# The Michigan Tradesman.

VOL. 5.

GRAND RAPIDS, WEDNESDAY, SEPTEMBER 12, 1888.

NO. 260.

### **FERMENTUM!**

The Only Reliable Compressed Yeast.
Handled by a Majority of the Grocers
and Bakers of Michigan. Send for samples and prices. L. WINTERNITZ,
State Agent, Grand Rapids.

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THE NEWEST AND BEST SYSTEM ON THE MARKET.

We quote prices as follows: pons, per hundred.....

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It has come to our notice that unscrupulous manufacturers of cigars are putting an inferior brand of cigars on the market under a label so closely imitating our "Silver Spots" as to deceive the general public. At first, we were inclined to feel flattered at this recognition of the superior merits of our "Silver Spots" by a brother manufacturer, knowing full well that it is only articles of standard or sterling worth that are imitated, but we feel that we should be derelict in our duty to the public should we not warn them against this infringement and also to dealers in cigars, as we feel sitive that no first-class dealer would knowingly countenance or deal with any manufacturer who had to depend upon nufacturers to furnish him brains to originate brands or labels for their cigars. A counterfeiter is a genius, but amenable to the law, but a base imitator who keeps in the law, or just ventures near worthy of recognition in a co or respectable citizens. The "Silots" are to-day the best selling five gar in Michigan. If you don't besend us a trial order.

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CASH SALE CHECKS.

Encourage your trade to pay cash instead of running book accounts by using Cash Sale checks. For sale at 50 cents per 100 by E. A. STOWE & BRO., Grand Rapids.

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C. M. GOODRICH & CO., With Safety Deposit Co., Basement of Wic

### SEEDS!

IF YOU WANT

Medium Clover, Mammoth Clo Timothy, Alsike, Alfalfa,

Hungarian. Millet. Red Top, Orchard Grass.

> Blue Grass. Field Peas, Spring Rye, Spring Barley. OR ANY KIND OF SEEDS SEND TO

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FREE-To Merchants Only: One Williams' "Perfection" Electro-Magnetic Battery. Address at once, R. W. Tansill & Co., Chicago.

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And all kinds of

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TEAS, TOILET SOAPS, CIGARS

and GROCERS' SUNDRIES.

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WHOLESALE

AND OYSTERS.

Office, 117 Monroe St.,

GRAND RAPIDS.

SEND FOR PRICE LIST.

brary, retired doctor, with certain drugs for sale at retail, as emergency demanded. deacon, farmer,—such was Cyrus Worthy Woodman, the "prominent citizen" of his poor dead mother, who held even her Woodman's Corners, who wanted an orphan to "fetch up." The orphan was to be had. It is wonderful how, on this earth, supply and demand seem to have been created for each other. So thought the people who were closing out the small boy. It is needless to believe that he would have gone cheaper—that is, if a less portentous personage than Cyrus Worthy Woodman had reached, the small boy would have been handed forth.

To tell the truth, this small boy was not a prime article. He was but nine years old, not robust, a secretly egotistical little fellow, with a sad consciousness of the hollowness of the merit upon which he based his self-love, yet mortally sensitive to the honest remarks of the world. Thus, after the great Cyrus had secured the orphan, and after the proper mention had been elaborately made to him of the advantages of being a boy in 'Squire Woodman's family, it became necessary to examine the boy critically, in order that there might thrive in his heart no excessive vanity or other hateful

There followed, then, the torture of this daily and conscientious exhibit of his lack of personal sightliness, his lack of promising muscle, his lack of a deep, religious satisfaction with his lot as an orphan, whereby the Kind Father had exalted him tobe even a servant in the house of Cyrus Worthy. The little fellow said "Yes" to all this with his lips, but he was not an able liar, and the womenfolk, with their sharp eyes, soon determined that 'Squire Woodman had a viper in his bosom.

All the little triumphs of this unfortunate child withered in the Sahara of human feelings which it was now his fate to cross. His speeches at the Sunday-school festivals were as naught, for there was no Sundayschool. His great geography, with the wee boy seated among grown girls at school. was a memory which no one else would believe, for there was no school-for orphans. There was nothing for this boy to do but to split wood; to carry it in; and when people asked him if he liked it at 'Squire Woodman's, to say that he did, and look happy.

Already has this brief specimen of genus homo questioned with himself, "What is life?" And from the morning prayers of Cyrus Worthy Woodman, of course, has come the admonition that life is a blessing to the good, and a terror to the ungodly.

There is a growing suspicion of ungodli-

The spring floods have come. There there yawns a stretch of swollen stream that must be forded. Beyond this Pigeon Woodman owns and rents to Beebee-Beedence? So ruminates Cyrus Worthy Woodman, and if he say it aloud, so chime man, in whom they have their pride.

in its reality, so far as this boy is concerned. The frugal morning meal has been eattownship library the boy has kneeled and and through the nose. It must be a "gasspelled out the titles of all Abbott's bio- tro-nasal." It has no name among Amerigraphies, and all the "Beechnut" yarns, and the "Rollo" stories, "Robinson Crusoe," "Fox's Book of Martyr's," "Pilgrim's Progress," "Thaddeus," and "The "pah-ing." [Pronounced pah-hing."] Children of the Abbey." The prayer closes, and the menfolk go forthwith to the barn. There, as the morning light grows better, Cyrus Worthy repeats to the lad the hope that he will never whistle again on Sunday, as he had been apprehended in doing the humh! previous day. The tone a man adopts toward a very small boy is always mock-solemn, but with Cyrus this solemnity is a keen delight.

There is to be built, within the tributepaying realm of the despised Beebee, a new rail-fence which shall run through a thick growth of timber, over a morass, and fur-The horses are hitched to the wagon-

THE PHARISEE OF PIGEON CREEK. not to stay," sings Cyrus, as his mind trav- things he loved to chop were the blue birch- beautiful blue birches had a Judas-like look Well on in years, an eye severe, a beard els over the church meetings of yesterday, ever sitting on those shoulders, justice of Woodman in adopting a small orphan boy, the peace, custodian of the township li- filled with the renown of Cyrus Worthy Woodman which so beswells the whole family, concludes that his own homesickness and his unhappiness, and his thoughts of little boy as a Cyrus Worthy Woodman, a ax. joy in the world-concludes, I say, that these feelings must arise entirely from ungodliness, whereby life becomes a terror, that Providence may hide a shining face!

And as the flood comes upon the vision of the distinguished magistrate, physician, father, landlord and orphan-protector, his blood of Cyrus Worthy was warm with the hymn rises higher, as though it were Moses, Joshua, Elisha, or John the Baptist going can't?" he cried, with a merry light in his sion of Cyrus Worthy Woodman. June airs, down into the waters.

the Gorgon and Chimera of the world. For hind me." that small boy who wades for fun to-day, And then a chop-humh!—and the creak, broken dam, or going on an errand across a of the gale, at midnight.

The very bark upon the trees is a study. The bladder upon the neck of the bull-frog birds and waking frogs arouse the spring. the stars. There, sometimes, the national convention of blackbirds meets, spends three days in organizing, and takes fifteen hundred ballots without a nomination! And with the creek receding comes also

Protected that he begins in his mind to chop judicial mind of Cyrus Worthy Woodman. worshipped was a jealous God, visiting the trees with his little axe, and already wishes he were at the point of work.

It is a new country in Northern Indiana. The man and the boy pass many clearings. The blows of the ax are heard in many directions. Let us notice this wood-chopper, as Cyrus Worthy drives past:

He stands on the log in his shirtsleeves, ax, to a point perhaps fifteen inches to the the blindness of the destiny that took away On the other hand must it be related that, ness in the child's heart, for life rapidly right of the deep notch just finished. As that father. He sleeps late beside his recoiling with dread from the ministrations he brings down the ax he gives utterance to mother, and wakes to find a neighbor in the of the chosen servant of an exacting and a HUMH! that can be heard far into the tim-

the woodman's way. The phonographers, as they write their Creek is the farm which Cyrus Worthy short-hand, have their tees and their dees, their ells and their lees. If you say lip, bee, the base; Beebee, the ungodly, to whom you use a "labial"; if you say tooth, you life is very properly a terror; and when Cy-use a "dental"; if you say like, a "lingual"; rus Worthy doth add to this terror, is he not if you say ink, a "nasal"; if you say Gog, merely the instrument of an all-wise Provi- or Magog, a "gutteral." Thus the phonographers preach you pedantically of your lips, your teeth, your tongue, your nose and in his delightful family, for Cyrus is a great your throat. And if ever you pass the initial point of their analysis, you must Let us, then, behold the beginning of life have also their "labio dentals." their "linguo dentals," and so on. But this woodman's phonetics goes beyond the lore en; the household has gathered in the sit- of the short-hand men. His humh, his ting-room, and before the glass doors of the body's inarticulate cry, is from the stomach

> But the Scotch, quicker students of human nature than we are—the Scotch call it

And here they are, bright and early, at Beebee's; Cyrus Worthy Woodman, making first the little chip, and then the big one, though on a standing rather than a fallen And on the small saplings the little boy

in a hair's-breadth of each other. And when, at last, the sapling can be bent over broom. It is neither scientific nor rapid. ther along into terra incognita so far as the It is simply work. That was the object. 37 North Division Street. boy may know. To a small boy, a rail- The boy was learning to work. I have fence entering a piece of woods is often the heard, in days gone by, when the New sign of infinity. It shall be the beginning York printers waited for steamers to come of real life for the small boy to aid in cutin with the news, such as is now cabled, of Druid-ceremonial, an offering in the they could either "loaf" or set "bogus." "Bogus" was Bible copy, filled with "sugearing, the lunch is grasped, Cyrus be- periors," italic, genealogical tables, and very dred years could not wipe out of that little strides the reach just forward the rear axle narrow in measure. This "bogus" was corbrain the impression of brutality that a DOES NOT REQUIRE DOWN WEIGHT and, with the small boy before him, sitting rected with scrupulous care—and then disbetween his arms and the lines, they are off tributed. It was work, and work only. for Beebeedom.

Well, this boy was chopping "bogus." He
"I woo-hoo-hood not live alway, I a-hask felt it, for he was a little thinker. The selves with the idea of flogging. All

of even length, a body not spare, and yet and the boy in front of him, filled with the that could be cut down clean with one blow. bullfrog croaked "I can't!" The kill-deer lean enough to uphold the austere face for- glory and humanity of Cyrus Worthy They grew ten feet long, slender, erect— cried "I can't!" The quait taunted him: fine withes with which to whip oxen. Haw, there!—and an ox would haw! had you one blackbirds, in session near by on the botof those magnificent withes to shake over toms, at once nominated Cyrus Worthy his horns.

"Chop down you sapling, William," quoth Cyrus as he examined the edge of his

There arose in the tired boy's mind a countless number of downward hackings. "I can't!" he whined.

It was a sad moment to say "I can't!" The skilled axman was, filled with what poor-Will?" "Whip-poor-Will?" Napoleon III. would have called elan—the triumph of flesh over fiber. "O-ho! You

eye. "I know just how to teach little boys The hymn, though it may depress the never to say 'I can't!' Now you run over and carrying also the dew of an early and spirits, still sustains the courage of the there, and bring me that blue birch—there, small boy. It is only the matter of a wet- that longer one—that's it. That will teach ting, for the water sometimes comes over you, I guess. [Singing] 'Jesus died on solemn accents of the good man haling the reach. For all this, to the lad, the Calvary's Mountain.' Now stand there till whole proceeding is horrible. It is work, I get the lean of this tree. Now stand be- them that did evil. Night could not close

and goads his mother to despair, would cry the crackling, the crash and the awful fall, the same line of Godly diatribe against all loudly out to fate were he dredging in a such as you hear in the forest in the midst them that persecuted the righteous or held

"Now, where's the birch? Ah, yes. I'll But to the despair of a wee child there trim it. You had better stand out there happily enters the promptest of reactions. right there! I never knew a little boy to say '1 can't!' to me but once."

Reader, one world may come close to anis a mystery. The plainness of a linnet, or other world and know nothing of it. A she sat over against him had she not lifted the jaunty dress of a woodpecker, will few years ago, a half-dozen planets went up her voice and wept? And if Beebeecheer a child far off beyond the reach of any by our Mother Earth, and beyond a sun-should be cast out, should he not lift up hiswagon or the chant of any hypocrite. And spot, or a volcano, or a cyclone, no one of voice, and if the angel of the Lord heards. in the bottoms of any free little creek, Na- us knew or cared; and no one is sure that that voice and succored Beebee, would not ture has her playground. There, returning either Java or Iowa owed her troubles to Cyrus Worthy Woodman cry, "It is the will

So, here in this forest, there were two worlds. The mind of Cyrus dwelt, prob- vials of his wrath upon the people of Egypt, ably, on his greatness among men, the funds of his township, and the unworthiness of blains,—the hail, locusts, and darkness Beebee. The affair of the moment was to withal? And had not the Lord smitten the the spirit of mastery—for has not Cyrus whip a little boy, as the affair of the pre- first-born, from the first-born of Pharaole Worthy Woodman, at last, thinking that vious moment had been to fell a tough that sat on his throne, unto the first-born of the boy had life, spoken fitly of their suc- beech tree. What the little boy might the captive that was in the dungeon? For

terror that only the ungodly have, the had not the Lord also smitten his servant saucy bluejay, his garter-snake, and his red coasts of Israel? And was not this Scripble pulse. He hears the boys say the magistrate forever reeking with misery and though the weather is very cold. He chops church-bell is at the depot. He sees it bloodshed? Verily was it needful that all for a small chip, which flies out, and the there. He watches all the operations that those who sought that house should walk little notch sharpens to a point. Then he hoist it into the belfry. He goes home, and with circumspection, lest the vengeance of spreads his feet still further apart, and aphis mother, in poverty and misery, talks to so frightful a Repayer and Smiter should plies himself, with terrific blows of his keen him past midnight of his kind father, and fall upon all that dwelt thereabout! the usual gossip and guessing whether or ber. A few such blows, and such emphatic, He goes into that neighbor's house, and the garret of that house, and there, beside not the dam will go out. On each side of half-dumb ejaculations of the body, and the then comes the toll of that same bell—for his cot, he would study the passages in his the little bridge, built with so much of a first great chip, or "carving," almost a slab, all the villagers asked, when it first swung mother's Bible, which that mother had township noise—the fete of water-waders— loosens from the log, and is thrown out of in the steeple, "Whom will it toll for marked after the death of her husband. first?"—and it tolled for his own mother! Here was a God of Love. It could not be And here in the woods, with Cyrus Worthy that the Father of the Fatherless markeds before him, he hears the tolling of that bell, in these verses was the same God smiting: and in the blue sky he looks, to see the dove the Egyptians and upholding Abraham in

descending, or his mother, or something the cruelest chapter of all history! Oh! that shall take away the dread of all dying! how like a stranger this little sojourner in-But Cyrus Worthy Woodman has no no- deed felt as he read that the Lord preservtion of killing him! He is merely going to eth the strangers; he relieveth the fatherteach him not to say "I can't." He poses less and widow. When my father and my his little victim, who has fairly lost all vo- mother forsake me, then the Lord will take lition. He flourishes the long withe-a magnificent whip for oxen-and he administers the rebuke of a conscientious teacher of habitation! Then, kneeling, this little morals and protector of orphans.

There are ten screams of the withe through the air and the adjacent leaves: One - humh; two - humh; three - humh; four-humh; five-humh; six-humh; seven -humh; eight-humh; nine-humh; ten-

It is Cyrus Worthy Woodman, pah-ing!

No, no; that demoralized little fellow will never say the dreaded words again. It is a question if he will dare hazard any other form of speech which the sweet- ous than the hornet's nest that hung stoutly tree. Chop-humh! Chop spoken monster may have possibly interdicted. But, oh, the faintness and the awful terror of the moments just passed strives to imitate his protector. It is the through! Why had not his mother told page of an obscure lad's history, or the under-stroke the boy cannot get. So all his him such men could live? He had himself blows are delivered downward, many with- once captured a meadow-lark that throbbed until it died of fright within his hand. Perhaps God has put him in this man's clutches and broken off, the stump looks like a splint for his wickedness in wishing to examine the brave little bird that would not leave her nest of speckled eggs in the fallow!

But the memorable day passes without another switching. In fact, the good Cyrus, woods, grows genial and less terrible. though by no means to be trusted. A hunscreaming ox-withe and a hideous gastronasal have inflicted upon a sensitive soul.

es—long, beautiful withes, without a branch, and prophesied countless corrections. The "O, I can't!" The national convention of Woodman by acclamation, amidst a scene of indescribable enthusiasm. Alas! it seemed that even nature had hurled the poor boy from her heart.

