



# The Michigan Tradesman

Official Organ of Michigan Business Men's Association.

A WEEKLY JOURNAL DEVOTED TO THE  
Retail Trade of the Wolverine State.

E. A. STOWE & BRO., Proprietors.

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E. A. STOWE, Editor.

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## WE WILL WAIT.

The national organization of wholesale grocers, which seemed a long ways off less than a year ago, is now an accomplished fact and it is stated that fresh acquisitions to the membership are being made every week. THE TRADESMAN believes that every wholesale grocer at this market has united with the organization and that the same is true as regards the wholesale grocers of Detroit and the Saginaw Valley. That many of the evils which exist with the present method of mercenary competition can be lessened and, perhaps, eliminated by a better understanding between individual members of the trade, will hardly be denied by anyone. Valuable ground has been gained in a similar direction by the retailers' organizations, and the wholesalers are certainly as able to profit by the plan, now that the opportunity is presented. But for the sugar trust, or some sort of a combination among the refiners, the new organization would not have been possible; and if the wholesaler can make an iron-clad arrangement with the refiner by which a profit on sugar can be secured, there is no reason why the same advantage may not be demanded of the wholesaler on the part of the retailer. If such mutual concessions can be secured, THE TRADESMAN sees no reason for condemning the new move undertaken by the jobbing trade; but if the jobber monopolizes his advantage and refuses to help the retailer out of the same boat from which the refiner has lifted the wholesaler, there will be outcry in the land beside which the roar of Niagara is not a circumstance.

## WHICH SHALL IT BE?

There seems to be a difference of opinion among business men as to the advisability of securing the adoption of a standard fire insurance policy. Some are strong in the opinion that a uniform policy would work injury to the insured, by depriving him of any generous concessions or provisions which the insurer might be inclined to accord him, either through friendship, policy or competitive bidding. Those who take this view of the case assert that the adoption of a standard policy, compelling all companies to use that form, creates a combination which in time will develop into a pool quite as obnoxious as that the business men of Michigan had to work so hard to abolish a couple of years ago. Others, on the contrary, claim that a uniform policy would result to the benefit of the people by putting all the companies on the same plane, giving none an advantage over the other except such as would accrue through the offering of lower rates.

The position of THE TRADESMAN on this subject is well known to its readers. It believes in the Ontario plan—the statutory enactment of all the equitable conditions ordinarily put in an insurance policy, so that an insurance policy in Ontario is barely more than a receipt for the money and a description of the property insured. All the legal points involved in the transaction are covered by statute, which is reviewed by the legislative assembly at regular intervals and amended as circumstances seem to justify. This plan has worked admirably in Ontario, and THE TRADESMAN sees no reason why the result should not be the same in Michigan.

## NEW TYPE.

It affords THE TRADESMAN pleasure to be able to go out to its readers this week in an entirely new dress of type, both reading matter and quotations. It will also be observed that the heavier faces used in the advertising columns have been discarded and lighter and more modern faces substituted therefor. While the former dress was by no means badly worn, and the change involves an outlay of over \$1,000, such improvements are in the line of progress unvaryingly pursued since THE TRADESMAN was established, affording one more proof of the claim put forth by the publishers that no expense is spared to make THE TRADESMAN the best trade paper for the money published anywhere.

Like all previous outfits of type used on THE TRADESMAN, the present dress is from the well-known foundry of Barnhart Bros. & Spindler, whose type THE TRADESMAN believes to be without an equal for beauty of face and durability of material.

## WHERE WILL IT END?

An empire accepts no boundaries. Its fate is to go on removing the ancient landmarks of the nations, until it breaks down by the weight of its own militarism. So the British Empire in the East presses on from conquest to con-

quest. First Afghanistan, then Egypt, then Burma, and now Thibet are among its victims. Even the Himalayas furnish no line of demarcation, and a country bare of all the elements that are supposed to instigate conquest is to be invaded at great cost of men and treasure. As the only relations of the British with Thibet have been commercial, it is safe to presume that in this as in most cases trade motives lie behind war. Surely this is a case for our friends of arbitration to urge upon the British government that their difficulties with Thibet be referred to our arbitration.

Jealousy of Russia, which is quite as much the commercial as the political rival of Great Britain in Central Asia, probably has had much to do with the move. The Muscovite has made a great gain in that quarter by the construction of its railroad into the very heart of the continent. Although constructed as a military road in the first instance, it has been found to more than pay all expenses, and a reasonable return upon the outlay, as it has developed commerce and given it a new direction. In fact, it has brought most parts of the center of the continent into closer proximity with Russian bases of supply than with English, and unless England can do something to counteract its influence, it will be as severe a blow to the monopolies of British trade in Asia as was the Suez Canal.

## THE TRUST SPECTER.

The House Committee to which the legislation against Trusts was referred has made a sort of preliminary report to still the impatience of those members who think the passage of the Chinese Exclusion bill is the model of promptness that should characterize our legislation. The Committee inform the House that the question is attended with great difficulties, and that their own investigation of it has not brought them as yet to agree upon any measure to report for adoption. Evidently Mr. Breckinridge's series of crude laws to suppress Trusts by suspending or repealing the duties laid upon their products does not commend itself to the majority of the members of his own party.

THE TRADESMAN sees but two ways to reach Trusts by national legislation. One of these is an internal revenue tax upon their products as such; the other is to forbid the transportation of their products across State lines. Both propositions are of doubtful constitutionality, but it is the business of the Supreme Court to determine that point, and there is no way of getting its decision except by passing the law and sending the question to it. On this ground we think that Congress should pass one or both of these proposed laws and thus ascertain what are its constitutional rights in the matter. But in so doing it should define Trusts as Mr. Reagan has done in his proposed bill, in order that they may not be confounded with pools. If the latter were included, the penalties of the law would fall upon every product in whose production the labor of a Trades' Union had been employed.

## GERMAN AGGRESSION.

It is reported that our government contemplates vigorous interference to restrain the aggressions of the German government in the Samoa Islands. These islands lie in the southern half of the tropical zone, on the line between the Sandwich Islands and New Zealand, and about midway between them. Their people are the most intelligent of all the nations of the South Seas, and their long established commercial and diplomatic relations with the United States have led them to regard us as a sort of protectorate, which differs only in name from complete control. The chief opposition to her plans has been from our Consul, General Sewall, who accepted this post in the interest of the islanders and in the hope of saving to them their country and their autonomy. But thus far his efforts have not received the support from the State Department which the merits of the case demand.

## A Good Suggestion.

The Insurance Policy Commission holds a final session at Lansing on November 9 and President Wells suggests that the opportunity be improved by calling a meeting of the Executive Board of the Michigan Business Men's Association at the same time and place. THE TRADESMAN considers the suggestion a good one and should like to see the project carried out, to the end that the report presented by the Insurance Committee may be considered by the Board and either accepted, modified or rejected.

## Bound to be Reconciled.

"Smoking," said the doctor, "blackens the lungs." "I know it," said the patient, "but there is no color more durable or more generally useful than black." "But," persisted the doctor, "you'll smother yourself to death." "Oh, well, then," calmly replied the sick man, "I'll have my lungs already in mourning."

Buy flour manufactured by the Crescent Roller Mills. Every sack warranted, Voigt Milling Co.

## AMONG THE TRADE.

### GRAND RAPIDS GOSSIP.

J. E. Higgins succeeds H. W. Simonds in the boot and shoe business.

John W. Sherwood succeeds Smith & Smith in the grocery business.

J. L. Guiles has engaged in the grocery business at Fruitport. I. M. Clark & Son furnished the stock.

Siggins Bros. have engaged in the grocery business at Columbia. Olney, Shields & Co. furnished the stock.

Hynes & Bessey have engaged in the grocery business at Orange. Lemon, Hoops & Peters furnished the stock.

R. D. Reed, for seven years past engaged in the meat business at Mecosta, has opened a meat market in the Arcade, near the corner of Lyon street.

W. A. Palmer, formerly engaged in the merchant tailoring business here, but for the past eight years manager of D. C. Baldwin's hardware store at Lockport, Ill., has arranged to open a hardware store in the new block on the corner of South Division and Hall streets.

