NO. 268.

VOL. 6.

The above head-line does not refer to the great leaders in the political parties, but to two of the GREATEST SELLING Cigars on the market to-day-namely:

WARREN'S

"Speckled Havanas,"

Warren's 'Silver Spots.

The "Speckled Havanas" for a Te Cent Cigar, and the "Silver Spots" for a Five Cent Cigar, stand without rivals wherever introduced. Every dealer in Fine Cigars should secure these two brands, as they are TRADE WINNERS. Full particulars in regard to prices terms, etc., can be had by addressing

GEO.T. WARREN & CO

High Grade Cigars, FLINT, MICHIGAN.

BELKNAP Wagon and Sleigh Go.,

Spring, Freight, Express, Lumber and Farm

WAGONS LOGGING CARTS AND TRUCKS,

MILL AND DUMP CARTS, LUMBERMEN'S AND RIVER TOOLS.

We carry a large stock of material and have every facility for making first class Wagons of all kinds. Special attention given to Repairing Painting and Lettering.

Shops on Front St., Grand Rapids

Watch Maker E Jeweler,

44 CANAL ST.,

Grand Rapids, - Mich.

LETTER COPYING BOOK.

A new SELF-MOISTENING leaf book, requiring no brush or blotters. Forty leaves can be kept moist for days, ready for instant copy.

GRAND RAPIDS, Mich. Oct. 5, 1888.

It is a great success, being the finest copying book we ever used.

For circulars and prices address

THE LYMAN AGENCY, Kalamazoo, Mich.

BOOK-KEEPING WIPED OUT

No Pass Books! No Charging! No Posting! No Writing! No Disputing of Accounts! No Change to Make!

TRADESMAN Gredit GOUPON Book!

THE NEWEST AND BEST SYSTEM ON THE MARKET.

8 5	**		er hui		 		
316	46		66				
\$20	**		**		 	 	
		ect to					
	rs fo	r 200 o					
**	**	500	**		 	 10	**
44	**	1000	66		 	 20	**
				er an			

E. A. STOWE & BRO., Grand Rapids



Is noted for THOROUGHNESS.

Industrial School of Business Its graduates succeed. Write W. N. FERRIS,

REMOVED.

The Telfer Spice Co.

HAS REMOVED FROM

46 Ottawa Street,

03-05 Pearl St.

More Room! Better Facilities!

The Inspection of the Trade is Solicited.

Our old store, three floors and basement, with gas engine and elevator, for rent on favorable terms.

SAFES!

Anyone in want of a first-class Fire or Burglar Proof Safe of the Cincinnati Safe and Lock Co. manufacture will find it to and Lock Co. manufacture will find it to his advantage to write or call on us. We have light expenses, and are able to sell low-er than any other house representing first-class work. Second-hand safes always on

C. M. GOODRICH & CO.,

With Safety Deposit Co., Basement of Wid-icomb Blk.

EDMUND B. DIKEMAN WALES - GOODYEAR

CONNECTICUT Rubbers.



Write for Fall Prices and Discounts.

G. R. MAYHEW 86 Monroe Street,

GRAND RAPIDS.

Voigt, Herpolsheimer & Co., FOURTH NATIONAL BANK

Dry Goods,

STAPLE and FANCY.

Overalls, Pants, Etc. OUR OWN MAKE.

A COMPLETE LINE OF

Fancy Grockery and Fancy Woodenware

OUR OWN IMPORTATION. Inspection solicited. Chicago and De

Millers, Attention

We are making a Middlings Purifier and Flour Dresser that will save you their cost at least three times each year.

Julius Houseman, Pres.,
A. B. WATSON, Treas.,
S. F. ASPINWALL, Secy.

They are guaranteed to do more work in less space (with less power and less waste) than any other machines of

their class. Send for descriptive catalogue with testimonials.

Martin's Middlings Purifier Co., GRAND RAPIDS, MICH.

WHIPS

I have removed my stock from 40 and 42 South Division Street to

19 S. Ionia St.

NEW BLODGETT BLOCK,

where five floors and a basement afford me better facilities than ever before for the proper prosecution

Daniel Lynch,

FRED D. YALE & CO.

THURBER, WHYLAND & CO.,

NEW YORK,

RELIABLE

FOOD PRODUCTS.



Our complete line of

FANCY

GOODS

Holiday Novelties

are ready for inspection. Every dealer, when visiting Grand Rapids, should be sure and look

through our lines. 20 and 22 Monroe St.

Grand Rapids, Mich.

A. J. BOWNE, President.

GEO. C. PIERCE, Vice President.

CAPITAL, - - - \$300,000.

Transacts a general banking business

Make a Specialty of Collections. Accountry Merchants Solicited.



CASH CAPITAL, \$200,000.

G. M. MUNGER & CO., GRAND RAPIDS.

Successors to Allen's Laundry. Mail and Express orders attended to with promptness. Nice Work, Quick Time tisfaction Guaranteed W. E. HALL, Jr., - - Manager.

CASH SALE CHECKS.

Encourage your trade to pay cash instead of running book accounts by using Cash Sale Full line. Cash prices this month.

GRAHAM ROYS, - Grand Rapids, Mich.

STOWE & BRO., Grand Rapids.

JOHN NICHOLSON'S TROUBLES.

CHAPTER VII.

A TRAGI-COMEDY IN A CAB. When John awoke it was day. The low winter sun was already in the heavens, but his watch had stopped, and it was impossible to tell the hour exactly. Ten, he guessed it, and made haste to dress, dismal reflections crowding on his mind. But it was less from terror than from regret that he now suffered; and with his regret there were mingled cut-ting pangs of penitence. There had fallen upon him a blow, cruel, indeed, but yet only the punishment of old misdoing; and he had rebelled and plunged into fresh sin. The rod had been used to chasten, and he had bit the chastening His father was right; John had justified him; John was no guest for decent people's houses, and no fit associate for decent people's children. And had a broader hint been needed, there was the case of his old friend. John was no drunkard, though he could at times exceed; and the picture of Houston drinking spirits at his hall table struck him with something like disgust. He hung back from meeting his old friend. He could have wished he had not come to him; and yet, even now, where else was he to turn?

These musings occupied him while he dressed, and accompanied him into the lobby of the house. The door stood open on the garden; doubtless, Alan had stepped forth; and John did as he supposed his friend had done. The ground was hard as iron, the frost still rigorous ingled and glittered in their fall; and wherever he went, a volley of eager spar-rows followed him. Here were Christmas weather and Christmas morning duly met, to the delight of children. This was the day of reunited families, the day to which he had so long looked forward, thinking to awake in his own bed in Randolph Crescent, reconciled with all men and repeating the foot-prints of his youth; and here he was alone, pacing the alleys of a wintery garden and filled with penitential thoughts.

And that reminded him: why was h lone? and where was Alan? The thought of the festal morning and the due salutations reawakened his desire for his friend, and he began to call for him by name. As the sound of his voice died away, he was aware of the great-ness of the silence that environed him. But for the twittering of the sparrows and the crunching of his own feet upon the frozen snow, the whole windless world of air hung over him entranced, and the stillness weighed upon his mind with a horror of solitude.

Still calling at intervals, but now with deepen strangely. The door, indeed, stood open as before; but the windows were still shuttered, the chimneys breathed no stain into the bright air, there sounded abroad none of that low stir (perhaps audible rather to the ear of the spirit than to the ear of the flesh) by which a house announces and betrays its human lodgers. And yet Alan must be there—Alan locked in drunken slum-

this sleeper. He made the circuit of the bed-room conveniences of a solitary man. fire had been lighted; but it had long ago der. burned out, and the ashes were stone cold. The bed had been made, but it

had not been slept in.

apartment, and was reached through a passage; so that John, upon his entrance, means of entering from without. passage; so that John, upon his entrance, brought but little light with him, and must move toward the windows with spread arms, groping and knocking on the furniture. Suddenly he stripped and fell his length over a prostrate body. It was what he had looked for, yet it shocked him; and he marveled that so shocked him; and he marveled that so when had looked for he was shocked him; and he marveled that so shocked him; and he marveled him he marveled him he had looked for yet and he had looked him; and he had

By this time John had his hand upon discomfortable air. The chairs were pebble in the chink, and made off down-scattered, and one had been overthrown; the table-cloth, laid as if for dinner, was twitched upon one side, and some of the dishes had fallen to the floor. Behind the table lay the drunkard, still unroused, only one foot visible to John.

But now that light was in the room the worst seemed over; it was a disgust ing business, but not more than disgust ng, and it was with no great apprehen ion that John proceeded to make the circuit of the table-his last compara sooner had his eyes alighted on the body than he gave a smothered, breathless cry.

nance and iron-gray locks; and it was no drunkard, for the body lay in a pool of vehicle drew up he was sensibly chagrined "W

blood, and the open eyes stared upon the to recognize the cabman of the night be-

To and fro walked John before the door. The extreme sharpness of the air pleased to drop again upon so liberal a surprised acted on his nerves like an astringent, fare; and as he was a man—the reader Baigrey!" images began to come clearer and stay at once into a vein of friendly talk, comlonger in his fancy; and next the power menting on the weather, on the sacred of thought came back to him, and the horror and danger of his situation rooted light of a day of liberal gratuities, on

on one spot of gravel, pieced together John had been (as he was pleased to call what he knew and what he suspected. it) visibly "on the randan" the night be-Alan had murdered some one—possibly "that man" against whom the butler chained the door in Regent's Terrace; I must sae that," he continued. "There's possibly another; some one, at least a human soul, whom it was death to slay and whose blood lay spilled upon the floor. mas, I'm no saying," he added, with a This was the reason of the whisky drink-ing in the passage, of his unwillingness gray myself'." fatherly smile, "but what I would join ye myself'." to welcome John, of his strange behavior and bewildered words; this was why he had started at and harped upon the name of murder; this was why he had stood

plunged in the hubbub of a crowd. How in some dispute of a theological comwas he to remember—he, who had not a thought to spare—that he was himself the author, as well as the theater, of so matter of their difference, and paid no much confusion? But in hours of trial heed to John.

But the junto of man's nature is dissolved,

But the cabman proved a thorn in the the junto of man's nature is dissolved,

and anarchy succeeds.

It was plain he must stay no longer perch; he must clamber down, comment where he was. But he could not tell upon the pebble in the door (which he where he was to go; he must not lose regarded as an ingenious but unsafe detime on these insolubilities. Let him go vice), help John with the portmanteau, back to the beginning. It was plain he must stay no longer where he was. It and especially of questions, which I thus was plain, too, that he must not flee as condense: he was, for he could not carry his portmanteau, and to flee and leave it, was to plunge deeper in the mire. He must go, fair oddity—if ye ken the expression leave the house unguarded, find a cab, and return—return after an absence? me. I've driven the fam'ly for years.

hand's-breadth on his trouser-leg, and your face. Baigrey, ye say? There reached his finger down to touch it. The were Baigreys about Gilmerton; ye'll be finger was stained red; it was blood; he stared upon it with disgust, and awe, and friend's portmantie, like? Why? Be terror, and, in the sharpness of the new ensation, fell instantly to act.

He cleansed his finger in the snow, re urned into the house, drew near with hushed footsteps to the dining-room door, and shut and locked it. Then he breathed a little freer, for here at least sun, there came a period; and the victim of man nor trace of man in all its evergreen coverts, turned at last to the house. About the house the silence coverts, and sale oaken barrier between himself and what he feared. Next, he hastened to his room, tore off the spotted trousers which seemed in his eye a link to her sale of the spotted trousers. which seemed in his eye a link to bind him to the gallows, flung them in a cormoldy fetor of his chariot, and glanced ner, donned another pair, breathlessly out sidelong on the holiday face of crammed his night things into his portmanteau, locked it, swung it with an effort from the ground, and, with a rush rider in the Tyburn cart may have obof relief, came forth again under the open heavens.

The portmanteau, being of occidental build, was no feather-weight; it had distressed the powerful Alan; and as for He made the circuit of the bed-room quarters. All, until he came to Alan's effected and the cabman need not pass into his trousers pocket. chamber, were locked from without, and bore the marks of a prolonged disuse.

But Alan's was a room in commission, filled with clothes, letters, books, and the cursory beholder with suspicion, as the cabinat need to pass the tother pass into his trousers pocket.

There was nothing there!

Oh, yes; this time he was to blame.

He should have remembered, and when he deserted his blood-stained pantaloons, The though the very windows had cried mur-

But there was to be no remission of the breath in the shadow of the wall and I lack words to picture it; conceive him Worse and worse, then; Alan must hopped about by sparrows, it chanced condemned to return to that house, from that his eye roved to the fastening of the sprawled, brutishly, no doubt, upon the door; and what he saw plucked him to volted, and once more to expose himself The dining-room was a very long once the door was closed, the bolt shot of

shocked him; and he marveled that so shocked him; and he marveled that so rough an impact should not have kicked a groan out of the drunkard. Men had a groan out of the drunkard. Men had last, as the least desperate, his mind inclined; but he must first insure himself that he was nuobserved. He peered out. killed themselves ere now in such excesses, a dreary and degraded end that made John shudder. What if Alan were and down the long load; it lay dead empty. He went to the corner of the by-road; there, also, not a passenger was the shutters, and flinging them back, be- stirring. Plainly it was, now or never, held once again the blessed face of the the high tide of his affairs; and he drew day. Even by that light the room had a the door as close as he durst, slipped a

Half-way down a gate opened, and troop of Christmas children sallied forth in the most cheerful humor, followed more soberly by a smiling mother.

"And this is Christmas day!" thought John; and could have laughed aloud in tragic bitterness of heart.

In front of Donaldson's Hospital, John counted it good fortune to perceive a cab a great way off, and by much shouting nity of man. sooner had he turned the corner, no tice of the driver. He counted it good have returned the base gratuity. But ladder. This may be carried out in alfortune, for the time was long to him till John, too, would none of it; and as they he should have done forever with the struggled, who must join in but the caband fled out of the room and out of the Lodge; and the further he must go to man? find a cab, the greater the chance that the It was not Alan who lay there, but a inevitable discovery had taken place, and man well up in years, of stern counted that he should return to find the garden "I tell you I have no change." cried trim it up with some of the stock on man well up in years, of stern counte- that he should return to find the garden

The driver, on the other hand, was him to the ground.

He grasped his forehead, and staring pleasing customer, and on the fact that

"And ye look dreidful bad the-day, sir,

John had listened with a sick heart. "I'll give you a dram when we've got through," said he, affecting a sprightliness which sat on him most unhand-

of murder; this was why he had stood and hearkened, or sat and covered his eyes, in the black night. And now he was gone, now he had basely fled; and to all his perplexities and dangers John stood heir.

"Let me think—let me think," he said, aloud, impatiently, even pleadingly, as if to some merciless interrupter. In the turmoil of his wits, a thousand hints and hopes and threats and terrors dinning continuously in his ears, he was like one plunged in the hubbub of a crowd. How

"He'll no be here himsel', will he?

Had he courage for that?

And just then he spied a stain about a What'll your name be?—I should ken cause the name upon it's Nucholson! Oh, if ye're in a hurry, that's another job. Waverly Brig'? Are ye for away?"

So the friendly toper prated and questioned and kept John's heart in a flutter. circumstances began at last to rumble toward the railway terminus at Waverly Bridge. During the transit, he sat with served the concourse gathering to his ex-

ecution. At the station his spirits rose again another stage of his escape was fortunately ended-he began to spy blue water John, he was crushed under its bulk, and He called a railway porter, and bade hin bers, forgetful of the return of day, of the sweat broke upon him thickly. carry the portmanteau to the cloakthe holy season, and of the friend whom he had so coldly received and was now he reached the gate; and when he had lay; flight, instant flight was his design, so churlishly neglecting. John's disgust redoubled at the thought; but hunger was beginning to grow stronger than repulsion, and as a step to breakfast, if nothing else, he must find and arouse this sleeper.

ne reacned the gate; and when he had lay; flight, instant flight was his design, no matter whither; but he had determined to dismiss the cabman ere he named, or even chose, his destination. This was his thoughts were sensibly lightened; now, with the trunk standing just inside on the roadway, and one still or the now, with the trunk standing just inside on the roadway, and one still on the the door, some part of his dissociation

he deserted his blood-stained pantaloons, he should not have deserted along with them his purse. Make the most of his error, and then compare it with the pun-ishment! Conceive his new position, for cab and a familiar cabman. John cursed the cabman silently, and then it occurred to him that he must stop the incarcera-tion of his portmanteau; that, at least, he must keep close at hand, and he turned to recall the porter. But his re-flections, brief as they had appeared, must have occupied him longer than he supposed, and there was the man already

returning with the receipt.

Well, that was settled; he had lost his portmanteau, also; for the sixpence with which he had paid the Murrayfield Toll was one that had strayed alone into his waistcoat pocket, and unless he once more successfully achieved the adventure of the house of crime, his portmanteau lay in the cloak-room in eternal pawn, for lack of a fee. And then he

gestively attentive, words of gratitude hanging on his lips.

John hunted right and left; he found a coin—prayed God that it was a sovereign—drew it out, beheld a penny, and offered it to the porter.

The man's jaw dropped.
"It's only a penny," he said, startled out of railway decency.
"I know that," said John, piteously.

And here the porter recovered the dig-

"Hoots, Mr. Baigrey," said he, "you frame together which will bear a well-

"Well," said the driver, "and what tractive.

then? I would rather give a man a shillin' on a day like this than put him off with a derision like a bawbee. I'm surprised at the like of you, Mr.

and braced them swiftly. Presently, he must already have perceived—of easy, not relaxing in his disordered walk, the not to say familiar, manners, he dropped John, in mere childish temper and dis-"My name is not Baigray!" broke out

"Ye told me it was yoursel'," said the "I know I did; and what the devil right had you to ask?" cried the unhappy one.

"Oh, very well," said the driver. "I know my place, if you know yours—if you know yours." he repeated, as one who should imply grave doubt; and muttered inarticulate thunders, in which the grand old name of gentleman was taken seemingly in vain.
Oh, to have been able to discharge this

monster, whom John now perceived, with tardy, clear-sightedness, to have begun betimes the festivities of Christmas! But far from any such ray of consolation visiting the lost, he stood bare of help and helpers, his portmanteau sequestered in one place, his money de-serted in another and guarded by a corpse; himself, so sedulous of privacy, the cynosure of all men's eyes about the station; and, as if these were not enough mischances, he was now fallen in ill-blood with the beast to whom his poverty had linked him! In ill-blood, as he reflected dismally, with the witness who perhaps might hang or save him! There was no time to be lost; he durst not linger any longer in that public spot; and whether he had recourse to dignity or to conciliation, the remedy must be ap-plied at once. Some happily surviving element of manhood moved him to the former.

"Let us have no more of this," said he, his foot once more upon the step.

"Go back to where we came from."

He had avoided the name of any destination, for there was now quite a little band of railway folk about the cab, and he still kept an eye upon the court of justice, and labored to avoid concentric evidence. But here again the fatal cabman outmanœuvered him.

"Back to the Ludge?" cried he, in shrill tones of protest.
"Drive on at once!" roared John, and

slammed the door behind him, so that the crazy chariot rocked and jingled.

Forth trundled the cab into the Christmas streets, the fare within plunged in the blackness of a despair that neighbored on unconsciousness, the driver on the box digesting his rebuke and his customer's duplicity. I would not be thought to put the pair in competition:

John's case was out of all parallel. But the cabman, too, is worth the sympathy of the judicious; for he was a fellow of genuine kindliness and a high sense of personal dignity incensed by drink; and his advances had been cruelly and pub-licly rebuffed. As he drove, therefore, he counted his wrongs, and thirsted for sympathy and drink. Now, it chanced he had a friend, a publican, from whom, in view of the sacredness of the occasion, he thought he might extract a dram. And the charioteer, already somewhat mollified, turned aside his horse to the

right. John, meanwhile, sat collapsed, his chin sunk upon his chest, his mind in abeyance. The smell of the cab was still faintly present to his senses, and a certain leaden chill about his feet; all else had disappeared in one vast oppression of calamity and physical faintness. It was drawing on to noon—two-and-twenty hours since he had broken bread; in the interval, he had suffered tortured of sorrow and alarm, and been partly tipsy; and though it was impossible to say he slept, yet when the cab stopped, and the cabman thrust his head into the window, his attention had to be recalled from depths of vacancy.

"If you'll no stand me a dram," said the driver, with a well-merited severity "Yes-no-do what you like." ed John; and then, as he watched his tormentor mount the stairs and enter the whisky-shop, there floated into his mind a sense as of something long ago familiar. At that he started, fully awake, and stared at the shop-front. Yes, he knew it, but when, and how? Long since, he thought; and then, casting his eye through the front glass, which had been recently occluded by the figure of the driver, he beheld the tree-tops of the rookery in Randolph Crescent. He was close to home—home, where he had thought at that hour to be sitting in the well-remembered drawing-room in friendly converse

It was his first impulse to drop into the bottom of the cab; his next, to cover his face with his hands. So he sat, while the cabman toasted the publican, and the publican toasted the cabman, and both reviewed the affairs of the nation; so he still sat, when his master condescended to return and drive off at last down hill, along the curve of Lynedoch Place; but even so sitting, as he passed the end of his father's street he took one glance from between shielding fingers and be-

A Ladder to Business.

From the American Storekeeper.

To ingenious clerks who have been following out the ideas we have been trying to give through this column, we suggest that some of the commonest objects of every-day life offer excellent subjects for recommend that our readers knock hand. We believe it can be made real at-

Retail Trade of the Wolverine State.

E. A. STOWE & BRO., Proprietors.

Subscription Price, One Dollar per year. Advertising Rates made known on application

Entered at the Grand Rapids Post Office. E. A. STOWE, Editor.

WEDNESDAY, NOVEMBER 7, 1888.

REMOVAL NOTICE.

E. A. Stowe & Bro., publishers of The TRADESMAN, and the Fuller & Stowe Company have leased the three-story and basement building at 100 Louis Street, near the corner of Ionia street and will

The change in location will be particularly acceptable to the patrons of THE TRADESMAN, as it places the office in the making it more available for all concerned, especially the visiting merchants be out the same as heretofore, but on the themselves up at the expense of others! ground floor, instead of the third story.

