

DOES NOT REQUIRE DOWN WEIGHT
 Will Soon Save its Cost on any Counter.
 For Sale by { **GEO. C. WETHERBEE & CO., Detroit.**
HAWKINS & PERRY, Grand Rapids.
McCAUSLAND & CO., E. Saginaw.
 And by Wholesale Grocers generally. Send for Illustrated Catalogue.

One of the most iniquitous transactions in our history is the treatment of the French spoliation claims at the hands of a long series of Congresses. These claims originated in the seizure of our ships by French men-of-war and privateers during the wars of the French Revolution. We demanded payment of those claims again and again. We came to the verge of a war with a sister republic about them. At last, peace was made on the basis of set-off. In consideration of certain concessions to our commerce, and of the payment by France of certain claims made by her citizens against us, we agreed to shoulder these claims ourselves. From that day to this, not a dollar has been paid, although their justice had been proclaimed most solemnly by our presidents and our secretaries of state. We pocketed the consideration obtained by agreeing to pay them, and then refused to acknowledge them in any direct way. Their justice has never been denied; the continual and repeated demands for payment have kept them out of reach of any statute of limitations. And yet here we are in the fiftieth Congress haggling over the question of doing this scanty justice out of an overflowing treasury. In one sense we cannot repay them. American citizens died in penury and the sickness of deferred help because of the nation's insensibility to the claims of honor. No atonement can make up for the past, but we can do something to mark that the general advance in ethical sensitiveness achieved by the nation has reached even its national treasury.

A friend of THE TRADESMAN was recently present at the naturalization of a foreigner as a citizen. He knew that the law required the court to ascertain whether the applicant was "well affected to the government of the United States," but the court took no such trouble in this case. It did not appear, except from what it might know of the witnesses as to residence, that the applicant was not a Nihilist or Anarchist or a Social Democrat, who wished the right of citizenship only to overthrow what he was swearing to maintain. It is noticeable, however, that the courts are beginning to move more slowly in this business of making citizens, and are bent on finding whether the applicant will or will not be a credit and a benefit to the country of his adoption. As a consequence of asking more questions some curious facts are elicited. Some of the applicants are found to know nothing whatever of the Constitution, and one—who was rejected—did not know whether or not this country is governed by a king. It is a very serious trust the law imposes on our judges in this matter. They are making new sovereigns for the country, and they never should treat it as a work of routine.

The River and Harbor Bill has become a law without the signature of the President. He regarded the bill as so important in itself that he would not risk its final defeat by vetoing it because of appropriations that he thinks objectionable. In some states, the Governor has the power to veto separate items in an appropriation bill and approve the rest. This would be a good feature to introduce into the national Constitution, as it prevents the loading of such bills with items which the executive must pass for the sake of the whole. But in this case the method might have been applied substantially by sending back the bill with a statement of those items which seemed objectionable, and asking that they be struck out, while formally vetoing the bill as it stood. It is true that a few Congressmen whose hearts were set on just those items might prove obstructive, and that this Congress has given way to such obstructions so often that there is little hope of reform now.

The unanimity with which the traveling men of Grand Rapids rejected the offer of the D. L. & N. Railway to take them to Detroit on Friday, accepting the less advantageous offer of the D. G. H. & M. Railway, plainly shows how the two lines are regarded by the traveling fraternity. While the Grand Trunk system has granted every concession within reasonable limits, the two roads under the Mulliken management have invariably gone to the other extreme. But it is a long road that knows no turning and the freight receipts of the two lines tell the story. Sooner or later the Mulliken management will learn that courtesy costs nothing, even with railroad men, and that if it is not possible to grant an asked-for concession, it does not pay to turn a representative delegation off with a sneer.

THE TRADESMAN is now negotiating with an independent oil dealer, with a view to establishing an opposition oil house at this market. If such an arrangement can be carried into effect, it will result in a saving to the retail trade of from 1 to 3 cents per gallon, as the minions of the Standard Oil Co. invariably meet competition. To this fact is due the low price at which oil is sold at the other markets of the State at the present time.

AMONG THE TRADE.

GRAND RAPIDS GOSSIP.

John D. Noah has engaged in the grocery business at Moline. Lemon, Hoops & Peters furnished the stock.

S. Bitley & Co. have engaged in general trade at Casnovia. Ball, Barnhart & Putman furnished the groceries.

Dr. W. E. Van Ande will engage in the drug business at Sunfield. The Hazeltine & Perkins Drug Co. is putting up the stock.

C. E. Pennock, formerly engaged in the grocery business at Cadillac, has purchased the drug stock of Dr. W. H. Ross, on West Fulton street.

John D. McIntyre is no longer a member of the firm of Westlake & McIntyre, Dr. L. E. Best having purchased his interest in the business.

The Telfer Spice Co. has removed its cigar department to the second floor, the old location having been usurped by the shipping clerk.

Wm. Kenyon has opened a grocery store at the corner of West Bridge street and Broadway. Ball, Barnhart & Putman furnishes the stock.

J. A. Sheffield & Co. are erecting a new building at Benton Harbor, in which they will engage in the drug business. The Hazeltine & Perkins Drug Co. is putting up the stock.

Abraham Sanford, of the former firm of Bochove & Sanford, has purchased the drug stock of Bauer & Curtiss, on West Fulton street, and will continue the business at the same location.

Foster, Stevens & Co. recently foreclosed their chattel mortgage on C. M. Alden's hardware stock and subsequently bid it in at mortgage sale. Business has been resumed, with Mr. Alden as manager.

Notwithstanding the four changes made in Grand Rapids jobbing houses during the past two months, THE TRADESMAN has authentic information that still another change is on the tapis and will occur before the close of September.

A report has been current during the past week that Arthur Meigs would continue in the grocery business under new auspices after the present stock was closed out. Inquiry at the house resulted in a disclaimer, Manager Fisher asserting that no move in that direction was at present under contemplation.

Lamoureux & Johnston have purchased the warehouse formerly owned and occupied by C. C. Comstock, at the junction of Bartlett street and the G. R. & I. Railroad, and have moved it west on the same street to the junction of the G. R. & I. D. Railway. They will put up a cold storage warehouse in connection.