The Telfer Spice Co. has leased the double store and basement in the Rani-ville building, on Pearl street, and is moving its manufacturing and selling departments to that location. The change nearly doubles the capacity of the establishment, and will enable it to keep pace with its rapidly growing business.

### AROUND THE STATE.

Vestaburg—E. F. Owen has opened a drug stock.

Plainwell—W. D. Carr has opened a new boot and shoe store.

Caro—M. C. Holmes has sold his notion stock to Frank C. Wilson.

Coopersville—Millard & Keniston have engaged in the meat business.

Evart—Hulgrave & Stewart succeed T. R. Johns in the wagon business.

Marion—Mrs. Burdick, late of Chase, has opened a bakery and restaurant.

Locke—Ira Hayes succeeds L. G. Royce in the general merchandise business.

Sturgis—Dr. L. S. Putney succeeds Putney & Tobey in the drug business.

Concord—N. B. Saxon & Co. succeed Saxon & Severance in the drug business.

Hastings—Miller & Niess succeeds Lake & Miller in the blacksmith business.

Jackson—Mark Sternberger succeeds Sternberger & Chestnut in the clothing business.

Remus—Prentice & Wenzel have sold their drug stock to T. W. Preston, of Millbrook.

Flint—Alex. Freedman's clothing store has been closed by Hirsch, Edson & Co., of Chicago.

Middleville—Severance & Rich are getting ready to move their drug stock into a new store.

Carson City—J. T. Walters has purchased the grocery stock formerly owned by McPherson & Son.

Yorkville—Oscar Fox has sold his grocery stock to Walter Wedge, who will continue the business.

Sault Ste. Marie—Bishop Bros. have moved their meat market from Portage avenue to 61 Ridge street.

Sturgis—Bender Bros. are closing out their stock of dry goods and carpets and will soon remove to some larger place.

Pewamo—E. E. Rogers has engaged in the grocery business, purchasing his stock of J. H. Thompson & Co., of Detroit.

Bedwin—Chas. A. Bedwin has rented his store and sold his general stock to D. A. McDonald, who will continue the business.

Kalamazoo—Hobart Babcock has bought the drug stock formerly owned by Underhill & Spofford and now runs two drug stores.

Plainwell—M. Bailey has sold his drug stock to Geo. E. Starr and A. L. Thompson, who will continue the business under the name of Starr & Thompson.

Woodland—H. C. Carpenter & Son have purchased Hough & Snyder's agricultural implement business and will move their hardware stock from Sunfield to this place.

### STRAY FACTS.

Detroit—A. D. Sutton succeeds Ferguson & Sutton in the hotel business.

Mendon—H. C. Clapp & Son have moved their drug stock into their new store.

Marion—C. D. Pitcher has begun the erection of a new building, to be used for his meat market.

Kalamazoo—W. H. Cobb has bought the John Windoes tannery property at administrator's sale for \$2,200.

Marion—H. E. Walsworth has begun the erection of a store building, 20x60 feet in dimensions, which he will occupy with his furniture stock.

Sunfield—E. H. Deatsman & Co. will occupy their new store in the Cheetham block about October 15 with their stock of clothing, dry goods, fancy goods and millinery.

Lowell—Robert Graham foreclosed his mortgage on Henry Mitchell's grocery store last Monday, on a claim for \$900, when Olney, Shields & Co. bought Graham's mortgage and took possession of the stock, which they are closing out as fast as possible.

Marion—Callagan & Cook, late of Salem, Ohio, have begun the erection of a two-story building, 20x60 feet in dimensions, which they will occupy with a grocery stock.

Detroit—The Michigan Phonograph Co. has been organized with a capital stock of \$300,000. Six gentlemen hold all the stock, two of them being C. C. Bowen and Levi L. Barbour.

Detroit—The old firm of McDonald Bros. & Co., the Woodward avenue plumbers, has been dissolved and a new partnership formed. Charles A. Rich and George Lancashire have been taken in as general partners, and A. W. Wright, the "Co." of the old firm, becomes special partner, contributing \$15,000.

### MANUFACTURING MATTERS.

Carson City—F. A. Rockafellow has arranged to put up a roller process feed mill.

Saginaw—The Crescent Match Co.'s factory, which had been idle since July 1, started up last week.

Rockford—Robert M. Hutchins is getting ready to erect an excelsior factory, which will employ ten men.

Allegan—J. B. Streeter & Son have purchased a sawmill outfit and will shortly engage in the cutting of lumber near the paper mill.

South Lyon—The Church & Office Furniture Co. has been organized with a capital stock of \$10,000, one-half paid in. Samuel E. Carpenter is President, H. G. Sellman Secretary and I. N. Just Treasurer. Wm. Gregg and H. G. Sellman will manage the business.

### INDIANA ITEMS.

South Bend—G. A. Alward succeeds J. A. Roper in the manufacture of furniture.

Pierceton—Frank T. Nail has retired from the grocery and meat market firm of Nail Bros.

Morristown—Allender Bros. have assigned their agricultural implement stock to James M. Graham.

Lagrange—D. L. Shrock succeeds Geo. Miller in the grocery and bakery business.

Wolcottville—N. M. Killem as opened a general store.

Lagrange—Smith Bros. succeed A. Lampman in the hardware business.

### Purely Personal.

John G. Shields and family left for Colorado Springs on Monday.

G. L. Hawkhurst, the Jackson horse-radiush grower and jobber, was in town Monday.

Geo. J. Stephenson, the Bangor druggist, spent Sunday in town, the guest of his brothers.

Robert W. Hazeltine has gone to Escanaba to take the position of prescription clerk for J. R. Means.

L. A. Phelps, the Saugatuck druggist, was in town a couple of days last week for the purpose of buying his holiday goods.

F. A. Jenison, the Manton general dealer, was in town last week. He attended the golden wedding of his father at Jenisonville.

L. E. Hawkins has returned from Colorado, where he spent a couple of weeks. He left his family at Colorado Springs for the winter.

E. H. Evans, for several years past book-keeper for the Northern National Bank, at Big Rapids, has taken the position of book-keeper for the Antrim Iron Company.

S. S. Morris, the Muskegon team packer, has been nominated for county treasurer. Mr. Morris is a prosperous business man of unquestioned reliability and would honor any office given him by the vote of the people.

D. A. Harrison writes THE TRADESMAN that the report that he is about to engage in the drug business at Paw Paw is incorrect—that his sole occupation for some time to come will be to regain his shattered health. Mr. Harrison has hosts of friends all over the State who will be glad to learn that he is on the gain.

Smith Barnes, General Manager of the Hannah & Lay Mercantile Co., spent a couple of days in Grand Rapids last week, and for the first time in fifteen years took time to look around the city—at its fine residences, large factories and the Soldiers' Home. He returned home Thursday and passed through the city with his wife Saturday night on the way to Chicago, where a couple of weeks will be spent in search of recreation and pleasure.

T. M. Sloan, the Dimondale general dealer, was in town five days of last week in attendance on the United States Court as a juror. Mr. Sloan is President of the Dimondale B. M. A., which is one of the most active in the State. He says that the B. M. A. has done three things for Dimondale, any one of which would more than compensate the members for the time and expense involved—brought about a more social feeling among the business men of the place, secured the collection of 57 per cent. of wholly worthless accounts and stimulated a closer credit business. Mr. Sloan deserves much credit for the conservative manner in which he has guided his association and is entitled to the designation given him by ex-President Hamilton, "One of the wheel-horses of the movement."

## A New Wholesale Notion House.

A reporter of THE TRADESMAN dropped in at the new wholesale notion house of F. W. Wurzburg's Sons & Co. last Saturday and was pleased to note the large and complete stock which is being put in place at the store of the firm in the new McMullen block. Their stock comprises everything included in the line of notions and ladies', gents' and children's hosiery and underwear. A member of the firm asserted that their notion stock would be the largest line carried in the city and equal to anything shown in the State. The stock is all new and clean, has been carefully selected by experienced buyers, and will be sold at New York prices. As the assortment will be complete in every department, the trade tributary to this market will largely avail themselves of this opportunity to save the expensive freight charges incident to purchasing goods in the East. The same conservative course which has marked the career of F. W. Wurzburg will be pursued by the new firm, which starts in under favorable auspices and will undoubtedly make a place for itself among the aggressive houses of this market.

