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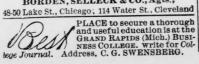
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LEAN'S BUSINESS COLLEGE, Shepard-Hartman Building, Fountain Street Grand Rapids, Mich,



A DAY IN TADOUSAC.

When the head of the shipping firm of Freyteau, Wall & Co., in Montreal, sent young Noel as their agent along the lower St. Lawrence, the other partners grumbled loudly. They were shrewd Americans—Noel a merelad, Canadian-French, gay. crochety, wordy. He had, too, heavy sums to collect, and there was an neary sums to context, and the had been a professional gambler. Pierre Noel was now old and imbecile, but his son persisted in taking him with him everywhere, and paid him an exagerated re-Daisy Brand
spect. Wall & Co. grew very uneasy about their money. Blood, they said, would tell at last. But M. Freyleau was obstinate in his likings; he would not re-call the lad. All they could do was to send the younger Wall to look him up now and then, and to take a rigid account of his receipts.

It never occurred to Louis Noel that he

was suspected. Nothing short of a blow on the face would convince that careless fellow that anybody was his enemy. He made his headquarters at the lonely village of Tadousac for a reason, and he supposed the same reason brought Jame Wall there.

The two men one August afternoon met in the orchard of an old pension behind the village. The wind was frosty. and Noel brought a bench out from under the trees into the open sunshine for a young girl who was with him. James Wall sat down upon it beside her, crossed tions in lumber. Noel walked away. He could not come near Hester Page to-

wandered about irresolutely, climbed a tree for some russet pears for her, and

marked the words and movements of

both.

"These Canadians are restless in body and mind as grasshoppers." James Wall's thick tones grew complacent and intimate with Miss Page. Were they not both Americans? This Noel and all unfortunate foreigners belonged to a great Ultima Thule outside of the States. She smiled, looked deliberately at Louis, then miled, looked deliberately at Louis, then at Wall, then down at the pale blue web she was netting. What with her deliberation, the pale blue net, the creamy gown fitting close to her neat rounded figure, and her lusterless brown hair and eyes, she made a center of calm, of delicate color, which suited the faded hue of the autumnal day. Mr. Wall scanned her over his paper, pursing his thick lips with gusto. He had been calculating her merits and defects for a long time, but his mind was now made up. True, she had not money enough to pay her share of the board bills, nor brilliant beauty to push them on socially in Montreal. But some indefinable latent power in the faint-colored, calm little woman had conquered him. As much of the man as was not given up to the lumber interest or to worship of James Wall was genuinely in love with her. He was Wholesale Agts., Grand Rapids

was genumely in love with her. He was a poor man, greedy of money, yet he meant to marry this penniless Babtist minister's daughter. Why not tell her so at once?

down the mountain. Below him was the uneven street of Tadousac cut through beetling gray cliffs; the old cottages, perched here and there, each sending out through its steep red or yellow or tinned roof a sleepy drift of smoke. Lights shone through the windows of the little ancient church; the door was open; he the hills and village. Just then the notes of a French horn filled the air with a less vagabond and a—thief." melancholy sobbing. Louis gave a quick nod of satisfaction. That was his father; he always knew that the old man was happy so long as he was filling the world with his melodious piping. Some young fellows, his comrades, on the pier, caught "Hi! hi! Louis!" they called.

He shouted back, waving his hat to Pere Matthieu, who laughed and nodded. Two Sisters of Mercy, pacing decorously in their black robes to the church, glanced furtively up and smiled to each whom he was so fond.

ing on him, had gone angrily away.
"Thanks to God!" chuckled Noel. He hurried toward Hester, then stopped short in a spasm of shame. Who was something wholesome and invigorating in her decisive step, in the keen he? To go to her to ask her to give her-

self to him? The first man in the world was not fit to touch her! Look at her sitting there, the sun shining full on her! Her hands went with their work, in and out, in and out. The monotony of mo-tion maddened him. For two years he had followed her, faithful as a dog. It had been almost enough to see her, to hear her speak now and then. If he told her now that he loved her he would risk that he would risk that he seemed the seements time in the latt her had on had on his arm.

"Monsieur Noel, you are not yourself! You have been robbed. Why do you not make search! After her would risk party arms! The latt her had on her arms."

Then his blood swelled with sudden triumph. Why, he was not a child; he was a man, and that was the dear woman that he loved! He went to her, leaping over a fallen tree, and threw himself breathless on the grass. Hester, amused, looked down at his sensitive face and burning eyes.

"I heard you singing, Monsieur Noel, she said, after a while.

she said, after a while.

"Oh! Did you like my voice?" eagerly.

"My father does. I don't know. He is
a great musician. Perhaps—would you
like me to sing to you now?"

"No," Hester smiled. "You—you can
talk to me instead," she added, shyly.

Noel did not answer. He rose slowly,

and leaning against a tree looked stead-ily down into her face. She saw how he trembled, though she did not raise her

trembled, though she did not raise her eyes. The very wind was still. A cricket chirping in the stubble counted off the long minutes; far away swelled and sank the low chanting in the church. The church is a carried with the said, "suspicion has been directed against this young man for some time. A charming fellow too! A thousand pities!" that wearisome net, but they shook now; she could not see her work. It seemed to her as if all had been already sold. A thousand pities!"

Hester's fingers steadily went in and out of the blue web, but she remained silent. his stout legs comfortably, drew out the Quebec paper and looked at the quota-Hester's fingers still went in and out of

He could not come near Hester Page today. She had dropped a word to him
last night, a fiere nothing when one repeated it, yet very different from the
cool, amused criticism with which she
had met him heretofore. He had repeated the words a thousand times to
himself to-day. Could it be?—

He could not see her work. It seemed
to her as if all had been already said between them.

"Hester," he broke out at last, "you
must have known it this long time. I
suppose it seems mad folly to you. I
know! I'm only Louis Noel. I'm
a headlong, good-for-nothing fellow.
But—" He caught ker hand and stroked
it passionately in his cold fingers.

Hester glanced up at the pension windows. She did not forget to be decorous.

"No! Don't speak yet." he cried.

"No! Don't speak yet!" he cried.
"Don't send me away yet! I know the eft them lying on the grass, lighted a Americans think me flighty—a vaurien. left them Tying on the growth and let it go out cigar, smoked furiously and let it go out in his mouth, then began to sing with a tremendous discordant clatter.

Mr. Wall shuddered, then laughed, compassionately glancing at Miss Page. They were both admirable musicians, and often sang together with that accuracy of effect which peculiarly.

But I can make you such a happy home here in Tadousac. I know you like Tadousac, Oh, I know all your whims and fancies! I'm a weak little fellow; but I love you so that I could keep trouble away from you as if I were a god."

Hester looked at him thoughtfully.

Hester looked at him thoughtfully.

Hester looked at him thoughtfully.

answer she would give them, but she was ing. He talked of indifferent matters, not going to be hurried out of her orderly

Louis drew back. "You will not-

ake my love?"

His sudden pallor, his relaxed feature. annoyed her. What was the use, after all, of such wearisome, tragic emotions? drawer a pack of greasy cards. M. Noel started up pale and trembling as a guilty coldly; we are not alone now. Mr.

Wall stood within the gate. Noel to me! I only play a little game of solturned and joined him without a word. itaire. As the men went out together a branch "Wh of woodbine struck against one of their faces. Miss Page, when she was alone, broke it off and shyly put it to her lips broke it off and shyly put it off and shyly put it of an all shyly put it off an all shyly put it off an all shyly put it of an all shyly put it off a with a bright blush.

"Bring the reports and money here," aid Wall, when they reached the house.
"The money," stammered Noel: "it is there—where Jacques cannot find it?" n a sealed package. Is it necessary to ount it?

left Hester had startled Wall. He eyed his dazed face now with sudden suspi-

"Bring me the money," he said sharp-

Louis ran up to his chamber. There were steps overhead, then a pause. Ten were steps overhead, then a pause. Ten minutes, half an hour passed. Then the door opened and he stood in it. He looked shrunken and years older than looked shrunken and years older than looked like that in your life, Louis."

"My son! Who has hurt you? The wild the stands of which she wild terror. When sames wan content and hour gentle face was full of wild terror. When sames wan content and hour gentle face was full of wild terror. When sames wan content and hour gentle face was full of wild terror. When sames wan content and hour gentle face was full of wild terror. When sames wan content and hour gentle face was full of wild terror. When sames wan content and hour gentle face was full of wild terror. When sames wan content and hour gentle face was full of wild terror. When sames wan content and hour gentle face was full of wild terror. When sames wan content and hour gentle face was full of wild terror. When sames wan content and hour gentle face was full of wild terror. When sames wan content and hour gentle face was full of wild terror. When sames wan content and hour gentle face was full of wild terror. When sames wan content and hour gentle face was full of wild terror. When sames wan content and hour gentle face was full of wild terror. When sames wan content and hour gentle face was full of wild terror. When sames wan content and hour gentle face was full of wild terror. When sames wan content and hour gentle face was full of wild terror. When sames wan content and hour gentle face was full of wild terror. When sames wan content and hour gentle face was full of wild terror. When sames was full of wild terror. When sames wan content and hour gentle face was full of wild terror. When sames wan content and hour gentle face was full of wild terror. When sames wan content and hour gentle face was full of wild terror. When sames was full of wild terror was full of wild terror. When sames was full of wild the wild the wild the want of the was full of wild the wild the want of the wild the wild the wild the w

when he went out. "The money is gone, Wall," he said.
"The money? Gone? What do you

"The package. I sealed it yesterday. locked it in my desk"

'And it is gone?" Wall went up to him. He was a powerful built man, and he towered over Louis

Wall drew back. There was a moment's silence. "It means ruin to you. Look at me, Noel. This will not surdecould see Grigneaux, the fat beadle climbing into his high seat; then came Father Matthieu up the hill, half a dozen prise the firm. They have long suspect-prise the firm. They have long suspect-prise the firm. They have long suspect-prise the firm. Father Matthieu up the hill, half a dozen children of the habitans; with their wax-like features and glittering black eyes, tugging at his gown. At the foot of the hill rolled the silent, fathomless tide of the Saguenay — that mystery of the North, black as a line drawn by Death through the live beauty and comfort of the hills and yillage. Just then the notes.

"Monsieur Noel is in difficulty," he said, gravely looking down and rubbing glanced furtively up and same to each said, gravely looking down and rubbing other. The whole village knew and liked his well-kept nails as though in embarthemerry fellow and the old father of rassment. "His returns to the firm-rassment. The gate clicked. Wall, tired of wait-Hester went quickly up to Noel. There

"You can set this right, of course?" she said. "I have not spent the money. It was

in my desk yesterday."
She looked at him a moment, then for the first time in her life laid her hand on

her now that he loved her he would risk stand here? Why do you have all this; she would drive him away. Never to see Hester again? Never? If she married Wall? For a moment he could not get his breath—the world gaped empty about him.

Noel avoided her eye. "I will not do that," he said. "They did not take it." "He does not understand of what you accuse him," she said impatiently to Wall, who laughed contemptuously.

"I do understand. I will search for the money again." He turned to Wall "The boat will not be in for an hour Give me that time." The stupor was shaken off. Something

was in his manner as he went out. But when Wall said, "He knows he will not bring the money back," Miss Page serveretly felt that he was right. She took congratulate us! I have accepted Money by the accepted Money have been explained by the signs. "Sol. I have accepted Money have been explained by the signs." See the signs are signs. The signs are signs as the signs are signs. The signs are signs as the signs are signs. The signs are signs as the signs are signs as the signs are signs. The signs are signs as the signs are signs as the signs are signs as the signs are signs. The signs are signs are signs as the signs are signs as the signs are signs as the signs are signs. of his usual gusty, awkward vehemence up her netting and seated herself by the

"We will wait here until the hour is over," she said quietly, and Wall recognized himself as a prisoner. A stronger will than his had resolved on justice for Noel. Ho could not go out as he had intended to publish the theft in Tadou-

door of a chamber next to his own. Within the French horn sounded a wailing cry. He stood a minute, drew a long breath of gathered strength and went in smiling. M. Noel, seated by the window, rose quickly to meet him, laying down his instrument carefully. He wore a velnts instrument carefully. He wore a velucity acket, and cap on his long white hair. Noel took as much fond pride in devising picturesque costumes for in the water. The Indian, who swam tike a fish, easily gained the land, but Wall was washed a helpless lump under the steamer, and then drifted down in the steamer, and then drifted down in the steamer. devising picturesque costumes for his father as a woman would for her baby.

His features were sensitive and for His features were sensitive and fine as those of Louis, but the eyes were shal-

She had known for a year that each of these two men would ask her to be his wife, and she knew precisely what ened the old man he could discover noth-

and then said: "How did you amuse yourself to-day,

"With my music, Louis, and I strolled ross the mountains.

child. "They are not mine! They were lent

"Why, assuredly! Do you ever wager

delighted. "I wager with Jacques when Louis! Louis! we play. A trifle—bah!"
"And the money to play with? You

Why, there are places among the rocks-Louis looked out at the vast stretch of mountain ledges over which his father

"Never mind. It's all right, father, all right," kneeling down before him and soothing him. He thought if he told him Louis turned a the truth surely God would waken some spark of intelligence in the poor dead brain to help him. The hour was nearly over. His strait was desperate.

"Here is the moly will be specified by the man's humilia the man's humilia. Hester one whit. "Here is the moly specified by the man's humilia the man's humilia.

Noel—sank on a chair near the door.
Wall went up to him. He was a powerful built man, and he towered over Louis who was but a puny young fellow.
"Bring me that money!" he said.
Noel pushed him away steadily. "Keep your hands off me. I must think—this means more to me than to you."

Wall drew back. There was a moment's silence. "It means ruin to you."

Wall drew back. There was a moment's silence. "It means ruin to you."

Over. His strait was desperate.
"There was some money in a package in my desk, father. It is gone. Do you know where it is?"

Wall looked into the soft, taunting eyes one breathless moment. "I did it for you, woman," he said, and turned warn to find out my hiding places to store your money. Va! Va! We old people have our little secrets, eh?" clucking with his tongue. with his tongue.

Noel started up. "Oh, for God's sake! You are my father! Be a man again! Come back this once to save me!"

A shadow of comprehension struggled into the vacant face, like life galvanized into a corpse. Then it died out, "You frighten me," he cried; "I did not see

Noel, all of his life vehement and pas-

sionate, stood now quiet and resolute, while Wall swaggered uncertainly. You know the consequences, Noel? You are accountable. I can do nothing for you. I shall telegraph the firm from Quebec and return to-morrow."

The other drummer took it and looked at the brand.

"For heaven's sake, don't say anything. We've got to eat it. This is the brand of canned goods I'm selling."

"The money," said Louis, slowly, "may be forthcoming by that time."

you," sneered Wall. "If it were not for

He turned irresolutely to Miss Page bowed, and without speaking left the room, going immediately down to the little steamer which lay at the pier.

Hester went up to Louis. "You do not defend yourself," she said, with a queer choking in her voice.

"You did not even say that you were not guilty ?"

Their eyes met. There was a long silence. Noel put his hand up to his mouth uncertainly.
"I can say nothing." He turned away

She stood still, her clear eyes following him, her unconscious fingers tearing the web she had netted bit by bit. It fell in a heap on the floor. She came to his side with a little rush as Pere

sieur Noel. I must announce our be-trothal. It is our custom in the States."

The good Father was shocked at her want of decorum. Her cheeks burned, her eyes shone with soft brilliance. "Come, come," she cried. "We may ye be in time to tell the news to our friend James Wall. It will cheer him on his voyage."
She almost dragged Louis down to the

garden which overlooked the pier, on which a little crowd had gathered. He held her back.

"You shall not blast your life for me

Why do you do this?"
"Because I love you," she sobbed.
At that instant Wall, stepping from a little bateau onto the deck of the steamer. looked up. He saw her clinging to Noel's arm; started and hastily drew back; the batean rocked, overturned, and Wall with the Indian boatman was struggling in the water. The Indian, who swam

certainly did remember that the drowning man was the only witness against Noel. On the contrary, Louis in an instant was his old self, frantic with excitement, shouting, kicking off his boots. "Where are you going?"

sharply. "Why, Wall cannot swim," he cried, plunging into the rushing flood. men disappeared in the night. The whole village gathered on the pier, crying, swearing, talking at once. Pere Matthieu ordered out boats and went in one himself, which presently brought both n.en ashore. Louis was conscious and staggered to his feet. They laid Wall's heavy body under the trees and stood about it with their lanterns, while Pere Matthieu drew off his coat and put his ear

to his breast.
"He is alive," he said. "Carry him" But Hester's keen eyes saw what no one else did. She swooped down on the prostrate body like a white bird on its prey. "Stop!" she cried wildly, drawing something from his breast.

Noel put his arm around her and led her away. Her passionate love filled him with such a new keen joy that he did not fully understand the meaning of what M. Noel nodded complacently. "Trust had happened, When he did, he only me for that. Nobody will ever find it. Why, there are places among the rocks—" God forgive me! Let us go to him, Hes-

had wandered that day. The clock American girl of whom the old man was so fond had promised to stay with them ticked faster.
"Father," he said coming in front of in Tadousac and be his wife. Here

surely was heaven opened.

When James Wall, clothed and in his

"They tell me I owe you my life, Noel."

Louis turned away. It hurt him to see the man's humiliation. It did not hurt ly smiling, tapping the package.

goed in that man after all. REBECCA HARDING DAVIS.

They Took Their Medicine.

They were two drummers in different "You traveling the same route. They had a charged." He lowered his voice. "Miss Page will not be likely to marry a penniles vagabond and a—thief."

"What of Miss Page?" said a clear voice behind him.

Louis stood up. Wall turned and faced her, a slow heat of triumph rising in his heavy jaws and half-shut blue eyes. There had been some softening of pity in his tone just now, but now he remembered that this man was his rival and was in his power. James Wall was not the man to delay using that power for one remorseful moment.

"Monsieur Noel is in difficulty." he will be discharged. He threw his aw how he crime where it undoubtedly belonged. It would probably be condoned as the act of an imbecile. He threw his arms with a shudder around the old man and reverently kissed the gray head.

"Do not be frightened, father," he was nothing in his tone just now, but now he remembered that this man was his rival and was in his power. James Wall was not the man to delay using that power for one remorseful moment.

"Monsieur Noel is in difficulty." he

"What in thunder is this?" he said

To the drummers' credit it is said they

may be forthcoming by that time." both ate it. What happened to them "So late a repentance will hardly save afterward they are silent about.

BORDEN, SELLECK & CO., Agts.,

The Michigan Tradesman

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Entered at the Grand Rapids Post Office. E. A. STOWE, Editor.

WEDNESDAY, DECEMBER 5, 1888.

THE CENSUS OF 1890.