GERMANY'S RELIGIOUS ATTITUDE

There is strong reason to believe that the Papacy was building great hopes on personal appeal to him in behalf of the restoration of the temporal power. It is deed, could be expected of a Hoberzolthat house to tolerate the aspirations of much less those of the State. Catholic and Protestant alike have had to yield to suffer alike if the government be weak, the stubborn Prussian traditions that the civil power is supreme, if not over men's consciences, at any rate over the external arrangements of the visible church. Twice only have they yielded a point, and in each case the yielding has been small as Reformed and Lutheran had driven out the fact that there is a crying necessity government of their own churches; but the lessons taught by every campaign shown it was impossible to force them And they retracted the false steps, out of harmony with Prussian traditions into which the National Liberals seduced Prince Bismarck in the passage of the May Laws against the Catholic Church. But here also determined resistance and political necessities co-operated to secure a retraction, which was made as scanty

tolerate in Germany. Three centuries the Pope only show that the Emperor's wonder of his success is the greater. rebuff has irritated without enlightening

ALL BUTTER OLEOMARGARINE. A Boston dispatch, bearing date of

November 1, is as follows: The butter coloring which nearly all the farmers and creameries use in in-New England Farmer of this week publishes a letter from the Commissioner of Internal Revenue with a decision that such a mixture, although containing an oil, comes within the letter of the statute defining oleomargarine.

As nine-tenths of the butter made of the factory plan and by the farmers is colored by the use of annatto preparations, it is difficult to see wherein this basis as the bogus butter business.

BE TRUE TO YOUR EMPLOYER.

for the sake of a few dollars' gain.

with a persistence seldom met with, even Dominion. In that case, what would retirement from trade will be generally ufactured and sold only by the Voigt in the jobbing business. The manager become of the Canadian Pacific?

of one house conceived the idea of hiring One of the most disagreeable features of the book-keeper away from the other the campaign just closed is the great Ryerson-The Scandinavian Stock Co. agreeing to deliver up to the new em- have been made by merchants who are erected by J. S. Anderson. ployer all the points he was able to pick up seriously inconvenienced by the funds so Greenville—Geo. B. Caldwell has sold was supposed to possess—information might better be devoted to the liquidation which should have been held as sacred as of debts. life. The result was that the book-keeper secured a liberal advance in salary. He understood that the advance was not paid out of consideration for his value as

placed a premium upon the business this city. secrets he was, supposedly, able to de liver to the purchaser.

The sequel of the matter is that as soon as the book-keeper was pumped dry take possession of the same about he was cast aside-not because his work was not satisfactory, but for the reason that the new employer realized that if he could be bought once he could be pur chased again, and was consequently not a safe man to entrust with the business center of the jobbing trade of the city, secrets common to a mercantile establishment. The man is out of employment to-day, and is as much an object of scorn to the business public as if he were a whose business is principally with the traitor to his country. And so it will wholesale dealers. The latch-string will always be with those who seek to build

THE CAMPAIGN AT AN END.

The campaign of 1888 is over. The day of parades, conventions and mass meetings is past and the voice of the pol tician is no longer heard in the land the visit of the Emperor of Germany to The convictions, pro and con, upon the the Vatican, and that Leo XIII. made a main questions at issue, which have kept up a continual strife for months past amongst the editors, the idlers at the said that the Emperor treated the appeal corner grocery, the workmen in the facwith impatience, changed the subject of tory-and even in the social circle-these conversation, and went straight from the convictions have at last had expression Vatican to the Quirinal palace, to indi- at the polls, and the result will be known eate his entire want of sympathy with on the completion of the canvass which the Papal aspirations. What else, in- is now taking place. Whatever that result may be-and it is not very plainly lern? It never has been the fashion of foreshadowed at this writing-we are still to live together, come weal or come the clergy to manage Church affairs, woe, as one people, under one flag-citizens of one common country, who must venal or usurping, or share alike the olessings of a wise and pure rule.

Politics is not all we have to do with s a people. The fact is, the subject aborbs a thousand times too much of the eople's time, and our campaigns too possible. They allowed the strict Lu- much of their money. The experience therans, whom their policy of a union of of a hundred years plainly demonstrates of the State Church, to organize for the for extending the presidential term; and only after prolonged resistance had within the remembrance of the writer would seem to convince every unprejudiced observer that the commercial inerests of the country would be infinitely better off if the campaign periods were greatly shortened, the terms of office greatly lengthened and the election dates fixed in other than business seasons.

BULGARIA AND ROUMANIA.

The plucky prince of Bulgaria still Nothing could be more futile than to holds his throne, in spite of the announcesuppose that the chief Protestant ruler ment that the Great Powers had agreed of Europe sees in the Papacy any sancti- to sacrifice him to the wrath of the Czar. ty which would lead him to help to set He meets the Sobranje with a smiling up in Italy a state of things he would not face and cheerful words, declaring that Bulgaria is satisfied with the existing ago the Bishop of Rome was one of many arrangements, and only wishes to be left bishops who combined temporal with to work out her own destiny. And the spiritual jurisdiction. All these com- evidence in hand all goes to show that binations of jurisdictions have been this is a proper estimate of the situation. swept away elsewhere, and it is now the The Bulgarians like the Prince for his Bishop of Rome alone who still refuses courage and his hearty devotion to the to recognize the inevitable. He, too, welfare of his principality. If he be the must come to see that such a reaction is "light weight" he was pronounced by impossible, yet the recent utterances of the newspapers of central Europe, the

His neighbors of Roumania have been threatened with an agrarian revolution. but the recent elections give the Consera tive party a majority over all other groups in both the Senate and the Chamber of Deputies. As the latter is elected by the tax-payers, and as these are divided into electorial colleges according creasing the yellow tint of their product is annatto boiled in cotton seed oil. The to their estates and their tax bills, the majority in question may represent only a minority of the people. In that case the uprising of the peasants against the landlords may represent an amount and a degree of popular discontent sufficient to effect a revolution in the near future.

come to blows with the Canadian Pacific ness. over the right to construct their new decision, if rigidly enforced, will not railroad into the United States across its bakery and restaurant to D. Prentice, pulled together like a unit, but much of work great injury to the butter industry track. It was understood that the gen-formerly engaged in the same business the cordiality of the past will be lacking of the country, by putting it on the same eral right of the province to build such a at Grand Ledge. road had been conceded at Ottawa. If Paris-Leggett Bros. & Co. are sucso, the opposition of the Canadian Pa- ceeded by Dennis Leggett & Co. The istee he wrote ahead to the Durham cific is simply futile. No such right change in firm grew out of the death of House for a room, especially requesting It does not pay to betray an employer of way has been given it as warrants it Dr. I. J. Leggett a couple of weeks ago. that a little lunch be prepared and sent in denying to the Manitoba Railroad the Hamilton-H. J. Fisher now occupies to his room, as he would arrive late in There may be times when such a course right to cross it. The case has been apwill result to the temporary financial ad- pealed to the Supreme Court of the Do- and the other 18x50 feet. His stock in- on going to his room on his arrival at the vantage of the principal actor, but in minion, which cannot render a decision cludes full lines of dry goods, clothing, house, to find a half-barrel of beer on tap, the end the advantage gained is more for some months yet. But the Man-boots and shoes, groceries, crockery and a stock of sandwiches as big as a sample itobans have given repeated evidence of glassware and drugs and medicines. As an instance of the way in which their intention to persevere until they Muskegon-B. Borgman has sold his mented. The scene was so touching that betrayals of confidence usually result, it have carried their point, and that they general stock to John Medema, who has Steve could not control his emotions. is only necessary to refer to a recent case will use their right to secede from the been in Borgman's employ for the past in point happening in this city: Two Dominion and set up for themselves if houses were bidding for the same trade they cannot have their railroad inside the pioneer merchants of the city and his "Royal Patent" brands of flour are man-

AMONG THE TRADE.

GRAND RAPIDS GOSSIP.

F. J. Cox has arranged to remove his Detroit-Jas. A. Hinchman & Co., pro-

S. G. Van Ostram has engaged in the grocery business at Hart. Lemon, Hoops & Peters furnished the stock.

stock was purchased at this market.

Hillyer & Gates have removed their grocery stock from Greenville to this city, ocating at 281 South Division street.

Bridge street. Rindge, Bertsch & Co. half to the farmers in the vicinity of the furnished the stock. Wm. H. Sigel has sold his grocery

stock on West Leonard street to A. Mulder & Sons, of Spring Lake. The firm their sawmill to Jas. R. Wylie of Petos will also continue their grocery business key at Spring Lake. The Steele Packing & Provision Co. informs The Tradesman that the new market of the corporation in the McMul-

len block will be a wholesale depot as well as a retail establishment; that it will be fitted up regardless of expense. and that the opening will occur about the The Grand Rapids Tank Line Co. has Detroit—The Detroit Vise Co. has been

tary to the market. The Gunn Hardware Co. foreclosed its mortgage, on the hardware stock of Thos. Beucus, at Cedar Springs, one day last brother of Mr. Beucus, the security of board manufacturers, was in town Satur the Gunn Hardware Co. being of a day. secondary character. There is enough

AROUND THE STATE.

Jacobsville-P. C. Bailey has removed his drug stock to Groverton.

Avery-Ira D. Wagner has sold grocery stock to J. J. Leggett. Sturgis-P. D. Keim succeeds Pope & returns to the Soo.

Keim in the grocery business. Sault Ste. Marie-C. L. Anderson hardware dealer, has assigned.

St. Ignace-L. J. Monteith succeeds C. Faut in the grocery business.

Lisbon-A man named Pomeroy engaged in the grocery business. Big Rapids-John G. Martz has sold his clothing stock to Thos. Skelton.

Sparta-J. O. Norton is adding a grocery stock to his bakery business. Kalamazoo-Welch & Russell succeed

E. A. Welch in the grocery business. ed Card & Willetts in general trade.

Liddell & Hunt in the banking business. trip next week. Shelby-Thomas Ferris has engaged in business

sold their drug stock to Dr. H. G. Ide. late of Rochester.

Plainwell-N. L. Birchard succeeds M. Eldred in the agricultural implement and tion with Reeder, Palmer & Co. to accep windmill business.

ecutrix of the estate. general trade in the store formerly occu- and D., L. & N. Railways.

pied by H. M. Freeman. dealers in groceries and crockery, have traveling men on the political issue is dissolved, each continuing.

building on the site of the burned store, heal and of bitternesses which no amount The people of Manitoba have about which he will occupy with his meat busi- of subsequent association will remove.

regretted.

firm, and accordingly made such arrange- number of wagers made by business men will not rebuild its store this fall, but will 1887-88 is placed by the London Economist dealer, was in town last thursday. ments with the employe, the latter on the result of the election. Many bets occupy one of the stores now being

regarding the business of the old house. tied up and many of those who lose—as his interest in the Greenville Electric It was not his services the new employer half of them necessarily must-will be Light Co. and will probably engage in are 200,000 tons smaller than at the be- trade at Lisbon, has removed to Sparta way back from Texas with but a few wanted, but the private information he compelled to hand over money which the same business at some other location, ginning of the last sugar year. The cur-

ing a second cold storage warehouse, they will use exclusively for their fruit

a worker, but because the new employer grocery stock from Harbor Springs to prietors of the Diamond Medicine Co., company under the style of the Jas. A. Hinchman Co.

Detroit-F. A. Smith, Vice-president of the Merchants' National Bank of W. E. Rogers & Co. have engaged in Battle Creek, has come to Detroit as Asthe grocery business at Saugatuck. The sistant Cashier in the Commercial National Bank.

Sault Ste. Marie-A. Lightheart re cently sold his grocery and feed business to C. Aylwin and skipped to Boodletown, Ontario. He left about \$8,000 debts be-Martin Buszkiewicz has engaged in the hind him, one-half to Chicago, Grand boot and shoe business at 109 West Rapids and Detroit jobbers, and the other place.

MANUFACTURING MATTERS. Clarion-Blood Bros, have assigned

Saginaw - Smith & Kinney succeed Smith & Grossman in the manufacture of

Kalamazoo-Winans, Pratt & Co. suc ceed Geo. H. Winans & Co. in the manufacture of wagons and road carts.

Hudsonville-Thomas Curry's sawmill burned last Wednesday night, along with some logs and lumber, involving a loss of about \$6,000.

one tank wagon running in the city and organized, for the purpose of manufac s building up considerable outside trade. turing vises and analogous articles, with The manager of the company, J. M. a capital of \$50,000, half of which is paid Anisansel, pays occasional visits to the in. Hugh Johnson, Moses A. Hawkes. outside trade and will continue them Geo. C. Wetherbee and Julius A. Grosve until he has covered all the trade tribu- nor are the incorperators.

Gripsack Brigade.

Max Mills and Yankee Crawford paired off on election.

Miss M. L. Sherman, representing the week. A first mortgage was held by a Lapham-Dodge Co., the Cleveland wash-

R. D. McNaughton, the Coopersville stock to pay both claims, but unsecured general dealer, was in town Saturday on creditors will probably realize little on his way home from Whitneyville, whither he was called to attend the funeral of a

> Geo. Hodge, Upper Peninsula traveling representative for Lemon, Hoops & Peters, was in town over Sunday. He expects to find a foot of snow when he

Secretary Mills informs THE TRADES MAN that a meeting of the Board of Directors of Michigan Division, T. P. A. will be held at Sweet's Hotel, in this city, on Friday evening of this week.

Windy Hawkins is authority for the statement that H. R. Savage-otherwise known as "Absolute Dick"-has more customers and sells more goods than any other salesman in his line in the State.

J. II. McKelvey, for the past seven years with the Diamond Wall Finish Co., has engaged to travel for Coffin Devo Hillsdale-W. J. Winans & Co. suc- & Co., of Chicago, taking the trade of Michigan and Northern Indiana as his Laingsburg-M. B. Liddell succeeds territory. He starts out on his initial

Wm. H. Allen has put an additional the clothing, rubber and mitten business. wagon on the road, covering territory not Detroit-F. J. Simmons succeeds Sim-traveled by the old wagon. It will be mons & Jameson in the grain commission manned by Lincoln Lemon, late of Kalamo. The old wagon will be man-Oxford-Temstead & Wilkinson have aged by William Huygue, while the owner will devote his entire attention to the city trade.

B. S. Davenport has resigned his posia situation as traveling salesman for Bay City—E. Von Herman & Co. have Olney, Shields & Co. He is posting up bought the Coman drug stock of the ex- this week and starts out on his initial trip next week. His territory will in-Lisbon-T. H. Condra has engaged in clude the towns on the D., G. H. & M.

Now that the campaign is practically Mt. Clemens-Eyth & Charbeneau, ended, the foolishness of dividing the clearly apparent. The division has been Ryerson-J. H. Smith is erecting a new productive of wounds which will never Before so ill advised a movement was Ionia-R. H. Stanton has sold his made, the traveling men of this market in the future

trunk and a turnip, elaborately orna-

Milling Co.

The Sugar Trade Outlook.

The world's consumption of sugar in at 5,107,000 tons, a decrease from the preceding year. Of this amount 2,407,000 tons Island, near Sault Ste. Marie, was in town was beet sugar and 2,500,000 tons cane over Sunday. sugar. The world's stocks in addition Nashville-Brooks & Smith are erect- rent year's consumption is estimated at factory there. 5,200,000 tons, an increase of nearly similar to the one at their creamery, which 100,000 tons. M. Light's estimate of this year's beet crop is 2,850,000 tons. With position of book-keeper for John Giles & a yield of cane sugar equal to last year the total supply would reach 5,350,000 tons a surplus over consumption of 150,000 tons. On this basis stocks in have merged their business into a stock September, 1889, would about reach the figures of September, 1887. The Econ omist says, in conclusion, "there would appear to be not much room for a lower range of prices than that now current.

FOR SALE, WANTED, ETC.

ents will be inserted under this head for word the first insertion and one cent a ord for each subsequent insertion. No advertise ent taken for less than 25 cents. Advance payment

FOR SALE—A STOCK OF MERCHANDISE IN THE thriving village of Sparta situated at the junction of the T. S. & M. and C. & W. M. R. R's. Stock will invoice about \$2,000. Must be sold at once. Store for rent. A. F. Harrison, Sparta, Mich.

ROR SALE—A GOOD HORSE AND DELIVERY WAG-on. Enquire at 193 Tenth Street. Ton. Enquire at 193 Tenth Street.

FOR SALE—THE CITY MILLS, AT HOWELL. MICH.; one of the best pieces of business property in one of the best pieces of business property in central Michigan; will be sold exceedingly cheap. Address Thos. Gordon, jr. Assignee, Howell, Mich. 310

FOR SALE—DESIRABLE STOCK OF DRUGS AND wall paper. Location, A 1, in county seat. Only those meaning business need apply, Address D W, care Tradesman.

FOR SALE-OUR RETAIL STOCK OF GROCERIES at 110 Menroe street, Grand Rapids. Goods are all new The stand is in the best location in town and can be leased. Bemis Bros.

FOR SALE—A CLEAN, WELL-ASSORTED STOCK (general hardware, stoves and tinware. Tin sho connection. Will inventory about \$6,000. Locate ntrally and one of the best points for retail busines the city. Good reasons for seiling. Address Harre, care Michigan Tradesman. FOR SALE CHEAP—18-HORSE POWER ENGINE Good as new. Address 298, this office.

TOR SALE—GOOD RESIDENCE LOT ON ONE Of the most pleasant streets "on the hill." Will exchange for stock in any good institution. Address 286 care Michigan Tradesman. OR SALE—ONE 9x24 ROWNDS' SECTIONAL ROLL-er mill, with elevators and scalpers complete; one beter bran dukter.

FOR SALE-DRUG FIXTURES AND SMALL STOCK of drugs. Address Doctor, Box 242, Rockford. 258

WANTS.

WANTS.

WANTED-SITUATION BY EXPERIENCED PHARmacist. Speaks Holland. Registered by examination. Best of references. Address Box 153, Morley
Mich. 302

WANTED-ENGINE AND BOILER CHEAP. LAW RENCE MORITZ, Aarwood. 305 WANTED-SITUATION ON THE ROAD BY MAN OF SIX years' experience. Hest of reference. Address J. E. F. care Michigan Tradesman

WANTED-SITUATION ON THE ROAD BY MAN OF SIX years' experience. Hest of reference. Address J. E. F. care Michigan Tradesman

WANTED-SALESMEN TO SELL OUR CHOICE VArieties of nursery stock, either on salary or commission. Fernament employment to successful men Address, with references, May Brothers, Nurserymen, Rochester, N. Y.

Rochester, N. Y.

278

ANTED-EVERY STORE-KEEPER WHO READS this paper to give the Sutliff coupon system a trial. It will abolish your pass books, do away with all your book-keeping, in many instances save you the expense of one clerk, will bring your business down to a cash basis and save you all the worry and trouble that usually go with the pass-book plan. Start the last of the month with the new system and you will never regret it. Having two kinds, both kinds will be sent by addressing (mentioning this paper) J. H. Sutliff, Albany, N. Y. WANTED—1,000 MORE MERCHANTS TO ADOPT OU.
Improved Coupon Pass Book System. Send fo samples. E. A. Stowe & Bro., Grand Rapids. 214

MISCELLANEOUS.

29-ACRE FRUIT FARM NEAR BENTON HARBOI handy to Chicage market, will sell or exchange rand Rapids real estate worth \$1,200. Addre f. Ryno, Coloma, Mich. 295 \$2,500 IN CASH OR GOOD PAPER WILL SE without competition in Meredith. Address Lock Drawer 25, Evart, Mich. 284 er 25, Evart, Mich.

\$1,200 Cash Buys Manufacturing Bust
ness paying 100 per cent. Best of rea
sons for selling. Address Chas. Kynoch, St. Ignace
228

"It is simply the ideal young people" agazine, and holds the first place.—Bos

ST. NICHOLAS

FOR 1889.

An All-Around-the-World Year. me and their edgers is to have a grea nume for the new volume beginning with ber, 1888. The editor, Mrs. Mary Mape calls it "an all-around-the-world year." se the bulk of the contents, as heretofore l outside, and these stories and descrip rs are not of the dry geographical order will be strikingly illustrated. We hav e for only a few prominent announce

America.

"Little Saint Elizabeth," by Mrs. Burnett, au thor of "Little Lord Fauntleroy: "The Routing of the Republic, how the Government is carrier on:" "College Athletics;" "Amateur Photo graphy:" "Boys and the National Guard;" "The Girls' Crusade:" Indian Stories, School Stories, ct., "The Bells of St. Anne," a serial abou Canada, South American stories—"A Railroad in the Clouds;" "Indians of the Amazon," by Mrs. Frank R. Stockton, etc.

Europe.

Life in Norway, by H. H. Boyesen; "Holland and the Dutch," by Mrs. Mary Mapes Dodge "The Queen's Navy," by Lieut, F. H. Smith, R. N.; "The Winchester School;" "English Rail way Trains;" "Ferdinand de Lesseps;" German Italian (art) and Russian papers, etc., etc.

Asia.

Yan Phou Lee writes of "Boys and Girls in lina," and there is a description of "Some of shn Chinaman's Inventions." Mrs. Holman unt describes "Home Life in the East." papers s Nam, Japan and other countries. Africa.

"The White Pasha," by Noah Brooks, a sketch Henry M. Stanley: "How an American Fami Lived in Egypt;" "Sailor-Boy Dromios," a ory of the siege of Alexandria.

Australia. ies of interesting articles imparting much and amusing information concerning th , the animal and plant life, etc., of a wor

Arctic Regions and Sea "How We Made the Farthest North," by Gen. W. Greely, of the Greely Expedition: "A sh with Dogs for Life or Death," by Lieut. hwatka: "A Modern Middy;" "A Submarine umble," etc., etc.

e;" etc., etc. eription price, \$3 a year; 25 cents a num

THE CENTURY Co., 33 East 17th St., N. Y. "This prince of juveniles knits together the children of the Anglo-Saxon world."—Christian Leader, Eugland.

Purely Personal.

H. J. Fisher, the Hamilton general

James Shields, general dealer at Sugar

Wilbur H. Pardee, formerly engaged Co., at Lowell.

will go into the same business with C. L. Pratt at Monette. Mo. Lew Hawkins has bet on Michigan gopast twenty years and this year he has

Buy flour manufactured by the Cresent Roller Mills. Every sack warranted. care, for I was glad to get back to In-

You can Travel on Your Trunk

"Do you know that if a man has a heavy trunk he can sometimes travel a long distance on a railroad without a ticket or any money?" said a young man H. M. Freeman, formerly engaged in yesterday who had recently made his and taken a position in the furniture factory there.