### Bank Notes.

F. L. Fuller, the Cedar Springs banker was in town Monday.

The Citizen's Bank of Niles has made dividends of 17 per cent. in the past year.

A. J. Bowne assures THE TRADESMAN that the bank recently established at Lowell by himself and associates will be merged into a national bank as soon as the necessary preliminaries can be arranged.

### Menthol Ointment.

Menthol ointment (Shirley) is a useful mode of applying menthol. It is under many circumstances a better application than the pure crystal. As to there being menthol in the ointment in abundance, the merest trial on any skin possessed of ordinary sensation at once shows. Menthol ointment has in our hands relieved the infra-mammary pain of hysteria as well as more definite neuralgia.

### FOR SALE, WANTED, ETC.

Advertisements will be inserted under this head for two cents a word the first insertion and one cent a word for each subsequent insertion. No advertisement taken for less than 25 cents. Advance payment.

### FOR SALE.

FOR SALE OR RENT—A DESIRABLE LOCATION for a druggist or a physician, or both. New brick building on a frequented corner. Good rooms above for residence purposes. The location is a good one also for a grocery business, and an adjoining store could be rented with it for this purpose. Terms reasonable for a desirable tenant, or will sell at a bargain for cash or its equivalent or take a cash farm in part payment. The property will return a revenue of \$1,500 to \$2,000 per annum. Address James A. Jones, Butler Block, Detroit, Mich. 299

FOR SALE—A CLEAN, WELL-ASSORTED STOCK of general hardware, stoves and tinware. Tin shop in connection. Will inventory about \$6,000. Located centrally and one of the best points for retail business in the city. Good reasons for selling. Address Hardware, care Michigan Tradesman. 298

FOR SALE CHEAP—A HORSE POWER ENGINE, good as new. Address 298, this office. 299

FOR SALE—THE JEFFERSON FLOURING MILL. Best water power in the State. Inquire of N. G. King, Brooklyn, Mich. 298

FOR SALE—GOOD RESIDENCE LOT ON ONE OF the most pleasant streets "on the hill." Will exchange for stock in any good institution. Address 298, care Michigan Tradesman. 299

FOR SALE—WELL-SELECTED GROCERY STOCK, situated on good business corner. Stock and fixtures will inventory about \$2,000. Reason for selling, other business. Address Henry, care Michigan Tradesman, Grand Rapids. 298

FOR SALE—ONE EX-EDWARDS' SECTIONAL ROLL for mill, with elevators and sawpiles complete; one Webster hand duster, one 600 G. D. Smith pump. The above machines are all in good condition. Enquire of owner, D. C. Briggs, North Branch, Mich. 297

FOR SALE—BAZAAR BUSINESS, WELL ESTABLISHED in one of the liveliest and best business towns in the State. Proprietor's health failing. Inventory about \$1,400. Now is the time to buy for fall and holiday trade. Address A. B. C. Office of this paper. 292

FOR SALE—CLEAN GROCERY, DRY GOODS AND F. Crook stock, situated in a railway town, with good line of customers. Stock will inventory about \$2,000. Will take part cash and balance on time. Address A. S. Nusselman & Co., Grand Rapids. 296

FOR SALE—DRUG FIXTURES AND SMALL STOCK of drugs. Address Doctor, Box 248, Rockford. 298

FOR SALE—OK EXCHANGE FOR STOCK IN THE Grain Elevator, ten carloads capacity, horse power, large grounds; fine town on C. & G. T. railroad; good wheat and produce market. Write for particulars, W. B. Tyler, care B. P. & D. A. Co., Grand Rapids, Mich. 299

FOR SALE—GENERAL STOCK, GOOD TRADE, LONG or short lease of store. A bargain for some one. Must sell. Want to go South. Address Box 18, Grandville, Mich. 298

FOR SALE—THE DRESS OF TYPE NOW USED ON "The Tradesman"—600 pounds of brevier and 300 pounds of nonpareil. A good bargain will be given purchaser. 296

### WANTS.

WANTED—SITUATION ON THE ROAD BY MAN OF six years' experience. Best of references. Address J. E. E. care Michigan Tradesman. 299

WANTED—A LIVE, ENERGETIC MAN WHO IS SOBER and honest, to consolidate grocery or general stock with me, in No. 1 location, where a trade of \$20,000 a year can be done. Don't write unless you are all right and mean business. Address Lock Box 129, Collins, Mich. 295

WANTED—IN EXCHANGE FOR VALUABLE REAL estate, a stock of merchandise. Address 297, Tradesman office, Grand Rapids, Mich. 297

WANTED—BY A YOUNG MAN UNDERSTANDING the meat business, to buy an interest in a meat market in a good town. Address Cleaver, care Michigan Tradesman. 296

WANTED—SALESMEN TO SELL OUR CHOICE VA. bottles of berry stock, either on salary or commission. Permanent employment to successful men. Address, with references, May Brothers, Nurserymen, Rochester, N. Y. 298

WANTED—EVERY STORE-KEEPER WHO READS this paper to give the Safford coupon system a trial. It will abolish your pass books, do away with all your book-keeping, in many instances save you the expense of one clerk, will bring your business down to a cash basis and save you all the worry and trouble that usually go with the pass-book plan. Start the 1st of the month with the new system and you will never regret it. Having two kinds, both kinds will be sent by addressing (mentioning this paper) A. L. Scribner, Albany, N. Y. 213

WANTED—1,000 MORE MERCHANTS TO ADOPT OUR Improved Coupon Pass Book System. Send for samples. E. A. Stowe & Bro., Grand Rapids. 214

### MISCELLANEOUS.

A 20-ACRE FRUIT FARM NEAR BENTON HARBOR, Mich., to Chicago market, will sell or exchange for Grand Rapids real estate worth \$1,200. Address Dr. W. Ryno, Coloma, Mich. 299

\$2,500 IN CASH OR GOOD PAPER WILL SECURE a thriving hardware business without competition in Meredith. Address Lock Drawer 35, Evart, Mich. 294

\$1,200 CASH BUYS MANUFACTURING BUSINESS paying 100 per cent. Best of reason for selling. Address Chas. Kynoch, St. Louis, Mich. 298

### Mill, Store and Dwelling for Sale.

I own and desire to sell, or exchange for property in the city, a mill 30 x 50 feet, four stories high, and sawing white, two run of stone, two best good cleaning apparatus, power corn sheller, and all machinery necessary for doing a good custom business. Ample power, the whole of Flat River several acres of ground; store and dwelling combined, also on same premises. No incumbence on property. Address H. B. FALLAS, National City Bank Office. 298

A BARGAIN that is A BARGAIN. GROCERY FOR SALE—A leading Grocery and Crockery business in a flourishing Nebraska city of 8,000 population, with gas, electric light, street cars, water works, fine schools and churches. Store first class; sales upward of \$40,000 per year. Crop prospects finest in the West. Cash required, about \$5,000. Write at once, P. O. Box 308, Kearney, Neb. 298

## Which is a "Giveaway?"

From the New Jersey Trade Review.  
A question was introduced at the last meeting of the Retail Grocers' Association which is of interest to grocers everywhere. A member stated that a wholesale tobacco house was offering twenty-five bars of soap as a premium to every purchaser of twenty-five pounds of a certain brand of tobacco. The member considered this as a demoralizing method of doing business, and one which militated against the grocer. The claim was made that tobaccoists either consumed, sold or gave away the soap, and in either case the grocer suffered in diminished sales and profits. Were the soap-makers to retaliate by offering twenty-five bags of tobacco with every twenty-five cakes of soap purchased, it is certain that a vigorous protest would soon be heard from the tobacco trade. The subject will in all probability be brought before the Association again.

## He Must Pay for It.

From the Chicago Herald.  
A drug clerk was all alone the other day in a Chicago drug store when he discovered in compounding a prescription, the absence from the shelf of a very necessary ingredient. He was unable to leave the store, and he did the next best thing. He called up a well-known wholesale drug house down-town on the telephone—that is, he started in to do so, but found that the telephone directory was missing. Nothing daunted he rang up "the central" and explained the circumstances, ending up with: "Can you get me Fuller & Fuller?" "The young man" at "the central" was facetious, and he answered: "Yes, I think I can get you fuller and fuller, provided, of course, that you will agree to pay for the drinks." The disgusted drug clerk "rang off."

