free by mail, in addition, their choice of any one of the following novelties, the price of either of which is 25 cents: One packet of the new Green and Gold Watermelon, or one packet of new Succession Cabbage, or one packet of new Succession Cabbage, or one packet of new Zebra Zinnia, or one packet of Butterfly Pansy, or one packet of new Mammoth Verbena (see illustration), or one plant of the beautiful Moonflower, on the distinct understanding, however, that those ordering will state in what paper they saw this advertisement.

SEEDS! Garden Seeds in Bulk. For the Spring of 1888 we offer the larg-

est and most complete line of garden seeds ever offered before. Comprising every var-

ety one could wish, for we have taken great

pains to buy our seed of the most reliable growers throughout the country where the

climate is best adapted for their culture

and feel confident in offering our seed that

A RARE OPPORTUNITY FOR CLERKS-WE WAN

a resident representative in ever aid us in the introduction and sale ling article on the market. No com-every store, office and home. Big pr

We also carry a full line of garden drills, cultivators, etc., in fact we keep everything for the garden. Call and see us and we will convince you of our ability to sell you just as good (if not better) seeds than you can get by sending off for them.

Send for price list and note our discount.

TO THE TRADE—We offer seeds equal in Quality and Price to any House in the country. We carry at all times a full line of try. We carry at all times a full line of field seeds such as Clover, Timothy, Hun-garian Millet, Red Top, Blue Grass, Peas,

Grand Ravids Seed Store 71 CANAL ST.

WITHDRAWAL OF PUBLICATION

Of Restoration Notice.

Notice is hereby given that the restoraion to the public domain of the unselected lands in the indemnity limits of the grants of the Grand Rapids & Indiana and Jackson, Lansing & Saginaw Rail Roads heretofore ordered to take affect on the 8th day of March 1888, is by direction of the Commis sioner of the General Land Office dated

February 17th 1888, postponed. unblished after the land office to be opened at Grayling, Mich., is ready to transact bus-

U. S. Land Office, Reed City, Mich., February 21st, 1888. NATHANIEL CLARK, E. N. FITCH,

THE MICHIGAN TRADESMAN

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President, W. M. Davis; Secretary, C. E. Bell.
No. 64—Merrill B. M. A.
President, C. W. Robertson; Secretary, Wm. Horton.
No. 65—Kalkaska B. M. A.
President, Jas. Crawford; Secretary, C. S. Blom.

Manufacturers Seeking New Locations. Gale Mfg Co., Albion.
Smith Middlings Purifier Co., Jackson.
Lovell Refrigerator Co., Ionia.
Clapp Shirt Co., Allegan.

Special Enterprises Wanted.

Reviewing Its Accomplishments.

NORTH MUSKEGON, Feb. 22, 1888.

DAR SIR—The North Muskegon B. M. A. met last Monday evening.

The work of the past five months was reviewed and made a good showing, considering the age of the Association. The total number of Blue Letters sent out was 87, resulting in collections of \$38.40.

We placed to our credit the securing of the Dayton Manufacturing Co., which will probably be ready for business by March 20, and we are now striving to get the G. R. & I. to prect a suitable depot and freight office for their North Muskegon patrons.

The coming year we hope the outside world will hear frequently from North Muskegon and the substantial boom it is destined to have.

W. M. Holmes, Secretary of the Tus B. M. A., was in town last Tuesday. M. A., was in town last Tuesday. Climax and Scotts business men will un

in the organization of a B. M. A. this even ing at the former place.

Fred. F. Allen, the Hartford merchant, rites: "Our Association is in a flourishndition and is gaining ground."

THE TRADESMAN acknowledges the receipt of an invitation to participate in the remonies attending the organization of a and will endeavor to be represented on that

The Cedar Spring Association has secured his opinion. the location at that place of a solid banking nstitution—an establishment much needed

On Trade Interests—A. J. Elliott, A. C. Hydorn, M. C. Goossen.

On Arbitration—J. F. Ferris, F. H. Emery.
John Schmidt.

On Entertainment—J. Geo. Lehman, Walter Meech. L. Winternitz.
On Legislation—Jas. A. Coye, J. Killean, H. G. DeGraff.
The meeting then adjourned.

The Executive Committee met at the office of Hughes & Thomas on the afternoon of February 22 and closed a contract with them on the terms set forth in their proposition to the Association. The Committee also closed an arrangement with the same gentlemen for the use of their rooms for meeting purposes and ordered the necessary printing for the use of their companies shownion. If all non-resident companies shownion this companies shownion. If all non-resident companies shownion is not companied to companie shownion. If all non-resident companies showning and residual showning and residua CHARLOTTE, Feb. 21, 1888.

E. A. Stowe, Grand Rapids:

Dear Sir.—I thought I would drop you a line in behalf of our Association, although I write in no official capacity. I am much interested in the success of our local B. M. A.

Our council sat down on us pretty hard some time ago by refusing us the council rooms, which we wanted to help give character to the organization. The writer and two other members were appointed a committee to go before the council and get them to reconsider and lobby it through. The other members of the committee did not show up and the writer, together with President Green and the Secretary and such members as we could find on the street, went over and told the "city dade" we were a committee and we wanted those rooms. In short, we buildozed them into it and got the rooms. We now have nearly all the members of the council and have put some of our prominent business men, who heretofore have been inactive, in positions where, we think, they will find it more congenial to give the B. M. A. their active support. We are getting the right men interested and things look brighter for us.

I could tell you many little things that would be interesting to you, if I could see you, but suffice it to say, we are going to get there in good shape, if the sign keeps right.

Good Report from North Muskegon.

Good Report from North Muskegon. om the Muskegon News.

At the regular meeting of the North Muske gon Business Men's Association, held Monday evening the following officers were elected to serve for the ensuing year. President—I. W. Feighner. Vice-President—J. E. Balkema.

serve for the ensuing year.
President—I. W. Feighner.
Vice-President—J. E. Balkema.
Secretary—S. A. Howey.
Treasurer—H. A. Spink.
Executive Committee—C. H. Leslie, J. Hawkins, B. Cieveland.
The last meeting was one of the most enthusiastic of all the meetings held by the Association. The Association now embraces in its membership all the business men of North Muskegon, and their determination seems to be of one accord to push energetically the building and business boom that now envelops the town.

The Owosso Association Flourishing.

Owosso, Feb. 22, 1888. DEAR SIR—I suppose you think it is about time to get some reports from the Owesso B. M. A. I think so myself. I would inform you that we are still flourishing and doing good work, although nothing of any great importance just at present. I hereby enclose you names for the State list. I am quite busy just at present getting out a local deliaquent list.

Yours truly, S. LAMFROM, Sec. y. GOOD-BYE, MONOPOLY.

Another Victory over the Insurance Com-

The B. M. A. is largely responsible for the mactment of the Cole anti-compact insurance aw and proposes to see that it is enforced to the letter. When the law went into effect, the to the fact that some of the insurance com panies were violating the law by establishing a State Rating and Inspection Bureau, with headquarters at Detroit. Mr. Raymond promised to give the matter early attention and referred the subject to Attorney General Tagcasion:

Give the B. M. A. one more credit mark. careful consideration, that officer pronounces it illegal, the following being the full text of

ATTORNEY GENERAL'S OFFICE, LANSING, Feb. 11, 1888.

Give the B. M. A. one more credit mark. The Cedar Spring Association has secured the location at that place of a solid banking metitation—an establishment much need there and one which will redound to the credit of the place.

S. A. Howey, Secretary of the North Minskegon B. M. A., writes: "North Markegon waits a newspaper as bad as every Our population is 5,600 and we have a live town. Good inducements are held out to at live man. Printers are invited to correspond with me."

Fremont Indicator: Glad to see that ther's getting to be more of a "sensible feeding" between the Fremont B. M. A. and the farmers. Every honorable farmer hereadouts should join the Association, as his business is just as important to the general public as any other branch of trade, suely. Referring to Local Secretary Chambers suggestion-relative to the next State meeting, published last week, the Chebogan Tribune remarks: "M. Chambers is correct. Let every member of the Association, At the regular semi-monthly meeting of the Grand Rapids Mercantile Association. At the organize semi-monthly meeting of the Grand Rapids Mercantile Association of the Serventile of the Serventile Committee recommended the accoptance of the proposition of Bugbes & Thomas to take charge of the collection department of the Association. The report was accepted and the Committee in structed to continue the work. Appointment of an Indiance of the Association. The report was accepted and the Committee in structed to continue the work. Appointment of an Indiance of the Serventile and adopted.

A. J. Elliott, of the special Committee on Berry Packages, reported progress. The report was accepted and the Rapids Mercantile Association. The report was accepted and the Committee in structions to close a centrace reported that has the Rapids and the Association of the Secretary, Messa, Hushes & Thomas were made honorary members, exit the idea that the Board Lapsocratic ordinary and the server of the provision of the Server of the Server of the Server of the Server of the Se

lay evening and, after listening to an explanation of the aims and objects of a B. M. A. made by the editor of THE TRADESMAN, unan mously resolved to organize an auxiliary association. The regulation constitution was adopted, when the following officers were

The Association starts out under favorable auspices, including nearly every business man

Quincy Moving for Manufactories.

E. A. Stewe, Grand Rapids:

DEAR SIR—I would be pleased to know whether we can make any arrangements with you whereby any manufacturing establishment seeking a location that you may know of can be referred to us. or that we can have a chance to apply to them. We have a good country here, good locations, and a desire upon the part of our Committee to do everything fair and, if you can assist us, in this, would be pleased to make arrangements with you to hat effect.

Can you not establish as

BOLTS.dis

President—C. C. Kritzer.
Vice-President—S. D. Thompson.
Secretary—E. O. Shaw.
Treasurer—Geo, E. Taylor.
Executive Committee—Damel Sc.
Raider, F. E. Drew.

QUINCY, Feb. 20, 1888.

oarties to apply to.

Our Association has been a benefit to us and

Bardware.

.dis \$ 60&10&10

Newaygo in Line on Organization.

The business men of Newaygo met last Fri-

isal, % in. and larger. Com. Smooth. Com.

Nos. 10 to 14. \$4 20 \$3 00

Nos. 18 to 17. \$4 20 \$3 00

Nos. 21 \$4 20 \$3 00

Nos. 22 to 24. \$4 20 \$3 10

Nos. 25 to 26. \$4 40 \$3 25

No. 27. \$4 40 \$3 25

All sheets No, 18 and lighter. over \$2 inches wide not less than \$2-10 extra.

