

ASSOCIATION DEPARTMENT.

Michigan Business Men's Association. President—Frank Hamilton, Traverse City.

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- No. 2—Lewell B. M. A. President, H. S. Church; Secretary, Wm. J. King.

- No. 3—Sturgis B. M. A. President, H. B. Fargis; Secretary, Wm. Peet.

- No. 4—Grand Rapids B. M. A. President, E. J. Herrick; Secretary, E. A. Rowe.

- No. 5—Holland B. M. A. President, H. B. Fargis; Secretary, Wm. Peet.

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- No. 11—Kingsley B. M. A. President, P. W. Mott; Secretary, C. H. Camp.

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- No. 13—Sherman B. M. A. President, E. B. Stearns; Secretary, W. C. Austin.

- No. 14—Muskegon B. M. A. President, S. A. Howe; Secretary, G. C. Havena.

- No. 15—Bozette B. M. A. President, E. B. Stearns; Secretary, W. C. Austin.

- No. 16—Sand Lake B. M. A. President, J. V. Crandall; Secretary, W. Rasco.

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- No. 18—Ontonagon B. M. A. President, S. E. Parkill; Secretary, S. Lamfrom.

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- No. 21—Wayland B. M. A. President, H. W. Wharton; Secretary, M. V. Hoyt.

The Lowell and Saranac B. M. A. Picnic.

SARANAC, July 5, 1888. Dear Sir—By request I will try and tell the readers of THE TRADESMAN how we spent the Fourth of July.

Association Notes.

The Kalamazoo B. M. A. has run in a change on the Blue Letter by printing a list of the members of the organization on the reverse side of the sheet.

The official notification of the State convention having been sent out to the local auxiliaries, the members of the latter should cast about for the selection of the most representative men in each community.

Potosky Daily Resorter: The Business Men's Association is an organization formed for mutual assistance and the promotion of all public interests, especially those important matters which are "everybody's business and nobody's business," and it has already been a great help to the place.

Potosky Independent: At a meeting of the Business Men's Association, held in the Council chamber Thursday evening, a communication was received from the managers of the Bay View Association in regard to having a sidewalk built from Bay View to Potosky.

Village workman—Well, sir, we're ready. Entertaining citizen—Ready for what? Village workman—You spoke some time ago about building a factory to help the town along, so we've been hard at work getting in shape for it.

Capital Learns a Lesson.

Village workman—No capital? Entertaining citizen—No; I turned it over to the State Board of Lunacy to hold in trust for me, and instructed that if I ever asked for the principal they should put me in a strait-jacket.

Good Report from the Davison Association.

DAVISON, July 5, 1888. DEAR SIR—I herewith send you a few names for the State sheets and also one for a new ink on also \$1.25 for dues on five new members recently admitted to our Union.

W. S. Fleming, Roxana: "I received a sample copy of your paper the other day. I think it No. 1 paper. Enclosed you will find \$1. for which please send me the paper for one year and oblige a well-wisher."

Cubebes from an English Standpoint.

From the Chemist and Druggist. In 1879 a craze originated in America for asthma cigarettes, of which cubebes formed an important ingredient, and which were recommended for catarrhal affections.

But next day when the ranchero's Indian went for his master's cows, he found many of them missing. A chilling suspicion crept upon the owner of the rancho. He mounted a horse, rode forth, and after due search, found the carcasses of his cows in the chaparral, in the upper end of a canon.

Certainly, sir, it was my only chance of filling your peremptory order," was the calm reply. The ranchero was too shrewd not to see that he himself had set the trap in which he had been caught.

Worth of Perseverance. In any line of business, the man who uses reasonable economy and has the ability to give fair management and the perseverance to hold on, will, in a great majority of cases, make a success; while, on the other hand, the one who rushes into whatever he has undertaken with a spasmodic effort to win all at once, as a general rule, wastes his energies and often fails for sheer want of perseverance.

Small and Large Associations. Associations which depend altogether upon numerical strength make a large mistake; an organization may have a large membership and yet be totally lacking in the qualities which tend to make a powerful and successful association.

Whips. The best whips in the world, made in all grades. Buggy, Carriage, Cab, Team, Farm and Express.

Hardwood Lumber. The furniture factories here pay as follows for dry stock, measured merchantable, m. culls out:

Patents. LUCIUS C. WEST, Attorney at Patent Law and Solicitor in U. S. Patent Office.

Special Enterprises Wanted. CHEBOYGAN WANTS WOOD MANUFACTURERS in every branch to improve the greatest advantage in State of timber.

Hardware.

These prices are for cash buyers, who pay promptly and buy in full packages. AUGERS AND BITS.

Well, plain, dis \$3 50. Cast Loose Pin, Berlin, dis \$0 75. Cast Loose Pin, Japan, dis \$0 75.

BRONZE. Dis \$4 00. Backus, dis \$0 50. Am. Ball, dis net.

BUCKETS. Dis \$3 50. Well, swivel, dis \$4 00. Cast Loose Pin, Berlin, dis \$0 75.

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FILES—New List.

American File Association, dis \$0 80. Diaston's, dis \$0 80. New American, dis \$0 80.

Maydole & Co.'s, dis \$0 25. Screw Hook and Strap, to 12 in. 4 1/4 14 and longer, net 7 50.

GRUBS. Dis \$11 00. Grub 1, dis \$11 00. Grub 2, dis \$11 00.

LOCKS—DOOR. Russell & Irwin Mfg. Co.'s new list, dis \$5 55. Malloy Wheeler & Co.'s, dis \$5 55.

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"A" Wood's Patent Planished Iron.

"A" Wood's patent planished, Nos. 24 to 27 10 20. "B" Wood's pat. planished, Nos. 28 to 27 9 20.

Steel and Iron. Nos. 10 to 14, Com. Smooth, Com. \$4 20. Nos. 15 to 17, 4 20. Nos. 18 to 21, 4 20.

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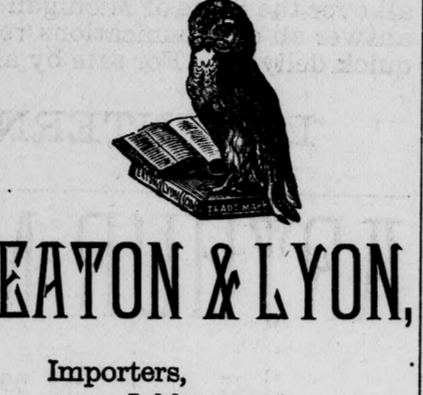
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RAYON & LYON, Importers, Jobbers and Retailers of BOOKS, Stationery & Sundries.

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CHAS. A. COYE, MANUFACTURER OF Horse and Wagon Covers, Awnings and Tents, Flags and Banners, Oiled Clothing, Feed Bags, Wide Ducks, etc.

WARRANTED TO BE THE FINEST AND LARGEST SMOKE for the money in the U. S. JOHN E. KENNEDY & CO., Grand Rapids.

