

THE PEDDLER AGAIN.

It is pretty generally admitted that the present State law for the regulation of peddling is a good measure, so far as it goes, but the great difficulty seems to be that it does not go far enough.

It has occurred to THE TRADESMAN that the peddling law could be enforced more effectively if the matter were placed in the hands of the township instead of the State.

THE WHOLESALE GROCERS' CONVENTION.

The meeting of wholesale grocers at New York last week was somewhat of a disappointment, neither Chicago or St. Louis being represented at the convention.

SHUT OUT FROM THE MAILS.

In accordance with the law passed by Congress on June 18, Postmaster General Dickinson has issued an order, as follows:

WORTHY OF CONSIDERATION.

Among the subjects which will receive special attention at the hands of the Cheboygan convention are the following:

as "booming." It took it for granted that a great part of the overflow of the population of New York could be attracted by opening up new streets, constructing sewers, and lighting.

The Grand Rapids Board of Trade showed its hand to good purpose last week in securing a much needed concession from the Grand Rapids Indiana & Railway in the way of permitting holders of mileage to ride on freight trains north of Cadillac without purchasing special permit tickets.

Purely Personal.

A. A. Bleazby, the Kalkaska banker, was in town last week. Sidney Stark, the Allendale grocer, was in town last Wednesday.

AROUND THE STATE.

Lisbon—H. B. Irish is closing out his hardware business. Vassar—A. A. White has assigned his grocery stock to W. W. Hunt.

THE NEW COUPON.

We have received samples of the new "Tradesman Credit Coupon," recently introduced by E. A. Stowe & Bro., of Grand Rapids.

STRAY FACTS.

Ovid—The \$70,000 chattel mortgage on the Scofield Buggy Co. has been released.

AMONG THE TRADE.

GRAND RAPIDS GOSSIP.

Mrs. Perkins succeeds W. A. Richardson in the hardware business. Hester & Fox have sold the Antrim Iron Co., of Mancelona, a 25 horse-power boiler.

Paul W. Friederich succeeds Friederich & Ray in the musical merchandise business. C. E. Hull & Son occupy P. Stekete's old stand at 79 West Leonard street with a grocery stock.

Geo. Cook has engaged in the grocery business at Bravo. Arthur Meigs & Co. furnished the stock.

Jonker & Bruma is the style of a new drug firm at the corner of West Leonard street and Alpine avenue.

W. E. Woodard has engaged in the grocery business at Stetson. Bulkley, Lemon & Hoops furnished the stock.

The store in the Barnhart block formerly occupied by the Auburn Paper Co. has been leased by the D., L. & N. Railway for the use of the general offices.

Jas. Quinn, Jr. and W. W. Richardson have formed a copartnership under the style of Quinn & Richardson and engaged in the merchandise brokerage business at 101 Ottawa street.

Griswold Bros. have engaged in the grocery and boot and shoe business at Griswold. Rindge, Bertsch & Co. furnished the boots and shoes, and Ball, Barnhart & Putman the groceries.

Chas. J. Robinson has leased room and power on Erie street, and will engage in the manufacture of dowels and dowel pins about August 1. His factory will have a capacity of 100,000 dowel pins per day.

Geo. H. Cowan has formed a copartnership with Ewen McLennan and engaged in the manufacture of shingles near Marion under the style of Cowan & McLennan.

The firm has enough timber to keep the mill running two years and will probably buy addition timber.

It is reported that the D., L. & N. Railway has under consideration the extension of its Reed's Lake branch to Greenville, which will enable the road to get into the Saginaw Valley without recourse to the G. R. & L. track between here and Howard City.

When the railroads served notice on the jobbers a couple of months ago, that all earthenware must be crated or boxed, which involved an extra expense of about 50 cents per dozen pieces, a protest was promptly presented by the jobbers, but has not yet been acted upon.

East Saginaw—The Hoyt Dry Goods Co. has been incorporated with a capital stock of \$100,000. Geo. R. Hoyt is President, Alex. Hoyt, Secretary, and Isaac Bearinger, Treasurer.

Williamsburg—D. Vinton and Frank Vinton have secured a patent on an automatic lock switch for use on railways and disposed of a half interest in the same to Chicago parties for \$50,000.

Battle Creek—Wyman, Cowles & Woods, successors to Manchester & Wyman, were recently detected selling 2,000 pounds of coal for a ton. What's the matter with their coming to Grand Rapids?

Lansing—The Lansing Lumber Co. has been organized with a paid-in capital of \$100,000. The company has purchased the Lapham & Longstreet's planing mill here and Barnes & Dodge's shingle and lumber mills in Clare county, together with 15,000 acres of pine land. This will secure for Lansing the largest hard wood and pine yards possessed by any interior Michigan city.

Detroit—William D. Dakin, the Portland dry goods dealer, gave Root, Strong & Co. his notes for what he owed; they had the notes discounted; at the time of their failure they had his notes aggregating \$13,254.44; desirous of treating all holders fairly, he executed a chattel mortgage to Fred Warren, of Detroit, and then began to dispose of his stock and pay the note holders. He has realized \$5,500, and the remainder will not bring more than \$2,000. As the holders will settle for 75 per cent., which he can pay, he asks the circuit court to direct the assignee of Root, Strong & Co. to release him from all liability to them.

Detroit—Mary V. Bagg succeeds Bagg & McKeogh in the manufacture of confectionery.

Kalkaska—Haynes & Wadsworth succeed Haynes & Harrington in the grocery business.

Owosso—M. C. Dawes & Co. succeed M. C. Dawes in the wholesale tobacco and cigar business.

Kalamazoo—T. J. Sloan has opened a grocery and provision store at 125 Patterson street.

Baldwin—Geo. C. Townsend has sold his grocery stock to Lewis Cass Bradford, who will continue the business.

Sault Ste. Marie—Anthony & Ashmun have opened a boot and shoe store. Mr. Anthony was formerly engaged in business at Detroit.

Stignwood—E. Wilson has purchased the grocery stock of J. F. Gillmore and will carry on the business in connection with his drug trade.

Cadillac—Jacob Cummer, W. W. Cummer, W. M. Gow, Fred S. Kielsen and John C. McLaughlin have organized a stock company under the style of the Cadillac Veneer Box Co., to engage in the manufacture of the Linderman anglewood crate-frame packing box.

Decatur—J. P. Warner has established a measure factory.

Shelby—Alex. McLeod has purchased an interest in the grist mill business of J. H. Moore & Co. The new firm will change the mill to roller process.

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IMPORTANT! TO GROCERS.

WE ARE RECEIVING

2670 CHESTS NEW SEASON'S JAPAN TEAS CROP OF 1888.

OUR OWN B. L. & H. MARKS. C. R.

Comprising all Grades and Styles. We ask you to send for samples and be convinced of our ability to serve you. We claim to be

HEADQUARTERS FOR TEAS

And challenge any and all competition.

In buying we look more to the draw and fine cup qualities than style. Dealers wishing to match any grade can send us samples and we will inform them by return mail the price at which we will match same.

BULKLEY, LEMON & HOOPS, GRAND RAPIDS.

Battle Creek—Stamp & Son, grocers, have removed from Marshall street to 269 East Main street.

East Saugatuck—G. F. Gretzinger, the general dealer, died suddenly last Monday of heart disease.

Ishpeming—Salter & Wood have assigned their meat business to Chas. R. Ely. Assets and liabilities, about \$2,000.

Greenville—There are still several thousand bushels of potatoes in the hands of local dealers, of which the loss will be nearly total.

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Gripsack Brigade. W. N. Ford, general traveling agent for Jas. G. Butler & Co., of St. Louis, was in town over Sunday.

