# The Michigan Tradesman.

VOL. 5.

GRAND RAPIDS, WEDNESDAY, JULY 11, 1888.

NO. 251.

## SAFES

Anyone in want of a first-class Fire or Burglar Proof Safe of the Cincinnati Safe and Lock Co. manufacture will find it to his advantage to write or call on us. We have light expenses, and are able to sell lower than any other house representing first-class work. Second-hand safes always on hand

C. M. GOODRICH & CO., With Safety Deposit Co., Basement of Wid

THE GREAT

Watch Maker

44 CANAL ST., Grand Rapids,



AXLE

BAUM'S

THE ACKNOWLEDGED KING of AXLE LUBRICANTS, Neither Gums nor Chills, never runs off the axle and outwears any other known oil or grease.
PRICES TO THE TRADE.

Ponys, per gross, \$10. Packed in 3 doz. cases. Retail at 10 cts. each.
Pints, per doz., \$2.25. Packed in 1 doz. cases. Retail at 50 cets. each.
Quarts, per doz., \$4. Packed in 1 doz. cases. Retail at 50 cents each.
Gallons, each, \$1.20. Packed 6 cans in case. Retail at \$1.50 each.
Each case contains a liberal assortment of advertising matter, lithographs, show-cards, etc.
THE TRADE SUPPLIED BY

OLNEY, SHIELDS & CO., Grand Rapids Mich.



Cor. W. Fulton & Mt. Vernon Sts., GRAND RAPIDS, - MICH

G. B. JONES, Proprietor.

Formerly landlord of the Potter House, Battle Creek; more recently of the Elliott House, Sturgis.

RATES \$1.50 and \$2 PER DAY.

Traveling men wishing a quiet place t spend Sunday should try the Derby.

### BEWARE!

It has come to our notice that unscrupulous manufacturers of cigars are putting an inferior brand of cigars on the market under a label so closely imitating our "Silver Spots" as to deceive the general public. At first, we were inclined to feel flattered at this recognition of the superior merits of our "Silver Spots" by a brother manufacturer, knowing full well that it is only articles of standard or sterling worth that are imitated, but we feel that we should be derelict in our duty to the public should we not warn them against this infringement, and also to dealers in cigars, as we feel positive that no first-class dealer would knowingly countenance or deal with any manufacturer who had to depend upon other manufacturers to furnish him brains to originate brands or labels for their cigars. to originate brands or labels for their cigars. A counterfeiter is a genius, but amenable to the law, but a base imitator who keeps within the law, or just ventures near enough to be on debatable ground, is not worthy of recognition in a community of worthy or respectable citizens. The "Silver Spots" are to-day the best selling five cent cigar in Michigan. If you don't believe it send us a trial order.

GEO. T. WARREN & Co.,

NEW YORK,

FOOD PRODUCTS

## EDMUND B. DIKEMAN Millers, Attention

We are making a Middlings Purifler and Flour Dresser that will save you their cost at least three times each year.

They are guaranteed to do more work in less space (with less power and less waste) than any other machines of their class.

Send for descriptive catalogue with testimonials. Martin's Middlings Purifier Co., GRAND RAPIDS, MICH.

GRAND RAPIDS

Castoring Paper Box Factory,

W. W. HUELSTER, Prop.

OIL Paper Boxes of Every Description Made to Order on Short Notice.

We make a specialty of Pigeon Hole File Boxes, Sample Trays Sample Cases. Also Shelf, Shoe, Confec-tionery, Millinery, Dress, Suit and Packing Boxes. Druggists' Slides and all kinds of Fine Work.

All work guaranteed first class and at low rices. Write or call for estimates on any-hing you may want in my line. Telephone 850

OFFICE AND FACTORY,

l 1 Pearl St., Grand Rapids, Mick

## BOOK-KEEPING WIPED OUT!

No Pass Books! No Charging! No Posting! No Writing! No Disputing of Accounts! No Change to Make!

TRADESMAN Credit Coupon Book.

THE NEWEST AND BEST SYSTEM ON THE MARKET. We quote prices as follows:

Subject to the following discounts: Send in sample order and put your busines

E. A. STOWE & BRO., Grand Rapids.

# O. E. BROWN

Merchant Millers.

## GRAIN and BAILED

Flouring Mill and Office Cor. Court St. and G.R. & I.R.R.

No. 9 Canal Street,

GRAND RAPIDS, MICH.

J. W. CONVERSE O. E. BROWN,

## BELKNAP

# THURBER, WHYLAND & CO., Wagon and Sleigh Co.

Spring, Freight, Express, Lumber and Farm

## ${f WAGONS!}$ Logging Carts and Trucks Mill and Dump Carts,

Lumbermen's and River Tools. carry a large stock of material, and have facility for making first-class Wagons every facility for making first-class Wagons of all kinds.

28 Special attention given to Repairing, Painting and Lettering.

Shops on Front St., Grand Rapids, Mich.

## Voigt, Herpolsheimer & Co. Importers and Jobbers of DRY GOODS

Staple and Fancy.

OUR OWN MAKE. A Complete Line of Fancy Crockery® Fancy Woodenware

OUR OWN IMPORTATION. Inspection Solicited. Chicago and Detroit Prices Guaranteed.

S. T. FISH & CO., General COMMISSION Merchants

FRUITS and PRODUCE, 189 So. Water St., - Chicago.

We solicit your correspondence and will nake liberal advances on all shipments forwarded to us. Send us your consignments and we will render prompt and satisfactory returns. CAR LOTS A SPECIALTY.

REUBEN HATCH Attorney at Law, 23 & 24 Widdicomb Bld. Monroe St.,

GRAND RAPIDS.

# SOLE MANUFACTURERS OF

ABSOLUTE SPICES

Absolute Baking Powder.



Teas, Coffees & Grocers' Sundries. 46 Ottawa St., GRAND RAPIDS.

ORDER MILLING CO., Gordon's

The Best

GIGAR In the Market.

Grand Rapids, Mich.

### STANTON, SAMPSON & CO., He was only a vag.

Men's Furnishing Goods.

Sole Manufacturers of the "Peninsular" Brand Pants, Shirts and Overalls.

State agents for Celuloid Collars and Cuffs. 120 and 122 Jefferson, Ave., DETROIT. - MICHIGAN GEO. F. OWEN, Grand Rapids;

> Western Michigan Salesman. ASK FOR

BEST IN THE WORLD.

IF YOU WANT

Medium Clover. Mammoth Clover, Timothy, Alsike, Alfalfa,

Orchard Grass.

Hungarian, Millet.

Blue Grass, Field Peas, Spring Rye, Spring Barley.

OR ANY KIND OF SEEDS SEND TO

## LAMOREAUX

71 Canal Street, Grand Rapids, Mich.

ESTABLISHED 1866.

159 80. Water Street, Chicago.



We do a General Commission Busines and offer as inducements twenty years' experience and clear record. The best equipped and largest salesroom in the business in this city. Ample storage facilities-full 20,000 feet of floor space in the center of the best market in the West. Ample capital and first-class references on file with THE TRADESMAN. Write us if you wish information, whether to buy or sell. It will cost you nothing.

BARNETT BROS.

WHOLESALE

AND OYSTERS.

Packing and Warehouse, 37 North Division Street.

Office, 117 Monroe St.,

GRAND RAPIDS.

SEND FOR PRICE LIST.

ONLY A VAG.

ment the name of William E. Brown was letter lying beside her."

which in former days it possessed. which impressed itself on the beholder, in- Judge, it read as follows: stilling the belief that, although he had sunk to the ranks of the debased creatures who but, oh, my darling, I do not want to die. I tune I amassed a small fortune and then loaf around saloons, sleep in hovels and was true to you, and I will choose death started on a journey to India. New scenes sponge upon their fellow-men for the food rather than carry my disgrace into your they consume, the vagrant had once held a life. I only ask that you, of all the world, gloom, and, finally, when I had regained my respectable position in society and had been will believe what I write. Last night, after lost respectability in appearance and mode

His hair was lank and ill-kept. Furrows ting the finishing touches to one of the de- perienced great trouble, and I married her. were plowed in his cheeks and his forehead, signs, and Marsden, my father's curate, asand his long, gray beard was uncombed sisted me. Just as I had finished, I noticed moniously, and I even began to feel happy. and reached far down upon his breast. that he went to the door and locked it. I But one day while I was away hunting with Clothes in tatters hanging about his shrunk- asked him why he did so, and then I saw a party of friends I became parched with en and emaciated frame, hands horny with the wild passion peering through his eyes. thirst. There was not a drop of water to be hard toil and stockingless feet in worn-out He said he had long loved me, and, know- had, and never dreaming of the effect it boots were other characteristics of this ing that you had won my affections, his would produce upon me I drank some homeless and wretched outcast.

fense he poured such a startling history of long-looked-for opportunity had come. I with redoubled force, and in three weeks I his life into the ears of Police Justice Law- should be his, or he would wreak his ven- had lost control over myself. I treated my ler that he was immediately released on his geance on me. I shuddered and cried; I wife cruelly. In my drunken fits I accused promise to leave the State. Romance and pleaded with him to let me go, and said I her of every possible crime, and threatened war, wealth and destitution, speculation would never breathe a word to any one of to kill her. This only lasted a short time, and travel, suicide and divorce, entered into what he had uttered, but he laughed at me however, for she secured a divorce and said his experience, and in choice language, and said if I did not yield he would keep me she would have me arrested if I did not showing his education and mental capacity there until morning, and the world would leave the country. to be far above the average, he told the believe I was a lost creature.

lava, and yet it is true, and the remainder of my history has been a series of strange

and almost incredible experiences. England. My father was a rich and respect- all was over with me. 1 procured some first hours of my life behind prison bars, my temper ungovernable. I was given a through all restraint and enlisted in the others; but when I was submitted to the iron discipline, compelled to obey the cabought my release.

Crimean War broke out. Anything was agreeable to me compared with life in barracks, and I heard that we were to go into active service with only pleasurable emotions. The deeds of our company of cavalry, the Light Brigade, have become historical on account of the terrible experience we passed through. For weeks the soldiers almost starved from famine, waiting for the daily expected battle between the allied armies and Russia, and were constantly falling by our side from fever or exhaustion, and when the actual battle took place I felt that we might as well fight to the death as be moved down by hunger, and I prepared for a last desperate struggle.

"When the order to charge right in the teeth of the Russian batteries and capture the guns was heard we gritted our teeth and swirled madly up the hill. The belching of the cannon and the constant dropping of dead men from their horses were horrible. and when a fourth of our number came 'out el, and for several years I was a wanderer of the mouth of hell,' it seemed to us in foreign countries. I visited New Zeanothing short of a miracle. I have wounds land, China, Russia and other lands, spendon my arms, my side and my head now as ing my wealth lavishly, and when I landed relics of that terrible charge, and for weeks in America I was well-nigh penniless. For and months I lay on the verge of death. In a while I knocked around the mining camps the course of time I was promoted from the in Montana, and alternately gambled, drank ranks until I commanded a regiment of and worked in the silver mines. heavy cavalry, but military life began to "One day I was in a saloon playing poker pall upon me, and when I was thirty-seven sudden death. I sold out my commission and went home, determined to lead a quiet seen it. The man was thin and cadaverous life and cheer the declining years of my in appearance, and there was something of poor old mother. I found that most of my the smooth, hypocritical religionist about unfortunate business speculations, but still days, and felt inclined to quarrel with anywe had a few thousand dollars left, and came superintendent of a railroad.

sunshine entered my life, only to be suc- liar before the crowd. ceeded by darker gloom. I fell in love with a clergyman's daughter—a beautiful, refined through my mind that he was the betrayer girl-and had she become my wife I should of my dead girl-the villainous wolf in centered my deepest affection on her, and den, the curate!' and as he answered back, she reciprocated my love. I say she did, 'Yes, you devil, I am!' he drew his sixfor I will never disbelieve her purity and shooter and fired. The first shot missed,

ing she had been decorating the interior of I laid him dead upon the floor. Then I He leaned against the railing of the dock held on the following day. Next morning said I had only done right. I went through as if weary and sick at heart, but the mo- she was found dead in her bed, with this a formal trial, but I was acquitted, and thus

as if attempting to recover the dignity forth an old leather pocket-book, from whether he recognized me or not, I do not There was something about Brown's face torn in the folds. On being opened by the came a drunkard and a gambler.

the others left the church, I remained, put- of life, I met a lady who had also ex-

years of my life," said he, "have I stood in of my struggles and cries, he hurled me to battle. I have tramped through most of the the position of a criminal. Could I but the ground, and I lost consciousness. When states of the Union. At one time I tried to have seen this end before me when I started I recovered he was gloating over his work, work, and acted as agent for a patent burgout in life I should have welcomed death and said if I breathed a word to anyone he lar alarm, but the people seemed to think gladly in preference, but by easy stages I would kill me. He then unlocked the door that I was more dangerous than the burghave sunk down, down, until I am physi- and I staggered out into the night air, a lars, for they set their dogs on me. Then cally and morally a wreck. You would lost, degraded creature. I saw before me I tried to sell a machine for cleaning winscarcely believe that once I was an officer in only blackness and a blighted life, and I dows, but the first time I tried to show a the English army, or that I was one of the determined never to look in your loving merchant how it worked I smashed his win-Red Top, the English army, or that I was one of the determined never to local growth will find dow and ran away. some one else who will love you; be happy with her. I disguised my feelings as well ago, I have done a little work, but do not as I could when I arrived home, for I deny that I am a vagrant. Judge, I never "I first saw the light of day in Liverpool, wanted my father to suspect nothing until realized until last night, when I passed the ed hardware merchant, and, being an only strychnine from Dr. Oliver's room while he what a degraded being I am. I have stil son, I was petted and spoiled. Everything was out, and when you look upon me again strength to work, and before heaven I in reason that I asked for was granted, un- I shall be dead and cold. I would give til my disposition became overbearing and worlds to feel your lips press mine but will set me free to work honestly and with once again, but it cannot be. I am blinded a chance to become respectable once more." good sound education, and my parents in- by tears so that I cannot see what I write. tended that I should study for the bar, but If you ever meet my betrayer, avenge my when I was nineteen years old I broke wrongs and mete out justice to him. Good- touched. He looked at the man for a mobye, my only love. I die with your name army. The anticipation of a wild, reckless on my lips. Forgive me and do not grieve. life attracted me, as it does thousands of It is better so. Farewell until you, too, shall cross the narrow river."

"This was the turning point in my life," prices of others, I found the thongs very continued Brown, as the tears started from galling; yet still my pride prevented any his eyes. "For a time I walked about like appeal to my father, who would gladly have a man almost insane. The blow had crushed me, and when the body of my "For some years I learned the monoto- loved one was covered up and placed in the us duties of a soldier, and at last the earth, I took to drink to drown my sorrow. Marsden and swore that when I met him he should die by my hand. But he had disappeared and many hinted that it was his desertion that had driven the girl to suicide, and not any violence that he had used upon

"About this time my fortune received an other turn. I had speculated largely in some land around the city of Melbourne, Australia, which a friend had written me was likely to greatly rise in value. Building progressed so rapidly at that time that one day, to my surprise, I learned that my property was worth fully \$100,000. The news, coming, as it did, when the drink fever had attacked me, I immediately ordered the land to be sold, and as soon as I could obtain the money value of it I occupied my time in drinking and spending money in the effort to discover Marsden's whereabouts, but without success.

"Then I was seized with a desire to trav-

when a man entered whose face seemed years old I received the news of my father's strangely familiar to me. But, try as I would, I could not remember where I had off?" father's wealth had dwindled away through him. I had been drinking hard for several one. Soon this smooth-tongued fellow took through the influence of friends I soon be- part in the game and won every time. At last I discovered him drawing a card from "About this time the brightest gleam of his sleeve, and I called him a cheat and a

"As I did so the knowledge flashed not now be the low creature that I am. I sheep's clothing. I yelled, 'You are Marsinnocence, as some did later on. One even- me and before he could send another bullet

a church for the Christmas service to be told the boys what I have told you, and they I avenged the wrong done to her I loved. called his long, guant form straightened up After searching his pockets, Brown drew How he had lived in the interval, and which he extracted a paper, greasy and know any more than he knows how I be-

"After that I stopped drinking for many "It will be all over in a few moments; years. By dint of hard work and good forseemed to relieve my life of some of its

"For two years we lived together harheart had been filled with jealousy and rage, whisky from a friend's flask. It set my When asked what he had to say in his de- but he had concealed his feelings uutil the brain on fire again—the old craving came

"I did so, and have since sunk by degrees "The more I wept and pleaded the more until no one would ever recognize in me the "Never before during the sixty-eight maddened he became, until at last, in spite dashing, noble soldier who braved death in

"Since arriving here, about three months swear that I will be a man again, if you

The old soldier's voice had a sterling ring about it, and Judge Lawler's heart was ment and then said: "For all I know, every word you have told me may be an unmitigated lie; but you are an old man, you are one who has evidently moved in a good circle of society, and I do not believe that you would perjure your soul to evade the slight punishment which could be inflicted on you. I shall, therefore, give you a chance to ful-State immediately."

Not Fitted for the Business.

From the New York Tribune "Johnny," said a Seventh avenue grocer to the new boy, "what kind of butter did you send over to Henderson's?"

"Some of the prints here," said the new boy respectfully.
"Oh, great howling Cæsar," groaned the "sent 'em some of that good butter just after I have got 'em down to this here in the barrel! Sent 'em the best butter in the store just as I finish a two years' course of getting them down to the barrel butter! Give 'em a taste of good butter after I had got 'em so they thought this barrel butter was the best in the world! And still you say you hope to own a grocery store some day! The taste of that butter you sent 'em will awaken all their old slumbering desires for good butter, and I'll have to work another two years grading 'em down a little poorer each time, before I'll get 'em where there's any profit on 'em again! You might just as well put on your coat an' go first as last; groceries ain't your line. You better go into the ministry, or get a job on a ferry-

Why He Paid Cash. Grocer—How is it, Mr. Swartman, that you are so particular to pay cash now-a-

lays? You used to run a weekly bill. Customer—I know I did, and you would always give me a cigar when I squared up

Grocer-Yes. Customer-Well, it was smoking that ci-

gar that impelled me to pay cash. The Silent Partner. From the New York Sun.

