

The Michigan Tradesman.

VOL. 5.

GRAND RAPIDS, WEDNESDAY, MAY 9, 1888.

NO. 242.

FRED. D. YALE & CO.
MANUFACTURERS OF

Imperial

La Belle
BAKING POWDERS,

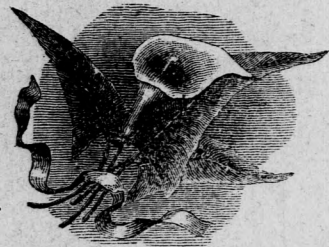
All Kinds of Extracts
and Flavorings.

Teas, Toilet Soaps, Cigars
and Grocers' Sundries.

Telfer Spice Company,
SOLE MANUFACTURERS OF

ABSOLUTE SPICES,

Absolute Baking Powder.



Teas, Coffees and Grocers' Sundries,
GRAND RAPIDS.

F. J. DEYENTHALER
WHOLESALE

Salt Lake Fish
AND OYSTERS.

Packing and Warehouse,
37 North Division Street,
Office, 117 Monroe St.,
GRAND RAPIDS, MICH.

ESTABLISHED 1866.
BARNEYT BROS.,
159 So. Water Street, Chicago.



We do a General Commission Business
and offer as inducements twenty years' experience and clear record. The best equipped and largest salesroom in the business in this city. Ample storage facilities—full 30,000 feet of floor space in the center of the best market in the West. Ample capital and first-class references on file with THE TRADESMAN. Write us if you wish information, whether to buy or sell. It will cost you nothing.

BARNETT BROS.

Jaxon
ANTI-WASHBOARD
SOAP

FOLLOW DIRECTIONS.

which are plain and simple much rubbing, and consequently much labor and wear of clothes, will be saved.

The peculiar property possessed by our soap is that of loosening and separating the dirt without injuring the fabric, instead of eating up the dirt and thereby rotting the cloth.

Ask your wholesale grocer about our SPECIAL OFFER. It makes retail profit very satisfactory.

Central City Soap Co.,
JACKSON, MICH.

Latest and Best!

Send Stamp for sample of the

TRADESMAN
CREDIT
COUPON.

the best and newest system on the market. Furnished in Denominations of \$5, \$10 and \$20.

E. A. STOWE & BRO.,
Grand Rapids, Mich.

SEEDS!
IF YOU WANT

Medium Clover,
Mammoth Clover,
Timothy,
Alsike,
Alfalfa,
Hungarian,
Millet,
Red Top,

Orchard Grass,
Blue Grass,
Field Peas,
Spring Rye,
Spring Barley.

OR ANY KIND OF SEEDS SEND TO
W. Y. LAMOREAUX,
71 Canal Street,
Grand Rapids, Mich.

SOAPS!
They Please Everybody.

BEST FAMILY,
HEADLIGHT and
LITTLE DAISY

SOAPS are conceded by all to be the best soaps ever sold in Michigan.

Commendations are coming in daily. Send for price list.

Grand Rapids Soap Co.

REUBEN HATCH
Attorney at Law,
Rooms 23 & 24 Widdicombe Bld. Monroe St.,
GRAND RAPIDS.

A limited amount of money to loan on real estate security.
Judd & Co.,
JOBBER OF SADDLERY HARDWARE
And Full Line Summer Goods,
169 CANAL STREET.

EDWIN FALLAS,
PROPRIETOR OF
VALLEY CITY COLD STORAGE,
JOBBER OF

Oranges, Lemons, Bananas, Butter, Eggs and Egg Crates.

No. 1 egg crates, 37c. No. 2 egg crates, 30c. No. 1 fillers, 13c. No. 2 fillers, 10c.

I have facilities for handling each line above named that are unsurpassed.

I aim to handle the best that can be obtained. Mail orders filled promptly at lowest market price. A liberal discount on Egg Crates and fillers in large lots.

SALESROOM, - No. 9 Ionia St., Grand Rapids.

POTATOES.

We give prompt personal attention to the sale of POTATOES, APPLES, BEANS and ONIONS in car lots. We offer best facilities and watchful attention. Consignments respectfully solicited. Liberal cash advances on Car Lots when desired.

Wm. H. Thompson & Co.,
COMMISSION MERCHANTS,
166 South Water St., CHICAGO.

WANTED.

Butter, Eggs, Wool, Potatoes, Beans, Dried Fruit, Apples and all kinds of Produce.

If you have any of the above goods to ship, or anything in the Produce line let us hear from you. Liberal cash advances made when desired.

Earl Bros., Commission Merchants,
157 South Water St., CHICAGO.

Reference: FELSETHAL GROSS & MILLER, Bankers, Chicago.

H. M. GOEBEL

Is the largest jobber of
Wall Paper

In the State, not excluding Detroit. An immense stock now on hand in latest patterns, and we want to sell. Prices lowest. Also wholesale Paints and Varnishes. Brushes and artists materials. Orders filled promptly. Correspond with me.

ASK FOR
ARDENVER
MUSTARD

BEST IN THE WORLD.

PRODUCE!

We should be pleased to open correspondence with anyone having APPLES, POTATOES, ONIONS, BEANS, DRIED FRUITS and other Country Produce to offer. CAR LOTS A SPECIALTY. Consignments will receive our best attention.

We are willing at all times to make liberal advances when drafts are drawn with bill lading attached. Goods sold on arrival or held as per request of shipper.

S. T. FISH & Co.,
Commission Merchants,
189 So. Water St., Chicago, Ill.

REFERENCE: First National Bank, or any Wholesale Grocer here.

FOURTH NATIONAL BANK
Grand Rapids, Mich.

A. J. BOWNE, President.
GEO. C. PERCIE, Vice President.
H. P. BAKER, Cashier.

CAPITAL, - - - \$300,000.

Transacts a general banking business.

Make a Specialty of Collections. Accounts of Country Merchants Solicited.

STANTON, SAMPSON & CO.,
Manufacturers and Jobbers of

Men's Furnishing Goods.

Sole Manufacturers of the "Peninsular" Brand Pants, Shirts and Overalls.
State agents for Celluloid Collars and Cuffs. 120 and 122 Jefferson, Ave.,
DETROIT, MICHIGAN.
GEO. F. OWEN, Grand Rapids;
Western Michigan Salesman.

THE VILLAIN BARGOFF.

In one respect the villagers were of the same mind in regard to their shoemaker: he looked like a villain.

But his work? That was good, and his prices were moderate; so his custom was large. He had three apprentices, young men whose years had placed them at unequal distances from manhood, which is popularly supposed to begin at the age of twenty-one.

His shop was a corner room, and consequently looked upon the world in two directions. It was rumored that when Bargoff gazed out of the window facing the south, a soft, warm smile crept over his face. To the west window he turned his back when he was at work. Sometimes at sunset he would glance over his shoulder at the long rays or the varied hues. Then his features assumed a suddenly wry expression that was suggestive of distaste. His apprentices, whose curiosity about him was stimulated by the questions that were constantly put to them by their acquaintances, seeking information regarding the shoemaker, noticed his fondness for the south window and his peculiar dislike for the outlook toward the west. They spoke of these characteristics, and set the villagers a-guessing to account for them.

Nobody in Katin knew anything of Bargoff's life before his settlement in Grand Rapids, a straggling town at the foot of a deep ravine that cut into the side of the Alleghany Mountains. Renting a small room on the day of his coming to Katin, he hung out at the door a battered sign, "Bargoff, Shoemaker." The letters were yellow on a black ground and did not struggle to encompass the painted boot and shoe that usually adorn the signs of village shoemakers.

"He's a villain," quoth Grandam Cole upon first beholding him, and in her opinion all others concurred. He waited many days for a customer and none entered his door. He was not patronized, not solely because Grandam Cole had spoken against him but because there was a shoemaker in Katin, an old man it is true; but he employed a "jour," and his boots and shoes, made from selected stock, were enduring. So the old man continued to shoe the feet of the Kattiners, while he sneered at Bargoff, whom he finally began to pity, and offered a bench in the old shoe shop "to do the 'cobblin'." Bargoff, with a smile, refused to leave his own small room in which the shelves seemed arranged for exhibition of the shelves. Only his landlord called upon him, and that but once a month. On rent day, when he invariably left a receipted bill behind him.

When a year of persistent waiting had gone, a day fell that brought Bargoff a customer. He was gazing out of the window at the other shoe shop where business seemed brisk, when some one opened the door of his little room and came in. He turned around and saw just inside the door a girl with her thumb in her mouth. She seemed about ten years old. Her dress was torn and her face and hands were dirty, but her voice was sweet as she timidly addressed him.

"My pap wants ter know ef yer'd make me a pair uv shoes an' wait a month fer yer pay."

She took her thumb out of her mouth and wiped it on her dress as she spoke.

"Of course I will, Sunny," he replied cheerily, as he reached for his measuring tape.

"My name's Mary, but Pap calls me Pert when he ain't mad at me," she informed Bargoff.

"I called you Sunny, because you are sunshiny to me," Bargoff said, as he blew the dust off the stick, and sat down on the bench. "Put up your foot."

She rested a plump bare foot on his knee. When he caught it in his hand he shivered, it was so cold. So he chafed and fondled it until it was warm, and measured the other foot for no other reason than to warm it, for his practical eye told him at a glance that the feet were mated. The warmth crept up her limbs, bare to the knees, reached her heart and set her tongue going.

"Pap couldn't pay old Carnes, and he wouldn't make no more shoes fer us."

And Bargoff laughed, for old Carnes was the other shoemaker. Bargoff laughed merrily. "Ah, Sunny," he said, "you are not shap'ly."

And Sunny laughed, too, as she ran away with a bound. In a moment she was back.

"Say, Mister Bargoff, could you make them shoes as soft an' warm as yer hands?" She did not wait for a reply. The fact is, he was so taken aback he could not frame one. Compliments thus affect even villains at times. However, he felt his hands, and was surprised at finding how soft they had become in their long-enforced idleness.

That night he worked late. He was eager to have the shoes done before Sunny could come again. There was an excitement in him. It had been caused by his once more engaging in his handicraft, and it buoyed him. The zest of employment was novel to him.

The sun pointed a long finger at him as he bent over the last the next morning. He had risen early, and was stitching the shoes that were to be as soft and warm as his own hands.

Sunny was not long behind the shoemaker in getting to work. She made the fire and put the kettle on to boil for the breakfast coffee. She peeped in slyly and he, intent upon his work, did not see her.

"My, ain't they pretty?" she whispered as she ran back to the kitchen.

When she had washed the dishes, she combed her hair, and went to visit Bargoff. He received her with great cordiality and politeness. Her tongue became loosened again and she blurted:

"I like you, Mister Bargoff. I don't like my pap. He's mean. He makes us wait allers while he eats. Then we gits the scraps. Man, too, she waits with us." Bargoff started, and the lapstone fell on his toe, but it did not hurt him then. He was so excited the pain did not attract his attention.

"You don't mean it, Sunny," he exclaimed, not interrogatively, but affirmatively. "Yes, I do. He allers does it. He says he's lord uv his casle."

At last the shoes were done and Sunny was ready to try them on. She held up her plump foot, which was clean on top, anyway.

"I couldn't fly," she said, apologizing for the dusty sole.

Bargoff laughed and asked for her stockings. She giggled.

"Tain't cold enuf fer stockin's yet. We only wear stockin's when the snow flies."

"But the shoes, I made them a little large and they won't fit without stockings."

"Well, I ain't had no stockin's since last winter."

"I can't knit stockings," mused Bargoff, "but I can buy them."

And off he went to the store without a word, leaving Sunny in the shop. He bought a pair of striped stockings.

"Just to try the shoes on, you know," he said on his return.

Sunny wiped the soles of her feet on the clean side of his little-used apron, and slipped on the stockings. Then the shoes were laced up, and she walked over the sheet of sole leather in them. She pronounced them a fit, and proceeded to take them off.

"Why not wear them?" Bargoff asked. She did not reply until her feet were bare. Then she handed him the stockings.

"I've tried 'em on; I'm much bliged." "But the shoes won't fit without them."

"They'll fit better'n bare feet; besides, I didn't order no stockin's."

Then, with thanks for the shoes until he was "better paid," she went away, leaving Bargoff staring stupidly at the stockings.

She did not reply until her feet were bare. Then she handed him the stockings.

"I'll be many a day 'fore Pete pays fer what she gits," he remarked. "He owes me a bill a mile long."

But Sunny showed her shoes to a neighbor. They fitted well, were strongly and lightly made, and were cheaper than the price charged by Carnes for children's shoes.

