VOL. 6.

GRAND RAPIDS, WEDNESDAY, OCTOBER 3, 1888.

NO. 263.

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Make a Specialty of Collections. Account of Country Merchants Solicited.

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It has come to our notice that unscrupulous manufacturers of cigars are putting an inferior brand of cigars on the market under a label so closely imitating our "Silver Spots" as to deceive the general public. At first, we were inclined to feel flattered at this recognition of the superior merits of our "Silver Spots" by a brother manufac turer, knowing full well that it is only articles of standard or sterling worth that are imitated, but we feel that we should be derelict in our duty to the public should we not warn them against this infringement, and also to dealers in cigars, as we feel positive that no first-class dealer would knowingly countenance or deal with any manufacturer who had to depend upon other manufacturers to furnish him brains to originate brands or labels for their cigars. A counterfeiter is a genius, but amenable to the law, but a base imitator who keeps within the law, or just ventures near enough to be on debatable ground, is not worthy of recognition in a community of worthy or respectable citizens. The "Silver Spots" are to-day the best selling five cent cigar in Michigan. If you don't believe it send us a trial order. GEO. T. WARREN & Co.,

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IMPORTED AND DOMESTIC KID GLOVES A SPECIALTY.

-Full Line of-

MISSES AND YOUTHS' GLOVES.

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Send for descriptive Fancy Crockery@Fancy Woodenware logue with testimonials.

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Spring, Freight, Express, Lumber and Farm

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nting and Lettering. Shops on Front St., Grand Rapids, Mich.

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THE NEWEST AND BEST SYSTEM ON THE MARKET.

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\$ 2 C	oupons.	er hu	ndred		\$2
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66	** 500			10	1 66
. 66	** 1000	66		2	0
Ser	nd in sam	ple or	der and	put your	busin
on a	cash bas	is.		Mary Control	
77 7	TOWN T	0 771	nna	01	Dani.

#### THROUGH MANY HANDS.

There was a time, of course, when the coat was new. We shall go further back even than that, and speak of a period when it had no existence; ere even the idea took to his niece. possession of the narrow brain of the stingy old Josh Greene to invest \$25 of his broke in Gerald, with a flash of indignabeloved money in a warm garment of ex- tion. cellent quality, wherewith to protect his lean carcass from the chills of December. It was December in Bleeker street, New York, as well as in Fifth avenue. Around the mansions of the wealthy and refined me. You ran away with her, and thought it unexpectedly, just in the hour of need. the cruel, snow-laden blast howled in im- you were mighty clever, no doubt. But you The last thing disposed of was the heavy potent fury, because it could not shake the shan't have any of my money—you shan't!" drab overcoat by private treaty with Mr. massive doors, or make the heavy, tightlyfitting windows rattle. When it discovered a stray chink and contrived to sneak through, insiduously thick curtains barred its way, rich carpets checked it, blazing fires warmed it, an equable temperature abter had to content itself with screaming I want." viciously outside: "I'm here, and I won't Wagon and Sleigh Co. go away. I'll not leave you for monthsfor months. I'll bring bronchitis, and inflammation, and death to some of you yet. You shan't escape me, with all your tricks. Whoof! Puff!" Then the wealthy smiled confidently in

WAGONS! their comfortable apartments. They were prepared for the siege.

Far otherwise was it with the poor. They shrank and shivered at the fearful menace, for they knew it was no idle threat. The wind-fiend is their savage enemy. He rejoices at their defenceless condition, their miserable dwelling, their meagre food, their comes to kill; he tells them so, as he whistles through their chattering teeth. And he never jokes.

The two rows of rickety tenement known as Bleeker street were let out to the poor in suites, generally comprising one room and a cupboard for each family, irre spective of size.

A No. 12, a certain back-chamber-withwill save you their cost at least out a cupboard—was occupied by a man, a wife, and a very wee morsel of humanity. They are guaranteed to do The man was young, only three-andmore work in less space (with twenty. His name was Gerald Downing. less power and less waste) The woman was also young—some nine than any other machines of teen years, perhaps—and she was called Ruth. The wee morsel was still younger being but three days old, and having no name yet decided upon. But they thought of calling her Ruth-at least Gerald did.

Gerald Downing's misfortunes may be summed up with terrible simplicity. He was out of work, and had been so for the past six months, in consequence of a strike which he had no hand in originating, and with which he totally disagreed. During that time the neat little cottage had been given up; the furniture had disappeared bit by bit. The pawnshop had swallowed up their blankets and spreads and warm clothing. At present, the room in Bleeker street, whither they had fled as the cheapest refuge on earth, except the poorhouse, contained only two chairs, a table, some articles of crockery, and a mattress on the floor, upon which the young wife lay with her first-born folded lovingly in her arms. One of the city physicians had attended God that her husband loved her and that her child lived.

"Gerald! I can't eat any more now Finish up this basin of gruel for me while it is hot. Do, dear," she said, coaxingly.

"Not I. I can't abide it-I hate it!" he replied, trying to look nauseated at the very She raised herself upon one elbow.

"You have had nothing but a biscuit all day, Gerald; and if you do not swallow this, I'll not taste another drop you make

"But, dear, I don't like it!" "It's a story. You do. You shall! Fin-

about it. Go on, now." He took a few spoonfuls, and pretended to drain the basin; but his wife was too He were it on every possible opportunity.

sharp-eyed. She watched him closely, and He turned it to account by knocking off never relaxed her vigilance until the whole fires in February and keeping it on in the was consumed. "Now I'm satisfied," she said, sinking

back upon the bolster. "Where is uncle's letter? What time did he say he would come? Six o'clock, wasn't it?" "Yes, dear."

"It's nearly that now, don't you think so? Uncle will do something for us. I'm eyes, just like yours. She's the image of you, Gerald!"

"Your uncle may help you, but not me," returned Gerald, gloomily. "He can't help me without you, love

that's one comfort."

"He'll try it on, though. I know he'll try it on," muttered Gerald, as he walked to the stove and placed some small pieces of coal with great care between the bars. But Ruth did not catch the words, because she was listening to a footstep on the land-K. A. STOWE & BRO., Grand Rapids. ing outside. Then the door was opened

walked into the room. "Phew! Here's a pigsty! Hope you're

satisfied, girl?" was the old man's greeting "It wasn't a pigsty I took her to first,"

a fool, and you'll never be anything else," said Greene, waving him away, contempt- fortune to stand in urgent want of a similar uously. "You married Ruth, in spite of amount, and the good fortune to come into "Uncle! dear Uncle!" exclaimed Ruth,

'You must help us-you really must, if only for baby's sake. See what a beauty she is! She smiles at you already." "Oh, yes. She's all right. I don't mind

her, nor I don't mind you; and I'll act garment. sorbed it. The bitter herald of a hard win- straight by the pair of you, if you do what

"What is that?"

our kid and come back to live with me, like you used to, before you took up with it's too ugly; and my customers is mostly that penniless scamp against my will." "And what is he to do?"

"Do! Work-emigrate to Australy-go to Canady! Anywhere so long as he keeps out of our way. I don't mind putting up the cash to pack him off."

"You want-to-separate me-and Gerald?" she inquired very slowly, fixing her eyes sternly upon his face.

"Jes so," said the old rascal, unabashed by the glance; "that's it. He can't keep scanty fuel, their insufficient clothing. He you, and I can. If he likes to hook it, I'll help him to keep hisself; not otherwise."

"Gerald!" cried Ruth, sitting bolt upright upon the mattress, as a burning flush mounted to her thin cheeks, and her trembling fingers pointed to the door, "Gerald! turn that man out!"

"You ungrateful, disobedient hussy!" fed and clothed you, beggar's brat that you were !"

Greene alive.

eyes upon the dilapidated garment, hanging twelve dollars!" from a nail in his bedroom door, he settled it defiantly in his mind when he muttered:

made a-purpose." So he went to a tailor, and overhauled his closely-woven, water-proof, drab-colored texture, of the best quality, similar to that worn by servants in livery in first-class esher; the city poormaster had allowed a little structions as to the shape, the size, the oatmeal and a little port-wine—quite as a pockets, the buttons, all according to his favor—to help to get up her strength. So own notions of what a coat ought to be, thing! Well, and so she was—grateful to ions" which the tailor vainly sought to States was to go down on his bended knees. bring under his notice.

When the coat was finished and sent article-rather!" nome, he took it back to have an inner lining stitched in, because it was not warm enough, and afterward he took it back again to get another lining stitched in, because it was not warm enough; and afterward he added, because the first was not strong

"I'm not a-going to pay for a concern that'll wear out in a month," he explained. By this time, the tailor and his workmen were thoroughly sick of that coat, and distinctly refused to make any further addiish it at once, or you'll make me ill talking tions or alterations whatever.

Joshua Greene was extremely proud of this new addition to his limited wardrobe. house, for the sake of its more economical warmth. He used it as a second spread thrown over his bed at night. This fact was discovered in March by his landlady, who not having seen anything of him for two days, became alarmed on the third, and caused the door of his room to be burst open. They found him lying upon the bed, sure he will, when he sees baby. Look at still, and peaceful, and cold, with the favorher; isn't she an angel? Such large brown ite coat resting across his limbs. Joshua Greene was dead.

On the mantelshelf was a bit of paper, fastened with pins, and upon it a few words delicate; her complexion pale; her expreswritten in a shaky but legible hand:

send to Ruth and Gerald. "I'll tell you what we'll do,

over looking after odd jobs, and we'll get her up to the idea-to hold him over and passage to Texas. I've heard there's heaps above all earthly considerations. Was he more chance for a poor man in the West." not her father? The man who had won

we can only manage to stick together."

The real and personal estate of Joshua Greene produced about \$125 in cash-truly "You shut up, Gerald Downing. You're a blessing to the extremely impecunious, as any one will know who ever had the bad Isaac Solomons, dealer in anything.

> "Well, and what do you want for it?" inquired Mr. Solomons, after having turned it over several times and regarded it sus- my face! Remind me of my ill-health, of piciously, as though it were an infected

"Suppose we say \$7?" suggested Gerald, tentatively.

"There's no harm in saying \$7, so lon "Why, look here, Ruth. You just bring as nobody parts with the money. No, my man; that there coat ain't no use to mefashionably inclined."

"But it's worth something. Look at the quality !"

"Quality! What's quality nowadays? think, Maggie." Nothing. It's cut that's wanted; and there ain't no cut about that there, not a bit." "What'll you give? Come!"

"If I were to spec'late \$4 on it, I should ose. Shtrike me! I should lose. No; 'pon my honor, I can't do it!" "Well, fork over. It's no good to me-it

don't fit." "It ain't much good to anybody as I can

see," grumbled the dealer. But for all that he forked over the \$4 immediately, and the coat became the property of Mr. Solomons. If you had watched Mr. Solomons trans-

acting business in his own store, you would have wondered how, in the name of all the cried Greene, in a passion. "After all I've common laws of finance, he contrived to done for you! Brought you up from a child, keep clear of bankruptcy. Continually to be selling goods without a profit is generally supposed to bring about very unsatis-That was the last they ever saw of Uncle | factory results. But to part with them at an appalling loss—to have them literally right; it is very comfortable and will last I suppose it was the keen northeaster and wrenched from you by a greedy public, the driving sleet, in the teeth of which heartlessly taking advantage of the perpet-Joshua Greene had to fight his way home nal slackness of trade, ought to culminate that evening, that made him think what a in disaster, speedy and complete. And yet very threadbare, thin and comfortless over- Mr. Solomons was not submerged. He concoat he had on. And seeing that he had trived in some fashion to keep his head enough to stay out late. Do come back to worn it now for some ten winters, and had above water, and his shoulders, too, in spite tea.' originally procured it second-hand, his re- of the terrible sacrifices he solemnly proflections upon the subject are not surprising. fessed to make every hour of the day. Per-Anyhow, the following morning, as he haps it was but a grim joke, a melancholy gazed from his window at the unabated in- satire, when he ticketed the coat acquired clemency of the weather, and turned his from Gerald, "Tremendous bargain-only

"Cost me \$15-s'help me! if I never speak another word!" he exclaimed to the "That's what I'll do; I'll have a coat pale and patient-faced woman who stopped to inspect it.

"It would just fit father nicely," she said, entire stock of goods before he finally hit more to herself than to the salesman. "And upon a cloth to his taste. It was a heavy, very warm and comfortable; but rather funny shape, isn't it ?"

"Funny shape! Why, it's one of the iatest styles, made expressly for a nabob, tablishments. Then he gave minute in- who only wore it three times and then got tired of it."

"What is the lowest you will take?"

"Lowest! Well, if I'll touch a cent less she ought to have been grateful, poor, poor without any regard to the "prevailing fash- than \$12; not if the President of the United "I am unable to spare more than \$10; in

fact, I have no more with me. If you cannot accept that, I must go without." "Lose \$5! lose \$5! O, shtrike me, I

can't, 1 can't! What with one and antook it back again to have another lining other of you, I shall be driven to the poorhouse," cried Mr. Solomons, pathetically. "Well, then, good-day, sir. I must try

> "Don't go-say \$11; make it as light as you can for me-say \$11-!" he pleaded, seizing her by the hem of her mantle.

and find something that will do elsewhere.'

"Impossible! I tell you I have only \$10." Solomons groaned in anguish of spirit. "Give us your money," he said, desperately. I must try and make it up some other

way, I suppose." So the young woman carried away her

'tremendous bargain." The father reclined in an arm-chair by the

fire, smoking a too highly-seasoned corncob pipe. The daughter sat at a small table coloring photographs. The father's face was of that shrunken, bloated type, frequently observable in drunkards when their usual supply of alcohol has, for some reason or other, been cut off. His eyes were heavy, expressionless and leaden; his lower lip was pendulous; his chin was unshaven; his hands were dirty. The daughter was graceful and pretty. Her features were sion sweet, sad and patient. What did it In case of my death, the furniture and other things belonging to me in my two rooms I give to Ruth Downing, 12 Bleeker street. There ain't no money, only just the street. street. There ain't no money, only just enough to bury me. I drawed it all out and disposed of it months ago.

Signed by me, JOSHUA GREENE. by him when he was well, struggled, labored, fought to save him both soul and body? Was it not her duty? He was her father. Was it not her duty? He was her father. DOES NOT REQUIRE DOWN What did it matter to him that her young The furniture and things were a real god- life was wrecked, her future rendered hopeless, the one love of her girlhood crushed said the and blighted by his miserable being? That

husband. "We'll sell the lot. I'll give was a simple necessity. He had brought "I am willing to go anywhere so long as her whole heart was noble and worthy; yet she would not marry him. The home she might have made a smiling paradise would never be formed. Well, the sacrifice was required. Somebody must reap the benefit of her existence, and was he not her father?

"That's a wretched ugly thing, that overcoat," he grumbled from his easy-chair.

"But it fits you, papa. It is nearly new and, above all, it is thoroughly warm and well made. Those are the principal points with your liability to rheumatism andgout."

"That's right-fling my misfortunes in my pain and suffering. It's like you! Don't let me forget them, not on any account."

"O, papa !"

"There, don't begin to cry and whimper I suppose you mean well, and are a good girl, after all. Got any money, Maggie ?" "Not much," she faltered, trembling

"I haven't had a drink worth speaking about for more than a week. You have kept me on short allowance long enough, I

"But see how ill you have been, papa. You know the doctor said you were to drink scarcely anything."

"Confound the doctor! What does he know about it? Besides, I'm well again now-well as ever. I really must run out and get a drink. Lend us ten cents, Maggie."

He always said "lend." By no chance did he ever employ the word "give" in pecuniary negotiations.

After many promises and much whining and persuasion, he wormed the coveted ten cents from his daughter's slender purse. She knew he had no other money, and that it would be impossible for him to hurt himself on that amount.

he said, as he put it on. "Yes; you are me for ages. I'm not hard to please in the matter of dress."

is very rough, and you are not strong "Of course, of course! How far do you think I can travel with ten cents-a paltry

parting words at the door. "The weather

dime!" he inquired, sarcastically. Between 2 and 3 in the morning he staggered home, drenched with rain, and, alas

ntoxicated. Maggie was accustomed to the spectacle. In silence and without reproach, she led him to his room. Suddenly she missed his coat. It was the old story; he had pawned it. She asked him for the ticket, and found that it also was sold for a mere song. The

coat she had worked so hard to pay for! The poor, grief-stricken girl, in the retirement of her own room, threw herself by her bedside and wept in anguish to that other Father who has promised how, one day, he will surely wipe away all tears from the eyes of those that mourn.

The individual who bought the "duplicate" from the drunken man probably lost or forgot it altogether, as the coat re undisturbed in the store room of Messrs Catchem & Cheatem, pawnbrokers, for over the statutory twelve months. It then became an "unredeemed pledge," and as such was labeled, hung up, and dangled before the public as a remarkable proof of the manner in which the disinterested venders were prepared to forego all personal profit for the general weal. The coat was fingered and thumbed and twitched, and tried on and turned over by some dozens of persons, before one Shortmiles, a hackman, took a fancy to it and eventually became its owner. And now it began to see service.

He wore it hard, did Shortmiles, What with snow and rain and frost and sunshine its original color grew many shades deeper. Beer stained it, tobacco smoke impregnated it, cold pork greased it. It saw a good deal of outdoor life, and assumed an impudent, reckless appearance. Its big bone buttons seemed to stare in awful astonishment a those mean persons who presumed to offer its master less than double his legal fare When Shortmiles tossed a coin in the palm of his hand and inquired of a victim

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HAWKINS & PERRY, Grand
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Retail Trade of the Wolverine State.

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Subscription Price—One Dollar per year. Advertising Rates made known on application

Entered at the Grand Rapids Post Office. E. A. STOWE, Editor.

WEDNESDAY, OCTOBER 3, 1888.

