VOL. 5.

GRAND RAPIDS, WEDNESDAY, MARCH 14, 1888.

NO. 234.



ELEGY ON A COUNTRY MERCHANT episodes of the schooling which taught us was to get it even at that price), and when Written Expressly for THE TRADESMAN. when we were well off and not to complain an unperforated body and the opportunity The store-clock tolls the knell of business of trifles I said that the first troops, probably, had thirst and hunger were good enough for "a

Tired, the man of business darkly glowers At bills and notes, all due and more to come

Then comes the nervous thought that now,

Arrangements must be made to onward fight

The threat'ning crash which surely 'll come at

His books are filled from far in front to back, And names of men-no good-upon him flash, Whom he has dunned 'till time and spirits

And, now, with thoughts returning to the

His credit, once so good, is gone at last, And he must reconcile himself to fate.

A man who trusted much has gone from

And who will mourn? His creditors their

Squandered by him, who had of RELLUF.

WAR AND BUSINESS.

What a school for a young man just starting out in life are the ranks in time of sharp, real war! War and business, after all, are the schools which teach realities as no other possible institution of learning can educate

Doubtless, many of the readers of THE TRADESMAN can recall the day when, newly-fledged, with their heads filled with "school ideas" and popular notions of the world (particularly of the glory and "bully times" reserved for gay soldier boys), they started forth to live the romance of a volunteer existence, "away down South in Dixsudden awakening to the difference between romance, as pictured in the popular war "grim visaged war" was truly an experience never to be forgotten by those who have been there. The spreading of young wings preparatory to a splendid flight in the financial firmament, to find a plunge into the mud of failure instead, is no comparison to the young soldier's awakening from dreams excited by Fourth of July glory and dress parade glitter, fair promises of "splendid are groaning over "hard times" and bad invictories," to the bewitching airs of brass bands and the rhythmic drum beat, with ex-to "get on in the world" and complaining gars made in the laboratory by chemical of our "hard destiny." would it not be cited throngs of fair ladies and well-dress- of our "hard destiny," would it not be ed gentleman witnessing the beautiful show, to "another world down there," as a late scientist terms certain life phenomena,

down in the front where all glitter and ceremony is suddenly dropped and the real kill-I believe that the first troops at the begin-

ning of the war, particularly those of the many wry faces, as dose after dose was Potomac Army, had the rudest and most thrust down our throats, and, at last, alradical "waking up time" of any others. To though it was terribly bitter, it proved to be illustrate, allow me to touch briefly upon the very best "medicine" that could be ad-

mac Army of all others Let those who unteer in the war. mens' sons" and "high-toned, patriotic deset of our romantic career, just ready to it. deck our noble brows with the garlands of victory and return home before Christmas on prancing war horses, the lions of the age.

were looking for. If wounded and crushed among a host of slaughtered boys, why, what else could one expect? If, as sometimes happened, we got an extra ration of commissary "kill-me-quick" on Christmas and become roaringly, howlingly happy, 'twas all very proper and just what we expected. The fact is, no possible extremes of joy or woe came unexpectedly-the most unexpected was just what we did expect, and nothing surprised us more than to see a recruit manifest astonishment at the tragical turn things were taking. But there was an event that did often surprise us, and that ie," and what a tale hangs thereon! The was to get out of that mill of war alive and histories and newspapers, and the reality of ed, surprised and overjoyed to hear the surgeon say, "Oh, you'll get along-the wound is not mortal." To get back his life and feel once more, "Why, I'm all right!" was as if he had received a very great fortuneas an inheritance-so much clear gain-the

> very best that could be expected. Now, in these times of business worry and wear and tear of soul and body, as we well, comrades, to remember the "investment" that we made in 1861-64? We invested in United States bonds-not the visible kind, but they were strong. We were "high toned" and "knew a thing or two" about how things ought to go in waxing out the Great Rebellion. We made a great

the rudest awakening-those in the Poto- gentleman's son" and a United States volwere there recall the relapse between our The best education is to know when we "hurrah boy," dashing forth to the rescue are well off, and the highest college gradof our noble country, and "On to Rich- uate who has not learned this A B C of life mond," from June 20 to July 21, '61, and is worse than sunk in illiteracy and the dirthe Bull Run stampede, as the initiatory est kind of ignorance. A soldier's philosolesson of soldier life. We were "gentle- phy (is it not a religion?) always expects the unexpected and makes the best of the scendants of chivalry," deserving palace cars worst that can come. Let us, now and to ride in and first-class hotel fare, with then, try to profit by the lesson and quit white gloves and "biled shirts" at the out- worrying. We are all rich if we only know C. H. BARLOW.

Vinegar Good and Bad.

of breathing free from pain and exhaustion,

There are good vinegars in the marketthere are also those which are indifferent, Presto! Bull Run, Peninsular Campaign, second Bull Run, Fredericksburg, etc., and common. The best and most wholesome we were surprised at nothing, no matter are those made from cider and wine. These how tragic, even when we were reduced to retain suggestions of the apples and grapes from which they originally came. If carethe lowest and most desperate straits and fully kept, they remain palatable for an indeath in its most horrible form confronted definite period; if carelessly, they, like evus-'twas only a matter of course. If we ery good food-substance, are apt to become us-'twas only a matter of course. If we mouldy and unwholesome. From a gas-ran onto a feast of luxuries-turkey, hot biscuits and apple jack-it was all very nat- that which is made from red wine; next to ural; if down to a mouldy "hard tack" or it are those made from white wine, cider Andersonville fare, it was just what we and perry. The first is invaluable in salad dressing on account of its beautiful color; the second is most useful in those preparations where no color at all is desired; the third is available for general use, and the last comes to the front whenever the delicious jargonelle flavor is conducive to culinary success. Below this first class are the vinegars made from ale, beer and whisky. These are coarse, heavy and often offensive. They never, except in the case of whisky are made purposely but represent the desire of some brewer or distiller to utilize goods which have been ruined by careless treatment and which would otherwise prove a total loss. The ale that sours in the barrels and hogsheads, the beer that begins to putrefy in the vaults and the wretched whisky which is so full of fusil oils that no dealer, not even the lowest, will purchase it at any was to get out of that infinitely war and a superior of the raw materials from which which the set of time was the soldier, when severely wounded, surprised and overloyed to hear the sur-England, they make what is called a malt vinegar from mashed malt, without distillation, by simply allowing the sugar fermentation to go on to acetic fermentation. It may also be stated that there is nothing equal, for domestic use, to a good cider vinegar, and consumers should be willing to pay a fair price for honest goods. By buy-ing their vinegar from reputable dealers on-

ly, there will be no difficulty in avoiding such unwholesome stuff as we herein expose. Below this grade of whisky vinegar vestments, racing and chasing so frantically (bad enough in every respect) are the vine distillation of wood. Unless skillfully refined and purified, they contain creosote. wood tar and other products of the same class, all of which are injurious, many of which are poisonous and some of which are fatal to the user. They have one advantage, and only one-they are cheap. They bear the same relation to genuine vinegar that myrbane oil does to bitter almonds, glucos pure sugar, sweetened dilute oil of vitriol to lemonade and lard oleomargarine to fresh creamery butter.

Good Report from North Muskegon.

ministered to "nice, high-toned fellows." one branch of our "educational experience": We surely did learn to realize when we were When the regiment met at its first rendezwell off, and not one of us would take a vous at Adrian, during its first few weeks of regimental life, the contractors who million dollars for the lesson taught us then. To-day, we often find men who possess boarded us hired two or three negro cooks. The rations were, much of the time, fully enough material goods to keep the body

equal to the best hotel table; but a lot of the comfortable and many worth their thousboys took offense at the employment of col- ands; still, they worry over the future, are ored cooks, raised a row, tore down part of "awfully hard up."

Dull times? See here a minute. There had to quiet the disturbance with fixed bay- were times when the world looked bright onets. Now, I turn to a new page of our and happy to you, when the joint stock of two partners was four nubbins of corn, army life, about a year later. Those same high-toned lads who rebelled against the roasted over a camp fire, and when a dozen employment of negro cooks at Adrian were hardtack and a quart cup of United States seen thronging around a Virginia darky coffee, without sugar or milk, just made a cook's shanty, rejoiced at the opportunity regular boom-a jubilee in camp! And, if of giving a poor old negro or negress a quar- required. I can and will send the names and

ter of a dollar for a piece of corn dodger no post office addresses of at least a score of larger than a man's hand, and which had business men in Grand Rapids and vicinity been baked in the ashes and was all covered who are now "hard up" on luxuries and with dirt and soot. Often they tumbled thousands of dollars, who helped "boom over one another in a frantic rush to be first things" in Virginia and Tennessee and who served. Ah, I wish I had the time and considered themselves rich with enough ability to describe the particulars of tha Government rations and a"dog tent" as their little schooling process, but it is unnecesdomicile. And there are hosts of subjectssary-it will all be plain to the "graduates" "educated men"-who can readily recall those "splendid times," when life was glor-

We also learned another valuable lesson jous and a priceless inheritance, although between Harrisburg, Pa., in June, '61, and one's capital was a soldier's outfit, without Acquia Creek, Va., in August, '62. At the a surplus ounce or dime's worth of material former place, cattle cars were the only trans- outside of scanty clothing, a rolled blanket, portation left for us in the rush to the rescue killing tools and dry United States rations. of Washington. Many of the boys got an- How many an investor in "Government se gry at this treatment, although nobody curities"-cold steel and army tacticscould help it, as all other cars had been sent would have joyfully signed a contract never on. As we boarded the train, they began again to worry over "hard times" and "bad

to knock off the sides of the cars with the luck"if the Confederacy were once thoroughbutts of their muskets, saying that they | ly wiped out and peace once more came to "didn't enlist to be treated as cattle, but as give us a rest from the tempest tossings of gentlemen and patriots." They nearly remorseless war. It came at last-all our spoiled the cars. At Acquia Creek, after highest hopes were realized! Ah, don't you over a year of schooling, as we were com- remember it? "Victory at last, boys! vicpletely exhausted by woeful marching, a tory at last!"

train of flat cars was sent to take us to the Well, now, let us not forget, when we be front; and, although we were covered with gin to worry over a hard destiny, the times red mud, and had to lie out in the rain, to when to ride on a muddy flat car and sleep ride and give our weary legs a rest was the in the rain was, indeed, as luxurious a

greatest luxury we had ever known up to pleasure trip as to take a palace car had DOES NOT-REQUIRE DOWN WEIGHT that date. Not a single complaint, but there been before we were "educated," and when were many expressions of thankfulness that a Virginia hoe cake was cheap, although we had a chance to ride while others had to baked in the ashes by a ragged negro, at a walk. I could fill a volume with similar quarter of a dollar (and great good luck it

NORTH MUSKEGON, March 6, 1888

NORTH MUSREGOL, AND A STREED AN

THE TRADESMAN—"Great Paper, that'"—and was much pleased with our town. Nothing definite has been decided on, as he awaits a proposition from the B. M. A, as a body. The Association has also received commun-ications from G. Goodman, of Cedar Springs, and Luther G. Riggs, formerly of the Meriden *Recorder*

and Luther G. Riggs, formerry of the meriden Recorder. The B. M. A. finds that the business men have paid out for freight, express and cartage the past year the snug sum of \$8,887.75, not counting lumber or shingles, and several re-ports to hear from yet. We are certainly jus-tified in asking for a depot and freight office. If the M., G. R. & I. Railway want our trade, let them show us they appreciate it by giving us what we are envited to. WORKER.

From the Author of the Cole Bill. PALMYRA, March 6, 1887.

A. Stowe, Grand Rapids

DEAR SIR-Yours of the 3d received. I am pleased that your Insurance Committee has secured Hon. N. A. Fletcher to represent the business men's interests. He is the right man for it. We were all well aware beforehand that the insurance monopoly would die hard. They haven't done any more kicking than I expected. The law, I, think will be found all solid, notwithstand-ing they tried to make sport of it last spring. There is quite a tendency on the part of some agents in this vicinity to abandon the compact system. They are getting tired of the iron-clad tyranny. Yours truly, M. T. COLE. DEAR SIR-Yours of the 3d received.

Ströng Words on Trusts. om the New York Herald.

"Trust" operations which amount to a conspiracy are criminal. "Trust" agree-ments and dealings which are against public policy are void and cannot be enforced "Trust" combinations which are not techni cally criminal or unlawful should be brought under strict legal control and supervision just as corporations, joint stock companies. partnerships and legitimate trusts are.,

PERFECTION SCALE

The Latest Improved and Best



Will Soon Save its Cost on any Co EO. C. WETHERBEY, Grand R. HAWKINS & PERRY, Grand R. McCAUSLAND & GO., E.