Wilbur H. Pardee, formerly engaged with the state of th loan. I went to the ticket agent, and in general trade at Logan, has taken the making known my condition asked him how I could get to Indianapolis, "Have you a trunk?" he asked. I told him I had, and he said he would introduce me J. S. White, for some time engaged in to the conductor. When the conductor the boot and shoe business at Charlotte, came up I was introduced, and he asked me for the check to my trunk, which I gave him, and he then gave me a small ticket, which he said would get my trunk in Indianapolis. I asked him how much ing Democratic every campaign for the past twenty years and this year he has get it out and he said \$7. Well, I got \$75 up on the result with H. F. Hastings. the ticket for the trunk, it cost me \$9, through all right, but when I presented instead of \$7. I have been wondering ever since who got that money, but I didn't

dianapolis even on those terms."

Fine Cigars,

165 Milk Street

BOSTON, MASS

To the Druggist who handles Cigars:

Dear Sir-Your business will be benefited by selling IRWIN & CO.'S "LOS DOCTORES" for the following reasons



1st-Because they are made exclusively for the Apothecaries and sold only to them.
2d-They are entirely free from ARTIFICIAL FLAVORING.

3d-They are made of the best Havana Tobaco grown, for fillers and Amsterdam Delhi A 1 4th—They are hand-made by experienced Un on Cuban workmen, under our personal supp on Cuban workmen, under our personal super ision, at our own factory, 165 Milk Street, Bos

capital and resources for buying our tobacco di-rect from growers, and selecting it so "LOS DOCTORES" will continue to be as good as it has been fine in the past, 3,700 Druggists now handling "Los Doctores" is a good recommenda-tion for its superiority to all other ten-cent ci-

Box of 59, 100 and 259 Londres size. 50 in box Conchas size

Per Thousand,

\$58.50, \$59 & \$60. P. S.—With 1,000 order and upwards we give you a beautiful Bronze Sign to advertise them in your store. A work of art, same as cut, greatly enlarged.

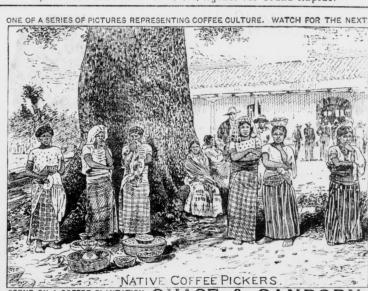
SEND FOR OUR PRICE LIST.

IRWIN & CO.,

Havana Cigar Manufacturers,

BOSTON, MASS.

Hazeltine & Perkins Drug Co., Agents for Grand Rapids.



SCENE ON A COFFEE PLANTATION CHASE & SANBORN. OUR COFFEES HAVE A NATIONAL REPUTATION REPRESENTING THE FINEST CROWN.

SEAL BRAND COFFEE JAVA and MOCHA

in its richness and delicacy of flavor. Justly called The Aristocratic Coffee of America. Always packed whole roasted (unground) in 2 lb. air-tight tin cans. crusabe Blend A skilful blending of strong, flacoffees. Warranted not to contain a single Rio bean, and guaranteed to suit your taste as no other coffee will, at a moderate price. Always packed whole roasted (unground), in 1 lb. air-tight parchment packages TEST FREE We are exclusively an important packages.

Test Free We are exclusively an important packages.

The state of the

Western Department,

NO. 80 FRANKLIN STREET. CHICAGO, ILL.



CHASE & SANBORN,

IF YOU WANT

BROAD ST., BOSTON, MASS.

ACCEPT NONE BUT

Sauer Kraut.

Order this Brand from your Wholesale Grocer.

Michigan Business Men's Association.

resident-Frank Wells, Lansing.
rrst Vice-President-H. Chambers, Cheboygan.
econd Vice-President-C. Strong, Kalamazoo.
ecretary-E. A. Stowe, Grand Rapids.
reasurer-L. W. Sprague, Greenville.
xecutive Board-President; C. L. Whitney, Muskegon;
Frank Hamilton, Traverse City; N. B. Biain, Lowell;
Chas. T. Bridgman, Flint; Hiram DeLano, Allegan;
Secretary.

Committee on Transportation—James Osborn, Owosso; O. F. Conklin, Grand Rapids; C. F. Bock, Battle Creek. Creek.
Committee on Building and Loan Associations—Chauncey Strong, Kalamazoo; Will Emmert, Eaton Rapids;
W. E. Crotty, Lansing.
Local Secretary—P. J. Connell, Muskeger,
Official Organ—The MICHIGAN TRADESMAN.

The following auxiliary associations are operating under charters granted by the Michigan Business Men's Association:

No. 1—Traverse City B. M. A President, Geo. E. Steele; Secretary, L. Rober No. 2-Lowell B. M. A.
President, N. B. Blain; Secretary, Frank T. King. No. 3-Sturgis B. M. A.
President, H. S. Church; Secretary, Wm. Jorn. President, H. S. Church; Secretary, Wm. Jorn.

No. 4—Grand Raplds M. A.

President, E. J. Herrick; Secretary, E. A. Stowe.

No. 5—Muskegon B. M. A.

President, H. B. Fargo; Secretary, Wm. Peer.

No. 6—Alba B. M. A.

President, F. W. Sloat; Secretary, P. T. Baldwin.

No. 7—Dimondale B. M. A.

President, T. M. Sloan; Secretary, H. Widger.

No. 8—Eastport B. M. A.

President, F. H. Thurston; Secretary, Geo. L. Thurston.

No. 9—Lawrence B. M. A. President, F. H. Thurston; Secretary, Geo. L. Thu No. 9—Lawrence B. M. A. President, H. M. Marshall; Secretary, J. H. Kelly. No. 10—Harbor Springs B. M. A. President, W. J. Clark: Secretary No.11-Kingsley B. M. A.
President, H. P. Whinnle, Secretary No. 12-Quincy B. M. A.
President, C. McKay; Secretary, Thos. Lenn

No. 13—Sherman B. M. A.
President, H. B. Sturtevant: Secretary, W. J. Aus No. 14-No. Muskegon B. M. A. No. 15-Boyne City B. M. A. No. 16—Sand Lake B. M. A.
President, J. V. Crandall: Secretary No. 17-Plainwell B. M. A.
President, E. A. Owen, Secretary No. 18-Owosso B. M. A. W. Parker; Secretary, S. Lamfrom. President, H. W. Parker; Secretary, S. Lamfrom.

No. 19—Ada B. M. A.

President, D. F. Watson; Secretary, E. E. Chapel. No. 20—Saugatuck B. M. A.
President, John F. Henry; Secretary, L. A. Phelps.

No. 21—Wayland B. M. A. C. H. Wharton; Secretary, M. V. Hoyt. No. 22—Grand Ledge B. M. A.
Persident, A. B. Schumacher; Secretary, W. R. Clarke No. 23—Carson City B. M. A.
President, F. A. Rockafellow: Secretary, C. G. Bailey. No. 24-Moriey B. M. A.
President, J. E. Thurkow; Secretary, W. H. Richmond. No. 25-Palo B. M. A.
President, Chas. B. Johnson; Secretary, H. D. Pew. No. 26—Greenville & M. A. No. 27—Dorr B. M. A.
President, E. S. Botsford; Secretary, L. N. Fisher.

No. 28—Cheboygan B. M. A
President, Fred S. Frost; Secretary, H. G. Dozer. No. 29-Freeport B. M. A.
W. Moore: Secretary, A. J. Cheesebrough. No. 34-Saranae B. M. A.
President, H. T. Johnson; Secretary, P. T. Williams. No. 35-Bellaire B. M. A.
President, H. M. Hemstreet; Secretary, C. E. Densme

No. 37-Battie Creek B. M. A. No. 38-Scottville B. M. A.
President, H. E. Symons: Secretary, D. W. Higgins. No. 39 -Burr Oak B. M. A. No. 40-Eaton Rapids B. M. A. No. 41-Breckenridge B. M. A. No. 42-Fremont B. M. A. No. 43—Tustin B. M. A.
President, G. A. Estes; Secretary, W. M. Holmes No. 44—Reed City B. M. A.
President, E. B. Martin; Secretary, W. H. Smith. No. 45—Hoytville B. M. A.
President, D. E. Hallenbeck; Secretary, O. A. Halladay. No. 46-Leslie B. M. A.
President, Wm. Hutchins; Secretary, B. M. Gould.

No. 47-Flint M. U.
President, G. R. Hoyt; Secretary, W. H. Graham No. 43-Hubbardston B. M. A. President, Boyd Redner; Secretary, W. J. Tabor No. 49-Leroy B. M. A. President, A. Wenzell; Secretary, Frank Smith.

No. 50—Manistee B. M. A.

President, A. O. Wheeler; Secretary, J. P. O'Malley. No. 51-Cedar Springs B. M. A. No. 52—Grand Haven B. M. A.
President, F. D. Vos; Secretary, Wm Missa No. 92—No. 1982.

President, F. D. Vos; Secretary, Wm. Mieras.

No. 53—Bellevue B. M. A.

President, Frank Phelps; Secretary, John H. York.

No. 54—Douglas B. M. A.

President, Thomas B. Dutcher; Secretary, C. B. Waller.

No. 55—Petoskey B. M. A. C. F. Hankey: Secretary, A. C. Bowman. No. 56-Bangor B. M. A.
President, N. W. Drake: Secretary No. 57-Rockford B. M. A. No. 58-Fife Lake B. M. A. President, E. Hagadorn; Secretary, E. C. Brow No. 59-Fennville B. M. A. No. 60-South Boardman B. M. A. No. 61-Hartford B. M. A.

V. E. Manley; Secretary, 1. 20.
No. 62—East Saginaw M. A.
C. W. Meyer; Secretary, (has, H. Smith. No. 63—Evart B. M. A.
President, W. M. Davis; Secretary, C. E. Bell. No. 64—Merrill B. M. A.

President, C. W. Robertson; Secretary, Wm. Horton. No. 65-Kalkaska B. M. A. No. 66-Lansing B. M. A. President, Frank Wells; Secretary, Chas. Co.

No. 67-Watervliet B. M. A. Geo, Parsons: Secretary I M Hall No. 68-Allegan B. M. A. No. 69-Scotts and Climax B. M. A. No. 70-Nashville B. M. A,
President, H. M. Lee; Secretary, W. S. D.

No. 71—Ashley B. M. A.
President, M. Netzorg; Secretary, Geo. E. Clutterbuck No. 72-Edmore B. M. A. No. 73—Belding B. M. A.
No. 73—Belding B. M. A. No. 74—Davison M. U. President, J. F. Cartwright; Secretary L. Gifford.

No. 75—Tecumseh B. M. A. President, Oscar P. Bills; Secretary, F. Rosacra No. 76—Kalamazoo B. M. A. President, S. S. McCamly; Secretary, Chaunce

HARNESS SHOP WANTED AT PLYMOUTH. A rare chance. Address Box 42. Plymouth, Mich 312 Acknowledgment from Local Secretary

South Haven Takes Charter No. 77.

Suggestions in Extending Credits.

G. Waldo Smith, President of the

such time given as may appear necessary. Interest to be charged on all overdue accounts. When terms are not mentioned, thirty days to be the limit. If not considered practicable to make these hereafter opened, and as not less than ten per cent. of our accounts change yearly, at the end of ten years our bus-iness will be nearly all under these rules.

We suggest the following rules to govern credit clerks in opening and closing accounts with customers: Do not trust a man who is unwilling to make a statement over his own signature; do not trust a man starting anew in business who has not sufficient capital of his own to pay for his stock and fixtures; do not trust a man unless convinced that his it echoes the sentiment of the association work daily profits are more than his daily expenses; do not trust a man who habitually and continually sells his goods for less than the average cost of doing business; do not trust a man who drinks to excess; do not trust a man who is a constant better on horse races or is a gam-bler; do not trust a man who lives beyond his means; do not trust a man for more than one-quarter of his visible should not enter still other avenues of usefu asset3: do not trust a man who does busi-

ness in his wife's name.

The observance of these simple rules would doubtless save more than one-half the losses on bad debts and at the same time protect the honest solvent grocer from dishonorable and ruinous competi-

How to Succeed.

om the Philadelphia Ledger. Those who wish to succeed must begin by putting the idea of "luck" behind them. If they will inquire into the causes of the achievements of the successful men about them, they will find that in nearly all cases they fairly rose by their shrewdness, energy and thrift. If they will similarly inquire into the causes of those unsuccessful men about them wh are commonly called "unlucky," bein unsuccessful, they will almost invariable President, Wm. Moore; Secretary, A. J. Cheesebrough.

No. 30—Oceana B. M. A.

President, A. G. Avery; Secretary, E. S. Houghtaling.

No. 31—Charlotte B. M. A.

President, Thos. J. Green: Secretary, A. G. Fleury.

No. 32—Coopersville B. M. A.

No. 32—Coopersville B. M. A.

No. 32—Coopersville B. M. A.

No. 34—Coopersville B. M. A.

No. 35—Coopersville B. M. A.

No. 36—Coopersville B. M. A.

No. 36—Coopersville B. M. A.

No. 36—Coopersville B. M. A.

No. 37—Coopersville B. M. A.

No. 38—Coopersville B. M. A.

No. 39—Coopersville B. M. A.

No. 30—Coopersville B. M. A. . W. G. Barnes: Secretary, J. B. Watson.
No. 33—Charlevoix B. M. A.
L. D. Bartholomew: Secretary, R. W. Kane.
others who know his weakness of char acter will ascribe it to a more tangible cause. The man of a fair intelligence of genuine courage, ready to take hard knocks, to push toward the foremos President, H. M. Hemstreet; Secretary, J. E. Delsands, No. 36—1thaca B. M. A.

President, O. F. Jackson: Secretary, John M. Everden.

| President, H. M. Hemstreet; Secretary, J. E. Delsands, Secretary, John M. Everden. tunity, to work steadily at his task, to b frugal, to be economical, and to be hor est, need not vainly wish for "luck. Such a man will always have "luck," for whatever there is of it lies in intell gence, endeavor and integrity.

The Drummer Tax Case.

In an opinion rendered by Justic Bradley in the Drummer Tax case of William G. Asher versus the State of Texas, the Supreme Court of the United State at Washington declared unconstitutional all state laws imposing a license tax upon commercial travelers not resi dents of the state imposing the tax. Ash er was a resident of New Orleans, and while selling goods by sample in Texas was arrested and fined for violation of the state law, making it a misdemeanor for any person to do business as a commercial traveler without having first taken out an occupation tax. Asher contested the constitutionality of this statute taking the ground that it was repugnant to the clause of the Constitution giving Congress the exclusive right to regulate inter-state commerce. The state court decided against him. Asher appealed the case to the Supreme Court, which

has now given a decision in his favor.

This case has been stubbornly co tested and its progress has been watched with interest by wholesale merchants, manufacturers and commercial traveler throughout the United States. The de cision of the supreme authority will be welcomed everywhere—outside of Texas

Strange as it may seem, there is a right and wrong way to wash windows, and as this operation is usually dreaded, says a writer in the Commercial Reporter, the following method will doubtless be appreciated, as it sayes both time and letters to such a magazine as The Century the best naturally comes. It was for The Century that Gen. Grant first wrote his reminiscences of important battles.

preciated, as it saves both time and labor: Choose a dull day, or at least a time when the sun is not shining on the window, for when the sun shines on the win dow it causes it to dry streaked, no mat-ter how much it is rubbed. Take a paint-er's brush and dust them inside and out; washing all the woodwork inside before touching the glass.

The latter must be washed slowly in warm water diluted with ammonia—do not use soap. Use a small cloth with a pointed stick to get the dust out of the corners; wipe dry with a soft piece of cotton cloth—do not use linen, as it makes the glass linty when dry. Polish with tissue paper or old newspaper. You will find that this can be done in half the time taken where soap is used, and the result will be brighter windows.

Chambers.

ELSIE, Oct. 30, 1888. South Haven, Oct. 29, 1888.

E. A. Stowe, Grand Rapids:

Dear Sir—Enclosed please find draft for \$21, being charter fee and per capita dues on thirty six members. Please send us our charter as soon as possible.

We subscribe to the amended constitution sent us.

Some of our members are absent and their names will be added in the future.

Our Association has come to stay and a bright future is before us.

Please send us copies of the report of the last State convention and oblige.

Yours truly,

S. Vanostrand, Sec'y.

S. Vanostrand, Sec'y.

S. Barnes, Chairman, Traverse City:

Dear Sir—Pardon me for delay in acknowledging receipt of the beautiful silver water set presented to me by the Michigan Business Men's Association, as a testimonial of the very small services I rendered to the corporation as Local Secretary at the annual convention, held in Che boygan. I did the best I could to make our meeting a success and thank the members of the Association for the kindness extended to me. Whenever I look upon the beautiful water set, I shall, with pleasure, recall the happy moments yent in company with my fellow business men. Yery sincerely yours, H. Chambers.

O. F. Conklin,
C. G. Stone, S. Barnes, Chairman, Traverse City:

Association Notes

The members of the Executive Board of the From the Ph Wholesale Grocers' Association, of New York, suggests the adoption of the following plan by the members of his or-

Secretary.

Seminate on Insurance—Geo. B. Caldwell, GreenSecretary.

Sommittee on Insurance—Geo. B. Caldwell, GreenSommittee on Insurance—Geo. B. Caldwell, GreenSommittee on Legislation—S. E. Parkill, Owosso; H.

A. Hydorn, Grand Rapids; H. H. Pope, Allegan.

City: Geo. R. Hoyt, East Saginaw, H. B. Fargo, Muskegon.

Sommittee on Transportation—James Osborn, Owosso;

Sommittee on Transportation—James Osborn, Owosso;

Committee on Transportation—James Osborn, Owosso;

Sommittee on Transportation—James Osborn, Owosso;

Committee on Manufactures reported on the Matter of Securing to Plainwell Enterprise: At a special meeting of the Business Men's Association, held last night, office, collector to be sent. After collector has called, no order to be filled under the Committee on Manufactures reported on the Committee on Manufactures would employ fifty men. The Committee was when this agreement goes into operation to be charged in a separate book, and the charged in a separate book, and the charged in a separate book, and the charged in a separate book and the charged in t

until Friday evening, Nov. 9. Pennsylvania Grocer: In giving the list of pa rules apply to accounts now open, make them apply only to new accounts to be That our omission was unintentional is evi-MAN, Mr. E. A. Stowe, personally organized 100 associations, as State Secretary has proved his efficiency and capability, and that the merchants of Michigan admit that a large share of the pros perity of their organization is the result of his wisdom and sagacity.

The Buckeye Grocer suggests the formation of a tri-state league by the State organizations o Michigan, Ohio and Pennsylvania. Michigan it echoes the sentiment of the association work ers of the State when it expresses the belief that the time and money involved in such an undertaking as our Ohio contemporary suggests had better be devoted to augmenting the size, influ ence and effectiveness of the present State body and profit of every business man in the State but there is no reason why the organization

No Need for Alarm.

First Grocer (excitedly) — "Do you know that Powderly has advised workingmen to buy no more coffee, in order to spite the men who are getting up a cor-

Second Grocer (more cool)-"Yes, I ead about it. "Why, it will ruin our business. It is an outrage.

"Not at all." "What can we do if we can't sell them "Keep right on selling them burned

peas and chicory, just as we have always

У	VISITING	BUYERS.
f	John E Thurkow, Morley	H Thompson, Canada Cor
0	A S Frey, Slocums Grove L G Ripley, Montague	S McNitt & Co. Byron Cent G Rainoard, Bridgeton
g	E S Botsford, Dorr	H Brownyard, Lake
	H S Cronkright, Byron Cntr	
У	L Creighton, Ravenna	W E Hinman, Sparta
,	Eli Runnels, Corning John Kinney, Kinney	Woodward & Polland, Ashland
	J C Benbow, Cannonsburg	
g	H J Fisher, Hamilton	L Cook, Bauer
S	F Halliday, Ashton	VanAuken&Reed,Stanwoo
,	J A Torrey, Lake City	J Raymond, Berlin
	Gus Begman, Bauer	M M Robson, Berlin
t	JL Thomas, Cannonsburg	
-	Jas Deegan, Cannonsburg	G S Putnam, Fruitport
e	E E Hewitt, Rockford	B Gilbert, Moline W F Hutchinson, Grant
- 1	L R Burch, Edgerton A W Blain, Dutton	H Brownyard, Ashland
,	J C Drew, Rockford	H Colby & Co., Rockford
d	J W McLenithan, W Sebewa	Wm Madison, Harrison
	J D Adams, Alpine	H D Plum, Mill Creek
t	David Holmes, Woodville	A C Barkley, Crosby
-	G S Goldsmith, Manistee	M A Side, Kent City
e	R T Parrish, Grandville	John Rutgers, Graafschaa
- 1	H A Fisher, Lake City	H Thompson, Canada Cor
1-	Robbins & Bolander,	John Kamps, Zutphen H Van Noord, Jamestown
2	Dr H C Peckham, Freeport	
r	G H Walbrink, Allendale	K L Kinney, Ensley
	Carrington & North, Trent	
i-	R B McCulloch, Berlin	E Brown, Eastmanville
	G TenHoor, Forest Grove	J V Crandall & Son, SandL
	B F Narregang, ByronCntr	R Oosterhof, Ferrysburg
	L N Fisher, Dorr	J T Pierson, Irving
	J C Branch, Wayland	F A Shattuck & Co, SandL
	Adam Wagner, Eastmanvlle	Hutchins & Seymour, Glen
9	Hanson Bros, Morley	John Damstra, Gitchell Nelson F Miller, Lisbon
f	S A Watt, Saranac G N Reynolds, Belmont	Mills & Mills, Ashland
	J Homrich, No Dorr	R McKinnon, Kent City
f	o monitor, no bon	it because, wont only

'The Great Monthly Magazine of the World,"-Pacific Churchman

Magazine in 1889.

WHY has it such an enormous circulation Experts estimate that between two and three millions of people read each num

BECAUSE The Century is above everything a leader. It led the development of wood-engraving in America and it has fostered American authors. It is alive to the issues of to-day. What it prints

BECAUSE whatever other periodicals may come into the family the great reading world has found out mo household can keep abreast of the times without The Century." "Its success is explained by its contents."

BECAUSE it is publishing the life of Abraham Lincoln, by his private secretaries. Of this it has been said. "The young man who is not reading it robs himself of that which he will one day hunger for." The coming year presents the for." The coming year presents the most ortant part of this great history, which may

BECAUSE it is printing those remarkable articles on "Siberia and the Exile System," by George Kennan, which are attracting universal attention and are being reprinted in hundreds of foreign newspapers, but are not allowed to enter Russia. The Chicago Tribune says that "no other magazine articles printed in the English language just now touch upon a subject which so vitally interests all thoughtful people in Europe and America and Asia," They are "as judicial as the opinion of a Supreme Court tribunal—as thrilling as the most sensational drama.