"What's that awful racket in the back room?" inquired a customer of one of the clerks. Somebody trying to yell the roof "It's the silent partner, sir; the firm is

after him for more money. PERFECTION SCALE



DOES NOT REQUIRE DOWN WEIGHT
Will Soon Save its Cost on any Counter. For Sale by GEO. C. WETHERBEE & CO., Det HAWKINS & PERRY, Grand R McCAUSLAND & CO., E. S

E. A. STOWE & BRO., Proprietors cription—One Dollar per year. Advertising Rates made known on application.

lication Office-49 Lyon Street, Gran ons to this paper are not discontinued at exon, unless so ordered by the subscriber.

ered at the Grand Rapids Post Office. E. A. STOWE, Editor.

WEDNESDAY, JULY 11, 1888.

THE MILK IN THE COCOANUT Massachusetts has probably given more attention to the subject of food adulteration than any other state in the Union, and the report of the chemist in charge of that department of work is therefore suggestive. food, 1,178 of which proved to be pure and 498 to be adulterated. Of the impure, only a very small portion, and these rarely used in large quantities, were found to be adulterated with ingredients deleterious to health. The chief of these were molasses, of which 25 samples out of 85 were found to contain corn glucose or salts of tin, or both; baking powders, of which 21 samples out of 29 were found to contain alum and extract of almonds, 2 samples out of 9 being found to contain nitro-benzol. Nearly all the adulterants were found to be harmless ingredients added to cheapen the product, and the purchaser, while being defrauded, was injured only in his pocket. Referring to the result of these investigations, the Chicago News strikes the key-note to the situation in the following fashion:

The American people are bargain-hunters; they buy things because they appear to be cheap. To accommodate them much of the food is adulterated. Coffee is cheapened with burned rye and chicory; ginger contains rice and cornmeal; allspice has buckwheat; honey has glucose; butter has lard, and lard has tallow; maple sugar has muscovade; olive oil has cottonseed oil, and so covado; olive oil has cottonseed oil, and so on to the end of the chapter. The manifest remedy for this is for people to patronize reliable dealers and pay fair prices for their goods. If they invite fraud by demanding cheap goods they are more than likely to

The promptness with which the G. R. & mile tickets be sold for \$20 speaks well for the fairness of that corporation and be tokens the wisdom of the management.

### WHY NOT?

Written for THE TRADESMAN. In the calculations of those engaged in growing fruit and vegetables for market, the first and prime consideration is and should be, "At what cost can the crop be produced?" Cost is only comparative. The amount of cash outgo, representing so much labor, whether cheap or dear, is only a comparative amount. It may cost you one dollar to prepare a bushel of potatoes for the market, yet, if the net return is \$1.25 the enterprise is profitable. On the other hand, if grown at a cost of twenty cents and only fifteen cents can be realized the return is unsuccessful.

Nearly every grower of vegetables in the Southern States can grow cucumbers, and when they are salable at \$1 per dozen they are profitable, but a large amount cannot be grown at that price. Why not? Simply only a very few can them at high figures. But cucumbers for pickles, gherkins, etc., can be grown abundantly; why won't they sell at a profit? The answer is, that to be suitable for pickling they must be fresh picked and cheap. Men who have an established brand, which is a guarantee of excellence, cannot afford to use any yellow or withered stock, and getting them at home they save the freight. of Bellaire. Another reason is that the picklers are not ready to take hold, and they cannot afford to keep their establishments open unless

they can be sure of a steady supply.

Again, the peach grower says, "Why should a shipment of 1,000 bushels of peaches break the market in July and a shipment of 15,000 bushels in September bring just as much, or more?" Michigan can put her fifty to sixty thousand baskets on the market and all are absorbed steadily and easily, as a matter of fact occurence. Tennessee and Mississippi will get little over freight if one-tenth of the amount is placed on sale. Why is it? The reason we assign is that the thrifty housewife will not can peaches for winter use in the heat of summer and take the chance of the fruit spoiling in the intense heat when she can as well avoid the chance. It is poor policy to take any chances that can be avoided. The same remark will apply to plums largely used for canning or preserving purposes. There is a great dislike to putting them up until cool weather comes, so that the de- & Co. mand is exclusively from street peddlers and for immediate use. The great bulk of the demand comes from canners and preservers, and they prefer to take no chances through the hot weather when they can get a better supply later in the season. Those who preserve fruit largely for private consumption go on a vacation during the heated term of July and August, so they are not grown fruits reach the market with a finer layor and a better quality than southern products. There is more time to ripen on the tree and vine, and the riper the product is the finer the grade than if gathered in an

Buy flour manufactured by the Crescent Roller Mills. Every sack warranted. Voigt

BARNETT BROS.

### AMONG THE TRADE.

GRAND RAPIDS GOSSIP. Mrs. Z. Pixley has sold her confection tock at 134 West Fulton street to J. Haldi-

Max Simpikovsky has engaged in the pakery business in the Hake block on East

Oscar Hayes is erecting a store building at 58 Second street, which he expects to occupy with a grocery stock.

F. L. Blake succeeds F. L. Blake & Son in the grocery and bakery business at 232 and 234 South Division street.

Richard Van Bochove succeeds Van Bochove & Sanford in the drug business at the corner of West Fulton and Straight

A. J. Jones, formerly engaged in the grocery business at Fremont, has opened a During 1887, he examined 1,676 articles of grocery store at Marion. Arthur Meigs & Co. furnished the stock.

> Smith & Linderman have sold their gro cery stock at 670 Cherry street to Albert P. Hurlburt, formerly engaged in the grocery business on Colfax street.

> J. Jacobs has removed his grocery business from the corner of Shawmut avenue and Jefferson street to a more advantageous location on West Bridge street.

> W. M. Smith & Son have engaged in the rocery business at the corner of West Leonard and Jennette streets. Shields & Co. furnished the stock.

A. Himes, recently from Oswego, N. Y. has opened a wholesale and retail wood and coal yard on Shawmut avenue, between Winter and West Division streets. Office under City National Bank.

H. Leppink, formerly in the employ of S. P. Bennett, has formed a copartnership with C. H. Joldersma, formerly engaged in general trade at Jamestown, under the style of Leppink & Joldersma. The firm will engage in the coal and wood business on Grandville avenue, having an office at 115 Monroe street.

A. W. Curtis and O. Curtis have bought the grocery, crockery and notion business of O. C. Benedict, at Owosso, and will continue the business under the style of A. I. Railroad conceded the request that 1,000 W. & O. Curtis. They will also continue their grocery business on South Division street for the present.

> The Curtiss & Dunton paper stock has been purchased at private sale by Julius Houseman, who has placed John L. Curtiss as to title, firm name, etc., can be effected. The store was opened again on Monday, for the first time since the assignment. M. K. Walton and Oliver C. Shultz will resume their old positions as traveling and city his former place as house salesman.

AROUND THE STATE. Edmore-A. P. Curtis, grocer, has sold

Jonesville-Ira R. Bentz succeeds W. F.

Taylor in the grocery business. Jenisonville-Martin Gezon has his general stock to Jamestown.

Hopkins Station-Wolfinger & Gilligan is the name of the new drug firm. Fife Lake-C. D. Wagner is selling out

his grocery business to E. H. Foster. Constantine—Gladding & George succeed Benj. O. Gladding in the drug business.

Fremont-O. E. Chapman succeeds Chapman & Scofield in the grocery business. Lake Linden-P. Bissonette succeed Friederichs & Bissonette in the meat busi-

Mancelona-Barnhart & White have sold their meat business to Dickerson & Eddy.

Kalamazoo-Huntley & Baker succee Hart & Stearns in the agricultural implement business

Ironwood-P. & C. E. Johnson succeed S. Biornson & Co. in the grocery and

crockery business. Detroit-J. L. Hudson has purchased the Geo. A. Sheley gas fixture stock at 172

Woodward avenue. Muskegon-Henderson & Frazer succe Henderson & Peterson as proprietors of the

Muskegon City Mills. Fruitport-C. N. Addison's store and grocery stock were recently destroyed by The loss was about \$2,000, half

covered by insurance. Garden-J. J. Rigney and M. J. Sullivan have purchased the general stock of F. Clark & Co. and will continue the business under the style of the Garden Stove Co.

Detroit-Partridge & Gamble will open a carpet and curtain house at 221 and 223 Woodward avenue. Mr. Partridge was formerly vice-president of Metcalf Bros.

Muskegon-W. H. Fletcher has opened milk depot and lunch room at 54 West

Detroit-Charles T. Fletcher, Charles C. lenks. George C. Bogue and James Whitney, as general partners, and Alice H. Ducharme, Sarah E. Duncan and Theodore P. Sheldon, as special partners, have entered Mr. Torrent still remains on the board here to buy; and it is a fact that northern into a limited copartnership and will carry of directors. on a wholesale hardware business. The special partners each contribute \$50,000. Saranac—The litigation between Walker & Son and the Gunn Hardware Co., of Grand Rapids, has been compromised by Mr. Gunn's taking the stock in exchange

### MANUFACTURING MATTERS.

Detroit-The Buhl Stamping Co. has een organized with a capital stock of \$25.-000-10 per cent. paid in-for the purpose of engaging in the manufacture of pressed tin, iron and brassware.

Evart-M. Belanger has bought John Hughes' interest in the pail factory of Hughes & Charlton. The new firm will put in machinery for the manufacture of peavies, cant hooks and other lumbering tools.

### Gripsack Brigade.

The Owosso traveling men are considerng, with fear and trembling, the idea of hallenging the Grand Rapids ball tossers. John P. Oggle, traveling representative for the Walsh-DeRoo Milling Co., at Holland, married Miss Lillie Bright in this city ast Thursday.

John H. McIntyre takes a "lay off" next week to indulge in a fishing expedition. His route will be covered in the meantime by Happy Hi. Robertson.

Gideon Kellogg, of the Chicago belting factory of Kellogg, Ducey & McCauley, sold 20-inch double belt, 136 feet long, to Batchellar & Sons, of East Saginaw, one lay last week.

F. R. Miles, attired in a handsome yachting suit of the newest style, left Saturday for Macatawa Park and may be found at that popular resort during the next two weeks, dispensing his sunny smiles. Contrary to expectation, "Hub" Baker

has not found it necessary to resort to stoga boots since he became a resident of Paris township. The nearness of the street car line to his home makes such a contingency innecessary.

Detroit News: Among the callers at J. L. Hudson's this morning was a female drummer whose territory is the State of Mich- kets in the West. The manufacturers outigan. She was a pleasant little body, talked like a house afire, handed her card out like quantities at a cut of 21/2 cents per barrel a veteran of the road, and was as full of good hits as "Sam'l of Posen."

The ball game played by the Grand Rapids traveling men last Saturday was an improvement over the game of a week before. the score standing 25 to 9 in favor of the The basement floor will be several inches nine selected to go to Detroit. It is now stated that the Detroit boys will be ready to his associates will not be compelled to part of the present month.

Having secured two important concesions from the G. R. & I. Railroad, the traveling men should now renew the agitation in favor of making 1,000 mile tickets purchased of either the D., L. & N. or the C. & W. M. Railways good over both lines of road. So long as both roads remain unin charge until more definite arrangements der one management, there is no valid reason why this concession should not be granted.

The Iowa Protective Travelers' Association has issued a circular in which it is stated that the Association was organized need ask for. salesmen, while Douglass Gilmore takes for the purpose of affording protection to would permit of an upright and legitimate on the road for the mill machinery house of sale of goods. Heretofore prices have been F. B. Wiggins & Co. made for rebates given and unscrupulous methods resorted to that no honest jobber The Match Business Thirty-five Year or salesman could contend with. The Association promises to eradicate these evils, the members pledging themselves not to cut prices on goods, with penalties same enforced.

### Purely Personal.

weeks, is improved.

Geo. A. Petts, editor of the Saranac Local, was in town Monday to meet his daughter, who lives at Hudson.

Rockford druggist and boot and shoe ers was overcome." dealer, sailed from Ludington yesterday with a party of eight other gentlemen for a cruise of the Lakes, to be gone about three

weeks. Lester J. Rindge has not given his bus ness any attention for about ten days,

attendant at the bedside of his daughter. Annah, who is dangerously ill with inflammatory rheumatism. Her symptoms are better, but the danger is by no means past. Capt. C. G. Perkins came up from Henderson, Ky., Monday, to commune with his

business associates in the Hazeltine & Perkins Drug Co. He will leave Thursday for Boston, in company with Dr. C. S. Hazeltine, Col. Geo. G. Briggs and Dr. J. B. very fond of cold roast beef." Parker, to attend a meeting of the directors of the Peninsular Novelty Co. They will go by the Thousand Island route, and will be Edward O. Ely.

### Bank Notes.

J. D. Leland succeeds A. T. Nichols as President of the First National Bank of Corunna. The Bank has declared a semiannual dividend of 5 per cent.

John Torrent has resigned the presidence of the Merchants' National Bank of Muskegon, and is succeeded by M. Wilson.

Ninety-four thousand dollars was disbursed by the July dividends of the seven banks of this city, as follows: Old National, 4 per cent., \$32,000; Grand Rapids National 4 per cent., \$20,000; National City, 4 per for his mortgage for \$2,100, all suits on both sides having been discontinued. The stock inventoried about \$1,650, at which figure Gunn was offered the stock before he began Kent County Savings, 5 per cent., \$2,500.

### Detroit Drug Notes.

Messrs. Geo. McDonald, O. Eberbach Stanley E. Parkill and Jaco's Jesson, of the Board of Pharmacy, were in Detroit last week on their way to Star Island.

Geo. Gundrum, of Ionia, E. T. Webb, of Jackson, and Frank Inglis, of Detroit, comprising a majority of the Executive Committee of the M. S. P. A., held a meeting on the steamer Ward on the way to Star Island and made arrangements for the coming

The Detroit druggists' base ball team. consisting of Messrs Stevens, Allen, Connor, Perry, Andrus, Inglis, Poole and Lenhart, play the Cleveland druggists Friday, July 13, at Cleveland. The Detroit druggists have been having plenty of practice and are going in to win. Messrs. Vernor and Dupont will go with their Detroit brethren and carry arnica, witch hazel and court plaster, for use in case of necessity.

Everything is progressing favorably for a rousing meeting in September. Rooms for the various meetings and for the exhibits have been secured. Mr. Vernor has been doing great work and has gone to Star Island to put in a few weeks at fishing and recreation. He will be in condition to tell some unusually big fish stories on his re-

Local Secretary Vernor, with all the work he has had on hand, has not forgotten the ladies who are expected to be in Detroit during the meeting, and has appointed a committee of twenty-five Detroit ladies to find it greatly to his advantage if he would

### Saginaw Jottings.

The Michigan Salt Association still hold salt at 60 cents per barrel for Michigan consumption and 50 cents for competing marside of the Association sell considerable below pool prices.

The James Stewart Co., Limited, is building a fine three story and basement building, 60x120 feet in dimensions, at the corner of Washington and Tuscola streets. above high-water mark, so that Stewart and meet their Valley City opponents the latter cultivate the swimming habit hereafter. They expect to take possession of the new premises about November 1.

Heavenrich Bros. & Co. have in contem plation the establishment of a branch store either at Dulath or Marquette.

Few men can show better progress dur ing the past decade than G. W. Meyer, President of the East Saginaw Mercantile Association. "Starting with \$300 and a worthless note for \$50," as he expresses it, he has built up a good business in the dry good and grocery line and is the happy possessor of as fine a residence as any man

E. B. Woodward, at one time engaged in salesmen and adopting methods which the hardware business at Kalkaska, is now

## Ago.

"I well remember when D. M. Richardson started in the match business at De troit," said James Stewart, the East Sagattached, and to use every effort to have the inaw grocery jobber, the other day. "My father managed a line of lake boats, and I the time. When Richardson first began be their aim to get out of debt as soon as The condition of Randall Hawkins, who making matches, the vessel owners were has been dangerously ill for a couple of afraid to transport them, and their refusal to take them made Richardson nearly frantic, as ruin stared him in the face if he could not utilize water transportation. The matter was compromised by several of the Miss Nellie Harley, stenographer for vessels putting in magazines which would Rindge, Bertsch & Co., is spending her prevent a general conflagration in the event summer vacation with friends at Defiance, of the combustion of the matches. It was a good many years before the prejudice Neal McMillan and Jackson Coon, the against matches on the part of vessel own-

On the Market Again. Wm. H. Tibbs, Chas. F. Cobb, Frank H. Escott and several others have organized a stock company under the style of the Tibbs & Cobbs Co., to revive the manufacture and during which time he has been a constant sale of "Hoptonic," which still enjoys a considerable reputation as a proprietary

> New at the Business. Young housekeeper (to Butcher)-Have you roast beef?