WHIPS. G. R. MAYHEW, Grand Rapids, Mich. The best whips in the world, made in all grades.

NEAL'S CARRIAGE PAINTS. Re-paint your old buggy and make it look like new for LESS THAN ONE DOLLAR. Eight beautiful shades.



H. M. REYNOLDS, Grand Rapids, Mich. WOODSOCKET and RHODE ISLAND RUBBERS.

WOODSOCKET RUBBER CO. Write for Fall Prices and Discounts. G. R. MAYHEW, Grand Rapids, Mich.

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BLACK DIAMOND PREPARED ROOFING. For all kinds of buildings requiring a good roof at less price than any other.

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The Michigan Tradesman.

NORTHERN MICHIGAN AS A DAIRY REGION.

In this active and busy age, sophisticated theories find no abiding place in the human mind and people have little time or inclination to trace out the subtle disquisitions of any subject that promises no practical benefit to themselves or others. In a former article, I alluded to the feasibility of dairying as a promising branch of husbandry in the Northern part of this State. From the brief comments of the editor touching that reference, I inferred that a somewhat erroneous impression is held by many people in the lower counties as to our natural advantages in this regard. In giving you a short synopsis of the dairy outlook here, I will religiously endeavor to abstain from coloring the picture or making statements that would tend to leave a false impression, either pro or con. I will confine my remarks to that great tract of the Lower Peninsula north of a line drawn due west from the head of Saginaw Bay. Most people, when they view this lump of country, gaze at it through an inverted telescope whose lens reflects to their vision a swampy wilderness, infested with vampire mosquitoes during the short summer and bristling with all the frozen terrors of the ice king through a long, dreary winter.

Now, let us examine a few of the advantages and disadvantages of our climate and soil for cattle maintenance. We are about due west of an extensive dairy section in Ontario and Northern New York. On all sides but one are those great reservoirs of equalization that tone down and temper the intensity of the winter cold. Why, even in Central New York, a region that leads the van of dairy production in the New World I have seen the face of the country buried under the accumulated snow of five months while the valley of the Saginaw was greening under April showers, and the "beautiful" was getting thin in the Northern lumber woods. And such years are not always exceptions. When it comes to a question of feeding stock during the winter months, a farmer in the Mohawk or St. Lawrence Valley has no advantage in decreased foddering over his brother on the Upper Muskegon. One great drawback, however, to our seasons here is that the summer are generally clipped at both ends by early and late frosts. Sharp frosts in May are liable to sap the life from the tender timothy and clover, to the ultimate detriment of the hay, and premature freezes in September sometimes sear the unripe cornfields. These are agricultural embarrassments which time and a cleared up country will obviate.

Many people imagine that this portion of our State possesses no natural grass land. Without any coloring or exaggeration, the writer can truthfully assert that "successive crops of rye plowed under" are not needful on our virgin clay land to form a fertilizer for the propagation of grasses. Probably such wise treatment of light soils would be productive of good results, but, until the heavy soil of Northern Michigan is utilized, dairymen will not have to enrich a seed bed for the sustenance of the future grass roots. The new counties are not all pine barrens and sandy stump lands, but good, old-fashioned red clay, mulched with dark, rich loam, weighs down heavily in the scales of division between our varied soil characteristics. A good idea of the diversity and mixed make up of the land can be obtained by taking a glance over the timber from some eminence capable of giving a clear survey. Alternate belts of pine and hardwood, with a natural longitudinal trend, tell us that sand underlies the pine, and clay the beech and maple, but, of course, there are exceptions to this rule, sometimes even reversing the case entirely. If the polar end of the Wolverine State was always going to remain undeveloped, argument and logic would be vain expedients to plead for her natural dairy resources, but, as it is, the hand of man is taming the wilderness, and, at the same time, unearthing unexpected capabilities in her equable climate and tenacious loam. As fine herds of blooded dairy stock as I ever beheld, particularly Jerseys and Holsteins, graze on some of the improved farms in what is known as the lumbering regions of Michigan.

The writer does not believe in setting forth the claims of any section of country in extravagant terms nor falsifying its natural adjuncts. Such a policy is not only detrimental in itself but casts discredit on the people who resort to or favor its promulgation. We have, as well as any other place has, many drawbacks, much that is discouraging to the farming interests; but, for all that, agriculturalists who have pitched their tents among us in preference to competence from diversified farming. Mixed production is one thing that favors Northern Michigan for dairying. A section that produces all wheat, all corn, all tobacco, or all cotton is generally not noted for its herds, its butter or its cheese. Old Vermont is a great dairy state, but I think that when Ethan Allan guided the plow there among the rocks and stumps with the forest-clad Green Mountains frowning down upon him, the out-look for future development in that direction was far less promising to his eyes than the prospects spread before his progeny in our fair Peninsula. I have noticed that the industrious Swedes and Germans here, always on the alert for the most sure and stable methods of attracting income, are fostering this wing of farm-

ing pursuits more than extensive cereal cropping. We do not believe that the North half of this Peninsula possesses any more advantages for the dairyman than the South half, but we do believe that the next generation will perceive no difference in the dairy status of the two sections, except a month longer winter feeding in the extreme North. I conversed recently with a leading farmer and dairymen of Lake county, late of Drumbo, Ontario, who expressed great faith in the ultimate success of dairying here. I think that when men who have become familiar with dairy interests in dairy districts acquire a residence in our new counties and can speak with confidence of what the future will do for us in the way of a generous milk flow that their conclusions are worthy of respectful consideration. That great acreage of stump land and pine barrens that is a bug-bear to many who actually believe that it covers the bulk of our territory, is not required at all for grazing purposes, as enough soil on which clover and timothy will readily catch exits without it. By the way, clover is the potent agent that is going to work out the salvation of our lighter soil and free the heavy loam of its sluggish tendencies. A plant that is a soil feeder and not a vegetable leech is a rich boon to the agriculturist. Geographically, Michigan is an Eastern State and emphatically not a Western one. When the home farm down on the Raisin or the Thornapple gets so small that it crowds the boys off, let them consult their own welfare and do justice to the State that gave them birth by establishing their collateral roof-tree somewhere within her borders. In their laudable strife for agricultural promotion may they always remember that dairy cows, while they hold in check the impoverishment of our farms, produce an income more stable and remunerative than United States bonds.

Ashton, July 1, 1888.

GEO. E. NEWELL.



GRAND RAPIDS MICHIGAN FIRE INSURANCE CO.

JULIUS HOUSEMAN, Pres.,
A. B. WATSON, Treas.,
S. F. ASHTON, ALL. Secy.
CASH CAPITAL, \$200,000.

WALL PAPER & WINDOW SHADES

House and Store Shades Made to Order.

NELSON BROS. & CO.,

68 Monroe Street, - Grand Rapids.

MOSELEY BROS.,

WHOLESALE

Fruits, Seeds, Oysters & Produce,

ALL KINDS OF FIELD SEEDS A SPECIALTY.

If you are in Market to Buy or Sell Clover Seed, Beans or Potatoes, will be pleased to hear from you.