# BLIVEN & ALLYN,

The devil, Jack! We've got a Shark. He'll do for Bliven & Allyn.



Celebrated "BIG F." Brand of Oysters  
In Cans and Bulk, and Large Handlers of OCEAN FISH, SHELL CLAMS and OYSTERS. We make a specialty of fine goods in our line and are prepared to quote prices at any time. We solicit consignments of all kinds of Wild Game, such as Partridges, Quail, Ducks, Bear, etc.  
H. M. BLIVEN, Manager. 63 PEARL STREET.

ESTABLISHED 1864.

# King's Quick-Rising BUCKWHEAT

IS THE BEST!



## QUOTATIONS.

100 lb. Cases, containing either 20-5 lb. pkgs. or 40-2 1/2 lb. pkgs. \$5 50  
50 lb. Cases, containing either 16-5 lb. pk



BUSINESS LAW.

Brief Digests of Recent Decisions in Courts of Last Resort.

HUSBAND AND WIFE—CREDITORS.

The Supreme Court of Indiana held that where a husband is indebted to his wife he may prefer her over other creditors, and that a conveyance of real estate made for that purpose will not be set aside as fraudulent at the suit of creditors.

STATUTE OF FRAUDS—VOID PROMISE.

An oral promise made by a member of a firm whose partner has just refused credit to an insolvent person to see the latter's account paid, even though the goods should be charged to the insolvent, was held by the Supreme Court of South Carolina to be void under the statute of frauds.

STATUTE OF FRAUDS—DEBT—PROMISE.

An oral promise made by a creditor in possession of the property of an absconding debtor to another creditor, threatening to attach the property, that if the latter will not attach it he, the creditor in possession, will pay the other his debt, is within the statute of frauds as a promise to pay the debts of another, and is void, according to the decision of the Supreme Court of Michigan in the case of Stewart vs. Jerome.

ASSIGNMENT—FUTURE BOOK DEBTS.

The grantor in a bill of sale assigned to the grantee all his book debts then due and owing or which might during the continuance of the security become due and owing. The question was raised whether this assignment passed the grantor's debts not existing at the time of the assignment. The question, after much litigation and several appeals, has finally been settled by the court of last resort in England, the House of Lords, in the case of Talbot vs. The Official Receiver.

LANDLORD AND TENANT—FIXTURES.

Where a tenant from year to year, during his occupancy of the premises, erected thereon certain buildings and fixtures, and afterwards without giving up possession accept a written lease of the premises, "with all the rights and appurtenances thereto appertaining," which contained no reservation of the tenant's right to remove the trade fixtures placed on the premises by him, the Maryland Court of Appeals held that the transaction was equivalent to an absolute surrender of possession by the tenant without the removal of his trade fixtures and an abandonment of them to the landlord.

INSURANCE—CONDITION—BREACH.

A policy of insurance provided, among other things that the policy should become void if the assured should allow the building to become vacant or unoccupied and that insurance should cease if the establishment should cease to be operated without special agreement indorsed on the policy. The Supreme Court of Illinois held that these conditions were not broken by the temporary suspension of the operations of the mill, when some of the employees were employed and night and day watchmen were retained, and the plant and much valuable material and manufactured goods were kept in the building, or by a temporary suspension of some parts of the business, while others were carried on, or by a temporary suspension of all work for want of a supply of materials. American Fire Insurance Company vs. The Brighton Cotton Manufacturing Company.

TAXATION—INSURANCE—STATUTE—REPEAL.

An act passed by the Pennsylvania Legislature in 1873, declared that it should not be lawful for any city, county or municipality to impose or collect any license fee or tax upon insurance companies or their agents authorized to transact business under the act. A later act, May 24, 1887, made a classification of the cities of the State and provided that certain classes of those cities should have the power to levy and collect for general revenue purposes an annual license tax on insurance companies or agencies and regulate the collection of the same. The city of Reading imposed a tax upon a Connecticut insurance company, and the Supreme Court of the State has sustained its action in the case of the Aetna Fire Insurance Company of Hartford vs. The City of Reading. The Court took the ground that the earlier provision in question was repealed by the later legislation referred to.

Would Throw That In.

"My friend," said a tight-fisted banker to a young man who had pulled him out of the water, "I appreciate the fact that you have saved my life, and I am prepared to reward you—to reward you liberally for your services. What can I do for you?"

"Well, sir, there was a suit of clothes spoilt," said the rescuer, who was good natured, though not educated, "that would be about \$17; then I lost my hat, that would be 50 cents; then I took considerable liquor to keep off a cold, which cost me a quarter. I don't think of anything else, sir."

"But you do not mention the fact that you have saved my life. What can I do for you on that score?"

"Oh, well, call the whole thing \$18, and I'll throw the life saving in free."

Becoming a Chestnut.

He had been sipping his beer very slowly in a Michigan avenue saloon, and the bar-tender had continued to stand right in front of him and keep his eyes open, when the sipper finally remarked: "Say, old man, are you up in old history?"

"I vhas," was the brief reply.

"Ever hear of Socrates?"

"More ash one honered times."

"Well, I've a curiosity to know how old he was when he died, but I can find no one to tell me. What do you say?"

"Well, he vhas shust so oldt dot if a dead-beat comes in his place and doan't pay for his beer, he preaks all his collar-pones mit a club."

"Ah," sighed the man, after a long silence, and he went down after his last nickel.

Merchants should remember that the celebrated "Crescent," "White Rose" and "Royal Patent" brands of flour are manufactured and sold only by the Voigt Milling Co.

WANTED.

POTATOES, APPLES, DRIED FRUIT, BEANS and all kinds of Produce.

If you have any of the above goods to ship, or anything in the Produce line, let us hear from you. Liberal cash advances made when desired.

EARL BROS., COMMISSION MERCHANTS, 157 South Water St., CHICAGO.

Reference: FIRST NATIONAL BANK, Chicago. MICHIGAN TRADESMAN, Grand Rapids.

SEEDS

IF YOU WANT

Medium Clover, Mammoth Clover, Timothy, Alsike, Alfalfa,

Orchard Grass, Blue Grass, Red Top,

OR ANY KIND OF SEEDS SEND TO

W. T. LAMOREAUX, 71 Canal Street, Grand Rapids, Mich.

ESTABLISHED 1866.

BARNETT BROS.,

159 So. Water Street, Chicago.



We do a General Commission Business and offer as inducements twenty years' experience and clear record. The best equipped and largest salesroom in the business in this city. Ample storage facilities—full 20,000 feet of floor space in the center of the best market in the West. Ample capital and first-class references on file with THE TRADESMAN. Write us if you wish information, whether to buy or sell. It will cost you nothing.

BARNETT BROS.

E. P. CLARK & SON, WHOLESALE Commission Merchants, AND DEALERS IN

Seeds, Produce, Vegetables, Fruit, Butter, Eggs, Cheese, Etc., Etc., CONSIGNMENTS SOLICITED.

Big Rapids, - - Michigan.

THEO. B. GOOSSEN, WHOLESALE PRODUCE Commission MERCHANT

Dealer in STOVEWOOD and Jobber of FOREIGN, TROPICAL and CALIFORNIA FRUITS.

33 Ottawa Street, - - GRAND RAPIDS, MICH. Orders for Potatoes, Cabbage and Apples in Car Lots solicited. Consignments solicited. Sole Agent for MOLLINE CHEESE.

GEO. E. HOWES. S. A. HOWES. C. N. RAPP.

Geo. E. Howes & Co.,

JOBBERS IN

Apples, Potatoes & Onions,

SPECIALTIES:

Oranges, Lemons, Bananas.

3 Ionia Street, Grand Rapids, Mich.

MOSELEY BROS.,

Wholesale

Fruits, Seeds, Oysters & Produce,

ALL KINDS OF FIELD SEEDS A SPECIALTY.

If you are in Market to Buy or Sell Clover Seed, Beans or Potatoes, will be pleased to hear from you.

26 28, 30 & 32 Ottawa Street, GRAND RAPIDS.

POTATOES.

We give prompt personal attention to the sale of POTATOES, APPLES, BEANS and ONIONS in car lots. We offer best facilities and watchful attention. Consignments respectfully solicited. Liberal cash advances on Car Lots when desired.

