### **Telfer Spice Company** OLE MANUFACTURERS OF

ABSOLUTE SPICES.

Absolute Baking Powder.



JOBBERS OF

Teas, Coffees & Grocers' Sundries, GRAND RAPIDS.

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AND OYSTERS.

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BAKING POWDERS,

All Kinds of Extracts and Flavorings.

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## LAMOREAUX & JOHNSTON.

Commission Merchants,

AND DEALERS IN

Everything Pertaining to the Farm Orchard and Dairy.

OUR SPECIALTIES

Butter and Eggs, Cheese, Onions,

Potatoes, Foreign Fruits, **Domestic Fruits** 

Crates will be furnished merchants wishing to ship us eggs, either on consignment or di

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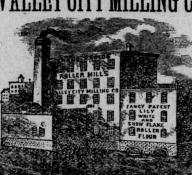
Grand Rapids,

GREDIT

COUPON,

the best and newest system on the market. Furnished in Denominations of \$5, \$10 and

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OUR LEADING BRANDS: Roller Champion, Gilt Edge, Matchles

Lily White, Harvest Queen, Snow Flake,

White Loaf, Gold Medal,

OUR SPECIALTIES:

Grand Rapids, Michigan.

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### DRY GOODS

Staple and Fancy.

Overalls, Pants, Etc.

OUR OWN MAKE. A Complete Line of

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OUR OWN IMPORTATION.

Inspection Solicited. Chicago and Detro Prices Guaranteed.

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44 CANAL ST.,

Grand Rapids, - Mich

## BELKNAP Wagon and Sleigh

MANUFACTURERS OF Spring, Freight, Express, Lumber and Farm

### WAGONS!

Logging Carts and Trucks Mill and Dump Carts, Lumbermen's and

River Tools. We carry a large stock of material, and have very facility for making first-class Wagons every facility for making first-class wagons of all kinds.

23 Special attention given to Repairing Painting and Lettering.

Shops on Front St., Grand Rapids, Mich.

OREGON AND WASHINGTON.

# SAFES

Anyone in want of a first-class Fire or Burglar Proof Safe of the Cincinnati Safe and Lock Co. manufacture will find it to his advantage to write or call on us. We have light expenses, and are able to sell lower than any other house representing first-class work. Second-hand safes always on

C. M. GOODRICH & CO., With Safety Deposit Co., Basement of Wid-

BEST FAMILY,

HEADLIGHT and LITTLE DAISY

SOAPS are conceded by all to be the bes soaps ever sold in Michigan

**EDWIN FALLAS** VALLEY CITY COLD STORAGE

JOBBER OF Oranges, Lemons, Bananas, Butter, Eggs and Egg Crates.

No. 1 egg crates, 37c. No. 2 egg crates 30c. No. 1 fillers, 13c. No. 2 fillers, 10c I have facilities for handling each line above

I aim to handle the best that can be obtaine Mail orders filled promptly at lowest market price. liberal discount on Egg Crates and fillers in large lo SALESROOM, - No. 9 Ionia St., Grand Rapids.

## POTATOES

and ONIONS in car lots. We offer best facilities and watchful attention. Consignments respectfully solicited. Liberal cash advances on Car Lots when desired.

# H. Thompson & Co.

COMMISSION MERCHANTS, 166 South Water St., CHICAGO.

Reference Felsenthal, Gross & Miller, Bankers

#### WANTED.

Butter, Eggs, Wool, Pota-toes, Beans, Dried Fruit, Produce.

If you have any of the above goods to ship, or anything in the Produce line let us hear from you. Liberal cash advances made when desired.

Earl Bros., Commission Merchants, 157 South Water St., CHICAGO.

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# LEATHER

And Shoe Store Supplies. SHOE BRUSHES, SHOE BUTTONS,

SHOE POLISH SHOE LACES. Heelers Cork Soles, Button Hooks, Dressings, etc. Write for Catalogue.

118 Canal Street, Grand Rapids.

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BEST IN THE WORLD.

#### PRODUCE!

We should be pleased to open corres pondence with anyone having APPLES, POTATOES, ONIONS, BEANS, DRIED FRUITS and other Country Produce to of-fer. CAR LOTS A SPECIALTY. Consignments will receive our best attention We are willing at all times to make liberal advances when drafts are drawn with bill lading attached. Goods sold on arriv-

al or held as per request of shipper. S. T. FISH & Co., 189 So. Water St., Chicago, Ill. REFERENCE-First National Bank, or any Whol

### FOURTH NATIONAL BANK Grand Rapids, Mich.

GEO. C. PIERCE, Vice President. H. P. BAKER, Cashier.

CAPITAL, - - - \$300,000. Transacts a general banking business.

ake a Specialty of Collections. Accord Country Merchants Solicited

#### STANTON, SAMPSON & CO. Manufacturers and Jobbers of Men's Furnishing Goods.

Sole Manufacturers of the "Peninsular Brand Pants, Shirts and Overalls.

DETROIT, -MICHIGAN

"SALTING DOWN."

Charlie Allen was rather surprised and mystified one Saturday evening by being requested to grant Mr. Ashley, of the firm of Ashley & Moore, wholesale grocers, whom Charlie had the honor of representing in Mr. Rankin is Mr. Moore's brother-in-law-Southern Michigan and Northern Indiana,

Charlie had come in from a two weeks' rounder" at noon, had straightened up all black within. We have, so far, received his business, accepted the "rackets" and only one payment of \$200 on the stock, commendations with good grace, and had which amounted to a little over \$3,000 when hay, to the same place, and be careful that the hay covers the stuff well. I shall value to a little over to A. evening. But, of course, an intimation that he was wanted by the head of the firm preceded all else, so Charlie dispatched a messenger with a note to declare the previous employers, which are not collectable until engagement off and went to supper wonder- next March. Well, when Haines went up ing very much whether the firm was through there last week, he noticed that Rankin's with him or was going to raise his salary stock was terribly low, considering the with another year's contract, the present amount of goods we have lately sent him, one expiring within a week. Charlie was and that, together with the peculiar way in anxious to retain his "sit," as he was soon which he writes and the lack of funds, has to make a life contract with the young lady made us suspicious that Mr. Rankin is not to whom he had sent the note by the mes- dealing square with us. Now, we do not senger, and to that end he had worked most care to expose him, on account of Mr. faithfully. Therefore, it was with the cer- Moore; but we want some one to find out tainty that, whether it were a discharge or what he is doing and report to us. The opnot, he had nothing to be ashamed of, that portunity is not wanting to send a man to Charlie rapped at the door of the private of- Hermon incognito, and we have chosen you

Mr. Ashley was reading the evening paper and smoking his after-supper cigar when you can go there in that capacity with a let-Apples and all kinds of Charlie entered, and he passed the box of ter of recommendation from some retail eigars, which stood upon the desk beside merchant here. It would not do for us to him, to Charlie, with the remark:

"Have a smoke, Allen. They are firstclass, to my notion. A birthday gift, by

"Thanks," replied Charlie, as he took the proffered eigar and proceeded to light it, his way to the train in the morning." fears set at rest by the pleasant reception. "I was not aware this was your birthday, Mr. Ashley. I wish you many very happy returns of the day. You are sixty-one, if I

m not mistaken?" "Yes, sir; sixty-one, to-day, and as hale and hearty as most men are at forty, thank God! By the way, Charlie," and the old man looked keenly at Allen as he spoke, 'your contract with us expires next Mon-

day, doesn't it?" "Yes, sir; I have been with the firm of Ashley & Moore just one year next Monday, January 4."

"I suppose," continued the old man, still keeping his eyes sharply fixed on Allen, 'you have nothing else in view?"

"No, sir; I have endeavored to do my work with you in such a way as to guarantee permanency, and hoped to stay." And Charlie began to look a trifle anxious.

"The salary has been satisfactory, has it "Why, yes, sir; I have no fault to find

our outside trade well enough and therefore you, being the last man employed, we can-

not send out, for a while, at least." Charlie's heart jumped clear up in his Not but that he could undoubtedly find other employment, but \$1,000-a-year situations were not always lying around loose, and he had made this a basis for calculation as to

his future plans. "I am very sorry, sir," and Charlie lookmerits of my services, and, if you will, kindly let me know of anything you may hear of in the way of another situation.

and took his hat as if to go. Mr. Ashley motioned Charlie to reseat him- made for the note, but, on the contrary, self. "Who's said anything about your Rankin had asked them to make a threeleaving us? I merely remarked that we months' renewal thereof. This was a sure could not send you out for a time. You indication of something underhanded in surely won't object to remaining in the Rankin's methods. Why should he take house, especially as Mr. Moore and myself such pains to inform Charlie for what purhave decided that you are worth \$1,200 to pose he intended to use the money, unless us for another year?"

A moment before he had thought himself that very thing? discharged and here he wos engaged for another year with a raise of \$200 in his salary! currence mentioned, Rankin, in the course He tried to stammer out his thanks, but of conversation, asked Charlie if he would Mr. Ashley interrupted him.

er hard job on hand and we want to shoulder it off on you. So, you see, we are rath- just ripe, no doubt he would enjoy it. er selfish in the matter. I warn you," Mr. Ashley continued, lighting a fresh cigar,

ing to try it?" "Yes, sir; whatever it is, I will do my

"I don't doubt it. It is a con

As Charlie signified his remembrance of the circumstance, Mr. Ashley continued:

"There is one thing, however, connected with the case of which you are not aware. married Moore's sister. Well, the case is an interview in his private office after supper.

Sharper of the worst type—one who is very and, besides, you and I will make enough the state of the worst type—one who is very and, besides, you and I will make enough the state of the worst type—one who is very and, besides, you and I will make enough the state of the worst type—one who is very and, besides, you and I will make enough the state of the worst type—one who is very and the fice of Ashley & Moore, at 7:30 that even- as being trustworthy and discreet. Rankin wants a clerk—has been advertising for one the last two days in the papers here—and sign such a letter, as Rankin might suspect something. You had better go to-morrow

and apply in person for the place." "Very well, sir; any further instructions you may have I can get when I call, on my

And, with a cordial grasp of the hand. Mr. Ashley bowed the young man good-

As Allen walked home that night, he studied his new venture over thoroughly, determined to spare no effort to do his best and, by the time he retired, had mapped out a plan of action.

instructions, he met Mr. Ashley, who gave him his instructions in a brief, yet positive thing. This relieved Charlie of any fear of

"Keep your eyes out for anything crooked, use your own judgment and keep us posted. You had better address your letters to your brother for us, otherwise Rankin may suspect. Good-by and good luck clerk of the hotel, seeing a strange guest in to you," and, with these words, Mr. Ashley walked-as it pulled out, and Charlie was

off on his novel trip. When the train pulled into Hermon, Charlie strolled leisurely through the town with it, and I am willing to leave it to your towards Mr. Rankin's store. That gentleudgment as to whether I am worth more to man was in, and, after some conversation and an inspection of Charlie's recommenda-

Charlie worked, as he always did under any circumstances, faithfully for his subperhaps, a little careless as to credits, con-

and seemed to have a pretty fair trade. One afternoon, Mr. Rankin took the day's as he did so, that he was going to send all ed a trifle blue as he said it, "that you have his currency away to meet a note held by much for your kindness in giving me a lit- Charlie and he sincerely hoped that the tle notice. If you can, I shall be very firm's suspicions were without foundation. glad if you will give me a letter, stating the Mr. Rankin was a very pleasant employer and Charlie had begun to like him very well,

Of course, Charlie informed Mr. Ashley Good-night, sir," and he arose from his seat of the proposed payment of the note. What was his surprise, then, about a week later, "Hold on! Don't be in such a hurry," and to be informed that no provision had been it was to avert suspicion, not knowing, of Charlie could hardly express his thanks. course, that Charlie was looking for just

On Saturday night, a week after the ocnot like to ride out to his (Rankin's) broth "Never mind, my boy. You have earned er's farm that evening, take a message for your raise and, besides, we have got a rath- him, and spend Sunday there, saying that it would do him good and, 'as peaches were

Charlie objected, at first, not liking to leave his post; but, as Rankin made it al-"that the task we wish you to undertake is most in the nature of a command, and he both arduous and hazardous. Are you will- had no valid excuse for refusing, Charlie finally consented.

But, as he thought of the strangeness of the request, sending him, an entire stran-ntial ger, to visit a man upon an errand which task and one of great delicacy. Do you Rankin's ten-year-old son could just as well remember a man to whom we gave credit last have done, he made up his mind that sometall, at Hermon—in fact, we started him in

the grocery trade at that point? His name the message, surreptitiously, and see if he could get any clue.

It was a lucky thing for Charlie that he did read the letter, although, under other circumstances, it would have been hardly the proper thing to do. The message was

as follows: John-I will send out a load of stuff smooth and polished on the exterior and black within. We have, so far, received only one payment of \$200 on the stock, which amounted to a little over \$3,000 when

> There was no signature. The plot was easily seen. Rankin had "salted" about \$8,000, with his brother's help and was

> about to leave the country and his creditors. Charlie had gone about two miles on his journey when he read the letter, and he stopped his buggy in the road and sat with his head in his hands in deep thought for about five minutes. Then he picked up the reins and drove rapidly to a farmhouse near

> "Is Frank here?" he inquired of the lady who answered his knock. Frank was a young man visiting at the place, with whom Charlie had become somewhat acquainted in the young man's trips after groceries for the family. Frank was in and, after a few moments' earnest conversation with Charlie, he took the note, sealed in a new envelope, got into the buggy and

> drove off. Charlie slowly retraced his steps toward town, in order not to arrive too early. It was just dusk and he wanted to be on the scene of operations about ten o'clock, as he was positive that Rankin would load up the goods that night, in order to make sure

of no interruption: Allen had confided the matter to Frank Burton, the young man whom he called on at the farmhouse, and had asked him to personate the unsuspecting clerk at Ran-A little after seven, the next morning, as kin's farm. Burton was totally unacquaint-Allen was on his way to the store for his ed with the farmer, and readily accepted the mission, rather liking the fun of the being detected by Rankin, and he went to his room at the hotel, luckily unseen by any one, to make some changes in his personal appearance. When he came out, his own mother would not have known him, and the

the office, politely asked if he would regisstepped off the train—to which they had ter. Replying in the negative, Charlie walked out upon the street, elated at deceiving the clerk, with whom he was on quite

intimate terms.

With no fear of detection, therefore, Charlie went to the telegraph office and wired Mr. Ashley, requesting him to be on the ground Monday morning. Then he "Well, Allen," said Mr. Ashley, with an tions, the young man was engaged at the walked leisurely to the store, revolving in odd look on his face, "Mr. Moore and my- munificent salary of ten dollars per week. his mind the best plan to pursue. Going through an alley at the side of the store, he crept softly up to an unshuttered window. employer's interests, as well as for those of he was somewhat prepared for it, astonish-There a sight met his eyes which, although Ashley & Moore. But, closely as he watched him. Through a door in the rear Chared, Charlie could detect no appearance of lie caught a glimpse of a wagon with a covthroat as the old man uttered these words. anything wrong. Mr. Rankin, although, er, standing in a shed. Rankin, alone, was busily engaged in loading it with goods. ducted his business in a thorough manner His way of avoiding detection, on opening the store for Monday's business, was to take all the goods from the rear of the shelves, receipts from the drawer, saying, casually, leaving sufficient to fill them up in front and thus cover the vacancy behind. The no further use for me, and I thank you very Ashley & Moore. This was good news for in steams down his face, and Charlie kept his place at the window over two hours hefore Rankin was satisfied with his haul. When he had depleted the shelves, Rankin filled up the remaining space in the wagon with various cases not as yet opened, put out his lantern, his sole light, and left the

Charlie kept, carefully concealed in his room until early Monday morning, when he walked about a mile out of town, met Frank in the buggy and drove into town as inno-

cent as a lamb.

The store was opened as usual, and Charlie busied himself with his regular duties. although, to tell-the truth, he was very nervous through fear that Mr. Ashley might fail to arrive on the nine o'clock train.

A few moments before train time, Charlie made an excuse to get away, leaving Mr. Rankin in charge of the stere.

[Concluded on Page Eight.] PERFECTION SCALE



WEDNESDAY, MAY 2, 1888.

RECIPROCITY FRAUDS.

The way in which commercial treaties o ity tie the hands of the countries age in them finds a fresh illustraon in Ergland. Among the new taxes sed by Mr. Goschen is a duty on wine rted in bottles. He said that no doubt gland's neighbors would find fault with but he was not aware that they had earnd the right to be considered in the matter. the French retort that they are going to do a good deal more than complain. When they refused to negotiate a specific reaty of commerce with England, in place of the Cobden Treaty, they did make an agreement to do as well by England as by any other country. Under that agreemen English goods enter France on the terms given to those of Belgium by the convention with that kingdom. But the French claim that this was with the understanding that no advance would be made in English duties on French silks, wines, gloves and other articles of that sort. They now threaten to cancel the whole arrangement and place English goods under the much heavier duties of their general tariff, if the wine tax be persisted in. The sensible thing for England to do would be to respond by duties on French silks and gloves as high as the French duties on English cottons and hardwares. If that did not bring the French to terms, it might do something to restore the prostrate industries of Coventry and Mac-

How the Tory government of Canada understand this matter of reciprocity is shown by their recent action. For years the Canada Tariff has held out to the United States the offer of free admission of certain articles, if we would put them on our Free List also. This has been done in the case of a per, and yet Canada did nothing of the When the Liberals in Parliament called attention to the matter, the government asserted that the Tariff law gave it eneinforced by a threat of some action on the part of Congress, the articles in question ism to permit that idea. were put on the list of articles to come in free from the United States. But in less han a week this was reversed on the ground is now paid by salted fish.

