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TWO GREAT LEADERS

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I make the same style of case as above, 17 inches high, from walnut, cherry, oak or ash, for \$2 per foot makes and cartage free.

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BEANS but also ALL KINDS OF PRODUCE. We can sell as well as anyone.

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Give me the freedom of the skies,
The latitude of Heaven's range,
Hope's fairest, brightest destinies,
Relief from serfdom, and the change
And splendid growth that comes with time,
Oh, give me these! break bolt and bar,
And I shall make a fame sublime
And spotless as a shining star. Give me the liberty from creeds That bind the soul's divine desires

That bind the soil is divine desir.
Making us slaves to selfish deeds,
Destroying all the fervent fires
of faith and love that burn within
Give me such liberty, and I
Will walk no more the path of sin,
Unless the angels sin on high.

Emancipate me from a land.

Where vassals bow to Gold and Greed;
Constrain me with no tyrant's hand,
But let my spirit quickly speed
To realms where Freedom with her key
Unlocks each palace gate and door;
Give me such scope, such liberty,
'Tis all I ask, and nothing more.

However, C. True HOWARD C. TRIPP.

BETWEEN TWO HORNS.

"I tell you, Susan Swing," said Captain Rose, "there ain't a man that lives be-tween the Two Horns as would let his boy not bigger than your'n go out in a boat to-day. Don't you do it. 'Taint no kind of weather for that slip of a lad to go foolin' with them big billows as sweeps around old Dull Head. Why, look your-self, woman. You can see them more'n four miles away dashing and lashing the

As Captain Rose spoke he pointed with his right hand in the direction of one of the two headlands between which Del Haven lay.

"And no dory in the harber," he continued, "could weather Bright Head (pointing toward the headland at the left) not if Cap'n Hezekiah himself was a row'n' of it. You'd better take them row-locks out and hide the oars if he won't mind without you doin' it."
"I can't bear to do it," said Mrs. Swing,

"Richard will be so disappointed. He set his lobster pots yesterday, and he hasn't slept any all night in his eagerness to go out and haul them. Don't you see, Captain Rose, it's Saturday, and two whole coaches full of the summer boarders came last night to the Bright Head House, and he can get a big price for his lobsters to-day. My poor Dick has worked so hard making the lobster pots himself, and it seems like cutting off the oy's reward to say 'you shan't go' to

"S'pose you do feel weakish 'bout it, Susan; but you don't want that 'ere boat picked up adrift, and no boy in it, do ye?"
"You know I don't Captain Rose," she

said. "If I hadn't loved him do you think I'd get up before daylight to come down here to see the lad off?"

"Hush," said the Captain. "Here he

comes, and he's fastening his straw hat to his buttons. He sees there is wind enough ahead." It was a morning in June, and the sur was not yet risen, but the glory of his coming was in the east and on the sea.

As he came down the pier, the oars on his shoulder, and securing his straw hat by a string to his jacket, the old Captain "He's a fine lad, Dick is, and well worth the savin'."

"He's all the world to me," thought Mrs. Swing, although her lips uttered no "Good morning, Captain Rose," called ut Richard. "Good for lobsters, do you

"Better for lobsters than 'tis for boys," ejaculated the Captain, removing his broad, brown hands from his pockets and laying one of them on the boy's shoulder as soon as the latter came within touching distance. "I say, Dick Swing, that you are not goin' out in that cockle shell

of your'n this morning," he announced.
"I certainly am, Captain Rose," returned the boy. "It's a little rough, but like as not the wind will come right.

Richard gave a mighty pull at the oars." around before I get half-way to the ledge, to keep the boat head on, and it rode that and I should think you would know betand I should think you would ter than to scare my little mother here into whose depths the tiny shell rolled, half to death. See, mother," he said to be completely hidden from the sight H. W. Nash, Cashier. gayly, "I have an extra oar and one tholepin, yes, two of them, in case a row-lock the Dell Haven pier. gives way, and I've got a lot of extra

This he said looking out to sea, for he did not feel like looking either at his

the pier's edge as the owner of the little boat proceeded to bestow his lunch-bas-wheres." ket and extras under the bow.
"Well, mother," returned Richard,

looking up.
"I wish you would not go," she said, her tones full of beseeching.
"Why, mother? Do you want my seven new lobster pots to be carried off

seven new lobster pots to be carried off to sea?" he asked. How could you have the heart to ask me? If this wind keeps on blowing I shall lose them every one."
"That's true," ejacu!ated Captain Rose.
"I never thought of that. It's just right, this wind is, to drag them off, but you never can haul them in alone. You'll be sure to be dragged overboard."

"No, I shan't. Come along with me if you want to help," laughed Richard.
"Humph! I should sink that craft be-"Humph! I should sink that craft be-fore we got out of harbor," said the Captain; "though if I wasn't so heavy, I would go." Captain Rose weighed a trifle less than three hundred pounds, and had left the sea after fifty years of faithful service.

Not another person was in sight.
"I'll tell you what I'll do," said the
Captain. "If you insist on going, I'll
stop on my way up and ask Captain Danforth to look out for you, and if he thinks you're getting into trouble, to sail after were out alone on the sea.

"I'm going with you Dick, to keep you

fidentially to her son.

had knowledge of her intention.

the boy, "do you mean?"

than mar his wild delight in wind and waves, this unselfish mother concealed Richard Swing and his mother are going

Richard was not selfish, and had he imagined what his mother was at that moment suffering would have put the boat about and tied it forever at the stake rather than cause her this agony.

Just as the boat got well into the toil of the waves the sun arose shedding such brilliance on the water that Mrs. Swing, who sat facing it, was dazzled and well nigh failed to see in time a gill net into which the boat was running.

"See any boat ahead, mother?" questioned Richard. "You must keep a good lookout for me. I've got my ranges right and can fetch the lobster grounds every time.

"Is it far?" questioned his mother, shudderingly.

"Not very; just outside Dull Head. I reckon we'll fetch it," said the lad, dipping his oars for a full stroke and then letting the boat slide up to the summit of a rolling wave, a trick he had caught from Captain Hezekiah Danforth, the naster boatman of Dell Haven.

The wind grew stronger and stronger and the waves every moment increased in size. Even Richard glanced sideways more than once with ill-concealed anxiety as the long billows came tumbling on, and just then getting a glimpse of his mother's face beheld it so blanched with terror of the sea that it seemed to him his mother was no longer in the boat with

'Dick," she gasped, as his oar missed stroke and set the spray over the boat, "Dick, I'm afraid to go on."

Dick glanced backward. He had pulled bout a mile from shore and was midway between the two headlands familiarly spoken of as the Horns. Dull Head was urrounded by an ever increasing mass of breakers, and Bright Head caught the sea on its precipitous sides, sending it backward in fountains of foam, and all the four miles that lay between the two

points were rolling miles of billows.

Sitting with his face landward, Richard Now the lad could not repress a shudder as he said: "I don't believe I could find the buoys in such a sea, and nobody

could haul in the pots. I believe I'll put "O, do! O, Richard, there comes an

One was Hezekiah Danforth, the other was Captain Rose.

This he said looking out to sea, for he did not feel like looking either at his mother or Captain Rose.

"Dick," said Mrs. Swing, approaching any naturally," scolded Captain Dan-

"I told her, but I declare when I was young I could have brought down them oars in half the time it takes Jim to fetch em. I say, 'Kiah Danforth, ain't that

boat trying to put about?"

"It acts like it, John, but it will get swamped just as sure as guns if—no, it's going on. There's nothing else to do. I never in all my life saw a time when there wasn't a sail in sight * * The

boat's gone! No! There it comes up again!"

Suddenly a cry for a helping hand was Suddenly a cry for a helping hand was raised among the bystanders, and willing hearts went forth from the land.

In America the first essential required in every employe is intelligence. And it up to the wind until a line was cast this intelligence must be coupled with

All ready lay the boat, a dark green surf boat, a boat that could stand heavy seas, and the two men and boy who had nobly volunteered were not long in start-

All at once the pier at Dell Haven seemed thronged with people. The news

As they watched the dim, dark speck "Thank you, Captain."
"Diek," 'said his mother, "can't you let the lobster pots go?"
"Can't possibly," smiled the boy.
"Could you have the heart to ask me?
"Could you have the heart to ask me?
"Step watched the dim, dark speck now rising upon the swelling waters and as quickly vanishing from sight, not one of the little throng but knew the danger of the tiny boat. With breathless eagerness they watched the surf boat as its

That mite of a boat will never live till they get there," were some of the remarks heard as they passed on.

As for Captain Rose, he went panting petus, and touched the side of the pier. Mrs. Swing had seated herself on the top-most layer of logs forming the wharf,

up the hill into the town, climbed into the belfry of Dell Haven church, as far and leaned over as though to speak con-"Dick," said his mother, "hold fast! up as he could go, and watched through a spy glass the progress of the mere His broad expanse of pink face sustains

Captain Danforth, although doing his years old he developes the figure of utmost, could not reach the periled ones obese maturity. His back is fat and "What under the sun, mother," cried

from tumbling overboard when you haul in," and she seated herself in the stern, calling back as the tide floated the boat hold of rough," she gasped, with a dash of spray in her face.

"See here, Dolly," he said, "can you

rough," she gasped, with a dash of spray in her face.

"Ay, ay." cried the Captain, and he took off his hat and swung it, he scarcely knew why.

Of all the women in Dell Haven, from the eldest to the youngest, Mrs. Swing most feared the sea. To live beside it, to watch its every mood delighted her, but to venture on it for pleasure she was never known to do.

stairs.

"See here, Dolly," he said, "can you spening again. He carries a basket with one end resting against his hip, grasping the outer edge with his hand. Sometimes he draws inspiration from the stub of a perfectly black eigar. In all ways he is a peaceable citizen.

If he is struck in the back with an apple core from some unknown source, Dolly Rose did not need to be told

A moment's peace she never knew when Richard, her only son, was exposed to the treachery of the waters, but rather than mar his wild delight in wind and the control of the waters and rushing into the telegraph office flushed and eager, cried out:

as much as possible her anxiety for him.

Richard was not selfish, and had he

The operator took the old envelope and read:

Captain True, Steam-tug Good Heart, Cromwell Har-bor: Steam out at once in search of small boat-woman and boy in it—off Dell Haven thre miles; going against the wind; can't last long. John Rose.

"All right," said the operator, clicking away at his machine for a minute or two, and then exclaiming, "It's done. Wait a minute, sis, and I'll tell you whether or not he gets it; wire runs right down to The minutes went by. Ten had passed

when the answer came back: Steam's up; start at once; go myself.
Timothy True.

The operator did not stay to write it. "Run, quick, and tell your father Captain True is gone already," he said.

Dolly ran, saying to every one she met, "They'll be saved!" The child got up

the belfry stair, and couldn't utter a word. She could only smile and bow her head and try to get out the message, which she did at last. Captain Rose's eye was on the speck.

He dared not take it off lest never to find it again. Meanwhile, the news got fear grew lighter. In the little boat again and again had Richard tried to turn his head toward the land, but with each trial it took in so much water that he was forced to give up the attempt. Nothing could be done but keep off and face the boiling sea.

Very few words were spoken. Mrs. Swing kept bailing as fast as possible, with only the shell of a horseshoe crab to work with. At length came a wave like a small hirl, up which the boat rode gallantly,

and then suddenly Richard shouted:
"They're coming for us, mother. see a boat just outside the harbor." Then the tears sprang to Mrs. Swing's

"Courage, mother," Dick said. "Courage, mother," Dick said.

Every rise and fall of the oar was a prayer; every dip of the poor old crabball was a petition for life.

a dense mind, with utterly simple tastes, he reaches a condition of comfort and security. His philosophy has been of the condition of the condition of comfort and security. His philosophy has been of the condition of comfort and security. shell was a petition for life.
Out from Cromwell Harbor, seven

the gaze, in the steam and in the fuel, and Good Heart bore away with cordial speen till Bright Head was won and hension of prosperity-the proprietorweathered. "I see it!" shouted the Captain, "though how in thunder it's lived to get

there's more'n I know," and he gave directions to steam outside. Richard's attention was so divided be-tween the billows and the land and the friendly boat, and Mrs. Swing was so intent on bailing, that neither of them saw the tug until it was upon them, and a hailing voice shouted:
"Hold on till we pick you up."

It seemed as a voice from heaven had spoken. Even bluff old Captain Rose, spoken. Even bluff old Captain toos, up in the belfry of the church, ejacuthe lated, "Thank God!" as he saw the tug shillings, an amount just sufficient to keep body and soul together. The day men is nast, never to return, if, The shock of the call, the sight of the black throbbing tug, friendly as they seemed, yet came near swamping the boat, for Richard let it turn, and the last boat he bed was put forth in holding

Finally the tug's boat was lowered. It was no easy task to get to leeward and wise, goes even a step further. He en-

"Give 'em a signal! Give 'em three!" and the steam whistle blew three shrieks that went over the bay and up the har-bor and over against the meeting-house sale. Business methods must, of course, steeple, until old Captain Rose fell down steeple, until old Captain Rose fell down on his knees to utter the first prayer of the history of the history

SARAH P. PRICHARD.

ALL KINDS OF PRODUCE.

Sell as well as anyone.

Wite correspondence.

BARNETT BROS.,

159 So. Water St., CHICAGO.

Will you cast me off, mother?" he called a second fater.

"Wait a minute," exclaimed Mrs.

Swing. "Fetch your boat close up. I to be a lost ment for his employer. In these days of sharp and ceaseless competition in every "Royal Patent" brands of flour are man
ufactured and sold only by the Voigt to pursue a rigid, straight-laced policy with all his customers.

Merchants should remember that the celebrated "Crescent," "White Rose" and sharp and ceaseless competition in every "Royal Patent" brands of flour are man
ufactured and sold only by the Voigt to pursue a rigid, straight-laced policy with all his customers. Merchants should remember that the

The Typical Butcher Boy.

From the New York Herald. The typical butcher boy is decidedly the offspring of German parents. He is blonde, greasy and phlegmatic. His hair dropped before either Captain Rose on the dock or Captain Richard in the boat helpers so far behind.

speck in the distance and the toiling constantly the stolid indifference of a helpers so far behind. After a few minutes he realized that brick wall. By the time he is eighteen in time to save them and he said to him-soft, and he is slightly round-shouldered. from tumbling overboard when you hall in," and she seated herself in the stern, calling back as the tide floated the boat out, "We depend on you, Captain Rose, to send after us if we—if it gets too rough," she gasped, with a dash of spray

> apple core from some unknown source, he will not always make an objection. If he should happen to stop, he does it so slowly and turns toward the attacking party so feebly that when he gets around no guilty person is in view. If the urchin that threw the missile stands his ground and places his thumb to his nose, the butcher boy answers him with a unny, gentle gaze, and then wends his

weary way onward. The housemaid, as she polishes the brass work of a door in a cross street, sometimes admires the robust, physical expansiveness of the butcher boy, esecially if she is of his own nationality. As he makes a dive into the basement loor she calls over the stoop to him:
"Vilhelm!"

"Vilhelm" stops with some effort and turns his big, broad face upward. Seeing the pretty maid eye him, he smiles gut-terally. He says nothing. "Vilhelm," goes on the maid, "dos is fine vedder, das October vedder, ain'd id?" Vilhelm places his basket on the ground, clasps his red hands behind him,

ground, clasps his red hands behind him, rises forward on his toes, and, after considerable deliberation, says, "Ya!"

Then, considering that he has taken all due advantage of the romantic situation, he pulls the area bell, and waits patiently for the cook. The pretty maid patiently for the cook. The pretty main tried him again, but she gets only the monosyllable "Ya!" in response. When he reaches the kitchen the cook feeds him on some doughnuts that she is frying. abroad that Captain Rose had telegraphed to Cromwell for a tug, and the burden of ing out he completely ignores the maid on the stoop. The cook has won his heart. She has given him doughuts, and he prefers them to languishing glances. In fact, he is able to comprehend a doughnut, whereas a soft glance has

always been a mystery to him.