26 28, 30 & 32 Ottawa Street, GRAND RAPIDS.

Lorillard's New "Smoking or Chewing"

YELLOW JACKET LONG CUT.

Packed in 3 oz., 8 oz. or 16 oz. Handsomely Decorated Papers.

To be had of all Jobbers at the very low price of

20 CENTS per POUND.

IT IS THE

Mildest, Smoothest Smoke Ever Offered for Less than 30 Cents per Pound.

THOMPSON & MACLAY,

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Wholesale Boots and Shoes.

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PERKINS & HESS

DEALERS IN

Hides, Furs, Wool & Tallow,

NOS. 122 and 124 LOUIS STREET, GRAND RAPIDS, MICHIGAN.
WE CARRY A STOCK OF CAKE TALLOW FOR MILL USE.

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REPS. OF ALL KINDS

Packing Boxes, Shipping Cases, Egg Crates, etc.

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MERCHANTS! Increase Your SALES AND PROFITS BY HANDLING **LION COFFEE.**

IT GIVES ABSOLUTE SATISFACTION

To Consumers, and is, Consequently, a Quick and Easy Seller.

Lion Coffee has more actual Merit than any Roasted Coffee sold at the price either in Packages or in Bulk and storekeepers all over the State of Michigan and elsewhere who are not already handling Lion are urged to give it a trial. We cheerfully answer all communications regarding prices, etc. Convenient shipping depots established at all prominent cities, securing quick delivery. For sale by all the wholesale trade everywhere. Manufactured by the Woolson Spice Co., Toledo, Ohio.

L. WINTERNITZ, Resident Agent, - - - Grand Rapids, Mich.

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Exclusive Agents for
The Labrador Refrigerator.
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Full and Complete Line of FIXTURES and STORE FURNITURE.

Largest STOCK and greatest VARIETY of any House in City.

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The Weber Piano is recognized beyond controversy as the Standard for excellence in every particular. It is renowned for its sympathetic, pure and rich tone combined with greatest power. The most eminent artists and musicians, as well as the musical public and the press, unite in the verdict that

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JULIUS A. J. FRIEDRICH,

(Successor to Friedrich Bros.)

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Send for our Special Catalogue.




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The Standard of Excellence

KINGSFORD'S

Oswego PURE AND "Silver" "Pure" GLOSS



STARCH.

Kingsford's Oswego CORN STARCH for Puddings, Custards, Blanc-Mange, etc.

THE PERFECTION OF QUALITY.

WILL PLEASE YOU EVERY TIME!

ALWAYS ASK YOUR GROCER FOR THESE GOODS.

The Michigan Tradesman.

WEDNESDAY, JULY 11, 1888.

LEISURE HOUR JOTTINGS.

BY A COUNTRY MERCHANT.

Written for THE TRADESMAN.

It is, perhaps, not an easy matter for courts and juries to always decide equitably between the plaintiffs and defendants in slander and libel cases. Where the alleged offense is shown conclusively to be a case wherein malicious or personal motives incite the act it is, of course, merely a question of damages, but the fact is that not one suit in a hundred presents this feature. In the more common actions—those, for instance, brought against newspaper publishers—it is extremely seldom that the defendant is influenced by any other than worthy and, morally, excusable reasons for his act. He regards the publication of the offensive article as a matter of interesting news which he is warranted in placing before the public; or, he sees in it a duty he owes his readers, in warning them against a fraud or swindle; or, he feels himself justified in the interests of honesty and decency to pillory a hypocrite or an embezzler or a moral leper before the gaze of reputable and law-abiding citizens, and in any of these cases the law that renders him liable to exemplary damage is an unjust and inexcusable one. But, as the law exists, and as courts and juries continue to be employed in an attempt at balancing the scales of justice between rogues, swindlers, hypocrites, frauds and moral lepers and those who deem it a duty to expose their iniquities, is it not about time that those who sit in such cases began to be enlightened? Is it not about time that their attention should be called to the fact that no intelligent, honest and comprehending man believes for a moment that any law is binding enough or any oath sacred enough to make courts of justice the abettors and encouragers of rascality?

I am impelled to the above remarks for the reason that, within a few months, a number of Michigan papers have been mulcted in various amounts or subjected to annoying and expensive lawsuits for attempting to guard the business community against frauds or impostors or for arraigning disreputable members of that community before the bar of public opinion. With the objects which the editors had in view; with no vindictiveness displayed; with only truthful and moderate language used, and with parties for prosecutors who had, by their own acts, willfully forfeited the respect and good-will of honorable men, these cases emerged from the scope of individual litigation and became a direct attack on the legitimate rights of the public. The public has a perfectly unassailable right to be warned against the prowling thugs of society, no matter what degree of thugism they may have attained, and he who gives the warning should be exempt from annoyance and expense.

There is no class of people who are benefited more by timely exposures of the amateur or professional fraud than those who traffic in merchandise—for reasons too obvious for argument—and it behooves business men to demand for themselves and the public more practical, sensible and equitable legislation on the subject of libel. The law has been changed materially for the better during the last few years, but it is yet too easy for ignorant or prejudiced judges to rule against honest men in favor of dishonest ones, and it still allows the anomaly of a man who has no character receiving compensation for damages inflicted upon his character. If I hadn't any real estate, a suit brought against John Smith for trespass on my fields would be summarily thrown out of court; but if I commenced action against John for inflicting injuries on a character which I didn't possess, my success or failure would depend altogether on the attitude of the court and the intelligence or obtuseness of the jury.

It is interesting to note how readily the man without a character, or with only the shadow of a character, can discover attacks upon his "reputation" in the newspaper columns. A stray paragraph, referring, perhaps, to some other party, a harmless little squib, the reference to the want of sobriety or morality in a locality, an editorial condemning some infraction of the people's rights, or even an obscure advertisement may be the cause of a supposed personal attack. As a little illustration of this, I call to mind that several years ago, while I was assisting in the editorial work of a certain paper, one week during the absence of the editor I found myself hard pushed to find sufficient matter for a fair showing on the local page. I, consequently, began to "pad out" with imaginary locals, and, among them, I used the old, hackneyed quotation from *Punch* in something like this form:

"Full many a ghastly smile he stole
And many a wink he wunk;
And, oh, what must his feelings be
To think the thoughts he think—
When his wife caught him coming out of a
disreputable house late last night?"

Now, I hadn't the remotest idea that any such circumstance had occurred, but before the paper had been in the postoffice an hour a citizen waited on me with the avowed purpose of mopping the floor with my anatomy for making his family matters public property. Luckily, we had a big foreman whom I bribed to assume the responsibility of the article; but I had hardly got this unpleasant matter off my hands

before another party came in and threatened to "pulverize" me for the same paragraph, and, after another appeal to my able-bodied assistant, I secured a fish-pole and spent the balance of the day in seclusion, which poltroonry prevented me from ascertaining whether any more of my fellow citizens met with a like mishap.

