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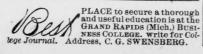
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JOHN NICHOLSON'S TROUBLES.

CHAPTER IX.

IN WHICH MR. NICHOLSON ACCEPTS THE PRINCIPL OF AN ALLOWANCE,

"Fifteen hundred dollars!" repeated John. "Fifteen hundred dollars!" Why, then, it's Kirkman!" he broke out. "Thank Heaven! I can explain all that. I gave them to Kirkman to pay for me the night before I left—fifteen hundred dollars and a letter to the manager. What do they suppose I would steal fif-teen hundred dollars for? I'm rich; I struck it rich in stocks. It's the silliest stuff I ever heard of. All that's needful is to cable to the manager: 'Kirkman has the fifteen hundred—find Kirkman.' He Fancy Woodenware, the fifteen hundred—find Kirkman. He was a fellow-clerk of mine, and a hard case; but, to do him justice, I didn't think he was as hard as this."

"And what do you say to that, Alick?"

asked Flora.

"I say the cablegram shall go to-night!" cried Alexander, with energy. "Answer prepaid, too. If this can be cleared away—and upon my word I do believe it can—we shall all be able to hold up our heads again. Here, you John, you stick down the address of your bank manager. You, Flora, you can pack John into my bed, for which I have no further use to night. As for me, I am off to the post-office, and thence to the High Street about the dead body. The police ought to know, you see, and they ought to know through John; and I can tell them me rigmarolc about my brother being a nan of highly nervous organization, and the rest of it. And then, I'll tell you what, John-did you notice the name

upon the cab?"

John gave the name of the driver. "Well," resumed Alexander, "I'll call round at their place before I come back, and pay your shot for you. In that way, before breakfast-time, you'll be as good

John murmured inarticulate thanks. To see his brother thus energetic in his service moved him beyond expression; if he could not utter what he felt, he showed it legibly in his face, and Alex-

ander read it there, and liked it the bet-ter in that dumb delivery. "But there's one thing," said the latter, "cablegrams are dear; and I dare say you remember enough of the governor to guess the state of my finances."

"The trouble is," said John, "that all
my stamps are in that beastly house."

"All your what?" asked Alexander.
"Stamps — money," explained John 'It's an American expression."

"I have some," said Flora. I have 85 up-stairs." "My dear Flora," returned Alexander. "85 won't see us very far; and, besides, this is my father's business, and I shall be very much surprised if it isn't my

father who pays for it."
"I would not apply to him yet; I do not think that can be wise," objected

"You have a very imperfect idea o my resources, and none at all of my ef-frontery," replied Alexander. "Please observe."

He put John from his way, chose a stout knife among the supper things, and with surprising quickness broke into his father's drawer.
"There's nothing easier, when you come to try," he observed, pocketing the

"I wish you had not done that," said Flora. "You will never hear the last

"Oh, I don't know," returned the young man; "the governor is human, after all. And now, John, let me see your famous pass-key. Get into bed, and don't move for any one till I come back. They won't mind you not answering

when they knock; I generally don't my-In spite of the horrors of the day and the tea-drinking of the night, John slept by the maid, as it might have been ten years ago, tapping at the door. winter sunrise was painting the east; and as the window was to the back of the house, it shone into the room with many strange colors of refracted light. Without, the houses were all "No doubt, no doubt," said Alexander, "It was all that the colors of the house were all that the house were all the house were all that the house were all th cleanly roofed with snow; the garden walls were coped with it a foot in height; the greens lay glittering. Yet, strange as snow had grown to John during his years upon the Bay of San Francisco, it vas what he saw within that most at ected him. For it was to his own room hat Alexander had been promoted: there was the old paper with the device of flowers, in which a cunning fancy might yet detect the face of Skinny Jim, of the Academy, John's former dominie; there was the old chest of drawers; there were the chairs—one, two, three—three, as before. Only the earpet was new, and the litter of Alexander's clothes and books and drawing materials, and a pen cil-drawing on the wall, which (in John's yes) appeared a marvel of proficiency

He was thus lying, and looking, and dreaming, hanging, as it were, between two epochs of his life, when Alexander came to the door, and made his presence known in a loud whisper. John let him in, and jumped back into the warm bed. "Well, John," said Alexander, "the

cablegran. is sent in your name, and twenty words of answer paid. I have been to the cab office and paid your cab,

now fairly clean; and I see but one lion in your path—the governor."
"I'll be turned out again, you'll see,"

said John, dismally.
"I don't imagine so," returned the "I don't imagine so," returned the other; "not if you do what Flora and I have arranged; and your business now is to dress, and lose no time about it. Is your watch right? Well, you have a quarter of an hour. By five minutes before the half-hour you must be at table, in your old seat under Unels Duthick. in your old seat, under Uncle Duthie's done—and done to one who was, after, picture. Flora will be there to keep you and in spite of, all, a Nicholson—it countenance; and we shall see what we shall see. 'Wouldn't it be wiser for me to stay in

bed?" said John.

are not in your place five minutes before the half-hour, I wash my hands of you,

heart was somewhat troubled. And as he hung over the balusters, watching for his father to appear, he had hard work his father to appear, he had hard work himself braced for the encounter and knew what he was doing.

"If he takes it well, I shall be lucky," he reflected. "If he takes it ill, why it'll be a herring across John's tracks, and perhaps all for the best. He's a confounded muff, this brother of mine, but he seems a decent soul."

At that stage a door opened below with certain emphasis, and Mr. Nicholson was seen solemnly to descend the stairs and pass into his own apartment. Alexander followed, quaking inwardly, but with a steady face. He knocked, was bidden to enter, and found his father standing in front of the forced drawer, to which he pointed as he spoke.

"This is a most extraordinary thing, said he; "I have been robbed."

"I was afraid you would notice it," observed his son; "it made such a beastly hash of the table." "You were afraid I would notice it?" repeated Mr. Nicholson. what may that mean?" "And, pray.

"That I was a thief, sir," returned Alexander. "I took all the money in case the servants should get hold of it; and here is the change, and a note of my expenditures. You were gone to bed, you see, and I did not feel at liberty to awaken you; but I think when you have heard the circumstances, you will do me justice. The fact is, I have reason t believe there has been some dreadful error about my brother John; the sooner it can be cleared up the better for all parties; it was a 'piece of business,' sirand so I took it, and decided, on my own

and so I took it, and decided, on my own responsibility, to send a telegram to San Francisco. Thanks to my quickness, we may hear to-night. There appears to be no doubt, sir, that John has been abominably used.' "When did this take place?" asked

the father. "Last night, sir, after you were asleep," was the reply.

"It's most extraordinary," said Mr. Nicholson. "Do you mean to say you Nicholson. "Do you mean to say you have been out all night?"
"All night, as you say, sir. I have been to the telegraph and the police office, and Mr. Macewen's. Oh, I had my hands full," said Alexander.
"Very irregular," said the father.
"You think of no one but yourself."
"I do not see that I have much to gain.

"I do not see that I have much to gain in bringing back my elder brother," re-turned Alexander, shrewdly.

The answer pleased the old man; he smiled. "Well, well, I will go into this after breakfast," said he. "I'm sorry about the table," said the

"The table is a small matter: I think nothing of that," said the father.

the sleep of infancy. He was awakened proper allowance, this would have been office to-day," said he: "you can stay and quite unnecessary.

go out of the house?" he asked. "I forgot to lock the door, it seems,"

"I propose to go into all that at length after breakfast," returned Alexander.

"There is the half-hour going; we must not keep Miss Mackenzie waiting."

been to the cab office and paid your cab, even saw the old gentleman himself, and properly apologized. He was mighty placable, and indicated his belief that you had been drinking. Then I got old Macewen out of bed, and explained affairs to him as he sat and shivered in a dressing-gown. And before that I had been to the High Street, where they have heard nothing of your dead body, so that I incline to the idea that you dreamed it."

"Catch me!" said John.

"Well the police never do know any-"

"Well the police never do know any-"

"The I same I in making one and paid presence of these strangers relieved what might have been otherwise a somewhat strained relation. Ere they departed, the man him! That Alexander should have spoiled his table, taken his money, stayed out all night, and then coolly acknowledged all, was something undered the presence of these strangers relieved what might have been otherwise a somewhat strained relation. Ere they departed, the man bit have been of unity.

In the end of April, John led Flora—or, as more pertinent, Flora led John—to the altar, if altar that may be called which was, indeed, the drawing-room mantelleman still carried in his hand, had been a feature of imposing impudence; it had dealt him a staggering blow. Then there are they departed, the might have been of unity.

In the end of April, John led Flora—or, as more pertinent, Flora led John—to the altar, if altar that may be called which was, indeed, the drawing-room mantelleman still carried in his hand, had been a feature of imposing impudence; it had dealt him a staggering blow. Then there are they departed, the man mixtures with cane syring him! The tale and moles.

In making of these strangers relieved what might have been otherwise a somewhat strained relation. Ere they departed, the might have been of unity.

In the end of April, John led Flora—or.

When the call of the change, which the cane product, which was more pertinent, Flora led John—to the altar, if altar that may be called which was, indeed, the drawing-ro "Well, the police never do know anything," assented Alexander; "and, at any rate, they have dispatched a man to inquire and to recover your trousers and your money, so that really your bill is a feature of imposing impudence; it had dealt him a staggering blow. Then there they have dispatched a man to inquire and to recover your trousers and your money, so that really your bill is

no mistakes, and when he feared he might have made one, kept the papers the much canvassed matter of a husband's sealed. In view of all these surprises and reminders, and of his son's comshould certainly be righted,

All things considered, monstrous as it was to be cut short in his inquiries, the "Wouldn't it be wiser for me to stay in old ?" said John.
"If you mean to manage your own concerns, you can do precisely what you like," replied Alexander: "but if you me not in your place five minutes before the half hour Lwash we hand of the balf hour Lwash we have the balf hour Lwash arms; a still, small voice in his bosom having informed him authentically of a The softened corn is conveyed by ele-

Mackenzie was in the place of honor, conjuring with a tea-pot; and, behold! there was another person present, a large, portly, whiskered man of a very comfortable and respectable air, who now rose from his seat and came forward.

By an ingenious process both the hulls holding out his hand.

"Good-morning, father," said he. Of the contention of feeling that ran high in Mr. Nicholson's starched bosom, high in Mr. Nicholson's starened boson, no outward sign was visible; nor did he tables, representing several acres in delay long to make a choice of conduct. The thet interval he had reviewed a gravity of the two substances causes the choice of the starch to separate future; whether it were possible he had without the use of chemicals. of John; whether it were possible that John out a second time, as his ortered the gluten is of a golden-yellow color and the starch snow-white. By the time John was innocent; whether, if he turned John out a second time, as his outraged inated the starch assumes a plastic form authority suggested, it were possible to avoid a scandal; and whether, if he went tables by wheelbarrowfuls and taken to

"Hum!" said Mr. Nicholson, and put his hand, limp and dead, into John's. And then, in an embarassed silence, all ook their places; and even the paper from which it was the old gentleman's habit to suck mortification daily, as he marked the decline of great institutions—even the paper lay folded by his side.

But presently Flora came to the rescue. She slid into the silence with a technicality, asking if John still took his old inor-dinate amount of sugar. Thence it was dinate amount of sugar. Thence it was but a step to the burning question of the day; and, in tones a little shaken, she day; and, in tones a little shaken, she neutralized by the addition of limewater. gratulated him on his return. And then, addressing Mr. Nicholson, she congratulated him, also, in a manner that defied his ill-humor; and from that launched into the tale of John's misadventures, not without some suitable suppressions.

Gradually, Alexander joined: between them, whether he would or no, they forced a word or two from John; and these fell tremulously, and spoke so elo quently of a mind oppressed with dread. that Mr. Nicholson relented. At length, even he contributed a question: and before the meal was at an end all four were

talking even freely. Prayers followed, with the servants gaping at this newcomer whom no one had admitted; and after prayers there came that moment on the clock which was the signal for Mr. Nicholson's depar-

"John," said he, "of course you will tay here. Be very careful not to excite Maria, if Miss Mackenzie thinks it desirable that you should see her. Alexan-"It's another example," continued the son, "of the awkwardness of a man having no money of his own. If I had a back room: "You need not come to the back room: "You need not come to the trace." amuse your brother, and I think it would

in his own house in Regent's Terrace, under care of the terrified butler. He to itself all coloring matter. The gluwas quite mad, and instead of going to cose, passing through a labyrinthine sysprison, had gone to an asylum. The tem of filtering, is drawn off through

When Mr. Nicholson returned to of that syrup is added to suit the fancy dinner they were able to put a dispatch of buyers, into his hands: "John V. Nicholson, To make the dispatch of buyers, into his hands: "John V. Nicholson, To make the dispatch of buyers, into his hands: "John V. Nicholson, To make the dispatch of buyers, in the dispatch of the dispatch And, greatly daring, he opened the Randolph Crescent, Edinburgh. - Kirk-dried in rapidly revolving vessels, from door.

Even Alexander, who, it must have been perceived, was on terms of comparative freedom with his parent; even Alexander had never before dared to cut when the cellar key and departed for two one is about two-thirds as sweet as the Alexander had never before dared to cut down the cenar key and departed for two short an interview in this high-handed fashion. But the truth is, the very mass of his son's delinquencies daunted the old gentleman. He was like the man with the eart of apples—this was beyond with the eart of apples—this was beyond with the entangers relieved what with the eart of apples—this was beyond with the entangers relieved what like the man with the eart of apples—this was beyond with the entangers relieved what like the man with the eart of apples—this was beyond with the entangers relieved what like the man with the eart of apples—this was beyond the entangers relieved what like the man with the eart of apples—this was beyond the entangers relieved what like the man with the eart of apples—this was beyond the entangers relieved what like the man with the eart of apples—this was beyond the entangers relieved what like the man with the entangers relieved what like the man with the entangers relieved what like the man with the eart of apples—this was beyond the entangers relieved what like the man with the entangers relieved what like the entangers relieved what like the man with the entangers relieved what like the entangers relieved what like the entanger

know, my dear; and the fourth he can take when he likes with any friend." "Bravo!" said I to myself; "this is the

Nicholson four cigars a day. Three he smokes at fixed times—after a meal, you

versing with another married woman on

wife for my friend John."

"Oh, yes!" said she; "I only allow Mr.

THE END.

How Glucose is Made.

The process of making glucose will be best understood by following the corn from the time it enters the factory until it runs out at a spigot a clear, colorless liquid. The shell corn is first soaked for several days in water to soften the hull and prepare it for the cracking process. And thereupon he departed. He had spoken warmly, but the truth is, his heart was somewhat troubled. And as he hung over the balusters, watching for was proud of his son; he might be proud was proud of his son; he might be proud was proud of his son; he might be proud from which it passes into mills that merely crack the grains without reducing the most of him the how had character and grit, and knew what he was doing.

These were his reflections as he turned the corner of the dining-room door. Miss Mackenzie was in the place of honor, conjuring with a tea-pot; and, behold:
there was another person present as the corner of the water, the germs sink to the bottom and the portions of the grains without reducing them at once to a fine meal. The cracked grain is then conducted to a large tank filled with rinsing water. The hulls of the corn float at the top of the water, the germs sink to the bottom and the portions of the grains without reducing

> By an ingenious process both the hulls and the germs are removed, and the flour part now held in solution contains nothing but starch and gluten. This liquid

to that extremity, it were possible that Alexander might rebel. chemical apparatus to be converted into glucose. The conversion is effected by submitting the starch to the action of a minute percentage of dilute sulphuric acid, which, without becoming a constituent part of the compound, produces by ts presence merely a miraculous chem

ical change. This change from starch to glucose is a gradual process and has four or five well defined stages. On the addition of the permanent product. If the process is allowed to go on, the acid, however, works a second change and maltose is the result. Here the process can, if necessary, be interrupted by neutralizing the acid by means of limewater, and for some purposes in the art of brewing this

s sometimes done. The third and important stage in the chemical change wrought by the action results in the production of glucose, and just here is where the greatest skill of

the chemist is required. The product must show by test that it responds to the chemical formula C6, H12, O6. By comparing this formula with that of starch, which is C6, H10. O5—that is six parts of carbon to ten of hydrogen and five of oxygen—it will be seen that the sulphuric acid has not added to the starch, but has taken up two parts of hydrogen, and the only gain in the starch is one part of oxygen. The limewater introduced to neutralize the acid forms with it, a product called gyp-sum, which can be removed from the

The fourth stage in the chemical proomake to any. Said the, you can say and amuse your borther, and I think it would be respectful to call on Uncle Greig. And by the bye," (this spoken with a terrain—dare we say?—bashfulmess), "I have never grudged you money for any proper purpose.."

"No doubt, no doubt," said Alexander, "but then, you see, you ar'n't always on the spot to have the thing explained to you. Last night, for instance—"

"You could have awakened me last night," interrupted his father.

"Was it not some similar affair that first got John into a mess?" asked the son, skillfully evading the point.

But the father was not less adroit. "And pray, sir, how did you come and go out of the house?" he asked.

"The fourth stage in the chemical process results in crystallizing the grape sand then the product is called grape sugar. There is a fifth stage, in which caramel or burnt sugar, could be produced were it of any commercial value. The burnt sugar, could be produced were it of any commercial value. The allowance: and I will consult with Doctor Durie, who is quite a man of the world and has sons of his own, as to the amount. And, my fine fellow, you may consider yourself in luck!" he added. with a smile to all on Uncle Greig.

And by the bye," (this spoken with a certain—dare we say?—bashfulmess), "I have never grudged you money for any proper purpose.."

"You doubt, no doubt," said Alexander, "but then, you see, you ar'n't always on the son of his own, as to the amount. And, my fine fellow, you may consider yourself in luck!" he added. with a smile to all on Uncle Greig.

And by the bye," (this spoken with a gare to concede the principle of an allowance: and I will consult with Doctor Durie, who is quite a man of the world and has sons of his own, as to the amount. And, my fine fellow, you may consider yourself in luck!" he added. with a smile to all out on the stage in the chemical grape and then the product is called grape sure. There is a fifth stage, in which caramel to rever it of any commercial value. The sure it of any commercial val cess results in crystallizing the liquid.

replied Alexander.

"I have had cause to complain of that too often," said Mr. Nicholson. "But still I do not understand. Did you keep the servants up?"

"I prison, had gone to an asylum. The murdered man, it appeared, was an evicted tenant who had, for nearly a year, pursued his late landlord with threats and insults; and beyond this, the cause and insults; and beyond this, the cause of the characteristic taste, a small amount of the tyrun is added to suit the fancy.

To make grape sugar the glucose is

Valley City Cold Storage,

Daisy Brand

Write for Fall Prices and Discounts. Made of the best material. The finest goods in the market. Price, 7 cents per lb. in 25 lb. Pails. G. R. MAYHEW 86 Monroe Street,

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The Michigan Tradesman

A WERKLY JOURNAL DEVOTED TO THE

Retail Trade of the Wolverine State. E. A. STOWE & BRO., Proprietors

Subscription Price, One Dollar per year. Advertising Rates made known on application

Entered at the Grand Rapids Post Office. E. A. STOWE, Editor.

WEDNESDAY, NOVEMBER 21, 1888,

REMEMBER THE REMOVAL

Patrons of The Tradesman should not forget that the office has been re moved from the third floor of 49 Lyon street to the ground floor of 100 Louis street, near the corner of Ionia street.

