NO. 267.

TWO GREAT LEADERS!

The above head-line does not refer to the great leaders in the political parties, but to two of the GREATEST SELLING Cigars on the market to-day-namely:

WARREN'S

"SPECKLED HAVANAS,

Warren's 'Silver Spots.

The "Speckled Havanas" for a Ten Cent Cigar, and the "Silver Spots" for a Five Cent Cigar, stand without rivals wherever introduced. Every dealer in Fine Cigars should secure these two brands, as they are TRADE WINNERS. Full particulars in regard to prices, terms, etc., can be had by addressing

GEO.Y. WARREN & CO

High Grade Cigars, FLINT, MICHIGAN.

REMOVED.

I have removed my stock from 40 and 42 South Division Street to

19 S. Ionia St.

NEW BLODGETT BLOCK,

where five floors and a basement afford me better facilities than ever before for the proper prosecution of my business.

Daniel Lynch,

FRED D. YALE & CO.

BOOK-KEEPING WIPED OUT

No Pass Books! No Charging! No Posting No Disputing of Accounts! No Change to Make!

TRADESMAN

THE NEWEST AND BEST SYSTEM ON THE MARKET.

We quote prices as follows: Send in sample order and put your business on a cash basis. E. A. STOWE & BRO., Grand Rapids

REMOVED.

The Telfer Spice Co.

HAS REMOVED FROM

46 Ottawa Street,

03-05 Pearl St.

More Room! Better Facilities!

The Inspection of the Trade is Solicited.

Our old store, three floors and basement, with gas engine and elevator, for rent on favorable terms.

SAFES!

Anyone in want of a first-class Fire or Burglar Proof Safe of the Cincinnati Safe and Lock Co. manufacture will find it to his advantage to write or call on us. We have light expenses, and are able to sell low-er than any other house representing firstclass work. Second-hand safes always on

C. M. GOODRICH & CO., With Safety Deposit Co., Basement of Widdicomb Blk.

THURBER, WHYLAND & CO., NEW YORK,

RELIABLE

FOOD PRODUCTS.

[It is both pleasant and profitable for merchants to occasionally visit New York, and all such are cordially invited to call, by company of the cordially west Broadway occasions of the cordial such as the West Broadway occasions and make one occasions and the cordinal such as the cordinal such as the occasion of the cordinal such as the cordin

EDMUND B. DIKEMAN ARDENTER

Watch Maker E Jeweler.

44 CANAL ST., Grand Rapids, - Mich.

Millers, Attention Capital, -- - \$300,000.

We are making a Middlings Purifier and Flour Dresser that will save you their cost at least three times each year.

They are guaranteed to do more work in less space (with less power and less waste) than any other machines of their class.

Send for descriptive catalogue with testimonials.

Gredit GOUPON Book! Martin's Middlings Purifier Co., GRAND RAPIDS, MICH.

Dry Goods,

Overalls, Pants, Etc., OUR OWN MAKE. A COMPLETE LINE OF

Fancy Grockerg and Fancy Woodenware.

OUR OWN IMPORTATION. Inspection solicited. Chicago and Detroit prices guaranteed.



A. B. WATSON, Treas...
S. F. ASPINWALL, Secy.
CASH CAPITAL, \$200,000.

G. M. MUNGER & CO. GRAND RAPIDS.

Successors to Allen's Laundry. Mail and Express orders attended to with promptness. Nice Work, Quick Time Satisfaction Guaranteed.
W. E. HALL, Jr., Manager

HIPS

LETTER COPYING BOOK.

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THE LYMAN AGENCY, Kalamazoo, Mich



Industrial School of Business

W. N. FERRIS,

We make a specialty of handling AP. PLES in car lots and less and would be pleased to open correspondence with a view to receiving your shipments. Will at all times make liberal advances. "Prompt returns at top market price," is our

T. FISH & CO., 189 So. Water CHICAGO.

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FOURTH NATIONAL BANK

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GEO. C. PIERCE, Vice President.

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OUR FALL LINE OF

School Supplies

OUR TRAVELERS J. L. KYMER (of our firm), GEO. H. RAYNOR and GILBERT J. HAAN Will soon call upon the trade with a complete line of samples.

EATON, LYON & CO.,

20 and 22 Monroe St., Grand Rapids. WALES - GOODYEAR

CONNECTICUT Rubbers.



Write for Fall Prices and Discounts.

G. R. MAYHEW

86 Monroe Street, GRAND RAPIDS.

JOHN NICHOLSON'S TROUBLES.

CHAPTER V.

By a little after noon the eve of Christ as, John had left his portmanteau in cloak-room, and stepped forth into Edinburgh with a wonderful expansion of the soul, such as men enjoy on the completion of long-nourished schemes. was at home again, incognito an rich; presently he couldenter his father's house by means of the pass-key, which he had piously preserved through all his wanderings; he would throw down the borrowed money; there would be a reconciliation, the details of which he frequently arranged; and he saw himself, during the next month, made welcome in many stately houses, at many frigid dinner parties, taking his share in the conversation with the freedom of the man and the traveler, and laying down the law upon finance with the authority of the successful investor. But this pro gramme was not to be begun before even ing—not till just before dinner, indeed, at which meal the reassembled family were to sit roseate, and the best wine, the nodern fatted calf, should flow for the rodigal's return.

Meanwhile he walked familiar streets merry reminiscences crowding around him, sad ones also, both with the same surprising pathos. The keen, frosty air; the low, rosy, wintry sun; the castle, hailing him like an old acquaintance; the names of friends on door-plates; the sight of friends whom he seemed to recognize, and whom he eagerly avoided, in the streets; and the gutters where he had learned to slide, and the shop where he had bought his skates, and the stones on which he had trod, and the railings on which he had rattled his clachan as he went to school; and all those thousand and one nameless particulars, which the eye sees without noting, which the memory keeps, indeed, yet without knowing, and which, taken one with another, build up for us the aspect of the place that we call home; all these besieged him, as he went, with both delight and sadness.

His first visit was for Houston, wh had a house on Regent's Terrace, kept for him in old days by an aunt. The door was opened (to his surprise) upon the chain, and a voice asked him from within what he wanted.
"I want Mr. Houston—Mr. Alan Hous-

'And who are ye?" said the voice.

"And who are ye?" said the voice.
"This is most extraordinary," thought
John; and then aloud he told his name.
"Not young Mr. John?" cried the
voice, with a sudden increase of Scotch
accent, testifying to a friendlier feeling.
"The very same," said John.
And the old butler removed his de-

fenses, remarking only, "I thocht ye were that man." But his master was not there; he was staying, it appeared, at the house in Murrayfield; and though the house in Murrayfield; and though the butler would have been glad enough to have taken his place and given all the bell had sounded thrice to call the family to worship. And at the thought, a pang news of the family, John, struck with a little chill, was eager to be gone. Only, the door was scarce closed again, before he regretted that he had not asked about

He was to pay no more visits till he had seen his father and made all well at home; Alan had been the only possible exception, and John had not time to go as far as Murrayfield. But here he was on Regent's Terrace; there was nothing to prevent him going around the end of the hill, and looking from without on the Mackenzies' house. As he went, he re-flected that Flora must now be a woman of near his own age, and it was within the bounds of possibility that she was

Proudfoot, Advocate."

The Proudfoots must be rich, for no The Productions must be much bus-advocate could look to have much bus-iness in so remote a quarter; and John iness in so remote a quarter; and for their balmoral when he loitered home from the iness in so remote a quarter; and John hated them for their wealth and for their name, and for the sake of the house they desecrated with their presence. He remembered a Proudfoot he had seen at school—not known—a little, whey-faced urchin, the despicable member of some lower class. Could it be this abortion that had climbed to be an advocate, and now lived in the birthplace of Flora and the home of John's tenderest memories? The chill that had first seized upon him when he head of Houston's absence

I on the boynoud, wheth he loitered home from the balmoral when he loitered home from the academy, and his first hat when he came briskly back from college or the office—this pin was occupied. "They might have at least respected my pin!" he thought, and he was moved as by a slight, and began at once to recollect that he was here an interloper, in a strange house, which he had entered almost by a burglary, and where at any moment he might be scandalously challenged.

He moved at once, his hat still in his

certain maddened lad who, on a certain spring Sunday ten years before, and in the hour of church-time silence, had stolen from that city by the Glasgow road. In the face of these changes, it were impious to doubt fortune's kindness. All would be well yet; the Mackenzies would be found, Flora, younger and lovelier and kindlier than before: Alan would be found, and would have on incely discriminated his behavior as to have grown, on the one hand, into a valued friend of Mr. Nicholson's, and to have remained, upon the other, of that exact shade of joviality which John desired in his companions. And so, once more, John fell to work discounting the delightful future; his first appearance in the family pew; his first visit to his uncle Greig, who thought himself so great a financier, and on whose purblind Edin-

burgh eyes John was to let in the dazzling daylight of the West; and the details in general of that unrivaled transformation scene, in which he was to display to all Edinburgh a portly and successful gentleman in the shoes of the derided fugi-

The time began to draw near when his father would have returned from the office, and it would be the prodigal's cue bany street, facing the sunset embers, pleased, he knew not why, to move in that cold air and indigo twilight, starred with street lamps. But there was one more disenchantment waiting him by the

At a corner he paused to light a fresh eigar; the vesta threw, as he did so, a strong light upon his features, and a mar of about his own age stopped at sight

"I think your name must be Nicholson," said the stranger.

It was too late to avoid recognition; and, besides, as John was now actually on the way home, it hardly mattered, and he gave way to the impulse of his na-

"Great Scott!" he cried, "Beatson! and shook hands with warmth. scarce seemed he was repaid in kind.

"So you're home again?" said Beat-on. "Where have you been all this ng time? "In the States," said John-"Califor nia. I've made my pile, though; and it suddenly struck me it would be a noble

scheme to come home for Christmas, "I see," said Beatson. "Well, I hope we'll see something of you, now you're "Oh, I guess so," said John, a little

"Well, ta-ta," concluded Beatson, and

e shook hands again and went.
This was a cruel first experience. was idle to blink at facts; here was John home again, and Beatson—Old Beatson did not care a rush. He recalled Old Beatson in the past—that merry and affectionate lad—and their joint adventures and mishaps, the window they had tures and mishaps, the window they had turn to the powers of innobroken, and many an other inestimable bond of friendship; and his hurt sur-prise grew deeper. Well, after all, it prise grew deeper. Well, after all, it was only on a man's own family that he could count; blood was thicker than water, he remembered; and the net result of this encounter was to bring him to the doorstep of his father's house, with

tender and softer feelings.

The night had come; the fanlight over the door shone bright; the two windows of the dining-room where the cloth was had gone forward with an equal foot, and the fires and the gas had been lighted, and the meals spread, at the accustomed of ;egret for his demerit seized him; he remembered the things that were good and that he had neglected, and the things that were evil and that he had loved; and it was with a prayer upon his lips that he mounted the steps and thrust the key

into the key-hole.

He stepped into the lighted hall, shut the door softly behind him, and stood there fixed in wonder. No surprise of strangeness could equal the surprise of that complete familiarity. There was the bust of Chalmers near the stair-railings, there was the clothes-brush in the accustomed place; and there, on the hat-stand, hung hats and coats that must

chanically toward the stand; and there he found a small change that was a great one to him. The pin that had been his

And then the figure he made, with his decent portliness, his whiskers, the money in his purse, the excellent cigar that he now lighted, recurred to his mind in consolatory comparison with that of a certain maddened lad who, on a certain your forgiveness, and to stay Christmas with you and the children."

CHAPTER VI. THE HOUSE AT MURRAYFIELD.

How John passed the evening, in what

windy confusion of mind, in what squalls

of anger and lulls of sick collapse, in what pacing of streets and plunging into public-houses, it would profit little to re-late. His misery, if it were not pro-gressive, yet tended in no way to diminish; for in proportion as grief and indig-nation abated, fear began to take their place. At first, his father's menacing words lay by in some safe drawer of memory, biding their hour. At first, John was all thwarted affection and blighted hope; next bludgeoned vanity raised its head again, with twenty mor-tal gashes; and the father was disowned even as he had disowned the son. What was this regular course of life, that John should have admired it? what were these clock-work virtues, from which love was absent? Kindness was the test, kindness the aim and soul; and judged by such a standard, the discarded prodigalnow rapidly drowning his sorrows and his reason in successive drams—was a creature of a lovelier morality than his self-righteous father. Yes, he was the better man; he felt it, glowed with the consciousness, and entering a public-house, he pledged his own virtues in a glass—perhaps the fourth since his dismissal. Of that he knew nothing, keeping no account of what he did or where he went; and in the general crashing hurry of his nerves, unconscious of the approach of intoxication. Indeed, it is a question whether he were really growing intoxicated, or whether at first spirits did not even sober him. For it was even as he drained this last glass that his father's ambiguous and menacing words-popping from their hiding-place in memory—startled him like a hand laid upon his shoulder. "Crimes, hunted, the gallows." They were ugly words; in the ears of an innocent man, perhaps all the uglier; for if some judicial error were in act against him, who should set a cence, his cursed experience pointing in quite other ways; and his fears, once

wakened, grew with every hour and hunted him about the city streets. It was, perhaps, nearly 9 at night; he had eaten nothing since lunch, he had drunk a good deal, and he was exhausted by emotion, when the thought of Houston came into his head. He turned, not merely to the man as a friend, but to his house as a place of refuge. The danger that threatened him was still so vague being laid, and the three windows of the drawing-room where Maria would be where he might expect it; but this much waiting dinner, glowed softer through at least value of his absence, life past. All this time of his absence, life more forward with an equal foot, and cone forward with an equal foot, and the station, passed (not without the hright lights of the apwaiting dinner, glowed softer through at least seemed undeniable, that a prialarm) into the bright lights of the ap proach, redeemed his portmanteau from the cloak-room, and was soon whirling in a cab along the Glasgow road. The change of movement and position, the sight of the lamps twinkling to the rear and the smell of damp and mould and rotten straw which clung about the vehicle, wrought in him strange alterna

tions of lucidity and mortal giddiness. "I have been drinking," he discovered "I must go straight to bed, and sleep.'
And he thanked heaven for the drowsi ness that came upon his mind in waves From one of these spells he was wakened by the stoppage of the cab; and, getting down, found himself in quite a country road, the last lamp of the suburb shining some way below, and the high walls of a garden rising before him in the dark. The Lodge (as the place the bounds of possibility that she was married; but this dishonorable doubt he damned down.

There was the house, sure enough; but twas this—two door plates? He drew was this—two door plates? He drew hearer; the top one bore, with dignified simplicity, the words, "Mr. Proudfoot;" simplicity, the words, "Mr. Proudfoot;" and in—simplicity, the words, "Mr. Proudfoot;" has a more explicit, and in—simplicity, the words are considered as the same as ne remeals and the mountains, and the mines, and the mountains, and the mines, and the mountains, and the mines, and crowded marts and mingled races of San Francisco, and his own fortune and his own disgrace, became for that one moment, the figures of a dream that was over.

San Francisco, and his own fortune and his own disgrace, became for that one moment, the figures of a dream that was over.

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San Francisco, and his own fortune and his own disgrace, became for that one his own fortune and his own disgrace, became for that one his own disgrace, became for that one his own fortune and his own fortune and his own fortune and the mountains, and the mines, and the mountains in so large a garden as to be well out of cry; on all other sides open fields stretched away. The effect of seclusion was aided by the great height of the garden walls, which were, indeed, clusion was aided by the great height of the garden walls, which were, indeed, on the fields stretched away. The effect of seclusion was aided by the great height of the garden walls, which were, indeed, on the fields stretched away. The effect of seclusion was aided by the great height of the garden walls, which were indeed, on the fields stretched away. The effe

boy. The lamp of the cab threw a gleam upon the door and the not brilliant handle of the bell.

"Shall I ring for ye?" said the cabman, who had descended from his perchaman, who had descended from his perchaman, who had descended from his perchaman. and was slapping his chest, for the night was bitter. "I wish you would," said John, put-

ting his hand to his brow in one of his acesses of giddiness. The man pulled at the handle, and the clanking of the bell replied from further in the garden; twice and thrice he did it, with sufficient intervals; in the great,

a kind of a hermitage this."
"Give me the bell," said John; and he

pulled at it like a man desperate.

light and darkness to and fro like a veil on Alan's features, and sent his shadow hovering behind him. All beyond was inscrutable; and John's dizzy brain rocked with the shadow. Yet even so, it struck him that Alan was pale, and his voice, when he spoke, unnatural.

"What brings you here to-night?" he began. "I don't want, God knows, to

in, Nicholson: I cannot do it."

"Alan," said John, "you've just got to! You don't know the mess I'm in; the governor's turned me out, and I daren't show my face in an inn, because they're down on me for murder or some

"For what?" cried Alan, starting.

"Murder, I believe," says John.
"Murder!" repeated Alan, and he passed his hand over his eyes. "What was that you were saying?" he asked

again.
"That they were down on me," said
John. "I'm accused of murder, by what
I can make out; and I've really had a dreadful day of it, Alan, and I can't sleep on the roadside on a night like this—at least, not with a portmanteau,

he pleaded.
"Hush!" said Alan, with his head on one side; and then, "Did you hear nothing?" he asked.

"No," said John, thrilling, he knew not why, with communicated terror. "No, I heard nothing; why?" And then, as there was no answer, he reverted to his pleading:

"But I say, Alan, you've got to take me in. I'll go right away to bed if you have anything to do. I seem to have been drinking; I was that knocked over-I wouldn't turn you away, Alan, if you

were down on your luck."
"No?" returned Alan. "Neither will I you, then. Come and let's get your portmanteau.

The cabman was paid and drove off down the long hill, and the two friends stood on the sidewalk beside the port-manteau till the last rumble of the wheels had died in silence. It seemed to John as though Alan attached importance to this departure of the cab; and John, who was in no state to criticise, shared profoundly in the feeling.

When the stillness was once more per-

fect, Alan shouldered the portmanteau, carried it in, and shut and locked the garden door; and then, once more, abstraction seemed to fall upon him, and he stood with his hand on the key until the cold began to nibble at John's fingers "Why are we standing here?" asked

"Eh?" said Alan, blankly.

"Why, man, you don't seem yourself," said the other. "No, I'm not myself," said Alan; and

his face in his hands.

John stood beside him swaying a little, and looking about him at the swaying shadows, the flitting sparkles, and the steady stars overhead, until the windless cold began to touch him through his clothes on the bare skin. Even in his bemused intelligence, wonder began to

he sat down on the portmanteau, and put

"I say, let's come on to the house," he said at last.
"Yes, let's come on to the house," re-

peated Alan.

And he rose at once, reshouldered the portmanteau, and taking the candle in his other hand, moved forward to the Lodge. This was a long, low building, smothered in creepers; and now, except for some chinks of light between the dining-room shutters, it was plunged in

darkness and silence. In the hall Alan lighted another candle, gave it to John, and opened the door of a bed-room.

"Here," said he; "go to bed. Don't mind me, John. You'll be sorry for me when you know."

"Wait a bit," returned John; "I've got so cold with all that standing about.

Let's go into the dining-room a minute.