SHEET ZINC.

In casks of 600 \$5, \$\pi\$ \$5 \$6 \$4

In smaller quansities, \$\pi\$ \$5 \$6

American, all kinds. \$60

Steel, all kinds. \$60

Steel, all kinds. \$60 Cigar Box Nails dis
Finishing Nails dis
Common and Patent Brads dis
Hungarian Nails and Miners' Tacks dis
Hungarian Nails and Miners' Tacks dis
Trunk and Clout Nails dis
Leathered Carpet Tacks dis
No. 1, Refined
Market Half-and-half
Strictly Half-and-half arket Half-and-half
ricitly Half-and-half
ricitly Half-and-half
C, 10x14, Charcoal
X, 10x14, Charcoal
C, 12x12, Charcoal
IX, 12x12, Charcoal
IX, 14x20, Charcoal
IX, 14x20, Charcoal
IXX, 14x20, Charcoal
IXXX, 14x20, Charcoal
IXXX, 14x20, Charcoal
IXXX, 10x0, Charcoal
IXXX, 100 Plate Charcoal
DX, 100 Plate Charcoal
DX, 100 Plate Charcoal
DXXX, 100 Plate Charcoal
Redipped Charcoal
Trip F

COPPER.
Planished, 14 oz cut to size.
14x52, 14x56, 14x60.
Cold Rolled, 14x56 and 14x60.
Cold Rolled, 14x48.

GAUGES.
Stanley Rule and Level Co.'s.....dis
 Maydole & Co.'s
 dis
 25

 Kip's
 dis
 25

 Yerkes & Plumb's
 dis
 40&10

 Mason's Solid Cast Steel
 30 c list 50
 Blacksmith's Solid Cast Steel, Hand
 30 c 40&10

Gate, Clark's, 1, 2, 3......dis State. per doz, ne Screw Hook and Strap, to 12 in. 4½ 14 and longer. Screw Hook and Eye, ½ net Screw Hook and Eye ½ net Screw Hook and Eye, ½ dis

KNOBS—NEW LIST.

Door, mineral, jap. trimmings. dis
Door, porcelain, jap. trimmings.
Door, porcelain, plated trimmings.
Door, porcelain, trimmings.
Drawer and Shutter, percelain. dis
Picture, H. L. Judd & Co.'s.
Hemacite. dis ..dis

LOCKS—DOOR.
Russell & Irwin Mfg. Co.'s new list. dis Mallory, Wheeler & Co.'s. dis Branford's dis Norwalk's dis

MAULS.
Sperry & Co.'s, Post, handled dis MILLS.
Coffee, Parkers Co.'s dis Coffee, P.S. & W.Mfg. Co.'s Malleables dis Coffee, Landers, Ferry & Clark's dis Coffee, Enterprise dis Section 1988 MOLASSES GATES.

Zinc or tin, Chase's Patent.

 Zine, with brass bottom
 dis 50

 Brass or Copper
 dis 50

 Reaper
 per gross, \$12 net

 Olmstead's
 50&x0
 Ohio Tool Co.'s, fancy.....

SHEET IRON. Com. Smooth.

Curry, Lawrence's dis 40&10
Hotchkiss dis 25

HOLLOW WARE.

 Grub 1
 \$11 00, dis 60

 Grub 2
 11 50, dis 60

 Grub 3
 12 00, dis 60

Steel, Game. 60&10
Oneida Community, Newhouse's. dis 35
Oneida Community, Hawley & Norton's. 60&10
Hotchkiss'. 60&10
S, P. & W. Mfg. Co.'s. 60&10

WIRE GOODS.
 Bright
 WIRE GOODS.

 Bright
 dis 70&10&10

 Screw Eyes
 dis 70&10&10

 Hook's
 dis 70&10&10

 Gate Hooks and Eyes
 dis 70&10&10
 Baxter's Adjustable, nickeled
oe's Genuine.
oe's Ptent A griculture's Ptent, nor

MISCELLANEOUS.dis

Walnut, log-run Walnut, Nos. 1 and 2

 Walnut, Nos. I and 2
 © 75 00

 Walnutis, culls
 © 25 00

 Grey Elm, log-run
 20 30 00

 White Ash, log-run
 14 00@18 50

 Whitewood, log-run
 20 00@22 00

 White Oak, log-run
 17 00@18 00
 1 to 2 in.
Selects, 1½ to 2 in.
1 in.
Fine com., 1½ to 2 in. Sine com. 12 to 2 in
1 in...
Strips, A & B, 6 in...
C...
Strips, A & B, 4 in...

Norway strips, C & better, 6 in. Jom. 1ene. No. 2, olin, 3 4 in Shipping culls. in Norway fencing, No. 1., 6 in ... No. 2.

p, 114 to 2 in ...

BELKNAP Vagon and Sleigh Co. MANUFACTURERS OF Spring, Freight, Express, Lumber and Farm

WAGONS Logging Carts and Trucks Mill and Dump Carts, Lumbermen's and

We carry a large stock of material, and have every facility for making first-class Wagons of all kinds.

Special attention given to Repairing. Painting and Lettering.

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AN ECONOMICAL HEATER.



THE ALDINE FIRE-PLACE

Is constructed on scientific principles. It is the only successful hard coal grate made. It also burns soft coal, crushed coke and wood equally as economically. Unlike other grates, it has the return draft of a coal stove. The objects attained are economy of fuel, perfect ventilation, distribution of heat, and equalization of temperature from floor to ceiling. It can be set in the chimney like ordinary direct draft grates, or piped to flues one or more rooms removed from the grate itself. It costs less than half as much to operate it, and it keeps fire through the night as well as a hard coal stove. Send for illustrated catalogue, containing full and explicit information regarding the grate, or call at the factory and see an Aldine Fire-Place in operation.

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HIRTH & KRAUSE,

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Anything or everything in the line of Special Furniture, inside finish of house, office or store, Wood Mantels, and contract work of any kind made to order on short notice and in the best manner out of thoroughly dried lumber of any kind. Designs

furnished when desired. Wolverine Chair Factory.

West End Pearl St. Bridge.

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Telephone 909-1 R. Offer No. 170. FREE-To Merchants Only: A three-foot, French glass, oval-front

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THIS PAINT is composed of NATURAL MINERAL and HYDRAULIC CEMENT, and will out-wear other pigments. It will cement up the cracks, fill up the pores of the wood and make a hard and serviceable covering. FLOORS are necessarily washed frequently, this paint will harden almost to stone under the influence of water by reason of the cement. The success of OUR FLOOR PAINT is the result of a series of practical experiments extending over several years, with the view of filling the demand for a Paint adapted to floors and such places as are often scrubbed with soap.

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NEAL'S CARRIAGE PAINTS

Re-paint your old buggy and make it look like new for LESS THAN ONE DOLLAR. Eight beautiful shades Prepared ready for use. They dry hard in a few hours, and have a beautiful and durable gloss. They are the ORIGINAL, all others are IMITATIONS. More of our brand sold than all the other brands on the market. GRANITE FLOOR PAINTS

durable. Give them a trial, and you will be convinced that it does not pay to mix the paint yourself. ACME WHITE LEAD & COLOR WORKS

DETROIT. Dry Color Makers, Paint and Varnish Manufacturers. CUT THIS ADVERTISEMENT OUT AND TAKE IT TO YOUR DEALER, IT WILL SECURE YOU A PRIZE.

The Michigan Tradesman.

on the country merchant is one I have never seen especially mentioned in the columns of THE TRADESMAN. pany the shipment with a bill, perhaps at the needles! nths, and a letter in which they inunsold, within a limited time and at their house of a character similar to mine. se. If they always held to these stipulations, there might, perhaps, be no cause ally reshipped, I received a statement from for complaint on the part of the merchant. "the exclusively needle house," indicating The difficulty is that they don't. In most cases, however, the shippers of these goods I took no notice. neither desire nor expect them to be returned. They look upon them as sold and are prompt in demrnding payment of the bill at you are willing to take the chances of a the end of the four months' time. If the racket. holder of the goods objects, there is likely to be a "jangle," often resulting in the payment of the invoice by the merchant to put an end to the quarrel.

I have more than once been put to inconvenience in consequence of having received, unaware, an invoice of goods which I had not ordered; and I now propose to give an instance of this from my personal exper-

small package was brought me by stage, as is usual here with express parcels, and, supposing it related only to my legitimate busess, it was received and the charges paid, amounting to twenty cents. On examina tion, it proved to be a package of needles from a Chicago house. There is no reason why I should not give its name, but 1 will only say at present that it claims to be "the only exclusively needle house in America." A bill at four months was sent, amounting to \$8.40, also a long letter in which the merits of these needles were detailed at considerable length, and, after expatiating fully upon their quality and cheapness, the writers added:

"In case you have a stock on hand, it and this little lot will all be sold in that time." (meaning the four months). * * "Now, even if you have a stock on hand, please don't return these until the expiration of the four months, as you can do so then as well as now, and in the meantime there will be some sizes you will use," etc., etc.

As I did not need the goods and preferred net to hold them, I wrote the shippers that they could have the needles returned on payment of twenty cents, which I had advanced as stage charges. They, in reply, again pressed me to use the needles, giving a further exposition of their merits. So I wrote again, as before, asking them to pay charges and get the needles. Other [letters followed, back and forth, in one of which they reduced the price a couple of dollars or so but insisted that they owed me nothing. They, however, said that I could send the needles back and take out five or six papers to pay myself. This I determined not to do and gradually increased my demand so as to cover postage, stationery and trouble. The correspondence, at length, grew somewhat acrimonious, and in order to put an end, if possible, to this unseemly and, on their part, unbusiness-like infliction, I at last 21 & 23 SOUTH IONIA ST., - GRAND RAPIDS, MICH. shipped the goods back, C. O. D., the express to collect my charges. These, however, "the only exclusively needle house in America" refused to pay; and, as they did not take the goods and I had been compelled to guarantee express fees, I finally ordered the needles returned, in order to have some thing to show for my expense and trouble.

In one of my letters, I had said something about their "Chatham street methods," and they now wrote me a very savage epistle, saying that my ordering that package of needles returned was something which never before had occurred in that express office and added:

"The express people say, without hesitation, that they think you intended to be ahead that package of needles. We note what you say about Chatham street. You seem to be acquainted there-we are not. We desire to say to you now that if you don't pay us for that package of needles or return same within ten days we shall begin suit against you for the value of same."

