





The Michigan Tradesman  
Official Organ of Michigan Business Men's Association.  
A WEEKLY JOURNAL DEVOTED TO THE  
Retail Trade of the Wolverine State.  
E. A. STOWE & BRO., Proprietors.  
Subscription Price, One Dollar per year.  
Advertising Rates made known on application.  
Entered at the Grand Rapids Post Office.  
E. A. STOWE, Editor.  
WEDNESDAY, NOVEMBER 7, 1888.

REMOVAL NOTICE.  
E. A. Stowe & Bro., publishers of THE TRADESMAN, and the Fuller & Stowe Company have leased the three-story and basement building at 100 Louis Street, near the corner of Ionia street and will take possession of the same about November 15.

The change in location will be particularly acceptable to the patrons of THE TRADESMAN, as it places the office in the center of the jobbing trade of the city, making it more available for all concerned, especially the visiting merchants whose business is principally with the wholesale dealers. The latch-string will be out the same as heretofore, but on the ground floor, instead of the third story.

#### GERMANY'S RELIGIOUS ATTITUDE

There is strong reason to believe that the Papacy was building great hopes on the visit of the Emperor of Germany to the Vatican, and that Leo XIII. made a personal appeal to him in behalf of the restoration of the temporal power. It is said that the Emperor treated the appeal with impatience, changed the subject of conversation, and went straight from the Vatican to the Quirinal palace, to indicate his entire want of sympathy with the Papal aspirations. What else, indeed, could be expected of a Hohenzollern? It never has been the fashion of that house to tolerate the aspirations of the clergy to manage Church affairs, much less those of the State, Catholic and Protestant alike have had to yield to the stubborn Prussian traditions that the civil power is supreme, if not over men's consciences, at any rate over the external arrangements of the visible church. Twice only have they yielded a point, and in each case the yielding has been small as possible. They allowed the strict Lutherans, whom their policy of a union of Reformed and Lutheran had driven out of the State Church, to organize for the government of their own churches; but only after prolonged resistance had shown it was impossible to force them back. And they retracted the false steps, out of harmony with Prussian traditions, into which the National Liberals seduced Prince Bismarck in the passage of the May Laws against the Catholic Church. But here also determined resistance and political necessities co-operated to secure a retraction, which was made as scanty as possible.

Nothing could be more futile than to suppose that the chief Protestant ruler of Europe sees in the Papacy any sanctity which would lead him to help to set up in Italy a state of things he would not tolerate in Germany. Three centuries ago the Bishop of Rome was one of many bishops who combined temporal with spiritual jurisdiction. All these combinations of jurisdictions have been swept away elsewhere, and it is now the Bishop of Rome alone who still refuses to recognize the inevitable. He, too, must come to see that such a reaction is impossible, yet the recent utterances of the Pope only show that the Emperor's rebuff has irritated without enlightening him.

#### ALL BUTTER OLEOMARGARINE.

A Boston dispatch, bearing date of November 1, is as follows:  
The butter coloring which nearly all the farmers and creameries use in increasing the yellow tint of their product is annatto boiled in cotton seed oil. The *New England Farmer* of this week publishes a letter from the Commissioner of Internal Revenue with a decision that such a mixture, although containing an extremely small amount of cotton seed oil, comes within the letter of the statute defining oleomargarine.

As nine-tenths of the butter made on the factory plan and by the farmers is colored by the use of annatto preparations, it is difficult to see wherein this decision, if rigidly enforced, will not work great injury to the butter industry of the country, by putting it on the same basis as the bogus butter business.

#### BE TRUE TO YOUR EMPLOYER.

It does not pay to betray an employer for the sake of a few dollars' gain. There may be times when such a course will result to the temporary financial advantage of the principal actor, but in the end the advantage gained is more than lost.

As an instance of the way in which betrayals of confidence usually result, it is only necessary to refer to a recent case in point happening in this city: Two houses were bidding for the same trade with a persistence seldom met with, even in the jobbing business. The manager

of one house conceived the idea of hiring the book-keeper away from the other firm, and accordingly made such arrangements with the employee, the latter agreeing to deliver up to the new employer all the points he was able to pick up regarding the business of the old house. It was not his services the new employer wanted, but the private information he was supposed to possess—information which should have been held as sacred as life. The result was that the book-keeper secured a liberal advance in salary. He understood that the advance was not paid out of consideration for his value as a worker, but because the new employer placed a premium upon the business secrets he was, supposedly, able to deliver to the purchaser.

The sequel of the matter is that as soon as the book-keeper was pumped dry he was cast aside—not because his work was not satisfactory, but for the reason that the new employer realized that if he could be bought once he could be purchased again, and was consequently not a safe man to entrust with the business secrets common to a mercantile establishment. The man is out of employment to-day, and is as much an object of scorn to the business public as if he were a traitor to his country. And so it will always be with those who seek to build themselves up at the expense of others!

#### THE CAMPAIGN AT AN END.

The campaign of 1888 is over. The day of parades, conventions and mass-meetings is past and the voice of the politician is no longer heard in the land. The convictions, *pro* and *con*, upon the main questions at issue, which have kept up a continual strife for months past amongst the editors, the leaders at the corner grocery, the workmen in the factory—and even in the social circle—these convictions have at last had expression at the polls, and the result will be known on the completion of the canvass which is now taking place. Whatever that result may be—and it is not very plainly foreshadowed at this writing—we are still to live together, come weal or come woe, as one people, under one flag—citizens of one common country, who must suffer alike if the government be weak, venal or usurping, or share alike the blessings of a wise and pure rule.

Politics is not all we have to do with as a people. The fact is, the subject absorbs a thousand times too much of the people's time, and our campaigns too much of their money. The experience of a hundred years plainly demonstrates the fact that there is a crying necessity for extending the presidential term; and the lessons taught by every campaign within the remembrance of the writer would seem to convince every unprejudiced observer that the commercial interests of the country would be infinitely better off if the campaign periods were greatly shortened, the terms of office greatly lengthened and the election dates fixed in other than business seasons.

#### BULGARIA AND ROUMANIA.

The plucky prince of Bulgaria still holds his throne, in spite of the announcement that the Great Powers had agreed to sacrifice him to the wrath of the Czar. He meets the Sobranje with a smiling face and cheerful words, declaring that Bulgaria is satisfied with the existing arrangements, and only wishes to be left to work out her own destiny. And the evidence in hand all goes to show that this is a proper estimate of the situation. The Bulgarians like the Prince for his courage and his hearty devotion to the welfare of his principality. If he be the "light weight" he was pronounced by the newspapers of central Europe, the wonder of his success is the greater.

His neighbors of Roumania have been threatened with an agrarian revolution, but the recent elections give the Conservative party a majority over all other groups in both the Senate and the Chamber of Deputies. As the latter is elected by the tax-payers, and as these are divided into electoral colleges according to their estates and their tax bills, the majority in question may represent only a minority of the people. In that case the uprising of the peasants against the landlords may represent an amount and a degree of popular discontent sufficient to effect a revolution in the near future.

The people of Manitoba have about come to blows with the Canadian Pacific over the right to construct their new railroad into the United States across its track. It was understood that the general right of the province to build such a road had been conceded at Ottawa. If so, the opposition of the Canadian Pacific is simply futile. No such right of way has been given it as warrants it. In denying to the Manitoba Railroad the right to cross it. The case has been appealed to the Supreme Court of the Dominion, which cannot render a decision for some months yet. But the Manitobans have given repeated evidence of their intention to persevere until they have carried their point, and that they will use their right to secede from the Dominion and set up for themselves if they cannot have their railroad inside the Dominion. In that case, what would become of the Canadian Pacific?

One of the most disagreeable features of the campaign just closed is the great number of wagers made by business men on the result of the election. Many bets have been made by merchants who are seriously inconvenienced by the funds so tied up and many of those who lose—as half of them necessarily must—will be compelled to hand over money which might better be devoted to the liquidation of debts.

#### AMONG THE TRADE.

GRAND RAPIDS GOSSIP.  
F. J. Cox has arranged to remove his grocery stock from Harbor Springs to this city.

S. G. Van Ostram has engaged in the grocery business at Hart. Lemon, Hoops & Peters furnished the stock.

W. E. Rogers & Co. have engaged in the grocery business at Saugatuck. The stock was purchased at this market.

Hillyer & Gates have removed their grocery stock from Greenville to this city, locating at 281 South Division street.

Martin Buszkiewicz has engaged in the boot and shoe business at 109 West Bridge street. Rindge, Bertsch & Co. furnished the stock.

Wm. H. Sigel has sold his grocery stock on West Leonard street to A. Mulder & Sons, of Spring Lake. The firm will also continue their grocery business at Spring Lake.

The Steele Packing & Provision Co. informs THE TRADESMAN that the new market of the corporation in the McMullen block will be a wholesale depot as well as a retail establishment; that it will be fitted up regardless of expense, and that the opening will occur about the 15th.

The Grand Rapids Tank Line Co. has one tank wagon running in the city and is building up considerable outside trade. The manager of the company, J. M. Anisanel, pays occasional visits to the outside trade and will continue them until he has covered all the trade tributary to the market.

The Gunn Hardware Co. foreclosed its mortgage, on the hardware stock of Thos. Beucus, at Cedar Springs, one day last week. A first mortgage was held by a brother of Mr. Beucus, the security of the Gunn Hardware Co. being of a secondary character. There is enough stock to pay both claims, but unsecured creditors will probably realize little on their accounts.

#### ABOUT THE STATE.

Jacobsville—P. C. Bailey has removed his drug stock to Groveton.

Avery—Ira D. Wagner has sold his grocery stock to J. J. Leggett.

Sturgis—P. D. Keim succeeds Pope & Keim in the grocery business.

Sault Ste. Marie—C. L. Anderson, the hardware dealer, has assigned.

St. Ignace—J. J. Monteith succeeds C. Faut in the grocery business.

Lisbon—A man named Pomeroy has engaged in the grocery business.

Big Rapids—John G. Martz has sold his clothing stock to Thos. Skelton.

Sparta—J. O. Norton is adding a grocery stock to his bakery business.

Kalamazoo—Welch & Russell succeed E. A. Welch in the grocery business.

Hillsdale—W. J. Winans & Co. succeed Card & Willets in general trade.

Laingsburg—M. B. Liddell succeeds Liddell & Hunt in the banking business.

Shelby—Thomas Ferris has engaged in the clothing, rubber and mitten business.

Detroit—F. J. Simmons succeeds Simmons & Jameson in the grain commission business.

Oxford—Temstead & Wilkinson have sold their drug stock to Dr. H. G. Ide, late of Rochester.

Plainwell—N. L. Birchard succeeds M. Eldred in the agricultural implement and windmill business.

Bay City—E. Von Herman & Co. have bought the Coman drug stock of the ex-entrepreneur of the estate.

Lisbon—T. H. Condra has engaged in general trade in the store formerly occupied by H. M. Freeman.

Mt. Clemens—Eyth & Charbeneau, dealers in groceries and crockery, have dissolved, each continuing.

Ryerson—J. H. Smith is erecting a new building on the site of the burned store, which he will occupy with his meat business.

Ionia—R. H. Stanton has sold his bakery and restaurant to D. Prentice, formerly engaged in the same business at Grand Lodge.

Paris—Leggett Bros. & Co. are succeeded by Dennis Leggett & Co. The change in firm grew out of the death of Dr. I. J. Leggett a couple of weeks ago.

Hamilton—H. J. Fisher now occupies two stores, one 20x60 feet in dimensions and the other 18x50 feet. His stock includes full lines of dry goods, clothing, boots and shoes, groceries, crockery and glassware and drugs and medicines.

Muskegon—B. Borgman has sold his general stock to John Medema, who has been in Borgman's employ for the past fifteen years. Mr. Borgman is one of the pioneer merchants of the city and his retirement from trade will be generally regretted.

#### STRAY FACTS.

Ryerson—The Scandinavian Stock Co. will not rebuild its store this fall, but will occupy one of the stores now being erected by J. S. Anderson.

Greenville—Geo. B. Caldwell has sold his interest in the Greenville Electric Light Co. and will probably engage in the same business at some other location.

Nashville—Brooks & Smith are erecting a second cold storage warehouse, similar to the one at their creamery, which they will use exclusively for their fruit trade.

Detroit—Jas. A. Hinchman & Co., proprietors of the Diamond Medicine Co., have merged their business into a stock company under the style of the Jas. A. Hinchman Co.

Detroit—F. A. Smith, Vice-president of the Merchants' National Bank of Battle Creek, has come to Detroit as Assistant Cashier in the Commercial National Bank.

Sault Ste. Marie—A. Lighthouse recently sold his grocery and feed business to C. Aylwin and skipped to Boddlestown, Ontario. He left about \$8,000 debts behind him, one-half to Chicago, Grand Rapids and Detroit jobbers, and the other half to the farmers in the vicinity of the place.

Clarion—Blood Bros. have assigned their sawmill to Jas. R. Wylie of Petoskey.

Saginaw—Smith & Kinney succeed Smith & Grossman in the manufacture of furniture.

Kalamazoo—Winans, Pratt & Co. succeed Geo. H. Winans & Co. in the manufacture of wagons and road carts.

Hudsonville—Thomas Curry's sawmill burned last Wednesday night, along with some logs and lumber, involving a loss of about \$6,000.

Detroit—The Detroit Vice Co. has been organized, for the purpose of manufacturing vices and analogous articles, with a capital of \$50,000, half of which is paid in. Hugh Johnson, Moses A. Hawkes, Geo. C. Wetherbee and Julius A. Grosvenor are the incorporators.

#### MANUFACTURING MATTERS.

Clarion—Blood Bros. have assigned their sawmill to Jas. R. Wylie of Petoskey.

Saginaw—Smith & Kinney succeed Smith & Grossman in the manufacture of furniture.

Kalamazoo—Winans, Pratt & Co. succeed Geo. H. Winans & Co. in the manufacture of wagons and road carts.

Hudsonville—Thomas Curry's sawmill burned last Wednesday night, along with some logs and lumber, involving a loss of about \$6,000.