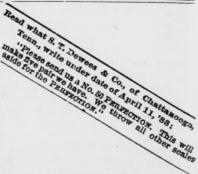
On the table in the hall stood a glass,

the whisky, and then with a certain roughness pushed his friend into the bedoom, and closed the door behind him.

John stood amazed; then he shook the

bottle, and, to his further wonder, found it partly empty. Three or four glasses were gone. Alan must have uncorked a bottle of whisky and drank three or four frosty silence of the night, the sounds fell sharp and small. where at any moment he might be scantable home of John's tenderest memories? The chill that had first seized upon him when he heard of Houston's absence deepened and struck inward. For a moment, as he stood under the doors of that estranged house, and looked east and west along the solitary pavement of the Royal Terrace, where not a cat was stirring, the sense of solitude and desolation took him by the throat, and he wished himself in San Francisco.

And then the figure he made, with his decent portlines, his whiskers, the decent portlines, his whiskers, the decent portlines, his whiskers, the money in his purse, the excellent cigar



WEDNESDAY, OCTOBER 31, 1888.

THE FIRE TAX.

compelled to submit. While this tax is more able to put off the day of Home for those merchants who do pay; not wholly without cause, there is no Rule, or so discredited before the public reason why the amount should not be that his overthrow will be a question of tract goods on the part of the jobber will largely decreased, if the expenses of do- months, not of years. ing an insurance business can be curby the adoption of proper safeguards

Striking an average from the reports frequently able to pay very respectable over and common ground reached. dividends.

gan confidently expect to be able to cut the percentages above referred to squarely in two. The expenses of the Boston Manufacturers' Mutual, carrying \$80,000. the premium receipts-in fact, the interest on the premium receipts pays the expenses. Even in a comparatively small formation, the expenses ought not to exceed 15 per cent. The commission ac-Such commissions would enable the ing benefit of all concerned.

about as follows:

15 per cent. proval of that measure. 55

policy holders.

The plan is certainly worth a fair trial

members of the Home Rule delegation in more liberal offers proposed by the Presi- Hoops & Peters. Parliament before a special Commission dent and Secretary. In particular they M. J. Keeler, representing H. L. Pratt proceeds so slowly that good judges of demanded \$1.25 an acre for the land (the & Co., the Binghamton cigar manufac the law's delays think it will not be at portion not taken up "in severalty"), and turers, was in town last Wednesday and an end before next spring. It now ap- desired immediate payment. pears that the Tory government have reached the conclusion that their politi- some considerations on both sides. As W. K. Walker has resigned his position cal fortunes are bound up with those of the Government price for land is \$1.25 as traveling salesman for Parke, Davis & the Times, as Sir Richard Webster, the an acre, the Indians' demand for that Co. to devote his entire attention to his Attorney-General, appears in court as seems at first glance not unreasonable. drug business at Lansing. Mr. Walker's counsel for Mr. Walter. The role of the But as a matter of fact there are parts of face has come to be a familiar one with in the Parker block. Dr. Hanlon will prosecution is now to treat the alleged the reservation not good for either agri- Michigan druggists and his withdrawal "Parnell Letters" as a secondary matter, culture or grazing, and these will not be from the road will be generally regretted. and to offer to prove the charges of their taken up-certainly not for a long time omnibus indictment by evidence quite in- to come-by any one. Of course, the dependent of them. But this will not Indians, in the allotment to them will do. The reason for appointing the Com- expect and are entitled to good land, and the Pharmaceutical Journal, says: mission was found in the fact that the thus the poorer and less desirable por-Times professed to have documentary tions will be left the Government. evidence against Mr. Parnell which went | Naturally enough, behind the opposito prove him unworthy of his seat in the tion to every proposal for the sale of the jors) House of Commons. It will not serve lands there lies the reluctance of the qualified, and of those who completed the purpose to rake up all the evidence chiefs to have severalty tenure substithe purpose to rake up all the evidence chiefs to have severalty tenure substiof technical illegality which may be tuted for the present tenure in common, there must have been some fault on the found in the archives of Dublin Castle as the Dawes law provides. That change part of the proprietor, especially and the records of the Irish Court. would very much weaken the power of I tell you that the only time while there Whatever the Commission may think, that is an evasion of the true issue, as that is an evasion of the true issue, as the Commission is the chiefs over the members of the that I saw suppositories dispensed they were sent out in the form of pills.

"I had plenty of rough work and duty, much as when the Times kindly offered of personal liberty which never can extoo; such as bottle washing, filling castor the Commission its valuable services in ist in a community burdened with land- oil and hair oil, mixing paints, etc., none pursuing an informal investigation of its own charges, and was ordered peremptown that it is a sufficient with the communism. In some way it must be own charges, and was ordered peremptown that it was utterly impossible for me to the managed to make the emergence of the emergence of the managed to make the torily to appear as the prosecutor. And in that instance the Commisindependent of the consent of the tribe.

will affect very gravely the political situ- this must come very soon.

Mr. Parnell has prepared the way for that by declaring his readiness to abandon public life if he cannot disprove the charges made by the Times. Grocers' Association are as follows: The people accept this as a challenge from him to the Tories for a life-anddeath struggle, and they will understand Sir Richard Webster's appearance in the case as the acceptance of his challenge. Of course, there is no immediate way of forcing a ministry with a majority to cient to cover the expense of selling the resign or go to the country in a general staple. election. But there are many indirect A good deal is said these days about ed ministry upon its own followers, who its influence to make the Association a the tariff tax, the land tax, the personal then press all sorts of private fads which success, for several reasons, as follows: tax, etc., but nothing is heard about the lead to damaging defeats. Lord Salisenormous fire tax to which the people are bury will come out of this struggle either the part of merchants means lower prices

It is observed that the two wings of the tailed and the losses largely prevented old Liberal party are farther apart than by the jobber will stimulate the retailer ferences to reconcile Lord Hartington same iron-clad agreement with the jobber and Mr. Chamberlain with Mr. Glad- that the jobber has with the refiner. of the stock fire insurance companies, it stone. The Unionists have ceased to appears that for every dollar's worth of proclaim in their speeches that they are insurance the policy holder pays 100 "as good Liberals as ever." They have it will afford the retailers an opportunity cents-that 15 cents of this amount is drawn distinctly nearer to their Tory to make their own organizations more retained by the local and general agent allies, and farther away from their for effective, by enabling them to obtain for commission and that 25 cents is used mer associates. Mr. Labouchere, a Rad-concessions they could not secure for to meet current expenses, such as rent, ical Home Ruler, protests against comsalaries, legal fees, printing, advertising, paring Mr. Chamberlain, a Radical etc. It will thus be seen that only 60 Unionist, to Judas Iscariot, on the ground per cent. of the money paid by the policy that it is unfair to Judas. On neither holders can come back to him in the side is there any exhibition of conciliashape of indemnity for loss by fire—and tory temper, or any other open sign of a out of this percentage the companies are hope that differences may be smoothed

of their own, the business men of Michi- Home Rule party the responsibility of is in town for a day or two. their position. It has been among the curses that alien rule has inflicted on berg & Murphy, Battle Creek, was in On the day following Hawkins & Perry Ireland that the popular leaders, being town over Sunday. He was shown the hopelessly in opposition with no chance sights by Yankee Crawford. 000 of insurance, are only 2 per cent. of of having to take office, have not been curbed in their speech by the possibility that they may not be expected to live up ing the idea of entering upon active to the things they say. This vice of the practice as a canine physician, having company, like the one now in process of situation has made them incline to over- discovered a novel method of treating the statement to an extent which in England diseases peculiar to the dog family. or America is true only of small parties. count would be done away with, unless And it has made them tolerant of small the company decided to give each local local fanatics, who had nothing to com- chusetts, where he purchased a full line B. M. A. 5 per cent. of the receipts from mend them but an intemperate zeal. It of goods for the spring trade. He was the town where the Association is lo- is upon these things that the enemies of accompanied by Miss Cora S. Griffin, of Such an arrangement would the Home Rule cause now lay hold to dis- Haverhill, Mass., who will spend a month stimulate B. M. A. members to insure in credit it before the English people, or six weeks as the guest of his family. their own company, and it would also although they are an indirect but natural serve as a recognition of the element to result of the refusal of Home Rule. But ing maimed several thousand people by which the company owed its existence. the chances of the English people taking the use of "Henry's Corn Cure," now associations to prosecute their work with reason for much greater watchfulness quence of being too near the wagon load greater vigor and thus result to the last- over their words and actions than they of fireworks which went off prematurely It being taken for granted, then, that the struggle. Hence the apparent incon- Saturday evening. the above items of expense can be cur-sistency of Mr. Parnell's course, on tailed, what can be done in the direction which Sir Richard Webster commented. H. Pelton, teamster for Hawkins & Perry. of lessening the fire losses? A number | While he lay in Kilmainham jail, by or- at the Democratic demonstration Saturof the Eastern companies have been able der of Mr. Gladstone's Secretary for Ire- day evening, there would undoubtedly to reduce the fire loss to less than one- land, he joined in a proclamation to the have been several persons killed and tenth of the policy receipts. Such being Irish people advising them to pay no many more seriously injured. By the the case, there would seem to be no rea- rent until their representatives were set employment of great presence of mind son why the amount ordinarily figured at liberty. But when Mr. O'Brien de- and keeping his runaway horses in check, for indemnity should not be cut from 50 vised "Plan of Campaign" to coerce unto 25 per cent. The percentages of the just landlords to make further concession the exploding fireworks to comparatively proposed company would then stand to their suffering tenantry, Mr. Parnell small compass, suffering himself the sus

THE SIOUX NEGOTIATIONS.

The negotiation with the Sioux for the Leaving a balance of 45 per cent. of the opening of their Dakota reservation hav- S. A. Welling, has opened a drug store at premium receipts to be returned to the ing been transferred to Washington by Kalamo. the visit of their chiefs, extended conerences have been held with the Presiden and the Secretary of the Interior. They him about it. A LIFE AND DEATH STRUGGLE. ended, however, in the refusal of the chiefs E. W. Garretson has taken the position The trial of Mr. Parnell and the other to accept either the offer of Congress, or the of assistant book-keeper for Lemon,

Upon this question of price, there are in the hands of the Telfer Spice Co.

sion showed some willingness to take We cannot but sympathize with the firm-myself in board and lodging. that view of the case which commended ness of the chiefs who stand out, yet no itself to the English love of fair play. | intelligent friend of the Indian doubts | Grocers wanting good cheese should There is a very general feeling in En- that the tribal tenure must give way to order from I. B. Smith & Sooy, proprie- sold his interest in the Dunning Furni-

WHOLESALERS' AIMS.

The aims sought by the members of the recently organized Michigan Wholesale

1. To secure the prevention of los through bad debts and dishonest or incompetent debtors, by a system of report ing similar to that in use by the Michigan Business Men's Association.

2. To secure the enforcement of all agreements made on contract goods. 3. To secure a margin on sugar suffi-

THE TRADESMAN sees nothing to conways of reaching that result, and one is demn, but everything to commend, in the the weakening of the hold of a discredit- above aims and will throw the weight of

(1) The prevention of delinquency on

(2) The maintenance of prices on con aid the retailer in doing the same;

(3) The securing of a profit on sugar

Frankly, THE TRADESMAN favors this action of the jobbers, for the reason that themselves.

Purely Personal.

Geo. J. Stephenson, the Bangor druggist, was in town over Sunday.

H. D. Purdy, the Fennville druggist, contemplates spending the winter in Florida.

G. H. Carpenter, of the hardware firm One good effect of the trouble raised by the Times will be to impress upon the of H. C. Carpenter & Son, at Woodland,

Mr. Murphy, of the drug firm of Am-

Geo. P. Gifford, Jr., the future Mayor of Grand Crossing, is seriously consider-

Christian Bertsch has returned from the shoe manufacturing centers of Massa

Harry Fairchild, not content with hav up the Home Rule cause has given them carries his left hand in a sling in conse thought necessary in the earlier years of during the Democratic demonstration last

But for the heroic conduct of Jame he managed to confine the operations of wisely refrained from expressing any ap- pense and agony which would otherwise have been fearful.

L. R. Cessna, formerly on the road for

Frank E. Chase is authority on baby eradles. If you don't believe it, ask

placed the agency of the B. M. A. ciga

Just About the Same in America.

An English drug clerk, in a letter t

"For my own part, I was most certainly not taught my business during apprenticeship. There were six apprentices of us. Another and myself (the two junare the only two who have none qualified, so one must conclude that

gland that the result of the investigation individual 'holding, and that in Dakota tors of the Wayland Cheese Factory, ture Co. to Jacob Vanderhook and re-Wayland. Satisfaction guaranteed. 267 turned to Allegan.

AMONG THE TRADE.

GRAND RAPIDS GOSSIP. H. Leonard & Sons are sending out an llustrated Christmas catalogue to their

Wm. Steady succeeds W. F. Chapman n the crockery and notion business on South Division street.

J. F. Earthman has opened a grocery store at Mulliken. The stock was purchased at this market.

The Grand Rapids School Furniture Co., has increased its paid-in capital fron \$100,000 to \$150,000.

Williams Bros. have re-engaged in the

grocery business at Kalamazoo, Olney,

Shields & Co. furnished the stock. McAuley & Co. have engaged in the grocery business at Edgerton. Lemon, Hoops & Peters furnished the stock.

The Steele Packing & Provision Co. has arranged to open a retail market in the

Foster, Stevens & Co. are putting up a new hardware stock for H. C. Carpenter business at Woodland.

Amos S. Musselman & Co. have sold the Crane & Son grocery stock to Chas. Smelcer, late of White Cloud, who will continue the business at the old location.

The report that W. H. Tibbs contemplates removing his drug stock from his present location on Monroe street to South Division street is denied by that gentleman.

Geo. Van Riper, the Muskegon grocer, uttered two mortgages last Thursday, one to his father for \$600 and the other for the same amount to John Alberts. attached the stock on a claim for \$400.

AROUND THE STATE. Dorr-F. Weinmann has opened a meat

market. Olivet-C. H. Mead succeeds Mead & Corey in the drug business.

Muskegon-Edwin Allen succeeds Allen Bros. in the jewelry business.

Plainwell-M. Eldred & Son have pu chased the Masson meat market. Bellevue-David Brackett succeeds R

B. Holden in the grocery business. Kalamazoo-Welsh & Russel succeed

E. A. Welsh in the grocery business. Lansing - W. K. Walker succeed Walker & Hewitt in the drug business. Flint-Joseph Taylor succeeds Jone Bros, in the book and stationery business Marshall-M. H. Frink succeeds Smith & Frink in the merchant tailoring bus

Hastings-Houghtaling & Lichty are losing out their dry goods and grocery stock.

Battle Creek-L. W. Robinson & Son ucceed D. R. Griswold in the dry goods Deckerville-D. R. Brown succeeds M.

Claggett in the general merchandise Muskegon-II. J. Footlander succeeds

Footlander & Webb in the hat and cap St. Johns-McDonald & Steel succeed

McDonald & Travis in the drug and staionery business. Muskegon-F. Meuller has bought the

jewelry stock formerly owned by the late Geo. B. Shadbolt.

Hudson-G. J. Perkins & Co. succeed Upton & Perkins in the clothing and FOR SALE CHEAP—18-HORSE POWER ENGINE, boot and shoe business boot and shoe business. Muskegon-Carpenter & Curtis have

purchased the meat market of John Besquet at 55 Pine street.

Muskegon-R. S. Miner has bought the tore adjoining his grocery establishment and will occupy the same with a clothing

Detroit-W. G. Wimans has sold out his business and removed to Hillsdale, where he has bought out a dry goods firm and continues the business.

Middleville-Severance & Rich are now pleasantly settled in their new quarters occupy the vacated store with a drug

Sunfield-H. C. Carpenter & Son have sold a half interest in their hardware stock to John H. Hammond. The new firm will be known as Carpenter & Ham-

STRAY FACTS.

Muskegon-Shoenfield & Clark's gro cery store has been closed on chattel mortgage. Kalkaska-S. R. Haynes voluntarily

losed his grocery store on the 27th Liabilities and assets, unknown. Detroit-The capital stock of the Mich

igan Radiator and Iron Manufacturing Co. has been increased from \$80,000 to WANTED-1,000 MORE MERCHANTS TO ADOPT OUR Improved Coupon Pass Book System. Send for samples. E. A. Stowe & Bro., Grand Rapids. 214 MANUFACTURING MATTERS.

Mastadon-McIntyre & Co. have sold their sawmill to the Girard Lumber Co. of Menominee. Sault Ste. Marie-H. M. Dunning has

Battle Creek-J. M. Stowe has opened a glove and mitten factory, with cigar stand in connection.

Muskegon-Jungen & Fink have engaged in the manufacture of cigars at 28 West Western avenue. Their brands are "Bonanza," "Mascot" and "Muskegor

Eastmanville-Daniel B. Porter has retired from the Grand River Wood Package Co. The business will be continued by the remaining partner, R. B. Cobb under the same style.

East Saginaw-The Loveland Trans portation Co. has been formed, with a apital stock of \$50,000. The incorpora tors are Ralph A. Loveland, R. H. Roys and Douglas L. White, this city; Temple Emery, H. A. Emery, James Reed, W. D. Young and C. E. Young, of Bay City. The company will engage in handling lumber and logs on the lakes.

Detroit-The Champion Lumber Co has filed articles of association with the county clerk. It is organized for the ever. There is no further talk of con- to take the same course-insist on the McMullen block, on South Division purchase of timber and manufacture of lumber in Marion county, Miss., and has a capital stock of \$60,000, of which \$31,-000 has been paid in. The incorporators & Son, who are about engaging in that are Henry S. Sweet, holding 633 shares; Everett E. Orvis, 410, and Theodore Gunn. 197.

Didn't Like Him.

"I never liked that man," said the hoemaker, "and nothing could induce me to vote for him."

"But you must remember he fough oravely for his country in the late war,' petitioned the ward politician.
"That may be all very true," replied

he son of Crispin, "but you must recolect it is hard for me to support a man with a pair of wooden legs.

BELKNAP Wagon and Sleigh Go.

Spring, Freight, Express, Lumber and Farm

WAGONS

LOGGING CARTS AND TRUCKS, MILL AND DUMP CARTS. LUMBERMEN'S AND

RIVER TOOLS. We carry a large stock of material and have every facility for making first class Wagons o all kinds. Seed attention given to Repairing Painting and Lettering.

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Advertisements will be inserted under this head for wo cents a word the first insertion and one cent a rord for each subsequent insertion. No advertise ment taken for less than 25 cents. Advance payment.

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TOR SALE—THE CITY MILLS, AT HOWELL. MICH.:

one of the best pieces of business property in

Entire Michigan will be sold exceedingly cheap.

Address Thos. Gordon, jr. Assignee, Howell, Mich. 310

FOR SALE—DESIRABLE STOCK OF DRUGS AND

wall paper. Location, A 1, in county seat. Only
those meaning business need apply, Address D W,
agrae Tradesman.

POR SALE-OUR RETAIL STOCK OF GROCERIES at 110 Menroe street, Grand Rapids. Goods are all new. The stand is in the best location in town and can be leased. Bemis Bros. can be leased. Demis Bros.

