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We do a General Commission Busi and offer as inducements twenty years' experience and clear record. The best equipped and largest salesroom in the business in this city. Ample storage facilities—full 20,000 feet of floor space in the center of the best market in the West. Ample capital and first-class references on file with THE TRADESMAN. Write us if you wish information, whether to buy or sell. It will cost you nothing.

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Telfer Spice Company,

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Absolute Baking Powder.



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BAKING POWDERS,

All Kinds of Extracts and Flavorings.

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Everything Pertaining to the Farm, Orchard and Dairy.

OUR SPECIALTIES:

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Foreign Fruits. Domestic Fruits.

Liberal advances made on consignments We have ample cold storage for the protection of consignments sent us in unseasonable

Crates will be furnished merchants wishing to ship us eggs, either on consignment or direct purchase.

Grand Rapids,

71 CANAL STREET,

This soap may be used in ANY WAY and for ANY PURPOSE that any other is used, and will be found to excel all in cleansing qualities, but if you will

The peculiar property possessed by our soap is that of loosening and separating the dirt without injuring the fabric, instead of eating up the dirt and thereby rotting the cloth.

Ask your wholesale grocer about our SPEC-

Central City Soap Co., JACKSON, MICH.

HIRTH & KRAUSE,

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SHOE BUTTONS. SHOE POLISH,

SHOE LACES. Heelers, Cork Soles, Button Hooks, Dressings, etc. Write for Catalogue.

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The product of Organized, Working Cigarmakers. Established Sept. 1, 1886, on the Co-operative plan by members of L. A. 6374, K. of L. Smokers and Friends of Labor, Attention! If you are opposed to filthy, tenement-house factories, the service labor of coolies, the contracts for convict

labor of coolies, the contracts for convict labor, give our Cigars a trial.

If you are in favor of shorter hours of labor, the Saturday half-holiday, and last, but not least, the payment of higher and living wages in solid cash, give our Cigars a trial and accord them your most liberal patronage. The yellow K. of L. label on every box. One hundred thousand sold within three months in the city of Detroit alone. Warranted to be strictly five and ten cent goods. For further particulars, terms, prices, references, ctc., address

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We give prompt personal attention to the sale of POTATOES, APPLES, BEANS and ONIONS in car lots. We offer best ments respectfully solicited. Liberal cash advances on Car Lots when desired.

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Butter, Eggs, Wool, Pota-toes, Beans, Dried Fruit, Apples and all kinds of Produce.

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EDWIN FALLAS.

VALLEY CITY COLD STORAGE. JOBBER OF Butter, Eggs, Egg Crates and Fillers, Oranges, Lem-

ons and Bananas. No fruit held in cold storage except LEMONS for y trade. Mail orders filled at lowest prices and sat-action guaranteed. Correspondence solicited.

No. 1 egg crates, 40c. No. 2 egg crates, c. No. 1 fillers, 15c, Liberal discount

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We should be pleased to open correspondence with anyone having APPLES, POTATOES, ONIONS, BEANS, DRIED FRUITS and other Country Produce to of-fer. CAR LOTS A SPECIALTY. Consignments will receive our best attention.

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al or held as per request of shipper. S. T. FISH & Co.

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The Only Reliable Compressed Yeast.
Handled by a Majority of the Compressed Handled by a Majority of the Grocers and Bakers of Michigan. Send for samples and prices. L. WINTERNITZ, State Agent, Grand Rapids.

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Seeds of every variety, both for field and garden. Parties in want should write to or see the

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WAGONS Logging Carts and Trucks Mill and Dump Carts, Lumbermen's and River Tools.

We carry a large stock of material, and have every facility for making first-class Wagons of all-kinds.

Special attention given to Repairing. inting and Lettering.
Shops on Front St., Grand Rapids, Mich.

OREGON AND WASHINGTON.

No section of the country is to-day attracting as much attention as Montana, Oregon and Washington; Montana, because it now ranks first in the production of precious metals; Oregon, because of its rich valleys, and washington Territory by reason of its mild climate, timber, coal, minerals and wonderful production of fruits and cereals. The rapid growth of Spokane Falls, with a water power exceeding even that of Minneapolis; Tacoma, on Fuget Sound, the terminus of the Northern Pacific Railroad, with 12,000 inhabitants; Seattle 30 miles distant, an eaergetic and thriving city, mark this section of the Pacific Northwest as one that offers peculiar inducements to those seeking new homes. Minneapolis, Duluih and Ashland to Portland, Oregon, and Tacoma and Seattle, Washington Territory. This road, in addition to being the only rail line to Spokane Falls, Tacoma and Seattle, reaches all the principal points in Northern Minnesota and Dakota, Montana, Idaho, Oregon, and Washington, possesses unequaled scenic attractions, as well as superior train equipment, such as dining cars, and colonist sleepers for the use of intending settlers, neither of which conveniences are to be found on any other line ticketing business to the States and Territories named.

SAFES!

Anyone in want of a first-class Fire or Burglar Proof Safe of the Cincinnati Safe one would expect to find a counterfeiter, and Lock Co. manufacture will find it to his advantage to write or call on us. We have light expenses, and are able to sell lower than any other house representing first-class work. Second-hand safes always on

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Field Seeds

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BEST FAMILY, HEADLIGHT and LITTLE DAISY

SOAPS are conceded by all to be the best soaps ever sold in Michigan. Commendations are coming in daily. Send

for price list. Grand Rapids Soap Co.

44 GANAL SY.,

THE GREAT thereof being residents of Smithfield.

> developments in connection with this coun- Hyde was innocent we were laying ourterfeiting. That fellow who just left is a selves liable to a term of imprisonment for

opportunity vague and doubtful, it is true, the light was Martie, busily engaged with but still a chance, for me to realize the snug some coarse sewing. I advanced cautiously sum. I had fixed upon as enough to give me to the door, keeping John to the rear.

evening, shortly after the curtains had been drawn upon the business of the day and I had extracted a fragrant weed from the ci- became of getting the reward; but I detergar case and was in the act of lighting it, mined to watch for the slightest clue and preparatory to my usual nightly rest of a to say nothing of my resolve. few moments, ere going home for the night. "Sam, there's some very crooked work going on in this town. Biggs told me, this afternoon, that he had taken no less than ten dollars in bogus money—from a dollar down to a nickel, in specie—during the last week, and he swears it is made right under our

"Well," said I, as I got a fresh grip on the counter with my feet, "I had no suspicion there was any of the 'queer' floating around loose in this little one-horse town. wonder if I've got stuck on any?" And, as I spoke, I went to the cash drawer, from which the day's receipts had not vet been removed, and began to examine its contents, hardly expecting to find what I sought.

"I'm lucky, at any rate," I continued, as I finished my examination. "Every piece in the till is as good as wheat, and I'll

watch closer, hereafter." "Don't you be so sure, Sam," said Mr. Elroy, with a quizzical smile on his face. 'If I'm not awfully mistaken, you've got a counterfeit silver dollar and two fifty cent pieces in that drawer. I was examining the change before supper, and they were there at that time; but they are such confounded clever imitations that they would never be suspected if not looked at very closely and weighed. I don't wonder you took them. I should have done so, myself, had I not been informed they were in existence. Here, Sam, I'll show you," and Mr. Elroy went to the drawer, took out a silver dollar and two half dollars, after some examination, and held them out to me. Sure enough, they were bad; but such close imitations of the genuine that, had Mr. Elroy not pointed out to me the defects, I should have taken them to be perfectly good under any circumstances.

The little town of Smithfield was the last place under the blue vault of heaven where and the words of Mr. Biggs, Mr. Elroy's competitor in trade, that "it's made right under our noses," seemed to me to be the exaggeration of one naturally suspicious of

his neighbors. I had been in the employ of Mr. Elroy, as clerk in his general store, nearly five years, and had come to be looked upon by him almest in the light of a son. True, I had been faithful to his interests and had spared neither labor nor pains to make myself useful: but employes are not always rewarded with return. I gave her the change and she went and gasped: the confidence and esteem of those who enable them to earn the bread of life, and in

in a logging-camp, where he acted in the ca- others! pacity of foreman. It had been impressed

learning of our destitution. A few months previous to the discovery ing a course sufficiently far away to avert of the counterfeit money in circulation, my suspicion, I made a detour of Hyde's small rupted and directed into a new channel by a of an old hunter, who lived by the accuracy to reside upon a little farm near the village. The girl was as beautiful as one could wish, them, were shunned by their neighbors and Old John took his pipe out of his mouth looked upon as birds of evil omen. This and eyed me sarcastically for a moment. mistrust of the girl's relatives by everyone,

covery of the counterfeit money were such ahead an' lead the way an' I'm with ye! jury, after being out twelve hours, brought in a verdict for the defense. as to confirm me in the belief that Biggs But I won't tech a cent! Nary red!" was right in regard to the manufacturers

the forenoon and was closeted with Mr. Elroy for some time. As the stranger left there was no sign of life. Creeping cauthe store, Mr. Elroy remarked:

for you, Sam, if you're smart."

sufficient start in life to warrant taking upon my shoulders the responsibility of a fam-"Sam," remarked my employer to me one ily. But how could I hope to win it, tied up, as I was, in the store all day? The her fright, more I thought it over, the less hopeful I as I asked.

of any import, and, although I had kept kill you! Please go, for my sake!" close watch of the money received, no more of the "queer" was offered to me.

One afternoon, during a lull in trade, old wed, came slouching through the door, about half drunk, his normal condition.

"Gimme half a pound of terbacker," said ne, as I turned toward him. I reached him the desired article and, as

he tendered me a new silver dollar in payment, he remarked: "I heerd they was passin' 'queer' stuff round town. One feller tole me they was covery." a reward fer the man as ketched them that's

shovin' it. Is that so?" I told him that, to the best of my knowledge and belief, it was as he had heard.

"Wall, I jest wish I had a bushel of the l-d stuff! I wouldn't scruple to pass it." I put the dollar in the till, gave the man his change and he slunk out of the store, muttering to himself about "them d-d de-

tectives!" It had become a habit with me to examine every piece of money I received, and I mechanically did so with the dollar Hyde had given me. It was a counterfeit and, on examination, I found it to be an exact duplicate of the one Mr. Elroy had discovered! Then the remembrance of the man's drunken maunderings flashed upon me, and I began to wonder if it could be possible that Hyde was the man the detectives wanted. But, pshaw, that could not be! Hyde had n't brains enough to do such fine work, and, besides, he was as poor and illy clad as possible, seeming to be hardly able to make both ends meet, while a successful counterfeiter would naturally have good clothes

and present an opulent appearance. Notwithstanding all my reasoning an arguments against the probability, could not get it out of my head that Hyde was the man wanted. However, I determined to keep my weather eye open and await developments.

some goods upon the shelves, the object of my matrimonial intentions, Martie Hyde came in and, after some desultory conversasome sugar. I weighed out the desired amount and she gave me a silver dollar in motioned for water. He regained his voice out. My heart throbbed painfully as I took

The next day but one, I asked Mr. Elroy and his soul went to meet his Maker. upon me by my father that my pathway in for a week's vacation. It was readily grantlife lay through the dusty lanes of com- ed, and I set off, ostensibly on a hunting merce and, accordingly, my education up to trip. First going to the sheriff of the at the time of our sad bereavement, I was and a deputization, after informing the mercantile life with Martie as a life partner. qualified to take the minor position with sheriff of the use to which I intended put-Mr. Elroy so kindly offered by him upon ting it. With a rifle on my shoulder and a revolver in my pocket, I started out. Takmensely in the woods. His cabin was lecated nearly two miles from Hyde's farm,

and my own mother especially, together a fren' to you ever sence you was knee-high with a lack of worldly possessions sufficient to a toad? An' didn't I dandle ye on my to support a wife, had, hitherto, been the chief chetaelee in the worldly possessions sufficient to a toad? An' didn't I dandle ye on my formation, and the truth of the reports sent out must be honestly believed. Rumors chief obstacles in the way of my obtaining An' now ye offer me money to help ye clean out a set o' rascals I'd be willin' to give ten To take up the thread of my story, the dollars to see hung! Wall, ef that ain't the levelopments of the day following the discheekiest! See here, boy! You jest go

And so it was agreed. That night, about ten o'clock, old John and I started out on our PERFECTION SCALE A gentleman came into the store during risky errand. As we approached the old weather-beaten house occupied by Hyde, tiously around to the rear, a window "Sam, there's going to be some startling was found slightly ajar. We knew that if etective, and he offers a reward of \$1,000 housebreaking, but we took the risk, shoved for the arrest of the guilty parties. Chance up the window and crawled in. The room was vacant, but in an inner room a candle This set me to thinking. Here was an burned dimly upon a stand. Sitting beside

"Martie," I whispered, "don't speak, but,

The girl nearly jumped over the table in her fright, but she made no sound and did

"Why, Sam!" she exclaimed, under her breath, "what on earth are you here for at this time of night? If my father knew you Two or three days passed with no event were in the house, he wouldn't hesitate to

"Where is your father?" I asked.

"He-he's gone to bed."

I noticed the hesitation in her reply, and man Hyde, the father of the girl I hoped to at once determined that it was not the truth and that Hyde was engaged in his nefarious. business somewhere about the house.

"Martie." I whispered, "tell me where your father is. I have proof that he is a counterfeiter, and I am here to arrest him! I will guarantee you perfect safety if you will tell me, and no one shall harm you or know that you were the means of his dis-

"Oh, Sam!" exclaimed the girl, as she clasped her hands around my arm in her excitement. "I dare not tell! He said he would kill me if I did, and I am sure he would. My sister helped get him arrested once. He got off some way, and she disappeared soon after and has never comeback. I believe he killed her! I wish I

dared tell, for I am sick of this horrible lifel" I soothed the girl and calmed her fears, and she finally showed us the way to the cellar. Hyde had a confederate, so Martie told us; but they were both unarmed, not expecting a surprise, and we knew we could capture them easily. Leading us silently down a dark flight of stairs into room where a light burned feebly upon a shelf. Martie pointed out to us a door, made of

solid oak and heavily barred with iron. "Wait a moment," whispered Martie, "and

I will give them a signal." As we drew our revolvers, Martie spoke the word "Open!" and the counterfeiters

were revealed. Hyde and his confederate were powerful men and nearly overpowered us. Somehow, in the melee, a revolver was discharged and Hyde sank to the floor gasping for breath. The other man was soon secured, and then we had time to examine our capture. It was a valuable one. The room, about ten by fourteen feet in size, was filled with implements for making bogus coin-molds, furnace, dies, machines for milling and in-

The next morning, as I was arranging a corner was a heap of shining metal, evidently used for melting. We carefully bound his confederate and carried Hyde to the upper rooms. The bultion between us, the young lady asked for let had evidently made a fatal wound. Hyde was gasping and struggling for breath and

"I'm done for, but I must say just one the dollar from the drawer to make my us- word before I die and make what little resmy case I felt extremely grateful to Mr. El- ual examination. I had made up my mind titution I can. Martie," and the dying man roy and his estimable wife for their considspurious, Hyde was the man responsible for read his fate there, "Martie, you ain't my Upon my shoulders, during the five years the counterfeiting, and I dreaded making gal no more'n you're the daughter of that old I had been in Mr. Elroy's store, had rested the discovery. I will confess that my hands the burden—pleasant to me—of a mother's trembled and I became suddenly dizzy as I house when you were about two..." The ouse when you were about two—" The support, by the sudden death of my father saw that the dollar was counterfeit, like the effort was too much for the dying man; his

throat contracted painfully once or twice. Hyde's confederate was sent over for a long term of years. I received the reward offered and the commendations of the officer the time of my father's death, had been county, an old family friend, I readily ob- who made it. He offered me a position in shaped with this end in view. Therefore, tained a warrant with the name left blank his service as a detective, but I preferred

Rights of Mercantile Agencies.

of the counterfeit money in circulation, my suspicion, I made a detour of Hyde's small derogatory reports recently occupied the attention of Judge Barker and a jury in the Boston Superior Court for ten days. The fair maiden who, with her parents, had come of his aim and seemed to enjoy life im- plaintiff was George J. Raymond. a wellknown dealer in small wares, and the defendant the E. Russell & Co. Mercantile The girl was as beautiful as one could wish, but her parents were the most villainous, in the heart of the forest. Old John was sitting placidly smoking his pipe and cleaning had ever disgraced this respectable neighborhood with their presence. From the first, these vagabonds, as my mother called the would help me and we were successful.