#### A NAVAL RESERVE.

Secretary Whitney continues unshaken in the conviction that we should create a naval government use in war times, and especially structed with that end in view. Since he urged this in his annual report, he has of the country which shows how deep is the has offered to co-operate with the general vernment in carrying out the plan, and the interest expressed by commercial bodies is universal. He reminds the chairman of the sub-committee, to which the subject has been referred, that this is now the general practice of civilized governments. Just as they have large reserves of land force, cornding to our state militia, so they are aiding in the construction and maintenance of fast steamships, like those of the White Star and Cunard lines, which shall be at the blic service in time of war.

The same policy was pursued by our own ernment before the war. The Collins ne of wooden steamships, plying between ew York and Liverpool, was subsidized both in the construction and the mainte nance of its vessels, on condition, that they ald be the fastest ships affoat and that they should be transformed into government sers on the outbreak of a war. Before the war broke out, however, Senator Jefferon Davis and his colleagues had brought that policy to an end, so that there were no mships to be had when Davis lederacy on the superstructure of human and his friends founded their Southern Con-

TWO NEEDED AMENDMENTS. It is a good suggestion to so amend the ce by every road which cross he which does not cross the line. The of Congress to regulate traffic bea States enables it to prevent any ng part in that co in so fre

on of the problem except by an am ent to the Constitution giving Congre liction over all railroads, water-ways and telegraph lines, whether they cro State lines or not.

Another much needed amendment is to revent the practice called "underbifling." Even while the requirements of the law that rates shall be published and no abate nents made by agreement are complied with, they are evaded by the tacit understanding that the bills for freight to favored sustomers shall not come up to the schedule ates. The Commission finds that as the law stands they are unable to put a stop to this kind of personal discrimination, which is the very worst of the abuses the law seeks to suppress.

The administration has done quite right in enforcing the law against the importation of contract labor in the case of fishermen hired in Nova Scotia by the owners of American fishing vessels. Not only common sailors were thus employed, but in defiance of the registration laws the skippers in command of quite a number of American fishing vessels were found to be aliens from the lower provinces of Canada. The abuse is not extensive, but real. Seventy-eight per cent. of the officers and crews of our fishing fleet are American citizens, as is shown by official returns, and of the remaining twenty-two per cent., the greater par are residents in our fishing ports, and there fore eligible to serve on our vessels. But none are eligible to command them.

The House has passed the bill to create a Department of Labor with a permanent staff of sixty-five persons, from commission er down to charwoman, at salaries aggregating \$82,420 a year, besides such additional experts and employes as Congress from time to time may authorize. As the market. head of the establishment is to be a commissioner and not a secretary, the "department" must fit inside some of the present departments, possibly the Treasury. As it deals both with home and foreign labor and prices, it could not be assigned to either the State Department or to the Interior, although it will overlap, if not supersede, much of the work now done by our consuls, under the direction of the former.

The fortitude of the German Emperor, and his simple and manly character, are drawing upon him admiration as well as sympathy. There begin to be hopes again tire discretion in the matter, but did not that his malady may be circumvented. But bind it to take any action. Yet under this his ups and downs are so frequent and the pressure, and a charge of breach of faith, last descent was so nearly into the jaws of death that it calls for a great deal of optim-

#### Wool Prospects

The wool market this year is not likely that it would be a discrimination against to be marked by the same enthusiasm and England in favor of America. It now re- rivalry which was common last year. No mains for Congress to take action, and one large handlers made any money on last of the most effectual steps would be to place year's business-in fact, the man who kandall fish from Canada under the same duty as led any great amount of wool last year and did not lose money is an anomaly. Most of last year's buyers will be in the field again this year and are getting their country buyers in shape to begin operations. The indications are that X wools will start reserve of subsidized steamships in the mer- in at about 18@20c and medium grades at 20@21c. In view of the present agitation relative to the wool tariff, the Boston buyers are determined to get the clip this year at a price equivalent to what it would be with been in receipt of information from all parts the tariff removed. If the duty is taken off, they will not be money out. If the duty is iterest in the plan. More than one state not taken off, then the difference will be their gain.

#### Canadian Currency.

A good many country merchants are sending THE TRADESMAN Canada money on subscription, which is subject to a dis count of 10 per cent. at any bank in the State. Some of those who send \$1 in Canadion currency and receive a receipt for 90 cents in return complain of the "exhorbitant discount" and some refer to the transactions in still harsher terms. THE TRADES MAN cannot afford to stand the discount or this species of circulation medium and would much prefer to have its friends remit tkeir subscription in the "current coin of the realm."

Wm. E. Cooper claims that he has not ettled with A. Livingston for the suit rought against him for publishing Livingston's name on a black list. Mr. Cooper states that he is perfectly willing that the case should go before a jury and will cheerfully abide by a decision rendered after a horough knowledge of the facts in the case. Such being the case, judgment in the matter should be withheld until further developents come to light.

C. H. Mehrtens will relinquish the consaying that he will take good care of his guests. He also conducts the eating-houses at Muskegon and Holland.

Daniel Hardin, President of the go

AMONG THE TRADE

Miller & Stanton succeed Blount & Miller ss and in the ma ure of boxes.

Dr. W. H. Ross has re-engaged in the drug business at his former location, 40 West Fulton street.

C. Jamison has engaged in the grocery business at Keystone. The stock was pur chased at this market.

N. W. Wiley has engaged in the grocery business at White Cloud. Arthur Meigs & Ferguson placing the order. Co. furnished the stock.

Isaac Neil has engaged in the grocery ousiness at St. Johns. Bulkley, Lemon Hoops furnished the stock. J. H. Manning has engaged in the gro-

& Hoops furnished the stock. Robt. Scofield has engaged in the grocery

business at Chippewa Lake. The stock was purchased at this market. John E. Kenning & Co. have remove their wholesale and retail cigar business from

100 Louis street to 56 Canal street. O. D. Ford will open a drug store at Milford Center, Ind. The Hazeltine & Perkins Drug Co. is putting up the stock.

Nelson Morris & Co. have been handling dressed beef from the cars during the past week, and expect to be able to occupy their refrigerator by the end of the present week.

Howard Whiting has engaged in the grocery and crockery business at Traverse City. Bulkley, Lemon & Hoops furnished the groceries and H. Leonard & Sons the crock- D. Baughman & Co. to the senior member than when he went away.

Woodard & Pollard have engaged in general trade at Ashland Center. Cody, Ball. Barnhart & Co. furnished the groceries and P. Steketee & Sons the dry goods. The hardware was also purchased at this

P. H. Davis has retired from the firm of Davis Bros., manufacturers of cigars. The usiness will be continued by the remainingpartner, A. S. Davis, who has removed the factory and salesroom from 153 Monroe street to 70 Canal street.

Silas K. Bolles has leased the front portion of the store now occupied by Eaton & cigar business therein. Eaton & Christenson will occupy the rear portion of the will be known as the Marshall Manufacturstore with their wholesale cigar and bakery ing Co.

AROUND THE STATE.

Ionia-W. F. Scammel succeeds Scamme & Long in the meat business. Champion-John Hickey suc

son & Hickey in general trade. Holland-Henry Kremer succeeds Kremer & Bangs in the drug business.

Williamston-Reed & Jacobs, grocers have been closed by creditors. Wilmot-Jas. McCallum succeeds H. R.

Brown in the grocery business. Albion-Andrew Emmons succeeds J. H Ferguson in the music business.

Leoni-Fred. C. Barber succeeds E. Murray in the grocery business. Otsego-M. O. Brockway succeeds

Leighton in the grocery business. Marcellus-Geo. W. Flanders succeeds J O. Apted in the jewelry business.

H. Culver in the hardware busine

Laingsburg-C. A. Bacon succeeds Philo Bacon & Son in the grocery business. Big Rapids-W. A. Aylesworth succeeds

C. B. Bennett in the crockery business. Cheboygan-C. A. Gallagher has sold his grocery stock to George and Jacob Geck.

Manistique-E. F. Plunkett succeeds Plunkett & Waddell in the meat business Union City-F. A. L. (Mrs. M.) Morrill, clothing dealer, has been closed by creditors. North Branch-G. W. Weston succeeds H. C. Weston & Co. in the hardware busi-

Vassar-E. J. Taylor & Co. succeed Johnson & Williams in the drug and book busi-

Cadillac-Carr & Kennedy succeed Hooper & Clark in the grocery and bakery busi

Cassopolis - Edward Keeler succeeds W. F. Pollock in the drug and grocery bus-

Detroit - R. W. McCutchion succeeds McCutchion & Hartman in the hardware

Marshall-E. M. Webster succeeds his father, C. B. Webster, in the boot and shoe Woodland-Mrs. P. B. Hunsicker con templates removing her general stock to

Inland-R. B. Reynolds has moved his reneral stock to Stacy, where he has re-en-

gaged in business.
Petoskey—W. W. McOmber has purchas

ngage in the same busine Boyne City-J. L. Handy has closed out nis grocery stock and will probably re-en-

ge in trade at some other l Alpena-J. Szczukowski & Co., gro ite THE TRADESMAN that they have no en closed by creditors, as pre

dale, who will soon occupy the same with a

Charlotte-Ford & Kirby have sold their year stock to F. G. Cobb, of Brooklyn, and will hereafter devote their entire time

Wayland-J. W. Humphrey has retired from the general firm of Humphrey & factory, near Hopkins Station, was in town Spaulding. The business will be continued by the remaining partner.

Ashland-J. H. Manning has engaged in the grocery business. The stock was fur- Chicago Monday. nished by J. H. Thompson & Co., Thes.

Detroit-Metcalf Bros. & Co., dry goods dealers, have given a chattel mortgage for assigned to H. T. Thurber.

Port Huron-Frank S. Bagg succeeds remove to Washington Ter.

Charlevoix-The boot and shoe firm of D. ed as to his future operations.

Plainwell - Carroll & Robertson have from business. Alex. Robertson, the resiagement of a general store for a Ludington Y. lumber firm.

Son, who took possession on the 30th ult. The transfer includes horses, egg wagons, for her bedside. etc. Mr. Packard retains his elevators in here and at Chester.

Charlotte-Wm. M. Burrell has disposed and has gone on the road for a Chicago and C. W. Stults.

MANUFACTURING MATTERS.

Samuel O'Dell in the saw mill business.

operation by May 15. Kalamazoo-W. S. Lawrence succeeds Lawrence & Chapin in the manufacture of tory of the stock and accounts of the late engines and agricultural implements.

Marshall-The business men have decided to organize a stock company, with a cap-Christenson and will shortly open a retail ital of \$25,000, to engage in the manufac- be \$38,765.42. Of the secured liabilities ture of refrigerators and wind-mills. It \$7,021.22 is a contingent liability only.

> Big Rapids-C. H. Thall, W. W. Demington, Dr. F. J. Grover and C. A. Fellows have purchased the cork pine timber on 4,800 acres of land situated in Mitchell, Burke and Caldwell counties, North Carolina. They will not cut the timber until one or more lines of railway penetrate the

Cadillac-The Chittenden & Herrick sawmill will be remodeled for a factory, and about 5,000 feet surface measure of material will be consumed daily. In addition to the refuse from the mills, the company will use dead pine and, perhaps, hemlock for boxes. Work on the factory is already in

progress. Cadillac-The Cadillac Sash, Door and Blind Manufacturing Co. has been organized with a capital of \$10,000. The corporation is officered as follows: President, E. J. Johnson; Vice-President, E. D. Barrett; The Hyman building has been pure and will be converted into a factory. The company expects to begin operations by June 1.

#### STRAY FACTS.

Homer-Wait Bros. succeed Cole & Wait in the grocery business.

Midland-Chas. A. Lee, Secretary of the Cleveland Woodenware Works, is dead. Charlotte-John Allen and W. C. Stinchcomb have formed a copartnership and opened a general blacksmithing shop.

Muskegon-M. Silber has purchased the moving the same to Ashland, Wis., where he will engage in business.

A Glycerine Conspiracy.

From the New York World. It is to be inferred from the text of a letter written by one Otto Korneman, of New York City, to a Chicago business firm, that there is a combination of glycerine manufacturers in this locality which practices a policy of intimidation and revenge to secure the New York market to itself.

The Chicago firm ventured to send glycerine here for sale at a lower rate than the combination prices. It is informed by this letter that if it does not keep its product out of this territory and confine itself to Western customers it will not only be crowded out here, but will be attacked on its own ground and caused serious trouble. The failure of a Cincinnati glycerine com-

pany is significantly pointed to as the result of the New York men's policy of ruining those who do not let them control matters here. The Chicago firm has done well to expose this knavery. It will do still better if it can fix the criminal responsibility in-volved in the policy disclosed and make an

uch a barefaced and shameless open mani-estation of it as is cited here, but the fact that a man should dare to, commit himself thus on paper shows how hardened in the practice those who engage in it quickly be-

8. E. Stover & Co., boots and shoes. Grand Rapids: "I have received a copy of your paper and find it so valuable that it is impossible to

Purely Personal

Clay McNitt, of the grocery firm of Mc Nitt Bros., at Cadillac, was in town last week.

W. F. Bulkley is expected home from Lockport, N. Y., the latter part of the pres

C. D. Carpenter, of the Springdale cheese

on Monday. H. N. Moore, President of the Grand Rapids Packing & Provision Co., went to

W. T. Lamoreaux was in Detroit last week, in consultation with representatives of his Boston wool brokers.

C. H. Thrall, the Big Rapids attorney, is \$75,000 to the People's Savings Bank and in town for a few days, attracted mainly by the Booth-Barrett combination.

Stewart & Bagg in the hardware business. drug business at Petoskey, is seeking a new cery business at Ashland. Bulkley, Lemon 'The retiring partner, Will E. Stewart, will location. He was in town a couple of days last week.

> man continuing. Mr. Sherwood is undecid- taken the position of book-keeper and head salesman for the Telfer Spice Co.

J. L. Handy, fermerly engaged in the gro closed out their dry goods stock and retired cery business at Beyne City, was in town a couple of days last week on his way to a dent member of the firm, has taken the man- visit with old friends in Orleans county, N.

Charlotte—O. E. Packard has disposed of & Perry, received a telegram from Elora, his butter and egg cellar to E. Shepherd & Ont., Monday, announcing that his mother was dying. He left on the afternoon train

of his interest in the dry goods firm of A. fornia in search of health. He is no better

Robert W. Hazeltine, formerly chemist house. The firm will retain the same name, for the Hazeltine & Perkins Drug Co., but consisting of A. D. Baughman, C. O. Irish for the past year with G. W. Jones & Co., at Memphis, Tenn., is in town for a few

M. L. Swift, formerly engaged in the New Lothrop-O'Dell & Gustin succeed hardware business on Canal street, is a member of the syndicate which has platted Nashville-J. N. Kellogg expects to get and put on the market the new suburb of his new wood working establishment into Edgewater, three miles north of the Chica-

Assignee Barry has completed the invenfirm of Curtiss & Dunton. It shows the assets to be \$50,997.80, the secured liabilities \$29,560.94, and the unsecured liabilities to

What I Know of Dead-Beats.

The following stories are true and th yarns are not lies. If any of our neighbors think that they see themselves in a glassthe newspaper-they need blame no one but themselves. We call no bad nameswe all belong to the genus homo and cannot help it.

his chickens were heard to give forth their stock of liquors of M. Cohn & Bro. and is ness and, being well known to the farmer, begged piteously that he would not "tell on

> "I will make a supper, call in my neighbors, youelf with the others, and if you

all were seated doing ample justice to the occasion, the farmer said:

"I see, neighbors, that you think strange that I should make a supper at this time.

I will explain:" So he related the story substantially as above about catching a thief killing fourteen chickens, hence he took occasion to make a supper with the chickens, and have a good time with his neighbors. All this time the dead-beat thief was perspiring at every pore and not seeming to enjoy the report first rate. At last, as the farmer was nearing its close, the thief in agony exclaimed:

D. W. Richardson, general dealer, Standish:
"In renewing my subscription, I can say that
I think you are sending out a good paper, especially to those who are connected with some
association. It cannot fail to do much good
to the special interests it aims to serve."

Emory Barr, geoder, Newberry: "Valuable

INDEPENDENCE WINS.

itten for TWE TRADESMAN. He who is so weak as to dep

Will find himself let quickly down When on him cold misfortunes frown?

Lies in his individual force Will rise from shocks sublimely and Scorn proffers from assistance's hand. M J WRISLEY

BUILDING ASSOCIATIONS,

The Idea of Co-operative Effort to Get Homes for People.

England has always been the great home of co-operation in every form, and so long ngo as 1820 there were associations for building purposes very much on the same idea since developed in this country. In the beginning, the societies were clubs, the ex-istence of which ceased when the shares of a stated number of members had matured. The thought of a permanent association took shape in the methods of shares by series. In 1886, the co-operative building associations of the United Kingdom had a capital of mere than \$250,000,000.

There are in Germany what are called people's banks, which are operated very much on the saving and loan system and have been running for more than a quarter f a century. The banks have a membership of over 1,000,000,000 persons and do a

business of \$40,000,000.

So far as any records show, the plan was first introduced in this country at or near Philadelphia 1831. Its growth has been remarkable. The method is not so simple that it does not require study, but when once comprehended, the operation is simplicity itself. It is estimated that one-fifth of the dwelling houses in Philadelphia have been built by the co-operative agency, and there is a belief that much of the prosperity and permanency of the Quaker city's population are due to the early introduction of the plan. Within the corporation limits

here are now over 600 associations. The growth has extended to and developed in almost every state in the Union, and some cities are specially favored. It is estimated that there are 5,000 associations in the United States, with a membership of 800,000, and an aggregate capital of \$750, 000,000. There is a state league in Pennsylvania and one is being formed in the state of New York. The city of Cincinnati boasts of 397 associations, Pittsburg of 250, Buffalo of 150, Chicago of 150, Rochester o 65 and St. Paul of 40. New York real estate has been too high to give the Associa tion a chance, but they have existed there for a decade, and special efforts are now being made to boom them. The territory selected is across the North and East rivers. above the Harlem and on Staten Island.

