### NO. 244.

La Belle BAKING POWDERS,

Kinds of Extracts and Flavorings.

and Grocers' Sundries.

## F. J. DETTENTHALER SE

AND OYSTERS.

Packing and Warehouse,

37 North Division Street

Office, 117 Monroe St.,

GRAND RAPIDS,

SEND FOR PRICE LIST.

-AND-





JOBBERS OF

Teas, Coffees & Grocers' Sundries, 46 Ottawa St., GRAND RAPIDS.

ESTABLISHED 1866.

159 80. Water Street, Chicago.



We do a General Commission Business and offer as inducements twenty years' experience and clear record. The best equipped and largest salesroom in the business in this city. Ample storage facilities-full 20,000 feet of floor space in the center of the best market in the West. Ample capi-THE TRADESMAN. Write us if you wish information, whether to buy or sell. It

BARNETT BROS.

The peculiar property possessed by our soap is that of loosening and separating the dirt without injuring the fabric, instead of eating up the dirt and thereby rotting the cloth.

Ask your wholesale grocer about our SPEC-IAL OFFER. It makes retail profit very sat-

Teas, Toilet Soaps, Gigars Central City Soap Co., JACKSON, MICH.

Medium Clover, Mammoth Clover, Timothy, Alsike,

Alfalfa, Hungarian, Millet, Red Top,

Orchard Grass. Blue Grass, Field Peas, Spring Rye,

Spring Barley. OR ANY KIND OF SEEDS SEND TO

71 Canal Street,

Grand Rapids, Mich.

Send Stamp for sample of the

TRADESMAN CREDIT

COUPON

the best and newest system on the market. Furnished in Denominations of \$5, \$10 and

# E. A. STOWE & BRO.

Grand Rapids,

SOAPS

BEST FAMILY, HEADLIGHT and LITTLE DAISY

SOAPS are conceded by all to be the best soaps ever sold in Michigan. Commendations are coming in daily. Send for price list.

## Order these goods of any jobber in Grand Grand Rapids Soap Co.

REUBEN HATCH Attorney at Law,

23 & 24 Widdicomb Bld. Monroe St. GRAND RAPIDS.

JUDD & CO., nd Full Line Summer Good 102 CANAL STREET.

THE GREAT

E Jeweler.

44 CANAL ST.,

Grand Rapids, - Mich

# SAFES

Anyone in want of a first-class Fire or Burglar Proof Safe of the Cincinnati Safe and Lock Co. manufacture will find it to his advantage to write or call on us. We have light expenses, and are able to sell lower than any other house representing first-class work. Second-hand safes always on

C. M. GOODRICH & CO., With Safety Deposit Co., Basement of Wid

# Voigt, Herpolsheimer & Co.

DRY GOODS

Staple and Fancy.

Overalls, Pants, Etc.,

OUR OWN MAKE. A Complete Line of

Fancy Crockery@Fancy Woodenware

OUR OWN IMPORTATION. Inspection Solicited. Chicago and Detroit Prices Guaranteed.

# BELKNAP

MANUFACTURERS OF Spring, Freight, Express, Lumber and Farm

# WAGONS!

Logging Carts and Trucks Mill and Dump Carts, Lumbermen's and River Tools.

We carry a large stock of material, and have every facility for making first-class Wagons of all kinds.

The Special attention given to Repairing, Painting and Lettering.

Shops on Front St., Grand Rapids, Mich.

# CHAS.

Horse and Wagon Covers, Awnings and Tents, Flags and Banners, Oiled Clothing, Feed Bags, Wide Ducks, etc.

CANAL ST., - GRAND RAPIDS.



A. B. WATSON, Treas.. S. F. ASPINWALL, Sec. CASH CAPITAL, \$200,000.

### STEAM LAUNDRY.

STANLEY N. ALLEN, Proprietor. WE DO ONLY FIRST CLASS WORK AND

by mail and express promptly atten RAGS, RUBBERS, BONES & METALS Wm. Brummeler,

JOBBER IN TINWARE, GLASSWARE and NOTIONS TELEPHONE 640 79 Spring St., - Grand Rapids.

## EDWIN FALLAS.

VALLEY CITY COLD STORAGE,

JOBBER OF Oranges, Lemons, Bananas, Butter, Eggs

SALESROOM, - No. 9 Ionia St., Grand Rapids.

### WANTED.

Butter, Eggs, Wool, Potatoes, Beans, Dried Fruit, Apples and all kinds of Produce.

If you have any of the above goods to ship, or anything in the Produce line let us hear from you. Liberal cash advances made when desired.

### Earl Bros., Commission Merchants, 157 South Water St., CHICAGO. rence: FIRST NATIONAL BANK, Chicago

MICHIGAN TRADESMAN, Grand Rapids

## We give prompt personal attention to the sale of POTATOES, APPLES, BEANS and ONIONS in car lots. We offer best

facilities and watchful attention. Consign ments respectfully solicited. Liberal cash advances on Car Lots when desired.

### COMMISSION MERCHANTS, 166 South Water St., CHICAGO.

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## BEST IN THE WORLD

S. T. FISH & CO., General COMMISSION Merchants

FRUITS and PRODUCE, 189 So. Water St., - Chicago

make liberal advances on all shipments for warded to us. Send us your consignments and we will render prompt and satisfactory re turns. CAR LOTS A SPECIALTY.

Grand Rapids, Mich.

H. P. BAKER, Cashier. CAPITAL, - \$300,000.

Transacts a general banking business Make a Specialty of Collections. Accoun-of Country Merchants Solicited.

## DRESSINGS.

Brown's French, Bixby's Royal, Eclipse Safety Barrel, Raven Gloss, Spanish Gloss, Topsey, Gilt Edge.

HIRTH & KRAUSE, JOBBERS, 118 Canal St., GRAND RAPIDS.

# STANTON, SAMPSON & CO.,

Men's Furnishing Goods. Sole Manufacturers of the "Peninsular Brand Pants, Shirts and Overalls.

State agents for Celuloid Collars and Ouffs. 120 and 122 Jefferson, Ave., DETROIT, - MICHIGAN. GEO. F. OWEN, Grand Rapids;

LEISURE HOUR JOTTINGS.

BY A COUNTRY MERCHANT.

I have never heard or read that there was any restriction on the sale of general mer- bloom?) chandise in England, France or Germany, but, from what I have gathered from conversations with numerous intelligent emigrants from those countries, it is evident that they possess a conservatism in trade affairs that is totally unknown in America. The merchant (of Michigan, for instance) who can even approximate the result of his neighborhood of the village mentioned with labors for the coming twelve months has a handsomely painted and decorated "rig" yet to be discovered; yet there is abundant and announced himself to the agricultural- the sale go?" evidence to prove that the income of the trader in the countries mentioned is ordi- Pacific Tea Company." He was selling the narily nearly as well fixed as that of the choicest pickings of Japan, such as no and ten per cent. off leaves \$432. Half of bond holder or money loaner. This fact is probably the result of three or four causes: country merchant had the facilities of protection by the result of three or four causes: curing, directly to the consumer at wholethe steady adherance of buyers to their favorite "shops;" the disinclination of forpound sacks and he didn't break packages;

hit he are to consume at whole order, and we'll go down and get the check certified. You can pay the balance on the arrival of the goods." eigners to invest capital in doubtful enter- but he wanted every purchaser to steep the prises; the almost undeviating custom of tea from the sack he bought and then weigh reluctantly drew out, and lugged his cusevery dealer confining himself strictly to it before paying for it. Anything of a his own line, and the absence of canvassers connoisseur on drawing the herb could and peddlers of sufficient pretensions to readily perceive that it was a very choice fidence, as they left the bank a few minutes perceptibly affect the legitimate trade.

I don't really admire the slow, plodding per cent. below dealers' prices. Nearly From the Philadelphia Grocer. and unambitious trader, but if the Yankee speculators in merchandise were, en masse, speculators in merchandise were, en masse, slower, more plodding and less mercurial, the commercial interests of the country the section some days before it was distinct the most valuable character. The text would not suffer. A little more slowness covered that the bag had a partition and which we select this week may be viewed would decrease the constantly swelling vol- that the great bulk of "the choicest pick- in the higher spiritual sense or in the more ume of business failures. A more plod- ings of Japan" was little better than clover every-day outlook of a secular life. ding habit would avert an immense amount hay. But, of course, the stuff had to be use these trade sermons as means of inculof disastrous speculation, and a less mer- used to the last drawing and the tea trade cating proper views of the minor virtues curial temperament would assist in a more of the community was very limited for some careful observance of the old adage that months. asserts that it is a very sensible and commendable idea to let well enough alone. And, if, in addition to the Yankee speculator toning himself down, in the manner back. As amended by the present Legislamentioned. his tribe would decrease from ture, it provides for a State license for all

yet to these you have added hordes of city offense is committed.

work" the cities and the country alike. Let the editor of THE TRADESMAN step ble hat that he will meet one-third as many peddling rigs as farmers' wagons, and what is witnessed in his vicinity can be witnessed in every nook and corner of the State. Traversing the country, wherever there is human life there are dealers in agricultural implements, medicines, tinagricultural implements, medicines, tinware, musical instruments, clothing, dry goods, groceries, patent knick-knacks, think ground prices from ten to fifteen per cent. higher than regular figures, and obbooks and stationery, boots and shoes and. in fact, almost every species of goods, aside from those designed for the wealthy to terms, and the merchant asked for four down as an unpleasant but certain fact that every one of this endless procession of itinerant traders is, every day and every hour, busily engaged in reducing the income of you and me and our certain fact that carelessly. "I shall probably take advantage of the discount and pay the bill at once." Jim told him that they never gave more than sixty days' credit except on notes with good endorsement, but of course if I and ultra-fashionable. And put it of you and me and our contemporaries in various sections. And you and I and our contemporaries—or many of them, probably -if we had two-thirds of the dollars that we have been assessed for National, State, county and local taxes; for insurance, charity, subscriptions for various purposes, the promises we occupy.

Whole bill for cash of receipt lading," said Jim.

The dealer bristled up.

"What!" he exclaimed. "Do you mean that you expect me to buy of you on C. O. might view the raids of these guerrillas of trade, who bear no part of the public burtrade, which is the public burtrade, which is the public burtrade, who bear no part of the public burtrade, which is t

There is said to be somewhere, among the almost countless laws of this State, an enactment providing for an annual tax of of a great many."

of a great many."

'If you want to ship that bill of goods on "If you want to ship that bill of goods on the statute has " \$75 on peddlers, but if such a statute has an existence it is only another of the dead letter laws for which Michigan is famous. In a little village not far from Grand

Rapids, one of "dose chosen beoples" has, on a license of \$1 per day, made more clean money out of the community during the past week than a store handling the same line of goods and run at an expense of probably fifteen hundred dollars per annum has made for the last month. Some time ago, a couple of sharpers near the same place carried to the banks over \$2,500 in farmers' notes, all secured within two

cloth and with no expense at all in the way

smuggling dodge continues in perennial

And, I could multiply cases that are similar to these, which have come to my but I will only refer to one more that was somewhat remarkable for its ingenious dishonesty and financial success. Some months ago, a fellow appeared in the ists as an agent of "The Great Transarticle. The weight was full and the five

pounds was offered at about twenty-five every family took a sack, some two and some as many as half a dozen; and the Since writing the above, I have seen the text of the law referred to some paragraphs

one-third to one-half, I believe the com- hawkers and peddlers, exempting only the the existence of a Creator or deny man's mercial interests aforesaid would be greatly class known as "commercial travellers." The money must be paid in to the State Treasurer, who issues the permits to sell. The field of traffic in this country is Foot peddlers, or hawkers, are assessed greatly and unreasonably overcrowded, and \$15; one-horse ditto, \$45; two-horse the overcrowding process is going on reck-ditto, \$75, and those traveling by public lessly and unremittingly. Our population conveyance, \$100. It authorizes any officer is increasing rapidly but by no means as or citizen to demand a sight of the rapidly proportionately as the dealers in Treasurer's receipt and impose a fine of nerchantile commodities; and, to-day, it is \$10 for any refusal to produce it. Hawkreally astonishing that the vast army of ing or peddling anywhere in the State intelligent observer of the situation would license and is arrested for violating the law, decide that the regular trading establish- he can recover no costs or damages. All ments of the cities and villages are greatly prosecutions for a violation of the act must

in excess of the wants and needs of buyers; be commenced within sixty days after the yet to these you have added hordes of city canvassers, hucksters and peddlers of every canvassers. imaginable variety; of foot and wagon plain and unmistakable; yet there is an he sells directly to all the large consumers variety; of foot and wagon deless procession of hawkers and peddlers, bearing on their backs endless procession of hawkers and peddlers one of the men trying to serve two masters. or in their carts every article that the bu- on almost every highway of the State, and The manufacturing peddler who seeks trade colic citizen is supposed to require, and of the combined h. and p.'s of the State pro- at the same time by ringing door bells and

into a buggy and ride twenty miles in any direction, and I will wager him a respectable be that the the will meet one-third as many choice. Jim Holt recently sauntered out to

enough. served with inward satisfaction that no ob-

At last the order was complete, except as

months' credit.

"That's about the size of it," replied Jim, go to Ballyhack with them. I don't buy from houses that are afraid to trust me." "Quite likely," said Jim. "It's the way

straight four months, open account, you can send them along. If not, why, that settles it. I don't want them."
"Tell you what I will do," said Jim; "I'll

give you ten per cent. off the whole bill, and you give me a certified check now for half of it and pay the balance on receipt."

weeks through the sale of "smuggled" me for a big bill on four months' time; and long before that would fall due, you'd get in of taxes or license. (And, by the way, isn't it remarkable how that antique, moss-grown less than cost and skip out to Canada. But I've been to the trouble to show you, and you'll pay for them, too, or I'll put the similar to these, which have come to my personal knowledge, by the dozen almost, but I will only refer to one more that was "Why, this is blackmail!" gasped the

dealer.

"I don't know just what color it is, but it goes, just the same," said Jim.

"Well, I like your cheek."

"So do I" gasped Jim. "And my eyes

"So do I," gasped Jim. "And my eyes and nose, too, for that matter; but it's my tongue that's the regular charmer. Does

"Oh, you can send the goods, now that I've ordered them," was the sullen reply.

Jim pocketed the check which the dealer

tomer off to the bank.
"Now, a good many of the boys are afraid later, "but you see I'm not."

Short Trade Sermon.

"For no man can serve two masters." Whether it be consulted with religious

It may not be amiss to explain that we

without any attempt to enter upon the broader and higher domain of theology and religion. The columns of a trade paper, read by Protestant and Catholic, Jew and Gentile, believer and skeptic, alike, cannot properly be made a medium for a discussion of religious points on which there would be a wide divergence of opinion. But we believe that very few of our readers question moral accountability or ignore the existence within themselves of such a thing as a conscience. These grounds are broad enough

for our trade sermon. But to return to our text. serve two masters." It will not do to confine the idea to the mere connection of servant and employer. The text refuses such vant and employer. The text refuses such limited bounds. It includes the whole scope of a life work. No man can successfully follow two theories. One of them

must suffer neglect. The really successful merchant, the evidently successful salesman, the really proreally astonishing that the vast army of people whose daily avocation is the attempted extracting of profits from every doing to a fine not exceeding \$50 and costs "This one thing I do." Yet the days are grade and species of merchandise can sub- of prosecution, and in default of payment full of men attempting the opposite coursesist off the balance of the population. In hawker or peddler refuses to produce his failures. Not all of them reach that point. Many linger half successful, or less successful than they would be if they devoted themselves honestly to one principle or to one course. Types of these experimenters who damage themselves by their uncertain and vacillating course are to be found on all "agents" of every conceivable kind, who bably couldn't produce a solitary receipt that the division of his allegiance means the weakening of his hold on both. Worst of all, the trade editor, who flaunts at the top

> tor is as far apart as the East is from the West, and the man who is unwilling to accumulate his fortune or secure his necessary living by the purchase and turn-over of such supplies as his customer needs, but feels that it is necessary to speculate at the same time, had better abandon the one business and adhere to the other-he cannot serve

> two masters, one of them must be neglected.
> We can rise higher still. No retailer will be honestly, thoroughly, satisfactorily successful who does not squarely serve his customers. If they ask for one article and he substitutes another, he may imagine that he is serving himself, but he is not serving the customer whom he undertook to serve honestly when he hung out his sign. No clerk can serve himself first and his master afterward, and yet gain success through such principles. By every hour of self-denying, faithful service rendered to his employer he strengthens himself for a further life work, and develops that condition of mind which knows how to serve one end, one nurrose one principle one master. one purpose, one principle, one master, faithfully and successfully.

A one-ounce dose of epsom salts recently proved fatal. It was taken on an empty

## PERFECTION SCALE



OOES NOT REQUIRE DOWN WEIGHT

## The Michigan Tradesman.

### Retail Trade of the Wolderine State.

E. A. STOWE & BRO., Proprietors.

bscription—One Dollar per year. Advertising Rates made known on application.

Publication Office-49 Lyon Street, Gran orn Representative—E. H. AYER, 49 bune Building, N. Y.

riptions to this paper are not discontinued at extration, unless so ordered by the subscriber.

ered at the Grand Rapids Post Office.

E. A. STOWE, Editor.

WEDNESDAY, MAY 23, 1888.

SERIOUS SHRINKAGE.

The Engelmann Failure Worse Than a

Messrs. E. N. Salling, Geo. A. Hart and E. G. Filer, who were appointed to appraise Co., have completed the work of apprais-

the assets of the Manistee Salt & Lumber ing the property at its market valuation. In connection with the appraisers' estimates, THE TRADESMAN herewith presents the statement of assets as filed by the company when the assignment was made: Personal Property. Apppraisers' M.S. & L Valuation. Co.'s val

gons, h'rnss, stock,...\$ 2,554.00 \$ 4,503.76

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110.770 00 \$	214,542.0
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	720.0
	166,562.9
	3,354.0
	16,711.4
	44,455.0
	240,525.4
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11,000.00	17,500.0
	563.55 7,708.00 48,000.00 4,987.25 2,788.54 163,437.70 8 157,474.34 \$387,503.38 110,770.00 3,10.00 3,10.00 3,150.00 3,25.00 41,185.00 145,317.00 27,000.00 21,000.00 21,000.00 111,000.00

\$1,225,433,19 \$2,121,645,30 The total assets are thus shown to be

\$1,612,936.57, a shrinkage of about a million and a quarter dollars. The liabilities are in excess of \$1,200,000. R. G. Peters, of Manistee, says he is

y county. 15,000.00 stee..... 197,455.00 ck & Co.. 151,454.81

thoroughly conversant with the value of the various properties set forth in the schedule and that it is his belief that the creditors will not realize over 50 per cent. of their

A similar shrinkage occurred in the ap praisement of the estate of S. Babcock & Co. The firm put its assets at \$638,044.23, while the appraisers shrunk them down to \$297,309.63. The liabilities of the firm are \$367,533,28.