AMONG THE TRADE. Maple Rapids-J. W. Price, assignee of W. L. Aldrich, has sold his drug stock and The Michigan Tradesman. VISITING BUYERS. MISCELLANEOUS. THOMPSON & MACLAY, The following retail dealers have visited the market during the past week and placed orders with the various houses: onts will be inserted under this head for rd the first insertion and one-half cent subsequent insertion. No advertise ilding to B. Van Den Bergh, of Fenton. GRAND BAPIDS GOSSIP. GENERAL AGENTS FOR cont a word the first insertion and one-half cent : i for each subsequent insertion. No advertise t taken for less than 25 cents. Advance payment ivertisements directing that answers be sent in of this office must be accompanied by 25 its extra, to cover expense of postage. who will add a line of groceries. Nixon & Pierce have engaged in the gro-PRESELT JOURNAL DEVOTED TO THE R Gannon, White Cloud P I Weleb, Shavtown Christie & Co, Markegon G W Vin ng, Lakergew S Farmond Bedin B Wirght, Woods J B Watson, Coorer cery business at New Troy. Olney, Shields & Co. furnished the stock. Dorr-James Riley's store building wa Retail Trade of the Wolderine State. liscovered to be on fire last Saturday even E. A. STOWE & BRO., Proprietors. dra, Lamont Spring Lake Instruct, Parson Instruct, Parson Ind, Gray ing, but it was extinguished without se der & Tanis, Vries -Dr DL Dumon, Eva COR SALE-MY IMPLEMENT BUSINESS: GOOD LO cation, brick building, lime house and tile yard liso good farm. Address John O. Smith, Eaton Rap ds, Mich. 238 Fannie (Mrs. H.) Brown, dealer in gents' cription-One Dollar per year. Adverting Rates made known on application. rious damage. The origin of the fire is a furnishing goods at 56 Canal street, has been Geo Ca Si ou A nystery. losed under chattel mortgage. PORSALE OR EXCHANGE FOR A STOCK OF DRY P goods, clothing or groceries, a farm in Mecosta 20. and one or more houses and lots in the fourishing sity of Kalamazoo. Calvin Forbes, Kalamazoo, Mich. Manistee-H. C. Manzy has sold an interams, Caledon tion Office-49 Lyon Street, Grand Chas. Konkle has purchased the interest riern Bepresentative-E. H. AYER, 49 Thune Building, N. Y. est in his notion and crockery business to STERLING of his partner in the grocery business of his brother, E. T. Manzy, of South Bend, ipson, Canada Cor- $\begin{array}{c} 235^{\circ}\\ \hline F^{OR} \mbox{ SALE-GENERAL STOCK AND STORE BUILD-$ ing. The store is 22x10 feet, two stories, well fm-ished inside. The stock comprises dry goods, notions,boots and sho.s, hats and caps, etc. Will sell one orboth of above or take a partner with \$2,000 or \$3,000capital. Stock free of all incumbrance. The store iscentrally located in heart of business portion of town. $Apply to K. Mulder, Fremont, Mich. 234^{\circ}\\ \end{tabular}$ ademacher & Konkle, at 140 West Bridge ptions to this paper are not discontinued at ex-ration, unless so ordered by the subscriber. ared at the Grand Rapids Post Office. Ind. The new firm will be known as aine, Englishville C street. A COOK, Backer Geoward Kalama W H Shuna, Korest Groye A De Kyn I. Zeeland Ym Kartien Y is Janu K E Rie, Croion W Wort, Hadsony Lie A Transh, Graanville Tm Bi hon, Sh fon Shi on & Shi Manzy & Manzy. Celuloid Collars and Cuffs. There are rumors of a change in one of Buchanan-Treat Bros. succeed Levi L. E. A. STOWE, Editor. the wholesale grocery houses, but negotia-Redden in the grocery business. The lat-"Now, John, don't fail to WEDNESDAY, MARCH 14, 1888. tions to that end have not yet been consum ter retains his agricultural implement busi-FOR SALE-GENERAL STOCK MERCHANDISE IN good town and good trade. Inquire of J. C. Stitt Dollarville, Mich. 240 n Mastinan, Fl'more a bert & Co. Moline Biato, Duttou umelee, Hillards get some of the DINGMAN nated. ness. Treat Bros. also succeed Chas. B. WEI Mutual insurance-in the best sense o Treat in the grocery business. D. J. Evans & Co., crockery dealers at 16 SOAP. Sister Clara writes FOR SALE AT A BARGAIN. A STOCK OF GENERAL merchandise in an iron farnace town in this State. Furnace company pays out in cash \$8,000 per month. Stock will invoice about \$6,000. Can be reduced to \$2,500 or \$3,000 in 60 days. Sales per month \$1,600. Pay sure. Best of reasons for selling. Those mean-ing business address No. 113 this office. 234*tf the term-is growing in the estimation of G M Reno, Huntley Litchfield-Chas. H. Lansing, the hard- WN Hutchin on Grant D D Harris, Shelpy vile Monroe street, have been closed under chatthat it is the best in the the people. THE TRADESMAN hopes to see ware man, who came to Litchfield about tel mortgage. C. W. Watkins, assignee, is world for washing clothes the Michigan Business Men's Association Buffalo Scales Lead. three years ago and built the brick hote disposing of the stock. eventually put forth a system of insurance Since the great contest at the World's Exand all house - cleaning block, has sold his buildings to Ransom & Mrs. Winzel J. Ansorge has purchased Tore sale-whole or PART into once. 224 tr Por Sale-whole OR PART INTEREST IN A FIRST-hastants with two railroads. Average sales \$50 per lay. Good reasons for selling. Address H., cure Trades for its members. Berry and the stock of hardware to a position, New Orleans, among leading scale work." an interest in the boot and shoe business of companies, the Buffalo Scale Company, of party in Bad Axe. Chas. P. White, livery FOR SALE BY Grocers would do well to count the con-John Goebel, at 62 West Bridge street. The TOR SALE-AT A BARGAIN. A CLEAN STOCK OF hardware and mill supplies this city, has enjoyed extraordinary prosperand drayman, has sold to L. M. Riker. tents of a pickle barrel once in a while, for new firm will be known as Goebel & An-Hawkins & Perry Rogers & Harlow, grocers, have dissolved ity. It will be remembered that the mechan-L'OR SALE-A CLEAN STOCK OF hardware and mill supplies. Address Wayne Choate. Agent. East Saginaw. POR SALE-THE BEST DRUG STORE IN THE THRIV-ing city of Muskegon. Terms easy. C. L. Brun-dage, Muskegon, Mich. FOR SALE-A CLEAN STOCK OF DRUGS, FIXTURES, etc., complete, on good line of railway, about 55 the purpose of ascertaining how much they sorge. ism of the different makes of scales was partnership. S. M. Adams has traded his lose in selling 800 or 900 pickles under the The plaster pool-otherwise known as the there investigated by the judges and the dehouse and lot in the city for Adam Wagner's Wholesale Agents, impression they are handling 1,200 instead. Western Plaster Agency-announce a concision was so favorable to the excellence of farm, four miles south. Chas. Stoddard, of L etc., complete, on good line of railway, about 33 niles north of Grand Rapids. No paints or oils, but iould be added to good advantage. Poor health and ther business my only reasons for selling. No. 116 are Tradesman office. tinuance of the old prices for the spring the City Market, has sold out to McWarn & GRAND RAPIDS, MICH. Buffalo standard scales after critical com-Gripsack Brigade. trade-\$3 per ton for land plaster and \$1.50 Brewn, a rival firm. parisons with the productions of other prin-A wasp went mally at his work, And various things did tackle; He stung a boy and then a dog, And made a rooster cackle. He settled on a drummet's cheek And labored with a will. He proded there for half an hour, And then he broke his "drill." other business my only reasons for selling. No. 116 care Tradesman office. 223 tf Γ OR SALE-A LARGE STOCK OF GENERAL MER-chandise. Best location in town. Good reason for selling. Address P O. box 157, Caledonia, Mich. 235 $\overline{\Gamma}$ OR SALE-A NEW AND VERY VALUABLE PATENT A sure fortune for an energetic man. Small capi-tal required to manufacture. No humbug, Bears in-vestigation. Address, J. H. Van Glahn, Manager, 106 Cherry St., Toledo, Ohio. 234 per barrel for calcined. cipal makers that four gold medals were WM. SEARS & CO. MANUFACTURING MATTERS. awarded them. ABOUND THE STATE. Northville-The Globe Furniture Co. suc-This public and unquestionable proof of Shelby-Fred. Messinger succeeds Paton ceeds the Michigan School Furniture Co. superior mechanical construction has help-Andrus in general trade. ed to give to the Buffalo Scale Company its Sheridan-J. G. Summers succeeds Bark-CHERRY St., Toledo, Ohio. 234 TOR SALE—THE ROLLER PROCESS GRIST MILL AT E Edmore, Mich. Doing a good bu-incess and an in-creasing trade. The proprietor has other business and must sell. Edmore is a thriving village of 1,200, has two railroads, and in the midst of a growing country. A good chance for the right man. Call on or address I. H. Gibbs, Edmore, Mich. 238 UOR SALE—STORY ANNOUNCE Stanwood-C. F. Barnard succeeds Reed Cracker Manufacturers, Manley D. Jones has severed his connec nam & Summers in the milling business. position as first among the successful manu-Barnard in general trade. Detroit-Faxon, Williams & Faxon, milfacturers of scales in the United States. tion with Clark, Jewell & Co. Devereaux-N. F. Wilder succeeds M. H. The largest contract for scales ever given Jas. Huntly, the Holland City builde lers, were lately damaged by fire. Loss is Cuvkendall in general trade. and contractor, was in town Monday. out by any business in America was the purstimated at \$30,000. Insured. Vassar-G. Tappan & Co. succeed E. A J. H. Gibbs, Edmore, Mich. 233* FOR SALE—STOCK AND FIXTURES OF WELL-ES tablished watchmaker and jewelry business in Southwestern Michigan. Population, 1,060; no compe-tion; spil-ndid opportunity for watchmaker with small capital. Address 118. 235* Reed City-W. E. Bellows has sold chase of Buffalo Scales by the Southern Cot-An "eighth wonder of the world" has ap Bullard in the drug business. peared. Geo. Owen has a new story. hemlock tract in Osceola county, containing ton Oil Co. This great order has been en-Agents for Howard City-E, G. Pipp succeeds Gay-2,500,000 feet, to the Petrie Lumber Co., of J. M. Wolcott started out yesterday on : tirely filled during the past few months. It called for sixteen 45-ton iron frame railroad track scales, about one hundred wagon scales and a multitude of other sizes. The languages, at 35 west Leonard street. A, Stonehouse, and the street of lord & Pipp in general trade. four weeks' trip for the Phœnix Furniture Muskegon. AMBOY CHEESE Elk Rapids-Joseph Sours succeeds Mr Kalamazoo-S. A. Browne, Jr., and John Co Newton in the meat business. E. Murray have purchased of F. W. Myers John Brach, of London, is visiting Jas. Herrington-Geo. Sevey has purchase the business known as the Kalamazoo Huntly, the Holland City builder and con-Grand Trunk elevator at Port Huron, Mich., 37, 39 & 41 Kent Street, Grand Rapids, Michigan 234* WANTED-MANAGER TO TAKE CHARGE OF STOCK the general stock of Dell Wright. Wagon Works Repository. was recently supplied with eight Buffalo W for reliable firm in a leading city. Salary, \$1,800 References and cash deposit of \$500 required. Address H. G. Loomis, Vermontville, Mich. 235* tractor. Port Huron-J. Montrose has bought H. Clayton-Selleck & Avis have purchased hopper scales of 36,000 lbs.capacity. The new J. H. Roseman, sometimes referred to a C. Sanborn's boot and shoe stock. WANTED-FIRST-CLASS STOCKS OF MERCHANDISE the grist mill and put in full roller process. the "bald-headed traveler," started up the Chicago & Grand Trunk and Geo. A. Sea-RETAIL GROCERS Whitehall-Fred Herren has bought th V personal property, or real estate in Michigan in contage for choice selected farms or farm lands in lisconsin, Iowa, Minnesota, Dakota or Minneapolis eal estate. Address Bigelow & Sheldon, Minneapolis J. S. Avis has been head miller for several verns elevators at Chicago are fitted up with G. R. & I. yesterday. meat market of Klett & Anderson. Who wish to serve their Customers vears for the Hudson Milling Co., at Hud-Buffalo hopper scales of vast capacity. The D. N. Hastings, general agent for the Fowler-J. F. Connell succeeds Jas. with GOOD COFFEE would do well Minn. 235* WANTED-SITUATION AS CLERK IN GENERAL OR talk German. Reference given if wanted. Address box 333, Na hville, Mich. 235* Mitchell Common Sense Washing Machine, former has six Buffalo hopper scales, each Lance in the boot and shoe business. to avoid Brands that require the having a capacity of 60,000 lbs., and the was in town Monday. Alpena - Fletcher, Pack & Co. have Ionia-Dye & Welch have purchased the support of Gift Schemes, Prize Promlatter has three of 54,000 lbs. capacity each. about 2,500 cords of spruce wood piled at box 338, Na hville, Mich. 235* WANTED-SITUATION BY A REGISTERED PHAR-macist, Seven years' experience. Best of refer-ences. Address lock box No. 37, Midland, Mich. 233-tf J. B. Graves has returned from a size broom factory of A. J. Sti gles & Co. ises or Lottery Inducements. The Dakota elevator, of Buffalo, now in weeks' Western trip in the interest of the their pulp factory, having invested about Hastings-Fred L. Heath, late with W. \$12,000 in that direction the past winter. course of construction, has a number of ences. Address lock box 190. 57, Midland, Mich. 233-th WANTED-AGENTS EVERYWHERE, LADIES OR gents. New thing just out. Big money for next 90 days. Sample 15 c. For particulars enclose stamp, and address G. W. Swinburne, manufacturer, La Crosse, wis. 237* Western Plaster Agency. -SELL-H. Goodyear, has opened a drug store. They also buy dead pine, which is worthlarge Buffalo hopper scales in position, and John McIntyre was at Chase last week. North Adams-Howard & Corey succee DILWORTH'S COFFEE where he was importuned to pay for a pealess for lumber, and use it for furnace fuel. will put in more of them before navigation Crosse, W is 227 WantED-BY A YOUNG MAN OF 28, POSITION IN tered by examination. Address 115, this office. 255 WANTED-EVERY STORE-KEEFER WHO READS this paper to give the Sulfif compared to the statistic office. Pendell & Corey in the meat business. opens. The company has arranged to furvey. As John never pays, he declined to Detroit-Wm. Johnston, Sr., of the drug STRAY FACTS. nish scales for numerous other important negotiate. firm of Wm. Johnston & Co., is dead. Ludington-A. L. McLean, tailor, has elevators in various parts of the country be-Which Holds Trade on Account of M. J. Wrisley, of Lakeview, formerly WANTED-EVERY STORE-KEE-FR WHO READS this paper to give the Sulliff coupon system a trial. It will abolish your pass books, do awaystem all your book-keeping, in many instances savey ou the expense of one elerk, will bring your business down to a cash basis and save you all the worry and trouble that usually go with the pass-book plan. Start the lst of the month with the new system and you will never regret it. Having two kinds, both kinds will be sent by addressing (mentioning this paper) J. H. Sutiff, Albany, N. Y. Portland-John A. McClelland succeeds zone out of business. Superior Merit Alone. traveling representative for THE TRADESfore spring. McCielland & Woodbury in general trade. Detroit-Geo. B. Carpenter & Co. offer MAN, is in town for a couple of weeks, in Among the more important sales may be Unequaled Quality. Improved Roasting Process. Patent Preservative Packages. Belding-H. J. Leonard is moving his 65 cents on the dollar for the bankrupt mentioned recent sales of Buffalo iron frame attendance on the United States Court as stock of J. P. Donaldson & Co. Judge general stock into his new brick building. or Sale by all Jobbers at Grand Rapids, Detroit, railroad track scales to the U.S. governa juror. Hosmer, of the Wayne Circuit Court, has Muskegon-John Henry has opened an