Chicago has one society, the assets of which have reached more than \$1,000,000, and the surplus derived is something more than \$268,000. An association in Dayton. organized fifteen years ago, has nearly 5, 000 members, who have invested considera bly over \$1,000,000. The dividends have aggregated \$50,000. The growth in New York was greatly stimulated last year by the passage of an act in the Legislature exempting eo-operative association capital stock

Navigation Opened-Steamer "City of

Milwaukee." The Grand Haven route will be opened for passenger business on Tuesday, May 1, when the magnificent iron side-wheel steamer City of Milwaukee will commence midnight, daily, connecting with D., G. H. & M. train leaving Grand Rapids at 10:45 p. morning about 6 a. m., connecting with all morning trains for the west. Returning, the hoat leaves Milwaukee at 11:30 a. m.,

arriving at Grand Haven at 5:30 p. m. Sleeping berths are free to all westbound passengers holding first-class tickets and the patrons of this popular route will be served excellent meals at the rate of 50 cents per meal.

#### Very Considerate.

"Why do I discharge you?" asked old hinacrate. "Why do I discharge you? Well, because you have been with me-only five months, and have already appeared in

your third rew suit of clothes. "Well, sir," demanded the young man 'what of that? Haven't I served you faithfully? Do you bring any charges of dishen esty against me? Have I done anything

wrong?"
"No." said the old man, kindly. "I don't and you haven't; but I can't stand this constant strain upon my confidence and credulity. It isn't on your account, but my own, that I am compelled to part with you."

Following Instructions.

"Now, James," said the grocer to the new boy, "our stock is first class in every respect; there are no flies our it and never will be, and you mustn't hesitate to crack it up Brushes and artists materials. Orders

Then James, profoundly impressed, went to wait on an old lady, who presently went out without buying.
"What did she want, James?" inquired

the grocer.
"She asked if we had any fly paper could recommend, an' I said yes, that there

was no flies on our fly paper, an' never

would be.' Must Furnish Them Employment.

the citizens of Saranac that it is a decided necessity to get some manufacturing enter-prise a going that will give employment to a goodly number of men.

Never Embarrassed. Guest (in reading room of hotel, to strang

er)-Excuse me, sir, but will you kindly tell me how to spell embarrassment?

Stranger (a Chicago drummer)—H-m—
embarrassment. I don't know the word, sir. French, isn't it?

A Healthful Exercise.

his way, please." en Anne pills are now used for it MISCELLANEOUS.

OR SALE-GOOD CLEAN STOCK OF GROCERI

Mich.

POR SALE—ONE OF ROTH-McMahon CO.'S REEL ovens, No. 7, in good condition. Can be seen at work. Address J. Hoare, Ludington, Mich.

POR SALE—ON ACCOUNT OF THE DEATH OF THE proprietor. I offer for sale a small stock of drugs and medicines; glass labeled bottles; black walnut front dynawrs; fire proof safe; jewelry; books; soda fountain, etc. All or any part will be sold at a big discount for cash. W. R. Mandigo, Administrator, Sherwood, Mich.

241-244

OR SALE-GENERAL STOCK, CONSISTING OF DR goods, groceries and boots and sha a beautiful village of 305 population, the best farming country in the State. voice about \$4,000. Would sell the who interest. A good chance for the right No. 126 care Michigan Tradesman, Grand No. 126 care Michigan Tradesman, Grand Kapids. 24\*

FOR RENT — LEASE OF A NEW BRICK STEAMheated-hotel in one of the best cities ('wet' county) in the State, together with elegant new furniture.
Bar and billiard room. Elevator, annunciator, and
all modern improvements. Address E. A. Stowe. Grand Rapids, Mich.

FOR SALE—THE DRESS OF TYPE NOW USED ON

"The Tradesman"—600 pounds of brevier and 200
pounds of nonpareil. A good bargain will be given

FOR SALE-GENERAL STOCK IN GRAND LOCATION POR SALE OR RENT—GOOD MEAT MARKET IN town of 1,000 inhabitants, in good farming locality. Will sell cheap to right party, or would exchange for real estate or city property. Address 119, this this self-

LOR SALE AT A BARGAIN. A STOCK OF GENERAL I merchandise in an iron furnace town in this State. Furnace company pays out in cash \$3,000 per month. Stock will invoice about \$6,000. Can be reduced to \$3,500 or \$3,000 in 60 days. Sales per month \$1,600. Pay sure. Best of reasons for selling. Those meaning business address No. 113 this office. FOR SALE—WHOLE OR PART INTEREST IN A FIRST

Loass meat market in a thriving town of 1,000 inhabitants with two railroads. Average sales \$30 per
day. Good reasons for selling. Address H., care Trades.

FOR SALE—AT A BARGAIN. A CLEAN STOCK OF Choate, Agent, East Saginaw. 210-tf

FOR SALE—THE BEST DRUG STORE IN THE THE ing city of Muskegon.

Inge, Muskegon, Mich.

DOR SALE—A CLEAN STOCK OF DRUGS, FIXTURES

about 3 Hoteles, on good line of railway, about 35 miles north of Grand Rapids. No paints or oils, but could be added to good advantage. Poor health and other business my only reasons for selling. No. 116 care Tradesman office. 232 tt

106 acres, 85 acres improved, excellent soil, god rehard and buildings, for a stock of goods or a hou nd lot situated in a piace of not less than 2,000 inhal auts. The farm would be dirt cheap at 866 per acr didress No. 124, care Michigan Tradesman, Gran Rapids. 240-tf
FOR SALE-DRUG STOCK WORTH ABOUT \$1,200 IN
good city of 3,000. Good business established. One
of three stores. Address No. 123 care Michigan Tradesman, Grand Rapids. 241\*

an, Grand Rapids.

OR SALE CHEAP—ONE I 489 POUND MOSLER, BAHman & Co fire-proof safe; one set 240 % Buffalo D.
scales: one 8 foot nickel show case and a quantity
miscellaneous hardware. Will be sold separately
r all together. Call on or addrass. H. E. Hesseltine,
and 31 Morroe St., Grand Rapids, Mich. 23648 29 and 31 Monroe St., Grand Rapids, Mich. 236-48

FOR SALE-FRUIT FARM OF 7½ ACRES, LOCATED
in Spring Lake. Ten minutes walk from postoffice. Pleasant place. Nice buildings. Will sell on
long time or exchange for stock of any kind of merchandise. Place is valued at \$5,000, will take \$2,000 for
it. Address S. A. Howey, North Muskegon, Mich. 236-tf

WANTED-SITUATION AS REGISTERED ASSISTANT
pharmacist by a young man of three years' ex-W pharmacist by a young man of three years' ex-perience. Best of references. Address No. 125, care Michigan Tradesman, Grand Rapids. 241

WANTED—A CIGAR AND TOBACCO SALESMAN with an established trade. References required. Address E. N. Grant, 140 Larned St., West, Detroit. 242 WANTED-A GOOD LOCATION FOR GENERAL store. Address 120, this office. 238-ti

WANTED-SITUATION IN WHOLESALE OR RETAIL store by a man of three years' experience in retail trade. Best city reference. Can speak German and English. Address J. A. Long, 140 Ellsworth avenue, Grand Rapids. WANTED-SITUATION AS CLERK IN GENERAL OR W anten Structure of the two years experience. Can talk German. Reference given if wanted. Address box 338, Nashville, Mich.

WANTED-BY A YOUNG MAN, 20 YEARS OLD, SIT-No. 3, Colon, Mich.

A GENTS WANTED-LADIES AND GENTLEMEN TO sell "Electricity in a bottle." Send for price list A sell "Electricity in a bottle." Send for price list and 20-page circular. Address N. Van Derwerken, general agent, Manchester, Mich. 246

VANTED-REGISTERED PHARMACIST WHO IS
standard sober and can take charge of a general store in the absence of the proprietor. Address, stating experience and salary expected, P. E. Hackett, Wolverine, Mich. Wolverine, Mich.

240-tt
A GENTS WANTED EVERYWHERE. THREE NEW
A articles just out. Big money. Exclusive territory. Inclose stamp for particulars. Samples of all
three 35 cents. Address Swineburne & Co., Manufacturers, LaCrosse, Wie.

YYANTED DALEMERS.

WANTED PARTNER-A VERY GOOD CHANCE FOR

WANTED-TO EXCHANGE STOCKS AND LOCA-

WANTED-SITUATION BY A REGISTERED PHARmaeist. Seven years' experience. Best of references. Address lock box No. 37, Midland, Mich. 233-tf

WANTED—EVERY STORE-KEEPER WHO READS

this paper to give the Sutilif coupon system a
trial. It will abolish your pass books, do away with
all your book-keeping, in many instances save you the
expense of one clerk, will bring your basisses. expense of one clerk, will bring your business down to a cash basis and save you all the very and trouble that usually go with the pass-book plan. Start the lat of the month with the new system and you will never regret it. Having two kinds, both kinds will be sent by addressing (mentioning this paper) J. H. Sutliff, Albany, N. Y.

Albany, N. Y.

WANTED—1,000 MORE MERCHANTS TO ADOPT OUR
Improved Coupon Pass Book System. Send for
samples. E. A. Stowe & Bro., Grand Rapids. 225-tf. M. GOEBEL

Is the largest jobber of Wall Paper

terns, and we want to sell. Prices lowest. . filled promptly. Correspond with me.

19 Canal St., GRAND RAPIDS.

In the State, not excluding Detroit. An immense stock now on hand in latest pat-

We carry a full 'ine of Seeds of every variety, both for field and garden. Parties in want should write to or see the Grand Rapids Seed Store, 71 CANAL

working men have been obliged to move to Grand Rapids and elsewhere in order to obtain work should be sufficient evidence to the citizens of Saranae that it is contained.

Men's Furnishing Goods. NO. 2 PEARL ST., - GRAND RAPIDS

Prompt Attention to Mail Orders. Telephone 891. Offer No. 176. FREE-To Merchants Only: One

Williams' "Perfection" Electro-Mag-

netic Battery. Address at once, R. W. Tansill & Co., Chicago. PLACE to secure a thorough and useful education is at the GRAND RAPIDS (Mich.) BURN NESS COLLEGE. write for Col-Journal. Address, C. G. SWENSBERG.

JUDD & CO.,

ERS of SADDLERY HARDWARE And Full Line Summer Goods. 102 CANAL STREET.

ed the grocery stock and fixtures belonging trol of the Atlantic Hotel, at White Cloud. to the late H. H. Parr. on the expiration of his lease on May 1, but example of some one.

The principle of killing competition by Ann Arbor-The Ann Arbor Organ Co. will take good care of the gripsack brigade and traveling public at his handsome and nerce Law as to compel its acceeds David F. Allmendinger in the muonspiracy both against the competitors and he consumers is the radical evil that undersical instrument business. nvenient cottage and his eating-house at lies altogether too many kinds of business in these days. It is not often that there is s, and that even with regard to Sherman-W. G. Shane, the jeweler, has "You promised not to tell !" the depot. Mr. Mehrten's reputation as a removed to Fowlerville, where he will reaterer is par excellence and it goes without

A. J. Dayton, formerly engaged in th

John Shields, shipping clerk for Fred. Sherwood & Co. has dissolved, M. J. Stock- D. Yale & Co. for the past three years, has

Alex. Keith, shipping clerk for Hawkins

P. M. Lonsbury, the Reed City druggist, was in town this week on his way home with his son, Burt., who has been to Cali-

days and may conclude to remain North.

go limits

Now for our introductory story. More than fifty years ago, an old friend of my her daily trips, leaving Grand Haven at father was annoyed by a dead-beat chicken thief. Once, while angry at the annovance, he remarked, "If those hen stealers m., arriving at Milwaukee the following don't let my chickens alone, I believe I will shoot them." That night, as it happened, at a late hour

squalls of alarm and pain. Our farmer stepped quietly to the door and soon espied the dark outline of a man in an apple tree and also saw that he was rapidly drop-Burr Oak—A. C. Gonshow succeeds W. Secretary and Treasurer, E. J. Haynes. ping to the ground chickens with badly rifle, aimed high to alarm the thief and fired. To his surprise and alarm the bullet came too near, and the lump of humanity fell to the ground. The farmer, alarmed at what he had done, hurried to the spot and found fourteen dead chickens mixed up with what seemed to be a dead man. He called to his wife to bring a light, and when it was brought he found that the bullet had passed through the thief's hat crown, cut a lock of hair, as a remembrance, and stunned him badly, but had not even broken the skin. The victim soon regained conscious-

> him." This the farmer promised on one condition. Said he:

come I will not 'tell on you.'" This was agreed to, although reluctantly, on the part of the chicken merchant. The supper was duly made, the neighbors assembled and no little curiosity and inquiry were manifested at the farmer's freak in making a public supper on a common daynot Thanksgiving or a holiday. So when

Said the farmer complacently, "Indeed I have not."

Boston Young Lady (to hardware dealer)
—"My physician has advised me to take up
fencing for exercise, Mr. Sharpedge; have
you any er—"
Dealer—"Post-hole augurs? Yes; step

on Insurance—N. B. Blain, Lowell; E. Y. satings; O. M. Clement, Cheboygan. on Building and Loan Associations—F. L. rankfort; S. E. Parkill, Owosso; Will Emankfort; S. E. Park

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President, Frank Wells; Secretary, W. E. Crotty.

No. 67 — Watervliet B. M. A.

President, Geo. Parsons: Secretary, J. M. Hall.

No. 68 — Allegan B. M. A.

President, A. E. Calkins; Secretary, E. T. VanOstrs

No. 69 — Scotts and Climax B. M. A.

President, Jyman Clark; Secretary, F. S. Willison.

No. 70 — Nashville B. M. A.,

President, H. M. Lee; Secretary, W. S. Powers. No. 71—Ashley B. M. A. lent, M. Netzorg; Secretary, Geo. E. Clut No. 72—Edmore B. M. A. No. 73—Belding B. M. A. sident, A. L. Spencer; Secretary, O. F. Webs

Manufacturers Seeking New Locations Smith Middlings Purifier Co., Jackson. Lovell Refrigerator Co., Ionia. Clapp Shirt Co., Allegan. David Woodward (plows) Clinton.

Special Enterprises Wanted.
rist Mill—Hopkins Station.
wapaper—North Muskegon.
ristmill—Bellevue.
ood working establishment—Quincy.
ard weod factories—Fife Lake.
hacco factory, vinegar and pickle factory.

Warken Berger and Rapids.

N. G. Levinson & Co., the wholess's jewelry couse of Chicago, send THE-THADESMAN the ollowing defense of the iniquitous "Bad

CHICAGO, April 28, 1888. E. A. Stowe, Grand Rapids:

DEAR SIR—Having noticed the different articles lately published on the "Bad Debt" system, we, as subscribers and jobbers doing considerable business 'in' your State, as well as elsewhere, would like to have our say on this subject. While we are opposed to the system being used against parties in general, there are some cases where no means are harsh enough to try toward making some men pay their honest debts. You have some members of your Associations, a few, even officers, who could, if they would, but do not, pay their honest debts, but pose as saintly in their community and would try any means toward making a man pay if he owes them.

Yours, N. G. Lievinson & Co.

When it is found impossible to keep bad men

When it is found impossible to keep bad men out of the churches and lodges and everywhere else where efforts are made to keep the membership above reproach, it is no woncreep into the ranks of the B. M. A. The tendency, however, is to make good men better evidenced by the testimony of numerous jobbers who have noticed a gradual improvement is the methods of payment since the B. M. A. came into existence.

In the opinion of THE TRADESMAN, no cir cumstances justify the use of the blackmailing methods of the "Bad Debt" fellows. Any ne doing so puts himself beneath the man whom he seeks to persecute. Retaliation is neither business like nor gentlemanly. Two wrongs do not make one right. Because one

Kalamazoo Inaugurating a B. M. A.

From the Kalamazoo Telegraph.

The meeting of the business men held at the city hall Friday evening heard the reports of the committee which has been examining the question of organizing for the advancement of common interests, and voted to establish an association here on the plan which has come into general use in the junior cities of this State. Committees were appointed to prepare the preliminary details and secure the co-operation of all the business men of the city so far as practicable, and call a future meeting, to which the carefully matured plans will be submitted. The meeting appointed Messrs. Julius Schuster, E. E. Brownson and A. C. Pitkin a provisional committee on membership; Samuel Folz and A. K. Edwards on constitution and W. C. Davis, F. A. Taylor and Cornelius Miller on nomination of officers. The first named committee was instructed to secure the attendance of the President or Secretary of the State Association at the next meeting, which will be called by the membership committee.

Prior to this action, the work of the association elsewhere was reported on at length by the committee which called this meeting, Messrs. Roberts, Folz and Edwards. Although the system is comparatively new, it has already accomplished much in breaking insurance pools and securing better rates; in preventing discrimination by railroads, in checking the adulteration of goods, in securing a good understanding between neighboring towns, in promoting new manufactures, and otherwise protecting the interests and supplying the wants of business men and their patrons.

The movement is an suspicious one and is becoming quite general in Michigan. It se-

supplying the wants of business men and their patrons.

The movement is an auspicious one and is becoming quite general in Michigan. It secures attention to many matters which are beyond the reach or control of the individual but wholly feasible when taken hold of by united action. The same night that the Kalamazoo meeting was held the business men of Hudson took similar measures. The latter is one of the most enterprising towns of its size and the movement there has the active co-operation of men of state reputation. Among the matters presented by the committee here was the reading of the constitution of the Muskegon association, which has been active and very successful in its work. Among he standing committees maintained by the Muskegon association is one on manufactures, and others on transportation, insurance. Improvements, trade interests and credit. The latter protects merchants and their trade from losses by dead-beats. The meeting at the city hall adopted a resolution to fix the initiation fee at \$2 and quarterly dues at 50 cents, giving firms the privilege of having a firm membership if preferred.

The Roomer Still Rooming

The Boomer Still Booming

from the Muskegon Business Gazette

ents offered here being equal to

unanimous vote.