THE CHINESE TREATY. At last official intelligence has arrived of the rejection of the Chinese Treaty by the imperial government. There are three possible explanations of this event. The first is that the Senate's amendments were regarded as asking too much. This is hardly probable in view of the language of acquiescence used by the Chinese minister, when those amendments were transmitted to him by the State Department. The second is that China was offended by the introduction of Mr. Scott's Chinese Restriction Bill while the Treaty was still under discussion. It is not to be forgotten that there is continuous telegraphic communication between Washington and Pekin by way of Europe, and that it was the duty of the Chinese minister to communicate the contents and prospects of the bill at once to his own government. And certainly a more discourteous piece of legislation never was proposed in Congress, nor one more doubtful of validity in view of our treaty obligations. It is pleasant to observe that some of the strongest men on both sides of the Senate recorded their votes against its pas sage. Should it appear that the bill was the

cause of the defeat of the treaty whose re-

jection it assumed, there will be no possi-

bility of denying the poetical justice of the

amendments which the Senate proposed to

the original treaty. Another possible hypothesis is that the rejection of the treaty is due to considerations of Chinese relations to other coun-We do not think it likely that England exerted any influence hostile to the erdale Distilling Co., of Chicago. treaty; it is not her interest to do so. The larger the concessions made to America, the more of the same sort she can ask in the case of her Australian colonies, who are just as determined as we are to exclude Chinese labor from competition with European. But it is not improbable that the irritation caused in China by the recent Australian legislation, and its confirmation by the home government without the slightest reference to the wishes of China, has helped to set the imperial government against all such legislation and treaties sanctioning it. China at this moment is in much the same mood as Italy since the investigation of Italian immigration into the weeks. United States touched her national pride.

#### THE CORN CROP.

The weather in Europe and this country seems to have been complimentary. Up to a recent date the amount of rain in Western Europe generally and in the British Islands especially was far in excess of what was good for agriculture. Then when the wheat crop had already been seriously damaged as to quantity, and still more as to quality, fair weather set in and has continued. In America we had good weather until about the time of the same change. Our much earlier wheat harvest was over when rain began, but our corn crop has suffered some what from frosts in some northern localities undoubtedly be one of the greatest, if not is of the banking firm of Bowne

crop is increasing it is interesting to note banking firm, will manage the business for that in 1863—exactly a quarter of a century the present. If the business men of ago-the yield was 398,317,380 bushels, one- Lowell evince sufficient interest in the unfifth of the volume of the crop of the dertaking, the business will be merged into present year.

The spread of the yellow fever to different points on the Gulf coast produced a panic in several cities, and resulted in threats of mob violence. The passion of fear makes men reckless and cruel beyond any other. The people who attempted to flee from Philadelphia in 1793 were driven back from the neighboring towns by armed patrols, and many died of hunger and exposure in the woods and fields. So the refugees from the infected towns of Florida, Alabama and Mississippi were shut out from other parts of those and the adjacent states lest they should carry the pestilence with them, and in many places the local authorities found themselves threatened with removal from control if their measures were not vigorous enough. But the arrival of frost in the mountain region above the Gulf has abated the alarm, and it is hoped that in a short time frost will reach the Gulf coast and put an end to the pestilence. It is worthy of note that the alarm is always greatest in the earlier stages of a pestilence. When it reaches its height, it is said that the people show as little panic as do veteran troops under fire.

THE TRADESMAN has a good-sized surprise in store for its readers next week.

newspaper to contradict the loose and unfavorable impressions which foreigners have formed of the presidential elections of this ountry. The two points on which he insists are that these elections are not controlled by money, and that they are not a social pandemonium while they last. We do not suppose that any one who has paid attention to comparative politics regards the quadrennial recurrence of our political tension as an arrangement incapable of improvement in the interest of both the morality and the prosperity of the country. Elections come much too often, and there should be a more vigorous and judicial public opinion to suppress some of the moral abuses which attend. The strength of this country is in the men who hate the lies told for the benefit of their own party as vigorously as those which are told against it. When there are enough of them to make their weight felt, party lying will not be profitable. But after all deductions, there is something in the submission of the choice of their highest ruler to the vote of a free people, and in the present case so much has been made to depend upon questions of principle rather than on personal-

Carl Schurz has written to a German

The business men of Michigan owe Hon. N. A. Fletcher a large-sized vote of thanks for the efficient services he has rendered them in the past and the efforts he is now making to secure the adoption of an equitable form of fire insurance policy, in case a standard form is adopted.

ity, that the sight is more impressive than

#### AMONG THE TRADE.

GRAND RAPIDS GOSSIP. G. N. Wagner & Co. succeed Keith Follett in the lumber, coal and wood business.

J. A. Steketee has engaged in the grocery ousiness at Kalamazoo. Olney, Shields & result. And in this connection it is to be remembered that it embodied all those Co. furnished the stock.

> Foster, Stevens & Co. are enlarging their office so as to admit the removal of the cashier's desk to that department.

L. Winternitz has been appointed State agent for the yeast department of the Riv-

F. W. Wurzburg's Sons & Co. are getting in their wholesale notion stock and expect to be able to begin business in about ten

The Gunn Hardware Co. advertises a line of stoves of "our own make" in the American Artisan. The Tradesman is pleased to learn that there is a stove foundry in Grand Rapids.

H. Leonard & Sons have 221 men on the payroll at their wholesale house and refrigerator factory, six new men having been set at work in the packing department of the former establishment in the past two

Lemon, Hoops & Peters attached the grocery stock of Mrs. Mary Young, at Sault Ste Marie, last Wednesday, the attachment barely preceding a contemplated assignment. Mrs. Young subsequently gave the representative of the firm a bill of sale of the stock.

the assignment of H. M. Goebel claim that he went down East but a short time before his failure and secured a year's extension on the ground that he had assets of \$75,000 and liabilities of less than \$15,000, whereas the assets and liabilities are about

A. J. Bowne, Russell E. Combs and Danfrom New England across to Michigan, and iel Stryker have formed a copartnership un-seized and resumed business. from the want of sufficient heat and dry der the style of Bowne, Combs & Stryker weather in other parts of the country. These and opened a bank at Lowell. Mr. Bowne of his extensive kiln properties and condrawbacks upon it, however, are unimpor- is President of something like a dozen templates removing to Grand Rapids. tant, and the corn yield of the country will banks in this State and Dakota, Mr. Combs the very largest, ever raised. The area at Middleville, and Daniel Stryker is a It will have a capacity of 10,000 bushels. planted is estimated at 751/2 million acres, director and leading stockholder in the bushels (2,015,000,000). The greatest corn team is a remarkably strong one and will water front, on which they will build a 1885, when it reached 1,938,176,000 bushels. never had—a solid financial institution. As showing the ratio at which our corn M. E. Griswold, Cashier of the Middleville a national bank.

AROUND THE STATE.

market.

Orangeville Mills-R. Jessup has started a meat market.

Walkerville-B. F. Stone is putting in a furniture stock.

Delton-Lawler & Scudder have opened a furniture store. Grand Ledge-Ira G. Ring has closed out

his grocery stock. Whittemore-Fred Dodge has engaged in

general trade here. Decatur-Frank Potts, grocer and meat

dealer, has sold out. Sault Ste. Marie-A. M. Matthews, the is said.

paint dealer, has assigned.

Edmore-W. White succeeds L. F. Birk-

hart in the jewelry business. Bad Axe—Butler & Co. succeed J. W. proprietary medicines.

Davis & Co. in general trade. Flint-Lawrence Martin has bought the grocery stock of Daniel Ryan.

Pontiac-Millis Bros. succeed J. D. Millis & Son in the lumber business. Flint-E. M. Morse succeeds E.

Morse & Co. in the drug business. Bay City-Mrs. Jas. Tighe has opened

grocery store at 1008 Twelfth street. Carson City-B. C. Ellis & Co. are clos lng out their boot and shoe business.

Orangeville Mills-Henry Arbour has

moved to Delton and opened a drug store. Bad Axe-Stillwell & Son succeed Stillwell & Baldwin in the hardware business.

Benton Harbor-Deaner & Owens succeed J. W. Deaner in the grocery business. Bad Axe-Sweet & Barkley, dealers in furniture have dissolved, Mr. Sweet contin-

Cedar Springs-C. H. Hopkins succeeds Provin & Hopkins in the grocery and crockery business.

Walkerville-L. Lake is building a new store which he intends to occupy with a hardware stock.

Eaton Rapids-C. A. Collar & Co's groeery stock was taken on chattel mortgage one day last week.

Benzonia-Case & Hopkins' safe was blown open and relieved of \$200 in money last Thursday night.

Shepherd-O. L. White succeeds White & Ellis in general trade and the agricultural implement business. Paris-W. D. Hopkinson has again en-

gaged in trade here, putting in dry goods notions and groceries.

Paris-Stickney & Co. have put a line of dry goods in the forty foot addition recently made in their stone building.

Cadillac-Albert E. Smith has bought the L. DeChamplain grocery stock and will continue the business at the old stand.

Paris-J. E. Bisbee, formerly engaged in the grocery business here, contemplates engaging in the drug, paint and grocery busi-Cadillac-Desky Bros., of Muskegon,

have opened a clothing store at this place, making the fifth establishment of the kind Eaton Rapids-Wilcox & Toles have

closed out their grocery stock and will hereafter devote their entire attention to the drug business.

Muskegon-T. D. Bullis has purchased an interest in the sewing machine business of John H. Eppink. The new style will be John H. Eppink & Co.

Saranac-J. W. Francis has exchanged his stock of clothing for a farm near Brighton. The new proprietor of the clothing stock will remove it to Brighton.

Ludington-H. N. Morse began business in the new "Busy Big Store" on Monday. He issued a handsome circular invitation to his friends, asking them to call and see his

Hesperia-Robert Wilson has purchased the interest of Nancy I. Alexander in the hardware firm of J. W. Dunning & Co. The business will be continued under the same style.

Muskegon-The clothing store of Cotton & Goldrath closed last Saturday. The stock will be shipped to a Baltimore wholesale house, which backed the firm. No creditors lose by the suspension.

Mancelona-Frank A. Howig has sold an interest in his notion and bazaar business to Frank W. Langdon, late of Rochester, N. Y. The new firm will be known as Howig & Langdon and the business will be considerably enlarged.

Muir-C. E. Stevens has effected a settlement with his creditors and resumed bus-

Walkerville-J. E. Bodwell is in charge of Buttars & Peters' general store and ware-

McBain-This station will hereafter be known as Owens, the postoffice department having so decreed. Harbor Springs-A. J. Southard has sat-

isfied the mortgage on which his stock was Onota-Chas. Shafer has sold a portion

Lexington-The new grain elevator of

the Lexington Mill Co. is nearly completed

Harbor Springs-Connable & Sons have for packing fish.

MANUFACTURING MATTERS.

Flint-The Flint Wagon Works made a shipment to Scotland last week.

Algonac-A. Smith & Son are building a new sawmill on the site of the one burned. Muskegon-S. H. Gray & Co. will saw 1,500,000 feet of "dead-head" logs, which lodged between the two dams.

Manistee-R. G. Peters has let the con-

Cadillac-The Cummer Ladder Co. has of the works is now 75 a day.

Manistee Lumber Co. are still running their robbed of some flowers one morning in Chimills nights. In these days of electric lights, cago, as he was peddling from house to not seem to have the same terrors in the remonstrated with them one of them used

Creek logging road.

minutes. This is supposed to beat the Saginaw valley record.

Mt. Pleasant-Brown & Leaton have 1.800,000 feet of lumber on hand, and will put 8,000,000 feet of logs into the Tittabawassee sack this winter. They are railing their shingle legs to the Saginaw river to be manufactured

Whitehall-P. R. Vankeuren has retired from the lumber firm of C. G. Alley & Co., to engage in the manufacture of cedar shingles with W. F. Nufer. The business of Alley & Co. will be continued under the same style by C. G. Alley and R. F. Smith.

Grand Marais-Burt & Gamble will manufacture about 7,000,000 feet this season. This winter they will put a band saw into their mill, which will increase their capacity to 15,000,000 next year. The timber there is so large that a band saw will greatly facilitate the work. They run a 72-inch circular now with a top saw rig, and many of the logs are so large that both saws will not go through them, which causes delay.

#### Gripsack Brigade.

A. A. Howard, the Coldwater grip carrier, was in town a couple of days last

A good many of the traveling men will stay in town next Monday to help welcome

Harry Gregory, formerly with Arthur Meigs & Co., has gone on the road for Daniel Lynch.

Albert Antrim starts out to-day for a four months' tour of the Pacific Coast in the interest of the Alabastine Co.

Herbert T. Chase, Michigan representa tive for Chase & Sanborn, is spending a couple of weeks in the Upper Peninsula.

J. L. Strelitsky has severed his connection with Franklin MacVeagh & Co. to take the management of the Hub Cigar Store, at the corner of Canal and East Bridge streets.

The traveling men say that E. R. Waldron, Manager of the St. Johns Mercantile Co., treats them as well as he liked to be treated when he lugged around trunks for H. S. Robinson & Burtenshaw.

Byron S. Davenport, formerly engaged in trade at Paris, has gone on the road for Reeder, Palmer & Co., taking the D., L. & N. Railway as his territory. He started out on his initial trip to-day.

L. L. Loomis says he feels better than he has for four years and is confident he will be as sound as an oak tree by spring. He leaves about the 15th for Eureka Springs, Ark., where he will spend the winter.

A. A. Smith, traveling representative for Beecher, Peck & Lewis, the Detroit paper jobbers, was in town over Sunday, a guest at the Eagle Hotel. Mr. Smith covers Western and Southern Michigan, seeing his trade every sixty days.

Geo. Hodge, postmaster and real estate dealer at Superior, and Upper Peninsula traveling representative for Lemon, Hoops & Peters, is spending a couple of days with his house here. He says the ground was covered with snow at the Soo last Saturday night.

T. P. S. Hampson, general traveling salesman for the Anti-Kalsomine Co., is spending this week in Muskegon, when he will go to Columbus to attend the annual convention of the National Carriage Builders' Association, Then he proceeds on South and East, staying out until the first

The correspondent of an Owosso paper thus relates an interesting experience recently enjoyed by a party of Owosso grip carriers: "As a party of Owosso traveling men were coming home, not long ago, from one of their business trips, they conceived the idea of astonishing their fellow traveland the yield at a little over two billions of Hastings National Bank, at Hastings. The purchased nineteen acres of ground on the ers by enormous tales almost too miraculons for belief (a common form of amusecrop of the country heretofore was that of give the people of Lowell what they have dock and erect a building especially designed ment, I understand, among drummers). An ment, I understand, among drummers). An honest granger in their vicinity was apparhonest granger in the properties of the prop Traverse City-Hamilton & Milliken have ently taking it all in as bona fide matter, Traverse City—Hamilton & Milliken have purchased eighty feet frontage on the main street, situated on the corner where the street, situated on the postoffice building now stands, and will tailed description of his sauerkraut factory, shortly begin the erection of a two or three the enormous quantity produced daily, ofshortly begin the erection of a two or three story, double brick building, which they will occupy with their dry goods and cloth-their help. The joke was rich and the sell & Hunter, Grand Rapids, Mich.

Wanted—We want a Good Man in Each town to sell door plates, door bells, house num; bers and alarms. Liberal commissions. Address, Russell & Hunter, Grand Rapids, Mich. Paris—Silas Barker has opened a meat ing business and the boot and shoe stock of narket.

| And turning to the narrator | Wanted-Area | Serial Apples, Mich. | 297 | 298 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 | 299 calmly inquired if he would take a partner in the business. The astonished drummer dress J.E. F. care Michigan Tradesman 293 in the business. The astonished drummer asked why he made the inquiry, when the supposed granger coolly did the young man up entirely by replying, 'Because I am having a kettle made in England just the thing for kraut. It is so large that the fifty men employed in pounding it are too far apart to hear each other strike."

Montague Times: "The flowers that bloom tract for building a mill at Watersmeet, to in the spring, tra la," sang jolly Dave Warner & Co., as he stepped from the cars with his carin in his head North and the cars with his carin in his head North and the cars with his paper to give the Surface who READS have a capacity of 400,000 shingles daily, it Smith, traveling salesman for Sprague Mason-S. H. Beecher is closing out his with his grip in his hand Monday morning hardware stock and will move to Detroit, last, but, before the shades of night fell, he where he is engaged in the manufacture of sang a different song. It appears that some years ago a young man of Dutch parentage named Charles Hartinstine (who attends to just completed its new factory building and the gardening at R. Douglas' farm, on the WANTED-1,000 MORE MERCHANTS TO ADOPT OUR has begun operations in it. The capacity road to the mouth of White River), was in the hot house business in Chicago. Hartin-Manistee-Buckley & Douglas and the stine had told Mr. Douglas of his being the bad weather in the fall of the year does house, by three men, and as he afterward not seem to have the same terrors in the way of night work as was formerly the some very harsh and profane language to bim. Wr. P. told Harringting that Days for selling. Address Chas. Kynoch, St. Igrace, him. Mr. R. told Hartinstine that Dave Mich

Muskegon—George Cornell has contracted | Smith was the man who stopped him, and to put in 4,000,000 feet of pine in Cedar the aforesaid Charles met Smith in the township for A. V. Mann & Co. It will be store of Burrows & Jones and demanded \$3 hauled to the Muskegon on the old Cat as payment for the flowers. The boys, being onto the joke, gathered around and Bay City-N. B. Bradley & Sons cut 70,- took in the fun. Mr. Smith finally got rid 000 feet of nearly all inch lumber, with a of his importunate tormentor under the band saw, in nine hours and forty-five plea of being "dead broke," and will undoubtedly study up some plan to get even with Mr. Douglas ere many moons wax and wane, if it costs him a farm.

#### Purely Personal.

L. Cook, the Bauer merchant, is in town for a day or two.

Thos. Hefferan, the Eastmanville capital ist, was in town Monday.