"My!" exclaimed the neighbor to her husband, "that there Bargoff must be a good shoemaker."

He took his daughter by the hand and led her to Bargoff's shop, where he ordered a pair of shoes like Sunny's. Thus the customer came, one after another, until old Carnes had little to do except cobbling, and was compelled to discharge his "jour."

When Bargoff sought a larger shop he selected the corner room in which we found him. The south window looked out on Peter Bard's back porch. There Sunny was often visible, and Bargoff smiled when he saw her. She was a child yet, but was nearing the age and stature of womanhood so rapidly that he declared he could notice a change between days.

"Sir," said an apprentice, "I hope you'll forgive a bold question, but why do you look sour-like when you see the sun go down?"

"The setting sun reminds me of death, and I like life; and that is why I turn my back to the west. When I forget myself and look that way, I make a face."

"Do yer want me, sir, do you smile soft when you look out of the south window?"

Bargoff looked at Sunny on the back porch and smiled as he answered:

"That is my secret."

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PERFECTION SCALE



Does Not Require Down Weight
Will Soon Save its Cost on any Counter.
GEO. C. WETHERS & CO., Detroit.
For Sale by: HAWKINS & FERRY, Grand Rapids.
MCCABE & CO., Saginaw.
And by Wholesale Grocers generally. Send for Illustrations.

Russia seems to be stirring up the peoples of the Balkan peninsula in a way which bodes ill for the peace of Europe. First come agrarian disturbances in Roumania, mostly on the Russian frontier. And now we have an uprising in Macedonia in which the Muscovite hand is quite visible. On some pretence the Czar means to secure an excuse for fresh activity in the provinces of whose Christian population he once was the recognized protector.

At the meeting of the Insurance Policy Commission, held at Lansing last Tuesday, several insurance agents appeared in behalf of a uniform insurance policy, providing the present standard form used in New York be adopted. Another hearing will be given in about a month.

AMONG THE TRADE.

GRAND RAPIDS GOSSIP.
Dr. M. Crane has engaged in the grocery business at Bonanza. Olney, Shields & Co. furnished the stock.

Philip Graham has opened a meat market in connection with his grocery at 477 and 479 South Division street.

Abbott & Smith have engaged in the grocery business at Fremont. Olney, Shields & Co. furnished the stock.

Hester & Fox have sold a 100-horse power automatic engine to J. F. Tibbits, the Ravenna sawmill operator.

As E. Maes, confectioner at Traverse City, has added a line of groceries. The stock was purchased at this market.

A. Lighthouse has engaged in the grocery business at Sault Ste. Marie. Bulkeley, Lemon & Hoops furnished the stock.

The Peninsular Paper Box Co., which began the manufacture of paper boxes about three months ago, has discontinued business.

A. Eaton & Co. succeed the former house of Eaton & Christenson in the manufacture of crackers and sweet goods and the jobbing of cigars.

B. Barendse has engaged in the grocery business at the corner of Kalamazoo and Adams streets. Olney, Shields & Co. furnished the stock.

Wm. Reid's plate and window glass house has been placed under the management of John G. Cooper, who has come on from Detroit for that purpose.

Mrs. John A. Brummeler has engaged in the dry goods business at the corner of Wealthy avenue and East street. Voigt, Herpolsheimer & Co. furnished the stock.

W. W. Forrester, formerly engaged in the grocery and shingle mill business near Pierson, has removed to Eagle River, Wis., and re-engaged in trade. The grocery stock was purchased at this market.

E. E. Mason, proprietor of the cider mill at Grattan, is arranging to put in a cider and sorghum mill at Carson City. Hester & Fox have contracted to furnish a 25-horse power engine and boiler for the new enterprise.

Smith & Keller have leased the Derby Hotel, on West Fulton street. The firm comprises W. P. Smith, for several years past night clerk at the Eagle Hotel, and Chas. Keller, for eight years past with the Berkeley & Gay Furniture Co.

At a meeting of the stockholders of the Grand Rapids School Furniture Co., held last Saturday evening, it was voted to increase the capital stock of the corporation from \$80,000 to \$100,000. The new stock was promptly taken by the old stockholders.

A number of Grand Rapids gentlemen, more or less intimately connected with the jobbing trade, have about decided to organize a stock company for the purpose of engaging in the manufacture of vinegar, conducting their business in opposition to the vinegar pool.

Druce & Kennedy, for the past five years engaged in the wholesale liquor business at 76 North Waterloo street, have dissolved partnership, Wm. Druce taking the stock and fixtures to 16 and 18 Crescent avenue, where he will continue business, while Alexander Kennedy will open up a new stock at the old location.

R. Reynolds, of Oneonta, N. Y., and L. A. Franklin, of Hudsonville, who recently purchased the ten and one-half acre tract on South Madison avenue known as the Chadwick place, are plotting the same into fifty-three lots under the style of the "Reynolds & Franklin Addition." The tract adjoins Oshtemo Park on the north and will be placed on the market within the next thirty days.

The main factory building of the Grand Rapids School Furniture Co. is entirely

completed and the engine and boiler house will be ready for the reception of the machinery within a week or ten days. Work is now being pushed on the enormous foundry building, when the construction of the dry kiln will be undertaken. The corporation will probably be able to take full possession of its new buildings by June 15.

Daniel Pray, who recently sold his general stock at Mt. Pisgah, Ind., to Wm. Maxwell by whom it was removed to Hill's Corners—has bought the general stock of John Strayer, at Turkey Creek, Ind., and will continue business there under the style of D. Pray & Son. Mr. Pray has also decided to resume the general store business at Mt. Pisgah and was in the city a couple of days last week, purchasing stock. Arthur Meigs & Co. furnished the groceries.

AROUND THE STATE.

Carson City—H. L. Tripp has opened a restaurant.

Centerville—A. L. Frantz succeeds Henry Faus, wagon maker.

Marion—Mr. Howe, late of Farwell, has opened a drug store.

Jonesville—J. F. Brown has removed his jewelry stock to Quincy.

Reed City—E. Trump has moved his dry goods stock to Battle Creek.

Ontonagon—Elías Sweet, grocer and dry goods dealer, is selling out.

Bingham—F. McFall has sold his general stock to a man named Trude.

Morrice—Geo. Smith succeeds Clark Bros. in the brick and tile business.

Webberville—Henry Smith succeeds F. C. Livermore in general trade.

Morrice—Phidelle Booth succeeds O. Y. Ormsby in the hardware business.

Charlevoix—D. Sherwood will open a new boot and shoe store in about a week.

Mulliken—Ewer & Thomas have engaged in the grain, seed and wool business.

Sherwood—Henry Smith, general dealer, has been closed under chattel mortgage.

Blanchard—N. C. Mason has put in a line of hardware and agricultural implements.

Maple City—M. A. Densmore & Co. have sold their general stock to Walter Thurtell.

Frankfort—McIntosh & Kiefer's boot and shoe store has been closed on chattel mortgage.

Rockford—E. E. Hewitt has bought the grocery stock of Baker & Baker and will continue the business.

Manistique—B. Silverman & Co., dry goods and clothing dealers, have been closed under chattel mortgage.

Muir—Dr. W. J. Foster has bought the book and stationery store of M. Abbey. He will also put in a stock of drugs.

St. Johns—Geo. Cardinal, who has carried on the grocery business here, at Saranac and at Ashton, has returned to his first love.

Hart—J. K. Flood has bought the dry goods and grocery stock of Chas. Sakrider & Co. Mr. Sakrider will remove to Grand Rapids.

Allegan—H. Coykendall has bought Chas. Young's crockery stock. The latter will continue in the drug and stationery business.

Blanchard—D. Lynch, L. M. Mills and N. C. Mason have issued a lively address to their patrons, which they style the Blanchard Boomer.

St. Johns—Chapin & Mattison have sold their grocery stock to H. L. Kendrick, to be run in connection with Kendrick & Perey's dry goods house.

Sheridan—Wood & Co. have bought the drug and stationery stock of Chas. Dorin and will continue the business. Mr. Dorin will go South in search of health.

MANUFACTURING MATTERS.
Jackson—W. D. Bradt will remove his paper mill to Hartford, Ind., where he gets a bonus of five acres of land, free gas for fuel and \$3,000 cash.

Saranac—Albert E. Wilkinson and John D. Sackett have formed a copartnership for the purpose of engaging in the wholesale manufacture of hand-made single harness.

Marion—Arrangements have been made with M. Sheck, proprietor of the Novelty Flour Mills, at Evart, to put in a full roller process mill here, with a capacity of fifty barrels per day.

Wayland—M. Sooy has purchased a half interest in the Wayland cheese factory and the Farmers' feed mill. The business will be continued under the style of I. B. Smith & Sooy. Mr. Smith has secured an experienced cheese maker from the Western Reserve, Ohio, who will manipulate his product this season.

STRAV FACTS.
Detroit—The Detroit Milk House Co. has been organized with a paid-up capital of \$10,000.

Big Rapids—The Willowdale Ranch Co. is the name of a corporation formed last week, composed of J. O. Hudnutt, E. W. Hudnutt and F. Fairman, who hold the offices of president, secretary and treasurer respectively. The capital stock is \$60,000, and sheep raising in Montana is the principal business of the new corporation.

Detroit—When the chattel mortgages securing the People's Savings Bank were filed by the Metcalf Bros. & Co. and an assignment was thereby made necessary upon the movement of the Eastern creditors as a consequence, the assignee, Henry T. Thurber, under the statutory limit of ten days, proceeded to make the list of assets and liabilities. It was a task of no small magnitude, so far as the list of assets was concerned, as it was necessary to find every yard of the goods in the vast retail establishment and the exact number of pieces, down to a correct count of buttons. A force of several

hundred clerks was set to work and the book-keepers, directed by Burrell G. Lattimer and James T. Campbell, appraisers, computed the value and extended the percentage of decrease. The work was complete and the footings made on the last day allowed by law. At what may be regarded as a very liberal percentage of decrease, the appraisers' valuation of the stock is footed at \$265,165.33; thus silks and velvets costing \$45,052.88 were appraised at \$35,836.08; dress goods costing \$30,346.70 at \$22,746.67; bills and accounts, face value, \$73,333.66 at \$30,204.98, and so on throughout the extensive lists of the various departments. The total liabilities are \$308,199.90, being \$43,034.57 larger than the assets. The inventory is probably the largest one ever filed in the State, comprising 650 closely written pages.

Purely Personal.

N. B. Clark went North Monday.

H. M. Lewis, the Ionia grocer, was in town last Thursday.

W. H. Hoops and wife went to Chicago Friday, returning on Monday.

M. E. Pierce has taken the position of book-keeper for the Model Mills.

Chas. L. Davis is confined to his house by a combination of mumps and bilious fever.

J. Lokker, of the Holland creamery, was in town last Friday. He reports a good business.

C. S. Whitfield has gone to Big Rapids to take charge of the prescription department of J. S. Alden & Co.

C. C. Bunting has gone to Hamburgh, N. Y., to visit his brother, who is manager of the Hamburgh Canning Co.

Hon. Geo. T. Warren, the Flint cigar manufacturer, is in town as a delegate to the Republican State convention.

Sam. B. Sinclair, of the wholesale grocery house of Sinclair, Evans & Elliott, of Detroit, was in town over Sunday.

Chas. F. Moore, President of the Diamond Crystal Salt Co., of St. Clair, is in town to attend the Republican State convention.

Peter Hackett, formerly clerk in the office of the Voigt Milling Co., has taken the position of mill salesman for the Model Mills.

Gaius W. Perkins, President of the Grand Rapids School Furniture Co., went to Chicago Monday night. He is expected back Thursday.

Julius Levinson, the Traverse City clothing merchant, is in town for a few days in attendance on the Grand Council of the Order of Red Men.

J. B. Martin, Superintendent of the Martin Middlings Purifier Co., is spending a few weeks among the mammoth flouring mills of Minneapolis, with good results.

F. R. Burrows, one of Swift & Company's trusted lieutenants, was in town a couple of days last week, furthering the interests of the new branch house of L. F. Swift & Co.

Harry Royal, who has been connected with THE TRADESMAN for the past four years, severs his connection with the office to-day to engage in the publication of a newspaper at Shelby. Mr. Royal has been a capable, faithful assistant and will undoubtedly succeed in the undertaking in which he proposes to embark. He carries with him to his new field of operation the good wishes of THE TRADESMAN and a host of friends.

Bank Notes.

Capac business men desire to have a bank started at that place and offer to give such an institution satisfactory patronage.

