# The Michigan Tradesman.

### GRAND RAPIDS, WEDNESDAY, SEPTEMBER 19, 1888.

#### NO. 261.

**VOL.** 6. to their other lines, a large and valuable but quickly regained her composure and house was compelled to salute him twice BELKNAP RENEE jewelry stock. Just previous to Dick's pro-Voigt, Herpolsheimer & Co., KDMUND B. DIKEMAN ere he received an answer. posal to Renee, the firm had received, on Written for THE TRADESMAN "Hello, Dick ! I am glad you came up to There was a mystery surrounding the commission, of course, a large quantity of see me. It's deuced lonesome sitting in the Wagon and Sleigh Co. girl from the first. She always came to the diamonds, valued at about \$50,000. He Importers and Jobbers of house nursing this confounded rheuma-THE GREAT store at the same hour-about five in the teld Renee of this, adding that he wished tism. But come in, won't you ?" afternoon-always made her purchases of DRY GOODS her to pick out her own engagement ring, Dick was so lost in his own thoughts that MANUFACTURERS OF the same clerk, if possible, and always kept Watch Maker which she did one evening after the store the salutation took him unawares, but he Spring, Freight, Express, Lumber and Farm her face invisible by reason of the thick was closed, and all the clerks gone, leaving managed to stammer out: folds of a dark veil. But, for all of the no one present but Renee, her brother and but she has undoubtedly forgotten me. Staple and Fancy. "Why, John ! Bless me, but you're so veil, there was not a clerk in the store who WAGONS! much of a stranger that your appearance Dick. After the selection had been made, would not have staked his last dollar that startled me. I have just been looking at Dick placed the diamonds in the safe, amid been discovered-no, don't leave the room, E JEWEIET. some property above here that I'm thinking joking remarks about burglars, etc. Dick Miss Bufort, my communication is intended Overalls, Pants, Etc., the girl was handsome. Logging Carts and Trucks Mill and Dump Carts, in the store and, at last, the topic was of buying, and didn't know you lived laughingly assured Renee that were those for you, as well;" and Mr. Gryce quietiy OUR OWN MAKE. diamonds stolen, he would be ruined and went to the doors and locked them, putting A Complete Line of Lumbermen's and around here." brought to the attention of Dick Somers, Adroit liar. But he went in and talked their marriage would have to be postponed. the keys in his pocket. It was a singular 44 CANAL ST., River Tools. awhile with his old friend and schoolmate, And then he added, "But there's no dan- action on his part, but he took no notice of the junior partner in the firm of Black & Fancy Crockery®Fancy Woodenware We carry a large stock of material, and have every facility for making first-class Wagons of all kinds. ESP Special attention given to Repairing, Painting and Lettering. Shops on Front St., Grand Rapids, Mich. John Clinton, upon ordinary topics, all the ger, I guess, in this safe," as he closed and the looks of surprise on the faces of Somers Somers, dealers in dry goods and notions. Dick had arrived at the quite mature age Grand Rapids, - Mich. OUR OWN IMPORTATION. time longing for an opportunity to present locked it. of eight-and-twenty, and had yet to ac-The next morning there was weeping and thing, but said nothing. Inspection Solicited. Chicago and Detroit Prices Guaranteed. itself by which he might ascertain someknowledge to himself more than a passing thing of John's next door neighbors. At gnashing of teeth in the store of Black & interest in anything feminine unless, perlast. it came. with them about eight hundred dollars in sure. Pray be seated, Miss Bufort." haps, we may except his mother and sis-SILVER STARS "By the way, Dick. you should make it a ters, to whom he was devotion itself. point to come up to my wife's party next currency! Unless they were speedily re-Often and often Dick had wondered SAFES! THURBER, WHYLAND & CO., week. Our next door neighbors will be covered it was, as Dick had said, ruin, for if it would ever be his lot to meet some fair the diamonds were on commission and must here, and Frank Bufort has as pretty a sisgirl who could excite more than a passing No Equal in the State. ter as one could wish to see-a perfect be paid for, which would utterly cripple the interest in his mind and lead him, a willing NEW YORK, firm. Juno.' captive, to the chains of Hymen. But thus Detectives were at once employed, but, And John Clinton thereupon gave Dick a Wherever Introduced it is a Stayer. TO THE TRADE: I guarantee "SILVER STARS" to be a long, straight filler, with Sumatra wrapper, made by union labor, and to give complete satis-faction. Mayone in want of a first-class Fire or Burglar Proof Safe of the Cincinnati Safe and Lock Co. manufacture will find it to his advantage to write or call on us. We have light expenses, and are able to sell low-er than any other house representing first-class work. Second-hand safes always on hand. far, I say, such a "consummation devoutly history of the family since their advent in shrewd as they were, not the slightest clue RELIABLE to be wished" had not been reached, and the neighborhood. They were from the could be gained as to the thief or thieves. when he overheard the clerks in their rhap-South, he said, and there were three of Renee had nobly declared her intention of sodies upon the, as yet, invisible charms of FOOD PRODUCTS them-Mrs. Bufort, Frank, her son, and keeping her engagement, the more so, she Renee, her daughter. They were reputed said, as Dick was in such trouble and fear and something repressed in her manthe mysterious customer, he laughed at them and ridiculed their impressiveness. rich and their establishment, although needed her. [It is both pleasant and profitable for merchants to occasionally visit New York, and all such are cordially invited to call, look through our establishment, corne West Broadway, Reade and Hudson streets, and make our acqualntance, whether they wish to buy goods on not. Ask for a member of the firm.] "I'll bet you four to one she's as ugly as One of the detectives had been employed plain, bore evidence of solid wealth and as a clerk, unknown to all but the proprie- pleasant smile, "one of the thieves is now Dick Deadeye," said Dick, as he vainly en-C. M. GOODRICH & CO., deavored to repress the enthusiasm of one of taste. A.S. DAVIS tors, and one day he chanced to overhear a With Safety Deposit Co., Basement of Wid-icomb Blk. Dick left the house with the firm intenthe younger men. "I have not yet had the tion of being an attendant at the party. It conversation between Renee and Dick, Sole Manufacturer, pleasure of seeing this imaginary beauty, which he thought worth listening to. Dick was seldom he attended a ball, but there but I shall watch for her to-morrow. Five 70 Ganal St., GRAND RAPIDS seemed to be a nameless something drawing had referred sadly to the selection of the 'clock, you say ?" engagement ring and the conversation him toward the young woman with a veil, The clerk replied in the affirmative, and KLEIN GLOVE EMPORIUM CASH SALE CHECKS. which had then ensued. and here was an unexampled opportunity the subject was dropped for the time. FERMENTUM! He was somewhat surprised when Gryce, to make her acquaintance. Dick Somers did not forget it, however. the detective, requested him to relate the The Only Reliable Compressed Yeast. Handled by a Majority of the Grocers and Bakers of Michigan. Send for sam-ples and prices. L. WINTERNITZ, Dick, although he well knew the proper Encourage your trade to pay cash instead of Somehow, the idea of a beautiful stranger **Gloves and Mittens** conversation in detail. When Dick finhour at which to be in attendance at a fashrunning book accounts by using Cash Sale Checks. For sale at 50 cents per 100 by E. A. buying goods in his store around whom ished, the detective gave utterance to an ionable ball, allowed his eagerness to beclustered so singular and mysterious a fasejaculation of satisfaction. STOWE & BRO., Grand Rapids. come master and arrived most suspiciously cination as to cause all his clerks to go into State Agent, Grand Rapids. -INearly at John Clinton's handsome residence. "You don't, for an instant, dare to susecstacies at any and every possible opporpect Miss Bufort of complicity in this Buckskin, Dogskin, Napha and He excused the unseemly hour on plea of ASK FOR tunity pleased his fancy and excited his S his watch being sadly out of repair-a most theft ?" said Dick, savagely, as the detect-Sheepskin. curiosity to such an extent that he detected outrageous slander, by the way, upon the turned away himself several times imagining himself face to face-or, face to veil, rather-with aforesaid chronometer, it never having been Gryce thought it wise to conceal some-IMPORTED AND DOMESTIC KID GLOVES A SPECIALTY. thing, so he remarked, in a quiet voice : known to vary a moment in a month. We make a specialty of handling APthis person, devising means whereby to dis-"Not for a moment, my dear sir. But, The guests arrived in twos and threes PLES in car lots and less and would close the ripe, dazzling beauty of the mod--Full Line ofyou know, a detective must have eyes and and Dick's heart beat faster each time the be pleased to open correspondence ern "She." with a view to receiving your shipments. Will at all times make liberal advances. "Prompt returns at top market price," is our MUSTARD MISSES AND YOUTHS' GLOVES. door opened to admit some new acquisition ears for everything, and the circumstance It is a somewhat singular fact that the excited my curiosity for a moment." of womanly perfection. At last, after nore a man openly boasts of his imperviousness to the attacks of curiosity, the hours, it seemed to Dick, although it was Dick was satisfied, but he would not have Mail Orders will receive Prompt Attention greater is that same curiosity within the really but a half-hour, the object of his adbeen had he heard Gryce mutter: OTTO KLEIN, Manager, secresy of his own bosom. And it was thus miration entered, accompanied by a tall, "I thought I had seen that face before maxim. BEST IN THE WORLD 79 PEARL STREET, 9 stylish young man whom Dick at once and now I am sure of it." with Dick. He really felt all the curiosity, if not more, of his clerks whom he ridi- knew to be the brother. I cannot tell you Gryce said nothing and appear S. T. FISH & CO., 189 So. Water St. CHICAGO. Mich. Grand Rapids. nothing for nearly a week, when he met how Dick knew the young lady who had culed and was secretly ashamed of it. Messrs. Black & Somers in their private just entered was Renee Bufort, any more But, nevertheless, Dick was unostenta SEEDS than I can tell why it was that the clerks of office with an announcement which brought BOOK-KEEPING tiously and seemingly accidentally posted great consolation and rest to their anxious, Black & Somers knew she was beautiful, the next afternoon in a place of vantage D. YALE & CO. troubled minds. never having seen her face, but he was conwherefrom he might take an observant view WIPED OUT! "I have found the thieves !" vinced the moment his eyes rested upon the of the mysterious veiled lady. IF YOU WANT small, queenly head crowned with a wreath "What!" Black and Somers almost At about five, as usual, the young lady entered and took up her position at her of golden hair, which needed not the art of shouted at the same moment. usual counter, and the clerk who seemed to the hair-dresser to make a most fitting Medium Clover, MANUFACTURERS OF "I have found the thieves. One of them No Pass Books! please her so well at once advanced to offer crown for the lovely face beneath it. I was arrested at the depot as he was about Mammoth Clover, No Charging! Imperial and LaBelle will not attempt to describe her. She was to take the train for Detroit and the crim-Timothy, No Posting! his services. simply beauliful and had a queenly air of inals' harbor-Canada. The other, although under constant surveillance, is still at lib- passed so many happy hours. He sold his It was plain to be seen the girl was Alsike, young-the gracefully moulded outlines of calm refinement which was in perfect ac-No Writing! No Disputing of Accounts! Alfalfa, cord with her graceful movements as she erty, and I only await your orders to ar-BAKING POWDERS her form told that plainer than words. And, Hungarian, No Change to Make! now Dick understood, or thought he did, took her place among the guests. rest. Millet, "Why, of course, arrest him at once the reason for his clerks swearing that she Dick had, at last, met his fate, and he And all kinds of Don't give the scoundrel a chance to escape. was beautiful without even catching a acknowledged the truth to himself, almost Red Top, TRADESMAN · glimpse of her face. There was a name-unconsciously. Then followed an evening But are the diamonds recovered ?" Orchard Grass, Extracts and Flavorings "Yes, all but one, which the other Credit Coupon Book. less charm which seemed to emanate from of unalloyed enjoyment for Dick, and he Blue Grass, her presence as perfume might from her inwardly blessed his friend who had thus wears-the one I have not yet arrested. Field Peas, given him an opportunity for making this But, gentlemen, I wish to extert a confesdressing-case. Spring Rye, sion from this one, as I think I have dis-The longer Dick gazed at the young lady, fair creature's acquaintance. JOBBERS OF Dick was fortunate enough to get a waltz covered one of the shrewdest and most dan-Spring Barley. the stronger became his curiosity concerning her. And now he formed a most sin- with Renee, and then a quadrille, but the gerous criminals in the country-one whom a glance at wonderful prosperity. We quote prices as follows: pons, per hundred..... TEAS, TOILET SOAPS, CIGARS be seen to no better advantage than in the case of the Chemical Bank of New York. \$2.50 . 3.00 . 4.00 . 5.00 OR ANY KIND OF SEEDS SEND TO gular resolution for a young man of his girl complained of the heat and Dick had the police have long been endeavoring to position and accredited reputation. He de- her all to himself for a quiet promenade in capture, and I need your assistance." and GROCERS' SUNDRIES. LAMOREAUX the garden. When he went home Dick had a cordial invitation from both Renee and her brother a right them. Do L need to say that he W, termined to make an errand for an excuse the garden. Subject to the following discounts: ..5 per cent. .10 " and see for himself where the young lady 200 or over.. Grand Rapids. resided. Dick would not, for the world, invitation from both Renee and her brother cars. As they approached the house 71 Canal Street, have allowed one of the clerks to suspect his infatuation, so he went to the safe, took therefrom a bank book, together with some checks and drafts, and went—to the bank? In the meantime the young lady had Several times, Dick met Renee in the is infatuation, so he went to the safe, took therefrom a bank book, together with some checks and drafts, and went—to the bank? In the meantime the young lady had have allowed one of the clerks to suspect to visit them. Do I need to say that he wherein Renee dwelt, Gryce said : Grand Rapids, Mich. ESTABLISHED 1866. WM.L. ELLIS & CO. BEWARE BROS., "Is it Miss Bufort ?" gasped Somers, as BAR It has come to our notice that unscrupucompleted her purchases and gone from the cable cars, he on his way to his boarding moments." NII store. Dick, at a respectful distance, place and she home. Upon one of these store. Dick, at a respectful distance, place and she home. Upon one of these watched her get into a cable car, when he occasions, there was a large crowd in the he started, pale and trembling, from his sides having paid over \$1,000,000 in diviimmediately took the car ahead in which car and when Dick got home he missed his seat. 159 So, Water Street, Chicago, "I did not say so," quietly remarked the gripman stood. It was fortunate for keys. Among them was the key to the Dick that none of the clerks saw this store, and Dick at once purchased a new Gryce, and his calm tone served to quiet the manœuver, for the car line led directly the lock for the front door, supposing that his young man's apprehensions wonderfully. opposite way from the bank with which pocket had been picked by some one with "I wish you to promise, on your honor the intention of robbing the store. He as gentlemen, that you will make no men-Black & Somers transacted business. The grip carried Dick several squares, forgot, at the time, that a key unlocking a tion of your errand to the ladies. The until it reached a most fashionable quarter small rear door had been returned to him thief is an inmate of their home, and might of the city before the young lady manifested that day by a cash boy, which he had not become suspicious." a disposition to alight. As she did so, a been in the habit of carrying, and which was Dick breathed freer. "A servant, unfortunate temporary stoppage of the cable on the ring, and, therefore, that lock was not doubtedly," he said to himself, and both gentlemen gave the required promise. enabled Dick to watch the young lady as changed. We do a General Commission Busines she tripped lightly up the steps to a hand- In the meantime, Dick continued his at- Miss Bufort received the gentleman in BRAND and offer as inducements twenty years' exsome residence of which he took a mental tentions to Renee, and was apparently en- her usual gracious manner. Mr. Black was other manufacturers to furnish him brains perience and clear record. The best equipcouraged by the other members of the fam- a frequent caller, in company with Dick, imara Avetare picture. to originate brands or labels for their cigars. ped and largest salesroom in the business Dick rode along a few blocks further. ily. Dick finally mustered up courage, and his presence excited no comment. Then he alighted and walked slowly back. declared his wish to make her his wife, and Dick tried to assume an air of attention A counterfeiter is a genius, but amenable in this city. Ample storage facilities-full As he passed the house at which the girl was shyly and blushingly accepted, as be- to the conversation, but he failed miserably, to the law, but a base imitator who keeps 20.000 feet of floor space in the center of had stopped, he endeavored to read the came a young and lovely maiden. The en- and was much relieved when a servant anwithin the law, or just ventures near enough to be on debatable ground, is not Broker in CANNED GOODS. name on the door, but was unable to do so, gagement was announced, and Dick busied nounced Mr. Gryce.

gave assent. Mr. Gryce entered : "Good evening, Miss Bufort, good even-

ing, gentlemen." "Are you, then, acquainted with Miss

Bufort ?" It was Dick, and his voice trembled as he asked the question. "Oh, yes, I knew her some years ago,

What I wish to say is, that the thieves have and Renee. Mr. Black suspected some-

"I have a little story to relate, in this Somers. The diamonds were gone, and connection, which will interest you, I'm

> The detective continued : "Four years ago, the large jewelry house of Bartlett Bros., in Chicago, was robbed in almost the identical manner as yours was. The thieves were sought for everywhere, but, until this day, have never been discovered. They are

identical with the ones who robbed you." "And what has all this to do with me ?" asked Renee, haughtily, but a close observer would have noted the lines of a sudden

"Simply this," said Gryce, with his most under arrest as he was about to leave the country and has confessed everything. The other stands there !" and he pointed the finger of a Nemesis at Renee, who stood, white and trembling, a statue of fear, hatred and shame. Her beauty was gone, and there remained only the evidences of a sinful life as depicted in the hard lines of her face. For one instant she stood thus, and then with a wild cry, "My husband !" drew a dagger from her dress and raised her arm

to strike. But Gryce, who had been expecting something of this kind, was too quick for her, and the dagger was in his possession in an instant.