ment, the State of Kansas, Chicago, Mil-

waukee & St. Paul Railway, Philadelphia &

Reading Railroad, Toledo, St. Louis & Kan-

sas City Railway, built at Teledo, Delphos,

O., and Frankfort, Ind.; Fall Brook Coal

Company, N. Y., L. E. & W. Railway,

built at Addison and Honesdale, N. Y., Lake Shore & Michigan Southern Railway, Chicago & Grand Trunk Railroad, Bell, Lewis & Yates M. & C. Co., Southern Cot-

on Oil Co., built at Houston, Tex., New

Orleans, La., Memphis, Tenn., Little Rock, Ark., Montgomery, Ala., Atlanta, Ga., Sa-

Vannah, Ga., and Columbia, S. C., Wagner Sleeping Car Co., Edison Machine Works, Youngstown Rolling Mill Co., Warsaw Salt

directed that notices be sent to all creditors

to state their objections, if they have any,

Detroit-Joseph Jaminet, wholesale li

quor dealer on Gratiot avenue, has assigned

to John B. Todenbier. His assets are

about \$10,000, nearly double his liabilities.

but his creditors coming on him at short no

tice, together with a \$5,000 suit which a

woman, who was run over by his delivery

wagon last fall, has instituted against him,

Bonanza-The case of Clarks et al vs.

Hiram N. Lee, sheriff of Ionia county,

forced him into liquidation.

to the sale.

Grayling-Hyman Joseph succeeds Jo-

Kalkaska-R. B. Wadsworth succeeds

Coldwater-Dailey & Eggleston succeed

-R. B. McCabe succee

Albany, N. Y. 220-0 THE BUILDING OF THE D. C. & E. R. R. IS COM mencing to boom Bellaire. We make our money

THE BUILDING OF THE D. C. & E. R. K. IS COM-mencing to boom Beilaire. We make our money by this boom, and to take the fullest advantage of it we need every dollar of our means to handle real estate, put up buildings to sell on the installment plan, etc. For this reason the Bank of Bellaire is for salo. Can show bigger returns for capital than any other in State. To pa ty of ability and disposition to do their share in building up the town a rare bargain will be given. No bargain at all to anyone else. Will sell with or without building. All letters answered, but if you mean business you can save time and make money by getting right here. Albrecht, Thomson & Co., Bel-laire, Antrim Co., Mich. 2344 TEFECTURE_MICHIGAN STATE DEFECTURE ASSOC

Taive, Antrim Co., Mich. Bisterne, Homson & Co., Belliner, Antrim Co., Mich. 234 D ETECTIVE-MICHIGAN STATE DETECTIVE ASSO-ciation (incorporated) legitimate detective work in all its branches thoroughly transacted. Expert operatives despatched to all parts of the world. Re-liable correspondents wanted in every county in the United States. Address all communications, Wm. C. Adams & Co., 5 Hilbendegen Block, Monroe avenue, Detroit, Mich.

A RARE BUSINESS CHANCE-A STOCK OF GEN-

Saginaw, East Saginaw and Bay City.

ARTHUR MEIGS & CO.

77, 79, 81, and 83 South Division Street,

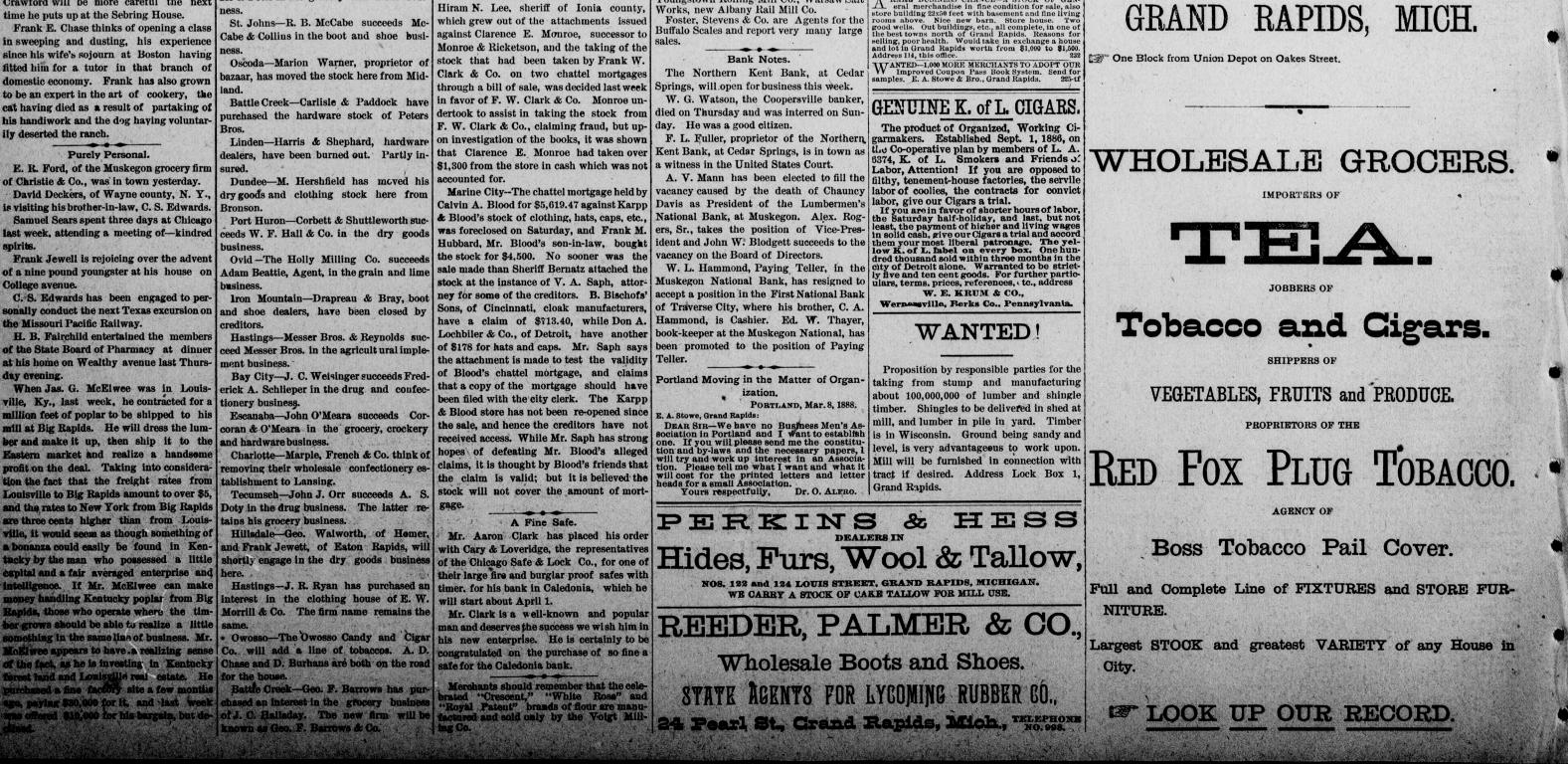
PITTSBURGH, Penn.

DILWORTH BROTHERS, Proprietors,

Geo. F. Cole, formerly on the road for other meat market at 52 Western avenue. the Pembroke Knitting Co., of Battle Creek, has engaged to manage a general store at eph & Pinkons in the dry goods business. Long Beach, Cal., and expects to start for his new field of operations on the 15th. He McVay & Munroe in the millinery business, will leave his family at Marshall until fall. when he expects to come East to buy goods.

J. W. Dailey in the carriage painting busi-C. C. Crawford was so unfortunate as to get locked up while at Bangor last week. Ravenna-DeHart & Gannon will shortly Not being able to attract attention to his engage in the agricultural implement busicondition by yelling, he attacked his prison from the inside and finally succeeded in ex-Decatur-Frank Potts succeeds VanDutricating himself from his predicament. Mr. zer & Potts in the grocery and meat busi-Crawford will be more careful the next ness. time he puts up at the Sebring House.

Frank E. Chase thinks of opening a class



ESSUERTION DEPARTMENT.

nd Rapi

t: W. E. Keiger, Ionia: Irving F. Clanp. Alon Trade Interests Smith Barnes, Traver s. T. Bridgman, Flint; H. B. Fargo, Musk

on Legisiation-Frank Wells, Lansing; W Ionia; Neal McMillan, Rockford. on Transportation-J. W. Milliken, Trav Jac. P. Stanley, Battle Creek; Wm. Rebec

ast Sagina v. militee on Innurance-N. B. Biain, Lowell; E. Y. ogle, Haatmer, O. M. Clement, Cheboygan. Intrisee on Building and Loan Associations-F. L. iller, Frankfort, S. E. Parkill, Owosso; Will Em-ert, Eaton Rapids. Sal Organ-The Michicas TRADESKAN.

owing auxiliary associations are op der charters granted by the Michi ess Men's Association:

No. 1-Traverse City B. M. A. Geo. E. Steele; Secretary, L. Robert No. 2—Lowell B. M. A. nt, N. B. Blain; Secretary, Frank T. King. M. B. Blain; Secretary, Frank T. King No. 3-Sturgis B. M. A. nst. H. S. Church; Secretary, Wm. Jorn. No. 4-Grand Rapids M. A. nt, E. J. Herrick; Secretary, E. A. Stowe. No. 5-Muskegon B. M. A. nt, H. B. Fargo; Secretary, W. C. Couner. ant, H. B. Fargo; Secretary, W. C. Conner. No. 6—Alba S. M. A.
ant, F. W. Sloat; Secretary, P. T. Baldwin.
No. 7—Dimondiale B. M. A.
ant, T. M. Sloan; Secretary, N. H. Widger.
No. 8—Eastport B. M. A.
at, F. H. Thurston; Secretary, Geo. L. Thurston No. 9—Lawrence B. M. A.
at, H. M. Marshall; Secretary, C. A. Stebbins.