Detroit—The Detroit Vice Co. has been organized, for the purpose of manufacturing vices and analogous articles, with a capital of \$50,000, half of which is paid in. Hugh Johnson, Moses A. Hawkes, Geo. C. Wetherbee and Julius A. Grosvenor are the incorporators.

#### GRIPSACK BRIGADE.

Max Mills and Yankee Crawford paired off on election.

Miss M. L. Sherman, representing the Lapham-Dodge Co., the Cleveland washboard manufacturers, was in town Saturday.

R. D. McNaughton, the Coopersville general dealer, was in town Saturday on his way home from Whitewater, whither he was called to attend the funeral of a relative.

Geo. Hodge, Upper Peninsula traveling representative for Lemon, Hoops & Peters, was in town over Sunday. He expects to find a foot of snow when he returns to the Soo.

Secretary Mills informs THE TRADESMAN that a meeting of the Board of Directors of Michigan Division, T. P. A., will be held at Sweet's Hotel, in this city, on Friday evening of this week.

Windy Hawkins is authority for the statement that H. R. Savage—otherwise known as "Absolute Dick"—has more customers and sells more goods than any other salesman in his line in the State.

J. H. McKelvey, for the past seven years with the Diamond Wall Finish Co., has engaged to travel for Coffin, Devoe & Co., of Chicago, taking the trade of Michigan and Northern Indiana as his territory. He starts out on his initial trip next week.

Wm. H. Allen has put an additional wagon on the road, covering territory not traveled by the old wagon. It will be named by Lincoln Lemon, late of Kalamo. The old wagon will be managed by William Huyghe, while the owner will devote his entire attention to the city trade.

B. S. Davenport has resigned his position with Reeder, Palmer & Co. to accept a situation as traveling salesman for Olney, Shields & Co. He is posting up this week and starts out on his initial trip next week. His territory will include the towns on the D. G. H. & M. and D. L. & N. Railways.

Now that the campaign is practically ended, the foolishness of dividing the traveling men on the political issue is clearly apparent. The division has been productive of wounds which will never heal and of bitterness which no amount of subsequent association will remove. Before so ill advised a movement was made, the traveling men of this market pulled together like a unit, but much of the cordiality of the past will be lacking in the future.

The last time Steve Sears went to Manistee he wrote ahead to the Durham House for a room, especially requesting that a little lunch be prepared and sent to his room, as he would arrive late in the evening. What was Steve's surprise, on going to his room on his arrival at the house, to find a half-barrel of beer on tap, a stock of sandwiches as big as a sample trunk and a turnip, elaborately ornamented. The scene was so touching that Steve could not control his emotions.

Merchants should remember that the celebrated "Crescent," "White Rose" and "Royal Patent" brands of flour are manufactured and sold only by the Voigt Milling Co.

#### The Sugar Trade Outlook.

The world's consumption of sugar in 1887-88 is placed by the London *Economist* at 5,107,000 tons, a decrease from the preceding year. Of this amount 2,407,000 tons was beet sugar and 2,500,000 tons cane sugar. The world's stocks in addition are 200,000 tons smaller than at the beginning of the last sugar year. The current year's consumption is estimated at 5,200,000 tons, an increase of nearly 100,000 tons. M. Licht's estimate of this year's beet crop is 2,850,000 tons. With a yield of cane sugar equal to last year the total supply would reach 3,550,000 tons, a surplus over consumption of 150,000 tons. On this basis stocks in September, 1889, would about reach the figures of September, 1887. The *Economist* says, in conclusion, "there would appear to be not much room for a lower range of prices than that now current."

#### FOR SALE, WANTED, ETC.

Advertisements will be inserted under this head for two general classes, the first insertion at 25 cents for each subsequent insertion. No advertisement taken for less than 25 cents. Advance payment.

#### FOR SALE.

FOR SALE—A STOCK OF MERCHANDISE IN THE driving village of Sparta situated at the junction of the P. & M. and C. & W. M. R. R. Stock will include about \$2,000. Must be sold at once. Store for rent. E. A. Stowe & Bro., Grand Rapids, Mich.

FOR SALE—A GOOD HORSE AND DELIVERY WAGON. Enquire at 193 Tenth Street.

FOR SALE—THE CITY MILLS, AT HOWELL, MICH., one of the best pieces of business property in central Michigan; will be sold exceedingly cheap. Address Thos. Gordon, Jr. Assignee, Howell, Mich.

FOR SALE—DESIRABLE STOCK OF DRUGS AND small paper. Location, A. 1, in county seat. Only those meaning business need apply. Address, W. J. Wiggins & Co., Machinery Depot, East Saginaw, Mich.

FOR SALE—OUR RETAIL STOCK OF GROCERIES at 10 West street, Grand Rapids. Goods are all new. The stand is in the best location in town and can be leased. Bemis Bros.

FOR SALE—2000 SECOND-HAND REWINDING 36-inch wheel band saw; knife grinder; mortiser; rip saw table, etc.; also full line of new machinery. E. B. Wiggins & Co., Machinery Depot, East Saginaw, Mich.

FOR SALE—A CLEAN, WELL-SORTED STOCK OF all general hardware, stoves and tinware. Tin shop in connection. Will inventory about \$6,000. Located in the best place for retail business in the city. Good reasons for selling. Address, Hardware, care Michigan Tradesman.

FOR SALE—ONE 100-ROWNS SECTIONAL ROCKET or mill, with elevators and scalpers complete; one Webster brand duster; one O. Geo. T. Smith purifier. The above machines are all in good condition. Address of owner, D. C. Briggs, North Branch, Mich.

FOR SALE—BAZAR BUSINESS, WELL ESTABLISHED in one of the liveliest and best business towns in the State. Proprietor's health failing. In value about \$1,000. Now is the time to buy for fall and holiday trade. Address A. B. C. office of this paper, 25 Albany, N. Y.

FOR SALE—DRUG FIXTURES AND SMALL STOCK of drugs. Address Doctor, Box 242, Rockford, Ill.

#### WANTS.

WANTED—SITUATION OF EXPERIENCED PHARMACIST. Best of references. Address Box 153, Morley, Mich.

WANTED—ENGINE AND BOILER CHEAP. LAWRENCE MORITZ, Aarwood.

WANTED—SITUATION ON THE ROAD BY MAN OF six years' experience. Best of references. Address J. E. F. care Michigan Tradesman.

WANTED—SITUATION TO SELL OUR CHOICE varieties of nursery stock, either on salary or commission. Permanent employment to successful men. Address, with references, May Brothers, Nurserymen, Rochester, N. Y.

WANTED—EVERY STORE-KEEPER WHO READS this paper, to see the benefit of our system. We will abolish your pass books, do away with all your book-keeping, in many instances save you the expense of one clerk, will bring your business down to a cash basis and save you all the worry and trouble that usually go with the pass-book plan. Start the 1st of the month with the new system and you will never regret it. Having to do with both plans will benefit by addressing (mentioning this paper) J. H. Sullivan, Albany, N. Y.

WANTED—1,000 MORE MERCHANTS TO ADOPT OUR Improved Coupon Pass Book System. Send for samples. E. A. Stowe & Bro., Grand Rapids.

#### MISCELLANEOUS.

DRUG STORES AND MEDICAL PRACTICES BOUGHT and sold. Partnerships arranged. Assistance and substitutes provided. Particulars free. Address "The Medicine Bureau," Lyons, Mass.

A 2-ACRE FRUIT FARM NEAR BENTON HARBOR, A. A. Handy to Chicago market, will sell or exchange for Grand Rapids real estate worth \$12,000. Address Dr. W. Ryce, Columbia, Mich.

\$2,500 IN CASH OR GOOD PAPER WILL SECURE a thriving hardware business without competition in Veredict. Address Lock Drawer 25, Evans, Mich.

\$1,200 CASH BURN MANUFACTURING BUSINESS, less paying 100 per cent. Best of references. Address for selling, Chas. Kynoch, St. Ignace, Mich.

"It is simply the ideal young people's magazine, and holds the first place."—Boston Journal.

#### St. Nicholas

FOR 1889.  
An All-Around-the-World Year.

THIS world-renowned magazine "for young people and their elders" is to have a great programme for the new volume beginning with November, 1888. The editor, Mrs. Mary Mapes Dodge, calls it "an all-around-the-world year." Of course the bulk of the contents are heretofore, will relate to American subjects; but coming America is always glad to learn what goes on in the rest of the world, and these stories and descriptive papers are not of the dry geographical order, and they will be strikingly illustrated. We have space here for only a few prominent announcements.

#### America.

"Little Saint Elizabeth," by Mrs. Burnett, author of "Little Lord Fauntleroy"; "The Routine of the Republic, how the Government is carried on," "College Athletics," "Amateur Photography," "Boys and the National Guard," "The Girls' Crusade," Indian Stories, School Stories, etc. The Belle of St. Anne, a serial about Canada, "South American Stories," "A Railroad in the Clouds," "Indians of the Amazon," by Mrs. Frank R. Stockton, etc.

#### Europe.

Life in Norway, by H. H. Boyesen; "Holland and the Dutch," by Mrs. Mary Mapes Dodge; "The Queen's Navy," by Lieut. F. H. Smith, R. N.; "The Winchester School," "England," "Way Trains," "Ferdinand de Lesseps," German, Italian (art) and Russian papers, etc., etc.

#### Asia.

Yan Phou Lee writes of "Boys and Girls in China," and there is a description of "Some of John Chinaman's Inventions," Mrs. Holman Hunt describes "Home Life in the East," papers on Siam, Japan and other countries.

#### Africa.

"The White Pasha," by Noah Brooks, a sketch of Henry M. Stanley; "How an American Family Lived in Egypt," "Sailor-Boy Dromios," a story of the siege of Alexandria.

#### Australia.

A series of interesting articles imparting much novel and amusing information concerning the habits, the animal and plant life, etc., of a wonderful land.

#### Arctic Regions and Sea.

"How We Made the Farthest North," by Gen. A. W. Greely, of the Greely Expedition; "A Dash with Doss for Life or Death," by Lieut. Schwatka; "A Modern Middy," "A Submarine Rumble," etc., etc.

Subscription price, 33 years; 25 cents a number. Subscriptions are received by booksellers and new dealers everywhere, or by the publishers. Remit by P. O. money order, bank check, draft or registered letter. The new volume begins with November, December is the great Christmas Number.

THE CENTURY CO., 33 East 17th St., N. Y.  
"This price of juveniles knits together the children of the Anglo-Saxon world."—Christian Leader, England.

#### Purely Personal.

H. J. Fisher, the Hamilton general dealer, was in town last Thursday.

James Shields, general dealer at Sugar Island, near Sault Ste. Marie, was in town over Sunday.

H. M. Freeman, formerly engaged in trade at Lisbon, has removed to Sparta and taken a position in the furniture factory there.

Wilbur H. Pardee, formerly engaged in general trade at Logan, has taken the position of book-keeper for John Giles & Co., at Lowell.

J. S. White, for some time engaged in the boot and shoe business at Charlotte, will go into the same business with C. L. Pratt at Monette, Mo.

Lew Hawkins has bet on Michigan going Democratic every campaign for the past twenty years and this year he has \$75 up on the result with H. F. Hastings.

Buy flour manufactured by the Crescent Roller Mills. Every sack warranted. Voigt Milling Co.

#### You can Travel on Your Trunk.

From the Indianapolis Journal.  
"Do you know that if a man has a heavy trunk he can sometimes travel a long distance on a railroad without a ticket or any money?" said a young man yesterday who had recently made his way back from Texas with but a few dollars. "When I reached St. Louis I had but five cents in my pocket, and I did not know a man there I could ask for a loan. I went to the ticket agent, and making known my condition asked him how I could get to Indianapolis. 'Have you a trunk?' he asked. I told him I had, and he said he would introduce me to the conductor. When the conductor came up I was introduced, and he asked me for the check to my trunk, which I gave him, and he then gave me a small ticket, which he would get my trunk in Indianapolis. I asked him how much the trunk would cost me when I went to get it out and he said \$7. Well, I got through all right, but when I presented the ticket for the trunk, it cost me \$9, instead of \$7. I have been wondering ever since who got that money, but I didn't care, for I was glad to get back to Indianapolis even on those terms."

IRWIN & CO.,  
MANUFACTURERS OF  
**Fine Cigars,**  
165 Milk Street, - - - BOSTON, MASS.

#### To the Druggist who handles Cigars:

DEAR SIR—Your business will be benefited by selling IRWIN & CO.'S "LOS DOCTORES" for the following reasons:



1st—Because they are made exclusively for the Apothecaries and sold only to them.  
2d—They are entirely free from ARTIFICIAL FLAVORING.  
3d—They are made of the best Havana Tobacco grown for fillers and Amsterdam Delici A 1 Squatras for wrappers.  
4th—They are hand-made by experienced Union Cuban workmen, under our personal supervision, at our own factory, 165 Milk Street, Boston.  
5th—Because we are in position, in the way of capital and resources for buying our tobacco direct from growers, and selecting it so "LOS DOCTORES" will continue to be as good as it has been fine in the past. 3,750 Druggists now handling "Los Doctores" is a good recommendation for its superiority to all other ten-cent cigars.

PACKED  
Box of 20, 100 and 250 Londres size.  
50 in box Conchas size.

Per Thousand,  
**\$58.50, \$59 & \$60.**

P. S.—With 1,000 order and upwards we give you a beautiful Bronze Sign to advertise them in your store. A work of art, same as cut, greatly enlarged.

SEND FOR OUR PRICE LIST.

IRWIN & CO.,  
Havana Cigar Manufacturers, BOSTON, MASS.  
Hazeline & Perkins Drug Co., Agents for Grand Rapids.

#### ONE OF A SERIES OF PICTURES REPRESENTING COFFEE CULTURE. WATCH FOR THE NEXT.









**Incidents of a Traveler's Career.**  
Written for THE TRADESMAN.  
He was so nice—and he knew it.  
He had on such elegant clothes—and he knew that, too.  
He had such winning ways with the ladies—at least, he thought he knew that.  
He sat in the ladies' coach and had turned the seat so that he sat with his back to the engine and his face to the people who occupied the car.  
He sat twirling his dainty moustache and ogling the ladies. It was mean for the boy in the smoker to put up a job on him and get a drunken woodsman to go right up to our dandy and ask, in a loud voice, "Say, Charlie, w'en ye git troo usin' my b'iled shirt and my socks, you jest send 'em back to me, will yer?"