POR SALE—TWO GOOD, SECOND-HAND RE-SAWS

36-inch wheel band saw; knife grinder; mortiser
rip saw table, etc.; also full line of new machinery

B. B. Wiggins & Co., Machinery Depot, East Saginaw

FOR SALE OR RENT-A DESIRABLE LOCATION or a druggist or a physician, or both. New bried ding on a frequented corner. Good rooms above residence properties. In a supplied of the control of the residence properties. In an adjoining store could be ted with it for this purpose. Terms reasonable for sirable tenant, or will sell at a bargain for cash o quivalent or take a choice farm in part payment property will return a revenue of \$1,500 to \$2,00 annum. Address James A. Jones, Butler Block fort, Mich. FOR SALE—A CLEAN, WELL-ASSORTED STOCK OF

I general hardware, stoves and tinware, in connection. Will inventory about \$6,000, centrally and one of the best points for retain the city. Good reasons for selling. Addr ware, care Michigan Tradesman. TOR SALE-GOOD RESIDENCE LOT ON ONE OF nge for stock in any good in Michigan Tradesman. FOR SALE-ONE 9x24 ROWNDS' SECTIONAL ROLL FOR SALE—ONE 9224 ROWNINS SECTIONAL ROLL.
er mill, with elevators and scalepers complete: one
Webster bran duster; one OO Geo. T. Smith purifier.
The above machines are all in good condition. Enquire
of owner, D. C. Briggs, North Branch, Mich. 277

FOR SALE—BAZAAR BUSINESS, WELL ESTABlished in one of the livellest and best business FOR SALE—CLEAN GROCERY, DRY GOODS AND Crockery stock, situated in a railway town, with good line of customers. Stock will inventory about \$2,000. Will take part cash and balance on time. Address A. S. Musselman & Co., Grand Rapids. 250

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macist. Speaks Holland. Registered by examination. Best of references. Address Box 153, Morley
302
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.H.THOMPSON & CO.

Wholesale Grocers, SOLE OWNERS OF

Thompson's

Bee Mills Gd. Spices



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JOHN O. PLANK, Proprietor,



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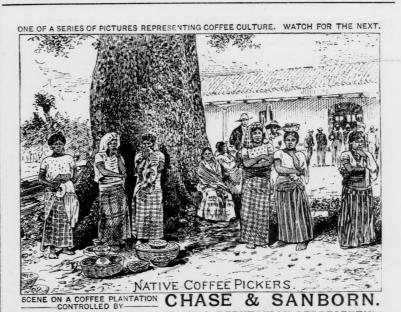
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CRUSADE BLEND A skilful blending of strong, flacoffees. Warranted not to contain a single Rio bean, and guaranteed to suit your taste as no other coffee will, at a moderate price. Always packed whole roasted (unground), in 1 lb. air-tight parchment packages. TEST FREE We are exclusively an important packages.

opportunity of testing our famous coffee before buying, we will, upon receipt of 6 cents in stamps to cover the cost of can and postage, send free by mail a 1-4 pound of Seal Brand Coffee. Address

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Meeting Postponed.

The regular semi-monthly meeting of the Grand Rapids Mercantile Association has been adjourned from this evening follows the store. until to-morrow evening, for reasons which will be explained to the members at the meeting. As the business to be

The Hardware Market.

The Traveling Man rom the St. Paul News.

The average traveling man is not an angel. He does not claim that rather ambiguous distinction—mainly because of the fact that as a performer on the harp he is not a vociferous success, and also because he would much rather wear a silk plug hat than the finest crown ever turned out in the sweet bye-and-bye. But the obvious dislike cherished by ridiculous Pharisees, and the fact that the clergy ticket him and pass him on as a "dead tough sport," his heart is in the right place and he figures as a distinct-American institution, that has done much to give the nation prominence as the embodied essence of get-therativeness. A phrenological analysis of the commercial traveler results as follows Acquisitiveness, small; generosity, large: amativeness, abnormal; ideality, fair; energy, surprising; reverence and benevolence, large; color and taste, fair; destructiveness, small; philoprogenitiveness, large. These predominating qualities are all good and none of them dis-

Circumstances and the life he leads make him, like the actor, thoroughly cos-mopolitan and essentially Bohemian. The former is of service when he comes in contact with so many different people to whom he must betray no prejudices; the latter is a natural phase of life, into which he enters with spirit. His calling takes him away from his home and among total strangers. Must he, therefore, maintain a strict reserve, and spend his leisure in his room, reading Baxter's "Saints' Rest" or Fox's "Martyrs?" Not by a large majority. Not when there are a few of the boys in town, or, in lieu of material company, he can delve into the saccharine fantasies of Amelia Rives, or analyze the realism of Zola The theater holds him frequently. He is a matchless critic, and what he has not seen is not worth seeing. In a capricious moment he attends church some quiet Sunday morning, but he goes not to scoff but to listen. He knows what the preacher is talking about; the scriptural passages are all familiar to him, and he

quick to detect hypocrisy.

The slanderous statement is made that the traveling man has a girl in every town. The slander lies not in the mere statement of the fact, but in the manner in which it is usually said. A fact? To be sure. Why not? It merely demonstrates his regard for the sex, and the man who has no use for lovely woman

man who has no use for lovely woman has no business on earth. A man compliments his mother when he admires a woman. It is a natural law in physics, but anything that is natural in these days is regarded as thoroughly reprehensible. The traveling man is a lover of the beautiful. That accounts for his presence invariably at every spectacular production. He admires symmetry. He sees a poem in every curve of the female form. What harm? The most prudish affect a passion for the nude in art. The ballet girl is a thing in art almost nude—a distinction with an al-

most imperceptible difference.
Unlike his pharisaical traducer, the traveling man does not neglect his mind—and he has a large mind. He is up on current literature every time, and can give an outline of the latest novel. He can tell you the best features of current magazines. He is a thorough art con-noisseur, with contempt for established schools and systems and an eye for genius. He is a well-versed political student and can discuss, argue and tear to pieces the most abstruse theories of

the day with ease and skill.

But that is not all. When there was a famine in Ireland, it was the traveling men who, with the actors, did so much toward swelling the New York Herald relief fund. When Yellow Jack struck the South, and laid siege to the beautiful city of Memphis, no class of men gave more liberally of their spare change than these same traveling men. Aside from their principle contributions they also dropped hundreds of dollars in nickels, dimes and quarters into the boxes all over New York and other cities. When the Charleston earthquakes ended their reign of terror, the traveling men were among the first to respond in a fitting manner. No one ever appealed in vain to a traveling man for charity. "For the greatest of these is charity." The traveling man traveling man is not an angel, but angels could do no more.

Analysis of the Drummer.

. L. Betts in New York Epoch. It may be safely stated that not on drummer in ten likes his situation. After the novelty of the life wears off, an in-tense loathing of the "road" grows upon him. There is something utterly repugnant to the average man in being obliged "willy-nilly," to hurry from place to place as if driven by an antique fury. To a married man it is especially so, and therefore most drummers are young and

The army of commercial travelers from New York city alone has been estimated at 60,000, and, in my opinion, that is below the number. Boston, Philadelphia and Baltimore are proportionally represented, and there is scarcely a town or even a village in the East that has not its contingent. In no other country has the drummer such a field to cover as in this. Many have a whole continent for a foraging ground, and the experienced drumfrancisco, or Mexico, or St. Paul, than to an extent almost impossible to est he does of going to Jersey City or Brook-lyn. The "boys," as they are called, are chant and customer. The book consist known individually to men in remote of a series of coupons, ranging from country districts who have never left the cent up to 25 cents, grouped in book shadow of their native burgh. Without them many a hotel would close up, and many a maiden would sigh in vain for age book. The customer either pays fo the "latest" New York fashions. They

transacted is of vital importance, it is and when to be abashed, to flatter delihoped that every member will be present. cately, to persuade disinterestedly, to present alluringly, to tickle the ear of sour indifference with a good joke, to use Steel nails are weak. Wire nails are firm. Rope is advancing. The lead market is still weak.

Steel nails are weak. Wire nails are the right word just in the nick of time to gain the wavering mind, is a triumph of diplomacy which can only be appreciated by the initiated. A story is told of

Conestake, Moore & Compton. Moore, from his wonderful success as a drummer, was called the Napoleon of the road, and such was the admiration of his brother salesmen for his abilities, that his word, for he sold him the coat off his

Everyone who wants to sell anything at wholesale is obliged to hire a drummer or be left behind in the race. The drummer's position, then, is always an important one, and if he is a good salesman he can command a high salary. There are some men on the road to-day getting higher salaries than judges on the bench, presidents of mercantile cieties, and by far the larger proportion of literary men. So exacting, in fact, are its conditions that to find one thorough in all requirements is not very easy.

There is no doubt, therefore, that i spite of occasional annoyances to trades men, the drummer is a most useful trade institution. Like death and taxes he has come to stay, and never fails to pay us his call. His mode of life cultivates an amazing fortitude of "cheek." The drummer Simon-pure never "funks." Good trade, bad trade, or no trade at all, he, like Horatio, takes with equal thanks. He may go for weeks without a sale, and then atone for it all with grand coup. Long did the Southern states put a ban of a tax on him. They had carried protection to its ultimate conclusion. But the drummer triumphed. He evaded the tax in every possible way. He fought them in the law courts and legislatures and now the obnoxious decrees are re scinded. Through his state societies he obtained from railway companies special rates on baggage, and from hotels on board. He may know nothing of Plato and little of Herbert Spencer, but for downright "cuteness" and worldly resource commend me to the drummer.

Why a Man of Samples Boycotted a Certain Hotel.

"I won't put up at that house again," 'Awon't put up at that house again,' said a well-known traveler, the other day. "They don't run it on the proper system. They don't look ofter their guests the way they should."

As the house he mentioned was one of

the most popular and best known hotels in the city, the traveler was requested to give his reasons for his determination "Well, you remember I came here last

about the middle of August?"

The reporter confessed that he did so

"I put up at the --- House then, and gave me a fine room on the third floor. There were dandy windows in it, reaching way down to the floor, and quite as wide as the average double put down in August and used in April quite as wide as the average double door. I just luxuriated in those windows. In fact, I fell asleep in one of them that night, and, I don't know how I came to do it, but I fell out of my chair through the window into the

'Fell out of the third-story window?' "Yes, sir, the third-story window. I wakened up just as I fell over the sign bearing the hotel's name that ran directly beneath my window. It was too late to stop myself, although I clutched at the sign mighty hard just the same."

"But it's a wonder you weren't killed?"
"Well, I guess I would have been if I hadn't landed on an awning over a shop below. Fortunately, the shop-keeper had forgottten to lift it up before going home and I landed on that and rolled off kinder easy to the sidewalk. It was a mighty narrow escape, I can tell you, and I was pretty mad about it, and the next mornng when I got up again I went down and gave the proprietor fits. I told him then and there that I'd never enter his darned nouse again unless he'd take some steps o protect his guests against such fear-

"What did he say to that?" "Oh, he got sassy. There's no use making complaints to these hotel-keep-ers. He said I ought to be glad enough I wasn't killed, without coming to him and asking him to put slats over his windows. So I swore I'd never go near him again under any circumstances.'

"How did he take it?" 'Oh, he didn't seem to care much. Said if I would come again he'd have me locked up in the safe with other val-nables. Pretty fresh crowd, these hotel-He'll leave those windows that keepers. way until some one gets killed; but you can bet your bottom dollar 'twon't No. sir. It's bad enough to fall into the street with nothing but a nightshirt on, and I ain't a going to run any more risks."

From a Chicago Standpoint.

In these days of many inventions, eases to be surprised at almost anything designed for man's comfort and con But now and then our attention is called to some new thing which seem so good in its way, and so undeniabl necessary, that we do wonder a little that no one ever thought of it before. Book, sent out by E. A. Stowe & Bro Grand Rapids, Mich. This is an inver the little book in advance, or have nearly superseded the picturesque peddler of our grandfathers' days, for the "store" is everywhere and the drummer This simplifies and facilitates small transactions and reduces errors and miunderstandings in accounts to a minimum

Caledonia Ready to Organize.

CALEDONIA, Oct. 26, 1888. E. A. Stowe, Grand Rapids DEAR SIR—Having been elected Secretary of meeting of the business men, recently held, was instructed to inform you that we have secured twenty names toward organizing a B. M., and they wished me to find out when yo could meet with us to assist in completing the organization.

Very respectfully, Wrought Bronze and Plated Knob Fla.

J. W. SAUNDERS, Sec'y pro tem. Ives' Door.....

The Michigan Crop Report.

The Michigan State report of the wheat crop of 1888 estimates the output at 23,581,504 bushels. The average yield per acre is 15 67-100 bushels. During August and September 3,781,068 bushels they used to help pack his trunks, so that by eatching an early train he might inby catching an early train he might in-crease his power of selling. There was in 100 who raised in 1888 less than 20 one man to whom no one could sell, a stiff Quaker, who declared he would raised less than 5 bushels of wheat per turned out in the sweet bye-and-bye. But the is not as black as he is painted—that goes without saying. Notwithstanding the obvious dislike cherished by rideuters the obvious dislike cherished by rideuters. Stiff Quaker, who declared he would never buy from a drummer. Moore laid a wager that he would sell him a bill of condense the first call. However better than 2 farmers in each 100 raised over 30 bushels per acre. The yield of goods at his first call. However better than 2 farmer in each 100 raised over 30 bushels per acre. The yield of goods at his first call. He was better than oats in the four southern tiers of counties is 36 48-100 bushels, in the central 30 state averages 28 3-100 bushels. yield of corn averages about 31 bushels of shelled corn, or 4 bushels more than the average. Potatoes are about threefourths of an average crop. The area was above an average. The output of winter apples is about two-thirds of an average crop.

Association Notes.

F. L. Fuller has been elected Treasurer of the Cedar Springs B. M. A., vice I. C. Provin, who resigned on account of leaving the place. Wm. Peer, Secretary of the Muskegon B. M. A, and W. H. Richmond, Secretary of the Morley B.

M. A., were in town last Saturday to attend the Democratic demonstration. It will be worth the time of any business man to be at Lansing on Nov. 9 to hear the argument of Hon. N. A. Fletcher before the Insurance Policy Commission in opposition to the adoption of the New York standard form of policy. He has

spent much time and research in preparation for The Lansing B. M. A. has just issued one of he handsomest and most compact delinquent lists ever put out by any local association. nly improvement The Tradesman could suggest would be the addition of the occupations of the persons listed, that there need be no mistake nade through similarity in name

Likes "The Tradesman" and the B. M. A. SAGINAW CITY, Oct. 24, 1888.

E. A. Stowe, Grand Rapids:

E. A. Stowe, Grand Rapids:

Dear Sir—Enclosed find postal note for one year's subscription for The Tradesman. I have thoroughly perused those copies you have kindly sent me and I find them very interesting—so much so that I do not intend to try and get along without it in the future. I also think that if merchants patronized trade journals more than they do it would be better for them all.

I see, by your paper, that nearly all cities and villages in the State have a protective association, but Saginaw City has made no move toward securing one yet; at least, I have heard nothing of it, if they have. Judging from what I hear, I believe they are a great benefit to the trade and would be pleased if one were formed here.

D. McKellar,

Retail dealer in Groceries.

To Preserve Eggs.

Take a teacupful of salt, and lime to the size of an egg, and pour boiling water on them. When cold, drain off the liquor on them. and put it on the eggs. If too strong, there will be a crust on top; if so, add more water. This is for two gallons of are just as fresh and make just as nice frostings as newly laid ones.

Merchants should remember that the elebrated "Crescent," "White Rose" and "Royal Patent" brands of flour are manufactured and sold only by the Voigt Milling Co.

Buy flour manufactured by the Cres cent Roller Mills. Every sack warranted. Voigt Milling Co.

VISITING BUYERS. G C Townsend, Baldwin La Due & Baldwin, Coral F Stadt, Spring Lake E Young, Ravenna J C Scott, Lowell John Kamps, Zutphen John Farrowe, So Blendo DenHerder & Tanis, DenHerder & Tanis,
Vriesland
C M Philabaum, Muskegor
Wm Peer, Muskegon
Jas Deegan, Cannonsburg
J P Cordes, Alpine
Wm Vermeulen, Beaver Wm Vermeulen, Deany
Dam
C K Hoyt & Co, Hudsonvil
G B Chambers, Wayland
J Morin, Muskegon
J T Pierson, Irving
M M Brooks, Plainfield
John Giles, Lowell
C E Coburn, Pierson
J F Mann, Lisbon
J Raymond, Berlin
S W H Struik, Forest Grove
H VanNoord, Jamestown
Adam Newell, Burnips C
g S Cooper, Jamestown
John Damstra, Gitchell
lif F Cook, Grove
ut John Smith, Ada G P Stark, Cascade
Van Bree & Son, Zeeland
J S Dibble, BurnipsCorners Sevey & Herrington, Be
W H Pipp, Kalkaska C R Bunker, Bailey
C H Eaton, Harbor Springs Wm Barker, Sand Lake
L Page, E Jordan
H S Frey, Slocums Grove
H E Parmelee, Hilliards Mill, Store and Dwelling for Sale.

on and desire to sell, or exchange for parties to sell, or exchange for parties to sell, and the city, a mill 30 x 50 feet, four stepainted white, two run of stone, two believing appropriate your corn, believing high, painted white, two run of scorn sheller, and good cleaning apparatus, power corn sheller, and all machinery necessary for doing a good custom business. Ample power, the whole of Flat river, Several acres of ground; store and dwelling combined, also on same premises. No incumbrance on property.

H. B. FALLASS.
Fallass & Swarthout's Law Office, National City Bank Block

HARDWARE.