### Chicago Meats.

The butchers of Detroit might as well cease their silly efforts to exclude dressed meats from Chicago or elsewhere from this market. They will certainly fail, and they ought to fail. The State Board of Health whom they are are asking to interfere in the matter, have power to condemn and prevent the sale of diseased meat, but there is no power in the whole United States which can place an embargo on trade be-tween one State and another—and that is, itially, what the butchers are asking

It is idle to denounce the dressed beet syndicate, of Chicago, as a "pool," or "trust," or "monopoly," and such denunciation comes with particularly bad grace from an organization whose sole purpose is to monopolize the local market itself and deprive the 200,000 people of Detroit of the advantages of the competition which the Chicago dressed meat affords them, not only in respect to quality but in respect to price The butchers should remember that the ole meat trade exists for the benefit, not who sell meat, but of those who eat it, and it is the consumer alone who must be considered by the public authoritie in their relations to and regulation of the trade. Even under our protective tariff, the consumer can bring his meat, dressed, or on the hoof, or cooked, or in any other shape he pleases, from any point in the United States. That is a right guaranteed him by the Federal constitution, and no State or Aocal authority can abridge it. The national, State and local boards of health may prevent the transportation and sale of disease food, but they can take no cognizance of "pools" or "monopolies." Everything but sanitary considerations is beyond their jursdiction. Though the sale of Chicago dressed meat should ruin every butcher in Michigan, it cannot be interfered with on that account by any power of or in the

It is true, the butchers have raised the sanitary argument against the Chicago meat, but it has no foundation in truth Every one in Detroit who pays any atten tion to the source of the meat he eats car easily demonstrate to his entire satisfaction that not only has the quality of meat generally sold in this city greatly improved since the introduction of the Chicago meats, but also that the best and tenderest meats

butchers to do is to get the best meat they can regardless of the place it comes from and conduct their business for the benefit of and conduct their business for the benefit of their customers and not for the benefit of the drovers. They will surely be beaten in their present foolish undertaking.

The new North End Loan and Building Association, at Detroit, will be officered as follows: President, D. D. Thorp; Vice sidents, M. J. Murphy and L. W. as: Secretary, C. H. Leonard; Treasurer, John W. Leggett; Attorney, E. T. ce. The first issue of stock is dated May 15, and a new series will be started each successive quarter.

The first issue of the Shelby Herald, th erprise inaugurated by Harry M. formerly connected with THE Mce, presents a good apreages a successful futur tion. It is a six column foli kes a good showing of local and AMONG THE TRADE.

GRAND RAPIDS GOSSIP. Cultice has engaged in the grocery 699 Broadway. Olney, Shields & Co. furnished the stock.

H. Sturtevant has engaged in the grocery usiness at Whitehall. Olney, Shields & Co. furnished the stock.

The Belknap Wagon & Sleigh Co. has rough orders booked to run the establishto its full canacity two months.

The Telfer Spice Co. is running its machinery nights as well as during the day time, in order to keep pace with orders.

Kruse & Gleason, who have conducted grocery business at the corner of Stocking and Fifth streets, have retired from trade

C. G. Baisch has put in an eight horse power engine at his gun shop on East

It is reported that A. J. Dayton, formerly engaged in the drug business at Petoskey, will open a drug store on Wealthy avenue about July 1.

H. E. Merritt, formerly engaged in the grocery and meat business at Battle Creek, has arranged to remove to this place and reengage in the same business.

H. Rademaker & Sons report enough orders on their books for ball bats, croquet sets and Indian clubs to keep their factory running for three months to come.

Harrison Eddy has rented Ira Adams' store building at Bellaire and engaged in the grocery business. Arthur Meigs & Co. furnished the stock, M. M. Mallory secur ing the order.

Bernhardt Brogger, formerly of the firm of Brogger Bros., is constructing a store at the corner of Turner and Second streets, and will occupy the same with a grocery stock. Clark, Jewell & Co. will furnish the stock.

C. H. Cornell and Geo. Kerry have formed a copartnership under the style of Cornell & Kerry and engaged in the produce commission business at 30 North Ionia street, the former location of Ira O. Green. Messrs. Carnell and Kerry both have a somewhat varied acquaintance among the trade and will undoubtedly succeed in their undertaking.

Henry J. Hartman has purchased a forty foot frontage on South Front street, just to F. A. Rockafellow all of the late firm's below the Fulton street bridge, on which he has begun the construction of a foundry building, 40x60 feet in dimensions. His father, Frederick Hartman, has in contemplation the construction of a machine shop on the same tract of land, 35x50 feet in timensions and two stories high.

Hester & Fox were awarded a judgment for \$1,661,33 and interest in the Circuit Court Saturday against John De Vries and R. E. Werkman, of Holland. The ground on which the judgment was secured was that De Vries used false representations in persuading Hester & Fex to release their mortgage on the Alba mill of the Werkman Lumber Co. for a similar security on the Kalkaska mill property. Subsequent to this release it was found that the Kalkaska property was already mortgaged for all it was worth. Hence the suit.

T. J. Sheridan & Co. have made a contract with Alexander Johnson, Sr., and and cut their large tract of white and Norway pine situated on Eagle river, Oneida county, Wis. The tract comprises 28,000 acres, located on a chain of lakes which run back about thirty miles, and is estimated to contain over 100,000,000 feet of timber. It is intended to cut six or seven million feet of lumber per year and about 15,000,000 shingles. The gentlemen taking the contract remove their sawmill from Columbia ville and leave Mr. Sheridan's shingle mill on the ground. Operations will be begun immediately.

AROUND THE STATE. Cedar Springs-E. F. Chester, druggist is dead.

Azalia-R. G. Thompson succeeds Edwin M. Lewis in general trade. Menominee-Nelson Bros. succeed Blade

Bros. in the livery business. Stetson-J. W. Robinson has moved hi general stock to Walkerville.

Greenville-J. A. Massie has sold his crocery stock to M. A. Massie. Detroit-Wm. E. Avery succeeds Knapp

& Avery in the stone business. Ann Arbor-W. F. Adams succeeds Stofflet in the bazaar business. Saline-Chas. Burkhardt, succeeds Burk-

hardt & Aldrich in general trade. Coopersville-J. B. Watson has added a ine of jewelry to his drug stock.

Howard City-O. J. Mosher has his restaurant business to Luther.

Cheboygan-Geck Bros. succeed C. A Gallagher in the grocery business Marion-McLennan & Creeper's nev tore building is nearly completed.

Medina-C. F. & C. C. Morse s .. J. Morse in the milling business Menomines Gus Nowack succeeds Hor-

nick & Nowack in the meat business

Gagetown-Geo. Perkins succeeds C. S. Graves in the jewelry and grocery business. Holland-C. Blom has sold his saloon ss to H. D. McDuffle, late of Allegan East Saginaw-Jones & McCall is the me of a new firm of book and stationery

the Salem Co-operative Association in gen

Mancelona-M. F. White & Sons have bought the hardware stock of the Mance-lona Manufacturing Co.

Saranac-The hardware store of J. M. Walker & Son has been closed on chattel nortgage by the Gunn Hardware Co.

Climax - Willison & Aldrich succeed gan as his territory. Stratton & Willison in the hardware, vehicle and agricultural implement business. Trent-Geo. Carrington has sold a half

nterest in his general stock to Chas. North. The firm name will be Carrington & North. Levering-A. M. LeBaron has sold his general stock and rented his store to M. C. & H. N. Crandall, who will continue the ids his headquarters for the past few

Muir—The stock of goods formerly owned by Ely & Coffin was sold last Friday at nuction to Edson, Moore & Co., of Detroit, for \$2,325.

Sutton's Bay-John Litney has been admitted to partnership in the general business Bridge street. Hester & Fox furnished the of W. S. Johnson. The new firm name is W. S. Johnson & Co.

Vermontville-H. L. Curtis has sold his interest in the hardware business of Curtis & Barber to D. F. Barber, late of Chicago.

Hickory Corners-Jos. Roberts has stock to that place. Milburn Bros. retain their crockery business.

Cheboygan—E. H. Silliman has purchased sawmill business.

Cannonsburg-C. O. Bostwick & Son stock to Watrousville, Tuscola county, where they will continue that business.

### STRAY FACTS.

Edgewater-The Malcom McDonald Lumber Co. has been merged into the Platte River Lumber Co. G. H. Richley is President and Chas. Fults Secretary and Treas-

Saginaw-E. O. & S. L. Eastman have bought out Judd & Cross, the lumber dealers. The Eastmans recently sold their yard in East Saginaw to the T., S. & M. Railroad.

Carson City-Assignee Lawson, of Root, Strong & Co., has been ordered to release interest in the business of F. A. Rockafellow & Co., pay Mr. Rockafellow \$3,000 from the money in his hands as assignee and surrender two notes aggregating \$2,443. Rockafellow is to give a \$50,000 bond in an agreement to assume Rockafellow & Co.'s liabilities and to secure Root, Strong & Co. from obligation in that direction.

MANUFACTURING MATTERS. Ferry-Mr. Bode has sold his shingle

nill to W. H. Davis. Bay City-The big mill of Sage & Co. is cutting 1,200,000 feet of lumber a week

Battle Creek-E. C. Nichols has bought the plant of the Pembroke Knitting Co., at mortgage sale for \$15,024.

Detroit-The Detroit Stay Co. has been organized with a capital of \$5,000, all paid in. The company will manufacture garment stays.

Cheboygan-Wm. J. Hess has retired om the manufacture of boilers to take a third interest in the boiler shop of Wicks

Brcs., of East Saginaw. Carson City-It is cider, cider jelly, apple which E. J. Mason will manufacture at this place—not evaporated apples, as previously

stated. Burr Oak-The business men have raised \$1,000, to be given as a bonus to any responsible party who will establish a manufacturing business that will employ ten to

twenty men all the year around. Kent City-M. L. Whitney is refitting his mill with full roller process machinery, which will give him a capacity of about forty barrels per day. He will continue the use of stones in grinding feed and buck-

wheat. Manistee-The Filer Town Manufacturing Co. has not decided what kind of woodenware it will manufacture, but is in correspondence with persons skilled in that

line to take an interest in the factory and act as superintendent. Grand Haven-The Cutler & Savidge once to cut their pine in Rose Lake, Osceola

Lumber Co. will commence operations at county. The Grand Rapids & Indiana Railroad will run a side track into Hogback of his mother. He left her much improved. Lake. The firm have about 20,000,000 feet of pine near that place. The logs will be shipped on cars to Grand Rapids.

Muskegon-The Maxwell Lumber Co. has been organized for the purpose of engaging in a general lumber business, with a capital stock of \$50,000, which is onehalf paid in. The officers are as follows: C. J. Hamilton, president; Patrick W. Maxwell, vice-president; M. Wilson, treasurer: Leonard Eyke, secretary. The company will build a planing mill next season

if not this, and will ship by boat and rail. Manistee-The stock of 2,500,000 feet of cork pine lumber, owned by David Ward, carried over the past winter on the dock of Stokoe & Nelson, and sold to Sawyer, Rockwell & Co., of Milwaukee, for \$25 per M., is now being moved by vessel to the yards of the buyers. The lumber as it comes from the piles fully meets the expectations of the buyers, and they are figuring to pur chase this season's cut of some 3,000,000 feet, now being sawed.

Gripsack Brigade.

W. N. Ford, representing J. G. Butler & o., of St. Louis, left Monday for a visit to his Indiana trade.

G. V. Burton is now on the road for Cary & Loveridge, taking Northern Michi- B. M. A., met with the Board. The following sponding to a toast on his native State.

Henry Henkel, Jr., of Howard City, has one on the road in the interest of his father's butter tub factory. Cary & Loveridge have engaged Paul and

Henry Hirsch, of Milwaukee, to represent them in Southern Michigan, Jack Holland, who has made Grand Rap-

months, has returned to his home at In-S. A. Welling writes THE TRADESMAN from Jackson that L. R. Cesna will not

represent him on the road, as previously stated in these columns.

H. Gebhart, formerly on the road for W.

F. McLaughlin & Co., of Chicago, is now

Stated in these columns.

In each local secretary to drop me a postal, giving the desired information?

Hope all will be well and we will have a grand time.

Yours, stated in these columns. representing the Union Coffee Co., of New

York. He is due here this week. Harry Gregory has returned from Mt. Clemens, the physicians there being unable The new firm will be known as H. G. Barber to give him any encouragement. His condition, while not critical, is serious.

Claude D. Freeman has taken the posi bought out Milburn Bros.' harness business tion of book-keeper and house salesman at Lake Odessa and has moved his own for the Telfer Spice Co. His territory will be covered by H. R. Savage and J. B. Josselyn.

Les. Freeman, house salesman at Hawthe interest of Randall Smith in the lumber kins & Perry's, thinks he is some pumpkins commission business of Smith & Martin. behind his second-hand lunch counter The new firm will be known as Martin & The report that he intends to put in a line Silliman. Mr. Smith has gone into the of "soft drinks" is probably without foundation.

Ezra Mansfield traveling representative have sold their grocery stock and building to for Bradner Smith & Co, of Chicago, Geo. Hartwell, who will continue the lost his youngest boy, a bright little threebusiness. They have removed their drug year old, last Thursday. Mr. Mansfield has the sympathy of the traveling fraternity throughout the State.

Thompson & Chute have bought the soap factory of John B. Bell & Co., at Toledo, and will continue the business. B. F. Pashby continues his connection with the establishment and will spend this week among the Grand Rapids trade.

W. W. Watson, a traveling agent from Chicago, was very much surprised last Sunday morning when a cloud of smoke rolled up in his face from some unknown source beneath, and he was frightened half to death when he discovered that the lower part of his vest and his sack coat was in flames. After a hard fight he managed to smother the blaze but he had a narrow escape. He was in the act of leaving the notel Sunday morning on his way to church, when he bought a few grains of chlorate of potash at the news stand for the purpose of relieving a sore throat. Without think ing of the danger, he slipped the little paper of potash into his lower vest pocket where half a dozen sulphur matches lay. Of course, it was a case of spontaneous combustion, and Mr. Watson narrowly escaped a severe if not fatal burning. The moral contained in this piece of news teaches the great sore-throated public that

### there are some things that will not mix.

Purely Personal. M. L. Whitney, the Kent City miller, was in town a couple of days last week. Ira O. Green proposes to take up hi residence in Denver in the near future. Frank E. Piper, the Charlotte boot and

shoe dealer, was in town last Wednesday. J. C. Bennett, the veteran Kalamazoo boot

A. M. Todd, the Nottawa essential oil butter, canned goods and anti-ferment distiller, was in town a couple of days last

S. S. Morris, of the Muskegon provision eries are quoted at 25 to 26c; other Westhouse of S. S. Morris & Bro., was in town last Wednesday.

B. F. Emery has engaged to represent brokerage capacity.

E. L. Cole, of the firm of Cole & Bro. boot and shoe dealers at 57 Monroe street, died last Wednesday.

W. T. Lamoreaux returned from Boston Saturday night. He says the wool men at that market feel decidedly blue.

Thos. M. Peirce, formerly book-keeper for Olney, Shields & Co., is now Secretary and Treasurer of the Central Iron Works, at Topeka, Kan.

Frank Hamilton President of the M B. M. A., was in town four days last week and left Saturday night for Muskegon, whence he went to Chicago Sunday night.

Alex, Keith, shipping clerk for Hawkins & Perry, has returned from Elora, Ont., whither he was called by the serious illness F. L. Fuller, cashier of the Northern Kent Bank, at Cedar Springs, was in town last Friday to attend the banquet given the

officers and committees of the M. B. M. A. Chas. Kernan, bnyer for Horning & Hart, the Woodville general dealers and sawmill operators, was in town a couple of days and a jolly fellow withal.

Vegetables by Weight. On May 24, the New York Board of Aldermen will vote upon an ordinance pre-

scribing the following weights for vege-Irish potatoes, 172 pounds per barrel, 60 pounds per bushel; spinach, 40 pounds per barrel; turnips, carrots, parsnips and beets, 50 pounds per bushel; onions, 55 pounds per bushel; tomatoes, 60 pounds per bushel; string beans and wax beans, 40 pounds per bag; creaherry beens lims beans and green pags erry beans, liminds per bag. ans, lima beans and green pe

A. Kuppenheimer shipped a bill of cigars to Orange, Texas, last week.

Meeting of the Executive Board. The Executive Board of the Michigan Bus iness Men's Association met at the O-wash-ta-nong Club, in this city, last Friday. N. B. Blain, President of the Lowell B. M. A., and letter from Local Secretary Chambers was presented:

CHEROVGAN, May 17, 1888

E. A. Stowe, Grand Rapids:

DEAR SIR—Owing to unaccountable delay,
I could not write you before in regard to the
convention here.

At our regular meeting, held a few evenings
ago, it was decided to ask the Executive Board
to fix the date of the meeting some time in
August. Owing to our city hall being uncompleted in July, it would not be convenient for
us to hold the meeting earlier than August.
The hall will then be completed and everything will be in apple pie order for a good time.
Our hotels will make a uniform rate of \$1.50
per day. We would like to know about how
many we may expect, ladies and all. Our As-

per day. We would like to know about now many we may expect, ladies and all. Our Association instructed me to write the different associations and ascertain as near as possible how many would come. Could you not insert in The Tradesman a notice to this effect, ask-

H. CHAMBERS. After athorough discussion of the subject in all its bearings, it was decided to hold the convention on Tuesday and Wednesday, August 7 and 8. The President and Secretary were instructed to issue the proper call, accompanied by blank credential certificates.

A programme for both days' sessions was partially arranged, including a paper on Needed Reforms in the Commission Business" by Irving F. Clapp, and a paper on 'How to Handle the Peddler" by F. H. John- was being shed to perpetuate and advance son. It was decided to cut down the number an idea. A selfish thirst for wealth and of papers, in order that more time may be given the reports of committees and discussions—especially the latter.

It was decided to employ a stenographer and person at a reasonable price.

The question of adopting a design for a B. M. A. badge and securing 100 or more gold badges was left with the President, with instructions to carry out his own ideas as expressed to the Board.

The State committees were requested make their reports full and complete and to have them ready for the second session of the convention.