M. Marshall; Secretary, C. A. Stebbins.
No. 10—Harbor Springs B. M. A.
ddent, H. Marshall; Secretary, A. L. Thompson.
No. 11—Kingsley B. M. A.
ddent, H. P. Whipple; Secretary, C. H. Camp.
No. 12—Quincy B. M. A.
ddent, C. McKay; Secretary, Thos. Lennon.
No. 13—Shorman B. M. A.
ddent, B. Sturtoward: Secretary, W. G. Shane.
No. 14—No. Muskegon S. M. A.
ident, B. A. Howey; Secretary, G. C. Havens.
No. 15—Boyne City B. M. A.
ident, R. R. Perkins; Secretary, F. M. Chase.
No. 16—Soyne City B. M. A.
ident, R. R. Perkins; Secretary, W. Rasco.
No. 16—Sand Lake B. M. A.
ident, E. A. Owen, Secretary, J. A. Sidle.
No. 18—Owoswo B. M. A.

President, E. A. Owen, Secretary, J. A. Sidie. No. 18-Owosso B. M. A. President, S. E. Parklil; Secretary, S. Lamfrom. No. 19-Ada B. M. A. President, D. F. Watson; Secretary, E. E. Chapel.

No. 20-saugatuek t. M. A. t, John F. Henry; Secretary, L. A. Phelps. No. 21-Wayland B. M. A. t, C. H. Wharton; Secretary, M. V. Hoyt.

mt, C. H. what other because from the second sec

ident, F. A. Bockafellow : Secretary, C. G. Bailey. No. 24 - Moriey B. M. A. Ident, J. E. Thurkow; Secretary, W. H. Richmond No. 25 - Paio E M. A. ident, Chas. B. Johnson; Secretary, H. D. Pew. No. 26 - Green ville 'A. M. A. ident, S. R. Stevens; Secretary, Geo. B. Caldwell. No 37 - Dorr H. M. A. ident, E. S. Botsford; Secretary, L. N. Fisher. No. 28 - Cheboygan B. M. A. ident, J. H. Tuttle; Secretary, H. G. Dozer. No. 29 - Freeport B. M. A. ident, Wan. Moore; Secretary, J. J. Cheesebrough No. 30 - Oceans B. M. A.

President, Wm. Robre; Secretary, A.S. Ourconstant
 No, 30-Oceana B. M. A.
 President, A. G. Avery; Secretary, E. S. Houghtaling
 N., 31-Uharlotte B. M. A.
 President, Thos. J. Green; Secretary, A. G. Fleury.
 No. 32-Coopersville B. M. A.
 President, G. W. Watrous; Secretary, J. B. Watson.

the meeting of the Travers held last Tuesday events Grand Rapids Mercantile Association, held on March 6, L. Winternitz applied for member-ship in the Association and was accepted. The Executive Committee presented a re-port, citing the fact that a contract had been closed with the collectors and suitable rooms rented, which was adopted. The special Committee on Berry Packages properted that forth one property had suited og, Preside delivered the following annual address unavoidable postponement of our ias ar meeting has given to this annual effu rom the President something of the ap nue of a spreading pumpkin vine after stand frost. If it were not for that frost wen pompions would have filed a bushe was bet this time with inscions fruit on fro

ting Meeting of the Traverse City

The Account of Control of the second of the

The location of the town here is pleasant-even picturesque—nested as it is, beneath the high wooded hills, and fronted by the beauti-ful waters of the Bay. The lanas flanking it are productive and the agricultural possibili-ties are as good as anywhere. It goes not for saying that we may well take price in it. The thriftiess farmer says can't. To him the man-tles of snow enwrap the earth the whole year. The drouth was never equalled, not in Egypt. The hay is too low, even at \$15 per ton. And so on!

March Harper. which is given on another page. Collector Hughes presented a verbal report, which was accepted.

hand of \$24.99.

ion," John Sours read an article from the

Grand Randa Mercantila

ar semi-month y meeting of th

At the regular semi-month y rand Rapids Mercantile Asso

Association Notes E. C. Brower has been elected Secretary

ot the Fife Lake B. M. A., vice O. V. Adams, who has removed to Mancelona. The editor of THE TRADESMAN left yesterday for Cleveland to participate in the or-

ganization of an Ohio State Association. Jno. F. Henry, President of the Saugatuck B. M. A., has been elected President of the village for the third time-an honor

worthily bestowed. Two additional associations have secured charters during the past week-Lansing (No. 66), with ninety-five members, and Watervliet (No. 67), with seven members. These additions increase the affiliated mem-

bership to 2,134. Manistee A dvocate : The Manistee Business Men's Association had a very interesting meeting Friday night. A number of new members were admitted, and William

Woodhead was elected collector for the Association. Next Friday a special meeting will be held to discuss Building and Loan Associations. All members are expected to attend and should.

A Kalkaska correspondent thus glories over the victory of that place over Mancelona: "The Kalkaska B. M. A. has just

signed a contract with the Freeman Manufacturing Co., of Missouri, to locate their factory in Kalkaska. The company has already secured a site and commenced letting contracts for building material. The company will employ from 100 to 150 men, using a capital stock of \$100,000. The comhand

pany will manufacture various kinds of woodenware, such as scoops, trays, etc. This is a sad blow to the people of Mancelona, as they expected the factory at their

place, but having sold their soul to the butter dish factory, they were unable to raise money enough to secure a site, and had to lose it.'

> Business Men's Association, which was organized a year ago, held its annual meeting last Tuesday evening, and it was unani-

mously conceded that its members, which include nearly every business man in the town, had been greatly benefitted by the organization. It is a fact that they have not lost a nickel through poor paying customers, where they had previously lost dollars. The following officers and committees were elected and appointed to act during the coming year: President, Ed. Finley; Vice-President, L. R. Hinsdill; Secretary, I. B. up or no go. COMMITTEE ON TRADE INTERESTS. Barnes; Treasurer, Jake Oppenheim; Ex-Under the head of "Good of the Associa-

ecutive Committee, W. D. Codman, M. C. Conklin, Ed. Finley, I. B. Barnes, Jake Oppenheim; Business Committee, Chas.

Northrup, Geo. W. Merriman, J. S. Heald.

DETROIT AND EAST SAGINAW, MICHIGAN THE CITY LAND OFFICE, AND REMOVAL OF THE

Notice is hereby given that the President of the United States, by Executive Order dated February 7, 1888, has, pursuant to law, directed that the offices for the disposal of public lands, now located at DETROIT and EAST SAGINAW, in the State of Mich-

the above orders will be carried into effect



No. 477

497

497

No. 11/2. Body 7x12 inches, 8 inch wheels, tin tires..... Body 7x14 inches, 8 inch wheels, tin tires..... No. 2.

WILLOW DOLL CARRIAGES.

18	D.	5	inch	wheels,	top of	body	15x7½ inches	4	1	2
8	C.	7	••	. 44	"	"	17½x9 "	. 6	3	0
8	В.	7	**	••	"	"	18½ x9½ "	7	7	0
	Will	ow	body	rests dir	ectly o	n the	axle. Strong, durable and offered			

PER DOZ.

4 50

7 50

12 00

15 00

PER DOZ

95

1 20

1 50

1 60

2 00



NOTIONS. lly for THE TRA

The held-headed man threw down his pa-

"Red-haired girls be durned," said the bald-headed man, and the tall passenger laid the paper down again with a sigh and asked, "What's the matter with the girls now?

"Matter enough! You can't pick up a paper nowadays but what some idiot or other has some blamed fake about white horses and red-headed girls."

"Well, that's all right, ain't it? If their minds are superstitious enough to believe that for every red-haired girl in creation there must be a white horse, let them think so. They claim that it is so, and, from personal observation, induced by curiosity, I

stand prepared to demonstrate that -" "Oh, rats! Drop the dictionary!"

The tall passenger, in high dudgeon, picks up the paper and buries himself in it, and the man with the white tie, who sells paper and oil, took up the broken thread of conversation by saying, "Everybody has some superstition or other. I meet lots of people who say they are not superstitious, but, when you corner them, you find they have some fad or other. Now, take myself, for instance. I don't claim to be overly well-educated, but I do know something; and yet, if I-upset a salt-cellar, I am uncomfortable until I have thrown some of the spilled salt over my left shoulder. When I get up in the morning, I invariably put my left sock on first, put my leg into my left pants'-leg first and put my left shoe on first. Why? Because I once read somewhere, 'Begin wrong, end right.' Left being my conception of wrong, hence I apply the maxim."

"Yes, that's so," chimed in the fat man. "I ain't afraid of ghosts or spooks, and I don't believe I have any more reverence for things supernatural than the law allows, but if I don't sell the first customer upon whom I call on Monday, I firmly believe I am laid out for the week."

"Now, take old Riphard," said the tall passenger; "there is not a more profane b'ackguard on the road. He drinks hard, gambles and does all things most disgraceful, and yet he once told me that from childhood up he had never, whether drunk or sober, neglected to say, 'Now I lay me down to sleep,' etc., every night before retiring. Tae reason is, I suppose, because away down in his corrupt old heart he has a queer idea of squaring his accounts by some religious form which he remembers from his childhood."

"I know a feller that had a ten-cent piece that he found onct and that he carried in his pocket fur over ten years. Well, de nibs lost it not more'n a month ago, and he jumped his posish and is hunting a new job because he was afraid his luck was turned and he couldn't do nothing, an' all because he lost the dime," chipped in the newsboy. while setting his fruit busket down on the fat man's nlng hat.

"Well, take negroes-see how superstitious they are. There is scarcely a thing they hear or do but what is accounted lucky or unlucky; and I agree with the rest of you that we all have some fad or other, be it red-haired women or lucky pocket-pieces," observed the man with the specs. "Now," continued he, "I read somewhere, not long ago, that everybody is insane, and, after mature thought on the subject, I am inclined to believe that the writer was right in some respects. Every human being has a mania-some have more than one. Be it an over-strong love for home, the loss of that home and its influences will result in an aggravation of the mania, and the asylum or death follows. Be it a passion for money, the result is a miser, and we must admit that a man who deprives himself of the common comforts of life for the sake of hoarding up that which he cannot take with him when he dies is insane. Business cares are the cause of many cases of insanity. Some men are insane on the subject of horses some on the little pleasure which strong drink can give them, others, again, on the subject of politics and more on women. Not long ago, through the kindness of a medical friend, I had the privilege of going through one of our large asylums in our own State-not as a mere visitor, to be shown the 'show places,' but to see the internal workings. I spent two days and a night there, and, boys, may the Lord preserve any of us from ever driving our hobbies so far that they may become a public isance and compel our being shut up for the public good! I saw men whose physical appearance was far beyond mine, who could converse fairly well on most subjects; yet, when their diseased minds in their unnable wanderings touched on the forbidden ground, they became dangerous to all near them. I saw lovely women whose ninds had been destroyed from one or anner cause and whose aimless wanderings iable maunderings filled me with sorrow. They had been like unto us, but an asing strain in one direction had overtered and fallen. The long-continued strain on any subject, no matter how harmless, can only result in such an overthrowing of the mind. Happy, indeed, are they that

they do not realize their horrible condition. was a highly successful clothing sa nded by the fantasies of their tortur- He represented for many years on this ter ed minds, their sufferings must be intense ritory one of the largest houses in New York. Whisky, cards and women lost him gh without the knowledge of their ut- York. Whisky, cards and we ness. In the power of men who his position. He sank rapidly down the can do what they will with them without scale, winding up as a bar-keeper, and six per with an air of disgust, and the tall pas- fear (for secrecy is strictly observed), the years ago he entered the asylum. He is senger, who is very economical and is, on that account, supposed to be of Scotch par-entage, picked it up, much to the disgust of the newsboy, who had anticipated earning of them. There is that poor fellow we all for he is dangerous. Now, I don't want an extra nickel by re-selling it to the one- know so well who sold crackers from De- you to think that I can explain all this, for eyed man in the army overcoat in the rear troit. He was on the road for sixteen years, I shall not try to. It is a fact, and that is and his sole thought and ambition was to enough. Neither do I want you to think

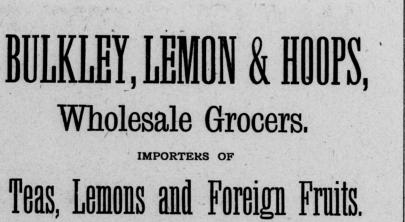
sell more goods than anyone else. Home, that I believe everybody is crazy; I only recreation, everything was but secondary to mean that we all have within us the germa his selling more goods than his competitors. of insanity, and certain circumstances will In the asylum where I saw him, just as he make them blossom."