Wm. H. Thompson & Co., COMMISSION MERCHANTS, 166 South Water St., CHICAGO.

Reference: FELSETHAL, GROSS & MILLER, Bankers, Chicago.

EDWIN FALLAS,

Proprietor of

Valley City Cold Storage.

Packer and Jobber of

THE POPULAR SOLID

Daisy Brand

OF OYSTERS.

My facilities for handling Oysters are unsurpassed. Oysters guaranteed fresh every time. Send in your orders, which will be filled at lowest market price.

Oranges, Lemons, Bananas, Butter, Eggs and Egg Crates.

No. 1 egg crates, 37c. No. 2 egg crates, 30c. No. 1 fillers, 13c. No. 2 fillers, 10c.

I have facilities for handling each line above named that are unsurpassed.

I aim to handle the best that can be obtained.

Mail orders filled promptly at lowest market price. A liberal discount on Egg Crates and fillers in large lots.

Salesroom, No. 9 N. Ionia Street, GRAND RAPIDS.

Alfred J. Brown

—JOBBER IN—

FOREIGN, TROPICAL AND CALIFORNIA



FRUITS

Bananas, Our Specialty.

16 and 18 No. Division St.

GRAND RAPIDS, - MICH.

RUBBERS

LUMBERMEN'S OVERS.



G. R. MAYHEW,

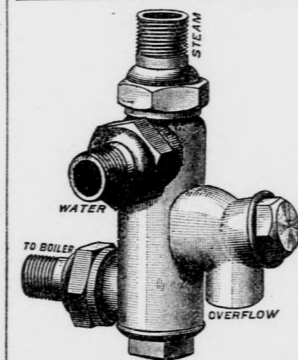
Grand Rapids, Mich.

REEDER, PALMER & CO.,

Wholesale Boots and Shoes.

STATE AGENTS FOR LYCOMING RUBBER CO.,

24 Pearl St., Grand Rapids, Mich., TELEPHONE NO. 998.



Agents, HESTER & FOX, Grand Rapids, Mich.

PENBERTHY INJECTOR CO., Manufacturers, DETROIT, Mich.

THE PENBERTHY IMPROVED Automatic Injector

IT CAN'T BOILER FEEDER BEAT! 16,000 in 18 Months Tells the Story.

WHY THEY EXCEL

- 1 They cost less than other Injectors.
- 2 You don't have to watch them. If they break they will RE-START automatically.
- 3 By sending the number to factory on the Injector you can have parts renewed at any time.
- 4 They are lifting and non-lifting.
- 5 Hot pipes don't bother them and the parts drop out by removing one plug nut.
- 6 Every man is made satisfied, or he don't have to keep the Injector and we don't want him to.

RUNKEL BROS. VIENNA SWEET CHOCOLATE RUNKEL BROS. PREMIUM CHOCOLATE



NEAL'S CARRIAGE PAINTS

Re-paint your old buggy and make it look like new for LESS THAN ONE DOLLAR. Eight beautiful shades. Prepared ready for use. They dry hard in a few hours, and have a beautiful and durable gloss. They are the ORIGINAL, all others are IMITATIONS. More of our brand sold than all the other brands on the market.

GRANITE FLOOR PAINTS

The Great Invention. Six Handsome Shades. Ready for use. DRY HARD OVER NIGHT, and are very durable. Give them a trial, and you will be convinced that it does not pay to mix the paint yourself.

ACME WHITE LEAD & COLOR WORKS

DETROIT, Dry Color Makers, Paint and Varnish Manufacturers.

CUT THIS ADVERTISEMENT OUT AND TAKE IT TO YOUR DEALER, IT WILL SECURE YOU A PRIZE.

GRAND RAPIDS Paper Box Factory,

W. W. HUELSTER, Prop.

Paper Boxes of Every Description Made to Order on Short Notice.

We make a specialty of Confectionery, Millinery and Shelf Boxes.

All work guaranteed first class and at low prices. Write or call for estimates on anything you may want in my line. Telephone 854.

OFFICE AND FACTORY,

11 Pearl St., Grand Rapids, Mich.



RETAIL GROCERS

Who wish to serve their Customers with GOOD COFFEE would do well to avoid Brands that require the support of Gift Schemes, Prize Promises or Lottery Inducements.

—SELL—

DILWORTH'S COFFEE,

Which Holds Trade on Account of Superior Merit Alone.

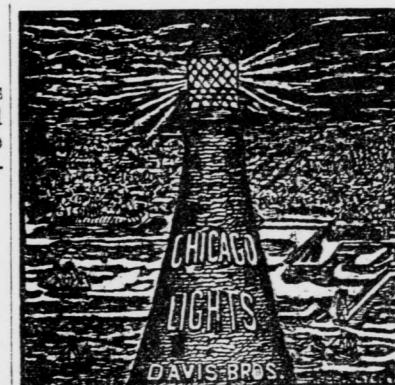
Unequaled Quality. Improved Roasting Process. Patent Preservative Packages.

AMOS S. MUSSELMAN & CO.,

Sole Agents for Grand Rapids.

DILWORTH BROTHERS, Proprietors,

PITTSBURGH, Penn.



The Finest 5-ct. Cigar Manufactured.

LONG HAVANA FILLER. THEY HAVE NO EQUAL.

A. S. DAVIS, 70 Canal St., Grand Rapids, Mich.

LION MOCHA JAVA ANDRIO COFFEE WOOLSON SPICE CO. CINCINNATI - OHIO.

LION MOCHA JAVA ANDRIO COFFEE WOOLSON SPICE CO. CINCINNATI - OHIO.

LION MOCHA JAVA ANDRIO COFFEE WOOLSON SPICE CO. CINCINNATI - OHIO.

MERCHANTS!

Increase Your SALES AND PROFITS BY HANDLING LION COFFEE.

IT GIVES ABSOLUTE SATISFACTION

To Consumers, and is, Consequently, a Quick and Easy Seller.

Lion Coffee has more actual Merit than any Roasted Coffee sold at the price either in Packages or in Bulk and storekeepers all over the State of Michigan and elsewhere who are not already handling Lion are urged to give it a trial. We cheerfully answer all communications regarding prices, etc. Convenient shipping depots established at all prominent cities, securing quick delivery. For sale by all the wholesale trade everywhere. Manufactured by the Woolson Spice Co., Toledo, Ohio.

L. WINTERNITZ, Resident Agent,

Grand Rapids, Mich.

WEDNESDAY, OCTOBER 10, 1888.

## LEISURE HOUR JOTTINGS.

Written for THE TRADESMAN.

## BY A COUNTRY MERCHANT.

The gentlemen who compiled the school literature of our early days gave us multitudes of instances of individuals who rose from obscurity and poverty to wealth and distinction, and, remarkably enough, achieved their success by a rigid adherence to truthfulness. And we used to religiously believe in these narratives. They didn't possess the fascination of "Robinson Crusoe," or the "Arabian Nights," and, in fact, the perusal of them was more a matter of duty than of inclination, but we willingly gave them a place with these works, as far as the question of veracity was concerned, and often sincerely regretted that our habits, and associations, and the temptations that constantly beset us, seemed unsupportable objects in the way of using the noted un-prevaricators as models for our own imitation.

Our belief in the authenticity of these moral biographies undoubtedly outlived our belief in Robinson or Aladdin, but years and experience and experiment, and observation, have all served to finally convince us that the man who never, under any circumstances, allows himself to indulge in even the shadow of an untruth, is such a *rara avis* of the human flock that we have never happened to see him, and never expect to see him.

I am not going to say that worldly success and absolute truthfulness never go hand-in-hand, but I will say that the man who can go through a reasonably long, and reasonably successful life, and conscientiously assure himself at its end that he never earned or saved a dollar by prevarication, is a gentleman whom I never expect to be introduced to. Now, I am not advocating, excusing or palliating falsehood, but I regard the party who has discovered some means to dispense with "white lies" in business matters as one of the greatest inventors of his age; and I regard the use of "white lies" in business matters as closely approaching the indispensable—from a mercenary, of course, rather than a moral standpoint.

