NO. 274.

CASH SALE CHECKS.

Encourage your trade to pay cash instead or running book accounts by using Cash Sa Checks. For sale at 50 cents per 100 by E. 2 STOWE & BRO., Grand Rapids.

Our complete line of

FANCY

Holiday

Novelties

are ready for inspection. Every dealer, when visiting Grand Rap-ids, should be sure and look through our lines.

# Millers, Attention THE BEST!

We are making a Middlings Purifier and Flour Dresser that will save you their cost at least three times each year.

They are guaranteed to do more work in less space (with less power and less waste) than any other machines of their class.

Send for descriptive catalogue with testimonials.

Martin's Middlings Purifier Co., GRAND RAPIDS, MICH.

J. DETTENTHALER,



WALES - GOODYEAR and Connecticut Rubbers.



THE PARAGON Ladies', Misses' and Children's, Heels and Spring Heels.

G. R. Mayhew, 86 Monroe St., Grand Rapids.

KEMOVED.

The Telfer Spice Co.

46 Ottawa Street,

03-05 Pearl St.

More Room! Better Facilities!

The Inspection of the Trade is Solicited.

Our old store, three floors and basement, with gas engine and elevator, for rent on favorable terms.

WHIPS Full line. Cash prices this month.

GRAHAM ROYS. - Grand Rapids Mich

G. M. MUNGER & CO. GRAND RAPIDS.
Successors to Allen's Laundry. Mail and Express orders attended to with p: omptness. Nice Work, Quick Time Satisfaction Guaranteed.
W. E. HALL, Jr., Manager

BUYMuscatine ROLLED OATS IF YOU WANT

THE GRAND RAPIDS

PAPER BOX FACTORY,

W. W. HUELSTER, Proprietor,

Formerly located at 11 Pearl St., has been removed to

81 & 83 Campau St.

Cor. Louis, where I shall have more room and far etter facilities for the manufac-ture of Paper Boxes. All work guaranteed first class and at the lowest rates. Write or call for esti-mates. Telephone 850.

Watch Maker

E Jeweler, 44 CANAL ST.,

Grand Rapids, - Mich

## TWO GREAT LEADERS

The above head-line does not refer to the great leaders in the political parties, but to two of the GREATEST SELLING Cigars on the market to

Warren's Silver Spots.

GEO.T. WARREN & GO Mfrs. High Grade Cigars,

FLINT, MICHIGAN.

Flavoring Extracts,

Baking Powder,

Bluing, Etc.,

Grocers and Druggists' Sundries.

Fine Line of Perfumes for the Holiday Trade.

Call and inspect our new establishment when in the city.

19 S. IONIA ST.

Business College.

Room 8 Shepard-Hartman Blk.,

ACTUAL BUSINESS PRACTICE at the Grand Rapids ucates pupils to transact and record business as it is done by our best business houses. It pays to go to the best. Shorthand and Typewriting also thoroughly taught. Send for circular. Address A. S. PARISH, successor to C. G. Swensberg.

> THE LEADING CANADIAN COLLEGE ST. THOMAS, ONT.

Nearly 200 Students last year. 17 Gradu-ates and Certificated Teachers in Faculty. Grad-nating Courses with Certificates and Diplomas in Literature, Music, Fine Arts, Elocution and MCLACHLIN HALL. The elegant new addition costing

20.000 now open.
Thorough work. Low Rates. Good Board.
Sixty pp. Announcement Free. Address
PRINCIPAL AUSTIN, B. D.



Industrial School of Business Is noted for THOROUGHNESS.
Its graduates succeed. Write

W. N. FERRIS, Big Rapids, Mich.

## Lean's Business Gollege AND SHORTHAND INSTITUTE.

Established SEVEN YEARS.

Young men and young women taught Book keeping, Penmanship, Shorthand, Typewriting Telegraphy, Commercial Law, Business Corres pondence, Practical Arithmetic and other stud-ies, by nine professional teachers of established reputation. Send for College Journal. Address LEAN'S BUSINESS COLLEGE,

Grand Rapids, Mich.

A. J. BOWNE, President. GEO. C. PIERCE, Vice President.

H. W. NASH, Cashier.

CAPITAL, - - - \$300,000.

Transacts a general banking business.

Make a Specialty of Collections. Accounts of Country Merchants Solicited.



Warren's Speekled Havanas Julius Houseman, Pres., A. B. Watson, Treas., S. F. Aspinwall, Secy. CASH CAPITAL, \$200,000.

# SAFES!

Anyone in want of a first-class Fire or Burglar Proof Safe of the Cincinnati Safe and Lock Co. manufacture will find it to his advantage to write or call on us. We have light expenses, and are able to sell low-er than any other house representing first-Second-hand safes always on

C. M. GOODRICH & CO.,



And all dealers are invited to send sam ples and write for prices that can be obtained in this market.

We do a COMMISSION BUSINESS

he used to know him handy and homelike." and our aim is to obtain the highest mar-ket price for all goods sent us. Not only

BEANS

MISS HOITT'S HARVEST.

Miss Hannah Hoitt lived alone in a wide old house that had sheltered the families of her father and her grand-father before her. Its square, low-ceiled rooms were peopled for her with precious memories and tender associations. She would not shut the sunlight quite out of

land, to less than sixty acres. Yet it was large enough for her to manage, for she makes me as strong again, and a sight suggestive of gracious uses and generlarge enough for her to manage, for she carried it on herself, with as careful and hopefuller."

suggestive of gracious uses and generative discussion of the careful and hopefuller. capable an oversight as was exercised by any of her neighbors on their domains. It was the standing wonder of the neighborhood and of the little town, "how Miss Hannah could 'manage' so well." Every spring the boldness and magnitude of her ventures astonished them. Every fall the quantity and quality of crops she produced therefrom amazed them still more. Her beans and corn, her cabbages and cucumbers and onions her beets and her asparagus, nodded to one another from their weedless rows in triumphant luxuriance. Her berries blushed in exultation. Her little orchard dropped its rosy and golden fruit glee-couldn't do differently," she was saying fully. In truth, it was the garnering of her harvests that perplexed her. She reveled in the long days when she could dig and tend and water, and "see the things grow." But when the days grew short, and the first frosts came, and the pumpkin vines grew black, and the potato tops died, and she began to fear for her tenderer fruit, then despair and dismay began to fill her soul. For then her housekeeping and fro, to look lovingly at the already tasks were more onerous, her neighbors could seldom be hired to help, and "help," proper, was "scarce." And, though Miss Hoitt was no scold, and

Hers was a bright and busy life, in all its loneliness; and many a weaker or less hopeful heart shared its sunshine. done otherwise, she would remind her-self. There was only herself to take care of the aging father, the querulous grandmother, the invalid sister—all gone from her long ago. And he, Allen Maynard, had his own brave life to live. nard, had his own brave life to live. "And this is the gentleman we spoke of, she would not let him waste any of it waiting. She had sent him away, and perhaps she had not told him very clearly the reason why. But she had never ceased to think of him and pray for him. When she read that pathetic story of Miss Jewett's, "A Lost Lover," it came to her suddenly that her lover might have been "lost," to her, and the world, to goodness and fold, as times we've trudged up the hill to school. and the world, to goodness and God, as that man was. But she always said to herself that that could never have been. Wherever Allen Maynard was, she was parsing, in the little red school-house

didn't know how to whine, her voice was apt to grow plaintive as she sometimes

related her anxieties.

very sure that he was still good and true and brave and genuine. Over her low threshold, above which hop-vines grew and morning glories hung from dawn till noon their dewy chalices of purple and crimson and white, came one late September afternoon her nearest neighbor, and one of her dearest friends, Mrs. Sterne. She was younger by a few years than Miss Hoitt, but loved, trusted,

petted, even sometimes confided in, by the older women. the sitting-room and take the easy chair, and I'll be in in a minute, just as soon as

coming back freshly attired, "I've been trying to get in my grapes and pears, and suaded that even "those men" noticed some of my apples. I had to begin in season, and keep at it, a little to a time, fragrance of freshly-made tea, and inand I'm woefully behind-hand now; and viting odors of browning biscuit, of help I can't seem to get, for everybody baked apples, and other appetizing else is busy, too. Now, Lucy, what troubles you, and what can I do?"

George Eliot remarks on the widely different meanings that may be given to those last four words by the tone and inflection with which they are uttered— go by faster than ever, now. They were

any of ours on to you. But Jotham's been many times across the continent, sister Emily, she that married a Swift, is sick with typhoid fever, the real, raging the world. He had many things to tell typhoid. They live over to Easton, you of people and countries and customs know, and there's nobody, hardly, to go, known to her only through books. And but me; and it seems as if I must go he liked books as much as she did, too, right off and stay until she's better. And there's only Mary Nelson, and she so young and heedless, for all I've had her a year and done my best with her to learn the state of the state o her to keep house. She could do well wearily, though Miss Hannah hardly noenough for Jotham and John, but ticed that October was gone and NovemJotham's got men a-coming right away— ber was going, till one night she heard the threshers, and carpenters to do his the men say that they should just about barn. That can't be put off. And the get done when the ground closed up; in new superintendent in the mills, he promised certainly he'd board, because he used to know him, and it would be her sister was convalescent, but she was header and hereally be all and hereally hereal trade hereal hereal

"And you want me to take 'em?" ing.

Queried Miss Hannah. And now the carpenters would go in a

to take Emily's children home until she's did not see that he noticed.

"Well, I'll try it, and if nothing happens I guess I can carry it through."

"How is it, Hannah," went on the other, "that most lone folks have enough to do to take care of themselves? They

Miss Hoitt was much esteemed in the little community of Millton as a woman of means, of sense, of character, of generous purposes and practices. The farm had dwindled from its once broad area of tillage and meadow and pasture and woodlage and mea

"I don't doubt it. But now, Hannah, do take care of yourself, and get some-body to come in and help you. We can't let you get worn out yet."

She did not look worn out as she flitted about after her visitor had gone, getting her cosy tea and putting things in order for the night. Energy was in every movement of her trim, spare figure, and a kind of hopeful content and courage blended with the kindliness and humor that illumined the brown eyes. She was to herself. "There wasn't but me to do it, anyhow; and the money will be a real help this fall. The house needs something laid out on it, and I want to send Martha's girls something by and by; and now I shall have a little more for miswell-stocked shelves of the massive sec retary, and thoughtfully at the empty space in the newer bookcase beside it. "Yes, I am not so sorry as I might be. Twill be quite a piece of work, though, before it's through. However, I guess I an manage.

"Quite a piece of work" it proved indeed to be. The threshers came, stayed a week and departed. Close upon them had not always expected to live thus alone. Once she had looked forward to a far different life. Perhaps it had been dreaded of all, Mr. Sterne's friend, the all the harder that her own hand had put superintendent at the new mills. Miss aside her joys. But she couldn't have Hannah had word that he was coming, and Mr. Sterne drove over with him at supper time. He was in haste, and stopped only to say that his sister was no better; the fever was having a long run. Lucy was about worn out, too. "And this is the gentleman we spoke of,

times we've trudged up the hill to school over yonder. Or, if you've forgotten, I

"Allen Maynard! I had no idea it was you that was coming! I didn't really know who it was, come to think, but I didn't dream it was you!"

"But you'll take me just the same?"
For answer she led the way into the house, with pink cheeks, shaking off her confusion as best she could.
The little home was very cheery. The slant rays of the setting sun streamed in

andirons. And in the next room was spread the dainty tea-table, with its slip on my other dress." crimson cloth, its glittering glass, its "You see," she resumed, a little later, tempting array, and its vase of flowers in scents, were in the air. And it was with pleasure not all concealed that the new boarder took the seat she assigned him. It chanced to be opposite her own. It inflection with which they are uttered—
expressing now heartiest sympathy and helpfulness, now the coldest of indifferent courtesy. But the words as Miss Hannah said them were full of the wish to help and to know how to help.

with Safety Deposit Co., Basement of Widden and to know how to help.

"I don't like to tell you, Hannah; you have cares enough, without our rolling his hair was turning gray, and he had

well-nigh prostrated herself with watch

"O Miss Hannah! we do hate to ask or week or two, at most, and Miss Hannah let you. But what can we do? And began to realize that the old life would but also ALL KINDS OF PRODUCE.
We can sell as well as anyone.
We invite correspondence.
BARNETT BROS.,
159 So. Water St., CHICAGO.

Water St., CHICAGO.

Water St., CHICAGO.

But what can we do: And you shall water and the time and the time the country and began to fealize that the out. The time the country and the second season, and began to fealize that the out. The time the country and the second season, and began to fealize that the out. The time the country and the second season, and began to fealize that the out. The time the country and that it who and you want me to see the goat?"
Why do you want me to see the goat?"
Soon begin again for her, and that it who and you want me to see the goat?"
Why do you want me to see the goat?"
See also the fealize that the out. The time the time to the time to the time to the the season and thing says he'll get all your apples and potatoes and things in, in good season, and began to fealize that the out. The time the time to the time to the total and the out. The time to the time t

a relief it would be. You see, we've got and she of being alone once more, she

on the lower half were scriptural texts, and on the other side a similar arrangement? Might it not be our home, Hannah? I have kept it for you. I have I have kept it for you. I have waited for you. Shall we not have our Indian

summer at last?"
So the question was asked and answered, and a new life began, with brighter and warmer and richer joys,

and larger opportunities.

The neighbors had "always known that Miss Hannah was smart; she had done better than ever this year, too; but they hadn't expected, with all the rest, at her time of life, too, she would be harvestin' a husband.

### How to Judge Canned Goods. Cassell's Magazi

A hint now about canned goods, meat especially. Note, when about to purchase, the condition of the tin; if bulged outward, don't have it even as a gift!
We will explain the process of canning

to give weight to our warning. The meat is packed in tins while raw. then sealed and cooked in an outer vessel of boiling water, with sometimes the addition of chemicals to raise the temperature. When cooked, the can is pierced, and as soon as the air and steam have been expelled, it is soldered. Experts know when it is ready for soldering; a moment too soon and the mischief is done, because if air is left in the tin bulges, and the meat will not be good. On the contrary, if the tin has shrunk, it is an infallible sign of goodness; it proves a vacuum, which is natural, as the meat

shrinks when no air is in the can.

Some say, what matter if the air be left in tin? Simply this: Nitrogen, an element of air, imparts to bodies with which it comes in contact a tendency to

change and decay.

Often, on opening a can of preserved goods, people are heard to say "the air is escaping," instead of which the slight hissing sound is the result of the air rushing in, another sign that there was a vacuum. Well, we go so far as to say that, assuming the outward sign of goodness above referred to a label bearing the name of a good exporter or importer, and also reliable vender of the article, whether meat, fish, milk, soup or vegetable, the chances are a million to one against any being injured, much less poisoned, by

tinned goods. Another caution, though, always look out for any little globules of solder that sometimes find their way inside of the tin: and take care, especially in the case of salmon and lobster, to empty the contents as soon as open into an earthen-ware vessel. This is necessary for every-

## thing except milk.

The Hotel Clerk's Ingenious Idea. There was no mistaking his being a His hay-colored whiskers were the Tembola, or Chinese the older women.

"Come in, Lucy! What's the matter, between the plants in the bay-window between the plants in the bay-window of the setting sun streamed in the start and one leg of his jeans trousfarmer. child? Something worries you; and and gilded the bindings of her books and you're tired out, too. Now, just go into made great reflections from the polished walked down the marble-tiled corridor of all position, however much the equilibrium. the hotel with a kingly air and placed um is disturbed. Tumblers were probab-\$1.50 in small change, which he took from a shot-bag, on the counter, and asked for a room, requesting that he be called at 5 o'clock. "Oh, yes, we'll get you up," said the blonde moustached you up," said the blonde moustached clock with a fiendish grin. "Don't monclerk, with a fiendish grin. "Don't monkey with the gas up there; you might blow it out. Take this candle along and light it when you go up. Good night,

> Very soon the rural visitor was tucked away in the blankets with his boots on.
>
> Down stairs the clerk was rubbing his hands in professional glee. Here was the man he was looking for, one upon whom man he was looking for, one upon whom countries, and now largely cultivated for

The farmer twisted convulsively in his bed, and then sprang out. He put his legs through the sleeves of his coat, and then buttoned the garment about him in his excitement, and then ran his arms through the legs of his trousers, and, with his gripsack in hand, came down four flights of stairs at a jump. With a look at the clerk that conveyed the idea of its being the "dying wail of a lost soul," he flew down the corridor at the

does in at different distances, so that they would explode at the hour at which the guests asked to be called. The experience of that farmer proves that it won't work, and that settles it."

## Honest Butter.

Col. Yerger (to grocer)—I want you to ome around to my house some day and and received the outside collectors with take a look at a goat I've got. "Why do you want me to see the goat?"

A Tract-Distributing Traveler.

A tall, full-bearded man, who sat be-But it was her turn to be surprised a little later, when he spoke of his plans for the winter, and of business in Easton.

A tan, Tun-pearaged man, who sat behind a boyish-looking fellow on a Michigan Central train the other day, slyly reached over the stranger's shoulder and He would not be near, then, even to drop in of an evening! She began to be a little lonely already. He had had a better position offered him, maybe. And then she heard the men say that Mr. Maynerd was owner in the mills, both at a thim with worder and to each of them. And the rooms she really lived in were bright, restful, sunshiny, with enough of the old-time quaintness to give them a peculiar charm, and sufficient subserviency to newer fashions and fancies of adornment to assure you that the owner lived in to-day rather than yesterday.

Miss Hoitt was much esteemed in the little community of Millton as a woman of means, of sense, of character, of generous purposes and practices. The farm had

> [Please fill this up and place it over your bed fore retiring to rest.]
>
> If I die to-night I will go to.....
>
> Signed.

Thou art traveling to Eternity! To
Everlasting Happiness;
or to
Endless Misery!
WHICH!

In spite of his secretive methods, the tall man talked freely about himself and

nis cards. "I am a commercial traveler." he said: 'I live in Crillia, Canada. All my life I had been a wicked scoffer, much given to lying and profanity. Two years ago I was redeemed and regenerated, and I take this means, as I am traveling almost all the time, to atone as far as possible for the past. I never enter a car or a coach or a hotel without distributing my cards."

"Do you find that people pay any attention to them?"

"Oh, yes. You would probably be stonished to know how many fill up the blanks as requested. Most of them, of course, do it in a flippant spirit. At least half of the replies read that the person will go to Chicago! That doesn't ofiend me at all, though I am grieved to see it. Young men, too, have a way of signing fictitious names. Last night a card was soberly returned to me with Salt Creek written in the first blank and

Grover Cleveland in the second.' The redeemed drummer smiled with ndescending pity at the memory, and

ontinued: "But the cards undoubtedly accom-plish some good. The language is startlingly suggestive, isn't it? A great many men take it in real earnest, and write hell in the first blank, and sign their own names. I have no doubt that the cards have been the means of starting some sinners on the road to repentance and redemption."

## Tumblers and Their Origin.

The glasses we now know as "tumblers" iffer widely from the drinking-vessels to which the name was first applied. These and from their peculiar shape seemed to have served as perpetual reminders to "pass the bottle." One authority says they were called "tumblers" because "they could not be set down, except on the side, when cmpty," and another derives their name from "their original shape remarked at the bettern set that shape, rounded at the bottom, so that they tumbled over unless they were care-fully set down." Professor Max Muller possesses a set of silver tumblers which, when emptied and placed on the table mouth downward, immediately revert to their original position, as if asking to be refilled. They must be constructed upon the same principle as the toy known as which, having the center of gravity in the al position, however much the equilibri-

## Chicory as a Plant.

Chicory, with which coffee is and has ong been mixed, both in this country countries, and now largely cultivated for he could test his new invention. Five o'clock came. There was a deafening report.

The farmer twisted convulsively in this behalf of the convulsively in this behalf or the convulsively in this purpose. It is said to have little property in common with coffee, and to be useful only by giving color and a certain body to the infusion of coffee; but soul," he flew down the corridor at the gait of a tornado, and never stopped going until he got tangled up in the running gear of a cable car.

