

# The Michigan Tradesman.

VOL. 5.

GRAND RAPIDS, WEDNESDAY, MAY 30, 1888.

NO. 245.

## FOURTH NATIONAL BANK

Grand Rapids, Mich.  
A. J. BOWNE, President.  
GEO. C. PIERCE, Vice President.  
H. P. BAKER, Cashier.  
CAPITAL, - - - \$300,000.  
Transacts a general banking business.  
Make a Specialty of Collections. Accounts of Country Merchants Solicited.

## S. T. FISH & CO.,

General COMMISSION Merchants  
WHOLESALE  
FRUITS and PRODUCE,  
189 So. Water St., - Chicago.

We solicit your correspondence and will make liberal advances on all shipments forwarded to us. Send us your consignments and we will render prompt and satisfactory returns. CAR LOTS A SPECIALTY.

## STANTON, SAMPSON & CO.,

Manufacturers and Jobbers of  
Men's Furnishing Goods.

Sole Manufacturers of the "Peninsular" Brand Pants, Shirts and Overalls.  
State agents for Celluloid Collars and Cuffs.  
120 and 122 Jefferson, Ave.,  
DETROIT, - MICHIGAN.  
GEO. F. OWEN, Grand Rapids;  
Western Michigan Salesman.

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BEST IN THE WORLD.

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We give prompt personal attention to the sale of POTATOES, APPLES, BEANS and ONIONS in car lots. We offer best facilities and watchful attention. Consignments respectfully solicited. Liberal cash advances on Car Lots when desired.  
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166 South Water St., CHICAGO.  
Reference  
FELSENTHAL, GROSS & MILLER, Bankers,  
Chicago.

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PROPRIETOR OF  
VALLEY CITY COLD STORAGE,  
JOBBER OF  
Oranges, Lemons, Bananas, Butter, Eggs and Egg Crates.  
No. 1 egg crates, 37c. No. 2 egg crates, 30c. No. 1 fillers, 13c. No. 2 fillers, 10c.  
I have facilities for handling each line above named that are unsurpassed.  
I aim to handle the best that can be obtained. Mail orders filled promptly at lowest market price. A liberal discount on Egg Crates and fillers in large lots.  
SALESROOM, - No. 9 Ionia St., Grand Rapids.

## WANTED.

Butter, Eggs, Wool, Potatoes, Beans, Dried Fruit, Apples and all kinds of Produce.  
If you have any of the above goods to ship, or anything in the Produce line let us hear from you. Liberal cash advances made when desired.  
Earl Bros., Commission Merchants,  
157 South Water St., CHICAGO.  
Reference: FIRST NATIONAL BANK, Chicago.  
MICHIGAN TRADESMAN, Grand Rapids.

## REUBEN HATCH

Attorney at Law,  
Rooms 23 & 24 Widdicombe Bld. Monroe St.,  
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## J. E. FELDNER & CO.,

CUSTOM SHIRT MAKERS,  
AND DEALERS IN  
Men's Furnishing Goods.  
NO. 9 PEARL ST., - GRAND RAPIDS.  
Prompt Attention to Mail Orders. Telephone 81.

## BELKNAP

Wagon and Sleigh Co.  
MANUFACTURERS OF  
Spring, Freight, Express,  
Lumber and Farm  
WAGONS!  
Logging Carts and Trucks  
Mill and Dump Carts,  
Lumbermen's and  
River Tools.  
We carry a large stock of material, and have every facility for making first-class Wagons of all kinds.  
Special attention given to Repairing, Painting and Lettering.  
Shops on Front St., Grand Rapids, Mich.

## Voigt, Herpolsheimer & Co.,

Importers and Jobbers of  
DRY GOODS  
Staple and Fancy.

## Overalls, Pants, Etc.,

OUR OWN MAKE.  
A Complete Line of  
Fancy Crockery & Fancy Woodenware  
OUR OWN IMPORTATION.  
Inspection Solicited. Chicago and Detroit Prices Guaranteed.

## SAFES!

Anyone in want of a first-class Fire or Burglar Proof Safe of the Cincinnati Safe and Lock Co. manufacture will find it to his advantage to write or call on us. We have light expenses, and are able to sell lower than any other house representing first-class work. Second-hand safes always on hand.  
C. M. GOODRICH & CO.,  
With Safety Deposit Co., Basement of Widdicombe Bld.

## EDMUND B. DIKEMAN

THE GREAT  
Watch Maker  
AND Jeweler,  
44 CANAL ST.,  
Grand Rapids, - Mich.

## SOAPS!

They Please Everybody.  
BEST FAMILY,  
HEADLIGHT and  
LITTLE DAISY  
SOAPS are conceded by all to be the best soaps ever sold in Michigan.  
Commendations are coming in daily. Send for price list.  
Order these goods of any jobber in Grand Rapids.

## Grand Rapids Soap Co.

## Millers, Attention

We are making a Middlings Purifier and Flour Dresser that will save you their cost at least three times each year.  
They are guaranteed to do more work in less space (with less power and less waste) than any other machines of their class.  
Send for descriptive catalogue with testimonials.  
Martin's Middlings Purifier Co.,  
GRAND RAPIDS, MICH.

## Telfer Spice Company,

SOLE MANUFACTURERS OF  
ABSOLUTE SPICES,  
—AND—  
Absolute Baking Powder.



JOBBERS OF  
Teas, Coffees and Grocers' Sundries,  
46 Ottawa St., GRAND RAPIDS.

## F. J. DEYENTHALER

WHOLESALE  
Salt Lake Fish  
AND OYSTERS.

## Packing and Warehouse,

37, North Division Street.  
Office, 117 Monroe St.,  
GRAND RAPIDS, MICH.

## SEND FOR PRICE LIST.

## ESTABLISHED 1866.

## BARNETT BROS.,

159 So. Water Street, Chicago.

## OUR LEADING BRANDS:

Roller Champion,  
Gilt Edge,  
Matchless,  
Lily White,  
Harvest Queen,  
Snow Flake,  
White Loaf,  
Reliance,  
Gold Medal,  
Graham.  
OUR SPECIALTIES:  
Buckwheat Flour, Rye Flour, Granulated Meal, Bolted Meal, Coarse Meal, Bran, Ship's Middlings, Screenings, Corn, Oats, Feed.  
Write for Prices.  
Grand Rapids, Michigan.

## FRED. D. YALE & CO.,

## Imperial

## La Belle

## BAKING POWDERS,

## AND

## All Kinds of Extracts and Flavorings.

JOBBERS OF  
Yeas, Toilet Soaps, Cigars  
and Grocers' Sundries.

## SEEDS!

IF YOU WANT  
Medium Clover,  
Mammoth Clover,  
Timothy,  
Alsike,  
Alfalfa,  
Hungarian,  
Millet,  
Red Top,  
Orchard Grass,  
Blue Grass,  
Field Peas,  
Spring Rye,  
Spring Barley.  
OR ANY KIND OF SEEDS SEND TO

## W. T. LAMOREAUX,

71 Canal Street,  
Grand Rapids, Mich.



This soap may be used in ANY WAY and for ANY PURPOSE that any other is used, and will be found to excel all in cleaning qualities, but if you will

## FOLLOW DIRECTIONS.

which are plain and simple much rubbing, and consequently much labor and wear of clothes, will be saved.  
The peculiar property possessed by our soap is that of loosening and separating the dirt without injuring the fabric, instead of eating up the dirt and thereby rotting the cloth.  
Ask your wholesale grocer about our SPECIAL OFFER. It makes retail profit very satisfactory.

## Central City Soap Co.,

JACKSON, MICH.

## VALLEY CITY MILLING CO.



## OUR LEADING BRANDS:

Roller Champion,  
Gilt Edge,  
Matchless,  
Lily White,  
Harvest Queen,  
Snow Flake,  
White Loaf,  
Reliance,  
Gold Medal,  
Graham.  
OUR SPECIALTIES:  
Buckwheat Flour, Rye Flour, Granulated Meal, Bolted Meal, Coarse Meal, Bran, Ship's Middlings, Screenings, Corn, Oats, Feed.  
Write for Prices.  
Grand Rapids, Michigan.

## WE WILL

## ELEVEN CENTS

## FOR ALL THE GOOD FRESH EGGS

## you will ship us this week.

## WILL RECEIVE YOUR

## BUTTER

And sell it for you at full market price, and make prompt returns.  
WE MAKE A SPECIALTY OF EGG CRATES AND FILLERS TO THE TRADE.  
Lamoreaux & Johnston  
71 Canal St.,  
GRAND RAPIDS, MICH.

## CAUGHT IN THE ACT.

Written for THE TRADESMAN.  
The nature of a traveling man's business brings him into contact with nearly every description of people and personal characteristics. I have formed, through its agency, many pleasant acquaintanceships, to which memory often carries me back with pleasure. Some years ago, I became acquainted with a gentleman by the name of Stanwood, a wealthy merchant residing and carrying on a large dry goods business in Detroit. Mr. Stanwood was a widower, and his family consisted of only two persons—a niece and an only son.

Sadie Stanwood, his niece, was a beautiful girl about twenty years of age. She was tall and gracefully formed. Her hair was a rich, deep brown and her eyes blue, shrouded with long eyelashes, which gave a sweet, dreamy expression to her face. Her complexion was pure as the driven snow, while every feature was softened and harmonized by the womanly amiability thrown about her every change of mood. Her neck and shoulders might have served as a model for a sculptor, they were so exquisitely chiseled. When she moved, it was with that undulating grace common only to those so endowed by lavish nature.

Such was Sadie Stanwood when I first knew her. Had I not been married and possessed of the best wife in the world, she would have been just the woman I would have chosen for a life companion; for her natural disposition, the cultivation of her mind and the amiability of her character fully equaled her physical beauty. She had so won upon her uncle's heart that he loved her better than he did his own son. This, however, might be accounted for from the fact that John Stanwood was an extremely dissipated young man. He had long ago exhausted his father's affection for him by the dissolute life he led, and was only permitted by sufferance to be an intimate of his father's house.

One day, Mr. Stanwood, Sr., invited me to dine with him. I accepted the invitation and we passed a very pleasant hour together at the social board. After dinner, being something of an invalid, my host excused himself for half an hour while he went to lie down. I amused myself, in the meantime, examining some illustrated works placed on the drawing-room table. The apartment in which I was seated was only separated from an adjoining one by folding doors. I should have stated that Miss Stanwood had also excused herself, under the plea of having to write some letters. Left to my own reflections, I fell into a reverie which, I suppose, must have ended in a doze, for I was suddenly awakened to consciousness by the sound of voices in the adjoining apartment. The evening was somewhat advanced, consequently the noises in the street had almost entirely ceased. Owing to this fact, I distinctly heard every word uttered. It was the voice of Mr. Stanwood's son, John, which had awakened me.

"Sadie, listen to me," he exclaimed, with a peculiar, thick utterance which told plainly that he had been drinking; "you know I love you. Yes, dear girl, I adore the very ground you walk on. Your beauty is so great that you appear more like a fairy creature of the brain than a human being."

"Have done with your senseless compliments, John," returned Sadie. "Why do you persecute me so? I have already made known my decision. It is irrevocable."  
"Dearest one, do not say that! Oh, if you but knew how deeply your image is engraven upon my heart! My every thought is of you; every pulse of my heart beats for you, angel—smile upon me!"  
"John, you are intoxicated! How dare you address me in this manner!"  
"Dearest cousin, I adore you, and, by Heaven, you shall be mine!"  
"I pity your condition, and I beg, sir, you will leave me."  
"Never, my charming cousin, until you say that you love me. I would sell my soul for one kiss from those tempting lips! I could sit all day and gaze wonderingly into those glorious eyes! Dearest—darling—be mine, be mine!"  
It was evident the young man was working himself into a passionate frenzy.  
"Mr. Stanwood, unless you leave the room I shall call for assistance!"  
"No, you shall not! It is true you have supplanted me in my father's love. It is true he has left you the bulk of his fortune, while he has only bestowed a miserable pittance upon me. Not content with having effected this, you despise my love—but, by the heavens above us, you shall be mine!"  
I could hear the rustling of drapery, by which I knew that Sadie had risen from her chair, doubtless to ring the bell.  
"Sadie, you shall not escape me," continued the young man. "I repeat it, you shall be mine! Dear girl, come to my heart—let me fold you in my arms."  
A half-suppressed scream now reached my ears and I heard the infatuated young man rush toward her. I thought it was high time to interfere. I ran to the folding doors, threw them wide open and just saw the inebriate seize the shrinking girl in his grasp. When he saw me, he started back,

a demoniacal expression lighted up his inflamed features, while he hurried from the room, shaking his fist in my face as he made his exit. I caught the fainting girl in my arms and carried her to the sofa. A little water restored her to consciousness, but it was some time before I could make her believe the danger was past.

