

The Michigan Tradesman.

BRIEFS.

The proposition to buy and sell almost every product of the farm by weight is not only a subject of discussion by many producers and dealers in our State, but it is a notable fact that an ordinance has been introduced in the City of New York to buy and sell vegetables by weight, which is generally favored by the dealers and, it is thought, will become a law. Can any just reason be given why cucumbers and eggs of all sizes should be sold by the dozen, Hubbard squashes by the pound, string beans and berries by measure—generally liquid measure at that—and young onions, asparagus and celery by the bunch—the size of the bunch depending upon the abundance or scarcity of the article? While there is hardly a doubt in the minds of all that the only equitable method for producers, purchasers and consumers of all food is buying and selling by weight, few offer suggestions for accomplishing so desirable a result. All innovations upon established custom are generally viewed with some disfavor and, unless by universal concurrence, are adopted slowly. Cannot the merchants of our Business Men's Associations of this State inaugurate the principle, at least by adopting a resolution as a body, to buy or sell no eggs except by weight, after a certain date, at the same time establishing the initial price per pound, in accord with the price per dozen at that time of the year? Thus, a precedent would be established by those most competent to decide, which eventually might include all food products and become a law of the State. Certainly such a custom, if not a law, is an imperative necessity.

Ten years ago, it was a common law in California that all food products of the farm and garden should be placed upon the scales when disposed of. Grain and potatoes were never spoken of by the bushel, but by the pound or ton. Custom had sanctioned the exception of three old California products, viz., oranges, lemons and limes. These were bought and sold, not by the pound or dozen, but by the hundred. Even grapes were quoted by the ton, and I may gratify lovers of the delicious white Muscatel by saying that so immense was the product of the vineyards there in 1876 that this variety of raisin grape almost went begging for a market at \$15 per ton! It is unnecessary to add that these equitable laws, regulating the buying and selling of produce in that State, have never been changed.

What is to be the outcome of the present excessive competition in all trades and mercantile business? Will it be to increase the percentage of failures, or will others be wise in time, avoid the quicksands of trade, and lessen the number by choosing that most honorable and independent of all vocations, the cultivation of the earth? Today, the net profits upon all ordinary commercial sales are whittled down to so fine a point that the grand truism of Darwin—the survival of the fittest—will aptly apply. Only those who have been reared in the business—are true business men in all respects and have ample capital to keep up their stock—will be the tradesmen of the future. It too often seems, to the uninitiated, to be the easiest thing in the world to "keep store;" to purchase goods without any knowledge of prices or values, or even what is required in different localities; to rent a building in which to sell them, and at the expiration of a year or two possess an ample income and an increased stock. Some of his customers will astonish him by the remark that "all goods cost next to nothing now-a-days," and that "a merchant's sales are about all profit, you know." Others will, in a general way, accuse all merchants of extortion and robbery. Sometimes, ignorant and vicious persons pollute the entire community in which they reside, until almost every purchase at a store is made under a protest. Such communities have, in times past, formed joint stock companies and opened a general store of their own, selling to stockholders at cost and to others at eight or ten per cent. profit. The parties placed in charge of these stores usually possessed little or no practical knowledge of the business. It was soon discovered that old merchants, born and bred to the business, could buy and sell all around them and, what with dividends which barely paid interest, and often inter-estine strife, such stores were not prosperous. Many will recall the desire for "stranger" stores throughout the country a few years ago.

In truth, the history of all community stores is one which ought to convince the most skeptical that years of preparation are requisite for every merchant who would become successful, and, even then, his pathway to a competence will not be paved with gold or his couch strewn with flowers. I notice, in a late issue of THE TRADESMAN, a proposition from a grocer that jobbers unite to maintain a reasonable profit on sugar, which, it is claimed, is generally sold at a loss. As a rule, among retailers at least, this statement is true. The loss commences with the shortage and tare, when the package is rolled into the store, continues with every turn of the scale for "a pound or two," and ends only when the last pound and a half has dried into one and is sold at two cents a pound less because it's the "bottom of the barrel." This corresponds to moving in the right direction, and surely demands that a few other articles be included in the resolutions of a convention

to be held. Quite often merchants are asked to deduct small sums from a customer's bill, and the question is usually supplemented with the remark, "Oh, you can make that up on something else." "But," I reply, "what shall that something else be, when each customer is daily reminding me of the same ghostly expedient as a substitute for profit?" Like the poor Indian with his buzzard in one hand, "customer talks turkey all the time." Is it strictly honest to sell a staple article—an article as indispensable as sugar—even at cost and then place an extra percentage upon something else to equalize the profit? It is just and politic for all to be generous in business, but let there be equity with every customer. No niggardly policy will long avail, yet "business should be business" and not child's play, in all transactions. Those not engaged in mercantile life hardly realize the numerous sources which sap the business of a merchant. First, the expenses of doing business, as interest, insurance, rents, taxes, etc., that often increase out of all proportion with the receipts; the peddlers and fakirs who swarm before his very door, giving doubtful value for money already his due, and, worse than all, the abominable practice of a few wholesale houses we could name furnishing any person with a single article from their stock at the lowest (?) wholesale rate per dozen or gross. Of course, no respectable merchant deals with such a house, and it is gratifying to know that such nefarious concerns are not eminently successful.

FRANK A. HOWIG.

ALFRED J. BROWN,
—JOBBER IN—
FOREIGN,

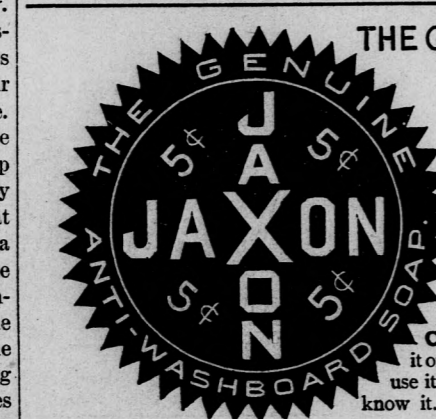
TROPICAL
AND
CALIFORNIA

FRUITS.



Bananas, Our Specialty.
16 and 18 No. Division St.

JUDD & CO.,
JOBBER OF SADDLERY HARDWARE
And Full Line Summer Goods.
102 CANAL STREET.