It was too bad, but his best girl was just telling him that she would be "at home" to him next Sunday evening, and he was bidding her good-by and holding her hand, softly sighing, when that great big, raw-jointed farmer boy came in and said: "My mau sez ez heow yeou'd better git your baby some new socks!"

It was a small country store, but the owner had "tended three sessions of the district school," and was postmaster and judge of elections, and, you bet, no "traveling peddler" ever got the best of him. So, when the representative of a large dry-goods concern paid \$4 to have his trunks hauled out to this wise man's place of business and opened up his samples and waited two or three hours while the dealer sold two yards of factory and then had him come up, cast a quick but knowing (?) look over the samples and say, "Yes—nice line—nothin' there I want"—why, there was a mad traveling man, that is all.

"Charlie, you don't ever flirt or make love to women when you're away, do you, dear?"

"Well, I should say not. Who put such an idea in your little head?"

"Well, Mrs. Bunt said all traveling men flirted."

"You just tell her that she don't know anything about it. No self-respecting traveling man ever flirts, especially a married man who has such a dear wife at home as you are."

"I told her that you didn't flirt and she laughed. But, say, Charlie, who is the lady whose photograph you dropped out of your coat pocket this morning?"

And then came the usual story of a customer's wife who wanted a copy made of the photograph, and the recording angel sighed and called up his stenographer.

JESSE LANGE.

**Trying to Get Even on a Wooden Foot.**

Riding in a street-car, the other day, I was an interested spectator of an incident that afforded quite a diversion to a number of persons who happened to be in the right end of the car. Shortly after my entrance, a stop was made to permit a young lady and gentleman to get on, and as the former, who was young as well as extremely handsome and graceful, passed forward to accept a seat that was gallantly offered, she tripped over the outstretched foot of an individual who was sitting in the rear of the car. In an instant she was at almost full length in the bottom of the car, while the exclamations of the passengers and the black looks they directed at the extended stumbling block should have caused its owner to sink through the seat, for who does not sympathize with a pretty girl in distress? Quicker, almost, than she went down she was on her feet again, and gracefully acknowledged the courtesy of the gentleman who surrendered his seat. Embarrassed she certainly was not, and I said to myself there is a typical American girl who knows enough to make the best of everything.

But her escort looked like a thunder-cloud and as if he would like to punch the head of the fellow who had caused all the trouble. But he didn't. He contented himself with occasionally stepping vigorously on the still extended and offending foot, without the least sign of consciousness from its owner. Finally, with a lurch from the car as an excuse, the foot received another ferocious dig that was so pronounced as to almost twist the man out of his seat. Thinking that perhaps he had really injured the man, the escort muttered an excuse that was received in great equanimity with the gratifying explanation: "Oh, don't apologize; it's a wooden one and used to being stepped on." And the young lady? Well, she was as serene as ever, and apparently oblivious to her surroundings, and then the wooden leg got up and left the car.

**Why There's a Crowd Before the Window.**

One of the latest novelties in advertising is that of a Bowery clothing firm. Instead of the customary price marks being affixed to the goods displayed in the store window, to each suit is pinned a nice, crisp, new government bill, above which is the legend: "This suit for—." Quite a crowd sometimes collects before the plate glass to hungrily gaze in at the tempting display of wealth, which, altogether, amounts to something over \$50.

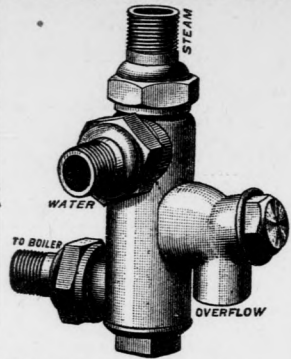
**He Would Have to Eat It.**

Clerk—I worked off some of that packed butter to-day.

Grocer—Indeed! Whom did you send it to?

Clerk—Mrs. Blank, around on Dash street.

Grocer—Great guns! Why, I board with her.



Agents, HESTER & FOX, Grand Rapids, Mich.

## THE PENBERTHY IMPROVED Automatic Injector

IT CAN'T BOILER FEEDER BE BEAT! 16,000 in 18 Months Tells the Story.

### WHY THEY EXCEL

- 1 They cost less than other Injectors.
- 2 You don't have to watch them. If they break they will RE-START automatically.
- 3 By sending the number to factory on the Injector you can have parts renewed at any time.
- 4 They are lifting and non-lifting.
- 5 Hot pipes don't bother them and the parts drop out by removing one plug nut.
- 6 Every man is made satisfied, or he don't have to keep the Injector and we don't want him to.

PENBERTHY INJECTOR CO., Manufacturers, DETROIT, Mich.

## P. STEKETEE & SONS,

JOBBER IN

## Dry Goods and Notions,

88 Monroe St. & 10, 12, 14, 16 & 18 Fountain St.,

Grand Rapids, Mich.

Peerless Carpet Warps and Geese Feathers  
American and Stark A Bags

A Specialty.

## FIGS

The new crop is abundant, Fine Quality and Cheap. We offer Choice and Fancy Layers, 35-lb. Baskets, Fancy Stock and 50-lb. Bags, 100-lb. kegs in cheap goods. All at bottom prices.

Putnam & Brooks.

## AMOS S. MUSSELMAN & CO.,

## Wholesale Grocers,

21 & 23 SOUTH IONIA ST., - GRAND RAPIDS, MICH.



## DON'T BE A SLAVE

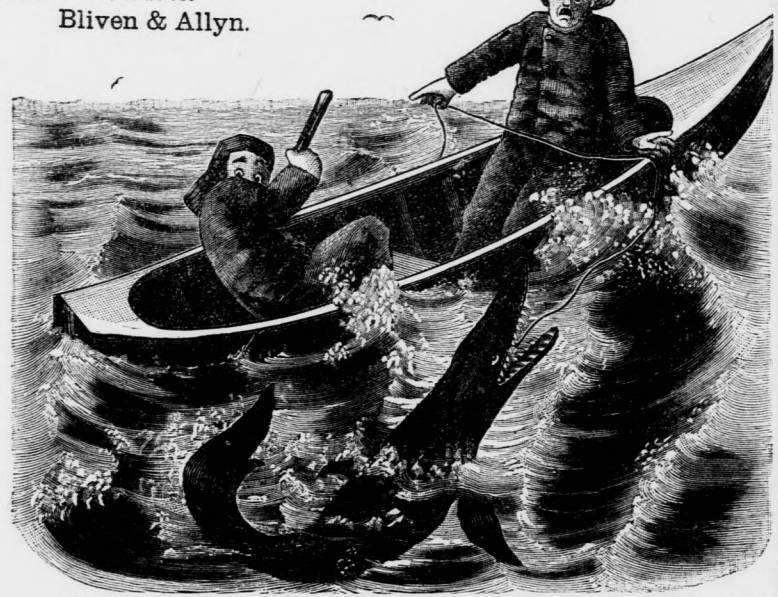
To prejudice, but save money, time, labor, strength and clothes by using

JAXON ANTI-WASHBOARD SOAP.

It loosens and separates the dirt without injuring the fabric, instead of eating up the dirt and thereby rotting the cloth. Don't be put off with something claimed to be "just as good," but insist on having the genuine and prove for yourself the advantages of this soap.

## BLIVEN & ALLYN,

The devil, Jack! We've got a Shark. He'll do for Bliven & Allyn.



## Celebrated "BIG F." Brand of Oysters

In Cans and Bulk, and Large Handlers of OCEAN FISH, SHELL CLAMS and OYSTERS. We make a specialty of fine goods in our line and are prepared to quote prices at any time. We solicit consignments of all kinds of Wild Game, such as Partridges, Quail, Ducks, Bear, etc.

H. M. BLIVEN, Manager. 63 PEARL STREET.



## Nuts PUTNAM & BROOKS.

We carry a large stock of all kinds of Foreign and Domestic Nuts and are prepared to sell in any quantity.

## LORILLARD'S STANDARD FIRST GRADE PLUG TOBACCO CLIMAX

Can now be bought at the following exceptionally LOW FIGURES:

Packages.	Less than 50 lbs.	50 lbs. or over.	Ass't'd lot any quantity
POUNDS, 12 x 3, 18 oz., 6 cuts, 40, 28 & 12 lbs.	.41	.39	.39
CLUBS, 12 x 2, 18 oz., 6 cuts, 42, 30 & 12 "			
CLUBS, 12 x 2, 8 oz., 6 cuts, 42, 30 & 12 "			
FOURS, 6 x 2, 4 oz., 42, 30 & 12 "			
FIVES, 6 x 1 1/4, 3 1/5 oz., 45, 25 1/4 & 16 "	.43	.41	.41
TWIN FOURS, 3 x 2, 7 to 1 lb, 41, 27 & 13 1/2 "			
FIGS, 3 x 1, 14 to 1 lb., 41, 31 & 17 "			

THESE PRICES LOOK TOO GOOD TO LAST.

## GRAND RAPIDS TANK LINE CO.,

Distributing Agents for

## Water White and Prim White Illuminating Oil,

GASOLINE and NAPHTHA.

Works, G. R. & I. and D. & M. Junc. Office, No. 4 Blodgett Bk.

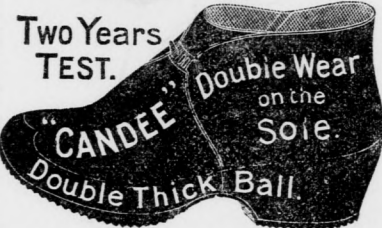
CORRESPONDENCE SOLICITED. QUOTATIONS FURNISHED on APPLICATION.



## E. C. STUDLEY,

Wholesale Dealer in

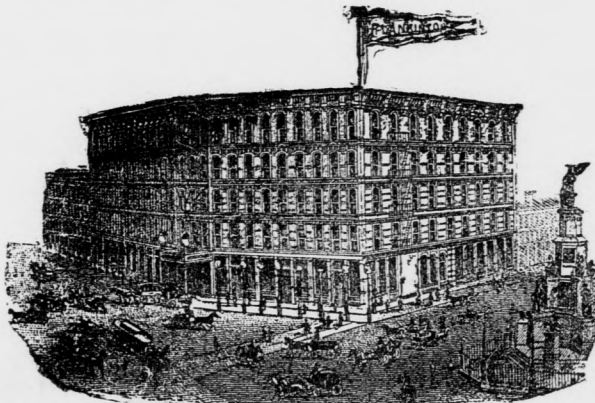
## RUBBER BOOTS AND SHOES



Manufactured by Candee Rubber Co.

Send for Large Illustrated Catalogue and Price List. Telephone 464.

No. 4 Monroe Street, - GRAND RAPIDS, MICH.



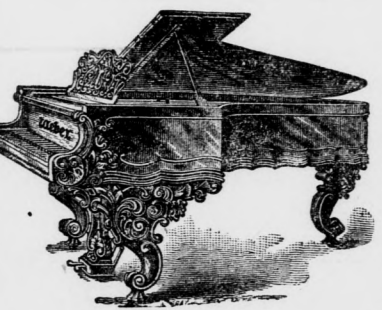
## THE PLANKINTON

Has fine location in the very heart of the city, facing the Detroit Opera House and City Hall. It is convenient for all places of business and amusement and has all the latest modern improvements, including elevator, steam heat, running water, electric call bells, fire alarms, gas and electric lights, etc. Rates, \$2.50 and \$3 per day.

JOHN O. PLANK, Proprietor, Of Plank's Grand Hotel, Island of Mackinac.

## WEBER

## Grand, Square and Upright Pianos.



The Weber Piano is recognized beyond controversy as the Standard for excellence in every particular. It is renowned for its sympathetic, pure and rich tone combined with greatest power. The most eminent artists and musicians, as well as the musical public and the press, unite in the verdict that

The Weber Stands Unrivalled.

Sheet music and musical merchandise. Everything in the musical line.

Weber Pianos, Fischer Pianos, Smith Pianos, A. B. Chase Organs, Estey Organs, Hillstrom Organs,

## JULIUS A. J. FRIEDRICH,

(Successor to Friedrich Bros.)

30 and 32 Canal St., Grand Rapids, Mich.

## NEAL'S CARRIAGE PAINTS

Re-paint your old buggy and make it look like new for LESS THAN ONE DOLLAR. Eight beautiful shades. Prepared ready for use. They dry hard in a few hours, and have a beautiful and durable gloss. They are the ORIGINAL, all others are IMITATIONS. More of our brand sold than all the other brands on the market.

## GRANITE FLOOR PAINTS

The Great Invention. Six Handsome Shades. Ready for use. DRY HARD OVER NIGHT, and are very durable. Give them a trial, and you will be convinced that it does not pay to mix the paint yourself.

## ACME WHITE LEAD & COLOR WORKS

DETROIT,

Dry Color Makers, Paint and Varnish Manufacturers.

CUT THIS ADVERTISEMENT OUT AND TAKE IT TO YOUR DEALER, IT WILL SECURE YOU A PRIZE.

Mill, Store and Dwelling for Sale. I own and desire to sell or exchange for property in the city, a mill 30 x 50 feet, four stories high, painted white, two run of stone, two bolts, good cleaning apparatus, power corn sheller, and all machinery necessary for doing a good custom business. Ample power, the whole of Flat river. Several acres of ground; store and dwelling combined, also on same premises. No incumbrance on property. H. B. FALLASS, Fallass & Swarthout's Law Office, National City Bank Block.

## 10¢ CIGARETTES STRAIGHT

WARRANTED TO BE THE FINEST and LARGEST SMOKE For the money in the U. S. 10¢ Cigarettes in a box. Ask your dealer for them. Manufactured only by JOHN E. KENNEDY & CO., Grand Rapids. Send for price.

## Responsible Commission Houses.

## MOSELEY BROS.,

—WHOLESALE—

## Fruits, Seeds, Oysters & Produce.

All kinds of Field Seeds a Specialty.

If you are in market to buy or sell Clover Seed, Beans or Potatoes, will be pleased to hear from you.

26, 28, 30 and 32 Ottawa St., - GRAND RAPIDS.

