

The Michigan Tradesman.

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Bill Mason's Bride.

BRET HARTE.

Half an hour till train time, sir.
An' a fearful dark time too;
Take a look at the switch-lights,
Fetch in a stick when you're through.
"On time?" Well, yes, I guess so—
Let's the last station all right—
She'll come round the curve a-flyin';
Bill Mason comes up to-night.

You know Bill? No! He's engineer;
Been on the road all his life,—
I'll never forget the morning
He married his chunk of a wife.
"T was the summer the mill hands struck,—
Just off work, every one;
They kicked up a row in the village,
And killed old Donovan's son.

Bill had n't been married more'n an hour,
Up comes the message from Kress,
Orderin' Bill to go up there
And bring down the night express.
He left his gal in a hurry,
And went up on number one,
Thinking of nothing but Mary
And the train he had to run.

And Mary sat down by the window
To wait for the night express,
And, sir, if she had n't 'a' done so,
She'd been a widow, I guess.

For it must 'a' been high midnight
When the mill-hands left the Ridge,—
Tore up a rail from the bridge.
But Mary heard 'em a-workin',
And guessed there was something wrong,
And in less than fifteen minutes,
Bill's train it would be along.

She could d't come here to tell us,
A mile,—it would n't a' done,—
So she just grabbed up a lantern
And made for the bridge alone.
Then down came the night express, sir,—
And Bill was making her climb!
But Mary held the lantern
A-swinging it all the time.

Well, by Jove! Bill saw the signal,
And he stopped the night express,
And he found his Mary cryin',
On the track, in her wedding dress,—
Cryin' and laughin' for joy, sir,
And 'holdin' on to the light.
Hello! here's the train,—good bye, sir:
Bill Mason's on time to-night.

OUR TREASURE.

BY ELLA WHEELER.

Mollie had been with us a month, when my wife pronounced her a treasure. I breathed a deep, soul-stirring sigh.

"I could weep—positively weep," I said, "and I think tears at this juncture of our domestic life would not be unmanly."

"Are you making sport of me?" queried Evelyn, my wife, sternly.

"No, far be it from my thoughts to intrude any levity upon an occasion of this kind," I responded gravely, "after the heart-rending, blood-curdling, hair-bleaching and purse-reducing experiences which we have undergone since the day we flew from the ills of boarding-house life to those we knew not of; or in other words, when we jumped from the frying-pan into the fire—to use a classic quotation—and began to study the momentous girl-question of the day, with at least fourteen belles-of-the-kitchen as specimens, I will leave it to any unprejudiced person to say, if it is not an occasion for tears, sweet tears, when I hear my wife announce that our fifteenth acquisition is a treasure."

"That sentence was as long as—"

"The list of our numerous hired girls' deficiencies," I ventured, as my wife hesitated for a comparison, "for, as the mythological, historical long lane that has no turn, which I began to think we had found, my dear; a lane in which we were driven straight ahead, over chasms and bowlders, by an army of merciless and unrelenting domesticities, each armed with some distinctive, and destructive, and purely individual vice."

"V'ice, John!" repeated my wife, who is very choice in her selection of words; "I think you mean faults, dear, not vices. That is not a nice word to apply to a woman! and you must remember that all those girls, dreadful as they proved to be, were women like myself."

"Were they?" I cried, "were they indeed, Evelyn?" and I laughed a wild, and I think a mocking laugh, as I continued: "I have been laboring under the impression that they were 'neither men nor women, neither beast nor human, but were ghouls.' If you announce them to be women like yourself, Evelyn, I must believe I was mistaken, either in my former impression of them, or my present impression of you."

"John!" ejaculated Evelyn, "I do believe you are just a little insane—a monomaniac as it were—on this subject of servant girls. What does make you go on so?"

"Because they went on so, my dear. I began to think they were the living representation of Tennyson's brook. Men might live and men might die, but they went on forever. A monomaniac, indeed! Had I not been endowed by nature with a remarkable—a very remarkable brain, Evelyn—you would now have a raving maniac or a driveling idiot for a husband, as a consequence of seven months' experience in house-keeping."

I thought I heard my wife mutter something about the latter being very near the case now, but I ignored it and proceeded.

"Just cast your mind's eye backward, Evelyn, and on the wings of—no, on memory's horse-car would be a more fitting simile—let us go and review the past, the sad, sad past."

"Oh, what is the use of wading through heaps of dead ashes, or raking up old troubles?" interposed Evelyn. "They were bad enough when we had to live through them. Now they are past, and let them lie. That is my theory of life; and let us rejoice in our brighter present."

"But it will make our present shine with

a greater glory, to recall that dark and stormy past, mine Evelyn. It will make our Mollie seem even a rarer treasure, to place her side by side with those grim and ghastly creatures who brought us such hours of misery. Dost remember Hannah?"

"I dost," responded Evelyn, falling into my vein, as she always did sooner or later, thus proving true the poet's assertion, that "as the husband, so the wife is."

"I dost, but she didn't. She scorned such menial duties, and sought for her true sphere between the tattered covers of dime novels, while the dish-water grew cold with despair, waiting to be used."

"But finally she 'got up and dusted' because you complained, did she not?"

"Oh yes, before breakfast on Monday."

"And it was the mild and gentle Anna who came next, I believe."

"Yes, the dove-eyed gazelle whom we both felt confident would suit us at sight, and whose chief fault seemed to be a dreamy absent-mindedness. An absent-mindedness which caused her to put the tea-cups on for breakfast, and to place the creamer and tea urn invariably before the baby's plate, and which rendered it necessary for her to be told three times each day, where each respective member of the family sat."

"I have given a great deal of study to that girl's absent-mindedness, Evelyn. It was a curious case. You remember the day she called us to dinner, and when we asked her where the meats and vegetables were, she said she had forgotten to prepare them? I always thought her mind was sort of reaching out after the unattainable, as it were."

"Yes, I thought so, too, when I found her reaching up to the clothes-line for my best silk hose after I had discharged her."

"Well, you couldn't blame her for wanting to lay a stock-in' for a rainy day, my dear."

"Fie o-pun you, John! I believe you have softening of the brain, and hardening of the heart. How was it that our next advertisement read?"

"Wanted, a girl to do general housework; one who brings her mind with her preferred; inability to set the table will be considered sufficient cause for discharge. No extra pay on account of dime-novel education."

"And that brought us Belle. She was so well supplied with a mind of her own that she never minded me. She spanked the baby before she had been in the house twenty-four hours, because he tracked her clean floor, and she left before another twenty-four had elapsed because I objected to her taking her rocking-chair and sewing out on the front veranda in the afternoon. She said if she was not good enough to sit on the front veranda, she was not good enough to work in my kitchen, and away she went."

"Like the cat in the nursery rhyme. Do you remember? I think that one of the most absurdly fascinating little rhymes ever sung to a delighted baby:

"The old cat sat in the fodder-stack,
A making of a new night-cap;
She ripped, she tore, she vowed, she swore,
She swore she wouldn't sit there any more,
And away she went. Well, who came next? Was it the queen of the Carnival of Venice?"

"She who held nightly receptions in the kitchen? She who entertained her sisters and her cousins and her aunts, her uncles and her brothers and her beaux, until the wee sma' hours? It was she; and when I objected—tremblingly and hesitatingly—objected to so much loud hilarity—to so late an hour every night, she too folded her tent like the Arab and stole away."

"And next?"

"Nancy came next. You remember Nancy; her offence was Shakespearean; it smelled to heaven! Ugh! wasn't she a filthy creature?"

"Remember her? I should say I did, Evelyn. You may break, you may shatter the rose if you will, but the scent of that servant girl lingers there still. But I believe she was more tractable than her predecessors. She listened to your suggestions, and endeavored to profit by them."

"Tractable? Yes, she made tracks very soon I believe, after I had suggested to her the propriety of being a little neater in her dress, and discovered her sailing forth to church the next evening, decked in my India shawl and best bonnet."

"Evelyn, I fear you were unreasonable with that girl. You nipped her early efforts at reform in the bud. You crushed her young ambition. She had listened gratefully to your suggestions about her dress, and she strove earnestly to please you. A less thoughtful or ambitious girl might have selected your second best bonnet and your common street jacket to wear. Not so Nancy. Anxious to prove to you her earnest effort at reform, she made a choice of the best garments your wardrobe afforded, and yet you were dissatisfied with her. I do not wonder she went away."

"Nor I, John. I never wondered a minute over that girl's departure. It seemed to me the most natural occurrence in the world."

"Dinner is served."

It was a low sweet voice that made the announcement, and a bright, handsome, youthful face beamed upon us for a moment at the doorway, and then vanished. It was

the voice and face of Mollie, our treasure.

We went out to the dining-room to find an exquisitely arranged table, every detail perfect, and a dinner which would have done credit to a French cook.

"Now, isn't this delightful?" exclaimed Evelyn, "and Mollie has done it all herself; I never went into the kitchen once today. She says if I give her an idea of the style of dinner we want, it is all she requires."

"And she is on time, too," I said, looking at my watch. "That is a startling virtue in itself."

"I tell you she is a treasure, John; and she is so young, too; not over twenty, I think."

"But I am afraid she will soon have a host of followers. She is almost too pretty. It must be that a ghastly fault lurks somewhere about her. If she does not disclose one soon, I shall fear death is about to clutch me, and this is the hour of respite granted me before I die. No doubt the trouble will come through her followers."

"Oh, no! that is all arranged now. She is engaged to a young fellow about her own age; the grocer's clerk, I believe he is. He comes here twice each week in the evening, and stays till ten o'clock. That is all the company she has, save her sister and an aunt who have called twice since she came."

"Well, if she is engaged, then she'll be getting married and leaving us to the mercies of the cold and cruel world again."

"Oh, no, not for two or three years at least, she says. She talked to me very frankly and sweetly about it; told me this young man was her lover, and the only follower she had. I do not like his face, he is not her equal, I am sure. He seems like a common sort of fellow, but she is evidently very fond of him, and I am sure I would rather she should see one lover twice a week than have a variety coming here at all times."

As the days wore on, our treasure developed new and admirable qualities; she won the baby's heart completely, so that he was perfectly content to be with her for hours at a time.

She was a model of neatness, and so pretty and bright in her fresh, quaint little cap, that all our visitors immediately expressed admiration for our domestic. Then she was always smiling, and her work seemed to be a real enjoyment to her. I never saw her look cross or irritable, no matter how tired she was, and she never complained when a houseful of company dropped in upon us as was frequently the case, and accepted almost with reluctance, and always with profuse thanks, such extra fees as I gave her at these times.