Pursuant to the resolution adopted at the last convention, it was decided to ask that all reports of delegates be made in writing, in or- doned petty issues and banded together on der that they may be published in the pro-

ceedings. President Hamilton introduced a number of

The Secretary reported the receipt to date of \$791, and exhibited receipts from the Treasurer for \$750 of the above amount. Three bills to the amount of \$64.95 were as

dited, when the Board adjourned IN HONOR OF THE BOARD. In accordance with the announcement in the Gagle yesterday afternoon, Messrs. E. A. In accordance with the announcement in the Eagle yesterday afternoon, Messrs. E. A. Stowe & Bro., of THE MICHIGAN TRADEMAN, entertained the Executive Board and a few invited friends at a supper at The Warwick last night. It was a most delightful social and gastronomic occasion; the "spread" was discussed with a vigor that proved its excellence, and the speeches and toysts were well timed

and happily expressed. The table was profusely decorated with flowers and each guest ore button-hole bouquets. N. B. Blain officiated as toastmaster and the following as as rned did justice to their subjects:

"The Grocer," E. J. Herrick.
"Political Aspiration," Jas, A. Coye.
"Building and Loan Associations," Fuller.
"Local Option," M. H. Walker.
"Reforms in the Commission Busine Clapp.
"Legal Aspects of Organization," Judge

"Legal Aspects
Hatch.
"The State Organizer," E. A. Stowe.
"The State Association," Frank Hamilt
"The Right of Way," O. F. Conklin.
"Sauerkraut," L. Winternitz. "Sauerkraut," L. Winternitz.
"Sawdust," H. B. Fargo.
"Camp Meetings and Bad Debt Agencies,"
J. V. Crandall.

Butter and Eggs in New York.

al to THE TRADESMAN. NEW YORK, May 21, 1888. There is no accumulation of butter of any kind. Fancy creameries and dairies are easing off gradually, in anticipation of in-Imitation creameries. actories and Western dairies prices are nolding up remarkably well on an actual The receipts for scarcity. were 30,312 packages, or 3,600 packages more than the week before. New York. Pennsylvania, Michigan and Elgin creamextra dairies, 24 to 25c; Western extra dairies, 22 to 23c; extra imitation creameries. 22 to 23c; extra factory, 21 to 22c. There S. C. Bailey, the Chicago fish handler, in a is a very strong demand for baking stock, and everything under 22@23c. is picked up quickly. The general impression of the trade is that the outlook now is for higher prices this season than last, even though he export demand may (as it probably

will) be light. Quick shipments are ad-There is a growing confidence in better prices in eggs, especially on strictly fresh receipts, some buyers willingly paying ¼c. more than run the risk on any held stock, even if fancy marks and well kept. The recent light receipts have given considerable strength to the market and a further advance of about 1c. has taken place. Receipts for the week, 17,960 barrels, Sales on 'change today, Ohio, barrels, 151/4c; eluded), 15c.

returnable cases, 15c; Michigan, (case in-A Philadelphia drummer saw a man in a ailroad car whom he thought he knew, and lapping him on the back, asked him how he was. The man looked up, and the apologized, saying he thought that he was a friend of his. What followed is best told by by a Jersey newspaper: "I hope I am a Encyclopedia," by M. Newman; The friend of yours, the man said, and they got Inter-Ocean Question Book, or to any one to talking, and the commercial man, seeing the gentleman's gripsack, thought he must be a commercial man also, and asked him operators, was in town a couple of days last week. Mr. Kenan is a shrewd buyer and a jolly fellow withal.

what house he represented. 'I represent,' said the gentleman, 'the largest house in the world.' 'Well,' said the traveling man, 'if you represent the largest house in the world you certainly have a snap. What house is it?" 'The Lord's house,' said the gentleman; 'my name is John Scarborough, Bishop of the Protestant Episcopal Church.'"

> Henry Henkle has leased his factory and pro creamery, at Howard City, to C. H. Bushley, who began making cheese therein on May 21. He may make butter later on in the season.

The Birthplace of the Republican Party. At the second banquet of the Michigan Business Men's Association, held at Grand Rapids on March 16, 1887, Percy F. Smith, H. B. Fargo, President of the Muskegon editor of the Pennsylvania Grocer, in reclaimed that to Pittsburg belonged the credit of being the birthplace of the Republican of being the birthplace of the Republican sufficient abundance to be available for party. The claim was contested by James metallurgical purposes. The principal A. Coye, of this city, who asserted that every historian of the Republican party the Straits Settlements. placed its inception at Jackson, Mich., on of other sources may be inferred from the July 6, 1854. Not content with such au- fact that last year, notwithstanding the thorities, Mr. Smith continues to attempt to fortify his position behind newspaper clippings and irresponsible newsmongers, although the Jackson convention ante-dates the Pittsburg gathering two years. Having grown weary of having his assertions in behalf of his native State disputed, Mr. Coye has prepared the following conclusive proofs in corroboration of his claims:

GRAND RAPIDS, May 15, 1888. E. A. Stowe, Grand Rapids DEAR SIE-Your favor of May 4, in-

closing note from Percy F. Smith, of Pitts-

burg, and an extract from the Pittsburg

Commercial Gazette of May 2, received. I had hoped that our friend would investi-gate this subject and quote his authorities before again asserting that to Pittsburg should be given the honor of being the birthplace of the Republican party. Now, Mr. Editor, what are the facts relating to this question? Briefly, these: The country was torn by conflicting opinions. Blood power led men to endeavor to ride roughshod over all opposition. Might triumphed for a time, but slowly and surely the American love for liberty was asserting itself. the Secretary was instructed to engage such a In the South the whole people, Democrats and Whigs, were wedded to slavery and nullification. The South was assisted by Northern Democrats. Arrayed against them were the Liberty party, Sons of men. Abolitionists, Free Soilers, and a host of other local parties in the North, who were opposed to the future extension of slavery, each battling in its own way upon its own platform, but all agreed upon central idea. In the winter of 1853-54, the Kansas-Nebraska bill was reported in Congress. At once factional lines began to melt away and the friends of liberty aban-

common ground to give battle for a common cause. Patriotic blood in the North was at at fever heat. If the nefarious bill should letters received from local presidents, noting pass, slavery would be allowed to enter the suggestions made. tories, regardless of the fact that by the compromise of 1820, that soil had been made forever free. Meetings were held all over the North and resolutions were adopted by the hundreds. The outrage was everywhere denounced. About this time in the early spring of 1854, A. E. Bovay, of Ripon, was urging Horace Greeley to forth the name "Republican" and the motto Exclusion of slavery from the territories, as a name and motto under which all might unite who were opposed to the plans and purposes of the Southern Democracy. Jacob M. Howard and other citizens of Michigan were also in communication with Horace Greeley upon the same subject.

So much for preliminary words. Now for the decisive action. In the months of May and June, 1854, a call was circulated in the State of Michigan and was signed by about 10,000 citizens of the State, inviting (I quote the call) "All our fellowcitizens, without reference to former polit ical associations, who think that the time has arrived for a union of the North, to protect liberty from being overthrown and downtrodden, to assemble in mass convention on Thursday, the 6th of July, at o'clock p. m., at Jackson, there to take such measures as shall be thought best to concentrate the popular sentiment of this State against the aggression of the slave power." That convention met pursuant to call and there Mr Editor under those grand old oaks åt Jackson, July 6, 1854, there was a State ticket nominated with Governor Kinsley S. Bingham at the head, which was elected, and a set of resolutions adopted of which

the following was one:

Resolved, That in view of the necessity of battling for the first principles of repub lican government, and against the schemes of an aristocracy, the most revolting and oppressive with which the earth was ever cursed or man debased, we will co-operate and be known as Republicans until the con

test be terminated. There was a party born and named and started upon its mission amidst the cheers and prayers of thousands of loval voices of

Other States followed in quick succession

apon the heels of Michigan's convention

Wisconsin, Indiana and Vermont held thei meetings on July 13; Massachusetts on July 20, and others later on, although in most States the party name, Republican, was used only in congressional districts, notably so in Pennsylvania, whose voters elected a Know Nothing governor, a Democrat supreme judge and a in 1854. Pennsylvania did not even give its electorial vote to the Republican nominee Fremont, in 1856, but since then has stood loyally by the party. The Pittsburg convention on the 22d of February, 1856, was but the gathering together of a family of States already of sufficient Republican strength to command National attention. but in no wise was Pittsburg either the mother, step-mother or wet nurse of the Republican party. I beg to refer Mr. Smith to the paragraph from Senator Chandler's speech in the Senate on December 14. 1859, in reply to Senator Mason, of Virginia; Henry Willson's "Rise and Fall of the Slave power in America," Vol. 2, page by Frank A. Flower, page 182; "America, an Encyclopedia," by M. Newman; The entitled to speak with authority. No, to Michigan and her sons must be given the honor and to the oaks at Jackson must our friend make his pilgrimage if he would worship at the shrine of the grand old party of liberty, of equal rights, of exact justice, whose advent brought about the liberation of three millions of human beings and made them citizens, created the ship of state safely out of the troubled sea of debt and anchored her fast to the rock of prosperity with chains of confidence and progress; and finally, that party of the people that say to her own citizens shall be given all the protection necessary to enable Americans to reap the benefits of American enterprise, ingenuity and industry, with the freedom of speech and action to be enjoyed by all alike, whether in the North or South; Merchants should remember that the celerated "Crescent," "White Rose" and Royal Patent" brands of flour are manuactured and sold only by the Voigt Mill-party.

By all alike, whether in the North or South; that party whose history is the history of progress in our country; that party for whose success we labor—the Republican party.

The day may yet be far distant, but we would not be surprised if this metal (tin) should in the future take rank as one of the precious metals. Silver is much more wide y distributed over the surface of the globe than tin is, which, in fact, is one of the metals most rarely met with in deposits of sources of supply at the present the mines of Cornwall, Australasia and improved value, out of a total foreign supply of 24,076 tons, only 584 tons came from elsewhere than Australasia and the Straits Settlements. And even of that quantity 111 tons reached us from Holland, and may be considered as originally emanating from the Straits Settlements.

### Took Him at His Word.

The Future of Tin.

L. M. Wolf, the Hudsonville merchant, did not believe his safe to be burglar-proof. tied a card to the door knob, and wrote upon it: "Please do not blow open; combination not on. Respectfully yours, L. M. Wolf." The other morning he came down and discovered "Thanks" written upon the other side of the card. Then he yanked the safe open and found that \$76.38 in cash, and papers valued at \$1,500, had been However, he saved the safe.

### The Next Examination Session.

The midsummer examination session of the State Board of Pharmacy will be held at the Star Island House, near Detroit, on June 29 and 30. According to the law, the session would fall on July 4. Under the circumstances, the Board would appear to be justified in changing the date.

He was a grocery clerk, and as he seemed rather uncomfortable in the Snyderly par-lor Miss S. kindly attempted to engage him 'Are you fond of satrical writings?"

'Are you fond of satrical writings?"

'You they go pretty good." "What do "Yes, they go pretty good." "What do you think of Pope's Dunciad' and Byron's English Bards and Scotch Reviewers?" 'Oh, they are all right, but I don't think they compare with the roasts the baking powder companies are giving each other.

Buy flour manufactured by the Crescent Roller Mills. Every sack warranted. Voigt Milling Co.

### FOR SALE, WANTED, ETC.

Advertisements will be inserted under this head for wo cents a word the first insertion and one cent a ord for each subsequent insertion. No advertisement taken for less than 25 cents. Advance payment.

### FOR SALE.

FOR SALE—LIQUID EGG PRESERVER, BEST known; no risk by using; simplest, most perfect and most reliable process for preserving eggs; costs one cent a dozen; put down ten cent eggs now and sell in the winter for twenty cents. John Giles & Co., Lowell, Mich., agents for Kent county.

POR SALE—STOCK OF HARDWARE, HOUSE AND three lots. Address Box 527, Whitehall, Mich. 245\* FOR SALE-A COMPLETE SAW MILL PLANT FOR one-quarter of what it cost three years ago. Capacity, 50,000 per day. Will take part pay in lumber G. S. Wormer, 57 Woodbridge St., West, Detroit, Miel

FOR SALE-STOCK GROCERIES, ONLY REASON for selling failing health. Enquire 670 Cherry St. or at 25 Pearl street. or at 25 Pearl street.

FOR SALE—GOOD CLEAN STOCK OF GROCERTES
in one of the fastest growing cities in Michigan.
Stock will invoice about \$3,500. Terms, one-half down; balance, good paper. Brick store, established trade and cheap rent. Address H, Lock Box E, Muskegon. FOR RENT-PLEASANT BRICK STORE, WELL L lighted, at the corner of Fourth and Stocking streets. Excellent location for drug or hardware business. Rent reasonable. Apply to Thos. Maher, a Police Headquarters.

Police Headquarters.

Apyly to Thos. Maher, at 244\*

FOR SALE—ON ACCOUNT OF THE DEATH OF THE proprietor. I offer for sale a small stock of drugs and medicines; glass labeled bottles; black walnut front drawers; fire proof safe; jewelry; books; soda fountain, etc. All or any part will be sold at a big discount for cash. W. R. Mandigo, Administrator, Sherwood, Mich. FOR SALE-GENERAL STOCK, CONSISTING OF DRY

OK SALE—GENERAL STOCK, CONSISTING OF DRY 2 goods, groceries and boots and shoes, located in beautiful village of 900 population, surrounded by ne best farming country in the State. Stock will in cice about \$4,000. Would sell the whole or one-half iterest. A good chance for the right man. Address o. 126 care Michigan Tradesman, Grand Rapids. 244 OR SALE-THE DRESS OF TYPE NOW USED "The Tradesman"—600 pounds of brevier and 20 nds of nonpareil. A good bargain will be given TOR SALE—WHOLE OR PART INTEREST IN A FIRST-

Class meat market in a thriving town of 1.000 in habitants with two railroads. Average sales \$30 per day. Good reasons for selling. Address H., care Trades FOR SALE—AT A BARGAIN. A CLEAN STOCK OF TOR SALE—THE BEST DRUG STORE IN THE THRIV-

age, Muskegon, Mich. 193-tf FOR SALE—A CLEAN STOCK OF DRUGS, FIXTURES. etc. complete, on good line of railway, about 35 iles north of Grand Rapids. No paints or oils, but uid be added to good advantage. Poor health and her business my only reasons for selling. No. 116 re Tradesman office. OR SALE CHEAP—ONE 1,400 POUND MOSLER, BAH man & Co fire-proof safe; one set 240 h Buffalo D., scales; one 8 foot nickel show case and a quantity f miscellaneous hardware. Will be sold separately the sold separately and 31 Monroe St., Grand Rapids, Mich. 230-48

23d-48 Thomse St., Grand Rapids, Mich. 23d-48 FOR SALE—FRUIT FARM OF 1/4 ACRES, LOCATED in Spring Lake. Ten minutes walk from postfice. Pleasant place. Nice buildings. Will sell on long time or exchange for stock of any kind of merchandise. Place is valued at \$3,000 will take \$2,000 for L. Address S. A. Howey, North Muskegon, Mich. 236-tf WANTS.

WANTED-SITUATION AS REGISTERED PHARMA-WANTED—SITUATION AS REGISTERED PHARMAcist by a man who is also a practical chemist.
Best of references furnished. R. W. Hazeltine, 22 Henry St., Grand Rapids.

WANTED—A FIRST-CLASS GROCERYMAN IN THE
most thriving city on Lake Superior—married
man with best of references. Address "D," care
TRADESMAN office.

TRADESMAN office.

WANTED—MANAGER. BY RELIABLE BUSINESS firm. Will control stock of goods and handle considerable money. Salary \$1,800. References and cash deposit of \$500 required. Cail or address, H. G. Loomis, 364 Wabash Ave., Chicago, Ill. 246\*

WANTED—STUATION BY A REGISTERED PHARmacist. Seven years' experience. Rost of references. ences. Address lock box No. 37, Midland, Mich. 233-tf

WANTED—EVERY STORE-KERFER WHO READS
this paper to give the Sutilif coupon system a
trial. It will abolish your pass books, do away with
all your book-keeping, in many instances save yeu the
expense of one clerk, will bring your business down to
a cash basis and save you all the worry and trouble
that usually go with the pass-book plan. Start the 1st
of the month with the new system and you will never
regret it. Having two kinds, both kinds will be sent
by addressing (mentioning this paper) J. H. Sutliff,
Albany, N. Y.

226-tf

WANTED-1,000 MORE MERCHANTS TO ADOPT OUR Improved Coupon Pass Book System. es. E. A. Stowe & Bro., Grand Rapids. GENTS WANTED—LADIES AND GENTLEMEN TO sell "Electricity in a bottle." Send for price list dop-page circular. Address N. Van Derwerken, gen-al agent, Manchester, Mich. SURVEYOR WHO WANTS & VERNIER TRANSIT

GENTS WANTED EVERYWHERE. THREE NEW articles just out. Big money. Evelusive

### ASSOCIATION DEPARTMENT.

suilding and Loan Associations—I fort; S. E. Parkill, Owosso; Will

The following auxiliary associations are op-rating under charters granted by the Michi-an Business Men's Association:

No. 1—Traverse City B. M. A. No. 2—Lowell B. M. A. dent, N. B. Blain; Secretary, Frank T. King. No. 3-Sturgis B. M. A. nt, H. S. Church; Secretary, Wm. Jorn. No. 4—Grand Rapids M. A., E. J. Herrick; Secretary, E. A. Stow No. 5-Muskegon B. M. A. H. B. Fargo; Secretary, Wm. Peer. nt, H. B. Fargo; Secretary, w.m. Peer.

No. 6—Alba S. M. A.

nt, F. W. Sloat; Secretary, P. T. Baldwin

No. 7—Dimondale B. M. A.

nt, T. M. Sloan; Secretary, N. H. Widger No. 8—Eastport B. M. A. F. H. Thurston; Secretary, Geo. L. Th No. 9-Lawrence B. M. A. sident, H. M. Marshall; Secretary, C. A. Stebbin No. 10—Harbor Springs B. M. A. ident, W. J. Clark; Secretary, A. L. Thompson No. 11—Kingsley B. M. A. ident, H. P. Whippie; Secretary, C. H. Camp. President, H. P. Whipple; Secretary, C. H. Camp.
No, 12—Quincy B. M. A.
President, C. McKay; Secretary, Thos. Lennon.
No, 13—Sherman B. M. A.
President, H. B. Sturtevant; Secretary, W. J. Austin.
No, 14—No. Muskegon B. M. A.
President, S. A. Howey; Secretary, G. C. Havens.
No, 15—Boyne City B. M. A.
President, R. R. Perkins; Secretary, F. M. Chase.
No, 16—Sand Lake B. M. A.
President, J. V. Crandall: Secretary, W. Rasco.
No, 17—Plainwell B. M. A.
President, E. A. Owen, Secretary, J. A. Sidle.
No, 18—Owosso B. M. A. No. 18—Owosso B. M. A.
President, S. E. Parkill; Secretary, S. Lamfre No. 19—Ada B. M. A.
President, D. F. Watson; Secretary, E. E. Chapel No. 20—saugatuck B. M. A. ent, John F. Henry; Secretary, L. A. Phelps No. 21—Wayland B. M. A. ent, C. H. Wharton; Secretary, M. V. Hoyt. No. 22—Grand Ledge B. M. A. dent, A. B. Schumacher; Secretary, W. R. Clarke. No. 23—Carson City B. M. A. dent, F. A. Rockafellow: Secretary, C. G. Bailey. No. 24—Morley B. M. A. dent, J. E. Thurkow; Secretary, W. H. Richmon No. 25—Palo B. M. A. dent, Chas. B. Johnson; Secretary, H. D. Pew. No. 26—Greenville E. M. A.
President. S. R. Stevens; Secretary, Geo. B. Caldwell.
No. 27—Dorr 15. M. A.
President, E. S. Botsford; Secretary, L. N. Fisher.