## THEO. B. GOOSSEN,

WHOLESALE

Produce Commission Merchant, BROKER IN LUMBER.

Orders for Potatoes, Cabbage and Apples, in Car Lots, solicited. Butter and Eggs, Oranges Lemons and Bananas a specialty.

33 OTTAWA STREET, Telephone 269.

GRAND RAPIDS, MICH.

GEO. E. HOWES.

S. A. HOWES.

C. N. RAPP.

## Geo. E. Howes & Co.,

JOBBER IN

## Apples, Potatoes & Onions,

SPECIALTIES:

Oranges, Lemons, Bananas.

3 Ionia Street, Grand Rapids, Mich.

If you have any to offer send samples

## APPLES

We make a specialty of handling AP- PLES in car lots and less and would be pleased to open correspondence with a view to receiving your shipments. Will at all times make liberal advances. "Prompt returns at top market price," is our maxim.

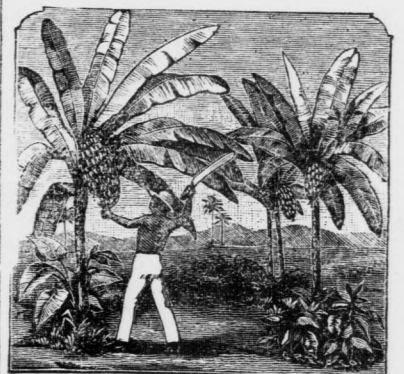
S. T. FISH & CO., 189 So. Water St., CHICAGO.

## Alfred J. Brown

—JOBBER IN—

Foreign, Tropical and California

## FRUITS



Cranberries, Sweet Potatoes and Grapes.

Bananas, Our Specialty.

15 and 18 No. Division St.

GRAND RAPIDS, - MICH.

## BUTTER AND EGGS

We are receiving daily and offer to the trade a choice lot of BUTTER

and FRESH EGGS.

Call at our store. We guarantee stock and prices to suit.

Lamoreaux & Johnston 71 Canal Street.

## BEANS

Parties having any Beans to offer will please send sample and we will try and make you satisfactory prices.

## Alfred J. Brown

Seed Store,

GRAND RAPIDS, - MICH.

and amount and will try to buy them

W. T. LAMOREAUX, 71 Canal Street.

ESTABLISHED 1866.

## BARNETT BROS.,

159 So. Water Street, Chicago.



We do a General Commission Business and offer as inducements twenty years' experience and clear record. The best equipped and largest salesroom in the business in this city. Ample storage facilities—full 20,000 feet of floor space in the center of the best market in the West. Ample capital and first-class references on file with THE TRADESMAN. Write us if you wish information, whether to buy or sell. It will cost you nothing.

BARNETT BROS.

## WANTED.

POTATOES, APPLES, DRIED FRUIT, BEANS

and all kinds of Produce.

If you have any of the above goods to ship, or anything in the Produce line, let us hear from you. Liberal cash advances made when desired.

EARL BROS., COMMISSION MERCHANTS

157 South Water St., CHICAGO.

Reference: FIRST NATIONAL BANK, Chicago. MICHIGAN TRADESMAN, Grand Rapids.

## POTATOES.

We give prompt personal attention to the sale of POTATOES, APPLES, BEANS and ONIONS in car lots. We offer best facilities and watchful attention. Consignments respectfully solicited. Liberal cash advances on Car Lots when desired.

Wm. H. Thompson & Co.,

COMMISSION MERCHANTS, 166 South Water St., CHICAGO.

Reference: FELSANTHAL, GROSS & MILLER, Bankers, Chicago.



LEISURE HOUR JOTTINGS.

Written for THE TRADESMAN.

BY A COUNTRY MERCHANT.

The anecdote of the individual who, while he could easily wear a number seven boot, always purchased number twelve, because they didn't cost any more, is ordinarily regarded as an absurd fabrication; but almost any trader of experience has witnessed cases nearly as peculiar and nonsensical.

The odd and eccentric in the human character is probably developed more by business transactions than all the other affairs of life. Parting with the "root of evil" is a matter which seems to have the effect, upon many people, of bringing to the surface curious and remarkable traits which afford the observer food for reflection, and perhaps mirth, or, it may be, sadness. To any of us who are struggling for present and future comforts and conveniences, the expenditure of our hard-earned dollars is a matter of study and calculation, but, when the expenditure is a matter of reasonable necessity, the majority of us usually regard the barter which transforms one piece of property into another as a matter of mutual accommodation and satisfaction between the parties to the trade. But, unfortunately, there are numbers of people who refuse to take this philosophical view of the question, and among these numbers may be counted those who, in business affairs, so often give us a singular and perhaps amusing exhibition of their oddities and peculiarities.

Deacon Crossgrain is a fair example of the odd, disagreeable and penurious buyer. He lives close to town, but always has his periodical shopping days, upon which there is woe and intensified disgust among a half-score or more of traffickers in merchandise. Any one of these ten dealers, if he would yield to an honest impulse, would politely but decisively inform the old man that his "patronage" wasn't appreciated; that if he would kindly inflect his presence on some other establishment it would be a favor greatly esteemed, and that a "business" visit from him was calculated to depress and sour the best dispositioned man that ever stood behind a counter. But who ever ran across a trader that had the courage to make an avowed enemy of one of the Crossgrains?

The old Deacon is as regular in his motions as a member of the planetary system. It takes three visits to each store before his business is consummated, and each visit is made in its regular order. The first is for a thorough and comprehensive examination of a large portion of the stock, with very little said about prices. The second is entirely devoted to "Jeweling" and grumbling at mercantile extortion; and the third is made to either inform the tradesman that the quality of his goods, his prices, and his general way of doing business, are unsatisfactory, or else to lay in the few articles wanted, with numerous protests.

Let us say, for instance, that you are dealing in the article of wall paper, and have some 300 samples to select from, ranging in price from a dime to a dollar a roll. Crossgrain's wife has, after months of importunity, persuaded him to repaper the "spare bed-room," and among his wants are "five rolls of cheap paper." He takes you from your books or other work and uses up an hour or two of your time in looking at every pattern in the house. Before you have shown him a dozen samples, he expresses it as his deliberate opinion that your assortment is an execrable one, and that your taste in buying is terribly depraved. At last he relieves you by going off to torture your competitor.

In an hour or so he returns and informs you that he has concluded to take a certain pattern, provided the price suits. And in finding that certain pattern you have to go through your entire line again, and when you find it, it is a fifty cent paper, which is something like forty cents more than the old man will pay. Finally, he decides to take a cheaper style, and the lot has to be gone over again. Selecting one at last, he offers about half-cost for it, and after a long, weary discussion, decides to try the other dealer again.

On his third call, he concludes to purchase, and, after running over your samples for the fourth time, you sell him five rolls of paper. Time of transactions, three hours; profit, ten cents.

The only time Crossgrain ever exhibited anything approaching extravagance was in a transaction he is reported to have had with Mr. Slimmer. Several months ago the latter gentleman decided to sue the Deacon on a long overdue account. Crossgrain is financially responsible, and on return day he appeared in court and announced that, although the account was a fraudulent and unjust one, he thought it cheaper in the end to pay it up than to litigate it. The principal, interest and costs were figured up, but

the Deacon strenuously objected to paying any interest.

"Look here, Deacon!" observed Slimmer, "you've been telling around this community that I'm a hypocrite, and falsifier, and a deceitful and dishonest man in general. Now, if you'll publicly acknowledge before this court that you've wronged me, I'll throw off the interest, and pay half of the costs."

The old man drew a long breath, and, after a brief reflection, remarked:

"No, Slimmer! Figure 'er up to the last cent. Folks call me cranky, and quarrelsome, and mean, and miserly; but I'm not goin' to throw away what little reputation I've got left by telling such an outrageous lie as that!"

But the freaks of intellectual humanity with whom the dealer comes in contact are not always those who are influenced by mean and miserly ideas. While these are the more common reasons for the oddities and idiosyncracies which we note, there are numerous generous, whole-souled and personally honorable people, whose eccentric and peculiar habits are matters of public comment.

There, for instance, is cranky but kindly old Jacob Boverman, who won't do business with any dealer who sells tobacco. There is Simpson, whose abhorrence of "style" is so great that, when necessity obliges him to reclothe himself, he will search over two or three counties to find something obsolete and awkward-looking. There is the, usually, level-headed Bagman, who has just finished painting his fine residence a peacock green, with vermillion trimmings. There is robust and healthy Jim Sager, who conscientiously samples every new patent nostrum that appears on the market. There is Farmer Gibbons, who buys porterhouse steaks for a pack of lazy dogs, and eats salt pork himself. There is Crowley, who drives up to your door with a fifteen dollar horse and a two hundred dollar buggy. There is the Rev. Mr. Duxberry, who, notwithstanding the protests and donations of his flock, persists in wearing a hat that was apparently venerable in his grandfather's days. There is Carpenter, who is always trying to convince you that all sickness is produced by killing animals and grinding flour in the wrong phase of the moon. And the list might be continued almost indefinitely.

After all, intellectual freakiness is simply comparative, and is more general than appears when the subject is first called to mind. There are freaks and freaks, and perhaps many of us who would indignantly repel any accusation of

freakiness, and who privately imagine ourselves classed among the reasonably "level-headed," are in reality catalogued among them, in certain quarters; which suggests that there are a great many reasons to induce any of us to re-echo the oft-quoted wish of Robbie Burns— "O, wad some power the giffle gie us, To see oursel's as others see us."

TIME TABLES.

Grand Rapids & Indiana.

GOING NORTH.		
Traverse City & Mackinaw	Arrives.	Leaves.
Traverse City & Mackinaw	9:05 a.m.	7:00 a.m.
From Cincinnati	7:30 p.m.	11:30 a.m.
For Potosky & Mackinaw City	3:30 p.m.	5:00 p.m.
Saginaw Express	11:30 a.m.	7:00 a.m.
Saginaw Express	10:30 p.m.	4:10 p.m.
Saginaw express runs through solid.		
7:00 a.m. train has chair car for Traverse City.		
11:30 a.m. train has chair car for Potosky and Mackinaw City.		
5:00 p.m. train has sleeping car for Potosky and Mackinaw City.		

GOING SOUTH.

Cincinnati Express	Arrives.	Leaves.
Fort Wayne Express	10:30 a.m.	7:15 a.m.
Cincinnati Express	4:40 p.m.	11:45 a.m.
From Traverse City	10:40 p.m.	5:00 p.m.
7:15 a.m. train has parlor chair car for Cincinnati.		
5:00 p.m. train has Woodruff sleeper for Cincinnati.		
8:00 p.m. train connects with M. C. R. R. at Kalamazoo for Battle Creek, Jackson, Detroit and Canadian points, arriving in Detroit at 10:45 a.m.		
Sleeping car rates—\$1.50 to Potosky or Mackinaw City; \$2 to Cincinnati.		
All Trains daily except Sunday.		

Muskegon, Grand Rapids & Indiana.

Leave.	Arrive.
7:00 a.m.	10:45 a.m.
11:15 a.m.	4:45 p.m.
4:30 p.m.	7:45 p.m.
Leaving time at Bridge street depot 7 minutes later.	
C. L. Lockwood, Gen'l Pass. Agent.	

Michigan Central.

Grand Rapids Division.

DEPART.		
Detroit Express	Arrives.	Leaves.
Day Express	6:45 a.m.	1:10 p.m.
New York Express	5:40 p.m.	3:40 p.m.
Atlantic Express	10:40 p.m.	6:50 a.m.
Mixed	6:50 a.m.	

Lake Shore & Michigan Southern.

Kalamazoo Division.		
19	2	4
10 p.m.	11:30 a.m.	1:00 p.m.
1:10 p.m.	7:45 p.m.	9:45 p.m.
2:25 p.m.	9:02 p.m.	11:30 a.m.
3:40 p.m.	10:09 a.m.	7:10 p.m.
6:35 p.m.	11:35 a.m.	2:25 p.m.
8:00 p.m.	12:30 p.m.	4:45 p.m.
10:25 p.m.	5:05 p.m.	11:25 p.m.
11:30 p.m.	7:10 a.m.	11:30 p.m.
1:35 p.m.	9:40 a.m.	7:15 p.m.
4:20 p.m.	3:30 p.m.	1:00 p.m.
Tickets for sale to all principal points in the U. S., Mexico and Canada at Union Ticket Office, ORO, WILKINSON, Agt., Depot Office, M. Booth, Agt., A. J. Smith, Gen'l Trav. and Pass. Agt., Cleveland, Ohio.		

Detroit, Grand Haven & Milwaukee.

GOING WEST.		
Through Mail	Arrives.	Leaves.
Through Mail	1:05 p.m.	1:10 p.m.
Grand Rapids Express	4:35 p.m.	5:10 p.m.
Grand Rapids Express	10:40 p.m.	5:40 p.m.
Night Express	5:25 a.m.	7:30 a.m.
Mixed	10:20 p.m.	10:50 p.m.
GOING EAST.		
Detroit Express	6:10 a.m.	4:40 a.m.
Through Mail	10:20 a.m.	10:30 a.m.
Evening Express	3:50 p.m.	3:50 p.m.
Limited Express	10:20 p.m.	10:50 p.m.
Daily, Sundays excepted. Daily.		
Detroit Express has parlor car to Detroit, making direct connections for all points East, arriving in New York 10:10 a.m. next day. Limited Express, East, has through sleeper, Grand Rapids to Niagara Falls, connecting at Milwaukee Junction with through sleeper to Toronto.		
Through tickets and sleeping car berths secured at D. G. H. & M. R. Y. office, 25 Monroe St., and at the depot. Jas. Campbell, City Passenger Agent.		

PERKINS & HESS

DEALERS IN

Hides, Furs, Wool & Tallow,

NOS. 122 and 124 LOUIS STREET, GRAND RAPIDS, MICHIGAN.  
WE CARRY A STOCK OF CAKE TALLOW FOR MILL USE.

ELEVATORS

(FOR PASSENGERS AND FREIGHT.)  
ave. Telephone 1032. H. MIDDLEBROOK, Agent.