The banking firm of Maynard, Allen & Co., at Portland, has dissolved, J. B. Roe retiring. Maynard & Allen will continue the business.

Geo. F. Stearns, President of the Northern National Bank, at Big Rapids, was in town over Sunday, on his way home from Kentucky, where he purchased several thousand acres of poplar timber.

The First National Bank of Stanton has gone into liquidation and organized under the State law as a savings bank, with the same officers, with the exception of Mr. Gardner, cashier, who is succeeded by James C. Percival.

The resignation of E. L. Durgin at the Lumberman's National Bank, at Muskegon, caused the following changes: W. J. Ripley succeeds to Mr. Durgin's desk as paying teller; E. W. Boyer is made book-keeper; Raymond Olson becomes exchange clerk and Chas. Eggert will look after the collections.

A Sharp Man's Sharp Wife.

A number of the traveling men were swapping lies last Saturday when the subject turned to the sharp games played on innocent people by smart men. One of the men who had taken no part in the discussion suddenly interposed the following proposition:

"Gentlemen, I don't brag about my wife being sharper than a razor, but I'll write a note and sign it with my own hand, and ask her to deliver my Sunday suit to bearer for repairs. You may send it up to the house, and I'll bet you \$5 she'll be too sharp to let the clothes go."

"We'll take that bet!" called two or three voices, and there being five of them, they chipped in a dollar apiece. The note was written and signed, and dispatched by a messenger boy. In half an hour he returned, empty handed as to clothes, but having a note which read: "Come off the perch! All the clothes you have in the world are on your back!"

"Gentlemen," said the winner, as he pocketed his five, "let me recommend it to you as something which always wins, and as I must meet a man at 9 o'clock, I will bid you good day."

Gripsack brigade.
Geo. Owen has a new joke. No smell of antiquity about this statement.
Cornelius J. VanHalteren has taken the position of city salesman for A. S. Davis.

W. N. Ford, representing J. G. Butler & Co., of St. Louis, was in town over Sunday. Fred Parker has taken the position of salesman and solicitor for Lamoreaux & Johnston.

Frank Miles had a bad sore throat last week and all the boys are wondering how he came to catch it.

W. J. Richards, representing the A. C. Barnes Whip Co., of Westfield, Mass., was in town over Sunday.

C. S. Kelsey, the Battle Creek grip carrier, is in town as a delegate to the Republican State convention.

J. W. Morton, until recently on the road for S. A. Welling, of Detroit, was in town a couple of days last week.

The hardware business must be remarkably good from Zealand to Burnip's Corners, as it takes two to cover that trip now.

M. K. Walton, until lately with Curritt & Dunton, is visiting friends at Three Rivers. He is undecided as to future connections.

All signs fall in dry weather, but there are good reasons for believing that L. M. Mills has a violent attack of the onion fever.

Michael Cordes, for ten years wheat buyer for C. G. A. Voigt & Co., has taken the position of city salesman for the Model Mills.

J. L. Strelitsky, State agent for the cigar department of McNeil & Higgins, of Chicago, is on a trip through the Saginaw Valley this week.

J. H. Finch, traveling representative for the Adrian Overall Co., is making a tour of the State on a bicycle, carrying a full line of samples.

Frank H. White, until recently with Curritt & Dunton, has taken a position with Felix, Marston & Blair, covering the same territory as of yore.

R. W. Peck, traveling representative for the Hazeltine & Perkins Drug Co., suffered the loss of his household furniture by fire at Mantou last Wednesday night.

H. B. Clark, Geo. Holloway and Willis Butler will constitute A. Eaton & Co.'s road force, while John VerVenne will look after the wants of the city trade.

Will Campbell is occasionally subject to kleptomania. Anyone who is inclined to doubt this statement can verify it by inquiring of Conklin & Son, at Keelersville.

F. H. Lester has sold his trotter for \$557. He was in town a couple of days last week in company with Daniel Pray, of Mt. Pisgah, Ind., to whom he sold a new grocery stock.

Robert D. Child, a traveling salesman for the Detroit Manufacturing Co., was discharged before his year was up. Under direction of Judge Reilly, the Wayne Circuit jury has awarded him \$1,046.25, salary for the remainder of the year.

John Preston, traveling representative for the Moseley & Stoddard Manufacturing Co., of Poutney, Vt., is in town. He has recently located cheese factories at Victor, Bergen and Ransomville, N. Y. He will probably start next week for Maine.

Chas. S. Wilcox, formerly on the road for Hawkins & Perry, but now located at Coronado Beach, Cal., in renewing his subscription to THE TRADESMAN, writes as follows: "I am glad to receive the paper, as it contains much news I can get in no other way. I find Grand Rapids well represented in California—in fact, it seems as though half the people you meet here are Michigan folks. Tell 'Les.' and my old employers that I would be glad to entertain them at any time and will agree to fill them full of the finest naval oranges they ever saw."

An occasional correspondent of THE TRADESMAN sends in the following contribution, which is too good to keep. "J. B. Evans, who travels for Cody, Ball, Barnhart & Co., was at Belding Thursday, May 3. He was in the store of L. L. Holmes & Connell and asked Harry Connell where Holmes was. Harry replied that he was at the barn taking care of his horses; but Evans did not believe it, went to looking for Mr. Holmes about the store and, finally, went down cellar, when Harry slipped up and locked the door, thus having the gentleman a prisoner. After a time, Evans began to make a great deal of noise and wanted to be set free, and Harry, being tender-hearted, let him out, when he proceeded at once to the stable, where Holmes keeps his fine young team. While the Doctor (Evans) was in beside of one of the horses, admiring the animal, Mr. Holmes quietly shut the door and again the Doctor was confined a prisoner; but this time by the side of one of the fine young steeds which was not tied, but stood loose in the stall, and such a kicking and screeching and calling for help and pleading to be let out have seldom been heard by anyone from so sturdy a traveler. Finally, through sympathy, Mr. Holmes let him out and the Doctor was so overcome with joy at the thought of being liberated that he thinks he can hereafter see just as well a little further off."

Still They Come.
LAINGSBURG, May 2, 1888.
E. A. Stowe, Grand Rapids:
DEAR SIR—Having taken your advice, we have just completed counting a barrel of medium pickles, marked 1,200, which we find on careful and actual count contained just 1,047 pickles which would make 153 short. Packed or branded, "R. W. Stafford, 698 and 700 Austin ave., Chicago, Ill."

Respectfully,
R. A. WATERS.

The attention of the trade is called to the advertisement of Lamoreaux & Johnston, in another column. Their facilities for handling eggs are unsurpassed and the trade can make no mistake in sending them shipments.

MISCELLANEOUS.
Advertisements will be inserted under this head for one cent a word the first insertion and one-half cent a word for each subsequent insertion. No advertisement taken for less than 25 cents. Advance payment.

FOR SALE—GOOD CLEAN STOCK OF GROCERIES in one of the fastest growing cities in Michigan. Stock will include about \$2500. Terms, one-half down, balance, good paper. Brick store, established trade and cheap rent. Address H. Lock Box E, Muskegon, Mich.

FOR RENT—PLEASANT BRICK STORE, WELL LIGHTED, at the corner of Fourth and Stocking streets, without location for drug or hardware business. Rent reasonable. Apply to Thos. Maher, at Police Headquarters.

FOR SALE—ON ACCOUNT OF THE DEATH OF THE PROPRIETOR I offer for sale a small stock of drugs and medicines, glass labeled bottles, black waxed front drawers; fire proof safe; jewelry; books; soda fountain, etc. All or any part will be sold at a big discount for cash. W. R. Haddock, Administrator, Sherwood, Mich.

FOR SALE—GENERAL STOCK, CONSISTING OF DRY goods, groceries and boots and shoes, located in a beautiful village of 900 population, surrounded by the best farming country in the State. Stock will include about \$4,000. Would sell the whole or one-half interest to a party with the right man. Address No. 128 care Michigan Tradesman, Grand Rapids.

FOR SALE—THE BEST DRUG STORE IN THE TRIVY—city of Grand Rapids. Terms easy. Apply to J. B. Burnip, Muskegon, Mich.

FOR SALE—CLEAN STOCK OF DRUGS, FIXTURES, etc., complete, on good line of railways, about 25 miles north of Grand Rapids. No pain or oils, but could be added to good advantage. Poor health and other business my only reasons for selling. No. 115 care Tradesman office, Grand Rapids, Mich.

FOR SALE—CHEAP—ONE 1,000 POUND MOSLER, BAH man & Co fire-proof safe; one set 240 lb. Buffalo D. B. scales; one 8 foot nickel shoe case and a quantity of miscellaneous hardware. Will be sold separately or all together. Call on or address, H. E. Hessittine, Grand St. Monroe St., Grand Rapids, Mich.

FOR SALE—FRUIT FARM OF 7 1/2 ACRES, LOCATED in Spring Lake. Ten minutes walk from post office. Pleasant place. Nice buildings. Will sell on long time or exchange for stock of any kind of merchandise. Place is valued at \$2,000, will take \$2,000 for it. Address S. A. Howe, North Muskegon, Mich.

FOR SALE—DRUG STOCK WORTH ABOUT \$1,800 IN Grand Rapids. Good business. Call on or address, J. B. Burnip, Muskegon, Mich.

FOR SALE—EXCHANGE—160 ACRE FARM, 180 acres improved, good buildings and well, excellent soil and well watered, situated six miles from Pipestone. Also house and three tracts in Pipestone. Farm is worth \$2,000 and other property will trade for stock. Will trade for stock of any kind of house and lot in any good town in Michigan. Address G. W. Watrous, Ada, Mich.

FOR SALE—WILL EXCHANGE MY FARM OF 300 acres, 85 acres improved, excellent soil, good orchards and buildings, for a stock of goods or a horse and buggy. Will take a place of not less than \$2,000 in return. The farm would be dirt cheap at \$65 per acre, it is only one-half mile from railroad and only two miles from Grand Rapids. Address Box 28, Ada, Mich.

WANTED—LIVE SALESMAN TO CANVASS FOR A line of specialties; brings good commission. Address The American Live Stock Supply Co., 218-219 Second St., Grand Rapids, Mich.

A BARGAIN FOR YOU—FOUR HEALTH COMPLETS A. me to quit business, so I will sell a small stock of goods at a price very cheap for cash. Corner store, 22 1/2, for sale or rent cheap. This is the best opportunity you will ever have to write, but come and see for yourself. Call on Byron E. Hess, or address P. O. Box 6, Clarksville, Mich.

WANTED—MILKMAKER BY RELIABLE BUSINESS firm. Will control stock of goods and handle considerable money. Salary \$1,800. References and a deposit of \$500 required. Call or address, J. B. Burnip, Loomis, 384 Wabash Ave., Chicago, Ill.

WANTED—A CIGAR AND TOBACCO SALESMAN with an established trade. References and a deposit of \$500 required. Call or address, J. B. Burnip, Loomis, 384 Wabash Ave., Chicago, Ill.

WANTED—A GOOD LOCATION FOR GENERAL store. Address 128, this office.

WANTED—SITUATION IN WHOLESALE OR RETAIL store by a man of three years' experience in retail trade. Best city reference. Can speak French and English. Address J. A. Loak, 140 Ellisworth avenue, Grand Rapids.

AGENTS WANTED—LADIES AND GENTLEMEN to sell electricity in a bottle. Send for price list and 20-page circular. Address N. Van Derwerker, general agent, Manchester, Mich.

WANTED—REGISTERED PHARMACIST who is steady and sober and can take charge of a general store in the absence of the proprietor. Address, stating experience and salary expected, P. E. Hackett, Wolverine, Mich.

SURVEYOR WHO WANTS A VERNIER TRANSIT A (gunley) 6 in. needle, 12 in. telescope, in good working order and at half price, can get it of me. My work demands a different instrument. Geo. E. Steele, Traverse City, Mich.

AGENTS WANTED EVERYWHERE. THREE NEW articles put out. Big money. Exclusive territory. Incline stamp for particulars. Samples of all three 25 cents. Address Swinsburn & Co., Manufacturers, LaCrosse, Wis.

CITY FLOURING MILLS OF FLINT, MICH., FOR sale at a rare bargain. The mill is in first-class order, equipped with the latest improved machinery, and has a first-class reputation for making flour, and with every convenience for shipping. Will be sold cheap for cash or approved paper. Inquire at Citizens' National Bank, Flint, Mich.