BEGNUSK during 1889 The Century is to have a series of engravings of the greatest pictures of the old Italian masters, made by Timothy Cole, the leading wood-engraver of the world, who has spent four years in Italy on this work; a series of "Strange True Stories of Louisiana," by George W. Cable; occasional richly illustrated papers describing the seenes of the current International Sunday-school lessons; interesting illustrated papers on Ireland, and a series of humorous and pathetic Irish-American stories; a striking illustrated novelette. "The Romance of Dollard," by a new writer, and other novelettes to be an nounced later; supplemental war papers, untechnical and descriptive of special incidents; "Pictures of the Far West," by Mary Hallock Foote, etc., etc. We have not space here to announce at the new features. Let us send you (free) our "Catalogue of Special Publications," with original illustrations, containing full prospectus, special offer of beek numbers to beginning of the Siberian papers, etc. The November number, which begins the new volume, is for sale everywhere after Nov. 1. The Century costs 35 cents a number: ¾ a year. Address The Century Co., 33 East 17th street. New York.

Thanks, Brother.

ganization:

Date when due to be written on invoice. Account to be made payable at office of seller. Upon failure to pay at

EDWIN FALLAS,

Packer and Jobber of the Popular

Solid Brand

Daisy Brand

OF OYSTERS.

Butter, Eggs, Sweet Potatoes. Cranberries, Etc.

Mrs. Withey's Home Made Mince Meat Made of the best material. The finest goods in the market. Price, 7 cents per lb. in 25 lb. Pails.

Salesroom, No. 9 N. Ionia Street, GRAND RAPIDS.

WM.L. ELLIS & CO.



BRAND

Baltimore Oysters

Broker in CANNED GOODS. Salt and Sea Fish.

B. F. EMERY, - Manager, 20 Lyen St., GRAND RAPIDS, MICH.

F. J. DETTENTHALER,



---AND---SALT FISH.

Mail Orders Receive Prompt Attention

See Quotations in Another

HARDWARE. These prices are for cash buyers, who

	pay promptly and buy in full packages.	8d and 9d
1	AUGURS AND BITS. dis.	4d and 5d
1		3d
1	Snell's	2d
1	Cook's	***************************************
	Jennings', genuine	4d
	Jennings', imitation	40
		3d
	AXES.	2d
	First Quality, S. B. Bronze \$ 7 00	12d to 30d
	" D. B. Bronze 11 00	12d to 30d
١	" S. B. S. Steel 8 50	10d
4	" D. B. Steel 13 00	8d to 9d
	BALANCES. dis.	6d to 7d
	Spring 40	4d to 5d
l		3d
	Railroad BARROWS. dis. \$ 14 00	
	Railroad	COMMON BARREL.
	Gardennet 33 00	1 % INCH
	BELLS, dis.	34 "
3	Hand 60&10&10	CLINCH,
	Cow	114 and 134 inch
l	Call30&15	2 and 214 "
	Gong 25	21% and 23% "
	Gong	2 and 2¼ " 2½ and 2¼ " 3 inch.
	BOLTS. dis. \$ 0	Each half keg 10 cents extra.
	Carriage new list	
	Plow 50	OILERS.
	Sleigh shoe	Rinc or tin, Chase's Patent
,	Wrought Barrel Bolts. 60	Zine, with brass bottom
	Cast Barrel Bolts	TO CO
	Cast Barrell, brass knobs 40	Reaper per gros
		01
ŕ	Cast Square Spring	
	Cast Chain	PLANES.
2	Wrought Barrel, brass knob 60	
5	Wrought Square 60 Wrought Sunk Flush 60	
-	Wrought Sunk Flush 60	
	Wrought Bronze and Plated Knob Flush60&10	
	Ives' Door60&10	Stanley Rule and Level Co.'s, wood

1	Barber. dis. 40	PANS.
-	Barber 40 Backus 50&10 Spofford 50 Am. Ball net	Fry, Acme
-	BUCKETS.	Copper Rivets and Burs
-	Well, plain \$3.50 Well, swivel 400	"A" Wood's patent planished, Nos. 24 to 3" "B" Wood's pat, planished, Nos. 25 to 27. Broken packs ½c per pound extra.
1	Cast Loose Pin, figured	ROPES.
-	Wrought Narrow, bright 5ast joint. 60&10 Wrought Loose Pin. 60&10	Sisal, ½ inch and larger
-	Wrought Loose Pin, acorn tip	Steel and Iron Try and Beyels. Mitre
-	Well, swivel 4 00 BUTTS, CAST. dis. Cast Loose Pin, figured 70& Cast Loose Pin, Berlin bronzed 70& Cast Loose Joint, genuine bronzed 60& Wrought Narrow, bright 5ast joint 60&10 Wrought Loose Pin, and on 60&05 Wrought Loose Pin, acorn tip 60&05 Wrought Loose Pin, japanned 60&05 Wrought Loose Pin, japanned, silvertipped 60&05 Wrought Table 60&10 Wrought Brass 75 Blind, Clark's 70&10 Blind, Parker's 70&10 Blind, Spard's 70	SHEET IRON.
-	Wrought Brass	Nos. 10 to 14
1	PLOCKS	Nos. 15 to 17 4 20 Nos. 15 to 17 4 20 Nos. 18 to 21 4 20 Nos. 22 to 24 4 20 Nos. 25 to 26 4 40 No. 27 4 60 All sheets No. 18 and lighter, over 30 wild not been then 21 location.
	Ordinary Tackle, list April 17, '85	Nos. 25 to 26
	Bissell No. 5. per doz, \$17 00 Bissell No. 7, new drop pan " 19 60 Bissell, Grand " 36 00 Grand Rapids " 24 00 Magic " 15 00	wide not less than 2-10 extra SAND PAPER. List acct. 19, '86
1	Magic	Silver Lake, White A
-	Grain	Silver Lake, White A
	Cast Steel	" Drab B White C Discount, 10.
1	Ely's 1-10	Solid Eyesper
-	G. D	Miles' "Challenge"per doz. \$20, dis. 5 Perryper doz. No. 1, \$15; No.
-	CARTRIDGES 50 Rim Fire U. M. C. & Winchester new list 50 Rim Fire United States dis 50 Central Fire dis 25	Miles' (Challenge') - per doz. \$20, dis. 5 Perry - per doz. No. 1, \$15; No. 2, \$21; dis. 5 Draw Cut No. 4
-	CHISELS. dis.	Enterprise Mfg. Codis. 2 Silver'sdi
-	Socket Framing 70&10 1	Disston's Circular. " Cross Cut. " Hand *Extras sometimes given by jobbers.
-	Soeket Corner 70&10 Socket Silcks 70&10 Butchers' Tanged Firmer 40 Barton's Socket Firmers 20 Cold net	
-	Cold net combs. dis. curry, Lawrence's 40&10	Shiver Steel Dia, A Cuts, per 100t,
	Hotchkiss	" Champion and Electric Tooth Cuts, per foot
	White Crayons, per gross12@12½ dis. 10	American, all kinds. Steel, all kinds. Swedes, all kinds.
1	Brass, Racking's 60 Bibb's 60 Beer 40&10 Fenns' 69	
1	Fenns'. 69	Finishing Nails. Common and Patent Brads.
1	COPPER. COPPER. Planished, 14 oz cut to size. per pound 33 14x52, 14x56, 14x60 31 Cold Rolled, 14x58 and 14x60 29 Cold Rolled, 14x48 29 Bottoms DRILLS dis.	Cigar Box Nails Finishing Nails Common and Patent Brads Hungarian Fails and Miners Tacks Trunk and Clout Nails Tinned Trunk and Clout Nails Lathered Cornel Tacks
	Cold Rolled, 14x50 and 14x50 29 Bottoms 30	TRAPS.
	Paper and straight Shank	Steel, Game Oneida Community, Newhouse's Oneida Community, Hawley & Norton's.
	DRIPPING PANS.	P S & W Mfg Co's
	$ \begin{array}{llllllllllllllllllllllllllllllllllll$	Mouse, delusion \$1.50
	Com. 4 piece, 6 in doz. net 75	Annealed Market
	Adjustable .dis. ½&10 EXPANSIVE BITS dis. Clark's, small, \$18; large, \$26 30 Ives', 1, \$18; 2, \$24; 3, \$30 25	Extra Bailing Tinned Market
	Clark's, small, \$18; large, \$26	Tinned Mattressper p
	FILES—New List. dis.	Tinned Spring Steel. Plain Fence. Barbed Fence, galvanized painted Copper. nev
	Nicholson's 60 Heller's 50 Heller's Horse Rasps 50	Copper. nev
		winn acces
	Nos. 16 to 20; 22 and 24; 25 and 26; 27 28 List 12 13 14 15 18 Discount, 60.	Bright Screw Eyes Hook's Gate Hooks and Eyes.
	Discount, 60. GAUGES. dis. Stanley Rule and Level Co.'s. 50 HAMMERS.	WRENCHES. Bayter's Adjustable nickeled
	Navdole & Co's dis 25	
	Kip's dis. 25 Yerkes & Plumb's dis. 40&10 Mason's Solid Cast Steel 30c list 50 Blacksmith's Solid Cast Steel, Hand .30c 40&10	
	HINGES	Bird Cages Pumps, Cistern Serews, New List Casters, Bed and Plate
	Gate, Clark's, 1, 2, 3	Dampers, American
,	longer	Copper Bottoms
	Screw Hook and Eye, ½ net 10 10 10 10 10 10 10 10	PIG TIN
	HANGERS. dis. Barn Door Kidder Mfg. Co., Wood track 50&10 Champion, anti-friction 60&10 Kidder, wood track 40	Pig Large Pig Bars. COPPER.
,	Champion, anti-friction 60&10 Kidder, wood track 40	Duty: Pig, Bar and Ingot, 4c; Old Co Manufactured (including all articles Copper is a component of chief value
	Pots	copper is a component of chief value cent ad valorem. For large lots the f quotations are shaded:
	Spiders	Lake
	HOUSE FURNISHING GOODS. Stamped Tin Warenew list 70&10 Japanned Tin Ware25 Granite Iron Ware25	ZINC
	поря	Duty: Sheet, 2½c per pound. 600 pound casks. Per pound.
	Grub 1 \$11, dis. 60 Grub 2 \$11.50, dis. 60 Grub 3 \$12, dis. 60	LEAD
	Au Sable Horse Nalls.	Duty: Pig. \$2 per 100 pounds. Old Lea pound. Pipe and Sheets 3c per pound. American Newark
	Au Sable dis. 25&10@25&10&10 Putnam dis. 5&10&25&2424 Northwestern dis. 10&10&5&5	Sheet
	KNOBS—New List. dis. Door, mineral, jap. trimmings 55 Door, porcelain, jap. trimmings 55	Extra Wiping
	Door, porcelain, plated trimmings 55 Door, porcelain, trimmings 55 Drawer and Shutter, porcelain 70 Picture, H. L. Judd & Co.'s 40&10	solder in the market indicated by privat
	Picture, H. L. Judd & Co.'s	Cooksonper po
3	LOCKS—DOOR. dis. Russell & Irwin Mfg. Co.'s new list	TIN-MELYN GRADE.
•		14x20 IC 11
	Branford's 55 Norwalk's 55	14x20 IC, " 12x12 IC, " 14x14 IC, "
	Branford's 55 55 Norwalk's 55 55 55 55 55 Stanley Rule and Level Co.'s 70 70	14x20 IC, " 12x12 IC, " 14x14 IC, " 10x28 IC " 10x14 IX, " 14x20 IX, "
	Branford's 55 55 Norwalk's 55 55 55 55 55 Stanley Rule and Level Co.'s 70 70	TIN—MELYN GRADE, 14x20 1C, " 12x12 1C, " 12x12 1C, " 14x41 1C, " 10x28 1C, " 10x14 1X, " 14x20 1X, " 12x12 1X, " 14x14 1X, "
t	Branford's 55	14x14 1X, " 20x28 IX, " Each additional X on this grade, \$1.75,
t	Branford's 55 55 Norwalk's 55 55 Stanley Rule and Level Co.'s 70 MATTOCKS. 416.00, dis. 60 Hunt Eye \$15.00, dis. 60 Hunt's \$18.50, dis. 20&10. \$18.50, dis. 50 \$18	14x14 1X, " 20x28 IX, " Each additional X on this grade, \$1.75,
	Branford's 55	14x14 1X, " 20x28 IX, " Each additional X on this grade, \$1.75,
	Branford's 55 55	14x14 1X, " 20x28 IX, " Each additional X on this grade, \$1.75,
	Branford's 55 55 Norwalk's 55 55 Norwalk's 55 55 Stanley Rule and Level Co.'s 70 70 70 70 70 70 70 7	14x14 IX, 14x14 IX, 20x28 IX, Each additional X on this grade, \$1.75, 10x14 IC, Charcoal 14x20 IC, 12x12 IC, 14x14 IC, 29x28 IC 10x14 IX, 14x20 IX, 14x14 IX, 14x20 IX, 14x14 IX, 14x20 IX, 14x14 IX, 14x20 IX, 14x14 IX, 20x28 IX, 14x14 IX, 20x28 IX, 14x14 IX, 20x28 IX, 14x14 IX, 14
r =	Branford's 55 55 Norwalk's 55 55 Norwalk's 55 55 Stanley Rule and Level Co.'s 70 70 70 70 70 70 70 7	14x14 IX, 14x14 IX, 20x28 IX, Each additional X on this grade, \$1.75, 10x14 IC, Charcoal 14x20 IC, 12x12 IC, 14x14 IC, 29x28 IC 10x14 IX, 14x20 IX, 14x14 IX, 14x20 IX, 14x14 IX, 14x20 IX, 14x14 IX, 14x20 IX, 14x14 IX, 20x28 IX, 14x14 IX, 20x28 IX, 14x14 IX, 20x28 IX, 14x14 IX, 14
r =	Branford's 55 55 Norwalk's 55 55 Norwalk's 55 55 Stanley Rule and Level Co.'s 70 70 70 70 70 70 70 7	14x14 IX, 14x14 IX, 20x28 IX, Each additional X on this grade, \$1.75, 10x14 IC, Charcoal 14x20 IC, 12x12 IC, 14x14 IC, 29x28 IC 10x14 IX, 14x20 IX, 14x14 IX, 14x20 IX, 14x14 IX, 14x20 IX, 14x14 IX, 14x20 IX, 14x14 IX, 20x28 IX, 14x14 IX, 20x28 IX, 14x14 IX, 20x28 IX, 14x14 IX, 14
r = 0 0	Branford's 55 55 Norwalk's 55 55 Norwalk's 55 55 Stanley Rule and Level Co.'s 70 70 70 70 70 70 70 7	14x14 IX, 14x14 IX, 20x28 IX, Each additional X on this grade, \$1.75, 10x14 IC, Charcoal 14x20 IC, 12x12 IC, 14x14 IC, 29x28 IC 10x14 IX, 14x20 IX, 14x14 IX, 14x20 IX, 14x14 IX, 14x20 IX, 14x14 IX, 14x20 IX, 14x14 IX, 20x28 IX, 14x14 IX, 20x28 IX, 14x14 IX, 20x28 IX, 14x14 IX, 14
r = 0	Branford's 55 55 Norwalk's 55 Stanley Rule and Level Co.'s 70 70 70 70 70 70 70 7	14x14 IX, 10x2x8 IX, 1x 1x 1x 1x 1x 1x 1x 1
r = 0	Branford's 55 55 Norwalk's 55 55 Stanley Rule and Level Co.'s 70 Adze Eye	14x14 IX, 10x2x8 IX, 1x 1x 1x 1x 1x 1x 1x 1
r = 0 . 000050 000	Branford's 55 55	14x14 IX, 14x14 IX, 15x2x8 IX, 15x2x8 IX, 16x14 IC, 16x14 IX, 16
= 0	Branford's 55 55	14x14 IX, 14x14 IX, 12x28 IX, 12x12 IX, 12x12 IC, 14x20 IC, 14x14 IX, 12x12 IC, 14x14 IX, 12x12 IC, 14x14 IX, 14x20 IX, 14x20 IX, 14x20 IX, 14x20 IX, 14x20 IX, 14x14 IX, 14x20 IX, 14x2
= 0 . 000000000000000000000000000000000	Branford's 55 55 Norwalk's 55 55 Stanley Rule and Level Co.'s 70 Adze Eye MATTOCKS 315 60 60 Hunt Eye \$15 60 60 Hunt Eye \$15 60 60 Hunt's \$18 50 60 Sperry & Co.'s Post, handled 50 MILLS dis 60 Coffee Parkers Co.'s 40 P. S. & W. Mfg. Co.'s Malleables 40 Landers, Ferry & Clark's 40 Enterprise 25 Stebbin's Pattern 60 & 10 Stebbin's Pattern 60 & 10 Stebbin's Genuine 60 & 10 Enterprise 55 Advance above 12d nails 50 FENCE AND BRADS 50 60 60 56 40 60 60 56 40 60 60 56 40 60 60 57 60 60 60 58 60 60 60 50 60 60 60 50 710 60 60 50 710 60 60 50 710 60 60 50 710 60 60 50 710 60 60 50 710 60 60 50 710 60 60 50 710 60 60 50 710 60 60 50 710 60 50 710 60 50 710 60 50 710 60 50 710 60 50 710 60 50 710 60 50 710 710 60 710 710 60 710 710 60 710 710 60 710 710 60 710 710 60 710 710 60 710 710 60 710 710 60 710 710 60 710 710 60 710 710 60 710 710 710 710 710 710 710 710 710 7	14x14 IX, 14x14 IX, 15x2x8 IX, 15x2x8 IX, 16x14 IC, Charcoal 14x20 IC, 12x12 IC, 14x14 IC, 12y2x8 IC, 14x14 IC, 12y2x8 IC, 14x14 IX, 14x20 IX, 14x14 IX, 14x20 IX, 14x14 IX, 14x20 IX, 14x14 IX, 14x20 IX, 14x14 IX, 14x14 IX, 14x20 IX, 14x14 IX, 14x20 IC, 14x20 IX, 14x
= 0 : 6000050 000000	Branford's 55 55 Norwalk's 55 55 Stanley Rule and Level Co.'s 70 Adze Eye MATTOCKS \$16.00, dis. 60 Hunt Eye \$15.00, dis. 60 Hunt Eye \$15.00, dis. 20 Sperry & Co.'s Post, handled 50 Coffee Parkers Co.'s 40 " P. S. & W. Mfg. Co.'s Malleables 40 " Landers Ferry & Clark's 40 " Enterprise 25 Stebbin's Pattern 60 Stebbin's Pattern 60 Stebbin's Genuine 60 Enterprise 525 Advance above 12d nails 50 FENCE AND BRADS 50 50d to 60d 25 6d and 7d 40 4d and 5d 60 3d 1 100 3d 1 50 2d CASTING AND BOX 10 12d to 30d 100 4d to 5d 1 100 COMMON BARREL 75 1 100 2 100 100 3 100 100 4d to 5d 1 10	14x14 IX, 14x14 IX, 12x28 IX, 12x12 IC, 14x20 IC, 14x20 IC, 14x20 IX, 14x14 IX, IX, 14x16 IX, 14x1
= 0	Branford's 55	14x14 IX, 14x14 IX, 12x28 IX, 12x12 IC, 14x20 IC, 12x12 IX, 14x14 IX, 14x20 IX, 12x12 IX, 14x14 IX, 14x20 IX, 12x12 IX, 14x14 IX, 12x12 IX, 14x20 IC, 14x20 IC, 14x20 IC, 14x20 IX, 14x2
= 0 . 000000000000000000000000000000000	Branford's 55	14x14 IX, 14x14 IX, 12x28 IX, 12x12 IC, 14x20 IC, 14x14 IX, 12x12 IC, 12x12 IX, 14x14 IX, 12x12 IX, 12x1
= 0 . 000050 00000 000 000550 000	Branford's 55 55 Norwalk's 55 Stanley Rule and Level Co.'s 70 Adze Eye MATTOCKS 315 00, dis. 60 Hunt Eye \$15 00, dis. 60 Hunt Eye \$15 00, dis. 60 Hunt Eye \$15 00, dis. 20	14x14 IX, 14x14 IX, 12x28 IX, 12x12 IC, 14x20 IC, 14x14 IX, 12x12 IC, 12x12 IX, 14x14 IX, 12x12 IX, 12x1
= 0	Branford's 55 55	14x14 IX, 14x14 IX, 12x28 IX, 12x12 IC, 14x20 IC, 14x14 IX, 12x12 IC, 12x12 IX, 14x14 IX, 12x12 IX, 12x1
= 0	Branford's 55	14x14 1X, 20x28 IX, Each additional X on this grade, \$1.75, 10x14 IC, Charcoal 14x20 IC, 12x12 IC, 14x14 IC, 29x28 IC, 10x14 IX, 12x12 IC, 14x14 IX, 14x20 IX, 12x12 IX, 14x20

is. 40 0&10	PANS. dls. 50&11 Common, polished dls. 60&10 RIVETS, dls. 60
net l	RIVETS. dfs. Iron and Tinned
3 50 4 00 is.	PATENT FLANISHED IRON. "A" Wood's patent planished, Nos. 25 to 27 10 26 "B" Wood's pat. planished, Nos. 25 to 27 10 27 Broken packs ½c per pound extra.
1 % 1 %	
0&10 0&10 0&05	Manilla
0&05 0&05 0&10	Sisal. ½ inch and larger 10½ Manilla 12½ Steel and Iron 70&1 Try and Bevels 6 Mitre 2
75 0&10 0&10	Chest INON.
70 70 40	Nos. 10 to 14. \$\frac{\$\text{\$4\$}}{20}\$\$ \$\frac{\$83}{30}\$\$ \$\frac{\$83}{00}\$\$ \$\frac{\$15}{15}\$\$ \$\text{\$15}\$\$ \$\frac{\$15}{15}\$\$ \$\frac{\$15}
7 00 9 60 6 00	No. 25 to 26 4 40 3 3 No. 27 4 60 3 3 All sheets No. 18 and lighter, over 30 inches
6 00 4 00 5 00	List acet. 19. '86
0&02	SASH CORD. Silver Lake, White A list Silver Lake, White A 5 Silver Lake, White B 5 Silver Lake, White B 5 Silver Lake, White C 3 Silver Lake, White A Silver Lake, White A Silver Lake, White A Silver Lake, White A .
04 3½	" White B 5 " Drab B 5 " White C 3 Discount, 10.
65 60 35	SASH WEIGHTS.
60	Miles' "Challenge"per doz. \$20, dis. 50@50&0 Perryper doz. No. 1, \$15; No. 0, \$21: dis 50@50&
50 25	Solid Eyes.
is. 0&10 0&10 0&10	SAWS. dis. Disston's Circular
0&10 40 20	*Extras sometimes given by jobbers, Atkins' Circular
net is. 0&10	Hand 25@25& *Extras sometimes given by jobbers. Atkins' Circular
25 is, 10	Cuts, per foot
60 60	Steel, all kinds. 6 Swedes, all kinds 6 Gimp and Lace. 6
0&10 69	Cigar Box Nails. Finishing Nails. Common and Patent Brads.
33 31 29 29	American, all kinds. American, all kinds. Steel, all kinds. Swedes, all kinds. Gimp and Lace. Cigar Box Nails. Finishing Nails. Common and Patent Brads. Hungarian Fails and Miners' Tacks. Trunk and Clout Nails. Tinned Trunk and Clout Nails. Leathered Carpet Tacks. Thaps. dis.
30 lis. 40	Steel, Game
40 40	Steel, Game
07 6¼	Mouse, choker
75 0&10 4&10	Annealed Market

