

The Michigan Tradesman.

VOL. 5.

GRAND RAPIDS, WEDNESDAY, APRIL 4, 1888.

NO. 237.

FERMENTUM!

The Only Reliable Compressed Yeast. Handled by a Majority of the Grocers and Bakers of Michigan. Send for samples and prices. L. WINTERITZ, State Agent, Grand Rapids.

STEAM LAUNDRY,

43 and 45 Kent Street, STANLEY N. ALLEN, Proprietor. WE DO ONLY FIRST CLASS WORK AND USE NO CHEMICALS. Orders by mail and express promptly attended to.

W. H. BEACH,

Dealer in GRAIN, SEEDS, BALED HAY, MILL FEED, and PRODUCE. In Car Lots.

HOLLAND, - MICH.

JACOB BROWN & CO.,

WHOLESALE Furnishing Goods and Notions. Manufactures of Lumbermen's Supplies a Specialty. WE CARRY A FULL LINE OF ALASKA SOCKS AND MITTENS. 193 and 195 Jefferson Ave., Cor. Bates St., DETROIT, - MICH.

BELKNAP

Wagon and Sleigh Co. MANUFACTURERS OF Spring, Freight, Express, Lumber and Farm WAGONS! Logging Carts and Trucks Mill and Dump Carts, Lumbermen's and River Tools. We carry a large stock of material, and have every facility for making first-class Wagons of all kinds. Special attention given to Repairing, Painting and Lettering. Shops on Front St., Grand Rapids, Mich.



KATON & LYON,

Importers, Jobbers and Retailers of BOOKS, Stationery & Sundries, 20 and 22 Monroe St., Grand Rapids, Mich.

Jaxon

ANTI WASHBOARD SOAP. This soap may be used in ANY WAY and for ANY PURPOSE that any other is used, and will be found to excel all in cleaning qualities, but if you will FOLLOW DIRECTIONS. which are plain and simple much rubbing, and consequently much labor and wear of clothes, will be saved. The peculiar property possessed by our soap is that of loosening and separating the dirt without injuring the fabric, instead of eating up the dirt and thereby rotting the cloth. Ask your wholesale grocer about our SPECIAL OFFER. It makes retail profit very satisfactory.

Central City Soap Co.,

JACKSON, MICH.

HEXTER & FRIEDMAN,

Manufacturers of BUTTERINE. Office and Factory; 231, 233 Michigan St., CHICAGO, - ILL. WHOLESALE AND RETAIL COAL and WOOD. E. A. HAMILTON, Agt., 101 Ottawa St., Ledyard Block. Telephone 909-1 R.

COAL

Present Prices: Stove, No. 4 and Nut, \$8.00 per ton Egg and Grate, \$7.75 per ton. We are agents for Brazil Block Coal. The best and cheapest steam coal in the market. Grand Rapids Ice & Coal Co., OFFICE 52 PEARL ST.

CHAS. A. COYE

MANUFACTURER OF Horse and Wagon Covers, Awnings and Tents, Flags and Banners, Oiled Clothing, Feed Bags, Wide Ducks, etc. Telephone 106. 73 CANAL ST., - GRAND RAPIDS.

Voigt, Herpolsheimer & Co.,

Importers and Jobbers of DRY GOODS Staple and Fancy. Overalls, Pants, Etc., OUR OWN MAKE. A Complete Line of Fancy Crockery and Fancy Woodenware. OUR OWN IMPORTATION. Inspection Solicited. Chicago and Detroit Prices Guaranteed.

To Cigar Dealers

Realizing the demand for, and knowing the difficulty in obtaining a FIRST-CLASS FIVE-CENT CIGAR, we have concluded to try and meet this demand with a new Cigar called

SILVER SPOTS

This Cigar we positively guarantee a clear Havana filler, with a spotted Sumatra Wrapper, and entirely free from any artificial flavor or adulterations. It will be sold on its merits. Sample orders filled on 60 days approval. Price \$35 per 1,000 in any quantities. Express prepaid on orders of 500 and more. Handsome advertising matter goes with first order. Secure this Cigar and increase your Cigar Trade. It is sure to do it. GEO. T. WARREN & CO., Flint, Mich.

COUPON PASS BOOK.

Combines the Advantages of a Pass Book and the Coupon System. PRICE LIST. 20 Coupon Pass Books, \$1 00 50 " " " " 2 00 100 " " " " 3 00 250 " " " " 6 25 500 " " " " 10 00 1000 " " " " 17 50 Money can be sent by postal note or post-office or express order. E. A. STOWE & BRO., Grand Rapids, Mich.

RAGS, RUBBERS, BONES & METALS

BOUGHT BY Wm. Brummeler, JOBBER IN TINWARE, GLASSWARE and NOTIONS. TELEPHONE 640. 79 Spring St., - Grand Rapids.

SEEDS

We carry a full line of Seeds of every variety, both for field and garden. Parties in want should write to or see the GRAND RAPIDS GRAIN AND SEED CO. 71 CANAL STREET.

JURGENS & BRO.

ELECTROTYPERS. PHOTO & ZINC ENGRAVING. LEADS, SPOOLS, BRASS RULES, WOOD AND METAL FURNITURE. Sole agents for Chicago Brass Rule Works for States of Michigan.

ASK FOR

ARDENTER MUSTARD BEST IN THE WORLD. EDMUND B. DIKEMAN THE GREAT Watch Maker and Jeweler, 44 CANAL ST., Grand Rapids, - Mich.



ESTABLISHED 1866. BARNEY BROS.,

159 So. Water Street, Chicago. We do a General Commission Business and offer as inducements twenty years' experience and clear record. The best equipped and largest salesroom in the business in this city. Ample storage facilities—full 20,000 feet of floor space in the center of the best market in the West. Ample capital and first-class references on file with THE TRADESMAN. Write us if you wish information, whether to buy or sell. It will cost you nothing. BARNETT BROS.

J. E. FELDNER & CO.,

CUSTOM SHIRT MAKERS, AND DEALERS IN Men's Furnishing Goods. NO. 2 PEARL ST., - GRAND RAPIDS. Prompt Attention to Mail Orders. Telephone 881. Offer No. 174. FREE—To Merchants Only: An elegant Carving Set (knife, fork and Stegl), in satin-lined case. Address at once, R. W. Tansill & Co., 55 State St., Chicago.

MAGIC COFFEE ROASTER

The most practical hand Roaster in the world. Thousands in use—giving satisfaction. They are simple, durable and economical. No grocer should be without one. Roasts coffee and pecans to perfection. Send for circulars. Robt. S. West, 150 Long St., Cleveland, Ohio.

PRODUCE!

We should be pleased to open correspondence with anyone having APPLES, POTATOES, ONIONS, BEANS, DRIED FRUITS and other Country Produce to offer. CAR LOTS A SPECIALTY. Consignments will receive our best attention. We are willing at all times to make liberal advances when drafts are drawn with bill lading attached. Goods sold on arrival or held as per request of shipper. S. T. FISH & Co., Commission Merchants, 189 So. Water St., Chicago, Ill. Reference—First National Bank, or any Wholesale Grocer here.

WANTED.

Butter, Eggs, Wool, Potatoes, Beans, Dried Fruit, Apples and all kinds of Produce. If you have any of the above goods to ship, or anything in the Produce line let us hear from you. Liberal cash advances made when desired. Earl Bros., Commission Merchants, 157 South Water St., CHICAGO. Reference: FIRST NATIONAL BANK, Chicago. MICHIGAN TRADESMAN, Grand Rapids.

SEEDS!

A FULL LINE OF Field Seeds AT JOBBING PRICES. Drop Card for Price List. C. AINSWORTH, 76 So. Division Street, GRAND RAPIDS, Mich. Telephone 807.

SOAPS!

They Please Everybody. BEST FAMILY, HEADLIGHT and LITTLE DAISY. SOAPS are conceded by all to be the best soaps ever sold in Michigan. Commendations are coming in daily. Send for price list. Grand Rapids Soap Co.

SEEDS

Field and garden seeds of every variety. MAMMOTH CLOVER, MEDIUM CLOVER, TIMOTHY, ALSIKE, ALFALFA. We carry a complete stock of garden seeds and GARDEN IMPLEMENTS. A box of garden seeds containing 200 So. papers delivered to you for \$1. Send for price list of garden seeds. Alfred J. Brown, Seedsman, GRAND RAPIDS, Mich.

FISHING FOR GROCERIES.