Let, for instance, John Dusenberry come into your place of business. John has been a very profitable customer for you. He has always bought liberally, and paid cash. But, on this particular occasion, John "strikes you" for credit. You know, almost absolutely, that the granting of the request means the loss of the account, and the loss of his custom. You say:

"John, I'd really like to accommodate you, but I can't." (1st lie.)

"I'll pay you next Saturday night, without fail."

"I don't doubt it, John, but times are so bad that I've had to quit the credit business entirely." (2d and 3d lie.)

"You ain't 'fraid about getting your pay, are you?"

"Certainly not! I'd as lief trust you as anybody, but I'm going out of the book-keeping business!" (4th, 5th and 6th lie.)

And, although John is disgruntled for a few days, you have the satisfaction of knowing that you have saved the goods, and undoubtedly saved his custom.

Now, in the case of Dusenberry, if you had been conscientiously honest, you would have told him that your refusal was based on the fact that his reputation for adjusting indebtedness was decidedly unsavory, and that "accommodating him a few days" almost invariably transformed him into an outspoken enemy.

And, alas for the cause of truth, the Dusenberrys of trade are a very important factor in business success.

And how could the professional politician possibly succeed without prevarication? Let those who have heard Congressman Boodle declaring on the rostrum that his beloved country was in imminent peril, and that to stand between it and its enemies was his sole ambition, just imagine that gentleman unbosoming himself to his assembled constituents in something like this manner:

"I appeal to you, fellow-citizens, to return me to Congress because I would hardly know how to live without the salary and pickings; and I can't bear the thought of sinking into private insignificance. You who know me intimately have had sufficient proofs of my entire absence of personal honor, and my large aggregation of human depravity. You who do not may be assured that, if you send me back to Washington, I shall try to equal, if not excel, my past record, as an unscrupulous and narrow-minded politician. I consider the dictum of my party caucus of infinitely more importance than the needs and necessities of the country. I shall assist monopolists, and land grabbers, and grasping corporations, and public robbers in general to the best of my ability—for a consideration, of course. I shall continue to advocate a reduction in taxation, and measures for the prosperity of the working-men, but always vote against them. In

short, gentlemen, I shall remain a hypocrite, a knave and a malinger of honest men and measures, and under no circumstances will I allow myself to consider myself anything but a bigoted, unreasoning partisan."

If Boodle should say this, the truth which he has been crushing to earth, so long, would rise again; but neither Boodle, or any other professional politician, can afford to assist it to a perpendicular position.

Wouldn't a reign of absolute truthfulness have the effect of adding materially to the gloomy and unpleasant features of existence? If I take my rod and go out fishing, and return empty handed, I, of course, expect to run the gauntlet of a dozen or so of funny fellows, whose remarks on my want of success are about as entertaining as those of the "is it hot enough for?" individual. These parties I don't care particularly about, but when my rival in the piscatorial line, Higgins, puts in an appearance I want to silence him an account of the "fifteen pound pickerel that got away." I occasionally find people who are tolerant enough to listen with real, or assumed, interest to war incidents wherein I was an actor, and if I were compelled, on such occasions, to avoid even a shadow of prevarication, the figure I should cut in the narration would be so tame and common place and unheroic that the relation would lose all interest to myself as well as my listener. And then, when Withey comes in, and assists in grumbling and growling over the degeneracy of the times, as compared with the times gone by, and in unfavorably commenting upon the reverse evolution of the human family, how much enjoyment could we derive from our pastime if we had to rigidly adhere to facts?

And while, if any other party should publicly proclaim me a prevaricator, I should undoubtedly feel myself causelessly assailed and outrageously libeled. I have virtually acknowledged that I am sometimes given to slightly coloring events and circumstances. Now "let he who is without sin cast the first stone."

How can it be expected that you and I, who acknowledge ourselves very fallible, can walk the straight and narrow path of truth with ease and steadiness, while those who have constituted themselves moral reformers, and pass as models of Godliness, are continually stumbling? You don't believe that Martin Luther ever threw an inkstand at the devil, yet he said he did. No one ever questioned Milton's purity, yet he published one of the most stupendous fictions ever written. Calvin was remarkably gifted in the way of "visions." Sensational novels are frequently the production of eminent divines, and the very books and papers intended to teach the young idea how to shoot—morally—teem with suppositions, and very often improbable occurrences. Let us then admit that prevarication, in some form or degree, is an inherent principle in nearly every man being.

Truth may be mighty, but it will never prevail with the average individual whose personal interests may be jeopardized by a too intimate acquaintance with it. But

## DETROIT SOAP CO.,

DETROIT, MICH.

Manufacturers of the following well-known brands of

# SOAPS

QUEEN ANNE, TRUE BLUE, MOTTLED GERMAN, MONDAY, SUPERIOR, PHOENIX, AND OTHERS. For quotations address

W. G. HAWKINS, Salesman for Western Michigan, Lock Box 173, - GRAND RAPIDS.

## WM. SEARS & CO.,

Cracker Manufacturers,

Agents for Amboy Cheese.

37, 39 and 41 Kent St., Grand Rapids.

## WHO URGES YOU TO KEEP SAPOLIO? THE PUBLIC!

By splendid and expensive advertising the manufacturers create a demand, and only ask the trade to keep the goods in stock so as to supply the orders sent to them. Without effort on the grocer's part the goods sell themselves, bring purchasers to the store, and help sell less known goods.

ANY JOBBER WILL BE GLAD TO FILL YOUR ORDERS.

don't believe that the average individual, because of this fact, is necessarily tricky, dishonest, deceitful, or inconsistent in matters that effect his general standing as a good and respectable citizen; and don't judge the modern Munchausens of story-telling proclivities too hastily. Their moral infirmity is usually harmless to themselves or anybody else, and they often perform acts that cause the recording angel (Mr. Lawrence Stearns being authority that there is one) to blot out the debit side of their account with a tear.

## TIME TABLES.

Grand Rapids &amp; Indiana.

GOING NORTH.	Arrives.	Leaves.
Traverse City & Mackinaw.	7:05 a.m.	7:00 a.m.
From Cincinnati.	11:30 a.m.	11:30 a.m.
For Potoskey & Mackinaw City.	2:35 p.m.	5:00 p.m.
Saginaw Express.	11:30 a.m.	7:20 a.m.
	10:30 p.m.	4:10 p.m.

Saginaw express runs through to Toledo. 7:00 a. m. train has chair car to Traverse City. 11:30 a. m. train has chair car for Potoskey and Mackinaw City. 5:00 p. m. train has sleeping car for Potoskey and Mackinaw City.

Muskegon, Grand Rapids & Indiana.	
Leave.	Arrive
7:05 a.m.	10:45 a.m.
11:15 a.m.	4:45 p.m.
4:20 p.m.	7:45 p.m.
Leaving time at Bridge street depot 7 minutes later.	
C. L. LOCKWOOD, Gen'l Pass. Agent.	

Muskegon, Grand Rapids & Indiana.

Arrive.	Leave.
7:05 a.m.	10:45 a.m.
7:15 a.m.	4:45 p.m.
4:50 p.m.	7:45 p.m.

Leaving time at Bridge street depot 7 minutes later. C. L. LOCKWOOD, Gen'l Pass. Agent.

Michigan Central.

Grand Rapids Division.

DEPART.

Detroit Express.	6:45 a.m.
Day Express.	1:10 p.m.
New York Express.	3:40 p.m.
Atlantic Express.	10:15 p.m.

ARRIVE.

*Pacific Express.	5:00 a.m.
Local Passenger.	10:00 a.m.
Grand Rapids Express.	11:15 a.m.
Mixed.	5:30 p.m.

\*All other trains excepting express, stopping cars run on Atlantic and Pacific Express trains to and from Detroit. Parlor cars run on Day Express to and from Detroit. Direct connections made at Detroit with all through trains East over M. C. R. (Canada Southern Div.).

O. W. RICHMOND, Gen'l Pass. and Ticket Agent, Chicago. Fred M. BRIDGE, Gen'l Agent.

Lake Shore & Michigan Southern.

Kalamazoo Division.