I thought it my duty to acquaint Mr. Stanwood with the whole transaction, that proper measures might be adopted to prevent a recurrence of the persecution. John Stanwood was forbidden the house. About a week after this occurrence, I left on a trip South lasting about a month. The very night I returned to Detroit, I received a visit from a well-known lawyer, an old schoolmate, who still kept up the boyhood practice of making me his confidant and adviser.

"Frank," said he, when he entered the hotel, "I have been here a dozen times to see you to-day. Thank God, you are here at last!"

"Why, what's the matter, More?"  
"I am in great trouble and I want you to help me out. You were well acquainted with Mr. Stanwood, were you not?"  
"Certainly. I know him well—he is a particular friend of mine; but why do you use the past tense?"

"Are you not aware that he is dead?"  
"Dead! Is it possible?"  
"Yes, he died yesterday."  
"Is there any suspicion connected with his death?"

"None at all; he has been ailing for some time. He died of disease of the heart. A post mortem examination has settled that question satisfactorily. You are aware, perhaps, that I am his lawyer, and you also know the terms on which he lived with his son. About three months ago, Mr. Stanwood sent for me to make his will. As I said, he has been in failing health for some time past and did not know how soon he might be called away from earth. I drew up his will as requested. By its provisions, his niece was made his heiress, a small pension, only, being left to his son. This will was properly signed and attested."  
"Excuse me for interrupting you," said I, "but was John Stanwood cognizant of the provisions of his father's will?"  
"Not that I am aware of; but, now you mention it, I distinctly remember at the time of witnessing it a sudden rustling was heard at one end of the room and a door was heard to close, but no notice was taken of the circumstance at the time."  
"Exactly; that must have been the young man listening, for I have reason to know that he was aware of the contents of the will."

And I then related the conversation I had overheard between Sadie and John Stanwood.  
"This may be very important," said More, as soon as I had concluded; "but let me finish what I have to say. The will was confided to my care. I put it in an envelope and locked it in my private desk. The moment I learned of his death, I opened the desk and took out the envelope in which I had placed the will. Judge of my consternation when I found it contained only a blank sheet of paper!"  
"A blank sheet of paper! The will has been stolen, then?"  
"Yes. When I made the discovery I was completely thunderstruck. I could neither speak nor act. I sank into my chair utterly prostrated. After a little, I recovered my faculties and then began to turn over in my mind the best course to pursue. Fortunately, I was alone."  
"Do you suspect no one?"  
"I don't know whom to suspect. But, from what you have told me, it is very probable that John Stanwood has something to do with it. But it is utterly impossible that he could have gained access to my private office and desk."

"How many clerks have you?" I asked.  
"I have three, and they all enjoy my most implicit confidence. In the first place, none of them knew the will was there. They have been with me many years, and I cannot entertain the slightest suspicion of them. Long intercourse with the world has taught me, however, to be cautious, so I have not mentioned the will to them at all. I closed and locked my desk again and went about my business as usual."  
"You did quite right. Did the desk bear any evidence of having been looked into?"  
"Not the least in the world. Whoever entered it must have possessed a duplicate key."

"And you have had no reason to suspect your clerks since?"  
"No; when they entered I watched them narrowly, but I could not detect any evidence of guilt in their manner. I then thought of you and determined to ask your help in the matter. I knew to oblige me you would be glad to give it. I have eaten nothing since I discovered the loss, and I am most miserable."  
"More," said I, "I shall be in town for a week. Leave the matter in my hands for two days. I will play detective and do my best to help you."  
More took his leave. I then threw myself back in my chair and tortured my mind

for some means to find the missing will. I formed a dozen different plans but was at a loss to know which to adopt. While I was thus engaged, my eye fell upon a copy of a daily paper. I mechanically picked it up without, however, intending to read it. My eyes rested upon a column of advertisements. Suddenly, they were arrested by the following, under the heading of "Personals":

"A strong will will do it. Eight to-night. Love and joy will be there."  
I started from my chair like one bereft of his senses. A feeling which I can never explain told me that I had found a clue. The advertisement appeared to me as plain as daylight. "A strong WILL will do it" evidently referred to the missing document. "Eight!" was the time appointed for a rendezvous. "Love and joy will be there" meant that the place of meeting would be Lovejoy's saloon.

I was very much pleased with this discovery. In all probability, John Stanwood had bribed one of More's clerks. My mind was immediately made up as to what to do. I would be present at the interview.

I watched the clock until the hour arrived. How slowly the time passed! At last the hands pointed to half-past seven. I put on my overcoat and departed on my errand. I soon reached the saloon and entered one of the private rooms. These rooms were divided only by a thin partition, so that, by careful attention, one might overhear a conversation carried on in the adjoining apartments. I ordered some lemonade, and while slowly drinking kept my ears open. At last, I heard a person enter the room on my right. Presently, the first was joined by a second. I crept cautiously to the partition and placed my ear against it. "Mr. Stanwood," exclaimed a voice, "I am glad to see you!"

"And I assure you, Simes, I am more pleased to see you. I saw the advertisement and am here in consequence."  
I knew Simes was More's confidential clerk. The other speaker was John Stanwood.

"Yes, I worded it as agreed. It was necessary to make it blind."  
"When did you get the will?"  
"Only yesterday, and it was only by chance that I got the key."  
"Do you think he has discovered the loss yet?"

"Oh, no, I am certain he has not."  
"Well, then, to business," said Stanwood. "How much do you want for the will?"  
"It is a very valuable paper, Mr. Stanwood," replied the clerk. "I suppose you know its provisions?"  
"Oh, yes. But come—what am I to give you?"

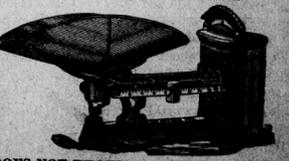
"You shall give me your note of hand for \$5,000, payable when you get the property."  
"Agreed! Here, I will write it on the spot."  
I could hear them arranging some papers. I left the apartment and crept noiselessly to the door of their room. I peered through the key-hole, and saw Stanwood in the act of writing a promissory note. The clerk then drew out the will and gave it to Stanwood. The latter eagerly seized it, a smile of gratification overspreading his features.

"Now," said he, "my fair cousin, you are in my power, and, by heavens, I will teach you to love me. You are a beggar now and I am wealthy. I will see if I cannot buy your smiles. To the fire, then, I commit the only thing between me and my property!"  
So saying, he picked up the will to commit it to the tender mercies of a convenient gas jet, but at that moment I burst into the room and snatched the paper from his grasp. My movement was so quick he had no time to arrest it.

"Stop!" I exclaimed. "Your villainy is not yet accomplished!"  
The clerk rushed from the room and has not since been heard of. Stanwood was not molested, as he was unable to do any further harm. More was very much surprised when I returned him the paper, but, as I cautioned him to say nothing about the theft, Sadie Stanwood does not know, to this day, how near she came to being disinherited.

RELLER.  
There will be great dirt slinging in Sault Ste. Marie before long. The company which invested its cash in the water power canal enterprise went under bonds to spend \$50,000 in digging before July 21, 1888, and not a shovelful of dirt has been moved yet.

## PERFECTION SCALE



DOES NOT REQUIRE DOWN WEIGHT  
Will Soon Save its Cost on any Counter.  
GEO. C. WETHERBEE & CO., Detroit.  
HAWKINS & PERRY, Grand Rapids.  
ROUSSEAU & CO., N. Jackson.  
And by Wholesale Grocers generally. Send for Illustrations.

UNDERLYING INFLUENCES.

The shams and pretenses in which pro-slavery governments of Brazil have been indulging for the last twenty years in the matter of abolishing negro slavery seem at last to have come to an end. An anti-slavery majority controls both branches of the national Parliament, and a law for immediate abolition has been passed by both. Ever since 1871, the Emperor has been laboring to secure this result. Now, in his absence in Europe, his daughter and heiress, the Princess Regent, seems to have succeeded where he failed. Practically, she dismissed from office a ministry which would not bring in a law for the immediate emancipation of the slaves, and then called into power the ministry which carried the measure. The situation in the Parliament seems to have been that the pronounced friends and enemies of emancipation were both without a majority. It was the influence of the Regent over the middle party which secured the success.

The Princess Isabella, although of reactionary opinions in matters of religion, is a woman of great humanity as well as of great ability. Her success in this matter must give the liveliest satisfaction to her father—the noblest living man who wears a crown. It is also of good omen for her own reign, as it puts an end to a source of political division and social friction within the Empire.

One effect of the news was to send up prices in the coffee market. With our own experience before them as to the greater cheapness and economy of free labor, the New Yorkers who deal in coffee are yet distrustful of the effect of the law on the production of this crop. It is in the coffee, sugar and cotton district of Brazil that the million and a half of enslaved negroes are mostly found, and it is the planters of this district who have been the head and front of the pro-slavery party.

**HARD ON THE PEDDLER.**  
The announcement that the B. M. A. proposes to turn its attention to the peddling nuisance will be welcome news to thousands of Michigan merchants who are suffering from this pest, which is rapidly assuming proportions more formidable than the plagues of Egypt. If any plan can be devised whereby the peddler can be compelled to contribute his quota to the support of the community, the inventor of such plan will surely receive something more lasting than the customary medal, and that is the thanks of the entire business fraternity.

If there is one thing, more than another, which will encourage the business men in their fight against this trade parasite, it is the knowledge that the Supreme Court of this State stands firm as a rock in support of any reasonable measure for the regulation of peddling. That tribunal has expressed itself fully and forcibly on this subject, taking the position herein outlined:

That the regulation of hawkers and peddlers is important, if not absolutely essential, may be taken as established by the concurring practice of civilized states. They are a class of persons who travel from place to place among strangers, and the business may easily be made a pretense or a convenience to those whose real purpose is theft or fraud. The requirement of a license gives opportunity for inquiry into antecedents and character, and the payment of a fee affords some evidence that the business is not a mere pretense.

Such a position, occurred in by a full bench, gives business men the best of reasons for believing that the highest legal tribunal to which recourse can be had will invariably sustain any fair measure which may be adopted for the regulation of peddling and the prevention of "theft and fraud."

BEWARE OF THE BONUS.

The Hastings Banner succeeds in condensing considerable truth in the space of the following small paragraph:

As those factories which seek a new location want about as much in the shape of a bonus as their entire plant is worth, it is safe to conclude that the only way, at least the most feasible way, for a town like Hastings to secure manufacturing is to have the men of means in a town invest in factories rather than mortgages. Of the two investments the former pay best.

The Banner is right. The bonus plan is wrong. In the majority of cases, it is done illegally. Leaving the legal phase of the matter out of the question, the bonus is an attraction of doubtful expediency. The man who is helped into business usually has to be helped frequently thereafter. What is true of the individual is equally true of the corporation or large enterprise. Once bought it must be paid for again in the event of a fire or losses in other directions. The reciprocity of charity is debasing to a man of spirit, so the feeling of dependence begotten by a corporation on the acceptance of a bonus is too often fatal to the success of the enterprise.

situation when it advises its readers to "invest in factories rather than mortgages." As an instance of this policy, THE TRADESMAN has only to refer to the town of Lowell to satisfy even the most skeptical that a judicious investment in manufacturing enterprises is vastly more satisfactory to local capitalists than the loaning of money on mortgages or the securing of factories by means of bonuses.

THE FIRST STEP.