Upon the recept of this interesting document, I packed up and reshipped the parcel, C. O. D., for an amount including all expenses (about \$2), with instructions to the express company to the effect that the goods were, if refused, to be held the usual time and then sold to pay charges, I guaranteeing that they should lose nothing. I had simply determined that that needle house should never get their goods until they were ready to pay my bill. The an-noyance I had suffered at their hands was

worth a dozen such packages. I am still awaiting the action of the express company in the matter, and suppose that, in the course of a few months, the goods will be sold, when, if I am lucky, I shall get something out of the proceeds.

The comical feature of this very peculiar business transaction would seem to lie in the fact that, while this "only exclusively needle house" so far recognized my bu die house' so far recognized my business standing and responsibility as to be willing, of their own notion, to ship me eight dollars and forty cents' worth of goods, which I had not ordered and did not want, and this on four months' time, they yet were unwilling to take my word for the fact that these goods, after leaving the express office,

had passed over two stage lines and that I had paid to the representatives of those lines a total of twenty cents and, further, that, when they had tacitly admitted their

conviction that they would be obliged to satisfy this claim before they could get the goods, they, instead of sending cash or tamps to pay the petty charge, repeatedly ught to compel me to "take it out in I refer to the custom, quite too common, of trade." I was "principled agin" this mode shipping goods without orders to responsi- of procedure; the result is, as I have stated, nts, in order to force a market that I am a sufferer to the extent of about for the merchandise. There are different \$2, in cash and trouble, besides about \$200 ways of doing this. Some houses accom- in the way of annoyance. but-they haven't

I know at least two merchants near by dicate that the goods may be returned, if who have had experience with this needle

Some time after the needles had been finthat I owed them \$8.40, of which, however,

The moral of all this is: Don't receive goods shipped to you without orders unless JOTHAM BIGGS.

BECIN the MONTH

Right by using the Complete Business Record,

A New Account Book It happened, some months ago, that a FOR GROCERS and General Dealers

This book has Printed Headings planned to receive a daily statement of Sales, Purchases, Cash Received, Cash Expended, Bank Account, Bills Receivable, Bills Payable, etc.; also provides for Weekly, Monthly and Yearly Totals. The arrangement of the Register is such that a dealer can ascertain his liabilities and resources in a few minutes at any time. Each Register contains Interest Tables, Standard Weights and Measures, Business Laws and much other valuable information for business men. Over 35,000 copies of the Register now in use. Address, for free sample sheets, prices, etc.,

H. W. PAMPHILON, Publisher,

GENUINE K. of L. CIGARS.

filthy, tenement-house factories, the servile labor of coolies, the contracts for convict labor, give our Cigars a trial.

If you are in favor of shorter hours of labor, the Saturday half-holiday, and last, but not least, the payment of higher and living wages in solid cash, give our Cigars a trial and accord them your most liberal patronage. The yellow K. of L. label on every box. One hundred thousand sold within three months in the city of Detroit alone. Warranted to be strictly five and ten cent goods. For further particulars, terms, prices, references. tc., address

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CANDEE"

Rubber DOUBLE THICK BALL.

UBBER BOOTS Ordinary Rubber Boots always wear out first on the ball. The CANDEE Boots are double thick on the ball, and give-GREACEST MPROVEMENT DOUBLE WEAR. Most economical Rubber Boot in the market. Lasts longer than any other boot and the TWO YEARS TEST. PRICE NO HIGHER. DOUBLE THICK BALL.

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Rubber and Oil Clothing of all kinds Horse and Wagon Covers, Leather and Rubber Belting and Mill and Fire Department Supplies. Send for price list.

WIGWAM SLIPPERS.



Send Your Spring Orders to MAYHEW.

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Wholesale Grocers.

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Wholesale Agents for Duffield's Canadian Lamps.

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Peerless Carpet Warps and Geese Feathers A Specialty

GOODS.

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Manufacturers of the following well-known Brands

SOAPS

QUEEN ANNE, MICHIGAN.

MOTTLED GERMAN, ROYAL BAR, SUPERIOR,

CZAR, MONDAY,

TRUE BLUE.

PHŒNIX, WABASH,

CAMEO.

MASCOTTE,

AND OTHERS.

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ARCTIC BAKING POWDER! P. STEKETEE & SONS,

1-8 lb. Cans 6 Doz. in case 500 Gross. 1-4 140 1-2 240 1200 5 90 Glass Mug Tea Caddie

THE LAST TWO ASSORTED COLORS

The ARCTIC BAKING POWDER has now stood the test for ten years with a steady increasing demand.

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The Standard of Excellence KINGSFORD'S



STARCII.

Kingsford's Oswego CORN STARCH for Puddings, Custards, Blanc-Mange, etc.

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WILL PLEASE YOU EVERY TIME!

ALWAYS ASK YOUR GROCER FOR THESE GOODS.

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WEBER



The Weber Piano is recognized beyond controversy as the Standard for excellence in every particular. It is renowned for its sympathetic, pure and rich tone combined with greatest power. The most eminent artists and musicians, as well as the musical public and the press, unite in the ver-

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Weber Pianos, Smith Pianos, Estey Organs,

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JULIUS A. J. FRIEDRICH.

(Successor to Friedrich Bros.)

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GURTISS & DUNTON,

Everything in the Paper Line.

Rockfalls, Childs, Sterling, Economy, W. & T. PURE JUTE MANILLA.

GENERAL WOODENWARE,

OIL CANS...

BASKETS, AXE HANDLES, CLOTHES BARS, BRUSHES, MOPS. LINES AND PINS,

TUBS AND PAILS,

Everything in the Woodenware Line.

BOWLS,

LEISURE HOUR JOTTINGS.

BY A COUNTRY MERCHANT.

If the Grand Architect of the Universe has his ear turned earthward, const listening to the "clash and confusion of nds," emanating from the vast multitudes who perennially imagine themselves in need of divine clemency, I have always magined that even the Omnipotent would es find it difficult to tolerate those tonished at being accused of violating your individuals who are eternally howling rerights, and his companion who chokes and quests to be forgiven their trespasses and disgusts your lady customers with the vileternally sandwiching in trespasses be-tween their howlings. I am satisfied, howlainous fumes of an antiquated clay pipe is equally ignorant of wrong-doing. Does the ever, that a majority of these chronic clamman who thunders through the hotel corriorers send up their petitions more as a matter of form and custom than with a sincere dors at 3 a. m. ever appear to care for the discomfort of dozens of awakened sleepers, desire to be cleansed of their faults, and, from my unregenerated stand-point, it looks or do the individuals who are indulging in to me as if their actions and petitions com- an all-night convivial party in the main cabin of the steamer pause for a moment to bined are often better calculated to prove them hypocrites than earnest seekers after reflect that they are depriving numerous

Deacon Cobb, who is one of those "I am holier than thou" sort of men, entered the store of one of my neighbors the other day, and, after filling his overcoat pocket with crackers, asked to see some cheese. He "sampled" nearly half a pound and then determined it was too strong. He then bought a pound of ten cent raisins, after taking a large handful out of the fifteen cent box: cut off a generous piece of dried beef; pulled a long strip out of a fine codfish; put a couple of apples in his pocket, and departed for new depredations. And I would wager a reasonable amount that the Deacon, in his next diurnal request for forgiveness, never counted this raid in the line of a trespass for a moment. I apprehend that he considered his greatest sin of the week his failure in not convincing Mrs. McDermott, the washerwoman, that she ought to give a dollar, instead of fifty cents, toward buying a new carpet for the

Cobb is an enormous glutton, and it is alleged that his appetite has been the means of ruining two or three restaurant men. He had many systems of filling himself up, almost without cost, but his favorite one was the ordering of half an oyster stew, into which he would pour a half-gallon of hot water, dump in a pound of butter and as many crackers, and, when this mess was swallowed and every eatable on the various tables devoured, he would recompense the proprietor with a dime. On one occasion, the last straw that broke the camel's or rather the caterer's—back was the purchase of a big turkey for which Cobb was to receive a "square meal" and seventy-five cents. It happened that when the fowl was served Cobb was on hand before any of the boarders put in an appearance, and he deliberately ate it up, together with part of a boiled ham, a dozen or two of fried oysters and all of the usual accessories of a holiday dinner, and when the usual frequenters of the place appeared, the entire absence of provisions occasioned a prominent withdrawal of patronage and the ultimate failure of the unfortunate purchaser of the turkey.

These anecdotes of the Deacon's table exploits may be exaggerated, but on a recent nent hotel assessed me a dollar for a cup of tea, a slice of toast and the urbaneness of the dignified head-waiter in assisting me to a seat, I would have cheerfully given another dollar to have been enabled to turn Cobb loose on the dining room.

It has just occurred to me that Deacor Cobb's peculiarities are occupying my attention much more than the subject of trespasses, but I presume the reason for this is that he is a typical specimen of that class who are continually infringing on the rights of others. Nothing appears to give him more satisfaction than hanging around places of business and alternating his sponging transactions with advice to customers to purchase elsewhere on account of the inferior quality of goods and exorbitant prices. He is financially responsible, but never settles an account without repeated dunning, and invariably finds some excuse for a liberal rebate. He has money at interest, but no one ever succeeded in tacking the item of interest to a claim against him. His pig-pen and outhouses are as close to his neighbor's windows as the line of the lots will admit, and his fowls obtain their summer subsistence from his neighbor's garden.

"One time," said Jones, "Cobb sent over to my store for twenty-five powders of the queerest mixture of drugs ever heerd or thought on. I put 'em up and charged 'im a dollar, an' when I finally got 'im to a settlement he brought back twenty-two of 'em, an' said he'd stand a lawsuit if I didn't eredit 'im up eighty-eight cents."

The minor trespasses of existence are almost innumerable. You may as well expect to go through a dense thicket without contact with brambles, thoras and nettles, as to go through life without coming in ntact with multitudes of people whose preciation of the rights of others is feebly reloped or practically wanting. And the sat obstacle in the way of missionary or for the regeneration of trespassers is ir mental blindness to their own trans-

people of a night's rest which, morally, be longs to them as much as their persona tude in question, but what's your own opinion? The young woman who spends the most of her time over an invalid piano,

"But," impatiently exclaims some reader allowed himself to follow this article to this point, "what's the man driving at? He might as well use up a column of the paper in asserting that death and disease exist, or that crime is prevalent in the country. Why

doesn't he suggest a remedy?" I couldn't, my dear sir! I can only suggest that you and I, in our intercourse with our fellow men, carefully guard ourselves against committing the minor trespasses of life (we, of course, don't need any admonition regarding the greater ones), and, if, in the future, we effect even a partial reform in this respect, we can not call this article entirely wasted.