Then she confessed all. How she, with her husband-for her reputed brother was really such-had located here, after the storm of the former robbery had blown over, intending to settle down quietly. Then came Dick, and Renee's husband, seeing another opportunity for a rich haul, had laid the plot which had so nearly ended in his ruin. She had led Dick on until, by a clever manœuver, she had gained the keys and the incident of the diamonds had come to their knowledge. They determined to strike while the iron was hot, and when Dick thought he locked the safe, Renee's husband stood with his knee in such a position as to hold the combination, which

Dick, in his infatuation, had not noticed. Poor Richard left the mansion, wherein he had hoped to gain an earthly treasure, a changed man. He loved Renee, in spite of this horrible discovery, and he could not bear to remain in the place where he had

interest in the firm of Black & Somers, and the last I heard of him he was on his way to Australia.

Renee and her husband were duly tried and convicted, and are now serving a ten years' sentence each. RELLUF.

A phenomenon in banking in the direc tion of unusual success never has as much attention drawn to it as does the reverse. It

is as well once in a while, by way of a

change from defalcation, and failure, to take

With a capital of only \$300,000, this bank

Much of the so-called ivory now in use is

simple potato. A good, sound potato washed in diluted sulphuric acid, then

boiled in the same solution, and then slowly

dried, is all ready to be turned into buttons

This can

THE NEWEST AND BEST SYSTEM ON THE MARKET. \$ 2 Coupo \$ 5 \$10 \$20 Orders for Send in sample order and put your business on a cash basis. E. A. STOWE & BRO., Grand Rapids.

lous manufacturers of cigars are putting an inferior brand of cigars on the market under a label so closely imitating our "Silver Spots" as to deceive the general public. At first, we were inclined to feel flattered at this recognition of the superior merits of our "Silver Spots" by a brother manufacturer, knowing full well that it is only articles of standard or sterling worth that are imitated, but we feel that we should be derelict in our duty to the public should we not warn them against this infringement, and also to dealers in cigars, as we feel positive that no first-class dealer would knowingly countenance or deal with any manufacturer who had to depend upon

GEO. T. WARREN & CO., Flint, Mich.

worthy of recognition in a community of worthy or respectable citizens. The "Sil-ver Spots" are to-day the best selling five THE TRADESMAN. Write us if you wish cent cigar in Michigan. If you don't be-lieve it send us a trial order. will cost you nothing. BARNETT BROS.

Salt and Sea Fish.

20 Lyon St., GRAND RAPIDS, MICH.

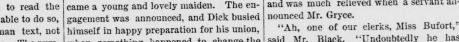
it being printed in small German text, not himself in happy preparation for his union, distinguishable at that distance. The num- when something happened to change the said Mr. Black. "Undoubtedly he has B. F. EMERY, - Managel, ber, 3743, was plain enough, and as Dick current of his thoughts for a time. I had something important to communicate. May strolled past, he was so lost in thought that forgotten to mention that the fashionable we receive him here?"

a man standing upon the steps of the next firm of Black & Somers carried, in addition Renee gave an almost imperceptible start,

poker chips and innumerable other things that ivory was used for once upon a time. PERFECTION SCALE The Latest Improved and Best.

dends to its holders.

DOES NOT REQUIRE DOWN WEIGHT Will Soon Save its Cost on any Counter. For Sale by GEO. C. WETHERBEE & CO., Detroit. HAWKINS & PERRY, Grand Rapids. McCAUSLAND, & CO., E. Saginav And by Wholesale Grocers generally. Send for Illustrated Catalogue.



#### The Michigan Tradesman fficial Organ of Michigan Business Men's Association

WEEKLY JOURNAL DEVOTED TO THE

Retail Trade of the Wolverine State. E. A. STOWE & BRO., Proprietors.

Subscription Price-One Dollar per year. Advertising Rates made known on applica Entered at the Grand Rapids Post Office. E. A. STOWE, Editor

WEDNESDAY, SEPTEMBER 19, 1888.

#### A SIXTH YEAR.

With the issue of last week. THE TRADESMAN completed its fifth year of publication and the issue of the present week marks the beginning of a sixth year and volume.

The success which has attended the publication of the paper from its inception, coupled with the permanent position it now occupies in the esteem of Michigan business men, render it unnecessary at this time to make any extended reference to the past or put forth any promises for the future. Substantially the same policy which has been followed in the past will be pursued in the future. No feature which has be come familiar or valuable to the patrons of the paper well be omitted, nor is the introduction of any innovation contemplated. Briefly stated, THE TRADESMAN will continue to be a welcome weekly visitor at the offices of 5,000 business men.

Mr. William Scully, the Irish landlord who was driven out of Tepperary by the force of public opinion, and who has tried with some success to introduce the methods of Irish landlordism into this country, has been brought to change his course by the alien land law of the State of Illinois. He owns some 60,000 acres of the best land in the corn belt of that State, and for decades past he has gone on laying house to house and field to field, until it seemed as if his estate would embrace whole counties. The block on South Ionia street. new law took hold of his methods at two vulnerable points. It declared void the

ime.

neat market.

business.

ectionery store.

n the bakery business.

al stock to Jas. S. Smith.

Winslow in the grocery business.

onfectionery store and restaurant.

the clothing stock of E. B. Thorpe.

H. D. Harvey in the drug business.

contracts by which he bound his tenants to pay the takes on their farms during the terms covered by their short leases, and it required the escheat to the State of lands left by aliens if they were claimed by alien heirs. His heirs would have to take steps to become citizens at once, with grave apprehensions lest he should die before the five years' term should have expired; and his tenants are relieved from the burden of State and local taxation, which has been much heavier than formerly during the last few years. It is noticed that his agents no longer buy up property in the neighborhood of the estate, and that they have disposed of several fine farms at good but not excessive prices. There is reason to believe they are prepared to sell Mr. Scully out as fast as they can get such prices for the lands, which are of superior quality and well situated. The wonder is that he should have been able to find people to occupy his farms on the oppressive terms he exacts, with so much good land in the Mississippi valley to be had at homestead rates. He also owns some 40,000 acres in Nebrask, which he has been renting in the same fashion.

It is a bad sign for the immediate future Nevins Bros. of England that the Trades' Union Congress becomes with every year more distinctly the organ of social and economic the imposition of a tax equal in amount to the style of J. H. Gibbons & Son.

GRAND RAPIDS GOSSIP. John Den Englishman has sold his grocery stock at 614 Canal street to Wm. H. Sigel. Chas. Mack has engaged in the grocery

AMONG THE TRADE

business at New Salem. I. M. Clark & Son furnished the stock Mrs. D. Polasky has opened a grocery store at Kalamazoo. Olney, Shields & Co.

furnished the stock. Geo. O. Hodge has engaged in the grocery business at Superior. Lemon, Hoops &

Peters furnished the stock. This being "fair week," the jobbing trade is looking for the usually large influx of visitors peculiar to the event.

Orian Hightower has engaged in the grocery business at Ferry. Amos S. Mus-

selman & Co. furnished the stock. The O. E. Brown Milling Co. has just completed a warehouse, 28x100 feet in dimensions, and three stories high. It has a capacity of 7,000 barrels. Quinn & Richardson have removed their prokerage office from the Ledyard block, on follows : President, A. Buttars; Vice-Pres-

Grand Rapids National Bank. urer, F. A. Smith. Mr. Flanagan has retired from the boot and shoe firm of Murray & Flanagan, at 26 Monroe street. The business will be continued by W. C. Murray and D. E. Murray

under the style of W. C. Murray & Co. merchants. Elijah Haney is attempting to organize another stock company to succeed the Haney

B. B. Luten the city trade. Manufacturing Co. in the manufacture of Jas. A. Crookston, the veteran traveler school seats in a new factory at South Grand is spending a few months among old friends Rapids. Mr. Haney has not been very sucat Saratoga, N. Y., and vicinity.

cessful in his business undertakings in the Dick Prendergast is still confined to his past, but may meet with better luck this house by the sprained ankle sustained at the traveling men's ball game two weeks

J. M. Annisansel, Local Manager of ago. Scofield, Shurmer & Teagle's tank line, has John C. Bryer, traveling representative completed the construction of a tank stafor the Globe Rubber Co., of Fairmount, tion at the junction of Alpine avenue and Va., died at the Commercial House, at the M., G. R. & I. Railroad, and will be Lansing, on the 11th. He was 25 years of ready to begin operations next week. age. Offices have been secured in the Blodgett The ingenious "warble," described by

"Jesse Lange" in another column, is the property of Geo. F. Owen, and the circum-AROUND THE STATE. stance described actually happened about a Allegan-Walter Kibby has re-opened his year ago. J. H. Brown, Western representative for Ashley-Demas Adams has opened a con P. Lorillard & Co., was in town Monday. He was accompanied by Ethan Allen, who Shelby-W. L. Paige will shortly engage

is connected with the home management of the house. Gresham-F. L. Ryan has sold his gener Chas. Godbold is no longer on the road for Reeder. Palmer & Co. The house is re-Ashley-J. V. Blair, the Ola grocer, presented in the Northern portion of the building a store at this place. State by J. M. Fell and in the Holland Col-Big Rapids-E. Fisher & Son have opened ony by K. VanDyk. shoe, notion and jewelry store. The Democratic members of the Grand

Ashley - Tripp & Mills succeed C. J. Rapids traveling fraternity met at Sweet's Hotel Saturday afternoon and organized a Ashley-F. B. Van Hoten has opened Ford Traveling Men's Club and the Republican boys will meet at the reading room of Jonesville-Witter J. Baxter has bought the Morton House at 3 o'clock next Saturday afternoon for the purpose of forming a Bangor-Geo. J. Stephenson succ Belknap Club.

The heartfelt sympathy of the fraternity Edmore-Mrs. J. D. Sanford has regoes out to F. L. Kelly in the death of his noved her fancy goods stock to Gladwin. wife by consumption. The demise occurred Ashley-Mrs. Cora Hasbrook is erecting a on Friday and the obsequies were held on uilding to be occupied as a millinery store. Sunday afternoon. The Grand Rapids Marshall-Caroline Klugman succeeds Traveling Men's Association sent a hand-Henry Klugman & Son in the boot and shoe some floral offering, in the form of a symbolical representation of "Gates Ajar," and

Moline-John Noah has put a grocery about thirty of the boys attended the services stock in the store formerly occupied by in a body.

Albert C. Antrim has returned from a his general stock to Elsie, where he will Alabastine Co. He was in Jacksonville re-engage in business.

discontent. This year it reiterated its de-mand for the nationalization of the land by Gibbons have opened a jewelry store under serious detention at the hands of both state protunity is afforded. Yours truly, Lake Odessa-J. H. Gibbons and J. B. claimed and the manner in which he escaped and government officials is a matter of conthe rent. This is a good sign, in so far as Coopersville—Ives & Son have sold their gratulation. He left Jacksonville in com it shows that one class of Englishmen are meat market to Geo. Lonsberry, late of pany with about 300 persons, but when the awake to the fact that in England the land Oakland county, who will take possession party arrived at Savannah only nine-of which Mr. Antrim was one-would admit

Manistee - Johnson & Bridge succeed The Figures in the Goebel Failure. M. G. Smith & Son as lessees of the Dur-The assignee has filed a schedule of the ham House. assets and liabilities in the estate of H. M. Goebel and John Goebel & Co., Grand Rap-

Muskegon-Houseman, Donnally & Jones purchased the I. H. Goldman clothing stock ids; Smith, Cook & Co., Kalamazoo, and H. at chattel mortgage sale for \$7,000. MANUFACTURING MATTERS. Belding-There are 110 names on the

pay-roll of the silk factory. Belding-The refrigerator factory is nov turning out sixty refrigerators per day. Belding-The flouring mill now turns out 170 barrels of flour each twenty-four hours.

Gladstone-The Bischoff sawmill has a ing amounts: daily capacity of 70,000 to 80,000 feet and employs at present some forty men. This number will soon be increased, as they are Stock ..... Fixtures putting in a lath mill of large capacity. Goods atta Mastadon-McIntyre & Co. are said to have made \$100,000 at their sawmill during

" in Kent street... Bay View lot... Stock Nason Lumber Co " New Eng. Furn. C Accounts receivable... Cash balance... Stock at house... the past five years, and that there is a good opportunity for parties to make as much more by cutting the 30,000,000 feet of pine between the Paint and Michigamme rivers. Stock and fixtures ... Charlevoix-The newly-organized Mich-Accounts receivable

igan Shaved Shingle Co. has begun the erection of a mill, in which will be placed two Fixtures. machines. The corporation is officered as

Ottawa street, to larger quarters under the ident, Geo. A. Gage; Secretary and Treas-

ing \$310.17 and appraised at \$250.03. Gripsack Brigade. \$841.31 were attached. Many of the traveling men are staying in this week to help entertain the visiting

Chas. E. Hall is working the outside all grades of wall paper. trade for the O. E. Brown Milling Co. and

Purely Personal.

Frank O. Lord, the Grand Ledge grocer, is in town for a couple of days. J. H. Thaw has returned from Shady

Side, where he spent the summer, and lo cated at 29 North Ionia street. John G. Shields and family will leave

about October 1 for Colorado Springs, Col. where they will spend the winter.

in town for a couple of days inspecting the Grand Rapids agency.

Dr. Chas. S. Hazeltine has returned from Saratoga, N. Y., where he attended the annual convention of the National Wholesale Druggists' Association.

