VOL. 5.

GRAND RAPIDS, WEDNESDAY, APRIL 11, 1888.

NO. 238.

WHOLESALE

Salt Lake Fish

AND OYSTERS.

Packing and Warehouse, 37 North Division Street.

Office, 117 Monroe St.,

GRAND RAPIDS,

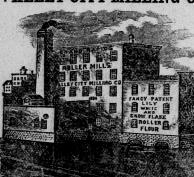
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This soap may be used in ANY WAY and for ANY PURPOSE that any other is used, and will be found to excel all in cleansing qualities, but if you will

The peculiar property possessed by our scap is that of loosening and separating the dirt without injuring the fabric, instead of eating up the dirt and thereby rotting the cloth.

JACKSON, MICH.



OUR LEADING BRANDS: Roller Champion.

Lily White,
Harvest Queen,
Snow Flake, White Loaf, Reliance, Gold Medal,

OUR SPECIALTIES: uckwheat Flour, Rye Flour, Granulated Meal, Bolted Meal, Coarse Meal, Bran, Ships, Middlings, Screenings, Corn, Oats, Feed.

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Commission Merchants, AND DEALERS IN

Everything Pertaining to the Farm, Orchard and Dairy.

OUR SPECIALTIES Butter and Eggs,

Cheese, Onions, Potatoes. Foreign Fruits, Domestic Fruits.

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Combines the Advantages of a

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50	"	"	"			2	00	
100	"	"				3	00	1
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500		"	"			10	00	
1000	, "	"						

MICH. Money can be sent by postal note or postoffice or express order.

> E. A. STOWE & BRO. Grand Rapids, Mich.



Importers, Jobbers and Retailers of

Stationery & Sundries

20 and 22 forree St., Grand Rapids, Mich.

BELKNAP

MANUFACTURERS OF Spring, Freight, Express, Lumber and Farm

Logging Carts and Trucks Mill and Dump Carts, Lumbermen's and River Tools.

We carry a large stock of material, and have every facility for making first-class Wagons of all kinds.

The special attention given to Repairing, Painting and Lettering.

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GRAIN, SEEDS BALED HAY. MILL FEED,

and PRODUCE. In Car Lots.

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FERMENTUM!

he Only Reliable Compressed Yeast. Handled by a Majority of the Grocers and Bakers of Michigan. Send for sam-ples and prices. L. WINTERNITZ, State Agent, Grand Rapids.

STEAM LAUNDRY. 43 and 45 Kent Street,

STANLEY N. ALLEN, Proprietor. WE DO ONLY FIRST CLASS WORK AND

ube no chemicals. by mail and express promptly atten

ESTABLISHED 1866.

BROS.

159 80. Water Street, Chicago,



We do a General Commission Business and offer as inducements twenty years' experience and clear record. The best equipped and largest salesroom in the business in this city. Ample storage facilities-full 20,000 feet of floor space in the center of the best market in the West. Ample capital and first-class references on file with THE TRADESMAN. Write us if you wish information, whether to buy or sell. It

BARNETT BROS.

This Cigar we positively guarantee a clear Havana filler, with a spotted Sumatra Wrapper, and entirely free from any arti ficial flavor or adulterations.

It will be sold on its merits. Sample orders filled on 60 days approval.

Price \$35 per 1,000 in any quantities. Express prepaid on orders of 500 and more. Handsome advertising matter goes with first order. Secure this Cigar and increase

OUR OWN MAKE. A Complete Line of

OUR OWN IMPORTATION.

PRODUCE!

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BUTTERINE. Office and Factory; 231, 233 Michigan, St., CHICAGO, - ILL.

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THE GREAT

44 GANAL ST.,

They Please Everybody.

HEADLIGHT and

SOAPS are conceded by all to be the bes

commendations are coming in daily. Send

Grand Rapids Soap Co.

SAFES

his advantage to write or call on us.

have light expenses, and are able to sell low

er than any other house representing first-

class work. Second-hand safes always on

C. M. GOODRICH & CO.,

With Safety Deposit Co., Baseme nt of W

OREGON AND WASHINGTON.

soaps ever sold in Michigan.

LITTLE DAISY

E JEWEIEL.

MAMMOTH CLOVER MEDIUM CLOVER, TIMOTHY,

ALSIKE ALFALFA. We carry a complete stock of garden seeds GARDEN IMPLEMENTS.

Alfred J. Brown, Seedsman, GRAND RAPIDS, Mich.

Realizing the demand for, and knowing the difficulty in obtaining a FIRST-CLASS FIVE-CENT CIGAR, we have concluded to try and meet this demand with a new

your Cigar Trade. It is sure to do it.

Flint, Mich.

Voigt, Herpolsheimer & Co.,

DRY GOODS

Staple and Fancy.

WAGONS! Overalls, Pants, Etc.,

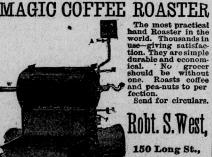
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Prices Guaranteed

We should be pleased to open corres pondence with anyone having APPLES, POTATOES, ONIONS, BEANS, DRIED FRUITS and other Country Produce to of-fer. CAR LOTS A SPECIALTY. Consignments will receive our best attention. We are willing at all times to make liberal advances when drafts are drawn with bill lading attached. Goods sold on arriv-

S. T. FISH & Co.,



Field Seeds

AT JOBBING PRICES. Drop Card for Price List.

C. AINSWORTH

76 So. Division Street, GRAND RAPIDS, Mich.

SONG OF THE DRUMMER.

With a face looking sad and forlorn,
With a heart as heavy as lead,
A drummer gazed on his six big trunks,
While this to himself he said:
Pack! Pack! Pack!
From early morn till night;
Crowding the trunks till they creak
crack. crack.
With samples, close and tight.

Pack! Pack! Pack! With a distant sigh and a groan, Pack! Pack! Pack! Pack: Pack: Pack: He murmured in dolorous tones, It's Oh! in winter and summer With samples to go on the road, To be a commercial drummer, And pack and unpack this load.

Who calls it an "elegant job?"
Who says it's an "easy berth"—
This running, and dunning, and drumming
With samples all over the earth?
Who say that it's only fun
To travel twelve months of the year,
With only a day now and then,
Of quiet home comfort and cheer?

Oh men with a place inside;
Oh, men, at bench or at desk!
Your labors, I know, are confining and close,
But at night you can take a rest,
And be with your wives and children,
Enjoying the solace of home
And sleep in a bed that's neatly spread,
And on ticks not stuffed with stones.

In the morning get up at regular hours,
Feeling rested, bright and refreshed,
Instead of pulling out all hours of the night
And smashing your shins getting dress'd.
Only a few hours sleep, no breakfast at all,
Rushing to eatch the train—
Or a twenty-mile ride on a rickety coach
Through the sleet, the snow and the rain.

To make a long trip—work like a slave,
Hustling from town to town!
And when you get back to the "house,"
To meet with a grumble and frown,
For it matters not how well you may do,
The firm it is hard to please,
E'en though your profits are thousands
year, year, About "losses" they'll give you a breeze!

O, but for one short hour! O, but for one short hour!
"A respite however brief!"
When my broken back could take a rest
And my aching mind relief!"
One moment free from care or thought
About business, sales, or trade!
And where from sight the yawning trunks
Into dark oblivion would fade!

With a face looking sad and forlorn,
With a heart as heavy as lead,
A drummer locked up his sample trunks,
And wearily went to bed.
Pack! Pack!
Again with a sigh and a groan,
Then he fell asleep, but his dreams were
sweet

sweet Of wife and babies at home. Trials and Temptations of Business Men.

"Take heed and beware of covetousness; for a man's life consisteth not in the abundance of the things which he possesseth."—Luke 12:15. "For what is a man profited if be shall gain the whole world, and lose his own soul?"—Matt. 16:26.

The first text we have read is the simple statement of a well-known and almost universally acknowledged truth and the other is a kind of problem in gospel arithmetic. As busi- St. James' words are applicable: "Go to, now ness men you are asked to look over the world ye rich men, weep and howl for the miseries in general for evidences of the truthfulness of that shall come upon you. Your riches are the first text, and, as immortal beings, you corrupted and your garments are moth-eaten are called upon by quick mental and spiritual Your gold and silver is cankered and the rus processes to solve the problem of the latter. of them shall be a witness against you, and The first you can decide without lifting your shall eat your flesh as with fire. Ye have eyes to heaven and need not look beyond the heaped treasure together for the last day.

of death, judgment and eternal ages. easily convinced of the correctness of the first by which they obtained them. And this de statement, some in childhood, all at mid-life. frauding in order to be rich enters every de-The second is a question that is often made to partment of business. Why, a man can sit wait until death-threes and physical dissolu- down to his table if he is not wise and caution and consciousness of eternal loss force tious, and innocently eat biscuits made of that is why they have been brought into prox- which there is not a berry of the genuine arti-Anyone in want of a first-class Fire or imity. "A man's life consisteth not in the cle, sweetened with sugar which is a combina-Burglar Proof Safe of the Cincinnati Safe abundance of the things which he possesseth." tion of insects, bone-dust and ground marble. and Lock Co. manufacture will find it to Glance over the world and see: Stephen Gir- He seldom knows whether he is eating pepper Cornelius Vanderbilt, with \$200,000,000 in his shells. If he should be unable to digest grasp, exclaiming while dying, "I am poor this unwholesome mixture and be attacked and needy;" A. T. Stewart, groaning on a with gastritis, his physician might quite inbed of eiderdown, dying like any other man, nocently finish the work of death by prescriband his wealthy widow hunting up and down ing a drug which has only one grain of the the land vainly for his stolen body; Humboldt, pure to two of the deleterious material. with the learned world at his feet, dining at Whence and why all this adulteration, fraud, kings' tables, never marrying because his own swindling and mercantile jugglery? That life was so unhappy, and saying, "the greatest men may be rich without earning their good luck is to be born a Flathead;" Gen. wealth. Because of this greed for gain busi-Grant suffering from an incurable disease ness life is crowded with temptations. "They while nations of men praise him and bestow that will be rich fall into temptation and a honors and wealth upon him; the Czar of Rus- snare." "For the love of money is the root of sia, surrounded by his guards, in constant dan- all evil, which while some coveted after they ger of being blown to atoms; the German king who took the throne but yesterday, with more selves through with many sorrows. But thou, wealth than he can sum up, slowly dying of oh man of God, flee these things." If the man cancer; thousands of wealthy men all over the of God takes that advice he will be on the run world so fearful that they will lose their riches most of the time. that they cannot sleep as soundly as do the paupers who crawl under their back steps to the abundance of the things which he possess-

No section of the country is to-day attracting as much attention as Montana, Oregen and Washington; Montaxa, because it now ranks first in the production of precious metals; Oregon, because of its rich valleys, aad Washington Territory by reason of its mild climate, timber, coal, minerals and wonderful production of fruits and cereals. The rapid growth of Spekane Falls, with a water power exceeding even that of Minneapolis; Tacoma, on Faget Sound, the terminus of the Northern Pacific Railroad, with 12,000 inhabitants; Scattle 39 miles distant, an energetic and thriving city, mark this section of the Pacific Northwest as one that offers peculiar inducements to those seeking new homes.

By writing Chas. S. Fee, General Passenger Agent, Northern Pacific Railroad, St. Paul, Minn., he will send you illustrated pamphlets, maps and books giving you valuable information in feference to the country traversed by this great line from St. Paul, Minneapolis, Duluin and Ashlaind to Portland, Oregon, and Tacoma and Seattle, Washington Territory, This road, in addition to being the only rail line to Spokane Falls. Taccoma and Seattle, Reaches all the principal points in Northern Minnesota and Dakota, Montana, Idabo, Oregon, and Washington, possesses unequaled scenic attractions, as well as superior train equipment, such as dining cars, and colonist seepers for the use of intending settlers, neither of which conveniences are to be found on any other fine ticketing business to the States and Territories named. eth." And yet the secular spirit of our day is mam. mon worship. It has come to this now, "any way to get rich," until America is a vast gambling hell, from the shores of Maine to the quays of San Francisco. This feverish haste to be rich has begotten a host of people who Yet how many are debased by their business are measuring eternity with a yard stick. "Their heart goeth after their covetousness." Ruskin, "ever made better for possessing dia-The feverish excitement of the day in busi- monds? But how many have been made base ness circles; the enormous dishonesties of frivolous and miserable by desiring them? some; the night and day absorption of energies ending in premature decay—what is it all full of gold? But who shall measure the guilt press companies have largely come to be sim- erence to this one cause of crime and misery ply dice and cards which men shuffle about the lives and thoughts of their nobles, priests, on the counters of the continents with which merchants and men of luxurious lives. Every to play a gigantic game to enrich the players. other temptation is at last concentrated into The eagerness and rush and haste and scramble for large possessions have well-nigh be- give up their strength to avarice. The sin come universal. Such people have no time to of the whole world is essentially the sin of study the Bible—only time enough to read the Judas. Men do not disbelieve their Christ but papers that chronicle the prices of the mar- they sell him." kets. This class of people is not growing less, but more numerous. The spirit is contagious. iness men! A whole life-time of honesty Every venture of a wise man which turns out They can lay the Bible on every written cona fortune has a thousand venturesome fools tract and the two will not quarrel. They can who follow eagerly the same methods, but pray with their hands in their pockets and often without success. A man gets a thous- their money will not chill the fervor of their and dollars in a lottery venture, and immedi- prayers. It does not frighten them to read "as ately the express and post-office delivery over-flow with vivid illustrations of how "a fool and his money are soon parted." the partridge setteth on eggs and hatcheth them not, so riches got by fraud. A man shall leave them in the midst of his days, and at

and his money are soon parted."

It is difficult, indeed, to reach such people with the gospel. A man with such thoughts may attend church, but even then he is a living, walking advertisement of his business.

If he dared to do it he would leave the tag on stand behind a counter twelve hours in the his coat waich he wears to church with the day and listen to the senseless clatter, higgle 'come down' price on it. In church he is in a and haggle about a penny. My sympathy is so half-sleeping state, dreaming about his busi- practical in this matter that there does not ness. While the preacher talks of the wed- exist a single salesman on earth who can ding garment he wonders if it is all wool and truthfully say I ever asked him to take one if he could not discount the price. The "bread cent less than he asked for his goods. Oh, of life" suggests to his mind a provision store. how many annoyances in business life! How While the preacher talks of the new Jerusa- they pour in upon a man some days-mistakes lem he meditates on speculations in corner in the books, counterfeit bills and counterfeit lots and heavenly hills and wonders if the pine buyers, a whole day's run of simpletons who is all cut off. When the streams of life are look at the whole stock of goods without the spoken of, which make glad the City of God, least intention of buying any! My father told he dreams of sawmills and dock-room. He me a story about a fisherman who three times

of it for a brick-kiln. Everything to him has a money value. He thorny, squirming, grunting bull-heads, not will gauge his pastor's worth to the church by worth a penny in the market. Some days the the annual auction sale of pews. He will get | business net seems bewitched and simply surhis business into his religion whether he gets rounds a somewhat similarly worthless catchlumber pile or a wheat bin.

ness are not often rewarded in that way. wealth, and so what wonder that business in the high circles of ambition for gain should be Hundreds of thousands of dishonest speculators are pursuing such a course in business insure their property against fire, their methods are leaving their souls exposed to flames in which they shall lie down and burn forever. They are not laying up "treasures in heaven." Indeed, some one has said that if ever an average American speculator gets into heaven he will not be enraptured over the beatific vision of God, nor fall at the feet of his Master, but will march up to the throne and go around it with pencil and tablet, and the first question he will ask its occupant will be, "How much did it cost?" If we could see some of these men as they really are, at the close of a life of dishonest struggle for gain, many of them would be shriveled up like the picture of a weazened-faced mummy clutching a coin.

To thousands of business men in America. little circle of earthly things. The other de- Behold the hire of the laborers which is of you mands a solution while you gaze into the face kept back by fraud curseth." It was not be cause they possessed the riches that they The great mass of mankind ought to be should be cursed, but because of the "fraud" have erred from the faith, and pierced them-

numbered examples of successful rascality all sleep. Truly a man's life "consisteth not in about them. The public trusts a man to-day for his honest record and to-morrow he is famous for crime, men of large religious profession sometimes going headlong into dishonesty and ruin. Is there, then, conflict between business and religious life? No! A a lumber-pile or pilot-house. All you need thousand times, no! Paul said, "Diligent in business, fervent in spirit, serving the Lord." and by their greed? "Was any woman," says Was ever man made better for having coffers about? Haste to be rich! Lines of steam- that is incurred to fill them? Look into the boats, lines of railroad, telegraph lines, ex- history of civilized nations. Analyze with refthis: pride and lust and envy and anger all Thank God for the thousands of honest bus-

Young men enter business life now with un-

could look right into the face of an old-fash- in one day swept a great net out into a lake ioned orthodox hell and plan to get prefit out after pickerel and bass, but each time it came to shore it brought on'y wagon-loads of black,

his religion into his business or not. The customers who need more running after than Bible is not in the way of bargains with him. a two-year-old child, yet never pay for what The ritual he uses at family prayer has writ- they get until forced to. If you get up feeling ten between the lines: "Lord, give us a good a little less patient than usual, the most trouday for our business and help us to get anoth- blesome buyer of all-the one who talks the er corner in the market." But no matter how loudest, swears the most, smells the worst and many corners he escapes, the devil has cor- buys the least-is sure to be on hand. He nered him, and he must repent or stumble in- spends the first half of the day in examining to eternal darkness over a dry goods box or a your goods and then departs with the promise to purchase in the afternoon. As he puffs out His aim is to be rich, suddenly rich, and the door you begin to wonder if it would be strict integrity and thorough conscientious- wicked to pray that just as he started down town after dinner he might kick against a ten-"Honesty is the best policy" is a proverb with a pound can of dynamite and not be heard of heavenward look for reward and that does not afterwards. When that old lady curled up her all come in this world's coin. A sneak-thief lip and said she could "buy the same goods for boy can steal more apples in a day than would half the money elsewhere," you wanted to be given him of heaven in a month. The gam- tell her to "go there, then." When a man beat bling merchants and business men of this you down to cost on a job lot, and then wantcontrol the largest amount of its ed the goods for less, you wanted to tell him he "could steal them cheaper still." When you went away back to your office, after having regarded as a kind of gambling operation? closed up for the night, just to accommodate a customer, and he told you "if you could not do better by him than that he must go to life that, while they take the greatest care to some one else," you felt like assisting his locomotion toward the door with knee muscles

and shoe leather. But you have stood it all and triumphed over your evil inclinations. You can return kindness for insult and calmness for impatience and good for evil. You have learned this, not at the church simply, but amidst the turmoil and exasperations of business. There others must learn it also.