But at night-may God be praised!-as they splashed homeward through the swollen flood, a friendly bird, that had no fear of township authority, lamented: "Whip-

Thus went the spring. On came the

The odor of sanctity hung about the manloaded with the bloom of the fruit trees, delightful day, could not steal joyously into that household that they did not meet the forth the imprecations of holy writ upon upon the little world, tired with the stern demands of toil, without first listening to the saintly not select and apart. Had not Hagar been cast forth into the wilderness of Beersheba, and had she not put her child under one of the shrubs, and sat her down against him a good way off, saying "Let me not see the death of the child?" and as of heaven!" And had not a just and terrible Ruler of the Universe also poured the -the murrain of beasts, the boils and the cess in crossing? And this so cheers the think, could not arise as an inquiry in the the Lord whom Cyrus Worthy Woodman But, there before him, like a murderer on iniquities of the fathers upon the children, the scaffold, tied hand and foot with the unto the third and fourth generation. And wretched little wrong-doer stood. Where David with the chosen pestilence, the angels now was his frog with the bladder, his of the Lord destroying throughout all the wintergreen berries? Down goes his fee- ture that flourished upon the lips of the

use shricking that his mother is dead. suspicious Creator, the lad would climb to me up; for a father of the fatherless and a judge of the widows is God in His holy stranger at the gates of 'Squire Woodman's. good hard heart, would pray to his God of Love to be taken away from that hateful abode; and in the sweet other words of that same psalmist would he petition: Lord, Thou hast heard the desire of the humble; thou wilt prepare their heart; Thou wilt cause Thine ear to hear; to judge the fath-"There! You will now never say I erless and the oppressed, that the men of

the earth may no more oppress. It grows clear to the reader that a secret heresy was hatching under the shingles of that devoted roof-a heresy more dangerto the midway rafters.

Why, then, should we tarry to detail either the march of that summer across the slow-eating canker of that secret heresy? (CONCLUDED ON EIGHTH PAGE)

### PERFECTION SCALE The Latest Improved and Best



Will Soon Save its Cost on any Counte

### The Michigan Tradesman

ficial Organ of Michigan Business Men's Ass

### Retail Trade of the Wolverine State.

E. A. STOWE & BRO., Proprietors.

peription Price—One Dollar per year.

Entered at the Grand Rapids Post Office. E. A. STOWE, Editor.

WEDNESDAY, SEPTEMBER 12, 1888.

### THE STANDARD AGAIN.

With a shortage of from one to five gallons of oil to every barrel, outside merchants would appear to be justified in harboring resentment against the Standard Oil Co. Judging from the report of the proceedings of the last meeting of the Grand Rapids Mercantile Association, however, city oil handlers have quite as much to contend with as their brethren who buy in barrels instead of in bulk, inasmuch as they have to watch the drivers to prevent their giving short measure; also to prevent their charging for from five to ten gallons of oil is reported to be casting about for a new more than they actually put into the mer- location on the same thoroughfare. chants' tanks.

THE TRADESMAN'S advice to the trade in dealing with the Standard Oil Co., or any Allyn and engaged in the wholesale and reof its minions, is this: Treat them as you tail fish and oyster business at 63 Pearl would treat a thief, giving them no opportunity to swindle you. If you buy from the tank wagon, watch every movement of the measure honestly and gives you as many gallons as he collects for. If, on the other hand, you buy by the barrel, draw off the oil and measure it, pay for what you actually get and no more. You will find that every barrel is short from one to five glove store at 79 Pearl street as a branch of gallons. The Standard Oil Co. never was known to put as much oil in a barrel as it is guaged, yet they have the brazen audacity to ask the trade to pay the same price for shortage as for oil. The poor man who steals a loaf of bread goes to jail, but the biggest thief on earth waxes fat on its stealings, simply because the trade does not arise as one man and insist on honest measure and good quality of oil.

France and Italy are the storm centers of Europe now. The ambition of each is to carve out an empire for itself in Northern Africa. The bitterness with which Italy resented the annexation of Tunis will be remembered. With nearly equal bitterness France regards the extension of Italian con- his line as soon as he gets settled. quests on the lower Red Sea, the last being the annexation of Massowah. With England holding one shore and Itally the other. France would have very little real use of the Suez Canal at the upper end of the Red Sea, in case she fell out with either. So the two powers begin to talk of their armaments and their military and naval force, and their prime ministers attend the autumn manœuvres of their fleets, as though a war were actually impending. There have been too many of these diplomatic displays of teeth in the last decade for the world to take them very seriously. France, which would have to act on the aggressive, has good reason to believe that the old alliance of Italy with Germany is not at an end. and that in attacking one country she would have to fight both.

has decided to sanction a tariff of railroad charges to the Pacific coast by which through rates from New York are put much lower than from Chicago. The merchants of the latter city naturally dislike this arrange ment, but it seems to be unavoidable as regards ordinary freights. There is watercompetition for freights from New York to San Francisco, both by way of Panama and around Cape Horn. Goods can be carried by these routes as low as 57 cents a ton. and in cases where time is a matter of comparative indifference, the water route will be used exclusively, if the railway charges are made proportionate to distance. The railroads know by past experience how low they must put their charges to make the more rapid transportation worth paying for. If they refused the freights offered at this lower rate, Chicago would gain nothing, and the roads would be the losers. So long as lower rates take from Chicago no advantage its natural situation entitles it to, no injustice is done to it.

Any of THE TRADESMAN'S readers who would like to have a printed copy of the verbatim report of the third annual convention of the Michigan Business Men's Association, held at Cheboygan last month, can be accommodated by sending their address to & Johnson in the grocery and liquor busi-

### Bank Notes

Gardner & Gardner have merged their banking business at Edmore into the Edmore Exchange Bank.

Sault Ste. Marie Herald: On Augus 31 the directors of the First National Bank held their semi-annual meeting to conside and dispose of the earnings of the bank for past six months. It was decided to pass \$5,000 to surplus, making the surplus from ngs \$10,000. This bank purchased its uilding before the rise in real estate, and to make the capital show what it Co. has purchased the undertaking busing really is, as compared with other property in that vicinity, it was decided to charge \$9,000 to real estate and credit a like unt to surplus. The surplus then is idends to amount of 8 per cent. of the stock. open a grocery store here.

### AMONG THE TRADE.

GRAND RAPIDS GOSSIP.

Wormnest & Mulder succeed John K Wormnest in the hardware business.

Rathbun & Ford succeed Rathbun & Flory in the paint and wall paper busines

Lemon, Hoops & Peters are busy renoving the residue of the Arthur Meigs & Co. stock to their house.

Danaher & Bertran have engaged in the grocery business at Custer. Amos S. Muselman & Co. furnished the stock.

J. S. Alden & Co. have removed their drug stock from Howard City to this place, locating on Cherry street near the city limits

Mrs. D. Dorman has opened a dry goods and notion store at Cedar Springs. Voigt Herpolsheimer & Co. furnished the stock

W. R. Brentner has sold his grocery stock at 40 Fountain street to G. D. Comstock, who will continue the business at the same location

J. W. Herendeen, formerly engaged in the drug business on South Division street,

E. Bliven and O. Allyn have formed copartnership under the style of Bliven & street.

Sam B. Ardis, who lost his stock and driver, satisfying yourself that he fills his store at Lake City by fire several months ago, has erected a new building and reengaged in trade. I. M. Clark & Son furnished the groceries.

> Otto Klein, late of Gloversville, N. Y., will shortly open a wholesale and retail hold all the stock. the celebrated factory of A. Klein, of Gloversville. He will carry a full line of both imported and domestic gloves and mittens.

D. Seegmiller, formerly engaged in the grocery business on the West Side, has arranged to start a grocery store at 563 Cherry street and a meat market at No. 561. Olney, Shields & Co. will furnish the grocery stock, the intention being to open up for business on Saturday.

Daniel Lynch, successor to Fred D. Yale & Co., has leased the store at 19 South Ionia street, formerly occupied by Thompson & Maclay, and is removing his stock to that place from his old location on South Division street. He proposes increasing

The stock of the Tower Clothing Co. recently sold to J. L. Hudson by J. W. Rosenthal for \$75,000, inventories \$106,000. The liabilities are \$126,000 showing a shrinkage of \$20,000, in less than year, besides the loss of such capital-if any—as Rosenthal put into the business Mr. Hudson is compromising with such creditors as are disposed to take 75 per cent. in full settlement, and the indications are that all will accede to the proffered

A. M. LeBaron, formerly engaged in g en eral trade at Levering, and Geo. H. Cobb, formerly engaged in the dress goods department of the Hannah & Lay Mercantile Co... at Traverse City, have formed a copartnership under the style of LeBaron & Cobb and engaged in the grocery business at the corner of South Division and Hall streets. purchasing their stock of Olney, Shields & Co. Both partners were engaged in trade at Saline before going North, and have the requisite experience to insure success.

### AROUND THE STATE.

Quincy-V. V. Bidwell's grocery has been losed by creditors.

Ionia-The Batson grocery stock has been shipped to Big Rapids. Saline-Fred Henne has moved his gro-

cery stock to Ann Arbor. Perrinton-Brisbin & Cooley have opene

a branch store at Middleton. Caro-J. M. Denyes succeeds Denyes Bros. in the grocery business.

Carson City-B. F. Bremer has hardware stock to D. L. Straight Carson City-E. J. Mason & Co. succee E. J. Mason in the cider business.

Burdickville-Samuel Berry has bought the general stock of J. R. Greenman. Bedford - Smith Bros. succeed C. D.

smith in the grocery and drug business. Mecosta-M. A. (Mrs. N.) Globensky has emoved her grocery stock to Lakeview.

Iron Mountain-Lilly & Richardson suceed Verhalen Bros. in the grocery business Jackson-I. N. Branch succeeds Mrs. P. Fisher in the grocery and bakery business. Saginaw-Carsten Gosen succeeds Gosen

Au Sable-Sarah M. (Mrs. Chas.) Friedlander has removed her general stock to

Grand Haven-Edward Barnes is closing out his grocery stock and will retire from

Maple Rapids, have started a branch hardware store here. Battle Creek-T. B. Skinner & Son suc

Sault Ste. Marie-The Dunning Furnitur

Cassopolis-M. W. Kahn & Co. have oved their stock of general merchandise to Chillicothe, Ill.

Holland-W. H. Bartholomew, formerly gaged in trade at Wayland, will shortly

Kalamazoo-J. Van Zolenburg has rented his store to John Steketee, of Holland, who will put in a general stock about October 1.

Ravenna-R. D. Wheeler is

ground for a new store building. Bradley-B. Burlington & Son are hand ling sixty bushels of apples per day in their

Bay City-The Warren-Lewis Lumber Co. has been incorporated, with a paid-in capital of \$25,000. Sherwood-M. R. Gwin & Co. gave a

\$3,000 chattel mortgage on their dry goods

stock, when other creditors attached. East Saginaw-R. Weston, plumber and gas fitter, has made an assignment. His liabilities are \$2,417, and his assets \$1,638.

Detroit-The New England Shoe Manufacturers' Association succeeds the New York and New England Shoe Manufacturers' Selling Co. in the sale of boots and shoes

Detroit-The Wendell Grain Co. has been ncorporated, with a paid-in capital of \$20,-000, to deal in grain, fruits, vegetables, etc. The stockholders are F. William Lichtenberg, John H. Wendell, Christian H. Lichtenberg, Harvey D. Wendell, Eber Ward and Aaron A. Parker.

Menominee-John W. Blodgett, of Grand Rapids, and W. F. D. Davis, of Menominee, have been elected directors in the Doherty & Baars Lumber Co., to take the place of William A. Doherty and George S. Baars, who lately withdrew from the concern. C. D. Nelson was elected president, John W. Blodgett, vice-president, W. F. N. Davis, treasurer and superintendent, H. W. Nelson, secretary, The above and N. F. Avery, Grand Rapids, the other director,

MANUFACTURING MATTERS. Muskegon-Partington & Perry have engaged in the manufacture of a combined flour chest and kneading board.

### Purely Personal.

Frank E. Drew, the Newaygo meat dealer, was in town Monday. B. W. Ellison, the Alma general dealer,

was in town one day last week. E. D. Voorhees, the Ionia overall many facturer, was in town last Thursday.

T. D. Inman, the Rockford harness deal er, beamed on his Grand Rapids friends last Joshua Freeman, of Freeman, Ont., is

spending a couple of weeks with his sons, Thos. S. and W. L. Freeman. George Starr, who stands behind the

counter for M. Bailey, the Plainwell druggist, spent Sunday with friends here. J. F. Mann, the Lisbon boot and shoe

dealer, is attending the annual reunion of the 4th Michigan Cavalry at Flint this week. Geo. Carrington, the Trent general dealer, was in town last Friday, on his way

couple of weeks. H. E. Grand-Girard, the Big Rapids druggist, passed through the city Monday bluff, he better come in out of the wet withon his way home from Detroit. He was out delay. Coming down from the North, accompanied by his wife.

lish in general trade at Lucas about four months ago, was in town a couple of days

F. L. Fuller, proprietor of the Northern Kent Bank, at Cedar Springs, was in town last Thursday. He is arranging to erect a brick building for the reception of his bank-

Dr. Chas. S. Hazeltine left Saturday night for Concord, N. H., where he will place his son in school, returning by way of Saratoga to attend the annual meeting of the National Wholesale Druggists' Associa-

J. H. Aitkin, formerly engaged in trade at Flint, but more recently a resident of St. Johns, is now connected with the general store of the Oregon Construction Co. at Huntington, Oregon. He still keeps track of his many Michigan friends through THE TRADESMAN.

Chas. C. Krizter, the Newaygo miller, suffered the loss of his dam on Sunday. Did Charley sit down and moan over his misfortune? Not any. He took the Sunmisfortune? Not any. He took the Sun-agriculture of cheese deceptions, frauds in day night train for Springfield, Ohio, and milk, adulteration in beer and spirits, in to do under the circumstances, he will have a better dam than before.

### VISITING BUYERS.

The following retail dealers have visited the market during the past week and placed orders with the various houses:

Our Corn Crop.

Last year a withering drought afflicted the Northwest and West and its impress was left on the country in the shape of depleted granaries and astricted crop yields. This season the case has been happily reversed. Copious rains and frequent heat waves are hastening to maturity a crop of corn of unprecedented extent. We know that anything wrested from nature and thrown into the avenues of trade indirectly aids all men with whom it comes in contact and the ultimatum of the present corn outlook promises beneficial results to the whole country. The good news of the golden harvest will scarce have been disseminated before we will feel its benign influence in the guise of lower priced meat and feed. The latter article of trade, especially, will improve in quality as the lighter grain will be crowded out to give place to the heatproducing, fattening maize. The abundance of this year's corn supply means better pork packed in Kansas City and Chicago; more comfortable wintering of stock in the corn belt; sleeker sides and increased milk flow in Eastern dairy cattle; and, in fact, all that portion of the domestic animal world limited to the United States will lift up its head rejoicing at the bounteous lavshment with which it is favored. Men who elate at scant harvests because the high prices incurred seem to directly benefit them regard the commercial weal through a contracted lens which is focused on only present profits. Take a year of dearth, for nstance, and the farmer sells his half-filled bins of grain for a sum equal to the price of an overflowing garner in a season of plenty. He is no gainer thereby, but really a loser, for the chances are that he robs that department of his purse representing gains from his stable and fold to fatten the other side of the pocket book containing the grain profits. Let farmers, then, cease to be downcast at the golden blessing vouchsafed to them, for the generous hand of nature seldom over-estimates the needs of humanity, and the bulky surplus of 1888 will eventually accrue to the producer's enhancement through diverse trade channels.

### GEORGE E. NEWELL. Gripsack Brigade.

Heman Barlow having returned from his trip down the St. Lawrence, Fred Ball is out on the warpath again.

Dick Prendergast, who suffered a sprained ankle at the traveling men's ball game, expects to be able to get out again next Mon-

Sam. Morrison, who has been laid up since the Detroit ball game with a sprained ankle, started out on the warpath again Monday—a little lame, to be sure, but with unbounded ambition.

Ed. Morgan has gone on the road for Curtiss & Co., starting out on his initial trip on Monday. He will cover the trade south of Grand Rapids on the line of the home from New York, where he spent a C. & W. M., Lake Shore and Michigan Cen-

If anyone thinks Hub. Baker will take a a few days ago, there was a young girl on Jas. D. Wadsworth, late with Arthur the train without a cent of money. She Meigs & Co., has taken the position of was bound for Peru, Ind., but was told by assistant book-keeper for I. M. Clark & the conductor that she would have to get Son. He began his new duties on Monday. off at the next station. Some one dared W. H. Taylor, junior member of the firm Hub. to pass through the train and take up W. H. Taylor, junior member of the firm of Taylor & Son, who succeeded John Eng- a collection—a challenge he was not slow employer." o accept. Quarters, half dollars and dollars flew into his hat without unnecessary mportunity, and when the rounds had been us a dollar and thirty cents a pair for goods made it was found that enough had been which you came along and sold us five cents collected to pay the girl's fare through to destination, buy her dinner at Reed City and give her \$4 besides. She accepted the gift with many thanks and more tears.

### Adulteration of Food.

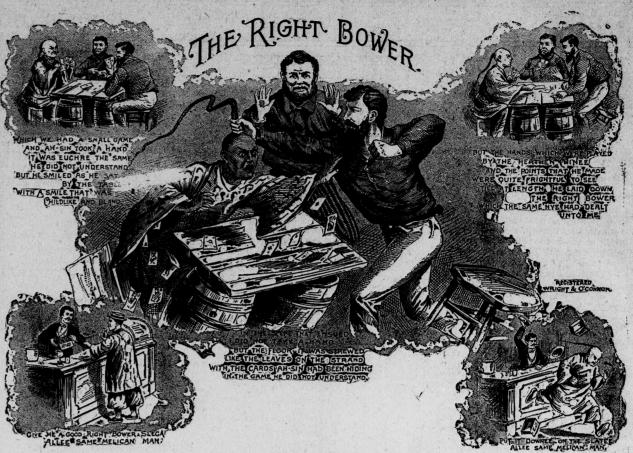
In reporting favorably to the House a ubstitute for the Lee bill to prevent the mannfacture or transportation of adulterated articles of food, drink and drugs, made n one state and intended to be sold in another, the House Committee on Agriculture, referring to the extent of adulteration, says:

"This state of facts amounts not only to

premium upon dishonesty, but is a threat to national health. Honest manufacturers and dealers are placed at a disadvantage or are forced into a reckless competition with fraud. Legitimate trade is handicapped and demoralized. It tends to make an Ishmaelite of both manufacturer and dealer. Recent investigations in the department of before many men would have decided what spices and condiments and other things in daily use as food and beverage, emphasize the necessity for prevention or repression of these disreputable practices stimulated by the greed of gain. Liquids, perhaps even more generally than solids, are subject to this sophistication. Aged brandies are made from diluted alcohol; cheap wines are mixed and manipulated to imitate expensive brands; beers are doctored to avoid the use of expensive hops, and to cheapen the proare mixed, colored with poison ous minerals ond time upon the market. The animal industry which asks for the protection proposed in this bill reaches all the levels of life, from the millionaire to the day laborer.