STEAM LAUNDRY,

43 and 45 Kent Street, STANLEY N. ALLEN, Proprietor. WE DO ONLY FIRST CLASS WORK AND USE NO CHEMICALS.

PERKINS & HESS Hides, Furs, Wool & Tallow

and the man who is perennially practici

on the cornet or clarionet, probably imagine

that they are manufacturing harmony

eminently calculated to "soothe the savage

breast," and any, intimation that their ef-

forts were having an exactly opposite effect

would be received with incredulity and in-

dignation. The party who decorates your

stove and floor with saliva, mixed with the

blackest kind of plug tobacco, would be as-

NOS. 122 and 124 LOUIS STREET, GRAND RAPIDS, MICHIGAN.
WE CARRY A STOCK OF CAKE TALLOW FOR MILL USE.

REEDER, PALMER & CO.,

Wholesale Boots and Shoes. STATE AGENTS FOR LYCOMING RUBBER CO.,

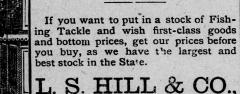
24 Pearl St., Crand Rapids, Mich., TELEPHONE NO. 998.

THOMPSON & MACLAY,

IMPORTERS AND JOBBERS OF

GRAND RAPIDS. 19 South Ionia Street,

No Goods Sold at Retail. - Telephone 679,



19and 21 Pearl Street,

GRAND RAPIDS,



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provements and meet with ready sale

Any business house can handle our Safes in connection with any other line of goods without additional ex-pense or interference with any other

Weight. Inside Measure. Outside Measure. Retail No. 2, 250 lbs. 12x8x81/2 in. 23x14x13 in. \$30 No. 3, 500 lbs. 15x10x10 in. 28x18x18 in. No. 4, 700 lbs. 18x14x12 in. 32x22x21½ in. 45 ALPINE SAFE CO., Cincinnati, O.

RETAIL GROCERS

ises or Lottery Inducements. -SELL-

Which Holds Trade on Account of Superior Merit Alone.

equaled Quality. Improved Roasting Proce or Sale by all Jobbers at Grand Rapids, Detroit, Saginaw, East Saginaw and Bay City.

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CANTAND CHECK WEEK WE GEONDING



Planers, Matchers, Moulders and all kinds of Wood-Working Machinery, Saws, Belting and Oils.

And Dodge's Patent Wood Split Pulley. Large stock kept on hand. Send for Sample Pulley and become convinced of their superiority. Write for Prices. 44, 46 and 48 So. Division St., GRAND RAPIDS, MICH.

WM. SEARS & CO Cracker Manufacturers,

Agents for

AMBOY CHEESE

37, 39 & 41 Kent Street. Grand Rapids, Michigan.

W. STEELE PACKING & PROVISION CO.

JOBBERS IN

MEATS.

Stock Yards and Packing House, Grandville Ave.,

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BUNTING & DAVIS,

TACKLE! Commission . Merchants.

Specialties: Apples and Potatoes in Car Lots.

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CEO. E. HOWES.

C. N. RAPP, Manager, JOBBER IN

Apples, Potatoes & Onions.

SPECIALTIES:

Oranges, Lemons, Bananas. 3 Ionia St., CRAND RAPIDS, MICH.



"Now, John, don't fail to get some of the DINGMAN SOAP. Sister Clara writes that it is the best in the world for washing clothes and all house - cleaning work."

Hawkins & Perry

GRAND RAPIDS, MICH.

BROS.

WHOLESALE

Fruits, Seeds, Oysters & Produce,

ALL KINDS OF FIELD SEEDS A SPECIALTY. If you are in Market to Buy or Sell Clover Seed, Beans or Potatoes, will be pleased to hear from you.

CURTISS, DUNTON & ANDREWS

Good Work, Guaranteed for Five Years, at Fair Prices.

Grand Rapids, Mich.

MOCHA, JAVA

MOCHA,

Increase Your SALES AND PROFITS BY HANDLING LION COFFEE

IT GIVES ABSOLUTE SATISFACTION

To Consumers, and is, Consequently, a Quick and Easy Seller.

Who wish to serve their Customers with GOOD COFFEE would do well to avoid Brands that require the support of the State of Michigan and elsewhere who are not already handling Lion are urged to give it a trial. We cheerfully answer all communications regarding prices, etc. Convenient shipping depots established at all prominent cities, securing quick delivery. For sale by all the wholesale trade everywhere. Manufactured by the Woolson Spice Co., Toledo, Ohio.

L. WINTERNITZ, Resident Agent,

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CIGAR MICHIGAN CO.,

MANUFACTURERS OF THE JUSTLY CELEBRATED

The Most Popular 10c cigar, and

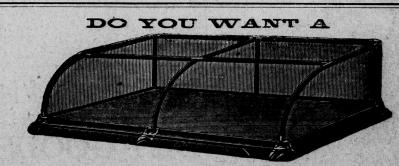
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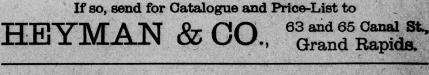
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BOSTON RUBBER SHOE CO

14 and 16 Pearl Street,

Grand Rapid







RISING SUN BUCKWHEAT.

Guaranteed Absolutely Pure.

Chrocalica.

If You're Never Found Out.

George Rice's Victory.

After five months of deliberation the case After five months of deliberation the case of George Rice against the Standard Oil Trust stands proved, and the Inter-State commerce Commission, so far as lies within the power, does that justice for which the complainant has for so many years cried ut. It is not satisfactory that Mr. Rice hould have for his toil and courage only he assurance that the law will henceforth orbid the forays of the Standard Oil Trust.

the assurance that the law will henceforth forbid the forays of the Standard Oil Trust, but it is manifestly all that he could have expected in suing before the Commission.

It argues well for the perpetuity of the republic that, just now in this formative commercial period, when an adjustment to new conditions is in progress, there should be practical, hard-headed business men who would rather be right than be rich; who would rather be independent than dazzle the eyes of men as gilded slaves. Such a man is George Rice, of Marietta, Ohio. He deserves the thanks of the people. However slowly the Commission has moved toward its verdict, the verdict is on record—that the Standard Oil companies did wrong at every turn; that they were unfair and despotic; that they laid claim to the monopoly of all American oils, and that in this assumption they were enemies of the common sumption they were enemies of the common welfare. It is not a small fame which be-longs to George Rice. His triumph enriches him in honor, though it may have impover-ished him in goods.

Report from Pickett's Factory.

The patrons of F. E. Pickett's Cold ring cheese factory held their annual eting Jan. 24. F. E. Pickett was re-cted salesman, secretary and treasurer. The report of the past season's work shows the factory to be in a very prosperous con-dition. The following table shows the numpounds of milk received in each th, its net value and net price per cwt.

	Pounds	Net	Price
Month	Milk	Value	Cwt.
April	67.340	\$ 657.35	\$.976
May		1,892.99	.697
June,	417,160	1,981.82	.605
July	250.833	2,114.37	.843
August		2.180.48	1.049
September		2,868,96	1.241
October		2,441.90	1.32
November		1,154.06	1.35
Good cows h	ave earne	d cash at	the fac-

toy from \$40 to \$50 apiece. Milk was taken once a day during April, twenty days in October, and all of November, and the night's milk was skimmed at home. Balince of season's milk was taken twice per day at factory.

For a Standard Fire Insurance Policy.

om the Detroit News, Feb. 23.

A meeting of the Insurance Policy Comussioners was held at the Russell House this morning and organized for business.

Henry S. Raymond, Commissioner of Insurance, was elected President, and C. Buncher, Secretary of the Commission. It was decided to request all parties interested in the standard form of policy to meet the Commission at Lansing, at the office of Commission of Policy of Commission of Policy of Commission of Policy of Commission of Commiss missioner Raymond, Tuesday, May 1, at which time the Commission will hear any suggestions or arguments affecting their work in formulating a standard policy under the law of the State. All parties who wish to appear before the Commission should make a note of the date.

Dettenthaler's Position

Five years ago F. J. Dettenthaler pur chased a retail fish business which was carcely known outside the limits of the Since that time he has enlarged the ness to three times its former dimensions and added the jobbing of oysters and fish, the most recent addition being an inspection and packing department in connection with his wholesale fish business. Mr. Dettenthaler is entitled to great credit for the skillful manner in which he has manipulated his enterprise.

A Libel on the Trade.

From the Chicago Tribune.
"You spilled this ink on the floor, did "You spilled this ink on the floor, did you?" said the wholesale grocer to the store boy; "that is right. Tell the truth, my lad. I would rather you spilled a barrel of ink than to lie. Integrity, my boy, integrity and truthfulness—let that be your motto. I attribute my business success to the strict observance of that motto. You can go now and finish stencilling 'Pure Vermont Maple Byrup' on those molasses cans."

The Grocery Market.

The sugar market remains stationery, on count of the tight reins held by the trust. package coffée manufacturers have declined another %c. Other articles in the grocery line are without essential change. Oranges have taken a sharp turn upward in New York and the other Eastern markets.

Falls View was unknown until created by the Michigan Central Railroad, which stops its trains at this point to enable its massengers to enjoy the grandest and most comprehensive view of the falls that is to be mywhere obtained. Before that time people came in carriages from the American de to "Inspiration Point," the view from which Howells said was "unequalled for inhimity," but Falls View, being more elemented, the scene from it is much finer. No ther road runs to or near this point, and brough passengers by the Michigan Cen-

Merchants should remember that the celebrated "Crescent," "White Rose" and "Royal Patent" brands of flour are manufactured and sold only by the Voigt Mill-

SAFES!

Anyone in want of a first-class Fire or Burglar Proof Safe of the Cincinnati Safe and Lock Co. manufacture will find it to his advantage to write or call on us. We have light expenses, and are able to sell lower than any other house representing first-class work. Second-hand safes always on

C. M. GOODRICH & CO.,

With Safety Deposit Co., Basement of Wid



TO ALL WANTING EMPLOYMENT.