The completion, within a few days, of the persons to direct it will have to be State. selected by President Harrison, forming one of his most important duties. Important, we say, because it is now a matter of the highest concern to the country to have its statistics punctually, accurately, and intelligently collected and

The issue of the last volume has drawn out some severe criticism of the 1880 Lake Odessa to the remainder of the census. In part, this is not just. The fault of that census was not so much in the administration as in the plan, for which the law itself, under which Genera! Walker worked, was chiefly responsible. Too much was undertaken, of course-but the facts which were gathered all ought to be gathered. What we need is a revision of the system. If we are to confine ourselves to that bare Clark & Son furnished the stock. enumeration of the people which the Constitution requires, that can be done with accuracy and the results published within a year. We even can afford to make some few additions to that enumeration, and yet get the results promptly But if we intend to conform our census to the latest methods of statistical science so that we may get from it a view of the social, industrial, and other aspects of Hoops & Peters furnished the stock. our country and its population, then it is the height of folly to lay such a task as the collection and publication of these results upon a temporary bureau, and polsheimer & Co. furnished the dry expect the census to be published within goods. a year or two after it is taken.

What is needed is a permanent bureau with its work so divided up that every year of the decade shall be occupied by some inquiry and report, that as to population coming in the last year. Thus in- now pleasantly settled in its new quardustrial statistics might come one year, ters, at the corner of Campau and Louis governmental statistics another, educa- streets, tional another, and so on. The work would be systematic, accurate, and not have formed a copartnership and engaged belated, and it would command the respect and attention not only of our own under the style of Johnson & Woycke,

HANDS OFF.

in the wrong, because of the seizure of will occur about May 1. the steamship Haytien Republic. With J. M. Trautman, formerly engaged in is the de facto government of Hayti, and 498 South Division street. its blockade of the Northern ports must be recognized as regular and valid, having proved in this case quite effective. The Hautien Republic must have learnt of the blockade, as she had visited several other ports of the Republic before en-Cody block, on South Division street. Havtien gunboat. And although the by Lemon, Hoops & Peters, "Hub" ently as well justified as any we made of the order. blockade-runners off the coast of the Con- L. Winternitz has purchased a vacant

der that their trade with the blockaded basement with his own business. ports may proceed as usual, and they may sell munitions of war to the rebellious party. In support of their demand, they offer nothing but abuse of the existing government of Hayti, whose vigor and reasonableness in this very instance is shown no haste to meddle in the matter.

CAUSE FOR THANKSGIVING.

there shall be no experiments in the adoption of a new industrial and financial policy. The business centers report a growing confidence and an increased volume of transactions. The abundance of the harvest assures the land against of the harvest assures the land against of the shall be no experiments in the bilities of between \$10,000 and \$11,000.

Big Rapids—G. Dale Gardner & Co. have opened a grocery store, having purchased their stock of W. J. Gould & Co., of Detroit. The new firm proposes to do an exclusively cash business. They have of the harvest assures the land against of the stock and accounts of the estate. A considerable amount of this sum will necessarily be expended in litigating with those creditors who replevined of Detroit. The new firm proposes to do an exclusively cash business. They have goods from the stock. The liabilities of between \$10,000 and \$11,000.

Big Rapids—G. Dale Gardner & Co. have opened a grocery store, having purchased their stock of W. J. Gould & Co., of Detroit. The new firm proposes to do an exclusively cash business. They have goods from the stock. The liabilities of between \$10,000 and \$11,000.

Big Rapids—G. Dale Gardner & Co. have opened a grocery store, having purchased their stock of W. J. Gould & Co., of Detroit. The new firm proposes to do an exclusively cash business. They have goods from the stock. The liabilities of between \$10,000 and \$11,000. want, both generally and locally. All liabilities" are secured, the first by a a neat and inviting establishment.

good and ennobling influences-house- mortgage on the real estate and the latter outside of Boston, at least, a notable abwith a good conscience.

THE TRADESMAN heartily approves of the project now in process of incubation looking toward the organization of an association of traveling men for the pur the Census of 1880, by the issue of the pose of maintaining prices on rebate concluding volume of the report, has goods and securing reasonable concescalled fresh attention to the fact that the sions in transportation rates. Such an Census of 1890, the first of the second organization would be a powerful auxcentury of the American Union, is now iliary to the B. M. A., in its efforts to only eighteen months distant, and that benefit the retail business men of the

> Just as Lake Odessa began putting on airs over the incorporation of the place as a village, a cruel court brought consternation to the community by declaring the incorporation illegal, on the ground that no township, county or state was mentioned in the incorporation papersin other words, the relative position of world was carelessly omitted.

AMONG THE TRADE.

GRAND RAPIDS GOSSIP. W. H. Tibbs has sold his stock in the Tibbs & Cobb Co. to Chas. F. Cobb.

W. H. Bennett has put in a supply store at his mill at Sutliff Siding. I. M

Z. E. & O. B. Danner have engaged in the grocery business at Allegan. Olney Shields & Co. furn shed the stock.

John Feringa has bought the grocery stock of C. Jonker, on the corner of College avenue and Carrier street.

M. Scott has engaged in the grocery business at Sault Ste Marie Lemon

Geo. Achterhof has engaged in general trade at New Holland. Voigt, Her-

J. W. Eby has opened a grocery store at the corner of Hall and Clark streets. Ball, Barnhart & Putnam furnished the

The Grand Rapids Paper Box Co. is

Ada L. Johnson and Edward Woycke in the dry goods business at Lakeside Spring & Company furnished the stock

It is reported that Morse & Co. have THE TRADESMAN sees no justice in the secured a lease of the stores now occuattempt of certain New York trading pied by W. H. Tibbs and J. Vandenberg firms to make a National quarrel with the and will occupy the same with their government of Hayti, and put our record branch store, the "Circus." The change

the merits of the dispute between the the cigar business at Logansport, Ind., Northern and the Southern districts of has purchased the dry goods stock of the island republic we have nothing to J. F. Taylor, at Dowagiac, and removed do, but the government of Gen. Legitime it to this city, engaging in business at

> Bliven & Allyn have rented the store at 103 Monroe street and will move to that location on March 1. Maggie Formby, the present occupant of the building, will move to the south store in the new

ized. Her captain showed the spirit Mutchler Bros. have erected a new which animated him by breaking the laws store building at McDonald, 40x60 feet in of war in refusing to lower his flag when dimensions, and opened with a gencommanded to do so by the captain of the eral stock. The groceries were furnished capture and condemnation were appar- Baker having had the pleasure of taking

federate States, Gen. Legitime has agreed lot just south of his present location on to refer the matter entirely to our gov- Kent street and will begin the erection of a three-story brick building, 25x100 What these merchants ask our govern-feet in dimensions, early in the spring. ment to do is to raise the blockade in or- He will occupy the ground floor and

The Michigan Can Manufacturing Co. has completed its organization by the election of W. J. Means as President. L. D. Sanborn as Vice-President and O. M. Fisher as Secretary and Treasurer. fair testimony against the justice of the An office has been opened at 16 Kendall accusations. People generally will be block, pending the location of quarters glad to see that our State Department has suitable for the manufacture of the patented siphon can owned by the corpora-

Andrew Flanagan, the Marion merchant Thanksgiving Day has been observed who assigned a couple of weeks ago, met by the majority of the American people his creditors here last Tuesday and made with a heartiness as great as at any time an offer of 25 per cent. in full comsince the war. A great political contest, promise. The offer was promptly rejectcleanly and honorably conducted in the ed and it is not unlikely that the failure main, has been brought to a decisive end. will be thoroughly sifted, to the end that A man as pure in private character as the excessive "leakage" may be disever was chosen to the chief magistracy covered. Mr. Flanagan has been in busihas been declared the people's choice. ness only about eleven months. Yet in The American people have declared that that time he has managed to incur liathere shall be no experiments in the bilities of between \$10,000 and \$11,000.

hold, educational, reformatory, religious by a chattel mortgage on the stock. The and social—are flourishing and acquiring other claims are unsecured. The assets solved, each continuing alone. an increased measure of the public con- are about \$6,500, comprising \$1,000 in fidence. There is an abatement of the real estate, \$2,000 in accounts and \$3,500 bitterness of political partisanship, and, in stock. The assignee was in town again Saturday, interviewing the credisence of that which is sectarian. So tors, but without result. The creditors Uncle Sam feels well, goes to church seem disposed to secure the removal of business experience, and obtain the appointment of a receiver in his place. Interesting developments are looked for

AROUND THE STATE.

Holly-L. H. Ripley's hardware stock has been attached Manton-Ira Kibbe has purchased the

Central meat market. Fennyille-H. D. Purdy has sold his drug stock to E. O'Brien.

Flint-A. D. Alvord's grocery store has been closed on attachment.

Lansing S W Mack succeeds John H. Banghart in the meat business Mecosta-Trunk & Ray have bought

the meat market of W. J. Slawson.

St. Ignace-F. S. Clement's shoe store has been closed on chattel mortgage. Colon-A. J. Nieman's clothing store

Bellaire-Schoolcraft & Nash succeed Owen Schoolcraft in the grocery business. Oak Hill-Jos. Adamenski has purchased the grocery stock of J. L. Jarka. Grayling-O. J. Bell has bought the boot and shoe stock of Chas. O. McCul-

has been closed on chattel mortgage.

Muskegon-F. Joslin has purchased the store and grocery stock of M. Brown, on Amity street, and will continue the bus-

21 x 65 feet in dimensions.

sell their grocery stock, as previously re-

Martiny-The Geo. Collins Co.'s gen-

Battle Creek-Geo. H. Moore has

tarted a flour and feed store at 336 West

bought the drug and grocery stock of

interest in his general stock to W. F. Gill. business here.

Fowlerville—C. H. Lamoreaux has judgment for \$1,750.

Mecosta-J. T. Gardner has moved his early next spring.

building.

Main street.

W. O. Clark.

of Gill's Pier.

Hummel & Fenn.

R. J. Minkley & Co.

stock at Maxwelltown.

Greenville-Rich & Lang. dealers in millinery and fancy goods, have dis-

Battle Creek-Fred. Stebbins has purchased the dry goods stock of the late T. B. Stebbins and will continue the business at the old stand.

Cadillac-I R Rellaire of the former firm of Vosburg & Bellaire, has bought cheerfully, and enjoys his roast turkey the assignee, as he is a man of small the grocery stock formerly owned by mill. John McBurney and added largely there-

> the interest of P. R. Dunning in the gro- Manistee—It is reported that Butters & new firm will be known as Rogers & this winter, but will put in hardwood Dean.

Carson City-B. Tripp has sold his they can in the spring. drug and grocery stock to Geo. Cadwell, Cashier of the State Bank of Carson City, and assumes the same position him

to Lampson & Manning in the grocery business and will hereafter do business on the C. O. D. basis.

Rodney-Lightstone Bros., who have conducted a dry goods and clothing store here for four years past, have removed their stock to Belding, where they will ontinue the business.

Big Rapids-E. Fisher has sold his no-

STRAY FACTS.

new store is nearly completed.

LLER & STOWE CO.

"THE TRADESMAN'S" NEW HOME.

Ionia streets. The two establishments occupy three stories and basement of the block.

Fenwick-Rinker & Eitelbuss, clothing | East Saginaw-S. Davis, of the dry

lealers, have dissolved, each continuing goods and millinery firm of S. Davis &

Summit City-Dr. Tomlin has arranged Plymouth-Michael Connor has been

chased the boot and shoe stock of A. will build for Charles F. Ruggles, of

Middleville-Rumor has it that Dr. A. Cadillac-L. B. Bellaire, assignee for

Leland-L. J. Grobben has sold a half one who will engage in the dry goods

Manistee-S. Babcock & Co. have dimensions, on the rear end of her cor-

closed out their dry goods and grocery ner lot, and will erect a large two-story

Lansing-A. M. Henry & Co. did not of 450,000 feet of lumber.

their dry goods stock to Fred Allen, of his commission as postmaster.

Co., died on Sunday.

Lisbon-A new postoffice has been

Kalamazoo-The report that the Eames

out the remainder of the stock to some

by the Detroit Seating Co., resulted in a

Ryerson-A. L. Johnson has erected a

building on the site of the store burned,

are between \$2,200 and \$2,300.

MANUFACTURING MATTERS. Marion-C. Clark has started up his

Paw Paw-The knitting factory has fourteen machines at work. Bear Lake-Bunton & Hopkins have

losed their sawmill for the winter. Marion-J. S. Cramer is putting in

Borland-Fred. I. Nichols has shipped

his sawmill to Luther, where he will Hastings-Charles Dean has purchased resume lumbering operations.

cery firm of Dunning & Rogers. The Peters will cut none of their own pine and hemlock. They will buy pine where

Menominee-The Ludington, Wells & Va Schaick Co. will operate about six camps this winter, and get out about 30,000,000 feet of logs, having about Petoskey-Gilbert Manning, successor 25,000,000 feet of old logs in boom.

business, has bid farewell to the credit East Tawas manufactured this season for of Detroit. Sibley & Bearinger 45,000,000 feet of lumber. The firm also had 8,000,000 feet manufactured at Bay City and 10,000,000 suffered the loss of a valuable valise at ever, unfit him for the more serious busifeet at Cheboygan.

tion stock to G. C. Gardner, who has re- tie Railway during its construction. The moved it to his store on Michigan avenue. Duluth division passes through the heart His son, O. G. Fisher, will continue the jewelry business in the old location. through long stretches of hardwood. The right of way is 100 feet wide, and every Good Harbor-Shumberg Bros. & Co.'s 435 feet of tracks marks an acre. Some ing at Lansing, between Christmas and Co., of Chicago. As Frank is a hustler Battle Creek—The Battle Creek Buggy feet to the acre. The trees are being ing the organization of a State traveling among the trade of this territory, G., F. Co. has uttered a chattel mortgage for cut into logs, which will be picked up by a logging train.

Purely Personal.

Wm. T. Hess has returned from the

Frank Hibbard, the East Saginay druggist, was in town on Saturday.

A. T. Burnett, the Cross Village gen eral dealer, was in town over Sunday.

L. B. Bellaire, the Cadillac grocer, is in town for the purpose of buying goods Garrett Van Vranken, the Hartford banker, was in town Monday, on his way home from Cadillac.

Frank Hamilton, the Traverse City merchant, came down to the city Thanksgiving day and remained over until Tues day.

D. N. White, the Petoskey grocer, was in town Saturday on his way from Kalamazoo, where he spent Thanksgiving. He was accompanied by his family.

Louis DeChamplain, formerly engaged in the grocery business at Cadillac, is in town to-day on his way to Washington Territory, which he proposes to make his future home.

M. M. Cole, formerly engaged in the hardware business at Big Rapids and White Cloud, but for the past year engaged in the dairy business at Asheville, N. C., has taken the position of house salesman for Olney, Shields & Co.

Merchants should remember that the celebrated "Crescent," "White Rose" and "Royal Patent" brands of flour are man The above illustration shows the new quarters of THE TRADESMAN and the ufactured and sold only by the Voigt FULLER & STOWE COMPANY, located at 100 Louis street, between Ottawa and Milling Co.

FOR SALE, WANTED, ETC.

rd for each subsequent insertion. No advertint taken for less than 25 cents. Advance payment

FOR SALE—A COMPLETE OUTFIT OF DRUG FIX tures, new last spring, and a small stock of wel selected drugs. Less than \$500, cash, will take outfi Address M. H. Pasco, Rockford, Mich. 330 to open a drug store, as soon as the stock appointed receiver of the agricultural For SALE—NEW UPRIGHT SIX-HORSE ENGING arrives.

Address M. H. Pasco, Rockford, Mich.

**For SALE—NEW UPRIGHT SIX-HORSE ENGING and boiler, complete, \$215. New upright six horse boiler, \$90. Ann Arbor Engine and Boiler Works. mplement firm of Polly, Wherry & Co.

Cheboygan—Reiboldt. Walter & Co.

For SALE—A CASHIERS DESK ADAPTED FOR OFfice or store use. Will sell for \$10, cost \$25, new.

Cheboygan—Reidoldt. Walter & Co. Will sell for \$10, cost \$25, new. Will build for Charles F. Ruggles, of Manistee, a steamer, to have a capacity FOR SALE—STOCK OF CONFECTIONERY, SCHOOL Supplies, cigars, etc. Also (se cream tables, recrigerator and a good show case. Will take \$100 for orted.

Middleville—Loomis & Co. have sold heir dry goods stock to Fred Allen, of Price and Republished at the station. It is called Gooding, and R. J. Gooding has received his commission as postmaster.

DRUG STORE FOR SALE - IN CHATTANOOGA, trade. A bargain for some one. For full particulars, those who mean business, address F. O. Box 200, Chat his commission as postmaster.

TOR SALE—OUR RETAIL STOCK OF GROCERIES at 110 Monroe street, Grand Rapids. Goods are all new. The stand is in the best location in town and can be leased. Bernis Bros.

eral stock is now located in the new store Pulley Co. would remove from Racine to having yet been taken in that direction.

Lowell—Kopf Bros.—a firm composed of J. L., Goodrich and F. C. Kopf—have bought their fathers. this place is a little permature, no move

Mancelona—Sherwood & Hall discontinued the meat business, after a few week's trial.

Middleville—Rumor has it that Dr. A.

Cadillac—L. R. Bollaire, a series of Tay-lord and the relation of the series of the serie

Hanlon will purchase the drug stock of J. C. McAdam, is endeavoring to close SITUATION WANTED-A COMMERCIAL TRAVELER D is open for engagement. Large acquaintance with grocery trade in Michigan. Address Jackson care Michigan Tradesman. WANTED-EXPERIENCED DRUG CLERK, GER

of Gill's Pier.

Chelsea—R. S. Armstrong & Co. have of contract brought against the Frost old their drug and grocery stock to the contract brought against the Frost old their drug and grocery stock to the contract brought against the Frost old their drug and grocery stock to the contract brought against the Frost old their drug and grocery stock to the contract brought against the Frost old their drug and grocery stock to the contract brought against the Frost old their drug and grocery stock to the contract brought against the Frost old their drug and grocery stock to the contract brought against the Frost old their drug and grocery stock to the contract brought against the Frost old their drug and grocery stock to the contract brought against the Frost old their drug and grocery stock to the contract brought against the Frost old their drug and grocery stock to the contract brought against the Frost old their drug and grocery stock to the contract brought against the Frost old their drug and grocery stock to the contract brought against the Frost old the contract brought against th sold their drug and grocery stock to Veneer Seating Co., of Sheboygan, Wis., Mich. 322

WANTED-SITUATION BY EXPERIENCED PHASE
macist. Speaks Holland. Registered by examination. Best of references. Address Box 153, Morley
Mich. 322

WANTED-EVERY STORE-KEEPER WHO READS this paper to give the Sutiff coupon system is trial. It will abolish your pass books, do away with all your book keeping, in many instances save you the expense of one clerk, will bring your business down a cash basis and save you all the worry and troubt that usually go with the pass-book plan. Start the is of the month with the new system and you will neve regret it. Having two kinds, both kinds will be sen by addressing (mentioning this paper) J. H. Sutliff Albany, N. Y. temporary store building, 20x30 feet in all

jewelry stock to Lake City, where he has re-engaged in business.