Written for THE TRADESMAN. As an introduction to the somewhat peculiar narrative of events which I am about to relate, it will be well for me to give a few of the main incidents directly preceding those most pertinent to the pith of the story. As a general thing, preambles are not conducive to the appreciation, by the reader, of the facts related; but, in this instance, I am positive my defection in this regard will be overlooked and the motives therefor appreciated. Alfred Kiniston—or Alf., as he was more familiarly termed—was a merchant. There seems to be nothing particularly startling about this initiatory proposition, nor would there be, had it not been for the fact of his location, combined with a fair amount of property and the all-important and absorbing circumstance of being a single man. His place of business was a rather pretentious wooden building on the main street of one of our thriving new towns. The building was two stories in height and, on the lower floor, Kiniston sold his goods, transacted his business and slept, while he rented the upper floor as a means of adding to his already comfortable income. For two years past, the rental had been paid by a maiden lady of an indistinct and doubtful age, and, to all outward appearance, of undoubted respectability. This tenant had one great hobby—it might be called a failing, for a woman of her years ought to know better—and that was to obtain an opportunity for throwing off the garb of single-blessedness and donning the robes of the matron. Her prospects were very poor for reaching the coveted goal of Hymen. She was not at all overpossessing in appearance—in fact, quite the reverse. A long, bony, angular face, lacking all the essentials of fascination, surmounted by a false frizz of crinkly hair, and a form equaled only by a Kentucky rail for sparseness and length, made up a *tout ensemble* not particularly endowed with nature's graces and charms. Besides the lack of personal attractions, Miss Nippen had no allurement for fortune-hunters in the form of wealth. She was poor to the verge of poverty, and how she managed to eke out her lonely existence was a matter of much conjecture among her neighbors. However, promptly at the expiration of each month, Miss Nippen paid her rent and Alf. Kiniston was content to give her a receipt and ask no questions. On any and every possible occasion, Miss Nippen made overtures to Kiniston in a modest yet matrimonial way, while he as assiduously endeavored to avoid them. When she chanced to make her little purchases of supplies and no one was present, Miss Nippen, during the pauses in the business conversation, would throw out delicate hints with reference to the loneliness of single life, and how much more satisfactory was the unity of two congenial souls in wedlock, always insinuating that her own would be a happy companionship for Kiniston. Matters had been proceeding in this manner for about two years, and Alf. Kiniston had begun to look upon the semi and tri-weekly love-making of Miss Nippen as a matter of course, while her purchases of provisions grew gradually smaller and of less costly brands, and finally ceased altogether. This fact was remarked by Kiniston, but he attributed it to disappointment at her unsuccessful angling for him and that, through pique, Miss Nippen had gone elsewhere to trade. About two months after the withdrawal of Miss Nippen's trade, Howard began to notice the loss of various articles of merchandise. It was customary with him to watch the stock, in order not to be out of any particular class of goods when called for, and somehow the stock seemed to go faster than the receipts of the cash drawer would warrant. In vain did he watch his two clerks, supposing one of them was doing the pilfering. In spite of marked devices, neither of them was caught, and Kiniston finally decided upon remaining awake one night, thinking thus to discover the culprit. His efforts in this way were partially rewarded. About two o'clock in the morning, just as Kiniston had about decided that it was of no further use to keep awake, he heard a slight rustling noise in the front part of the store. Silently and softly he made his way to where the sound seemed to come from and saw, with a great deal of consternation and wonder, a package of coffee apparently sailing, balloon-like, toward the ceiling. The coffee did not appear to be attached to anything, yet it followed a direct course and acted as if it knew what it was about. Suddenly it disappeared—where, Kiniston could not tell, for the light in the store was very dim. Kiniston felt a chilly, creeping sensation in close proximity with his backbone, as the coffee sailed majestically and mysteriously upward, and he was much too surprised at the unusual spectacle to attempt any reclamation of his vanishing property. He was not a timid man, however, and he determined to await developments. In a few moments, the mysterious exit of the coffee was explained. A sudden flash of light from overhead revealed a trap-door in the floor, put there for some unexplained reason by the original owner and, as Howard had supposed, securely fastened from below. Down through this aperture came dangling a fish-line, to the lower end of which was attached a hook and a heavy piece of lead. The use of the hook was plain, but the object of the sinker was not so easily definable, until he saw an arm above begin to move slowly, the line commenced to follow its motions, while the heavy piece of lead made it possible for the angler to throw the hook at almost any object within the range of the trap. This time, the sportsman above seemed to have a longing for tea, for the line was fastened to an open tea-caddy and it, like its neighbor, the coffee, went up. In a few moments the caddy returned, the party above evidently having taken out a quantity sufficient for present requirements. Presently the fisherman above seemed to desire another variety of fish, for the bait was changed and the line came down with a very ingenious contrivance fastened thereto, somewhat resembling a grappling-iron in shape. The line was given a dexterous twist, the grapnel settled down over a can of tomatoes among a pile on the counter, and it went up to join its fellow-groceries. By this time, Kiniston had grasped the situation, but not in time to do likewise with the fish-line. And, as these seemed to be the only supplies the "Lone Fisherman" above needed, the trap was closed noiselessly and Kiniston sat down to think the matter over. "So," he thought, "this is why Miss Nippen hasn't bought anything lately. Well, by George, it seems to be a good investment for her—six dollars a month for rent and groceries thrown in—no, not thrown in; hooked in! Well, if that isn't the queerest dodge!" And Kiniston, overcome by the ludicrousness of the thing, shook with laughter as he thought of the aerial voyage of the groceries. Kiniston was in a quandary. Miss Nippen, he knew, was terribly poor, with no means of support and, being a tender-hearted fellow, he was very loth to expose her plan for obtaining a livelihood, which would make her name a by-word. For, to tell the truth, Howard had always entertained a secret regard for the lady in question, and had often thought that, were it not for the fact that the neighbors would say she did the marrying, he could do worse than to make her Mrs. Kiniston. The more he pondered, the more entangled he became as to the best way of stopping the thefts and let Miss Nippen know of his discovery. Strange to relate, the knowledge of her dishonesty did not lessen Kiniston's regard for Miss Nippen. He knew that she was very proud and had often remarked to his friends, in their surmises as to her resources, that he believed she would steal before she would beg, thinking the latter the less disgraceful of the two. But he did not imagine, for an instant, that the truth of his words would be brought home to him in so startling a manner. In the first place, Kiniston determined to investigate the lady's habitation and prove to himself that actual want had brought her to this low ebb. Accordingly, he watched his opportunity and, one night not long after the fishing episode, Miss Nippen went out to call on a sick neighbor. The store was closed early and, with the aid of a friendly ladder, Kiniston made an informal call on the lady in her absence, by way of the trap door in the store. To say that Kiniston was moved to pity by what he saw would be to but feebly express his feelings. The rooms, of which there were three, were utterly destitute of furniture, with the exception of an old, rickety rocking-chair, a cook-stove and a dilapidated box which served for a china-closet as well as table. Evidently, Miss Nippen was at the end of her financial rope, and had sold everything to maintain life. It was simply horrible, to Kiniston's mind, to think of a woman brought to such straits in a civilized community, knowing, as he did, that the lady had a brother who was financially well fixed, residing on a fine farm only a few miles distant, and it was currently rumored that this brother had actually turned her out of doors, saying that he couldn't afford to keep her and advising her to earn her living by taking in washing. Kiniston made up his mind, on the spot, that he would imprison Miss Nippen, but in a home where he would be master instead of jailer. Kiniston wanted to have a little joke on Miss Nippen, and extract a small amount of fun as a slight recompense for the groceries; but how to accomplish this without injuring her feeling and making an enemy of her, he did not know. At last, Kiniston hit upon a plan. That night, he read and answered correspondence until long after bed-time, and then turned down his light and awaited the appearance of the nocturnal fish-line. It came at about the same hour as upon the former occasion and a can of dried beef went up to Miss Nippen's larder. As the line came down for a second load, Kiniston, keeping care-