It was suggested that by having a telephone in the collector's office and making that the depository for blanks, lists, etc., any information or supplies required by the members could be conveniently obtained at such hours as the collector could spare from outside work. The suggestion is pertinent but it seems to us that these matters could be made most convenient by being attended to in some business place that is kept open during all usual business hours.

Applications for membership are again accumulating and the next regular meeting is certain to show a very gratifying increase of membership.

Organization Talk at Davison. DAVISON, April, 27, 1888.

DEAR SIR—The merchants and business men of this village are desirous of organizing a Mercantile Union, for the protection of its members against unworthy debtors and be-come a part of the Michigan Business Men's Association.

Association.

A meeting was held last evening and I, as Secretary pro tem, was instructed to correspond with you and learn how we must be organized and under what rule and regulations, in order to join the State Association; also the probable cost and what dues there are from each local union.

There was a very full representation of the business men last evening and it is evidently the general desire of all to have a Mercantile Union, connected with the State Association, in working order as soon as possible. Please give this your early attention and oblige.

Yours truly,

L. Gifford, Sec'y protem.

Dissolution Notice.

Notice is hereby given that the firm of Davis Bros. is this day dissolved by mutual consent. The business will be continued by A. S. Dayis, who assumes all obligations of the late firm and to whom all accounts due the late firm should be paid. P. H. DAVIS. A. S. DAVIS.

Grand Rapids, May 1, 1888. To the Trade

NEW YORK, April 20, 1888.

New York Mercanthe Exchange, checoarages further discussion and asks for more particlars. It appears to be the impression of ome friends of this Exchange that this letter was merely the expression of some constitutional, chronic fault-finder and, consequently, they thus pretend to ignore the arge, respectable but strong undercurrent demanding improved and more reliable fa-cilities in handling the increasing produce business of the metropolis.

To state facts or numerous incidents

wherein the present ancient mode of doing our business has failed and done great in-justice to buyer or seller or other interested parties would be of no advantage to any one now, but an injury to the Exchange, and that is not the purpose of this letter. It is not a conclusive argument to say that Exchange has been numerously attended of late, which is, however, owing to a temporary excitement in the egg trade, caused by a phenomenal condition of the spring season. This does not denote permanent improvement. What improvement is there in its manner of handling eggs less off" later on in the season to prevent it from falling into its old normal and listless condition again? This latter condition of affairs having so long existed, it is ap-parent that some reformation is loudly called for without any delay. Nevertheless, such is the timidity or dislike for any reforms that the simple suggestion of fixing

intelligence. The grades and degrees are hiterally to use a slang Hick's C. F. positively and literally, to use a slang phrase, all "in your mind." There is no attempt made to fix a reliable, irrevocable, unchangeable, permanent standard by some ocular demonstration or article of what is meant by the right color, texture, body, style of package, etc. The imagination or mind, in whatever condition that it may happen to be, is the sole guide to trade on in grading the butter.

The foregoing may appear like strange ideas to some, but discussion will improve and enlighten and thus lead to progress and Yours truly,

JAMES ANDERSON.

Association Notes.

At the last regular meeting of the Rockford B. M. A., Wm. G. Tefft was re-elected President and E. B. Lapham was elected Secretary

carpet in our B. M. A. rooms to-day and will put in electric lights, so that when you next New American.

Nicholson's...

Nicholson's...

fore the Commission, will appear before that body at a subsequent meeting.

GAUGES.

Stanley Rule and Level Co.'s.

HAMMERS.

Inducements offered here being equal to those offered by any other points on the line of road would undoubtedly secure us the car shops as there are several reasons why the company could work its shops to greater advantage here than at an inland point. This seemed to be the sense of the meeting.

The question of room or rooms for permanently locating the Association and furnishing an office for the collector was discussed at some length and resulted in formally empowering and instructing the Executive Committee to procure such room or rooms, by a unanimous vote.

It was suggested that by having a tele-

the town:

This is the year for Acme to boom. We have the best facilities in the world and what we haven't got, we expect to have this year. C. E. Silver, our general merchant, has a large quantity of ties, paving posts, fence posts, cord wood and tan bark piled on the beach, ready for shipment. Look at the lumber on the banking ground—millions of feet. Mr. Silver now has a shingle mill in operation. L. W. Perkins has suprised us by opening up a stock of dry goods, groceries and meats, fresh and sait. Our sawmill is crowded with work and the woolen mills of Hoxsia & Scripture start the season's run on Monday, April 30. They do a fine business in coarse and fine woolen goods and yarns.

Now, why not have a railroad? That is what we expect before snow falls this fall. We want the railroad and we must have it before it goes to Williamsburg, a neighboring hamlet five miles distant.

H. W. Robson, grocer, Edmore: "Good pa-

Buy flour manufactured by the Crescent Roller Mills. Every sack warranted. Voigt Milling Co.

Common, Diameter Common, Diameter Common, Diameter Mills. Every sack warranted. Voigt 8d and 9d adv. 8d and 5d adv. 4d and 5d adv. 2d advance.

WHOLESALE AND RETAIL

COAL and WOOD E. A. HAMILTON, Agt.,

101 Ottawa St., Ledyard Block. Telephone 909-1 R.

CASH SALE CHECKS.

BALANCES. BARROWS. Plow Sleigh Shoe...
Sleigh Shoe...
Cast Barrel Bolts.
Cast Barrel, brass knobs.
Cast Square Spring.
Cast Chain
Wrought Barrel, brass knob.
Wrought Square.

wrongs do not make one right. Because one man goes to extremes is no reason why another should go as far in the opposite direction.

Kalamazoo Inaugurating a B. M. A.

Kalamazoo Inaugurating a B. M. A.

From the Kalamazoo Telegraph.

The meeting of the business men held at the city hall Friday evening heard the reports of the committee which has been examining the question of organizing for the advance
This letter certainly will not lack in particulars and the condition of things outside the nor twelve eggs regulated by weight, so that those who might so desire could use it as a means to facilitate them in a more rapid and reliable handling of these goods, has excited great derision and the most bitter enmity from all the old dealers and received no encouragement from the younger ones, either.

This letter certainly will not lack in particulars and the condition of things outside a standard of ten or twelve eggs regulated by weight, so that those who might so decast Loose Pin, figured.

Cast Loose Pin, figured.

Ca the younger ones, either.

This letter certainly will not lack in particulars and the condition of things outlined should receive the condemnation of all fair-minded dealers.

The present rules for grading butter also belong to the same old and ancient order of intelligence. When the same old and ancient order of intelligence. When the same old and ancient order of intelligence of the same old and ancient order of intelligence.

Wrought Loose Pin, japanne tripped. Wrought Table.

Blind, Clark's.

Blind, Parker's.

Blind, Shepard's.

Socket Firmer.
Socket Framing
Socket Corner
Socket Slicks
Butchers' Tanged Firmer.
Barton's Socket E Barton's Socket Firmers...

Brass, Racking's....

DRILLS Morse's Bit Stock... Taper and Straight Shank... Morse's Taper Shank... ELBOWS.

Com. 4 piece, 6 in...

Heller's .... Heller's Horse Rasps.

Nos. 16 to 20, 22 and 24, 25 and 26, List 12 13 Discount, 60.

Maydole & Co.'s....

HOES.

KNOBS-NEW LIST.

MATTOCKS.

onlers
inc or tin, Chase's Patent
inc, with brass bottom...
rass or Copper......

bardware.

No. 27. 4 60
All sheets No. 18 and lighter, over 3 in wide not less than 2-10 extra.

Curry, Lawrence's... Hotchkiss ....

Clar's, small, \$18 00; large, \$28 00. Ives', 1, \$18 00; 2, \$24 00; 3, \$30 00. FILES—New List. American File Association List...

HOLLOW WARE.

Norwalk's ... Stanley Rule and Level Co.'s.

Planished, 14 oz cut to size... 14x52, 14x55, 14x60. Cold Rolled, 14x56 and 14x80. Cold Rolled, 14x48.

and longer
Screw Hook and Eye, ½ net
Screw Hook and Eye ½ net
Screw Hook and Eye ½ net
Screw Hook and Eye ½ net
Screw Hook and Eye, % net
Strap and T dis

In casks of 600 fbs, \$ fb..... In smaller quansities, \$ fb..... American, all kinds. dis Steel, all kinds. dis Steel, all kinds. dis Swedes, all kinds dis Gimp and Lace. dis Cigar Box Nails. dis Finishing Nails. dis Common and Patent Brads. dis Hungarian Nails and Miners' Tacks dis Trunk and Clout Nails. dis Trunk and Clout Nails. dis Leathered Carpet Tacks. dis Tinned Trunk and Clout Nails. dis Leathered Carpet Tacks.

No. 1, Refined. Market Half-and-half. Strictly Half-and-half.

TIN PLATES.

IC, 14x20, choice Charcoal Terne... IX, 14x20, choice Charcoal Terne... IX, 20x28, choice Charcoal Terne... IX, 20x28, choice Charcoal Terne... TRAPS.

 Steel, Game.
 60&1

 Oneida Community, Newhouse's.
 dis 3

 Oneida Community, Hawley & Norton's.
 60&1

 Hotchkiss'
 60&1

 S, P. & W. Mfg. Go.'s.
 60&1

 Mouse, choker.
 18c 2/2 doz

 Mouse, delusion
 \$150 2/2 doz

inned Broom.... ... \$ 15 8½ ..dis 50 .dis 40&10 Coppered Spring Steel....

WIRE GOODS. Gate Hooks and Eyes... Baxter's Adjustable, nickeled.

Coe's Genuine...dis 50 Coe's Ptent A gricultural, wrought, dis 75 Coe's Ptent, malleable...dis 75&10 MISCELLANEOUS. ...dis ..dis50&10&10 Forks, hoes, rakes an all steel goods...d Copper Bottoms...

The furniture factories here pay as follows for dry stock, measured merchantable, mill culls out;

Basswood, log-run. 13 00@15 00

Birch, log-run. 15 00@18 00

Birch, Nos. 1 and 2 @25 00

Black Ash, log-run. 14 00@16 50

Cherry log-run. 14 00@16 50 Cherry, log-run..... Cherry, Nos. 1 and 2...

Walnut, log-run.
Walnut, Nos. 1 and 2
Walnuts, culls.
Gwey Elm, log-run.
White Ash, log-run.
Whitewood, log-run.
White Oak, log-run.

Wm. Brummeler.

JOBBER IN TINWARE, GLASSWARE and NOTIONS.

TELEPHONE 640.

And Tinned.

Olivers.

PATENT FLANISAED IRON.

Wood's patent planished, Nos. 25 to 27 9 20

Broken packs %c % B extra.

BOPES.

We are making a Middlings Realizing the demand for, and knowing Purifier and Flour Dresser that the difficulty in obtaining a FIRST-CLASS will save you their cost at least FIVE-CENT CIGAR, we have concluded three times each year. to try and meet this demand with a new

They are guaranteed to do Cigar called more work in less space (with less power and less waste) than any other machines of their class.

Send for descriptive catalogue with testimonials.

Martin's Middlings Purifier, Co., GRAND RAPIDS, MICH.

MANUFACTURER OF Horse and Wagon Covers. Awnings and Tents, Flags and Banners, Oiled Clothing,

Feed Bags, Wide Ducks, etc.

Telephone 106.



JULIUS HOUSEMAN, Pres. A. B. WATSON, Treas.. S. F. ASPINWALL, See CASH CAPITAL, \$200,000.

LUCIUS C. WEST,

Attorney at Patent Law and Solicitor of American and Foreign patents.

105 E. Main St., Kalamazoo, Mich., U. S. A. Branch of fice, London, Eng. Practice in U. S. Courts. Circulars WARRENS STAYS

68 Monroe Street. Grand Rapids.

GRAND RAPIDS. No Goods Sold at Retail. - Telephone 679,

NOS. 122 and 124 LOUIS STREET, GRAND RAPIDS, MICHIGAN. WE CARRY A STOCK OF CAKE TALLOW FOR MILL USE. 79 Spring St., - Grand Rapids.

THIS PAINT is composed of NATURAL MINERAL and HYDRAULIC CEMENT, and will out wear other pigments. It will cement up the cracks, fill up the pores of the wood and make a hard and serviceable covering. FLOORS are necessarily washed frequently, this paint will harden almost to stone under the influence of water by reason of the cement. The success of OUR FLOOR PAINT is the result of a series of practical experiments extending over several years, with the view of filling the demand for a Paint adapted to floors and such places as are often scrubbed with soap.

Senour Manufacturing Co.,

· For Sale at Factory Prices by—Hazeltine & Perkins Drug Co., Grand Rapids; James E. Davis & Co., Detroit; West & Truax, Toled . L. Boyce & Co., Port Huron; Fred Brundage & Co., Muskegon; Harvey & Heystek, Grand Rapids; G. W. Bruske, East Saginaw,

2520 and 2522 QUARRY ST.

ACME WHITE LEAD & COLOR WORKS

Dry Color Makers, Paint and Varnish Manufacturers CUT THIS ADVERTISEMENT OUT AND TAKE IT TO YOUR DEALER, IT WHIL SECURE YOU A PRIZE.

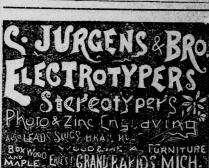
clear Havana filler, with a spotted Sumatra

Wrapper, and entirely free from any arti ficial flavor or adulterations. It will be sold on its merits. Sample or-

ders filled on 60 days approval. Price \$35 per 1,000 in any quantities. Express prepaid on orders of 500 and more. Handsome advertising matter goes with first order. Secure this Cigar and increase your Cigar Trade. It is sure to do it.

GEO. T. WARREN & CO., Flint. Mich.







House and Store Shades Made to Order.

A special meeting of the Muskegon Business Men's Association was held in the council chamber on the evening of the 24th, President Farge in the chair.

The business transacted was largely of an informal character, and, while it showed that end the committees appointed at the last meeting are earnestly at work, but little definite programs are earnestly at work, but little definite programs was shown, owing to the fact that the committees are waiting for answers to correspondence and circulars sent out and for concert of action with the Board of Trade, which was to hold a meeting on the day following.

The double of the Muskegon Business Gazette.

A special meeting of the Muskegon Business Men's Association and the last meeting of the Business transacted was largely of an informal character, and, while it showed that the last meeting are earnestly at work, but little definite programs are e

RAGS, RUBBERS, BONES & METALS PERKINS & HESS Hides, Furs, Wool & Tallow,

### he Michigan Tradesman.

HOW HE DID IT.

him anything. He had goods enough to easy. I was scared to think a common, ev-

the bald-headed man pulled out his silbacco box, took a liberal chew and hed. The man who had specs on sighed

"I never have dull trade."

The bald-headed man turned around in is seat and stared, and the man with specs ned his mouth as if to speak and sed it again. The speaker was a sharpking, nattily-dressed young man, and ore the evidences of prosperity.

"New man?" queried the bald-headed

"Old liar?" asked Specs.

"Nop," answered the successful one, "but never miss a man and I have a hard line to sell, too. I am in the cheap jewelry line. Plated stuff, you know."

"Say, I'll bet you an even hundred that you can't sell every man you call on," said the bald-headed man, "and I'll pay your expenses if you come with us; if you miss one man in the week we are together, you pay me one hundred dollars and pay your own and my expenses. If you sell every man you call on, I pay you a hundred dol-

lars and your expenses."
"Put up," laconically said the young man. The fat man was awakened, solemnly booked the wager, pocketed the stakes and at Bangor the test began. Accompanied by one or another of the trio, the young fellow called on the jewelry trade at Bangor, Hartford, Coloma and Benton Harbor, and in every instance, no matter whether the buyer said he had plenty of goods, or did not handle that class of goods; no matter what excuse he gave—in the end he always bought. The salesman's method was always the same. Whether the buyer was a known crank, crabbed and cross-grained, or jovial and easy, he looked him in the eye and told him he would buy, and he did.

By the time Benton Harbor was finished, the bald-headed man was blue. It seemed the more goods the young man sold, the less our friends could sell, and he and the fat man, aided by the man with the specs, had exhausted every known theory under the sun for an explanation of the young man's method. It was absolutely wonderful. In one place he had called, the buyer had just received some goods in his line and was unpacking them. He was an old man, bald, whiskers but no mustache, and was classed as a "holy terror" by the boys on the road—one of those people who are continually finding fault, and who run everybody's goods down-who buy cheaper than their neighbors, but are continually getting "bit." Well-"Champ" was the young fellow's name—Champ. was steered against him the fat man, as a sort of "hope at last" scheme, and when Champ. presented his card, the old fellow fairly bellowed.

ur house, sir! They can't sell me any goods! They are robbers, sir! Robbers! Have no time to waste on you! Good-morning-good-morning."

The fat man chuckled, the bald-headed man already began to plan what he would buy with the hundred dollars, and Champ.? -Champ walked up to the old man, placed a hand on his shoulder and, looking him square in the eye, said:

"Tut, tut, don't get mad. The house meant well. You do need some goods and you will buy!"

The bald-headed man moved for the door, expecting every second to see Champ. fired out bodily. But he was not expelled. The old man bought, just as the others had, and with only one more town between the baldheaded man and the loss of a hundred dollars, the four took the street car for St. Jo-

They called on the first jewelry store and the buyer was East. At the second—and last-Champ presented his card to a dapper young lad behind the counter and was in formed that a tall, dark-complexioned man in the rear of the store was the buyer. Champ moved on the enemy and the follow-

Good morning, sir. The buyer?"

"Yes, sir," sharp and short. "My card, sir," light and alry.

"Um-yes-don't need anything in your line," moving away from him.