	Advance above 12d nams.
	50d to 60d FENCE AND BRADS.
These prices are for cash buyers, who	50d to 60d
Proce are 101 caste balleto, 1110	10d
pay promptly and buy in full packages.	180 8110 30
To a land and an am promised	6d and 7d
AUGURS AND BITS. dis.	4d and 5d
Ives', old style 60	3d
Snell's	
Cook's	2d
Cook's 40 Jennings', genuine 25 Jennings', imitation 50&10	FINE BLUED.
Jannings, genuine	4d
Jennings, imitation50&10	3d
First Quality, S. B. Bronze \$ 7 00	***************************************
" D B Bronze 11.00	CASTING AND BOX.
" S R S Stool 0 50	12d to 30d
First Quality, S. B. Bronze. \$ 7 00 "D. B. Bronze. 11 00 S. B. S. Steel. \$ 50 D. B. Steel. 13 00	10d
21 21 21 22 22 23 20 00	18d to 9d
Spring BALANCES. dis.	16d to 7d
Spring 40	4d to 5d
Railroad BARROWS, dis. \$ 14 00	04
Canden	COMMON BARREL.
Railroad	1 % inch
COW	111/ and 12/ inch
Call 20.815	0 and 01/4 men
Gong	2 and 24
Call 30&15 Gong 25 Door, Sargent 60&10	2½ and 2¾
Door, Sargent 60&10	3 inch
BOLTS dis	31/4 and 41/2 inch
Stove 8 0	Each half keg 10 cents extra.
Carriage new list 70&10	
Plow	OILERS.
Plow	Rine or tin, Chase's Patent
Wrought Barrel Bolts. 60	Zinc, with brass bottom
Cast Barrel Bolts. 40	Brass or Copper
Cast Barrel Bolts	Reaper per gr
Cast Barrell, brass knobs 40	
Cast Square Spring 60	Olmstead's
Cast Chain	
Wrought Barrel, brass knob 60	Ohio Tool Co's faney
wrought Square	Sciota Bench
Wrought Sunk Flush 60	Sandnely Tool Co's fanor
117	Donal fast quality
Wrought Bronze and Plated Knob Kluch 606-10	
Wrought Bronze and Plated Knob Flush. 60&10 Ives' Door. 60&10	Stanley Rule and Level Co.'s, wood

	5-10-Nav 23-10-10-10-1/	
Barber BRACES. dis. Barber 40 Rackus 50&10	PANS. dis. 50&10 Common, polished dis. 60&10	
Backus 50&10 Spofford 50 Am. Ball net	Iron and Tinned	1
Well, plain \$3.50	Iron and Tinned	
Well, swivel 4 00		
Cast Loose Pin, figured	"A" Wood's patent planished, Nos. 24 to 27 10 20 "B" Wood's pat, planished, Nos. 25 to 27 9 20 Broken packs ½c per pound extra.	1
Cast Loose Pin, Berlin bronzed		
Cast Loose Joint, genume profized .002 Wrought Narrow, bright 5ast joint .60&10 Wrought Loose Pin .60&10 Wrought Loose Pin, acorn tip .60&05 Wrought Loose Pin, japanned .60&05 Wrought Loose Pin, japanned, silvertipped .60&10 Wrought Table .60&10 Wrought Inside Blind .60&10 Wrought Rass .75	Sisal, ½ inch and larger 10½ Manilla 12½	-
Wrought Loose Pin, acorn tip	Steel and Iron SQUARES. dis.	
Wrought Loose Pin, japanned, silvertipped. 60&05 Wrought Table	Try and Bevels. 60 Mitre. 20	
Wrought Inside Blind	SHEET IRON.	1 .
Wrought Brass 75 Blind, Clark's 70&10 Blind, Parker's 70&10 Blind, Shepard's 70	Nos. 10 to 14 Com. Smooth. Com. Nos. 15 to 17 420 3 00 Nos. 15 to 21 420 3 10 Nos. 25 to 24 420 3 15 Nos. 25 to 28 440 3 35 Nos. 25 to 28 440 3 35 Nos. 25 to 28 440 3 35	
Blind, Shepard's 70 BLOCKS.	Nos. 18 to 21 4 20 3 00	1
Ordinary Tackle, list April 17, '85 40	Nos. 22 to 24	
Bissell No. 5per doz.\$17 00	All sheets No. 18 and lighter, over 30 inches	
Bissell No. 5	wide not less than 2-10 extra	5
Magic	List acct. 19, '86dis. 20	
Grain	Silver Lake, White Alist 50	
CROW BARS,	" Drab A " 55 " White B " 50	C
Iron, Steel Points " 31/4	" White C	l a
Ely's 1-10	Discount, 10.	1
Hick's C. F	Solid Eyesper ton \$25	
MUSACI 00	SAUSAGE SUUFFERS OR FILLERS. Miles' "Challenge" per doz. \$20, dis. 50@50&05	6
CARTRIDGES. Rim Fire, U. M. C. & Winchester new list. 50 Rim Fire, United Statesdis. 50	Draw Cut No. 4	7
Central Firedis. 25	Enterprise Mfg. Co. dis. 20&10@30	8
Socket Firmer	SAWS, GIS.	1 0
Socket Framing	Disston's Circular	1
Socket Slicks 70&10 Butchers' Tanged Firmer 40 Barton's Socket Firmers 20	"Cross Cut 45@45&5 "Hand 25@25&5 "Extras sometimes given by jobbers.	e
Cold net	ittains Circulat	t
Curry, Lawrence's	" Special Steel Dex X Cuts, per foot 50 " Special Steel Dia. X Cuts, per foot 30	f
Hotchkiss 25	Cuts, per foot	a
White Crayons, per gross12@12½ dis. 10	American, all kinds	t
Brass, Racking's	Steel, all kinds 60	S
Ribb's en	Swedes, all kinds	S
	Finishing Nails 50	
Planished, 14 oz cut to size per pound 33	Hungarian Fails and Miners' Tacks. 50 Trunk and Clout Nails 50	
Cold Rolled, 14x56 and 14x60	Tinned Trunk and Clout Nails 45 Leathered Carpet Tacks 35	
COPPER	TRAPS. dis.	
Morse's Bit Stocks	Steel, Game	
Morse's Taper Shank	Hotchkiss'	
Small sizes, ser pound	Mouse, choker	-
Large sizes, per pound	Mouse, delusion	
Com. 4 piece, 6 in	Market Wire dis. Annealed Market 70&10	
Adjustabledis. 14&10	Coppered Market 62½ Extra Bailing 55	
Com. 4 piece, 6 in	Extra Bailing 55 Tinned Market 62½ Tinned Broom per pound 09 Tinned Mattress per pound 8½ Coppered Spring Steel 50 Tinned Spring Steel 40&10 Plain Ferre 40&10	
FILES—New List. dis.	Tinned Mattressper pound 8½ Coppered Spring Steel50	
hisston's	Tinned Spring Steel	1
New American 60 Nicholson's 60 Heller's 50 Heller's Horse Rasps 50	Tinned Spring Steel	
Heller's 50 Heller's Horse Rasps 50	Copper	
GALVANIZED IRON. Nos. 16 to 20; 22 and 24; 25 and 26; 27 28	WIRE GOODS. dis.	_
List 12 13 14 15 18 Discount, 60.	Screw Eyes	
GAUGES. dis.	Gate Hooks and Eyes	
Stanley Rule and Level Co.'s 50 HAMMERS.	WRENCHES. dis. Baxter's Adjustable, nickeled	g
HAMMERS. dis. 25 Kip's dis. 25	Baxter's Adjustable, inckeled. 30 Coe's Genuine. 50 Coe's Patent Agricultural, wrought. 75 Coe's Patent, malleable. 55&10	p
Skydofe & Co. Skydofe & Co. Skydofe & Co. Skydofe & Co. Skydofe &	Coe's Patent, malleable	f
Blacksmith's Solid Cast Steel, Hand30c 40&10	MISCELLANEOUS, dis.	h
Gate, Clark's, 1, 2, 3dis. 60	Serews, New List	n
Screw Hook and Strap, to 12 in. 41/2 14 and	Dampers, American	f
Screw Hook and Eye, 1/2 net 10	Forks, hoes, rakes and all steel goods 66% Copper Bottoms 30c	
" " 34 net 7½	METALS.	s
Gate, Clark's, 1, 2, 3 dis. 60 state. per doz. net, 2 50 screw Hook and Strap, to 12 in. 4½ 14 and 10 nger longer 7½ screw Hook and Eye, ½ net 10 in. ½ in. 12	Pig Large	y
Barn Door Kidder Mfg. Co. Wood track 50%10	Pig Bars30c	,
hampion, anti-friction 60&10	Duty: Pig. Bar and Ingot 4e: Old Copper 3e	f

Duty: Pig, \$2 per 100 pounds. Old Lead, 2c per pound. Pipe and Sheets 3c per pound. ..per pound 1414 ANTIMONY. 10xi4 IC, Charcoal...... GRADE, 14x20 IC,
12x12 IC,
14x14 IC,
14x14 IC,
10x28 IC,
10x14 IX,
14x30 IX,
12x12 IX,
14x14 IX,
23x28 IX,
Each additional X on this grade, \$1.75,
10x14 IC, Charcoal
14x20 IC,
11X—ALLAWAY GRADE,
14x20 IC,
11X—ALLAWAY GRADE,
14x20 IC,
11X—ALLAWAY GRADE,
14x20 IC,
11X—ALLAWAY GRADE,
14x20 IC,
14x14 IC, Charcoal 14x14 IX, ... 20x28 IX, ... Eavh additional X on this grade, \$1.50. 60&10

HOLLOW WARE

KNOBS-New List.

MATTOCKS.

Door, mineral, jap. trimmings.
Door, porcelain, jap. trimmings.
Door, porcelain, plated trimmings.
Door, porcelain, plated trimming.
Door, porcelain, trimmings.
Drawer and Shutter, porcelain.
Picture, H. L. Judd & Co.'s.

Russell & Irwin Mfg. Co.'s new list Mallory, Wheeler & Co.'s Branford's

tanley Rule and Level Co.'s

perry & Co.'s, Post, handled.

tebbin's Pattern.....s gates.

Stebbin's Genuine.... Enterprise, self-measuring... NAILS

Advance above 12d nails.

Coffee, Parkers Co.'s
P. S. & W. Mfg. Co.'s Malleables
Landers, Ferry & Clark's.
Enterprise

HORSE NAILS. dis. 25&10@25&10&16

. 5&10&2½&2½ dis. 10&10&5&

dis.

dis

. @60 | Grey Elm, log-run... 40@10 | White Aso, log-run... @60 | Whitewood, log-run... 20&10 | White Oak, log-run...

Kettles... Spiders ... Gray enar

drub 2 drub 3

orwalk's .

14x20 IC, Terne M. F. Worcester. Allaway Grade 1 00 14x20 IC, 1 00 14x20 IX, 1 50 20x28 IC, 20x28 IX, BOILER SIZE TIN PLATE. 14x28 IX 14x31 IX... 14x56 IX, for No. 8 Boilers, per pound. 14x60 IX, 9 " per pound. HARDWOOD LUMBER. urniture factory stock, measure out:

Basswood, log-run
Birch, log-run
Birch, log-run
Birch, log-run
Cherry, log-run
Cherry, Nos. 1 and 2
Black Ash, log-run
Cherry, Nos. 1 and 2
Cherry, Nos. 1 and 2
Maple, soft, log-run
Maple, soft, log-run
Maple, soft, log-run
Maple, clear, flooring
Maple, clear, flooring
Maple, white, selected
Red Oak, log-run
Red Oak, Nos. 1 and 2
Maple, clear, flooring
Maple, white, selected
Red Oak, Nos. 1 and 2
Maple, white, selected
Red Oak, Nos. 1 and 2
Waple, to arrive the selected
Red Oak, Nos. 1 and 2
Waple, clear, flooring
Maple, white, selected
Red Oak, Nos. 1 and 2
Waple, clear, flooring
Maple, white, selected
Red Oak, Nos. 1 and 2
Waple, clear, flooring
Waple, clear, flooring
Maple, white, selected
Waple, clear, flooring
Maple, Nos. 1 and 2
Waple, soft, log-run
Waple, clear, flooring
Maple, Nos. 1 and 2
Waple, soft, log-run
Waple, clear, flooring
Maple, Nos. 1 and 2
Waple, soft, log-run
Maple, sof The furniture factories here pay as follows for lry stock, measured merchantable, mill culls out:

CHURCH AND FARM BELLS.

Steel Alloy Church and School Bells, Gold Bronzed.

These bells are cast from an alloy of cast steel and crystal metal, and can be relied on under all circumstances and in all seasons. We sell sizes as follows: Diam. Bell Weight Com.24 in........225 lbs.32 in.....

The style of mounting these bells includes Wood Frame, Iron Wheel, and for Nos. 7 and 8 Tolling Hammers without

These bells are offered to the trade as the best of their class. They are uniform in shape and finished in a first class manner. The mountings are graceful in appearance and perfectly adapted to the duty they are to perform. The quality of the material used is the best. We can also furnish Solid Bell Metal Bells if de-

Foster, Stevens & Co.,

10 and 12 Monroe St, 33, 35, 37, 39 and 41 Louis Street.



Reliable Goods. On every hand in each and all lines of

goods we see constant and unceasing effort to improve on former ideas and to produce what nearest approaches perfecfection. The tendency of the present day has been to a large degree toward produc tion of the greatest quantity for the least money, but it has been found that it is a false and mistaken idea, and one that bears poor fruit. Hence the success of the few who have had the foresight to see a slow but sure profit in making nothing but the best. It is but a few years ago that THE DETROIT STOVE WORKS started in to make stoves. Their endeavor was to build up a trade for the future, and that they have succeeded is shown by their immense trade, which is constantly increasing, and the high estimation in which their goods are held in this community. Their assortment is the largest of any one stove house in the country and their sales are enormous We have been their agents from the start and have never had cause to regret it

Foster, Stevens & Co.,

10 and 12 Monroe St.,

33, 35, 37, 39 and 41 Louis Street.

FOSTER EVENS Weekly "Pointers.

No article of household use contributes so much to the comfort (or discomfort) of the inmates as the

Cooking and Heating Apparatus. Starting with this proposition, then,

and no one will dispute its truth, how necessary that the stove, range or furnace approved should be the best that can be roughly produced. Health, happiness and economy demand it.

THE JOHN VAN RANGE CO.

many years ago attained the reputation \$12.00 of making some of the best goods in this line, and they are among those who have been successful in maintaining the posi-tion then achieved. Not to aim at how cheaply a stove could be made, but how well and how improved, has been their desire, and a careful attention to detail in every department of construction, strict integrity and liberal treatment in .14 00@16 00 dealing with patrons has borne its legiti-.25 00@35 00 mate fruit, namely, a colossal business. .61 00 00 00 00 Ut it is conceded by those who have trav-

11 Sconceded by those who have traveled that we carry the largest line of 20 00 25 00 1.11 00213 00 25 00 1.12 0025 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 00245 00 1.40 0024

Foster, Stevens & Co.,

10 and 12 Monroe St., 33, 35, 37, 39 and 41 Louis Stree

Features of the Coffee Market.

om the New York Shipping List. The course of the coffee market during the past six weeks has been so contrary to the expectation of a very large portion of the trade that a brief review of the situation, together with a consideration of the influences that have been most potent in its development, may prove of interest at the present time. Starting with the fact that a phenomenally small crop in Brazil was to be followed by one of unequalled proportions, the trade ever since then has been confidently looking for Nower prices, but, with the exception of a few unimportant fluctuations, the market has been gradually but steadily advanc-ing, and to-day prices are 4.45 cents higher for options and 2.75 cents higher for invoices than on the first of July last when the crop year commenced. This advance has not been due to speculative manipulation, however much speculative trading may have contributed towards detrading may have contributed towards developing the strength of the situation and stimulating the upward movement, but it is rather the natural result of the operation of the law of supply and demand. All the consuming markets of the world have been affected alike, and from whatever position the situation is viewed it shows the same elements of natural and inherent strength. The correctness of inherent strength. The correctness of this statement may be readily gathered from the fact that, while the receipts in Rio and Santos since July 1 have been over one million bags in excess of wha they were for the same period of last year, the stocks in every market have de creased, thereby indicating that the sup ply has not been equal to the demand an that there has been a steady and very considerable depletion of reserves, and such a condition of affairs furnishes one of the fundamental features of a strong and buoyant market. It is a well-known fact that the abnormally small supply available last year so impoverished the stocks of the world that it may be said, with truth, that at the commencement of the present crop year the visible surplus was down to hard pan, while the invisible was down to hard pain, white the hydrogen surplus had been virtually exhausted. Un-der these circumstances, the absorbing power of all markets became materially augmented, for there were not only the visible stocks to be replenished to their normal level, but this invisible and unmeasurable supply had to be repaired. Accordingly, as the tide began to rise, it cordingly, as the tide began to rise, it ran into these innumerable dry holes in this country as well as in Europe, and the best evidence that as yet they have not been filled is shown by the steady depletion of visible stocks. The eight principal ports of Europe were carrying, on the last of October 392,700 bars less than on

the crop year. These figures are sufficient to show that the demand has considerably exceeded the available supply, for, under normal conditions, all of these stocks should have increased, and, considering the extent to which stocks have been exhausted, it seems likely that these relations will prevail for some time to come, however rappears to come the constant of idly the crop may come forward. Europe is evidently the most needy consumer, and conservative authorities estimate that over and above the ordinary requirements of consumption not less than 500,-000 bags will be required to fill up the void that has been created. The manner in which the marketing of the crop has been retarded in Brazil on account of unfavorable weather conditions and the dif-ficulties of a new and untried system of free labor have had their influence in creating, to some extent, the present condition of affairs. When receipts were expected to increase, they have diminished and in place of plenty there has been scarcity, while buyers have persistently held back for a decline that as yet has not made its appearance. Accordingly, they have been forced to buy at prices in which they did not believe, but that, nev ertheless, would have returned a hand some profit had it not been that their bearish proclivities led them to protect their purchases by selling options. Not-withstanding, therefore, that the actual position of supplies has been growing stronger from week to week and month to month, the sentiment of a large majority of the trade has constantly favored a decline and they have persistently operated with that expectation in view. As a con-sequence, a large and increasing short in-terest has materially stimulated the adwance in options, invited efforts to create a speculative squeeze, and created conditions that led up to the famous corner that was developed in Hamburg during the month of September.

1st of October, 392,700 bags less than on the 1st of July, the three ports in the

United States had 123,888 bags less, while in Rio and Santos there were only 139,

000 bags more than at the beginning of

Still another feature is worthy of attention—for, while the general strength of the present position is generally admitted, there is still a distinct bearish until the still a distinct bearis dercurrent that is not without its influence. This is due to the change that has taken place in the relative value of options. Heretofore, jobbers have found a considerable source of profit in selling distant options against their purchases of actual coffee because of the relative difference in price, the far off months being at a considerable discount from the spot or near months, but within the past few weeks as the market advanced this difference has been closing up, thereby leaving the seller short, with no prospect of being able to cover except at a loss. The irri-tation at being caught thus, has only in-creased the bearish sentiment of all that have had interests of this character, and has, perhaps, prejudiced their better judgment with respect to the immediate future.

From the very commencement of the present crop year there has been a per-sistent effort to discount the effect of a sistent effort to discount the effect of a large crop, which it was expected would at once influence the whole course of trade, whereas, as a matter of fact, the world's supply had been so far exhausted that probably a considerable proportion of the available supply will yet have to be absorbed before the natural influences of a large crop will be felt to any appreciable extent. At present, the European position, which seems to be the most imposition, which seems to be the most important factor in shaping the future course of events, is furthermore strength-ened by the fact that the Venezuelan and Central American crops have all been marketed, and until the new crop comes 3 Ionia Street,

in, which will be not less than two months The Michigan Tradesman | in, which will be not less than be obtained from that quarter, and Europe is a large consumer of these grades.

We give prompt personal attention to the sale of POTATOES, APPLES, BEANS and ONIONS in car lots. We offer best facilities and watchful attention. Consignments respectfully solicited. Liberal cash advances on Car Lots when desired.

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COMMISSION MERCHANTS, 166 South Water St., CHICAGO.

FELSENTHAL, GROSS & MILLER, Bankers,

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POTATOES, APPLES, DRIED FRUIT, BEANS

and all kinds of Produce If you have any of the above goods to ship, or anything in the Produce line, let us hear from you. Liberal cash advances made when desired.

EARL BROS.,

157 South Water St., CHICAGO. Reference: FIRST NATIONAL BANK, Chicago. MICHIGAN TRADESMAN, Grand Rapide.

If you have any to offer send

will try to buy them

T. LAMOREAUX 71 Canal Street.

Proprietor of

City Cold Storage

Packer and Jobber of THE POPULAR SOLID

Daisy Brand OF OYSTERS.