fully concealed, hastily attached a note, which he had in readiness, thereto, and that, together with a box of matches, for Miss Nippen had become very expert, was hauled up. A faint scream was heard from above and the trap door was shut quickly. The note was as follows: DEAR MADAM—I have, by chance, discovered your most unfortunate mode of obtaining food. For your sake, whom I most highly respect, and knowing your dire necessity, I will not reveal this to Mr. Kiniston, in case you at once leave this place and go to your brother, who is abundantly able and should support you. A CLERK. Kiniston had no means of ascertaining the first effects of the note, but the next day Miss Nippen informed him that she was going away and what furniture she owned would be left as part security for the two months' rent in arrears, and this she would pay as soon as possible. When she had gone, Kiniston went busily to work on his new idea. In a short time, the apartments above the store had been furnished in a style far superior to anything in the unpretentious little town and, when all was ready, Kiniston made a trip to the neighboring town in which Miss Nippen had taken refuge with her brother. To her surprise, Kiniston did not come with a warrant but a proposal of marriage. Miss Nippen hesitated considerably before she accepted it, but she was so desperately in need of a home, through her brother's stinginess, that she finally said yes, and a quiet little wedding followed, suitable to the age of the contracting parties. It was a pleasant surprise to Mrs. Kiniston when her husband brought her to her old home, newly-furnished, and the bitter was mingled with the sweet as she thought of the disgraceful acts to which she had been driven in those very rooms. She determined, however, by her devotion and economy, to make up to Kiniston his losses and, in time, when she had shown him how good a housekeeper and wife she could be, reveal the episode to him, relying on the clerk's generosity in not exposing her. At the end of six months, if you had offered single-blessedness to Kiniston, he would have refused it scornfully. His wife was a jewel, and he saved more money and made more than before marriage, through her care and forethought. Besides, there was the comfort of having someone to look after his welfare and darn his socks. "Alf., my dear," said Mrs. Kiniston to her husband one evening, as they sat in the cozy sitting room, "I have a very painful and embarrassing confession to make. I—" "My dear wife, not another word. I know all about it, and had you never been brought to such a pitiful position compelling you to fish for your daily bread, you would never have caught me, as you did the night I fastened the note to the hook." I need write no further of this strange courtship and wedding. Mr. and Mrs. Kiniston lived to see a sturdy son and graceful daughter grow up, and no two people could be more devoted to each other, as they journeyed, hand-in-hand, down their smooth pathway in life. RELIUS. A proposal is before the New York Legislature to hold a national convention of delegates from the State governments to devise a uniform marriage law. The example set by the conference to arrange about the extradition of criminals furnishes a precedent. But the proceeding is of very doubtful expediency, and even is open to objection as unconstitutional. The National Constitution provides that "No State shall, without the consent of Congress ** enter into any agreement or compact with another State." The evident intention of the Constitution was to make the National Government as much as possible the medium of communication between the several states, and to transfer to its care all those matters which the states could not manage each for and by itself. If, as seems to be the case, the marriage laws of the country require uniformity to be effective, then amend the Constitution by transferring the subject to the National legislature and courts. But do not set precedents which always tend to separatist and secessionist movements in any kind of federal government. Sad but True. From the Chicago Herald. There has not lived a man of Gould's financial talent and success of whom it might be said that his check was good for millions, while his word was not worth a nickel. Russell Sage is just now playing the game of Gould's friend. Cyrus Field was the last man to lose five millions trying it. PERFECTION SCALE The Latest Improved and Best. DOES NOT REQUIRE DOWN WEIGHT Will Soon Save its Cost on any Counter. (GEO. C. WETHERBEE & CO., Detroit. For Sale by HAWKINS & PERRY, Grand Rapids. McCausland & Co., E. Saginaw and by Wholesale Grocers generally. Send for This Graded Catalogue.

ASSOCIATION DEPARTMENT.

Michigan Business Men's Association. President—Frank Hamilton, Traverse City. First Vice-President—George W. Jones, Grand Rapids.

The following auxiliary associations are operating under charters granted by the Michigan Business Men's Association:

- No. 1—Traverse City B. M. A. President, Geo. W. Jones, Secretary, L. Roberts. No. 2—Lewiston B. M. A. President, N. B. Blain, Secretary, Frank T. King. No. 3—Sturgis B. M. A. President, H. B. Chas. Secretary, Wm. J. Johnson.

Beware of Bogus Collection Agencies.

A Decatur, Ill., dispatch of March 28 records the following: "A. E. Smith came to Decatur from Springfield, Ill., two months ago and established 'Smith's Bad Debt Collection Agency'."

Jas. Broderick, the Summit City merchant, was in town last week and called at THE TRADESMAN office to ascertain the standing of a so-called collection agency doing business on Dearborn street, Chicago.

THE TRADESMAN has no sympathy for any merchant who will patronize a Chicago swindler in preference to invoking the aid of a local organization to secure collections and protection.

The TRADESMAN does not wish to be understood as being prejudiced in favor of any particular form of local organization.

From the "Artful Dodger."

DEAR SIR—The last issue of your paper contained an editorial stating that the pure food bill as introduced by the recent convention in Washington and now pending in Congress is a bill formulated by me and introduced previous to the late convention's meeting.

It is doubtful if we secure the passage of a bill this year, on account of the pressure of other bills and other bills which have precedence over the way to the satisfaction of that good work has been done and that the measure is in line for enactment as soon as could be expected.

Admitting Ladies to Membership. BATTLE CREEK, March 30, 1888. DEAR SIR—At our last meeting a lady's name was proposed. The Secretary was instructed to ask the State Secretary if ladies were eligible to membership in the Business Men's Association.

Bardware.

These prices are for cash buyers, who pay promptly and buy in full packages. AUGERS AND BITS. Ives, old style, dis 60

Association Notes. Wm. Mieras, Secretary of Grand Haven B. M. A. No. 52, in sending in dues on two additional members, writes: "Our Association is booming."

Allegan Gazette: Last night the Business Men's Association held a meeting here and, instructed M. T. Ryan to send notice that the requisite money is ready.

As Viewed by a New Recruit. W. S. Powers, Secretary of the newly-formed Nashville B. M. A., contributes to the Nashville News an admirable exposition of the objects of the Association.

Monthly notification sheets are printed and sent to every member through the State, containing a list of all delinquents, inquiries, whereabouts of persons wanted, and a list of those who have been reinstated.

This notification sheet also contains information of projected business enterprises, what great deal of inducement are being offered in different towns and cities.

Concerted action is now being taken to add reliable insurance rates throughout the State, which every business man will appreciate as being at the mercy of the compact insurance rates that have prevailed for so long.

Now that Congress has investigated the subject of "refined" lard until the public is nauseated, THE TRADESMAN suggests that it take up the subject of chewing gum.

A certain Cadillac business man who was terribly exercised over a statement recently made by THE TRADESMAN, claiming that such publication tended to injure the business of the place, has himself done more to injure the standing of the town than a dozen such publications could possibly accomplish.

Bank Notes. Fred K. Baker, Paying Teller at the Fourth National Bank, started for Menominee Monday night, where he will remain several days.

F. L. Fuller, Cashier of the Northern Kent Bank, at Cedar Springs, was in town for a few hours on Saturday. He is greatly pleased over his reception at the hands of Cedar Springs business men and predicts a successful future for his banking establishment.

The physicians having agreed that Mrs. C. A. Hammond's health would never permit her returning to Michigan to live, Mr. Hammond will resign his position as cashier of the First National Bank of Traverse City and join Mrs. Hammond in Colorado.

An excellent example of the saving afforded business men by the abolition of the compact system of fire insurance is exhibited by the lowering of rates on the new Widdicombe block on Monroe street.

I should be ungrateful if I did not pay tribute to you, gentlemen, for the kindly courtesy you have shown your wives and sweethearts in bringing them here this evening. In this respect you are in advance of our associations, which have for some reason debarred the ladies from the enjoyment of such an hour.

BIRD CAGES!

Steel and Iron. COPPER RIVETS AND BURS. dis 50. "A" Wood's patent planished iron. dis 20. "B" Wood's pat. planished iron. dis 20.

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OREGON AND WASHINGTON.

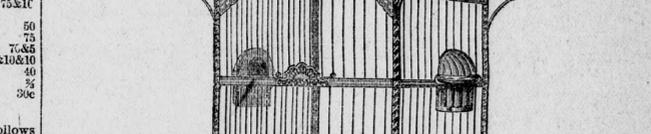
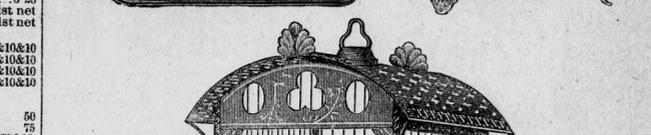
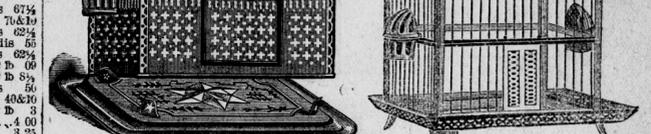
Anyone in want of a first-class Fire or Burglar Proof Safe of the Cincinnati Safe and Lock Co. manufacture will find it to his advantage to write or call on us.

C. M. GOODRICH & CO., With Safety Deposit Co., Basement of Widdicombe Bldg.

PERKINS & HESS DEALERS IN Hides, Furs, Wool & Tallow.