0	821: dis. 50@50&5
ŏ	Draw Cut No. 4 821; dis. 50@50&5 Enterprise Mfg. Co dis. 20&10@30 Silver's dis. 40&10
5	Enterprise Mfg. Codis. 20&10@30
	Silver'sdis, 40&10
0	Disston's Circular
0	Disston's Circular 45@45&5
0	" Cross Cut
0	" Cross Cut. 45@45&5 " Hand 25@25&5 *Extras sometimes given by jobbers.
ŏ	*Extras sometimes given by jobbers.
ŏ	Atkins' Circulardis. 9
t	" Silver Steel Dia. X Cuts, per foot, 70
	" Special Steel Dex X Cuts, per foot 50
0	" Special Steel Dia, X Cuts, per foot 30
5	**Xtkins Sometimes given by Josoers.** dis. 9 ** Silver Steel Dia. X Cuts, per foot. 70 ** Special Steel Dex X Cuts, per foot. 50 ** Special Steel Dia. X Cuts, per foot. 30 ** Champion and Electric Tooth X Cuts, per foot. 28
	Cuts, per 100t
0	TACKS. dis. American, all kinds. 60 Steel all kinds 60
0	American, all kinds 60
	Steel, all kinds 60
0	Swedes, all kinds
0	Gimp and Lace
9	Finishing Nails 50
0	Common and Patent Brads
3	Hungarian Fails and Miners' Tacks 50
1	Trunk and Clout Nails
9	Tinned Trunk and Clout Nails 45
9	Leathered Carpet Tacks 35
0	American, all kinds. 60 Steel, all kinds. 69 Swedes, all kinds. 60 Gimp and Lace. 60 Cigar Box Nails. 50 Finishing Nails. 50 Common and Patent Brads. 50 Hungarian Fails and Miners' Tacks. 50 Trunk and Clout Nails. 50 Tinned Trunk and clout Nails. 45 Leathered Carpet Tacks. 35
	TRAPS. dis.
10	Oneida Community Newhouse's 35
10	Oneida Community, Hawley & Norton's 60&10
10	Hotchkiss'
	P. S. & W. Mfg. Co.'s
77	Mouse, choker 18c per doz.
4	Mouse, delusion\$1.50 per doz.
*	Mouse, delusion
5	Bright Market 671/2
0	Annealed Market70&10
10	Coppered Market
	Extra Bailing
30	Tinned Broom per pound 09
25	Tinned Mattress per pound 814
	Coppered Spring Steel 50
30	Tinned Spring Steel40&10
30	Plain Fenceper pound 03
50	Barbed Fence, galvanized
60	painted 3 25
50	Coppernew list net
50	Druss
	WIRE GOODS. dis.
28	Bright
18	Hook's
	Gate Hooks and Eyes 70&10&10
50	
90	WRENCHES. dis. Baxter's Adjustable, nickeled. 30 Coe's Genuine. 50 Coe's Patent Agricultural, wrought, 75 Coe's Patent, malleable. 75&10
	Baxter's Adjustable, hickeled
25	Coo's Petent Agricultural wrought
10	Coe's Patent malleable 75&10
50	Coc s Tutchi, mandasic i i i i i i i i i i i i i i i i i i
10	MISCELLANEOUS, dis.
	Bird Cages 50
60	Sorows Now List 20 605
50	Casters Red and Plate 50.6:10.6:10
	Dampers, American 40
1/2	Forks, hoes, rakes and all steel goods 66%
10.	MISCELLANEOUS. dis.
2	
1/0	METALS,
1/2 70	Pig Large 28c Pig Bars 30c
	Pig Large
	Dia Dana
10	Pig Bars30c
10 10	Pig Bars

Pig. \$2 per 100 pounds. Old Lead, 2c per Pipe and Sheets 3c per pound. SOLDER. ANTIMONY. TIN-MELYN GRADE. dditional X on this grade, \$1.75.

TIN—ALLAWAY GRADE.

Charcoal

.....24 in....32 in.....36 in..... The style of mounting these bells ircludes Wood Frame, Iron Wheel, and for Nos. 7 and 8 Tolling Hammers without extra charge. These bells are offered to the trade as the best of their class. They are uni form in shape and finished in a first class manner. The mountings are graceful in appearance and perfectly adapted to the duty they are to perform. The quality of the material used is the best. We can also furnish Solid Bell Metal Bells if de-Foster, Stevens & Co., 10 and 12 Monroe St, 33, 35, 37, 39 and 41 Louis Street Weekly "Pointers. Reliable Goods. On every hand in each and all lines of goods we see constant and unceasing ef-

fort to improve on former ideas and to produce what nearest approaches perfec-fection. The tendency of the present day has been to a large degree toward produc tion of the greatest quantity for the least money, but it has been found that it is a false and mistaken idea, and one that bears poor fruit. Hence the success of the few who have had the foresight to see a slow but sure profit in making nothing but the best. It is but a few years ago that THE DETROIT STOVE WORKS started in to make stoves. Their

endeavor was to build up a trade for the future, and that they have succeeded is future, and that they have succeeded is shown by their immense trade, which is a component of chief value). 45 per layer large lots the following are shaded: mation in which their goods are held in this community. Their assortment is tne largest of any one stove house in the country and their sales are enormous. We have been their agents from the start and have never had cause to regret it.

FOSTER SENS 59
STEVENS

Weekly "Pointers.

CHURCH AND FARM

BELLS.

Steel Alloy Church and School

Bells, Gold Bronzed.

These bells are cast from an alloy of cast steel and crystal metal, and can be

relied on under all circumstances and in all seasons. We sell sizes as follows:

Diam. Bell Weight Com.

....225 lbs.

.850 lbs.

Foster, Stevens & Co., 10 and 12 Monroe St.,

33, 35, 37, 39 and 41 Louis Street

FOSTER WENS Weekly "Pointers."

No article of household use contributes so much to the comfort (or discomfort) of $\begin{array}{c|c}
11 & 80 \\
6 & 90
\end{array}$ the inmates as the

Cooking and Heating Apparatus.

Starting with this proposition, then, and no one will dispute its truth, how

\$ 7 60 necessary that the stove, range or furnace 15 75 employed should be the best that can be 5 50 produced. Health, happiness and econo-11 50 4 90 6 40 10 50 13 50 THE JOHN

THE JOHN VAN RANGE CO. many years ago attained the reputation of making some of the best goods in this

13 50 line, and they are among those who have been successful in maintaining the position then achieved. Not to aim at how HARDWOOD LUMBER.

Intriture factories here pay as follows for ck, measured merchantable, mill culls od, log-run 13 00@15 00 og-run 15 00@16 00 cos. 1 and 2 @22 00 sh, log-run 14 00@16 00 cos. 1 and 2 ... (22 00 cos. 1 and daming with patients has bother its legiti-25 00@50 00

mate fruit, namely, a colossal business.

It is concoded by those who have trav-eled that we carry the largest line of John Van Steel Ranges of any house of 25 00

@25 00 morth of Cincinnati, the place they are of made.

Foster, Stevens & Co.,

10 and 12 Monroe St., 33, 35, 37, 39 and 41 Louis Stree

The Michigan Tradesman

Incidents of a Traveler's Career. ritten for THE TRADESMAN

He was so nice-and he knew it. He had on such elegant clothes-and he knew that, too.

He had such winning ways with the ladies-at least, he thought he knew that. He sat in the ladies' coach and had turned the seat so that he sat with his back to the engine and his face to the people who occupied the car.

He sat twirling his dainty moustache and ogling the ladies. It was mean for the boy in the smoker to put up a job on him and get a drunken woodsman to go right up to our dandy and ask, in a loud voice, "Say, Cha'lie, w'en ye git troo usin' my b'iled shirt and my socks, you jest send 'em back to me, will yer?"

It was too bad, but his best girl was just telling him that she would be "at home" to him next Sunday evening, and he was bidding her good-by and holding her hand, softly sighing, when that great big, raw-jointed farmer boy came in and said: "My mau sez ez heow yeou'd better git your babby some new socks!" * * *

It was a small country store, but the owner had "'tended three sessions of the district school," and was postmaster and judge of elections, and, you bet, no "traveling peddler" ever got the best of him. So, when the representative of a large dry-goods concern paid \$4 to have his trunks hauled out to this wise man' place of business and opened up his sam ples and waited two or three hours while the dealer sold two yards of factory and then had him come up, cast a quick but knowing (?) look over the samples and say, "Yes-nice line-nothin' there I want"-why, there was a mad traveling man, that is all.

"Charlie, you don't ever flirt or make love to women when you're away, do you dear?

"Well, I should say not. Who put such an idea in your little head?"

"Well, Mrs. Bunt said all traveling

"You just tell her that she don't know anything about it. No self-respecting traveling man ever flirts, especially a married man who has such a dear wife at home as you are.'

"I told her that you didn't flirt and she laughed. But, say, Charlie, who is the lady whose photograph you dropped out of your coat pocket this morning?"

And then came the usual story of customer's wife who wanted a copy made of the photograph, and the recording angel sighed and called up his stenograph-JESSE LANGE.

Trying to Get Even on a Wooden Foot. Riding in a street-car, the other day, I was an interested spectator of an inci dent that afforded quite a diversion to a number of persons who happened to be in the right end of the car. Shortly after my entrance, a stop was made to permit a young lady and gentleman to get on and as the former, who was young as well as extremely handsome and graceful, pass ed forward to accept a seat that was gallantly offered, she tripped over the out stretched foot of an individual who wa sitting in the rear of the car. In an in stant she was at almost full length in the bottom of the car, while the exclamations of the passengers and the black looks they directed at the extended stumbling block should have caused its owner to sink through the seat, for who does not sympathize with a pretty girl in distress? Quicker, almost, than she went down she was on her feet again, and gracefully ac knowledged the courtesy of the gentle man who surrendered his seat. Embarrassed she certainly was not, and I said to myself there is a typical American girl who knows enough to make the best of everything.

everything.

But her escort looked like a thundercloud and as if he would like to punch
the head of the fellow who had caused all
the trouble. But he didn't. He contented himself with occasionally stepping
vigorously on the still extended and offending foot, without the least sign of fending foot, without the least sign of consciousness from its owner. Finally with a lurch from the car as an excuse the foot received another ferocious dig that was so pronounced as to almost twist the man out of his seat. Thinking that perhaps he had really injured the man, the escort muttered an excuse that was received in great equanimity with the gratifying explanation: "Oh, don't apologize; it's a wooden one and used to being stepped on." And the young lady? Well, she was as serene as ever, and apparently oblivious to her surroundings, nd then the wooden leg got up and left the car.

Why There's a Crowd Before the Window

One of the latest novelties in advertis ing is that of a Bowery clothing firm. Instead of the customary price marks being affixed to the goods displayed in the store window, to each suit is pinned a nice, crisp, new government bill, above which is the legend: "This suit for-Quite a crowd sometimes collects before the plate glass to hungrily gaze in at the tempting display of wealth, which, alto-gether, amounts to something over \$50.

He Would Have to Eat It.

Clerk-I worked off some of that pack

ed butter to-day. Grocer-Indeed! Whom did you send

Clerk—Mrs. Blank, around on Dash

Grocer-Great guns! Why, I board

THE PENBERTHY IMPROVED

Automatic Injector

CAN'T BOILER FEEDER BEAT! 16,000 in 18 Months Tells the Story.

WHY THEY EXCEL

They cost less than other Injectors.
You don't have to watch them. If they break they
will RE-START automatically.
By sending the number to factory on the Injector you
can have parts renewed at any time.
They are lifting and non-lifting.
Hot pipes don't bother them and the parts drop out by
removing one plue nut.

removing one plug nut.

6 Every man is made satisfied, or he don't have to keep the Injector and we don't want him to.

PENBERTHY INJECTOR CO., Manufacturers, DETROIT, Mich.

P. STEKETEE & SONS,

JOBBERS IN

Dry Goods & Notions, 88 Monroe St. & 10, 12, 14, 16 & 18 Fountain St.,

Grand Rapids, Mich.

Peerless Carpet Warps and Geese Feathers American and Stark A Bags

The new crop is abundant, Fine Quality and Cheap. We offer Choice and Fancy Layers, 35-lb. Baskets, Fancy Stock and 50-lb. Bags, 100-lb. kegs in cheap goods. All at bottom prices.

Putnam & Brooks.

Amos S. Musselman & Co.,

Wholesale Grocers,

21 & 23 SOUTH IONIA ST., -

GRAND RAPIDS, MICH.

DON'T BE A SLAVE

To prejudice, but save money, time, labor, strength and clothes by using

JAXON ANTI-WASHBOARD SOAP.

It loosens and separates the dirt without injurng the fabric, instead of eating up the dirt and thereby rotting the cloth. Don't be put off with something claimed to be "just as good," but insist on having the genuine and prove for yourself the advantages of this soap.

BLIVEN & ALLYN, 77



Celebrated "BIG F." Brand of Oysters dlers of OCEAN FISH, SHELL CLAMS and OYSTERS

H. M. BLIVEN, Manager. 68 PEARL STREET

Nuts and are any quantity.

We carry a large stock of all kinds of Foreign and Domestic Nuts and are prepared to sell in

PUTNAM & BROOKS.

LORILLARD'S STANDARD FIRST GRADE PLUG TOBACCO CLIMAX

Can now be bought at the following exceptionally LOW FIGURES:

Ass't'd lot CLUBS, 12 x 2, 8 oz., 6 cuts, FOURS, 6 x 2, 4 oz., FIVES, 6 x 14, 3 1-5 oz., FIVES, 6 x 14, 3 1-5 oz., FIGS, 3 x 1, 14 to lb., 41, 31 & 17

THESE PRICES LOOK TOO GOOD TO LAST.

GRAND RAPIDS TANK LINE CO.,

Water White and Prim White Illuminating Oil

GASOLINE and NAPTHA.

Works, G. R. & I. and D. & M. Junc. Office, No. 4 Blodgett Blk.

CORRESPONDENCE SOLICITED. QUOTATIONS FURNISHED on APPLICATION



E. G. STUDLEY,

RUBBER BOOTS AND SHOES

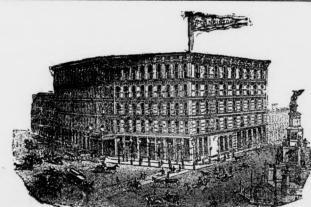
Gandee Rubber Go.

Send for Large Illustrated Catalogue and Price List. Telephone 464

No. 4 Monroe Street,

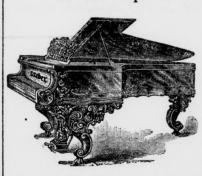
Two Years

GRAND RAPIDS, MICH.



JOHN O. PLANK, Proprietor,

Grand, Square and Upright Pianos.



The Weber Piano is recognized beyond controversy as the Standard for excellence in every particular. It is renowned for its the best market in the West. Ample capisympathetic, pure and rich tone combined tal and first-class references on file with artists and musicians, as well as the musical public and the press, unite in the verdict that

The Weber Stands Unrivaled.

Sheet music and musical merchandise Everything in the musical line.

Weber Pianos, Smith Pianos, Estey Organs,

Fischer Pianos, A. B. Chase Organs, Hillstrom Organs,

JULIUS A. J. FRIEDRICH

(Successor to Friedrich Bros.)

30 and 32 Canal St., Grand Rapids, Mich.





the ORIGINAL, all others are IMITATIONS. More of our brand sold than all the other brands on the market

The Great Invention. Six Handsome Shades. Ready for use. DRY HARD OVER NIGHT, and are

durable. Give them a trial, and you will be convinced that it does not pay to mix the paint yourself. ACME WHITE LEAD & COLOR WORKS

DETROIT, Dry Color Makers, Paint and Varnish Manufacturers. CUT THIS ADVERTISEMENT OUT AND TAKE IT TO YOUR DEALER, IT WILL SECURE YOU A PRIZE.

I own and desire to sell, or exchange for property in the city, a mill 30 x 50 feet, four stories high, painted white, two run of stone, two bolts, good cleaning apparatus, power corn sheller, and all machinery necessary for doing a good custom business. Ample power, the whole of Flat river. Several acres of ground; store and dwelling combined, also on same premises. No incumbrance on property.

Fallass & Swarthout's Law Office, National City Bank Block.



FINEST and LARGEST SMOKE JOHN E. KENNING & CO., Grand Ra

Responsible Commission Houses.

MOSELEY BROS.,

----WHOLESALE----

Fruits, Seeds, Oysters ? Produce. All kinds of Field Seeds a Specialty.

If you are in market to buy or sell Clover Seed, Beans or Potatoes, will be pleased to hear from you.

26, 28, 30 and 32 Ottawa St., - -

GRAND RAPIDS.

THEO. B. GOOSSEN.

WHOLESALE

Produce Commission Merchant,

BROKER IN LUMBER. Orders for Potatoes, Cabbage and Apples, iu Car Lots, solicited. Butter and Eggs, Oranges Lemons and Bananas a specialty.

33 OTTAWA STEET, Telephone 269. GRAND RAPIDS, MICH.

Stovewood Shingle

S. A. HOWES.

Geo. E. Howes & Co..

Apples, Potatoes & Onions,

SPECIALTIES:

Oranges, Lemons, Bananas.

3 Ionia Street, Grand Rapids, Mich.

If you have any

and amount and

W. T. LAMOREAUX, 71 Canal Street.

ESTABLISHED 1866.

159 So. Water Street, Chicago.



We do a General Commission Business and offer as inducements twenty years' ex- Cranberries, perience and clear record. The best equipped and largest salesroom in the business in this city. Ample storage facilities-full 20,000 feet of floor space in the center of with greatest power. The most eminent THE TRADESMAN. Write us if you wish GRAND RAPIDS, - MICH. information, whether to buy or sell. It will cost you nothing.

BARNETT BROS.

POTATOES, APPLES, DRIED FRUIT, BEANS

If you have any of the above goods to ship, or anything in the Produce line, let us hear from you. Liberal cash advances made when desired.

EARL BROS.. COMMISSION MERCHANTS

157 South Water St., CHICAGO. Reference: FIRST NATIONAL BANK, Chicago MICHIGAN TRADESMAN, Grand Rapids

the sale of POTATOES, APPLES, BEANS and ONIONS in car lots. We offer best facilities and watchful attention. Consign

Wm. H. Thompson & Co.

COMMISSION MERCHANTS,

We make a specialty of handling AP-PLES in car lots and less and would be pleased to open correspondence with a view to receiving your shipments. Will at all times make liberal advances.

"Prompt returns at top
market price," is our
maxim.

S. T. FISH & CO., 189 So. Water St., CHICAGO.

Alfred J. Brown

Foreign, Tropical and California



Sweet Potatoes and Grapes

Bananas, Our Specialtu. 16 and 18 No. Division St..

We are receiving daily and offer to the trade a choice lot of BUTTER

and FRESH EGGS. Call at our store. We guarantee stock and prices to

Lamoreaux & Johnsto 71 Canal Street.

BEANS

Parties having any Beans to offer will please send sample and we will try and make you satisfactory prices.

Alfred J. Brown Seed Store,

GRAND RAPIDS, - MICH.

to offer send

will try to buy them



WANTED.

and all kinds of Produce.

POTATOES.

advances on Car Lots when desired.

166 South Water St., CHICAGO.

FELSENTHAL, GROSS & MILLER, Bankers

LEISURE HOUR IOTTINGS.

Written for THE TRADESMAN.

BY A COUNTRY MERCHANT. The anecdote of the individual who,

while he could easily wear a number seven boot, always purchased number twelves, because they didn't cost any more, is ordinarily regarded as an absurd fabrication; but almost any trader of experience has witnessed cases nearly as peculiar and nonsensical. The odd and eccentric in the human

character is probably developed more by

business transactions than all the other affairs of life. Parting with the "root of evil" is a matter which seems to have the effect, upon many people, of bringing to the surface curious and remarkable traits which afford the observer food for reflection, and perhaps mirth, or, it may be, sadness. To any of us who are struggling for present and future comforts and conveniences, the expenditure of our hard-earned dollars is a matter of study and calculation, but, when the expenditure is a matter of reasonable necessity, the majority of us usually regard the barter which transforms one piece of property into another as a matter of mutual accommodation and satisfaction between the parties to the trade. But, unfortunately, there are numbers of people who refuse to take this philosophcal view of the question, and among these numbers may be counted those who, in abusiness affairs, so often give us a singular and perhaps amusing exhibition of their oddities and peculiar-

of the odd, disagreeable and penurious porterhouse steaks for a pack of lazy ways has his periodical shopping days. upon which there is woe and intensified with a fifteen dollar horse and a two hundisgust among a half-score or more of traffickers in merchandise. Any one of Mr. Duxberry, who, notwithstanding the these ten dealers, if he would yield to protests and donations of his flock, peran honest impulse, would politely but sists in wearing a hat that was appardecisively inform the old man that his ently venerable in his grandfather's "patronage" wasn't appreciated; that if days. There is Carpenter, who is always ome other establishment it would be a favor greatly esteemed, and that a "business" visit from him was calculated to almost indefinitely. depress and sour the best dispositioned man that ever stood behind a counter. But who ever ran across a trader that had the courage to make an avowed enemy of one of the Crossgrains?