We want live, energetic agents in every county in the United States and Canada to sell'a patent article of great merit on 178 MERITS. An article having a large sale paying over 100 per cent. profils, having no competition, and on which the agent is protected in the exclusive sale be a deergiven is protected in the exclusive sale be a deergiven us. With all these advantages to our agents, and the fact that it is an article that can be sold to every houseowner, it might not be necessary to make "An EXTRACIBINARY OFFER" to secure good agents at once, but we have concluded to make it to show, not only our confidence in the merits of our invention, but in its salability by any agent that will handle it with energy. Our agents now at work are making from \$150 to \$500 a month elear, and this fact makes it safe for us to make our offer to all who are out of employment. Any agent that will give our business a thirty days' trial and fail to clear at least \$100 in this time, Above all Expresses, can return all goods unsold to us and we will refund the money paid for them, No such employer of agents ever dared to make such offer, nor would we if we did not know that we have agents now making more than double this amount. Our large descriptive circulars explain our offer fully, and these we wish to send to everyone out of employment who will send us three one cent stamps for postage. Send at once and secure the agency in time for the boom, and go te work on the termed in our extraordinary offer.

Address at once. NATIONAL NOVELITY CO., 514 Smithfield St., Pittsburgh, Pa.

Voigt, Herpolsheimer & Co.

DRY GOODS

Staple and Fancy.

Overalls, Pants, Etc.

OUR OWN MAKE. A Complete Line of

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RAGS, RUBBERS, BONES & METALS

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WHOLESALE PRICE CURRENT.

MOLASSES.

DATMEAL

OATS-ROLLED.

SALERATUS.

Ashton, du. bags... Higgins' bu. bags... American, ½ bu. bags. Rock, bushels. Warsaw, bu. bags...

Cayenne...
te Pepper,
Cinnamon
Allspice
Cloves
Ginger
Mustard

Medium..... bbl....

Small, bbl

Black Strap.....

New Orleans, fancy.... ½ bbls. 3c extra

Farina, 100 lb. kegs..... Hominy, \$\pi\$ bbl..... Macaroni, dom 12 lb. box.

Maltby's, 1s.

Magnolia.....
Honey Bee ... 22% 22%
Acme 21% 21%
German
German, bins.
Arbuckle's Ariosa " Avorica McLaughlin's XXXX CORDAGE.

Church's
Taylor's G. M.
Dwight's
Sea Foam.
Cap Sheaf.
%c less in 5 box lots. CRACKERS. Kenosha Butter... Seymour Butter... Butter...

Pienie Fancy Oyster..... CANNED FISH.

Clams, 1 D, Little Neck...

Clam Chowder, 3 D.

Cove Oysters, 1 D stand...

Cove Oysters, 2 D stand...

Lobsters, 2 D picnic...

Lobsters, 2 D star...

Allspice
Cassia, China in mats...
Batavia in bund...
Saigon in rolls...
Cloves, Amboyna...
Zanzibar... Mackerel, 1 D star. 290
Mackerel in Tomato Sauce4 00
Mackerel, 1 D stand. 145
Mackerel, 2 D stand. 3 CO
Mackerel, 3 D in Mustard. 4 00
Mackerel, 3 D soused.
Salmon, 1 D Columbia. 2 10
Salmon, 2 D 356
Salmon, 1 D Sacramento. 1 90
Salmon, 2 D 2.75
Sardines, domestic 4s. 7
Sardines, domestic 4s. 10@11
Sardines, Mustard 4s. 12@13
Sardines, spiced, 4s. 10@12
Trout, 3 D brook.

3 b Sous.

3 b Columbia.

3 b 3 50

2 b " 3 50

4. 2 b " 2 75

Aes, domestic ½s. 2 75

Aes, domestic ½s. 10@11

Aines, Mustard ½s. 9@10

Alines, imported ½s. 12@13

Ardines, spiced, ½s. 10@12

rout. 3 b brook.

CANNED FRUITS.

Apples, gallons, stand. 2 75

Blackberries, stand. 1 20

Cherries, red standard. 1 60

Cherries, pitted. 1 55@1 9

Damsons. 1 25@1 3

Egg Plums, stand. 1 50

Qoseberries. 1 65

4000seberries. 1 65

400seberries. 1 650

400seberries. 1 650 hortleberries......
CANNED VEGETABI CANNED VEGETABLES.
sparagus, Oyster Bay.... 3 00
eans, Lima, stand 85
eans, Green Limas... @1 40
eans, String...... 1 00@1 20
eans, Stringless, Erie.... 90
" 6 b boxes...
bulk.....

FARINACEOUS GOODS.

Cocoa Shells, bulk. 4
Condensed Milk, Eagle. 7 60
Cream Tartar. 25
Candles. Star. 94
Candles. Star. 94
Camphor, oz., 2 b boxes. 35
Extract Coffee, V. C. 80
Go Felix 1 15
Fire Crackers, per box. 1 20
Gum, Rubber 100 lumps. 25
Gum, Rubber 200 lumps. 35
Gum, Spruce. 30
Jelly, in 30 b pails. 3 6 54
Powder, Keg. 5 50
Powder, ½ Keg. 2 87
Sage. 15 MATCHES.

G. H. No. 8, square. 3 gro. 1 10
G. H. No. 9, square, 3 gro. 1 10
G. H. No. 200, parlor. 1 65
G. H. No. 300, parlor 2 15
G. H. No. 7, round. 1 40
Oshkosh, No. 2 75
Oshkosh, No. 8 1 50
Swedish 75 Sage Sauer-kraut, 3) gals...

CANDY, FRUITS and NUTS Putnam & Brooks quote as follows: Standard, 25 fb boxes...
Twist, do ...
Cut Loaf do ...
MIXED. Royal, 25 b pails. 8½ 9
Royal, 200 b bbls. 8½
Extra, 25 b pails. 10
Extra, 200 b bbls. 9 French Cream, 25 m pails. Cut loaf, 25 m cases. Broken, 25 m pails. Broken, 200 m bbls.

Lozenges, plain.... Lozenges, printed.. Imperials Mottoes Hand Made Creams.
Plain Creams.
Decorated Creams.
String Rock
Burnt Almonds.
Wintergreen Berries. FANCY-IN BULK. Lozenges, plain in pails. Lozenges, plain in bbls...

FRUITS.

NUTS.
Aimonds, Tarragona @1714
" Ivaca.....16 @1614
" California 14@15 OYSTERS AND FISH.

F. J. Dettenthaler quotes as follows: OYSTERS. FRESH FISH.

.. 7%0

ham prices.

LARD IN TIN PAILS. BEEF IN BARRELS.
Extra Mess, warranted 200 bs.
Extra Mess, Chicago Packing.
"Kansas City Packing..... " " Kan City pkd 9
" " " " " " Ka bbl. 5

In half barrels..... In quarter barrels...

Frankfort sausage..... HIDES, PELTS AND FURS.

Green ... # 10 4½@ 5 | Calf skins, green or cured ... 6 @ 7 | Full cured ... 6 @ 6½ | Deacon skins, prophides and kips ... 6 @ 8 | # piece ... 10 @25 WOOL. Fine washed P is 18@20 Coarse washed...20@2 Medium20@23 Unwashed......12@1

Musrats. Otter 6 Raccoon, Large. Small. Raccoon, Large 75 50 Small 30 20 Skunk 75 50 Wolf 360 100 Deer Skins, dry, Red Coats, per lb...

" Blue "
" Short Grey, "
" Long "
MISCELLANEOUS. WOODENWARE. Curtiss & Dunton quote as follows:
Standard Tubs, No. 1.
Standard Tubs, No. 2.
Standard Tubs, No. 3.
Standard Pails, two hoop.
Standard Pails, three hoop.
Pails, ground wood
Maple Bowls, assorted sizes.
Butter Pails, ash.
Butter Ladles.
Butter Spades.

Potato Mashers... Clothes Pounders... Clothes Pins... Mop Sticks... Washboards, single. Washboards, double BASKETS. lothes, splint, No. lothes, splint, No. lothes, splint, No.

half bu PRODUCE MARKET. Apples-\$2.50@\$3 per bbl. Beets-In good supply at 40c per bu. Beans-Hand-picked mediums are ver scarce, readily commanding \$2.50 per bu. Butter-Jobbers pay 20@22c for choice dairy and sell at 23@24c. Grease butter is slow sale

Butterine—Creamery, 16c for solid packed and 17c for rolls. Dairy, 13½c for solid packed and 14½c for rolls. Extra creamery 20c for solid packed and 21c for rolls. Cabbages-\$1@\$1.25 per doz., according

size. Very scarce. Carrots—30@35e per bu. Celery—25 \$\forall doz. Poor in quality. Cheese—Jobbers are holding their stocks at 6013%c. Cider—10c per gal. Cooperage—Pork barrels, \$1.25; apple barels, 25c.

Cooperage—Pork barrels, \$1.25; apple barrels, 25c.
Cranbe ries—Wisconsin Bell and Bugle are in good demand at \$4 per orate or \$11 per bbl.
Dried Apples—Jobbers hold sun-dried at 6%c and evaporated at 8%c.
Eggs—Jobbers hold fresh at 20c and limed and pickled stock at 16c.
Honey—In plentiful supply at 15@16c.
Hay—Baled is moderately active at \$15 per ton in two and five ton lots and \$13 in car lots.
Onions—Home grown, \$1 per bu.
Pop Corn—2%c \$ \mathbf{D}.
Potatoes—Buyers are paying 75@80c per bu. and holding at 85@90c.
Turnips—20@25c per bu.
GRAINS AND MILLING PRODUCTS.

GRAINS AND MILLING PR Wheat—City millers pay 800 for Lancaster and 80c for Fulse and Clawson.

Corn—Jobbing generally at 58c in 100 bullots and 51c in carlots.

Oats—White, 42c in small lots and 36c in carlots.

ESTABLISHED 1866.

159 80. Water Street, Chicago,



We do a General Commission Busines and offer as inducements twenty years' exerience and clear record. The best equipped and largest salesroom in the business in this city. Ample storage facilities-full 20,000 feet of floor space in the center of the best market in the West. Ample capital and first-class references on file with THE TRADESMAN. Write us if you wish information, whether to buy or sell. It will cost you nothing.

BARNETT BROS.

Realizing the demand for, and knowing the difficulty in obtaining a FIRST-CLASS FIVE-CENT CIGAR, we have concluded to try and meet this demand with a new

This Cigar we positively guarantee clear Havana filler, with a spotted Sumatra Wrapper, and entirely free from any arti ficial flavor or adulterations.