The moral and Christian business men of this world have vast opportunities for doing good. Never was business integrity so much in demand as at the present time. Strict concientiousness in business is likely to be noticed and rewarded, because it is so uncommon. What do I mean by saying it is uncommon? Let me tell you. I stood in a grocery store where a traveling man was selling pepper to the proprietor, a Christian man. Hemeant to be honest. The groceryman was complaining about the price of the goods. The traveling man said, "Here is some for haif that price, but it is not pure and consists. largely of ground cocoanut shells." The groceryman bought that article and I paid just the same for it as for the pure article. How anconsciously these tricks of the trade creepover a man until there is well-nigh universal contamination! Because of this, the excepcions stand out by contrast and gleam white on the background of business blackness. However true P. T. Barnum's statement, "humanity loves to be humbugged," it is not true in the sphere of trade. The business the pallid lips to answer "nothing." Yet the plaster of Paris, bone-dust, soap-stone and hambug is abomination. A man may love to settlement of the first ought to help to the alum, and butter it with gilt-edged butter have his senses deceived by a whitewashed speedy solution of the second question, and made of rancid fat. He can drink coffee in elephant and a Barnum's "what-is-it," but he never loves to patronize a busin which is a humbug show 300 days in the year, swallow a "what-is-it" in his coffee, nor wear his skin for a coat. Neither does he like to be We ard, with his millions, sleepless and unhappy; or scorched corn-cobs or ground cocoanut "skinned" himself. I believe, therefore, that business honesty will be rewarded-not as it deserves, perhaps. Every elephant with a natural white skin suffers by suspicion because of the one whitewashed beast. A child once burned on a stove keeps his distance from cold iron even. You may be the soul of

> Not only can a Christian business man do. good by the honesty of his methods, but also by a Godly conversation. With the special Christian worker, men are on their guard. But it is not so with you. If the hunter could don the skin of the game he seeks, and hide his weapons, he could capture it with ease; but the gleam of his rifle frightens it away. The preacher's attitude says, "I seek not yours, but you," and men prepare to defend their positions. But your trade says, "We seek yours and not you," and suspicion is disarmed. The gates of the city are open night and day. There are no sentinels. You march in and turn their own guns upon them. I believe some of the most effective sermons that will ever be preached will be delivered from behind the counter or an office desk or from is sanctified common sense and a consecrated heart. You can all be what Paul commands, "Diligent in business, fervent in spirit, serving the Lord." You may toil hard and never be rich in gold and bank notes, but if you consecrate your lives to God, you shall begin business in the next world with the Bank of Heaven to draw upon. Every dollar you handle in this world is God's money. So use it and not abuse it as one of God's stewards, that at last He shall say, "Well done, good and faithful servant; thou hast been faithful over a few things, I will make thee ruler over many things. Enter thou into the joy of thy

honesty, yet some one will suspect you of

wrong.

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E. A. STOWE, Editor.

WEDNESDAY, APRIL 11, 1888.

H. K. Thurber, the retired New York merchant, makes a patriotic appeal to Congress to appropriate an adequate sum to compensate the U.S. & Brazil Steamship Co., for carrying the mails to South America. Mr. Thurber says he serves the company in the capacity of president without the pickling of eggs at that location. pay, because he desires to see one American steamship line successful; that the enterprise is just earning expenses; that the line would have to stop running but for the \$85,000 per year paid by Brazil for mail service; that for the same service the Postmaster General offers to pay \$4,000 per year; that rather than accept the paltry sum thus tendered the line is carrying the mails gratuitously. It is customary to bewail the decline of American shipping and to attribute it to various causes; but if Congress does not instruct the Postmaster General to properly compensate the South American line for carrying the mails to that portion of the hemisphere, people generally will know where to place the blame.

Few towns in the State bear evidence of surer future prosperity than South Haven. Connected with the outside world by two lines of railway and blessed with the advantages of lake shipping, there is no reason why the place should not become a town of considerable importance. The business men are unusually well rated in commercial circles and will be able to pull together to advantage in building up the town, now that they are united for a common purpose through the medium of a B. M. A.

The failure of co-operative enterprises appears to keep pace with the inauguration of new ventures of that character. Last week the failure of the Chicago packing establishment was chronicled and this week the end of the Detroit boot and shoe factory is announced. Too much reliance cannot be placed on labor alone. There must be sufficient capital to lubricate the wheels of enterprise or the project almost invariably fails.

It is only once or twice a year that THE TRADESMAN yields any considerable portion of its space to the publication of an Park, and a ten-horse power boiler and enentire sermon, but the effort given on the gine to L. R. Fleming, who is establishing first page is so pertinent to the subjects dis- a new planing mill at the D. & M. Junction. cussed in these columns from week to week that it will undoubtedly command thoughtful attention. The sermon is the handiwork of Rev. M. C. Hawks, pastor of the Simpson M. E. Cnurch, at Detroit.

The West Michigan Farmers' Club is considering the idea of asking the Council to appoint a milk inspector. The Grand Rapids Mercantile Association is pressing for the appointment of an inspector of produce. THE TRADESMAN suggests that the two organizations unite in the effort to secure the appointment of an officer who shall be an inspector of both milk and produce.

The assignment of Root, Strong & Co., at Detroit, seems to be a case similar to the one in Manistee recently—the inability of the concern to run after its head was gone. THE TRADESMAN has no means of securing inside information, but ventures the prophesy that the assignment is but the forerunner of the eventual retirement of the house from business.

Monopolies die hard, and the board insurance ring is no exception to the general rule. The Supreme Court is to be asked to pass upon the validity of the law. Let us hope it will be construed in the interest of the people as a whole-not in the interest of the few who own insurance stocks.

The Insurance Monopoly. The insurance monopoly has proposed test case under the law prohibiting compacts among insurance companies, for the purpose of ascertaining whether the law is valid: also to establish whether Attorney-Genera Taggart's opinion, defining the so-called "Beveridge plan" as a violation of the law. is in strict conformity with the law. The monopoly side of the question is being handled by ex-Judge Marston, of Detroit, his opponent in behalf of the people being Attorney-General Taggart. The case comes up in the Supreme Court in about two weeks.

Cadillac has had a good many things to contend with in the past, but her worst calamity is yet to come. Hyman Brown who has a peculiar penchant for failing at ent periods, has moved his clothing stock from this city to that place. The people of Cadillac have THE TRADESMAN'S ndest sympathy.

Harbor Springs people are rejoicing over the discovery of a boiling spring, forty fee from the shore of the bay and fourteen fee under water, which throws a stream fifteen feet above the level of the water. The dis-covery was made while driving spiles, and AMONG THE TRADE.

GRAND RAPIDS GOSSIP. W. D. Ballou has removed his drug stock from 40 West Fulton street to 545 Ottawa

D. M. Goodsell succeeds H. C. Knowles in the confectionery business at 113 South

Division street. Wright & Friend have engaged in general trade at Lake Odessa. Clark, Jewell & Co. furnished the groceries.

E. Vander Stolpe has engaged in the grocery business at 635 Broadway. Cody, Ball, Barnhart & Co. furnished the stock.

J. L. Doughty will engage in the grocery business at the corner of Highland avenue and South Lafayette street. Clark, Jewell & Co. furnish the stock.

Geo. Tubergen, who has purchased the 36 South Division street, will also continue

S. Barber, who clerked for W. J. Clarke. the Harbor Springs grocer, for four years, has engaged in the grocery business at that place. Bulkley, Lemon & Hoops furnished

Fred Engler has engaged in general trade at Reed City. Olney, Shields & Co. furnished the groceries and H. Leonard & Sons the crockery. The hardware was also pur-

Albert W. Fowler has sold his grocery stock and fixtures and store building at 398 Second street to Maria J. Beal, who will continue the business. Mr. Fowler proposes to take up his residence in Portland, Oregon, and will leave for that place about May formerly occupied by Dr. John Lamoreaux.

Harry G. Stanton, for the past seven years with the Putnam & Barnhart Lumber Co. has purchased a portion of Frederick C. Miller's interest in the box manufacturing firm of Blount & Miller and taken a position in the office. No change will be made in the firm name until Jan. 1, 1889.

Wm. Reid, the Detroit glass jobber, has rented the vacant store in the Kennedy block, on the corner of Waterloo and Louis streets, and will occupy the same with a full line of window glass, selling only in jobbing quantities. The establishment will prove a valuable accession to this market.

The Cadillac Express of last week contained the following: "F. J. Lamb, of Grand Rapids, has opened a fruit and garden produce commission house at L. H. Town's old stand, in this city. William Kennedy is the manager, and will fill all orders for green stuff from points north of Reed City."

Hester & Fox have sold a fifteen-horse power engine and boiler to the Michigan Fire Ladder and Truck Co., for use in the new factory of the corporation at Oakdale

Work on the main factory building of the Grand Rapids School Furniture Co. has reached the third story and the roof will be on by the end of the week. The wareroom is about completed and the foundry building will next receive attention. The company expects to be able to occupy its new t about July 1.

The business community was somewhat surprised last Wednesday by the announce ment that Thompson & Maclay had made an assignment to Wm. Widdicomb. The assignment was occasioned by the failure of the Commercial National Bank of Dubuque. Iowa, and until an adjustment of affairs can be arranged business will be continued the

Thos. H. Bedell, Superintendent of the Sherwood Manufacturing Co., has leased the buildings now occupied by the Grand Rapids School Furniture Co., on Prescott street, the lease to date from the time the present occupants vacate the premises, and will engage in the manufacture of furniture specialties early in the fall. Others will be associated with Mr. Bedell in the enterprise, but the details surrounding the organization have not yet been fully decided upon.

The Sherwood Manufacturing Co. has uttered a bill of sale for \$18,000 to E. M. Kendall to secure the labor indebtedness and the claims of the National City Bank. S. B. Jenks and E. M. Kendall. The instrument empowers the trustee to continue the business as long as it may be deemed desirable for the best interests of the creditors and stockholders. From present appearances, barely enough will be realized from the assets to pay the secured claims. leaving about \$5,000 worth of unsecured creditors in the lurch. The stockholders. whose investment amounts to \$15,700, will also put on sackcloth and ashes. The trouble seems to have arisen from the fact that the concern was selling its manufactured product at a lower price than it cost to make it, without the officers or stockholders knowing it.

AROUND THE STATE.

Locke-Geo. H. Price succeeds H. Walter

in the grocery business. Ferry-W. H. Davis & Co. succeed J. F.

Keeney in general trade. Peck-Gray & Robinson succeed John Collins in general trade. Lacey-L. N. Mosher has removed his

eral stock to Banfield. Dowagiac-Stark & Hall have sold their grocery stock to N. Copley.

Bronson-C. A. Bartlett succeeds Bartlett

North in the lumber business. Tecumseh-Jas. Montague succeeds D. Adams in the notion business.

Muskegon-L. N. Codman succeeds J. B. McCracken in the grocery business.

Marquette-Goodwin & McLean succeed Jesse Goodwin in the fish business.

Ionia-J. L. Lee & Co., dry goods dealrs. have assigned to B. H. Lawson. Fife Lake-B. E. Flanders succeeds

Clark & Flanders in the meat business. Parkville-Dunham & Co. succeed Dunam & Son in the boot and shoe business.

their drug and jewelry stock to Nashville. Muskegon-Miss M. Pratt has opened a Mecosta-Bromley Bros. & Co. have engaged in the agricultural implement busi-

Eureka-C. J. Dennis succeeds Daggett & grocery stock of the late U. Feeter, at Dennis in the dry goods and grocery busi-

> Lansing-C. E. Houghawout succeeds Chas. Houghawout & Son in the grocery

Maple Rapids-James Astley is building

engage in the hardware business.

fancy goods business about April 20. Lakeview-C. F. Braden has moved his drug stock across the street to the store

Lacey-Chas. E. Nickerson, of the former firm of Bristol & Nickerson, has purchased the store building formerly owned by L. N. Mosher and engaged in general

Traverse City-A. W. McElcheron, formhas arranged to open a merchant tailoring safe. establishment at Ishpeming.

general firm of Bristol & Nickerson. The & Co. new firm will be known as Bristol & Pow-

mortgage on the balance of Ellsworth's vis- tion among old friends at Whitehall. ible possessions.

Stanwood-B. P. Harris has sold his in-The new firm will be known as Van Auken & Reed. Mr. Harris will take up his residence in the South.

Cadillac-Sampson & Drury have discontinued their branch store at Lake City. The stock of hardware was brought to this city been opened at Fifield, Wis., to be known umbrella which will be sent with the goods. at their mill.

MANUFACTURING MATTERS.

Rodney-Plato & Remie's sawmill has started up again.

Sylvester-D. B. Kelly's handle factory has resumed operations.

Cheboygan-Swift Bros. succeed L. P. Swift in the sawmill business. Mosherville-J. B. Green succeeds Luther

V. Tyler in the milling business.

Bay City-Jas. McDonald & Son succeed McDonald & Shearer in the milling business. South Saginaw-J. H. Freeny succeeds E. R. Phinney in the manufacture of shingles and salt.

Stanwood-Carpenter & Son and Danforth & Co. have eight million shingles ready for shipment.

Battle Creek-Smith & Nichols succeed Mr. Smith in the manufacture of the Smith

equalizing fence machine. Jackson-Geo, S. Bennett has traded his interest in the Smith Middlings Purifier Co. for a half interest in the Eldred Milling

Benton Harbor-The plant of the Benton Harbor Church Furniture Co. has been sold to Samuel Hale for \$1,875. The factory will be put in running order at an early date. Muskegon-The Lake Lumber Co. has een organized with a capital stock of \$50,000, of which \$20,000 is paid in. The stock is held as follows: Herman O. Lange, 200: same as trustee. 1.200: John B.

Lemieux, 200; W. S. Hofstra, 400. Detroit-Articles of association of the Morton & Backus Lumber Co. have been filed with the county clerk. The capital stock is \$75,000, of which \$40,000 is paid in. The incorporators are Wm. D. Morton, Charles K. Backus, E. Wilson Cressy, Francis B. Cressy and Myron L. Doyle.

Jackson-Geo. T. Smith, President of the Smith Middlings Purifier Co., has returned from New York, where he purchased the ight to manufacture the cyclone pulverizer of Erastus Wiman. He will manufacture the machine here and has the exclusive right to the entire West. The cyclone pulverizer pulverizes anything from iron clay to mineral paint by counter currents of air, the particles being ground into impalpable powder by the action of the air forcing the particles together. The currents of air are generated in the machine.

STRAY FACTS.

Detroit-Wm. Smith, of the firm of Wm. mith & Co., meat dealers, is dead. Saginaw—Smith & Grossman s Wm. G. Smith in the upholstering but

Colfax-G. E. Thomas has disp

three power sewing machines during the past season, the first ever sold here.

Otsego-Geo. B. Norton, formerly of the firm of Norton & Wolff, has gone to Des Moines, Iowa, to engage in the furniture

Wayland-S. W. Dunwell has sold his interest in the lumber business of Hovt &

ber Co. have been consolidated and reorganized under the style of the Geo. F. Hastings-Baughman & Buel have moved | Cross Lumber Co.

Standish-D. W. Richardson, who recently made an assignment, is pulling himjewelry store at 235 West Western avenue. self together like a little man and will pay every debt in full. It is to be hoped there will be something left when he gets

> Colfax-G. E. Thomas infused the ideas inculcated in THE TRADESMAN in the management of the finances of Colfax towntownship is out of debt and has money in Wanted-situation by a registered Pharmacist. Seven years (standard from the past year)

business.

Flint—G. R. Hoyt & Sons contemplate the removal of their dry goods business to East Saginaw.

Nashville—John Weber & Son succeed S. Weber & Son in the agricultural implement business.

Manle Rapids—Lames Action is hubbled.

the treasury.

Bloomingdale—In accordance with the late senior partner in the general firm of Warren Haven & Co., the business will be continued by Milan Wiggins and Frank Hubbard under the old firm name. Mr. Haven was the most represented by addressing (mentioning this paper) J. H. Sulfigens, N. Y.

WANTED—EVERY STORE-KEEPER WHO READS this paper to give the Sulfig coupon system at all your book keeping, in many instances save yeu the expense of one clerk, will bring your business down to a cash basis and save you all the worry and trouble that usually go with the pass-book plan. Start the let of the month with the new system and you will never regret it. Having two kinds, both kinds will be sent by addressing (mentioning this paper) J. H. Sulfig.

Manle Rapids—Lames Action is building. sentative citizen of the place, having been a new store and W. L. Aldrich is about to engaged in trade for eight years and in the manufacture of cheese for over sixteen Battle Creek—Zwisler & Babbitt, late of Coldwater, will engage in the notion and and had a large personal following. His loss will long be felt in the community.

Bank Notes,

The Second National Bank of Ionia is doubling the capacity of its vault.

Chas. S. Cobb. Cashier of the Michigan State Bank, was elected Mayor of Eaton Rapids at the recent election.