President, E. S. Botsford; Secretary, L. N. Fisher.

No. 28—Cheboygan B. M. A.

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No. 35—Bellaire B. M. A.

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No. 45—Hoytville B. M. A.

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President, F. D. Vos; Secretary, Wm. Mieras.

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No. 55—Petoskey B. M. A.

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No. 59—Fennville B. M. A.

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President, V. E. Manley; Secretary, I. B. Barnes.

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President, G. W. Meyer; Secretary, Theo. Kadish.

No. 63—Evart B. M. A.

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No. 64—Merrill B. M. A.

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No. 65—Kalkaska B. M. A.

President, Jas. Crawford; Secretary, C. S. Blom.

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President, Frank Wells; Secretary, W. E. Crotty.

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President, Geo. Parsons; Secretary, J. M. Hall.

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No. 68—Allegan B. M. A.
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President, H. M. Lee; Secretary, W. S. Powers.

No. 71—Ashley B. M. A,
President, M. Netzorg; Secretary, Geo. E. Clutterb No. 72—Edmore B. M. A. No. 73-Belding B. M. A.
President, A. L. Spencer; Secretary, O. F. W. No. 76—Tecumseh B. M. A.
President, Oscar P. Bills; Secretary, F. Rosacr

Manufacturers Seeking New Locations Smith Middlings Purifler Co., Jackson. Lovell Refrigerator Co., Ionia. Clapp Shirt Co., Allegan. David Woodward (plows) Clinton.

Special Enterprises Wanted.
Grist Mill—Hopkins Station.
Newspaper—North Muskegon.
Gristmill—Bellevue.
Wood working establishment—Quincy.
Hard wood factories—Fife Lake.
Tobacco factory, vinegar and pickle factory, annery—Grand Rapids.

Grocers wanting good cheese should or-der from I. B. Smith & Sooy, proprietors of the Wayland Cheese Factory, Wayland Satisfaction gnaranteed. 267

Grand Rapids Mercantile Association At the regular semi-monthly meeting of the Grand Rapids Mercantile Association, held on May 15, the Entertainment Committee reported in favor of holding the second annual picnic early in June. The report was accepted and the Committee instructed to select a date and make all the necessary arrangements.

The special Committee on Berry Packages had been secured to the agreement not to return berry packages to the growers. The re port was accepted and the Committee instructhad not yet signed.

notices of this action on the part of the Asso ciation to be placed in the local and Holland papers; also that he had notified the berry oox factories in the vicinity to be prepared for an unusually large demand for boxes. The report was accepted.

The same officer reported that he had caused the Blue Letter to be printed in both Holland and German, pursuant to the instructions of the previous meeting. The report was acepted and the bills for same ordered paid.

Chairman Herrick, of the special Committee on the Appointment of an Inspector, reported that the Committee had called on Mayor Weston in relation to the matter, accompanied by similar committees from the West Michigan Farmers' Club and the Grand River Valley Horticultural Society; that as a result of such effort, the Mayor had recommended the ap pointment of an inspector in his inaugural ddress, and that the Board of Health was now firmly imbued with the idea that an inspector was necessary and was taking steps to secure such an officer.

On motion of Jas. A. Cove, the report was accepted and the Committee instructed to take such further steps as may be deemed neces

Under the head of Good of the Association. Geo. Lehman called attention to the benefit arising from selling wax and string beans, parsnips and cabbage by weight instead of by measure.

thirds of the cabbage handled by weight.

Mr. Lehman said the nearer he could get to elling nearly all vegetables by weight the betables the grocer to figure closer and helps him to get rid of the odds and ends to much better dvantage.

The chairman spoke of the desirability of selling eggs by weight instead of count.

M. C. Goossen, of the Committee on Trade interests, presented the following report,

which was accepted: Your Committee for some time past has bee wondering why it was that more members on the Association have not gathered togethe with us, and your Committee has decided that with us, and your Committee has decided that it cannot be non-interest in the welfare of the Association, for the business men of Grand Rapids, we dare say, are certainly go-ahead fellows and would do anything in their power to advance a good cause; but it is very well understood that self interest and general interest are two different objects. As a rule, if a member does anything of a credit business, he has quite a number of pass-books, and it is to his interest to see that they balance with his ledger; and just think of it, where you have a pile from six to eighteen inches high, as some of our members can show you; and those having experience with them can tell you that it is a rare—case when one will balthose having experience with them can tell you that it is a rare case when one will balance as it should. What a nuisance the things are, anyway! They keep a man in hot water all of the time. Your Committee has come to the conclusion that that is what keeps them at their post behind the desk. They would no more think of sparing an evening totalk upon business subjects than they could think of flying; and a number of this sort of business men who give pass books to Tom, Dick and Harry, do so simply because they bring some trifling excuse, thus putting another burden upon themselves by so doing. They want to

business subjects than they could think of flying; and a number of this sort of business men who give pass books to Tom, Dick and Harry, do so simply because they bring some trifling excuse, thus putting another burden upon themselves by so doing. They want to get credit only until Saturday night. When it get credit only until Saturday night was an argument? Put goods in the hands of consumers in this manner and it conduces to extravagance, for they will use more than their incomes just because they can get it, and for this the dealer becomes responsible. Your Committee believes that dishonest people are made by pass books, because when refused the books they will learn to live within their means; thus economy is taught and a good the books they will learn to live within their means; thus economy is taught and a good the books they will learn to live within their means; thus economy is taught and a good the books they will learn to live within their means; thus economy is taught and a good the books they will learn to live within their means; thus economy is taught and a good the books they will learn to live within their means; thus economy is taught and a good the constant of seeling the profit sold as closely as groceries are generally put into the hands of the consumer; tainly a toolish remark to make. We have heard such dealers remark that their losses are from \$100 to \$500 per year. Consider the amount of goods that must be sold to make such a profit sold as closely as groceries are generally put into the hands of the consumer; the extra help need to do this useless business, netting you a good living margin, and what goods you don't selle have

and business regulations; but, of course, do it in a manly and gentlemanly way and give him good treatment—be frank and honest with

### 130 STRONG.

The Celery City Insugurates an Enthusiastic Association.

had not yet signed.

Geo. Lehman inquired whether all the grocers on the main streets had signed the agreement and was answered by the chair in the affirmative. He said all the growers with whom he had talked were heartily in favor of the proposed change, which would be a good many dollars in the pockets of the grocers, as it would render it unnecessary for them to buy buckets.

Thos. Keating remarked that the new methed would also meet with the favor of the consumer, as he would get just what the dealer bought, leaving no room for the suspicion that the grocer was lengthening out the measure during the process of transposition.

C. L. Lawton referred to the advantage the plan would be by getting rid of all the old boxes.

The Secretary reported that he had caused notices of this action on the part of the Assonitices of the instantian of the field in their canvass, many of the best men and concerns not having been reached at all or not found in when the committee on the field in their canvass, many of the best men and concerns not having been reached at all or not found in when the committee on Constitution adopted at Traverse City, the oldest of the associations, with certain modifications suited to the needs of this city. It provides for committees on manufacturing (five members, with power to appoint sub-committees); on transportation, on insurance rates, on trade interests and on entertainments, the least of the committee on the field in their canvass, many of the best men and concerns not having been reached at all or not found in when the committee on Constitution adopted at Traverse City, the oldest of the associations, with certain modifications suited to the needs of this city. It provides for committee on Interests and on entertainments, the least of the associations with certain men and concerns not having been reached at all or not found in when the committee on Constitution adopted at Traverse City, the oldest of the associations, with certain medifications suited to the needs of this city. It prov

Secretary—Chauncey Strong. Freasurer—Sam. Folz. Iwo members of the Executive Board w

Two members of the Executive Board were elected, O. K. Buckbout for two years and Julius Schuster for one year. The other members of the board are the President and the chairmen of the five committees to be appointed by the President.

President Hamilton, of the State Association, was present by invitation and related the history of this movement in Michigan. It started with the organization of an association in Traverse City in February three years ago, when a dull season was succeeding to a prosperous one and there was a general desire to do something to add to the business and resources of the place and bring the advantages brosperous one and there was a general desire to do something to add to the business and resources of the place and bring the advantages of their locality before the world. Their plans were not very definite at first but the work they found profitable to do grew as they went along. They had secured a reduction of 25 per cent. in freight rates, secured many improvements for their town and brought in several live industries. The association became the means of their doing a larger and better business. The idea spread and was taken up by other towns, and two years ago a State Association was formed to establish co-operation and make their measures more effective. The collection system saved many losses by collecting bad debts and saved much besides what was collected. It helped business habits in a town, resulting in more cash buying and less call for credit. President Hamilton cited many Michigan towns which had taken hold of business improvements through the associations beaught in an uniform the production in the provinces in t many Michigan towns which had taken hold of business improvements through the associations, brought in manufacturing institutions, etc. Towns where business men unite and pull together prosper, and where they do not unite they go down. These associations need funds and brains and work. A few cannot run such an organization. All must take hold. Our association makes money for us all, said Mr. Hamilton, and appeals to our best interests. One question the State Association would probably take up was, dealing with peddlers; another, the encouragement of building associations which helped people buy and own homes and thus make their towns more prosperous.

Secretary Stowe, of the State Association gave a detailed account of the workings of the collection system, which had proved surprisingly successful, collecting 85 per cent. of the bad accounts of members. The Association adjourned to next week, Wednesday evening.

### From the Kalamazoo Telegraph.

From the Kalamazoo Telegraph.

Mr. E. A. Stowe, one of the visitors at the Thursday evening meeting of the Kalamazoo business men, is widely acquainted with the system of associations which has been extensively adopted in the enterprising towns of Michigan, and attributes their success to the union of aims which makes them a source of immediate profit to members engaged in trade and a useful agency in bringing new enterprises to their respective towns. Organizations for either purpose alone have fallen into disuse, not having sufficient hold on their members to make them live institutions. The financial inducement to men in trade is that the collection system of the associations practically cuts off all losses by extending credit. It goes further than that, however, in that it brings the spur of necessity into play as a motive to reinforce the moral sense. It reforms delinquents or drives them away, usually the former. Its moral advantage to a town is great. It makes men of those who were not activities of the associations is their work of bringing in new enterprises. These are a source of prosperity which everybody appreciates without argument. They show for themselves.

The Michigan system of associations is

## Brutus' Advantages as a Wood Working

business men of Kalamazoo united themselves for better or for worse against the deadly dead-beat and for the good of the town last night. They propose to let no guilty man and

Caution to Grocers.

GRAND RAPIDS, May 21, 1883.

GRAND RAPIDS, May 21, 1883.

E. A. Stewe, Grand Rapids:

DEAR SIR—It has recently come to our knowledge that a certain local dealer has been selling pickles under the representation that his barrels contain 40 gallons and his half-barrels 20 gallons.

Every grocer knows, or ought to know, that no such packages are used among Western packers, except for what are called large pickles, when vinegar barrels of standard measure are used, containing about 45 gallons. The man or the dealer who represents barrels of sweet or sour gherkins to contain 40 gallons, knows he is making a false representation when he does so, This has been done very recently and is being done now—hence this caution. Yours respectfully.

WALKER & SON.

## Bardware.

Spring. 30&1

.dis 60&10 60&10 60&10 Ely's 1-10..... Hick's C. F...

Socket Firmer. Curry, Lawrence's..... Hotchkiss ..... Brass, Racking's ....

### Association Notes.

iness Men's Association will help push the water works matter, mention of which is made elsewhere.

### To Make Money.

themselves.

The Michigan system of associations is strong. It holds members by the pecuniary inducement and by its appeal to their public interest as an agency to promote the growth of a place. In the latter respect it differs from the business men's associations of most of the states. As about 120 Michigan towns possess these agencies and their number is increasing aimost weekly, it is apparent that they give Michigan a considerable leverage over most other states in reaching out for business, presperity and general growth.

Brutus' Advantages as a Wood Working Center.

Center.

BRUTUS, May 16, 1888.

E.A. Stowe, Grand Rapids:

DEAR SIR—The citizens of Brutus would like to correspond with anyone wishing to find a location for a stave and heading mill, chair factory or any wood manufacturing business. We have, I think, as good a location and as good advantages as can be found in Northern Michigan—an unlimited supply of maple, birch, elm, basswood, beech and henlock, and of as fine quality as can be found in the State.

Yours, H.W. Morford.

Bellaire Breeze: A committee from the Bus-

Detroit News: One hundred and twenty-five no new factory escape.
Shelby Herald: Notwithstanding the fact

that the Oceana County Business Men's Association is a good thing and has done a great amount of work in its way, our business men have about come to the conclusion that what have about each of the conclusion that what Coffee, Landers, Ferry & Clark's dis 40 Coffee, Landers, Ferry & Coffee, Landers, Land that the Oceana County Business Men's Assowe need is an association devoted to the interterests of Shelby and the promotion of the general welfare of this vicinity. Something in this line should be done at once, as it will not do to let our sister towns outstrip us in the way of new enterprises which are being started through the instrumentality of their Business Men's Associations.

Planished, 14 oz cut to size... 14x52, 14x56, 14 x60..... Cold Rolled, 14x56 and 14x60. Cold Rolled, 14x48.

Morse's Bit Stock..... Taper and Straight Shank... Morse's Taper Shank... Com. 4 piece, 6 in...

.doz net \$.7 .dis 36816

Nos. 16 to 20, 22 and 24, 25 and 26, List 12 13 14 List 12 Discount, 60.

Stanley Rule and Level Co.'s. Kip's dis 25 Yerkes & Plumb's dis 40&10 Mason's Solid Cast Steel . 30 c list 50 Blacksmith's Solid Cast Steel, Hand .30 c 40&10

kidder, wood track... HINGES. Gate, Clark's, 1, 2, 3..... ..dis State.....per doz, net, 2 50 Screw Hook and Strap, to 12 in. 41/4 14

HOLLOW WARE. 60&10

Russell & Irwin Mfg. Co.'s new list. dis Mailory, Wheeler & Co.'s. dis Branford's dis Norwalk's

MATTOCKS. \$16 00 dis 60 \$15 00 dis 60 \$15 00 dis 60 \$18 50 dis 20 & 10 MAULS.
Sperry & Co.'s, Post, handled.

hio Tool Co.'s, fancy....

TACKS. Steel, all kinds.
Swedes, all kinds
Gimp and Lace.
Cigar Box Nails.
Finishing Nails. TINNER'S SOLDER.

Roofing, 20x28, IX

TRAPS.

Bright Market

..dis

American File Association List.
Disston's
New American
Nicholson's
Heller's
Heller's
GALYANIZED HON

HANGERS.
Barn Door KidderMfg. Co., Wood track 50&19
Champion, anti-friction......dis 60&10

screw Hook and Strap, to 12 in. 4% 14 and longer.

Screw Hook and Eye, % net
Screw Hook and Eye % net
Screw Hook and Eye % net
Screw Hook and Eye, % net
Screw Hook and Eye, % net
Strap and T dis

\$11 00, dis 60 11 50, dis 60 12 00, dis 60

KNOBS—NEW LIST.

Door, mineral, jap. trimmings. dis
Door, porcelain, jap. trimmings.
Door, porcelain, plated trimmings.
Door, porcelain, trimmings.
Door, porcelain, trimmings.
Drawer and Shutter, porcelain. dis
Picture, H. L. Judd & Co.'s.
Hemacite dis

Stanley Rule and Level Co.'s.....

| 10d to 60d | 25 keg \$2 05 8d and 9 d adv | 25 6d and 7d adv | 50 4d and 5d adv | 75 3d advance | 1.56 3d fine advance | 2.21 Clinch nails, adv | 1 00 Finishing | 10d 8d 6d 4d | 1 00 Size—inches | 3 2½ 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2 1½ | 2

Zinc or tin, Chase's Patent.
Zinc, with brass bottom....
Brass or Copper.... dis 50
dis 50
dis 50
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TIN PLATES.
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IC, 14x20, choice Charcoal Terne. IX, 14x20, choice Charcoal Terne. IC, 20x28, choice Charcoal Terne. IX, 20x28, choice Charcoal Terne. P. & W. Mfg. Co.'s.

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White Oak, log-run.

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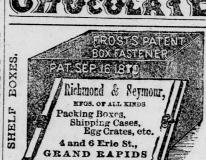


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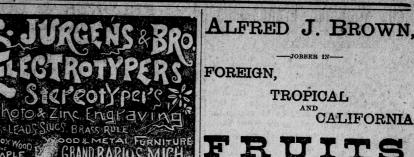
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Stump before a blast. | Fragments after a blast. Get out your STUMPS and break your BOULDERS with Manufactured Hercules Powder Co.

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The Great Invention. Six Handsome Shades. Ready for use. DRY HARD OVER NIGHT, and are durable. Give them a trial, and you will be convinced that it does not pay to mix the paint yourself.

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BLACK DIAMOND PREPARED ROOFING.

For all kinds of buildings requiring a good roof at less price than any other.

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## The Michigan Tradesman.

EGGS BY WEIGHT.

There is a minority element at work in a wholesale butter and egg trade of this rket that lends its energies to the so far successful task of reforming New York reantile Exchange methods of doing busses. Notwithstanding, however, its nutrical weakness, the faction in questions adopted a vigorous style of campaignty which attracts widespread attention, attever may be its failure of actual exection.

cution.

James Anderson, of this market, and a leader of the reform movement in question, was interviewed yesterday by a Bulletin representative as to the specific changes in present Exchange methods desired by himself and party. Mr. Anderson said: "My general plea is for progressiveness, which element, indispensable as it is to successful business operations, is rendered consplcuous in our local market only by its entire absence. I say this regretfully, but in the face of market conditions which will allow of no other criticism. Specifically, the reforms I am specially interested in are as follows:

forms I am specially interested in are as follows:

"1st. To establish a weight standard for dealings in eggs, in place of buying and selling by count as at present. 2d. The establishment of actual standards for butter inspection, to take the place of the standard generalities now embodied in the Exchange rules—generalities which mean different things to different people, and consequently have or can have no business-like exactness.

exactness.