Cadillac—The assignee of J. McBur
Cadillac—The assignee of J. McBur
Cadillac—The assignee of J. McBur
Nov how resolved to Lake City, where he has re-engaged in business.

Frank E. Chase is in Chicago this week. men. Chas. E. Watson is haunting St. Joseph these days.

for Lemon, Hoops & Peters, spent Sun- gret to learn of the death of Jas. A.

day in the city. about half a million of logs at Jacklin's for the Hazeltine & Perkins Drug Co., made a large acquaintance in this part of

was in town last Saturday.

L. M. Mills was in Chicago last Saturday on business for Michigan Division, T. P. A., of which he is Secretary.

are visiting friends in Chicago.

Harry McKelvey, traveling representaspent Thanksgiving with his relatives

Bay City-Mills at Tawas City and gaged to travel for J. H. Thompson & Co., elsewhere, when Mr. Crookston was not

chant for losing their gripsacks. Herbert examination. This hobby did not, how-Bay City several months ago and last ness of life, as his success in his work Nestoria-Gibson & Heath have bought week Frank allowed some thief to get shows. all the timber felled along the right of away with his grip up at Morley. Herway of the Duluth, South Shore & Atlan- | bert's valise, minus all its contents but several mileage books, turned up at Day- old timer—he having represented them ton, Ohio, a few days ago.

different parts of the State, are consider- ing year, having accepted a similar poing the project of holding a mass meetof the pine averages from 20,000 to 30,000 New Years, for the purpose of considermen's association, to handle such ques- & Co. are to be congratulated. tions as transportation and to maintain prices on contract goods. No insurance feature will be incorporated in the plan, the intention being to make the organiz- chant, slipped while standing on a foldation independent of the other associa- ing chair to light a lamp the other eventions of traveling men , already in the ing, and in falling the chair cut one of field. So far as learned, the project is his little fingers entirely off.

meeting with the approval of traveling

Grand Traverse Herald: A good many business men in Traverse City and all Geo. Hodge, Upper Peninsula traveler through Northwestern Michigan will re-Crookston, which occurred at his home in A. W. Peck, traveling representative Grand Rapids last week. Mr. Crookston the State as traveling salesman for a good Dick Warner is disconsolate these days. many years for Hazeltine, Perkins & Co., His wife and his very interesting family wholesale druggists of Grand Rapids, and in later years as a member of that firm. Mr. Crookston and the editor of the Herald first met some fifteen years ago over a tray of old coins, in which they had a common interest, and many pleasant hours were spent in after years, in tive for Coffin, Devoe & Co., of Chicago. the same manner. Mr. Crookston was an enthusiastic and very intelligent collector of rare coins, possessing one of the Jas. D. Wadsworth, formerly on the finest collections in the State, and he and road for Arthur Meigs & Co., has en- the writer never met, on the street or prepared to draw from the depth of his The Chase family seem to have a pen- pocket some choice numismatic gem for

Change of Base.

Frank E. Chase, A. C. McGraw & Co.'s in Western Michigan for the past eleven A number of traveling men, living in years-makes a change of base the comsition with Greensfelder, Florsheim &

Minus a Finger.

L. A. Farnham, the Laingsburg mer-

WHEN IN MUSKEGON Fletcher's City Creamery For the BEST LUNCH to be had in the State,

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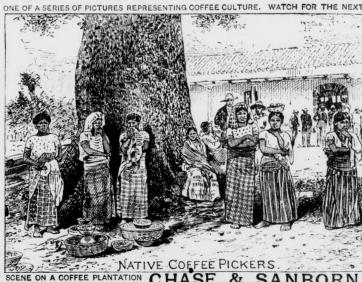


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SEAL BRAND COFFEE JAVA and MOCHA, in its richness and delicacy of flavor. Justly called The Aristocratic Coffee of America. Always packed whole roasted (unground) in 2 lb. air-tight tin cans.

CRUSADE BLEND A skilful blending of strong, flacoffees. Warranted not to contain a single Rio bean, and guaranteed to suit your taste as no other coffee will, at a moderate price. Always packed whole roasted (unground), in 1 lb. air-tight parchment packages. RETAIL CROCERS doubled and trebled since buying and selving our coffees. What it has done for them it will for you. Send for

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Association Notes. The State Organizer goes to Bay City on Wed mesday to organize a B. M. A., the necessary preliminary arrangements having been made by the

business men of that place.

Ex-President Hamilton advises that the meet ing of the Executive Board of the M. B. M. A. be postponed until the second week in January, as he thinks that most of the gentlemen composing

Buy flour manufactured by the Crescent Roller Mills. Every sack warranted. Voigt Milling Co.

MUTUAL INSURANCE.

Some Pertinent Questions About the P.an Aptly Answered. CLIMAX, Nov. 22, 1888.

E. A. Stowe, Grand Rapids:

DEAR SIR—Scotts and Climax B. M. A. is waiting anxiously for the result of the insurance project and we believe we stand ready to a man to endorse the plan of the Committee. However, permit us to ask a few questions upon points not quite clear to us, viz.:

1. If we buy one or more shares at \$25 each, does this entitle us to a policy of insurance?

2. Do you propose to make assessments after this from time to time. as losses occur, and would your Committee fix a date for payment of assessment in each month, viz.; assessment to be made on or before the 5th of any month and the amount to be paid on or before the 25th of the month? If not paid, would policy holders be suspended from benefits until paid and be reinstated? If we are correct in the foregoing, then the shares purchased would be all the immediate expense until a loss called out more.

3. Many merchants now hold policies of insurance not expiring for four, six or nine months yet. Would it not be to their advantage to have the policy conceled and receive the two-third pro rata rebate.

4. What per cent. of valuation do you propose to insure and how will this information be accurately obtained—by printed application to general agent or by agent appointed by local associations to look after risks?

The above questions may be fully explained in the report, but we do not find them, and an an-

tions to look after risks?

The above questions may be fully explained in the report, but we do not find them, and an an swer will greatly accommodate our B. M. A.

Yours truly,
J. F. Clark, See'y.

On receipt of the above letter, it was forward ed to Chairman Caldwell, of the Insurance Committee of the M. B. M. A., who replied to the en

mittee of the M. B. M. A., who replied to the enquiries as follows:

The inquiries of J. F. Clark on the insurance question received. I will take time to answer the questions for the general good: Regarding the anxiety of any B. M. A. over the slow progress of this insurance project, let me say that your anxiety does not exceed that of your Insurance Committee. We are bussly working and studying the question and have thought the delay would, perhaps, prove beneficial in provoking discussion that we might all profit by. So the inquiries of Mr. Clark, of the Scotts and Climax B. M. A., are just what we want. The recommendation is now in the hands of the Executive Board, which has delayed holding a meeting, first, because of an overflow of politics and, later, because of the adjournment of the Insurance Policy Commission appointed by the Governor to consider the question of a standard form of fire insurance policy. Let no association fed alarmed at the delay, for the commercial importance of this question is enough to keep it allye salers as well, in Michigan saving one-half of what they now pay for insurance is incentive enough to soon give this plan a practical test—if not at the hands of the B. M. A., then from another source.

The question of mutual stock insurance being niries as follows:

what they now pay for insurance is incentive enough to soon give this plan a practical test—if not at the hands of the B. M. A., then from another source.

The question of mutual stock insurance being theoretical entirely is long ago settled. Manufacturers and wholesalers and jobbers of the Eastern states and large cities West refuse, so far as they can, policies in our stock companies, but point with pride to their own insurance organizations and what they are saving for themselves. If the M. B. M. A. can save its members and the great body of merchants and business men one-quarter or one-half of what they now pay for insurance, is it not worth our effort to help complete our proposed organization?

As recommended by the Insurance Committee, the proposed insurance company will furnish as good insurance as the Detroit Fire and Marine, the Michigan Fire and Marine or the Grand Rapids Fire Insurance Co. It will be organized with a paid-up capital of \$100,000, and conducted under the same law. We will conduct our business on very much the same plan, issuing policies at present underwriters' rates on stores and stocks for one year and on dwellings for three years, collecting the premium on the delivery of the policy. So far, we are the same. We differ from them in that our policy holders must be stock holders—that is, must own at least one share of stock, \$25, and as much more as they desire for an investment. Dividerals are to be declared, both upon the stock and upon the insurance written, at a certain rate per thousand out of the net earnings. If, therefore, you are a large insurer and hold a large amount of stock, your savings or dividends are just that much greater, but any stock holder owning but one share of stock can take as many policies as the Company will write for him on his different property and at rates the same for all members. We differ also from stock fire insurance at present in that we take signed applications from each insured for insurance, solicited by the secretary or agent of the Company, w

both company and poncy notices, it offices the policy holder files his own report, guarded by that of the inspector.

Again, while our present stock companies are paying their local agents 15 to 25 per sent, commission and maintaining a local agency expense of 35 to 45 per cent, we propose to issue our policies directly from the home office and have frequent inspections from the Secretary or local agents which are now required by stock companies and save our policy holders what is now collected of you in premiums for this expense. What printing and publishing the Company did would be to advance ideas and methods to reduce fires and do you some good, rather than burden the people with a great deal of printed matter generally consigned to the fire-place or waste paper basket.

dating the ree is nothing to prevent a cormatter generally consigned to the fire-place or
waste paper basket.

By this outline, I have hoped to answer Mr
Clark's two first questions and perhaps make
plainer the plan of insurance proposed. Regardlain the third and fourth questions, I will say: It
is not our expectation that merchants or other
lates, just to join our Company. No, but when
our agent comes to you are solicits your insurance constance of the state of the sign an application for such an amount of insurance as you desire on your store, stock or
dwelling, to take effect when that insurance you
already have expires, or as you desire. This
agent inspects your property and his report as to late, that the corporation had not
dwelling, to take effect when that insurance you
already have expires, or as you desire. This
agent inspects your property and his report and
your application are forwarded to the home or
fiee, where they are inspected by the Company's
officers and, when the time comes, the policy is
sused and sent to the secretary of the B. M. A
or the bank for delivery and collection, the Company to be notified of any changes of location or
of business and the policy transferred or cancelcd, as is now done. The amount to be accepted
on any risk will be according to the exposure
and moral hazard, kind of buildings and kind of
stock insured, but in no case to exceed four-fifths
and seldom more than times there is nothing to good the details neces.

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I may have omitted many of the details nee I may have omitted many of the details necessary to the operation of a company of this kind, particularly regarding the choosing of officers and their terms of office and duties, but enough of the detail has been given to show you our methods and aid all to better understand and discuss this question. I should be glad to hear from anybody having suggestions to make or desiring information.

GEO, B. CALDWELL, Chairman.

Reminding the Delinquents. The following circular has been sent out t

hose associations still in arrears for dues for the fiscal year: GRAND RAPIDS, Dec. 1, 1888.

Grand Rapids, Dec. 1, 1888.

We note with regret that you have not yet availed yourself of the invitation extended you through Official Circular No. 3, issued on September 15, 1888, to renew your auxiliary connection with the Michigan Business Men's Association. The State body, being entirely out of debt, is not in need of funds to meet past expenses incurred, but, unless the resources of the Association are largely augmented, several important projects now in contemplation will have to be abandoned. Especially is this the case with the Insurance project, which is one of the most important subjects ever taken in hand by Michigan business men. Many new associations are entering the field, and it is earnestly to be hoped that no old organization will falter by the wayside. Please remember that your connection with the M. B. M. A. ceased on Sept. 39, 1888, and that to secure the benefits of re-affiliation from Oct. 1, 1888, it will be necessary to remit per capital dues of 50 cents for as many names as you have on your membership book.

Hoping that you will give this subject early and favorable consideration, we are

Yours truly,
E. A. Stowe, See'y.

The Secretary will please present this communication.

The Secretary will please present this communication the first meeting after its receipt.]

CORPORATIONS INCREASING

Business Men Abandoning Individual and Partnership Methods.

A striking feature of Chicago business life is the large and increasing number of houses which do business in incorporated This is not peculiar to any ness or class of business; it extends to all alike, and to a certain extent has involved the field of the professional man. In many cities, especially in the East, the business corporation is formed almost wholly for manufacturing enterprises; in Chicago it is used in commercial pursuits of every description as well. There, the rail mill and the watch factory are carried on by the "company" and the grocery and dry goods house by the individual or the firm. Here the corporation is in use for every species of business, retail or wholesale. It manufactures cigars and passes them over the showcase at a nickel a-piece. It measures off cloth by the yard, sells molasses by the quart, cuts and fits you a new suit, sells the trimmings for a new winter bonnet, fits you with a pair of congress gaiters, and wraps up a bottle of American-French wine. The business corporation is ubiquitous in Chicago. It is found in every block. It is so numerous in some of the business sections-East Kinzie street, for instance -that the few firms and individual hous es look lonely and desolate beside it, like the survivors of a bygone age.

When you come to dissect one of those ousiness corporations you find out that it ordinarily consists of three or four men, three being the smallest number permitted by law, and usually one man or two holds the bulk of the shares, does all the business, and makes and un-makes directors and presidents, vice-presidents, treasurers and other corporation digni-taries, at will, the other stockholders being clerks or men of straw, or sometimes the wives of principal stockholders put there for the sake of technically comply ing with the statute. Twenty-sever bulky volumes in the Recorder's office are not sufficient to hold the charters of the corporations organized in Chicago since the fire, and the work of forming new ones goes on rapidly as ever. Hardly a day passes but some individual or firm gives up the old form of doing business and dons the uniform of the "stock company," among the recent instances being the liquor firm of Hannah & Hogg and the shoe manufacturing firm of Phelps, Dodge & Palmer. And it is a fact worth noting that few houses which have once assumed corporate form go back to the individual or partnership way of doing business and very many have increased their capital stock—usually, though not

always, a sign of prosperity.

The chief inducement to form business corporations is, of course, the limited lia-bility. The shareholders' subscriptions, bility. once having been paid, that is the end of it; be the creditors never so numerous, and hungry as Russian wolves, they cannot go beyond that point. There is no such thing as seizing the home of one stockholder because of the financial eccentricities of another, as in the case of a partnership, and, if the investor has been udicious enough to subscribe for no more tock than he can readily pay for, he car sleep quietly through the heaviest kind of a financial storm. The corporation may be wrecked, but what need he care? His stock may be lost, but that need not affect his individual credit in the slightest degree. Then the Illinois laws relating to business corporations are very liberal—almost to looseness—and in this respect are in striking contrast with the stringent requirements of some of the older states, especially those where capi-

tal seeking investment is very abundant.

For instance, in many other states a ertain percentage of the par value of the stock subscriptions must be actually paid up before the charter can be issued. In Illinois, nothing of the sort is required. The stock subscriptions are made paya-ble "in such installments and at such time or times as shall be determined by the directors or managers," and if the "directors or managers" are accommo dating there is nothing to prevent a cor poration, with a capital stock of \$20,000,

class of corporations besides the few now authorized by law; and with Rhode Island, where a bill to create any new species of corporations must run the gauntlet of two legislatures and be published in the meantime.

Other states, taking alarm at the growth of such monopolies as the Reading railway and the anthracite coal combinations, require their corporations to confine themselves to some single business and prohibit them from engaging in any other business. Thus, for instance, no new railway company in Pennsylvania can get a charter that will permit it to mine coal, or make steel rails, or build locomotives. And, with the same object in view, one corporation is forbidden to invest in the shares of another, lest, by holding a majority of the stock, it might control

the other. Illinois has no such fears; business corporations can be formed here for "any lawful purpose." They may hold stock in other corporations as much as they choose. They may engage in as many and as different businesses as they see fit. They may combine and consolidate at their own sweet will, and, in fact, one their own sweet will, and, in fact, one corporation—a mining company—has been formed in Chicago for the purpose of holding the stock of and controlling other corporations. Another remarkable thing about the Illinois law is that a business corporation may be formed without anything in its corporate name to give notice to those dealing with it that it is a corporation. "John Smith & Co." the

sign reads over the door and in the letter heads; you cannot tell from the name whether it is an individual doing an indiidual business, a partnership with unlimited resources or a corporation where the liability of the millionaire John Smith, whom you see busily engaged giving orders to the clerks, is limited to the balance due on his subscription to a thousand dollars' worth of stock.

Most of the Eastern states, which have grown wise with experience and hard knocks, require their corporations to show their colors, so to speak—to adopt a name, for instance, beginning with "the" and ending with "company," or to add, after the name, the word "incorporated." There is no such requirement in Illinois. and as a consequence a number of cor porations are doing business in Chicago under partnership names. In most in-stances, the partnership name has been retained for perfectly legitimate purposes, and in many cases the corporate form is indicated in the city directory by the name of the president and secretary fol-lowing the firm name, but the corporation is not bound to do that, and it is easily possible for men who are worth \$1,000,000 each to do business in Chicago under a partnership name and apparently as partners, and yet with a liability limited to the unpaid balance on a small stock subscription, and there is absolute-ly no means by which the real facts as to the liability can be found out when the parties are unwilling to disclose them.

The inquirer may resort to the Recorder's books and, by a search through twenty-seven volumes-to which there is no general index-find who the original subscribers to the stock were, but they may all be irresponsible or they may have assigned their shares before paying for them in full, and the law which requires the recording of such assignment s practically a dead letter-not one out of a hundred is recorded in Chicago—and separate index is kept of the few which are recorded.

But the faults of the business-corporaion statutes of this State are more than nade up by its good features, and among them especially the admirable provision which makes the officers and directors personally liable when they permit the indebtedness of the company to exceed its capital stock. True, they can be reached only by a troublesome equity pro-ceeding, but the fact that they can be reached goes far to make them careful Another admirable provision is that which prevents the stockholder from es aping liability for the unpaid balance of his subscription by assigning his shares and makes the assignee equally liable

Grand Rapids Mercantile Association. On account of the press in business inciden the holiday trade, it has been deemed advisable omit the December meetings of the Grand Rapids Mercantile Association. The annual neeting, for the election of officers and the ransaction of other important business, will be held on the first Tuesday evening in January. All members who may wish packages of Blu Letters, for use in making collections, will b promptly supplied on application to the Secr

tary, at his office at 100 Louis street.

The collectors will present bills for the em ent quarter during the present month. I. C. Levi, proprietor of the Star Clothing House, who has been using the Blue Letter

pretty freely of late, writes the Secretary, "It orings them every time. Kalamazoo Issues Its First Delinquent

KALAMAZOO, NOV. 30, 1888.

HANGERS. Barn Door Kidder Mfg. Co., Wood track.

HOLLOW WAR

Russell & Irwin Mfg. Co.'s new list

Mallory, Wheeler & Co.'s. Branford's

Stanley Rule and Level Co,'s

Sperry & Co.'s, Post, handled.

Coffee, Parkers Co.'s.