A year or two ago, the—let us say—Smithville *Banner* announced that a notorious fraud and dead-beat had removed from Smithville to Robinsonville, congratulated its readers on the fact and warned the Robinsonvillians against the man as a professional swindler. The Robinsonville *Record* copied the article, omitting only the name, and in a day or two the publisher was called upon by a lawyer who said:

"I am retained by Goguem, the gentleman referred to in your clipping from the Smithville paper. The publication of the article was libelous beyond the remotest doubt, and Goguem wants a suit commenced at once; but I have persuaded him to wait three or four days to see if the damages can't be adjusted without tedious and expensive law proceedings."

The attorney, in a subsequent conversation, demanded a certain sum and a retraction of the charge, both of which were refused by the editor, and the case was brought and finally came to trial. The defense proved that the plaintiff was all that the newspaper article described him; that the proceedings were commenced with an attempt at black-mail; that no malice could possibly be alleged, and that the publication was made in the interests of the business community; yet, under the rulings of the court, it was decided that the man without a character had his character seriously damaged, and the verdict, costs and expenses of the trial almost ruined an honest man and gave a rascal a liberal premium for his rascality.

This was only a very common case, but it has been depicted many times during the past few years. It was a case wherein a reputable business man suffered severely for warning other business men against a professional fraud. Ought not business men to demand that an outrage of this nature shall be made impossible under future Michigan statutes?

RAGS, RUBBERS, BONES & METALS
BOUGHT BY
Wm. Brummeler,
JOBBER IN
TINWARE, GLASSWARE and NOTIONS.
TELEPHONE 640.
79 Spring St., - Grand Rapids.

TIME TABLES.

Grand Rapids & Indiana.
All Trains daily except Sunday.

GOING NORTH.

Traverse City & Mackinaw	Arrives	Leaves
Traverse City & Mackinaw	7:30 a.m.	8:00 a.m.
Traverse City & Mackinaw	9:40 a.m.	11:30 a.m.
For Cadillac	11:30 p.m.	10:30 p.m.
For Cadillac	3:55 p.m.	5:00 p.m.
Saginaw Express	11:50 a.m.	7:50 p.m.
Saginaw Express	10:30 p.m.	4:10 p.m.

Saginaw express runs through solid.

8:00 a. m. train has chair car to Mackinaw City.

11:30 a. m. train has chair car for Fennoscandia and Mackinaw City.

10:30 p. m. train has sleeping cars for Traverse City and Mackinaw City.

GOING SOUTH.

Cincinnati Express	Arrives	Leaves
Cincinnati Express	6:30 a.m.	7:15 a.m.
Fort Wayne Express	10:30 a.m.	11:45 a.m.
Cincinnati Express	4:40 p.m.	5:00 p.m.
Traverse City and Mackinaw Ex.	11:30 p.m.	10:45 p.m.

7:15 a. m. train has parlor chair car for Cincinnati.

5:00 p. m. train has Woodruff sleeper for Cincinnati.

5:00 p. m. train connects with M. C. R. R. at Kalamazoo for Battle Creek, Jackson, Detroit and Canadian points, arriving in Detroit at 10:45 p. m.

Muskegon, Grand Rapids & Indiana.

Leave	Arrive
7:45 a.m.	10:45 a.m.
11:15 a.m.	4:30 p.m.
4:40 p.m.	7:45 p.m.

Leaving time at Bridge street depot 7 minutes later.
C. L. Lockwood, Gen'l Pass. Agent.

Michigan Central.
Grand Rapids Division.

DEPART.

Detroit Express	Arrives	Leaves
Detroit Express	6:45 a.m.	7:10 a.m.
Atlantic Express	10:45 a.m.	11:45 p.m.
Mixed	10:45 p.m.	6:50 p.m.

ARRIVE.

Pacific Express	Arrives	Leaves
Pacific Express	6:00 a.m.	5:15 p.m.
Mail	10:15 p.m.	10:15 p.m.
Grand Rapids Express	10:15 p.m.	10:15 p.m.

*Daily. All other daily except Sunday. Sleeping cars run on Atlantic and Pacific Express trains to and from Detroit. Parlor cars run on Bay Express and Grand Rapids Express to and from Detroit. Direct connections made at Detroit with all through trains East over M. C. R. R. (Canada Southern Div.).
C. W. Kroozes, Gen'l Pass. and Ticket Agt., Chicago.
Chas. H. Roberts, Gen'l Agent.

Lake Shore & Michigan Southern.
Kalamazoo Division.

19	3	1	Arrive	2	4
p.m.	p.m.	a.m.	a.m.	p.m.	p.m.
5:25	4:12	9:02	Grand Rapids	8:28	4:35
Fr	5:03	10:00	Ar. Kalamazoo	7:10	3:52
Fr	6:30	11:30	White Elgon	8:30	2:35

8:00 10:30 " " Elkhart " 4:45 1:00
a.m. " " " " " 11:30 8:30
p.m. " " " " " 7:10 4:45
10:25 5:05 " " Toledo " 11:25 10:00
a.m. " " " " " 7:15 5:45
1:35 9:40 " " Cleveland " 1:00 11:40
p.m. " " " " " 6:30 3:30
6:30 3:30 " " Buffalo " 1:00 11:40

Tickets for sale to all principal points in the U. S., Mexico and Canada at Union Ticket Office, Geo. W. LAMSON, Agt., Depot Office, M. Booth, Agt., A. J. Smith, Gen'l Trav. and Pass. Agt., Cleveland, Ohio.

Detroit, Grand Haven & Milwaukee.
GOING WEST.

Morning Express	Arrives	Leaves
Morning Express	1:05 p.m.	1:10 p.m.
Through Mail	5:05 p.m.	5:10 p.m.
Grand Rapids Express	10:40 p.m.	10:45 p.m.
Night Express	8:25 p.m.	8:40 a.m.
Mixed	7:30 a.m.	7:30 a.m.

GOING EAST.

Detroit Express	Arrives	Leaves
Detroit Express	6:45 a.m.	6:50 a.m.
Through Mail	10:20 a.m.	10:30 a.m.
Evening Express	8:25 p.m.	8:30 p.m.
Limited Express	6:05 p.m.	6:30 p.m.

*Daily. Sundays excepted. *Daily. Detroit Express has parlor car to Detroit, making direct connections for all points East, arriving in New York 10:10 a. m. next day. Limited Express, East, has through sleeper, Grand Rapids to Niagara Falls, connecting at Milwaukee Junction with through sleeper to Toronto.
Through tickets and sleeping car berths secured at D. & G. H. & M. Co.'s office, 2 Monroe St., and at the depot. JAS. CAMPBELL, City Passenger Agent.

JUDD & CO.,
JOBBER OF SADDLERY HARDWARE
And Full Line Summer Goods.
102 CANAL STREET.