"On the subject of egg inspection, purchase and sale by weight, I have already written considerably and thought more, with the result of firmly establishing my belief in the equity of the method beyond the suspicion of a lingering doubt. Among the most important advances of the past few years in commercial affairs, is the tendency to purchase and sell goods and prodency to purchase and sell goods and produce for ready pay, the shortening of the hours for doing business, the stimulating of the farming community to grow better qualities of produce and make better cheese, butter, etc., etc., and the now almost universal habit of buying and selling all products of farm or dairy by weight in place of measure. The basis of all honorable commercial transactions should be absolute equity, and to maintain this condition we, as business men, must be careful to pay all producers the same for identical quantities and kinds of product. If we sell any customer fifty pounds of any given commodity for a specified sum, it follows legitimately that another customer should be allowed to make the same purchase at the same outto make the same purchase at the same out-

'Taking the above example as an illustration of honorable dealing in the sale of merchandise, it is only fair to accept its underlying princible as equally applicable to, and binding upon, the purchase of products and binding upon, the purchase of products offered for sale. Equity is apt to be overtooked in the face of long-established custom, and possibly no custom of the day is more reprehensible than the one of buying and selling eggs by count instead of weight. The unfairness of carrying eggs of large size to market and receiving for them no more than two paid on improvident former. more than was paid an improvident farmer for the same number of small ones must, I take it, be apparent to even the most casual observer of our present market conditions. Let us reduce the above proposition to figures, as arrived at by careful and repeated tests: One dozen small eggs weigh 20 ounces; one dozen large eggs weigh 30 ounces. This shows a difference of 50 per cent. and constitutes a stubborn fact which any dealer can readily verify for himself. I think all will admit that when a man pays for 30 ounces of food and receives 20 ounces he is the victim of a business method palpably wrong. It is a method which works its injustice both ways; on the producer, in the fact that he receives no more for his 30 ounces than his neighbor does for his 20 unces, and on the purchaser, who, in buying the dozen small eggs, receives 50 per cent. less product than does the purchaser of the dozen eggs of larger size. Apply the above conditions to the purchase and sale of meats. Would buyers consent to pay one butcher 30 cents and another butcher 20 cents per pound for the same identical grade of beef? Can any reputable dealer in this 

"I think not. The 'usage' under discussion has nothing to commend it but age, and should be abolished in the name and interest of reputable mercantile dealing. As to the establishment of standards for butter inspection, my only point is to make those standards fixed and certain. Under the standards nxed and certain. Officer the present wording of our Exchange rules on this subject, general terms are used, meaning in a positive sense absolutely nothing. For example, 'butter shall be of a good color for the season of the year at which it is made. What is a good color? Individual views differ on color as on any and every other point of judgment. What may be good to you may be ordinary or even poor to another. The above is an example of the uncertain, poorly constructed character of our butter trade rules, and should be re-modeled on a basis of absolute certainty of

standards.

"The butter and egg trade of this market lacks progressiveness, and only slowly responds to advance movements, even when absolutely pushed into line. The present egg inspection system, now so popular, was introduced by me, and at the start was repudiated by almost the entire trade; but, as the result of slow growth in the face of prejudice, it is at last recognized as a success. I have made no direct-effort to bring prejudice, it is at last recognized as a success. I have made no direct-effort to bring the proposed reform measures in question before the Exchange for official action, although in conversation with individual members I am cognizant of a majority sentiment indifferent to if not absolutely against the mooted adjustment of business methods. Nevertheless, I am convinced of the justice of the cause I plead, and feel the justice of the cause I plead, and feel that if the trade can be induced to make a trial of the proposed methods their permanency and universal popularity are assured."

The medical journals have a story in circulation that bears repeating, and can be applied equally as well to druggists. They say that an intelligent man, while in a strange town, needed medical advice. He applied not to the landlord of the hotel, nor to the local druggist, but went straight to the postmaster. "Tell me," he said, "which of the doctors of the city takes the largest number of journals." The postmaster told him, and the gentleman replied: "A man who takes the journals of his profession is well-read and up with the times, and that is the doctor I want to treat me and my

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Which Holds Trade on Account of Superior Merit Alone.

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BUY YOUR SPRING LINE OF

# MEN'S & BOY'S WOOL, FUR & STRAW HATS,

LADIES and MISSES STRAWS

NEAR HOME.

Saving Yourself Time, Trouble and Expense.

THE ONLY

# Are readily seen from the above illustration. The drop straps and front rider bar are formed of one piece. The back rider bar circles at each end and fastens to the front, making the frame perfectly rigid at every point.

In WESTERN MICHIGAN,

# I. C. LEVI

34, 36, 38, 40 and 42 Canal Street,

GRAND RAPIDS, - MICH.

Lawrence Rail, 10 cents per foot. Write for discounts to

Increase Your SALES AND PROFITS BY HANDLING LION COFFEE.

ABSOLUTE SATISFACTION

To Consumers, and is, Consequently, a Quick and Easy Seller.

Lion Coffee has more actual Merit than any Roasted Coffee sold at the price either in Packages or in Bulk and storekeepers all over the State of Michigan and elsewhere who are not already handling Lion are urged to give it a trial. We cheerfully answer all communications regarding prices, etc. Convenient shipping depots established at all prominent cities, securing quick delivery. For sale by all the wholesale trade everywhere. Manufactured by the Woolson Spice Co., Toledo, Ohio.

L. WINTERNITZ, Resident Agent,

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# SWIFT'S Choice Chicago Dressed Beef

### MUTTON

Can be found at all times in full supply and at popular prices at the branch houses in all the larger cities and is Retailed by all First-Class Butchers.

The trade of all marketmen and meat dealere is solicited. Our Wholesale Branch House, L. F. Swift & Co., located at Grand Rapids, always has on hand a full supply of our Beef, Mutton and Provisions, and the public may rest assured that in purchasing our meats from dealers they will always receive the best

Swift and Company,

Union Stock Yards, CHICAGO, ILL.

# AMOS S. MUSSELMAN & GO.,

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W. G. HAWKINS, Lock Box 173, Salesman for Western Michigan. - GRAND RAPIDS.

GEO. E. HOWES.

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Apples, Potatoes 2 Onions. SPECIALTIES:

Oranges, Lemons, Bananas. 3 Ionia St., CRAND RAPIDS, MICE.

## The Michigan Yradesman.

WEDNESDAY, MAY 23, 1888.

THE RETAILER vs. THE PEDDLER.

Written for The Tradesman.

The Michigan Business Men's Association opened fire upon the d.-b.'s and has kept the fire burning until, to-day, one of those Blue Letters will send a chill through the form of a man who never knew fear before, that is, in regard to a dun.

Now, in as few words as possible, I want to open fire on another class of persons who do the retailer as much harm and cause him more trouble, if that be possible, than do the d.-b.'s-I refer to the peddler who goes from house to house in city, village and country. He buys the poorest class of goods he can, and if he gets a hard customer he bids low; if not, he gets big money for poor goods. He goes to the unsuspecting housewife and tells her how cheap he is selling goods, and if that won't do he bids one or two cents ever the market for her eggs or butter and then he makes her pay double price for his goods.

To still another class belong the ones who run the grocery wagons. They go to your customers and sell them their tea, coffee, spices and that class of goods and leave the poor grocerymen to sell the sugar and goods on which there is no profit.

And is this all? No, next comes the man who can talk the arm off a common man in less time than it takes to tell it and gets his wagon placed in front of your store and opens his mouth. He soon has a crowd of listeners, and then he sells pens, paper, needles, pins, etc., etc., etc., at twice what you would ask for the same goods.

Is this all? No, then comes the man with a little sample case who goes from house to house and sells his goods, which he delivers at another time.

Now, what is the result of all this to merchants who have to pay taxes, rent, keep a store in order, keep clerks, help pay for all improvements in the village or city and have to compete with these peddlers, who are a class of worthless vagabonds who prey upon the public in one place as long as they can and then go to pastures new, just like d.-b.'s. One of this class said to me a few days age: "You fellows are afraid of competitors and you want to drive us poor fellows out of town." My answer was this: "We have no use for any of your class in our town. We are not afraid of competitors, but your taking your stock in trade upon your back and going from house to house is not competing, by any means."

Now, you say, "What shall we do?"

Boys and women's

We say to let the members and friends of the M. B. M. A. arise in their might and say to the peddler, "You must travel the same road with your brothers, the d.-b.'s." In the first place, let us see that every peddler in a section pays a license before he is | C. C. BUNTING. allowed to peddle. If in the village, make him pay a village license; if you cannot reach him that way, take him under the State law. Let every member of the M. B. M. A., every merchant who reads THE TRADESMAN, look up this law and open up fire on the peddler.

Shall we stop here? No, let us work until a person, to peddle or canvass within this State, will be obliged to take out a license before he commences, and that for one year, the same as we have to take out a tobacco license. Then and only then will we have this matter in shape to handle.

How do you like the plan? What do say to trying it? Will you help? These are the questions before us. I hope that this will start the ball rolling. Now, I hope some one who can handle the subject better than I will take it up and in this way give us all some new points in which I think we all have, or should have, an ONE OF THE FAITHFUL.

"JES SO."

- "How much is that yer handkerchief?" "Which one?"
- "The one with the yallar posies." "Four cents."
- "Four cents!" with surprise.
- "Four cents," mechanically.
- "En how much for this one?" "Five cents."
- "Pshaw! I ken buy one jes like this town for three cents," scornfully.
- "Ken ve?" weakly. "Yep." Pause, in which she examin

"Will they wash out?" "Oh, no," meditatively. Goes to back

room door, where sounds of the sloshing of a mop are heard, and asks: "Say, Lizzie, will these yer handkerchiefs

rash out ?" The sloshing stops, and Lizzie, wiping her red hands on her blue apron, appears at the door, sagely looks at the article and solemnly rasps out:

"They'll bile." Another pause, during which two flies commit suicide in the pickle

"Well," deliberately, "I'll take these yer two with the posies, and next week when I churn I'll give you butter for 'em."

"All right. That all?" "How much be they?"

Takes lead pencil and figures on a bit of

'Eight cents."

"Well." She goes out, and he wearily backs a chair up against the counter and secretly wishes there would be no more trade for the day.-From a Country Cross Road Store, or the Royal Road to Wealth. JESSE LANGE.

### MICHIGAN CIGAR CO.

MANUFACTURERS OF THE JUSTLY CELEBRATED

The Most Popular 10c cigar, and

BIG RAPIDS

# I SEARS & CO Cracker Manufacturers,

Agents for

AMBOY CHEESE

37, 39 & 41 Kent Street, Grand Rapids, Michigan,



## RISING SUN BUCKWHEAT

Guaranteed Absolutely Pure.

NEWAYGO ROLLER MILLS,

Newaygo, - Mich,

### WIGWAM SLIPPERS



Send Your Spring Orders to MAYHEW. 9 50 | Youth's and Misses. .. 8 25 Children's... with soles ...

Woonsocket and Wales-Goodyear Rubbers, Boston Knit and Wool Boots.

G. R. MAYHEW, Grand Rapids.

## BUNTING & DAVIS. Commission Merchants.

Specialties: Apples and Potatoes in Car Lots.

20 and 22 OTTAWA ST., GRAND RAPIDS, MICH.



If so, send for Catalogue and Price-List to

HEYMAN & CO., 63 and 65 Canal St., Grand Rapids.

# GURTISS, DUNTON & ANDREWS

Good Work, Guaranteed for Five Years, at Fair Prices.

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HESTER & FOX.

SAW AND CRIST MILL MACHINERY.



Planers, Matchers, Moulders and all kinds of Wood-Working Machinery, Saws, Belting and Oils.

And Dodge's Patent Wood Split Pulley. Large stock kept on hand. Send for Samp Pulley and become convinced of their superiority. 44, 46 and 48 So. Division St., GRAND BAPIDS, MICH.

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Contemplating a Change or Seeking a Location

### INFORM YOURSELVES

Regarding the prospects, opportunities and advantageous

# GLADSTONE, MICHIGAN,

As a site for a manufacturing town.

### FREE SITES

Will be given you, whether you be of large or small capacity. As you are doubtless aware, GLADSTONE is the Lake Shipping Port for the Great "Soo" Railway and feeders, and situated as it is on the Little Bay Du Noquette, the finest harbor of deep water on Lake Michigan, offers unparalleled inducements for all kinds of IRON and WOODWORKING inducements.

For particulars, opportunities for business, plats and maps. call on or address

## F. W. McKINNEY,

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# BULKLEY, LEMON & HOOPS.

Wholesale Grocers.

IMPORTERS OF

# Teas, Lemons and Foreign Fruits.

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"Acme" Herkimer Co. Cheese, Lautz Bros. Soaps and Niagara Starch.

Send for Cigar Catalogue and ask for Special Inside Prices on anything in our line.

Lorillard's New "Smoking or Chewing"

# 20 CENTS per POUND

Mildest, Smoothest Smoke Ever Offered for Less than 30 Cents per Pound.

### THOMPSON & MACLAY.

Notions, Hosiery, Underwear, Furnishing Goods, Etc., Stationary and Portable Engines and Boilers, 19 South Ionia Street. GRAND RAPIDS.

No Goods Sold at Retail. -



# WEBER

Grand, Square and Upright Pianos.



The Weber Piano is recognized beyond controversy as the Standard for excellence in every particular. It is renowned for its sympathetic, pure and rich tone combined with greatest power. The most eminent artists and musicians, as well as the musical public and the press, unite in the verdict that

Everything in the musical line.

Dried Beef for Slicing.

Weber Pianos, Smith Pianos, Estey Organs,

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## A. J. FRIEDRICH.

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30 and 32 Canal St., Grand Rapids, Mich.

# W. STEELE PACKING & PROVISION CO., Grand Rapids, Mich.

WHOLESALE DEALERS IN

Fresh and Salt Beef, Fresh and Salt Pork,

Pork Loins, Dry Salt Pork, Hams, Shoulders. Bacon, Boneless Ham, Sausage of all Kinds,

LARD, Strictly Pure and Warranted, in tierces, barrels, one-half barrels, 50 pound cans, 20 pound cans, 3, 5 and 10 pound pails.

Pickled Pigs' Feet, Tripe, Etc.

Our prices for first-class goods are very low and all goods are warranted first-class n every instance.

When in Grand Rapids give us a call and look over our establishment. Write us for prices.

# The Standard of Excellence KINGSFORD'S

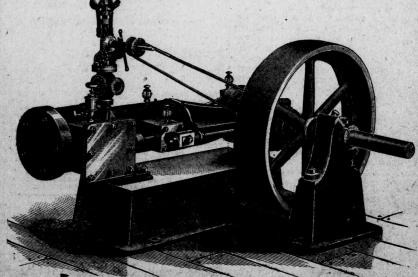


STARCH. Kingsford's Oswego CORN STARCH for Puddings, Custards, Blanc-Mange, etc.

## THE PERFECTION OF QUALITY.

WILL PLEASE YOU EVERY TIME! ALWAYS ASK YOUR GROCER FOR THESE GOODS.

# W. C. Denison.



Vertical, Horizontal, Hoisting and Marine Engines. Steam Pumps, Blowers and Exhaust Fans. SAW MILLS, any Size or Capacity Wanted.

### Broceries.

Autobiography of a Raisin

My life began in a vineyard, on a sunny sland, in the Mediteranean. The cluster thich held my brothers and sisters and syself, grew at the very top of a tall pole, ainst which our sleuder vine-mother myself, grew at the very top of a tall pole, against which our stender vine-mother leaned for support. Oh, it was lovely there! We could look far away, over the walls of the vineyard, to the blue sea, with its bright ripples, sparkling in the sunlight, and its white-winged ships, riding at anchor or sailing away over the dancing waves. Those were happy days, and they passed all to swiftly. The vine-mother fed us with rich juices, which the sun turned to honey on our vines, while it changed the leaves from green to gleaming gold.

our vines, while it changed the leaves from green to gleaming gold.

But at last, one sad day, there was a great commotion in our fruit vineyard.

Carts drawn by long-horned cattle came tumbling through the gates; and gayly dressed men and women trooped in with baskets on their arms. Only too soon we found out what it all meant! Beginning at the edge of the vineyard, the cruel vandals despoiled vine after vine of its treasure; and stopped only when the shades of evening fell and kindly hid us from their sight. Day after day the work went on. The vintagers laughed, and talked and sang gay vintage songs, but the talk and laughter was wintage songs, but the talk and laughter was mournful to us. At last my turn came. I clung despondently to my brothers and sisters, as we were tumbled into a basket, and then into one of the great carts. When the cart was full the driver shouted to the oxen, and we were taken away to a queer looking house, outside of the vineyard walls. Then we were carried-into a great room, across the ceiling of which poles crossed and re-crossed each other. On these we were sus-

pended, and left to our fate.

Soon we commenced to shrivel and dry.

My once plump sides were full of wrinkles My once plump sides were full of wrinkles and creases. I grew weak and faint; at last I could stand it no longer, and with a sad farewell to my brothers and sisters, I loosed my hold and fell. When I struck the hard floor I lost consciousness, and when I revived I found myself squeezed into a box, with a great many of my rela-tions packed tightly around. We had no to move a muscle; the air was extremely close; and our stems were poked into one another's ribs in a most uncomfort-

In this shape we were put on board a ship bound for America, and, after a tiresome voyage, we reached our destination. Then we were loaded onto a jolting wagon, carwe were loaded onto a joining wagon, carried a long way and unloaded again. I heard some one drawing the nails which fastened the top cover. When I was uncovered, I saw that I was in a large room piled high with boxes and barrels. A man was standing behind a counter.

was standing behind a counter.

By and by a woman, with a little boy, came in and inquired for raisins. She was a nice, comfortable looking woman, and the a great liking to them, and therefore I was others, into a paper bag, weighed us and your humble servants."

handed us to her.
When they reached home, I was put away on a shelf, in company with a paper of candy and a bag of nuts. That night, after every one was abed, the comfortable looking woman brought us out, and stuffed us, together with a jackknife, a peg top, and various other articles into a long, red stocking, which hung by the chimney-piece.

Then she took the light and went away.

After a long while the light began to stream faintly in through the windows.

Then I heard a soft patter of feet on the stairs. It came across the floor. Then the stocking was pulled down by a pair of chubby hands. They belonged to the plump little boy. He turned the stocking upside down, and the contents fell out on the floor. The little boy gathered us up in the front of his night-dress, and ran up stairs, but I jolted out half-way up the flight, and here I am now.

I don't know what will happen next, but after what I've gone through, I sha'n't be surprised at anything.

A RAISIN.

The Best Guesser to Get a Jumbo Jar of Pickles.

PITTSBURG, May 18, 1888. Retail Grocers' Association, Grand Rapids: GENTLEMAN:

WHEREAS, In times past you have frequently been confronted with an "unknown quantity" of pickles in the packages you have been buying; and WHEREAS, For years it has largely been

a matter of "guess-work" to determine how many pickles you were getting for a repreented quantity; therefore

We have concluded to try the guessing

proclivities of our many Grand Rapids friends by presenting you through our Mr.

L. Winternitz with a large jar of our small Gherkins, which you will kindly place on exhibition in your rooms, and at the end of one month present to the lucky member who spaceds in guessing parent to the who succeeds in guessing nearest to the number in the jar. Please write us at the expiration of above time and we will make known the actual number in the jar. With many thanks for past favors, we remain Yours respectfully, F. & J. Heinz.