My facilities for handling Oysters are unsurpassed. Oysters guaranteed fresh every time. Send in your orders, which will be filled at lowest market price.

Oranges, Lemons, Bananas, Butter, Eggs and Egg Crates.

No. 1 egg crates, 37c. No. 2 egg crates, 30c. No. 1 fillers, 13c. No. 2 fillers, 10c, I have facilities for handling each line above named that are unsurpassed.

I aim to handle the best that can be obtained. Mail orders filled promptly at lowest market price. A liberal discount on Egg Crates and fillers in large lots.

Salesroom, No. 9 N. Ionia Street, GRAND RAPIDS.

Alfred J. Brown

Foreign, Tropical and California



Cranberries, Sweet Potatoes and Grapes.

Bananas, Our Specialty. 16 and 18 No. Division St.,

COMMISSION MERCHANTS GRAND RAPIDS, - MICH.

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We do a General Commission Business and offer as inducements twenty years' experience and clear record. The best equipped and largest salesroom in the business in this city. Ample storage facilities-full 20,000 feet of floor space in the center of the best market in the West. Ample capital and first-class references on file with THE TRADESMAN. Write us if you wish information, whether to buy or sell. It will cost you nothing.

BARNETT BROS.

We are receiving daily and offer to the trade a choice lot of BUTTER

FRESH EGGS.

Call at our store. We guarantee stock and prices to

Lamoreaux & Johnston 71 Canal Street.

MOSELEY BROS.

---WHOLESALE-

Fruits, Seeds, Oysters ? Produce. All kinds of Field Seeds a Specialty.

If you are in market to buy or sell Clover Seed, Beans or Potatoes, will be pleased to hear from you.

GRAND RAPIDS. 26, 28, 30 and 32 Ottawa St., - -

Stovewood Shingles

THEO. B. GOOSSEN, WHOLESALE

Produce Commission Merchant, BROKER IN LUMBER.

Orders for Potatoes, Cabbage and Apples, in Car Lots, solicited. Butter and Eggs, Oranges Lemons and Bananas a specialty.

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E. P. CLARK & SON,

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Seeds, Produce, Vegetables, Fruit, Butter, Eggs, Cheese, Etc., Etc., CONSIGNMENTS SOLICITED.

Big Rapids,

S. A. HOWES.

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GEO. E. HOWES. Geo. E. Howes & Co.,

Apples, Potatoes & Onions,

SPECIALTIES:

Oranges, Lemons, Bananas.

Grand Rapids, Mich. GRAND RAPIDS, - MICH.

P. & B.

P. & B.

We are now prepared to supply the trade with our new "P. & B." brand of

BALTIMORE OYSTERS,

of which we are the PACK-ERS, and which we propose to make SUPERIOR to any Oysters sold in Michigan. Ask for the "P. & B.

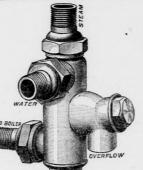
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GRAND RAPIDS TANK LINE CO.,

Water White and Prim White Illuminating Oil office under Nat'l City Bank. GASOLINE and NAPIHA.

Works, G. R. & I. and D. & M. Junc. Office, No. 4 Blodgett Blk.

CORRESPONDENCE SOLICITED. QUOTATIONS FURNISHED on APPLICATION



Automatic Injector CAN'T BOILER FEEDER BEAT!

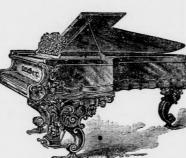
THE PENBERTHY IMPROVED

16,000 in 18 Months Tells the Story. WHY THEY EXCEL

1 They cost less than other Injectors
2 You don't have to watch them. If they break they will RE-START automatically.
3 By sending the number to factory on the Injector you can have parts renewed at any time.
4 They are lifting and non-lifting.
5 Hot pipes don't bother them and the parts drop out by removing one plug nut.
6 Every man is made satisfied, or he don't have to keep the Injector and we don't want him to.

PENBERTHY INJECTOR CO., Manufacturers, DETROIT, Mich.

Grand, Square and Upright Pianos.



The Weber Piano is recognized beyond controversy as the Standard for excellence in every particular. It is renowned for its sympathetic, pure and rich tone combined with greatest power. The most eminent artists and musicians, as well as the musical public and the press, unite in the ver-

The Weber Stands Unrivaled

Sheet music and musical merchandise Everything in the musical line.

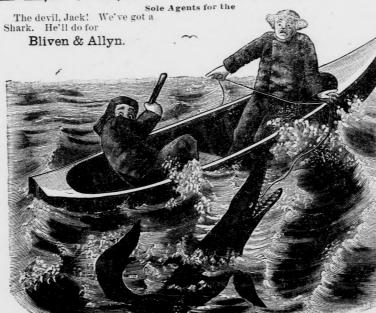
Weber Pianos, Smith Pianos, Estey Organs,

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JULIUS A. J. FRIEDRICH

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30 and 32 Canal St., Grand Rapids, Mich.



Celebrated "BIG F." Brand of Oysters In Cans and Bulk, and Large Handlers of OCEAN FISH, SHELL CLAMS and OYSTERS.
We make a specialty of fine goods in our line and are prepared to quote prices at any time.
We solicit consignments of all kinds of Wild Game, such as Partridges, Quail, Ducks, Bear, etc.

H. M. BLIVEN, Manager. 63 PEARL STREET.

BEANS

Parties having any Beans to offer will please send sample and we will try and make you satisfactory prices.

Alfred J. Brown Seed Store,



Morse Elevator Works, Philadelphia, New York and Detroit. Morse, Wil-

liams & Co., proprietors.

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ave. Telephone 1032. H. MIDDLEBROOK, Agent.

HESS PERKINS &

Hides, Furs, Wool & Tallow,

NOS. 122 and 124 LOUIS STREET, GRAND RAPIDS, MICHIGAN. WE CARRY A STOCK OF CAKE TALLOW FOR MILL USE

COAL!---COKE!---WOOD

Wholesale A. HIMES. and Retail

Yanda, Shawmut Avenue, Winter and W. Division Sts. Telephone Call 490-2. CAR LOTS A SPECIALTY.

REEDER, PALMER & CO.,

Wholesale Boots and Shoes. STATE AGENTS FOR LYCOMING RUBBER CO., 24 Pearl St., Grand Rapids, Mich., TELEPHONE NO. 998.

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BOOTS and SHOES

Boston Rubber Shoe Co., 12, 14 & 16 Pearl Street, Grand Rapids, Mich.

Detroit Soap Co., DETROIT, MICH.

Manufacturers of the following well-known QUEEN ANNE, MOTTLED GERMAN, MIC TRUE BLUE, SUPERIOR, PHŒNIX, AND OTHERS. For quotations address

MICHIGAN, F CZAR, WABASH,

W. G. HAWKINS, Lock Box 173,

Gracker Manufacturers,

AGENTS FOR AMBOY CHEESE.

37, 39 and 41 Kent St., Grand Rapids.

We carry a heavy stock of ALMONDS, BRAZILS. CHESTNUTS,

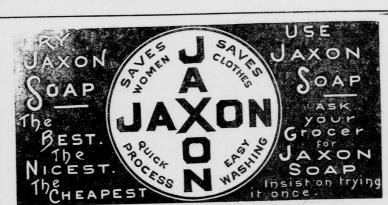
COCOA NUTS,
MIXED TABLE NUTS. FILBERTS, WALNUTS, PECANS,

PEANUTS, SHELLED NUTS, and are prepared to fill orders or make prices on large or small lots.

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21 & 23 SOUTH IONIA ST., - GRAND RAPIDS, MICH.



Prepared ready for use. They dry hard in a few hours, and have a beautiful and durable gloss. They are the ORIGINAL, all others are IMITATIONS. More of our brand sold than all the other brands on the market.

durable. Give them a trial, and you will be convinced that it does not pay to mix the paint yourself. ACME WHITE LEAD & COLOR WORKS DETROIT,

Dry Color Makers, Paint and Varnish Manufacturers. CUT THIS ADVERTISEMENT OUT AND TAKE IT TO YOUR DEALER, IT WILL SECURE YOU A PRIZE.

WEDNESDAY, OCTOBER 31, 1888.

LEISURE HOUR JOTTINGS.

Written for THE TRADESMAN.

BY A COUNTRY MERCHANT. The eminent Dr. Johnson, by his labors as a lexicographer, novelist and essayist, made himself a prominent and abiding place in literary history, but I doubt whether any product of his prolific pen ever awakened a fraction of the sympathetic satisfaction among his generations of readers that his unpoetical, unæsthetic, commonplace little sentence, "I like to awakened. People of superetherial ideas and chronic dyspeptics might possibly protest against this statement, but any truthful person with an unimpaired digestion will readily admit its reason and consistency.

Of course, the minds of people who have a ready access to the good things of life are not chronically turned to the stomach continually conspicuous in his thoughts, one wants a struggle with poverty, or a long and unforeseen separation tor's observation.

And, as we "like to eat," the subject of our "hash factories" is one of more than passing interest; and as memory wanders back to the various caravansaries which we have patronized, or which have patronized us, the various reminiscences which they awaken dissipate any wonder that may have possessed us that a Dickens, or a Scott, or an Irving, could have constructed from the prosaic inn or tavern, pen pictures that are among the foremost creations of their

the various hotels at which I have sojourned, brings up thoughts of the mingled gratitude and disgust, approval and contempt, and satisfaction and almost abhorrence with which various public houses have impressed me, during my, not very extended, experience with them. The first Michigan tavern that distinctly occurs to me was a long, low, rambling log building, about half-way between Kalamazoo and Grand Rapids. Some time, early in the '50's, the stage deposited me before this uninviting looking place, after almost a day's fasting, and with a tired and hungry youngster's wolfish appetite. When I viewed the mob of passengers swooping down on this apparently famine-stricken stopping place, I gave away to intense despair; as I never imagined for a moment that the three full stage-loads of half-starved people could procure a mouthful of eatables apiece. Presently the dinner bell rang and we rushed tumultuously into the dining room. There was table room and seats for every one. Strewn along the table were great pans of pork and beans; pyramids of sausages; massive platters of corned beef and cabbage; stacks of fresh doughnuts, and fragrant smelling score of long-fasting Ichabod Cranes would have hardly made an impression on the "lay out," and I distinctly re-

humble but economical hostelry I found before myself, and if I omit "tipping" in the Galt House, at Louisville, Ky., in the waiter, my "lay out" would not the fall of '62. I was at that period a occasion much joy to a member of the green and unseasoned youngster with Greeley expedition before his rescue. very little experience in the ways of the The clerk is obsequious to Boodle and world, and very little money, but I wore almost impertinent to me, and when we Uncle Sam's blue, and pay day was near pay our bills together he bows proat hand. I was under many obligations foundly over Boodle's \$5, and sweeps my to a couple of Grand Rapids boys, who \$7.50 into the drawer with something aphad seen something more of life, and proaching contempt. It always seemed who kindly initiated me into various fas- to me as if that \$2.50 ought to, in a cinating, and not always strictly decor- measure, atone for my want of wealth or ous, scenes, of which, in my bucolic sim- title, but it never does. plicity, I had had heretofore an almost profound ignorance. Well, in the depth of my gratitude, I determined to give these fellows a high-toned supper. I knew it would be costly-probably twice the rates of the home tavern-but I considered the \$7 left in my pocket amply sufficient for all emergencies. We went to the Galt House, and my experienced friends ordered a special supper for me. I remember that there was a great variety of little dishes containing about a mouthful each, which, as I had been fasting all day for the occasion, seemed to me, as Mr. Wegg would say, "Not werry fillin"." | 6 feet long, 28 incl. \$11, net cash. Finally, one of my friends proposed a bottle of champagne, and it was brought. I drank and approved; drank again and approved enthusiastically, and ordered Grand Rapids, - Michigan. D., G. H. & M. R'y offices, 23 Morros St., and at the depot.

another bottle. By the time this was The Michigan Tradesman another bottle. By the time this was finished my approval of the new and fascinating tipple grew to that extent that I proposed two more bottles, but was induced by my friends to compromise on one. Then I called for the best cigars and my bill. The latter simply horrified

3 Special Suppers, \$2.50	8 7	59
3 Bots. Champagne, \$5	15	00
3 Havana Cigars	1	00

Total ... I held a whispered consultation with the waiter, who shook his head decidedly and aggressively. Then I interviewed the majestic clerk, holding out as a par tial peace offering the \$7, a cheap silver watch, and a pocket knife, but it took days to recover from the gaze of icy contempt with which he viewed myself and Wherever Introduced it is a Stayer. my property; and, finally, I had to decend to the abject humiliation of solicit- TO THE TRADE ng a loan from my guests.

A great many people who are engaged in feeding the public have a very curious idea regarding the sensitiveness of the pleasures of the table. To make the stomach, and evidently imagine that there is no material difference between the organ of the human body and that of the African ostrich. For instance, I had from satisfactory food. The organ, a few minutes before train time in Lanamong healthy individuals, is almost in- sing once, and went into a hotel to provariably a pampered one, but it needs cure something edible. The landlord said something, for instance, like an Arctic that the dinner hour was over, but that exploring expedition, or a long military he could give me an appetizing cold campaign on semi-starvation rations, to lunch. I assented, and it was brought. make it the supreme ruler of the human It consisted of cold fried beef, cold fried anatomy. But even the sleek, well-fed potatoes, cold pancakes and cold coffee and well-kept individual, with no care I only paid a quarter for looking at this for his personal supplies, and no fear for feast, but I always considered it a quar- Leather Belting anything being wanting for his bodily ter wasted. At a so-called "hotel," in comfort, has usually a profound venera- one of the small Northern towns, I was tion for his food receptacle, and it assessed a half-dollar for a large chunk doesn't need an experience with famine of perfectly fat, boiled salt pork, some to make him see the merits of the Doc- flour and water pancakes, and a cup of very feeble tea; and I made a life-long enemy of the landlady by leaving the 'eatables' untouched. I boarded at a 'hotel" once where every scrap of food from the tables went into a semi-diurnal supply of hash, without the remotest regard for the rule of proportions. We ased to heap great masses of it on our plates, mix it with pepper, mustard, vinegar or any product of the castor, and then leave it untouched, but it always reappeared with the condiments "smelling to heaven." Then we would drop it on the floor and step on it, but the gritty appearance which it gradually assumed Calling to mind my experience with proved our efforts at banishing it wasted. I have little doubt but that fragments of that abused hash, mixed with modern additions, appears on that table to-day. And even in pretentious Detroit and Grand Rapids hotels, my stomach has been put to severe tests by rancid butter, stale fish, fly-blown beef, fly-besprinkled ham and eggs, or something of a like

The antique sandwich, bald-headed pastry, and mouldy meats of the average GRAND RAPIDS, - MICH. railroad eating-house would serve to continue this feature of the subject almost indefinitely, but, as the very thought of them seems to awaken protests among our digestive apparatus, it is, perhaps, better to leave the matter somewhat abrubtly.

Speaking of hotels, I have always taken the fact that Congressman Boodle or Millionaire Pineland, or Cræsus Coppermine, could sojourn in almost any of them at a cheaper rate, and with manifestly superior accommodations than I can get, as a sort of personal grievance. If none of these distinguished gentlemen, or their fraternity, are present during my visit, I have usually no particular cause for complaint, but let, say, Boodle mince and pumpkin pies, ad lib. A I am immediately consigned to oblivion, and myself register at the same time and unless, indeed, it is campaign time, and Boodle thinks it might be policy to recogmember that the bill was a shilling, with member that the bill was a shilling, with with toleration, but indifference. Boodle is roomed on the second floor, and I am elevated among the rafters. If we sit at Almost the exact antithesis of this the same table, he is served a half-hour

> Buy flour manufactured by the Cres cent Roller Mills. Every sack warranted. Voigt Milling Co.

DO YOU WANT A SHOWCASE?



SPECIAL OFFER-This styl

D. COOK 21 SCRIBNER STREET,



For the money in the U.S. & Put up 50 in a box. Ask your dealer for them. Manufactured only by JOHN E. KENNING & CO., Grand Rapids. Sand for prices

No Equal in the State.

TO THE TRADE:
I guarantee "SILVER STARS" to be a long
straight filler, with Sumatra wrapper, made by union labor, and to give complete satis-

A. S. DAVIS

70 Canal St., GRAND RAPIDS

Guaranteed the Best!

Rubber Belting Mill Hose Raw Hide Lace Packings of all kinds Circular & Band Saws

Saw Setts and Files **Emery Wheels Emery Wheel Dressers Babbitt Metals** Shingle Bands Lath Yarn Hide Rope Hay Rope Tube Cord Fodder Twine

Asbestos Goods, Pipe Covering Grease and Oil Cups, Greases of all kinds. Lard, Machinery, Cylinder and Rub-bing Oils, Oil Tanks.

Belts made Endless and Repairing done in the best manner.

SAMUEL LYON

Cor. Waterloo and Louis Sts.,

TIME TABLES.

Grand Rapids & Indiana.

Arrives.	Leuves.
Traverse City & Mackinaw	7:00 a m
Traverse City & Mackinaw9:05 a m	11:30 a m
From Cincinnati	
For Petoskey & Mackinaw City3:55 p m	5:00 p m
Saginaw Express11:30 a m	7:20 a.m
" "10:30 p m.	4:10 p m
Saginaw express runs through solid.	
7:00 a. m. train has chair car to Traverse Ci	itv.
11:30 a. m. train has chair car for Petoskey	and Mack-
inaw City.	
5:00 p. m, train has sleeping car for Pet	oskey and
Mackinaw City.	
GOING SOUTH.	
Cincinnati Express	7:15 a m
Fort Wayne Express	11:45 a m
Cincinnati Express 4:40 p m	5:00 p m
From Traverse City 10:40 p m	
7:15 a m train has parlor chair car for (Cincinnati.
5:00 p m train has Woodruff sleeper for Cir	ncinnati.
5:00 p. m. train connects with M. C. R. R. a	t Kalama-
zoo for Battle Creek, Jackson, Detroit and	Canadian
points, arriving in Detroit at 10:45 p. m.	
Sleeping ear rates-\$1.50 to Petoskey or	Mackinaw
City; 82 to Cincinnati.	
All Trains daily except Sunday.	
	llana
Muskegon, Grand Rapids & Inc	Arrive.
Leave.	
7:05 a m	4.45 p.m
11:15 a m	7.45 p m

4.20 p m. Leaving time at Bridge street.depot 7 minutes later C. L. Lockwood, Gen'l Pass. Agent.

Michigan Central. Grand Rapids Divisio

DEPART.
Detroit Express 6:45 a m
Day Express 1:10 p m
New York Express 5:40 p m
*Atlantic Express
Mixed 6:50 a m
ARRIVE.
*Pacific Express 6:00 a m
Local Passenger10:00 a m
Mail
Grand Rapids Express
Mixed 5:30 p m
*Daily. All other daily except Sunday. Sleeping cars
run on Atlantic and Pacific Express trains to and from
Detroit. Parlor cars run on Day Express and Grand
Rapids Express to and from Detroit. Direct connec-
tions made at Detroit with all through trains East over
M. C. R. R., (Canada Southern Div.)
O. W. Ruggles. Gen'l Pass. and Ticket Agt., Chicago.
FRED M. BRIGGS, Gen'l Agent.