A step in the right direction is the bill which has passed the House to create a Department of Agriculture, with a cabinet officer at its head. This bill removes the Bureau of Agriculture from the Interior Department, and makes it a department by itself. But this is only a first step. There is no good reason for giving this kind of recognition to our agriculture, which does not apply equally to our commerce and our manufactures. In the cabinets of European countries there are representatives of the great industrial interests, and even of forestry in some cases. Our treatment of these interests as subjects only of taxation and census reports is unworthy of our position as the wealthiest and most peaceful of nations. We give the fighting services of the nation two cabinet offices, where one would be more than enough—to our peaceful employments a bureau!

There is no magic in the number seven which now makes up the total of the Cabinet. Originally there were but three cabinet places; the other four have been added at various times as indications of our needs determined. To make the seven ten would neither make an unwieldy Cabinet, nor detract from the symmetry of the executive offices. It would give us a Cabinet more in harmony with the real life and the actual needs of the nation than that which now exists. And it would put us in the way of elevating the character of our legislation about the public domain and the land laws, rivers and harbors, tariff duties and subsidies or other aid to shipping, by throwing upon the new officials the responsibility of obtaining and furnishing authentic information on these and the like points.

It is said that the present Administration is not desirous of enlarging the Cabinet by even a single member. This may be true or not; but, if true, it only indicates how far the ultra-practical theory of the sphere and the functions of government has obtained control of its head. If the duties of the government are simply those of the policeman and the tax-gatherer, then, of course, there is no room for cabinet ministers who represent the nation's industrial life. But even those countries which profess to accept this theory and to regard wealth and the industry which creates it as a matter of mere individual concern, manage to be happily inconsistent in this matter; and so Mr. Cleveland can afford to be.

The admission of General Joseph Johnston to contributory membership in a Philadelphia branch of the G. A. R. has caused some discussion, which has not been conducted in the best spirit by those who deny his eligibility. It may be that the rules of the Grand Army exclude him. But it should be remembered that his application for membership was an expression of a right and noble feeling, which does not call for offensive references to his past career. He was the ablest general of the Confederacy after General Lee, and was hated cordially by Jefferson Davis. He has not shown himself, like Mr. Davis, an unrepentant rebel, who gives all his time to keeping alive the bitter memories of the past. His presence at General Grant's funeral as a chief mourner is not to be forgotten by General Grant's companions in arms. And if it is to be decided that he is technically ineligible to contributory membership, it should be notified to him in terms of honorable regard and esteem. We quite understand and fully sympathize with the feeling which prompted the Philadelphia commandery to accept him, whether it was right or wrong in view of the rules of the organization.

A Grand Army reunion on the most extensive scale at Gettysburg this summer is proposed, and the President is to take part in it. Congress is asked to give \$25,000 toward paying the expenses of soldiers who cannot come at their own charges. As a diversion from the bitterness and excitement of the political campaign, such a gathering would have its uses. And, of course, all the candidates for the presidency—of whom two probably will be Generals of the Union army and members of the Grand Army—will be invited to lay aside for a time the labors of the canvass and show themselves on that field. It is announced that Mr. Cleveland will read Mr. Lincoln's Gettysburg address by way of preface to his own speech on the occasion. Let us suggest that he do not spoil what the Westminister Review pronounced "the greatest oration in the English language" by reading it in the usual mistaken fashion. In the famous expression, "the government of the people, by the people, and for the people," by and for are emphatic, but of is not so. Every government is a government "of the people." It is distinctive of ours that it is a government "by the people and for the people."

No city in the State, with the possible exception of Grand Rapids, is growing faster than Kalamazoo. Evidences of unbounded prosperity and material advancement abound on every side, and, unless something arises unexpectedly to check the

rapid growth of the place, it is destined to change the position it now occupies in the rank of Michigan cities, rated according to population.

AMONG THE TRADE.

GRAND RAPIDS GOSSIP.

T. J. Tedman has opened a harness shop at 107 West Bridge street.

D. L. Buss has engaged in the grocery business at Leland. Arthur Meigs & Co. furnished the stock.

Byron A. Sprague has eleven hands at work at his door and window screen factory on Plainfield avenue.

A. W. Morrison has engaged in the grocery business at St. Johns. Bulkley, Lemon & Hoops furnished the stock.

Myron Harris has engaged in the grocery business at 131 West Division street. Cody, Ball, Barnhart & Co. furnished the stock.

The boilers for the new factory of the Grand Rapids School Furniture Co. have arrived and are being put into place. The engine is expected this week.

Perkins & Hess have placed on the market their plated addition of thirty-eight lots situated between Coldbrook street, North avenue and Cedar street.

Horace and Arthur Smith have formed a copartnership under the style of Smith & Smith and purchased the grocery stock of O. W. Pettit, at 52 Lyon street.

Mrs. A. Vander Maas has purchased of Amos S. Musselman & Co. the grocery stock formerly owned by Kruse & Gleason, and has opened for business with the same at 9 North Coit avenue.

John Englishman is now the proprietor of the grocery stock formerly owned by Appel & Son, at 614 Canal street. He is continuing the business at the same location under the management of Harry Mulberry.

The Wm. Steele Packing and Provision Co. has just completed the construction of a storage warehouse, 40x80 feet in dimensions, located on the north side of the main building, and a platform, 10x100 in size, on the east side of the same structure. Manager Broad next proposes to enlarge his smoke house to about double its present capacity.

AROUND THE STATE.

Dundee—E. C. (Mrs. C. J.) Kenyon, the grocer, is dead.

Marion—A. Flanagan is building a 22 foot addition to his store.

Plainwell—Wilson & Mann have embarked in the lumber business.

Dundee—W. F. Fry & Co. succeed John B. Scott in the grocery business.

Saginaw—Stobbe & Brenner succeed F. W. Stobbe in the grocery business.

St. Louis—N. F. Van Scriven succeeds C. R. Holiday in the grocery business.

Vermontville—Asa Brown has sold his stock of furniture to C. E. Hammond.

Ovid—J. V. Retan has bought F. A. Scofield's interest in the Ovid Harness Co.

Sault Ste. Marie—Geo. Cooper, late of Buffalo, has opened a confectionery store.

Fenton—Chas. H. Turner has assigned his boot and shoe stock to A. V. Anderson.

Hartford—Osborn & Linsenmayer succeed C. L. Ingram in the furniture business.

Benton Harbor—Deaner & Martin succeed Leonard Reist in the grocery business.

Jackson—J. L. Loeb has purchased the furnishing goods stock of Eggleston & Moore.

Marquette—Fred. W. Getting succeeds Ross & Getting in the oyster, fish and produce business.

Casnovia—S. Bitley has leased the I. H. Neff store, opposite the hotel, and will shortly put in a general stock.

Marion—P. J. Larson, late of Jennings, has arranged to build a store which he will occupy with a boot and shoe stock.

Marion—Ardis & Arndt are arranging to build a store, 22x80 feet in dimensions, which they will occupy as a feed store.

Vermontville—M. J. Cunningham has purchased of E. D. Lake the grocery stock formerly owned by him and will continue the business.

Vermontville—E. U. Stiles has sold his interest in the hardware stock of Stiles & Acker to his partner, Len. Acker, who will continue the business.

Dimondale—F. E. Phinney has retired from the agricultural implement firm of North & Phinney. The business will be continued by J. D. North.

Owosso—J. A. Drake has removed from Cornum to this city and opened a harness shop in the store formerly occupied by A. T. Thomas, at West Owosso.

Owosso—D. Dimmick & Son have sold their crockery stock to Geo. W. Watrous, late of Coopersville, but more recently a resident of Ada, who will continue the business. G. L. Dimmick will devote his attention to building new residences here.

STRAY FACTS.

Vicksburg—A. H. Sheldon succeeds Jos. W. McElvain in the hotel business.

Charlotte—R. H. Bohn, the hardwood lumber dealer, recently lost his mill by fire. Loss is estimated at \$6,000.

Carson City—F. A. Rockafellow & Co. have merged their general business into a corporation under the style of the F. A. Rockafellow Mercantile Co.

St. Johns—Barrett Bros., who have been running a grocery store in connection with their bakery, have assigned to James Conn. Assets covered by child's inheritance.

Ovid—F. A. Scofield, who has been a prominent business man here for several years, has failed for \$70,000, having chattel mortgaged the Scofield Buggy Co. and the Ovid Lumber Co. for that amount. He has also sold his interest in the Ovid Harness Co. to J. V. Retan.

Detroit—Alice H. Root has asked the Probate Court for so much of the personal property left by her late husband, Charles Root, as she is entitled to by law and for an allowance of \$5,000 a year for the support of herself and minor child. The estate inventories over \$26,000, and consists of the homestead on West Fort street and interests in the former firms of Root & Barbour and Root & Co. There are no liabilities, Mrs. Root says, against the assets. Besides, she has collected \$23,000 on life insurance policies made in her favor.

Detroit—Henry C. Wisner filed his final account as executor of the C. R. Mabley estate on the 23d. He showed that he had received altogether \$693,055.23 and had on hand \$38,800.02. He asked the court to allow him \$3,078.86 as commission, at 1 per cent for collecting and accounting for the personal estate, and \$5,950 for extraordinary services. Judge Durfee allowed the account, with the exception that the item for extraordinary services is cut down to \$2,000, and the item charged as paid Kate Mabley upon order of the court, amounting to \$1,095.67, from which an appeal was taken and had not yet been heard, was disallowed.

Detroit—Assignee Thurber opened the sealed bids for the stock, fixtures, lease and accounts of Metcalf Bros. & Co. on the 22d, when the following bids were disclosed: J. L. Hudson, 69½ cents on the dollar; H. B. Clafin & Co., New York, 67¼ cents; C. H. Rolly, 60 cents; Hugh Glenn & Co., New York, 61 cents; George Peck, 53 cents; James Metcalf, father of the Metcalf Bros., 69½ cents; James H. Maple, \$163,500, and Samuel Bolton, \$168,000. Open bidding then started in with fifty-seven bidders and soon simmered down to Hugh Glenn & Co., J. L. Hudson and H. B. Clafin & Co. Hugh Glenn & Co. dropped out when the bidding reached the \$300,000 notch, leaving only Clafin & Co. & J. L. Hudson in the field. The bidding was spirited until Clafin & Co. made one of \$207,500, when it was knocked down to them. J. L. Hudson's last bid was \$207,000. As the liabilities are \$308,150.90, the creditors will probably receive about 65 per cent of their claims.

MANUFACTURING MATTERS.

Houghton—William Kuhlman succeeds Jost Junker in the manufacture of wagons.

Saginaw—Jackson & McGregor succeed J. McGregor & Sons in the boiler making business.

Charlotte—Klock & Rue, manufacturers of organs, have dissolved, O. C. Klock continuing the business.

Saranac—M. M. Ferree has sold his sawmill to L. H. Cooper, who expects to put out half a million feet of lumber this season.

Saginaw—J. J. Kelly & Son have purchased the Keystone mill at West Bay City, and will put the same into commission at once.

Summit City—The wooden bowl factory has been shipped to South Boardman and the building vacated is now used for a shingle factory.

Jonesville—The Jonesville cotton mill is working off its last lot of cotton, and will close down in a few days, preparatory to removal to Des Moines, Ia.

Greenville—The Maxted & Moore foundry business has had its capital increased by Hon. Henry Watson and E. H. Jones, and will be made a plow manufactory.

Lakeside—Hunter, Tillotson & Co. are putting a machine into their mill to bale shavings. The shavings will be shipped wherever there is a demand for them. The bales will be 30x36 inches in size.

Alpena—The J. E. Potts Salt & Lumber Co. has overhauled its logging road, putting in new ties and bridges, and will probably extend it to the Lake Huron shore, with Rogers City as the objective point.

Hermansville—The Wisconsin Land & Lumber Co., in which C. J. L. Meyer is largely interested, is rebuilding and will put in a band mill to cut from 80,000 to 85,000 feet daily. It is also proposed to build thirty handsome cottages for the use of employes.

Bank Notes.

The capital stock for the new national bank at Saginaw City is nearly all subscribed. The moving spirit is D. Hardin, late of the Citizens' National Bank. The capital is \$100,000. This will make five banks for Saginaw, two new ones within a month.