Florida Oranges

We have arranged for a large quantity of this fruit and our fancy stock will come from the celebrated Hillyer Groves, whence they ship nothing but the finest, ripe stock.

Putnam & Brooks.

REEDER, PALMER & CO.,

Wholesale Boots and Shoes.

STATE AGENTS FOR LYCOMING RUBBER CO.,

24 Pearl St., Grand Rapids, Mich., TELEPHONE NO. 998.

COAL! --- COKE! --- WOOD!

Wholesale A. HIMES. and Retail

Office under Nat'l City Bank.

Yards, Shawmut Avenue, Winter and W. Division Sts.

Telephone Call 490-2. CAR LOTS A SPECIALTY.

Detroit Soap Co., SOAPS

Manufacturers of the following well-known brands of

QUEEN ANNE, MOTTLED GERMAN, MICHIGAN, ROYAL BAR, TRUE BLUE, SUPERIOR, CZAR, MASCOITE, MONDAY, PHOENIX, WABASH, CAMEO, AND OTHERS. For quotations address

W. G. HAWKINS, Salesman for Western Michigan, Lock Box 173, - GRAND RAPIDS

WM. SEARS & CO.,

Cracker Manufacturers,

AGENTS FOR AMBOY CHEESE.

37, 39 and 41 Kent St., Grand Rapids.

LEMON, HOOPS & PETERS,

Wholesale Grocers

AND

-TEA-

IMPORTERS.

GRAND RAPIDS, - MICH.



Our "P. & B." Brand and SOLID FILL Cans

take the Cake. Nothing sold in Michigan that equals them. Send in your orders.

Putnam & Brooks.

I. M. CLARK & SON,

—THE—

LEADING TEA HOUSE

—IN—

MICHIGAN

CURTISS & Co.,

Successors to CURTISS & DUNTON.

WHOLESALE

Paper Warehouse,

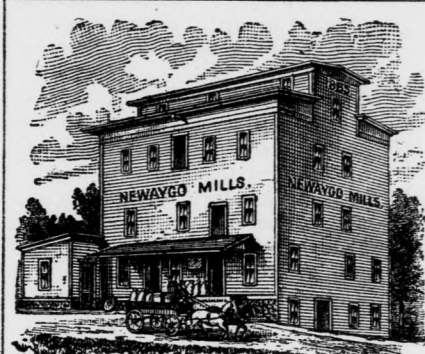
Houseman Building, Cor. Pearl & Ottawa Sts.,

GRAND RAPIDS, - MICHIGAN.

WHO URGES YOU TO KEEP SAPOLIO? THE PUBLIC!

By splendid and expensive advertising the manufacturers create a demand, and only ask the trade to keep the goods in stock so as to supply the orders sent to them. Without effort on the grocer's part the goods sell themselves, bring purchasers to the store, and help sell less known goods.

ANY JOBBER WILL BE GLAD TO FILL YOUR ORDERS.



RISING SUN BUCKWHEAT.

Guaranteed Absolutely Pure.

ORDERS FROM RETAIL TRADE SOLICITED.

NEWAYGO ROLLER MILLS,

Newaygo, - Mich.

MICHIGAN CIGAR CO.,

MANUFACTURERS OF THE JUSTLY CELEBRATED

"M. C. C.,"

The Most Popular 10c cigar, and

"YUM YUM,"

The Best Selling 5c Cigar in the Market. Send for trial order.

BIG RAPIDS, - MICH.

HESTER & FOX,

Manufacturers Agents for

SAW AND CRIST MILL MACHINERY,



Planers, Matchers, Moulders and all kinds of Wood-Working Machinery, Saws, Belting and Oils. And Dodge's Patent Wood Split Pulley. Large stock kept on hand. Send for Sample Pulley and become convinced of their superiority. Write for Prices. 44, 46 and 48 So. Division St., GRAND RAPIDS, MICH.

The Standard of Excellence

KINGSFORD'S

Oswego



STARCH.

Kingsford's Oswego CORN STARCH for Puddings, Custards, Blanc-Mange, etc.

THE PERFECTION OF QUALITY.

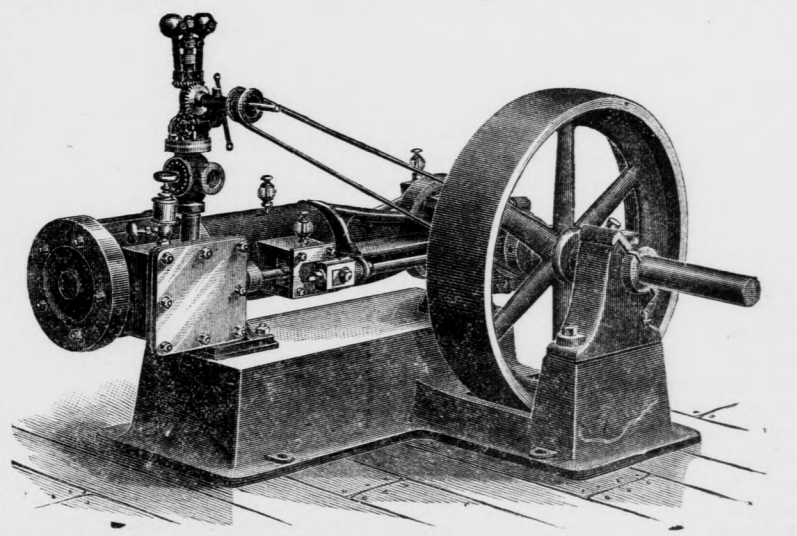
WILL PLEASE YOU EVERY TIME!

ALWAYS ASK YOUR GROCER FOR THESE GOODS.

W. C. DENISON,

GENERAL DEALER IN

Stationary and Portable Engines and Boilers,



Vertical, Horizontal, Hoisting and Marine Engines. Steam Pumps, Blowers and Exhaust Fans. SAW MILLS, any Size or Capacity Wanted.

Estimates Given on Complete Outfits.

88, 90 and 92 SOUTH DIVISION ST., - GRAND RAPIDS, MICH



# GROCERIES.

## WHO ARE THEY?

### Pencil Portraits of Grand Rapids Jobbers.

He resembles the late General Grant in at least one important essential. In fact, so marked is his peculiarity in this respect that it is a source of considerable wonderment how he managed to accumulate a competence in the retail trade—a competence which has developed into a respectably-sized "bundle" since he jumped into the jobbing trade less than a dozen years ago. He is not a man who would attract friends by first impressions, as his manner is not devoid of a certain degree of coolness which serves to repel those who suddenly seek to put themselves on familiar terms. A longer acquaintance, however, brings out the genial characteristics kept in the background by the rather forbidding exterior. He is probably at his place of business earlier than any other jobber at this market and his usual conveyance is the plebeian street car. He is a close buyer and pays every bill subject to discount within the ten day limit. Who is he?

## IX.

He is on good terms with his tailor, being probably the best dressed gentleman connected with the jobbing trade of the city. His personal appearance is in keeping with his attire—both being faultless. Those who don't know him look upon him as a nabob, but closer acquaintance totally dissipates such a suspicion. He does not allow his business duties to keep him awake nights or encroach too much on his allegiance to a whist table over at the Peninsula Club, but the comfortable fortune he has accumulated is a sure indication of his keen foresight and good judgment. He is a leading spirit in church work and charity effort, holding responsible positions in two leading organizations of the kind. Who is he?

## X.

He is a human adaptation of a locomotive, the only difference being that a locomotive takes more rest and consumes more fuel than he does. No jobber puts in longer hours than he does, and the rapidity with which he works is a source of surprise to all with whom he comes in contact. He makes no false motions, and the amount of work he will grind out within the space of a single day is little less than marvelous. So far as THE TRADESMAN is informed, he has but two hobbies—a "blackbook," for those who forget to pay their accounts, and a pair of fast horses, which may some day be seen on the race track. Who is he?

## XI.

He is a bundle of nerves, contradictions and inconsistencies—yet he makes money fast and keeps it. Like the "off horse," he is always to be found on the opposite side of every question, no matter what may be his convictions or sentiments. He likes a discussion as well as Musselman likes a dinner, but he never was known to admit that a disputant got the better of him, no matter how badly he was whipped. Like some other men engaged in the same business, he has extensive interests outside the jobbing trade, but the most of his money has been made in the avocation of his adoption. He is looked upon as a shrewd adviser, but has been known to profit by the confidences reposed in him by others. At one time he considered himself a bigger man than a railroad president, but so far in the game the railroad official is one lap ahead. Who is he?

## XII.

He is fair, fat and forty—or not far from there. He is the quintessence of good nature and his laugh is as contagious as the distemper. Unlike some of his contemporaries, the nervous system seems to have been omitted in his make-up, in consequence of which he can bear up under the loss of a large account without losing an hour's sleep or a meal of victuals. No matter how fully his time may be occupied, he always finds time to greet a caller, bestowing upon him a smile which is as broad as the new moon. Unlike some of his competitors—in other markets, of course—he does not hanker after customers who expect the goods to be given to them, nor is he particularly anxious to make accounts with merchants who do not pay their bills on the drop of the hat. Who is he?

## XIII.

He is never at a loss for words to express his ideas, but some of his expressions do not have the same meaning to others that they do to him. He is a man of strong likes and dislikes, but was never known to like any one for any considerable length of time. A man who happens to back in his smiles is surfeited with flattery and taffy, but the moment the spell is broken no condemnation is too severe and no words found in Webster's dictionary are strong enough or long enough to express his contempt. How he has managed to make any money is a mystery, and whether he is now making any or not is an open question. Who is he?

## XIV.

In personal appearance he reminds one of a German potentate, and in conversa-

tion and action he combines the cunning of the Yankee with the craft of a Bismarck. The leading spirit of three large establishments and the nominal head of two of them, he injects his individuality into the business in such a way as to leave no doubt as to whose hand is on the helm. A money maker by instinct, he devotes so much time and thought to his business that he takes little or no recreation, which renders him so petulant that he is sometimes inclined to treat people rudely. If the rudeness is overlooked, amicable terms are soon restored, but anything savoring of resentment turns the man into a roaring lion, which it requires time to subdue. He is a painstaking experimenter, and to this fact is partially due the eminence he has reached among the successful men in his line in the country. Who is he?

## XV.

He likes to pull the ribbons on a pair of speedsters, and he also has a weakness for frequent vacations from business—in fact, it is hinted that the only way his partners can get him to stay at home is to go away themselves. It is not so very long ago that he used to carry a gripsack himself, but fortune has smiled on him during the past twenty years and he will probably spend the remainder of his days in the jobbing trade. He is genial in manner, happy in disposition, and can tell a story for all there is in it. While not slow to act in business matters, he is over-cautious in some respects, being behind the times in several directions. Who is he?

For the first correct interpretation of the above personal descriptions, one year's subscription will be given.

### LAST WEEK'S PORTRAITS.

The publication of last week's Pencil Portraits was the occasion of considerable comment among the trade, several hundred guesses having been volunteered. Among those who sent in guesses were the following:

Amos S. Musselman; 1. O. A. Ball; 2. S. M. Lemon; 3. L. J. Rindge; 4. I. M. Clark; 5. Wilder D. Stevens; 6. Chas. H. Leonard; 7. Ed. Telfer.

Sidney F. Stevens; 1. O. A. Ball; 2. S. M. Lemon; 3. L. J. Rindge; 4. I. M. Clark; 5. W. D. Stevens; 6. C. H. Leonard; 7. Ed. Telfer.

Claud Freeman; 1. O. A. Ball; 2. S. M. Lemon; 3. L. J. Rindge; 4. I. M. Clark; 5. H. B. Fairchild; 6. Chas. H. Leonard; 7. Ed. Telfer.

"Florence"; 1. O. A. Ball; 2. S. M. Lemon; 3. C. E. Olney; 4. A. S. Musselman; 5. B. W. Putnam; 6. L. E. Hawkins; 7. E. Telfer.

O. C. Shultz; 2. S. M. Lemon; 5. O. A. Ball; 7. Ed. Telfer.

W. H. Allen; 3. L. J. Rindge; 4. P. Steketee; 5. H. B. Fairchild; 6. C. G. A. Voigt.

J. H. Miller; 1. O. A. Ball; 2. S. M. Lemon; 3. John Shields; 4. A. S. Musselman; 5. B. W. Putnam; 6. L. E. Hawkins; 7. Ed. Telfer.

Peter Lancaster; 1. O. A. Ball; 2. S. M. Lemon; 3. L. J. Rindge; 4. I. M. Clark; 5. H. B. Fairchild; 6. Chas. H. Leonard; 7. Ed. Telfer.

Dick Warner; 1. O. A. Ball; 2. S. M. Lemon; 3. C. E. Olney; 4. I. M. Clark; 5. L. E. Hawkins; 6. Wm. Widdicombe; 7. Ed. Telfer.

The correct interpretation of the portraits is as follows:

1. O. A. Ball.  
2. S. M. Lemon.  
3. L. J. Rindge.  
4. Paul Steketee.  
5. Wilder D. Stevens.  
6. Chas. H. Leonard.  
7. Ed. Telfer.

### A Bold Suggestion.

A man who carries large sums of money on his person should always put it into his boot, for that is a pocket that none can pick and then gravity always prevents any other loss. Acting on the same idea a man of my acquaintance when paying a large sum to a woman noticed that she was about to put it into her satchel—which could easily be stolen. "Madam," said he, "step into the other room, loosen your garter and put the money into your stocking. There it will be safe." The advice was accepted.

### To Cannery and Packers, Manufacturers and Jobbers.

We have compiled, ready for publication, a complete list of date, with name, location, etc., of every canning and packing establishment in this country, which we shall publish in pamphlet form, and offer complete for \$5 with a copy of the *Grocers' and Cannery's Gazette* for one year, to every one who will send P. O. money order only, to C. S. OBER, Manager, Grocers and Cannery's Gazette, 2 Central Wharf, Boston, Mass.

### The Standard Brand.

No brand of oysters has received a more generous reception at the hands of the trade than the "Anchor" brand, which is put up and handled exclusively by F. J. Dettenthaler. This brand is never put up "slack fill," but is solid meat every time. Ask for the "Anchor" brand and take no other.