Lorillard's New "Smoking or Chewing"
YELLOW JACKET LONG CUT.
Packed in 3 oz., 8 oz. or 16 oz. Handsomely Decorated Papers.
To be had of all Jobbers at the very low price of

20 CENTS per POUND.
IT IS THE
Mildest, Smoothest Smoke Ever Offered for Less than 30 Cents per Pound.

THOMPSON & MACLAY,
IMPORTERS AND JOBBERS OF
Notions, Hosiery, Underwear, Furnishing Goods, Etc.,
19 South Ionia Street, - GRAND RAPIDS.
No Goods Sold at Retail. - Telephone 679.

REEDER, PALMER & CO.,
Wholesale Boots and Shoes.
STATE AGENTS FOR LYCOMING RUBBER CO.,
24 Pearl St., Grand Rapids, Mich., TELEPHONE NO. 998.

PERKINS & HESS
DEALERS IN
Hides, Furs, Wool & Tallow,
Nos. 122 and 124 LOUIS STREET, GRAND RAPIDS, MICHIGAN.
WE CARRY A STOCK OF CAMEL TALLOW FOR MILL USE.

F. J. DEYENHAEKER
WHOLESALE
Salt Lake Fish

AND OYSTERS.

Packing and Warehouse,
37 North Division Street.
Office, 117 Monroe St.,
GRAND RAPIDS, MICH.

SEND FOR PRICE LIST.

100 C STRAIGHT
WARRANTED TO BE THE
FINEST and LARGEST SMOKE
For the money in the U. S. Put up 50 in a box. Ask
your dealer for them. Manufactured only by
JOHN E. KENTING & CO., Grand Rapids,
Send for prices.

ESTABLISHED 1866.
BARNEY BROS.,
159 So. Water Street, Chicago.



We do a General Commission Business and offer as inducements twenty years' experience and clear record. The best equipped and largest salesroom in the business in this city. Ample storage facilities—full 20,000 feet of floor space in the center of the best market in the West. Ample capital and first-class references on file with THE TRADESMAN. Write us if you wish information, whether to buy or sell. It will cost you nothing.
BARNETT BROS.

THE GENUINE ANTI-WASHBOARD
SOAP
QUICK, EASY, CHEAP.
Saves Rubbing, therefore saves Labor & Wear
Cheap in itself it more than saves its cost in saving of the clothes. This Soap may be used in any way and for any purpose that any other soap is used and excels all. YOU will secure COMFORT and make money by its use. Try it once and if the claims made for it are not true don't use it again. If they are true you ought and want to know it. Your grocer will get it if he hasn't it.

ARTHUR MEIGS & CO.,
77, 79, 81, and 83 South Division Street,
GRAND RAPIDS, MICH.

One Block from Union Depot on Oakes Street.

WHOLESALE GROCERS.

IMPORTERS OF
TEA.
JOBBER'S OF

Tobacco and Cigars.
SHIPPERS OF
VEGETABLES, FRUITS and PRODUCE.
PROPRIETORS OF THE

RED FOX PLUG TOBACCO.
AGENCY OF

Boss Tobacco Pail Cover.

Full and Complete Line of FIXTURES and STORE FURNITURE.
Largest STOCK and greatest VARIETY of any House in City.
LOOK UP OUR RECORD.

The Standard of Excellence
KINGSFORD'S

Oswego PURE AND "Silver
"Pure" GLOSS"
STARCH.
Kingsford's Oswego CORN STARCH for Puddings, Custards, Blanc-Mange, etc.
THE PERFECTION OF QUALITY.
WILL PLEASE YOU EVERY TIME!
ALWAYS ASK YOUR GROCER FOR THESE GOODS.



LION
MOCHA, JAVA AND RIO
COFFEE
WOOLSON SPICE CO.
CINCINNATI - OHIO.

MERCHANTS! Increase Your SALES AND PROFITS BY HANDLING LION COFFEE.

IT GIVES ABSOLUTE SATISFACTION
To Consumers, and is, Consequently, a Quick and Easy Seller.

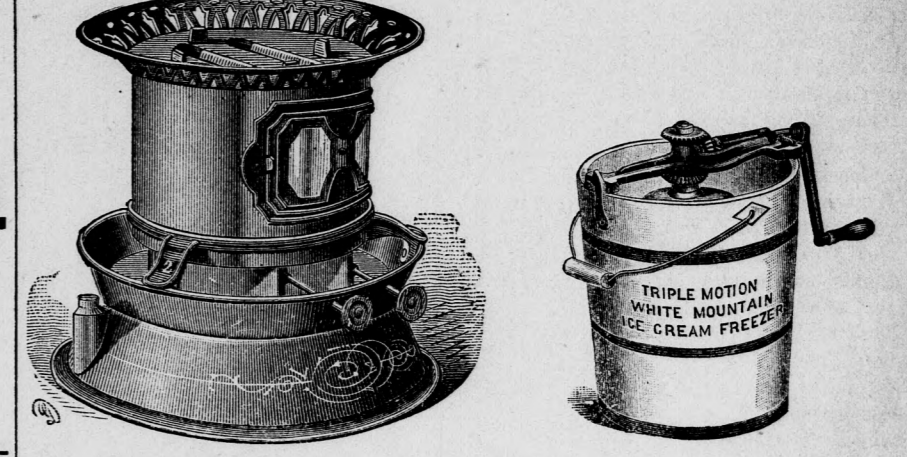
Lion Coffee has more actual Merit than any Roasted Coffee sold at the price either in Packages or in Bulk and storekeepers all over the State of Michigan and elsewhere who are not already handling Lion are urged to give it a trial. We cheerfully answer all communications regarding prices, etc. Convenient shipping depots established at all prominent cities, securing quick delivery. For sale by all the wholesale trade everywhere. Manufactured by the Woolson Spice Co., Toledo, Ohio.
L. WINTERNITZ, Resident Agent, - - Grand Rapids, Mich.

FOSTER, STEVENS & Co.,
Grand Rapids, Mich.

Headquarters
FOR
SUMMER GOODS

Exclusive Agents for
The Labrador Refrigerator.
White Mountain Freezer.
Dangler Gasoline Stove.
Crown Jewell Gasoline Stove.
Summer Queen Oil Stove.

Send for our Special Catalogue.