The German butcher boy seldom dies young, but he usually marries young. At about twenty-one years of age he is promoted to the austere position of meat chopper, with a salary of \$8.50 a week. Then he goes to the girl he has picked out for himself and requests her hand in marriage. It is a useful hand always. One that has proved its ability to wash, iron and cook. The butcher is married eyes. She stopped bailing for a moment to look toward the shore. All she could see was a wall of water shutting out the land. public schools. Without ambition, with a dense mind, with utterly simple tastes,

miles to the eastward, and hidden from sight by Bright Head, steamed the tug Good Heart. Never had its captain stood watching the sea with more earnest gaze. In his whole career he has never sat down to what might be called a dainty dinner. Sauerkraut and Swiss cheese have been his delication. the most material nature, but he never Never was steam applied with more generous hand. 'Twas the woman and the has been devoid of ambition and boy in the boat out at sea that lived in taste, he has never overleaped himself, but by steady, lazy, persistent progress has reached the zenith of his

ship of a butcher shop.

Employer and Employe. Every reader of Dickens has doubtless een amused by that author's delineation of the various old clerks who, week in and week out, plodded along with never a thought of any duty or act beyond those performed by them for a score or more years. In time, as was natural, they became mere automatons mechanically performing the old tasks

"Every second tells. It's a race for life!" called out Captain Danforth. "Jim you'd better get in. You're strong; if one of us tuckers out you can take hold."

All ready law the heat a deal of the wind until a line was cast this intelligence must be coupled with good, sound sense. The remuneration, it is entirely unnecessary to say, is in a direct ratio to the employe's capability, but could not. e., general intelligence.
The far-sighted business man, if he be

board the Good Heart, which held its breath, bracing itself against the waves almost as a thing of life to do its kindly. The clerk who feels that he is at liberty "Success to you. Fetch 'em back office. Richard and his mother had been alive?" called out Captain Rose.

"Success to you. Fetch 'em back office. Richard and his mother had been saved.

The clerk who feels that he is at liberty to use his own powers of discretion in certain matters soon becomes of much more value than one who invariably does as he is told, regardless of the fact that thankfulness his little Dolly had ever often unjust rules of procedure. The heard her father offer. a chance to use his own judgment will soon prove himself to be a losing invest-

E. A. STOWE & BRO., Proprietors.

Subscription Price, One Dollar per year. Advertising Rates made known on application.

Entered at the Grand Rapids Post Office. E. A. STOWE, Editor.

WEDNESDAY, DECEMBER 26, 1888.

COMPLIMENTS OF THE SEASON.

nd a Happy New Year-to its numerous friends and patrons, trusting that the close of 1888 finds them richier and happier than a year ago.

ARE BUSINESS MEN BLIND?

It is frequently asserted that business men are blind to their own intereststhat they are prone to pursue an ignis fatuus, while at the same time they fail to take advantage of opportunities within their grasp.

THE TRADESMAN is not given to be wailing over the shortcomings of any class, much less the great body of business men to whom it lends its influence and from whom it derives its support, but it is free to admit that there is too much truth in the above charges. In substantiation of this statement, it is half, on the insurance question; but his only necessary to recall the great number of business men who traveled across Commission at Lansing last Friday largethe State during the recent campaign to ly increases the debt. attend political conventions, and then to consider that at the final hearing of the Insurance Policy Commission, held at Lansing last Friday, but three representatives of the business men of the State were present. In other words, men who are paying thousands of dollars a year to the insurance companies for protection against fire did not consider it worth a few dollars' expense and a day's time to see that the terms by which their protection is defined are made as favorable to the insured as they are to the insurer. It is such apparent indifference to their believe that business men are more short- nished the stock. sighted than any other class of men or

MARRIED WOMEN.

It is a somewhat common remark that whatever the Supreme Court says is law is matter of common knowledge that many of the decisions of our chief tribunal of Geo. H. Reeder. must be law, as they bear little resem blance to either justice or common

Such appears to be the case in the re cent decision of the Supreme Court on the rights and privileges of married women, which is given in full in another column. Our Supreme Judges have always exercised an undue amount of zeal in this direction, in consequence of which our reports teem with platitudes on this subject. The last attempt, how ever, completely caps the climax, rendering it impossible for our learned expounders of the law-and their own ideas-to go any further.

Now that the feminine side of the question has been exhausted, perhaps our solons will deign to hand down a judicial edict according some rights or privileges to married men, under certain circumstances. Such an act would not be consistent, but it would be entirely in

DE LESSEP'S COLLAPSE.

The collapse of M. De Lesseps and his Panama Canal Company is the natural and inevitable finale of a course of folly and mendacity. The great entrepreneur hung on to the last. The night before the bankruptey of his company was announced, he assured the stockholders that the new loan required for the continnance of his operations had been taken. and that the future of the canal was assured. His last hope was that the gov ernment would come to his rescue rather than let the canal come to its natural end in the ruin of the thousands who have sunk their money in the foolish enterprise. But it would do no more than pass a special law to give the company three months' extension to see if it could retrieve its credit. It is said that a new company will be formed to take over the assets without the liabilities of the old If so, it will only be "throwing good money after bad." The funds cannot be raised in France to cut such a canal as M. De Lesseps proposes through the Cordilleras range, and to avoid the inundations of the Chagres river.

M. De Lesseps blames America for his failure. It is true that the United States have not given his project any kind of moral support, but neither have they interfered in any way with it, as they saw that resistance was superfluous. It also is true that the American people have not sunk their money in helping to construct across the Isthmus a canal, which would pass under European control unless our government took vigorous measures shoe store, the deal having been consummarred his work. He would have got on be known as Daron & Smith.

The Michigan Tradesman | much better if he had had an Egyptian Khedive at hand to drive his fellsheen Official Organ of Michigan Business Men's Association, under the lash to the digging, with no store. return except the bare necessities of life, and not always those. That is the kind Retail Trade of the Wolverine State, of a partner the constructor of interoceanic canals needs, but he was not to be found in America.

Traveling men and others should beware of the Preferred Mutual Accident Association of New York, which is attempting to secure a foot-hold in this State. The company is not authorized to do business in Michigan, so that all policies issued under such circumstances THE TRADESMAN presents the compli- are null and void. And evidence is not ments of the season-a Merry Christmas lacking that the company is taking advantage of this technicality to escape all liability in case of loss. THE TRADES-MAN will have more to say on this subject next week.

Strange as it is that lake transportation companies have not seen the advantages offered by the thriving cities and towns on the east shore of Lake Michigan for the maintenance of a coast line of steamers, it is not surprising that the field should be simultaneously coveted by two lines, both of which are making unusual preparations for the inauguration of such enterprises early in the

The business men of Michigan were already under lasting obligations to Hon. N. A. Fletcher for his efforts in their be argument before the Insurance Policy

AMONG THE TRADE.

GRAND RAPIDS GOSSIP.

Jay Marlatt's new grocery store is located on the corner of Fifth and Stocking

Rindge, Bertsch & Co. distributed ninety-six turkeys among their employes as a Christmas remembrance. This is an annual practice of the firm.

W. D. Revnolds & Co., who recently sold their grocery stock at Coopersville, have engaged in the same business at best interests that causes some people to Lake Odessa. I. M. Clark & Son fur-

L. Palmer will retire from the wholesale boot and shoe firm of Reeder, Palmer & Co. on January 1, taking the retail stock at Traverse City now conducted about \$5,000. Several creditors replevunder the style of Milton Reeder & Co. law, whether it is law or not. It is also a Mr. Reeder will continue the wholesale business at the old stand under the style

> W. M. Adams, well known in farm im plement circles here, and I. D. North, who has been engaged in the implement business at Dimondale for the past dozen years, have formed a copartnership under the style of Adams & North and will engage in the sale of agricultural implements here as soon as a suitable location can be secured.

trade of Grand Rapids has suffered severely from the lack of water transporta tion along the eastern shore of Lake Michigan. So serious has been this drawback to those most directly interested, that various plans have been pro posed to remedy the deficiency, among which has been the organization of a company to purchase and operate a line of steamboats from Grand Haven to Sault Ste. Marie. The agitation of the matter, both at this market and among keeping with a tribunal which has rethe business men of the shore towns, versed its own decisions on several oc- seems likely to result in the occupancy f the route by two steamboat lines, both of which will be prepared to give excellent service to all concerned. The Hart Transportation Co. announces its intention of running two boats direct from Chicago to Grand Haven, thence along the lake shore to Mackinac Island, touching at all intermediate points, while the Burns Transportation Co. is endeavoring to purchase a couple of boats to put on a route from Grand Haven to Escanaba. Either undertaking, properly carried into effect, will put Grand Rapids on an equal footing with Chicago and Milwaukee in the territory included within the scope of the route referred to and give he jobbing interests a considerable impetus.

> AROUND THE STATE. Coral-A. F. Swen has opened a meat

market. Cadillac-W. H. Crosslev has opened a

meat market.

Remus-C. V. Hane has added largely o his dry goods stock. Wixom-Holmes & Co. succeed Geo.

D. Woodman in general trade. Stanton-A. Phelps succeeds M. Scanon in the festaurant business.

Marshall-Charles Cook succeeds H. J Coleman in the grocery business.

Flint-J. H. Shackelton has bought the hardware stock of Orr & McBride. Middleville-Dr. A. Hanlon will shortly

re-engage in the drug business here. Cedar Springs-Stone Bros. succeed F. C. & A. C. Stone in the meat market bus-

Charlotte-Lucas J. Smith has purchased a half interest in J. M. Daron's to the contrary. But America has not ated last Monday. The new firm will at auction by the assignee on Saturday. will send out his wedding invitations this

Big Rapids-Mrs. C. W. Barton has was appraised at \$66,000, was bid in by

Homer-C. C. Worthington succeeds Pratt & Worthington in the grain and contain 1,900,000 feet, were taken by Mr. lumber business.

Boice have purchased the general stock to Mr. Smith for \$46. The whole amount Wholesale Grocers' Association. of C. H. La Flamboy.

Newaygo-Geo. E. Taylor & Co. succeed Geo. E. Taylor in the book and stationery business.

Allegan-C. H. Adams has sold his book and stationery stock to Geo. C. Adams, late of Galesburg.

Pentwater-Free Smith has sold his

interest in the meat firm of Smith & Plummer to S. Andrus. Saranac-W. S. Titus has purchased the clothing stock of Brown Bros. The

purchaser hails from Charlotte. Mackinaw City-Palmer & Harmon, dealers in groceries and drugs, have as-

signed, Mr. Palmer continuing. Rodney-C. W. Avis has engaged in the meat business. He continues in the

employ of Earl Bros. as book-keeper. Elk Rapids-The sale of the Dr. A. Hanlon drug stock to J. W. Balcum and Geo. E. Coleman has finally been con-

summated.

Pentwater-D. B. Gardner, who succeeded Smith & Gardner in the meat busness a few weeks ago, has retired from the business.

Traverse City-S. & W. Miller, comnission merchants at 14 Union street, have dissolved partnership and retired from business.

Battle Creek-M. F. Thompson will emove his crockery and glassware stock to Cincinnati, where he has already secured a good location. Hickory Corners-John Shean has sold

his drug and grocery stock to Ed. Bissell and A. G. Cortright, who will assume oossession on January 20. Kalamazoo-Ware & O'Brien have pur-

chased the remaining stock of boots and shoes recently owned by F. W. Underwood and will add to the stock.

Owosso-Mayor C. S. Williams has sold his stock of agricultural implements to A. E. Hartshorn & Son and they have been conveyed to the Hartshorn stand on Main street.

Hesperia-B. Cohen has assigned his general stock to his brother, Harry Cohen, of Detroit. The liabilities are about \$10,000 and the stock inventories ined their stock.

Overisel-John Scholten has sold his store building to Herder & Lahuis, of Zeeland, who will occupy it with a general stock as a branch of their Zeeland establishment. Mr. Scholten has removed his general stock to Alba, where he will re-engage in business.

Cedar Springs-E. M. Smith, for two years manager of Morley Bros.' grocery department, but more recently a member of the employment agency firm of Sweet & Smith, of Grand Rapids, has purchased the grocery stock of Morley Bros. and will continue the business. For several years past the jobbing

STRAY FACTS.

Spoonville-John Spoon is closing out his lumbering business.

White Cloud-Myers & Burton are clos ing out their shingle business.

St. Ignace-Wm. R. Davenport, President of the Martel Furnace Co., is dead.

move from Racine to this place. Belding-The Richardson Silk Co. now has 136 persons on the pay-roll and will who earn good wages and save a considerincrease the number to 175 shortly after

Charlotte- L. F. Mikesell, who recently failed in the grocery business, was ar- institution a profitable commercial bus rested last Wednesday under the fraudulent debtor act on complaint of Clark, \$50,000 capital, and the adoption of a Baker & Co., of Jackson. His examination occurs on the 26th.

THE TRADESMAN that the statement published last week relative to the disposi- National Bank has done much to solidify RARE CHANCE IN A BOOMtion of his hardware stock is not entirely correct-that he has traded it for the Bank of Bellaire and real estate in Bel-

laire. Detroit-A. H. Adams & Co. sold a dry kiln to the George T. Smith Middlings Purifier Co., of Jackson, and warranted it for 60 days. The Jackson men refused to pay for it, claiming it was defective. Judge Brown, of the United States Court, has decided against the Jacksonians on the ground that they made no complaint until after the warranty had

expired. Ionia-The Michigan Overall Co. has been merged into a stock company under the same corporate style. The corporation is officered as follows: President, Wm. Steele; Vice-President, F. A. Sessions; Secretary and Treasurer, Fred E. Kelsey; General Manager, E. D. Voorhees. A new two-story building will be

erected for the reception of the business. Detroit-The property of the Frost Lumber and Woodenware Co. was sold The plant itself, which cost \$125,000, and week.

Northern part of the State, estimated to went with a carload of potatoes. Lewis, of Bay City, for \$3,005, while

realized was \$41,476. MANUFACTURING MATTERS.

Durand-Chauncey L. Gillett will remove his mattress factory from Bancroft to this place.

Ossineke-Lee R. Sanborn & Son, manufacturers of lumber, have given a realty mortgage for \$20,000 and assigned to C. B. Greely. Fennville-The Grand Rapids Stave

storage warehouse, to replace the building recently burned. Dorr-Isaac W. Wood has sold the Eureka flouring mills to Milo and Wm.

Gray, who will continue the business un-

Co. is putting up a large cooper shop and

der the style of Gray Bros. Belding-The Belding Manufacturing Co. is erecting a two-story brick building, 60x336 feet in dimensions, which it expects to occupy as a refrigerator factory early in February. The old factory will be converted into a casket manufac-

Detroit-The Detroit Spiral Tube Co., with a capital stock of \$150,000, one-half paid n, has become incorporated and will manufacture tubes, tanks, reservoirs, and pressed and sheet plate metal work. Stockholders: Wells W. Leggett, 400 shares; Edward C. Van Husan, 400, and J. Murray Brow, 200.

Cedar Springs - A. J. Taylor, who bought the shingle mill of A. E. Rose about four months ago, but who has been confined to his house for some time by injuries sustained in being thrown from a buggy, has suffered the loss of the property by foreclosure, the mill revert-

have sold their grocery and restaurant business.

South Bend-Knoblock, Ginz & Co. will merge their flouring mill into a stock company, with a paid-in capital stock of \$35,000, under the style of the Knoblock & Ginz Milling Co.

Bank Notes.

There is some talk of the organization of a new bank at Owosso.

The stockholders of the First National

the new bank at Nashville have been perfected. It will be known as the Farmers and Merchants' Bank of Nashville, with a capital stock of \$35,000. The directors comprise Frank C. Boise, C. W. Smith, W. H. Keinhaus and G. A. Truman, of Nashville, and C. D. Beebe, Clement Smith and L. E. Knappen, of Hastings. C. D. Beebe has been elected President and Frank C. Boice Vice-President. The Cashier has not yet been named. In case a suitable location can be secured, the institution will open for

Martin are putting in machinery for a feed mill.

Fenton—W. D. Murray is preparing to close out all his business interests here and remove to Owosso.