A. H. Cleland, son of Daniel Cleland, the Coopersville general dealer, is keeping books for Williams & Woodburn.

Dun & Co., spent last week along the upper lake shore, going as far as Manistee. Frank A. Howig, the Mancelona merchant, was in town last Friday on his way

to Jackson, whence he proceeded to Chi-

A. W. Ferguson, local manager for R. G.

John Smith, the Ada merchant, had more money than he knew what to do with last Thursday, so he came to town and bought

some drafts. Ira L. Cotton, formerly profit clerk for Arthur Meigs & Co., has taken the position of book-keeper for the West Michigan Printing Co.

H. G. Courtney, formerly assistant bookweeper for Arthur Meigs & Co., has taken the position of billing clerk for the Gunn Hardware Co.

A. W. Newark, Manager of the Prentice Bay Lumber Co., at Prentice Bay, has been spending a few days with friends at Cadillac

and Grand Rapids. Wm. H. Allen and wife were made happy a few days ago by the advent of a third child, the second girl which has put in an

appearance at their home. P. H. Hoonan, the Reed City druggist, spent Sunday with friends here and left Monday noon for Hastings, where he will

spend the week, returning home Saturday. D. B. Galentine, formerly engaged in general trade at Bailey, but now engaged in the lumber brokerage business at Cas novia, was in town last Thursday, when he consummated a large deal.

Buy flour | manufactured by the Crescent Roller Mills. Every sack warranted. Voigt Milling Co.

A BARGAIN that is A BARGAIN. GROCERY FOR SALE—A leading Grocery and Crockery business in a flourishing Nebraska city of 8,000 population, with gas, electric light, street cars, water works, fine schools and churches. Store first class; sales upward of \$40,000 per year. Crop prospects finest in the West. Cash required, about \$5,000. Write at once. P. O. Box 308, Kearney, Neb.

#### FOR SALE, WANTED, ETC.

vertisements will be inserted under this head for cents a word the first insertion and one cent a for each subsequent insertion. No advertise-taken for less than 25 cents. Advance payment.

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SALE CHEAP—18-HORSE POWER ENGINE Good as new. Address 298, this office. 298 TOR SALE—THE JEFFERSON FLOURING MIL.
Best water power in the State. Inquire of N. 6
King, Brooklyn, Mich. 294

LOR SALE-WELL-ESTABLISHED IMPLEMENT BUS OA SALE—WILLESTABLEST BUT IN THE SALE IN BUT IN THE SALE IN THE SA

FOR SALE—ONE 9x24 ROWNDS SECTIONAL ROLL-OR SALE-BAZAAR BUSINESS, WELL ESTAB-lished in one of the liveliest and best business rusin the State. Proprietor's health failing. In-ceabout \$1,400. Now is the time to buy for fall and diay trade. Address A B C office of this paper. 272 SALE-CLEAN GROCERY, DRY GOODS AND rockery stock, situated in a railway town, with

dress A. S. Musselman & Co., Grand Rapids.

FOR SALE—DRUG FIXTRES AND SMALL STOCK of drugs. Address Doctor, Box 242, Rockford. 288

FOR SALE—OR EXCHANGE FOR STOCK IN TRADE, Grain Elevator, ten carloads capacity; horse power, large grounds, sine town on C. & G. T. railroad; good wheat and produce market. Write for particulars, W. B. Tyler, care B. P. & D. A. Co., Grand Rapids, Mich.

#### WANTS.

WANTED-IN EXCHANGE FOR VALUABLE REAL estate, a stock of merchandica WANTED-IN EXCHANGE FOR VALUABLE REAL estate, a stock of merchandise. Address 287, Tradesman office, Grand Rapids, Mich. 287

WANTED-BY A YOUNG MAN UNDERSTANDING the meat business, to buy an interest in a ment market in a good town. Address Cleaver, care Michigan Tradesman. 280

WANTED-SALESMEN TO SELL OUR CHOICE VArieties of nursery stock, either on salary or commission. Permanent employment to successful men Address, with references, May Brothers, Nurserymen, Rochester, N. Y.

Improved Coupon Pass Book System. les. E. A. Stowe & Bro., Grand Rapids. MISCELLANEOUS.

A 20-ACRE FRUIT FARM NEAR BENTON HARBOR A handy to Chicago market, will sell or exchange for Grand Rapids real estate worth \$1,200. Address Dr. W. Ryno, Coloma, Mich. 295 Dr. W. Kyno, Coloma, Mich.

\$\frac{4}{2}\cdot \frac{5}{0}\text{O} \text{ In CASH OR GOOD PAPER WILL SEcure a thriving hardware business without competition in Meredith. Address Lock Drawer 25, Evart, Mich. ONE OF A SERIES OF PICTURES REPRESENTING COFFEE CULTURE. WATCH FOR THE NEXT.



SCENE ON A COFFEE PLANTATION CHASE & SANBORN. OUR COFFEES HAVE A NATIONAL REPUTATION REPRESENTING THE FINEST CROWN.

SEAL BRAND COFFEE JAVA and MOCHA, surpassing all others in its richness and delicacy of flavor. Justly called The Aristocratic Coffee of America. Always packed whole roasted (unground) in 2 lb. air-tight tin cans.

CRUSADE BLEND A skilful blending of strong, flacoffees. Warranted not to contain a single Rio bean, and guaranteed to suit your taste as no other coffee will, at a moderate price. Always packed whole roasted (unground), in 1 lb. air-tight parchment packages. TEST FREE We are exclusively an important house, selling opportunity of testing our famous coffee before buying, we will, upon receipt of 0 cents in stamps to cover the cost of can and postage, send free by mail a 1-4 pound of Seal Brand Coffee. Address BROAD ST., BOSTON, MASS.



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The Best

Thread SAUER KRAUT

Order this Brand from your Wholesale Grocer.

# WM. SEARS & CO. Cracker Manufacturers,

Agents for

AMBOY CHEESE

37, 39 & 41 Kent Street, Grand Rapids, Michigan.

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I have removed my stock from 40 and 42 South Division Street to

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Will soon call upon the trade with a complete line of samples.

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Corks. Etc. Industrial School of Business Disting merchants are requested to call and look over our samples.

You can save money by calling or writing for prices before purchasing elsewhere.

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cey Strong, Rainmazo, will Emidere, E. W. E. Crotty, Lansing.
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President, H. M. Lee; Secretary, 30.

No. 71—Ashley B. M. A.

President, M. Netzorg; Secretary, Geo. E. Clutterbuck. No. 72-Edmore B. M. A. No. 73-Belding B. M. A. No. 74—Davison M. U.
President, J. F. Cartwright; Secretary, L. Gifford. No. 75—Tecumseh B. M. A. President, Oscar P. Bills; Secretary, F. Rosacra

No. 76—Kalamazoo B. M. A.
President, S. S. McCamly; Secretary, Chaunce

### Special Enterprises Wanted.

CHEBOYGAN-WANTS WOOD MANUFACTOR

NORTH MUSKEGON-WANTS A LIVE LOCAL

WAYLAND-OFFERS UNEXCEPTIONABLE IN-ducements for a cannery. Address Sec'y B. M.

FIFE LAKE—WANTS ANY KIND OF HARDWOOD could only serve to injure him.

A Public Market from the Workingman's Standpoint. From the Grand Rapids Workman

We see that in making up the annual budget the City Council dropped Ald. Eisen-The reason given was that the grand total, hard't's item of \$25,000 for a city market, without that item, very nearly reaches the limit fixed by law. It is the opinion of many people that the Council made a mistake in matter, and that it would have been this matter, and that it would have been better to curtail expenditures in other directions and grant what is urgently asked for by a large majority of our citizens. The advantages of a market where the producer have to face with and consumer may meet face to face with-out the intervention of a middleman are obvious. It would at once cheapen farm products to the householder, and give a better price to the farmer than he gets now. The opposition to a public market comes naturally from the retail groc-rymen who deal in farm products, and in part also from the meat dealers. The grocers are now so strongly combined that they can put their own price upon any article and buyers are obliged to pay it, because every grocer charges the same. They also fix the price they will pay the farmer for his produce, and he must take it if he would sell, for not one of them will pay him a cent. for not one of them will pay him a cent more than the rate so fixed. And if a farmer brings a load of potatoes or other produce to the city and peddles out half of it along the streets, he cannot sell the other half to the grocerymen, for they will not buy it—they boycott him, in fact, because he sold a part of his load to actual conhe sold a part of his load to actual consumers and thus enabled them to save the grocer's profit. This is right enough from the grocer's point of view, of course; but it is not so pleasant to the farmer or the hungry householder. An open and fixed market would remedy all this. It would be of great benefit to all, especially to workingment and others who can't afford to pay it is a work a burght for notatoes when farming the sold and the same plane as the Michigan associations by Ex-President in the Agent's hands are reported on weekly and a uniform percentage is paid the Agent on all money passing through his hands.

This plan is on the same plane as the Michigan associations by Ex-President in the Agent's hands are reported on weekly and a uniform percentage is paid the Agent on all money passing through his hands.

Peter Cooper's Business Sense.

means, and as soon as possible.

It would be of advantage to the farmer

also, for they would get better prices retailing their own "truck" than in selling it by

the load to dealers who in turn must make a

Let us have the market by all

Mr. Cooper was always a careful and prudent business man. He was strongly op-posed to the methods of many merchants who launched out into extravagant enterprises on borrowed money, for which they paid exorbitant rates of interest. Once while talking about a project with an acquaintance, the latter said he would have to borrow the money for six months, paying interest at the rate of three per cent.

'Why do you borrow for so short a time?" Mr. Cooper asked.
"Because the brokers will not negotiate

bills for longer."
"Well, if you wish," said Mr. Cooper, "I will discount your note at that rate for 'Are you in earnest?" asked the would-

'Certainly I am. I will discount your note for \$10,000 for three years at that rate

"Of course I will," said the merchant.
"Very well," said Mr. Cooper, "just sign this note for \$10,000 payable in three years, and give me your check for \$800 and the

ction will be complete. "But where is the money for me?" asked the astonished merchant.

"You don't get any money," was the re-y. "Your interest for thirty-six months, at three per centum per month, amounts to 108 per centum, or \$10,800; therefore, your check for \$800 just makes us even."

The force of this practical illustration of the folly of paying such an exorbitant price to say that nothing could have so fully convinced him as this rather humorous proposal by Mr. Cooper.

Fraudulent Importations of Tea.

The Treasury Department, it is said, has received information to the effect that some tea importers have been violating the law prohibiting the importation of spurious and adulterated teas by an irregular system of invoices. The practice appears to be to state in an aggregate the amount of the value of tea covered by a certain invoice, which may, and generally does, include several brands represented by distinct marks, its own in the country from whence it is A method of detecting the presence of spurious or adulterated tea in an importation is suggested, to wit: By averaging the aggre gate value given in the entire importation, and if the per pound value is thus found too low for pure tea, it is evidence of the presence of spurious teas in the importation, and a most careful and scientific inspection or analysis should then be made for its detection. Your attention is invited to this natter in order that a thorough testing of all imported teas may be made as required by the law and regulations, and that proper precautions be taken for detecting these illegal importations and the punishment of the guilty persons.'

New Collection Plan.

The Philadelphia Retail Grocers' Association has adopted a special bureau of collections, under the charge of the Secretary and Collector-or Agent, as the Philadelphia officers designate the latter officer-whose business it is to endeavor to secure the collection of accounts through personal effort; also to ascertain the standing of persons asking credit of members of the Association. Those soliciting credit are required to fill out a blank, worded as follows:

APPLICATION FOR CREDIT. (name of grocer.).....

Name of applicant..... Residence..... How long have you resided there?.... Who have you previously traded with?. State cause of leaving?. Did you deal on credit or for cash?.

Do you owe the last person you traded with any bill?

If so, what amount?

Who can you refer us to?

Do you own any real estate?

Where is it situated and is it encumbered?

When do you settle?.....

This statement is sent by the member to detail, reporting the facts as he finds them. All collections placed in the Agent's

men and others who can't anothe to pay sixty cents a bushel for potatoes when farmers are selling them for twenty-five, nor thirty cents a pound for butter when the makers of it would gladly take much less. The formers to the formers to the formers.

War on the Dead-beat.

The Kalamazoo Business Men's Associa tion is an organization formed for the fur-therance of the manufacturing interests of employed by the Association is to prepare a delinquent list, or, more properly, a list of dead-beats, and, after notification, if the parties pay the accounts standing against them, to strike their names off the list. If they do not settle the bills of long standing, their names are registered as permanent dead-beats, and all credit is denied them. A merchant has only to refer to his list, and if your name is upon it, you have to pay cash for your purchase, or go with-

out it. The Association has just issued a list of delinquents, and upon it we find the names of some 200 people, and a small proportion of them are of the fair sex. A name is placed upon the list only after repeated warnings and notifications by the Association, which, if disregarded, causes the debtor no small annoyance. To the above class of people the Business Men's Association is an object of especial spite, as it is the cause of his loss of credit in the as it is the cause of his loss of creat in the city. Some of the names upon the list are commonly called "well-to-do" people. The list, of course, is not made public, only members of the Association having a copy. The dead-beat is always given a chance to take his name off, and keep his name from the delinquent list, and it is his own fault if

A Very Old Trick.

A member of the Grand Rapids Mercan for the use of money was such that the merchant determined never to borrow at such ruinous rates, and he frequently used who resides on South Union street, for a who resides on South Union street, for a them charged; that a few weeks afterward he came in the store, ordered identically the same articles and paid for them. When asked to pay for the first order, he claimed the case in justice court, two witnesses testified that Blood had changed the entry in

was based on a statute which provides that no envelope shall be sent through the mail Express agents on the Georgia and Flori- which contains on its face any words or de-

A Parisian glove-seller was arrested recently for being too enterprising. He had his name and address stamped in bold characters on the inside of each glove, so that when worn for any period over half an hour

The Ouestion of Free Copper.

The annual report of the directors of the Tamarack Mining Company of Michigan, which was recently made public, furnishes

French syndicate that has obtained such complete control of the copper mining in-dustry of the world, but because the attention of Congress has been called to the existence of this monopoly, and furthermore because consumers are making some effort of sugar last year evidently fell consider. of sugar last year evidently fell considering the from the grasp of this combination that literally holds their industry by the throat. The directors of the above mentioned company congratulate themselves and their shareholders "that the property of the shareholders that the size and there was a considerable decrease in the state of the shareholders and there was a considerable decrease in the small establishments drop prices to gain trade smal promise of producing copper at a cost of six cents a pound has been more than realized,' and in a detailed statement that accompanies the report show that the total cost per pound of refined copper laid down in New York and sold was 5.75 cents per pound. This is the copper sold to the syndicate at 13 cents, which, accordingly, returns a net profit of 7½ cents, or over 100 per cent.; but this is not all, for the consumer has to pay 16½ cents for this self same copper, a further advance of 3½ cents, of which the syndicate takes one-half and returns onehalf to the mining company, thereby in-creasing the total profit of the latter to nine cents per pound. It is difficult to appreciate the Agent, who investigates the matter in detail, reporting the facts as he finds them. very naturally consider most felicitous, but which, judged by the ordinary rules of merhands are reported on weekly and a uniform percentage is paid the Agent on all for there is nothing to warrant such enorcents, thereby prohibiting American manufacturers from competing with it in any other market of the world. It is bad enough the city, to secure new railroads, etc., and to protect the merchants from dead-beats, street fakirs and all those people who have an inclination to beat the public out of honestly earned money. One of the methods estly earned money. One of the methods a combination of foreign capital to levy a complexed by the Association is to prepare a

pound of copper produced from our own mines that is consumed in this country, and at the same time block us out from every opportunity to expand our trade.

In view of the recent inquiries of Senator In view of the recent inquiries of Senator Platt in Congress as to the operation of the combination, the manufacturers and consumers of copper have drawn up a petition, praying for the removal of the present duty upon raw copper, which they claim would afford them relief. If anything can be accomplished by such a measure, it is the imperative duty of Congress to place conper imperative duty of Congress to place copper on the free list without delay. It is not a question of politics or tariff, but of freeing question of politics or tariff, but of freeing an important industry from a blight which has fallen upon it, all the more important because the mining companies pretend entire indifference and say that they are beyond the reach of the tariff. Seeing that we are the largest copper producer in the world and are heavy exporters of the metal, it is not very clear how manufacturers would derive any henefit from free conner. would derive any benefit from free copper, but if the duty is no longer protective and is unnecessary to foster the industry, so much the more reason why it should be removed. If the mines boast that they can stand alone, let them do it; and by all means give our manufacturers an opportunity to get cheaper copper if it is possible.

Wrongly Listed. Jas. W. Morgan, tug captain at Saugatuck, was reported by the Muskegon B. M.A. as delinquent and published on the last State grocery bill he claimed to have paid. The Sheet. It has since transpired that he paid grocer's version of the story was that he or- the account for which he was listed, but dered several articles and asked to have that the firm reporting him neglected to so notify the Association. On being made acquainted with the facts in the matter, the State Secretary wrote the Saugatuck B. M. A. that the members were at liberty to give to have settled for that bill before, and pre- Mr. Morgan credit, if they wished to do so sented an entry in his memorandum book to as the publication of his name was a missubstantiate his statement. On the trial of take and that the next State Sheet would convey a proper correction of the error.

his memorandum book so as to make it apon the part of any member of the B. M. A., several brands represented by distinct marks, pear that he made the payment for the first as it clearly renders him liable for any damlot of goods previous to ordering the second lot of goods previous to ordering the second ages the person so reported can prove to ket will be that from Louisiana, which is kind of tea, and having a market value of bill, when as a matter of fact payment was belong the fact payment was belong to be fact payment was belong the fact paymen its own in the country from whence it is shipped, which separate value, however, is not given in the invoice as contemplated by Blood claimed that he checked money out tion of the State body and it is hoped that it blood claimed to that of the state body and it is hoped that it the average, but not equal to that of the consular regulations. Assistant Secretary Maynard, writing to the Collector of claimed to have paid it, but was unable to able a plan as the Blue Letter collection and earlier in the season. The next will also be the last. So valuable and equitable the set imade earlier in the season. The next will also be the last. So valuable and equitable the set imade earlier in the season. The next will also be the last.