Arrive.	Leave.
19 3 1	2 4
10 30 a.m.	9:45 a.m.
3:25 4:12 9:05	3:28 4:35
5:05 10:00 a.m.	7:10 3:02
6:35 11:35	2:25

8:00 12:30	4:45 1:00
a.m.	p.m.
7:30 7:10	11:25 10:00
p.m.	a.m.
10:25 5:05	11:25 10:00
a.m.	p.m.
1:35 9:40	7:15 5:45
a.m.	p.m.
6:20 3:30	1:00 11:40

Tickets for sale to all principal points in the U. S., Mexico and Canada at Union Ticket Office, Geo. W. LAMAR, Agent, Depot Office, M. BOOTH, Agent.

A. J. SMITH, Gen'l Trav. and Pass. Agent, Cleveland, Ohio.

Detroit, Grand Haven & Milwaukee.

GOING WEST.

Arrives.	Leaves.
*Morning Express.	1:30 p.m.
*Through Mail.	5:05 p.m.
*Grand Rapids Express.	10:40 a.m.
*Night Express.	5:25 a.m.
*Mixed.	7:30 a.m.

GOING EAST.

*Detroit Express.	6:45 a.m.
*Through Mail.	10:20 a.m.
*Evening Express.	3:30 p.m.
*Limited Express.	6:35 p.m.

\*Daily, Sundays excepted. \*Daily. Detroit Express has parlor car to Detroit, making direct connections for all points East, arriving in New York 10-12 a. m. next day. Limited Express, East, has through sleeper Grand Rapids to Niagara Falls, connecting at Milwaukee Junction with through sleeper to Toronto.

Through tickets and sleeping car berths secured at D. G. H. & M. P. Y. offices, 22 Monroe St., and at the depot. JAS. CAMPBELL, City Passenger Agent.

100 STRAIGHT

WARRANTED TO BE THE FINEST AND LARGEST SMOKE

For the money in the U. S. Put up 50 in a box. Ask your dealer for them. Manufactured only by JOHN E. KENNEDY & CO., Grand Rapids. Send for prices.

LUCIUS C. WEST, Attorney at Patent Law and Solicitor of American and Foreign patents, 105 E. Main St., Kalamazoo, Mich., U. S. A. Branch of: Rice, London, Eng. Practice in U. S. Courts. Circulars free.

## RINDGE, BERTSCH & CO.,

Manufacturers and Wholesale Dealers in

# BOOTS and SHOES

AGENTS FOR THE

### Boston Rubber Shoe Co.,

12, 14 & 16 Pearl Street, Grand Rapids, Mich.

## COAL!---COKE!---WOOD!

Wholesale A. H. HINES. and Retail

Office under Nat'l City Bank. Yards, Shawmut Avenue, Winter and W. Division Sts.

Telephone Call 490-2. CAR LOTS A SPECIALTY.

## LORILLARD'S

### STANDARD FIRST GRADE PLUG TOBACCO

# CLIMAX

Can now be bought at the following exceptionally

LOW FIGURES:

Packages.	Less than 50 lbs.	50 lbs. or over.	Ass't'd lot any quantity
POUNDS, 12 x 3, 16 oz., 6 cuts, 40, 28 & 12 lbs.	.41	.39	.39
CLUBS, 12 x 2, 16 oz., 6 cuts, 42, 30 & 12 "			
CLUBS, 12 x 2, 8 oz., 6 cuts, 42, 30 & 12 "			
FOURS, 6 x 2, 4 oz., 42, 30 & 12 "			
FIVES, 6 x 1 1/4, 3 1/2 oz., 45, 25 & 16 "	.43	.41	.41
TWIN FOURS, 3 x 2, 7 to 1 lb, 41, 27 & 13 1/2 "			
FIGS, 3 x 1, 14 to 1 lb., 41, 31 & 15 "			

THESE PRICES LOOK TOO GOOD TO LAST.

## A Common Sense Idea.

### Double Thick Ball CANDEE

Two Years TEST. CANDEE Double Wear on the Sole Double Thick Ball

E. G. STUDLEY, Wholesale Dealer in RUBBER BOOTS AND SHOES

Manufactured by Candee Rubber Co.

Send for Large Illustrated Catalogue and Price List.

Telephone 464.

No. 4 Monroe Street, - GRAND RAPIDS, MICH.

## CURTISS & Co.,

Successors to CURTISS & DUNTON.

WHOLESALE

## Paper Warehouse,

Houseman Building, Cor. Pearl & Ottawa Sts.,

GRAND RAPIDS, - MICHIGAN.

FREE FROM WATER - FREE FROM SUGAR - NATURAL FLAVOR RETAINED THROUGHOUT AND SHEET AND CAN BE USED IN BOLD - NO CHEMICALS USED - NOT REBLENDED WHITE

D. W. ARCHER'S TROPHY SUGAR CORN

DIRECTIONS: We have cooked the corn in this can sufficiently. Should be thoroughly warmed (not cooked) adding piece of Good Butter (size of egg) and bit of fresh milk (preferable to water.) Season to suit when on the table. None genuine unless bearing the signature of

Daysport Canning Co., Davenport, Ia.

OPEN AT THIS END. \* XIM WHO SALT IN CAN

SA N T A

CLAU S

SOAP

It don't pay to run after other brands, for in the end wise house-keepers settle down to the use of SANTA CLAUS SOAP.

If your grocer hasn't Santa Claus Soap, he'll get it for you.

MADE ONLY BY

N. K. FAIRBANK & CO., Chicago, Ill.

## HESTER & FOX,

Manufacturers' Agents for

### SAW AND CRIST MILL MACHINERY,

# LATLAS ENGINE WORKS

INDIANAPOLIS, IND., U. S. A. MANUFACTURERS OF STEAM ENGINES & BOILERS. Carry Engines and Boilers in Stock for immediate delivery.

Planers, Matchers, Moulders and all kinds of Wood-Working Machinery, Saws, Belting and Oils.

And Dodge's Patent Wood Split Pulley. Large stock kept on hand. Send for Sample Pulley and become convinced of their superiority.

Write for Prices. 44, 46 and 48 So. Division St., GRAND RAPIDS, MICH.

DO YOU WANT A

If so, send for Catalogue and Price-List to

HEYMAN & CO., 63 and 65 Canal St., Grand Rapids.

RISEING SUN BUCKWHEAT.

Guaranteed Absolutely Pure.

ORDERS FROM RETAIL TRADERS SOLICITED.

NEWAYGO ROLLER MILLS, Newaygo, - Mich.

MICHIGAN CIGAR CO.,

MANUFACTURERS OF THE JUSTLY CELEBRATED

"M. C. C.,"

The Most Popular 10c cigar, and

"YUM YUM,"

The Best Selling 5c Cigar in the Market. Send for trial order.

BIG RAPIDS, - MICH.

JENNINGS'

"CELEBRATED"

Flavoring Extracts.

Are put up in all sizes, from 1 oz. to 1 gal. bottles.

1872 Sixteen Years on the Market. 1888

SOLD BY ALL JOBBERS.

MANUFACTURED ONLY BY

Jennings & Smith,

38 and 40 Louis St.,

Grand Rapids, Mich.

WHEN ORDERING Ask For 'JENNINGS' EXTRACTS'

W. C. DENISON,

GENERAL DEALER IN

Stationary and Portable Engines and Boilers,

Vertical, Horizontal, Hoisting and Marine Engines. Steam Pumps, Blowers and Exhaust Fans. SAW MILLS, any Size or Capacity Wanted.

Estimates Given on Complete Outfits.

88, 90 and 92 SOUTH DIVISION ST., - GRAND RAPIDS, MICH

## GROCERIES.

### The Speculation in Wheat.

From the New York Shipping List.