A thorough knowledge of the inside condition of the Engelmann estate furnishes another instance of the lack of caution observed by the banks in loaning money when the borrower is reputed to be wealthy. While the man of ordinary means is compelled to furnish a good endorser or supply collateral of unquestioned value, the man who calls himself a millionaire is loaded down with loans without so much as a question. Until bankers come to realize that the loans of large operators must be scrutinized just as closely as accommodations given small borrowers, so long will heavy losses have to be borne by the occasional failure of ambitious men like Clay and Engelmann.

The Merchants' National Bank of Battle Creek is expected to open for business about the first Monday in June.

Grass Lake wants a broom factory and a furniture store.

Purely Personal.

I. B. Smith, the Wayland cheese-maker, was in town last week.

Chas. A. Broth, the Moorland general dealer, was in town last Tuesday.

H. F. Hastings, who has been spending a week or ten days at Chicago, is expected home to-day.

F. Hamilton, of Traverse City, was in town last Friday and Saturday, leaving for home on the latter day.

Gains W. Perkins, President of the Grand Rapids School Furniture Co., is expected back from Pittsburg to-day.

John G. Cooper, local manager for Wm. Reid, went to Detroit Saturday night for a brief visit with his family.

Chas. L. Davis has recovered from his recent attack of bilious fever and resumed his duties at the store of Bunting & Davis.

A. M. Le Baron, who has been engaged in general trade at Levering for the past five years, has removed to Grand Rapids and may conclude to locate here permanently.

David Stern, proprietor of that prince of weeklies, the American Artisan, of Chicago, was in town for a day or two last week. The only regret engendered by his visit was that he could not stay longer.

Now that Superintendent Smith has closed all the base ball pool rooms, Les. Freeman is considering the idea of utilizing his new counter for that purpose, forming a copartnership with Police Commissioner Hawkins.

L. F. Swift, Treasurer of Swift and Company, of Chicago, the largest slaughterer of beef cattle in the world, was in town for a day last week, to inspect the branch fresh meat establishment of L. F. Swift & Co. It was his first visit to Grand Rapids, and he was richly pleased with the appearance of the place.

FOR SALE, WANTED, ETC.

Advertisements will be inserted under this head for two cents a word the first insertion and one cent a word for each subsequent insertion. No advertisement taken for less than 25 cents. Advance payment.

FOR SALE.

FOR SALE—OR EXCHANGE FOR LUMBER AND shingles, an 18 x 24 inch horizontal Waller engine with fly wheel 8 feet diameter; boiler 6 feet diameter by 12 feet long, 100 3 inch flues, with heater, hot and cold water, everything complete and ready for use. A bargain for some one. Enquire of T. C. Broadbent, Box 234, Ovid, Mich.

FOR SALE—ONE OF THE BEST 1/2 ACRE FARMS IN Michigan, sidewalk from house to depot. Will sell for cash or exchange for a lumber yard or any small business in any good town in Michigan. Address L. M. Ferguson, Coopersville, Mich.

FOR SALE—LIQUID EGG PRESERVER, BEST known, no risk by using; simplest, most perfect and most reliable process for preserving eggs; costs one cent a dozen; put down ten cent eggs and sell in the winter for twenty cents. John Giles & Co., Lowell, Mich., agents for Kent county.

FOR SALE—STOCK OF HARDWARE, HOUSEHOLD three lots. Address Box 527, Whitehall, Mich.

FOR SALE—A COMPLETE SAW MILL PLANT FOR one-quarter of what it cost three years ago. Capacity 20,000 ft. Will take party in lumber. G. S. Worman, 57 Woodbridge St., West, Detroit, Mich.

FOR SALE—STOCK GROCERIES, ONLY REASON for selling falling health. Enquire 670 Cherry St., or at 22 Pearl St., Grand Rapids.

FOR SALE—GOOD CLEAN STOCK OF GROCERIES in one of the fastest growing cities in Michigan. Stock value about \$2,500. Terms, one-half down; balance, good paper. Brick store, established trade and cheap rent. Address H. Lock Box E, Muskegon, Mich.

FOR SALE—THE DRESS OF TYPE NOW USED ON "The Tradesman"—400 pounds of brevier and 300 pounds of nonpareil. A good bargain will be given purchaser.

FOR SALE—AT A BARGAIN, A CLEAN STOCK OF hardware and mill supplies. Address Whitehall, Choate, Agent, East Saginaw.

FOR SALE—THE BEST DRUG STORE IN THE THIRTY-first city of Muskegon. Terms easy, C. L. Bredage, Muskegon, Mich.

FOR SALE—A CLEAN STOCK OF DRUGS, FIXTURES, and other business, on good line of railway, about 20 miles north of Grand Rapids. No points or oils, but could be added to good advantage. Poor health and other business, but only reasons for selling. Address J. H. Jones, Grand Rapids.

FOR SALE—FRUIT FARM OF 7/8 ACRES, LOCATED on Spring Lake. Ten minutes walk from depot. Pleasant place. Nice buildings. Will sell on long time or exchange for stock of any kind of other business. Price asked at \$2,000. Will take \$2,000 for it. Address S. A. Hovey, North Muskegon, Mich.

WANTED—SITUATION WITH WHOLESALE HOUSE, traveling on the road preferred. Have had ten years' experience in general trade. Best acquainted with boots and shoes, groceries and furnishing goods. Address No. 17, care Michigan Tradesman, Grand Rapids.

WANTED—SITUATION AS REGISTERED PHARMACEUT by a man who is also a practical chemist. Best of references furnished. R. W. Hazeltine, 22 Henry St., Grand Rapids.

WANTED—A FIRST-CLASS GROCERYMAN IN THE most thriving city on Lake Superior—married man with best of references. Address "D," care Tradesman office.

WANTED—MANAGER, BY RELIABLE BUSINESS man. Will control stock of goods and handle considerable money. Salary \$1,200. References and cash deposit of \$500 required. Call or address, H. G. Lovell, 224 West 1st, Chicago, Ill.

WANTED—SITUATION BY A REGISTERED PHARMACEUT. Seven years' experience. Best of references. Address lock box No. 27, Midland, Mich.

WANTED—EVERY STORE-KEEPER WHO READS this paper to give the Sulliff coupon system a trial. The Sulliff Pass Book, do away with all your book-keeping, in many instances save you the expense of one clerk, will bring your business down to a cash basis and save you all the worry and trouble that usually go with the pass-book plan. Start the 1st of the month with the new system and you will never regret it. Having two kinds, both kinds will be sent by addressing (mentioning this paper) J. H. Sulliff, Albany, N. Y.

WANTED—1,000 MORE MERCHANTS TO ADOPT OUR Improved Coupon Pass Book System. Send for samples. E. A. Stowe & Bro., Grand Rapids.

MISCELLANEOUS.

AGENTS WANTED—LADIES AND GENTLEMEN to sell "Electricity in a bottle." Send for price list and 25 page circular. Address N. Van Derwerken, general agent, Manchester, Mich.

AGENTS WANTED EVERYWHERE. THREE NEW articles just out. Big money. Exclusive territory. No stock. For particulars, samples of all three 35 cents. Address Swineburn & Co., Manufacturers, LACROSSE, WIS., Chicago, Ill.

CITY FLOURING MILLS OF FLINT, MICH., FOR sale at a rare bargain. The mill is in first-class order, equipped with the latest improved machinery, and has a first-class reputation for making flour, and with every convenience for shipping. Will be sold for cash or approved paper. Inquire at Citizens National Bank, Flint, Mich.

JAXON

The Best Cracker Made

TRIAL ORDER SOLICITED.

Also manufacture a full line of Sweet Goods. Write for quotations and samples.

JACKSON CRACKER CO., Jackson, Mich.

PIRATES

Scheming to Steal

"BILL NYE!"

The Country Shocked!

BUT THE ORIGINAL BILL

STILL in the RING!

The reception which the "BILL NYE" Cigar has been accorded by the American people has surpassed in cordiality and universality that of any candidate for public favor in the history of the craft. The great American humorist possesses a popularity so marked and wide-spread that his name has become a passport to all American hearts throughout the length and breadth of the land; and the "BILL NYE" Cigar which he so kindly and even proudly sponsored, was no sooner placed upon the market than it was immediately accepted, by virtue of its nomenclature, as the standard 5 cent Cigar of America. Its superior merits made its reputation permanent and lent additional force to the popularity which its title had achieved for it, and it occupies to-day a position in public favor which no other 5 cent Cigar has ever been able to attain. Mindful of this fact and knowing the prestige that pure gold will sometimes lend to dress, wily and unscrupulous manufacturers have fabricated a worthless imitation of the "BILL NYE" Cigar, and they have already unblushingly attempted to foist it upon the public, whose endorsement they have the effrontery to demand. These commercial vampires, who suck the life blood of honest industry and blight the healthy activity of business energy and experience, have had the unparalleled and unmitigated audacity to steal the name "Bill Nye" and flaunt it on their lying labels. Like the desperate freebooters of old, they have hoisted the black flag of commercial piracy, and they scour the broad seas of industry and scuttle honest crafts. They cannot hope, however, with their rotten imitations to blight the prospects or depreciate the merits of the "BILL NYE" Cigar, which is so firmly rooted in the popular appreciation that it stands to-day the BANNER FIVE CENT CIGAR OF AMERICA.

SOLD BY

A. EATON & CO.,

77 Canal Street, GRAND RAPIDS.

ASSOCIATION DEPARTMENT

Michigan Business Men's Association. President—Frank Hamilton, Traverse City. First Vice-President—Paul F. Moran, Marquette.

The following auxiliary associations are operating under charter granted by the Michigan Business Men's Association:

- No. 1—Traverse City B. M. A. President, Geo. E. Steele; Secretary, L. Roberts. No. 2—Lowell B. M. A. President, H. B. Blain; Secretary, Frank T. King.

Special Enterprises Wanted. Grist Mill—Hopkins Station. Newspaper—North Muskegon.

Annual Convention of Michigan Division, T. P. A.

The fourth annual convention of the Michigan Division, T. P. A., convened in the parlors of the Williams House, at Battle Creek, on the afternoon of May 25.

Reports were also received from the Committees on Press, Legislation, Hotels, Bus and Baggage and Employment, all of which were accepted.

The report of the Secretary-Treasurer showed a total membership of 269. The resources of the Division are \$223.64 and the liabilities \$215.60.

Resolved—That this Division demand of the National Treasurer the immediate remittance of the funds misappropriated by that officer, and that in the event of his failure to do so within a reasonable time, the same be brought against him by the President and Secretary of this Division.

Resolved—That the thanks of this Division be extended to C. S. Kelsey for his efforts in raising a fund to send the T. P. A. band to the National convention and that the fullest confidence of this Division be expressed in his ability to properly disburse the funds as intended by the donors.

Resolved—That the thanks of this Division be extended to C. S. Kelsey for his efforts in raising a fund to send the T. P. A. band to the National convention and that the fullest confidence of this Division be expressed in his ability to properly disburse the funds as intended by the donors.

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ABOUT 75 PER CENT.

The Way the Engelmans Failure Looks at Present.

The investigating committee appointed by the creditors of the Manistee Salt & Lumber Co. employed two expert accountants to go through the books of the corporation.

Our examination has been made from the organization of the company, and, while such a mass of figures could not be looked over in detail in the comparatively short space of time allowed us, we have given it enough searching investigation to satisfy ourselves that the report and that of the committee we have been able to get and obtain, show the condition of the Manistee Salt & Lumber Co., on the date of their assignment, which was February 29, 1888.

Resolved—That this Division demand of the National Treasurer the immediate remittance of the funds misappropriated by that officer, and that in the event of his failure to do so within a reasonable time, the same be brought against him by the President and Secretary of this Division.

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possible for the company to float so large, an indebtedness. The investigating committee, after considering the situation thoroughly, decided to ask the court to appoint a co-receiver in the person of James Gamble, formerly a well-known lumberman and lawyer of East Saginaw but who has resided for some time past in Minnesota.

It is the intention of the creditors, as expressed by the committee, to close out the estate as soon as sales can be effected to advantage. The property will be divided into parcels and sealed bids for each parcel solicited. The creditors have an expert in the woods estimating the value of the pine lands of the estate, but a report from him is not looked for before about June 10.

The experts found the books straight, and in common with the creditors, were amazed at the amount of liabilities and how it was possible for the company to float so large, an indebtedness.