Protection to Home Trade. From the Fremont Indicator

Express agents on the Georgia and Florida railroads say it is quite common for trutt merchants to ship small consignments of melons with the address and other directions branded into the rind. This novel scheme is only used where the fruit is to go but a short distance and to different parties in the same town.

Which contains on its face any words or delineations reflecting injuriously on the charteness of the conduct of another, or is calculated to injure the recipient's feelings or reputation, or to bring him into disrespect. The jenulty for mailing such an envelope is a fine of from \$100 to \$5,000, or imprisonment from one to ten years, or both.

Atthough the arrest of Sprayue had been worded.

With the large number of stores in this wordeness and the first the charteness of the charteness

The Next Beet Crop in Europe.

n the New York Shipping I The publication by M. Licht, the wellthe world's supply of raw sugar, and conof sugar last year evidently fell considerand there was a considerable decrease in the yield of several of the more important cane crops, notably that of Cuba, which is by far the largest source of supply. This shortage, although foreshadowed early in the year, failed to have any marked in-fluence upon market values, until the

first half of the year had been nearly completed, on account of the development of several new and rather unique features in the course of trade. The first and most imthe course of trade. The first and most important of these was the operation of the Sugar Trust, which, by its concentration of interest as a buyer, the absence of competition and the consummate skill with which its requirements of raw material were supplied, was successful during a greater portion of the war in peution of the early part of the year in neu-tralizing the natural influence of a strong statistical position. Another feature that contributed to this result was the phenomenally large crop that was produced in Louisiana and the other Southern States, the distribution of which very materially curtailed and delayed the demand for East-conversion. Still another influence was the which, judged of cantile affairs, is little less than exception of the re is nothing to warrant such enormous and unreasonable profits either in the position of the copper mining industry, the supply and demand of the world, or the risk entailed upon the capital invested, all of which are usually considered in measuring in the proportion of profit that can be exacted by such an enterprise. Moreover, it is doubly burdensome upon consumers in this country, because while they are forced to pay and the other Southers. The distribution of which very materially the curtailed and delayed the demand for Eastern refined. Still another influence was the using up of the invisible supply of the country. The first step of the Trust after its assumption of power was to advance the price of all grades of refined sugar 1@1½ cents per pound, and the other Southers. Metaux, that is a large manufacturer of brass, rolled sheets and other products from copper, obtains its raw material at thirteen hand, and thus realize the handsome profit the advance enabled him to obtain, before making fresh purchases. The consequence was that, up to the first of June, trade dragged and the deliveries from the re-fineries fell behind those of the corresponding period last year, but this date appar ently marked the culminating point, for the increasing requirements of consumption soon brought dealers into the market to replenish exhausted supplies with an urgency that was in striking contrast with the in difference previously displayed, and since then the refineries have been taxed most of the time to their fullest capacity to keep pace with the demand. But during this period the refineries had accumulated no supplies of raw material, and consequently they were forced to make liberal purchases they were forced to make noeral putchases to supply actual wants. The world's supply, however, had been steadily growing smaller, and values commenced to respond to the natural operation of the law of supplies the product of the state and the state had been so long do ply and demand that had been so long de

> world and with a continuance of an active demand, the seller virtually controls the sitnation, and the buyer finds it no easy task to keep his supplies fully replenished.
>
> The available supply in all cane producir countries has been so closely absorbed that it may be said that there is practically noth-ing more to come forward from the old crop; the stock in this country has been run down to very narrow proportions and consists almost wholly of the lower grades; there has been a steady reduction in the stock in England, which on Monday amounted to only 195,000 tons, while on the Continent the supply is said to be correspondingly light, the best evidence of which is found in the firmness with which prompt deliveries are held and the meagerness of the offerings. These are the general conditions, therefore, upon which the new crop opens—the visible and available supplies of the world unusually small, and general belief that the invisible supply in Europe as well as in this country has

likewise reduced to unusually small propor

layed, until to-day, by reason of the general depletion of stocks in all parts of the

The preliminary estimates of the Eu ropean beet crop that is now commencing have for some time foreshadowed a large increase in the yield as compared with last year, but the first official estimates place it at 2,850,000, tons, compared with 2,407,000 tons actually produced last year, equal to convey a proper correction of the error.

There is no excuse for such carelessness siderably in excess of that of 1886-87. I is as yet too early in the season to admit of any reliable estimates of the various cane crops. The first that will come to the mar-Customs at New York on the subject, says:

"As the oaths prescribed by section 3841 contain a statement to the effect that the invoices produced exhibit the actual cost and that no other invoices are known to exist, the taking of such oaths in cases of the character above noted would manifestly subject the person to criminal prosecution. A method of detecting the reasonable and the sooner they subject the person to criminal prosecution. A method of detecting the reasonable and the sooner they subject the person to criminal prosecution. who are making a practice of swindling grocers in this manner, and the sooner they are discovered and exposed, the better it will be for the trade as a whole.

Good-bye, Sprague's Bad-Debt Agency. From the Chicago Tribune.

Thomas W. Sprague, the notorious proprietor of Sprague's Bad-Debt Collection Agency, is in a position where, as Assistant United States District Attorney Harris expressed it, "He'll suffer for the infamous blackmailing scheme he is the father of."

Sprague was arrested yesterday by Inspectors Leach and Darbellay, of the Postal Secret Service. The warrant for his arrest was based on a statute which provides that no envelope shall be sent through the mail that may not be borne out in the actual

Association Notes.

Lake Odessa will probably organize this week and Sunfield is considering the same Spofford. Am. Ball.

Seven associations have re-affiliated with the State body up to the evening of Octo-Well, swivel. acters on the inside of each glove, so that when worn for any period over half an hour the wearer. For some time many of his lady customers were thus converted into advertising mediums, as the ink only wore off at the expiration of a number of weeks. What the man's object was is inconceivable, as he must have known that his scheme could only serve to injure him.

Teceived was put in evidence and the case to build up the place.

To build up the place.

The Hardware Market.

Nails are firm. Glass is stationary since the drop. The manufacturers are confident induce an ill opinion of the plaintiff, or make him contemptible or ridiculous."

Wrought Loose Wrought Loos Nails are firm. Glass is stationary since the drop. The manufacturers are confident members. Davison and Tustin each show that they have stopped all cutting by cutting a gain of one member over last year, the price down to be direct. All syndicate Owers a gain of seven members and Mor-

Novel Business Methods.

There has been considerable sharp co petition among the grocers of Milledgeville, Tamarack Mining Company of Michigan, which was recently made public, furnishes some valuable information respecting the actual cost of producing copper, which is of special significance at the present time, not only on account of the operations of the French syndicate that has obtained such him their trade for the next three sidering its bearing upon the future of the This was a bid for a long term of custom

The big shops in Paris have not formed a trust, but, as though by tacit consent, they they are met by such a reduction on the part of their enemies that they are threatened with ruin and are glad to get back to the former rates. One man, owning a small shop in the vicinity of a successful and wealthy rival, sought to avenge his wrongs succeeded. On several successive days he passed the big store with a concealed syringe in his pocket, and whenever the opportunity offered he squirted ink on the exposed white goods. In this way considerable fine stock was destroyed before the author of the mischief was discovered.

The Report of the Convention

Only about half of the local association have applied for their quota of convention are sent to the members direct.

The report alone is worth more than the 50 cent annual per capita tax and no B. M. A. member should be without it.

Guaranteed the Best!

Leather Belting Rubber Belting Mill Hose Raw Hide Lace Packings of all kinds Circular & Band Saws

Saw Setts and Files **Emery Wheels Emery Wheel Dressers Babbitt Metals** Shingle Bands Lath Yarn Hide Rope Hay Rope Tube Cord Fodder Twine

Asbestos Goods, Pipe Covering Grease and Oil Cups, Greases of all kinds. Lard, Machinery, Cylinder and Rub-bing Oils, Oil Tanks.

Belts made Endless and Repairing done in the best manner.

## SAMUEL LYON

Cor. Waterloo and Louis Sts., GRAND RAPIDS, - MICH

Seeds of every variety both for field and garden Grand Rapids Seed Store, 71 CANAL street.

## Bardware.

These prices are for cash buyers, who pay romptly and buy in full packages. AUGERS AND BITS BALANCES. BARROWS. Cast Chain
Wrought Barrel, brass knob.
Wrought Square
Wrought Sunk Flush.....

# FOSTER SENS

Weekly "Pointers."

## AMSTERDAM, HOLLAND.

to give you an idea of the size, the audience room is 150 feet long, 30 wide and 100 feet high. The roof is supported by an arch. The Crown room is not quite so large, but is magnificent, and here all the Kings and Queens are crown ed. In the King's bed-room, I found a stove from the Detroit Stove Works, also, in the breakfast room, I found one, of a larger size. I think Frank Graves must have been in Am-

(The above is an extract from a letter of N. L. AVERY, Esq., who is now in Eu-

We are Agents for the Detroit Stove Works, and anything bearing their stamp is "All Right."

# Foster, Stevens & Co.,

10 and 12 Monroe St.,

# FOSTER WENS

Weekly "Pointers."

Fruit Season is Here. We have Tin Fruit Cans in 1 and 2 Quarts.

## The Enterprise Fruit, Wine or Jelly Press

Can be used for many purposes, such as making wines, jellies and fruit butters from grapes and other fruits and berries; the entire substance being extracted at one operation. For pressing lard it has no equal; working continuously, it presses more lard in less time than any other press of its size and price, and is especially useful for extracting the juice from eef in preparing beef tea for the use of inval-

# Foster, Stevens & Co.,

10 and 12 Monroe St.,

33, 35, 37, 39 and 41 Louis Street.

# FOSTER SENS Weekly "Pointers."

## Bargains in Bronze Hardware

Rich and tasty trimmings play an important part in the appearance of a house. That so staple an article of hardware, to endure for all time, should be subject to the changeable rule of fashion may seem strange, but is true What, a few years ago, was the correct style is now shelved to make room for more popular designs. We have always aimed to have the most complete line of bronze in the State, and of course, have odd lots left, rich and artistic designs, not enough to trim a large house or block in one style, but otherwise very desira-

### SOLID BRONZE LOCKS, KNOBS AND BUTTS

Bronze Front Door Sets from \$1 to \$2. Ditto rich "Damascene" finish, \$3.25. Solid Bronze Bell Pulls, Levers and Knobs Solid Bronze Butts, 4 x 5, 41/2 x 41/4, 5 x 5 6 x 6, in various styles of finish, planished, steel finish, nickel finish, Damascene finish, etc., some at \$1 per pair, solid bronze knobs only 40c, almost as cheap as porcelain, and so on through the entire line of trimmings at greatly reduced prices.

Understand that these are bargains and must not be confounded with the complete assortment of new designs in our show cases.

# Foster, Stevens & Co.,

10 and 12 Monroe St., 33, 35, 37, 39 and 41 Louis Street.

## The Michigan Tradesman

BUSINESS LAW.

Brief Digests of Recent Decisions in Courts of Last Resort.

BANK-DRAFT-DEPOSITS.

Where money was deposited in a bank to the credit of one person by name as "Depu-ty Treasurer" the Supreme Court of Penn-sylvania held (Citizens Bank of Warren vs. Alexander) that the bank had no right to apply the money to an overdraft by another as "Treasurer."

CONDITIONAL SALE-CREDITORS-RECORD. A provision of the general statutes of Minnesota requires a conditional contract of sale, or if oral a memorandum thereof, to be filed as against creditors and bona fide purchasers and mortgagees. The Supreme Court of Minnesota lately held that this pro-vision applied to an exchange of horses, in which one of the parties reserved the right to return the one delivered to him and re-take his own if the one delivered to him should prove to have a certain disease.

BANK DEPOSIT-LIABILITY.

A sum of money was deposited with the Union Stock Yards National Bank with directions to have it placed in the Merchants' National Bank of Chicago to the credit of the Exchange Bank of Earlville for the use of the owner, one Dumond. The Union Stock Yards Roule failed to state that it was Stock Yards Bank failed to state that it was for the use of Dumond, and the Merchants' Bank, supposing the money belonged to the Earlville bank, applied it on an indebted-ness of the latter bank to itself. Judge Gary, in the Superior Court at Chicago, held (Dumond vs. The Merchants' National Bank and The Union Stock Yards National Bank) that the latter and not the former bank was liable for its failure to place the money according to instructions.

BANK-GUARANTY-OVERDRAFT.

A case of interest, involving the question of the liability of guarantors of overdrafrs to banks, was decided recently by the Queen's Bench Division of the High Court of Justice. The action was brought upon a guaranty making the guarantor liable to pay the bank the properties of the transfer of the pay. to the bank the amount certified by the man-ager as being the deficiency upon a customer's account at a certain time. The guarantor defended upon the ground, among others, that the bank did not inform him of the fact that at the very time he gave the guaranty the customer's account showed a deficiency. The court held that there was no duty resting upon a banker requiring a guaranty for a customer to disclose to a proposing guarantor the state of the customer's ac-

A Building Association League.

The managers of the various building associations in Chicago are making strenuous efforts to secure some much needed reforms in the conduct and management of these institutions. At present, about 200 of these savings corporations are in existence in Cook county, and it is estimated that fully \$20, county, and it is estimated that fully \$20,000,000 of the savings of mechanics and other laboring people is represented in them.
It is claimed, however, that the present management of many of them is decidedly a loose and, in some respects, closely bordering on dishonesty. At present, no provision is made for official investigation of the books and securities, as is the case with banks, insurance companies and other institutions of like character, and it is claimed 2

is the securing of such legislation as will result in placing all building associations under the charge of the State Auditor, and to have regular examinations made by official and responsible persons, which will, of course, necessitate the adoption of a uniform system of accounts, which does not now exist. The League will also endeavor to secure some amendments to the mechane's lien law, which, it is claimed, was made solely for the benefit of rich contract-ors and the dealers who furnish the materials for houses, without the slightest regard for the interest of those who own the property. It is also proposed to establish a system of reciprocity between the various associations in the use of their funds. It is claimed that many associations are at times obliged to borrow money to meet their loans, while others have funds in bank, and it is urged that with the aggregate balances carried by these associations, which amounts to not less than half a million of dollars, a regularly organized bank might be operated with great benefit to all of the associations represented in the League. This subject will be referred to an expert committee on banking, which will fully consider the feasbanking, which will fully consider the leasibility of the proposition. The League will also endeavor to devise some method by which insurances on houses upon which money is loaned can be effected at materially reduced rates, and will, in the near future, institute some searching investigations into the management and solvency of some of the associations now doing business in Cook county.

Out a Sample Trunk.

Out a Sample Trunk.
From the Kalamazoo Telegraph.
On Wednesday morning Mrs. Hubbard entered Parker's hat store and asked to see some trunks. She picked out a desirable one and asked to have it placed on the walk in front of the store and told the clerk to charge it. The clerk, not knowing the lady, failed to place the trunk on the walk as defailed to place the trunk on the walk as desired. Late in the evening a drayman went to the store, which was closed, and having been told by Mrs. Hubbard to take the trunk in front of the store, put Parker's big red advertising trunk onto his wagon and carried it to Mrs. Hubbard. Time was evidently precious, for the trunk was packed by Mrs. Hubbard, taken to the Central De pot, and is now with Mrs. H., wherever she

Filled with Woe.

Mistress-Well, Bridget, did you see the

dentist?
Biddy O'Galway—Yis, ma'am.
Mistress—Did he pull your tooth?
Biddy O'Galway—Sure, ma'am, he didn't lay a han' to it to pull at all. He scooped it out wid a wee hoe, and thin he druv it in to stay foriver—wid a plug on the top o' it to kare it tight. I'll niver be caught doin' to kape it tight. I'll niver be caught doin the likes agin, ma'am. What with him up settin' the sate he pute me in, an' tyin' a dirty bit av an old gum shoe in me mouth fer a bib, an' makin' a noise the size of a coffee-mill in my head, I'd laver walk the

Some people wonder why cats have tails. After glancing at the subjoined illustration, the query will have been fully answered:





Grocers wanting good cheese should order from I. B. Smith & Sooy, proprietors of the Wayland Cheese Factory, Wayland. Satisfaction guaranteed. 267

POTATOES, APPLES, DRIED FRUIT, BEANS

and all kinds of Produce. If you have any of the above goods to hip, or anything in the Produce line, let s hear from you. Liberal cash advances hade when desired.

EARL BROS.,

COMMISSION MERCHANTS 157 South Water St., CHICAGO. ce: FIRST NATIONAL BANK, Chicago MICHIGAN TRADESMAN, Grand Rapids.

ESTABLISHED 1866.

159 So. Water Street, Chicago.



We do a General Commission Business and offer as inducements twenty years' experience and clear record. The best equipped and largest salesroom in the business in this city. Ample storage facilities-full tutions of like character, and it is claimed that this total lack of responsibility has resulted in the adoption of some peculiar methods in conducting some of them. With the view of securing saveral much proceded the view of securing several much-needed reforms, about fifty associations have united and incorporated the Cook County Building Association League.

One of the first things to be accomplished will cost you nothing.

BARNETT BROS.

## POTATOES.

We give prompt personal attention to the sale of POTATOES, APPLES, BEANS and ONIONS in car lots. We offer best facilities and watchful attention. Consign-ments respectfully solicited. Liberal cash advances on Car Lots when desired.

Thompson & Co. COMMISSION MERCHANTS,

166 South Water St., CHICAGO. Reference FELSENTHAL, GROSS & MILLER, Bankers,

EDWIN FALLAS

Valley City Cold Storage

THE POPULAR SOLID

DAISY BRAND

My facilities for handling Oysters are unsurpassed. Oysters guaranteed fresh every time. Send in your orders, which will be filled at lowest market price.