THE TRADESMAN predicts that before many more months have elapsed the organization of a bank will be effected on South Division street, in this city, about half-way between the head of Monroe half-way between the head of Monroe Kalamazoo—It is now authoratively street and the city limits. There is a $\overline{W}_{ANTED-1,000 \text{ MORE MERCHANTS TO ADDPT OUR MORE MERCHANTS TO ADDRESS T$ stated that the Eames Pulley Co. will re- large, increasing and thrifty population within a radius of half a mile of such a point, composed almost wholly of people able portion of their earnings There are able portion of their earnings. There are also enough business establishments within convenient distance to give the iness. The inauguration of a bank with name like the "South End Savings Bank," would appeal to the local pride of Eaton Rapids-F. E. Terrell writes the people in that vicinity in the same way that the establishment of the Fifth business and social sentiment on the West Side.

Purely Personal.

Jacob G. Van Putten, postmaster and grocer at Holland, was in town Saturday. M. J. Jaques, the Lake Odessa elevator operator, was in town one day last week. Peter Lankester and wife are rejoicing over the advent of a nine-pound daugh-

lay to spend Christmas with his relatives here.

On January 1, 1889, the brick factory, 50 x 104 ft., 4 stories, next north of the Berkey & Gay Furniture factory on East side canal and now occupied by that company. Best water power of any factory on the canal. day to spend Christmas with his relatives

shipping clerk for the Steele Packing and Provision Co. Judge Clark S. Edwards has returned

from Newark, N. Y., whither he went to perfect a real estate deal. Walter E. Withey, clerk in the retail department of Foster, Stevens & Co., is recovering from his recent illness.

It is reported that H. De Kruif, the Zeeland agricultural implement dealer,

A. C. Adams, the Ashton general added a bazaar stock to her millinery H. G. Smith at \$38,425. Three hundred dealer, was in town Saturday on his way and twenty of acres of pine land in the home from Battle Creek, whither he

E. F. Hastings has returned from visit to Saginaw, Bay City and Port McBride-John McLennon and a Mr. 1,500 acres of Missouri lands were sold Huron in the interest of the Michigan

> Thomas Sloan, the Dimondale general dealer, got through with his duties in the United States Court last Wednesday and left for home to help out on the holiday rush. He will be back here again next

Popinjay-I see Bigsby hangs around your store a good share of the time. suppose he is getting to be your tried and trusted friend?

Blobson-Yes, he is my trusted friend; and by and by, if he doesn't pay up, he will be my tried friend.

FOR SALE, WANTED, ETC.

Advertisements will be inserted under this head for wo cents a word the first insertion and one cents or cents a word the first insertion and one cent ord for each subsequent insertion. No advertise enttaken for less than 25 cents. Advance payment

FOR SALE.

FOR SALE-GOOD GROCERY AND CROCKERY store for sale; will invoice about \$3,500; sales average \$75 per day cash; good reasons given for selling for further particulars address S. E. Parrish, Ithaca Mich. FOR SALE—SECOND-HAND MACHINERY. ONL

eight inch four-side Smith moulder; one Joslin re-saw; one Smith re-saw; exhaust fan; shafting; puleys;, etc. Cheap for cash. F. B. Wiggins & Co. machinery depot, East Saginaw, Mich.

FOR SALE—CHEAP, SET OF TINNERS TOOLS AND machines. E. A. Hill, Coloma, Mich.

340 FOR SALE—AT A BARGAIN, A YOKE OF OXEN medium weight, quick action and well trained Address C. C. Rood, Grand Rapids, Mich. 332 Address C. C. Rood, Grand Rapids, Mich.

FOR SALE-MILL. SUPPLIES. LARGE STOCK O

belting, packing and hose, glue, sand paper, oils
varnishes, etc. Also new and second-hand machinery
Write us for prices. F. B. Wiggins & Co., East Sag
naw. Mich.

I town of 600 inhabitants on the Michigan Central Railway. In good farming country. Stock, about \$2, 500. Rentlow, with long lease. Prefer cash, but will give time on part with good security. Best of reasons given for wishing to sell. Address "Good Luck," care The Tradesman, Grand Rapids, Mich.

FOR SALE—NEW UPRIGHT SIX-HORSE EXGINE and boiler, complete, \$215. New upright six-horse boiler, \$90. Ann Arbor Engine and Boiler Works, Ann Arbor, Mich.

can be leased. Bemis Bros.

FOR SALE—A CLEAN, WELL-ASSORTED STOCK OF general hardware, stoves and tinware. Tin shop in connection. Will inventory about \$6,000. Located centrally and one of the best points for retail business in the city. Good reasons for selling. Address Hardware, care Michigan Tradesman. FOR SALE CHEAP —18-HORSE POWER ENGINE,
Good as new. Address 298, this office. 298

FOR SALE—GOOD RESIDENCE LOT ON ONE OF
the most pleasant streets "on the hill." Will exchange for stock in any good institution. Address 286,
care Michigan Tradesman.

WANTED—TO AN ENERGETIC MAN OVER 22, NOT afraid of work and able to give security, we wil give permanent position, good salary and rapid pro motion. Address J. B. D., box 662, Chicago. 344 The stockholders of the First National Bank of Charlotte unanimously voted to increase the capital stock from \$50,000 to \$75,000 last Monday. As the institution has about \$25,000 in the surplus fund, the increase is a mere matter of form.

All the preliminary arrangements for Market and the stockholders of the stock of the store, and the stock of drugs. Real estate on consists of two frame stores well located for business of two frames to the store of the

WANTED-SITUATION AS CLERK BY PHARMACIST W who is registered by examination, Address Robert W. Hazeltine, 22 Henry St., Grand Rapids. 33

WANTED—A REGISTERED PHARMACIST, Get, man preferred, Must be willing to work in general stock. Bert M. Brown, Stevensville, Mich. 336 SITUATION WANTED-A COMMERCIAL TRAVELER WANTED-EXPERIENCED DRUG CLERK, GER-

WANTED-AN ASSISTANT PHARMACIST WHO IS active, honest and efficient. State price, experience and references. Address A. E. Gates, Crystal, WANTED-SITUATION BY EXPERIENCED PHAR macist. Speaks Holland. Registered by examination. Best of references. Address Box 153, Morley Mich.

WANTED-EVERY STORE-KEEPER WHO READS

MISCELLANEOUS. OUR WONDERFUL ELECTRO-GAL Battery should be owned by every clerk, traveling man, book-keeper. Ileves headache or catarrh in three min

A Rare Business Chance.

bear the closest investigation. \$5,000 required Stock can be reduced to \$2,500, if desired. No dead or shelf-worn goods. Address, PEKKETT LARDIE & CO., Traverse City, Mich. ING TOWN.

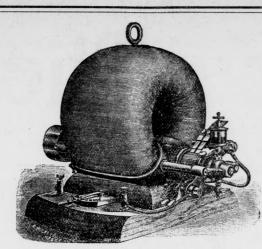
For Sale- A Crockery Store and Ba aar, doing a rushing business. Chance for other goods. Invoice about \$3,000. Reasons for selling, other business. Address A. W. C., Box 256, Owosso,

Manufacturers, Attention. FOR RENT.

ALSO FOR RENT

On March 1, 1889, all or part of what is known as Comstock's Pail and Tub factory, corner of Canal and Newberry streets. All the pail and tub machinery will be removed previous to that date. This factory is of brick, 220 feet long by 60 feet average width, divided into different departments with Fire Walls and Iron Doors. A bundance of Steam Power, large Dry Kilns and Sheds on the plant. For further particulars and terms apply to

C. C. COMSTOCK, 331 Canal street, Grand Rapids



THE POWER BEHIND THE PRESS.

The accompanying illustration gives a good idea of the power that makes the wheels go round" in The Tradesman office. It is a five-horse-power Eddy electric motor and is operated by being connected with the low tension electrical current of the Grand Rapids Edison Electric Light Co. It is not large, but, like some little people, it contains a wonderful energy and handles all the machinery in the office with comparative ease. It seems incredible that a little contrivance that one man can easily trundle on a wheelbarrow, can develop enough power to run the machinery of a printing office, but the fact is demonstrated ten hours a day.

The electric motor is destined to widen its field of usefulness. Before many years shall have elapsed, it will be as common as steam engines are now.

TREATED AT YOUR HOME.

Try Him-The Celebrated Rheumatic Specialist.

He has been well and favorably known for years, and no more upright, honorable and trustworthy physician can be found. His object is, not to temporarily check the progress of disease, thereby allowing it to become more malignant when it regains the upperhand, but to thoroughly cure his patients, and in that most terrible form of disease, rheumatism, he never fails, while in all chronic troubles, none excel him.

In glancing over some of his letters many of the correspondents testified that they had never found help until they called Dr. Ross; and before you and your friends have expended both money and time in traveling over the country, inter- with Lemon, Hoops & Peters.

viewing physician after physician and buying untold quantities of medicines in the search for relief, and perhaps being confined to your bed without the slightest alleviation, if you will call on or write to Dr. W. H. Ross, he will give you advice or send you his new pamphlet free. His office is located in the Widdicomb block, corner of Monroe and Waterloo streets, Grand Rapids, Mich.

Attention is directed to the advertisement of C. C. Comstock, published in another column. The properties offered for rent are exceptionally desirable, both in point of location and appointment.

Buy flour manufactured by the Creseent Roller Mills. Every sack warranted VoigtMilling Co.

Geo. Hodge has severed his connection

HEAVENRICH **BROTHERS**

Wholesale Clothiers

Perfect-Fitting Tailor-Made Clothing AT LOWEST PRICES.

138-140 Jefferson Ave., 34-36 Woodbridge St., Detroit. MAIL ORDERS sent in care L. W. ATKINS will receive PROMPT ATTENTION.

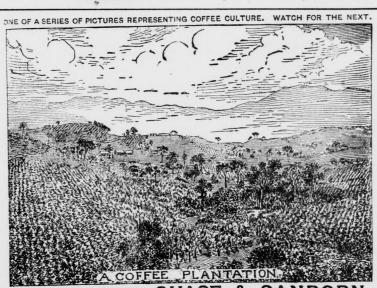


IF YOU WANT

THE BEST ACCEPT NONE BUT

Sauer Kraut.

Order this Brand from your Wholesale Grocer.



SCENE ON A COFFEE PLANTATION CHASE & SANBORN. OUR COFFEES HAVE A NATIONAL REPUTATION REPRESENTING THE FINEST GROWN. SEAL BRAND COFFEE JAVA and MOCHA, in its richness and delicacy of flavor. Justly called The Aristocratic Coffee of America. Always packed whole roasted (unground) in 2 lb. air-tight tin cans.

CRUSADE BLEND A skilful blending of stro-coffees. Warranted not to contain a single Rio bean, and guaran

RETAIL CROCERS doubled and trebled since buying and selling our coffees. What it has done for them it will for you. Send for CHASE & SANBORN, BROAD STREET, - BOSTON, MASS.

Western Department, NO. 80 FRANKLIN STREET. CHICAGO, ILL.

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61-Hartford B. M. A.

No. 63-Evart B. M. A. nt, W. M. Davis: Secretary, C. F. Bell

No 62-East Saginaw M. A. G. W. Meyer: Secretary, (has. H. Smith

No. 65-Kalkaska B. M. A. Alf. G. Drake: Socreta No. 66-Lansing B. M. A No. 67-Watervliet B. M. A. No. 68-Allegan B. M. A. A. E. Calkins; Secretary, E. T. VanOstrand No. 69-Scotts and Climax B. M. A. No. 70-Nashville B. M. A. No. 71-Ashley B. M. A. No. 73-Belding B. M. A.
L. Spencer; Secretary, O. F. Webste. No. 74—Davison M. U. dent, J. F. Cartwright; Secretary. L. No. 75—Tecumseh B. M. A. Oscar P. Bills; Secretary, F. Rosaci

No. 76-Kalamazoo B. M. A. ent, S. S. McCamly; Secretary, Chaunce No. 77—South Haven B. M. A. nt—C. J. Monroe; Secretary, S. VanOstr No. 78—Caledonia B. M. A. dent, C. F. Williams; Secretary, J. W. Saunders

Good Report from Bay City. Bay City, Dec. 15, 1888.

BAY CITY, Dec. 15, 1888.

BAY CITY, Dec. 15, 1888.

DRAR SIR—We held another meeting in the G.

A. R. hall last night and "got there, Eli." We elected officers. F. L. Harrison as President, Geo. Thatcher as Vice-President and yours truly as Secretary. We had a large meeting and everyone was well pleased with it. I will send you a money order of \$3\$ to pay for a charter, which please send right away, as we want it by next meeting night. meeting night.

We have adopted the by-laws used by the

THE INSURANCE PROBLEM.

Progress of the Work of the State Committee.

at Lansing on the 20th for the purpose of perfecting the insurance plan already adopted by the Committee. Some time was spent in consulta-tion with Insurance Commissioner Raymond, who outlined the steps necessary to take before an organization could be effected. It was expected that the members of the Executive Board ould be present to consider the plan, but, owing to the nearness of Christmas, a majority was not on hand. Those members present, however, listened to the report of the Committee, informally approved the work already accompliseds and structed the Committee to have a set of byws ready for the approval of another meeting of the Board, to be held at Lansing on January 16, when it is hoped all the members can spare ime to attend. The Committee has worked very dustriously and is entitled to great credit for the efforts made to work up interest in the proposed organization. Chairman Caldwell was instructed to send a circular to each local secre tary, asking him to ascertain how much stock the business men of his town would be willing to subscribe, in case the project was carried into effect. It is to be hoped that every local secretary will give prompt and painstaking attention to this matter, as from the tenor of the replies received the Executive Board will be compelled to act at its meeting on Jan. 16.

Clio All Ready to Organize. CL10, Dec. 20, 1888,

E. A. Stowe, Grand Rapids:

Dear Sir.—The business men of Clio held a meeting last night and considered the formation of a B. M. A. Two resolutions were adopted—first, that we organize such an association, and, second, that we send for the State Organizer to conduct such organization.

As Mt. Morris has but few business men, and as it is important that they also be organized with us (being only five miles distant), we have extended them an invitation to join us; but whether they will desire to organize with us or as a separate association, we are not yet informed.

Now, as to our further procedure in the pren Now, as to our further procedure in the premises, will you please state just what is required of us. Is it essentially required that we ratify the constitution and by-laws and return them with the application, or wait until you are with us to organize and attend to it at that time? There is a difference of opinion as to the amount we should forward you: supposing that we can get a membership of twenty—would we not send you \$13, being \$3 charter fee and 50 cents for each member? The further cost would be, according to the slip attached to your letter to Mr. Huyck, \$5 and your traveling and hotel expenses. Is that correct? An answer giving us all the information possible will be greatly appreciated.

Respectfully. Respectfully, T. W. Smithson, Chairman.

Lively Letter from a Lively Association. SOUTH HAVEN, Dec. 18, 1888.

E. A. Stowe, Grand Rapids:

Dear Sir—We had a meeting last evening with a new member admitted and two more knocking. Our early closing arrangement works finely. We are on the move now for a system of street lighting—a thing we seriously need—and we will get there sure, as South Haven men are stayers when they undertake a matter. Our collection department is a grand success. Already there is a marked improvement in the payment of accounts that heretofore have been slow.

We are looking for the consummation of that insurance scheme. This would save thousands of dollars to the business men of Michigan that, heretofore has gone out of the State. I know a good safe insurance of this character will win. We must meet combine with combine, and we are beginning to find it out.

Yours for success,

S. Van Ostrand, Sec'y. E. A. Stowe, Grand Rapids:

After the Delinquents, Muskegon, Dec. 21, 1888.

E. A. Stowe, Grand Rapids DEAR SIB—I inclose a list of delinquents who have moved away from here and their addresses as best we know, to be placed upon the next no iffication sheet. As soon as we can collect the January dues,
As soon as we can collect the January dues,
we will send in our State dues. I put a new delinquent list into the printer's hands yesterday.
Yours truly,
C. L. Whitney, Sec'y.

Association Notes.

The East Jordan and South Arm B. M. A. has applied for Charter No. 79, which request has een accorded.