			Arri	ve.
19	3	1	2	4
m	p m	a.m	a m	
:10	3:00	7:45 Dp Grand Rapids	9:45	6:
-25	4 - 12	9:02 "Allegan	8:28	4:
rt	5:03	10:00 Ar Kalamazoo	7:10	3:
10	6:35	11:35 " White Pigeon		2:
		p m		
	8:00	12:30 "Elkhart	4:45	1:6
	a m		pm	aı
	7:50	7:10 "Chicago	11:30	8:

Lake Shore & Michigan Southern.

Detroit, Grand Haven & Milwaukee.

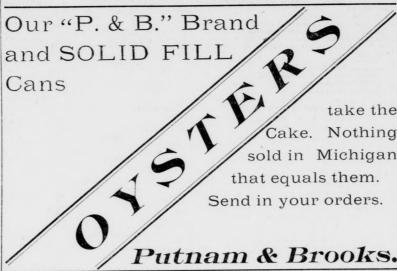
a m 1:35 9:40 "Cleveland......

1	tmorning express 1:00 p m	1:10 D III
1	†Through Mail 4:55 p m	5:10 p m
ı	tGrand Rapids Express10:40 p m	
ı	*Night Express 5:25 a m	5:40 a m
ł	†Mixed	7:30 a m
1	GOING EAST.	
1	†Detroit Express	6:40 a m
1	†Through Mail	10:30 a m
1	tEvening Express 3:50 p m	3:50 p m
1	*Limited Express10:30 p m	10:55 p m
1	†Daily, Sundays excepted. *Daily.	
1	Detroit Express has parlor car to Detro	it, making
1	direct connections for all points East, arriv	
1	York 10:10 a. m. next day. Limited Express	
	through sleeper Grand Rapids to Nias	
	connecting at Milwaukee Junction with	through
	sleeper to Toronto.	
	Through tickets and sleeping car berths	secured at

LORILLARD'S And useful education is at the GRAND RAPIDS (Mich.) BUSI-NESS COLLEGE. write for Col-Address, C. G. SWENSBERG.

CLIMAX Can now be bought at the following exceptionally LOW FIGURES:

any quantit Packages.
CLUBS, 12 x 3, 16 oz., 6 cuts, 40, 28 & 12 lbs
CLUBS, 12 x 2, 16 ox., 6 cuts, 42, 30 & 12 "
CLUBS, 12 x 2, 8 oz., 6 cuts, 42, 30 & 12 "
FOURS, 6 x 2, 4 oz., 42, 30 & 12 "
FIVES, 6 x 1 1/4, 3 1 5 oz., 4 5, 25/4 & 16 "
TWIN FOURS, 3 x 2, 7 to lb, 41, 27 & 13/4 "
FIGS, 3 x 1, 14 to lb., 41, 27 & 13/4 " .41 .41 THESE PRICES LOOK TOO GOOD TO LAST.



RTISS & CO.,

Successors to CURTISS & DUNTON.

WHOLESALE

Paper Warehouse,

Houseman Building, Cor. Pearl & Ottawa Sts.,

GRAND RAPIDS, MICHIGAN.



E. G. STUDLEY,

Wholesale Dealer in

RUBBER BOOTS AND SHOES



Gandee Rubber Go.

Manufactured by

Send for Large Illustrated Catalogue and Price List. Telephone 464.

No. 4 Monroe Street,

GRAND RAPIDS, MICH.







RISING SUN BUCKWHEAY.

Guaranteed Absolutely Pure.

NEWAYGO ROLLER MILLS,

MICHIGAN CIGAR

The Most Popular 10c cigar, and

"YUM

The Best Selling 5c Cigar in the Market.

MICH BIG RAPIDS

HESTER & FOX.

SAW AND CRIST MILL MACHINERY



Planers, Matchers, Moulders and all kinds of Wood-Working Machinery, Saws, Belting and Oils.

And Dodge's Patent Wood Split Pulley. Large stock kept on hand. Send for Sample Pulley and become convinced of their superiority. 44, 46 and 48 So. Division St., GRAND RAPIDS, MICH.

> WHO URGES YOU TO KEEP

POLIO?

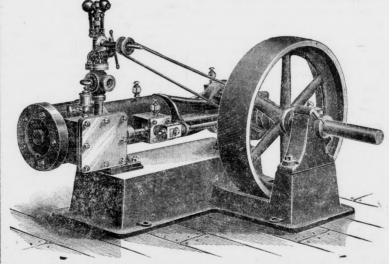
THE PUBLIC!

By splendid and expensive advertising the manufacturers cre ate a demand, and only ask the trade to keep the goods in stock so as to supply the orders sent to them. Without effort on the grocer's part the goods sell themselves, bring purchasers to the store, and help sell less known goods.

ANY JOBBER WILL BE GLAD TO FILL YOUR ORDERS.

W. C. DENISON,

Stationary and Portable Engines and Boilers,



Vertical, Horizontal, Hoisting and Marine Engines. Steam Pumps, Blowers and Ex haust Fans. SAW MILLS, any Size or Capacity Wanted.

Estimates Given on Complete Outfits

88.90 and 92 SOUTH DIVISION ST., - GRAND RAPIDS, MICH

The Standard of Excellence KINGSFORD'S



STARCH.

Kingsford's Oswego CORN STARCH for Puddings. Custards, Blanc-Mange, etc. THE PERFECTION OF QUALITY.

WILL PLEASE YOU EVERY TIME!

ALWAYS ASK YOUR GROCER FOR THESE GOODS.

WHO ARE THEY?

Pencil Portraits of Grand Rapids Jobbers.

He is slightly under medium stature but his head is level, in the majority of ought to be modified so as to express the cases, for all that. He is quick and nervous in his movements, positive in his convictions and actions. About the only fault his friends have to find with him is his disposition to criticise and condemn others, with but a superficial knowledge of the circumstances, and he seldom acbottom facts. Nevertheless, he is too magnanimous to cherish resentment in such cases. He is by no means even tempered, probably the result of some ready, off-hand speaker, talks directly at that some day he will reach his goal. his subject, instead of beating around the Who is he? bush, and invariably makes his points clear and effective. Who is he? II.

He is "tall and stately," moves slowly and considerately, and talks as though he revolved in his mind all he was going to revolved in his mind all he was going to say two or three times before he said it.

Although quick to get angry, he seldom at one of the queerest signs ever disindulges in that privilege of his race; but when his temper once gets the best of him, nothing is allowed to stand in his way. He is an entertaining talker, having a happy faculty of using just the words he wants to express his ideas concisely. Had he cultivated the lecture platform or the political arena, his command of language and imposing stature would undoubtedly have enabled him to win distinction. In the matter of tact and "taffy," even under trying circum stances, he is undoubtedly without ar equal in the city. Who is he? III.

He is one of the oldest jobbers in the city, in point of years of service. In the early history of his business, he carried the 'firm's samples himself, helping put the goods up when he got home. He has probably started more men in busines than any other jobber at this market, and his judgment is so good that he is seldom deceived in a man. He is looked upon as the shrewdest adviser in insolvent get even with me, the little jackanapes." cases, and is not infrequently made trus tee or co-trustee in closing out insolvent estates. He takes great interest in trans portation, insurance and other questions akin to the mercantile business, but the man who attempts to talk premium note or assessment insurance to him had better get his own life insured in advance Who is he?

He is the least known of any Grand Rapids jobber, on account of the strict attention he gives his own business. Not that he is a slave to his business, but he cherishes the belief that the best place never to busy to greet any caller, and the that they generally most persistent drummer is greeted with the same hearty smile and treated with the same consideration as the large cus tomer who discounts his bills. He is close buyer and sells in the same way. but no one can distance him in the bills. Who is he?

He is a shrewd financier, a master o details and an indefatigable worker. He has the general management of one of the largest establishments in the city, and, although his time is fully occupied. he is as accessible as the youngest clerk in the employ of the firm. The splendid medical profession and the public that standing of his house is a monument to his ability in the directions above noted his ability in the directions above noted. his ability in the directions above noted, which, in its earliest stages, develops a for, while the foundation of the business form of alkaloid poison, technically was laid by other hands, on him has de- known as ptomaines; but such cases are volved the task of rearing the superstructure. So far as THE TRADESMAN'S information goes, only two things will ruffle his temper-a request to renew a note that the maker may go off on a pleasure trip, and the receipt on the last day of discount of a country check, drawn on a bank too small to carry a deposit with any Grand Rapids bank. Such occurrences are not frequent, but they enable him to preach a sermon on commercial ethics which THE TRADES-MAN would give \$10 to be able to print. Who is he?

In point of energy and ambition, he is two heads of cabbage." probably without an equal. Already the head center of three different lines, it is anderstood that he still sighs for other fields of conquest. Like the gentleman moods. The payment of a few large bills, falling due the same day, makes by twelve as soon as they can be put in. him as cross and exasperating as the very Old Nick. The receipt of a \$10,000 check from one of his wholesale agentscommon, by the way-turns him into an entirely different being-an individual that it is not worth while to quote it. who apparently walks on air, has a kind word for everybody, and will even deign

tisement in THE TRADESMAN.

In his Sunday clothes he looks like an Apollo, but he has a decided liking for old clothes, white blouse and overalls preferred. Perhaps the above statement idea that the blouse and overalls might have been white about the time of the Revolutionary war. No matter what the condition of his clothes, however, his heart is in the right place, and his customers have come to realize that his statements jibe with his goods. Slow to knowledges an error when he gets at the act, his movements are like sledge hammers when he once gets in motion. Fre to ask advice of others, he has never been known to act on another's judgment, and he is as stubborn as a mule if organic trouble. It is a common remark anyone attempts to sway him from a path among his associates that he can be the he has decided to follow. He has started "most pleasant and the most disagreeable out to be the leading man in his line in of any man" they ever knew. He is a the State, and THE TRADESMAN believes

> For each correct interpretation of the above pencil portraits, a year's subscription will be given.

A Sign Which Attracted Attention.

A crowd gathered in front of a baseplayed in this city. It read:

> LADIES DRESSED, CLEANED AND DYED.

"I'd like to see myself in that shop," exclaimed a fair type-writer girl from a near-by office, with a toss of her head.
"It's an insult," said an old maid, "and ought to be taken down by the police."

"As if a lady what is a lady couldn't clean herself without going to a shop," ejaculated a woman whose husband had ust made a lucky deal in wheat. "And who would want to be dyed," said a young man, nodding his head ma-

iciously at a red-headed girl who was peering over the shoulders of these nearst the window.

The crowd grew, and grew, as street crowds are prone to grow on the slightest provocation, when the proprietor of the little shop came out.

"What's the matter here?" he inquired. "Is my place on fire? Has anybody been hurt? Ah!" catching sight of the sign, and rubbing his chin reflectively for a moment, "that boy has been up to his tricks, I see. I fired him to-day for impudence, and he swore then he'd

And then the proprietor stepped into his shop, peeled off a letter "D" which had been pasted over an "S" in the placard, and the crowd laughed and dispersed as it read:

> LADIES' DRESSES CLEANED AND DYED.

"Canned Goods Poisoning."

Francis B. Thurber in Medical Classics. Yet, with all the advantages of canned goods, some people abstain from their use because they think they are unwhole some. This idea has arisen from the fact that among the hundreds of millions of tins annually consumed, there is now and to make new acquaintances, and renew old ones, is in his old establishment. He is These are easily detected, from the fact puffed-up ends, and after opening by the exercise of common sense in the use of the organs of taste and smell. No one of eating a decayed potato, or spoiled eggs, fish or meats, but some consumers seem to think that because a thing is put up in tin it must be good under all but no one can distance him in the circumstances, prepare it for the table promptness with which he discounts his and eat it without the slightest discrimination. This sometimes results in more or less severe attacks of cholera morbus, which, in these days of sensational press dispatches, are usually announced as 'canned goods poisoning.' Before the nvention of canned goods, cholera mor-"canned goods poisoning." Before the invention of canned goods, cholera morbus was as common as it is now, but it was called cholera morbus, and not "canned goods poisoning."

It is beginning to be understood by the "MIXED Royal, 25 lb, pails."

MIXED ROYAL 25 lb, pails.

Story 10 lb bbls.

Extra, 25 lb, pails.

Cut Loaf, 25 lb, cases.

Broken, 25 lb, Pails.**

Broken, 25 lb, Pails.

Broken, 25 lb, Pails.

**The pail of the pail of th

more common with spoiled meat, fish, milk, cheese and ice cream than from canned goods, and it is safe to say that. considering the enormous amount of canned goods used, they are more wholesome than any similar amount of food not | Cream Bar... | Molasses Bar

A Trifle Late in the Season,

m the Detroit Free Press. "You—you have strawberries, haven't ou?" she queried of a Woodward avenue grocer as she stepped from her carriage Well, hardly, ma'am-not to-day.

"Will you have some to-morrow?"
"Really, I don't think so, mam. In fact it is a leetle late for them.' "Oh, dear! I suspected it might be, but was in hopes. I guess I'll have to take two heads of cabbage."

"" in bbls...

"" in bbls...

Sour Drops, in pails. Imperials, in pails...
"" in bbls...

Increasing Their Output.

The Woolson Spice Co. has lately in-creased the number of coffee roasters in Oranges, Jamaica, bbls. Lemons, choice...... described under I, he is a man of many actual service from twenty-four to thirtysix and will augment the present number

The Grocery Market.

Sugar continues to decline, as is usual an occurrence which is by no means un- at this time of the year. Cheese contin- Almonds, Tarragona... ues to advance. Mackerel is so scarce

Dettenthaler still "holds the fort" with Pecans, Texas, H. P. to slap his name down on a subscription | the celebrated "Anchor" brand of oysters. | Cocoai Chesti paper. Careful in all his dealings, he It gives satisfaction wherever introduced paper. Careful in all his dealings, no litigives satisfactory and in snaps at a bargain whenever it is offered and has become the leading brand in Fancy. snaps at a bargain whenever it is offered and nas become the thin and knows a good thing when he sees many markets. If you are not handling this brand, send in a sample order.

Choice White Fancy H. P., Extra

Apples-Fall fruit commands \$1.50@\$1.75 per bbl. Winter fruit is in fair demand at \$1.75@\$2

manding \$100.51.50 per out, for unpicked and e1.50 for hand-picked.

Butter—Good quality is scarce and high. Dealers pay 166.20c and hold at 180.23c.

Cabbages—Home grown command \$40.\$5 per 100 Celery—240.22c per doz.

Cider—80.10c per gal.

Cooperage—Pork barrels, \$1.25; produce barrels 25c.

Cranberries—88 for Bell and Cherry and 89 for Bell and Bugle.
Dried Apples—Commission men hold sun-dried at 5½c and evaporated at 7c.
Eggs—Strictly fresh are scarce, jobbers willingly paying 19c and selling at 21@23c.
Grapes—Concords, 3½c per lb.
Honey—Scarce and hard to get, readily commanding 20c per lb.
Onions—Home grown dry stock command 35@10c, per bu.

Onions—Home grown dry stock command 3x floe, per bu. Pop Corn—2½c per lb.
Pop Corn—2½c per lb.
Potatoes—The market is looking a little mor favorable, but not enough to warrant active ship ping operations. Local handlers pay 25 cents pe bu, for good stock here and at the principal buy ing points.

di points.
Quinces—№ per bu.
Quinces—№ per lb.
Squash—Hubbard, 1c per lb.
Sweet Potatoes—Baltimores,
seys, № 7.75@83 per bbl.
Turnips—25c per bu.

PROVISIONS. The Grand Rapids Packing and Provision Co. quotes as follows:

PORK IN BARRELS Mess.
Short cut
Short cut Morgan.
Extra clear pig, short cut.
Extra clear, heavy.
Clear quill, short cut.
Boston clear, short cut.
Clear back, short cut.
Standard clear, short cut, best. SMOKED MEATS—Canvassed or Plain. Hams, average 20 lbs. 16 lbs..... 12 to 14 lbs " jenie ... 12 to 14 lbs ...
" jenie ... 12 to 14 lbs ...
" jest boneless ...
Shoulders ...
Breakfast Bacon, boneless ...
Dried Beef, extra ...
" barn prices ...

ham prices. LARD-Kettle Rendered. 50 lb, Tins. LARD-Compound

Extra Mess, warranted 200 lbs.... Extra Mess, Chicago packing. Plate..... Extra Plate Boneless ri

tra Plate..... neless, rump butts..... " ½ bbl. sausage-Fresh and Smoked Bologna, straight. Bologna, thick... Head Cheese.... In half barrels.

In half barrels... In quarter barrels In Kits..... FRESH MEATS. hind quarters fore "

Bologna
Frankfort sausage
Blood, liver and head sausage
Mutton

OYSTERS and FISH. F. J. Dettenthaler quotes as follows: OYSTERS IN CANS.

OYSTERS IN BULK. FRESH FISH.

CANDIES, FRUITS and NUTS. Putnam & Brooks quote as foll ws: STICK. Twist, 25 Cut Loaf, 25 200 lb, bbls

FANCY-In 5 lb. boxes. emon Drops. Peppermint Drops Chocolate Drops II. M. Chocolate Drops Gum Drops Licorice Drops A. B. Licorice Drops Lozenges, plain. Imperials...

Caramels
Hand Made Creams
Plain Creams
Decorated Creams
String Rock
Burnt Almonds
Wintergreen Berries FANCY-In bulk. Lozenges, plain, in pails...
" in bbls...
printed, in pails
" in bbls.