The so-called "sale" of the stock of the Tower Clothing House to J. L. Hudson is not particularly assuring to the creditors. It is reported that Mr. Rosenthal owes \$125,000 and that the assets of the establishment are about \$96,000. If such is the case, the creditors will receive about 75 per cent. of their claims, although some assert that 60 per cent. is nearer the correct figure.

Baxter and Edward Roberts, comprising the firm of Roberts Bros., grocers and shingle mill operators at Blanchard, made a nasty failure and then left town, but subsequently returned. They sold their stock to F. L. Parker, of Mecosta, who gave the mother of the sons a mortgage for \$800 therefor. Shortly after their departure, Wagner & Follmer foreclosed their mortgage on the shingle mill, so that the other creditors will probably receive no part of their claims.

AROUND THE STATE.

Detroit—P. A. Ball has sold his grocery stock.

Blanchard—Roberts Bros. have sold their general stock.

Lake Odessa—J. C. Griffin has opened a meat market.

Cadillac—W. E. Hill succeeds the Spring Valve Oil Can Co.

Rodney—Earl Bros. succeed Earl & Eaman in general trade.

Ovid—N. W. Jenks has opened an undertaking establishment.

Whitehall—H. B. Lauterberg has opened a boot and shoe store.

Fennville—Bosman & Peters will shortly open a new clothing store.

Baldwin—Israel Hamburger has moved his clothing stock to Ludington.

Custer—Dr. E. J. Bean has removed his drug stock from Otia to this place.

Freeport—Samuel Roush succeeds Riegler, Roush & Co. in general trade.

Morenci—Smith & Son have bought the grocery stock of F. E. Benjamin.

Tustin—Addison Randolph has sold his meat market to Frank Edgett, Jr.

Lake Odessa—H. Bretz, of Saranac, will shortly put in a stock of furniture.

Munson—Loren Blanchard has assigned his hardware stock to Henry Perry.

Big Rapids—Crocker & Hudnutt, contractors and builders, have dissolved.

Conklin—J. B. Watson has sold his drug stock to Dr. Peter Beyer, of Holton.

Ravenna—R. D. Wheeler has sold his meat market to Walter O. Thompson.

Plymouth—C. L. Wilcox succeeds D. B. Wilcox & Son in the milling business.

Ashley—Dunham & Reeves succeed Dunham & Moore in the hardware business.

Petoskey—Lampson & Manning succeed S. F. Lampson in the grocery business.

Benton Harbor—S. B. Kemp's grocery stock has been taken on chattel mortgage.

Allegan—Kibby & Helmer have closed their meat market and retired from business.

St. Johns—Geo. H. Stephenson has assigned his clothing stock to E. H. Wilson.

Bay City—E. B. Foss & Co. succeed Foss & Leiter in the wholesale lumber business.

Marquette—Dawson A. Shields succeeds M. E. (Mrs. M.) McLennan in the grocery business.

Traverse City—J. H. Lampson & Co. will shortly open a cigar, confectionery and fruit store.

Whitehall—Gunder Johnson has purchased the feed store formerly owned by Martin Mikkelson.

Montague—G. L. Veenstra is considering the project of removing his boot and shoe stock to Muskegon.

Marion—J. W. Densmore, of Reed City, has rented one of C. Clarke's stores and will put in a general stock.

Frankfort—Woodward Bros. are closing out their general stock, preparatory to their removal to Winfield, Kansas.

Alma—A. W. Peguegnat is closing out his stock of jewelry and will go on the road as a gay and festive drummer.

Sunfield—H. C. Carpenter & Son have bought E. F. Colwell & Son's hardware stock and will continue the business.

Marion—Desmond & Conklin will occupy the Fry & McElroy store building as soon as completed, carrying a general stock.

Hillsdale—Wm. Cook, the boot and shoe dealer, has assigned. The liabilities are about \$4,000 and the assets are about \$1,000 less.

Hastings—Bert Tinkler has sold his grocery stock to Ezra Knapp, of Vermontville. The business will be managed by Fred Knapp.

Kalamazoo—Underhill & Spofford's drug stock has been taken possession of by John J. Dadds & Co., of Detroit, by virtue of a chattel mortgage.

Burdickville—Samuel Berry has bought the general stock of John Helm and rented his store building. The transfer takes place September 1.

Detroit—Grunow & Patterson, druggists at the corner of Gratiot avenue and Randolph street, have opened a new store under the Cadillac hotel.

Detroit—Strong, Lee & Co. have purchased the stock and accounts of the late firm of Root, Strong & Co. and will continue the business.

Tustin—Gust and George Skagilind have purchased the grocery stock of J. R. Jones & Co. and will continue the business under the style of Skagilind Bros.

Manton—Martin Northrup has purchased the interest of Mr. Farnsworth in the grocery stock of Farnsworth & Williams. The new firm will be known as Northrup & Williams.

Cadillac—On account of failing health, Geo. Deitz has been compelled to dispose of his interest in the drug and grocery stock of Smith & Deitz to his partner, A. E. Smith, who will continue the business.

STRAY FACTS.

Clinton—David Hamilton, President of the Clinton Woolen Manufacturing Co., is dead.

Cadillac—The Cummer Ladder Co. will shortly construct a two-story frame building, 35x60 feet in dimensions, to be used for storage purposes.

Marion—J. E. Fessenden and T. J. Barber, of Mount Pleasant, are negotiating for two lots, on which they intend building a two-story brick building as soon as practicable.

East Saginaw—W. H. Gilbert, assignee for J. R. Livingston, finds the liabilities of the estate to be a few dollars less than \$30,000 and the assets \$21 less than the liabilities.

Frankfort—The Crane Lumber Co. distributes \$2,000 monthly among its employees, and the Frankfort Lumber Co. about \$1,200. The large amount paid for loading vessels, in addition, makes times comparatively good here.

Eaton Rapids—The Whipple Harrow Co. will shortly remove to St. Johns, where \$30,000 additional capital has been pledged. The new directors are R. M. Steele, Geo. A. Steele, David S. French, Wm. Miller and E. E. Whipple.