> Butcher-Yes, ma'am. "Do you keep it on ice?" "Oh, yes, ma'am." "Then you may send me some. My hus-bond told me only this morning that he is

### VISITING BUYERS.

The following retail dealers have visited joined at Buffalo by Geo. E. Parker and the market during the past week and placed orders with the various houses

	0.000	
	R Gannon, White Cloud	Sevey & Harrington, Berlin
	A G Clark, White Cloud	W Vermeulen, Beaver Dam
	L A Paine, Englishville	T VanEnenaam, Zeeland
	A Purchase, S Blendon	SJ Case, Fulton
3	Carrington & North, Trent	A&FA Miles, Wayland
•	F Fairman, Big Rapids	O J Mosher, Howard City
ľ	R B McCulloch, Berlin	N Bouma, Fisher
	A DeKruif, Zeeland	Watson & Case, Mancelona
1	Walling Bros, Lamont	8 L Rouse, Hobart
	Geo H Walbrink, Allendale	John Damstra, Gitchell
	M Heyboer & Bro, Drenthe	J G McElwee, Big Rapids
	Neal McMillen, Rockford	Stitt Bros, Stittsville
7		J C Drew, Rockford
	White & Co, Reed City	C H Deming, Dutton
9	R T Parrish, Grandville	
	H D Harvey, Bangor	W N Hutchinson, Grant
	Geo A Sage, Rockford	E Young, Ravenna
	John Gunstra, Lamont	G Ten Hoor, Forest Grove
L	John Pruim, Zeeland	L & L Jenison, Jenisonville
	E E Hewitt, Rockford	Mrs M E Snell, Wayland
	DenHerder & Tanis, Vries-	Hamilton & Morton,
ij	land	Sand Lake
ď.	Alex Denton, Howard City	R G Smith, Wayland
ı	T A Price, Mancelona	Chas Judson, Cannonsburg
2	H VanNoord, Jamestown	J P Cordes, Alpine
8	John Kamps, Zutphen	M M Brooks, Austerlitz
編	L M Wolf, Hudsonville	Morley Bros, Cedar Springs
8	Geo H Remington, Bangor	E J Roys, Lakeview
ä	Sidney Stark, Allendale	Jay Marlatt, Berlin
3	Roberts Bros, Blanchard	John Giles & Co, Lowell
缀	Munger, Watson & DeVoist	M A Side Kent City
쿊	Sullivan	Wm Riley, Ashland
g	E S Botsford, Dorr	W McWilliams, Conklin
롕	W H Struik, Forest Grove	A F Harrison, Sparta
ø	L Maier, Fisher Station	A M Church, Englishville
램	Frank Smith, LeRoy	M Carman, Mecosta
ø	CR Bunker, Bailey	M M Robson, Berlin
	Hugh Johnston, Shelby	

### The Credit System.

Nearly all the abuses that are complained of in commercial circles result from the credit system. Probably it will be impossible to ever place all business transactions on a cash basis, yet the man who buys and sells for cash is the only perfectly inde-pendent one, who can truly say that he is master of his own affairs. The secret of the great success of the immense bazaars, of which so much complaint is made, is that their managers pay cash for all they buy, and, consequently, get every advan-tage in price that manufacturers can afford to allow, whereby they are enabled to sell their goods at lower prices than are those who buy on credit and have to pay for the privilege of doing so. Not only is the man who buys on time usually charged more than the cash purchaser, but he must pay interest in addition, thus paying two a tional prices. In the present struggle of in-dustrial competition, the customer who will pay cash is eagerly sought after, and if he has been wise enough to thoroughly inform nimself as to goods and prices he can make terms most favorable to himself, besides ecuring the advantages of cash discounts. This matter of discounts is often thought to be of little consequence, especially by the small dealer, who, feeling himself obliged to give credit, feels that the small sum he would realize in discounts by paying cash does not equal the accommodation resulting from a long credit. If, however, the advantages to be derived from cash trans tions were shared by the retailer with his

ustomer, the chances are that cash transactions would become more generally the rule. But a large number of persons, who derive no particular benefit from paying cash for their purchases, fall into the habit of running up accounts and getting credit for everything they buy. Every dealer would see that ladies from out of the city are well cared for.

offer his customers special inducements to pay cash for every article purchased, thus enabling him to do the same thing and to reap all the advantages to be derived from cash discounts. Let any dealer run over his stock and figure up how much more it is costing him on the credit system than it would if he paid cash, and he will be asonished to see how much he is paying out every year needlessly. It has been most that those firms that advertise liberally that they operate on cash basis exclusively, are not wanting for customers, but find them among thrifty portions of the community, for it is the public appreciation that a cash basis is the only correct one for doing business that wins for those firms public confidence. Buyers can readily appreciate the fact that the man who pays cash for his goods can who buys and sells on credit, and does not have advantages of the market that the other one does. The great bazaar managers realize these advantages, as do the great

> every day. No one ever thinks of asking credit in these places, for they prefer to enjoy the low prices that cash brings them. During the past few years there has been decline in prices, accompanied by, or the result of, ruinous competition, which has esulted in sending many of the weaker ealers to the wall, increasing the necessity for economical management and the fre quent turning of capital to realize the compensating advantages resulting from low profits. Many dealers fail to appreciate the advantages of having cash in hand until they are confronted with an overdue acount and are forced to make sacrifices in rder to meet it. Then the man who will advance the ready money, even at a heavy rapacity of note shavers has become proverbial, but the sole advantage they have over others is that they contrive to have a supply of cash on hand, and are in a position to take advantage of the misfortune or the requirements of their neighbors. It

army of buyers that swarm in upon them

every man was in a position to shave his own notes, his success in business would not be a matter of doubt. The credit system, that has become so interwoven in the fabric of our trade and anything else. Undoubtedly credit is necesused to be around the docks a good deal of sary for beginners in business, but it should spread, an extension of credit that they may put on an appearance of prosperity that is entirely superficial. The result is exhibited in the fact as shown by statisticians, that ninety out of every hundred men who engage in business for themselves fail dis-astrously. They push their credit to the breaking point, and when the end comes they and their creditors are enveloped in a common ruin. It is not likely that radical changes can be wrought in our commercial practices suddenly, nor would it be safe to have them, but it stands every merchant in hand to use every legitimate effort to hasten the reformation we have referred to, in order that we may live to see and enjoy the coming millenium

### How to Use Glue.

For glue to be properly effective it requires to penetrate the pores of the wood; and the more a body of glue penetrates the wood. the more substantial the joint will remain. Glues that take the longest to dry are to be preferred to those that dry quickly, the slow drying being always the strongest, other things being equal. For general use, no method gives such good results as the following: Break the glue up small, put it into an iron kettle, cover the glue with water and allow it to soak twelve hours. After soaking, boil until done. Then pour it into an air-tight box, leave the cover off until cold, then cover up tight. As glue is required, cut out a portion and melt in the usual way. Expose no more of the made glue to the atmosphere for any length of time than is necessary, as the atmosphere is very destructive to made glue. Never heat made glue in a pot that is subject to the direct heat of the fire or of a lamp. All such methods of heating glue cannot be condemned in terms too severe. Do not use thick glue for joints or veneering. In all cases work it well into the wood, in a similar manner to which painters do paint. Glue both surfaces of your work, except in cases of veneering. Never glue hot wood, as the hot wood will absorb all the water in the glue too suddenly and leave only a very little residue.

### Pays as She Goes.

Mrs. Bradleigh-What name did the Ab-Mr. Bradleigh—What ham the Hobots decide on for their new yacht?

Mr. Bradleigh—They call her the "Come-in-To-morrow," I believe.

Mrs. Bradleigh—What an awfully slow

Mr. Bradleigh—Yes, but it harmonizes beautifully with the way she's being paid

Summarized Position of the Grand Rapids Banks

THE TRADESMAN herewith presents its usual quarterly summary of the reports nade by the five National and two savings banks of the city, showing substantial gains

each institution:					
	Capital	Surplus	Undivided Profits	Deposits	Loans an Discount
National	\$800,000	75,000	31,444.51	1,732,460.65	2,095,743.0
and Rapids Nationaltional City	500,000 500,000	100,000 30,000	49,229.49	302,334.29	1,365,058.2
arth National	300,000	30,000	28,680.84 34,164.34	1,010,708.26	1,185,270.0
th National	100.000	8.000	4,204.38	1,015,967.50 195.719.49	1,104,461.0 233,410.8
and Rapids Savings	150,000	0,000	3,422,82	476.321.54	432,451.1
nt County Savings	50,000	and the second second second	12,635.16	385,446.26	396,174.2
Totals	2,400,000	243,000	163,781.54	5,718,947.99	6,812,568.5
Variety of the second s					

### Home-Made Filter.

Take a pail (if of wood let it be a new one) and bore holes with an auger all over one) and bore holes with an auger all over the bottom. Procure some of the finest it is said that engravers and watch-makers and cleanest sand obtainable, and, having horoughly washed it in many waters, place it in a bag made of some strong cotton ma-terial; this bag should be in the shape of the bottom of the pail, but slightly larger, and about two inches thick. When this be like a thick, round pad, which when placed in the bottom of the pail, is ready for use. Place the pail over another clean pail, and pour water in at the top. If the sand is fine and pure, it is remarkable what excellent filtration can be obtained from his simple contrivance, which costs a trifling sum. It is, of course, necessary that the bag should not be filled too full, out it is best when half filled and limp, as it it will then adhere to the sides if pressed out, preventing the water from running the bag instead of through it.

The above is a simple strainer; but better iltration can be done if a second bag filled with charcoal is placed under the sand bag. The enamel ware is very appropriate for ilters, and if something more elaborate is wanted, purchase an enameled nail and take

t to a tin-worker, and ask him to bore a circular hole in the bottom about an inch wide, and insert a small tin tube about two from the pail into one stream. For filtering material, put in first about two inches of very fine pebbles, called shin-gles; the stones should be as small as a lead the best substitute you have, and place it as a layer. Now place two inches of fine, clean sand, then a layer of felt; on this place three inches of animal charcoal, with

a piece of felt to separate it from the upper layer of three inches of fine sand, which completes the filter.

All material should be well washed before ise, as also the felt, which should be white. This makes a good filter, and the one used, made in this way, removed the color from the Croton water—a difficult feat—and produced water as clear as crystal. Much of the impurities will remain on top of the upper layer of sand. This dirty sand can be removed every two or three days with a

spoon, and, after washing, replaced. As soon as the water from the filter appears to have odor or lose its brightness. e filter must be cleaned. Each layer must be carefully removed and thoroughly washed n a sink, and replaced in the same order as efore. The felt may be dipped in boiling water and then well rinsed in clear, cold water, but new pieces should be used as often as possible. Any carpenter can make a small wood stand to support the filter ufficiently high to enable a large jug to be placed under.

Such a filter will remove all impurities, and can be made at home with the slight help I have spoken of, and will last for Both fine, pure sand and animal charcoal can be had at any of the wholesale druggists.

## Repairing Without Charge.

The following placard hangs in the win low of a boot and shoe maker on Cortlandt street, New York:

### Boots and Shoes Bought Here Half-Soled and Heeled Free.

A reporter for the Mail and Express, the other day, asked to be shown a pair of button gaiters, which the proprietor would agree to sole and heel free after the first

"I will repair for nothing any boot or shoe that I sell," said the shoemaker. "But where does the profit come in?" asked the scribe.

"Just as it comes to the saloon-keeper who furnishes his patrons with a free lunch -in fact, I got the idea from a saloon keeper. People are always on the lookout for 'snaps.' If you can make them believe they are getting something for nothing, you are all right. I know a Bowery tailor who, by guaranteeing to keep all clothing made his sales over 1,000 per cent. There is also a wall paper dealer in Brooklyn who sells wall paper at a price which includes the hanging. For instance, if you buy one or more double rolls of paper from him he will send a man to your house to put the paper up. See the business done by that theatri-cal manager who gave away deeds to Cali-fornia building lots with every reserved seat ticket. The souvenirs presented by our city managers are only another scheme for making people think they are getting something for nothing. By agreeing to resole all shoes bought of me I merely divide my profits with my customers, but any loss sustained by this division is more than

ness done."
"Do you make any reduction in price if a ustomer waives all claim to the repairs?"
"Hardly. I have only one price—repairs or no repairs. Yes, that is a good shoe Thank you-when the heels or soles become worn come in and see me and I'll fix then up for you free."

made good by the increased volume of busi-

### How Grocers are Imposed Upon.

Referring to the system of beggary practised by churches, asylums, orders, associations and other bodies, an interior grocer was relating in a wholesale the other day that after he donated a barrel of crackers to a church fair, fifty pounds of sugar to an asylum, half a chest an old women's home, 100 pounds of butter to a hospital and \$10 in cash to a Bible class, a woman came in and asked him to give a lift to a helping hand society.

"Oh, certainly," he pleasantly replied, "shall I give you the entire contents of the

"No, sir," she replied, with a good deal of dignity, "you can reserve the barrels of molasses and the boxes of clothes pins. If you want to give us the balance of the stock and will kindly make out an inventory, and pay half the cartage, you can rest assured of our heartfelt thanks."

Grocers wanting good cheese should order from I. B. Smith & Sooy, proprietors of the Wayland Cheese Factory, Wayland. Satisfaction guaranteed.

It is well known that glass acquires a remarkable toughness by being annealed in oil, and that a high degree of hardness is

of Germany harden their tools in sealing wax. The tool is heated to whiteness and plunged into the wax, withdrawn after an instant and plunged in again, the process being repeated until the steel is too cold to enter the wax. The steel is said to become, after this process, almost as hard as the diamond, and when touched with a little oil of turpentine, the tools are unexcelled for engraving, and also for piercing the hard-

Merchants should remember that the celebrated "Crescent," "White Rose" and "Royal Patent" brands of flour are manufactured and sold only by the Voigt Milling Co.

### FOR SALE, WANTED, ETC.

FOR SALE.

TOR SALE—STOCK AND FIXTURES OF THE GROcery, dry goods and notion business at 281 South Division street. Business well established, with good line of customers. Reason for selling, other business. Will sell part or all of stock, as purchaser prefers. Apply on premises or address A. W. Curtis & Co. 253 FOR SALE—AT SULLIVAN, MICH., STOCK OF DRUGS and notions, worth \$700. This is a live town, with five sawmills, lumbering, bark, ties, etc., and only drug store. No doctor there. Would be good place for doc-tor and druggist combined. Reason for selling, have store in Coopersville to attend. J. B. Watson, Coopers-ville, Mich.

FOR SALE-DRUG STOCK AND FIXTURES AT A bargain, if sold soon. Good location in flourish-city in Southern Michigan. Just the place for ag man with small capital. Good reasons for sell-Address No. 251, care Michigan Tradesman. 251 OR SALE-BOOT AND SHOE STOCK IN BEST town in Michigan. Write for full particulars, ck Box 39, Vassar, Mich. 241 LOCK BOX 39, VASSAR, SHEEL.

growing town. Nearest drug store is six miles. Il invoice about \$2,500. A big chance for a man of sh. Terms easy. Best of reasons for wishing to sell. dress "Pain Killer," care Michigan Tradesman, and Rapids. or short lease of store. A bargain for some oust sell. Want to go South. Address Box 12, Gralle, Mich.

ville, Mich.

POR SALE—NO. 4 REMINGTON TYPE-WRITER.
Used only one week. Call on or address H. B. Fairchild, Grand Rapids.

POR SALE—THE DRESS OF TYPE NOW USED ON "The Tradesman"—600 pounds of brevier and 200 pounds of nonpareil. A good bargain will be given purchaser.

206 purchaser.

FOR SALE—AT A BARGAIN. A CLEAN STOCK OF bardware and mill supplies. Address Wayne Thardware and mill supplies. Address Wayne Choate, Agent, East Saginaw. 207

POR SALE—FRUIT FARM OF 7½ ACRES, LOCATED office. Pleasant place. Nice heats walk from need to be supplied to the control of the control of

TOR SALE-FRUIT FARM OF 114 ACKES, LOCATED in Spring Lake. Ten minutes walk from post-office. Pleasant place. Nice buildings. Will sell on long time or exchange for stock of any kind of merchandise. Place is valued at \$3,000, will take \$2,000 for it. Address S. A. Howey, North Muskegon, Mich. 208 WANTS. WANTS.

WANTED-SITUATION BY A NO. 1 DRUG CLERK
with a gilt-edge reference. Competent, expertenced and registered. Address Box 254, care Michigan
Readcaman.
2.4

WANTED-POSITION AS BOOK-KEEPER OR CLERK W ANTED-POSITION AS BOOK-KEPPER OR CLERK, wholesale or retail, any branch. Nine years' experience. Best of references furnished. Address W. B. F., 269 Fourth avenue. 249

W ANTED-LOCATION FOR PORTABLE SAW MILL, where 500,000 feet oak and other hard wood timber can be bought for cash. Address G, 226 Michigan St., Chicago, Ill. 247

St., Chicago, III.

WANTED—LOCAL AND GENERAL AGENTS, TO REPresent us in the introduction and sale of the fastest selling article on the market. Territory free Exclusive control given. \$50 to \$100 per week, to good live men. Enclose 4 cents postage for free sample, terms and full particulars. Address The Nichols Mf 7g Co., Onalaska, Wis. WANTED-PARTNER IN AN ESTABLISHED MANU-WANTED—PARTNER IN AN ESTABLISHED MANUfacturing business. Young man preferred. \$1,500 required. Worth investigating. Address Manufacturer, care this paper. 244

WANTED—EVERY STORE-KEEPER WHO READS this paper to give the Sutlife Country.

WANTED-EVERY STORE-KEEPER WHO READS this paper to give the Stuliff coupon system a trial. It will abolish your pass books, do away with all your book-keeping, in many instances save you the expense of one clerk, will bring your business down to a cash basis and save you all the worry and trouble that usually go with the pass-book plan. Start the 1st of the month with the new system and you will never regret it. Having two kinds, both kinds will be sent by addressing (mentioning this paper) "H. Sutliff, WANTED-TO BUY A SECOND HAND NO. terprise Coffee Mill. Must be in good ordination in use, and price right. Address G. S. Tanam, Fruitport, Mich.

WANTED-1,000 MORE MERCHANTS TO ADOPT OUR Improved Coupon Pass Book System. Soles. E. A. Stowe & Bro., Grand Rapids. MISCELLANEOUS.

## \$1,200 CASH BUYS MANUFACTURING BUSI-ness paying 100 per cent. Best of rea-sons for selling. Address Chas. Kynoch, St. Ignace, Mich. 228

For cash with order or Bank Certificate of

In buying out the bankrupt stock of Ely & Coffin, I got more of the following articles than I want, and so will seil them as above. They are all new goods and in original pack ages, worth the full price shown below:

10 Bxs (100 bars) Acorn Soap, worth \$3 70 box.

4 " " Acme " 3 90 ".

3 " " White Marseilles Soap, worth \$3 90 box

4 " (60 bars) The Hecktor Soap, worth \$2 40 box

1 " (100 bars) Saratoga Soap, worth \$3 box

1 " " A B Wrisley's White Bath Soap, worth

\$3 50 box

2 " 48.1 lb pa Muzzy's Gloss Starch, worth 6c

3 " 24 lbs 3 oz Yellow Jacket Smoking Tob, worth 20c

4 pails medium Fast Mail Chewing Tob, worth 6c

8 " Bang Up S E & E " " 30c,

1 " Light Hiawatha " " 68c,

1 " Dark " " 68c

1 " Petoskey Chief" " " 66c

1 "Light Hiawatha " " 68c.