President Wells' suggestion relative to the holding of a special convention at Lansing about the middle of March appears to meet with growing favor.

The Bay City and West Bay City R. M. A. has pplied for Charter No. 80, but has not yet sent n the formal application required by the organc law under which the associations operate. It is unjust that two or three thousand me

should be compelled to fight the battles of 25,000 ousiness men-that a few men should be compelled to make so many sacrifices for their brethren. Think of this. Lansing Republican: The Men's Association held an exceedingly interest-

ing meeting Wednesday night. The committee

ppointed to consult the Lake Shore officials reltive to securing an accommodation train on their line reported that they had written to the livision superintendent, who immediately re plied, stating that the matter had been referre o the general superintendent. A communica tion was received from the Albion business mer who are also interested in securing a morning and evening train on the Lake Shore line. Chas Osborn, who was delegated to make a report on the "short weight" question, presented a lengthy the statements previously made relative to short weight flour and wheat were fully substantiated It was shown that barrels of flour were from four to eight pounds short, and that in the cours of a year the flour consumers of Lansing were robbed to the extent of \$11,000 or \$12,000. It was further shown that the farmers were cheated by and wheat buyers of Lansing. A committee was appointed to consult the merchants relative to beans in their composition. the preparation of a city map with full statistics. plish for all parties concerned. In union there

A Chance for American Boys

as a general thing the day of the apprentice in this country has gone. Older workmen frown upon any attempt to educate more competitors in their trades, together and buy ma a nice Christmas and manufacturers do not want the trou- present. ble of teaching unless the boy labor can be profitably used, because of its cheapness in running some machine. True it is that with the present subdivision of ded slipper.'

labor the education necessary to do som part of the work of manufacture is quickly obtained and the youth is ready for work with small experience. His knowl-All the members of the Insurance Committee of the Michigan Business Men's Association met earnings are likely to be in direct proportion with his knowledge. The trades are no longer thoroughly taught. But the Southong and Southong—are all proold workmen die and some even acquire a competence, quit the shop, become emshoot is plucked from a tea plant it bears tries where the apprenticeship system the trades. But that is hardly fair to the American boy who sees that the professions are crowded and that in the struggle for a bare living is fearful, while clerks, book-keepers and the like can barely earn enough to keep body and soul together, and so prefers to learn a trade. His chances for learning it are exceeding small. The workmen in every trade want him to keep out. Each believes that his own trade is overcrowded already, and that fair wages can be kept up only by keeping down the number of workmen. The prospect, under these circumstances, would seem to be for a gradual elimina-tion of Americans from the trades and a final monopoly of skilled labor by foreigners. It is this prospect that has caused such interest to be taken within the past few years in the subject of industrial schools and manual training in public schools. The American born boy must have a chance in the world and since no-body is willing to give him his education for a term of years, in the line of work which he chooses, in return for what he can earn, the state must teach him at the public expense or wealthy philanthropists must provide a way for him to learn to earn a living for himself and the family which he ought to have. And the fashion of giving for educational purposes seems to be changing. Instead of enlowing colleges with more millions to educate more lawyers and doctors and preachers, of which there are already enough, the men of millions are devoting more of their money to the fitting of boys for another sort of work, quite as iseful and necessary for the prosperity of the country. The latest and most generous gift of this sort is reported from Philadelphia. A rich citizen of that own proposes to give no less than five millions for the establishment of a great

education of so-called professional men. Interesting Information.

industrial school for boys. His millions ought to do more good than if they were

given to any college in the land for the

From the Pharmaceutical Era.
The Michigan Board of Pharmacy at recent examination were informed that deliquescence was "that which is lack-ing," and that methylic alcohol was "stronger alcohol," while ethylic was the diluted. Carbon was found to be the source of saltpetre; iodine, "a gas that cannot be measured," Mucuna being "a rock." Organic acids were those having energy, thereby differing from the inorganic acids, which have none, Menthol was discovered to be a white powder obtained from the stomach of a pig, while calomel was "a white powder obtained from the root." Corrosive sublimate Corrosive sublimate was a yellowish-white powder also obtained from the root. "Benzoic acid is found on the se

while "glycerin is produced from eggs and is adapted to dissolve coagulated albumen, but amylum or corrosive sublimate impairs its activity." They learn that spts. of nitre "should contain from forty to sixty per cent of nitrous ether," and that the physical properties of epsom salts were "about one ounce." Spts. lav. co. is used in Fowler's solu-tion "for pleasure," and hydrochloric acid is used in the manufacture of fl. ext. ergot "to precipitate the hydrocyanic acid," and furthermore, "as the ergot is a fungus the acid destroys its tendency to propagate and renders it fixed."

They learn of a new method of manu facturing sulphuric acid, viz, by oxidizing mercury with nitric acid. The chemical reaction which takes place in mix ing a seidlitz powder has been found to be "efflorescence," which occurring sets free chlorine.

The difference between an atom and a molecule has not been definitely settled, as while one candidate decides an atom cule "moves by heat like a locomotive, another deems it a question of weight, one weighing 2,000 pounds, but not able to remember the weight of the other.

Cracked Pea Coffee.

"The adulteration of coffee is some thing that can searcely be prevented,' said an ex-grocer to a New York Mail and Express reporter. "It is as much adulterated perhaps as whisky," continued the ex-grocer. "Recently an ex-periment was made and forty-eight per the use of the price mark. cent. of eighty-five samples of coffee analyzed were found to be impure. This proportion does not by any means repre ent the exact amount of adulteration which prevails. Among forty-one samples of adulterated coffee it was discovered that nineteen were mixed with chicory or other substances free from the light-weight wheat buyers who work the starch, while twenty-two, besides nearly streets. The report severely handled the millers all containing chicory, had a consider able amount of roasted grain, peas or

In every case it has been possible to Not all of the associations have yet remitted distinguish the origin of the starch; and the per capita tax for the current year and some it is quite possible that some ascribed to of those who have remitted-it has come to the roasted grain has really been added in ear of The Tradesman—did so grudgingly. This is not as it should be. The State body has alchief adulterants of coffee is cracked peas, ready accomplished a great deal for the business and the business is so lucrative it is men of the State and the more funds it has at its shipped to Canada and other places for disposal, and the greater number of members the purpose of mixing it with coffee. working in unison, the more good it can accomplish for all parties concerned. In union there chicory, but the use of roasted peas is not to be defended at all. It does not bring for the working man such a reduction in price as would justify him in purrom the Shoe and Leather Review.

The old system by which a force of One of the paradoxes, I soon observed skilled workmen was continually being after I went into business, was that the educated, the apprenticeship system, has been overthrown in this country. There are still traces of it to be found, here and there are still traces of it to be found, here and there are still traces of it to be found, here and there are still traces of it to be found, here and there are still traces of it to be found, here and there are still traces of it to be found, here and the pure stuff itself. Like other articles that are adulterated, it is there, notably in the printer's trade, but done so well few buyers, unless ex-

Johnny-Tommy, let's put our pennies

"I guess we had better get her a pad-

"What shall it be?

Preparation of Indian Teas.

Many tea drinkers assert that Indian teas are purer and of stronger flavor than China teas. A correspondent of the North British Advertiser says that the ployers instead of employes. From what source come the men who supply their places? They come from foreign the same plant. When a shoot is plucked from a tea plant it bears three or four leaves and a bud. The smallest bud and leaf on the stall. the finest teas, and the lower leaves on the stalk, when sifted, make the coarsest still exists and boys are regularly taught kinds of tea. The coolie women, who December plucking the leaf, are mustered between 5 and 6 in the morning, and then go out to the portion of the garden where the leaf is quite ready to be plucked, which is, as a rule, once every rest till 1 p. m., when they go out again an average, day women will pluck from thirty to forty pounds, which they carry in baskets on their backs, with a strap on the head, which leaves them both hands free to pluck the leaf from the plants, which after three and four years grow to be large bushes. The leaf, when brought in and weighed, is carried up into the lofts by the women to the factory men, who are sent off to spread it on withering traps or "chulnies," which are placed in tiers all along the withering house, which allows of the leaf getting the quality of air required to wither it properly for manufacture next morning As a rule, when the weather is favorable for withering tea, manufacture begins at 5 a.m. The leaf is put into rolling machines, which are made with such per-fection that motion of the hand rolling used in all tea gardens before machinery was adopted—is now obtained by the use of cranks and cog-wheels. The leaf is given a light or a heavy pressure according to the state it is in during the time it is in the rolling machine. It is then taken out and spread on fermentation tables to get the necessary fermentation, which gives the tea the red coppery olor infused tea leaves have. After getting the proper fermentation

the leaf gets a second rolling of short duration to fix the color of the fermenta tion. The second roll being finished, the rolled leaf is taken to the drying machines to be dried. The most skilled factory hands work these machines, and they give the leaf the proper amount of drying, which gives the tea the black color you see it in. The tea is now ready to be sifted into the different grades. After the tea has been put through a tea-breaker, it is then passed through a sifting machine—a long, revolving cylindri-cal frame, with the varied sizes of wire meshes attached to it, worked at a slight angle, so that the tea as it revolves falls through the different meshes, under each of which are sheets which convey the tea into boxes, each grade of tea being kept separate. The tea is now ready for a final drying before packing.

Only Too True.

"What is the matter, doctor?" asked a eporter of a well-known chemist. "I am mad; mad at chemistry and the business. Look here! Oil of vitriol is no oil, neither are oils of turpentine and kerosene. Copperas is an iron compound and contains no copper. Salts of is the extremely poisonous oxalic acid. Carbolic acid is not an acid, but an alco-hol. Cobalt contains none of that metal, but arsenic. Soda water has no trace of soda, and sugar of lead has no sugar; cream of tartar has nothing of cream, nor milk of lime any milk. Oxygen means the acid-maker, but hydrogen is the essential element of all acids, and may contain no oxygen. German silver has no silver, and black lead no lead. Mosaic gold is only a sulphide of tin. These are only some of the mistakes of nomenclature in our business.

A Common Price Mark.

The Kansas City correspondent of the St. Louis Druggist pays the following tribute to the price mark plan:

Some time since our society adopted a gist could, when he gave a copy of a prescription, designate upon said copy how much he had charged for filling it, and, notwithstanding the fact that so far only a portion of the druggists of the city have adopted it, a great deal of satisfac-tion and pleasure has been experienced by many druggists in filling copied prescriptions, by reason of their being enabled to charge just the same price for it as the other druggist did, being able to know what he charged as indicated by

VISITING BUYERS.

Watson & DeVoist, Coopers - C K Hoyt & Co, Hudson witchell & Cause, Orland, L & L Jenison, Jenisonvi Wiltse, Borland W Wiltse, Borland S T McLellan, Denison Geo Hirchberg, Bailey S C Sibole, Breedsville H A Dailey, Lisbon F G Thurston, Lisbon J L Thomas, Cannons G Thurston, Lisbon
L Thomas, Cannonsburg Jas S Toland, Ross
3 G Smith, Wayland
Woodward & Polland,
) F & W P Conkilin, Ravenna
D W Barton, Big Rapids
J Sargeant, Big Rapids
J Sargeant, Big Rapids
Calkins & Freyermuth,
James Barnes, Austerlitz
M Heyboer & Bro, Drenthe John Kamps, Zutphen
Hamilton & Morton, H D Spaulding, Wayland
Sand Lake Wm Karsten, Vriesland M Heyboer & Joseph Hamilton & Morton, Sand Lake W L Heazlitt, Wayland E S Botsford, Dorr F N Cornell, Griswold S McNitt & Co, Byron Cent R McKinnon, Kent City Jno Kruisenga, Holland John Kampe, Wayle
H D Spaulding, Wayle
Wm Karsten, Vrieslar
J Homrich, No Dorr
J Lynch, Blanchard
M M Robeon, Berlin
x A D Martin, Lilly
W E Hinman, Sparts
S Cooper, Jamestow
J Raymond, Berlin
G F Cook, Grove
an John Smith, Ada
D W C Shattuck,
R A Hastings, Spar
and Dr John Graves,
I Paerigo & Co., A mo Krulsenga, Holianu
Mook Grand Haven
Sullivan Lumber Co.
Sullivan John Smit
J Vanenenan, Zeeland
Nelson F Miller, Lisbon
DeKruif, Boone & Co.Zland Dr John
A M Church, Englishville
J T Pierson, Irving
J Achterhoff, New Holland J L Purce
B Gilbert, Moline
W McWilliams, Conklin
Mrs A H Barber & Co..
B Geo E H
Meigering, Jamestown
D R Stocum, Rockf Saranac
G Tenhi
H Meijering, Jamestown
D R Stocum, Rockf Saranac
B Ullivan Neal M
M A Malorey, Lake Odessa J D Hee
J B Horton, Grandville
John Gunstra, Lamont
John C Fe Shattuck & Co.
Sand Lake Starr /
M A Side, Kent City
C R Bunker, Bailey
B Pooking Lumber Co..
Smith
Brooking Lumber Co..
Smith
W Toy U E C
Herder & Lahuis, Zeeland
J L P

Meeting of the Insurance Policy Commis-

☐ The Insurance Policy Commission held an open session at Lansing last Thursday for the purpose of listening to final arguments on the adoption of a standard form of fire insurance policy. All the members of the Commission were present and the insurance companies were represent ed by attorneys, general, special and local agents. The business men of the State were represented by Hon. N. A. are constantly employed from April to Fletcher, who had been engaged by the Michigan Business Men's Association to combat the adoption of the New York form, Chairman Caldwell, Chairman of the Insurance Committee, and Secretary eight days. At 11 o'clock the women are brought in to weigh their forenoon's leaf, and get leave to have food and a cideration—which were published in Turk sideration-which were published in Thi and come in for the day at 6 p. m. On TRADESMAN a couple of months agowere taken up, seriatum, and opportunitv given the insurance men to answer the objections. When they were through Mr. Fletcher was given an opportunity to reply to their criticisms. Although opposed by a dozen experienced insurance men and compelled to stand alone in defense of his opinions, he made remarkably clear arguments on each point under discussion-arguments which the advocates of the New York form were unable to controvert. The hearing occupied the entire day, when the Commission went into "executive session." The Committee will hold a final meeting in Detroit to-day, when the "Michigan form" will be fully decided upon. It is to be regretted that more business

men did not appear at the hearing. Considering the importance of the matter under consideration, it would seem as though the large insurers of the State should have been more fully represented.

HARDWARE.

The Hardware Market. Rope continues to advance, sisal being now quoted at 11% cents per pound in

Gate, Clark's, 1, 2, 3 New York and manilla at 13% cents. Local jobbers sell at 1/4 cent above these prices. There is no change in the glass market. Nails, band iron and sheet iron are without change.

Prices Current.