"What a blessing she is!" Evelyn said to me over and over. "I am growing absolutely fond of her."

"So am I—," I began, but Evelyn paralyzed me with a look.

"I will monopolize that part of the household affairs, if you please," she said.

"But I can't help a growing feeling of fondness for a person who manages a furnace as she does," I pleaded. "You know how we have alternately frozen and broiled until Mollie came. Now the temperature is just right always—and I am not called below a dozen times each day to explain or explore the furnace. And she saves fuel, too; and so I can forgive her if she let the grocer's bill assume rather formidable dimensions of late."

"But, John, you must remember how much company we have been having; and you always want the best of everything, you know. So don't blame Mollie if the grocer's bill is rather large."

"Oh, I don't blame Mollie for anything; I don't believe I would find fault with her for anything less than murdering the baby, she is such a treasure."

"Am I to understand from that assertion that you would smile upon her if she put me out of the way? I presume you would, sir, but I can assure you she is too fond of her great lot of a lover, to give you one thought if I were dead a dozen times. Queer that such a nice girl should love such a specimen as he is."

"He possesses one characteristic of a gentleman, he smokes good cigars. The kitchen was redolent with the smoke of first-class havanas last evening after he went away."

"I am glad to hear that," laughed Evelyn. "For that is an indication of extravagance, and if he is extravagant, he cannot very soon be in a position to take Mollie away from us. She says she will never marry him until they have together saved enough to procure a little home."

One night after Mollie had been with us three months, she saved the house from being broken into by burglars. Our household dog, who always barked on the slightest provocation, made so unusual a protest at sounds which Evelyn and I slept through all unconsciously, that Mollie arose and inspected the mansion, and awakened me a few minutes later, her brown eyes wide with fear.

"I saw a man drop from the slanting roof," she said, "and take to his heels. I know some one was trying to enter the house."

"And but for your watchfulness and your nerve, he would have succeeded no doubt,"

I said. And then, after the fashion of brave men, when the burglar has gone, I arose and made a thorough investigation of the house. Turned on all the gas jets and slammed all the doors as if to say,

"Who's afraid?—not I."

During the next week I kept a brace of pistols in my room, but slept soundly through all the noises of the night. If I happened to hear the dog bark I turned over with a contented consciousness that Mollie would hear and investigate. And like the man who crept downstairs behind the shelter of his wife's skirts at a similar juncture, I thought, "It would be a very mean burglar who would harm a woman, anyhow."

Six weeks later Mollie aroused us early in the morning with the startling announcement that the house had been robbed. All the solid silver was gone from the dining-room and the window was wide open.

I sprang to my feet and made a clutch for my clothing, which hung over a chair. Yes, my purse, which I had left in one pocket, containing \$25, was gone.

Just then Evelyn moaned: "Oh, my rings and brooch are gone! I left them on the dresser and they are not here!"

"Oh, Evelyn!" I cried, "how foolish and careless you were to leave your jewelry there."

"Yes, dear," Evelyn answered meekly, "I ought to have put it with your watch under the pillow," and as she spoke she removed both pillows and disclosed the fact that my watch, too, was missing.

"It would have been easier for the burglars if we had only put everything they wanted in one place, you know," Evelyn added, maliciously, "and I am so glad you had your pistols handy, John, dear."

Mollie in the meantime had disappeared—possibly at the juncture when I made a wild rush for my clothing—and she now reappeared with tear-wet eyes. "My room was entered, too," she said, "and \$2 of my money taken, and my gold ring."

"Never mind, I'll make it all right with you," I said, "but how was it that you slept through it all, Mollie?"

"I don't know—only it had been washing-day and I was very tired."

"And did you hear the dog at all?"

"No; I don't believe he barked. I can't understand it. Perhaps they had drugged him during the day or something."

Of course I sent for the police, and of course they took an inventory of the rooms and the missing articles, and of course they looked wise and knowing, and of course that was the last of it. I paid Mollie her \$2 and her lover, Jim, supplied another ring shortly, and the domestic machinery went on as before.

"John," said Evelyn one day to me, "you must stop smoking so much, or you'll be paralyzed one of these days. It is perfectly awful the amount of cigars that you consume."

"I don't smoke any more than I used to," I said, "I have kept just about so-so for a good many years."

"Why, John, you deceive yourself! You have no idea how the habit is gaining upon you. I know by the quantity of cigars that are brought to the house. Just look over your last two or three months' accounts and see for yourself."

"Well, I will," I said, and I brought out my books. Evelyn looked over my shoulder.

"Cigars, 14 ult.; cigars, 20; cigars, 25; cigars 29," etc.

"You see," she said, "and every time it was a box of cigars."

"Well, where are they now?" I asked blankly.

"Echo answers, 'Where?' " replied Evelyn. "You have smoked them up, John. You did not realize how the habit was gaining upon you, but I did when I saw those boxes come into the house day after day and as speedily become empty."

"Maybe I get up in the night and smoke," I said, "but surely, Evelyn, dear, I am not conscious of smoking any oftener than I did a year ago."

"Well, they vanish, and I know I don't smoke 'em, and there are the figures before you," was Evelyn's conclusive rejoinder.

"Talk about grocery bills. Just you say a word again, if you dare, about expenses."

"I won't mention it, I assure you," I answered meekly. "If you will drop the obnoxious subject, I will. Shake!" and I held out my hand.

"No, I'll not make any such compact," laughed Evelyn, drawing her hand away. "I'll talk about it until I see some signs of reform on your part."

"I am afraid, dear, the fire of my resolves will all end in smoke."

I paid all my bills by checks on the bank where I deposited my money.

My wife frequently sent Mollie to make household purchases, providing her with a check out of which the butcher or baker took payment, returning the change.

One night my wife and I were enjoying a pleasant tete-a-tete in our neat and orderly home, after an elegantly-served dinner, when a man desired to see me at the door, on business.

I was Mr. Smith, our baker.

"I called to see you about this little check," he said. "The bank refused to take

it, saying it was not your signature."

I took the check, and looked at it. The amount was five dollars, made payable to bearer, and my name in full signed. But it was not my penmanship, though an excellent forgery.

"Who gave you this check?" I asked.

"Why your girl, Mollie. You know she always brings checks in payment for what she gets, and I give her the change. Yesterday she brought this and got a can of oysters. I told her the signature was not natural, but she said you scratched it off in a great hurry, just as you were going out. The bank, however, desires your word for its authenticity before cashing it."

Evelyn had come into the hall during the conversation, and we looked at each other in dumb amazement. Was Mollie, our treasure a forger?

"Call Mollie, Evelyn," I said.

We all went into the library to await her coming.

She came—pretty, neat, smiling, with her bright honest eyes, a picture of youth, sweetness and virtue.

"Mollie, did you present this check to Mr. Smith yesterday, and tell him I wrote my name in a great hurry, and get the money upon it?"

Mollie looked from one to the other, grew a shade paler, and then said calmly, "Yes, I did."

"Did you write my name to that check, Mollie?"

"Yes, I did."

"Where did you get the check?"

"I took it from your bank-book when I cleaned up the library one day."

"Did you ever do such a thing before?" Mollie hesitated.

"Speak! Remember this is a state's prison crime, and your only salvation lies in confession."

"Yes, I have written your name to two checks."

"Mr. Smith," I said, "I will settle this matter with you another time."

Mr. Smith took his departure.

"Mollie," said Evelyn, "come with me. I want to examine your trunk. If you will forge, you will steal."

Mollie followed my wife without a word, and unlocked her trunk. Nothing short of Noah's ark ever contained the variety of articles that were found in that trunk.

Sheets, pillow-cases, stockings, ribbons, laces, handkerchiefs, napkins, tea, coffee, and sugar were a few of the items.

"How long have you been stealing from me, Mollie?" asked Evelyn.

"Ever since I first came here."

"What did you take at first? You must tell me everything, Mollie."

Mollie was silent and sullen.

"Mollie," I said, "unless you are frank and full in your confessions it will go hard with you. If you make a clean breast of it we may forgive you, and grant you a new trial."

Mollie was silent.

"Did you begin with small packages of tea and sugar?" asked Evelyn gently.

"Yes, m'am."

"And you increased them until, of late, you have taken five, or six, or seven, or eight pounds each month?"

"Yes, m'am, I think I took ten pounds of sugar the last month."

"What did you do with it?"

"I gave it to my aunt and my sister."

I groaned aloud. "No wonder I thought the grocer's bill growing, Evelyn. If the author of John Halifax, Gentleman, had a domestic like Mollie, whose relatives were fond of green tea, she must have been the inspiration of the poem 'Green Things Growing.' " And then an inspiration seemed to strike me.

"Mollie, did you take any cigars?" I queried in a tender, insinuating voice.

"Yes, sir."

"Lots of cigars, Mollie, to give to your beau Jim? Did you keep him well supplied?"

"Yes, sir."

"Aha! Evelyn!" I cried. "Truth crused to earth will rise again. Virtue receives its reward at last. Evelyn, beg my pardon."

"John, how can you jest at such a time?" almost sobbed Evelyn, "I feel perfectly heart-broken. Mollie, you can pack and go, we will not arrest you—but leave the house at once."

"Evelyn, that is unkind," I said. "We must show this girl mercy. Let us give her one more trial."

"Very well, Mollie, you can stay if my husband desires it. We will hush this matter up, and never speak of it, but remember if one cent's worth of anything is missing from the house you will be held responsible for it and discharged in disgrace. But we will give you one more opportunity to redeem your reputation."

"Thank you," answered Mollie, meekly.

But the next morning she came to us to say that she had decided not to remain.

"Othello's occupation's gone," said Evelyn. "She won't stay if she can't steal. And to think how we loved and trusted that girl!"

After Mollie had been in her room some time, Evelyn suddenly made her appearance there also.

"I have concluded that I will take a parting glance at the contents of your trunk before you go," she said.

Mollie resisted stoutly, but Evelyn, with the quiet force of a strong calm nature, proceeded with her investigations. And what do you think she found, down at the bottom of everything?

Why, all our silver forks, which we had supposed taken by the burglars. This was the last straw. Evelyn insisted upon placing her in the custody of the police at once, and letting the law take its course. She was guilty of two crimes—forgery and complicity in housebreaking.

But when it came to the final issue, Evelyn had not the heart to proceed. All Mollie's priceless virtues arose before us both, and plead for her. We concluded to let her go with her blasted reputation as her only punishment.

Just before she took her departure I said to her:

"Mollie, as a last parting confidence between two souls with but a single thought, tell me how you managed to keep the dog quiet the night you admitted the burglars."

"I shut him in my room," she replied, and then the door closed upon "our treasure" forever.