A LITTLE ONE-SIDED.

The Michigan Wholesale Grocers' Association is now an established fact, the final preliminaries to organization having been perfected at the meeting held at Detroit last week. The Association having taken on a permanent position, the aims sought to be accomplished by the organization have also assumed tangible form. As stated by the Secretary of the Association, in an article printed in another column, the objects are six in number, and may be briefly summarized as follows:

- 1. Maintaining prices on contract goods.
- 2. Charging a cartage expense of two cents per hundred pounds.
- 3. Charging for boxing in the case of broken packages. 4. Charging interest on over-due ac
- 5. No allowance for exchange. 6. Reporting undesirable customers to

all members of the Association. Speaking from the standpoint of the retailer, THE TRADESMAN sees no reason for opposing the aims and objects above

set forth, for the following reasons: 1. Prices on contract goods ought to be maintained. If it can be done by the jobber, the same tactics on the part of the retailer ought to secure the same re-

2. As it is the established usage of Boston, New York and Chicago wholesalers to charge for cartage, there seems to be no reason why Michigan jobbers should not be entitled to the same priv-

3. As the boxing charge would apply to broken packages only, it would play no considerable feature in jobbing trans-

4. As there is no reason why a jobber should usurp the functions of a banker without adequate compensation, it is only fair that the retailer pay interest on over-due accounts.

5. Deducting exchange when remitting is neither just nor business-like and should not be indulged in by any one, either jobber or retailer. A bill is due in the place from which the goods were shipped and anything short of that savors of impecuniousness.

6. There is no objection to a jobber reporting undesirable customers, if it be done fairly and honestly. If a system similar to the B. M. A. plan is adopted. whereby the retailer has an opportunity to defend himself, no objection can be urged against this proposal. If, on the other hand, the reporting is done by means of a Star Chamber process, enabling a jobber to vent his malice against a dealer who has happened to incur his displeasure, then it is wholly wrong and work injury to honorable men in

wholesale grocers of Michigan? In the opinion of THE TRADESMAN the Assoin at least two important particulars.

All of the six aims above enumerated give the jobber an advantage over the retailer not heretofore possessed. In this respect, it is proposed to work a reformal hall dinner, he repaid Mr. Bayard's rath- bly to the majority of its patrons. tion of abuses which will be exceedingly er irritating language by a sneer at Mr. welcome to the jobber. In consideration Cleveland. Lord Sackville might have of the retailer relinquishing certain priv- been sent about his business in smoother ileges which he has possessed for yearsprivileges which he has come to look fit to employ. But there is not a word in A. Stowe & Bro., publishers of The apon as rights-ought not the jobber to Mr. Bayard's paper which was not richly meet him half way and make some con- deserved. Englishmen will not see this cessions in return? Most assuredly because they choose to regard Lord Sackhe ought. Is there anything in the con- ville's offense as electioneering for Mr. stitution or by-laws of the Association Cleveland's election. It was altogether has but recently doned an entire dress of foreshadowing such a determination? different. It was his statement, made in Nothing which could be so construed, the Murchison letter and repeated in the Nothing which could be so construed. the Murchison letter and repeated in the Isn't it unjust in the jobber to seek to Tribune interview, that Mr. Cleveland wrest from the retailer six positive ad- was not sincere in his retaliation policy. vantages and yet refuse to give up Whether that was true or false, it was in the office of the Auditor-General, at changed to the Krehbiel Capsule Co. abuses peculiar to the jobbing trade not the business of the British Minister Lansing, to take the position of teller in Mancelona-Wisler & Co. announce which work to the direct benefit of the to say it to an American citizen, and still the Ingham County Savings Bank. jobber and the positive detriment of the more offensive was its reiteration for pub-

to contend, as it comprises a leakage was no "Republican trap." or it was one cers.

able practices?

business and afterwards compromising himself so mean-spirited as not to resent furnished the stock. their accounts-to the great detriment of that kind of an insult. The simple fact the men who pay 100 cents on the dollar. is that Lord Sackville presumed too far These evils are by no means uncommon and are far reaching in its results. They which he had found so abundant in the inexperienced man in business in a town gerous time, in October, quadriennially, where he already has a number of good to tease the American bird. customers, who do business at a profit and discount their bills. The novice almost invariably resorts to cutting prices to attract trade, and the result is a gradual lessing in profits all around. It usually takes but a short time to exhaust the original capital of the beginner, and by the time the jobber discovers his situation, he is several hundred dollars behind. The result is a compromise. succeeded by a fresh start, or the stock passes into the hands of an equally imprudent purchaser at 25 cents on the dollar. In either case, the reign of cutting prices is again inaugurated and life is

questionable methods to draw trade nor fail in business to make money. THE TRADESMAN has no desire to do the jobbing trade an injustice, in the above arraignment, but it does seem as though it is asking too much of the retail trade to insist on the relinquishto the profit of the retail trade and at the same time hold fast to more peculiar practices which no amount of argument would combat nor any jury of honest men would justify.

CURTAILING THE OUTPUT.

At a meeting of the Michigan Millers'

Referring to the attempt of the Minne Market Record makes fun of the movement in the following fashion:

exists among cats hung across a pole. An agreement between them to curtail production would be considered almost in the light of a bond forced at the muzrepudiate. production has never yet been effective.

* * * * Millers are shutting down their mills for the simple reason that there is a net money loss in keeping ever hang out the sign "To Let" to save the others from cultivating cabbages on

evidently grown to such proportions that mand attention. Enormous sums are reboth branches of business.

Seeing, then, that the retailer can urge moserious objection to the efforts so far put forth by the wholesale grocers, should the Association be criticised for any efforts which should be put forth by as powerful and influential a body as the wholesale grocers of Michigan? In the monitory of the power which government should be able to exercise in order to correct the mistakes made by its own officials, when those mistakes lay a heavy and unjust burden on the shoulders of the whole community. If the whole country is injured is that not a greater right to relief than the injury of one person?

The Pennsylvania, who has moved his drug wholesale grocers of Michigan? In the employed for the maintenance of almost and the double business.

Dorr—Geo. Levitt has sold his interest to exercise in order to correct the mistakes made by its own officials, when those mistakes lay a heavy and unjust burden on the shoulders of the whole community. If the whole country is injured is that not a greater right to relief than the injury of one person?

The Pennsylvania Crosco reached in the government should be able to exercise in order to correct the mistakes made by its own officials, when those mistakes lay a heavy and unjust burden on the shoulders of the whole community. If the whole country is injured is that not a greater right to relief than the injury of one person?

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The Pennsylvania Crosco reached in the government should be able to exercise in order to correct the mistakes made by its own officials, which is not exercise in order to correct the mistakes made by its own officials, when the entorise in the entorise in the exercise in order to correct the mist.

The Pennsy employed for the maintenance of almshouses. Suit can be brought at any ciation has laid itself open to criticism time within two years after the election week. The Grocer's ideas of the duty of will continue their book and stationery against the winning party.

terms than the Secretary of State thought retailer? Most assuredly it is.

One of the evils which the Michigan Wholesale Grocers' Association ought to eradicate is the practice of handling but the letter, there might have eradicate is the practice of handling but the letter, there might have are guaranteed article of the kind on the market. The trade has only to make a trial of this greatest of the advertisements of which are published in another column, is the only positively guaranteed article of the kind on the mus Lombard and Anson H. Polly formed a partnership two years ago under the

which he seldom takes into consideration. into which Lord Sackville walked with Isn't it a little cheeky for the jobber to ask his eyes open. After that no American the retailer to pursue the path of rectitude administration could have retained his while he himself continues such question- lordship in diplomatic communication; and if the American people have decided Another thing which is susceptible of that they do not want four years more of a little wholesome reform is the loosness Mr. Cleveland, they would have been of jobbers starting irresponsible men in still more unanimous if he had shown upon that spirit of deference to him are conducive to more ill feeling and loss Department of State. Under the tonic than any other abuses incident to the air of the Presidential election, the Amer- business on Grandville avenue. 1. M. trade. The jobber recklessly starts an ican spirit rose even there. It is a dan- Clark & Son furnished the stock.

The excitement in Manitoba continues and the high-handed action of the Canadian Pacific Railroad, in refusing to grocery store on Grandville avenue. allow the Red River Railroad to cross its Amos S. Musselman & Co. furnished the tracks, threatens to become the source of stock. serious disturbance, unless the Dominion government come to the aid of the Province. As yet it seems more inclined to take the opposite course, and its hostility to provincial interests has led to a demand that the Province be cut loose from the Dominion and erected into a crown col- ties in upholstered work to his mattress is that it owns its track absolutely and factory quarters in the spring. cannot be obliged by any power below made hardly worth living for the reputathe Dominion itself to permit a crossing. ble dealer, who will neither resort to But its ownership is not more absolute than that of private persons, who would have to make way for a railroad chartered by competent authority, however much they might dislike it. Nor can it be contended that the Province possesses no rights of eminent domain over lands within its own boundary. The provinces of the Dominion are much more sovereign | building, is already crowded for space in such matters than are the states of and has in contemplation the constructhe American Union; yet no railroad tion of another brick building. chartered by the American government would think of denving the eminent domain of any state through which it might have to pass. What makes the present contest more irritating to the Manitobans Association, held in this city last Wednes- is that this question came up in the Doday, steps were taken to curtail the out- minion Parliament at the last session. put of the mills and an agreement was and a compromise was reached which adopted, to go into effect as soon as it was supposed to have disposed of the receives the requisite number of signa- question. To this compromise the Canadian Pacific agreed. It repealed the monopoly clause in its charter, which apolis millers to curtail production, the was supposed to have given it the right to resist the construction of the Red River railroad. The debates upon the There is a strong competition among motion to repeal leave no doubt as to the millers, with much sympathy for one purpose of that action, but the Canadian another, but sympathy of the kind that Pacific falls back upon legal technicalities and continues its resistance.

A minor blow has been inflicted by the An agreement to shorten the decision of the Massachusetts Dis-Nash. trict court in the matter of the right of the Bell Telephone Company. It is true business. them going, but not one of them will that nothing but preliminary questions were covered by the decision now refield succeed Mendelsohn & Hirschfield o-be-envied-than-the-dead-lion idea is District Court with instructions to have a trial. But the friends of the company showed an anxiety to hold fast to those The vice of betting on the elections has preliminary advantages which is not indicative of a strong confidence in their W. Crinklam in the hardware and agrithe necessity of arresting it will com- own case. And the fact that their stock went down fourteen points as soon as the ported as won and lost, with the names decision was known, is also indicative a new store, which will be occupied by of the persons concerned freely set forth. that the holders of that stock are anxious Haynes & Bro. with a general stock. and a New York City business man shot about the result of the trial. The upper result than he could afford to do. The the right to proceed in its own courts to Jones, of Charlotte, who will continue publicity of betting is, perhaps, as bad have a patent declared void on the ground the business. as the thing itself. The harm is done to that it was improperly granted, and it tend to acquire a taste for such risks, power which government should be able flour and feed business.

an official organ do not comport with those of THE TRADESMAN, but the Lord Salisbury did not much mend Grocer is an interesting paper for all matters when, in his speech at the Guild- that and apparently fills its field accepta-

"Highly Successful Career."

The MICHIGAN TRADESMAN of last week contains the announcement that E. TRADESMAN, and the Fuller & Stowe Company have leased a three-story and basement building in the heart of the jobbing portion of the city, and will move in this week. THE TRADESMAN

Bank Notes.

L. A. Baker has resigned his position has been incorporated and the style

goods put up short-weight, short-measure from resenting it, but the interview, as and short-count. This is one of the most serious evils with which the retailer has the contend as it comparison a leakage were to administration in the first resenting it, but the interview, as trial of this article to be convinced of its merit. The profits to the retailer are from 70 to 75 per cent. and the trade is a growing one for both druggists and growing one for both druggists an

AMONG THE TRADE

GRAND RAPIDS GOSSIP.

The O. E. Brown Milling Co. has received and is putting in place its new 160

horse power engine. W. E. Bliss has engaged in the grocery

E. Hartzering has engaged in the grocery business at Zeeland. Olney, Shields & Co. furnished the stock.

John Snyder will engage in the grocery

J. K. Rasmussen has engaged in the grocery business at Miller Station. M. Clark & Son furnished the stock. Goosman & Koopman have opened a

I. M. Clark & Son supplied the new

stock for Hillyer & Gates, who are starting in the grocery business on South Henry Ives is adding a line of special-

ony, The claim of the Canadian Pacific business. He will enlarge his present Z. V. Cheney and Franklin Barnhart have formed a copartnership under the style of Cheney & Barnhart and engaged

> in the jobbing of lumber and shingles. National Bank building. The Belknap Wagon & Sleigh Co., notwithstanding the large increase in floor space incident to the new four-story

AROUND THE STATE.

Lisbon-Fred J. Pomerov has opened a new hardware store.

Pewamo-C. P. Somers has sold his hardware stock to F. Klee.

Scofield-Joseph Mativer has sold h general stock to Chas. Angener. Carson City-A. B. Wolfe has sold his

his general stock to John Parent. Detroit-Joseph Bloing succeeds Tei-

grocery stock to John A. Hogan.

ple & Co. in the furniture business. Muskegon - Thos. D. Stimson has bought the sawmill of Stimson Bros

Vermontville-Hawkins & Maher have sold their meat market to John Deer. Alpena-J. E. Denton succeeds McAu-

zle of a gun, that it would be a virtue to decision of the Supreme Court reversing in the grocery business by Schoolcraft & depression in the bottom, the ordinary Hartford-Volney A. Osborne succeeds side down to get at the contents.

the United States to bring suit against Osborne & Linsenmayer in the furniture

Laingsburg-Steers & Lee have opened

a hardware store, making three establishments of the kind here. Maybee-G. A. Profrick succeeds Geo

cultural implement business

himself because he had lost more on the court decides that the government has his general stock and livery to R. C.

those who bet by way of brag, and as overrules all the objections made as to have formed a copartnership under the backing their party," and who thus want of jurisdiction. Certainly this is a style of Clay Bros. and engaged in the

Alma-Geo, W. Pulfrey has sold his grocery and crockery stock to H. L. Lockwood and A. G. Moore, of Highland Station, who will remove the stock from the Pollasky block to a new store now in process of erection by Mr. Pulfrey on Su-

STRAY FACTS.

Bay City-Isaac H. Hill, President of the Michigan Pipe Co., is dead. Fowlerville-Frank H. Starkey, the

stone manufacturer and lumber and hard-

ing business, which they will put into effect Dec. 1.

Plymouth—William M. Wherry. Erasmus Lombard and Anson H. Polly formed a partnership two years ago under the style of Polly, Wherry & Co. and engaged in the sale of agricultural implements.

Wherry claims that they were to sell on commission only, but that they have not incommission only, but that they have not incommission only, but that they have not incommission only in the sellong in the sellong of the sellong commission only, but that they have not incommission only incomplete in the sellong of th

are contracting debts and refuse him the books. He asks the Wayne circuit to appoint a receiver, and Judge Hosmer has

issued an injunction pending the dispute. work, C. J. Keves, the dry goods merbusiness at Lansing. I. M. Clark & Son | chant, retires from business, rich enough |

> goods men have got to come down town nights hereafter. The agreement to that peculiar flavor of middlings or shorts for the same accommodations. In hiring close at 6 o'clock has been broken all to splinters.

cluded not to accept the flattering offer of pared it with the suspected article. Frank W. Foster, the Newaygo hardware from a bad article by this means although dealer, but will continue in the hardware there was a marked difference, but the business at this place.

Oscoda-Rachael (Mrs. Selig) Solomon, who carries on a dry goods, clothing and I put a few grains in a test tube with a boot and shoe business here, at Au Sable, little water and boiled for a few minute at Escanaba and at Gladstone, has uttered and applied the iodine test for starch two chattel mortgages on the four stocks, aggregating \$31,636.51.

Burdickville-John Helm has his store to Samuel Berry, to take effect the use of this article as an adulterant in January 1, when Mr. Berry will put in a general stock. Mr. Helm is reducing his but be that as it may, when the pharma stock as much as possible, preparatory to cist pays from 14 to 20 cents a pound for engaging in the same business at Traverse City the fore part of January.

Flint-The Burroughs & Carter Co., fruit and produce dealers, filed \$15,000 worth of chattel mortgages on the 15th to secure creditors, and will go out of business. The Citizens' National Bank Their office is located in the Fourth holds one of the mortgages, which is for advertises to sell 15 pounds of 8 cent \$12,000. The company also operated at sugar for a dollar and then trusts the Bay City.

Gripsack Brigade.

A. F. Peake, Michigan representative for D. B. DeLand & Co., spent Sunday in the city.

W. H. James, traveling salesman for C. M. Henderson & Co., of Chicago, was in town a couple of days last week.

Willis F. Cornell, traveling representative for Barnhart Bros. & Spindler, has taken up his residence at Akron, Ohio.

Frank E. Chase received a consignment of small cod fish from a friend on Cape Cod one day last week. There is nothing small about Chase.

Iron Mountain Journal: A traveling Sunfield - Chas. S. Murphy has sold man registered as follows at Felch's hotel last week: Ludvig Vinklesteinhausenblausen, Germantown, Wis." He had several large grips, in one of which it is supposed he carries his name around After registering he sank back exhausted but recovered in the course of an hou

A new poison pottle recently patented ley & Denton in the furniture business. | in England has the appearance of an or-Bellaire—O. Schoolcraft is succeeded dinary bottle, but the mouth is set in a place for the mouth being hermetically sealed. The bottle has to be turned u

> 1. B. Smith & Sooy, of Wayland, have shut down their cheese factory for the season.

FOR SALE, WANTED, ETC.

dvertisements will be inserted under this head fo o cents a word the first insertion and one cent of for each subsequent insertion. No advertise nt taken for less than 25 cents. Advance payment

FOR SALE.

FOR SALE—STOCK OF GROCERIES. BEST LOCA tion in the city. Will take unincumbered proper ty in Grand Rapids in part payment. Doing cash business at present of \$70 per day, summer months, \$125 Enquire of Ball, Barnhart & Putman.

R SALE—PAYING BUSINESS IN DRUGS, BOOK DRUG STORE FOR SALE - IN CHATTANOOGA

trade. A bargain for some one. For full particular those who mean business, address P. O. Box 203, Character Towns of the control of the cont FOR SALE-A GOOD HORSE AND DELIVERY WAG on. Enquire at 193 Tenth Street.

The Pennsylvania Grocer reached its second mile post with the issue of last week. The Grocer's ideas of the duty of an official organ do not comport with FOR SALE-DRUG FIXTURES AND SMALL STOCK of drugs. Address Doctor, Box 242, Rockford. 258

WANTS.

WANTED-EXPERIENCED DRUG CLERK, GER.
man or Scandinavian prefered. Apply at once
giving usual particulars. F. D. Paquette, Ludington. WANTED-SITUATION IN DRUG STORE BY REGIStered assistant clerk. Thoroughly, experienced
both in country and city. Good salesman. Address
P. O. Box 98, Colon, Mich. 321

WANTED-AN ASSISTANT PHARMACIST WHO IS
active, honest and efficient. State price, experience and references. Address A. E. Gates, Crystal,
Mich. 3322

Mich. 322

Wanted—Experiences and the road. 321

Wanted—Experienced Man to Letter Grantie and marble and sell on the road. Will pay good wages to a good man. For further information inquire of George Tyson, Plymouth, Ohlo. 317

Wanted—Situation By Experienced Pharmacist. Speaks Holland. Registered by examination. Best of references. Address Box 153, Morley Mich. 302

ware dealer, is dead.