" P. S. & W. Mfg. Co.'s Malleables.

" Landers, Ferry & Clark's.

" Enterprise...

tebbin's Pattern

Advance above 12d nails.
FENCE AND BRADS.

COMMON BARREL.

CLINCH.

CLINCH.
2 and 1¼ inch.
2 and 2½ "
24 and 2¾ "
3 inch.
3 inch.
Each half keg 10 cents extra.

Sinc, with brass larass or Copper...
Reaper
Olmstead's

Stebbin's Genuine..... Stebbin's Genuine... Enterprise, self-measuring... NAILS

50d to 60d..

HORSE NAILS. dis, 25&10@25&10&10 ...dis, 5&10&21/2&21/2

Champion, anti-friction Kidder, wood track

E. A. Stowe, Grand Rapids;

Drar Sir.—I hand you herewith our delinquent list No. 1, with the request that you give place in the next State sheet to the names which are checked with a red mark.

There has been too much politics and other matters in the air of late to allow of much of interest in any other line, but I hope that we shall now have room for something else.

Yours truly,

CHAUNCEY STRONG, Sec'y.

The list referred to is one of the most complete ever issued by any association and entitles the Executive Committee of the Kalamazoo B. M. A. much credit.

Working Satisfactorily.

It is reported that the New York Wholesale Grocers' Association is workany of the agreements, and the retailers as a rule regard the prices and rules made as fair to all parties. This success is largely due to the moderation of the leaders of the movement who have not attacked any established trade customs

GRAHAM ROYS, - Grand Rapids Mich.

HARDWARE.

These prices are for cash buyers, who

pay promptly and buy in full packages. , old style dis. 60 3d 60 2d .50&10 | 4d . First Quality, S. B. Bronze.
D. B. Bronze.
S. B. S. Steel.
D. B. Steel. . \$ 7 00 . 11 00 . 8 50 . 13 00 dis. . 40 dis. . 40 dis. . 40 BALANCES. Spring dis. ...\$ 14 00 .net 33 00 % inch. BELLS. dis. 60&10&10 ..30&15 BOLTS. 60) Ohio Tool Co,'s, faney
60 Sciota Bench
60 Sandusky Tool Co,'s, faney
60 Sench, first quality
60210 Stanley Rule and Level Co,'s, wood.

| | BRACES. dis. | PANS. |
|----------|---|---|
| B | amban 40 l | Fry, Acme |
| 4 | Vell, plain \$ 3 50 | Copper Rivets and Burs. 50 |
| 0 | BUTTS, CAST. dis. | "A" Wood's patent planished, Nos. 24 to 27 10 20 "B" Wood's pat. planished, Nos. 25 to 27 9 20 Broken packs ½e per pound extra. |
| P | ast Loose Pin, Berlin bronzed | ROPES. Sisal, ½ inch and larger 10½ Manilla 12½ |
| V | Vrought Loose Pin. 60&10 Vrought Loose Pin, acorn tip. 60&05 Vrought Loose Pin, japanned 60&05 | eoutpre die |
| V | ast Loose Pin, figured 70& cast Loose Pin, figured 70& cast Loose Pin, Berlin bronzed 70& cast Loose Joint, genuine bronzed 60& trought Narrow, bright 5ast joint 60&10 trought Loose Pin 60&10 trought Loose Pin, acorn tip 60&00 trought Loose Pin, japanned 60&00 trought Loose Pin, japanned 60&00 trought Loose Pin, japanned 60&00 trought Table 60&10 trought Inside Blind 60&10 trought Inside Blind 60&10 trought Brass 75 | Steel and Iron |
| VE | Wrought Inside Billid 0610 Yrought Brass 75 Blind, Clark's 70&10 Blind, Parker's 70 Blind, Shepard's 70 | Com. Smooth. Com. |
| | Blocks. 70 Blocks. 9rdinary Tackle, list April 17, '85. 40 | Nos. 15 to 17 4 20 3 00 Nos. 18 to 21 4 20 3 10 Nos. 25 to 24 4 20 3 15 Nos. 22 to 24 4 4 20 3 35 |
| | | No. 27 |
| H | 3issell No. 5 per doz.\$17 00 3issell No. 7, new drop pan 19 60 3issell, Grand 36 60 5rand Rapids 24 00 Magic 15 00 | SAND PAPER |
| (| Grain dis, 50&02 | SASH CORD. Silver Lake, White A |
| (| CROW BARS | " Write B 50 " Drab B 55 " White C 35 |
| | | Discount, 10. SASH WEIGHTS. Solid Eyesper ton \$25 |
| | 3. D 35 Musket 60 | attates attropped on but the |
|] | CARTRIDGES. Rim Fire, U. M. C. & Winchester new list. 50 Rim Fire, United States | Miles' "Challenge" per doz. \$20, dis. 50@50&05 Perry per doz. \$20, dis. 50@50&05 Perry per doz. \$0, 1, \$15; No. 0, \$21; dis. 50@50&5 Draw Cut No. 4 euch, \$30, dis. 30 Externsis Mfg. (c) dis. 90&10@30 |
| • | CHISELS. dis. | Enterprise Mfg. Co. dis. 20&10@30 Silver's dis. 40&10 SAWS. dis. |
| 2. 2. 2. | Socket Firmer Social | Disston's Circular 45@45&5 " Cross Cut 45@45&5 " Hand 25@25&5 |
|] | Butchers' Tanged Firmer 40 Barton's Socket Firmers 20 Cold net | *Extras sometimes given by jobbers. Atkins' Circular |
| | Curry, Lawrence's dis. Hotchkiss 25 | " Special Steel Dia, X Cuts, per foot 30 " Champion and Blectric Tooth X |
| | CHALK. White Crayons, per gross12@12½ dis. 10 | Cuts, per foot |
| | Brass, Racking's | Steel, all kinds |
| | Beer | Seques, an Inter- Gimp and Lace |
| | Planished, 14 oz cut to size. per pound 33 14x52, 14x56 31 Cold Rolled, 14x56 and 14x60 29 Cold Rolled, 14x48 29 | Hungarian Fails and Miners' Tacks. 50 Trunk and Clout Nails. 50 Tinned Trunk and Clout Nails. 45 |
| | | Leathered Carpet Tacks |
| | DRILLS. dis. Morse's Bit Stocks. 40 Paper and straight Shank 40 | Steel, Game |
| | DRIPPING PANS. Small sizes, ser bound | Oneida Community, Newhouse's 35 Oneida Community, Hawley & Norton's 70 Hotchkiss' 70 P. S. & W. Mfg. Co.'s 70 Mouse, choker 18c per doz. Mouse, delusion \$1.50 per doz. WIRE dis |
| | Large sizes, per pound 634 ELBOWS. Com. 4 piece, 6 in doz. net 75 | Bright Market 64/2 |
| ١ | Adjustable dis. 30&10&10 | 1 Connered Market 62% |
| | Adjustable dis. 4 dis. 4 dis. 4 dis. Clark's, small, \$18; large, \$26 30 Ives', 1, \$18; 2, \$24; 3, \$30 25 | |
| - | PILES—New List. dis. American File Association List. 60&10 Disston's 60&10 | Coppered Spring Steel 50 Tinned Spring Steel 40&10 Plain Fence per pound 03 |
| | New American 60&10 Nicholson's 60&10 Holler's 50 | Barbed Fence, galvanized \$3.73 "painted 3.00 Copper new list net |
| | Heller's Horse Rasps | www.noone dia |
| - | Discount, 60. | Hook's |
| | GAUGES. dis. Stanley Rule and Level Co.'s. 50 HAMMERS. | WRENCHES. dis. |
| - | HAMMERS. dis. 25 | Coe's Patent, malleable |
| - | Mason's Solid Cast Steel | MISCELLANEOUS. dis. |
| - | Gate, Clark's, 1, 2, 3 | Screws, New List |
| - | Serew Hook and Eye, ½ net 10 10 10 10 10 10 10 1 | Forks, hoes, rakes and all steel goods 66% |
| - | Series Hook and Eye, \(\frac{1}{2} \) | METALS, |
| - | HANGERS. dis. | Pig Large 286 Pig Bars 306 |

Duty: Pig, Bar and Ingot, 4c; Old Copper, 3 Manufactured (including all articles of which Copper is a component of chief value), 45 per cent ad valorem. For large lots the following quotations are shaded;

Pig. \$2 per 100 pounds. Old Lead, 2c per and. Pig. and Sheets 3c per pound.

12@12
Extra Wiping 1314
The prices of the many other qualities of solder in the market indicated by private brands

ANTIMONY.

20x28 IX, Each additional X on this grade, \$1.75. 10x14 IC, Charcoal 14x20 IC,

20x28 IX, Earh additional X on this grade, \$1.50

Worcester

14x31 IX 14x56 IX, for No. 8 Boilers, per pound 14x60 IX, " " 9 " per pound

Allaway Grade

BOILER SIZE TIN PLATE.

14x20 IC, Terne M. F.....

8c, dis. 2

ewark.

10vi4 IC Charcoal

14x14 IX

dis, 14x20 IX 60&10 12x12 IX 60&10 14x24 IX 60&10 14x14 IX

5 20x28 IC, 0 14x20 IC, 5 14x20 IX,

20x28 IC, 20x28 IX,

14x28 IX

dis.

dis.

\$16.00, dis. 60 \$15.00, dis. 60 \$18.50, dis. 20&10.

FOSTER SENS

Magee Ranges

Received the only Gold Medal awarded in 1884, and the only Gold Medal Certificate for continued superiority awarded in 1887 by the Massachusetts Charitable Mechanics' Association. The character of the awards of this Association are well known and valued accordingly. Their success is phenomenal.

Foster, Stevens & Co.,

10 and 12 Monroe St., 33, 35, 37, 39 and 41 Louis Street.



People are more and more learning to appreciate the luxury of STEEL RANGES and the wonderful increase in demand has caused the appearance of a number of very low-priced, cheaply-made, (asbestos lined,) short-lived sheet iron ranges, whose only claim to favor is cheapness. They are put on the market under fancy names and are called "Steel Ranges." In reality, they are no more steel than the pipe on your stove or fur-

Now, in buying a range, you want one that will give you satisfaction, requires but little fuel and one that is made in the best manner of the best material, on the most approved principles. We know that you will find all the above in the

John Van Steel Range, With Fire Brick Lining.

They are used in all the principal ho tels and public institutions in the country. They have a flattering reputation and we cordially invite an inspection.

Foster, Stevens & Co.,

10 and 12 Monroe St., 33, 35, 37, 39 and 41 Louis Street.



You cannot afford to be without a

Saves your Money, Saves your Time Saves your Temper. Saves your Clothes. Saves your Health, Saves your Coal. The Peerless comprises the following

preferences over all other Sifters: It is the best and the cheapest. It is clean, neat and convenient.

1 4 90 It is clean, heat and convenient.
1 4 90 It lasts for years and will continue to
1 50 work well.

work well.

13 50

It will do more work in the same time than any other sifter. 13 50 It is so simple a child can work it with ease, and it does all we claim for it.

It is a pleasure using it compared with other sifters. It has improvements and patent devices found in no other Sifter.

It will save more than its price in an ordinary family in a few weeks. 15 00@16 00 | It is safe to say it has all the requirements needed.

It has less faults than any other, and more advantages than all other sifters combined.

It costs but little. (25 00) It is, as its name denotes, "PEERLESS."

Foster, Stevens & Co.,

10 and 12 Monroe St., 33, 35, 37, 39 and 41 Louis Street.

From the Chicago News. "It is undoubtedly true," said a prominent tin manufacturer, "that were the tariff on plate tin removed tinware could not be produced in this country at a much lower cost than now; but whether the public would be benefited proportionately is a question. Why the war tariff on this metal was not removed years ago I cannot see. We have no tin-mining industry to protect and the manufacture of plate tin here has proved a signal failure. We have imported lump tin and black sheets all ready for tinning, and even secured competent workmen of long ex perience in this form of manufacture but our experiments have simply shown us our incompetency in this direction. We can retin a plate by dipping it in boiling tallow and then in molten tin, but that is all we can accomplish. Hence, as I look at it, the tin tariff is a needless

burden."
"Why are you doubtful as to the public being benefitted by the removal of the tariff?"

"Manufacturers would be compelled add they get plate tin for \$20 a ton ss—the tariff is one cent a pound—to at down prices unless a trust were rmed. Competition among jobbers and holesalers would also prevent them profiting by the tariff reform. could they get plate tin for \$20 a ton less—the tariff is one cent a pound—to put down prices unless a trust were formed. Competition among jobbers and wholesalers would also prevent them from profiting by the tariff reform. But I apprehend that retailers throughout the country would stick to the old prices and gobble up the difference that should accrue to the consumers. The only exception to this rule would be in the large cities where the cheap stores run each other and cut prices often below cost. Even in the cost of manufacture the cheapening of the material by tariff re-form would affect different branches of the tin trade differently. Stamped goods cut out with a die—together with a finger occasionally from the operator's hand—and pressed in form with practically no skilled labor, would naturally be most cheapened in the final retail price. Ordinatory in the production of the pr cheapened in the final retail price. Ordinary pierced goods, in the making of which hand soldering plays a large part, would come next. Japanned and highly ornamented ware, which we make a specialty, would be least affected. In these goods, you understand, the ultimate cost lies largely in the hand labor that is

employed in their manufacture.

"Expensive caddies, boxes, and the like, for instance, are usually inexpensively made ware. When the first coat of lacquer paint is applied the work is often only begun. Girl labor is employed in decorating as much as possible so a to lessen expense, and stencils, one fo each color in the design, lessen the cost still further; but for the more artistic work skilled labor is needed. So, you see, if plate tin were reduced \$20 per ton the reduction in price to the purchaser of this decorated ware would be almost unappreciable.

"Competition between tin manufac turers, and also between the tinware in-dustry and other lines of manufacture which cover approximately the same ground, is so great that every possible means must be employed to lessen the cost of production. In the better manufactories this is effected chiefly by superior machinery, rarely by a reduction of wages. Our piece-workers get to-day of wages. Our piece-workers get to-day the same rates that they received six years ago, though in some departments we employ relatively fewer hands. In decorated and japanned work lithography is being more and more employed to lessen the amount of hand labor needed, and at the same time to put on the mar-ket an article attractive and artistic enough to compete favorably with the ware of more expensive make. By taking the lacquered plates before they are quite dry works of art can be printed on them as fast almost as printing presses turn off newspapers, and the gradual minimizing of hand labor, together with the increased power of production, has brought japanned and decorated tinware to prices that would have been deemed

ruinous a few years ago."

"Is not the fancy covering a cloak for a good deal of poor tin?"

"Oh, possibly. But an article for a special purpose requires a given weight of material, and since it is all to be covered with a paint that is fixed as firmly as intense head ear fix it the anality of the tin plate doesn't matter One practice is common with all tir manufacturers: The stamped portions of an article are always of a better grade of plate tin than the other parts. pail is made of cheaper material than its stamped cover, and the same practice is followed in all the higher branches of tin manufacture. This, however, is not fraud. The constitution of the plate tin necessitates a higher grade of goods for the stamped portions than the quality of the article would warrant could any other grade of tin be used.'

The Tropical Frult Trade.

The New Orleans Picayune refers to the vast strides made by that city during recent years in building up a profitable business in fruit. The fruit is brought from Central America and islands to the south by a large fleet of both steam and sailing vessels, and is distributed from New Orleans to all parts of the south and west. The railroads have worked in harmony with the importers in building up this trade, and it is not uncommon to see an entire train load of bananas leave New Orleans at one time. Savannah, Mobile and Pensacola are all reaching out to gain a share of this profitable busi ness, and hope to offset their present lack of handling facilities by cheap port charges and lower cost of labor. Savan nah is about to place a steamship in the Bluefields trade, and it is intended if the enterprise proves as successful as hoped to add other vessels.

A Matter of Sex.

"Pa," inquired Bobby, "what is a phe

"A phenomenon, my boy," replied the old man, "is a person who excels or is remarkable in some special way.' "Is phenomenon, pa, of masculine or

feminine gender?'

"It is of the masculine gender almost every time.

FULL WEIGHT STRENGTH. LAVORING



The Finest 5-ct. Cigar Manufactured

70 Canal St., Grand Rapids, Mich.

BELKNAP

Business and Pleasure Sleighs,

Farm Sleighs, Logging Sleighs, Lumbermen's and River Tools.

carry a large stock of material and have e facility for making first-class Sleighs of a

Is noted for THOROUGHNESS.

E. G. STUDLEY

Wholesale Dealer in

Gandee Rubber Go.

Send for Large Illustrated Catalogue and Price List.

GRAND RAPIDS, MICH.

RUBBER BOOTS

W. N. FERRIS, Big Rapids, Mich.

Grand Rapids.

SHOP, Cor. Front and First Sts..

P. STEKETEE & SONS,

JOBBERS IN

Dry Goods Notions,

Grand Rapids, Mich.

• 88 Monroe St. & 10, 12, 14, 16 & 18 Fountain St.,

Peerless Carpet Warps and Geese Feathers

sole.

American and Stark A Bags

A Common Sense

Two Years

No. 4 Monroe Street,

THEY HAVE NO EQUAL.

S. DAVIS

LONG HAVANA FILLER.

THESE GOODS ARE "PAR EXCELLENCE" Pure, Healthful and Reliable, warranted to give sa action in every particular. For sale by wholesale etail grocers throughout tht United States. Vou

SOLD IN CANSONLY L



We also manufacture a full line of Swee Goods. Write for quotations and samples.



WM. REID,
73 & 75 Larned Street West, DETROIT, MICH.

I. M. GLARK & SON,

MICHIGAN

W. STEELE PACKING & PROVISION CO.

WHOLESALE DEALERS IN

Fresh and Salt Beef, Fresh and Salt Pork, Pork Loins, Dry Salt Pork, Hams, Shoulders,

Bacon, Boneless Ham, Sausage of all Kinds, Dried Beef for Slicing.

LARD,

Strictly Pure and Warranted, in tierces, barrels, one-half barrels, 50 pound cans, 20 pound cans, 3, 5 and 10 pound

Pickled Pigs' Feet, Tripe, Etc.

Our prices for first-class goods are very low and all goods are warranted first-class

When in Grand Rapids give us a call and look over our establishment. Write us for prices

GRAND RAPIDS, MICH.

THE PENBERTHY IMPROVED Automatic Injector

CAN'T BOILER FEEDER BEAT! 16,000 in 18 Months Tells the Story.

WHY THEY EXCEL

They cost less than other Injectors.

You don't have to watch them. If they break they will RE-START automatically.

By sending the number to factory on the Injector you can have parts renewed at any time.

They are lifting and non-lifting.

Hot pipes don't bother them and the parts drop out by removing one plug nut.

Every man is made satisfied, or he don't have to keep the Injector and we don't want him to.

PENBERTHY INJECTOR CO., Manufacturers, DETROIT, Mich.