L. F. Swift, Treasurer of Swift and Company, of Chicago, was in town last Wednesday on his way to Muskegon to inspect the new plant of the corporation.

Henry Strope, the Morley merchant and lumberman, is lingering in the shadow of the valley of death, on account of the injuries he received in a runaway last Mon

day. H. B. Hawley, the Westwood general dealer, was in town last week for the pur pose of adjusting the claims held against

him at this market. So far as learned, he was successful. Wm. E. Ramsay, of the Bradley-Ramsay

Lumber Co., Lake Charles, Louisiana, accompanied by his wife and son, are in the city, visiting Mr. and Mrs. Geo. P. Gifford. Jr. Mr. Ramsay was formerly of Saginaw, and is now one of the most prosperous

#### lumbermen of Louisiana.

Acknowledgement. W. H. Herrick, State Agent, Pacific and Acci-dent Ins. Co., Grand Rapids, Mich.

DEAR SIR-I take pleasure in acknowledging receipt of your check for \$30 in settlement of my claim for injury to my ankle received while playing ball in Detroit August 25. I filed my claim to-day at your office and was agreeably surprised to re-ceive settlement of same immediately upon Cheboygan—H. Chambers has shipped his general stock to Elsie, where he will re-engage in business. surance, and I shall take pleasure in recor

to Chicago and return for the Exposition.

The round trip rate from Grand Rapids, in-

cluding one admission to the Exposition, is

Card of Thanks.

"Gage's Saturday Gazette."

GRAND RAPIDS, Sept. 17, 1888.

S. B. MOBRISON.

The Romance of a Ring. Some Errors of Deceptive Sight and Motion.

A few months ago a traveling salesman The senses are subject to illusions in pronamed Woods, who was a guest of the Boody House, in this city, was sitting upon portion to the remoteness of the information that they give from the immediate necessithe sofa in his room, absorbed in reflect ties of the organism. Touch, the most im-mediate and least inferential of the senses, While carelessly running his hand behind the upholstery in the sofa he felt a small is least subject to illusions; while sight is so very much so, that the blind often say finger ring, which he drew forth and discov-ered to be a gold finger ring with a diamond they have an advantage over the seeing in being free from visual illusions. The illu-sions of bodily motion are much nearer to

setting. He knew enough about diamonds to observe that the stone was a gem, exquisitely cut and perfect. those of touch than to those of sight, and yet they can, under certain conditions, be He naturally began wondering how the little treasure found its way into so remote induced through visual impressions. Of this, the writer has recently had two inter-esting examples. He was standing upon a place, and after considerable thinking came to the conclusion that it had either

From the Toledo Blade

been hidden intentionally, or that it had slipped from a finger of the owner-evi-Cost Appraised Value Value .\$16,119,61 \$11,764.34 ... 333,25 241.86 ... 925.44 841.31 dently a lady, for it was a lady's ringwhile she had thoughtlessly been playing with the upholstery in the same manner. He looked for initials or a name in the ring but found nothing that would lead to the identity of the owner. He went to the 3,892.16 100.00 1,800.00 2,250.00 4,601.47 314.96 office and inquired if a ring had been lost, but the clerk had heard of none, and upon inquiry no one else was found who knew 159.00 anything of it. The next morning Mr. Woods was pre-

—in fact, his attention was called to the phenomena by this feeling of motion. The other observation was as follows: While paring his toilet before the dresser when he noticed the letters "M. C. F." and the date riding in the cars and looking out of the window, the trees and all are seen to move "Sept. 17" delicately cut in the beyel of the in the opposite direction. If, now, one mirror. He thought nothing of it at the time, but shortly afterwerd the idea enlooks in a mirror so situated that it reflects the passing landscape, which, however, tered his mind that the initials might possi must not be visible except in the mirror, one has the illusion of moving in the oppobly be those of the owner of the ring he had found. They were certainly cut by a diamond, and it was reasonable to suppose that they were carved with the very ring he had found. Anyhow it was interesting, site to the real direction of motion, owing to the reversal of the image in the glass. In both these cases an immediate bodily sensation is induced by a more or less unconsinference through visual sensations. Goods costing \$925.44 and appraised at and he determined to investigate the romance. From the clerk he obtained the register of

The failure is attributed largely to the abandonment of the wall paper pool, which list of names for one the initials of which Some years ago, Ceylon was one of the great coffee-producing districts of the world. That dreaded blight, the leaf disease, took caused such a serious decline in the price of were M. C. F. Nothing satisfactory was found. He asked for the register for the hold of the plantations and the industry September previous, and after a little search it was procured. Under the date of Sep-In place of coffee, planters was ruined. turned their attention to tea and now th island is once more prosperous.

tember 16 he saw the name, in a lady's handwriting, "Miss May C. Fowler, Mad-ison, Wis.," and she was assigned to room 45, the very one he had occupied. thor of a recent paper treating of this enter prise, says: "It has already assumed large proportions. There are probably now, 200,-Then he was certain that this young lady

000 acres of tea planted in Ceylon, giving employment to 1,200 British managers and superintendents, and 300,000 British sub-jects from India and Ceylon. The probable was the same who had engraved her in-itials on the mirror. The doubt still re-mained if she was the owner of the ring he had found.

export of tea from Ceylon. In probable 40,000,000 pounds, and as there is a very large tract of land suitable for cultivation, His first intention was to address a letter where they will spend the winter. F. W. Schwartz, General Manager of the Fermentum Yeast Co., of Chicago, has been the limits of the enterprise will only be bounded by consumption, for Cevlon has proved that it can place tea of superior quality in the markets of the world at a

He did so. From the city directory he found several addresses of Fowlers and noted them in his order book. He selected price which will defy competition, and with the enumerated advantages, coupled with the address of Russel M. Fowler, attorney at law, judging that attorneys, as a rule, being men of wealth, their daughters would

more likely wear diamonds than those whose parents were newspaper men or fol-

lowers of other callings. He presented himself at the residence and asked if Miss May Fowler was at home. He received an affirmative reply and was ush-ered into a room where the young lady was

sitting with her father, who was reading : paper. Woods introduced himself, and asked Miss Fowler if she had ever lost a diamond ring. After hesitating a moment, she said:

"Yes, sir. I lost one two years ago on a visit East. I don't know where, though.' "Were you ever in Toledo, Ohio?" "Yes. I stopped there over night while on my trip, and waited until the next evening for papa. You remember, don't you father?"

"Quite well," the lawyer replied.

"Where did you stop?" asked Woods. "I don't remember the name of the hotel, but it was in the center of the city, and was the leading house in town. It was about two blocks from the river."

Mr. Fowler then eyed Woods suspicious ly and asked why he was so inquisitive. The drummer replied by handing the young lady the ring and asked if it was hers.

"Oh, the very same," was the reply. "Where did you get it, Mr. Woods?" Woods related the circumstances as re-corded above, and concluded with the re-mark that he hoped Miss Fowler found as much pleasure in obtaining the ring as he had derived in following the little mystery. Mr. Fowler gave himself up to a hearty laugh, at the same time thanking Woods for his kindness and remarking that it was one of the cleverest pieces of detective he had seen. As a criminal lawyer, he had observed many of them, too.

Woods was invited to remain for dinner and he did so. He made himself very greeable, and orable impression. He was cordially invited to call again if he ever happened to re-Cheap Excursion Rates to Chicago. The Detroit, Grand Haven & Milwaukee Railway announce very low excursion rates

FOR SALE, WANTED, ETC.

sements will be inserted under this head for a word the first insertion and one cent a each subsequent insertion. No advertise n for less than 25 cents. Advance payment Advertise

#### FOR SALE.

POR SALE-DRUG STOCK WHOSE AVERAGE DAILY sales is \$17. Splendid opening for physician. Good reasons for selling. Address No. 289, care Michi-gan Tradesman.

289 FOR SALE OR RENT-HARDWARE AND GROCERY store, dwelling and lodge room above. Address Box 24, Merrill, Mich. 290 OR SALE-WELL-ESTABLISHED IMPLEMENT BUS-iness, choice location in rich former L'iness, choice location, in rich farming country. Capital required-about \$5,000. Profits about \$500 per month. A golden opportunity for live man. Address Ino. T. Marriott, Agt., Wakefield, Neb. 283 FOR SALE-GOOD RESIDENCE LOT ON ONE OF the most pleasant streets "on the hill." Will ex-change for stock in any good institution. Address 286, care Michigan Tradesman. 286 the floor of a railroad depot, the boards of which were laid with a considerable open

Are Michigan Tradesman. 250 FOR SALE-WELL-SELECTED GROCERY STOCK situated on good business corner. Stock and fix. 
 POR SALE-WELL-SELECTED GROCERY STOCK.

 situated on good bainess corner. Stock and fix-tures will inventory about \$3,0.0.

 Reason for selling, other business. Address Henry, care Michigan Trades-man, Grand Rapids.

 POR SALE-ONE \$x24 ROWNDS' SECTIONAL ROLL-er mill, with elevators and scalpers complete; one Webster bran duster; one OO Geo. T. Smith purifier. The above machines are all in good condition. Enquire of owner, D. C. Briggs, North Branch, Mich. 271
 space between them, and the shadow of an electric light was moving up and down by the swinging of the light in the wind.

Looking at the floor, it seemed as though the shadow were stationary, and the floor The above machines are all in good condition. Enquire of owner, D. C. Briegs, North Branch, Mich. 27 TOR SALE-BAZAAR BUSINESS, WELL ESTAE-Histed in one of the liveliset and best business towns in the State. Proprietor's health the stating in the state. Proprietor's health and heat business towns in the state. Proprietor's health and holiday trade. Address A B C office of this paper. 272 TOR SALE-CLEAN GENERAL STOCK OF GOODS and store building in a growing railway town sit-tory about 35,000. Reason for sellin Stock will inven-tory about 35,000. Reason for sellin Stock will inven-dress A.S. 8. Musselman & GCO, Grand Rapids. 280 TOR SALE-DEUG FIXTURES AND SMALL STOCK boards moving. From this, it followed that the person on it was moving, too, and the writer distinctly felt the swinging sensation

dress A. S. Musselman & Co., Grand Rapids. 260 FOR SALE-DRUG FIXTURES AND SMALL STOCK of drugs. Address Doctor, BOX 242, Rockford. 238 FOR SALE-OR EXCHANGE FOR STOCK IN TRADE, Grain Elevator, ten carloads capacity; horse power, large grounds; fine town on C. & G. T. railroad; good wheat and produce market. Write for partici-lars, W. B. Tyler, care B. P. & D. A. Co., Grand Rapids, Mich. 250

Mich. 203 FOR SALE-GENERAL STOCK, GOOD TRADE, LONG or short lease of store. A bargain for some one. Must sell. Want to go South. Address Box 12, Grand. 910 ville, Mich. 242 TOR SALE-THE DRESS OF TYPE NOW USED ON "The Tradesman"-600 pounds of brevier and 200 pounds of nonpareil. A good bargain will be given and the second give purchaser.

#### WANTS.

The au-

WANTED-A REGISTERED PHARMACIST. PERMA-nent position, Address M. Seward McNitt & Co. n Center, Mich.

WANTED-SITUATION ON THE ROAD BY MAN OF six years' experience. Best of reference. Ad WANED-SITUATION ON THE ROAD BY MAN OF six years' experience. Best of reference. Ad-dress J.E. F. care Michigan Tradesman WANED-BYA YOUNG ATTORNEY, A DESIRA-ble place to locate. State size of town, number of attorneys already in the field, business, etc. Ad-dress Box 86, East Jordan, Mich. 288

WANTED - SITUATION BY COMPETENT DRUG clerk. Address Box 22, Colon, Mich. 221 WATED-A LIVE, EXERGETIC MAN WHO IS SO-ber and honest, to consolidate grocery or gener-al stoks with me, in a No. I location, where a trade of SUO a year be done. Don't write unless you are solve a year business. Address Lock Eox 120, Collins, Min and mean business. Address Lock Eox 120, WANTED-IN EXCHANGE FOR VALUABLE REAL

280 WANTED-SALESMEN TO SELL OUR CHOICE VAeties of nursery stock, either on salary or com Permanent employment to successful men , with references May Brothers, Nurserymen er. N.Y. 278

VANTED-PART INTEREST IN DRUG OR GENERAL store by practical registered pharmacist. Ad ess Robert, care Michigan Tradesman 271 dress Robert, care Michigan Tradesman 271 WANTED-EVERY STORE-KEEPER WHO READS trial. It will abolish your pass books, do away with all your book keeping, in many instances save you the expense of one clerk, will bring your business down to a cash basis and save you all the worry and trouble that usually go with the pass-book plan. Start the 1st of the month with the new system and you will never regret it. Having two kinds, both kinds will be sent by addressing (mentioning this paper) J. H. Sutii', Albany, N. Y.

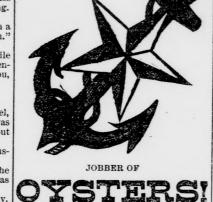
Albany, N. Y. 21, WANTED-1.000 MORE MERCHANTS TO ADOPT OUR Improved Coupon Pass Book System. Send for samples. E. A. Stowe & Bro., Grand Rapids. 214

#### MISCELLANEOUS.

MISCELEART RECEIPTION AND A CONTRACT FOR RENT-TWO WELL LOCATED STORES ON South Division street. Size 22 x 80 feet. G. K. Nel son, 68 Monroe street. F South Division street. 219 son, 68 Monroe street. 219 \$1,200 CASH BUYS MANUFACTURING BUSI-sons for selling. Address Chas. Kynoch, St. Ignace, 228



its salubrious climate, the enterprise is attractive and promises to continue remuner DETTENTHALER,



-AND-

Attention.

Column.

#### divided among the four stores in the follow ing amounts: Canal street store..... South Division street store..... Battle Creek store. Kalamazoo store..... \$46,361.49 ...674.85 ...40.63 ...11,266.89 The assets are appraised at \$43,346.23, divided among the four stores in the follow-

M. Goebel & Co., Battle Creek, from which

it appears that the liabilities are \$58,343.85.

H. M. GOEBEL.

JOHN GOEBEL & CO.

H. M. GOEBEL & CO.

SMITH, COOK & CO.

Mr. Goebel selected his exemption, cost-

923.41 4,467.24 125.00 1,800.00 2,250.00 8,969.41 314.96 200.00

.....\$3,132.15 \$ 2.262 5

3,242.89 665.91

......\$3,323.44 \$ 2,522.55

165.00

2,837.52 640.75

120.00

question is the real onestion, as it October 1. is not in Ireland. But it is a bad

rent from the land has begun to make them late J. W. Sessions. is to effect in the matter of land ownership | tinue the business. a change as sweeping as would be effected undergoing such a revolution.

In common with the majority of the trav-THE TRADESMAN regrets that any of the Charles S. Field. The new firm name is members should be so unwise as to seek to Ballard & Field. divide the fraternity in a political matter. factions to put the best foot forward.

A Turtle Farm.