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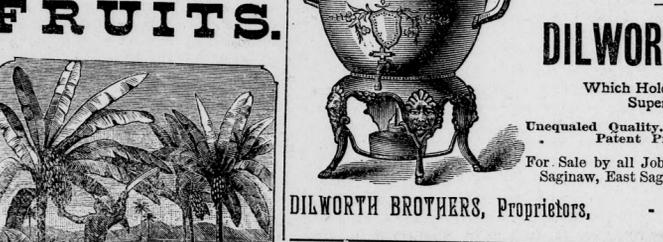
Send for circulars and book of testimonials. FOR SALE BY H. M. REYNOLDS, Grand Rapids, Mich.

BLACK DIAMOND PREPARED ROOFING. For all kinds of buildings requiring a good roof at less price than any other.

Anyone can put it on. READY TO APPLY WHEN RECEIVED. M. EHRET, Jr., & CO., Sole Manufacturers, Chicago and Philadelphia.

NEAL'S CARRIAGE PAINTS. Re-paint your old buggy and make it look like new for LESS THAN ONE DOLLAR. GRANITE FLOOR PAINTS. The Great Invention. Six Handsome Shades. Ready for use. DRY HARD OVER NIGHT, and are very durable.

ALFRED J. BROWN, FOREIGN, TROPICAL AND CALIFORNIA FRUITS. A Buffalo, dispatch, under date of May 19, conveys the following pleasing intelligence: The sugar producers have had a combination which enabled them to fix any price they liked for the commodity.



DETROIT SOAP CO., DETROIT, MICH. Manufacturers of the following well-known brands of SOAPS!

QUEEN ANNE, TRUE BLUE, MONDAY, AND OTHERS. MOTTLED GERMAN, SUPERIOR, PHENIX, FOR QUOTATIONS ADDRESS W. G. HAWKINS, Lock Box 173, GRAND RAPIDS.

MOSELEY BROS., WHOLESALE Fruits, Seeds, Oysters & Produce, ALL KINDS OF FIELD SEEDS A SPECIALTY.

REEDER, PALMER & CO., Wholesale Boots and Shoes. STATE AGENTS FOR LYCOMING RUBBER CO., 24 Pearl St., Grand Rapids, Mich.

PERKINS & HESS, DEALERS IN Hides, Furs, Wool & Tallow. NOS. 122 and 124 LOUIS STREET, GRAND RAPIDS, MICHIGAN.

MAGIC COFFEE ROASTER, CHAS. A. COYE, MANUFACTURER OF Horse and Wagon Covers, Awnings and Tents, Flags and Banners, Oiled Clothing, Feed Bags, Wide Ducks, etc.

Robt. S. West, 150 Long St., Cleveland, Ohio. 73 CANAL ST., GRAND RAPIDS.

Table with columns: LIABILITIES, Real estate, bills payable issued by Company, Endorsement of M. Engelmann & Co. paper, etc.

Gripsack Brigade. A. Eaton & Co. have put W. P. Townsend back on his old route again. A. S. Doak left Monday night for Coaticook, Quebec, called there by the serious illness of his mother.

W. W. Gorbail, who has been confined to his home at Traverse City for the past ten days with malarial fever, has so far recovered his health as to resume his duties on the road.

Produce Buyers Wanted at Jackson. The Jackson Patriot of May 26 contained the following: The butter market was overloaded yesterday and many farmers were obliged to take their supply home, they being unable to dispose of it at any price.

Association Notes. G. J. Noteware has resigned the position of Secretary of Bellaire B. M. A., No. 35. He is succeeded by Clark E. Denmore.

Wants the Peddler Curtailed. EAST PARIS, May 23, 1888. DEAR SIR:—I read an article in your last issue about peddlers. I favor the plain set forth with all my heart and would like to have the law on this published, as I am troubled with peddlers in my section.

Public Market Wanted at the Sawdust City. From the Muskegon Business Gazette. At a special meeting of the Association, held in the council chamber on Tuesday, the Committee on Trade Interests made a lengthy report upon the subject of a city market, referred to them at a previous meeting, and recommended the following, which, after full discussion, were unanimously adopted:

Resolved, That the Council should, by an ordinance, at once limit and put under control all street peddling, protecting the legitimate interests of the producer and tradesman and preventing the imposition upon customers of adulterated goods. That a system of inspection of all food products put on sale should be instituted, and that all unwholesome articles should be driven from the market.

EATON & LYON, Importers, Jobbers and Retailers of BOOKS, Stationery & Sundries, 20 and 22 Monroe St., Grand Rapids, Mich.

S. JURGENS & BRO. ELECTROTYPERS, Stereotypers, Photo & Zinc Engraving, 26 28, 30 & 32 Ottawa Street, GRAND RAPIDS.

SHOE DRESSINGS, Brown's French, Bixby's Royal, Eclipse Safety Barrel, Raven Gloss, Spanish Gloss, Topsey, Gilt Edge. HIRTH & KRAUSE, 118 Canal St., GRAND RAPIDS.

**The Michigan Tradesman.**

**ONE MAN'S FATE.**

Written for THE TRADESMAN.

"What building is that?"  
 "That is the State Asylum."  
 "Thanks—I thought so." And the speaker went to the rear of the car and looked back until a curve hid the building from his view. He was a tall, fine-looking man, and he looked sad as he came back and sat down by the side of the person to whom he had spoken.

"I thought I recognized that building, although I never have been there, from descriptions I have heard of it. There is a friend of mine in it, and I regret not having time to go and see the poor fellow."  
 "Are you a traveling man?"  
 "Yes, I am a so-called peregrinating apostle of commerce. Are you?"  
 "Yes, sir—hardware. What line are you in?"

"Cloth—Boston. Make six states and Australia."  
 "Australia! Whew! That's a wide jump."  
 "Yes, our territory is badly scattered."  
 "How far are you going?"  
 "Chicago."

"Here, too; so, if you wish, I'll tell you about that friend of mine in the Asylum."  
 "Indeed, I'd like to hear the story, only I felt a little backward in asking, not knowing how you'd take it."

"Oh, it's no secret. Do you smoke?"  
 "Yes, thanks." And, lighting their cigars and stretching themselves out comfortably, the tall man began his story.

"Seven years ago, John Haldiman—'Jack,' we all called him—was traveling in this State and Ohio for the house I am with. His home was in Kalamazoo. He had a beautiful wife, a nice little boy and a good home. He was of rather a quiet, retiring nature, much given to what is called 'the blues,' and one of those unfortunate mortals who take every little care of life twice—before it comes and at the time—kind of crossing the river twice, as one might say. He was making a good salary and, being economical, saved a fair competence. Never drank a drop in his life and didn't smoke or chew. He had lots of good friends and, generally speaking, was above the average. But he had a fault. He was very superstitious and believed in dreams. He had a dream that he called his 'fate.' It seems that he thought he stood in a bar-room and was talking to a man standing at the bar. Well, they would get into a dispute, Jack would strike the fellow, and the man drawing a revolver, Jack would turn to run, and as he passed the threshold of the door the man would shoot! Jack could hear the crack of the pistol and feel the sting of the ball as it entered his back. He always fell across the door-way. Now, he had this dream at stated periods, and he claimed that every time he had it something happened to him or to his family. The curious part of the dream was that, although in every detail it was always the same, he never saw the man's face. Well, this dream worried him a good deal, and he once told me that he expected that some day he would be killed in just that way. Didn't have an enemy that he knew of. Then, again, he used to be watching for signs and omens. If he found a knife somewhere, he would dispose of it at once—it would cut his luck. Never ate liver for fear it would change his luck. If he met a cross-eyed man, he would turn and go back a block or two. Just full of such queer notions. Five years ago, he was in a wreck in Iowa. Out visiting his folks. He had his dream the night before and afterward told me that he bought a ten thousand accident policy just because of the dream. He felt confident something was going to happen to him. Well, sir, six cars went into the ditch. Cars were crushed into kindling wood. Irons twisted into every conceivable shape. I believe ten were killed and any number wounded and bruised. In the car Jack was in were four men, a woman and a child. Every one in that car was killed but Jack, and he had not even a scratch to show! It was a terrible experience to pass through and must have been an awful shock to his nerves. Within a year from that time, Jack was riding on the F. & P. M., in this State, and between two stations—he was alone in the smoker—he felt something jar and strike the bottom of the car. In a moment he was on his feet, pulled the bell-cord and stopped the train. On examination by the trainmen, it was found that the brake-chain had broken and it was digging into the ground, rebounding and striking the car bottom. Twenty rods from where they stopped was a long trestle. Had they tried to cross this, with the condition of things, ninety-nine chances out of a hundred they would have gone into the river. Narrow escape, indeed! Jack had had his dream the night before! He had a run of fever after this escape and went back on the road badly shattered in health. He told several of his friends that he had had two warnings and that the next would be the third and last. He made his will and became more morose than ever. Two years ago, he left home for Boston to make arrangements to quit the road. He got into the sleeper at Detroit, and in the morning I met him at Buffalo. There he told me, in answer to a question as to his bad appearance, that he had had his dream the night before. He knew the end was nigh—he was sure he would never see his wife and boy again—and such talk. I did all I could to cheer him up. Tried to get him to lay

would go on. He left over the West Shore Road for Syracuse. The West Shore is a double track road, and on one track they run passenger trains and on the other, freights. Well, that afternoon, he sat in the chair car dozing. They were running at a high rate of speed. Suddenly they slacked up, stopped, then came a crack! crash! smash! —  
 "And Jack was killed in the wreck!"  
 "No, sir, no—let me finish. A freight train on the other track had collided with a car carelessly left on a siding too near the main line. The passenger train had merely stopped for water."  
 "And Jack?"  
 "Crazy as a loon! He imagined he was killed. The shock was too much for his weakened brain. He has been in the Asylum ever since and is a hopeless case."  
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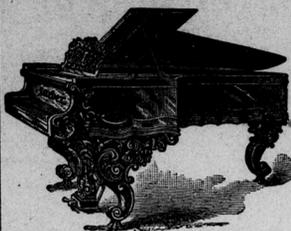
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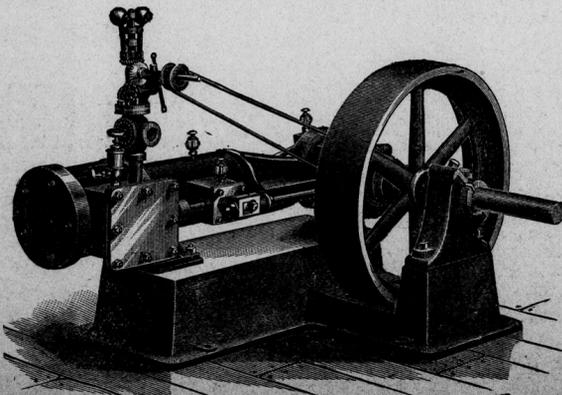
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Written for THE TRADESMAN.

The man who discovered the beam in his own eye before detecting the mote in that of his neighbor may possibly exist, but you and I, after a careful and comprehensive survey of the past and present, can, by no effort of memory, call to mind that we were ever introduced to him. I have a theory, satisfactory to myself, at least, explanatory of the reasons why we have never had the opportunity of meeting this individual, but, as theorizing on abstruse subjects is usually very uninteresting to the average reader, I had, perhaps, better wait for some favorable opportunity for a verbal infliction of my ideas. But the singular mental obtuseness which allows a vast majority of us to overlook our own faults and defects, while those of the people with whom we come in contact are unendingly obtruding themselves upon us, is a matter which can afford any thinking man a vast amount of food for reflection. And the assimilation of this food, by any thinking man, ought to prove more than passingly beneficial. Partaken of liberally, it might have a healing effect on numerous diseases incident to the church, the bar and the legislative assembly. It might have a wonderful sedative effect on domestic disorders and community contentions. It might quiet the ebullitions of political campaigns, and it might even subdue the inflammation which produces the *casus belli* of nations. And even if it should have no better effect than restoring you and me and some of our business competitors to a mental equilibrium, it is no less an essentially important article for mental digestion.

A recent conversation which I had with Mr. Slimmer convinced me that even the most devout men are far from being exempt from the mote and beam falling. The preacher recently engaged a new clerk, and, on the occasion mentioned, I inquired how he liked the young man.