Hancock—The Calumet & Hecla have declared a dividend of \$5 per share, payable September 5, to stockholders of record August 11. This makes the third dividend declared this year, the two former having been declared April 4 and July 6.

Muskegon—Swift and Company, of Chicago, have purchased a piece of ground near the Third street depot, on which they have begun the construction of a two-story brick refrigerator. The building will be 38x80 feet in dimensions and will probably be completed within ten weeks.

Unionville—D. E. Dozer, assignee of the general stock of Kramer Bros., finds assets of \$4,000 with liabilities of about \$5,000. Root, Strong & Co.'s assignee is "in" for \$1,300, H. S. Robinson & Burtonshaw for \$450 and Krolle & Co. for a like amount. The balance, excepting a chattel mortgage of \$800, is made up of amounts less than \$300.

Cadillac—On May 9 a chattel mortgage was filed for \$633 on the grocery stock of Carr & Kennedy, running to Mrs. Belle Kennedy and by her assigned to a man named Bowen. The mortgage was dated December 1, 1887—five months before it was placed on record. On August 18 a second mortgage was placed on record, in favor of Benjamin Ruppert, of Cadillac, the amount named in the mortgage being

\$1,000. As Ruppert's connection with the matter was not clear, one of the creditors inferred that the second mortgage was a sham and attached the stock early Monday morning. The amount claimed was paid and the attachment removed. Some of the creditors are satisfied the firm is solvent and will make no effort to press collection.

MANUFACTURING MATTERS.

Tustin—T. E. Stevens has leased Wm. Bullock's sawmill and will start up about September 1.

Newaygo—Chas. C. Kritzer has completed repairs and improvements on his roller mill, which make the establishment one of the best of its kind in the State.

Traverse City—Wm. Beiter is adding largely to his new chair factory by erecting a 34x90 two-story building. The lower floor will be used for a dry-kiln and the second story for a warehouse and storage room.

Jonesville—Grosvenor & Co. have decided to remodel the Jonesville City Mills and put in full roller process. The contract has been let to the Hutchinson Manufacturing Co., of Jackson, for \$5,900. The work will begin at once and the mill will be ready for business by October 1. The new mill will have a capacity of 125 barrels a day, and will require about 500 bushels of wheat per day throughout the season.

Gripsack Brigade.

"Hub" Baker and wife spent Sunday at Petoskey.

Cass Bradford has covered his store at Baldwin all over with signs reading, "Brad, the Grocer."

A. F. Peake, State agent for D. B. DeLand & Co., of Fairport, N. Y., put in Sunday here.

Will Tenny, late of San Francisco, has gone on the road for Chas. C. Kritzer, the Newaygo miller.

None of Arthur Meigs & Co.'s travelers have yet made any permanent arrangements for the future.

E. Mortlock, of Detroit, spent Sunday in the Valley City. Mr. Mortlock represents Stone & Firth, of New York.

D. G. Kenyon now represents Geo. W. Cady & Co., the Cleveland boot and shoe jobbers, covering the same territory as before.

Alonzo Seymour, the veteran cracker salesman, is entertaining his daughter-in-law and grandson, Mrs. J. A. Seymour and son, of Chicago.

Will some one please explain what hold Steve Sears has on Charley Falls, to the end that the latter dances to Steve's music whenever asked to do so?

H. Robertson says that the report that he has signed with D. B. DeLand & Co. is untrue—that he has not, as yet, even entered into negotiations with the firm in question.

Jas. A. Massie was summoned to Greenville, Saturday, to interview a new son. It is understood that the youngster will travel for I. M. Clark & Son as soon as he is old enough.

D. S. Haugh and family have gone to Barry County to spend a couple of weeks with friends. Chas. Clouser takes Dave's place on the road during his absence.

Frank H. White, formerly with Curtis & Dunton, but more recently with Felix & Marston, has engaged to travel for Curtis & Co. He started out on the road under the new auspices on Monday.

David R. Hackett, extensively known throughout Michigan and the Northwest as the representative of the hardware establishment of A. Y. McDonald, of Chicago, died at Lansing Saturday of Bright's disease, aged 49 years.

J. L. Strelitsky obtained judgment in Justice Westfall's court last Wednesday for \$30 and costs against the McNeil & Higgins Co., of Chicago, for services rendered while he was in the employ of the house. The house contested the claim at considerable cost.

L. M. Mills and family left Saturday night for Petoskey where they will spend several days with Geo. E. Mills and family. They will then proceed to Mackinac Island and the Soo, returning home via Traverse City. They expect to be gone about two weeks.

Shelby Herald: W. G. Hawkins, H. R. Savidge and Geo. Owen, three Grand Rapids drummers, got off the train here Thursday, but as soon as Owen saw the other fellows alight and heard that peaches were not yet ripe he swung himself onto the car again and said something about "some other day."

It Beats the Telegraph.

When Wm. B. Edmunds started out on his trip through Ohio and Pennsylvania, he left his route with THE TRADESMAN, requesting that the paper be sent him during his absence. Last week, it devolved upon THE TRADESMAN to chronicle the advent of a little stranger at Mr. Edmunds' home on Lyon street and a couple of days thereafter the mails brought the following acknowledgment:

CLEVELAND, Aug. 15, 1888.

E. A. Stowe, Grand Rapids:
DEAR SIR—Your valuable paper was received this evening, and the notice of the nine-pound kidlet at 418 Lyon street broke the news to me. Many thanks. I had been expecting a telegram every day, but THE TRADESMAN beats them all! May it always be ahead and on top.

Business is good and politics and weather red hot. Will be home to go to Detroit. Yours loyally,

W. B. EDMUNDS.

The moral of the above is plain to be seen: If you want to keep posted on what is happening at home, when you are out of town—read THE TRADESMAN.

Purely Personal.

Fred. H. Hosford is spending a couple of weeks with friends in Northern Ohio.

Oscar D. Fisher has started a diamond factory in opposition to Morris H. Treusch. Alex. Keith, shipping clerk for Hawkins & Perry, is confined to his home by illness.

N. B. Clark has returned from a week in the tankard region along the G. R. & I.

Richard Bean, late with the Old National Bank, has taken the position of book-keeper for Olney, Shields & Co.