Champ, came his old game, put a hand on the buyer's shoulder, half turned the man ound and, looking him straight in the eye, said, confidently, "Oh, yes, you do. You

"D-n your impudence! Take your ds off me, will you, and get out of here,

zed at the man and the man head tremblingly to his forehead, gazed antly about him and staggered out. doors be fell, rather than sat, a box and, placing his head in his selltated deeply. The bald-headed length elated over his lack, sympa-

Champ. did a sort of impromptu break-down and walk-around and wound up by throwing his arms about the fat man's neck, much to the edification of several boys who

"Saved! Saved!" shouted he. "I thought lat Me, too. Seems as if everybody was of goods. One customer told me to-day was broken by a non-professional! I, too, least, at I should go through his stock and if 1 am a mesmerist! That's why I always sell sything in my line he needed, to send goods! You can have your hundred dolumed if I had gall enough to send lars! I am only too happy to be let off so eryday buyer could withstand me."

CHAPTER & OF LOCKARS

Wernesyille, Berks Co., Pennsylvania.



If you want to put in a stock of Fish-ng Tackle and wish first-class goods and bottom prices, get our prices before you buy, as we have the largest and best stock in the State.

L. S. HILL & CO.

GRAND RAPIDS. - MICH.

Lorillard's New "Smoking or Chewing"

## TS per POUND.

Mildest, Smoothest Smoke Ever Offered for Less than 30 Cents per Pound.

CIGAR

BIG RAPIDS.

MICH

HESTER & FOX.

SAW AND CRIST MILL MACHINERY



Planers, Matchers, Moulders and all kinds of Wood-Working Machinery, Saws, Belting and Oils.

And Dodge's Patent Wood Split Pulley. Large stock kept on hand. Send for Sample Pulley and become convinced of their superiority. 44, 46 and 48 So. Division St., GRAND RAPIDS, MICH.

C. N. RAPP.

GEO. E. HOWES. GEO. E. HOWES & CO.,

Apples, Potatoes 2 Onions. SPECIALTIES:

Oranges, Lemons, Bananas. 3 Ionia St., CRAND RAPIDS, MICH.



If so, send for Catalogue and Price-List to 63 and 65 Canal St. HEYMAN & CO., Grand Rapids.



RETAIL GROCERS

Who wish to serve their Customers with GOOD COFFEE would do well to avoid Brands that require the support of Gift Schemes, Prize Prom-ises or Lottery Inducements.

"NO MORE SCHEMES." Red Star Baking Powder

> SOLD AT ACTUAL VALUE - - Retail 5 cents

1/4 lb Cans 45 per dozen; - - -- - - Retail 10 cents 1/2 lb Cans 85 per dozen; 1 lb Cans 1.50 per dozen; - - -

QUALITY GUARANTEED,

38 and 40 Louis Street,

GRAND RAPIDS, - MICHIGAN.

Very Attractive. Full Weight, Full Strength. Order a Sam

PUTNAM & BROOKS,

WHOLESALE MANUFACTURERS OF

CANDY

Oranges, Lemons, BANANAS, NUTS,

Dates, Figs, Citrons, Prunells, Rtc.

PRICES QUOTED AND CORRESPONDENCE SOLICITE

13, 15, 17 South Ionia Street, GRAND RAPIDS. 13, 15, 17 Railroad Place

JOBBERS IN

Hosiery, Carpets, Etc.

And Heavy Jobbers In

JEWETT'S BIRD CAGES.

BIRD CAGES!

Foster, Stevens & Co.,

10 and 12 Monroe St., 33, 35, 37, 39 and 41 Louis St.,

GRAND RAPIDS,

MICH.

RINDGE, BERTSCH & CO.,

AGENTS FOR THE

BOSTON RUBBER SHOE CO.

GOODS, 14 and 16 Pearl Street, - Grand Rapids, Mich. AMOS S. MUSSELMAN & GO.,

Wholesale Grocers,

6 and 8 Monroe St., Grand Rapids. 21 & 23 SOUTH IONIA ST., -

GRAND RAPIDS, MICH.



VOOLSON SPICE CO

Increase Your SALES AND PROFITS BY HANDLING LION COFFEE.

IT GIVES ABSOLUTE SATISFACTION

To Consumers, and is, Consequently, a Quick and Easy Seller,

Lion Coffee has more actual Merit than any Roasted Coffee sold at the price either in Packages or in Bulk and storekeepers all over the State of Michigan and elsewhere who are not already handling Lion are urged to give it a trial. We cheerfully all over the State of Michigan and elsewhere who are not already handling Lion are urged to give it a trial. We cheerfully all over the State of Michigan and elsewhere who are not already handling Lion are urged to give it a trial. We cheerfully answer all communications regarding prices, etc. Convenient shipping depots established at all prominent cities, securing answer all communications regarding prices, etc. Convenient shipping depots established at all prominent cities, securing answer all communications regarding prices, etc. Manufactured by the Woolson Spice Co., Toledo, Ohio.

L Wallynd Inter Rasident Agent

Grand Rapids, Mich.

#### The Michigan Tradesman.

WEDNEEDAY, MAY 2, 1888

LEISURE HOUR JOTTINGS.

BY A COUNTRY MERCHANT. Our great quadriennial political scramble has now fairly begun, and, as a matter of curiosity, it would be interesting to know how many patriots have their ears to the ind, anxiously listening for a call from their country, and how many "dark horses" are being privately groomed for the race. You and I, at this period, are taking very little interest in the preliminary proceedings; in fact, we are promising ourselves that our sole connection with the affair will be the usual performance of our duties as citizens on the day that we are called upon to act with the multitudinous judges of the contest. We look back through the many years to the times when our enthusiasm was in a state of unceasing effervescence for weeks and months; to the sleepless nights and anxious days that we have de of himself in that manner!" voted to our favorite's cause; to the dollars that vanished through our infatuation; that my companion, at a former period of to our intolerance and disrespect for the his life, had been a law student in the or right of opinion among our friends and fice of a man who afterward became Presi acquaintances, and to the barren results, so dent of the United States. After relating and we solemnly assure ourselves that if enthusiasm must bubble and sleep be disturbed and money squandered and personal

But, haven't we made ourselves the same And are we not liable to fall victims to our old disease during this coming epidemic of paid my expenses and sometimes he didn't. political insanity? It is barely possible I wasn't very flush in those days, and a that we may, for once, escape, but, if I see good share of my little savings and the you tramping around in the mud this sum- most of the time I ought to have spent in mer or fall, with a smoking and loud-smelling tin lamp on a pole, and am disgusted he was finally nominated and elected I thereat, and your indignation and contempt | never doubted for a moment but that I had are aroused by my trying to rupture my made a big investment of both. bronchial tubes over the encouraging re-

gent citizen to take more than a passing interest in our great political struggles, but if he can, in some manner, divert himself of message. It was eight or ten days before his blind allegiance to party, he is much I finally succeeded in obtaining an interbetter qualified to act and vote intelligently.

And, even if he can do this, it will be well hands with me coolly and carelessly, intitotal violation of principles and pledges by the individuals whom he has conscientiously supported. After we have had a number of years' experience in emotional politics, we can safely class ourselves among the narrow-guage voters if the Shibboleth of the politician continues to retain its oldtime effect in arousing and arming us to assist in fighting his battles.

But if you are socially and convivially inclined and have in your make-up the latent elements of man-worship, biennial and quadriennial political scrambles have some very pleasant and fascinating features. When you look back over past campaigns, you can harhly realize that you, plain John Smith, have hobnobbed over the counter of the hotel bar room with the renowned Congressman Boodle and that he then and there familiarly called you "Smith" and took no umbrage when you flipped one of your pot, too numerous—dollars on the marble and remarked:

"Fill 'em up agin, boys! Boodle for ever! 'Rah for my fren' Boodle!"

And it seems almost like a dream when you reflect that about a couple of weeks before Gov. Bum was elected he sat in your very modest place of business from the time he finished his speech until the midnight train was due and that he made quite an aching void in your box of \$75 cigars and asked if you thought you could find a bottle of genuine French brandy in your little town -which you did, at an outlay of a couple of dollars or so.

It seems almost like a dream, but a couple of subsequent incidents connected with these distinguished gentlemen are vivid and GRAHAM ROYS, - Grand Rapids, Mich real-I allude to the time that you visited Congressman Boodle, at his residence, to talk over a little matter connected with a post-office, and how Boodle refused to acknowledge any former acquaintance and listened coldly and inattentively to your remarks and, finally, sarcastically observed that, as he'd already promised his influence in the matter to another party, he'd try and get you appointed Minister to the Court of St. James. And the other instance occurred, you remember, at the time when you found it convenient to return the Governor's social and pleasant visit. For the first (and only) time in your life you procured some visiting cards, and on the back of one you carefully penciled a brief reminder of the executive's sojourn with you on that rable evening and sent it up to his office. While waiting for the messenger's return, you undoubtedly indulged in visions of a cordial and effusive greeting—you uldn't have been surprised to have seen om and to have heard him whisper an order for a basket of champagne and a box of the best Havanas obtainable. But what

of the best Havanas obtainable. But what did hedo, John? He merely sent down a-verbal message, which the bearer translated something as follows: "Governor Bum presents his compil-ments. Says he's too busy to see people the haven't any Important business with

with a very treacherons memory or is strongly tinctured with ingratitude. He

tion, but he prefers to have you worship a distance. While he is campaigning he nay single you out at the rear end of a undred foot hall and overpower you with ecstacy and inflate you with pride by referring to you as "my friend Smith, and your exemplary and honored townsmen, gentlemen and ladies!" But, ten to one, John, three months afterward he wouldn't

mania for the "straw" business went through the car to canvass its pelitical complexion. After his exit, a gentleman who occupied the seat with me observed:

"By the time that young fellow ha stored up a quarter of my political exper ience he will probably quit making an as

In a conversation that followed, I learned far as our personal interests were concerned, various anecdotes of his distinguished principal, he continued:

"I seriously doubt whether I ever learned much law of my instructor, but I did learn rights invaded in the coming race, it shall a great deal about politics. He was a very ambitious man and was always 'laying ropes' for the dignity which he eventually promises in the past—and broken them? attained, and a good share of my time was employed in assisting him. Sometimes he

"After he was inaugurated, I deliberated marks of some of the jockeys of the race, a few days over what position I would acdon't let us indulge in any mutual recrim- cept and then went to Washington and called at the White House. The President was holding a cabinet meeting and could It is natural and proper for every intellisee no outsiders that day. The next day message. It was eight or ten days before mated that he had but a few moments of liesure, frowned a little when I spoke of an appointment but finally promised to 'do something' for me; but that promise was all I ever received for the time and money spent in his service. I hung around until my cash and credit were completely exhausted. I couldn't obtain another interview and my letters were never answered and my poor old father finally had to mortgage his little homestead before I could get my clothes from the pawnbroker, and pur-

Valley City Show Case Factory,

Prescription Cases, My Prices are Lower than any of My Comitors. Send for Catalogues.

21 Scribner Street, Grand Rapids. TELEPHONE 374.

STEAM LAUNDRY,

43 and 45 Kent Street, STANLEY N. ALLEN, Proprietor. WE DO ONLY FIRST CLASS WORK AND

USE NO CHEMICALS.

HIPS

#### PRIMITE TRANSPORT

Grand Rapids & Indiana

Muskegon, Grand Rapids & Indiana.

-00	이번 가는 얼마나 없었다. 아이들 보다는 것이 없는 것이 없었다. 전에 가장 아이들에 가장 없는 것이 없는 것이 없는 것이 없다. 그렇게 되었다. 그런 것이 없는 것이다.
0	Michigan Central.
	Grand Rapids Division.
	DEPART.
8	Detroit Express
	Day Express 1.10 p ii
	*Atlantic Express10:10 p n
10	Mixed 6:50 a n
S	ARRIVE.
	*Pacific Express 6:00 a n
	Mail 3:00 p n
d	Grand Rapids Express
363	Mixed 5:30 p n
f	*Daily. All other daily except Sunday. Sleeping car
	run on Atlantic and Pacific Express trains to and from
	Detroit. Parlor cars run on Day Express and Grand
2	Rapids Express to and from Detroit. Direct connections made at Detroit with all through trains East over
-3	tions made at Detroit with all through trains East over
503	M. C. R. R., (Canada Southern Div.)

	Kalamazo	o Divisio	n.	
Leave				rrive.
Ex. & Mai	l. N. Y. Mail.	N.	Y. Mail.	
4:35 p m	7:45 a m Grand		45 a m	6:35 I
5:55 p m	9:02 a m Allega	ın 8:	28 a m	5:18 8
6:55 p m	10:06 a m Kalan	1azoo 7:	30 a m	4:20 I
8:30 p m	11:35 a.m., White	Pigeon. 5:	55 a m	2,40 I
2:30 a m	5:05 p m Toledo			10:00 a
8:30 a m	9:40 p mClevel	and 6:	40 p m	5:55 8
2:50 p m	3:30 a m. Buffal	0 11:	55 a.m	11:40 T
5:40 a m	7:10 p m. Chica	20 11:		8:50 a
0:40 a m	reight leaves Gra	nd Danide	t 1 -10 m	
A local i	reight leaves Gla	nu reaprus	All two	ing do
ing passer	ngers as far as Ka	Hamazoo.	All tra	шь ча

Detroit, Grand Haven & Milwaukee.

	Arrives.	Leaves
*Night Express	9:30 p m	10:55 p m
†Throngh Mail	.10:30 a m	10:30 a m
†Evening Express	3:25 p m	3:50 p m
†Detroit Express		
†Mixed, with corch		11:00 a m
GOING WEST		
†Morning Express	1:05 p m	1:10 p m
†Through Mail	5:00 p m	5:10 p m
*Grand Rapids Express		
*Night Express	5:25 a m	5:40 a m
†Mixed		7:45 a m
+Daily, Sundays excepted, *Da	ily.	
Passengers taking the 6:50 a n	Express 1	nake close
connections at Owosso for Lansi	ng, and at	Detroit for
New York, arriving there at 10:	10 a m the	following
morning. The Night Express ha	s a Wagne	r Sleeping
car. JAS. CAMPBELL, Ci	ty Passeng	er Agent.
GEO. B. REEVE. Traffic Manager		



Importers,

Jobbers and Retailers of

Stationery & Sundries,

32	1 TOBOAT 1 TOOL
	Stove, No. 4 and Nut\$8.00 per to Egg and Grate\$7.75 per to
D	We are agents for Brazil Block Coal. The Dest and cheapest steam coal in the market.

Grand Rapids Ice & Coal Co.,

SUPERIOR, TRUE BLUE, PHŒNIX,

MICHIGAN. CZAR, MASCOTTE, CAMEO, WABASH,

AND OTHERS, W. G. HAWKINS, Lock Box 173, - GRAND RAPIDS.

Good Work, Guaranteed for Five Years, at Fair Prices.

Grand Rapids.

Maca

# BULKLEY, LEMON & HOOPS,

Wholesale Grocers.

IMPORTERS OF

# Teas, Lemons and Foreign Fruits.

SOLE AGENTS FOR

"Acme" Herkimer Co. Cheese, Lautz Bros. Soaps and Niagara Starch.

Send for Cigar Catalogue and ask for Special Inside Prices on anything in our line.

## MANUFACTURERS!

Contemplating a Change or Seeking a Location

#### YOURSELVES INFORM

Regarding the prospects, opportunities and advantageous

# GLADSTONE, MICHIGAN,

As a site for a manufacturing town.

#### FREE SITES

Will be given you, whether you be of large or small capacity. As you are doubtless aware, GLADSTONE is the Lake Shipping Port for the Great "Soo" Railway and feeders, and situated as it is on the Little Bay Du Noquette, the finest har-bor of deep water on Lake Michigan, offers unparalleled in-ducements for all kinds of IRON and WOODWORKING in-

For particulars, opportunities for business, plats and maps,

## W. McKINNEY.

Agent Sault Ste. Marie Land and Improvement Co.,

GLADSTONE, MICH.

### BUNTING & DAVIS, Merchants. Commission

Specialties: Apples and Potatoes in Car Lots.

20 and 22 OTTAWA ST., GRAND RAPIDS, MICH.



## REEDER, PALMER & CO.

Wholesale Boots and Shoes. STATE AGENTS FOR LYCOMING RUBBER CO., 24 Pearl St., Crand Rapids, Mich., TELEPHONE

# The Standard of Excellence KINGSFORD'S



#### STARCH.

Kingsford's Oswego CORN STARCH for Puddings. Custards, Blanc-Mange, etc.

THE PERFECTION OF QUALITY.

#### WILL PLEASE YOU EVERY TIME!

ALWAYS ASK YOUR GROCER FOR THESE GOODS.

# W. STEELE PACKING & PROVISION CO., Grand Rapids, Mich.

WHOLESALE DEALERS IN

Fresh and Salt Beef, Fresh and Salt Pork,

Pork Loins, Dry Salt Pork, Hams, Shoulders,

Bacon, Boneless Ham, Sausage of all Kinds, Dried Beef for Slicing.

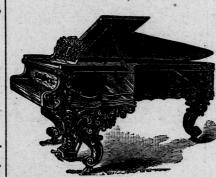
LARD, Strictly Pure and Warranted, in tierces, barrels, one-half barrels, 50 pound cans, 20 pound cans, 3, 5 and 10 pound pails.

Pickled Pigs' Feet, Tripe, Etc.

Our prices for first-class goods are very low and all goods are warranted first-class

When in Grand Rapids give us a call and look over our establishment. Write us for prices.

Grand, Square and Upright Pianos.



The Weber Piano is recognized bego controversy as the Standard for excelle in every particular. It is renowned for its sympathetic, pure and rich tone combined with greatest power. The most eminen artists and musicians, as well as the musical public and the press, unite in the ver-

### Weber Stands Unrivaled

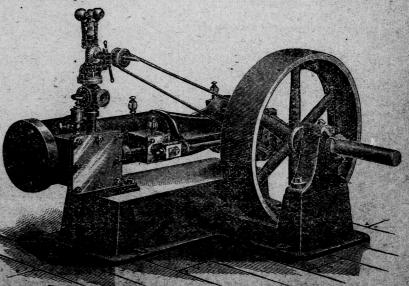
Weber Pianos, Fischer Pianos, Smith Pianos, A. B. Chase Organs, Estey Organs,

Hillstrom Organs, JULIUS A. J. FRIEDRICH,

30 and 32 Canal St., Grand Rapids, Mich.