### The Grocery Market.

The sugar market is weakening. Package coffees have been reduced 1/2c. Cheese continues to stiffen in price.

## PRODUCE MARKET.

Apples—Fall fruit commands \$1.50@1.75 per bbl. Winter fruit is in fair demand at \$1.75@2.25 per bbl. The new crop is coming in freely, commanding \$1.00@1.25 per bu. for unpicked and \$1.50 for hand-picked.  
Butter—Good quality is scarce and high. Dealers pay 16c@18c and hold at 18c@20c.  
Cabbages—Home grown command \$4@5 per 100.  
Celery—20c@25c per doz.  
Cider—36c@40c per gal.  
Cooperage—Pork barrels, \$1.25; produce barrels, 25c.  
Cranberries—8c for Bell and Cherry and 4c for Bell and Blue.  
Dried Apples—Commission men hold sun-dried at 35c and evaporated at 7c.  
Eggs—Strictly fresh are scarce, jobbers willing to pay 19c and selling at 21c@25c.  
Grapes—Concord, 3 1/2c per lb. Catawbas, 4c.  
Honey—Scarce and hard to get, readily commanding 25c per lb.  
Onions—Home grown dry stock command 35c@40c per bu.  
Pop Corn—2 1/2c per lb.  
Potatoes—The market is looking a little more favorable, but not enough to warrant active shipping operations. Local handlers pay 25c per bu. for good stock here and at the principal buying points.  
Quintines—2c per bu.  
Squash—Hubbard, 1c per lb.  
Sweet Potatoes—Baltimore, 25c per bbl. Jersey, 25c@30c per bbl.  
Turnips—25c per bu.

## PROVISIONS.

The Grand Rapids Packing and Provision Co. quotes as follows:

**PORK IN BARRELS.**  
Mess, old, 16c  
" new, 16c  
Short cut Morgan, 17c  
Extra clear pig, short cut, 18c  
Extra clear, heavy, 18c  
Clear quill, short cut, 18c  
Boston clear, short cut, 18c  
Standard clear, short cut, best, 18c  
**SMOKED MEATS—Canned or Plain.**  
Hams, average 20 lbs., 11c  
" 12 to 14 lbs., 12c  
" picnic, 10c  
Shoulders, 9c  
Breakfast Bacon, boneless, 11c  
Dried Beef, extra, 9c  
" ham prices, 9c  
**DRY SALT MEATS.**  
Long Cleats, heavy, 9c  
" light, 9c  
**LARD—Kettle Rendered.**  
Tubs, 10c  
50 lb. Tins, 10c  
**LARD—Compound.**  
Tubs, 9c  
30 and 50 lb. tins, 9c  
5 lb. Pails, 20 in a case, 9c  
5 lb. Pails, 12 in a case, 9c  
10 lb. Pails, 6 in a case, 9c  
20 lb. Pails, 4 in a case, 9c  
**EXTRA MESS, WARRANTED 200 LBS.**  
Extra Mess, Chicago packing, 7c  
" 20 lb. tins, 7c  
Extra Plate, 7c  
Boneless, rump butts, 10c  
" 1 lb. tins, 5c  
**SAUSAGE—Fresh and Smoked.**  
Pork Sausage, 12c  
Ham Sausage, 12c  
Tongue Sausage, 9c  
Frankfort Sausage, 9c  
Blood Sausage, 6c  
Bologna, straight, 6c  
Bologna, thick, 6c  
Head Cheese, 6c  
**PIGS' FEET.**  
In half barrels, 3c  
In quarter barrels, 2c  
**TRIPE.**  
In half barrels, 3c  
In quarter barrels, 1c  
In kits, 8c  
**FRESH MEATS.**  
Beef, carcass, 4c @ 5c  
" hind quarters, 5c @ 6c  
" fore, 5c @ 6c  
Hogs, 6c  
Pork loins, 8c  
" shoulders, 8c  
Frankfort sausage, 8c  
Blood, liver and head sausage, 5c @ 6c  
Mutton, 6c @ 7c  
**OYSTERS and FISH.**  
F. J. Dettenthaler quotes as follows:  
**OYSTERS IN CANS.**  
Standards, 6c @ 18c  
Selects, 21c @ 35c  
Fairhaven Counts, 25c  
**OYSTERS IN BULK.**  
Standards, 1c @ 10c  
Selects, 1c @ 10c  
Clams, 1c @ 2c  
**FRESH FISH.**  
Black Bass, 12c @ 15c  
Brook Trout, 12c @ 15c  
Walleye, 12c @ 15c  
" smoked, 12c @ 15c  
" 1 lb., 25c @ 40c  
**CANDIES, FRUITS and NUTS.**  
Putnam & Brooks quote as follows:  
**STICK.**  
Standard, 25 lb. boxes, 9c @ 12c  
Twist, 25 " 10c  
Cut Loaf, 25 " 11c  
**MIXED.**  
Royal, 25 lb. pails, 10c  
" 200 lb. bbls., 9c  
Extra, 25 lb. pails, 10c @ 12c  
" 200 lb. bbls., 9c  
French Cream, 25 lb. pails, 12c  
Cut Loaf, 25 lb. cases, 11c  
Broken, 25 lb. pails, 10c  
" 200 lb. bbls., 9c  
**FANCY—In 5 lb. boxes.**  
Lemon Drops, 13c  
Sour Drops, 14c  
Lemon Drops, 14c  
Chocolate Drops, 15c  
Gum Drops, 15c  
Lemon Drops, 15c  
A. B. Licorice Drops, 15c  
Lozenges, plain, 15c  
" printed, 15c  
Imperial, 15c  
Mottos, 15c  
Toasted, 15c  
Molasses Bar, 15c  
Caramels, 15c  
Hand Made Creams, 15c  
Lemon Creams, 15c  
Decorated Creams, 15c  
String Rock, 15c  
Pearl Almonds, 15c  
Wintergreen Berries, 15c  
**FANCY—In bulk.**  
Lozenges, plain, in pails, 12c  
" in bbls., 11c  
" printed, in pails, 13c  
" in bbls., 12c  
Chocolate Drops, in pails, 12c  
Gum Drops, in pails, 12c  
Lemon Drops, in pails, 12c  
Moss Drops, in pails, 10c  
" in bbls., 9c  
Sour Drops, in pails, 12c  
Imperial, in pails, 12c  
" in bbls., 11c  
**FRUITS.**  
Raspberries, 1c @ 2c  
Oranges, Jamaica, 1c @ 2c  
Lemons, choice, 1c @ 2c  
" fancy, 1c @ 2c  
Figs, layers, 1c @ 2c  
" Bags, 50 lb., 6c  
Dates, 50 lb., 6c  
" 50 lb. tins, 6c  
" 50 lb. box, 6c  
" Perslan, 50-lb. box, 6c  
**NUTS.**  
Almonds, Tarragona, 6c  
" Ivaca, 6c  
Brazil, 6c  
Filberts, 6c  
Walnuts, Greenleaf, 6c  
Pecans, Texas, H. P., 8c  
Cocoanuts, per 100, 4c @ 5c  
Chestnuts, 2c @ 3c  
**CONDENSED MILK.**  
Eagle, 6c  
Anglo-Swiss, 6c  
**CRACKERS.**  
Kenosha Butter, 8c  
Seymour, 7c  
" family, 7c  
" fancy, 7c  
" biscuit, 7c  
City Soda, 8c  
Soda, 7c  
Fancy H. P., 7c  
S. Oyster, 7c

## Wholesale Price Current.

The quotations given below are such as are ordinarily offered cash buyers who pay promptly and buy in full packages.