Steer Out of the Old Ruts.

From the American Storekeeper.

To our thinking, there is no business error more needful of "airing" than that of the old-time method of storekeeping, as carried on by too many of our merchant friends at the present time. If it were a matter of politics or religion, we would not so much blame a man for adhering to the teachings of his father; but in this matter of merchandising, he must either keep pace with the times or become one of that numerous family of old fogies, who, being satisfied that their wheels fit in the old-time ruts, are willing to squander the best years of their lives at making a bare living, when, with a little energy and sharp-sightedness, they might stand some show of successfully competing with those wide-awake chaps in the same towns, who are now selling ten dollars to their one.

We do not ask of these merchants anything that is impossible, or that which can be accomplished only by the gifted few; but instead of sitting around with an air of self-satisfaction, we would have them continually on the alert for any possible improvement in their manner of store-keeping. We would advise them to occasionally change (so far as practicable) the appearance of their stores. Do not be satisfied to see that same brand of soap located in that same spot for the next eighteen months—put it somewhere else, and try another article there for a month. Do not you know that every time you change the arrangement of your stock you invariably give it a thorough dusting, and that it then takes on the appearance of new stock?

Another noticeable feature in the well-kept store is that of putting "price tickets" on some of the important items. The mere fact of the merchant not being afraid to show his prices in plain figures, is in itself enough to inspire his customers with confidence, and even though but a few of the articles are so marked, the customers will naturally understand that the balance of the prices cannot be far from right.

□ The outward appearance of a store has a great deal more to do with its patronage than many of the merchants would really believe. As "the face is the mirror of the soul," so it might be said "the window is the index to the store," and he who leaves his windows for the rain to wash is generally the one who sits beside the stove (in summer time) wondering why he was born to have such hard luck.

Merchants, steer out of the old ruts.

One of the Trials of the Dry Goods Clerk.

An exasperated dry goods salesman writes as follows of one of the "peculiarities" of his customers:

We have to endure a great deal at the hands of those ladies who never buy. Those people take up valuable time, and a good part of our energies is directed to the effort to circumvent them. The minute an "old timer" comes up to the counter she is instantly recognized by some one of the salesmen and the warning signal, a tap on the counter, is passed along the line. Then we have some fun. The "old timer" will call for, say, a certain shade of yellow. She is told it is not in stock. "Oh, what a pity!" she exclaims, "that is just what I wanted. If you had it I would buy sixteen yards of it." Then it is the next man's turn. He comes up accordingly and tells the first salesman that he is mistaken, and that there is still a bolt of twenty yards of that identical stuff in the store. He brings it forward and lays it down. You would think the shopper who never buys would be disconcerted at this turn of affairs. Not a bit of it. She says smilingly, "Oh, that is just what I want. Lay it aside for me, and I will see my dressmaker and find just how many yards she needs, and to-morrow I'll come back and buy it." Then she departs with a simper, but she never comes back. We amuse ourselves in this way, but it is a terrible nuisance all the same.

The Michigan Tradesman.

A JOURNAL DEVOTED TO THE

Mercantile and Manufacturing Interests of the State.

E. A. STOWE, Editor.

Terms \$1 a year in advance, postage paid. Advertising rates made known on application.

WEDNESDAY, JUNE 11, 1884.

Subscribers and others, when writing to advertisers, will confer a favor on the publisher by mentioning that they saw the advertisement in the columns of this paper.

A Detroit paper states that "the people of Grand Ledge are agitating the question of establishing a cheese factory at that place." If the people of Grand Ledge are wise, they will let that question severely alone—for the present season, at least.

The United States Controller of the Currency does not take a gloomy view of the future. On the contrary, he expresses the opinion that the outlook is full of encouragement. He anticipates that with the return of confidence, money will be found flowing in its usual channels. The reports from the Bank Examiners show that the country banks are in good condition.

Sensational advertising has lately obtained such a wide hold with both the wholesale and retail trade that the following plain statement of facts, from the advertisement of a retail dealer, will be hailed with satisfaction:

I have no special facilities for purchasing; I get goods as I can and sell them as I please; I am willing to be undersold by those doing business for fun; my stock is not mammoth; I don't get goods every train; everything is not nobby, and just the thing you want, and it wrenches me to show goods and not sell them.

Hall & Co., Chicago, send THE TRADESMAN samples of Lantz's Credit Coupons for retail merchants, for which they are general agents. The books are put up similar to 1,000 mile railway tickets, containing perforated slips for various amounts, from 2 to 50 cents, aggregating from \$2 to \$50. On a fly leaf, there is a blank note form, which is filled out and signed by the customer. This system greatly simplifies book-keeping, and renders unnecessary the use of pass books, reducing the credit business as far as possible to a cash basis.

In the current number of *Scandinavia*, Mr. N. C. Frederiksen, the editor, presents an erudite review of "The Commerce of Denmark," taking the ground that the commercial drummer first came into existence in connection with the Danish trade of Lubeck, Hamburg and Bremen, about 1820. The jobbers of those cities at that time controlled nearly all the wholesale trade of Denmark, furnishing the necessary credit to the provincial merchants, and holding the trade by sending traveling representatives around among the retailers regularly.

The tale of domestic affliction and misplacéd confidence from the pen of the gifted poet, Ella Wheeler, published on another page under the caption of "Our Treasure," contains a warning that grocers, butchers, bakers—in fact all business men—would do well to remember. While it is not assumed that any considerable number of servant girls are "on the make," it is nevertheless a fact that instances of that mania have been of too frequent occurrence of late, and that a careful scrutiny and comparison of all bills with previous purchases may result in discoveries that will incur the lasting gratitude of the consumer.

A Desirable Customer. "There's a party I'd rather sell than any other concern in the country," said a Canal street jobber, pointing to an order from the West Michigan Lumber Co. "Those fellows buy enormously, but are as shrewd as men can be. We never hear anything from them until about the 3d or 4th of the succeeding month, when we get a New York draft for the amount of our bills for the month, and a blank receipt form, which we are requested to sign and return unfolded. It's red tape, to be sure, but it's business all the same."

The Gripsack Brigade. On the Esau—Geo. H. Seymour, Manley Jones, L. C. Bradford. D. C. Underwood's new house on Wealthy avenue is rapidly approaching completion. A. B. Smith, Arthur Meigs & Co.'s new traveler, left Monday for a trip through the Saginaw Valley. The reference to "Red Headed" Dave Smith a couple of weeks ago should have read "Magenta Headed."

Ira Z. Mason, traveling representative for Clark, Baker & Co., the Adrian cheese and pork jobbers, interviewed the Grand Rapids trade last week.

S. A. Sheldon, general western traveling agent for the Jackson Wagon Works, left Monday for an all summer trip through Iowa, Nebraska and Illinois. He was accompanied by his wife.

Harry McDowell, traveling representative for the McCord & Bradford Furniture Co., returned Saturday from a trip through Ohio and Western New York, and left to-day for a run through Wisconsin and Minnesota.

C. E. Morgan, formerly Indiana and Ohio representative for Jennings & Smith, but for the past year in the employ of Chicago and Detroit houses, has re-engaged to travel for Jennings & Smith, covering the same territory as formerly.

AMONG THE TRADE.

IN THE CITY.

Sid F. Stevens, of Foster, Stevens & Co., has gone East for a fortnight's rest and recreation.

One of the Messrs Brett Bros., saw mill operators at Ashton, was in town Saturday, placing lumber and table legs.

The election of A. J. Bowne, of Hastings, to the presidency of the Fourth National Bank, of this city, makes the fifth bank of which he is president.

C. E. Blakeley succeeds Blakeley & Powers in the hardware business on South Division street. Frank E. Powers has taken a position as bookkeeper for Clark, Jewell & Co.

The assignees of Wetzell Bros. state that they are slowly bringing matters to a focus. All of the creditors are gradually wheeling into line and agreeing to the compromise offered.

Referring to the innumerable judgments now being rendered against Messmore, the *Leader* is led to remark: "These judgments against Messmore are piling up, and they are worth about 10 cents a bushel."

Geo. R. Nash, formerly with Curtis & Duntun, later with the Fourth National Bank, has formed a partnership with his brother, Homer, assistant cashier at the latter institution, under the firm name of Geo. R. Nash & Co., and purchased the clothing stock and business formerly conducted by Lyon & Gray.

The marked success that has attended the sale of the Leonard refrigerator this season—all but about 100 of the 1,200 turned out this year having been disposed of up to date—has led the inventor to think that 3,000 can be disposed of to advantage next season, and he will accordingly organize a stock company to conduct their manufacture. Chas. Leonard will of course hold a major part of the stock and his brothers, Frank and Fred, will be associated with him in the organization.

On May 10 M. C. Russell and I. O. Green & Co. each contracted with W. W. Rose, agent for Hull & Keddie, fruit merchants at New York, for a carload of lemons at a very low price. No word having been received from the firm, and no shipment having been made up to a week ago, Green & Co. garnished Putnam & Brooks, who have extensive business relations with the firm, for \$300, the amount of the supposed margin on the order and the damages resulting from non-fulfillment of contract.

At one time John Wingler controlled the largest retail grocery business in Lowell, but of late years unbusiness-like habits have brought about a reversal of his former business success, and the temporary absence of Wingler one day last week gave rise to the report that he had "shipped," whereupon his father-in-law attached the stock for a claim of \$400. John Caulfield then wheeled into line with a claim for \$210, Foster, Stevens & Co., to the tune of \$200, and Wm. Sears & Co., with a claim for \$150. On Saturday, however, Wingler put in an appearance and began talking compromise on the basis of 50 per cent., but as those who have attached the stock have no disposition to jeopardize their claims by discharging the attachments, it is extremely unlikely that any further move will be made in the matter.

AROUND THE STATE.

S. Rodman, milliner at Ionia, is selling out.

E. S. Kelly, hardware dealer at St. Joseph, is selling out.

Stephen Ford, proprietor of the 10c store at Bangor, is dead.

N. Hersburg has started in the clothing business at Manistee.

Buell & Taylor, general dealers at Stamburgh, have sold out.

C. H. Nichols has opened a cigar and tobacco store at Cadillac.

R. I. Iles succeeds Russell & Iles in the drug business at Ithaca.

Wm. Culver will shortly engage in the grocery business at Sturgis.

Frank Quick has started a confectionery and cigar store at Tustin.

Heilner Bros., late of Edmore, have started a bakery at Mancelona.