Kalkaska—It is claimed that seventy new buildings have been erected here during the past season.

Kalamazoo—The Payne Capsule Co. has been incorporated and the style changed to the Krehbiel Capsule Co. Mancelona—Wisler & Co. announce their conversion to the cash plan of doing business which the cash plan of doing business which the service of the cash plan of doing business which the cash plan that the ca

their conversion to the eash plan of doing business, which they will put into efing business, which they will put into ef-

lames W. Caldwell in Pharmaceutical Era.

pound package presented. But upon porter to accept any "tips." Bronson-After twenty years of hard weighing I found that the weight was ure also deals with the through and local an examination, first by the sense of discrepancies have appeared a remed smell, which led me to think wheat flour has been proposed. Heretofore, to enjoy himself for the rest of his life. had been used as an adulterant, but not possible for a passenger traveling any Flint—The clothiers and furnishing being sure I resorted to the sense of distance to "beat" the through rate by toods men have got to come down town taste, which impressed me decidedly with several dollars by taking the local rates as sometimes called. I next resorted to porters, the company has considered the the microscope and taking a small piece of true bark reduced it to a powder and Clarksville-Geo. E. Marvin has con- placed it under the microscope and commust confess that I could not tell a good sense of taste and smell can be upon every time. To satisfy myself that shorts had been used to adulterate with with the result of finding it rich in the latter article, and the conclusion I arrived at was that middlings had used freely, at least to 50 per cent. Now ground and powdered slippery elm bark may not be injurious and again it may, what he pays for and not shorts for which 2 cents a pound is a high value.

Drawing the Color Line.

"What is a green-grocer, papa?" asked Jones's youngest son as the two passed a Woodward avenue store this morning.

"A green-grocer, my lad, is one who customer-to be paid in a day or two you know. But, my son, the grocer gets

A Special Inducement.

Agent-I'd like to insure your life Respectable old party-I don't want week. Mr. White will resume the duties ny life insured. "But we offer special inducements.

Every policy is paid on death."
"Well, all the companies do that." "Yes, but we pay up even if you are vestigate the validity of the chattel anged. How's that for special induce-

Regulating the Sleeping Car Service.

slature has prepared a bill to regulate spending a few days in the city with his the operation and correct the abuses of the sleeping car service. The bill regulates the price of berths at \$2 for a night and \$3 for twenty-four hours. The up-

done so, and that the other two partners Adulterated Powdered Slippery Elm Bark. per berth, when vacant, must be close to aid ventilation. The maximum wage Having purchased a supply of powdered of the porter is fixed at \$2.50 per day, inslippery elm bark a few days ago, I was attracted to the small bulk that a ten while it makes it a misdemeanor for the correct; so opening the package I began tariffs of the service, and wherever any "tips" an item in their salary. I road men generally approve the bill.

Purely Personal.

W. S. Barnard, the Lyons merchant. vas in town last Thursday.

L. R. Cessna, the Kalamo druggist and grocer, was in town on Monday. Lewis Cass Bradford, the Baldwin gra

er, was in town last Wednesday. Frank E. Piper, the Charlotte boot and

shoe dealer, was in town Monday. Mr. DenHerder, of the general firm of DenHerder & Tanis, at Vriesland, was in

town one day last week. Robert W. Hazeltine has returned from Escanaba, where he officiated as pre scription clerk for J. N. Mead.

B. M. DeLamater, Secretary of the Central City Soap Co., was in town Mon day and went to Muskegon in the even

S. W. Phillips, of the Jackson broom manufacturing firm of Aldrich & Phillips, was in town a couple of days last

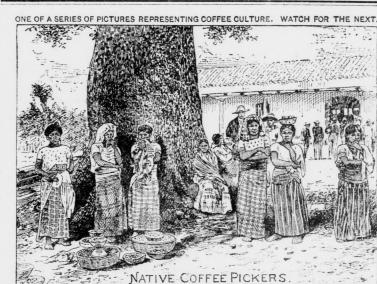
week. John Shields writes from Colorado Springs that the Colorado elimate is hav-

ing a beneficent effect on his wife's health. A. J. White, general dealer at Bass

River, was in town a couple of days last of postmaster about the middle of March. Several Grand Rapids jobbers made a pilgrimage to Marion on Monday to in-

Flanagan. Frank Hamilton, ex-President of the A leading member of the Kansas Leg- Michigan Business Men's Association, is wife and niece, who are domiciled here

mortgage recently uttered by Andrew



SCENE ON A COFFEE PLANTATION CHASE & SANBORN. OUR COFFEES HAVE A NATIONAL REPUTATION REPRESENTING THE FINEST CROWN.

SEAL BRAND COFFEE in its richness and delicacy of flavor. Justly called The Aristocratic Coffee of America. Always packed whole roasted (unground) in 2 lb. coffee of America.

air-tight tin cans.

CRUSADE BLEND A skilful blending of strong, flavore to the contain a single Rio bean, and guaranteed to warranted not to contain a single Rio bean, and guaranteed to the contain a single Rio bean and guaranteed to the contain a single Rio bean and guaranteed to the contain a single Rio bean and guaranteed to the contain a single Rio bean and guaranteed to the contain a single Rio bean and guaranteed to the contain a single Rio bean and guaranteed to the contain a single Rio bean and guaranteed to the contain a single Rio bean and guaranteed to the contain a single Rio bean and guaranteed to the contain a single Rio bean and guaranteed to the contain a single Rio bean and gu

RETAIL CROCERS Tell us that their coffee trade has doubled and trebled since buying and selling our coffees. What it is done for them it will for you. Send for

CHASE & SANBORN,

BROAD STREET. - BOSTON, MASS.

Western Department, NO. 80 FRANKLIN STREET,

CHICAGO, ILL.



IF YOU WANT

THE BEST ACCEPT NONE BUT

Order this Brand from

Sauer Kraut.

your Wholesale Grocer.

RINDGE, BERTSCH & CO.,

ASSOCIATION DEPARTMENT.

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Pirst Vice-President—H. Chambers, Cheboygan.

Second Vice-President—H. Chambers, Cheboygan.

Second Vice-President—H. Chambers, Cheboygan.

Second Vice-President—L. Strong, Kalamazoo.

Secondary—L. W. Sprague, Greenville.

Executive Board—President; C. L. Whitney, Muskegon

Frank Hamilton, Traverse City, N. B. Blain, Lowell

Chas. T. Bridgman, Flint; Hiram DeLano, Allegan

Secretary

Secretary.

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Committee on Legislation—S. E. Parkill, Owosso; H.

A. Hydorn, Grand Rapids; H. H. Pope, Allegan.

Committee on Trade Interests—Smith Barnes, Traverse

City: Geo. R. Hoyt, East Saginaw; H. B. Fargo, Muskegon. mmittee on Transportation—James Osborn, Owosso O. F. Conklin, Grand Rapids; C. F. Bock, Battle

ee on Building and Loan Associations—Chaun Committee on the desired of the Mill Emmert, E. w. E. Crotty, Lansing.
Local Secretary—P. J. Connell. Muskeger.
Official Organ—The Michigan Tradesman.

The following auxiliary associations are operating under charters granted by the Michigan Business Men's Association:

No. 1-Traverse City B. M. A. No. 2-Lowell B. M. A.
President, N. B. Blain; Secretary, Frank T. King. No. 3-Sturgis B. M. A.
President, H. S. Church; Secretary, Wm. Jorn. President, H. S. Church; Secretary, Wm. Jorn.
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President, E. J. Herrick; Secretary, E. A. Stowe.
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President, F. W. Sloat; Secretary, P. T. Baldwin. No. 7—Dimondale B. M. A. President, T. M. Sloan; Secretary, N. H. Widg

No. 8—Eastport B. M. A.

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President, C. McKay: Secretary, Thos. Lenno
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No. 30—Oceana B. M. A.
President, A. G. Avery; Secretary, E. S. Houghtaling
No. 31—Charlotte B. M. A.
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President, Frank Phelps; Secretary, John H. York.

No. 54—Douglas B. M. A.
ident, Thomas B. Dutcher; Secretary, C. B. Waller. No. 55-Petoskey B. M. A.
President, C. F. Hankey, Secretary, A. C. Bov
No. 56-Bangor B. M. A.
President, N. W. Drake; Secretary, Geo, Cha No. 57-Rockford B. M. A.
President, Wm. G. Tefft: Secretary, E. B. Lapham No. 58-Fife Lake B. M. A. L. S. Walter; Secretary, G. G. Blak

No. 59-Fennville B. M. A. No. 60-South Boardman B. M. A. No. 61—Hartford B. M. A.

President, V. E. Manley: Secretary 1 B. D.

No 62-East vaginaw W. A. President, G. W. Meyer; Secretary, (has. H. Smith No. 63-Evart B. M. A. President, W. M. Davis: Secretary, C. E. Bell No. 64-Merrill B. M. A.
President, C. W. Robertson; Secretary, Wm. Horton. No. 65-Kalkaska B. M. A. No. 66-Lansing B. M. A No. 67-Watervliet B. M. A.

No. 68-Allegan B. M. A. No. 69-Scotts and Climax B. M. A. No. 70-Nashville B. M. A. President, H. M. Lee; Secretary W. C. P. President, H. M. Lee; Secretary, W. S. Powers.

No. 71—Ashley B. M. A.

Eresident, M. Netzorg; Secretary, Geo. E. Clutterbuc

No. 72-Edmore B. M. A. No. 73—Belding B. M. A. President, A. L. Spencer; Secretary, O. F. Webster. o. 74—Davison M. U. sident, J. F. Cartwright; Secretary. L. Gifford. No. 75-Tecumseh B. M. A. Oscar P. Bills: Secretary, F. Rosac

No. 76-Kalamazoo B. M. A. No. 77—South Haven B. M. A President—C. J. Monroe; Secretary, S. VanOsti

An Anchor Which Holds Fast.

The "Anchor" brand of oysters holds fast to public appreciation as fully as fell in love with any girl." house, East or West. This brand is put me. I've had lots of chances, but there up solely by F. J. Dettenthaler, the Monwas none of the men I liked." roe street fish and oyster jobber.

at Chicago last Thursday, the price was raised from \$30 to \$35 per ton. As the output of the mills represented is about Now, I have been around the world Trade recommends to the Congress of the by this raise is \$1,000 per day.

TOBIAS-SO TO SPEAK.

Yes, his front name is Tobias,
And he isn't over pious,
And his eyes are on the bias,
So to speak;
And his only aim and bent is
Nobby clothing—for this gent is
Just a bit non compos mentis
Like and weak.

And this feather-weighted gent he Though not over one-and-twenty— Has of knowledge quite a plenty. So to speak; For he'd rather be a-prancing. And kicking at a dancing, Than his stock of wit enhancing Learning Greek.

Tho' he apes the drawl and stammer When he dons his sleek claw-hammer Yet Tobias shoots his grammer,
So to speak;
And he questions very rarely (So his clothes are hanging fairly) If his brain be fashioned squarely Or oblione Or oblique

No, he has no education, And his beauty took vacation Bout the time of his creation. So to speak; And, upon mature reflection, Taking each distinct bisection I've decided his complexion's Rather weak.

Tho' his shirt has not a rimple Nor his beardless chin a dimpl Yet he boasts a chronic pimple On his beak; And his voice is not reliant. For at times it is defiant. And at times it is a pliant Little squeak

Now it seems to me so funny That this half-demented sonny Should be loaded down with mo So to speak; While the writer of this dity. Who you see is rather witty, Has to scrub about the city On his cheek. S. CONANT FOSTER

ON THE TRAIN.

How a Good Drummer and an Attractive Girl Passed an Hour.

The incidents in the following sketch were observed by a traveler in a Michigan Central train the other evening. The dialogue is a portion of the conversation of the participants as it developed by the merest chance and concluded to their common regret. As a social photograph the interview seems worth preservation It portrays a type of modern young man and woman, by no means unwholesome even if passing silly. The man is honest, the woman unbusinesslike and in-discreet. Worse she certainly does not seem to be. The sketch is offered to Mr. W. D. Howells as a vest-pocket note for

future studies.]
A young lady, neither extraordinarily oretty nor unprepossessing, lay on the ong sofa in the rear of the chair car. Every seat was taken and there was no place else for her; but if she had not the choice of seats several ladies envied her as she gracefully curled herself up on the oig sofa, making a very pretty figure of eminine composure. For four hours she feminine composure. did not move, and then a chair, tilted back too far, touched her arm, and a good-looking young gentleman begged her pardon. She said it did not matter her pardon. and sat up in her place. He prepared to take a nap in his chair. She took out a railroad map and began to study the which crossed and recrossed the may vithout finding anything more than an

"Oh, dear, I can't find it at all!" The young man was alert and al thought of sleep vanished. A lady in distress or in need appealed to gallantry He turned and asked if he could be o

old-fashioned winding in and out puzzle

"Why, I tried to find Gibson City, bu Here is a name Gilman, but can't find the other. Do you suppose the man who made this map or the one who printed the ticket made the mistake? It never occurred to her that she was mis taken, and that both the ticket-maker and the draughtsman of the map wer

The gentleman was at her side in oment, and by turning his index finger along the line showed her the two game

"And do you go to Gibson? "Yes, I want to go to the place named in this ticket, wherever that is." "Then you know nothing definite as to

where you are going?" "How should I, when I've never been

"Did you know that you will not be able to get there by this train?"

"No. Why can't I?" "Principally for the reason that it does not go there. You will have to change cars at this point which you thought might be a mistake of the map-maker Let me see. We will be at Gilman in a hour, and then you must change cars. We will be at Gilman in an "Well, I suppose it can't be helped ow. Do you change, too?"

"No. I go to Effingham."
"Do you live there?"

"No. My home is in Chicago, but I spend most of my time on the road, traveling in Michigan. But I am surprised to see a young woman like you traveling alone to a place you seem to know nothing about and where you are not acquainted."

ing than at anything else, and I have no one to go with me. Is it improper for me to travel alone?" "Oh, no; I think things are proper

enough, just according to whether the person is a proper one or not. Now, I'm a traveling man, and I am willing to give women the same privileges I enjoy myself. You can't vote yet, but you can

"No; I don't think that is the kind of work for a woman. She couldn't peddle votes, stand in line for hours, and fight votes, stand in line for hours, and fight that they were infected with trichina, thereby placing an unjust stigma upor a moriean meats, resulting in great loss. are taken. She ought to marry and take care of a home."

'Are you married?" "Oh, dear, no. I haven't time to get married. I'm a traveling man."

"Is that the only reason?"
"No. To tell you the truth, I never any brand ever put out by any packing "Now, that's just the way it is with

"Do you believe in long courtships?" At a secret meeting of the Western n't I tell you I had never been in love? \$300,000,000, and further damaging Ame manufacturers of wrapping paper, held But I don't think I believe in long en-

200 tons per day, the benefit to the trust enough to tell in a very short time wheth- United States the enactment of such law

ask her to marry me. I think a month would be enough.

"I believe, in fact, that I could tell in

a day's ride with a woman whether I loved her or not." "Of course you could. So could a wo-man tell in that time. But what's the use talking this nonsense? I never intend to marry. I am wedded to my art." "And I to the world. I have to travel

oo much to get married." "What do you travel so much for?"
"I sell soap for the biggest manufac tory in Chicago. All kinds of fancy soap. The very nicest toilet article in the market. Wouldn't you like to have some? I'll send you a package. Just give me your address at Gibson, and as soon as I reach Detroit I will send you a package of the nicest soap you ever saw."
"How fortunate! I have just been

worrying over the fact that I came away out putting any soap in my toilet Where shall I write my name?" He took out a small memorandum book, and she carefully transcribed her name on one of the pages. He suggested that she put down her Chicago address, too, for fear that he might be delayed in reaching Detroit and be too late to send the package to Gibson. She added the Chicago street and number, and he remembered that he was very familiar with that neighborhood. He had strolled there many times when in the city, and she wondered that they had never met before. Then she suddenly remembered that she did not know his name and she asked him for his address. He wrote it

on a piece of blank paper, as he had no ards with him. "But what's your first name?"
"My first name? Fred—rather Fred-

erick, but they call me Fred at home!"
"I like Fred. It's a pretty name.
Don't you think that "Fred" and "Nell" are a good deal alike, and look well to

Why, yes. I never thought of it be fore. They are both short and both have he ring of good fellowship in them." ou won't forget to send the soap, I shall not buy any, and I would

ather have what you send me anyway."
"Of course I'll send it, Nell. Just as on as I get to Detroit.' 'Do you live in Detroit?"

'No; but I make my headquarters there and spend Sundays in the city. I wish you were there so that I might come "I wish so, too, Fred. I know it will

e awfully lonesome at Gibson." "Now why can't you come to Detroit Haven's you some friends there on could visit? 'No. I don't know a soul there, but

I'll tell you what we can do. We can orrespond. "Now, I was thinking about that and vas going to ask you about it. So we

'What a shame it is that we didn't be ome acquainted sooner. Here I have been sleeping on that sofa all the way rom Chicago when we might have been alking and becoming acquainted." Why, yes. We have lost three hours

hich we must make up in some way."
"I'll tell you how, Fred. We must to each other every day. You reach Detroit, or before if you don't get there to-morrow. I must hear from you so dangerous."
"I will, Nellie. I'll write to-morrow

orning and—" "Gilman," shouted the brakeman, and Nellie caught up her cloak while Fred grabbed her bag, accompanied her out to the station, lingering until the train began to move, bade an almost affectiohate good-by as though he was leaving the sweetheart he had known from childhood, promised to write to her every day, and return to Chicago o see her very soon, and then caught the ast rail of the sleeper, while the girl stood on the platform peering into the larkness in the direction of the rumble of the cars as though that train carried from her all that her heart held dear, but ne was only the chance acquaintance of

"Agin" Adulterated Lard.

of Trade, held at Chicago last week, the following resolutions-presented by the Chicago Board of Trade-were unanimously adopted:

universal in its use, unquestioned in its quality, and has grown to be one of the most important articles of export; and,

"Why, I am going there to sing in a with which to adulterate lard, for the concert. I can make more money singeausing large quantities of a compound made from the fats of the various animals and vegetables to be placed on the home market, shipped abroad and branded as lard; and,

WHEREAS, A few years ago shipper and curers, in their anxiety to get business by underselling each other, mad shipments to Europe of partially cure meats, which were branded "full cured," thus giving a pretext to France American meats, resulting in great lose to our agricultural interests and to our

export trade: and. WHEREAS, Judging from the action of France and Germany against our meats we fear the refiners abroad may inductioned foreign governments to prohibit the in portation of all American lard, thus dar aging the export trade, and diminishin the consumption of honest lard at hom to the financial detriment of the agricu ps?" tural interests of this country, which to Did day own about 50,000,000 hogs, worth ica's good name in the commerce of th

er I like a woman or not, and I don't and regulations as will compet all re-

want a year to find out whether I shall finers and dealers to brand all adulterated lard "compound lard," or with some brand such as will distinguish the pure "I think I could tell whether I liked a man well enough to marry him in a consumers at home and abroad may know the one from the other.

Association Notes.