Cated nearly two miles from Hyde's farm, in the heart of the forest. Old John was sitting placidly smoking his pipe and cleaning his gun. I broached my plan to the old man and offered him half of the reward if was about to fail. The judge instructed the jury that it was not strange that such article. Russell & Co. Mercantile Agency. The damages were placed at \$75, -000. In 1882, in response to inquiries of subscribers, the agency made unfavorable reports regarding the plaintiff, alleging that he was about to fail. The judge instructed the jury that it was not strange that such article. establishments should come into existence, and the inquiries made by their agents were the same as if made by the principal, and if "See here, lad," he began, "ha'in't I ben honestly and conscientiously made are privately to you ever sence you was knee-high leged. Proper care must be used in the se must be communicated as rumors, and there must be no coloring by the persons sending them out, and there should be no spite or ill will felt toward the persons in regard to whom the information is furnished. The

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ptions to this paper are not discontinued at ex-ation, unless so ordered by the subscriber. red at the Grand Rapids Post Office.

E. A. STOWE, Editor.

WEDNESDAY, APRIL 25, 1888.

HER DAYS ARE NUMBERED. The Manitoba quarrel has been settled by ion of everything that province nded from the Dominion government. The monopoly claimed by the Canada Pa-ific Railroad has been set aside. The nitobans are given leave to find an outlet by rail for their crops across the fron-And it is said that the Dominion will have to pay the Canada Pacific the sum of \$12,000,000 by way of compensation. at that is not the most serious loss. Such a settlement as this must shake the very fabric of the Dominion. It will encourage every other discontented province to insist on getting its own terms when any dispute arises. What has happened in Manitobathis year, will happen in Nova Scotia or British Columbia a year hence. The days of the Dominion are numbered.

And yet it is hard to see how the Ottawa government could do otherwise. It is gathering the harvest of two great misloose, ramshackle confederacy of English peddling wagons. colonies, with legal rights of secession eured to the individual provinces, in stead of consolidating them into an independent nation. The second was in plunging this loose confederacy deeply into debt to build political railroads with a monopoly of inter-colonial trade. For fear of the exercise of the right of withdrawal, Canada has been obliged to cancel this monopoly, and go still deeper into debt to save her previous investments.

Some of THE TRADESMAN'S readers may be inclined to smile at the enthusiastic ies of Mr. Newell in reference to forth in another column, but no one who has studied the situation carefully will say aught against the writer's conclusions. Thorough experiments have demonstrated to a certainty that much of the land commonly known as "pine barrens" can be converted into fair grass land through the inunder until a mold is formed strong enough rooted, grass crops thrive remarkably well er, Northern Michigan presents excepergy and experience in the development of proper tribunal. the dairy industry.

proverbially unprofitable business of shear-Italy seems to have embarked on the ing a wild boar, in her war upon Habesh, or, as we call it, Abyssinia. The poor and barren, with miasma and fevers in some localities; people warlike and savage fighters. forces may be crushed by the improved weapons of modern civilization. But by no device could the country be made a profitable possession, and nothing but the e for colonial possessions and dependes, which has seized Western Europe, can account for so foolish an undertaking as this war. As it is, the Italian army is not crushed because King John cannot get supplies enough to enable his army to adance, and is not victorious because it cannot leave its base of supplies for an advance into the country. Both sides unstedly are heartily sick of the barren and absurd conflict.

The inauguration of a manufacturing edrise at Cadillac to convert slabs and ngs into crates is a valuable acquisition to the factory industries of that proive and energetic city. Any manuring enterprise which employs operaives regularly, and meets its payrolls romptly, is a blessing to a town; but an ent which converts a waste product into an article of commerce is a double

If any of THE TRADESMAN'S readers are aptics on the utility of a Business Men's n, such persons are invited to tion from the Secretary I the Owosso Association, published on nd page of this issue. What Owosso thin the space of six weeks can e in other towns of equal opportunity, re exists a directing force such rnished by a properly maintained B.

GRAND BAPIDS GOSSIL

L. F. Swift & Co. began the sale of fresh eat at their refrigerator, at 24 Ottawa rest, on Monday. street, on Monday.

Blakely & Jennison succeed Fred. E. Blakely in the hardware business at South Division street.

The Grand Rapids Portable House Co. expects to sell 250 of its patent veneer ses the coming season.

J. B. Clark, meat dealer at St. Ignace, has added a line of groceries. The stock was nurchased at this market.

Wm. Sears & Co. are putting in a new and improved cracker cutter, which nearly doubles their capacity in that line of man

B. Cohen, dry goods and boot and shoe dealer at Hesperia, has added a line of groceries. Amos S. Musselman & Co. furnish-

Nicholas Bakker, until lately engaged in the peddling business, with headquarters on North Ionia street, has bought out Nuyten Bros., grocers at 301 West Leonard street.

P. B. Gardner has engaged in general trade at Deciple. Arthur Meigs & Co. furnished the groceries, Foster, Stevens & Co. the hardware, Spring & Company the dry goods and I. C. Levi the clothing and fur-

Wm. H. Allen, book-keeper for S. A. Welling when the latter was in business on Pearl street and for the past year bookkeeper for the same house at Detroit, has returned to Grand Rapids and will shortly The first was in organizing the embark in the wholesale notion business, British Provinces of North America into a conducting same through the medium of

> The Martin's Middlings Purifier Co. has made several shipments during the past week, among which are a purifier to J. D. Wilsey & Co., Caro; a purifier and flour dresser to Morris & Althouse, Coral; two purifiers to H. Keppel & Son, Zeeland; a flour dresser and set of double rolls to H. S. Towner, Byron Center; a purifier to Geo. Sowden, New Haven; a purifier and flour dresser to Downington & Brown, Downing-

Wm. E. Cooper, proprietor of the collection agency known as the Retail Dealers' Commercial Agency, has compromised the Northern Michigan as a dairy section, set legal proceedings brought against him in the Superior Court by A. Livingston, by the payment of \$150. The suit was brought by Livingston on the ground that Cooper published his name on a delinquent list without any valid reason for so doing, Livingston claiming that he owed no bills in Cooper's hands and, moreover, that he never retermediation of successive rye crops plowed ceived notice of any kind previous to Cooper's blacklisting him. The fact that Coopto maintain the grass roots. Once well er was not willing that the case should go before a jury is proof presumptive that he and the long winters offer the only obstacle could present no valid defense—in other in the way of successful dairy operations. words, that he is conducting business in As compared with the increased value of such a way as to bring himself and his palands in the so-called dairy sections, howev- trons under the punishment of the law whenever the victims of his unjust methods tional opportunities for men of capital, en-

AROUND THE STATE.

Fairfield-C. H. Alger succeeds Alger &

Rollin-W. M. Clark succeeds Clark &

Ashland—Henry Brownyard su S. Frye in general trade.

Shelby-Fred Messinger is moving hi general stock to Sheridan. Clyde-L. S. Johnson & Co. succeed F.

Barrett in general trade. Fenton-J. C. Lindsley succeeds J. M.

Fikes in the grocery business. Burr Oak-John Blass succeeds

Harts in the grocery business. Gladwin - Miller Bros. succeed M. E Foutch & Co. in general trade.

Litchfield-Mills & Derby succeed D. H. Mills in the hardware business.

Cassonolis-Dr. Otis Moore has removed is drug stock to Williamsville.

Plainwell-A. Manley has bought the D P. Hopkins boot and shoe business.

Midland-H. M. Hines succeeds C. J Hine in the confectionery business. Charlotte-Alonzo Tillson succeeds Till

son & Rîley in the grocery business. Cassopolis-W. F. Pollock has sold his drug and grocery stock to Ed. Keller

Holland-Kanters Bros. succeed R. Kanters & Son in the hardware business. Decatur-M. S. Carney succeeds Theo

Trowbridge in the drug and book business Paw Paw-Connor & Osborn succeed I. B. Connor in the agricultural implement

Northville-Stark Bros. succeed E. W. Smith in the boot and shoe and grocery bus-

Kalamazoo-Eugene Scott succeeds A. W.

Ovid-E. L. & W. H. McLeed, dry goods and clothing dealers, have been closed by

reditors. -A. Curtis and Frank Weaver, oth grecers, have exchanged their places

St. Johns-A. L. Butler & Co., dry goods

los. W. Watrous the hardware stock form-

orly conducted by L. B. Chapel.

Adrian-Frank A. and Bea.

Nashville-Having been disappointed in road carts and buggies per annum. curing a store at Morley, Aylesworth & Co. have re-opened their store here.

Jenisonville-L. & L. Jenison have taken ssion of the H. W. Potter general tock and are adding largely thereto.

Hillsdale-A stock of dry goods is to be put in by Detroiters in the store fermerly ecupied by Bazzett & Barrett, insolvents. Sand Lake-L. K. Ware succeeds his father, S. L. Ware, in the grocery business, but not in the saw-mill business, as stated

Detroit-Sherman Waldron & Co. have merged their grain commission business into a stock company under the style of the

Sherman Waldron Grain Co. Manistique-John Ewerhardt has purchased an interest in the tailoring establishnent of C. Reinwand. The new firm will

be known as Reinwand & Co. Cass City-Howe & Bigelow succeed J. B. Howe in the hardware and grocery business. They also succeed Weydemeyer & Kane in the hardware business.

Morenci-H. E. Green, assignee of the D. E. Kingman grocery stock, is making his final distribution among the creditors, who realized 25% cents on the dollar.

Howard City-H. E. Walsworth has sold is interest in the grocery business of Knapp & Walsworth to his partner, who will continue the business under the style of O. J.

Dimondale-The store occupied by the Windsor Co-operative Co. was burned to the ground one day last week. The stock was mostly saved, so that the loss will not exceed \$2,000.

Charlotte - Reynolds Bros., the Eaton Rapids dry goods dealers, have purchased the R. C. Jones dry goods stock and will continue the business under the personal management of Henry L. Reynolds.

Cadillac-F. C. Lentz has purchased the grocery establishment of F. D. Griffin, and will move his own stock to that location. The building now occupied by him will be used by its owner, John Turner, as a furni-

Detroit-S. A. Welling, formerly engaged in the wholesale notion business, at Grand Rapids, but for the past year engaged in the same business at Detroit, has concluded to return to Jackson, where he first established in the notion trade twenty years ago. Ludington-E. S. Day engaged in the was changed to E. S. Day & Co. The the creditors, none of whom has received any intimation that he would be paid any portion of his claim. Considering that the firm had \$1,500 original capital and that the salary and commission received by Mr. Day from the city amounted to about \$800, the failure has a singular appearance.

MANUFACTURING MATTERS. Marion—The Lone Star Med

removed to this place from Cadillac. Jackson-The Jackson Cracker Co. has added machinery for the manufacture of sweet goods.

Saline-The Dennis & Glover Machine Co. has gone to manufacturing one-horse

power engines. Manistee-The Manistee Manufacturing

Co. has purchased the planing mill and plant of L. B. Long & Co. Detroit-Hurlburt, Frink & Co. succee

the J. H. Frink Co. in the manufacture of the Frink duplicating sale slip.

Detroit-The Crown Gas Co. has been or ganized with a capital of \$25,000 to engage in the manufacture of a gas machine.

Nashville-The Williams Fruit Evapora tor has purchased of G. W. Francis the building in which the company's plant is

Alpena-The Mason Lumber Co. shows assets of \$393,941.81 and liabilities of \$294,-562.08, a balance in the company's favor of \$139,379.73.

Ludington-Important repairs are being made at the Cartier mill, and a ten-block shingle machine will be added-the first of the kind at that point.

Three Oaks-The Warren Featherbone Whip Ce. has arranged to move its general office from Chicago to this place. The factory has always been here.

East Saginaw-The Feige-Silisbee Furniture Co. has been awarded the contract Murphy in the wholesale and retail liquor for furnishing the new government building at Council Bluffs, Iowa.

Detroit-The Shell Manufacturing Co. has been organized with a capital of \$10-00, one-half paid in, to engage in the manufacture of burial caskets and wooden

Hillsdale-J. S. Parker & Son, from Fredonia, N. Y., have located here and will nanufacture the patented "Fredonia washr." The business will employ about eight

White furniture factory and, in co tion of substantial financial assistance have agreed to turn out not less than 3,000

STRAY FACTS.

Freeport - John Nagler has started

Albion-Gaige & Jones, proprietors of the Standard coal mine at Jackson, have purchased 400 acres of land near this place and will transfer their base of operations to Albion.

A GENTS WANTED EVERYWHERE. THREE NEW articles just out. Big money. Exclusive terr tory. Inclose stamp for particulars. Samples of a three 35 cents. Address Swineburne & Co., Manufaturers. Lacrosse, Wis.

Fennville-The business men are considerably elated over the striking of salt brine in their test well, said to be the strongest brine in the State. One quart of the water, salt. The well is down 1527 feet.

Croswell-An inventory of the estate of Albert J. Thorp, who recently assigned, Albert J. Thorp, who recently assigned, shows assets of \$7,244 and liabilities in about the same amount. Detroit creditors are principally interested in the failure, Schloss Bros. to the extent of \$1,127.31; A. Krolik & Co. to the tune of \$1,319.05, and the Dime Savings Bank to the amount of \$1,227.31; A. While the same and the bime Savings Bank to the amount of \$1,227.31; A. While the savings Bank to the amount of \$1,227.31; A. While the savings Bank to the amount of \$1,227.31; A. While the savings Bank to the amount of \$1,227.31; A. While the savings Bank to the amount of \$1,227.31; A. While the savings Bank to the amount of \$1,227.31; A. While the savings Bank to the amount of \$1,227.31; A. While the savings Bank to the amount of \$1,227.31; A. While the savings Bank to the amount of \$1,227.31; A. While the savings Bank to the amount of \$1,227.31; A. While the savings Bank to the amount of \$1,227.31; A. While the savings Bank to the amount of \$1,227.31; A. While the savings Bank to the amount of \$1,227.31; A. While the savings Bank to the amount of \$1,227.31; A. While the savings Bank to the amount of \$1,227.31; A. While the savings Bank to the amount of \$1,227.31; A. While the savings Bank to the amount of \$1,227.31; A. While the savings Bank to the amount of \$1,227.31; A. While the savings Bank to the amount of \$1,27.31; A. While the savings Bank to the savings Bank to the amount of \$1,27.31; A. While the savings Bank to the savings Bank

St. Louis-The St. Louis Magnetic Mineral Water Co., recently organized, has a capital stock of \$50,000. L. Saviers is president; N. A. Richards, vice-president; M. J. Moore, treasurer; F. C. Henry, Secretary. They will spend some money in printers' ink in the expectations of reviving the glories of the old Wah-wah-sum

Northport-B. N. Pickard has brought suit for \$5,000_damages against Deputy Sheriff Bryant, of Leelanaw county. Pickard bought the store of Nelson & Co. last-January, and the Deputy Sheriff closed it on an attachment taken out by Stern & Hill, of Chicago, who claim the transfer was fraudulent. The trial occurs at the May term of the Circuit Court at Leland.

The Case of Mr. McAdam, of Cadillac. Agreeable to promise, THE TRADESMAN ing extra for the property we shall distribent a special representative to Cadillac last ute. week to investigate the statements made by a local correspondent in its issue of April 11 relative to the causes which led to the failure of J. C. McAdam, the dry goods merchant. While several gentlemen of high standing in business, social and legal circles pronounced the statements correct, the us to sell these goods in the ordinary way grocery business nearly a year ago and majority appeared to favor Mr. McAdam's three months later was joined by his side of the controversy, so that THE following manner: brother, D. S. Day, when the firm name TRADESMAN has no hesitancy in stating that its correspondent must have been misprincipal partner was elected city treasurer taken; that the majority of his charges and discovered about three months ago must have been drawn from wrong conthat he was "short" about \$1,100. To clusions; that their publication was a missecure his bondsmen, he gave them a bill of take, as they tended to place Mr. McAdam sale of his grocery stock, which was sub- in an unfavorable light in the community. sequently closed out to Chas. Tripp. The THE TRADESMAN does no man an intenstock was worth about \$1,100 and the tional injustice, and welcomes this opporbook accounts amounted to \$600. No tunity to thus set at rest any misapprehenstatement of affairs has been rendered to sions which may have existed in consequence of such publication.

