

THE FIRE TAX. A good deal is said these days about the tariff tax, the land tax, the personal tax, etc., but nothing is heard about the enormous fire tax to which the people are compelled to submit.

Striking an average from the reports of the stock fire insurance companies, it appears that for every dollar's worth of insurance the policy holder pays 100 cents—that 15 cents of this amount is retained by the local and general agent for commission and that 25 cents is used to meet current expenses, such as rent, salaries, legal fees, printing, advertising, etc.

In inaugurating an insurance company of their own, the business men of Michigan confidently expect to be able to cut the percentages above referred to squarely in two.

It being taken for granted, then, that the above items of expense can be curtailed, what can be done in the direction of lessening the fire losses?

Expenses..... 15 per cent. Commissions..... 65 " Losses..... 25 " Dividends to stockholders..... 10 " Total..... 55 "

Leaving a balance of 45 per cent. of the premium receipts to be returned to the policy holders. The plan is certainly worth a fair trial.

A LIFE AND DEATH STRUGGLE. The trial of Mr. Parnell and the other members of the Home Rule delegation in Parliament before a special Commission proceeds so slowly that good judges of the law's delays think it will not be at an end before next spring.

Upon this question of price, there are some considerations on both sides. As the Government price for land is \$1.25 an acre, the Indians' demand for that seems at first glance not unreasonable.

Naturally enough, behind the opposition to every proposal for the sale of the lands there lies the reluctance of the chiefs to have severally tenure substituted for the present tenure in common, as the Dawes law provides.

There is a very general feeling in England that the result of the investigation will affect very gravely the political situation.

Mr. Parnell has prepared the way for that by declaring his readiness to abandon public life if he cannot disprove the charges made by the Times.

The people accept this as a challenge from him to the Tories for a life-and-death struggle, and they will understand Sir Richard Webster's appearance in the case as the acceptance of his challenge.

It is observed that the two wings of the old Liberal party are farther apart than ever. There is no further talk of conferences to reconcile Lord Hartington and Mr. Chamberlain with Mr. Gladstone.

One good effect of the trouble raised by the Times will be to impress upon the Home Rule party the responsibility of their position.

And it has made them tolerant of small local fanatics, who had nothing to commend them but an intemperate zeal. It is upon these things that the enemies of the Home Rule cause now lay hold to discredit it before the English people.

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WHOLESALE'S MEMBERS. The aims sought by the members of the recently organized Michigan Wholesale Grocers' Association are as follows:

1. To secure the prevention of loss through bad debts and dishonest or incompetent debtors, by a system of reporting similar to that in use by the Michigan Business Men's Association.

2. To secure the enforcement of all agreements made on contract goods.

3. To secure a margin on sugar sufficient to cover the expense of selling the staple.

THE TRADESMAN sees nothing to condemn, but everything to commend, in the above aims and will throw the weight of its influence to make the Association a success, for several reasons, as follows:

(1) The prevention of delinquency on the part of merchants means lower prices for those merchants who do pay.

(2) The maintenance of prices on contract goods on the part of the jobber will aid the retailer in doing the same.

(3) The securing of a profit on sugar by the jobber will stimulate the retailer to take the same course—insist on the same iron-clad agreement with the jobber that the jobber has with the refiner.

Frankly, THE TRADESMAN favors this action of the jobbers, for the reason that it will afford the retailers an opportunity to make their own organizations more effective, by enabling them to obtain concessions they could not secure for themselves.

Purely Personal. Geo. J. Stephenson, the Bangor druggist, was in town over Sunday.

AMONG THE TRADE. GRAND RAPIDS GOSSIP. H. Leonard & Sons are sending out an illustrated Christmas catalogue to their patrons.

Wm. Steady succeeds W. F. Chapman in the crockery and notion business on South Division street.

J. F. Earthman has opened a grocery store at Mulliken. The stock was purchased at this market.

The Grand Rapids School Furniture Co., has increased its paid-in capital from \$100,000 to \$150,000.

Williams Bros. have re-engaged in the grocery business at Kalamazoo. Olney, Shields & Co. furnished the stock.

McAuley & Co. have engaged in the grocery business at Edgerton. Lemon, Hoops & Peters furnished the stock.

The Steele Packing & Provision Co. has arranged to open a retail market in the McMullen block, on South Division street.

Foster, Stevens & Co. are putting up a new hardware stock for H. C. Carpenter & Son, who are about engaging in that business at Woodland.

Amos S. Musselman & Co. have sold the Crane & Son grocery stock to Chas. Smelcer, late of White Cloud, who will continue the business at the old location.

The report that W. H. Tibbs contemplates removing his drug stock from his present location on Monroe street to South Division street is denied by that gentleman.

Geo. Van Riper, the Muskegon grocer, uttered two mortgages last Thursday, one to his father for \$600 and the other for the same amount to John Alberts.

AROUND THE STATE. Dorr—F. Weimann has opened a meat market.

Olivet—C. H. Mead succeeds Mead & Corey in the drug business.

Muskegon—Edwin Allen succeeds Allen Bros. in the jewelry business.

Plainwell—M. Eldred & Son have purchased the Masson meat market.

Bellevue—David Brackett succeeds R. B. Holden in the grocery business.

Kalamazoo—Welsh & Russel succeed E. A. Welsh in the grocery business.

Lansing—W. K. Walker succeeds Walker & Hewitt in the drug business.