"I can hardly say that I am pleased," said Mr. S. "he has one habit that really makes me tired. He is perpetually slinging out slang phrases and cant words, and I ain't built in the right way to appreciate it. Don't you forget it, he's got to quit that labor or quit these premises."

"But he's honest and truthful, isn't he?" "I think he's honest, but, unfortunately, he's given to exaggeration, which is only another name for lying. For instance, he went down to the river the other morning and came back telling about a fifteen-pound pickerel that got off his hook. Now, you and I know that there isn't a fifteen-pound pickerel in the river. By the way, did I ever tell you about a singular fishing experience I had a couple of years ago? No! Well, one terribly dull day I got tired of waiting for customers, and borrowed a fish-pole, and dug some worms, and went down to the river for a little change of programme. I fished for probably an hour without a bite, and then I caught a little sucker. I had just got him to the top of the water, when a black bass took him down at one mouthful and, while I was working to get the bass ashore, a big pickerel swallowed him, and I landed all three fish together. The sucker weighed a pound, the bass a little over three pounds, and the pickerel exactly seventeen pounds. Curious, wasn't it?"

I didn't intimate to Slimmer that the weight of the three fish had increased a little over twenty per cent. since I first heard the story.

I was present once when a minister, who has since become somewhat celebrated in his line, preached a very eloquent and argumentative sermon on the sin of covetousness. He depicted the uselessness of money when compared with other things and held up the founder of Christianity as a model; but at the close of his remarks he announced that he had felt constrained to accept a "call" from another town because of a large increase of salary.

Perhaps the majority of us are not casuistic enough to always discern the difference between hypocrisy and mental blindness to personal defects of character. It would hardly seem possible that Silas Mugger, Esq., Police Justice, after spending a convivial night with "the boys," could so forcibly and smoothly lecture the "vags" brought before him and so calmly and deliberately measure out sentences for an undue indulgence in stimulants, without, at the same time, reflecting on his own shortcomings. It looks hardly reasonable that Lawyer McGrub, when he thunders out denunciations against parties who are accused of dishonest transactions, should be entirely oblivious to the fact that his own paper isn't worth its weight in copper. It would be strange if, while Dr. Philter is indulging in his favorite pastime of anathematizing quacks and medical impostors, the unpleasant knowledge that he is working under a bogus Philadelphia diploma should not occasionally obtrude itself upon his mind. When Tubber, the professional temperance apostle, is in the midst of one of his perorations, it is natural to suppose that the opium habit he has acquired would cause him some doubts regarding his consistency; and when Congressman Boodle is declaiming against the dishonesty and corruption of

visions of the numerous greenbacks which he has, on sundry occasions, exchanged for the "floating vote" of his district ought to rise before him. But, in some, or all of these cases, it is barely possible that the parties would not, even to themselves, admit their inconsistency.

In, as I trust and believe, a very kindly, charitable and missionary spirit, I am going to call the attention of Smith, Brown, Jones and Robinson to sundry little inconsistencies of their own, and assure the quartette that, should they see proper to ventiliate, severally or collectively, the shortcomings of myself, in a like public manner, I shall have no serious grounds for complaint. Now, Smith is a dealer in various mercantile commodities, and, on the whole, is a person for whom I have considerable regard; but before he delivers me another lecture on sponges and attacks sundry fellow-citizens for alleged penuriousness, I would like to have him discontinue his daily practice of monopolizing my morning paper for a half-hour or more before I can get a look at it, and also like to have him return several valued books which I lent him some time in the dim past. Brown is a well-to-do farmer, and if he, at any time, wanted a considerable proportion of my stock on credit, I should be glad to let him carry it off, but if Brown will go up to my

yard and chink up a couple of cords of air-holes in the wood pile he sold me last winter, and then carry away the jar of rancid lard I purchased of him and bring back some that is less venerable to replace it, I will listen with much more equanimity to his chronic insinuations that all dealers and middlemen could not be honest if they tried to be. I have introduced Jones to the reader before, and the reader may have, perhaps, noticed that I really like the old fellow, but that doesn't prevent me from seeing his inconsistency in eternally denouncing base ball, boat racing and all the other amusements and pastimes that fascinate the younger generations, when he will himself become almost insane over a closely contested horse race. Robinson's great hobby is the want of purity in our political system, and he really argues the dangers that menace us from this evil in a very effective and convincing manner; but Robinson's eloquence is nearly wasted on me, because I know that he would vote for the vilest rascal unlunged and for the most noted idiot of his locality, rather than scratch his party ticket.

There, Messrs. Smith, Brown, Jones and Robinson, is a mere glimpse at your various inconsistencies, but even that ought to be sufficient to induce you to let your neighbor's "motes" alone until you have made an honest effort to remedy your own defects.

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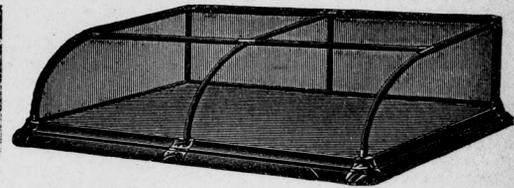
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LOOK TO THE FUTURE.

Oh, that a man might know the end of this day's business ere it come! But it is enough that the day will know, and then the end is known.

The above quotation from Shakespeare's immortal pen was suggested to me by a rather ludicrous, yet characteristic, incident of which I chanced to be a witness one day last week.

At the time I had no thought of committing it to writing, but the matter haunted my mind and showed to me so plainly the alarming tendency to inconstancy and a dearth of plans and precautions for the future displayed by a certain class of men who make a futile aim toward a successful business career, who yet fail while wondering at the reason therefor, that I could not resist the temptation to commit my impressions to THE TRADESMAN'S readers.

The incident, as closely as I can relate the circumstances from memory, was as follows: Standing in front of one of the leading agricultural implement and mill machinery houses in our bustling city was a thrifty-looking farmer's team attached to a lumber wagon, wherein sat, perched high upon the spring-seat, a woman about forty years of age.

Upon the sidewalk, holding the reins, stood a young man, evidently the son or hired man of the woman in the wagon. The woman had an air of business and shrewd intelligence uncommon to the gentler sex, and, while waiting for a car, curiosity to hear the conversation prompted me to outwardly gaze on the passers-by, the while keeping my ears wide open.

When I first came upon the scene, the lady was dickering with a member of the aforementioned firm for a spring-tooth harrow which lay upon the sidewalk near by. "Ye can't take no less for it?" was the first interrogation made by the lady in the wagon.

"No, ma'am," responded the gentleman, "that is the least we can sell them at and make any profit. We have to make a living, you know."

"Hain't ye got none with iron on the frames?"

"No, ma'am, this is the only kind we have at present."

"Are ye sure the teeth won't get loose? The one I had last year all come loose 'n' I had to throw it away."

"I can assure you," responded Mr. H., patiently, "these can not by any means get loose. We guarantee them."

"Kin I take one on trial?"

"Well, we are not in the habit of doing it, but if you will be careful of it, you may take one for a week and then, if not satisfactory, we'll refund the money. John, go and get a sixteen-tooth harrow."

When the clerk departed upon his errand, the woman said:

"I've got kind o' skeery tradin' at new places. I've been dealin' yonder," and she pointed a bony finger up the street, "ever since he started in. I've tried dealin' at new groceries, boot 'n' shoe stores, dry goods stores 'n' all the rest. You'll buy of a man along, get good goods and good measure for a while, 'n' finally you'll get sold on something. Well, you'll let it go for a while, 'n' when you get ready to tax him with cheatin' you, you'll find some one runnin' the store 'n' the feller that cheated ye is clerkin' for some one else."

My car came along just then and I had to leave, but my thoughts kept pondering the shrewd words that showed the woman's keen insight into the trickery and deceitfulness of some modern disreputable traders.

It is becoming too common an occurrence for a young man, having saved up a few hundred dollars and becoming possessed of a small retail business, to overlook the more essential details thereof and imagine that, as older, better established and more financially solid firms succeed and add to their ventures by sure accumulations, without any great apparent effort on the part of the owners, he, too, may lead the life of apparent ease and outward affluence concomitant to the more successful, and continue to wax rich and opulent the while.

The result of such idle and foolish lack of attention to business is made only too apparent by the words of the woman before related.

When he first opens his store doors for the oncoming rush of business he flatters himself is sure to flow through them, his shelves are well filled with choice goods and the pages of his ledger are as white and spotless as an infant's life. For a time, all goes well. Customers come and are secured by careful attention to their wants and a strict personal integrity. They pay cash and our young merchant is thereby enabled to keep his shelves filled with the latest and choicest productions of the manufacturer, meanwhile adding monthly to his bank account.

Then comes a period of depression. Business is dull all over the country. Jones, hitherto a constant cash customer, asks a little credit—he is out of work, the mill has shut down for a time and his family will starve if the merchant does not accommodate him. Jones has been a good customer, and it would be inconsistent not to do him the favor he asks. The merchant does not think, at this critical juncture, that Jones has never placed him under any obligations. The merchant has sold him honest goods at lowest prices and has worked and risked his own capital for the profits he has made. Well, the credit is granted. Others follow in Jones' footsteps, until, finally, our young

merchant, to save himself and get even on his losses, adopts the questionable methods—perhaps already planted as a germ in his mind by his former dishonest employer and only awaiting the storms and fostering rains of adversity to spring up and send out a stronger, more deeply-rooted sprout than the parent stem—of short weights and cheaper goods which he sells at a uniform price with those superior. He thinks his customers will not detect the cheat; and, if they do, on account of their inebriatedness to him, will accept the new order of things without a murmur. But here he is again mistaken. Perhaps, through his shrewdness, he weathers the storm and expects a new era of prosperity to dawn upon his business. His former customers and creditors are once more in a suitable financial condition to trade where they see fit. They remember the cheats and frauds practiced upon them when they were helpless, and their cash, which, otherwise, would have helped to raise their creditor's business to a higher plane than ever before the depression, goes to swell the coffers of the older and more reliable traders. Perhaps our young merchant gets all that is due him, but the supposition is hardly admissible. In either event, he goes to the wall and, in the not distant future, is sold out by his own creditors and is "clerking for some one else."

The illustration I have here depicted is not an uncommon one. Could the facts in many shrewd's sales and assignments be laid open to "He who runs might read," we should see, in one way or another, this growing and ever-present evil—a lack of attention and forethought in business. "Oh, that a man might know the end of this day's business ere it come!" Many traders, when wishing it futile because too late, long for an opportunity to retrieve their fortunes and standing, wrecked through a lack of discernment, honesty and careful attention to details. RELLUF.

The Grocery Market.

The spell is broken and the apathy in the sugar market has given away to a slight advance in granulated, with further advances in prospect. Just where the advance will stop is something of a conundrum. Corn syrups are down 2c. per gallon, in consequence of the temporary abandonment of the sugar trust. Cheese is down another 1/4c. and the tendency is still downward. Currants have advanced, on account of scarcity, which is claimed to be caused by the unusual consumption of that article by the French people this year. Rice is strong. Tobaccos are stationary at present but all authorities agree that there will be an advance before long, some asserting that it will amount to 4c. per pound by the middle of August. One thing is evident, and that is that if it were not for the large stocks held by both retailers and jobbers, the manufacturers would force prices up several cents per pound. Rio coffees continue to grow firmer and the package manufacturers announced an advance of 1/4c. last week. Light beef is weaker and lower, but both pork and lard continue to advance. Eggs have not been so high at this time of the season for several years, probably owing to the fact that the high price of potatoes and beans has impelled people to eat more eggs than usual.

When the clerk departed upon his errand, the woman said:

"I've got kind o' skeery tradin' at new places. I've been dealin' yonder," and she pointed a bony finger up the street, "ever since he started in. I've tried dealin' at new groceries, boot 'n' shoe stores, dry goods stores 'n' all the rest. You'll buy of a man along, get good goods and good measure for a while, 'n' finally you'll get sold on something. Well, you'll let it go for a while, 'n' when you get ready to tax him with cheatin' you, you'll find some one runnin' the store 'n' the feller that cheated ye is clerkin' for some one else."