The present and prospective position of the world's supply of wheat in its relation to this country, as one of the largest producers, has proved too great a temptation to speculators to be ignored, and the exciting events of last week as well as the present condition of the wheat markets of this country have brought to the surface a deal of gigantic proportions, that, entirely aside from the unhealthy character of the speculation involved, is in no sense a favorable or encouraging feature of the commercial outlook. It promises to demoralize trade at the most important period of the crop year, it must result in serious loss to those who have been caught on the wrong side of the market, it will disturb the export movement at the very time when the crop ought to be coming to market freely and under normal conditions shipments would rapidly increase, and it must inevitably result in overtrading, the liquidation of which will for weeks, and perhaps months, hang over the market like an incubus. In fact, it is quite within the bounds of possibility that the influence of the September corner may not be wholly eradicated until the spring months. Although the September corner, and subsequent speculation predicated thereon, has had its headquarters in Chicago, and therefore in some sense has been a local affair, its influence has been directly felt in this market, which always moves in close sympathy with the principal wheat market of the West, and trade throughout the country has been more or less affected by the rapid advance in values that has been established; but outside the pure manipulation that has created this artificial condition of affairs, it is difficult to discover any reasonable warrant for these speculative operations. It is quite true that the most reliable estimates of the present crop foreshadow a yield much below what is considered an average crop and considerably less than was promised during the summer months; it is also true that statisticians have estimated that the world's supply from the last harvest is likely to show a deficiency as compared with the actual requirements of consumption of about 88,000,000 bushels, but against this is to be placed the invisible supply that always begins to assert its presence when prices are abnormally advanced and that usually proves to be the rock upon which speculation falls, and there is also the contingency that estimates, however carefully made, are apt to prove more or less wide of the mark compared with the actual outcome of a crop. But thus far the prospective deficiency is wholly speculative and there has been as yet nothing to suggest that famine prices are a possible contingency either in this country or in Europe, based upon the present relations of supply and demand. The crop in this country has not proved a failure; Russia promises to have an unusually large surplus, and the exports from India will be very nearly equal to what they were the year previous. Whatever, therefore, may be the gap to be filled up in Western Europe, the result, so far as the world's supply is concerned, will be rather to deplete stocks at the end of the crop year, and that is certainly a year hence. While the general outlook of the world's supply is of a character that fully warrants very much higher prices than were realized last year, when abnormally low prices were current in all markets, it would seem as though speculation is now endeavoring to swing the pendulum too far in the opposite direction, and there is reason to fear, therefore, some unfortunate results so far as the wheat trade of this country is concerned. It will shut off the export demand at the very time when it is of the very highest importance that we should be finding an outlet for our surplus; it offers a premium to foreign buyers to supply their wants from other sources of supply; in other words, we are turning away our best customers and offering the best opportunities to our competitors to market their surplus at our expense. Then the unfavorable aspect to our own industries lies in the fact that it does not improve the finances of the wheat grower. A very large proportion of the crop was sold before the corner was attempted. It has been and is now being absorbed by the speculators, who seem to have planned to create a scarcity at Chicago. Their scheme has worked well up to this time, but a collapse may be looked for which will prove as sudden as has been the present inflation of prices. It may be delayed in its coming, for the bulls are now talking about an October corner, and of even carrying the deal into December, but the longer they delay the more disastrous will be its consequence when the crash finally comes. Somebody will find the entering wedge, and then the Hutchinson superstructure will tumble down, carrying with it some big and many little operators, all of whom will have invited disaster by selling what they never had and purchasing what they never had cash to pay for. But those who originated the scheme and nursed it during its early progress will escape, for they will have skillfully worked themselves out and will be found at a safe distance from all danger.

### A Newspaper Opinion.

From the Detroit News.

A Mt. Clemens groceryman kept track of the apples, pears, peaches, crackers, cheese, raisins and halibut nipped from his store by the public in one day, and found that it amounted to \$1.67. He is evidently pretty small potatoes or he'd keep his mouth shut, try to look pleasant and seek the expense upon the cash customers.

### The Grocery Market.

Hard sugars have declined. Package coffees are up a cent a pound. Dealers will note a considerable enlargement in the price current this week.

### FRESH MEATS.

Beef, carcasses	4 1/2 @ 5
" hind quarters	5 1/2 @ 7 1/2
" fore quarters	3 @ 4
Hogs	5 @ 6
Pork loins	6 @ 7 1/2
" shoulders	5 @ 6
Bologna	5 @ 6
Frankfort sausage	6 @ 7
Blood, liver and head sausage	6 @ 7 1/2
Mutton	6 @ 7

## PRODUCE MARKET.

Apples—Buyers pay from 75c to \$1.25 per bbl. Beans—The new crop is coming in freely, commanding \$1.25 to \$1.50 per bu. for unpicked and \$1.50 for hand-picked. Butter—Good quality is scarce and high. Dealers pay 16c to 20c and hold at 18c to 22c. Cabbages—Home grown command \$3 per 100. Celery—20c per doz. Cider—8c per gal. Clover Seed—Mammoth or medium, 8c per bu. Cooperage—Pork barrels, \$1.25; produce barrels 25c. Cranberries—8c per bbl. Dried Apples—Jobbers hold sun-dried at 7c and evaporated at 8c. Eggs—Strictly fresh are scarce, jobbers willing to pay 15c and selling at 18c. Grapes—Concord, 2c per lb. Wordens, 3c. Niagara, 5c. Delaware, 4c to 5c. Honey—More plenty, the price having dropped to 12c. Hay—Baled is in small demand at \$14 for No. 1 and \$13 for No. 2. Corn—Home grown dry stock command 35c to 40c per bu. Peaches—Crawfords, \$1.50 to \$2 per bu. Chilis, \$1.50 to \$2 per bu. Smocks, \$1.50 per bu. Pears—Bells, 8c per bu. Pop Corn—25c per bu. Potatoes—Jobbing generally at 30c to 35c for home grown. Quinces—8c per bu. Squash—Hubbard, 1c per lb. Sweet Potatoes—Baltimore, \$2.50 per bbl. Jerseys, \$3.25 per bbl. Tomatoes—50c per bu. Turnips—25c per bu. GRAINS AND MILLING PRODUCTS. Wheat—City millers pay \$1.07 for both white and red. Corn—Jobbing generally at 52c in 100 bu. lots and 47c in car lots. Oats—White, 32c in small lots and 28c in car lots. Barley—Brewers pay \$1.30 to \$1.40 per cwt. Flour—Higher. Patent, \$7.20 per bbl. in sacks and \$7.40 in wood. Straight, \$6.30 per bbl. in sacks and \$6.40 in wood. Meal—Bolted, \$2.80 per bbl. Bran, \$1.50 per ton. Ship's, 36c per ton. Middlings, 37c per ton. Corn and oats, \$21 per ton. PROVISIONS. The Grand Rapids Packing and Provision Co. quotes as follows: PORK IN BARRELS. Mess, short cut, 19.00 Short cut Morgan, 19.00 Extra clear pig, short cut, 19.00 Extra clear, heavy, 19.00 Clear quill, short cut, 19.00 Boston clear, short cut, 19.00 Clear back, short cut, 19.00 Standard clear, short cut, best, 19.00 SMOKED MEATS—Canned or Plain. Hams, average 20 lbs., 12.12 " 12 to 14 lbs., 12.12 " 10 lbs., 12.12 " 8 lbs., 12.12 " 6 lbs., 12.12 " 4 lbs., 12.12 " 2 lbs., 12.12 " 1 lb., 12.12 " 1/2 lb., 12.12 " 1/4 lb., 12.12 " 1/8 lb., 12.12 " 1/16 lb., 12.12 " 1/32 lb., 12.12 " 1/64 lb., 12.12 " 1/128 lb., 12.12 " 1/256 lb., 12.12 " 1/512 lb., 12.12 " 1/1024 lb., 12.12 " 1/2048 lb., 12.12 " 1/4096 lb., 12.12 " 1/8192 lb., 12.12 " 1/16384 lb., 12.12 " 1/32768 lb., 12.12 " 1/65536 lb., 12.12 " 1/131072 lb., 12.12 " 1/262144 lb., 12.12 " 1/524288 lb., 12.12 " 1/1048576 lb., 12.12 " 1/2097152 lb., 12.12 " 1/4194304 lb., 12.12 " 1/8388608 lb., 12.12 " 1/16777216 lb., 12.12 " 1/33554432 lb., 12.12 " 1/67108864 lb., 12.12 " 1/134217728 lb., 12.12 " 1/268435456 lb., 12.12 " 1/536870912 lb., 12.12 " 1/1073741824 lb., 12.12 " 1/2147483648 lb., 12.12 " 1/4294967296 lb., 12.12 " 1/8589934592 lb., 12.12 " 1/17179869184 lb., 12.12 " 1/34359738368 lb., 12.12 " 1/68719476736 lb., 12.12 " 1/137438953472 lb., 12.12 " 1/274877906944 lb., 12.12 " 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