WANTED PARTNER—A VERY GOOD CHANCE FOR a man with some capital to become partner in a well-established clothing store in a small, thriving city in Michigan. Please state how much can be invested and address to this paper under letters A. B. Understanding of the business is not a necessity. Would like a party who understands the Holland language.

WANTED—TO EXCHANGE STOCKS AND LOCATIONS. General stock. Reason, want a change. Address 128, this office.

WANTED—SITUATION BY A REGISTERED PHARMACIST. Seven years' experience. Best of references. Address lock box No. 37, Midland, Mich.

WANTED—EVERY STORE-KEEPER WHO READS this paper to give the SULLIV coupon system a trial. It will abolish your pass books, do away with all your book-keeping, in many instances save you the expense of one clerk, will bring your business down to a cash basis and save you all the worry and trouble that usually go with the pass-book plan. Start the list of the month with the new system and you will never regret it. Having two kinds, both kinds will be sent by addressing (mentioning this paper) J. H. SULLIV, Albany, N. Y.

WANTED—1,000 MORE MERCHANTS TO ADOPT OUR Improved Coupon Pass Book System. Send for samples. E. A. Stowe & Bro., Grand Rapids.

PLACE to secure a thorough and useful education. GRAND RAPIDS (MICH.) BUSINESS COLLEGE. Write for Catalogue. Address, C. S. WENDBERG.

Best SEEDS We carry a full line of Seeds of every variety, both for field and garden. Parties in want should write to or see the Grand Rapids Seed Store, 71 Canal Street.

J. E. FELDNER & CO., CUSTOM SHIRT MAKERS, AND DEALERS IN Men's Furnishing Goods.

NO. 2 PEARL ST., - GRAND RAPIDS Prompt Attention to Mail Orders. Telephone 891.

Offer No. 176. FREE—To Merchants Only: One Williams' "Perfection" Electro-Magnetic Battery. Address at once, R. W. Tansill & Co., Chicago.

STEAM LAUNDRY, 43 and 45 Kent Street, STANLEY N. ALLEN, Proprietor.

WE DO ONLY FIRST CLASS WORK AND USE NO CHEMICALS. Orders by mail and express promptly attended to. Whips. The best whips in the world, made in all grades. Suggy, Carriages, Cab, Team, Farm and Express.

To Cigar Dealers
Realizing the demand for, and knowing the difficulty in obtaining a FIRST-CLASS FIVE-CENT CIGAR, we have concluded to try and meet this demand with a new Cigar called

SILVER SPOTS
This Cigar we positively guarantee a clear Havana filler, with a spotted Sumatra Wrapper, and entirely free from any artificial flavor or adulterations. It will be sold on its merits. Sample orders filled on 60 days approval. Price \$35 per 1,000 in any quantities. Express prepaid on orders of 500 and more. Handsome advertising matter goes with first order. Secure this Cigar and increase your Cigar Trade. It is sure to do it.

GEO. T. WARREN & CO., Flint, Mich.

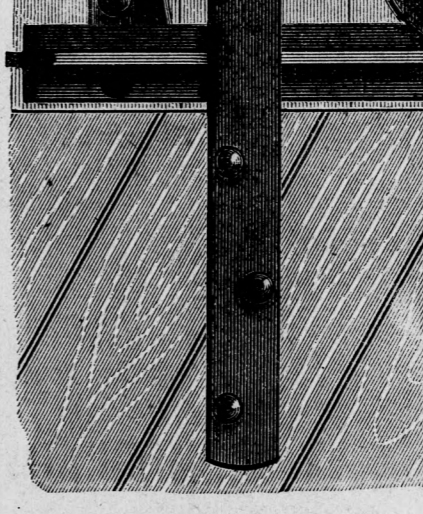
CHAS. A. COYE
MANUFACTURER OF Horse and Wagon Covers, Awnings and Tents, Flags and Banners, Oiled Clothing, Feed Bags, Wide Ducks, etc. Telephone 106. 73 CANAL ST., - GRAND RAPIDS.

JURGENS BROS. ELECTROTYPERS
Sole agents for Chicago Brass Rule Works for State of Michigan.

PATENTS LUCIUS C. WEST, Attorney at Patent Law and Solicitor of American and Foreign patents. 106 E. Main St., Kalamazoo, Mich., U. S. A. Branch office, London, Eng. Practice in U. S. Courts. Circulars free.

WHIPS
GRAHAM ROYS, - Grand Rapids, Mich.

"THE LAWRENCE"
Constructed Entirely of Steel.



STEEL WHEEL, STEEL RAIL, STEEL FRAME, Runs Noiselessly. Requires No Oil. The new and valuable points of the

"LAWRENCE" BARN DOOR HANGER

The Michigan Tradesman.

ROADLETS.

He was fat, he was fair, he was forty—and he sold sugar candy. That is, he said it was sugar candy. May be it was. Some houses are honest. They have to use sugar to flavor their candy with, anyhow. He had been on the road ages. Rumor has it that he sold Noah his first stock when he went into the wine business. But he was fresh, just the same—very fresh.

He went into Kunkel's grocery store once upon a time and calmly told Kunkel that the reason he (Kunkel) did not sell more candy than he did was because he didn't buy John Garland's make. He recovered. Kunkel did not mean to kill him when he threw the weight at him, so he didn't die that time.

Another time he went into Huber's when a competitor was selling Huber some goods. He coolly asserted that the competitor's goods were mainly composed of *terra alba* and glucose, and when the competitor got through with him he wished Kunkel had killed him.

But last week he outdid himself. Notwithstanding his fallings, he is liked by the trade. He can tell a good story, wears natty clothes and is always in good spirits; hence, he has some good customers. He went into Riley's, and, as Riley was busy waiting on a customer, he sat down back of the stove to wait. It was quite cold out doors, and his having driven ten miles across the country, combined with his hard work of the night before opening jack-pots, made him drowsy; so he fell asleep. Riley is a joker, one of those keen jokers who would put up a job on his father if he could get a laugh on him; so, when Scroggs, a Detroit candy man, came in, Riley had him open up his samples, bought a nice bill of him and Scroggs was out and gone before our friend awoke. Was he mad when he found it out? Well—draw the curtain—draw the curtain.

Another time, he had a bill to collect in a town up north and, as he had no need of his samples, he asked a fellow traveler to see that his grip went via the 'bus to the hotel in the next town, a mile distant, and he would walk over. His friend took the grip, went to the hotel and registered. The hotel man, not knowing the traveler but recognizing the grip, said:

"Hello! Fatty's grip! Where is Fatty?" "Fatty?" quoth the traveler. "Fatty is in Canada or some other hot place, for all we know. Skipped two weeks ago with the firm's collections. Took about five thousand, as nearly as we can find out. I am in his place, trying to find the falsifications in his accounts."

"No! Is that so?" exclaimed the hotel man. "Well! well! I bought quite a good many cigars of Fatty. Let's see—I paid him \$60 last time he was here."

"You did, eh?" and, pulling some statements from his pocket, the joker solemnly looked them over and assured him that there was no credit there for him. The hotel man was scared, rushed out and in an hour the whole town knew that Fatty had embezzled, and all the dealers who bought of him besieged the "new man" with questions. When Fatty came in there was some fun.

The traveling man is an "amoosin' kuss" at times, especially when the joke is on some one else.

They had been married for nearly ten years and, having no children, were like two children themselves. They loved each other dearly, and all that detracted from their happiness was that he was on the road for six and eight weeks at a time. He had been gone this time nearly two months, and, being on new territory, had found it difficult to keep the wife at home posted as to his whereabouts; hence, had not heard from home but once since his departure. On Saturday evening, he met another Detroit traveler and, with that feeling of companionship which comes in a strange place when meeting a familiar face, he decided to spend Sunday with his friend. They grew confidential. From business confidences they went into personal matters and our friend grew very tender as he told of his home, his wife and his happiness—in fact, he grew so tender that he decided to leave his trip and go home for a week; so, on Sunday, he left for home, thinking of that little paradise, the surprise of his wife, the good times he would have, thinking of plans to go to the opera, of excursions and visits. A week at home! Why, it was heaven! So he passed the two days of his journey. At Chicago, he had to lay over a few hours and he bought his wife a new dress and some trinkets. The next day he arrived at home, sprang into a carriage and drove to the house. His wife was dead! Died on the Saturday before, of heart disease, and, as they knew not where he was to be found, they had prepared for the funeral and were in the midst of the services when he drove up to the door.

Business Idea.

Mr. Job Lott—You have forgotten to close the safe door, Stone.
Mr. Kirby Stone—I leave it open on purpose. I don't want burglars to destroy a \$2,000 safe to get a few dollars.

A Boston man is in Detroit for the purpose of establishing a branch agency of the American Allotment Association, which is a building and loan association with insurance features. Local capital will be interested.

Physic is said to have the "inside track" on faith cure.

**SWIFT'S
Choice Chicago Dressed Beef
—AND—
MUTTON**

Can be found at all times in full supply and at popular prices at the branch houses in all the larger cities and is Retailed by all First-Class Butchers.

The trade of all marketmen and meat dealers is solicited. Our Wholesale Branch House, L. F. Swift & Co., located at Grand Rapids, always has on hand a full supply of our Beef, Mutton and Provisions, and the public may rest assured that in purchasing our meats from dealers they will always receive the best.

**Swift and Company,
Union Stock Yards, CHICAGO, ILL.**

**REEDER, PALMER & CO.,
Wholesale Boots and Shoes.
STATE AGENTS FOR LYCOMING RUBBER CO.,
24 Pearl St., Grand Rapids, Mich., TELEPHONE NO. 998.**



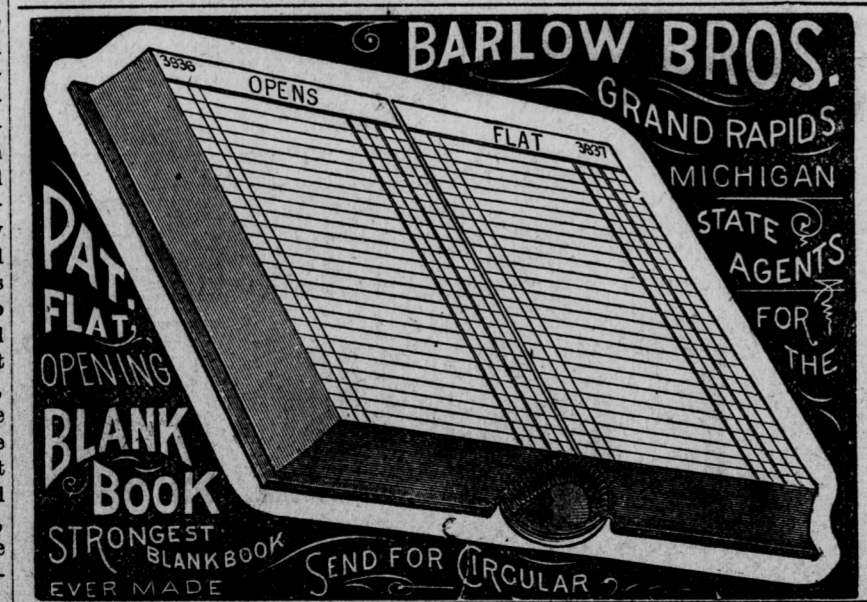
FISHING TACKLE!

If you want to put in a stock of Fishing Tackle and wish first-class goods and bottom prices, get our prices before you buy, as we have the largest and best stock in the State.

**L. S. HILL & CO.,
19 and 21 Pearl Street,
GRAND RAPIDS, MICH.**

Lorillard's New "Smoking or Chewing"
YELLOW JACKET LONG CUT.
Packed in 3 oz., 8 oz. or 16 oz. Handsomely Decorated Papers.
To be had of all Jobbers at the very low price of
20 CENTS per POUND.
IT IS THE
Mildest, Smoothest Smoke Ever Offered for Less than 30 Cents per Pound.

**CURTISS, DUNTON & ANDREWS
ROOFERS**
Good Work, Guaranteed for Five Years, at Fair Prices.
Grand Rapids, Mich.



**BARLOW BROS.
GRAND RAPIDS, MICHIGAN
STATE AGENTS FOR THE**

RETAIL GROCERS
Who wish to serve their Customers with GOOD COFFEE would do well to avoid Brands that require the support of Gift Schemes, Prize Promises or Lottery Inducements.

DILWORTH'S COFFEE,
Which Holds Trade on Account of Superior Merit Alone.
Unequalled Quality. Improved Roasting Process. Patent Preservative Packages.
For Sale by all Jobbers at Grand Rapids, Detroit, Saginaw, East Saginaw and Bay City.