Blood & Hart is the name of a firm of business men at Marine City.

launched at Bellaire by Geo. W. Albrecht, in four. one of the proprietors of the Bank of Bellairie. The new venture contains a large the work of booming the county it represents with earnestness and ability.

MISCELLANEOUS.

OR SALE-THE DRESS OF TYPE NOW USED ON

POR SALE—ON ACCOUNT OF THE DEATH OF THE proprietor, I offer for sale a small stock of drugs and medicines; glass labeled bottles; black walnut front drawers; fire proof safe; jewelry; books; soda foantain, etc. All or any part will be sold at a big discount for cash. W. R. Mandigo, Administrator, 8ther-discount for cash. W. R. Mandigo, Administrator, 8ther-graphs. OR RENT-NEW BRICK STORE ON OTTAWA street, suitable for tin or hardware business. Ap-to room 1, Glenhaven Place. 237-240

FOR SALE-GENERAL STOCK MERCHANDISE IN good town and good trade. Inquire of J. C. Stitt, Dollarville, Mich. 240*

FOR SALE—WHOLE OR PART INTEREST IN A FIRST-class meat market in a thriving town of 1,000 in-habitants with two railroads. Average sales \$30 per day. Good reasons for selling. Address H., care Trades-

OR SALE—AT A BARGAIN. A CLEAN STOCK OF hardware and mill supplies. Address Wayne oate, Agent, East Saginaw. 210-tf FOR SALE—THE BEST DRUG STORE IN THE THRIV ing city of Muskegon. Terms easy, C. L. Brun-dage, Muskegon, Mich.

POR SALE—A CLEAN STOCK OF DRUGS, FIXTURES, etc., complete, en good line of railway, about 55 miles north of Grand hapids. No paints or oils, bt could be added to good advantage. Poor health and other business my only reasons for selling. No. 116 care Trademan office.

WANTED SITUATION IN WHOLESALE OR RETAIL

Store by a man of three years' experience in re-

Mancelona—A. L. Wilcox and Warren S.

Watson have dissolved the firm of A. L.

Wilcox & Co. Business will be continued

Wolverine, Mich.

240-tf

Por Sale CHEAP—ONE 1.400 POUND MOSLER, Balf
B. scales; one 8 foot nickel abow case and a quantity
of miscellaneous hardware. Will be sold separately
or all together. Call on or address. H. E. Hesseltine.

29 and 31 Monroe St., Grand Rapids, Mtch. 236-48

FOR SALE—FRUIT FARM OF 7-14 ACRES, LOCATED

in Spring Lake. Ten minutes walk from postoffice. Pleasant place. Nice buildings. Will sell on
long time or exchange for stock of any kind of merchandise. Place is valued at 28, 3009, will take 22,000 for
it. Asdress S. A. Howey, North Muskegon, Mich. 236-tf

C- JURGENS BRO WANTED PARTNER—A VERY GOOD CHANCE FOR a man with some capital to become partner in a well-established clothing store in a small, thriving city in Michigan. Please state how much can be in vessed and address to this paper under letters A. B Understanding of the business is not a necessity Would like a party who understands the Holland lan guage. FLECTROTYPERS

when evaporated, produced ten ounces of Wanted-To Exchange STOCKS AND LOCA-WANTED-SITUATION BY A REGISTERED PHAR-macist. Seven years' experience. Best of refermacist. Seven years' experience. Best Address lock box No. 37, Midland, Mich.

WANTED-1,000 MORE MERCHANTS TO ADOPT OU Improved Coupon Pass Book System. Send for samples. E. A. Stowe & Bro., Grand Rapids. 225-

CIGAR DEALERS

Read this Scheme.

\$11.550 Worth of Real Estate

And personal property to be actually

"Golden-Rod" and "Presto" Cigars

We have sold these goods for the past ten years at the uniform price of \$55 per M. for "Golden-Rod" and \$35 per M. for the "Presto" cigars, and shall continue to sell them at that price, thus charging noth-

We have figured that by liberal advertising we can save the salaries and expenses of several men on the road and that the dif ference will pay for this property and the purchasers of the goods will get the direct Just look at this carefully and see a plain business proposition. We hand over to you direct the amount it would cost

We will distribute this property in the We will start an order book at this date with lines numbered from 1 to 3,000 and each order will be entered in the book in the order it is received at our office.

Every fifth order received will entitle the party ordering to a fine gold handled silk umbrella which will be sent with the goods Every 24th order received will entitle sender to a full tea set of 56 pieces Imported China Ware, which will be sent with the

Every 74th order received will entitle the party ordering to a clear title deed of a piece of real-estate. Either a building lot and water privilege, at a summer resort, a city lot in city of Sault Ste Marie, a house and lot in St. Ignace, or a farm of 160 acres. There are 39 lots of the real estate and 720 The Antrim County Advertiser is the title of a bright six column folio recently 3,000 orders, an average of more than one

An order will consist of ½ M. "Golden Rod" cigars at \$55 per M. or 1 M. "Presto" cigars at \$35 per M. An order of double ercentage of local news and enters upon this amount from one party will be entered

as two orders. These cigars are not made of cheap material, like the ordinary scheme cigar, but

always made them, to hold trade. The "Golden-Rod" is made from the finest imported Vuelta Havana, long filler, straight hand-made goods, without flavor, and as fine as anything made in the U. S. Sold at their market value, without regard to the property given away. The "Presto" cigar is a very nice imported scrap-cigar, gives universal satisfaction and sells in many

places at 10c. The summer resort lots are on the beau-tiful Lakeville Lake in Oakland Co. on the P. O. & P. A. R. R., a handsomer lake with better fishing than Orion, six miles distant Lots 40 feet by 80 rods with good lake front privilege, value \$50 each.

The lots at the Soo are within ¼ of a mile of the water power canal. In the heart of the city, with houses all around

them, 40x124 feet, valued at \$1,000 each. The house and lot at St. Ignace is in the third ward on Main street. House occu-

pied by tenant, valued at \$1,000. The farm is within two miles of Carp Lake Station, on the G. R. & I. R. R. Six miles from Mackinaw City, hardwood and cedar, good front on Carp Lake, seven acres under cultivation, valued at \$3,200.

Warrantee deeds of real estate will b sent with the cigars, which come in proper

When the property is all distributed, cir-culars will be sent to each purchaser of cigars, showing name and address of parties getting these presents.

Send in your orders, somebody will get some good property for nothing. You will get warranted goods, worth the price put on them. The value of the presents is not taken out of the goods.

Terms on cigars, 60 days to responsible arties, or 5 per cent. off for cash. We give reference below as to our busi

Any business man in Romeo, and any wholesale tobacco house in Detroit, Chicago, Louisville and St. Louis.

EXOMEDICAL MILESTER



Robt. S. West,

HAN KAPIDS MICH

Sole agents for Chicago Brass Rule World

JUDD & CO.,

And Full Line Summer Goods. 102 CANAL STREET.

OBBERS of SADDLERY HARDWARE

for State of Michigan.

Realizing the demand for, and knowing the difficulty in obtaining a FIRST-CLASS

FIVE-CENT CIGAR, we have concluded

to try and meet this demand with a new

clear Havana filler, with a spotted Sumatra Wrapper, and entirely free from any arti ficial flavor or adulterations.

It will be sold on its merits. Sample or ders filled on 60 days approval.

Price \$35 per 1,000 in any quantities. Express prepaid on orders of 500 and more. Handsome advertising matter goes with first order. Secure this Cigar and increase your Cigar Trade. It is sure to do it.

GEO. T. WARREN & CO., Flint. Mich.

Dress Staus

WEST MICHIGAN OIL CO., Grand Rapids, Mich.

TO THE TRADE:

We wish to caution the trade against oil from Lima Crude which is being offered for sale in some localities as being best Water White. This oil has not yet been satisfactorily refined and is sure to cause complaint wherever marketed. If bright and fresh it quickly deteriorates, and in burning smokes the chimney and gives off characteristic sulphur odor, especially when the lamp is turned low or when it is put out. We submit that with our guaranteed brands and qualities at prices we are making, there can be little use for the inferior grades.

OUR XXX WATER WHITE MICHIGAN brand

is made by the Standard Oil Company from selected Pennsylvania product, and is a perfect burning oil of light gravity, free from paraffine and always uniform. We keep in stock and can ship promptly

MICHIGAN TEST CARBON OIL, inspection paid XXX WATER WHITE MICH. OIL, DEODORIZED STOVE GASOLINE.

Address orders to

the following grades:

West Michigan Oil Co.

MARKET MEN

We have opened our New Refrigerator and Salesroom at No. 24 Ottawa Street, for the Sale of

SWIFT'S Chicago, Beef, Mutton and Pork. F. L. SWIFT & CO.,

George Thayer, Manager.

o following auxiliary associations are oping under charters granted by the Michi Business Men's Association:

ent, N. B. Blain; Secretary, H. Roberts.

No. 2—Lowell B. M. A.

ent, N. B. Blain; Secretary, Frank T. King.

No. 3—Sturgis B. M. A.

nt, H. S. Church; Secretary, Wm. Jorn. nt. E. J. Herrick; Secretary, E. A. Stowe.
No. 5.—Muskeyon B. M. A.
ent, H. B. Fargo; Secretary, Wm. Peer.
No. 6.—Alba B. M. A.
ent, F. W. Sloat; Secretary, P. T. Baldwin.
No. 7.—Dimondale B. M. A.
ent, T. M. Sloan; Secretary, N. H. Widger.
No. 8.—Eastport B. M. A.
ent, F. H. Thurston; Secretary, Geo. L. Thu dent, F. H. Thurston; Secretary, Geo. L. Thurston
No. 9—Lawrence B. M. A.
dent, H. M. Marshall; Secretary, C. A. Stebbins.
No. 10—Harber Springs B. M. A.
dent, W. J. Clark; Secretary, A. L. Thompson.
No. 11—Kingsley B. M. A.
dent, H. P. Whipple; Secretary, C. H. Camp.
No. 12—Quincy B. M. A.
dent, C. McKay; Secretary, Thos. Lennon.
No. 13—Sherman B. M. A.
dent, H. B. Sturtevant: Secretary, W. G. Shane.
No. 14—No. Muskegon B. M. A.
lent, S. A. Howey; Secretary, G. C. Havens.
No. 15—Boyne City B. M. A.
dent, R. R. Perkins; Secretary, F. M. Chase.
No. 16—Sand Lake B. M. A. ent, R. R. Perkins; Secretary, F. M. Chasent, J. V. Crandall: Secretary, W. Rasco ent, J. V. Crandall: Secretary, W. Rasco No. 17—Plainwell B. M. A. ent, E. A. Owen, Secretary, J. A. Sidle. No. 18—Owosso B. M. A. ent, S. E. Parkill; Secretary, S. Lamfron dent, S. E. Parkill; Secretary, S. Lamfrom.

No. 19—Ada B. M. A.
dent, D. F. Watson; Secretary, E. E. Chapel.

No. 20—Saugatuck B. M. A.
dent, John F. Henry; Secretary, L. A. Phelps.

No. 21—Wayland B. M. A.
dent, C. H. Wharton; Secretary, M. V. Hoyt.

No. 22—Grand Ledge B. M. A.
dent, A. B. Schumacher; Secretary, W. R. Clarke.

No. 23—Carson City B. M. A.
dent, F. A. Rockafellow; Secretary, C. G. Bailey.

No. 24—Morriev B. M. A. President, F. A. Rockafellow; Secretary, C. G. Bailey.

No. 24—Morley E. M. A.

President, J. E. Thurkow; Secretary, W. H. Richmon

No. 25—Pale B. M. A.

President, Chas. B. Johnson; Secretary, H. D. Pew.

No. 26—Greenville T. M. A.

President, S. R. Stevens; Secretary, Geo. B. Caldwell.

No. 27—Dorr E. M. A.

President, E. S. Botsford; Secretary, L. N. Fisher.

No. 27—Borr E. M. A.

President, E. S. Botsford; Secretary, L. N. Fisher.

No. 28—Cheboygan B. M. A.

President, J. H. Tuttle; Secretary, H. G. Dozer.

No. 29—Freeport B. M. A.

President, Wm. Moore; Secretary, A. J. Cheesebrough.

No. 30—Oceans E. M. A.

President, A. G. Avery; Secretary, E. S. Houghtaling.

No. 31—Charlette E. M. A.

President, Thos. J. Green; Secretary, A. G. Fleury.

No. 32—Coopersville B. M. A.

President, G. W. Watrous; Secretary, J. B. Watson.

No. 33—Charlevoix E. M. A.

President, L. D. Bartholomew; Secretary, R. W. Kane.

No. 34—Saranac E. M. A.

President, H. T. Johnson; Secretary, P. T. Williams.

No. 35—Bellaire B. M. A.

President, Wm. J. Nixon; Secretary, G. J. Noteware.

No. 36—Ithaca B. M. A.

President, O. F. Jackson; Secretary, John M. Everden.

No. 37—Battle Creek B. M. A. nt, O. F. Jackson; Secretary, John M. Ever No. 37—Battle Creek B. M. A., nt, Chas. F. Bock; Secretary, W. F. Baxter No. 38—Secottville B. M. A. nt, H. E. Symons; Secretary, D. W. Higgins No. 39—Burr Oak B. M. A. nt, W. S. Willer; Secretary, F. W. Sheldon. No. 40—Eaton Rapids B. M. A. lent, C. T. Hartson; Secretary, Chas. Coller No. 41—Breckenridge B. M. A. lent, W. O. Watson; Secretary, C. E. Scudd

No. 46—Reed City B. M. A.
dent, E. B. Martin; Secretary, W. H. Smith.
No. 45—Hoytville B. M. A.
dent, D. E. Hallenbeck; Secretary, O. A. Halle
No. 46—Leslie B. M. A.
dent, W. Hutchins; Secretary, B. M. Gould. No. 47—Flint M. U. President, G. R. Hoyt; Secretary, W. H. Grah No. 49—Leroy B M. A.

President, A. Wenzell; Secretary. Frank Smith.

No. 50—Manistee B. M. A.

President, A. O. Wheeler; Secretary, J. P. O'Malley.

No. 51—Ledar Springs B. M. A.

President, L. M. Sellers; Secretary, W. C. Congdon. No. 52—Grand Haven B. M. A. t, F. D. Vos; Secretary, Wm. Micras. No. 53—Bellevue B. M. A. dent, Frank Phelps; Secretary, John H. York. President, Frank Phelps; Secretary, John H.
No. 54—Bouglas B. M. A.
President, Thomas B. Dutcher; Secretary, C.

No. 55—Petoskey B. M. A. lent, C. F. Hankey; Secretary, A. C. Bowmar No. 56—Bangor B. M. A. lent, N. W. Drake; Secretary, T. M. Harvey. No. 57—Rockford B. M. A. Geo. A. Sage; Secretary. J. M. Spore. No. 58—Fife Lake B. M. A. E. Hagadorn; Secretary, E. C. Brower. No. 59—Fennville B. M. A. F. S. Raymond: Secretary, P. S. Swa No. 60—South Boardman B. M. A. lent, H. E. Hogan; Secretary, S. E. Neihard

ident, H. E. Hogan; Secretary, S. E. Neihardt.

No. 61—Hartford B. M. A.
ident, V. E. Manley; Secretary, I. B. Barnes.

No. 62—East Saginaw M. A.
ident, G. W. Meyer; Secretary, Theo. Kadish.