The above jar will be on exhibition at the next meeting of the Association. In the meantime, it can be seen at the store of L. Winternitz, local representative for F. & J. Heinz, where guesses can be recorded and left in sealed envelopes.

An original swindle was practiced recently in Odessa. A young man staggered into a drug store, in which only a clerk was present. He trembled in every limb and clutched at his throat and beat his chest, and then suddenly fell on the floor, apparently in great agony, and convulsed from head to foot. "For heaven's sake, quick, an antidote!" he gasped. "I have been poisoned!" The clerk was frightened out of his wits, and rushed from the store to the nearest physician. When he returned with the latter the patient had evidently recovered, for he was gone, and the money drawer likewise. drawer likewise.

For Sale.

I have \$1,400 worth of goods left from my Jennings stock which I will sell for \$1,000. The stock comprises dry goods, clothing, boots and shoes, hats and caps etc. F. A. Jenison, Manton,.

An Old Landmark Gone.

The humorous combination, "Meat Market & Coffins," no longer confronts passengers passing through Coopersville on the care. A coat of paint did the business.

VISITING BUYERS.

D W Skidmore, Alto e John Damstra, Gitchell W H Struik, Forest Grove L Maier, Fisher 8 Sheldon, Plerson W H Pardee, Logan n D W C Shattuck, Wayland d H Brownyard, Lake M A Hance, Olivet Jackson Coon, Rockford J Khnney, Kinney Mrs J DeBri, Byron Center L Cook, Bauer H Thompson, Canada Coraners

Rogers, Irving Runnels, Corning Frank Narregang, Byton Carbon Center

A G Goodson, Fierson
S T Colson, Alaska
L A Scoville, Clarksville
B B Gooding & Son, Lisbon
L A Seoville, Clarksville
Gus Begman, Bauer
GM Huntley, Reno
Wm Haney, Big Rapids
John Kamps, Zutphen
Wm F E Boosinger, East Jordan
H Johnston, Shelby
Martin Gezon, Jamestown Wm Barker, Sand Lake
E S Burril, Ashland Center Henry Henkel, Howard Cy

The Grocery Market. The advent of warm weather makes

considerable improvement in trade. Sugar is still stationary. Coffee continues to advance and the manufacturers of package goods put up prices 1/2c. on the 15th. Cheese is lower, new being now quotable at 10@ 101/2c. Valencia raisins have taken a considerable jump. Other articles in the grocery line are without change.

His Explanation.

"Henry, you were talking in your sleep," said Mrs. Jones to her husband. "What did I talk about?" inquired Jones anxiously.

"You spoke of 'raking in the chips." "Ah, yes," said Jones, with a relieved look, "early associations, my dear. I dreamed I was a boy again. I was always the one to rake in the chips.'

Thurston & Co., general dealers, Centra Lake: "Enclosed please find \$1 in payment for our next year's subscription to THE TRADESMAN. We like your paper and are sorlittle boy was very plump and rosy. I took ry to hear that you have a libel suit on your hands. Should it prove a blessing, as some li overjoyed when the grocer came over to my bel suits turn out to be when newspapers are box, scooped me out, with a great many in the right, no one will be more pleased than

### TIME TABLES.

Grand Rapids & Indiana. All Trains daily except Sundny.

Traverse City & Mackinaw Ex. 9:05 a m
Traverse City Ex. 7:30 p m
From Cincinnati 7:30 p m
Ft. Wayne and Mackinaw Ex. 3:40 p m
Saginaw Express. 11:25 a m Saginaw express runs through solid. 7:00 a. m. train has chair car to Traverse City. 11:30 a. m. train has chair car for Petoskey and Mack inaw City.
5:05 p. m, train has sleeping cars for Petoskey and Mackinaw City. Cincinnati Express. 10:30 a m 11:45 a m Cincinnati Express. 10:30 a m 11:45 a m Cincinnati Express. 10:30 a m 11:45 a m Traverse City and Mackinaw Ex. 11:00 p m 7:15 a m train has parlor chair car for Cincinnati 5:00 p m train has a Woodruff sleeper for Cincinnati 5:00 p. m. train connects with M. C. R. R. at Kalama zoo for Battle Creek, Jackson, Detroit and Canadiu points, arriving in Detroit at 10:45 p. m. GOING SOUTH. Muskegon, Grand Rapids & Indiana.

Leaving time at Bridge street depot 7 minutes late C. L. Lockwood, Gen'l Pass. Agent. Michigan Central. Grand Rapids Division. 

Lake Shore & Michigan Southern.

Kalamazoo Division. 4:12 9:02 ··· ... Allegan... 5:03 10:00 Ar... Kalamazoo 6:35 11:35 ··· ... White Pige 8:00 12:30 " ....Elkhart...... a m 7:50 7:10 " .... Chicago... Detroit, Grand Haven & Milwaukee.

GOING WEST

Leaves. 1:10 p m 5:10 p m 10:45 p m 5:40 a m 7:30 a m

Through tickets and sleeping car berths secured at D., G. H. & M. R'y offices. 23 Menroe St., and at the depot.

JAS. CAMPBELL, City Passenger Agent. We carry a full line of Seeds of every variety, both for field and garden. Parties in want should Grand Rapids Seed Store,

GRAHAM ROYS, - Grand Rapids, Mich.

# WHOLESALE PRICE CURRENT.

in boxes... 

Case. 1 50 Early Riser, 14s, 4 doz case 45 ... 14s, 2 ... 90 ... 1s, 1 ... 1 60 " 6 oz ... ... 2 25
" No. 3 Panel ... 1 00
" No. 4 Taper .. 1 60
" No. 8 panel ... 2 75
" No. 10 " ... 4 50
" 1 pint, r nd ... 4 50
" 1 " " 9 00
Standard Lemon. V BLUING Arctic, 4 oz. r'nd \$ gross 3 00 8 oz. " ...... 6 00 4 oz. oval ..... 3 40 8 oz. " ..... 6 50 Pints r'nd...... 10 80 BROOMS. FARINACEOUS GOODS. Farina, 100 lb. kegs..... Fancy Whisk ..... Warehouse ..... CHOCOLATE.
Runkle Bros'.. Vien. Sweet
" Premium...
" " Hom-Cocoa
" Breakfast.. MATCHES.

Porto Rico...
New Orleans, good...
New Orleans, choice...
New Orleans, fancy...
½ bbls. 3c extra

OIL.
Michigan Test.....
Water White.....
OATMEAL

Half barrels.....

Cases....OATS—ROLLED.

Barrels.....

Cases......

Small, bbl.....

₩ bbl .

SALERATUS.

%c less in 5 box lots.

DeLand's pure....

60 Pocket, F F D.....

inaw or Manistee

Saginaw or Manistee
Ashton, bu. bags
Ashton,4 bu. bags
Higgins' bu. bags
American, ½ bu. bags
Rock, bushels
Warsaw, bu. bags
"½"

" 19 SAUCES.
London Relish, 2 doz. ... 2 50
Acme English, pts. ... 2 50

Pepper, Singapore, plack...!
white.2

Nutmegs, No. 2.... Pepper, Singapore black... white...

STARCH.

SPICES-GROUND-IN BULK

" shot.

Church's ..... Taylor's G. M.

Dwight's ... Sea Foam ... Cap Sheaf ...

ls and ½s..... G. H. No. 8, square..... G. H. No. 9, square, 3 gro.. G. H. No. 200, parlor.... G. H. No. 300, parlor.... G. H. No. 7, round.... 1s in tin pails... COFFEE-GREEN Black Strap...... Cuba Baking.....

Mexican 619
Santos 15048
Rio, fancy 18019
Rio, prime 16017
Rio, common 144015
To ascertain cost of roasted coffee, add ½c per b. for roasting and 15 per cent. for shrink-COFFEES-PACKAGE.

30 lbs 60 fbs 100 fb .. 201/4 201/8 Arbuckie's Arbosa 204

McLaughlin's XXXXX 204

Honey Bee ... 2214 2214 22 2

Nox All ... ... 2124 2118 21

Our Bunkum.2034 2012 20

COFFEES—50 LB. BAGS.

Arbuckle's Avorica ... 1744

"Quaker City ... 1814

"Best Rio ... ... 1944

"Prime Maricabo ... 2114

CORDAGE.

CORDAGE. 40 Foot Cotton.
50 foot Cotton.
50 foot Cotton.
60 foot Cotton.
72 foot Cotton.
CRACKERS.
Kenosha Butter.
Seymour Butter.
Butter.
Family Butter.
Family Butter.
Butter Biscuit.
Boston

City Soda.... Soda Fancy... S. Oyster.... Picnic ...... Fancy Oyster

Allspice 8
Cassia, China in mats 7½
Batavia in bund 11
Saigon in rolls 42
Cloves, Amboyna 28
Zanzibar 23
Mace Batavia 70
Nutmegs, fancy 70
No. 1 65
Mo. 2 66
Singapore, plack, U

Salmon, 2 b sacramento... 2 75
Sardines, domestic \( \frac{1}{4} \text{S.} \). 2 75
Sardines, domestic \( \frac{1}{4} \text{S.} \). 10@11
Sardines, Mustard \( \frac{1}{4} \text{S.} \). 12@18
Sardines, imported \( \frac{1}{4} \text{S.} \). 12@18
Sardines, spiced, \( \frac{1}{4} \text{S.} \). 10@12
Trout, 3 b brook...
CANNED FRUITS. Trout. 3 B Frook.

CANNED FRUITS.

Apples, gallons, stand. . . 2 75

Blackberries, stand. . . 1 20

Cherries, red standard. . 1 60

Cherries, pitted. . 1 85@1 90

Damsons. . . 1 25@1 35

Egg Plums, stand. . 1 56

gg Plums, stand... 1 60 "Cayenne..." W
1 60 "Cayenne..."
1 20 Absolute Pepper, "Cinnamon Allspice Cloves
3 "Glage" Glager
40 0 "Ginger
40 0 "Mustard
40 TARCH. 

XXX Ginger Snaps.... Sugar Creams.... Frosted Creams... Graham Crackers... Oatmeal Crackers... TOBACCOS-PLUG. orner Stone.. hopper....each Pie..... redding Cake, blk. LARD IN TIN PAILS.

3 D Pails, 20 in a case.

5 D Pails, 12 in a case.

10 tb Pails, 6 in a case.

20 D Pails, 4 pails in case. TOBACCOS-FINE CUT. Sweet Cuba.
Petoskey Chief
Sweet Russet.
Phistle.
Clorida.

ort cut Morgan

DRY SALT MEATS.

BEEF IN BARREIS

SAUSAGE-FRESH AND SMOKED.

PIGS' FEET.

HIDES, PELTS AND FURS.

wool. Fine washed ₹ 15 18@20 Coarse washed...20@22 Medium .....20@23 Unwashed......12@16

PRODUCE MARKET.

ots and 61@62c in car lots.
Oats—White, 45c in small lots and 41c in

THURBER, WHYLAND & CO.,

NEW YORK,

[It is both pleasant and profitable for merchants to occasionally visit New York, and all such are cordiall unvited to call, look through our establishment, corner West Broadway, Reade and Hudson streets, and makount acquaintance, whether they wish to buy goods on the form of the firm.]

FOOD PRODUCTS.

FOREST S

EXTRACT

BSOLUTELY PURE TRIPLE STRENGT

RELIABLE

FULL WEIGHT

STRENGTH

ORESTCIT

Perkins & Hess pay as follows:

Tallow....Grease butter. Ginseng, good....

Extra Plate

TOBACCOS-SMOKING. Sweet Conqueror TEAS. 

Gunpowder......35@55 Dolong......33@55@60@78 ..25@30 VINEGAR. 9½ 11½ 13

Above are the prices fixed by the pool. Manufacturers outside the pool usually sell 5 gr. stronger goods at prices. \$1 for barrel. MISCELLANEOUS. Sheep pelts, short shearing.... Sheep pelts, old wool estimated... do American... Burners, No. 0.....

Cocoa Shells, bulk... Condensed Milk, Eagle... Cream Tartar... Candles. Star...

Camphor, oz., 2 tb boxes. Extract Coffee, V. C.... do Felix ... 
 do
 Felix
 1 15

 Fire Crackers, per box
 1 20

 Gum, Rubber 100 lumps
 .25

 Gum, Rubber 200 lumps
 .35

 Gum, Spruce
 .30

 Jelly, in 30 lb pails
 .5 65

 Powder, Keg
 .5 50

 Powder, ½ Keg
 .2 87

 Caper
 .15

Asparagus—75c per doz.
Beans—Hand-picked mediums are very scarce, readily commanding \$2.25 per bu.
Beets—New, 50c per doz.
Butter—Good butter is easier. Jobbers pay 17c for choice dairy and sell at 18@19c. Grease butter is slow sale at 8c.
Butterine—Creamery, 16c for solid packed and 11c for rolls. Dairy, 13½c for solid packed and 14½c for rolls.
Cabbages—New Southern stock readily commands \$3.50 per crate.
Carrots—30@35c per bu.
Cheese—New cheese is held at about 10@10½c Cider—10c per gal.
Cooperage—Pork barrels, \$1.25; produce barrels, 25c.
Cucumbers—50@75c per doz. Sage .... CANDY, FRUITS and NUTS Putnam & Brooks quote as follows:

Standard, 25 to boxes. Twist, do .....9 Cut Loaf do .....10 MIXED. Royal, 25 to pails.... 814@ 9 Royal, 200 to bbls...... 81 Extra, 25 to pails... Extra, 200 to bbls... French Cream, 25 th pails. 114. Cut loaf, 25 th cases. 10 Broken, 25 th pails. 10 Broken, 200 th bbls. 9

Cooperage—Pork barrels, \$1.25; produce barrels, \$5c.
Cucumbers—50@75c per doz.
Dried Apples—Jobbers hold sun-dried at 7
@1½c and evaporated at 9@9½c.
The tendency is downward.
Honey—In plentiful supply at 15@16c.
Hay—Baled is weaker at \$18 for No. 1 and \$17 for No. 2.
Lettuce—10c per lb.
Maple Sugar - New crop, 10c per lb.
Onions—Young stock, 15c per dozen. Bermudas are held at \$3 per bu. box.
Peas—Green, \$2 per 3 peck box. \*
Pieplant—2c per lb.
Pop Corn—2½c \$ \$b.
Potatoes—Home grown are weak, being nominally quotable at \$5c per bu.
Radishes—15c per doz.
Seeds—Clover, \$4.25 for medium or mammoth. Timothy, \$2.30 for prime.
Spinach—75c per bu.
Strawberries—Southern, 16c per qt.
String Beans—\$1.50 per bu.
Tomatoes—\$2 for 1-5 bu. box
Wax Beans—\$2 for 1-5 bu. box
Wax Beans—\$2 for 1-5 bu. box. FANCY-IN 5 TO BOXES. Lemon Drops..... Gum Drops ...... Licorice Drops ...... A B Licorice Drops. Lozenges, plain.
Lozenges, printed.
Imperials
Mottoes
Cream Bar.
Mottoes GRAINS AND MILLING PRODUCTS. Wheat—City millers pay 90c for Lancaster, Clawson and Fulse. Jobbing generally at 67c in 100 bu.

Hand Made Creams.. car lots.

Rye—50c \$\pi\$ bu.

Barley—Brewers pay \$1.30\(\pi\)\$1.40 \$\pi\$ cwt.

Flour—Higher. Patent \$5.90 \$\pi\$ bblin sacks and \$6.10 in wood. Straight, \$4.90 \$\pi\$ bbl. in sacks and \$5.10 in wood.

Meal—Bolted, \$3.60 \$\pi\$ bbl.

Milf Feed—Screenings, \$15 \$\pi\$ ton. Bran, \$17 \$\pi\$ ton. Ships, \$18.00 \$\pi\$ ton. Middlings, \$19 \$\pi\$ ton. Corn and Oats, \$23 \$\pi\$ ton. Plain Creams..... Decorated Creams.. urnt Almonds. intergreen Berries. FANCY-IN BULK.

Caramels.

FANCY—IN BULK.

Lozenges, plain in pails. 12

Lozenges, plain in bbls. 11

Lozenges, printed in pails. 12½

Chocolate Drops, in pails. 12½

Gum Drops in pails. 6½

Gum Drops, in bbls. 5½

Moss Drops, in pails. 10

Moss Drops, in bbls. 9

Sour Drops, in pails. 12

Imperials, in pails. 12

Imperials, in pails. 12 FRUITS.

FRUITS.

Bananas ... 1 00@3 00
Oranges, choice ... 3 50@4 00
Oranges, Florida ... @
Oranges, Messina ... @4 25
Oranges, OO ... ... @4 00
Oranges, Imperials ... @4 25
Oranges valencia ca.
Lemons, choice ... 3 25@3 50
Lemons, fancy ... 3 50@4 00
Figs, layers, new ... 12 @16
Figs, Bags, 50 b ... @ 6
Dates, frails do ... ... @ 5½
Dates, Fard 10 b box \$ b ... 9
Dates, Fard 50 b box \$ b ... 6½
Dates, Persian 50 b box ... 5@5½
NUTS. Almonds, Tarragona (217 (1982)) (218 (1982)) (219 (1982)) " California
Brazils ...
Filberts, Sicily ...
Walnuts, Grenoble ...
" Sicily ...
" French ...
Pecans, Texas, H. P.
Cocoanuts, \$\frac{1}{2}\$ 100 ...

PEANUTS.
Prime Red, raw \$ 10
Choice do do
Fancy H.P. do do
Choice White, Va.do
Fancy H P,. Va do
H. P. Va. OYSTERS AND FISH. . J. Dettenthaler quotes a follows: OYSTERS. Fairhaven Counts...
FRESH FISH.
Black bass....
Rock bass...
Perch, skinned....

FRESH MEATS.

THESE GOODS ARE "PAR EXCELLENCE"

BEWARE!

this recognition of the superior merits of

The Grand Rapids Packing & Provision Co. uote as follows: PORK IN BARRELS. It has come to our notice that unscrupulous manufacturers of cigars are putting an Extra clear pig, short cut. Extra clear, heavy. Clear quill, short cut. Boston clear, short cut. inferior brand of cigars on the market under a label so closely imitating our "Silver Spots" as to deceive the general public. dard clear, short cut, best At first, we were inclined to feel flattered at

our "Silver Spots" by a brother manufacturer, knowing full well that it is only articles of standard or sterling worth that are imitated, but we feel that we should be derelict in our duty to the public should we not warn them against this infringement, and also to dealers in cigars, as we feel positive that no first-class dealer would knowingly countenance or deal with any manufacturer who had to depend upon other manufacturers to furnish him brains to originate brands or labels for their cigars. A counterfeiter is a genius, but amenable to the law, but a base imitator who keeps within the law, or just ventures near enough to be on debatable ground, is not worthy of recognition in a community of worthy or respectable citizens. The "Sil-ver Spots" are to-day the best selling five cent cigar in Michigan. If you don't believe it send us a trial order.