Cass Bradford has bought the grocery stock of Geo. C. Townsend, at Baldwin, and will continue the business.

W. F. Blake is a widower pro tem., his wife and daughter having gone to Maine to spend the summer with friends.

R. B. Orr now carries under his own vine and fig tree when at home, having purchased a desirable residence on East Fulton street.

Isn't it about time the Grand Rapids traveling men were deciding upon a time and place for holding the fourth annual picnic?

Last Saturday afternoon's game between the traveling men resulted in a score of 75 to 52. Seven and one-half innings were played.

T. J. Post, lately with I. M. Clark & Son, has engaged to travel for J. G. Butler & Co., of St. Louis, with headquarters at East Saginaw.

All of Putnam & Brooks' traveling salesmen are staying home this week, helping around the store and getting acquainted with their families.

Adolph G. Krause, of the leather firm of Hirth & Krause, is building a handsome residence at the corner of Crescent avenue and Prospect street.

L. M. Mills is billed for a Fourth or July oration at Blanchard. It is understood that he has specially engaged an eagle to squeal on that occasion.

"Charley" Wilson, receiving clerk for Olney, Shields & Co., will begin working the city trade of that house next week, confining his operations to the West Side.

Chas. E. Watson, who has been at the bedside of his mother most of the time since April 9, when she was stricken with paralysis, will resume his trips on the road next week.

Every time Max Mills goes to Shelby, the Herald of that place refers to him as the "gifted and beautiful Mills." The question is, how much does L. M. have to pay for such advertising?

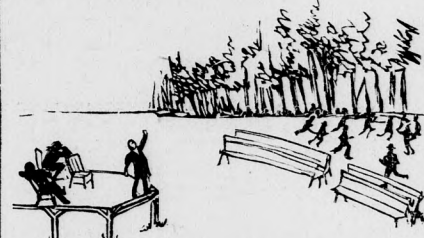
If the various traveling men's organizations will join with the Grand Rapids Board of Trade in the demand for 1,000-mile tickets over the G. R. & I. Railway for \$20, the concession can probably be obtained.

The Grand Rapids traveling men's nine continue to practice each Saturday, in hopes their Detroit brethren will soon name a day for them to go to the City of the Straits. Captain Hempstead, why this seeming delay?

Geo. J. Heinzelman, traveling representative for Rindge, Bertsch & Co., was married last Thursday to Miss Pauline Carstens. The happy couple are spending their wedding tour among the Northern Michigan resorts.

No one likes to get a drive on the traveling men better than George Dewey, the Shelby sugar shoveler. A combination has been formed among the boys to get even with their tormentor, and something heavy is likely to drop in the vicinity of Shelby in the near future.

Taken on the Spot. THE TRADESMAN sent a special artist to Blanchard to illustrate the effect of L. M. Mills' thrilling Fourth of July oration on assembled multitudes:



It was at first thought that the speech would result in a riot, but the people averted such a catastrophe by taking to the woods.

General Alger in a New Role.

The Diamond Match Company conceived the idea some years ago of gaining control of the whole match trade of the country. It succeeded. But, in order to do so, D. M. Richardson had to give notes to the amount of \$60,000. Indorsements were necessary and Mr. Richardson procured them from C. H. Buhl and Gen. R. A. Alger. He agreed with them then, that he would take one-half of the profits resulting from the arrangement and that Buhl and Alger would receive one-fourth each—not because they had invested a cent in the venture, but because they had risked their indorsements to make it a success. The scheme progressed. The intention was to create a monopoly in matches. In order to do this factories in which matches were made were bought up. Big money was paid for them. Richardson's factory here in Detroit was one of those purchased. After a time \$640,000 were appropriated for distribution among the purchased factories. Of this amount \$50,000 went to Richardson. Richardson claimed that that was a part of the "Tradesman"—60 pounds of bribe and 40 pounds of nonpareil. A good bargain will be given purchaser.

FOR SALE—AT A BARGAIN. A CLEAR STOCK OF hardware and mill supplies. Address Wayne Choate, Agent, East Saginaw.

FOR SALE—FIVE ACRES OF 7 1/2 ACRES, LOCATED in Spring Lake. Ten minutes walk from post-office. Pleasant place. Nice buildings. Will sell long time or exchange for stock of any kind (credit) at usual price. Place is valued at \$3,000, will take \$2,000 for it. Address S. A. Howard, North Muskegon, Mich. 236

FOR RENT OR SALE—ONE-HALF OR THE WHOLE of new brick mill, full roller process, 100-barrel capacity, in first-class location, on easy terms. Address W. F. Cowhain, Jackson, Mich. 237

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How to Fasten Porcelain Letters. Merchants who have difficulty in making porcelain letters stick to the plate glass will find the following receipt of service:

Starch, 60 parts; finely pulverized chalk, 100 parts. Mix with equal parts of water and alcohol, with the addition of 30 parts of Venice turpentine, taking care to agitate the mass with a stick, so as to insure its homogeneity.

Buy flour manufactured by the Crescent Milling Co. Every sack warranted. Voigt Milling Co.

FOR SALE, WANTED, ETC.

Advertisements will be inserted under this head for two cents a word the first insertion and one cent a word for each subsequent insertion. No advertisement taken for less than 25 cents. Advance payment.

FOR SALE.

FOR SALE—NEW DRUG STOCK AT SULLIVAN. Reason for selling, owner has too much other business. Address, for full particulars, J. B. Watson, Coopersville, Mich. 239

FOR SALE—DRUG STOCK AND FIXTURES AT A bargain, if sold soon. Good location in flourishing city in Southern Michigan. Just the place for young man with small capital. Good reasons for selling. Address No. 251, care Michigan Tradesman, 231

FOR SALE—BOOT AND SHOE STOCK IN BEST town in Michigan. Write for full particulars, Louis B. Vassar, East Saginaw, Mich. 240

FOR SALE—A GOOD-PAYING DRUG STOCK IN A growing town. Nearest drug store is six miles. Will invoice about \$200. Good chance for a man of push. Terms easy. Best of reasons for wishing to sell. Address "Pain Killer," care Michigan Tradesman, Grand Rapids. 241

FOR SALE—GENERAL STOCK, GOOD TRADE, LONG or short lease of store. A bargain for some one. Must sell. Want to go South. Address Box 13, Grandville, Mich. 242

FOR SALE—TWO NEW SHINGLE MACHINES WITH saws ready to be set up and run. In every respect. Also one Syrup Evaporator. W. E. Waterman, Thompson, Michigan, care Delta Lumber Company. 243

FOR SALE—NO. 4 REMINGTON TYPE-WRITER. Used only one week. Call on or address H. E. Fairchild, Grand Rapids. 244

FOR SALE—OF INTEREST TO FURNITURE, AGRICULTURAL IMPLEMENTS AND HARDWOOD MANUFACTURERS. I have a factory nicely located, in good repair, dry kiln, warehouses, yard room and ample power. I have no furniture factory in this vicinity and there are several hardwood sawmills. I will sell cheap and on easy terms. Will exchange for other desirable property. Will take a silent interest or, if desired, will attend to purchase of material and selling of goods. I am a non-resident of the city and the property must be disposed of. Address Box 44, Eaton Rapids, Mich. 245

FOR SALE OR TRADE—FIVE ACRES OF GOOD brick land, boiler and engine, tile and brick machine and all equipment necessary to make brick and tile. Address C. E. Conklin, care Delta Lumber Co., McNaughton, Coopersville, Mich. 246

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BALL, BARNHART & PUTMAN, Successors to Cody, Ball, Barnhart & Co.