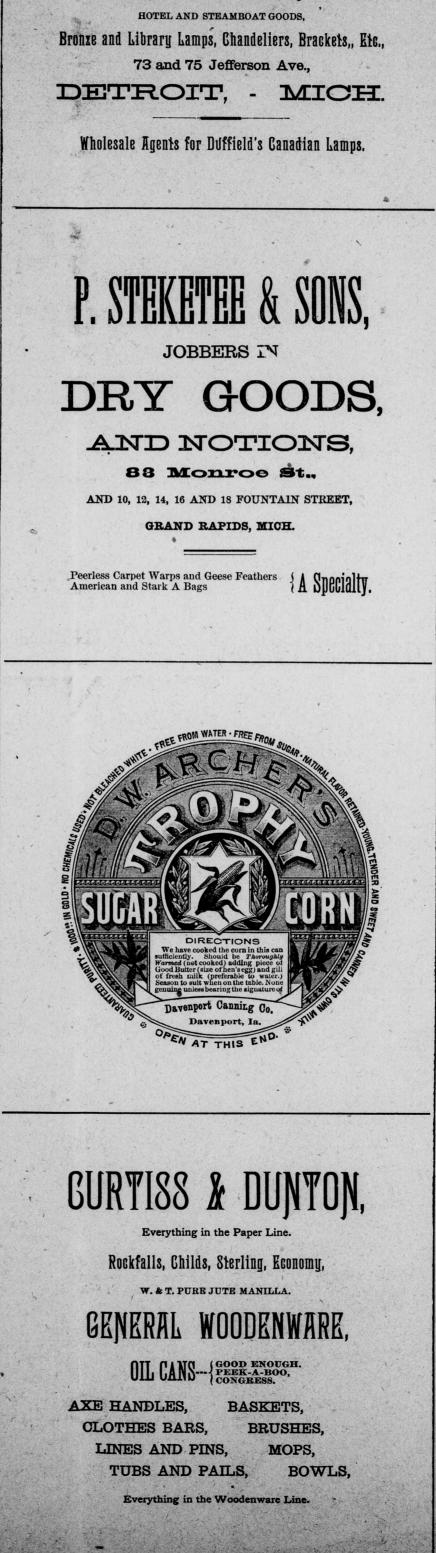
cooked on the road, he is continually taking "Yes," said the bald-headed man, "as the orders for fabulously large amounts of old quaker said to his wife: 'Sarah, I think crackers and sweet goods and bemoans only all the world is crazy but thee and me, and, the fact that his house cannot fill his orders. Sarah, at times I think thee is a little LEO. A. CARO. He recognizes no one and only eats, drinks queer."

ADDRESS

and sleeps because nature demands it. In HIPS time, even nature will succumb to his mania, W and then he will die. Geo. E- was also pointed out to me-a man who for years | GRAHAM ROYS. - Grand Rapids, Mich

> PUTNAM & BROOKS, CANDY Jobbers In Oranges, Lemons, Bananas, NUTS Dates, Figs, Citrons, Prunells, Etc. PRICES QUOTED AND CORRESPONDENCE SOLICITED 13, 15, 17 South Ionia Street, GRAND RAPIDS. 13, 15, 17 Railroad Place





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WEDNESDAY, MARCH 14, 1888.

LEISURE HOUR IOTTINGS.

BY A COUNTRY MERCHANT. cially for THE TRADESNA

In place of my usual weekly aggregation of asterisks, I am going to chronicle, in this issue of THE TRADESMAN a circumstance which I heard related, some years ago, by a veteran commercial traveler who is now a unit of the "great majority,"

1 don't like the narrative. I never like to hear or read anything which pertains to the tragic or melancholy features of human existence. When McCullough and Sothern were among us, and I had the option of spending one evening with either, I always decided in favor of the latter. When I want to devote an hour or two to reading Shakspere, for instance, I had much rather spend my time over the absurdities of "A Midsummer Night's Dream" than the depressing trials and tribulations of "Romeo and Juliet," or the credulity and barbarity of Othello. Life, at its best, has more clouds than suushine, and when I have an opportunity for partially dispelling its clouds, I

propose to take advantage of it. But, notwithstanding this, and notwithstanding the fact that the Traveler's narrative is one of a small tragedy, I am going to relate lt, with only the lame excuses that it has never been in print before, and that I was somewhat at a loss for a subject this

* * * THE DRUMMER'S STORY.

We were snow-bound on a Northern Michigan railroad. For hours, a fierce blizzard or more, little was said, and no reference from the West had been uninterruptedly engaged in piling infinitesimal but innumerable particles of ice against every obstruction

and into every depression. In our rear the snow was level with the platform of the last car, while in front, the engine's head-light looked into a six-foot drift. We were due at P- at six o'clock, and it was now mid- you' permission.'

night. We had consumed our surplus cigars, exhausted our interest in cards and were gloomily and silently waiting for the relief train, when one of the party turned to the portly, gray-bearded custodian of a couple of sample cases and inquired:

"By the way, Sam! what ever became of Burleigh, who used to travel with you so constantly, years ago?"

"Burleigh," said the grey-bearded man, sadly, "is dead, and he's been buried under a good many winters' snows-that is, what they could find of him to bury." "Killed by some accident?"

"Y-e-s, you might call it so." "How did it happen?"

"Well, it's somewhat of a lengthy story,

INFORM and I'd merely give you the sequel, without the preamble, if I wasn't absolutely certain that poor Burleigh hasn't got a relative left whom you will ever run across; and I would n't relate the affair, for personal reasons, if I didn't know that a certain insurance company has long been defunct, and that I cannot legally be arraigned as an accessory to a fraud, or something of that nature.

"As you said. Burleigh, years ago, was my constant traveling companion. We were in different lines, and our business always worked together nicely and we always managed to take the same trains and use the same livery rigs and stop at the same hotels together. I don't think any two brothers ever thought more of each othmarried and bought and moved onto a little fruit and garden farm in the suburbs of a dively town in the southern part of the State. | call on or address "As the place was on my route, I used to visit them frequently, and I never had any fault to find with my welcome; and, after a while, when some little shavers began to climb on my knee and call me 'Uncle Sam.' and 'Sam's room' became a recognized term in the house, the place became the nearest thing to a home that I ever possessed since my boyhood. "At last, I noticed that Jim was begin ning to lose his health and spirits. I could observe a material change for the worse at each successive visit, and I could see that sulted a half-dozen, or more, local doctors, and that no two of them agreed regarding his trouble, and that he had taken quarts of various remedies without the slightest relief. The disease, whatever it was, was a mysterious and baffling one, but its effects were openly and ominously evident. "After this condition of affairs had existed for a time, I finally persuaded Jim to accompany me to consult a noted specialist in the medical line. After getting to the city, we had to wait nearly a day before we could get an audience with the physician, but when he came to our case, the examination was long, searching and thorough. At its onclusion, the doctor leaned his head on his hand for a few moments, and then observed, slowly and sadly: " 'My friend! One of the most painful features of our profession is, often, the simple duty of telling the truth. In your case, for instance, I might temporize and send you away with some hopes of recovery, but I think it better for yourself and amily, if you have one, to say that I have boolutely located the place, and determined be condition of your trouble, and I say pos-

AN

R00

tively that if you live two more weeks you desired promise, and Jim grasped my hand will happily disappoint me.' "The physician then described the disand said: "'God bless you, old friend! I know se, which was, as nearly as I can remem- you'll keep your word! Faugh! This smoke er, a cancerous formation in some internal is sickening! I must go out a moment and organ, which had reached the last end of its breathe a little fresh air! "He opened the door of the car and step last stages.

"As a forlorn hope, we called on two or ed out on the platform. In less than half a three more noted practitioners, who agreed minute the bell rope was pulled violently, with the one we first visited as regarding and the train came to a stand-still. In comthe nature of the trouble, but had various mon with numerous other passengers, I opinions as to the number of days or weeks went out of the car. The conductor, with a which were before the patient. lantern, stood on the ground near our coach "Burleigh received the various verdicts and the engineer was extended, half-length,

calmly, and with no perceptible nervous de- out of his window, and just as I reached pression. On the evening of the third day, the ground he shouted: we went to the depot to take the night ex-" 'What's up. Bill?"

"We've run over something or some press for home, and arrived about ten minutes before the gates were open to the trains. | body!' said the conductor. 'Hold 'er a min-While waiting for the time of departure to ute and I'll investigate?'

arrive, my friend occupied himself with "I assisted in the investigation. A short reading the various placards on the walls of distance back on the track we found one of the station, and at last I saw him pause a poor Jim's legs, then part of his body, and long time before an insurance card which finally the balance of his anatomy.

informed the public that, for a very small "Now, of course, I don't know that Jim sum, travelers could insure themselves threw himself deliberately under the wheels against accidents for any amount not ex- and 1 didn't feel obliged to volunteer any ceeding three thousand dollars, and that con- opinion of that kind at the inquest. No tracts could be made at the ticket office. questions were asked me regarding our bus-Then I saw Burleigh go up to the ticket iness to the city, nor was the subject of his window, and, after a short conversation, physical condition made a matter of inquiry.

exchange some fractional currency for a his pocket-book and the accident insurance HEYMAN & CO., piece of pasteboard. I asked him what he ticket were intact, and his wife got the three had invested in, and he replied that he had thousand without a protest. But, poor girl! insured himself against accidents for twen- it didn't do her much good. She hadn't bety-four hours; that if what was left of his gun to recover from the shock of Jim's life should be accidentally snuffed out be- death, when her children all died within a fore he got home, his family would be bet- week from an epidemic of malignant diphter off by three thousand dollars.

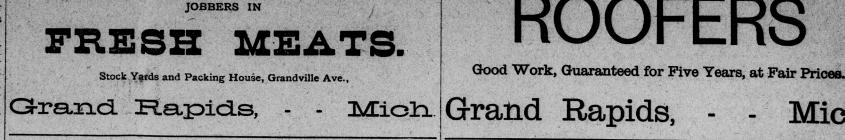
theria, and the poor thing was laid beside "After the train started, we went into the her husband in less than six months after smoker and lighted our cigars. For an hour the 'accident.'"

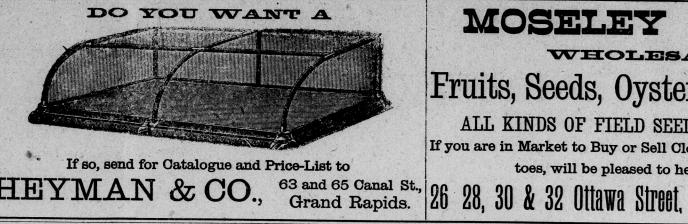
At this juncture, the whistle of the relief made to Jim's impending fate. At last, he train was heard, and the bustle and excitement of the transfer from our snow-bound coaches to those that were awaiting us be-"'Anything in my power, old fellow! yond the "cut," separated the "drummer" and myself, and whether he had any excuses, or apologies or justifications or philos-

tive is a matter which will probably never be known.



YOURSELVES





MOCHA, JAVA

WOOLSON SPICE CO

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W. STEELE PACKING & PROVISION CO. GURTISS, DUNTON & ANDREWS



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GRAND RAP**IDS**.

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BROS.

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ALL KINDS OF FIELD SEEDS A SPECIALTY.

If you are in Market to Buy or Sell Clover Seed, Beans or Pota-

toes, will be pleased to hear from you.

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IT GIVES ABSOLUTE SATISFACTION

To Consumers, and is, Consequently, a Quick and Easy Seller,

Lion Coffee has more actual Merit than any Roasted Coffee sold at the price either in Packages or in Bulk and storekeepers all over the State of Michigan and elsewhere who are not already handling Lion are urged to give it a trial. We cheerfully answer all communications regarding prices, etc. Convenient shipping depots established at all prominent cities, securing quick delivery. For sale by all the wholesale trade everywhere. Manufactured by the Woolson Spice Co., Toledo, Ohio.

L. WINTERNITZ, Resident Agent,

Grand Rapids, Mich.



What is it?' I said. " 'Don't let a human being know the decision of these medical fellows until I give ophizings for the conclusion of his narra-

" 'What! Not even your wife?' "'Nobody, I said! Outside of the doctors, you and I are the only ones that know anything about my situation. They don't know my name or residence, or even my

remarked:

"'Sam, do me a favor!"

State. Now, will you promise me?" "After trying in vain to get his reason

for this singular request, I finally made the MANUFACTURERS!