FRUITS. 1 25@2 50 @6 00 @4 50 @5 50 4 @16 @ 6 4½ @ 5½ @ 7 @ 6½ Lemons, choice
" fancy
Figs, layers, new
" Bags, 50 lb.
Dates, frails, 50 lb.
" ¼ frails, 50 lb.
" Fard, 10-lb. box
" 50-lb."
" Persian, 50-lb. box Butter City Soda... Soda. Soda.
"faney...
S. Oyster ...
City Oyster, XXX.
Picnie.
Fancy Oyster... DRIED FRUITS—D
Apples, sun-dried...
evaporated.
Apricots, "Blackberries "Nectarines "Peaches "Plums " PEANUTS. @ 51/2

@ 5½ @ 7 @ 5½

nt.

ed cash buyers who

	sale Price Cu	
The quotations given be pay promptly and buy in fu	elow are such as arc ordina all packages.	rily offere
BAKING POWDER.	DRIED FRUITS-Foreign.	No. 2 Extr
Arctic, 1/8 lb. cans, 6 doz 45	DRIED FRUITS—Foreign. Citron, in drum	No. 2 Extr No. 3 C, go No. 4 C, de No. 5 C
" 1 lb. " 2 " 2 40 " 5 lb. " 1 " 12 00	Lemon Peel	Corn, barr " one-
Arctic, ½ lb. cans, 6 doz	Lemon Peel 14 Orange Peel 14 Prunes, Turkey 5 "Imperial @ 6 Raisins, Dehesia" Layers' Do-	" kegs Pure Suga
Telfer's, ¼ lb. cans, 6 doz. 2 70 " ½ lb. " 3 " . 2 55 " 1 lb. " 1 " 1 50	mestic	s'
Acme, ½ lb. cans, 3 doz 75	ported	Ginger Sna Sugar Crea Frosted Co
" bulk	tels	Frosted Constant Control Contr
Red Star, ½ lb. cans, 12 doz 45 12 lb. "6" 85 1 lb. "4" 1 50 BATH BRICK.	fornia	Clipper
English, 2 doz. in case 80 Bristol, 2 75 American, 2 doz. in case 65	FARINACEOUS GOODS. Farina, 100 lb. kegs	Corner Sto Double Pe Whopper.
No. 2 Hurl 200	Macaronj, dom 12 lb box 60 "imported @10 Pearl Barley @ 3	Whopper . Peach Pie Wedding
No. 2 Hurl. 2 00 No. 1 " 2 25 No. 2 Carpet 2 50 No. 1 " 2 75 Parlor Gem 3 00	Macaronj, dom 12 lb box 60 "imported 61 Pearl Barley 63 Peas, green 61 "split 63 Sago, German 66 Tapioca, fl'k or p'rl 66 Wheat, cracked 66 Vermicelli, import 610 "domestic 660	JA1
Parlor Gem	Sago, German	Fair Good Choice
Common Whisk 90 Fancy 1 00 Mill 3 50 Warehouse 3 00	Tron out m	Fair
BUCKWHEAT. Kings 100 lb, cases 5 50 " 80 lb, cases 4 65	Cod, whole	Good
BUTTERINE. Dairy, solid packed 13 " rolls 14 Creamery, solid packed 15 " rolls 16	Boneless	Fair
Creamery, solid packed	" Holland, kegs. 85@90 " Scaled 30	Choicest Extra choi
Hotel, 40 lb, boxes	Mack. sh's, No. 1, ½ bbl " 12 lb kit " 10 "	Common to
Wicking 25 CANNED GOODS—Fish.	" No. 2 ½ bbls 5 25@5 40	Choicest fa
rolls	Trout. ½ bbls. 5 25@5 40 10 lb, kits. 5 85 White, No. 1. ½ bbls. 6 00 12 lb, kits. 1 15 10 lb, kits. 1 00 Family. ½ bbls. 3 00 kits. 55@65	Superior to
Lobsters, 1 lb. pienie	" Family, ½ bbls3 00 kits55@65	Common to Superior to
" 1 lb, Star	Family, ½ bbls 3 00 kits 55@65 GUN POWDER. Kegs 5 25 Half kegs 2 88 No. 0 60 No. 1 70	Common to Superior to Fine to che
" 1 lb, stand	No. 0. 60 No. 1. 70	Fair Choice
" 3 lb soused 3 00	No. 2	Best Tea Dust.
Salmon, 1 lb, Columbia		Sweet Pipp Five and
Sardines, domestic \(\frac{1}{4} \st \). \(\frac{5}{2} \). \(\frac{1}{2} \st \). \(\frac{6}{2} \st \). \(\frac{1}{2} \st \). \(\fra	No. 0	Hiawatha Sweet Cub Petoskey C
" imported 14s10@11 " spiced, 1/s10@12	No. 1. 40 No. 2. 50 LICORICE. Pure. 30	Sweet Rus Thistle Florida
Trout, 3 lb. brook	Pure 30 Calabria 25 Sicily 18 MINCE MEAT 81/	Rose Leaf Red Domin
Blackberries, stand 1 00 Cherries, red standard 2 50 pitted 2 60	Half bbls 6	Swamp An TRADESM \$ 2, per hu
Damsons	MOLASSES. Black Strap	\$ 5, " \$10, " \$20, "
	Porto Rico	Subject t counts: 200 or ove
Green Gages. 1 40 Peaches, all yellow, stand 1 45 " seconds . 1 25 " Pie . 1 00	One-half barrels, 3c extra.	500 "
Pears 1 39 Pineapples 1 10@1 25 Quinces 1 59 Raspberries, extra 1 25 " red 2 25 Strawberries 1 10@1 25 Whortbeles 1 10@1 25	Muscatine, Barrels 6 00 " Half barrels 3 15	30 gr 40 gr
Raspberries, extra	Cases 2 25@2 35 ROLLED OATS Muscatine, Barrels	Above at the pool.
Whortleberries	" Half barrels3 15 " Cases 2 25@2 35	side the po stronger go \$1 for ba
Asparagus, Oyster Bay 1 80 Beans, Lima, stand 1 00 " Green Limas @1 16		Cocoa Shel Jelly, 30-lb
Beans, Lima, stand	Medium	Sage PAPER,
Conn Anchor's Wusphy	Small, bbl 5 75 " ½ bbl 3 38 PIPES	Curtiss
Corn, Arener's Trophy Morn'g Glory 1 10 Early Gold 1 10 Peas, French 2 1 extra marrofat @1 10 soaked 75 June, stand 1 40@1 50 sifted 1 25 repel extra fine 200	Clay, No. 216	follows: Straw " Ligh
" June, stand 1 40@1 50 " " sifted 1 25	RICE, Carolina head	Sugar Rag Sugar Hardware
Mushrooms, extra fine20 00 Pumpkin, 3 lb, Golden 85	" No. 1	Bakers Dry Good
Squash	DeLand's, pure	Jute Mani Red Expr
" Good Enough 1 10 " Ben Har 1 10 " stand br 1 05@1 10	Taylor's	48 Cotton. Cotton, No
New York Full Cream @12½ Michigan " 11½@12		Sea Island No. 5 Hem No. 8 B
CHOCOLATE.	Common Fine per bbl. 80 " " carlots. 80 Solar Rock, 56 lb. sacks. 23 28 pocket. 2 00 60 " 2 10 100 " 2 20 Ashton bu. bags 75 Higgins " 75 Warsaw " 35	Wool
Runkel Bros.' Vienna sweet 22 " Premium 33 " Hom-Cocoa 37	Ashton bu, bags	Tubs, No. "No. "No.
" Breakfast 48 CHEWING GUM. Rubber, 100 lumps25	Kegs	Pails, No. No. Clothespin
Spruce	Granulated, boxes	Bowls, 15s Baskets, m
CHICORY. Bulk	Hand, 3 " 2 35 SAUERKRAUT.	b
COFFEE—Green. Rio, fair	Silver Thread, 30 gal3 50 " " 40 "4 50 " SEEDS. Mixed bird	sl
" prime. 18 @19 " fancy, washed 19 @20 " golden. 20 @21 Santos. 15 @18	Mixed bird. 4½ Caraway. 10 Canary 4	"
Mexican & Guatemala 17 @19	Hemp. 4½ Anise 8½	White
Java, Interior20 @22 " fancy23 @25	Rape 4½ Mustard 7½ snuff.	Red Straight, i
Mandheling26 @28 Mocha, genuine25 @26	Scotch, in bladders	Patent
To ascertain cost of roasted coffee, add 1/2c, per lb, for roasting and 15 per cent, for shrinkage.	Dingman, 100 bars	Bolted
coffees—Package. 100 lbs Lion	Jaxon 3 75 Queen Anne 3 85 German family 2 40 Big Bargain 1 87	Bran
" in cabinets	German family 2 40 Big Bargain 1 87 SODA.	Ships Screenings Middlings
Magnolia 21½ 30 lbs 60 lbs Acme 21 20% 20%	Boxes	Mixed Fee
bins 2134 Arbuckle's Ariosa 2114	Allspice	Car "Small lots
McLaughlin's XXXX 2114	" Batavia in bund11 " Saigon in rolls42	Car "
" Quaker City 19½ " Best Rio 20½	Cloves, Amboyna	No. 1, per No. 1,
Honey Bee23	" No. 1	No. 2
Nox All 22 O. B 21 Tiger 2114	Xanizioar 24 24 24 24 24 24 24 2	No. 1 No. 2
Valley City	Cassia Batavia 20	Perkin
Cotton, 40 ftper doz. 1 25	" and Saigon 25 " Saigon	follows:
" 60 ft " 1 50 " 60 ft " 1 60 " 70 ft " 2 00	Cloves, Amboyna 35 " Zanzībar 28 Ginger, African 12½ " Cochin 15	Part Cure Full " Dry
Cotton, 40 ft per doz. 1 25 50 ft 1 50 60 ft 1 60 70 ft 2 00 20 ft 2 25 Jute 60 ft 1 10 72 ft 1 15 CONDENSED MILK. Eagle. 7 60	Cochin 15 Jamaica 18 Mace Batavia 80 Mustard. English 22	Dry Kips Calfskins,
Anglo-Swiss 6 00		Deacon sk
Kenosha Butter. 81/4	Nutmegs, No. 2	Shearlings Estimated
Seymour " 7 Butter 7	Absolute Pepper, doz	Mink

SYRUPS. rels.....-half barrels WEET GOODS. eams.....9
Creams.....
Crackers....
Crackers...
OBACCOS—Plug. Cake, blk SUN CURED. .12 @15 .16 @20 .24 @28 .30 @33 ASKET FIRED. ancy..... 1MPERIAL. o fair..... o fine..... .20 @35 .40 @50 UNG HYSO ISH BREAKFAST @30 @35 @65 @10 ccos-Fine Cut.

MAN CREDIT COUPONS

WOODENWARE nt Weight

TWINES.

OODENWARE s, 5 gr. boxes s, 17s and 19s.

and FEEDSTUFFS

MEAL. MILLSTUFFS. CORN. OATS.

BYE. BARLEY. PELTS and FURS ns & Hess pay

HIDES. green. cured. ms..... r No. 2. PELTS.

FURS.

MISCELLANEQUE

1 00@6 00 50@3 00 25@3 00 10@1 00 50@8 00

Mink .84 .55 .85 .78 .84 " grey. Cat, house " wild. Fisher.... Lynx...... Martin, dark

Deerskins, per lb.

STARCH.

SUGARS.

Pure, 1 lb. pkgs... Corn, 1 lb. pkgs... Mystic, 1 lb. pkgs... barrels...

ut Loaf.

Confectione

CREAM TARTAR.

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73 Years-Jacob Jesson, Muskegon.

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Michigan State Pharmaceutical Ass'n richigan Nate Franhaceutical Ass n. President-Geo. Gundrum, Ionia. First Vice-President-F. M. Alsdorf, Lansing. Second Vice-President-H. M. Dean, Niles. Third Vice-President-O. Eberbach, Ann Arbor. Secretary-H. J. Brown, Ann Arbor. Treasurer-Wm Dupont, Detroit. Executive Committee-A. H. Lyman, Manistee; A. Bassett, Detroit; F. J. Wurzburg, Grand Rapids; W. A. Hall, Greenville; E. T. Webb, Jackson. Local Secretary-A. Bassett, Detroit.

Grand Rapids Pharmaceutical Society. President, H. E. Locher. Secretary, Frank H. Escott. Detroit Pharmaceutical Society.

Muskegon Drug Clerks' Association. sident, Geo. L. LeFevre. Secretary, Jno. A. Tinho

Importance of an English Training as Part of a Pharmaceutical Education. L. E. Sayre, Ph. G., in Druggists' Bulletin

For some years past there has been a great deal of discussioa upon the subject of the preliminary education of pharmaceutical students. Out of this has grown some practical good. We will venture to say that there is no applicant in the country who will be admitted to a pharmaceutical course unless he could spell "cat," multiply 2 x 4, and write, legibly or otherwise, the capitals and small letters of the English alphabet,

It is not this low preliminary work that we wish to discuss in this paper, but such a systematic training in the English language as will give the student a knowledge of the same and facility in its use, at least equal to his knowledge of drugs and his ability to handle them. It is a deplorable fact that many a "pharmacist" might be able to pass an examination considerably harder than that amusingly above indicated, and yet be unable to make out an order for drugs that could not be misinterpreted, or write any ordinary business letter expressing clearly and correctly the ideas he desires to com-

The writer well remembers his misgiv ings when he first came to realize on reading the annual announcement of the college, that his graduation hinged partially upon writing an essay involving original work pertaining to pharmacy. His misgivings came not so much from the pharmaceutical knowledge to be obtained as from the skill required in its expression (and not obtainable in that institution), which a training in English should

I appeal to the experience of nearly every one when I ask: "Is not this a common failing among a large majority of students in our colleges of pharmacy? And do our colleges sufficiently realize that their requirements for these are beyond the power of these students, either from the deficiencies of the student at the time of entrance (of which the college takes no notice), or from a lack of prices, which have reached the highest instruction afterwards which the college does not supply?

In other words, do not our colleges re quire for graduation that which they do generally find some theses that will fairly bear public inspection as regards their English, or that can at least be understood. But it is also true that the same colleges accept many theses that cannot ossibly be understood, unless interpreted by the professor under whose supercome to confront the duties of what they claim to be a profession, find themselves sadly deficient. They find there is some-thing more needed to make them worthy of claiming a membership therein. They may not be at fault in certain scientific acquirements; they may be thoroughly competent to handle poisons and dispense medicine: but, for all that, if they come are at least unworthy members of a proof the name it claims.

The same may be said of students who are preparing for some other professions in other schools. Dr. Chas. H. May speaks of this matter especially strongly sent their annual reports. Election of in regard to the graduates of some of our officers for the ensuing year will also be medical colleges. He says he has re-ceived letters from graduates in medicine in relation to instruction which (as the following show) betray the same dethe following snow) betray the same deficiency: "I except (accept) your terms;" "I make you the following proposition: me to pay," etc.; "I have did more studying after graduation than ever before;" "Am much oblidge:" "Your tearms." These graduates, he further states, were from reputable colleges.

Almost any secretary of a pharmaceu-

tical association or instructor in our colleges could furnish examples of defective English. Not to prolong this paper un-necessarily, the writer contents himself with the following examples taken at one year in college before entering on his Oil peppermint is higher. Oil sassafras

He introduces his theme on the incompatibility of two substances as follows:

"The subject * * has been a terror to the scientifical minds since it has been teach the "hot water cure." "Take a Justin that their firm were the first to the scientifical minds since it has been teach the "hot water cure." "Take a Justin that their firm were the first to the scientifical minds since it has been teach the "hot water cure." known to exist. There can be no de- cup of hot water with lemon juice in it,' intense violence; so readily are its elements to breaking up, that it leaves its of the hot water. For this remedy they

arrived at, after studying over the matter ly, then taking it right off to use in

in the following manner." practical pharmacist, this young man's in the air, and the lime, and iron and qualifications are above the average, and dregs left in the kettle.

but for this deficiency he might soon become one of the shining lights in the pro-

We are doing our best to elevate the standard of our profession, and to make the other professions, as well as the community at large, recognize and respect us as such; now it seems to me that while an advance in scientific acquirements is desirable to this end, yet it is becoming more and more apparent that an equal recognition by this Section of the A. P. A. of the importance of English training in the curriculum of our schools, is even more desirable. It is not necessary here to enter at large upon the many ramifications of development which the study of English affords, beyond the present citations; suffice it to say, that we all recognize that any scientific acquirement is markedly one-sided, unless it is accompanied by this much of English; and an advance in the profession must necessarily be accompanied by an equal advance n knowledge and intellectual training which the study of English involves.

Naturally, you will ask: How shall this desirable training be accomplished? In my judgment, by creating a chair of English in our schools, similar to that which is recognized in other technologi-cal schools. The professor in this department should, I think; have complete supervision of all written work done by the students, and should criticise it with reference to orthography, punctuation, clearness and correctness of expression, and written work should be largely in-

Blind Prescriptions and Secret Formulas. COMPOUND MAGNESIA POWDER.
Take of
Sulphate of Magnesium.....

ar of milk Oxal POUDRE FOUGUIRE. Take of luid extract of golden seal... Aqu trate of bismuth Sulphate of morphine .5 grs. .7 grs. FERRIER'S SNUFF. e of bismuth Take of Constitution of Potassium Iodide of Potassium Iodide acid. COMPOUND IODINE WASH. Cube Juni Xant

Take of owdered belladonna leaves. Sulphate of morphine Powdered gum arabic. Mix. Take of Mucilage of cilage of acacia. Solution of morphine (U. S. P., 1870) ... Mix.

The Market for Ginseng.

Glye

The scarcity of supplies of ginseng in the principal markets of the United States has induced a material advance in point ever known. Fears are expressed that the present scarcity foreshadows the ultimate extinction of this drug root as not supply and do not require as a condition for entrance? Now, it is true that are Louisville, Cincinnati, Chicago and an article of commerce in this country tion for entrance? Now, it is true that some students have cultivated a knowlsome students have cultivated a knownedge of English before entrance, and a few of them endeavor to advance after-handled the writer, under proper tunded to a combination or corner by large holders of the article. Quite a change the wethods of marketing the article. in the methods of marketing the article has taken place. The business is being gradually absorbed by Chinamen. In-terior buyers appear to be common in this as in other lines of trade. Kentucky, Tennessee, Virginia and North Carolina are said to be sending less to market than formerly, but this has been partly made vision the work was done. Hence it is that graduates in pharmacy, when they come to confront the duties of what they grows wild. Systematic cultivation is practically confined to New York State. The cultivated article does not sell as high as the wild species. Ginseng is bought entirely for export to China. Chinamen in America do not use it.

Annual Meeting of the Local Society.

The annual meeting of the Grand Rapids Pharmaceutical Society will be held Kin fession, or their profession is not worthy at The Tradesman office on Thursday evening. President Locher will present his exaugural address and Secretary Escott and Treasurer Fairchild will pre-

Muskegon Drug Clerk's Association.

MUSKEGON, Oct. 24, 1888. Dear Siewe, Grant rapids:

Dear Sie—The Muskegon Drug Clerk's Association held its semi-annual election of officers last evening, resulting as follows:

President—Geo, L. LeFevre,
Vice-President—W. A. Padley,
Secretary and Treasurer—Jno, A. Tinholt, Vice-President—w. A. Padicy. Secretary and Treasurer—Jno. A. Tiuholt. The next meeting will be held on Nov. 13. Yours, truly. JNo. A. TINHOLT, Sec'y.

The Drug Market. Opium is dull and weak. Morphia is random from a paper prepared by a pharmaceutical graduate for presentation to one of our societies—and this graduate held a high school certificate, and spent phor is unsettled. Blue vitriol is higher.

Oil perpermint is higher. Oil sassafras is scarce and firm.

pendence placed in it, as at any unsus-pecting moment it explodes with the most plained of poor appetites. The lemon operator in profound confusion, and often causing great damage."

charged as much as for a drink of their best liquors—25 cents—and the money And again, further on in this paper:
"From the natural elements which these substances contain would lead one to believe there could be no such reaction take is putting good, fresh water into a kettle That was the conclusion I finally already warm, and setting it to boil quickfor some time; and I proved my opinions coffee or other drinks, before it is spoiled. If it is allowed to steam, and simmer, and Theobro Judging from the standpoint of the evaporate, all the good of the water is

Minor Drug Notes.

From Mever Bros.' Druggist, The United States dispensatory has been revised for the sixteenth time, and

will soon be ready for sale. Laplace's sublimate solution is made by tilled water.