DILWORTH BROTHERS, Proprietors, PITTSBURGH, Penn.

**"NO MORE SCHEMES."
Red Star Baking Powder**

SOLD AT ACTUAL VALUE
¼ lb Cans 45 per dozen; Retail 5 cents
½ lb Cans 85 per dozen; Retail 10 cents
1 lb Cans 1.50 per dozen; Retail 20 cents
Sold only in cans.

QUALITY GUARANTEED,
**ARCTIC MANUFACTURING COMPANY,
38 and 40 Louis Street,
GRAND RAPIDS, MICHIGAN.**

Very Attractive. Full Weight. Full Strength. Order a Sample Lot.

**PUTNAM & BROOKS,
WHOLESALE MANUFACTURERS OF
CANDY**

And Heavy Jobbers in
**Oranges, Lemons,
BANANAS, NUTS,
Dates, Figs, Citrons, Prunells, Etc.**

PRICES QUOTED AND CORRESPONDENCE SOLICITED
13, 15, 17 South Ionia Street, GRAND RAPIDS.
13, 15, 17 Railroad Place

**SPRING & COMPANY,
JOBBER IN
DRY GOODS,
Hosiery, Carpets, Etc.
6 and 8 Monroe St., Grand Rapids.**

LION MOCHA JAVA ANDRIO COFFEE
LION MOCHA JAVA ANDRIO COFFEE
LION MOCHA JAVA ANDRIO COFFEE
WOOLSON SPICE CO. CLEVELAND CITY-OHIO. TOLEDO-OHIO. CLEVELAND CITY-OHIO. TOLEDO-OHIO.

MERCHANTS! Increase Your SALES AND PROFITS BY HANDLING LION COFFEE.
IT GIVES ABSOLUTE SATISFACTION
To Consumers, and is, Consequently, a Quick and Easy Seller.

Lion Coffee has more actual Merit than any Roasted Coffee sold at the price either in Packages or in Bulk and storekeepers all over the State of Michigan and elsewhere who are not already handling Lion are urged to give it a trial. We cheerfully answer all communications regarding prices, etc. Convenient shipping depots established at all prominent cities, securing quick delivery. For sale by all the wholesale trade everywhere. Manufactured by the Woolson Spice Co., Toledo, Ohio.

L. WINTERNITZ, Resident Agent, Grand Rapids, Mich.

**HESTER & FOX,
Manufacturers' Agents for
SAW AND CRIST MILL MACHINERY,
Send for Catalogue and Prices.
LATLAS ENGINE WORKS
INDIANAPOLIS, IND. U. S. A.
MANUFACTURERS OF
STEAM ENGINES & BOILERS.
Carry Engines and Boilers in Stock for Immediate delivery.**

Planers, Matchers, Moulders and all kinds of Wood-Working Machinery, Saws, Belting and Oils.
And Dodge's Patent Wood Split Pulley. Large stock kept on hand. Send for Sample Pulley and become convinced of their superiority.
Write for Prices. 44, 46 and 48 So. Division St., GRAND RAPIDS, MICH.

GEO. E. HOWES. S. A. HOWES. C. N. RAPP.

**GEO. E. HOWES & CO.,
JOBBER IN
Apples, Potatoes AND Onions.
SPECIALTIES:
Oranges, Lemons, Bananas.
3 Ionia St., GRAND RAPIDS, MICH.**

DO YOU WANT A

If so, send for Catalogue and Price-List to
HEYMAN & CO., 63 and 65 Canal St., Grand Rapids.

C. C. BUNTING. C. L. DAVIS.
**BUNTING & DAVIS,
Commission Merchants.**
Specialties: Apples and Potatoes in Car Lots.
20 and 22 OTTAWA ST., GRAND RAPIDS, MICH.

**RINDGE, BERTSCH & CO.,
MANUFACTURERS AND WHOLESALE DEALERS IN
BOOTS AND SHOES.
AGENTS FOR THE
BOSTON RUBBER SHOE CO.
14 and 16 Pearl Street, Grand Rapids, Mich.**

**AMOS S. MUSSELMAN & CO.,
Wholesale Grocers,
21 & 23 SOUTH IONIA ST., GRAND RAPIDS, MICH.**

LEISURE HOUR JOTTINGS.

BY A COUNTRY MERCHANT.

Written for THE TRADESMAN.

The individual who is not afflicted with absent mindedness is to be congratulated for his exemption from one of the most annoying and vexatious minor afflictions of life. To have your mind absent itself when you haven't any immediate occasion for employing it is bad enough; but when it persists in wandering off when there are matters of importance demanding its attention is exasperating in the extreme. And the remarkable and unfortunate habit is liable, at any time, despite your best intentions, to involve you in business and social troubles and to render your character the object of chronic discussion among those with whom you come in contact. Supposing that you are an honorable and reputable citizen with no serious failing except the eccentricity in question, you will not be without friends and defenders; but the great trouble is that that eccentricity is liable, at any moment, to transform friends into enemies and defenders into maligners.

I once knew a country trader who, from an unfortunate conjunction of the planets during his germinating process or for some other reason, was, upon occasions, absurdly and ridiculously absent minded, and on one of his worst "off days" he alleged that the following circumstances actually happened to him in the line of business: His first customer was a stranger who received a nickel's worth of fine cut and ninety-five cents for a very poor bogus dollar. Then a transient buyer invested fifty cents in goods and gave a five dollar bill in exchange, which the merchant mistook for a dollar; and, although the mistake was adjusted, the "transient" averaged half an hour a day, for some months, in relating to his acquaintances how B— tried to swindle him out of four dollars. Then the wife of one of his best credit customers bought a bundle of goods and told the proprietor to "put it down," which he absolutely refused to do, from the fact that he mistook the lady for the matrimonial accomplice of a notorious d.-b.; and, by a curious coincidence, the same d.-b. victimized him within an hour because the absent minded man mistook him for the husband of the repudiated female purchaser. After this, he laid himself open to the accusation of insulting a middle-aged spinster by sending her a pound of tobacco instead of a like quantity of tea, and, before the day ended, he sold a preacher a deck of playing cards instead of a package of envelopes; filled a farmer's molasses jug with kerosene; gave a moral young man who called for a bottle of cough syrup a preparation used sometimes by immoral young men, and charged three or four bills of goods to the wrong customers.

It was, of course, natural for sundry unthinking and uncharitable people to assert that such blunders were the natural result of an undue indulgence in spiritus frumenti, but I am always going to believe that his indignant repudiation of the report should be respected.

Speaking about the parson who bore off the playing cards reminds me that he was also a victim to absent mindedness, which affliction, on one occasion, made him the subject of an unseemly and inexcusable practical joke. Some ribald and unregenerate member of the community, knowing the dominie's infirmity and knowing that it was the custom of one of the deacons, who also acted as janitor, to place notices of prayer-meetings, religious entertainments, temperance gatherings and other moral symposiums under the first lid of the big bible, sacrilegiously invaded the pulpit at an early hour and inserted in the book some announcements of his own composition. After the sermon, the preacher took out the papers as usual and began to read them. Two or three of the usual notices were given to the congregation, when the brethren were horrified by hearing the pastor assert, with a very distinct voice but with a far-away look, that

Jimmy Decker, the celebrated light-weight pugilist, and Johnny Doyle, the pet of the feather-weights, will give an exhibition with soft gloves in this church next Tuesday evening. Admission twenty-five cents. Members of the society half price.

Gursetter's new saloon will be opened to-morrow. Free lunch from one until five.

Thomas Tate, the great English agnostic, will occupy this pulpit next Sunday at 2 p. m. Subject: "The Church a Relic of Barbarism."

There will be a raffle for ducks, chickens and turkeys at O'Brien's sample room next.

At this juncture of the service, a couple of deacons gained the platform, secured the profane papers and, after an effort, succeeded in arousing the minister to a sense of his unthinking transgressions. I regret to have to add that, although the elder members of the flock attributed the untoward incident to the machinations of an agent of the enemy and placed implicit confidence in the explanations of the pastor, it was deemed advisable to have him transferred to a distant locality in the hopes that atmospheric changes and new associations would have a beneficial effect on his infirmity.

Practical jokes, at best, are hardly excusable, but when they are perpetrated with malicious motives they should be legally classed among criminal offences. The editor of the Strococo, a neighboring rival of the Simoon, is now in deep domestic and

social trouble because of a little absent-mindedness and a malicious practical joke. The other day, just before the Strococo went to press, the proprietor had a violent quarrel with his only compositor and discharged him summarily, with a large amount of loud-voiced vituperation. The forms were all locked up and on the press, and, after the departure of his assistant, the editor took a proof, read it all over carefully, corrected a few errors and went home to dinner. The absent mindedness spoken of caused him to forget to lock his door, and during his absence it is evident that some one who could handle the composing-stick had been busily occupied in sticking type and locking and unlocking forms. In about an hour the Strococo man returned, accompanied by an able-bodied volunteer to "pull the press," and the three or four hundred copies were run off without incident or inspection. In about an hour after the issue was deposited in the post-office, people began to rush in after extra copies and the usual large surplus was speedily exhausted. During the press of business, the editor was lost in wonder and amazement at the unprecedented popularity of his paper, and, after matters had quieted down, he took up a copy to endeavor to ascertain what particular article met with such unanimous approval among his fellow citizens. His feelings can better be imagined than described when he struck the following, headed "PERSONAL":

It is said that confession is good for the soul, and if confession can do any good for the poor, pitiable, microscopic soul of the editor of this paper we think it about time to make one. We plead guilty to being a knave and a fool, but we are not to blame for the latter fact, as our family have been fools for generations. But we are to blame for being a hypocrite, fraud, dead-beat and impostor. We are to blame for swindling our help, pilfering our neighbors' stove wood and other property, talking temperance in our columns and secretly drinking a pint of whisky daily and for gambling away the money we have begged, borrowed or stolen from the citizens of this community. We are to blame for frequenting houses of ill-repute and for divers other like offences, but we are, perhaps, partially excusable from the fact that we had the misfortune to marry a freckle-faced, red-headed woman with a villainous temper and a disposition to spend ten times as many hours over her neighbors' affairs as over her own. So long as we are fated to live with this virago we shall probably not reform—and reformation, in any event, in a community of thieves, thugs, rowdies, ruffians, rascals and loafers, like the one in which we are now unfortunately located, would be almost a total impossibility.

The two or three leading pursuits of the Strococo man's life, at present, are hunting up the present location of his discharged employe, disclaiming any responsibility for the "personal" and arranging certain domestic difficulties.

Voigt, Herpolsheimer & Co.,
Importers and Jobbers of
DRY GOODS
Staple and Fancy.

Overalls, Pants, Etc.,
OUR OWN MAKE.
A Complete Line of
Fancy Crockery & Fancy Woodenware
OUR OWN IMPORTATION.
Inspection Solicited. Chicago and Detroit
Prices Guaranteed.

EDMUND B. DIKEMAN
THE GREAT
Watch Maker
AND
Jeweler,
44 CANAL ST.,
Grand Rapids, - Mich.

D. D. COOK,
PROPRIETOR OF THE
Valley City Show Case Factory,
MANUFACTURER OF
SHOW CASES

Prescription Cases,
My Prices are Lower than any of My Competitors. Send for Catalogues.
21 Scribner Street, Grand Rapids.
TELEPHONE 374.

THOMPSON & MACLAY,
IMPORTERS AND JOBBERS OF
Notions, Hosiery, Underwear, Furnishing Goods, Etc.,
19 South Ionia Street, - GRAND RAPIDS.
No Goods Sold at Retail. - Telephone 878.

TIME TABLES.

Grand Rapids & Indiana. All Trains daily except Sunday. GOING NORTH. Arrives. Leaves. Traverse City & Mackinaw Ex. 7:45 a.m. 11:30 a.m. Traverse City Ex. 7:50 a.m. 11:35 a.m. From Cincinnati 7:30 p.m. 11:15 p.m. Ft. Wayne and Mackinaw Ex. 8:45 p.m. 11:30 p.m. Saginaw Express 11:35 a.m. 4:10 p.m. Saginaw express runs through sold. 7:00 a.m. train has chair car for Traverse City. 11:30 a.m. train has chair car for Petoskey and Mackinaw City. GOING SOUTH. Arrives. Leaves. Cincinnati Express 10:30 a.m. 11:45 a.m. Cincinnati Express 4:40 p.m. 6:00 p.m. Traverse City and Mackinaw Ex. 11:40 p.m. 7:15 a.m. train has parlor chair car for Cincinnati. 5:00 p.m. train has Woodruff sleeper for Cincinnati. 5:00 p.m. train connects with M. C. R. at Kalamazoo for Battle Creek, Jackson, Detroit and Canadian points, arriving in Detroit at 10:45 p.m. Muskegon, Grand Rapids & Indiana. Arrives. Leaves. 4:45 a.m. 10:10 a.m. 11:00 a.m. 4:30 p.m. 4:40 p.m. 8:50 p.m. Leaving time at Bridge street depot 7 minutes later. C. L. LOCKWOOD, Gen'l Pass. Agent.