J. J. Adams, the Bellaire grocer, will erect a fine residence this season.

A. L. Crabb, general dealer at Sand Lake, has sold out to C. O. Cain.

A. E. Pulver has opened a grocery and provision store at Traverse City.

Julius Franklin, formerly a general dealer at Crapo, has gone to Bay City.

Dr. Gus. Meyers, late of St. Louis, has engaged in the drug business at Sears.

Scoville, Rich & Woodron have started a confectionery establishment at Manistee.

Sampson & Drury are building an addition to their store at Cadillac, 36 feet deep.

L. W. Schimmel & Co., crockery dealers at Muskegon, have assigned to Louis Schimmel.

A. G. Miller succeeds Washburn & Miller in the cigar and confectionery business at Hart.

L. P. Swift, the Crapo general dealer, has closed out his stock and will shortly remove from the place.

Elliott Stone has purchased Irving Force's meat market at Cedar Springs and consolidated it with his own.

J. H. Bradish (Mrs. C. J.) has sold his boot and shoe and harness business at Sand Lake to Jas. S. Barker.

Patch Bros., having sold out their drug stock at St. Johns, to Wilson & Fildew, have started in anew at Salt River.

Chas. Burmeister, the Frankfort grocer, was married at Manitowac, Wis., on the 28th, to Miss Hattie Piening, one of Wisconsin's fairest daughters.

F. P. Wilmarth has bought the interest of Mr. Penneck in the grocery firm of H. Penneck & Sons. The new firm will be Penneck & Wilmarth.

McLeod & Trautman Bros. and Nevins Bros., Moline, have sold out their hardware stocks to Snow & Cook, who have engaged in the hardware business at that place.

E. T. VanOstrand has sold his drug business at Allegan to Garrod & Messenger, druggists, who will continue business at both stores. Mr. VanOstrand will go West.

Mary Torbert, late of St. Louis, has engaged in the millinery business at Lakeview. H. E. Benton has started a restaurant, and Chas. H. Bushley a meat market at the same place.

Rial V. McArthur has bought the grocery stock and business of B. N. Pettengill at Rockford. The rapidity with which these gentlemen make exchanges similar to the above is sufficient to keep a small-sized mercantile agency busy.

The completed inventory of the John R. Ladd estate at Hersey reveals \$2,600 liabilities, \$400 worth of book accounts, and about \$400 worth of stock since the exemption has been withdrawn. It is doubtful if creditors will realize to exceed 20 per cent.

O. W. Shattuck, grocer of A. S. Packard's Mills, Covert, is succeeded by F. O. Shattuck and S. D. Kenney, the new firm having built a new store, and arranged to carry a general stock of goods. Spring & Company and Shields, Bulkley & Lemon furnished the stocks.

STRAY FACTS.

J. C. Bayne has started a restaurant at Big Rapids.

Margaret Briggs has started a millinery store at LeRoy.

Chicago capitalists will build a large dry dock at Charlevoix.

David Lewis has engaged in the merchant tailoring business at Lakeview.

Shallier & Son, hotel and saloon keepers at Olivet, are succeeded by Henry Shallier.

Shaw & Webster, of Big Rapids, have bought out Jas. Phillips, street sprinkler and ice dealer.

Wilkenson & Shepherd have engaged in the rag business at Charlevoix, putting six teams on the road.

J. G. Peterson has erected a new store at Ironton, and engaged in general trade, putting in a \$3,000 stock.

The Cadillac *News* states that a veneer and panel manufactory is shortly to be established at that place.

Cedar Springs *Clipper*: The Cedar Springs Cheese Factory is up and in fine working order, making cheese of good quality.

John Maloney, manufacturer of salt and shingles at Midland, has made an assignment to Michael Ryan, his son-in-law.

Muskegon is a good place for tanneries as bark can be had more cheaply there than almost anywhere else and hides may be had in abundance.

W. N. Adair & Co., agricultural implement dealers at Traverse City, have dissolved, Mr. Skinner retiring. The business will be continued by W. N. Adair.

S. W. Brown and Geo. Lyons have exchanged their Altona property for the flouring mill at South Boardman, and will take possession the latter part of the present month.

A Vicksburgh inventor is endeavoring to introduce what he calls the lightning distributor, which consists of a rod placed horizontally above the building and disconnected from the ground, which is supposed to render harmless the thunderbolts of Heaven.

The private banking establishment of Leroy Moore & Co., at Greenville, suspended one day last week. A committee appointed by the principal creditors to investigate the books and papers of the institution report as follows: Bills receivable, \$69,000; real estate, \$62,000; overdrafts, \$22,000; total assets, \$153,000. Liabilities, \$103,000. The "Co." of the firm is Jas. Tolbert, a lumberman at East Saginaw, who is thought to be worth \$50,000. Creditors will doubtless receive their claims in full, but as the suspension ties up considerable money for an unknown period, it is a severe blow to the city.

Scene in a Seed Store.

"Are you in good fighting trim to-day?" said an angry granger in a Canal street seed store Saturday.

"Yes," answered the proprietor, "proceed."

"Then square yourself, and prepare to take a thrashing."

"Better tell me about it first," suggested the seed merchant, calm as a statue.

"You know that seven pounds of beet seed I bought here?—well, it didn't come up."

"You planted it too deep."

"No I didn't."

"Then you didn't plant it deep enough."

"Yes, I did."

"Then the ground wasn't right. The seed was good and this is the first complaint I have had. Let me sell you some seed buckwheat to plant where the beet seed failed."

And he then and there closed a bargain for the buckwheat, at the regular price, and sent the man away happy. Thus does Yankee ingenuity overcome all obstacles.

The latest use devised for paper is the making of carpets. A Connecticut man is reported to have taken out patents for processes by which beautiful and substantial carpets can be made of paper at very low prices.

CUMMER & RAWLES.

They Offer to Compromise at 40 Per Cent. Cummer & Rawles, the bankrupt hardware firm at Cadillac, have issued an autographic begging appeal to their creditors, soliciting a compromise of the claims against them on the basis of 40 per cent. Accompanying the proposition is a list of the creditors, with the respective claims of each, amounting to \$32,330, but no statement is made relative to the amount of the stock and book accounts, nor is there any report as to the sales which have been made since the assignment went into effect. Without the latter figures, creditors are not able to act understandingly and to omit all mention of that important item in the case is either gross carelessness or intentional neglect.

Inquiry among the creditors of the firm reveals the fact that it will be next to impossible to effect a settlement on the basis proposed. There seems to be a general feeling that a compromise at the figures named would be giving the firm more of an advantage than they deserve under the circumstances, and this feeling is likely to prevent the consummation of the scheme. It is stated on reliable authority that parties have visited Cadillac for the purpose of buying the stock and business outright, but that for some unknown reason they have been denied the privilege of seeing the assignee or any person authorized to receive an offer of any description. The firm possessed exceptional credit up to the time of the failure, having the reputation of discounting every bill, and the list of creditors reveals the fact that heavy loans from several banking houses enabled them to build up and sustain the credit they were supposed to possess.

The City National Bank will refuse the offer, but an officer of that institution states that they might accept an offer of 50 per cent.

Foster, Stevens & Co. and Chas. E. Belknap think the offer a manifest injustice to the creditors, and will not accept it under any circumstances.

Several other creditors who were seen by a reporter of THE TRADESMAN expressed similar opinions.

The following is a list of the Michigan creditors, with the claims of each:

Old National Bank, Grand Rapids	\$5,000 00
Grand Rapids Nat. Bank	3,000 00
City National Bank	2,563 76
Fourth National Bank	500 00
Foster, Stevens & Co.	219 85
Chas. E. Belknap	192 40
S. P. Bennett	462 47
Alabastine Co.	13 24
Bissell, Sweeper Co.	11 50
Curtiss & Duntun	14 95
G. R. Manf'g Co.	3 93
Vanderwerp & Co.	35 50
Boydell Bros., Detroit	83 84
E. T. Barnum	10 39
Black & Owen	114 85
Berry Bros.	38 45
Detroit Lead Pipe Works, Detroit	54 13
Ducharme, Fletcher & Co.	2,729 15
Detroit Store Works	7 04
H. D. Edwards & Co.	557 81
John P. Fiske	43 25
Peter Hayden	349 90
Ingalls & Co.	5 75
S. S. Jewett & Co.	14 55
C. B. James	28 37
Michigan Store Co.	967 79
H. A. Newland & Co.	38 00
Rathbone, Sard & Co.	1 46
Wm. Reid	28 10
Standard Bros.	15 67
J. H. Hixon, Cadillac	2,000 00
Geo. A. Mitchell	45 00
M. Ayrault & Co., Bay City	16 38
R. C. Ballard, Manton	79 13
Ducharme, Read City	38 05
Elastic Paint Co., Kalamazoo	38 20
Flint Wagon Works, Flint	55 40
Geo. Haskell & Sons, Cedar Springs	15 00
Thore & Sons, East Saginaw	164 35
Morley Bros.	131 43
John McCormick, Port Huron	19 09
Nichols, Shepard & Co., Battle Creek	2 00
Pontiac Wagon Co., Pontiac	2 50
Three Rivers Plow Co., Three Rivers	10 30
Wildor Mfg Co., Monroe	67

In all there are 101 creditors, Chas. M. Ayer, of Boston, being interested most heavily, his claim being \$6,000.

Good Words Unsolicited.

N. G. Burt, general dealer, Cross Village: "I appreciate it very much."

Jesse M. Tennant, grocer, Elbridge: "I find your paper a great help to me."

S. D. Kenney, grocer, Covert: "THE TRADESMAN is well worth the price."

C. F. Walden & Co., grocers, Alba: "We are very much pleased with the paper."

R. K. Hesselstine & Son, hardware, Casnovia: "We are pleased with your paper."

C. H. Forman, general dealer, Forman: "I like your paper very much. As a paper in the interest of the retail dealer, it can't be beat."

Poland & Wenzel, grocers and shingle manufacturers, Woodville: "We are well pleased with the paper and hope you will have success."

Wentworth & Cannon, grocers, Grand Rapids: "We notice in your valuable paper many good words spoken unsolicited for THE TRADESMAN. Let us also add our testimonial of its value and worth, as it truly is to a large commercial community."

Things Heard on the Street.

That Charley Leonard has cleared an even \$5,000 on his patent refrigerators this season.

That Henry Hagy, with Hazeltine, Perkins & Co., will erect a handsome cottage on Jackson street.

That the young man from the country, referred to last week, has not been on his high horse for several days.

That it is singular how men become absorbed in newspapers when the surplus woman walks into a railway car.

Carpets manufactured in New York for a country house on the Hudson, recently, have in the center the Christian name of the party who will occupy the room.