Aaron Clark expects to open his bank at Caledonia about May 1. The postponement erly of the firm of Pope & McElcheron, is occasioned by his delay in getting his

The exchange bank at Coopersville, estab-Lacey—Phineas Powers has purchased lished by the late W. G. Watson, will be the "Presto" cigars, and shall continue to the interest of Chas. E. Nickerson in the continued under the style of D. O. Watson sell them at that price, thus charging noth-

A. S. Thompson, Assistant Cashier of the First National Bank of Traverse City, has Cato—Wm. Ellsworth, grocer, has been resigned his position on account of ill of several men on the road and that the difclosed out under chattel mortgage. Geo. health. He will take up his residence in ference will pay for this property and the Adams, Ellsworth's son-in-law, holds a Colorado after a visit of two weeks' dura-

A comparative statement of the condition over to you direct the amount it would cost of the Oceana County Savings Bank, made us to sell these goods in the ordinary way. terest in the general stock of Harris & on March 31, shows its deposits to be Van Auken to D. E. Reed, his son-in-law. \$25,442.21, against \$18,103.53 on Dec. 31 following manner: and \$2,538.17 on Oct. 31. The total of loans and discounts has increased from with lines numbered from 1 to 3,000 and \$62,537.99 on the first named date to the order it is received at our office. \$82,134,39.

and the grocery supplies were sold to Day- as the Price County Bank, and is the only Every 24th order received will entitle huff & Jordan, who also purchased part of the L. H. Town stock, and will open a store company is duly organized under the State cigars. laws of Wisconsin, having proper authority to issue its own currency at any time.

The capital is large enough to meet present of real-estate. Either a building lot and requirements and the stockholders embrace water privilege, at a summer resort, a city lot in city of Sault Ste Marie, a house and

> brated "Crescent," "White Rose" and "Royal Patent" brands of flour are manufactured and sold only by the Voigt Mill- cigars at \$35 per M. An order of double

MISCELLANEOUS.

Advertisements will be inserted under this head for one cent a word the first insertion and one-half cent a word for each subsequent insertion. No advertisement taken for less than 25 cents. Advance payment. Advertisements directing that answers be sent in care of this office must be accompanied by 25 cents extra, to cover expense of postage.

FOR SALE-THE DRESS OF TYPE NOW USED ON "The Tradesman"-600 pounds of brevier and 200 pounds of nonpareil. A good bargain will be given OR SALE-GENERAL STOCK IN GRAND LOCATION

Ceason, wantto sell. Address 122, this office. 238-tf
OR SALE OR EXCHANGE—CLEAN GROCERY
1 stock and fixtures, which can be reduced to \$800,
1 tuated in good business locality. Will trade for real
state. Rent reasonable. Address Arthur Lowell, 699
1 roadway, Grand Rapids. 238-tf broadway, Grand Rapids.

OR SALE OR RENT-GOOD MEAT MARKET IN town of 1,000 inhabitants, in good farming local-ty. Will sell cheap to right party, or would exchange or real estate or city property. Address 119, this

FOR SALE—ON ACCOUNT OF THE DEATH OF THE proprietor, I offer for sale a small stock of drugs and medicines; glass labeled bottles; black walnut front drawers; fire proof safe; jewelry; books; soda fountain, etc. All or any part will be sold at a big discount for cash. W. R. Mandigo, Administrator, Sherwood, Mich.

FOR RENT-NEW BRICK STORE ON OTTAWA street, suitable for tin or hardware business. Apply to room 1, Glenhaven Place. 237-240 FOR SALE-MY IMPLEMENT BUSINESS: GOOD Location, brick building, lime house and tile yard. Also good farm. Address John O. Smith, Eaton Raples, Mich.

FOR SALE—GENERAL STOCK MERCHANDISE IN good town and good trade. Inquire of J. C. Stitt, Dollarville, Mich. 240*

POR SALE AT A BARGAIN. A STOCK OF GENERAL merchandise in an iron furnace town in this State. Furnace company pays out in cash \$3,000 per month. Stock will invoice about \$5,000. Can be reduced to \$2,500 or \$5,000 in 60 days. Sales per month \$1,600. Pay sure. Best of reasons for selling. Those meaning business address No. 113 this office.

FOR SALE—WHOLE OR PART INTEREST IN A FIRST-class meat market in a thriving town of 1,000 in-habitants with two railroads. Average sales \$30 per day. Good reasons for selling. Address H., care Trades-man. 219-tf

FOR SALE—AT A BARGAIN. A CLEAN STOCK OF Choate, Agent, East Saginaw. OR SALE—THE BEST DRUG STORE IN THE THRIV-ing city of Muskegon. Terms easy. C. L. Brun-age, Muskegon, Mich. 193-tf

POR SALE—A CLEAN STOCK OF DRUGS, FIXTURES, etc., complete, on good line of railway, about 35 miles north of Grand Rapids. No paints or oils, but could be added to good advantage. Poor health and other business my only reasons for selling. No. 116 are Tradesman office.

FOR SALE—THE ROLLER PROCESS GRIST MILL AT Edmore, Mich. Doing a good business and an increasing trade. The proprietor has other business and must sell. Edmore is a thriving village of 1,200, has two railroads, and in the midst of a growing country. A good chance for the right man. Call on or address J. H. Gibbs, Edmore, Mich. OR SALE—SECOND HAND HEARSE AT A BAR-gain. Address 117, this office. 238* WANTED—BY A YOUNG MAN OF 28, SITUATION IN a drug store, three years' experience. Registered by examination, Address 115, this office.

WANTED—A GOOD LOOATION FOR GENERAL store. Address 196, this office.

FOR SALE—FRUIT FARM OF 71/4 ACRES, LOCATED in Spring Lake. Ten minutes walk from post-A GENTS WANTED EVERYWHERE. THREE NEW

Dunwell to his partner, who will continue the business under the style of I. N. Hoyt.

East Saginaw—The Cross, Gordon & Randall Lumber Co. and the Standard Lumber Co. have been consolidated and reor
ber Co. have been consolidated and reor-

WANTED PARTNER—A VERY GOOD CHANCE FOR a man with some capital to become partner in a well-established clothing store in a small, thriving city in Michigan. Please state how much can be invested and address to this paper under letters A B. Understanding of the business is not a necessity. Would like a party who understands the Holland language. WANTED REGISTERED PHARMACIST WHO CAN

VV furnish first-class references and is not afraid work in other parts of the store. Moderate sala Address 123, this office. WANTED—TO EXCHANGE STOCKS AND LOCAtions. General stock. Reason, want a change Address 121 this office. WANTED—FIRST-CLASS STOCKS OF MERCHANDISE
Western and the stock of the

Albany, N. Y. 226-tf

WANTED—1,000 MORE MERCHANTS TO ADOPT OUR
Improved Coupon Pass Book System. Send for
samples. E. A. Stowe & Bro., Grand Rapids. 225-tf

Read this Scheme.

\$11,550 Worth of Real Estate

And personal property to be actually given away to purchasers of the celebrated

"Golden-Rod" and "Presto" Cinars We have sold these goods for the past

years at the uniform price of \$55 per for "Golden-Rod" and \$35 per M. for ing extra for the property we shall distrib-

We have figured that by liberal advertising we can save the salaries and expense benefit. Just look at this carefully and see a plain business proposition. We

We will distribute this property in the each order will be entered in the book in

Every fifth order received will entitle the

Every 74th order received will entitle the some of the wealthiest and leading buslot in St. Ignace, or a farm of 160 acres.
There are 39 lots of the real estate and 720 articles of personal property to go with 3,000 orders, an average of more than one

in four. An order will consist of ½ M. "Golden Rod" eigars at \$55 per M. or 1 M. "Presto" this amount from one party will be entered

as two orders. These cigars are not made of cheap material, like the ordinary scheme eigar, but are First-Class Goods, made as we have

always made them, to hold trade. The "Golden-Rod" is made from the finest imported Vuelta Havana, long filler, straight hand-made goods, without flavor, and as fine as anything made in the U.S. Sold at their market value, without regard to the property given away. The "Presto" cigar is a very nice imported scrap-cigar, gives universal satisfaction and sells in many

places at 10c. The summer resort lots are on the beauiful Lakeville Lake in Oakland Co. on the P. O. & P. A. R. R., a handsomer lake with petter fishing than Orion, six miles distant. Lots 40 feet by 80 rods with good lake front

privilege, value \$50 each. The lots at the Soo are within 1/4 of a mile of the water power canal. In the heart of the city, with houses all around them, 40x124 feet, valued at \$1,000 each. The house and lot at St. Ignace is in the

hird ward on Main street. House occu pied by tenant, valued at \$1,000. The farm is within two miles of Carp Lake Station, on the G. R. & I. R. R. Six miles from Mackinaw City, hardwood and cedar, good front on Carp Lake, seven acres

Warrantee deeds of real estate will be ent with the cigars, which come in proper When the property is all distributed, cir-

under cultivation, valued at \$3,200.

cigars, showing name and address of pares getting these presents. Send in your orders, somebody will get some good property for nothing. You will get warranted goods, worth the price put on them. The value of the presents is not

taken out of the goods. Terms on eigars, 60 days to responsible parties, or 5 per cent. off for cash. We give reference below as to our busi-

Citizens' National Bank, Romeo; First National Bank, Romeo. Any business man in Romeo, and any wholesale tobacco house in Detroit, Chicago, Louisville and St. Louis.

less standing.

Yours respectfully.

ROMEO, MICH.

CLARK, JEWELL & CO.,

Wholesale Grocers.

HANDLE EVERYTHING IN THE PROVISION LINE.

Pork, Beef, Lard, Hams, Shoulders, Bacon, Sausage, Pigs' Feet, Canned Beef, Lunch Tongue, Potted Ham, etc.

GURTISS & DUNTON,

Everything in the Paper Line.

Rockfalls, Childs, Sterling, Economy, W. & T. PURE JUTE MANILLA.

GENERAL WOODENWARE,

OIL CANS...

AXE HANDLES, BASKETS, CLOTHES BARS. BRUSHES. LINES AND PINS, MOPS.

> TUBS AND PAILS, BOWLS. Everything in the Woodenware Line.



W. Steele Packing & Provision Co., Grand Rapids, Mich.

WHOLESALE DEALERS IN

ulars will be sent to each purchaser of Fresh and Salt Beef, Fresh and Salt Pork.

> Pork Loins, Dry Salt Pork, Hams, Shoulders, Bacon, Boneless Ham.

Sausage of all Kinds. Dried Beef for Slicing.

Strictly Pure and Warranted, in tierces, barrels, one-half barrels, 50 pound cans, 20 pound cans, 3, 5 and 10 pound pails.

Pickled Pigs' Feet, Tripe, Etc.

Our prices for first-class goods are very low and all goods are warranted first-class

When in Grand Rapids give us a call and look over our establishment. Write us for prices.

Valley City Show Case Factory,

SHOW CASES

Prescription Cases.

My Prices are Lower than any of My Compe itors. Send for Catalogues.

21 Scribner Street, Grand Rapids.

TELEPHONE 374.

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ent, Geo. E. Steele; Secretary, L. Roberts.

No. 2—Lowell B. M. A.
ent, N. B. Blain; Secretary, Frank T. King.

No. 3—Sturgis B. M. A.
ent, H. S. Church; Secretary, Wm. Jorn.

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President F. S. Raymond: Secretary, P. S. Swarts.

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President, C. W. Robertson; Secretary, Wm. Hor No. 65—Kalkaska B. M. A. President, Jas. Crawford; Secretary, C. S. Blom. No. 66—Lausing B. M. A. President, Frank Wells; Secretary, W. E. Crotty.

President, Frank Wells; Secretary, W. E. Crotty.

No. 67—Watervliet B. M. A.

President, Geo. Parsons; Secretary, J. M. Hall.

No. 68—Allegan B. M. A.

President. A. E. Calkins; Secretary, E. T. VanOstrand.

No. 69—Scotts and Climax B. M. A.

President, Lyman Clark; Secretary, F. S. Willison. ident, Lyman Clark; Secretary, F. S. Willi No. 70—Nashville B. M. A., ident, H. M. Lee; Secretary, W. S. Powers.

Manufacturers Seeking New Locations. Smith Middlings Purifier Co., Jackson. Lovell Hefrigerator Co., Ionia. Clapp Shirt Co., Allegan. David Woodward (plows) Clinton.

Special Enterprises Wanted. Grist Mill—Hopkins Station.
Newspaper—North Muskegon.
Gristmill—Bellevue.
Wood working establishment—Quincy.
Hard wood factories—Fife Lake.
Tobacco factory, vinegar and pickle factoriery—Grand Rapids.

Mr. Hoyt at the Helm at Flint. FLINT, April 5, 1888.

DEAR SIR—At our annual election of officers, Geo. R. Hubbard was chosen President. He presided over one meeting, at which he tendered his resignation, on account of pressure of private business G. Hoyt was elected in his place.

A recent item in one of the dailies is to the effect that hair grows more rapidly after death than during life. If this is the case, the only objection to a profitable tonsorial business in a cemetery is the probability of the great number of "stiffs" the books.

Yours truly, WM. H. GRAHAM, Sec'y.

S. Lamfrom, Secretary of the Owosso B. We are doing good work." Nashville has been granted charter No.

70 during the past week. The Association ere affiliates with twenty-one members. Charlotte Republican: The B. M. A. scussed the electric light question Wedsday evening, appointed a larger commitsee and proposes to give the subject a

S. Van Ostrand, Secretary of the newlyorganized South Haven B. M. A., writes: 'The B. M. A. is going to be a hummer." If the writer is anything like his brother, the Secretary of the Allegan B. M. A., the Association cannot fail to succeed.

prough investigation.

The Kalkaska B. M. A. is after the Grand Rapids Telegram-Herald with a sharp stick. That paper published a willful libel on Kalkaska county, and the business men propose to retaliate by withholding all patronage from that disreputable sheet.

A Cadillac correspondent writes: "We are taking steps to reorganize the B. M. A. and put it on a firm and solid foundation. As soon as we do, we shall join the State bedy. McAdam has not sense enough to resign the Presidency, so we propose to shelve him."

Traverse City Herald; At the regular meeting of the Business Men's Association, on Tuesday evening, a new constitution was adopted, which will be ready soon for distribution, and other important business was done, and an adjournment had to Tuesday evening, April 17, at which time the great G. A. R. encampment to be held here this season will be made the special order of bus-lost his trade and has ingloriously failed.

The editor of the American Grocer writes THE TRADESMAN under date of April 4, joy by our best business men. He is a disacknowledging his error in stating that the organization of the New York State Association antedated that of the Michigan Business Men's Association. Mr. Barrett promises to set himself aright on this point at the Pennsylvania State convention, to be held at Wilkes Barre the latter part of the

Tecumseh News: The committee to whom was intrusted the task of making the preliminary arrangements for organizing a Business Men's Association have, during the past week, circulated a paper for the signatures of the business men of Tecumseh and have met with gratifying success, nearly every business man in Tecumseh signing the paper. The committee have called a meeting at the Council building next Wednesday night.

Grand Rapids Mercantile Association.

At the regular semi-monthly meeting of the Grand Rapids Mercantile Association held on April 3, applications for membership Both applicants were elected.

M. C. Goossen, of the Committee on Trade Interests, presented the following report, which was accepted.

which was accepted.

One of the points mentioned in our last report was that the main object for which a man does business is money. But there is one point well worth remembering in connection with money making, something which money cannot buy—it is honesty. It can neither be bought at jobbing rates nor retailed at bargains, but experience teaches that we should be straightforward in all dealings, whether it will be for loss or gain. Do business honestly. It will gain you credit, it will gain you a name that will be a life long protection in the community in which you dwell. The credit you gain in this way is far better than starting in business with a large capital, which, without the sympathy of the people, is worthless. But a man of known honesty with a small capital can secure the confidence of the people and gain a reputation far and wide, so that his credit will know no bounds. He will not be called smart, but he will be called honest.

I. Winternitz of the special Committee.

ongest seemed to pay the soonest, when reminded of the indebtedness by the receipt of a Blue Letter. He said he found it good policy to have some stated time when goods sold on ly at that time. When left longer the men who the workings of the B. M. A. there. secure credit invariably have some excuse to offer, and nine times out of ten payment is delayed long beyond the period originally agreed upon. He hoped to see the time when the credit system would be entirely superceded and would gladly co-operate in any plan looking to that end.

his agreement regarding the payment of an account, it was seldom advisable to extend the privilege.

drawbacks in the credit system—that people for filing the claim with the county clerk, are too apt to buy lavishly when they do not and received a dividend of 80 cents in repay as they go and that too many men cease turn. Evidently a case of "something rot-trading at a store as soon as they are able to ten in Denmark." get their names on the ledger for a few dol

Mr. Levi said he sometimes found it desirable to send men receipts for old accounts, in order to win them back as customers. He frequently did this in the case of poor people who were unable to pay their bills.

M. C. Goossen called attention to the habit some people have of avoiding the payment of insignificantly small balances.

Under the head of Good of the Association, Geo. Dunaven asked the difference, in the law, between an incorporoted organization like the Mercantile Association and a private collection agency. The inquiry was answered by she Secretary, the substance being that one was operating under State law and the other was acting independently of law, justice or

The meeting then adjourned

A recent item in one of the dailies is to the great number of "stiffs" the barber

Status of the McAdam Failure. L. B. Bellaire, assignee for J. C. McAd am, the Cadillac dry goods dealer, has completed his appraisement of the assets, as

As the liabilities are \$10,770.88, the cred itors will probably receive less than 50 cents

on the dollar, after deducting exemption and costs of assignment. Referring to the mention of the failure in last week's paper, a Cadillac correspondent

failure is deserved and is true. In justice to the town, however, there is this to be said: McAdam's failure is due to himself said: McAdam's failure is due to himself alone. No blame can be attached to the town or anyone in it (except those whom he recklessly trusted and who did not pay). Mr. Gow and Mr. Kramer, who are in the the same line, have been very successful because, unlike McAdam, they have at-tended strictly to business, have kept out of politics and have not bitterly opposed and denounced everyone who did not agree with them in all they said. The town is all right and our business men are all right. 'Shysters" in business stand the same poor

During McAdam's residence here he has raised a row and created a split in the Democratic party; got into a fight with one of our newspapers; got into a bitter political fight with the Cummers and Mitchells and others of our best citizens; has wantonly attacked prominent business men through the newspapers: led a rabble that attempted to break up a citizens' convention; has nearly broken up the Royal Arcanum; has com-pletely demoralized the Business Men's Association; has quarreled with the City Coun-He will never succeed here-nor anywhere else. His departure would be hailed with turbing element in all matters pertaining to the welfare of the town

It is reported in commercial circles that McAdam recently remarked, "If my creditors want to settle with me on my terms, they can do so. If not, they can go to hell." If McAdam really made the statement thus imputed to him, it would appear that his creditors should show their resentment of such methods by refusing to compromise their claims, thus driving out of business a man who seems to be devoid of business capacity and common decency.