-	Prices Current.	Barn Door Kidder Mfg. Co., Wood track Champion, anti-friction Kidder, wood track
t,	These prices are for cash buyers, who	HOLLOW WARE Pots Kettles Spiders Gray enameled
,	pay promptly and buy in full packages.	Kettles
	AUGURS AND BITS. dis.	Spiders
•	AUGURS AND BITS. dis. 100 10	Gray enameled
	Snell's	HOUSE FURNISHING GOODS
•	Cook's 40 Jennings', genuine 25	Stamped Tin Warenew lis
1	Jennings', genuine 25 Jennings', imitation 50&10	HOUSE FURNISHING GOODS. Stamped Tin Ware new lis Japanned Tin Ware. Granite Iron Ware
	AXES. First Quality, S. B. Bronze	HOES.
1	" D. B. Bronze 11 00	Grub 1\$11
ı	" S. B. S. Steel 8 50 " D. B. Steel 13 00	Grub 1
		0145 0
1	BALANCES dis. 40	HORSE NAILS, Au Sable dis. 25&10@25 Putnam dis. 5&10& Northwestern dis. 1
1	BARROWS. dis.	Putnamdis, 5&10&
	Railroad	Northwestern dis. 1
	RELIA dis	
1	Hand 60&10&10	Door, mineral, jap. trimmings Door, porcelain, jap. trimmings. Door, porcelain, plated trimmings. Door, porcelain, trimmings. Door, porcelain, trimmings. Drawer and Shutter, porcelain Picture, H. L. Judd & Co.'s. Hemacite
	Cow 70	Door, porcelain, Jap. trimmings
	Call30&15	Door, porcelvin, trimmings
	Door Sargent 60&10	Drawer and Shutter, porcelain
9	Cali 30x15 Gong 252 Door, Sargent 60&10 Stove 8 Carriage new list 70&10 Plow 50 Stote block 50 Stote block 50	Picture, H. L. Judd & Co.'s
1	Stove 8 0	Hemacite
1	Carriage new list70&10	LOCKS—DOOR. Russell & Irwin Mfg. Co.'s new list Mallory, Wheeler & Co.'s. Branford's
	Sleigh shoe	Mallory, Wheeler & Co.'s
1	Wrought Barrel Bolts 60	Branford's
1	Cast Barrel Bolts	Norwalk's
	Plow 50 Sleigh shoe. 70 Wrought Barrel Bolts. 60 Cast Barrel Bolts. 40 Cast Square Spring. 60 Cast Chair 60 Cast Chair 40	LEVELS.
1	Cast Chain 40 Wrought Barrel, brass knob 60 Wrought Square 60 Wrought Sunk Flush 60 Wrought Bronze and Plated Knob Flush 60&10	Stanley Rule and Level Co.'s
	Wrought Barrel, brass knob 60	MATTOCKS,
	Wrought Square 60	Adze Eye\$16.00
	Wrought Sunk Flush	Hunt Eye. \$15.00 Hunt's \$18.50, dis.
1	Ives' Door	W. W.
1	Barber BRACES dis.	Sperry & Co.'s, Post, handled
1	Barber	MILLS.
1	Spofford 50	Coffee, Parkers Co.'s
	Am, Ball net	" Landers Ferry & Clark's
1	BUCKETS.	" Enterprise
1	BUCKBTS. \$ 3 50 Well, swivel 4 00	MOT ASSES CAMES
1	Well, SWIVEL 4 00	Stebbin's Pattern
	Cast Loose Pin figured 70%	Stebbin's Genuine
	Cast Loose Pin, Berlin bronzed	Enterprise, self-measuring
	Cast Loose Joint, genuine bronzed60&	Advance above 12d nails.
	BUTTS, CAST. dis.	FENCE AND BRADS.
	Wrought Loose Pin. acorn tip. 60&05	50d to 60d FENCE AND BRADS.
	Wrought Loose Pin, japanned60&05	10d
	Wrought Loose Pin, japanned, silvertipped 60&05	6d and 7d
	Wrought Inside Rlind 60&10	6d and 7d. 4d and 5d.
	Wrought Brass	3d
9	Blind, Clark's	2d
1	Blind, Parker's	4d FINE BLUED.
1	Billiu, Sheparu's 70	3d
	BLOCKS. Ordinary Tackle, list April 17, '85	2d
	CAPPET CHEPPERS	CASTING AND BOY
	Bissell No. 5 per doz \$17 00	19d to 20d
	Bissell No. 5. per doz.\$17 00 Bissell No. 7, new drop pan " 19 60 Bissell, Grand " 36 00 Grand Rapids " 24 00 Magic " 15 00	10d
	Bissell, Grand	6d to 7d
	Magic " 24 00	4d to 5d
	CDADATE 15 W	10d
	Grain	% inch COMMON BARREL.
	CROW BARS.	% inch
	CHO!! DAR.7.	3/ "

Cast Steel Iron, Steel Points..

Ely's 1-10 Hick's C. F..

entral Fire....

Curry, Lawrence's ...

Brass, Racking's... Bibb's

Morse's Bit Stocks

Morse's Taper Shank.

mall sizes, ser pound

Large sizes, per pound.

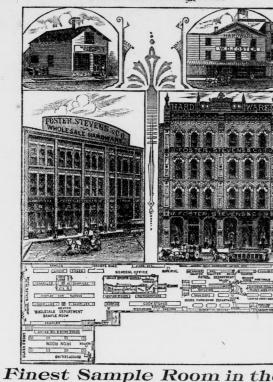
com, 4 piece, 6 in...

White Crayons, per gross...

Planished, 14 oz cut to size

" 14x52, 14x56, 14x60 . Cold Rolled, 14x56 and 14x60 . Cold Rolled, 14x48

The Leading Hardware House in Western Michigan.



The Finest Sample Room in the State

EXPANSIVE BITS Clark's, small, \$18; large, \$26.... Ives', 1, \$18; 2, \$24; 3, \$30......

American File Association List...

Stanley Rule and Level Co.'s.

Nos. 16 to 20; 22 and 24; 25 and 26; List 12 13 14

| HAMMERS. | A | Kip's. | d | Kip's. | d | Kip's. | d | G | Yerkes & Plumb's. | d | Mason's Solid Cast Steel. | 38 | Blacksmith's Solid Cast Steel, Hand. | 33 |

State.....per doz.
Screw Hook and Strap, to 12 in. 4½ 14 a
longer...
Screw Hook and Eye, ½......1

Barn Door Kidder Mfg. Co., Wood track.

1% and 1% inch

dis. .40&10

Zinc, with brass bottom... Brass or Copper.....

Ohio Tool Co.'s, fancy

ciota Bench.....andusky Tool Co.'s, fancy.

Sisal, ½ inch and larger ... Manilla....

ry and Bevels.

tanley Rule and Level Co.'s, wood.

PANS.

'A'' Wood's patent flanished Iron. B'' Wood's patent planished, Nos. 24 to 2' B'' Wood's pat. planished, Nos. 25 to 27.. Broken packs ½c per pound extra.

ROPES.

and 21/4 1/4 and 23/4

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Strap and T.

Heller's Horse Rasps...

ple	Room in the State.
dis. 30	List acet. 19, '86
dis60&10	Silver Lake, White A list 50
60&10 60&10 60&10	" Drab B " 55
50	Discount, 10. " 35
27 28 15 18	Solid Eyesper ton \$25
dis.	SAUSAGE SUUFFERS OR FILLERS. Miles' "Challenge" per doz. \$20, dis. 50650&05 Perry per doz. No. 1, \$15; No. 0,
50	Draw Cut No. 4
is. 25 is. 25 is. 40&10 oc list 50	Disston's Circular
0C 40&10	Hand
lis. 60 net, 2 50 nd	"Silver Steel Dia. X Cuts, per foot, 70
3½ net 10	"Special Steel Dia. X Cuts, per foot 30- "Champion and Electric Tooth X
net 8½ net 7½ net 7½ net 7½ lis. 70 dis50&1060&1040	American, all kinds. Tacks. dis.
dis. 70	Steel, all kinds 60- Swedes, all kinds 60- Gimp and Lace 60
50&10	Swedes, all kinds. 60 Gimp and Lace. 60 Cigar Box Nails. 50 Finishing Nails. 50 Common and Patent Brads. 50 Hungarian Fails and Miners' Tacks. 50 Trunk and Clout Nails. 50 Tinned Trunk and Clout Nails. 45 Leathered Carpet Tacks. 35
60&10	Common and Patent Brads 50 Hungarian Fails and Miners' Tacks 50 Trunk and Clout Nails 50
60&10 60&10 50	Leathered Carpet Tacks
ist 70&10	Steel, Game
25	Oneida Comraunity, Hawley & Norton's 70 Hotchkis's 70 P. S. & W. Mfg. Co.'s 70 Mouse, choker 18c per doz. Mouse, delusion \$1,50 per doz.
1, dis. 60 0, dis. 60	Mouse, choker 18c per doz. Mouse, delusion \$1.50 per doz. Wire. dis.
2, dis. 60	Bright Market 67½
5&10&10 \$21/2&21/2 10&10&5	Extra Bailing 55 Tinned Market 62½
dis. 55	Tinned Mattress per pound 95 Coppered Spring Steel 50
55 55 70	Plain Fence. per pound 03 Barbed Fence, galvanized \$375
40&10	Extra Bailing 55 Tinned Market 62½ Tinned Broom per pound 69 Tinned Mattress per pound 8½ Coppered Spring Steel 50 Tinned Spring Steel 90640 Plain Fence per pound 83 Barbed Fence, galvanized 33 Copper new list net Brass """
dis. 55 55	WIRE GOODS. dls.
55 55 dis.	Hook's
70	Baxter's Adjustable, nickeled 30 Coe's Genuine 50
0, dis. 60 0, dis. 60 s. 20&10.	Coe's Patent Agricultural, wrought, 75 Coe's Patent, malleable 75&10
dis. 50 dis.	Bird Cages
dis. 40 40 40	Bird Cages
25	Copper Bottoms
60&10 60&10 25	METALS, PIG TIN.
	Pig Large. .28c Pig Bars. .30c COPPER.
25 10 25	
40	cent ad valorem. For large lots the following quotations are shaded:
1 00	INGOT. Lake
1 00 1 50 2 00	ZINC.
50	600 pound casks
60 75 90	Duty: Pig. \$2 per 100 pounds. Old Lead, 2c per pound. Pipe and Sheets 3c per pound.
1 10	Newark
2 25	Bar
1 35 1 15	14@½ 16 Extra Wiping 13½ The prices of the many other qualities of solder in the market indicated by private brands vary according to composition
1 00 85 75	ANTIMONY
dis.	Cookson per pound 1414 Hallett's "1114
60&i0 50	TIN—MELYN GRADE. 10xi4 IC, Charcoal
\$12 net 50&10	12x12 IC, " 6 25 14x14 IC, " 10 00
40@10	10x14 IX, 775 14x20 IX, 775 12x12 IX, 775 12x12 IX, 860
40@10 @60 20&10	10x14 IC, Charcoal \$6 00 14x20 IC, " 6 00 12x12 IC, " 6 00 12x12 IC, " 6 25 14x14 IC, " 10 00 10x28 IC, " 7 75 14x20 IX, " 7 75 14x20 IX, " 7 75 14x20 IX, " 7 75 14x21 IX, " 8 00 14x14 IX, " 8 00 14x14 IX, " 12 50 20x28 IX, " 12 50 20x28 IX, " 12 50
s. 50&10 s. 60&10	10x14 IC, Charcoal
dis. 50	14x20 IC, " 5 40 12x12 IC, " 5 65 14x14 IC, " 5 65 12x12 IC, " 12x12 IC, " 12x
7 10 20	29x28 IC, "11 90 10x14 IX, "6 90 14x20 IX, "6 90
9 20	14x14 IX, " 7 15 20x28 IX " 11 65
12	Earn additional X on this grade, \$1.50.
dis. 70&10	14x20 IC, Terne M. F
90	14x20 IX, " " "

Allaway Grade

BOILER SIZE TIN PLATE.

14x28 IX. 14x31 IX. 14x56 IX, for No. 8 Boilers, } rer pound. 14x60 IX, " " 9 " } rer pound.

LEISURE HOUR JOTTINGS.

Written for THE TRADESMAN.

BY A COUNTRY MERCHANT.

An American paragrapher has made it "New Year's resolutions are the soonest broken," but why there should be any The "new leaf" that is turned over at I tried to get my brains and legs in work- going for assistance, I hastily searched truth in the assertion is not exactly clear. the commencement of the year has usually been before the mental vision of the party who does the turning for a long time. Nearly every reform inaugurated with the beginning of January is the result of long and serious study by the reformer, and the abandonment of unwise, unreasonable or offensive personal habits and customs is seldom done without the preparatory "bracing up" of days or weeks. Hence, there are many reasons for the belief that of all personal reforms, and resolutions for amendment, those dating from New Year's day should be the most lasting. Probably the prevalent impression, that the paragrapher aforesaid is correct in his assertion, can be attributed to the publicity which the first of the year reformer commonly gives to his proposed battle against habit and custom and the curiosity with which his future actions are watched by those whom he has made witnesses of his firm-

"aftersight" resolves upon an improveday" for changes and reforms, that are but valuable merchandise was missing. evidently essential, than the opening of average individual becomes a convert to breathing at the back end of the store. the prevalent belief regarding New Year's resolutions, and goes back to his old errors, let him console himself with the reflection that he has, for a time at least, had a practical experience in antagonizing what he knew or believed to be wreng or unreasonable.

The "Heathen Chinee," in his native land, has a New Year's custom, which, were it transplanted successfully in America, would cause the average business man of this country to view the approach of January with materially less indifference than he now does. Accord. ing to travelers, and from what I have myself learned from educated Chinamen if a citizen of the Celestial Empire ne glects or refuses to adjust all his indebt edness before the sun sets on the last day of the old (Chinese) year he looses caste and credit, and is socially ostracized by all respectable people. (This, of course, presumably applies to those who have the means of paying.) One of my informants, in speaking of the custom, said that it is deemed no excuse whatever for an individual to assert that his property is tied up in real estate, or in goods which he cannot negotiate. It is his duty to provide for all emergencies, or keep out of debt. A little of such "heathenism" in America would assist in lubricating the wheels of business materially.

Speaking of New Year's resolutions calls to mind a little anecdote related to me by a business acquaintance some years

"Somewhere early in the '70s," said E-, "I was doing a prosperous and satisfactory trade in the Southern part of the State. I had been married three or four years, and had an exceptionally pleasant and happy home, and exceptionally few business annoyances, but I had acquired one habit that, while it gave me very little concern regarding any serious consequences, was a constant source of dread to my wife. The fact was, I had gradually got to liking the taste of a noted brand of Kentucky bourbon. Not that I was at all intemperate, and not that I ever became a saloon customer, but I always kept a great bottle in my desk at the store, and I never went to my meals without a liberal 'appetizer.' For a time I supposed my wife ignorant of my indulgence, but a woman with the average woman's nose always 'tumbles' to such matters quickly, and I soon saw by actions, but not words, that I was detected. After this discovery I began to argue that a limited quantity of pure spirits, taken regularly, was beneficial, rather than hurtful, but I never made my better half a convert to the theory.

"On the 31st of December I was feeling a little 'out of sorts,' physically. I had

The Michigan Tradesman eaten nothing all day, but had taken my Cautiously approaching the vicinity of usual allowance of spirits, and, after the the sound, I saw a ruffianly-looking store was closed at night, it occurred to stranger fast asleep on a pile of sheeting. me that an extra ounce or two was-as His coat was thrown back and the handle You can easily imagine the result of hip pocket. Quickly grasping the weapon, empty stomach; in a few moments I was sleeper didn't stir, and a thorough almost a maxim among our people that befuddled, and in a condition closely ap-shaking produced no result. Then I proaching drunkenness.

"It would make my little story too tedious to enumerate the various methods my normal state, and began to reflect found hardly anything of value on his upon the situation. After a long and person. evenly balanced debate with myself, wherein the affirmative and negative of doctor, the sheriff and several neighbors, the prohibition question were thoroughly discussed, I decided in favor of the former; the more readily, perhaps, be- property, and the sheriff began some decause the day for 'turning over a new tective work. In a few minutes the leaf' was close at hand. I went to my officer called me out into the back alley, desk, and taking therefrom a half-filled and there, a few doors from the store, bottle labeled 'Fine Old Blue Grass Bour- was the burglar's 'pal,' sound asleep on 21 & 23 SOUTH IONIA ST., bon,' was about to break it upon the stones in the gutter, when it occurred to with him. me that the veterinary, who had a lame horse of mine in his stable, had requested me to procure him an embrocation of the opiate a long time before the second, spirits and laudanum, which he would and, seeing the impossibility of rescuing call for early in the morning. The drug his companion in time to avoid capture, store close at hand was still open, and, after procuring a bottle of the drug, and was making his escape, when sleep overmixing it with the whisky, I went home.