NOS. 132 and 134 LOUIS STREET, GRAND RAPIDS, MICHIGAN. WE CARRY A STOCK OF CURE TALLOW FOR MILL USE.

BIRD CAGES!



JEWETT'S BIRD CAGES.

Send for Illustrated Catalogue, 10 and 12 Monroe St., 33, 35, 37, 39 and 41 Louis St., GRAND RAPIDS, MICH.

SENIOR'S FLOOR PAINT

THIS PAINT is composed of NATURAL MINERAL and HYDRAULIC CEMENT, and will out-wear other pigments. It will cement up the cracks, fill up the pores of the wood and make a hard and serviceable covering.

Senour Manufacturing Co., 2520 and 2522 QUARRY ST., CHICAGO, ILL.

NEAL'S CARRIAGE PAINTS GRANITE FLOOR PAINTS ACME WHITE LEAD & COLOR WORKS

NEAL'S CARRIAGE PAINTS. Re-paint your old buggy and make it look like new for LESS THAN ONE DOLLAR. Eight beautiful shades. Prepared ready for use. They dry hard in a few hours, and have a beautiful and durable gloss.

The Michigan Tradesman.

SOME PECULIAR ORDERS.

Written for THE TRADESMAN.

"A damned piece of penmanship as ever I saw in my life."—She Stoops to Conquer.

Johnny Morgan dashed in the other morning and there was a breezy air about him which told more plainly than words that he was on an errand of importance. He was clad in his usual fashion—that is, his raiment, though not of a style or cut that would grace the drawing room of a Vanderbilt or an Astor, was all that it claimed to be, and served the purpose of covering his rather small body with a larlishness approaching prodigality.

His faded woolen pantaloons had done creditable service to his immediate male ancestor at a time not far remote. His felt hat had descended, an heirloom, from the same source. The shoes which should have protected his feet from the cold and wet did no such thing, and, in my opinion, had ceased performing that useful function long before his female parent had handed them down as an heritage. A Mackinaw shirt of huge dimensions tempered the force of winter's savage blasts, save where in places the cloth was worn through, showing a thin cotton garment underneath.

Rather a poor outfit, you say? Yes, my friend, so it was; but at that time this was of small moment to Johnny Morgan, for he had something of more importance than the mere every-day affairs of life. He carried a scrap of paper, and this it was which gave him such a look of conscious greatness. Approaching the desk, he handed it to Jim, the clerk, who looked it over, heaved a sigh, and then asked me what it all meant. Here is what I at last managed to decipher:

"mister winkle sir mi ole mal peat is in a ofal bad wa he is sik he et 2 mutck ots ples sent bi barer thes thinks a i wil se yu pad 1 ons spyrils nitr 1 ons bitar always 1 ons solfar 2 ons solt petar yors with respect john james morgan"

Here is the translation:

Mister Winkle:
Sir—My old mule, Pete, is in a awful bad way. He is sick. He ate too much oats. Please send by bearer these things and I will see you paid: 1 ounce spirils nitr, 1 ounce bitter aloes, 1 ounce sulphur, 2 ounces salt petre.

Yours with respect,
JOHN JAMES MORGAN.
Johnny receives his things as ordered, and as I have heard nothing from the Morgans since this occurrence, I imagine that the remedies proved effective.

We get lots of that sort of thing. I remember one order in particular which would have knocked me out completely had I not known what class of goods the man wanted. Here it is. I pasted it inside my day-book as a curiosity, and write it just as the letters are made, without reference to what it meant:

bleeh meslur 1 1-2 gr
lose - - 1
stucle one deser
1 lbs of 6 pe corn
naetes
ate box of raured
hehr tacks for en zeele tremey

Not a capital nor a punctuation mark. The note was written with a lead pencil and had been folded so that the creases came in very inconvenient places. I filled the order, and as I never heard any complaint from the customer, congratulate myself that I did fairly well. This is what I sent: 1½ yds. bleached cotton (muslin), 1 yd. lace, 1 doz. coffin studs, 1 lb. 6d common nails and 1 box round headed tacks for inside trimming.

I have received orders for "coff drops." That is a mistake which might easily be made; but the gentleman who wanted "one set coughing handles" went to an extreme the only excuse for which I can find, is the possibility that some patent medicine circular was responsible for the orthography.

Mrs. Jones, honest soul, sent for some corns and some soup one day. Jim, who was in the store alone, sent her a package of hominy and a polite note saying that we had no soup in stock. When I returned, he casually mentioned the circumstance, and I immediately saw that he had misread the dispatch. It is not far to the domicile of the Joneses, so I took what the old lady wanted and made her a call.

I explained that Jim had not long been in the trade, and that there were some points about it which he had yet to learn—the filling of written orders, for instance. I gave the lady her *currants* and *soup* and left her happy.

One of the most singular freaks which has come to my notice of late was a certain performance of Mrs. Blount, who, in writing us a note upon a matter of business, repeatedly referred to her husband as Mr. Blought, and signed her own name correctly in conclusion.

This specimen, the original of which I will enclose for the delectation of the editor, has its own peculiarities and may not be out of place: "1 cuartar pound of cinemant 1 cuartar of papar 5 cants of clovas 25 cants worth of lamons" This is what I sent: ¼ lb. cinnamon, ¼ lb. pepper, 5 cents worth of cloves and 25 cents worth of lemons.

In closing, I will append four items called from what was originally a supply bill, sent from a lumbering camp in Northern Wisconsin to the company's store to be filled. The order included a large number of entries and covered a sheet of foolscap paper. I was written by a man named Ole Peterson, and, as his name would indicate, he was a native of the Scandinavian Peninsula; but whether Swede, Norwegian or Dane, I know not.

This may be looked upon as a fabrication of the brain; but the explanation is simple.

Peterson was fairly conversant with colloquial English, and this it was which he wrote, spelling each word phonetically according to the rules of his own language.

For instance, the Scandinavian "j" like that of the Germans, has the sound of "y" and "h" after "w" is silent. "Dy" together appear to be sounded like our "j", but further than this I cannot say, my knowledge of these things being limited.

10 B Sjake fur Sjante
20 " Oaths
7 y Dyakkerstof ½ Vauldt
Pas-bog.
Which, converted into the English language as we are accustomed to read it, would be:

10 bushels shaker russets (potatoes) for shanty (lumber camp).
20 bushels oats.
7 yards checkered stuff, half wool, (for shirts).

1 pass-book. (This was the last item on the bill).
Of all the ridiculously spelled and worded documents which I have received during my business career, I regret that I have preserved so few; yet from those which I have given I think a general idea may be

formed of one of the trials of a country merchant's life.

Mr. Frank R. Stockton, in his admirable "Story of Viteau," puts these words in the mouth of the man Jasto:

"For you must know that to write requires a knowledge of many things. One must know what letters are needed for a word, what order to put them in and how to make them. Some words need a good many letters, and if the letters in a word are not the right letters, and are not set in a benefiting order, it will be of no use for any man, even the most learned scholar, to try to tell what that word is."

But then Jasto had never attempted to run a store in Northern Michigan.

JOSEPH W. WINKLE.



THOMPSON & MACLAY,

IMPORTERS AND JOBBERS OF

Notions, Hosiery, Underwear, Furnishing Goods, Etc.,

19 South Ionia Street, - GRAND RAPIDS.

No Goods Sold at Retail. - Telephone 679.

REEDER, PALMER & CO.,

Wholesale Boots and Shoes.

STATE AGENTS FOR LYCOMING RUBBER CO.,

24 Pearl St., Grand Rapids, Mich., TELEPHONE NO. 998.

WM. SEARS & CO.

Cracker Manufacturers,

Agents for

AMBOY CHEESE.

37, 39 & 41 Kent Street, Grand Rapids, Michigan.



"Now, John, don't fail to get some of the DINGMAN SOAP. Sister Clara writes that it is the best in the world for washing clothes and all house-cleaning work."

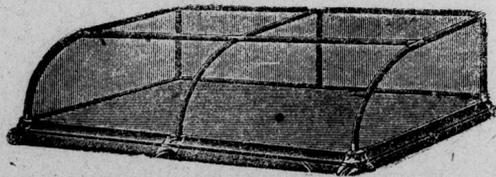
FOR SALE BY

Hawkins & Perry

Wholesale Agents,

GRAND RAPIDS, MICH.

DO YOU WANT A



If so, send for Catalogue and Price-List to

HEYMAN & CO., 63 and 65 Canal St., Grand Rapids.

W. STEELE PACKING & PROVISION CO.

JOBBERS IN

FRESH MEATS.

Stock Yards and Packing House, Grandville Ave.,

Grand Rapids, - - Mich.

C. C. BUNTING.

C. L. DAVIS.

BUNTING & DAVIS,

Commission Merchants.