Gray oil is a subcutaneous injection used in syphilis. It is made by mixing three parts each of mercury and lanolin with four of olive oil. Ayer's hair vigor has been announced

sulphur and glycerin.

the prescription is the property of the druggist.

Apprentices of to-day are to become the druggists of to-morrow, so they should be selected with care. There is no greater question before the pharmacists of the dissolving one part of corrosive sublimate and five of tartaric acid in 1,000 of diseducation and other qualifications for apprentices. In order to bring out an expression and see what is actually going on in this direction, we invite our readers to inform us of what qualifications they consider when interviewing a prospective apprentice.

as an aqueous, three per cent. solution of sugar of lead, with a small proportion of bright as new, the following directions are given in Apotheker Zeitung: Put the Sulphur and glycerin.

Camphor ice can be prepared by mixing eighteen ounces of petrolatum with twelve ounces each of spermaceti and white wax and five ounces of camphor.

corks in a crock, pour in a solution of five or six drachms of permanganate of potassium, place a stone-weighted cover over them and pour on sufficient water to cover the corks. Allow them to stand cover them pour off the per-Haines' solution for the detection of thus for two days, then pour off the perglucose is made by mixing three parts of manganate solution and rinse them with cupric sulphate with nine parts of potassium hydrate, 100 of glycerin and 400 of again, pour in a pint of hydrochloric acid and enough water to cover them; soak for a few days, after which the acid The ownership of the prescription, as decided by several states in this country, has been followed by a similar decision water added, and set aside for a day. in Germany, where the court holds that | Fnally, they are drained and dried.

nt.

Wholes	sale Price Cu	irrent.	
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ACIDUM.	Carb	Antipyrin	
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zoicum, German 80@1 00	Cyanide 50@ 55 Iodide 2 85@3 00 Potassa, Bitart, pure 37@ 39	Arsenicum	
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icum 60@ 65 rochlor 3@ 5	Potass Nitras, opt 8@ 10	11; ¼s, 12) @ 9 Cantharides Russian,	
rochlor 3@ 5 ocum 10@ 12	Potass Nitras	po	,
licum 12@ 14	Prussiate	Capsici Fructus, af @ 18	
evlicum	RADIX.	" " po @ 16 " B po @ 14	
huricum	Aconitum 20@ 25	Caryophyllus, (po. 28) 22@ 25 Carmine, No. 40	
taricum 50@ 53	Althae	Cera Alba, S. & F 50@ 55	
AMMONIA.	Arum, po @ 25	Cera Flava 28@ 30	
	Calamus	Coccus	
18 deg	Glychrrhiza, (pv. 15) 16@ 13	Centraria	
oridum 12@ 14	Glychrrhiza, (pv. 15) 166 15 Hydrastis Canaden, (po. 60) 65	Chloroform 50@ 55	
ANILINE.	Hellebore, Ala, po 100	" squibbs @1 00 Chloral Hyd Crst 1 50@1 75	
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u	Sanage 7500 801	Cudbear	
u	" M @. 20	Dextrine 10@ 12	
CORTEX.	Scillae, (po. 35) 10@ 12 Symplocarpus, Fœti-	Ether Sulph 68@ 70 Emery, all numbers. @ 8	
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rica Cerifera, po 20 nus Virgini	Zingiber j 18@ 22	Gelatin, Cooper @ 90	
llaia, grd 12	SEMEN.	" French 40@ 60 Glassware flint, 75 per cent.	
safras	Anisum, (po. 20)	by box 66%, less	1
	Bird 1s 4(a) 61	Glue, Brown 9@ 15 " White 13@ 25	١
eyrrhiza Glabra 24@ 25	Carui, (po. 18) 12@ 15 Cardamon 1 00@1 25	Glycerina 23@ 26	1
" po 33@ 35	Corlandrum	Grana Paradisi @ 15 Humulus 25@ 40	
ematox, 15 lb. box 11@ 12 18 13@ 14	Cydonium	Hydraag Chlor Mite. @ 85	
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sinthium	TINCTURES.	Snuff, Maccaboy, De	
patorium	Aconitum Napellis R 60	Voes @ 35	
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MAGNESIA.	Benzoin	Spts. Ether Co 50@ 55	
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nygdalae, Dulc 45@ 75 nydalae, Amarae 7 25@7 50	Castor	" Roll 21/2@ 3	
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tecini 40@ 45 bina 90@1 00 untal 3 50@7 00	Valerian 50 Veratrum Veride 50	Cliff 1 40	
	I veration verioe	110 1 21111 1	

Veratrum Veride.

POTASSIUM.

Bi Carb.... Bichromate Bromide....

MISCELLANEOUS.

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PECK BROS., Wholesale Druggists GRAND RAPIDS. DECKHAM'S (ROUP

Peckham's Croup Remedy is prepared especially for children and is a safe and certain cure for Croups, Whooping Cough, Colds and all bronchial and pulmonary complaints of childhood. For attractive advertising matter address the proprietor, Dr. H. C. PECKHAM, Freeport, Mich. Trade supplied by wholesale druggists of Grand Rapids, Detroit and Chicago.

BRUGGIST Should send \$1 to E. A. Stowe & Bro. GRAND RAFIDS, for one of their improved LIQUOR & POISON RECORDS

HAZELTINE & PERKINS DRUG CO.

Importers and Jobbers of

--- DRUGS---

Chemicals and Druggists' Sundries.

Dealers in

Patent Medicines, Paints, Oils, Varnishes.

We are Sole Proprietors of

WEATHERLY'S MICHIGAN CATARRH REMEDY.

We have in stock and offer a full line of

Whiskies. Brandies. Cins, Wines, Rums.

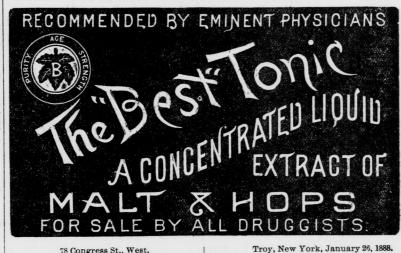
We are Sole Agents in Michigan for W. D. & Co., Henderson County, Hand Made Sour Mash Whisky and Druggists' Favorite Rye Whisky.

We sell Liquors for Medicinal Purposes only. We give our Personal Attention to Mail Orders and Guarantee Satisfaction.

All orders are Shipped and Invoiced the same day we receive them. Send in a trial order.

Hazeltine & Perkins Drug Go.,

GRAND RAPIDS, MICH.



DEAR SIRS—Your agent left me a sample of your liquid extract, Malt, and as I use much such in my practice, I thought to compare your product with some from another house

specialty bepart. Ph. Best Brewing Co.,

GENTLEMEN-I have used the "Best" Tonic
with most gratifying results in my case of
dyspepsia. My case was a bad one, I had no
appetite; headache in the morning; sour stomach; looking as though I had consumption,
and after taking this tonic I never felt better
in my life. I think it will cure a bad case of
dyspepsia. You may recommend it for that
case.

WM. O. JAEGER.

Philadelphia, Feb. 4, 1888. Ph. Best Brewing Co., 28 College Place, N. Y.,

"GENTLEMEN-I have tested the sample of "Concentrated Liquid Extract of Mait and Hops" you sent me, and find in my humble judgment that it is a very pure and safe article. I will not hesitate to recommend it in every case of debility where a Tonic of that kind is indicated.

Respectfully.

322 South Fifth Street

Respectfully, E. H. Bell, M. D.

Detroit, Mich., April 9, 1888.

Specialty Dept. Ph. Best Brewing Co.,

GENTLEMEN—I duly received the case of your "Best" Tonic and have since had a great many in this institution. I must say that the beneficial effects on weak and debilitated patients have been most satisfactory, especially to those in a stage of recovery after severe sickness.

I write this thinking you might like to have my opinion on its merits. I certainly shall prescribe it in future, where the system requires building up, either from constitutional weakness or otherwise.

Yoars truly,

WM. GRAY, M. D.

Medical Sup't.

DEAR SIRS—Your agent left me a Sample of your liquid extract, Malt, and as I use much such in my practice, I thought to compare your product with some from another house I had on hand; and finding yours superior in the great essential, the palitable nutriant as well as in tonic stimulant properties, felt anxious to know about what it can be furnished the dispensing physician.

Yours truly,

East Genessee Street,

Buffalo, N. Y., Feb. 17, 1888.

Specialty Depart. Ph. Best Brewing Co.,

GENTLEMEN—I have used the "Best" Tonic

Midville, Geo., Feb. 24, 1888. Specialty Depart. Ph. Best Brewing Co.,
GENTLEMEN—I think the "Tonic" a splendid
medicine for all forms of Dyspepsia and Indigestion. It is giving me great satisfactiou.
Very respectfully,
J. M. JOHNSON, M. D.

Yardiey, Pa., March 18, 1888

Yardley, Pa., March B, 1888.

Ph. Best Brewing Co.,

DEAR SIRS—I have given your "Malt Tonic" a trial in several cases of Enfeebled Digestion and General Debility, especially in the aged, where the whole system seems completely prostrated, with very satisfactory results. I have used many of the so-called "Malt Extracts," but believe your preparation to be superior. In the aged where the digestive functions are exhausted, and there is a loss of the nerve vital force, I found its action to be rapid and permanent.

ELIAS WILDMAN, M. D.

ELIAS WILDMAN, M. D.

Work-House Hospital. Blackwell's Island, Feb. 10, 1888.

Ph. Best Brewing Co.,
GENTLEMEN—As a matter of personal interest, I have used your "Best" Tonic in several cases of impaired nutritition. The results indicate that it is an agreeable and doubtless, highly efficacions remedy. I am,
Very truly yours,
E. W. FIEMING, M. D.

New Orleans, La., April v, 1000.

Specialty Depart. Ph. Brewing Co.,

GENTLEMEN—Having tried your "Best"
Tonic to a great extent amongst my practice,
I will state in its behalf that I have had the
best results with nursing mothers who were
deficient in milk, increasing its fluids and secreting a more nourishing food for the infant,
also increasing the appetite and in every way
satisfactory for such cases.

Very respectfully,

D. BORNIO, M D. For Sale By

HAZELTINE

Grand Rapids, Mich.

The Michigan Tradesman

Brief Digests of Recent Decisions in Courts of Last Resort.

PROMISSORY NOTE-BLANK-VALIDITY. A promissory note reading "ninety days after date—promise to pay," is not rendered invalid by the blank, according to the decision of the Supreme Court of Indiana in the case of Brown vs. First National Bank of Indianapolis.

INSURANCE-ARREARS-TENDER.

In a case recently decided by Judge Anthony at Chicago a life and accident insurance association was sued by a wife to recover for the death of her husband. It appeared that the husband was in arrears for dues while inform and sick but rears for dues while infirm and sick, but that his brother had tendered the arrears of dues to the Treasurer of the associa-tion, who had refused to accept them. The Judge decided in favor of the associ-tion, holding that the Treasurer was justified in declining to accept the arrears unless the husband consented to a re-ex-amination. He held that the tender of arrears while the husband was infirm and sick was equivalent to making an application for new insurance.

ACCIDENT-CONTRIBUTORY NEGLIGENCE The New York Court of Appeals has rendered a decision defining contributory negligence in railroad accidents, in the case of Bronk, admrx. vs. New York & New Haven Railroad. The plaintiff's husband was, it appeared, struck by a train while sitting on the same seat with his employer in a covered express wagon, his employer, an inexperienced driver, attempting to cross the track. The court held that passengers as well as drivers are bound to exercise due caution in appear to be a control of the court of th proaching railway crossings in order to avoid being struck by passing trains, and that the relation of master and servant existing between the driver and the passenger riding on the seat beside him did not excuse the latter from the obligation to look both up and down the track on approaching the crossing, to be certain that there was no danger of colliding with an approaching train.

INSURANCE LAW CONSTRUED.

Section 1132 of the Code of Iowa divides the insurance which companies or-ganized under the laws of the State are entitled to contract for into five classes, and provides that no company shall be organized to issue policies of insurance for more than one of the five purposes for more than one of the five purposes mentioned, and that no company which shall have been organized for either one of those purposes shall issue policies of insurance for any other. The question was lately raised whether this section applied to insurance companies organized under the laws of other states in the case of the State ex rel. Phillips vs. The Fidelity and Casualty Company. The defendant was a New York company incorporated under laws which permit it to contract for several kinds of insurance. Judge Given, before whom the case was brought, decided that the restrictions of Judge Given, before whom the case was brought, decided that the restrictions of the section applied to the company. He said: "The question is, whether this provision relates only to domestic companies. Taken alone, I would say that the intention was to apply it to companies organized under the laws of Iowa, but construed in the light of the entire chapter I am led to believe otherwise. I fail ter I am led to believe otherwise. I fail to discern any reason why the Legislature should intend to confer larger franchise upon foreign than on domestic companies. The division of insurance into five kinds, and the restricting of companies to one kind, and the provisions as to capita and deposits, are for the protection of the assured. To say that a foreign company may contract several kinds of insurance and a domestic company only one, is to say that the foreign company may do several kinds of insurance upon the same capital that a domestic company must ex hibit for one."

A Father's Thrift.

From the Detroit Journal.

They tell an unkind story of a Toledo banker who was recently gathered to his fathers. The good man was wealthy, but, in the language of the sons of indeed, that he hated to squander money even in clothing when his old stock would keep out the weather. Last winter this banker's son became ashamed of his father's dilapidated appearance and entered into negotiations with a Toledo

"Do you sell father an overcoat," said he, "a good one, and get from him all that you can. I will make up the differ-

A day or two later the tailor met the banker and casually talked overcoat. The banker was too poor, etc., but the dickering was kept up until the banker paid \$10 and secured a \$70 overcoat. The fact was telephoned to the son.

At noon the young man went hom At noon the young main when come elated, expecting to see his father togged out in his new coad, but the old man appeared in his old coat and was full to overflowing with happiness. Asked as to the cause of his merriment, the old man said: "I'll tell you. I bought an overcoat from Granger this morning for \$10, and sold it within half an hour for \$12-82 clear money.

The feelings of the son, who had the \$60 to make good, may be imagined.

The Meanest Man on Earth.

The Meanest Man on Earth.

From the Boot and Shoe Review.

The meanest man in the world is the proprietor of a store in Philadelphia. He has just posted up a notice to all the saleswomen in his establishment to the effect that they must wear buttoned shoes hereafter. When asked his reason for this order he said he lost money on the girls who wore laced shoes. "I have in my store about 100 girls," said he, "and they all wear local shoes. These shoes beall wear laced shoes. These shoes be come untied about five times every day, and it takes two minutes to tie them again. At that rate each girl loses ten minutes a day, and 100 girls loses 1,000 minutes in the same time. That makes minutes in the same time. That makes about sixteen hours per day, or two day's work. I pay my girls \$1.50 per day, and the loss consequently means \$3 per day, or about \$1.000 per year. That much money will keep my boy and girl at school very nicely, or will pay my gas bills, and I propose to save it."

IF YOU NEED ANY, SEND TO

Heyman & Son, 63-65 Canal St.

Grocers

LEMON, HOOPS & PETERS, Wholesale

IMPORTERS.

MICH. GRAND RAPIDS,



WHOLESALE DEALERS IN

Fresh and Salt Beef, Fresh and Salt Pork,

Pork Loins, Dry Salt Pork, Hams, Shoulders, Bacon, Boneless Ham,

Sausage of all Kinds, Dried Beef for Slicing.

Strictly Pure and Warranted, in tierces, barrels, one-half barrels, 50 pound cans, 20 pound cans, 3, 5 and 10 pound pails. LARD.

Pickled Pigs' Feet, Tripe, Etc.

Our prices for first-class goods are very low and all goods are warranted first-class

in every instance. When in Grand Rapids give us a call and look over our establishment. Write us for prices

GRAND RAPIDS, MICH.

JENNINGS'

Flavoring Extracts.

Sixteen Years on the Market. 1888

> BY ALL JOBBERS. SOLD

> > MANUFACTURED ONLY BY

Jennings & Smith,

38 and 40 Louis St.,

Grand Rapids, Mich.

WHEN ORDERING Ask For JENNINGS EXTRACTS

WHOLESALE.

Bottom Prices on HARD and SOFT Coal in Car Lots, made delivered to any part of the State.



I. M. GLARK & SON,

MICHIGAN

SWIFT'S

Choice Chicago

Dressed Beef

-- AND MUTTON --

Can be found at all times in full supply and at popular prices at the branch houses in all the largger cities and is retailed by all first-class butchers.

The trade of all marketmen and meat dealers is solicited. Our Wholesale Branch House, L. F. Swift & Co., located at Grand Rapids, always has on hand a full supply of our Beef, Mutton and Provisions, and the public may rest assured that in purchasing our meats from dealers they will always receive the best.

Swift and Company,

Union Stock Yards, CHICAGO.

SEASON 1888.

We again call the attention of the trade to the

Hamburg Brand

---OF---

Having handled these goods for five years to the entire satisfaction of both ourselves and patrons, we recommend them to any dealer wishing the very best. We will be pleased to quote prices on application.

H. LEONARD

--- & SONS.---

E. A. Hamilton, 101 Oltawa St., 134 to 140 East Fulton St., Corner Spring St. Grand Rapids.

Rising Holiday Goods

ASORTED PACKAGE, NO. 48,

				Retail Ret	tail
1 de	z. No. 39 Tin Animals on wheels, assorted @ \$		358	058	60
1	No. 133 " Wagons " "@		45	05	60
1/2 "	1101 100	75	38	10	60
1 '			80	10 1	20
1/2		00	50	15	90
1/2		25	62	20 1	20
1/8		50	50	20	80
1/2		25 1	13	25 1	50
1/2			37	10	60
1/4			50	25	75
	No. 635 " 2 "	00	33	50	50
-12	No. 401-2 Locomotive with ringing bell@ 4	00	32	50	50
-12	No. 500-4 " mechanical@ 9	00	75 1	00 1	00
-12	No. 924 B Picture Wagon@ 4	00	33	50	50
1-6	No. 219 Steamboat@ 2	00	34	25	50
-12	No. 1102 "@ 8	00	66 1	00 1	00
1-6	No. 405 Bell Toys, with 2 horses	75	79	60 1	20
1-6	No. 170-10.0 Tin Stoves@	85	14	10	20
1/4	· No. 170-10-11/4 "@ 1	50	38	20	60
	No. 10-21/2 "@ 2	00	34	25	50
1-12	No. 15 Tin Kitchen Sets 4	00	33	50	50
	' No. 0x " "@	45	23	10	60
1/9	' No. 0½ " "@	87	44	05	30
1/2	' No. 9 Tin Side Board Sets@	42	21	05	30
1/4 1/2 1/2	· No. 8 " "	75	38	10	60
1/4	' No. 25 " " "@ 1		44	25	75
	' No. 100" "@ 4		35	50	50
	· No. 3 " " "@ 6	00	50	85	85
1			40	05	60
1-12	' No. 500 Mechanical Locomotives@		40	75	75
		813	3 67	821	00
	Package00.				

H. LEONARD & SONS.

Western Michigan

Mackinaw Shirts ALL SHADES AND QUALITIES

Heavy Underwear, Fulled Bootsand Mittens

AGENT FOR

EVERY PAIR WARRANTED.

SCOTCH CAPS.

R Special Bargains in

I. C. LEVI.