"As I had given the boys a vacation the morning of the 1st to open up and effect that mine did, there would be ma-There is no time in the year when the clean up. As I opened the front door a faults and failures, mistakes and sins of sharp current of air struck me, and lookomission and commission, came up in ing toward the rear door I saw it was procession before the average individual, open. Instinctively glancing at my safe, as at its closing days, and there is no I perceived instantly that it had been other time when it is as natural for him burglarized, and I tell you the discovery gist's clerk, who was new to the bus to resolve upon the leaf-turning act. He sent a cold wave down my backbone, for iness, notwithstanding I told him I reviews his financial successes or failures, I had left in it, the night before, over of the past twelve months, and from his seventeen hundred dollars of my own money, and, as there was then no bank personal habits and associations, and mended as being burglar proof, a numrarely fails to find demands for reforma- ber of my neighbors had money in it. A tory changes. A careful survey of the further investigation showed that my causes that have produced effects teaches desk had been thoroughly overhauled, him many useful lessons, and no time all the drawers in the vicinity ransacked, seems more opportune for making a "red and that a considerable amount of light

"I was just on the point of going out the new year. And if, even after a lim- to acquaint the authorities with my disited struggle with habit and custom, the aster when I thought I heard heavy

the doctors say-'indicated' as a tonic. of a navy revolver projected from his putting the extra quantity into an I jerked it out and cocked it, but the caught sight of my liquor bottle near him; it was empty, and the mystery of the deep sleep was explained. Before ing order again, but I gradually regained the man's clothes, but, to my disgust,

"I soon procured the attendance of and the medical man went to work at the burglar; I commenced rearranging my the ground, and with all the 'boodle

"It afterward transpired that the first 'professional' fell under the influence of the latter secured all the plunder, and took him in spite of himself.

"If all New Year's resolutions," confor the day, I went to the store early on cluded the narrator, "had the happy terially less of them broken."

> "But how is it the burglars didn't de tect the taste of the laudanum?"

"That's the singular and providential feature of the transaction! The drugwanted the laudanum for horse med icine, gave me a deodorized and partially tasteless preparation of the opiate, and ment of his foresight. He canvasses his in town, and the safe had been recom- this and the fiery taste of the undiluted whisky, made its presence unsuspected."

> The latest project of the Standard Oil Company is the construction of a pipe line from Lima, Ohio, to St. Louis for the transportation of oil for distribution over the Southern and Southwestern States. The St. Louis line will be built after the manner of the one already in use between that city and Chicago, and the right of way is being secured. Active work will be commenced in the spring.

DON'T BE A SLAVE

strength and clothes by using

JAXON ANTI-WASHBOARD SOAP.

It loosens and separates the dirt without injurng the fabric, instead of eating up the dirt and thereby rotting the cloth. Don't be put off with something claimed to be "just as good," but insist on having the genuine and prove for yourself the advantages of this soap.

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Grand Rapids, Mich.

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Every Barrel and Sack guaranteed,

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Vienna Straight Grand Rapids, Mich.

MOSELEY BROS.

-WHOLESALE-Fruits, Seeds, Oysters & Produce. All kinds of Field Seeds a Specialty.

If you are in market to buy or sell Clover Seed, Beans or Potatoes, will be pleased to hear from you.

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AMOS S. MUSSELMAN & GO.,

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GRAND RAPIDS, MICH.

HESTER & FOX.

SAW AND CRIST MILL MACHINERY,



Planers, Matchers, Moulders and all kinds of Wood-Working Machinery, Saws, Belting and Oils.

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House and Store Shades Made to Order.

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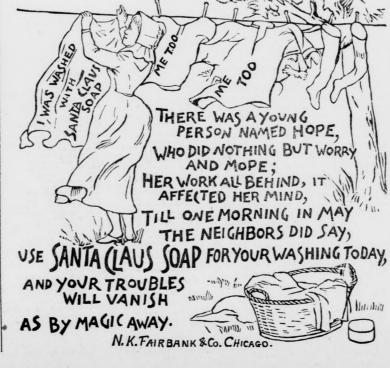
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PERKINS & HESS Hides, Furs, Wool & Tallow,

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COAL!---COKE!---WOOD!_

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Telephone Call 490-2. CAR LOTS A SPECIALTY.

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Salesman for Western Michigan W. G. HAWKINS, Salesman for Western Michigan, Lock Box 173, - GRAND RAPIDS

RINDGE, BERTSCH & CO.,

BOOTS and SHOES

Boston Rubber Shoe Co., 12, 14 & 16 Pearl Street, Grand Rapids, Mich.

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WM. SEARS & CO., Gracker Manufacturers.

AGENTS FOR AMBOY CHEESE. 37, 39 and 41 Kent St., Grand Rapids.

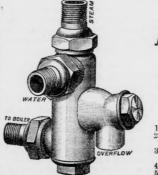
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CAN'T BOILER FEEDER BEAT! 16,000 in 18 Months Tells the Story.

WHY THEY EXCEL

They cost less than other Injectors.
You don't have to watch them. If they break they
will RE-START automatically.

will RE-START automatically.

By sending the number to factory on the Injector you can have parts renewed at any time.

They are lifting and non-lifting.

Hot pipes don't bother them and the parts drop out by removing one plug nut.

Every man is made satisfied, or he don't have to keep the Injector and we don't want him to.

PENBERTHY INJECTOR CO., Manufacturers, DETROIT, Mich.

The Michigan Tradesman

WEDNESDAY, DECEMBER 26, 1888.

A STORE INCIDENT.

Written for TIE TRADESMAN There was a hazy look in his eyes, and he drawled when he talked. He had a thick crop of red whiskers all over his along toward the stove, and, as he turned his back to it, he rubbed his hands as if they were cold. I remarked that it was a fine day, and he drawled a response in the affirmative. I asked him how the folks were in his part of the woods, and he allowed that they were right pe'rtmost on 'em. Then I made inquiries

drawed a yoke in the town of Balsam." "Is there anything that I can do for you to-day?" I finally asked him.

about the yoke of steers that his father had bought from Bill Smith, and he "reck

oned they were the smartest stags 't ever

"Hey ?" "Is there anything that you would like to get to-day?"

"He, he, he," he giggled; "I'd like ten get a thousand dollars."

"I meant, did you want to buy any thing. I don't happen to have as much cash with me as you suggested." "Hey?"

"I say I haven't got so much money." "Yes, yo' have. Yo' storekeeper: allus have lots o' money 't yo' beat us'r fellers outen."

"You haven't a very good opinion of storekeepers, then."

"He, he, he, I sh'd say not. Paw allus said 't storekeepers wuz hard pills, and I b'lieve it. Yo' allus see 'em wearin' soft clo's 'n spendin' lots o' money, 'n' they couldn't do it ef they come by it honest.'

"Well that isn't getting any business done. What was it you said you wanted

"Got any almanaes?"

"What kind be they?"

"Javne's."

"Le's see one on 'em." The almanac was produced.

"How much be they?" was the next querv.

"Nothing.

"Give 'em away?" "Yes."

"I'll take five."

"Is that all?" "Yes, I guess that'll be enough. That

makes one apiece fer the hull fam'ly." "I meant, did you wan't anything be sides almanaes?"

"How much be this pair o' boots?" "Two and a quarter."

"What?"

"Two and a quarter."

"How much is that?"

"Why, that is two dollars and twentyfive cents. "Oh! Why in Sam Hill don't yo' talk

United States an' say eighteen shillin'?' "I didn't think of it." "I'm a goin' to put on one o' them

boots.

"You can't. They're too small f you."

"They be?" doubtfully.

"Yes, I'm sure of it. You see the are only sixes, and you must wear nine at least."

"Well, if they was bigger I'd get 'e on, by thunder, ef it busted out t

"How much yo' payin' for butter

"Fifteen and twenty-five."

"Fer both?" "No. We pay fifteen for eggs as twenty-five for butter ef it's good."

"Ourn allus is." "That's right."

"C'dn't yo' pay more fer good butter

"No, that's the most that we are of ing to anyone." "Think we're goin' ter have win

"Can't say. I don't set up for

weather prophet." "Well, I can tell yo' 't were goin have a nopen winter."

"Let me see. Didn't you say that would have an open winter a year ago "Naw."

"What! Aren't you the fellow who said that he had been examining the melts of all the hogs that were killed in your part of the town, and that the signs all indicated that there wouldn't even be snow enough for sleighing, and that the weather would be warm with the exception of a little frost in January?"

"Well, them hogs' melts ain't no good no more. They uster be all right, but sence they got ter feedin' on 'em so much dish slops 'n' b'ilt vittles they go back on a feller quite frequent. I've got a better sign 'n that air now.'

"I hope so. What is it?" "I don't dast to tell. Ol' Marm Sanf'rd tol' me, an' she made me promise 't I wouldn't tell no one elst; but it's sure. an' ef it hain't I won't never make no

more prophesies no more." "Well, all right, I always remember all the weather predictions, and if they aren't correct I am sure to remind people of them after a while."

"Guess I'd better be gettin' along towardst home.'

"Good bye." "Hey?"

"Good day."

"Oh! He, he, he." C. O. D.

How He was to Take the Medicine. An absent-minded doctor, who had considerable investments in real estate, was about leaving a patient after writ- for the sale face, and an appearance of general lassiford directions as to how the medicine for directions as to how the medicine was to be taken. "Oh, yes," he said, "I eaux's Orange Crop ing a prescription, when he was asked forgot. One-third down and the balance in one and two years."

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WM. REID, 73 & 75 Larned Street West, DETROIT, MICH. Grand Rapids Store, 61 Waterloo Street.



Every garment bearing the above ticket is WARRANTED NOT TO RIP, and, if not as re-presented, you are requested to return it to the STANTON, SAMPSON & CO.
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We give prompt personal attention to the sale of POTATOES, APPLES, BEANS and ONIONS in car lots. We offer best facilities and watchful attention. Consignments respectfully solicited. Liberal cash advances on Car Lots when desired.

Thompson & Co.,

COMMISSION MERCHANTS, 166 South Water St., CHICAGO.

FELSENTHAL, GROSS & MILLER, Bankers

TIME TABLES.

Grand Rapids & Indiana.

GOING NORTH.	
Arrives.	Leaves.
Traverse City & Mackinaw	7:00 a m
Traverse City & Mackinaw9:05 a m	11:30 a m
From Cincinnati	
For Petoskey & Mackinaw City 3:55 p m	5:00 p m
Saginaw Express	7:20 a m
" "10:30 p m.	4:10 p m
Saginaw express runs through solid.	2.20 P 221
7:00 a. m. train has chair car to Traverse Ci	tv.
11:30 a. m. train has chair car for Petoskey	
inaw City.	MILITA EMERCIA
5:00 p. m. train has sleeping car for Pete	nekay and
Mackinaw City.	oskey and
GOING SOUTH.	
Cincinnati Express	7:15 a m
Fort Wayne Express10:30 a m	11:45 a m
Cincinnati Evanosa 4.40 p.m.	5:00 p m
Cincinnati Express 4:40 p m	0:00 p m
From Traverse City	in almosti
7:15 a m train has parlor chair car for C	ancinhati.
5:00 p m train has Woodruff sleeper for Cin	einnau.
5:00 p. m. train connects with M. C. R. R. a	t Kaiama-
zoo for Battle Creek, Jackson, Detroit and	Canadian
points, arriving in Detroit at 10:45 p. m.	
Sleeping car rates-\$1.50 to Petoskey or	mackinaw
City; \$2 to Cincinnati.	
All Trains daily except Sunday.	
Muskegon, Grand Rapids & Ind	lana.
Leave.	Arrive.
7:05 a m	
11:15 a m	
4:20 p m	. 7:45 p m
Leaving time at Bridge street depot 7 min	utes later.
C. L. Lockwood, Gen'l Pass	. Agent.
-	
77 ~	
MICHIGAN CENT	BEE
VIIIO HI I DALIN I LINI	THI
A American	MA MARKET
The Niagara Falls Route.	
DEPART.	
Detroit Express	6-45 a.m
Day Express	
New York Express.	
*Atlantic Express	10.45 p m
Mixed	. 0:50 a m
ARRIVE.	

1977	The Magara Pans Route.
1.	DEPART.
c	Detroit Express 6:45 a m
rer-	Detroit Express 6:45 a m Day Express 1:10 p m New York Express 5:40 n m
	New York Express 5:40 p m
	*Atlantic Express
ter	Mixed 6:50 a m
tter	ARRIVE.
	*Pacific Express 6:00 a m
	Local Passenger
· a	Mail
d	Grand Rapids Express
	Mixed 5:30 p m
	*Daily. All other daily except Sunday. Sleeping cars
' t'	run on Atlantic and Pacific Express trains to and from
	Detroit. Parlor cars run on Day Express and Grand
	Rapids Express to and from Detroit. Direct connec-
	tions made at Detroit with all through trains East over
we	M. C. R. R., (Canada Southern Div.)
	O. W. RUGGLES. Gen'l Pass. and Ticket Agt., Chicago.
09"	FRED M. BRIGGS, Gen'l Agent.
	The state of the s

		K	alamazoo Division.		
				Arri	
19	3	1		2	4
p m	p m	a m		a m	pn
1:10	3:00	7:45 D	pGrand Rapids	9:45	6:1
			·Allegan		
			rKalamazoo		
	6:35	11:35	"White Pigeon		2:2
		pm			
	8:00	12:30 '	'Elkhart	4:45	1:e
	a m			pm	an
	7:50	7:10 4	'Chicago	11:30	8:5
	p m				
	10:25	5:05 '	"Toledo	11:25	0:0
	a m				
	1:35	9:40 '	'Cleveland	7:15	5:4
		a m			pn
	6:20	3:30 4	'Buffalo	1:00	11:4
Ti	ckets	for sal	le to all principal points in	the	U.S.
Mex	rico a	nd Cana	ada at Union Ticket Office, G	EO.	WIL
LIA	MSON.	Agt., I	Depot Office, M. BOOTZ, Agt.		
		A. J. S.	MITH, Gen'l Trav. and Pass. Ag	t.,	
			(11	1 01	

Detroit, Grand Haven	& Willwauk	ee.
GOING WEST.		
	Arrives.	Leaves.
†Morning Express	1:05 p m	1:10 p m
†Through Mail	4:55 p m	5:10 p m
†Grand Rapids Express1	0:40 p m	
*Night Express	6:40 a m	7:00 a. m
†Mixed		7:45 a m
GOING EAST.		
†Detroit Express	1 1	5:50 a m
†Through Mail1		30 a m
†Evening Express	3-40 n m	3:50 p m
*Limited Express1	0.30 p m 10):55 p m
*Daily, Sundays excepted. *Dail	lv	7.00 p m
Detroit Express has parlor car		malring
direct connections for all points		
York 10:10 a. m. next day. Limite		
through sleeper Grand Rapid		
connecting at Milwaukee June	ction with t	hrough
sleeper to Toronto.		
Through tickets and sleeping	ear berths sec	nred at

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Two Years

World!

the

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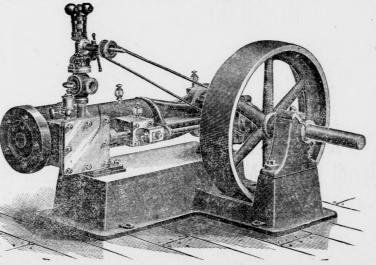
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Vertical, Horizontal, Hoisting and Marine Engines. Steam Pumps, Blowers and En haust Fans. SAW MILLS, any Size or Capacity Wanted. Estimates Given on Complete Outfits

88.90 and 92 SOUTH DIVISION ST., -



NEAL'S CARRIAGE PAIL

Prepared ready for use. They dry hard in a few hours, and have a beautiful and durable gloss. They are the ORIGINAL, all others are IMITATIONS. More of our brand sold than all the other brands on the market.

GRANITE FLOOR PAIN

The Great Invention. Six Handsome Shades. Ready for use. DRY HARD OVER NIGHT, and are very durable. Give them a trial, and you will be convinced that it does not pay to mix the paint yourself

ACME WHITE LEAD & COLOR WORKS DETROIT,

Dry Color Makers, Paint and Varnish Manufacturers. CUT THIS ADVERTISEMENT OUT AND TAKE IT TO YOUR DEALER, IT WILL SECURE YOU A PRIZE.

WANTED. POTATOES, APPLES, DRIED FRUIT, BEANS

and all kinds of Produce. If you have any of the above goods to ship, or anything in the Produce line, let as hear from you. Liberal cash advances made when desired.

EARL BROS., COMMISSION MERCHANTS

157 South Water St., CHICAGO.

Reference: FIRST NATIONAL BANK, Chicago MICHIGAN TRADESMAN, Grand Rapid



Business and Pleasure Sleighs, Farm Sleighs, Logging Sleighs, Lumbermen's and River Tools.