1 "Dark " ' 68c

1 " Petoskey Chief " " 60c

1 Caddy 15 lb Eclipse plug " " 35c

The above amounts to \$173 41, and wnrth it on 60 days time, but the discount of \$2167, makes this the cheapest lot of cash goods ever offered in Michigan. Who will be first! Money returned to all late orders.

I also have the following store fixtures which I will sell at the same discount from prices named.

1 No. 11 brass scoop perfection scales worth \$9.75 1 counter platform Howe scales, double bar, brass scoop, 240 lbs, 341 1 No. 5 Enterprise coffee mill worth \$6 1 counter balance brass scoop scale ½ oz to 6 lbs, worth \$6 6 bbls rolls worth 75c set

2 60-gal oil tanks and pumps cheap at \$5 3 pair ice tongs cheap at \$1 A few wire shelf button exhibitors cheap at \$8 each A patented article new and will pap in any stock.

Address

## L. A. ELY. MUIR, MICHIGAN.

### Dissolution Notice.

Notice is hereby given that the copartnership heretofore existing between Richard Van Bochove and Abram Sanford, under the style of Van Bochove & Sanford, is this day di ed by mutual consent. The business will be continued by Richard Van Bochove, who assumes all the liabilities of the late firm and to whom all accounts owing the late firm should RICHARD VAN BOCHOVE.

ABRAM SANFORD. Dated at Grand Rapids, Mich., June 30, 1888.

### A880CIATION DEPARTMENT.

owing auxiliary associations are op-nder charters granted by the Michi-ness Men's Association:

No. 1—Traverse City B. M. A.
nt, Geo. E. Steele; Secretary, L. Roberts.
No. 2—Lowell B. M. A.
nt, N. B. Blain; Secretary, Frank T. King.
No. 3—Sturgis B. M. A.
nt, H. S. Church; Secretary, Wm. Jorn.
No. 4—Grand Rapids M. A.
nt, E. J. Herrick; Secretary, E. A. Stowe.
No. 5—Muskegon B. M. A.
nt, H. B. Fargo; Secretary, Wm. Peer.
No. 6—Alba B. M. A.
nt, F. W. Sloat; Secretary, P. T. Baldwin.
No. 7—Dimondale B. M. A.
nt, T. M. Sloan; Secretary, N. H. Widger.
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BELLEVUE—IS IN THE FIELD FOR A GRIS

FIFE LAKE-WANTS ANY KIND OF HARDWOOD

Dear Sir—By request I will try and tell the readers of The Tradesman how we spent the Fourth of July.

By an agreement between the business men of Lowell and Saranac, the stores in both towns were closed from 9 o'clock until 5 o'clock. At 7 o'clock the steamer Favoritz left Saranac for the picnic grounds with as jolly a crowd as you ever witnessed. We were landed safely at 8:30, after which the steamer returned to Saranac for another load. arriving with the second instalment at 11:30. After that it made regular trips to Lowell every hour, bringing a large load each time. With a large number of teams the crowd was swelled to between 500 and 700. The time was enjoyably spent in eating, visiting, swinging, etc., etc., until 2 o'clock, when Feo. A. Potts, President of the Day, appeared and notified us that a change of programme was in order, after which we listened to one of those fine selections that the Lowell Glee Club can so ably render. This was followed by prayer by Rev. J. A. S, Worden, of Saranac. Then Mr. M. H. Walker, of Grand Rapids, was introduced as speaker of the day. Mr. Walker said, on coming forward, that he did not know until last Saturday that he was expected to speak at that time and so was not prepared as he would like to have been. Well, he commenced business from the start, and when he got through everyone said that it was the best Fourth of July speech they ever listened to. If that is a specimen of what he can give us without preparation, hereafter we will not give him any notice whatever when we want him to speak. But, without feeding Mr. Walker any taffy, we consider him the best speaker in Western Michigan for a B. M. A. plcnic. At the close of Mr. Walker's address, Rev. Mr. Powell, pastor of the Lowell Baptist church, gave us a five-minute talk that was to the point and full of sound wisdom. After spending the balance of the afternoon in visiting, we left for home at 4:30, all agreeing that it was the pleasantest Fourth ever spent. All honor to the B. M. A. that we were all enabled to c

"United we stand, divided we fall." "T."

### Association Notes.

The Kalamazoo B. M. A. has rung in a change on the Blue Letter by printing a list of the side of the sheet.

The official notification of the State conver tion having been sent out to the local auxiliaries, the members of the latter should cas about for the selection of the most represen ative men in each community.

Petoskey Daily Resorter: The Busines Men's Association is an organization formed for mutual assistance and the promotion of all public interests, especially those important natters which are "everybody's business and obody's business," and it has already been a great help to the place.

Petoskey Independent: At a meeting of the

Business Men's Association, held in the Council chamber Thursday evening, a communica tion was received from the managers of th Bay View Association in regard to having a The Association discussed the merits of the communication and decided to present it at he next meeting of the Council, with a request that favorable action be taken thereon.

Cheboygan Tribune: At the meeting of the Business Men's Association, Monday night the papers were requested to urge upon our citizens the importance of decorating their places of business and homes on the occasion of the meeting of the State Association in our village next month. The committee appoint ed to raise money for entertaining our guests reported that in two hours Monday they had ecured the subscription of \$250, and that ome of the subscribers said that if more money was needed they would double their

### Capital Learns a Lesson.

Village workingman-Well, sir, we're

Enterprising citizen—Ready for what? Village workingman—You spoke some time ago about building a factory to help the town along, so we've been hard at work We've formed a trades federation of all the workingmen in the country, and after a great deal of trouble have at last settled on how many hours we will work, what time we will stop, what wages we want, what hands you can employ and what you can't, what foreman and superintendent you must have, and all the other little things which workingmen have a right to demand. You saw the accounts of our meetings in the papers, I suppose? Why don't you rush up that factory?

Enterprising citizen—I have no central Enterprising citizen-1 have no capital

Village workingman-No capital? Enterprising citizen—No; I turned it over to the State Board of Lunacy to hold in trust for me, and instructed them that if I ever asked for the principal they should not true to a strait include. put me in a strait-jacket.

### Interesting Meeting of the East Saginaw Association.

An interesting meeting of the East Saginaw Mercantile Association was held last Friday evening, at which time two new members were added to the list. Reports were made by several members, conclusively showing the effectiveness of the Blue Letter collection system of the qualities which tend to make a powerful association. It is a well
Associations which depend altogether upon numerical strength make a grand mistake; an organization may have a large membership and yet be totally lacking in the qualities which tend to make a powerful life. Landon, Eng. Practice in U. S. Courts. Circulars free. Mercantile Association was held last Friday mith, who threatened to sue the Association for placing his name on the delinquent list, showing that he owed nearly \$500 to members of the Association, one account being over seventeen years old. If the man wishes to be own up in his true light, he can be accommodated by bringing suit at once. The editor of The Tradesman addressed the members at ome length, when an adjournment was taken to Thursday evening, when delegates to the Cheboygan convention will be elected.

Good Report from the Davison Association DAVISON, July 5, 1888.

E. A. Stowe, Grand Rapids:

DEAR SIR—I herewith hand you a few names for the State sheets and also one to save ink on, also \$1.25 for dues on five new members recently admitted to our Union. Our Blue Letters have just commenced to bear fruit. They make some of the business men's faces broad, but—well, some of our dead-beats are wrathy to find that at last they must be men. We have more applications for membership to act upon at our next meeting and think we shall make our little number up to forty before winter. I could write you more, if I had time.

Yours truly,

L. GIFFORD, Sec'y.

W. S. Fleming, Roxana: "I received a sample copy of your paper the other day. I think it a No. 1 paper. Enclosed you will find \$1, for which please send me the paper for one year which please send me the paper for one year was never over-scrupulous in his manner of white Ash, log-whitewood, log whitewood, which please send me the and oblige a well-wisher."

Cubebs from an English Standpoint.

to that period the use of the drug had been chiefly confined to the treatment of gonorrhea, though cubebs formed a principal ingredient in some proprietary lozenges. lators bought up every parcel of cubebs upon which they could lay hands in the European market, with the result of quickly forcing up the price of the drug 10 per cent. or thereabouts. The enormous demand or thereabouts. The enormous demand then prevailing for cubebs may be illustrated by the fact that in February, 1880, no less than 737 bags of cubebs arrived at New York in a single shipment. Stimulated by the high prices prevailing, the production in Java had extended considerably, but by this time the American speculators had obtained a tight grip of the article, and many tained a tight grip of the article, and manipulated at will, sometimes flooding the European market with large shipments in order to momentarily depress the values of the drug and secure at a low rate any par-cels which second-hand holders might offer. At the same time all sorts of tricks were resorted to in order to keep alive the de-mand for the article in America; but the asthma cigarette craze had by this time subsided. Notwithstanding this, the Amerisubsided. Notwithstanding this, the American speculators have continued their game, and as the article is a comparatively small one, they succeed without much difficulty in controlling the bulk of the supply; hence the continued high price of the drug. The consumption of the article cannot now be said to be on the increase; in fact, during the last few years the imports in America have been falling off. At present our stock has been much reduced, and at the commencement of the month amounted to only 41 bags in the first hand, while from £31 to 41 bags in the first hand, while from 251 to 223 is quoted for stalky or good, genuine berries. In Holland, the imports during 1886 amounted to about 200 bags less, less than half of which belonged to the acknowledged genuine variety. The Dutch market is now said to be very bare, the stock at Amsterdam not exceeding 1,050 pounds, 600 pounds of which are gray ica can be trusted, the stock at New York is also very low, being estimated at less than 7,000 pounds, or barely sufficient for one month's requirements. \* \* A few years ago a consignment of 19 bags of purious cubebs was stopped by the New York customs' authorities and destroyed. It was then announced that all cubebs imported into the United States would be subjected to a close examination, but if the

### Worth of Perseverance.

parcels which are frequently purchased in

London for the alleged purpose of exporta-tion to America are in reality shipped to

that country, the vigilance of the American customs' offices must have greatly relaxed

In any line of business, the man who uses reasonable economy and has the ability to give fair management and the perseverance to hold on, will, in a great majority of cases, make a success; while, on the other hand, the one who rushes into whatever he has undertaken with a spasmodic effort to win all at once, as a general rule, wastes his energies and often fails for sheer want of

The man who starts in to do a day's work and attempts to do as much in one hour as and attempts to do as much in one hour as ought to be done in two, will usually find it necessary to take a rest, and while he is resting will lose valuable time which he evidently feels that he ought to make up, judging from the spasmodic efforts he will make when he starts into work again. But, at night the man who works again. at night, the man who works steadily, but perseveringly, will be found to have ac-complished the more, while usually he will be found in a much better condition to comnence again the next day.

So it is in business. One will seem to hustle around and make a considerable to-do over what he is doing, and, after wasting his energies in accomplishing what, by tak ing a little more time, could be done with very little effort, and then, because, as he thinks, he fails to meet the success he imagines he should, becomes discouraged imagines he should, becomes discouraged and is ready to make a change to something else. This, in a majority of cases, proves a loss, and in consequence he does not succeed as the energy he displays would seem to warrant. Another man, while he may not make a great display of his energies at the start, will go to work more systematically, and will have better opportunities to economize, and in many cases to manage economize, and in many cases to manage better than when he attempts to rush matters. If he will but observe he will be ready to take advantage of any favorable circumstances that may arise. It alway seems that the man who is constantly shift ing about is always making a change at the wrong time, when a little perseverance would have brought him through all right. In all lines of business there are fluctuations, ups and downs, and in order to succeed we must persevere. It is when the odds seem against us that it seems the most important to persevere to persevere.

### Small and Large Associations.

From the Pennsylvania Grocer. known fact that some of the smallest or ganizations have accomplished more good work, have benefited their members more work, have benefited their members more and have really overcome more evils than the associations which so proudly boast of their large numbers. The smaller associations realize that they are weak, and go slowly along, cautiously feeling their way until the proper moment for action arrives, when they strike hard and win the fight. Larger associations strike out boldly, in many cases without counting the cost, and when too late realize that the "more when too late realize that the "more naste the less speed." It pays to be cau-tious and to be united before sweeping reforms are attempted.

## Fair Bargain.

A dishonest man deserves to meet rogues and to be tricked by them, although, of couse, one man's deceit does not justify an attempt to deceive him. The following illustration of "thief meeting thief" is from the California Pastoral. A certain ranch owner in the district of Monterey, a man who occupied a prominent position in California "in the thirties," one day needed a few hides to complete a contract, and employed a man to furnish them on that same day.

tractor, who needed them quickly and at no advanced price, had applied to him.
"I cannot bring them in to-day" remonstrated the vaquero (cowherd).
"I said to-day," the ranchero replied.
"But I have not the hides, and the nearest herd except years are in the same area. In 1879 a craze originated in America for est herd, except your own, is four or fiv

leagues away."

"Before twelve o'clock to-night bring me the hides I need. Now go."

The job was done. The vaquero was praised and paid. But next day when the ranchero's Indian

went for his master's cows, he found many of them missing. A chilling suspicion crept upon the ewner of the rancho. He mounted a horse, rode forth, and after due search, found the carcasses of his cows in the chaparral, in the upper end of a canon. He rode slowly back, his wrath rising meanwhile.

"You villain, you killed my cows!" he cried furiously, when he had found the

"Certainly, sir, it was my only chance of filling your peremptory order," was the

calm reply.

The ranchero was too shrewd not to see that he himself had set the trap in which he had been caught. He had to be content with storming and kicking the wily vaquero, who was only too happy to escape with such mild punishment.



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9	Maple, Nos. 1 and 2	@2
1	Maple, clear, flooring	<b>@</b> 2
	Maple, white, selected	02
1	Red Oak, log-run	000
1	Red Oak Nos Land 9	00000
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HINGES.

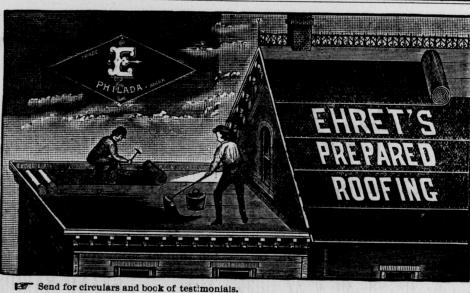
PATENT FLANISAED IR A' Wood's patent planished, Nos. 24 to 27 10 20 B' Wood's pat. planished, Nos. 25 to 27 9 20 Broken packs 1/4 5 bextra. ROPES. In casks of 600 bs, \$ b..... In smaller quansities, \$\mathbf{9}\$ b.

In smaller quansities, \$\mathbf{9}\$ b.

No. 1, Refined.

Market Half-and-half.

Strictly Half-and-half. American, all kinds..... Barn Door KidderMfg. Co., Wood track 50&10 Champion, anti-friction dis 60&10 Kidder, wood track dis 40 Steel, all kinds.
Steel, all kinds.
Swedes, all kinds.
Gimp and Lace.
Cigar Box Nails.
Finishing Nails. Tinned Trunk and Clout Nails. dis
Leathered Carpet Tacks. dis
IC, 10x14, Charcoal. 6 0
IX, 10x14, Charcoal. 6 0
IX, 10x12, Charcoal.
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IXXX, 10x20, Charcoal.
IXX, 10x20, Ix, 10x20 IC, 14x20, choice Charcoal Terne.
IX, 14x20, choice Charcoal Terne.
IC, 20x28, choice Charcoal Terne.
IX, 20x28, choice Charcoal Terne. Steel, Game. 60&10 Oneida Community, Newhouse's. dis 35 Oneida Community, Hawley & Norton's 60&10 Hotchkiss'. 60&10 S. P. & W. Mfg. Co.'s Annealed Market Coppered Market Extra Bailing Tinned Market dis60&10 Coe's Genuine...dis
Coe's Ptent A gricultural, wrought, dis
Coe's Ptent, malleable....dis
MISCELLANEOUS.



## BLACK DIAMOND

For all kinds of buildings requiring a good roof at less price

than any other.

Anyone can put it on.

READY TO APPLY WHEN

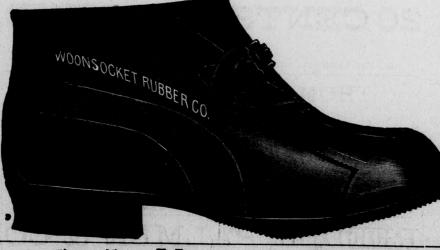
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Boston and Lawrence Felt and Knit Boots.

NEAL'S CARRIAGE PAINTS epared ready for use. They dry hard in a few hours, and have a beautiful and durable gloss. They are

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Dry Color Makers, Paint and Varnish Manufacturers. CUT THIS ADVERTISEMENT OUT AND TAKE IT TO YOUR DEALER, IT WILL SECURE YOU A PRIZE.

## The Michigan Tradesman.

NORTHERN MICHIGAN DAIRY REGION.

South half, but we do believe that the next generation will perceive no difference in the In this active and busy age, sophistical dairy status of the two sections, except a theories find no abiding place in the human month longer winter feeding in the extreme mind and people have little time or inclina-North. I conversed recently with a leadtion to trace out the subtle disquisitions of any subject that promises no practical benelate of Drumbo, Ontario, who expressed fit to themselves or others. In a former article, I alluded to the feasibility of dairying as a promising branch of husbandry in the Northern part of this State. From the brief comments of the editor touching that reference, I inferred that a somewhat erroneous impression is held by many people in the lower counties as to our natural advantages in this regard. In giving you a sions are worthy of respectful consideration. short synopsis of the dairy outlook here, I That great acreage of stump land and pine will religiously endeavor to abstain from coloring the picture or making statements that would tend to leave a false impression, either pro or con. I will confine my remarks to that great clover and timothy will readily catch exits tract of the Lower Peninsula north of a without it. By the way, clover is the potent line drawn due west from the head of Sagition of our lighter soil and free the heavy this lump of country, gaze at it through an loam of its sluggish tendencies. A plant naw Bay. Most people, when they view inverted telescope whose lens reflects to that is a soil feeder and not a vegetable their vision a swampy wilderness, infested leech is a rich boon to the agriculturist with vampire mosquitoes during the short Geographically, Michigan is an Eastern State and emphatically not a Western one. summer and bristling with all the frozen terrors of the ice king through a long, dreary winter.