HESTER & FOX,

SAW AND CRIST MILL MACHINERY



Saws, Belting and Oils. And Dodge's Patent Wood Split Pulley. Large stock kept on hand. Send for Sample Rulley and become convinced of their superiority. 44, 46 and 48 So. Division St., GRAND RAPIDS, MICH

Water White and Prim White Illuminating Oil, GASOLINE and NAPTHA.

Works, G. R. & I. and D. & M. Junc. Office, No. 4 Bledgett Blk.

CORRESPONDENCE SOLICITED. QUOTATIONS FURNISHED on APPLICATION

WHO URGES YOU

By splendid and expensive advertising the manufacturers cre ate a demand, and only ask the trade to keep the goods in stock so as to supply the orders sent to them. Without effort on the grocer's part the goods sell themselves, bring purchason to the store, and help sell less known goods.

Pounds, 12 x 3, 16 oz., 6 cuts, 40, 28 & 12 lbs.

CLUBS, 12 x 2, 16 ox., 6 cuts, 42, 30 & 12 "

CLUBS, 12 x 2, 8 oz., 6 cuts, 42, 30 & 12 "

FOURS, 6 x 14, 3 1-5 oz., 42, 30 & 12 "

TWIN FOURS, 3 x 2, 7 to lb, 41, 37 & 13 & 17 "

FIGS, 3 x 1, 14 to lb., 41, 37 & 13 & 17 "

THESE PRICES LOG

ANY JOBBER WILL BE GLAD TO FILL YOUR ORDERS.

RISING SUN BUCKWHEAT

Guaranteed Absolutely Pure.

ROLLER MILLS

LORILLARD'S STANDARD FIRST GRADE PLUG TOBACCO

LIMAX

Can now be bought at the following exceptionally LOW FIGURES:

Ass't'd lot any quantity Less than 56 lbs. 56 lbs. or 6 .41 .41 .41

THESE PRICES LOOK TOO GOOD TO LAST.

Responsible Commission Houses.

If you have any to offer send

E

will try to buy them

W. T. LAMOREAUX

71 Canal Street.

WANTED.

FRUIT, BEANS

and all kinds of Produce. If you have any of the above goods to ship, or anything in the Produce line, let us hear from you. Liberal cash advances made when desired.

157 South Water St., CHICAGO.

deference: FIRST NATIONAL BANK, Chicago

BEANS

Seed Store,

GRAND RAPIDS, - MICH.

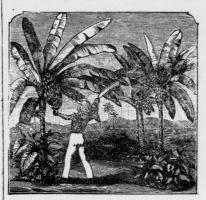
make you satisfactory prices.

and

Foreign, Propical and California

FRUITS

Alfred J. Brown



POTATOES, APPLES, DRIED Cranberries, Sweet Potatoes and Grapes.

> Bananas, Our Specialty. 16 and 18 No. Division St.,

EARL BROS., GRAND RAPIDS, - MICH. COMMISSION MERCHANTS

We give prompt personal attention to the sale of POTATOES, APPLES, BEANS and ONIONS in car lots. We offer best facilities and watchful attention. Consignments respectfully solicited. Liberal cash advances on Car Lots when desired.

Parties having any Beans to offer wil Thompson & Co. please send sample and we will try and

COMMISSION MERCHANTS, 166 South Water St., CHICAGO. Alfred J. Brown FELSENTHAL, GROSS & MILLER, Bankers

MOSELEY BROS.

---WHOLESALE---

Fruits, Seeds, Oysters 🛊 Produce. 🕨 All kinds of Field Seeds a Specialty.

If you are in market to buy or sell Clover Seed, Beans or Potatoes, will be

26, 28, 30 and 32 Ottawa St., GRAND RAPIDS

S. A. HOWES. Geo. E. Howes & Co.,

Apples, Potatoes & Onions,

SPECIALTIES:

Oranges, Lemons, Bananas.

3 Ionia Street, Grand Rapids, Mich.

THEO. B. GOOSSEN,

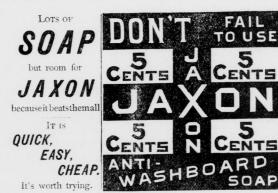
WHOLESALE Produce Commission Merchant,

BROKER IN LUMBER. Orders for Potatoes, Cabbage and Apples, in Car Lots, solicited, Butter and Eggs, Oranges Lemons and Bananas a specialty.

33 OTTAWA STEET, Telephone 269. GRAND RAPIDS, MICH.

The new crop is abundant, Fine Quality and Cheap. We offer Choice and Fancy Layers, 35-1b. Baskets, Fancy Stock and 50-lb. Bags, 100-lb. kegs in cheap goods. All at bottom prices.

Putnam & Brooks.



MONEY, TIME. LABOR, STRENGTH, CLOTHES. Cents

SAVES

IS ALL IT COSTS. That's not much if bad, and is mighty eap if it does what is

AMOS S. MUSSELMAN & GO., *

Wholesale Grocers,

GRAND RAPIDS, MICH. 21 & 23 SOUTH IONIA ST.,

WEDNESDAY, DECEMBER 5, 1888.

LEISURE HOUR JOTTINGS.

Written for THE TRADESMAN. BY A COUNTRY MERCHANT.

Dunning, to the most of us, is one of the most unpleasant features of business, and from its unpleasantness is a feature which is usually seriously neglected. No matter how methodical a man's habits may be, no matter how often and care- makes it a point to keep in debt for his fully he scrutinizes every other detail of his avocation or profession, the chances his avocation or profession, the chances on the amount it costs him. It usually are that in nine cases out of ten he is unreasonably timid or careless in insisting upon reasonably prompt collections or settlements. This ought not to be so, but it is so. There can be no ar- ing the successive attempts his assumed gument, or the shadow of a reason, furnished, that will reflect in the furnished, that will reflect in the remotest degree upon the manhood of the individual who temperately and courteously insists upon his honest dues, courteously insists upon his honest dues, yet nine out of ten people who start out on a dunning crusade proceed to the unpleasant duty with many misgivings and a latent feeling of apprehension that he is about to make enmity between himself and his debtors, and that it would have been perhaps better, and more satisfactory in the end, to have waited a little longer for a voluntary adjustment of matters, which had already passed the verge of decency and common sense.

And, if nine men out of ten have a strong dislike for dunning, about the same proportion of debtors, whose indebtedness is unsecured, have a strong objection to adjusting affairs without being dunned. Some of them-I am speaking only about the responsible oneswill settle at, or shortly after, a gentle intimation that a little additional money is needed in your business. A majority will make promises, which they will supercede with other promises, and probably pay you just about the time your temper and patience are exhausted. The small balance will await with complacency the coming of the constable, and balance up at various periods from "return day" to the end of an execu-

And it's a curious feature of these cus tomers that those whose accounts have "run" the most unreasonably, are the ones whose dignity is assailed the most seriously by the dunning process. If lurid for you, my friend. you notice that John Smith's matter has grown a week or two older than he promised it should, and you quietly remind him of the fact, it is very likely that he will accept the hint good naturedly, but if you carelessly let John's account run six months or a year, after making the discovery, you needn't be surprised if all the gall and bile in his system is stirred up by a courteous request for a settlement. It is almost unexplainable, but it is true, that the worst enemies I ever made during a somewhat lengthy business experience, were those who, although responsible, I allowed to remain in my debt an exceptionally unreasonable length of time. And this experience long ago convinced me that the man who does any kind of a credit business will find his troubles and anxieties materially lessened, by watching his accounts carefully, and insisting upon his customers keeping their promises fairly

I call to mind as an evidence of the truth of this a little commonplace incident of my own trade. Some years ago a wealthy farmer, and occasional customer of mine, came in and requested credit on a good-sized bill of what we term "cash goods." I explained to him that it was unusual to trust out the articles; that in order to barely realize a safe cost price we had to pay "spot cash" for them, and that the party who took them away for "spot cash" wasn't helping me a particle, financially. I suggested, however, as an accommodation, and an especial favor that he might have the goods on prompt thirty days' time. He agreed to pay on or before the day specified, and carried off the articles. Through some oversight this account was over looked, and over a year after it was due in looking over the ledger I was aston ished to find it unbalanced. The circumstances of the case occurred to me a once, and I was naturally a little out of temper, but I drew off a simple statemen of account, with a request for speedy payment and dropped it in the mail Two or three weeks elapsed and nothing was heard from the delinquent, and then I sent him a pretty sharp dunning letter calling attention to the injustice of his action, and hinting at law proceedings. In a few days he came in and remarked: "See here, don't you think I'm good for that \$50 I owe you? You do! Well then, why'n thunder do you keep bother ing me with dunning letters? I can't pa you 'till after harvest," (six months "and you won't get your money any quicker if you send a dun every week."

I argued against his unreasonablenes in the transaction, but finally told him to put the account into a note, and I would give him further time. This he refused to do, until I started after a summons. Then he flatly objected to giving 10 per cent. interest, notwithstanding I explained that he was paying me less than

The Michigan Tradesman

4 per cent. for the whole time, and it required another start for the Justice's matter, but pleaded a shortage of mone office to complete the settlement. And although this man had a reputation for count. But the clerk was perfectly in the count of the billy poid in the count. paying promptly, if his accounts were attended to at maturity, I could have sustained a dozen actions against him, for malicious slander, after an attorney had collected his note, and charged me 10 per cent. therefor.

The duty of trying to collect an account of Deacon Y— is an amusing as well as an exasperating one. He has some thousands out continually, on secured notes and mortgages, but he always living expenses on an average of a year or so, in order that he may draw interest what he owes you. The first mild attack produces a great display of indignation, and the promise of immediate payment and the withdrawal of his custom. anger is gradually succeeded by an apologetic demeanor, which becomes almost prompt-paying, and in all respects, reputable citizen, who has had his self respect and personal honor assailed in an unreasonable and inexcusable manner.

But the Deacon on one occasion met a dun that he didn't try to resist in his usual manner. While en route to the city, one day, on business matters, a handsomely dressed woman entered his car, and, after politely asking permission, took a seat beside him. She was very reserved and unsociable for a time, but gradually she and the Deacon drifted into conversation, and—but it's the same old story that all of us have heard or read almost countless times. The woman was a "professional"; the Deacon was un-seasoned, credulous and susceptible, and the usual capture was made. The victim was conducted by the charming, but "alas, friendless widow," to a suburban hotel. The Deacon's money began to evaporate, and his economical instincts became aroused, and, after a couple of days he made preparations for vanishing, and just at this time the clerk presented

the hotel bill. It read: "John Jones, T— Hotel, Dr., self and wife, 2 days, 88. Wife, 12 weeks, \$96. Total, \$104.00."
"Why!" gasped Y——, "What's that

"For your wife's board!"

"My wife's board? My wife never boarded here!" "Didn't you register as John Jones and

"Well, your wife has been boarding nere nearly all summer, and hasn't paid for twelve weeks. If you're John Jones and the woman's your wife, I want the If you're not John Jones, and the woman isn't your wife, I'll make things

The Deacon reviewed the situation rapidly. Publicity—if the hotel man meant "business"—would occasion sun-

reluctantly determined to hush up the count. But the clerk was perfectly in exorable; the bill was finally paid in full and Y— sneaked out of the house, poorer, but, let us hope, a wiser man.

TIME TABLES.

| Grand Rapids & Indiana. | |
|---|-----------|
| GOING NORTH. | |
| Arrives. | Leaves. |
| raverse City & Mackinaw | 7:00 a m |
| raverse City & Mackinaw9:05 a m | 11:30 a m |
| rom Cincinnati | |
| or Petoskey & Mackinaw City 3:55 p m | 5:00 p m |
| aginaw Express11:30 a m | 7:20 a m |
| " " | 4:10 p m |
| Saginaw express runs through solid. | |
| 7:00 a. m. train has chair car to Traverse Ci | ity. |
| 11:30 a. m. train has chair car for Petoskey | and Mack- |

inaw City.
5:00 p. m. train has sleeping car for Petoskey and Mackinaw City.

Muskegon, Grand Rapids & Indiana.

MICHIGAN CENTRAL

| 1 | 1.1 |
|---|---|
| ١ | The Niagara Falls Route. |
| ١ | DEPART. |
| ı | Detroit Express 6:45 a 1 |
| 1 | Day Express 1:10 p : |
| ١ | New York Express 5:40 p 1 |
| ١ | *Atlantic Express |
| ١ | Mixed 6:50 a 1 |
| ١ | ARRIVE. |
| 1 | |
| 1 | *Pacific Express 6:00 a 1 |
| 1 | Local Passenger |
| ł | Mail 3:15 p 1 |
| ı | Grand Rapids Express |
| ı | Mixed 5:30 p |
| ١ | *Daily All other daily except Sunday. Sleeping car |
| ı | run on Atlantic and Pacific Express trains to and from |
| ١ | Detroit. Parlor cars run on Day Express and Gran |
| ١ | Ranids Express to and from Detroit. Direct conne |
| | tions made at Detroit with all through trains East over |
| | M. C. R. R., (Canada Southern Div.) |
| | O. W. RUGGLES, Gen'l Pass, and Ticket Agt., Chicago. |
| | FRED M. BRIGGS, Gen'l Agent. |
| | FRED M. BRIGGS, Gen Frigeric |

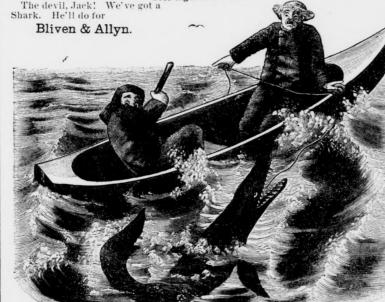
| | Lal | e Shore & Michigan Sout | hern. |
|-----|-----|-------------------------|--------|
| | | Kalamazoo Division. | Arrive |
| 19 | 3 | 1 | 2 4 |
| 173 | p m | a m | am p |

| 1 | | 1 | Kalamazoo Division. | |
|------|--------------|-------|--|--------|
| | | _ | Arr | ive. |
| 19 | 3 | 1 | 2 | 4 |
| pm | p m | a m | a m | p m |
| 1:10 | 3:00 | 7:45 | Dp Grand Rapids 9:45 | 6:10 |
| 3:25 | 4 - 12 | 9:02 | "Allegan 8:28 | 4:55 |
| Frt | 5:03 | 10:00 | ArKalamazoo 7:10 | 3:52 |
| 1 | 6:35 | 11:35 | "White Pigeon | 2:25 |
| 1 | | pm | "Elkhart 4:45 | 1:e0 |
| 1 | | | | 1:00 |
| 1 | a m | | p m | a m |
| 1 | | | "Chicago11:30 | 8:50 |
| | p m 10:25 | 5:05 | "Toledo | 0:00 |
| 1 | a m | | | |
| 1 | 1:35 | 9:40 | "Cleveland 7:15 | 5:45 |
| 1 | | a m | | p m |
| 1 | 6:20 | 3:30 | "Buffalo 1:00 | 11:40 |
| 1 Ti | ckets | for s | ale to all principal points in the | U. S., |
| Mex | ico a | nd Ca | nada at Union Ticket Office, GEO. | WIL |
| LIAN | ISON. | Agt | Depot Office, M. BOOTZ, Agt. | |
| 1 | , | A. J. | SMITH, Gen'l Trav. and Pass. Agt., Cleveland, O | hio |
| 1 | | | | 1110. |
| | | | | |

| | Cievein | na, Omo. |
|-----------------------|-----------|----------|
| Detroit, Grand Haven | & Milwa | ukee. |
| GOING WEST | | |
| | Arrives. | Leave |
| +Morning Express | 1:05 p m | 1:10 p |
| +Through Mail | 4:55 p m | 5:10 p |
| +Grand Rapids Express | 10:40 p m | |
| Wicht Propose | | 5 -40 a |

meant "business"—would occasion sundry church, social and family disruptions that he har 'ly dared to contemplate. He

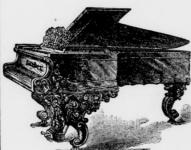
BLIVEN & ALLYN,



Celebrated "BIG F." Brand of Oysters

H. M. BLIVEN, Manager. 63 PEARL STREET.

Grand, Square and Upright Pianos.



The Weber Piano is recognized beyond controversy as the Standard for excellence in every particular. It is renowned for its sympathetic, pure and rich tone combined with greatest power. The most eminent artists and musicians, as well as the musical public and the press, unite in the ver-

The Weber Stands Unrivaled.

Sheet music and musical merchandise.

Everything in the musical line. Weber Pianos, Fischer Pianos, A. B. Chase Organs, Smith Pianos,

Hillstrom Organs, Estey Organs, A. J. FRIEDRICH

(Successor to Friedrich Bros.)

30 and 32 Canal St., Grand Rapids, Mich.



Sticking

NO

Starch



REQUIRES NO COOKING.

MANUFACTURED BY THE

MYSTIC STARCH CO.

MINNEAPOLIS, MINN.

Friends, Washerwomen, House-

end me your ears, and hear me

The Soap I come to speak about

is the Great Santa Claus.

'Tis good for every purpose,

And joy will bring to For which a soap is needed,

And spent a nickel, just to

prove

To lighten labor, save expense

Extract from Prof. Soap'em's lecture on "The Moral Influence of Soap."

And make things bright and new.

What wonders it will do,

Who has wise counsel

heeded

keepers.

for my cause.

NEAL'S CARRIAGE PAINTS

the ORIGINAL, all others are IMITATIONS. More of our brand sold than all the other brands on the market.

GRANITE FLOOR PAINTS

The Great Invention. Six Handsome Shades. Ready for use. DRY HARD OVER NIGHT, and are very durable. Give them a trial, and you will be convinced that it does not pay to mix the paint yourself

ACME WHITE LEAD & COLOR WORKS

DETROIT,
Dry Color Makers, Paint and Varnish Manufacturers. CUT THIS ADVERTISEMENT OUT AND TAKE IT TO YOUR DEALER, IT WILL SECURE YOU A PRIZE.

Florida

We have arranged for a large quantity of this fruit and our fancy stock will come from the celebrated Hillyer Groves, whence they ship Oranges nothing but the finest, ripe stock.

Putnam & Brooks.

PUTNAM & BROOKS, Packers.

Detroit Soap Co., DETROIT, MICH.

Manufacturers of the following well-known brands of QUEEN ANNE, MOTTLED GERMAN, MIC TRUE BLUE, SUPERIOR. MONDAY, PHENIX, AND OTHERS. For quotations address

MICHIGAN, CZAR, WABASH,

W. G. HAWKINS, Salesman for Western Michigan, Lock Box 173, - GRAND RAPIDS

IF YOU NEED ANY, SEND TO

Heyman & Son, 63-65 Canal St.

CASES

REEDER, PALMER & CO.,

Wholesale Boots and Shoes. STATE AGENTS FOR LYCOMING RUBBER CO., 24 Pearl St., Crand Rapids, Mich., TELEPHONE NO. 998.