Grand Haven Herald: The Business Men's Association held its monthly meeting last Wednesday evening. Notice was given of a new rule in determining the quorum. Next month will be the annual meeting, when officers will be elected. This Association is doing good service for its members, some having been able to collect old debts of \$50 to \$300. The disrepute of being reported a delinquent among business may and the envery restriction of credit which. men, and the severe restriction of credit which esults are found sharp stimulants to the pay-

ment of debts.

Plainwell Independent: L. C. Pratt, of Kalamazoo, whose factory was recently burned at Kendall, thinks the Ives factory in Plainwell would be the right thing for him to start up a Magic would be the right thing for him to start up a business with, employing fifty hands. The town tands ready to welcome Mr. Pratt and his pay roll with open arms, but, unfortunately, the pro ess is hedged about by conditions that are carcely likely to be fulfilled. Mr. Pratt asks a onus of \$5,000 for the prospective good he might do the town. The Business Men's Association has been investigating, and finds that \$2,000 can be raised for Mr. Praft and the factory. This is loing exceedingly well for a community hose least burdened with money give the most iberally. Mr. Pratt's requirements are equivalen to asking that the Ives plant be given him out ight, and the conclusion of our citizens seen o be that the factory can be operated by our own eitizens quite as advantageously to the town as by any one else, and the \$5,000 kept at home. This is well enough, if our people put the theory into practice. The town must develop for the future by its own efforts, and a large number of our citizens are willing to do all in their power wards its advancement.

Caledonia in Line on Organization.

Pursuant to previous announcement, the bus ess men of Caledonia met at the News office st Tuesday evening for the purpose of organing a B. M. A. The meeting was called to or er by John McQueen, who acted as tempora hairman of a preliminary meeting, while J. W. aunders officiated as secretary pro tem. Afte n explanation of the aims and objects of organed effort on the part of business men by the State Organizer, it was resolved to proceed with he formation of a B. M. A., the following genlemen presenting their names for charter mem Johnson & Seibert, Colborn & Carper ter, Stow & Brooks, W. T. Hardy, Aaron Clark, J. Saunders, Geo. Weitz, Nagler & Beeler, A. & E. Bergy, John McQueen, Jacob A. Liebler, Clark & Weitz, Geo. Burkhardt, Philip Geib, J. E. Kennedy, Geo. J. Calkins, Peter Cress, W. H. eibert, C. F. Williams.

The organization of the Association was com oleted by the adoption of the regulation constiaution and by-laws and the election of the folwing officers:

owing oneers:
President—C, F, Williams,
Vice-President—C, F, Beeler,
Secretary—J, W, Saunders,
Trensurer—Geo, Burkhardt,
Executive Committee—President, Secretary
tephen Brooks, J. O, Seibert and J, E, Kennedy

The Hardware Market.

Steel rails are still weak. Wire nails re firm. Orders are now being taken for barbed wire for spring delivery, with the anticipation of higher prices. There is some talk of an advance in prices by must write to me just as soon as you the manufacturers of agricultural tools. There is a prospect that glass will stiffen up by the beginning of the year. Sisal o-morrow so that I will know that you up by the beginning of the year. Sisal nave not been killed or hurt. Traveling and manilla rope have advanced ½c at the factory, but no change in price has

rew Hook and Eve.

Northwestern

Mallory, W Branford's Norwalk's

tanley Rule and Level Co.'s

MATTOCKS

been made by the jobbers as yet. VISITING BUYERS. J W C Shattuck, Way J Kaymond, Berlin M M Robson, Berlin G F Cook, Grove F N Cornell, Griswold A S Frey, Slocums Grov J C Benbow, Cannonsb L Maier, Fisher Station J T Pierson, Irving John Gunstra, Lamont L N Fisher, Dorr Loomis, Sparta Bergy, Calenonic Pree & Bro, Zee ett, Lowell nstock, Pierson ng, Ravenna Irnard, Lyons rkley, Crosby osby, Barkley olf, Hudsonville At the meeting of the National Board of Trade, held at Chicago last week, the ollowing resolutions—presented by the chicago Board of Trade—were unanmously adopted:

WHEREAS, Rendered fat from the hog in its pure state has always been branded and known as lard, and under this name as become one of the necessities of life, inversal in its use, unquestioned in its quality, and has grown to be one of the most important articles of export; and, WHEREAS, During the last few years competition among refiners and dealers has caused them to seek for cheap fats with which to adulterate lard, for the most important articles and the composition of the most of understalling each other, thus

HARDWARE.

	FENCE AND BRADS.
These prices are for cash buyers, who	50d to 60d
These prices are for ellen bugere, who	10d
pay promptly and buy in full packages.	8d and 9d
	6d and 7d
AUGURS AND BITS. dis.	4d and 5d
Ives', old style	3d
Snell's 60	2d
Cook's	PINE BITTED
Jennings', genuine	4d
Jennings', imitation	3d
AXES.	2d
First Quality, S. B. Bronze \$ 7 00	OLOTING IND BOY
D. B. Bronze	12d to 30d
" S. B. S. Steel 8 50	10d
" D. B. Steel	8d to 9d
BALANCES. dis.	6d to 7d
Spring 40	4d to 5d
	3d
Railroad	COMMON BARREL.
	COMMON BARREL.
Garden net 33 00	% inch
Hand. BELLS, dis. 60&10&10	34 "
Hand 60&10&10	1½ and 1¾ inch.
Cow 70	11/2 and 13/4 inch
Call30&15	2 and 21/4 "
Gong 25	11/2 and 13/2 inch 2 and 23/4 " 21/2 and 23/4 " 3 inch
Door, Sargent	3 inch
	314 and 41/2 inch
Stove \$ 0	Each half keg 10 cents extra.
Carriage new list	
Plow 50	OILERS.
Sleigh shoe 70	Rinc or tin, Chase's Patent
Wrought Barrel Bolts 60	Zinc, with brass bottom
Cast Barrel Bolts 40	Brass or Copper
Cast Barrell, brass knobs 40	Reaperper g
Cast Square Spring 60	Olmstead's
Cast Chain 40	PLANES.
Wrought Barrel, brass knob 60	Ohio Tool Co.'s, fancy
Wrought Square 60	Sciota Bench
	Sanducky Tool Cole fanor
Wrought Bronze and Plated Knob Flush 60&10	Bench, first quality
ives Door	Stanley Rule and Level Co.'s, wood.

dis. Fry, Acme...... Common, polished RIVETS. Iron and Tinned..... Copper Rivets and Burs "A" Wood's patent planished, Nos. 24 to 27
"B" Wood's pat, planished, Nos. 25 to 27...
Broken packs ½c per pound extra. Cast Loose Joint, genuine bronzed Wrought Narrow, bright 5ast joint Sisal, ½ inch and larger Manilla.... dis. 70&10 .60&10 Ordinary Tackle, list April 17, '85. os. 25 to 26 CARPET SWEEPERS. SAND PAPER. List acet. 19, '86. Silver Lake, White A...... CRADLES. dis. 50&02 Drab A... White B. Drab B... White C.. Musket . Rim Fire, U. M. C. & Winchester new list. Rim Fire, United States dis Central Fire dis Cross *Extras etimes given by jobbers. Curry, Lawrence's Hotchkiss White Crayons, per gross American, all kinds. American, all kinds
Steel, all kinds.
Swedes, all kinds.
Gimp and Lace
Cigar Box Nails.
Finishing Nails.
Common and Patent Brads.
Hungarian Fails and Miners' Tacks.
Trunk and Clout Nails.
Trinned Trunk and Clout Nails.
Leathered Carpet Tacks. COCKS. COPPER.
Planished, 14 oz cut to size.
14x52, 14x56, 14x60.
Cold Rolled, 14x56 and 14x60.
Cold Rolled, 14x48... TRAPS. Steel, Game.
Oneida Community, Newhouse's
Oneida Community, Hawley & Norton's
Hotchkiss'.
P. S. & W. Mfg. Co.'s
Mouse, choker.
18e
Mouse, delusion.
\$1.50 Morse's Bit Stocks. Paper and straight Shank. Morse's Taper Shank..... DRIPPING PANS.

Bright Market.... Annealed Market. Coppered Market. Extra Bailing Tinned Market... ELBOWS. om. 4 piece, 6 in. EXPANSIVE BITS Clark's, small, \$18; large, \$26.... [ves', 1, \$18; 2, \$24; 3, \$30...... Finned Broom... Coppered Spring Steel.... Tinned Spring Steel.... Plain Fence... Barbed Fence, galvanized painted.... FILES—New List merican File Association List. ew American Ieller's Ieller's Horse Rasps. Copper. Brass... Nos. 16 to 20; 22 and 24; 25 and List 12 13 14 Discount, 60. Bright. tanley Rule and Level Co.'s Baxter's Adjustable, nickeled HAMMERS. Naydole & Co.'s. Bird Cages erew Hook and Strap, to 12 in, 4½

METALS. PIG TIN. Barn Door Kidder Mfg. Co., Wood track Gray enameled HOUSE FURNISHING GOODS.
Stamped Tin Ware. ne
Japanned Tin Ware
Granite Iron Ware Anchor" Brand. Duty: Sheet, 2½c per pound, 600 pound casks... Per pound... Duty: Pig. № per 100 pounds. Old Lead, 2c per pound. Pipe and Sheets 3c per pound.

HORSE NAILS, dis. 25&10@25&10&10 .dis. 5&10&21/2&21/2 dis. 10&10&5 KNOBS—New List.
Door, mineral, jap, trimmings.
Door, porcelain, jap, trimmings.
Door, porcelain, plated trimmings.
Door, porcelwin, trimmings.
Drawer and Shutter, porcelain.
Picture, H. L. Judd & Co.'s.
Hemacite The prices of the many other qualities of solder in the market indicated by private brands vary according to composition. ANTIMONY. TIN-MELYN GRADE.

20x28 IX, Each additional X on this grade, \$1,75.
TIN—ALLAWAY GRADE.
10x14 IC, Charcoal Sperry & Co.'s, Post, handled MILLS. Coffee, Parkers Co.'s

P. S. & W. Mfg. Co.'s Malleables

Landers, Ferry & Clark's

Enterprise tebbin's Pattern....tebbin's Canada Stebbin's Genuine..... Enterprise, self-measuring... NAILS Eayh additional X on this grade, \$1.50. 4x20 IC, Terne M. F..... Advance above 12d nails.
FENCE AND BRADS Worcester 14x20 IC, 14x20 IX, 20x28 IC, 20x28 IX, Allaway Grade.

14x28 IX. BOILER SIZE TIN PLATE.
14x31 IX.
14x56 IX, for No. 8 Boilers, per pound.
14x60 IX, " 9 " per pound. HARDWOOD LUMBER. The furniture factories here pay as follows for dry stock, measured merchantable, mill culls out:

FOSTER WENS Weekly "Pointers.

Magee Ranges

Received the only Gold Medal awarded in 1884, and the only Gold Medal Certificate for continued superiority awarded in 1887 by the Massachusetts Charitable Mechanics' Association. The character of the awards of this Association are well known and valued accordingly. Their success is phenomenal.

Foster, Stevens & Co.,

10 and 12 Monroe St, 33, 35, 37, 39 and 41 Louis Street



People are more and more learning to appreciate the luxury of STEEL RANGES and the wonderful increase in demand has caused the appearance of a number of very low-priced, cheaply-made, (asbestos lined,) short-lived sheet iron ranges, whose only claim to favor is cheapness. They are put on the market under fancy names and are called "Steel Ranges." In reality, they are no more steel than the pipe on your stove or fur

Now, in buying a range, you want one that will give you satisfaction, requires but little fuel and one that is made in the best manner of the best material, on the that you will find all the above in the

John Van Steel Range, With Fire Brick Lining.

They are used in all the principal hotels and public institutions in the country. They have a flattering reputation and we cordially invite an inspection. We keep all sizes for family or hotel use.

Foster, Stevens & Co.,

10 and 12 Monroe St., 33, 35, 37, 39 and 41 Louis Street.

FOSTER WENS

You cannot afford to be without a Peerless Ash

Saves your Money, Saves your Time, Saves your Temper, Saves your Clothes, Saves your Health, Saves your Coal. The Peerless comprises the following

preferences over all other Sifters: 7 00 It is the best and the cheapest. 11 50 4 90 6 40 It lasts for years and will continue to

work well. 10 50 Work well. 13 50 It will do more work in the same time than any other sifter. \$12 00 13 50 It is so simple a child can work it with

ease, and it does all we claim for it. ease, and it does all we claim for it It is a pleasure using it compared with other sifters.

It has improvements and patent devices found in no other Sifter. It will save more than its price in an or-

dinary family in a few weeks.

more advantages than all other sifters

Foster, Stevens & Co.,

10 and 12 Monroe St., 33, 35, 37, 39 and 41 Los Street.

She Was Not in a Hurry.

Enter Woman: "Is this the X. Y. and Z. ticket office?"
"It is."

"Can I take the train here for Punkin Hollow?"

"You can, in just ten minutes."
"What time does the train go?" 'At 6:30.

"La, me! They told me up at Catchem & Cheatem's that it went at half past 6."
"And so it does."

The train leaves at half past 6. Will

you have a ticket?"
"Well, I dunno. I kinder thought I'd drop down and see what time the train went out to-night, cos I'd about made up my mind to wait over and go in the morn-S'pose I can go in the mornin', can't

"At 9:45, madam."
"Hey?"

"You can leave here for Pumpkin Holow at 9:45 to-morrow, standard time." "Law sakes—what fibbers some people I just asked that big French policeman outside there, and he said the morn-in' train didn't go until a quarter to 10! S'pose the fare'll be the same if I wait over and go in the mornin' won't it?"

"Just the same."
"Well, you see, Mary Jane—that's my darter by my fust husband—she lives here, married to a feller by the name of John Smith; mebbe you know him? Never heard of him? Law, suz, you don' say! Now, that's cur'us, hain't it? Live in the same town with my darter's husband and don't know him; never s'much as hearn tell of him! Well, as I was sayin', Mary Jane wants me to stop over and go to prayer meeting with her to-night an' kinder see the sights. Now, it won't cost me a cent to stay, but I never could abide that John Smith. Didn't want Mary Jane to marry him in the fust place

"Excuse me, madame, but will you have a ticket?"

"Well, don't be in a hurry! I was tell-in' ye about John Smith and—" "But, you see, there are others waiting to be served!"

"Well, I guess my money's as good as anybody's, and I don't stir from this win-dow until I get my ticket: now see if I

bought of Jim Madden's widder and then went to law cos we wanted what she was lawfully wuth. They didn't want to pay us but \$20 fer her, but we got a jury of farmers and I tell you they made that air old railroad talk turkey in—" old railroad talk turkey in-

Celery as Food and Medicine.

New discoveries-or what claim to be discoveries—of the healing virtues of plants are continually being made. One of the latest is that celery is a cure for rheumatism: indeed, it is asserted that the disease is impossible if the vegetable be cooked and freely eaten. The fact that it is always put on the table raw prevents its therapeutic powers from be-ing known. The celely should be cut in-to bits, boiled in water until soft, and the water drunk by the patient. Put new milk, with a little flour and nutmeg, into a saucepan with the boiled celery, serve it warm with pieces of toast, eat it with potatoes, and the painful ailment will soon yield. Such is the declaration of a physician who has tried the experiment again and again, and with uniform suc-cess. He adds that cold and damp never produce but simply develop the disease, of which acid blood is the primary and sustaining cause, and that while the blood is alkaline there can be neither rheumatism nor gout.

Statistics show that in one year (1876) 2,640 persons died of rheumatism in this country, and every case, it is claimed, might have been cured or prevented by the adoption of the remedy mentioned. At least two-thirds of the cases named heart disease are ascribed to rheumatism and its agonizing ally the gout. Smalland its agonizing any the gout. Small-pox, so much dreaded, is not half so de-structive as rheumatism, which, it is maintained by many physicians, can be prevented by obeying nature's laws in diet. But, if you have incurred it, boiled celery is pronounced unhesitatingly to be a specific. The proper way to eat celery is to have it cooked as a yeartable after is to have it cooked as a vegetable after the manner above described. The writer makes constant use of it in this way. Try it once, and you would sooner do without any vegetable, with the single exception of the potato, rather than celery. Cooked celery is a delicious dish for the table, and the most conducive to health of any vegetable that can be mentioned.

"That little boy of yours is not adapted for the undertaker's business," adapted for the undertaker's business, explained an undertaker to the boy's mother, who inquired why he had been discharged. "What's the trouble with him?" "He hasn't a realizing sense of what is due the afflicted. Day before wasterday Mrs. B. huried her fourth husyesterday Mrs. B. buried her fourth hus-band. I sent your son up to learn what hour she wished the ceremony to take place, and he asked what her regular time of day was for burying husbands I expect to lose her custom entirely."

Merchants should remember that the celebrated "Crescent," "White Rose" and "Royal Patent" brands of flour are manufactured and sold only by the Voigt Milling Co.

Buy flour manufactured by the Crescent Roller Mills. Every sack warranted. Voigt Milling Co.

Responsible Commission Houses.

Geo. E. Howes & Co.,

Apples, Potatoes & Onions,

SPECIALTIES:

Oranges, Lemons, Bananas.

3 Ionia Street, Grand Rapids, Mich.

MOSELEY BROS.

Fruits, Seeds, Oysters ? Produce. All kinds of Field Seeds a Specialty.

If you are in market to buy or sell Clover Seed, Beans or Potatoes, will be

26, 28, 30 and 32 Ottawa St., - -GRAND RAPIDS.

tovewood Shingles THEO. B. GOOSSEN, WHOLESALE

Produce Commission Merchant, BROKER IN LUMBER.

Orders for Potatoes, Cabbage and Apples, in Car Lots, solicited. Butter and Eggs, Oranges Lemons and Bananas a specialty. 33 OTTAWA STEET, Telephone 269. GRAND RAPIDS, MICH.

Alfred J. Brown

Foreign, Tropical and California

Sweet Potatoes

Bananas, Our Specialty.

16 and 18 No. Division St.

GRAND RAPIDS, - MICH.

We give prompt personal attention to the sale of POTATOES, APPLES, BEANS

and ONIONS in car lots. We offer best

facilities and watchful attention. Consignments respectfully solicited. Liberal cash

COMMISSION MERCHANTS,

FELSENTHAL, GROSS & MILLER, Bankers

We are receiving daily and offer to the

trade a choice lot of

BUTTER

FRESH EGGS. Call at our store.

We guarantee stock and prices to

Lamoreaux & Johnston

71 Canal Street.

u should send us your orders. We handle ing but BEST and CHOICEST BRANDS

GLASS,

166 South Water St., CHICAGO.

advances on Car Lots when desired.

Reference

suit.

and Grapes.

ESTABLISHED 1866.

159 So. Water Street, Chicago.



We do a General Commission Business "Ticket! Dollar ten!"
"Well, here's \$2. I s'pose you can make the change?"
"Ninety cents. Next!"
"Well, don't be in a hurry: we'll just see if it's ninety cents! I ain't got any too much confidence in railroads sence they run over that red heifer Joshua the best market in the West. Ample capital and offer as inducements twenty years' experience and clear record. The best equipped and largest salesroom in the business in this city. Ample storage facilities—full 20,000 feet of floor space in the center of the best market in the West. Ample capital and offer as inducements twenty years' experience and clear record. The best equipped and largest salesroom in the business in this city. Ample storage facilities—full 20,000 feet of floor space in the center of the best market in the West. and offer as inducements twenty years' exin this city. Ample storage facilities-full

BARNETT BROS.