Now, let us examine a few of the advantages and disadvantages of our climate and soil for cattle maintenance. We are about due west of an extensive dairy section in Ontario and Northern New York. On all sides but one are those great reservoirs of equalization that tone down and temper the intensity of the winter cold. Why, even in Central New York, a region that leads the van of dairy production in the New World I have seen the face of the country buried under the accumulated snow of five months while the valley of the Saginaw was greening under April showers, and the "beautiful" was getting thin in the Northern lumber woods. And such years are not always exceptions. When it comes to a question of feeding stock during the winter months, a farmer in the Mohawk or St. Lawrence Valley has no advantage in decreased foddering over his brother on the Upper Muskegon. One great drawback, JULIUS HOUSEMAN, Pres however, to our seasons here is that the summer are generally clipped at both ends by early and late frosts. Sharp frosts in May are liable to sap the life from the tender timothy and clover, to the ultimate detriment of the hay, and premature freezes in September sometimes sear the unripe cornfields. These are agricultural embarrassments which time and a cleared up country will obviate.

Many people imagine that this portion of our State possesses no natural grass land. Without any coloring or exaggeration, the writer can truthfully assert that "successive erops of rye plowed under" are not needful on our virgin clay land to form a fertilizer for the propagation of grasses. Probably such wise treatment of light soils would be productive of good results, but, until the heavy soil of Northern Michigan is utilized, dairymen will not have to enrich a seed bed for the sustenance of the future grass roots. The new counties are not all pine barrens and sandy stump lands, but good, old-fashioned red clay, mulched with dark, wn heavily in the sca of division between our varied soil characteristics. A good idea of the diversity and mixed make up of the land can be obtained some eminence capable of giving a clear survey. Alternate belts of pine and hardwood, with a natural longitudinal trend, tell us that sand underlies the pine, and clay the beech and maple, but, of course, there are exceptions to this rule, sometimes even reversing the case entirely. If the polar end of the Wolverine State was always going to remain undeveloped, argument and logic would be vain expedients to plead for her natural dairy resources, but, as it is, the hand of man is taming the wilderness, and, at the same time, unearthing unexpected capabilities in her equable climate and tenacious loam. As fine herds of blooded dairy stock as I ever beheld, particularly Jerseys and Holsteins, graze on some of the improved farms in what is known as the lumbering regions of Michi-

The writer does not believe in setting forth the claims of any section of country in extravagant terms nor falsifying its natural adjuncts. Such a policy is not only detrimental in itself but casts discredit on the people who resort to or favor its promulgation. We have, as well as any other place has, many drawbacks, much that is discouraging to the farming interests; but, for all that, agriculturalists who have pitched their tents among us in preference to competence from diversified farming. Mixed production is one thing that favors Northern Michigan for dairying. A section that produces all wheat, all corn, all tobacco, or all cotton is generally not noted for its herds, its butter or its cheese. Old Vermont is a great dairy state, but I think that when Ethan Allan guided the plow there among the rocks and stumps with the forest-clad Green Mountains frowning down upon him, the out-look for future development in that direction was far less promis ing to his eyes than the prospects spread before his progeny in our fair Peninsula. I have noticed that the industrious Swedes and Germans here, always on the alert for the most sure and stable methods of attracting income, are fostering this wing of farm-

ing pursuits more than extensive cereal ALFRED J. BROWN. North half of this Peninsula possesses any

FOREIGN.

ropping. We do not believe that the

more advantages for the dairyman than the

ing farmer and dairyman of Lake county,

When the home farm down on the Raisin

or the Thornapple gets so small that it

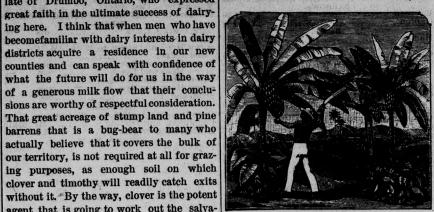
GEO. E. NEWELL.

than United States bonds.

Ashton, July 1, 1888.

TROPICAL

CALIFORNIA



Bananas, Our Specialty. 16 and 18 No. Division St.,

GRAND RAPIDS, - MICH.

crowds the boys off, let them consult their own welfare and do justice to the State that gave them birth by establishing their collateral roof-tree somewhere within her borders. In their laudable strife for agricultural promotion may they always remember that dairy cows, while they hold in rodes. the impoverishment of our farms, produce an income more stable and remunerative oto & Zinc Engravino

Sole agents for Chicago Brass Rule W



House and Store Shades Made to Order.

## elson bros. & co.,

68 Monroe Street, -

Grand Rapids.

WHOLESALE

## Fruits, Seeds, Oysters & Produce, RED FOX PLUG

ALL KINDS OF FIELD SEEDS A SPECIALTY.

by taking a glance over the timber from If you are in Market to Buy or Sell Clover Seed, Beans or Potatoes, will be pleased to hear from you. GRAND RAPIDS

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8 oz. or 16 oz. Handsomely Decorated Papers.

IT IS THE

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PERKINS & HESS Hides, Furs, Wool & Tallow

NOS. 122 and 124 LOUIS STREET, GRAND RAPIDS, MICHIGAN. WE CARRY A STOCK OF CAKE TALLOW FOR MILL USE.





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To Consumers, and is, Consequently, a Quick and Easy Seller.

Lion Coffee has more actual Merit than any Roasted Coffee sold at the price either in Packages or in Bulk and storekeepers all over the State of Michigan and elsewhere who are not already handling Lion are urged to give it a trial. We cheerfully answer all communications regarding prices, etc. Convenient shipping depots established at all prominent cities, securing quick delivery. For sale by all the wholesale trade everywhere. Manufactured by the Woolson Spice Co., Toledo, Ohio.

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## Tobacco and Cigars.

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VEGETABLES, FRUITS and PRODUCE.

PROPRIETORS OF THE

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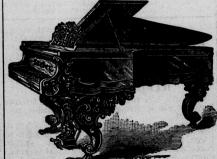
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LOOK UP OUR RECORD.

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The Weber Piano is recognized beyond controversy as the Standard for excellence in every particular. It is renowned for its sympathetic, pure and rich tone combined with greatest power. The most eminent artists and musicians, as well as the musical public and the press, unite in the ver-

Everything in the musical line.

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30 and 32 Canal St., Grand Rapids, Mich.

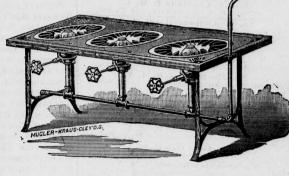
Grand Rapids, Mich



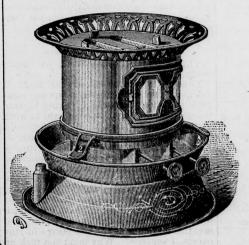
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## STAR CIT

Kingsford's Oswego CORN STARCH for Puddings, Custards, Blanc-Mange, etc. THE PERFECTION OF QUALITY.

### WILL PLEASE YOU EVERY TIME!

ALWAYS ASK YOUR GROCER FOR THESE GOODS.

## The Michigan Tradesman.

WEDNESDAY, JULY 11, 1888.

LEISURE HOUR JOTTINGS.

BY A COUNTRY MERCHANT.

It is, perhaps, not an easy matter for courts and juries to always decide equitably be-tween the plaintiffs and defendants in torious fraud and dead-beat had removed slander and libel cases. Where the alleged from Smithville to Robinsonville, congratu offense is shown conclusively to be a case lated its readers on the fact and warned the wherein malicious or personal motives in- Robinsonvillians against the man as a pro cites the act it is, of course, merely a ques- fessional swindler. The Robinsonville tion of damages, but the fact is that not Record copied the article, omitting only the one suit in a hundred presents this feature. name, and in a day or two the publishe In the more common actions—those, for was called upon by a lawyer who said: instance, brought against newspaper publishers—it is extremely seldom that the deman referred to in your clipping from the fendant is influenced by any other than Smithville paper. The publication of the worthy and, morally, excusable reasons for article was libelous beyond the remotes his act. He regards the publication of the doubt, and Goguem wants a suit commence offensive article as a matter of interesting at once; but I have persuaded him to wait news which he is warranted in placing be- three or four days to see if the damages fore the public; or, he sees in it a duty he can't be adjusted without tedious and exowes his readers, in warning them against a fraud or swindle; or, he feels himself

pensive law proceedings."

The attorney, in a subsequent conversa justified in the interests of honesty and detion, demanded a certain sum and a retraccency to pillory a hypocrite or an embezzler tion of the charge, both of which were reor a moral leper before the gaze of reputable fused by the editor, and the case was and law-abiding citizens, and in any of these cases the law that renders him liable defense proved that the plaintiff was all that to exemplary damage is an unjust and inex- the newspaper article described him; that cusable one. But, as the law exists, and as the proceedings were commenced with an courts and juries continue to be employed attempt at black-mail; that no malice could in an attempt at balancing the scales of justice between rogues, swindlers, hypowas made in the interests of the business crites, frauds and moral lepers and those who deem it a duty to expose their iniquities, is it not about time that those who sit in such cases began to be enlightened? Is it not about time that their attention should be called to the fact that no intelligent, honest and comprehending man believes for a moment that any law is binding enough or any oath sacred enough to it has been depicted many times during the make courts of justice the abettors and encouragers of rascality?

I am impelled to the above remarks for the reason that, within a few months, a number of Michigan papers have been mulcted in various amounts or subjected to annoying and expensive lawsuits for attempting to guard the business community against frauds or impostors or for arraigning disreputable members of that community before the bar of public opinion. With the objects which the editors had in view; with no vindictiveness displayed; with only truthful and moderate language used, and with parties for prosecutors who had, by their own acts, wilfully forfeited the respect and good-will of honorable men, these cases emerged from the scope of individual litigation and became a direct attack on the legitimate rights of the public. The public has a perfectly unassailable right to be warned against the prowling thugs of society, no matter what degree of thugism they may have attained, and he who gives the warning should be exempt from annoyance and expense.

There is no class of people who are benefitted more by timely exposures of the amateur or professional fraud than those who traffic in merchandise-for reasons too obvious for argument-and it behooves business men to demand for themselves and the public more practical, sensible and equitable legislation on the subject of libel. The law has been changed materially for the better during the last few years, but it is yet too easy for ignorant or prejudiced judges to rule against honest men in favor of dishonest ones, and it still allows the anomaly of a man who has no character receiving compensation for damages inflicted upon his character. If I hadn't any real estate, a suit brought against John Smith for trespass on my fields would be summarily thrown out of court; but if I commenced action against John for inflicting injuries on a character which I didn't possess, my success or failure would depend altogether on the attitude of the court and the intelligence or obtuseness of the jury.

It is interesting to note how readily the man without a character, or with only the shadow of a character, can discover attacks upon his "reputation" in the newspaper columns. A stray paragraph, referring, perhaps, to some other party, a harmless little squib, the reference to the want of sobriety or morality in a locality, an editorial condemning some infraction of the people's rights, or even an obscure advertisement may be made the cause of a supposed personal attack. As a little illustration of this. I call to mind that several years ago, while I was assisting in the editorial work of a certain paper, one week during the absence of the editor I found myself hard pushed to find sufficient matter for a fair showing on the local page. I, consequently, began to "pad out" with imaginary locals, and, among them, I used the old, hackneyed quotation from Punch in something like this form:

"'Full many a ghastly smile he smole
And many a wink he wunk;
And, oh, what must his feelings been
To think the thoughts he thunk—'
when his wife caught him coming out of a
disreputable house late last night."

Now, I hadn't the remotest idea that any such circumstance had occurred, but before the paper had been in the postoffice an hour a citizen waited on me with the avowed purpose of mopping the floor with my anatomy for making his family matters public property. Luckily, we had a big foreman whom I bribed to assume the responsibility of the article; but I had hardly got this unpleasant matter off my hands

and, after another appeal to my able bodied assistant, I secured a fish-pole and spent the balance of the day in seclusion which poltroonry prevented me from ascer taining whether any more of my fello citizens met with a like mishap.

community: yet, under the rulings of the court, it was decided that the man without a character had had his character seriously damaged, and the verdict, costs and expenses of the trial almost ruined an honest man and gave a rascal a liberal premium for his rascality.

This was only a very common case, but past few years. It was a case wherein a reputable business man suffered severely for warning other business men against a professional fraud. Ought not business men to demand that an outrage of this nature shall be made impossible under future

RAGS, RUBBERS, BONES & METALS

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TINWARE, GLASSWARE and NOTIONS TELEPHONE 640.

79 Spring St., - Grand Rapids.

### TIME TABLES.

Grand Rapids & Indiana

-	Traverse City & Mackinaw: 30 a in	o :wo at III
8	Traverse City & Mackinaw9:40 a m	11:30 a m
S	Traverse City & Mackinaw7:30 p m	10:30 p m
a	For Cadillac3:55 p m	5:00 p m
8		
9	Saginaw Express11:25 a m	7:20 a m
8	"	4:10 p m
	Saginaw express runs through solid.	
8	8:00 a. m. train has chair car to Mackinaw	City.
á	11:30 a. m. train has chair car for Petoskey	and Mack
83		and mack
궲	inaw City.	136. Hall
삪	10:30 p. m, train has sleeping cars for Tra	verse City
騆	and Mackinaw City.	
22	• GOING SOUTH.	
3	Cincinnati Express 6:30 a m	7:15 a. m
S	Fort Wayne Express	11:45 a m
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4	Cincinnati Express 4:40 p m	D.VU P III
84	Traverse City and Mackinaw Ex11:00 p m	
ĕ	7:15 a m train has parlor chair car for	Incinnati.
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,	5:00 p. m. train connects with M. C. R. R. a	t Kalama-
	zoo for Battle Creek, Jackson, Detroit and	Canadian
3	points, arriving in Detroit at 10:45 p. m.	
g		BOOK STATE OF STATE O
	Muskegon, Grand Rapids & Inc	liana.
s		A

Michigan Central

۱	Grand Rapids Division.
۹	Detroit Express
9	Day Express 1:10 p p
	*Atlantic Express
d	Mixed 6:50 a n
3	ARRIVE.
	*Pacific Express 6:00 a n
	Mail 3:15 p n
	Grand Rapids Express10:15 p n
3	Mixed 5:30 p n
	*Daily. All other daily except Sunday. Sleeping car run on Atlantic and Pacific Express trains to and fron Detroit. Parlor cars run on Day Express and Graa
	Rapids Express to and from Detroit. Direct connections made at Detroit with all through trains East ove
•	M. C. R. R. (Canada Southern Div.)
9	O. W. RUGGLES, Gen'l Pass, and Ticket Agt., Chicago.

		Kalamazoo Division.		
			Arri	ve.
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	6.20	3:30 "Buffalo	. 1:00	11:40
Ti	ekets	for sale to all principal points in	1 the	U. S.,
Tav	ion at	nd Canada at Union Ticket Office,	GEO.	WIL-
TAR	FRON	Agt., Depot Office, M. BOOTZ, Agt.	7	
MAR	ison,	A. J. SMITH, Gen'l Trav. and Pass. A	ort.	
		Clevels	nd O	hio.

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Of all kinds.

I offer a good quality saleable pattern Seersucker Coats and Vests at from \$12.50 to \$13.50 per dozen, good sellers for general stores and pay a good profit. Send for sample half dozen,

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LARD, Strictly Pure and Warranted, in tierces, barrels, one-half barrels, 50 pound cans, 20 pound cans, 3, 5 and 10 pound pails.

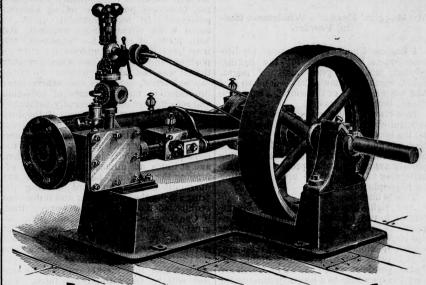
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When in Grand Rapids give us a call and look over our establishment. Write us for prices.

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Vertical, Horizontal, Hoisting and Marine Engines. Steam Pumps, Blowers and Ex haust Fans. SAW MILLS, any Size or Capacity Wanted.

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MANUFACTURERS OF THE JUSTLY CELEBRATED

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Salesman for Western Michigan, W. G. HAWKINS, Lock Box 173,

GEO. E. HOWES.

C. N. RAPP.

## GEO. E. HOWES & CO.,

JOBBERS IN

Merchants. Apples, Potatoes 2 Onions. SPECIALTIES:

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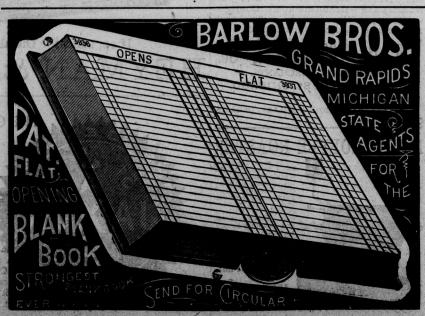
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Superior Merit Alone.

Unequaled Quality. Improved Roasting Pro-Patent Preservative Packages. for Sale by all Jobbers at Grand Rapids, Detroit,

DILWORTH BROTHERS, Proprietors,

PITTSBURGH, Penn.



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Wholesale Grocers, CRAND RAPIDS, MICH.

Will occupy this space next week.

# RINDGE, BERTSCH & CO.,

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BOSTON RUBBER SHOE CO.

Grand Rapids, Mich. 14 and 16 Pearl Street, -

BUNTING & DAVIS,

Commission

Specialties: Apples and Potatoes in Car Lots.

20 and 22 OTTAWA ST., GRAND RAPIDS, MICH.

### Groceries.

Origin of the Tea Plant.

Tes ago, when the world was grand,
In the reign of the Emperor Whoo,
here lived a sage in the Flowery Land
Whom tradition calls Sin Foo;
ad no other mortal could understand
One half of the lore he knew.

This wise man was never known to guess,
For he knew all things that be;
the reason why girls say No for Yes
Was as plain as A B C,
And e'en the ages of actresses
He knew, so wise was he.