The old Deacon is as regular in his motions as a member of the planetary system. It takes three visits to each store before his business is consummated, and each visit is made in its regular or der. The first is for a thorough and comprehensive examination of a large portion of the stock, with very little said about prices. The second is entirely devoted to "Jewing" and grumbling at mercantile extortion; and the third is made to either inform the tradesman that the quality of his goods, his prices, and his general way of doing business, are unsatisfactory, or else to lay in the few ar ticles wanted, with numerous protests.

Let us say, for instance, that you are dealing in the article of wall paper, and have some 300 samples to select from, ranging in price from a dime to a dollar a roll. Crossgrain's wife has, after months of importunity, persuaded him to repaper the "spare bed-room," and among his wants are "five rolls of cheap paper." He takes you from your books two of your time in looking at every pattern in the house. Before you have shown him a dozen samples, he expresse it as his deliberate opinion that your as sortment is an execrable one, and that your taste in buying is terribly deprayed. At last he relieves you by going off to torture your competitor.

In an hour or so he returns and in forms you that he has concluded to take a certain pattern, provided the price suits. And in finding that certain pattern you have to go through your entire line again, and when you find it, it is a fifty cent paper, which is something like forty cents more than the old man will pay. Finally, he decides to take a cheaper style, and the lot has to be gone over again. Selecting one at last, he offers about half-cost for it, and after a long, weary discussion, decides to try the other dealer again.

On his third call, he concludes to purchase, and, after running over your samples for the fourth time, you sell him five rolls of paper. Time of transactions, three hours; profit, ten cents.

The only time Crossgrain ever exhibited anything approaching extravagance was in a transaction he is reported to have had with Mr. Slimmer. Several months ago the latter gentleman decided to sue the Deacon on a long overdue ac count. Crossgrain is financially responsible, and on return day he appeared in court and announced that, although the account was a fraudulent and unjust one, he thought it cheaper in the end to pay it up than to litigate it. The principal, interest and costs were figured up, but

the Deacon strenuously objected to paying any interest.

"Look here, Deacon!" observed Slimner, "you've been telling around this ommunity that I'm a hypocrite, and falsifier, and a deceitful and dishonest man in general. Now, if you'll publicly acknowledge before this court that you've wronged me, I'll throw off the interest, and pay half of the costs."

The old man drew a long breath, and after a brief reflection, remarked:

"No, Slimmer! Figure 'er up to the ast cent. Folks call me cranky, and quarrelsome, and mean, and miserly; but 'm not goin' to throw away what little reputation I've got left by telling such an outrageous lie as that!"

But the freaks of intellectual humanty with whom the dealer comes in contact are not always those who are influenced by mean and miserly ideas. While these are the more common reasons for the oddities and idiosyncracies which we note, there are numerous generous, whole-souled and personally honorable people, whose eccentric and peculiar habits are matters of public com-

There, for instance, is cranky but kindly old Jacob Bowerman, who won't do business with any dealer who sells tobacco. There is Simpson, whose abhorrence of "style" is so great that, when necessity obliges him to reclothe himself, he will search over two or three counties to find something obsolete and awkward-looking. There is the, usually, level-headed Bagman, who has just finished painting his fine residence a peacock green, with vermillion trimmings. There is robust and healthy Jim Sager. who conscientiously samples every new patent nostrum that appears on the mar-Deacon Crossgrain is a fair example ket. There is Farmer Gibbons, who buys uyer. He lives close to town, but al- dogs, and eats salt pork himself. There is Crowley, who drives up to your door dred dollar buggy. There is the Rev. e would kindly inflict his presence on trying to convince you that all sickness is produced by killing animals and grind-ing flour in the wrong phase of the moon. And the list might be continued

> After all, intellectual freakiness is simply comparative, and is more general than appears when the subject is first called to mind. There are freaks and freaks, and perhaps many of us who would indignantly repel any accusal of

freakiness, and who privately imagine ourselves classed among the reasonably "level-headed," are in reality catalogued among them, in certain quarters; which suggests that there are a great many reasons to induce any of us to re-echo the oft-quoted wish of Robbie Burns— "O, wad some power the giftie gie us, To see oursel's as ithers see us."

TIME TABLES.

Grand Rapids & Indiana. rrom Cincinnati For Petoskey & Mackinaw City.. Saginaw Express.....

Michigan Central.

DEPART.	
Detroit Express 6:45 a	1
Day Express 1:10 p	1
New York Express 5:40 p	1
*Atlantic Express10:45 p	1
Mixed 6:50 a	I
ARRIVE.	
*Pacific Express 6:00 a	I
Local Passenger10:00 a	1
Mail 3:15 p	1
Grand Rapids Express	
Mixed 5:30 p	
*Daily. All other daily except Sunday. Sleeping ca	ī
run on Atlantic and Pacific Express trains to and fro	
Detroit. Parlor cars run on Day Express and Gran	
Rapids Express to and from Detroit. Direct conne	4
tions made at Detroit with all through trains East ov	
M. C. R. R (Canada Southern Div.)	~
O. W. Rugglas, Gen'l Pass, and Ticket Agt., Chicago.	
FRED M. BRIGGS, Gen'l Agent.	•

	La		ore & Michigan Southern.	
			Arr	ive.
19	3	1	2	4
pm		a m	a m	p m
1:10			pGrand Rapids 9:45	6:10
3:25	4:12	9:02 "	Allegan 8:28	4:55
Frt	5:03	10:00	rKalamazoo 7:10	3:52
			'White Pigeon	2:25
	0.00	p m	Elkhart 4:45	1:e0
	8 m	12:30	p m	
	7:50	7.10 4	Chicago	8:50
	p m	1.10	Cilicago	0.00
	10:25	5:05 *	Toledo	10:00
	a m			
	1:35	9:40 "	Cleveland 7:15	5:45
		a m		p m
			Buffalo 1:00	
Ti	ckets	for sal	e to all principal points in the	U. S.,
			da at Union Ticket Office, GEO.	WIL-
LIA	MSON,	Agt., D	epot Office, M. BOOTZ, Agt.	
		A. J. SM	HTH, Gen'l Trav. and Pass. Agt.,	
			Cleveland, Ol	110.
	Detr	oit, C	arand Haven & Milwaukee	·
			GOING WEST.	
			Arrives. Le	aves.

	GOING WEST.	
S	Arrives.	Leav
	†Morning Express 1:05 p m	1:10 p
S	†Through Mail 4:55 p m	5:10 p
_	tGrand Rapids Express10:40 p m	
_	*Night Express 5:25 a m	5:40 a
е	†Mixed	7:30 a
1	GOING EAST.	
ı	†Detroit Express	6:40 a
	†Through Mail10:20 a m	10:30 a
	†Evening Express 3:50 p m	3:50 p
	*Limited Express	10:55 p
	*Daily, Sundays excepted. *Daily.	
S	Detroit Express has parlor car to Detro	it, maki
1	direct connections for all points East, arriv	
-	Vont 10.18 a m novt day Limited Evapore	East h

PERKINS &

Hides, Furs, Wool & Tallow, NOS. 122 and 124 LOUIS STREET, GRAND RAPIDS, MICHIGAN. WE CARRY A STOCK OF CAKE TALLOW FOR MILL USE.

Morse Elevator Works Philadelphia, New York and Detroit. Morse, Wil-FOR PASSENGERS AND FREIGHT.) — liams & Co., proprietors.

Detroit office, 91 Jefferson ave. Telephone 1032. H. MIDDLEBROOK, Agent.

Florida Oranges

We have arranged for a large quantity of this fruit and our fancy stock will come from the celebrated Hillyer Groves, whence they ship nothing but the finest, ripe stock.

Putnam & Brooks

REEDER, PALMER & CO.,

Wholesale Boots and Shoes. STATE AGENTS FOR LYCOMING RUBBER CO., 24 Pearl St., Crand Rapids, Mich., TELEPHONE NO. 998,

COKE!---WOC

Wholesale A. HIMES. and Retail

Yards, Shawmut Avenue, Winter and W. Division Sts. Office under Nat'l City Bank. Telephone Call 490-2. CAR LOTS A SPECIALTY.

Detroit Soap Co.,

DETROIT, MICH.

Manufacturers of the following well-known brands of

QUEEN ANNE, MOTTLED GERMAN, MIC TRUE BLUE, SUPERIOR, O MONDAY, PHENIX, AND OTHERS, For quotations address MICHIGAN, ECZAR, WABASH,

W. G. HAWKINS, Lock Box 173, - GRAND RAPIDS

WM. SEARS & CO., Paper Warehouse, Gracker Manufacturers,

AGENTS FOR AMBOY CHEESE.

37, 39 and 41 Kent St., Grand Rapids.

LEMON, HOOPS & PETERS,

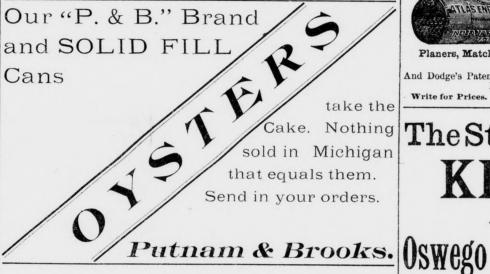
Wholesale

Grocers

IMPORTERS.

GRAND RAPIDS, MICH.

Davenport, Ia. OPEN AT THIS END.



I. M. GLARK & SON,

MICHIGAN

CURTISS & Co.,

Successors to CURTISS & DUNTON.

WHOLESALE

Houseman Building, Cor. Pearl & Ottawa Sts.,

GRAND RAPIDS,

MICHIGAN.

WHO URGES YOU TO KEEP

THE PUBLIC!

By splendid and expensive advertising the manufacturers create a demand, and only ask the trade to keep the goods in stock so as to supply the orders sent to them. Without effort on the grocer's part the goods sell themselves, bring purchasers to the store, and help sell less known goods.

ANY JOBBER WILL BE GLAD TO FILL YOUR ORDERS.



RISING SUN BUCKWHEAT.

Guaranteed Absolutely Pure.

NEWAYGO ROLLER MILLS. Newaygo, - Mich,

MICHIGAN CIGAR

BIG RAPIDS

MICH

HESTER & FOX,

SAW AND CRIST MILL MACHINERY



Planers, Matchers, Moulders and all kinds of Wood-Working Machinery Saws, Belting and Oils.

And Dodge's Patent Wood Split Pulley. Large stock kept on hand. Send for Sample Pulley and become convinced of their superiority.

Write for Prices.

44,46 and 48 So. Division St., GRAND RAPIDS, MICH.

The Standard of Excellence KINGSFORD'S



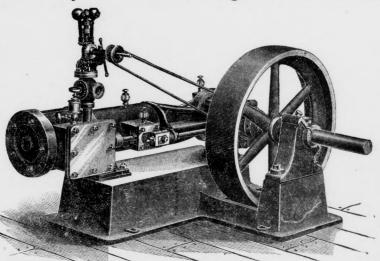
STARCE.

Kingsford's Oswego CORN STARCH for Puddings, Custards, Blanc-Mange, etc. THE PERFECTION OF QUALITY.

WILL PLEASE YOU EVERY TIME! ALWAYS ASK YOUR GROCER FOR THESE GOODS.

W. C. DENISON,

Stationary and Portable Engines and Boilers,



Vertical, Horizontal, Hoisting and Marine Engines. Steam Pumps, Blowers and Ex haust Fans. SAW MILLS, any Size or Capacity Wanted.

Estimates Given on Complete Outfits 88,90 and 92 SOUTH DIVISION ST., - GRAND RAPIDS, MICH

VIII.

at least one important essential. In fact, on the helm. A money maker by inso marked is his peculiarity in this respect that it is a source of considerable wonderment how he managed to accumulate a competence in the retail trade—a so petulant that he is sometimes inclined so petulant that he is sometimes inclined spectrally from the solution of those solutions and solutions and solutions and solutions and solutions are solved by the solution of competence which has developed into a to treat people rudely. If the rudeness respectably-sized "bundle" since he jumped into the jobbing trade less than a dozen years ago. He is not a man who would attract friends by first impressions, as his manner is not devoid of a certain degree of coolness which serves to repel in this fact is partially due the eminence he is overlooked, amicable terms are soon restored, but anything savoring of restor those who suddenly seek to put them- has reached among the successful men in selves on familiar terms. A longer his line in the country. Who is he? acquaintanceship, however, brings out the genial characteristics kept in the background by the rather forbidding ex- of speeders, and he also has a weakness terior. The is probably at his place of for frequent vacations from business-in business earlier than any other jobber at fact, it is hinted that the only way his this market and his usual conveyance is the plebian street car. He is a close go away themselves. It is not so very buyer and pays every bill subject to discount within the ten day limit. Who himself, but fortune has smiled on him

Those who don't know him look upon him as a nabob, but closer acquaint- Who is he? ance totally dissipates such a suspicion. keep him awake nights or encroach too year's subscription will be given. much on his allegiance to a whist table over at the Peninsular Club, but the comfortable fortune he has accumulated is a good judgment. He is a leading spirit ing responsible positions in two leading organizations of the kind. Who is he?

He is a human adaptation of a locome tive, the only difference being that a Leonard; 7, Ed. Telfer. locomotive takes more rest and consumes rapidity with which he works is a source ard; 7, Ed. Telfer. of surprise to all with whom he comes in the amount of work he will grind out within the space of a single day is little less than marvelous. So far as THE nobbies—a "blackbook," for those who man; 5, B. W. Putnam; 6, L. E. Hawforget to pay their accounts, and a pair of fast horses, which may some day be seen on the race track. Who is he?

XI.

tions and inconsistencies—yet he makes Voigt. money fast and keeps it. Like the "off horse," he is always to be found on the Lemon; 3, John Shields; 4, A. S. Musopposite side of every question, no mat- selman; 5, B. W. Putnam; 6, L. E. ter what may be his convictions or senti- Hawkins; 7, Ed. Telfer. ments. He likes a discussion as well as Musselman likes a dinner, but he never Lemon; 3, L. J. Rindge; 4, I. M. Clark; Fairhaven Counts was known to admit that a disputant got 5, H. B. Fairchild; 6, Chas. H. Leonard: the better of him, no matter how badly 7, Edward Telfer. he was whipped. Like some other men engaged in the same business, he has ex- Lemon; 3, C. E. Olney; 4, I. M. Clark; tensive interests outside the jobbing trade, but the most of his money has 7. Ed. Telfer. been made in the avocation of his adoption. He is looked upon as a shrewd traits is as follows: adviser, but has been known to profit by the confidences reposed in him by others. At one time he considered himself a bigger man than a railroad president, but so far in the game the railroad official is one lap ahead. Who is he?

XII. He is fair, fat and forty-or not far from there. He is the quintessence of good nature and his laugh is as con tagious as the distemper. Unlike some of his contemporaries, the nervous sys tem seems to have been omitted in his tem seems to have been omitted in his make-up, in consequence of which he can bear up under the loss of a large account without losing an hour's sleep or a his time may be cocupied, he always when paying a large sum to a woman no-finds time to greet a caller, bestowing the new moon. Unlike some of his competitors-in other markets, of coursehe does not hanker after customers who be safe." The advice was accepted. expect the goods to be given to them, nor is he particularly anxious to make accounts with merchants who do not pay their bills on the drop of the hat. Who

He is never at a loss for words to exothers that they do to him. He is a man of strong likes and dislikes, but was never known to like any one for any considerable length of time. A man who happens to bask in his smiles is surfeited the spell is broken no condemnation is the trade than the "Anchor" brand, ster's dictionary are strong enough or by F. J. Dettenthaler. This brand is long enough to express his contempt.
How he has managed to make any money is a mystery, and whether he is now making any or not is an open question.

By F. J. Dettentinater. This brand is proved by F. J. Dettentinater. This brand is proved to mever put up "slack fill," but is solid meat every time. Ask for the "Anchor" brand and take no other.

The Greary Market Who is he?

of a German potentate, and in conversa- continues to stiffen in price.

tion and action he combines the cunning of the Yankee with the craft of a Bis- Apples—Fall fruit commands \$1.50@\$1.75 per bbl. Winter fruit is in fair demand at \$1.75@\$2 marck. The leading spirit of three large establishments and the nominal head of two of them, he injects his individuality into the business in such a way as to leave no doubt as to whose hand is on the helm. A money maker by instinct, he devotes so much time and stinct, he devotes so much time and stinct, he devotes so much time and stinct, he devotes so much time and stinct. The new crop is coming in freely, commanding \$100 to the per bu. for unpicked and \$1.50 to hand-picked.

Butter—Good quality is scarce and high. Deal-good quality is scarce and high. De Pencil Portraits of Grand Rapids Jobbers. head of two of them, he injects his indi-He resembles the late General Grant in as to leave no doubt as to whose hand is stinct, he devotes so much time and is overlooked, amicable terms are soon XV.

He likes to pull the ribbons on a pair partners can get him to stay at home is to Mess, old long ago that he used to carry a gripsack
himself, but fortune has smiled on him
during the nast twenty years and he will
Boston clear, short cut.
Boston clear, short cut.
Boston clear, short cut. during the past twenty years and he will probably spend the remainder of his days Standard clear, short cut, best He is on good terms with his tailor, in the jobbing trade. He is genial in Hams, average being probably the best dressed gentle- manner, happy in disposition, and can man connected with the jobbing trade of tell a story for all there is in it. While the city. His personal appearance is in not slow to act in business matters, he is keeping with his attire-both being fault- over-cautious in some respects, being be hind the times in several directions.

For the first correct interpretation of He does not allow his business duties to the above personal descriptions, one

LAST WEEK'S PORTRAITS.

The publication of last week's Pencil Portraits was the occasion of considsure indication of his keen foresight and erable comment among the trade, several hundred guesses having been volunin church work and charity effort, hold-teered. Among those who sent in guesses were the following:

Amos S. Musselman: 1, O. A. Ball; 2, S. M. Lemon; 3, L. J. Rindge; 4, I. M. Clark; 5, Wilder D. Stevens; 6, Chas. H.

Sidney F. Stevens: 1, O. A. Ball: 2. more fuel than he does. No jobber puts S. M. Lemon; 3, L. J. Rindge; 4, I. M. in longer hours than he does, and the Clark; 5, W. D. Stevens; 6, C. H. Leon-Claud Freeman: 1, O. A. Ball; 2, S. M.

contact. The makes no false motions, and Lemon; 3, L. J. Rindge; 4, I. M. Clark; In half barrels. 5, H. B. Fairchild; 6, Chas. H. Leonard; 7, Edward Telfer. "Florence:" 1, O. A. Ball; 2, S. M.

> kins; 7, E. Telfer. O. C. Shults: 2, S. M. Lemon; 5, O. A. Ball; 7, Ed. Telfer.

W. H. Allen: 3, L. J. Rindge: 4, P He is a bundle of nerves, contradic- Steketee; 5, H. B. Fairchild; 6, C. G. A.

J. H. Miller: 1, O. A. Ball: 2, S. M.

Peter Lancaster: 1, O. A. Ball; 2, S. M.

Dick Warner; 1, O. A. Ball; 2, S. M. 5, L. E. Hawkins: 6, Wm. Widdicomb;

The correct interpretation of the por-

1. O. A. Ball.

2. S. M. Lemon.

3. L. J. Rindge. 4. Paul Steketee.

5. Wilder D. Stevens

6. Chas. H. Leonard.

7. Edward Telfer. It will be seen that no one hit the nail squarely on the head, Amos S. Musselman and Sidney F. Stevens, each coming

within one point of winning the prize. A Bold Suggestion.

meal of victuals. No matter how fully prevents any other loss. Acting on the same idea a man of my acquaintance upon him a smile which is as broad as her satchel-which could easily be stolen "Madam," said he, "step into the other room, loosen your garter and put the money into your stocking. There it will

To Canners and Packers, Manufacturers and Jobbers.

We have compiled, ready for publication, a complete list to date, with name, location, etc., of every canning and pack-ing establishment in this country, which we shall publish in pamphlet form, and press his ideas, but some of his expressions do not have the same meaning to sthem that then do not have the same meaning to set them that the do not have the same meaning to set them that the do not have the same meaning to set them that the do not have the same meaning to set them that the do not have the same meaning to set them that the do not have the same meaning to set the same me

The Standard Brand.

No brand of oysters has received a with flattery and taffy, but the moment more generous reception at the hands of too severe and no words found in Web- which is put up and handled exclusively

The Grocery Market.

The sugar market is weakening. Pack-In personal appearance he reminds one age coffees have been reduced 1/2c. Cheese

Honey-Scarce and hard to get, readily com-

od, for good stock here and at the principal bdy ing points. Quinces—\$2 per bu. Squash—Hubbard, ic per lb. Sweet Potatoes—Baltimores, \$2.50 per bbl. Jer seys, \$2.75@\$8 per bbl. Turnips—25c per bu.

PROVISIONS.

The Grand Rapids Packing and Provision Co. quotes as follows: PORK IN BARRELS. SMOKED MEATS—Canvassed or Plain, average 20 lbs..... 12 to 14 lbs. st Bacon, boneless ham prices light.

LARD-Kettle Rendered.

Extra Mess, warranted 200 lbs.... Extra Mess, Chicago packing.... SAUSAGE-Fresh and Smoked

Lemon; 3, C. E. Olney; 5, A. S. Mussel-FRESH MEATS

Beef, carcass hind quarters.

OYSTERS and FISH. F. J. Dettenthaler quotes as follows:

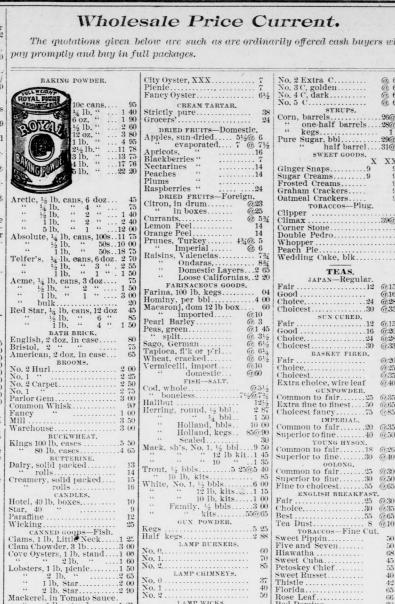
OYSTERS IN BULK. FRESH FISH.