Having violated the constitution of the B. M. A., McAdam should promptly resign his membership and position in the Cadillac branch of that body.

South Haven in Line on Organization. to act as chairman of the meeting, while S. were received from J. F. Jones, 133 Broadway, Van Ostrand officiated as secretary pro tem. and Martin & Wurzburg, 52 Lyon street. The editor of THE TRADESMAN explained following officers:

President—L. S. Monroe. Vice-President—C. J. Hempstead. Secretary—S. Van Ostrand. Treasurer—Volney Ross.

The Association starts out with a mem-

House, related his experience with the Blue the writer met on the train, reported that Letter. He said that those who owed him the the Association at that place has accom-

depot at Fennville as the train pulled in, eredit shall be paid for and be on hand prompt- expressed himself as highly pleased with

consant, the St. Johns saloon keeper who A. J. Elliott coincided with the views of Mr. failed several months ago, reports the re-Levi, adding that when a man failed to keep ceipt of \$3,831.50, which enables him to declare a dividend of 11/8 per cent. among the him any further credit, as he usually abused creditors. One Grand Rapids firm, whose claim amounted to \$60, spent 25 cents for E. A. Stowe called attention to two serious the affidavit of a notary and a like amount

Nashville Takes Charter No. 70.

DEAR SIR—Enclosed I hand you \$3 charter fee and annual per capita dues on twenty-one members, total \$8.25. Please forward me the necessary blanks to be filed with our county clerk. Our members seem to be interested and you may expect to hear good results from this

"Resulted Beneficially and Satisfactorily." WATERVLIET, April 5, 1888. DEAR SIR—The Watervliet Business Men's Association elected officers last night as fol-

lows:
President—Geo. Parsons.
Vice-President—Dr. W. L. Garratt.
Secretary—J. M. Hall.
Treasurer—H.B. Bradt.
One new member, Eugene Moodey, was added to the Association, Enclosed find 25 cents per capita dues for same.
The Association is prospering final.

Bardware.

chance of succeeding here that they do else-

Socket Siicks.... Butchers' Tanged Firmer... Barton's Socket Firmers...

Pursuant to adjournment at a preceding meeting, the business men of South Haven met last Wednesday evening and organized a B. M. A. C. J. Hempstead was selected the modus operandi, after which the regulation constitution was adopted and the organization completed by the election of the

Executive Committee-L. S. Monroe, S. Van Ostrand, Vassar Selkirk, E. J. Lockwood and T. E. Tompson.

bership of about forty, including the best men in the town, and has a bright future in

without the sympathy of the people, is worthless. But a man of known honesty with a small capital can secure the confidence of the people and gain a reputation far and wide, so that his credit will know no bounds. He will not be called smart, but he will be called honest.

I. Winternitz, of the special Committee on Berry Packages, reported that he had secured four additional signatures to the agreement. The report was accepted and the Committee instructed to continue its work.

I. C. Levi, proprietor of the Star Clothing House, related his experience with the Rhue level of the people, is worthless. But not have a string bustore for it. The officers are stirring bustore for it. The officers are

plished much good to the members.

Dr. W. H. Andrews, who was at the

A Generous Dividend. Jas. Anstey, assignee for Peter L. Vau-.....dis LOCKS—DOOR.
Russell & Irwin Mfg. Co.'s new list. dis Mallory, Wheeler & Co.'s. dis Branford's. dis Norwalk's dis MATTOCKS. MAULS.
Sperry & Co.'s, Post, handled dis 50
Coffee, Parkers Co.'s dis 49
Coffee, P. S. & W.Mfg. Co.'s Malleables dis 40
Coffee, Landers, Ferry & Clark's dis 40
Coffee, Enterprise dis 25 NASHVILLE, April 3, 1888.

MOLASSES GATES. MOLASSES GATES.
Stebbin's Pattern dis 60&10
Stebbin's Genuine dis 60&10
Enterprise, self-measuring dis 25
NALLS—IRON.
Common, Brad and Fencing. place.
At the meeting held March 26, a vote of thanks was tendered you for favors shown in the organization of the Association.
Respectfully,
W. S. Powers, Sec'y.

Common, Brad and Fencing.

10d to 60d.
8d and 9d adv.
2d dand 7d adv.
2d dand 5d adv.
3d advance.
15
3d fine advance.
2d clinch nails. adv.
2d

ndusky Tool Co.'s, fancy.

In casks of 600 bs, * b.....

Annealed Market.
Coppered Market
Extra Bailing
Tinned Market.
Tinned Broom
Tinned Mattress.

Baxter's Adjustable, nickeled.

Basswood, log-run
Birch, log-run
Birch, Nos. 1 and 2
Biack Ash, log-run
Cherry, log-run
Cherry, Nos. 1 and 2
Cherry, cull
Maple, log-run
Maple, soft, log-run

Maple, clear, flooring... Maple, white, selected... Red Oak, log-run... Red Oak, Nos. 1 and 2...

Bird Cages

WIRE GOODS.

 Bright
 dis
 70&10&11

 Screw Eyes
 dis
 70&10&11

 Hook's
 dis
 70&10&11

 Gate Hooks and Eyes
 dis
 70&10&11

Coe's Ptent A gricultural, wrought, dis Coe's Ptent, malleable dis 75&10

 Bird Cages.
 50

 Pumps, Cistern.
 dis
 75

 Screws, new lists.
 76&5

 Casters, Bed and Plate.
 dis50&10&10

 Dampers, American
 40

 Forks, hoes, rakes an all steel goods.
 30c

 Copper Bottoms.
 30c

HARDWOOD LUMBER.

The furniture factories here pay as follows for dry stock, measured merchantable, mil-culls out;

RAGS, RUBBERS, BONES & METALS

BOUGHT BY

Wm. Brummeler,

JOBBER IN

TINWARE, GLASSWARE and NOTIONS

TELEPHONE 640.

79 Spring St., - Grand Rapids.

MISCELLANEOUS.

Curry, Lawrence's.....

Planished, 14 oz cut to size.

14x52, 14x56, 14 x60.

Cold Rolled, 14x56 and 14x60.

Cold Rolled, 14x48.

Bottoms

Morse's Bit Stock. Taper and Straight Shank... Morse's Taper Shank....

Com. 4 piece, 6 in. do
Corrugated Adjustable EXPANSIVE BITS.
Clar's, small, \$18 00; large, \$26 00.
Ives', 1, \$18 00; 2, \$24 00; 3, \$30 00.
American File Association List.
Disston's

Heller's Heller's Horse Rasps. Mos. 16 to 20, 22 and 24, 25 and 26, 27 List 12 13 14 15 List 12 Discount, 60.

GAUGES.
Stanley Rule and Level Co.'s.
HAMMERS.
Maydole & Co.'s.
 Kip's
 dis
 25

 Yerkes & Plumb's
 dis
 40&10

 Mason's Solid Cast Steel
 30 c list 50

 Blacksmith's Solid Cast Steel
 Hand
 30 c 40&10

HOLLOW WARE.

\$11 00, dis 60 11 50, dis 60 12 00, dis 60

KNOBS—NEW LIST.
Door, mineral, jap, trimmings... dis
Door, porcelain, jap trimmings...
Door, porcelain, plated trimmings.
Door, porcelain, trimmings.
Door, porcelain, trimmings.
Drawer and Shutter, porcelain. dis
Picture, H. L. Judd & Co.'s. 40&16

Stanley Rule and Level Co.'s.....dis 70 Adze Eye. \$16 00 dis 60 Hunt Eye \$15 00 dis 90 Hunt's. \$18 50 dis 20 & 10

Clinch nails, adv.
Finishing | 10d 8d 6d 4d
Size—inches | 3 2½ 2 1½
Adv. % keg \$1 25 1 50 1 75 2 09
Steel Nails—2 15.

CHAS. A. COYE D. D. COOK.

Horse and Wagon Covers, Awnings and Tents, Flags and Banners, Oiled Clothing, Feed Bags, Wide Ducks, etc.

Telephone 106.

73 CANAL ST., - GRAND RAPIDS.

J. E. FELDNER & CO. CUSTOM SHIRT MAKERS,

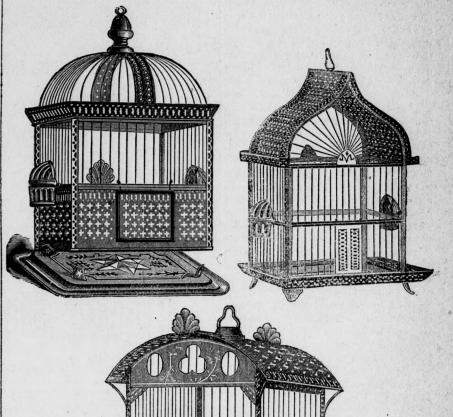
AND DEALERS IN Men's Furnishing Goods. NO. 2 PEARL ST., - GRAND RAPIDS Frompt Attention to Mail Orders. Telephone 891.

Seeds of every variety, both for field and garden. Parties in want should write to or see the

PERKINS & Hides, Furs, Wool & Tallow,

NOS. 122 and 124 LOUIS STREET, GRAND RAPIDS, MICHIGAN. WE CARRY A STOCK OF CAKE TALLOW FOR MILL USE.

BIRD CAGES!



JEWETT'S BIRD CAGES

Send for Illustrated Catalogue,

 Maple, white, selected
 @25 06

 Red Oak, log-run
 18 00@20 00

 Red Oak, Nos. I and 2
 24 00@25 08

 Red Oak, ¼ sawed, 8 in and upw'd. 40 00@45 00
 8ed Oak, " " regular
 30 00@35 00

 Red Oak, No. 1, step plank
 @25 00

 Walnut, log-run
 @55 00

 Walnut, Nos. 1 and 2
 @75 00

 Walnuts, culls
 @25 00

 Grey Elm, log-run
 @13 00

 White Ash, log-run
 14 00@16 50

 Whitewood, log-run
 20 00@22 00
 Foster, Stevens & Co.,

10 and 12 Monroe St., 33, 35, 37, 39 and 41 Louis St.,

GRAND RAPIDS.

MICH.

THIS PAINT is composed of NATURAL MINERAL and HYDRAULIC CEMENT, and will out-wear other pigments. It will cement up the cracks, fill up the pores of the wood and make a hard and serviceable covering. FLOORS are necessarily washed frequently, this paint will harden almost to stone under the influence of water by reason of the cement. The success of QUR FLOOR PAINT is the result of a series of practical experiments extending over several years, with the view of filling the demand

for a Paint adapted to floors and such places as are often scrubbed with soap. Senour Manufacturing Co.,

2520 and 2522 QUARRY ST.,

For Sale at Factory Prices by—Hazeltine & Perkins Drug Co., Grand Rapids; James E. Davis & Co., Detroit; West & Truax, Toledo; L. Boyce & Co., Port Huron; Fred Brundage & Co., Muskegon; Harvey & Heystek, Grand Rapids; G. W. Bruske, East Saginaw.



Re-paint your old buggy and make it look like new for LESS THAN ONE DOLLAR. Eight beautiful shades

repared ready for use. They dry hard in a few hours, and have a beautiful and durable gloss. They are

the ORIGINAL, all others are IMITATIONS. More of our brand sold than all the other brands on the GRANITE FLOOR PA

The Great Invention. Six Handsome Shades. Ready for use. DRY HARD QVER NIGHT, and are durable. Give them a trial, and you will be convinced that it does not pay to mix the paint yourself. ACME WHITE LEAD & COLOR WORKS

DETROIT, Dry Color Makers, Paint and Varnish Manufacturers.

CUT THIS ADVERTISEMENT OUT AND TAKE IT TO YOUR DEALER, IT WILL SECURE YOU A PRIZE.

HIS SECOND TRIP OUT.

Nofliesonus, April 5, 1888. EDITOR TRADESMAN—How maple sugar is revenge. Next to getting even with a we kept him from murdering the knight of man for swapping a balky, blind, heavey old horse to us for one which merely runs away occasionally, when we think we are sinile confidentially and secretly into our celluloid cuff, is the supreme sweetness of I could almost forgive the man who pur- Cranky Idiots on April the Oneth." loined my umbrella which I borrowed from a friend. Truly my heart overfloweth with magnanimity and the oil of castor towards my fellow-men, and I feel that I could divide my last quarter with a hungry tramp,

were it counterfeit and I unable to pass it.

Last Saturday night—or Sunday a. m.,
rather—on the Brakemen, Engineers & Tired Railway, between Striketown and this place, we were stuck for four long, weary hours in a snow-drift. The coaches were fairly well filled with suffering passengers fairly well filled with suffering passengers, who heartily welcomed anything in the nature of diversion. As the sky began to brighten in the East on Sunday morning, All Fool's day, Easter Sunday or Henfruit morning (these different appellations are given for the benefit of those who are longing for the spice of life-take your choice), as I had taken the booby prize eight consecutive times, I became very weary and, retiring to a double seat, stretched my limbs out upon the opposite seat and dozed away as peacefully as my surroundings would permit. Our conductor was, naturally, a temper had evidently been soured and developed by the necessity of becoming an engine-driver when the Sisterhood man became weary, which is often the case on this line. Up to this time, the aforesaid g. c. had merely expressed his annoyance at our unseemly lack of haste by banging the door, swearing and abusing the train-boy. My recumbent position was hailed by him as a full-fledged opportunity for blowing off his extra steam and cleaning out his muddrums. As he first passed me, he gently shook me into consciousness and nearly out of my clothes.

"Here, you somnolent dummy!" he placidly ejaculated. "This is no 10-cent lodging house on the Eur-a-pine board plan! Keep your bovine-epidermis enclothed extremities off from the Pullmanian upholstery or I'll pull(a)man onto the floor!"

Whether the ghastly pun was premeditated murder in a crude state or intended as Mumm's extra dry humor I am not prepared to state, but the effect was that of a sevenstory-and-basement campaign falsehood-it aroused attention. Every eye in the car was directed to our vicinity.

I made no reply to this tirade of dictionary, but immediately changed my position. Before the conductor was fairly out of the car, however, habit-having once been a reporter-replaced my feet upon the cushion. Presently the conductor, in his anxiety

for new things to swear at, returned. I had forgotten where my feet were.

"My dear sir," he remarked, with a seductive, I'm-going-to-paralyze-you smile, "a man once sat in the very seat in which you are now sitting, with his feet on the opposite cushion. That man is now dead. His malady was a very fatal one called, by eminent Latin scholars, 'Conductorialibus dislocationat van die backboneibus,' and was aggravated by too much jeribus from the strong arm of a party of about my dimensions. An ejaculation to the Solomon is a great plenty!"

He looked around the car to see how many of the passengers still breathed, bandaged the wounded, set the broken bones and again went out.

As his form vanished, I happened to think that it was All Fool's day. Aha! Now should the occupants of the car howl and burst their vests, etc., with mirth, and now should the haughty, unbridled spirit of the conductor be broken and thereby save my spine. Stealthily and burglariously I removed my boots. Carefully and with malice aforethought I placed them, one upon the other, on the opposite cushion. As an accessory before the fact, I placed a newspaper over them, reaching also over my knees, while my bunion incubator and corn inoculator—as I affectionately term my feet -were snugly ensconced, couchant, under the seat. With the innocent snore of a four-months old babe, I-in my mind-went into that peaceful sleep popularly supposed to be inimical to the just, and awaited the enemy, conscious of the fact that I could see him and go him a pair—of boots.

The occupants of the car held their respective breaths in all cases where they were not too strong—the breaths. Noiselessly the door opened and, like an avenging hero or a boy crawling under the canvas | 4 oz. Round 3 doz in case at a circus, the conductor advanced to his 8 " fate. The fate was all ready for him. With Pints a howl of savage glee, resembling in shape a buzz-saw, he grabbed the boots. Exerting all his ticket-punching strength, he gave a jerk. The boots came! The conducto went-over the back of the next seat! One boot described the arc of a circle and glode erenely through the glass of the rear door, while the other, taking an erratic, intoxicated course, smashed the poor little bird on a Noman's spring bonnet, jammed a bald-neaded man's plug hat ever his eyes and finally came down plump upon the proboscis of a man who was sleeping calmly, unaware

With the assistance of a jack-screw from the engine and an ax, we got the conductor upon his feet. Somebody was mean enough to inform the party who held an impromptu boot reception on his nose that the conductor threw the missile, and it was only through the display of gigantic strategy that

the punch on the spot. Just at this moment the whistle sounded and, as the conductor limped out of the car, getting the bulge on the other man and we started a chorus entitled, "Don't Fool With the Boots When the Man Ain't In 'Em," while the back of the said conductor returning mud for dirt. I feel to-night as if bore the touching inscription, "Beware of

Yours, happy in the sweet sense of jus-





THOMPSON & MACLAY.

four of us formed a pedro party. As soon Notions, Hosiery, Underwear, Furnishing Goods, Etc., GRAND RAPIDS. 19 South Ionia Street.

No Goods Sold at Retail. - Telephone 679,

good-natured, gentlemanly fellow, but his REFDER, PALMER & CO...

Wholesale Boots and Shoes. STATE AGENTS FOR LYCOMING RUBBER CO., 24 Pearl St., Crand Rapids, Mich., TELEPHONE NO. 998.