Flint—Joseph Taylor succeeds Jones Bros. in the book and stationery business.

Marshall—M. H. Frink succeeds Smith & Frink in the merchant tailoring business.

Hastings—Houghtaling & Lichty are closing out their dry goods and grocery stock.

Battle Creek—L. W. Robinson & Son succeed D. R. Griswold in the dry goods business.

DeKerville—D. R. Brown succeeds M. J. Claggert in the general merchandise business.

Battle Creek—J. M. Stowe has opened a glove and mitten factory, with cigar stand in connection.

Muskegon—Jungen & Fink have engaged in the manufacture of cigars at 28 West Western avenue. Their brands are "Bonanza," "Mascot" and "Muskegon Club."

Eastmanville—Daniel B. Porter has retired from the Grand River Wood Package Co. The business will be continued by the remaining partner, R. B. Cobb, under the same style.

East Saginaw—The Loveland Transportation Co. has been formed, with a capital stock of \$50,000.

The incorporators are Ralph A. Loveland, R. H. Roys and Douglas L. White, this city; Temple Emery, H. A. Emery, James Reed, W. D. Young and C. E. Young, of Bay City.

The company will engage in handling lumber and logs on the lakes.

Detroit—The Champion Lumber Co. has filed articles of association with the county clerk. It is organized for the purchase of timber and manufacture of lumber in Marion county, Miss., and has a capital stock of \$60,000, of which \$31,000 has been paid in.

The incorporators are Henry S. Sweet, holding 633 shares; Everett E. Orvis, 410, and Theodore Gumm, 197.

Didn't Like Him. "I never liked that man," said the shoemaker, "and nothing could induce me to vote for him."

"But you must remember he fought bravely for his country in the late war," petitioned the ward politician.

"That may be all very true," replied the son of Crispin, "but you must recollect it is hard for me to support a man with a pair of wooden legs."

FOR SALE. F. FOR SALE—THE CITY MILLS, AT HOWELL, MICH. One of the best pieces of business property in central Michigan; will be sold exceedingly cheap.

F. FOR SALE—DESIRABLE STOCK OF DRUGS AND SMALL PAPER. Location, A. I. in county seat. Only those meeting business need apply.

F. FOR SALE—OUR RETAIL STOCK OF GROCERIES AT 119 Monroe street, Grand Rapids. Goods are all new. The stand is in the best location in town and can be leased. Romis Bros.

F. FOR SALE—TWO GOOD, SECOND-HAND RE-SAWS. 36-inch wheel band saw; knife grinder; mortiser; tip saw table, etc. Full line of new saws. F. B. Wigdins & Co., Machinery Dept., East Saginaw, Mich.

F. FOR SALE OR RENT—A DESIRABLE LOCATION for a druggist or a physician, or both. New brick building on a frequented corner. Good rooms above for residence purposes.

F. FOR SALE—A CLEAN, WELL-SORTED STOCK OF general hardware, stoves and tinware. Tin shop in connection. Will inventory about \$6,000.

F. FOR SALE—GOOD RESIDENCE LOT ON ONE OF the most pleasant streets "on the hill." Will exchange for stock in any good institution.

F. FOR SALE—ONE 234 ROWND'S SECTIONAL ROLL for mill, with elevators and scalpers complete; one Webster brand duster; one O. O. Geo. T. Smith purifier.

F. FOR SALE—BAZAAR BUSINESS, WELL ESTABLISHED in one of the best and best business towns in the State. Proprietor's health failing. Invales about \$1,400.

F. FOR SALE—CLEAN GROCERY, DRY GOODS AND CROCKERY stock, situated in a railroad town, with good line of customers. Stock will inventory about \$2,000.

F. FOR SALE—DRUG FIXTURES AND SMALL STOCK of drugs. Address Doctor, Box 242, Rockford, Mich.

WANTS. WANTED—TO EXCHANGE DRUG STOCK IN A live northern town doing good business for a drug stock in Grand Rapids or vicinity.

WANTED—SITUATION BY EXPERIENCED PHARMACIST. Speaks Holland. Registered by examination. Best of references. Address Box 133, Morley, Mich.

J.H. THOMPSON & CO. Wholesale Grocers, SOLE OWNERS OF Thompson's HONEY BEE COFFEE. Bee Mills Ed. Spices 59 Jefferson Ave., Detroit.

THE PLANKINTON. Has fine location in the very heart of the city, facing the Detroit Opera House and City Hall. It is convenient for all places of business and amusement and has all the latest modern improvements.

BELKNAP Wagon and Sleigh Co., Manufacturers of Spring, Freight, Express, Lumber and Farm WAGONS. LOGGING CARTS AND TRUCKS, MILL AND DUMP CARTS, LUMBERMEN'S AND RIVER TOOLS.

JOHNSTON'S SILVER THREAD SAUER KRAUT. IF YOU WANT THE BEST ACCEPT NONE BUT Silver Thread Sauer Kraut. Order this Brand from your Wholesale Grocer.

P. STEKETEE & SONS, JOBBERS IN Dry Goods & Notions, 88 Monroe St. & 10, 12, 14, 16 & 18 Fountain St., Grand Rapids, Mich.

CHASE & SANBORN. NATIVE COFFEE PICKERS. ONE OF A SERIES OF PICTURES REPRESENTING COFFEE CULTURE. WATCH FOR THE NEXT. SCENE ON A COFFEE PLANTATION. OUR COFFEES HAVE A NATIONAL REPUTATION REPRESENTING THE FINEST GROWN. SEAL BRAND COFFEE JAVA and MOCHA. CRUSADE BLEND. TEST FREE.