Importers and Wholesale Grocers, PROVISION DEPARTMENT A SPECIALTY. BUTTERINE ALWAYS IN STOCK.

The Michigan Tradesman.

The Patent Medicine Situation.

From the Druggist.
The great increase in variety of "patent medicines," as they are commonly called, is a subject that deserves our serious consideration. It has been discussed and commented upon by members of the trade and by professional men, yet the solution of the question still seems as far off as ever.

Looking at the question from an economic stand-point, it is like most questions in that complicated science. It presents as many redeeming features as objectionable ones are displayed. What the community at large loses in the investment of money for the goods consumed is disseminated among the printers and other agencies of industry. Considered in a sanitary sense the matter is much more serious. Even admitting that a great deal of good is done by curing and relieving many ills to which flesh is heir, yet there is undoubtedly irredeemable damage done to many who swallow these nostrums. It is doubtless true that most of the compounders of this class of goods endeavor to prepare remedies that will benefit those who take them; yet a great many manufacturers are entirely incompetent judges, and quite a large number have such a greed for making money that everything else is of secondary or little importance. We know of a large number of remedies that have been analyzed in America and in Europe and their sale prohibited in the latter country because they contain injurious ingredients. Quite lately one prominent article has been exposed in this country which demonstrates that some manufacturers are worse than unscrupulous.

But there is another feature of the subject that concerns us as dealers, whether wholesale or retail, and that is the great risks that must be taken in purchasing this class of goods. Take the retail druggist, and he is called upon by Mrs. A., who has seen an advertisement in an almanac or on a fence post for a remedy that the dealer does not keep in stock. Next day, Mrs. B. comes in, who has seen a similar advertisement; hence the dealer thinks he had better send for one-half dozen. He orders one-half dozen and succeeds in selling four bottles, but two remain on hand. The same experience is had with a dozen other articles, and the result is they remain on his shelves. But if such is the experience of the retailer, how much worse must it be with the jobber? When an enterprising patent medicine man enters upon his field of operation, he goes to the jobber and demonstrates what an immense demand there will be created for his goods. He even has secured from a number of retail dealers orders for his panacea. The jobber, anxious to please the retailers, who are his customers, is thus induced to buy a large stock. A demand is actually created, and the second or third lot is purchased. Now, the proprietor makes known that at an early date the price will be raised, and the jobber is tempted to buy an extra quantity. But now a calamity overcomes the manufacturer or his scheme has assumed a point where he can get away with the plunder, and the jobber is left to hold the bag.

The above is only one of the many pictures, and hence it is evident that the so-called patent medicine business has reached a point where it is almost unbearable. Hundreds of thousands of dollars are required by the jobber to carry an assortment of this class of goods. The small profits and the risky nature are such that it can hardly be endured. It is an injury to the consumer, to the retail and wholesale druggist and hence to the community in general. Who can suggest a solution to this dilemma?

Making Saratoga Chips.

Saratoga chips, as all know who have ever seen or tasted the article, are made from potatoes. The process of manufacture is a very simple one. The only machinery used, if such simple tools can be called machinery, consists of a parer and a slicer. The former is composed of a round piece of tin, one end of which serves as a handle, while the other contains a knife so set that it will cut only a thin paring. The latter consists of a knife, set in a wheel-shaped contrivance, which, on being turned by a crank, cuts the potato into slices of the requisite thickness. Only the best of potatoes can be used, and even then there is great waste, as all "specks" and other imperfections must be carefully cut out. After the potatoes are sliced they are placed in water and allowed to remain several hours, being stirred occasionally. This is for the purpose of removing the starch, which, if allowed to remain, would cause the chips to become sour. The slices are then ready for boiling. A large kettle, set in a brick arch, in which a natural gas fire is burning, is kept nearly full of hot lard. Enough of the slices are placed in the kettle to cover the surface, when they are boiled until they become crisp and brown. They are then ladled out, sprinkled with salt, and placed in a sieve to dry. After cooling the chips are ready for packing. They are put up in stout paper boxes, one-half pound in each box, and retailed for 15 cents per package.

The Story of Coffee.

The virtues of the fragrant berry were first recognized by the Arabians, and through them made known to all the inhabitants of the Moslem dominions. In their Mediterranean conquests the Turks and Saracens, in all probability, introduced the practice of coffee drinking into Christian lands. The first mention of the use of the berry in Europe is observed in the pages of a German writer of the year 1573, who ascribes to it innumerable virtues, more or less marvelous in their nature. In those early days coffee was extremely expensive, costing over \$25 a pound, and was chiefly imported from Arabia. It is now grown in many parts of Central and South America, in Java, in India, and in many islands in the South Sea. In Brazil alone about 4,500,000 quintals are grown annually. The largest grained coffee is found in Surinam, and the smallest in Mocha, Arabia.

The Last Salesman Ahead.

"The rudeness of some merchants is proverbial," said a salesman on his return trip from another part of the State. "I was ordered out of a merchant's store who had taken up four hours of my time, and caused me to miss the only train that day, and bought nothing of me because I said he reminded me very strongly of a man who had the reputation of being a porker, and were I to meet him with a drove of the latter I would take him for the leader. As I stepped down and out my old friend Jenks entered and I gave him the tip. He said to the merchant: 'I would have called earlier but I saw that beastly Jones in your place and would not enter while he was there.' This pleased the merchant, and Jenks sold a large bill."

ALFRED J. BROWN,

FOREIGN, TROPICAL AND CALIFORNIA

FRUITS.



Bananas, Our Specialty.

16 and 18 No. Division St.

GRAND RAPIDS, MICH.

ESTABLISHED 1866.
BARNEY BROS.,

159 So. Water Street, Chicago.



We do a General Commission Business and offer as inducements twenty years' experience and clear record. The best equipped and largest salesroom in the business in this city. Ample storage facilities—full 20,000 feet of floor space in the center of the best market in the West. Ample capital and first-class references on file with THE TRADESMAN. Write us if you wish information, whether to buy or sell. It will cost you nothing.

BARNETT BROS.

WHOLESALE AND RETAIL
COAL and WOOD.

E. A. HAMILTON, Agt.,
101 Ottawa St., Ledyard Block.
Telephone 909-1 R.

MOSELEY BROS.,

WHOLESALE

Fruits, Seeds, Oysters & Produce,

ALL KINDS OF FIELD SEEDS A SPECIALTY.

If you are in Market to Buy or Sell Clover Seed, Beans or Potatoes, will be pleased to hear from you.

26 28, 30 & 32 Ottawa Street, GRAND RAPIDS.

Lorillard's New "Smoking or Chewing"

YELLOW JACKET LONG CUT.

Packed in 3 oz., 8 oz. or 16 oz. Handsomely Decorated Papers.

To be had of all Jobbers at the very low price of

20 CENTS per POUND.

IT IS THE

Mildest, Smoothest Smoke Ever Offered for Less than 30 Cents per Pound.

THOMPSON & MACLAY,

IMPORTERS AND JOBBERS OF

Notions, Hosiery, Underwear, Furnishing Goods, Etc.,

19 South Ionia Street, GRAND RAPIDS.

No Goods Sold at Retail. Telephone 679.

REEDER, PALMER & CO.,

Wholesale Boots and Shoes.

STATE AGENTS FOR LYCOMING RUBBER CO.,

24 Pearl St., Grand Rapids, Mich., TELEPHONE NO. 998.

PERKINS & HESS

DEALERS IN

Hides, Furs, Wool & Tallow,

NOS. 123 and 124 LOUIS STREET, GRAND RAPIDS, MICHIGAN.
WE CARRY A STOCK OF CAME TALLOW FOR MILL USE.