Oranges, Lemons, Bananas, Butter, Eggs and Egg Crates.

No. 1 egg crates, 37c. No. 2 egg crates, 30c. No. 1 fillers, 13c. No. 2 fillers, 10c, I have facilities for handling each line amed that are unsurpassed.

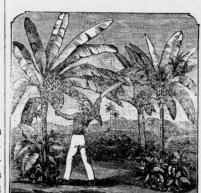
I aim to handle the best that can be obtained Mail orders filled promptly at lowest market price. A liberal discount on Egg Crates and fillers in large lots

Salesroom, No. 9 N. Ionia Street, GRAND RAPIDS.

ALFRED J. BROWN

FOREIGN,

TROPICAL CALIFORNIA



Bananas, Our Specialty.

16 and 18 No. Division St.,

GRAND RAPIDS, - MICH

E. P. CLARK & SON,

COMMISSION MERCHANTS. AND DEALERS IN

Seeds, Produce, Vegetables, Fruit, Butter, Eggs, Cheese, Etc., Etc., CONSIGNMENTS SOLICITED.

Itis Big Rapids, Michigan.

THEO. B. GOOSSEN. WHOLESALE

PRODUCE COMMISSION MERCHANT Dealer in STOVEWOOD and Jobber of FOREIGN, TROPICAL and

CALIFORNIA FRUITS.

GRAND RAPIDS, MICH. 33 Ottawa Street, Orders for Potatoes, Cabbage and Apples in Car Lots solicited. Consignments solicited. Sele Agent for MOLINE CHRESE.

GEO. E. HOWES & CO.,

Apples, Potatoes 2 Onions. SPECIALTIES:

Oranges, Lemons, Bananas. 3 Ionia St., CRAND RAPIDS, MICH.

MOSELEY BROS.,

WHOLESALE

Fruits, Seeds, Oysters & Produce,

ALL KINDS OF FIELD SEEDS A SPECIALTY.

If you are in Market to Buy or Sell Clover Seed, Beans or Potatoes, will be pleased to hear from you.

GRAND RAPIDS. 28, 30 & 32 Ottawa Street,

I. M. GLARK & SON,

MICHIGAN

# KAMPANE

Cleveland Saxony Wool Plug Hats, Pearl Color.

\$10.50 per doz.

For Both Parties.

MEDALS, ETC. LOWEST PRICES.

Did you get our Fall Catalogue? send for one.

I. C. LEVI,

34 to 42 Canal Street.

# BILL NYE CIGAR The Best Selling Brand on the Market! A. EATON & CO., Sole Agents for Mich. Grand Rapids.

A Common Sense

E. G. STUDLEY,

RUBBER BOOTS AND SHOES

A MILLION A MONTH!

Send for Large Illustrated Catalogue and Price List. Telephone 464.

No. 4 Monroe Street,

Two Years

GRAND RAPIDS, MICH.



RETAIL GROCERS

Who wish to serve their Customers with GOOD COFFEE would do well to avoid Brands that require the support of Gift Schemes, Prize Promises or Lottery Inducements.

Superior Merit Alone.

Unequaled Quality. Improved Roasting Process.
Patent Preservative Packages. AMOS S. MUSSELMAN & CO.,

DILWORTH BROTHERS, Proprietors,

PITTSBURGH, Penn.

WHOLESALE

Houseman Building, Cor. Pearl & Ottawa Sts.,

GRAND RAPIDS, MICH.



# LEMON, HOOPS & PETERS,

Wholesale Grocers

TH

IMPORTERS

MICH. GRAND RAPIDS,

LEISURE HOUR JOTTINGS. BY A COUNTRY MERCHANT.

Written for THE TRADESMAN. There is, undoubtedly, among our multitudinous laws, enactments intended to protect society against almost every fraud and crime imaginable, yet how society continues to be honeycombed with fraud and crime There is probably not a nation in Christendom so amply provided with remedies for the diseases that afflict the body politic as our own, and there is probably not a nation in Christendom where the remedies are so sparingly used, in proportion to the prevalence of these diseases, as our own. Great crimes that arouse public indignation are usually punished in a reasonably summary manner, in deference to popular sentiment; lesser offenses that affect our financial interests are fairly well atoned for, for obvious reasons; but the petty frauds and tricks and swindles that afford a livelihood for no inconsiderable part of our population, and which would in many countries subject the perpetrators to almost certain pains and penalties, are, with us, regarded as too trivial and inconsequential for legal proceedings, unless the outrage happens to stir up more than ordinarily belligerent and revengeful feelings within the anatomy of

And the reason for the exemption of our frauds, tricksters and swindlers from the pains and penalties of the laws provided for their transgressions, is simply this: Outside of the larger cities, the individuals upon whom we depend to enforce our laws bear about the same relation to the experienced and practical officials of other countries that a raw, undisciplined militia does to veteran, regular soldiers.

the party upon whom it is perpetrated.

The adulteration of any commodity without the full knowledge and consent of the buyer, handler and consumer is, of course, morally and legally a fraud, yet it would be safe to assert that two-thirds of the manufacturers of the country are, to a greater or lesser extent, perpetrators of this species of fraud, and that a still larger proportion of the jobbers and retailers of America are knowingly or ignorantly their accomplices. The people and the dealers themselves are partially to blame for this, but this doesn't make wrong right. Because sharp competition and the clamor for cheap goods has almost forced many producers into catering to the demand, the moral status of the matter isn't bettered in the least, as long as the cheapened product is placed before the public without explanations.

Solomon Isaacstein decides to go into the clothing trade, and looks around among the jobbers and manufacturers for his stock. Solomon readily perceives that if he buys standard goods, and offers them on their merits, that it will be impossible for him to sell at "one-third off" or "one-half off" and make an average profit of fifty per cent. So he loads up with shoddy and cotton-mixed goods, and purchasers are deliberately and systematically swindled out ofsay-five dollars a suit. Now, if Solomon should filch a five-dollar bill from every customer, his business career would probably be suddenly and ignominiously terminated, but for offenses equally wrong he enjoys a perfect immunity from legal proceedings.

Mr. Slimmer's Christian spirit is stirred up by the fact that Mr. Smith is selling rubber boots and shoes at prices which he, Mr. Slimmer, cannot meet, with a satisfactory profit. Mr. S. thereupon lays in a line of coal tar goods, and proceeds to paralyze Smith in the matter of prices, and yet make a round percentage. Every time Slimmer sells one of the comparatively worthless articles, he commits a petty fraud, but this never disturbs his Sunday devotions, or puts him, for a moment, in fear of the law.

Now, if oleomargarine must be taxed, and labeled, and the handling of it, or manufacturing of it, made a penal offense, except under certain regulations and restrictions, why should shoddy, cotton made to imitate woolen, and coal tar turned into a resemblance of rubber, and, in fact, a thousand-and-one other adulterations and imitations, be exempted from inspection, supervision and taxation? The parties who produce, and the parties who sell many of these articles are committing more ser ious offenses, and robbing the public far more outrageously than the makers of reasonably pure oleomargarine or butterine ever attempted or proposed to rob it. And if Peter Jones, who sells the imitation of butter, must conspicuously announce that fact by placard, why should not Isaacstein be required to post the announcement that he sells shoddy, and Slimmer be made to publicly confess his coal tar dealings, and Brown be obliged to give the composition of his glucosed sugar and adulterated spices?

I don't suppose that a very large proportion of traders are knowingly accomplices of the shoddyites and adulterationists. The most of us are as guiltless of intentional deception as the auctioneer who announced "This, ladies and gentlemen, is mohair! I would stake my reputation that every hair came from the genuine mo!" But from supplying the requisitions of the "Cheap Jakes" of trade the manufacturers have found the sale of their snide goods, to the legitimate trade, and under false representations, too tempting and profitable for resistance. And, tempted by cut figures on alleged standard articles, we too often find

ourselves, after a reasonable time for "kickourselves, after a reasonable time for "kicking," in the dilemma of either destroying
what has cost us a goodly sum, or becoming aiders and abettors in a fraud. For,
while the average buyer will cheerfully
purchase our goods at a fraction of their
cost, the least intimation that they are
cheapened because of their inferiority will
est manufacturer being thrown out of court
upon some fly-speck technicality; of disagreements, and appeals, and re-trials, that
may make him almost a perennial litigant,
among courts and lawyers, he hardly feels
that he would care particularly to take an
active part in the suppression of adulterations on the English plan. cheapened because of their inferiority will send the most cheeky bargain hunter to some other establishment, where articles are always "all wool and a yard wide."

\* \* \* \* \* \* \* \* \* \* But, in the language of Boss Tweed, 'What are you going to do about it?" You order a certain commodity, and, for fear that your wholesaler won't thoroughly understand that you want No. 1 goods, you underscore S. P. until you think your meaning is unmistakable. You open up the package and commence selling under the delusion that you have the best thing procurable. You have neither the education nor apparatus for scientific tests, and have to rely wholly upon the parties who sold you. Long after the goods have been settled for, you accidentally ascertain that a fraud has been committed upon you, and that you have been, unintentionally, defrauding your customers. The jobber assures you of his innocence in the matter, and you feel that any claim upon the manufacturer would not be listened to for a mo ment; and all you can do is to steer clear of the particular brand in the future, and in so doing you will, perhaps, be impose upon by other brands that are still mor fraudulent and villainous.

"Do?" says my cockney friend, Hodges "Wy, do as they do in Hingland. Tell yo wot; it don't do for shopkeepers hove there to be hoffering jockeyed goods t folks, you know. Frinstance, a man come hinto your shop hand says: 'Give me tuppenny's worth hof ground black pepper!'
You put it hup, and 'e goes hout, and mebbe hin six or haight hours hin walks a peeler, hand 'e says: 'You're wanted down before hand 'e says: 'You're wanted nown being the beak himmediately, Smith!' You ask 'im wot for, hand 'e tells you'e don't know. Wen you get hinto court, the magistrate'll ask: 'Wot's the charge hagainst this man?' hand the fellow as gave you the tuppenny'll speak up hand say: 'Selling ground cocoanut shells for pepper, your worship! You see 'e's he government hinspector, hand you're hin for two pun hand costs, hand the magistrate'll tell you that the next hoffense'll be five pun. Then hif you want satisfaction, you commence two suits hagainst the party has sold you the pepper— one for damages hand one for hadulterating food; hand you get hactual and hexem-plary damages, and the government him-poses a big fine besides."

Hodge's plan, at first glance, would seen to be reasonably effectual for the suppressio of adulteration frauds, but when on comes to reflect upon the unpleasantness and disgrace of being dragged before a court, and fined for an offense which was entirely unintentional; and further reflects upon the endless quirks and quibbles by which justice is defeated in America; upon the prospect of his suit against the dishon-

P. STEKETEE & SONS,

JOBBERS IN

DRY GOODS

AND NOTIONS

88 Monroe St.,

AND 10, 12, 14, 16 AND 18 FOUNTAIN STREET,

GRAND RAPIDS, MICH.

Grand, Square and Upright Pianos.

dict that

Fischer Pianos,

Peerless Carpet Warps and Geese Feathers American and Stark A Bags

est manufacturer being thrown out of court

#### TIME TABLES. Grand Rapids & Indiana

All Trains daily except Sunday.	
GOING NORTH.	Leaves.
	7:00 a m
Traverse City & Mackinaw	
Traverse City & Mackinaw9:05 a m	11:30 a m
From Cincinnati7:30 p m	
For Petoskey & Mackinaw City3:55 p m	5:00 p m
Saginaw Express	7:20 a m
" "10:30 p m.	4:10 p m
Saginaw express runs through solid.	
7:00 a. m. train has chair car to Traverse Ch	ty.
11:30 a. m. train has chair car for Petoskey	and Mack-
inaw City.	
5:00 p. m, train has sleeping car for Pet	oskey and
Mackinaw City.	
GOING SOUTH.	
Cincinnati Express	7:15 a m
Fort Wayne Express10:30 a m	11:45 a m
Cincinnati Express 4:40 p m	5:00 p m
From Traverse City	
7.15 a m train has parlor chair car for C	incinnati.
5.00 n m train has Woodruff sleeper for Cir	cinnati.
5.00 r m train connects with M. C. R. R. a	t Kalama-
zoo for Battle Creek, Jackson, Detroit and	Canadian
points arriving in Detroit at 10:45 p. m.	
Sleeping car rates-\$1.50 to Petoskey or	Mackinaw
City; \$2 to Cincinnati.	
Muskegon, Grand Rapids & Ind	iana.
	Arrive.
Leave. 7:05 a m	10.45 a m
7:05 a m	4:45 p m
11:15 a m	
4:20 p m Leaving time at Bridge street depot 7 min	ntog loton
C. L. Lockwood, Gen'l Pass	A cont
C. L. LOCKWOOD, Gen'l Pass	. AKCHO.

#### Michigan Central.

	Grand Kapids Division.
0-	DEPART.
-	Detroit Express 6:45 a m
ar	Day Express 1:10 p in
,	New York Express 5:40 p in
ıd	*Atlantic Express10:45 p m
d	Mixed 6:50 a m
a	ARRIVE.
re	*Pacific Express 6:00 a m
16	Local Passenger19:00 a m
	Mail 3:15 p m
	Grand Rapids Express
	Mixed 5:30 p m
s,	*Daily. All other daily except Sunday. Sleeping cars
	run on Atlantic and Pacific Express trains to and from
u	Detroit. Parlor cars run on Day Express and Grand
er	Rapids Express to and from Detroit. Direct connec
	tions made at Detroit with all through trains East over
to	M. C. R. R., (Canada Southern Div.) O. W. RUGGLES, Gen'l Pass. and Ticket Agt., Chicago.
28	O. W. RUGGLES, Gen'l Agent
	CHAS. H. NORRIS, Gen'l Agent.
p-	
19	Lake Shore & Michigan Southern.

		1	Kalamazoo Division.	ve.
19	3	1	2	4
p m		a m	a m	pm
1:10	3:00	7:45	DpGrand Rapids 9:45	6:10
3:25	4:12	9:02	"Allegan 8:28	4:5
Frt	5.03	10:00	ArKalamazoo 7:10	3:5
	6:35	11:35	"White Pigeon	2:2
	0.00	p m		
	8.00	12:30	"Elkhart 4:45	1:e
	a m		p m	a n
	7:50	7:10	"Chicago	8:5
	p m		11110	
	10:25	5.05	"Toledo11:25	10:0
	a m	0.00	10101010	
	a m	0.40	"Cleveland 7:15	5.4
	1:30		Cleveland	p n
	0.00	a m	"Buffalo 1:00	11:4
m	o:20	for 0	ale to all principal points in the	II S
Mar	rice	d Cor	nada at Union Ticket Office, GEO.	WII
141-97	tico ai	iu Ca	Depot Office, M. Bootz, Agt.	
LIA	MBON,	Age.,	SMITH, Gen'l Trav. and Pass. Agt.,	
		A. J. S	Cleveland, Ol	nio
			Cieveland, Or	110.

1-	Arrives.	Leaves.
	†Morning Express 1:05 + m	1:10 p m
1-	†Through Mail 5:05 p m	5:10 p m
	+Grand Rapids Express10:40 p m	10:45 p m
	*Night Express 5:25 a m	5:40 a m
	†Mixed	7:30 a m
m	GOING EAST.	
111	+Detroit Express 6:45 a m	6:50 a m
n	†Through Mail	10:30 a m
ie	†Evening Express 3:50 p m	3:50 p m
	*Limited Express 6:25 p m	6:30 p m
35	+Daily, Sundays excepted, *Daily.	
a	Detroit Express has parlor car to Detro	it, making
a	direct connections for all points East, arriv	ing in New

sleeper Grand at Milwaukee

## JACK AND JILL RAN DOWN THE HILL TO FETCH THE WASHING WATER FOR WILL HAD WHICH HER MAMMA HAD BOUGHT HER ASK your grocer for SANTA CLAUS SOAP. N.K. FAIRBANK& GO. CHICACO.



THE PENBERTHY IMPROVED

## Automatic Injector

CAN'T BOILER FEEDER BEAT! 16,000 in 18 Months Tells the Story.

WHY THEY EXCEL

They cost less than other Injectors.

You don't have to watch them. If they break they will RE-START automatically.

By sending the number to factory on the Injector you can have parts renewed at any time.

They are lifting and non-lifting.

Hot pipes don't bother them and the parts drop out by removing one plug nut.

Every man is made satisfied, or he don't have to keep the Injector and we don't want him to.

PENBERTHY INJECTOR CO., Manufacturers, DETROIT, Mich.

JAXON QUICK,

STRENGTH, CLOTHES. 5 Cents

IS ALL IT COSTS. That's not much if it's bad, and is mighty cheap if it does what is

MONEY,

TIME.

LABOR.

LORILLARD'S STANDARD FIRST GRADE PLUG TOBACCO

--: CLIMAX:--

LOW FIGURES: Less than 56 lbs. 56 lbs. or over. any quan Packages.
POUNDS, 12 x 3, 16 oz., 6 cuts, 40, 28 & 12 lbs.
CLUBS, 12 x 2, 16 ox., 6 cuts, 42, 30 & 12 " CLUBS, 12 x 2, 8 oz., 6 cuts, 42, 30 & 12 "
FOURS, 6 x 2, 4 oz. 42, 30 & 12 "
FIVES, 6 x 1½, 3 1-5 oz. 45, 254 & 16 "
TWIN FOURS, 3 x 2, 7 to lb, 41, 27 & 33 & 17 "
FIGS, 3 x 1, 14 to lb. .41 .41

THESE PRICES LOOK TOO GOOD TO LAST.

A. HIMES and Retail Wholesale

Office under Nat'l City Bank.

EASY.

It's worth trying.

CHEAP.