He knew why girls all sit on the floor
Whenever they put on a shoe;
And why for each strawberry blonde you
A white horse comes into view;
And wonderful things unknown before,
And nothing to him was new.

t the strongest brain must tire some day,
And this was Sin Foo's mishap;
could not study, nor write, nor play,
Nor sit with a book on his lap
this eminent head would nod straightway
And his eyelids shut with a snap.

To keep him awake he tied his cue
To the top of his chair back tall;
He hired two cats to sit and mew
All night on the garden wall;
He pinched himself both black and blue,
And slumbered in spite of it all!

Weary, at last, of the useless strife,
He rose with a resolute cough;
Full well he knew, if he snored through life,
How the people would sneer and scoff.
So he asked his wife for a carving knife,
And cut both his eyelids off!

His poor wife shrieked as they dropped to th

when—a marvelous sight to see!
Where they fell a beautiful plant was found
More sweet than the jasmine tree.
And, when the spinsters had gathered around
They tasted and named it TEA!

Since then, when a Chinaman goes to drink
A cup of the balmy brew,
Bre he puts his lips to the fragrant brink,
He shakes a sorrowful cue;
For he never—ah! never—can choose but think
Of the fate of the great Sin Foo!

PURE FOOD.

Mr. Muggins' Ideas of a Wholesome Bak ing Powder.

I suppose I made the mistake of my life nen I didn't go into the baking powder business, years ago. I might could, would or should have done so if I had been a baker, or the son of a baker, no

loubt; but then, I wasn't. However, it is not too late yet to retrieve e unfortunate error, and so I have mad all the necessary preparations to go into the business and to attack and malign all the other baking powders in the market, feeling piously assured that the proper and legiti-mate way to build myself up is by pulling other people down.
This is business.

And right here I desire to call public attention to the poisonous nature of the ingredients in all other baking powders, which are largely, if not altogether, composed of such objectionable substances as bi-carb, soda, cream tartar, chloride sodium, salaretts poeriesh etc. etc. all of which ere eratus, pearlash, etc., etc., all of which are very exasperating to a properly constructed and well-regulated stomach; and some of the powders contain alum, which every one who has ever eaten it in large quantitie who has ever eaten it in large quantities knows is a dangerous poison. In fact, it is safe to say that no human being who ever ate bread made with any of these reprehensible and insidious baking powders lived long enough afterward to read through a volume of Walt Whitman's poems without being through into dengerous assumition. being thrown into dangerous convulsions. Really, it is not safe to eat any bread that is not made with my baking powder; and, as it is impossible to detect the presence of the dangerous compounds in the bread after it is baked, the only way to avoid the risk of being poisoned, is not to eat any bread

Or, if you must have bread, see to it that it contains my baking powder, with my trade-mark stamped on each teaspoonful; and, in case of doubt, sprinkle a little of the powder on each slice, which will be sure to neutralize everything else that may have been put into the loaf.

In order that a discriminating public may have the utmost confidence in my bakingpowder, I give herewith the principal ingredients used in its preparation, all of which are conducive to health, wealth longevity, and the success of the Republi-co-Democratic ticket.

It contains, among other things, the fol It contains, among other things, the following well-known healthful components: Cyanide of potassium, carbolic acid, cobalt, rough-on-rats, sal soda, oxalic acid, corrosive sublimate, haloid salts, Glauber salts, etc. The aqueous ingredients of the liquids are evaporated, leaving a pure powder that will infuse more liveliness into bread than a can of dynamite; which, in an emergency, can be used instead of Dalmatian, or other bug powder with unerring effect. My bug powder with unerring effect. My factory is not yet in operation, but the public can judge for itself as to the wholesomeness of my powder, after using which

uarantee it will use no other.

The public will carefully note that I use

my purpose in introducing this innocuous powder is a wholly disinterested one. My only objects are: First, to make a few million dollars for the stockholders,—of which I am only one, there being five others who have two shares each, the remaining nine hundred and ninety shares being mine; and secondly, to furnish a perfectly pure and unadulterated baking powder that absolutely contains neither ALUM, salt, soda, tartar emetic. or any other anhydrous poison. emetic, or any other anhydrous poison. This is purely a work of benevolence, and as soon as I have my factory in operation I will send you a sample, which you can try on any dear friends who, you may think, would enjoy themselves better in some other clime.

Too much stress cannot be placed on the statement that this baking powder posi-tively and absolutely contains no ALUM. Next to chloride of sodium, it is the rankest n known to materia medica. Beware of ALUM!

of ALUM!

If any of the alum baking powder makers feel aggrieved, they have their redress. I will be most happy to meet them on the Elysian Fields any rainy day, whenever the dampness will be likely to affect the powder—I don't mean the baking powder, but the gunpowder.

I state this clearly, and with the greatest perspicuity, so that there may be no ambiguity. I don't care how dry the baking powder may be; but if I am to act as principal in any duel, the gunpowder must be wet. I remain, Yours, leavenously,

Hon. Ephraim Muggins.

Is the Sugar Trust a Success?

the New York Commercial Bulletin Whatever opinion may be entertained of he sugar trust from an ethical standpoint, he superficial knowledge of its affairs and novements obtained from time to time carries he conviction that business ability of high

liminaries Jooking to a perfection of the organization, it will be remembered, were conducted so quietly, yet at the same time so successfully, that the desired end had practically been attained before the rest of the trade or the general public were fully convinced that such a vast combination was really contemplated; and immediately thereafter, though known to be wincing under the attacks of the press, good, bad and indifferent, the members of the combine stoically withstood the fusilade until, through their refusal to defend themselves, they were no longer thought worthy of notice.

Meanwhile, however, they had met and successfully parried the efforts of both national and state investigating committees to lay bare the vital secrets of the organization and are credited with wielding a power that has since prevented legislation inimical to their interests. Having thus, as it were, secured a footing, the next and most natural move of the combine was to make their position profitable, both for the present and the future. When the Mills bill was first reported in committee, the sugar schedule then suggested met with no outspoken opposition from the refining interest; but when the bill came before the House it was found to have been so amended as to give the refiner quite as many, if not greater, advantages than under the existing tariff. Members of the Ways and Means Committee frankly admitted that the charges had been made at the instigation of some of the larger refiners and in the absence of any controverting testimony; while it is understood that the combine keeps representatives carefully watching its pet duty measure in order to hold the rates ecording to the revision so shrewdly secured. In the meantime the local sugar market has been treated with a certain amount of contempt, by making purchases as much from parcels to arrive as circumstances would admit, thus hoping to wear out the patience of holders—a policy that met with fair success until recently, that met with fair success until recently, when a hardening of tone has arisen through influences from primary points, and not from any power the selling element possessed. In fact, watchful, quick to move when circumstances required, and with plenty of capital for "expenses," the trust has left nothing undone to fortify its position, and the opposition is really weaker than it was last fall and winter. So far as can be learned, importers and others most interested in tariff measures of reduction and reform have done practically nothing to and reform have done practically nothing to show up the true inwardness of the duty schedule as it now awaits Congressional action. In this they have been grossly derelict, and they must expect to suffer the consequences. Petty jealousies, hesitation, and at times an almost abject fear of offending the combine, have prevented any trust among the local trade; and it does not require much of a prophet to suggest that, if Congress enacts a law embodying no greater reduction in sugar tariff than that now before it, or adjourns without changing duty at all, as many think will be the case, the crushing force of the monophase, the crushing force of the monophase, the crushing force of the monophase, the crushing force of the monophase case, the crushing force of the monophase case. changing duty at all, as many think will be the case, the crushing force of the monopoly to which this market has become subject will be felt with ten-fold force. The controlling hand may be to a certain extent Rio, fancy.... Rio, prime.... Rio, common... To ascertain 

The Grocery Market.

The sugar trust is again showing its hand, having advanced refined sugars about 3-16c. during the past week. The market is still strong and excited, with strong probability that granulated may go to Sc. before the upward limit is reached. The trust holds the reins with a strong hand and is in complete control of the market. The package coffee manufacturers announced a decline of 1/2c. on Monday. Cheese is looking up again and the price is on an upward

HYDRAULIC COMPANY

## LAKE SLKING MYJEK

The Grand Rapids Hydraulic Company is prepared to furnish pure spring water to customers on its pipe lines, under adequate pressure on all levels, on application at the Company's Office, 76 Ottawa street,

JOHN E. MORE, Secretary.

POTATOES, APPLES, DRIED FRUIT, BEANS

COMMISSION MERCHANTS

157 South Water St., CHICAGO. nce: FIRST NATIONAL BANK, Chicago MICHIGAN TRADESMAN, Grand Rapids



 
 Peaches, pie
 1 60@1 65

 Pears
 1 30

 Pineappies
 1 40@2 75

 Quinces
 1 50

 Kaspberries
 extra
 1 50

 Strawberries
 1 25@1 40

 Whortleberries
 1 25
 40
 CANNED VEGETABLES. Asparagus, Oyster Bay... 2 00
Beans, Lima, stand ...... 85
Beans, Green Limas... 21 40
Beans, String.... 1 00@1 20
Beans, Stringless, Erie... 90
Beans, Lewis' Boston Bak. 1 60
Corn, Archer's Trophy...
"Morn G'ry.1 15
"Early Gold.1 15
Peas, French .... 1 60 A standard ... 504 25
A, standard ... 504 25
A, standard ... 504 20
Be, Red Coat 6 1 20
Ben Har ... 1 20
Ben Har ... 1 20
Stand br.i 15@ 1 20
Stand br.i 15@ 1 20
Corn, barrels ...
Corn, ½ bbls ...
Corn, kegs ...
Pure Sugar, ½ bbl ...
Pure Sugar, ½ bbl ...

FARINACEOUS GOODS.
Farina, 100 lb. kegs.
Hominy, \$\mathbb{9}\$ bbl.
Macaroni, dom 12 lb. box. CHOCOLATE.
Runkle Bros'.. Vien. Sweet
"Premium...
"Hom-Cocoa
"Breakfast... New Orleans, choice.... New Orleans, fancy.... ½ bbls. 3c extra CANDY, FRUITS and NUTS OIL. OATMEAL Barrels...... wist, do cut Loaf do COFFEES-PACKAGE. 30 lbs 60 lbs 100 lb Cases.....OATS—ROLLED. Royal, 25 to pails 84@ 9
Royal, 200 to bbls 85
Extra, 25 to pails 10
Extra, 200 to bbls 9 PICKLES. Small, bbl.... RICE. Gum Drops ....... Licorice Drops ...... A B Licorice Drops ..... ozenges, printed...... DeLand's pure..... Church's ..... Taylor's G. M. %c less in 5 box lots. 60 Pocket, F F D.
28 Pocket
1003 b pockets.
Saginaw or Manistee
Ashton, bu. bags.
Ashton, 4 bu. bags.
Higgins bu. bags.
American, ½ bu. bags.
Bock, bushels.
Warsaw, bu. bags.
"
"
"
"
" SAUCES.
London Relish, 2 doz..... German Family...... SPICES—WHOLE. Salmon, 2 b " 35 Salmon, 1 b Sacramento... 1 90 Salmon, 2 b " 275 Sardines, domestic 158... 275 Sardines, domestic 158... 100011 Sardines, Mustard 158... 100011 Sardines, Mustard 158... 12012 Sardines, spiced, 158... 100212 Trout, 3 b brook.... 100212

8 oz. " ....... 4 oz. oval ...... 8 oz. " ...... Pints r'nd ......

BROOMS.

COCOANUT

COFFEE-GREEN

Lion...... Lion, in cab... Dilworth's....

" Avorica McLaughlin's XXXX

CRACKERS. Kenosha Butter.....

Fancy Butter... Butter Biscuit.

Boston ...... City Soda..... Soda.....

oda Fancy.

Fancy Oyster.

CANNED FISH.

CANNED FRUITS.

Clams, 1 th, Little Neck...
Clam Chowder, 3 th...
Cove Oysters, 1 th stand...
Cove Oysters, 2 th stand...
Lobsters, 1 th picnic...
Lobsters, 2 th, picnic....

CORDAGE.

ls and 1/28...... 1/28...... 1s in tin pails...

.2 05 String Rock.... .2 25 Burnt Almonds. Vintergreen Berries FANCY-IN BULK. Oranges, OO...... Oranges, Imperials... Oranges Valencia ca. mons, choice..... mons, fancy.... Almonds, Tarragona 217
" Ivaca.... 216
" California 133014
Brazils ..... 28
Filberts, Sicily 211
Walnuts, Grenoble 213
" Sicily 12 Brazis Filberts, Sicily Walnuts, Grenoble Sicily French Prench French....
Pecans, Texas, H. P.
Cocoanuts, \$\mathbb{P}\$ 100.... Cayenne.. Absolute Pepper, Cinnamon

" Allspice

" Cloves

" Ginger

" Mustard Allspice Cloves Ginger Mustard OYSTERS AND FISH. . J. Dettenthaler que follows: STARCH. Sairhaven Counts. FRESH FISH. Pure, 1 to pkgs...... Corn, 1 to pkgs..... lock bass...... Duck-bill pike.... smoked... Frogs' Legs ..... FRESH MEATS. Hogs.... Pork loins.... shoulders.... Bologna.... Frankfort sausage... Blood, liv, h'd saus'g . Mutton... Lard kettle rendered.

WHOLESALE PRICE CURRENT. The Grand Rapids Packing & Provision Co. note as follows:

PORK IN BARRELS. The quotations given below are such as are ordinarily offered cash buyers, who payomptly and buy in full packages: TOBACCOS-PLUG. DRY SALT MEATS. Vedding Cake, blk. led Fox......weet Russet ..... LARD. TOBACCOS-FINE CUT. BEEF IN BARRELS. Extra Mess, warranted 200 bs.

Extra Mess, Chicago Packing.

"Kansas City Packing. SAUSAGE-FRESH AND SMOKED.

> VINEGAR.
>
> 30 gr. 40 gr. 50 gr.
>
> 9½ 11½ 13
>
> Above are the prices fixed by the pool. Manufacturers outside the pool usually sell 5 gr. stronger goods at same prices. \$1 for barrel. HIDES, PELTS AND FURS. Perkins & Hess pay as follows: Green ... \$ 10 4 @ 4½ Calf skins, green or cured ... 5 @ 6 Pull cured ... 5½@ 6 Deacon skins, precentation of cured ... 5 @ 6 Deacon skins, precentation skips ... 6 @ 8 WOOL.
> Fine washed % D 18@20 Coarse washed...
> Medium ...20@22 Unwashed...
> Sheep pelts, short shearing...
> Sheep pelts, old wool estimated ...
> Tallow .... MISCELLANEOUS. Chimneys, No. Cocoa Shells, bulk..... Condensed Milk, Eagle. Cream Tartar Candles, Star... Candles, Hotel...

Putnam & Brooks quote as follows:

MIXED.

PRODUCE MARKET. Asparagus—30c per do2.

Beans—Hand-picked mediums are very scarce, readily commanding \$2 per bu.

Beets—New, 25c per doz.

Butter—The market is well supplied. Large handlers pay 12@14c for choice, selling again at 15@16c.

Cabbages—Home grown command 50@60c per doz.

Cheese—Good stock has taken a decidedly upward turn during the past week, being now

upward turn during the past week, being now quotable from jobbers' hands at \$69c, according to quality. Still further advances are likely to occur, unless very hot weather occurs. Cider—10c per gal.

Cooperage—Pork barrels, \$1.25; produce barrels, \$5c.

rels, 25c.
Cucumbers—30c per doz.
Dried Apples—Jobbers hold sun-dried at and evaporated at 9c.
Eggs—Jobbers now pay 13@14c and sell 5@16c. Honey—In plentiful supply at 15@16c. Hay—Baled is scarce at \$15 for No. 1 and \$1 or No. 2.

for No. 2.
Onions—Home grown dry stock command \$3.50 per bbl.
Peas—Marrowfat, 75c per bu.
Plums—Tennessee, \$1.00 per crate.
Pop Corn—2½c \$ b.
Potatoes—Old are now so poor as to be practically unquotable. New Ohio are in active demand at \$2.50 per bbl.
Raspberries—Coming in freely at 10@11c per quart.

Raspberries—Coming in freely at 10@11c per quart.

Seeds—Buckwheat is so scarce that almos any price is freely offered. Millet, \$1.50.

String Beans—80c per bu.

Strawberries—About out of market.

Tomatoes—\$2 per bu.

Turnips—25 per bu.

Wax Beans—\$1.50 per bu.

Watermelons—Georgia, 25c apiece.

GRAINS AND MILLING PRODUCTS.

car lots.

Rye—50c \$\forall \text{bu}.

Barley—Brewers pay \$1.30@\$1.40 \$\forall \text{cwt}.

Flour—Higher. Patent \$5.70 \$\forall \text{bil} \text{lin} \text{sext}.

and \$5.90 in wood. Straight, \$4.70 \$\forall \text{bil} \text{in} \text{sads} \text{sol} \text{sol} \text{lin} \text{lin} \text{sol} \text{sol} \text{on.} \text{bil} \text{in} \text{sol} \text{sol} \text{sol} \text{bil}.

Mill Feed—Screenings, \$16 \$\forall \text{ton.} \text{ Bran, \$13} \$\forall \text{ton.} \text{ Ships, \$\$14.00 \$\forall \text{ ton.} \text{ Middings, \$\$\forall \text{sol} \text{sol} \text{ ton.} \text{ Corn and Oats, \$\$23 \$\forall \text{ ton.} \text{}

EDWIN FALLAS PROPRIETOR OF VALLEY CITY COLD STORAGE

JOBBER OF Oranges, Lemons, Bananas, Butter, Eggs and Egg Crates.

No. 1 egg crates, 37c. No. 2 egg crates 30c. No. 1 fillers, 13c. No. 2 fillers, 10c I have facilities for handling each line aboumed that are unsurpassed. I aim to handle the best that can be obtained Mail orders filled promptly at lowest market price. Liberal discount on Egg Crates and fillers in large lots SALESROOM, - No. 9 Ionia St., Grand Rapids.

## POTATOES.

We give prompt personal attention to the sale of POTATOES, APPLES, BEANS and ONIONS in car lots. We offer best facilities and watchful attention. Consign ments respectfully solicited. Liberal cash advances on Car Lots when desired. Thompson &

COMMISSION MERCHANTS, 166 South Water St., CHICAGO.