We carry a large stock of material and have every facility for making first-class Sleighs of all

Alfred J. Brown

Foreign, Tropical and California



Cranberries,

Sweet Potatoes□ and Grapes.

Bananas, Our Specialty. 16 and 18 No. Division St.,

GRAND RAPIDS, - MICH. DO YOU HANDLE IT?



Horses, Cattle, Hogs, Sheep, Calves, Pigs, Lambs.

Has the finest line of illustrated advertising and most attractive Lithograph Label. List price reduced August 1, 1888. A 75 cent. cash guarantee on every box you sell. 1,000 illustrated circulars in each case. Rubber stamp and self-inking pad free with your first order through jobber. Special directions for building up a large trade with every shipment. Our new circulars of the control of the In regard to this terrible disease, and only known positively successful treatment. Gives valuable information in regard to swine-raising for large profit. See other circulars for all kinds of stock. The facts contained in these circulars are worth many dollars to every enterprising farmer or stockman. Dealers! We have withdrawn our salesmen and solicit a continu ance of your trade through pyominent jobbers. Send to them for their special circular "TO THE TRADE," for full information in regard to rubber stamp—free—and also our GRAND CASH PRIZES. See circulars for testimonials of reliable dealers from all parts of the country. This trade is about equally divided between druggists, general dealers and grocers. A good trade for one insures a satisfactory trade for the other. Order at once, save freight and commence turning your money every thirty or sixty days, at 71 per cent, profit.

*SOLE MANUFACTURERS: SOLE MANUFACTURERS:

The German Medicine Comp'y Minneapolis, Minn.

For sale in Grand Rapids, Mich., by Hazeltine Perkins Drug Co. and Hawkins & Perry, whole-

WHO URGES YOU

TO KEEP

THE PUBLIC!

By splendid and expensive advertising the manufacturers cre ate a demand, and only ask the trade to keep the goods in stock so as to supply the orders sent to them. Without effort on the grocer's part the goods sell themselves, bring purchasers to the store, and help sell less known goods.

ANY JOBBER WILL BE GLAD TO FILL YOUR ORDERS.

W. STEELE PACKING & PROVISION CO.,

WHOLESALE DEALERS IN

Fresh and Salt Beef. Fresh and Salt Pork, Pork Loins, Dry Salt Pork, Hams, Shoulders,

> Bacon, Boneless Ham, Sausage of all Kinds, Dried Beef for Slicing.

Strictly Pure and Warranted, in tierces, barrels, one-half barrels, 50 pound cans, 20 pound cans, 3, 5 and 10 pound pails.

Pickled Pigs' Feet, Tripe, Etc.

Our prices for first-class goods are very low and all goods are warranted first-class every instance

When in Grand Rapids give us a call and look over our establishment.

Write us for prices

GRAND RAPIDS, MICH





Celebrated "BIG F." Brand of Oysters of OCEAN FISH, SHELL CLAMS and OYSTERS

H. M. BLIVEN, Manager. 68 PEARL STREET. EBER

Grand, Square and Upright Pianos.



The Weber Piano is recognized beyond controversy as the Standard for excellence in every particular. It is renowned for its sympathetic, pure and rich tone combined with greatest power. The most eminent artists and musicians, as well as the musical public and the press, unite in the ver-

The Weber Stands Unrivaled Sheet music and musical merchandis

Weber Pianos, Fischer Pianos, Smith Pianos, A. B. Chase Organs, Estey Organs, Hillstrom Organs,

JULIUS A. J. FRIEDRICH,

(Successor to Friedrich Bros.)

30 and 32 Canal St., Grand Rapids, Mich.

Drugs & Medicines.

State Board of Pharmacy.

reasurer—Jas. Vernor. Next Meeting—At Lansing, on November 6, 7 and 8. Candidates will please report at 9 a.m. the second day

Michigan State Pharmaceutical Ass'n.
President—Geo. Gundrum, Ionia.
First Vice—President—F. M. Alsdorf, Lansing.
Second Vice—President—H. M. Dean, Niles.
Third Vice—President—G. Eberbach, Ann Arbor.
Secretary—H. J. Brown, Ann Arbor.
Teasurer—Wm Dupont, Detroit.
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Hall, Greenville; E. T. Webb, Jackson.
Local Secretary—A. Bassett, Detroit.

Grand Rapids Pharmaceutical Society.

Detroit Pharmaceutical Society.

Muskegon Drug Clerks' Association. sident, Geo. L. LeFevre. Secretary, Jno. A. Tinb

WAGES OF DRUG CLERKS.

They Depend, After All, on Ability, Supply and Demand. From the Chicago News.

"The wages of drug clerks is a subject on which you will get very conflicting statistics," said the Secretary of the Chicago College of Pharmacy. "There is a popular impression that registration by the Board of Pharmacy in some way means high wages; but, while it is true that drug clerks' wages have increased on the average since the pharmacy law was passed, it is still true that there are hundreds of registered drug clerks today who are not receiving higher pay than was given to competent men before the law was passed. In short, the matter of wages of drug clerks settles down fore breakfast, come around at 4 a. m. to a matter of ability and supply and demand, and has little to do with registra-

"I happen to be in a position to know something about the subject. Scores of letters come to me every month from all parts of the State, asking for registered clerks and indicating the salaries given.
I think a fair estimate would be that the average salary paid is about \$75 a month. You will find many clerks newly registered who are working for \$50 a month, and many who get from \$1,000 to \$1,200 a year. I know of some who get as high as \$1,500. I have not canvassed the city Said a prominent West Side druggist:

of business. Unregistered cierks drop out of consideration, for they are only considered apprentices, and get but a nominal salary, say \$5 a week. With registered clerks it is competition—suppressible to the consideration of the constant ply and demand—that is the chief ele ment in determining wages. Apart from this, it is the clerk's special worth to his particular employer. Superior ability has to be paid for in whatever line of work it is found. I have seen clerks who have been registered but a few mentals. have been registered but a few months who were worth more to their employer than a man of ten or twelve years' experience. When a prosperous druggist gets hold of a clerk especially fitted to his use, or has had one in his employ till he has a personal acquaintance with most of the patrons of the store, he can afford and is willing to pay much higher week, resting up and making contracts wages to that man than he would have to pay some other competent clerk. Thus \$100, or even more, a month is not unusual pay, but it must be remembered Reeder, Palmer & Co., is spending Christthat is the pay for exceptional services. I should be inclined to put the average pay of registered drug clerks throughout

years of age can enter a drug store and after two years of apprentice work present himself for examination by the board of pharmacy. At sixteen he can become a registered pharmacist. He can still afford to work for boys' wages. Phillips is one of the 1,600 persons who holds a patent for a churn. He isn't worth as much as a man of ten or fifteen years' experience, and, al-though fully registered, cannot reasonis probably a greater difference in the wages of clerks licenced by the board of pharmacy than of any other body of employes. I think the drug clerks in Chicago who get more than \$75 or \$80 a month are comparatively few."

Rapids friends one day last week to tell them about the phenomenal luck he had on the occasion of a recent fishing trip.

Mr. L. C. Hogan, Secretary of the Illinois Pharmaceutical Association, put the average at \$60, and added: "Speaking from personal observation and from conversation with the druggists of the state. with whom I am constantly brought in contact, I believe that drug clerks are more poorly paid in proportion to their services and the hours of work required of them than any other class of clerks. Often when a druggist sends for a registered clerk he makes the announcement, as though it were a great inducement, that a room will be furnished in the rear of, or over, the store. That usually means nothing more than the possibility of twenty-four hours of work a day. Druggists are now clamoring because the pharmacy law has increased their payroll by necessitating high-priced clerks. I haven't any sympathy with such com-plaints. It is undoubtedly true that the law has raised the wages of drug clerks perhaps twenty-five per cent. during the pernaps twenty-nve per cent. during the last few years, but if the clerks don't earn what they now get they don't earn anything. I think it reflects against druggists as a body to think of getting their help at lower rates than they now do. If, as is urged, the profits of the drug trade have gradually been going the trust; that has been demonstrated, and we are going to put the price down stores ought to equalize matters in some to the lowest notch possible. I think other way than by seeking to get help at lower wages. The pharmacy law doubtless has resulted in some less has resulted in some respects to the disadvantage of retail druggists; but, be

Carbolic acid is such a useful substance and so commonly employed that people do not always realize how dangerous it is. Not long ago a druggist sold a woman a bottle of carbolic acid to be used as an insecticide. She was duly warned about it being poisonous, and said it would be used as directed. The result was that she employed her hand to sprinkle a strong solution on the shelves of the cupboard and caused serious consequences.

a nice time?

Little Dick—Yes, indeed, mamma; I bought a paper of pins for the cook, and some hairpins for you, and a pocket comb for pa, and a bell and ribbon for my kitty, and a drum and trumpets and sled and pair o' skates for my little brother.

"But you haven't any little brother.

"Well, maybe I'll have one before Christmas. If I don't, I can use the things myself."

Brosmarini....

Rosmarini....

Rosmarini....

Sabina Sassafras...

"But you haven't any little brother."

"Well, maybe I'll have one before Christmas. If I don't, I can use the things myself."

Rules for First-class Drug Stores.

When you want five cents' worth of imewater, always send a quart bottle. Always place the baby on the counter

and let him play with the scales while your medicine is being made up. Car passengers will please drum on the howcase, and let their cigar ashes drop

Small children will please rub their hand over the metal showcases and see how smooth they are. Dirty-faced youngsters will please try

so smell the perfume through the showcases. Boys should not try to weigh more than

scales. Gentlemen passing by are requested to top in and talk and spit tobacco juice

round the floor. Don't write down what you want, but end your infant; he can guess for you. Don't clean your bottles before you send for anything; the clerk will attend

he floor.

When you want paregoric, wait until the store is closed and then rush around and wake the neighborhood up.

When you want night medicines, show your authority by shouting to the drug-gist that you will compel him to get up. When you want cologne or hair-oil, end the turpentine bottle.

more, always tear the label off and throw away the cork; they don't cort When the baby is sick let it go till 12 Hy p. m. and then raise the communitydoctor and all.

When the doctor orders your salts be-

When you are bilious, take a dose of quinine and, if it don't cure you, tell the neighbors the druggists' medicines are Carl no good.

If your three months' old baby is sick with a cold, get five cents' worth of syrup squills, five cents' worth of ipecac and five cents' worth of paregoric, and Yel give it in teaspoonful doses; if the baby sleeps itself to death, lay it to the druggist.

Boys coming for castor oil should bring eight to ten more boys along with drug stores, and speak wholly from the communications sent me." them to weigh their hats while the clerk is getting the oil.

When you call for borax and want "It is in the drug store as in other lines salts, bring it back and tell the druggist of business. Unregistered clerks drop he has made a mistake and was trying to

> somewhere else and get it. When you get two kinds of medicines

> be sure and rub the physic on your side and take the liniment in teaspoonful

Gripsack Brigade.

D. E. McVean is now known as "Old

Most of the boys are staying in this W. H. Wilkinson, house salesman for

mas with friends at Elgin, Ills. Willard H. James, Michigan traveling Cass

the state at about \$60 a month.

"You see, a boy fourteen or fifteen Co., of Chicago, was in town a couple of Ezra O. Phillips has gone on the road

holds a patent for a churn. L. P. Cubberly, Michigan representa-

tive for the Wilson & McCallay Tobacco ably expect as high wages. Hence there Co., of Middletown, Ohio, has engaged with the corporation for another year. Abe Linneweaver dropped in on Grand

on the occasion of a recent fishing trip. As a result of his recent visit to Bos-

Western Michigan and Northern Indiana.

Secretary Seymour requests THE Absin TRADESMAN to say that a meeting of the traveling men of the city will be held at Majo Ment the store of H. Schneider & Co., on Saturday evening, to consider what steps to fraternity.

To Reduce the Price of Whisky.

It is announced at Chicago that the whisky trust has decided on a campaign of extermination against the distillers who have refused to come into the combination. This is to be begun on January 1 by a decided reduction in the price of whisky. "We are going to make a determined effort to shut up these fellows who have been enjoying the benefits of so much free advertising of late," said Thomas Rice, Secretary of the Empire Distilling Co. "We can make whisky a great deal cheaper than those outside

Presents for a Family.

Fond Mother-Here comes my dear this as it may, I think one of its best effects has been to give clerks a more reasonable hire."

Fond Mother—Here comes my dear Ment bey. Bless his precious heart. He has been out all the morning buying Christmas presents with his own money for the whole family. Well, pet, did you have Rich Rich Rosm

Christmas Reflections.

The popular song at this season of the Buy."

Christmas.

It is a satisfaction for a boy simply to flatten his nose against the confectioner' window.

weather, and not on account of the holiday gift season, either.

Get the Government to observe Christ mas customs, and the surplus would soon nough be reduced.

"Have you finished your Christmas shopping yet, Mrs. Spender?" "No. Mrs. Phelps, I have fifty cents left."

The Drug Market.

Opium has advanced and will be higher. Morphia is as yet unchanged. Quinine, German brands, are lower. Citric acid When you buy a cigar, sit down and is lower. Gum camphor is very firm. moke it up and throw the ashes around Oils cassia and anise are advancing. Oils lemon and bergamot are declining.

Do You Keen a Record?

Are you living up to the letter of the year has been, "The Sweet Buy and law by keeping a record of all liquor sales? Have you a book for that purpose The most unkindest cut of all-cut- If not, send \$1 to E. A. Stowe & Bro. ting the acquaintance of a poor friend at and receive one of their Improved Liquor and Poison Records by return mail.

Elv's Cream Balm.

Ely's Cream Balm is said to be made by mixing one ounce of vaselin, three Slippers are abundant in this sort of grains of thymol, fifteen grains of car-yeather, and not on account of the holof wintergreen.



Peckham's Croup Remedy is prepared especially for children and is a safe and certain cure for Croups, whooping Cough, Colds and all bronchial and pulmonary complaints of childhood. For attractive advertising matter address the proprietor, Dr. H. C. PECKHAM, Freeport, Mich. Trade supplied by wholesale druggists of Grand Rapids, Detroit and Chicago.

Wholesale Price Current.