"Guess it aint a go," ejaculated the clerk. "I invented candles with torpedoes in at different distances so that

## A Novel Quarantine.

Quarantine is useful in other ways than as a protection against yellow fever. The merchants of an Alabama town were behind in their payments, so they put their heads together and quarantined the town in order to shut out collectors. In this way they got time in which to make their collections, then raised the quarantine open purses.

## The Michigan Tradesman

Official Organ of Michigan Business Men's Association.

Retail Trade of the Wolverine State.

E. A. STOWE & BRO., Proprietors.

Subscription Price, One Dollar per year. Advertising Rates made known on application.

Enered at the Grand Rapids Post Office.

E. A. STOWE, Editor.

WEDNESDAY, DECEMBER 19, 1888.

### ALASKAN OUTRAGES.

There is a disposition in some quarters to make light of the complaints which come to us from Alaska with reference to the treatment the natives receive at the hands of the employes of the American Fur and Seal Company. But those who have watched the history of that territory since its annexation to the United States must have reached the conclusion that the company and its servants are the principal obstacles to isbury hints to Sir Henry that he had the civilization of the country, and that they mean to deal with it after their own thing equally good will be got for him. pleasure as long as they are allowed. They managed to put off for decades that organization of the country under a territorial government, which was our establishment of competitive examinafirst duty after its becoming an American tions. possession. They seem to have managed, also, that the organization, when it did come in spite of them, should amount to as little as possible for the benefit of the natives, and that its powers should be used to cramp the activity of the Chris tian missionaries, who are working for the moral and spiritual elevation of the people. And all through the course of this miserable story they have succeeded in keeping the ear of the public through the newspapers, and in persuading the average editor that the chief end of our Hoops & Peters furnished the stock. occupation of the country is to collect from the company the interest on the sum we paid for it.

In this case travelers and natives alike complain that the Company's servants use their opportunities to debauch the wives and daughters of the Aleuts. In the defenses put forward for these white engage in the grocery business in this men the fact is camly admitted, and is city. His father will be associated with asserted that the matter never would him. have been heard of if it had not been that some of the fathers and husbands had of the Sands & Maxwell Lumber Co., has not been paid the price of their dishonor. The essential fact in this case is that the natives have practically no defense against such outrages or, if you will, no safeguard against such temptations. They were far better off under the Russian government, which sent them priests and school-masters to work for their civilization. We have been allowing them to sink back into ignorance and barbarism, and we leave them to the uncontrolled influence of a set of white men who certainly are not selected for their refining or elevating qualities.

It no doubt is true that many of these savages will sell their own daughters to a life of shame. Even the Indians a Sitka are not all of them above that, as Mrs. Macfarland, the first missionary, found. But do we owe nothing to the girls thus ruined and destroyed through our neglect? The girls' home at Sitka. built with the pennies of American Sun day School children, was established expressly to check the traffic of the white miners in Indian girls. In some cases those girls were rescued after their parents had sold them, and only by the on the part of the good woman who broke round for civilization and Christianity there. We need the utmost watchful-Tibbs with his drug stock. ness along the whole line of our relations with the red race to put a check to these abominations; and it is humiliating to see how coolly they have been discussed by the newspapers and even the Secretary of the Interior in the present case.

There is a movement on foot to secure a repeal of the clause of the Inter-State Commerce Act which forbids pooling ar rangements between railroads. We pronounced this clause the chief blot on the bill while it was still under discussion but in the state of public opinion at that time, it was impossible to bring any general opposition to bear upon it. Recently, however, there has been a growth of feeling and opinion adverse to the J. D. Hagerman in general trade. clause; and out of a long list of public men who have been asked by Bradstreets Wilson & Eldred in general trade. for an opinion on the subject, a very large majority have been found favor able to its repeal. It is admitted that the formation of pools should be placed under some kind of legal regulation, so that the interests of the public may be secured as well as those of the railroads. But it is seen to be impossible by law to restaurant business of O. E. Scofield. prevent pooling, and undesirable if it Kalkaska-T. D. Hobbs succeeds Parwere possible. Of course there are some ker & Hobbs in the grocery business. people who conceive of the interests of Imlay City-Buck & Palmer succeed the public as directly antagonistic to H. C. Wells in the furniture business. those of the railroads, and therefore be- Ishpeming-Meilleur & Lavigne, grolieve that restriction which hurt the rail- cers, have dissolved, each continuing. roads must prove a benefit to the country. But this is a very superficial view, and Allen Hazelton & Co. in general trade. the intelligence of the people is coming to recognize the fact that in the long run dealers, have assigned to Fred Coburn. there is nothing to gain by inciting "cutgreat lines which convey the commerce

The successful resistance of the people of Queensland to the appointment of in the restaurant business by Lewis Cos- is interested in the concern. We have old friends and acquaintances. Sir Henry Blake as Governor shows how tello. very slight is the authority of the mother

country over her Australian dependen-

shortly after her elder sister had been

pushed him on from one post to another,

until he was Governor of Newfoundland

and a baronet. But when he was nom-

inated to the governorship of Queens-

land, the Irish of that colony called to

mind what sort of a magistrate he had

been in Ireland in the earlier stages of

his advancement, and they raised such a

row that the colonial ministry was obliged

to ask the home government to cancel the

appointment. This would have been

called "truckling to the Irish vote" if it

had been in America. But of course it

is all right in Queensland, and Lord Sal-

completely England has been emanci-

pated from "the spoils system" by the

AMONG THE TRADE.

GRAND RAPIDS GOSSIP.

Albert Kuppenheimer has sold his cigar

business to his brother, Augustus Kup-

A. Everse has opened a grocery store

at South Blendon. Olney, Shields & Co.

C. W. Prouty has engaged in the gro-

cery business at Hartford. Lemon.

A. D. Hawley, late of Lake Odessa

bakery at 602 South Division street. W

Jay Marlatt will leave his general store.

at Berlin, in the hands of Geo. Cook and

J. D. Brown, formerly in the employ

opened a boot and shoe business at Pent-

It is stated that Mrs. Munson will

erect a handsome business block next

season, on the flatiron now occupied by

the Pavilion stables, at the corner of

Matthews & Chappell, formerly en-

gaged in the hardware and lumber bus-

iness at Hart, are now carrying on a

lumber business at West Troy, and have

just put in a grocery stock. It was sup-

In consequence of the failure of Tawes

& Sterling, at Baltimore, Tawes & Dry-

den, who have been carrying on a retail

ovster business at 84 South Division

street for several months past, have been

obliged to suspend. Their stock has

M. B. Kimm is pushing the construc

tion of a three-story frame building,

26x50 feet in dimensions, at the corner

of Spring and Cherry streets, which he

AROUND THE STATE.

his grocery stock.

his jewelry stock.

their hardware stock.

assigned their general stock.

gage in the bakery business.

grocery stock to Becker Bros.

& Co. in the clothing business.

Ludington-C. L. Tripp is closing out

Ironwood-R. A. Harris is closing out

Deckerville-J. M. Pennell & Co. have

Harbor Springs-Harry Seger will en-

Fenton-A. Middlesworth has sold his

Marcellus-M. Marx succeeds M. Marx

Oxford - Chester P. Graff succeeds

Dowling - Geo. T. Wilson succeeds

Ovid-J. J. Bowen succeeds Bowen &

White Cloud-Myers & Burton are clos-

Muskegon-Fred Stoner has sold his

Fremont-F. P. Hopper has bought the

Leonard - Allen Hazelton succeeds

McCarthy in the grocery business.

ing out their shingle mill business.

restaurant business to T. D. Bullis.

Fulton and Spring streets.

plied by Olney, Shields & Co.

been absorbed by local dealers.

R. Keeler furnished the confectionery.

furnished the stock.

Three Rivers-Seekel Bros. succeed Armitage & Maxfield in the grocery buscies. Blake is a young irishman, who

Vandervilt - Geo. Skelton succeeds had the wit to run off with a young lady Berry & Skelton in the hardware bus

married to a Tory Duke. At that time iness. Frankfort-The Frankfort Lumber Co. he held a very subordinate place on "the force," but his titled brother-in-law took is closing out the balance of its stock at him up to save the family credit, and auction.

Lansing-M. D. Rall succeeds Chambers Bros. in the bakery and restaurant for Heavenrich Bros., of Detroit, spent business. Sunday in the city.

Negaunee-Barabee & Sorenson suc ceed Maynard & Sorenson in the grocery business.

Stetson-Watson Carroll, the Ludington druggist, will soon put in a branch

West Bay City-Jas. A. McKnight succeeds McKnight & Hawkins in the grocerv business.

Belding-J. M. Earle's clothing store was relieved of \$700 worth of goods a

few nights ago. Manistee-Will Dunlap has purchased better decline the appointment; as somethe fruit and confectionery stock of The transaction also illustrates how Frank Bostwick.

Laingsburg-Cal. Whitney has removed o Ovid, where he will engage in the furniture business.

Ludington - Jenson & Meiserheimer are succeeded in the grocery business by H. J. McClutchi.

Owosso-C. M. Chatterson & Co. have opened a general variety store on Exchange street, west.

Shelbyville - Briggs & Deuel have rented the Wheeler building and will use it for a flour and feed store.

Vernon-DeHart Bros. have started a branch drug store at Lennon, under the management of Charles Allison.

Grand Ledge-E. J. Stark, general dealer, has closed out his grocery stock and will also close out his entire bushas opened a confectionery store and iness.

Lake Odessa-Reynolds & Co. succeed John J. Millbourn & Co. in the crockery business. They will add a full line of Boyne Falls-L. F. Davoll has sold his

shingle mill and washboard factory to Mr. Judd, formerly landlord of the Boyne Frankfort-A. E. Banks, manager for Bidford, Knox & Co., expects to run the

Frankfort Lumber Co.'s mill night and water. Reeder, Palmer & Co. furnished day next season. Detroit-Kaiser, Webb & Co., manufacturers agents for notions and proprie-

tors of the "Queen" bustle, have assigned to Morris Rohnert. Battle Creek-J. S. Stauffer has sold his grocery store at the corner of Upton avenue and Washington street to a man

named Thompson. Eaton Rapids - F. E. Turrell has traded his hardware stock to M. B. Field for 600 acres of land in Kalkaska county. Possession of the store will be given on

January 1. Middleville-J. G. Kirchner, Miner Kirchner and E. G. Brown have formed a co-partnership under the style of Kirchner Bros. & Brown and engaged in the

Bear Lake-Jacob May has closed his branch store and removed the balance of the stock to Frankfort. C. P. Wegner, who had charge of the store, anticipates opening a store here in the near future.

Coopersville-Ed. Ives, formerly en gaged in the meat business under th expects to have ready for occupancy by style of Ives & Son, has purchased the exercise of firmness and determination May 1, when he will remove his drug grocery stock of Warren Reynolds, and stock to that location. The vacated store will continue the business at the old be held by Nashville business men. The Address A. W. C., Box 256, Owosso, will be taken possession of by W. H. stand

> STRAY FACTS. Clarksville-Wm. Hatch has sold his

grain elevator to Wagar, Nims & Co., of Lake Odessa.

Manistee-Mr. Brinkerhust, of Kewaunee, Wis., is endeavoring to interest the Imlay City—Brown & Palmer have sold business men here in a roller mill project. He offers to put in \$10,000 and Louis Sands stands ready to add \$25,000 to the fund. About \$75,000 is wanted.

> Colon—The stock of clothing formerly owned by A. J. Nieman, and which was taken by a chattel mortgage by N. Frank, of Sturgis, has been replevied by Heavenrich Bros., of Detroit, who claim that Nieman never paid them for the goods.

> > MANUFACTURING MATTERS.

Casnovia-Armitage & Bunker's nev roller mill started up Monday.

Dimondale-Springport business men offer E. W. Hunt a bonus of \$3,000 to move his grist mill to that place. Muskegon-The North Muskegon Shin- Putman.

gle Co. has been organized with a capital of \$20,000, of which \$18,000 is paid in. The new corporation has acquired the property known as the Hitchcock & Mernan shingle mill, with standing pine and logs up the Muskegon river. The officers was in town Monday. of the corporation are as follows: President, Alex Rodgers; Vice-President, J. J. in town one day last week. He was ac-Howden; Secretary, A. A. Wood; Treas- companied by his son.

urer. F. Weller.

Saranac - The Local notes: "F. E. Co., was in town one day last week. Sayles has purchased the undivided one-Memphis-Granger & Co., general half interest of M. B. Divine & Co. in the stave factory property in this village, trade at New Troy, is spending a few Kalamazoo-L. C. Langdon has bought also in the property at Ionia and Belding. days with his brothers, C. W. and W. H. throat" forms of competition among the the boot and shoe stock of Wm. Fagan. The fact that Mr. Sayles has purchased Jennings. Borland — Charew & Wiltse succeed this is significant, as he is connected with Fred. I. Nichols in the grocery business. the R. Stafford Company, of Milwaukee, dealer, has returned from Germany,

Ludington—R. E. Wilson is succeeded and the indications are that the Company where she spent several months among Arthur Graham has bought the manuheard it hinted that the new firm will engage in other manufacturing in con-

nection with the stave and cooperage

Gripsack Brigade.

agent of Chicago, was in town over Sun-

There will be fewer changes among

the traveling men of this market this

W. C. Harper, formerly engaged in the

retail grocery business, is now on the

road for Granger & Co., the Buffalo

The project of a general traveling men'

association, outlined in The Tradesman

Olin G. Tarr, formerly a resident of

this city, but now on the road for Cooper,

Wells & Co., of St. Joseph, with head-

quarters at Portland, Oregon, is in town

M. Kerns, traveling representative for

the cigar department of Dilworth Bros.,

of Pittsburg, is in town for a couple of

days. Strange to say, Mr. Kerns takes

Lewiston Journal: The drummers

want the Inter-state act amended so they

can ride at reduced rates as ministers do

now. They claim this on the ground

The annual ball of the Grand Rapids

traveling men will probably be held in

February this time, experience having

shown that the second month is the most

convenient time for all parties concerned.

There seems to be a feeling among the

traveling men that, unless all the roads

adopt the 5,000 mile ticket, there will be

a general move among them to ask the

Legislature this winter to make the rate

cents per mile in the Lower Peninsula.

Geo. Hannahs, for several years book-

keeper in the bank of Hannah, Lay & Co.,

cago wholesale grocery house. As he

Bank Notes.

John V. Knapp succeeds Knapp &

Joslin in the banking business at Mar-

A. D. Whipple, of Battle Creek, goes

to Owosso on January 1 to take the posi-

tion of Cashier of the Second National

Charles W. French has been admitted

as a member of the banking firm of

Webber, Just & Co., at Muir. Mr. French

has been their cashier and with them for

The Controller of the Currency has

C. D. Beebe, Cashier of the Hastings

City Bank, is endeavoring to get the bus-

bank project. It is his intention to or-

was rendered against the old firm.

in town Monday.

of Saranac.

Purely Personal.

R. B. Jennings formerly engaged in

the past five years. The firm name re-

Traverse City.

mains unchanged.

quette.

that they are commercial evangelists.

a couple of weeks ago, appears to be grow-

ing in favor all over the State.

no further interest in politics.

J. Fearing Gill is in Boston.

as Fitzgibbons & Co."

season than ever before.

wholesale grocers.

for a few days.

owned by the Ives estate and will engage to mortgage their stock for \$10,000. They furniture.

Clark & Son, is disconsolate over the extended absence of his wife and daughter, Gid. Kellogg, the elephantine belting who are at Norwich, N. Y., to attend the wedding of a sister of Mrs. Powers.

Buy flour manufactured by the Cres-L. W. Atkins, traveling representative cent Roller Mills. Every sack warranted. VoigtMilling Co.

FOR SALE, WANTED, ETC.

dvertisements will be inserted under this head for o cents a word the first insertion and one cent a rd for each subsequent insertion. No advertise ent taken for less than 25 cents. Advance payment.

FOR SALE.

FOR SALE—CHEAP, SET OF TINNERS TOOLS AND machines. E. A. Hill, Coloma, Mich. 340 T machines. E. A. Hill, Coloma, Mich.

TOR SALE—ONE CHANDLER & TAYLOR STANDARD

FOR SALE—ONE CHANDLER & TAYLOR STANDARD

saw mill, with saw, etc. Entire outlit new. A

bargain. Lock Box No. 6, Mancelona, Mich. 337

TOR SALE—THE UNDIVIDED ONE-HALF INTEREST

tous and inhabitants, situated in Northern Michigan

Now doing a yearly bunker of thoused of the color of the co dollars. Address J. B. Frost, Jackson, Mich. 384

FOR SALE—AT & BARGAIN, A VOKE OF OXEN, medium weight, quick action and well trained, address C. C. Rood, Grand Rapids, Mich. 332

FOR SALE—THE ONLY DRUG STORE IN A LIVE town of 690 inhabitants on the Michigan Central Railway. In good farming country. Stock, about \$3.500. Rent low, with long lease. Frefer cash, but will give time on part with good security. Best of recovery for wishing to sell. Address Good Luck," over the Tradesman, Grand Rapids, Mich. 331 POR SALE-NEW UPRIGHT SIX-HORSE ENGINE and boiler, complete, \$215. New upright six-horse boiler, \$99. Ann Arbor Engine and Boiler Works, Ann Arbor, Mich.

FOR SALE—A CASHIERS DESK ADAPTED FOR OF fice or store use. Will sell for \$10, cost \$25, new W. W. Huelster, 81 and 83 Campau St., cor. Louis. 32 DRUG STORE FOR SALE -IN CHATTANOOGA.

Tenn. Population, 50,000. Good location, good trade. A bargain for some one. For full particulars, those who mean business, address r. O. Box 203, Chattanooga, Tenn.

FOR SALE-OUR RETAIL STOCK OF GROCERIES at 110 Monroe street, Grand Rapids. Goods are all new. The stand is in the best location in town and can be leased. Bemis Bros.

FOR SALE—A CLEAN, WELL-ASSORTED STOCK OF in connection and three processing connections and the connection of the connec r general hardware, stoves and tinware. in connection. Will inventory about \$5,000. centrally and one of the best points for retain the city. Good reasons for selling. Add

ware, care Michigan Tradesman.

POR SALE CHEAP — 18-HORSE POWER EXGINE.
Good as new. Address 298, this office. 298

TOR SALE—GOOD RESIDENCE LOT ON ONE OF the most pieasant streets "on the hill." Will exchange for stock in any good institution. Address 286, care Michigan Tradesman. 226

WANTS.

WANTED—TO EXCHANGE OR SELL A GOOD BUSiness property and stock of drugs. Real estate
consists of two frame stores well located for business
on corner. One store, 24 x 80, with nice living rooms
above. Other store, 20 x 60 (adjoining) one story.
Large lots with garden spot, barn, ice house, etc. Title
perfect. No incumbrance. The occupant is now carrying on a general store and doing a good business,
but is anxious to make a change. Satisfactory reasons
given. Will sell or exchange for a good business property in some lively railroad town in this state. Correspondence solicited. Address, 338, care Michigan Tradesman.

338

at Traverse City, has gone on the road WANTED-SITUATION AS CLERK BY PHARMACIST who is registered by accomplying the state of the state for Franklin, MacVeagh & Co,, the Chi-W who is registered by examination, Address Robert W. Hazeltine, 22 Henry St., Grand Rapids. 339 WANTED—A REGISTERED PHARMACIST. GER-man preferred. Must be willing to work in gen-eral stock. Bert M. Brown, Stevensville, Mich. 536 has the Northern part of the State as his territory, he will continue to reside at SITUATION WANTED-A COMMERCIAL TRAVELER is open for engagement. Large acquaintance with grocery trade in Michigan. Address Jackson care Michigan Tradesman.

WANTED-EXPERIENCED DRUG CLERK, GER-WANTED-AN ASSISTANT PHARMACIST WHO IS active, honest and efficient. State price, experience and references. Address A. E. Gates, Crystal

Mich.

WANTED-SITUATION BY EXPERIENCED PHARmacist. Speaks Holland. Registered by examination. Best of references. Address Box 153, Morley

WANTED-EVERY STORE-KEEPER WHO READ

WANTED-1,000 MORE MERCHANTS TO ADOPT OUR MISCELLANEOUS.