No. 63—Evart B. M. A.
ident, W. M. Davis; Secretary, C. E. Bell.

No. 64—Merrill B. M. A.
ident, C. W. Robertson; Secretary, W. Horton.

No. 65—Kalkaska B. M. A.
ident, Jas. Crawford; Secretary, C. S. Blom.

No. 66—Lapsing B. M. A. No. 66—Lausing B. M. A. President, Frank Wells; Secretary, W. E. Crotty. No. 67—Watervliet B. M. A. Geo. Parsons: Secretary, J. M. Hall. No. 67—Watervines, M. Hall.

No. 68—Allegan B. M. A.
ient. A. E. Calkins; Secretary, E. T. VanOstrand
No. 69—Scotts and Climax B. M. A.
dent. Lyman Clark; Secretary, F. S. Willison.
No. 70—Nashville B. M. A.
ident, H. M. Lee; Secretary, W. S. Powers.

No. 71—Ashley B. M. A.
ident, M. Netzorg; Secretary, Geo. E. Clutterbur
No. 72—Edmore B. M. A.
No. 73—Belding B. M. A.
No. 73—Belding B. M. A.

No. 73-Belding B. M. A. A. L. Spencer; Secretary, O. F. Webs

ufacturers Seeking New Locations. mith Middlings Purifier Co., Jackson. ovell Refrigerator Co., Ionia. lapp Shirt Co., Allegan. ovid Woodward (plows) Clinton.

Special Enterprises
ist Mill—Hopkins Station.
waspaper—North Muskegon.
statill—Bellevue.
ood working establishment—Quincy.
ard wood factories—Fife Lake.

presented his resignation. On motion of M. C. Goossen, Mr. Walker's resignation was accepted with regret and he was made an honorary member until such time as he found it de-

terests, presented the following report, which

M. C. Goossen, of the Committee on Trade Interests, presented the following report, which was accepted:

From what your Committee on Trade Interests can learn, it seems that there are some misunderstandings in regard to business interests. We, as a Committee, suppose and do recognize the fact, that we are not to be respecters of persons, or, in other words, business firms or corporations. We do not make reports with intent to hurt or damage any man's trade or business—that would be contrary to the purpose of your Committee.

Bringing the pickle question up again, it seems that a member of the firm of Walker & Sons has taken up the question of shortage with the intent of revenge, but your Committee has not as yet reported whether this Walker brand was a Grand Rapids, Chicago, New York or Boston brand of goods. However, we will say that the brand referred to was not Walker & Sons, and, therefore, the Committee can not see why ill-feeling should exist against one of its members who is trying to further the interests of the trade generally. To be sure, your Committee cannot do effectual work without stepping on someone's toes, and the result is that the promise has been given that another year every barrel of pickels shall contain 1,200 together with the firm assertion that the grocers shall have to pay for them, too. Your Committee assured the offended one that the grocers were willing to pay for all they received. While we will allow, and are satisfied that the Association will concur in the opinion of your Committee that the grievences are not all one-sided, we do not doubt but what competition in trade has driven, and is daily driving business men to just this work of cutting on count, weight and measure of most everything handled by the commercial world; in fact, it has driven many a small dealer, and larger ones as well to the wall for just such leakages as these, and to remedy this matter is a necessity of the day.

Your Committee would also refer you to weigh a box of cod-fish and see whether the net weight

F. & J. Heinz, the Pittsburg pickle manufacturers, then addressed the Association at some length on the subject of short-count pickles. He said the agitation inaugurated by the Association had been productive of good results, as no grocer in the city would now buy anything but full-count goods. He considered this a long step in the right direcion, as it evidenced a determination on the part of the retailer to pay for what he got, and no more. This stand was especially pleasing to the speaker, as his goods are guaranteed full count every time. So confident is he of this fact that he offers to give a barrel of pickles free to any member of the Association

who fails to find things just as represented. President Herrick remarked that it is too often the case that grocers do not know what their goods actually cost them and that they sell too recklessly in consequence. As an il-lustration of this statement, he cited the case of a neighbor grocer who was selling Bermuda onions for 10 cents a pound, when they cost a trifle more than that amount at wholesale. His experience was that the grocer can-

M. C. Goossen called attention to the weight of 50 pound tin cans of lard. The packages are supposed to contain 50 pounds net. As a

Leonard Kipp remarked that his jobber efuses to make good such shortages, whereupon a member remarked that no jobber would stand out in defense of dishonest methds if the purchaser insisted upon getting

Mr. Kipp suggested that sugar brrrels would stand weigbing, when President Herrick renarked that empty sugar barrels invariably weigh from one to three pounds more than they are marked, even in the case of hard sugars, where soakage plays no figure.

The collectors reported that they had been fairly successful in the collection of claims and requested the members to use their tele phone whenever they want a report on a new

Treasurer Harris reported a balance on hand of \$39.24, and the meeting adjourned.

The "Bad Debt" Collection Agencies. SAND LAKE, April 20, 1888. E. A. Stowe, Grand Rapids

E. A. Stowe, Grand Rapids:

DEAR SIR—Noticing in your last issue your article headed "Beware of Him," referring to Sprague's Bad Debt Collection Agency, I herewith enclose two precious blackmailing letters received by our firm—the first a cool falsehood, the second a plaintive mewing of a feline specie, better known as pure cussedness, mixed with 17 ounces to the pound of "You-don't-know-what-you-may-want-in-the-future" sort of sympathy and advice, all of which we pronounce an unmitigated lie and humbug. First, we don't owe any man a dollar by the name of the alleged creditor; second, we have never refused to pay our honest debts; third, we can get all the credit we need; fourth, we can pay our debts 100 cents on the dollar and have some left to help prosecute this "Imp of Hades," to the dire influence of this "Chicago Detectives Agency" notwithstanding.

Standing.
Plannly, E. A., what do you think of such missives going through the public mails?
Yours truly,
J. V. CRANDALL & SON.

The Messrs. Crandall ought to know the attude of THE TRADESMAN on the subject of "Bad Debt" collecting spencies, it they have read the paper as carefully as we think they have. The Tradesman has always held that such methods were in direct violation of law and that their employment rendered all per-sons connected therewith liable to indictment nder the statute; that the postal authorities under the statute; that the postal authorities are taking steps to secure the enactment of a law by Congress prohibiting the use of the mails for such blackmailing purposes; that no one who possesses any of the attributes of a gentleman will resort to such means for the collection of claims. The Tradesmay has said as much as this before and lays itself open to a charge of repeating itself that its position on this subject may not be misunder-

committee of three comprising Messrs. D. O. Roberts, Sam. Folz and A. K. Edwards, was asked to take the matter in hand and, if their Kalamazoo business, mature plans and call a general meeting to which such measures ould be reported. The committee has been onducting a correspondence with various places the past two weeks to ascertain the various methods pursued and the experience nad with them. That committee is about ready to report and will probably call a meeting for some evening the middle of the week, perhaps Wednesday, to take such action as is for our mercantile and manufacturing interests and professional men. This movement o widely concerns every person engaged in urge a general response to the call of the committee when it is issued.

Greenville Favors the B. M. A. Insurance

GREENVILLE, April 16, 1858.

DEAR SIR—I enclose you a list of names under the head of "Information Wanted," "Reinstated" and "Found" for publication on the next State list. I also enclose you check for \$2 for eight new members, lately added to our membership.

membership.

Our Association is interested in your insurance company, as lately outlined in The Tradesman. Will you kindly inform us of the other associations or members which are interested, that we may join with them in a harmonious effort to push the scheme through?

Yours respectfully.

GEO. B. CALDWELL, Sec'y.

STRUCK A SNAG.

GREENVILLE, April 23, 1888. DEAR SIR—Since writing you, I have made some investigations into the organization of the proposed Business Men's Mutual Fire Insurance Co. I cannot find how we can organize and do business throughout the State, except through special legislation. Most mutual insurance companies are confined to three contiguous counties. Act No. 75, Laws of 1883, permitted the organization of merchants' mutuals, with the State for a territory, but the courts have held that act unconstitutional. Can you give us a way out of this difficulty?

constitutional. Can you give us a way out or this difficulty?
At the last meeting of the Association here, two new members were admitted, making 85 in all. Our Association is ready to furnish land and money, too, to any permanent factories seeking new and desirable locations.

There are good openings here for a good harness shop; also a boot and shoe store.

Yours Respectfully,

GEO. B. CALDWELL, See'y.

Four New Enterprises Within Six Weeks. E. A. Stowe, Grand Rapids:

DEAR SIR—Owing to the inclemency of the weather to-day, business is so stagnant that I find ample time to direct a short communication to you and inform you that the Owose B. M. A. is still wide awake and full of energy and enthusiasm, being ever on the alert and keeping an eye open for anything good for the prosperity and welfare of our city. And in order to demonstrate to you the truth of this statement, I will inform you of the good accomplished in the line of improvement within the last six weeks. We have secured a steam granite and marble works: also a distributing office and repair shop of the Groton Bridge Manufacturing Co., of New York, for their western trade. This is quite an extensive eduits, spoke machines, etc. We have also secured a canning factory, for the canning of fruits and all kinds of vegetables. We have also secured a canning factory, for the canning of fruits and all kinds of vegetables. We have also secured a canning factory, for the canning of fruits and all kinds of vegetables. We have also secured a canning factory, for the canning of fruits and all kinds of vegetables. We have also secured a canning factory, for the canning of fruits and all kinds of vegetables. We have also secured a canning factory, for the canning of fruits and all kinds of vegetables. We have also secured a canning factory, for the canning of fruits and all kinds of vegetables. We have also secured a canning factory, for the canning of fruits and all kinds of vegetables. We have also secured a canning factory for the canning of fruits and all kinds of vegetables. We have also secured a canning factory for the canning of fruits and all kinds of vegetables. We have also secured a canning factory for the canning of fruits and all kinds of vegetables. We have also secured a canning factory for the canning of fruits and all kinds of vegetables. We have also secured a canning factory for the canning of fruits and all kinds of vegetables. We have also secured a canning factory for the grow factor for the grow factor for

attributed wholly to the energy and labor of the B. M. A. together with the co-operation of our common council.

I think this is sufficient to prove to you that we are not of the Rip Van Winkle style. Our last regular meeting was well attended and quite successful and beneficial. We have lost several members by business changes, but have made enough new ones to keep our number good. We are still on the look out for new enterprises. By the way we have no foundry and machine shops in our city at present and I think there would be a splendid opportunity for one in a manufacturing city of this size.

Yours truly,

S. LAMFROM, Sec'y.

Kidder, wood track.

Gate, Clark's, 1, 2, 3.

Screw Hook and Strap, to 12 in. 4½ 14

and longer.

Screw Hook and Eye, ½ net 7½

Screw Hook and Eye,

Tecumseh in Line on Organization. TECUMSEH, April 20, 1888.

E. A. Stowe, Grand Rapids:

DEAR SIR—A month or six weeks ago I wrote you and asked you to send me copy of your constitution and by-laws, and you very kindly and promptly complied with my request. The business men of this place held a meeting a few days ago and decided to form an auxiliary to the State Association. We are to hold another meeting next Tuesday night for the purpose of perfecting our organization. My object in writing you at this time is to ask whether you could give us any information or suggestions relative to the best manner of proceedure in organizing, other than what is contained in the copy of the constitution. Would our annual dues to the State Association for the balance of the year? Any information or suggestions you might see fit to offer would be thankfully received.

Yours truly,

C. F. FIELD.

C. H. Mehrtens will relinquish the conon the expiration of his lease on May 1, but will take good care of the gripsack brigade and traveling public at his handsome and convenient cottage and his eating-house at the depot. Mr. Mehrten's reputation as a saterer is par excellence and it goes without saying that he will take good care of his guests. He also conducts the eating-houses at Muskegon and Holland.



CASH SALE CHECKS.

Dardware.

Sleigh Shoe
Wrought Barrel Bolts
Cast Barrel Bolts
Cast Barrel, brass knobs
Cast Square Spring
Cast Chain
Wrought Barrel, brass knob
Wrought Square
Wrought Sunk Flush
Wrought Bronze and Plated Knob
Flush

| CHISELS, | CHISELS, | CHISELS, | CHISELS, | CHISELS, | CISELS, |

MATTOCKS. Adze Eye. \$16 09 dis 60 Hunt Eye. \$15 00 dis 60 Hunt's. \$18 50 dis 20 & 10

· MOLASSES GATES.

LOCKS—DOOR.
Russell & Irwin Mfg. Co.'s new list. dis 55
Mallory, Wheeler & Co.'s. dis 55
Branford's dis 55
Norwalk's dis 55
LEVELS.
Stanley Rule and Level Co.'s. dis 70

MOLASSES GATES.

Stebbin's Pattern dis 600
Stebbin's Genuine dis 600
Enterprise, self-measuring dis
Common, Brad and Fencing.

10d to 60d. \$\$\frac{1}{2}\$\$ keg \$2\$\$
8d and 9 d adv.
6d and 7d adv.
4d and 5d adv.
8d advance.

In casks of 600 bs, % b..... In smaller quansities, % b....

American, all kinds......

rictly Half-and-half
TIN PLATES.

, 10x14, Charcoal.

, 10x14, Charcoal.

, 12x12, Charcoal.

, 12x12, Charcoal.

, 14x20, Charcoal.

XX, 14x20, Charcoal.

XXX, 14x20, Charcoal.

XXX, 14x20, Charcoal.

XXX, 14x20, Charcoal.

XXX, 14x20, Charcoal.

DC, 100 Plate Charcoal.

DX, 100 Plate Charcoal.

DX, 100 Plate Charcoal.

DXXX, 100 Plate Charcoal.

DXXX, 100 Plate Charcoal.

Redipped Charcoal Tin Plate

Annealed Market. , d
Coppered Market
Extra Bailing
Tinned Market
Tinned Broom
Tinned Mattress

MISCELLANEOUS.

 Bird Cages
 50

 Pumps, Cistern
 dis
 75

 Screws, new list
 76&5

 Casters, Bed and Plate
 dis50&10&10

 Dampers, American
 40

 Forks, hoes, rakes an all steel goods
 30c

 Copper Bottoms
 30c
 HARDWOOD LUMBER.

Maple, clear, flooring.

Maple, white, selected.

Red Oak, log-run.

Red Oak, Nos. 1 and 2.

Red Oak, k sawed 8 in and naw'

 Red Oak, ¼ sawed, 8 in and upw'd. 40 00@45 00

 Red Oak, " " regular .30 00@35 00

 Red Oak, No. 1, step plank .0225 00

 Walnut, log-run .055 00

 Walnut, Nos. 1 and 2 .075 00

 Walnuts, culls .0225 00

 Grey Elm, log-run .031 00

 White Ash, log-run .14 00@16 50

 Whitewood, log-run .20 00@22 00

 White Oak, log-run .17 00@18 00

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S. F. ASPINWALL.S

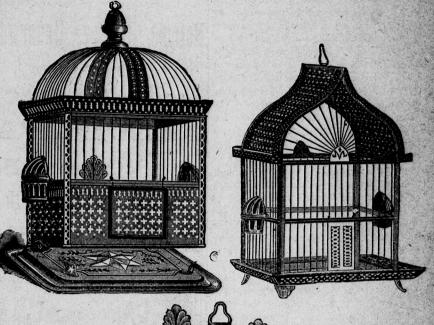
Lorillard's New "Smoking or Chewing"

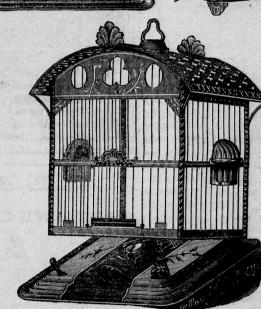
Packed in 3 oz., 8 oz. or 16 oz. Handsomely Decorated Papers

CENTS per POUND

Mildest, Smoothest Smoke Ever Offered for Less than 30 Cents per Pound.