1 .. ch .. CANDIES, FRUITS and NUTS. Putnam & Brooks quote as foll ws: Standard, 25 lb, boxes..... Twist, 25 ... Cut Loaf, 25 ... Extra, 25 lb. pails 200 lb. bbls

FANCY-In 5 lb, boxes, nd Made Creams Plain Creams.
Plain Creams.
Decorated Creams.
String Rock.
Burnt Almonds.
Wintergreen Berries.

FANCY-In bulk. Lozenges, plain, in pails...
in bbls...
printed, in pails
in bbls. Chocolate Drops, in pails Moss Drops, in pails. Sour Drops, in pails Imperials, in pails... in bbls...

Acme 20
German bins Arbuckle's Ariosa, McLaughlin's XXXX Honey Bee... Nox All | COFFEES - 50 lb. bags. | Arbuckle's Avorica | 185 | Waker City | 196 | Waker Kio | 209 | Waker Kio | Valley City....Felix.... Figs, layers, new
Bags, 50 lb
Dates, frails, 50 lb
Fard, 10-lb, box
50-lb Cotton, 40 ft.
" 50 ft.
" 60 ft.
" 70 ft.
" 80 ft. Persian, 50-lb, box. Jute Eagle........ Anglo-Swiss... @11 CRACKERS. @13½ Kenosha Butter..... Fancy, H. P. Choice White, Virginia. Fancy H. P., Extra "." @ 51/4 @ 634



LAMP WICKS.

MINCE MEAT,

One-half barrels, 3c ex OATMEAL. Muscatine, Barrels Half barrels

DeLand's, pure.... Charch's, Cap Sheaf. Dwight's Taylor's.

Medium.

Japan .

....1 10@1 25

er Bay ... 1 80 and ... 1 00 mas ... @1 16 ... @ 95 Erie ... 90 ton Baked . 1 45

Cases.....

1 lb. stand..... 2 lb. ... 3 lb. in Mustard... 3 lb. soused....

" 3 lb. soused... Salmon, 1 lb. Columbia.

... Mustard ½s... imported ¼s... spiced, ½s... Trout, 3 lb. brook....

CANNED GOODS—Fruits Apples, gallons, stand.... Blackberries, stand....

Cherries, red standard...
"pitted
Damsons
Egg Plums, stand

Green Gages..... Peaches, all yellow, stand.

Asparagus, Oyster Bay
Beans, Lima, stand
" Green Limas @
" String @
" Stringlesg, Erie
" Lewis' Boston Baked.

" Lewis' Boston Dake...
Corn, Archer's Trophy....
" Morn'g Glory, 1 10
" " Early Gold 1 10
Peas, French 1 25
Peas, French 21 10

French, extra fine....20 00

CHEESE.

New York Full Cream @12½

Michigan " 10½@12

Skim. 9 @ 9½

CHICORY.

 Santos
 15
 6 16

 Mexican & Guatemala 17
 2619

 Peaberry
 17
 2619

 Java, Interior
 20
 22

 " fancy
 23
 225

 " Mandheling
 26
 268

 Mocha, genuine
 25
 26

fancy 23 @25

Mandheling 26 @28

Mocha, genuine 25 @26

To ascertain cost of roasted coffee, add ½c, per lb, for roasting and 15 per cent, for shrink-

coffees-Package.

CLOTHES LINES.

CONDENSED MILK.

60 ft. 72 ft

Lion.

Dilworth's... Magnolia...

omatoes, Red Coat...

Rubber, 100 lumps......

neapples ...

@40 200 or over. 500 " ... 1000 " ... 2 25@2 35 PAPER, WOODENWARE. Curtiss & Co. quote as ollows: " Light Weight Hardware
Bakers
Dry Goods
Jute Manilla
Red Express, No. 1
No. 2 TWINES

48 Cotton..... Cotton, No. 2...

Sea Island, assorted. No. 5 Hemp. No. 8 B. Wool WOODENWARE Tubs, No. 1 " No. 2. " No. 3. Pails, No. 1, two-hoop. " No. 1, three-hoop Clothespins, 5 gr. boxes Bowls, 15s, 17s and 19s.

Solar Rock, 56 lb. sacks.... Baskets, market. bushel. SAPOLIO. Kitchen, 3 doz. in box. Hand, 3

Sauerkraut.
Silver Thread, 30 gal...
40 "... 4 50 White Red... Mixed bird. Patent Scotch, in bladders Bran..... Ships..... Screenings Middlings. Maccaboy, in jars...... French Rappee, in Jars. SOAP. Dingman, 100 bars..... Don't Anti-Washboard. Mixed Feed. Small lots. Car

Kegs, English. Batavia in bund. Saigon in rolls... Amboyna... Zanzibar... Mace Batavia

Nutmegs, fancy

No. 1

No. 2

Pepper, Singapore, black

white

" shot.....spices—Ground—In Bulk Allspice Cassia, Batavia. " Saigon ... Cloves, Amboyna... Zanzibar... Ginger, African ... Cochin ... Jamaica ... Jamaica ... " " and Tri
" Trieste
Nutmegs, No. 2
Pepper, Singapore, black ... " white ...

" Cayenne.... STARCH. Kingsford's Silver Gloss, 1 lb, pkgs.
Glb, boxes.
Bulk.
Bulk. Cut Loaf ...

Confectionery A....

EQUIRES NO COOKING. Sticking MYSTIC STARCH

THE LANE & BODLEY CO AUTOMATIC CUT OFF

UNRIVALLED FOR STRENGTH CLOSE REGULATION. THE LANE & BODLEY CO., 2 to 48 JOHN STREET, CINCINNATI, O.

DO YOU HANDLE IT? ALL KINDS OF STOCK THE GERMAN

O Z A D N N K Z 口

Gives Universal Satisfaction for

with covers 1 w willow cl'ths, No.1 5 50 " " No.2 6 00 " " No.3 7 00 splint " No.1 3 50 " " No.2 4 25 ', " No.3 5 00 GRAINS and FEEDSTUFFS

Straight, in sacks... barrels. MILLSTUFFS. Small lots. Car ". No. 1, per 100 lbs . .

HAY. HIDES, PELTS and FURS Perkins & Hess pay follows: HIDES.

BARLEY.

Green
Part Cured
Full
Dry
Dry Kips
Calfskins, green
Cured PELTS. Mink ... Coon. . .. Skunk . . Muskrat

Fox, red. Cat, house wild. Fisher Lynx...... Martin, dark

MISCELLANEOUS Tallow Grease butter.

MEDICATED STOCK TOOD

Horses, Cattle, Hogs, Sheep, Colts, Calves, Pigs, Lambs. price reduced August 1, 1888. A 75 cent. cash guarantee on every box you sell, 1,000 illus Hog Cholera—Cause, Cure and Pre

in regard to this terrible disease, and only known positively successful treatment. Gives valuable information in regard to swine-raising for large profit. See other circulars for all kinds of stock. The facts contained in these circulars are worth many dollars to every enterprising farmer or stockman. Dealers! We have withdrawn our salesmen and solicit a continuance of your trade through prominent jobbers. Send to them for their special circular "TO THE TRADE," for full information in regard to rubber stamp—free—and also our GRAND CASH PRIZES. See circulars for testimonials of reliable dealers from all parts of the country. This trade is about equally divided between druggists, general dealers and grocers. A good trade for one insures a satisfactory trade for the other, Order at once, save freight and commence turning your money every thirty or sixty days, at 71 per cent, profit.

SOLE MANUFACTURERS:

SOLE MANUFACTURERS: The German Medicine Comp'y

Minneapolis, Minn. For sale in Grand Rapids, Mich., by Hazeltin Perkins Drug Co. and Hawkins & Perry, whole

The most practical hand Roaster in the world. Thousands in use-giving satisfuction. They are simple durable and economic should be without one. Roasts coffee and pea-nuts to perfection. Address for Catalogue and prices, C. F. Marple, State Agent, Lansin Mich., care Marp French & Co., Who



WM. REID,
73 & 75 Larned Street West, DETROIT, MICH.
Grand Rapids Store, 61 Waterloo Street.



9 Gords 11 10 Hours



THESE GOODS ARE "PAR EXCELLENCE"



The Finest 5-ct. Cigar Manufactured. LONG HAVANA FILLER.

S. DAVIS 70 Canal St., Grand Rapids, Mich.

GRAND RAPIDS

MAGIC COFFEE ROASTER Paper Box Factory,

W. W. HUELSTER, Prop. Paper Boxes of Every Description Made to Order on Short Notice.

We make a specialty of Confectionery, Millinery and Shelf Boxes.

All work guaranteed first class and at low prices. Write or call for estimates on any-thing you may want in my line. Telephone 850 OFFICE AND FACTORY.

11 Pearl St., Grand Rapids, Mick



We also manufacture a full line of Sweet and samples.

JACKSON CREATEST OF THE TOTAL TO THE TOTAL THE

Drugs & Medicines.

State Board of Pharmacy. Year—James Vernor, Detroit. Years—Ottmar Eberbach, Ann Arbor, e Years—Geo. McDonald, Kalamazoo. Years—Stanley E. Parkill, Owosso, Years—Jacob Jesson, Muskegon. dent—Geo. McDonald

Michigan State Pharmaceutical Ass'n. resident—Geo. Gundrum, Ionia.
irst Vice-President—F. M. Alsodrf, Lansing.
second Vice-President—H. H. Dean, Niles.
hird Vice-President—O. Eberbach, Ann Arbor.
ceretary—H. J. Brown, Ann Arbor.
reasurer—Win Dupont, Detroit.
xecutive Committee—A. H. Lyman, Manistee; A. Bassett. Detroit; F. J. Wurzburg, Grand Rapids; W. A.
Hail, Greenville; E. T. Webb, Jackson.
ocal Secretary—A. Bassett, Detroit.

Grand Rapids Pharmaceutical Society. President, J. W. Hayward, Secretary, Frank H. Escott. Detroit Pharmaceutical Society.

Muskegon Drug Clerks' Association. sident, Geo. L, LeFevre. Secretary, Jno. A. Tinhol

THE FIFTH ANNUAL.

Anniversary Meeting of the Grand Rapids Pharmaceutical Society.

The fifth annual meeting of the Grand Rapids Pharmaceutical Society was held at THE TRADESMAN office last Thursday

evening, the attendance being only fair. A. J. Dayton applied for membership in the Society and the application was

referred to the usual committee.

President Locher presented his annual address, as follows:

entlemen of the Grand Rapids Pharmaceutical So

In accordance with the established usage of my predecessors, it becomes my duty, as well as pleasure, to make a few remarks and to offer some suggestions at this, the annual meeting of the Society.

Our association has been in existence since Oct. 9, 1884, and includes among its members nearly all druggists doing bus-iness in this city. Much has been acomplished in the way of bringing about a better understanding and greater unity between the retail drug trade; but, for all this, much yet remains to be done, and I commend its future prosperity and usefulness to you all. Gentlemen, it seems to me a far greater amount of in-terest might be created if the work for which this Society was partly organized was again taken up, namely, "a systematic study of the higher branches of pharmacy," and with that end in view I yould recommend that in the future the Committee on Pharmacy make an effort o secure an essay or paper appertaining o the scientific study of some subject, to be read and discussed at the regular meetings of the Society, and oftener if

deemed expedient. Reports from all regular committees having special business in charge might increase the num-ber of attendants and improve the interest in the future meetings. I trust you will ever bear in mind the fact that we should meet, not alone as a society of business men to consult together concerning the best means for promoting business interests, though these interests should and always have had a large share of our attention. There are other which should command serious consid eration from us as pharmacists. A chief bond of our union should be to foster those professional characteristics which distinguish our calling from that of any other class of merchants. These char acteristics are daily making pharmacy more a science, and less a mere business. Our meetings should be our harvest, at

which times might be garnered for the general good the gleanings of laborers in great many people have seen the pig iron. Ba arious branches of our calling. In pharmacy, comprising so many branches of science, we sometimes see those who, from a lack of general understanding, of which a fair share is necessary for all those not qualified or trained to become skillful in the business, losing their interest in it as a profession until they come to regard it as a mere mercantile undertaking and frequently, through various expedients similar to those in other trades, namely, "selling cheap goods," "cutting in prices," etc., attempt to make a financial success, where from a professional standpoint they are a failure. This condition seems to me a grave from a lack of general understanding ure. This condition seems to me a grave error for any one to drop into, and I am had his full name in the lining—call it happy to report its evil effects have not been felt here. Aside from what recent enactments of our State Legislature may have had to develop a higher standard of these return trip every sign tickets, which Kin have had to develop a higher standard of these return trip excursion tickets, which education in pharmacy, I am glad to say that in Grand Rapids we have some of the best talent in our line to be found in the State, and it seems to me that by a spirited effort. The seemed a long time problem is the develop a migner standard of the lead to develop a migner standard of the land to develop a migner standard o united effort to arouse enthusiasm we might place the Society among the foremost pharmaceutical societies, not only he asked:

In conclusion, gentlemen, I beg to tender you my thanks for the courtesies I have received at your hands and to ex- rattled. Then I said: press my appreciation of the honor conferred upon me by my election to be your he may merit your confidence, to the end that the Society may be built up to "Well," sa end that the Society may be built up to the high plane heretofore mentioned. If I have failed during the past year in any part of my duty, as no doubt I have, it has been through no error of the heart, and I assure you there shall be no falter-Society and to the lofty aims by which I hope it may hereafter be inspired.

of the State but of the entire country.

Secretary Escott read his annual re-

port, as follows:

The number of meetings held during the year, at which a quorum was present, was six. The average attendance at "". Well, I guess that'll have to go.' he said; 'I can't choose from three.'
"Just the same, though, he asked what these meetings was eight. The actual my name was every time he passed membership of the Society is hard to dethrough the car, and the funniest part of termine, on account of removals and it was that none of the three names were changes, but nominally the Society has mine." now thirty-eight members, the majority of whom have never been present at a single meeting, and others only once or From the Merchant Travele twice. The work entrusted to the Secretary at the June meeting, that of having the agreements on quinine, morphine and men on the road, isn't he?" remarked a rubber goods printed and taking the re- commercial tourist to his companion in Rosae, ceipt of each druggist therefor, has been the train. accomplished and every dealer but one "Yes, v has signed. The agreement has met with the approbation of all, with one or two thing Jim would do if he were to die? exceptions, and every dealer, without exception, professes to be pleased with

as though every member would be amply repaid for the effort of attending the meetings once a month.

Treasurer Fairchild reported a balance on hand of \$3.41. The reports of the Secretary and

Treasurer were accepted and adopted. minutes ago.' Messrs. Peck. Watts and Sanford were appointed a committee to consider and report on the recommendations made by the President.

Election of officers resulted as follows President-J. W. Hayward.

Vice-President—Derk Kimm.
Secretary-Treasurer—F. H. Escott.
Board of Trustees — John E. Peck,
F. J. Wurzburg, Theo. Kemink and H. E.

After interesting discussions on the subjects of early closing, free sample bottles and several other topics, the meeting adjourned.

Some Very New Jokes.

What is the difference between a fog and a falling star? One's mist on earth and the other is missed in heaven.

Why is a man called honorable who is upstairs beating his wife? He is above, doing a mean act.

What are the great astronomers? The stars, because they have studded the heavens for ages.

What is better than God, worse than the devil, the dead eat it, and if the living eat it, they would die? Nothing. What is thieving in the outskirts?

Picking ladies' pockets. In what place did the cock crow when all the world heard him? In Noah's ark. When does the rain become too familiar to a lady? When it begins to pat her

(patter) on the back. Why may carpenters reasonably believe here is no such thing as stone? Because hey never saw it.

Who are the best men to send to war? Lawyers, because their charges are so ch great no one can stand them.

Why is Satan always a gentleman? Because being the imp of darkness, he can never be imp-o'-light.

If a church be on fire, why has the organ the smallest chance of escape? Because the engine cannot play on it.

Why are the makers of the Armstrong guns the greatest thieves in Her Majesty's service? Because they rifle all the guns, forge the materials and steel all the gun

Why was Goliath surprised when he was struck by a stone? Because such a thing never entered his head before.

What color is a field of grass when covered with snow? Invisible green. What length should a lady's dress be? Qu

A little above two feet. If you had to swallow a man, what kind would you prefer? A little Lon- Gly

lon porter. Why is a solar eclipse like a mother beating her boy? Because it is a-hiding of the son.

What relation is a loaf of bread to a steam engine? Mother, because a loaf of bread is a necessity, a steam engine an nvention, and necessity the mother of

"Ah," said the fly, as it crawled around the bottle, "I have passed through the hatching age, the creeping age, and now I am in the mucilage"—then it stuck.

A pig was never known to wash, but a

A Drummer's Quandary and a Puzzled Railroad Conductor.

"See here! What's your name?"
"By George! I had forgotten the name on the ticket, and for a moment I was

"He looked at the ticket again and President. I trust my successor in office will be sustained and supported and that thing was wrong, but I couldn't think

"'Well,' said he at last, 'you've got

ing in my devotion to the interests of this What in thunder is your name, anyhow?" "Sure enough, my hat was lying face up on the seat and my grip had the name turned toward him. I had to laugh as I

replied:

An Enterprising Salesman

"Jim Seller, the hardware salesman, is Oli

"Yes, very." "What do you think would be the first "I give it up."
"Of course I can't say for certain, but

the operation of our price-lisf and agree-ments. It is to be hoped the coming five minutes before he was talking St. year will show a better record of meet-ings and attendance, and it would seem golden gates."

Bi Carb....
Bi Carb....
Bichromate
Bromide...

She Sized Him Up.

"Has my husband been in here?" quired a woman of the bartender. "He's a tall, red-complected man and wears a

"A man answering that description got a half-pint bottle of whisky about ten

"How big a bottle?" "Some other man," said the woman.

The Drug Market.

The political excitement in New York has paralyzed business and there are no changes of importance to note. Quinine is a little firmer. Opium is dull. Morphia is unchanged. Camphor is steady. Borax is very firm. Ipecae root is again advancing.

A Negaunee merchant who knows all he wants about the tariff and kindred subjects has a card posted conspicuously in his store which reads: "We will talk dry goods, base ball, science or religion; but we most emphatically draw the line

GERMAN (FOR ALL KINDS OF STOCK) FREE

STOCK FOOD

WORTH MANY DOLLARS TO EVERY BREEDER

Hazeltine & Perkins Drug Co., Wholesale Drug gists; Hawkins & Perry, Wholesale Grocers; Mc Cansland & Co., Wholesale Grocers, E. Saginaw, W. J. Gould & Co., Wholesale Grocers, Detroit: D. Desenberg & Co., Wholesale Grocers, Kalama-