Western Department, NO. 80 FRANKLIN STREET, CHICAGO, ILL.

The Michigan Tradesman

Features of the Coffee Market.
From the New York Shipping List.

The course of the coffee market during the past six weeks has been so contrary to the expectation of a very large portion of the trade that a brief review of the situation, together with a consideration of the influences that have been most potent in its development, may prove of interest at the present time. Starting with the fact that a phenomenally small crop in Brazil was to be followed by one of unequalled proportions, the trade ever since then has been confidently looking for lower prices, but, with the exception of a few unimportant fluctuations, the market has been gradually but steadily advancing, and to-day prices are 4.45 cents higher for options and 2.75 cents higher for invoices than on the first of July last when the crop year commenced. This advance has not been due to speculative manipulation, however much speculative trading may have contributed towards developing the strength of the situation and stimulating the upward movement, but it is rather the natural result of the operation of the law of supply and demand. All the consuming markets of the world have been affected alike, and from whatever position the situation is viewed it shows the same elements of natural and inherent strength. The correctness of this statement may be readily gathered from the fact that, while the receipts in Rio and Santos since July 1 have been over one million bags in excess of what were for the same period of last year, the stocks in every market have decreased, thereby indicating that the supply has not been equal to the demand and that there has been a steady and very considerable depletion of reserves, and such a condition of affairs furnishes one of the fundamental features of a strong and buoyant market. It is a well-known fact that the abnormally small supply available last year so impoverished the stocks of the world that it may be said, with truth, that at the commencement of the present crop year the visible surplus was down to hard pan, while the invisible surplus had been virtually exhausted. Under these circumstances, the absorbing power of all markets became materially augmented, for there were not only the visible stocks to be replenished to their normal level, but this invisible and unmeasurable supply had to be repaired. Accordingly, as the tide began to rise, it ran into these innumerable dry holes in this country as well as in Europe, and the best evidence that as yet they have not been filled is shown by the steady depletion of visible stocks. The eight principal ports of Europe were carrying, on the 1st of October, 392,700 bags less than on the 1st of July, the three ports in the United States had 123,888 bags less, while in Rio and Santos there were only 139,000 bags more than at the beginning of the crop year.

These figures are sufficient to show that the demand has considerably exceeded the available supply, for, under normal conditions, all of these stocks should have increased, and, considering the extent to which stocks have been exhausted, it seems likely that these relations will prevail for some time to come, however rapidly the crop may come forward. Europe is evidently the most needy consumer, and conservative authorities estimate that over and above the ordinary requirements of consumption not less than 500,000 bags will be required to fill up the void that has been created. The manner in which the marketing of the crop has been retarded in Brazil on account of unfavorable weather conditions and the difficulties of a new and untried system of free labor have had their influence in creating, to some extent, the present condition of affairs. When receipts were expected to increase, they have diminished, and in place of plenty there has been scarcity, while buyers have persistently held back for a decline that as yet has not made its appearance. Accordingly, they have been forced to buy at prices in which they did not believe, but that, nevertheless, would have returned a handsome profit had it not been that their bearish proclivities led them to protect their purchases by selling options. Notwithstanding, therefore, that the actual position of supplies has been growing stronger from week to week and month to month, the sentiment of a large majority of the trade has constantly favored a decline and they have persistently operated with that expectation in view. As a consequence, a large and increasing short interest has materially stimulated the advance in options, invited efforts to create a speculative squeeze, and created conditions that led up to the famous corner that was developed in Hamburg during the month of September.

Still another feature is worthy of attention—for, while the general strength of the present position is generally admitted, there is still a distinct bearish undercurrent that is not without its influence. This is due to the change that has taken place in the relative value of options. Heretofore, jobbers have found a considerable source of profit in selling distant options because of the relative difference in price, the far off months being at a considerable discount from the spot or near months, but within the past few weeks as the market advanced this difference has been closing up, thereby leaving the seller short, with no prospect of being able to cover except at a loss. The irritation at being caught thus, has only increased the bearish sentiment of all that have had interests of this character, and has, perhaps, prejudiced their better judgment with respect to the immediate future.

From the very commencement of the present crop year there has been a persistent effort to discount the effect of a large crop, which it was expected would at once influence the whole course of trade, whereas, as a matter of fact, the world's supply had been so far exhausted that probably a considerable proportion of the available supply will yet have to be absorbed before the natural influences of a large crop will be felt to any appreciable extent. At present, the European position, which seems to be the most important factor in shaping the future course of events, is furthermore strengthened by the fact that the Venezuelan and Central American crops have all been marketed, and until the new crop comes

in, which will be not less than two months hence, only meager supplies can be obtained from that quarter, and Europe is a large consumer of these grades.

POTATOES.
We give prompt personal attention to the sale of POTATOES, APPLES, BEANS and ONIONS in car lots. We offer best facilities and watchful attention. Consignments respectfully solicited. Liberal cash advances on Car Lots when desired.

Wm. H. Thompson & Co.,
COMMISSION MERCHANTS,
166 South Water St., CHICAGO.
Reference
FELSENTHAL, GROSS & MILLER, Bankers,
Chicago.

WANTED.
POTATOES, APPLES, DRIED FRUIT, BEANS and all kinds of Produce. If you have any of the above goods to ship, or anything in the Produce line, let us hear from you. Liberal cash advances made when desired.