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JEWETT'S BIRD CAGES

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NEAL'S CARRIAGE PAIN

GRANITE FLOOR PAIL

ACME WHITE LEAD & COLOR WORKS

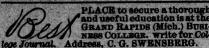
DETROIT. Ory Color Makers, Paint and Varnish Manufacturers. diameter and the state of the s

m the early settlers of New Amster-tore their milch cows home at evenalong the tortuous paths of Manhattan ad, an Arabian Night's tale would not seemed more incredulous to them than n of the stately butter and chees ission houses that now line the busy ghfares of modern New York. The kine that had once flourished on the s berbage of the Netherlands and ntries, while wandering at their eet will in this island colony, markout some of the principal streets of ica's metropolis. It was here that ican dairying had its birth on a hume scale and in a primitive manner, probbut all things were primitive in those lays and all great enterprises have humble gs. The sturdy Dutchmen, with heir flocks and herds, crept up the Hudson, and under the very shadow of the wigwams of the Five Nations turned their cattle loos on the Mohawk flats. The frugal wives of be brave Knickerbockers here found their butter just as golden and their cheese as rich and mellow as their skill had forly produced under the dykes of Holland, and thus this ancient and honorable industry, nourished lavishly by a rich and protive country, moved, like everything else progressive, steadily westward. As the temperate zones contain, and always will contain, the most enlightened and intelligent people on the earth's surface, it sarily follows that every by-path of trade or improvement from which flickers the least ray of hope is soon developed by m into the broad avenue of success. The dairy products of this country will probably always find a steady and lucrative market in the manufacturing districts of Western Europe, for unlike the wheat growers of the Northwest, the dairymen of this country have no fear of competition with the penny labor of India or Russia. It is true that in the southern hemisphere, Australia and the Argentine Republic, some attention has been paid to dairy advancement in connection with stock-raising, but we of the North have little to fear from our southren brethren in this regard, for while the St. Lawrence basin and the Upper Mississippi valley are natural dairy regions, the South American pampas and Australian bush plains must always remain better adapted to the production of beef and hides. Here in the United States the future magnitude of the dairy industry cannot be forseen or estimated. We know that we possess a vast area of the finest grazing land in the world, and in the border prairie states meries and cheese factories are already infringing on the stock rangers' domain and Holstein milch cows feed side by side with beef steers. This country will always pro duce its own beef and have an immense surplus for export, but butter and cheese are necessary food staples, too, and their

infacture seems to be supplanting stock ising in portions of the Northwest. While it is interesting to watch the progressive strides of this honorable branch bandry in other states, we of Michigan will find it the most profitable to care fully study its different phases, that its general tone may be improved and its value enhanced. The natural and climatic conditions of this great State are peculiarly fosering to the industry under discussion. We have excellent grass land, streams and rivulets of cold crystal water flowing in every direction, and a climate that for healthfulness and vigor cannot be surpassed MICHIGAN in the union. Where mankind is healthy, animals must necessarily be. Perhaps many think because the southern counties ow produce the bulk of the milk flow, and magic name of "Lenawee" chaperons Michigan cheese to the open markets of the world, that north of the forty-third parallel dairying in this State will never amount to much. To all such skeptical people let me say that the inhabitants of Northern Michigan are there to stay and, now that lumber ing is on the wane, men are turning to the ultivation of the soil, and with the best of ss, too. Clover and timothy grow and green on thousands of acres in every northern county where five years ago GEO. E. HOWES. and broke the solitude of the primeval forest. Although the growth of our portion of the State has been retarded in ars back, its advancement is now rapid nd its complete development is fully as ured. A good grass country implies a od dairy country. Hay and potatoes go gether, and we possess the finest hay and other region in America. Sportsmen from rn counties who a few years ago red the bay of their deer hounds h the tangled thickets of our new es would now find the old runways cted with meadows, pastures and ed fields. Creameries and cheese es are being talked of from Big Rap-thward to Mackinaw, and in the oldled portions their need is most urg-ult by the farming community. A ring mill man of Big Rapids, rns a large farm near th ng a factory for his own pation in the near future. Nature in reserve the richest dairy region volverine, State—a region which

e portions of the State. It is not exagent to predict or preposterous to accept that in the not distant future Antrim and Otsego county butter and Mecosta and Osceola county cheese will be favorably known in markets beyond the State. Sucess is the achievement of persistent indus-GEORGE E. NEWELL. Ashton, April 1, 1888.

netic Battery. Address at once, R. W. Tansill & Co., Chicago.





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equaled Quality. Improved Roasting Pro Patent Preservative Packages. or Sale by all Jobbers at Grand Rapids, Detroit, Saginaw, East Saginaw and Bay City.

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SAW AND CRIST MILL MACHINERY



Planers, Matchers, Moulders and all kinds of Wood-Working Machinery,

Saws, Belting and Oils. ge's Patent Wood Split Pulley. Large stock kept on hand. Send for Sample Pulley and become convinced of their superiority. 44, 46 and 48 So. Division St., GRAND RAPIDS, MICH.

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Lion Coffee has more actual Merit than any Roasted Coffee sold at the price either in Packages or in Bulk and storekeepers all over the State of Michigan and elsewhere who are not already handling Lion are urged to give it a trial. We cheerfully answer all communications regarding prices, etc. Convenient shipping depots established at all prominent cities, securing quick delivery. For sale by all the wholesale trade everywhere. Manufactured by the Woolson Spice Co., Toledo, Ohio.

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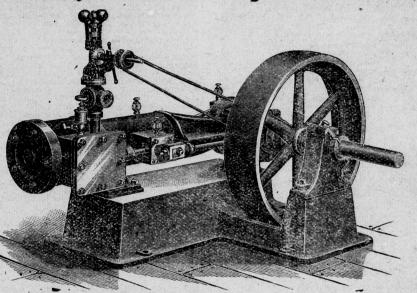
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"Now, John, don't fail to get some of the DINGMAN SOAP. Sister Clara writes that it is the best in the world for washing clothes and all house - cleaning work." FOR SALE BY

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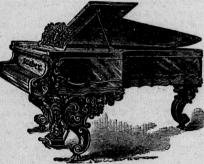
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ALL KINDS OF FIELD SEEDS A SPECIALTY. If you are in Market to Buy or Sell Clover Seed, Beans or Potatoes, will be pleased to hear from you.

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The Weber Piano is recognized beyond controversy as the Standard for excellence in every particular. It is renowned for its sympathetic, pure and rich tone combined with greatest power. The most eminent artists and musicians, as well as the musical public and the press, unite in the ver dict that

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Sheet music and musical mer Everything in the musical line.

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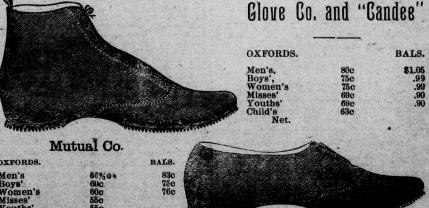
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Boots, Shoes, Rubbers, Findings and Shoe Store Supplies,

LEISURE HOUR JOTTINGS.

BY A COUNTRY MERCHANT.

himself for the winter of life by mulation of a sufficient amount of property to enable him to relinquish the toil and drudgery of money earning when the approach of wrinkles and gray hairs and feeble muscles begins to be unpleasantly apparent. But, unfortunately, this ambition is, in the great majority of cases, never gratified: and yet, I hold that the acon of a moderate fortune by any cal infirmities, is a matter that requires a

tion. It is simply a question of saving rather than of earning. When Henry Ward ty, and he and she appear to be as happy as echer made the assertion that a small clams. family could live, without suffering, on fifty cents a day, the statement occasioned an claim could be verified by actual experi- was always in debt and always hard up the day laborer, with a small family and that he made up his mind to rob the bank good health, may, if so disposed, eventually and skip to Canada. So, one dark night, me a moderate capitalist.

ent some half dozen small country capitalon that the piling up of no inconsiderable -many of us, very depressing and adverse the vault when he ran against the presi parties as a fair sample of the lot. He is grappled, and in the scuffle the valise was His income for the first ten years averaged the bank. The burglar speedily slugged \$100. For the following thirty it never the president into unconscionsness and reached \$400, yet he has to-day about then looked for his boodle, which, of \$15,000 in interest bearing securities.

I am suggesting or advising nobody to "Kamp didn't have to go to Canada, and follow in the footsteps of this remarkably is reported immensely wealthy. The habits and the compounding of interest can, if followed systematically, put even the day since been aimed at the unknown burglar." laborer in a situation of independence and even comparative affluence.

Under any reasonably favorable cfrcummy neighbor regarding his duty in the premises. And even if I should conclude to lecture my neighbor on the subject of economy, a little reflection on my own ort-comings, and the wrath I might kinin the bosom of my neighbor's wife, would probably dissuade me from the undertaking.

I think, after all, that I should prefer to have my winter's nest feathered in some manner that would cause less complaint in my family and stomach. Naturalists inform us that there is a certain species of duck, that, without consulting the prognostications, and with utter egard of the altitude of the mercury in the thermometer, denudes itself of the covering which nature gave it, to prepare a luxurious abode for its young, and there are, undoubledly, people who imitate the actions of this self-sacrificing bird and live to regret it. If, however, some sudden and ected freak of fortune had furnished athers, and they had no reason to dook back over seasons of discomforts and ns, the inevitable necessity of reng the nest to, perhaps, eager and rateful broodings would be divested of ch of its unpleasantness.

se sudden and unexpected freaks of fortune that turns poverty into affluence form sorrow into joy; dissipate the and vapors of existence, and paint the ently sombre and leaden future with ill the tints of the rainbow! We know that they occur, as we know that aerolites care occasions fall in distant localities it if you and I should live to regard Melah as a young and frisky individual, bably should never witness the fall aerolite or profit, materially, from sudden and unlooked-for "freak of

And, in fact, my knowledge of these valanches is all "second handhave heard and read innumerable s of parties who could testify reout the nearest approach to proof mber was the (unsworn to) of an old gentleman whom I used in New York, when I was a oy, and who recently paid a visit to sent locality. In the course of conith my venerable visitor, I in-

and everybody thought the disease, together with Calamity's usual luck, would kill it in o time. Well, Bill Carrington-you re mber him+came into the barn and, after looking the horse over, made up his mind he could save him, and he offered It is the natural and commendable ambi-ion of nearly every "level-headed" man to him just as he stood, and Cooper took him

up. Carrington cured up the trotter, and Calamity got his deed, and in less than four years the land, which lay close to Omaha, was selling at the rate of five thousand dollars an acre.

"Do you remember another low, Packer, that used to keep a little onehorse grocery down near the bridge? Yes! Well, Packer finally got so hard up that he couldn't feed or clothe his wife decently, dividual who is moderately successful in and she got disgusted and ran away to Calis, and reasonably free from physi-ifornia with old Beeker, the retired banker; and when Packer had almost forgotten her, very small amount of intellect and no she dropped down on him, one day, with capacity whatever for successful specula- \$25,000 of Beeker's cash, and Packer is one of the wealthiest men in the communi

"The most singular streak of luck," re sumed the ancient narrator, "that I ever amount of criticism and indigna- heard of occurred to Kamp who was casha, but I am inclined to believe that the ier of the Second National Bank. Kamp int; and if so verified it would prove that and at last his creditors pressed him so hard about one o'clock, he stole into the building, and was making for the vault, when I have in my "mind's eye" at this mo- he heard a terrible racket inside. It appears that the president, cashier and a ists who amply furnish proof for the asser- professional burglar had all concluded to make a raid the same night. The burglar number of dollars during a long life can be got in first and filled a valise with all the accomplished under, what would appear to cash and securities, and was emerging from estances. I will select one of these dent. The latter gentleman and the crook about sixty years old and has often assured kicked some feet from the field of battle ne that he never made a hundred dellars in and almost into the hands of the cash speculating transactions during his life. ier. Kamp took it up and quietly left

course, he didn't find. omical individual. I am only intro- president has a wide-spread reputation for ing him to show how "cheese paring" bravery and devotion, and all the curses and anathemas of the stockholders have

I forgot, before my venerable visitor left, to ascertain how he learned the intentions of the two bank officials, and I intended to stances it's merely a matter of the comforts have questioned him regarding his views of and conveniences and indulgences of the the moral part of the last two transactions ent vs. the comforting possession of a mentioned, and my neglect prevents my etence in the future, but it would bor- alluding to the facts alleged in any other der closely on impertinence for me to advise manner than as singular "freaks of for-

D. COOK

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Grand Rapids & Indiana

Michigan Central. Grand Rapids Division.

Lake Shore & Michigan Southern

Leave. Leave. Ex. & Mail. N. Y. Mail. 1. 4:35 pm 7:45 am . Grand Rapids. 9:45 am 6:35 pm 1:55 pm 9:02 am . Allegan 8:28 am 5:18 pm 10:46 am . Kalamazoo 7:30 am 4:20 pm 10:36 am . White Pigeon 5:55 am 2.40 pm 8:30 pm 1:35 am . White Pigeon 5:55 am 2.40 pm 8:30 am 9:40 pm . Cleeveland 6:40 pm 6:55 am 1:40 pm 10:00 am 10:00 am 9:40 pm 3:30 am . Buffalo		Kalamazoo Division.					
1. 4:35 pm 7:45 a m. Grand Rapids. 9:45 a m 6:35 p. 15:55 pm 9:02 a m. Allegan 8:28 a m 5:18 a m. 6:35 pm 10:06 a m. Kalamazoo 7:30 a m 4:20 pm 10:06 a m. Kalamazoo 7:30 a m 4:00 pm 10:00 a m. 40 pm 10:00 a m. 6:30 pm 3:30 a m. Buffalo 11:55 a m. 11:40 pm 10:00 a m. 10:00 a m. 10:00 a m. 10:00 a m. 7:10 pm 10:00 a m. 10:	2	_ Leave.	1000	A	rrive.		
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ozcept bunuay	3	except Sunday	0. A	I tra	ins dail		
	齫	oacept bunday					

Detroit, Grand Haven & Milwaukee.

*Night Express †Through Mail	Arrives. 9:30 p m	Leaves. 10:55 p m
†Detroit Express	3:25 p m	10:30 a m 3:50 p m
†Mixed, with couch	T	11:00 a m
†Morning Express	. 1:05 p m	1:10 p m
*Grand Rapids Express	5:00 p m	5:10 p m
"Night Express	5.95 a m	5:40 a m
†Daily, Sundays excepted. *D.	aily	7:45 a m
Passengers taking the 6:50 a reconnections at Owosso for Lans	ing and at 1	Datmait for
New lork, arriving there at 10	In a m tha	fallowing
morning. The Night Express ha	ity Passenge	Sleening



Importers. Jobbers and Retailers of

BOOKS

Stationery & Sundries,

20 and 22 fonroe St., Grand Rapids, Mich.

ASK FOR

BEST IN THE WORLD.

SUPERIOR. PHŒNIX. AND OTHERS.

CAMEO.

Good Work, Guaranteed for Five Years, at Fair Prices.

BULKLEY, LEMON & HOOPS,

Wholesale Grocers.

IMPORTERS OF

Teas, Lemons and Foreign Fruits.

SOLE AGENTS FOR

"Acme" Herkimer Co. Cheese, Lautz Bros. Soaps and Niagara Starch.

Send for Cigar Catalogue and ask for Special Inside Prices on anything in our line.

MANUFACTURERS!

Contemplating a Change or Seeking a Location

INFORM YOURSELVES

Regarding the prospects, opportunities and advantageous situation of

GLADSTONE, MICHIGAN,

As a site for a manufacturing town.

FREE SITES

Will be given you, whether you be of large or small capacity. As you are doubtless aware, GLADSTONE is the Lake Shipping Port for the Great "Soo" Railway and feeders, and situated as it is on the Little Bay Du Noquette, the finest harbor of deep water on Lake Michigan, offers unparalleled inducements for all kinds of IRON and WOODWORKING induction.