Michigan Central. Grand Rapids Division. DETROIT. Arrives. Leaves. Detroit Express 6:15 a.m. Day Express 1:10 p.m. Atlantic Express 5:30 p.m. Mixed 6:50 a.m. ARRIVE. 6:00 a.m. 8:00 p.m. Grand Rapids Express 10:15 p.m. Mixed 5:30 p.m. Daily. All other days except Sunday. Sleeping cars run on Atlantic and Pacific Express trains to and from Detroit. Parlor cars run on Day Express and Grand Rapids Express to and from Detroit. Direct connections made at Detroit with all through trains East over M. C. R. (Canada Southern Div.). O. W. REMONDES, Gen'l Pass. and Ticket Agt., Chicago. CHAS. H. NORRIS, Gen'l Agent.

Lake Shore & Michigan Southern. Kalamazoo Division. Arrives. Leaves. Ex. & Mail. N.Y. Mail. N.Y. Mail. N.Y. Ex. 4:35 p.m. 7:45 a.m. Grand Rapids. 9:45 a.m. 6:35 p.m. 8:55 p.m. 9:25 a.m. Allegan. 8:25 a.m. 8:15 a.m. 10:05 a.m. Kalamazoo. 7:30 a.m. 4:30 p.m. 8:30 p.m. 11:35 a.m. White Pigeon. 5:55 a.m. 3:40 p.m. 2:30 a.m. 8:05 p.m. Toledo. 11:00 p.m. 10:00 a.m. 8:30 a.m. 9:40 p.m. Cleveland. 6:40 p.m. 5:55 a.m. 2:50 p.m. 8:30 a.m. Buffalo. 11:55 a.m. 11:40 p.m. 8:40 a.m. 7:10 p.m. Chicago. 11:30 p.m. 8:30 a.m. A local freight leaves Grand Rapids at 1:10 p.m., carrying passengers as far as Kalamazoo. All trains daily except Sunday.

Detroit, Grand Haven & Milwaukee. GOING WEST. Arrives. Leaves. Morning Express 1:05 p.m. 1:10 p.m. Through Mail 5:40 p.m. 5:45 p.m. Grand Rapids Express 10:40 p.m. 10:45 p.m. Night Express 5:25 a.m. 5:30 a.m. Mixed 7:30 a.m. GOING EAST. Arrives. Leaves. Detroit Express 6:45 a.m. 6:50 a.m. Through Mail 10:20 a.m. 10:25 a.m. Evening Express 3:25 p.m. 3:30 p.m. Limited Express 4:35 p.m. Daily. Sundays excepted. Daily. Detroit Express has parlor car to Detroit, making direct connections for all points East, arriving in New York 10:10 a.m. next day. Limited Express, East, has through sleeper Grand Rapids to Niagara Falls, connecting at Milwaukee Junction with through sleeper to Toronto. Through tickets and sleeping car berths secured at D. G. H. & M.'s offices, 25 Monroe St., and at the depot. JAS. CAMPBELL, City Passenger Agent.

KAYTON & LYON,
Importers,
Jobbers and
Retailers of
BOOKS,
Stationery & Sundries,
20 and 22 Monroe St., Grand Rapids, Mich.

BELKNAP
Wagon and Sleigh Co.
MANUFACTURERS OF
Spring, Freight, Express,
Lumber and Farm
WAGONS!
Logging Carts and Trucks
Mill and Dump Carts,
Lumbermen's and
River Tools.
We carry a large stock of material, and have every facility for making first-class Wagons of all kinds.
Special attention given to Repairing, Painting and Lettering.
Shops on Front St., Grand Rapids, Mich.

COAL!
Present Prices:
Stove, No. 4 and Nut. \$8.00 per ton
Egg and Grate. \$7.75 per ton
We are agents for Brazil Block Coal. The best and cheapest steam coal in the market.

Grand Rapids Ice & Coal Co.,
OFFICE 52 PEARL ST.

THOMPSON & MACLAY,
IMPORTERS AND JOBBERS OF
Notions, Hosiery, Underwear, Furnishing Goods, Etc.,
19 South Ionia Street, - GRAND RAPIDS.
No Goods Sold at Retail. - Telephone 878.

BULKLEY, LEMON & HOOPS,

Wholesale Grocers.

Teas, Lemons and Foreign Fruits.

"Acme" Herkimer Co. Cheese, Lautz Bros. Soaps and Niagara Starch.

Send for Cigar Catalogue and ask for Special Inside Prices on anything in our line.

MANUFACTURERS!

Contemplating a Change or Seeking a Location

INFORM YOURSELVES

Regarding the prospects, opportunities and advantageous situation of

GLADSTONE, MICHIGAN,

As a site for a manufacturing town.

FREE SITES

Will be given you, whether you be of large or small capacity. As you are doubtless aware, GLADSTONE is the Lake Shipping Port for the Great "Soo" Railway and feeders, and situated as it is on the Little Bay Du Noquette, the finest harbor of deep water on Lake Michigan, offers unparalleled inducements for all kinds of IRON and WOODWORKING industries.

For particulars, opportunities for business, plats and maps, call on or address

F. W. MCKINNEY,
Agent Sault Ste. Marie Land and Improvement Co.,
GLADSTONE, MICH.

CLARK, JEWELL & CO.,

Wholesale Grocers,

HANDLE EVERYTHING IN THE PROVISION LINE.

Pork, Beef, Lard, Hams, Shoulders, Bacon, Sausage, Pigs' Feet, Canned Beef, Lunch Tongue, Potted Ham, etc.

DETROIT SOAP CO.,

Manufacturers of the following well-known brands of
SOAPS!

QUEEN ANNE, TRUE BLUE, MONDAY, AND OTHERS. For quotations address
W. G. HAWKINS, Soleman for Western Michigan, Lock Box 173, - GRAND RAPIDS.

The Standard of Excellence
KINGSFORD'S

Oswego PURE AND "Silver Gloss"



STARCH.

Kingsford's Oswego CORN STARCH for Puddings, Custards, Blanc-Mange, etc. THE PERFECTION OF QUALITY. WILL PLEASE YOU EVERY TIME! ALWAYS ASK YOUR GROCER FOR THESE GOODS.

W. STEELE PACKING & PROVISION CO.,

Grand Rapids, Mich.

WHOLESALE DEALERS IN

Fresh and Salt Beef, Fresh and Salt Pork, Pork Loins, Dry Salt Pork, Hams, Shoulders, Bacon, Boneless Ham, Sausage of all Kinds, Dried Beef for Slicing.

LARD,

Strictly Pure and Warranted, in tierces, barrels, one-half barrels, 50 pound cans, 20 pound cans, 3, 5 and 10 pound pails.

Pickled Pigs' Feet, Tripe, Etc.

Our prices for first-class goods are very low and all goods are warranted first-class in every instance.

When in Grand Rapids give us a call and look over our establishment.

Write us for prices.

WEBER

Grand, Square and Upright Pianos.



The Weber Piano is recognized beyond controversy as the Standard for excellence in every particular. It is renowned for its sympathetic, pure and rich tone combined with greatest power. The most eminent artists and musicians, as well as the musical public and the press, unite in the verdict that

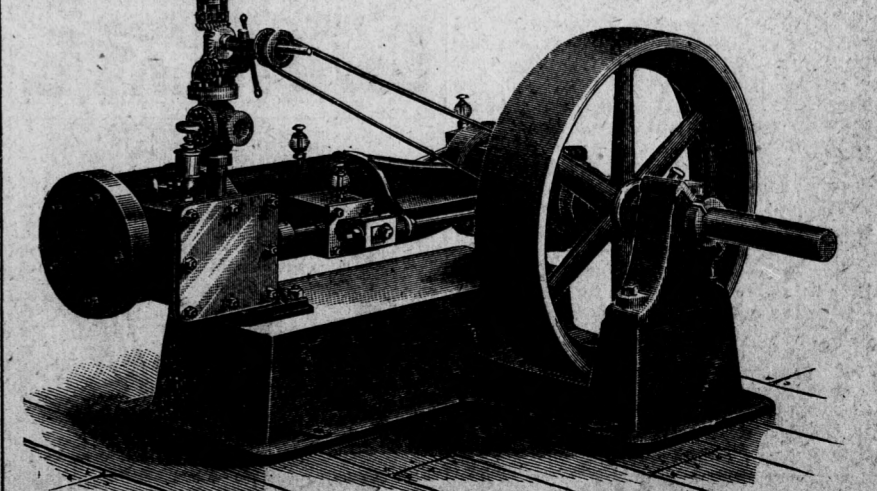
The Weber Stands Unrivaled.

Sheet music and musical merchandise. Everything in the musical line.

Weber Pianos, Fischer Pianos, Smith Pianos, A. B. Chase Organs, Estey Organs, Hillstrom Organs,
JULIUS A. J. FRIEDRICH,
(Successor to Friedrich Bros.)
30 and 32 Canal St., Grand Rapids, Mich.

W. C. DENISON,

GENERAL DEALER IN
Stationary and Portable Engines and Boilers,



Vertical, Horizontal, Hoisting and Marine Engines. Steam Pumps, Blowers and Exhaust Fans. SAW MILLS, any Size or Capacity Wanted. Estimates Given on Complete Outfits.
88, 90 and 92 SOUTH DIVISION ST., - GRAND RAPIDS, MICH.

Groceries.

The Outlook for Hemlock Bark. As the season for marketing hemlock bark is near at hand, a reporter of THE TRADESMAN recently called on N. B. Clark, the largest handler of that product in the United States, for his views on the outlook for the coming campaign.

"The prospects for 1888 have seldom been better," said Mr. Clark. "On account of the dry weather last season, the crop was only about half its usual volume, so that nearly every tanner in the country has less surplus stock on hand than at any time for the past five years. In consequence of this shortage, the tanners will have to buy fully one-third more than usual."

"What do you mean by surplus stock?" "Suppose a tanner figures that he will consume 4,000 cords of bark from one season to another. That is his regular stock. That much he must buy anyway. In addition to that amount, he lays in from one-quarter to one-half as much more to provide for such contingencies as a short crop. That extra supply we call surplus stock."

"How will the price run?" "The Grand Rapids tanners are running short of bark and are offering \$6 for June delivery and \$5.75 for the balance of the season. This is the first time I have ever known a difference of 25 cents to be made in a month's time, but it seems to be warranted by the circumstances. As is the case in Grand Rapids, the Chicago market is starting in fully 50 cents a cord better than a year ago, but I do not think that price will be maintained at the latter market, as the tanners there are not making any large contracts, in the expectation of getting lower prices before the season. The ruling price at Chicago is now \$8, as against \$7.50 last year."

"Of course, it is yet too early to venture any estimate as to this year's crop?" "Yes, but the season is not starting in as auspiciously as I could wish. The dry weather seems to be beginning early, and the same as it did last year."

In Spite of Legislation. The Pennsylvania Legislature passed a law prohibiting the manufacture and sale of bogus butter in that State. The law has since been sustained by both the State Supreme Court and the United States Supreme Court, and yet the butter men are not happy, if the following dispatch from Pittsburg is any criterion:

Two car-loads of butterine are brought to Pittsburg from Chicago every week and disposed of at the same price as creamy butter. Honest dealers are beginning to complain that the law is a dead-letter. The law does not prevent the bringing of butterine from other states, but the sale and offering for sale. Before the law was passed, butterine sold for 16 cents, while now the price is the same as for pure butter.

The Wool Market. There is no change in the condition of the wool market, as set forth in THE TRADESMAN of last week. One of the largest Philadelphia operators thus advises its correspondents: "Tariff uncertainties and agitation are having a depressing effect on both manufacturers and dealers, every one being anxious to carry light sail and to keep near shore, until they know whether the storm will burst or blow over. Under all these conditions operators should exercise more than usual caution in making purchases, and without wishing to advise on the present market and uncertain future, it seems to us that the new wool should be bought at about prices of the clip of '85."