NEW ARCHERS
TROPHY SUGAR CORN
DIRECTIONS
We have cooked the corn in this can sufficiently. Should be thoroughly formed (not cooked) adding piece of Good Butter (size of hen's egg) and gill of fresh milk (preferable to water). Season to suit when on the table. None genuine unless bearing the signature of
D. V. J. H. & Co. Inc. CHICAGO
OPEN AT THIS END. & JOHN AND SALLY GIBNEY CHICAGO

RETAIL GROCERS
Who wish to serve their Customers with GOOD COFFEE would do well to avoid Brands that require the support of Gift Schemes, Prize Promises or Lottery Inducements.

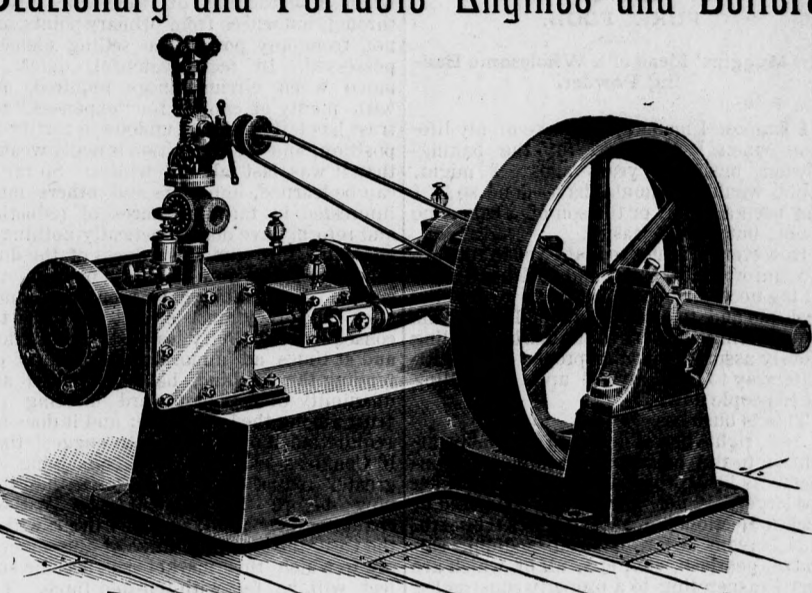
SELL—
DILWORTH'S COFFEE,
Which Holds Trade on Account of Superior Merit Alone.
Unequaled Quality. Improved Roasting Process. Patent Preservative Packages.
For Sale by all Jobbers at Grand Rapids, Detroit, Saginaw, East Saginaw and Bay City.

DILWORTH BROTHERS, Proprietors, PITTSBURGH, Penn.

BARLOW BROS.
GRAND RAPIDS MICHIGAN
STATE AGENTS FOR THE
PAID FLAT OPENING BLANK BOOK
STRONGEST EVER
SEND FOR CIRCULAR

HOY WEATHER
AT LAST.
LARGE DEMAND FOR
THIN GOODS
Of all kinds.
I offer a good quality saleable pattern Seersucker Coats and Vests at from \$12.50 to \$13.50 per dozen, good sellers for general stores and pay a good profit. Send for sample half dozen.
I. C. LEVI,
34, 36, 38, 40 and 42 Canal St.

W. STEELE PACKING & PROVISION CO.,
Grand Rapids, Mich.
WHOLESALE DEALERS IN
Fresh and Salt Beef,
Fresh and Salt Pork,
Pork Loins, Dry Salt Pork,
Hams, Shoulders,
Bacon, Boneless Ham,
Sausage of all Kinds,
Dried Beef for Slicing.
LARD, Strictly Pure and Warranted, in tierces, barrels, one-half barrels, 50 pound cans, 20 pound cans, 3, 5 and 10 pound pails.
Pickled Pigs' Feet, Tripe, Etc.
Our prices for first-class goods are very low and all goods are warranted first-class in every instance.
When in Grand Rapids give us a call and look over our establishment.
Write us for prices.

W. C. DENISON,
GENERAL DEALER IN
Stationary and Portable Engines and Boilers,

Vertical, Horizontal, Hoisting and Marine Engines. Steam Pumps, Blowers and Exhaust Fans. SAW MILLS, any Size or Capacity Wanted.
Estimates Given on Complete Outfits.
88, 90 and 92 SOUTH DIVISION ST., - GRAND RAPIDS, MICH.

AMOS S. MUSSELMAN & CO.,
Wholesale Grocers,
21 & 23 SOUTH IONIA ST., - GRAND RAPIDS, MICH.

MICHIGAN CIGAR CO.,
MANUFACTURERS OF THE JUSTLY CELEBRATED
"M. C. C.,"
The Most Popular 10c cigar, and
"YUM YUM,"
The Best Selling 5c Cigar in the Market. Send for trial order.
BIG RAPIDS, - MICH.

DETROIT SOAP CO.,
DETROIT, - MICH.
Manufacturers of the following well-known brands of
SOAPS!
QUEEN ANNE, MOTTLED GERMAN, MICHIGAN, ROYAL BAR,
TRUE BLUE, SUPERIOR, CZAR, MASCOTTE,
MONDAY, PHENIX, WARASH, CAMEO,
AND OTHERS. For quotations address
W. G. HAWKINS, Salesman for Western Michigan,
Lock Box 173, - GRAND RAPIDS.

I. M. CLARK & SON,
(Successors to Clark, Jewell & Co.)
Wholesale Grocers,
GRAND RAPIDS, MICH.
Will occupy this space next week.

RINDGE, BERTSCH & CO.,
MANUFACTURERS AND WHOLESALE DEALERS IN
BOOTS AND SHOES.
AGENTS FOR THE
BOSTON RUBBER SHOE CO.
14 and 16 Pearl Street, - Grand Rapids, Mich.

C. C. BUNTING. **C. L. DAVIS.**
GEO. E. HOWES & CO.,
JOBBER IN
Apples, Potatoes AND Onions.
SPECIALTIES:
Oranges, Lemons, Bananas.
20 and 22 OTTAWA ST., GRAND RAPIDS, MICH.

Groceries.

Origin of the Tea Plant. Samuel Minton Peck in Boston Transcript. Ages ago, when the world was grand...

Mr. Muggins' Ideas of a Wholesome Baking Powder. From Peck. I suppose I made the mistake of my lifetime...

It contains, among other things, the following well-known healthful components: Cyanide of potassium, carbolic acid, cobalt...

WANTED! POTATOES, APPLES, DRIED FRUIT, BEANS and all kinds of Produce. If you have any of the above goods to ship...

EARL BROS., COMMISSION MERCHANTS. 157 South Water St., CHICAGO. Reference: FIRST NATIONAL BANK, Chicago.

Is the Sugar Trust Successful? From the New York Commercial Bulletin. Whatever opinion may be entertained of the sugar trust...

order prevails within its councils. The preliminaries looking to a perfection of the organization, it will be remembered, were conducted so quietly...

Meanwhile, however, they had met and successfully parried the efforts of both national and state investigating committees to lay bare the vital secrets of the organization...

The Grocery Market. The sugar trust is again showing its hand, having advanced refined sugars about 3-1/2c. during the past week.