The Controller of the Currency has authorized the First National Bank at Bessemer to begin business with a capital of \$50,000. The First National Bank of Linden has also been authorized to begin business with a capital of \$100,000.

RARE CHANCE IN A BOOM-ING TOWN. iness men of Nashville interested in a

For Sale-A Crockery Store and Babank project. It is his intention to organize a State bank, with a paid-in capifor other goods. Invoice about \$3,000. tal of \$50,000, a majority of the stock to Reasons for selling, other business.

project seems to meet with general favor. An exchange says the importance of



Spring Lake Clinker Boat Manufacturing To the Merchants of Michigan - We offer Marble and Grante

Monuments

at a closer margin of profit than any concern in the State. Write for estimates or Building Stone or Jemetery work. First class material and work-manship only.

Owing to a complication of circumstances, J. S. Smart, Jr., & Co., wholefacturing property at Plainwell formerly sale confectioners, have been compelled Frank E. Powers, book-keeper for I. M. this, they considered the plan they have instead of Alma. pursued the best way to close it out without a heavy loss. Mr. Smart is selling off the stock as fast as possible and hopes to be able to pay the firm indebtedness in

McCausland & Co. report an unusually brisk trade.

the sick list for some time, is out again ment: and attending to business.

Citizens of the Saginaws are justly proud of "Jake's" management of the union street railway. He is building a cosy waiting-room on the corner of Genesee and Washington avenues.

Two Annoying Errors.

Two serious errors crept into THE torial, and the other on the association. page. In the first case, the negative was entirely omitted, completely changing the meaning intended to be conveyed. recipient of one of those paste board The sentence should have read as fol-The sentence should have read as follows, the omission being supplied in italic:

Judge Cooley on the Coldwater peddling case, which was acquiesced in by all the his apologies to it for his absence.

other members of the Supreme Court, it is difficult to see wherein it is not pos sible to secure convictions in any court, in case the ordinance under which the prosecution is brought is regular.

In the other case, the Alma B. M. A. business. The new firm will be known in the manufacture of handles and cheap expected to sell out the business and was referred to as "arousing from letharthus realize ready money, but, failing in gy." It should have read Alba B. M. A.

Holiday Excursion Rates.

The Chicago & Grand Trunk Railway. Detroit, Grand Haven & Milwaukee and Toledo, Saginaw & Muskegon Railways, and the Michigan Air Line and Division G. T. Ry. have arranged to sell special holiday excursion tickets at one and one-third fare between stations on Sam Oppenheimer, who has been on their lines under the following arrange-

> Christmas tickets will be on sale from December 24 to December 25, inclusive. and good to return up to and including

January 3, 1889. New Years tickets will be on sale from December 31, 1888, to January 1, 1889 inclusive, and good to return up to and

including January 3, 1889. Special return tickets to all Canadian points west of and including Toronto, Niagara Falls and Buffalo will be sold on Tradesman last week—one on the edi- the above dates and limited at one and

A Saco, Me., shoe dealer who was the for a rubber company, stood it up in his store, and stepped into the next store for something. On his return, having for-Fortified by the masterly opinion of gotten his new acquisition, he mistook it for a customer, and was very profuse in

## O. E. BROWN MILLING CO.



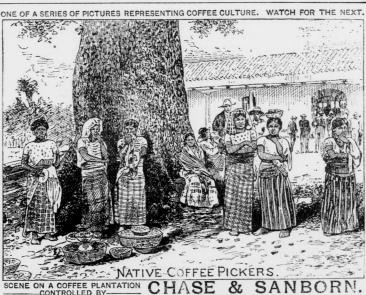
Merchant

Brown's Patent Brown's Standard Our Leading Brands.

Our Baker's Vienna Straight

Every Barrel and Sack guaranteed.

Grand Rapids, Mich.



OUR COFFEES HAVE A NATIONAL REPUTATION REPRESENTING THE FINEST CROWN. SEAL BRAND COFFEE

CRUSADE BLEND A skilful blending of strong, fla-coffees. Warranted not to contain a single Rio bean, and guaranteed to suit your tasts as no other coffee will, at a moderate price. Always

Coffee of America. Always packed whole roast

RETAIL CROCERS Tell us that their coffee trade has doubled and trebled since buying

CHASE & SANBORN, BROAD STREET, - BOSTON, MASS.

Western Department,

NO. 80 FRANKLIN STREET, CHICAGO, ILL.



IF YOU WANT

THE BEST \*

ACCEPT NONE BUT

Sauer Kraut.

Order this Brand from your Wholesale Grocer.

### ASSOCIATION DEPARTMENT.

Michigan Business Men's Association. President-Frank Wells, Lansing.

First Vice-President—H. Chambers, Cheboygan.
Second Vice-President—C. Strong, Kalamazoo.
Secondary—E. A. Stowe, Grand Rapids.
Teasurer—L. W. Sprague, Greenville.
Executive Board—President; C. L. Whitney, Muskeg
Frank Hamilton, Traverse City, N. B. Blain, Low
Chas. T. Bridgman, Flint; Hiram DeLano, Alleg
Secretary.

Secretary.

Committee on Insurance—Geo. B. Caldwell, Greenville; W. S. Powers, Nashville; Oren Stone, Flint. Committee on Legislation—S. E. Parkill, Owosso; H. A. Hydorn, Grand Rapids; H. H. Pope, Allegan. Committee on Trade Interests—Smith Barnes, Traverse City: Geo. R. Hoyt, East Saginaw; H. B. Fargo, Muskegon.

Regon.

Committee on Transportation—James Osborn, Owosso;

O. F. Conklin, Grand Rapids; C. F. Bock, Battle Creek. Creek.
Committee on Building and Loan Associations—Chaun
my Strong, Kalamazoo; Will Emmert, Eaton Rapids;
W. E. Crotty, Lansing.
Local Secretary—P. J. Connell, Muskeger.
Official Organ—The Michigan Thadesman.

The following auxiliary associations are operating under charters granted by the Michigan Business Men's Association:

No. 1-Traverse City B. M. A. No. 2-Lowell B. M. A. President, N. B. Blain; Secretary, Frank T. Ki

No. 3—Sturgis B. M. A.

President, H. S. Church; Secretary, Wm. Jorn. No. 4—Grand Rapids M. A.

President, E. J. Herrick; Secretary, E. A. Stowe President, E. J. Herrick; secretary, E. A. Stowe No. 5 — Muskegon B. M. A. President, H. B. Fargo; Secretary, Wm. Peer. No. 6—Alba B. M. A. President, F. W. Sloat; Secretary, P. T. Baldwin. No. 7—Dimondale B. M. A. T. M. Sloan; Secretary, N. H. Widger No. 8-Eastport B. M. A. F. H. Thurston: Secretary, Geo. L. Thurston No. 9-Lawrence B. M. A. M. Marshall: Secretary, J. H. Kelly No. 10—Harbor Springs B. M. A. No.11-Kingsley B. M. A. H. P. Whipple; Secretary, G. W. Chanfty. No. 12—Quincy B. M. A. C. McKay; Secretary, Thos. Lenne No. 13-Sherman B. M. A. H. B. Sturtevant: Secretary, W. J. Austin No. 14—No. Muskegon B. M. A. No. 15 – Boyne City B. M. A., R. R. Perkins; Secretary, F. M. Cha No. 16—Sand Lake B. M. A. J. V. Crandall; Secretary W. Posses No. 17-Plainwell B. M. A. No. 18-Owosso B. M. A. President, Albert Todd; Secretary, S. Lamfrom. 

No. 19—Ada B. M. A.

President, D. F. Watson; Secretary, E. E. Chapel.

No. 20—Saugatuck B. M. A.

President, John F. Henry; Secretary, L. A. Phelps.

No. 21—Wayland B. M. A.

President, C. H. Wharton; Secretary, W. V. Hoyt.

No. 22—Grand Ledge B. M. A.

Persident, A. B. Schumacher; Secretary, W. R. Clarke. No. 23—Carson City B. M. A., F. A. Rockafellow: Secretary, C. G. Bailey No. 24 - Morley B. M. A.

J. E. Thurkow; Secretary, W. H. Richmond President, J. E. Thurkov, Sectedary, B. No. 25—Pale B. M. A. President, Chas. B. Johnson; Secretary, H. D. No. 26—Greenville & M. A. Condent & R. Stavens, Secretary, Geo. B. Ct. No 37-Dorr B. M. A. No. 28—Cheboygan B. M. A President, Fred S. Frost; Secretary, H. G. Dozer.

No. 29—Freeport B. M. A.

President, Wm. Moore; Secretary, A. J. Cheesebrough.

No. 30—Oceana B. M. A.

President, A. G. Avery; Secretary, E. S. Houghtaing.

No. 31—Charrlotte B. M. A.

President, Thos. J. Green; Secretary, A. G. Fleury. No. 32—Coopersville B. M. A. No. 33-Charlevoix B. M. A. No. 34-Saranae B. M. A.

No. 35-Bellaire B. M. A. No. 36-Ithaca B. M. A. No. 37-Battle Creek B. M. A. Chas. F. Bock: Secretary, E. W. Moore.

No. 38—Scottville B. M. A.

Scorptary, D. W. Higgins. H. E. Symons: Secretary, D. W. H. No. 39 Burr Oak B. M. A. W. S. Willer: Secretary F. W. S. No. 40-Eaton Rapids B. M. A. No. 41-Breckenridge B. M. A. at, W O. Watson: Secretary, C. E. Seud No. 42-Fremont B. M. A. No. 43—Tustin B. M. A.
President, G. A. Estes: Secretary W. H. No. 44—Reed City B. M. A.
President, E. B. Martin; Secretary, W. H. Smit No. 45—Hoytville B. M. A.

President, D. E. Hallenbeck; Secretary, O. A. Halladay No. 46—Leslie B. M. A.

President, Wm. Hutchins; Secretary, B. M. Gould No. 47-Flint M. U. W. C. Pierce: Secretary, W. H. Graham.

No. 50 - Manistee B. M. A.
President, A. O. Wheeler; Secretary, J. P. O'Malley No. 51—Cedar Springs B. M. A. No. 52—Grand Haven B. M. A.

President, A. S. Kedzie: Secretary, B. M. A. No, 53—Bellevue B. M. A.
President, Frank Phelps; Secretary, John H. York. No. 54—Douglas B. M. A. No. 55—Peteskey B. M. A.
President, C. F. Hankey; Secretary, A. C. Bowman.
No. 56—Bangor B. M. A.
President, N. W. Drake; Secretary, Geo. Chapman. No. 57—Rockford B. M. A. Wm. G. Tefft; Secretary. E. B. Lapham. No. 58—Fife Lake B. M. A.

President, L. S. Walter; Secretary, G. G. Blakely. L. S. Walter; Secretary, G. G. Blat No. 59—Fennville B. M. A. dent F. S. Raymond: Secretary, P. S. Swarts.

No. 60—South Boardman B. M. A.
dent, H. E. Hogan; Secretary, S. E. Neihardt

t, W. C. Pierce; Secretary, W. H. M. A. No. 48—Hubbardston B. M. A.

oyd Redner; Secretary, W. J. Tabor No. 49—Leroy B. M. A. L. Wenzell; Secretary, Frank Smith.

No. 61—Hartford B. M. A. President, V. E. Manley; Secretary, I. B. Barnes. No 62—East Naginaw . A.
President, G. W. Meyer; Secretary, ( has. H. Smith. No. 63-Evart B. M. A. President, W. M. Davis; Secretary, C. E. Bell. No. 64—Merrill B. M. A. President, C. W. Robertson; Secretary, Wm. Horton. No. 65-Kalkaska B. M. A. No. 66—Lansing B. M. A. No. 67-Watervliet B. M. A.

President, Geo. Parsons; Secretary, J. B., Ban.
No. 68—Allegan B. M. A.
President, A. E. Calkins; Secretary, E. T. VanOstran
No. 69—Scotts and Climax B. M. A.
President I wmn Clark: Secretary, E. S. Willison. President, Lyman Clark; Secretary, F. S. Willison.

No. 70—Nashville B. M. A.,

President, H. M. Lee; Secretary, W. S. Powers.

No. 71—Ashley B. M. A.,

President, M. Netzorg; Secretary, Geo. E. Clutterbuck.

No. 72—Edmore B. M. A. No. 73—Belding B. M. A. President, A. L. Spencer; Secretary, O. F. Webster

President, A. L. Spencer; secretary, C. r. wester.
No. 74—Davison M. U.
President, J. F. Cartwright; Secretary, L. Gifford.
No. 75—Tecumseh B. M. A.
President, Oscar P. Bills; Secretary, F. Rosacraus. No. 76—Kalamazoo B. M. A.

President, S. S. McCamly; Secretary, Chauncer S

No. 77—South Haven B. M. A.

President—C. J. Monroe; Secretary, S. Vanostra No. 78—Caledonia B. M. A. President, C. F. Williams; Secretary, J. W. Sar

## "In Good Shape."

SAUGATUCK, Dec. 12, 1888. E. A. Stowe, Grand Rapids DEAR SIR—Please send some blanks for re-porting delinquents to the State body. Our Association is in good shape. Our attend-ance is a little short, but otherwise we are all

DEAR SIR—Piease sent some porting delinquents to the State body.

Our Association is in good shape. Our attendance is a little short, but otherwise we are all right.

Yours truly, Phelps, Sec'y.

There is a scheme on foot at Ionia to build a huge cold storage house and rent compartments in it to grocers, fruit deal-compartments in it to grocers, fruit deal-compartments, etc.

The President—C. J. Stuart.

Secretary—S. Lamfrom.

Treasurer—T. G. Curry.

Executive Committee, in addition to President and Secretary—D. Burhans, J. Thompson and James Osburn.

In order to bring the members of the Association together and induce them to lend their incest for future prosperity, we have made arrangements for a banquet, to be held sometime in January next.

Yours truly, Vice-President—C. J. Stuart.

Secretary—S. Lamfrom.

Treasurer—T. G. Curry.

Executive Committee, in addition to President and Secretary—D. Burhans, J. Thompson and James Osburn.

In order to bring the members of the Association together and induce them to lend their incest for future prosperity, we have made arrangements for a banquet, to be held sometime in January next.

Yours truly.

The Condition of Trade. rom the New York Shipping List. The commercial situation continues in fairly good shape considering the season of the year, the general volume of trade although of diminishing proportions having displayed fair activity, stimu lated to some extent by the requirements of the holiday trade, industrial affairs reflecting very healthy conditions both with respect to the orders in the hands of manufacturers and the feeling of satis faction that appears to prevail in all departments of labor, and speculation rea more confident tone than prevailed last week. The closing month of the year is usually devoted to closing up operations of the campaign, and ac cordingly the taking of stock and unwilingness to carry large supplies over into the next year has a restricting influence upon general business and has afforded but little opportunity for the development of new features. The announce-ment that all west-bound freights are to be advanced on and after the 17th instant quickened the delivery of goods already under contract and in some instances stimulated fresh buying in order to reap the benefit of the low rates that are now current, but this has been in the nature of anticipating business that otherwise would have been spread over the entire month. Reports from the principal distributing centers in the interior indicate that trade has been fairly active in volume and satisfactory in character, which has been due largely to the open weather that has prevailed thus far and the activity of the crop movement, particularly in the South, where the market-

have so long disturbed the situation.

iness in its territory co-operate.

be brought about-at least immediately

Several of the older roads which have

branched out extensively within the past year or two seem disposed to let things

run on as they are until new compacts

can be enforced for a period long enough to warrant them in making a new departure. One important faction is work-

ng for a modification of the Inter-State

commerce law and is apparently indis-

posed to enter into any new agreements

pending developments in that matter

Powerful influences will certainly be

prought to bear upon the Commissioners

during their stay in Chicago, and the rep

resentatives of the Granger roads, when

they meet on the 18th instant, will be

governed a good deal by the information

obtainable upon the subject in the mean

time. Under these circumstances the outlook for immediate improvement in

the stock market does not appear to be

very promising, and speculation is likely

to be of a narrow and hesitating char

acter until some change of a much more

radical kind has taken place in the gen-

eral condition of railroad affairs, which

can scarcely be until after the opening of

the new year. The produce markets

have undergone but little variation since

the close of last week and are without

new feature. Speculation in wheat has

been rather tame, with the fluctuation of values irregular. The visible supply has

increased on account of the shutting down of the mills, while the export de-

mand has been almost at a stand as prices

are too much above the limits of the few

orders that have been upon the market.

The foreign markets appear to have

stocked up pretty freely from other sources of supply and have very little

ccasion to look to this country so long

The marketing of the corn crop

as the present level of prices is main-

has been on a liberal scale and the ex-

port movement has continued quite act-Cotton has continued to come for

shipments have been large. The world's

visible supply is about 537,000 bales less

than a year ago, and yet prices are lower in all markets than they were then. As

the world's supply for this year is not

industry is in a flourishing condition everywhere, it is difficult to see why

prices should be on a lower plane. Finan-

cial affairs have undergone no important

change, except to develop some little un-easiness on account of the possibility of

renewal of the export of gold, about one million and a quarter having been en-

gaged already for to-day's steamers.

Tight money markets on the other side

of the Atlantic would lead to a consid-

erable liquidation of American securities

which would have a depressing influence

upon the stock market and advance the

rates of exchange to a point that would

open the way for increased gold ship

ments to supply the urgent require

The Owosso Association to Give a Ban-

quet.

E. A. Stowe, Grand Rapids:

DEAR SIR—The political turmoil is now over and our prosperous commonwealth is again safe and returned to its proper channel of business.

I am pleased to report the same of the Owosso Business Men's Association. Our meetings and progress were somewhat retarded by the political excitement and strain usually characteristic of a presidential campaign, but we, as well as the country at large, have settled back to business and we will hereafter again lend our energy and enthusiasm to that branch of business.

At our regular meeting, Dec. 7, the following officers were duly elected for the ensuing six months, from Jan. 1, 1889:

President—Albert Todd,
Vice-President—C. J. Stuart.
Secretary—S. Lamfrom.

Owosso, Dec. 10, 1888.

ments of Europe.

C. A. Stowe, Grand Rapids:

tained.

CHARLEVOIX, Dec. 15, 1888.

E.A. Stowe, Grand Rapids:

Dear Sir—I enclose draft for \$15 for per capita dues for the Charlevoix Association, 30 members. If it could be done without too much confusion we would like our dues to pay and date from January 1 of each year; but, as I think of it, our dues are made payable October 1, so I suppose that order must hold. I find that date an unfortunate one with us as there comes an extra assessment to pay delegates' expenses, and the members complain a little at our own quarterly dues, state dues and an extra assessment coming all together.

Am very much pleased with the plan of insurance proposed by the Committee on Insurance. This looks like business. The plan is quite similar to one I had in mind and which I should have suggested at the convention, if the right opportunity had presented itself. It is a great mistake, in my opinion, to spend our strength fighting the board companies and attempting to manage their business for them. The success will only be partial and doubtful. As shown by the answers to my question at the last convention, the smaller towns had suffered an increase of rates in consequence of the present law, while the benefits reported came from the larger towns. These companies cannot be legislated into fair rates. Rates will be fixed by competition. Now, let the Committee push this scheme for all they are worth. If it proves a success, the old companies will come to terms. The backbone of the plan is, in my estimation, the charging for a time the same or nearly the same rates as the other companies charge. Then let the surplus accumulate until we have a good reserve fund, well invested. Then we could reduce rates to actual necessities. How would it do to make each member pay full rates for a few years and then gradually reduce them so that when a member has been in so many years he may get the lower rates, while the new members will all the time bear the largest burdens? No charge for these suggestions. Yours truly. Mr. Kane is not entirely correct in his state ent relative to the effect of the anti-compact aw-that it has caused an advance of rates in smaller towns in the same proportion that i ing of the cotton, sugar and rice crops has brought about reductions in rates in th has brought a good deal of new business ities. Recent reports show that radical reduc to the surface. Wall street continues to watch the progress of events in railway circles, and the stock market still flucions have been made at many small cities an owns, especially in Southern and Central Mich tuates in sympathy with the many re-Good News from Flint Mercantile Union. ports that have been in circulation as to the varying phases of the rate question. There is no longer any doubt that trunk FLINT, Dec. 12, 1888. . A. Stowe, Grand Rapids: line affairs have been substantially adjusted and that permanent peace follow, but there is a good deal of uncer

Dear Sir—Your Circular Letter No. 4 to hand. I have just finished the collection of quarterly dues for quarter beginning with December I, and am consequently prepared to renew our auxiliary connection with the Michigan B. M. A. Am sorry this could not have been accomplished earlier. Did we not send our per capital tax in November of last year, and did our year expire before that date this year? I noticed the difference in Letter No. 3, but thought it a mistake; but Letter No. 4 stoutly affirms that our time was up Oct. 1. Our membership is now sixty, so enclosed please find draft for \$30.