## W. C. DENISON.

Stationary and Portable Engines and Boilers,



al, Hoisting and Marine Engines. Steam Pumps, Blowers and Ka-SAW MILLS, any Size or Capacity Wanted.

GRAND RAPIDS, MICH.

#### Groceries.

DEDUCTIONS.

ome men are just as full of thought As an erg is full of meat; e, rotten as the fall pick bought, hich is egg and which is chicken. nickory nut is hard to crack-

That makes the meat the better;
A pure girl is hard to wed— The truer when you get her: And hardly pays to keep. From these deductions, I opine,

There must be some deception Requiring greatest care when we Would make a wise selection; And when we have one true and right Maintain it withour every might. M. J. WRISLEY.

The Grocery Market.

gar is without material change, except that yellows are scarce and hard to get. The price of yellows is higher in proportion than hard sugars. Sugar syrups are tending higher. The corn syrup manufacturers held a meeting at Buffalo last week for the purpose of forming a trust. The coffee market is fairly strong, but all advices from Brazil indicate an immense crop this seas on, so that lower prices may be looked for by fall. The pickle manufacturers have advanced prices about 50 cents per barrel. New cheese is beginning to come in quite freely, the first shipments selling at 12@ 121/4c. The woodenware pool has advanced the price on tobs, so that jobbers will now sell at \$4.75, \$5.75 and \$6.75 per dozen. Pails were also slightly advanced, but not quotably so. Other articles in the grocery line are nominal, there being an entire lack of speculative tendency.

Oranges are steady in price and quality fine. Lemons are in good supply and prices are easy. Bananas are in better supply and prices reasonable. Pineapples are cheap for this season and the quality is good.

Two or three months ago, it looked as if the cheese makers would begin the season with full stocks of old cheese at nearly all the principal markets, which would necessarily keep the price of the new product very low. With a few unimportant exceptions, the conditions are exactly reversed. As a well-known dairy authority expresses it, the exporters are "cleaning out the stock of old cheese at the great central markets and the dreaded surplus of two months ago has largely gone down Johnny Bull's throat.'

Eggs by Weight.

Isn't it strange that we buy and sell eggs by number instead of by weight? Number does not show their value; weight does. Some eggs weigh twice as much as others What justice or business sagacity is there in paying the same price for one as for the other? Is not the farmer who sells a large egg for the same price that his neighbor sells a small one, cheated? And is not the burner of the small one sheated? Inst. buyer of the small one cheated? Just as well might butter be sold by rolls, the small roll bringing as much as the large one. We do not buy or sell butter by the number of pieces, or cheese by number; nor should we sell eggs by number.

If eggs were bought and sold by weight, he value of certain breeds of fowls would be changed. Now the breed that furnishes the greatest number of eggs is the most profitable; then it would be the breed that furnished the greatest weight. Some breeds are remarkable for the smallness of their eggs; such breeds would suffer in popularwhile the fowls that lay large eggs uld gain. This would work only justice, wever, to the fowls, as it would to their ewners and consumers. Clearly, eggs should be sold by weight. Then why does not every on insist upon it?

This Year's Picnic.

The members of the Grand Rapids Mer cantile Association are already beginning to discuss the date of holding their second an nual picnic. It is essential that the day of the event should be warmer than it was iast year, and yet it is not desirable to put it so late that it will come into the berry season. Instead of making it a basket picnic, as it was last year, it is designed to offer each jobbing house an opportunity to contribute some article of food, drink or smoke, place the whole contribution in the hands of a competent caterer and serve lunches free to all members of the Associa tion, clerks and invited guests. It is thought that every member of the Association will 71 Canal St., GRAND RAPIDS. agree to close his doors for a half day, the same as was the case last year. A large prizes in each case being articles of considerable value.

After the Sugar Trust.

A New York dispatch of April 20 places Tammany Hall in a new role, as follows:
Thomas C. T. Crain has been sent to Albany by Tammany Hall to present to Attorney-General Tabor two petitions signed by Richard Croker, Hugh J. Grant, Bernard R. Martin, Thomas F. Gilroy and General John Cochrane, asking him to institute proceedings against the gigantic Sugar Trust. Mr. Crain urged the prosecution of that monopoly under existing laws on the ground that it restrained trade. The Attorney-General has directed that a hearing be had upon the complaint. Mr. Crain, who, with Gen. Roger A. Pryor and Thomas E. Deyo, will argue the matter in behalf of Tammany, says the so-called "Sugar Refineries Company" has been first selected for prosecution as being the largest of the trusts. "We believe also," he said, "that we have a clearer case against this monopoly than against my other. We can prove that it is illegally materising corporate powers in violation of the control A New York dispatch of April 20 places corporate powers in violation code."

terioration of Chinese Tea.

Springs N W Wiley, White Cloud Geo H Remington, Bango H W Rodenbaugh Beed

tion
Al Wiggins, with J F Ba
rows, Lawrence
s-Edward Burns, Gd Haven
D S Moore, Greenville
C V Hane, Remus
Geo Tomsett, Edgerton

A Rattled Grocery Clerk.

An amusing incident happened in a gro-cery here recently. A lady ordered some coffee to be sent to a certain place at 2 o'clock, sharp. The young man to whom the order was given forgot about it until after 3, and then remembered it suddenly amid pangs of remorse. Hastily weighing out the coffee, he placed it in the mill and began to grind furiously, talking all the time to a person standing near. Finishing with a sigh of relief, he reached for a bag. Stooping down, he discovered that he had ground the coffee all out on the floor.

Hay on the Boom.

The remarkable scarcity of hay is almost without a precedent in this locality. No. 1 has jumped up \$4 a ton during the past week, being now quotable at \$20 per ton. The leading dealers assert that the price will go to \$30 per ton before new hay comes into market.

Gripsack Brigade. E. C. Whitney is on the road for C. Ains

worth again this spring. L. M. Mills spent Sunday with his brother, W. J. Mills, the Blanchard druggist.

The Saugatuck Commercial thus depicts the activity in shipbuilding circles at that place: Six steamboats of various sizes are in process of construction at the different shipyards of this place. This gives employment to a great many mechanics and furnishes a market for a quantity of timber.

Merchants should remember that the cele brated "Crescent," "White Rose" and "Royal Patent" brands of flour are manufactured and sold only by the Voigt Mill ing Co.

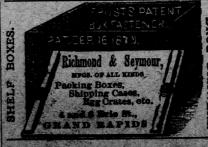
EGGS!

# EGGS

We want your Eggs. All you have. Send them to us and we will pay you full market price for them and charge you no commission.

## Lamoreaux & Johnston,

mber of games will be arranged, the MAGIC COFFEE ROASTER The most practical hand Roaster in the world. Thousands in use-giving satisfaction. They are simple durable and economical. No grocer should be without one. Roasts coffee and pea-nuts to perfection. Robt. S. West, 150 Long St., Cleveland, Ohio



WHO DESAMO PRICID CURRENCE

Peas, Green.
Peas, Split.
Sago, German.
Tapicca, fl'k or p'rl.
Wheat, cracked
Vermicelli, import. 10
"domestic."

Richardson's No. 9 sq......1 50 Richardson's No. 7½, rnd..1 00 Richardson's No. 7 rnd..1 50

MOLASSES.

OIL.

OATMEAL

OATS-ROLLED.

PICKLES.

SALERATUS.

60 Pocket, F F D....

" shot.

SPICES-GROUND-IN BULK.

Mace Batavia 8
Mustard, English 22
Mustard, English 22
Mutmegs, No. 2 6
Pepper, Singapore black 22
White 3

Cayenne. 25
Absolute Pepper, doz. 34
Cinnamon 84
Alispice 60
Cloves 11
Ginger 78
Mustard 24

Extra C.

white ...

.17@18

Woodbine, 300...

The quotations given below are somptly and buy in full packages:

Victorian, 1 b (tall,) 2 doz. Diamond, "bulk.".... Red Star ¼ b cans 12 doz. olute, ½ fb cans, 50 case.....Telfer's ½ 16 cans, 3 doz in FLAVORING EXTRACTS 1 2 55 Jennings' Lemon. Vanilla. D. C., 2 oz. \$\mathbf{y}\$ doz 90 1 35 1 50 "4 oz. 14 0 2 50 6 45 "6 oz 2 25 3 75 Telfer's 1 b cans, 1 doz in 

18, 1 " " 1 60 Pints r'nd.. No. 1 Carpet ..... Parlor Gem ..... Common Whisk ... Fancy Whisk ...

CHOCOLATE. COCOANUT s and 1/8. Maltby's

Manhattan, pails. COFFEE-GREEN OG Java.

Michigan Test..... Half barrels.... ing and 15 per cent. for shrink age. COFFEES-PACKAGE. 30 lbs 60 lbs 100 lb

Magnolia.... Acme.....19 German German, bins. Arbuckle's Ariosa " Avorica McLaughlin's XXXX

CRACKERS. Seymour Butter... Butter.... Family Butter... Soda Fancy... S. Oyster....

Fancy Oyster Canned Fish.
Clams, 1 b, Little Neck...
Clam Chowder, 3 b...
Cove Oysters, 1 b stand.
Cove Oysters, 2 b stand. 

SOAP.
Dingman, 100 bara...
Don't Anti-Washboard.
Jaxon...
Queen Anne...
German Family.

SPICES—WHOLE. SPICES—WHOLE.
Allspice.
Cassia, China in mats.
Batavia in bund.
Saigon in rolls.
Cloves, Amboyna.
Zanzibar.
Mace Batavia.
Nutmegs, fancy.
No. 1.
No. 2.
Penper, Singapore, plack SPICES—GROUND—IN
Allspice...
Caseia, Batavia...
" and Saig
" Saigon...
Cloves, Amboyna...
" Zanzibar...
Ginger, African...
" Cochin...
" Jamaica...
Mace Batavia...

es, pie......1 60@1 65

ids Packing & Provision Co

20 fbs..... 16 fbs..... 12 to 14 fbs.

DRY SALT MEATS.

LARD IN TIN PAILS.

" "Kan City pkd....... " 1/2 bbl.

 Pork Sausage
 7

 Ham Sausage
 11

 Tongue Sausage
 9

 Frankfort Sausage
 8

Extra Mess, warranted 200 bs.

Extra Mess, warranted 200 bs.

Extra Mess, Chicago Packing...

"Kansas City Packing...

Perkins & Hess pay as follows:

.... 6 @ 8

" Cross......

PRODUCE MARKET.

Hay—Baled is scarce at \$20 for No. 1 and \$15 for No. 2.

Lettuce—12@15c per lb.

Maple Sugar - New crop, 16c per lb.
Onions—Home grown, \$1.49 per bu. Bermudas are held at \$5 per bu. box.
Peas—Green, \$2.50 per 3 peck box.
Pop Corn—2½c \$2 b.
Potatoes—Home grown are in strong demand, readily commanding \$1@\$1.05 per bu.
Radishes—25c per doz.
Seeds—Clover, \$4.25 for medium or mammoth. Timothy, \$2.85 for prime.
Spinach—\$1.25 per bu.
Strawberries—Southern, 25c per qt.
String Beans—\$2.50 per bu.
Turnips—20@25c per bu.
GRAINS AND MULLING PRODUCTS.

GRAINS AND MILLING PRODUCTS.

CONNECTICUT

Rubbers.

WALES.

#URS.
No. 1 No. 2 No. 3 No. 4

... 15 00 7 00 4 00 50

... 6 00 4 00 2 00 25

... 75 20

... 50 20 5

... 15 10 5

1 00 60 30 10

logna, straight...

In half barrels.

TOBACCOS-PLUG. TOBACCOS-FINE CUT

No. 4 Tapel...2 To No. 8 panel...2 To No. 10 " ... 4 50 6 50 1/2 pint, r'nd... 4 50 7 50 1 " ... 9 00 15 00 1 Lemon. Vanilla. Japan fair to good. Japan fine.....

per gross. h 2 oz. 7 20 9 60 3 oz. 9 00 12 00 4 oz. 12 00 15 00 6 oz. 18 00 24 00 Congo..... 30 gr. 40 gr. 50 gr.
8½ 10½ 12
Above are the prices fixed by the pool. Manufacturers outside the pool usually sell 5 gr. stronger goods at sar

MISCELLANEOUS. Bath Brick imported .....90 Burners, No. 0...... Lynx. Mink, Large Dark... "Small Pale...

Camphor, oz., 2 lb boxes Extract Coffee, V. C.... Felix. do Felix . . . 1 1 Fire Crackers, per box . . 1 2 Gum, Rubber 100 lumps . . 25 Gum, Rubber 200 lumps . . 35 Jelly, in 30 D pails... 5 @ 514

Skunk. 75 50
Wolf. 3 00 1 00 50 25
10 per cent. may be added to above prices.
Deer Skins, dry, Red Coats, per lb.
Blue "Short Grey,"
Long "Long "Short Grey." CANDY, FRUITS and NUTS. Putnam & Brooks quote as follows: Sheep pelts, short shearing.... Sheep pelts, old wool estimated. Tallow... Standard. 25 b boxes. Tallow. Grease butter. Ginseng, good. Twist, do Cut Loaf do

MIXED. MIXED.

Royal, 25 B pails. 84@

Royal, 200 B bbls.

Extra, 25 B pails.

Extra, 200 B bbls.

French Cream, 25 B pails.

Cut loaf, 25 B cases.

Broken, 25 b pails.

Breken, 200 B bbls. FANCY-IN 5 D BOXES.

Lemon Drops...
Sour Drops...
Peppermint Drops...
Chocolate Drops...
H M Chocolate Drops.
Gum Drops...
Licorice Drops.
A B Licorice Drops. ozenges, plain..... ozenges, printed..

Lozenges, prin Lozenges, prin Imperials .... Mottoes ..... Cream Bar .... Molasses Bar ... Hand Made Creams.
Plain Creams.
Decorated Creams.
String Rock.
Burnt Almonds.

FANCY-IN BULK

FANCY—IN BULK.

Lozenges, plain in pails... 12
Lozenges, plain in bbls... 11
Lozenges, printed in pails. 12½
Lozenges, printed in pails. 12½
Lozenges, printed in bbls. 11½
Chocolate Drops, in pails... 12½
Gum Drops in pails... 6½
Gum Drops, in bbls... 5½
Moss Drops, in pails... 10
Moss Drops, in pails... 10
Sour Drops, in pails... 12
Imperials, in pails... 12
Imperials in bbls... 11 FRUITS.

Oranges, choice. Oranges, Florida. NUTS.

Almonds, Tarragona " Ivaca..... California Brazis ...
Fiberts, Sicily ...
Walnuts, Grenoble ...
Sicily ...
French ...
French ...
Pecans, Texas, H. P.
Cocoanuts, \$100 ... 

OYSTERS AND FISH. . J. Dettenthaler quotes a follows:

FRESH FISH.

FRESH MEATS.

R. MAYHEW 86 Monroe Street, CHARACTER STATE

Write for fall Prices and Discounts.

Medium Clover, Mammoth Clover. Timothy,

Alsike,

Alfalfa, Hungarian, Millet,

Red Top,

Orchard Grass. Blue Grass,

Field Peas. Spring Rye, Spring Barley.

71 Canal Street,

Grand Rapids, Mich.

Read this Scheme.

\$11,550 Worth of Real Estate

And personal property to be actually given away to purchasers of the celebrated "Golden-Rod" and "Presto" Cigars

n 1888. We have sold these goods for the past ten years at the uniform price of \$55 per M. for "Golden-Rod" and \$35 per M. for "Presto" cigars, and shall continue to sell them at that price, thus charging nothing extra for the property we shall distrib

We have figured that by liberal advertisng we can save the salaries and expenses of several men on the road and that the difference will pay for this property and the purchasers of the goods will get the direct benefit. Just look at this carefully and see a plain business proposition. We hand over to you direct the amount it would cost us to sell these goods in the ordinary way. We will distribute this property in the

following manner: We will start an order book at this date

with lines numbered from 1 to 3,000 and each order will be entered in the book in the order it is received at our office. Every fifth order received will entitle the party ordering to a fine gold handled silk

umbrella which will be sent with the goods Every 24th order received will entitle sender to a full tea set of 56 pieces Imported China Ware, which will be sent with the

PRODUCE MARKET.

Apples—\$4@\$4.50 per bbl., and very scarce Asparagus—\$1.50 per doz.

Beans—Hand-picked mediums are very scarce, readily commanding \$2.25 per bu.

Beets—New, 50c per doz.

Butter—Good butter is casier. Jobbers pay 20c for choice dairy and sell at 22@23c. Grease butter is slow sale at 8c.

Butterine—Creamery, 16c for solid packed and 17c for rolls. Dairy, 13½c for solid packed and 14½c for rolls. Extra creamery 20c for solid packed and 14½c for rolls. Extra creamery 20c for solid packed and 21½ for rolls. Cabbages—New Southern stock readily commands \$2.50 per doz.

Carrots—30@35c per bu.

Cheese—New cheese is held at about 11c.

Cider—16c per gal.

Cooperage—Pork barrels, \$1.25; produce barrels, 25c.

Cucumbers—50@75c per doz.

Dried Apples—Jobbers hold sun-dried at 7

@7½c and evaporated at 9@5½c.

Eggs=Jobbers now pay 11c and sell at 12c.

The tendency is downward.

Honey—In plentiful supply at 15@16c.

Hay—Baled is scarce at \$20 for No. 1 and \$19 for No. 2.

Lettuce—12@15c per 1b. Every 74th order received will entitle the party ordering to a clear title deed of a piece of real-estate. Either a building lot and water privilege, at a summer resort, a city lot in city of Sault Ste Marie, a house and lot in St. Ignace, or a farm of 160 acres. There are 39 lots of the real estate and 720 articles of personal property to go with 3 000 orders, an average of more than one in four.