Contemplating a Change or Seeking a Location

Regarding the prospects, opportunities and advantageous situation of

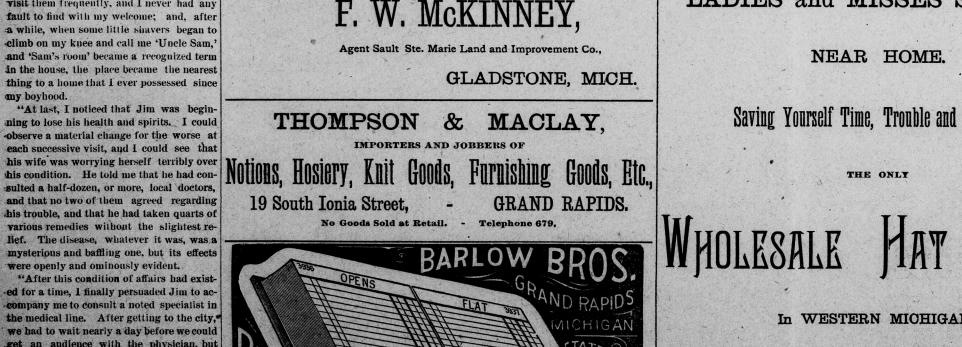


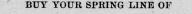
As a site for a manufacturing town.

we bedieve the pretty face, and struck pret-ty badly; but the pretty face, and struck pret-ty badly; but the pretty face absolutely re-fused to agree to a co-partnership unless Jim would consent to leave the road and settle down in some stay-at-home business. The did agree and they got

FREE SITES

For particulars, opportunities for business, plats and maps,





NEAR HOME.

THE ONLY



Broceries.

ander to be President than to Run = Gro

, when he awoke one vish I were governor of a small had nothing to do but get up as It was an observation quite wo ad had nothing to do but get the and " It was an observation quite wor-him, and one of general application, te are many men who find it very t to get a living on their own re-s, to whom it would be very easy to ery fair sort of a governer. Every-who has no official position or routine on a salary knows that the most trying int in the twenty-four hours is that in he emerges from the oblivion of and faces life. Everything perplex-embles in him; all the possible vexa-ambles in him; all the possible vexa-ter the twenty four hours is that in he company and will begin making both butter and cheese about April 1. He has engaged Richard Redhead as cheese maker. At the annual meeting of the Springdale

rembles in him; all the possible vexa-of the day rise up before him, and he the less than a hero if he gets up cheer-

not to be wondered at that people It is not to be wondered at that people we office—some salaried position—in or-to escape the anxieties, the personal sponsibilities, of a single-handed struggle th the world. It must be much easier to an island than to carry on almost the cheese at \$1.40 per 100 pounds. were an island than to carry on almost ny retail business. When the governor wakes in the morning, he thinks first of is salary; he has not the least anxiety bout his daily bread or the support of his amily. His business is all laid out for im; he has not to create it. Business omes to him; he does not have to drum for His day is acreagely even if sympaople, and nothing is so easy to bear as

the troubles of other people. * * * the troubles of other people. * * * te troubles of other people. * * * te troubles of other people. * * * te presidents of the United States could ot successfully run a grocery store. The materies of the grocery would wear, them the For consider the varied ability that the troubles of the grocery would wear, them the for their milk. The Grocery Market. Successfully run a grocery store ability that the troubles of the grocery would wear them the troubles of the grocery would wear them the troubles of the grocery could be the troubles of the grocery would wear them the troubles of the grocery would wear them the troubles of the grocery would wear them the troubles of the grocery could be the troubles of the grocery would wear them the troubles of the troub

at. For consider the varied ability that the grocery requires—the foresight about the markets, to take advantage of an eighth ar cent. off or on here or there; the vigi-nce required to keep a "full line" and not verstock, to dispose of goods before they will or the popular taste changes; the suav-y and integrity and duplicity and fairness in adaptability needed to get customers to be en them; the nower to bear the

and to keep them; the power to bear the haily and hourly worry; the courage to face he ever present spectre of "failure," which s said to come upon ninety merchants in a mudred; the tact needed to meet the whims

and complaints of patrons, and the difficul-y of getting the patrons who grumble most b pay in order to satisfy the creditors. When the retail grocer wakens in the morn-ng he feels that his business is not going to ome to him spontaneously; he thinks of is rivals, of his perilous stock, of his debts his rivals, of his perilous stock, of his debts and delinquent customers. He has no 'con-stitution' to go by—nothing but his wits and energy to set against the world that day, and every day the struggle and the anxiety are the same. What a number of details he has to carry id his head (consid-

r, for instance, how many different kinds to the there are, and how many people interand love the same kind), and how reen must be his appreciation of the popu-ar taste! The complexities and annoy-nces of his business are excessive, and he not afford to make many mistakes; if he es—he will lose his business, and when a an fails in business (honestly), he loses is nerve and his career is ended. It is imply amazing, when you consider it, the mount of talent shown in what are called

e ordinary businesses of life. It has been often remarked with how lite wisdom the world is governed. That is the reason it is so easy to govern. "Unot refer to the discomfort of wearing it, but to the danger of losing it, and of being nat to the danger of losing it, and of being put back upon one's native resources—hav-ng to run a grocery or keep a school. No-ody is in such a pitiable plight as a mon-rch or politician out of business. It is very for the second school of business. ifficult for either to get a living. A. man who has once enjoyed the blessed feeling of waking every morning with the thought that he has a certain salary despises the idea of having to drum up a business by his own

It does not disturb the waking hour at all to think that a deputation is waiting in the next room about a postoffice in Indiana or bout the codfish in Newfoundland waters -the man can take a second nap on any

Michigan Dairy Notes R. J. Savage will start his cheese factory, le, about April 30. C. C. Williams, the Wayland

facturer, was in town Monday. M. M. & J. Woolley have sold their milk siness, at Traverse City, to Geo. & Robt.

Prince

At the annual meeting of the Springdale cheese factory, near Hopkins Station, Chas. Carpenter was elected salesman and Chas.

ness to him; he does not have to drum for His day is agreeably, even if sympa-trically, occupied with the trouble of oth-trically, occupied with the trouble of othsales of the factory products during the sea-

Sugars remain stationary. Package coffees sustained a decline of 1/4c last Wednesday and a similar decline on Monday. Dried apples are easier. Eggs are more plenty. Other articles in the grocery line are steady.

Buy flour manufactured by the Crescent Roller Mills. Every sack warranted. Voigt Milling Co.

FERMENTUM!

The Only Reliable Compressed Yeast. Handled by a Majority of the Grocers and Bakers of Michigan. Send for sam-ples and prices. L. WINTERNITZ, State Agent, Grand Rapids.

Offer No. 172.

FREE-To Merchants Only: ripple-plated Silver Set (6 knives, 6 forks, 6 tea spoons, 1 sugar spoon, 1 butter knife), in satin-lined case. Ad-55 State St., Chicago. Aexican'..... RAGS, RUBBERS, BONES & METALS BOUGHT BY Wm. Brummeler. JOBBER IN TINWARE GLASSWARE and NOTIONS. TELEPHONE 640. 79 Spring St., - Grand Rapids. Lion, in cab... Dilworth's....

SALT FISH Bought and Sold by FRANK J. DETTENTHALER, 117 Monroe St., Grand Rapids.

Oysters the Year Around WHOLESALE AND RETAIL

COAL and WOOD. E. A. HAMILTON, Agt.,

60 foot Cotton...... 72 foot Cotton..... 101 Ottawa St., Ledvard Block. Kenosha Butter..... Seymour Butter..... Telephone 909-1 R.

was complex and a precipice of the prediction

The quotation 11 78 13 75 laras. 28s. 81/2@ 83 ** FISH. Cod, whole Arctic, 1/ 1 cans, 6 doz. 1 " 4 " .. 1 50 1 b cans, 100 White, No. 1, ½ bbls.... White, No. 1, 12 m kits... White, No. 1, 10 m kits... mily, ½ bbls...... ute, 1 1b cans, 50 cans FLAVORING EXTRACTS. ppings' Lemon. Vani 18 75 Teifer's 1 lb cans, 1 doz in BLUING Arctic, 4 oz. r'nd 9 gross 3 00 6 00 4 oz. oval. English 2 oz..... 8 oz. " Pints r'nd. BROOMS No. 2 Hurl..... No. 1 Hurl..... No. 2 Carpet..... No. 1 Carpet..... Parlor Gom.... Common Whisk Fancy Whisk CHOCOLATE. Runkle Bros'.. Vien. Sweet Premium... Hom-Cocoa Breakfast... MATCHES. MATCHES. 3. H. No. 8. square. 3. H. No. 9. square, 3 gro... 3. H. No. 200, parlor.... 3. H. No. 300, parlor.... 5. H. No. 7, round..... bahkosh, No. 2. bahkosh, No. 8. bahkosh, COCOANUT Schepps, 1s..... 1s and ½s..... 1s in tin pails.. .287 Swedish Richardson's No. 8 sq.... Richardson's No. 9 sq.... Richardson's No. 7½, rnd. Richardson's No. 7′ rnd. Manhattan, pails..... Bulk, pails or barrels...16@18 Woodbine, 300..... COFFEE-GREEN. MOLASSES. Mocha..... Mandaling..... Q G Java..... Black Strap..... Cuba Baking..... New Orleans, good. New Orleans, choice.....44@50 New Orleans, fancy.....50@52 ½ bbls. 3c extra Costi Rica..... OATMEAL alf barrels..... COFFEES-PACKAGE. 30 1bs 60 bs 100 bs OATS-ROLLED. Cases...... PICKLES. Small, bbl..... Magnolia Magnolia Honey Bee...21½ 21½ Acme......19½ 19% German German, bins Arburdke's Arioss RICE. Arbuckle's Ariosa Choice Carolina... Prime Carolina... Good Carolina... Good Louisiana... Head " Avorica McLaughlin's XXXX COFFRES-SPECIAL BRANDS. Arbuckle's Avorica. 1834 Quaker Cy..... Best Rio Prime Maricabo.22% lava. CORDAGE. Patna. Rangoon..... Broken Japan..

XXX 81/ Plank ipper.. weet Russe Dark Magne Hot Shot... Hot Shot.... TOBACCOS-FINE CUT. Sweet Pippin. Five and Seven.... Hiawatha. Sweet Cuba.... Petoskey Chief. Sweet Russet. Thistle. Leaf. Red Do wamp Angel Plate. Extra Plate. TOBACCOS-SMOKING. Rob Roy..... Pork Sausage. Ham Sausage. Sweet Conqueror. TEAS. TEAS. Japan ordinary.... Japan fair to good... Japan fine..... Japan dust... Young Hyson.... 65@45 Vanilla Junpowder.... In half barrels 3300550080007 n quarter .250 VINEGAR. 30 gr. 50 gr White Wine90 as follows: Fresh Beef... ork loins... leef loins... Chimneys, No. 0. .. ork ribs..... ork sausage " 2.... Cocca Shells, bulk..... Condensed Milk, Eagle.. Cream Tartar. Candles, Star... Gandles, Hotel Camphor, oz., 2 to boxes. Extract Coffee, V. C..... do Felix ... do Felix Fire Crackers, per box... Gum, Rubber 100 lumps.. Gum, Rubber 200 lumps.. sage. CANDY, FRUITS and NUTS .17@1 Putnam & Brooks quote as follows: sears. Beavers..... Badgers Cat, Wild..... standard, 25 b boxes. Fwist, do Cut Loaf do House
 Cut Loar
 MIXED.