Specialties: Apples and Potatoes in Car Lots.

20 and 22 OTTAWA ST., GRAND RAPIDS, MICH.

PUTNAM & BROOKS,

WHOLESALE

CANDY

Jobbers In

Oranges, Lemons, Bananas,

NUTS

Dates, Figs, Citrons, Prunells, Etc.

PRICES QUOTED AND CORRESPONDENCE SOLICITED

13, 15, 17 South Ionia Street, GRAND RAPIDS.
13, 15, 17 Railroad Place

BULKLEY, LEMON & HOOPS,

Wholesale Grocers.

IMPORTERS OF

Teas, Lemons and Foreign Fruits.

SOLE AGENTS FOR

"Acme" Herkimer Co. Cheese, Lautz Bros.

Soaps and Niagara Starch.

Send for Cigar Catalogue and

ask for Special Inside Prices

on anything in our line.

P. STEKETEE & SONS,

JOBBERS IN

DRY GOODS,

AND NOTIONS,

88 Monroe St.,

AND 10, 12, 14, 16 AND 18 FOUNTAIN STREET,

GRAND RAPIDS, MICH.

Peerless Carpet Warps and Geese Feathers } A Specialty.
American and Stark A Bags

MOSELEY BROS.,

WHOLESALE

Fruits, Seeds, Oysters & Produce,

ALL KINDS OF FIELD SEEDS A SPECIALTY.

If you are in Market to Buy or Sell Clover Seed, Beans or Potatoes, will be pleased to hear from you.

26 28, 30 & 32 Ottawa Street, GRAND RAPIDS.



RETAIL GROCERS

Who wish to serve their Customers with GOOD COFFEE would do well to avoid Brands that require the support of Gift Schemes, Prize Promises or Lottery Inducements.

—SELL—

DILWORTH'S COFFEE,

Which Holds Trade on Account of Superior Merit Alone.

Unequaled Quality. Improved Roasting Process, Patent Preservative Packages.

For Sale by all Jobbers at Grand Rapids, Detroit, Saginaw, East Saginaw and Bay City.

DILWORTH BROTHERS, Proprietors,

PITTSBURGH, Penn.

MANUFACTURERS!

Contemplating a Change or Seeking a Location

INFORM YOURSELVES

Regarding the prospects, opportunities and advantageous situation of

GLADSTONE, MICHIGAN,

As a site for a manufacturing town.

FREE SITES

Will be given you, whether you be of large or small capacity. As you are doubtless aware, GLADSTONE is the Lake Shipping Port for the Great "Soo" Railway and feeders, and situated as it is on the Little Bay Du Noquette, the finest harbor of deep water on Lake Michigan, offers unparalleled inducements for all kinds of IRON and WOODWORKING industries.

For particulars, opportunities for business, plats and maps, call on or address

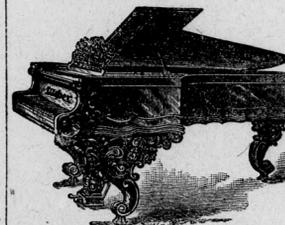
F. W. MCKINNEY,

Agent Sault Ste. Marie Land and Improvement Co.,

GLADSTONE, MICH.

WEBER

Grand, Square and Upright Pianos.



The Weber Piano is recognized beyond controversy as the Standard for excellence in every particular. It is renowned for its sympathetic, pure and rich tone combined with greatest power. The most eminent artists and musicians, as well as the musical public and the press, unite in the verdict that

The Weber Stands Unrivaled.

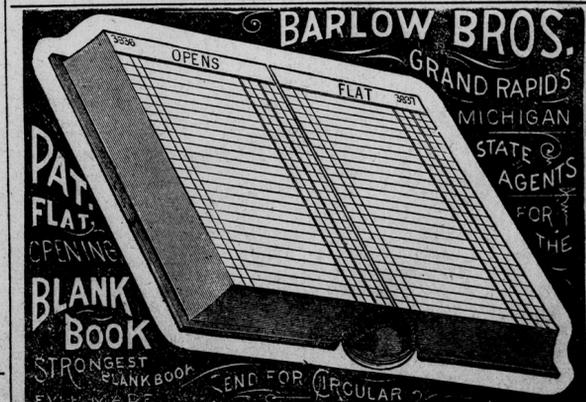
Sheet music and musical merchandise. Everything in the musical line.

Weber Pianos, Fischer Pianos, Smith Pianos, A. B. Chase Organs, Estey Organs, Hillstrom Organs,

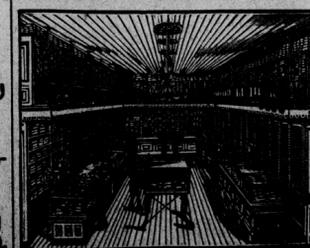
JULIUS A. J. FRIEDRICH,

(Successor to Friedrich Bros.)

30 and 32 Canal St., Grand Rapids, Mich.



BARLOW BROS. GRAND RAPIDS MICHIGAN STATE AGENTS FOR THE PATENT FLAT OPENING BLANK BOOK STRONGEST BLANK BOOK SEND FOR CIRCULAR



FISHING TACKLE!

If you want to put in a stock of Fishing Tackle and wish first-class goods and bottom prices, get our prices before you buy, as we have the largest and best stock in the State.

L. S. HILL & CO.,

19 and 21 Pearl Street, GRAND RAPIDS, MICH.

BY A COUNTRY MERCHANT.

It has taken much time and considerable costly experience to open the eyes of the average bucolic citizen to the fact that the terms "grasping monopolists" and "soulless corporations" are something more than the mouthings of the professional labor agitators and their followers.

But now our patriotic ruralist is rapidly becoming disgruntled. He is viewing, with alarm, disgust and indignation, the rapid growth of a recent feature of monopoly, which is increasing his taxes and tributes to the capitalist, to that extent that he is becoming rebellious.

There are, undoubtedly, means by which the legislative department of the government can, legally and consistently, put a check on organized extortion, decrease the assessments now openly and unblushingly imposed upon us by the syndicates of various kinds, and relieve no inconsiderable portion of our people from a condition which is little better than that of serfdom, but it needs a legislative department containing some of the elements of statesmanship, and governed by something like a genuine interest in the welfare of the whole people, to remedy the rapidly growing evil.

The "cheek" and "gall" of some of the monopolists is almost incredible. A few years ago, the member of an Eastern firm, when the question of putting a certain article of medical merchandise on the free list was being agitated in Congress, testified that under no circumstances or conditions could it be made at a profit under a certain price.

Sometime last fall a Pennsylvania coal syndicate announced the advance of a certain grade, and produced "facts and figures" to "prove" that, for the past year, the coal had been produced at an actual loss.

I don't suppose that many of the wall paper makers rank with the manufacturing millionaires, but recent developments show that they are fairly entitled to. Under the old "pool" system, grades of their goods were sold to dealers at, for instance, thirty cents per roll, that to-day can be bought for less than half that amount.

Let the bottom drop out of a "pool," "trust" or "combine," of any important manufacturing or producing industry, and it will go far toward explaining the ways and means by which colossal fortunes are acquired in this country.

It is a curious fact that the habits and

characteristics of prominent monopolists sit down through the various grades of their employes. This was fully illustrated in the case of two great railroad magnates, both of whom have gone where a million dollars is of no more value than a canceled postage stamp—Col. Scott, of Pennsylvania, and William H. Vanderbilt. Scott was a gentleman in all the term implies, and Vanderbilt was simply an enormously wealthy bore.

During the same journey, and while on the Pennsylvania Central, I had occasion to ask a conductor a question of a similar nature. He listened to me politely, said that he wasn't posted, but would telegraph in for information.

"I've done nothing but my duty, sir! A failure to supply any reasonable information to a traveler on this line would, if it came to Col. Scott's notice, be equivalent to a summary dismissal of the party neglecting or refusing to furnish it!"

These goods are "PAR EXCELLENCE" Pure, Healthful and Reliable, warranted to give satisfaction in every particular. For sale by wholesale and retail grocers throughout the United States.

JULIUS HOUSEMAN, Pres., A. B. WATSON, Treas., S. E. ASPINWALL, Secy. CASH CAPITAL, \$200,000.



WHIPS ADDRESS GRAHAM ROYS, - Grand Rapids, Mich.



Send Your Spring Orders to MAYHEW. Men's with soles... 10 00 Youth's and Misses... 7 50 Boys and women's... 8 25 Children's... 7 50 with soles... 9 00 with soles... 6 50

RINDGE, BERTSCH & CO., MANUFACTURERS AND WHOLESALE DEALERS IN BOOTS AND SHOES. BOSTON RUBBER SHOE CO. 14 and 16 Pearl Street, Grand Rapids, Mich.