GEO. T. WARREN & Co., Flint, Mich.

BOOK-KEEPING WIPED OUT!

No Pass Books! No Charging! No Postinal No Writing! No Disputing of Accounts No Change to Make!

> TRADESMAN Credit Coupon Book.

THE NEWEST AND BEST SYSTEM ON THE MARKET. Subject to the following discounts:

Orders for 200 or over......5, per cent. Send in sample order and put your business on a cash basis.

E. A. STOWE & BRO., Grand Rapids.

Wishes to say to the trade that they will have to be a little patient with him in filling orders for the

Bill Nye Gigar

As he is shipping them out always made them, to hold trade.

A. EATON & CO.,

hind on its orders.

77 Canal Street, Grand Rapids.

SOMETHING NEW!

shipment and wish to call your miles from Mackinaw City, hardwood and attention to our attention to our

CELEBRATED CALIFORNIA ORANGE WINE.

Packed in 5 and 10 gal. kegs.

a delightful flavor for Lemonades, Milk Shakes. Etc., and when frozen makes delicious Orange Sherbet.

t may be served in almost any form may be drawn from a fountain or from the cask, and for table use is unexcelled. Price, \$1 per gallon.

TRY A KEG. IT WILL PAY YOU.

EATON & CO. Agents for Michigan,

77 Canal St., Grand Rapids.

INGREASE YOUR TRADE

BY SELLING



Composed of Guatemala, African design Javas, Santos, Maracaibo and Rio selected with especial reference to their fine drinking qualities. The most popular brand of Blended Coffee in the market. Sold only in 50 lb. Cans and 1 lb. packages, 30, 60 and 100 lb. Cases. Mail Orders Solicited by the proprietors.

J. H. THOMPSON & CO.,

59 Jefferson Ave., Detroit, Mich. Importers and jobbers of fine Teas, Coffees, pices, Etc., Baking Powder Mfrs., Coffee

# CIGAR DEALERS

Read this Scheme.

\$11,550 Worth of Real Estate

And personal property to be actually given away to purchasers of the celebrated 'Golden-Rod,' 'Presio' and 'Empress'

Cigars in 1888. We have sold these goods for the past we have sold these goods for the past ten years at the uniform price of \$55 per M. for "Golden-Rod!" \$35 per M. for the the "Presto" and \$35 for the "Empress" cigars, and shall continue to sell them at that price, thus charging nothing extra for the property we shall distrib-

We have figured that by liberal advertising we can save the salaries and expenses of several men on the road and that the difference will pay for this property and the purchasers of the goods will get the direct We quote prices as follows:

benefit. Just look at this carefully and see a plain business proposition. We hand over to you direct the amount it would cost us to sell these goods in the ordinary way. We will distribute this property in the

following manner: We will start an order book at this date with lines numbered from 1 to 3,000 and each order will be entered in the book in

Every fifth order received will entitle the party ordering to a fine gold handled silk umbrella which will be sent with the goods.

Every 24th order received will entitle sender to a full tea set of 56 pieces Imported China Ware, which will be sent with the

Every 74th order received will entitle the party ordering to a clear title deed of a piece of real-estate. Either a building lot and water privilege, at a summer resort, a city lot in city of Sault Ste Marie, a house and lot in St. Ignace, or a farm of 160 acres. There are 39 lots of the real estate and 720 articles of personal property to go with 3,000 orders, an average of more than one in four.

An order will consist of ½ M. "Golden Rod" cigars at \$55 per M. or 1 M. "Presto" cigars at \$35 per M., or 1 M. "Empress" cigars at \$30 per M. An order of double this amount from one party will be entered as two orders.

These cigars are not made of cheap material, like the ordinary scheme cigar, but are First-Class Goods, made as we have

The "Golden-Rod" is made from the finest just as fast as received, and the imported Vuelta Havana, long filler, straight factory is over one million be- hand-made goods, without flavor, and as fine as anything made in the U.S. Sold at their market value, without regard to the property given away. The "Presto" cigar is a very nice imported scrap-cigar, gives universal satisfaction and sells in many places at 10c.

The summer resort lots are on the beautiful Lakeville Lake in Oakland Co. on the P. O. & P. A. R. R., a handsomer lake with better fishing than Orion, six miles distant. Lots 40 feet by 80 rods with good lake front privilege, value,\$50 each.

The lots at the Soo are within 1/4 of a mile of the water power canal. In the heart of the city, with houses all around them, 40x124 feet, valued at \$1,000 each. The house and lot at St. Ignace is in the

third ward on Main street. House occupied by tenant, valued at \$1,000. The farm is within two miles of Carp We have just received a large Lake Station, on the G. R. & I. R. R. Six

> under cultivation, valued at \$3,200. Warrantee deeds of real estate will be sent with the cigars, which come in proper order.

When the property is all distributed, circulars will be sent to each purchaser of cigars, showing name and address of parties getting these presents.

Send in your orders, somebody will get some good property for nothing. You will It is a delicious summer drink. Makes on them. The value of the presents is not

taken out of the goods.

Terms on eigars, 60 days to responsible parties, or 5 per cent. off for cash. We give reference below as to our busi-

Citizens' National Bank, Romeo; First National Bank, Romeo.

Any business man in Romeo, and any wholesale tobacco house in Detroit, Chicago, Louisville and St. Louis.

Yours respectfully,

ROMEO, MICH.

## Drugs & Medicines

Grand Rapids Pharmaceutical Society.

ORGANIZED OCTOBER 9, 1884. dent—H. E. Locher. President—J. W. Hayward. tary—Frank H. Escott. urer—Henry B. Fairchild. f. Cansor.—President. Vice. President.

nal Meeting—First Thursday evening in November

Detroit Pharmaceutical Society. ORGANIZED OCTOBER, 1883.

esident—Frank Inglis.
rst Vice-President—F. W. R. Perry.
cond Vice-President—F. W. R. Perry.
cond Vice-President—J. J. Crowley.
cretary and Treasurer—F. Rohnert.
sistant Secretary and Treasurer—A. B. Lee.
nual Meeting—First Wednesday in June.
gular Meetings—First Wednesday in each mont entral Michigan Druggists' Associat esident, J. W. Dunlop; Secretary, R. M. Mussell. Berrien County Pharmaceutical Society. resident, H. M. Dean; Secretary, Henry Kephart. Clinton County Druggists' Association. resident, A. O. Hunt; Secretary, A. S. Wallace. President, A. O. Hunt; Secretary, A. S. Waller, Charlevoix County Pharmaceutical Society President, H. W. Willard; Secretary, Geo. W. Crouter Ionia County Pharmaceutical Cociety, President, W. R. Cutler; Secretary, Geo. Gundrum. Jackson County Pharmaceutical Ass'n, resident, C. B. Colwell; Secretary, C. E. Foote. Kalamazoo Pharmaceutical Association. resident, D. O. Roberts; Secretary, D. McDonald.

Mason County Pharmaceutical Society. resident, F. N. Latimer; Secretary, Wm. Heysett. Iccosta County Pharmaceutical Society. resident, C. H. Wagener; Secretary, A. H. Webber. Monroe County Pharmaceutical Society. resident, S. M. Sackett; Secretary, Julius Weiss.

Iuskegon County Druggists' Association resident, E. C. Bond; Secretary, Geo. L. LeFevre.

Muskegon Drug Clerks' Association. resident, C. S. Koon; Secretary, Geo. L. LeFevre. Newaygo County Pharmaceutical Society. President, J. F. A. Raider; Secretary, A. G. Clark. Oceana County Pharmaceutical Society. resident, F. W. Fincher; Secretary, Frank Cady. aginaw County Pharmaceutical Seciety resident, Jay Smith; Secretary, D. E. Prall.

### CHAMOIS SKINS.

Some Hilts as to Their Use and Preser-

There are so many so-called chamois skins in the market that look and work so near to goat skins, remarks the Carriage Monthly, that we are often at a loss to secure what is really the genuine article. A true skin, if properly cured, is one of the most useful, and, at the same time, the most pleasant things to have in our possession; we are, therefore, bound to try and secure one. The best we have used, so far, are those which resemble the parchment order; there is little or no lint on them, and they seem to be all that can be desired in they seem to be all that can be desired in lifting the water when drying off. A great many use an oiled skin. We prefer the other, as the oil prevents the chamois from leaving a perfectly dry surface. A chamois leaving a perfectly dry surface. A chamois skin should never be left in the water after using, but should be wrung out and hung up to dry; spread out carefully so as to up to dry; spread out carefully so as to leave no wrinkles; neither should it be used to wipe off color, as we have seen some painters do when striping or touching up; all paint stams not only make great hard spots on the skin, but help to wear it out sooner. There is another thing that should be avoided in using chamois, and that is wiping the face and hands upon it when washing them. It was never in the staple than the accompaniment of the weal.

Olives intended for eating are gathered while still green, usually in the month of September. They are soaked for some out sooner. There is another thing that should be avoided in using chamois, and that is wiping the face and hands upon it when washing them. It was never intended that it should be used as a towel; there is always more or less soap remaining on the arms or about the neck that is on the arms or about the neck that is ly changed fresh water, in order to be wiped off onto the skin, which clogs it up nerfectly purified of the lye. It only then and causes it to become greasy. You should never put a chamois skin into warm water, not at least in a greater degree than You lukewarm; if you do, you will find it will all curl up and become tough and thick. useless for any purpose to which you may wish to put it. Now, if you should find a chamois skin that, to all appearances, has become ruined by grease, paint stains, or has been used as a towel until its original ecome ruined by grease, paint stains, or as been used as a towel until its original olor has been lost, and it looks like a dirty oldrag, and you are on the point of throws." old rag, and you are on the point of throwing it away, stop a moment, and see if we cannot, in a measure, bring it back so as to get good wear out of it before we finally discard it. The plan we adopted, when we were so unfortunate as to find one of the description. when we were so unfortunate as to find one of that description, was to take a bucket of antidote in such cases. clean water, making it middling strong with ammonia, and allow the skin to soak in it over night; the next morning we the mixture. Mercuric iodide is formed. rinsed it out in pure water; after that we used plenty of pure white castile soap and water. The result was that we secured a very good skin again, and used it for some considerable time. It didn't take very long to do the whole business, probably a quarter of an hour or so. It more than paid for the per cent. solution is serviceable as an antitrouble, for it really was a great deal better than when first used, as it became, through

A Convenient Blistering Preparation. Some of our readers may have calls for 'chloral camphor." It is prepared as fol-

broken in, that means free from lint or

The Drug Market.

Alcohol was advanced by the trust on Saturday 2 cents more. The high price of corn is given as the reason. Citric acid continues scarce and is tending higher. Quinine is quiet and unchanged in price. Opium is dull and lower. Morphia as yet

Solvine is a new ugent that readily dissolves salicylic acid, aloin, cantharidine, santonin, naphthalin, naphthol, iodoform, etc., and is used for the external application of these substances. It is produced by the action of sulphuric acid on castor oil or the oil of bitter almond.

ABOUT OLIVES.

Where They are Raised and How They

are Used. Within certain latitudes olives will grow anywhere and serve for almost any purpose. On a dry and stony elevation that would starve out a thistle, the plant luxuriates; and if the sea breezes but fan the young shoots, so much more of promise is there for the olive harvest. Propagated chiefly by cuttings, the "willowy" looking twigs take root with a proud defiance of ordinary rules; and there is a whimsically planted grove of olive trees of unusual or ordinary rules; and there is a whimsically planted grove of olive trees of unusual Tar Tar Morocco, which illustrates this trait in a remarkable way. One of the kings of the dynasty of Saddia, being on a military expedition, encamped here with his army. The pegs with which the cavalry picketed Black their horses were cut from olives in the neighborhood: and some sudden cause of Red neighborhood; and some sudden cause of alarm leading to the abandonment of the alarm leading to the abandonment of the position, the pegs were left in the ground, and, making the best of the situation, developed into the handsomest group of olives in the district. Olives are mentioned in the earliest records of Egypt, and their introduction into Greece took place at least as early as 1,500 years before our era. Thence their cultivation naturally passed into Italy, the Romans especially prizing them; while Virgil mentions three distinct varieties, each of which had its own fastidious supporters in the ancient conflict of tastes. porters in the ancient conflict of tastes. Pliny also tells us that they also grew in the heart of Spain and France though he awards the palm to the smaller olive of Syria, the olive of which was at least more delicate than that produced in the western ountries. So far as regards the oil of Hae Spain, and to some extent that of Italy, this judgment stands good to the present hour, for the reason that the Spanish olive is a for the reason that the Spanish olive is a larger and a coarser fruit, while the Italian growers are too apt to detract from the limpid delicacy of the virgin oil by the sacrifice of quality to quantity, for the olive like all generous givers, demands that you should "squeeze" him gently. The oil is expressed from the entire pulp and body of the fruit, and its quality stands in inverse proportion to the quantity produced. The first pressto the quantity produced. The first pressure yields a thin, pure liquid, almost color-less; and with this even the most fastidious of English palates rarely makes acquaintance. As the pressure is increased a less delicate product is the result; while if it is still further prolonged a rank and unwholesome residuum is obtained, wholly unwholesome residuum is obtained, wholly unfit for edible purposes. It should be mentioned that virgin oil does not maintain its freshness for more than a few weeks without the addition of a little salt or sugar, and it is almost impossible for any sugar, and it is almost impossible for any "" one to realize the exquisite delicacy of this first expression of the freshly gathered olive, unless he has sojourned in such a district as that of which, say, Avignen is the center. The oil of Aramont, in Provence, was formerly supposed to have no equal in Europe. Both the olive and the manufactured oil of the southeast of France are, indeed with provided the southeast of France are, indeed with the southeast of France are the southeast of France are, indeed with the southeast of France are the southeast of France a 

deed, still unrivalled by those of any other country. The Italians pay more respect to the commercial aspect of their production, and among them the number of olive far-mers and merchants is very large. They have a proverb, "If you wish to leave a competency to your grandchildren, plant an olive." Doubtless the advice is sound enough, for the trees often flourish for more

are as averse to the introduction of a new fruit at table as their thrifty English sisters are to the "new" loaf. In fact, they habit-ually preserve the darker berries for every-

perfectly purified of the lye. It only then remains to preserve them in common salt and water, when they are ready for export. Among the Romans the olive held the privileged position of being equally respected as a dainty accessory and an ordinary food. It was eaten at the table of the temperate and the luxurious alike; and, while dividing the highly flavored dishes of

Minor Drug Notes.

From the Druggist.

Cases of iodoform poisoning are not in-Iodoform and calomel are incompatible

when light and heat are brought to bear on When making emulsions do not use the graduate for the water that you measured the oil in, unless it has been cleaned.

than when first used, as it became, through that process, what we might call thoroughly Hemm in weighing out solid extracts. They are much easier cleaned than the scale pans. Extract of soap is the scientific name for a mixture of two parts soap, with one part each of carbonate and biborate of sodium

Dr. Maillot (eighty-seven years old) is pensioned at the rate of \$1,200 per annum for introducing quinine in the treatment of

Some of the druggists in Geneva have combined to purchase goods in a wholesale way and meet the cut rates of competitors. This Swiss method has been proposed, but ever tried in this country.

Pyridine tricarboxylic acid is recommended in gonorrhoea, typhoid fever, blood poisoning, pneumonia and a number of other diseases. It is a crystalline body, made by completely oxidizing quinine with permanganate of potassium.

Two young men in Russia took prescriptions to a drug store to be filled. One order called for a harmless mixture and the other for a poison. They changed the preparations and sued the druggist, but were detected in the scoundrelism and imprisoned.

Some folks seem to have an idea that the only competent druggists are those who have graduated in pharmacy. A college is a great assistance to any one studying the drug business, but we have many good druggists who never listened to a lecture on pharmacy.

### WHOLESALE PRICE CURRENT.

Advanced—Alcohol. Declined—Opium.	A Land	
ACIDUM.	Cannabis Sativa 31/20 41/2	Public market
ceticum 8@ 10	Cydonium 75@1 00	Rubia Tinctorum 12@ Saccharum Lactis pv @
enzoicum, German 80@1 00	Cydonium	Salacin 3 50@4
oracic	Fooniculum	Danguis Draconis 400
tricum 60@ 65		
ydrochlor 3@ 5	Lini 340 4 Lini, grd, (bbl, 3) 340 4 Lobelia 350 40 Phalaris Canarian 34044 Rapa 50 6 Sinapis, Albu 80 9 Nigra 110 19	Sapo, W. 12@ Sapo, M. 8@ Sapo, G. @ Seidlitz Mixture. @ Stirenic
trocum 10@ 12 calicum 10@ 12	Lini, grd, (bbl, 3) 3½@ 4	Sapo, G
losphorioum all 20	Phalaris Canarian 33/044/	Sinapis @
licylicum 70@2 05	Rapa	
lphuricum 1% 65 nnicum 1 40@1 60	Sinapis, Albu 8@ 9	
rtaricum 50@ 53	Nigra 11@ 19	V UCB
AMMONTA.	SPIRITUS. Frumenti, W., D. Co 2 00@2 50	Snuff, Scotch, Do. Voes
ua, 16 deg		Soda Boras, (po 11) 10 @
" 18 deg 4@ 6 rbonas 11@ 13	Frumenti 1 10@1 50 Juniperis Co. O. T. 1 75@1 75 Juniperis Co. 1 75@3 50 Saacharum N.E. 1 75@2 09 Sat Varii Gelli 1 75@2 09	Soda et Potoss Tart 330
loridum 12@ 14	Juniperis Co. U. T1 75@1 75	Soda Carb 2@ 2 Soda, Bi-Carb 4@
ANILINE.	Saacharum N.E 1 75@22 09	Soda, Ash. 3@ Soda Sulphas @ Spts. Ether Co. 50@
ack	Spt. Vini Galli       1 75@6 50         Vini Oporto       1 25@2 00         Vini Alba       1 25@2 00	Soda Suiphas @
own     80@1 00       d     45@ 50       llow     2 50@3 00	Vini Oporto	Spts. Ether Co 50@
llow		Spts. A vreia Dom. @2 Spts, Myreia Imp @2 Spts Vini Rect. bbl.
DAUUAL.	Florida sheeps' wool	Spts Vini Rect. bbl.
bebae (po. 1 601 60@1 70 niperus 8@ 10	carriage	2.20)
nthoxylum 25@ 30	Nassau sheeps' wooi	Less 5c. gal. cash ten day Strychnia Crystal @1
BALSAMUM.	Velvet Extra sheer s'	Sulphur, Subl 23/@ 3
oaiba 65@ 70	wool carriage 1 10	Sulphur, Subl       23/6/3         Sulphur, Roll       24/6/3         Tamarinds       86
ru	Extra Yellow sheeps'	Tamarinds 80  Cerebenth Venice 280  Theobromes
utan 45@ 50	Change choone, mool	Incontomae hum
ies, Canadian 18	_carriage 65	Vanilla
siae	Hard for slate use 75	Zinci Sulph 7@
chona Flava 18	Yellow Reef, for slate	OIL8.
onymus atropurp 30 rica Cerifera, po. 20	use	Whale, winter Bbl G
rica Cerifera, po. 20 nus Virgini 12	Accecia	Later extra
llaia, grd 12	Zingiper	Laiu, NO. 1 45
sfras 12 nus 12	Ipecac         60           Ferri Iod         50	Linseed, pure raw 56 Linseed, boiled 59
nus	Auranti Cortes 50	Neat's Foot, winter
TOWN A COULT	RDELATOM 201	Strained bil
	Smilax Officinalis 60 50 Separa	Spir.ts Turpentine 43
matox, 15 lb box 11@ 12		Red Venetian1% 2@
" 18 1360 141	Scillae 50	Ochre, yellow Mars 14 20 Ochre, yellow Ber 14 20
" 128 14@ 10	" Co 50 Tolutan 50	Ochre, yellow Ber1% 2@
" ½8 16@ 17 FERRUM.		
bonate Precip @ 15	TINCTURES.	Putty, strictly pure. 2% 2%@ Vermilion prime Am-
ate and Quinia ©3 50	Aconitum Napellis R 60 50	GIICan 13@1
rate Soluble @ 80 rocyanidum Sol @ 50		Green, Peninsular 16@1
t Chloride @ 15	" and myrrh 60 ]	Lead, red strictly pur 6661
ohate, com'l 11/2@ 2	Arnica	Lead, white, strictly
	Atrope belladonna 60	Pure 6@61
	Benzoin 60	Whiting, White Span Whiting, Gilders' @9
hemis 45@ 50	" Co 50 Sanguinaria	White. Paris Amer'n 11
ricaria 30@ 35		
	Cantharides 75 1	cliff
ia Acutifol, Tin-		
velly 20@ 25		Wiss Villa Prenared
ia officinalis, 4s	Castor	Paints 1 00@1 2
nd \\8 10@ 12	Catechu 50	VARNISHES.
Ursi 8@ 10	Cinchona	No. 1 Turp Coach
GUMMI.	Columba 50 C	Coach Body 2 75@3 0
2nd " @ 90	Conium 50	o. 1 Turp Furn 1 00@1 1
· 3rd " @ 80	Cubeba 50 J	apan Dryer, No. 1
Sifted sorts. @ 65	Digitalis	Turp 70@ 7
po	Gentian 50 -	
Cape. (po. 20) @ 12	" co 60	
Socotri', (po. 60) @ 50	Fuaica	and the second
chu, 1s, (½s, 14 16) @ 13	ingiber 50	
, 10)	iyoseyamus 50	
noniae	odine	y and a second