Yanda, Shawmut Avenue, Winter and Telephone Call 490-2. CAR LOTS A SPECIALTY.

## ${f REEDER}, {f PALMER} \ f \& \ {f CO}.$

Wholesale Boots and Shoes. STATE AGENTS FOR LYCOMING RUBBER CO., 24 Pearl St., Grand Rapids, Mich., TELEPHONE NO. 998.

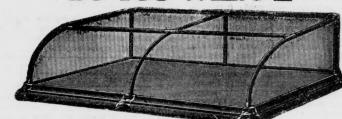
PERKINS & Hides, Furs, Wool & Tallow, HESTER & FOX,

SAW AND CRIST MILL MACHINERY. STEAM ENGINES & BOILERS

Planers, Matchers, Moulders and all kinds of Wood-Working Machinery, Saws, Belting and Oils.

And Dodge's Patent Wood Split Pulley. Large stock kept on hand.
Pulley and become convinced of their superiority. 44, 46 and 48 So. Division St., GRAND RAPIDS, MICH.

DO YOU WANT A



If so, send for Catalogue and Price-List to

HEYMAN & CO., 63 and 65 Canal St., Grand Rapids.



Newaygo Roller Mill<mark>s</mark>

House and Store Shades Made to Order.

## NELSON BROS. & CO.,

68 Monroe Street,

Grand Rapids.

## The Standard of Excellence KINGSFORD'S



## STARCE.

Kingsford's Oswego CORN STARCH for Puddings, Custards, Blanc-Mange, etc.

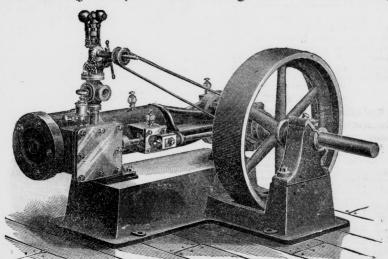
THE PERFECTION OF QUALITY.

## Can now be bought at the following exceptionally WILL PLEASE YOU EVERY TIME!

ALWAYS ASK YOUR GROCER FOR THESE GOODS.

## W. C. DENISON,

Stationary and Portable Engines and Boilers,



Vertical, Horizontal, Hoisting and Marine Engines. Steam Pumps, Blowers and Ex haust Fans. SAW MILLS, any Size or Capacity Wanted.

Estimates Given on Complete Outfits 88.90 and 92 SOUTH DIVISION ST., - GRAND RAPIDS, MICH

HESS

NOS. 122 and 124 LOUIS STREET, GRAND RAPIDS, MICHIGAN. WE CARRY A STOCK OF CAKE TALLOW FOR MILL USE.

Hillstrom Organs,

Everything in the musical line.

A. B. Chase Organs,

A Specialty.

controversy as the Standard for excellence

in every particular. It is renowned for its

sympathetic, pure and rich tone combined

with greatest power. The most eminent

artists and musicians, as well as the musi-

cal public and the press, unite in the ver-

The Weber Stands Unrivaled

Sheet music and musical merchandise

LIUS A. J. FRIEDRICH

(Successor to Friedrich Bros.)

30 and 32 Canal St., Grand Rapids, Mich.

Weber Pianos,

Smith Pianos,

Estey Organs,

## Groceries.

Mustard and Its Preparation.

From the Philadelphia Ledger

The quality of mustard depends more upon the way it is prepared than on its purity or impurity. This statement refers to the separation of the hulis from the meat. If run through a very fine sieve, whereby but three or four pounds are obtained from ten of the seed, the quality will be improved and a first-class article produced. The hulls are sold to picklers, who use them as an adjunct to their various preparations. It is also said that much of the so-called mustard sold on the street by peripatetic dealers is prepared from the hulls, with a sprink-ling of cayenne pepper to give it a "biting" taste. The best brown and vellow mustare comes from England, the next best from Italy and the lowest grade from California. The English and Italian seed is ground without extracting the oil, but it is said that the California production is so rank that the oil has to be taken from it to prevent the ground article from becoming ran id. As the oil is an essential part of the strength of the mustard, the superiority of one over the other can be readily observ-ed. The yellow seed is the kind mainly ground, and the brown seed added to give it

a better flavor.

As in the case of pepper, mustard is largely adulterated, but at the demand of dealers for a cheap article. The adulterations consist of turmeric and corn meal. The extent of the admixture depends upon sum the dealer is willing to pay for it. to of this adulterated article is labeled but consumers can be governed by the asked for it if purchased from a contious grocer. Pure English-ground scientious grocer. Pure English-ground mustard is sold by the manufacturer for 11 and 12 cents a pound, and the Caliform a article for 8 and 9 cents. The latter e detected by its dry feeling. brown mustard possesses more active stimulating properties than the yellow, hence its general use for cataplasm purposes. The expressed oil is largely in demand for me dicinal purposes.

#### The Grocery Market.

Sugars are weak, on account of the slack den and incident to the fruit season. C's are a trifle lower. Lard is stiffer. Cloves advanced 1c a pound, being now in New York at 18c in round lots. jobbers are unable to fill orders for can wed mackerel, as there is no genuine stock to be had. Herring put up in imitaf mackerel is plenty, however. Sauerkram has put in an appearance, being quotat \$3.50 for thirty gallon barrels. Buttering is beginning to move more readily.

e Muskegon Fresh Meat Station. Work on the fresh meat station and re frig. ator of Swift and Company, at Mus ii, is now nearly completed, so that will be no delay in opening the establish sent for business by November 1. and Company have built up an enreputation among the meat dealers of this city, their goods being invariably better than those of any of their competitors, either local or foreign, and the more the Muskegan butchers know of them, the better they will like them.

#### Fish and Oysters.

1'. J. Dettenthaler carries a full supply of fish and oysters of all kinds for the trade and is prepared to supply dealers, either jobbers or retailers, with anything in his line on short notice. Those who have never dealt with him would do well to send for quotations without delay, and his old customers-well, they'll keep right on in the old way without any suggestions from

### "In a Very Healthy Way."

THE MICHIGAN TRADESMAN has just entered upon its sixth year, and is certainly in a very healthy way, if appearances count for anything, and we think they do. The Buckeye Grocer wishes THE TRADESMAN continued prosperity in the field of trade journalism in the Wolverine State.

#### Good for Something.

"And what do you expect to make of your son when he comes of age, Mr.

"Oh, I don't know," replied Mr. Smith Paper Boxes of Every Description Made to despondently. "I think he'd make a good husband for a rich girl."

#### A Careless Grocer.

Grocer-Well, sonny, what can I do for Sonny-Me mudder sent me back wid the butter and wine. She sed she ordered new butter an' old wine, an' she thinks you've got the wintages mixed up.

J. R. Hilton, dealer in dry goods and groceries at Liberty, in renewing his subscription to THE TRADESMAN, Writes: There is no use trying. I can't keep house without it." Mr. Hilton's acknowledge ment is the testimony of thousands.

A Jackson confectioner is making a hit by the announcement that he is going to get rid of fifty pounds of candy per hour every evening, if he has to give itaway. Result: Crowd comes to see the fun, gets interested in seeing him work like a pirate, and buys over 100 pounds an hour.

### VISITING BUYERS.

The following retail dealers have visited the market during the past week and placed orders with the various houses:

orders with the various houses:

Wright & Friend.

Lake Odesea G F Cook, Grove
C K Hoyt & Co.

Smith & Bristol Ada
A F Frey, Slocum's Grove
Hudsonville D Whattuck, Wayland
Smith & Bristol Ada
A F Southwick, Wayland
Smith & Bristol Ada
A F Frey, Slocum's Grove
Hudsonville D Whattuck, Wayland
Smith & Bristol Ada
A F Frey, Slocum's Grove
Hudsonville D Washattuck, Wayland
Mrs J Debri, Byron Center
John Homrich, No Dorr
J P Cordes, Alpine
C H Deming, Dutton
J M Redd, Grattan
Henry Mitchell, Lowell
M Winnie, Traverse City
E S Houghtaling, Hart
B S Houghtaling, Hart
B S Houghtaling, Hart
B H B Sondeled, Chippewa Lk
Almowles, Cannonsburg
H S Bootsford, Dorr
Hudsonville
B B Botsford, Dorr
Hudsonville
B H Sondeled, Chippewa Lk
A Howles, Volney
Jas Raymond, Berlin
J Raymond, Berlin
J Raymond, Berlin
A M Church, Englishville
B Botsford, Dorr
Hudsonville D Raymond, Berlin
A M Church, Englishville
B H L Day, Farwell
B H Day Farwell
B H Day Farwell
B H Day Farwell
B H D H Parris, Shelbyville
B H Sondelen, F Wester, Newagyo

JOBBERS of SADDLERY HARDWARE And Full Line Summer Good 102 CANA L STREET.

IP S Full line. Cash prices this month



#### CASH SALE CHECKS

Encourage your trade to pay cash instead of unning book accounts by using Cash Sale For sale at 50 cents per 100 by E. A. STOWE & BRO., Grand Rapids.

#### FERMENTUM!

The Only Reliable Compressed Yeast. Handled by a Majority of the Grocers and Bakers of Michigan. Send for samples and prices. L. WINTERNITZ, ples and prices. L. WIN State Agent, Grand Rapids.

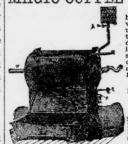






S. F. ASPINWALL, Secy.

## MAGIC COFFEE ROASTER



The most practical hand Roaster in the world. Thousands in use—giving satisfaction. They are simple durable and economical. No grocer should be without one. Roasts coffee Address for Cata-ogue and prices, C. F. Marple,

GRAND RAPIDS

Paper Box Factory,

W. W. HUELSTER, Prop.

Order on Short Notice.

We make a specialty of

Confectionery, Millinery and Shelf Boxes.

All work guaranteed first class and at low prices. Write or call for estimates on any-thing you may want in my line. Telephone 850

OFFICE AND FACTORY, 11 Pearl St., Grand Rapids, Mick.

WALES - GOODYEAR

## GONNECTIGUT

Rubbers.



Write for Fall Prices and Discounts

G. R. MAYHEW

86 Monroe Street,

GRAND RAPIDS.

imported...10

MATCHES.

G. H. No. 7, round.
Oshkosh, No. 2.
Oshkosh, No. 8.
Swedish
Richardson's No. 8 sq.
Richardson's No. 9 sq.
Richardson's No. 7½, rnd.
Richardson's No. 7 rnd.
Woodbine, 300

MOLASSES. 

OATMEAL

OATS-ROLLED

PICKLES.

%c less in 5 box lots.

1/4 bbl....

Half barrels ..

Japan.

DeLand's pure... Church's Taylor's G. M... Dwight's

SAUCES. London Relish, 2 doz.

Silver Thread, 30 gal.

SPICES-WHOLE.

.33@40 .45@48

New Orleans, choice... New Orleans, fancy... ½ bbls. 3c extra

WHOLESALE PRICE CURRENT.



Telfer's 1 to cans, 1 doz in

Dairy, solid packed... rolls....
Creamery, solid packed...
rolls....
BROOMS. No. 1 Hurl.
No. 2 Carpet.
No. 1 Carpet.
Parlor Gem.
Common Whisk.
Fancy Whisk... Michigan full cream...9 @ 10 Runkle Bros'.. Vien. Sweet COCOANUT

1/s in tin pails. 

 Peerless
 18

 Bulk, pails or barrels
 16@18

 COFFEE—GREEN
 25@28

 Mocha
 25@28

 Mandaling
 25@26

COFFEES-PACKAGE.

McLaughlin's XXXX CORDAGE.

28 Pocket.
100 3 b pockets.
Saginaw or Manistee.
Ashton, bu. bags.
Ashton, 4 bu. bags.
Higgins' bu. bags.
American, ½ bu. bags.
Rock, bushels.
Warsaw, bu. bags. CRACKERS. Kenosha Butter..... ymour Butter. da Fancy..

ity Oyster, XXX..

Pienie
Fancy Oyster
CANNED FISH.
Clams, 1 b, Little Neck.
Clam Chowder, 3 b.
Cove Oysters, 1 b stand.
Lobsters, 1 b pienie.
Lobsters, 2 b, pienie.
Lobsters, 1 b star.
Lobsters, 2 b star.

Mackerel, 3 b in Mustard . 3 25
Mackerel, 3 b soused . . . 3 25
Salmon, 1-b Columbia . . . 2 60 Pepper, Singapore, plack..181/2 white.28 Salmon, 1-B Columbia. 200
Salmon, 2 B 350
Salmon, 1 B Sacrament 350
Salmon, 1 B Sacrament 275
Sardines, domestic 45. 610
Sardines, domestic 45. 610
Sardines, Mustard 45. 610
Sardines, imported 45. 12613
Sardines, spiced, 45. 12613
Trout, 3 B brook. " shot. 21

SPICES—GROUND—IN BULK.
Alispice. 12½
Cassia, Batavia. 20
" Saigon. 42
Cloves, Amboyne 32 Cloves, Amboyna.

Zanzibar.

Ginger, African

Cochin

Jamaica.

Mace Batavia... 80
Mustard, English... 22
" Trieste... 27
Nutmegs, No. 2... 70
Pepper, Singapore black... 22
white... 30
" Coronne... 25 ...1 25@1 gg Plums, stand..

Grapes 95
Grapes

SYRUPS.
Corn, barrels.
Corn, ½ bbls.
Corn, kegs.
Pure Sugar, bbl...
PureSugar, ½ bbl...
SWEET GOOD | Succotash, standard | Soc | 30 | Squash | Corn, keps |

2 65 Clipper.
els. 2 25 Climax
1ia. 2 00 Corner Stone.
2 00 Double Pedro.
3 75 Peach Ple.
Wedding Cake, blk.
8 Sweet Russet.
3 75 Sweet Plppin.
5 1 50 Five and Seven.
13 Petoskey Chief.
5 Sweet Russet.
4 06 42
5 Thistle.
5 Rose Leaf.
8 Red Domino.
8 Swamp Angel
8 Stag TOBACCOS-SMOKING.

Congo. 25@30

VINEGAR. 25@30

9½ 11½ 13

Above are the prices fixed by the pool. Manufacturers outside the pool usually sell 5 gr. stronger goods at same prices. \$1 for barrel.

WOODENWARE. Curtiss & Co. quote as follows: "2 6 75

"" 2 6 75

"" 3 5 76 MATCHES.
G. H. No. 8, square.
G. H. No. 9, square, 3 gro...
G. H. No. 200, parlor.
G. H. No. 300, parlor.
G. H. No. 7, round

" three hoop ... 1 75
Clothespins, 5gr. boxes ... 60
Bowls, 15s, 17s and 19s ... 2 50
Baskets, market ... 40
" bushel ... 1 60
" with covers 1 90
" willow clothes No.1 5 50
" " 2 6 60
" 3 7 00
" splint " 13 50
" 2 4 25
" 3 5 06 MISCELLANEOUS.

##SCELLANEOUS.

Bath Brick imported ... 90
do American ... 75

Burners, No. 0... ... 85
do No.1. ... 75
do No.2. ... 95 Chimneys, No. 0. Cocoa Shells, bulk.
Condensed Milk, Eagle...
Cream Tartar
Candles, Star...
Candles, Hotel...

Candles, Hatel. 11
Camphor, oz., 2 1b boxes. 35
Extract Coffee, V. C. 75
do Felix 1 115
Gum, Rubber 100 lumps. 25
Gum, Rubber 200 lumps. 35
Gum, Spruce. 30
Jelly, in 30 1b pails. 5
Powder, Keg. 5 25
Powder, ½ Keg. 2 295
Sage. 15

CANDY, FRUITS and NUTS Putnam & Brooks quote as follows: Standard, 25 to boxes. Cut Loaf do

Lozenges, plain.... Lozenges, printed. Imperials ...... Mottoes ....

Molasses Bar Caramels Hand Made Creams Plain Creams Decorated Creams String Rock Burnt Almonds Wintergreen Berries Lozenges, plain in pails. 13
Lozenges, plain in pails. 13
Lozenges, plain in bbls. 12
Lozenges, printed in pails. 13½
Lozenges, printed in bbls. 12½
Chocoiate Drops, in pails. 13½
Gum Drops in pails. 5½
Gum Drops, in bbls. 5½

Gum Drops, in bbls...
Moss Drops, in pails...
Moss Drops, in bbls...
Sour Drops, in pails...
Imperials, in pails...
Imperials in bbls.... FRUITS. Figs, layers, new. GFigs, Bags, 50 B. Dates, Frails do Dates, Frails do Dates, Fard 10 B box PB. Dates, Fard 50 B box PB. Dates, Persian 50 B box . G

Almonds, Tarragona @17 @16 @14 @ 81 @11 @13 @11 8@12 @4 5 Ivaca..... California " California Brazils." Filberts, Sicily... Walnuts, Grenoble... " French... Pecans, Texas, H. P. Cocoanuts, \$\mathbr{P}\$ 100... 

OYSTERS AND FISH. F. J. Dettenthaler quotes as follows: OYSTERS. Standards ... Anchors .... Selects ..... Fairhaven Counts... Black bass.....Trout Trout ..... Whitefish.... smoked... Perch.....2½@4 FRESH MEATS.

M Beef, carcass ... 4½%5
" hind quarters ... 6 @7½
" fore " ... 3 @4
Hogs ... ... 67½
Pork loins ... 10½
" shoulders 8
Bologna ... 5
Evankfort squage ... 5

SMOKED MEATS—CANVASSED OR PLAIN. ms, average 20 bs..... 16 lbs..... 12 to 14 lbs. best boneless..... " light.... LARD.

The Grand Rapids Packing & Provision Co. note as follows:

PORK IN BARRELS.

3 b Pails, 20 in a case.
5 b Pails, 12 in a case.
10 b Pails, 6 in a case.
20 b Pails, 6 in a case.
Extra Mess, warranted 200 bs.
Extra Mess, Chicago Packing. LARD IN TIN PAILS. Extra Plate.... Boneless, rump butts... ⅓ bbl. 5 50 SAUSAGE-FRESH AND SMOKED.