It occurred to an enterprising Yankee and the accordingly established a terrapin Henry C. Smith. farm, which is situated about sixty miles from Mobile. An enclosure of three acres Arthur Meigs, of Grand Rapids, the store in extent contains several immense ditches formerly occupied by the Pangborn general 160 feet in length and 10 feet in width, and stock and W. J. Mills has bought the adthese are filled with salt water by two joining building. The former will be occucanals. In these ditches about 30,000 tur- pied by the Blanchard Drug Store and the thes are domesticated. In winter they lie latter by the postoffice and express office, an imbedded in the mud, and are very con- archway connecting the two stores. venient creatures to keep, seeing at this season they never eat any food. It is not astonishing, therefore, to hear that these

Wayland-A. Sessions has opened a having come from the fever-stricken city. sign, as showing that the injuries in- stock of confectionery, tobaccos and cigars He was kept in surveillance there over flicted on the common people by their being in the building formerly occupied by the night, sleeping on improvised beds in the

passenger coach, when he was started days, September 11th, 18th and 25th, Octoindifferent to those rights of ownership Owosso-N. McBain has sold his clothing North. A day or two afterward he was whose overthrow would inflict direful injury and merchant tailoring business to Wm. again taken into the custody of health offion all classes. The English problem really McKeand, late of Northville, who will con- cers, when a slight variation from the truth would have saved him that inconvenience,

Boyne Falls-Wm. A. Davoll has pur- and compelled to remain over night in a by a socialistic revolution, and yet to avoid chased the interest of his father in the gen- locked passenger coach. Mr. Antrim says eral firm of W. P. Davoll & Son and will that the average traveling man is quite as

continue the business in his own name. capable of getting frightened as people in Sparta-S. S. Hesseltine has exchanged other walks of life, over 300 having left eling men of Grand Rapids, who have work- his interest in the Hesseltine & Ballard fur- Jacksonville within six hours after quaran ed together very harmoniously in the past, niture store and goods for the farm of tine regulations were proclaimed.

The Michigan Salt Association will here

Charlotte - Henry Levy and Emanuel after ship the product of members oper Such a step having been taken, however, Levy have purchased the interest of J. H. ating on the shores of Lake Huron to the Rapids traveling men, both at this time and there is nothing left for the other side but Green in the clothing firm of Levy & west via Detroit. Heretofore all salt from managept the same tactics and then for both Green. The new firm will be known as shore towns has been taken by water direct

to Chicago, and thence sent west by rail. unknown, who have so kindly shown me J. Levy & Sons. Allegan-Chas. D. Smith has sold his in- The new order of things will make Detroit such generous kindness. I shall never forterest in the grocery firm of Smith Bros. to the point of transfer, and the Wabash will get them, even if words are too weak to engage in the grocery and meat business in move west every barrel taken into the City that turtle farming might be made to pay, Chicago. The business will be continued by of the Straits. The Association will at once build on the Wabash docks ware-

Blanchard-L. M. Mills has purchased of

Hillsdale Standard: It is rumored that Reading will have a new savings bank in the near future, with a capital of \$25,000. and the stock will be taken by citizens of

pleasantness, Mr. Northrop expects to be

astonishing, therefore, to hear that these turtles cost no more than \$1 per season to best brick store between Saginaw and St. Seed, and that New York cheerfully pays as Louis. He will soon move into the same depositors and eventually settle with all in Seed. and that New York cheerfully pays as Merrill-H. L. Gladwin is building the

STRAY FACTS.

Bank Notes.

not become a permanency. that place. As regards the Waldron un-

express my gratitude.

some of the best people in Madison. It was nearly three months before his

only \$5.15. Tickets will be sold on Tuesnext trip in that vicinity, and he was surber 2d, 9th and 16th, good going on date of prised at the anxiety he seemed to feel to sale, and good to return up to and including accept the invitation he had received to pre-Monday next following date of sale. The route of these tickets is via Grand sent himself at the Fowler mansion. But what is the necessity of saying any-

Haven and the Goodrich Transportation thing more. It was the most natural thin Company to Chicago, and the price of the ticket includes berth on steamer between in the world for the young people to fall in love with so romantic an introduction and Grand Haven and Chicago in both directions. they did.

And, to-day, Miss Fowler's name is changed to Mrs. Greene Woods.

I wish to avail myself of the medium of The Hotel Register Must Go THE TRADESMAN to return my heartfelt rom the New York Graphic.

thanks to the many friends who have ex-The register at some of the fashionable hotels will soon be among the unused if not tended a helping hand and expressions of sympathy to me in my great bereavement. among the forgotten things. There is a Especially are my thanks due to the Grand movement on foot to abolish it entirely, and quality; al sooner or later, like a good many other at a previous occasion; to Spring & Comthings, it will have to go. People are busi-er now than they used to be, or else they pany and the employes of the house; to friends at Morley; and others, known and are lazier. Formerly, hotel guests registered their names and the places from tered their names fren which they came with a good deal of accu acy and attention. Now, most of the pub-lic men and generally all lady travelers de F. L. KELLY. cline to allow their names to appear on the book at all. They simply give their names The first two issues of Gage's Saturday and places of residence to the clerk, who houses, 240x150 feet in size, with a capacity for nearly 100,000 barrels. enterprising publishers previous to the in-The real object of the register was to accor auguration of the venture. The typographmodate the outsider, any way, and even in ical appearance of the paper is handsome this respect has fallen into disuse. The and the contents are interesting and almost wholly original. THE TRADESMAN Sees no wholly original. THE TRADESMAN sees no ten if he does not find the name on the regreason why Gage's Saturday Gazette should ister he turns and asks the clerk if the per son he seeks is stopping in the house. This

is a fast age, and the register seems to be in When selling mackerel suggest to your the way now on the hotel desk.

known oil or grea known oil or grease. PRICES TO THE TRADE. Pouys, per gross, \$10. Packed in 3 doz. cases. Retail at 10 cts. each. Pints, per doz., \$2.25. Packed in 1 doz. cases. Retail at 30 cts. each. Quarts, per doz., \$4. Packed in 1 doz. cases. Retail at 50 cents each. Gallons, each, \$1.20. Packed 6 cans in case. Retail at \$1.50 each. Each case contains a liberal assortment of advertising matter, lithographs; show-cards, etc. THE TRADE SUPPLIED BY OL WILV CULUEL DS \$ C0. Grand Banids TIO turn to the city. About three weeks later, he found him-self in Madison again on his return trip from the West. He was well received by Horse and Wagon Covers, Available and Tents. Awnings and Tents, Flags and Banners, OLNEY, SHIELDS & CO., Grand Rapids, Mich. Oiled Clothing, Feed Bags, Wide Ducks, etc. VALLEY CITY MILLING CO Telephone 106. 73 CANAL ST., - GRAND RAPIDS YOU WANT A SHOWCASE?

> k; panel d e; silvetta trimming: inches high. Price cartage free.



OUR LEADING BRANDS

Roller Champion. Gilt Edge, Matchless Lily White, Harvest Queen, Snow Flake. White Loaf, Reliance. Gold Medal, Graham.

OUR SPECIALTIES:

Buckwheat Flour, Rye Flour, Granulated Meal, Bolted Meal, Coarse Meal, Bran, Ships, Middlings, Screenings, Corn, Oats, Feed.





Buns Easy. NO BACKACHE.

SPECIAL OFFER-This style

D.

D. COOK

Té Cords IN 9 HOURS!

21 SCRIBNER STREET.

#### way down in the gutter. This man headed EDWIN FALLAS. The Michigan Tradesman a subscription, raised money and sent Hank to the Washington Home of Inebriates at PROPRIETOR OF Chicago, and in a year's time his old firm Yarns Spun by Drummers.

JOBBER OF

- No. 9 Ionia St., Grand Rapids

Written for THE TRADESMAN. The bald-headed man, the tall passenger,

a little man with a red goatee and a tall, two fashionable-looking ladies came aboard with the red goatee took himself, his birddark man were playing pedro. At Holland and took seats ahead of the quartette. At New Richmond an old lady and a little girl

carrying a bird cage with a little yellow bird in it took seats between the fine ladies and our friends. Pretty soon the little man with the red goatee, surprised by picking factured and sold only by the Voigt Millup a hand containing the nine and ten spot, ing Co.

jack, queen, king and ace of spades, gave a little warble that sounded just like a trained canary. The two fine ladies turned around in their seat, as did others in the car, and looked for the source of the music. Noting the sensation he had created, the little man with the red goatee repeated his warble, and one of the ladies arose, walked down the aisle and, stopping at the seat in which sat the old woman and little girl, said:

"Will you sell your bird ?"

"Ma'am ?"

"What will you take for the bird ?"

"'Tain't for sale. The little girl's sister give it to her and she wouldn't care to sell it."

The fine lady returned to her place, but a little later the beautiful warble again rang through the car, sounding high and clear above the rumble of the car wheels and the clatter of loosened fish-plates. Again the lady came to the old woman's side and said : "My friend is highly impressed with your

bird, and will give you \$10 for it. Won't you sell it ?"

"Why, if she wants it as bad as all that even if it is a keepsake from Lize, she can have it."

So a crisp, new ten-dollar bill was care fully tied up in the old lady's cotton kerchief and the fine lady walked down the aisle, daintily holding away from her silk dress the little rusted bird-cage. The bird warbled no more, the little girl, who was weeping loudly, was hushed by her grand mother, saying, "Shut up! We can buy a hundred yellow birds for \$10." And four traveling men adjourned to the smoker, nearly dead with suppressed laughter.

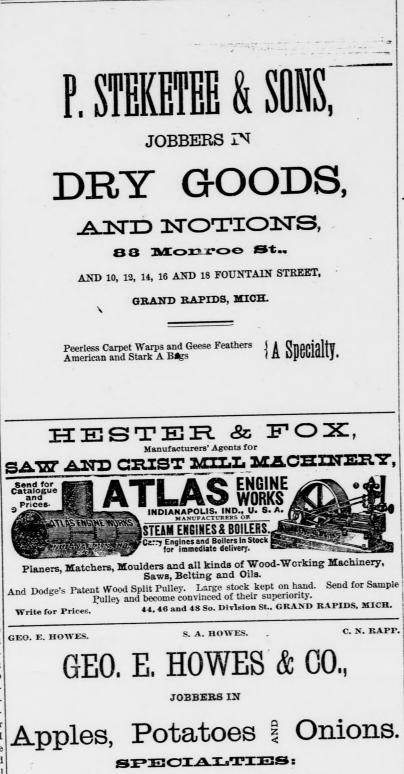
#### \* \* \*

"The first time I went on the road was fourteen years ago, for the Clinton Woolen Mills. I was green as grass in them days, and thought it would be lots of fun. Well, 1 made Grand Rapids and Muskegon, and then went to Milwaukee. I had a list of the house's customers and, leaving my samples at the hotel, started out to look them up. My! but I was scared when I saw who they wanted me to call on ! Houses that could buy and sell us ten times over-large wholesale concerns in marble fronts. Well, I didn't call on them, but instead called on a few of the smaller dealers and sold a few small bills. Then I went to Racine, then to Madison, and so on to Green Bay, with but little success and terribly discouraged. At Madison I had written in and told the house that they had better call me in, as I was sure I would never make a success as a traveling man; that I would go on up to Minnesota and see the country; that I would do what I could and ask no salary, hoping that I could sell enough goods to pay expenses. At Green Bay I heard from them. Billy ----, the manager, was an intimate friend of mine, and here is what he wrote ;

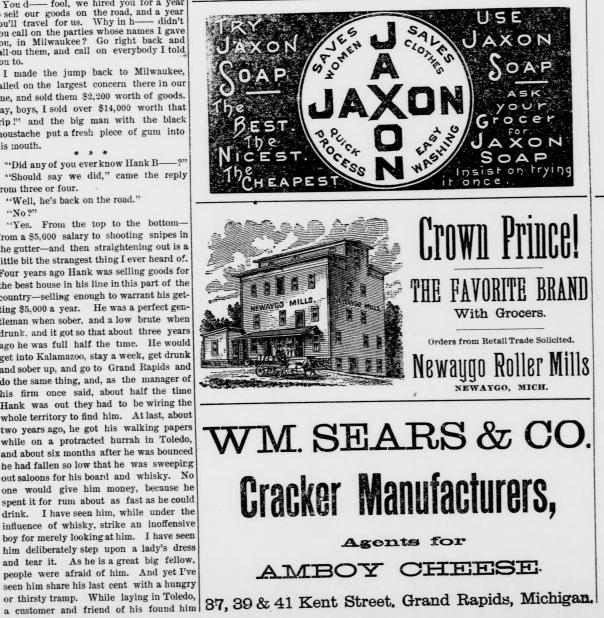
You d-fool, we hired you for a year to sell our goods on the road, and a year you'll travel for us. Why in h— didn't you call on the parties whose names I gave you can on the parties where the back and you, in Milwaukee? Go right back and call on them, and call on everybody I told

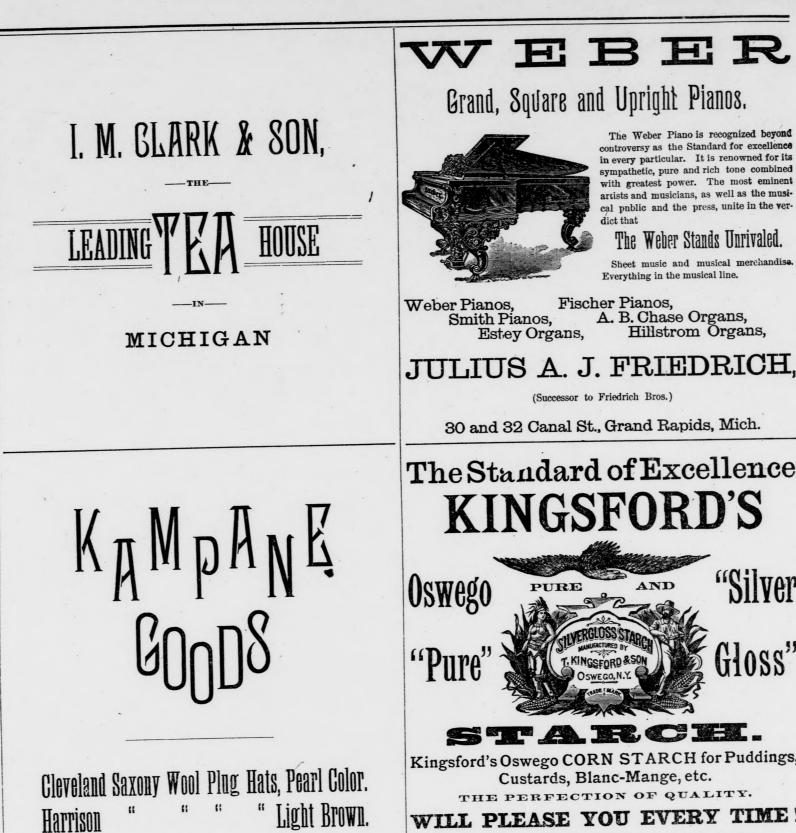
offered him his old place at the old salary, VALLEY CITY COLD STORAGE, and to-day Hank B- is selling goods on the road again, and is a devoted follower of Oranges, Lemons, Bananas, Butter, Eggs and Egg Crates. Fiske and Brookes." And the little man warble and his grip off the train.

No. 1 egg crates, 37c. No. 2 egg crates No. 1 fillers, 13c. No. 2 fillers, 10c JESSE LANGE. I have facilities for handling each line above med that are unsurpassed. Merchants should remember that the cele-I aim to handle the best that on Mail orders filled promptly at lowest liberal discount on Egg Crates and fill brated "Crescent," "White Rose" and "Royal Patent" brands of flour are manu-SALESROON,



Oranges, Lemons, Bananas. 3 Ionia St., CRAND RAPIDS, MICH.





\$10.50 per doz.



For Both Parties. LOWEST PRICES. MEDALS, ETC.