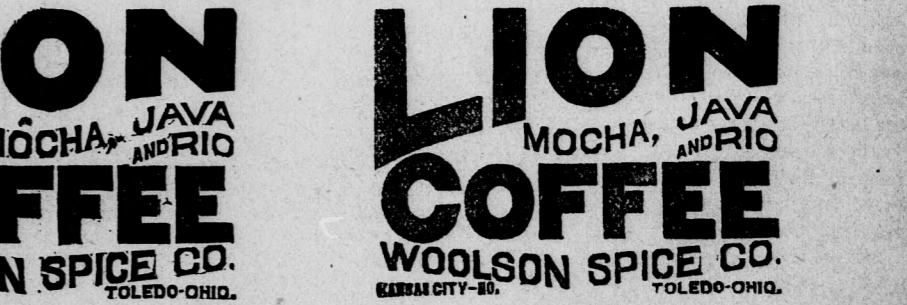


Foster, Stevens & Co.,
10 & 12 Monroe St., 33, 35, 37, 39 & 41 Louis St.,
GRAND RAPIDS, MICH.

WEBER
Grand, Square and Upright Pianos.

The Weber Piano is recognized beyond controversy as the Standard for excellence in every particular. It is renowned for its sympathetic, pure and rich tone combined with greatest power. The most eminent artists and musicians, as well as the musical public and the press, unite in the verdict that
The Weber Stands Unrivaled.
Sheet music and musical merchandise. Everything in the musical line.

Weber Pianos, Fischer Pianos,
Smith Pianos, A. B. Chase Organs,
Estey Organs, Hillstrom Organs,
JULIUS A. J. FRIEDRICH,
(Successor to Friedrich Bros.)
30 and 32 Canal St., Grand Rapids, Mich.



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L. WINTERNITZ, Resident Agent, - - Grand Rapids, Mich.

LEISURE HOUR JOTTINGS.

BY A COUNTRY MERCHANT.
Written for THE TRADESMAN.
After reading over hundreds of reminiscences of the civil war in the various periodicals which, for the past few years, have made this species of literature a specialty, I regret to say that in no instance have I seen an allusion to that important adjunct of the army known as the sutler.

Before I proceed with this self-imposed duty and before I forget it, I want to speak of a little circumstance which shows that patrician ideas in America are not necessarily germinated under the golden sun of Mammon.

Robert Hackett was the sutler of a Western regiment which, during the whole year of 1863, was brigaded with the 1st New York. The latter corps was a sort of a dude organization and was commanded by a descendant of one of the f. f.'s of New York City.

Two or three years after the war, Hackett found himself temporarily residing in New York, with a comfortable balance in his favor at the bank.

It occurred to Hackett one day that he would like to join a certain club and, as Knickerbocker was a member thereof, he wrote that individual, requesting him to present his name at the next meeting.

My DEAR FELLOW—I'd awfully like to oblige you, but I can't, you know. The fact is—you're not to blame for it, old boy, it was your infernal destiny—you've handled and sold crackers and cheese and bearing and other vulgar articles of that sort, and I couldn't and wouldn't do what you ask for that nice little balance at your bankers.

P. S. Big swell party at Blewblud's to-morrow night, and my dress coat is up the spout. Now, couldn't you help me to \$25 for the sake of old times, Bob?

I claim that the sutler was an important factor in the suppression of the rebellion. To be sure, he wasn't belligerent, and usually had an instinctive and unconcealed dislike for carnage and bloodshed, but he formed the connecting link between the comforts and conveniences of home life and the semi-savagery of army existence.

But in this, his very far-from-unselfish mission, he was a necessity only so long as the volunteer remained unseasoned and regretful for the duties he had assumed. Time and experience soon made him a veteran, and when he became a genuine soldier the presence or the absence of the sutler was of very little moment, except as it affected the balance in his pocket on "pay day."

An easy-going, indolent sort of a man sometimes succeeds fairly well in a country trade, but a party of this sort never succeeded as a sutler. For his financial interests push, energy, perseverance and tirelessness were as necessary as stock.

appeared to have about as little regard for the army trader as the correspondent aforesaid, and his transportation facilities were always subject to the caprices of the despot. During a long time of monotony and military inactivity, when trade was at its lowest ebb—from the fact that soldiers in camp are always better clothed and better fed than when on active service—he found little trouble in keeping his shelves loaded, but when there was a tumultuous and almost frantic demand for everything eatable and drinkable, he usually found himself on extremely limited rations.

I have said that the average sutler was not belligerent, but there were notable exceptions to the rule, and if, at some future period, my fellow citizens, with anything like a reasonable unanimity, should conclude to send me down to ornament the National Capitol, one of my first public acts will be to introduce a private pension bill for one of these exceptions.

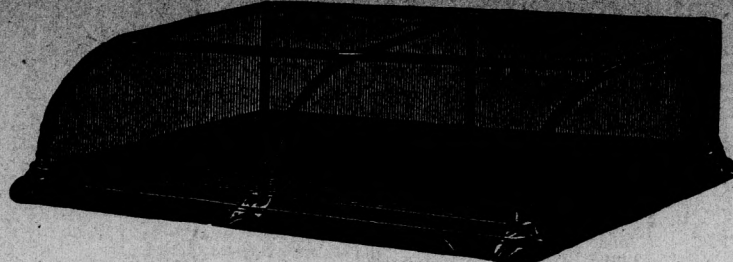
During the Spring of 1864 the trains between Chattanooga and Nashville were often derailed and plundered by guerrillas, and the practice became so frequent that, later

in the season, no train ever ran between the two points without a "howitzer car" and a heavy guard. Sometime in April, I had occasion to express a package of greenbacks, and the train that carried it was attacked and thrown from the track. The express company, in receipting for money, refused to take any risks of loss in cases of capture by the enemy, and excepting for the presence of an Indiana sutler, myself and hundreds of other soldiers would have been irretrievably "out."

And had I time and space I would like to relate, in the interest of the unappreciated army trader, how one helped to save a provision train that eventually saved a beleaguered force from semi-starvation, and how another kept an important depot of supplies from falling into the enemy's hands.

I have always regretted that Gen. Sherman and myself differed so materially on the subjects of the war correspondent and the army sutler.

DO YOU WANT A



If so, send for Catalogue and Price-List to HEYMAN & CO., 63 and 65 Canal St., Grand Rapids.

MICHIGAN CIGAR CO.,

MANUFACTURERS OF THE JUSTLY CELEBRATED

"M. C. C.,"

The Most Popular 10c cigar, and

"YUM YUM,"

The Best Selling 5c Cigar in the Market. Send for trial order.