 Hoyal, 25 b pails
 9

 Royal, 20 b bbls.
 8

 Extra, 25 b pails
 10

 Extra, 25 b pails
 9

 French Cream, 25 b pails
 11

 Cut loaf, 25 b cases
 10

 Broken, 25 b pails
 10

 Broken, 25 b pails
 10

 Broken, 20 b bbls
 9

 FANCY-IN 5 b BOXES.
 10

 Demoten Drops
 1

 Sour Drops
 1

 H M Chocolate Drops
 1

 H M Chocolate Drops
 1

 Gun Drops
 1
 Fox. Red. MIXED.
 Jum Drops

 Licorice Drops

 A B Licorice Drops...
 Lozenges, plain..... Imperials Mottoes Dream Bar..... Molasses Bar..... Caramels..... Hand Made Creams.... Plain Creams..... Decorated Creams..... String Rock.... Burnt Almonds..... SALERATUS. DeLand's pure..... FANCY-IN BULK .12 Lozenges, plain in pails. Lozenges, plain in bbls. .11 %c less in 5 box lots. 5% FRUITS. Dates, Persian 50 10 000 ... NUTS. Almonds, Tarragonal7 @17% "Ivaca.... @16 "California 13@14 Brazils..... @ 9 Filberts, Sicily..... @11 Filberts, Sicily..... @11 at 8c. OYSTERS AND FISH. . J. Dettenthaler quotes as follows: OYSTERS. Fairhaven Counts..... Selects..... Anchors..... Standards white..32

 Standards
 1

 Favorites
 1

 Standards per gal.
 1

 Selects, per gal.
 1

 Counts, in bulk, per 100.
 1

 " shell
 *

 " ber gal.
 1

 Clams,
 *

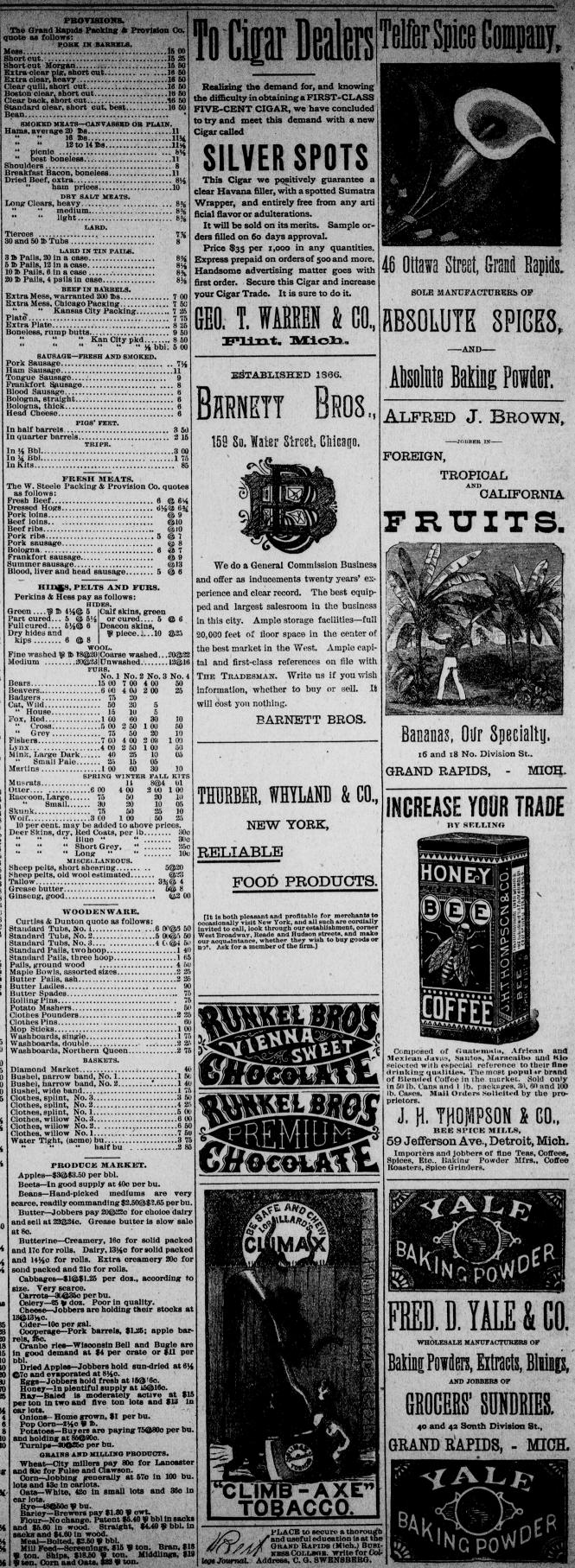
 " per gal.
 1

 Black bass.
 12

 Perch, skinned.
 12

 Duck-bill pike.
 12

 Whitefish. FRESH MEATS. John Mohrhard quotes, selling prices, as follows: Fresh beef..... 5 @ 7 Cor .. 5 0 7 Off......6 092 6% Hogs.... Pork loins... nkfort sausage ... od, liv, h'd saus'g 8 0 84 840 9 64 0 84 124 0 134 13 0 14



himself and family that day depends upof himself and family that day depends up-on his activity and intelligence, uneasy lies his head. There is something so restful and easy about public business! It is 'so simple! Take the average Congressman. The Sec-retary of the Treasury sends, us an elabo-rate report—a budget, in fact—involving a complete and harmonious scheme of revenue and expenditure. Must the Congressman read it? No; it is not necessary to do that; he only cares for practical measures. Or a be only cares for practical measures. Or a financial bill is brought in. Does he study that bill? He hears it read, at least by li-Le. Does he take pains to inform himself by reading and conversation with experts apon its probable effect? Or an internation-al copyright law is proposed—a measure that will relieve the people of the United States from the world-wide reputation of meaking meanness toward foreign authors. es he examine the subject and try to un-rstand it? That is not necessary. Or is **it a** question of tariff? He is to vote "yes" **r** "ne" on these proposals. It is not neces-rry for him to master these subjects, but **it is necessary** for him to know how to vote. And how does he find out that? In the first And how does he find out that? In the first place, by inquiring what effect the measure will have upon the chance of election of the man he thinks will be nominated for Presi-cent, and, in the second place, what effect his vote will have upon his re-election. Thus the principles of legislation become very much simplified, and thus it happens that it is comparatively so much easier to govern than it is to run a grocery store.

Moving in the Manufacturing Line. the Cadillac News.

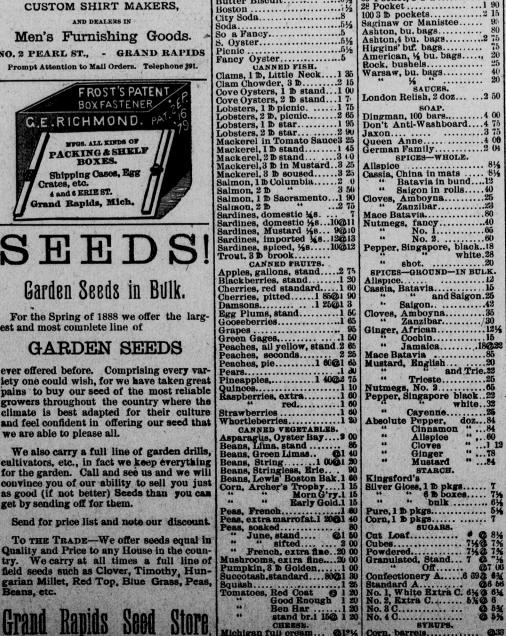
The meeting of the Cadillac Business Men's modiation, held last evening, was an un-ually interesting and important one. by mon of the importance and value of the streat that came before it for consideration. One important item, was an important pro-sition from H. T. Johnson and B. Barrett to fabilish a ssh, door and blind factory here, stock to the amount they will be willing to the the business. Almost one-third of a ampunt was immediately subscribed, and that the remaining shares can be easily meed. Meesrs. Johnson and Barrett are in the line which they contemplate start-

ported that the Dunham crate fac-iving orders far beyond their ca-l, and the members of the Manu-lommittee were instructed to inves-nativer with a view to assisting in on of the business, if it seemed de-

am and F. S. Kie the Transportation Committee, and were instructed to visit Toledo and Rapids, and obtain the best possible mice on lows to Casillao, from points G. R. & I., and the T., A. A. & N. M.



71 CANAL ST.

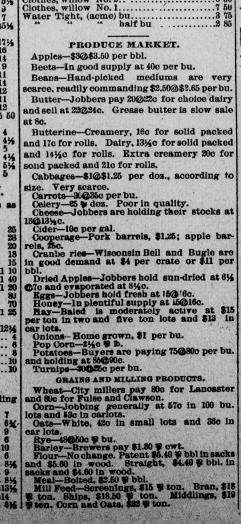


CRACKERS.

Church's Taylor's G. M... Dwight's Sea Foam. Cap Sheaf. Ke loss in 5 b

.51/2

orn, barreis..... orn, ½ bbls..... orn, 10 gal. k'gs.....





Rums, Ohio; Edgar A. Steele, Kalamazoo; C. F. Streichert, Saginaw; W. W. Todd, Adrian; innamonii H Grand onium Mac C. B. Vanderpool, Hamilton; C. Vining, Lake View; J. L. Wallace, Kalamazoo; E. Walling, Coopersville; W. W. Welsh, Mus-kegon; P. T. Williams, Grand Rapids; Wm. G. Williams, East Lake; H. W. Grand Rapids & Indiana.

 Cera Flava
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 Coccus
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 Cassia Fructus
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 Centraria
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 Centraria
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 Choroform
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 Chloroform, Squibbs
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 Chloroform, Squibbs
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 Chloroform, Squibbs
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 Chloroform, Squibbs
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 Chorofurs
 100
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 Cinchonidine, P. & W
 150
 0

 Cinchonidine, Georan
 80
 0

 Corks, list, dis. per
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 0

 Creta, (bbl. 75)
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 0

 Creta, (bbl. 75)
 60
 0

 Creta Rubra
 0
 0

 Crocus
 220
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 0

 Cupri Sulph
 66
 0

 Upp
 100
 0

 Cera Flava..... opaiba . ubebae ... 90@ 1 00 .15 00@15 50 All Trains daily except Sundny. GOING NORTH はの Exechthitos. 90@1 00 1 20@1 30 aultheria We are Sole Agents in Michrom Cincinnati... t. Wayne and Mac inaw Express. ..7:30 p m ..3:40 p m .11:25 a m .10:30 p m. @ 75 55@ 75 75@ 85 50@2 00 90@2 00 75@2 25 Jeranium, 3 Yates, Big Rapids; A. P. Young, Detroit F. J. Young, Detroit. QUOR ossipii, Sem, gal.... ledeoma..... gan for W. D. & Co., Hender-Rapids, Lavendula. H ASSISTANT PHARMACISTS. ginaw express runs through solid. Assistant PHARMACISTS. B. Bertram, Detroit; H. Y. Bodine, Cilo; J. H. Bryan, Charlotte; H. R. Coster, Hol-land; J. A. Crane, Hillsdale; C. Dykema, Grand Rapids; C. K. Esler, Grand Haven A. J. Gies, Detroit; A. B. Howard, Kent City; H. N. Jenner, Allegan; J. H. Jud-son, Otisville; Otto Klemink, Grand Rap-ids; C. E. McCauly, Cedar Springs; Geo. E. McAvay, Muskeron: L. Pattitt, Coday son County, hand-made MILWAUKEE, Wis:, Oct. 20, 1887. 7:00 a. m. train has chair car to Traverse City. 11:30 a. m. train has chair car for Petoskey and Mack naw City. Ph. Best Brewing Co., Milwaukee, Wis.: entha Piper entha Verid GENTLEMEN—I have used in my family and practice the Liquid Extract of Malt and Hops, known as The "Best" Tonic, with haw City. 5:05 p. m. train has sleeping cars for Petoskey and fackinaw City. rhuae, gal..... SEND Cincinnati Express. Conservation South 7:15 a m Concinnati Express. Cincinnati Express. Cincinnati Express. Cincinnati Express. Traverse City and Mackinaw Ex. 11:45 a m Cincinnati Express. Traverse City and Mackinaw Ex. 11:45 p m 7:15 a m Traverse City and Mackinaw Ex. 11:45 p m 5:00 p m train has woodruff sleeper for Cincinnati. 5:00 p m train has Woodruff sleeper for Cincinnati. 5:00 p GOING SOUTH. SOUR MASH WHISKEY, Liquida, (gal. 35) Mich., AND osae, 3.... McAvoy, Muskegon; I. Pettitt, Cedar Springs; O. Schmidt, Detroit; R. A. Servis, bina. __AND ___ Hart; Geo. E. Wallace, Allegan; C. S. Whitfield, Grand Rapids; C. K. York, De antal Muskegon, Grand Rapids & Indiana. safras 0 65 0 65 0 1 50 400 50 0 60 150 20 inapis, ess. 3. faction to patient and physician. iglii. Druggists' Favorite Rye Whisky, and The next meeting of the Board will be held in Detroit the first week in July. J. H. THOMPSON, M. D. opt at Bridge street depot 7 minutes la C. L. LOCKWOOD, Gen'l Pass. Age tt 1 POTASSIUM **0**810d Bi Carb......Bi Carb.....Bi Carb.....Bi Carb.....Bi Carb.....Bromide 15@ 13@ 42@ 12@ Annual Meeting of the Berrien County Michigan Central. get Society. Grand Rapids Division. We Sell Liquors for Medicinal Purpose MILWAUKEE, Wis., Oct. 21, 1887. arb. BERRIEN SPRINGS, March 9, 1888. DEPART. lorate, (Po. 20) H 6:15 a m 1:10 p m 10:10 p m 6:50 a m Ph. Best Brewing Co., Milwaukee, Wis.: only. E. A. Stowe, Grand Rapids: ay Express