SAUSAGE—FR Pork Sausage. Ham Sausage. Tongue Sausage. Frankfort Sausage. Blood Sausage. Bologna, straight. Bologna, thick. Head Cheese. In half barrels. In quarter barrels.

HIDES, PELTS AND FURS. Perkins & Hess pay as follows: | HIDES | HIDES | HIDES | Green ... | B b 5 @ 5 ½ (Calf skins, green | Part cured ... 6 @ 6½ or cured ... 5 @ 6½ Full cured ... 6½@ 7½ Deacon skins, Dry hides and kips ... 6 @ 8

MISCELLANEOUS.
Sheep pelts, short shearing.
Sheep pelts, old wool estimated.
Tallow.
Grease butter.
Ginseng, good.

#### PRODUCE MARKET.

Apples—Buyers pay from 75c@\$1.25 per bbl.

Beans—The new crop is coming in freely,
commanding \$1@\$1.25 per bu. for unpicked
and \$1.75 for handpicked.

Butter—Good quality is scarce and high.
Dealers pay 16@20c and hold at 18@22c.
Cabbages—Home grown command \$3.50@\$4
per 100.

Cooperage-Pork barrels, \$1.25; produce bar Cranberries—\$2.50 per bu

Oranderries—12.30 per bul.
Dried Apples—Jobbers hold sun-dried at 7c
ind evaporated at 9c.
Ezgs—Strictly fresh are scarce, jobbers willingly paying 14c and selling at 15c.
Grapes—Concords, 2c per lb.
Wordens, 3½c
Grapes—Concords, 2c per lb.
Grapes—Concords, 2c per lb.
Honey—More plenty, the price having dropingle to 15c.

Honey—More plenty, the price have set to 15c.

Hay—Baled is in small demand at \$14 for No. 1 and \$13 for No. 2.

Muskmelons—Nutmegs, 50c per doz.

Onions—Home grown dry stock command 40c per bu.

Peaches—Crawfords \$1.50@\$2. per bu. Chil-\$1.25 per bu. Pears—Bells, \$2 per bu. Pears—Bells, 52 per bu. Pop Corn—2½c 형 D. Potatoes—Jobbing generally at 25@30c for

Quinces—§2 per bu.

Quinces—§2 per bu.

Squash—Hubbard, le lb.

Sweet Potatoes—Baltimores, §2.50 per bbl.

Jerseys, §3.25 per bbl.

Tomatoes—50c per bu.

Turnips—25 per bu.

GRAINS AND MILLING PRODUCTS. Wheat-City millers pay 96c for both white Corn-Jobbing generally at 52c in 100 bu. lots and 47c in car lots.
Oats—White, 33c in small lots and 28c in

Oats—White, 33c in small lots and lots.

Rye—50c \$\pi\$ bu.

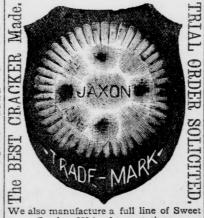
Barley—Brewers pay \$1.30\(\pi\)81.40 \$\pi\$ cwt.

Flour—Higher. Patent \$6.20 \$\pi\$ bbl in sacks and \$6.40 in wood. Straight, \$5.20 \$\pi\$ bbl. in sacks and \$5.40 in wood.

Meal—Bolted, \$2.80 \$\pi\$ bbl. Gran, \$3.50 \$\pi\$ bbl. Mill Feed—Screenings, \$15 \$\pi\$ ton. Bran, \$15 \$\pi\$ ton. Ships, \$16 \$\pi\$ ton. Middings, \$17 \$\pi\$ ton. Corn and Oats, \$21 \$\pi\$ ton.



THESE GOODS ARE "PAR EXCELLENCE"



W. STEELE PACKING & PROVISION CO.,

Fresh and Salt Beef, Fresh and Salt Pork, Pork Loins, Dry Salt Pork, Hams, Shoulders,

Bacon, Boneless Ham, Sausage of all Kinds, Dried Beef for Slicing.

Strictly Pure and Warranted, in tierces, barrels, one-half barrels, 50 pound cans, 20 pound cans, 3, 5 and 10 pound

Pickled Pigs' Feet, Tripe, Etc.

Our prices for first-class goods are very low and all goods are warranted first-class

When in Grand Rapids give us a call and look over our establishment.

Write us for prices

Grand Rapids, Mich. J. S. FARREN & CO.,

Celebrated Baltimore

# OYSTERS

We are Agents for the above well-known goods and claim

THE BEST STOCK BEST FILLED CANS PROMPT ATTENTION AND AMPLE SUPPLY.

ASK FOR PRICES AT ANY TIME.

PUTNAM & BROOKS

13, 15, 17 So. Ionia Street, 13, 15, 17 Railroad Place,

CRAND RAPIDS.

# RINDGE, BERTSCH & CO.,

BOSTON RUBBER SHOE CO. Grand Rapids, Mich. 14 and 16 Pearl Street,

DETROIT. - -

MIOH ...

Manufacturers of the following well-known brands of

TRUE BLUE. SUPERIOR.

MASCOTTE. CZAR.

WABASH,

AND OTHERS, For quotations address W. G. HAWKINS, Lock Box 173, - GRAND RAPIDS.

CO. MICHIGAN

MANUFACTURERS OF THE JUSTLY CELEBRATED

The Most Popular 10c eigar, and

46YUM

The Best Selling 5c Cigar in the Market.

BIG RAPIDS.

MICH.

# MINOS S. MUSSELMAN & CO., Wholegalo Co.

## Drugs & Medicines

State Board of Pharmacy.
Years—Jacob Jesson, Muskegon.
o Years—James Vernor, Detroit.
ree Years—Ottmar Eberbach, Ann Arbor.
ir Years—Geo, McDonald, Kalamazoo.
e Years—Stanley E. Parkell, Owosso.
sident—Geo, McDonald
retary—Jacob Jesson.

Michigan State Pharmaceutical Ass'n.

President—Geo. Gundrum, Ionia.
First Vice-President—F. M. Alsdorf, Lansing.
Second Vice-President—H. M. Dean, Niles.
Third Vice-President—O. Eberbach, Ann Arbor.
Secretary—H. J. Brown, Ann Arbor.
Treasurer—Wm Dupont, Detroit.
Executive Committee—A. H. Lyman, Manistee; A. Bassett, Detroit. F. J. Wurzburg, Grand Rapids; W. A.
Hall. Greenville; E. T. Webb, Jackson.
Local Secretary—A. Bassett, Detroit.

Grand Rapids Pharmaceutical Society.
OBGANIZED OCTOBER 9, 1884.
President—H. E. Locher.
Vice-President—J. W. Hayward.
Secretary—Frank H. Escott.
Treasurer—Henry B. Fairchild.
Joard of Censors—President. Vice-President and Sec

part of Censor The President, John E. Peck, Geo. Gard of Trustees—The President, John E. Peck, Geo. G. Steketee, A. F. Hazeltine and F. J. Wurzburg, wen, Isaac Watts, Wm. E. White and Wm. L. White ommittee on Trade Matters—Jonn Peck, F. J. Wurzburg, W. H. Tibbs.

output the president of the pre burg, W. H. Tibbs.
Committee on Legislation—J. W. Hayward, Theo.
Kemink, W. H. Van Leuwen.
Committee on Pharmacy—W. L. White, John Muir, Committee on Pharmacy
M. B. Kimm.
Regular Meetings-First Thursday evening in each

65@ 70 @1 30 50@ 55 45@ 50

Carbonas..... Chloridum .....

Peru.... Terabin, Canada.... Tolutan .... CORTEX.
Abies, Canadian....

Cinchona Flava.... Euonymus atropurp Myrica Cerifera, po. Prunus Virgini..... Quillaia, grd.....

Ulmus Po (Ground 12) EXTRACTUM.
Glycyrrhiza Glabra...

Haematox, 15 b box.

1s.

1s.

1s.

1s.

EFERRUM.

Carbonate Precip.

Citrate and Quinia.

Citrate Soluble.

Citrate Soluble.....
Ferrocyanidum Sol..
Solut Chloride.....

Salvia officinalis, 1/48

und ½s...... Ura Ursi..... 

Auranti Cortex.... Bergamii.....

Cajiputi
Caryophylli
Cedar
Chenopodii
Cinnamonii
Citronella
Conium Mac

Juniperi..... Lavendula...

icis Liquida,(gal.35)

Anthemis ... Matricaria...

FLORA.

FOLIA. nivelly.... Alx.

Cassiae .... Cinchona Flava.

Copaiba.

#### Detroit Pharmaceutical Society

OBGANIZED OCTOBER, 1883.

President—J. W. Caldwell.
First Yice-President—F. W. R. Perry.
Second Yice-President—F. D. Stevens.
Secretary and Treasurer—B. W. Patterson.
Assistant Secretary and Treasurer—G. S. Purvis.
Annual Meeting—First Wednesday in June.
Regular Meetings—First Wednesday in each month.

Central Michigan Druggists' Association.
President, J. W. Dunlop; Secretary, R. M. Mussell.
Berrien County Pharmaceutical Society.
President, H. M. Dean; Secretary, Henry Kephart.
Clinton County Druggists' Association.
President, A. O. Hunt; Secretary, A. S. Wallace. Charlevoix County Pharmaceutical Society President, H. W. Willard; Secretary, Geo. W. Crouter Ionia County Pharmaceutical Society. resident, W. R. Cutler; Secretary, Geo. Gundrum.

Jackson County Pharmaceutical Ass'n. resident, C. B. Colwell; Secretary, C. E. Foote. Kalamazoo Pharmaceutical Association. resident, D. O. Roberts; Secretary, D. McDonald. Mason County Pharmaceutical Society. resident, F. N. Latimer; Secretary, Wm. Heysett. Mecosta County Pharmaceutical Society. President, C. H. Wagener; Secretary, A. H. Webber. Monroe County Pharmaceutical Society. resident, S. M. Sackett; Secretary, Julius Weiss. Muskegon County Pharm, Association

Muskegon Drug Clerks' Association. esident, C. S. Koon; Secretary, Geo. L. LeFevre. Newaygo County Pharmaceutical Society. President, J. F. A. Raider; Secretary, A. G. Clark. Oceana County Pharmaceutical Society. President, F. W. Fincher; Secretary, Frank Cady. Regular Meetings—First Thursday evening in each month.

Annual Meeting—First Thursday evening in November.

Saginaw County Pharmaceutical Society.

President, Jay Smith; Secretary, D. E. Prall.

Cera Alba, S. & F.... Cera Flava.....

doz.

Picis Liq., quarts.

Picis Liq., punts.

Pil Hydrarg, (po. 80).

Piper Nigra, (po. 22).

Piper Aiba, (po. 35).

Pix Burgun.

Plumbi Acet.

Pulvis Ipecac et opii.

Pyrethrum, boxes, H

& P. D. Co., doz.

Pyrethrum, v.

Spts, Myrcia Imp.... Spts Vini Rect. bbl.

erican
Vermilion, English..
Green, Peninsular..
Lead, red...
"white...

WHOLESALE PRICE CURRENT.

RADIX.

25@ 15@

Advanced-Opium, saffron, golden seal root, oil sassafras, turpentine.

| Arum, po. | Calamus. | Calamus.

55@2 to 8 Sangulharia, 12 Septentaria. Senega Senega Smilax, Officinalis, H

SPONCES Florida sheeps' wool

© 1 00 (6 90) (6 90) (7 90) (8 90) (9

use.....

Amygdalae, Duic... 509
1 Amydalae, Amarae. 7 25@7 10
Amydalae, Amarae. 7 25@7 10
Columba
Conium.
Cubeba...
Cubeba...

| 1 | 1 | 1 | 2 | 2 | 50 | Columba |

Potass Nitras, opt... Potass Nitras.....

the corroders, finding competition among themselves the ruin of profits, invaded the jobbers' territory in many instances. The corroders finally became convinced that an open market was not an unmixed blessing and for some time past there has been a usually be avoided by exercising proper open market was not an unmixed blessing and for some time past there has been a

Having arrived at the conclusion that some form of agreement was necessary for the cure of the evils besetting the trade, the corroders were confronted with the difficult task of selecting a plan that would give general satisfaction. Previously tried forms general satisfaction. Previously tried forms general satisfaction. Freviously their forms of combination, having been found wanting in effectiveness, were cast aside, and for more than a month past a number of the most influential members of the trade have former batch of goods. Cleanliness and accuracy are both very essential in the pracbeen at work on a scheme which they have at length perfected, apparently to the gentice of pharmacy. The druggists who form the habit of observate the spoints will do much to observate the standard of pharmacy.

ACMO Waits Load & Color Works, WEATHERLY'S MICHIGAN CATARRH REMEDY. at various corroding points for the purpose of securing the co-operation of the cor-roders of different localities, and though

much opposition was encountered at times, owing to the repugnance of some of the larger corroders to the relinquishing of their absolute independence, the final result was all that could have been desired by the originators of the plan. On Friday last the final meeting was held in this city and the work of organization completed. What the details of the plan are cannot as yet be learned, owing to the reticence of those who are parties to the agreement. In a general way it may be stated that a uniform price has been fixed, the subscribers binding themselves to faithfully observe the com-

outside concerns with the exception of the several above referred to. This view is, we believe, incorrect and unwarranded, if only because of the well known antipathy of some of the larger houses in the West to the Trust or any form of combination that would compel them to relinquish proprietary interest in their respective brands. We have reason to believe that, while not a part to work in the sabsorbed all of the can sleep anywhere—amid rattling machility, deafening uproar, squalling childers, and quarreling adults. He can sleep on the ground, on the floor, on a bed, on a chair, in any position. It would be easy to raise in China an army of a million mennay, of ten millions—tested by competitive examination as to their capacity to go to sleep across three wheelbarrows, head downward like a spider, their months open and a fly in the can sleep anywhere—amid rattling machility and the can sleep anywhere—amid rattling machility and quarreling adults. He can sleep anywhere—amid rattling machility and quarreling and the corresponding to the correct and unwarranded, if only because of the well known antipathy of some of the larger houses in the West to the Trust or any form of combination that would compel them to relinquish proprietary interest in their respective brands. We have reason to believe that, while not a part of the Trust, the new association have referred to. This view is, we chair, in any position. It would be easy to raise in China an army of a million mennay, of ten millions—tested by competitive examination as to their capacity to go to sleep across three wheelbarrows, head downward like a spider, their months of the proprietary interest in their respective brands. We @ 27 dates. details of the plan adopted has given rise to the impression in some quarters that the White Lead Trust has absorbed all of the outside concerns with the exception of the outside concerns with the exception of the several above referred to. This view is, we believe, incorrect and unwarranded, if only of Nux Vomica, (po. 20) (2) 15 08. Sepia. (po. 20) (2) 15 08. Sepia. (po. 20) (2) 270 29 Pepsin Saac, H. & P.

D. Co. (2) 270 29

Picts Lia, N. C. ½ gal doz. (po. 21) (po. 27) (p 19@ 12 details of the plan adopted has given rise have reason to believe that have reason to believe that of the Trust, the new association has agreed to so to work in harmony with that body, and that the officers of the latter have given substantial assurance that there will be no friction between the two organizations,

Trust.

A P. D. Co., doz.

Byrethrum, pv.

602 65
Quassiae
Quinia, S. P. & W.

503 65
Quinia, S. German

380 48
Rubia Tinctorum

120 13
Saccharum Lactis pv
Salaein

3 406 50
Santonine

64 50
Santonine

65 50
Santonine

66 15
Seidlitz Mixture

66 25
Seidlitz Mixture

67 25
Seidlitz Mixture

68 28
Sinapis

69 28
Sinapis

60 15
Seidlitz Mixture

69 28
Sinapis

60 15 braconis. 496 50 price for all brands of white lead. It will be for their interest to discourage any attempts on the part of corroders to cut by the company of the company

Trust.

50/G 55 G2 00 islature to adopt a law like that in force in G2 50 Illinois, which, after describing the require-Spts Vini Rect. DB:

2.27.

Less 5c. gal. cash ten days.
Strychnia Crystal. @1 10
Suphur, Subl 22@3 3/4
Sulphur, Roll 24@3 3/4
Sulphur, Roll 24@3 3/4
Sulphur, Roll 24@3 3/4
Tamarinds 8@ 10
Terebenth Venice 28@ 39
Theobromae 55@ 55
Theobromae 50@ 56
Vanilla 900@16 09
Vanilla 800@16 09
Vanilla 1900@16 09

Vanilla 1900@16 09

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V ments of a physician and fixing the penalty elixirs, etc., where the exact formula is published, because of their elegance of preparation; but to me they are like unto ready- and poisonous admixtures which make them be entirely separate from everything else sults.

#### PAINTS Bbl Lb which goes to make up the drug store. Good Advice to Clerks.

From the St. Louis Druggist. there is a greater or less number of preparations sold that can be prepared in the man-ufacturing department of the establishment, uracturing department of the establishment, if any one will give attention to the work. In every well-regulated pharmacy, it is the business of some one (or every one) to watch the shelf bottles and keep their con 149

149

WARRANTED TO BE THE
FINEST and LARGEST SMOKE
is confident that the merit and attractive-ness of his brands will meet with the approval of the trade.

Porthermoney in the U.S. Prut up 50 in a box. Ask your dealer for them. Manufactured only by oness of his brands will meet with the approval of the trade. 

Another White Lead Combination.

Tom the Oil, Paint and Drug Reporter.