HYDRAULIC COMPANY. The Grand Rapids Hydraulic Company is prepared to furnish pure spring water to customers on its pipe lines...

WANTED! POTATOES, APPLES, DRIED FRUIT, BEANS and all kinds of Produce. If you have any of the above goods to ship...

WANTED! POTATOES, APPLES, DRIED FRUIT, BEANS and all kinds of Produce. If you have any of the above goods to ship...

WHOLESALE PRICE CURRENT.

The quotations given below are such as are ordinarily offered cash buyers, who pay promptly and buy in full packages.

Table with multiple columns: BAKING POWDER, CHEESE, SWEET GOODS, TOBACCOES-FINE CUT, TOBACCOES-SMOKING, MISCELLANEOUS, MATCHES, FANCY-IN BULK, FRUITS, NUTS, PEANUTS, OYSTERS AND FISH, STARCH, SUGARS, and various other commodity prices.

PROVISIONS.

The Grand Rapids Packing & Provision Co. quote as follows:

Table listing various provisions and their prices, including items like Pork in Barrels, Lard in Tin Pails, Bacon, Sausage, and various meats.

WHO URGES YOU TO KEEP SAPOLIO? THE PUBLIC!

By splendid and expensive advertising the manufacturers create a demand, and only ask the trade to keep the goods in stock so as to supply the orders sent to them.

Advertisement for Jaxson Soap, featuring an image of the soap box and text: 'THE BEST CRACKER MADE', 'TRADE-MARK', 'JAXSON SOAP'.

These goods are 'PAR EXCELLENCE' Pure, Healthful and Reliable, warranted to give satisfaction in every particular.

Advertisement for D. D. Cook, Soap and Show Cases. 'D. D. COOK, PROPRIETOR OF THE Valley City Show Case Factory, MANUFACTURER OF SHOW CASES'.

Advertisement for Grand Rapids Soap Co. 'WHOLESALE AND RETAIL COAL AND WOOD. E. A. HAMILTON, Agt., 101 Ottawa St., Ledyard Block. Telephone 908-1-R.'

Advertisement for Crown Prince! 'THE FAVORITE BRAND With Grocers. Orders from Retail Trade Solicited. Newaygo Roller Mills, NEWAYGO, MICH.'

Advertisement for Hester & Fox, 'Manufacturers' Agents for SAW AND CRIST MILL MACHINERY, PLANERS, MATCHERS, MOULDERS and all kinds of Wood-Working Machinery, Saws, Belting and Oils.'

Advertisement for Edwyn Fallas, 'PROPRIETOR OF VALLEY CITY COLD STORAGE, JOBBER OF ORANGES, Lemons, Bananas, Butter, Eggs and Egg Crates.'

Advertisement for Wm. H. Thompson & Co., 'COMMISSION MERCHANTS, 166 South Water St., CHICAGO. Reference: GENERAL, GROSS & MILLER, Bankers, Chicago.'

Advertisement for Magic Coffee Roaster, 'THE GENUINE ANTI-WASHBOARD SOAP QUICK, EASY, CHEAP. Saves Rubbing, therefore saves Labor & Wear. Cheap in itself more than saves its cost in saving of the clothes. This Soap may be used in any way and for any purpose that any other soap is used and excels all. YOU will secure COMFORT and make money by its use. Try it once and if the claims made for it are not true don't use it again. If they are true you ought and want to know it. Your grocer will get it if he hasn't it.'

Drugs & Medicines

State Board of Pharmacy. President—Jacob Jensen, Muskegon. Vice-President—James Vernon, Detroit. Secretary—Otto Eberbach, Ann Arbor. Treasurer—Stanley E. Parkill, Owosso. President—Geo. W. Wallace, Grand Rapids. Secretary—James Vernon, Detroit. Treasurer—Otto Eberbach, Ann Arbor. President—Geo. W. Wallace, Grand Rapids. Secretary—James Vernon, Detroit. Treasurer—Otto Eberbach, Ann Arbor.

Detroit Pharmaceutical Society. Organized October, 1883. President—J. W. Caldwell. First Vice-President—W. R. Perry. Second Vice-President—F. D. Stevens. Secretary and Treasurer—W. Patterson. Assistant Secretary and Treasurer—G. S. Purvis. Annual Meeting—First Wednesday in June. Regular Meetings—First Wednesday in each month.

LIFE IN A DRUG STORE.

A Pharmacist's Horror of Yankee Notions and Ice Cream Soda. From the Detroit Tribune. The average man who enters a drug store sees nothing beyond a formidable array of large glass bottles, neatly arranged on the shelves and adorned with large white labels, on which are printed queer cabalistic words in Latin and imposing Roman numerals.

"It is, indeed. Very few of those who take up the business ever gain certificates. They grow discouraged and drop out all along the line. The best—and about the only successful—plan is to first spend a year in some store which makes a specialty of prescriptions. During this year of probation the eyes should be open to their fullest extent and very little attempted beyond familiarizing the student with the nature of the long list of drugs. At the end of the year a thorough course in some first-class university should be inaugurated. For as myself, I frankly admit that I have had very little success in educating boys to the business. During my entire career as a pharmacist I can now recall but two of any boys who ever became skillful in the profession."

HAZELTINE & PERKINS DRUG CO.,

Importers and Jobbers of DRUGS, CHEMICALS, AND DRUGGISTS' SUNDRIES. DEALERS IN PATENT MEDICINES, PAINTS, OILS, VARNISHES.

STEAM LAUNDRY. 43 and 45 Kent Street, STANLEY N. ALLEN, Proprietor. WE DO ONLY FIRST CLASS WORK AND USE NO CHEMICALS. Orders by mail and express promptly attended to. CASH SALE CHECKS. Encourage your trade to pay cash instead of running book accounts by using Cash Sale Checks. For sale at 50 cents per 100 by E. A. STOWE & BRO., Grand Rapids.

CINSENG ROOT. We pay the highest price for it. Address PECK BROS., Wholesale Drug Dealers, Grand Rapids. Acme White Lead & Color Works, DETROIT, - MICH.



USE DECKHAM'S CROUP REMEDY. 25¢ and 50¢. Peckham's Croup Remedy is prepared especially for children and is a safe and certain cure for Croup, Whooping Cough, Colds and all bronchial pulmonary complaints of childhood. For attractive advertising matter address the proprietor, Dr. H. C. PECKHAM, Freeport, Mich. Trade supplied by wholesale druggists of Grand Rapids, Detroit and Chicago.

VIC'S BED-BUG KILLER! WITHOUT POISON. No Color, No Smell and No Damage to Bed Clothes or Furniture. Retail for 25 cents for large package. Trade supplied through all wholesale druggists, or direct by the manufacturers. ROUSSIN & CO., Ludington, - Michigan.

ACOME PREPARED PAINTS. Which for Durability, Elasticity, Beauty and Economy are Absolutely Unsurpassed. F. J. WURZBURG, Wholesale Agent, Grand Rapids, - Mich.