 3700
 39

 3700
 39

 0
 15

 800
 10

 700
 9

 2500
 28

 1500
 16

 DEAR SIR-The Berrien County Pharmaone centical Society met at Benton Harbor on March 7, with a large attendance. The following officers were elected for the ensu-ARRIVE We Give Our Personal Attention to . 6:00 a m . 3:00 p m .10:15 p m . 5:30 p m Rapids Expres Mail Orders and Guarantee Satisfaction "Daily. All other daily except n on Atlantic and Pacific Exp throit. Parlor cars run on D upids Express to and from D lphate po President—Henry Kephart, Berrien Spgs. First Vice-President—W. A. Ward, Eau RADIX. by All Orders are Shipped and Invoiced the the and racine express tr lor cars run on Day Exp ess to and from Detroit. t Detroit with all through Lanada Southern Div.) LES. Gen'l Pass. and Ticke DERIS, Gen'l Agent. conitum RECORD, ame day we receive them. nd Vice-President-Geo. S. Recoby, cket Agt., Chicago. St. Joseph. Secretary and Treasurer—John A. Gibbs, RETURN Galamus.... Gentiana, (po. 15)... Giychrrhiza, (pv. 15). Hydrastis Canaden, ,po. 50)... Hellebore, Alba, po. Inula, po.... Ipecac, po.... Iris ploz (po. 20@22).. Jalapa, pr... Maranta, ¼s... Podophyllum, po... Bhei CHAS. H. NOR Lycopodium Macis. Liquor Arsen et Hy-drarg Iod. Liquor Potass Arsini-tis. Magnesia, Suiph, (bbi 12). Mannia, 8, F. Morphia, 8, P. & W 2 enton Harbor. Lake Shore & Michigan Southern. Benton Haroor. Executive Board—Wm. Runner, Buchan-an; H. M. Dean, Niles; B. Brown, Stevens-ville; B. Hinchman, Sawyer; S. D. Wal-SEND IN A TRIAL ORDER. MILWAUKEE, Wis., Oct. 21, 1887. Kalamazoo Division. @ 27 Ph. Best Brewing Co., Milwaukee, Wis.: GENTLEMEN-I have used The "Best" Tonic in my own family and in my prac-10@ 12 len, Watervliet. Hazeltine Yours respectfully, HENBY KEPHART. Proprietary Medicine Men Aroused eut..... me time ago Assemblyman J. Wesley a, of New York, introduced a bill in Jbany Legislature making it unlawful te manufacturers of proprietary medi-to sell them unless they should first I to the State Board of Health the MAIL ica, (po. 20) lux Von nguinaria, (po. 25). rpentaria & Perkins COMBINED Detroit, Grand Haven & Milwaukee. ilax, Officinalis, H @2 00 Leaves. 10:55 p m 10:30 a m 3:50 p m Arrives. 9:30 p m .10:30 a m . 8:35 p m to the State Board of Health the dis of the ingredients composing them. was a further, requirement that none so medicines should be sold unless the s containing them should each have d upon the wrapper in the English age a statement of the ingredients. cillae, (po. 35)..... ymplocarpus, Foe-tidus, po...... Drug Co., HAZELTINE & PERKINS 11:00 a.m 1:10 p m 5:10 p m upon or a statement of ornary 28, the committee on pro-red in opposition to it Dr. R. V. and in opposition to it Dr. R. V. and in opposition to it Dr. R. W. Pen-tred in opposition to the W. Pen-tred in opposition to the weight of the theory submittee ix Burgun... lumbi Acet.. 5:25 a m Plumbi Acet.... Pulvis Ipecac et opii.1 Pyrethrum, boxes, H & P. D. Co., doz.... Pyrethrum, pv..... Cuassing 5:40 a m 7:45 a m (po. 20).....). GRAND RAPIDS, MICH. Grand Rapids,

MALT & HOPS FOR SALE BY ALL DRUGGISTS

CHICAGO, Dec. 6, 1887. Ph, Best Brewing Co., Milwaukee, Wis.: GENTLEMEN-I have had the pleasure of examining and testing the qualities of The Hops, known as The "Best" Tonic, with the most satisfactory results. I consider the Malt Extract the most valuable of all of with its medicinal qualities, and cordially the Mail Extract the most valuable of all of with its monental qualities, and especially adapted recommend it to those, who, by reason of nervous exhaustion, find it necessary to re-feebled digestion. The "Best" Tonic I be sort to Tonics and extra nutrients. A whose the source full before and extra nutrients. lieve fully equal to the best imported Malt Extract, and I am confident will give satis-creases the appetite and improves digestion: administered upon retiring at night, has the effect to produce most tranquil sleep.

> Respectfully, J. HARVEY BATES, M. D.

MILWAUKEE, Wis., Oct. 26, 1887. Best Brewing Co., Milwaukee, Wis .:

DEAR SIRS-I thankfully received the DEAR SIRS—I thankfully received the two bottles of your Concentrated Liquid Ex-tract of Malt and Hops, and am impressed with the value of this good and nutritive preparation. It is really a highly nutritive Tonic and remedial agent in building up a weak constitution, strengthening the nerr-ous system, and a valuable substitute for solid food, particularly if given after dis-eases, in cases of injuries of the body, and especially when the appetite is diminished. It will be difficult to find a better Tonic than the "Best," and I cheerfully teatiff tice, ever since it was brought to my atten-tion by the Phillip Best Brewing Co., and am free to say that I believe it to be the most palatable and useful of the Malt pre-parations I have used. It will be difficult to find a better Tonic than the "Best," and I cheerfully testify that it is of great value in the treatment of all kinds of weakness and diseases. I pre-fer it to any imported Malt Extract. Very Respectfully,

M. OHLBWANN, M. D.

Mich.

IRUG .

For Sale By

WM. Fox, M. D.

Yours truly,

n preference to that of any other make. J. R. MCDILL.

of any preparation of Malt, and that from its prompt and reliable effect, I prescribe it

DEAR SIRS-I take pleasure in stating hat your "Best" Tonic is the most palatable

HIS FIRST TRIP OUT. NOTICE, March 6, 1888.

TTOR TRADESMAN-The question has curred to me why "White Wings" w weary, and I have at last disthe reason. The family of "White gs" were never traveling men and for on could not become so terribly tired as the song dedicated to them makes thers. For four weary hours last night did I lie in my bed listening to the oft-reed and fearfully strained strains of this allad, and to-day it has been imperatively ary for me to bridle my tongue, lest in reply to some civil interrogatory from a customer I should reply, "My dear sir, my name is not W. Wings, and I do grow weary."

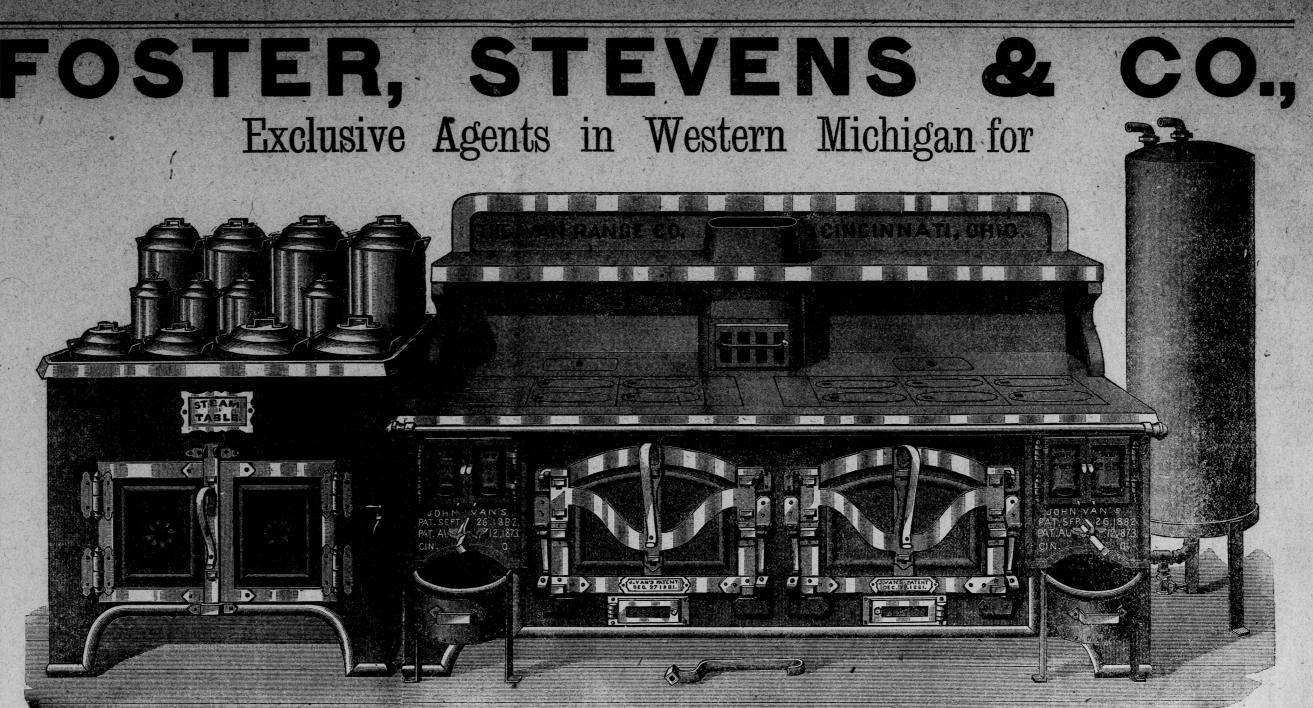
This is a very peculiar town in which my tent is now pitched. There is not a poor building in the place, and an air of thrift, comfort and push pervades it as thoroughly as does the odor of horse in a glue factory. Every man, woman and child seems to be busy, and all are well and even luxuriously sed. There is but one vacant store in the place and that is being vacated to-day, while many new buildings are in course of crection

I called on John Push & Co. this morning, and the interior of their store would do credit to Grand Rapids. I noticed a very peculiar appearance of the book-keeper's desk, and could not, for a long time, discovor the cause. As I glanced at an unused shelf overhead, I saw at orce what was the matter. There were piled a miscellaneous ssortment of books-ledgers, cash-books, iournals, etc.-but the desk had not one up on it, and, as I glanced at the open safe, I saw that the usual receptacle for books was filled by a large strong box.

Mr. Push wanted quite a lot of goods, but I was somewhat timid about selling him, as I did not know his rating and the utter lack of book-keeping facilities put me on my guard. So, during our talk, I quoted him the stiffest 90-day prices I had in my grip, and acted more as though I was around mere to pass away time than to sell goods as if my pie and potted turkey depended on the number of order-blanks I filled in a week.

"Mr. Push," said I, in a careless, Vanderbiltian tone of voice, during a pause in the conversation, "I don't wish to seem inquisitive, but would you mind revealing your inmost soul to a lonely wayfarer by informing me by what system of gigantic brain work you keep your books? As a general thing, I make it a practice to keep my watch out of other people's pawn-shops, but you will pardon my curiosity in this instance, I am sure."

"Certainly; my dear sir; with the greatest pleasure," replied Mr. Push. "It is not at all a secret. The immense memory which you impute to me I do not possess-no more than I do a set of bosks. Neither is necessimplest, most profitable and least productive of annoyance and loss of sleep in the world. In the first place," he continued, with a ouizzical glance at me and the high prices he had jotted down on a piece of wrapping paper as I gave them, "when we buy a bill of goods of a salesman we say nothing about time, terms, etc., but get his lowest cash quotations, order what we need no more than we can use-take a orandum of the order, and pay spot When the goods arrive, they are cked up with the mem. and, if O. K., the bill is filed away and the mem. destroy-That is easy enough, you see." "Yes, simple as I am," I gasped; "but how about your customers and their little song, 'Tack It On the Wall, where the Sun Will Fade It Out?"" Will Fade It Ont?"" "That is the easiest portion of our busi-ness, my dear boy," he affectionately re-plied. "Four years ago, those books you see up there were filled from end to end with open accounts—some good as the wheat and more as bad as possible. To-day, we haven't a collectable dollar outstanding. We determined, at that time, to adopt a new plan. We formed a mutual trust—not the kind which robs the poor and fills the cof-fers of the rich, but a trust which works both ways, and it's a poor one that won't. kind which robs the poor and fills the cof-fers of the rich, but a trust which works both ways, and it's a poor one that won't. One day, after my partner and I had talked the matter over with our competitors and persuaded them to agree to it, we called a public meeting of our customers and neigh-bors, and made the proposition to them that if they would agree to pay us cash for their purchases in the future, we would sell to them at a net profit of 3 per cent. Most of them accepted the proposition, and the tend-beats we have frozen out, while the town has increased 50 per cent. in popula-tion since. By the way, did you notice that stock of groceries being moved out down yonder? Well, that man came here four months ago, thinking he would have a pic-nic and all the trade by selling goods on medit. At first, the citizens wanted to tar and feather him, but we merchants advised against such a proceeding, and to-day he has got about a wagon-load of goods and no money out of a \$4,000 stock. He got hots of trade from outside ,but—he's [gone up." And a smile hovered around his mouth, while he hummed the air, "See, the Conquered Merchant Goes," softly, under d Merchant Goes," softly, under walketh upon the playful tack with the agile end of a mule, "I g me to cut a trifle, afyou will be at leisure ill call around and



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