COAL!---COKE!---WOOD!

Wholesale A. HIMES, and Retail

Office under Nat'l City Bank.

WM. SEARS & CO., Gracker Manufacturers,

AGENTS FOR AMBOY CHEESE. 37, 39 and 41 Kent St., Grand Rapids.

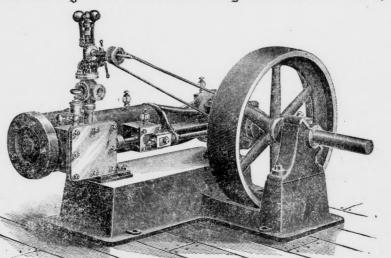
RINDGE, BERTSCH & CO.,

BOOTS and SHOES

Boston Rubber Shoe Co., 12, 14 & 16 Pearl Street, Grand Rapids, Mich.

W. C. DENISON,

Stationary and Portable Engines and Boilers.



Vertical, Horizontal, Hoisting and Marine Engines. Steam Pumps, Blowers and Ex haust Fans. SAW MILLS, any Size or Capacity Wanted.

Estimates Given on Complete Outfits 88,90 and 92 SOUTH DIVISION ST., - GRAND RAPIDS, MICH

Davenport, Ia. OPEN AT THIS END

SANTA CLAUS SOAP is the best in the market for washing, scouring, cleaning,

scrubbing, &c. For sale by all grocers at 5c. a cake.

N. K. FAIRBANK & CO., Manufacturers, Chicago, Ill.

URTISS

Successors to CURTISS & DUNTON.

WHOLESALE

Paper Warehouse,

Houseman Building, Cor. Pearl & Ottawa Sts.,

GRAND RAPIDS,

MICHIGAN. We carry a large stock of all kinds of Foreign and Domestic Nuts and are prepared to sell in

PUTNAM & BROOKS.

GROCERIES

Pencil Portraits of Grand Rapids Jobbers. IXL.

He is enough of a Frenchman to rewould as soon book an order for an Englishman as a Yankee, and he would work just as hard to get it out on time. He was an enthusiastic politician during the campaign-and doesn't want office, now that his side has conquered, either He began business here on a small scale, and has built it up to its present proportions within about a dozen years. He owns the block he does business in, but the title to the land on which the building stands runs to no one. Who is he? XL.

He works six days a week at his desk in church and Sunday school work. He isn't exactly orthodox, so far as dogma is concerned, but he can pass a contribution box with as much grace as a Methoexpert on the subject of fireworks-those used in this world-and is frequently called upon to exercise his judgment in this branch of knowledge. Who is he? XLL

It isn't more than a dozen years since he was a student in the high school, but he entered upon the duties of a jobber with avidity and has acquired no inconsiderable amount of experience. He is economical in his habits and careful in all his expenditures. He will be a rich man before he dies from his own endeavors-even if he shouldn't get any outside help. Who is he?

XLII.

He is a mighty hunter, especially about duck hunting time, and some of his cus tomers are necessarily troubled the same way. He dresses in faultless taste, and is well posted on all the latest styles in male attire-his information extending snow shovels. He is a leader in church work and exercises a large influence in religious affairs. Who is he?

XLIII.

He owns a white horse and a pug de and would rather write his check for \$500 than part with either one of them. He is large-hearted, in all that the term implies, and will do as much for a friend as his circumstances will permit. He isn't exactly a prohibitionist, nor has he any abiding affection for a local option law, but he takes things as they come and grumbles as little as possible. Who

XLIV.

He was a newspaper reporter for three consecutive days, after which no career was too terrible, so he jumped neck deep into the jobbing business, where he has acquired additional fame and shekels in the financial department. He hasn't found it necessary to go to Canada for his health, but he has visited the Bermudas for his wife's health, and knows al about the gulf stream, having made sev eral personal contributions to that some what uncertain tyrant. He isn't as fat breadth he makes up in height. Who is

He isn't quite as much of a jobber a he will be a little later on, but he has or three years back. He is suave in his with promptness. manner, courteous in his treatment of everyone with whom he comes into con- you will call again by your own desire. tact, but beneath a smiling exterior there The W. Steele Packing & Provision Co lurks a large amount of self-possession and a dynamite charge of self-assertion. It Pays to Advertise in "The Tradesman." Other men can run their businesss to suit themselves, but wherever he has an waygo Roller Mills, writes: interest, things go pretty much as he says If they don't it isn't long before there is a dissolution notice published in the buckwheat flour is only just beginning namers and a new deal in the house. In the buckwheat flour is only just beginning now and lasts until April. We attribute

For the first correct interpretation of all of the above personal descriptions, one year's subscription will be given.

LAST WEEK'S PORTRAITS.

Several answers were received to last week's portraits, but none were entirely correct. A proper interpretation

- is a follows: 31. John Snitzeler.
- 32. Geo. R. Perry. 33. Charles C. Philbrick.
- Walter A. Smith. 34.
- Samuel Lyon. 36.
- Lucius D. Harris.
- Gaius W. Perkins.
- 38. W. T. Lamoreaux.

Sustained by the Supreme Court. From the Allegan Gazette.

A case which has created considerable interest in commercial circles in the as Arthur Meigs & Co. vs. James R. Dib-

It will become a leading case in this State, as to the right, under our constitution and statutes, of insolvent debtors in selecting the "Anchor" brand. selling or mortgaging personal property that would be liable to be taken on execution, and with the proceeds purchasing a homestead and thereby placing the sum of \$1,500 in value, and not exceeding forty acres of land in extent, beyond

the reach of existing creditors. Mr. Dibble was engaged in general into the Kalamazoo banks,

nerchandising at the village of Burnip's

Corners in this county. Meeting with losses during the sum-mer of 1886, in October of that year, finding himself insolvent and unable to pay his bills that would soon be due, he purchased a farm of forty acres, paying for it in part by a chattel mortgage of gard England with cordial hatred, but he chattel mortgages were soon thereafter would as soon book an order for an Engiven to creditors, which led to the stock being siezed and sold to pay the same, so far as it would apply—the \$2,000 mortfrom the sale.

Some Grand Rapids creditors, who vere unfortunate in not obtaining securi in the circuit court, and soon thereafter evied writs of execution upon the farm, which in the meantime had become occu pied by Mr. Dibble and his family, and was claimed to be his homestead, consequently exempt from levy and sale Shortly after this a bill was filed in the circuit court for the county of Allegan, in chancery, by Meigs & Co., praying for leave to sell the homestead on said exeand spends the major part of the seventh cution, Messrs. Godwin, Adsit & Dunham of Grand Rapids appearing as solicitors for complainants and Messrs. Pope & Hart appearing for defendant Dibble. Several other levies were made upon the farm but the Meigs case was prosecuted dist or Baptist. He is something of an with much ability and vigor as a test

Formal application for dissolution of the attachments had been denied; but when the case came on for trial at the December term, 1887, a decree was granted by Judge Arnold dismissing the the letter and replaced it on his desk. bill. The complainants appealed to the supreme court, with the result as stated. the opinion of that court having just been filed. The court find that in the purchase of the goods mortgaged there no intention on the part of Mr. Dibble to defraud his creditors.

Tradesmen's Signs in Russia.

In Holland and Belgium the names of the railway stations are given in three or four different languages. In Berlin and in Paris there is more consideration shown for the foreigners than in Peters The Russian thinks that in Russia Russian suffices as a means of com Fortunately in his shop nunication. fronts he mercifully interprets his Cyrillian characters by that original volapuk of the world's infancy, the picture. The ise of signs, once universal in England even to the relative merits of labor-saving in an age when few save the priests could read or write, is now confined with us almost exclusively to the public house. In Russia, the number of literates being still small in proportion to the popula tion, the tradesman has recourse, not to signs, but to the simple and obvious expedient of painting upon the outside walls of his establishment more or less vivid pictures of all the articles which e has on sale.

The butcher's front is covered with frescoes of legs of mutton and sirloins of The green grocer glows resplendent behind a wall full of painted cabbages, carrots and turnips. Tempting pictures of the warmest of fur overcoats proclaims the dealer in winter wraps some of these mural advertisements are wretched daubs, as bad as our signboards. But others are very fairly executed; and, considering the difficulty of the subject and the stucco on which the artist has to work, the result is not unsatisfactory. The effect of the whole is to give much more variety and color to the streets of St. Petersburg than we can boast in Western capitals.

Take Notice and Govern Yourself Ac cordingly.

That on December 6 the undersigned will open at Nos. 19 and 21 South Divis ion street the finest wholesale and retail meat market in the State, and will keep as some men, but what he lacks in constantly on hand all kinds of fresh and salt meats, poultry, game, smoked meat and pure, unadulterated laid.

We shall do our own slaughtering and packing, and the public can be assured that should they favor us with their or-

Call on us once by our invitation and

Chas. C. Kritzer, proprietor of the Ne

We have sold 10,000 pounds more "Ris ing Sun" buckwheat than ever before at this season of the year, and the time for a considerable of this to the advertisement in THE TRADESMAN.

No More Match Making at Grand Haven. The Diamond Match Co. has purchased the plant of the Star match factory of the plant of the plant of the Star match factory of the plant of the plan F. F. Somers and John Hopkins and paid it pleases. Such, however, is not a fact. them a handsome bonus for desisting The tariff margin given the refiners sets. from re-engaging in the manufacture of matches. The transfer also includes iff tax on raw sugars imported by re-

The Grocery Market.

Oshkosh.

soft sugars a trifle stronger. Coffees have sustained another advance, causing sugars can come into the market. Althe package manufacturers to advance their prices 1/4c. Water white oil has declined 1/4c., Michigan Test remaining the same as before.

The "Anchor" brand still leads the van. The "Anchor" brand is sold only foreign refined sugars. western part of this State is that known by F. J. Dettenthaler, who puts the goods up fresh every day. Merchants who

Approaching a Million.

Kalamazoo celery crop will

SHORT-WEIGHT SALT.

Why Some Houses Can Sell Cheaper than Others.

As a reporter of THE TRADESMAN passed through the wholesale grocery house of Ball, Barnhart & Putman, one \$2,000 on his stock of goods. Several day last week, he noticed a bag of rock salt, apparently only partially filled, lying against the desk of the senior partner, and good-naturedly asked if the house gage being the first one that was satisfied had gone into the short-weight business. In response to this inquiry, Mr. Ball handed the reporter a letter, with a rey for their claims, obtained judgments quest to peruse it, which read as follows: -, Mich., Nov. 28, 1888.

Pall Barnhart & Putman DEAR SIRS-I have dealt with your ouse eleven years and have always found you to be square and reliable. count of this fact, and the reputation you have established for strict integrity, am surprised that you should send me rock salt weighing only forty-two pounds per sack, while my arithmetic tells me that it takes fifty-six pounds to make a bushel. I cannot think you sent out the salt knowingly. If you did, it is the first trick I ever caught your house in, and I have watched all the houses I dealt with constantly. What explanation have you to offer for the short-weight salt?

Yours truly, & Co. PROVISIONS.

SMOKED MEATS-Canvassed or Plain

DRY SALT MEATS

LARD-Kettle Rendered

LARD-Compound

BEEF IN BARRELS

SAUSAGE-Fresh and Smoked

FRESH MEATS

OYSTERS and FISH

F. J. Dettenthaler quotes as follows:

OYSTERS IN BULK.

CANDIES, FRUITS and NUTS.

Putnam & Brooks quote as foll ws:

FANCY-In 5 lb, boxes

FANCY-In bulk

Mocha, genuine

Honey Bee.

Tiger.

Felix.

61/200 8

German bins Arbuckle's Ariosa, Avorica. McLaughlin's XXXX.

50 ft. 60 ft. 70 ft. 80 ft. 60 ft. 72 ft

Kenosha Butter.

family. fancy. biscuit

@ 5½ Boston.... City Soda... Soda.... fancy S. Oyster.

COFFEE EXTRACT.

CONDENSED MILK.

CRACKERS

inkfort sausage..... ood, liver and head sausage

Selects.

Black Bass

Standard, 25 lb, boxes

Cut Loaf, 25

Royal, 25 lb. pails

Lemon Drops...

Wintergreen Berrie

Lozenges, plain, in pails.

Chocolate Drops, in pails

" ¼ frails, 50 lb....
" Fard, 10-lb. box...
" 50-lb. "
" Persian, 50-lb. box...

Sour Drops, in pails Imperials, in pails... in bbls...

printed, in pails

Tront.... Whitefish

Perch.

12 to 14 lbs.

ion Co. quotes as follows:

Short cut Morgan.
Extra clear pig, short cut.
Extra clear, heavy.
Clear quill, short cut.
Boston clear, short cut.
Clear back, short cut.
Standard clear, short cut, best.

light ...

Pails, 20 in a case Pails, 12 in a case

"Thereby hangs a tail," said Mr. Ball, as the reporter finished the perusal of "We have been bothered to death for the ing men have been compelled to make on Breakfast Bacon, boneless rock salt. The salt costs us 21 cents in carlots and we ought to get at least 23 cents to get out whole. And yet our salesmen have sold hundreds of sacks at 22 cents, and even 21 cents, claiming they Tierces had to do so to meet the prices made by 50 lb. Tins. other houses. I know we buy goods as ow as any other house in the country. so the cut on salt has perplexed me more than a little. We run out of salt a few days ago and I borrowed fifty sacks of a neighboring jobber. Five sacks of this Extra Mess, warranted 200 lbs Extra Mess, Chicago packing. ot went to the man who wrote the letter just showed you. As soon as I had Extra Plate. ead it. I ascertained that we had several acks of the borrowed salt still on hand. to I caused them to be weighed. Instead Ham Sausage of holding out a bushel, they all registered exactly forty-two pounds, or threequarters of a bushel, having been put up short-weight for the purpose of defrauding the buyer. That explained why some of our competitors could undersell us on rock salt—but the outcome is not at all creditable to them. We have voluntarily adjusted the shortage with those of our customers who received any of the bor-rowed salt and have already received several letters in response, saying that such an action is 'just like our house'—

"hind quarters "fore ""

fore "" all of which is very gratifying to us, as showing the standing we have acquired Pork lonon this question of quality and weight.'

Effect of the Sugar Trust.

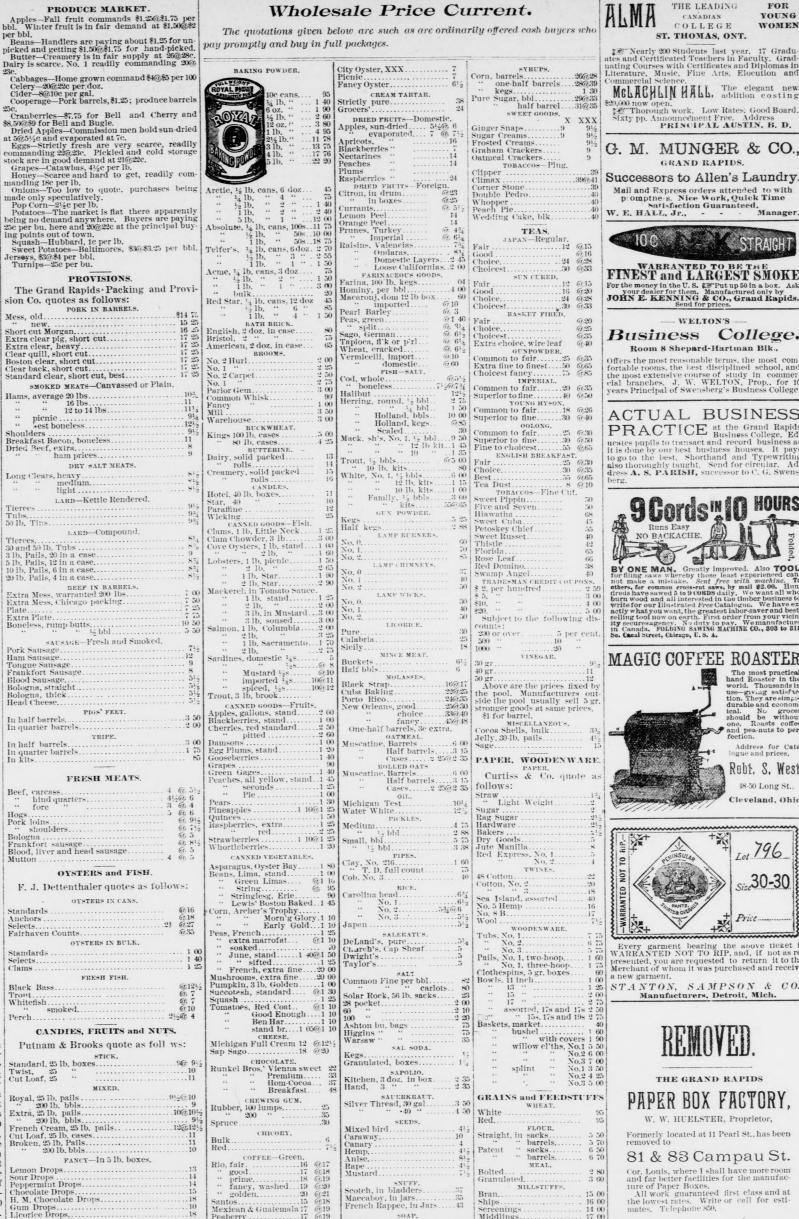
The Sugar Trust fairly got its machinery in motion in January, 1887. owing table, compiled from the trade balletins of Willett & Hamlin, a recog nized authority, shows the prices which have prevailed on granulated sugar in

| the meantime, sau | ject to very stight |
|-----------------------|---------------------|
| fractional variations | : |
| 1887. | 1888. |
| January 5 11-16 | January 718 |
| February 5 11-16@34 | February 6%@7 1-16 |
| March 5 11-16 | March 634 |
| | April 634 |
| May 5 11-16 | May 634 |
| June 5 13-16 | June 634@13-16 |
| July 5 13-16@15-16 | July 7 1-16@13-16 |
| August 5 15-16@61/8 | August 71/2@58 |
| September, 67-16 | September, 65800 % |
| October 5%@61/2 | |
| Venember 65/@19 16 | November 71 |

It will be seen that from January, 1887, to November, 1888, the price has been advanced a little more than 11/2 cents per The average advance pound. always taken an active interest in the job-bing business—particularly for a couple lections, and all orders will be delivered per pound. That doesn't look like a very great advance, perhaps, but it means a good deal. Official statistics show that good deal. Official statistics show that the consumption of refined sugar in this country is upward of 3,000,000,000,000 pounds annually. One cent per pound, Cru Loaf, 25 lb, cases..... therefore, means \$30,000,000 a year. The Broken, 25 lb. Pails. actual advance, which is nearer 11/4 than 1 cent, means \$37,500,000 a year. That is no small sum to take from wholesale is no small sum to take from wholesate purchasers and put into the pockets of the eleven men in the trust and four outside of it or fifteen in all. It is \$2,500,000 H. M. Chocolate Drops. the eleven men in the trust and four outside of it, or fifteen in all. It is \$2,500,000 on the average to each of the fifteen. The consumers it means a larger tax, for made on the lose of the lose o enhanced price, and that adds not less imperials. than \$4,000,000, and probably nearer Mottoes..... \$10,000,000, to the burden of \$37,500,000 Motasses Bar

imposed by the Trust. the limit to the extortion. That margin is the difference between the average tar-Somers' recently-established factory at finers and the tariff tax on refined sugars. The average tax on raw sugars is not far from 21/2 cents per pound, while the tax on refined sugars is 3½ cents. The dif-Moss Drops, in pail Hard sugars are a little weaker and ference of 1% cents sets the limit to the Trust extortion, because if the conspir- Impe ators exceed that limit foreign refined lowing for transportation and other charges upon imported sugars the margin is not to exceed 1½ cents per pound, which upon our annual consumption is Figs, layers, new.
Bags, 50 lb.
Dates, frails, 50 lb fully \$45,000,000 a year. The Trust seems to have worked up to the margin as close as it could without letting in

And this suggests the one effective way to break up the Trust. Let Congress simply cut down the refiner's margin of protection from 1% cents to % or 4 cent and the thing is done. The Brazis.
Trust would dissolve at once, because Walnuts, Greno the motive for its existence would be gone. The lawyers wouldn't make so much, because there would be no trust amount to about \$700,000 in value this to go to law about. But the people year. It is said that more of this money is hoarded in old stockings and tin cans by the cautious celery growers than gets there would be more effectively protected than they ever will or can be so long as the tariff margin supplies a motive of combination



Screenings ... Middlings ... Mixed Feed. .4 75 .3 75 .3 85 .2 40 .1 87 Small lots... Car "... Jaxon Queen Anne... Corman family coffees-Package. Boxes Kegs, English. .5¹4 No. 1, per 100 lbs . Mace Batavia...
Nutmegs, fancy.
"No. 1...
"No. 2... HIDES, PELTS and FURS. Perkins & Hess pay as follows: Pepper, Singapore, black shot.....spices—Ground—In Bulk Allspice Cassia, Batavia....and Saigon " Saigon ...
Cloves, Amboyna ...
" Zanzibar ...
Ginger, African ...
Cochin ...
" Jamaica ...
Mace Batavia ...
Macet Batavia ... Mustard, English. Cotton, 40 ft..... per doz. 1 " Trieste. and Trie Pepper, Singapore, black " cross " grey. Cat, house

Mystic, 1 lb. pkgs... barrels...