BIG RAPIDS, - MICH.

HESTER & FOX,

Manufacturers' Agents for

SAW AND CRIST MILL MACHINERY,



And Dodge's Patent Wood Split Pulley. Large stock kept on hand. Send for Sample Pulley and become convinced of their superiority. Write for Prices. 44, 46 and 48 So. Division St., GRAND RAPIDS, MICH.

GEO. E. HOWES. S. A. HOWES. C. N. RAFF.

GEO. E. HOWES & CO.,

JOBBERS IN

Apples, Potatoes AND Onions.

SPECIALTIES:

Oranges, Lemons, Bananas.

3 Ionia St., GRAND RAPIDS, MICH.

DETROIT SOAP CO.,

DETROIT. - - MICH.

Manufacturers of the following well-known brands of

SOAPS!

QUEEN ANNE, TRUE BLUE, MONDAY, AND OTHERS. MOTTLED GERMAN, SUPERIOR, PHENIX, FOR QUOTATIONS ADDRESS MICHIGAN, CZAR, WABASH, ROYAL BAR, MASCOTTE, CAMEO.

W. G. HAWKINS, Salesman for Western Michigan, Lock Box 173. - GRAND RAPIDS.



Crown Prince!

THE FAVORITE BRAND With Grocers.

Orders from Retail Trade Solicited.

Newaygo Roller Mills NEWAYGO, MICH.

WALL PAPER & WINDOW SHADES

House and Store Shades Made to Order.

NELSON BROS. & CO.,

68 Monroe Street, - Grand Rapids.

RINDGE, BERTSCH & CO.,

MANUFACTURERS AND WHOLESALE DEALERS IN

BOOTS AND SHOES.

AGENTS FOR THE

BOSTON RUBBER SHOE CO.

14 and 16 Pearl Street, - Grand Rapids, Mich.

W. STEELE PACKING & PROVISION CO.,

Grand Rapids, Mich.

WHOLESALE DEALERS IN

Fresh and Salt Beef, Fresh and Salt Pork, Pork Loins, Dry Salt Pork, Hams, Shoulders, Bacon, Boneless Ham, Sausage of all Kinds, Dried Beef for Slicing.

LARD, Strictly Pure and Warranted, in tierces, barrels, one-half barrels, 50 pound cans, 20 pound cans, 3, 5 and 10 pound pails.

Pickled Pigs' Feet, Tripe, Etc.

Our prices for first-class goods are very low and all goods are warranted first-class in every instance.

When in Grand Rapids give us a call and look over our establishment.

Write us for prices.

SPRING & COMPANY,

JOBBERS IN

DRY GOODS,

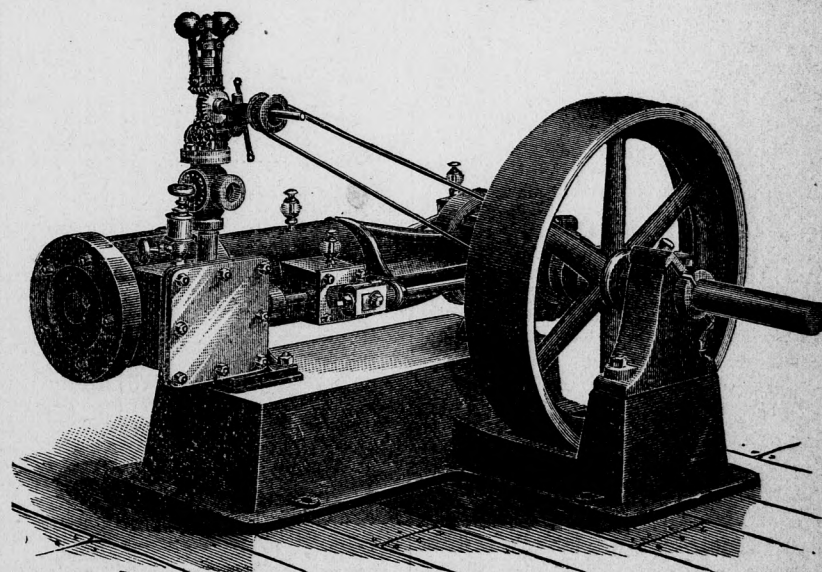
Hosiery, Carpets, Etc.

6 and 8 Monroe St., Grand Rapids.

W. C. DENISON,

GENERAL DEALER IN

Stationary and Portable Engines and Boilers,



Vertical, Horizontal, Hoisting and Marine Engines. Steam Pumps, Blowers and Exhaust Fans. SAW MILLS, any Size or Capacity Wanted.

Estimates Given on Complete Outfits.

88, 90 and 92 SOUTH DIVISION ST., - GRAND RAPIDS, MICH.

AMOS S. MUSSELMAN & CO.,

Wholesale Grocers,

21 & 23 SOUTH IONIA ST., - GRAND RAPIDS, MICH.

GURTISS, DUNTON & ANDREWS

ROOFERS

Good Work, Guaranteed for Five Years, at Fair Prices.

Grand Rapids, - - Mich.



RETAIL GROCERS

Who wish to serve their Customers with GOOD COFFEE would do well to avoid Brands that require the support of Gift Schemes, Prize Promises or Lottery Inducements.

—SELL—

DILWORTH'S COFFEE,

Which Holds Trade on Account of Superior Merit Alone.

Unequaled Quality. Improved Roasting Process. Patent Preservative Packages.

For Sale by all Jobbers at Grand Rapids, Detroit, Saginaw, East Saginaw and Bay City.

DILWORTH BROTHERS, Proprietors, - PITTSBURGH, Penn.

MOSELEY BROS.,

WHOLESALE

Fruits, Seeds, Oysters & Produce,

ALL KINDS OF FIELD SEEDS A SPECIALTY.

If you are in Market to Buy or Sell Clover Seed, Beans or Potatoes, will be pleased to hear from you.

26 28, 30 & 32 Ottawa Street, GRAND RAPIDS.

WM. SEARS & CO.

Cracker Manufacturers,

Agents for

AMBOY CHEESE.

37, 39 & 41 Kent Street, Grand Rapids, Michigan.

C. C. BUNTING.

C. L. DAVIS.

BUNTING & DAVIS,

Commission Merchants.

Specialties: Apples and Potatoes in Car Lots.

20 and 22 OTTAWA ST., GRAND RAPIDS, MICH.

Groceries.