A spider recently discovered in Africa makes such a fine article of web that some French silk manufacturers will try to turn his work to account.

Silk is now grown in more than twenty of the thirty-eight States.

RETAILERS.

If you are selling goods to make a profit, sell

LAVINE

WASHING POWDER.

This Washing Powder pays the Retailer a larger profit than any in the Market, and is put up in handsome and attractive packages with picture cards with each case. We guarantee it to be the best Washing Powder made and solicit a trial order. See prices in Price-List.

Hartford Chemical Co.

HAWKINS & PERRY

STATE AGENTS,

GRAND RAPIDS, - MICHIGAN.

G. A. R.

CIGARS!

—THE—

Veteran's

Favorite.

EATON & CHRISTENSON

77 Canal Street, - Grand Rapids,

Sole Agents for Michigan!



L. S. HILL & CO.

WHOLESALE

FISHING TACKLE

21 PEARL STREET,

GRAND RAPIDS, - MICH.

AGENTS FOR

Du PONT'S Gunpowder.

The lowest market prices for Sporting, Blasting and Cannon Powder guaranteed.

LUMBER, LATH AND SHINGLES.

The Newaygo Company quote f. o. b. cars as follows:

Uppers, 1 inch	per M \$44 00
Uppers, 1 1/2 and 2 inch	46 00
Selects, 1 inch	35 00
Selects, 1 1/2 and 2 inch	38 00
Fine Common, 1 inch	30 00
Shop, 1 inch	20 00
Fine, Common, 1 1/2 and 2 inch	32 00
No. 1 Stocks, 12 in., 14 and 16 feet	15 00
No. 1 Stocks, 12 in., 18 feet	16 00
No. 1 Stocks, 12 in., 20 feet	17 00
No. 1 Stocks, 10 in., 12, 14 and 16 feet	15 00
No. 1 Stocks, 10 in., 18 feet	16 00
No. 1 Stocks, 10 in., 20 feet	17 00
No. 1 Stocks, 8 in., 12, 14 and 16 feet	13 00
No. 1 Stocks, 8 in., 18 feet	14 00
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No. 2 Stocks, 12 in., 12, 14 and 16 feet	13 00
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The Michigan Tradesman.

A MERCANTILE JOURNAL, PUBLISHED EACH WEDNESDAY.

E. A. STOWE & BRO., Proprietors.

OFFICE IN EAGLE BUILDING, 3d FLOOR.

[Entered at the Postoffice at Grand Rapids as Second-class Matter.]

WEDNESDAY, JUNE 11, 1884.

BUSINESS LAW.

Brief Digests of Recent Decisions in Courts of Last Resort.

Valid Conveyance.

A husband, though in failing circumstances, may make a conveyance to his wife when it is made upon a full and fair consideration, and when such conveyances are made in good faith, they must be sustained to the extent of the consideration, actually paid, and no further.

The beneficial interest of the creditors under an assignment for their benefit is completely vested as soon as the assignment is placed on record by the assignor or anyone interested, and it is immaterial that the assignee has not accepted the trust, or that he afterwards refuses to accept it. So held by the St. Louis Court of Appeals in the case of Rendemann vs. Davis et al., decided April 14.

The assignee of a note made some inquiries of the maker regarding a note, and the latter told him that the note was all right; that he had no defenses to the same, and that he would pay it off within a few days thereafter. Held that this statement made by the maker was a promise to pay the note, and that the maker was thereby stopped from asserting any defenses to the note against the assignee who purchased the same on the faith of such a promise, and that this was so whether the maker was or was not ignorant of his defenses at the time the promise was made.—Plummer vs. Farmer's Bank of Mooresville, Supreme Court of Indiana.

The running of sleeping cars has become a business and social necessity, and the law can impose obligations on the car company, the same as railways, ferrymen and innkeepers. When, therefore, a passenger who, under the rules of the company, is entitled to a berth on the payment of the usual fare, and to whom no personal objection attaches, enters the company's sleeping car at the proper time for the purpose of procuring accommodations, and in an orderly and respectful manner applies for a berth, offering or tendering the customary price thereof, the company is bound to furnish it, provided it has a vacant one at its disposal.—Nevin vs. Pullman Palace Car Co., Supreme Court of Illinois.

Examination of Title—Liability of Attorney.

A applied to a money lender for a loan of \$3,000 and offered his note therefore, secured by a mortgage on certain real estate property; B, the attorney of a money lender, examined the title to the real property, and furnished the latter a certificate to the effect that B's title was good and the property unincumbered, and thereupon the loan was made on the terms proposed; subsequently, and before the maturity of the note it was assigned to the plaintiff, who foreclosed the mortgage and sold the property, when it was found that it was encumbered by a prior mortgage, so that the plaintiff did not realize the amount of his debt and brought suit against A to recover. In deciding this case, Dundee Mortgage and Trust Investment Co. vs. Hughes, the United States Circuit Court, District of Oregon, held that there was no priority of contract between A and plaintiff, and that he was not liable to the latter for the loss.

Sale—Place of Delivery.

Hardware merchants at Minneapolis agreed to sell and deliver to a resident of another town in the State a quantity of glass. The merchandise was not on hand, but had to be bought in St. Louis. The evidence as to the place of delivery was conflicting; that of the vendors, that the glass was to be put on the cars at Minneapolis, and that of the purchaser, that it was to be delivered to him at his town. In the trial of the action brought by the merchants to recover the price of the goods, the court charged the jury: "The burden of the proof was upon the defendant to show that the glass was to be delivered to him at the place of his residence." The defendant carried the judgment that was rendered against him in the case, to the Supreme Court, where an affirmance was had. Judge Mitchell, in the opinion, said: "There was no error in the charge. If no place be designated by the contract, the general rule is that the articles sold are to be delivered where they are at the time of sale. This is a rule of construction predicated upon the presumed understanding of the parties when making the contract. This rule is not changed by the fact that the vendor does not have the goods at the place of sale at the time the bargain is made, but must procure for delivery. Potentially and prospectively the goods were as if then placed in the store of the vendor."—Jenny vs. Sleeper, Supreme Court of Minnesota.

A fine lithograph of the celebrated trotting stallion, Jerome Eddy, with every 500 of Jerome Eddy cigars. For sale by Fox, Musselman & Loveridge, Grand Rapids.

Choice Butter can always be had at M. C. Russell's.

J. J. VAN LEUVEN,

WHOLESALE

Millinery

—AND—

FANCY GOODS

LACES,

Real Laces a Specialty.

Gloves, Corsets, Ribbons, Fans, Hand Bags,

Pocket Books, Ruchings, Yarns,

Silks, Satins, Velvets,

Embroidery Materials, Limes, Flowers,

Feathers & Ornaments, Stamped Goods.

STAMPING PATTERNS

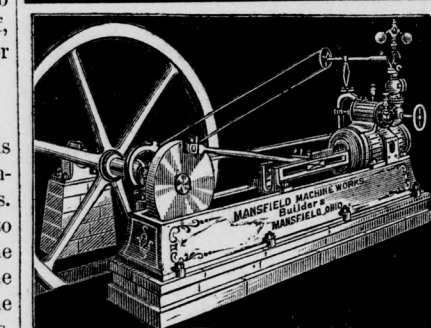
70 MONROE STREET,

GRAND RAPIDS, MICHIGAN.

L. H. BEALS & SON

Manufacturers of
Whips & Lashes,
Westfield, Mass.
OFFICE
—AND—
SALESROOM
NO. 4 PEARL STREET,
GRAND RAPIDS, MICH.

G. ROYS & CO., Gen'l Agents



PORTABLE AND STATIONARY ENGINES

From 2 to 150 Horse-Power, Boilers, Saw Mills, Grist Mills, Wood Working Machinery, Shafting, Pulleys and Boxes. Contracts made for Complete Outfits.

W. C. Denison,

88, 90 and 92 South Division Street,
GRAND RAPIDS, MICHIGAN.

SHRIVER, WEATHERLY & CO.,

Grand Rapids, Mich., Wholesale and Retail

IRON PIPE,

BRASS GOODS, IRON AND BRASS FITTINGS

MANTLES, GRATES, GAS FIXTURES,

PLUMBERS, STEAM FITTERS,

—And Manufacturers of—

Galvanized Iron Cornice.

MOSELEY BROS.,

Wholesale

Oleiver, Timothy and all Kinds Field Seeds
Seed Corn, Green and Dried Fruits, Oranges
and Lemons, Butter, Eggs, Beans, Onions, etc.
GREEN VEGETABLES AND OYSTERS.
122 Monroe Street, Grand Rapids, Mich.

ARTHUR MEIGS & CO.,

Wholesale Grocers,

55 and 57 Canal Street,

Grand Rapids, Michigan,

Offer the Trade the following Choice Line of Plug Tobaccos—all our own Brands—

and positively the Best ever Offered at the Prices.

Big Drive.....	52
Red Fox.....	50
Apple Jack.....	50
Jack Rabbit.....	42
A. M.....	35

2c less in 5 butt lots; special price on large quantities.

Send us a trial order. We guarantee satisfaction every time.

Arthur Meigs & Co.

Fireworks

We have the largest and best selected stock ever brought to this market, suitable for public or private display, and are the Headquarters for FIRE CRACKERS, TORPEDOES, FLAGS, LANTERNS, ETC. Send for catalogue and prices.

Cigars

We are carrying a full line of Gordons' Cigars of Detroit, among which are the celebrated "D. F." and "Olympian" and although the latter is being imitated, the stock and workmanship is much inferior to the genuine, for which we are exclusive agents. Give us a trial order.

Showcases

We carry in stock such cases as there is most demand for, of the best makes, and will meet Chicago prices. Give us a call before purchasing.

PUTNAM & BROOKS.

WALL PAPER & WINDOW SHADES

At Manufacturers' Prices.

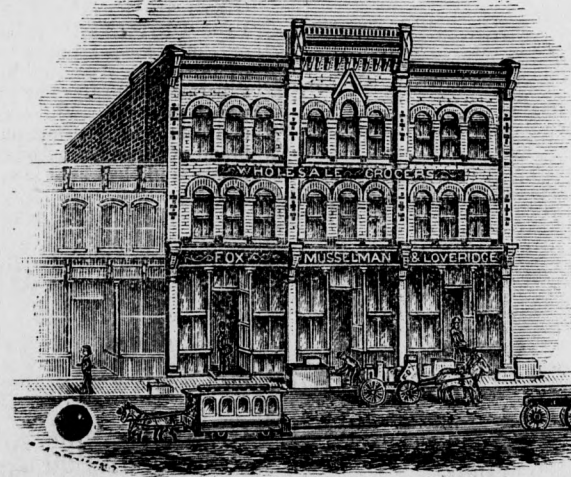
SAMPLES TO THE TRADE ONLY.