F. J. DEYENTHALER

WHOLESALE

Salt Lake Fish

AND OYSTERS.

Packing and Warehouse,

37 North Division Street.

Office, 117 Monroe St.,

GRAND RAPIDS, MICH.

SEND FOR PRICE LIST.

BAUM'S
CastorinE
AXLE
OIL

THE ACKNOWLEDGED KING OF AXLE LUBRICANTS. Neither Gums nor Chills, never runs off the axle and outwears any other known oil or grease.

PRICES TO THE TRADE.
Ponies, per gross, \$10. Packed in 3 doz. cases. Retail at 10 cts. each.
Pints, per doz., \$2.25. Packed in 1 doz. cases. Retail at 30 cts. each.
Quarts, per doz., \$4. Packed in 1 doz. cases. Retail at 50 cts. each.
Gallons, each, \$1.20. Packed 6 cans in case. Retail at \$1.50 each.

Each case contains a liberal assortment of advertising matter, lithographs, show-cards, etc.

THE TRADE SUPPLIED BY
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One Block from Union Depot on Oakes Street.

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Tobacco and Cigars.

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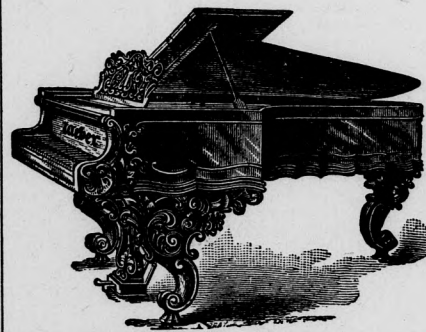
Full and Complete Line of FIXTURES and STORE FURNITURE.

Largest STOCK and greatest VARIETY of any House in City.

LOOK UP OUR RECORD.

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Grand, Square and Upright Pianos.



The Weber Piano is recognized beyond controversy as the Standard for excellence in every particular. It is renowned for its sympathetic, pure and rich tone combined with greatest power. The most eminent artists and musicians, as well as the musical public and the press, unite in the verdict that

The Weber Stands Unrivaled.

Sheet music and musical merchandise. Everything in the musical line.

Weber Pianos, Fischer Pianos,
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(Successor to Friedrich Bros.)

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MOCHA, JAVA
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COFFEE
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LEBAN CITY-20. TOLEDO-OHIO.

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MERCHANTS!

Increase Your SALES AND PROFITS BY HANDLING LION COFFEE.

IT GIVES ABSOLUTE SATISFACTION

To Consumers, and is, Consequently, a Quick and Easy Seller.

Lion Coffee has more actual Merit than any Roasted Coffee sold at the price either in Packages or in Bulk and storekeepers all over the State of Michigan and elsewhere who are not already handling Lion are urged to give it a trial. We cheerfully answer all communications regarding prices, etc. Convenient shipping depots established at all prominent cities, securing quick delivery. For sale by all the wholesale trade everywhere. Manufactured by the Woolson Spice Co., Toledo, Ohio.

L. WINTERNITZ, Resident Agent, Grand Rapids, Mich.

The Standard of Excellence
KINGSFORD'S

Oswego

PURE AND

"Silver

"Pure"



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Kingsford's Oswego CORN STARCH for Puddings, Custards, Blanc-Mange, etc.

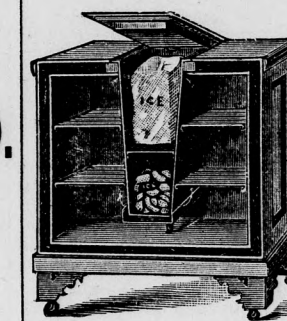
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WILL PLEASE YOU EVERY TIME!

ALWAYS ASK YOUR GROCER FOR THESE GOODS.

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Headquarters

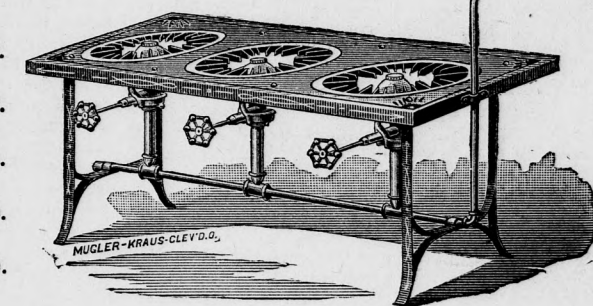
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SUMMER

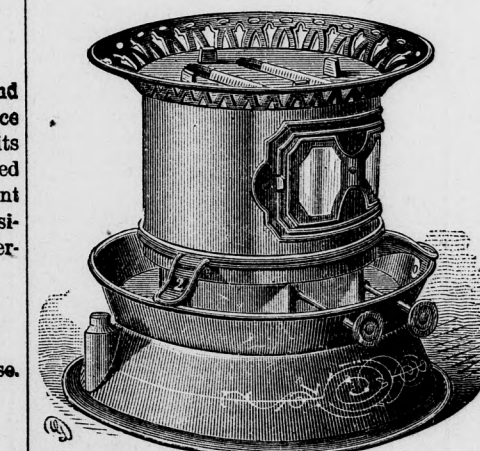
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Exclusive Agents for

The Labrador Refrigerator.
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Crown Jewel Gasoline Stove.
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Send for our Special Catalogue.



Foster, Stevens & Co.,

10 & 12 Monroe St., 33, 35, 37, 39 & 41 Louis St.,

GRAND RAPIDS, MICH.

The Michigan Tradesman.

WEDNESDAY, JULY 4, 1888.

LEISURE HOUR JOTTINGS.

BY A COUNTRY MERCHANT.

Written for THE TRADESMAN.

Great national conventions, in the great cities, sink into comparative insignificance when placed in contrast with the celebration of the glorious Fourth of July in a country town. The influx of ten or twelve thousand strangers among a half million people is scarcely noticeable, except in the vicinity of the meeting and among the hotels and lodging houses, but when two or three thousand men, women and children invade a town containing about the same number of inhabitants the place becomes filled from center to circumference with a mass of struggling humanity; every business place is transformed into a haven of rest, a lunch room and an infants' asylum; the air reverberates with the loud-voiced seductions of the peddler and fakir; every little ripple of excitement calls a surging and curious crowd from every point of the compass; the band men blow themselves almost into an apoplexy; the air is laden with the smell of gunpowder, and the incessant fusillade is almost deafening and entirely headache producing; an occasional runaway or dog fight adds variety to the occasion, and nearly every noise imaginable adds to the pandemonium which is supposed to be proper and requisite for the worship of the Goddess of Liberty.

And you and I are mentally anathematizing the parties whose efforts have brought about this riot and confusion. Our trade is of that nature that it is not perceptibly inflated by the presence of pleasure-seeking crowds, and we reflect that our little extra profits will be more than dissipated by the amount which we reluctantly subscribed for the occasion. We vote the whole thing a bore and a nuisance, and promise ourselves that on any similar occasion in the future we will lock up and visit some community where the day is not given up to universal idiocy.

And why has a genuine "gunpowder day" become so distasteful to you and me? Why does the sulphurous incense to the goddess, that once delighted our nostrils, now sicken and disgust us? Why do we refuse to go and hear Prof. Flunker paralyze King George by thundering the Declaration of Independence at him, or see Congressman Boodle in his great act of flying the American Eagle and twisting the tail of the British Lion? Has our patriotism evaporated? Do we overlook the fact that the document which enables Flunker to exhibit his oratorical ability made us American sovereigns? Are we oblivious to the other fact, that will be so neatly put by Boodle, that now all of our people are created free as well as equal? No! We have lots of latent patriotism in our anatomies; our memories on the historic events of our country are fairly active, and we have a reasonable amount of pride in our republican royalty; but, sadly he it said, we have passed the age when patriotism bubbles and when noise and confusion and patriotic platitudes have their fascinations. We are approaching old-foginess—the old-foginess that looks with intolerance on gush, effusion and sentimentalism.