EARL BROS.,
COMMISSION MERCHANTS
157 South Water St., CHICAGO.
Reference: FIRST NATIONAL BANK, Chicago,
MICHIGAN TRADESMAN, Grand Rapids.

BEANS
If you have any to offer send samples and amount and will try to buy them

W. T. LAMOREAUX,
71 Canal Street.

EDWIN FALLAS,
Proprietor of
Valley City Cold Storage.
Packer and Jobber of
THE POPULAR SOLID

Daisy Brand
OF OYSTERS.

My facilities for handling Oysters are unsurpassed. Oysters guaranteed fresh every time. Send in your orders, which will be filled at lowest market price.

Oranges, Lemons, Bananas, Butter, Eggs and Egg Crates.
No. 1 egg crates, 37c. No. 2 egg crates, 20c. No. 1 fillers, 13c. No. 2 fillers, 10c.
I have facilities for handling each line above named that are unsurpassed.
I aim to handle the best that can be obtained. Mail orders filled promptly at lowest market price. A liberal discount on Egg Crates and fillers in large lots.

Salesroom, No. 9 N. Ionia Street,
GRAND RAPIDS.

MOSELEY BROS.,
—WHOLESALE—
Fruits, Seeds, Oysters & Produce.
All kinds of Field Seeds a Specialty.
If you are in market to buy or sell Clover Seed, Beans or Potatoes, will be pleased to hear from you.
26, 28, 30 and 32 Ottawa St., - GRAND RAPIDS.

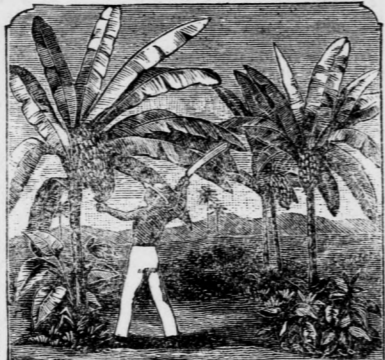
THEO. B. GOOSSEN,
WHOLESALE
Produce Commission Merchant,
BROKER IN LUMBER.
Orders for Potatoes, Cabbage and Apples, in Car Lots, solicited. Butter and Eggs, Oranges Lemons and Bananas a specialty.
33 OTTAWA STREET,
Telephone 269. GRAND RAPIDS, MICH.

E. P. CLARK & SON,
WHOLESALE
Commission Merchants,
AND DEALERS IN
Seeds, Produce, Vegetables, Fruit, Butter, Eggs, Cheese, Etc., Etc.
CONSIGNMENTS SOLICITED.
Big Rapids, - - Michigan.

Geo. E. Howes & Co.,
JOBBER IN
Apples, Potatoes & Onions,
SPECIALTIES:
Oranges, Lemons, Bananas.
3 Ionia Street, Grand Rapids, Mich.

Alfred J. Brown

Foreign, Tropical and California
FRUITS



Cranberries,
Sweet Potatoes
and Grapes.
Bananas, Our Specialty.
16 and 18 No. Division St.,
GRAND RAPIDS, - MICH.

BARNEY BROS.,
ESTABLISHED 1866.
159 So. Water Street, Chicago.



We do a General Commission Business and offer as inducements twenty years' experience and clear record. The best equipped and largest salesroom in the business in this city. Ample storage facilities—full 20,000 feet of floor space in the center of the best market in the West. Ample capital and first-class references on file with THE TRADESMAN. Write us if you wish information, whether to buy or sell. It will cost you nothing.
BARNETT BROS.

BUTTER AND EGGS

We are receiving daily and offer to the trade a choice lot of BUTTER and FRESH EGGS. Call at our store. We guarantee stock and prices to suit.

Lamoreaux & Johnston
71 Canal Street.

MOSELEY BROS.,
—WHOLESALE—
Fruits, Seeds, Oysters & Produce.
All kinds of Field Seeds a Specialty.
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3 Ionia Street, Grand Rapids, Mich.

P. & B.
OYSTERS
P. & B.

We are now prepared to supply the trade with our new "P. & B." brand of

BALTIMORE OYSTERS,
of which we are the PACKERS, and which we propose to make SUPERIOR to any Oysters sold in Michigan. Ask for the "P. & B."

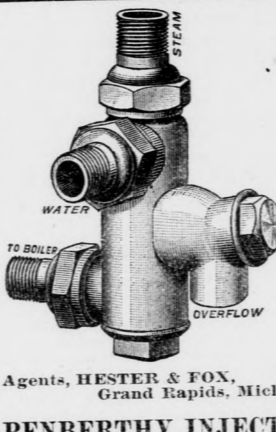
Putnam Brooks

GRAND RAPIDS TANK LINE CO.,
Distributing Agents for

Water White and Prim White Illuminating Oil
GASOLINE and NAPIHA.

Works, G. R. & I. and D. & M. Junc. Office, No. 4 Blodgett Bk.

CORRESPONDENCE SOLICITED. QUOTATIONS FURNISHED ON APPLICATION.

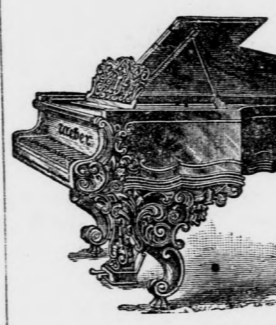


THE PENBERTHY IMPROVED Automatic Injector
—AS A—
IT CAN'T BOILER FEEDER BEAT!
16,000 in 18 Months Tells the Story.