FELSENTHAL, GROSS & MILLER, Banker



WHO URGES YOU TO KEEP

THE PUBLIC!

By splendid and expensive advertising the manufacturers create a demand, and only ask the trade to keep the goods in stock so as to supply the orders sent to them. Without effort on the grocer's part the goods sell themselves, bring purchasers to the store, and help sell less known goods.

FULL WEIGHT

STRENGTH

ORESTCIT

SOLD IN CANSONLY

BEST FAMILY

for price list.

THESE GOODS ARE "PAR EXCELLENCE"

**HEADLIGHT** and

SOAPS are conceded by all to be the best

Commendations are coming in daily. Send

Order these goods of any jobber in Grand Rapids.

soaps ever sold in Michigan.

LITTLE DAISY

EXTRACT

BSOLUTELY

ANY JOBBER WILL BE GLAD TO FILL YOUR ORDERS.



We also manufacture a full line of Sweet Goods. Write for quotations

D. D. COOK,

Valley City Show Case Factory,

Prescription Cases,

My Prices are Lower than any of My Competitors. Send for Catalogues. 21 Scribner Street, Grand Rapids. TELEPHONE 374.

FERMENTUM!

The Only Reliable Compressed Yeast. Handled by a Majority of the Grocers and Bakers of Michigan. Send for sam-

ples and prices. L. WINTERNITZ, State Agent, Grand Rapids. We carry a full line of

Seeds of every variety, both for field and garden write to or see the

Grand Rapids Seed Store,

Grand Rapids Soap Co. WHOLESALE AND RETAIL

COAL and WOOD.

E. A. HAMILTON, Agt.,

101 Ottawa St., Ledyard Block. Telephone 909-1 R.



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Orders from Retail Trade Solicited

Newaygo Roller Mills

HESTER & FOX. Manufacturers' Agents for

SAW AND CRIST MILL MACHINERY, STEAM ENGINES & BOILERS. erry Engines and Boilers in Stock

Planers, Matchers, Moulders and all kinds of Wood-Working Machinery, Saws, Belting and Oils. And Dodge's Patent Wood Split Pulley. Large stock kept on hand. Send for Sample

Pulley and become convinced of their superiority. Write for Prices. 44, 46 and 48 So. Division St., GRAND RAPIDS, MICH.

DO YOU WANT A

If so, send for Catalogue and Price-List to HEYMAN & CO., 63 and 65 Canal St., Grand Rapids.



QUICK, EASY, CHEAP. Saves Rubbing, therefore saves Labor & Wear

Cheap in itself it more than saves its cost in saving of the clothes. This Soap may be used in any way and for any purpose that any other soap is used and excels all. YOU will secure COMFORT and make money by its use. Try it once and if the claims made for it are not true don't use it again. If they are true you ought and want to know it. Your grocer will get it if he hasn't it. Cheapin itself it more than saves its cost in sav-

## Drugs & Medicines

Clinton County Druggists' Assoc esident, A. O. Hunt; Secretary, A. S. Walls dia County Pharmaceutical Society, ent, W. R. Cutler; Secretary, Geo. Gundrum. Jackson County Pharmaceutical Ass'n, resident, C. B. Colwell; Secretary, C. E. Foote. Kalamazoo Pharmaceutical Association esident, D. O. Roberts; Secretary, D. McDonald. son County Pharmaceutical Society. lent, F. N. Latimer; Secretary, Wm. Heysett. ecosta County Pharmaceutical Societ esident, C. H. Wagener; Secretary, A. H. Webber. Muskegon County Druggists' Association, President, E. C. Bond; Secretary, Geo. L. LeFevre. Muskegon Drug Clerks' Association. President, C. S. Koon; Secretary, Geo. L. LeFevre. Newsygo County Pharmaceutical Society. President, J. F. A. Raider; Secretary, A. G. Clark. Oceans County Pharmaceutical Society. President, F. W. Fincher; Secretary, Frank Cady. iginaw County Pharmaceutical Society.

Annual Meeting—First Thursday ev	ening in November. President, Jay S	mith; Secretary, D. E. Prall.			
WHOLESALE PRICE CURRENT.  Advanced—German Quinine.  Declined—Chloroform, iodide potash, turpentine.					
ACIDUM.	Potass Nitras, opt 8@ 10 Potass Nitras 7@ 9				
Aceticum 8@ 10 Benzoicum, German 80@1 00	Prussiate 25@ 28	Capsici Fructus, po @			
Boracic	RADIX.	Carmine, No. 40			
Boracic   Carbolicum   45@ 50   Citricum   60@ 65   Citricum   60@ 65   Nitrocum   10@ 12   Oxalicum   10@ 12   Phosphorioum dil   20	Althae 25@ 30	Cera Flava 25@			
Oxalicum	Arum. no @ 25	Cassia Fructus @			
Salicylicum       1 70@2 05         Sulphuricum       1 1 0 5         Tannicum       1 40 6         50 50       50	(Contions (no 15) 100 19	Cetaceum @			
AMMONIA.	(po. 35)	Chloral Hyd Crst1 50@ Chondrus			
Aqua, 16 deg 3@ 5		Cinchonidine, Ger'an 5@			
Carbonas	Moranta 1/a @ 25	Corks, list, dis. per cent			
T I - 1- 9 00@9 9E	Maranta, %s @ 35   Podophyllum, po 15@ 18   Rhei 75@1 00	Creta, (bbl. 75) @			
Brown 80@1 00 Red 45@ 50 Yellow 2 50@3 00	Rhei 75&1 00 " cut @1 75 " pv 75@1 35 Spigelia 48@ 53	Creta Rubra			
		Cupri Sulph 6@			
Juniperus	Senega	Dextrine 100 Ether Suiph 680			
Copaiba 65@ 70 Peru @1 50		Emery, all numbers. @ Emery, po			
Terabin, Canada 50@ 55 Tolutan 45@ 50	tidus, po @ 25 Valeriana, Eng. (po. 30) @ 25	; (+9119 m			
Abies, Canadian 18 Cassiae 11	" German 15@ 20 Zingiber a 10@ 15	Gelatin, Coopor @			
Cinchona Flava 18 Euonymus atropurp 30 Myrica Cerifera, po. 20	Zingiber j 18@ 22 SEMEN.	Gelatin, French 40@ Glassware flint, 70&10 by b 60&10, less.			
Prunus Virgini 12 Quillaia, grd 12	Anisum, (po. 20) @ 15 Apium (graveleons). 10@ 12	Glue, Brown 9@ Glue, White 13@			
Sassfras       12         Ulmus       12         Ulmus Po (Ground 12)       16	Bird, 1s	Glycerina 23@ Grana Paradisi @ Humulus 25@			
Glycyrrhiza Glabra 24@ 25	(Corigndrum IIKM 12	Hydrarg Unior, Mite.			
Haematox, 15 b box 11@ 12	Cannabis Sativa	Hydrarg Ox. Rubrum @ Hydrarg Ammoniati. @1			
" 18 13@ 14 " ½8 14@ 15 , " ½8 16@ 17		Hydrargyrum @			
Carbonate Precip @ 15	Foenugreek, po. 66 8 Lini 346 4 Lini, grd, (bbl, 3) 346 4 Lobelia 354 40 Phalaris Canarian 34644	Ichthyocolla, Am1 25@1   Indigo			
Citrate and Quinla @3 50 Citrate Soluble @ 80	Lobelia	Lupuline 85@1			
Ferrocyanidum Sol @ 50 Solut Chloride @ 15 Sulphate, com'l 11/2@ 2	Rapa	Lycopodium 55@ Macis 80@ Liquor Arsen et Hy-			
" pure @ 1	SPIRITUS. Frumenti, W., D. Co., 2 00@2 50	Liquor Potass Arsini-			
Arnica	Frumenti, D. F. R 1 75@2 00 Frumenti	tis			
FOLIA.	Juniperis Co. O. T 1 75@1 75 Juniperis Co 1 75@3 50 Sascharum N. E. 1 75@2 09	1½)			
Cassia Acutifol, Tin- nivelly 20@ 25	Juniperis Co				
Salvia officinalis, 1/8 and 1/8 10@ 12	SPONGES	Moschus Canton @ Myristica, No. 1 60@			
Ura Ursi 8@ 10	Florida sheeps' wool carriage	Nux Vomica, (po. 20) @ Os. Sepia			
Acacia, 1st picked 21 00 2 90 3rd " 2 80	Velvet Extra sheer s'	Picis Liq, N. C ½ gal			
** Sifted sorts. @ 65	wool carriage 1 10 Extra Yellow sheeps' carriage 85	Picis Liq., quarts @1 Picis Liq., pints @			
Aloe, Barb, (po. 60) 50@ 60 "Cape, (po. 20) @ 12	carriage 85 Grass sheeps' wool carriage 65	Picis Liq., quarts @1 Picis Liq., pints @1 Pil Hydrarg, (po. 80). @ Piper Nigra, (po. 22). @ Piper Alba, (po. 35). @			
" Socotri', (po. 60) @ 50 Catechu, 1s, (1/2s, 14 1/2s, 16)	Hard for slate use 75 Yellow Reef, for slate	Piper Alba, (po. 35)       @         Pix Burgun       @         Plumbi Acet			
Ammoniae 250 30	use	Pulvis Ipecac et opii.1 10@1 Pyrethrum, boxes, H			
Assafoetida, (po. 30).	Zingiber	& P. D. Co., doz @1 Pyrethrum, pv 60@			
Colhanum	Auranti Cortes 50	Quassiae       8@         Quinia, S, P. & W       50@         Quinia, S, German       38@         Rubia Tinctorum       12@         Sacobarum Location       12			
Gamboge, po	Smilax Officinalis 60 " Co 50	baccualum Lacus by			
Marnet (no 46) (A 40)	Senega 50 Scillae 50	Salacin			
Shellac	" Co	Sapo, M 12@			
Tragacanth 300 75 HERBA—In ounce packages.	Aconitum Napellis R 60	Sapo, G			
Absinthium	Aloes				
Majorum	Arnica 50 Asafœtida 50	Snuff, Scotch, Do.			
Rue 00	Atrope belladonna 60 Benzoin 60 " Co 50	Soda Boras, (po 11)10 @ Soda et Potoss Tart 33@			
Thymus. V	Sanguinaria 50 Barosma 50	Soda Carb 2@ 5			
MAGNESIA. Calcined, Pat 55@ 60 Carbonate, Pat 20@ 22 Carbonate, K. & M 20@ 25	Cantharides 75 Capsicum 50	Soda Suiphas			
Carbonate, Pat 200 22 Carbonate, K. & M 200 25 Carbonate, Jennings 350 36	Cardamon	Spts. Ether Co 500 Spts. Myrcia Dom 62 Spts, Myrcia Imp 62 Spts Vini Rect. bbl.			
Absinthum5 00@5 50	Cinchons 50	Spts Vini Rect. bbl.			
Amydalae, Amarae7 25@7 10 Anisi	Columba 50	2.25)			
Auranti Cortex	Conium         50           Cubeba         56           Digitalis         50	Sulphur, Roll			
OLEUM. Absinthum	Ergot	Sulphur, Roll   24/6   24/6   24/6   24/6   24/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6   28/6			
Chenopodii	Ergot     50       Gentian     50       " co     60       Guaics     30       " ammon     60	Zinci Sulph 7@			
Citronella	Zingiber	Whale winter 70			
Cubebae	Iodine	Whale, winter 70 Lard, extra 68 Lard, No. 1 45			
Erigeron	" Colorless	Lard, No. 1			
Jossipii, Sem, gal 55@ 75	Nux vomica 501	strained 50 Spints Turpentine 39			
Juniperi	Opi	PAINTS Bbl J			
Hedeoma	Auranti Cortex 50	Bed Venetian			
Morrhuae, gal 80@1 08 Myrcia, 3	Rhatany 50 Rhei 50 Cassia Acutifol 00	Ochre, yellow Ber 13 24 Putty, commercial 23 2346 Putty, strictly pure 23 2346 Vermilion prime Am-			
Olive	Quassia       50         Rhatany       50         Rhei       50         Cassia Acutifol       0g         Serpentaria       50	Vermilion prime American			
Rosmarini 75@1 00	Stromonium 60	erican. 130 Vermilion, English. 700			

Ether, Spts Nit, 3 F.. Ether, Spts Nit, 1 F..

Alumen, ground, (p-

As a rule the aforesaid average man stands appalled. He feels a queer sensation of horror creeping up his spinal column. He is mentally positive that each individual chalf are possible. The feels a queer sensation of the business. During my entire career as a pharmacist I can now recall but two of my boys who ever became skillful in the profession. glass bottle on each individual shelf contains some horribly poisonous mixture, that is only prevented from trickling down his throat by the watchful vigilance of the glass stoppers which terminate in big glass knobs. While the nauseous mixture, which he is to swallow as soon as the prescription clerk behind the mysteriously awful prescription case gets through pulverizing it in a white porcelain mortar, is being prepared he leans against the corner of the towering are discovered by the ready-made pill. Of course, quinine and things of that sort can be prepared by the ready-made pill. Of course, quinine and things of that sort can be prepared in varying quantities where nothing he leans against the corner of the towering soda fountain and sniffs the strange, indescribable odor of a thousand different drugs. Drug stores are to be met with at almost every turning, and yet the average man who enters one on business feels very much as though he had dropped in to leave his measure for a monument. This feeling of awe is largely traceable to ignorance of the details of dispensing drugs. The deadly poisons which cause so much dread are in reality nowhere visible, and the contents of the bottles which meet the eye are compara-

the bottles which meet the eye are compara-tively harmless.

"One of the first things for a con-scientious pharmacist to learn," said one of the most widely known and capable pre-scription druggists in Detroit, "is that it does not pay to indiscriminately mix up the preparing of prescriptions and the legiti-mate sale of drugs with dispensing soda water gigars toilet creams, hair brushes. water, cigars, toilet creams, hair brushes, face powders, pocketknives, jew's-harps, mouth organs and a thousand and one other mouth organs and a thousand and one other articles which have no business whatever in a first-class drug store. Why, my dear sir, pharmacy is a legitimate profession which should, and properly does, rank along with the practice of medicine. It requires years of arduous and watchful study to become proficient in the business, and it has always been a matter of regret to me that in so many instances nowadays drug stores are a sort of cross between a restaurant and a country general store. It would be just as becoming for a physician to carry with him on his professional rounds a grip-sack filled with fine-tooth combs a d a miscellaneous assortment of Yankee notions to sell to his patients as for a first-class prescription drug store to devote its most conspicuous and most available space to the sale of such articles. Physicians are rapidly recognizing this fact, and their patronage is now going to a large extent to the druggists who do not allow their attention to be distracted by outside matters. As a consequence, soda fountains and show-cases filled with toilet articles and hardware are being gradually relegated to the class of stores to which they properly belong. No man can stop in the middle of the preparation of an stop in the middle of the preparation of an important prescription and waltz down to the front of the store to draw a glass of soda water or fumble about in a box of cigars and 30, 108 persons were present for examination of the store to draw a glass of soda water or fumble about in a box of cigars

in a financial sense, yet I protest that they have no proper place in connection with the pharmacists' examination: have no proper place in connection with the business. There are a number of drug stores on Woodward avenue which could not remain in existence were it not for this feature of their trade. I know that one of their trade. I know that one of these stores cleared \$4,000 on its soda fountain alone last year. In some instances, of course, intoxicating liquors are run through the fountains, in which cases the profits accumulate very rapidly. I am aware rance Vernous C. Dyna Marquette: Albert through the fountains, in which cases the profits accumulate very rapidly. I am aware that the general public is somewhat inclined to regard the alleged sale of intoxicants from soda fountain faucets as a huge joke perpetrated by the funny men on the newspapers, but I say to you in all candor that I know from personal observation right here in Datroit that there is more truth than the profits accumulate very gaunee; F. W. Dorr, Manchester; V. Dorrance, Vernon; C. Dyna, Marquette; Albert Elsworth, Menominee; W. H. Elston, Marshall; W. F. Eberbach, Ann Arbor; O. A. Fankboner, Ree Hights, Dakota; Chas. A. Fisher, Detroit; Geo. W. Foote, Lansing; Ira K. Fox, Manchester; F. A. Gottschalk, Detroit; R. E. Hawkes, Plain-Patroit that there is more truth than oftschalk, Detroit; R. E. Hawkes, Plainbetroit that there is more truth than
poetry in it in quite a number of instances.

It is regarded as a great convenience by
persons who like their toddy, but would
not go into a saloon to get it. To return
for a moment to the sale of miscellaneous

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It would be impossible for even the most careless clerk to deal them out in mistake for more harmless medicines, for the very simple reason that there are no harmless remedies anywhere in their neighborhood. remedies anywhere in their neighborhood.
The man who is preparing a prescription in which poisons of any sort from this case are required, has to first provide himself with the key to these doors, which is probably in his pocket, and by the time this is done he is wide awake to the fact he must have his wits about him. Then I am very careful to have each poison in a distinctive careful to have each poison in a distinctive remainder.

Stall, Detroit; Chas. A. Craft, Flint; A. E. Crosley, Fairgrove; E. Hallowell, Flint; A. E. Crosley, Fai careful to have each poison in a distinctive bottle and as easily recognized as possible.

A great many serious mistakes have occurred in the drug business through having quinine and morphine in similar bottles, placed side by side. I don't take any chances of that sort. Here is my quinine in a large glass bottle, right, here on the in a large glass bottle right here on the prescription case. This is a quinine age and climate, and I like to have it handy. My morphine is in the back room in a small bottle, and the bottle about one-tenth full. keep only about thirty grains of morphine exposed at a time. On that high shelf here

exposed at a time. On that high shelf here in this back room is an assortment of the most deadly poisons known to the profession. You will notice that every bottle, box and package is different from all others, and that the labels are extra striking and suggestive of the contents. There are no harmless medicines in this little room. All these shelves are filled with poisons. When we start back to this room we know just what we are coming for and use extra

LIFE IN A DRUG STORE.

A Pharmacist's Horror of Yankee Notions and Ice Cream Soda.

Prom the Detroit Tribune.