But, on occasions like this, wouldn't it be more sensible for you and me to, temporarily at least, put aside our cynicism and intolerance? Instead of looking at the efforts of Young America to give the sky a lurid aspect, with disfavor and irritation, wouldn't it be well to call to mind that we were once Young Americas ourselves; that we have seen the time when the months between the winter holidays and the Fourth of July seemed almost unending; when our sole financial trouble was the accumulation of a sufficient amount to give us personal respectability among the burners of gunpowder; when, contrary to our usual habits, we arose at an absurdly early hour in the morning, and retired only when the last explosion had closed the excitement of the day; when we filled ourselves with aniline-tinted lemonade, sole-leather gingerbread, half-baked peanuts, and the like, and digested the contents of our crowded stomachs like ostriches, and when, considering the twenty-four hours allotted by custom for the celebration of our independence altogether too limited, we supplemented them with seventy-two hours of spasmodic attempts to render the anniversary unending? And as we look back on the fascination that "gunpowder day" once had for ourselves, ought we to object to the rising generation's reveling in the same enjoyment? No! Rather let us stuff cotton in our ears; take some strong antidote against a nervous headache; banish the frowns from our faces, and do everything in our power to convince Young America that the more red he puts on the Fourth of July sky, the more we admire and envy him.

But, after all, I am afraid that our people's annual ebullition of patriotism is calculated to blind our offspring to the cold, hard, solid facts of history, and imbue them with the idea that our countrymen have deteriorated materially since the "times that tried men's souls." Time and tradition have a remarkable influence on the notable of a century ago. His faults and frailties are dissipated by years, and only his commendable, useful and noble qualities remain. Tradition divests him of everything that is selfish, mercenary or sensual, and makes him only an unsullied patriot and an

unselfish humanitarian. Congressman Boodle will, to-morrow, give his hearers the old catalogue of virtues, which, handed down by tradition, have made our people regard Gen. Washington as little less than a demi-god, and yet, those of us who have read impartial history, as much as we reverence his memory and admire his deeds, are satisfied that he had a fair average of human faults and weaknesses. Congressman Boodle will thunder on the memorable words: "I care not what course others may take, but, as for me, give me liberty or give me death!" But you and I have learned that Patrick Henry, like the orator in question, during the "late unpleasantness" was represented by a substitute and that his fighting qualities were confined entirely to his mouth. Congressman B. will blacken and blister Benedict Arnold, and extol some of his contemporaries who only lacked the opportunity of becoming traitors and, thereby, luckily became "patriots;" and he will refer with enthusiasm to sundry "heroes" whose blundering or stupidity filled hun-

dreds of nameless and forgotten graves with men more heroic than themselves. But, after all, I rather believe that a perversion of the facts of history is beneficial in some respects; it, at least, gives the determined and ambitious young American models for a higher standard of manhood than the models themselves ever attained.

* * * * *

We can congratulate ourselves that we have a much better excuse for a "gunpowder day" than our British cousins, at least. Commemorating the birth of a great nation, even in our stereotyped and semi-idiotic manner, is certainly much more excusable than commemorating the birth of a stolid, selfish and obese old lady, who merely serves as a figure-head to the government; who merely exists in her so-called official capacity through the agency of custom and tradition, and who through herself, her descendants and her aristocratic flunkies is adding enormously to the burdens of the English taxpayer, without giving him the shadow of a return for his assessment.



EATON & LYON,

Importers,
Jobbers and
Retailers of

BOOKS,

Stationery & Sundries,

20 and 22 Monroe St., Grand Rapids, Mich.



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FINEST and LARGEST SMOKE
For the money in the U. S. Put up 50 in a box. Ask
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JOHN E. KENNEDY & CO., Grand Rapids.
Send for prices.

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JOBBER OF SADDLERY HARDWARE
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Rubbers.



Write for full Prices and Discounts.

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Wm. Brummeler,

JOBBER IN

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TELEPHONE 640.

79 Spring St., - Grand Rapids.

FREE FROM WATER - FREE FROM SUGAR - NATURAL FLAVOR - RETAINED YOUR TENDER AND SWEET AND CHEMICALS USED - NOT BLENDED WHITE -

D. W. ARCHER'S TROPHY SUGAR CORN

COMPLIMENTARY TO THE U. S. DEPARTMENT OF AGRICULTURE

OPEN AT THIS END. * * * * *

Directions: We have cooked the corn in this can sufficiently. Should be thoroughly washed (not cooked) adding piece of Good Butter (size of two eggs) and gill of fresh milk (preferable to water.) Season to suit when on the table. None genuine unless bearing the signature of D. W. ARCHER.

BARLOW BROS.
GRAND RAPIDS MICHIGAN
STATE AGENTS FOR THE

PAT. FLAT OPENING BLANK BOOK
STRONGEST BLANK BOOK EVER MADE

SEND FOR CIRCULAR



RETAIL GROCERS

Who wish to serve their Customers with GOOD COFFEE would do well to avoid Brands that require the support of Gift Schemes, Prize Promises or Lottery Inducements.

DILWORTH'S COFFEE,

Which Holds Trade on Account of Superior Merit Alone.

Unequaled Quality. Improved Roasting Process. Patent Preservative Packages.

For Sale by all Jobbers at Grand Rapids, Detroit, Saginaw, East Saginaw and Bay City.

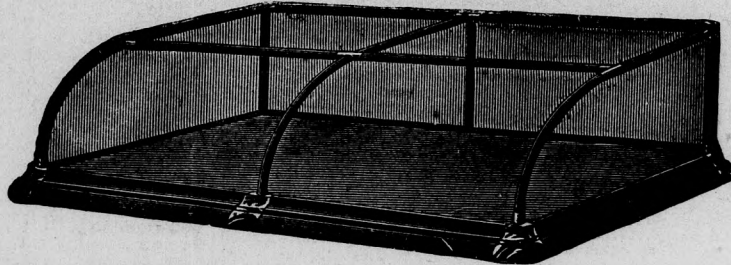
DILWORTH BROTHERS, Proprietors, PITTSBURGH, Penn.

CURTISS, DUNTON & ANDREWS ROOFERS

Good Work, Guaranteed for Five Years, at Fair Prices.

Grand Rapids, - - Mich.

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If so, send for Catalogue and Price-List to

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 63 and 65 Canal St., Grand Rapids.

HESTER & FOX,

Manufacturers' Agents for

SAW AND CRIST MILL MACHINERY,

Send for Catalogue and Price-List to

ATLAS ENGINE WORKS
INDIANAPOLIS, IND., U. S. A.
MANUFACTURERS OF
STEAM ENGINES & BOILERS.
Garry Engines and Boilers in Stock for immediate delivery.

Planers, Matchers, Moulders and all kinds of Wood-Working Machinery, Saws, Belting and Oils.

And Dodge's Patent Wood Split Pulley. Large stock kept on hand. Send for Sample Pulley and become convinced of their superiority.

Write for Prices. 44, 46 and 48 So. Division St., GRAND RAPIDS, MICH.

GEO. E. HOWES. S. A. HOWES. C. N. RAPP.

GEO. E. HOWES & CO.,

JOBBER IN

Apples, Potatoes AND Onions.

SPECIALTIES:

Oranges, Lemons, Bananas.