\mathbf{WM} . SEARS & CO. Cracker Manufacturers,

Agents for

AMBOY CHEESE

37, 39 & 41 Kent Street. Grand Rapids, Michigan.



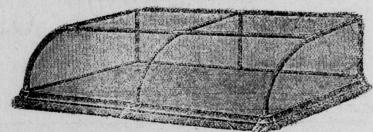
"Now, John, don't fail to get some of the DINGMAN SOAP. Sister Clara writes that it is the best in the world for washing clothes and all house - cleaning work."

FOR SALE BY

Hawkins & Perry

Wholesale Agents, GRAND RAPIDS, MICH.

DO YOU WANT A



If so, send for Catalogue and Price-List to HEYMAN & CO., 63 and 65 Canal St., Grand Rapids.

Is the Time to Order a Supply of the CELEBRATED

WHICH WE QUOTE

10.80

MANUFACTURED ONLY BY THE

Manufacturing 38 and 40 Louis Street,

GRAND RAPIDS.

P. STEKETEE & SONS,

JOBBERS IN

DRY GOODS,

AND NOTIONS.

83 Monroe St.,

AND 10, 12, 14, 16 AND 18 FOUNTAIN STREET,

GRAND RAPIDS, MICH.

Peerless Carpet Warps and Geese Feathers | A Specialty,

PUTNAM & BROOKS,

CANDY

Oranges, Lemons, Bananas,

NUTS

Dates, Figs, Gitrons, Prunells, Etc.

PRICES QUOTED AND CORRESPONDENCE SOLICITED

13, 15, 17 South Ionia Street, GRAND RAPIDS. 13, 15, 17 Railroad Place

BULKLEY, LEMON & HOOPS,

Wholesale Grocers.

IMPORTERS OF

Teas, Lemons and Foreign Fruits.

SOLE AGENTS FOR

"Acme" Herkimer Co. Cheese, Lautz Bros. Soaps and Niagara Starch.

Send for Cigar Catalogue and ask for Special Inside Prices on anything in our line.

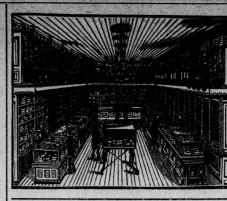
BROS.

WHOLESALE

Fruits, Seeds, Oysters & Produce,

ALL KINDS OF FIELD SEEDS A SPECIALTY. If you are in Market to Buy or Sell Clover Seed, Beans or Potatoes, will be pleased to hear from you.

26 28, 30 & 32 Ottawa Street,



If you want to put in a stock of Fish-ing Tackle and wish first-class goods and bottom prices, get our prices before you buy, as we have the largest and

L. S. HILL & CO.,

GRAND RAPIDS, -



RETAIL GROCERS

Who wish to serve their Customers with GOOD COFFEE would do well to avoid Brands that require the support of Gift Schemes, Prize Promises or Lottery Inducements.

Superior Merit Alone.

Unequaled Quality. Improved Roasting Process Patent Preservative Packages. or Sale by all Jobbers at Grand Rapids, Detroit,

DILWORTH BROTHERS, Proprietors,

PITTSBURGH, Penn.

MANUFACTURERS!

Contemplating a Change or Seeking a Location

INFORM YOURSELVES

Regarding the prospects, opportunities and advantageous

GLADSTONE, MIGHIGAN,

As a site for a manufacturing town.

FREE SITES

Will be given you, whether you be of large or small capacity. As you are doubtless aware, GLADSTONE is the Lake Shipping Port for the Great "Soo" Railway and feeders, and situated as it is on the Little Bay Du Noquette, the finest harbor of deep water on Lake Michigan, offers unparalleled inducements for all kinds of IRON and WOODWORKING in-

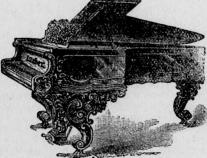
For particulars, opportunities for business, plats and maps, call on or address

F. W. McKINNEY,

Agent Sault Ste. Marie Land and Improvement Co.,

GLADSTONE, MICH.

Grand, Square and Upright Pianos.



The Weber Piano is recognized beyond controversy as the Standard for excellence in every particular. It is renowned for its sympathetic, pure and rich tone combined with greatest power. The most eminent artists and musicians, as well as the musical public and the press, unite in the ver-

The Weber Stands Unrivaled.

Sheet music and musical mercha Everything in the musical line.

Weber Pianos, Smith Pianos, Estey Organs,

Fischer Pianos, A. B. Chase Organs, Hillstrom Organs,

JULIUS A. J. FRIEDRICH.

Successor to Friedrich Bros.)

30 and 32 Canal St., Grand Rapids, Mich.



WEDNESDAY, APRIL 11, 1888.

LEISURE HOUR JOTTINGS.

BY A COUNTRY MERCHANT.

ten for THE TRADESMAN. Thompson, in his exhaustive and voluminous eulogy of spring, neglected to mention crackers and cheese, but he rarely asks for one feature that is an exceedingly promi- money. But the female tramp always nent one of the season, viz., the warm makes a thorough canvass of every shop and weather exodus of the tramp from our so- store. She usually locates herself (perhaps

mines to begin his vacation, when the hus- within the radius of a day's travel. She is bandman has commenced the tickling pro- sharper and better informed than her male cess that is to make the earth laugh with a counterpart, and the latest startling and THESE GOODS ARE "PAR EXCELLENCE" harvest, and while nature is leisurely donning her garments of green, the annual but
her tale of woe and destitution. A short
faction in every particular. For sale by wholesale and
retail grocers throughout the United States. Vouwie

Bros., Manufacturers, Cleveland and Chicago. aimless migration of the tramp begins. time ago, a small Michigan town was badly Long experience has enabled him to secure demoralized by fire, and before its ashes comfortable quarters and generous fare for had become cold I was importuned for asthe ice-producing season, but even the lim-sistance by a female who, according to her ited amount of labor exacted from him statement, had made the remarkable record makes him extremely careful not to commit of "footing it" over a hundred miles in less an offense that will keep him confined after than two days. She had left three small a night's lodging in a straw-stack or hay-children (who had presumably become exmow, and it's an exceptional case when he hausted by the speed of the journey) at a doesn't commence his wanderings as soon farmhouse a few miles off, and a portion of as the mercury assumes a settled warm the money she was collecting was to ransom weather altitude.

city life, the tramp is not seen to advantage. her age will permit; and, in addition to this, The circumstances and surroundings serve she is usually encombered with a blind, imto render him humble, obsequious and becile or paralytic husband.) cringing. Even in the country villages he is dwarfed and depressed by the shadow of a la "McGregor on his native heath," seek than to make an innocent one suffer, a en and children to encounter, he becomes bold, aggressive and arrogant. Here he is am beginning to think that there is more no longer the whimpering, whining beggar. In actions, he resembles far less the average cant is disabled and destitute there are ammendicant than the soldier who is duly au- ple provisions made for his relief in his own thorized and commissioned to traverse the enemy's country and forage off its inhabitants. ways procure it in any farming section, and Among the "weaker vessels" he is rarely it's a debatable question whether in assistrespectful and still more rarely thankful for favors bestowed. Seated before a generous for harvesting jobs in April and seeking for and appetizing cold lunch, he will probably an opportunity to fill up our ice houses in accompany his gastronomic exploits with August we are doing justice to the appliremarks similar to this:

"Wot's them? Oh, them's beans; harder'n a flint an' cooked with scaly, measly ties which have remained "wet" under the pork! Nice vittles fur a gentleman with local option law will, during the next few the dispepsy, ain't they now! An' apple months, be far more seriously affilieted with sass! Them apples was too wormy to sell, the tramp nuisance than those that have I s'pose! Cold b'iled beef, hey? Wonder voted the saloon man out of business. The you didn't set on cold b'iled pertaters an' habits and circumstances of the American cold pancakes! An' not a napkin to be nemad naturally prevent him from investseen! I don't s'pose, though, you know ing in the "social club" scheme, and he will wot a napkin is! If—"

probably hysterically ringing the big farm existence. bell to summon masculine assistance, but when the brawn and muscle of the family puts in an appearance the gorged wayfarer has added a mile or more to the total of his Butter, Eggs, Wool, Potaaimless journey.

money, and that is its efficacy in establishing congenial relations between himself and the gin slinger. If, after negotiating an hour's labor for a square meal, he should be hear from you. Liberal cash advances requested to fulfill his part of the contract | made when desired. first, he will usually indignantly and aburely cancel his engas ement: but when the saloon man hints at payment in advance he takes the suggestion kindly and as a matter of course. And the saloonist is the only party for whom he will work with any degree of cheerfulness, and a prospective glass of "forty rod" will develop more latent energy than a prospective respectable second-hand garment. The only occasion upon which he ever wishes himself a voter is when he runs across an election jeopardever approaches a discussion of any public Egg and Grate..... matter is when he argues the absurdity of the Governor's Thanksgiving proclamation, in inviting people to meet on a certain day at their usual places of worship, when the Grand Rapids Ice & Coal Co., law requires that his usual place of worship -the saloon-shall be rigidly closed.

The tramp who is willing to work is such a rare specimen of his species that I think he should be fostered and encouraged, but I regret to say that my neighbor Crossgrain is sadly deficient in his appreciation of the

One day last summer, while Crossgrain was shaving his lawn with an old-fashioned scythe, a very seedy, dirty and hungrylooking wayfarer came into the yard and requested the privilege of finishing the job. was qualified for the work the old man resigned the implement and went into the house. In about an hour the phenomenon came in and announced the completion of his undertaking. Crossgrain came out, ap-

"You've dulled the scythe pretty bad, an' some folks 'ud want you to help sharpen it ag'in, but I ain't small 'bout sich matters! You're perfectly welcome to the use of it! If you come 'round here ag'in in three er four weeks you can practice some more in the mowin' line! Sich exercise is mighty good fur a man of your habits, an' I don't egrudge the use of the scythe an' snath!" "But, ain't you going to give me suthin'

I conclude to open a beggars' boardin' house

to eat?" said the tramp. "Well, not jist now, my friend, not jist now! You might leave your address, an' 'f

proved of the work and observed:

I sent the disappointed traveler to a resaurant and paid for filling him up, all the ore cheerfully, perhaps, because of the relection that such cases would not occur often enough to make any serious inroads on

FULL WEIGHT

STRENGTH

PORESTCIT

EXTRACT

CASH CAPITAL, \$200,000.

WHIPS

TIME TABLES.

Grand Rapids & Indiana.

GOING NORTH

7:00 a.m. train has chair car to Traverse City. 11:30 a.m. train has chair car for Petoskey and Mack

Muskegon, Grand Rapids & Indiana.

Leaving time at Bridge street depot 7 minutes late C. L. Lockwood, Gen'l Pass. Agent.

Michigan Central.

Grand Rapids Division.

DEPART.

Mixed ... 5:30 pm
*Paily. All other daily except Sunday. Sleeping cars run on Atlantic and Pacific Express trains to and from Detroit. Parlor cars run on Day Express and Grand Rapids Express to and from Detroit. Direct connections made at Detroit with all through trains East over M. C. R. R., (Canada Southern Div.)
O. W. RUGGLES, Gen'l Pass. and Ticket Agt., Chicago. CHAS. H. NORRIS, Gen'l Agent.

Lake Shore & Michigan Southern.

Kalamazoo Division.

Detroit, Grand Haven & Milwaukee.

GOING EAST.

onnections at Owosso for Lansing, and at Detroit fe iew York, arriving there at 10.10 a m the followin norning. The Night Express has a Wagner Sleepin at Jas. Campell, City Passenger Agent. Geo. B. Reeve. Traffie Manager, Chicago.

11:00 a m

. 5:25 a m

Grand Rapids Express.

All Trains daily except Sundny.

Saginaw express runs through solid.

The male tramp seldom enters business nouses on begging missions. He may occasionally importune the grocer for a lunch of called charitable, reformatory and penal in- with one or two companions) in some deserted house in the country and methodical-About the time that Jack Frost deter- ly "works up" every village and hamlet them from captivity. (I have always no-* * * * *

Mixed with the conglomerate elements of word for it—has fully as many children as word for it—has fully as many children as a Normalia and in addition to this.

JULIUS HOUSEMAN, Press.,
A. B. WATSON, Treas.,
S. F. ASPINWALL, Secy.

On a principle similar to the one that it is official authority. If you want to see him better to let ninety-nine guilty men escape GRAHAM ROYS. - Grand Rapids, Mich a la "McGregor on his native heath," seek him in the highways and by-ways of the country. Here, with the farmer usually at work in his back fields and with only wom-work in his back fields and with only womsufferer away from our doors hungry; but I sentiment than reason in this. If the applilocality; if he is capable of work he can aling wayfarers who are anxiously looking inaw City.
5.05 p. m, train has sleeping cars for Petoskey and Mackinaw City. cant, to ourselves or to society.

1 am inclined to believe that those counreadily and instinctively drift to localities About this time the irate housekeeper is where "John Barleycorn" still has a legal

WANTED.

toes, Beans, Dried Fruit, The genuine tramp has but one use for Apples and all kinds of Produce.

If you have any of the above goods to

Earl Bros., Commission Merchants,

157 South Water St., CHICAGO. Reference: FIRST NATIONAL BANK, Chicago. MICHIGAN TRADESMAN, Grand Rapids.

We are agents for Brazil Block Coal. The best and cheapest steam coal in the market.

OFFICE 52 PEARL ST.,

WIGWAM SLIPPERS.



Send Your Spring Orders to MAYHEW.

Woonsocket and Wales-Goodyear Rubbers, Boston Knit and Wool Boots.

G. R. MAYHEW, Grand Rapids.

RINDGE, BERTSCH & CO.,

SHOES

AGENTS FOR THE

BOSTON RUBBER SHOE CO.

Grand Rapids, Mich 14 and 16 Pearl Street.

The Standard of Excellence DETROIT SOAP KINGSFORD'S



STARCH. Kingsford's Oswego CORN STARCH for Puddings,

Custards, Blanc-Mange, etc. THE PERFECTION OF QUALITY.

WILL PLEASE YOU EVERY TIME! Lock Box 173,

ALWAYS ASK YOUR GROCER FOR THESE GOODS.

DETROIT, MICH.,

Manufacturers of the following well-known Brands

SOAPS

QUEEN ANNE. MICHIGAN. TRUE BLUE.

CZAR,

MOTTLED GERMAN, ROYAL BAR, SUPERIOR. MASCOTTE,

PHŒNIX, WABASH,

CAMEO. AND OTHERS.

For Quotations address

MONDAY,

W. G. HAWKINS,

GRAND RAPIDS, MICH.

Salesman for Western Michigan.







MERCHANTS

Increase Your SALES AND PROFITS BY HANDLING

LION COFFEE

IT GIVES ABSOLUTE SATISFACTION

To Consumers, and is, Consequently, a Quick and Easy Seller.

Mackinaw City.

Cincinnati Express.

Fort Wayne Express.

10:30 a m 11:45 a m Cincinnati Express.

4:40 p m 5:00 p m Traverse City and Mackinaw Ex. 11:00 p m 7:15 a m train has parlor chair car for Cincinnati.

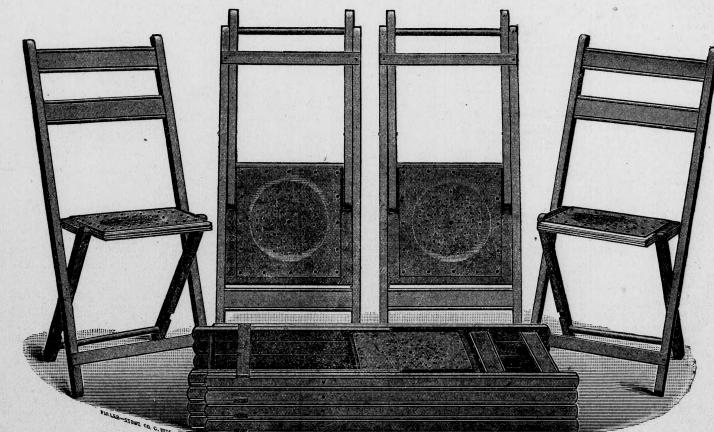
5:00 p m train has Woodruff sleeper for Cincinnati.

5:00 p. m. train connects with M. C. R. R. at Kalamazoo for Battle Creek, Jackson, Detroit and Canadien points, arriving in Detroit at 10:45 p. m. Lion Coffee has more actual Merit than any Roasted Coffee sold at the price either in Packages or in Bulk and storekeepers all over the State of Michigan and elsewhere who are not already handling Lion are urged to give it a trial. We cheerfully answer all communications regarding prices, etc. Convenient shipping depots established at all prominent cities, securing quick delivery. For sale by all the wholesale trade everywhere. Manufactured by the Woolson Spice Co., Toledo, Ohio.

L. WINTERNITZ, Resident Agent, -

Grand Rapids, Mich.

THE BOUQUET CIGAR!



With 1,000 "BOUQUET" CICARS at \$35.00.

WE WILL GIVE FREE

TWENTY (20) CHAIRS

LIKE THE ABOVE CUT.

The Chairs are first class in every respect---being made of Seasoned Wood, and Oiled in the most approved manner. The Chairs can be folded, as shown in cut, and carried without any inconvenience. It is suitable for the Parlor, Lawn or any place where a good chair is needed.

The BOUQUET CIGARS are packed fifty in a box, making one chair for every box. We will guarantee the BOUQUET CIGARS to give satisfaction. We have only a limited quantity of chairs, and would suggest that you place your orders at an early date.

TERMS, 60 days, 2 per cent. off for cash in 10 days.

W. J. QUAN & CO.,

45, 47, 49 and 51 Michigan Avenue,

CHICAGO, ILLS.

Broceries.

Gripsack Brigade.
Geo. W. McKay has moved into his new e on Packard street.