We had a meeting a week ago. Mr. Stone tainty respecting the Western situation, and operators doubt the ability of man agers to harmonize the differences that will be utterly impossible for the Missouri Pacific to maintain advanced rates unless all the leading lines doing busthe present time there has been no satisfactory evidence that such a result can

The Charlevoix Association Approves the

Insurance Plan.

CHARLEVOIX, Dec. 15, 1888.

membership is now sixty, so enclosed please find draft for \$30.

We had a meeting a week ago, Mr. Stone could not be present, so all we learned of the new insurance scheme we got from comments in the article in The TRADESMAN.

We appointed a committee of three, composed of Geo. Hubbard, C. T. Bridgeman and Mayor Stone, to talk the insurance deal up with the merchants and endeavor to secure their presence at the next meeting, so as to learn their wishes in the matter, in order that their approval or disapproval of the work of the Insurance Committee may be forwarded to the Executive Board.

G. R. Hoyt has resigned the Presidency, on account of his removal to East Saginaw, and W. C. Pierce is serving in that capacity, pending the annual election.

Yours truly.

The fiscal year of the State body is from Oct. 1

The fiscal year of the State body is from Oct. o Oct. 1 of each year, so that the per capita tax s credited up between those dates. The only exception to this is in the case of "associatio eking affiliation during the last half of the fis eal year, which shall be admitted for 25 cents no capita." All local bodies were notified by circula on Sept. 15 that their connection with the Stat Association would cease on Oct. 1, unless the pe capita dues were sent in on or before that date ut some of the locals were not as prompt in re affiliating as could be desired. Since the election excitement has abated, however, the remittance are coming in more freely, and the indication now are that by the end of the fiscal year the affiliated membership will greatly exceed that of year before.

The Greenville B. M. A. Tackles the In surance Question. GREENVILLE, Dec. 12, 1888.

E. A. Stowe, Grand Rapids:

DEAR SIR—We had a good meeting of the B.

M. A. here last evening. A resolution was unanimously passed to re-affiliate with the State body and the Secretary was ordered to collect and remit \$35 for seventy active members.

The insurance question was afterwards discussed and met with the general approval of those present. A majority of the good business here could be written in the Business Men's Mutukl Fire Insurance Co., if it were in the field.

Our citizens recently completed a good system tukl Fire Insurance Co., if it were in the field.
Our citizens recently completed a good system of water works and were promised a reduction of insurance rates. So far, we receive no encouragement from either the inspector or the companies doing business here. We have a paid fire department, 2,000 feet of good hose, a steam fire engine and a complete system of water works with fifty hydrants well distributed through the city. The class of buildings has greatly improved during the last year and no excuse can be made why the old rates of three and four years ago should continue, only as the special agents say the rates formerly were to low. A resolution was passed last evening by the Association to appoint a committee of three to lay the matter before the inspector and State agents and endeavor to secure a re-rating. Geo. B. Caldwell, Wm. H. Bradley and W. W. Slawson was a second in the second contracts. ward rather slowly, owing to unfavorable weather for picking, but the foreign matter before the inspector and State agents an endeavor to secure a re-rating. Geo. B. Caldwel Wm. H. Bradley and W. W. Slawson were a pointed as the committee. What the result ma Wm. H. Bradley and W. W. Slawson were appointed as the committee. What the result may be we cannot say, but if treated as many other cities have been, we will continue at the same old rates, subjects of a trust or combine next in importance to the Standard Oil Co. Allow me call your attention and the readers of The Tradesman to an article in the Chicago Tribune of Dec. 11, explaining the situation there and indicating how the assured feel and what they are doing as a remedy.

Respectfully. expected to be any more liberal than last year, and as the cotton manufacturing doing as a remedy.

Respectfully, Geo. B. Caldwell, Sec'y. Association Notes.

At the annual meeting of the Traverse City E disturbance in European financial centers and the probability that there may be a M. A., J. W. Milliken-the business partner of Ex-President Hamilton-was elected President and E. W. Hastings was selected to serve as Sec

> The present officers of the Flint Mercantile Union are as follows: President, W. C. Pierce Vice-President, John H. Gotshall; Secretary V. H. Graham; Treasurer, Samuel Moffett. East Jordan Enterprise: The Business Men's ssociation held a meeting Tuesday night at L. C. Madison's store. The attendance was good

> nd three new members were balloted for. Considerable business was transacted and meeting nights fixed for the first and third Mondays in ach month. Lansing Journal: Mayor Crotty has received a letter from John Allen & Co., a knitting mill firm at Michigan City, Ind. The concern is op-

ound and has a well-established business They would like to remove to Lansing, and the Trade Committee of the Business Men's Association has been directed to correspond with them. The editor of the Retail Grocers' Advocate appears to find peculiar satisfaction in maligning the organized effort of Michigan merchants. Such has been his policy for years and a recent issue of his repudiated "organ" bears further proof of his

slanderous penchant. If Mr. Winter were to con fine his observations to those things with which he is familiar, he would avoid making mistakes which have earned him the contempt of every

Merchants should remember that the elebrated "Crescent," "White Rose" and "Royal Patent" brands of flour are manufactured and sold only by the Voigt Milling Co.

An Apt Comparison. An enthusiast on the subject of the Michigan Business Men's Mutual Fire Insurance Co. writes

THE TRADESMAN as follows: I recently met an insurance man from the East ho claimed to have helped organize the Mutual ire of New York. He says they are doing a reat business, writing large lines on the best who claimed to have helped organize the Mutual Fire of New York. He says they are doing a great business, writing large lines on the best class of property with one-quarter the expense of the old stock fire insurance companies, declaring 5 and 7 per cent. to the stock holders and 8 and 10 per cent. to the policy holders. He outlined the idea, in a simple way, as follows: In the old stock companies, 100 policies at \$1,000 each, at 1 per cent., is \$100,000 insurance for \$10.000 premiums.

each, at 1 per cent., 18 \$100,000 insurance for \$10,000 premiums.

With the Mutual Fire, 100 policies at \$10,000 cach, at 1 per cent., is \$1,000,000 insurance for \$100,000 premiums.

Now, the loss ratio is no greater in the one case than in the other—say 50 per cent. Look at the result! The old companies have \$5,000, after paying their losses; the new company, \$50,000, and the old companies three or four times the expense to do their small business that the new company would have. Can you answer this argument? Isn't it conclusive that it is more profitable for both capital and policy holder in the new company than the old?

Flushing Moving in the Matter of Organization. FLUSHING, Dec. 11, 1888 . A. Stowe, Grand Rapids:

DEAR SIR—About a year ago we made an exer-on to organize a B. M. A. here, but did not suc-eed. I am going to make another attempt to art one and would like to have you send me a start one and would like to have you send me a copy of the regulation constitution and by-laws, samples of collection letters, and all other information you can in regard to what steps to take to get the matter to moving. I do not expect our village will furnish any large amount of members, but hope to make it compare favorably with others of same population.

Our creamery is in full operation. We are making 1,000 pounds a week of very fine butter.

Yours truly,

L. A. Vickery & Sons.

## SHOE STORE FOR SALE

A fine, complete and clean stock of Boots, Shoes and Rubbers, together with Fixtures, Furniture and lease of store for Sale.

Productive Real Estate in Grand Rapids

taken as part payment. The store is one of the best in the city, good location and doing a flourishing business Good reasons for wishing to sell. For further particulars call on or address

FRED S. CLARK

29 Canal St., Grand Rapids, Mich.

### THE ATLANTIC MONTHLY FOR 1889

es as a small part of its attractions for

Three Serial Stories:

The Tragic Muse. By Henry James, a Lady," etc.

The Begum's Daughter. By E. L. Bynner, author of "Agnes Surriage, "Penelope's Suitors," etc.

### The Atlantic for 1889 Will conta

Literary, Social, Historical Essays, Sto Poems, Travel Sketches, Papers on cation. Politics, Art, By the foremost American writers.

THE BEST REPRESENTATIVE Of American Periodical literature, which appeals to readers by its own charms.—"New York Evening Post."

MONTH AFTER MONTH It illustrates practically its well-earnsd reputa tion as the foremost literary magazine in Amer ica.—"Providence Journal." TERMS—\$4 a year in advance, postage free; 3: ents a number. With superb life-size portrait of Hawthorne, Emerson, Longfellow, Bryant, Whittier, Lowell or Holmes, \$5; each additional portrait, \$1. N. B.—The January Atlantic will ontain an entirely new steel portrait of the Poet Whittier.

Whittier.

The November and December numbers of the Atlantic will be sent free of charge to new subscribers whose subscriptions for 1889 are received before December 20.

Postal Notes and Money are at the risk of the sender, and therefore remittances should be made by money-order, draft, or registered letter HOUGHTON, MIFFLIN & CO.

WANT A SHOWCASE?

4 Park St., Boston, Mass.



SPECIAL OFFER—This style of oval case; bes uality; all glass, heavy double thick; panel oil diding doors; full length mirrors and spring hinges olid cherry or walnut frame, with or without meta orners system heavy hase; silvetta trimmings long, 28 inches wide, 15 inches high. Price, net cash. akethe same style of case as above, 17 inches from walnut, cherry, oak or ash, for \$2 per foot. ing and cartage free.

D. D. COOK, 21 Scribner St., Grand Rapids, Mich.

## HARDWARE.

These prices are for cash buyers, who pay promptly and buy in full packages. AUGURS AND BITS. Ives', old style First Quality, S. B. Bronze

D. B. Bronze

S. B. S. Steel

D. B. Steel. erating 150 machines, employs 200 hands the year BALANCES dis. Spring dis....\$ 14 00 net 33 00 dis. 60&10&10 BARROWS Hand. . 30&15 Carriage new ist.
Plow
Sleigh shoe.
Wrought Barrel Bolts.
Cast Barrel Bolts.
Cast Barrell, brass knobs.
Cast Square Spring.
Cast Chain.
Wrought Barrel, brass knob.
Wrought Square.

50&10 BUCKETS. BUTTS, CAST. figured..... Berlin bronzed. ast Loose Pin, Berlin block ast Loose Joint, genuine bronzed ast Loose Joint, genuine bronzed rdinary Tackle, list April 17, '85 CARPET SWEEPERS issell No. 5.....issell No. 7, new drop pan CRADLES. dis. 50&0 Iron, Steel Points ocket Slicks arton's Socket Firmers urry, Lawrence's. 12@121/2 dis. 10 COCKS Brass, Racking's ... Planished, 14 oz cut to size 14x52, 14x56, 14x60 Cold Rolled, 14x56 and 14x60 Cold Rolled, 14x48.... forse's Bit Stocks Paper and straight Shank. Morse's Taper Shank..... DRIPPING PANS. Large sizes, per pound ELBOWS. om. 4 piece, 6 in... EXPANSIVE BITS. dis. Clark's, small, \$18; large, \$26. (ves', 1, \$18; 2, \$24; 3, \$30 .... riles—New List. American File Association List... isston's . . . . ew American icholson's . . . Heller's ...... Heller's Horse Rasps Nos. 16 to 20; 22 and 24; 25 and 26; 27 List 12 13 14 15 Discount, 60 Stanley Rule and Level Co.'s Navdole & Co.'s. Kip's Yerkes & Plumb's Mason's Solid Cast Steel Blacksmith's Solid Cast Steel, Hand HINGES. ate, Clark's, 1, 2, 3 ate.....per doz. net erew Hook and Strap, to 12 in. 4½ 14 and rew Hook and Eye, strap and T Barn Door Kidder Mfg. Co., Wood track. ray enameled. HOUSE FURNISHING GOODS.
Stamped Tin Ware....ne new list 70&10 Granite Iron Ware HOES. HORSE NAILS. ....dis. 25&10@25&10&10 An Sable .dis. 5&10&21/2&21/2 dis. 10&10&5 orthwestern. KNOBS-New List. dis. dis. ussell & Irwin Mfg. Co.'s new list allory, Wheeler & Co.'s..... 10xi4 IC, Charcoal dis. tanley Rule and Level Co. MATTOCKS. .....\$16.00, dis. 60 12x12 IX 12x12 IX 14x14 IX 14x14 IX 20x28 IX 20x28 IX, Each additional X on this grade, \$1.75. TIN-ALLAWAY GRADE. 10x14 IC, Charcoal funt's.. MAULS. Sperry & Co.'s, Post, handled. dis. Coffee, Parkers Co.'s.

" P. S. & W. Mfg. Co.'s Malleables.

" Landers, Ferry & Clark's.

" Enterprise. dis. 10x14 IX, 14x20 IX, 12x12 IX, 14x14 IX, 20x28 IX, Stebbin's Pattern... Stebbin's Genuine... Enterprise, self-measuring... .60&10 Advance above 12d nails.
FENCE AND BRADS. 14x20 IC, Terne M. F..... od to 60d. 14x20 IC 14x20 IX 29x28 IC, 14x20 IC, 14x20 IX, 20x28 IC, 20x28 IX,

CASTING AND BOX.

COMMON BARBEL

PLANES.

8d to 9d . 8d to 7d .

inch.

1½ and 1¾ inch. 2 and 2¼ " 2½ and 2¾ " 3 inch.....

Reaper ..... Olmstead's ...

Rinc or tin, Chase's Patent.

Zinc, with brass bottom... Brass or Copper....

Ohio Tool Co.'s, fancy..... Sciota Bench.... Sandusky Tool Co.'s, fancy. Bench, first quality....

60&10 Stanley Rule and Level Co.'s, wood.

on and Tinned...... opper Rivets and Burs. PATENT FLANISHED IRON 'A'' Wood's patent planished, Nos. 24 to 27 'B'' Wood's pat. planished, Nos. 25 to 27 ... Broken packs ½c per pound extra. ROPES. isal, ½ inch and larger . SAND PAPER. List acct. 19, '86. lilver Lake, White list Discount, ...

Solid Eyes ...

SAUSAGE SUUFFERS OR FILLERS.

Miles' "Challenge"... per doz. \$20, dis. 50@50&05

Perry ... per doz. Xo. 1, \$15; No. 0,

\$21; dis. 50@50&5

... each, \$30, dis. 30

... dis. 20&10@30

... dis. 20&10@30 Discount, 10 Hand dis. American, all kinds. Steel, all kinds..... Swedes, all kinds.... Common and Patent Brads...
Hungarian Fails and Miners' Tacks
Frunk and Clout Nails...
Finned Trunk and Clout Nails... Leathered Carpet Tacks neida Community, Newhouse's ...... neida Community, Hawley & Norton's Hotchkiss'.......... P. S. & W. Mfg. Co.'s WIRE. dis Bright Market Market. nned Mattres Gate Hooks and Eyes. Baxter's Adjustable, nickeled Dampers, American... Forks, hoes, rakes and all steel goods Copper Bottoms... METALS. COPPER.

Outy: Pig, Bar and Ingot, 4e; Old Copper
Manufactured (including all articles of wh Copper is a component of chie, value), 45 cent ad valorem. For large lots the follow quotations are shaded: Anchor" Brand... Duty: Sheet, 2½c per pound.
660 pound casks.
Per pound. LEAD. Duty: Pig, \$2 per 100 pounds. Old Lead, 2c per pound. Pipe and Sheets 3c per pound.



## FIBREWARE

INDESTRUCTIBLE.

Have you ever investigated this ware? It is made of wood pulp and then pressed into shape, and cannot be broken or used up. We have it in

Water Pails Milk Pails

Stable Pails Milk Pans

Keelers

Bowls

Wash Basins **Cuspidors** 

An investigation would be to our mutual interests.

# Foster, Stevens & Co.,

10 and 12 Monroe St., 33, 35, 37, 39 and 41 Louis Street.



When in the city, don't fail to call and investigate the merits of the

## Timby Burglar-Proof Sash Lock.

Its simplicity, automatic action, strength, ventilating qualities and adaptability to varying thicknesses of sash or inside stops, render it more desirable than any other sash locks we offer for sale. It locks either or both sash in any position desired and is absolute security against burglars.

## Extra Wiping 13½ The prices of the many other qualities of older in the market indicated by private brands Foster, Stevens & Co.,

.per pound 141/4 111/4

TIN-MELYN GRADE.

Earh additional X on this grade, \$1.50.

Worcester ..

14x28 IX BOILER SIZE TIN PLATE. 14x31 IX 14x56 IX, for No. 8 Boilers, per pound. 14x60 IX, " 9 " per pound.

Birch, log-run..... Birch, Nos. 1 and 2. Black Ash, log-run.

Black Ash, log-run.
Cherry, log-run.
Cherry, Nos. 1 and 2...
Cherry, Cull.
Maple, log-run
Maple, soft, log-run
Maple, Nos. 1 and 2...
Maple, elear, flooring.
Maple, white, selected.
Red Oak log-run

Red Oak, No. 1, Surpara Walnut, log run Walnut, Nos. 1 and 2. Walnuts, cull Grey Elm, log-run White Aso, log-run Whitewood, log

White Oak, log-run

dis. .60&i0

Maple, clear, nooring,
Maple, white, selected.
Red Oak, log-run
Red Oak, Nos. 1 and 2.
Red Oak, ¼ sawed, 8 inch and up
Red Oak, ¼ sawed, regular.
Red Oak, Xo. 1, step plank

Allaway Grade.

HARDWOOD LUMBER.

The furniture factories here pay as follows for iry stock, measured merchantable, mill culls

.50 00@60 00 . @12 00 .12 00@14 00 .11 00@13 00

10 and 12 Monroe St., 33, 35, 37, 39 and 41 Louis Street.



"I had rather part with my piano than

Van Range

They take so little fuel; they burn coal so nice; so little trouble to run them and I can depend on it to do nice work.

This is what a Sheldon street lady says This is what a Sheldon street lady says of our Van Range. We have sold over two hundred of these Ranges in the city, and as many more in Western Michigan, to whom we refer. They are used and conceded to be the best in the world by all hotel and restaurant men. They rephia, Paris and Cincinnati, and are the best that money can buy. Not how best that money can buy. Not how cheap a range we can sell, but how good a range, is our motto.

## Foster, Stevens & Co.,

10 and 12 Monroe St.,

33, 35, 37, 39 and 41 Louis Street.

## The Michigan Tradesman

Coins of All Nations.