For months past the condition of the impressed with the appearance of preparations that it would be hard to identify by For months past the condition of the white lead trade has been most unsatisfactory, not only to the corroders, but to jobbers and distributors generally, prices having been so cut down by excessive competition that it was almost impossible for any one handling the product to make a profit. The dealers had cause to complain because the corroders, finding competition among themselves the ruin of profits, invaded the

growing desire to replace the unsettled and generally unsatisfactory condition of trade ulation of the same. Before making a by a uniform method of doing business on the basis of a fixed uniform price. In this desire the jobbers heartily concurred, as was evidenced by the action recently the price of the same. Before making a preparation with which you are not perfectly familiar, it is always best to carefully reaction recently taken by desire the jobbers heartily concurred, as was evidenced by the action recently taken by the National Wholesale Druggists' Association, which body represents a large number of prominent dealers located in all sections of the country.

fluence, such as temperature, light, etc. A shelf bottle should be well cleaned and dried before refilling it. Make it a rule to much to elevate the standard of pharmacy

#### Rough on Rats.

om the Chicago Herald. The man who invented that engaging compound called "Rough on Rats" has gone into the hands of a receiver. The history of "Rough on Rats" should have a chapter

With regard to rats, many a housewife is a Lucretia Borgia. Her mind runs to poison. She is likely, once in her lifetime, to spread a banquet which will leave death and more than death in its wake. She brings about the great tragedy, and grad-ually her bouse proclaims her deed. Her husband flows to other regions. Carpenters

ter rebate being payable on July 1 and December 31, provided deliveries of the requisite quantity have been made prior to those cesses or recreation of any kind. The Chinaman can do without exercise. Sport or

#### Glass Cloth.

Dubus Bonnet, of Lille, France, has invented a process of spinning and weaving glass into cloth. The warp is composed of ilk, forming the body and ground work, on suk, forming the body and ground work, on which the pattern in glass appears, as effected by the weft. The requisite flexibility of glass thread for manufacturing purposes is to be ascribed to its extreme fineness, as not less than from 50 to 60 of the original strands are required to form one thread of the weft. The process is slow, for no more than a yard of cloth can be produced in twelve hours. The work, slow, for no more than a yard of cloth can be produced in twelve hours. The work, however, is extremely beautiful and comparatively cheap. A French paper, commenting on the discovery, says: "When we figure to ourselves an apartment decorated with cloth of glass and resplendent with light, we must be convinced that it will equal in brilliancy all that the imagination can conceive and realize; in a word, tion can conceive and realize; in a word, the wonders of the enchanted palaces men tioned in the Arabian tales.'

#### Plain Words, Plainly Spoken. In the course of a recent address, Dr. L.

Wolff, of New York, spoke as follows: The use of pure drugs and medicines, properly compounded and administered, con-stitutes a most important feature for the preservation of health and the prevention of avoidable death. The harm arising from inert or impure drugs consists not only in defeating the end and object they are in-tended for, by admitting of the unchecked progress of disease and the fatal conse-quences thereof, but also in their improper

#### Call and See Him.

J. L. Strelitsky extends a cordial invitation to all outside merchants to call and see All drug clerks know that in every store him while in the city at his new location with the Hub cigar store, corner of Canal



TRADE SUPPLIED BY THE Hazeltine & Perkies Drug Co. GRAND RAPIDS, - MICH. And the Wholesale Druggists of Detroit

DETROIT,



ACME PREPARED PAINTS.

Which for Durability, Elasticity, Beauty and Economy are Absolutely Unsurpassed.

## F. J. WURZBURG

Grand Rapids, -

The ONLY Paint sold on a GUARANTEE. When two or more coats of our PIONES! PREPARED PAINT is applied as received in original packages, and if in three years is should erack or peel off, thus failing to give satisfaction, we agree to re-paint the building at our expense, with the best White Lead o such other paint as the owner may select. It case of complaint, promot notice must be evi

Write for Sample Cards and Prices. We have Supplied our Trade with this

P. P. P.
Brand for more than eight years and it is all the manufacturers claim for it. We sell it on a GUARANTEE. Hazeltine & Perkins Drug Co.

GENERAL AGENTS GRAND RAPIDS, MICH.

DO YOU WANT A SHOWCASE?



SPECIAL OFFER-This style or oval case; best quanty; all glass, leavy double thick; panel doors full length mirrors and spring hinges; solid cherry of walnut frame; extra heavy base; silvetta trimmings 6 feet long, 28 inches wide, 15 inches high. Price \$11, net eash. Boxing and cartage free.

D. COOK 21 SCRIBNER STREET, Grand Rapids, - Michigan.

G. M. MUNGER & CO., GRAND RAPIDS.

Successors to Allen's Laundry. Mail and Express orders attended to with promptness. Nice Work, Quick Time Satisfaction Guaranteed.
W. E. HALL, Jr., Manager.

10 C STRAIGHT

Should send \$1 to E. A. Stowe & Bro. GRAND RAPIDS, for one of their Improved

CINSENG ROOT. PECK BROS., Wholesale Druggists, GRAND RAPIDS.



Importers and Jobbers of

# -- DRUGS--

Chemicals and Druggists' Sundries.

Patent Medicines, Paints, Oils, Varnishes.

We are Sole Proprietors of

We have in stock and offer a full line of

Whiskies, Brandies. Cins, Wines, Rums.

We are Sole Agents in Michigan for W. D. & Co., Henderson County, Hand Made Sour Mash Whisky and Druggists' Favorite Rye Whisky.

We sell Liquors for Medicinal Purposes only. We give our Personal Attention to Mail Orders and Guarintee Satisfaction.

All orders are Shipped and Invoiced the same day we receive them. Send in a trial order.

# Hazeltine & Perkins Drug Go.,

GRAND RAPIDS, MICH.



Troy, New York, January 25, 1888.

Specialty Dept. Ph. Best Brewing Co.

Gentlemen—I duly received the case of your "Best" Tonic and have since had a great many in this institution. I must say that the beneficial effects on weak and debintated patients have been most satisfactory, especially to those in a stage of recovery after severe sickness.

I write this thinking you might like to have my opinion on its merits. I certainly shall prescribe it in future, where the system re-

fally to those in a stage of recovery vere sickness.

I write this thinking you might like to have my opinion on its merits. I certainly shall prescribe it in future, where the system requires building up, either from constitutional weakness or otherwise.

Yoars truly,

WM. GRAY, M. D.

Medical Sup't.

Midville, Geo., Feb. 24, 1888.

Specialty Depart. Ph. Best Brewing Co.,

GENTLEMEN-I think the "Tonic" a splendid medicine for all forms of Dyspepsia and Indigestion. It is giving me great satisfactiou.

Very respectfully,

J. M. JOHNSON, M. D.

Yardley, Pa., March 18, 1888. Ph. Best Brewing Co.,

Ph. Best Brewing Co.

DEAR SIRS—I have given your "Malt Tonic" a trial in several cases of Enfeebled Digestion and General Debility, especially in the aged, where the whole system seems completely prostrated, with very satisfactory results. I have used many of the so-called "Malt Extracts," but believe your preparation to be superior. In the aged where the digestive functions are exhausted, and there is a loss of the nerve vital force, I found its action to be rapid and permanent.

ELIAS WILDMAN, M. D.

Ph. Best Brewing Co.

GENTLEMEN—I have tested the sample of Concentrated Liquid Extract of Malt and Hops" you sent me, and find in my humble dudgment that it is a very pure and safe article. I will not hesitate to recommend it in kind is indicated.

Respectfully,

E. H. Bella, M. D. ELIAS WILDMAN, M. D.

Work-House Hospital

Troy, New York, January 26, 1888.

East Genessee Street, Buffalo, N. Y., Feb. 17, 1888. Specialty Depart. Ph. Best Brewing Co.

Specialty Depart. Ph. Best Brewing Co.,
GENTLEMEN-I have used the "Best" Tonic
with most gratifying results in my case of
dyspepsia. My case was a bad one, I had no
appetite; headache in the morning; sour stomach; looking as though I had consumption,
and after taking this tonic I never felt better
in my life. I think it will cure a bad case of
dyspepsia. You may recommend it for that
case.

WM. O. JAEGER.

Philadelphia, Feb. 4, 1888.

322 South Fifth Street.

New Orleans, La., April 6, 1888. Specialty Depart. Ph. Brewing Co.

Work-House Hospital,
Blackwell's Island, Feb. 10, 1888.

Ph. Best Brewing Co.,
GENTLEMEN—As a matter of personal interest, I have used your "Best" Tonic in several cases of impaired nutritition. The results indicate that it is an agreeable and doubtless, highly efficacious remedy. I am,
Very truly yours,
E. W. FLEMING, M. D.

Specialty Depart. Ph. Brewing Co.,
GENTLEMEN—Having tried your "Best"
Tonic to a great extent amongst my practice, I will state in its behalf that I have had the best results with nursing mothers who were deficient in milk, increasing its fluids and se-terting a more nourishing food for the infant, also increasing the appetite and in every way satisfactory for such cases.

Very truly yours,
E. W. FLEMING, M. D.

Specialty Depart. Ph. Brewing Co.,
GENTLEMEN—Having tried your "Best"
Tonic to a great extent amongst my practice, I will state in its behalf that I have had the best results with nursing mothers who were deficient in milk, increasing its fluids and se-terting a more nourishing food for the infant, also increasing the appetite and in every way satisfactory for such cases.

Very respectfully,
D. Bornio, M. D.

For Sale By

# LIQUOR & POISON RECORDS HAZELTINE & PERKINS

Grand Rapids, - Mich.

It happened, one day, that Shortmiles feeling himself insulted by the remarks of a rival hackman about the symmetry and attractiveness of his features, individually and collectively, including a definite opinion respecting the lowest market value of his face if put up to auction by a cheap jack in the neighborhood, leaped from his vehicle and challenged his tormentor to personal combat. The gauntlet was at once picked up and the battle began.

How furiously it raged! How wome screamed, "Shame! why don't you part 'em ?" And men replied, "Get out! Why don't you leave 'em alone ?" How a stately policeman, with slow, measured steps, approached the scene, forced his way through the crowd, and said: "Now, then, stop this 'ere; show us your badges, both on yer!' How the two combatants were summoned before the magistrate and fined, and how they ultimately shook hands and swore eternal friendship. Are not all these matters of trifling cencern when compared with the following fact? When Shortmiles was preparing for the duel, he took off his coat, folded it carefully and placed it under the seat of his hack. Of this he was certain. After the struggle, when he returned to his post, the coat was gone. Of this he was positive: and he never set eyes upon it again [CONCLUDED NEXT WEEK.]

Gone, But Not Forgotten.

M. R. Gwin and J. F. William are out of M. R. Gwin and J. F. William are out of business at this place, departing with their respective families for parts unknown Thursday night of last week. M. R. Gwin & Co. have enjoyed a good trade since starting in business here, and though their several slaughter sales caused considerable comment, but few imagined they were trying to do an illegitimate husiness and would ing to do an illegitimate business and would voluntarily sell themselves and the greater share of their relatives for a consideration of about \$3,000, which must have lined their pockets. In the words of Eastern creditors, "It is the best arranged steal ever known in this vicinity," and appears to not only enrich the principals but a number of others. The stock is mortgaged for more than full value and the store is under control of Jas. Gwin. M. R. Gwin was a promising young man and chairman of the township Democratic committee. J. F. Williams was highly respected and his former friends are greatly shocked to see him become a party to such a low-lived scheme. He held the office of township clerk, being elected at last spring's election. Thus ends the career of another Sherwood

business institution.

Desiring to set the seal of their disapproval upon such tactics, the business men of the place held a meeting and unanimously

adopted the following resolutions:
WHEREAS, In the mercantile trade in the village of Sherwood there has been a num-

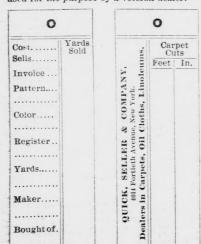
WHEREAS, Times and circumstances
which are unavoidable may place individuals in a position where it is impossible for
them to pay their honest debts, for whom we have sympathy, and
WHEREAS, We believe there has been a

failure in this village, premeditated and pre-arranged,, and that such failures are a great disadvantage to the business and to the prosperity of said village as well as to the business firms who are doing a legitimate business: therefore be it

Resolved, That we, the business men and citizens of Sherwood, discountenance and condemn this unlawful method of getting money dishonestly; and,

Resolved, That we not only disapprove of the acts of the principals, but also those who have been instrumental in aiding and abetting in said swindle, and that we will hereafter put forth our best efforts to protect creditors from such abuses and the in teret of our village.

How Do You Mark Your Carpets? If you have no particular way of keeping track of the cuts you make from them, etc,, this plan, from the Carpet Trade Review may prove useful to you. The following, in miniature, shows both sides of the tag used for the purpose by a veteran dealer:

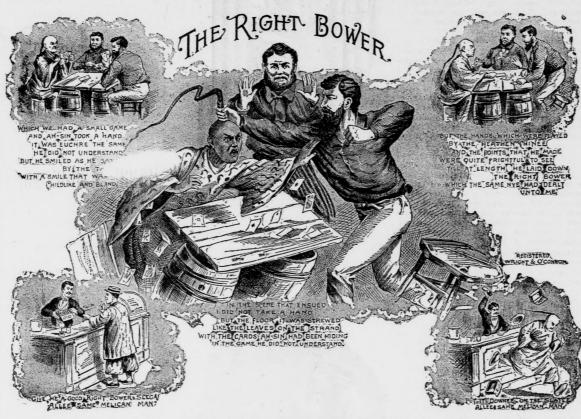


"There is much that is convenient and profitable in a correct system of tagging carpets. Many dealers have no regular method of tagging their stock, but I find it convenient and profitable. A lot of tags cost but little, and the printer will run off as many as are wanted for a mere song, and much time, vexation and probably money will be saved. Of course, in the space indi-cated by 'Cost,' the amount is designated by private symbols."

factured and sold only by the Voigt Mill-

# The Michigan Tradesman WE HAVE STRUCK OUR GAIT

75,000 Per Month.



# A. EATON & CO., Sole Agents for Michigan, Grand Rapids. WOONSOCKET and RHODE ISLAND RUBBERS



Write for Fall Prices and Discounts

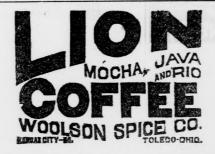
Grand Rapids,

Boston and Lawrence

# Felt and Knit Boots, Column.

ACME WHITE LEAD & COLOR WORKS DETROIT,

Dry Color Makers, Paint and Varnish Manufacturers. CUT THIS ADVERTISEMENT OUT AND TAKE IT TO YOUR DEALER, IT WILL SECURE YOU A PRIZE.



Increase Your SALES AND PROFITS BY HANDLING LION COFFEE.

#### SATISFACTION IT GIVES ABSOLUTE

To Consumers, and is, Consequently, a Quick and Easy Seller,

Lion Coffee has more actual Merit than any Roasted Coffee sold at the price either in Packages or in Bulk and storekeepers all over the State of Michigan and elsewhere who are not already handling Lion are urged to give it a trial. We cheerfully answer all communications regarding prices, etc. Convenient shipping depots established at all prominent cities, securing quick delivery. For sale by all the wholesale trade everywhere. Manufactured by the Woolson Spice Co., Toledo, Ohio.

L. WINTERNITZ, Resident Agent,

Grand Rapids, Mich.

WHO URGES YOU

# THE PUBLIC!

By splendid and expensive advertising the manufacturers cre Merchants should remember that the celestock so as to supply the orders sent to them. Without effort brated "Crescent," "White Rose" and on the grocer's part the goods sell themselves, bring purchas-"Royal Patent" brands of flour are manuers to the store, and help sell less known goods.

GRAND RAPIDS TANK LINE CO.,

GASOLINE and NAPTHA.

Works, G. R. & I. and D. & M. Junc. Office, No. 4 Blodgett Blk.

ANY JOBBER WILL BE GLAD TO FILL YOUR ORDERS, CORRESPONDENCE SOLICITED. QUOTATIONS FURNISHED ON APPLICATION.

# LEONARD & SONS,

Grand Rapids, Mich.

rhe New "WIDE-AWAKE" Kitchen or Factory Side Lamp

With Moveable Reflector, as shown above.

All the NOVELTIES. All the STAPLES.

Don't fail to visit our Salesroom and examine our display of

While taking in the WEST MICHIGAN STATE FAIR.

REDUCTION IN FRUIT JARS

Now is the time to order MASON'S PORCELAIN TOP, or the

"LIGHTNING" GLASS COVER, or the GLOBE FRUIT

JARS. Never so low as to-day, prices

SUBJECT TO CHANGE.

HOLIDAY

Mason's Porcelain Lined, pts.

Rubbers, Mason's Best Quality.

LEONARD

Headquarters for

HARRISON and MORTON

CLEVELAND & THURMAN

GOODS

Large Assortment

FALL and HOLIDAY Reliance, Gold Medal,

Now Displayed in our Sample Room.

Buckwheat Flour, Rye Flour, Granulated Meal, Bolted Meal, Coarse Meal, Bran, Ships, Middlings, Screenings, Corn, Oats, Feed.

OUR LEADING BRANDS

Lily White, Harvest Queen,

Roller Champion,

Grand Rapids, Michigan.

## F. J. DETTENTHALER,



SALT FISH.

Mail Orders Receive Prompt Attention.

See Quotations in Another

## MARKETMEN.

About November 1 we will open our Refrigerator and Salesroom, Cor. Third St. and C. & W. M. R. R., Muskegon, where you will find at all times a fresh and full supply of

SWIFT'S

## Chicago Dressed Beef

MUTTON AND PORK

Of a quality and price to suit all. NO MEATS OF ANY KIND SOLD TO CONSUMERS.

Swift and Company,

CHICAGO. Union Stock Yards,

# JENNINGS'

"CELEBRATED"

Are put up in all sizes, from 1 oz, to 1 gal, bottles.

Sixteen Years on the Market. 1888

BY ALL JOBBERS.

MANUFACTURED ONLY BY

## JENNINGS & SMITH,

38 and 40 Louis St.,

Grand Rapids, Mich.

WHEN ORDERING Ask For 'JENNINGS' EXTRACTS'