BAKING POWDER.		City Oyster, XXX.	7	No. 2 Extra C.	@ 6 1/2
ROYAL BAKING POWDER		Picnic.	1	No. 3 C. golden.	@ 6 1/2
10c cans.		Fancy Oyster.	6 1/2	No. 4 C. dark.	@ 6 1/2
1 lb.		Dried Cream Tartar.		No. 5 C.	@ 6
1/2 lb.		Grocers.	28		
1/4 lb.		DRIED FRUITS—Domestic.	24	Corn, barrels.	26 1/2
1/8 lb.		Apples, sun-dried.	7	" one-half barrels.	26 1/2
1/16 lb.		Apples, evaporated.	7 @ 1/2	Eggs.	26 1/2
1/32 lb.		Apricots.	7 @ 1/2	Pure Sugar, bbl.	26 1/2
1/64 lb.		Blackberries.	14	" half barrel.	26 1/2
1/128 lb.		Nectarines.	14	SWEET GOODS.	
1/256 lb.		Peaches.	14	Ginger Snaps.	9
1/512 lb.		Plums.	14	Sugar Creams.	9 1/2
1/1024 lb.		Raspberries.	24	Frosted Creams.	9 1/2
1/2048 lb.		DRIED FRUITS—Foreign.		Graham Crackers.	9
1/4096 lb.		Citron, in drum.	6 1/2	Oatmeal Crackers.	9
1/8192 lb.		" in boxes.	@ 25	Clippers.	TOBACCO—Plug.
1/16384 lb.		Currants.	@ 25	Climax.	39 1/2
1/32768 lb.		Lemon Peel.	14	Corner Stone.	30
1/65536 lb.		Orange Peel.	14	Double Pedro.	30
1/131072 lb.		Prunes, Turkey.	14 @ 5	Whooper.	30
1/262144 lb.		Imperial.	73	Seacoke Pies.	40
1/524288 lb.		Raisins.	73	Wedding Cake, blk.	40
1/1048576 lb.		" Ondara.	73		
1/2097152 lb.		Domestic Layers.	2 1/2		
1/4194304 lb.		Loose California.	2 1/2		
1/8388608 lb.		FABRICACIOUS GOODS.			
1 lb.		Farina, 100 lb. kegs.	64		
1/2 lb.		Hominy, per bbl.	1 1/2		
1/4 lb.		Macaroni, 10 lb. box.	60		
1/8 lb.		Peas, green.	@ 10		
1/16 lb.		" imported.	@ 10		
1/32 lb.		Peas, green.	@ 10		
1/64 lb.		" split.	@ 10		
1/128 lb.		Sage, 100 lb. keg.	@ 10		
1/256 lb.		Tapioca, 4 lb. or 8 lb. pails.	@ 10		
1/512 lb.		Wheat, cracked.	@ 10		
1/1024 lb.		Vermicelli, import.	@ 10		
1/2048 lb.		" domestic.	@ 10		
1/4096 lb.		" salt.	@ 10		
1/8192 lb.		Cod, whole.	@ 10		
1/16384 lb.		Halibut, 100 lb. keg.	@ 10		
1/32768 lb.		Herring, round, 1/2 bbl.	@ 10		
1/65536 lb.		" Holland, bbls.	@ 10		
1/131072 lb.		" Holland, kegs.	@ 10		
1/262144 lb.		Mack, sh's, No. 1, 1/2 bbl.	@ 10		
1/524288 lb.		" 12 lb. kit.	@ 10		
1/1048576 lb.		Trout, 1/2 bbl.	@ 10		
1/2097152 lb.		" 10 lb. kits.	@ 10		
1/4194304 lb.		White, No. 1, 1/2 bbl.	@ 10		
1/8388608 lb.		" 10 lb. kits.	@ 10		
1/16777216 lb.		" Family, 1/2 bbl.	@ 10		
1/33554432 lb.		" Gun Powder.	@ 10		
1/67108864 lb.		Kegs.	@ 10		
1/134217728 lb.		Half kegs.	@ 10		
1/268435456 lb.		No. 0.	@ 10		
1/536870912 lb.		No. 1.	@ 10		
1/1073741824 lb.		No. 2.	@ 10		
1/2147483648 lb.		No. 0.	@ 10		
1/4294967296 lb.		No. 1.	@ 10		
1/8589934592 lb.		No. 2.	@ 10		
1/17179869184 lb.		No. 0.	@ 10		
1/34359738368 lb.		No. 1.	@ 10		
1/68719476736 lb.		No. 2.	@ 10		
1/137438953472 lb.		No. 0.	@ 10		
1/274877906944 lb.		No. 1.	@ 10		
1/549755813888 lb.		No. 2.	@ 10		
1/1099511627776 lb.		No. 0.	@ 10		
1/2199023255552 lb.		No. 1.	@ 10		
1/4398046511104 lb.		No. 2.	@ 10		
1/8796093022208 lb.		No. 0.	@ 10		
1/17592180444016 lb.		No. 1.	@ 10		
1/35184360888032 lb.		No. 2.	@ 10		
1/70368721776064 lb.		No. 0.	@ 10		
1/140737443552128 lb.		No. 1.	@ 10		
1/281474887104256 lb.		No. 2.	@ 10		
1/562949774208512 lb.		No. 0.	@ 10		
1/1125899548417024 lb.		No. 1.	@ 10		
1/2251799096834048 lb.		No. 2.	@ 10		
1/4503598193668096 lb.		No. 0.	@ 10		
1/9007196387336192 lb.		No. 1.	@ 10		
1/18014392776672384 lb.		No. 2.	@ 10		
1/36028785553344768 lb.		No. 0.	@ 10		
1/72057571106689536 lb.		No. 1.	@ 10		
1/14411514221337920 lb.		No. 2.	@ 10		
1/28823028442675840 lb.		No. 0.	@ 10		
1/57646056885351680 lb.		No. 1.	@ 10		
1/115292113770703360 lb.		No. 2.	@ 10		
1/230584227541406720 lb.		No. 0.	@ 10		
1/461168455082813440 lb.		No. 1.	@ 10		
1/922336910165626880 lb.		No. 2.	@ 10		
1/1844673820331253760 lb.		No. 0.	@ 10		
1/3689347640662507520 lb.		No. 1.	@ 10		
1/7378695281325015040 lb.		No. 2.	@ 10		
1/14757390562650030720 lb.		No. 0.	@ 10		
1/29514781125300061440 lb.		No. 1.	@ 10		
1/59029562250600122880 lb.		No. 2.	@ 10		
1/118059124501200245760 lb.		No. 0.	@ 10		
1/236118249002400491520 lb.		No. 1.	@ 10		
1/472236498004800983040 lb.		No. 2.	@ 10		
1/944472996009601966080 lb.		No. 0.	@ 10		
1/1888945992019203932160 lb.		No. 1.	@ 10		
1/3777891984038407864320 lb.		No. 2.	@ 10		
1/7555783968076815728640 lb.		No. 0.	@ 10		
1/15111567936153631457280 lb.		No. 1.	@ 10		
1/30223135872307262914560 lb.		No. 2.	@ 10		
1/60446271744614525829120 lb.		No. 0.	@ 10		
1/120892543489229511658240 lb.		No. 1.	@ 10		
1/241785086978459023316480 lb.		No. 2.	@ 10		
1/483570173956918046632960 lb.		No. 0.	@ 10		
1/967140347913836093265920 lb.		No. 1.	@ 10		
1/1934280695827672186531840 lb.		No. 2.	@ 10		
1/3868561391655344373063680 lb.		No. 0.	@ 10		
1/7737122783310688746121360 lb.		No. 1.	@ 10		
1/15474245566621777492242240 lb.		No. 2.	@ 10		
1/30948491133243554984484480 lb.		No. 0.	@ 10		
1/61896982266487109968968960 lb.		No. 1.	@ 10		
1/123793964532974219937937920 lb.		No. 2.	@ 10		
1/247587929065948439875875840 lb.		No. 0.	@ 10		
1/495175858131896879751757680 lb.		No. 1.	@ 10		
1/990351716263793759503515360 lb.		No. 2.	@ 10		
1/1980703432527587519007030720 lb.		No. 0.	@ 10		
1/3961406865055175038014061440 lb.		No. 1.	@ 10		
1/7922813730110350076028122880 lb.		No. 2.	@ 10		
1/15845627460220700152056245760 lb.		No. 0.	@ 10		
1/31691254920441400304112491520 lb.		No. 1.	@ 10		
1/63382509840882800608224983040 lb.		No. 2.	@ 10		
1/126765019681765601216449966080 lb.		No. 0.	@ 10		
1/253530039363531202432899932160 lb.		No. 1.	@ 10		
1/507060078727062404865799864320 lb.		No. 2.	@ 10		
1/1014120157454124809311597728640 lb.		No. 0.	@ 10		
1/2028240314908249618623195457280 lb.		No. 1.	@ 10		
1/4056480629816499232446390914560 lb.		No. 2.	@ 10		
1/8112961259632998464892781829120 lb.		No. 0.	@ 10		
1/16225925184655996929785763658240 lb.		No. 1.	@ 10		
1/32451850369311993859571527316480 lb.		No. 2.	@ 10		
1/64903700738623987719143054632960 lb.		No. 0.	@ 10		
1/129807401477247975438286109265920 lb.		No. 1.	@ 10		
1/259614802954495950876572218531840 lb.		No. 2.	@ 10		
1/519229605908991901753144437063680 lb.		No. 0.	@ 10		
1/1038459211777983803506288874127360 lb.		No. 1.	@ 10		
1/2076918423555967607012577748254720 lb.		No. 2.	@ 10		
1/4153836847111935214025155496509440 lb.		No. 0.	@ 10		
1/8307673694223870428050310993018880 lb.		No. 1.	@ 10		
1/16615347384447540861006211986037760 lb.		No. 2.	@ 10		
1/33230694768895081722012423972075520 lb.		No. 0.	@ 10		
1/66461389537790163444024847944151040 lb.		No. 1.	@ 10		
1/132922779075580326888049695888302080 lb.		No. 2.	@ 10		
1/265845558151160653776099391776604160 lb.		No. 0.	@ 10		
1/531691116302321307552198783553208320 lb.		No. 1.	@ 10		
1/1063382232604642615104397567106416640 lb.		No. 2.	@ 10		
1/2126764465209285230208795134212833280 lb.		No. 0.	@ 10		
1/4253528930418570460417590268425666560 lb.		No. 1.	@ 10		
1/8507057860837140920835180536851333120 lb.		No. 2.	@ 10		
1/17014115721674281841667036717702666240 lb.		No. 0.	@ 10		
1/34028231443348563683334073535405332480 lb.		No. 1.	@ 10		
1/68056462886697127366668147070810664960 lb.		No. 2.	@ 10		
1/136112925773394254733336294136321319040 lb.		No. 0.	@ 10		
1/272225851546788509466672588272642638080 lb.		No. 1.	@ 10		
1/544451703093577018933345176545285267760 lb.		No. 2.	@ 10		
1/1088903406187154378666893531091565535520 lb.		No. 0.	@ 10		
1/2177806813754308757333787062183131107040 lb.		No. 1.	@ 10		
1/4355613627508617514667574124366262214080 lb.		No. 2.	@ 10		
1/8711227255017235029335148487332524428160 lb.		No. 0.	@ 10		
1/174224551003444700586702969746504885760 lb.		No. 1.	@ 10		
1/3484491020068894011734058194930097715360 lb.		No. 2.	@ 10		
1/6968982040137788023468011799860195442720 lb.		No. 0.	@ 10		
1/1393796408027577604696023599720390885440 lb.		No. 1.	@ 10		
1/2787592816055155209392047199440781770880 lb.		No. 2.	@ 10		
1/5575185632110310418784094398881563541760 lb.		No. 0.	@ 10		
1/11150371262220620835568187977631267083520 lb.		No. 1.	@ 10		
1/22300742524441241671136375955425334167040 lb.		No. 2.	@ 10		
1/44601485048882483342267271910850668334080 lb.		No. 0.	@ 10		
1/8920297009776496668453454382170133668160 lb.		No. 1.	@ 10		
1/1784059401955299333690690876434026733760 lb.		No. 2.	@ 10		
1/3568118839910598667381381752868053467520 lb.		No. 0.	@ 10		
1/7136237679821197334762763505736106935040 lb.		No. 1.	@ 10		
1/14272475359642394669525527011472213870080 lb.		No. 2.	@ 10		
1/28544950719284789339051054022944427740160 lb.		No. 0.	@ 10		
1/57089901438569578678102108045888855480320 lb.		No. 1.	@ 10		
1/114179802877139157356204216091777710960640 lb.		No. 2.	@ 10		
1/228359605754278314712408423183555421912320 lb.		No. 0.	@ 10		
1/45671921150857662942481684636711043824640 lb.		No. 1.	@ 10		
1/9134384230171532588496336927342208867680 lb.		No. 2.	@ 10		
1/18268768460342665177998673654684417355360 lb.		No. 0.	@ 10		
1/36537536920685330355997347089368834710720 lb.		No. 1.	@ 10		
1/7307507384137066071199867347089368834710720 lb.		No. 2.	@ 10		
1/14615014768274132143997347089368834710720 lb.		No. 0.	@ 10		
1/2923002953654826428799467347089368834710720 lb.		No. 1.	@ 10		
1/58460059073096528575989347089368834710720 lb.		No. 2.	@ 10		
1/11692011814619305715197867347089368834710720 lb.		No. 0.	@ 10		
1/233840236292386114303957347089368834710720 lb.		No. 1.	@ 10		
1/46768047258477222860791467347089368834710720 lb.		No. 2.	@ 10		
1/9353609451695444572158382947089368834710720 lb.		No. 0.	@ 10		
1/1870721890339088914317167687347089368834710720 lb.		No. 1.	@ 10		
1/3741443780678177828634335367347089368834710720 lb.		No. 2.	@ 10		
1/7482887561356355657268670727347089368834710720 lb.		No. 0.	@ 10		
1/14965775127127113114537347089368834710720 lb.		No. 1.	@ 10		
1/2993155025425422622907347089368834710720 lb.		No. 2.	@ 10		



## Drugs & Medicines.

**State Board of Pharmacy.**  
One Year—James Vernon, Detroit.  
Two Years—Otto M. Elberbach, Ann Arbor.  
Three Years—Geo. McDonald, Kalamazoo.  
Four Years—Stanley E. Parkhill, Okemos.  
Five Years—Jacob J. Jenson, Muskegon.  
President—Geo. McDonald.  
Secretary—Jacob Jenson.  
Treasurer—Jas. Vernon.  
Next Meeting—At Lansing, on November 6, 7 and 8.  
Candidates will please report at 9 a. m. the second day of meeting.

**Michigan State Pharmaceutical Ass'n.**  
President—Geo. Gundrum, Ionia.  
First Vice-President—E. A. Loring, Lansing.  
Second Vice-President—H. M. Dean, Niles.  
Third Vice-President—O. Elberbach, Ann Arbor.  
Secretary—H. J. Brown, Ann Arbor.  
Treasurer—Wm. Dupont, Detroit.  
Executive Committee—A. H. Lyman, Marquette; A. Bassett, Detroit; F. J. Wurzburg, Grand Rapids; W. A. Hall, Greenville; E. T. Webb, Jackson.  
Local Secretary—A. Bassett, Detroit.

**Grand Rapids Pharmaceutical Society.**  
President, J. W. Hayward, Secretary, Frank H. Escott.

**Detroit Pharmaceutical Society.**  
President, J. W. Caldwell, Secretary, B. W. Patterson.

**Muskegon Drug Clerks' Association.**  
President, Geo. L. LeFevre, Secretary, Jno. A. Timbott.

## THE FIFTH ANNUAL.

Anniversary Meeting of the Grand Rapids Pharmaceutical Society.

The fifth annual meeting of the Grand Rapids Pharmaceutical Society was held at the TRADESMAN office last Thursday evening, the attendance being only fair.

A. J. Dayton applied for membership in the Society and the application was referred to the usual committee.

President Locher presented his annual address, as follows:

Gentlemen of the Grand Rapids Pharmaceutical Society:

In accordance with the established usage of my predecessors, it becomes my duty, as well as pleasure, to make a few remarks and to offer some suggestions at this, the annual meeting of the Society.

Our association has been in existence since Oct. 9, 1884, and includes among its members nearly all druggists doing business in this city. Much has been accomplished in the way of bringing about a better understanding and greater unity between the retail drug trade; but, for all this, much yet remains to be done, and I commend its future prosperity and usefulness to you all, gentlemen, it seems to me a far greater amount of interest might be created if the work for which this Society was partly organized was again taken up, namely, "a systematic study of the higher branches of pharmacy," and with that end in view I would recommend that in the future the Committee on Pharmacy make an effort to secure an essay or paper appertaining to the scientific study of some subject, to be read and discussed at the regular meetings of the Society, and offerer if deemed expedient, reports from all regular committees having special business in charge might increase the number of attendants and improve the interest in the future meetings. I trust you will ever bear in mind the fact that we should meet, not alone as a society of business men, but to consult together concerning the best means for promoting business interests, though these interests should and always have had a large share of our attention. There are others which should command serious consideration from us as pharmacists. A chief head of our union should be to foster those professional characteristics which distinguish our calling from that of any other class of merchants. These characteristics are daily making pharmacy more a science, and less a mere business. Our meetings should be our harvest, at which times might be garnered for the general good the gleanings of laborers in various branches of our calling. In pharmacy, comprising so many branches of science, we sometimes see those who, from a lack of general understanding, of which a fair share is necessary for all those not qualified or trained to become skillful in the business, losing their interest in it as a profession until they come to regard it as a mere mercantile undertaking and, frequently, through various expedients similar to those in other trades, namely, "selling cheap goods," "cutting in prices," etc., attempt to make a financial success, where from a professional standpoint they are a failure. This condition seems to me a grave error for any one to drop into, and I am happy to report its evil effects have not been felt here. Aside from what recent enactments of our State Legislature may have had to develop a higher standard of education in pharmacy, I am glad to say that in Grand Rapids we have some of the best talent in our line to be found in the State, and it seems to me that by a united effort to arouse enthusiasm we might place the Society among the foremost pharmaceutical societies, not only of the State but of the entire country.

In conclusion, gentlemen, I beg to tender you my thanks for the courtesies I have received at your hands and to express my appreciation of the honor conferred upon me by my election to be your President. I trust my successor in office will be sustained and supported and that he may merit your confidence, to the end that the Society may be built up to the high plane heretofore mentioned. If I have failed during the past year in any part of my duty, as no doubt I have, it has been through no fault of the heart, and I assure you there shall be no faltering in my devotion to the interests of this Society and to the lofty aims by which I hope it may hereafter be inspired.

Secretary Escott read his annual report, as follows:

The number of meetings held during the year, at which a quorum was present, was six. The average attendance at these meetings was eight. The actual membership of the Society is hard to determine, on account of removals and changes, but nominally the Society has now thirty-eight members, the majority of whom have never been present at a single meeting, and others only once or twice. The work entrusted to the Secretary at the June meeting, that of having the agreements on quinine, morphine and rubber goods printed and taking the receipt of each druggist therefor, has been accomplished and every dealer but one has signed. The agreement has met with the approval of all, with one or two exceptions, and every dealer, without exception, professes to be pleased with the operation of our price-list and agreements. It is to be hoped the coming year will show a better record of meetings and attendance, and it would seem

as though every member would be amply repaid for the effort of attending the meetings once a month.

Treasurer Fairchild reported a balance on hand of \$3.41.

The reports of the Secretary and Treasurer were accepted and adopted. Messrs. Peck, Watts and Sanford were appointed a committee to consider and report on the recommendations made by the President.

Election of officers resulted as follows: President—J. W. Hayward. Vice-President—Derk Kimm. Secretary—Treasurer—F. H. Escott. Board of Trustees—John E. Peck, F. J. Wurzburg, Theo. Kemink and H. E. Locher.

After interesting discussions on the subjects of early closing, free sample bottles and several other topics, the meeting adjourned.

## Some Very New Jokes.

What is the difference between a fog and a falling star? One's mist on earth and the other's in heaven.

Why is a man called honorable who is upstairs beating his wife? He is above, doing a mean act.

What are the great astronomers? The stars, because they have studied the heavens for ages.

What is better than God, worse than the devil, the dead eat it, and if the living eat it, they would die? Nothing.

What is the difference between a pickpocket and a thief? The pickpocket picks ladies' pockets.

In what place did the cock crow when all the world heard him? In Noah's ark.

When does the rain become too familiar to a lady? When it begins to pat her (patter) on the back.

Why may carpenters reasonably believe there is no such thing as a stone? Because they never saw it.

Who are the best men to send to war? Lawyers, because their charges are so great no one can stand them.