Confectionery A
Standard A
No. 1, White Extra C
No. 2 Extra C
No. 3 C, golden
No. 4 C, dark
No. 5 C

CORN

BARLEY.

wild.

Badger Deerskins, per lb

MISCELLANEOUS

Otter . Wolf.

13 50 12 50

CANADIAN COLLEGE

FOR YOUNG WOMEN

ST. THOMAS, ONT. Nearly 200 Students last year, 17 Graduates and Certificated Teachers in Faculty, Graduating Courses with Certificates and Diplomas in Literature, Music, Fine Arts, Elecution and Compactal Science.

igh work. Low Rates, Good Board.

mouncement Free. Address PRINCIPAL AUSTIN, B. D.

G. M. MUNGER & CO. GRAND RAPIDS.

Successors to Allen's Laundry. Mail and Express orders attended to with p:omptne-s. Nice Work, Quick Time p omptne's. Nice Work, Quick Time
Satisfaction Guaranteed.
W. E. HALL, Jr., Manager



FINEST and LARGEST SMOKE For the money in the U.S. @Put up 50 in a box. Ask your dealer for them. Manufactured only by JOHN E. KENNING & CO., Grand Rapids.

WELTON'S

Business College. Room 8 Shepard-Hartman Blk., offers the most reasonable terms, the most com-

tortable rooms, the course of study in commer-tial branches. J. W. WELTON, Prop., for 10 years Principal of Swensberg's Business College.

ACTUAL BUSINESS PRACTICE at the Grand Rapids Business College. Ed



MAGIC COFFEE ROASTER The most practical hand Roaster in the world. Thousands in use-giving satisfaction. They are simple durable and economical. No grocer durable and economical. No grocer should be without Roasts coffee Address for Cata Robt. S. West, 48-50 Long St. Cleveland, Ohio.



STANTON. SAMPSON & CO.

THE GRAND RAPIDS

PAPER BOX FACTORY, W. W. HUELSTER, Proprietor,

removed to

81 & 83 Campau St.

Cor. Louis, where I shall have more room and far better facilities for the manufac-ture of Paper Boxes. All work guaranteed first class and at the lowest rates. Write or call for esti-mates. Telephone 850.

F. J. DETTENTHALER,



YSTERS! ---AND---

SALT FISH

Mail Orders Receive Prompt Attention.

See Quotations in Another Column.

Drugs Medicines.

State Board of Pharmacy.

one Year—James Vernor, Detroit.

Two Years—Ottmar Eberbach, Ann Arbor.

Three Years—Geo. McDonald, Kalamazoo.

Our Years—Stanley E. Parkill. Owosso.

Tive Years—Jacob Jesson, Muskegon.

President—Geo. McDonald

Michigan State Pharmaceutical Ass'n.

Geo. Gundrum, Ionia.
-President—F. M. Alsdorf, Lansing.
-President—H. M. Dean, Niles.
-President—O. Eberbach, Ann Arbor.
-H. J. Brown, Ann Arbor.
-Wm Dupont, Detroit.
Committee—A. H. Lyman, Manistee; A. Bastroit. F. J. Wurzburg, Grand Rapids; W. A. eenville; E. T. Webb, Jackson.
-tary—A. Bassett, Detroit.

Grand Rapids Pharmaceutical Society. President. J. W. Hayward, Secretary, Frank H. Escott. Detroit Pharmaceutical Society

Muskegon Drug Clerks' Association sident, Geo. L, LeFevre. Secretary, Jno. A. Tinho

The Pharmaceutical Gladuate.

At midnight, in his darkened store, The clerk was dreaming of the hour When Ph. G., with all its lore, To his fair name should add its power.

His dream was bright, a smile he bore, As nearer to the goal he drew, And fancy, winged with gay galore, Passed all examinations through.

The thesis, too (that thing of pain), Was treated in a blithesome mood, And e'en the trustees tried in vain His soaring spirit to preclude.

And to his mind each task was passed, His invitations all dispatched, And graduation night, at last, Had seen his counted chickens hatched.

Bright morning came, the clerk awoke To go about his business; A letter came, its seal he broke— What means this sudden dizziness?

Unfeeling card! Oh, cruel fate!
'Tis hard to speak about him,
For we, the class of '88,
Must graduate without him.

So, classmates kind, this boon I ask: Pray drop a silent tear For him who undertook the task, But failed to pass, this year.

Some of the Trials of Drug Clerks.

"I wonder why it is that people in where a certain person lives, the first place he will stop to make inquiries will be at the drug store. Of course we can help him out if the name is in the direc -we keep a directory for the accom-

"On my assuring her that such was the nature of the place, she ventured to ask if she could purchase a 5 cent postage stamp. She got the stamp, stuck it on a letter and then handed me the missive with the request that I send it as soon as possible. I had to explain that the transpossible. I had to explain that the transpossible, it is not easy to explain its action, considering its extreme insolubility, but mixed with lard it is faithful promise to call the attention of the postman on his rounds to that particling them. ular box, so he wouldn't forget, because

"She was a recent importation, ple consult me about their ailments as if I were a regular physician, and seem surprised when I tell them it is not my on.

Cated 169

Why, yes: unless some one's sick and you're doctoring em: then I keep right Amm Assal business to prescribe remedies. Children, too, bother us not a little. Their parents send them with bottles to be filled, and the youngsters are quite likely to forget what is wanted before they get here. A very definite, so I asked:

'What kind of medicine?' 'Some that smells bad.'

"Still in the dark, I asked what the medicine was called.

"That was puzzling, but just then I her hand. I took it and noticed that it was labeled 'Carbolic Acid;' then I knew what was wanted. If people who send children for drugs would only take the precaution to write down their wants they would spare us no end of trouble.'

Miscellaneous Drug Notes.

Arkansas druggists propose to work or the enactment of a pharmacy law this winter.

The National Formulary costs seventyfive cents, and contains 435 formulas. Its heart, and think about them during busipopularity is shown by the fact that the ness hours and after business hours, and

purchasing of leeches in the time be- succeeds in anything. tween September and April, as he has found them to be then of a hardier nature, and not so liable to be affected by the hot summer months.

Another victim to pharmaceutical carelessness, as chronicled in *Pharm. Post*, is a prescription clerk in a small town in Germany. He tried to triturate in a mortar a prescription containing chlorate of potassium, tannin and oil of pepper-mint, and as a result he carries his hands in a sling and his head in a bale of cot- L

A druggist filled an order for 1 oz. Iodine Potasom, 25 cts of Pars greun, 25 ets of Carbolick assit.

Attention is directed to the advertise-Thomas, Ont., on another page of this lastings sparse issue.

John Gunstra, Lamont RA Hastings, Sparse Unitary Bros., Vermontv CH Adams, Otsego issue.

A Memphis merchant, upon meeting a man in the street, asked him when he was coming around and pay a bill which he had been owing for some time.

"In a few days." "Yes, but you have been saying that for some time." "If the money I am expecting gets here in time, I will be around to-mor

The next day the man presented him-self. The merchant was delighted to see

"Here is your money (taking out a roll). I would have paid you long before this, but have been unfortunate. A fellow down in Florida owed me some money, and I didn't receive it until- today. Sent it in a registered letter. Don't know how it got though the quarantine. Has been fumigated, I suppose "Take it away from here!" the mer

chant exclaimed. "But, my dear sir, it is all the money I have. I owe you and want to pay

"Take that stuff out of my house, and don't you come in here again until next

"But I might not have the money to PE pay you when cold weather comes."
"I tell you to get right out of this

"Gentlemen," said the man, addressing several bystanders, "you see I offered him his money. A man can only pay when he has the cash, you know. Well,

I'll bid you good-by."
He went out, threw down several pieces of green paper and whistled in a contented manner.

Alcohol Not Always Pure.

The Druggists' Circular gives the following tests for either fusel oil or alde-

hvde: "Pour & to 7 c.c. of the alcohol into a test tube, add one drop of crystallizable benzol, and lastly 6 to 7 c.c. of concentrated sulphuric acid; mix by rotating the tube. Pure alcohol is colored at most faintly pink within ten minutes; the presence of aldehyde is shown by a "I wonder why it is that people in quest of information always go to a drug store," said a druggist's clerk the other day to a reporter. "A grocer or a butcher is usually much better acquainted with the neighborhood and its affairs. He knows all his customers by name and where they live. We do not employ delivery wagons to send out goods, and therefore don't trouble ourselves about the addresses of customers. Yet nine times out of ten if a stranger appears in the neighborhood and wants to find out where a certain person lives, the first

Sold Dementholized Peppermint. rom the Detroit Journal.

modation of strangers rather than ourselves—but otherwise we direct him to and Peter C. Bird, of Wayne, began suit against Daniel B. Newkirk and Jay Hix "The amount of time we spend in an-swering questions is, I venture to say, four times as great as that devoted to the same purpose by people in other lines of This oil, they in turn, sold to others as business. And such questions! Only the other day a domestic in a family living a The case was called before Judge Brefew doors above nearly paralyzed me by dropping in and propounding the query:

"Is this a drug store?"

yourt on the 20th, and the defendants not appearing a judgment was rendered on default for \$3,783.25, the amount of dam-

with the request that I send it as soon a possible. I had to explain that the transmission of mail matter was not a part of insolubility, but mixed with lard it is readily eaten by them. This being the characteristic the question suggests itself, whether rections how to get the letter inside. She then left, after extracting from me a faithful promise to call the effection. pose, and do away with the risk attend-

Time to Finish the Gravestone.

Doctor (passing a stone-cutter's yard)
-"Good-morning, Mr. Jones. Hard at course; but people who have lived all their days in the country often make requests of us that are quite absurd. People consult me about their allments as if "Why, yes; unless some one's sick and"

The Drug Market.

Quinine is dull an lower. P. &. W. have reduced their price 3 cents. Gerwhat is wanted before they get here. A little one came and asked me for 'ten cents' worth of medicine.' That wasn't very definite, so I asked:

man has also decimed. Opium is dull. Morphia is steady. Gum camphor is firmer. Hemp seed is lower. Bichrom. polish has advanced 1 cent.

Epitaph of a Dentist.

A gravestone in a London cemetery "The child pondered a minute or two, and then said, 'carbonassic.'

A gravesione in a London bears the following inscription:

View this gravestone with all grav View this gravestone with all gravity.

Jones is filling his last cavity.

Trag

Gossipii, Sem. gal Hedeoma

Picis Liquida, (gal. 35) Ricini

POTASSIUM.

Æther, Spts Nit, 3 F. 2600. 4 F . 3000.

Juniperi Lavendula Limonis Mentha Piper Mentha Verid Morrhuae, gal Myrcia, ounce Olive

osmarini.

Thyme

Bi Carb.

Theobromas

It is a mistake to think because your business is prosperous you can neglect efforts to secure new trade. Old customers are moving away or may go to new establishments offering better inducements or attractions. Practice the same tactics by which you first secured custom.

Do not relax. Eternal visible the same tactics by which you first secured custom. Do not relax. Eternal vigilance is the price you must pay for custom.

Every merchant should feel a strong pride in his business and in his place of business. He should carry them in his first editions were exhausted in a few at all other times, until to succeed and surpass all others becomes the great am-A writer in Pharm. Zeit advises the bition of his life. No half-hearted man

VISITING BUYERS.

| Hibbard, E Saginaw | W J Roach, Lake City |
|--------------------------|------------------------|
| N White, Petoskey | Hesler Bros., Rockford |
| T Burnett, Cross Village | Dr G B Nichols, Martin |
| m Fagan, Dollarville | J N Wait, Hudsonville |
| hn Giles, Lowell | G TenHoor, Forest Gro |
| S Mount, Lowell | H J Fisher, Hamilton |
| y Marlett, Berlin | Walling Bros., Lamont |
| Cleland, Coopersville | Olander & Anderson. |
| Quick, Allendale | Cad |
| red Beard, Morley | A.Purchase, So Blendon |
| E Hewitt, Rockford | J L Purchase, Bauer |
| M Wolf, Hudsonville | Henry Dalman, Aller |
| elson F Miller, Lisbon | Jno Sweet, Hersey |
| o Achterhof, New Holland | L B Bellatre, Cadillac |
| N Fisher, Dorr | Eli Runnels, Corning |
| C Barkley, Crosby | Cole & Chapel, Ada |
| Bouma, Fisher Station | J L Thomas, Cannons |
| S Comstock, Pierson | John Kamps, Zutphen |
| G Smith Wayland | W H Struik Forest Cre |

L & L Jenison, Jenisonv W L Heazlitt, Wayland John Damstra, Gitchell

He Was Particular

"Tincture of iron, you asked for madam, I am labeling it 'tineture of steel;' they are exactly the same thing, although some ladies are difficult to per suade of the fact."

"Ah! I see, yes! The stuff's the same but the ladies are different."



Peckham's Croup Remedy is prepared especially for children and is a safe and certain cure for Croups, Whooping Cough, Colds and all bronchial and pulmonary complaints of childhood. For attractive advertising matter address the proprietor, Dr. H. C. PECKHAM, Freeport, Mich. Trade supplied by wholesale druggists of Grand Rapids, Detroit and Chicago.

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(IRCULARS, TESTIMONIALS AND GUARANTEE (FOR ALL KINDS OF STOCK) FREE HOG CHOLERA — CAUSE. CURE & PREVENTION WORTH MANY DOLLARS TO EVERY BREEDER. STOCK FOOD

Hazeltine & Perkins Drug Co., Wholesale Drug gists; Hawkins & Perry, Wholesale Grocers; Mc Causland & Co., Wholesale Grocers, E. Saginaw, W. J. Gould & Co., Wholesale Grocers, Detroit D. Desenberg & Co., Wholesale Grocers, Kalama-