Hon. R. G. Peters, the Manistee millionaire, was in town Monday in consultation with his partners in the firm of Lemon, Hoops & Peters.

Heman G. Barlow, of the firm of Ball, Barnhart & Putman, left Monday for a trip to the Thousand Islands. He will be gone about three weeks.

Geo. Deitz, late of the firm of Smith & Deitz, passed through the city Friday on his way to the Southwest, whither he goes to seek a new location.

Joseph W. Welton, for several years instructor at Swensberg's Commercial College, has leased the art room in the Hartman block and will open a business college therein.

Wm. E. Ramsey, the Louisiana lumberman, has presented Byron Gifford—son of the genial Geo. P., Jr.—with a thoroughbred English pug pup, from the Chequassett Kennels at Lancaster, Mass.

Chas. McCarty, the Lowell Poo Bah, and the sole owner of the Great American Laugh, was in town Monday on his way home from Macatawa Park, where his family are spending the heated term.

H. S. Bartlett, designer for the Grand Rapids School Furniture Co., has taken the position of assistant to Superintendent Peregrine in the wood-working department. He will continue to evolve the handsome designs which have helped to make the School Furniture Co. famous all over the country.

Mr. Gooding, of the firm of R. B. Gooding & Son, grocers at Lisbon Station, paid a flying visit to Grand Rapids last Saturday and dropped in at THE TRADESMAN office long enough to say that his firm had purchased 20,000 bushels of wheat since February 15. He says that the grocery trade of the firm averages \$80 per day; that a general store would do well there; and that Chas. H. Loomis, of Sparta, contemplates putting in a branch hardware store there.

Ready for the Fray.

About fifty traveling men met at the reading room of Sweet's Hotel, Sunday noon, to complete arrangements for the trip to Detroit. In the absence of President Mills, Chairman Robertson presided, while Secretary Seymour took note of the proceedings.

Chairman Owen, of the Committee on Transportation, reported that both the D. G. H. & M. and D. L. & N. Railways offered to take a party of fifty to Detroit and return for \$4.50 or a party of 200 for \$3, in each case tickets to have a five days' limit.

Wm. H. Herriek remarked that if it were advertised that fifty traveling men were going to Detroit on a certain train, there would be at least 150 young ladies on hand to go along. This remark was greeted with cries of "Louder!" but it was decided not to put him out.

Geo. H. Seymour moved that the excursion be made over the "Old Reliable," leaving on the fast train at 6:30 o'clock Friday evening.

Leo A. Caro seconded the motion, adding that the Grand Trunk system had done more for the traveling men than all the other roads in the State, and if facilities and rates were the same, that line ought to have the preference. This remark was greeted with evidences of general approval, and the motion was unanimously carried.

The Committee on Transportation was instructed to request Ben. Fletcher to furnish a special coach for the trip.

The same Committee was instructed to

procure necessary suits for the players and badges for the entire party.

A. B. Cole and B. F. Emery were constituted a committee to wait on the jobbers of Grand Rapids and request that the traveling men be given a lay-off on Friday and Saturday.

It was voted to stop at the Hotel Cadillac while in Detroit.

Edwin Mortlock, of Detroit, addressed the gathering, advising the boys to take a broom along with them, as they would undoubtedly win the game. He asserted that if the Detroit boys were allowed to pick out a nine from traveling men's sons, however, the result would be entirely different.

The Muskegon B. M. A. to Picnic Sept. 6.

MUSKEGON, Aug. 17, 1888.

GENTLEMEN—At a meeting of our Association, held last Wednesday, I was instructed to invite your Association most cordially to a basket picnic, to be held Thursday, Sept. 6, at Interlaken Park. A fine time is guaranteed. Come, come, come all!

Yours truly,

Wm. PEER, Sec'y.

Well Worth Seeing.

Thurber, Whyland & Co. have sent their mechanics to Albany to erect a stand in the State Food Exhibition, to be held there for two weeks from Sept. 10. Their space will be the largest in the exhibition, measuring 40 by 60 feet, and their exhibit will comprise products valued at \$10,000 to 15,000.

FOR SALE, WANTED, ETC.

Advertisements will be inserted under this heading for two cents a word the first insertion and one cent a word for each subsequent insertion. No advertisement taken for less than 25 cents. Advance payment.

FOR SALE.

FOR SALE—BAZAAR BUSINESS, WELL ESTABLISHED in one of the liveliest and best business towns in the State. Proprietor's health failing. Income about \$1,000. Now is the time to buy for fall and holiday trade. Address A. B. C. office of this paper. \$75.

FOR SALE—SMALL NEW STOCK OF DRUGS. APPLICABLE opportunity for live young man. Address Lock Box 285, Grand Rapids, Mich.

FOR SALE—NEAT LITTLE DRUG STOCK IN EAST SAGINAW, doing a cash business, for sale cheap if taken on at once. Address No. 1309 Genesee street, East Saginaw.

FOR SALE—CLEAN GENERAL STOCK OF GOODS and store building in a growing railway town situated in excellent farming region. Stock will inventory about \$5,000. Reason for selling, too much other business. Will exchange for Grand Rapids property. Address No. 265, care Michigan Tradesman.

FOR SALE—CLEAN GROCERY, DRY GOODS AND CROCKERY stock, situated in a railway town, with good line of customers. Stock will inventory about \$2,000. Will take part cash and balance on time. Address S. Muselman & Co., Grand Rapids, Mich.

FOR SALE—AT A BARGAIN FOR CASH OR PART CASH and terms easy, a circular mill, now running and in good order, located on a railroad in section of fine hard and soft timber. Capacity 10 to 14 M per day. Apply to No. 266, Michigan Tradesman.

FOR SALE—DRUG FIXTURES AND SMALL STOCK of drugs. Address Doctor, Box 243, Rockford, Mich.

FOR SALE—OR EXCHANGE FOR STOCK IN TRADE, Grain Elevator, ten carloads capacity, horse power, large grounds; fine town on C. & G. T. railroad; good wheat and produce market. Write for particulars, W. B. Tyler, care H. F. & D. A. Co., Grand Rapids, Mich.