- WHY THEY EXCEL:**
- 1 They cost less than other injectors.
 - 2 You don't have to watch them. If they break they will RE-START automatically.
 - 3 By sending the number to factory on the injector you can have parts renewed at any time.
 - 4 They are lifting and non-lifting.
 - 5 Hot pipes don't bother them and the parts drop out by removing one plug nut.
 - 6 Every man is made satisfied, or he don't have to keep the injector and we don't want him to.

Agents, **HESTER & FOX,** Grand Rapids, Mich.
PENBERTHY INJECTOR CO., Manufacturers, DETROIT, Mich.

WEBER
Grand, Square and Upright Pianos.



The Weber Piano is recognized beyond controversy as the Standard for excellence in every particular. It is renowned for its sympathetic, pure and rich tone combined with greatest power. The most eminent artists and musicians, as well as the musical public and the press, unite in the verdict that

The Weber Stands Unrivaled.
Sheet music and musical merchandise. Everything in the musical line.

Weber Pianos, Fischer Pianos, Smith Pianos, A. B. Chase Organs, Estey Organs, Hillstrom Organs.

JULIUS A. J. FRIEDRICH,
(Successor to Friedrich Bros.)
30 and 32 Canal St., Grand Rapids, Mich.

BLIVEN & ALLYN,
Sole Agents for the

The devil, Jack! We've got a Shark. He'll do for Bliven & Allyn.



Celebrated "BIG F" Brand of Oysters
In Cans and Bulk, and Large Handlers of OCEAN FISH, SHELL CLAMS and OYSTERS. We make a specialty of fine goods in our line and are prepared to quote prices at any time. We solicit consignments of all kinds of Wild Game, such as Partridges, Quail, Ducks, Bear, etc.
H. M. BLIVEN, Manager. 63 PEARL STREET.

BEANS
Parties having any Beans to offer will please send sample and we will try and make you satisfactory prices.
Alfred J. Brown
Seed Store,
GRAND RAPIDS, - MICH.

ELEVATORS - Morse Elevator Works, Philadelphia, New York and Detroit. Morse, Williams & Co., proprietors. Detroit office, 91 Jefferson ave. Telephone 1032. H. MIDDLEBROOK, Agent.

PERKINS & HESS
DEALERS IN
Hides, Furs, Wool & Tallow,
NOS. 122 and 124 LOUIS STREET, GRAND RAPIDS, MICHIGAN.
WE CARRY A STOCK OF CUBE TALLOW FOR MILL USE.

COAL! --- COKE! --- WOOD!
Wholesale **A. HIMES.** and Retail
Office under Nat'l City Bank. Yards, Shawmut Avenue, Winter and W. Division Sts.
Telephone Call 490-2. CAR LOTS A SPECIALTY.

REEDER, PALMER & CO.,
Wholesale Boots and Shoes.
STATE AGENTS FOR LYCOMING RUBBER CO.,
24 Pearl St., Grand Rapids, Mich., TELEPHONE NO. 998.

RINDGE, BERTSCH & CO.,
Manufacturers and Wholesale Dealers In
BOOTS and SHOES
AGENTS FOR THE
Boston Rubber Shoe Co.,
12, 14 & 16 Pearl Street, Grand Rapids, Mich.

Detroit Soap Co., SOAPS
DETROIT, MICH.
Manufacturers of the following well-known brands of
QUEEN ANNE, MOTTLED GERMAN, MICHIGAN, ROYAL BAR,
TRUE BLUE, SUPERIOR, CZAR, MASCOFFE,
MONDAY, PHENIX, WABASH, CAMEO,
AND OTHERS. For quotations address
Salesman for Western Michigan,
W. G. HAWKINS, Lock Box 173, - GRAND RAPIDS

WM. SEARS & CO.,
Cracker Manufacturers,
AGENTS FOR AMBOY CHEESE.
37, 39 and 41 Kent St., Grand Rapids.

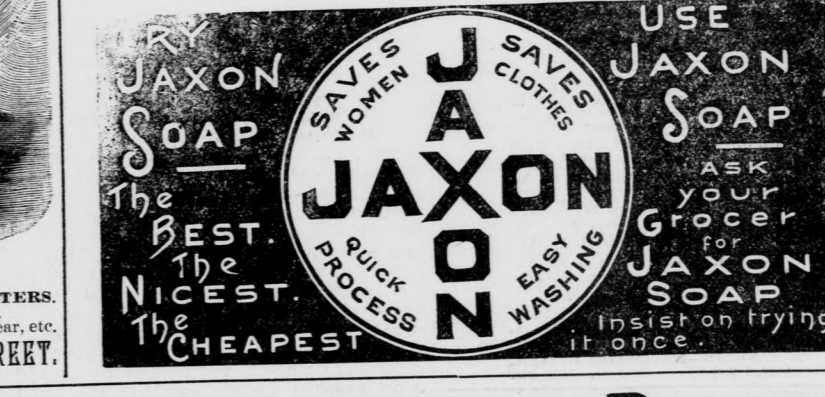
AMOS S. MUSSELMAN & Co.,
Wholesale Grocers,
21 & 23 SOUTH IONIA ST., - GRAND RAPIDS, MICH.