Should send \$1 to t. A. Stowe & Bro. GRAYD RAPIDS, for one of their improved TIOUDE S. DOIGON DECODING

| We pay the highest price for it | t. Address ale Druggists, ND RAPIDS. | POISON RECORDS |
|--|--|---|
| | sale Price Cu | irrent. |
| Advanced—Bichrom, Potasi Declined—Quinine P. & W., | Quinine German, hemp seed. | |
| ACIDUM. ticum | Carb | Arsenicum |
| acie | Iodide 2 85@3 00 Potassa, Bitart, pure 35@ 38 Potassa, Bitart, com @ 15 | Bismuth S. N |
| icum 60@ 65 rochlor 3@ 5 ocum 10@ 12 | Potassa, Bitart, pure 356 38 Potassa, Bitart, com 6 15 Potassa Nitras, opt 86 10 Potass Nitras 76 9 Purssiate 256 28 | Cantharides Russian, |
| ocum | Prussiate | Po |
| evlienm 1 70@2 05 | RADIX. | " " " Bpo @ 1 |
| huricum 134@ 5 nicum 140@160 aricum 50@ 53 | Aconitum 20@ 25 Althae 25@ 30 Anchusa 15@ 20 | Caryophyllus, (po. 28) 22@ 2 Carmine, No. 40 @3 7 Cera Alba, S. & F 50@ 5 |
| AMMONIA. a. 16 deg | Arum, po | Coccus 28@ 3 |
| a, 16 deg. 36 5 18 deg. 46 6 oonas 116 13 | Gentiana, (po. 15) 10@ 12 Glychrrhiza, (pv. 15) 16@ 18 | Cassia Fructus @ 13 Centraria @ 10 |
| oridum 1265 14 | Hydrastis Canaden, (po. 65) @ 60 Hellebore, Ala, po 15@ 20 | Cataceum 6 3 Chloroform 506 5 " squibbs 61 0 |
| ANILINE. | Hellebore, Ala, po | |
| wn 80@1 00 45@ 50 ow 2 50@3 00 | Iris ploy (po 20022) 1:00 201 | Chondrus 10% 1 Cinchonidine, P. & W 15% 2 German 5% 1 Corks, list, dis. per |
| BACCAE. | Jalapa, pr. 2566 30 Maranta, 148 66 35 Podophyilum, po 1567 18 Rhei 75601 00 | cent @ 6 Creasotum @ 5 |
| eae (po. 1 60 | " cut | Creta, (bbl. 75) |
| BALSAMUM. | Sanguinaria, (po 25) @ 20 | " Rubra @ |
| aiba | Serpentaria | Crocus 236 2 Cudbear 6 2 Cupri Sulph 76 1 |
| ibin, Canada 50@ 55 itan 45@ 50 | Similax, Officinalis, H @ 40 M @ 20 Scillae, (po. 35) 10@ 12 | Dextrine |
| cortex. | Symplocardus, redi- | Emery, all numbers @ |
| siae | dus po | Ergota, (po.) 45. 40@ 4 Flake White. 12@ 1 Galla 2 |
| nymus atropurp | Zingiber a 1006 15 Zingiber j | |
| llaia, grd | SEMEN. Anisum, (po. 205 @ 15 | Gelatin, Cooper |
| us Po (Ground 12) 10 | Apium (graveleons) 100 12 Bird, 1s | by box 66%, less Glue, Brown 90 1 White 130 2 |
| eyrrhiza Glabra 24@ 25 | Carui, (po. 18) 126, 15 Cardamon 1 006,1 25 Corlandrum 106, 12 | Grana Paradisi 6. 1 |
| matox, 15 lb, box . 11@ 12 | Cannabis Sativa 31/260 4 Cydonium | Humulus |
| 18 | Chenopodium 1066 12 Dipterix Odorate 1 7561 85 | " Ox Rubrum @ 90 |
| FERRUM. | Foenigulum 6 15 Foenigreek, po 6 8 8 Lini 3½% 4 Lini, grd, (bbl. 3½) 3½% 4 | " Unguentum, 4500 50 |
| oonate Precip @ 15 ate and Quinia @3 50 ate Soluble @ 80 | Lini, grd, (bbl. 3½) 3½@ 4 Lobelia 35@ 40 | Hydrargyrum |
| ocvanidum Sol @ 50 | Lobelia | Iodine, Resubl |
| t Chloride | Sinapis, Albu 860 9 Nigra 1160 12 | Lupulin |
| FLORA. | SPIRITUS. Frumenti, W., D. Co., 2 00@2 50 | Liquor Arson et Hy- drarg Iod |
| hemis | Frumenti, W., D. Co2 00@2 50 D. F. R | Magnesia, Sulph (bbl |
| FOLIA. | Juniperis Co. O. T | 114) |
| in Acutiful Tin- | Saacharum N. E. 1 7562 09 Spt. Vini Galli 1 7566 59 Vini Oporto 1 2562 00 Vini Alba 1 2562 00 | |
| vellyl | Vini Alba | Moschus Canton 60a 7 |
| Ursi 80 10 | Florida sheeps' wool | Nux Vomica, (po 20) . @ 10 Os, Sepia |
| GUMMI. cin, 1st picked @1 00 2d @ 90 | carriage | Pieis Liq, N. C., ½ gal |
| 2d " @ 90 3d " @ 80 sifted sorts @ 65 | Velvet extra sheeps' | doz Picis Liq., quarts @1 0 pints @ 70 |
| . 200 5561.00 | wool earriage | Pil Hydrarg, (po. 80) (a. 5) |
| e. Barb, (po. 60) | riage | Piper Nigra, (po. 22) |
|) | Yellow Reef, for slate use | Plumbi Acet |
| zoinum | SYRUPS. | & P. D. Co., doz @1 2 Pyrethrum, py 55@ 6 |
| phora: | Accacia | Quassiae |
| 1boge, po 83@ 95 | 1pecac. 60 Ferri Iod. 50 Auranti Cortes. 50 | S. German 35@ 4 Rubia Tinetorum 12@ 1 Saccharum Lactis pv @ 3 |
| tite (po. 45) (a. 20) tite (a. 10) ti, (po. 45) (a. 40) ti, (po. 475) (3. 156/3. 25) tilae (256/3. 33) | Rhei Arom 50 Similax Officinalis 60 Co 50 Senega 50 Soillag 50 | Salacin |
| rh, (po. 45) | Senega | Santonine @4 5 Sapo, W 12@ 1 |
| bleached 25@ 30 gacanth 30@ 75 | Scillae 50 " Co 50 Tolutan 50 Prunus virg 50 | Santonine @ 4 5 Sapo, W 12@ 1 M 8@ 1 G 6 1 Seidlitz Mixture 6 2 |
| ERBA—In ounce packages. | Prunus virg | opt |
| atorium | Aconitum Napellis R 60 F 50 | Snuff, Maccaboy, De Voes |
| orum | Aloes | Soda et Potass Tart 33@ 3 |
| Vir | Asafœtida 50 | Soda Carb 2@ 21 Soda, Bi-Carb 4@. |
| mus, V | Atrope Belladonna 60 Benzoin 60 " Co 50 | Soda, Ash |
| ined Pat 550 60 | Sanguinaria 50 Barosma 50 | " Myrcia Dom 609 6 |
| bonate, Pat 200 22 bonate, K. & M 200 25 bonate, Jenning5 350 36 | Cantharides | " Myrcia Imp @2 5 " Vini Reci. bbl. 2 27) @2 3 Less 5c gal., cash ten days. |
| OLEUM | Cardamon | Less 5c gal., cash ten days. Strychnia Crystal |
| inthium | Cinehona | " Roll 2 2 2 3 Tamarinds 80 10 |
| anti Cortex @2 50 gamii 2 75@3 25 | Columba | Tamarinds 8@ 10 Terebenth Venice 28@ 3 Theobromae 50@ 5 |
| puti 90@1 00 yophylli @2 00 | Conium 50 Cubeba 50 Digitalis 50 | Vanilla |
| Grande, Amarae 2506, 39 si . 18501 95 anti Cortex 62 50 gamil 27563 25 puti 9001 00 yophylli 62 00 ar 356 65 nopodii 61 75 namonii 9561 00 | Ergot | Whale, winter 70 70 |
| namonii 95@1 00 onella @ 75 ium Mac 35@ 65 aiba 90@1 00 | " Co 60 Guaica 50 | Lard, extra 86 9 |
| ense | " ammon 60 Zingiber 50 Hyoseyamus 50 | Lindseed, boiled 57 6 |
| geron | " Colorless | Linseed, pure raw 57 G Lindseed, boiled 60 G Neat's Foot, winter strained 50 G Spirits Turpentine 50 5 |
| anium, ounce | Ferri Chloridum | |
| Interia 222302 35 anium, ounce 6 75 sipli, Sem. gal 506 75 teoma 1 1561 25 iperi 5062 00 endula 9062 00 onts 1 6062 00 utha Piper 2 7563 75 | Lobelia 50 Myrrh 50 Nux Vomica 50 | Red Venetian 134 266 Ochre, yellow Mars 134 266 Ber 134 266 Putty, commercial 234 2346 strictly pure 234 2346 Vermilion Prime American |
| endula | Opii So | Putty, commercial 214 21/202 "strictly pure 21/2 23/402 Vermillon Prime America |
| ntha Verid 3 00@3 25 | Auranti Cortex 50 | Vermilion, English 70@7 |
| rcia, ounce | Rhatany | Green, Peninsular 70@77 Lead, red 6%@7% |
| ini 96@1 10 | Rhei | " White backeria |
| marini | Serpentaria | Whiting, white Span @7 Whiting, Gilders @9 White, Paris American Whiting, Paris Eng. |
| ina 90@1 00 tal 3 50@7 00 | Tolutan | Pioneer Prepared Paint1 20@1 |
| safras | MISCELLANEOUS. | Swiss Villa Prepared Paints 1 00@1 2 |



Liver and Kidney Troubles **Blood Diseases** Constipation

Female Complaints

Being composed entirely of HERBS, it is the only perfectly harmless remedy on the market and is recommended by all

Retail Druggists will find it to their interest to keep the DIA-MOND TEA, as it fulfills all that is claimed, making it one of the very best selling articles handled.

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2566 28 306 32 21/20 31/2 Extra Turp Coach ... Coach Body ... 556 60 Eutra Turk Damar ... 40 5 Japan Dryer, No. 1 Turp ...

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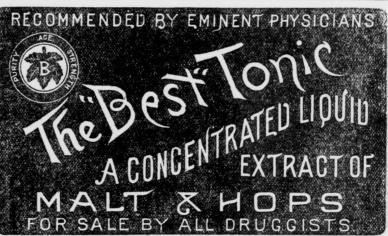
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We sell Liquors for Medicinal Purposes only. We give our Personal Attention to Mail Orders and Guarantee Satisfaction.

All orders are Shipped and Invoiced the same day we receive them. Send in a trial order.

Hazeltine & Perkins Drug Go.,

GRAND RAPIDS, MICH.



Detroit, Mich., April 9, 1000.

Specialty Dept. Ph. Best Brewing Co..

GENTLEMEN—I duly received the case of your "Best" Tonic and have since had a great many in this institution. I must say that the beneficial effects on weak and debilitated patients have been most satisfactory, especially to those in a stage of recovery after severe sickness.

Learning shall the dispensing physician.

Learning shall the dispensing physician.

Yours truly,

E. Jay Fisk, M. D. I write this thinking you migating that my opinion on its merits. I certainly shall prescribe it in future, where the system requires building up, either from constitutional weakness or otherwise.

Yoars truly,

WM. GRAY, M. D.

Medical Sup't.

Midville, Geo., Feb. 24, 1888. pecialty Depart. Ph. Best Brewing Co., GENTLEMEN-I think the "Tonic" a splendid medicine for all forms of Dyspepsia and Indigestion. It is giving me great satisfactiou.

Very respectfully,

J. M. Johnson, M. D.

Yardiey, Pa., March 18, 1888

Ph. Best Brewing Co Ph. Best Brewing Co.

DEAR SIRS—I have given your "Malt Tonic" a trial in several cases of Enfeebled Digestion and General Debility, especially in the aged, where the whole system seems completely prostrated, with very satisfactory results. I have used many of the so-called "Malt Extracts," but believe your preparation to be superior. In the aged where the digestive functions are exhausted, and there is a loss of the nerve vital force, I found its action to be rapid and permanent.

ELIAS WILDMAN, M. D.

Philadelphia, Feb. 4, 1888.

Phi. Best Brewing Co., 28 College Place, N. Y.,

GENTLEMEN—I have tested the sample of "Concentrated Liquid Extract of Malt and Hops" you sent me, and find in my humble suegreize. I will not hesitate to recommend it in kind is indicated.

Respectfully.

ELIAS WILDMAN, M. D. ELIAS WILDMAN, M. D.

Work-House Hospital,

Work-House Hospital,
Blackwell's Island, Feb. 10, 1888.

Ph. Best Brewing Co..
GENTLEMEN—As a matter of personal interest, I have used your "Best" Tonic in several cases of impaired nutritition. The results indicate that it is an agreeable and doubtless, highly efficacious remedy. I am,
Very truly yours,

Very truly yours,

E. W. FIEMING, M. D.

Specialty Depart. Ph. Brewing Co..
GENTLEMEN—Having tried your "Best" Tonic to a great extent amongst my practice, I will state in its behalf that I have had the best results with nursing mothers who were deficient in milk, increasing its fluids and servicing a more nourishing food for the infant, also increasing the appetite and in every way satisfactory for such cases.

Very truly yours,

Very respectfully,

D. BORNIO, M. D.

For Sale By

HAZELTINE & PERKINS

Grand Rapids, Mich.

New Orleans, La., April 6, 1888. ialty Depart. Ph. Brewing Co.

East Genessee Street.

322 South Fifth Street,

Philadelphia, Feb. 4, 1888.

Buffalo, N. Y., Feb. 17, 1888.

Buffalo, N. Y., Feb. 17, 1888.

Specialty Depart. Ph. Eest Brewing Co.,

GENTLEMEN—I have used the "Best" Tonio with most gratifying results in my case of dyspepsia. My case was a bad one, I had no appetite; headache in the morning; sour stomach: looking as though I had consumption, and after taking this tonic I never felt better in my life. I think it will cure a bad case of dyspepsia. You may recommend it for that case.

WM. O. JAEGER.

BUSINESS LAW.

Brief Digests of Recent Decisions in Courts of Last Resort.

POLICE POWER-IMITATION BUTTER. The Supreme Court of New Hampshire has lately, in the case of The State vs. Marshall, sustained as a valid exercise of the police power of the State a statute prohibiting the sale of imitation butter unless colored pink.

INSURANCE-WEARING APPAREL.

In a case recently decided by the Su-preme Court of Kentucky, that Court held that the insured could only recover the value of property belonging to himself or his family, and that he could not recover under the head of "wearing apparel" for the wearing apparel of his hired housekeeper and her children.

INSOLVENT-FRAUD-DISCLOSURE. Upon the examination of an insolvent debtor, under the Minnesota statutes, to determine whether creditors alleging fraudulent concealment of property shall be allowed to share in the insolvent estate without filing releases, a dishonest disclosure by the debtor may justify a conclusion of fraud, although there is not direct evidence of it, according to the decision of the Supreme Court of Minnesota in the case of Pecer vs. Lowenstein Rees vs. Lowenstein.

INSURANCE - DEBT - WIFE'S CREDITORS.

A fund set apart by a co-operative insurance company to pay the policy on a member's life may be attached by creditors of his wife for the payment of her personal debts, according to the decision of Judge Vance, of the Supreme Court of New York, in the case of Commercial Travelers' Association of New York vs. Newkirk et al. The judge held that the creditors were entitled to the payment of their claims and the widow should retheir claims, and the widow should re-

INSURANCE POLICY-CONDITION-WAIVER.

An insurance policy, which was involved in a case lately decided by the Supreme Court of Vermont contained a stipulation to the effect that no officer, agent or representative of the company should be held to have waived any of its conditions unless such waiver was in-dorsed on the policy. The court held, Smith vs. Niagara Fire Insurance Co., that under this stipulation an adjuster could not orally waive a condition of requiring the insured within thirty days after a loss to furnish the company statement thereof signed and sworn to.

DISCRIMINATION IN RATES - QUANTITY The United States Circuit for the Dis trict of Pennsylvania has just rendered an important decision respecting rate diserimination in the matter of the petition of Confer vs. Gardner, receiver. The plaintiff complained that the defendant, the receiver of the Buffalo, New York & Philadelphia Railroad Company, had made undue and unreasonable discrimination between himself and other persons in freight charges for the transportation of oil, and sued to recover the amount of the alleged unlawful exaction. The defendant admitted the exaction of this sum, and also that a less rate was charged to another shipper of oil on the railroad. This charge was justified by the defendant on the ground that the quantity shipped by other shippers was much larger than that shipped by the petitioner, and that the larger proportionate expense attending the handling and transportation of the smaller shipment warranted a higher rate than was charged for the larger shipment. This conclusion was sustained by the master, but the court ruled otherwise. It said: "In this conclusion we do not agree with the learned master. It does not differentiate the service performed for the several shippers, nor do the conditions or circumstances under which it was performed. The only difference is that in one case the quantity shipped was larger and in the other it was smaller. This has repeatedly been held to be unwarrantable reason for discriminating rates of charges. In the statement of the law by Judge Baxter we concur, and for this reason we cannot find that the petition ought to be dismissed." The court di rected a decree for the petitioner for the amount claimed.

Opie Read Didn't Write This.

"Can you tell me the way to Jasper?" The speaker was a Birmingham real es tate agent, who was over in Walker county prospecting last week, and the query was addressed to a tall countryman, wh was leaning against the rail fence which surrounded his cabin.

"Which er way you'uns want er go down by ther ole mill place or up ther ridge road? Say, that's er good critter

you'uns ar' ridin'."
"I am in a hurry to reach Jasper; tel

me the way, please."
"Did you'uns come from Birmingham"

What's cotton bringin' that now?"

"Can you tell me—"
"Say, how's the 'lection' Bill Sykes
wer' sayin' down ter the grocery las'
night that ther Yankees wer' conin' in ag'in. Say, what'd you'uns give fer that 'ar critter?"

"Is this the direct road to-'Say, you'uns hain't got 'yellow feve

in Birmingham, 'ave ye?''
"My dear sir, will you kindly tell me-'
"Say, you'uns don't want 'er trade that ar' critter? He puts me 'n mind ov er hoss I ust ter own 'fore I moved from Blount. Does you'uns know er feller in Birmingham name' Si Casper, sort o' high, long-legged feller, married ole Jerry Dun's gal, Sary Ann? He's been thar gwine on er year, an' went off from here owin me six bits. Say, you'uns don' know what chickens ar' bringin' in Bir-'

The real estate agent was gone, but as he rode rapidly away the countryman shouted after him, "Say! I'd like ter trade fur that ar' critter you'uns ar' rid-

Clergyman—Boy, don't you know any better than to be loitering around the streets in this way on this beautiful Sab bath day?

Boy—Oh, you bet I do. I'm going fishing just as soon as the other fellows come

The Michigan Tradesman DO YOU HANDLE 1T?



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Cattle, Hogs, Sheep, Horses, Calves, Pigs, Lambs.

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Minneapolis, Minn. For sale in Grand Rapids, Mich., by Hazeltin Perkins Drug Co, and Hawkins & Perry, whol

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Cover Your Steam Pipes

ASBESTOS CEMENT, ASBESTOS SHEATHING HAIR FELT,

> or REMOVABLE PIPE COVERING.

All of which we have in the BEST QUALITIES and at FAIR PRICES.

Cor. Waterloo & Louis Sts.,

GRAND RAPIDS, - MICH.

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Jobber's Profit.

Cumnings & Yale, Wholesale Commission 19 SOUTH IONIA ST.

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SPECIAL OFFER—This style or oval case: best uality; all glass, heavy double thick; panel doors ull length mirrors and spring hinges; solid cherry or valuat frame; extra heavy base; silvetta trimmings feet long, 28 inches wide, 15 inches high. Price 11, net cash. Boxing and cartage free.

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Lumbermen's Overs.



Tongue and Strap Overs, heel......net 81 05 Strap Overs, no heel..... Women's Imitation Sandals. Women's Croquet Sandals. Women's Plain Croquet Sandals..... Misses' Imitation Sandals..... Child's Imitation Sandals. Men's Arctics..... Women's Arctics Misses' Arctics..... Men's dull Woonsocket Boots, First Quality, Diamond Tap.....

Woonsocket and Wales-Goodyear Rubbers, Knit and Wool Boots, Gum Socks, Etc.

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Dressed Beef

-AND MUTTON --

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China and Glass Stands, Jugs and Vases.

Also a full line of

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FINE COLOGNES

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All sizes, ½ oz. to 10 oz. bottles,

Send for sample lot of Ten to Twenty-five Dollars,

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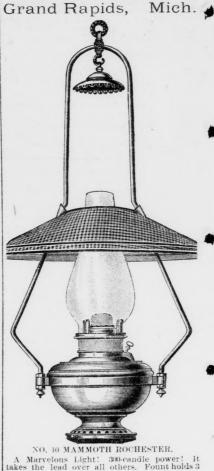
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NOS. 122 and 124 LOUIS STREET, GRAND RAPIDS, MICHIGAN,

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The Cheapest Wood Oil Cans in the market.



The "IMPERVIOUS" oil and gasoline cans. War-





No. 0 Lift Wire Lanters, see cut....per doz. \$4.50 This has all the latest improvements, the guards being stationary, yet simple and easily adjusted. 1 doz. in a box. No charge for boxes on oil cans or anterns.