Nutmegs and Mace. Nutmegs grow on small trees resembling...

The nutmeg is propagated from seeds (nutmeg), and these vary in size and shape...

Nutmegs have been punctured and boiled in order to extract their essential oil...

The practice of liming nutmegs has been sadly abused. It is used principally for making slightly and marketable those nutmegs...

Nutmegs imported to this country are generally lined and packed in cases of glass and half piculs...

It has become a custom among dealers to mark their goods at some odd prices...

WHOLESALE PRICE CURRENT.

The quotations given below are such as are ordinarily offered cash buyers, who pay promptly and buy full packages.

Table with multiple columns listing various goods like Flour, Sugar, Coffee, Tea, and their respective prices.

PROVISIONS.

The Grand Rapids Packing & Provision Co. quote as follows:

Table listing various provisions like Meat, Fish, and their prices.



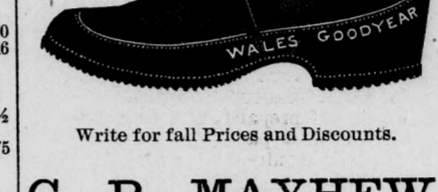
EATON & LYON, Importers, Jobbers and Retailers of

Books, Stationery & Sundries, 20 and 22 Monroe St., Grand Rapids, Mich.

Wales - Goodyear Connecticut Rubbers.

Improved Mechanical Bakery. We have just put in a new and complete set of machinery...

G. R. MAYHEW, 86 Monroe Street, GRAND RAPIDS.



Write for full Prices and Discounts.

GRAND RAPIDS.

JACKSON CRACKER CO., MICH. WANTED. Butter, Eggs, Wool, Potatoes, Beans, Dried Fruit, Apples and all kinds of Produce.

Earl Bros., Commission Merchants, 157 South Water St., CHICAGO.

EDWIN FALLAS, PROPRIETOR OF VALLEY CITY COLD STORAGE, JOBBER OF Bananas, Lemons, Apples, Butter, Eggs and Egg Crates.

POTATOES. We give prompt personal attention to the sale of POTATOES, APPLES, BEANS and ONIONS in car lots.

Wm. H. Thompson & Co., COMMISSION MERCHANTS, 166 South Water St., CHICAGO.

MAGIC COFFEE ROASTER. The most practical hand roaster in the world.

FOURTH NATIONAL BANK, Grand Rapids, Mich.

Robt. S. West, 150 Long St., Cleveland, Ohio.

VALLEY CITY BAKING POWDER. FULL WEIGHT AND STRENGTH.

VALLEY CITY SHOW CASE FACTORY. Prescription Cases, My Prices are Lower than any of My Competitors.

SOAPS!

BUCKWHEAT BEST FAMILY, HEADLIGHT and LITTLE DAISY

I have a Choice Lot of Buckwheat for Seeding purposes, of the SILVER HULL and GRAY varieties...

Grand Rapids Soap Co. And personal property to be actually given away to purchasers of the celebrated 'Golden-Rod,' 'Presto' and 'Empress' Cigars in 1888.

W. Y. LAMOREAUX, 71 Canal St., Grand Rapids.

Improved Mechanical Bakery. We have just put in a new and complete set of machinery...

A. EATON & CO., (Successors to Eaton & Christenson) 77 Canal Street, Grand Rapids.

SOMETHING NEW! We have just received a large shipment and wish to call your attention to our CELEBRATED CALIFORNIA ORANGE WINE.

Earl Bros., Commission Merchants, 157 South Water St., CHICAGO.

Wanted. Butter, Eggs, Wool, Potatoes, Beans, Dried Fruit, Apples and all kinds of Produce.

Edwin Fallas, Proprietor of Valley City Cold Storage, Jobber of Bananas, Lemons, Apples, Butter, Eggs and Egg Crates.

Potatoes. We give prompt personal attention to the sale of Potatoes, Apples, Beans and Onions in car lots.

Wm. H. Thompson & Co., Commission Merchants, 166 South Water St., Chicago.

Magic Coffee Roaster. The most practical hand roaster in the world.

Fourth National Bank, Grand Rapids, Mich.

Robt. S. West, 150 Long St., Cleveland, Ohio.

Valley City Baking Powder. Full weight and strength.

Valley City Show Case Factory. Prescription cases, my prices are lower than any of my competitors.

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Drugs & Medicines

State Board of Pharmacy. Michigan State Pharmaceutical Ass'n. Grand Rapids Pharmaceutical Society. Detroit Pharmaceutical Society.

Michigan State Pharmaceutical Ass'n. Grand Rapids Pharmaceutical Society. Detroit Pharmaceutical Society. Kalamazoo Pharmaceutical Association.

Examination Questions of Illinois Board of Pharmacy.

1. Describe the management of the process of percolation and evaporation. Say what degrees of fineness are necessary for the substances to be acted up.

Minor Drug Notes.

A Georgia farmer made \$100 off an acre planted in water melons, and a neighboring doctor made \$200 off the same acre.

HAZELTINE & PERKINS DRUG CO.,

Importers and Jobbers of DRUGS, CHEMICALS, AND DRUGGISTS' SUNDRIES.

DEALERS IN PATENT MEDICINES, PAINTS, OILS, VARNISHES.

WEATHERLY'S MICHIGAN CATARRH REMEDY.

Whiskies, Brandies, Gins, Wines, Rums, SOUR MASH WHISKEY.

Druggists' Favorite Rye Whisky.

Hazeltine & Perkins Drug Co., GRAND RAPIDS, MICH.

RECOMMENDED BY EMINENT PHYSICIANS. The Best Tonic. A CONCENTRATED LIQUID EXTRACT OF MALT & HOPS FOR SALE BY ALL DRUGGISTS.

78 Congress St., West, Detroit, Mich., April 9, 1888. Specialty Dept. Ph. Best Brewing Co.

Midville, Geo., Feb. 24, 1888. Specialty Dept. Ph. Best Brewing Co.

Yardley, Pa., March 18, 1888. Ph. Best Brewing Co.

Blackwell's Island, Feb. 10, 1888. Ph. Best Brewing Co.

For Sale By

HAZELTINE & PERKINS DRUG CO., Grand Rapids, Mich.



HAZELTINE & PERKINS DRUG CO., GRAND RAPIDS, MICH.



ACME PREPARED PAINTS. Which for Durability, Elasticity, Beauty and Economy are Absolutely Unsurpassed.