WE carry a heavy stock of
ALMONDS, BRAZILS, CHESTNUTS, COCOA NUTS, MIXED TABLE NUTS, FILBERTS, WALNUTS, PECANS, PEANUTS, SHELLED NUTS, and are prepared to fill orders or make prices on large or small lots.
Putnam & Brooks

AMOS S. MUSSELMAN & Co.,
Wholesale Grocers,
21 & 23 SOUTH IONIA ST., - GRAND RAPIDS, MICH.

JAXON SOAP
SAVES WOMEN SAVES CLOTHES
ASK your Grocer for JAXON SOAP
QUICK PROCESS EASY WASHING
THE BEST THE NICEST THE CHEAPEST
INSIST ON TRYING IT ONCE.

NEAL'S CARRIAGE PAINTS
Re-paint your old buggy and make it look like new for LESS THAN ONE DOLLAR. Eight beautiful shades. Prepared ready for use. They dry hard in a few hours, and have a beautiful and durable gloss. They are the ORIGINAL, all others are IMITATIONS. More of our brand sold than all the other brands on the market.
GRANITE FLOOR PAINTS
The Great Invention. Six Handsome Shades. Ready for use. DRY HARD OVER NIGHT, and are very durable. Give them a trial, and you will be convinced that it does not pay to mix the paint yourself.
ACME WHITE LEAD & COLOR WORKS
DETROIT,
Dry Color Makers, Paint and Varnish Manufacturers.
CUT THIS ADVERTISEMENT OUT AND TAKE IT TO YOUR DEALER, IT WILL SECURE YOU A PRIZE.



NEAL'S CARRIAGE PAINTS
Re-paint your old buggy and make it look like new for LESS THAN ONE DOLLAR. Eight beautiful shades. Prepared ready for use. They dry hard in a few hours, and have a beautiful and durable gloss. They are the ORIGINAL, all others are IMITATIONS. More of our brand sold than all the other brands on the market.
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CUT THIS ADVERTISEMENT OUT AND TAKE IT TO YOUR DEALER, IT WILL SECURE YOU A PRIZE.

The Michigan Tradesman

WEDNESDAY, OCTOBER 31, 1888.

LEISURE HOUR JOTTINGS.

Written for THE TRADESMAN BY A COUNTRY MERCHANT.

The eminent Dr. Johnson, by his labors as a lexicographer, novelist and essayist, made himself a prominent and abiding place in literary history...

Of course, the minds of people who have a ready access to the good things of life are not chronically turned to the pleasures of the table...

And, as we "like to eat," the subject of our "hash factories" is one of more than passing interest; and as memory wanders back to the various caravansaries which we have patronized...

Calling to mind my experience with the various hotels at which I have sojourned, brings up thoughts of the mingled gratitude and disgust, approval and contempt...

The antique sandwich, bald-headed pastry, and mouldy meats of the average railroad eating-house would serve to continue this feature of the subject almost indefinitely, but, as the very thought of them seems to awaken protests among our digestive apparatus...

Speaking of hotels, I have always taken the fact that Congressman Boodle or Millionaire Pineclad, or Crescus Coppermine, could sojourn in almost any of them at a cheaper rate, and with manifestly superior accommodations...

Almost the exact antithesis of this humble but economical hostelry I found in the Galt House, at Louisville, Ky., in the fall of '62. I was at that period a green and unseasoned youngster with very little experience in the ways of the world, and very little money...

Buy flour manufactured by the Crescent Roller Mills. Every sack warranted. Voigt Milling Co.

another bottle. By the time this was finished my approval of the new and fascinating tittle grew to that extent that I proposed two more bottles...

I held a whispered consultation with the waiter, who shook his head decidedly and aggressively. Then I interviewed the majestic clerk, holding out as a partial peace offering the \$7, a cheap silver watch, and a pocket knife...

A great many people who are engaged in feeding the public have a very curious idea regarding the sensitiveness of the stomach, and evidently imagine that there is no material difference between the organ of the human body and that of the African ostrich...

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Buy flour manufactured by the Crescent Roller Mills. Every sack warranted. Voigt Milling Co.

DO YOU WANT A SHOWCASE?



SPECIAL OFFER—This style or oval case; best quality; all glass, heavy double thick; panel doors; full length mirrors and spring hinges...

Best PLACE to secure a thorough and useful education is at the GRAND RAPIDS (Mich.) BUSINESS COLLEGE. Write for Catalogue. Address, C. G. SWENSEBERG.

SILVER STARS No Equal in the State. Wherever Introduced it is a Stayer!

TO THE TRADE: I guarantee "SILVER STARS" to be a long, straight filler, with Sumatra wrapper, made by union labor, and to give complete satisfaction.

A. S. DAVIS, Sole Manufacturer, 70 Canal St., GRAND RAPIDS.

MILL SUPPLIES Guaranteed the Best!

- Leather Belting Rubber Belting Mill Hose Raw Hide Lace Packings of all kinds Circular & Band Saws Saw Sets and Files Emery Wheels Emery Wheel Dressers Babbitt Metals Shingle Bands Lath Yarn Hide Rope Hay Rope Tube Cord Fodder Twine

Asbestos Goods, Pipe Covering Grease and Oil Cups, Greases of all kinds, Lard, Machinery, Cylinder and Rubbing Oils, Oil Tanks.

Belts made Endless and Repairing done in the best manner.

SAMUEL LYON Cor. Waterloo and Louis Sts., GRAND RAPIDS, - MICH.

TIME TABLES.