Both business and collections are improving. The package coffee manufacturers have advanced the price of their product 1/2c., and the indications are good for another advance before the end of the week. The market is remarkably bare of good grades. The oatmeal manufacturers have advanced their prices 10c. per barrel, but no change has yet been made by the jobbers. The vinegar pool has advanced all grades 1c. per gallon. Lorillard announced a considerable decline in most brands of plums.

Look Out for Him. From the Greenville Democrat. A fellow going under a fictitious name, representing himself as connected with a Toledo wholesale grocery house, is traveling over the State soliciting orders from the farmers for groceries. He carries a fine line of samples and sells at astonishingly low prices. He takes orders for goods and tells his customers that they will arrive on a certain day in a car and for them to go and get them. The farmer signs the order, which turns out to be a note for several hundred dollars.

The Collector's Revenge. Vindictive youth—Yes, I've been cut out three times by these infernal dudes; rich girl every time, too; but I'm getting even with the whole tribe of 'em now, you bet. They're every one of them just wishing they'd never been born; they'll never interfere with me again.

Friend—Eh? Joined the Anarchists and sending 'em death notices? "Better than that. I've got a job as bill collector for a fashionable clothing store."

Merchants should remember that the celebrated "Crescent," "White Rose" and "Royal Patent" brands of flour are manufactured and sold only by the Voigt Milling Co. Grocers wanting good cheese should order from I. B. Smith & Sons, proprietors of the Wayland Cheese Factory, Wayland. Satisfaction guaranteed.

WHOLESALE AND RETAIL. COAL and WOOD. E. A. HAMILTON, Agt., 101 Ottawa St., Ledyard Block. Telephone 102-12.

THE ONLY RELIABLE COMPRESSED YEAST. Handled by a Majority of the Grocers and Bakers of Michigan. Send for samples and prices. L. WINTERITZ, State Agent, Grand Rapids.

Buy flour manufactured by the Crescent Roller Mills. Every sack warranted. Voigt Milling Co.

EGGS!

We will pay you 11 C. For all the Good Fresh EGGS You will Ship us this week.

Will receive your BUTTER And sell it for you at full market price, and make prompt returns.

We make a specialty of Egg Crates and Fillers to the trade.

LAMOREAUX & JOHNSTON. 71 Canal St., GRAND RAPIDS, MICH.

SHOE DRESSINGS. Brown's French, Bixby's Royal, Eclipse Safety Barrel, Raven Gloss, Spanish Gloss, Topsey, Gift Edge.

HIRTH & KRAUSE, JOBBERS, 118 Canal St., GRAND RAPIDS.

GENUINE K. of L. CIGARS. The product of Organized, Working Cigar-makers. Established Sept. 1, 1886, on L. Co-operative plan by members of L. A. 8374, K. of L. Smokers and Friends of Labor. Attention! If you are opposed to filthy, tenement-house factories, the servile labor of coolies, the contracts for convict labor, give our Cigars a trial.

If you are in favor of shorter hours of labor, the Saturday half-holiday, and last, but not least, the payment of higher and living wages in solid cash, give our Cigars a trial and accord them your most liberal patronage. The yellow K. of L. label on every box. One hundred thousand sold within three months in the city of Detroit alone. Warranted to be strictly live and ten cent goods. For further particulars, terms, prices, references, etc., address W. E. KRUM & CO., Wernersville, Berks Co., Pennsylvania.

Wernersville, Berks Co., Pennsylvania.

GENUINE K. of L. CIGARS. The product of Organized, Working Cigar-makers. Established Sept. 1, 1886, on L. Co-operative plan by members of L. A. 8374, K. of L. Smokers and Friends of Labor. Attention! If you are opposed to filthy, tenement-house factories, the servile labor of coolies, the contracts for convict labor, give our Cigars a trial.

If you are in favor of shorter hours of labor, the Saturday half-holiday, and last, but not least, the payment of higher and living wages in solid cash, give our Cigars a trial and accord them your most liberal patronage. The yellow K. of L. label on every box. One hundred thousand sold within three months in the city of Detroit alone. Warranted to be strictly live and ten cent goods. For further particulars, terms, prices, references, etc., address W. E. KRUM & CO., Wernersville, Berks Co., Pennsylvania.

GENUINE K. of L. CIGARS. The product of Organized, Working Cigar-makers. Established Sept. 1, 1886, on L. Co-operative plan by members of L. A. 8374, K. of L. Smokers and Friends of Labor. Attention! If you are opposed to filthy, tenement-house factories, the servile labor of coolies, the contracts for convict labor, give our Cigars a trial.

GENUINE K. of L. CIGARS. The product of Organized, Working Cigar-makers. Established Sept. 1, 1886, on L. Co-operative plan by members of L. A. 8374, K. of L. Smokers and Friends of Labor. Attention! If you are opposed to filthy, tenement-house factories, the servile labor of coolies, the contracts for convict labor, give our Cigars a trial.

WHOLESALE PRICE CURRENT.

The quotations given below are such as are ordinarily offered cash buyers, who pay promptly and buy in full packages:

Table with multiple columns listing various goods and their prices. Includes sections for BAKING POWDER, EGGS, BUTTER, FISH, OILS, and various other commodities.

PROVISIONS.

The Grand Rapids Packing & Provision Co. quote as follows:

Table listing various provisions and their prices, including items like Corn, Sugar, Flour, and various meats.

A. EATON & CO.

77 Canal Street, NEW YORK. Have now opened up with an entire new line of Key West, Imported and Domestic Cigars.

Read this Scheme. \$11,550 Worth of Real Estate. And personal property to be actually given away to purchasers of the celebrated "Golden-Rod" and "Presto" Cigars in 1888.

We have sold these goods for the past ten years at the uniform price of \$55 per M. for the "Golden-Rod" and \$35 per M. for the "Presto" cigars, and shall continue to sell them at that price, thus charging nothing extra for the property we shall distribute.

We will start an order book at this date with lines numbered from 1 to 3,000 and each order will be entered in the book in the order it is received at our office.

Every fifth order received will entitle the party ordering to a fine gold handled silk umbrella which will be sent with the goods.

Every 24th order received will entitle the sender to a full tea set of 50 pieces Imported China Ware, which will be sent with the cigars.

Every 74th order received will entitle the party ordering to a clear title deed of a piece of real-estate. Either a building lot and water privileges, at a summer resort, a city lot in city of Sault Ste Marie, a house and lot in St. Ignace, or a farm of 160 acres. There are 39 lots of the real estate and 730 articles of personal property to go with 3,000 orders, an average of more than one in four.

An order will consist of 1/2 M. "Golden Rod" cigars at \$55 per M. or 1 M. "Presto" cigars at \$35 per M. An order of double this amount from one party will be entered as two orders.

These cigars are not made of cheap material, like the ordinary scheme cigar, but are First-Class Goods, made as we have always made them, to hold trade.

The "Golden-Rod" is made from the finest imported Vuelta Havana, long filler, straight hand-made goods, without flavor, and as fine as anything made in the U. S. Sold at their market value, without regard to the property given away. The "Presto" cigar is a very nice imported scrap-cigar, gives universal satisfaction and sells in many places at 10c.

The summer resort lots are on the beautiful Lakeville Lake in Oakland Co. on the E. O. & P. A. R. R., a handsome lake with better fishing than Orion, six miles distant. Lots 40 feet by 50 feet with good lake front privilege, value \$50 each.

The lots at the Soo are within 1/4 of a mile of the water power canal. In the heart of the city, with houses all around them, 40x124 feet, valued at \$1,000 each.

The house and lot at St. Ignace is in the third ward on Main Street. House occupied by tenant, valued at \$1,000.

THURBER, WHYLAND & CO.

NEW YORK. RELIABLE FOOD PRODUCTS. It is both pleasant and profitable for merchants to occasionally visit New York, and all such are cordially invited to call, look through our establishment, corner West Broadway, Reade and Hudson streets, and make our acquaintance, whether they wish to buy goods or not. Ask for a number of the firm.

INCREASE YOUR TRADE BY SELLING "BILL NYE" CIGAR. We will also continue the bakery business as before.

CIGAR DEALERS. Read this Scheme. \$11,550 Worth of Real Estate. And personal property to be actually given away to purchasers of the celebrated "Golden-Rod" and "Presto" Cigars in 1888.

We have sold these goods for the past ten years at the uniform price of \$55 per M. for the "Golden-Rod" and \$35 per M. for the "Presto" cigars, and shall continue to sell them at that price, thus charging nothing extra for the property we shall distribute.

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An order will consist of 1/2 M. "Golden Rod" cigars at \$55 per M. or 1 M. "Presto" cigars at \$35 per M. An order of double this amount from one party will be entered as two orders.

These cigars are not made of cheap material, like the ordinary scheme cigar, but are First-Class Goods, made as we have always made them, to hold trade.

The "Golden-Rod" is made from the finest imported Vuelta Havana, long filler, straight hand-made goods, without flavor, and as fine as anything made in the U. S. Sold at their market value, without regard to the property given away. The "Presto" cigar is a very nice imported scrap-cigar, gives universal satisfaction and sells in many places at 10c.

The summer resort lots are on the beautiful Lakeville Lake in Oakland Co. on the E. O. & P. A. R. R., a handsome lake with better fishing than Orion, six miles distant. Lots 40 feet by 50 feet with good lake front privilege, value \$50 each.

The lots at the Soo are within 1/4 of a mile of the water power canal. In the heart of the city, with houses all around them, 40x124 feet, valued at \$1,000 each.

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J. H. THOMPSON & CO., BEE SPICE MILLS, 59 Jefferson Ave., Detroit, Mich. Importers and Jobbers of Fine Teas, Coffee, Spices, Etc., Baking Powder Mfrs., Coffee Roasters, Spice Grinders.

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Bananas, Our Specialty. 16 and 18 No. Division St.

THESE GOODS ARE "PAR EXCELLENCE" Pure, Healthful and Reliable, warranted to give satisfaction in every particular. For sale by wholesale and retail grocers throughout the United States. Votwie Bros., Manufacturers, Cleveland and Chicago.

WARRANTEE DEEDS OF REAL ESTATE will be sent with the cigars, which come in proper order. When the property is all distributed, circulars will be sent to each purchaser of cigars, showing name and address of parties getting these presents.

Send in your orders, somebody will get some good property for nothing. You will get warranted goods, worth the price put on them. The value of the presents is not taken out of the goods.

Terms on cigars, 60 days to responsible parties, or 5 per cent. off for cash. We give reference below as to our business standing.

Citizens' National Bank, Romeo; First National Bank, Romeo. Any business man in Romeo, and any wholesale tobacco house in Detroit, Chicago, Louisville and St. Louis.

Yours respectfully, H. W. Bradley & Bro., 86 Monroe Street, GRAND RAPIDS, ROMEO, MICH.

WALKS - GOODYEAR CONNECTICUT Rubbers.

Write for Full Prices and Discounts. FRESH MEATS. Beef, carcasses, 8 @ 6 1/2; hind quarters, 8 @ 6 1/2; fore, 8 @ 5 1/2; Pork, hams, 8 @ 5 1/2; shoulders, 8 @ 5 1/2; Bologna, 8 @ 5 1/2; Blood, lvs, h'd saus' 8 @ 5 1/2; Nutten, 8 @ 5 1/2.

G. R. MAYHEW, 86 Monroe Street, GRAND RAPIDS.



THESE GOODS ARE "PAR EXCELLENCE" Pure, Healthful and Reliable, warranted to give satisfaction in every particular. For sale by wholesale and retail grocers throughout the United States. Votwie Bros., Manufacturers, Cleveland and Chicago.

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Drugs & Medicines

Offer of Compromise. John H. Curtiss has leased the following circular to the unsecured creditors of Curtiss & Dunton...

Michigan State Pharmaceutical Ass'n. President - Arthur Bassett, Detroit. First Vice-President - J. M. Harwood, Petoskey...

Interview With the Attorney of the Board of Pharmacy. From the Kalamazoo Herald. J. H. Kinnane, who has been traveling through the State...

The Drug Market. There are few changes to note. Quinine is dull and lower for foreign brands. P. & W. is as yet unchanged...

How is the new law applied? In this way. Any person wishing to enter the drug business must pass a rigid examination before the State Board...

How are the complaints made? Generally by some one in competition with the offending party. The licensed pharmacist has the right to make war upon those who are illegally doing the same business...

What penalties are attached? Upon conviction, the fine is \$10 to \$100, or from thirty to ninety days in jail.

WHOLESALE PRICE CURRENT.