For particulars, opportunities for business, plats and maps,

F. W. McKINNEY,

Agent Sault Ste. Marie Land and Improvement Co.,

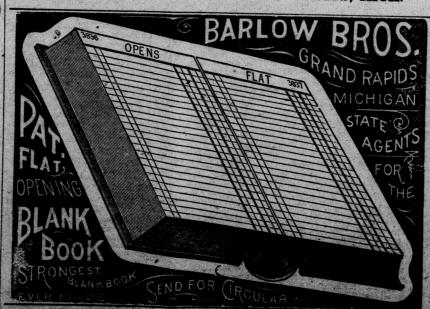
GLADSTONE, MICH.

C. L. DAVIS

BUNTING & DAVIS, MUSTARD Commission Merchants.

Specialties Apples and Potatoes in Car Lots.

20 and 22 OTTAWA ST., GRAND RAPIDS, MICH.



PERKINS & HESS Etdes Hirs Wool & Pallow

AMOS S. MUSSELMAN & GO.

Wholesale Grocers.

21 & 23 SOUTH IONIA ST.,

GRAND RAPIDS, MICH

RINDGE, BERTSCH & CO.,

BOOTS

BOSTON RUBBER SHOE CO.

14 and 16 Pearl Street. -

Grand Rapids, Mich.

Is the Time to Order a Supply of the CELEBRATED

Arctic Liquid Bluing.

WHICH WE QUOTE

4 oz. Round 3 doz in case, 600 10.80 4 oz. Ovals 3 3.40

MANUFACTURED ONLY BY THE

Arctic Manufacturing

38 and 40 Louis Street,

GRAND RAPIDS.

The Standard of Excellence KINGSFORD'S



STARCH.

Kingsford's Oswego CORN STARCH for Puddings, Custards, Blanc-Mange, etc. THE PERFECTION OF QUALITY.

WILL PLEASE YOU EVERY TIME! ALWAYS ASK YOUR GROCER FOR THESE GOODS.

W. STEELE PACKING-& PROVISION CO.,

Grand Rapids, Mich.

WHOLESALE DEALERS IN

Fresh and Salt Beef. Fresh and Salt Pork, Pork Loins, Dry Salt Pork,

Hams, Shoulders, Bacon, Boneless Ham. Sausage of all-Kinds.

Dried Beef for Slicing.

Pickled Pigs' Feet, Tripe, Etc.

Our prices for first-class goods are very low and all goods are warranted first-class

When in Grand Rapids give us a call and look over our establi

L. Kelly went to Mt. Clemens Monday

It's a boy-short weight-8% pounds d the "Tall Passenger" is doing as well s could be expected under the circumes. It beats its daddy in good looks

L. W. Bowen, formerly with Giles Gilbert, at Mecosta, has engaged to travel for Secretary, and Joseph C. Hart as Cashier. the Chippewa Lumber Co. Mr. Bowen will make Big Rapids his headquarters, having already located his family there.

W. H. Downs, who has lost his position on the road through the failure of his em- F. Lyster, and Alvah E. Leavitt. lovers, Root, Strong & Co., of Detroit, as concluded to put another notion wagon n the road, traveling with it himself.

Macon Friday wearing as a watch charm a business since 1859. live chameleon, which spread itself on his vest. Around its neck was a tiny gold chain, and when the drummer desired he placed it near some colored object, and instantly the little animal changed its color accordingly. Its colors were red, green and white. It was a curiosity, and was obtained

A. Byron Smith, formerly traveling representative for Arthur Meigs & Co., but for a year or so on the road for Amos S. Musselman & Co., died at the residence of his mother, and Second avenue, last Thursday. The funeral occurred on Saturday morning, when the body was taken to Marshall for interment. "By," as he was familiarly called, had many friends on the road who will regret to hear of his demise at the early age of 34 years.

Thomas Macleod writes the Detroit News as follows: "Last fall I sent you \$150, the contribution of 150 commercial travelers, for the Bagley memorial fund. I am Let us try it, and we know the results at the end of the year will be as gratifying to you frequently asked by the contributors what has been done with the money. Will you kindly answer the conundrum?" The News replies that the entire fund raised—1,571.17 -is drawing 4 per cent. interest in the Dime Savings Bank and will be used for the purpose intended when a design is ac-

Purely Personal.

C. I. Rathbun, Secretary of the Fremo B. M. A., was in town a couple of days last week.

Arthur Cheesebrough, Secretary of the Freeport B. M. A., was in town a couple of days last week. "Nick" Sikkema, stock-keeper for Wm.

Sears & Co., was married a few days ago to Miss Anna Vanderberg. H. M. Freeman, the Lisbon general

dealer, was in town last Thursday to attend the prohibition convention.

N. B. Blain, the Lowell dry goods dealer, his way home from Chicago.

H. B. Fargo, President of the Muskegor B. M. A., the banner organization of the State, was in town last Wednesday. Christian Bertsch started East Monday or

his semi-annual visitation to the shoe man ufacturing centers of New England. Chas. Quick, Secretary of the Lowell B.

M. A. and the Lowell Building and Loan Association, was in town Monday and Tues-F. Hamilton, President of the M. B. M.

A., was in town last Friday on his way home from Chicago, where he attended the funeral of his brother-in-law on Tuesday. Chris. Pfeifle, the Park City shingle man-

ufacturer, was in town a couple of days last week on his way home from Indianapolis and Plymouth, Ind., where he contracted his entire cut for 1888. Herman Thompson, the Canada Corners

general dealer, has engaged to travel during the summer for the Albion Manufacturing Co., of Albion. His business will be looked after in his absence by his wife.

Miss Belle Fairchild, sister of the Secre tary of the Hazeltine & Perkins Drug Co. has taken the position of stenographer and type-writer for W. T. Lamoreaux.

F. R. Burrows, General Manager for Swift & Company, the Chicago stock yards perators, was in town Monday, superin-ending the opening of business at the new anch house on Ottawa street.

Amos S. Musselman, who was in Cadi!lec last week on business, reports the prosts of that town for the coming season as d much building, both stores and resies, is to be done. Several of the large ht crews. The completion of the railway to Frankfort, making Cadillac head, ers in the meantime, will also give the n a strong impetus.

has a paid in capital of \$50,000. The offi-cers are: Amasa Rust, President; James Davis, Vice-President; John F. Ryan, Secretary and Treasurer. The Directors are Amasa Rust, Frank McNamara, Wm. U. He, N. Y., by the serious illness of his Brown, James Davis, Frederick Marvin, W. H. Benedict is taking his trip A. W. Wright, Ansel Tyler, Frank A. Sweeney and Reuben Kempf. This makes four banks for Mt. Pleasant.

A new savings bank is in process of organization at Detroit, to be known as the Central Savings Bank. The capital stock will be placed at \$100,000. Gilbert Hart will serve as President, Conrad Clippert as Among the directors are such well-known men as S. J. Murphy, Chas. K. Latham, Fred Stoepel, W. H. Irvine, Julius Stoll, W. T. Gage, Dr. H. O. Walker, Dr. Henry

Arrangements have been completed for the organization of the Merchants' National Bank of Battle Creek, with a capital of J. L. Strelitsky, for the past three years \$100,000. The officers are: President, A. traveling salesman for the Roper & Baxter W. Wright; Vice-President, F. A. Smith; cigar samples for McNeal & Higgins, of Weston, of Grand Rapids; F. A. Smith, Telfer's 1/2 ib cans, 3 doz in Chicago. Mr. Strelitsky is an energetic of Kalamazoo; A. C. Hamblin and Scott salesman and will undoubtedly place hosts Field, of Battle Creek. They have bought the furniture and will absorb the business Savannah News: A drummer was in of A. C. Hamblin's bank, which has done

A Gentle Reminder.

A leading wholesale grocery house now encloses the following circular with its monthly statements:

Enclosed statement shows amount now due on your account. We hope you will find it correct and make us prompt remit-

Carrying, as we do, a large number of ac-Carrying, as we do, a large number of accounts, a good proportion of them are always more or less in arrears, and while singly they are insignificant, in the aggregate they make many thousand dollars, which we need—not to pack away in "our barrel," we assure you, but to pay our debts

Some regular system of keeping track of and we now ask you to throw aside any prejudice you may have against statements, and co-operate with us in establishing a system of prompt payments, thus doing away with that curse of the credit system, over credit, and consequent loss to you as well as to ourselves.

"Short settlements make long friends."

The Best Banana.

The most delicious of the banana family is the fig banana. The fruit is small and somewhat resembles in shape a green fig. There are 200 or 300, however, on a single stem, and when ripe they present a very handsome appearance. The color is of a very delicate yellow, the skin is very thin and the flavor is a suggestion of the fig and banana combined. Many engaged in the American fruit trade have never seen this fruit. Occasionally a bunch or two is brought here by some one connected with one of the steamers. They are produced in but very small quantities, while the great care required in handling them would make them an expensive luxury. Yet were they once introduced the demand for them would become large.

Dairy Notes.

Bloomingdale has seven cheese factories Bloomingdale has seven cheese factories within a radius of twelve miles of the place.

Albert Lawton and Wm. Dorgan have 60 foot Cotton... 60 foot Cotton... place.

Albert Lawton and Wm. Dorgan have cheese factory at Coopersville of E. J.
Savage. The new owners will start the factory about May 1.

Leaving the start of t formed a copartnership and purchased the

Hon. E. N. Bates' cheese factory, at Moline, began operations on April 18. At a late meeting of the patrons, F. G. Snow was elected President and stringent rules governing the care of milk were adopted.

The Grocery Market.

Sugar is unchanged. Coffee continues to lecline in New York. Sugar syrups have advanced 2c per gallon. Scaled herring have advanced 2c per pound. New cheese has put in an appearance, being held at 10. @11c per pound.

"Count Your Pickles."

NASHVILLE, April 19, 1888. DEAR SIR—Our attention being called, in THE TRADESMAN, to "Count Your Pickles," we this day counted one-half barrel Walker's Challenge Pickles, said to contain 50 dozen or 600 pickles. Result—186 pickles; short, 114 pickles. We reiterate the sentiment, "Count your mickles." Yours.

Yours, BUEL & WHITE. Attention is directed to the advertise of the West Michigan Oil Co. in another portion of this week's paper. The state-

ments made speak for themselves and should warn the trade against purchasing oil not up to the standard.

We are making a Middlings Purifier and Flour Dresser that will save you their cost at least three times each year.

They are guaranteed to do more work in less space (with less power and less waste) any other machines of

WHOLESALE PRICE CURRENT

18, 1 "

4 oz. oval....

8 oz. Pints r'nd....

Runkle Bros'.. Vien. Sweet

Manhattan, pails.....

COFFEE-GREEN

COFFEES-PACKAGE.

ancy Butter... utter Biscuit.

ion, 2 b ion, 1 b Sacramento.

COCOANUT

BROOMS

FLAVORING EXTRACTS

.,2 0z \$\begin{align*} \text{doz} & 90^\circ 1 & 36 \\ 4 \ 0z \ ... & 1 & 40 & 2 & 50 \\ 6 \ 0z \ ... & 25 & 3 & 75 \\ No. 3 \ Panel ... 1 & 60 & 2 & 75 \\ No. 4 \ Taper ... 1 & 60 & 2 & 75 \\ No. 10 & \cdots & 4 & 50 & 6 & 50 \\ \chi \ pint, r'nd ... 4 & 50 & 7 & 50 \\ 1 & \cdots & 00 & 15 & 60 \\ dard & Lemon. Vanilla. \\ \text{per gross.} \end{align*}

FARINACEOUS GOODS.
Farina, 100 lb. kegs.....
Hominy, \$\pi\$ bbl.....
Macaroni, dom 12 lb. box...

"inported...10 @ Macaroni, dom 12 lb. box
inported... 10
Pearl Barley......
Peas, Green....
Peas, Split.....
Sago, German....
Tapioca, fl'k or p'rl..
Wheat, cracked...
Vermicelli, import... 10 Vermicelli, import...10 MATCHES.

Richardson's No. 9 sq.... Richardson's No. 7½, rnd Richardson's No. 7 rnd MOLARSES.

Michigan Test..... OATMEAL Ialf barrels..... ½ bbl

OATS-ROLLED. PICKLES. Small, bbl.... Choice Carolina. Prime Carolina. Good Carolina. Good Louisiana. SALERATUS. DeLand's pure. Church's Taylor's G. M...

%c less in 5 box lo
SALT.

60 Pocket, F F D.....
22 Pocket.
100 3 b pockets...
Saginaw or Manistee..
Ashton, bu. bags...
Ashton, bu. bags...
Higgins' bu. bags...
Higgins' bu. bags...
Warsaw, bu. bags...
Warsaw, bu. bags...

**

SAUCES.
London Relish, 2 doz...
Acme English, pts...

Pepper, Singapore, plack...18 white.28

Trieste.....

FRESH MEATS.

16 lbs...... 12 to 14 lbs. DRY SALT MEATS. LARD IN TIN PAILS. TOBACCOS-FINE CUT. 20 b Pails, 4 pails in case.

BEEF IN BARRELS.

Extra Mess, warranted 200 bs.

Extra Mess, Chicago Packing.

"Kansas City Packing. SAUSAGE-FRESH AND SMOKED.

HIDES, PELTS AND FURS.

Kips 6 (2 5 | WOOL. Fine washed # 10 18@20| Coarse washed ... 20@22 Modium ... 20@23| Unwashed 12@16

PRODUCE MARKET.

GRAINS AND MILLING PRODUCTS.

CONNECTICUT

Rubbers.

Write for full Prices and Discounts

MAYSIBW

MINE PARTOR

WALES

" House...

Japan ordinary...
Japan fair to good...
Japan fine....

VINEGAR. VINEGAR.
30 gr. 40 gr. 50 gr.
8½ 10½ 12
Above are the prices fixed by the pool. Manufacturers putside the pool usually sell Green.... \$\partial \text{to 4} & \text{4\subseteq Calf skins, green} \\
Part cured... 5 & \text{5\subseteq 6\text{4}} \\
Part cured... 5 & \text{5\subseteq 6\text{4}} \\
Part cured... 5 & \text{5\subseteq 6\text{4}} \\
Part cured... 5 & \text{6\text{4}} \\
Partial \text{Deacon skins,} \\
Price \text{piece.... 10} & \text{220} \\
Partial \text{cured... 5\text{4}} & \text{8} \\
Price \text{Calf skins, green} \\
Price \text{6\text{4}} & \text{6\text{4}} \\
Price \text{6\text{4}} & \text{6\text{4}} \\
Price \text{6\text{4}} & \text{8} \\
Price \text{6\text{4}} & \text{8\text{8}} \\
Price \text{6\text{8}} & \text{8\text{8}} \\
Price \text{6\text{8}} & \text{8\text{8}} \\
Price \text{6\text{8}} & \text{8\text{8}} \\
Price \text{7\text{8}} & \text{8\text{8}} \\
Price \text{8\text{8}} & \text{8\text{8}} \\
Price \text{8\text{8}} & \text{8\text{8}} \\
Price \text{8\text{8}} & \text{8\text{8}} \\
Price \tex Perkins & Hess pay as follows:

5 gr. stronger goods at prices.
MISCELLANEOUS. Chimneys, No.

Cocoa Shells, bulk.... Condensed Milk, Eagle. Cream Tartar Candles. Star. Candles. Hotel....

 Gum, Spruce
 30

 Jelly, in 30 to pails
 5
 5½

 Powder, Keg
 5
 5

 Powder, ½ Keg
 2
 8

CANDY, FRUITS and NUTS. Putnam & Brooks quote as follows: Standard, 25 b boxes. Twist, do9 Cut Loaf do10 MIXED. Royal, 25 b pails 8%@ 9 Royal, 200 b bbls

ROYAI, 200 to 1018. 10 Extra, 20 to bole. 10 Extra, 200 to bole. 9 French Cream, 25 to pails. 11½ Cut loaf, 25 to cases. 10 Broken, 25 to pails. 10 Broken, 200 to bole. 9 FANCY-IN 5 th BOXES. Lemon Drops...... Sour Drops...... Peppermint Drops...

Peppermint Drops.... Chocolate Drops..... H M Chocolate Drops. H M Chocolate Drops Gum Drops Licorice Drops. A B Licorice Drops. Lozenges, plain Lozenges, printed. Imperials.