It will be sold on its merits. Sample or ders filled on 60 days approval.

Price \$35 per 1,000 in any quantities Express prepaid on orders of 500 and more. Handsome advertising matter goes with first order. Secure this Cigar and increase your Cigar Trade. It is sure to do it.

GEO. T. WARREN & CO. Flint, Mich.

THURBER, WHYLAND & CO.,

NEW YORK. RELIABLE

FOOD PRODUCTS.

Dllows:

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... 4 (1@4 50
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Valley City Show Case Factory, MANUFACTURER OF SHOW CASES

Prescription Cases, My Prices are Lower than any of My Compositors. Send for Catalogues. 38 West Bridge St., Grand Rapids.

TELEPHONE 374.

MAGIC COFFEE ROASTER The most practical hand Roaster in the world. Thousands in use-giving satisfaction. They are simple durable and economical. No groces should be without one. Roaste coffee and resunts to present the contract of the same results to the same ressent to the same results to the same results to the same results Robt. S. West,

PLACE to secure a thorough and useful education is at the GRAND RAPIDS (Mich.) BUSI-NESS COLLEGE. write for Col-ddress, C. G. SWENSBERG.

Telfer Spice Company



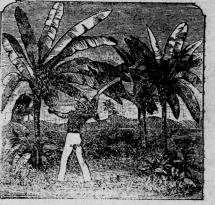
46 Ottawa Street, Grand Rapids. SOLE MANUFACTURERS OF

Absolute Baking Powder. ALFRED J. BROWN,

FOREIGN.

TROPICAL

CALIFORNIA



Bananas, Our Specialty. 16 and 18 No. Division St.. GRAND RAPIDS, - MICH.

INCREASE YOUR TRADE



Composed of Guatemaia, African and dexican Javas, Santos, Maracaibo and Rio elected with especial reference to their fine trinking qualities. The most popular brand Blended Coffee in the market. Sold only n 50 lb. Cans and I lb. packszes, 30, 50 and 100 b. Cases. Mail Orders Solicited by the pro-prietors.

J. H. THOMPSON & CO.,

BEE SPICE MILLS, 59 Jefferson Ave., Detroit, Mich. Importers and jobbers of fine Teas, Coffees, Spices, Etc., Baking Powder Mfrs., Coffee Roasters, Spice Grinders.



Baking Powders, Extracts, Bluings.

GROCERS' SUNDRIES.

40 and 42 Sonth Division St., GRAND RAPIDS, - MICH.



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Detroit Pharmaceutical Society.
dent—Frank ingls:
Vice-President—F. W. R. Perry.
ad Vice-President—J. J. Crowley.
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lar Meeting—First Wednesday in each month.
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THE DRUMMER'S WAYS.

When He Gets into a Country Town He Actually Owns It. From the Albany Telegram

Did you ever meet a genuine drummer in good demand and is steady in price. country town? He owns it.

When he reaches the hotel there he is met by the landlord on the front porch, his va-lises are carried into the office and set behind the office counter, and as he scratches his name like a "Spinner autograph" on the register the landlord stands by in admiration.
"Any one in No. 4?"

The host looks yexed, then apologetically says: "You see county court's goin' on, and the judge's got No. 4, but I'll change him. Tom, move the judge's things up to the front room over the office, make a fire in four, take Mr. McCullum's things there an' fix the tables in the sample room.

Johnny, bring up some apples and a pitcher of cider. What's new, Mr. McCulium?"

And then the drummer tells where all the other boys are, gets the next best room

saved for another drummer who is to come in from Glens Falls that night, and after he has washed up he puts in haif an hour be-fore the office fire eating apples and spinning highly spiced yarns for the citizens

who gather about delighted.
What does he want for supper? The pretty dining-room girl blushes as she asks him at the table—best seat in the diningroom at the landlord's private family table "Will you have fried steak, lamb chops, cold roast beef, ham and eggs, baked or fried po-tatoes, tea or coffee?"

The drummer orders the outfit and then picks out the best. After tea he is in his picks out the best. After tea he is in his glory. He visits Jones at his store, inquires about the baby, jokes every clerk until each one is ready to swear the stock in his department needs replenishing. Then he tells stories about the stove, plays the mortal organ with mocking-bird trills, sings an Irish dialect song, buys the crowd five-cent cigars, and pretends to be mad because Jones doesn't sell "tenners." oesn't sell "tenners."

The merchant knows that the drumme

always brings trade, for the citizens that gather to hear the yarns and music buy finecut or plug; some even load up on cider and cigars, and as they stay later than usual they buy a calico dress pattern to take home as a peace-offering to Maria for "stayin" down to Jones's so tarnal late." Oh, it's a gala night for Jones when McCullum reaches that place on his sixty days' trip. But the versatile drummer is also a cater-

But the versatile drummer is also a caterer in a more profitable way. All through the fun and jokes he manages to throw out hibts about new goods, business, late changes in prices, ideas of what is going to make a run this season. He also gives Jones a few pointers about the other merchants and what they are doing in the way of ordering. He produces a trick tobacco box which presents an inveterate chew-beggar with a shower of rank cologne or something of that sort, and, after thoroughly "selling" a junior clerk—never the boss—Jones wants it and offers to buy it, "just to fool the boys with." But, bless you, it is the only one McCullum has—except about a dozen in his violin—and he can't let his friend have it. Finally he weakens, makes Jones a present of it, indignantly waving aside the pay offered. Why, what would life be worth if we couldn't exist for our friends?

After a rousing yarn that sets every one roaring, he slips out and away to his hotel, where he meets Smith, who has just come from Glens Falls. They have the parlor for a game of pedro, and every regular boarder, ired juryman and guest mutter audible cass words, toss and turn in their hard beds as the loud laughter of the convivial drumners comes stealing over the transom of heir rooms, and they wish the drummers of he road were placed where fragrant daisies and untatored primroses could be placked rom the sward over their bodies.

But the drummers heed them not.

It is different the next day, however, ast night it was pleasure, to-day it it busiess. He pins Jones down to a big order, order, out and a trade on all sides, losses his leasant ways afterwards, berates the busies, hurries up his dinner and takes the 10 train for his next town.

I am glad I know the drummer.

Why Waste Money?

The principles of sound insurance are not sufficiently understood. The fact that the druggists of the country largely relegate their insurance to the manipulation of brokers shows that an important item in the expense account is pretty much ignored. If the prevailing condition of things was inevitable, discussion would be useless, but such is not the fact, for a door to substantial itable, discussion would be useless, but such is not the fact, for a door to substantial economy and increased safety is open to all good risks in the drug trade, by the Druggists' Mutual Fire Insurance Company, which was organized last year on an excellent basis and which now has an assured career of success before it. In another column we publish an interesting interview with Chairman J. M. Peters, of the Executive Committee and his comments on the subject of druggists' insurance. The the subject of druggists' insurance. The claims he sets up for the Company are sound beyond all discussion. We are familiar with the progress and phenomenal prosperity of the cotton factory insurance prosperity of the cotton factory insurance system managed by Edward Atkinson and that mutual system for the protection of mills rests to-day on a foundation firmer and broader than those sustaining most of the popular insurance enterprises which compete for business. In the case of factories this mutual principle concreted in the company referred to, has brought about the most thorough and admirable system of mill ost thorough and admirable system of mill inspection ever known; so that the company is a notable fire preventer.

Precisely in this line of saving property

rather than of exclusively recompensing for losses incurred, the Druggists' Mutual Company proposes to operate and the marked advantages of this endeavor ought to be recndicates that in the near future a failure to dopt this scheme of druggist insurance will mean a sheer waste of fifty per cent. of the premium money expended. The mutu-al factory insurance scheme sprang out of the inexorable extortions of the stock com-panies, which would not reduce rates for al factory insurance scheme sprang out the inexorable extortions of the stock companies, which would not reduce rates for safety precautions introduced. The case of druggists is analogous, for while their risks are classed as hazardous and high rates are safed on that assumption, as a matter of the inexorable of the stock companies. Carbonate Precip. (2) Carbonate Precip. (2) Citrate and Quinia. (3) Citrate Soluble. (4) Ferrocyanidum Sel. (6) Citrate Soluble. (6) Citrate Soluble. (6) Citrate Soluble. (7) Citrate and Quinia. (8) Citrate Soluble. (9) Citrate and Quinia. (9) Citrate Soluble. (9) Citrate and Quinia. (9) Citrate Soluble. (1) Citrate Soluble. (2) Citrate Soluble. (2) Citrate Soluble. (3) Citrate Soluble. (4) exacted on that assumption, as a matter of fact they are not more than one-quarter as hazardous as "hazardous" risks in other lines of business which pay the same rates. A reliable provision now appears to be available by which a heavy drain upon druggists may be stopped and a waste of

The Drug Market.

Opium is dull and weak. Morphia has eclined 25c per ounce. Insect powder is n good demand at full prices. Mercurials and higher in price. Colchicum seed has advanced and is tending higher. Balsam copaiba is very firm and is in small stock.

Higher prices are looked for. Quining is in

FOR SALE!

Stock of drugs and groceries with fixtures, situated in a thriving town in Western Michigan. Stock will inventory about \$1,600 and can be run down to \$1,000 or \$1,200 in a short time, if desired. Large and constantly increasing trade. Business will bear closest inspection. Reasons for selling, other business. For full particulars address box 110, this office.

J. E. FELDNER & CO., CUSTOM SHIRT MAKERS. AND DEALERS IN

Men's Furnishing Goods.

NO. 2 PEARL ST., - GRAND RAPIDS Prompt Attention to Mail Orders, Telephone 891.

TIME TABLES.

Grand Rapids & Indiana.	
All Trains daily except Sunday.	1
GOING NORTH.	
Arrives.	Leaves.
Traverse City & Mackinaw Ex9:05 a m	11:30 a m
Traverse City Ex	7:00 a. m
From Cincinnati	Daniel Barrie
Ft. Wayne and Mackinaw Ex3:40 p m	5:05 p m
Saginaw Express	7:20 a m
" "10:30 p m.	4:10 m

7:00 a. m. train has chair car to Traverse City. 11:30 a. m. train has chair car for Petoskey and Mack inaw City.
5:05 p. m. train has sleeping cars for Petoskey an Mackinaw City.

GOING SOUTH.