Troy, New York, January 24, 1888. Specialty Dept. Ph. Best Brewing Co.

Philadelphia, Feb. 4, 1888. Specialty Dept. Ph. Best Brewing Co.

New Orleans, La., April 6, 1888. Specialty Dept. Ph. Best Brewing Co.

Blackwell's Island, Feb. 10, 1888. Specialty Dept. Ph. Best Brewing Co.

For Sale By

HAZELTINE & PERKINS DRUG CO., Grand Rapids, Mich.

VIC'S BED-BUG KILLER. No Color, No Smell and No Damage to Bed Clothes or Furniture.

ROUSSIN & CO., Ludington, Mich.

PIONEER PREPARED PAINTS. Write for Sample Cards and Prices.

STEAM LAUNDRY, 43 and 45 Allen Street, STANLEY N. ALLEN, Proprietor.

WHOLESALE PRICE CURRENT.

Table with columns for various medicinal items and their prices. Includes sections for ACIDUM, AMMONIA, ANILINE, BALSAMUM, CORTEX, FERRUM, FLORES, GUMMI, HERBA, LIGNA, MACHINA, MAGNESIA, OLEUM, PAPER, POTASSIUM, and SODIUM.

Examination Questions of Illinois Board of Pharmacy.

1. Describe the management of the process of percolation and evaporation. Say what degrees of fineness are necessary for the substances to be acted up.

Minor Drug Notes.

A Georgia farmer made \$100 off an acre planted in water melons, and a neighboring doctor made \$200 off the same acre.

DEALERS IN PATENT MEDICINES, PAINTS, OILS, VARNISHES.

WEATHERLY'S MICHIGAN CATARRH REMEDY.

Whiskies, Brandies, Gins, Wines, Rums, SOUR MASH WHISKEY.

Druggists' Favorite Rye Whisky.

Hazeltine & Perkins Drug Co., GRAND RAPIDS, MICH.



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The Michigan Tradesman.

Delinquent Lists Sustained.

From the New Jersey Grocer.
 decision was rendered by Judge Douglas, of Jersey City, a few days since, which effectually settles the question as to whether members of a protective association have or have not the right to circulate and publish for the use of members only, the names of delinquent debtors. The decision will be meted with a great deal of satisfaction by the members of the State Association of New Jersey, as a division of opinion has existed as to the legality of the delinquent lists, and some members have hesitated to make use of them, fearing that by so doing they would violate the law, and thus leave themselves open to prosecution.

The case referred to was that of a saloon keeper of Jersey City, who sued the Morton Brewing Co. for \$2,000 damages to his business, resulting from having his name published as a delinquent debtor in the delinquent lists of the Brewers' Mutual Protective Association. This Association organized on a plan similar to the Retail Merchants' Association, and its by-laws contain a clause which prevents any member of the Association giving credit to anyone who has been reported as a delinquent, the consequence of which was that the saloon-keeper was unable to get credit, hence his suit.

The issue turned upon the question as to whether such communications among members were privileged, and whether or not mutual protective associations are legal organizations. Judge Douglass decided these points in the affirmative, which decision, it is understood, will not be appealed from, all precedents sustaining his ruling.

There were other cases pending of a similar nature, but they will not now be brought to trial, as it is regarded as useless in the face of the decision rendered.

A Drummer's Story.

Among half a dozen commercial drummers who occupied seats in a smoker recently, relating their accustomed yarns for their own edification, was one who had made himself conspicuous by his silence. He sat in a thoughtful mood with his smoking cap drawn down over his eyes and with a large sample case in front of him; he did not look like a deceiver.

The conversation had turned on their hair-breadth escapes from railway accidents and while each went the previous one a little better, this modest one did not wonder at any of the stories or essay to question them. But his turn came and he had his revenge.

"Speaking of hard riding," said he, as a hardware drummer had finished a blood-curdling recital of a lightning ride on the Michigan Central, "the fastest traveling I ever did was on a stub road down in the edge of Indiana. We had just rounded a curve when the conductor entered the car hurriedly and cried: 'Shut your eyes and hang on to the seats.' We all did as we were bid. A moment later and we were experiencing an awful sensation. The car seemed to shudder, the windows to crack and then all was over. A moment afterward the conductor entered and gave the order: 'Open your eyes and let go the seats.' 'Everything looked natural, but the queer proceeding had aroused my curiosity, and I was led to ask the conductor what had taken place.

"Not much" said he. "This is a single track road and we just jumped a freight."

As Viewed at New York.

From the Produce Exchange Bulletin.
 Grand Rapids has awakened to the iniquities of the farmers and has passed a local ordinance to regulate the sale of milk, bob veal, rotten butter, etc. Strict rules are prescribed by which it is intended to prevent the usually dirty practices of the milk vendors and producers. The regulations against milk from diseased or freshly calved cows or from filthy receptacles or surroundings or that has been contaminated through proximity to infectious diseases or places are all very strict. This is all in line with a very necessary reform as to dairy produce, and if the officials of Grand Rapids do their full duty much bad milk and butter will be prevented from being a menace to the public health of that city.

Why the Impostor Succeeds.

"It is a curious thing in public life," said Wiggins, as he laid his newspaper on the table, "that a windy, loud-mouthed impostor often succeeds, while men of great merit are passed over."

"Not at all," replied Bobley, "it's the most natural thing in the world to put the blower before the grate."

Worse than Tight Shoes.

On a street car—Griggs—What on earth is the matter with the lady over there? Has she the St. Vitus dance?
 Briggs—Oh, no; she's trying to put on a pair of new gloves.

The United States is the largest consuming country of raisins in the world, and reliable authorities estimate the consumption at about 2,050,000 boxes of twenty-two pounds each, which, at an average of \$2 per annum for one article in dried fruit. The amount referred to represents, say, 1,000,000 boxes of Valencia, 750,000 boxes California, 200,000 boxes Malaga and 100,000 boxes of Smyrna. The crop of the world for the present season is estimated in round numbers at 6,350,000 boxes, about as follows: Valencia, 3,000,000 boxes; Malaga, 600,000 boxes; California, 750,000 boxes, and Smyrna, 2,000,000 boxes. The shipments of Valencia raisins to the United States to date are 500,000 boxes, 300,000 of which are now afloat.