Table listing various commodities and their prices. Includes sections for ACIDUM, ANILINE, BAUCASIA, CARBONATE, CATECHU, CEREALIA, FERULA, GUMMI, LACCA, MISCCELLANEOUS, OLEUM, POTASSIUM, RADIX, and SERRA.

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Importers and Jobbers of DRUGS, CHEMICALS, AND DRUGGISTS' SUPPLIES.

PATENT MEDICINES, PAINTS, OILS, VARNISHES.

WEATHERLY'S MICHIGAN CATARRH REMEDY.

Whiskies, Brandies, Gins, Wines, Rums.

SOUR MASH WHISKEY.

Druggists' Favorite Rye Whisky.

HAZELTINE & PERKINS Drug Co.

Grand Rapids, Mich.

VIC'S BED-BUG KILLER!

Without Poison. No Color, No Smell and No Damage to Bed Clothes or Furniture.

ROUSSIN & CO., Ludington, Michigan.

USE PECKHAM'S COUGH REMEDY.

DR. H. C. PECKHAM, Freeport, Mich.

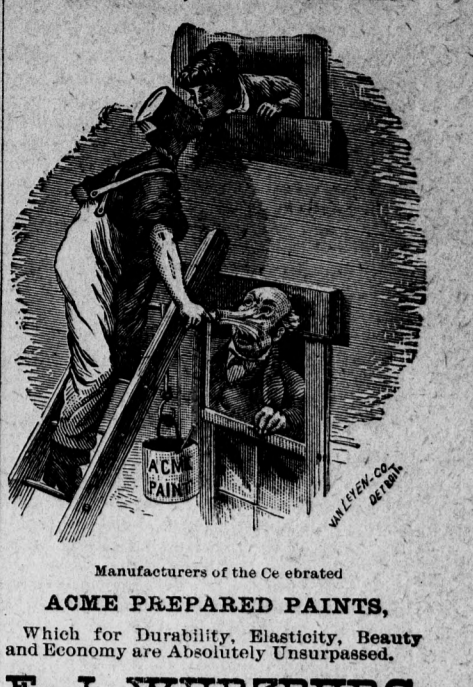
PIONEER PREPARED PAINTS.

RECOMMENDED BY EMINENT PHYSICIANS.

The Best Tonic. A CONCENTRATED LIQUID EXTRACT OF MALT & HOPS.

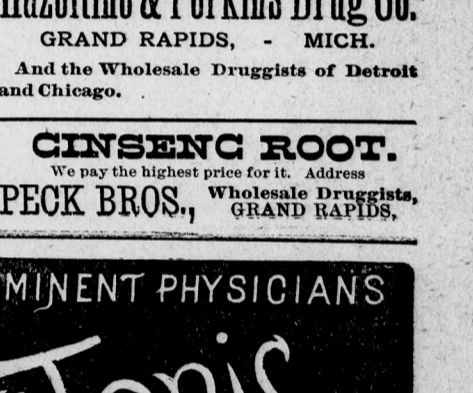
HAZELTINE & PERKINS Drug Co. Grand Rapids, Mich.

Acme White Lead & Color Works.



ACME PREPARED PAINTS, Which for Durability, Elasticity, Beauty and Economy are Absolutely Unsurpassed.

F. J. WURZBURG, Wholesale Agent, Grand Rapids, Mich.



MENTHOL INHALER. TRADE SUPPLIED BY THE HAZELTINE & PERKINS DRUG CO.

GINSENG ROOT. We pay the highest price for it. Address PECK BROS., Wholesale Druggists, Grand Rapids, Mich.

Specialty Dept. Ph. Best Brewing Co. Buffalo, N. Y., Feb. 17, 1888.

Specialty Dept. Ph. Best Brewing Co. Philadelphia, Feb. 4, 1888.

The Michigan Tradesman.

The Villain Bargoff.

(Continued from Page One.)

When the store-keeper saw the spasm that contracted Bargoff's features when the constable spoke, he was almost moved with compassion. The apprentices did not lift their eyes to Bargoff's face, as, walking erect, he went with the constable. They looked the shop and followed their master to the hearing.

The news quickly spread. The Kattiners denounced Bargoff, disbelieving his version of his money transaction with Mrs. Bard and sympathized with Peter Bard, whom they regarded as a much-abused man. The shoemaker was again the villain Bargoff.

The little office of the justice of the peace was soon crowded, and an eager throng pressed against the door and one window, hoping to hear at least some of the testimony.

The crime was duly proved by the store-keeper, who was his own lawyer, and then, without delay, Bargoff was directly connected with it by the fact that, concealed in a closet on the premises occupied by him, were goods that had been in the store previous to the burglary. The law presumed him guilty, and it lay upon him to prove his innocence. Peter Bard, who, with something of the air of a victor, occupied a stool, which was merely a chair bereft of its back, acquiesced in this statement of the case by the justice. Peter did not remove his feet from the rungs of the one-time chair as he partially arose to take a survey of the crowd. It was an evident request for the sympathy of the spectators, and they, being generous, smiled and winked at him. He sat down again with his knees high, his feet being still on the rungs. His position suggested the posture of a man in a saddle with short stirrups. His complacency was somewhat ruffled, when, by mere accident, his gaze met Bargoff's. Peter tried to look defiant, but he found his lips weak and his eyes inclined to waver. So he turned around suddenly, as if some one had spoken to him.

"Have you anything to say?" asked the justice of Bargoff.

The magistrate, whose curiosity had weighed so much with him in deciding him to issue the search-warrant, was now half sorry he had granted it, there being every probability that Bargoff would be sent to jail and Kattin would be without a shoemaker, old Carnes having died a few months previous to the store-robbery. The squire was personally sorry, there being then a pair of shoes in Bargoff's shop that were just turned over the last and intended for him. The officer of the court selfishly wished that his shoes had been finished before the stolen goods were discovered.

"Have you anything to say, Mr. Bargoff?" he asked again, more sharply than before, his own grievance accentuating the asperity of his tones.

"Nothing," Bargoff answered in a voice singularly sweet, as he looked over the heads of the men near him at the blue sky, dimly visible through the dusty panes. A buzz ran through the crowd. Peter Bard again stood upon the rungs of the chair, this time erect, and nodded to the spectators as much as to say, "Do you hear that?"

"Nothing?" asked the justice, greatly amazed.

"Nothing?" inquired the store-keeper, who had hoped to learn the whereabouts of the remainder of the stolen goods.

"Nothing," Bargoff again stated, this time more sternly.

"You will have to give bail, or I'll have to send you to jail."

The justice was interrupted by, "Please, Squire Simons."

Peter Bard started and turned to the window. His daughter Mary was there, her head just visible above the ledge. She had spoken.

"You go home, Mary, ter yer mother!" Peter commanded, and left the rungs of his chair to insist upon obedience.

"Please, Squire Simons, I want ter kiss the book," Sunny continued, unmindful of her father.

"G'wan home, I say!" Peter almost shrieked.

"What is it?" asked the justice, while the store-keeper, who was a strong man, pushed Peter aside and went to the window.

Sunny held up her hand to him, a man outside took her foot, and she was half lifted, half pulled, through the window. Disregarding equally Bargoff and her father, she went straight to the little desk and lifted the Bible reverently. She held it in her right hand, while the squire repeated the formal oath. Before she pressed her lips to the binding, she asked: "Can't yer leave out that bit about the whole truth, Squire?"

"No," said the magistrate, gently.

Bargoff made a step forward, but she stopped him by lifting her hand in a forbidding way. Then her eyes paused a moment on her father, who, pale and perspiring, stood near the window.

"Well, I will. I couldn't sleep if I did n't."

She shuddered as she kissed the book. When she laid it down she moved away from it and farther from Bargoff. As it seemed an effort for her to speak, she was allowed her own time. No one pressed her with questions. Finally she blurted:

"My pap done it all, broke inter the store, put the things inter Mister Bargoff's closet, an' spread all the bad money in this here town."

Then she began to cry. Little moans broke from her lips, and it was feared that she would become hysterical.

Peter Bard shouted, "Yer lie, yer little devil!" and rushed to strike her.

Again the store-keeper interfered, this time assisted by the constable. The officer virtually arrested Peter, around whom the crowd closed angrily, and he struck before their menace. Beside him the magistrate ordered Sunny a chair beside him, but she said:

"I kin talk better standin'. I don't lie, pap, I'm goin' ter tell the whole truth. Didn't yer hear me swear?"

She paused a moment. Her father maintained a sullen silence.

"Pap an' his batty (partner) from over the hill broke inter the store, an' took the wag-in ter pull the things off in. They hid 'em in a house, an' put the wag-in inter the shed ag'in. Then pap broke inter Mister Bargoff's closet by pullin' the steeple (staple), an' put a few goods an' bad money in't. He never let me an' mam hev any bad money, 'cause if we'd a spent it that'd ketch him. I know he done all this, 'cause I seen him; I watched him."

She told the story simply with gathering courage. Then a complete change of feeling toward Bargoff came in the listeners' hearts.

"Did you know this, Mr. Bargoff?" asked the magistrate, with emphasis on the Mr.

"Yes. I suspected that was the way the goods got into my closet."

"Then why didn't you say so?"

Bargoff did not answer. Sunny twined her fingers and flushed up to her temples. Determined to clear Bargoff fully of the crime imputed to him, she spoke again.

"'Cause Mister Bargoff asked me ter marry him, an' I wouldn't 'cause I was ashamed o' my pap, and Mr. Bargoff would n't tell on my pap fer fear he'd make me shameder."

The rough assemblage was moved with deep sympathy for the girl. The magistrate got nervous and fumbled with his papers. All present knew that her sense of justice had wronged the facts from her. Bargoff did not smile upon her, fearing she might think he believed her impelled by love for him. He did not raise his eyes from the floor when she asked:

"May I go now, Squire?"

"Mary," the magistrate said gently, "you will have to tell this all over again to the court."

"Oh, Squire, must I?" she inquired quickly, with something of anguish in her tones. "It's hard ter call one's pap names before people; but it can't be helped. I'll be there, Squire."

"One question more, Mary, who was your father's accomplice?"

"Hey?"

"Who helped him rob the store?"

"Dutch Henry."

"You may go now, Mary."

She flew from the office without looking at Bargoff.

"I told on pap," she said to her mother on reaching home.

Then followed a quarrel, in which Mrs. Bard used many very harsh words, Sunny retorting in kind. Finally, Mrs. Bard ordered her daughter to leave her house for-

over. Sunny resolutely declared she would do nothing of the kind. So they continued under the same roof, and frequently indulged in wordy fights.

Search was made in Dutch Henry's house, and the remainder of the stolen goods was found there. He was arrested and sent to jail with Peter Bard. Sunny bravely repeated to the court the story she had told to the justice, and the sharp cross-examination of the prisoners' lawyer could not shake her testimony. Peter and his accomplice were convicted and sentenced to a long term of imprisonment.

Bargoff removed from Kattin a short time after the trial, and in a little while Sunny, her mother and brothers followed him.

"Sunny," Bargoff said one evening before he went away, "I am not ashamed of you. Be my wife. We will go West, where nobody knows us, and we shall live happily. Your mother and brothers may come, too, and we can all live together."

"But, my pap," said Sunny. "I sent him ter jail, and I've got ter work fer him, so's when he gets out he'll hev something!"

"I'll take care of you all, Sunny."

"Him, too?" she asked quickly, intently watching his features.

"Yes, him too."

"Yer a queer villain, Mister Bargoff," she remarked, as she let him take her in his arms.

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Encourage your trade to pay cash instead of running book accounts by using Cash Sale Checks. For sale at 50 cents per 100 by E. A. STOWE & BRO., Grand Rapids.

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Fruits, Seeds, Oysters & Produce,

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MEN'S AND BOY'S WOOL, FUR AND STRAW HATS,

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Our Mammoth Refrigerators are made in sections and shipped "knocked down," so they will go through any door, and at a low class of freight. The sections bolt together very easily. The Ice Chamber holds 200 pounds of ice. The Storage Room below is arranged with shelves to suit the different wants of Fruit Dealers, Grocers, Hotel Keepers, and others. The walls are four inches thick, and lined with non-conducting material. The outside cases are of Ash, richly carved and ornamented. All doors furnished with the Leonard Patent Refrigerator Fastener, which draws the doors to an air tight joint. The inside walls are of Sugar Maple, tasteless and odorless, and made waterproof by a secret process of our own.

We guarantee perfect satisfaction, and the constant circulation of dry cold air the same as in our Household Refrigerators.

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