Why is Satan always a gentleman? Because being the imp of darkness, he can never be imp-o'-light.

If a church be on fire, why has the organ the smallest chance of escape? Because the engine cannot play on it.

Why are the makers of the Armstrong gun the greatest thieves in Her Majesty's service? Because they rifle all the guns, forge the materials and steel all the gun breeches.

Why was Goliath surprised when he was struck by a stone? Because such a thing never entered his head before.

What color is a field of grass when covered with snow? Invisible green.

What length should a lady's dress be? A little above two feet.

If you had to swallow a man, what kind would you prefer? A little London porter.

Why is a solar eclipse like a mother beating her boy? Because it is a-hiding of the son.

What relation is a loaf of bread to a steam engine? Mother, because a loaf of bread is a necessity, a steam engine an invention, and necessity the mother of invention.

"Ah," said the fly, as it crawled around the bottle, "I have passed through the hatching age, the creeping age, and now I am in the moulting age"—then it stuck.

A pig was never known to wash, but a great many people have seen the pig iron.

## A Drummer's Quandary and a Puzzled Railroad Conductor.

"I had a conductor pretty badly rattled on my last trip," said a drummer who had just "got in."

"How?" he was asked.

"Well, I'll tell you. It was rather funny, and the joke came near being on me. I was carrying a grip belonging to another, and he had his full name on it—call it W. B. Brown. Then I had purchased a hat that had been specially made for another man, but it didn't fit him. It was a handsome silk hat and had his full name in the lining—call it Henry Smith. Well, I wanted to run into Chicago for a day or two, and as luck would have it I ran across one of these return trip excursion tickets, which I had bought for almost nothing. I was busy reading some paper when the conductor came along, and I just handed him the ticket without looking up. He seemed a long time punching, and just as I looked up to see what the matter was, he asked:

"See here! What's your name?"

"By George! I had forgotten the name on the ticket, and for a moment I was rattled. Then I said:

"It's on the ticket. Can't you read?"

"He looked at the ticket again and then he looked at me. I knew that something was wrong, but I couldn't think what it was.

"Well," said he at last, "you've got me whipsawed this time."

"The ticket says Thomas Edwards; the grip reads, W. B. Brown, and the lining of your hat shows Henry Smith. What in thunder is your name, anyhow?"

"Sure enough, my hat was lying face up on the seat and my grip had the name turned toward him. I had to laugh as I replied:

"My name's Edwards."

"Well, I guess that'll have to go," he said; "I can't choose from three."

"Just the same, though, he asked what my name was every time he passed through the car, and the funniest part of it was that none of the three names were mine."

## An Enterprising Salesman.

From the Merchant Traveler.

"Jim Seller, the hardware salesman, is one of the most enterprising traveling men on the road, isn't he?" remarked a commercial tourist to his companion in the train.

"Yes, very."

"What do you think would be the first thing Jim would do if he were to die?"

"I give it up."

"Of course I can't say for certain, but I'd be willing to bet that it wouldn't be five minutes before he was talking St. Peter into buying a patent lock for the golden gates."

## She Sized Him Up.

"Has my husband been in here?" inquired a woman of the bartender. "He's a tall, red-complected man and wears a slouch hat."

A man answering that description got a half-pint bottle of whisky about ten minutes ago."

"How big a bottle?"

"Half pint."

"Some other man," said the woman.

## The Drug Market.

The political excitement in New York has paralyzed business and there are no changes of importance to note. Quinine is a little firmer. Opium is dull. Morphine is unchanged. Camphor is steady. Borax is very firm. Ipecac root is again advancing.

A Negaunee merchant who knows all he wants about the tariff and kindred subjects has a card posted conspicuously in his store which reads: "We will talk dry goods, base ball, science or religion; but we most emphatically draw the line at politics."

## Wholesale Price Current.

ACIDUM.		
Aceticum, German.	80¢ 10	
Boric acid.	30¢ 00	
Carbonic acid.	45¢ 00	
Citricum.	60¢ 00	
Hydrochloric.	30¢ 00	
Nitricum.	10¢ 12	
Oxalicum.	12¢ 14	
Phosphoricum.	10¢ 00	
Salicylicum.	17¢ 02 05	
Sulphuricum.	14¢ 00	
Tannicum.	14¢ 00	
Tartaricum.	50¢ 00	

AMMONIA.		
Aqua, 16 deg.	30¢ 00	
" 18 deg.	40¢ 00	
Carbonas.	11¢ 12	
Chloridum.	12¢ 14	

ANILINE.		
Black.	2 00¢ 25	
Brown.	1 00¢ 00	
Red.	45¢ 00	
Yellow.	2 50¢ 00	

BACCAE.		
Cubebae (po. 100).	1 80¢ 00	
Juniperus.	80¢ 10	
Xanthoxylum.	25¢ 00	

BALSAMUM.		
Copaiba.	65¢ 70	
Peru.	61¢ 30	
Terebinthina.	30¢ 50	
Toluana.	35¢ 50	

CORTEX.		
Aldes, Canadian.	18¢ 00	
Cassia.	18¢ 00	
Cinchona Flava.	18¢ 00	
Eucalyptus atropurp.	31¢ 00	
Myrica cerifera, po.	18¢ 00	
Prunella Virgin.	12¢ 00	
Quillaja, grd.	12¢ 00	
Sassafras.	12¢ 00	
Ulmus fo. (ground).	12¢ 00	

EXTRACTUM.		
Glycerinum, Glabra.	24¢ 25	
" Purgans.	33¢ 35	
Haematox. 15 lb. box.	11¢ 12	
" 18 lb. box.	14¢ 12	
" 24 lb. box.	18¢ 12	

FERRUM.		
Carbonate Precip.	65¢ 15	
Citrate and Quinia.	65¢ 15	
Citrate Soluble.	65¢ 15	
Ferrocyanidum Sol.	65¢ 15	
Solut Chloride.	65¢ 15	
Sulphate, com'l.	15¢ 02	

FLORA.		
Arnica.	14¢ 10	
Antemum.	45¢ 50	
Matricaria.	30¢ 35	

FOLIA.		
Barosma.	10¢ 12	
Cassia Acutifolia, Tin.	35¢ 50	
" AIX.	35¢ 50	
Salvia officinalis, 48.	10¢ 12	
Urtica Ursi.	80¢ 10	

GUMMI.		
Acacia, 1st picked.	61¢ 00	
" 2d.	61¢ 00	
" 3d.	61¢ 00	
" sifted sorts.	61¢ 00	
" 1st.	75¢ 00	
" 2d.	75¢ 00	
" 3d.	75¢ 00	
" 4th.	75¢ 00	
" 5th.	75¢ 00	
" 6th.	75¢ 00	
" 7th.	75¢ 00	
" 8th.	75¢ 00	
" 9th.	75¢ 00	
" 10th.	75¢ 00	
" 11th.	75¢ 00	
" 12th.	75¢ 00	
" 13th.	75¢ 00	
" 14th.	75¢ 00	
" 15th.	75¢ 00	
" 16th.	75¢ 00	
" 17th.	75¢ 00	
" 18th.	75¢ 00	
" 19th.	75¢ 00	
" 20th.	75¢ 00	
" 21st.	75¢ 00	
" 22nd.	75¢ 00	
" 23rd.	75¢ 00	
" 24th.	75¢ 00	
" 25th.	75¢ 00	
" 26th.	75¢ 00	
" 27th.	75¢ 00	
" 28th.	75¢ 00	
" 29th.	75¢ 00	
" 30th.	75¢ 00	
" 31st.	75¢ 00	
" 32nd.	75¢ 00	
" 33rd.	75¢ 00	
" 34th.	75¢ 00	
" 35th.	75¢ 00	
" 36th.	75¢ 00	
" 37th.	75¢ 00	
" 38th.	75¢ 00	
" 39th.	75¢ 00	
" 40th.	75¢ 00	
" 41st.	75¢ 00	
" 42nd.	75¢ 00	
" 43rd.	75¢ 00	
" 44th.	75¢ 00	
" 45th.	75¢ 00	
" 46th.	75¢ 00	
" 47th.	75¢ 00	
" 48th.	75¢ 00	
" 49th.	75¢ 00	
" 50th.	75¢ 00	
" 51st.	75¢ 00	
" 52nd.	75¢ 00	
" 53rd.	75¢ 00	
" 54th.	75¢ 00	
" 55th.	75¢ 00	
" 56th.	75¢ 00	
" 57th.	75¢ 00	
" 58th.	75¢ 00	
" 59th.	75¢ 00	
" 60th.	75¢ 00	
" 61st.	75¢ 00	
" 62nd.	75¢ 00	
" 63rd.	75¢ 00	
" 64th.	75¢ 00	
" 65th.	75¢ 00	
" 66th.	75¢ 00	
" 67th.	75¢ 00	
" 68th.	75¢ 00	
" 69th.	75¢ 00	
" 70th.	75¢ 00	
" 71st.	75¢ 00	
" 72nd.	75¢ 00	
" 73rd.	75¢ 00	
" 74th.	75¢ 00	
" 75th.	75¢ 00	
" 76th.	75¢ 00	
" 77th.	75¢ 00	
" 78th.	75¢ 00	
" 79th.	75¢ 00	
" 80th.	75¢ 00	
" 81st.	75¢ 00	
" 82nd.	75¢ 00	
" 83rd.	75¢ 00	
" 84th.	75¢ 00	
" 85th.	75¢ 00	
" 86th.	75¢ 00	
" 87th.	75¢ 00	
" 88th.	75¢ 00	
" 89th.	75¢ 00	
" 90th.	75¢ 00	
" 91st.	75¢ 00	
" 92nd.	75¢ 00	
" 93rd.	75¢ 00	
" 94th.	75¢ 00	
" 95th.	75¢ 00	
" 96th.	75¢ 00	
" 97th.	75¢ 00	
" 98th.	75¢ 00	
" 99th.	75¢ 00	
" 100th.	75¢ 00	

**THE GERMAN**  
FOR  
**Medicated**  
CIRCULARS, TESTIMONIALS AND GUARANTEE  
(FOR ALL KINDS OF STOCK) FREE  
HOG CHOLERA—CAUSE, CURE & PREVENTION  
WORTH MANY DOLLARS TO EVERY BREEDER.  
THE GERMAN MEDICAL CO., CHICAGO, ILL.  
FOR SALE BY DRUGGISTS, GROCERS, ETC.

For Sale to the Trade by  
Hazeline & Perkins Drug Co., Wholesale Drug-  
gists: Hawley & Perry, Wholesale Grocers, Mc-  
Causland & Co., Wholesale Grocers, E. Saginaw;  
W. J. Gould & Co., Wholesale Grocers, Detroit;  
D. Desenberg & Co., Wholesale Grocers, Kalamazoo.

**DRUGGISTS**  
Should send \$1 to  
E. A. Stowe & Bro.  
GRAND RAPIDS,  
for one of their improved  
**LIQUOR & POISON RECORDS**

**THE IMPROVED**  
**AMERICAN POCKET BATTERY**  
THE IMPROVED  
AMERICAN POCKET BATTERY  
MANUFACTURED BY THE  
ELECTRO-MEDICAL BATTERY CO.  
For Sale to the Trade by  
Hazeline & Perkins Drug Co., Wholesale Drug-  
gists: Hawley & Perry, Wholesale Grocers, Mc-  
Causland & Co., Wholesale Grocers, E. Saginaw;  
W. J. Gould & Co., Wholesale Grocers, Detroit;  
D. Desenberg & Co., Wholesale Grocers, Kalamazoo.

For Physicians' and Family Use.  
This Battery has the advantage over any in the market in the following points of superiority: A Patent Hard Rubber, Removable Screw Top Cell (like a pocket inkstand), containing the Carbon and Zinc elements, can be carried in the pocket charged ready for use; water-tight, no leaking; for durability, compactness, and strength of current it exceeds all others. Two nickel-plate sponge electrodes with each battery. No small wire connections on bottom of this machine, as in all others, thus rusting and are difficult to repair. Sold by the trade, Price, \$10, and every battery warranted. Send for Circular 49, giving special price to physicians for a sample battery prepaid. Address:  
ELECTRO-MEDICAL BATTERY CO.,  
KALAMAZOO, MICH.  
Or HAZELTINE & PERKINS DRUG CO.,  
Grand Rapids, Mich.

**Acme White Lead & Color Works,**  
DETROIT, - MICH.

Manufacturers of the Celebrated  
**ACME PREPARED PAINTS,**  
Which for Durability, Elasticity, Beauty and Economy are Absolutely Unsurpassed.

**F. J. WURZBURG,**  
WHOLESALE AGENT,  
Grand Rapids, - Mich.

**MENTHOL INHALER**  
TRADE SUPPLIED BY THE  
Hazeline & Perkins Drug Co.

**READ! READ! READ!**  
**PIONEER PREPARED PAINTS**  
The ONLY Paint sold on a GUARANTEE.  
When two or more coats of our PIONEER PREPARED PAINT is applied as received in original packages, and if in three years it should crack or peel off, thus failing to give satisfaction, we agree to re-paint the building at our expense, with the best White Lead or other paint as the owner may select. In case of complaint, prompt notice must be given to the dealer.

Write for Sample Cards and Prices. We have Supplied our Trade with this  
**P. P. P.**  
Brand for more than eight years and it is all the manufacturers claim for it. We sell it on a GUARANTEE.

**Hazeline & Perkins Drug Co.**  
GENERAL AGENTS,  
GRAND RAPIDS, MICH.

**USE DECKHAM'S CROUP REMEDY.**  
25¢ & 50¢ REMEDY.



**SAMUEL LYON**  
Cor. Waterloo and Louis Sts.,  
**GRAND RAPIDS, - MICH.**

**BOOTS and SHOES**  
AGENTS FOR THE  
Boston Rubber Shoe Co.,  
12, 14 & 16 Pearl Street, Grand Rapids, Mich.

No. 0 Lift Wire Lanterns, see cut. .... per doz. \$4.50  
This has all the latest improvements, the  
guards being stationary, yet simple and easily  
adjusted. 1 doz. in a box.  
No charge for boxes on oil cans or lanterns

GRAND RAPIDS, MICH.