Did you get our Fall Catalogue? If not, send for one. C. LEVI. 34 to 42 Canal Street. LEMON, HOOPS & PETERS, Wholesale Grocers AND TEA IMPORTERS. MICH. GRAND RAPIDS,

Gloss" STARCH. Kingsford's Oswego CORN STARCH for Puddings, Custards, Blanc-Mange, etc. THE PERFECTION OF QUALITY. WILL PLEASE YOU EVERY TIME ! ALWAYS ASK YOUR GROCER FOR THESE GOODS. W. STEELE PACKING & PROVISION CO. WHOLESALE DEALERS IN Fresh and Salt Beef, Fresh and Salt Pork, Pork Loins, Dry Salt Pork, Hams, Shoulders, Bacon, Boneless Ham, Sausage of all Kinds. Dried Beef for Slicing. Strictly Pure and Warranted, in tierces, barrels, one-half barrels, 50 pound cans, 30 pound cans, 3, 5 and 10 pound LARD, pails.

"Silver

you to.

I made the jump back to Milwaukee, called on the largest concern there in our line, and sold them \$2,200 worth of goods. Say, boys, I sold over \$14,000 worth that trip !" and the big man with the black moustache put a fresh piece of gum into his mouth. \* \* \*

"Did any of you ever know Hank B----?" "Should say we did," came the reply from three or four.

"Well, he's back on the road." "No ?"

"Yes. From the top to the bottomfrom a \$5,000 salary to shooting snipes in the gutter-and then straightening out is a little bit the strangest thing I ever heard of. Four years ago Hank was selling goods for the best house in his line in this part of the country-selling enough to warrant his getting \$5,000 a year. He was a perfect gentleman when sober, and a low brute when drunk, and it got so that about three years ago he was full half the time. He would get into Kalamazoo, stay a week, get drunk and sober up, and go to Grand Rapids and do the same thing, and, as the manager of his firm once said, about half the time Hank was out they had to be wiring the whole territory to find him. At last, about two years ago, he got his walking papers while on a protracted hurrah in Toledo, and about six months after he was bounced he had fallen so low that he was sweeping out saloons for his board and whisky. No one would give him money, because he spent it for rum about as fast as he could drink. I have seen him, while under the influence of whisky, strike an inoffensive boy for merely looking at him. I have seen him deliberately step upon a lady's dress and tear it. As he is a great big fellow, people were afraid of him. And yet I've seen him share his last cent with a hungry Pickled Pigs' Feet, Tripe, Etc.

Our prices for first-class goods are very low and all goods are warranted first-class in every instance.

When in Grand Rapids give us a call and look over our establishment. Write us for prices

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#### ASSOCIATION DEPARTMENT.

Michigan Business Men's Association.

Michigan ifusiness McA's Association. President-Frank Weils, Lansing. First Vice-President-H. Chambers, Cheboygan. Second rg-President-C. Strong, Kulamazoo. Second rg-E. A. Stowe, Grand Rapids. Drasurer-L. W. Sprague, Greenville. Frank Hamilton, Traverse City, N. B. Blain, Lowell; Chas. T. Bridgman, Flint; Hiram DeLano, Allegan; Secretary.

Secretary. Committee on Insurance-Geo. B. Caldwell, Green rille; W.S. Powers, Nashville; Oren Stone, Fint. Dommittee on Legislation-S. E. Parkill, Owosso; H. A. Hydorn, Grand Rapids; H. H. Pope, Allegan. Committee on Trade Interests-Smith Barnes, Traverse City; Geo. R. Hoyt, East Saginaw; H. B. Fargo, Mus-logamittee on Trade Interest Saginaw; Something Sagen.

Segon. Semmittee on Transportation-James Osborn,Owosso; O. F. Conklin, Grand Rapids; C. F. Bock, Battle Creek.

tee on Building and Loan Associations—Chaun ong, Kalamazoo; Will Emmert, Eaton Rapids

Ommittee on Lalamazoo; Will Emmert, L eey Strong, Kalamazoo; Will Emmert, L W. E. Crotty, Lansing. Local Secretary-P. J. Connell, Muskegon Maial Organ-The Michigan TRADESMAN.

The following auxiliary associations are op-erating under charters granted by the Michi-gan Business Men's Association:

No. 1-Traverse City B. M. A.

No. 2-Lowell B. M. A. President, N. B. Blain; Secretary, Frank T. King. No. 3-Sturgis B. M. A. President, H. S. Church; Secretary, Wm. Jorn President, H. S. Church; Secretary, Wm. Jorn. No. 4.—Grand Rapids M. A. President, E. J. Herick; Secretary, E. A. Stowe. No. 5.—Muskegon B, M. A. President, H. B. Fargo; Secretary, Wm. Peer. No. 6.—Alba IS, M. A. President, F. W. Sloat; Secretary, P. T. Baldwin. No. 7.—Dimondale B, M. A. President, T. M. Sloan; Secretary, N. H. Widger.

President, T. H. Stoan; Secretary, A. H. Wuger. No. 8-Eastport B. M. A. President, F. H. Thurston; Secretary, Geo. L. Thurs ent, F. H. Thurston; Secretary, Geo. L. Thu No. 9-Lawrence B. M. A. ent, H. M. Marshall; Secretary, J. H. Kelly.

No. 10-Harbor Springs B. M. A. W. J. Clark; Secretary, A. L. Thompso No.11-Kingsley B. M. A. H. P. Whipple; Secretary, C. H. Camp

President, H. P. Whipple; Secretary, C. H. Carrowson, No. 12-Quincy B. M. A. President, C. McKay; Secretary, Thos. Lennon. No. 13-Sherman B. M. A. President, H. B. Sturtevant; Secretary, W. J. A No. 14-No. Muskegon B. M. A. Harvey: Secretary, G. C. Haren J. Austin President, S. A. Howey: Secretary, G. C. Haver No. 15-Boyne City H. M. A. President, R. R. Perkins; Secretary, F. M. Chas No. 16-Sand Lake B. M. A. President, J. V. Crandall: Secretary, W. Rasco No. 17-Plainwell B. M. A. President, E. A. Owen, Secretary U. 603

President, E. A. Owen, Secretary, J. A. Sidle No. 13-Owosso B. M. A. President, H. W. Parker; Secretary, S. Lamf President, H. W. Parker; Secretary, S. Lamfrom. No. 19-Ada B. M. A. President, D. F. Watson; Secretary, E. E. Chapel. No. 20-Saugatuck B. M. A. President, John F. Henry; Secretary, L. A. Phelps. No. 21-Wayland B. M. A. President, C. H. Wharton; Secretary, M. V. Hoyt. No. 22-Grand Ledge B. M. A. Persident, F. A. Rockafellow; Secretary, W. R. Clarke. No. 23-Carson City B. M. A. President, F. A. Rockafellow; Secretary, C. Balley. No. 24-Morley E. M. A.

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 No. 30-Oceana B. M. A.
 President, A.G. Avery; Secretary, E. S. Houghtalin,
 No. 31-Charlotte B. M. A.
 President, Thos. J. Green; Secretary A. G. W.

No. J. Green; Secretary, A. G. Fleury.
No. 32—Coopersville B. M. A.
W. G. Barnes; Secretary, J. B. Watson.
No. 33—Charlevoix B. M. A.
L. D. Bartholomew; Secretary, R. W. Kane. President, L. D. Bartholomew; Secretary, R. W. Ka No. 34-Saranac B. M. A. President, H. T. Johnson; Secretary, P. T. Williams.

President, H. T. Johnson; Secretary, P. T. Williams. No. 35-Bellaire B. M. A. President, Wm. J. Nixon; Secretary, C. E. Densmore. No. 36-Ithaca B. M. A. President, O. F. Jackson; Secretary, John M. Everden. No. 37-Battle Creek B. M. A. President, Chas. F. Bock; Secretary, W. F. Baxter.

Chas. F. Bock; Secretary, W. F. Baxter
 No. 3S – Scottville B. M. A.
 H. E. Symons; Secretary, D. W. Higgins

President, H. E. Symons: Secretary, D. W. H. No. 39 -Burr Oak B. M. A. President, W. S. Willer: Secretary, D. W. A. No. 40-Eaton Rapids B. M. A. No. 41-Breckenridge B. M. A.

No. 42-Fremont B. M. A. President, Jos. Gerber: Secretary, C. E. S. No. 43-Tustin B. M. A. President, G. A. Estes; Secretary, W. M. Hol

President, G. A. Estes; Secretary, W. M. Holmes. No. 44--Reed City B. M. A. President, E. B. Martin; Secretary, W. H. Smith. No. 45--Hoytville B. M. A. President, D. E. Hallenbeck; Secretary, O. A. Halladay.

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No. 48-Hubbardston B. M. A. President, Boyd Redner; Secretary, W. J. Tabor. No. 49-Leroy B. M. A. President, A. Wenzell; Secretary, Frank Smith. No. 50-Manistee B. M. A. President, A. O. Wheeler; Secretary, J. P. O'Malley. No. 51-Cedar Springs B. M. A. President, L. M. Sellers; Secretary, W. C. Congdon.

Foster, Stevens & Co., No. 52-Grand Haven B. M. A. President, F. D. Vos; Secretary, Wm. Mieras. .dis regard to what had been accomplished in prophecy within ourselves. TIN-LEADED. IC, 14x20, choice Charcoal Terne. IX, 14x20, choice Charcoal Terne the line of raising funds and securing right The power of forgiveness is the noblest night, when his tracks would not be no CAPS. No, 53-Bellevue B. M. A. ticed until daylight revealed them. The Ely's 1-10. attribute in the human character. Let no day glide into eternity without .per m \$ 65 of way for said road. The proposed roa 60 IC, 20x28, choice Charcoal Terne. 35 IX, 20x28, choice Charcoal Terne 60 TRAPS. John H. York reason 1 did no go into the scheme Hick's C. F..... 10 and 12 Monroe St. No. 54-Douglas B. M. A. President, Thomas B. Dutcher; Secretary, C. B. Waller. 15 00 was to run from Lansing to Mackinaw, vio with him was that I feared our high-toned catching a glimpse of Heaven's sea. To be autocratic is to be unjust to our-G. D. Musket..... citizens would come down on me for dam-ages. When I suggested this, the inventor CATRIDGES. Rim Fire, U. M. C. & Winchess Rim Fire, United States..... Central Fire.... 33, 35, 37, 39 and 41 Louis Street. No. 55-Petoskey B. M. A. President, C. F. Hankey; Secretary, A. C. Bo TRAPS. Steel, Game. Oneida Community, Newhouse's...... Oneida Community, Hawley & Norton's Hotchkiss'.... Harrison, Kalkaska, East Jordon, Ironton, owman. selves. No man is "sufficient unto himself." Charlevoix and Petoskey. The New York resident, N. B. Lamar, S. Corretary, A. C. Downan, No. 56-Bangor B. M. A. President, N. W. Drake; Secretary, Geo. Chapman, No. 57-Rockford B. M. A. President, Wm. G. Tefft; Secretary, E. B. Lapham. eft to consult a lawyer as to his liability in Despair and happiness are so closely link .dis50 .dis25 syndicate who are to furnish the capital dethe matter, and I am awaiting his report. ed that each is riven by the wealth of the S. P. & W. Mfg. Co.'s 60&1 mand that \$100,000 be raised between other. Stencils and like devices have been used in FOSTER EVENS CHISELS Mouse, choker... Mouse, delusion. Socket Firmer... Socket Framing. Socket Corner... Socket Slicks.... the past for this purpose, but this beats anything I have ever heard of." 70&10 70&10 70&10 70&10 dis dis dis dis dis dis Mackinaw and Kalkaska, and \$65,000 of Wm. G. Tefft; Secretary. E. B. Lap No. 58-Fife Lake B. M. A. B. M. A. Pins. that amount has already been secured. If Bright Market dis 671 No. 59-Fennville B. M. A. Petoskey should vote to bond itself, it would Acting under the instructions of the Ex dis 76&1 ...dis 624 ...dis 5 Butchers' Tanged Firmer. Barton's Socket Firmers. Annealed Market. Coppered Market. Extra Balling.... Tinned Market.... Tinned Mattress. Conpered Spring S 40 20 Secretary, P. The Hardware Market. eentive Board, ex-President Hamilton proraise the amount to \$90,000, leaving a bal-. 60-South Boardman B. M. A. H. E. Hogan; Secretary, S. E. Neihardt Nails have advanced 10 cents per keg, Cold ..... .net Combs. Curry, Lawrence's. Hotchkiss ance of but \$10,000 to raise. Extended recured 100 B. M. A. pins at an expense of with prospect of still another advance be-No. 61-Hartford B. M. A. President, V. E. Manley; Secretary, I. B. Barn dis 40&10 dis 25 \$52.70, placing them on sale at the Cheboy marks were also made by A. A. Bleazby, of SS ..... COCKS. fore the end of the month. Iron is very No. 62-East Saginaw M. A. President, G. W. Meyer; Secretary, Theo. Kadish. Coppered Spring Steel.... Tinned Spring Steel.... Plain Fence. Barbed Fence, galvanized... painted .... Kalkaska, who was deeply interested in the gan convention at \$1 apiece. Sixty pins firm and sheet iron is very scarce and high. Brass. Racking's. .dis 40& No. 63-Evart B. M. A. President, W. M. Davis; Secretary, C. E. Bell. were sold, which reimbursed Mr. Hamilton project, earnestly urging the people of Tin has advanced from 25 to 50 cents per Weekly "Pointers. and enabled him to turn into the Association 40.8-10 Petoskey to vote the required amount. Beer President, W. M. Davis; Secretary, C. E. Ben. No, 64-Merrill B. M. A. President, C. W. Robertson; Secretary, Wm. Horton. .3 2 box in the English market. The copper Fenns'. COPPER. Planished, 14 oz cut to eize. 14x52, 14x56, 14 x60. Cold Rolled, 14x56 and 14x60. Cold Rolled, 14x48. Bottoms. J. R. Wylie was of the opinion that our peotreasury a halance of \$8.30. He has also Copper..... Brass..... new list net new list net No. 65-Kalkaska B. M. A. President, Alf. G. Drake; Secretary, C. S. Blo trust still holds up the price of copper. ple ought first to thoroughly investigate the turned over to the State Secretary the re-WIRE GOODS. There are indications of a decline in window .dis 70&10&10 dis 70&10&10 dis 70&10&10 dis 70&10&10 dis 70&10&10 President, Alf. G. Drake; Secretary, C. S. Blom. No. 66-Lansing B. M. A. President, Frank Wells; Secretary, Chas. Cowles prospect of securing a branch connecting The Adjustable Strainer and maining forty pins, one of which will be Bright Screw Eyes..... Hook's .... Gate Hooks and Eyes... glass, probably about 10 per cent. Th with the Michigan Central, and by so doing sent postpaid to any auxiliary member on Bottoms......DRILLS Fruit Funnel. Morse's Bit Stock..... Taper and Straight Shank... Morse's Taper Shank... ELEOWS. No. 67-Watervliet B. M. A. scarcity of hemp has caused a decided stiffsecure the benefits of a competing trunk receipt of \$1. Every pin sold is clear profit This is a recent invention which an enthusi-President, Geo. Parsons; Secretary, J. M. Hall. No. 68-Allegan B. M. A. President, A. E. Calkins; Secretary, E. T. VanOstr ening in the price of rope, and as the raw .dis .dis .dis WRENCHES. tine. He did not think the proposed road to the Association-thanks to Mr. Hamilstock is mostly all in the hands of a com-Baxter's Adjustable, nickeled. astic housekeeper pronounced the most value able combination ever invented! Read the would prove to be a competitor of the G. R. ton's prudent foresight and generous invest-Coe's Genuine......dis Coe's Ptent A gricultural, wrought, dis Coe's Ptent, malleable......dis MISCELLANEOUS. President, A. E. Cakins; Secretary, E. I. Vanost No. 69–Scotts and Climax B. M. A. President, Lyman Clark; Secretary, F. S. Willison. No. 70–Nashville B. M. A, bination, there is prospect of further ad & I. Road. If no better or more favorable ment. .doz net \$.75 following advantages: 75&1 First-By unscrewing the cap you have a vances. Corrugated Adjustable EXPANSIVE BITS. Clar's, small, \$18 00; large, \$26 00. Ives', 1, \$18 00; 2, \$24 00; 3, \$30 00. FILES-New List. American File Association List. Disston's. project offered, he would be in favor of ...dis %&101&0 President, H. M. Lee; Secretary, W. S. Powers. No. 71-Ashley B. M. A. President, M. Netzorg; Secretary, Geo. E. Clutterbu Meeting of the Insurance Committee. perfect fruit jar filler or funnel. voting the required amount. Other speak-Two Jokes in One. Second-By placing a piece of muslin over-Geo. B. Caldwell, chairman of the In dis dis ers expressed themselves in favor of voting I. Netzorg; Secretary, Geo. E. C. No. 72-Edmore B. M. A. icago Herald. the end and screwing on the cap you hav dis50&10&1 surance Committee of the M. B. M. A., has 'No, 73-Belding B. M. A. President, A. L. Spencer; Secretary, O. F. Webste the necessary amount. There seemed to A lady who is refined to the extent that perfect cloth strainer. called a meeting of that Committee, to be her lord's big money has been made in lard, entered one of the big dry goods houses dis. New American. Nicholson's Third-By removing the muslin and replac be no expressed opposition to bonding the .dis .dis .dis .dis .dis President, A. L. Spencer; Secretary, O. F. Webster No. 74-Davison M. U. President, J. F. Cartwright; Secretary, L. Gifford held in this city on September 19, to preing the wire gauze you have a perfect milk entered one of the big dry goods houses yesterday afternoon and approached the dapper young man who presides over the south end of the hosiery counter. "I would like," she said, "about two more pair of those \$4 black stockings. They town, the only point raised was, is this the pare a draft of working plans for the Mich-HARDWOOD LUMBER. strainer. most available and most beneficial railroad Heller's ..... Heller's Horse Rasps. No. 75-Tecumseh B. M. A. President, Oscar P. Bills; Secretary, F. Rosacra Fourth-The perforated tin can be used for igan Business Men's Fire Insurance Co. Nos. 16 to 20, 22 and 24, 25 and 26, List 12 13 14 Discount, 60. project to be secured? A test vote of those straining tea, coffee, vinegar, gravies, sauces, No. 76-Kalamazoo B. M. A. President, S. S. McCamly; Secretary, Chaunce or whatever name may be adopted for the present showed that only two were opposed 27 15 28 new organization. Since the project was 13 00@15 00 Fifth-By removing the preforated tin you to calling a special election for bonding the suit me better than any others because they are the only black stockings I have ever Stanley Rule and Level Co.'s discussed at the recent State convention. can replace the funnel end for filling bottles, town. 50 Special Enterprises Wanted. interest in the proposed organization seem Maydole & Co.'s. jugs, etc. purchased that have not croaked." Cherry, Nos. 1 and 2... Cherry, Nos. 1 and 2... Cherry, cull..... Maple, log-run... Maple, soft, log-run... Maple, Nos. 1 and 2... Maple, Nos. 1 and 2... Sixth-By unscrewing the cap and placing in Good Report from South Haven. to be on the increase. THE TRADESMAN .dis The young man, who was wise beyond 25 25 Kip's dis 25 Yerkës & Plumb's dis 40&10 Mason's Solid Cast Steel 30 c list 50 Blacksmith's Solid Cast Steel, Hand 30 c 40&10 the wire gauze with the funnel end you have a perfect strainer and funnel combined. hopes to present the draft recommended by BURR OAK, MICH.-WANTS A FACTORY TO employ ten hands five years. Bonus, \$1,000. 266 SOUTH HAVEN, Sept. 13, 1888. his years, remarked that this was probably because they had been well dyed already. . A. Stowe, Grand Rapids: the Committee in next week's paper. Six useful articles in one. The low price CHEBOYGAN-WANTS WOOD MANUFACTOR @20 @25 DEAR SIR-We had a good meeting last Maple, Nos. 1 and z. Maple, clear, flooring..... Maple, white, selected. Red Oak, log-run.... Red Oak, Xos. 1 and 2. Red Oak, ½ sawed, 8 in and upw. Red Oak, " " regular... Red Oak, No. 1, step plank. Walnut log-run. Gate, Clark's, 1, 2, 3..... s in every branch to improve the greatest ad-es in the State. All kinds of timber of the finest in unlimited quantities. Come and we will u. Address See'y B. M. A. 248 brings it within the reach of all. Sells on evening. Our Association is doing well in all departments. The collection part is a Boot Track Advertising. In Competition with Sole Leather. .dis sight A novel advertising scheme, it is said. Judge-So you stole a sandwich from the counter in the railway station, did you? 