Will Campbell has a good story on "How to borrow photos." It will pay the trade to

Chas. Livingston, for the past four years with E. G. Studley & Co., has gone on the road for Samuel Lyon.

It is said that Dave Smith has a loade club for the funny man who sent him white dog. Dave's hair is not red. It is

L. W. Atkins, of Detroit, traveling representative for Heavenrich Bros. & Co., of Detroit, was in town Monday on his way to Muskegon.

S. W. Bush and F. J. Everhart are now on the road for F. J. Dettenthaler. The former works in Indiana and Ohio and the latter in Michigan.

If an "Angell" came down from "Evan" and traveled "Miles" to find a "Brad., would be look from one "Townsend" to another, or would he "Seymour" than he "Leggett" to?

Geo. Townsend, a St. Joe. wall paper traveler, has a minstrel troupe on the road. George is manager and interlocutor. All the troup are amateurs from St. Joe. They are playing to good houses.

Walter M. Gibbs, general traveling repre sentative for Hatch & Jenks, of Buffalo, is pleasantly situated at Central Place, on Fountain street. Mr. Gibbs has been working this territory about a year.

THE TRADESMAN has received the following, with the request to publish same under this head: "Will the commercial traveler who gave Dr. Mather his cap the night he was hurt on the Chicago & West Michigan Railway please send his name and address to W. W. Mather, 1556 N. Halsted street, corner Clark, Chicago, Ill. He was so kind to me I would like to find his name."

J. Henry Dawley, who by the assistance of his diminutive black mustache and persuasive looks makes a successful "taffy peddler," was born in 1861, at a tender age. After divers startling adventures, such as whooping-cough and measles, geography and birch rod, he succeeded in entering the employ of Putnam & Brooks in 1879. He has been with the above firm in several capacities and, on Jan. 1, 1886, took a grip on the road for the first time, which he still He covers the D. & M. as far East as Ovid, the D., L. & N. and the upper branches of the C. & W. M. He is married and his wife and he have "one or the finest" little girls in Kent county.

"Count Your Pickles."

The suggestion made by THE TRADES MAN a couple of weeks ago that grocers count the contents of a pickle barrel, for the purpose of ascertaining how near the goods come up to the guarantee on the head of the barrel, is meeting with general favor. Among the responses recently received on this point are the following: ST. IGNACE, April 2, 1888.

DEAR SIR—Having taken your advice, we have just completed counting a barrel of medium pickles, marked 1,200, which we find on actual count contained just 1,160, including some very small one—Benton Harbor Pickle and Vinegar Co.'s goods.

Respectfully yours, CONRAD BROS. EIGHT PER CENT. SHORT.

GRAND HAVEN, April 5, 1888. A. Stowe, Grand Rapids DEAR STR-According to your request in

THE TRADERMAN that merchants count their pickles, we send you the following facts for publication: We purchased (with an invoice of other

goods) from A. Wierengo, of Muskegon, one-half barrel of pickles, marked 600, and packed by the Benton Harbor Vinegar & Pickle Co., of Benton Harbor. We find that it contains but 555 pickles (by careful count) making a shortage of 45.

Respectfully yours,
J. VANDER ZALM & Co.

Purely Personal.

Hon. E. N. Bates, the Modine cheese manufacturer, was in town Monday. John Snitzeler has returned from New

York, whither he went to buy goods. S. VanOstrand, the South Haven druggist, is the happy possessor of a 2:40 sixyear-old horse, from which he expects great

C. C. Lee, of Coldwater, has quit the grocery trade, because he does not have to sell codfish and onions any more. A rich friend died and left him a trunk full of money.

E. J. Copley, formerly of this city, is building a saw, planing and shingle mill at Louisville, Tenn., and intends adding machinery for making sash, doors, blinds, barrels, kegs and perhaps tubs and buckets.

J. I. Zerkle, formerly engaged in the drug business on South Division street, but for the past two years engaged in farming in Morton county, Kansas, has moved back to Grand Rapids and will engage in the real

A Staunch Vessel. The passenger and freight steamer, H. W. Williams, now nearing completion at South Haven, will be one of the best vessels on the lakes. Constructed entirely of firstpality oak timber, under the direct personal supervision of Capt. Williams, the steamer gives promise of being as safe as she will be long-lived. The work is so far along that her engives will probably be tried this week and regular trips begun about May 1. During the fruit season, the *Williams* will make a round trip to Chicago every day.

The Grocery Market.

WHOLESALE PRICE CURRENT

Victorian, 1 b (tall,) 2 doz. 2 do Diamond, "bulk." ... 15 Red Star 4 b cans 12 doz. 46 " 1" 4" 150 Absolute, ½ b cans, 100 cans in case... 10 o Absolute, 1 b cans, 50 cans in case... 10 o Absolute, 1 b cans, 50 cans in case... 18 75 Telfer's ½ b, cans, 6 doz in case... 2 70 Telfer's ½ b cans, 3 doz in case... 2 55 Telfer's ½ b cans, 3 doz in case... 2 55 Telfer's ½ b cans, 3 doz in case... 2 55 white, Family, ½ bbls... 3 75
" "kits... 70
FLAVORING EXTRACTS.

Jennings' Lemon. Vanilla.
D.C., 20 2... \$\frac{1}{2}\$ doz 90 1 35
" 4 02... 14 0 2 50
" 6 02... 2 25 3 75
" No. 3 Panel... 1 60 1 75
" No. 8 panel... 2 75 4 50
" No. 10 " ... 4 50 6 50
" ½ pint, r'nd... 4 50 7 50
" 1 " " 9 00 15 00
Standard Lemon. Vanilla.

Per gross.
English 2 02... 7 20 9 60
" 3 02... 9 00 12 00
" 4 02... 12 06 15 00
" 6 02... 18 00 24 00 Telfer's 1 to cans, 1 doz in

Case ... 1 50
Early Riser, 34s, 4 doz case 45
... 1/28, 2 ... 90
... 18, 1 ... 160 FARINACEOUS GOODS.
Farina, 100 lb. kegs......
Hominy, \$\pi\$ bbl.....
Macaroni, dom 12 lb. box...
imported... 10 @
Pearl Barley......@
Pears. Green.......@

Sago, German...... Tapioca, fi'k or p'rl.. Wheat, cracked.....

Black Strap...... Cuba Baking.....

Cuba Baking.
Porto Rico.

New Orleans, good.

New Orleans, choice.

New Orleans, fancy.

½ bbls. 3c extra

OIL.

Michigan Test.

Water White.

White......

OATS-ROLLED.

SALERATUS.

DeLand's pure.

Cap Sheaf....

60 Pocket, FFD. 28 Pocket 100 3 lb pockets...

100 3 b pockets.
Saginaw or Manistee.
Ashton, bu. bags.
Ashton, 4 bu. bags.
Higgins' bu. bags.
American, ½ bu. bags.
Rock, bushels.
Warsaw, bu. bags.
London Relish, 2 doz.
Acme English, pts.

Mace Batavia....
Nutmegs, fancy.
No. 1.
No. 2.

Pepper, Singapore, ola

Cochin......
Jamaica.....

and Trie.22

shot.

ermicelli, import...10

domestic.

Arctic, 4 oz. r'nd % gross 8 oz. 4 oz. oval. 8 oz. "... Pints r'nd... MATCHES.

3. H. No. 8, square.

G. H. No 9, square, 3 gro. 1
G. H. No. 200, parlor. 1
G. H. No. 300, parlor. 2
G. H. No. 7, round. 1
Oshkosh, No. 2
Oshkosh, No. 8
Richardson's No. 8 sq. 1
Richardson's No. 9 sq. 1
Richardson's No. 7½, rnd. 1
Richardson's No. 7
Woodbine, 300.

MOLASSES.

Black Strap. 17 Schepps, ls..... 1s and ½s..... ls in tin pails... Maltby's, 1s and ½s.... Manhattan, pails.....

Arbuckle's Ariosa 114

" Avorica 1-7

McLaughlin's XXXX 194

Honey Bee... 21½ 21½ 21½

Nox All... 20½ 20½ 20

Our Bunkum.19½ 19½ 199

COFFEES—50 LB. BAGS.

Arbuckle's Avorica... 17

" Quaker Cy... 18

" Best Rio... 19

" Prime Maricabo... 21

Seymour Butter. Butter..... Clams, 1 b, Little Neck...

Clams, 1 th, Little Neck...
Clam Chowder, 3 th......
Cove Oysters, 1 th stand.
Cove Oysters, 2 th stand.
Lobsters, 1 th picnic...
Lobsters, 2 th, picnic....
Lobsters, 2 th star.....
Mackerel in Tomato Sauc
Mackerel 1 th rand

Allspice
Cassia, China in mats...
Batavia in bund...
Saigon in rolls...
Cloves, Amboyna...
Zanzibar... Salmon, 2 b 275
Sardines, domestic \(\frac{1}{2} \)s. ... 7
Sardines, domestic \(\frac{1}{2} \)s. ... 10@11
Sardines, Mustard \(\frac{1}{2} \)s. ... 9@10
Sardines, imported \(\frac{1}{2} \)s. ... 12@13
Sardines, spiced, \(\frac{1}{2} \)s. ... 10@12
Trout. 3 b brook. CANNED FRUITS.
Apples, gallons, stand.
Blackberries, stand.....
Cherries, red standard... Egg Plums, stand...

" Saigon.
Cloves, Amboyna.
" Zanzibar.
Ginger, African
" Cochin Mace Batavia...

Mustard, English...

Trieste...

Nutmegs, No. 2...

Pepper, Singapore i

Cayenne... Raspberries, extra.... CANNED VEGETABLES.
sparagus, Oyster Bay... 2 00
deans, Lima, stand 85
deans, Green Limas @1 40

Green Limas. @1 40 , String......1 00@1 20 , Stringless, Erie... 90 , Lewis' Boston Bak 1 60 Archer's Trophy...1 15 "Morn G'ry.1 15 "Early Gold.1 15 French

" French, extra fine... 20 00 Mushrooms, extra fine... 20 00 Pumpkin, 3 b Golden.... 1 00 Succotash, standard... 80@1 30 1, standard... 80@1 30 Confectionery A...

Red Coat \$1 20 No. 1, White Extra C.

Good Enough 1 20 No. 2, Extra C.

Ben Har ... 1 20 No. 3 C...

Standard hr. 1 15@1 20 No. 4 C...

GHEESE. Michigan full cream... @121/2

TOBACCOS-PLUG. TOBACCOS-FINE CUT. tag....
TOBACCOS—SMOKING. Japan ordinary...
Japan fair to good...
Japan fine...
Japan dust...
Young Hyson...
Gunpowder... VINEGAR. White Wine

Bath Brick imported .
do American
Burners, No. 0.
do No. 1.
do No. 2.
Chimneys, No. 0. Bath Brick i Cocoa Shells, bulk. Condensed Milk, Eagle. Cream Tartar. Candles. Star. Candles. Hotel. Camphor, oz., 2 b boxes Extract Coffee, V. C.... do Felix ...

CANDY, FRUITS and NUTS Putnam & Brooks quote as follows: STICK.
Standard, 25 D boxes.....
Twist, do
Cut Loaf do
MIXED.10 MIXED.

Royal, 25 lb pails... 8½@ 9
Royal, 200 lb bbls.... 8!
Extra, 25 lb pails... 10
Extra, 200 lb bbls... 9
French Cream, 25 lb pails. 11
Cut loaf, 25 lb cases... 10

Cut loaf, 25 fb cases..... Broken, 25 fb pails..... Broken, 200 fb bbls..... Broken, 200 to bbls.

FANOY—IN 5 to BOXES.

Lemon Drops.
Sour Drops.
Peppermint Drops.
Chocolate Drops.
H M Chocolate Drops.
Gum Drops.
Licorice Drops.
A B Licorice Drops. aramels...... Iand Made Creams.

Gum Drops in pails...
Gum Drops, in pails...
Moss Drops, in pails...
Moss Drops, in pails...
Moss Drops, in pails...
Imperials, in pails...
Imperials in bbls...
FRUITS. FRUITS.

Anges, Character of the Control of t Dates, Persiano ...

NUTS.

Almonds, Tarragona @17

1 1vaca..... @16

" California 13@14

" 8½@ 9

OYSTERS AND FISH. J. Dettenthaler quotes as follows:

FRESH MEATS.

Standards
Favorites.
Standards per gal. 1
Selects, per gal. 1
Counts, in bulk, per 100. 1

Blood, liv, h'd saus'g

PROVISIONS. d Rapids Packing & Provision Co. PORK IN BARRELS.

average 20 fbs..... " 16 fbs..... " 12 to 14 fbs. DRY SALT MEATS.

LARD IN TIN PAILS. BEEF IN BARRELS. Extra Mess, warranted 200 bs.... Extra Mess, Chicago Packing.... Kansas City Packing... Plate Extra Plate. Boneless, rv

SAUSAGE-FRESH AND SMOKED. In half barrels.....In quarter barrels.....

HIDES, PELTS AND FURS. Perkins & Hess pay as follows:

Grease butter Ginseng, good WOODENWARE.

Curtiss & Dunton quote as follows: standard Tubs, No. 1 standard Tubs, No. 2 standard Tubs, No. 3 Standard Pails, two hoop... Standard Pails, three hoop. Pails, ground wood
Maple Bowls, assorted sizes.
Butter Pails, ash.....
Butter Ladles.

Bushel, narrow band, No. 2

PRODUCE MARKET.

Apples—\$4 per bbl.

Beets—In good supply at 40c per bu.
Beans—Hand-picked mediums are very scarce, readily commanding \$2.50 per bu.

Butter—Jobbers pay 20@22c for choice dairy and sell at 22@25c. Grease butter is slow sale

and sell at 22/250. Grease butter is slow sale at 8c.

Butterine—Creamery, 16c for solid packed and 17c for rolls. Dairy, 13%c for solid packed and 17c for rolls. Extra creamery 20c for solid packed and 21c for rolls.

Cabbages—\$1@\$1.25 per doz., according to size. Very scarce.

Carrots—30@35c per bu.

Cheese—Jobbers are holding their stocks at 13@13%c.

Cider—10c per gal.

Cooperage—Pork barrels, \$1.25; apple barrels, 25c.

Cranbe ries—Wisconsin Bell and Cherry are in good demand at \$3.50 per crate or \$10 per bbl.

Dried Apples—Jobbers hold sun-dried at 51/2 Dried Apples—Jobbers hold sun-dried at 5½ cm devaporated at 8½c. Eggs.-Considering the season of the year, the price holds up wonderfully. Sales were made Monday at 15c, but a few warm days will probably send the price down to 10 or 11c.

Honey—In plentiful supply at 15@16c.

Hay—Baled is moderately active at \$15 per ton in two and five ton lots and \$13 in car lots.

Maple Sugar—New crop, 10c per lb.

Onions—Home grown, \$1.40 per bu.

Pop Corn—2½c \$\mathbf{x}\$ b.

Potatoes—Buyers are paying 75@80c per bu. and holding at 85@90c.

Turnips—20@25c per bu.

GRAINS AND MILLING PRODUCTS.

GRAINS AND MILLING PRODUCTS. GRAINS AND MILLING PRODUCTS.

Wheat—City millers pay 78c for Lancaster and 78c for Fulse and Clawson.

Corn—Jobbing generally at 57c in 100 bu. lots and 83c in carlots.

Oats—White, 42c in small lots and 36c in car lots.

Rye—48@50c y bu.

Barley—Brewers pay \$1.30 y cwt.

Flour—No change. Patent \$5.40 y bbl in sacks and \$5.60 in wood. Straight, \$4.40 y bbl. in sacks and \$4.60 in wood.

Meal—Bolted, \$2.50 y bbl.

Mill Feed—Screenings, \$15 y ton. Bran, \$18 y ton. Ships, \$18.50 y ton. Middlings, \$19 y ton. Corn and Oats, \$22 y ton.

Dairy Notes.

Lyman Reed, of Medina county, Ohio nas been engaged as maker at Warren Haven Co.'s cheese factory, at Bloomingdale. Fred Smith will start a new cheese factory at Breedsville about May 1, having been pledged the milk of about 300 cows. Geo. Shattuck, formerly with Warren Haven & Co., at Bloomingdale, has been en-

THURBER, WHYLAND & CO.,

NEW YORK,

RELIABLE

FOOD PRODUCTS.

[It is both pleasant and profitable for mero occasionally visit New York, and all such are invited to call, look through our establishmen West Broadway, Reade and Hudson streets, as our acquaintance, whether they wish to buy

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Manutacturers and Jobbers of Men's Furnishing Goods.

Sole Manufacturers of the "Peninsular Brand Pants, Shirts and Overalls.

State agents for Celuloid Collars and Cuffs 120 and 122 Jefferson, Ave., - MICHIGAN. DETROIT, GEO. F. OWEN, Grand Rapids; Western Michigan Salesma

HIRTH & KRAUSE, Imperial

And Shoe Store Supplies. SHOE BRUSHES,

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118 Canal Street, Grand Rapids

FURNITURE TO ORDER.

Anything or everything in the line of Special Furniture, inside finish of house, office or store, Wood Mantels, and contract work of any kind made to order manner out of thoroughly dried lumber of any kind. Designs furnished when desired.

Wolverine Chair Factory, West End Pearl St. Bridge

FOURTH NATIONAL BANK

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H. P. BAKER, Cashier, - - - \$300,000. CAPITAL,

Transacts a general banking business. Make a Specialty of Collections. Account of Country Merchants Solicited.

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Offer No. 176.

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Williams' "Perfection" Electro-Magnetic Battery. Address at once, R W. Tansill & Co., Chicago. JUDD & CO.,

OBBERS of SADDLERY HARDWARE And Full Line Summer Good 102 CANAL STREET. Whips.

CINSENC ROOT. PECK BROS., Wholesale Druggist GRAND RAPIDS.

Stereotypere GRANT RAPIOS MICH.

Sole agents for Chicago Brass Rule Works

SEEDS! Telfer Spice Company,

Medium Clover, Mammoth Clover. Timothy, Alsike,

Orchard Grass,

Alfalfa, Hungarian,

Millet, Red Top

Spring Barley.