# E HAVE STRUCK OUR GAIT

75,000 Per Month.



### EATON & CO., Sole Agents for Michigan, Grand Rapids.

Too Good to Keep. From the Boot and Shoe Recorder

the trade. As usual, he had both eyes open for business. Entering one of the principal jobbing houses, he was soon extolling his goods and boasting how much cheaper he could make shoes than anyone else in his

Hello!" he suddenly exclaimed, picking up pair of shoes, "what are those? "That's one of a pair of samples that

we've just ordered from," was the reply.

The visitor examined the shoes critically. Then he asked, "What'd you pay? "A dollar and thirty cents,"

"Buy many?"

"About 500 cases." The manufacturer gave the shoe a final and searching examination, threw it down and said: "Now, I'll tell you what I'll do: I'll make precisely the same thing for a dol-

lar twenty-five." "Just as good stock and finish?" "Exactly, or you needn't keep 'em."
"If we countermand this order and give

to you, how soon will we get the goods? 'In a month "All right; the order's yours." The manufacturer was so tickled at hav ng thus got a big order away from a com-

petitor that he asked the members of the firm to dinner, and "set 'em up" liberally. Then the murder came out. "We had a call from one of your salesmen a few days ago," casually remarked one of the firm, as he puffed a good cigar, and

winked at his partner. "Mr. Gripensacker?"

"Found him a nice fellow, eh?"

makes you think so?" he asked. "For the simple reason that he charged

a pair cheaper. That's reason enough, isn't "Blankety-blank-blank!" roared the

manufacturer, jumping up and tipping over his chair, "What do you mean?" "Just what I say," said the jobber, jump-ng up in his turn. "And what's more, being up in his turn. "And what's more, before we came to dinner I telegraphed your He Didn't Know the Name of His Hotel. nouse to countermand the order we your salesman. Now, you've got to supply that 500 cases at a dollar twenty-five cents a pair, as you agreed. If you don't, the

whole town will know of this transaction

efore night, and it might not be much to your credit, either." Then the manufacturer realized the utter absurdity of the situation, and the fact that He sat down and laughed till he cried Then he shook hands with the jobbers on his agreement, and made them swear by all

that was great and good, that they wouldn't eveal the story to a living soul. They swore, but the joke got out, as such

The Tendency of Modern Trade. rom the New York Shipping List.

An apt illustration of the monopolizing tendency of trade at the present time is furnished by the rather prolific crop of speculative corners that made their appear during the month of August, which, taken have been coincident with the active discussion of Trusts that has been in progress, gives to them rather peculiar significance at the present moment. The speculative cortal principle of combination that underlie the Trust, worked up, it is true, in a some what different manner and more ephe in its character, but, nevertheless, the same posed in this bill reaches all the levels of life, from the millionaire to the day laborer. It embraces more than all other industries in the country combined, the property of the poor."

A Simple Barometer.

A very good and sensitive barometer may be made by glueing together strips of red cedar and seasoned pine. A strip of cedar and seasoned pine. A strip of cedar about thirty inches long, one and one-half inches wide, and one-eighth of an inch thick, is cut with the grain, and to one side of it must be glued strips of pine of equal thickness, with the grain running across that of the cedar. This combination is set on end, and will, according to the state of the weather, be found to have bent over on one side or the other, and this may be determined by trial.

This combination is set of the weather, be found to have bent over on one side or the other, and this may be determined by trial.

August oats was next discovered, being brought about by the fact that all the early A shoe manufacturer recently visited a receipts of new crop, graded below No. 2, certain Western city, looking around among and raised the value of that grade ten cents per bushel. London speculators worked up a corner in tin and copper, and during the last three days of August the price of tin was jumped over £5 per ton, while spot copper had advanced about £13 per ton, the effect of which has been reflected upon this market, but only in a subdued manner, because the speculative interest here was comparatively narrow. Then there was a slight squeeze of shorts in August lead, which only created a small temporary ripple, and August went out and September has come in, with the coffee market in Havre and Hamburg excited over a corner in Septem-per, which has already established a rapid advance in values and bids fair to further demoralize those markets before these speculative deals have been liquidated. The amount of money involved in these speculative deals runs up into the millions-one branch of trade having been impoverished and another enriched to that extent, while in each instance legitimate trade has been unsettled, if not demoralized, and a considerable margin of loss has been occasioned from indirect influences that cannot be even approximately

estimated. upon the immorality of corners, for public sentiment has always condemned such operations as the worst phase of speculative gambling, but rather to point out that, notwithstanding this well-recognized fact, speculation is continually endeavoring to accomplish this very result, and the general tendency of modern trade is toward the formation of such combinations by the use of enormous sums of money, as will create a monopoly more or less permanent in effect and wide reaching in its influence. plethora of Trusts that have come into exas significant of the monopolizing tendency of modern trade as are these speculative corners in merchandise, railroad pools in passenger and freight rates and other forms of combination that seek to centralize and control vast fields of industry in commercial industrial and financial af-Each of these is only another phase of the same principle and a different method of accomplishing the same result.

The members of the firm of Smith, & Brown are very effusive when greeting a country merchant who comes to town to buy goods of them. Yesterday Peter Robinson, of Amsterdam, walked into the store and was greeted by Smith, who, by the way, is a sort of Anglomaniac:

"Ah! Mr. Robinson, glad to see you; when did you arrive?' "Hawdy!" replied Robinson, shaking hands; "got in last night."

"Everything lovely, I suppose; where you stopping?
"At the St. Cloud."

"Eh?" "At the St. Cloud."

"Oh, you mean the San Clood." "The San Clood, corner of Forty-second street and Broadway."

"Yaas." Up came Brown, who also shook hands with Robinson: "Going to stock up for the winter, I sup

"Yaas." "Get in this morning?" "No, last night."

"Where are you stopping?"
"At the San Clood." 'Huh?"

"Where's that?"

"Why, corner Broadway and Forty-se "Ha! Ha! that's the St. Cloud." Jones now appeared on the scene: "Hello

Robinson, old man, how's tricks up the

"Everything first class."
"When did you get in?"
"Last night." "Where are you stopping?"
"At the St. Cloud."

You mean the St. Cloo, don't you?

manager, who shook hands with him: "When did you arrive in town, Mr. Robinson?" "Got in last night."

To Preserve Eggs

The Magnet gives us an infallible preservative of eggs: "Take a teacupful of salt, and lime to the size of an egg, and pour boiling water on them. When cold, drain off the liquor and put it on the eggs. If too strong, there will be a crust on top; if so, add more water. This is for two gallons of liquor. There is no receipt that beats this, and it can be relied upon. Eggs put down in August and used in April are just as fresh and make just as nice frostings as newly-laid ones."

In contrast to the universal wail about calamity and cereal ruin, it is a pleasure to note that the Manitoba Railroad has issued circular advising its patrons who deal in coal and wood to supply the necessities of their immediate localities for the winter, and avoid the blockade that is sure to result from the movement of the grain crop. Merchants should remember that the cele-

brated "Crescent," "White Rose" and "Royal Patent" brands of flour are manufactured and sold only by the Voigt Milling Co.

Buy flour manufactured by the Crescent Roller Mills. Every sack warranted. Voigt Milling Co.

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FOR SALE-WELL-ESTABLISHED IMPLEMENT BUSiness, choice location, in rich farming country.
Capital required-about \$5,000. Profits about \$500 per
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and store building in a growing railway town situated in excellent farming region. Stock will inventory about \$5,000. Reason for selling, too much other business. Will exchange for Grand Rapids property. Address No. 262, care Michigan Tradesman. 202 TOR SALE—CLEAN GROCERY, DRY GOODS AND Crockery stock, situated in a railway town, with good line of customers. Stock will inventory about \$2,000. Will take part cash and balance on time. Address A. S. Musselman & Co., Grand Rapids, 260 dress A. S. Musselman & Co., Grand Rapids.

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FOR SALE—OR EXCHANGE FOR STOCK IN TRADE, Grain Elevator, ten carloads capacity; horse power, large grounds; fine town on C. & G. T. railroad; good wheat and produce market. Write for particulars, W. B. Tyler, care B. P. & D. A. Co., Grand Rapids, Mich.

Mich.

FOR SALE—GENERAL STOCK, GOOD TRADE, LONG or short lease of store. A bargain for some one. Must sell. Want to go South. Address Box 12, Grand-ville, Mich. ville, Mich.

TOR SALE-THE DRESS OF TYPE NOW USED ON
"The Tradesman"-600 pounds of brevier and 200
pounds of nonpareil. A good bargain will be given
purchaser. 206

WANTS.

WANTED—SITUATION BY REGISTERED PHARMAcist of eight years' experience. Speaks the Holland language fluently. Can give best of reference.
Address, 136 Pine street, Muskegon, Mich.

WANTED—BY A YOUNG MAN UNDERSTANDING
the meat business, to buy an interest in a meat
market in a good town. Address Cleaver, care Michigan Tradesman.

280 wanten and the second s

Rochester, N. Y.

WANTED—A LIVE, ENERGETIC MAN WHO IS SO
ber and honest, to consolidate stocks with me, in
a No. I location, where a trade of \$20,000 a year can be
done. Don't write unless you are all right and mean
business. Address Lock Box 129, Collins, Mich. 275 WANTED-PART INTEREST IN DRUG OR GENERAL W store by practical registered pharmacist. Address Robert, care Michigan Tradesman 271
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this paper to give the called Albany, N. 1.

WANTED—1,000 MORE MERCHANTS TO ADOPT OUR
Improved Coupon Pass Book System. Send for
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FOR RENT-TWO WELL LOCATED STOI
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No. 72—Edmore B, M. A.
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lent, J. F. Cartwright; Secretary, L. Gifford.
No. 75—Tecumseh B. M. A.
lent, Oscar P. Bills; Secretary, F. Rosacraus. No. 76—Kalamazoo B. M. A. nt, S. S. McCamly; Secretary, Chaunce

### Special Enterprises Wanted.

BURR OAK, MICH.—WANTS A FACTORY TO

NORTH MUSKEGON-WANTS A LIVE LOCAL newspaper. Address Sec'y B. M. A. 2

Grand Rapids Mercantile Association.

The regular semi-monthly meeting of the Grand Rapids Mercantile Association, held on

in different parts of the city, in order to intern-members in the work. This subject scussed at some length, when it was decided to refer the whole matter to a special ssen. Dunaven and Lawton.

The dishonesty of one or more of Manage Bonnell's men in collecting for more oil than they actually put in the tanks was also referred to. Several reported losses from this source, which amount to a considerable in the aggregate.

The restriction of the peddler was the next question taken up, when Thos. Keating remarked that he knew of a number of peddlers who take out a license for a month and then peddle all summer. As a rule, the peddler charges more for goods than the regular dealer, while the peddler demoralizes the merchant's business by rendering it impossible for him to guage the demand, thus subjecting him to severe losses through unsalable goods left on his hands.

Mr. Goossen thought the licenses were no worded right—that they should be the same a a government license, where the man pays for the balance of the fiscal year. Mr. Goosse thought the shortest way to deal with the ped dler would be to organize a stock compan among the members of the Association, put a dozen peddling wagons on the street and freeze out the horde of peddlers.

President Herrick said that a man could no stand on a residence street half an hour any forenoon without being able to count a dozen peddlers. The number is becoming so great that the consumer is crying for relief. Speak ing from the consumers' standpoint, Stephen Sears offered to spend two days' time circulat ing a petition to the Council to abate the nuis ance. Mr. Herrick asserted that the only thing which would give both the trade and the consumer permanent relief is an amendmen to the present charter, permitting the estab lishment of a public market and compelling all growers of produce to go there to sell their products.

A member called attention to the prevalence of street stands, mentioning especially the old fellow who sells melons in front of Peck Bros.' drug store.

B. S. Harris thought that the two made a good combination -that water melons and pain killer go well together.

L. Winternitz stated that in Germany al farmers are compelled to go to a public market to dispose of their products-that the mer chant has full sway until 10 o'clock, after which the consumer takes what is left.

President Herrick suggested that the matter be laid on the table until the next meeting, in order that the special Committee on Peddling may see the Mayor and formulate a report and requested THE TRADESMAN to give the subject due attention, that other associations throughout the State may see what the Grand Rapids branch is doing and govern themselves

The suggestion was adopted, when the fol lowing resolution was offered:

WHEREAS, The Standard Oil Co. has taken advantage of the lack of competition in this market to keep the price of oil up to extortionate limits; therefore ate limits; therefore

Resolved, That we welcome the introduction
of opposition oil houses at this market and
pledge ourselves to extend such competition a

resolution for two reasons—that competition turned to go and, raising her voice, said: portant still-improve the quality of the oil Much of the oil furnished by the Standard Oi Co. during the winter is very inferior in quality, and, so long as there is no competing house.

complaints avail nothing. Others spoke in favor of the resolutionsome asserting that they would give an opposition house all their trade—when it was unanimously adopted.

The meeting then adjourned.

### Association Notes.

The Kalamazoo B. M. A. is the first association in the State to remit the per capita dues for the third fiscal year. Kalama zoo sings to the tune of 160 members.

On account of the extra labor involved in preparing for the State convention and getting out the report of the proceedings, it has been deemed advisable to combine the August Delinquent Sheet with the September issue, which will be out on the 15th.

There are still a number of local secre taries who have not sent in their lists of members, so that copies of the special edition may be sent them. Enough copies were printed to give every auxiliary member a copy and none should be deprived of the privilege of its perusal through the negligence or oversight of the secretaries.

The Muskegon B. M. A. has adopted ex-President Hamilton's idea of a B. M. A. Exchange by means of a large, speciallyruled ledger, in which is kept the name of every person reported to the Association, arranged in alphabetical order, the date of the Blue Letter, the date of the White Letter, the action of the Executive Committee, the date of publication on the delinquent list, the date the account is paid and the name ordered off the list, together with such other information pertaining to each case as ought to be known by members who wish to be made familiar with the matter. This ledger will be kept posted promptly and will always be open to the inspection

Why the Days are Short. FIFE LAKE WANTS ANY KIND OF HARDWOOD | wearied citizen contemplates the early factories, Address Sec'y B.M. A.

of members at the rooms of the Associa-

The Campaign Political years are usually marked by disquietude in trade and a commercial uneasiness which is greatly exaggerated by be propagated through the length and breadth of the land every four years. Factional bitterness is more detrimental to nmittee to report at the next meeting. The chair appointed as such committee Messrs. displacement of our business equilibrium. Men are not statesmen in the true and noble Mr. Goossen then brought up the subject of sense of the word who debase their genius short-weight in fine cut tobacco, reporting that to levels of scurrility and viturpation. In their judgment and were utterly oblivious being of business. to the javelins of hate, hurled at them by opposing forces. Futurity gives them the credit of the profundity of their wisdom, and our statute books, our national and state constitutions, are among their handiwork. We may well feel proud of the civilization we possess to-day, a civilization that sweeps war aside with the olive branch of arbitration and knits the races of the globe together into one seamless garment invariably suffers, and that is generally business. At best the outcome of political of international fealty. Then, to crown the of international fealty. Then, to crown the advancement of the age, let political parties discussions among opponents is generally the exhibition of temper, hasty words and ignore obnoxious personal strife and confine oftentimes the loss of business and of custheir warfare to the living issues before the

might do well enough to gain precedence among pettifoggers, but would ill become an embryo statesman. The campaign in which the nation is now involved is being fought A man can still maintain his party feality, be a good and patriotic citizen, performing on well-defined lines of battle and every effort made to present to voters in a fair country and the community in which he and clear light facts of importance to the lives without being a rampant, blatant republic will bear legitimate fruit on the

farm, in the shop and in the factory. GEORGE E. NEWELL.

Women Employed by Business Houses to Collect Bad Bills.

The avenues of employment for women are constantly increasing. Already she has proved herself a good clerk, a good bookteeper, and a good type-writer, and the is a female collector. At least a dozen houses in Kansas City are employing women in this capacity, and their number

seems to be constantly increasing.