READ! READ! READ! PIONEER PREPARED PAINTS. The ONLY Paint sold on a GUARANTEE. Write for Sample Cards and Prices. We have Supplied our Trade with this P. P. P. Brand for more than eight years and it is all the manufacturers claim for it. We sell it on a GUARANTEE. Hazeltine & Perkins Drug Co., GENERAL AGENTS, GRAND RAPIDS, MICH.

WHOLESALE PRICE CURRENT.

Advanced—German Quinine. Declined—Chloroform, iodide potash, turpentine.

Table listing various medicinal products and their prices. Columns include product names (e.g., Aconitum, Belladonna, Camphor) and prices in dollars and cents.

WHOLESALE PRICE CURRENT.

Table listing various medicinal products and their prices. Columns include product names (e.g., Capsici Fructus, Cereus, Cinchona) and prices in dollars and cents.

HAZELTINE & PERKINS DRUG CO.,

Importers and Jobbers of DRUGS, CHEMICALS, AND DRUGGISTS' SUNDRIES. DEALERS IN PATENT MEDICINES, PAINTS, OILS, VARNISHES.

WE ARE SOLE PROPRIETORS OF WEATHERLY'S MICHIGAN CATARRH REMEDY. We have in stock and offer a full line of Whiskies, Brandies, Gins, Wines, Rums, SOUR MASH WHISKEY, Druggists' Favorite Rye Whisky.

Whiskies, Brandies, Gins, Wines, Rums, SOUR MASH WHISKEY, Druggists' Favorite Rye Whisky.

We are Sole Agents in Michigan for W. D. & Co., Henderson County, hand-made SOUR MASH WHISKEY.

Druggists' Favorite Rye Whisky. We Sell Liquors for Medicinal Purposes only. We Give Our Personal Attention to Mail Orders and Guarantee Satisfaction. All Orders are Shipped and Invoiced the same day we receive them.

SEND IN A TRIAL ORDER. Hazeltine & Perkins Drug Co., GRAND RAPIDS, MICH.

RECOMMENDED BY EMINENT PHYSICIANS. The Best Tonic. A CONCENTRATED LIQUID EXTRACT OF MALT & HOPS. FOR SALE BY ALL DRUGGISTS.

78 Congress St., West, Detroit, Mich., April 9, 1888. Speciality Dept. Ph. Best Brewing Co. GENTLEMEN—I have given you a sample of your "Best" Tonic and have since had a great many of your product with some from another house and have found yours superior in the great essential, the palatable nutrient as well as in tonic stimulant properties, felt anxious to know what it can be furnished the dispensing physician.

Yardley, Pa., March 18, 1888. Ph. Best Brewing Co. DEAR SIRS—I have given you "Malt Tonic" a trial in several cases of Enticed Digestion and General Debility, especially in the aged, where the whole system seems completely prostrated, with very satisfactory results. I have used many of the so-called "Malt Extracts," but believe your preparation to be superior. In the aged where the digestive functions are exhausted and there is a loss of the nerve vital force, I found its action to be rapid and permanent.

Midville, Geo., Feb. 24, 1888. Speciality Dept. Ph. Best Brewing Co. GENTLEMEN—I think the "Tonic" a splendid medicine for all forms of Dyspepsia and Indigestion. It is giving me great satisfaction. Very respectfully, J. M. JOHNSON, M. D.

Work-House Hospital, Blackwell's Island, Feb. 10, 1888. Ph. Best Brewing Co. GENTLEMEN—As a matter of personal interest, I have used your "Best" Tonic in several cases of Impure Blood. The results indicate that it is an agreeable and doubtless, highly efficacious remedy. I am, Very truly yours, E. W. FLEMING, M. D.

Troy, New York, January 29, 1888. Speciality Dept. Ph. Best Brewing Co. DEAR SIRS—Your agent left me a sample of your liquid extract, Malt and Hops, such in my practice, I thought to compare your product with some from another house and have found yours superior in the great essential, the palatable nutrient as well as in tonic stimulant properties, felt anxious to know what it can be furnished the dispensing physician.

Buffalo, N. Y., Feb. 17, 1888. Speciality Dept. Ph. Best Brewing Co. GENTLEMEN—I have used the "Best" Tonic with most gratifying results in my case of dyspepsia. My case was a bad one, I had no appetite; headache in the morning; sour stomach; looking as though I had consumption, and after taking this tonic I never felt better in my life. I think it will cure a bad case of dyspepsia. You may recommend it for that case. Wm. O. JAZBKA.

Philadelphia, Feb. 4, 1888. Ph. Best Brewing Co. GENTLEMEN—I have tested the sample of "Concentrated Liquid Extract of Malt and Hops" you sent me, and find in my humble judgment that it is a very pure and safe article. I will not hesitate to recommend it in every case of debility where a Tonic of that kind is indicated. Respectfully, E. H. BELL, M. D.

New Orleans, La., April 6, 1888. Speciality Dept. Ph. Best Brewing Co. GENTLEMEN—Having tried your "Best" Tonic to a great extent amongst my practice, I will state in my belief that I have had the best results with nursing mothers who were deficient in milk, increasing its fluids and securing more nourishing food for the infant, also increasing the appetite and in every way satisfactory for such cases. Very respectfully, D. BORNIO, M. D.

For Sale By HAZELTINE & PERKINS DRUG CO., GRAND RAPIDS, MICH.

The Michigan Tradesman.

What Shall They Do?

E. J. Masten in the Western Machinist.
 Choice of occupation is a problem of direct interest to the young, and often has a vicarious interest of keenest intensity for those of riper years. Young men and young women want something to do; rich and poor, the educated and the illiterate, all alike, must have some occupation to keep off trains of miseries to which all human flesh is heir, and to choose that which is sure to be best is not always easy. In view of some noted cases of success it would seem that he whose early necessities compel a keen realization of the importance of earnest, active work sometimes lays such a sure foundation that he is chosen instead of making choice, but this neither he nor others can see until after years, and his perplexities about choice have been no less than those of others.
 With ambition which scorns idleness, with courage that banishes timidity, and with strong and elastic step the youth goes forth with a well-grounded faith in his ability to do his share in this world's work; expecting to meet great obstacles to his progress, perhaps in the form of long days of severe toil, but for these days of hard work he is ready—if he could find a place for the sole of his foot.
 It is one of our boasted and much taught hobbies, that there is abundant work for all; that none need be idle in great, glorious, free America. But it is not at variance with true patriotism to take this statement with a grain of salt, and, as the years go by the amount of salt may be increased; for, we cannot conceal the fact that in old and closely settled communities competition for place in all vocations is much greater than in newer, and, therefore, less crowded localities.
 The unaided youth in search of employment in a crowded city needs all the fortitude he can command. He must not carry his heart upon his sleeve, nor must he brood over all the harsh and ungracious words he hears, nor lay to heart the unkind thoughts that he knows remain unspoken. "Idle, good-for-nothing-fellow, you have never done any work in your life; why don't you go to work?" will be the substance of some interviews that he would do well to forgive but never forget.
 That he is not oftener appalled at the prospect before him is a wonder. Every avenue in every vocation seems crowded to its utmost capacity, no room, not even for the proverbial one more, when full-grown men jostle and crowd each other for subsistence, not unlike a lot of pigs in front of a trough.
 This is one picture, another remains.
 To the youth whose wants have hitherto been supplied without any effort of his own, there comes a time when we must choose and act for himself, and then it is that he may be charmed by the display of brilliant talent at the bar, or in the council of the nation, or the sight of some colossus in trade and commerce may fire his ambition to go and do likewise. He does not dream but that the fulfillment of such desires may be as readily realized as his other wants have always been supplied, by putting out his hands to receive them. A rude awakening awaits him, and if it comes early, so much the better for him.
 On neither of these two pictures would it be safe to predicate vital issues for the future. Time is a great element in human affairs. Things terrestrial do not remain fixed; evolution is constantly presenting new combinations of actors and events.
 Twenty years from now the youth of today will be the business men of the community. The evolution will be slow, but none the less sure than by forcing processes, and the results may be more pleasing.
 Waiting is not a strong point with Young America; he has taken some short cuts with brilliant success, and these successes have somewhat shielded from observation some of his many failures.
 By waiting is not meant standing in perfectly indifferent, listless idleness, expecting a miracle in our favor, but working at whatever our hands find to do, watching for opportunities to do better and waiting for the events of time to bring greater success. Haste to become rich and great, good and happy all in a short time, in a perfectly sure way, adds greatly to perplexities in choosing an occupation.