PATENTS LUCIUS C. WEST, Attorney at Patent Law and Solicitor of American and Foreign Patents. 100 E. Main St., Kalamazoo, Mich., U.S.A. Branch of 200, London, Eng., France in U.S. Courts. Cleveland, Ohio.

SEEDS! Garden Seeds in Bulk. For the Spring of 1888 we offer the largest and most complete line of

GARDEN SEEDS ever offered before. Comprising every variety one could wish, for we have taken great pains to buy our seed of the most reliable growers throughout the country where the climate is best adapted for their culture and feel confident in offering our seed that we are able to please all.

To THE TRADE—We offer seeds equal in Quality and Price to any House in the country. We carry at all times a full line of field seeds such as Clover, Timothy, Hungarian Millet, Red Top, Blue Grass, Peas, Beans, etc.

Grand Rapids Seed Store, 71 CANAL ST.

TIME TABLES.

Table with columns: Grand Rapids & Indiana, Grand Rapids & Michigan, Grand Rapids & Kalamazoo. Rows include train names, departure times, and arrival times.

Table with columns: Michigan Central, Grand Rapids Division, Detroit, Grand Haven & Milwaukee. Rows include train names, departure times, and arrival times.

Table with columns: Lake Shore & Michigan Southern, Kalamazoo Division. Rows include train names, departure times, and arrival times.

Table with columns: Detroit, Grand Haven & Milwaukee, Grand Rapids Division. Rows include train names, departure times, and arrival times.

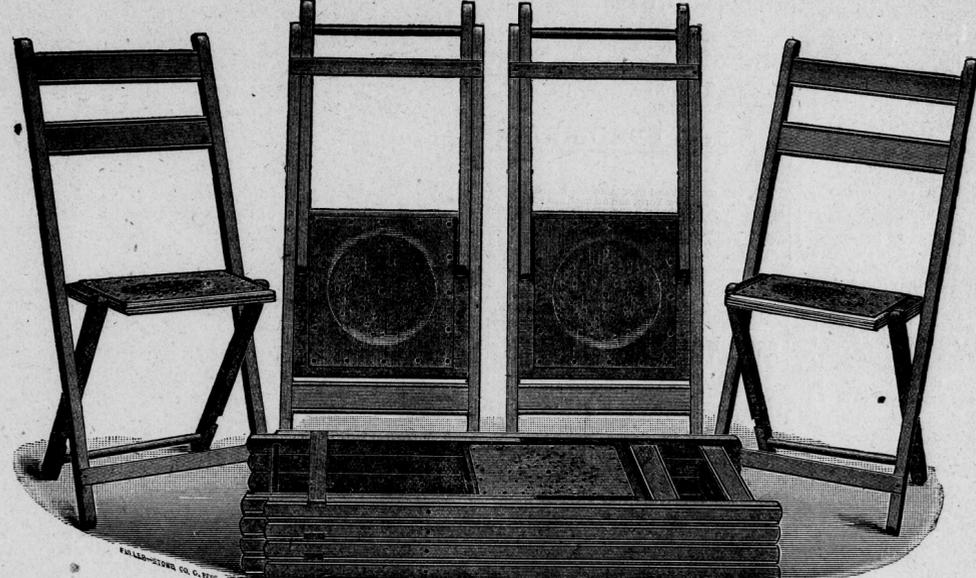
LION COFFEE advertisement featuring three identical logos for Mocha, Java, and Andrio coffee, each with 'WOOLSON SPICE CO. TOLEDO-OHIO.' below it.

INCREASE YOUR SALES AND PROFITS BY HANDLING LION COFFEE. IT GIVES ABSOLUTE SATISFACTION To Consumers, and is, Consequently, a Quick and Easy Seller.

Lion Coffee has more actual Merit than any Roasted Coffee sold at the price either in Packages or in Bulk and storekeepers all over the State of Michigan and elsewhere who are not already handling Lion are urged to give it a trial.

L. WINTERNITZ, Resident Agent, Grand Rapids, Mich.

THE BOUQUET CIGAR!



With 1,000 "BOUQUET" CIGARS at \$35.00, WE WILL GIVE FREE TWENTY (20) CHAIRS LIKE THE ABOVE OUT.

The Chairs are first class in every respect--being made of Seasoned Wood, and Oiled in the most approved manner. The Chairs can be folded, as shown in cut, and carried without any inconvenience.

The BOUQUET CIGARS are packed fifty in a box, making one chair for every box. We will guarantee the BOUQUET CIGARS to give satisfaction. We have only a limited quantity of chairs, and would suggest that you place your orders at an early date.

TERMS, 60 days, 2 per cent. off for cash in 10 days.

W. J. QUAN & CO., 45, 47, 49 and 51 Michigan Avenue, CHICAGO, ILLS.

DETROIT SOAP CO., The Standard of Excellence. DETROIT, MICH. Manufacturers of the following well-known Brands of

SOAPS QUEEN ANNE, MICHIGAN, TRUE BLUE, MONDAY, MOTTLED GERMAN, ROYAL BAR, SUPERIOR, MASCOTTE, PHENIX, WABASH, CAMEO, AND OTHERS.

Advertisement for Kingsford's Starch, featuring a logo with a crown and the text 'KINGSFORD'S PURE AND "Silver" GLOSS STARCH. THE PERFECTION OF QUALITY. WILL PLEASE YOU EVERY TIME! ALWAYS ASK YOUR GROCER FOR THESE GOODS.'

Groceries.

The Pure Food Bill. A recent discussion of the pure food bill in the Senate Finance Committee disclosed the fact that the Committee is disinclined to act upon the measure.

How to Choke Off Persons Asking Credit. "I came in here to ask you," he began, as he entered a grocery, "I came in here to—" "No, sir," was the prompt reply.

"Well, you can go right out again!" "Sir! I'm no beggar!" exclaimed the stranger. "I know it," replied the grocer. "You came in to ask if I had a City Directory. I haven't got one. I never had one. I was trying to save your valuable time."

The stranger stalked stiffly out, and as he related his adventure on the corner he was asked if that was really his object.

"Oh, no," he replied, "I was going to ask him for credit until Saturday night, and that is the new way of choking a man off. He tried to spare my feelings and secure himself at the same time. It's a new kink among grocers, and I guess I'll have to pay cash."

Mr. McAdam's Mourners. The following are the creditors of James C. McAdam, the Cadillac dry goods merchant, who made an assignment on March 29 to Louis B. Bellaire:

The Sugar Trust's First Dividend. The members of the Sugar Trust met last Tuesday and declared a 2 1/2 per cent. dividend on the capital stock of \$45,000,000 for the five months that the combination has been in business.

The Telephone Octopus. The decision of the Supreme Court definitely and conclusively affirms the validity of the Bell telephone patent and gives a fresh lease of life to this burdensome and extortionate monopoly.

Wholesale Price Current. The quotations given below are such as are ordinarily offered cash buyers, who pay promptly and buy in full packages.

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WHOLESALE PRICE CURRENT.

Table of wholesale prices for various goods including flour, sugar, oil, and other commodities. Columns include item names and prices per unit.

PROVISIONS.

Table of prices for various provisions including meats, fish, and other food items. Columns include item names and prices.

LAMOREAUX & JOHNSTON.

General Commission Merchants, AND DEALERS IN Everything Pertaining to the Farm, Orchard and Dairy.

OUR SPECIALTIES: Butter and Eggs, Cheese, Onions, Potatoes, Fruits, Foreign & Domestic.

Lamoreaux & Johnston, 71 CANAL STREET, Grand Rapids, Mich.

F. J. DEYENTHALER INCREASE YOUR TRADE BY SELLING

WHOLESALE Salt Lake Fish AND OYSTERS. Packing and Warehouse, 37 North Division Street.

Office, 117 Monroe St., GRAND RAPIDS, MICH.

SEND FOR PRICE LIST. CURTIS & DUNTON CO. as follows:

Chocolate and other confectionery items. YALE BAKING POWDER.

GENUINE K. of L. CIGARS. The product of Organized, Working Cigar-makers.

WOODENWARE. CURTIS & DUNTON CO. as follows:

PRODUCE MARKET. Apples—\$4 per bushel. Beans—Hand-picked mediums are very scarce.

OYSTERS AND FISH. F. J. Deyenthaler and Co. as follows:

POTATOES. We give prompt personal attention to the sale of POTATOES, APPLES, BEANS and ONIONS in car lots.

Wm. H. Thompson & Co., 166 South Water St., CHICAGO. Absolute Baking Powder.