An order will consist of 1/2 M. "Golden Rod" cigars at \$55 per M. or 1 M. "Presto" this amount from one party will be entered as two orders.

These cigars are not made of cheap material, like the ordinary scheme cigar, but are First-Class Goods, made as we have always made them, to hold trade.

The "Golden-Rod" is made from the fines imported Vuelta Havana, long filler, straight hand-made goods, without flavor, and as fine as anything made in the U. S. Sold at their market value, without regard to the property given away. The "Presto" cigar is a very nice imported scrap-cigar, gives universal satisfaction and sells in many places at 10c.

GRAINS AND MILLING PRODUCTS.

Wheat—City millers pay 82c for Lancaster and Clawson and 82c for Fulse.

Corn—Jobbing generally at 6ic in 100 bu. lots and 59c in carlots.

Oats—White, 42@45c in small lots and 39c in car lots.

Rye—50c % bu.
Barley—Brewers pay \$1.30@\$1.40 % cwt.

Flour—No change. Patent \$5.40 % bbl in sacks and \$5.60 in wood. Straight, \$4.40 % bbl in sacks and \$5.60 in wood.

Meal—Bolted, \$3.60 % bbl.

Mill Feed—Screenings, \$15 % ton. Bran, \$18 % ton. Ships, \$18.50 % ton. Middlings, \$19 % ton. Corn 23d Oats, \$23 % ton. The summer resort lots are on the beau-tiful Lakeville Lake in Oakland Co. on the P. O. & P. A. R. R., a handsomer lake with better fishing than Orion, six miles distant. Lots 40 feet by 80 rods with good lake front privilege, value \$50 each.

The lots at the Soo are within 14 of a mile of the water power canal. In the heart of the city, with houses all around them, 40x124 feet, valued at \$1,000 each. The house and lot at St. Ignace is in the third ward on Main street. House occupied by tenant, valued at \$1,000.

The farm is within two miles of Carp Lake Station, on the G. R. & I. R. R. Six miles from Mackinaw City, hardwood and cedar, good front on Carp Lake, seven acres under cultivation, valued at \$3,200.

Warrantee-deeds of real estate will be sent with the cigars, which come in proper

When the property is all distributed, circulars will be sent to each purchaser of cigars, showing name and address of parties getting these presents.

Send in your orders, somebody will get some good property for nothing. You will get warranted goods, worth the price put on them. The value of the presents is not aken out of the goods.

Terms on cigars, 60 days to responsible parties, or 5 per cent. off for cash We give reference below as to our bus

Citizens' National Bank, Romeo; Firs' National Bank, Romeo.

Any business man in Romeo, and any wholesale tobacco house in Detroit, Chicago, Louisville and St. Louis. · Yours respectfully,

ROMEO, MICH.

THURBER, WHYLAND & CO.,

NEW YORK,

RELIABLE

FOOD PRODUCTS.

It is both pleasant and profitable for mercloceasionally visit New York, and all such are curvited to call, look through our establishment West Broadway, Reade and Hudson streets, an our acquaintance, whether they wish to buy good. Ask for a member of the firm.]

### INCREASE YOUR TRADE

BY SELLING



Composed of Guatemala, African and Mexican Javas, Santos, Maracaibo and Rioselected with especial reference to their fine drinking qualities. The most popular brand of Blended Coffee in the market. Sold only in 50 lb. Cans and 1 lb. packages, 30, 60 and 100 lb. Cases. Mail Orders Solicited by the proprietors.

J. H. THOMPSON & CO., BEE SPICE MILLS,

59 Jefferson Ave., Detroit, Mich. Importers and jobbers of fine Teas, Coffees, Spices, Etc., Baking Powder Mfrs., Coffee Roasters, Spice Grinders.

Alfred J. Brown,

FOREIGN.

TROPICAL CALIFORNIA



Bananas, Our Specialty. 16 and 18 No. Division St..

GRAND RAPIDS, - MICH.



THESE GOODS ARE "PAR EXCELLENCE" Pure, Healthful and Reliable, warranted to give satisfaction in every particular. For sale by wholesale and retail grocers throughout tht United States. Vouwie Bros, Manufacturers, Cleveland and Chicago.



Stump before a blast. | Fragments after a blast Get out your STUMPS and break your BOULDERS with HERCULES POWDER

anulactured Hercules Powder Co. CLEVELAND, O.

FOR SALE BY L. S. HILL & CO., Ag'ts

Fishing Tackle, Sporting Goods, etc., 19 and 21 Pearl St., GRAND RAPIDS.

tees—The President, John E. Peck, Geo. A. F. Hazeltine and F. J. Wurzburg, Watte, Wan. E. White and Wm. L. White. a Trade Matters—John Peck, F. J. Wurz-Tibbs. on Legislation—J. W. Hayward, Theo. H. Van Leuwen. on Pharmacy—W. L. White, John Muir.

ton County Druggists' Association. nt, A. O. Hunt; Secretary, A. S. Wallace. Charlevoix County Pharmaceutical Society President, H. W. Willard; Secretary, Geo. W. Crouter

Ionia County Pharmaceutical Society. resident, W. R. Cutler; Secretary, Geo. Gundrum. President, W. R. Cutler; Secretary, Geo. Gundrum.

Jackson County Pharmaceutical Ass'n.
President, C. B. Colwell; Secretary, C. E. Foote.

Kalamazoe Pharmaceutical Association.
President, D. O. Boberts; Secretary, D. McDonald.

Mason County Pharmaceutical Society.
President, F. R. Latimer; Secretary, Wm. Heysett.

Mecosta County Pharmaceutical Society.
President, C. H. Wagener; Secretary, A. H. Webber.

Monroe County Pharmaceutical Society.
President, S. M. Sackett; Secretary, Julius Weiss.

Muskegon County Druggists' Association,
President, E. C. Bond; Secretary, Geo. L. LeFevre.

Muskegon Drug Clerks' Association. President, C. S. Koon; Secretary, Geo. L. LeFevre. Newaygo County Pharmaceutical Society. President, J. F. A. Raider; Secretary, A. G. Clark. Oceana County Pharmaceutical Society.
resident, F. W. Fincher; Secretary, Frank Cady. aginaw County Pharmaceutical Society resident, Jay Smith; Secretary, D. E. Prall.

The Lucky Blunder of a Druggist.

At a meeting of druggists the other even ing, one of the party related an incident of his experience the first year of the war, as

store in Southern Michigan, and when the boys began to write home their first experiences of camp life, I took considerable interest in their published letters. One of the county papers made a great hit by printing a full page of extracts from all the letters it could get hold of, and I used to read them all.

"In one of these the writer casually men "In one of these the writer casually mentioned that sleeping on the ground was so new to most of the boys that half of the regiment was shaking with the ague. This set me to thinking, and I made up my mind that I'd put in enough quinine to last through the winter, for it might go up and I didn't want to be caught by the rise in price. So I sat down and wrote out my order for such goods as I needed and ended it up by saying, 'I anticipate a rise in quinine, and you may send me twenty pounds.'

didn't have the half or quarter of \$640 to my name. I sat down to write and ask them to take it back, and got the letter commenced when a customer came in for some trifle and interrupted me. When I returned to my desk I found an unopened circular which in my dismay I had overlooked. I tore it open, and it was only a price-current. Almost the first thing I saw was, 'QUININE, 2.20.'

mind not to write at all. I knew that when the bill became due I could hustle around and borrow a hundred or two on the When the bill fell due, that stuff worth \$5.50 an ounce."

That did you do with it at last?" was worth \$5.50 an ounce."

55 What did you do with it at last?"

sare lowes. Cuttle bone is advancing. as leaves are firmer. There are no ages to note in essential off. Cloves lower. Jamaics, ginger is scarce and

Act No. 184, laws of 1885, amended 18 titled, "An Act to regulate the pract pharmacy in the State of Michigan," entitled, "An Act to regulate the practice of pharmacy in the State of Michigan," requires that every pharmacy or drug store must be in charge of a registered pharmacist; that no drugs, medicines or poisons can be sold or prescriptions compounded except by a registered pharmacist or a registered assistant pharmacist or a registered assistant pharmacist cannot supervise or manage a store; he can do a certain work himself, but he cannot supervise anyone else. He may be allowed to remain in charge of a pharmacy during those temporary absences of the registered pharmacist in charge of every drug store or store of any description where drugs, medicines and poisons, within the meaning of that Act, are sold. Having a registered pharmacist's certificate, hanging up in the store does not answer the requirement; the registered pharmacist, within the meaning of that Act, contemplating starting or purchasing a drug store, or of adding a line of drugs to a general store, must employ and place in personal charge a registered pharmacist. Such proprietor cannot compound physicians' prescriptions or sell drugs, medicines and poisons, in the absence of the registered pharmacist in charge, except a few articles allowed to be sold by anyone, under Section 10 of said law.

In case of violation of the law, if complaint is made, it becomes obligatory upon

In case of violation of the law, if com-In case of violation of the law, if complaint is made, it becomes obligatory upon the Board to investigate the case, and if such case is based upon facts, to prosecute the offender. For this purpose they employ an attorney, who has been very successful in securing convictions. Out of thirteen cases tried since August 1, 1887, he has secured eleven convictions; one case was lost on account of a defect in the complaint and the count of a defect in the complaint and the other case by reason of an unreliable wit-

The Board propose to see the law enforced and take this method of informing the public of the fact and also as a warning to those who may now be violating the law or infond to violate the law hereafter, that nay intend to violate the law hereafter, that they will be prosecuted if such violation comes to the knowledge of the Board. It is the moral duty of every registered pharmacist in the State to notify the Board of violations. Such complaint should be filed with the Secretary, duly signed by the person cognizant of the fact. Notifications not signed will, for good reasons, not receive any attention. The person giving the in-formation will not be required to take any part in the prosecution, or be known in the case, but we desire the name so as to know that it is a bona fide complaint. We do not desire to do any person an injury, but intend that all must live up to the law.

The Board meet upon the first Tuesday of March, July and November of each year for the purpose of examining candidates for registration. Do not engage in the drug business until registered as required by law; a failure to pass may leave you with a stock of goods on hand that you cannot sell at retail yourself. In such a case you must place a registed pharmacist in charge at once.

Copies of the law and such other information as may be desired can be secured by addressing the Secretary.

tion as may be desired con-addressing the Secretary.

GEORGE McDoNALD, Kalamazoo,
President. JAMES VERNOR, Detroit, Treasurer.

JACOB JESSON, Muskegon, Secretary. STANLEY E. PARKILL, OWOSSO, OTTMAR EBERBACH, Ann Arber, Michigan State Board of Pharmacy.

the polysaying, '4 anticipate a rise in quinine, and you may send me twenty pounds.'

"Of course I meant twenty ounces. It was worth \$2 an ounce then, and \$40 worth was a big stock for me; but I set down twenty pounds, and the order went forward. "The next day I got a dispatch from the wholesale house of which I bought, asking me to send a duplicate order for quinine, as they thought there must be a mistake. Well, I was younger then than I am now. and I wired them back to fill my order as it was sent, and if they felt doubful about their money they could draw at sight. You see I got hot because I thought they ought not to hesitate about shipping me twenty ought of the first of the window was sent, and if they felt doubful about their money they could draw at sight. You see I got hot because I thought they ought not to hesitate about shipping me twenty see I got hot because I thought they ought not to hesitate about shipping me twenty ounces of quinine even if my orders had been usually for only about four ounces.

"When they got my reply they concluded that I was in for a big speculation and had that I was in for a big speculation and that I was in for a big speculation a "When they got my reply they concluded that I was in for a big speculation and had the money to back it up, and so they gave me full benefit. They shipped the goods, and in due time I got the bill.

"You can imagine my feelings when I was an imagine my feelings when I great this item:

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"You can imagine my feelings when I great this item."

"You can imagine my feelings when I great the store, I found the upholsterer and the liquor barrel. My friend, the proprietor, smiled when he saw the combination; but, tacking a sheet of particular this item." work. Cleaning out the large assortment of stuff, such as soaps, perfumes, and a hundred lesser articles. 1 had the upholsterer take the measure of the window for a lambrequin reaching forty inches from the base to be made of heavy creton. Measure was to be made of heavy creton. Measure was taken for a bright red carpet to fit in the bottom of the window, and the mechanical part of the work was finished; so, the next day, after the upholsterer had finished, was, 'Quinine, 2.20.'

"This was at least comforting. My 320 ounces of the stuff was worth \$64 more than it was the day it was shipped. I concluded to wait a few days; I couldn't lose by that, anyway.

"The following day the price current couldn't get there soon enough for me. I snatched it open quick, you'd better believe. It said: 'Quinine, \$2.50.' I was now \$160 winner on the accident, and I made up my mind not to write at all. I knew that when the bill became due I could hustle around and borrow a hundred or two on the lowing six days. That window has been for the window looked 100 per cent. better. Then, taking the life out the window looked 100 per cent. better. Then, taking the life our barrel, after the upholsterer had finished, without anything in it the window looked 100 per cent. better. Then, taking the life our barrel, after the ords had been nicely varnished, it was placed in the window on a neat base made of two boxes nicely covered with the carpet. A card, neatly labeled, "Perfectly Pure Imported St. Thombeld, "Perfectly Pure Imported St. lowing six days. That window has been

a time.

An American manufacturer of sugar-coated pills added to the attractions of an acxhibit of his product in London an ingenious piece of mechanism, which might have been intended to represent the pharmacist of the future. It was in the form of a cabinet provided with a series of knobs or buttoms, each inscribed with the name of some malady for which a remedy might be asked. The customer puts a coin into a slit, and presses the button calling for the saked. The customer puts a coin into a slit, and presses the button calling for the remedy he requires, when immediately a drawer files out containing the article sought. This automatic dispenser, of course, makes no mistakes. If the customer accidentally presses the wrong buttom, he alone is responsible for the error. Is this really what we are coming to?—Eru.

M. I. Thomas & Co., lumber and shingle man-

omas & Co., lumber a

#### WHODESAND PRICE OURRENT.

Zangiber.
Hyoseyamus
Iodine.
Colorless
Ferri Chi ridum.

Auranti Cortex.....

Cassia Acutifol....

Serpentaria Co...
Stromonium Tolutan...
Valerian Veratrum Veride...

 Coccus
 0
 40

 Cassfa Fructus
 0
 10

 Ceatraria
 0
 10

 Cetaceum
 0
 40

 Chloroform
 60
 65

 Chloroform
 Squibbs
 100

 Chloral Hyd Cret
 1
 100

 Choudrus
 100
 12

 Cinchonidine
 P. & W
 150
 20

 Cinchonidine
 P. & W
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 Cinchonidine
 Ger'an
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 Corks
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 Creasotum
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 Creta
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Dextrine..... Ether Suiph..... Emery, all numbers.

Emery, po...... Ergota, (po.) 75.....

lycerina .......... rana Paradisi.....

Aumulus 250
Hydrarg Chlor, Mite. 6
Hydrarg Chlor, Cor 7
Hydrarg Chlor, Cor 8
Hydrarg Chlor, Cor 9
Hydrarg Ammoniati 6
Hydrarg Unguentum 450
Hydrarg Unguentum 6
Iehthyocolla, Am 1 250
Indigo 4000

 Ichthyocona,
 750

 Indigo.
 750

 Iodine, Resubl.
 4 900

 Iedoform
 6

 Lupuline
 850

 Lycopodium
 550

 80
 80

Autipyrin
Argenti Nitras, 3...
Arsenicum
Balm Gilead Bud...

Quassia... Rhatany...

Spi. ts Turpentine... 43
Red Venetian... 13
Ochre, yellow Mars. 13
Ochre, yellow Ber... 13
Putty, commercial... 23
Putty, strictly pure... 23
Vermilion prime American...
Vermilion, English...
Green, Peninsular...
Lead, red strictly pur
Lead, white, strictly
pure......