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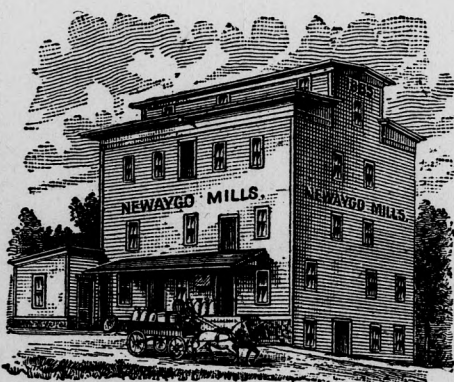
 DETROIT, - - MICH.

Manufacturers of the following well-known brands of

SOAPS!

QUEEN ANNE, MOTTLED GERMAN, MICHIGAN, ROYAL BAR,
TRUE BLUE, SUPERIOR, CZAR, MASCOTTE,
MONDAY, PHENIX, WABASH, CAMEO,
AND OTHERS. For quotations address

W. G. HAWKINS, Salesman for Western Michigan,
Lock Box 173, - GRAND RAPIDS.



Crown Prince!

THE FAVORITE BRAND

 With Grocers.

Orders from Retail Trade Solicited.

Newaygo Roller Mills

 NEWAYGO, MICH.

RINDGE, BERTSCH & CO.,

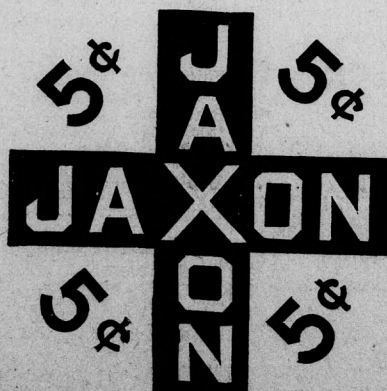
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BOOTS AND SHOES.

AGENTS FOR THE

BOSTON RUBBER SHOE CO.

14 and 16 Pearl Street, - Grand Rapids, Mich.



DON'T BE A SLAVE

To prejudice, but save money, time, labor, strength and clothes by using

JAXON ANTI-WASHBOARD SOAP.

It loosens and separates the dirt without injuring the fabric, instead of eating up the dirt and thereby rotting the cloth. Don't be put off with something claimed to be "just as good," but insist on having the genuine and prove for yourself the advantages of this soap.

SPRING & COMPANY,

JOBBER IN

DRY GOODS,

Hosiery, Carpets, Etc.

6 and 8 Monroe St., Grand Rapids.

W. STEELE PACKING & PROVISION CO.,

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WHOLESALE DEALERS IN

Fresh and Salt Beef,
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Pork Loins, Dry Salt Pork,
Hams, Shoulders,
Bacon, Boneless Ham,
Sausage of all Kinds,
Dried Beef for Slicing.

LARD,

 Strictly Pure and Warranted, in tierces, barrels, one-half barrels, 50 pound cans, 20 pound cans, 3, 5 and 10 pound pails.

Pickled Pigs' Feet, Tripe, Etc.

Our prices for first-class goods are very low and all goods are warranted first-class in every instance.

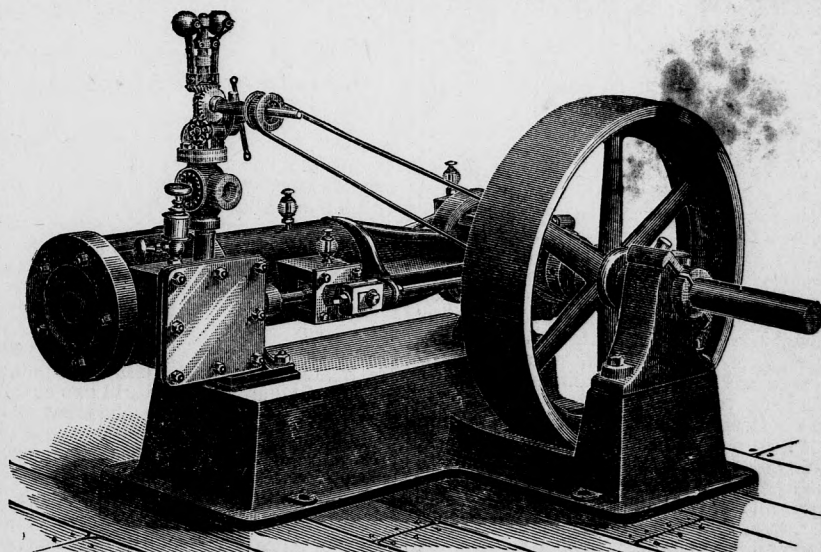
When in Grand Rapids give us a call and look over our establishment.

Write us for prices.

W. C. DENISON

GENERAL DEALER IN

Stationary and Portable Engines and Boilers,



Vertical, Horizontal, Hoisting and Marine Engines. Steam Pumps, Blowers and Exhaust Fans. SAW MILLS, any Size or Capacity Wanted.

Estimates Given on Complete Outfits.

88, 90 and 92 SOUTH DIVISION ST., - GRAND RAPIDS, MICH.

AMOS S. MUSSELMAN & CO.,

Wholesale Grocers,

21 & 23 SOUTH IONIA ST., - GRAND RAPIDS, MICH.

MICHIGAN CIGAR CO.,

MANUFACTURERS OF THE JUSTLY CELEBRATED

"M. C. C.,"

The Most Popular 10c cigar, and

"YUM YUM,"

The Best Selling 5c Cigar in the Market. Send for trial order.

BIG RAPIDS, - MICH.

Groceries.

THE TALKATIVE GROCER.

How He Monopolized the Attention of an Actor.

Eugene Field in Chicago News.