ALFRED J. BROWN.

FOREIGN, TROPICAL AND CALIFORNIA FRUITS. Bananas, Our Specialty.

Grand Rapids, Mich. GRAND RAPIDS, MICH.

INCREASE YOUR TRADE BY SELLING

WHOLESALE Honey BEE COFFEE. Composed of Guatemala, African and Mexican Javas.

J. H. THOMPSON & CO., BEE SPICE MILLS, 59 Jefferson Ave., Detroit, Mich.

FRED. D. YALE & CO. Baking Powders, Extracts, Blinings, and Jobbers of GROCERS' SUNDRIES.

YALE BAKING POWDER. The product of Organized, Working Cigar-makers.

GENUINE K. of L. CIGARS. The product of Organized, Working Cigar-makers.

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Wm. H. Thompson & Co., 166 South Water St., CHICAGO. Absolute Baking Powder.

Drugs & Medicines

State Board of Pharmacy. Six Years—Jacob Jesson, Madison. Three Years—James Vernon, Detroit. Three Years—Otto E. B. Harwood, Arbor. Four Years—Geo. McDonald, Kalamazoo. Five Years—Stanley E. Parkhill, Owasco. President—Jacob Jesson. Treasurer—James Vernon, Detroit. Next Meeting—At Detroit July 3 and 4.

The Milk in the Coconut.

The New York Journal of Commerce, in discussing some of the present drawbacks to complete national prosperity, sums up the situation in the following terse manner: "The truth is that too many people in this country are at the present time in the position described in nautical phrase as 'lying on their oars,' or as the voluble Micawber would say, 'Waiting for something to turn up.' This is foolish, not to say wicked, at any and every season. The prizes of the world do not come to the hands that hang listlessly down; and more voyagers are wrecked while their oars rest idly on the rowlock than come to grief while fighting even against odds with the pelting storm. They are most secure who are found tugging at the oar, and they who turn things up for themselves are the lucky inheritors of all the gifts that fortune has to bestow."

If every man would take hold at once of the duty or service that lies nearest his hand, and give his whole heart to it there would be a "boom" in business such as has not been witnessed for many generations. The great difficulty is that so large a number of people are waiting for the procession of good things to be set in motion by other hands that they may sit in easy idleness and pick out the plums from the passing train. They want to fill their stomachs and line their pockets with the products of labor they have brought no sweat to their own brows. They wonder that somebody is not sufficiently active and industrious to take the open field and beat up the bushes that they may cling to their comfortable posts and catch the birds in their nets.

WHOLESALE PRICE CURRENT.

Table listing various commodities and their prices. Includes items like Aceticum Acidum, Benzoinum, Cannabis Sativa, and many others with their respective prices per unit.

HAZELTINE & PERKINS DRUG CO.

Importers and Jobbers of DRUGS, CHEMICALS, AND DRUGGISTS' SUNDRIES.

PATENT MEDICINES, PAINTS, OILS, VARNISHES.

WEATHERLY'S MICHIGAN CATARRH REMEDY.

Whiskies, Brandies, Gins, Wines, Rums.

SOUR MASH WHISKEY.

Druggists' Favorite Rye Whisky.

Hazeltine & Perkins Drug Co., GRAND RAPIDS, MICH.

USE PECKHAM'S COUGH REMEDY.

Peckham's Croup Remedy is prepared especially for children and is a safe and certain cure for Croup, Whooping-Cough, Colds, and all bronchial and pulmonary complaints of childhood.

Acme White Lead & Color Works, DETROIT, MICH.



Manufacturers of the Celebrated ACME PREPARED PAINTS, Which for Durability, Elasticity, Beauty and Economy are Absolutely Unsurpassed.

F. J. WURZBURG, WHOLESALE AGENT.

Grand Rapids, Mich.

H. M. GOEBEL Is the largest jobber of Wall Paper

In the State, not excluding Detroit. An immense stock now on hand in latest pattern, and we want to sell. Prices lowest. Also wholesale Paints and Varnishes. Brushes and artists materials. Orders filled promptly. Correspond with me.

WARRANTED FEATHERBONE Dress Stays

Soft, pliable and absolutely unbreakable. Standard quality 15 cents per yard. Cloth covered 30 cents. Satin covered 35 cents. For sale everywhere.

PIONEER PREPARED PAINTS

Write for Sample Cards and Prices. We have Supplied our Trade with this P. P. P. Brand and it is all the manufacturers claim for it.

HAZELTINE & PERKINS DRUG CO., GENERAL AGENTS, GRAND RAPIDS, MICH.

PIONEER PREPARED PAINTS

House and Store Shades Made to Order.

NELSON BROS. & CO., 68 Monroe Street, Grand Rapids.

Advertisement for 'The Best Tonic' featuring a circular logo and text: 'RECOMMENDED BY EMINENT PHYSICIANS. The Best Tonic A CONCENTRATED LIQUID EXTRACT OF MALT & HOPS FOR SALE BY ALL DRUGGISTS.'

MILWAUKEE, Wis., Oct. 20, 1887. Ph. Best Brewing Co., Milwaukee, Wis. GENTLEMEN—I have used in my family and practice the Liquid Extract of Malt and Hops, known as 'The Best' Tonic, with the most satisfactory results.

CHICAGO, Dec. 6, 1887. Ph. Best Brewing Co., Milwaukee, Wis. GENTLEMEN—I have had the pleasure of examining and testing the qualities of 'The Best' Tonic, not only in my practice but in my family.

MILWAUKEE, Wis., Oct. 21, 1887. Ph. Best Brewing Co., Milwaukee, Wis. DEAR SIR—I take pleasure in stating that your 'Best' Tonic is the most palatable of any preparation of Malt, and that from its prompt and reliable effect, I prescribe it in preference to that of any other make.

MILWAUKEE, Wis., Oct. 20, 1887. Ph. Best Brewing Co., Milwaukee, Wis. DEAR SIR—I thankfully received the two bottles of your Concentrated Liquid Extract of Malt and Hops, and am impressed with the value of this good and nutritive preparation.

MILWAUKEE, Wis., Oct. 21, 1887. Ph. Best Brewing Co., Milwaukee, Wis. GENTLEMEN—I have used 'The Best' Tonic in my own family and in my practice, ever since it was brought to my attention by the Phillip Best Brewing Co., and am free to say that I believe it to be the most palatable and useful of the Malt preparations I have used.

Very Respectfully, M. OHLBANN, M. D.

"Adulterated" Foods and Drinks.

There is growing danger that the outcome of the investigation by the congressional committee into the methods of lard manufacture and other food products will lead to sweeping and impracticable legislation upon the subject of food adulteration—so-called. Public sentiment is being worked up by the nauseous revelations—some of which are, unfortunately, only too well founded.

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CINSENG ROOT. We pay the highest price for it. Address Wholesale Druggists, GRAND RAPIDS.

Advertisement for 'MEKROL IN WATER' featuring an illustration of a bottle and text: 'TRADE SUPPLIED BY THE Hazeltine & Perkins Drug Co., GRAND RAPIDS, MICH. And the Wholesale Druggists of Detroit and Chicago.'

Ministerial Advice to an Undertaker. A good minister was impressing upon a class of young people the idea that a man should carry his religion into his business. "Don't keep your religion exclusively for Sunday. Pray to Him for success in business. I believe it is right for a man to ask the Almighty to increase his business and make it prosper."

The Michigan Tradesman.

HIS SECOND TRIP OUT.

HOODOO, April 1, 1888.
 EDITOR TRADESMAN—At the time of last writing to you, I was in a mental condition bordering on Kalamazoo. I recovered, however, and my mind seems to revolve with its old-time regularity once more. I found a crank-pin jammed in between the boiler and a rib, while part of the upper deck and the wheel-house was carried away, but I went into dry-dock and soon had these little things in good order.

I have had numerous little adventures since then, but I will relate only one of them which comes to my mind as startlingly distinct as does a clap of thunder or the fenshish yell of the conductor when he remarks "Ticket!"

The adventure was of a Don Quixote nature, putting in place of the windmill a large-sized man, ham and woman. It happened in this way— I was on my way to the hotel for supper, my thoughts placidly reviewing the pleasant incidents of the day and little dreaming of danger. Suddenly, about a block in front of me, I saw a woman rush frantically from a doorway and strike out at a Maud S. pace towards me. Instantly, I jumped at the conclusion that here was a lovely woman in distress, whom I must rescue, and at the same time jumped out of the way. Following close upon her heels was a man—I thought, soon afterward, that there must have been fourteen or fifteen of him—hatless, shoeless, coatless and senseless. In one hand he flourished a carving-knife, while the other grasped the remains of a ham. As he approached me, I swelled out my chest, patted myself on the back and went for him. I got him. Spectators of the awful carnage disagree on the latter point, some going so far as to solemnly declare that he got me.