Blue Grass, Field Peas. Spring Rye,

OR ANY KIND OF SEEDS SEND TO

71 Canal Street,

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MANUFACTURERS OF

La Belle POWDERS.

All Kinds of Extracts and Flavorings.

-AND-

JOBBERS OF

on short notice and in the best Teas, Toilet Soaps, Cigars and Grocers' Sundries.

The product of Organized, Working Cigarmakers. Established Sept. 1, 1886, on the Co-operative plan by members of L. A. 6374, K. of L. Smokers and Friends of Labor, Attention! If you are opposed to filthy, tenement-house factories, the servile labor of coolies, the contracts for convict labor, give our Cigars a trial.

labor, give our Cigars a trial.

If you are in favor of shorter hours of labor, the Saturday half-holiday, and last, but not least, the payment of higher and living wages in solid cash, give our Cigars a trial and accord them your most liberal patronage. The yellow K. of L. label on every box. One hundred thousand sold within three months in the city of Detroit alone. Warranted to be strictly five and ten cent goods. For further particulars, terms, prices, references, etc., address W. E. KRUM & CO..

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POTATOES

We give prompt personal attention to the sale of POTATOES, APPLES, BEANS and ONIONS in car lots. We offer best facilities and watchful attention. Consignments respectfully solicited. Liberal cash advances on Car Lots when desired.

Wm. H. Thompson & Co., COMMISSION MERCHANTS, 166 South Water St., CHICAGO.

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ABSOLUTE SPICES

Absolute Baking Powder.



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Bananas, Our Specialty. 16 and 18 No. Division St.. GRAND RAPIDS, - MICH

GENUINE K. of L. CIGARS. INCREASE YOUR TRADE



Composed of Guatemala, African and Mexican Javas, Santos, Maracaibo and Rio selected with especial reference to their fine drinking qualities. The most popular brand of Blended Coffee in the market. Sold only in 50 lb. Cans and 1 lb. packages, 39, 60 and 100 lb. Cases. Mail Orders Solicited by the proprietors.

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59 Jefferson Ave., Detroit, Mich. FELSENTHAL, GROSS & MILLER, Bankers, Importers and jobbers of fine Teas, Coffees, Spices, Etc.. Baking Powder Mfrs., Coffee Roasters, Spice Grinders.

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VALLEY CITY COLD STORAGE, JOBBER OF Butter, Eggs, Lemons, Oranges. And Packer of

SOLID BRAND OYSTERS. Facilities for canning and jobbing oysters re unsurpassed. Mail orders filled promptly t lowest market price. Correspondence societed. A liberal discount to the jobbing

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Specialties: Apples and Potatoes in Car Lots.

20 and 22 OTTAWA ST., GRAND RAPIDS, MICH.

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Two Years—Geo. McDonald, Kalamasoo.
Tree Years—Stanley E. Parkell, Owesso.
President—Geo. McDonald, Kalamasoo.
Treasurer—Jas. Vernor.
Next Meeting—At Detroit July 3 and 5.

Michigan State Pharmaceutical Ass'n.
President—Arthur Bassett, Detroit.

President—Ar

Detroit Pharmaceutical Society.

ORGANIZED OCTOBER, 1883.

resident—Frank ingits.

rest Vice-President—F. W. R. Perry.

cond Vice-President—J. J. Crowley.

cretary and Treasurer—F. Rohnert.

saistant Secretary and Treasurer—A. B. Lee.

nnual Meeting—First Wednesday in June.

gular Meetings—First Wednesday in each month. Central Michigan Druggists' Association resident, J. W. Dunlop; Secretary, R. M. Mussell. Clinton County Druggists' Association resident, A. O. Hunt; Secretary, A. S. Wallace. Charlevoix County Pharmaceutical Society President, H. W. Willard; Secretary, Geo. W. Crouter Ionia County Pharmaceutical Society. President, W. R. Cutler; Secretary, Geo. Gundrum.

Mason County Pharmaceutical Society. esident, F. N. Latimer; Secretary, Wm. Heysett. ecosta County Pharmaceutical Society esident, C. H. Wagener; Secretary, A. H. Webber. esident, C. H. Wagener; Secretary, A. A. Webber.
Monroe County Pharmaceutical Society.
esident, S. M. Sackett; Secretary, Julius Weiss.
uskegon County Druggists' Association
esident, E. C. Bond; Secretary, Geo. L. Lefevre.
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esident, C. S. Koon; Secretary, Geo. L. Lefevre.

Tewaygo County Pharmaceutical Society resident, J. F. A. Raider, Secretary, A. G. Clark.

Oceana County Pharmaceutical Society. resident, F. W. Fincher; Secretary, Frank Cady. aginaw County Pharmaceutical Secretary, D. E. Prall.

EXAMINATION QUESTIONS

Propounded at the Last Meeting of the Il linois State Board of Pharmacy.

1. How would you determine the correctness of a graduate? What processes in pharmacy require the application of a great degree of heat? Describe three of them, giving examples. What is meant by the terms exsiccation; distillation? Name some official preparation in which the ordi-nary steel spatula would be inadmissible in

2. What is a solution? State difference between simple and chemical solution. How may solution of solids be facilitated? Name five solvents used in pharmacy in the order of their importance. Explain the mode of

operation and uses of a syphon.

3. What is the difference between a sedment and a precipitate? What is the difference between efflorescence and deliquescence? Explain the process of granulation. Explain clearly why powders intended for percolation are moistened. If there are exceptions to the rule, state them, giving examples. How may recovered alcohol be

4. What is the official name of Griffith's mixture, Basham's mixture, basilicon oint-ment, diachylen plaster, Plummer's pills? What is an emulsion? Give a rule

for making an emulsion of cod-liver oil, fif-ty per cent. Is glycerine heavier or lighter than water? State whether you would dispense nitrous acid and glycerine; and why? In what official tincture is glycerin men-6. What are the component parts of so

lution citrate of magnesium, compound tincture of gentian, ointment of oxide of zinc, compound cathartic pills, aromatic

powder?
7. How many grains in a gramme of mercury? What is a cubic centimeter? What is the abbreviation? How many grains in a cubic centimeter of water at 4°C.? How many grains in a standard teaspoonful?
8. What are the doses and antidotes of tar

tar emetic, chloral, strychnine, acetate of lead, phosphorus? How would you dispense the follow-

R. Potassa, Permanganas, 3 i. Glycerin, 5 i. Sig. Use externally.

In what order should the following be dispensed, and what is the mixture called: R. Sol. acetate of ammonium, 20.
Elixir orange, 10.
Tinct. chloride iron, 2.

Syrup, Water, Diluted acetic acid, Dispense and state dose of quinine.

R, Hydrarg, chlorid, mite, gr. xx.
Syrup, zingiberis, 3 i.
Acid. hydrochloric, 3 i.
Elixir simp., 5 i.
M. Signa: Shake well and take one dessert spoonful every four hours.

Would you dispense it? Correct this prescription.

R. Acid. hydroc., 3 i.
Syr. pruni virg., 3 i.
Aqua purae q. s. ad 3 iv.
M. Sig. Teaspoonful every four hours.
Recognize the official tinctures mark-

To what does it yield its virtues? What are its incompatibles? What are its medicinal properties and uses? What is the dose?

7. Ipecac—Give the botanic name and part used. How would you determine a good article? What is the active principle? What are its medical properties? Name four official preparations.

official preparations.

8. Saffron—Give common name and describe this drug. Name adulterations and substitutions. What are its medicinal uses? Name official preparation and dose.

9. Define the following terms: Incitant;

narcotic; tonic; antilithic; errhine; eschar- Cubebae (po. 160... otic; antizymotic. otic; antizymotic.

10. Recognize the official drugs marked 1 to 10 inclusive. They were as follows: Senega root; pink root; colombo; golden seal root; rape seed; American worm seed; calendula; gum catechu; India senna; sarsaparilla, Honduras.

CHEMISTRY.

1. Define synthesis, and give example. Define analysis, and give example. Upon what are the principles of analysis based? What are reagents, and what part do they play in analysis? State how many kinds of analysis there are, and explain the differ-Glycyrrhiza Glabra

2. Describe the following apparatus necessary in pharmaceutical testing and state their uses: Graduated flask, burette, pipette, Haematox, 15 b box hydrometer, specific gravity bottle.
3. What is meant by the following

terms: Isomorphous, isomeric, cellular, di-morphous, octohedron. Define oxygen and hydrogen fully. Which is of greater interest, pharmaceuti-cally; and why? How are acids distinguished from other bodies? What are hydracids, and from what derived? Name an fficial inorganic acid, and say how made.

VISITING BUYERS.

The following retail dealers have visited the market during the past week and placed Salvia officinalis, ¼8 and ¼8...
Ura Ursi...
GUMMI.
Acacia, 1st picked...
2nd "
2nd "
3nd "
3nd "
3nd " orders with the various houses: A Fisher & Co, Lowell
H E Hogan, So Boardman
Wight & Friend, Lake
Odessa
C K Hoyt, Hudsonville
W W Peirce, Moline
C S Indee Commenhage
Ashland
G Control of the Control of

Okessa
Ok

Are You Becoming More Competent as a

Druggist? This is a question that each of our readers should ask himself. The interrogation is to be taken in a broad sense. A person cannot dispense drugs without learning something about them, and hence the answer to the question in a restricted sense would always be affirmative.

This is a question that each of our readers should ask himself. The interrogation is to be taken in a broad sense. A person cannot dispense drugs without learning something about them, and hence the answer to the question in a restricted sense would always be affirmative.

Tanacetum, V. 22

Ether, Spts Nit, 3 F. 280

Ether, Spts Nit, 1 F. 300

Alumen, ground, (p. 0, 7). 30

Carbonate, Pat. 200

Carbonate, K. & M. 200

Antimoni, po. 40

Antimoni et Potass T. 550

something about them, and hence the answer to the question in a restricted sense would always be affirmative.

To put the subject more pointedly, we ask: Are you devoting a portion of your spare time to the study of pharmacy? If not, you are losing an opportunity to advance your basiness interests. It is not necessary to bother your brain over some complex chemical question, or some theory of vegetable physiology. These studies will do very well for those who have had such a training that they can comprehend them. The average druggist, however, should take some more every day and practical subject. As an example, take up some medicine that is frequently dispensed; say, the drug rhuise frequently dispense is frequently dispensed; say, the drug rhubarb. Read what the dispensatory says about the substances, and compare the drugs in stock with the description in the book of reference. You will thus learn how a good specimen looks as well as the usual properties of a poor article. Then, when your physicians come into the store to warm by the fire and learn the news, you can incidentally speak about a good quality of rhubarb just received from your wholesale dealer. A few words about the drug and the manner in which you make the pharmacopœial preparations will not be amiss. Such conversation may explain why it is that you charge more for the aromatic syrup of rhu-barb than it is sold for in some "Cheap John" drug stores.

The Drug Market.

Quinine is steady, with light demand. Opium has further declined. Morphia is lower. Mercury and preparations have declined. English vermillion has declined. The Paris green association has fixed prices as

To buyers of 500 pounds during the season, ½c rebate will be given and on 1,000 pounds 1c rebate. Bills are payable July 1. The cash discount is at the rate of 7 per cent. per annum for unexpired time.

Failure of Another Co-operative Estab-

16. Recognize the official tinctures marked 1, 2, 3, the wines marked 4, 5, the syrups marked 6, 7, and liquores marked 8, 9, 10. They were as follows: 1, tincture of aconite. 2, compound tincture of cinchona. 3, tincture of ipecae and opium. 4, wine of alees. 5, wine of ergot. 6, syrup of lemon. 7, syrup of senega. 8, solution of acetate of iron. 9, compound sol

WHOLESALE PRICE CURRENT.

		The state of the s
ACIDUM.	Cannabis Sativa 31/20 41/4	Rubia Tinctorum 12@
Aceticum 8@ 1 Benzoicum, German 80@1 (Saccharum Lactis pv
Boracic	Dinterix Odorate 175@1 85	Salacin
Carbolicum 45@ 5	Foeniculum @ 15	Santonine
Citricum 60@ 6	Foenugreek, po 6@ 8	Sapo, W 12@
Hydrochlor 3@		Sapo, M 8@
Vitrocum 10@ 1	2 Lini, grd, (bbl, 3) 31/0 4	Sapo, G
Oxalicum		Seidlitz Mixture @
Salicylicum 1 76@2 0	5 Rapa 5@ 6	Sinapis ont
ulphuricum 13/45	Rapa 5@ 6 Sinapis, A'bu 8@ 9 Nigra 11@ 12	Sinapis, opt @ Snuff, Maccaboy, Do.
ulphuricum 1% 25 annicum 40@1 6	0 " Nigra 11@ 12	Voes
artaricum 5000 5	SPIRITUS.	Shull, Scotten, Do.
AMMONIA.	Frumenti, W., D. Co 2 00@2 50 Frumenti, D. F. R 1 75@2 00	Voes @
	Frumenti, D. F. R 1 75@2 00	Soda Boras, (po 11)10 @
* 18 deg 4@ arbonas 11@ 1	Trument town or	Soda et Potoss Tart 33@ Soda Carb 2@
hloridum 12@ 1		Soda, Bi-Carb 4@
ANILINE.	Sageharum N E 1 75/02 00	Sode, Ash 3@
Black 2 00@2 2	Ol Ont Wini Calli 17500 50	Soda Sulphas @
Brown 89@1 0	Vini Oporto1 25@2 00	Spts. Ether Co 50@
rellow	Vini Alba 1 25@2 00	Spts. A vreia Dom @2
BACCAE.		Spts, Myrcia Imp @2 Spts. Vini Rect. bbl.
ubebae (po. 1 601 75@1 8	Florida sheeps' wool	2.19)@2
uniperus 10@ 1	dailiago	Less 5c. gal. lots ten days.
anthoxylum 25@ 3		Strychnia Crystal @1
BALSAMUM.	velvet Extra sheers'	Sulphur, Subl 23/@
opaiba 65@ 7	1 10	Sulphur, Roll 246@
eru	Dantag Wallow abound	Tamarinds 8@ ferebenth Venice 28@
erabin, Canada 50@ 5 olutan 45@ 5	carriage 85	Theobromae 500
CORTEX.	Grass sheeps' wool	Vanilla 9 00@16
bies, Canadian 1	carriage 65	Zinci Sulph 7@
assiae 1	Hard for slate use 75	OIL8.
inchona Flava		Bbl (
aonymus atropurp 3		Whale, winter 70
Iyrica Cerifera, po. 2 runus Virgini 1		Lard, extra 68
runus virgini 1		Lard, NO. 1 45
uillaia, grd 1 assfras 1		Linseed, pure raw 56 Linseed, boiled 59
Imus1	Ferri Iod 50	Linseed, boiled 59
Imus Po (Ground 12)	Auranti Cortes 50	Neat's Foot, winter
EXTRACTUM.	Rhei Arom 50	Spir.ts Turpentine 43
lyc, rrhiza Glabra 24@ 2	Smilax Officinalis 60	PAINTS Bbl
" DO 5500 5		Red Venetian1% 2
aematox, 15 b box 11@ 1		Ochre, vellow Mars. 14 2
" 18 13@ 1 " ½8 14@ 1		Ochre, yellow Ber1% 2
" ¼8 16@ 1	7 Tolutan 50	Putty, commercial24 24
FERRUM.	Prunus virg 50	Putty, strictly pure2% 2% Vermilion prime Am-
arbonate Precip @ 1	TINCTURES.	verillion prime Am-
itrate and Quinia @3 5		Vermilion, English 700
itrate Soluble @ 8		Green, Peninsular 166
errocyanidum Sel @ 5	221000111111111111111111111111111111111	Lead, red strictly pur 60
olut Chloride 0 1 ulphate, com'l 11/20	Arnica 50	Lead, white, strictly
" pure @	Asafœtida 50	nura 60
FLORA.	Atrope belladonna 60	Whiting, white Span Whiting, Gilders' White, Paris Amer'n
rnica 12@ 1		White Boris Amor's
nthemis 45@ 5	0 " Co 50	White, Paris Amer'n 1

White, Paris Amer'n Whiting, Paris Eng. cliff..... Barosma...... Cantharides.....

A

Columba Zingiber..... Zingiber
Hyoscyamus
Lodune.
Coloriess.
Ferri Cin vidum.
Kino.
Lobelia
Myrrh
Nux Vomica.
Oni Gamboge, po. 806 95
Guaiacum, (po. 45) 6 35
Kino, (po. 25) 6 20
Mastic 6 100
Myrrh, (po. 45) 2 40
Opli, (po. 4 90) 3 3063 40
Shellac 256 33
" bleached 256 30
Tragacanth 306 75 Cassia Acutifol..... HERBA-In ounce packages.

FOLIA.

10@

Benzoinum
Camphorae
Euphorbium, po...
Galbanum.
Gamboge, po...
Guaiacum, (po. 45)...

Absinthium

Rosmarini . Rosae, 3....

Morrhuae, gal...... Myrcia, 3..... Picis Liquida,(gal.35) Creta prep.... Creta, precip. Creta Rubra... Ether Suiph
Emery, all numbers.
Emery, po.
Ergota, (po.) 75.
Flake White.
Galla
Bambier

POTASSIUM.

RADIX.

Glue, White 13@ 25
Glycerina 23@ 28
Grana Paradisi 25 25
Humulus 25@ 40
Hydrarg Chlor. Mite 8
Hydrarg Chlor. Cor 70
Hydrarg Cx. Rubrum 19
Hydrarg Ammoniati 31
Hydrarg Unguentum 45@ 55
Indigo. 75
Ichthyocolla, Am 1 25@150
Indigo. 75@1 00
Iodine, Resubl 400@4 10
Iodoform 850 100
Lycopodium 55@ 60
Macis 80@ 85 one RETURN Lycopodium
Macis
Liquor Arsen et Hydrarg Iod
Liquor Potass Arsinitis
Liquor Sylbb (bb)

& PERKINS DRUG CO., Importers and Jobbers of

DRUGS, CHEMICALS, SUNDRIES.