Austria-Hungary issues a florin or anywhere—that is to say, one who takes guilder, equal to 100 kreuzers, and an 8florin silver piece. The florin is worth not ready to deliver you a glorious tribute to the thrifty, enterprising gentleman who extends his name and pushes his business, who, in reality, is the subtheir kreuzers cents and their florins architect of his fortune. The commerguilders, and they issue 10-guilder gold pieces. Denmark, Sweden and Norway have a decimal currency, 100 being equal to 1 krone, worth about 27 cents. Germany counts 100 pfennigs to a mark, of to-morrow. He is not a paid hireling. which is worth about 25 cents, and issues thalers (3 marks), 5, 10 and 20-mark gold thoroughly aware of the fact that in his pieces. France, Belgium, Italy, Switzerland and Roumania use fractionally the same currency of 100 centimes to the ing of the house with which he is confranc, worth about 19 cents; but the Ital-nected. He knows that men judge of his ians call their francs liva, the Roumanians lei, and the Swiss call their centimes rappen, and have 10 rappen coins called batzen. Greeks count 100 lepta to the right hand than do anything to bring the drachma, worth about 16 cents. The Servians use the French currency, but card he carries. His name is on that card call the francs dinars, and issue a gold and it is as sacred to him as is his counmilan, worth 20 francs; a silver para, worth 20 centimes, and copper and nickel few defaulting or absconding agents, alcoins of 20, 10 and 5 centimes. The though many of them are intrusted with Spanish coins are, 1 real, worth 100 centimes; 1 peseta, worth 4 reals, and 1 escudo, worth 10 reals—the real is worth a little less than 5 cents. The Portuguese chief coin is the milreis, or 1,000 reis, worth about \$1. The Russians count by rubles. One hundred kopecks make a silver ruble, which is worth about 75 cents; they issue now a great deal of paper money in denominations of 1, 3, 5, 10, territory. Among sensible people, there-25 and 100 roubles. The large coins of Turkey are the lira or gold medjidie, worth about \$4.37; the piaster, of which it takes 100 to make a lira; and the becklik and altilik, 105 to make the lira. They keep their large accounts by the "purse," equal to 5 liras. The Egyptians have dimes, 10 of which make a plaster, worth 5 cents. Algeria has a pretty gold coin called a sequin, worth a little more than \$2, and a monzonnah, worth about a cent and a half. Morocco issues a blankeel or muzoona, which is equal to 6 floos, equal to one-fifth of a cent; an ounce or okia, equal to 4 blankeels, and a mitkal, equal to 10 ounces. In Tunis, 16 kornuks make 1 piaster, which is worth about 10 cents. In China, the unit is the Haikwan tael, worth about \$1.25. It is equal to 10 mace, or 100 candareeds, or 1,000 cash. Persia issues a silver kran, worth about 15 cents, copper and silver shahi, and a gold to-man, worth about \$1.75. The current coins of India are a pie, worth about a quarter of a cent; a pice, equal to 3 pies; 1 anna, equal to 4 pice; 1 rupee, equal to 16 annas, and 1 gold molnir, equal to 15 The molnir is worth about \$7. 25. The Japanese count 1 yen equal to 100 sen; the yen is worth about 75 cents. The South American countries generally count by dollars, sometimes called polse or soles. The Australian and South African colonies use the British currency.

### The Post.

The postman, in the beginning of the sixteenth century, made his presence known by blowing a horn whenever he delivered letters from the court. If his letters were not official, he seems to have marked the distinction by delivering them in silence. The horn marked the roval missive.

Though the postage of a letter was too costly to allow of any except the wealthy maintaining a regular correspondence the post at the end of the fifteenth centhe post at the end of the inteenth century already gave promise of its future importance in the social and political economy of the nation, and at the beginning of the reign of Henry VIII., though the postoffice was yet in its infancy, it was so far established as to be a recognized institution in England.

nized institution in England.

The carriage of letters was by this time intrusted to a department of the government, and was placed under the direction of an officer, who was styled "Master of the Posts," and had charge of the roads of chief political impor-tance—namely, that leading to the from tier of Scotland, and that between the Court and the garrison at Calais. To these two roads were added, when the state of the revenue permitted, the western road running to Bristol. Messengers were stationed here chiefly in order to maintain the intercourse with Ireland The towns which lay near these road were invited to pay the costs of local posts, which would insure a safe and regular intercourse between them and London. Various towns lying on the road to the capital availed themselves of this invitation, and placed their interests in the hands of the Postmaster General. The proportion of the cost of delivering these letters in the towns between London and the termination of the postal dispatch was distinguished from that of the carriage over the main road. This latter was borne by the Crown; the former, or local post, was to be paid for by the towns which had obtained the privilege of having a delivery of letters

## What is Patent Flour.

Patent flour is not any particular part of the wheat berry, it is not as strong as the baker's clear flour, and stronger than the low grade. We frequently hear it said that the patent flour is only made up of the harder and more glutinous por tion of the wheat. The low grade or the flour from next the bran would come as near meeting this definition as does the flour from the middlings in the present system of manufacture. In the old sys tem of grinding with the millstone, and especially the low grinding system, the middlings were that portion of the whea which was best calculated to resist the action of the millstone, the hardest parts the present system of making middlings by corrugated rolls does not depend upon the varying hardness of the different portions of the wheat to make middlings Where the wheat is harder it will be more brittle, but this is merely an inci Middlings making is the principa object in reducing wheat by corrugated rolls, and by this method the wheat is broken into middlings, not ground into flour, with a portion remaining as mid-dlings because of its hardness. For this reason patent flour made according to the present methods does not necessarily mean flour from any particular part of the wheat berry as ordinarily understood.

The true character of the commercial traveler is being better understood and the profession more appreciated every You will not find a merchant prince day. cial traveler of the better sort possesses the full confidence of his employer and rarely betrays it. He is a man of tact, representative capacity he is the trustee of the honor, the dignity and the standhouse by his actions, manners, appearance, business methods, etc., and he try's flag to the patriot. One hears of heavy collections. Travelers are often promoted to membership in the firms whose business they have extended, and it is an accepted truth that the best merchants are those who have faced succes fully the fierce competition of the road The junior members of many firms now make periodical trips to keep posted, to

JOHN E. KENNING & CO., Grand Rapids.



WM. REID. 73 & 75 Larned Street West, DETROIT, MICH. Grand Rapids Store, 61 Waterloo Street.

# BOOK-KEEPING

WIPED OUT!

No Posting! No Writing! No Disputing of Accounts! No Change to Make!

# TRADESMAN

NEWEST AND BEST SYSTEM ON THE MARKET.





Every garment bearing the above ticket WARRANTED NOT TO RIP, and, if not as r STANTON, SAMPSON & CO.
Manufacturers, Detroit, Mich.

The Best Fitting Stocking Rubber in the Market.



Grand Rapids, - Mich

## GRAND RAPIDS TANK LINE CO.,

## Water White and Prim White Illuminating Oil GASOLINE and NAPTHA.

Works, G. R. & I. and D. & M. Junc. Office, No. 4 Bledgett Blk.

CORRESPONDENCE SOLICITED, QUOTATIONS FURNISHED on APPLICATION

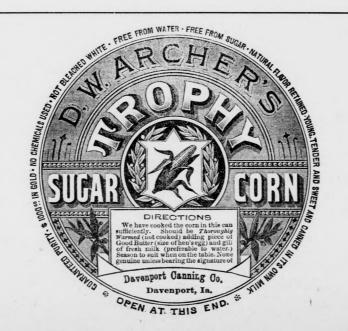
## P. STEKETEE & SONS,

JOBBERS IN

Dry Goods Notions, 88 Monroe St. & 10. 12. 14. 16 & 18 Fountain St.

Peerless Carpet Warps and Geese Feathers American and Stark A Bags

Grand Rapids, Mich.



## Responsible Commission Houses.

## MOSELEY BROS.

Fruits, Seeds, Oysters & Produce.

All kinds of Field Seeds a Specialty. If you are in market to buy or sell Clover Seed, Beans or Potatoes, will be

26, 28, 30 and 32 Ottawa St., GRAND RAPIDS

vewood Shingles THEO. B. GOOSSEN, WHOLESALE

Produce Commission Merchant, BROKER IN LUMBER.

33 OTTAWA STEET, Telephone 269

GRAND RAPIDS, MICH.

FANCY FRUIT---The Celea brated Alligator Brand, dir from Florida in car lots by brated Alligator Brand, direct

Alfred J. Brown

Foreign, Tropical and California

GEO. E. HOWES & CO., Grand Rapids

If you have any

to offer send

amount and will try to buy them

T. LAMOREAUX 71 Canal Street.

## WANTED.

POTATOES, APPLES, DRIED Cranberries, FRUIT, BEANS

and all kinds of Produce. If you have any of the above goods to ship, or anything in the Produce line, let us hear from you. Liberal cash advances

## EARL BROS.,

COMMISSION MERCHANTS

157 South Water St., CHICAGO. ence: FIRST NATIONAL BANK, Chicago

Parties having any Beans to offer will please send sample and we will try and make you satisfactory prices.

Alfred J. Brown Seed Store,

GRAND RAPIDS, - MICH.

GRAND RAPIDS, - MICH

Bananas, Our Specialty.

16 and 18 No. Division St.,

Sweet Potatoes

and Grapes.

We give prompt personal attention to the sale of POTATOES, APPLES, BEANS and ONIONS in car lots. We offer bes facilities and watchful attention. Consign ments respectfully solicited. Liberal cash advances on Car Lots when desired.

Wm. Thompson & COMMISSION MERCHANTS,

166 South Water St., CHICAGO. Reference FELSENTHAL, GROSS & MILLER, Banker

HESTER & FOX.

SAW AND CRIST MILL MACHINERY



Saws, Belting and Oils.

And Dodge's Patent Wood Split Pulley. Large stock kept on hand. Send for Sample Pulley and become convinced of their superiority. 44, 46 and 48 So. Division St., GRAND RAPIDS, MICH. Write for Prices.



## WHEN IN MUSKEGON

## Fletcher's City Creamery

For the BEST LUNCH to be had in the State, W. H. FLETCHER, 54 W. WESTERN AVENUE.

We carry a large stock of all kinds of Foreign and Domestic Nuts and are prepared to sell in any quantity.

PUTNAM & BROOKS.

Morse Elevator Works, Philadelphia, New York and Detroit. Morse, Williams & Co., proprietors. Detroit office, 91 Jefferson ave. Telephone 1032. H. MIDDLEBROOK, Agent.

PERKINS රිත HESS

Hides, Furs, Wool & Tallow,

NOS. 122 and 124 LOUIS STREET, GRAND RAPIDS, MICHIGAN. WE CARRY A STOCK OF CAKE-TALLOW FOR MILL USE

PUTNAM & BROOKS, Packers.

Wholesale A. HIMES.

Office under Nat'l City Bank.

Yand Shawmut Avenue, Winter and W. Division St.

## LORILLARD'S STANDARD FIRST GRADE PLUG TOBACCO CLIMAX

Can now be bought at the following exceptionally LOW FIGURES:

	POUNDS, 12 x 3, 16 oz., 6 cuts, CLUBS, 12 x 2, 16 ox., 6 cuts,	Packages. 40, 28 & 12 lbs. 42, 30 & 12 "	Less than 56 lbs.	56 lbs. or over 39	any quantity
	FOURS, 6 x 2, 4 oz.,	42, 30 & 12 " 42, 30 & 12 " 5, 254 & 16 " 1, 27 & 13½ " 41, 31 & 17 "	.43	.41	.41
ı	THESE	PRICES LOOP	K TOO GOOD TO	TAST	



# RISING SUN

Guaranteed Absolutely Pure.

Newaygo, - Mich.

# AMOS S. MUSSELMAN & CO., .

Wholesale Grocers,

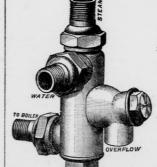
21 & 23 SOUTH IONIA ST., GRAND RAPIDS, MICH.

> *WHO URGES YOU* TO REEP

THE PUBLIC!

By splendid and expensive advertising the manufacturers cre ate a demand, and only ask the trade to keep the goods in stock so as to supply the orders sent to them. Without effort on the grocer's part the goods sell themselves, bring purchasers to the store, and help sell less known goods.

ANY JOBBER WILL BE GLAD TO FILL YOUR ORDERS.



Agents, HESTER & FOX, Grand Rapids, Mich.

## THE PENBERTHY IMPROVED Automatic Injector

CAN'T BOILER FEEDER BEAT! 16,000 in 18 Months Tells the Story.

WHY THEY EXCEL

1 They cost less than other Injectors.
2 You don't have to watch them. If they break they will RE-START automatically.
3 By sending the number to factory on the Injector you can have parts renewed at any time.
4 They are lifting and non-lifting.
5 Hot pipes don't bother them and the parts drop out by removing one plug nut.
5 Every man is made satisfied, or he don't have to keep the Injector and we don't want him to.

PENBERTHY INJECTOR CO., Manufacturers, DETROIT, Mich.

## The Michigan Tradesman

WEDNESDAY, DECEMBER 19, 1888.

LEISURE HOUR IOTTINGS.

Written for THE TRADESMAN. BY A COUNTRY MERCHANT.

There are a great many people, of various pursuits and professions, who seem to regard it as a necessary adjunct of their business to chronically exaggerate its volume and importance. The most of us regard the amount of our average day's sales or profits: the monthly or yearly balance of gain or loss, and our financial standing generally, as matters of a private and personal naturesupposing, of 'course, that our relations with our creditors are amicable and satisfactory. We may, to be sure, sometimes converse with friends upon our personal affairs, but, if we do, the information solicited, or that we volunteer, usually approximates truthfulness, and ought'er know better'n me! is not given for public circulation and we have come to regard the parties who, practically, publish a daily or weekly stranger.' statement of their business transactions, as foolish braggarts and prevaricators.

ishness" is always as foolish as it looks. are competitors, and Jackson can make doors. the public believe that he is doing four or five times the business of Johnson, it is more than possible that he may succeed in drawing custom from that party, although Johnson's reputation for honor and integrity is a great many degrees extent." above that of his rival. The "floating vote" is altogether too liable to be captured by noise, bluster and braggadocio.

But, if Mr. Slimmer, for instance, wants it heralded around the country that he is double-discounting his competitor in the way of sales, why should he choose me as an accessory to the unwarranted and unjustifiable claim? It has, let us say, been a depressingly dull week, with hardly a semblance of business visible in any quarter. I can look into Slimmer's door and see him almost solus hour after hour, and day after day. Yet, as we wend our way homeward together, Saturday night, and I feel myself impelled to grumble about the state of trade, Slimmer remarks:

"Yes, there has been rather a bad look to business, on the surface, for the past few days, but, really, I've no reason to complain! I've been on my feet so much this week that they're actually blistered, and if I hadn't run out of some lines, I'm afraid I'd have had to call myself worked out before noon, some days.'

And then Slimmer gives me some statistics connected with his affairs that make me regard him as a formidable rival of the gentleman who asserted that his house saved \$1,500 a year in ink by merely omitting to dot the "i's" in its cor respondence.

I can, perhaps, account for the braggarts of business unloading their prevarications of this nature upon those who have no means of ascertaining the facts, but what can possibly be their object in dumping them upon people who have every reasonable opportunity for knowing their absurdity and "true inward-

"I made a cussed fool of myself, down in Injiana, oncest," remarked Brown, a day or two ago, while the subject of bus-"You see, jist after the war, I was lookin 'round fur some kind of an openin', w'en I see a notice in a Chicago paper that a store an' gen'ral stock would be sold terr'bly low, down near Evansville, 'cause the owner was sick an' wanted to go to Californy. So I concluded to go down an' investigate. I didn't fancy the place 'tall, but after hangin' 'round fur two er three days, an' seein' the feller that wanted to sell terr'bly rushed with Pacific Expr cust'mers all the time, I fin'ly made a dicker fur the hull thing.

"It didn't take long to fin' out that the Hoosier had hooked me fur a sucker. He had a hull swarm of relations 'round the kentry, an' w'ile I was talkin' trade they wur workin' the snide customer racket fur all it was wuth. The town was duller'n a buryin' groun', an' unhealthier'n a swamp in Floridy. There wasn't two-thirds of the stock represented, an' haff of that was mos' sp'iled.

"Well, I hung on fur a year er so, an' a mighty mis'rable year er so, too. ] wasn't makin' profits 'nuff to pay for my board an' quinine, an' I fin'ly concluded to unload on some one like the Hoosier did on me. So I advertised in four er five papers an' waited fur a bite. There wur always a lot of loafers hangin 'roun', an' I 'ranged with 'em to pitch in an' make things lively in the tradin' line wen I giv 'em the wink.

"One mornin' wile eight er ten of them there shiftless cusses wur settin' 'round on the counters an' boxes, squirtin' to backer on the floor, an' talkin' 'bout rass lin an' sich like, a mighty slick, smoothlookin feller kim in an' I spotted 'im at oncest for a victim.

"'Mr. Brown?' sez he, mighty perlite. "The same,' says I, bowin'.

"'Glad to see you, Mr. Brown,' he says; 'How's business runnin'?'

"'It's jist more'n rushin'.' I replies: 'the only trouble is to git truck in fas' 'nuff.' An' then I winked at the loafers, an' the way they made me fly roun' after loafers' supplies mus' have nade the feller think I wasn't fur out the way.

"'Wot do you estermate your yearly sales?' sez my sucker, ez soon ez he could get a chance at me.

"'Oh, 'bout \$30,000!" I mighty careless.

"'An' wot's your av'rage profits?" "'I cal'clate between twenty-five an' thirty per cent!'

"'Yes! Well, callin' it twenty-five gives you an income of \$7,500; now, wot's your store expenses?" "'Oh, mebbe ten or twelve hundred!"

"Well, call 'em fifteen; that leaves you an even \$6,000, eh?' "'That's 'bout the size of it!"

"'I wouldn't thought it!' sez he, lookin' at my stock, 'but of course you

"'Wot objic would I have exaggercomment, and, from our own standpoint, atin'?" sez I. 'I've given you the sitiwashun 'bout as I understood it.

"'I thank you very much, Mr. Brown," sez he. 'I'm 'round lookin' up income But it is debatable whether this "fool- taxes for the gover'ment, and we'll put you down fur 'bout \$4,000.' And before superficially. If Jackson and Johnson I could ketch my breath he had got out

"Well, I had to pay that tax, and my infernal braggin' cost me bout \$25 fur stockin' up the loafers with tobacker an sich like, an' sins then you kin depen that I haven't talked over my busines matters with strangers to any partic'lar

The mercantile braggart is, I think, largely responsible for the unreasonable inflation of the trading community. If the solid facts of the uncertain tenure of eaux's Orange Crop business investments were better under-stood among the people in general, there would be far less efforts being constantly made among farmers, mechanics and made among farmers, mechanics and professional men, of small but certain incomes, to engage in the easy, profitable (?) and congenial employment of speculating in goods. If John Smith transforms his forty-acre farm into merchandise, and a year or two thereafter improgrates the minds of Provn. Lene. impregnates the minds of Brown, Jone and Robinson—his former "forty-acre" neighbors-with the idea that he is accu mulating wealth six or eight times more rapidly than themselves, there is nat-urally a feeling of dissatisfaction aroused regarding their own slow progress in financial advancement, and a feeling of envy for Smith's superior advantages as a money-maker. Probably either of the three is materially more "solid" than Smith, but, unfortunately, they don't know it, and if a reasonably favorable opportunity occurs they are all behind the counters as soon as possible. And if one of the four-Smith, Brown, Jones and Robinson-survive five years of business experience, he is exceptionally

If the braggarts of business desire to make atonement, let them use their versatility for the dissemination of truth instead of fiction.

## TIME TABLES.

Grand Rapids & Indiana.

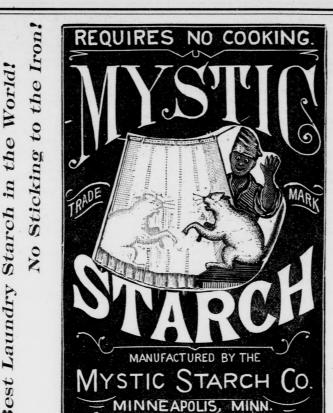
<u>Michigan Central</u>

nd Rapids Expres

Lake Shore & Michigan Southern.

pm pm am 1:10 3:00 7:45 Dp...Grand Rapi 3:25 4:12 9:02 "Allegan. Frt 5:03 10:00 Ar. Kalamazoo. 6:35 11:35 "White Pige a m p n 9:45 6:16 8:28 4:55 7:10 3:55 2:25 8:00 12:30 " ....Elkhart. a m 7:50 7:10 " ....Chicago 10:25 5:05 " ....Toledo.

Detroit, Grand Haven & Milwaukee. Leaves. 1:10 p m 5:10 p m 7:00 a m 7:45 a m



We are agents for the Celebrated --STAG--

Brand FANCY Oranges grown and packed by W. R. Hillyer Orange L'ke Florida.

This fruit will be carefully packed by Mr. L. and will be sold in lots to suit and at lowest possible prices. Ask for quotations before buying.

PUTNAM & BROOKS





We are

also agents

for the sale

of J. G. Lamor-

E. G. STUDLEY,

RUBBER BOOTS AND SHOES

Manufactured by

Gandee Rubber Go.

No. 4 Monroe Street,

GRAND RAPIDS, MICH

RTISS & Co.,

Successors to CURTISS & DUNTON.