A Cadillac butcher has just worked off a joke on the municipality. One of his oxen died a natural death awhile back, and the Board of Health, finding the body on a heap of garbage, warned him that he must bury it according to law. He said he would. The next day the august Board again visited the garbage heap and found the body of the ox still exposed, although his front hoofs were covered with dirt; and it was fully twenty minutes before the doctors saw the carcass which the butcher had on them. The ordinance says that in cases of this kind the animal must be buried two feet under ground, and the butcher says he was careful not to cover more than two.

There is now a postoffice for every 1,000 men, women and children in the United States. It is the postoffice carrying the...

TIME TABLES.

Grand Rapids & Indiana.

All Trains daily except Sunday.

Trains	Arrives	Leaves
Traverse City & Mackinaw Ex.	9:05 a.m.	11:30 a.m.
Traverse City Ex.	7:30 p.m.	7:00 a.m.
From Cincinnati	3:40 p.m.	5:05 p.m.
St. Wayne and Mackinaw Ex.	11:25 a.m.	7:30 a.m.
Saginaw Express	10:30 p.m.	4:10 p.m.

Saginaw express runs through solid.
 7:00 a. m. train has chair car for Traverse City.
 11:30 a. m. train has chair car for Potoskey and Mackinaw City.
 5:05 p. m. train has sleeping cars for Potoskey and Mackinaw City.

GOING SOUTH.
 Cincinnati Express..... 7:15 a.m.
 Fort Wayne Express..... 10:30 a.m.
 Cincinnati Express..... 11:45 a.m.
 Traverse City and Mackinaw Ex. 11:30 p.m.

7:15 a.m. train has parlor chair car for Cincinnati.
 5:00 p.m. train has Woodruff sleeper for Cincinnati.
 8:00 p. m. train connects with M. C. R. R. at Kalamazoo for Battle Creek, Jackson, Detroit and Canadian points, arriving in Detroit at 10:45 p. m.

Muskegon, Grand Rapids & Indiana.
 Leave. Arrive.
 6:45 a.m. 10:10 a.m.
 11:00 a.m. 4:30 p.m.
 4:40 p.m. 8:50 p.m.
 Leaving time at Bridge street depot 7 minutes later.
 C. L. Lockwood, Gen'l Pass. Agent.

Michigan Central.
 Grand Rapids Division.
 Detroit Express..... 6:45 a.m.
 Day Express..... 1:10 p.m.
 Grand Rapids Express..... 10:45 p.m.
 Mixed..... 6:50 a.m.

*Pacific Express..... 6:00 a.m.
 Mail..... 9:45 a.m.
 Grand Rapids Express..... 10:15 p.m.
 Mixed..... 5:30 p.m.

*Daily. All other daily except Sunday. Sleeping cars run on Atlantic and Pacific Express trains to and from Detroit. Parlor cars run on Day Express and Grand Rapids Express to and from Detroit. Direct connections made at Detroit with all through trains East over M. C. R. R. (Canada Southern Div.).
 O. W. Douglas, Gen'l Pass. and Ticket Agt., Chicago.
 Chas. H. Root, Gen'l Agent, Cleveland, Ohio.

Lake Shore & Michigan Southern.
 Kalamazoo Division. Arrive.
 10 3 1
 p.m. p.m. a.m.
 1:30 3:30 7:40 Dp. Grand Rapids..... a.m. p.m.
 3:25 4:35 7:25 Allegan..... 8:28 4:35
 5:25 10:30 Ar. Kalamazoo..... 7:10 3:52
 6:25 11:25 White Pigeon..... 2:25

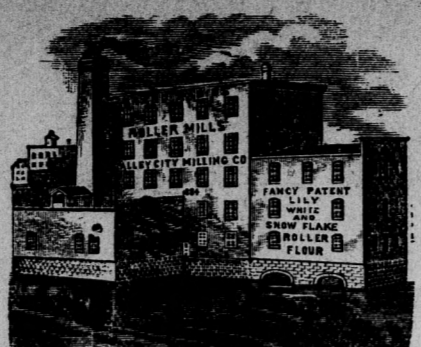
8:30 12:30 "Elkhart..... 4:45 1:00
 a.m. p.m.
 7:50 7:10 "Chicago..... 11:30 8:50
 p.m.
 10:25 5:05 "Toledo..... 11:25 10:00
 a.m.
 1:35 9:40 "Cleveland..... 7:15 5:45
 a.m. p.m.
 6:30 9:20 "Buffalo..... 1:00 p.m.
 Tickets for sale to all principal points in the U. S., Mexico and Canada at Union Ticket Office, Geo. W. Lankford, Agt., Depot Office, M. Booth, Agt., Grand Rapids, Mich.

A. J. Smith, Gen'l Trav. and Pass. Agt., Cleveland, Ohio.
 Detroit, Grand Haven & Milwaukee.
 GOING WEST. Arrives. Leaves.
 Morning Express..... 1:05 p.m. 1:10 p.m.
 Through Mail..... 5:05 p.m. 5:10 p.m.
 Grand Rapids Express..... 10:40 p.m. 10:45 p.m.
 Night Express..... 5:25 a.m. 5:30 a.m.
 Mixed..... 7:50 a.m. 7:55 a.m.

GOING EAST. Arrives. Leaves.
 Detroit Express..... 6:45 a.m. 6:50 a.m.
 Through Mail..... 10:30 a.m. 10:35 a.m.
 Evening Express..... 3:25 p.m. 3:30 p.m.
 Limited Express..... 6:25 p.m. 6:30 p.m.
 *Daily, Sundays excepted. *Daily.
 Detroit Express has parlor car to Detroit, making direct connections for all points East, arriving in New York 10:10 a. m. next day. Limited Express, East, has through sleeper Grand Rapids to Niagara Falls, connecting at Milwaukee Junction with through sleeper to Toronto.
 Through tickets and sleeping car berths secured at D., G. H. & M.'s offices, 23 Monroe St., and at the depot. Jas. Campbell, City Passenger Agent.

SEEDS We carry a full line of Seeds of every variety, both for field and garden. Parties in want should write to or see the
 Grand Rapids Seed Store, 71 CANAL Street.

VALLEY CITY MILLING CO.



OUR LEADING BRANDS:
 Roller Champion,
 Gilt Edge,
 Matchless,
 Lily White,
 Harvest Queen,
 Snow Flake,
 White Leaf,
 Reliance,
 Gold Medal,
 Graham.