A woman may be a bookkeeper or a typevriter and yet be the most feminine creature imaginable, despite her business relations, says the Kansas City Star, but the dunner would seem to be another kind of business woman, and she brings forward very prominently the question of how much distinction must be made between a woman and a man in the same business One thing is certain, one cannot kick a lady

collector out of the office. The female collectors are for the most part young women, and according to their employers they are as persistent and as successful in their business as men. Their mode of operation, however, is somewhat peculiar, and they do not seem to go about the collection of a bill the same way as a man. A reporter happened in an office yesterday where fifteen or twenty young men were working. While he was talking with the manager a well-dressed young woman walked in and inquired for one of the young man. He was pointed out to her, and while the whole office watched her she walked over to his desk and began a conversation off above the knee joint. with him in a tone so low no one could B. S. Harris said that he should vote for the hear. After talking for a few moments she

> 'If you don't come in and settle I'll round again on Saturday." When she was gone the young man cam for an unmerciful guying, and it is safe to say he made a desperate effort to pay the bill before Saturday. She was the collector

> for a jewelry firm.
>
> A merchant who has adopted the ne cheme was asked about it and said: "I find that my lady collector is persistent, faithful and trustworthy, and has great success in making some very bad collections, and I don't see why a lady should not be permitted to ask for the payment of a bill, if she can do almost everything else about

### A Good Resoulution.

A prominent business man went into a

barber-shop Saturday afternoon. The bar-bers were all busy and he had to wait his turn, so he sat down in a chair and picked up a copy of one of those salmon-c llustrated police papers-not to read, but to wonder why they formed a por-tion of the fixtures of every well-regulated barber-shop. After a time, he heard his welcome "Next!" and at once proceeded to divest himself of his collar and necktie. And, by the way, why is it that a man who wants his hair cut puts off the operation until a Saturday and thereby delays the hurried men who are seeking quick shaves? He himself never gets as good at-tention from the hurried barber as he would receive on a quiet week-day. Well, anyway, this particular individual had his hair cut, a shave and a shine before he discovered that he was in a hurry. Then he paid his check and rushed out. For two hours he cantered about town attending to his siness and nursing the pleasing delusion that his slick personal appearance was attracting unusual attention. It was not until he ran across a mirror late in the after-noon that he discovered the absence of his mortified. He resolved then that thereafte he would have his barbering done on any day excepting a rushing Saturday.

"You want a position in my store, do you, miss?" said the kind-hearted merchant. "You don't look as if you had had much experience in selling goods. I have only one place vacant now. It's in the soap department, in the basement, and the salary is only \$1.75 a week. But my wife informed me this morning she needed another girl in her kitchen. If you would like that place ner kitchen. If you would like that place days always seem to be very short the close of the month when the did citizen contemplates the early s of the bill collector.

Her kitchen. It you would nike that place she will give you \$4 a week and a good home. Which would you prefer?" ''I'll take the soaplady position, sir," was the haughty reply.

The all-absorbing theme among business M. C. Goossen brought up the matter of designing politicians. It is a matter of redesigning politicians. It is a matter of rethe tariff issue appear for the moment to
exclude the more serious and pertinent matter of business man, the merchant, the salesman or the clerk to properly inform himself respecting the questions involved and the fitness of the nominees which have been presented by the respective parties, to enable him to exercise intelligently the right of suffrage, yet there are proper times and places for doing this as other things. Mutual exchange of views between men on the property of the sufficient he had found a shortage in but one brand, which was put up nine ounces short. Noother member had discovered any shortage in tobacco, but Geo. Dunaven said that he had satisfied himself that granulated sugar always fell from eight to eleven pounds below the weights marked on the barrel.

E. J. Herrick called attention to the habit the West Michigan Oil Co.'s teamsters have of not filling the measure full when delivering oil. He advised the members to watch the men who deliver oil and see that they get hone st measure.

Mutual exchange of views between men on such subjects, in the spirit of amiability and pitches, with a view to the enlightment of such subjects, with a view to the enlightment of each other, are laudable and are conductive in the highest degree to good policy and citizenship generally, but there is always a proper time and place for the exercise of such privileges. The activities of trade and traffic in which men of all politics mingle and take part, however, are certainly not went spleen on their enemies. They moved right, along in the course marked out by their judgment and work and viturpation. In law, as in legislation, it is not the vulgar and abusive advocate that is called to a postition of honor and trust, but it is the attorney the intended to the exercise of such privileges. The activities of trade and traffic in which men of all politics mingle and take part, however, are certainly not adapted to the discussions of such subjects, in the spirit of amiability and sale, "we have plenty more in stock," The first speaker made no reply, but there is always a title of each other, are laudable and are conductive in the highest degree to good policy and citizenship generally, but there is always a fell from eight to eleven pounds below the weights in the highest degree to good policy and citizenship generally. But there is always a fell from eight to eleven pounds below the weights in the had a suits and traffic in which men of all politics mingle and take part, however, are certainly not only t

Our advice to the trade is, talk as much politics as you please at home, in the club and at other appropriate times and occasions, but severely eschew political discussions in the marts of business, especially in your shop, store or office. Do not try to convince at the latter place a patron, customer, buyer or seller of his error, because yours. Business is one thing, politics another. When you mingle two together, one tomers. In your place of business let policommonwealth. Young legislators, just stepping into the political arena, soon find that they can never gain a respectful hearing by a record of shallow repartee. That means that you cannot discuss politics with well, when the time comes, his duty to the blower for a particular party or candidate in his place of business during business Again we say, let politics severely alone in your store, shop or office.

### The Division of the Hog.

The New York Produce Exchange has certain rules governing the cutting the pork.
The technical terms may be of interest to

"Mess" pork is cut from the sides of well fatted hogs in strips; the hog to be first split through the backbone, sixteen pieces -not more—is packed in a barrel, the meat cut of reasonable uniform thickness; the sixseen pieces to weigh 190 pounds. "Clear" pork is the same as mess, but the backbone and half the rib next the backbone to be taken out. In "extra" clear all the rib and backbone is removed. "Prime" mess is made of the shoulders and sides, cut into square pieces as near four pounds each as "Extra" prime consists of heavy, untrimmed shoulders, cut into three pieces, the leg to be cut off close to the breast. The "Cumberland" cut consists of a part of the neck and all the shoulder and side left together in one piece; leg cut off below the knee joint; shoulder, ribs and neckbone taken out; hench bone sawed down even with the face of side. "Long rib middles," same as preceding, except that all the shoulder bones must be removed and leg cut off close to the brisket. "Long clear" middles are the same, except that all side ribs and breastbone are taken out. "Short clear" sides are made by taking out all the backbone, breastbone and ribs, and sawing down hench bone even with the face of the side. Shoulders are cut as near as possible between the second and third ribs; foot cut

### All In Fun.

you this extra fine cigar. A Cuban friend of mine, just from Havana, brought it to me. I've kept it two

days for you. Al.—Thanks! How much do you want to borrow this time?

Absent-minded Business Man to Office Boy-William, go up to my house and tell Blind, Parker's...

Mrs. Jones I have again forgotten my watch. Bring it back with you.-He pulls out his watch and continues-Now, William, it's just nine o'clock; be back at ten.

Little Mabel - Oh, mamma! Where's Mamma-My dear child, I never heard of

such a place. Why do you ask?

Little Mabel—Because, I heard papa say this morning he'd have to go there this afternoon, sure's shooting.

Old Lady (to grocer's boy)—Be them eggs n the counter fresh, young feller? Boy—Yes'm. Old Lady—How long have they been laid?

Boy—Not wery long, ma'am. I laid 'em there myself less'n half an hour ago. Bertha—Oh, Reggy dear, look at this love of a bonnet. It is the most exquisite one I ever had. I hope you won't think me ma

when I tell you it cost \$30. Reggy—Think you mad! Well, I guess not. I'm the one that's mad, with a capital

If You Are Dishonest. We know you are not an adulterant, but

if you were, here are some rules for making For Java coffee, use of the imported article twenty pounds, dry dandelion root seven

ands, and chicory thirteen pounds. Roas and grind well together. West India coffee, use rye roasted

with a little butter and ground very fine.

For Turkey coffee, use rice or wheat, roasted with a little butter, seven pounds, chicory three pounds, and grind together.

The essence of coffee is made by boiling days melesses with it is best down molasses until it is hard. Then grind to a powder and add one-half a pound of good Java coffee to each four pounds of the powder. It is put in tin cans or air tight

It is stated that the nickel 5-cent piece may be used as a unit of measure in calculating by the metric system. It is exactly two centimeters in diameter and weighs five grammes. Five of the coins placed edge against edge give the exact length of a deci-

packages for sale.

An incident happened in one of our large dry goods stores not long since. Two ladies, ome of the Presidential campaign and of who were evidently sisters, were standing at a counter examining rich dress fabrics. One of them, who was, judging from her attire, in a more prosperous financial condi-tion than the other, made a selection, and as she did so, said: "Mary, I am sorry there is not more of this, for I intended to present you with a pattern just like it." "I beg your pardon," interposed the ready clerk, who was anxious to make another

SPECIAL OFFER—This style or oval case; bes quality; all glass, heavy double thick; panel doors full length mirrors and spring hinges; solid cherry or walnut frame; extra heavy base; silvetta trimmings 6 feet long, 28 inches wide, 15 inches high. Price \$11, net cash. Boxing and cartage free. D. COOK

21 SCRIBNER STREET, Grand Rapids, - Michigan

MANUFACTURER OF Horse and Wagon Covers, Awnings and Tents, Flags and Banners, Oiled Clothing,

Feed Bags, Wide Ducks, etc. Telephone 106. Fry, Acme.
Common, polished.
Dripping.
RIVETS. 73 CANAL ST., - GRAND RAPIDS

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These prices are for cash buyers, who pa cromptly and buy in full packages.

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Douglass'dis		
Pierces'dis		
Snell'sdis		
C'ook's		
Jennings', genuinedis		
Jennings', genuine dis Jennings', imitation dis5		
BALANCES.		
Springdis		
RARROWS.		
Railroad\$ 1		
Gardennet a		
BELLS.		
Handdis \$ 60&10		
Cowdis		
Call die 3		
Gong		
Door, Sargentdis 6		
Store BOLTS.		
Stove		
Stove. dis \$ Carriage new list dis 7 Plow dis 7		
Sleigh Shoe		
Sleigh Shoe		
Plow dis Sleigh Shoe dis Wrought Barrel Bolts dis		
Flow dis Sleigh Shoe dis Wrought Barrel Bolts dis Cast Barrel Bolts dis		
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Wrought Loose Pin, acorntip.
Wrought Loose Pin, japanned.
Wrought Loose Pin, japanned, silver dis.dis tipped ..... Wrought Table Wrought Inside Blind....

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Clar's, small, \$18 00; large, \$26 00.
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Picture, H. L. Judd & Co.'s. Manual Education for Boys. Happiness in a boy is contagious. If your boy is a little fellow, you cannot please him better than by getting him a little hammer and a few wire nails. We have just the assortment put up in a tin box, about 500 nails of different sizes, just what older people will find

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Coffee, P.S. & W.Mfg. Co.'s Malleables
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MOLASSES GATES. cools, too, all that is needed about the house. You will be surprised to see how quickly he will learn to use them and how many little

Stanley Rule and Level Co.'s.

MAULS.
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Zinc or tin, Chase's Patent....

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Zinc, with brass bottom...

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Nos. 25 to 26. 4 4 40 3 25
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All sheets No, 18 and lighter, over 3 inches
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In casks of 600 bs, \$\frac{3}{2}\$ b. 634
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No. 1, Refined. 14
Market Half-and-half. 16
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American, all kinds......di

TIN PLATES.

10x14, Charcoal.

10x14, Charcoal.

12x12, Charcoal.

12x12, Charcoal.

14x90, Charcoal.

Redipped Charcoal Tin 1 7 35 rates. Roofing, 14x20, IC. Roofing, 120x28, IC. Roofing, 20x28, IC.

Bright Market.

Annealed Market. Coppered Market. Extra Bailing....

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Plain Fence. Barbed Fence, galvanized...

Baxter's Adjustable, nickeled.

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Coe's Genuine dis Coe's Ptent A gricultural, wrought, dis Coe's Ptent, malleable dis

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Birch, Nos. 1 and 2.
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herry, log-run..... herry, Nos. 1 and 2.

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Walnut, log-run.
Walnut, Nos. 1 and 2.
Walnuts, culls.
Grey Elm, log-run.

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The furniture factories here pay as follows for dry stock, measured merchantable, mi. culls out;

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IC, 14x20, choice Charcoal Terne... IX, 14x20, choice Charcoal Terne... IC, 20x28, choice Charcoal Terne... IX, 20x28, choice Charcoal Terne...

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Stebbin's Pattern
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Enterprise, self-measuring a constant source of pleasure. But if you want to see the happiest boy in NAILS—IRON. Common, Brad and Fencing 3d advance...
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the whole city, get him a jig saw. There is something about scroll sawing that fascinates every boy (and girl too) and the modern scroll saw is a marvel of ingenuity. An enthusiastic boy will make his machine pay for itself in a short time. The "Companion Saw" is the outcome of suggestions made by the publishers of the "Youth's Companion" to meet the requirement of their subscribers and its reception has well repaid the experiment. It com bines a practical turning lathe, 24-inch bed, 5nch swing, tilting table, automatic dust blower, chisel, gauges, etc. This is only one of several varieties, and we can suit you both in price and quality.

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# FOSTER SENS STEVENS Weekly "Pointers.

### A Great Literary Rarity!

Shakespeare's Sonnets. Edition of 1609. Large, sound, beautiful and perfect copy. Net \$5,000. As we read the above the other day, the thought came into mind how different are the lines of business. Suppose that we should advertise

### A GREAT STOVE RARITY!

and ask you to buy of us at a high price a heating or cook stove of the first pattern ever made because of its greatage. Would you do it? No, sir. You want the most recent and improved make. We aim to have always on sale the latest and best goods in our line and it gives us pleasure to hear people familiar with our business methods say: "If you cannot find what you want at Foster, Stevens & Co.'s, 15 you need not look elsewhere." Some day when you are in town, ask our salesmen to show you our new "Solar" and "Lunar Jewel" 11 10 soft and hard coal heating stoves. You will

### Foster, Stevens & Co.,

10 and 12 Monroe St., 33, 35, 37, 39 and 41 Louis Street.

FOSTER SENS STEVENS Weekly "Pointers,

The Adjustable Strainer and Fruit Funnel.

This is a recent invention which an enthusiastic housekeeper pronounced the most valuaable combination ever invented! Read the following advantages:

First-By unscrewing the cap you have perfect fruit jar filler or funnel. Second-By placing a piece of muslin over the end and screwing on the cap you have a perfect cloth strainer.

Third-By removing the muslin and replacing the wire gauze you have a perfect milk strainer. Fourth-The perforated tin can be used for

straining tea, coffee, vinegar, gravies, sauces, Fifth-By removing the preforated tin you can replace the funnel end for filling bottles.

Sixth-By unscrewing the cap and placing in the wire gauze with the funnel end you have a perfect strainer and funnel combined. Six useful articles in one. The low price brings it within the reach of all. Sells on

### Foster, Stevens & Co.,

10 and 12 Monroe St.. 33, 35, 37, 39 and 41 Louis Street.

BUSINESS LAW.

Stief Digests of Recent Decisions in Courts of Last Resort.

HUSBAND AND WIFE-VOID NOTE. nusband and wife made a note to ob-money for the husband's business. The had no interest in the business except r husband's creditor, some of her sep-property being used therein. The eme Court of Michigan lately held the void as to the wife in the case of Lit-

INSURANCE -COLLECTION - ASSIGNMENT. The owner of an insurance policy placed the same after loss in the hands of an attorney for collection, and instructed the latter to apply the proceeds of the policy in payment of his debt to a third party. The United States Circuit Court for the District of Iowa held, in the case of Aultman vs. McConnell, that this action of the owner of the policy did not amount to assignment of it to the third party in question.

SALE OF GOODS-MEASURE OF RECOVERY.

In a case where there was an agreement to purchase goods of a designated quality and to pay the price on delivery a portion of the goods were returned as being inferior to the quality agreed upon, the New York Court of Appeals held [Gardiner vs. Schwab) that the measure of the seller's recovery in an action against the buyer was not the difference between the market value of the goods and the contract price, but the contract price for all the goods delivered less the amount not actually complying with the contract in quality. he contract in quality.

LEGALITY OF TRADE COMBINATIONS. LEGALITY OF TRADE COMBINATIONS.

Judgment was given recently by Lord
Chief Justice Coleridge in the Queen's
Bench Division of the High Court of Justice (England) in an important case, in
which the legality of trade combinations
was somewhat considered. The action
(Mogul Steamship Company, Limited, vs.
McGregor et al.) was brought to recover
damages from a number of steamship companies and others for an alleged conspiracy
to boycott the plaintiffs, and to prevent, by
means of bribery and intimidation, certain
merchants and others in China from sending goods to Europe by the plaintiffs' steammerchants and others in China from sending goods to Europe by the plaintiffs' steamships. The plaintiffs were a company of shipowners trading, or desirous of trading, between Australia and England, taking China by the way. They were also desirous of sharing in the carrying of the tea harvest of the late spring and early summer months, the places for loading which were at Shanghai, the mouth of the Yangtzkiang River and Hankow, a place about 600 miles up the stream of that great river. The defendants were a number of steamship comfendants were a number of steamship com-panies and private persons trading mostly to China direct, and being desirous of get-ting this trade into their own hands, and of to China direct, and being desirous of getting this trade into their own hands, and of preventing the lowering of rates, they entered into what they called a conference, and offered a rebate of five per cent. to shippers by conference vessels, but such a rebate was not to be paid to shippers who shipped on any vessels but those belonging to the conference. The conference was commenced in 1884, and during that year the plaintiffs were admitted to share in its benefits. They were excluded in 1885, but they refused to acquiesce in the exclusion. It was for the loss which the plaintiffs say they suffered by the exclusion from and the action of the conference that the action was brought. The plaintiffs set up that the defendants entered into an unlawful combination against them, and bribed, coerced and induced shippers not to ship with them. Hord Coleridge gave judgment for the defendants. He said that the defendants were traders with enormous sums of money embarked in their adventures, and they had a right to push their lawful trade by every lawful means, and they had the right to endeavor by all lawful means to keep that trade in their own hands. They had also the right to offer inducements to customers to deal with them rather than with their rivals. They might, if they liked, offer inducements to customers to deal exclusively with them by giving them notice that only exclusive customers would have these exceptional advantages. It was a bargain which persons in the position of the deexclusive customers would have these exceptional advantages. It was a bargain which persons in the position of the defendants had a right to make, and those who were parties to the bargain must take it or leave it as a whole. Of coercion or bribery, in this he could see no evidence in the sense in which these were used legally. As to the contention that this combination was unlawful because it was a restraint of trade, it seemed to him that it was no more restraint of trade than for two village tailors to give five per cent. off their Christmas bills on condition of their customers dealing with them and them alone.