WHOLESALE

## Paper Warehouse,

Houseman Building, Cor. Pearl & Ottawa Sts.,

GRAND RAPIDS,

MICHIGAN.



THE GENUINE ANTI-WASHBOARD QUICK, EASY, CHEAP.

Saves Rubbing, therefore saves Labor & Wear Cheap in itself it more than saves its cost in savng of the clothes. This Soap may be used in any way and for any purpose that any other pap is used and excels all. YOU will secure

comfort and make money by its use. Try it once and if the claims made for it are not true don't use it again. If they are true you ought and want to Your grocer will get it if he hasn't it.

EDWIN FALLAS,

Valley City Cold Storage,

Solid Brand

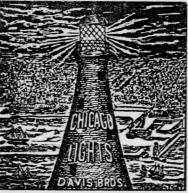
Daisy Brand OF OYSTERS.

Butter, Eggs, Sweet Potatoes, Cranberries, Etc.

Sole Proprietor of

Mrs. Withey's Home Made Mince Meat

Salesroom, No. 9 N. Ionia Street, GRAND RAPIDS.



LONG HAVANA FILLER.
THEY HAVE NO EQUAL.

. S. DAVIS 70 Canal St., Grand Rapids, Mich.



EXTRACT

THESE GOODS ARE "PAR EXCELLENCE"



Goods. Write for quotations and samples.

Jackson Cracker Co., MICH.

BELKNAP WAGON & SLEIGH CO



BELKNAP'S PAT. SLEIGHS Fresh and Salt Beef, Business and Pleasure Sleighs,

Farm Sleighs, Logging Sleighs, Lumbermen's and River Tools.

SHOP, Cor. Front and First Sts.. Grand Rapids.



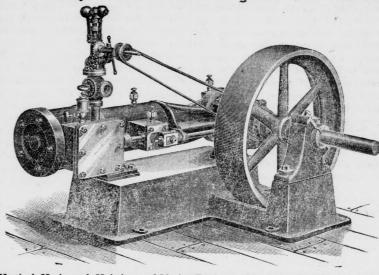
FLOOR PAINTS

ACME WHITE LEAD & COLOR WORKS

DETROIT, Dry Color Makers, Paint and Varnish Manufacturers. CUT THIS ADVERTISEMENT OUT AND TAKE IT TO YOUR DEALER, IT WILL SECURE YOU A PRIZE.

## W. C. DENISON,

Stationary and Portable Engines and Boilers,

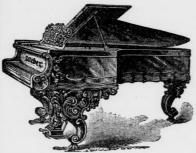


Vertical, Horizontal, Hoisting and Marine Engines. Steam Pumps, Blowers and Ex haust Fans. SAW MILLS, any Size or Capacity Wanted. Estimates Given on Complete Outfits.

88,90 and 92 SOUTH DIVISION ST., -

GRAND RAPIDS, MICH

Grand, Square and Upright Pianos.



The Weber Piano is recognized beyond controversy as the Standard for excellence in every particular. It is renowned for its sympathetic, pure and rich tone combined with greatest power. The most eminent artists and musicians, as well as the musical public and the press, unite in the ver-

The Weber Stands Unrivaled

Sheet music and musical merchandise Everything in the musical line.

Weber Pianos, Fischer Pianos, Smith Pianos, A. B. Chase Organs, Estey Organs, Hillstrom Organs,

## JULIUS A. J. FRIEDRICH,

(Successor to Friedrich Bros.)

30 and 32 Canal St., Grand Rapids, Mich.

BLIVEN & ALLYN,



Celebrated "BIG F." Brand of Oysters and Large Handlers of OCEAN FISH, SHELL CLAMS and OYSTERS alty of fine goods in our line and are prepared to quote prices at any time. nments of all kinds of Wild Game, such as Partridges, Quali, Ducks, Bear, etc

H. M. BLIVEN, Manager. 63 PEARL STREET.

WHOLESALE DEALERS IN

Fresh and Salt Pork, Pork Loins, Dry Salt Pork, Hams, Shoulders,

Bacon, Boneless Ham, Sausage of all Kinds, Dried Beef for Slicing.

LARD, Strictly Pure and Warranted, in tierces, barrels, one-half barrels, 50 pound cans, 20 pound cans, 3, 5 and 10 pound

Pickled Pigs' Feet, Tripe, Etc.

Our prices for first-class goods are very low and all goods are warranted first-class

When in Grand Rapids give us a call and look over our establishment.

GRAND RAPIDS, MICH.

## GROCERIES.

SIGNATURES.

A signature is the commonest thing in many which, with the sentiments of her floral designs, and the delightful fration of the meaning of the lines,

"A thing of beauty is a joy forever; Its loveliness increases; it will never Pass into nothingness."

This natural and innocent custom, among friends and acquaintances, meets the approval of every one; but when young persons-and, we are sorry to say, oftentimes older ones-go about boring strangers, who are generally prominent men or women, for their autographs, merely because they are brought to public notice by real or fancied greatness, they should be gently sat upon.

The feminine graduate and the autograph fiend are not the only people who are greatly interested in autographs. The young gentleman who hopes soon to graduate is in many cases much exer cised about his signature, and oftimes prone to part it, as well as his hair, in the middle. For instance, his good parents' name is Smith and he was christened plain John Henry. During his varying career, up to the time of which we speak, he has been John H. Smith; but this becomes too common and he now styles himself J. Henry Smith, much to his own satisfaction and the amusement of his elders, who repress a smile, possibly because they have "been there" and know how it is themselves.

If signatures had no use, beyond such trifling ones as have been mentioned, their legibility to those unfamiliar with them would be a matter of little moment; but inasmuch as they are indispensible to innumerable business transactions, it is of prime importance that they be written in such a way that any one capable of reading the President's English can decipher them without hesitation. That many persons have no regard for legibility in this matter, is obvious to any one who has charge of a large correspond-

Merchants are unnecessarily annoyed and business delayed by people who those sunny climes, but the home and write letters, and through their medium order goods which they expect promptly forwarded, but have some peculiar combination of marks which they append in the place where their name should apingless and would baffle the most expert. ber of them. The one which most freoccurred in this city recently. A dealer, for omitting many important particulars located in a small place, who is counted a good business man, and successful, wrote to a wholesale house, placing an order for perishable goods which, by custom and his desire expressed in the once. The recipient of the order, having sold the person before, had an account with him on his ledger. This last feature is mentioned to show how perfectly

his signature in such a way as to be entirely illegible. The jobber, after studying the name, which to him and his he is a sole proprietor and has numerous employes appeared to begin with a V., Christian names, let him use all of them the world. Everybody has one, and the gave it up, and telephoned Mr. G., solic- or their initial letters in connection with "sweet girl graduate" often has a great ting information about the spelling of his supposed competitor's name. After lables or prefixes it contains, write it in friends who have written them, are assuring the jobber that no such man full; when those unfamiliar with it are among her most prized possessions. The lived at the place, he called his attention taking it for any purpose, be careful that worse dainty book in which they appear, its to an order which he had lately mailed, they make no mistake. If you are a pages often embellished with beautiful and repeated it by telephone. The two firm or corporation, don't abbreviate orders being duplicates, the matter was your style by leaving out a part. grance of some delicate odor which greets at once understood by our wholesale the senses as it is opened, bring a realiza- friend. This, to say the least, is an awkward way to do business; and in the name of margins which are already too narrow in some instances to stand upon, the jobber asks not to be compelled to spend forty cents and one-half hour of valuable time in securing small orders, ber 14: merely to accommodate people with ultra eccentric signatures.

Merchants are not the only persons who are inclined to emulate Horace Greeley in their chirography. All classes are prone to carelessness in this regard. Especially is this true of those who are unreadable characters that the wonder is not that mistakes occur, but that there are so few. And as for the signature, it is often omitted or written in such a way as to be meaningless to the prescripreceiver have previous knowledge of the eries. business written about, are well-nigh unreadable; and, in replying, the printed heading, and not the signature, is dewriter's name. The other learned professions might also justly come in for a share of this condemnation, many specimens of their epistoletary efforts being extant in which everything like legibility are wanting. A formal letter, reionable congregation in this State, is kept by the person addressed, in hopes that he may some time be able to decipher it; but the time is not yet, although he is a man of no mean abilities.

Speaking of clergymen, brings to mind missionaries of the various kinds. The ones in mind are not those ardent lovers of their kind who, for board, clothes and traveling expenses, seek red-hot countries and often serve as the main article of diet for the unromantic denizens of also foreign missionary who has a liking for good board, ditto clothes and traveling expenses, together with a fat salary. In the judgment of many, the commercial missionary is the most indispensible; pear. To a stranger, this is often mean- but he has a weakness-in fact, a num-An incident which will illustrate this quently annoys his firm is his propensity about new customers, often writing the name and address in such a way that, were it not for gazetteers and other printed lists of business men accessible to his house, no shipment could be made communication, should be shipped at until he returned and verbally gave the necessary information.

Trouble caused by illegibility in writ- trating his "Trophy" corn and "Red ing signatures and proper names is noth- Coat" tomatoes. The design of the ing compared with that which arises hanger is entirely original and its executhe writer of the order, whose name from varying the name or style of con- tion decidedly unique.

commences with G., succeeded in writing cerns. Every one in business should adopt a name, and never vary it except when the firm or business is changed. If his surname, no matter how many syl-

> Care and uniformity in these matters will save untold trouble and vexatious HENRY ROYCE. delays.

To Maintain Prices on Sugar. A recent session of the Senate Committee on Trusts is thus described by the Associated Press, under date of Decem-

The Senate trust committee resumed of Thurber, Whyland & Co., was the first He said that the purpose of witness. the Wholesale Grocers' Association was to maintain uniform prices by the wholesale dealers. The only articles in which any attempt had been made to fix rates obliged to write hurriedly. Thus, prescriptions come to the druggists in such baking powder. The witness denied that the Wholesale Grocers' Association was long from 10 to 15 cents per keg. The formed to compel the members of the sugar trust to sell to the members of the Grocers' Association at less rates than no understanding between the Association clerk, unless he is familiar with it.

Lawyers write letters which, unless the from the trust rather than other refin-The Association endeavored to get prices which would pay for the cost made the change. of distribution. When the Grocer's Association was first organized they tried to induce manufacturers in the sugar pended upon for the spelling of the trust to fix their prices so that all members of their Association might be allowed a rebate, but were unsuccessful. Recentv some of the members of the Association had been able to make such an arrangement. Any member of the Association was at liberty to buy from sugar and many members had done so. certain class of sugar and as a consequence they had to buy from the manufacturers which suited them. asked if there was a National Wholesale Grocers' Association Mr. Thurber said there is not, but his belief was that be fore next year such an association would be formed

Mr. Thurber admitted that the chief reason for the formation of the Grocers' Association was to maintain rates on sugar.

### The Wool and Hide Market.

The wool market is strong in foreign and home markets, with manufacturers at a loss what to do, not receiving corresponding advance in cloths, consequently of oysters for the Christmas trade, take only for immediate wants. The that no fears need be entertained that bulk of the wool is in the hands of spec- will not be able to fill all his orde

Hides are the lowest for eighteen oysters, but the promptness with whi rears, with outlook for no better prices he treats all shipments leads his patro for the near future, the leather market to think that he has especially favoral being equally demoralized and far from facilities for getting them direct from t satisfactory.

Furs are in demand, especially rat. Tallow is in fair demand, with downward tendency.

D. W. Archer sends THE TRADESMAN handsome lithographic hanger illus-

Politeness is an essential requisite to the successful clerk. There need be no cringing or undue deference, but the customer must be made to feel that the clerk's time and service are at his disposal and not, as is often the case, re ceive the impression that his presence has most inopportunely interrupted chat with a fellow clerk, and the sooner he buys what he wants the better; or, still, the quicker he whether he purchases or not, the better satisfied the clerk will be. This is entirely wrong. The clerk's employer pays him for his time, and if the employe an honest man he endeavors to earn his salary by devoting his energies to the sale of goods entrusted to his charge daudling salesman will never rise from behind the counter. It is the brisk, alert and attentive clerk who is selected to fill a higher position when a vacancy occurs, and it is the same young man, who as the years roll by, is mitted to partnership or starts for him-self. No fortune has ever been made its session to-day in the county court behind a counter, but it has been the house. Francis B. Thurber, of the firm stepping stone for more than one merchant prince.

### The Hardware Market.

Turnips-25c per bu.

Hams, average 20 lbs

50 lb. Tins.

In half barrels..

sion Co. quotes as follows:

PROVISIONS

PORK IN BARRELS

SMOKED MEATS-Canvassed or Plain

DRY SALT MEATS.

LARD-Kettle Rendered.

SAUSAGE-Fresh and Smoked

PIGS' FEET.

12 to 14 lbs.

light.

The agreement among the steel rail manufacturers, foreshadowed last week. has been brought about, all the Western wire nail combination still holds firm. Stove hollow-ware has been advanced were charged to merchants who were not 10 per cent. There is no change in glass, members of the Association. There was but an advance is looked for daily. There is another advance of 14 cent per pound on sisal and manilla rope announced in New York, but jobbers have not yet

### An Oriental Show Window. From the New York Sun.

There is a remarkable window in Fifth avenue. Several thousand dollars' worth of tiger skins have been taken from the fur store which owns the window. and they have been draped so that they present a phantasma of jungle dangers. Any tiger hunter who ran against the manufacturers outside the sugar trust, window at night would receive a terrific Extra Mess, warranted 200 lbs. and many members had done so. Whole shock for the heads of the beasts have Extra Mess, Chicago packing... shock, for the heads of the beasts have cently received by a member of a fash-salers had often a special demand for a lil been preserved, and they look won-certain in this State is certain class of sugar and as a consederfully life-like.

### The Grocery Market.

The market in general remains without particular change all along the line, and there will probably be few fluctuations until after the annual inventories are completed.

### Christmas Cards.

The Woolson Spice Co. is out with new line of Christmas cards, exceeding all previous efforts in that line.

Dettenthaler has placed enorme orders for his celebrated "Anchor" bra Dettenthaler does not dredge his of beds.

The Philadelphia Call, after going in the pros and cons of the dressed be business, says: "While it is desiral that we should consider the welfare our meat producers here, the meat sumers must also have considerati The quality and price being equal, home-killed should have the preferen but a class of tradesmen cannot be give exclusive privileges to the detriment the great bulk of the purchasers."

### PRODUCE MARKET. Apples—Winter fruit is in fair demand



# ATTENTION, RETAIL MERCHANTS

Increase your Cigar Trade by selling the







Named in Compliment to the

Association Michigan Men's Business

> And especially adapted, both in Quality and Price, to the requirements of the RETAIL GROCERY TRADE

# Absolutely YHK BKSY 5 Cent Cigar on Karth PRICE, \$30 PER THOUSAND.

The Telfer Spice Company,

MANUFACTURERS' AGENTS, GRAND RAPIDS.

- 1	In quarter parters	CI
a	In helf harrols TRIPE. 3 00	DE
ng	TRIPE.   3 00   In quarter barrels   1 75   In kits   85	Es
0	In kits 85	G
		Gi
	FRESH MEATS.	Pe
us	Roof carcass 4 @ 5	
nd	" hind quarters 41/2@ 6	Pe
so	" fore " 3 @ 4	Pi
he	Hogs	Q:
	" shoulders @ 7½	R
rs.	Bologna @ 5	St
vn	Frankfort sausage	W
ch	FRESH   State   FRESH   State   Stat	
ns	ONOMEDS 1 FIGH	A
	OYSTERS and FISH.	Be
ole	F. J. Dettenthaler quotes as follows:	
he	OYSTERS IN CANS.	
	Standards @16	Co
	Standards         @16           Anchors         @18           Selects         21         @27           22         @27         @27	C
ito	Selects	
eef	Fairhaven Counts @55	P
ole	OYSTERS IN BULK.	
of	Standards	
on-	Selects. 1 40 Clams 1 25	
on.	FRESH FISH.	M
he	Black Page @1914	P
ce,	Trout 68 Whitefish 98	Si
en	Diack Bass	T
of	Perch@4	
	CANDIES, FRUITS and NUTS.	
-	Putnam & Brooks quote as foll ws:	M
	Standard, 25 lb. boxes	S
•	Twist. 25 "	R
4	Cut Loaf, 25 "11	-
•	MIXED.	
	MIXED.   Royal, 25 lb. pails   9½@10	
	200 lb. bbls	R
	" 200 lb. bbls	1
	French Cream, 25 lb. pails	S
	Cut Loaf, 25 lb, cases	B
	" 200 lb, bbls	R
	FANCY—In 5 lb, boxes,	
	Lemon Drops	R
	Sour Drops14	
	Chocolate Drops	1
	H. M. Chocolate Drops18	s
	Gum Drops	N
	A B Licorice Drops	P
	Lozenges, plain14	J
	" printed	
	Mottoes	N
	Cream Bar	C
	A. B. Licorice Drops. 12 Lozenges, plain. 14 "printed 15 Imperials. 14 Mottoes. 15 Cream Bar. 13 Molasses Bar. 13 Caramels. 19 Hand Made Creams. 19 Plais Creams. 19 Plais Creams. 19 Plais Creams. 19 Plais Creams. 19	i
	Hand Made Creams19	a
	Plain Creams	
	String Rock	I
	Hand Made Creams   19     Plain Creams   16     Decorated Creams   20     String Rock   14     Burnt Almonds   22     Wintergreen Berries   14	I
1_	Wintergreen Berries14	1
- >		1
	Lozenges, plain, in pails	1
	" printed, in pails	1
	" in bbls	1
	Gum Drops, in pails	1
	" " in bbls	I
		1 7
	Moss Drops, in pails	12
	Moss Drops, in pails	1
	Moss Drops, in pails.   10	10
	Moss Drops, in pails.   10   10   10   10   10   10   10   1	1
	Cozenges, plain, in pails   12   12   13   14   15   15   15   16   16   17   16   17   16   17   17	
ı	Moss Drops, in pails.   10	
1	Moss Drops, in pails.   10	
1	Moss Drops, in pails.   10	
	Moss Drops, in pails.   10	
	Moss Drops, in pails	
	Moss Drops, in pails   10   10   10   10   10   10   10   1	
	Moss Drops, in pails.   10	
	Bananas     1 25@2 50       Oranges, Floridas,     2 75@3 75       Lemons, choice     3 00@3 50       " fancy     64 00       Figs, layers, new     10@15       " Bags, 50 lb     6 4 4       " '4 frails, 50 lb     6 4 4       " Fard, 10-lb, box     610       " Fard, 10-lb, box     6 10       " Persian, 50-lb, box     6 74       " Persian, 50-lb, box     6 74	
	Moss Drops, in pails   10	

Sotesh, standard ash 1 25 ash CHEESE. (ichigan Full Cream 12 @12½ 17@18 Higgins " Varsaw " Kegs......Granulated, boxes... CHOCOLATE. CHOCOLATE.
Runkel Bros.' Vienna sweet
" " Premium....
" " Hom-Cocoa...
" " Breakfast... Silver Thread, 30 gal... tubber, 100 lumps..... White ... Mixed bird. CHICORY Patent coffee-Green cotch, in bladders fancy 23 625

Mandheling 26 628

locha, genuine 25 626

To ascertain cost of roasted offee, add ½c. per lb, for roast ng and 15 per cent. for shrink Boxes ...... Kegs, English.. coffees-Package. spices-Whole Cloves, Amb Jerman ..... " bins ..... Arbuckle's Ariosa IcLaughlin's XXXX. Pepper, Singapore, black Mace Batavia.... Mustard, English Trieste Cayenne CONDENSED MILK.

@20 @25 @35 @40 @50 @65 Anistle ...
Florida ...
Rose Leaf ...
Red Domino ...
Swamp Angel ...
TRADESMAN CREDIT COUP
\$ 2, per hundred ...
\$ 5, " ...
the folls 2 25@2 35 PAPER, WOODENWARE. Curtiss & Co. quote as GRAINS and FEEDSTUFFS 5 70 6 50 6 70 14 00 16 00 Middlings.. Mixed Feed No. 1, per 100 lbs BARLEY HIDES, PELTS and FURS. Perkins & Hess pay follows: Deacon skins.... 1/3 off for No. 2. 5@ 65 5@1 00 5@1 10 1@ 16 5@1 50 5@8 80 5@ 25 5@ 50 00@6 00 50@3 00 10@1 00 50@3 00 50@3 00 50@3 00 Tallow ...... Grease butter Switches ..... Ginseng .....