My car came along just then and I had to leave, but my thoughts kept pondering the shrewd words that showed the woman's keen insight into the trickery and deceitfulness of some modern disreputable traders.

It is becoming too common an occurrence for a young man, having saved up a few hundred dollars and becoming possessed of a small retail business, to overlook the more essential details thereof and imagine that, as older, better established and more financially solid firms succeed and add to their ventures by sure accumulations, without any great apparent effort on the part of the owners, he, too, may lead the life of apparent ease and outward affluence concomitant to the more successful, and continue to wax rich and opulent the while.

The result of such idle and foolish lack of attention to business is made only too apparent by the words of the woman before related.

When he first opens his store doors for the oncoming rush of business he flatters himself is sure to flow through them, his shelves are well filled with choice goods and the pages of his ledger are as white and spotless as an infant's life. For a time, all goes well. Customers come and are secured by careful attention to their wants and a strict personal integrity. They pay cash and our young merchant is thereby enabled to keep his shelves filled with the latest and choicest productions of the manufacturer, meanwhile adding monthly to his bank account.

Then comes a period of depression. Business is dull all over the country. Jones, hitherto a constant cash customer, asks a little credit—he is out of work, the mill has shut down for a time and his family will starve if the merchant does not accommodate him. Jones has been a good customer, and it would be inconsistent not to do him the favor he asks. The merchant does not think, at this critical juncture, that Jones has never placed him under any obligations. The merchant has sold him honest goods at lowest prices and has worked and risked his own capital for the profits he has made. Well, the credit is granted. Others follow in Jones' footsteps, until, finally, our young

WHOLESALE PRICE CURRENT.

The quotations given below are such as are ordinarily offered cash buyers, who pay promptly and buy in full packages:

Table with multiple columns listing various goods and their prices. Includes categories like BAKING POWDER, CHEESE, SWEET GOODS, TOBACCOES-FLDG., TOBACCOES-FINE CUT, TOBACCOES-SMOKING, FISH, FLOUR, FATS, OILS, and various other commodities.

PROVISIONS.

The Grand Rapids Packing & Provision Co. quote as follows:

Table listing various provisions and their prices, including items like Pork in Barrels, Lard, Beef, Mutton, and various types of meat and fish.

BEWARE!

It has come to our notice that unscrupulous manufacturers of cigars are putting an inferior brand of cigars on the market under a label so closely imitating our "Silver Spots" as to deceive the general public. At first, we were inclined to feel flattered at this recognition of the superior merits of our "Silver Spots" by a brother manufacturer, knowing full well that it is only articles of standard or sterling worth that are imitated, but we feel that we should be derelict in our duty to the public should we not warn them against this infringement, and also to dealers in cigars, as we feel positive that no first-class dealer would knowingly countenance or deal with any manufacturer who had to depend upon other manufacturers to furnish him brains to originate brands or labels for their cigars. A counterfeiter is a genius, but amenable to the law, but a base imitator who keeps within the law, or just ventures near enough to be on a debatable ground, is not worthy of recognition in a community of worthy or respectable citizens. The "Silver Spots" are to-day the best selling five cent cigar in Michigan. If you don't believe it send us a trial order.

GEO. T. WARREN & CO., Flint, Mich.

BOOK-KEEPING WIPED OUT!

No Pass Books! No Charging! No Posting! No Writing! No Disputing of Accounts! No Change to Make!

TRADESMAN Credit Coupon Book.

THE NEWEST AND BEST SYSTEM ON THE MARKET. We quote prices as follows: 2 Coupons, per hundred \$2.50; 5 " " " 3.00; 10 " " " 4.00; 15 " " " 5.00.

E. A. STOWE & BRO., Grand Rapids.

BILL NYE

Wishes to stay to the trade that they will have to be a little patient with him in filling orders for the

Bill Nye Cigar

As he is shipping them out just as fast as received, and the factory is over one million behind on its orders.

A. EATON & CO.,

77 Canal Street, Grand Rapids.

CELEBRATED CALIFORNIA ORANGE WINE.

Packed in 5 and 10 gal. kegs. It is a delicious summer drink. Makes a delightful flavor for Lemonades, Milk Shakes, Etc., and when frozen makes delicious Orange Sherbet.

TRY A KEG. IT WILL PAY YOU.

A. EATON & CO.,

77 Canal St., Grand Rapids.

INCREASE YOUR TRADE

BY SELLING



Composed of Guatemala, African and Mexican Javas, Santos, Maracibo and Rio selected with special reference to their drinking qualities. The most popular brand of Blended Coffee in the market. Sold only in 50 lb. Cans and 1 lb. packages, 20, 40 and 100 lb. Cases. Mail Orders Solicited by the proprietors.

J. H. THOMPSON & CO., BEE SPICE MILLS, 59 Jefferson Ave., Detroit, Mich.

CIGAR DEALERS

Read this Scheme. \$11,550 Worth of Real Estate

And personal property to be actually given away to purchasers of the celebrated 'Golden-Rod,' 'Presto' and 'Empress' Cigars in 1888.

We have sold these goods for the past ten years at the uniform price of \$55 per M. for 'Golden-Rod' \$35 per M. for the 'Presto' and \$35 for the 'Empress' cigars, and shall continue to sell them at that price, thus charging nothing extra for the property we shall distribute.

We have figured that by liberal advertising we can save the salaries and expenses of several men on the road and that the difference will pay for this property and the purchasers of the goods will get the direct benefit. Just look at this carefully and see a plain business proposition. We hand over to you direct the amount it would cost us to sell these goods in the ordinary way.

We will distribute this property in the following manner: We will start an order book at this date with lines numbered from 1 to 3,000 and each order will be entered in the book in the order it is received at our office.

Every fifth order received will entitle the party ordering to a fine gold handled silk umbrella which will be sent with the goods.

Every 24th order received will entitle sender to a full tea set of 56 pieces Imported China Ware, which will be sent with the cigars.

Every 74th order received will entitle the party ordering to a clear title deed of a piece of real-estate. Either a building lot and water privilege, at a summer resort, a city lot in city of Sault Ste Marie, a house and lot in St. Ignace, or a farm of 160 acres. There are 39 lots of the real estate and 720 articles of personal property to go with 3,000 orders, an average of more than one in four.

An order will consist of 1/2 M. 'Golden Rod' cigars at \$55 per M. or 1 M. 'Presto' cigars at \$35 per M. or 1 M. 'Empress' cigars at \$35 per M. An order of double this amount from one party will be entered as two orders.

These cigars are not made of cheap material, like the ordinary scheme cigar, but are First-Class Goods, made as we have always made them, to hold trade.

The 'Golden-Rod' is made from the finest imported Vuelta Havana, long filler, straight hand-made goods, without flavor, and as fine as anything made in the U. S. Sold at their market value, without regard to the property given away. The 'Presto' cigar is a very nice imported scrap-cigar, gives universal satisfaction and sells in many places at 10c.

The summer resort lots are on the beautiful Lakeville Lake in Oakland Co. on the P. O. & P. A. R. R., a handsome lake with better fishing than Orion, six miles distant. Lots 40 feet by 80 rods with good lake front privilege, value \$50 each.

The lots at the Soo are within 1/4 of a mile of the water power canal. In the heart of the city, with houses all around them, 40x124 feet, valued at \$1,000 each.

The house and lot at St. Ignace is in the third ward on Main street. House occupied by tenant, valued at \$1,000.

The farm is within two miles of Carp Lake Station, on the G. & I. R. R. Six miles from Mackinaw City, hardwood and cedar, good front on Carp Lake, seven acres under cultivation, valued at \$3,300.

Warrantee deeds of real estate will be sent with the cigars, which come in proper order.

When the property is all distributed, circulars will be sent to each purchaser of cigars, showing name and address of parties getting these presents.

Send in your orders, somebody will get some good property for nothing. You will get warranted goods, worth the price put on them. The value of the presents is not taken out of the goods.

Terms on cigars, 60 days to responsible parties, or 5 per cent. off for cash. We give reference below as to our business standing.

Citizens' National Bank, Romeo; First National Bank, Romeo.

Any business man in Romeo, and any wholesale tobacco house in Detroit, Chicago, Louisville and St. Louis.

Yours respectfully,

H. W. Bradley & Bro., ROMEO, MICH.



# The Michigan Tradesman.

## THE PEDDLER.

How to Handle Him in Cities and Incorporated Villages.

One of the most perplexing questions which confront the business men of Michigan at the present time is the best method of regulating the peddler. That regulation of some kind is needed is patent to any one who is in a position to appreciate the situation, which is full of gravity to the business public, for unless something is done to check the tide of irresponsible, itinerant merchandising, a considerable portion of the legitimate dealers might as well become reconciled to the idea of retiring from trade and turning their business over to the peripatetic individuals who carry on their nefarious traffic without leave or license and swell their profits by catering chiefly to the gullible side of human nature.

In dealing with the peddler, two points of view present themselves. In one case, the peddler travels through country districts, which renders him amenable to the State laws governing peddling. In the other case, he operates in cities and incorporated villages, where there should be ordinances prescribing on what terms he can victimize the inhabitants thereof. In the former case, the recent amendments to the general law serve to make the statute sufficiently explicit to ensure conviction in case proceedings are instituted, but the main difficulty seems to lie in getting some one to take the initiatory steps. Until the law is amended in this particular, it is doubtful whether the State law regulating peddling will be effectively enforced.

In the case of cities and villages, however, the remedy is more simple and more easily applied. The business men can usually secure the passage of an ordinance covering the ground, and, when once secured, it is comparatively easy to induce the local officers to enforce it. Several municipalities have among their local laws ordinances governing peddling which have been put to the test and sustained by the Supreme Court. Among the latter is the Coldwater ordinance, which was sustained so fully and completely, that THE TRADESMAN has concluded to give place to both documents. The ordinance is as follows:

### AN ORDINANCE

Relating to Licensing of Hawkers and Peddlers and Permitting Sales of Merchandise on the Streets and Sidewalks.

SEC. 1. No person shall peddle, sell or offer for sale on any sidewalk or in any of the public parks or public places, streets, lanes or alleys of the city of Coldwater, any beef, pork or other meats, except by the carcass or quarter, nor any patent medicine, jewelry, wares, merchandise, or other property. This section, however, shall not apply to the sale of fruits, vegetables, firewood, dairy or farm produce, second-hand furniture and utensils, nor to live stock.

SEC. 2. No person shall hawk or peddle any meat, goods, wares, or merchandise, from door to door within the limits of the city of Coldwater, without a license from the Mayor as herein provided: Provided that such license shall not be construed to permit any such person to hawk or peddle such meat, goods, wares or merchandise on the streets, lanes, alleys, parks or public places of said city.

SEC. 3. The Mayor is hereby authorized to license any person to engage in the business of hawking and peddling from door to door, as provided in the preceding section, upon such person paying into the city treasury the following sum, viz:

For a license to sell meat for one year, forty dollars.

For a license to sell meat six months, or for any time less than six months, twenty-five dollars.

For a license to sell any other property provided for in this ordinance, except meat, fifteen dollars for each year, or three dollars for each day for any time less than one year.

SEC. 4. Any person who shall violate the provisions of this ordinance shall be punished by a fine of not more than fifty dollars, or by imprisonment in the county jail not more than thirty days or by both such fine and imprisonment.

So far as THE TRADESMAN has been able to ascertain, this ordinance has been strictly enforced. About two years after its enactment, a clothes wringer peddler from Sturgis was convicted of doing business without a license and fined by the court. Instead of paying the fine, he appealed the case to the Supreme Court, his special defense being that the granting of a patent by the general government established the right of the patentee to sell his device wherever he desired. The Supreme Court took a contrary view of the case, sustaining the main features of the ordinance.

The decision was rendered by Judge Cooley and concurred in by all the other members of the tribunal. The full text of the decision is as follows:

An ordinance of the city of Coldwater provides, among other things, that "no person shall hawk or peddle any meat, goods, wares or merchandise from door to door within the limits of the city of Coldwater without a license from the mayor." For the license, when not for the sale of meat, fifteen dollars is required to be paid for one year, or three dollars for one day.