WANTED.

POTATOES, APPLES, DRIED FRUIT, BEANS

and all kinds of Produce. If you have any of the above goods to ship, or anything in the Produce line, let us hear from you. Liberal cash advances made when desired.

EARL BROS.,

COMMISSION MERCHANTS

157 South Water St., CHICAGO. Reference: FIRST NATIONAL BANK, Chicago MICHIGAN TRADESMAN. Grand Rapids.

to offer send If you have any

samples

amount and

will try to buy them

T. LAMOREAUX, 71 Canal Street.

BEANS

Parties having any Beans to offer will please send sample and we will try and

Alfred J. Brown Seed Store,

GRAND RAPIDS, - MICH. Grand Rapids Store, 61 Waterloo Street.

PUTNAM & BROOKS, Packers.





The new crop is abundant, Fine Quality

and Cheap. We offer Choice and Fancy Layers, 35-lb. Baskets, Fancy Stock and

50-lb. Bags, 100-lb. kegs in cheap goods.

THE GENUINE ANTI-WASHBOARD

QUICK, EASY, CHEAP.

ing of the clothes. This Soap may be used in any way and for any purpose that any other soap is used and excels all. YOU will secure COMFORT and make money by its use. Try it once and if the claims made for it are not true don't use it again. If they are true you ought and want to now it. Your greer will get it if he hear!

Your grocer will get it if he hasn't it.

THE PENBERTHY IMPROVED

CAN'T BOILER FEEDER BEAT!

16,000 in 18 Months Tells the Story.

WHY THEY EXCEL

Saves Rubbing, therefore saves Labor & Wear

Cheap in itself it more than saves its cost in sav-

Putnam & Brooks.

All at bottom prices.

Wholesale Grocers,

21 & 23 SOUTH IONIA ST., - GRAND RAPIDS, MICH.

NEAL'S CARRIAGE PAINTS

e ORIGINAL, all others are IMITATIONS. More of our brand sold than all the other brands on the

GRANITE FLOOR PAINTS

WHITE LEAD & COLOR WORKS

DETROIT, Dry Color Makers, Paint and Varnish Manufacturers.

CUT THIS ADVERTISEMENT OUT AND TAKE IT TO YOUR DEALER, IT WILL SECURE YOU A PRIZE.

We carry a large stock of all kinds of Foreign and Domestic Nuts and are prepared to sell in

PUTNAM & BROOKS.

LORILLARD'S

Amos S. Musselman & Co., STANDARD FIRST GRADE PLUG TOBACCO CLIMAX

Can now be bought at the following exceptionally LOW FIGURES:

Packages.
POUNDS, 12 x 3, 16 oz., 6 cuts, 40, 28 & 12 lbs.
CLUBS, 12 x 2, 16 ox., 6 cuts, 42, 30 & 12 "
CLUBS, 12 x 2, 8 oz., 6 cuts, 42, 30 & 12 "
FOURS, 6 x 2, 4 oz., 42, 30 & 12 "
FIVES, 6 x 1½, 3 1-5 oz., 42, 30 & 12 "
TWIN FOURS, 3 x 2, 7 to lb, 41, 27 & 13½ "
FIGS, 3 x 1, 14 to lb., 41, 27 & 13½ "
THESE PROCES A CO .41

THESE PRICES LOOK TOO GOOD TO LAST.

GRAND RAPIDS TANK LINE CO.,

Water White and Prim White Illuminating Oil.

GASOLINE and NAPTHA

Works, G. R. & I. and D. & M. Junc. Office, No. 4 Blodgett Blk.

CORRESPONDENCE SOLICITED. QUOTATIONS FURNISHED on APPLICATION.



E. G. STUDLEY.

RUBBER BOOTS AND SHOES

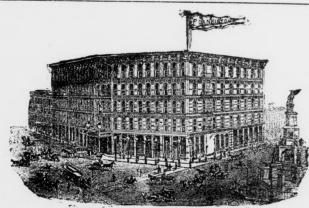
Two Years

send for Large Illustrated Catalogue and Price List.

Telephone 464.

1 They cost less than other Injectors.
2 You don't have to watch them. If they break they will RE-START automatically.
3 By sending the number to factory on the Injector you can have parts renewed at any time.
4 They are lifting and non-lifting.
5 Hot pipes don't bother them and the parts drop out by removing one plug nut.
6 Every man is made satisfied, or he don't have to keep the Injector and we don't want him to. PENBERTHY INJECTOR CO., Manufacturers, DETROIT, Mich. No. 4 Monroe Street,

GRAND RAPIDS, MICH.

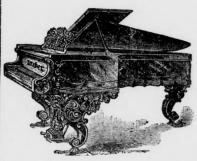


THE PLANKINTON

JOHN O. PLANK, Proprietor,

BER

Grand, Square and Upright Pianos.



The Weber Piano is recognized beyond controversy as the Standard for excellence in every particular. It is renowned for its sympathetic, pure and rich tone combined with greatest power. The most eminent artists and musicians, as well as the musical public and the press, unite in the ver-

The Weber Stands Unrivaled.

Sheet music and musical merchandise Everything in the musical line.

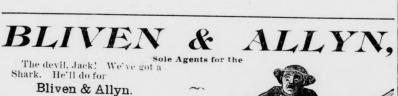
Weber Pianos, Smith Pianos, Estey Organs,

Fischer Pianos, A. B. Chase Organs, Hillstrom Organs,

A. J. FRIEDRICH

(Successor to Friedrich Bros.)

30 and 32 Canal St., Grand Rapids, Mich.



Peerless Carpet Warps and Geese Feathers

American and Stark A Bags

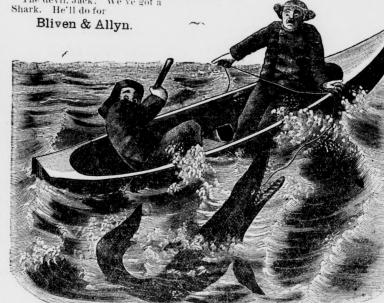
P. STEKETEE & SONS,

JOBBERS IN

Dry Goods Notions,

88 Monroe St. & 10, 12, 14, 16 & 18 Fountain St.,

Grand Rapids, Mich.



Celebrated "BIG F." Brand of Oysters of OCEAN FISH, SHELL CLAMS and OYSTERS

H. M. BLIVEN, Manager.

73 & 75 Larned Street West, DETROIT, MICH.

The Michigan Tradesman

WEDNESDAY, NOVEMBER 21, 1888.

LEISURE HOUR JOTTINGS.

BY A COUNTRY MERCHANT.

Written for THE TRADESMAN.

never exactly believed in the truth of '. T. Barnum's alleged assertion that the American people liked to be humbugged, but I do believe that a considerable proportion of the American people are given to a singular indifference of the practical lessons which successful humbuggery ought to teach. It is a curious fact that the large majority of those people who assist professional humbugs, impostors and swindlers, in successfully pursuing their avocation, are chronic and perennial victims of the guild, and that the ear-marks of fraud, with which they ought to be thoroughly familiar, are seldom observed before the fraud is com mitted. And this infirmity has many inciting causes: among them is a childlike and unchangeable belief that numerous individuals are traversing the country, continually, who have allotted themselves a life mission in dissipating their wealth among the people, in, perhaps, eccentric and absurd ways, but, nevertheless, in such a manner that it is folly not to profit by their recklessness or disguised philanthropy; a belief in their superiority over ordinary men in detecting chances for speculations; an amusing and egotistical belief that they are sharper than the sharpers, and a disinclination to slow

and plodding ways of money-getting.

A "level-headed" man will, invariably, when a surprising and tempting scheme to suddenly inflate his finances, is laid before him, carefully analyze the motives of the proposer, as well as the feasibility of the project; but the chronic victim of the person who tempts him even a superficial inspection. If, for instance-believing you level-headed, of course-you are approached by a party who has taken such a liking to you that he disinterestedly and generously proposes to put you anatter of friendship, let you have at par, when they are advancing at the rate of ten per cent. a month. You have some friends yourself, and you ask yourself whether there is one among them and as good as gold.' whom-supposing your "friend's" assertions to be true-you would treat so liberally and recklessly. You are not an exceptionally selfish man, but such a lavish dissipation of wealth is, you feel, ntirely beyond your views of what i e to friendship. Then you ask yourself what can possibly be your "friend's" motives in selling you property for a thousand dollars that in a couple of years or so will be worth ten thousand. You know that the "Happy-go-Lucky" exists, and accounts of its richness are con stantly appearing in the papers, and this only adds to your perplexity. You inally arrive at the conclusion that there is something "shaky" about the transaction, and allow the golden opportunity

to pass by. And luckily, too; for in a

few days you learn that the famous mine

has "petered out" completely, and that

your "friend" deliberately intended to

swindle you. The chronic victim of his

clan would have implicitly believed in

added another chapter to his record of

the friendship "racket," and would have

Of course, among those who habitually become the prey of the swindler there are a great many different grades, ranging from the patron of the street fakir to the individual who attempts to reach a fortune in a few ventures, but their actions are all characterized by the same blindness, and unreasoning disposition be infatuated with the windy eloence of the confidence man. The party who gives away dollar bills will continue that amusement until the contents of his plethoric pocket-book are exhausted. The "soap" man will persevere in sticking twenty dollar bills into his little boxes, and, with a singular obtuseness, keep selling the money at onefourth its value, until he finds himself penniless. The individual who auctions Office under Nat'l City Bank. ff \$50 gold watches for \$7.50, is forced to do so in order to get funds to reach the death-bed of a relative. The snide patent man, who has "just one state left," is offering a veritable "bonanza" at astonishingly low figures. The fancy "im-

It seems almost incredible that a fairly intelligent man, with access to the daily papers, and hearsay evidence of multitudes of like instances, could be speedily and easily "done" by the confidence man. When Peter Jones is walking the streets of a strange city, and is accosted by an ly and pleasant-spoken party as Mr. Snith, of Smithville, it would, of course, be natural for him to allege that he was Mr. Jones, of Jonesville; when the oily man's oily "pal" addresses him by his proper name, and makes anxious in-

ported" stock dealer has only in view the

improvement of the breed in America; and so on to the end of a long and curious chapter of fraud and foolishness.

seems as if nothing short of downright idiocy would allow him to plunge headlong into some scheme for plunderheadlong into some scheme for plunder-ing him. Yet, even after this costly and that looked tempting." humiliating experience, he is as liable to be "hooked" by the bogus check man, the unpaid freight bill man, or the delayed remittance man, as if he had never before come into contact with the professional swindler. Yet, when Peter gets home, the voice of the street fakir will do more to dissipate his gloom than any other sound imaginable.

"When I was young, and verdant in the ways of the world," said an acquaintance of the writer, "I started business on a very small capital, in a very small town. I was afflicted with the usual fault of beginners-the unreasonable stocking up with showy but trashy knickknacks at the expense of staples. A few weeks after I opened, a gentleman of undoubted Hebrew extraction came into the store and said he had been referred to me as an honest young man of sound and active business habits. That his firm in Cincinnati were manufacturers and importers of watches, clocks and jewelry. That they desired to establish a commission agency for special makes of their timepieces, in my town, and had concluded to intrust their interests to me. I eagerly jumped at the offer, and after a few questions, my visitor sa down and gravely proceeded to fill out my order for the goods to be consigned. I was astonished and delighted with the magnitude of the stock I was to handle There were hundreds of cheap and expensive clocks, hundreds of gold, and bushels of silver watches, dozens of objects of art, and a sandwich of sundries that must have made the assortment foot up into the thousands. The business concluded in an eminently-to me-satisthe swindler rarely gives the motives of factory manner, the 'agent' bought some eigars and we sat and chatted pleasantly until near train time; then he shook hands and started toward the door. Suddenly, as if a new thought had struck him, he turned and observed:

"'Oh! by the way! Is there a bank on the road to a fortune; he has, let us here? No! Well, now, I'm really in a say, some shares in the "Happy-go- predicament. My house has telegraphed Lucky Mine," which he will, merely as a me to go and look after a shaky agent, some six hundred miles from here. They sent me a New York draft a few days ago, but I forgot to get it cashed. Who can I get here to take it, for a little bonus, of course? It's a bank draft, you see

"Well, to cut the matter short, I went out and borrowed some money and paid about a hundred dollars for a perfectly worthless piece of paper. Of course, my wholesale stock in the watch, clock

there's a great many hundred dollars been invested worse than that one was. It paid for curing me of an almost irre-

TIME TABLES.

	Grand Rapids & Indiana.	
	GOING NORTH.	200
	Arrives.	Leaves.
	Traverse City & Mackinaw	7:00 a m
	Traverse City & Mackinaw9:05 a m	11:39 a m
,	From Cincinnati	
	For Petoskey & Mackinaw City 3:55 p m	5:00 p m
ı	Saginaw Express	7:20 a m
,	" "10:30 p m.	4:10 p m
	Saginaw express runs through solid.	2000
	7:00 a. m. train has chair car to Traverse Ci	ty.
	11:30 a. m. train has chair car for Petoskey	and Mack-
	inaw City.	
	5:00 p. m, train has sleeping car for Pet	oskey and
1	Mackinaw City,	
	GOING SOUTH.	
-	Cincinnati Express	7:15 a m
	Fort Wayne Express10:30 a m	11:45 a m
,	Cincinnati Express 4:40 p m	5:00 p m
	From Traverse City10:40 p m	
l	7:15 a m train has parlor chair car for C	incinnati.
	5:00 p m train has Woodruff sleeper for Cir	cinnati.
l	5:00 p. m. train connects with M. C. R. R. a	
	zoo for Battle Creek, Jackson, Detroit and	Canadian
,	points, arriving in Detroit at 10:45 p. m.	
	Sleeping car rates-\$1.50 to Petoskey or	Mackinaw
	City: \$2 to Cincinnati.	
	All Trains daily except Sunday.	
	Muskegon, Grand Rapids & Ind	iana.
	Loore	Amriero

MICHIGAN CENTRAL

d	Grand Rapids Division.
	DEPART.
h	Detroit Express 6:45 a m
	Day Express 1:10 p m
f	New York Express 5:40 p m
	*Atlantic Express
d	Mixed 6:50 a m
	ARRIVE.
0	
	Local Passenger
,	Local Passenger. 10:00 a m Mail. 3:15 p m
t	Grand Rapids Express
τ	Mixed 5:30 p m
t	
t	run on Atlantic and Pacific Express trains to and from
	Rapids Express to and from Detroit. Direct connec-
- 1	tions made at Detroit with all through trains East over
e	M. C. R. R., (Canada Southern Div.)
	n. C. R. R., (Canada Southern Div.)
	O. W. Rugglas, Gen'l Pass. and Ticket Agt., Chicago.
	FRED M. BRIGGS, Gen'l Agent.

			Kalamazoo Division.	ve.
19	3	1	2	4
p m	p m	a m	a m	p m
1:10	3:00	7:45	DpGrand Rapids 9:45	6:16
3:25	4:12	9:02	" Allegan 8:28	4:55
Frt			ArKalamazoo 7:10	
	6:35	11:35	"White Pigeon	2:25
		pm		
	8:00	12:30	"Elkhart 4:45	
	a m		p m	a m
	7:50	7:10	"Chicago	8:50
	p m			
	10:25	5:05	"Toledo	10:00
	a m			
	1:35		"Cleveland 7:15	5:45
		a m		p m
			"Buffalo 1:00	
			ale to all principal points in the	
			nada at Union Ticket Office, GEO.	WIL.
LIAN			Depot Office, M. BOOTZ, Agt.	
		A. J. S	SMITH, Gen'l Trav. and Pass. Agt.,	
			Cleveland, Ol	110.

Detroit,	Grand	Haven	&	Milwaukee.
	C.	OTHE SPROT		

Detroit, Grand Haven & Milwa	ukee.
GOING WEST.	
Arrives.	Leaves.
+Morning Express 1:05 p m	1:10 p m
†Through Mail 4:55 p m	5:10 p m
†Grand Rapids Express10:40 p m	
*Night Express 5:25 a m	5:40 a m
+Mixed	7:30 a m
GOING EAST.	
†Detroit Express	6:40 a m
†Through Mail	10:30 a m
tEvening Express 3:50 p m	3:50 p m
*Limited Express	10:55 p m
*Daily, Sundays excepted. *Daily.	
Detroit Express has parlor car to Detro	it, making
direct connections for all points East, arriv	
York 10:10 a. m. next day. Limited Express	
through sleeper Grand Rapids to Nias	
connecting at Milwaukee Junction with	
sleeper to Toronto.	
Through tickets and sleeping car berths	secured at
P. C. TT. 6 M. T. 1	

PERKINS & HESS

Hides, Furs, Wool & Tallow,

NOS. 122 and 124 LOUIS STREET, GRAND RAPIDS, MICHIGAN. WE CARRY A STOCK OF CAKE TALLOW FOR MILL USE.

(FOR PASSENGERS AND FREIGHT.) ave. Telephone 1032. H. MIDDLEBROOK, Agent.

Morse Elevator Works Philadelphia, New York and Detroit. Morse, Wil-

Florida **Oranges**

We have ar anged for a large quantity of this fruit and our fancy stock will come from the celebrated Hillyer Groves, whence they ship nothing but the finest, ripe stock.

Putnam & Brooks

REEDER, PALMER & CO.

Wholesale Boots and Shoes.

STATE AGENTS FOR LYCOMING RUBBER CO., 24 Pearl St., Crand Rapids, Mich., TELEPHONE NO. 998.

Wholesale A. HIMES. and Retail

Yards, Shawmut Avenue, Winter an W. Division Sts. Telephone Call 490-2. CAR LOTS A SPECIALTY.

WM. SEARS & CO., Gracker Manufacturers,

AGENTS FOR AMBOY CHEESE.

37, 39 and 41 Kent St., Grand Rapids.

AT WHOLESALE.

Bottom Prices on HARD and SOFT Coal in Car Lots, made delivered to any part of the State.

E. A. Hamilton, 101 Ottawa St., GRAND RAPIDS.

W. STEELE PACKING & PROVISION CO., IPVIN

WHOLESALE DEALERS IN

Fresh and Salt Beef, Fresh and Salt Pork,

Pork Loins, Dry Salt Pork, Hams, Shoulders,

Bacon, Boneless Ham, Sausage of all Kinds, Dried Beef for Slicing.

Strictly Pure and Warranted, in tierces, barrels, one-half barrels, 50 pound cans, 20 pound cans, 3, 5 and 10 pound

Pickled Pigs' Feet, Tripe, Etc.

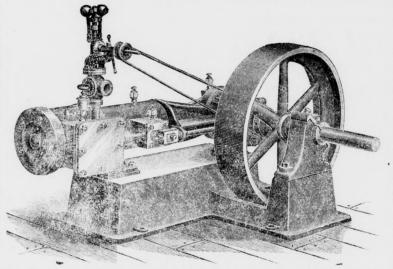
Our prices for first-class goods are very low and all goods are warranted first-class

When in Grand Rapids give us a call and look over our establishment. Write us for prices

GRAND RAPIDS, MICH.