FOR SALE—A GOOD-PAYING DRUG STOCK IN A growing town. Nearest drug store is six miles. Will inventory about \$2,500. A big chance for a man of push. Terms easy. Best of reasons for wishing to sell. Address "Pain Killer," care Michigan Tradesman, Grand Rapids.

FOR SALE—GENERAL STOCK, GOOD TRADE, LONG or short lease of store. A bargain for some one. Will sell. Want to go South. Address Box 12, Grandville, Mich.

FOR SALE—THE DRESS OF TYNE NOW USED ON "The Tradesman"—600 pounds of brevier and 200 pounds of nonpareil. A good bargain will be given purchaser.

WANTED—FRUIT FARM OF 75 ACRES, LOCATED in Spring Lake. Ten minutes walk from post-office. Pleasant place. Nice buildings. Will sell on long time or exchange for stock of any kind of property. Place is valued at \$2,000, will take \$2,000 for it. Address S. A. Hovey, North Muskegon, Mich.

WANTED.

WANTED—AT ONCE, A REGISTERED DRUG clerk, with good references, at reasonably low wages. Address Albert E. Smith, City Drug and Grocery Store, Cadillac, Mich.

WANTED—PART INTEREST IN DRUG OR GENERAL store by practical registered pharmacist. Address Robert, care Michigan Tradesman.

WANTED—TO EXCHANGE 80 ACRES OF TIMBER land (pine and black ash), desirable village property and three horses, for clean stock of groceries in some lively town of not less than 1,000 inhabitants. Address, exchange, care Michigan Tradesman.

WANTED—SITUATION AS HARDWARE CLERK. Seven years' experience. Best of references. H. L. Winters, Lexington, Mich.

WANTED—EVERY STORE-KEEPER WHO READS this paper to give the Sublimation system a trial. It will abolish your pass books, do away with all your book-keeping, in many instances save you the expense of one clerk, will bring your business down to date, and save you all the worry and trouble that usually go with the pass-book plan. Start the 1st of the month with the system and you will never regret it. Having two kinds, both kinds will be sent free by addressing (mentioning this paper) J. H. Sutcliffe, Albany, N. Y.

WANTED—1,000 MORE MERCHANTS TO ADOPT OUR Improved Coupon Pass Book System. Send for samples. E. A. Stowe & Bro., Grand Rapids.

MISCELLANEOUS.

I HAVE SOME CHOICE GRAND RAPIDS REAL ESTATE which I will exchange for stock of goods, hardware or boots and shoes preferred. Address No. 261, care Michigan Tradesman.

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The Michigan Tradesman

ON THE TRAIN.

Written for THE TRADESMAN.

They were unused to travel. Anybody could see that by the anxious way in which she asked the brakeman time after time if this were her station. That they were poor, their clothes bore evidence. They had got on the train at Ann Arbor and had had some sort of a conversation with the conductor who, after receiving the money the woman paid him, shook his head and went his way. Just after leaving Battle Creek, the woman took two apples out of her little hand-bag and divided them in shares for the three children and the man. A large red-faced man who wore a heavy gold chain around his neck and had on a velvet vest and coat and pants of loud pattern had for some time divided his attention between his newspaper and this family. Sitting directly behind them, he had overheard snatches of conversation and, when the little woman divided the apples, he left his seat and stood in the aisle by her side and handed her a package containing a lunch. The lady—for she was one, despite her poor clothes—looked at him half offended, when he said:

"Madam, I heard the children say they were hungry and, knowing that you could get no lunch for them before we reach Niles, I take this liberty. I had a late breakfast, and can wait easier than these little ones."

The woman murmured her thanks and the husband of the woman, who had listened attentively, now said:

"Sir, your voice is kind, and I feel sure you are a gentleman. We are not beggars, but, God help us, we have not had a mouthful since yesterday noon. I am blind, or nearly so, and hearing of a skillful oculist in Chicago, my wife sold what we had and raised what money she could and we are on our way to Chicago, hoping to have my sight restored. We have relatives there, and will be taken care of, once in Chicago. Through some misunderstanding, we erred in estimating the amount it would cost to transport us, and find that we have to leave the train at Kalamazoo. God help us, I don't know what we'll do."

The woman was softly crying, and the children—well, they were eating the lunch.

The red-faced man did not long hesitate. He took off his hat, and, going to the front of the car, turned and faced the passengers, and said in a loud voice:

"My friends, excuse me, but I want your attention just a moment." Then he went on and related the story as told him by the blind man. "Now," he concluded, "I am not rich myself, but here's my mite," and he threw a five-dollar bill into his hat. He passed down the aisle and nearly every one contributed something. Then he went to the next car, and the next, until the train was canvassed and, coming back, his face redder than ever, followed by three or four others, he emptied his hat into the woman's lap, and said:

"Madam, God—if there is one—helps the worthy poor, they say—you look like a good woman and your act of giving those apples to the children and your husband, and eating none yourself, while actually starving, shows your build. You are a full hand on aces. Don't thank me. Who am I?—you're better off not to know—well, if you insist, they call me Canada Bill."

The Olive.

The olive has important qualities to recommend its use for the table—qualities which should certainly secure for it there a more general friendliness than it now possesses. One block—and we presume the only one—in the way, is that to which we have already referred, namely, that its taste is, at first, disagreeable to many people; but the palate soon gets over the squeamishness and in a little time and with very little practice learns to take them with intense relish.

But, laying aside their palatableness, there is another consideration which has, or ought to have, too strong a claim upon our gastronomic affections to be ignored; I allude to their wholesomeness in spurring the digestive machinery whenever it is inclined to be anywise sluggish. Therefore, let me say to the dyspeptic that if his taste does not now flourish for the olive, he should lose no time in cultivating it until it does; for he will find hidden there, not only an amount of deliciousness he little dreams of, but also more repairing and lubricating material for his weakened inner man, than in all the pills and medicinal draughts that were ever invented for the stomach to concoct.