Wholesale Price Current.						
ACIDUM. seticum . 86 10 mzoicum, German . 806 100 mracic	Cyanide	Argenti Nitras, ounce @ 68 Arsenicum				
Articum	Potass Nitras, opt.	Cantharides Russian, po @ 175 Capsici Fructus, af. @ 18 po @ 16 B po @ 14				
nnicum 1 40/21 60 rtaricum 50/2 53	Althae. 25@ 30 Anchusa 15@ 20 Arum, po @ 25	Caryophyllus, (po. 28) 226 25 Carmine, No. 40 63 75 Cera Alba, S. & F. 506 55 Cera Flava 286 30 Coccus 6 40 Cassia Fructus 6 15				
10a, 16 deg 30 5 5 18 deg 40 6 6 7 19 ona 110 13 13 oloridum 120 14	(po. 60)	Cetaceum 6 40 Chloroform 506 55 " squibbs 6 10 0 Chloral Hyd Crst. 1 50/01 75				
own 8061 00 d 456 50 dlow 2 5063 00 BACCAE.	Maranta, l ₄ s	Corks, list, dis. per cent 6 60 Creasotum 6 50 Creta, (bbl, 75) 6 2				
niperus	Sanguinaria, (po 25) @ 20 Serpentaria	" precip. 86 10 " Rubra 6 8 25 Crocus 226 25 Cudbear. 6 94 Cupri Sulph 76 8 Dextrine 106 12				
CORTEX. bles, Canadian 18 ssiae 11 nehona Flava 18 onymus atropurp 30	Scillae, (po. 35)	Engry, all numbers 66 8 6 7 90 66 6 Ergota, (po.) 45 40 45 Flake White 126 15 Galla 6 23 6 Gandier 6 23				
unus Virgini 12 ililaia, grd 12 ssafras 12 mus Po (Ground 12) 10 EXTRACTUM.	SEMEN. Anisum, (po. 20) @ 15 Apium (graveleons) 10@ 12 Bird, 1s 4@ 6 Carui, (po. 18) 12@ 15	Gelatin, Cooper 6 90 "French 40 60 Glassware flint, 75 per cent, by box 66%, less Glue, Brown 96 15 "White 136 25				
yeyrrhiza Glabra 246 25 po 336 35 ematox 15 lb, box 116 12 18 136 14 15 148 166 17	Cardanoi	Glycerina 236 26 Grana Paradisi 6 15 Humulus 256 40 Hydraag Chlor Mite 6 85 " Cor 6 75 " Ox Rubrum 6 90 " Ammoniati 61 10				
FERRUM. rbonate Precip	Lini 34@ 4 Lini, grd, (bbl. 3½) 3½@ 4 Lobelia 35@ 4½ Pharlaris Canarian 3½@ 4½	Hydrargyrum 6 75 1chthyobolla, Am 1 25@1 50 Indigo 75@1 00 1odine, Resubl 4 00@4 10 1odoform 65 15 Lunulin 55@1 00				
FLORA. nica 14@ 16 themis 45@ 50 ttricaria 30@ 35 FOLIA.	SPIRITUS, Frumenti, W., D. Co., 2 00@2 50 D. F. R					
rosma 10@ 12 ssia Acutifol, Tin- tivellyi 25@ 28 ivla officinalis, ½ 8 md ½ 8 10@ 12 a Ursi 8@ 10	Saacharum N. E. 1 75@2 00 Spt. Vini Galli 1 75@6 50 Vini Oporto 1 25@2 00 Vini Alba 1 25@2 00 SPONGES,	154 2 26 3 Mannia, S. F. 9061 00 Morphia, S. P. & W. 2 5562 80 S. N. Y. Q. & C. Co				
a Ursi	Florida sheeps' wool carriage 2562 50 Xassau sheeps' wool carriage 2 00 Velvet extra sheeps wool carriage 1 10	Os, Sepia. 276 29 Pepsin Saac, H. & P. D. 62 00 Picis Liq, N. C., ½ gal doz 62 70 Picis Liq, quarts 61 00				
be, Barb, (po. 60) 50@ 60 Cape, (po. 20) 5 12 Socotri, (po. 60) 5 50 techu. 1s, (½s, 14 ¼s, 6) @ 13	Extra yellow sheeps' carriage	Pil Hydrarg, (po. 80) 6 50 Piper Nigra, (po. 22) 6 18 Piper Alba, (po. 55) 6 35 Pix Burgun 6 7 Plumbl Acet 146 15 Pulvis Ipecae et opii . 1 106/1 20				
safætida, (po. 30) 6 15 nophore 50@ 55 phorbium, po 35@ 10 lbanum 6 80 mboge, po 85@ 95	SYRUPS. Accacia 50 Zingiber 50 Ipecac 60 Ferri Iod 50	Pyrethrum, boxes H & P. D. Co., doz				
aiacum, (po, 45) @ 35 no, (po, 25) @ 20 sstie @ 100 rrh, (po, 45) @ 40 ii, (po, 5 00) 3 25@3 30 ellac 25@33 ' bleached 25@35	Auranti Cortes 50 Rhei Arom. 50 Similax Officinalis 90 Senega 50 Seillae 50 " Co 56	Saccharum Lactis pv. @ 35 Salacin. 3 40@3 50 Sanguis Draconis. 40@ 50 Santonine. @ 4 50 Sapo, W. 12@ 14 " M 8@ 10				
agacanth 30@ 75 terba—In ounce packages. sinthium 25 patorium 20	Prunus virg	G 15 Seidlitz Mixture				
belia 25 Jorum 28 ntha Piperita 23 "Vir 25 e 30 nacetum, V 22 ymus, V 25	Aconitum Napellis R	Snuff, Scotch, De, Voes 6 35 Soda Boras, (po. 11) 10@ 11 Soda et Potass Tart 33@ 35 Soda Carb 20 2½ Soda, Bi-Carb 4@ 5 Soda, Ash 3@ 4				
MAGNESIA. deined, Pat	CO. 50 Sanguinaria 50 Barosma 50 Cantharides 75 Capsicum 50 Cardamon 75	Spis, Etner Co. 50%, 55 8 " Myrcia Dom. @2 00 8 " Myrcia Imp. @2 50 8 " Vini Rect. bbl. 2 27) @2 37 e Less 5c gal., cash ten days,				
sinthium 5 0065 50 nygdalae, Dule 456 75 nygdalae, Amarae 7 256 750 isi 1 8561 95 ranti Cortex 62 59 rgamii 2 7563 25 riputi 9061 00 yophylli 62 00	" Co 75 Castor 100 Catechu 50 Cinehona 50 " Co 60 Columba 50 Conium 50	Sulphur, Subl. 24 @ 315 V Roll 215 @ 3 Tamarinds Se 10 Terebenth Venice 28 @ 30 Theobromae 50 @ 55 Vanilla 9 006 15 00				
60 60 60 60 60 60 60 60 60 60 60 60 60 6	Cubeba 50 Digitalis 50 Ergot 50 Gentian 50 " Co 60 Guaica 50	Zinci Sulph 766 8 OILS. Bbl. Gai. Whale, winter 70 70 Lard, extra. 86 90 Lard, No. 1. 59 55				
patba 90@1 00 bebae 15_50@16 00 echthitos 90@1 00 geron 1 20@1 30 ultheria 22562 35 ranium, ounce 6	" anmon 60 Zingiber 50 Hyoseyamus 50 Iodine 75 " Colorless 75 Ferri Chloridum 35 Kino 50	Lindseed, pure raw 57 60 Lindseed, boiled 60 63 Neat's Foot, winter strained 50 69 Spirits Turpentine 50 65 PAINTS, bbl. lb.				
neoma 1 1562 25 niperi 5062 00 vendula 9062 00 nonis 1 7562 25 ntha Piper 2 7563 75 ntha Verid 3 0063 25	Lobella 50 Myrrh 550 Nux Vomica 50 Opii 85 Camphorated 50 Deodor 2 00 Auranti Cortex 50	Red Venetian				
rcia, ounce	Quassia 50 Rhatany 50 Rhei 50 Cassia Acutifol 50 Serpentaria 50	Green, Fennisular 10663 Lead, red 53/674 " white 524 74 Whiting, white Span 670 Whiting, Gilders 690				
sae, ounce 66 00 ceini 400 45 oina 900 10 atal 3 500 700 safras 750 80 apis, ess, ounce 65 dii 615	Stromonium 60	Whiting, Paris American 1 00 Whiting, Paris Eng. cliff. 1 40 Pioneer Prepared Paint 2001 4 Swiss Villa Prepared Paints 1 00@1 20 St				
yme	Ether, Spts Nit, 3 F. 266 28 4 5 396 32 Alumen 256 36 4 Annatto. 556 65 Antimori po 446 5	No. 1 Turp Coach. 1 10@1 20 Extra Turp. 1 60@1 70 Coach Body. 2 75@3 00 No. 1 Turp Furn. 1 00@1 10 Eutra Turk Damar. 1 55@1 60				
nromate 1370 15 pmide 370 40	Antimoni, po 400 5	Japan Dryer, No. 1 Turp 70@ 75				



For Physicians' and Family Use. is Battery has the advantage over any in the n the following points of superiority: A I Rubbur Pamovyble Screw Too Cold like as

ELECTRO-MEDICAL BATTERY CO. KALAMAZOO, MICH., Or HAZELTINE & PERKINS DRUG CO. Grand Rapids, Mich.

Acme White Lead & Color Works, DETROIT,



ACME PREPARED PAINTS.

Which for Durability, Elasticity, Beauty nd Economy are Absolutely Unsurpassed.

F. J. WURZBURC,

WHOLESALE AGENT,

Grand Rapids, - Mich.



Hezeltine & Perkins Drug Co.

Specialty Dept. Ph. Best Brewing Co.. GENTLEMEN—I duly received the case of your "Best" Tonic and have since had a great many in this institution. I must say that the beneficial effects on weak and debilitated patients have been most satisfactory, especialty beneficial effects on weak and debilitated patients have been most satisfactory, especialty beneficial effects on weak and debilitated patients have been most satisfactory, especialty beneficial effects on weak and debilitated patients have been most satisfactory, especialty beneficial effects on weak and debilitated patients have been most satisfactory, especialty beneficial effects on weak and debilitated patients have been most satisfactory, especialty beneficial effects on weak and debilitated patients have been most satisfactory, especialty beneficial effects on weak and debilitated patients have been most satisfactory, especialty beneficial effects on weak and debilitated patients have been most satisfactory, especialty beneficial effects on weak and debilitated patients have been most satisfactory, especialty beneficial effects on weak and debilitated patients have been most satisfactory, especialty beneficial to thought to compare your product with some from another house well as in tonic stimulant properties, felt and the dispensing physician. I write this thinking you might like to have much the patients, and as I use much in my practice, I thought to compare your product with some from another house well as in tonic stimulant properties, felt and on hand; and finding yours superior in the great essential, the patients have been most satisfactory, especialty beneficial effects on weak and debilitated patients have been most satisfactory, especialty beneficial effects on weak and debilitated patients have been most satisfactory, especialty beneficial effects on weak and debilitated patients have been most satisfactory, especialty beneficial effects on weak and debilitated patients have been most satisfactory, especialty beneficial effects on weak

The ONLY Paint sold on a GUARANTEE. When two or more coats of our PIONEER PREPARED PAINT is applied as received in original packages, and if in three years it should crack or peel off, thus failing to give satisfaction, we agree to re-paint the building at our expense, with the best White Lead or such other paint as the owner may select. In such other paint as the owner may select. In case of complaint, prompt notice must be given to the dealer.



pecially for children and is a safe and certain oure for Croups, Whooping Cough, Colds and all bronchial and pulmonary complaints of childhood. For attractive advertising matter address the proprietor, Dr. H. C. PECKHAM, Freeport, Mich. Trade supplied by whole-sale druggists of Grand Rapids, Detroit and Chicago. Peckham's Croup Remedy is prepared es-

CINSENC ROOT. 70@ 75 PECK BROS., Wholesale Druggists, GRAND RAPIDS.

HAZELTINE & PERKINS DRUG CO.

Importers and Jobbers of

--- DRUGS---

Chemicals and Druggists' Sundries.

Patent Medicines, Paints, Oils, Varnishes.

We are Sole Proprietors of

WEATHERLY'S MICHIGAN CATARRH

We have in stock and offer a full line of

Whiskies, Brandies, Cins, Wines, Rums.

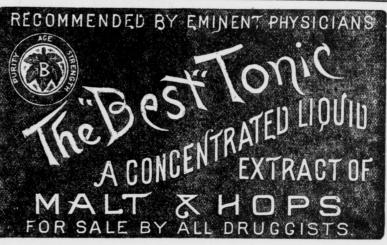
We are Sole Agents in Michigan for W. D. & Co., Henderson County, Hand Made Sour Mash Whisky and Druggists' Favorite Rye Whisky.

We sell Liquors for Medicinal Purposes only. We give our Personal Attention to Mail Orders and Guarantee Satisfaction.

All orders are Shipped and Invoiced the same day we receive them. Send in a trial order.

Hazeltine & Perkins Drug Go.,

GRAND RAPIDS, MICH.



78 Congress St., West. Detroit, Mich., April 9, 1888.

Specialty Dept. Ph. Best Brewing Co.,

Midville, Geo., Feb. 24, 1888.

Specialty Depart. Ph. Best Brewing Co.,
GENTLEMEN—I think the "Tonic" a splendid
medicine for all forms of Dyspepsia and Indigestion. It is giving me great satisfactiou.
Very respectfully,
J. M. JOHNSON, M. D.

write for Sample Cards and Prices. We have Supplied our Trade with this

Brand for more than eight years and is all the manufacturers claim for it.

We sell it on a GUARANTEE.

Hazeltine & Perkins Drug Co.

GENERAL AGENTS,

GENERAL AGENTS,

MYardley, Pa., March 10.

Yardley, Pa., March 10.

Yardley, Pa., March 10.

Yardley, Pa., March 10.

Yardley, Pa., March 10.

The Best Brewing Co.,

DEAR SIRS—I have given your "Malt Tonic" a trial in several cases of Enfeebled Digestion and General Debility, especially in the aged, where the whole system seems completely prostrated, with very satisfactory results. I have used many of the so-called "Malt Extracts," but believe your preparation to be superior. In the aged where the digestive functions are exhausted, and there is a loss of the nerve vital force, I found its action to be rapid and permanent.

ELIAS WILDMAN, M. D.

Work-House Hospital.

DEAR SIRS-Your agent left me a sample of

Specialty Depart. Ph. Best Brewing Co Specialty Depart. Ph. Best Brewing Co.,

GENTLEMEN-I have used the "Best" Tonic with most gratifying results in my case of dyspepsia. My case was a bad one, I had no appetite; headache in the anorning; sour stomach; looking as though I had consumption, and after taking this tonic I never felt better in my life. I think it will cure a bad case of dyspepsia. You may recommend it for that case.

WM. O. JAEGER.

> 322 South Fifth Street, Philadelphia, Feb. 4, 1888.

Ph. Best Brewing Co., 28 College Place, N. Y. GENTLEMEN—I have tested the sample of "Concentrated Liquid Extract of Malt and Hops" you sent me, and find in my humble judgment that it is a very pure and safe article. I will not hesitate to recommend it in every case of debility where a Tonic of that kind is indicated.

Respectfully.

Respectfully, E. H. Bell, M. D.

New Orleans, La., April 6, 1888. Specialty Depart. Ph. Brewing Co., Work-House Hospital,
Blackwell's Island, Feb. 10, 1888.

Ph. Best Brewing Co.,
GENTLEMEN—As a matter of personal interest, I have used your "Best" Tonic in several cases of impaired nutritition. The results indicate that it is an agreeable and doubtless, highly efficacious remedy. I am,
Very truly yours,
E. W. FIEMING, M. D.

Specialty Depart. Ph. Brewing Co.,
GENTLEMEN—Having tried your "Best"
Tonic to a great extent amongst my practice, I will state in its behalf that I have had the best results with nursing mothers who were deficient in milk, increasing its fluids and secreting a more nourishing food for the infant, also increasing the appetite and in every way satisfactory for such cases.

Very truly yours,
E. W. FIEMING, M. D.

For Sale By

HAZELTINE & PERKINS

Grand Rapids,

Mich.

Brief Digests of Recent Decisions in Courts of Last Resort.

BILL OF SALE-SECURITY-MORTGAGE. A bill of sale of stock absolute on its face will be held to be a mortgage where it is given to secure a loan, according to the decision of the New Jersey Court of

STATUTE OF LIMITATIONS-ACCOUNT.

The Superior Court of Kentucky held that the two years' statute of limitations of that State applicable to merchants' ac-counts for goods sold did not apply to the items of an account for hauling and mon-ey paid out, for the reason that those items did not concern the trade of mer-

DISCRIMINATING STATE LEGISLATION. The Supreme Court of New Hampshire lately held, in the case of the State vs. Wiggin, that a statute fixing the price of licenses for the sale of lightning rods at \$100 to citizens of the State and \$500 to citizens of other states created a discrimination prohibited by article 4, section 2 of the Constitution of the United States. which provides that the citizens of each state shall be entitled to all privileges and immunities of citizens in the several

INSURANCE-HOUSE VACANT OR UNOCCU-PIED.

An insurance policy upon a house contained a stipulation providing that it should be void if the house became va-cant or ceased to be occupied as a dwelling-house. The Supreme Court of Iowa held that the policy was avoided where the house was unoccupied between the time that elapsed from the removal of a tenant several days before a fire occurred until the day of the fire, except by the presence of the owner for a short time during each day for the purpose of clean-

INSOLVENCY-ENTRA-STATE ASSIGNMENT. A Vermont corporation, being insolvent, transferred through an agent in Nev York certain property situated in that State under circumstances which, if made in Vermont, would give the transaction the character of a fraud upon the insolv-ency laws of the State of Vermont. The transfer was valid under the New York

law. The Supreme Court of Vermont held, in the case of Crampton vs. Valido Marble Company, that the transfer was invalid, and that the assignee in insolv ency could maintain trover for the value of the property. The question was one wholly between citizens of the State of

BANK SHAREHOLDERS' LIABILITY -- WO

The provision of the United States' Re vised Statutes, making shareholders of National banks responsible for all contracts, debts and engagements of such as sociations to the amount of their stock therein applies to married women who are such shareholders, according to the decision of the United States Circuit Court for the District of Vermont. The court said: "The contract is the contract of the bank; the shareholders have noth ing whatever to do about making it. The law annexes their obligations by its own force; no act or capacity to act on their part is required."

PATENT--INFRINGEMENT--"SEERSUCKER. Judge Shipman, of the United States Gircuit Court, has lately rendered a decision of interest to the dry goods trade in the case of Streat vs. White et al. The plaintiff brought suit against the defendants to restrain them from infringing a patent for a design secured by the plain-tiff for printing textile fabrics in imitation of the woven fabric known as "seer-sucker." Judge Shipman decided in favor of the defendants, holding that the letters patent issued to the plaintiff for a design for printing textile fabrics, consisting of stripes of solid block of color parallel to and alternating with stripes crossed at right angles by alternate dark and light lines blended into each other by shading so as to imitate the fabric commonly called "seersucker," were id, it appearing that though the entee conceived the idea of the imitation which was not new, the actual invention of the method of producing the imitation by blending together the cross lines by shading, which was alone novel, was er tirely the work of the designer and en-graver in the factory of one Gilmore.

The High Price of Tallow.

Tallow has reached the highest market price since the summer of 1885, being quoted at 5½ cents per pound for hogsheads and ½ cent per pound more for choice quality. Very low values have been the rule for about twelve months until recently, owing to a depression which the average trader thought had come to stay. But the supplies gradually fell off, on account of the marked degrees in the number of cattle slaughter. price since the summer of 1885, being crease in the number of cattle slaughter ed, owing to devastating storms in the West last year. Shrewd buyers took ad-vantage of the situation and their large purchases assisted to improve prices in addition to reducing available stocks. The buying on speculative account, while comparatively small, was considered an important factor in elevating prices, but present holdings are insignificant, as considerable stock has been released to fill pressing orders from abroad. There has been a noticeable increase in the demand for choice tallow at the highest figure to fill a new consumptive want, which is now being developed, and may have an important bearing on the market in the future. A scarcity of all grades is also reported in England and elsewhere on the Continent, where American tallow continues to command attention in preference to the home product. It is believed that large consumers, here and abroad, are well supplied, as the movement is light at the advanced prices; but the feeling is still sensitive, and it would not be surprising to see higher values. During October, at least, the firmness was expected to continue, but beyond that time traders would not work to be the services. traders would not venture an opinion. Greases of all kinds have sympathized but not to a corresponding extent.



the CHESTNUT growing DO YOU WANT A SHOWCASE? districts in Ohio large



D. COOK, Grand Rapids, - Michigan.

BUYMuscatine ROLLED OATS

IF YOU WANT

BEST! THE

Jobber's Profit. An inspection is all we ask. Write for prices and catalogues. Call when in the city and see a com-plete line of samples of Crockery, Glassware, Fancy Goods, etc., at lower prices than you have ever bought before.

THE ACME OF UTILITY AND (OD)ECONDWA(OD

ADJUSTABLE REVERSIBLE

Liberal dis-count to the trade. Special Inducement s to parties intro-ducing this system of store-fitting in any locality.

KOCH A. B. CO., 354 Main St., PEORIA, ILL. BORDEN, SELLECK & CO., Agts., 48-50 Lake St., Chicago; 114 Water St., Cleveland

Guaranteed the Best!

Leather Belting Rubber Belting Mill Hose Raw Hide Lace Packings of all kinds Circular & Band Saws

Saw Setts and Files **Emery Wheels Emery Wheel Dressers Babbitt Metals** Shingle Bands Lath Yarn Hide Rope Hay Rope Tube Cord

Asbestos Goods, Pipe Covering Grease and Oil Cups, Greases of all kinds, Lard, Machinery, Cylinder and Rubbing Oils, Oil Tanks.

Fodder Twine

Belts made Endless and Repairing done in the best manner.

First Class Nuts, which we offer to the trade

at the lowest market prices. Send in your orders.

Putnam & Brooks.

We are receiving direct from

quantities of

IF YOU NEED ANY, SEND TO

Heyman & Son, 63-65 Canal St.



WHOLESALE.

Bottom Prices on HARD and SOFT Coal in Car Lots, made delivered to any part of the State.

101 Ottawa St., GRAND RAPIDS E. A. Hamilton,

I.H.THOMPSON & CC Wholesale Grocers, SOLE OWNERS OF Thompson's

A HARD NUT TO CRACK-Which is the best SOAP? The thousands of good housekeepers who have triedit say is the BEST for ALL household burboses. It Saves Money, TIME and



PUTNAM & BROOKS, Packers.

RINDGE, BERTSCH & CO.,

and SHOES

Cor. Waterloo and Louis Sis.,

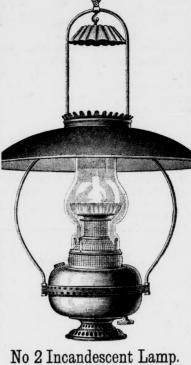
GRAND RAPIDS, - MICH. 12, 14 & 16 Pearl Street, Grand Rapids, Mich.

Boston Rubber Shoe Co.,

This has all the latest improvements, the grands being stationary, yet simple and easily adjusted. 1 doz. in a box.

No charge for boxes on oil cans or lanterns.

134 to 140 Fulton Street. Grand Rapids, Mich.



A Marvelous Light! 300-candle power! It takes the lead over all others. Fount holds 3 quarts—will burn 8 hours.

Complete, as shown, with 15 in, tin shade...83,00 ... 4.00 ... 4.00 ... 4.00 ... 4.00 Also a great variety of Rochester Lamps in all rades. WE ARE HEADQUARTERS FOR



PER DOZ ...\$12.00 ...14.40 ...19.20 ...9.60 ...12.00 inafore, 3 gal. wood jacket " tin cans. "The Adams" Steel Plate Oil Can is the

The Cheapest Wood Oil Cans in the market.



THE IMPERVIOUS



gal. Home oil cans, 1 doz. in box. Tin The "Invincible" 1 gal. oil cans, per doz... \$3,00 Attractively finished in assorted colors and has a glass covered guage on the side showing quan-tity of oil in the can, and is having a large sale.



SEASON 1888.

We again call the attention of the trade to the

Hamburg Brand

CANNED FRUITS & VEGETABLES

Having handled these goods for five years to the entire satisfaction of both ourselves and patrons, we recommend them to any dealer wishing the very best. We will be pleased to quote prices on application.

Corn.
Tomatoes, Solid Meat
and Table Queen.
Succotash.
Stringless Beans.
Fancy Stringless Beans

Early June Peas.
Fancy Sifted Peas,
French style.
Petit Pois.
Gallon Apples.
Blackberries,
Black Raspberries.
Red "Preserved.
Pitted Cherries.
Preserved Strawberries

BALL, BARNHART & PUTMAN. JENNINGS'

Flavoring Extracts.

Sixteen Years on the Market.

BY ALL JOBBERS.

MANUFACTURED ONLY BY

Jennings & Smith,

38 and 40 Louis St.,

Grand Rapids, Mich,

WHEN ORDERING Ask For 'JENNINGS' EXTRACTS'

SWIFT'S

Choice Chicago

Dressed Beef

-- AND MUTTON --

Can be found at all times in full supply and at popular prices at the branch houses in all the largger cities and is retailed by all first-class butchers.

The trade of all marketmen and meat dealers is solicited. Our Wholesale Branch House, L. F. Swift & Co., located at Grand Rapids, always has on hand a full supply of our Beef, Mutton and Provisions, and the public may rest assured that in purchasing our meats from dealers they will always receive the best.

Swift and Company,

Union Stock Yards, CHICAGO.

W. Steele Packing & Provision Co.,

WHOLESALE DEALERS IN

Fresh and Salt Beef, Fresh and Salt Pork, Pork Loins, Dry Salt Pork, Hams, Shoulders,

Bacon, Boneless Ham, Sausage of all Kinds, Dried Beef for Slicing.

Strictly Pure and Warranted, in tierces, barrels, one-half LARD, barrels, 50 pound cans, 20 pound cans, 3, 5 and 10 pound

Pickled Pigs' Feet, Tripe, Etc.

Our prices for first-class goods are very low and all goods are warranted first-class

When in Grand Rapids give us a call and look over our establishment. Write us for prices

GRAND RAPIDS, MICH.