## Drugs Medicines.

State Board of Pharmacy. James Vernor, Detroit.
s-Ottmar Eberbach, Ann Arbor
rrs-Geo. McDonald, Kalamazoo.
rs-Stanley E. Parkill, Owosso.
s-Jacob Jesson, Muskegon.
-Geo. McDonald

Michigan State Pharmaceutical Ass'n.
resident—Geo. Gundrum, Ionia.
rat Vice-President—F. M. Alsdorf, Lansing.
cond Vice-President—B. M. Dean, Niles.
ird Vice-President—O. Eberbach, Ann Arbor.
cretary—H. J. Brown, Ann Arbor.
ceasurer—Win Dupont, Detroit.
ceuture Committee—A. H. Lyman, Manistee; A. Basiett, Detroit; F. J. Wurzburg, Grand Rapids; W. A.
fall, Greenville; E. T. Webb, Jackson.
nai Secretary—A. Bassett, Detroit.

Grand Rapids Pharmaceutical Society. President. J. W. Hayward, Secretary, Frank H. Escott. Detroit Pharmaceutical Society.

Muskegon Drug Clerks' Association. sident, Geo. L, LeFevre. Secretary, Jno. A. Tinholt

### The Stores of Pompeii

methods as they existed in Pompeii before its destruction:

On either side of us are low-terraced houses of one story; shops, with the ancient signs cut in the stone over the door, still plainly visible, and telling us the nature of the business carried on in them centuries ago. As we proceed, we come to mansions of a superior order, telling to mansions of a superior order, telling that, as to-day, wealth and poverty dwelt side by side, and that labor and capital played their part in the great drama of life. A chalcidicum, or market-place, showed us where the truck gardener of 2,000 years ago sold the fruit of his labor for the sustenance of the townspeople, for the sustenance of the townspeople, while theatres, temples and baths reminded us that amusements, religious exercised us that amusements, rengious exercises and cleanliness, which is "next to godliness," occupied the minds of the unfortunate inhabitants. \* \* \* When it was desired to practice economy, they cut off some strips from this plot of ground, which they rented out for a ground, which they rented out for a goodly sum, and, as in the first house we described, we sometimes find shops occupying the whole exterior of the house. With us, the front is always reserved for

the best rooms; in Pompeii, when not given up to business purposes, it was closed by a thick wall, in which there was no opening. The whole of the domestic part of the house, instead of looking toward the street, as with us, faced the interior. \* \* \* Visitors were never received in the same part of the house to which the master retired with his family, and it was no easy matter to penetrate into this sanctuary, separated as it was from every other part by corridors closed by doors and hangings, and guarded by porters. The owner was not required to receive unless inclined to do so; and if, perchance, some troublesome creditor or collector, more obstinate than usual, persisted in lingering in the vesti-bule to pounce upon him on his way out, there was always a back door, opening upon a narrow street, which permitted his escape. \* \* Here a pillar still retains the inscription scratched upon it by the idle Pompeiian; here a piece of wall on the street, set apart for posters, presents in large letters the announcement which ages ago gathered thousands of people to witness some grand public spectacle. or proclaimed the candidature of the act:

the niches that must have been the stands of the auctioneers. On July 3, 1875, there were discovered, in a wooden chest, several hundred little under the name of, another article. On July 3, 1875, there were discovered, wooden tablets. They were originally tied together in twos or threes by strings passing through holes. The interior faces, which were slightly hollowed and manufactured or not, or in the case manufactured or not, or in the case whether the manufactured or in the case manufactured or not, or in the case manufactured or not, or in the case whether the manufactured or not or in the case manufactured or not, or in the case manufactured or not or in the case manufact protected from rubbing by a border or milk, if it is the product of a disease frame, were covered with wax, into animal. which letters were cut with some sharp instrument. Most of these tablets refer to auctions which Jocundus held as broof if it is made to appear better or ker, and contain receipts made to the greater value than it really is. banker.

7. If it contains any added poison

Nor are traces of factories and indus- ingredient, or any ingredient which n tries wanting in Pompeii. It was truly render it injurious to the health of a j a beehive of artisans and mechanics. Bakers, tailors, shoemakers, carpenters, smiths, dyers, tanners, potters, masons, carvers, and a host of others, once busily plied their trades and earned their modest living. The wonderful skill of many of these mechanics is known from the specimens of their art, which have been preserved for us not only here in Pompeii, but also at Herculaneum. Nor is the idea of the subdivision of labor a thing of our day. If we take the tailor's art alone, we shall find, besides the tailoresses, the general tailors, shirt-makers, breastband-makers, menders and slave tailors. Shoemakers were divided into six varieties, and even the sculptor restricted himself to but one branch of his art. Tradesmen who were not slaves had their guilds or trade unions with corporate rights. Their aim was not merely to protect the business interests of their members, but also to provide them with congenial amusements.

druggist, has taken out a regular liquor dealer's license for the remainder of this We have no records of their influence on fiscal year, so that from now until May 1 law by keeping a record of all liquor business life.

street, onering to the gaze of the passers-by a broad marble counter, and leaving only a small space free to the right or possessing a big red card. left to allow the vender to pass in and out. In these counters were hollowed cavities, in which the grocers and liquordealers kept their merchandise. Behind the counters and along the wall were stone shelves, upon which their stock side holders. Gum opium is dull. Morwas stored. Festoons of fruits and veg- phia is steady. Cloves and oil cloves are etables swung from pillars; drygoods and customers made their purchases from the sidewalk. Paintings and carvingh. ings, still visible upon some of the pillars and walls, tell us what was sold on lars and walls, tell us what was sold on the adjoining counter. A goat, in terracted a milk-depot; a mill, and qualifications of a Master in Pharmacher and the pharmacher in turned by an ass, tells us where the mill-er was wont to grind his grain; while the wine merchant was represented by two diploma of Master of Pharmacy will

cated the abode of the lean and slippered apothecary, while the recent discover of a wooden case containing a comple set of surgical instruments, many which are similar to those in use at the present day, tell us how the ancier Pompeiian, like the modern New Yorke sought to alleviate the ills that flesh heir to. This collection goes to sho that the ancients were quite skillful surgery, and had invented many instruents thought to be modern.

### Queer System of Bookkeeping.

A little man who runs a prospero drug store on Cottage Grove avenue h a system of bookkeeping that is probab without a duplicate from one end of the city to the other. His distinguishin trait is an inability to remember name: He has a score of customers whom he h traded with for years, and whom I knows by sight as well as he does his ow brother, but whose names he could n call off to save himself from hangin The consequence is that when three four of these customers have called M. F. Vallette gives the following inter-esting description of stores and business chases which they wished chalked u his little book contains entries somethin like this:

"Man with the Black Whiskers, ciga

"The Short-necked Man, Paregori

"The Handsome Man with the gr dildalls, 50c. worth of Jamaica Ginger

and so on. This is the only set of bookkeeping

### Good Advice to Travelers.

John T. Shayne, the Chicago furrie was for many years a traveling salesma A young man who was just starting o on his initial trip asked Mr. Shayne f some advice, based on his own experience

Tell the truth on subjects requiring th

Don't borrow any money.
Don't play cards, billiards or pool,

Take a drink and smoke with a cu omer only. Don't be too social with traveling me Catch flies with honey, not vinegar. Go fishing when fish bite.

Always stay at the best hotels and p our bills. Always take a sleeper; rest is requir

to do good work. Always kiss your customers good-by Sell goods on their merits.

Make no promises and do much. Be obliging, but always maintain manly independence.

Never tell one customer what the oth

fellow said; get you in trouble, sure.

Never quarrel with a baggageman

Do your business as quickly as y can, but do it well.

### How the Massachusetts Laws Defi Adulteration.

According to the Massachusetts Ad 1. If any substance or substances ha

of some citizen who, like those of our own day, was ambitious for public office.

As we wander through the Forum, we er or injuriously affect its quality come to what must have been the Mer- strength. 2. If any inferior or cheaper

chants' Exchange, where transactions took place in the portice or in the crypt. stances have been substituted wholly In the smaller exchange may still be seen | in part for it.

3. If any valuable constituent I been wholly or in part abstracted from

6. If it is colored, coated, polished,

	VISITING	BUYERS.
	John Crispe, Plainwell	Wm Mines, Nunica
	Conrad Bros, Otsego	V Sinz, Conklin
	A G Clark & Co, White Cld	A Norris & Son, Casnovia
	Severance&Rich, Middlevlle	John Farrowe, So Blendon
d	Jacob Jesson, Muskegon	Alex Denton, Howard City
	R B McCulloch, Berlin	Horning & Hart, Woodvill
	Geo Gokey, West Olive	A Purchase, So Blendon
- 1	E S Botsford, Dorr	J L Purchase, Bauer
	Geo P Stark, Cascade	A House, Rockford
•	Dan Rankin, New Era	L M Wolf, Hudsonville
	JC Benbow, Cannonsburg	John Gunstra, Lamont
	A E Gates, Crystal	C S Comstock, Pierson
	O W Messenger Spring Lke	W H Struik, Forest Grove
	J N Wait, Hudsonville	Carrington & North, Tren
	R T Parrish, Grandville	W E Hinman, Sparta
1	Chas Young, Allegan	Roger Bros, Gd Junction
	CW Peters, Bangor	D J Peacock, Grant
	J C Drew, Rockford	J Raymond, Berlin
	M Heyboer & Bro, Drenthe	Wm Fagan, Dollarville
	G M Huntley, Reno	R G Lamoreaux, Fruitpor
•	J D Adams, Alpine	Howard Mosher, Cloverdal
	J W Vos & Co, Muskegon	Robertson & Son, Lowell
	J J Wiseman, Nunica	R L Willett, Altona

## Weary of Worryment.

Geo. G. Steketee, the Monroe street We have spoken of the shops and their he is certain to enjoy immunity from sus- sales? Have you a book for that purpose: peculiar signs. They formed quite a feature along the narrow streets of the little city. They all opened out upon the street, offering to the gaze of the passers-

## The Drug Market.

Gum camphor is steadily advancing. Manufacturers are asking more than outhigher. Oil anise has advanced. Flax

### Wholesale Price Current.

ed		sale Price Cu	-
of	Advanced—Cloves, oil cloves,	oil anise, flax seed, flax seed grou	und.
he	ACIDUM.	Carb	Antipyrin
ial	Aceticum	Carb     12@     15       Chlorate, (po. 20)     18@     20       Cyanide     50@     55       Iodide     2 85@3 00       Petrose Pitant pure     25@     38	Arsenicum 56 7 Balm Gilead Bud 380 40 Bismuth S. N 2 15@2 25 Calcium Chlor, 1s, (1/28
w	Carbolicum 40@ 45	10010e   350   38     Potassa, Bitart, pure   350   38     Potassa, Bitart, com   6   15     Potass Nitras, opt   86   10     Potass Nitras   76   9     Prussiate   250   28     Sulphate po   150   18	Calcium Chlor, 1s, (½s 11: ½s, 12) @ 9 Cantharides Russian,
u-	Hydrochlor       36       3         Nitrocum       10@ 12         Ovalicum       12@ 14	Potass Nitras	Po
	1 7000 05 1	RADIX.	" " po @ 16
us	Salicylicum       134@ 5         Sulphuricum       134@ 5         Tannicum       1 40@1 60         Tartaricum       50@ 53	Aconitum       20@       25         Althae       25@       30         Anchusa       15@       20	Caryophyllus, (po. 30) 25@ 28 Carmine, No. 40 @3 75 Cera Alba, S. & F 50@ 55
as	AMMONIA.	Arum, po	Cera Flava       28@       30         Coccus       @       40         Cassia Fructus       @       15
he	Aqua, 16 deg       3@ 5         18 deg       4@ 6         Carbonas       11@ 13         Chloridum       12@ 14	Gentiana, (po. 15) 10@ 12 Glychrrhiza, (pv. 15) 16@ 18 Hydrastis Canaden.	Cetaceum
cs.	ANILINE.	(po. 65)	Chloroform
he he	Black	Inula, po	Cinchonidine, P. & W 15@ 20
wn   iot	Black     80@1 00       Brown     45@ 50       Red     45@ 50       Yellow     2 50@3 00	Iris plox (po. 20@22) 12@ 20 Jalapa, pr 25@ 30 Maranta, ¼s	" German 5@ 12 Corks, list, dis. per cent
or	BACCAE. Cubeae (po. 1 601 85@2 00 8@ 10	Rhei 75@1 00	
in ur-	Xanthoxylum 25@ 30	" cut.	" prep 5@ 5 " precip. 8@ 10 " Rubra. @ 8
ip,	BALSAMUM.         70@ 75           Peru.         @1 30           Terabin, Canada         50@ 55           Blutan         45@ 50	Serpentaria	Crocus
ars	Terabin, Canada 50@ 55 Blutan 45@ 50	Similax, Officinalis, H @ 40 " M @ 20 Scillae, (po. 35) 10@ 12	Dextrine 100 12
ic,	CORTEX.	Symplocarpus, Fœti-	Emery, all numbers @ 8
ay	Cassiae	" German 15@ 20 Zingiber a 10@ 15	Flake White 12@ 15 Galla @ 23
r,"	Myrica Cerifera, po 20	Zingiber j 22@ 25 SEMEN.	Gambier
ing	Prunus Virgini       12         Quillaia, grd       12         Sassafras       12         Ulmus Po (Ground 12)       10	Anisum, (po. 20) @ 15 Anium (graveleons) 10@ 12	by box 66%, less
ood	THE ACTUM	Carui, (po. 18)	Glue, Brown       9@ 15         "White       13@ 25         Glycerina       23@ 26
e'd	Glycyrrhiza Glabra 24@ 25 po 33@ 35	Corlandrum 10@ 12 Cannabis Sativa 3½@ 4	Grana Paradisi
to	Glycyrrhiza Glabra 24@ 25 po 33@ 35 Haematox, 15 lb, box 11@ 12 " 18 13@ 14 " 14s 14@ 15 " 16@ 17	Cardamon         1002           Corlandrum         1006           12         Cannabis Sativa           3½@         4           Cydonium         75@1           Chenopodium         10@           12         12           Dipterix Odorate         1           75@1         85           Feoniculum         6           15         85	" Ox Rubrum @ 90
	FERRUM.	Dipterix Odorate   1 3561 85   Foeniculum   6 15   Foeniugreek, po   66 8   Klini   4   64 45   Lini   4   64 45   Lini   536 40   45   Lobelia   536 40   Pharlaris Canarian   556 6 15   Foeniugreek   556 6 15   Foeniug	" Ammoniati. @1 10 " Unguentum. 45@ 55
er,	Carbonate Precip @ 15 Citrate and Quinia @3 50 Citrate Soluble @ 80	Lini	"Unguentum 456 55 Hydrargyrum 6 75 Ichthyobolla, Am 1 2561 50 Indigo 7561 00 Jodine, Resubl 4 0064 10
an.	Ferrocvanidum Sol @ 50	Pharlaris Canarian 3½@ 4½ Rapa 5@ 6	Iodine, Resubl4 00@4 10   Iodoform
for ce,	Solut Chloride       @ 15         Sulphate, com'l       1½@ 2         pure       7	Rapa 5@ 6 Sinapis, Albu 8@ 9 Nigra 11@ 12	Lupulin
the	FLORA. Arnica	SPIRITUS. Frumenti, W., D. Co 2 00@2 50	drarg Iod @ 27 Liquor Potass Arsinitis 10@ 12
	Anthemis	Frumenti, W., D. Co. 2 00@2 50 "D. F. R. 1 75@2 00 "1 1064 50 Juniperis Co. O. T. 1 75@1 75 "1 75@3 50 Saacharum N. E. 1 75@2 00 Str. Unin Galli 1 75@6 50	
or	Barosma	Saacharum N. E	1½) 2@ 3 Mannia, S. F 90@1 00 Morphia, S. P. & W 2 55@2 80 S. N. Y. Q. & C. Co 2 55@2 70
us-	Cassia Acutifol, Tin- nivelly	Vini Oporto 1 25@2 00 Vini Alba 1 25@2 00	C. Co
en.	Salvia officinalis, 48 and 48 10@ 12	SPONGES.	Myristica, No. 1 60@ 70 Nux Vomica, (po 20) @ 10 Os. Sepia 27@ 29
	Ura Ursi	Florida sheeps' wool carriage	Os. Sepia
ay	Acacia, 1st picked @1 00	Vervet extra sheeps	1 402 (665 101
red	" sifted sorts @ 65 " p0 75@1 00		" nints @ 70
ye.	Aloe, Barb, (po. 60) 50@ 60 " Cape, (po. 20) @ 12 " Socotri, (po. 60) . @ 50	Grass sheeps' wool car- riage	Pil Hydrarg, (po. 80)
ı a	Catechu, 1s, (½s, 14 ¼s, 16)	Hard for slate use 75 Yellow Reef, for slate use	Plumbi Acet 14@ 15 Pulvis Ipecac et opii 1 10@1 20
her	Ammoniae	SYRUPS.	Pyrethrum, boxes H & P. D. Co., doz @1 25 Pyrethrum, pv 55@ 60
	Camphoræ	Accacia	Quassiae
or	Gamboge, po 80@ 95	Ferri Iod	Rubia Tinctorum 1200 14
you	Kino, (po. 25) @ 20	Rhei Arom	Saecharum Lactis pv. @ 35   Salacin
fine	Mastic	Senega 50 Seillae 50 " Co 50	Sapo, W
1	Tragacanth 30@ 75	" Co	G @ 15 Seidlitz Mixture @ 28 Sinapis @ 18
lul- ned	HERBA—In ounce packages.	TINCTURES.	Snuff, Maccaboy, De
ing	Eupatorium 20 Lobelia 25	Aconitum Napellis R 60 " F 50 Aloes 60	Snuff, Scotch, De. Voes @ 35
ave	Majorum 28 Mentha Piperita 23 "Vir 25 "Suc 30	" and myrrh 60 Arnica 50	Soda et Potass Tart 33@ 35     Soda Carb 2@ 2½
or	Rue       30         Tanacetum, V       22         Thymus, V       25	Asafætida	Soda, Bi-Carb 4@ 5   Soda, Ash 3@ 4
ub-	MAGNESIA.	" Co 50 Sanguinaria 50	Spts. Ether Co 500 55 " Myrcia Dom @2 00
has	Carbonate, Pat 20@ 22 Carbonate K & M 20@ 25	Barosma         50           Cantharides         75           Capsicum         50	" Vini Rect. bbl.
n it.	Carbonate, Jenningst. 350 50	Cardamon	Less 5e gal, each ten days.
of a	Absyrdalae, Dulc 45@ 75	Castor	" Roll 2½@ 3
tten			Theobranee 500 55
e of	Cajiputi 90@1 00	Conium	Zinci Sulph 7@ 8
sed	Cedar	Ergot 50 Gentian 50	Whale, winter 70 70
, or led,	Citronella	" Co	Lard No. 1 50 55
r of	0001 00	14,000,000	Lindseed, boiled 60 63 Neat's Foot, winter
nav	Erigeron 2025@2 35	" Colorless 75	strained
per-			
	Gossipii, Sem. gal 50@ 73 Hedeoma 1 15@ 2 Juniperi 50@ 2 Lavendula 90@ 2 Limonis 1 60@ 2 Masthe Blyon 2 75@ 373	Myrrh 50 Nux Vomica 50 Opii 85	" Ber1% 2@3
	Limonis	Opti 80 " Camphorated 50 " Deodor 2 00 Aurori Cortey	) Verminon Frime Amer
via ndon City	Morrhine, gai Code	1 (1)1198819	Vermilion, English 70@75
City iville on	Picis Liquida, (gal. 35) 100 13	Cassia Acutifol	Whiting, white Span @70
t	Rosae, ounce	Serpentaria 50 Stromonium 60	White, Paris American 100
ove Trent	Succini	Tolutan 60	cliff
on	Sinapis, ess, ounce @ 65	MISCELLANEOUS.	Swiss Villa Prepared Paints
e	Tiglii	4 F 30@ 3:	2   No 1 Turn Coach   1 10(a) 20
tport rdale ell	Theobromas 15@ 20	" ground, (po. 3@	Coach Body
	Bi Corb 1500 15	3   Annatto 55@ 60	Eutra Turk Damar 1 55@1 60

Do You Keep a Record?