Cincinnati Express. 10:30 a m 11:45 a m
Cincinnati Express. 10:30 a m 11:45 a m
Cincinnati Express. 4:40 p m 5:00 p m
7:15 a m train has parlor chair car for Cincinnati.
5:00 p m train has woodruff sleeper for Cincinnati.
5:00 p. m. train connects with M. C. R. R. at Kalamazoo for Battle Creek, Jackson, Detroit and Canadium points, arriving in Detroit at 10:45 p. m.

Muskegon, Grand Rapids & Indiana. Leaving time at Bridge street depot 7 minutes later C. L. Lockwood, Gen'l Pass. Agent.

Michigan Central. Grand Rapids Division.

Mixed ... 5:30 p m

*Paily. All other daily except Sunday. Sleeping cars
run on Atlantic and Pacific Express trains to and from
Detroit. Parlor cars run on Day Express and Grand
Rapids Express to and from Detroit. Direct connections made at Detroit with all through trains East over
M. C. R. R., (Canada Southern Div.)
O. W. RUGGLES, Gen'l Pass, and Ticket Agt., Chicago.
CHAS. H. NORRIS, Gen'l Agent.

ď	Lake Shore & Michigan Southern.
	Kalamazoo Division.
r	Leave. Arrive.
93	Ex. & Mail. N. Y. Mail. N. Y. Mail. N. Y. Ex
	4:35 p m 7:45 a m Grand Rapids . 9:45 a m 6:35 p m
е	5:55 p m 9:02 a m Allegan 8:28 a m 5:18 a m
Ħ	6:55 p m 10:06 a mKalamazoo 7:30 a m 4:20 p m
	8:30 pm 11:35 am White Pigeon. 5:55 am 2.40 pm
e	2:30 a m 5:05 p mToledo11:00 p m 10:00 a m
r	8:30 a m 9:40 p mCleveland 6:40 p m 5:55 a m
	2:50 p m 3:30 a m. Buffalo11:55 a m 11:40 p m
	5:40 a m 7:10 p m Chicago 11:30 p m 8:50 a m
8	A local freight leaves Grand Rapids at 1:10 pm, carry-
8	ing passengers as far as Kalamazoo. All trains daily except Sunday
f	Detroit, Grand Haven & Milwaukee.

WHOLESALE PRICE CURRENT.

Advanced—Golden seal rt., golden seal po. Declined—Morphia, P. & W.				
ACIDUM.	Cannabis Sativa			
ceticum 8@ 10	Cydonium			
enzoicum, German (80@1 00	Chenopodium			
oracie	Dipterix Odorate1			
tricum 60@ 65	Foeniculum			
ydrochlor 3@ 5	Foenugreek, po			
itrocum 10@ 12	Lini. Lini. grd, (bbl, 3)			
xalicum 11@ 13	Lobelia.			
hosphorioum dil 20	Phalaris Canarian			
dicylicum 1 70@2 05	Rapa			
11phuricum 1% 25	Rapa Sinapis, Albu			
innicum 1 40@1 60	" Nigra			
artaricum 50@ 53	SPIRITUS.			
AMMONIA.	Frumenti, W., D. Co., 2			
qua, 16 deg 3@ 5	Frumenti, D. F. R1			
" 18 deg 4@ 6	Frumenti1			
rbonas 11@ 13	Juniperis Co. U. T1			
nloridum 12@ 14	Juniperis Co1			
ANILINE.	Saacharum N. E			
ack	Spt. Vini Galli1			
rown 86@1 00	Vini Oporto1 Vini Alba1			
ed	Vini Alba 1			
	SPONCER			
BACCAE.	Florida sheeps' wool			
ibebae (po. 1 601 75@1 85	carriage2			
niperus 10@ 12	Nassau sheeps' wooi			
anthoxylum 25@ 30	carriage			
BALSAMUM.	Velvet Extra sheers' wool carriage			
paiba 60@ 65	Extra Yellow sheeps'			
eru	Carriage			
rabin, Canada 50@ 55	Grass sheeps' wool			
lutan 45@ 50	carriage			
CORTEX.	Hard for slate use			
pies, Canadian 18	Yellow Reef, for slate			
ssiae	use			
nchona Flava 18 lonymus atropurp 30	SYRUPS.			
rica Cerifera, po. 20	Accacia			
unus Virgini 12	Zingiber			
illaia, grd 12	Ipecac			
ssfras 12	Ferri Iod			
mus 12	Auranti Cortes			
mus Po (Ground 12) 10	Rbei Arom Smilax Officinalis			
EXTRACTUM.	Smilax Omelhans			
	Senega			
JUJIIII GIGOLG HELD 60	Donoga			

Haematox, 15 to box.. 18..... ½8 ¼8 FERRUM. 12 Tolutan 10@ 12

FLORA. FOLIA. Barosma ... 10@ 12 Cassia Acutifol, Tin-nivelly ... 20@ 25 ... Alx. 35@ 50 Salvia officinalis, \(\frac{1}{3} \) 8 ura Ursi.....

Anthemis ... Matricaria.

Barosma .

Tragacanth 30@ 7 Absinthium Lobelia
Majorum
Mentha Piperita
Vir

inapis, ess, 3.

| Opt. | G | 60 | Galla | G | 23 | Gambier | 70 | 8 | Galla | Gambier | 70 | 8 | Gambier | 70 | 9 | Gambier | 70 | 8 | Gambier

Sanguis Draconis 400 50
Santonine 04 50
Santonine 04 50
Sapo, W 120 14
Sapo, M 80 10
Sapo, W 20 18
Seidlitz Mixture 28
Sinapis 01 18
Sinapis, opt. 30
Snuff, Maccaboy, Do.
Voes 035
Snuff, Scotch, Do.
Voes 035
Soda Boras, po 11) 10 04
Soda et Potoss Tart 330 35
Soda Carb 20 2½
Soda Sulphas 04 5
Sol's, Ash 30 4
Soda Sulphas 02 20
Spts. Vrcla Dom 02 200
Spts. Vrcla Dom 02 200
Spts. Vrcla Dom 02 200
Spts. Vrcla Imp 02 50
Spts. Vrcla Imp 02 50
Spts. Vrcla Dom 02 200
Spts. Vrcla Dom 0

Co.....

Sanguinaria
Barosma
Cantharides Columba

| Onium | Conium | Conium | Cubeba | Onium | Cubeba | Onium | 50 | Zingiber | Hyoscyamus | Hyoscyamus | Hyoscyamus | Colorless | Eerri Cm ridum | Kino | Lobelia | Hyorn | Nux Vomic | Opi | Camphorated | C

Serpentaria.... Stromonium..... Tolutan.... | Tolutan...|
| Valerian...|
| Verstrum Veride....|
| MISCELLANEOUS...|
| Æther, Spts Nit, 3 F. 26@ |
| Æther, Spts Nit, 1 F. 30@ |
| Alumen 2½@ |
| Alumen, ground, (p-0.7) 3@ |
| Annatto 55@ |
| Antimoni, po 4@ |

Tanacetum, V. 22
Thymus. V 25
Thymus. V 25
Carbonate, Pat. 556
Carbonate, Pat. 226
Carbonate, K. & M. 206
Carbonate, Jennings 356
Carbonate, K. & M. 206
Carbonate, Jennings 356
Carbonate, Jennings 3

OILS.

Bbl Gal . 70 75 . 68 72 . 45 50 . 56 59 . 59 62 Lard, extra... Lard, No. 1. Linseed, pure raw Linseed, boiled Neat's Foot, winter Spirts Turpentine...

vermilion prime American
vermilion, English
Green, Peninsular
Lead, red strictly pur
Lead, white, strictly Lead, white, strictly pure ... 6@6½
Whiting, white Span @70
Whiting, Gilders ... @90
White, Paris Amer'n 1 10
Whiting, Paris Eng.
cliff ... 149
Pioneer Prepared 1 20@1 40
Swiss Villa Prepared Paints ... 1 00@1 20
VARNISHES.
No. 1 Turp Coach ... 1 10@1 20
Extra Turp ... 1 60@1 70
Coach Body ... 2 75@3 00
No. 1 Turp Furn ... 1 00@1 10
Extra Turk Damar ... 1 55@1 60
Japan Dryer, No. 1

Japan Dryer, No. 1 Turp 70@ 75

Cassia Acutifol..

TOWE Antimoni et Potass T 55@ 60
Antipyrin ... 1 35@1 40
Argenti Nitras, 3 ... @ 68
Arsenicum ... 5@ 7
Balm Gilead Bud ... 38@ 40
Bismuth S. N.

one

& PERKINS DRUG CO

Importers and Jobbers of

AND DRUGGISTS' SUNDRIES.

DEALERS IN

PATENT MEDICINES, PAINTS, OILS, VARNISHES.

WE ARE SOLE PROPRIETORS OF

WEATHERLY'S MICHIGAN CATARRH

We have in stock and offer a full line o

Whiskies, Brandies, Gins, Wines, Rums,

We are Sole Agents in Michigan for W. D. & Co., Henderson County, hand-made

SOUR MASH WHISKEY,

-AND

Druggists' Favorite Rye Whisky,

We Sell Liquors for Medicinal Purpose only.

We Give Our Personal Attention to

All Orders are Shipped and Invoiced the

Mail Orders and Guarantee Satisfaction

SEND IN A TRIAL ORDER.

Hazeltine & Perkins

GRAND RAPIDS, MICH.

Acme White Lead & Color Works. DETROIT,



ACME PREPARED PAINTS, Which for Durability, Elasticity, Beauty and Economy are Absolutely Unsurpassed.

F. J. WURZBURG.

WHOLESALE AGENT,

Grand Rapids, - Mich.



Hazeltine & Perkins Drug Co. GRAND RAPIDS, - MICH. And the Wholesale Druggists of Detroit

and Chicago.

TAFFY TOLU

A beautifully-decorated Mctal Box, with blonze label pull, GIVEN FREE with every lozen boxes of

COLGAN'S TAFFY TOLU. Specially Designed for a Herbarium.

fell adapted in Size, insected in the original trade-mark-ial purposes.

COLGAN'S TAFFY TOLU is the original trade-mark-ied gum which has set the world a-chewing. It sells rapidly, pays well, and alwayf gives satisfaction.

Supplied by all jobbers, packed in above style, at \$3 per dozen. Size, 8½x4½x7½ inches.