The average man who enters a drug store sees nothing beyond a formidable array of large glass bottles, neatly arranged on the shelves and adorned with large white labels, on which are printed queer cabalistic words in Latin and imposing Roman numerals.

As a rule the aforesaid average man stands

"It is, indeed. Very few of those who take up the business ever gain certificates. They grow discouraged and drop out all along the line. The best—and about the only successful—plan is to first spend a year in some store which makes a specialty of prescriptions. During this year of probation the eyes should be kept open to their fullest extent and very little attempted beyond familiarizing the student with the nature of the long list of drugs. At the end of the year a thorough course in some first-class university should be inaugurated. As for myself, I frankly admit that I have

."Do you do much in the way of ready-made goods, such as pills?"

pared in varying quantities where nothing else is combined with them.' "Why are the labels on druggists' stock bottles always in Latin?"

"I believe that comes from the fact that

Latin has long been regarded as the universal language, and drugs so labeled will be understood in all civilized countries." "What is your plan for preserving pre-

scriptions?" "I record them carefully in this ledger. With each prescription is placed the date, the prescribing physician, the residence, and, where possible, the name of the patient. By this plan, it is next to impossible for mistakes to occur. Suppose Mrs. Smith telephones in that she wants a prescription duplicated. I first ask her the number of the prescription, then the date on which it was first ordered, the physician who ordered it, and the name and residence of the patient. If any of her replies do not tally with my record. I know at once that there "I record them carefully in this ledger. with my record, I know at once that there

is something wrong somewhere."
"Are you not often asked to prescribe

for your customers as well as compound their prescriptions?"
"Quite frequently. That is something, however, which I never, under any circumstances, do. There are druggists who assume a great deal of medical knowledge and are constantly prescribing for some body's ailments. Sooner or later, however, such men can be depended upon for getting into serious trouble. Pharmacists are not supposed to be physicians, and should not meddle with what does not particularly concern them. The drug business is altogether what you make it."

"What is the origin of the colored bottles are a size in the particular and the state of the serious colored by the state of the serious colored by the state of the

used as signs in show windows?"
"That idea comes down from the ancient practice of embalming snakes and tape-

worms in colored liquids and placing them in the shop windows for public inspection. From a horrid spectacle the plan has grown into highly ornamental devices.'

A Half-Hundred More Pharmacists. Secretary Jesson sends THE TRADESMAN the following report of the recent meeting of the Board of Pharmacy:

without running the risk of losing his phar-maceutical text, and getting himself, and cists and fifteen for assistant pharmacists perhaps somebody who is critically sick, into serious trouble.

"I was myself in the drug business on Woodward avenue for several years, and I know just how important a figure the sale their examination, having each obtained an their examination, having each obtained an of soda water, eigars and the other articles to which I have alluded cuts in the daily sales. They help a fellow out wonderfully ants' examination, thirteen passed and two failed. The following passed the registered

for a moment to the sale of miscellaneous articles in drug stores, there is no more consistency in dispensing soda water than there would be in serving customers with oyster stews and other restaurant products. One comes just as near belonging to the drug business as do the others—and no nearer.

"Now, in regard to the arrangement of poisons," continued the druggist, "please come around behind the prescription case. Here you see one class of poisons kept under lock and key in a separate glass case. It would be impossible for even the most troit; Felix Melocke, Windsor; C. H. Meriam, Northville; C. D. Parsons, Burr Oak; J. E. M. Pennington, Jackson; E. L. Power, Saranac; L. E. Reynolds, Quincy; E. H. Robinson, Detroit; C. F. Rimner, Shelby; M. H. Schweitzer, Marquette; Marie B. Smith, Ann Arbor; W. J. Smythe, Detroit; E. Soetje, Detroit; Geo. E. Steketee, Grand Rapids; J. A. Stewart, Detroit; F. A. Stafford, Evart; E. D. Thompson, Chicago; Dirk Van Bree, Zeeland; R. A. Watson, Ubley; J. A. Wesener, Owosso; B. F. Woodlury, Homer.

The following passed the assistant pharonly. The following passed the assistant phar-

macists' examination: W. I. Benedict. Pontiac: R. V. Breming stall, Detroit; Chas. A. Craft, Flint; A.

The next meeting of the Board will be held at Lansing on Tuesday, Wednesday and Thursday, November 6, 7 and 8. Candidates will please report there on Wednesday morning at 9 o'clock.

The Drug Market

There are few changes to note this week. Opium and morphia are dull, but unchanged. Antipyrine is now in rebate at \$1.40 per ounce for less than twenty-five ounces. Chloroform has declined 10 cents. Iodide

"Is it difficult to learn to be a proficient LIQUOR & POISON RECORDS

Importers and Jobbers of

## DRUGS, CHEMICALS, AND DRUGGISTS' SUNDRIES.

DEALERS IN

## PATENT MEDICINES, PAINTS, OILS, VARNISHES.

WE ARE SOLE PROPRIETORS OF

## WEATHERLY'S MICHIGAN CATARRH

REMEDY

We have in stock and offer a full line of

## Whiskies, Brandies, Gins, Wines, Rums,

We are Sole Agents in Michigan for W. D. & Co., Henderson County, hand-made

## SOUR MASH WHISKEY,

We Give Our Personal Attention to

Mail Orders and Guarantee Satisfaction All Orders are Shipped and Invoiced the

same day we receive them.

SEND IN A TRIAL ORDER.

## Hazeltine & Perkins

GRAND RAPIDS, MICH.

## STEAM LAUNDRY.

43 and 45 Kent Street, STANLEY N. ALLEN, Proprietor. WE DO ONLY FIRST CLASS WORK AND USE NO CHEMICALS.

Orders by mail and express promptly atter

CASH SALE CHECKS.

Encourage your trade to pay cash instead of running book accounts by using Cash Sale Checks. For sale at 50 cents per 100 by E. A. STOWE & BRO., Grand Rapids.

# DECKHAM'S ROUP

Peckham's Croup Remedy is prepared especially for children and is a safe and certain cure for Croups, Whooping Cough, Colds and all bronchial and pulmonary complaints of childhood. For attractive advertising matter address the proprietor, Dr. H. C. PECKHAM, Freeport, Mich. Trade supplied by wholesale druggists of Grand Rapids, Detroit and Chicago.

## VIC'S

BED-BUC KILLER! F.

No Color, No Smell and No Damage to Bed Clothes or Furniture.

Retails for 25 cents for large package. Trade supplied through all wholesale druggists, or direct by the manufacturers.

## ROUSSIN & CO.

Michigan.

## PIONEER PREPARED PAINTS The ONLY Paint sold on a GUARANTEE.

When two or more coats of our PIONEER PREPARED PAINT is applied as received in original packages, and if in three years it should crack or peel off, thus failing to give satisfaction, we agree to re-paint the building at our expense, with the best White Lead or such other paint as the owner may select. In case of complaint, prompt notice must be given to the dealer.

Write for Sample Cards and Prices. We have Supplied our Trade with this

P. P. P. Brand for more than eight years and is all the manufacturers claim for it.

Hazeltine & Perkins Drug Co. GENERAL AGENTS, GRAND RAPIDS, MICH.

CINSENC ROOT.

PECK BROS., Wholesale Druggles.

Acme White Lead & Color Works - MICH. DETROIT,



ACME PREPARED PAINTS, Which for Durability, Elasticity, Beauty and Economy are Absolutely Unsurpassed.

J. WURZBURG

WHOLESALE AGENT,

Grand Rapids, - Mich.



GRAND RAPIDS, - MICH.

And the Wholesale Druggists of Detroit

RECOMMENDED BY EMINENT PHYSICIANS The Sest Tonic
The Sest Tonic
A CONCENTRATED LIQUID
EXTRACT OF MALT & HOPS

Detroit, Mich., April 9, 1888.

ialty Dept. Ph. Best Brewing Co., GENTLEMEN—I duly received the case of your "Best" Tonic and have since had a great many in this institution. I must say that the beneficial effects on weak and debilitated patients have been most satisfactory, especially to those in a stage of recovery after severe sickness.

ially to those in a stage of recover, are vere sickness.

I write this thinking you might like to have my opinion on its merits. I certainly shall prescribe it in future, where the system requires building up, either from constitutional weakness or otherwise.

Yoars truly,

WM. GRAY, M. D.

Medical Sup't.

Midville, Geo., Feb. 24, 1888. ecialty Depart. Ph. Best Brewing Co., GENTLEMEN—I think the "Tonic" a splendid medicine for all forms of Dyspepsia and Indi-gestion. It is giving me great satisfactiou. Very respectfully, J. M. JOHNSON, M. D.

Yardley, Pa., March 18, 1888.

Ph. Best Brewing Co.,

DEAR SIRS—I have given your "Malt Tonic" a trial in several cases of Enfeebled Digestion and General Debility, especially in the aged, where the whole system seems completely prostrated, with very satisfactory results. I have used many of the so-called "Malt Extracts," but believe your preparation to be superior. In the aged where the digestive functions are exhausted, and there is a loss of the nerve vital force, I found its action to be rapid and permanent.

ELIAS WILDMAN, M. D.

Work-House Hospital Blackwell's Island, Feb. 10, 1888.

ELIAS WILDMAN, M. D.

GENTLEMEN—As a matter of personal interest, I have used your "Best" Tonic in several cases of impaired nutritition. The results indicate that it is an agreeable and doubtless, highly efficacious remedy. I am, very truly yours, E. W. FLEMING, M. D.

Specialty Depart. Ph. Best Brewing Co.,

DEAR SIRS—Your agent left me a sample of your liquid extract, Malt, and as I use much such in my practice, I thought to compare your product with some from another house I had on hand; and finding yours superior in the great essential, the palitable nutriant as well as in tonic stimulant properties, felt anxious to know about what it can be furnished the dispensing physician.

Yours truly.

E. JAY FISK, M. D. specialty Depart. Ph. Best Brewing Co,

East Genessee Street, Buffalo, N. Y., Feb. 17, 1888.

pecialty Depart. Ph. Best Brewing Co., specialty Depart. Ph. Best Brewing Co.,

GENTLEMEN—I have used the "Best" Tonic
with most gratifying results in my case of
dyspepsia. My case was a bad one, I had no
appetite; headache in the morning; sour stomach; looking as though I had consumption,
and after taking this tonic I never felt better
in my life. I think it will cure a bad case of
dyspepsia. You may recommend it for that
case.

WM. O. JAEGER.

> 322 South Fifth Stree Philadelphia, Feb. 4, 1888.

GENTLEMEN—I have tested the sample of "Concentrated Liquid Extract of Mait and Hops" you sent me, and find in my humble judgment that it is a very pure and safe article. I will not hesitate to recommend it in every case of debility where a Tonic of that kind is indicated.

Respectfully. E. H. Bell, M. D.

New Orleans, La., April 6, 1888.

pecialty Depart. Ph. Brewing Co.,

GENTLEMEN—Having tried your "Best"
Conic to a great extent amongst my practice,
will state in its behalf that I have had the I will state in its behalf that I have had beet results with nursing mothers who were deficient in milk, increasing its fluids and secreting a more nourishing food for the infant, also increasing the appetite and in every way satisfactory for such cases.

Very respectfully,

D. Bornio, M. D.

For Sale By

# Drug Co., HAZELTINE & PERKINS

Grand Rapids, Mich. Choice of occupation is a problem of direct interest to the young, and often has a vicarious interest of keenest intensity for those of riper years. Young men and young women want something to do; rich and poor, the educated and the illiterate, all alike, must have some occupation to keep off trains of miseries to which all human flesh is heir, and to choose that which is sure to be best is not always easy. In view of some noted cases of success it would seem that he whose early necessities compel a keen realization of the importance of earnest, active work sometimes lays such a sure foundation that he is chosen instead of making choice, but this neither he nor others can see until after years, and his perplexities about choice have been no less than those of others.

With ambition which scorns idleness, with courage that banishes timidity, and

With ambition which scorns idleness, with courage that banishes timidity, and with strong and elastic step the youth goes forth with a well-grounded faith in his ability to do his share in this world's work; expecting to meet great obstacles to his progress, perhaps in the form of long days of severe toil, but for these days of hard work he is ready—if—if he could find a place for the sole of his foot.

It is one of our boasted and much taught hobbies, that there is abundant work for all; that none need be idle in great, glorious, free America. But it is not at variance with true patriotism to take this statement with a grain of salt, and, as the years go by the amount of salt may be increased; for,

the amount of salt, and, as the years go by the amount of salt may be increased; for, we cannot conceal the fact that in old and closely settled communities competition for place in all vocations is much greater than in newer, and, therefore, less crowded

in newer, and, therefore, less crowded localities.

The unaided youth in search of employment in a crowded city needs all the fortitude he can command. He must not carry his heart upon his sleeve, nor must he brood over all the harsh and ungracious words he hears, nor lay to heart the unkind thoughts that he knows remain unspoken.

"Idle, good-for-nothing-fellow, you have never done any work in your life; why don't you go to work?" will be the substance of some interviews that he would do well to forgive but never forget.

That he is not oftener appalled at the prospect before him is a wonder. Every avenue in every vocation seems crowded to its utmost capacity, no room, not even for

its utmost capacity, no room, not even for the proverbial one more, when full grown men jostle and crowd each other for sub-sistence, not unlike a lot of pigs in front of

This is one picture, another remains. To the youth whose wants have hitherto een supplied without any effort of his own, there comes a time when we must choose and act for himself, and then it is that he may be charmed by the display of brilliant talent at the bar, or in the council of the nation, or, the sight of some colossus in trade and commerce may fire his ambition to go and do likewise. He does not dream be the that the full liment of such desires may be but that the fulfillment of such desires may be as readily realized as his other wants have always been supplied, by putting out his hands to receive them. A rude awakening awaits him, and if it comes early, so much

awaits him, and if it comes early, so much
the better for him.
On neither of these two pictures would it
be safe to predicate vital issues for the
future. Time is a great element in human
affairs. Things terrestrial do not remain
fixed; evolution is constantly presenting
new combinations of actors and events.
Twenty years from now the youth of today will be the business men of the community. The evolution will be slow, but
none the less sure than by forcing processes.

none the less sure than by forcing proce and the results may be more pleasing.

waiting is not a strong point with Young America; he has taken some short cuts with brilliant success, and these successes have somewhat shielded from observation some of his many failures.

By waiting is not meant standing in perfectly indifferent, listless idleness, expecting a miracle in our favor, but working at whatever our hands find to do, watching for opportunities to do better and waiting for opportunities to do better and waiting for the events of time to bring greater suc-cess. Haste to become rich and great, good and happy all in a short time, in a perfectly sure way, adds greatly to perplexities in

"Bad Debt" Collection Agencies Shut Out of the Mails.

A good deal of discussion has been evoked A good deal of discussion has been evoked by the act of Congress, recently passed, which prohibits the mailing of postal cards upon which indecent, lewd, lascivious, ob-scene, libelous, scurrilous or threatening delineations, epithets, terms or language reflecting injuriously upon the character or conduct of another, may be written or printed, or of any matter with such language on the envelope or wrapper. The specific on the envelope or wrapper. The specific prohibitions are not objected to but the general one is. The Postmaster General holds, very properly, that the words of the act "reflecting injuriously upon the character or conduct of another" cover anything in the nature of an offensive or threatening

the nature of an offensive or threatening dun, and to this interpretation certain collecting agencies object.

It is the habit of these collecting agencies to prosecute their business by the use of envelopes upon which the words "bad debts" are printed in large letters, which are sure to attract attention. The big

debts" are printed in large letters, which are sure to attract attention. The big letters are put on for that purpose. The intent is to notify everybody through whose hands the letter bearing this inscription passes that the person to whom it is addressed is a delinquent debtor. The hope is that to avoid the shame and humiliation of continued exposures of that sort the debtor will pay up and the collecting agency get its fee. The agencies, therefore, regard the act as an interference with their business and protest against it on that account.

This protest alone is a sufficient testimonial to the propriety and excellence of the act. The business referred to ought to be interfered with; and the thoughtful, intelligent public will rejoice that it has been. Wholly aside from the question of the collector's moral or legal right to libel a delinquent debtor the government cannot, with propriety or decency, be asked or compelled to be a party to such libeling. The Louisiana Lottery is lawful in that State; but the government wery properly refuses its aid to the scheme in carrying the circulars of its projectors in that State or any other. Its refusal to carry offensive and libelous duns rests upon the same ground of principle.

Even if there were some absolute guaranty that the offensive envelopes or postal cards should be used only against dishonest debtors or "dead-beats" the government might very properly refuse to become a 118 Canal St., GRA

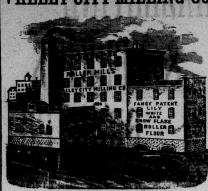
party to the transaction. But from the very nature of the case there can be no such guaranty. Under the best or most stringent regulations of a collecting agency the offensive envelops or postals would be often sent to innocent delinquents or those not

sive envelops or postals would be often sent to innocent delinquents or those not really delinquent at all in any offensive sense. In practice, indeed, such missives have been sent less frequently to "beats" than to the unfortunate and the forgetful debtors and to those whose refusal to pay is based upon a claim of offset or non-indebt-edness. This is inevitable, for the latter classes are the only ones who can be reached by such devices as "bad debts" envelopes and postals. The really dishonest debtor or dead-beat cares nothing for them. It is the man who would gladly pay if he could, or who has what he regards as a valid counter claim of payment or otherwise, who is shamed and outraged by being held up before the community as a delinquent.

Bad debts are bad things and all legitimate methods of collecting them are worthy of approval, though the government aid cannot properly be invoked, but the best method of collecting them is—if we may use a Hibernicism—not to make them.

method of collecting them is—if we may use a Hibernicism—not to make them. Too great eagerness in selling goods, too great looseness in the granting of credit, are responsible for far more of the "bad debts" which give employment to the collection agencies than all the devices of all the "dead-beats." If merchants and dealers of every sort would combine as cornectly of every sort would combine as earnestly against the improvident giving of credit as they sometimes do in the effort to collect the bad debts they make by their improvident by the control of the bad debts they make by their improvidence. dence, they would save money and have no fault to find with the government for refusing to aid in the collection of debts by libel.





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