Bi Carb. Bichromate ...... Bremide .....

Are you living up to the letter of the



Peckham's Croup Remedy is prepared especially for children and is a safe and certain cure for Croups, Whooping Cough, Colds and all bronchial and pulmonary complaints of childhood. For attractive advertising matter address the proprietor, Dr. H. C. PECKHAM, Freeport, Mich. Trade supplied by wholesale druggists of Grand Rapids, Detroit and Chicago.

BRUGGISTS Should send \$1 to E. A. Stowe & Bro. GRADD RATIOS, for one of their improved men carrying an amphora between them, suspended from a stick. The serpent, one of the symbols of Æsculapius, indi-equal rights and privileges.

We pay the highest price for it. Address PCK BROS., Wholesale Druggista GRAND RAPIDS.



CIRCULARS, TESTIMONIALS AND GUARANTEE (FOR ALL KINDS OF STOCK) FREE HOG CHOLERA — CAUSE, CURE & PREVENTION WORTH MANY DOLLARS TO EVERY BREEDER. STOCK FOOD

For Sale to the Trade by Hazeltine & Perkins Drug Co., Wholesale Drug-gists; Hawkins & Perry, Wholesale Grocers; Mc-Causland & Co., Wholesale Grocers, E. Saginaw; W. J. Gould & Co., Wholesale Grocers, Detroit; D. Desenberg & Co., Wholesale Grocers, Kalama-

CINSENC ROOT.

DETROIT, - MICH.



ACME PREPARED PAINTS,

Which for Durability, Elasticity, Beauty and Economy are Absolutely Unsurpassed.

F. J. WURZBURG WHOLESALE AGENT.

Grand Rapids, - Mich.

FE FROM ALL ARTIFICIAL FLAVORING EVERY CIGAR BRANDED.

"LOS DOCIOTES TIFICIAL FLA-VORING, is a ci-gar that will hold co than any ten-cent Key West or two for 25 cents imported cigar you can get.

FREE SMOKING, MILD AND RICH. For Sale by 20,000 Druggists throughout the

Hazeltine & Perkins Drug Co., Wholesale Agts., Grand Rapids



Liver and Kidney Troubles **Blood Diseases** Constipation

## Female Complaints

Being composed entirely of HERBS, it is the only perfectly harmless remedy on the market and is recommended by all who use it.

Retail Druggists will find it to their interest to keep the DIA-MOND TEA, as it fulfills all that is claimed, making it one of the very best selling articles handled.

Place your order with our Wholesale

Diamond Medicine Co.,

DETROIT, - MICH.

Hazeltine & Perkins Drug Co.,

WHOLESALE AGENTS,
GRAND RAPIDS, - MICH.

Midville, Geo., Feb. 24, 1866.

Specialty Depart. Ph. Best Brewing Co.,
GENTLEMEN—I think the "Tonio" a splendid medicine for all forms of Dyspepsia and Indigestion. It is giving me great satisfactiou.

Very respectfully,
J. M. JOHNSON, M. D.

THE IMPROVED

AMERICAN POCKET BATTERY



For Physicians' and Family Use. This Battery has the advantage over any in the m tet in the following points of superiority: A Pate and Rubber, Removable Screw Top Cell (like a poel ikstand), containing the Carbon and Zinc elemen an be carried in the pocket charged ready for u

ELECTRO-MEDICAL BATTERY CO. KALAMAZOO, MICH., Or HAZELTINE & PERKINS DRUG CO.,

## Acme White Lead & Color Works, HAZELTINE & PERKINS DRUG CO.

Importers and Jobbers of

## --- DRUGS---

Chemicals and Druggists' Sundries.

Dealers in

Patent Medicines, Paints, Oils, Varnishes.

We are Sole Proprietors of

WEATHERLY'S MICHIGAN CATARRH REMEDY.

We have in stock and offer a full line of

Whiskies, Brandies, Gins, Wines, Rums.

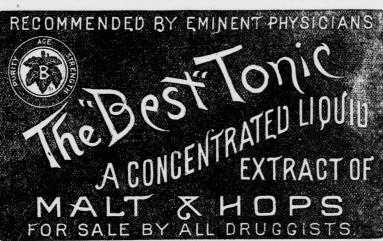
We are Sole Agents in Michigan for W.D. & Co., Henderson County, Hand Made Sour Mash Whisky and Druggists' Favorite Rye Whisky.

We sell Liquors for Medicinal Purposes only. We give our Personal Attention to Mail Orders and Guarantee Satisfaction.

All orders are Shipped and Invoiced the same day we receive them. Send in a trial order.

# Hazeltine & Perkins Drug Go.,

GRAND RAPIDS, MICH.



lally to those in a stage of recovery after severe sickness.

I write this thinking you might like to have my opinion on its merits. I certainly shall prescribe it in future, where the system requires building up, either from constitutional weakness or otherwise.

Yours truly. Yoars truly,
WM. GRAY, M. D.
Medical Sup't.

Yardley, Pa., March 18, 1888. Ph. Best Brewing Co., Ph. Best Brewing Co.,

DEAR SIRS—I have given your "Malt Tonic" a trial in several cases of Enfeebled Digestion and General Debility, especially in the aged, where the whole system seems completely prostrated, with very satisfactory results. I have used many of the so-called "Malt Extracts," but believe your preparation to be superior. In the aged where the digestive functions are exhausted, and there is a loss of the nerve vital force, I found its action to be rapid and permanent.

rapid and permanent.
ELIAS WILDMAN, M. D.

Work-House Hospital Blackwell's Island, Feb. 10, 1888.

Ph. Best Brewing Co.,

GENTLEMEN—As a matter of personal interest, I have used your "Best" Tonic in several cases of impaired nutritition. The results indicate that it is an agreeable and doubtless, highly efficacious remedy. I am.

Very truly yours, E. W. FIEMING, M. D.

Detroit, Mich., April 9, 1888.

Specialty Dept. Ph. Best Brewing Co.,

GENTLEMEN—I duly received the case of your "Best" Tonic and have since had a great many in this institution. I must say that the beneficial effects on weak and debilitated patients have been most satisfactory, especially to those in a stage of recovery after severe sickness.

I write this thinking. your induce your negatives, I thought to compare your product with some from another house I had on hand; and finding yours superior in the great essential, the palitable nutriant as well as in tonic stimulant properties, felt anxious to know about what it can be furnished the dispensing physician.

Yours truly,

E. Jay Fisk, M. D.

East Genessee Street,

Buffalo, N. Y., Feb. 17, 1888. Specialty Depart. Ph. Best Brewing Co.,

Specialty Depart. Ph. Best Brewing Co.,

GENTLEMEN—I have used the "Best" Tonic with most gratifying results in my case of dyspepsia. My case was a bad one, I had no appetite; headache in the morning; sour stomach; looking as though I had consumption, and after taking this tonic I never felt better in my life. I think it will cure a bad case of dyspepsia. You may recommend it for that case.

WM. O. JAEGER.

322 South Fifth Street, Philadelphia, Feb. 4, 1888.

Ph. Best Brewing Co., 28 College Place, N. Y., Ph. Best Brewing Co., 28 College Place, N. Y.,
GENTLEMEN-I have tested the sample of
"Concentrated Liquid Extract of Malt and
Hops" you sent me, and find in my humble
judgment that it is a very pure and safe article. I will not hesitate to recommend it in
every case of debility where a Tonic of that
kind is indicated.

Respectfully.

Respectfully, E. H. Bell, M. D.

New Orleans, La., April 6, 1888.

Specialty Depart. Ph. Brewing Co., GENTLEMEN—Having tried your "Best" GENTLEMEN—Having tried your "Beet Tonic to a great extent amongst my practice, I will state in its behalf that I have had the best results with nursing mothers who were deficient in milk, increasing its fluids and secreting a more nourishing food for the infant, also increasing the appetite and in every way satisfactory for such cases.

Very respectfully,

D. BORNIO, M. D.

For Sale By

# HAZELTINE & PERKINS

Grand Rapids, Mich. Digests of Recent Decisions in Courts of Last Resort.

- FRAUDULENT ALTERATION-RE-COVERY.

No recovery can be had even by a bona fide holder upon a note, check or draft which has been fraudulently altered by increasing the amount, according to a decision of the New York City Court in the case of Flannigan vs. National Bank

CORPORATION—RESTRAINING TRADE. The New York Court of Appeals lately held, in the case of Leslie vs. Lorillard, that an agreement by a steamship company to pay a certain sum monthly to the owner of a competing line in consideration of his discontinuing running vessels over the same route and agreeing not to sell or charter his vessels for use on it nor to be in any way interested in steamships running over it, was not ultra vires as being a contract in restraint of trade.

BANK--INSOLVENCY--DEPOSITORS' CLAIMS A number of creditors of The Traders' Bank of Chicago lately made application to Judge Shepard, of the Superior Court of that city to have money, checks and drafts to the amount of \$50,000 returned to them because they were deposited with the bank when it was known to its officers to be insolvent. The Judge granted the application in cases in which the checks were deposited before the actual failure of the bank, but payment was stopped before collection, and collections were made by the receiver after the bank had closed its doors, but denied the application in all cases in which the checks were deposited and the money collected before the actual failure of the

DEBTOR - ASSIGNMENT - CONSTITUTION-ALITY.

A Minnesota law provides that where-ever the property of a debtor is seized on an execution against him he may make an assignment of all his property not exempt by law for the equal benefit of all his creditors, who shall file releases of their debts and claims, and that his property shall be equitably distributed among such creditors. The claim was set up in the case of Denny vs. Bennett, just decided by the Supreme Court of the United States, that this statute was repugnant to the Constitution of the United States, in so far as it affected citizens of other states than Minnesota The court has affirmed a decision of the Supreme Court of Minnesota holding the act to be constitutional. The court says that the statute could not of course ap ply to contracts in existence before i was enacted, but that it must be con-strued to be a part of all contracts made after it was enacted, and that, therefore, it could not be said to impair such con-

### It's Good Enough.

"There! I guess that will do," said John, as he took a shovelful of ashes out of the stove. "The pan isn't empty, but it's near enough; nobody will see it. If It can get the store swept in about five minutes, I can finish the story in the Fireside Companion before any one comes." The floor was swept very much as the stove had been cleaned. The open space presented a good appearance, bu out-of-the-way corners and underneath boxes and barrels told a different story. However, John said it was good enough. The story was finished and the paper hidden out of sight before the clerks ar rived. Then Mr. Willis, the proprietor, came in and bade them all "good morning," glanced around the store, and went into his private office. Presently he called John: "Take these letters to the office as soon as you can. They will be just in time for the 9 o'clock mail. Come right back." John hurried to the office as he had been bidden, but, having de-posited the letters safely, saw no more reason for haste. Indeed, he even in-dulged in a game of marbles before re-turning to his work. When he entered the store again, Mr. Willis made no comment on his tardiness, but remarked "Well, John, I've almost learned my les

John stared. "What lesson, sir?" "Why, the one you've been teaching me lately."

John was more puzzled than ever, and all day long wondered what lesson could possibly teach Mr. Willis.

The next morning John's work was done as speedily, and no better than the day before.

Mr. Willis came before the clerks, and sent John out on an errand. While he was gone, the gentleman, with a quiet smile, began to investigate the corners that John thought nobody would see.
When he returned, Mr. Willis said: "John, I told you yesterday that I had almost learned my lesson. To-day I know it thoroughly. Would you like to hear it?"

"Yes, sir."
"You have been teaching me how well I could get along without you. I thought the stove needed cleaning and the store sweeping every morning, but it seems they don't. So I shall not need you any longer."

## The Significance of Railway Signals.

The following signals, taken from the Standard Code," are in use on a majority of American railroads. Explanation O means short, quick sound; - means long sound:

Apply brakes, stop..... 
 Release brakes, start...
 0 0

 Back.......
 0 0 0

 Highway cros'g signal—0 0, or 0 0—
 Approaching stations—blast lasting 5 sec Call for switchman..... O O O O Cattle on track..... —
Train has parted..... O 

The manufacture of beet-root sugar in California has proven a genuine success so far as producing a good article is con-cerned. How profitable it may be has not yet been stated.

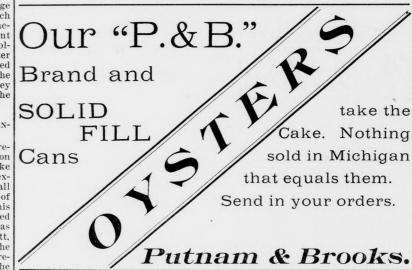
WE ARE HEADQUARTERS

Teas Syrups Molasses

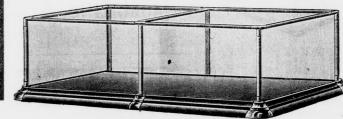
If our Travelers do not see you regularly, send for our Samples and Prices before purchasing elsewhere. We will

surprise you. Mail Orders always receive prompt attention and lowest possible

## Wholesale Grocers



For this Month only!



STYLE NO. 3.

We will sell, FOR THIS MONTH ONLY, our No. 3 Show Case or our No. 1 Oval Front Show Case

No. 1 or 3, 6 ft. long, 15 in. high, 28 in. wide, \$10.75
No. 1 or 3, 8 " 15 " 28 " 14.50
Our No. 3, 17 in. high, 28 in. wide, 6 ft. long, 12.00
Our No. 3, 17 " 28 " 8 " 16.00

Remember, this is for this month only, to reduce stock. Take advantage of it.

Heyman & Company, GRAND RAPIDS, MICH. 63 and 65 Canal Street,

NOVELTIES IN

China and Glass Stands, Jugs and Vases.

Also a full line of Fine Colognes and Handkerchief Perfumes, nd for sample lot of Ten to Twenty-five Dollars, and increase your trade for the Holiday Seas

JENNINGS - & - SMITH, ASBESTOS CEMENT, PERFUMERS,

38 and 40 Louis-st., Grand Rapids.

Detroit Soap Co., DETROIT, MICH.

Manufacturers of the following well-known

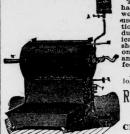
QUEEN ANNE, MOTTLED GERMAN, MIC TRUE BLUE, SUPERIOR, MONDAY, PHENIX, AND OTHERS, For quotations address MICHIGAN, ROYAL BAR, CZAR, MASCOTTE, WABASH, CAMEO,

W. G. HAWKINS, Lock Box 173, - GRAND RAPIDS

RINDGE, BERTSCH & CO.,

Boston Rubber Shoe Co.,

MAGIC COFFEE ROASTER



Address for Cata Robt. S. West 48-50 Long St.,

THE ACME OF UTILITY AND (DO)ECONOMY DO

WHEN THE SAME IS HUNG ON

ADJUSTABLE REVERSIBLE

# BRACKETS

Liberal discount to the trade. Special Induce ments to parties introducing this system of store fitting in any locality.

KOCH A. B. CO., 354 Main St., PEORIA, ILL BORDEN, SELLECK & CO., Agts.,

## 48-50 Lake St., Chicago; 114 Water St., Clevelar DO YOU HANDLE IT?



Cattle, Hogs, Sheep, Calves, Pigs, Lambs.

Has the finest line of illustrated advertising and most attractive Lithograph Label. List price reduced August I. 1888. A 75 cent. cash guarantee on every box you sell, 1,000 illustrated circulars in each case. Rubber stamp and self-inking pad free with your first order through jobber. Special directions for building up a large trade with every shipment, our new circulars that the state of the self-inking and self-inking pad free graphs. self-inking pad free with your first order through jobber. Special directions for building up a large trade with every shipment. Our new circular, "Hog Cholera—Cause, Cure and Preventive," is attracting universal attention. Contains the most scientific and practical facts in regard to this terrible disease, and only known positively successful treatment. Gives valuable information in regard to swine-raising for large profit. See "ther circulars for all kinds of stock. The facts contained in these circulars are worth many dollars to every enterprising farmer or stockman. Dealers! We have withdrawn our salesmen and solicit a continu ance of your trade through prominent jobbers, Send to them for their special circular "TO IHE TRADE." for full information in regard to rubber stamp—free—and also our GRAND CASH PRIZES. See circulars for testimonials of reliable dealers from all parts of the country. This trade is about equally divided between druggists, general dealers and grocers. A good trade for one insures a satisfactory trade for the other. Order at once, save freight and commence turning your money every thirty or sixty days, at 71 per cent. profit.

SOLE MANUFACTURERS:

SOLE MANUFACTURERS:

The German Medicine Comp'y Minneapolis, Minn.

For sale in Grand Rapids, Mich., by Hazeltine : Perkins Drug Co. and Hawkins & Perry, whole ale grocers.

GOODS.

Gover Your Steam Pipes

ASBESTOS SHEATHING HAIR FELT,

or REMOVABLE

PIPE COVERING.

All of which we have in the BEST QUALITIES and at FAIR PRICES.

Cor. Waterloo & Louis Sts.,

12, 14 & 16 Pearl Street, Grand Rapids, Mich. GRAND RAPIDS, - MICH.

## SWIFT'S

Choice Chicago

Dressed Beef

-- AND MUTTON--

Can be found at all times in full supply and at popular prices at the branch houses in all the largger cities and is retailed by all first-class butchers.

The trade of all marketmen and meat dealers is solicited. Our Wholesale Branch House, L. F. Swift & Co., located at Grand Rapid, always has on hand a full supply of our Beef, Mutton and Provisions, and the public may rest assured that in purchasing our meats from dealers they will always receive the best.

## Swift and Company,

Union Stock Yards, CHICAGO.



## LEMON, HOOPS & PETERS, Wholesale Grocers

IMPORTERS.

GRAND RAPIDS, MICH.

## THOMPSON & CO.,

TEAS, COFFEES

IMPORTERS AND JOBBERS

SPICES



-SPECIALTIES:-

Honey Bee Coffee Our Bunkum Coffee Princess Bkg. Powder Early Riser Bkg. Pdr.

SPICE

SPICE GRINDERS BAKING POWDERS.



BEE Mills Gd. Spices. BEE Mills Extracts. BEE Mills Bird Seed. BEE Mills Starch.

BEE Chop Japan Tea. 59 Jefferson Ave., DETROIT, MICH.

MICHIGAN CIGAR Big Rapids, Mich.

MANUFACTURERS OF THE JUSTLY CELEBRATED

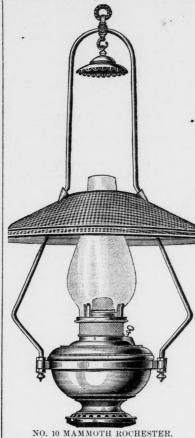
The Best Selling Cigar on the Market. SEND FOR TRIAL ORDER.

## WM. SEARS & CO., Gracker Manufacturers,

AGENTS FOR AMBOY CHEESE.

37, 39 and 41 Kent St., Grand Rapids.

Grand Rapids, Mich.



A Marvelous Light! 300-candle power! It takes the lead over all others. Fount holds 3 quarts—will burn 8 hours.

Complete, as shown, with 15 in. tin shade...\$3.90 with 26 in, white lined reflector. 7.50

Also a great variety of Rochester Lamps in all rades. WE ARE HEADQUARTERS FOR



" tin cans .. "The Adams" Steel Plate Oil Can is the

The Cheapest Wood Oil Cans in the market.



The "IMPERVIOUS" oil ad gasoline cans. War-

open stock. Tin

The "Invincible" 1 gal. oil cans, per doz ... \$3.00 Attractively finished in assorted colors and has a glass covered guage on the side showing quan-tity of oil in the can, and is having a large sale.



No. 0 Lift Wire Lanters, see cut....per doz. \$4.50 This has all the latest improvements, the guards being stationary, yet simple and easily adjusted. 1 doz. in a box. No charge for boxes on oil cans or lanterns.