COLGAN & MCAPEE, Louisville, Ku.

Originators and Sole Proprietors. N. B.—Include a dozen boxes in your next order. Yo will find it the best \$3 investment you ever made.

PECKHAM'S

Is now put up in two sizes, retailing for 25c and 50c. 25c size, - - - - - 50c " - - - - -

Peckham's Croup Remedy is prepared especially for children and is a safe and certain cure for Croups, Whooping-Cough, Coids, and all bronchial and pulmonary complaints of childhood.

Druggists make no mistake in keeping Peckham's Croup Remedy in stock.

Trade supplied by

Hazeltine & Perkins Drug Co., Grand Farrand, Williams & Co., Detroit. James E. Davis & Co., Detroit. Peter Van Schaack & Sons, Chicago

FOR ATTRACTIVE ADVERTISING MATTER ADDRESS THE PROPRIETOR.

DR. H. C. PECKHAM.

Freeport, - Mich. "Peckham's Croup Remedy is the most eliable and satisfactory proprietary medicine handle. My sales are constantly increasing." -W. H. Goodyear, Druggist, Hastings, Mich.

We pay the highest price for it. Address.
Peck Bros., Druggists, Grand Rapids, Mich.

Peck Bros., Druggists, Grand Rapids, Mich.

RECOMMENDED BY EMINENT PHYSICIANS Reservation LIPUID A CONCENTRATED LIPUID MALT & HOPS FOR SALE BY ALL DRUGGISTS

MILWAUKEE, Wis., Oct. 20, 1887.

Ph. Best Brewing Co., Milwaukee, Wis.: GENTLEMEN-I have used in my family and practice the Liquid Extract of Malt and Hops, known as The "Best" Tonic, with the most satisfactory results. I consider the Malt Extract the most valuable of all of Hops, known as The "Best" Tonic, with the most satisfactory results. I consider the Malt Extract the most valuable of all of its class of Tonics, and especially adapted to those cases of debility arising from enfeebled digestion. The "Best" Tonic I believe fully equal to the best imported Malt Extract, and I am confident will give satisfactory results. A wine glass full before each regular meal, interpreted digestion.

J. H. THOMPSON, M. D.

MILWAUKEE, Wis., Oct. 21, 1887. Ph. Best Brewing Co., Milwaukee, Wis.: DEAR SIRS-I take pleasure in stating that your "Best" Tonic is the most palatable of any preparation of Malt, and that from ts prompt and reliable effect, I prescribe it in preference to that of any other make. Yours truly,

J. R. McDILL.

MILWAUKEE, Wis., Oct. 21, 1887. Ph. Best Brewing Co., Milwaukee, Wis.: GENTLEMEN—I have used The "Best" Tonic in my own family and in my practice, ever since it was brought to my attention by the Phillip Best Brewing Co., and am free to say that I believe it to be the most relateble and proof left the Melters. most palatable and useful of the Malt pre-parations I have used. WM. Fox, M. D.

Ph. Best Brewing Co., Milwaukee, Wis.: GENTLEMEN-I have had the pleasure of

Сисадо, Dec. 6, 1887.

examining and testing the qualities of The feebled digestion. The "Best" Tonic I believe fully equal to the best imported Malt glass full before each regular mean, increases the appetite and improves digestion; administered upon retiring at night, has the most trangular mean and increases the appetite and improves digestion; administered upon retiring at night, has the effect to produce most tranquil sleep.

Respectfully, J. HARVEY BATES, M. D.

MILWAUKEE, Wis., Oct. 26, 1887. Ph. Best Brewing Co., Milwaukee, Wis .:

DEAR SIRS-I thankfully received the two bottles of your Concentrated Liquid Ex-tract of Malt and Hops, and am impressed with the value of this good and nutritive with the value of this good and nutritive preparation. It is really a highly nutritive Tonic and remedial agent in building up a weak constitution, strengthening the nervous system, and a valuable substitute for solid food, particularly if given after diseases, in cases of injuries of the body, and especially when the appetite is diminished. It will be difficult to find a better Tonic than the "Best," and I cheerfully testify that it is of great value in the treatment of all kinds ef weakness and diseases. I prefer it to any imported Malt Extract. fer it to any imported Malt Extract.

M. OHLBUANN, M. D.

Very Respectfully,

For Sale By

Drug Co., HAZELTINE & PERKINS Grand Rapids,

Mich.

The Michigan Tradesman.

HIS FIRST TRIP OUT.

BADWHISKY, Can., Feb. 25, 1888. ITOE TRADESMAN-Once more has Ackle fortune favored fool—once again have I been enabled to escape from the clutches of fate, and the course of my life flows on again, as peacefully as does the foamy lager adown the bummer's throat, or the pearly liquid of the sewer as it glides and gurgles nd smells toward the river where the small

oy is wont to bathe. When I wrote you last week, my spirits were very low—didn't have more than one d quinine dose left—and I had deterned on ending my existence rather than

Did you ever hear of a man taking a easure trip to Canada for his health and to keep out of jail? Well, I determined to adopt this means of avoiding unpleasantness, and, in accordance with my plan, I had the wedding postponed for a week. At the end of two days, I had nearly recovered from my illness, was able to walk and had a plan for escape.

Last Tuesday, I asked my adored work of the old masters if she would not delight my eyes with a sight of the lovely trousseau I had no doubt was stowed away in her trunk at home, only awaiting the opportunity and man for use. She assented gladlyyes, I may say almost too gladly, for she threw her arms around my neck, and "What a lovin' husban' you are goin' to be, ain't you, my sweet piny?" gushed forth from her lovely "chestnut" lips.

The trunk was brought in by her father en an ox-sled. I was very much afraid he would never get it into the house in one shunk. I have no doubt it was the identical trunk Noah's wife had to keep her summer dresses and bustles in, for on the end was painted, "Mrs. N-h., Care of Ben Hur Hotel, Mt. Aararat."

That night, after my intended had retired to her own room and I was left alone with my thoughts and the trunk, I proceeded to carry my scheme into execution.

Opening the ancient depository, I proceeded to investigate its contents. They consisted of three new calico dresses, one muslin dress, one bonnet and one dilapidated and moth-eaten hair-cloth cloak of prehistoric origin, no doubt, although, as I am not a geologist, I was unable to determine whether the bones I found in it were those of animals of the tertiary period or sleep-

With the kind assistance of some black razor and one of the calico dresses above referred to, I transformed myself from a giltedged traveling man into a woman having the peculiar appearance of one who could make life unhappy for her husband or anyone else. My own creditors would not have recognized me.

This was a few minutes before train time. I cautiously opened the window, took my grips in one hand and my life in the other, and stepped out on the slippery roof of a shed. In some miraculous manner I reached the ground safely-perhaps on account of the near proximity of my guardian angel from whom I borrowed the dress, and, secreting my grips, I marched boldly around to the front door of the hotel and went in.

"Is Mr. B. in this hotel?" I shrieked at he innocent landlord, who backed tie, as if he feared for his life.

"Yes, marm, he's up to his room. He's ben awful sick, an' is goin' to marry the n that took keer on him."

to get married? Why, the old mon! I've been his wife ten and Pd like to catch him marrying else! One woman in this family is me too many for him now! Take me up to his room, the old villain! This makes the third time he's tried to get rid of me! Oh, T'll fix him!"

The landlord, thoroughly frightened tremblingly escorted me up to my old room. It was, of course, vacant and the window still raised.

"Show me the wretch!" I yelled, at the top of my falsetto voice. "I'll bet he's climbed out of the window and left!"

By this time, every one in the house was larmed and congregated in the room, my bride-elect among the rest.

"Where's the shameless female he is going to marry? Has he run away with her? Where is she? I'll claw her eyes out!" and in my excitement I jumped on the trunk and waved my arms about wildly. As I ade this last calm remark, the nurse grabbed her false hair and commenced to tear t, for, in spite of her deafness, she heard d understood the situation.

Oh, the nasty wretch! To go for to de re a trustin' young heart like mine! Grab me, for I'm goin' to faint!" And, as they carried her to the bed, I rushed down the stairs and out into the night. It was my first appearance in tragedy, and I am

As soon as I had divested myself of the ces, I laid it carefully on the clothes-line the back yard, got my grips and just aght the train for this place. Here I am fe, and next week I shall take my peace-l way back to the United States, confi-nt that I will not be recognized by any saries of the law from Lone Injun who be searching for him who was tried in

lenes and got the bulge on 'em.

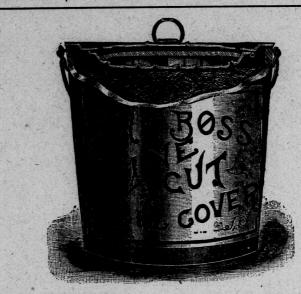
ers, aborn of his mustache, but still in

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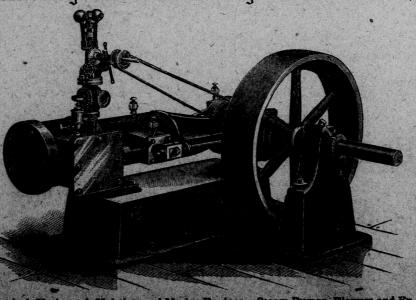
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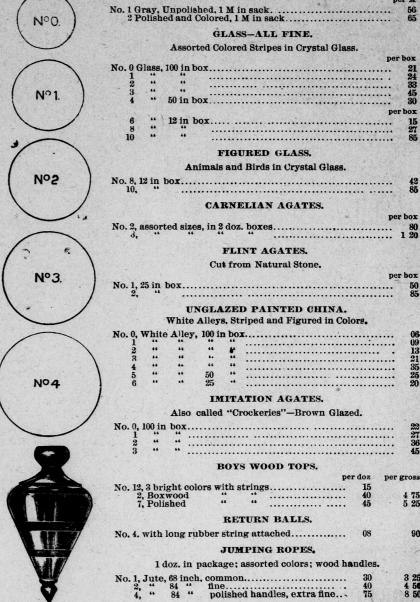
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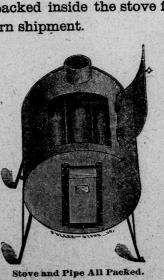


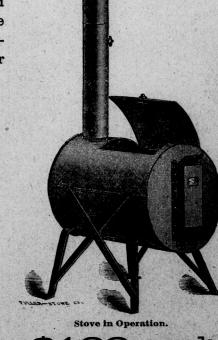
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