House and Store Shades Made to Order.

68 Monroe Street, Grand Rapids.

NELSON BROS. & CO.

FOX, MUSSELMAN & LOVERIDGE,



WHOLESALE GROCERS,

44, 46 and 48 South Division Street, Grand Rapids, Mich.

—WE ARE FACTORY AGENTS FOR—

Nimrod, Acorn, Chief, Crescent & Red Seal Plug Tobaccos.

Our stock of Teas, Coffees and Syrups is Always Complete.

—WE MAKE SPECIAL CLAIM FOR OUR—

Tobaccos, Vinegars and Spices!!
OUR MOTTO: "SQUARE DEALING BETWEEN MAN AND MAN."
CORRESPONDENCE SOLICITED.

F. J. LAMB & COMPANY,

—WHOLESALE DEALERS IN—

Butter, Cheese, Eggs,

Apples, Onions, Potatoes, Beans, Etc.

NO. 8 AND 10 IONIA STREET,

GRAND RAPIDS, - MICHIGAN.

A. B. KNOWLSON

—WHOLESALE DEALER IN—

AKRON SEWER PIPE,

Fire Brick and Clay, Cement, Stucco,

LIME, HAIR, COAL and WOOD.

ESTIMATES CHEERFULLY FURNISHED.

Office 7 Canal Street, Sweet's Hotel Block. Yards—Goodrich Street, Near Michigan Central Freight House.

SPRINC & COMPANY

—WHOLESALE DEALERS IN—

FANCY AND

STAPLE DRY GOODS

CARPETS,

MATTINGS,

OIL CLOTHS,

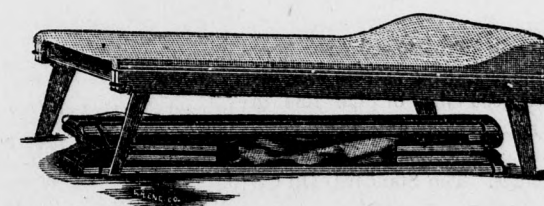
ETC., ETC.

6 and 8 Monroe Street,

Grand Rapids, - - - Michigan.

M. B. Church "Bedette" Co.,

Manufacturer of the "Bedette."



PATENTED JUNE 15, 1883.

This invention supplies a long felt want for a cheap portable bed, that can be put away in a small space when not in use, and yet make a roomy, comfortable bed when wanted. Of the many beds that are in the market there is not one, cheap or expensive, on which a comfortable night's rest can be had. They are all narrow, short, without spring, and in short no bed at all. While THE BEDETTE folds into a small space, and is as light as anything can be made for durability, when set up it furnishes a bed wide and long enough for the largest man, and is as comfortable to lie upon as the most expensive bed. It is so constructed that the patent sides, regulated by the patent adjustable tension cords, form the most perfect spring bed. The canvas covering is not tacked to the frame, as on all cots, but is made adjustable, so that it can be taken off and put on again by any one in a few minutes, or easily tightened, should it become loose, at any time from stretching. It is a perfect spring bed, soft and easy, without springs or mattress. For warm weather it is a complete bed, without the addition of anything; for cold weather it is only necessary to add sufficient clothing. The "BEDETTE" is a household necessity, and no family after once using, would be without it. It is simple in its construction, and not likely to get out of repair. It makes a pretty lounge, a perfect bed, and the price is within the reach of all.

Price—36 in. wide, by 6½ ft. long, \$3.50; 30 in wide, by 6½ ft. long, \$3.00; 27 in. wide, by 4½ ft. long, cover not adjustable, \$2.50. For sale by furniture dealers everywhere. If not for sale by your dealer it will be sent to any address on receipt of price.

H. LEONARD & SONS.

JOBBERS OF CROCKERY, GLASSWARE, ETC.

H. LEONARD & SONS.

Mark our Specialties. Mail orders receive careful Attention.



TO GET THE BEST, Buy the Leonard Cleanable, with Movable Flues, Hard wood Carved Panels, Warranted First Class, Elegant and Durable.

MANUFACTURED BY THE GRAND RAPIDS REFRIGERATOR CO. Grand Rapids, Mich.

PRICE LIST.

N. 27x18x12, 1 door.....	\$13 50
No. 1, 31x20x14, 1 door.....	18 00
No. 2, 34x22x16, 2 doors.....	23 00
No. 3, 36x24x18, 2 doors.....	26 00
No. 4, 40x28x24, 4 doors.....	30 00
No. 5, 43x30x26, 4 doors.....	35 00
No. 1, with water cooler.....	21 00
No. 2, with water cooler.....	27 00
No. 3, with water cooler.....	30 00
No. 5 is the size for boarding houses and hotels.	

Less discount to the trade, 30 per cent.



FRUIT JARS.

QUART.

\$13 per gross.

1/2 GALLON.

\$16 per gross.

HERE YOU ARE--JUST WHAT YOU NEED THE EUREKA LABELS.

For marking goods in plain figures at any price from 1 cent to \$10, manufacturing show-cards calling attention to bargains, working off dead-stock, etc. SERIES B. EUREKA LABELS contains 100 each of the following, neatly boxed:

1 cent, 2, 3, 4, 5, 10, 10, 15, 20, 25, 30, 35, 40, 45, 50, 50, 60, 65, 70, 75, 80, 85, 90, 95, \$1.00, \$1.00, \$2.00, \$3.00, \$4.00, \$5.00, \$6.00, \$7.00, \$8.00, \$9.00, \$10.00; Look; Was; Now; Special; Damaged; Reduced to; Remnant; Last One; Sample; Not for Sale; Per Pair; Per Dozen; Per Set; Per Yard, Choice for; Only; Cost.

Price per set, 5,400 Gummed Labels, \$2.35; postage 15 cents. To make Prices between \$1 and \$10, stick the cents on a dollar label. Please notice that these labels cost only 1/4 cents per 100, and are cheaper than common blanks.

25 CENTS.

ONLY

25 CENTS.

The above cut shows three of the labels in combination. Thousands of different combinations may be made for show cards or the labels may be used singly on merchandise.



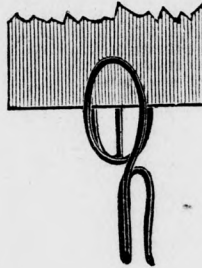
LEONARD Card Holder

AS A

Merchandise Hook!

Useful to Every Merchant!

Leonard Cardholder



For Attaching Cards to Merchandise.

The wire spring will hold fast to every description of merchandise, such as Hardware, Glassware, China, Silverware, Notions, Boots, Shoes, Cigar Boxes, Boots, etc. The spring being pointed, it can be used as a pin all kinds of Dry Goods, Clothing, Wooden Ware, etc., and when inverted can be used as a hook to suspend articles from a string, and at the same hold a price card, as shown in accompanying cut.

Price per gross, \$1.50. One gross in a box, postage 15 cents.

Send in your orders NOW, as the advertisement of these goods appears but once.

ASSORTED PACKAGE No. 1

5 Cent Glassware.

- 2 doz Gem Goblets
- 2 doz Modern Goblets
- 2 doz 4 inch Comports—Jewell
- 2 doz Modern Wines
- 2 doz Berry Pickles
- 2 doz Swiss Nappies, 6 inch
- 2 doz Medium Mugs
- 1 doz Jewell Spooners
- 1 doz Motto Mugs
- 1 doz Cable Salts
- 1 doz Shaker Salts
- 2 doz Plain Tumblers

20 doz Pieces @ 37 1/2 c per doz \$7 50
Tierce 50
\$8 00

ASSORTED PACKAGE No. 2

10 Cent Glassware.

- 1/2 doz Boston Sugars
- 1/2 doz Boston Creams
- 1/2 doz Boston Spooners
- 1/2 doz Boston Butters
- 1/2 doz Fruit Deserts
- 1 doz Paris sq. Dishes 8 inch
- 1 doz Swiss Comports, 6 inch
- 1/2 doz Snow Flake Dishes, 9 inch
- 1/2 doz Jewel Pickle Jars
- 1/2 doz Molasses Cans

6 doz Pieces @ 75 c per doz \$4 50
Bbl. 35
\$4 85

Full lists of 5c, 10c, and 25c goods on application.

Decorat'd Ware



"MADRAS!"

ONE TIERCE ASSORTMENT OF BROWN "MADRAS," CONTAINING 1 DINNER SET AND 1 TEA SET. Diamond CD.

No. pieces.	
12	Sauce Plates.....12
12	Ind. Butters.....12
12	Pie Plates.....12
12	Breakfast Plates.....12
12	Dinner Plates.....12
12	Soup Plates.....12
5	Platters, assorted sizes.....5
2	Covered Dishes.....4
2	Casseroles.....4
2	Pickles.....2
1	Sauce Boat.....1
1	Sauce Tureen Comp.....4
1	Soup Tureen Comp.....4
1	Salad or Fruit Dish.....1
2	Bakers.....2
1	Cov'd Butter.....3
12	Handled Teas.....24
	Dinner Set 126 \$17 50
12	Tea Plates.....12
12	Handled Teas.....24
1	Tea Pot, 1 Sugar.....4
1	Cream, 1 Bowl.....2
12	Sauce Plates.....12
2	Cake Plates.....2
	Tea Set 56 \$4 00
1	Tierce.....75
	\$22 25

RINDGE, BERTSCH & CO.,

MANUFACTURERS AND JOBBERS OF

BOOTS & SHOES,

River Boots and Drive Shoes, Calf and Kip Shoes for Men and Boys, Kid, Goat and Calf Button and Lace Shoes for Ladies and Misses are our Specialties.

Our Goods are Specially Adapted for the Michigan Trade.

14 and 16 Pearl Street, Grand Rapids, Mich.

CLARK, JEWELL & CO.,

WHOLESALE

Groceries and Provisions,

83, 85 and 87 PEARL STREET and 114, 116, 118 and 120 OTTAWA STREET,

GRAND RAPIDS, - - - MICHIGAN.

Choice Butter a Specialty!

Also Foreign and Domestic Fruits, Cheese, Eggs, Jelly, Preserves, BANANAS and EARLY VEGETABLES.

Careful Attention Paid to Filling Orders.

M. C. Russell, 48 Ottawa St., G'd Rapids.

Castor Machine Oil.

The Castor Machine Oil contains a fair percentage of Castor Oil and is in all respects superior as a lubricator to No. 2 or No. 3 Castor Oil. The

OHIO OIL COMPANY

Is the only firm in the United States that has succeeded in making a combination of Vegetable and Mineral Oils, possessing the qualities of a Pure Castor Oil. It is rapidly coming into popular favor. We Solicit a Trial Order.