W. C. DENISON,

Stationary and Portable Engines and Boilers, Havana Cigar Manufacturers,



Vertical, Horizontal, Hoisting and Marine Engines. Steam Pumps, Blowers and Ex haust Fans. SAW MILLS, any Size or Capacity Wanted.

88,90 and 92 SOUTH DIVISION ST.,

WHO URGES YOU TO KEEP

THE PUBLIC!

By splendid and expensive advertising the manufacturers cre ate a demand, and only ask the trade to keep the goods in stock so as to supply the orders sent to them. Without effort on the grocer's part the goods sell themselves, bring parchasers to the store, and help sell less known goods.

ANY JOBBER WILL BE GLAD TO FILL YOUR ORDERS

CO.,

MANUFACTURERS OF THE JUSTLY CELEBRATED

The Most Popular 10c cigar, and

BIG RAPIDS

HESTER & FOX,

SAW AND CRIST MILL MACHINERY



Matchers, Moulders and all kinds of Wood-Working Machinery, Saws, Belting and Oils.

And Dodge's Patent Wood Split Pulley. Large stock kept on hand. Send for Sample Pulley and become convinced of their superiority.
44, 46 and 48 So. Division St., GRAND RAPIDS, MICH.



RISING SUN BUCKWHEAT

MICH

Gnaranteed Absolutely Pure.

LEWAYGO ROLLER MILLS, Newaygo, - Mich.

To the Druggist who handles Cigars:

DEAR SIE—Your business will be benefited by selling IRWIN & CO.'S "LOS COCTORES" for the following reasons:



165 Milk Street.

1st—Because they are made exclusively for the Apothecaries and sold only to them.
2d—They are entirely free from ARTIFICIAL FLAVORING.

BOSTON, MASS.

3d—They are made of the best Havana Tobacco grown for fillers and Amsterdam Delhi A. E. Sumatra for wrappers.
4th—They are hand-made by experienced Union Cuban workmen, under our personal supervision, at our own factory, 165 Milk Street, Boston.

Box of 50, 100 and 250 Londres size. 50 in box Conchas size. Per Thousand,

\$58.50, \$59 & \$60.

P. S.—With 1,000 order and upwards we give you a beautiful Bronze Sign to advertise them in your store. A work of art, same as cut, greatly enlarged. SEND FOR OUR PRICE LIST.

IRWIN & CO.,

Sticking

Starch

BOSTON, MASS.

Hazeltine & Perkins Drug Co., Agents for Grand Rapids.

REQUIRES NO COOKING. MYSTIC STARCH CO

SPRING TIME IS DAISY TIME NICE THINGS GME TOGETHER, SUMMER TIME IS ROSE TIME FAIR AND GOLDEN WEATHER AUTUMN TIME IS FROST TIME FOREST TREES AFLAMING WINTERTIME IS BLEAKTIME HAVE IT AL CE AND SNOW WAYS BE, ROSE AND DAUSY TIME ALWAYS IN YOUR DEAR HOME

NEST HAVE THE PRIGHT SUNSHIN BUY THE SOAP THAT NAMED BELOW AND FIND WITHOUT A DOUBT DAISY TIME AND ROSE TIME WITHIN IF NOT WITHOUT. FOR ALL SEASONS SANTA (LAUS SOAP

Made by N. K. FAIRBANK & CO., CHICAGO, ILL.



We think but little of nature's work; We only speak to the hotel clerk; Though never of fields, or fruit or of grain But "Call me up for the morning train."

WHO ARE THEY?

Pencil Portraits of Grand Rapids Jobbers. XXIII.

In the days when he carried a gripsack he was very generally considered the hardest-working and best-paid man on the road. In his anxiety to cover a large amount of territory, he frequently found it convenient to imitate Dr. Tanner-for a few hours only. To see him when he got home from his week's trip, however, one would naturally be excused for assuming that he lived next door to Dan. Waters, financially as well as in reality. Since entering upon the career of a jobber, he works with the same energy as before and at high pressure speed, but elongated, while an extra frill has been Amos S. Musselman, both of whom claim added to his equipage and augmented to be at work at their desks in advance behind the driver. His hobby is horse back riding, but he didn't exhibit his horsemanship in the recent Republican parades. He has no particular use for a the drop of the hat, and nothing affords him more pleasure than to bring a recal- claims by a personal investigation. citrant patron to time. Who is he?

XXIV.

He isn't as large as some men, but he is every inch a gentleman for all that. He is not very old in the jobbing business, but he knows a thing or two about TRADESMAN by an officer of the Associabanking and is better acquainted with tion: the lumber business than either of the other avocations. He lives on the corner of two pleasant streets and has job- lac, in Detroit, on Nov. 12 and 13. bers for neighbors on two opposite corners. Who is he?

He doesn't get down to his desk before daylight, nor does he tarry until all the others have gone home at night, but the business goes on all the same and, if the market takes an upward turn at the proper time, his business associates are by no means displeased. He probably visits Chicago oftener than any other Grand Rapids jobber and it is hinted that he is frequently welcomed at that famous table in the dining-room of the Grang Pacific. Who is he?

His book-keeper is a prohibitionist, but he isn't troubled that way this year, for fort to correct some of the abuses to he has a barrel of cider and two kegs of which the jobbing trade is now subjecthe isn't troubled that way this year, for wine in his cellar at home. The only ed, and which have for some time bad thing which can be said about him is that he doesn't ask his friends to visit him often enough. His collar is of the same vintage as Adam's, but his cigars come from Key West direct. He likes a good meal or a good story and enjoys with equal relish an opportunity to confer a favor on another. Aside from his duties as manager of his own business, he is a leading stockholder in one of the largest manufacturing establishments in the city. Who is he?

XXVII.

He isn't as rich as his brother, but some people persist in liking him better, from depots on arrival, at their own exin spite of the financial disparity. He pense. Consequently, they think it only is a hard worker and shrewd trader, the only thing standing in the way of his ambition being slightly impaired health, hundred on all goods. This will barely which has given him more solicitude in the past than it does at the present time. He is a tireless worker, a careful buyer demand. and a consistent advertiser. Who is he: XXVIII.

He looks like an actor and is frequently mistaken for a votary of that profession. He is by no means an old settler, but he takes far more pride in the home of his adoption than many men who have always lived here and has made as many real estate investments as his resources will permit. He is big hearted in all the term implies and his friendships are matters of a lifetime. He has a large ac quaintance with jobbers all over the drafts or express charges when currence State, but is most intimate with the trade at Saginaw and Grand Rapids. Who is

XXIX.

He has served his ward, his city and his county, having put in so much time in such capacities in the past that he has little slang, "tired."

And, finally, it is proposed to adopt the future. It is not many years ago that he was reported to be on intimate with John D. Rockafellow, and that in for the losses occasioned through the deconsequence of "pointers" received from headquarters he was enabled to speculate in crude oil very successfully. Those days are passed, however, and since then many changes have come to the subject of this brief portrait. Who is he?

XXX.

He was for many years connected with a bank at Jackson, but for the past half dozen years he has driven his fast hors over Grand Rapids pavements. He doesn't work as many hours as some men do and he will never go down to his grave way," to begin with, and, besides, he luary for nothing.

doesn't have to. He works for a giant monopoly which does not ask its repreon something beside a cut-throat basis.

For the first correct interpretation of all of the above personal descriptions, one year's subscription will be given.

LAST WEEK'S PORTRAITS. No one made a complete answer to the portraits published last week, the correct interpretation being as follows:

- 16. Christian Bertsch. 17. Chas. W. Jennings.
- Daniel Lynch. 19. L. Winternitz.
- 20. HemanG. Barlow.
- 21. Sidney F. Stevens.
- 22. Henry B. Fairchild. WHO IS THE EARLY BIRD ?

In the sketch of I. M. Clark, published inder this head two weeks ago, it was stated that he was the early bird of the wholesale grocery trade. This statement his business hours are by no means as is vigorously disputed by O. A. Ball and dignity assumed by the man who rides of Mr. Clark and also ahead of each other. Mr. Clark, realizing that a bird in the hand is worth two in the bush refuses to relinquish the reputation given him by THE TRADESMAN, so anyone havmerchant who does not pay his bills on ing sufficient interest in the matter can establish the truth of the respective

Meeting of the Michigan Wholesale Grocere' Association.

The following report of the recent meeting of the Michigan Wholesale Grocers' Association is furnished THE

The Michigan Wholesale Grocers' As ociation held a meeting at Hotel Cadilmost all of the leading houses in the State were represented and a very satisfactory meeting was the result. The organizaion was fully completed by the adoption of a set of by-laws and the election of the following officers:
President—W. J. Gould, Detroit.

First Vice-President-James Stewart, East Saginaw.

Second Vice-President-L. E. Hawkins, Grand Rapids. Third Vice-President-M. W. Clark,

Jackson. Secretary and Treasurer-H. G. Barow, Grand Rapids.

A Board of Directors of thirteen mem bers was selected, which will have gen eral management of the affairs of the As

There is no intention on the part of the Association to go into the "trust" ness in any sense, but it will make an efgrowing.

One of the main objects will be the maintaining of contract prices on goods sold in that way, such as Arbuckle's coffees, Proctor & Gamble's soaps, etc. The margin on these goods allowed by the manufacturers is by no means unreasonable, but a system of underhanded cut-ting seems to be so often resorted to that in many cases no margin whatever is left the jobber and the result is dealers are tempted to handle inferior goods, or which a margin can be realized

Again, no matter in what market on jobbers buy their goods-New York, Chicago, Boston or Philadelphia-they have to pay heavy cartage bills on al purchases and have also to cart goods fair that their customers should pay moderate cartage to depots, and propose loped and expected that this very lov rate will not be thought an unreasonable

Again, dealers who wish to be acc nodated with extra time on their bills ought not to expect it without being willing to reimburse their jobber, whose bills must invariably be met promptly and who often has to borrow quite heavily himself in order to grant the accommodation asked by the retailer. Members of the Association will therefore charge interest on past due bills. Also, parties buy ing in broken packages, when the goods have to be boxed, will be expected to pay actual cost for boxing.

Jobbers, in remitting for their bills, in variably have to pay all exchange on sent, and they will ask their retai friends to do the same. It often happens that a retail dealer will make a small purchase and, in remitting, will deduct exchange which, sometimes, actually amounts to more than the profit made of the purchase. This, quite naturally, has a tendency to make the jobber, to use a

system of reporting undesirable trade to lal members of the Association, so that honest, honorable dealers will not have to pay linquencies of dishonest ones.

The Association hopes their retail friends will not get the idea that they are trying to form a "trust," even in a mild form. They propose to make no unreas-onable demands nor arbitrary rules, but abuses have crept into the jobbing trade little by little, probably no more, however, than in the retail, and the only way to this is the sole aim of the Association.

Bereaved Widow (to country editor) Do you charge for obituary notices, Mr. Shears? Country Editor-As a general thing we do, Mrs. Bently; but your husband and I were very old friends, and I through overwork. He "isn't built that will only be too glad to publish his obit-

Striking the Popular Fancy.

The supposed intimate connection besentatives to put in double time for half tween the red-headed girl and the white pay-even though it does compell its horse has become widespread in a few patrons to pay an exhorbitant price for months. It is astonishing how a popular short measure goods. He is a capital fancy will sweep over the country, befellow, socially, and has many friends coming known to every intelligent perwho would like to see him swing loose of son in a few months, and then die out his present connections and do business and be forgotten, after a brief but briland be forgotten, after a brief but brilliant existence. An acute merchant will often take advantage of these popular crazes to his benefit. It is not long since a clothier in Jersey City placed this advertisement in a daily paper:

WANTED—A red-headed girl to drive a team of white horses to a delivery wagon. Apply, etc., etc.

This singular advertisement was placed in the paper for several days, but attracted nothing but copious attention. No replies were received. The adverse of the paper should be adverted by the paper should be a support of the paper should be supported by the paper should be a support of the paper

No replies were received. The adver-tisement was them modified and the offer increased so as to include a good salary and a present of one of the horses. This inducement brought the fair, red-headed maiden, and, publicity having been given to the circumstances, the delivery wagon and general turn-out has created more interest than any other advertisement would be likely to do.

The Grocery Market.

has declined a fraction all Proctor & Gamble have adaround. Proctor & Gamble have advanced about a dozen brands of their soaps from 20 to 30 cents per box—a moyement which will probably be imitated by other manufacturers in the near future.

ACTUAL BUSINESS PRACTICE at the Grand Rapids ucates pupils to transact and record business as s done by our best business houses. It pays go to the best. Shorthand and Typewriting to thoroughly taught. Send for circular. Ad ess A. S. PARISH, successor to C. G. Swens

For December will contain the Illustrated History of the

DETROIT ATHLETIC CLUB

HUNTING, CAMPING, FISHING, CYCLING, BASEBALL, DRIVING. All Winter and Sum

TERMS S Yearly: Single Copies, 25 co SPECIMEN COPY FREE.

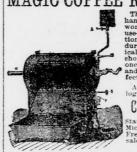
PUBLISHED BY OUTING COMPANY

LIMITED 239 Fifth Avenue, NEW YORK.



Every garment bearing the above ticket TARRANTED NOT TO RIP, and, if not as i

STANTON, SAMPSON & CO... Manufacturers, Detroit, Mich. MAGIC COFFEE ROASTER







Industrial School of Business Is noted for THOROUGHNESS.

9 Cords 1 10 Hours



Mill, Store and Dwelling for Sale. I own and desire to sell, or exchange for prop-try in the city, a mill 30 x 50 feet, four stories sigh, painted white, two run of stone, two bolts, ood cleaning apparatus, power corn sheller, and Il machinery necessary for doing a good custom usiness. Ample power, the whole of Flat river, everal acres of ground; store and dwelling com-ined, also on same premises. No incumbrance

PRODUCE MARKET.

eles—Fall fruit commands \$1.50@\$1.75 per Winter fruit is in fair demand at \$1.75@\$2

Butter—Creamery is in fair supply at 26@28c Dairy is scarce, No. 1 readily commanding 18@ se. Cabbages—Home grown command \$4@\$5 per 100 Celery—20@22c per doz. Cider—8@10c per gal. Cooperage—Perk barrels, \$1.25; produce barrels

2c per bu.

Pop Corn—214c per lb.

Potatoes—The market is flat, there apparently
eing no demand anywhere. Buyers are paying
5c per bu, here and 20@22c at the principal buyng points out of town.

Althonor, 3t per bu.

Qúinces—\$1 per bu. Squash—Hubbard, je per lb. Sweet Potatoes—Baltimores, \$3@\$3.25 per bbl. erseys, \$3@\$3.25 per bbl. Turnips—25c per bu.

PROVISIONS. The Grand Rapids Packing and Provision Co. quotes as follows: PORK IN BARRELS.

SMOKED MEATS-Canvassed or Plain Hams, average 20 lbs.

Shoulders
Breakfast Bacon, boneless
Dried Beef, extra.
ham prices....

DRY SALT MEATS.

LARD-Kettle Rendered LARD-Compound.

SAUSAGE-Fresh and Smoked

F. J. Dettenthaler quotes as follows: OYSTERS IN CANS.

Fairhaven Counts FRESH FISH.

CANDIES, FRUITS and NUTS. Putnam & Brooks quote as foll ws:

Royal, 25 lb. pails . 200 lb. bbls. Extra, 25 lb, pails.

200 lb, bbls.
French Cream, 25 lb, pails.
Cut Loaf, 25 lb, cases.
Broken, 25 lb, Pails.

300 lb, bbls.

contr Drops

'eppermint Drops

'hocolate Drops

I. M. Chocolate Drops

itom Drops

itorice Drops

itorice Drops

itorice Drops

ozenges, plain

"""

printed

W. N. FERRIS,

on same premises. No incumbrance
H. B. FALLASS.
Fallass & Swarthou's Law Office,
National City Bank Block.

Fancy H. P.,
Choice White, Virginia
Fancy H. P.,
Extra "

Wholesale Price Current.

The quotations given below are such as are ordinarily offered cash buyers who f. J. DETTENTHALER. pay promptly and buy in full packages.

City Oyster, XXX CREAM TARTAR. Strictly pure Grocers'.... DRIED FRUITS-DOI Apples, sun-dried evaporated. Apricots, Blackberries Vectarines XXXX DRIED FRUITS-Citron, in drum... in boxes... Clipper Climax Currant Corner Stone
Double Pedro
Whopper
Peach Pie.
Wedding Cake, blk TEAS. JAPAN-Regular SUN CURED

1 " 7, ¹/₄ lb. cans, 12 doz ¹/₂ lb. " 6 ¹ lb. " Red Star. English, 2 doz, in case. American, 2 doz. in case

18 00 | Common W 18 00 | Fancy Mill Warehouse BUCKWHEAT.
Kings 100 lb. cases...
80 lb. cases...
BUTTERINE.
Dairy, solid packed...
rolls... Creamery, solid packed. Hotel, 40 lb. boxes... Star, 40 Paraffine ...

Lobsters, 1 lb.

ardine

rapes

Salmon, 1 lb. Columbia...

" Mustard 1/6

CANNED GOODS—Fruits.
Apples, gallons, stand.....
Blackberries, stand......
Cherries, red standard....

1 lb. stand..... 2 lb. ... 3 lb. in Mustard...

2 lb. "
1 lb. Sacramento...
2 lb. "
2 lb. "
3 lb. "
2 lb. "
3 lb. "
3 lb. "
3 lb. "
3 lb. "
4 s. ...

Wickins CANNED GOODS-Fish. Clams, 1 lb, Little Neck... Clam Chowder, 3 lb.
Cove Oysters, 1 lb, stand...
2 lb.
Lobsters, 1 lb, pienic...

Tierces. 30 and 50 lb. Tubs 3 lb. Pails, 20 in a case 5 lb. Pails, 12 in a case 10 lb. Pails, 6 in a case 20 lb. Pails, 4 in a case

20 lb, Pails, 4 in a case.

Extra Mess, warranted 200 lbs...

Extra Mess, chicago packing...

Plate...

Extra Plate...

Boneless, rump butts...

1/2 bbl.....

1/2 bbl....

In half barrels

OYSTERS and FISH

tandard, 25 lb, boxes Twist, 25 Cut Loaf, 25

FANCY-In 5 lb, boxes

printed perials.

FANCY—In bulk, zenges, plain, in pails..... in bbls..... printed, in palls Moss Drops, in pai ur Drops, in pails

Fard, 10-lb, box.

Persian, 50-lb, w. Y.

Persian, 50-lb, w. Y.

Persian, 50-lb, w. Y.

Persian, 50-lb, w. Y.

Persian, 50-lb, box. Y.

NUTS.

Brazils..... Filberts, Sici Walnuts, Gre

Tapioca, fl'k or p'rl.
Wheat, cracked.
Vermicelli, import.
domestic. " boneless.
Halibut ...
Herring, round, ½ bbl Holland, bbls Holland, kegs LAMP WICKS. Pure.... Calabria Sicily... Black Strap... Cuba Baking. One-half b One-harr barrels, se oatmeat.