I would also state for his edification, that, in the south of Europe, where the olive is extensively used as an article of food, indigestion is scarcely ever heard of; in fact, so little is known that the word itself has no comprehensible meaning. He must take this, however, as hearsay evidence, for I speak it not of my own knowledge. Still, from personal experience of the wholesomeness of the olive, I am prepared and willing to believe it myself, and it can work no serious injury for the dyspeptic to do likewise.

Tobacco Growing in Florida.

The first considerable crop of tobacco raised in Florida since the war will, it is expected, be gathered this year. The first plants ripened about July 1. The area planted under the direction of one company is fully 1,000 acres. The tobacco planted is of nearly all the present marketable varieties, and includes Havana seed, Sumatra, Pennsylvania and Wisconsin seed, and Havana leaf, Connecticut seed and broad-leaved Florida types. The weight per acre of the product is expected to range from 600 to 1,500 pounds. The area now in tobacco in the northern part of the State is 3,000 acres, and in case the present experiments are successful a heavy increase is looked for in this direction. The center of the present activity in tobacco growing is the town of Quincy, which is about 180 miles from Jacksonville.

LOTS OF
SOAP
but room for
JAXON
because it beats them all
IT IS
**QUICK,
EASY,
CHEAP.**
It's worth trying.

DON'T FAIL TO USE
5 CENTS A BOX
JAXON
5 CENTS A BOX
ANTI-WASHBOARD SOAP

SAVES MONEY, TIME, LABOR, STRENGTH, CLOTHES.
5 CENTS
IS ALL IT COSTS.
That's not much if it's bad, and is mighty cheap if it does what is claimed for it.

AMOS S. MUSSELMAN & CO.,

Wholesale Grocers,

21 & 23 SOUTH IONIA ST., - GRAND RAPIDS, MICH.

SWIFT'S Choice Chicago Dressed Beef

—AND—
MUTTON

Can be found at all times in full supply and at popular prices at the branch houses in all the larger cities and is Retailed by all First-Class Butchers.

The trade of all marketmen and meat dealers is solicited. Our Wholesale Branch House, L. F. Swift & Co., located at Grand Rapids, always has on hand a full supply of our Beef, Mutton and Provisions, and the public may rest assured that in purchasing our meats from dealers they will always receive the best.

Swift and Company,
Union Stock Yards, - CHICAGO, ILL.

I. M. CLARK & SON,

—THE—
LEADING TEA HOUSE

—IN—
MICHIGAN

P. STEKETEE & SONS,

JOBBER IN

DRY GOODS,

AND NOTIONS,

88 Monroe St.,

AND 10, 12, 14, 16 AND 18 FOUNTAIN STREET,

GRAND RAPIDS, MICH.

Peerless Carpet Warps and Geese Feathers
American and Stark A Bags

A Specialty.

HOT WEATHER

AT LAST.

LARGE DEMAND FOR

THIN GOODS

Of all kinds.

I offer a good quality salable pattern Seersucker Coats and Vests at from \$12.50 to \$13.50 per dozen, good sellers for general stores and pay a good profit. Send for sample half dozen.

I. C. LEVI,

34, 36, 38, 40 and 42 Canal St.

PUTNAM & BROOKS,

WHOLESALE MANUFACTURERS OF

CANDY

And Heavy Jobbers In

Oranges, Lemons,

BANANAS, NUTS,

Dates, Figs, Citrons, Prunells, Etc.

PRICES QUOTED AND CORRESPONDENCE SOLICITED

13, 15, 17 South Ionia Street, GRAND RAPIDS.
13, 15, 17 Railroad Place

LEMON, HOOPS & PETERS,

Wholesale Grocers

AND

TEA

IMPORTERS.

GRAND RAPIDS, - MICH.

W. STEELE PACKING & PROVISION CO.,

WHOLESALE DEALERS IN

Fresh and Salt Beef,
Fresh and Salt Pork,
Pork Loins, Dry Salt Pork,
Hams, Shoulders,
Bacon, Boneless Ham,
Sausage of all Kinds,
Dried Beef for Slicing.

LARD, Strictly Pure and Warranted, in tierces, barrels, one-half barrels, 50 pound cans, 20 pound cans, 3, 5 and 10 pound pails.

Pickled Pigs' Feet, Tripe, Etc.

Our prices for first-class goods are very low and all goods are warranted first-class in every instance.

When in Grand Rapids give us a call and look over our establishment.

Write us for prices

Grand Rapids, Mich.

WHO URGES YOU TO KEEP SAPOLIO? THE PUBLIC!

By splendid and expensive advertising the manufacturers create a demand, and only ask the trade to keep the goods in stock so as to supply the orders sent to them. Without effort on the grocer's part the goods sell themselves, bring purchasers to the store, and help sell less known goods.

ANY JOBBER WILL BE GLAD TO FILL YOUR ORDERS.

RINDGE, BERTSCH & CO.,

MANUFACTURERS AND WHOLESALE DEALERS IN

BOOTS AND SHOES.

AGENTS FOR THE

BOSTON RUBBER SHOE CO.

14 and 16 Pearl Street, - Grand Rapids, Mich.

GEO. E. HOWES.

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GEO. E. HOWES & CO.,

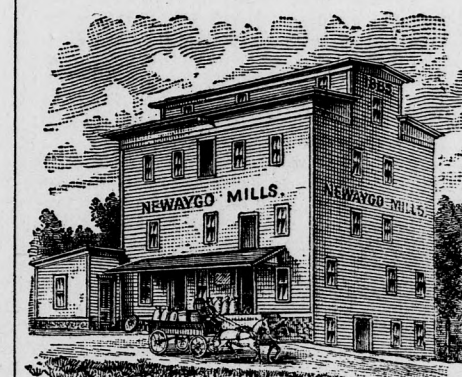
JOBBER IN

Apples, Potatoes AND Onions.

SPECIALTIES:

Oranges, Lemons, Bananas.

3 Ionia St., GRAND RAPIDS, MICH.



Crown Prince!

THE FAVORITE BRAND
With Grocers.

Orders from Retail Trade Solicited.

Newaygo Roller Mills
NEWAYGO, MICH.

DETROIT SOAP CO.,

DETROIT, - - MICH.