FANCY—IN BULK.
Lozenges, plain in pails. 12
Lozenges, plain in bbls... 11
Lozenges, printed in pails. 124
Lozenges, printed in bbls. 114
Chocolate Drops, in pails. 124
Gum Drops in pails... 64
Gum Drops, in bbls... 54
Moss Drops, in bbls... 9
Sour Drops, in bbls... 9
Sour Drops, in pails... 12
Imperials, in pails... 12
Imperials in bbls... 11
FRUITS... 8568 56 FRUITS.

Almonds, Tarragona Tarragona @17 Ivaca.... @16 California 13@14 Filberts, Sicily......
Walnuts, Grenoble...
Sicily....
French...
French... Pecans, Texas, H. P. Cocoanuts, \$100...

PEANUTS.
Prime Red, raw \$ B Choice do do Fancy H.P. do do Choice White, Va.do Fancy H.P. & do H. P. Va.

OYSTERS AND FISH. . J. Dettenthaler quotes a follows: oysters.

Latest and Best! Increase your trade

Send Stamp for sample of the

TRADESMAN CREDIT COUPON

Grand Rapids.

IF VOIL WANT

Medium Clover. Mammoth Clover,

> Timothy, Alsike, Alfalfa,

Hungarian, Millet, Red Top,

Orchard Grass, Blue Grass, Field Peas,

Spring Rye, Spring Barley OR ANY KIND OF SEEDS SEND TO

71 Canal Street, Grand Rapids, Mich.

THURBER, WHYLAND & CO.,

NEW YORK, RELIABLE

FOOD PRODUCTS

PRODUCE MARKET.

Apples—\$4@\$4.50 per bbl.
Asparagus—\$1.50 per doz.
Beans—Hand-picked mediums are very searce, readily commanding \$2.50 per bu.
Beets—New, 50c per doz.
Butter—Good butter is easier. Jobbers pay 20c for choice dairy and sell at 22@23c. Grease butter is slow sale at 8c.
Butter:ne—Creamery, 16c for solid packed and 17c for rolls. Dairy, 13%c for solid packed and 17c for rolls. Extra creamery 20c for solid packed and 14%c for rolls. Extra creamery 20c for solid packed and 21c for rolls.
Cabbages—New Southern stock readily commands \$2.50 per doz.
Carrots—33@35c per bu.
Cheese—New cheese is held at about 11c.
Cider—10c per ral.
Cooperage—Pork barrels, \$1.25; apple barrels, 25c.
Cranberries—About out of market.
Cucumbers—50@75c per doz.
Dried Apples—Jobbers hold sun-dried at 5½
@5%c. Evaporated are slow sale, being somewhat of a drug on the market at 7%@8c.
Eggs—Jobbers now pay 11c and sell at 12c.
The tendency is downward.
Honey—In plentiful supply at 15@16c.
Hay—Baled is scarce at \$16 for No. 1 and \$15 for No. 2.
Lettuce—12@15c per 1b.
Maple Sugar New crop, 10c per lb. [It is both pleasant and profitable for merchants to occasionally visit New York, and all such are cordially invited to call, look through our establishment, corner West Broadway, Reade and Hudson streets, and make our acquaintance, whether they wish to buy goods or not. Ask for a member of the firm.] Hay—Baled is scarce at \$16 for No. 1 and \$15 for No. 2.

Lettuce—12@15c per lb.

Maple Sugar - New crop, 16c per lb.
Onions—Home grown, \$1.40 per bu. Bermudas are beginning to come in slowly, selling at \$5 per bu. box.

Pop Corn—2½c \$\pi\$ b.

Potatoes—Home grown are in strong demand, readily commanding \$1@\$1.05 per bu.

Radishes—25c per doz.
Seeds—Clover, \$4.25 for medium or mammoth. Timothy, \$2.35 for prime.

Spinach—\$1.25 per bu.

Turnips—20@25c per bu.

STANTON, SAMPSON & CO.

Men's Furnishing Goods. Sole Manufacturers of the "Peninsular" Brand Pants, Shirts and Overalls.

GRAINS AND MILLING PRODUCTS.

Wheat—City millers pay 82s for Lancaster and Clawson and 80s for Fulse.

Corn—Jobbing generally at 6ic in 100 bu. lots and 59e in carlots.

Oats—White, 42@45c in small lots and 39e in carlots.

Rye—50c \$\mathbf{B}\$ bu.

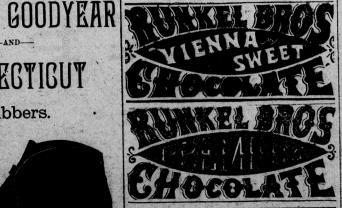
Barley—Brewers pay \$1.30@\$1.40 \$\mathbf{F}\$ cwt.

Flour—No change. Patent \$5.40 \$\mathbf{B}\$ bbl in sacks and \$5.60 in wood. Straight, \$4.40 \$\mathbf{B}\$ bbl. in sacks and \$5.60 in wood.

Meal—Bolted, \$3.00 \$\mathbf{B}\$ bbl.

Mill Feed—Screenings, \$15 \$\mathbf{B}\$ ton. Bran, \$18 \$\mathbf{B}\$ ton. Ships, \$18.50 \$\mathbf{B}\$ ton. Middings, \$19 \$\mathbf{B}\$ ton. Corn and Oats, \$23 \$\mathbf{B}\$ ton. State agents for Celuloid Collars and Cuffs. 120 and 122 Jefferson, Ave., DETROIT. - MICHIGAN.

GEO. F. OWEN. Grand Rapids; Western Michigan Salesman



LUCIUS C. WEST, PATENTS Attorney at Patent Law and Solisiton

105 E. Main St., Kalamasco, Mich. U. S. A. Branch, of
Ree, London, Eng. Practice in U. S. Courts. Circular

J. E. FELDNER & CO CUSTOM SHIRT MAKERS, AND DEALERS IN

Men's Furnishing Goods



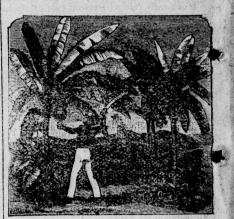
J. H. THOMPSON & CO.,

59 Jefferson Ave., Detroit, Mich. Importers and jobbers of fine Teas, Coffees, Spices, Etc., Baking Powder Mfrs., Coffee Roasters, Spice Grinders.

ALFRED J. BROWN,

FOREIGN,

TROPICAL CALIFORNIA



Bananas, Our Specialty. 16 and 18 No. Division St... GRAND RAPIDS. - MICH.

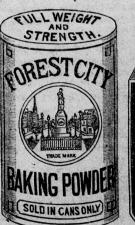
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Staple and Fancy.

Overalls, Pants, Etc., OUR OWN MAKE. A Complete Line of Fancy Crockery® Fancy Woodenware

OUR OWN IMPORTATION. Inspection Solicited. Chicago and Detroit Prices Guaranteed.





THESE GOODS ARE "PAR EXCELLENCE



tanufactured Hercules Powder Co.

L. S. HILL & CO., Ag and at Pearl St., GRAND RAT

Detroit Pharmaceutical Society. OBGANIZED OCTORES, 1888.
t-Frank Inglis.
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toe-President—J. J. Crowley.
y and Treasurer—F. Rohnert.
Secretary and Treasurer—A. B. Lee.
leeting—First Wednesday in June.
Meetings—First Wednesday in each moi

tral Michigan Druggists' Association. dent, J. W. Dunlop; Secretary, R. M. Mussell. rrien County Pharmaceutical Society.
ident, H. M. Dean; Secretary, Henry Kephart. ton County Druggists' Association. ent, A. O. Hunt; Secretary, A. S. Wallace. arlevoix County Pharmaceutical Society sident, H. W. Willard; Secretary, Geo. W. Crouter

President, C. B. Colwell; Secretary, C. E. Foote.
Kalamazoo Pharmaceutical Association.
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Muskegon County Druggists' Association,
President, E. C. Bond; Secretary, Geo. L. Lefevre.
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President, C. S. Koon; Secretary, Geo. L. Lefevre.
Newaygo County Pharmaceutical Society.
President, J. F. A. Balder; Secretary, A. G. Clark.
Oceans County Pharmaceutical Society.

ceans County Pharmaceutical Society. dent, F. W. Fincher; Secretary, Frank Cady. inaw County Pharmacoutical Society.

Minor Drug Notes. Chattanooga, Tennessee, has twenty-three drug stores.

Dentists now use glycerin in place of oil plastic work. They find it more suit-

There are immense deposits of sulphur in Utah Territory, New Mexico, California and Colorado, but the transportation facilities are poor.

When you sell an uncommon prepara-tion or strange drug, with which you are not familiar, it is advisable to read up about

Glycerin was a rare chemical forty years go. Now it is imported into this country rom. Marseilles and Havre at the rate of 00,000 pounds per week.

The hydrochlorate of pereirine has been proposed as a substitute for the sulphate of quinine. At the present price for quinine, is a substitute in demand? The druggists in Silicia who left their tusiness at the outbreak of cholera have been fined and suspended for a few months from the practice of pharmacy.

The druggists of Hamburg are required by law to number their perscriptions con-secutively, from one up, each day. The object of such a law is not very evident.

Infusions seem to be much more popular with the medical profession of England than in this country. But fluid extracts are slowly replacing infusions in all civilized

The fact that some of the oldest and most experienced druggists make fatal mistakes

A druggist of St. Louis recently burned his hands with phosphorus and died from the effects. It is a dangerous element to keep in stock, and should always be handled with caution.

Iodine has been found in a free state in he water of Woodhall Spa, near Lincoln, ingland. The water is colored a decided fown by the iodine. As iodine is classed with the anti-fats, this would be a good ge for corpulent persons.

According to the *Drugman*, opium has been declared a government monopoly in Peru, and the right to import and sell it is now offered for sale. Pending the disposal of this right, an import duty has been levied on all opium passing through the custom houses of the republic.

Several weeks ago a drug clerk at Wich-Kansas, was fined \$20,800 and sen-tenced to seventeen years in the peniten-tiary, for selling spiritus frumenti con-trary to the laws of that State. The young man was given an opportunity of "travel-ing for his health," and is now in Texas. The fine has since been reduced to \$600, and the sentence to six months in jail. The drug clerk, however, has no special the for Kansas, and has not given himself to the authorities.

Detroit Drug Notes.

ig the many new applications for ship in the M. S. P. A. is one from well-known druggist, 74 years of age, een engaged in the drug business

Afty-two years. he Detroit Pharmaceutical Society holds s on the first Wednesday evenin each month. Druggist from out of ity are always welcome

W. R. Perry has returned from an ex-Southern trip. He tells of picking ind exercising with a palm leaf fan, and e of us who have been obliged to remain. e, shoveling snow and filling coal feel that life in Michigan is hardly

May 1 the famous Detreit base ball will begin the season here. Any rist from abroad wishing to see any of fittends in same Business here should the paint to sail in the formore, as all have successions.

White a person remits checks instead of money he should never fail to put his endergoment on the back of them all, stating also to whose order they shall be paid. This should be done even on checks that are made out to "bearer." It should be remembered that checks are sent in lieu of money, and no endorsement can make them better than money. If not endorsed over to someone, as above directed, they are as unsafe to transmit as money, as whoever gets hold of them can cash them; and if they arrive safely at their destination the name of the sender has to be pinned to them until cashed at bank, otherwise serious complications

would occur.

The following, also, should not be overlooked: In purchasing a bank draft, Smith should have the same made out to his own order, and not to the order of Jones, to whom it is to be sent. He should then endorse the draft on the back: Pay to Jones or order, Smith. If this draft is then lost in the mails, a duplicate can be procured without trouble; but if it had been made to the order of Jones the finder would have good opportunities to cash it, and in all cases of flagrant carelessness the law says the loss has to be borne by the careless one. If a depositor uses ordinary caution in his business with his bank, and his check is forged or the amount raised, the loss falls upon the bank.

otherwise serious complications

bank.

The holder of a note or check may give notice of protest, either to all the previous endorsers, or to only one of them; in case of the laster, he must select the last endorsebefore him, and so on. Each endorser must send notice the same day or following.

Neither Sunday nor legal holiday is to be Glyc-grrhiza Glabra. counted in reckoning the time in which notice is to be given.

Insect Powder.

Many of the younger members of the drag trade will hardly believe that the article known as insect powder was generally known a dozen years ago, and it will probstate that to day it is known to hundreds of of thousands of people—certainly not as to its efficacy in the destruction of insects and many of those who do know of it have not taken sufficient interest in the article to Cassia Acut

learn in how many ways it can be used for the relief and comfort of man and beast.

It occurs to us that the druggists should do all they can to bring it to the notice of the people. Unfortunately, like many other articles of great value, this article has been greatly adulterated, and thus injured "

"Cassia Acutifol, Tinnivelly.

"Alx.
Salvia officinalis, %s and %s.

GUMMI.

Acacia, 1st picked...

"Acacia, 1st picked...

"And "...

"ard "... its standing in the market. But we are firmly convinced that the days of poor insect powder are counted, simply because the retail dealer will lose confidence in the jobber who sells him such stuff, and a retail dealer who is of the opinion that the onsumer does not know the poor from the ood article will also make a great mistake.

He will simply lose his trade.

Insect powder of late years has been very cheap, but this year the price is just double what it was last year, and if the reports from Dalmatia may be relied upon it will continue to rule high during the present season.

Caution in the Use of Rat Poison.

The druggist is expected to serve the public in every possible manner, and this, too usually, free of charge. One of the latest opportunities for his showing his interest in the public welfare is connected with the sale of rat poisons. It seems that entire sale of rat poisons. It seems that entire families have been poisoned by eating food that had been trailed over by rats or mice who refused to eat poison, but were ready to run over it and then carry some of the poison to food they share with the family. Poison mixed with meal or flour is especially liable to be scattered in this manner.

The fact that some of the oldest and most perienced druggists make fatal mistakes dispensing should stimulate every pharacist to exercise great care in handling them go to his own store when goods additional druggists make fatal mistakes get the advantage of him by-giving customers the advantage of declines, and letting them go to his own store when goods additional druggists make fatal mistakes get the advantage of him by-giving customers the advantage of declines, and letting them go to his own store when goods additional druggists make fatal mistakes get the advantage of him by-giving customers the ad

The Drug Market.

There are few changes of importance to note this week. Quinine has declined, both P. & W. and German. Opium is steady, with a firmer feeling in New York. Morphia is unchanged. The manufacturers' association advanced the price of paris green 1 cent on the 18th. Juniper berries have declined.

One Thing at a Time. The American Drug Clerks' Journal

very pertinently says: When compounding prescriptions, put your whole mind upon the work in hand; allow nothing to distract your attention. Finish one prescription, even to the label, before beginning another. Serious mistakes have happened through interchange of labels. "Be neat, accurate and rapid."

VISITING BUYERS

The following retail dealers have visited the market during the past week and placed orders with the various houses:

A Spencer. Peach Belt

A Spencer. Peach Belt

B Bairey, Plainwall

Goodrich Bros., Fennville W J Roach, Lake City
Chastian Pfeille, Park City C H Demiag, Dutton

S McNitt & Co. Byron Cen

A A Weeks, Grattan
Frank Narregang, Byron J R Odell, Fremont

Center

H B Fargo, Muskegon

Rangor Sevey & Herrington,

Advanced-Paris Green. Declined—Quinine, P. & W.; Quinine, German; Juniper Berries

WHOMESALD PRICE CURRENT.

apo, G.... eidlitz Mixture....