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 Screw Hook and Strap, to 12 in. 4% 14

 and longer.

 Screw Hook and Eye %

 Strap and T

 dis

 .18 00@20 grand success. We shan more occurred chant in a town in Central Inmois. A screed and then join the chartered ranks. Every-thing is doing well. We did not send a delegate to the convention, as every one leading from each side of the public square to the scheme, it is grand success. We shall meet October 2 24 00@25 40 00@45 was introduced some time since by a mer-7% Tramp-Yes, your Honor. J.-Were you hungry? T.-No, your Honor. NORTH MUSKEGON-WANTS A LIVE LOCAL newspaper. Address Sec'y B. M. A. 2 Foster, Stevens & Co., 8% 7% 7% 70 WAYLAND-OFFERS UNEXCEPTIONABLE IN-ducements for a cannery. Address Sec'y B. M. was too busy. I inclose list of delinquents to his establishment. The scheme, it is J .- Then what service could the sandfor you to pass around. said, worked to perfection, for every one  $\begin{array}{c} .12 & 00@13 & 05 \\ .14 & 00@16 & 00 \\ .20 & 00@22:00 \\ .17 & 00@18 & 00 \end{array}$ wich do you? 10 and 12 Monroe St., Very truly yours, S. VAN OSTRAND, Sec'y. T.-I wanted to half-sole my boots with FIFE LAKE-WANTS ANY KIND OF HARDWOOD seemed curious enough to follow the tracks to their destination. it, your Honor. 33, 35, 37, 39 and 41 Louis Street.

C. I. Rathbun, Secretary of the Fremout B. M. A., was in town last Friday on his the office of the State Secretary last Saturway home from the Columbus encampment. day: The second meeting of the Ohio Retail Merchants' Association will be held at Cin-

cinnati on Oct. 10 and 11. A cordial invitation is extended all Michigan association workers.

Secretary Powers called a special meeting of the Nashville B. M. A. Monday evening to consider the measure now pending before the Insurance Committee of the State body. Such interest in the subject among the local bodies presages the success

Association Notes.

of any effort which may be made by nearly a hundred such organizations combined. New York Merchant's Review: At the late annual convention of the Michigan Business Men's Association several interest ing papers were read, among them one by W. S. Powers, of Nashville, on the neces sity of securing a revision of the present exemption law of Michigan. Judging by FRANK WELLS, President. the summary of the said law contained in Mr. Powers' paper, Michigan must be the debtor's paradise. We are not familiar with

the states, but if any of them enjoy a more unsatisfactory law than the one given be low, we would advise its retailers to adopt

the cash system or jump the State. Allegan Gazette: At a meeting of th Business Men's Association, Tuesday night, the Committee on Manufacturing presented the proposal of a new company. Geo. C. Walter, of this place, and Mr. Sheckles, of Battle Creek, desire to open a whip factory, either at this place or Battle Creek, and will locate here if they can secure a loan of \$1,-000 from our citizens. This loan is to be obtained by private contributions of not less than \$10 apiece, for which they will give their note or notes payable within five years, with interest. The firm has \$5,000 capital to the 50 cent per capita tax the members will employ at first fifteen or twenty will pay the coming year and how much men, increasing this number greatly before long. A committee was appointed to solicit loans and there is great hope that we will secure this new enterprise.

Cheboygan Tribune: Last Monday even ing, James F. Moloney and Dr. A. M. Gerow, two of the committee appointed by the Cheboygan Business Men's Association to prepare a memorial from our business men and present the same to the Grand Rapids Board of Trade, left for Grand Rap ids. They returned home vesterday morning. The memorial was signed by the leading business men of our village. They attended a meeting of the Board of Trade and presented the memorial and also stated the situation, giving facts and figures. Their talk had good effect, for a resolution was passed instructing the Executive Com mittee to do all they could to further the project. Messrs, Molonev and Gerow also visited President Hughart, of the G. R. & I. Railroad, and had quite a talk with him and while he gave them no particular encouragement, he expressed himself as realizing the importance the proposed branch would be to that road, and promised to bring the matter before the next meeting of the board of directors and let them know the result inside of two weeks. Both gentlemen say they are satisfied with the result

of their visit, and feel confident it will bear fruit in the near future. Petoskey Democrat: A large number of Petoskey's taxpayers turned out Tuesday evening to attend the railroad meeting called by the B. M. A. The meeting was called to order by C. F. Hankey, President of the Association, who stated the object of the meeting in a few well-chosen remarks. R. M. Cherrie, vice-president of the pro posed road, then addressed the meeting in

The Per Capit I Tax Now Due. The following circular was mailed from

GRAND RAPIDS, September 15, 1888.

.....B. M. A.: We take this means of informing you that your connection with the M. B. M. A. eases on Sept. 30, 1888, and that to secur he benefits of re-affiliation for the year running from Oct. 1, 1888, to Sept. 30,

1889, it will be necessary for you to remit annual per capita dues of 50 cents for as names as you have on your member nany ship book. The reason for increasing the dues from 25 to 50 cents per annum (the change hav-ing been voted at the convention held at Cheboygan on Aug. 7 and 8), is to enable the Association to prosecute its work, es-pecially in the legislative and insurance departments, with greater vigor, to the end hat the condition of every business man in the State may be bettered thereby. Hoping that you will give this subjec

early and favorable consideration, we are Yours truly, E. A. STOWE, Secretary.

(The Secretary will please present this ommunication the first meeting after its receipt.) the exemption statutes in effect in many of Ex-President Hamilton on the Special

Report. TRAVERSE CITY, Sept. 10, 1888.

we, Grand Rapids: DEAR SIR-The convention reports cam o hand last week; also those for the local association. Our Secretary has already mailed one to each member and favorabl aments are frequent. Personally, I wish to thank you for your most generous "complimentaries" and to congratulate you upor the neat, compact, "well-gotten-up" report which to my mind is the neatest thing of the kind I have seen. Necessarily, you have spent much time upon it and have certainly made no effort to cheapen it in any way, as the quality of paper, binding and work all indicate. The associations are to be congratulated, also, in having so much good reading matter thrust upon them at no expense. I consider each copy equivalent onger you will continue to do this kind o

business, I question. Another year, ou Association should set apart two hundred dollars to pay the cost of these reports. Trusting each member will appreciate this donation and the value of such a report, I am, yours truly

FRANK HAMILTON. The Special Edition from a Chicago

Standpoint. om the Grocers' Criterion

We have received from our friend, Mr E. A. Stowe, of THE MICHIGAN TRADES-MAN, a copy of the extra convention issu of his excellent paper, in which we find a full and very interesting report of the third annual convention of the Michigan Busness Men's Association, which was held on August 7 and 8 at Cheboygan, in that State. The meeting seems in every way to have been an unqualified success in both its bus-iness and social features. Speeches were nade of a practical and helpful character. discussions were participated in on trade topics and considerable business transacted pertaining to the organization. Brothe owe seemed to be the leading spirit of the affair, to whom is attributed much of its As an organizer, he is one of the ICCESS est known and most valuable men in the country, and the business men are unde obligations to him for his efforts in reat heir behalf. It would be a good thing for

the grocers and general storekeepers of this State if they would unite and form a similar Association, with like purposes in Modern Philosophy. Laughter and song are the heart's rivers

of hope. A smile through tears is the soul's rain bow of peace. The amenities of life make the true beants

of living. Life is a continual rontine whatever guise

Good breeding is like affection—one cannot have too much of it. The simple faith of a little child is the

vorld's truest homage. Dreams are oftentimes the fulfilment of a

Danger in High Prices.

From the Shoe and Leather R General business already feels the beneficent effect of the higher prices of wheat in this country. That same cause ought, in the natural course of events, to grow in influence for months yet and to give us an era of great prosperity. There is every reason,

but one, to expect it. The United States has a fair crop of wheat—not so large as last year, indeed, but large enough to sup all home wants and leave a sufficie ply exportable surplus to perceptibly enrich the country if it is actually exported. And that

surplus is wanted. Europe has been half drowned this summer. Rain has fallen incessantly, and this, together with a much lower temperature than usual, has greatly damaged the wheat crop in England, France, Italy and Hungary. In fact, the only good crops of the year are in Russia and India. In Russia, indeed, it is reported that the crop is so abundant that it is difficult to take care of all the grain. But the shortage in other countries makes it certain that all the wheat will be wanted this year unless speculation puts the price so high as to stop the demand. Therein lies the particular danger for this country. It is here that the spirit of speculation is strongest. Men are inclined to discount the future and are in danger of going so far in that direct tion as to deprive the country of all the ad-vantage which it should gain from the pres-ent favorable situation. Higher prices tend to lessen the demand for consumption in any event, as wherever it is possible the tendency is, when flour is dear, to replace it by cheaper food. Then with good crops in Russia and India, where the speculative spirit is not so rampant, the danger is that those countries will supply the needs of the importing countries, while we hold our grain until another crop comes around and prices drop of necessity. There are already indications that the putting up of prices

has been overdone. A month ago the English, French and German grain merchants were most liberal buyers of wheat in this country, but now that foreign demand is only spasmodic and has almost stopped. the exports of wheat from the while board have fallen to very insignificant proportions. It is not among the probabilities that another year of shortage in the world's wheat crop will immediately follow this one, and if we only hold our wheat until next spring, the chance for good prices will be gone. The United States, instead of having some millions of foreign money will be burdened with too great a surplus of wheat, which must be sold at low prices.

It will be a national calamity if the wheat speculators put prices unreasonably high.