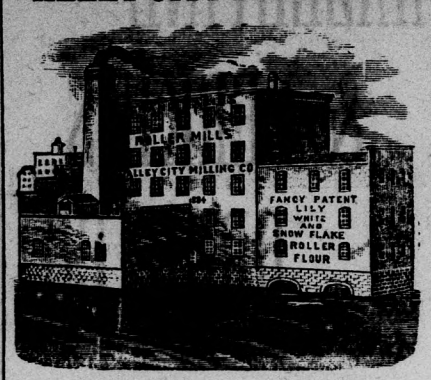
The "Bad Debt" Collection Agencies Shut Out of the Mails.

From the Detroit Free Press.
 A good deal of discussion has been evoked by the act of Congress, recently passed, which prohibits the mailing of postal cards upon which indecent, lewd, lascivious, obscene, libelous, scurrilous or threatening delineations, epithets, terms or language reflecting injuriously upon the character or conduct of another, may be written or printed, or of any matter with such language on the envelope or wrapper. The specific prohibitions are not objected to but the general one is. The Postmaster General holds, very properly, that the words of the act "reflecting injuriously upon the character or conduct of another" cover anything in the nature of an offensive or threatening innuendo, and to this interpretation certain collecting agencies object.
 It is the habit of these collecting agencies to prosecute their business by the use of envelopes upon which the words "bad debts" are printed in large letters, which are sure to attract attention. The big letters are put on for that purpose. The intent is to notify everybody through whose hands the letter bearing this inscription passes that the person to whom it is addressed is a delinquent debtor. The hope is that to avoid the shame and humiliation of continued exposures of that sort the debtor will pay up and the collecting agency get its fee. The agencies, therefore, regard the act as an interference with their business and protest against it on that account.
 This protest alone is a sufficient testimonial to the propriety and excellence of the act. The business referred to ought to be interfered with; and the thoughtful, intelligent public will rejoice that it has been. Wholly aside from the question of the collector's moral or legal right to libel a delinquent debtor the government cannot, with propriety or decency, be asked or compelled to be a party to such libeling. The Louisiana Lottery is lawful in that State; but the government very properly refuses its aid to the scheme in carrying the circulars of its projectors in that State or any other. Its refusal to carry offensive and libelous duns rests upon the same ground of principle.
 Even if there were some absolute guaranty that the offensive envelopes or postal cards should be used only against dishonest debtors or "dead-beats" the government might very properly refuse to become a

party to the transaction. But from the very nature of the case there can be no such guaranty. Under the best or most stringent regulations of a collecting agency the offensive envelopes or postals would be often sent to innocent delinquents or those not really delinquent at all. In any offensive sense. In practice, indeed, such missives have been sent less frequently to "beats" than to the unfortunate and the forgetful debtors and to those whose refusal to pay is based upon a claim of offset or non-indebtedness. This is inevitable, for the latter classes are the only ones who can be reached by such devices as "bad debts" envelopes and postals. The really dishonest debtor or dead-beat cares nothing for them. It is the man who would gladly pay if he could, or who has what he regards as a valid counter claim of payment or otherwise, who is shamed and outraged by being held up before the community as a delinquent.

Bad debts are bad things and all legitimate methods of collecting them are worthy of approval, though the government aid cannot properly be invoked, but the best method of collecting them is—if we may use a Hibernicism—not to make them. Too great eagerness in selling goods, too great looseness in the granting of credit, are responsible for far more of the "bad debts" which give employment to the collection agencies than all the devices of all the "dead-beats." If merchants and dealers of every sort would combine as earnestly against the improvident giving of credit as they sometimes do in the effort to collect the bad debts they make by their improvidence, they would save money and have no fault to find with the government for refusing to aid in the collection of debts by libel.

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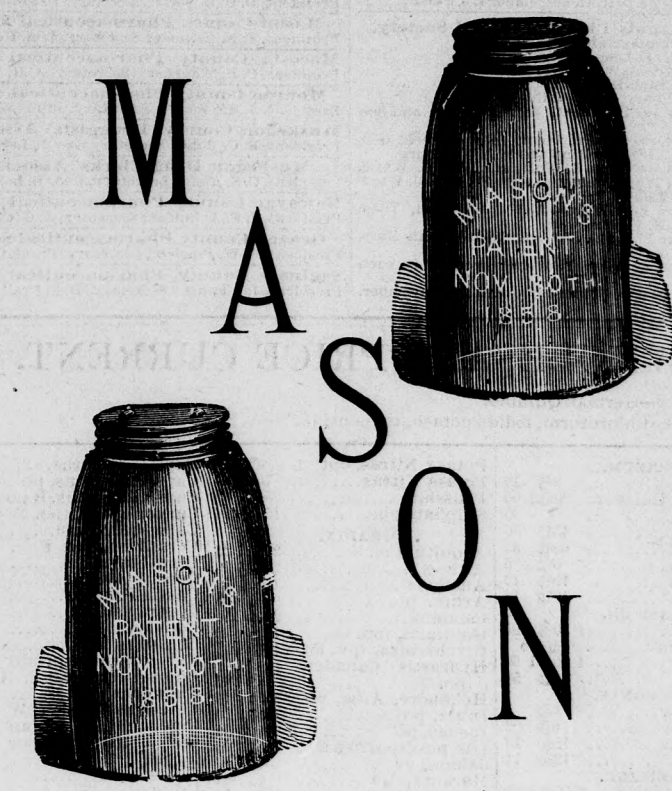
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