### thing to do with the case in question. Stinginess to be Avoided.

It is astonishing to think what little things will turn a customer against his grocer. For this reason the latter should be a careful student of human nature. Never allow your customers to think you are stin-There is a wide difference between being stingy and economical, according to the customers' views, as is the case, although they are sometimes confounded. The gro-cer who is found to be what they call stingy will have poor success in the neighborhood, because in a man who has developed this because in a man who has developed this trait they look for sharp dealing. Customers form their opinions of a grocer by the small things in their dealings. "Mamma" sends Johnny to her grocer for an empty box, but the grocer wants his boxes for kindling, or he may see fit to charge for them, and in either case tells Johnny in words that are characteristic of his bumor. Johnny returns without the box, but with the grocer's words, which he delivers with an emphasis that is likely to pervert the meaning, "Stingy old grocer can keep his boxes," is the sentence likely to escape "mamma's" lips.

### The Michigan Tradesman GUMMINGS & YALK,

Grockeru Glassware Fancy Goods Bottles Corks, Etc.

Write for prices, with illustrations.
Visiting merchants are requested to call a
pok over our samples. 19 80 IONIA STREET.

GRAND RAPIDS, -

GONNECTICUT

Rubbers.



Write for Fall Prices and Discounts.

G. R. MAYHEW,

86 Monroe Street,

GRAND RAPIDS.



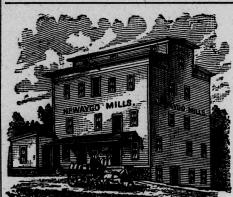
The Pinest 5-ct. Cigar Manufactured LONG HAVANA FILLER. THEY HAVE NO EQUAL.

. S. DAVIS 70 Canal St., Grand Rapids, Mich.



JULIUS HOUSEMAN, Pres., A. B. WATSON, Treas.. S. F. ASPINWALL, Secy





FAVORITE BRAND

With Grocers.

Newaygo Roller Mills Newaygo, MICH.

DETROIT,

MONDAY, AND OTHERS.

MICHIGAN. MASCOTTE, WABASH,

C. N. RAPP.

W. G. HAWKINS, Lock Box 173, Salesman for Western Michigan GRAND RAPIDS.

GEO. E. HOWES.

S. A. HOWES.

GEO. E. HOWES & CO.,

JOBBERS IN

Apples, Potatoes 2 Onions. tomers dealing with them and them alone. Restraint of trade in the legal sense had SPECIALTIES:

> Oranges, Lemons, Bananas. 3 Ionia St., CRAND RAPIDS, MICH.

URGES YOU

By splendid and expensive advertising the manufacturers cre ate a demand, and only ask the trade to keep the goods in stock so as to supply the orders sent to them. Without effort on the grocer's part the goods sell themselves, bring purchasers to the store, and help sell less known goods.

ANY JOBBER WILL BE GLAD TO FILL YOUR ORDERS.

# Agond customer orders choice vegetables on your clerk for a special occasion. The der is filled, but contrary to your expectations they turn out to be tough, or otherse andesirable, for the particular use to hich she wishes to put them. Her first edght is that you wanted to work off your at stock on her, and that you were too lings to concede the smallest favor. These examples of little things that are hard avoid. On the whole it is best to be libral with your customers. Make them ink you are, at least. Profits are very and all and the grocer cannot afford to give neh away, but in order to hold a good stomer and know that you will have so uch income from him every month it is that tee show little favors once in a while, as if they do cost fifteen or tairty cents. WMM. SEARS & CO. RINDGE, BER MANUFACTURERS AND CIACKER Manufacturers, BOOTS AD AGENT AGENT BOSTON RUB 87, 89 & 41 Kent Street, Grand Rapids, Michigan. 14 and 16 Pearl Street, WM. SEARS & CO.



Wholesale Grocers

TEA

IMPORTERS.

GRAND RAPIDS.

MICH.

### SWIFT'S

### Choice Chicago Dressed Beef

### MUTTON

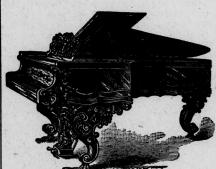
Can be found at all times in full supply and at popular prices at the branch houses in all the larger cities and is Retailed by all First-Class Butchers.

The trade of all marketmen and meat dealers is solicited. Our Wholesale Branch House, L. F. Swift & Co., located at Grand Rapids, always has on hand a full supply of our Beef, Mutton and Provisions, and the public may rest assured that in purchasing our meats from dealers they will always receive the best

Swift and Company,

Union Stock Yards, CHICAGO, ILL

Grand, Square and Upright Pianos.



Estey Organs,

The Weber Piano is recognized beyond controversy as the Standard for excellence in every particular. It is renowned for its sympathetic, pure and rich tone combined with greatest power. The most eminent artists and musicians, as well as the musical public and the press, unite in the verdict that

### The Weber Stands Unrivaled

Sheet music and musical merchandise Everything in the musical line.

Hillstrom Organs,

Weber Pianos, Fischer Pianos, A. B. Chase Organs, Smith Pianos,

### JULIUS A. J. FRIEDRICH

(Successor to Friedrich Bros.)

30 and 32 Canal St., Grand Rapids, Mich.

HESTER & FOX.

Manufacturers' Agents for SAW AND CRIST MILL MACHINERY



Planers, Matchers, Moulders and all kinds of Wood-Working Machinery, Saws, Belting and Oils.

And Dodge's Patent Wood Split Pulley. Large stock kept on hand. Send for Sample Pulley and become convinced of their superiority. 44, 46 and 48 So. Division St., GRAND RAPIDS, MICH.

### RINDGE, BERTSCH & CO.,

AGENTS FOR THE

BOSTON RUBBER SHOE CO.

Grand Rapids, Mich.

# KAMPANE

Cleveland Saxony Wool Plug Hats, Pearl Color. Light Brown.

\$10.50 per doz.

For Both Parties.

MEDALS, ETC. LOWEST PRICES.

Did you get our Fall Catalogue? If not, send for one.

I. C. LEVI.

34 to 42 Canal Street.

I. M. GLARK & SON,

T TANIMIN IT

MICHIGAN

### P. STEKETEE & SONS,

JOBBERS IN

### DRY GOODS,

AND NOTIONS,

88 Monroe St.,

AND 10, 12, 14, 16 AND 18 FOUNTAIN STREET, GRAND RAPIDS, MICH.

Peerless Carpet Warps and Geese Feathers American and Stark A Bags

### The Michigan Tradesman

WEDNESDAY, SEPTEMBER 12, 1888.

LEISURE HOUR JOTTINGS.

BY A COUNTRY MERCHANT.

enough to see it emerge from the pioneer ge and gradually progress in wealth, lation, until it has reached the rank of ne of the leading states of the Union, the moved to the State at a time when your Eastern friends and relatives bid you a tearful farewell and viewed your exodus to the then "Far West" with as dismal apprehensions as you would, to-day, witness the departure of your progeny for Grinell's Land, or Central Africa, and then reflect that to Dakotans or Arizonians or Montanans, you are at present a fixture in the senile, decayed and effete East, makes you marvel at the swiftness with which the years have sped, and almost question the strange changes they have wrought.

But notwithstanding the evolution which has brought a scattered, frugal, hard-working and comparatively moneyless people to their present state of modern progression and civilization, I seriously doubt whether the average Michigander of to-day extracts any more real comfort from life than did the one of thirty or forty years ago. In those days among the farming population, every man within a radius of ten miles was a "neighbor," and "neighboring" was the principal amusement of the settlers, but visiting in those times meant attending a dance, or debate, or extemporized church, or singing school, or some form of entertainment, as much as it meant gossip and feasting, and to slight an "invite" on one of these occasions was equivalent to a declaration of war, and the party who was excluded from the list of guests was virtually ostracised by the community.

A great many square miles of territory had to be looked over, in the pioneer days, to find a country trader, but one could occasionally be run across, and, as a rule, he followed several pursuits in common. He "kept store," and "kept tavern." He was not uncommonly the holder of several local offices, and was, almost invariably, a (nonofficial) postmaster. He not infrequently pursued some mechanical pursuit, and was always a buyer of furs. As little money circulated among the settlers, trading transactions were necessarily made through the medium of "truck," and, when the little stock of goods was exhausted, the merchant borrowed an ox team, loaded it with the articles received in trade, and started on, perhaps, a month's journey after a new supply of merchandise.

The old settlers of a Grand River Valley town delight to narrate an incident regarding their first tradesman, and, in narrating the most delicious bits of humor imaginable. As for myself, I can see in the matter nothing but a very commonplace practical joke, but it serves to illustrate how little it required, a couple of decades ago, to furnish a large area of country with "food for merriment" and a perennial

According to the chroniclers, Crockett, the trader in question, was a very singular specimen of the pioneer trafficker. Instead of the wiry body and restless disposition of the majority of those who cast their fortunes in the wilderness of the West, he was reported as extremely obese, very indolent, and with very little ambition beyond securing personal comforts and indulgences for himself. He had a phenomenal appetite, but his most remarkable propensity was a chronic habit of telling a story that was never finished while he lived. It branched off into another unfinished story; ramified into various still-born anecdotes; became temporarily historical, biographical and geneological; floundered on the edge of geographical, metaphysical and scientific subjects, until it finally became hopelessly lost in an impenetrable labyrinth of betangled ideas.

Yet, notwithstanding all this, it is alleged that Crockett flourished, financially, and, despite the heavy inroads made upon his pocket by his gluttony and upon his time by his verbosity, he is said to have formed the nucleus of a fortune that ranks his descendants among our Wolverine nabobs.

Before Crockett came West, his favorite winter's food was oysters, and deep and numerous were his sighs and complaints at being deprived of the luxury, and when, on one evening during the winter of 184-, it was incidentally mentioned that a bold speculator in Grand Rapids had brought in a lot of the bivalves, he became greatly excited and immediately began making preparations for securing a liberal supply. In the joy of his heart Crockett determined to give an oyster supper to his friends and ers, and the arrival of a large inoice of the bivalves found a good-sized company eagerly awaiting the feast.

A man who had cooked on a steamer was tailed to make the stew, and an ex-hotel cook volunteered to do the frying. The uests were seated in the store-room on ters, boxes and barrels and the culinary siness was under way in the back room.

when one of the party observed to Crockett:
"Say, Jim, you'll have time to tell us about the way you won that big horse race in New York, before eatin' time."

Next to filling his stomach, the relation of Crockett's story was his favorite pastime. and he at once assented, saying:

"Certainly, certainly! But let me know

he minute the stew is ready. I'm terribly hungry! Say, Bill (to the cook), don't forgit to save out them six dozen raw, for my lunch before I go to bed. Well, you see, boys, I owned the fastest runner in Genese county and nobody knowed it, 'cause he'd never been on the track in my section, and he looked more like a broken-down plowhorse than a race horse. It was curious how I come to get 'im. I met Jerry Folger one day-Jerry was cousin to the man that killed Ballery in the prize fight at Buffalo-I was there at Buffalo at the time. Mighty lively town, but such mosquitoes! they make you think of yellow jackets-Say, Bill! ain't them them oysters most ready? Not quite, eh! Well, hurry 'em up! What's them fellows going and coming out of the back room so much fur? Tell 'em to wait 'till Bill calls 'em. Where was I? Oh, about them yellow jackets. Jo and me took down the nest and carried it to the camp meeting, and, when the preacher invited the sinners to come forward, Jo-Jo was my youngest brother; he was drownded in trying to swim across Seneka Lake in '40; the year Harrison 1un, you know. I tell you them was lively days; 'twasn't nothing to see six roasted oxen at one bar-

At about this point, as the chroniclers tell it. Crockett became almost ravenous, and insisted upon a visit to the cook room, but was finally persuaded to continue his story. During the next ten minutes parties were constantly leaving and joining his audience, until he began to have suspicions that all was not right, and, rejecting all entreaties, he finally hurried to the back room, and reached it just in time to see the last oyster disappear down the throat of the party who had suggested the narration of the wonderful horse race story.

It is gravely alleged that never, before or since, was such an exhibition of mingled wrath and grief seen in the Grand River Valley, and that it was supplemented by another more violent one when a special nessenger dispatched to "The Rapids" re turned with the information that the oysters were all disposed of, and no more would be purchased during the season.

The U. S. President.

Fred D. Yale & Co., of this city, announce to the trade that they have secured from the manufacturers the agency for the celebrated "U. S. President Cigar," which is leading all other brands in public favor. This cigar is a long, fine Havana filler, with Sumatra wrapper, made by hand, and guaranteed unflavored. Cigar dealers would do well to send for a trial order of this brand.

### TIME TABLES.

Grand Rapids & Indiana.

Michigan Central.

Grand Rapids Division.
DEPART. 

Lake Shore & Michigan Southern. Kalamazoo Division.

8:00 12:30 " ....Elkhart... a m 7:50 7:10 " ....Chicago... p m 10:25 5:05 " .... Toledo. .. 7:15 5:45

Detroit, Grand Haven & Milwaukee.

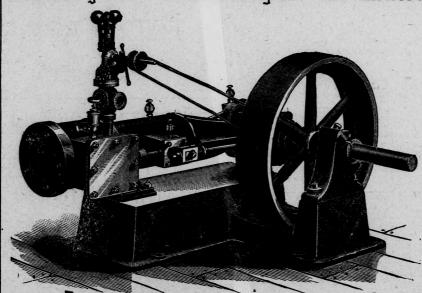
Sleeper to Toronto.

Through tickets and sleeping car berths secured a D., G. H. & M.R'y offices, 2\* Monroe St., and at the depot Jas. Campbell, City Passenger Agent. STRAIGHT

FINEST and LARGEST SMOKE For the money in the U.S. TPut up 50 in a box. Ask your dealer for them. Manufactured only by JOHN E. KENNING & CO., Grand Rapids.

### W. C. DENISON.

it, always endeavor to impress on the hearer that the circumstance embodied some of Stationary and Portable Engines and Boilers,



Vertical, Horizontal, Hoisting and Marine Engines. Steam Pumps, Blowers and Ex haust Fans. SAW MILLS, any Size or Capacity Wanted.

88,90 and 92 SOUTH DIVISION ST.,

GRAND RAPIDS, MICH



If so, send for Catalogue and Price-List to

63 and 65 Canal St., Grand Rapids.

WHOLESALE

Fruits, Seeds, Oysters & Produce,

ALL KINDS OF FIELD SEEDS A SPECIALTY.

If you are in Market to Buy or Sell Clover Seed, Beans or Potatoes, will be pleased to hear from you.





MOCHA,

Increase Your SALES AND PROFITS BY HANDLING LION COFFEE

### GIVES ABSOLUTE SATISFACTION

To Consumers, and is, Consequently, a Quick and Easy Seller.

Lion Coffee has more actual Merit than any Roasted Coffee sold at the price either in Packages or in Bulk and storekeepers all over the State of Michigan and elsewhere who are not already handling Lion are urged to give it a trial. We cheerfully answer all communications regarding prices, etc. Convenient shipping depots established at all prominent cities, securing quick delivery. For sale by all the wholesale trade everywhere. Manufactured by the Woolson Spice Co., Toledo, Ohio.

L. WINTERNITZ, Resident Agent,

Bacon, Boneless Ham.

Strictly Pure and Warranted, in tierces, barrels, one-hal

barrels, 50 pound cans, 20 pound cans, 3, 5 and 10 pound

Sausage of all Kinds,

Dried Beef for Slicing.

WHOLESALE DEALERS IN

Pork Loins, Dry Salt Pork,

Hams, Shoulders,

Pickled Pigs' Feet, Tripe, Etc.

Grand Rapids, Mich.

JENNINGS'

"CELEBRATED"

Sixteen Years on the Market.

MANUFACTURED ONLY BY

JENNINGS & SMITH,

38 and 40 Louis St.,

Grand Rapids, Mich.

WHEN ORDERING Ask For 'JENNINGS' EXTRACTS'

BY ALL JOBBERS.

When in Grand Rapids give us a call and look over our establishment.

Our prices for first-class goods are very low and all goods are warranted first-class

Fresh and Salt Beef.

Write us for prices

Fresh and Salt Pork,

Grand Rapids, Mich.

### THE PENBERTHY IMPROVED Automatic Injector

CAN'T BOILER FEEDER BEAT

16,000 in 18 Months Tells the Story.

### WHY THEY EXCEL

1 They cost less than other Injectors.
2 You don't have to watch them. If they break they will RE-START automatically.
3 By sending the number to factory on the Injector you can have parts renewed at any time.
4 They are lifting and non-lifting.
5 Hot pipes don't bother them and the parts drop out by removing one plug nut.
6 Every man is made satisfied, or he don't have to keep the Injector and we don't want him to.