The Newest Vet

From the Shoe and Leather Review. It is not often that a whole day passes during which the merchants of Chicago

fail to have some new and startling adver-tising scheme sprung on them. The inventor of advertising schemes always wants to convert his genius into cash at the earliest possible moment. Sometimes a really good thing is suggested, but the majority of the devices are wildly impracticable. In the latter class must undoubtedly be put the plan which a Chicago shoe dealer thus describes: "A man walked in here not long ago and introduced himself as so-and-so, accompanying his card with the assurance that he had just the thing that I was in search of--a novel advertising device. He wanted to sell me the exclusive use of i instanter. And truly it was great! veritable automatic printing press concealed in the sole of a boot! It consisted of a pair of men's size foot-gear, with wooden soles of light construction. Describing the sole of the foot, where the stitches usually appear on an ordinary boot, was a line of bristles about the width of a thread seam

or a little wider. These were fastened to a small tube inlaid into the sole. The tube came out of the back and ran up the leg to a small reservoir attached to a circle of

metal at the top. The reservoir was to be filled with ink, or a colored fluid of some sort, and was intended to supply the small tube and eventually fill the bristle or brush

"The scheme was, as he represented it to put on the boots after he had inscribed an 'ad' for my house in bristles inside of the lines describing the sole, and then walk down Michigan boulevard and other aristocratic avenues having stone sidewalks Don't you see, every step taken would leave an imprint on the flags, and a lasting advertisement remained to confront the pop-ulace? His idea was to do the walking at

To Head off Intinerant Merchants. A patron of THE TRADESMAN asks that the ordinance recently enacted by the Kalamazoo Common Council for the purpose of heading off intinerant merchants be published; also that a statement as to how well

the new measure is working be made. THE Grub 1. TRADESMAN gladly complies with the first request and hereby asks Secretary Strong, of the Kalamazoo B. M. A., to reply to the

latter enquiry. The ordinarce is as follows: SECTION 1.-The City of Kalamazoo Or-

Drawer and Shutter, porcelain Picture, H. L. Judd & Co.'s... LOCKS-DOOI Russell & Irwin Mfg. Co.'s ne Mallory, Wheeler & Co.'s... Branford's... Norwalk's tains:-That, hereafter, all persons, who shall establish themselves in the city of Kalamazoo for the purpose of trading in, or selling any goods, wares or merchandise at r retail from any store, stand, wholesale shop or building shall, before commencing Stanley Rule and Level Co.'s. MATTOCKS. such business of trading or selling aforesaid, pay to the City Clerk the sum of one hun-Adze Eye Hunt Eye dred dollars as and for a license for the priv sum so paid shall entitle the person or per-MAULS. Sperry & Co.'s, Post, handled sons so paying said sum of money, to a lisell goods at private sale only, and

MILLS. Coffee, Parkers Co.'s.... Coffee, P. S. & W. Mfg. Co.'s Mallea Coffee, Landers, Ferry & Clark's. Coffee, Enterprise..... n no case shall it be construed to mean sales of goods by auction in any manner SEC. 2-The sum so paid by such partyon Stebbin's Pattern parties may be remitted by the city council,

provided, it is shown that the party or par-Stebbin's Genuine..... Enterprise, self-measuring ties to whom such license has been issued have become permanent residents of this city and that the stock of goods owned or 12d to

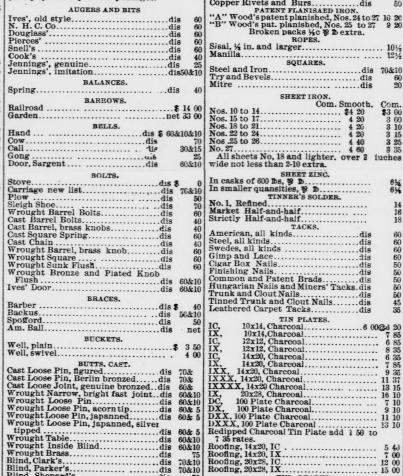
controlled by them has become subject to assessment and has been duly assessed by the supervisor of the ward in which such stock of goods is located and that the taxes 50d to 60d adv..... 10d adv ...... 8d and 9 d adv. 6d and 7d adv. 4d and 5d adv. 3d advance.... 2d advance.... thereon have been paid.

SEC.3-Any person or persons who shall fail to comply with the provision of this or-3 inch advance % to 2% inch advance dinance shall, upon conviction thereof b deemed guilty of a misdemeanor and be to 2¼ inch advance. . ½ to 1¾ inch advance. ¼ inch advance...... punished by a fine of not less than twentyfive nor more than one-hundred dollars and nch advance ... the cost of prosecution, and in default of the OILERS Zinc or tin, Chase's Patent. Zinc, with brass bottom... Brass or Copper..... Resper payment of such fine and costs, shall be imprisoned in the county jail of Kalamazoo county not more than sixty nor less than Reaper..... Olmstead's . .... twenty days.

CHAUNCEY STRONG, City Clerk. Adopted July 2, 1888.



These prices are for cash buyers, who pay promptly and buy in full packages. AUGERS AND BITS





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MILLS.

MOLASSES GATES.

NAILS -- IRON. Common, Brad and Fencing

NAILS-FINISHING

PLANES.

PANS.

RIVETS

lished

opper Rivets and Burs.

Ohio Tool Co.'s, fancy.

Fry, Acme.

Dripping.

Iron and Tinned.

40&10 Manual Education for Boys.

Happiness in a boy is contagious. If your boy is a little fellow, you cannot please him better than by getting him a little hammer and a few wire nails. We have just the assortnent put up in a tin box, about 500 nails of different sizes, just what older people will find ..\$16 00 dis 6 ..\$15 00 dis 6 \$18 50 dis 20 & 10 extremely useful.

If he is large enough to appreciate something better than pounding nails, get him & small tool chest. We have several kinds, from a little thing with a dozen tools, to one that has everything he wants and good practical tools, too, all that is needed about the house. You will be surprised to see how quickly he 60.8-10 will learn to use them and how many httleobs about the house he can do, besides having

constant source of pleasure. But if you want to see the happiest boy in the whole city, get him a jig saw. There is comething about scroll sawing that fascinates every boy (and girl too) and the modern scroll saw is a marvel of ingenuity. An enthusias-tic boy will make his machine pay for itself in a short time. The "Companion Saw" is the outcome of suggestions made by the publishers of the "Youth's Companion" to meet the requirement of their subscribers and its reception has well repaid the experiment. It combines a practical turning lathe, 24-inch bed, 5inch swing, tilting table, automatic dust dis60.\$10 blower, chisel, gauges, etc. This is only one dis 50 ....dis 50 oss, \$12 net ..... 50&10 of several varieties, and we can suit you both in price and quality.

dis 40201 .dis @60 .dis 40@10 Foster, Stevens & Co., ...dis @60 ...dis20&10 . dis 50&10 ...dis60&10 10 and 12 Monroe St., 33, 35, 37, 39 and 41 Louis Street. 55



A Great Literary Rarity!

Shakespeare's Sonnets. Edition of 1609. Large, sound, beautiful and perfect copy. Net \$5.000. As we read the above the other lay, the thought came into mind how different are the lines of business. Suppose that we should advertise

#### A GREAT STOVE RARITY!

and ask you to buy of us at a high price a heating or cook stove of the first pattern ever made because of its greatage. Would you do it? No, sir. You want the most recent and improved make. We aim to have always on sale the latest and best goods in our line and it gives us pleasure to hear people familiar with our business methods say: "If you cannot find what you want at Foster, Stevens & Co.'s, you need not look elsewhere." Some day when you are in town, ask our salesmen to show you our new "Solar" and "Lunar Jewel" soft and hard coal heating stoves. You wil get some new ideas if you see them.

## The Michigan Tradesman

#### WEDNESDAY, SEPTEMBER 19, 1888. LEISURE HOUR JOTTINGS. .

BY A COUNTRY MERCHANT. Written for THE TRADESMAN.

fair degree of business honesty, and you cent. dealers cannot reasonably meet, has on the subject. Among these individuals for an indefinite period, and it is no rare inwill have almost a hundred different views gue that even various grades of crime are drives his competitor to other localities and will probably be found those who will arnot incompatible with honesty. You will hear excuses for fraud, forgery, embezzlement and breach of trust; for the speculative failures that draw dozens or hundreds of innocent people into the vortex of ruin; for the criminal carelessness or trustfulness that beggars whole communities, and even for the treachery by which defaulters and assignors lead their relations and personal friends into the pit in which they are themselves falling. On the other hand, you will find people who insist that no man should be given a clean bill of moral health unless he possesses the entire cardinal virtilities

tues, and between the two extremes the variety of opinion will undoubtedly reach entirely from one point to the other.

And, with so many diverse opinions among the masses, there seems to be no way of arriving at a standard of honesty that will be accepted by the public, and hence, when we conclude to label a man either honest or dishonest, it must be done with the knowledge that he will probably have as many defenders or accusers as we shall have supporters and believers.

\* \* When I commenced this article, my purpose was to call attention to a certain trader-a type of a certain class; to try him, verdict, and, should I do so, I should be prepared for an irreconcilable disagreement, but, at all events, I shall have acquitted myself of a self-imposed duty.

While looking over a paper, the other day, I saw, among those who had contributed to the campaign fund of a political party the name of Caleb Strong. Now, under ordi-nary circumstances, myself, or the public at large, would have the same right to object to the price Caleb paid for his clothes, as to the amount he should give for "hooping 'er up" politically, but I propose to ask the jury I have empaneled whether his circum-stances, as they now are, justify the act. And I further propose to ask the jury While looking over a paper, the other day, And I further propose to ask the jury whether Caleb's course, during the past year or two, has been a consistent and honorable one.

A number of months ago Caleb found it necessary-as he claimed -to make an assignment "for the benefit of his creditors." A Detroit firm, with which I had had long and somewhat intimate relations, wrote me regarding the failure, saying that an offer of twenty-five per cent. had been made; that their traveler who usually attended to such matters was sick; that if there was nothing tricky or dishonest about the affair they would place no obstacle in the way of the assignor's settlement, and requesting me, as a personal favor, to go over to Caleb's town and find out the true inwardness of the matter. I accepted the commission. showed Caleb my credentials, and he willingly proceeded to give me the reasons for

from the "misfortune" or dishonesty-as you please-of individuals of the Caleb stripe, we could view their methods with more equanimity; but, unfortunately, after the wholesaler has been disposed of, their business competitors come in for a share of the "calamity." Two or three thousand dollars' worth of goods thrown on the market of a small town, at prices which enable thirty per cent. assignors to realize enorcandid opinion of what each considers a mous profits, but at prices that hundred-per-

the effect of seriously demoralizing trade stance where the thirty per cent. fellow A few years ago a little hamlet started

up, in this section of the State, and two general stores were opened, almost simultaneously. Time and experience soon dem-Michigan Central. onstrated that there was hardly room for

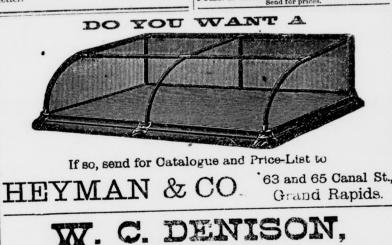
one, and, as is usual in such cases, a fierce rivalry and foolish cutting of prices began. ay Express. New York Exp Atlantic Exp One day one of the competitors, who had been reflecting upon the utter folly of conducting business in such an unremunerative manner, walked over to his rival's establishment and proposed a cessation of hos-

"I came in, Smith," said he, "to propose a change of programme. Neither of us has M. C. R. R., (Can made a dollar for the past six months, and there's no reason or sense in such work. One or the other of us will have to surrender, in the end, and I hardly think it will be me, because every dollar's worth I've got

is paid for, and you're pretty heavily involved." "Weil, Jones," said Smith, grinning, "if you hadn't given yourself away so badly we might have compromised, but it's very evident that you're the fellow that's got to git. The trouble with you, Jones, is that you haven't posted yourself on the matter of discounts. Now. what do you get off

by paying cash, on the average ?" and pronounce judgment from my precon-ceived ideas of his character; but, upon re-flection, I have thought it best to leave the matter to a jury of the casual readers of these papers. I never expect to hear the with my creditors for a discount of not three or four per cent., Mr. Jones, but sixty-five per cent., and goods will keep tumbling 'till you tumble out of this section." And Jones shortly tumbled out.

\* \* \* No, we can't establish a standard of bus-



#### TIME TABLES. Grand Rapids & Indiana. All Trains daily except Sunday

Leaves. 8:00 a m 11:30 a m 10:30 p m 5:00 p m 7:20 a m 4:10 p m m, train has sleeping cars for Petoskey and w City. naw Cit 10:30 p Iackina GOING SOUTH

Cincinnati Express Fort Wayne Express Cincinnati Express. Muskegon, Grand Rapids & Indiana.

Leaving time at Bridge street depot 7 minutes la C. L. Lockwood, Gen'l Pass. Age

Grand Rapids Division. DEPART.

6:45 a m 1:10 p m 5:40 p m 10:45 p m 6:50 a m Rapids Expr All other daily except s to and from Detroit. Detroit with all through

. R., (Canada Southern Div.) RUGGLES, Gen'l Pass. and Ticket Agt., Chicago H. NOURIS, Gen'l Agent. Lake Shore & Michigan Southern.

Kalamazoo Division a m p m 9:45 6:10 8:28 4:55 7:10 3:52 2:25 4:12 9:02 ". 5:03 10:00 Ar. 6:35 11:35 ". 8:00 12:30 " .... Elkhart. 4:45 1:e0 pm am .11:30 8:50 7:10 " .... Chicago 5:05 " .... Toledo. . 7:15 5:4 9:40 " ....Cleveland 1:35 6:20 3:30 "....Buffalo..... Tickets for sale to all principa exico and Canada at Union Tick MSON, Agt., Depot Onion Tick pm . 1:00 11:40 the U.S. GEO. WIL

Agt., Depot Office, M. Boorz, Agt A. J. SMITH, Gen'l Trav. and Pass Detroit, Grand Haven & Milwaukee.

Morning Express..... Through Mail..... Grand Rapids Express Night Express.....

6:50 a m 10:30 a m 3:50 p m 6:30 p m Evening Express... imited Express... iDaily. Sundays ex Detroit Express 1 irect connections f

Urect connections for all points and all points ast, arriving the set of the to. ts and sleeping car berths secured a y offices, 2: Menroe St. and at the depo AS. CAMPBELL, City Passenger Agent.

WARRANTED TO BE THE FINEST and LARGEST SMOKE For the money in the U.S. 13 Put up 50 in a box. Ask your dealer for them. Manufactured only by JOHN E. KENNING & CO., Grand Rapids.



Which Holds Trade on Account of

Superior Merit Alone.

ualed Quality: Improved Roasting Proc Patent Preservative Packages.

Saginaw, East Saginaw and Bay City.

Successors to CURTISS & DUNTON.

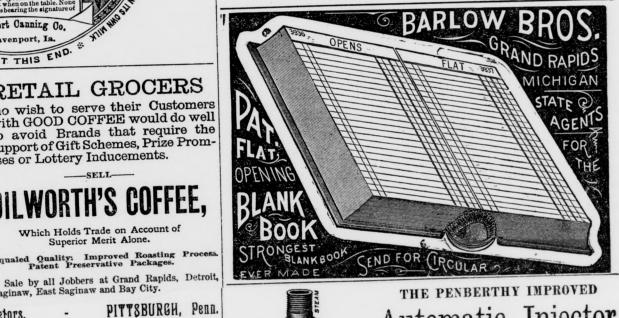
WHOLESALE

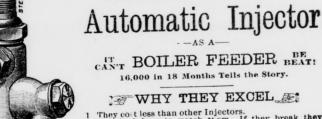
# NYE CIGAR BILL The Best Selling Brand on the Market!

A. EATON & CO., Sole Agents for Mich.

A MILLION A MONTH!

Grand Rapids.





PENBERTHY INJECTOR CO., Manufacturers, DETROIT, Mich.

- They cost less than other Injectors.
   You don't have to warch them. If they break they will RE-START automatically.
   By seeding the number to factory on the Injector you can have parts renewed at any time.
   They are lifting and non-lifting.
   Hot pipes don't bother them and the parts drop out by removing one plug nut.
   Every man is made satisfied, or he don't have to keep the Injector and we don't want him to.
   CO. Monverg. DETROIT. Mich.



DILWORTH BROTHERS, Proprietors,



#### Drugs & Medicines

State Board of Pharmacy. -Jacob Jesson, Muskegon. -Janes Vernor, Detroit. -Jeos McDonald, Kalamazoo. -Stanley E. Parkell, Owosso. Next Meeting—At Lansing, on November 6, 7 and 8. andidates will please report at 9 a. m. the second day

Grimeeung. Michigan State Pharmaceutical Ass'n. President-Arthur Bassett, Detroit. First Vice-President-G. M. Harwood, Petoskey. Second Vice-President-H. B. Fairchild, Grand Rapids. Third Vice-President-Henry Kephart, Berrien Springs. Secretary-S. E. Parkill, Owosso. Treasurer-Wm. Dupont, Detroit. Executive Committee-Geo. Gundwin, Frank Inglis. A. H. Lyman, John E. Peek, E. Detroit. La Meeting-At Detroit, September 4, 5, 6 and 7.