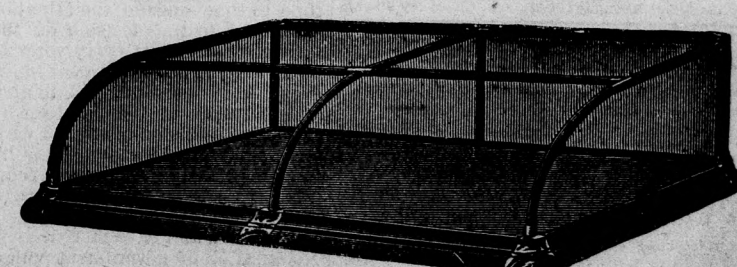
Manufacturers of the following well-known brands of

SOAPS!

QUEEN ANNE, TRUE BLUE, MONDAY, AND OTHERS. MOTTLED GERMAN, SUPERIOR, PHOENIX, For quotations address. MICHIGAN, CZAR, WABASH, ROYAL BAR, MASCOTTE, CAMEO.

W. G. HAWKINS, Salesman for Western Michigan, Lock Box 173, - GRAND RAPIDS.

DO YOU WANT A



If so, send for Catalogue and Price-List to

HEYMAN & CO., 63 and 65 Canal St., Grand Rapids.

COURTESY IN TRADE.

As intelligent human beings, we are placed here to make the world better for our having lived in it. To make our fellow-men better we must first win their respect and esteem, which quickly begets their confidence. Life is made up of little details, thickly studded with petty annoyances, which rasp on our good nature to test its durability. Probably no men are more subject to irritant provocation than those engaged in city or country mercantile trade. If they deal justly in the face of abuse, chide rudeness by a deportment of gentlemanly courtesy, banish frowns and coax a smiling countenance, their trade will flourish in spite of close competition and jealous rivals. When a merchant opens a house of business in a town which he comes to as a stranger, it is his privilege and right to win custom from any source, provided he uses only fair and legitimate means therefor. What fair and legitimate means are, is sometimes curiously interpreted in this rushing world of ours; but all men are possessed of honorable instincts which, if they would observe to the letter, would wonderfully lubricate the sharp frictions of everyday commercial intercourse. It is useless, however, to speculate on what other men might or ought to do, but we must bring the question right down to the personality of "What must I do to succeed?" We cannot succeed, as success is generally counted, without the aid and support of men with whom we daily come in contact. That support will be cheerfully and effectively accorded us if honesty of purpose, equanimity of temper and genuine, unaffected politeness characterize our bearing toward all men. Merchants can ill afford to manifest rudeness toward any persons who conduct themselves with propriety in their stores. If you exhibit signs of discourtesy to a penny customer, because his purchases are meagre in view of the trouble entailed you, a more profitable patron may see it and thereafter shun your place of trade, to your detriment many dollars. Our brief span of life calls for the expansion of our virtues and the stifling of our vices. Pleasant smiles, sincere words and sterling honesty are talismans in trade, better than luck or shrewdness.

Gov. Hill has signed the bill to establish the Massachusetts system of convict labor in the prisons of New York, but has filed his objections to it as imperfect. He is informed that in four months the inmates of the State prisons can produce all the articles of clothing and the like which the State institutions will require for a year, and if the prisons go on producing, there will be a surplus which the law forbids to be sold. And he objects to requiring the inmates of the Soldiers' Home to wear prison-made clothing. This last objection is not a weighty one, as prison-made garments may be as well made and as well fitting as any others. But the first has weight. The remedy is to be found in extending the number of employments to include the raising of food for the convicts. In this way the prisons might be made self-supporting except the salaries of the officials, without interfering with the labor market. Even the repairs needed to keep the buildings in proper condition might be effected by convicts.

The Facts About Cotton Seed Fiber.

THE TRADESMAN recently published an article relating to the treatment of cotton seed hulls for their reduction to paper stock. A similar statement had been published by the principal journals of the South. In order to verify the statements made, THE TRADESMAN subsequently communicated with Mr. Charles Wetherwax, of Albany, N. Y., the originator of the Tompkins Paper Stock Co., who writes that the assertion that the nine different layers which compose the shell or covering of the seed can be bleached and made to produce a paper pulp is incorrect, as the shell is entirely dissolved, leaving only the cotton staple for utilization. The seed is covered with nine separate layers forming the shell or hull and each separate cotton fiber extends through the outer seven layers, thereby receiving its sustenance from the kernel. By dissolving this shell, which surrounds the root of the fiber, the fiber is exposed and freed from its surroundings and becomes of greater length than when broken off by the linting machines. The treatment in the alkaline solution also frees it of its natural oil and prepares it, or renders it suitable, for the manufacture of paper. Mr. Wetherwax's plan is to analyze the raw material and then use such a cooking liquor for each class of fibers as will readily dissolve the intercellular matter and not attack the fiber but leave it with all its natural strength. Mr. Wetherwax united his system of treating fibers with Mr. J. D. Tompkins, the inventor of a digester, and became associated with ex-Senator James Arkell, of Canajoharie, N. Y., W. J. Arkell, of the Judge Publishing Co., and the late Joseph W. Drexel, of New York city, and the company has patented the invention in nearly all of the great fiber-producing countries of the world. They also have a western branch, The Central Paper and Fiber Co., of Toledo, Ohio.

Why He Asked.

"Do you smoke?" asked one traveling man of another.
"Yes, occasionally."
"Well, I'm glad to hear it. You haven't a cigar about you now, have you?"

JENNINGS'

"CELEBRATED"

FLAVORING EXTRACTS

Are put up in all sizes, from 1 oz. to 1 gal. bottles.

SOLD BY ALL JOBBERS.

MANUFACTURED ONLY BY

JENNINGS & SMITH,

38 and 40 Louis St.,

GRAND RAPIDS, MICH.

Ask For 'JENNINGS' EXTRACTS'

The Standard of Excellence
KINGSFORD'S

Oswego



"Silver Gloss"

"Pure"

STARCH.

Kingsford's Oswego CORN STARCH for Puddings, Custards, Blanc-Mange, etc.