PENBERTHY INJECTOR CO., Manufacturers, DETROIT, Mich.



Agents, HFSTER & FOX, Grand Rapids, Mich.

Saves Rubbing, therefore saves Labor & Wear

Cheapin itself it more than saves its cost in saving of the clothes. This Soap may be used in any way and for any purpose that any other soap is used and excels all. YOU will secure comfort and make money by its use. Try it once and if the claims made for it are not true don't use it again. If they are true you ought and want to know it. Your grocer will get it if he hasn't it.

### MICHIGAN

MANUFACTURERS OF THE JUSTLY CELEBRATED

The Best Selling 5c Cigar in the Market.

BIG RAPIDS

MICH.

AMOS S. MUSSELMAN & CO.,

Wholesale Grocers,

21 & 23 SOUTH IONIA ST., GRAND RAPIDS, MICH.

Lorillard's New "Smoking or Chewing"

Packed in 3 oz., 8 oz. or 16 oz. Handsomely Decorated Papers. To be had of all Jobbers at the very low price of

Mildest, Smoothest Smoke Ever Offered for Less than 30 Cents per Pound.

E. A. HAMILTON.

Telephone, Office, 909-1, Yard, 909-3.

101 Ottawa St., Ledyard Block.

PERKINS & HESS Hides, Furs, Wool & Tallow,

> NOS. 122 and 124 LOUIS STREET, GRAND RAPIDS, MICHIGAN. WE CARRY A STOCK OF CAKE TALLOW FOR MILL USE.

The Standard of Excellence KINGSFORD'S



Kingsford's Oswego CORN STARCH for Puddings, Custards, Blanc-Mange, etc. THE PERFECTION OF QUALITY.

WILL PLEASE YOU EVERY TIME

ALWAYS ASK YOUR GROCER FOR THESE GOODS.

### Broceries.

A Poor Soap Market. "This is the poorest soap market I ever truck," remarked the representative of a anufacturer who has spent a year in this territory the other day. "No one man ufacturer owns the trade and none seems to be able to maintain the lead for any length of time. Most of the merchants catch on to every snap that comes along-buy five or ten boxes every time they can get an extra box-but they seldom think of giving a second order unless they can get the same adntage again. The result of this is, that the grocer has not got any great proportion of customers who demand the same brand

taining her present position as 'fighting ground' for many years to come." "How about an advance in soap?" asked

every time they buy soap, but rely largely on the judgment of the dealer. While this is bad for the manufacturer, it is a good thing

for the retailer, as it enables him to cut down the sales of a brand on which there is little or no profit next to nothing. I see nothing to prevent Western Michigan main-

"Unless tallow takes a downward turn, which is not at all probable, the manufacturers will be compelled to advance their prices to avoid doing business at a loss." "How about the soap trust Bell is engi-

"It can't be worked. There are too many small men in the business. I understand the project is shelved for the present.'

### The Wool Market.

There is less excitement in the wool markets than a fortnight ago, though a steady volume of business is under way, with prices sustained at the advance. On the whole, the outlook for the coming season is considered much better than there was reason to look for at the beginning of August. Buyers of clothing are placing contracts with great caution, but yet somewhat more liberally than heretofore, and more or less machinery that has been idle is starting MISSES AND YOUTHS' GLOVES The supply of choice fine fleeces. moreover, appears to be less than was anticipated, so that the market for this description of wool is strong, particularly in the country.

Holders of wool at Boston express the ut most confidence in the steadiness of the market. While the manufacturers are operating rather less freely than during the latter part of August, their requirements for consumption are considerable. At the prices which prevailed before the advance they would, without question, buy liberally; at the present level they are inclined to operate with caution

### New Fish and Oyster House.

Elsewhere in this week's paper will be wholesale fish and oyster business at 63 their class. Pearl street. The manager of the business will be H. M. Bliven, who has had over logue with testimonials. twenty years experience in the ovster busibrand in this market for many years and acted as manager for the oyster department of Putnam & Brooks for the past five years. Mr. Bliven informs THE TRADESMAN that he has secured the sole agency for Michigan for the above named brand and admirable facilities for handling and long acquaintance with the trade, he proposes to do his share of the business

The firm will also carry a full line of ocean fish products, such as shell clams. soft and hard crabs, fresh mackerel, fresh cod, halibut, lobsters (shipped alive), blue fish, smelts, etc.

### Now It's a Rice Trust.

the Chicago Herald. An extensive combination has been formed of Chicago, St. Paul, Pittsburg and New York capitalists for the purpose of andling, milling and marketing rice, with the ultimate design of controlling the entire rice product of the South. Two million five hundred thousand dollars have been subscribed, and an immediate investment of \$200,000 has been made in New Orleans in elevators for the storage of rice, a mill for cleaning, and in facilities for handling it. The projectors of the company will operate this year's crop, and within the last three months several meetings of the share owners have been held in this city. A. Leo Weil, of Pittsburg, the general counsel for the syndicate, is at the Richelieu. He has just returned from New Orleans. "This is a private hericage arternica". is a private business enterprise," said he, "in which are engaged a number of gentlemen who have avoided notoriety, and sought to conduct their business without unnecessary publicity. They own stock created by them for convenience in several companies."

### The Grocery Market.

An advance in raw sugar has been followed by a corresponding movement in the refined article. Tea is steady. Rio coffees are firmer, in consequence of which the package manufacturers have advanced their prices 1/2c. Cloves have advanced 3c. during the past ten days, allspice 1/2c. and cassia the same. Rape seed is up 1/2c. hemp %c. and celery seed 2c. Fresh beef is higher and firmer. Spot lard touched 10c. in Chicago on Monday. Soaps are firm in price and are bound to go higher. Dealers can make a mistake in purchasing at present prices. Kirk & Co. have placed the sale of their goods exclusively with Hawkins & Perry. New sauerkraut is already in market, commanding from \$4 to \$5.50 per barrel, according to

Grocers wanting good cheese should or-der from I. B. Smith & Sooy, proprietors of Wayland Cheese Factory, Wayland. tisfaction guaranteed.

# SOLB MANUFACTURERS OF

### Absolute Baking Powder.



Teas, Coffees & Grocers' Sundries, 46 Ottawa St., GRAND RAPIDS.

### OTTO KLEIN, Manager

### Gloves and Mittens

Buckskin, Dogskin, Napha and Sheepskin.

IMPORTED AND DOMESTIC KID GLOVES A SPECIALTY, -Full Line of-

Mail Orders will receive Prompt 79 PEARL STREET,

Grand Rapids,

We are making a Middlings Purifier and Flour Dresser that will save you their cost at least

three times each year. They are guaranteed to do McLaughlin's XXXX more work in less space (with Arbuckle's Avorica found an announcement to the effect that less power and less waste) Bliven & Allyn will shortly engage in the than any other machines of

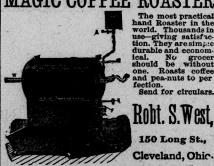
Send for descriptive cata-

twenty years experience in the oyster business, having handled the Big F. Farren Martin's Middlings Purifier Co. GRAND RAPIDS, MICH.





MAGIC COFFEE ROASTER



The most practical hand Roaster in the world. Thousands in use-giving satisfuction. They are simple durable and economical. No grocer should be without one. Roasts coffee and peanuts to per fection.

Send for circulars. Robt. S. West,

ROSTS PATENT PAT. SEP. 16 1870. Richmond & Seymour, Packing Boxes,
Shipping Cases,
Egg Crates, etc. 4 and 6 Erie St., GRAND BAPIDS

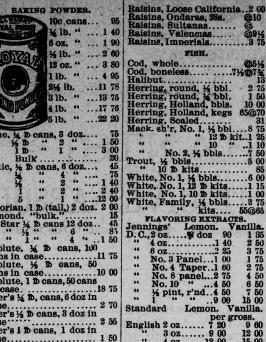
LUCIUS C. WEST,

JUDD & CO., JOBBERS of SADDLERY HARDWARE And Full Line Summer Goods. 102 CANAL STREET.

HIPS Full line. Cash prices this month.

### WHOLESALE PRICE CURRENT.

The quotations given below are such as are ordinarily offered cash buyers, who promptly and buy in full packages:



..18 75 

Michigan full cream ... 914@914

MOLASSES. MOLASSES.
Black Strap.
Cuba Baking.
Porto Rico.
New Orleans, good.
New Orleans, choice.
New Orleans, fancy.
½ bbls. 3c extra
OIL.
Michigan Test. COFFEE-GREEN

RICE.

SALERATUS.

" % " ..... SAUCES. London Relish, 2 doz...

" Saigon.
Cloves, Amboyna...
" Zanzibar...
Ginger, African...
" Cochin.

Corn, barrels.
Corn, ½ bbls.
Corn, kegs.
Pure Sugar, ½ bbl.
Pure Sugar, ½ bbl.

SPICES-WHOLE.

Barrels ...... Half barrels .... COFFEES-PACKAGE. 30 lbs 60 lbs 100 lb PICKLES. Small, bbl

Lion......
Lion, in cab...
Dilworth's...
Magnolia.....
Acme......181, 185, COFFEES—50 LB. BAGS.
Arbuckle's Avorica. 16'
" Quaker City. 17'
" Best Rio. 18'
" Prime Maricabo. 21 Cap Sheaf.

\*\*Ke less in 5 box lots.

CORDAGE. CRACKERS.

Telfer's 1 D cans, 1 doz in

CHEESE.

Schepps,

Rio, prime... Rio, common

Seymour Butter...
Seymour Butter...
Family Butter...
Fancy Butter...
Sutter Biscuit... Fancy Oyster. Clams, 1 b, Little Neck...
Clam Chowder, 3 b.....
Cove Oysters, 1 b stand...
Cove Oysters, 2 b stand...

CANNED FRUITS. Apples, gallons, stand.....2 Blackberries, stand......1 Cherries, red standard....1

Blackberries, stand 1 20
Cherries, pitted 1 850 90
Damsons 1 250 135
Egg Plums, stand 1 50
Gooseberries 1 65
Grapes 95
Green Gages, 1 50
Peaches, seconds 2 55
Peaches, seconds 2 55
Peaches, pie 1 600 165
Pears 1 30
Pineapples, 1 4002 75
Quinces 1 50
Raspberries, extra 1 50
Raspberries, extra 1 50
Raspberries, extra 1 50
CANNED VEGETABLES.
Asparagus, Oyster Bay 2 00
Whortleberries 1 2 50
Beans, Lima, stand 85
Beans, Green Limas 01 40
Beans, Stringless, Erie 90
Beans, Lewis Boston Bak 1 60
Corn, Archer's Trophy 60
Corn, Archer's Trophy 70
" " Morn Gry, 1 15
Peas, French 1 60
Peas, soaked 90
" June, stand 2 50
Wushrooms, extra fine 20 00
Mushrooms, extra fine 20 00
Squash 1 25
Tomatoes, Red Coat 6 1 10
" Coorn, barrels 20
Corn, bar

DRIED FRUITS.
Apples, evaporated... 8 @ 8½
" sundried... 6½@ 7½
DRIED FRUITS—FOREIGN.
Citron, in drum... 22
"in boxes........ 24

TOBACCOS-1

30 gr. 40 gr. 50 gr. 9½ 11½ 13
Above are the prices fixed by the pool. Manufacturers outside the pool usually sell 5 gr. stronger goods at some Curtiss & Co. quote as fol-

MISCELLANEOUS. Bath Brick imported 90
do American 75
Burners, No. 0. 65
do No. 1. 75
do No. 2. 95
Chimneys, No. 0. 3

Cocoa Shells, bulk... Condensed Milk, Eagle. Cream Tartar. Candles, Star... Candles, Hotel Powder, Keg.... Powder, 1/2 Keg...

CANDY, FRUITS and NUTS. Putnam & Brooks quote follows: l'wist, do Cut Loaf do

Cut Loaf do 11

MIXED.

Royal, 25 lb pails ... @10

Royal, 200 lb bols ... 9

Extra, 25 lb pails ... 11

Extra, 200 lb bols ... 10

French Cream 25 lb pails ... 12:

Cut loaf, 25 lb cases ... 11

Broken, 25 lb pails ... 11

Broken, 25 lb pails ... 11

Broken, 25 lb boils ... 10

FANCY—IN 5 lb BOXES.

Lemon Drops ... 15

Sour Drops ... 15

Chocolate Drops ... 17

Chocolate Drops ... 17

H M Chocolate Drops ... 17

Gum Drops ... 17

Gum Drops ... 17

Gum Drops
Licorice Drops
Licorice Drops
Lozenges, plain
Lozenges, printed
Imperials
Mottoes

Plain Creams. Decorated Creams.... String Rock...... Burnt Almonds.....

Lemons, ch. ce to f cys 5004 75 Lemons, ch. co. 3 Figs, layers, new 14 2015 Figs, Bags, 50 fb. ... 26 Dates, frails do ... 20 4½ Dates, frails do ... 20 5½ Dates, Fard 10 fb box \$ fb. ... 3 Dates, Fard 50 fb box \$ fb. ... 7 Dates, Persian 50 fb box ... 26

Almonds, Tarragona " Ivaca..... California PEANUTS. 

OYSTERS AND FISH. . J. Dettenthaler quotes a follows: OYSTERS. Selects..... Fairhaven Counts..... FRESH FISH.

FRESH MEATS.

d Rapids Packing & Provision Co. PORK IN BARRELS. LARD IN TIN PAILS. neless, rump butts. SAUSAGE-FRESH AND SMOKED. In half barrels.

HIDES, PELTS AND FURS. Perkins & Hess pay as follows: Green ... % 10 4% 25 HDES.
Part cured ... 5% 26 Full cured ... 5% 26 Full cured ... 5% 26 Full cured ... 5% 26 Deacon skins,
Dry hides and kips ... 6 28

Fine washed # 15 20@23 Coarse washed.

Medium ... 20@25 Unwashed ...

MISCELLANEOUS.

Sheep pelts, short shearing ...
Sheep pelts, old wool estimated ....

Tallow ...

Grease butter 

PRODUCE MARKET. Apples—Buyers pay from 40c@\$1 per bbl.
Beans—The new crop is coming in freely,
commanding \$1@\$1.25 per bu.
Butter—Good quality is scarce and high.
Dealers pay 15@16c and hold at 18c.
Cabbages—Home grown command \$2@\$3 per Celery-18@20c per doz. Cheese-Full cream readily commands 944@

%c. Cider—10c per gal. Clover Seed—Mammoth or medium, \$4.50 per Cooperage—Pork barrels, \$1.25; produce parels, 25c.

rels, 25c.
Cucumbers—50c per bu.
Dried Apples—Jobbers hold sun-dried at 7c
and evaporated at 9c.
Eggs—Jobbers now pay 13%c and sell at 11/2c. Grapes Concords, 4c per lb. Honey—Scare, not equal to the demand. All hoice offerings are grabbed up quick at 17c

per lb.

Hay—Baled is in small demand at \$15 for No. 2.

Muskmelons—Osage, 50c per doz. Nutmegs onions-Home grown dry stock 40c per bu.
Peaches—Barnards command 75c@\$1 per bu.
and Crawfords \$1.25@\$1.50 per bu.
Pears—Bartlett's or Flemish Beauties, \$1.75

Plums—Damsons, \$2.50 per bu.
Pop Corn—2½c 署 b.
Potatoes—Jobbing generally Potatoes—Jobbing generally at 50c for some grown.
Squash—Hubbard, 1½c lb.
Sweet Potatoes—Baltimores, \$3.50 per bbl.
Ierseys, \$4.50 per bbl.
Tomatoes—40c per bu.
Turnips—25 per bu.
Watermelons—Indiana, 10@11c apiece,

GRAINS AND MILLING PRODUCTS.

Corn—Jobbing generally at 58c in 100 bu. lots and 53c in car lots.

Oats—White, 45c in small lots and 40c in a lots.

Rye—Rog 20 by

Rye-50c \$\psi\$ bu.

Barley—Brewers pay \$1.30@\$1.40 \$\psi\$ cwt.

Flour—Higher. Patent \$5.80 \$\psi\$ bblin sacks and \$6.00 in wood. Straight, \$4.80 \$\psi\$ bbl. in sacks and \$5.00 in wood.

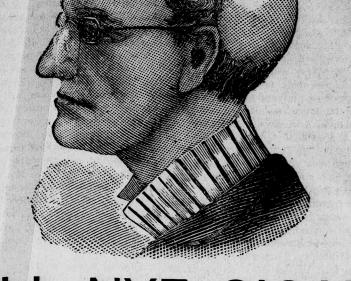
Meal—Bolted, \$2.80 \$\psi\$ bbl. Gran. \$3.50 \$\psi\$ bbl. Mill Feed—Screenings, \$16 \$\psi\$ ton. Bran, \$15 \$\psi\$ ton. Ships, \$11.00 \$\psi\$ ton. Middlings, \$17 \$\psi\$ ton. Corn and Oats, \$23 \$\psi\$ ton.



We also manufacture a full line of Swee Goods. Write for quotations and samples. Jackson Cracker Co., MICH.



A CO. A MILLION A MONTH!



### NYE CIGAR

The Best Selling Brand on the Market!

A. EATON & CO., Sole Agents for Mich. Grand Rapids.

J. S. FARREN & CO.

Celebrated Baltimore

# YSTERS

We are Agents for the above well-known goods and claim

THE BEST STOCK BEST FILLED CANS PROMPT ATTENTION AND AMPLE SUPPLY

ASK FOR PRICES AT ANY TIME.

### PUTNAM & BROOKS

13, 15, 17 So. Ionia Street,

CRAND RAPIDS.