Lobelia
Myrrh
Nux Vomica
Opi
Camphorated
Deodor
Auranti Cortex
Opassi Cassia Acutifol. S'IOWE

MISCELLANEOUS.

Æther, Spts Nit, 3 F. 26@ 28
Æther, Spts Nit, 1 F. 30@ 32
Alumen . 2½@ 3½
Alumen, ground, (p0.7) . 3@ 4
Annatto . 55@ 60
Antimoni, po . 4@ 5
Antimoni et Potass T 55@ 60
Antipyrin . 1 35@1 40
Argenti Nitras, 5 . @ 68
Arsenicum . 5@ 7 

Quassia.... Rhatany... Rhei ....

Serpentaria ...

deranium, 3.

inapis, ess,

Bi Carb..

POTASSIUM.

Carb...... Chlorate, (Po. 20)...

Iodide 3
Potassa, Bitart, pure
Potassa, Bitart, com
Potass Nitras, opt.
Potass Nitras
Prussiate
Sulphate po

Aconitum ...

cut...

Scillae, (po. 35)...... Symplocarpus, Foe-

ebore, Alba, po.

RADIX.

Gossipii, Sem, gal... Hedeoma....

Ccra Alba, S. & F.... Cera Flava Coccus Cassia Fructus Centraria ... Cupri Sulph.

Hydrarg Unguentum 45@ 55
Hydrargyrum ... @ 75
Ichthyocolla, Am ... 1 25@1 50
Indigo ... 75@1 00
Iodine, Resubl ... 4 00@4 10
Iodoform ... @5 15
Lupuline ... 85@1 50
Lycopodium ... 55@ 60
Macis ... 80@ 85
Liquor Arsen et Hy. lydrarg Unguentum 45@ 20@ 25 25@ 30 15@ 20 @ 25 20@ 50 10@ 12 16@ 18

one

\$1

DRUG CO.,

Importers and Jobbers of

AND DRUGGISTS' SUNDRIES.

PATENT MEDICINES, PAINTS, OILS, VARNISHES.

WEATHERLY'S MICHIGAN CATARRH

We have in stock and offer a full line of

Whiskies, Brandies, Gins, Wines,

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SOUR MASH WHISKEY,

We Sell Liquors for Medicinal Purpos

We Give Our Personal Attention to Mail Orders and Guarantee Satisfaction

All Orders are Shipped and Invoiced the same day we receive them.

SEND IN A TRIAL ORDER.

Hazeltine & Perkins

DEALERS IN

WE ARE SOLE PROPRIETORS OF

Rums.

-AND

Druggists' Favorite Rye Whisky,

Drug Co.,

GRAND RAPIDS, MICH.



Detroit, Mich., April 9, 1888. ecialty Dept. Ph. Best Brewing Co., Specialty Dept. Ph. Best Brewing Co..

GENTLEMEN—I duly received the case of your "Best" Tonic and have since had a great many in this institution. I must say that the beneficial effects on weak and debilitated patients have been most satisfactory, especially to those in a stage of recovery after severe sickness.

ially to those in a stage of recovery after so vere sickness.

I write this thinking you might like to have my opinion on its merits. I certainly shall prescribe it in future, where the system requires building up, eithersfrom constitutional weakness or otherwise.

Yoars truly,

WM. GRAY, M. D.

Medical Sup't.

Midville, Geo., Feb. 24, 1888. Specialty Depart. Ph. Best Brewing Co.,

GENTLEMEN—I think the "Tonic" a splendid medicine for all forms of Dyspepsia and Indigestion. It is giving me great satisfactiou.

Very respectfully,

J. M. JOHNSON, M. D.

Yardley, Pa., March 18, 1888.

Ph. Best Brewing Co., Ph. Best Brewing Co.,

DEAR SIRS—I have given your "Malt Tonic" a trial in several cases of Enfeebled Digestion and General Debility, especially in the aged, where the whole system seems completely prostrated, with very satisfactory results. I have used many of the so-called "Malt Extracts," but believe your preparation to be superior. In the aged where the digestive functions are exhausted, and there is a loss of the nerve vital force, I found its action to be rapid and permanent. rapid and permanent

ELIAS WILDMAN, M. D.

Work-House Hospital, Blackwell's Island, Feb. 10, 1888. h. Best Brewing Co.,

Ph. Best Brewing Co.,

GENTLEMEN—As a matter of personal interest, I have used your "Best" Tonic in several cases of impaired nutritition. The results indicate that it is an agreeable and doubtless, highly efficacious remedy. I am,

Very truly yours,

E. W. FLEMING, M. D.

Specialty Depart. Ph. Best Brewing Co.,

DEAR SIRS—Your agent left me a sample of your liquid extract. Malt, and as I use much such in my practice, I thought to compare your product with some from another house I had on hand; and finding yours superior in the great essential, the palitable nutriant as well as in tonic stimulant properties, felt anxious to know about what it can be furnished the dispensing physician.

Yours truly,

E. JAY FISK, M. D. ecialty Depart. Ph. Best Brewing Co,,

East Genessee Street, Buffalo, N. Y., Feb. 17, 1888.

Specialty Depart. Ph. Best Brewing Co.,

GENTLEMEN—I have used the "Best" Tonic with most gratifying results in my case of dyspepsia. My case was a bad one, I had no appetite; headache in the morning; sour stomach; looking as though I had consumption, and after taking this tonic I never felt better in my life. I think it will cure a bad case of dyspepsia. You may recommend it for that case.

WM. O. JAEGER. pecialty Depart. Ph. Best Brewing Co.

Philadelphia, Feb. 4, 1888. Ph. Best Brewing Co., 28 College Piace, N. 1.,

GENTLEMEN—I have tested the sample of

"Concentrated Liquid Extract of Mait and
Hops" you sent me, and find in my humble
judgment that it is a very pure and safe article. I will not hesitate to recommend it in
every case of debility where a Tonic of that
kind is indicated.

Respectfully.

Respectfully. E. H. BELL, M. D.

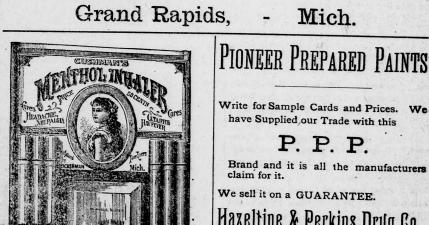
New Orleans, La., April 6, 1888.

Specialty Depart. Ph. Brewing Co.,
GENTLEMEN—Having tried your "Best"
Tonic to a great extent amongst my practice,
I will state in its behalf that I have had the
best results with nursing mothers who were
deficient in milk, increasing its fluids and secreting a more nourishing food for the infant,
also increasing the appetite and in every way
satisfactory for such cases.
Very respectfully,
D. BORNIO, M. D. ecialty Depart. Ph. Brewing Co.,

For Sale By

# REMEDY. HAZELTINE & PERKINS DRUG CO.

Mich.



Hazeltine & Perkins Drug Co

GRAND RAPIDS, - MICH.

And the Wholesale Druggists of Detroi

CINSENC ROOT.

PECK BROS., Wholesale Druggist GRAND RAPIDS.

Acme White Lead & Color Works,

ACME PREPARED PAINTS.

- MICH.

DETROIT.

PIONEER PREPARED PAINTS

P. P. P. Brand and it is all the manufacturers

We sell it on a GUARANTEE.

Hazeltine & Perkins Drug Co.,

GENERAL AGENTS,

GRAND RAPIDS, MICH.

PIONEER PREPARED PAINTS



Peckham's Croup Remedy is prepared especially for children and is a safe and certain cure for Croups, whooping Cough, Colds and all bronchial and pulmonary complaints of childhood. For attractive advertising matter address the proprietor, Dr. H. C. PECKHAM, Freeport, Mich. Trade supplied by wholesale druggists of Grand Rapids, Detroit and Chicago.

CASH SALE CHECKS.

Encourage your trade to pay cash instead of running book accounts by using Cash Sale Checks. For sale at 50 cents per 100 by E. A. STOWE & BRO., Grand Rapids.

PATENTS Attorney at Patent Law and of American and Foreign 105 E. Main St., Kalamazoo, Mich. U. S. A. Brice, London, Eng. Practice in U. S. Courts. LUCIUS C. WEST,



VIC'S BED-BUC KILLER

No Color, No Smell and No Damage to Bed Clothes or Furniture.

## The Michigan Tradesman.

"LOVE LETTERS." o for the Tradesia

rybody in the hotel office looked up walk eyes regretfully looked at a big blot in the carefully written page before him. Another nervous creature picked up his eyednesses from the floor and looked reproachlly at the bald-headed man who had just own his brand new grip onto the floor with such a crash.

"What's the matter?" asked the fat man.
"Matter? Everything That dad blamed buse of mine has just been writing some love letters to my trade here—that's what's the matter!" snarled the bald-headed man.

"Well, they may think they are—I don't. My trade don't. These blamed critters at me, sitting in their nice easy chairs in the office, doing nothing but opening orders all day, seem to think that the world revolves bout them. They think there is no other firm in existence but their own."

"My! my! but you're warm!" "Who wouldn't be? Here is the best customer I've got on the territory just lost forever !"

"How's that ?"

"Well, he sent in for some goods last week. The goods fell short, so many in a package. Of course, he wrote in and complained and for consolation he received the answer: 'You certainly are mistaken. We don't pack goods short. We have full cenfidence in our packers. Some mistake of yours,' etc. Nice, ain't it? Called him a liar and insinuated that he was a thief. Of course, he is hot. Next man I called on has bought of us exclusively for six years. Always paid one hundred cents on the dollar. Trade is a little quiet just now and he has been doing a little building and repairing; so, feeling that his buying all of his goods of us warranted him, he asked for an extension of thirty days. This is what he got: 'Our terms are strictly thirty days. Your bill is past due now. Please remit at once and save further trouble.' He is hot, too. Don't blame him a bit. Oh life on the road is a bed of roses-in your

"Well, that is bad," said the man with specs on. "Of course, these people in the home office don't understand the fact that it's hard work to sell goods without the pull-backs such letters make. They receive and open a good many orders every day and sometimes forget that other houses are only too willing to grant favors which they refuse. The worst of it is that the traveling man gets the blame from both sides. The trade think he is to blame for the house's refusal to listen to their complaints and the house thinks the salesman to blame because he can't hold his trade. Nine times out of ten the customer never answers such letter and, consequently, the house that thinks they have simply written a business letter doesn't know of the storm that has bee raised."

"Yes," put in the tall passenger, "and these customers who generally feel so aggrieved at such letters as these feel that the few hundred dollars a year they spend with a firm is what has made that firm progress. So they feel hot because their trade is not appreciated. The firm, in a majority of cases, don't ever think of what a customer has bought. They simply look at his re quest of to-day. If I was the head of a

"Come off!" said the fat man. "You fellows are one-sided. If you people sat in an office year in and year out and received on an average ten letters a day making some 'fool kick' about something, or asking for 'extension of time,' and knew that half of these kicks were from chronic kickers who lay awake nights studying how to get a rebate, or that you had certain note to pay and had calculated on every bill that was due and coming to you, you, too, ght got hot under the collar and write sharp letters. There is too much of this 'extension' business, anyhow. Men, instead of laying up money to meet bills with, buy this or that, go on excursions, join big secret societies and then they get hot because a house won't grant them more time. Of course, some men mean all right and are nestly hard up; but a house must make rules and can't stop to look up all the facts rounding a case. They draw a line and all are treated alike. If all houses followed this principle, there would be fewer failures than there are, that's dead sure!" and the fat man pulled out a cigar, lighted it and left the group.

The tall passenger said nothing; the man with specs on was doing some figuring in his next week's expense book, and the bald-headed man commenced to write a letter to the corresponding clerk that was to be full of dashes and exclamation points.

JESSE LANGE.

ignificance of an Umbrella in the Orient The first umbrella ever used in the streets
of London was carried, about 1750, by Mr.
onas Hanway, who had seen them in Chia, where people of different rank are somemes known by the number of their umrellas. Thus, the emperor has twentypur carried before him, the heir to the
rown ten, and other princes and nobles
we, three, two, etc., according to their
and One of the titles of the King of Siam

# Millers, Attention

We are making a Middlings Purifier and Flour Dresser that will save you their cost at least

three times each year.

They are guaranteed to do more work in less space (with less power and less waste) than any other machines of their class.

Send for descriptive catalogue with testimonials.

Is now holding forth at

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Write for fall Prices and Discounts.

86 Monroe Street,

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R. MAYHEW

'a Martin's Middlings Purifier Co. GRAND RAPIDS, MICH.

OREGON AND WASHINGTON.

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Valley City Show Case Factory,

SHOW CASES

Prescription Cases, My Prices are Lower than any of My Competitors. Send for Catalogues.

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Importers and Manufacturers' Agents.

Crockery, China, Glassware,

Fancy Goods of all Description.

HOTEL AND STEAMBOAT GOODS,

Bronze and Library Lamps, Chandeliers, Brackets,, Rtc., 73 and 75 Jefferson Ave.,

DETROIT MICH

Wholesale Agents for Duffield's Ganadian Lamps.

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# CANDY

And Heavy Jobbers In

Oranges, Lemons, BANANAS, NUTS

Dates, Figs, Gitrons, Prunells, Etc.

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13, 15, 17 South Ionia Street, GRAND RAPIDS. 13, 15, 17 Railroad Place

# CLARK, JEWELL & CO.,

Wholesale Grocers,

HANDLE EVERYTHING IN THE PROVISION LINE.

Pork, Beef, Lard, Hams, Shoulders, Bacon, Sausage, Pigs' Feet, Canned Beef, Lunch Tongue, Potted Ham, etc.

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## GRAND RAPIDS, MICH.

One Block from Union Depot on Oakes Street.

## WHOLESALE GROCERS

IMPORTERS OF

# 

## Tobacco and Cigars.

SHIPPERS OF

VEGETABLES, FRUITS and PRODUCE.

PROPRIETORS OF THE

AGENCY OF

Boss Tobacco Pail Cover.

Full and Complete Line of FIXTURES and STORE FUR-NITURE.

Largest STOCK and greatest VARIETY of any House in BECAUSE

IN LOOK UP OUR RECORD.

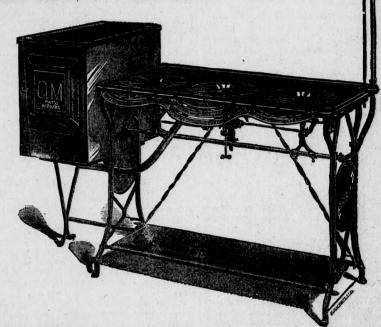
# ARTHUR MEIGS & CO., H. LEONARD & SONS,

134 to 140 Fulton St., GRAND RAPIDS.

# The "OUICK MEAL"

Gasoline Stove.

SIMPLEST! SAFEST! BEST!



The "QUICK MEAL" is now the most popular Stove FOX PLUG TOBACCO. The "QUICK MEAL" is now the most popular Stove made. One-fifth of all the Gasoline Stoves sold last year in the entire United States were of this incomparable stove.

### THE PEOPLE LIKE IT

BECAUSE

BECAUSE

It is so absolutely safe that we have yet to hear of the first accident from its use, and it is almost the only stove made that ABSOLUTELY CLOSES THE VALVES and TOTALLY EXTINGUISHES THE FLAMES while being filled.

It has more than every advantage claimed by any other stove, all similar stoves being only attempts at imitation of the "QUICK MEAL" which has jumped into popular favor, in such a surprising manner solely on account of its honest merit.

### PRICES

Are as low as any, ranging from \$3 for Single Burners to \$20 each for the larger burners, subject to regular trade discount. If the "QUICK MEAL" is not sold in your town, write to us

# "NO MORE SCHEMES."

1/4 lb Cans 45 per dozen; 1 lb Cans 1.50 per dozen; Sold only in cans.

QUALITY GUARANTEED,

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38 and 40 Louis Street,

GRAND RAPIDS, -MICHIGAN.

Very Attractive. Full Weight, Full Strength. Order a Sam

# P. STEKETEE & SONS,

JOBBERS IN

# DRY GOODS,

AND NOTIONS,

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AND 10, 12, 14, 16 AND 18 FOUNTAIN STREET,

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Peerless Carpet Warps and Geese Feathers