Advanced-Gum o Declined-Quinine	pium		esale Price Cu.	rrent.	
ACIDUM.	8@ 80@	100	Carb. 12@ 15 Chlorate, (po. 20) 18@ 20 Cyanide 50@ 55 Cyanide 10 Cyanide 10	Antipyrin	1 4
racicrbolicum	40@	30 45 60	Cyanide 506 55 4 Cyanide 506 55 4 Iodide 507 55 8 1 Potassa, Bitart, pure 55 88 1 Potassa, Bitart, com 6 15 Potass Nitras, pt 86 10 Potass Nitras 76 9 Prussiate 256 28	Arsenicum	2 2
tricumtrocumtrocumtalicumtalicumtalicum	3@ 10@	5 12	Potass Nitras, opt 8@ 10 Potass Nitras 7@ 9	Cantharides Russian,	
osphorium dil	12@	20		Po	1 78
osphorium dillicylicumlphuricumnnicumrtaricum.	1%6	5 1 60	Aconitum	apsier Fructus, af @ " po @ B po @ Caryophyllus, (po. 30) 25@	14
rtaricum	50@	53		Caryophyllus, (po. 30) 25@ Carmine, No. 40 @ Cera Alba, S. & F 50@ Cera Flava 28@	3 77
ua, 16 deg 18 deg	3@ 4@	5	Calamus	occus	40
ua, 16 deg 18 deg rbonas loridum	11@ 12@	13 14	Arum, po 6 25 6 Calamus 2006 50 6 Gentiana, (po. 15) 100 12 6 Glychrrhiza, (pv. 15) 160 18 6 Hydrastis Canaden, (po. 65) 6 6 Hellebore, Ala, po 150 20 1 11012 po 150 20 1 1012 po 150 20 1 1012 po 150 20 1 1012 po 150 20 1	entraria @	33
ANILINE.	2 00@	2 25	Hellebore, Ala, po 15@ 29 Inula, po 15@ 20 C Ipecac, po 2 15@2 30 C Ipecac, po 2 15~2 Ipecac, po	hloral Hyd Crst1 50@	1 00
d	45@	1 00 50	Iris plox (po. 20@22) 1. @ 20 C Jalapa, pr 25@ 30	Cinchonidine, P. & W. 15@	12 20 19
BACCAE.			Maranta, ¼s @ 35 C Podophyllum, po 15@ 18	cent@	60
beae (po. 1 60) niperus nthoxylum	86 86 250	2 00 10 30	Rhei	chaceum	2 5
BALSAMUM.				" precip 8@ " Rubra @	10
d	500	55	Spigeria	'rocus 22@ 'udbear @ 'upri Sulph 7@	25 24 8
lutan	45@	50	Cattles (== 0r) +06 +0 F	Alban Culab	12 70
ies, Canadian		11	Scillae, (po. 35) 10@ 12 E Symplocarpus, Fœti- dus, po	Crey all numbers 6800 6800 6800 6800 6800 6800 6800 680	8 6 45
			Zingiper a 1000 lol G	lake White 12@	15 23
onymus atropurp rica Cerifera, po nus Virgini illaia, grd		12 12	G	elatin, Cooper@	90 60
safras nus Po (Ground 12).		12 10	Apium (graveleons) . 100 12	by box 66%, less	15
EXTRACTUM.	24@	25	Carui, (po. 18) 12@ 15 Cardamon 1 00@1 25 G	Hue, Brown 9@ White 13@ Hycerina 23@	25 26
ematox, 15 lb. box	33@ 11@ 13@	35 12 14	Corlandrum	Iumulus	15 40 85
ematox, 15 lb. box 18	14@ 16@	15 17	Anisum, (po. 20)	Ox Rubrum	90
renate Precip	@	15	Foenugreek, po 6@ 8	White 1360 llycerina 2360 rana Paradisi 6 lumulus 2564 lydraag Chlor Mite 6	55
rate and Quinia	@	80	Lobelia	chthyobolla, Am1 25@1 ndigo	1 50
rocyanidum Sol ut Chloride phate, com'l pure	11/2@	15	Singuis Albu Se 0 I	upulin	1 00
FLORA.			SPIRITUS.	ycopodium 55% Incis 80% Iquor Arscn et Hy- drarg Iod 6 iquor Potass Arsinitis 10%	85
themistricaria	14@ 30@ 30@	16 35 35			
FOLIA.			ountperis Co. O. 1 1 (30) 1	1½)	00
sia Acutifol, Tin-	25@	28	Spt. Vini Galli	194) 2@ Jannia, S. F. 90@ Jorphia, S. P. & W. 2 55@ S. N. Y. Q. & C. Co 2 55@ Josephus Canton 2 55@	2 70
nd 1/8	10@	12	SPONGES.	lyristica, No. 1 60@	70
GUMMI.		10	Florida sheeps' wool	epsin Saac, H. & P. D.	
icia, 1st picked 2d " 3d "	@1	90 80	Carriage 2 00	icis Liq. N. C., ½ gal	70
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magnesia.			Benzoin	da, Ash 3@ da, Sulphas @ sts. Ether Co 50@	55
oonate, Pat oonate, K. & M	20@ 20@	22 25	Barosma 50 Cantharides 75	Myrcia Dom @2 Myrcia Imp @2 Vini Rect. bbl.	50
onate, Jenning5	35@	36	Cardamon	(@2	37
inthium	45@ 25@7	75 50	Castor 1 00 Su Catechu 50 Cinehona 50 Ta	cess of gar, cash fer days, cychnia Crystal @1 [phur, Sub] 23@3 Roll 23@6 3 marinds 86 marinds 25@ eobromae 50@ eobromae 90@16 nci Sulph 7@	1/2
anti Cortex	@2	50	Cinehona 50 Ta "Co 60 Te Columba 50 Th	rebenth Venice 28@	30 55
putiophylli	90@1	00 00		nilla	8
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opt	40@ 1 @ 1 15@ 5	50 60	Æther, Spts Nit, 3 F. 26@ 28 " 4 F . 30@ 32 No. Alumen	VARNISHES. . 1 Turp Coach1 10@1 2 tra Turp1 60@1 7	20
POTASSIUM.	1000	00	" ground, (po. Coa	tra Turp	00

CINSENC ROOT.

LIQUOR & POISON RECORDS



Hazeltine & Perkins Drug Co., Wholesale Drug gists; Hawkins & Perry, Wholesale Grocers; Mc Causland & Co., Wholesale Grocers, E. Saginaw W. J. Gould & Co., Wholesale Grocers, Detroit D. Desenberg & Co., Wholesale Grocers, Kalama



FREE SMOKING, MILD AND RICH. For Sale by 20,000 Druggists throughout th

Hazeltine & Perkins Drag Co., Wholesale Agts., Grand Rapids

Acme White Lead & Color Works DETROIT,

F. J. WURZBURG

WHOLESALE AGENT,



Kidney Troubles **Blood Diseases** Constipation

Female

Being composed entirely of HERBS, it is the only perfectly harmless remedy on the market and is recommended by all

Retail Druggists will find it to their interest to keep the DIA-MOND TEA, as it fulfills all that is claimed, making it one of the very best selling articles handled.

DETROIT, - MICH.

Hazeltine & Perkins Drug Co., WHOLESALE AGENTS, GRAND RAPIDS, - MICH,

PECK BROS., Wholesale Druggists GRAND RAPIDS. PRIIGIST Should send \$1 to E. A. Stowe & Bro. GRAND BAPIDS, for one of their improved





"LOS DOCTORS" 'Is free from AR-TIFICIAL FLA-VORING, is a ci-gar that will hold fire, contains one-third more pure Havana tobac-co than any ten-cent Key West or two for 25 cents imported cigar you can get.



ACME PREPARED PAINTS,

Which for Durability, Elasticity, Beauty and Economy are Absolutely Unsurpassed.

Grand Rapids, - Mich.

Liver and

Complaints

Place your order with our Wholesale

Diamond Medicine Go.,

HAZELTINE & PERKINS DRUG CO.

Importers and Jobbers of

--- DRUGS---

Chemicals and Druggists' Sundries.

Dealers in

Patent Medicines, Paints, Oils, Varnishes.

We are Sole Proprietors of

WEATHERLY'S MICHIGAN CATARRH REMEDY.

We have in stock and offer a full line of

Whiskies, Brandies, Cins, Wines, Rums.

We are Sole Agents in Michigan for W. D. & Co., Henderson County, Hand Made Sour Mash Whisky and Druggists' Favorite Rye Whisky.

We sell Liquors for Medicinal Purposes only. We give our Personal Attention to Mail Orders and Guarantee Satisfaction.

All orders are Shipped and Invoiced the same day we receive them. Send in a trial order.

Hazeltine & Perkins Drug Go.,

GRAND RAPIDS, MICH.

RECOMMENDED BY EMINENT PHYSICIANS The Best On Line A CONCENTRATED LIDUID MALT & HOPS
FOR SALE BY ALL DRUGGISTS

Troy, New York, January 26, 1888.

East Genessee Street

322 South Fifth Street,

Philadelphia, Feb. 4, 1888.

Respectfully, E. H. Bell, M. D.

New Orleans, La., April 6, 1888.

Buffalo, N. Y., Feb. 17, 1888.

your product with some from another house I had on hand; and finding yours superior in the great essential, the palitable nutriant as well as in tonic stimulant properties, felt anxious to know about what it can be furnished the dispensing physician.

Yours truly,

E. JAY FISK, M. D.

Specialty Depart. Ph. Best Brewing Co.,

GENTLEMEN-I have used the "Best" Tonio
with most gratifying results in my case of
dyspepsia. My case was a bad one, I had no
appetite; headache in the morning; sour stomach; looking as though I had consumption,
and after taking this tonic I never felt better
in my life. I think it will cure a bad case of
dyspepsia. You may recommend it for that
case.

WM. O. JAEGER.

Philadelphia, Feb. 4, 1888.

Ph. Best Brewing Co., 28 College Place, N. Y.,

GENTLEMEN—I have tested the sample of

"Concentrated Liquid Extract of Malt and
Hops" you sent me, and find in my humble
judgment that it is a very pure and safe article. I will not hesitate to recommend it in
every case of debility where a Tonic of that
kind is indicated.

Respectfully.

Specialty Depart. Ph. Best Brewing Co.

pecialty Depart. Ph. Best Brewing Co.

Detroit, Mich., April 9, 1888.

Specialty Dept. Ph. Best Brewing Co.

GENTLEMEN—I duly received the case of your liquid extract, Malt, and as I use much your "Best" Tonic and have since had a great such in my practice, I thought to compare your liquid extract, Malt, and as I use much your product with some from some your "Best" Tonic and have since had a great many in this institution. I must say that the beneficial effects on weak and debilitated patients have been most satisfactory, especially to those in a stage of recovery after severe sickness.

I write this thinking you might like to have my opinion on its merits. I certainly shall prescribe it in future, where the system requires building up, either from constitutional weakness or otherwise.

Yoars truly,

WM. GRAY, M. D.

Medical Sup't.

Midville, Geo., Feb. 24, 1888.

Specialty Depart. Ph. Best Brewing Co.,
GENTLEMEN—I think the "Tonic" a splendid
medicine for all forms of Dyspepsia and Indigestion. It is giving me great satisfactiou.

Very respectfully,
J. M. JOHNSON, M. D.

Yardley, Pa., March 18, 1888. Ph. Best Brewing Co. Ph. Best Brewing Co.,

DEAR SIRS—I have given your "Malt Tonic"
a trial in several cases of Enfeebled Digestion
and General Debility, especially in the aged,
where the whole system seems completely
prostrated, with very satisfactory results. I
have used many of the so-called "Malt Extracts," but believe your preparation to be
superior. In the aged where the digestive
functions are exhausted, and there is a loss of
the nerve vital force, I found its action to be
rapid and permanent.

ELIAS WILDMAN, M. D.

ELIAS WILDMAN, M. D.

Work-House Hospita Blackwell's Island, Feb. 10, 1888. h. Best Brewing Co.

Ph. Best Brewing Co.,

GENTLEMEN-As a matter of personal interest, I have used your "Best" Tonic in several cases of impaired nutritition. The results indicate that it is an agreeable and doubtless, highly efficacious remedy. I am,

Very truly yours,

E. W. FIEMING, M. D.

Specialty Depart. Ph. Brewing Co.,

GENTLEMEN—Having tried your "Best"
Tonic to a great extent amongst my practice,
I will state in its behalf that I have had the
best results with nursing mothers who were
deficient in milk, increasing its fluids and secreting a more nourishing food for the infant,
also increasing the appetite and in every way
satisfactory for such cases.

Very respectfully,

D. BORNIO, M D. For Sale By

pecialty Depart. Ph. Brewing Co.

HAZELTINE & PERKINS

Grand Rapids, Mich.

The Michigan Tradesman

BUSINESS LAW.

Brief Digests of Recent Decisions in Courts of Last Resort.

FALSE REPRESENTATION—CREDIT.

A statement made by a person to the effect that he had credit with a firm on which a draft was drawn for its amount, and that the firm would honor the draft, when he knew that he had no credit with the firm, and that the draft would not be paid, was held by the Supreme Court of California to be a "false or fraudulent representation" within the meaning of a provision of the penal code of the State making such representations punishable when persons were defrauded through

TRADE MARK—DESCRIPTIVE NAMES.
The Supreme Court of the United States held, in the case of Goodyear India States neld, in the case of Goodyear India Rubber Glove Manufacturing Co., et al. vs. Goodyear Rubber Co., that titles of the kind used by the parties were not capable of exclusive appropriation. The court said that the titles of the different companies in the case simply indicated that they were dealing in rubber goods made by the Goodyear process, and that names of this kind which were descrip-tive of a class of goods could not be exclusively appropriated by any one.

CORPORATION - STOCKHOLDERS' LIABIL

TIY.

The Supreme Court of Alabama lately rendered a decision in the case of McDonald vs. Alabama Gold Life Insurance Donald vs. Alabama Gold Life Insurance Co., holding that the stockholders of the company were individually liable to the policy-holders for a sum equal to the respective amounts of their stock, and that the company having carried on the business of insuring lives for eighteen years the stockholders were estopped from denying the legality of the corpora tion or the constitutionality of the law under which it was organized.

PROMISSORY NOTE—PROTEST—NOTICE.

In a case recently decided by the Supreme Court of Appeals of Virginia it appeared that a surety on a protested note had his residence and place of business just outside the corporate limits of the city where the note was protested, but only 208 yards distant from the postoffice of the city. His residence and office were both open on the day of protest, but he himself was absent in a distant city. The court held that under th circumstances he was entitled to persona service of notice of protest, and that a drop letter sent through the mail, there being no mail carriers, was insufficient

INSURANCE—AGENTS—KNOWLEBGE.
An agent of an insurance company issued a policy of insurance upon property of which the insured was not the absolute owner, with knowledge of the nature and extent of the interest of the insured. The policy provided that is should be void if the insured was not the absolute and unconditional owner. The insured was an ignorant woman unable to read the English language, and did not know the nature of her interest in the property nor what the policy contained, but relied on the knowledge of the agent. The Kentucky Court of Appeals held (Hartford Fire Insurance Co vs. Haas) that under the circumstances the knowledge of the agent was the knowledge of the company, whether or not it had been acquired in the course of his employment as agent, and that the policy was valid to the extent of interest of the insured in spite of stipulation therein.

INSURANCE-FIRE-"INCENDIARISM." An interesting decision was rendered lately in an insurance case by the Exchequer Division of the High Court of Justice (Ireland). In this case the plaintiff sued to recover upon a policy of in-surance upon his business premises, which were destroyed by a fire originating in an adjoining building. This fire was alleged to have been caused by the malicious act of the owner of the premises, and he was tried for arson and convicted. The company refused to pay the plaintiff's claim for the reason that a pro-vision in the policy exempted it from liability in case of a fire resulting from incendiarism. The court held that "incendiarism," as that word was used in the policy, could not be read in the limited of wilfully setting for to the ited sense of wilfully setting fire to the goods injured, but that it extended to incendiarism anywhere provided it was di-rectly the cause of the loss of the goods insured, and held that under the circum stances the defendant company was no

Pelts as Legal Tender.

is not a generally known historical fact that from 1774 to 1784 the territory now known as Tennessee formed a part of North Carolina, and that in 1785 the Tennesseeans, becoming dissatisfied with their government, organized a State gov ernment under the name of "Franklin," which was maintained for some years The State afterward disbanded, and territorial Tennesee was again annexed to North Carolina. The following among the laws passed by the Legislature of the State of Franklin, We copy it as found in a speech by Daniel Webster on the currency of 1838:

"Be it enacted by the General Assembly of the State of Franklin, and it is hereby enacted by the authority of the same, that from the 1st day of January, 1789, the salaries of the officers of this commonwealth be as follows: "His Excellency the Governor, per an-

num, 1,000 deer skins. "His Honor the Chief Justice, per an-

num, 500 deer skins.
"The Secretary to his Excellency the

Governor, per annum, 500 raccoon skins. "The Treasury to the State, 450 rac-

"Each County Clerk, 300 beaver skins "Clerk of House of Commons, 200 raccoon skins.

"Members of the Assembly, per diem, three raccon skins. "Justices' fees for signing a warrant, one muskrat skin.

"To the constable for serving a warrant, "Enacted into the law the 18th day of October, 1789, under the great seal of

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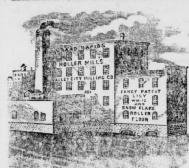
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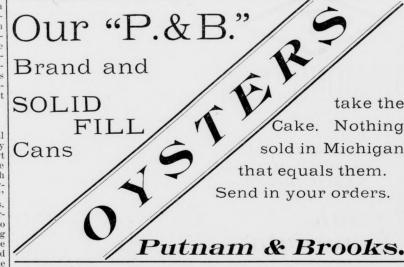
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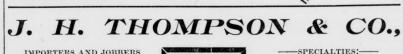
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