"One day, when I was living at Concord, N. H.," says Mr. Sol Smith Russell, "I started away from the house to catch the 10:15 train for Boston. I was somewhat stumped for time, because I didn't catch the 10:15 train I couldn't get another train for Boston until 2:25 in the afternoon. It was now 10:05. Just as I stood on the front step I heard my wife calling to me. 'What is it, Alice,' says I. 'I wish you would drop into Baxter's,' says she, 'and ask him to send up some smoked salmon for tea.' 'Of course I will,' says I, for if there is one thing that I prize above another it is smoked salmon. I love to eat smoked salmon for tea—and then do business with the water-pitcher for the rest of the night. 'Baxter kept a store in a brown frame building at the corner of Emerson avenue and Amity street. It was a long, low building, the store being on the first floor, while the second story was a sort of public hall for rent to peripatetic negro minstrel troupes, jubilee singers, and transcendental debating societies. Baxter's store was what is called a general store—so called, presumably, because it is generally out of what you want. Baxter professed to keep everything needful, from bolt-cotton down to patent clothes-plims and from wicker chairs to the finest of rich feather-fans. Baxter himself was a typical Yankee—tall, hulking, lantern-jawed and garrulous. He was so thrifty that he had his clothes made at home and his wife always cut his hair. He was so thrifty that if he had been wrecked on a desert island he would have swum ashore in two weeks with his pockets full of \$30 gold pieces. When a fellow got through dealing with Baxter he felt pretty much as if he'd been run through a sieve. 'Well, when I walked into the store that morning I was, as I have said, in considerable of a hurry. I had made up my mind to order the smoked salmon and get to my train just as fast as I could. There was nobody in the front part of the store, so I walked back a ways. Mr. Baxter was waiting at the door. 'Oh, good mornin', Mister Russell,' says he. 'We've got another of them fine mornin's this mornin'. Does beat all that fine weather we've been havin' this summer. Wuz tellin' my wife yesterday that I hadn't known such weather in thirty years—not since the Lyman boys wuz drowned in the East river. Always knew they'd come to some bad end, but they'd never have been drowned if they'd stuck to the regular swimmin' hole. Some folks is never willin' to let well enough alone, but has to be flyin' in the face of Providence, which is not only fooli-h but wicked.' 'Yes, that is true, Mr. Baxter,' says I; 'but have you any smoked salmon to-day?' 'Smoked salmon?' he repeated, thoughtfully. 'Smoked salmon? Why, yes, I see. I've got it. I put that smoked salmon; ought to be on the shelf next to the calico price list, but it don't seem to be there. Always make it have a place for everything and put everything in its place; then I know where to put my hands on it in a minute. You, Mr. Russell, there's nothing like a store—I don't care whether a man's a rich man or a poor man. Mother taught me that lesson when I wuz a boy up in New Hampshire. I guess she wuz, perhaps, the smartest woman that ever lived; somehow or other wimmin nowadays haven't got that faculty she had—no, not get no such doughnuts and pies nowadays that you used to get when my mother was livin'. 'Waal, now, I'm funny, I'm layin' my hands on that smoked salmon. Likely as not that boy Baxter, he'd hid it away somewhere. Never did see a shiftless boy in all my born days, but no good to talk to him—he keeps on with his Jim Crow business just the same. Miss Perkins—one of the Perkins' sisters—lives down next to the Hobart place—wuz in here 'fother day and she had an anecdote about that fool boy didn't do up a paper, wuz cackles fr her. That evenin' 'bout nine o'clock Lem Higgins, the bass singer, come runnin' down the road fr Dock Smith. 'Sakes alive, ain't she the Dock,' 'what says you?' 'There ain't nothin' the matter with me,' sez Lem, 'but Miss Perkins is havin' fits up to the meetin' house.' 'Just wait a minute, I'll get my medicine chest sez the Dock. 'We don't want no medicine,' sez Lem. 'Ef we're goin' to save her life all we need is professional skill an' a tack hammer.' 'Now, this was all very amusing, but it had nothing to do with smoked salmon, nor did it facilitate my catching the 10:15 train for Boston. 'Mr. Baxter,' says I, 'I'm sorry you haven't any smoked salmon.' 'Hold on a minute,' says he, interrupting me; 'I'll find out where Reuben put it.' And then he called, 'Reuben! Reuben!' several times in a shrill, rasping voice, and wound up with a 'Gol darn your pteier, why don't you answer when I call ye?' 'Yes, sir,' says Reuben at last, from a far corner in the back end of the store. 'Where did you put that 'ere smoked salmon?' 'The smoked salmon?' 'Yes, sir, the smoked salmon?' 'Why, there ain't none.' 'Ye don't mean to say that we've run out of smoked salmon! Does beat all that I never kin learn that boy nothin'. Told him time an' again, when he saw we wuz runnin' out of anything, he must let me know, soze I'd order some more from Boston. 'Waal, now, darned if I ain't sorry, Mr. Russell, fr I know just how disappointed folks is when they make up their minds fr smoked salmon an' can't get any. It's just like tearin' the heart out or losin' a favorite cat or havin' some other great, crushin' sorrow. Why, I recollect that one time old Squire Holbrook come into the store an' sez, 'Hiram—he wuz one of the selectmen,' an' he always called me Hiram—'Hiram,' sez he, 'he you got any dried beef?' 'Squire Holbrook,' sez I, 'we've run out of dried beef, but I can let you have some damask towelin' at a surprisin' low figger.' 'No, Hiram,' sez he, kinder sadly, 'no towelin' to-day. I had got my heart sot up sot on dried beef.' He moved off like he was in a dream an' next mornin' he wuz found dead in his bed. Dock Smith sez it wuz heart disease, but I have always suspected that his heart wuz so much diseased as it wuz broke. 'Then Baxter entered upon a diffuse biographical sketch of Squire Holbrook, and when he had got along down to about the fifty-second consecutive year of the squire's mundane career he was minded of the squire's half-brother, Israel Warner. I then learned that Baxter was intimately ac-

quainted with the minute details of Israel's life, from the time that he ran away to sea up to the naturally subsequent date of his suffering death at the hands of Feejee cannibals. It seems that Israel visited pretty nearly every foreign country under the sun, swapping glass beads and maple sugar for ivory and diamonds. He was wrecked five times, was thrice captured by pirates, and once, while swimming in the Indian ocean, he had a seven-hour hand-to-hand fight with a shark twelve feet long. It was not surprising that his vicissitudinous career should have ended by an episode with cannibals. 'An' speakin' uv eatin', said Baxter, 'remin's me of Lute Haskell, the biggest eater in New Hampshire. Lute come from a family uv eaters, but none uv 'em cud hold a candle to Lute—he beat all comers—he wuz a eater from Batville. When he wuz only two years old he was toddlin' round the yard where his mother wuz steppin' steers in a big kettle. He wuzn't bigger'n a minnit, there bein' nuthin' to him but appetite. Somehow or other, when his mother wuzn't a-lookin' he fell inter that kettle uv stewed pears, and there he wallered till his mother discovered him an' fished him out—darned lucky he wuzn't drowned. As it wuz, the doctors an' the women folks had to work over him three days afore they fetched him out of his unconscious condition. They rolled him an' kneaded him an' stood him on his head an' kep' doin' more'n three gallons uv stewed pears out uv his mouth an' ears and nose. Yes, for three mortal days Lute shed that stewed fruit. But the first words he sez when he come to wuz, 'Please to pass them pears.' 'Now, all this time,' says Mr. Russell, 'I kep' moving away from Baxter. I had come for smoked salmon. When I learned that there was no smoked salmon to be had I was prepared to go my way and pursue my usual line of business. But Baxter would not let me go. He kep' right on talkin', and the longer he talked the wider he diverged from the original subject of smoked salmon. I might have left the store abruptly—I might have torn myself rudely away—but I did not wish to offend Baxter. He was a well-meaning man and I liked him—yes, I really liked him, in spite of the circumstance that he was sapping my vitality. 'I had worked my way pretty well toward the door, and was nervously thumping on a jar of pickled peaches that stood on the counter. If Baxter had had any delicacy of observation he would have seen how anxious I was to get away. 'Durned good peaches in that jar,' said he. 'Grown 'em myself. No spiders nor lizards nor snakes in them peaches like there is in the peaches they bring from California. Mr. Emerson wuz out in California last summer when he come back he told us that the country was greatly overestimated. 'But, Mr. Emerson,' sez I, 'the geographers tell us that fr scenery and climate the Pacific slope is unequalled.' 'My friend,' sez the sage, sadly, and shakin' his finger as he used to when about to inculcate a great moral truth, 'my friend, wuz it climate without philosophy or scenery without pie?' 'Well, I must be going,' said I, and I made another move toward the door. 'May be you'll find some smoked salmon round to Mr. Ridgely's under the tavern,' said Baxter. 'Ridgely did use to smoke smoked salmon, an' now that I come to think of it the Widow Eastman's girl wuz tellin' me only a day or two ago that she got some smoked salmon there not long ago. Didn't like it none too well; had anglerworms and moths in it—leastwise that's what the girl said, but there's no dependin' on what folks say nowadays, there are so many blamed liars in the world. There wuz a Bill Newton—Lytin' he was all called him. Never was near water all his life, yet he wuz always tellin' about the fish he'd caught. Once when he wuz sick with the jaunders his father sez to him: 'Bill, how air you feelin'?' 'Finer'n a fiddle,' sez Bill. 'That settles it,' sez the old man and he started off for the undertaker. His confidence wuz not misplaced. When he come back with the undertaker Bill wuz a corpse.' 'When I got home that afternoon,' said Mr. Russell, 'the setting sun flooded my humble home with its mellow golden wealth. My wife was surprised to see me back from Boston so soon. 'To, Alice,' said I, 'I've not been to Boston. I missed both trains. I was too busy to get busy with Mr. Baxter, but I think the last eight hours I have been all around the world two or three times, and up an down the shadowy aisles of ancient history. I know everything now, and all about everybody and everywhere—Baxter has had me for eight hours.' 'Sol Smith Russell,' she cried, are you crazy?' 'Now, what do you suppose Alice did. She sympathized with me? She took me to her arms, soothed my aching head, and refreshed my arid heart? No, not much did she. 'She piered my very marrow with the aspect of a basilisk, and, in a twinkling, wuz not misplaced. When he come back with the undertaker Bill wuz a corpse.' 'When I got home that afternoon,' said Mr. Russell, 'the setting sun flooded my humble home with its mellow golden wealth. My wife was surprised to see me back from Boston so soon. 'To, Alice,' said I, 'I've not been to Boston. I missed both trains. I was too busy to get busy with Mr. Baxter, but I think the last eight hours I have been all around the world two or three times, and up an down the shadowy aisles of ancient history. I know everything now, and all about everybody and everywhere—Baxter has had me for eight hours.' 'Sol Smith Russell,' she cried, are you crazy?' 'Now, what do you suppose Alice did. She sympathized with me? She took me to her arms, soothed my aching head, and refreshed my arid heart? No, not much did she. 'She piered my very marrow with the aspect of a basilisk, and, in a twinkling, wuz not misplaced. When he come back with the undertaker Bill wuz a corpse.'