Whale, winter..... Lard, extra.... Lard, No. 1 Linseed, pure raw Linseed, boiled Neat's Foot, winter

Spirits Turpentine... 43

Sph.ts Turpentine... 43 48

PAINTS Bbl Lb
Red Venetian... 13 203
Ochre, yellow Mars... 13 203
Ochre, yellow Mars... 13 203
Putty, commercial... 23 23 24 03
Putty, strictly pure... 23 23 03
Vermilion prime American... 13016
Vermilion, English... 70075
Green, Peninsular... 16017
Lead, red strictly pur Lead, white, strictly pure... 4064
Whiting, white Span Whiting, Gilders'... 6064
Whiting, Paris Eng... 110
Pioneer Prepared

70@ 75

图

50@ 53

3@ 5
4@ 6
Frumenti, W., D. Co. 2
Frumenti, U., F.R. 1
Juniperis Co. 0. T. 1
Juniperis Co. 0. T. 1
Juniperis Co. 0. T. 1
Saacharum N. E. 1
Sapt. Vini Galli. 1
Vini Oporto. 1
Vini Alba. 1 carriage..... Velvet Extra sheer s' Copaiba
Peru
Terabin, Canada
Tolutan wool carriage..... Extra Yellow sheeps'

Ipecae
Ferri Iod
Auranti Cortes
Rhei Arom
Smilax Officinalis Glycgrhiza Glabra... 24@
" po. . . . 33@
Haematox, 15 b box... 11@
" 1s.... 13@
" ½8 . . . 14@
" ½8 16@ Senega. Scillae. "Co...

pure.....

Acacia, 1st picked...

2nd "...

3rd "...

Sifted sorts. "Sifted sorts.
"po. (po. 60).
"Cape, (po. 20)...
"Socotif', (po. 60)
Catechu, 1s, (½s, 14)...
Ammoniae...
Assafoetida, (po. 30).
Benzoinum
Camphorae... Guaica .

lodine... Colorless... Ferri Chi ridum... Kino... Lobelia Myrrh... Nux Vomica... Opi ... Camphocated... Deodor. Auranti Cortex... Ounsaia... HERBA—In ounce packages. Supatorium

Geranium, 3.

Hydrastis Canaden, (po. 75)

re, Alba, po.

RADIX.

OLEUM.

Serpentaria Co...
Stromonium Tolutan...
Valerian Veratrum Veride... MISCELLANEOUS.
Æther, Spts Nit, 3 F. 28@ 28
Æther, Spts Nit, 1 F. 30@ 32
Alumen 2½@ 5½
Alumen, ground, (p-

Dextrine.
Ether Suiph.
Emery, all numbers.
Emery, po.
Ergota, (po.) 75.
Flake White.

lydrargyrum @ chthyocolla, Am ...1 25@

Os. Sepia.
Pepsin Saac, H. & P.
D. Co.
Picis Liq, N. C. , gral
dos.
Picis Liq., quarts.
Picis Liq., punts @2 00

STOWE 0 one

Importers and Jobbers of

DRUGS, CHEMICALS, AND DRUGGISTS' SUNDRIES

DEALERS IN

PATENT MEDICINES, PAINTS, OILS, VARNISHES,

WE ARE SOLE PROPRIETORS OF

WEATHERLY'S MICHIGAN CATARRH REMEDY

We have in stock and offer a full line of

Whiskies, Brandies, Gins, Wines, Rums,

We are Sole Agents in Michigan for W. D. & Co., Henderson County, hand-made

SOUR MASH WHISKEY,

-AND

Druggists' Favorite Rye Whisky,

We Sell Liquors for Medicinal Purposes

We Give Our Personal Attention to Mail Orders and Guarantee Satisfaction

All Orders are Shipped and Invoiced the same day we receive them.

SEND IN A TRIAL ORDER.

Hazeltine & Perkins

VIC'S

Ephonological No Color, No Smell and No Damage to

Bed Clothes or Furniture. Trade supplied through all wholesale drug-sists, or direct by the manufacturers.

ROUSSIN & CO.,

Michigan.

Peckham's Croup Remedy is prepared especially for children and is a safe and certain cure for Croups, Whooping-Cough, Colds, and all bronchial and pulmonary complaints of childhood,

Druggists make no mistake in keeping Peck ham's Croup Remedy in stock. Trade supplied by

Hazeltine & Perkins Drug Co., Grand Farrand, Williams & Co., Detroit. James E. Davis & Co., Detroit.
Peter Van Schaack & Sons, Chicago.

FOR ATTRACTIVE ADVERTISING MATTER ADDRESS THE

DR. H. C. PECKHAM. Freeport, - Mich.

tw"Peckham's Croup Remedy is the most reliable and satisfactory proprietary medicine I handle. My sales are constantly increasing."—W. H. Goodyear, Druggist, Hastings, Mich. Druggist, Hastings, Mich.

13" "During the years 1878 and 1879, when we handled proprietary medicines, we sold more than four gross of Dr. Peckhan's Croup Remedy, on a positive guarantee, and not one bottle has been returned."—REIGLER & ROUSH, Merchants, Freeport, Mich.

PIONEER PREPARED PAINTS

Write for Sample Cards and Prices. We have Supplied our Trade with this P. P. P.

Brand and it is all the manufactures

We sell it on a GUARANTEE. Haxeltine & Perkins Drug Co., GENERAL AGENTS,

GRAND RAPIDS, MICH.

Acme White Lead & Color Works

DETROIT,

ACME PREPARED PAINTS.

Which for Durability. Elasticity, Beauty and Economy are Absolutely Unsurpassed. F. J. WURZBURG

WHOLESALE AGENT,

Grand Rapids, - Mich.



Hazeltine & Perkins Drug Co. GRAND RAPIDS, - MICH. And the Wholesale Druggists of Detroit

CINSENC ROOT.

PIONEER PREPARED PAINTS PECK BROS., Wholesale Druggists, GRAND RAPIDS.

RECOMMENDED BY EMINENT PHYSICIANS The Best Tonic

A CONCENTRATED LIQUID

MALT

RESERVED

A CONCENTRATED LIQUID MALT & HOPS
FOR SALE BY ALL DRUGGISTS.

78 Congress St., West, Detroit, Mich., April 9, 1888.

pecialty Dept. Ph. Best Brewing Co., GENTLEMEN—I duly received the case of your "Best" Tonic and have since had a great many in this institution. I must say that the beneficial effects on weak and debilitated nations have been most extrafactory exercises.

many in this institution. I must say that the beneficial effects on weak and debilitated patients have been most satisfactory, especially to those in a stage of recovery after severe sickness.

I write this thinking you might like to have my opinion on its merits. I certainly shall prescribe it in future, where the system requires building up, either from constitutional weakness or otherwise.

Yoars truly,

WM. GRAY, M. D.

Medical Sup't.

Yardley, Pa., March 18, 1888.

DEAR SIRS—I have given your "Malt Tonic" a trial in several cases of Enfeebled Digestion and General Debility, especially in the aged, where the whole system seems completely prostrated, with very satisfactory results. I have used many of the so-called "Mait Extracts," but believe your preparation to be superior. In the aged where the digestive functions are exhausted, and there is a loss of the nerve vital force, I found its action to be rapid and permanent.

ELIAS WILDMAN, M. D.

ELIAS WILDMAN, M. D.

Work-House Hospital, Blackwell's Island, Feb. 10, 1883.

GENTLEMEN—As a matter of personal interest, I have used your "Best" Tonic in several cases of impaired nutritition. The results indicate that it is an agreeable and doubtless, highly efficacious remedy. I am, Very truly yours, E. W. FLEMING, M. D.

Specialty Depart. Ph. Best Brewing Co, Specialty Depart. Ph. Best Brewing Co.,

DEAR SIRS—Your agent left me a sample of your liquid extract. Malt, and as I use much such in my practice, I thought to compare your product with some from another house I had on hand; and finding yours superior in the great essential, the palitable nutriant as well as in tonic stimulant properties, felt anxious to know about what it can be furnished the dispensing physician.

Yours truly.

East Genessee Street. Buffalo, N. Y., Feb. 17, 1888. alty Depart. Ph. Best Brewing Co.

Midville, Geo., Feb. 24, 1888.

Specialty Depart. Ph. Best Brewing Co.,
GENTLEMEN—I have used the "Best" Tonic with most gratifying results in my case of dyspepsia. My case was a bad one, I had one appetite; headache in the morning; sour stomach; looking as though I had consumption, and after taking this tonic I never felt better in my life. I think it will cure a bad case of dyspepsia.

J. M. JOHNSON, M. D.

Specialty Depart. Ph. Best Brewing Co.,
GENTLEMEN—I have used the "Best" Tonic with most gratifying results in my case of dyspepsia. My case was a bad one, I had one and ach; looking as though I had consumption, and after taking this tonic I never felt better in my life. I think it will cure a bad case of dyspepsia. You may recommend it for that case.

322 South Fifth Street Philadelphia, Feb. 4, 1838.

Ph. Best Brewing Co., 28 College Place, N. Y., GENTLEMEN—I have tested the sample of "Concentrated Liquid Extract of Malt and Hops" you sent me, and find in my humble judgment that it is a very pure and safe article. I will not hesitate to recommend it in every case of debility where a Tonic of that kind is indicated.

Respectfully

Respectfully, E. H. BELL, M. D.

New Orleans, La., April 6, 1888. ert. Ph. Brewing Co.,

specialty Depart. Ph. Brewing Co.,

GENTLEMEN—Having tried your "Best"
Tonic to a great extent amongst my practice,
I will state in its behalf that I have had the
best results with nursing mothers who were
deficient in milk, increasing its fluids and secreting a more neurishing food for the infant,
also increasing the appetite and in every way
satisfactory for such cases.

Yery respectfully,
D. BORNIO, M. D.

For Sale By

Drug Co., HAZELTINE

Grand Rapids,

n Kichigan Tradesman

LUCKING THE GREENHORS

The temptations of a city like Grand plds are innumerable, and the enticemts and allurements held out to draw the hekels from the pockets of the rural vis-tor are of all sorts and sizes. From the to the theater, from the peanutand to the gambling hell, they live and rive mostly on the "blood" sucked, vame-like, from the innocent country lamb. It is a remarkable fact that notwith

g the continual exposures by the daily opers of these "fakes," the average sightseer and visitor is continually "rung in" by ne snide scheme, old as the hills and yet new to the "biter." Our depots are watched by men whose eyes are as keen as the eyes of the old pioneer scouts who sought for Indian tracks in days gone by, and who can tell a "sucker" the moment his red necktie and glossy broadcloth frock coat leaves the car platform. The variety theater holds a peculiar fascination for the country greenhorn who comes to the city, and, with the bagnios, shares the largest part of the money left in the city by our rural guests. There is something peculiarly daring to the mind of our country friends in visiting the "tabooed" region of the "wine-room." The gay tinsel, the painted faces, the half-naked forms of the women who inhabit these dens of vice are pictures that at home are held up as examples of horror; and yet, when the city friend mentions the "elephant," Rusticus eagerly jumps at the hook.

With all the hue and cry of a few months ago, gambling hells are in full blast in the city, and the young country lad, who at home is the "boss" pedro player and who has won as much as forty cents at "pennyante," must needs be steered against some "faro joint," in order that when he gets home again he may relate how he clipped the "tiger's" claws, or was clipped himself.

One of the worst "fakes" in our midst, however, is the "auction room." In the country, at the county fairs, these auction fiends, reap a rich harvest, and, when the season is over, they retire to the cities and blossom out as "store-keepers." It is a temptation that few can resist to buy something for nothing, and yet, how men who ought to be up to the tricks of trade can fall into such glaring pitfalls is an ever recurring surprise.

A man comes in from Hodunk to buy an overcoat. He has in his pocket money enough to pay for the garment and, prehaps, a few dollars for sight seeing. As he goes along Canal street, he hears the loud voice of the auctioneer and, glancing up, reads that a "Bankrupt sale-silverwaregold watches-must be sold at any price' is going on. He goes in-not to buy-oh, dear no! too sharp for that, you know, just to look on. He finds half a dozen men and boys looking on while the gay and festive "sport" on the counter is relating funny stories and telling what a benefactor he is to mankind in general fer closing out this stock of "solid gold watches," etc. Fifty cents is bid by someone for a solid gold watch and the auctioneer in mock indignation almost falls off the counter. Suddenly he spies Rusticus, winks at him and says "Two dollars, did you say?" and, before our friend can master his embarrassment, the auctioneer goes on, soon to have some "coffee," raises the bid until ten or fifteen dollars are bid. Rusticus examines the watch, is told by a man disguised as a laboring man that "I bought one just like it for thirty-five dollars," and before he knows how it is done, Rusticas is out on the street again—a cheap brass watch in his pocket, and minus fifteen or twenty

Does he kick? Sometimes he does. But what good does it do? The auction store is licensed. The transaction was a purely business one, and Rusticus is overawed, or out-lied, and hides his shame and trusts to trading the watch for a horse "out

Then we have the "museum of anatomy" for "gentlemen only." Rusticus strolls inadmission only-ten cents—sees a lot of im possible wax images, and horrible freaks in alcohol, sees a lot of anatomical charts and snakes, is "steered" into a side room and has his head examined by a "phrenologist," is charged five dollars for a chart of his head and a ten cent pamphlet, and leaves, plucked again.

Do they ever learn? Not much, or else these harpies would soon starve out of extence. Sometimes they warn their friends, oftentimes they say nothing and frequently in revenge "steer" their own friends against JESSE LANGE. the same "snap."

Is the English Adulteration Law a Failure? An English paper reports a case in which extain samples of suspected butter were put

PUTNAM & BROOKS,.

CANDY

Oranges, Lemons, Bananas,

NUTS

Dates, Figs, Gitrons, Prunells, Etc.

13, 15, 17 South Ionia Street, GRAND RAPIDS. 13, 15, 17 Railroad Place

P. STEKETEE & SUNS,

JOBBERS IN

DRY GOODS.

AND NOTIONS,

88 Monroe St.,

AND 10, 12, 14, 16 AND 18 FOUNTAIN STREET,

GRAND RAPIDS, MICH.

Peerless Carpet Warps and Geese Feathers
American and Stark A Bags

A Specialty

Everything in the Paper Line.

Rockfalls, Childs, Sterling, Economy,

W. & T. PURE JUTE MANILLA.

GENERAL WOODENWARE,

OIL CANS...

Everything in the Woodenware Line.

AXE HANDLES,

CLOTHES BARS,

LINES AND PINS,

TUBS AND PAILS,

BASKETS,

BRUSHES,

MOPS,

BOWLS.

JENNESS & MEGURDY,

Importers and Manufacturers' Agents.

Crockery, China, Glassware,

Fancy Goods of all Description.

Bronze and Library Lamps, Chandeliers, Brackets,, Etc., 73 and 75 Jefferson Ave.,

DETROIT. - MICH.

Wholesale Agents for Duffield's Canadian Lamps.

SPRING & COMPANY,

Hosiery, Carpets, Etc.

6 and 8 Monroe St., Grand Rapids,

JOBBERS IN

and our prices are the popular low prices which insure a profit

greatly enlarged we should be pleased to have the trade call upon us when in the city, whether you wish to buy or not.

DON'T WAIT ARTHUR MEIGS

77, 79, 81, and 83 South Division Street,

RAPIDS,

One Block from Union Depot on Oakes Street.

BUY YOUR SPRING LINE OF

Chicago or Detroit Drummer!

THE ONLY

In WESTERN MICHIGAN,

I. C. LEVI

34, 36, 38, 40 and 42 Ganal Street,

CHANDRAPIDS - MICH

IMPORTERS OF

THA

Tobacco and Cigars.

SHIPPERS OF

VEGETABLES, FRUITS and PRODUCE.

PROPRIETORS OF THE

Boss Tobacco Pail Cover.

Full and Complete Line of FIXTURES and STORE FUR-NITURE.

Largest STOCK and greatest VARIETY of any House in

CETTOOK UPPOUR RADIO RADIO



134 to 140 Fulton St.,

Now in preparation our Complete Catalogue of Crockery,

THE PERSON AND PROPERTY.

OUR NORMAN PATTERN TOILET SET.

If your name is not on our list of customers. We shall be pleased to have you send for the Catalogue, confident in the fact that we Have Goods You Want to Buy

N. B.-Our salesrooms having been entirely refurnished and

H. Leonard & Sons.

MEN'S & BOY'S WOOL, FUR & STRAW HATS, WHOLESALE GROCERS.

LADIES and MISSES STRAWS

NEAR HOME.

Saving Yourself Time, Trouble and Expense.