Table with columns: Grand Rapids & Indiana, GOING NORTH, Arrives, Leaves. Includes routes to Traverse City, Mackinaw, Saginaw, and Muskegon.

Michigan Central, Grand Rapids Division, DEPART. Includes routes to Detroit, New York, and Atlantic City.

Lake Shore & Michigan Southern, Kalamazoo Division, Arrives, Leaves. Includes routes to Detroit, Chicago, Toledo, and Cleveland.

Detroit, Grand Haven & Milwaukee, GOING WEST, Arrives, Leaves. Includes routes to Grand Haven, Milwaukee, and Chicago.

LORILLARD'S STANDARD FIRST GRADE PLUG TOBACCO CLIMAX Can now be bought at the following exceptionally LOW FIGURES: POUNDS, 12 x 3, 16 oz., 6 cuts, 40, 28 & 12 lbs. .41 .39 .39

OYSTERS Our "P. & B." Brand and SOLID FILL Cans take the Cake. Nothing sold in Michigan that equals them. Send in your orders. Putnam & Brooks.

CURTISS & Co., Successors to CURTISS & DUNTON. WHOLESALE

Paper Warehouse, Houseman Building, Cor. Pearl & Ottawa Sts., GRAND RAPIDS, - MICHIGAN.

E. G. STUDLEY, Wholesale Dealer in RUBBER BOOTS AND SHOES. Manufactured by Gande Rubber Co. Send for Large Illustrated Catalogue and Price List. Telephone 454. No. 4 Monroe Street, - GRAND RAPIDS, MICH.

D. W. ARCHER'S SUGAR CORN DIRECTIONS: We have cooked the corn in this can sufficiently to be thoroughly formed (not cooked) adding pieces of Good Butter (size of hen's egg) and gill of fresh milk (preferable to water). Season to suit when on the table. None genuine unless bearing the signature of Davenport Canning Co., Davenport, Ia. OPEN AT THIS END.

SANTA CLAUS SOAP is the best on EARTH for FIVE CENTS a cake. All good housekeepers use it. All good grocers sell it, and N.K. FAIRBANK & Co., CHICAGO, make it.

RISEING SUN BUCKWHEAT. Guaranteed Absolutely Pure. NEWAYGO ROLLER MILLS, Newaygo, - Mich.

MICHIGAN CIGAR CO., MANUFACTURERS OF THE JUSTLY CELEBRATED "M. C. C." "YUM YUM," The Most Popular 10c cigar, and The Best Selling 5c Cigar in the Market. Send for trial order. BIG RAPIDS, - MICH.

HESTER & FOX, Manufacturers' Agents for SAW AND CRIST MILL MACHINERY, ATLAS ENGINE WORKS INDIANAPOLIS, IND., U. S. A. MANUFACTURERS OF STEAM ENGINES & BOILERS. Carry Engines and Boilers in Stock for immediate delivery. Planers, Matchers, Moulders and all kinds of Wood-Working Machinery, Saws, Belting and Oils. And Dodge's Patent Wood Split Pulley. Large stock kept on hand. Send for Sample Pulley and become convinced of their superiority. Write for Prices. 44, 46 and 48 So. Division St., GRAND RAPIDS, MICH.

WHO URGES YOU TO KEEP SAPOLIO? THE PUBLIC! By splendid and expensive advertising the manufacturers create a demand, and only ask the trade to keep the goods in stock so as to supply the orders sent to them. Without effort on the grocer's part the goods sell themselves, bring purchasers to the store, and help sell less known goods. ANY JOBBER WILL BE GLAD TO FILL YOUR ORDERS.

W. C. DENISON, GENERAL DEALER IN Stationary and Portable Engines and Boilers,

Vertical, Horizontal, Hoisting and Marine Engines. Steam Pumps, Blowers and Exhaust Fans. SAW MILLS, any Size or Capacity Wanted. Estimates Given on Complete Outfits. 88, 90 and 92 SOUTH DIVISION ST., - GRAND RAPIDS, MICH.

The Standard of Excellence KINGSFORD'S "Pure" "Silver" STARCH. Kingsford's Oswego CORN STARCH for Puddings, Custards, Blanc-Mange, etc. THE PERFECTION OF QUALITY. WILL PLEASE YOU EVERY TIME! ALWAYS ASK YOUR GROCER FOR THESE GOODS.

GROCERIES.

WHO ARE THEY?

Pencil Portraits of Grand Rapids Jobbers.

He is slightly under medium stature, but his head is level, in the majority of cases, for all that. He is quick and nervous in his movements, positive in his convictions and actions.

II.

He is "tall and stately," moves slowly and considerably, and talks as though he revolved in his mind all he was going to say two or three times before he said it.

III.

He is one of the oldest jobbers in the city, in point of years of service. In the early history of his business, he carried the firm's samples himself, helping put the goods up when he got home.

IV.

He is the least known of any Grand Rapids jobber, on account of the strict attention he gives his own business. Not that he is a slave to his business, but he cherishes the belief that the best place to make new acquaintances, and renew old ones, is in his old establishment.

V.

He is a shrewd financier, a master of details and an indefatigable worker. He has the general management of one of the largest establishments in the city, and, although his time is fully occupied, he is as accessible as the youngest clerk in the employ of the firm.

VI.

In point of energy and ambition, he is probably without an equal. Already the head center of three different lines, it is understood that he still sighs for other fields of conquest.

Increasing Their Output.