OUR SPECIALTIES:
 Buckwheat Flour, Rye Flour, Granulated Meal, Bolted Meal, Coarse Meal, Bran, Ships, Middings, Screenings, Corn, Oats, Feed.
 Write for Prices.

Grand Rapids, Michigan.

CHAS. A. COYE

MANUFACTURER OF
 Horse and Wagon Covers,
 Awnings and Tents,
 Flags and Banners,
 Oiled Clothing,
 Feed Bags,
 Wide Ducks, etc.
 Telephone 106.
 73 CANAL ST., - GRAND RAPIDS.

C. JURGENS & BRO.
 ELECTROTYPERS
 STEREOTYPERS
 PHOTO & ZINC ENGRAVING
 LEADS, SINGS, BRASS RULE
 WOOD & METAL FURNITURE
 BOX WOOD
 MAPLE
 ERICST GRAND RAPIDS MICH.
 Sole agents for Chicago, Brass Rule Works for State of Michigan.

WHIPS
 ADDRESS
 GRAHAM ROYS, - Grand Rapids, Mich.

PUTNAM & BROOKS

FIREWORKS

Carry a full line of
 Have special programmes for public display. Send for price lists and get best discounts before buying. Carry nothing but best makes.

Grand Rapids, Mich.

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MANUFACTURER OF
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 Telephone 106.
 73 CANAL ST., - GRAND RAPIDS.

"NO MORE SCHEMES." Red Star Baking Powder

SOLD AT ACTUAL VALUE
 1/4 lb Cans 45 per dozen; - - - - - Retail 5 cents
 1/2 lb Cans 85 per dozen; - - - - - Retail 10 cents
 1 lb Cans 1.50 per dozen; - - - - - Retail 20 cents
 Sold only in cans.

QUALITY GUARANTEED.
 ARCTIC MANUFACTURING COMPANY,
 38 and 40 Louis Street,
 GRAND RAPIDS, - MICHIGAN.

Very Attractive. Full Weight. Full Strength. Order a Sample L.

P. STEKETEE & SONS,

JOBBERS IN
 DRY GOODS,
 AND NOTIONS,
 88 Monroe St.,
 AND 10, 12, 14, 16 AND 18 FOUNTAIN STREET,
 GRAND RAPIDS, MICH.
 Peerless Carpet Warps and Geese Feathers
 American and Stark A Bags } A Specialty.

SWIFT'S

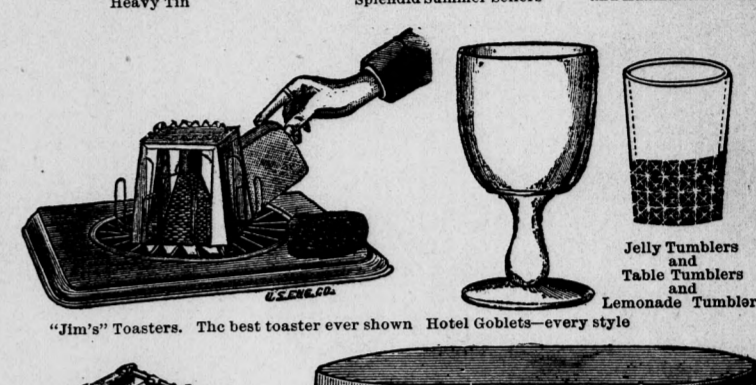
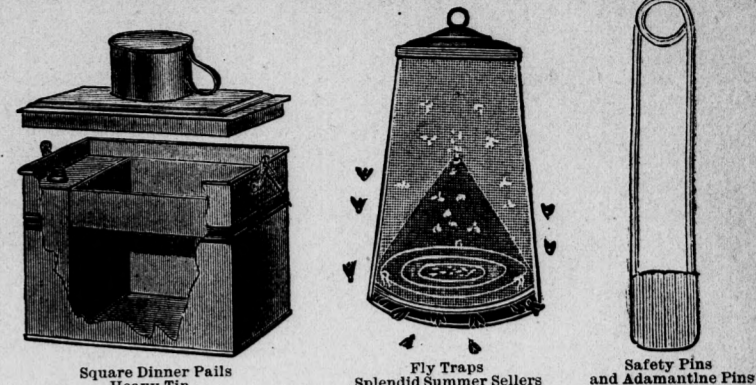
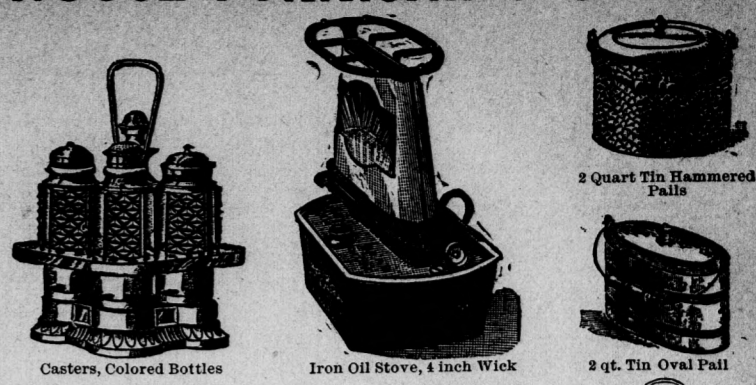
Choice Chicago Dressed Beef
 -AND-
 MUTTON

Can be found at all times in full supply and at popular prices at the branch houses in all the larger cities and is Retailled by all First-Class Butchers.

The trade of all marketmen and meat dealers is solicited. Our Wholesale Branch House, L. F. Swift & Co., located at Grand Rapids, always has on hand a full supply of our Beef, Mutton and Provisions, and the public may rest assured that in purchasing our meats from dealers they will always receive the best.

Swift and Company,
 Union Stock Yards, CHICAGO, ILL.

HOUSE FURNISHING GOODS



Baskets of our own importation—see catalogue
 "Francis" Fire Proof Earthen Tea Pot
 From our Illustrated Price List. Sent to Dealers only on application, Three Hundred Pages of Bargains.

H. LEONARD & SONS,

Grand Rapids, Mich.

HOT WEATHER

AT LAST.
 LARGE DEMAND FOR
 THIN GOODS

Of all kinds.
 I offer a good quality saleable pattern Seersucker Coats and Vests at from \$12.50 to \$13.50 per dozen, good sellers for general stores and pay a good profit. Send for sample half dozen.

I. C. LEVI,
 34, 36, 38, 40 and 42 Canal St.