Lead, white, strictly pure.
Whiting, white Span Whiting, Gilders'...
White, Paris Amer'n Whiting, Paris Eng. cliff.
Pioneer Prepared Faints 1
Swiss Villa Prepared Paints 1

VARNISHES.
No. 1 Turp Coach... 1
Extra Turp.... 1
Coach Body... 2
No. 1 Turp Furn... 1
Extra Turk Damar. 1
Japan Dryer, No. 1
Turp

P

STOWE

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Mich.,

get

one

RETURN

......1 00@1 20

.2 75@3 00 .1 00@1 10 .1 55@1 60

... 70@ 75

MINH

IMPROVED

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8

Advanced—Nothing. Declined & German Quinine, Oxallo Acid, Cloves.							
AOIDUM.	Cannabis Sativa 3%@ 4%	Rubia Tinctorum 12					
Aceticum 8@ 10	Cydonium 75@1 00	Rubia Tinctorum 12					
Senzoicum, German 80001 00	Chenopodium 100 12	Saccharum Lactis py					
Boracle 30		Salacin 3 500					
arbolicum 45@ 50	Foeniculum @ 15	Sanguis Draconis 40					
litricum 60@ 85		Santonine					
lydrochlor 3@ 5	Lini	Sapo, W 120					
Vitrocum 10@ 12		Sapo, M 86					
xalicum 10@ 12		Sapo, G.					
hosphorioum dil 20	Phalaris Canarian 3%@4%	Seidlitz Mixture					
Salieylicum 1 70@2 05	Rapa 5@ 6	Sinapis					
ulphuricum 1%05		Sinapis, opt					
annicum 1 40@1 60	" Nigra 11@ 12	Snuff, Maccaboy, Do.					
artaricum 50@ 53		Voes					
· AMMONIA.	SPIRITUS.	Snuff, Scotch, Do.					
	Frumenti, W., D. Co 2 00@2 50	Voes					
igua, 16 deg 3@ 5	1 - 1 umonu, D. F. R 1 19/02 00	Soda Boras, (po 11)10 (					
arbonas 11@ 13	Linmenn	Soda et Potoss Tart. 336					
hloridum 12@ 14	Jumperis 60. U. T 1 13(%) 13	Soda Carb 26					
ANILINE.		Soda, Bi-Carb 40					
Black	Saacharum N. E 1 75@2 09	Soda, Ash 30					
rown 89@1 00	Spt. Vini Galli 1 75@6 50	Soda Sulphas					
led 4500 50	1 1 mi Oporto	Spts. Ether Co 500					
ellow		Spts. A vreia Dom					
BACCAE.	SPONCE9	Spts, Myrcia Imp					
ubebae (po. 1 601 60@1 76	Florida sheeps' wool	Spts. Vini Rect. bbl.					
uniperus 8@ 10	Carriage	2.19)					
anthoxylum 25@ 30	Nassau sheeps' wooi	Less 5c. gal. lots ten day					
BALSAMUM.	carriage 2 00	Strychnia Crystal					
opaiba 65@ 70	Velvet Extra sheer s'	Sulphur, Subl 234					
eru@1 50	wool carriage 1 10	Sulphur, Roll 246					
erabin, Canada 50@ 55	Extra Yellow sheeps'	Tamarinds 86 ferebenth Venice 286					
olutan 45@ 50	carriage 85						
CORTEX.	Grass sheeps', wool	Vanilla 9 00@					
bies, Canadian 18	carriage 65						
assiae 11	Hard for slate use 75						
inehona Flava 18	Yellow Reef, for slate	OIL8.					
donymus atropurp 30	use	Bbl Bbl					
yrica Cerifera, po. 20	SYRUPS.	Whale, winter 70					
runus Virgini 12		Lard, extra 68					
uillaia, grd 12	Zingiber 50	Lard, No. 1 45					
assfras 12	Ipecac	Linseed, pure raw 56					
lmus 12	Ferri Iod 50	Linseed, boiled 59					
lmus Po (Ground 12) 10	Auranti Cortes 50	Neat's Foot, winter					
EXTRACTUM.	Rhei Arom 50	trained 50					
lyc, rrhiza Glabra 24@ 25	Smilax Officinalis 60	Splits Turpentine 43					

rtes..... icinalis.... Haematox, 15 b box.. 1s..... 1/4s ..... 1/4s ..... FERRUM. Carbonate Precip.... Citrate and Quinia... Citrate Soluble..... 

Citrate Soluble..... @
Ferrocyanidum Sel... @
Solut Chloride.... @
Sulphate, com'l.... 1½@
" pure.... @
FLORA. 12@ ura Ursi..... 30 09 Columba Co...

31 09 Columba Conium.

30 09 Columba Cubeba
Cubeba Digitalis.

30 09 Columba Cubeba
Cubeba Cubeba Cubeba
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Cubeba Cu GUMMI. Acacia, 1st picked...
" 2nd " ...
" 3rd " ...
" Sifted sorts.

Galbanum, po. 390
Gamboge, po. 890
Guaiacum, (po. 45). 20
Kino, (po. 25). 20
Mastic. 31
Myrrh, (po. 45). 3
Opii, (po. 4 90). 3
Shellac. 250
" bleached. 250
Tragacanth. 300

HERBA-In ounce packages. Absinthium ....... Eupatorium .....

Geranium, 3. Gossipii, Sem, gal.... Hedeoma.... 

POTASSIUM RADIX. Calamus.
Gentiana, (po. 15).
Gentiana, (po. 15).
Glychrrhiza, (pv. 15).
Hydrastis Canaden,
,po. 75).
Hellebore, Alba, po.
Inula, po.
Ipecac, po. 2
Iris plox (po. 20@22).
Jalapa, pr.
Maranta, ¼8.
Podophyllum, po.
Rhei
"cut." | Lupuline | Lycopodium | Macis | Liquor Arsen et Hydray | Liquor Potass Arsinitis | Liquor Pota 

Importers and Jobbers of

# AND DRUGGISTS'

DEALERS IN

## PATENT MEDICINES, PAINTS, OILS, VARNISHES.

WE ARE SOLE PROPRIETORS OF

## WEATHERLY'S MICHIGAN CATARRH REMEDY

We have in stock and offer a full line of

Whiskies, Brandies, Gins, Wines, Rums,

We are Sole Agents in Michigan for W. D. & Co., Henderson County, hand-made

## SOUR MASH WHISKEY,

-AND

## Druggists' Favorite Rye Whisky,

We Sell Liquors for Medicinal Purposes

We Give Our Personal Attention to Mail Orders and Guarantee Satisfaction

All Orders are Shipped and Invoiced th same day we receive them.

SEND IN A TRIAL ORDER.

# Hazeltine & Perkins

GRAND RAPIDS, MICH.

#### VIC'S ENDSTOC ZOLLER

WITHOUT POISON. No Color, No Smell and No Damage to Bed Clothes or Furniture.

Retails for 25 cents for large package. Trade supplied through all wholesale drug gists, or direct by the manufacturers.

#### ROUSSIN & CO. Ludington, - Michigan.

Peckham's Croup Remedy is prepared especially for children and is a safe and certain cure for Croups, Whooping-Cough, Colds, and all bronchial and pulmonary complaints of

Druggists make no mistake in keeping Pecknam's Croup Remedy in stock.

Trade supplied by

Hazeltine & Perkins Drug Co., Grand Rapids.
Farrand, Williams & Co., Detroit.
James E. Davis & Co., Detroit.
Peter Van Schaack & Sons, Chicago.

#### FOR ATTRACTIVE ADVERTISING MATTER ADDRESS THE DR. H. C. PECKHAM,

Freeport, - Mich.

TF"Peckham's Croup Remedy is the most reliable and satisfactory proprietary medicine I handle. My sales are constantly increasing."—W. H. Goodyear, Druggist, Hastings, Mich. \*\*During the years 1878 and 1879, when we handled proprietary medicines, we sold more than four gross of Dr. Peckham's Croap Remedy, on a positive guarantee, and not one bottle has been returned."—REIGLER & ROUSH, Merchants, Freeport, Mich.

## PIONEER PREPARED PAINTS

Write for Sample Cards and Prices. We have Supplied our Trade with this

P. P. P. Brand and it is all the manufacturers

We sell it on a GUARANTEE.

Hazeltine & Perkins Drug Go., GENERAL AGENTS.

GRAND RAPIDS, MICH.

# Acme White Lead & Color Works

DETROIT, - MICH.



ACME PREPARED PAINTS.

Which for Durability, Elasticity, Beauty and Economy are Absolutely Unsurpassed.

#### J. WURZBURG

Grand Rapids, - Mich.



GRAND RAPIDS, - MICH. And the Wholesale Druggists of Detroit

CINSENC ROOT.

PIONEER PREPARED PAINTS PECK BROS., Wholesale Druggists, GRAND RAPIDS.

# RECOMMENDED BY EMINENT PHYSICIANS A CONCENTRATED LIQUID MALT & HOPS

Detroit, Mich., April 9, 1888.

cialty Dept. Ph. Best Brewing Co. GENTLEMEN-I duly received the case of your "Best" Tonic and have since had a great many in this institution. I must say that the beneficial effects on weak and debilitated patients have been most satisfactory, especially to those in a stage of recovery after severe sickness.

ially to those in a stage of recovery arrow vere sickness.

I write this thinking you might like to have my opinion on its merits. I certainly shall prescribe it in future, where the system requires building up, either from constitutional weakness or otherwise.

Yoars truly,

WM. GRAY, M. D.

Medical Sup't.

Midville, Geo., Feb. 24, 1888. Specialty Depart. Ph. Best Brewing Co.,
GENTLEMEN—I think the "Tonie" a splendid medicine for all forms of Dyspepsia and Indigestion. It is giving me great satisfactiou.

Very respectfully,
J. M. JOHNSON, M. D.

Yardley, Pa., March 18, 1888. h. Best Brewing Co., Ph. Best Brewing Co.,

DEAR SIRS—I have given your "Malt Tonic" a trial in several cases of Enfeebled Digestion and General Debility, especially in the aged, where the whole system seems completely prostrated, with very satisfactory results. I have used many of the so-called "Malt Extracts," but believe your preparation to be superior. In the aged where the digestive functions are exhausted, and there is a loss of the nerve vital force, I found its action to be rapid and permanent.

ELIAS WILDMAN, M. D.

ELIAS WILDMAN, M. D.

Work-House Hospital, Blackwell's Island, Feb. 10, 1888.

GENTLEMEN—As a matter of personal interest, I have used your "Best" Tonic in several cases of impaired nutritition. The results indicate that it is an agreeable and doubtless, highly efficacious remedy. I am,

Very truly yours,

E. W. FLEMING, M. D.

Troy, New York, January 26, 1888

Troy, New York, January 23, 1888.

Specialty Depart. Ph. Best Brewing Co.,

DEAR SIRS.—Your agent left me a sample of your liquid extract, Mait, and as I use much such in my practice, I thought to compare your product with some from another house I had on hand; and finding yours superior in the great essential, the palitable nutriant as well as in tonic stimulant properties, felt anxious to know about what it can be furnished the dispensing physician.

Yours truly,

E. JAY FISK, M. D.

East Genessee Street. Buffalo, N. Y., Feb. 17, 1888.

Specialty Depart. Ph. Best Brewing Co.,

GENTLEMEN—I have used the "Best" Tonic with most gratifying results in my case of dyspepsia. My case was a bad one, I had no appetite; headache in the morning; sour stomach; looking as though I had consumption, and after taking this tonic I never felt better in my life. I think it will cure a bad case of dyspepsia. You may recommend it for that case.

WM. O. JAEGER.

322 South Fifth Street

Philadelphia, Feb. 4, 1888. Ph. Best Brewing Co., 28 College Place, N. Y., Ph. Best Brewing Co., 28 College Piace, N. Y.,

GENTLEMEN—I have tested the sample of

"Concentrated Liquid Extract of Malt and
Hops" you sent me, and find in my humble
judgment that it is a very pure and safe article. I will not hesitate to recommend it in
every case of debility where a Tonic of that
kind is indicated.

Respectfully

Respectfully. • E. H. Bell, M. D.

New Orleans, La., April 6, 1888.

Gentlemen—Having tried your "Best"
Tonic to a great extent amongst my practice, I will state in its behalf that I have had the best results with nursing mothers who were deficient in milk. increasing its fluids and secreting a more nourishing food for the infant, also increasing the appetite and in every way satisfactory for such cases.

Very respectfully,

D. BORNIO, M. D.

For Sale By

# Drug Co., HAZELTINE & PERKINS

Grand Rapids,

#### The Nichigan Tradesman.

"Salting Down."
[Concluded from Page One.]

Mr. Ashley had not falled him and, after ng a cordial grasp of that gentleman's Charlie gave him a rapid account of

"Well done, Charlie," said Mr. Ashley, Charlie finished. "You return to the are, and when I come in don't recognize

c until I give you the wink."

Charlie dld as requested and, in a few conents, Mr. Ashley sauntered in. Going up to Mr. Rankin, with whom he was un nted. Mr. Ashley gave him a card, with the remark:

"My name is Ashley. I took a notion t run out and see the trade this week and send in a few orders, for old times' sake. 1 perly sold goods on the road."

Mr. Rankin, totally unsuspecting, talked cordially with Mr. Ashley on different topics and finally mentioned his arrearages:

"I am sorry, Mr. Ashley, that my account does not come nearer a balance with you, but I hope to have things clear in a short ne. I have about \$3,000 worth of paper, which is due in a month, and then I shall me down and settle up."

"Oh, that's all right, Mr. Rankin. Le your mind rest easy on that score. Don't you need some more goods to-day?" and Mr. Ashley stepped behind the counter and took a can from the shelf, as if to examine

"Why, you've adopted the old scheme to keep your shelves filled, haven't you? By George, this is empty, too!" taking a can from another shelf.

Rankin's face began to get pale, and hi voice was shaky as he tried to engage Ashley in conversation on some other subject. But Mr. Ashley was not to be put off. Shelf after shelf was examined and found empty, and then he turned to Rankin and

"Mr. Rankin, you are trying to cheat us out of our just due! Your stock is gone, you have no paper outstanding, as you say: no money in bank except \$4,000 in your brother's name. And even now, in that shed yonder, you have got a wagon-load of goods which you intend to ship away and defraud us of!"

"It's a lie!" exclaimed Rankin, but his ppearance sadly belied his words. He was shaking as if with an ague, and he looked as if about to drop.

"I can prove it," said Mr. Ashley, calmly. "Charlie," calling the young man, who was engaged in cleaning a show-case, "you heard what I told Mr. Rankin. Is it true or false?"

"It is true! I saw him load the wagon, and I have the original note he sent to his brother, having carefully written a duplicate for him!"

To have his own clerk support a man who, as Rankin supposed, was an utter stranger, in an assertion so bold, and Charlie's possession of the note, completely unnerved him, and he then and there made an abject confession, promising restitution and begging for mercy.

The goods stored at the farm were recov ered, together with a large amount already shipped away, and the money in bank transferred to Ashley & Moore's credit. Rankin was not exposed, on Moore's account, but he left the country and never came back. through him, which Mr. Moore paid out of his own pocket.

Charlie Allen got married the next spring and left the road. He is now comfortably established in trade, through the assistance of Ashley & Moore, and, as a token of their esteem, his first note for \$200 was returned to him as a wedding present. Relluf.

Limburger Cheese.

The Sun recently announced the fact that the Board of Health had destroyed along ton of bad limburger cheese. The occurrence shows the expertness of the officers of the Health Department. Any man who can distinguish between good and bad limburger cheese deserves commendation. It will interest lovers of the fragrant cheese to know that it is growing in public favor,

It will interest lovers of the fragrant cheese to know that it is growing in public favor, and that America is taking the lead in its production. Indeed, little or none of it is now made in Limburg, the city where it was first manufactured.

Limburg is a town of Belgium, once the capitol of the territory of Limburg, which was after 1830 divided between Holland and Belgium. It is a ruined town, with a population of only 3,000, although it was formerly a strongly fortified and gay place. Limburg cheese, once one of its principle articles of manufacture, is now made in the neighboring town of Hervo. This, however, is principally used for European consumption.

America is now making as good lim-urger cheese as can be found in the world. fuch of it is manufactured in Wisconsin, at Oneida and other counties in New York State produce limburger that is not be succeed at. Of course, the people of he metropolis use more of it than the res-dents of any other city, but Philadelphia grounds us pretty-close.

ents of any other city, but Philadelphia owds us presty-close.

The proprietor of one of the great cheese ores of Chambers street led the way own into the aromatic cellar of his big esblishment and showed the reporter seval hundred cubes of limburger cheese hich a workman was wrapping up in the country paper. Each cheese weighed two

# CLARK, JEWELL & CO.,

Wholesale Grocers,

HANDLE EVERYTHING IN THE PROVISION LINE.

Pork, Beef, Lard, Hams, Shoulders, Bacon, Sausage, Pigs' Feet, Canned Beef, Lunch Tongue, Potted Ham, etc.

# P. STEKETEE & SONS,

JOBBERS IN

## DRY GOODS,

AND NOTIONS,

88 Monroe St.,

AND 10, 12, 14, 16 AND 18 FOUNTAIN STREET,

GRAND RAPIDS, MICH.

Peerless Carpet Warps and Geese Feathers
American and Stark A Bags



# JENNESS & McGURDY,

Importers and Manufacturers' Agents.

. Fancy Goods of all Description. HOTEL AND STEAMBOAT GOODS,

Bronze and Library Lamps, Chandeliers, Brackets,, Ktc., 73 and 75 Jefferson Ave.,

DETROIT, MICH

Tholesale Agents for Duffield's Canadian Lamps.

# DON'T WAITH, LEONARD &

Chicago or Detroit Drummer!

BUY YOUR SPRING LINE OF

# MEN'S & BOY'S WOOL, FUR & STRAW HATS,

LADIES and MISSES STRAWS

NEAR HOME.

Saving Yourself Time, Trouble and Expense.

THE ONLY

# WHOLESALE HAY HOUSE

In WESTERN MICHIGAN,

## I. C. LEVI

34, 36, 38, 40 and 42 Canal Street,

GRAND RAPIDS, - MICH. H. Leonard & Sons.

# WM. SEARS & CO. Cracker Manufacturers,

Agents for

AMBOY CHEESE

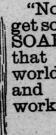
37, 39 & 41 Kent Street, Grand Rapids, Michigan.



## RISING SUN BUCKWHEAY.

Guaranteed Absolutely Pure.

Newaygo Roller Mills, Newaygo, - Mich,



"Now, John, don't fail to get some of the DINGMAN SOAP. Sister Clara writes that it is the best in the world for washing clothes and all house - cleaning work." FOR SALE BY

Hawkins & Perry

GRAND RAPIDS, MICH.

## BROS.,

WHOLESALE

Fruits, Seeds, Oysters & Produce,

ALL KINDS OF FIELD SEEDS A SPECIALTY.

If you are in Market to Buy or Sell Clover Seed, Beans or Pota-toes, will be pleased to hear from you.

134 to 140 Fulton St.,

ow in preparation our Complete Catalogue of Crockery, Glassware, Lamps and House Furnishing Goods.



OUR NORMAN PATTERN TOILET SET.

If your name is not on our list of customers. We shall be pleased to have you send for the Catalogue, confident in the

### Have Goods You Want to Buy

and our prices are the popular low prices which insure a profit.

N. B.—Our salesrooms having been entirely refurnished and greatly enlarged we should be pleased to have the trade call upon us when in the city, whether you wish to buy or not.

# ARTHUR MEIGS & CU.,

77, 79, 81, and 83 South Division Street,

RAPIDS,

One Block from Union Depot on Oakes Street.

## WHOLESALE GROCERS.

SHIPPERS OF

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PROPRIETORS OF THE

# RED FOX PLUG TOBACCO.

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Full and Complete Line of FIXTURES and STORE FUR-NITURE.

Largest STOCK and greatest VARIETY of any House in

EF LOOK UP OUR RECORD