Hazeltine, Perkins & Co., Grand Rapids.

Patent Egg Cases & Fillers

Messrs F. J. LAMB & CO.

Have been appointed manufacturers' agents for Western Michigan for the Lima Egg Case Co., manufacturers of the best, strongest and most durable cases and fillers in the market, and will quote prices on application, both for fillers and egg cases complete.

TIME TABLES.

Michigan Central—Grand Rapids Division.

DEPART.

*Detroit Express.....	6:00 a m
*Day Express.....	12:25 p m
*New York Fast Line.....	6:00 p m
*Atlantic Express.....	9:20 p m

ARRIVE.

*Pacific Express.....	6:4 a m
*Local Passenger.....	11:20 a m
*Mail.....	3:20 p m
*Grand Rapids Express.....	10:25 p m
*Daily except Sunday. *Daily.	
The New York Fast Line runs daily, arriving at Detroit at 11:59 a. m., and New York at 9 p. m. the next evening.	
Direct and prompt connection made with Great Western, Grand Trunk and Canada Southern trains in same depot at Detroit, thus avoiding transfers.	
The Detroit Express leaving at 6:00 a. m. has Drawing Room and Parlor Car for Detroit, reaching that city at 11:45 a. m., New York 10:30 a. m., and Boston 3:05 p. m. next day.	
A train leaves Detroit at 4 p. m. daily except Sunday with drawing room car attached, arriving at Grand Rapids at 10:25 p. m.	
J. T. SCHULTZ, Gen'l Agent.	

Detroit, Grand Haven & Milwaukee.

GOING EAST.	Arrives.	Leaves.
*Steamboat Express.....	6:10 a m	6:15 a m
*Through Mail.....	10:10 a m	10:20 a m
*Evening Express.....	3:20 p m	3:35 p m
*Atlantic Express.....	9:45 p m	10:45 p m
*Mixed, with coach.....		10:00 a m

GOING WEST.

*Morning Express.....	12:40 p m	12:55 p m
*Through Mail.....	4:45 p m	4:55 p m
*Steamboat Express.....	10:30 p m	10:35 p m
*Mixed.....		8:00 a m
*Night Express.....	5:10 a m	5:30 a m
*Daily, Sundays excepted. *Daily.		
Passengers taking the 6:15 a. m. Express make close connection for Lansing and at Detroit for New York, arriving there at 10:00 a. m. the following morning.		
Parlor Cars on Mail Trains, both East and West.		
Train leaving at 10:35 p. m. will make connection with Milwaukee steamers daily except Sunday and the train leaving at 4:55 p. m. will connect Tuesdays and Thursdays with Goodrich steamers for Chicago.		
Limited Express has Wagner Sleeping Car through to Suspension Bridge and the mail has a Parlor Car to Detroit. The Night Express has a through Wagner Car and local Sleeping Car Detroit to Grand Rapids.		
D. POTTER, City Pass. Agent.		
THOMAS TANDY, Gen'l Pass. Agent, Detroit.		

Grand Rapids & Indiana.

GOING NORTH.

Arrives.	Leaves.
Cincinnati & G. Rapids Ex. 9:02 p m	9:50 a m
Cincinnati & Mackinac Ex. 9:22 a m	4:45 p m
Ft. Wayne & Mackinac Ex. 3:57 p m	7:15 a m

GOING SOUTH.

Arrives.	Leaves.
G. Rapids & Cincinnati Ex. 6:32 a m	6:32 a m
Mackinac & Cincinnati Ex. 4:05 p m	4:32 p m
Mackinac & Ft. Wayne Ex. 10:25 a m	12:32 p m
Cadillac & G'd Rapids Ac. 7:40 p m	

All trains daily except Sunday.

SLEEPING CAR ARRANGEMENTS.

North—Train leaving at 4:45 o'clock p. m. has Woodruff Sleeping Cars for Petoskey and Mackinac City. Train leaving at 9:50 a. m. has combined Sleeping and Chair Car for Mackinac City.

South—Train leaving at 4:32 p. m. has Woodruff Sleeping Car for Cincinnati.

C. L. LOCKWOOD, Gen'l Pass. Agent.

Chicago & West Michigan.

Leaves.	Arrives.
*Mail.....	9:15 a m
*Day Express.....	12:25 p m
*Night Express.....	8:35 p m
*Mixed.....	6:10 a m
*Daily. *Daily except Sunday.	

Pullman Sleeping Cars on all night trains.

Through parlor car in charge of careful attendants without extra charge to Chicago on 12:25 p. m., and through coach on 9:15 a. m. and 8:35 p. m. trains.

NEWAYGO DIVISION.

Leaves.	Arrives.
Mixed.....	5:00 a m
Express.....	4:10 p m
Express.....	8:30 a m
Express.....	10:15 a m
Trains connect at Archer avenue for Chicago as follows: Mail, 10:20 a. m.; express, 8:40 p. m.	
The Northern terminus of this Division is at Baldwin, where close connection is made with F. & P. M. trains to and from Ludington and Manistee.	

J. H. PALMER, Gen'l Pass. Agent.

JOHN MOHRHARD,

—WHOLESALE—

Fresh & Salt Meats

109 CANAL STREET, GRAND RAPIDS, MICHIGAN.

Introduction of Steel Nails.

From the American Manufacturer.

The near approach of the manufacture of steel nails by the Bellaire (Ohio) Nail-Works Company is attracting a great deal of attention, not only among the nail-manufacturers of the West, but also among the workmen at the mills. As yet the works have been operated only experimentally; some nails have been cut, and it is expected that shortly they will be operated continuously as a steel-nail works. It is also stated that the Riverside steel plant will be in operation about the 1st of June. This prospect is not looked upon with equanimity by the puddlers and helpers, who will be thrown out of work. There is no doubt that the action of the puddlers in the past in insisting not only on a high rate of wages, but also on a higher rate than is paid at the other mills of the West, has resulted in the establishment of this manufacture of steel nails. While a conservative course on their part in the past might have postponed the day when steel nails would be manufactured, it is evident that it could not have prevented its coming. The puddlers now are anticipating with some alarm the day when by reason of the introduction of steel in other establishments there will be a surplus of puddlers seeking work, and the probability of a reduction in wages as the result.

This experiment on the part of Bellaire and Riverside will be watched with a good deal of interest. It is probable that no higher price can be obtained for these steel nails than rules for iron nails. It has been claimed that because the steel nails can be cut smaller—more to a pound—than the iron nails, and be as strong as iron nails, therefore consumers will be willing to pay an additional price; but the value of a nail in many instances does not depend upon its strength, but upon the frictional resistance to the strain that would draw it out of the wood, and it is probable that the iron nail of the same size would have a greater frictional resistance than the steel, and certainly the larger iron nail would have a greater friction than the smaller steel nail. That steel nails can be manufactured, and probably as cheaply as the iron nail, cannot be doubted. The problem is, how will they take in the market?

A Traveler's Needs.

From the Argonaut.

"You needle little woman to do that for you," the chambermaid remarked, as, hearing a volley of terrific profanity from the commercial traveler's room, she looked in and saw him sewing a suspender button to his thumb.

"Sew it seams," the wretched man replied.

"Button the hole, I think I've cotton to it myself."

"Eye, eye," quoth the chambermaid; "but you've tuck more time now than—"

"Knot sew," replied the missionary; "for a needle hath but one eye."

And longer had they sung, but just then the porter shouted: "En train for de seat of war? Buttoner, buttoner, rise!" And he rose, and with dispatch he threaded his way to the train.

Smoke the celebrated Jerome Eddy Cigar, manufactured by Robbins & Elliott, Buffalo, N. Y. For sale by Fox, Musselman & Loveridge, Grand Rapids, Mich.

Spring and Summer Hats and Caps

—I WOULD CALL THE ATTENTION OF MERCHANTS TO MY—

Spring Styles of Fine Hats,
Spring Styles of Wool Hats,
Spring Styles of Stiff Hats,
Spring Styles of Soft Hats,
Wool Hats \$4.50 to \$12 per Dozen,
Fine Hats 13.50 to \$36 per Dozen,
Straw Hats for Men,
Straw Hats for Boys,
Straw Hats for Ladies,
Straw Hats for Misses.

Hammocks Sold by the Dozen at New York Prices !!

—LARGE LINE OF—

Clothing and Gent's Furnishing Goods,
Cottonade Pants and Hosiery.

DUCK OVERALLS, THREE POCKETS, \$3.50 PER DOZEN AND UPWARDS.

Call and get our prices and see how they will compare with those of firms in larger cities.

I. C. LEVI.

36, 38, 40 and 42 CANAL STREET, - - GRAND RAPIDS, MICHIGAN.

ARCTIC



BAKING POWDER

PERKINS & HESS,

—DEALERS IN—

Hides, Furs, Wool & Tallow,

NOS. 122 and 124c LOUIS STREET, GRAND RAPIDS, MICHIGAN.

The Michigan Tradesman.

THE EVIL OF COUNTERMANDING.

How It Is Viewed by a Contemporary.

From the Merchant Traveler.

Some years ago, this paper contained an editorial on this subject, treated principally on the basis that merchants countermanded orders on their own account and that traveling men scarcely ever "worked them" to do so. We recognized the fact that travelers were sometimes dishonorable enough to resort to underhand measures to effect such results, but we did not think any of them considered that there was a shadow of excuse for such conduct. The following editorial from the Evansville Argus shows that one man at least has some doubts, and we heartily endorse our contemporary's positive method of disabusing his mind and giving some valuable hints to all who think as he does, or act in that manner, whatever they think:

A traveling man wants to know if we think it is right, after one drummer has sold a bill of goods, for another to come along and by any means, fair or foul, induce the merchant sold to countermand his order given to the first one and buy of the new comer.

We say calmly and flat-footedly that we don't. We take it for a mean, contemptible and underhanded way of doing business. Both the merchant and the drummer who induces him to countermand are to blame. A merchant who hasn't sense enough to know prices and know what he is doing when he buys a bill ought to sell out and go back to farming, and a drummer who will seek to cause a merchant to be dissatisfied and cause him to go back on a fair and square business transaction, ought to quit the road and go to "steering" for a bunko game. Every man of common sense knows that the profits in each line in the wholesale trade average about the same. If a man who travels for a good square house sells a bill, the merchant may be satisfied that the prices are about right. Say the next man comes along, and finds that the merchant has bought. It is the easiest thing in the world to tell him that there has been a "big drop" in some particular staple in the line and that he has paid too much. It is easy to show that he has been shamefully (?) used. (Just as if any drummer would kill himself forever by playing the game of overcharging a customer whom he expects to keep.)