Muscatine, Barrels ...
Half barrel Medium. a bbl

aspberries, extra Small, bbl CANNED VEGETABLES. agus, Oyster Bay. Lima, stand.... Japan . as, French. 1
extra marrofat. @1
soaked. 140@1
" sifted. 1
French, extra fine. 20 DeLand's, pure.... Charch's, Cap Sheaf. Dwight's Taylor's. Common Fine per bbl. Solar Rock, 56 lb. sacks. Ashton bu, bags

Michigan Full Cream 11 @121/ 18 @20 CHOCOLATE. Runkel Bros.' Vienna coffee-Green

Mexican & Guatemala 17 coffees-Package. Lion

bins
Arbuckle's Ariosa, McLaughlin's XXXX Honey Bee... Nox All O B... Tiger.

coffees-50 lb. bags. Arbuckle's Avorica..... Valley City.....Felix.... CLOTHES LINES. per doz. 1

Jute 60 ft. 72 ft Eagle....... Anglo-Swiss. CRACKERS.

Kenosha Butter.

61/2@ 8

. @14 . 7½@ 8 . @11 . 13½@14

@17 @15

Higgins Warsaw Sauerkraut Silver Thread, 30 gal. SOAP. Big Bargain Kegs, English. Pepper, Singapore, black white. " white...
spices—Ground—In Bul
Allspice.
Cassia, Batavia. Mace Batavia. Mustard, English.

" Cayenne

Mystic, 1 lb. pkgs... barrels....

Confectionery Λ ...

Standard A. No. 1, White Extra C

STARCH.
Kingsford's
Silver Gloss, 1 lb. pkgs.
" "6 lb. boxes.
" "bulk....

SUGARS.

Fair ... Choice Extra choice, wire leaf Common to fair. 2
Extra fine to fines 5
Choicest fancy. 7
Common to fair. 2
Superior to fine . 2
Superior to fine . 2 Common to fair Superior to fine Fine to choicest ENGLISH BREAKFAST Best Tea Dust. 1000 | 166 ft | 229@25 | 24@35 | 40 gr | 91 | 25@29 | 25 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | 25@29 | VINEGAR PAPER, WOODENWARE Curtiss & Co. quote follows: 4 75 Straw ... Light V ... 2 88 Light V ... Light V ... 5 75 Sugar ... Hardware ... 1 60 Bakers ... 75 Dry Goods ... 40 Jute Manilla Red Express Straw ... Light Weight TWINES Sea Island, a No. 5 Hemp . No. 8 B.... Wool Pails, No. 1, two-hoop. "No. 1, three-hoop willow ci'ths, No.1 No.2

GRAINS and FEEDSTUFFS Granulated

Bran. Ships. Small lots. 2 40 Small lots. 1 87 Car No. 1, per 100 lbs . . BARLEY HIDES, PELTS and FURS. follows:

Calfskins, green. cured. PELTS. 5@1 5@1 1@ 5@1 50@5 Cat, house....
wild....
Fisher....
Lynx....
Martin, dark.

Deerskins, per lb.

Grease butter..... Switches......

Tallow

MISCELLANEOUS.

Goods. Write for quotations and samples. Jackson Cracker Co., MICH.

GRAND RAPIDS.



OYSTERS

SALT FISH

Mail Orders Receive Prompt Attention.

See Quotations in Another

THE ACME OF UTILITY AND (00) ECONOMY (00) STORE SHEWING .

WHEN HE SAME IS HUNGON
THE THE PAT ADJUSTABLE REVERSIBLE

BRACKETS Liberal discount to the trade. Special Inducements to parties introducing this system of store-fitting in any locality.

KOCH A. B. CO., 354 Main St., PEORIA, ILL. BORDEN, SELLECK & CO., Agts., 48-50 Lake St., Chicago; 114 Water St., Cleveland

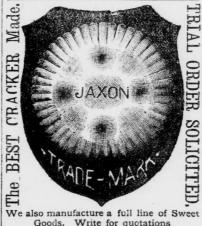
Manufactured by



The Finest 5-ct. Cigar Manufactured LONG HAVANA FILLER. THEY HAVE NO EQUAL.



THESE GOODS ARE "PAR EXCELLENCE"



G. M. MUNGER & CO.,

Successors to Allen's Laundry. Mail and Express orders attended to with plomptness. Nice Work, Quick Time Satisfaction Guaranteed.
W. E. HALL, Jr., Manage Manager.

Drugs & Medicines.

State Board of Pharmacy. State Board of Pharmacy.

One Year—James Vernor, Detroit.

Two Years—Ottmar Eberbach, Ann Arbor.

Three Years—See, M. Eberbach, Ann Arbor.

Three Years—See, M. Eberbach, Ann Arbor.

Three Years—Jacob Jesson, Muskegon.

President—Geo, McDonald

Secretary—Jacob Jesson.

Treasurer—Jas. Vernor.

Next Meeting—At Lansing, on November 6, 7 and 8.

Candidates will please report at 9 a. m. the second day

of meeting.

Michigan State Pharmaceutical Ass'n. President—Geo. Gundrum. Ionia.
First Vice-Geo. Gundrum. Ionia.
First Vice-Fresident—O. Eberbach, Ann Arbor.
Secretary—H. J. Brown. Ann Arbor.
Treasurer—Wm Dupont, Detroit.
Executive Committee—A. H. Lyman, Manistee: A. Bassett. Detroit; F. J. Wurzburg, Grand Rapids; W. A. Hall, Grenville: E. T. Webb, Jackson.
Local Secretary—A. Bassett, Detroit.

Grand Rapids Pharmaceutical Society. President. J. W. Hayward, Secretary, Frank H. Escott. Detroit Pharmaceutical Society.

8. What is the weight of a fluid ounce of distilled water at 60 deg. F., U. S. Muskegon Drug Clerks' Association. sident, Geo. L. LeFevre. Secretary, Jno. A. Tinho

Some Observations on the Pharmacist and his Vocation.

A man who is habitually exact in what he does—who prefers accuracy by a nat-ural instinct—who has correct mechanical ideas, and possesses a good founda-tion upon which a practical and scientific education may be based—has in these requisites the material to make a creditable pharmacist. He must possess also the essential attributes of patience to pursue, and preserverance to continue, repress all idea of becoming rapidly rich, and withal, be industrious. To the student and lover of science the business offers congenial pursuit. The avenues of exploration in the different collateral branches, as chemistry, botany, zoology, mineralogy, etc., widen out as the progressive steps advance, and these studies become intensely absording.

The exaction of the business lies in the

close, in-door confinement, and the proclose, in-door confinement, and the pro-longed hours of application. The Sab-bath fails to impress with any moral sense, and even as a means of physical rest is lost. The most menial of wage-workers has a boon in this which is denied to the pharmacist. Yet this situa-tion might be largely controlled by some sensible concert of action with his con-freres. This has never been attempted to any general extent, and the pharmaeist remains enslaved by his duties.

Yet, with al, the business is not an unhealthy pursuit. Those inherently robust generally maintain health. Seelusion from direct sunlight induces pallor, but this is not impairment. Young men of deficient physical stamina, and impeded growth from any cause, should never choose pharmacy, better be a farm-assistant than a pharm-acist. No unusual mortality prevails among pharmacists.

Many live to old age, the majority reaching an average period.

To the extent to which the opportuni-

ties may be carried, the business is profitable. The pharmacist has always been a sort of autocrat among retail merchants. He has never acknowledged any right of scrutiny into the percentage of his profits. Herein he has grievously erred. The public persistently regard him as a mer-chant, with wares to sell, he views himself as a professional man, lacking, how-ever, an "esprit" which would enable him to maintain, with dignified strenght, the latter position. He buys in the open market but sells without reference to commercial usage, or custom. He is the arbiter of his own prices, and demands a profit which brings him into wrangling conflict with many customers. The necessities of his case demand a larger remuneration than is accorded to resin, an oleo-resin, a gum and a gum resin. others, but with this the public have no resin?

The patronage of his vicinage often fails to afford him adequate support because his ranks are vastly overcrowded.

6. Give the rale to proceed the control of the The area of his business territory is too much circumscribed. The science of his business is an impenetrable and impresbusiness is an impenetrative and impressive mystery to his patrons, and herein lies his strongest grasp. But he has sadly failed to comprehend this, and permitted himself to be deprived of the full fruits of his own skill, the material advantage, the entire profit, he has languidvantage, the entire profit, he has languidly admitted others to the division, the manufacturer and the middleman absorb-

Ing the lion's share.

He seldom avails himself of the aid of advertisement, and his repertoire of stock is the subject of only casual demand. His store is a local establishment and his repertoire of stock is the knowled. its existence seldon extends beyond the immediate neighbor-The emergency of family illness, atom and a molecule? and the occasional needs of domestic life constitute his main dependence. He has yielded to the commercial spirit to the 3. Give the sy extent of introducing into his stock in trade many articles wholly foreign to his chlorine and carbon. He has, unfortunately, done much to confirm the inpression that his commercial instincts rise paramount to the professional. The paucity of capital 6. What is an acid? necessary to start the business has invited many adventurers into pharmaceutical ranks. Heretofore the not over rigid educational requirements, and the loose legal restraints have opened a wide door to irresponsibility. The pharmacist's 10 What is the difference between to irresponsibility. The pharmacist's 10 What is the difference doubtless often turn to these thesis and analysis? facts, and he laments the hardships which impede his progress. But he uses no effort to correct the disadvantages, no ef fort to stem the influx tide into his do main. He seldom abandons his vocation in absolute discouragement, or changes his pursuit. Death and resignation, nor even retirement do not deplete the votar- cyanic acid? ies of phamacy, proportionate to the relief demanded.

Surely the labor of skilled knowledge should be placed in position of greater requital, but if the evil lies within, is of self-creation, and not without, better acids, and state what their salts are lessen the inherent cause rather than called complain of the inevitable. Better discourage the novice and the tyro at the outset, or until the field expands to the glean-How should it be kept?

20. What are halogens? Name them.
21. What is the source of phosphorus? er, or opportunities enlarge in commensurate proportion to the want.

W. B. Thompso.x

Looking After Violations of the Law.

Stanley E. Parkill, of the State Board "Only one kind, madam, and this is the of Pharmacy, was in Grand Rapids, Ludington, Manistee and Petoskey, last week, looking after reported violations of the ken; I have two kinds of lobelias in my

Old Lady (to grocer)—My daughter is madam," replied the apothecary, "there quite an invalid, sir, and wants some are two plants very much alike; but the nice, fresh eggs. Grocer—Yes, ma'am. (To boy): James, show this lady those high belia, whereas the one with the invalid eggs.

Examination Questions of the North Carolina Board of Pharmacy.

PHARMACY.

3. What Dispensatories have we in use

U. S. pint?
7. How many fluid ounces in an im-

9. What is the weight of a fluid ounce

12. What is specific gravity, and how is it determined for solids and liquids?

13. Define distillation, sublimation, desiccation, trituration, lixiviation.

14. What solvents are used in phar-

15. Give the official directions for con-

17. Describe the process of re-percola-

18. What are abstracts? How are they prepared, and what proportion of the drug do they represent?

19. How are fluid extracts prepared, and what strength is required by the

20. What is the active principle of

opium, belladonna, ipecac, ignatia, nux vomica, cinchona, aloes, erythroxylon,

21. How is Dover's powder prepared? 22. What is Tully's powder? Give

23. What is the morphine strength of Majendie's solution?
24. What percentage of morphine should official opium contain?
25. What should be dispensed when

solution per sulphate iron is prescribed.

26. Name the different modes of pre-

paring medicated waters.
27. Name the best solvents for iodine,

boric acid, tannic acid, phosphorus, gutta percha, strychnine, gun cotton, gums,

28. Give the full Latin name for Mon-

sel's solution, Fowler's solution, Don-

ovan's solution, Lugol's solution, Labar-

raque's solution.
29. What is meant by a number 20, 40

alcohol of the U.S. P. 1870 and that of

31. What is the difference between aqua ammonia and spiritus ammonia?
32. What percentage of ammonia does

stronger water of ammonia contain?
33. Name the official preparations of

34. What is an impalpable powder?

35. How is hydrated peroxide iron pre

MATERIA MEDICA. 1. From what source is pepsin ob-

2. Name six substances from animal

sources used in pharmacy.

3. What is the difference between a

4. What is the difference between a volatile oil and a fixed oil?

5. Give the rule to proportion doses of

6. Give the official name of henbane.

foxglove, hemlock, deadly nightshade, monkshood, blue flag, black snakeroot

pipsissewa, golden seal, rhatany, American worm-seed, Levant worm-seed, coch-

ineal, pennyroyal, prickly ash.
7. What is the dose of morphine,

opium, elaterium, atropina, aconitia, dig-

1. What is the difference between an

2. What is an element? How many

3. Give the symbol for, and atomic

5. Into what two general divisions are

What test is used to distinguish an

9. Why is Fowler's solution incompat-

10 What is the difference between syn

14. What is a crystalloid, a colloid?

16. Do bitter almonds contain hydro

17. How is hydrogen prepared? Write

18. What is the source of iodine, and

A lady stepped into a drug store and called for a bottle of lobelia. After she had paid for it, she asked the druggist

many kinds of lobelia there were.

garden—one bears a white flower and the Sinapis, ess, ounce

POTASSIUM.

15. Define the terms hygroscopic, ef-

11. What is organic chemistry?

12. What is a glucoside?

13. Define dialysis.

out the reaction recurring.

white flower is the low belia.'

florescent?

4. What is an alkaloid?

6. What is an acid?

7. What is a base?

acid from an alkali?

What is the difference in the dilute

ducting the process of percolation.

16. What is maceration? Digestion?

10. What is a graduated pipette?

11. What is a meniscus?

What is a Pharmacopæia? What is a Dispensatory?

in pharmacy?

perial pint?

measure?

salix?

resins.

or 60 powder?

sulphur.

official name and dose.

At the last meeting of the North Car-A regular meeting of the Muskegor Drug Clerks' Association was held Tues-day, November 13, at which the officers olina Board of Pharmacy, successful candidates for registration were compelled to give correct replies to the following questions within the space of five hours:

for the next term were installed.

The membership of the Association i now as high as ever known before and general aim is taken to make the meet ings as interesting as possible. Great benefit is derived by the members from the reading of papers, discussion of questions, chemical and pharmaceutical in this country?
4. Name the systems of weights used experiments, etc. The Association lives in hopes to obtain a laboratory, the realin pharmacy.
5. What systems of measures are used ization of which may be seen in the near future, with as many members as the Association has at present. 6. How many fluid ounces are there in

Muskegon Drug Clerks' Association.

MUSKEGON, Nov. 14, 1888.

JNO. A. TINHOLT, See'y.

The Drug Market. There are few changes of importance to note this week. Opium, morphia and quinine are steady. Borax is very firm of distilled water at 60 deg. F., imperial and advancing. Gum camphor is unchanged. Oil cassia is higher. Gum guaicum has advanced on account of scareity. Hemp seed has advanced. Balsam copaiba is higher.

POLISHINA

The Best Furniture Finish in the Market.

Specially adapted for Pianos, Organs and Hard Woods.

POLISHINA will remove grease and dirt, and will add a luster which for beauty and durability cannot be excelled.

POLISHINA is clean and easy to use, as full directions accompany each bottom. POLISHINA is put up in Large Bottles and is sold at the moderate price of

Twenty five cents.

POLISHINA is the best Furniture Finish in the market. Try it, and make your old furniture look fresh and new.

POLISHINA is for sale by all Druggists, Furniture Dealers. Grocery and Hardware Stores.

Beware of Imitations.

TRADE SUPPLIED BY THE

Hazeltine & Perkins Drug Co., GRAND RAPIDS, MICH.

CINSENG ROOT. PECK BROS., Wholesale Druggists, GRAND RAPIDS.