### REEDER, PALMER & CO.,

Wholesale Boots and Shoes. STATE AGENTS FOR LYCOMING RUBBER CO., 24 Pearl St., Crand Rapids, Mich., TELEPHONE NO. 998.



At Lowest Summer Prices

A. HIMES

Office under National City Bank. New Yards, Shawmut Ave., Winter and W. Division Sts. TELEPHONE CALL 490-2.

GRAND RAPIDS Paper Box Factory,

W. W. HUELSTER, Prop. Paper Boxes of Every Description Made

Order on Short Notice. We make a specialty of Pigeon Hole File Boxes, Sample Trays Sample Cases. Also Shelf, Shoe, Confec-tionery, Millinery, Dress, Suit and Packing Boxes. Druggists' Slides and all kinds of Fine Work.

All work guaranteed first class and at low prices. Write or call for estimates on any-thing you may want in my line. Telephone 850 OFFICE AND FACTORY,

11 Pearl St., Grand Rapids, Mick.

We carry a full 'ine of Seeds of every variety, both for field and garden. Parties in want should write to or see the Pure, Healthful and Reliable, warranted to give satisfaction in every particular. For sale by wholesale and retail grocers throughout tht United States. Vouwire Bross, Manufacturers, Cleveland and Chicago.



BAUM'S Castorin AXLE

OIL

THE ACKNOWLEDGED KING of AXLE.
LUBRICANTS. Neither Gums nor
Chills, never runs off the axle
and outwears any other
known oil or grease.
PRICES TO THE TRADE.
Ponys, per gross, \$10. Packed in 3 doz. cases.
Retail at 10 cts. each.
Pints, per doz., \$2.25. Packed in 1 doz. cases.
Retail at 30 cts. each.
Quarts, per doz., \$4. Packed in 1 doz. cases.
Retail at 50 cents each.
Gallons, each, \$1.20. Packed 6 cans in case.
Retail at \$1.50 each.
Each case contains a liberal assortment of
advertising matter, lithographs,
show-cards, etc.
THE TRADE SUPPLIED BY

OLNEY, SHIELDS & CO., Grand Rapids,

G. M. MUNGER & CO.,

Successors to Allen's Laundry.

Mail and Express orders attended to with promptness. Nice Work, Quick Time Satisfaction Guaranteed.

W. E. HALL, Jr., Manage

### Drugs & Medicines

on County Druggists' Associated A. O. Hunt; Secretary, A. S. Wallace. int, w. R. Gutter, Secretary, Geo Guarden, Seria, ent, C. B. Colwell; Secretary, C. E. Foots. amazoo Pharmaceutical Association, ent, D. O. Roberts; Secretary, D. McDonald. Mason County Pharmaceutical Society. resident, F. N. Latimer; Secretary, Wm. Heysett. ecosta County Pharmaceutical Society, esident, C. H. Wagener; Secretary, A. H. Wibber. Monroe County Pharmaceutical Society. esident, S. M. Sackett; Secretary, Julius Weiss. Muskegon County Pharm. Association, resident, Wm. B. Wilson; Secretary, Geo. Wheeler. Muskegon Drug Clerks' Association. resident, C. S. Koon; Secretary, Geo. L. LeFevre.

ewaygo County Pharmaceutical Societ resident, J. F. A. Raider; Secretary, A. G. Clark. Oceana County Pharmaceutical Society. resident, F. W. Fincher; Secretary, Frank Cady. ginaw County Pharmaceutical Se esident, Jay Smith; Secretary, D. E. Prall.

WHOLESALE PRICE CURRENT. Advanced—Oil sassafras, white lead, red lead, linseed oil.			
Aceticum. 80 10 Benzoicum, German 8021 00 Boracic. 30	Potass Nitras 7@ Prussiate 25@	10 Capsici Fructus, af 9 Capsici Fructus, po 28 Capsici Fructus, B po 18 Carvophyllus (no. 95)	
Carbolicum       45@ 50         Citricum       60@ 65         Hydrochlor       3@ 5         Nitrocum       10@ 12	RADIX. Aconitum	Carmine, No. 40 25 Cera Alba, S. & F 30 Cera Flava 26 Coccus	
Oxalicum       10@ 12         Phosphorioum dil       20         Salicylicum       1 70@2 05         Sulphuricum       1 3/@5         Tannicum       1 40@1 60	Arum, po	25 Cassia Fructus Centraria	
Tartaricum 50@ 53  Tartaricum 50@ 53  AMMONIA.  Aqua, 16 deg 3@ 5  1 18 deg 4@ 6  Carbonas 11@ 13	Hellebore, Alba, po. 150	Chloroform, Squibbs Chloral Hyd Crst	
Carbonas       11@ 13         Chloridum       12@ 14         ANILINE       2 00@3 25	Ipecac, po	Corks, list, dis. per cent	
Brewn	" cut	75 Creta, precip	
Juniperus		20 Cudbear	
Copaiba	Symplocarpus, Foe- tidus, po	20 Emery, all numbers. 12 Emery, po	
Abies, Canadian 18 Cassiae 11 Cinchona Flava 18	Emgroot a 100	7 Galla	
Myrica Cerifera, po. 20 Prunus Virgini 12	SEMEN.  Anisum, (po. 20) @ 1 Apium (graveleons). 10@ 1 Bird, 1s 4@	60&10, less. Glue, Brown	
Jimus	Apium (graveleons). 10% 4	Grana Paradisi 25 Humulus 25 Hydrarg Chlor. Mite. Hydrarg Chlor. Cor.	
Hycyrrhiza Glabra 24@ 25 po	Cydenium 10@ 1 Dipterix Odorate 1 75@1 9 Foeniculum @ 1 Foenigreek, po 6@ Lini	nyurargyrum	
arbonate Precip @ 15 itrate and Quinia @ 350	Lobelia	Ichthyocolla, Am	
ninhete com'i 1460 21	Initia gru, (bbt, 3) - 3/2	Il Tiamon America	
rnica	SPIRITUS. Frumenti, W., D. Co 2 00@2 5 Frumenti, F. R 1 75@2/0 Frumenti 1 10@1 5 Juniperis Co. O. T 1 75@2 75 Luniperis Co. 1 75@2 75	tis	
arosma 10@ 12 assia Acutifol, Tin- nivelly 25@ 28	Saacharum N. E 1 75@2 09 Spt. Vini Galli 1 75@6 50 Vini Oporto	Marthia, S. F. & W 2 250 D Morphia, S. N. Y. Q.	
and %s	Vini Alba 1 25@2 00  SPONGES Florida sheeps' wool  carriage 2 25@2 50  Nassau sheeps' wool	Myristica, No. 1 606 Nux Vomica, (po. 20)	
" 2nd " @ 90 \ " 3rd " @ 50 \ " Sifted sorts. @ 65	Velvet Extra sheers' wool carriage 1 10 Extra Yellow sheeps'	Picis Liq, N. C ½ gal	
oe, Barb, (po. 60) 50% 60 "Cape, (po. 20)	carriage	Pil Hydrarg, (po. 80). Piper Nigra, (po. 22). Piper Alba, (po. 35)	
Mes. 16)	Vellow Reef, for slate use	Plumbi Acet 146 Pulvis Ipecac et opii.1 106 Pyrethrum, boxes, H	
mphorae 27@ 30 I phorbium, po 35@ 10 Ibaaum 80@ 80	lingiber       50         pecac       60         Ferri Iod       50         Auranti Cortes       50	Quassiae 80 Quinia, S, P. & W 500	
no, (po. 25)	Chei Arom	Rubia Tinctorum 126	
the blooched 950 20 T	ciliae	Sapo, W	
ERBA—In ounce packages. A sinthium	Conitum Napellis R   60   50   50   60   60   60   60   60	Sinapis, opt	
ontha Piperita 23 A " Vir 25 A	rnica 50 safœtida 50 trope belladonna 60 enzoin 60	Snuff, Scotch, Do.	
MAGNESIA.	" Co	Soda, Bi-Carb	
rbonate, K. & M 200 25 rbonate, Jennings 350 36 OLEUM.	astor	Spts. Myrcia Dom & Spts. Myrcia Imp & Spts Vini Rect. bbl.	
nydalae, Amarae. 7 25@7 10 c	inchona	Less 5c. gal. cash ten di Strychnia Crystal @ Sulphur, Subl 23@ Sulphur, Ball	
iputi 90@1 00 En	ubebs	Less 5c. gal. cash ten di   Strychnia Crystal	
enopodii	uaica	OILS.	
pebae	dine	Whale, winter	
sipii, sem, gai too 75 Ni	yrrh 50	Spits Turpentine 41	
tha Piper2 25@3 3)	bi	PAINTS Bbl Red Venetian	
rhuae, gal	nei	Red Venetian	
marini 75@1 00 To	romonium 60 lutan 00	erican	

Annual Meeting of the M. S. P. A. The sixth annual meeting of the Michigan State Pharmaceutical Association which was held at Detroit last week, was tended by fewer druggists than any preious convention of the Association—ab eeting last year and less than half as nany as were present at the Grand Rapids eeting, two years ago. There are three asons for the meager attendance, the principal one being that the date of the meeting was inadvertently fixed for the first week in September, when a large proportion of the drug trade is severely taxed to supply the annual demand for school books. The other reasons, sufficient in themselves to play a considerable feature, are sufficiently plain to every member to necessitate no further

The convention was called to order by President Bassett on Tuesday morning, when prayer was offered by Rev. Dr. Barclay and an address of welcome delivered by ex-Congressman Maybury, representing the Mayor of Detroit. H. J. Brown, of Ann Arbor, responded in behalf of the Association, eulogizing in eloquent terms the late Bishop Harris, who opened the last convention held in Detroit.

At the afternoon session the annual adother routine work was transacted. THE TRADESMAN regrets that it was not represented on the occasion-for the first time since the Association was born—and is con-

Geo. Gundrum, of Ionia, was elected President of the Association and Stanley E. Parkill was re-elected Secretary, but refused to serve, when H. J. Brown, of Ann

expressly stipulated that no elaborate entertainment be prepared for the occasion.

F. M. Allsworth, of Lansing; Jacob Jesson, of Muskegon; Geo. McDonald, of Kalamazoo; F. J. Wurzburg, of Grand Circuit Court; therefore, being one of the Rapids, and S. E. Parkill, of Owosso, were elected delegates to the next convention of the American Pharmaceutical Association, to be held at San Francisco.

McKesson & Robbins, of New York, were awarded the prize of \$25 for the best

Jas. Vernor was preserted with a very fine gold watch by the exhibitors, in token of his invaluable services in their behalf, and Frank Inglis came in for a handsome upholstered chair.

The entertainment feature was on a plane of excellence never before attempted in this State and was carried out with great credit who testified that on the 19th day of July to the hosts and their worthy representatives, Messrs. Vernor and Inglis.

### Cloves and Clove Oil.

Since the beginning of the year there has been an almost continuous decline in the price of Zanzibar cloves; starting in at twenty-one cents and ending a few days since at fourteen cents. The reaction which has taken place within the past week which has taken place within the past well as carried prices up about two cents per pound—not much of an advance compared pound—the total shrinkage since the market with the total shrinkage since the market began to decline, but enough, in view of attending circumstances, to encourage the belief among holders that the period of depression is at an end, and that the market will go much higher. There are some tent and variety. Being unable to secure 7 skeptics to this view, who base their arguments upon the assumption that the present improvement will bring outstocks that have been held back while the market had a igan avenue, nearly opposite the Hotel downward tendency, and that such offer- Cadillac, where there was ample room to ings must precipitate a decline. It does not follow that these bearish ideas will be borne make the exhibit and accommodate those out, for it is conceded that the bulk of the who came to view the display as well. The

too, the season of largest consumption is at hand and the demand for several weeks to come should be sufficient to absorb the supheavy as they were last season, and the owners of the stock now held off the mar-ket are not induced to release it until the market has recovered something of its normal tone. Regarding the prospects of fu-ture supplies the advices from the primary sources are yet too meager to form the basis of an intelligent opinion. In some quarters it is held that the crop will be a short one, It is held that the crop will be a short one, though upon what reasonable ground such an opinion may be formed does not appear. Neither have we been able to ascertain how those who predict a large crop are warranted in their assumption. We are forced to the conclusion that all predictions regarding future supplies are the result of guesswork or an imperfect knowledge obtained from the meager and unsatisfactory accounts.

from the meager and unsatisfactory accounts so far received here. The upward tendency of the market for the spice has checked the downward move-ment in clove oil values, and within the ment in clove oil values, and within the past few days there has been a marked advance accompanied by active buying for consumption, which has materially lessened the available supply. The market for the oil is still irregular and values can hardly be said to rest on a secure basis. The reason for this is that some of the oil manufacturers have been caught short of supplies of raw material by the sudden advance in cloves and hope by keeping the market down to buy in enough oil to carry them over the tight place in which they find themselves through their own short-sight-edness or through circumstances beyond their control. Should the upward tendency of the spice market be further developed, or, even should the present prices for cloves be maintained, the price of oil must of necessity go higher.

And He Still Lived.

Woman (to tired tramp who was resting at the gate)—If you'll come 'round to the back door I'll give you a piece o' pie.

Tired Tramp—Thanks, ma'am, not any; you gave me a piece of pie when I passed through this section last summer.

Gone to the Supreme Court.

The "druggists cases," so-called, have gone to the Supreme Court. It will be remembered that Messrs. Quinn, Feighner, Moore, Havens, C. L. Brundage, Meyers, Bergeron, Eckermann, Sibley, Wheeler and Bedard were complained of by Pinkerton detectives for selling liquors as druggists contrary to the laws of the State regulating contrary to the laws of the State regulating the handling of spirituous liquors. After considerable delay the cases finally came on on for trial, the name of Dr. Quinn standing at the beginning of the list. His case was tried and a verdict of guilty was ren-

dered. Jas. McLaughlin appeared for the people, and F. W. Cook, H. L. Delano and R. E. Bunker for the respondents.

Yesterday a bill of exceptions was filed in the Circuit Court and the case will appear on the calendar of the Supreme Court at on the calendar of the Supreme Court at the next term. The bill of exceptions sets up the arrests, motion to quash and the trial, in the circuit court. It recites that the prosecutor placed Martin Waalkes, County Treasurer, on the stand, and produced the druggist bond of the respondent to show that he was in business as a drug-gist, and that he had not paid the tax ed against persons maintaining a saassessed against persons maintaining a sa-loon. The attorney for the defendant ob-jected to the admission of the bond in evi-dence for the following among other reasons: Because it is not alleged in the information that respondent sold the beverage in his capacity as a druggist, or as a druggist in any manner whatever. He is described in the fore part of the information as being engaged in that kind of business, but when dress of the President was presented and it comes to the allegation of selling, the information is entirely silent as to whether he sold as a saloonist, private individual, drug-gist, or in any other capacity. Again, "It is immaterial whether he sold as a druggist or not, from the fact that it is not alleged sequently unable to give even a summary of that he did sell as a druggist, or at his the proceedings, which were reported to place of business, as such druggist, and if he made the unlawful sale which they athave been unusually interesting, in spite of tribute to him, he would be amenable to another statute, one that confers exclusive

jurisdiction upon justices of the peace to try, if the sale was unlawful, and if he had not complied with the statute as they have sought to show, then the justice would have jurisdiction and not this court. But it is Arbor, was selected to fill the vacancy.

The next meeting will be held at Detroit the first week in September, 1889, it being the first week in September, 1889, it being the first week in September in September, 1889, it being the jurisdiction of the Circuit Court; it follows: lows that the Circuit has not jurisdiction of the case. The capacity in which he acted at the time he made the sale is a distinctive element, and robs the justice of the peace of the jurisdiction and confers it upon the essential elements, it should be specifically alleged. It is not even indicated that the sale was made at his place of business. The allegation in the information should show that the respondent knew that the liquor was to be used as a beverage, and that he

made such sale as a druggist, at his place of In reply to these reasons Judge Russell remarked: "Well, gentlemen, this question is not entirely free from difficulty, and the case will go to the Supreme Court anyway, without doubt." The bond was then received in evidence. The respondents excepted to the remark of the court about "the case go-

ing to the Supreme Court anyway."

The bill of exceptions further recites that the respondent did sell him one glass of spirituous liquor. The respondent and Geo. McAvoy testified that respondent did not sell the respondent a glass of spirituous liquor on the 19th day of July.

### THEY WERE THERE.

Eaton, Lyon & Co.'s Exhibit at the Pharmaceutical Convention.

years past, Eaton, Lyon & Co. made an exhibit at the annual convention of the Michreserved stock is under strong control, and since it has been held so long, no necessity exists why it should be slaughtered now.

The chief elements of strength in the market are the small available spot supplies and the decided advance in futures. Then, too, the season of largest consumption is at in the way of plush goods, toilet articles. manicure cases, albums, books, and othe ply even at higher prices, providing the shipments from the other side are not as bearing at the provided in the term holiday goods. The goods were arranged with good taste and it is not at all strange that dealers who

Quinine is very firm and present prospects tend to a higher market. Opium is also in a firm position. Morphia is unchanged. Quicksilver has advanced. Gum shellacs are further advanced. Oil sassafras is almost out of market. Golden seal root is tending upward. White and red lead have advanced 1 cent. The present price is 7 cents in small lots; 500 pounds and over, 634 cents; with a rebate of 1/2 cent, or 61/4 net 60 days, 21/2 per cent. cash in 15 days Linseed oil has advanced.