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PATENT MEDICINES. PAINTS, OILS, VARNISHES.

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WEATHERLY'S MICHIGAN CATARRH

We have in stock and offer a full line of

Whiskies, Brandies, Gins, Wines, Rums,

We are Sole Agents in Michigan for W. D. & Co., Henderson County, hand-made

SOUR MASH WHISKEY,

-AND

COMBINED

Druggists' Favorite Rye Whisky

We Sell Liquors for Medicinal Purpose

We Give Our Personal Attention to Mail Orders and Guarantee Satisfaction

All Orders are Shipped and Invoiced the same day we receive them.

SEND IN A TRIAL ORDER.

& Perkins

Hazeltine

GRAND RAPIDS, MICH.

DECKHAM'S ROUP

Peckham's Croup Remedy is prepared especially for children and is a safe and certain cure for Croups, Whooping-Cough, Colds, and all bronchial and pulmonary complaints of childhood. Druggists make no mistake in keeping Peck-lam's Croup Remedy in stock.

Trade supplied by

Hazeltine & Perkins Drug Co., Grand

Farrand, Williams & Co., Detroit. James E. Davis & Co., Detroit. Peter Van Schaack & Sons, Chicago.

FOR ATTRACTIVE ADVERTISING MATTER ADDRESS THE PROPRIETOR.

DR. H. C. PECKHAM, Freeport, - Mich.

"During the years 1878 and 1879, when we handled proprietary medicines, we sold more than four gross of Dr. Peckham's Croup Remedy, on a positive guaran tee, and not one bottle has been returned."—REIGLER & ROUSH, Merchants, Freeport, Mich.

PIONEER PREPARED PAINTS

Write for Sample Cards and Prices. We have Supplied our Trade with this

P. P. P.

Brand and it is all the manufacturer

We sell it on a GUARANTEE. Hazeltine & Perkins Drug Co.,

GENERAL AGENTS, GRAND RAPIDS, MICH.

PIONEER PREPARED PAINTS H. M. GOEBEL

Is the largest jobber of

Wall Paper

In the State, not excluding Detroit. An immense stock now on hand in latest patterns, and we want to sell. Prices lowest. Also wholesale Paints and Varnishes. Brushes and artists materials. Orders filled promptly. Correspond with me. 19 Canal St., GRAND RAPIDS.

Acme White Lead & Color Works, DETROIT. - MICH.



ACME PREPARED PAINTS. Which for Durability, Elasticity, Beauty and Economy are Absolutely Unsurpassed.

F. J. WURZBURG

WHOLESALE AGENT.

Grand Rapids, - Mich.



Hazeltine & Perkins Drug Co. And the Wholesale Druggists of Det

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RECOMMENDED BY EMINENT PHYSICIANS Best Tonic

A CONCENTRATED LIQUID

A CONCENTRACT OF MALT & HOPS FOR SALE BY ALL DRUGGISTS

Ph. Best Brewing Co., Milwaukee, Wis.: GENTLEMEN-I have used in my family and practice the Liquid Extract of Malt and Hops, known as The "Best" Tonic, with

the most satisfactory results. I consider the Malt Extract the most valuable of all of its class of Tonics, and especially adapted to those cases of debility arising from enfeebled digestion. The "Best" Tonic I believe fully equal to the best imported Malt Extract, and I am confident will give satisfaction to patient and physician.

J. H. THOMPSON, M. D.

MILWAUKEE, Wis., Oct. 21, 1887. Ph. Best Brewing Co., Milwaukee, Wis.: DEAR SIRS-I take pleasure in stating that your "Best" Tonic is the most palatable of any preparation of Malt, and that from its prompt and reliable effect, I prescribe it in preference to that of any other make. Yours truly,

J. R. McDILL.

MILWAUKEE, Wis., Oct. 21, 1887. Ph. Best Brewing Co., Milwaukee, Wis.: GENTLEMEN-I have used The "Best" Tonic in my own family and in my practice, ever since it was brought to my attention by the Phillip Best Brewing Co., and am free to say that I believe it to be the most palatable and useful of the Malt pre-

WM. Fox, M. D.

CHICAGO, Dec. 6, 1887.

Ph, Best Brewing Co., Milwaukee, Wis.: GENTLEMEN-I have had the pleasure of examining and testing the qualities of **The** "Best" Tonic, not only in my practice but in my family. Am most highly pleased in my family. Am most highly pleased with its medicinal qualities, and cordially recommend it to those, who, by reason of nervous exhaustion, find it necessary to resort to Tonics and extra nutrients. A wine glass full before each regular meal, increases the appetite and improves digestion; administered upon retiring at night, has the effect to produce most tranquil sleep.

Respectfully, J. HARVEY BATES, M. D.

MILWAUKEE, Wis., Oct. 26, 1887.

DEAR SIRS-I thankfully received the wo bottles of your Concentrated Liquid Extract of Malt and Hops, and am impressed with the value of this good and nutritive preparation. It is really a highly nutritive Tonic and remedial agent in building up a weak constitution, strengthening the nervous system, and a valuable substitute for solid food, particularly if given after diseases, in cases of injuries of the body, and especially when the appetite is diminished. It will be difficult to find a better Tonic than the "Best," and I cheerfully testify that it is of great value in the treatment of all kinds ef weakness and diseases. I pre-fer it to any imported Malt Extract.

Very Respectfully,

For Sale By

Drug Co., HAZELTINE & PERKINS DRUG CO.

Grand Rapids,

Ph. Best Brewing Co., Milwaukee, Wis.:

M. OHLEVANN, M. D.

Mich.

ODDS AND ENDS

"What you doing," asked the tall passen

The tall passenger arose, walked over to the double seat and began to laugh. "Nothing very funny that I can see,

said the fat man, in an irritated tone. "Is that the way you fix up your expense

"Well, look at this blamed book: Re sume of day's work, number of merchants called on, number sold, number that did not buy, remarks—that's one page; collections, allowances and for what-that's page two; what time did you leave-? what time did you arrive at-? how many miles apart? how much did it cost you? livery, bus fare, hotel bills, sundries (always itemize sundries)—that's page 3. And at the end of the week you must sum the whole of this bosh up. Now, is there anything funny about this? Anything funny about a house chucking one of these things at you and in so many words insinuating that you are a thief, that you can't be trusted with their money, and, on account of your dishonesty, you must render up an itemized account of just where you spent every cent and where you drew every

"Oh, don't get hot," soothingly replied the bald-headed man; "you are not the only one who has to do just so. Do like I do. Every Monday morning, before I start to work, I fill out all but the collections and sundries. Take a pointer-never, fill out your sundries until the end of the week."

breath of air?"

"Well," said the man with specs on, "I don't have to do this at all. When the end of the week comes. I send in my cash and whatever is short is expenses. I believe that my house gets the best of it in the long run, for these expense books are only so many temptations for some men to play

"See here, you fellows are all cranks. I could'nt get along without an expense book. I call on from fifty to seventy-five people a week. I collect from thirty to fifty bills per week, and I am very thankful that I can have a systematized way of memorand. ing my collections and expenses. I don't try to put down everything I do. I don't try to remember every cent I spend. Neither do I believe that my house expects it. But I do believe that if a house pays you for your time, they have a right to know what you do with it. And they eertainly have a right to know what you do with their money. I sometimes think it would pay houses to put into their expense books a pedro and penny ante column."

The tall passenger looked at the baldheaded man and winked. The fat man gasped for breath, while the man with specs on smiled as he saw sitting behind the quartette and facing the last speaker one of the members of a large wholesale

The door flies open, and a young fellow rushes up to the first man he spies behind the counter and says, "How do you do? Is there anything I can sell you in my line?" "I am not the proprietor," replies the

clerk; "he is in the back end of the store." The young man, nowise abashed, rapidly walks to the rear of the store and, ignoring the fact that two traveling men are awaiting their turn, while a third is showing the buyer some samples, asks again if there is "Anything in my line you need?"

The proprietor of the establishment looks up in surprise, sizes up the young man, gets his proper measure and says: "Let's see, whom are you with?"

"I represent Fish Bros., of Grand Rap-

ids," a small and obscure firm in the com-

"Grand Rapids! Grand Rapids!" says the proprietor in a meditative tone; "Grand Rapids—say, where is Grand Rapids?"

The young man takes this all in good faith and, drawing a railroad guide from his pocket, kindly explains where Grand Rapids is. The merchant lives about fifty miles north of Grand Rapids.

"Have you any wholesale houses there? s the next question.

"Oh, yes, two or three, but mine is the largest.

"Grand Rapids! I have heard of the place come to think. Is there a firm called Body, Call & Co. there?"

"No, I think not."

The young man draws out of his inner coat pocket a bran new pocket edition of Bradstreet, looks up Grand Rapids, finds Body, Call & Co. and says, "Yes, but they are a small concern and do a wholesale and retail trade. We sell them lots of goods."

"Well, I have learned lots to-day, but there is nothing I need in your line. Leave me your card and if I should need any thing in a week or so I will write in."

The young fellow fumbles in all his pockets for a card but finds none, and so one of the traveling men who had enjoyed the "roast" kindly hands him one of his that he might put his name on it. The ent he looks at the card, he starts, shes up and, without a word, beats a hursed retreat. The card states in fine type, dy. Call & Co., Wholesale Grocers and Rapids."
"Well," said the merchant, "it was

, but it may do him some good." JESSE LANGE.

SPRING & COMPANY.

JOBBERS IN

Hosiery, Carpets, Etc.

and 8 Monroe St., Grand Rapids.

FOR THE

Chicago or Detroit Drummer!

BUY YOUR SPRING LINE OF

MEN'S § BOY'S WOOL, FUR § STRAW HATS,

LADIES and MISSES STRAWS

NEAR HOME.

Saving Yourself Time, Trouble and Expense.

THE ONLY

In WESTERN MICHIGAN,

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GRAND RAPIDS, - MICH.



RISING SUN BUCKWHEAT

Guaranteed Absolutely Pure.

Good Work, Guaranteed for Five Years, at Fair Prices.

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BIG RAPIDS

MICH

HESTER & FOX.

SAW AND CRIST MILL MACHINERY

TEAM ENGINES & BOILERS

Planers, Matchers, Moulders and all kinds of Wood-Working Machinery, Saws, Belting and Oils.

And Dodge's Patent Wood Split Pulley. Large stock kept on hand. Send for Sample Pulley and become convinced of their superiority. Write for Prices. 44, 46 and 48 So. Division St., GRAND RAPIDS, MICH.

JENNESS & McGURDY,

Importers and Manufacturers' Agents.

Crockery, China, Glassware.

Fancy Goods of all Description.

HOTEL AND STEAMBOAT GOODS,

Bronze and Library Lamps, Chandeliers, Brackets., Etc., 73 and 75 Jefferson Ave.,

DETROIT. -MICH

Wholesale Agents for Duffield's Canadian Lamps.

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One Block from Union Depot on Oakes Street

WHOLESALE GROCERS

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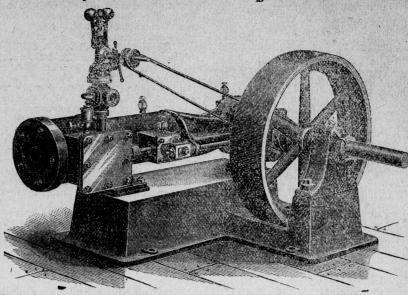
Full and Complete Line of FIXTURES and STORE FUR-NITURE.

Largest STOCK and greatest VARIETY of any House in

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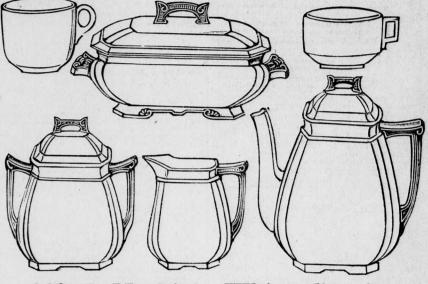
Stationary and Portable Engines and Boilers,



Vertical, Horizontal, Hoisting and Marine Engines. Steam Pumps, Blowers and Exhaust Fans. SAW MILLS, any Size or Capacity Wanted.

Estimates Given on Complete Outfit 88,90 and 92 SOUTH DIVISION ST., GRAND RAPIDS, MICH.

GRAND RAPIDS. MICH.



Alfred Meakin's White Granite.

The public are so well acquainted with this incomparable line of white crockery that the name of the manufacturer alone is enough to make a sale. If your crockery trade is light, try one of the following assorted packages. Write to us for quotations. Prices guaranteed and the goods shipped at once. Exclusive Western Michigan Agents for MEAKIN'S WARE.

Full Stock Meakin's Lustre Band Just Received.

Assorted Crates Alfred Meakin's White Ware.

No. 44 Assortment.

18 Chambers, 12 Uncovered, 6 Covered.
36 Scollops 12-6, 12-7, 12-8,
6 doz. Fruit Saucers.
24 Sets Handled Teas, 1/4 St. Denis, 1/2 Daisy.
21 " Unhandled Teas, 1/4 St. Denis, 1/2 Daisy.
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21 " Unhandled Teas, 1/4 St. Denis, 1/4 Daisy.
22 Unit Saucers.
23 Daisy.
24 Sets Handled Teas, 1/4 St. Denis, 1/4 Daisy.
25 Daisy.
26 Daisy.
27 Daisy.
28 Daisy.
29 Daisy.
20 Daisy.
20 Daisy.
21 " Unhandled Teas, 1/4 St. Denis, 1/4 Daisy.
21 " Unhandled Teas, 1/4 St. Denis, 1/4 Daisy.
21 " Unhandled Teas, 1/4 Daisy.
22 Daisy.
23 Daisy.
24 Daisy.
25 Daisy.
26 Daisy.
27 Daisy.
28 Daisy.
28 Daisy.
29 Daisy.
20 Daisy.
20 Daisy.
20 Daisy.
20 Daisy.
21 " Unhandled Teas, 1/4 Daisy.
21 " Unhandled Teas, 1/4 Daisy.
22 Daisy.
23 Daisy.
24 Daisy.
25 Daisy.
26 Daisy.
27 Daisy.
28

No. 46 Assortment.

50 doz. Plates 7 in. Breakfast. 60 set Handled Teas, St. Denis. 30 "Unhandled Teas, St. Denis.

No. 48 Assortment.

No. 48 ASSOTTMENT.

24 Pairs Ewers and Basins 9s.

24 Covered Chambers 9 s.

12 Uncovered Chambers 9s.

13 Pitchers (6 6) (12 12) (12 24) (15 30) (18 36) deep.

18 sets Handled Teas St. Denis.

18 " " Daisy.

18 " Unbandled Teas St. Denis.

6 Soaps covered. 3 vases.

6 Soaps covered. 3 vases. 12 Mugs. 36 Assorted Bowls.

No. 15183 Assortment.
23 doz. Plates (5 5) (2 6) (12 7) (2 8) (2 7) deep.
6 "Fruit Saucers.
2 "Individual Butters.
23 Platters 2-8, 3-9, 6-10, 6-11, 3-12, 2-14.
(6) Scollops 12-3, 6-5, 12-6, 12-7, 12-8, 6-9.
4 Covered Dishes 2-7, 2-8.
2 Sauce Boats. 3 Pickles.
4 Casseroles 2-7, 2-8.
2 Covered Butters 5.
2 Teapots. 4 Sugars.
24 Pitchers 3-6, 6-12, 3-24, 6-36.
36 Bowls Assorted Sizes.
6 Mugs 36 s.
3 Pairs Ewers and Basins.
18 Chambers, 12 Uncovered, 6 Covered.
21 sets Handled Teas ½ St. Denis ½ Minton.
21 "Unhandled St. Denis Teas.
No. 141910 Special Stock Assortment. No. 141910 Special Stock Assortment

42 doz. Plates 9-5, 13-6, 30-7.
6 "Fruit Saucers.
34 Bowls Assorted Sizes.
15 sets Handled Teas Daisy.
45 "Teas St. Denis 15 Handled, 30 Unhandld
48 Scollops 6-5, 12-6, 12-7, 12-8, 6-9.
15 Pitchers 3-12, 6-30, 6-36.
6 Pairs Ewers and Basins 6s.
12 Chambers, 6 Covered, 6 Uncovered. Alfred Meakin's Luster Brand. No. 15133 Assorted Crat 27 doz. Plates 6-5, 4-5, 12-7, 3-8, inch flat 2-7 deep.

27 doz. Plates 6-5, 4-5, 12-7, 3-8, inch fiat 2-7
6 "Fruit Saucers.
24 "Oyster Bowls 30s.
24 set Handle Teas. ½ Minton, ½ Daisy.
44 set Handle Coffees Daisy.
21 Dishes 2-8, 3-9, 6-10, 4-11, 4-12, 2-14 inch.
12 Bakers 4-7, 4-8, 4-9 inch.
24 Scollops 6-6, 6-7, 6-8, 6-9 inch square.
2 Sauce Turcens Complete.
4 Covered Dishes 2-7, 2-8 inch.
4 Casseroles. 1-7, 2-8, 1-9 inch.
6 Sauce Boats.
4 Pickels.

No. 161210 Special Stock Assorta

42 doz. Plates 9-5, 13-6, 30-7.

6 Sauce Boats.
4 Pickels.
24 Jugs 3-6, 6-12, 3-24, 6-30, 6-36s.
4 Covered Butters, 5 inch.
6 doz. Square Individual Butters.
3 Tea Pots 24s, 6 Sugars 24s.
6 Creamers 24s.
4 Ewers and Basins 9s.
4 Covered Chambers, 9s.
2 Covered Soaps. 2 Brush Vases.
6 Mugs 36s.
1 Slop Jar 2.
18 Bowls 3-24, 9-30, 6-36s.

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S. A. HOWES.

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