The defendant has been convicted under this ordinance, on evidence that without license he traveled from door to door in said city and sold a clothes wringer. The clothes wringer was manufactured by the defendant at Sturgis, in this State, under letters patent of the United States issued to him and one Shephardson as patentees.

It is objected to the ordinance that if applied to the sale of patented articles it is an interference with the power of Congress to grant exclusive rights to patentees to make and sell their inventions, and an encroachment upon the rights which the patentees reserve to the patentees. We agree that if this is the case the ordinance can have no such application. The power of Congress to grant the exclusive right to make and sell the articles which from their nature and character have been found to

tion which undertakes to limit or restrict in any manner the privileges which the letters patent confer is an invasion of the sphere of national authority, and therefore void. This was shown in *Cramson v. Smith* 37 Mich. 309, and what is said there need not be repeated.

But the ordinance in question does not assume to interfere with or in any way to abridge the exclusive rights which the patentee may claim to under this patent. The ordinance is a police regulation, made under the general police authority of the State, and taking no notice of this or any other patent, or of the way in which any salable commodity may have come into existence. It is one of the customary regulations for a business.

It is well settled now, if it was ever doubted, that any ordinary exercise of congressional authority does not take from the State any portion of its general power of police. *Perwear v. Commonwealth*, 5 Wall. 475. The acts of Congress assume the exercise of State regulations, and in many respects would prove inoperative and confusing if it were otherwise. The patent laws are as forcible for illustration as any other; they give exclusive rights, but they do not determine personal capacity to contract, or prescribe the requisites for sales of patent articles, or impose the customary restrictions which are supposed to be important to the protection of public morals. All these matters are left to the State law. A patentee must observe the Sunday law as much as any other vendor; he must put his contracts in writing under the same circumstances which require writings of others, and he must obey all other regulations of police which are made for general observance. *Patterson vs. Kentucky*, 97 U. S., 501. Invidious regulations, applicable to patentees exclusively, might be void, but there is no question of that nature here.

We have no doubt that it was competent for the State to confer upon the city the power to pass such an ordinance.

The regulation of hawkers and peddlers is important, if not absolutely essential, may be taken as established by the concurring practice of civilized states. They are a class of persons who travel from place to place among strangers, and the business may easily be made a pretense or a convenience to those whose real purpose is theft or fraud. The requirement of a license gives opportunity for inquiry into the character and character, and the payment of a fee affords some evidence that the business is not a mere pretense.

II. It is urged, however, that the fee demanded in this case is unreasonable if regulation alone was in view, and is in the nature of a tax. The city charter gives power to "license and regulate" peddlers, but not to tax them. But we do not think the fee is excessive, and cannot, therefore, hold the ordinance invalid on that ground.

## SEEDS

We carry a full line of Seeds of every variety, both for field and garden. Parties in want should write to or see the

Grand Rapids Seed Store, 71 Canal Street.

## WHIPS

GRAHAM BOYS, - Grand Rapids, Mich.

## W. STEELE PACKING & PROVISION CO.,

Grand Rapids, Mich.

WHOLESALE DEALERS IN

Fresh and Salt Beef,  
Fresh and Salt Pork,  
Pork Loins, Dry Salt Pork,  
Hams, Shoulders,  
Bacon, Boneless Ham,  
Sausage of all Kinds,  
Dried Beef for Slicing.

LARD, Strictly Pure and Warranted, in tierces, barrels, one-half barrels, 50 pound cans, 20 pound cans, 3, 5 and 10 pound pails.

Pickled Pigs' Feet, Tripe, Etc.

Our prices for first-class goods are very low and all goods are warranted first-class in every instance.

When in Grand Rapids give us a call and look over our establishment.

Write us for prices.

## The Standard of Excellence KINGSFORD'S

Oswego PURE AND "Silver" "Pure" GLOSS STARCH



Kingsford's Oswego CORN STARCH for Puddings, Custards, Blanc-Mange, etc.

THE PERFECTION OF QUALITY.

WILL PLEASE YOU EVERY TIME!

THE PERFECTION OF QUALITY. WILL PLEASE YOU EVERY TIME!

## TIME TABLES.

Grand Rapids & Indiana.  
All Trains daily except Sunday, and on MONS.

Trains	Arrives	Leaves
Traverse City & Mackinaw Ex.	9:30 a. m.	11:30 a. m.
Traverse City Ex.	7:00 a. m.	7:00 a. m.
From Cincinnati	7:30 p. m.	5:45 p. m.
Fr. Wayne and Mackinaw Ex.	3:45 p. m.	7:50 a. m.
Saginaw Express	11:35 a. m.	7:50 a. m.
Saginaw Express	10:30 p. m.	4:10 p. m.

Saginaw express runs through sold.

7:00 a. m. train has chair car to Traverse City.  
11:30 a. m. train has chair car for Petoskey and Mackinaw City.  
3:45 p. m. train has sleeping cars for Petoskey and Mackinaw City.

Michigan Central.  
Grand Rapids Division.  
DEPART.

Detroit Express	6:45 a. m.
Day Express	1:10 p. m.
Atlantic Express	10:45 p. m.
Mixed	6:50 a. m.

ARRIVE.

Pacific Express	6:00 a. m.
Mail	3:15 p. m.
Grand Rapids Express	10:15 p. m.
Mixed	6:50 a. m.

\*Daily. All other daily except Sunday. Sleeping cars run on Atlantic and Pacific Express trains to and from Detroit. Pullman cars run on Day Express and Grand Rapids Express to and from Detroit. Direct connections made at Detroit with all through trains East over M. C. R. (Canada Southern Div.)  
O. W. RUGGLES, Gen'l Pass. and Ticket Agt., Chicago.  
CHAS. H. NORMAN, Gen'l Agent.

Lake Shore & Michigan Southern.  
Kalamazoo Division.

Trains	Arrive	Leave
19 3 1	4 a. m.	4 a. m.
1:10 5:30 7:45	Grand Rapids	9:45 6:10
5:25 4:15 9:02	Allegan	8:58 4:55
Fr. 5:35 10:00	Ar. Kalamazoo	7:10 3:52
6:35 11:35	White Pigeon	2:25

DEPART.

8:00 12:30	Elkhart	4:45 1:00
7:50 7:10	Chicago	11:30 8:50
10:25 5:05	Toledo	11:25 10:00
1:35 9:40	Cleveland	7:15 5:45
6:30 3:30	Buffalo	1:00 11:40

Tickets for sale to all principal points in the U. S., Mexico and Canada at Union Ticket Office, GEO. WILKINSON, Agt., Depot Office, M. BOOTH, Agt., A. J. SMITH, Gen'l Trav. and Pass. Agt., Cleveland, Ohio.

Detroit, Grand Haven & Milwaukee.  
GOING WEST.

Trains	Arrive	Leave
Morning Express	1:05 p. m.	1:10 p. m.
Through Mail	5:05 p. m.	5:10 p. m.
Grand Rapids Express	10:40 p. m.	10:45 p. m.
Night Express	5:25 a. m.	5:40 a. m.
Mixed	7:30 a. m.	7:30 a. m.

GOING EAST.

Detroit Express	6:45 a. m.	6:50 a. m.
Evening Express	10:20 a. m.	10:30 p. m.
Limited Express	3:25 p. m.	3:30 p. m.
Mixed	6:35 p. m.	6:30 p. m.

\*Daily, Sundays excepted. \*Daily.  
Detroit Express has parlor car to Detroit, making direct connections for all points East, arriving in New York 10:40 a. m. next day. Limited Express, East, has through sleeping Grand Rapids to Niagara Falls, connecting at Milwaukee Junction with through sleeper to Toronto.  
Through sleeping and sleeping car berths secured at D. G. H. & M. R.'s offices, 23 Monroe St., and at the depot. JAS. CAMPBELL, City Passenger Agent.

WHOLESALE AND RETAIL  
COAL and WOOD.  
E. A. HAMILTON, Agt.,  
101 Ottawa St., Ledyard Block.  
Telephone 909-1 R.

# ARTHUR MEIGS & CO., H. LEONARD & SONS,

77, 79, 81, and 83 South Division Street,

## GRAND RAPIDS, MICH.

One Block from Union Depot on Oakes Street.

## WHOLESALE GROCERS.

IMPORTERS OF

# TEA.

JOBBERS OF

## Tobacco and Cigars.

SHIPPERS OF

VEGETABLES, FRUITS and PRODUCE.

PROPRIETORS OF THE

## RED FOX PLUG TOBACCO.

AGENCY OF

## Boss Tobacco Pail Cover.

Full and Complete Line of FIXTURES and STORE FURNITURE.

Largest STOCK and greatest VARIETY of any House in City.

LOOK UP OUR RECORD.

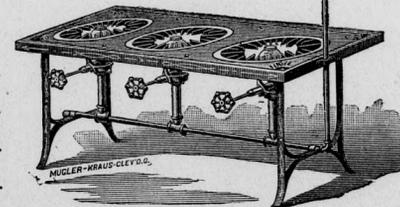
## FOSTER, STEVENS & CO.,

Grand Rapids, Mich.

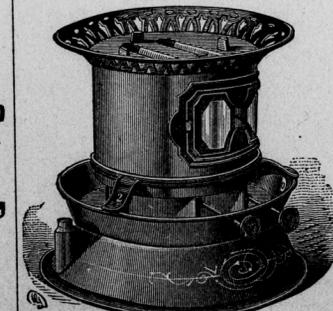


Headquarters FOR SUMMER GOODS

Exclusive Agents for  
The Labrador Refrigerator.  
White Mountain Freezer.  
Dangler Gasoline Stove.  
Crown Jewell Gasoline Stove.  
Summer Queen Oil Stove.



Send for our Special Catalogue.



## Foster, Stevens & Co.,

10 & 12 Monroe St., 33, 35, 37, 39 & 41 Louis St.,

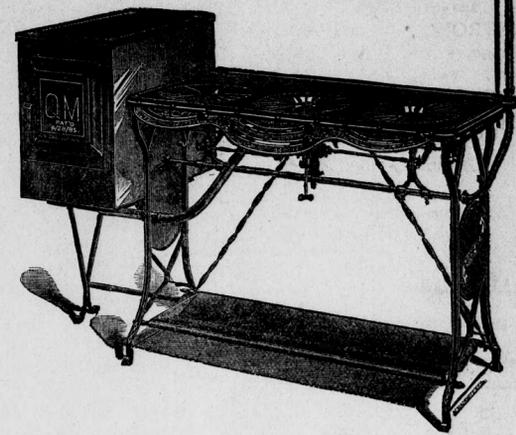
GRAND RAPIDS, MICH.

134 to 140 Fulton St., GRAND RAPIDS.

## The "QUICK MEAL"

Gasoline Stove.

SIMPLEST! SAFEST! BEST!



The "QUICK MEAL" is now the most popular Stove made. One-fifth of all the Gasoline Stoves sold last year in the entire United States were of this incomparable stove.

### THE PEOPLE LIKE IT

BECAUSE It is so simple a child can understand it. The arrangement of the Levers for Opening the Valves can be found on no other stove, and the frame is so worded that no mistake can be made in opening or closing.

BECAUSE It is so absolutely safe that we have yet to hear of the first accident from its use, and it is almost the only stove made that ABSOLUTELY CLOSES THE VALVES and TOTALLY EXTINGUISHES THE FLAMES while being filled.

BECAUSE It has more than every advantage claimed by any other stove, all similar stoves being only attempts at imitation of the "QUICK MEAL" which has jumped into popular favor, in such a surprising manner solely on account of its honest merit.

### PRICES

Are as low as any, ranging from \$3 for Single Burners to \$20 each for the larger burners, subject to regular trade discount. If the "QUICK MEAL" is not sold in your town, write to us for Catalogue and prices.

## DON'T WAIT

FOR THE

Chicago or Detroit Drummer!

BUY YOUR SPRING LINE OF

MEN'S AND BOY'S WOOL, FUR AND STRAW HATS,

LADIES and MISSES STRAWS

NEAR HOME.

Saving Yourself Time, Trouble and Expense.

THE ONLY

## WHOLESALE HAT HOUSE

In WESTERN MICHIGAN,

## I. C. LEVI

34, 36, 38, 40 and 42 Canal Street,

GRAND RAPIDS, - MICH.