The Woolson Spice Co. has lately increased the number of coffee roasters in actual service from twenty-four to thirty-six and will augment the present number by twelve as soon as they can be put in.

THE TRADESMAN. Who is he?

VII.

In his Sunday clothes he looks like an Apollo, but he has a decided liking for old clothes, white blouse and overalls preferred. Perhaps the above statement ought to be modified so as to express the idea that the blouse and overalls might have been white about the time of the Revolutionary war.

For each correct interpretation of the above pencil portraits, a year's subscription will be given.

A Sign Which Attracted Attention.

A crowd gathered in front of a basement window on Dearborn street one day last week. They were all looking at one of the queerest signs ever displayed in this city. It read:

LADIES DRESSED, CLEANED AND DYED. 'I'd like to see myself in that shop,' exclaimed a fair type-writer girl from a near-by office, with a toss of her head.

The crowd grew, and grew, as street crowds are prone to grow on the slightest provocation, when the proprietor of the little shop came out.

'What's the matter here?' he inquired. 'Is my place on fire? Has anybody been hurt? Ah!' catching sight of the sign, and rubbing his chin reflectively for a moment, 'that boy has been up to his tricks, I see. I fired him to-day for impudence, and he swore then he'd get even with me, the little jackanapes.'

And then the proprietor stepped into his shop, peered over a letter "D" which had been pasted over an "S" in the placard, and the crowd laughed and dispersed as it read:

LADIES DRESSED, CLEANED AND DYED. Francis B. Thurber in Medical Classics.

Yet, with all the advantages of canned goods, some people abstain from their use because they think they are unwholesome. This idea has arisen from the fact that among the hundreds of millions of this annually consumed, there is now and then one imperfectly sealed, thus admitting the air and spoiling the contents.

These are easily detected, from the fact that they generally have "swelled" or puffed-up ends, and after opening by the exercise of common sense in the use of the organs of taste and smell. No one thinks of eating a decayed potato, or spoiled eggs, fish or meats, but some consumers seem to think that because a thing is put up in tin it must be good under all circumstances, prepare it for the table and eat it without the slightest discrimination.

This sometimes results in more or less severe attacks of cholera morbus, which, in these days of sensational press dispatches, are usually announced as "canned goods poisoning." Before the invention of canned goods, cholera morbus was as common as it is now, but it was called cholera morbus, and not "canned goods poisoning."

It is beginning to be understood by the medical profession and the public that this type of illness is largely the result of the decomposition of organic matter, which, in its earliest stages, develops a form of alkaloid poison, technically known as ptomaines; but such cases are more common with spoiled meat, fish, milk, cheese and ice cream than from canned goods, and it is safe to say that, considering the enormous amount of canned goods used, they are more wholesome than any similar amount of food not canned.

A Trifle Late in the Season. From the Detroit Free Press. 'You—you have strawberries, haven't you?' she queried of a Woodward avenue grocer as she stepped from her carriage.

'Well, hardly, ma'am—not to-day.' 'Will you have some to-morrow?' 'Really, I don't think so, man. In fact it is a little late for them.'

'Oh, dear! I suspected it might be, but was in hopes, I guess, I'll have to take two heads of cabbage.'

The Grocery Market. Sugar continues to decline, as is usual at this time of the year. Cheese continues to advance. Mackerel is so scarce that it is not worth while to quote it.

Dettenthaler still "holds the fort" with the celebrated "Anchor" brand of oysters. It gives satisfaction wherever introduced and has become the leading brand in many markets.

Stork. Fancy H. P. Choice White, Virginia. Fancy H. P. Choice White, Virginia. Extra.

PRODUCE MARKET.

Table listing various produce items like Apples, Butter, Cabbages, Eggs, etc. with prices per unit.

PROVISIONS.

Table listing various provisions like Flour, Sugar, Coffee, Tea, etc. with prices per unit.

FRESH MEATS.

Table listing various fresh meats like Beef, Pork, Mutton, etc. with prices per unit.

CANDIES, FRUITS and NUTS.

Table listing various candies, fruits, and nuts like Raisins, Apples, etc. with prices per unit.

COFFEES.

Table listing various coffee types like Rio, Red, etc. with prices per unit.

TEAS.

Table listing various tea types like Oolong, etc. with prices per unit.

FRUITS.

Table listing various fruits like Bananas, Oranges, Lemons, etc. with prices per unit.

NUTS.

Table listing various nuts like Almonds, Walnuts, etc. with prices per unit.

Wholesale Price Current.

The quotations given below are such as are ordinarily offered cash buyers who pay promptly and buy in full packages.

Large table listing various commodities like Baking Powder, Dried Fruits, Flour, etc. with prices per unit.

VALLEY CITY MILLING CO. advertisement featuring an image of a mill and text about flour products.

MAGIC COFFEE ROASTER advertisement with an image of a roaster and text about coffee products.

WM. L. ELLIS & CO. advertisement featuring a large star logo and text about various goods.

Baltimore Oysters advertisement with text about oyster products and prices.

Muscatine ROLLED OATS advertisement with text about oat products.

FOREST CITY BAKING POWDER advertisement with an image of a product tin and text.

JAXON CRACKER advertisement with an image of a cracker tin and text.

JACKSON CRACKER CO. advertisement with text about cracker products.

NELSON BROS. & CO. advertisement with text about window shades and other goods.

Vertical text on the far right edge of the page, including 'GLASS', 'WHOLESALE', and other small notices.