Balsam copaida is nigher.	THOM DIE	GRAND RAPIDS.			
Wholesale Price Current.					
Advanced—Gum guaioc, oil	cassia, hemp seed, balsam copaiba				
ACIDUM.	Carb 12@ 15	Antipyrin			
	Carb	Argenti Nitras, ounce 6 68 Arsenicum			
Boracie	Potassa, Bitart, pure. 35@ 38	Bismuth S. N			
Sitricum 60@ 65 Hydrochlor 3@ 5 Sitrocum 10@ 12	Chlorate (po. 29) 182 20 Cyanide 506 55 Iodide 2 8563 00 Potassa, Bitart, pure 556 38 Potassa, Ritart, com 6 15 Potass Nitras, opt. 86 16 Potass Nitras, opt. 766 9 Prusslate 2566 2	11; ¼s, 12) @ 9 Cantharides Russian			
) xalicum 120 14	Prussiate 25@ 28 Sulphate po 15@ 18	Carcial Empatue of @ 19			
Phosphorium dil 20 alicylicum	RADIX.	" " po @ 16			
Phosphorium dil. 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	Aconitum 20@ 25 Althae 25@ 30	Caryophyllus, (po. 28) 22@ 25			
AMMONIA.	Althae 250 30 Anchusa 150 2 Arum, po 6 25 Calamus 200 5 1 Gentiana. (po. 15) 100 12 Glychrrhiza. (pv. 15) 160 15	Cera Alba, S. & F. 50@ 55 Cera Flava 28@ 30 Coccus @ 40			
Aqua, 16 deg. 36 5 " 18 deg. 46 6 Carbonas 116 13	Gentiana, (po. 15) 10@ 12	Cassia Fructus @ 15 Centraria @ 10			
Carbonas					
ANILINE.	Hellebore, Ala, po 15@ 20 Inula, po	Chloroform			
Black	Income no 9 1500 20	Cinchonidine, P. & W 15@ 20			
Brown 80@1 00 Red 45@ 50 Fellow 2 50@3 00	Iris plox (po. 20@22) 12@ 20 Jalapa, pr. 25@ 3) Maranta, 148 @ 35 Podophyllum, po 15@ 18	Corks, list, dis. per			
BACCAE. Cubeae (po. 1 601 85@2 00	Rhei	cent @ 60 Creasotum @ 50 Creta, (bbl. 75) @ 2			
uniperus	Rhei	Creta, (bbl. 75) 6 2 " prep. 56 5 " precip. 86 10			
BALSAMUM.	Sanguinaria, (po 25). @ 20 Serpentaria 300 35	" precip. 8@ 10 " Rubra @ 8 Crocus 22@ 25			
Copaiba 70% 73 Peru @1 30 Terabin, Canada 50% 55	Similax, Officinalis, H @ 40	Cupri Sulph 7@ 8			
folutan 45@ 50	Scillae, (po. 35) 100 12 Symplocarpus, Fœti-				
CORTEX. Abies, Canadian	(ills, po (6 00)	Emery, all numbers. @ 8 " po.			
Cassiae	Valeriana, Eng. (po.30) @ 25 German 15@ 20 Zingiber a 10@ 15	Flake White			
Euonymus atropurp	Zingiber j 18@ 22	Gambier			
Tunus Virgini 12 Quillaia, grd 12 Sassafras 12 Ulmus Po (Ground 12) 10	SEMEN. Anisum, (po. 20) @ 15	Gambier			
	A nium (gravalaans) lika 19	Glue, Brown 960, 15			
EXTRACTUM.	Bird, 1s. 46 6 Carui, (po. 18) 126 15 Cardamon 1 0061 25	" White 13@ 25 Glycerina 23@ 26 Grana Paradisi @ 15 Humulus 25@ 40			
Glycyrrhiza Glabra 24@, 25 " po 33@ 35 Haematox, 15 lb. box 11@, 12		Humulus 25@ 40 Hydraag Chlor Mite @ 85			
" ½8 14@ 15	Cannabis Sativa 46 4½ Cydonium 75@1 00 Chenopodium 10@12 12 Dipterix Odorate 1 75@1 85	" Cor @ 75 " Ox Rubrum @ 90			
	Foeniculum @ 15 Foenigreek, po 6@ 8	Ox Rubrum @ 90 Ammoniati @1 10 Unguentum 45@ 55 Hydrargyrum @ 75			
Carbonate Precip @ 15	Foeniculum (6 15) Foeniculum (6 15) Foeniculum (6 16) Foeniculum (6 16) Foeniculum (6 16) Lini (7 16)	Hydrargyrum @ 75 Ichthyobolla, Am1 25@1 50			
Carbonate Precip. @ 15 Citrate and Quinia @ 3 50 Citrate Soluble @ 80 Ferrocyanidum Sol @ 50	Lobelia	Indigo			
Solut Chloride @ 15 Sulphate, com'l 11/2@ 2	Rapa 5@ 6 Sinapis, Albu 8@ 9	Iodoform @5 15 Lupulin 85@1 00 Lupulin 55@6			
	encountra	Timen Amon of He			
Arnica 14@ 16	Frumenti, W., D. Co. 2 00@2 50 D. F. R 1 75@2 00 1 10@1 50 Juniperis Co. O. T 1 75@3 75 1 75@3 50	drarg Iod @ 27 Liquor Potass Arsinitis 10@ 13			
Matricaria 30@ 35	Juniperis Co. O. T 1 75@1 75	Magnesia, Sulph (bbl 11/4) 2@ 3			
FOLIA. Barosma	175@3 50 1 175@3 50 Saacharum N. E. 1 175@3 50 Spt. Vini Galli	1%) 26 3 Mannia, S. F. 9061 0 Morphia, S. P. & W. 2 5562 8 S. N. Y. Q. & C. Co. 2 5562 7			
Barosma	Spt. Vini Galli	C. Co			
Salvia officinalis, ½8 and ½s	Vini Alba	Moschus Canton			
	Florida sheeps' wool	Os. Sepia			
GUMMI. Acacia, 1st picked @1 00	Carriage 25@2 50 Nassau sheeps' wool carriage 2 00	Picis Liq, N. C., ½ gal			
2d 6 90 3d 6 80 eifted sorts 6 65	Velvet extra sheeps'	Picis Lig. quarts (7) (8)			
" po 75@1 00	Extra vellow sheeps'	Pil Hydrarg, (po. 80) @ 50			
" Cape, (po. 20) @ 12	Grass sheeps' wool car- riage 65	Piper Nigra, (po. 22) @ 18 Piper Alba, (po g5) @ 33 Pix Burgun			
Catechu, 1s, (1/2s, 14 1/4s,	Yellow Reef, for slate	Pix Burgun			
16)	use	Pyrethrum, boxes H & P. D. Co., doz @1 23			
Camphore	Accacia 50 Zingiber 50	Pyrethrum, by 550, 60			
Euphorbium, po 35@ 10 Galbanum @ 80 Gamboge, po 80@ 95	Ferri Iod 50	Quassiae 80 10 Quinia, S. P. & W 500 55 Quinia, S. P. & W 500 55 Rubia Tinctorum 120 14			
Gamoge, po	Ferri Iod. 50 Auranti Cortes 50 Rhei Arom 50 Similax Officinalis 60	Saecharum Lactis pv. @ 33 Salacin			
Mastie	Similax Officinalis	Sanguis Draconis 406 30			
Opii, (po. 4 75) 3 15@3 25 Shellac 25@ 33 bleached 25@ 30	Senega 50 Scillae 50	Sapo, W 126 14 M 8a 10			
Tragacanth 300 75	Scillae 50 " Co 50 Tolutan 50 Prunus virg 50	Sapo, W 12@ 14 M Sa 16 G G 15 Seidlitz Mixture @ 25			
HERBA—In ounce packages. Absinthium	TINCTURES.	Snuff. Maccaboy, De			
Eupatorium 20 Lobelia 25	Aconitum Napellis R 60 " F 50	Voes			
Majorum 28 Mentha Piperita 23 "Vir 25 20 25	" F	Soda Boras, (po. 11) 10@ 11			
Rue 30 Tanacetum, V 22 Thymus, V 25	Arnica	Soda Carb			
		Soda, Ash. 344 Soda, Sulphas. 6 Spts, Ether Co 506 55 Myrcia Dom 62 0			
MAGNESIA. Calcined, Pat 55@ 60	" Co	Spts, Ether Co			
Carbonate, Pat 200 23 Carbonate, K. & M 200 25 Carbonate, Jenning5 350 36	Cantharides	" Myrcia Imp @2 50 " Vini Rect. bbl. 2 27)			
OLEUM.	Cardamon	Less 5c gal., cash ten days.			
Absinthium	Cardamon. 75 " Co. 75 Castor. 1 00 Catechu. 50	Strychnia Crystal			
Anisi	Cinehona	Tamarinds			
Bergamii	Columba	Theobromae 50@ 50 Vanilla 9 00@16 00 Zinci Sulph 7@ 8			
Caryophylli	Cubeba 50 Digitalis 50 Ergot 50	OILS.			
Amydanac, Amarae 226, 9 Anisi 856,19 Auranti Cortex 62,5 Bergami 2,756,3 2 Cajiputi 9061 0 Caryophylli 62,0 Cedar 356,6 Chenopodii 61,7 Cinnamonii 906,9 Citronella 67,7	Gentian 50 60	Bbl. Gal Whale, winter			
Citronella @ 77 Conium Mac 35@ 65 Copaiba 90@1 00 Cubebae 15250@16 00	Guaica	Lard, No. 1 50 55			
Cubebae	Zingiber	Lindseed, boiled 60 63 Neat's Foot, winter			
Erigeron	Hyoseyamus	strained			
Exechthitos 90@1 0 Erigeron 1 20@1 3 Gaultheria 2:25@2 3 Geranium, ounce 6 7 Gossipli, Sem. gal 50@ 7 Hedeome 1 15@1 2	Kino 30	PAINTS. bbl. lb.			
Hedeoma 1 15@1 2 Juniperi 50@2 0	Lobelia	Ochre, yellow Mars134 2004 Ber134 2004			
Juniperi 50@2 0 Lavendula 90@2 0 Limonis 1 60@2 0 Mentha Piper 2 75@3 7 Mentha Verid 3 00@3 2 Morrbung cel 80@1 0	Opii 85 Camphorated 50	" strictly pure 21/2 23/402			
Mentha Verid 3 00@3 2: Morrhuae, gal 80@1 0	Lobelia	Red Venetian			
Morrhuae, gal 80@1 0 Myreia, ounce @ 5 Olive 1 00@2 7	Rhatany 50	Lead, red 634@714			
Ricini	1 " " Co 50	Whiting, white Span 634@714			
Rosmarini 75@1 00 Rosae, ounce @6 00 Succini 40@ 43	Serpentaria 50 Stromonium 60	Whiting, Gilders' @90 White, Paris American 1 00			
Succini 40a 4 Sabina 90@1 0 Santal 3 50@7 0	Valerian 50	cliff			
Sassafras 80@ 8	Verstrum Veride 50	Swiss Villa Prepared			

MISCELLANEOUS.

| Section | Column |

AMERICAN POCKET BATTERY

This Battery has the advantage over any in the mar-ket in the following points of superiority: A Patent Hard Rubber, Removable Screw Top Cell (like a pocket inkstand), containing the Carbon and Zinc elements,

KALAMAZOO, MICH., OF HAZELTINE & PERKINS DRUG CO.,

Acme White Lean & Color Works.



Manufacturers of the Celebrated ACME PREPARED PAINTS,

Which for Durability, Elasticity, Beauty and Economy are Absolutely Unsurpassed.

F. J. WURZBURG.

WHOLESALE AGENT.

Grand Rapids, - Mich.



GRAND RAPIDS, - MICH. And the Wholesale Druggists of Detroit



For Sale to the Trade by

Hazeltine & Perkins Drug Co., Wholesale Drug-gists: Hawkins & Perry, Wholesale Grocers; Mc-Causland & Co., Wholesale Grocers, E. Saginaw; W. J. Gould & Co., Wholesale Grocers, Detroit; D. Desenberg & Co., Wholesale Grocers, Kalama-



Peckham's Croup Remedy is prepared especially for children and is a safe and certain cure for Croups, Whooping Cough, Colds and all bronchial and pulmonary complaints of childhood. For attractive edvertising matter address the proprietor, Dr. H. C. PEC KHAM. Freeport, Mich. Trade supplied by wholesale druggists of Grand Rapids, Detroit and Chicago.

Should send \$1 to

E. A. Stowe & Bro.

GRAND RAPIDS,
for one of their Improved .1 00@1 20

LIQUOR & POISON RECORDS

HAZELTINE & PERKINS DRUG CO.

--- DRUGS---

Chemicals and Druggists' Sundries.

Dealers in

Patent Medicines, Paints, Oils, Varnishes.

We are Sole Proprietors of

WEATHERLY'S MICHIGAN CATARRH

We have in stock and offer a full line of

Whiskies, Brandies, Cins, Wines, Rums.

We are Sole Agents in Michigan for W. D. & Co., Henderson County, Hand Made Sour Mash Whisky and Druggists' Favorite Rye Whisky.

We sell Liquors for Medicinal Purposes only. We give our Personal Attention to Mail Orders and Guarantee Satisfaction.

All orders are Shipped and Invoiced the same day we receive them. Send in a trial order.

Hazeltine & Perkins Drug Go.,

GRAND RAPIDS, MICH.



East Genessee Street. Buffalo, N. Y., Feb. 17, 1888.

Philadelphia, Feb. 4, 1888.

New Orleans, La., April 6, 1888.

Specialty Depart. Ph. Best Brewing C

Specialty Depart. Ph. Brewing Co.

Specialty Depart. Ph. Best Brewing Co.,

GENTLEMEN-I have used the "Best" Tonic
with most gratifying results in my case of
dyspepsia. My case was a bad one, I had no
appetite; headache in the morning; sour stomach; looking as though I had consumption,
and after taking this tonic I never feit better
in my life. I think it will cure a bad case of
dyspepsia. You may recommend it for that
case.

WM. O. JAEGER.

Detroit, Mich., April 9, 1888.

Specialty Depart. Ph. Best Brewing Co.,

DEAR SIRS—Your agent left me

Specialty Dept. Ph. Best Brewing Co.,

GENTLEMEN—I duly received the case of your "Best" Tonic and have since had a great many in this institution. I must say that the beneficial effects on weak and debilifated patients have been most satisfactory, especially to those in a stage of recovery after severe sickness.

I write this thinking you might like to have my opinion on its merits. I certainly shall prescribe it in future, where the system requires building up, either from constitutional weakness or otherwise.

orescribe... quires building up. e.... quires building up. e.... Yoars truly, WM. GRAY, M. D. Medical Sup't.

Midville, Geo., Feb. 24, 1888. Specialty Depart, Ph. Best Brewing Co., Specially Depart. Pr. Best Brewing Co.,
GENTLEMEN—I think the "Tonic" a splendid
medicine for all forms of Dyspepsia and Indigestion. It is giving me great satisfactiou.
Very respectfully,
J. M. JOHNSON, M. D.

Yardley, Pa., March 18, 1888.

Ph. Best Brewing Co Ph. Best Brewing Co.,

DEAR SIRS—I have given your "Malt Tonic" a trial in several cases of Enfeebled Digestion and General Debility, especially in the aged, where the whole system seems completely prostrated, with very satisfactory results. I have used many of the so-called "Malt Extracts." but believe your preparation to be superior. In the aged where the digestive functions are exhausted, and there is a loss of the nerve vital force, I found its action to be rapid and permanent.

ELIAS WILDMAN, M. D.

ELIAS WILDMAN, M. D.

Work-House Hospita Blackwell's Island, Feb. 10, 1888.

. Best Brewing Co., GENTLEMEN- As a matter of personal inter-

est, I have used your "Best" Tonic in several cases of impaired nutritition. The results indicate that it is an agreeable and doubtless, highly efficacious remedy. 1 am,

Very truly yours,

E. W. FIEMING, M. D.

Specialty Depart. Ph. Brewing Co.,
GENTLEMEN—Having tried your "Best"
Tonic to a great extent amongst my practice,
I will state in its behalf that I have had the
best results with nursing mothers who were
deficient in milk, increasing its fluids and secreting a more nourishing food for the infant,
also increasing the appetite and in every way
satisfactory for such cases.

Very respectfully,
D. BORNIO, M D.

For Sale By

Grand Rapids, Mich.

BUSINESS LAW.

Brief Digests of Recent Decisions in Courts of Last Resort.

BANK--CASHIER--AUTHORITY-PAYMENT. According to the decision of the Supreme Court of Iowa, a bank cashier has no authority to transfer notes of the bank in payment of a deposit, and the deposi-tor receiving the same is liable for the amount realized thereupon.

SUNDAY LAW-PAYMENT-FORFEITURE. When the rent or royalty under a min-ing lease falls due on a Sunday it is properly payable on the following Monday, and nonpayment on the Sunday will not work a forfeiture of the lease, according to the decision of the Court of Chancery of New Jersey.

NATIONAL BANK-EXCESSIVE INTEREST Where a National bank knowingly takes, receives, reserves or charges a greater rate of interest than that allowed by the laws of the state in which the bank is located it forfeits the entire in-terest, by virtue of the act of Congress, according to the decision of the Court of Appeals of Kentucky.

INSURANCE-STIPULATION-BRINGING SUIT. An insurance policy contained a stipulation that suit should not be brought after twelve months from the filing of proof of loss. Suit was brought by the insured within twelve months, but on account of a misdescription a non-suit was taken and an amendment filed, with a petition for the reinstatement of the cause, more than twelve months after proof of loss. The Texas Court of Appeals held that the suit was barred on the ground that the non-suit was a ter-

INSURANCE POLICY-VOIDABILITY-CRIME

mination of the first suit.

A life insurance policy contained the provision that it should be void in case the assured should die in consequence of the violation of any criminal law of any country, state or territory in which he might be. The assured, while a fugitive from justice, committed suicide to avoid arrest and trial. The Minnesota Supreme Court held, that the suicide was not to be considered as the proximate result of the alleged crime, and that the death of the assured by suicide was not within the proper meaning of the poli-cy to be considered the violation of law there referred to.

PROMISSORY NOTE-PAROL EVIDENCE. The Supreme Court of Minnesota held that parol evidence was inadmissable to between the parties that if the maker should be forced to make an assignment for the benefit of creditors under the as-signment law the payee should file his claim on the note with the assignee and execute a full release to the maker of all claims other than such as might be paid by the assignee under the assignment. The court held the evidence inadmissable on the ground that the effect of the evidence would be to vary the written contract by attaching a condition to pay inconsistent with the express terms of

The effect of the delivery of a bank book of a savings bank depositor was considered by the Supreme Court of Pennsylvania in the recent case of Walsh's Appeal. The court held that an

SAVINGS BANK BOOK-DELIVERY.

assignment of such a book, like an assignment of a book of original entries will operate to transfer the entire balance remaining due upon the account, but that a delivery of it will no more trans-fer the fund than will a delivery of a book of original entries transfer the balances due upon the several amounts contained therein. The court said: The book is, at most, a statement of account, showing how much has been deposited by the customer, to be held by the bank apon the terms which the law or the agreement between the parties, here we agreement between the parties has provided. When withdrawn, it is by means of checks, orders, or such other form of voucher as the terms of the deposit or the usages of the institution may provide, for the mere possession of the book by the bank would afford no evidence of the payment of the money to the deposi-

Successful Building Associations.

From the Troy Times Building associations in Philadelphia have done a great work in the matter of enabling men without means to pay for their homes. Other cities are copying the system with just as good results. In Chicago, for instance, are numerous or-ganizations of the same kind, which, in the language of the News, "are teaching the whole body of citizens who are in moderate circumstances the value of small weekly savings. They are making it possible for men on salaries to procure homes of their own. They are casting out poverty and laying modest founda-tions on which may be built comfortable homes." This testimony to the good which such associations are accomplishing in Chicago is just as pertinent if applied to their work elsewhere. The probability is that the system whereby a man can pay for his home in installments as he would meet his rent will become far more

All Done for Effect.

"Well, my love," he began, "how much do you think you can do with to-day?" "Oh, I think \$40 will be all I want, dear," replied the wife. "Better take \$60," said the generous husband, as he banged three \$20 pieces on the table. "Must be pretty well fixed, these people," said new boarder to his neighbor. "Well, i doesn't always follow," replied the old boarder. "They go through that per formance once or twice a week for effect and you bet there would be a squall if she didn't return that money when they got to their room. He saw you were a new hand and so thought he would impress you with his wealth. He gets \$75 a month as salesman in a clothing store down town and does some collecting for the house. That was the firm's money he handed his wife.

The Michigan Tradesman J. H. THOMPSON & CO., II

COFFEES

Honey Bee Coffee Our Bunkum Coffee Princess Bkg. Powder SPICES

Early Riser Bkg. Pdr. MILLS

SPICE GRINDERS

BAKING POWDERS

BEE Mills Gd. Spices BEE Mills Extracts. BEE Mills Bird Seed. BEE Mills Starch. BEE Chop Japan Tea.

59 Jefferson Ave., DETROIT, MICH.

SWIFT'S

Choice Chicago

Dressed Beef

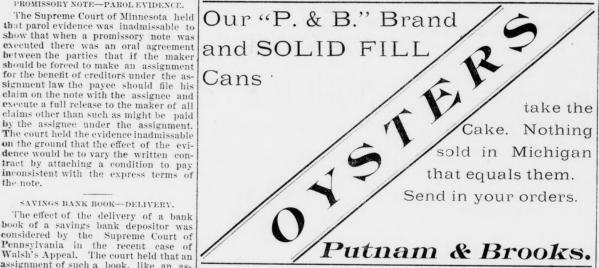
-- AND MUTTON --

Can be found at all times in full supply and at popular prices at the branch houses in all the largger cities and is retailed by all first-class butchers.

The trade of all marketmen and meat dealers is solicited. Our Wholesale Branch House, L. F. Swift & Co., located at Grand Rapids, always has on hand a full supply of our Beef, Mutton and Provisions, and the public may rest assured that in purchasing our meats from dealers they will always receive the best.

Swift and Company,

Union Stock Yards, CHICAGO.



LEMON, HOOPS & PETERS. Wholesale Grocers

-TFA

IMPORTERS.

GRAND RAPIDS, MICH.

URTISS & Co.,

Successors to CURTISS & DUNTON.

WHOLESALE

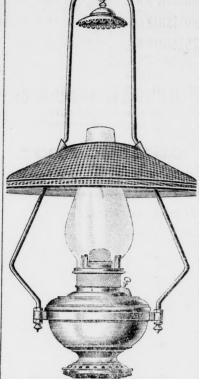
Paper Warehouse,

Houseman Building, Cor. Pearl & Ottawa Sts.,

GRAND RAPIDS,

MICHIGAN.

134 to 140 Fulton Street. Grand Rapids, Mich.



NO. 10 MAMMOTH ROCHESTER. A Marvelous Light! 300-candle power! It takes the lead over all others. Fount holds 3 quarts—will burn 8 hours.

Complete, as shown, with 15 in, tin shade... \$8.90

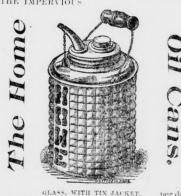
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