### He Was Getting Ready.

Maria-John, won't you join the church next Sunday and become a Christian? You

John-I know I did, Maria, and will; but I've got to work off that stock of 8-carat goods first. I'm no hypocrite.

Jas. Vernor was awarded the gold medal for securing the most applications for membership to the Michigan State Pharmaceuti cal Association, at Detroit, last week. Over 100 new applications were received and accepted, which increases the total membership to about 950, making the Association the largest in legitimate numbers of any similar organization in the country.

A howling swell—the spot whereon a life-sized hornet gets in its work.

Acme-White Lead & Cole Warts, DETROIT.



ACME PREPARED PAINTS,

Which for Durability, Elasticity, Beauty and Economy are Absolutely Unsurpassed.

WHOLESALE AGENT, Grand Rapids, - Mich.



### GRAND RAPIDS, - MICH.

And the Wholesale Druggists of Detroit

THE IMPROVED

### AMERICAN POCKET BATTERY



For Physicians' and Family Use

### ELECTRO-MEDICAL BATTERY CO. KALAMAZOO, MICH., OF HAZELTINE & PERKINS DRUG CO. Grand Rapids, Mich.

### PIONEER PREPARED PAINTS

The ONLY Paint sold on a GUARANTEE. have not been in the habit of buying their fancy goods in this market should have left their orders for their full holiday line.

The Drug Market.

Quinine is very firm and present prospects

The that sell on a GUARANTEE.

When two or more coats of our PIONEER PREPARED PAINT is applied as received in original packages, and if in three years it should crack or peel off, thus failing to give satisfaction, we agree to re-paint the building at our expense, with the best. White Lead or such other paint as the owner may select. In case of complaint, prompt notice must be given to the dealer.

Write for Sample Cards and Prices. have Supplied our Trade with this

P.P.P. Brand for more than eight years and it is all the manufacturers claim for it. We sell it on a GUARANTEE.

Hazeltine & Perkins Drug Co. GENERAL AGENTS, GRAND RAPIDS, MICH.

Peckham's Croup Remedy is prepared especially for children and is a safe and certain cure for Croups, Whooping Cough, Colds and all bronchial and pulmonary complaints of childhood. For attractive advertising matter address the proprietor, Dr. H. C. PECKHAM, Freeport, Mich. Trade supplied by wholesale druggists of Grand Rapids, Detroit and Chicago.

DRUGGISTS Should send \$1 to E. A. Stowe & Broggard RAPIDS, for one of their improve-LIQUOR & POISON RECORDS | HAZELTINE

CHANGE ROOM PECK BROS., Wholesale Druggists

Importers and Jobbers of

### --- DRUGS---

Chemicals and Druggists' Sundries.

Dealers in

Patent Medicines, Paints, Oils, Varnishes.

We are Sole Proprietors of

WEATHERLY'S MICHIGAN CATARRH REMEDY.

We have in stock and offer a full line of

Whiskies, Brandies, Cins, Wines, Rums.

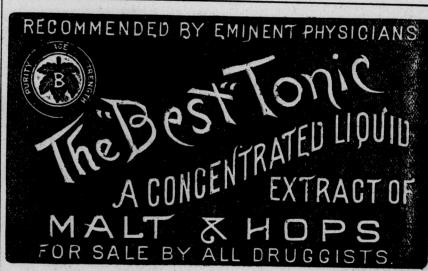
We are Sole Agents in Michigan for W. D. & Co., Henderson County, Hand Made Sour Mash Whisky and Druggists' Favorite Rye Whisky.

We sell Liquors for Medicinal Purposes only. We give our Personal Attention to Mail Orders and Guarantee Satisfaction.

All orders are Shipped and Invoiced the same day we receive them. Send in a trial order.

### Hazeltine & Perkins Drug Go.,

GRAND RAPIDS, MICH.



78 Congress St., West.

Detroit, Mich., April 9, 1888. cialty Dept. Ph. Best Brewing Co.,

GENTLEMEN-I duly received the case of your "Best" Tonic and have since had a great many in this institution. I must say that the beneficial effects on weak and debilitated patients have been most satisfactory, especially to those in a stage of recovery after severe sickness.

vere sickness.

I write this thinking you might like to have In yopinion on its merits. I certainly shall prescribe it in future, where the system requires building up, either from constitutional weakness or otherwise.

Midville, Geo., Feb. 24, 1888. Midville, Geo., 1 etc., 2 etc., 3 epecialty Depart. Ph. Best Brewing Co.,
GENTLEMEN—I think the "Tonic" a splendid medicine for all forms of Dyspepsia and Indigestion. It is giving me great satisfactiou.

Very respectfully,
J. M. JOHNSON, M. D.

Yardley, Pa., March 18, 1888.

Ph. Best Brewing Co.,

DEAR SIRS—I have given your "Malt Tonic" a trial in several cases of Enfeebled Digestion and General Debility, especially in the aged, where the whole system seems completely prostrated, with very satisfactory results. I have used many of the so-called "Malt Extracts," but believe your preparation to be superior. In the aged where the digestive functions are exhausted, and there is a loss of the nerve vital force, I found its action to be rapid and permanent. ELIAS WILDMAN, M. D.

Work-House Hospita

Blackwell's Island, Feb. 10, 1888.

GENTLEMEN—As a matter of personal interest, I have used your "Best" Tonic in several cases of impaired nutritition. The results indicate that it is an agreeable and doubtless, highly efficacious remedy. I am,

Troy, New York, January 26, 1888.

Troy, New York, January 26, 1888.

Specialty Depart. Ph. Best Brewing Co.,

DEAR SIRS—Your agent left me a sample of your liquid extract, Mait, and as I use much such in my practice, I thought to compare your product with some from another house I had on hand; and finding yours superior in the great essential, the patitable nutriant as well as in tonic stimulant properties, felt anxious to know about what it can be furnished the dispensing physician.

Yours truly,

E. JAY FISK, M. D.

East Genessee Street, Buffalo, N. Y., Feb. 17, 1888.

Specialty Depart. Ph. Best Brewing Co.,

GENTLEMEN—I have used the "Best" Tonic
with most gratifying results in my case of
dyspepsia. My case was a bad one, I had no
appetite; headache in the morning; sour stomach; looking as though I had consumption,
and after taking this tonic I never felt better
in my life. I think it will cure a bad case of
dyspepsia. You may recommend it for that
case.

WM. O. JAEGER.

322 South Fifth Street

Philadelphia, Feb. 4, 1888. Ph. Best Brewing Co., 28 College Place, N. Y., GENTLEMEN—I have tested the sample of "Concentrated Liquid Extract of Malt and Hops" you sent me, and find in my humble judgment that it is a very pure and safe article. I will not hesitate to recommend it in every case of debility where a Tonic of that kind is indicated.

Respectfully. E. H. Bell, M. D.

New Orleans, La., April 6, 1888. pecialty Depart. Ph. Brewing Co.,
GENTLEMEN—Having tried your "Be

GENTLEMEN—Having tried your "Best"
Tonic to a great extent amongst my practice,
I will state in its behalf that I have had the
best results with nursing mothers who were
deficient in milk, increasing its fluids and secreting a more nourishing food for the infant,
also increasing the appetite and in every way
satisfactory for such cases.

Very respectfully,
D. Bornio, M.D.

For Sale By

Grand Rapids, - Mich,

### The Michigan Tradesman

THE PHARISEE OF PIGEON CREEK.

STINUED FROM PIRST PAGE) or had set her mark upon that wrong

The mind of the faithful servant of a reikeful Heaven was often troubled. To listle on Sunday; to read as a cormorant eats, and of wordly history, when the Adttes and Exemplars, and Expositors red mines of precious truth; to be infamously homesick; to say he was glad so feebly that the lie shriveled upon his weak lips it was all that could be expected of the progeny of Satan! Cyrus began to believe the women-folk; the viper was already stinging him!

With a view of sounding the bases depths of this child's ingratitude, it was with some diplomacy wormed from him that, if 'Squire Woodman gave him up, he would There would be no tarrying under difficulties, as your vagrom dog clings to the hope of an asylum in a house where he has attracted enough attention to be kicked.

This state of mind, mildly as the boy had depicted it, made a decided commotion in the household. The daughter who had worked up the case was forced to substantiate her statements. In a horror, fortified with a few firm whippings, the good Cyrus visited the relatives who had passed the wretched youth upon him, and announced that the boy must be returned. The relatives, now knowing more of Cyrus than they had once known, accepted his ultimatum in good spirit, and the die was cast.

The boy was stripping sorghum in a field near by. He was called to the house and asked if he still harbored the base discontents which neither mildewed pieplant pie nor blacksnake horsewhippings had seeme to eradicate.

In the dawning light of faith in prayer the boy, with a thousand saving clauses admitted once more that he might possibly be willing to abide elsewhere.

There came an I-can't sparkle in Cyrus Worthy's eye, which nearly brought the boy to beg to stay on any terms, but the demonstration ended in a hymn, and the boy was sent to the garret to pack his little box. He came below again. His good cousin was at the gate. The bad child walked down the pathway, and the good family honored him with a scornful glance. Their minds traveled to John Milton's picture—

As when a prowling wolf, nunger drives to seek new haunt for watching where shepherds pen their flocks at

eve
In hurdled cotes, amid the fields secure,
Leaps o'er the fence with ease into the fold.
So clomb this first grand thief into God's fold. So had this prowler also clomb into God's fold. So clomb he now into the wagon of his own sinful generation, and the malediction of the chosen house went with him and No. 4 Monroe Street. all his.

But the boy took naught for granted until he was a mile out of that hamlet. Then, as the four corners are sinking on the horizon, his heart leaped forth in thoughts of indescribable joy.

The God of Orphans had harkened unto his supplication.

Alas! how was it to go with that blessed home whence he had been ejected all too The harm was done. The heresy had hatched along with the hornets. The wrath of the God of the Ishmaelites, of the Egyptians, of Judah's pestilence and of Herod's massacre was gathering over Woodman's Corners. Such is the sublime justice of a jealous God. Such is the reaping where the sowing has been the seed of heresy. Let us briefly speak of the storm:

A fire breaking out in the premises burned the mansion to the ground. In the difficulties and afflictions arising from this disaster, the goodwife died and made no sign. This, being interpreted, led to a somewhat unexpected second marriage within nine or ten months, whereby the saintly man took for a helpmeet a vixen of resolute mould. The church would have none of it, and put out the shining light forthwith. Cyrus was churched. The people of the township affirmed the finding, and took away his dignities and their library. The second wife was in no way fitted to hold a position so exalted in a household previously so distinguished. The colemn visage, the unctuous dogma, ay, the previously never failing psalm of Beebee's landlord, refused to do their perfect work; and the wife!-instead of pining into the green and yellow melancholy of complete subjugation, she henpecked Cyrus Worthy Woodman with precision and effect!

A son went to war, to escape in battle the turmoil that was rending his revered

The daughter was driven out of the house as Hagar had been driven into Beersheba The Worthy Cyrus was ingloriously forced to allow her to go at work flagbottoming

chairs in a neighboring town.

At last it pleased the Power that had ed out for Pharoah and Herod to thrust the father out of his own homestead The great disciplinarian fled before an angry n, and sued for a divorce.

Then all those perverse elements of men that persecute the righteous banded together to espouse the cause of the grass-widow. And Beebee's name led all the rest! At the end of divers ingenious litigations of fabuous cost, there remained but one course for the illustrious subject of this truthful chronicle. That course lay due west. He who had been magistrate, deacon, township librarian, trustee, farmer, prominent clizan, and projector of orphans, set int one fine morning for Northern Illinois. His worldly possessions had dwindled to a purse and diverce. Then all those perverse elements of mer

rd that the horse died at Val-John McGovern.





### RETAIL GROCERS

Who wish to serve their Customers with GOOD COFFEE would do well to avoid Brands that require the support of Gift Schemes, Prize Promises or Lottery Inducements.

Which Holds Trade on Account of Superior Merit Alone.

or Sale by all Jobbers at Grand Rapids, Detroit,

DILWORTH BROTHERS, Proprietors,

PITTSBURGH. Penn.



Double Wear

Sole

RUBBER BOOTS

Manufactured by

Gandee Rubber Go

Two Years

GRAND RAPIDS, MICH

Successors to CURTISS & DUNTON.

WHOLESALE

# WITTE TUUCE, SALESROON, - No. 9 Ionia St., Grand Rapids.

Houseman Building, Cor. Pearl & Ottawa Sts.,

GRAND RAPIDS, MICH



THEO. B. GOOSSEN, WHOLESALE

### PRODUCE COMMISSION MERCHANT

Dealer in STOVEWOOD and Jobber of FOREIGN, TROPICAL and CALIFORNIA FRUITS.

33 Ottawa Street,

GRAND RAPIDS, MICH.

Orders for Potatoes, Cabbage and Apples in Car Lots solicited. Consignments solicited, Sele Agent for MOLINE CHEBSE.

E P. CLARK & SON.

COMMISSION MERCHANTS AND DEALERS IN

Seeds, Produce, Vegetables, Pruit, Butter, Eggs, Cheese, Etc., Etc., CONSIGNMENTS SOLICITED.

de Rapide.

Michigan.

### ALFRED J. BROWN,

FOREIGN.

TROPICAL

CALIFORNIA



Bananas, Our Specialty.

16 and 18 No. Division St.,

GRAND RAPIDS. - MICH.



# BRAND

Broker in CANNED GOODS. Salt and Sea Fish.

B. F. EMERY, - Manager, 20 Lyon St., GRAND RAPIDS, MICH.

### **EDWIN FALLAS**

VALLEY CITY COLD STORAGE

JOBBER OF

Oranges, Lemons, Bananas, Butter, Eggs and Egg Crates. No. 1 egg crates, 37c. No. 2 egg crates, 30c. No. 1 fillers, 13c. No. 2 fillers, 10c.

I have facilities for handling each line above I aim to handle the best that can be Mail orders filled promptly at lowest market liberal discount on Egg Crates and fillers in

### WANTED!

POTATOES, APPLES, DRIED FRUIT, BEANS

and all kinds of Produce. If you have any of the above goods to ship, or anything in the Produce line, let us hear from you. Liberal cash advances made when desired.

### EARL BROS., COMMISSION MERCHANTS

157 South Water St., CHICAGO. deference: FIRST NATIONAL BANK, Chicago

MICHIGAN TRADESMAN, Grand Rapids

We give prompt personal attention to the sale of POTATOES, APPLES, BEANS and ONIONS in car lots. We offer best facilities and watchful attention. Consignments respectfully solicited. Liberal cash advances on Car Lots when desired.

COMMISSION MERCHANTS, 166 South Water St., CHICAGO.

FELSENTHAL, GROSS & MILLER, Bankers

### STANTON, SAMPSON & CO.

Manufacturers and Jobbers of Men's Furnishing Goods.

Brand Pants, Shirts and Overalls.

State agents for Celuloid Collars and Cuffs. 120 and 123 Jefferson, Ave., DETROIT, - MICHIGAN GEO. F. OWEN, Grand Rapids; Western Michigan Salesman.

# I-H. LEONARD & SONS, I-

# Crockery, House Furnishing Goods, Holiday

GRAND RAPIDS, MICH.



A new and pleasing shape, decorated with real Gold Band and Sprig, as shown. Positively the Finest Quality ENGLISH WARE at low and popular prices. It is having an unprecedented run, exceeding even the Luster Band, as it is a brighter and more attractive style. Will not wear off or wash off with ordinary use, as the gold is thoroughly burnt in.

Our small assorted crates of this pattern, amounting to \$96.56, is shown on page 145 of our Illustrated Catalogue, which will be sent on request. Try a package. YOUR LADY CUSTOMERS WILL BE DELIGHTED.

### REDUCTION IN FRUIT JARS.

NOW IS THE TIME TO ORDER

MASON'S PORCELAIN TOP

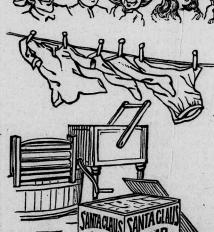
OF THE "LIGHTNING" GLASS COVER,

or. THE GLOBE FRUIT JARS. Never so low as to-day. Prices subject to change.

qts... 8.50 ½ gal. 11.50 "Lightning," or Globe, glass cov-

LEONARD & SONS.





These are the Machines, that washed The clothes, that were worn by The parties, that lived in the house, that Jack built.

This is the Soap, that was used In the Machine, that washed the Clothes, that were worn by the parties, That lived in the house, that Jack built,



OUR FALL LINE OF

### Fine Stationery

OUR TRAVELERS J. L. KYMER (of our firm), GEO. H. RAYNOR and GILBERT J. HAAN

Will soon call upon the trade with a complete line of samples. EATON, LYON & CO., 20 and 22 Monroe St., Grand Rapids.

### WOONSOCKET and RHODE ISLAND RUBBERS



Write for Fall Prices and Discounts

G.R. MAYHEW,

Grand Rapids,

Boston and Lawrence Felt and Knit Boots.



### NEAL'S CARRIAGE

repared ready for use. They dry hard in a few hours, and have a beautiful and durable gloss. They are the ORIGINAL, all others are IMITATIONS. More of our brand sold than all the other brands on the market.

GRANITE FLOOR PAINTS

durable. Give them a trial, and you will be convinced that it does not pay to mix the paint yourself. ACME WHITE LEAD & COLOR WORKS

DETROIT, Dry Color Makers, Paint and Varnish Manufacturers. CUT THIS ADVERTISEMENT OUT AND TAKE IT TO YOUR DEALER, IT WILL SECURE YOU A PRIZE.