Grand Rapids Pharmaceutical Society. ORGANIZED OCTOBER 9, 1884. President-H. E. Locher. Vice-President-J. W. Hayward. Scoretary-Frank H. Escott. Treasurer-Henry B. Fairchild. eard of Censors-President. Vice-President and Sec retary.

retary. ard of Trustees—The President, John E. Peck, Geo. 3. Steketee, A. F. Hazeltine and F. J. Wurzburg. wen, Isaac Watts, Wm. E. White and Wm. L. White, minitee on Trade Matters—Jonn Peck, F. J. Wurz-urg, W. H. Tibbs. I. Tibbs. on Legislation-J. W. Hayward, Theo. V. H. Van Leuwen. on Pharmacy-W. L. White, John Muir, M. B. K Meetings-First Thursday evening in each Ieetings-First Thursday evening in each eting-First Thursday evening in November. Saginaw County Pharmacentical Society. President, Jay Smith; Secretary, D. E. Prall.

## WHOLESALE PRICE CURRENT.

Advanced-Quinine German, oxalic acid, cloves.

Declined-Castor oil.

Potass Nitras, opt.. Potass Nitras..... Prussiate ..... Sulphate po..... ACIDUM 8@ 7@ 8@ 10 80@1 00 m, German 25@ 15@ 28 18 
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 Sulphate po

 45@
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 60@
 65

 3@
 5

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 12

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 Anchusa

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 14

 Arum, po.

 20
 Colomus
 RADIX. 25@ 15@ Coccus ..... Cassia Fructus.. Centraria ..... Arum, po. Calamus... dil 
 Toge 10
 Arum, po.

 170@205
 Gentiana, (po. 15)...

 184@5
 Glychrhiza, (pv. 15).

 140@100
 Hydrastis Canaden,

 50@57
 Job

 50@57
 Job

 110
 Job

 120
 Heilebore, Alba, po.

 120
 Halapa, pr.

 122
 Jalapa, pr.

 20062
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 Podophyllum, po...

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 Cetaceum ... Chloroform 10@16@ $1, \\
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. 2 15@ 2$ AMMONIA. Aqua, 16 deg. 18 deg. Carbonas. Chloridum ANILINE. 18@ 25@ 0 150 75@1 75@1 480 Bleck... Brown... Red..... Yellow.. 00 30 50 00 @@ 10@ 65@ 70 @1 30  $\begin{array}{c}
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 \end{array}$ erabin, Canada. Tolutan CORTEX. Abies, Canadian.... 11 11 Zingiber a.... 18 Zingiber j... nchona Flava. 10@, 1518@, 22Euonymus atropuri Myrica Cerifera, po. Prunus Virgini.... Quillaia, grd.... Sassfras...... SEMEN. Anisum, (po. 20)..... Apium (graveleons). Bird, 18..... Carui, (po. 18)..... Cardamom Ulmus.... Ulmus Po(Ground 12) EXTRACTUM. Glyc, Trhiza Glabra... oriandrum 24@ 33@ 11@ Haematox, 15 b Dox. 18... 1/28 1/28 14@ 15 16@ 17 FERRUM. Carbonate Precip.... Citrate and Quinia... Citrate Soluble. ତ୍ତ୍ତ୍ତ୍ର ଅନ୍ତ୍ର Lupuline 80 Rapa 50 Rapa 15 Sinapis, Albu... Nigra. Aitrate Soluble..... Ferrocyanidum Sol. Solut Chloride..... Sulphate, com'l... 1%@ SPIRITUS. Frumenti, W., D. Co..2 Frumenti, D. F. R....1 FLORA. Arnica. Frumenti, D. F. K. Frumenti Juniperis Co. O. T. Juniperis Co. Saacharum N. E. Spt. Vini Galli. Vini Oporto. Vini Alba. Anthenna. Matricaria. FOLIA. 10@ 12 25@ 29 35@ 50 Alx ilvia officinalis, 1/4 SPONCES Florida sheeps' wool 10@ 8@ and 1/28. Jra Ursi. GUMMI. Acaeia, 1st picked... " 2nd " " 3rd " Sifted sorts. carriage...... Nassau sheeps' wooi @1 00 @ 90 carriage..... Velvet Extra sheer s' doz. Picis Liq., quarts... Picis Liq., quarts... Pil Hydrarg, (po. 80). Piper Nigra, (po. 22). Piper Alba, (po. 25).. Pix Burgun. Plumbi Acet... Pyrethrum, boxes, H & P. D. Co., doz... Pyrethrum, py. Quassiae... wool carriage..... Extra Yellow sheeps' 75@1 00 50@ 60 Grass sheeps' wool 60 carriage..... Hard for slate use... Yellow Reef, for slate 40 Ammoniae Assafoetida, (po. 30) SYRUPS. Accacia. 50@ 27@ ingiber.... Ipecac.... Ferri Iod..... Auranti Cortes..... Rhei Arom... Smilax Officinalis.... "Co... mphorbiu Kino, (po. 25)....45) Mastie Co., ... @1 60 @ 40 Senega.... \$5@2 90 \$5@2 33 Co.... Mastie. Myrrh, (po. 45). Opn, (po. 4 30). Shellac 25@ 33 25@ 30 30@ 75 Prunus v bleached. runus virg. Tragacanth

#### Detroit Pharmaceutical Society. GANIZED OCTOBER, 1883

OBGANIZED OCTOBER, 1883. President-J. W. Caldwell. First Vice-President-F. D. Stevens. Second Yice-President-F. D. Stevens. Secretary and Treasurer-B. W. Patterson. Assistant Secretary and Treasurer-G. S. Purvis. Annual Meeting-First Wednesday in June. Regular Meetings-First Wednesday in each month. Central Michigan Druggists' Association. President, J. W. Dunlop; Secretary, R. M. Mussell. Berrien County Pharmaceutical Society. President, H. M. Dean; Secretary, Henry Kephart. Clinton County Druggists' Association. resident, A. O. Hunt; Secretary, A. S. Wallace. Charlevoix County Pharmaceutical Society President, H. W. Willard; Secretary, Geo. W. Crouter.

Ionia County Pharmaceutical Society, resident, W. R. Cutler; Secretary, Geo. Gundrum. Jackson County Pharmaceutical Ass'n. resident, C. B. Colwell; Secretary, C. E. Foote. Kalamazoo Pharmaceutical Association. resident, D. O. Roberts; Secretary, D. McDonald. Mason County Pharmaceutical Society. resident, F. N. Latimer; Secretary, Wm. Heysett. Mecosta County Pharmaceutical Society, President, C. H. Wagener; Sceretary, A. H. Webber. Monroe County Pharmaceutical Society, President, S. M. Sackett; Secretary, Julius Weiss. Muskegon County Pharm. Association, esident, Wm, B. Wilson: Secretary, Geo, Wheeler. Muskegon Drug Clerks' Association. sident, C. S. Koon; Secretary, Geo. L, LeFevre. Newaygo County Pharmaceutical Society. President, J. F. A. Raider; Secretary, A. G. Clark. Oceana County Pharmaceutical Society. President, F. W. Fincher; Secretary, Frank Cady.

03 500 250

@5 85@1 55@ 80@

14@ 15 10@1 20

TOBACCO USING.

Both Sides of the Question Stated. "In every land and in every clime where the use of tobacco prevails it causes degen-eration, degradation, debasement—physical, mental and moral—disease and death, or individual and national decadence." Such is the statement of Dr. Course J. Zierden an article on "The Tobacco Peison."

"I do not believe there is any more harm in smoking a cigar or pipe, after eating, than there is in drinking tea or coffee. Any luxury carried to excess carries with it a penalty. For my own part, I consider that smoking acts as a swelative and equalizer of the temper, assists digestion, and is a medi-um of sociability among men which should not be discarded." So says Dr. A. E. Adams, of Danbury, Conn., in an article entitled "Is Smoking Injurious?" The dectars discarge says The New York

The doctors disagree, says The New York Medical Journal, but there can be no doubt as to whose view is nearer the truth. The broad statement of Dr. Ziegler is contradic ted not only by general experience, but by the undoubted fact that such countries as Germany and the United States, two nations which are certainly not suffering from decadence, consume three or four times more tobacco per capita than do the Spaniards or Italians, nations of by no means so vigorous micelier

vitality. The real facts as to the influence of tobac co on the health are fairly well established, and the occasional outburst of anti-tobacco fanaticism does not affect received medical opinion. Tobacco is pernicious to growing children. Used in moderation, the majori-ty of heathy adults can smoke it without

harm. It does not in these shorten life or produce degenerative changes. Nearly one-half of Prof. Humphrey's collection of centenarians were tobacco-users. It is particu-larly harmless to those who live out-doors and engage in physical work. It is particularly apt to injure those who live indoors. The worst feature about its use is the diffi The worse retains a subscription of the second sec physicians never advise the acquirement of the tobacco habit. But among the great mass of working people the use of tobacco is apparently a harmless one.

Salicylic Acid in Beer.

From the American Analyst. 8 20 24 7 The Paris Court of Appeals has just declared that the addition of salieylic acid to beer constitutes an adulteration. The fol-lowing is the decision of **M**. Muller, the pre-siding judge: "Although the addition of a foreign substance to an article of food may b) foreign substance to an adulter of loop may
 b) foreign substance to an adulter of loop may
 c) foreign substance to an adulteration,
 f) the case is different when by the admixture
 g) the seller deliberately alters the quality of
 g) the substance, to the prejudice of the pur f) the consider that the addition of
 f) the seller deliberately alters that the addition of salicylic acid to beer constitutes a true al-teration of the product, and that the admixture modifies the nature of the substance offered to the public, and introduces a new 25261540807090105565element which does not enter into the ordinary manufacture of beer, but gives to it a different character. I cannot allow that the addition is harmless, and does not act to the prejudice of the purchaser, as provided in the penal law. I consider that it is certainly to the prejudice of the purchaser, is certainly to the prejudice of the purchaser.
 as beers of good quality need no addition of
 is alleylic acid to prevent fermentation, and
 that this addition is really for the purpose
 of giving to the beer an apparent superiority
 by his dependent of the dependent of t

Bay with vessels for Europe. This, it is claimed, would be possible during several months of the year. Doubt exists as to the ability or willingness of Manitobans to af-ford the error of the several severa ord the expense.  $\frac{18}{7}$  cided that the lower court has made a corcided that the lower court, has rect interpretation of the law."

Want to Be Doctors, Too. A Springfield, Ill., dispatch, under date of Aug. 30, is as follows: An important movement is on foot among

@1 25 60@ 65 8@ 10 50@ 55

#### To Keep Cider Sweet.

Put the barrel in position when it comes from the mill. When the cider has fairly settled and commenced to work so that the froth comes out over the bunghole, draw off carefully all that will run clear of dregs. Throw away the dregs in the barrel, wash the barrel thoroughly clean with hot water is the statement of Dr. George J. Ziegler and put the cider back, keeping the barrel full. Repeat this process until the cider ceases to work. We seldom have to rack it off twice—never three times—when it is ready to bung up. Cider treated in this manner will keep two, three or five years, and there will be no disagreeable taste of mustard seed or lime. If anything be added, let it be a few pounds of crushed sugar to each barrel.

> Muskegon Drug Clerks' Association. MUSKEGON, Sept. 13, 1888.

E. A. Stowe, Grand Rapids: DEAR SIR-The M. D. C. A. held its regular meeting on the 11th, with a big attend-ance. President Koon called the meeting to order. W. A. Padley was admitted to membership. Jesse Hoyt read a valuable paper on "Iron," and some good points were brought out by the paper. The Asso-ciation passed resolutions thanking Rev. T. B. Wilson for his plea in last Sunday's serinon in behalf of Sunday closing and Sunday rest for the drug closing. Sunday rest for the drug clerks. At a late hour the meeting adjourned.

The next meeting occurs on September 25. GEO. L. LEFEVER, Sec'y.

Peppermint Oil on the Boom.

They Were In Style.

"Are these samples in style?" "They were," replied the discouraged drummer, "when you began to look at them,

but that was so long ago that I can't answer

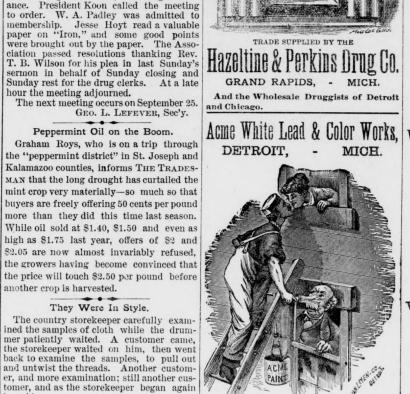
Proverbs in Several Tongues.

When the head is sick the whole body is

another crop is harvested.

for them now."

-Spanish Proverb.



ENTHOL INHALED

Manufacturers of the Ce ebrated

ACME PREPARED PAINTS Which for Durability, Elasticity, Beauty nd Economy are Absolutely Unsurpassed.

The liar is sooner caught than the cripple, F. J. WURZBURG,

WHOLESALE AGENT,

The ONLY Paint sold on a GUARANTEE.

sick.—Dutch Proverb. Grand Rapids, - Mich. A man's own business does not defile his READ! READ! READ! ingers.-Italian Proverb. One hair of a women draws more than cart rope.-German Proverb. PIONEER PREPARED PAINTS

The envious man's face grows sharp and his eyes big.—Spanish Proverb. Change yourself and fortune will change with you.-Portuguese Proverb.

A Substitute for Bagging.

The high price demanded for jute bag-

#### A Railroad to Hudson's Bay.

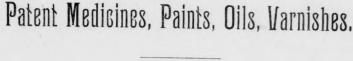
When two or more coats of our PIONEER PREPARED PAINT is applied as received in original packages, and if in three years it should erack or peel off, thus failing to give satisfaction, we agree to re-paint the building at our expense, with the best White Lead or such other paint as the owner may select. In case of complaint, prompt notice must be giv-en to the dealer. The old project of building a railroad from Winnipeg to Hudson's Bay is being discussed again. An American syndicate has offered to build, equip and operate such a railway providing the Manitoban govern-Write for Sample Cards and Prices. We have Supplied our Trade with this ment will guarantee interest on \$4,500,000 for twenty-five years at 4 per cent. If built, the road would connect at Hudson's

P.P.P.

Brand for more than eight years and it is all the manufacturers claim for it. We sell it on a GUARANTEE. Hazeltine & Perkins Drug Co. GENERAL AGENTS,

GRAND RAPIDS, MICH.





HAZELTINE & PERKINS

Importers and Jobbers of

--- DRUGS---

Chemicals and Druggists' Sundries.

Dealers in

We are Sole Proprietors of

WEATHERLY'S MICHIGAN CATARRH REMEDY.

We have in stock and offer a full line of

Whiskies, Brandies, Cins, Wines, Rums.

We are Sole Agents in Michigan for W. D. & Co., Henderson County, Hand Made Sour Mash Whisky and Druggists' Favorite Rye Whisky.

We sell Liquors for Medicinal Purposes only. We give our Personal Attention to Mail Orders and Guarantee Satisfaction. All orders are Shipped and Invoiced the same day we re-

ceive them. Send in a trial order. Hazeltine & Perkins Drug Go.,