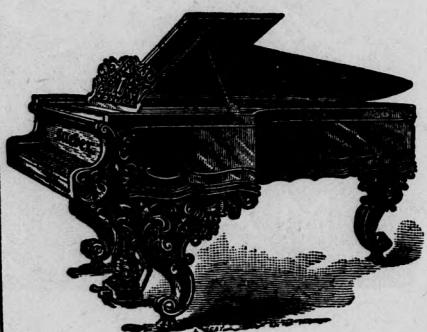
THE PERFECTION OF QUALITY.

WILL PLEASE YOU EVERY TIME!

ALWAYS ASK YOUR GROCER FOR THESE GOODS.

WEBER

Grand, Square and Upright Pianos.



The Weber Piano is recognized beyond controversy as the Standard for excellence in every particular. It is renowned for its sympathetic, pure and rich tone combined with greatest power. The most eminent artists and musicians, as well as the musical public and the press, unite in the verdict that

The Weber Stands Unrivaled.

Sheet music and musical merchandise. Everything in the musical line.

Weber Pianos, Fischer Pianos, Smith Pianos, A. B. Chase Organs, Estey Organs, Hillstrom Organs,

JULIUS A. J. FRIEDRICH,

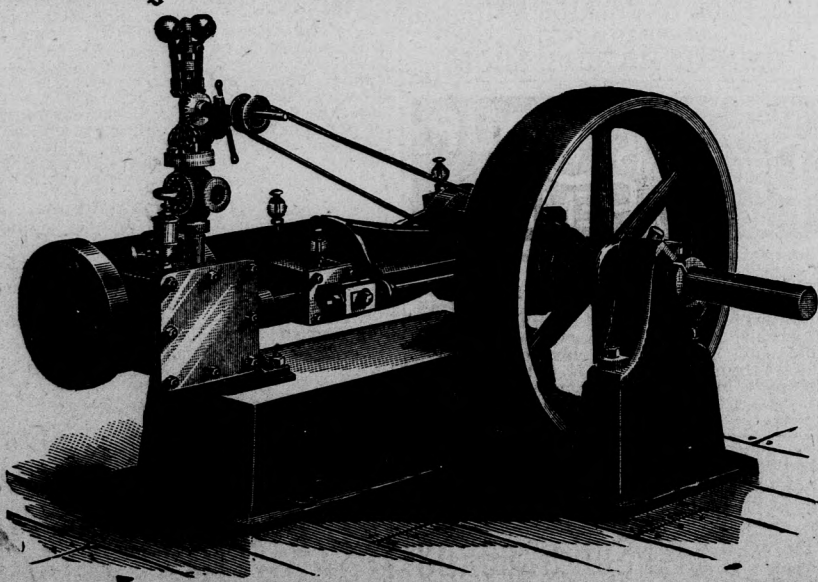
(Successor to Friedrich Bros.)

30 and 32 Canal St., Grand Rapids, Mich.

W. C. DENISON,

GENERAL DEALER IN

Stationary and Portable Engines and Boilers.



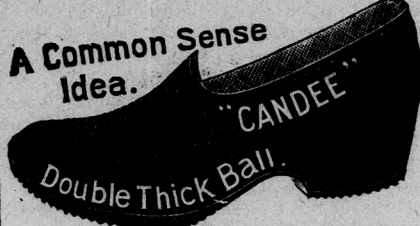
Vertical, Horizontal, Hoisting and Marine Engines. Steam Pumps, Blowers and Exhaust Fans. SAW MILLS, any Size or Capacity Wanted. Estimates Given on Complete Outfits.

38, 39 and 41 SOUTH DIVISION ST.

GRAND RAPIDS, MICH.

PERKINS & HESS
DEALERS IN
Hides, Furs, Wool & Tallow,

NOS. 122 and 124 LOUIS STREET, GRAND RAPIDS, MICHIGAN.
WE CARRY A STOCK OF CREAM TALLOW FOR MILL USE.



No. 4 Monroe Street,

E. G. STUDLEY,

Wholesale Dealer in

RUBBER BOOTS
AND SHOES

Manufactured by

Candee Rubber Co.

Telephone 414.

GRAND RAPIDS, MICH.



A MILLION A MONTH!



BILL NYE CIGAR

The Best Selling Brand on the Market!

A. EATON & CO., Sole Agents for Mich.

Grand Rapids.

H. LEONARD & SONS,

134 to 140 Fulton Street,

Grand Rapids, Mich.



HEADQUARTERS

Fruit Jars

JELLIES,
STONE Preserve JARS
and JUGS.



Ask for prices before buying elsewhere.



FINE PRESERVE JAR AND COVER.

	Per Doz.
1-2 gal. Stone Preserve Jars	\$ 90
1 " " " "	1 40
1-2 " " Tomato Jugs,	90
with Corks	-
1 gal. Stone Tomato Jugs,	1 40
with Corks	-
Fine Preserve Jars, see cut.	
1-4 gal. Fine Preserve Jars	1 10
and Covers	-
1-2 gal. Fine Preserve Jars	1 40
and Covers	-
1 gal. Fine Preserve Jars with	1 75
Covers	-
11-2 gal. Fine Preserve Jars	2 40
with Covers	-
2 gal. Fine Preserve Jars,	3 50
with Covers	-

Owing to the Rail Road Co.'s not receiving stone-ware unless it is packed up, we are obliged to make an extra charge of 1c per gallon for package, which however is not all loss, as it now goes as Fourth Class Freight, instead of First Class, as before.

H. LEONARD & SONS.
ARTHUR MEIGS & CO.,

77, 79, 81, and 83 South Division Street,

One Block from Union Depot on Oakes Street.

GRAND RAPIDS, MICH.

WHOLESALE GROCERS.

IMPORTERS OF

TEA.

JOBBER OF

Tobacco and Cigars.

SHIPPERS OF

VEGETABLES, FRUITS and PRODUCE.

PROPRIETORS OF THE

RED FOX PLUG TOBACCO.

AGENCY OF

Boss Tobacco Pail Cover.

Full and Complete Line of FIXTURES and STORE FURNITURE.

Largest STOCK and greatest VARIETY of any House in City.

LOOK UP OUR RECORD.