In my hasty way, I had taken it for granted that my easiest way to kill him and thus rescue the lady was to grasp him around the body, including in my embrace the remnant of ham, throw him on his back and then stamp on his chest, at the same time wresting the knife from his grasp.

Alas, how oft do plans of warfare and postoffices miscarry! I got my arms around him, but not the ham, and, by a herculean effort threw myself on my back, closely holding my adversary on top of me. It must have been a terrible position for him, for I, myself, could hardly breathe. Silently we glared in each other's eyes—his inflamed with anger and mine with dirt—while our hot breath came in short pantaloons, trimmed with gurgles.

Then we commenced to roll around the arena, resembling, somewhat, so I have since been informed, McCullough in the "Gladiator," or coyotes, rampant, on a blue shield. Suddenly, by a quick motion, which he was mean enough to make without first informing me, he gained an advantage, and the ham, to which he still clung, began to describe an orbit, taking within its circle various portions of my body. As soon as the last vestige of meat on the ham had been pounded into my frame, I let him up. I was sorry for him and, being the bottom dog, my own position was not of the most pleasant.

The spectacle which I presented to the derisive and unhallowed gaze of the vulgar rabble which had congregated would have brought tears to the eyes of a potato, had there been any present. My silk hat was drawn so far down over my head that a friendly hand tried to find the button, thinking it was my collar. My coat was divorced entirely in the rear, and the balance of my attire was scattered in crazy-quilt pieces around the scene of the fray.

Various plans were tried to remove my hat, without avail, until, finally, they fastened a pair of ice-tongs thereto, when six men held my legs while six more pulled the hat off. I am bald now, and part of my scalp is gone.

As soon as this was done, the party who wore out the ham on me remarked:

"You dog-goned bung-starter, what are you tryin' to do?"

I intimated that I could not stand silently by and see him injure one of the weaker sex, no matter if he were as big as a Grover.

"Haw, haw, haw!" he roared, seeming to delight in my discomfiture. "Becky," speaking to the woman for whom I had made a wreck of myself, "this plug-hatted fool thought I was goin' to lick you, just now, when we was tryin' to ketch that pesky mouse! Say, mister," he added, turning to me, "I am sorry for the damage, but when a mouse runs up a woman's sleeve, an' she gits scart an' runs out doors an' her husband tries to ketch her an' git the mouse out, don't you try to stop either one on 'em. Go out, some day, an' practice on a locomotive goin' about thirty miles an hour!" And then the ill-bred brute began to laugh, while I dragged myself dejectedly to the hotel.

My eyes, although swelled shut from the effect of the hat and ham combined, are open to the consequences of interfering between a man and his wife and their family mice, and I shall avoid it in the future.

Yours, gallant, but not so valiant as before,
 F. O. B.

Good Words Unsolicited.

G. M. Woodard, general dealer, Kalamazoo: "I could not get along without the paper."

Excelsior Lumber Co., Excelsior: "We believe we cannot get along without your paper."

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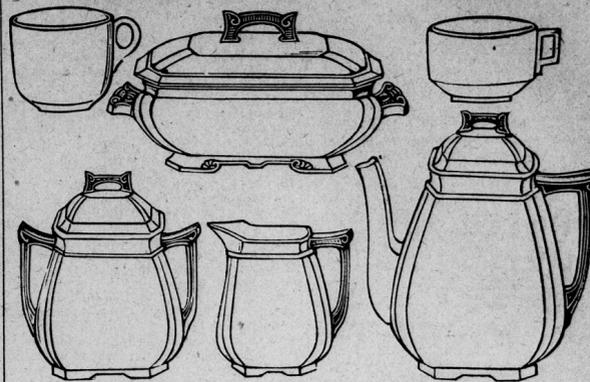
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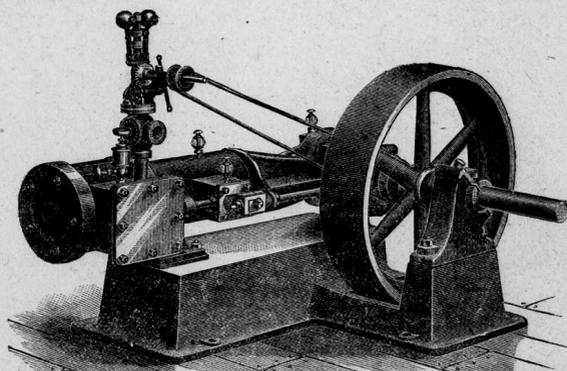
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- No. 44 Assortment.
 - 53 doz. Plates (10 5) (5 6) (30 7) (5 8) (5 7) Soup.
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 - 24 Sets Minton Handled Teas.
 - 24 " St. Denis Handled Teas.
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 - 30 " " Unhandled Teas, St. Denis.
 - No. 48 Assortment.
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 - 12 Uncovered Chambers 9s.
 - 63 Pitchers (6 6) (12 12) (12 24) (15 30) (18 36) deep.
 - 18 sets Handled Teas St. Denis.
 - 18 " " Daisy.
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 - 6 Soaps covered, 3 vases.
 - 12 Mugs. 30 Assorted Bowls.
 - No. 1513 Assortment.
 - 23 doz. Plates (5 5) (2 6) (12 7) (2 8) (2 7) deep.
 - 6 " Fruit Saucers.
 - 2 " Individual Butters.
 - 23 Platters 12-3, 6-5, 12-6, 12-7, 12-8, 2-14.
 - 60 Scallops 12-3, 6-5, 12-6, 12-7, 12-8, 2-14.
 - 4 Covered Dishes 2-7, 2-5.
 - 2 Sauce Boats, 3 Pickles.
 - 4 Casseroles 2-7, 2-8.
 - 2 Covered Butters 5.
 - 2 Teapots, 4 Sugars.
 - 24 Pitchers 3-6, 6-12, 3-24, 6-36.
 - 36 Bowls Assort. d Sizes.
 - 6 Mugs 3s. 6.
 - 8 Pairs Ewers and Basins.
 - 18 Chambers, 12 Uncovered, 6 Covered.
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 - 21 " " Unhandled St. Denis Teas.
 - No. 141910 Special Stock Assortment.
 - 30 doz. Plates 6-5, 20-7, 4-8.
 - 24 Bakers 6-8, 12-7, 6-8.
 - 30 Bowls Assorted Sizes.
 - 18 Chambers, 12 Uncovered, 6 Covered.
 - 36 Scallops 12-6, 12-7, 12-8.
 - 6 doz. Fruit Saucers.
 - 24 sets Handled Teas, 1/4 St. Denis, 1/4 Daisy.
 - 21 " " Unhandled Teas St. Denis.
 - 24 Oyster Bowls 30s.
 - 15 sets Handled Teas Daisy.
 - 45 " " Teas St. Denis 15 Handled, 30 Unhandled.
 - 48 Scallops 6-5, 12-6, 12-7, 12-8, 6-9.
 - 15 Pitchers 3-12, 6-30, 6-36.
 - 6 Pairs Ewers and Basins 9s.
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 - Alfred Meakin's Luster Brand.
 - No. 15133 Assorted Crates.
 - 27 doz. Plates 6-5, 4-8, 12-7, 3-8, inch flat 2-7 deep.
 - 6 " Fruit Saucers.
 - 24 " Oyster Bowls 30s.
 - 24 set Handle Teas, 1/2 Minton, 1/4 Daisy.
 - 4 1/2 set Handle Coffees Daisy.
 - 21 Dishes 2-5, 3-9, 6-10, 4-11, 4-12, 2-14 inch.
 - 12 Bakers 4-7, 4-8, 4-9 inch.
 - 24 Scallops 6-6, 6-7, 6-8, 6-9 inch square.
 - 2 Sauce Tureens Complete.
 - 4 Covered Dishes 2-7, 2-8 inch.
 - 4 Casseroles, 1-7, 2-8, 1-9 inch.
 - 6 Sauce Boats.
 - 4 Pickles.
 - 24 Jugs 3-6, 6-12, 3-24, 6-30, 6-36s.
 - 4 Covered Butters, 5 inch.
 - 6 doz. Square Individual Butters.
 - 3 Tea Pots 24s, 6 Sugars 24s.
 - 6 Creamers 24s.
 - 4 Ewers and Basins 9s.
 - 4 Covered Chambers, 9s.
 - 2 Covered Soaps, 2 Brush Vases.
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 - 1 Stop Jar 2.
 - 15 Bowls 2-24, 3-30, 6-36s.

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