WHOLESALE PRICE CURRENT.

The quotations given below are such as are ordinarily offered cash buyers, who pay promptly and buy in full packages:

Table with multiple columns listing various goods and their prices, including Baking Powder, Flour, Sugar, and various oils and fats.

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The quotations given below are such as are ordinarily offered cash buyers, who pay promptly and buy in full packages:

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SOAPS! THE DERBY. They Please Everybody. BEST FAMILY, HEADLIGHT and LITTLE DAISY. SOAPS are conceded by all to be the best soaps ever sold in Michigan.

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MAGIC COFFEE ROASTER. The most practical hand Roaster in the world. Thousands in use—giving satisfaction. They are simple, durable, and easy to use.

Wanted. Butter, Eggs, Wool, Potatoes, Beans, Dried Fruit, Apples and all kinds of Produce.

Drugs & Medicines

Michigan State Board of Pharmacy. Six Years—Jacob Jensen, Muskegon. Three Years—James Vernon, Detroit. Three Years—Ottmar Ehrhardt, Ann Arbor. Four Years—Geo. McDonald, Kalamazoo. Five Years—Stanley H. Packard, Owosso. President—Geo. McDonald. Secretary—Jacob Jensen. Treasurer—James Vernon. Next Meeting—At Star Island House, near Detroit, June 29 and 30.

Detroit Pharmaceutical Society. President—J. W. Caldwell. First Vice-President—F. W. R. Perry. Second Vice-President—D. B. Stevens. Secretary and Treasurer—B. W. Patterson. Assistant Secretary and Treasurer—G. S. Purvis. Regular Meetings—First Wednesday in each month.

THE APOTHECARY'S STORY.

Written for THE TRADESMAN. "Yes," said my friend, I have either been careful or fortunate—perhaps both—and no departed spirit, in the still watches of the night, appears at my bedside to reproach me with carelessness or accuse me with its death. I am called a first-class, practical apothecary, having a more than ordinary knowledge of chemistry, which it has taken years of hard study and experiment to obtain; for I am not a graduate of any school of pharmacy.

hours, especially if they were strangers to me, and had special business with the proprietors! "But as day after day passed I began to feel relieved, and several months afterward judge of my surprise when one day the two never-to-be-forgotten young ladies entered the store. I hastened to wait upon them in person, and then to say that I recognized them as the ladies who had purchased some powdered ipecac for an infant one evening a long time ago, and I desired to inquire if it produced a happy effect, as it was such an unusual way of administering the medicine?"

WHOLESALE PRICE CURRENT.

Advanced—Nothing. Declined—Gum camphor, golden seal root, golden seal root, pine oil, turpentine.

Table listing various medicinal substances and their prices. Columns include the name of the substance (e.g., Aceticum, Benzoinum, Capsicum) and its corresponding price per unit.

WHOLESALE PRICE CURRENT.

Advanced—Nothing. Declined—Gum camphor, golden seal root, golden seal root, pine oil, turpentine.

Table listing various medicinal substances and their prices. Columns include the name of the substance (e.g., Capsici Fructus, Capsici Fructus, B) and its corresponding price per unit.

WHOLESALE PRICE CURRENT.

Advanced—Nothing. Declined—Gum camphor, golden seal root, golden seal root, pine oil, turpentine.

Table listing various medicinal substances and their prices. Columns include the name of the substance (e.g., Cera Alba, S. & F., Cera Flava) and its corresponding price per unit.

HAZELTINE & PERKINS DRUG CO. Importers and Jobbers of DRUGS, CHEMICALS, AND DRUGGISTS' SUNDRIES.

PATENT MEDICINES, PAINTS, OILS, VARNISHES. WE ARE SOLE PROPRIETORS OF WEATHERLY'S MICHIGAN CATARRH REMEDY.

Whiskies, Brandies, Gins, Wines, Rums. We are Sole Agents in Michigan for W. D. & Co., Henderson County, hand-made.

SOUR MASH WHISKEY. We Sell Liquors for Medicinal Purposes only. We Give Our Personal Attention to Mail Orders and Guarantee Satisfaction.

Hazeltine & Perkins Drug Co., GRAND RAPIDS, MICH.

READ! READ! READ! PIONEER PREPARED PAINTS. The ONLY Paint sold on a GUARANTEE. Write for Sample Cards and Prices. We have Supplied our Trade with this P. P. P.

USE PECKHAM'S COUGH REMEDY. 25¢ & 50¢. Peckham's Cough Remedy is prepared especially for children and is a safe and certain cure for Croup, Whooping Cough, Colds and all bronchial and pulmonary complaints of childhood.

STEAM LAUNDRY, 43 and 45 Kent Street, STANLEY N. ALLEN, Proprietor. WE DO ONLY FIRST CLASS WORK AND USE NO CHEMICALS.

RECOMMENDED BY EMINENT PHYSICIANS. The Greatest Tonic A CONCENTRATED LIQUID EXTRACT OF MALT & HOPS FOR SALE BY ALL DRUGGISTS.

Hazeltine & Perkins Drug Co., GRAND RAPIDS, MICH.

MENTHOLINIZER. TRADE SUPPLIED BY THE Hazeltine & Perkins Drug Co. GRAND RAPIDS, - MICH. And the Wholesale Druggists of Detroit and Chicago.

ACME WHITE LEAD & COLOR WORKS. DETROIT, - MICH. Manufacturers of the Celebrated ACME PREPARED PAINTS, which for Durability, Elasticity, Beauty and Economy are Absolutely Unsurpassed.

ACME PREPARED PAINTS, F. J. WURZBURG, Wholesale Agent, Grand Rapids, - Mich. CINCINNATI ROOT. We pay the highest price for it. Address PECK BROS., Wholesale Druggists, GRAND RAPIDS.

DEAR SIRS—Your agent left me a sample of your "Best" Tonic and have since had a great many in this institution. I must say that the beneficial effects on weak and debilitated patients have been most satisfactory, especially to those in a stage of recovery after severe sickness.

DEAR SIRS—I have given your "Malt Tonic" a trial in several cases of Enteebed Digestion and General Debility, especially in the aged, where the whole system seems completely prostrated, with very satisfactory results.