In case the last drummer sells a bill in place of the countermanded one, while he may go down to the price he mentioned on staples, he will make it up on something else, and if the merchant will strike a general average, he will find that he has paid about the same prices for both bills, and if anything a little more for the latter bill, for the man who will not hesitate to "beat" a fellow-salesman, will not hesitate to "beat" a customer.

Of course there are a great many ways of getting trade, and this is one of them, but it is a mighty "dizzy" way of getting along. Now, boys, this lecture is a little severe, but it is the truth, and if you don't believe it, let the next man who beats a fellow-drummer in this manner, go up to him the next time they meet, and try to talk to him and see if his—beater's—conscience don't prick him so hard that he would much rather look at the first drummer's feet than into his eyes.

Educating Consumers.

To the Retail Grocers' Advocate are to be credited the following sensible remarks:

Every retail grocer can do a great deal towards educating consumers in the right direction. If, in ignorance, they insist on having a big package of goods for a certain amount of money, when a package of that size cannot be furnished of pure goods, the dealer should so inform the consumer, and, to illustrate, ask him whether he would rather have a quart of pure milk or two quarts of milk and water for the same price. Take, for instance, spices, which are now adulterated more than any other article of consumption. One of the leading wholesale houses in the trade conceived the idea of selling only pure spices. Some of the salesmen prophesied that they would lose their trade, because, they said, the retail dealer would insist on having a big package of goods for a small amount of money, but the house determined to try the experiment of putting up a two ounce package of pure spice at about the price at which they had formerly furnished a four-ounce package of adulterated spice. At first many retail merchants objected to the small package, but on the explanation being made and the illustration being given of a quart of pure milk as compared with two quarts of milk and water, they were induced to try it, and in every instance where they tried it, the result was they were greatly pleased, and the spice trade of the firm in question largely increased instead of diminished. Now here is a moral which retail merchants would do well to profit by. They can make as much or more profit from pure goods as they can from adulterated goods, besides attracting trade and securing a reputation which will be worth money to them. They can afford, therefore, to take some trouble to explain to ignorant consumers the merits of the goods they handle.

This is only one illustration of how a grocer can gain the confidence and interest of his customers. By making it a rule to talk with your customer on such matters you educate him out of the prejudice that he must always purchase the cheapest articles in price.

W. S. Adkins succeeds Adkins & Carpenter in general trade at Morgan.

Attractive Displays in Store Windows.

From the U. S. Economist.

In the art of displaying goods with taste, so as to attract customers, the French excel, and indeed, in large Parisian warehouses, the shopman or shopwoman, who arranges the *montre*, or window exhibition, is an important person. Men are said to succeed better in this department than women, just as they are alleged to have a more correct taste in the matter of dress-making. In France, however, good taste may almost be called a national instinct, and in regard to the decorating of store windows it generally evinces itself in the correctest manner by simplicity. The chief thing to be avoided, with a view to effect, is over-stocking. In the windows of the best London stores, where the Parisian art has been acquired, goods are never displayed in excessive quantities; each separate article is so placed that it shall attract notice; but dealers who understand their business renew their display frequently. Some have a complete change every day; at any rate, they exhibit new stock not less than once a week. People who pass by a store day after day are sure to be attracted by novelties. Every variety of the public taste must be catered for, and this can only be done by a continuous supply of fresh and pretty things, nor is it really more expensive to alter a window exhibition often than to show the same thing for weeks or months. Articles that have been shown for any length of time have generally to be relegated among damaged stock, and by that time people have grown so weary of seeing them that they repel rather than attract custom. The best French *modistes*, for example, act upon the principal that a bonnet should never be exhibited more than two days running, and its position in the window ought to be the same on the two days.

Here, in America, many storekeepers allow goods to remain in their windows until they grow dingy. How they can hope that people will be anxious to buy dull looking goods is a mystery, and if the truth could be known it would probably appear that those who crowd their windows with goods and leave them for a long time, get much less casual custom than those who show only a few articles at a time, but display them frequently. A cheap thing looks twice as cheap when treated respectfully, so to say, by the vendor; if hung up amongst a lot of other cheap things, it not only fails to tempt but leaves the buyer with no idea that he has made a good bargain.

The Stowe Failure.

Frederick Immen, assignee for Wm. H. Stowe, the hat merchant, has completed an inventory of the stock and accounts of the estate, from which it appears that the cost value of the stock is \$3,862.04, and the present value \$1,764.03. The book accounts are valued at \$204.90 and the fixtures \$150, making the total assets \$2,108.93. The liabilities are \$2,913.18 distributed among twenty-two creditors in the following amounts:

Dyer, Taylor & Co., Boston	\$755.75
Sabin & Page	29.13
J. B. Stetson & Co., Philadelphia	240.00
M. McGilone	54.00
Woodruff, Morris & Co., New York	183.00
J. & L. Maurer	204.00
W. H. Courtney & Co., "	153.00
H. M. Silverman	252.00
LaDon & Lomas	88.25
Hirschberg & Co., "	33.00
Travers Bros., "	11.50
D. M. Saunders & Co., "	66.00
L. T. Fell & Co., Orange, N. J.	103.50
Sealey & Co., Newark, N. J.	48.00
D. W. Northrup & Co., Utica	48.50
H. W. Price, Rockford, Ill.	203.00
Dickerson & Co., Detroit	8.50
Houseman May & Co., Grand Rapids	229.00
First National Bank, "	200.00
Daily Times, "	14.47
Saturday Globe, "	3.50
Mr. Johnson, "	5.00

The Contrast.

From the Merchants' Review.

Look from city to country—from the Metropolis to the Northwest—from Wall street to the wheat farms and orchards—from the gloom of perdition to God's goodness—from the blackness of man's depravity to the greenness of nature's bounty. With the speculative scale at the bottom there is the promise of the biggest crops we have ever had. Thank God and take courage, depend upon the honest penny and discard the crooked dollar.

When slicing bananas always use a silver knife, as a steel one will make them turn dark.

Good honey is like mercy—"its quality is not strained." Likewise, mercy has no glucose in it.

The yield of peaches in Delaware promises this year 8,000,000 baskets, the heaviest yield since 1875.

A Baltimore judge recently decided that a tailor must make a coat to fit before he can recover his pay for it.

About this time, clothing houses suspend placards bearing inscriptions like this: "Formerly \$6.50; now \$3."

Do not sponge your old alpacas dress with soapuds, but take a little cold coffee, strain it, and sponge all spots with that.

Pies made of canned pumpkin may be thickened with flour; use a desertspoonful of flour and one egg for each medium-sized pie.

From cork clippings, once thrown away, thousands of yards of linoleum are now made at Delmenhorst, Germany, where the industry is becoming quite important.

The mixture used in a New York manufactory of Neufchatel cheese is one and a half pounds of lard mixed with 100 pounds of skim milk.

Texas forty years ago was practically a desert and the handful of settlers lived on tirely on game. To-day there are more than 10,000,000 cattle, sheep, horses, mules and swine in the State, and the cotton crop last year was worth more than the entire cotton crop of the United States in 1843.

There is adulteration even in oranges. To make blood oranges unscrupulous dealers now prick the skins of ordinary oranges and then subject them to a bath in a colored liquid.

A Fort Wayne merchant announces his intention of retiring from mercantile life to engage in more profitable business. He proposes to make a fortune by solving the cash puzzles in the city papers.

The problem, "Required the length of the largest strip of yard-wide carpet that can be laid in a room 40x12 feet" was one which stumped the entire university of Pennsylvania, and it was once said to be impossible to solve by any known rules of algebra. It has, however, just been worked out by an expert mathematician of Norwich, Conn., who claims as a result 40.53002 feet.

B. TINKLER.
Wholesale Dealer in Butter and Eggs.
HASTINGS MICH.
Satisfaction Guaranteed.

JOSEPH ROGERS.
Wholesale Dealer in
BUTTER, EGGS, AND POULTRY.
HASTINGS MICH.

RETAIL GROCERS.
FOR
BOOK-KEEPING MADE EASY

EDMUND B. DIKEMAN,
—THE—

GREAT WATCH MAKER,
—AND—

JEWELER,
44 CANAL STREET,
GRAND RAPIDS, MICHIGAN.

A. H. FOWLE,
HOUSE DECORATOR
—And Dealer in—

FINE WALL PAPER
Window Shades, Room Mouldings,
Artists' Materials!

Paints, Oils, Glass, Etc.
37 No. IONIA STREET, SOUTH OF MONROE.
Special designs furnished and Estimates given for interior decoration and all kinds of stained and ornamental Glass work.

ALBERT COYE & SONS,
—Manufacturers and Jobbers of—

Awnings, Tents,
Horse, Wagon and Stack Covers,
Flags, Banners, Etc.

All Ducks and Stripes Kept Constantly on Hand.
OILED CLOTHING.
73 Canal Street.
GRAND RAPIDS, MICHIGAN.

Send for Prices.

A. A. CRIPPEN,
WHOLESALE

Hats, Caps and Furs
54 MONROE STREET,
GRAND RAPIDS, MICHIGAN.

We carry a Large Stock, and Guarantee Prices as Low as Chicago and Detroit.

SEED BUCKWHEAT

We have a choice lot of Seed Buckwheat, which we offer to the trade at \$1.25 per bushel.

SEED STORE,
91 Canal street.

STEAM LAUNDRY
43 and 45 Kent Street.
A. K. ALLEN, Proprietor.

WE DO ONLY FIRST-CLASS WORK AND USE NO CHEMICALS.

Orders by Mail and Express promptly attended to.

GRAND RAPIDS
Flower Pots and Hanging Vases
MANUFACTURED FOR
H. LEONARD & SONS,
GRAND RAPIDS, MICH.

HAND OR MACHINE MADE POTS FOR
SAE BY THE PACKAGE OR RE-
PACKED TO ORDER.

Sold at Manufacturers' Prices. Send for Price List at once for the Spring Trade.

SEEDS
—FOR THE—

FIELD AND GARDEN,
—AT—

WHOLESALE AND RETAIL,
—AT THE—

SEED STORE,
91 Canal St., Grand Rapids, Mich.

W. T. LAMOREAUX, Agent.

ALABASTINE!

Alabastine is the first and only preparation made from calcined gypsum rock, for application to walls with a brush, and is fully covered by our several patents and perfected by many years of experiments. It is the only permanent wall finish, and admits of applying as many coats as desired, one over another, to any hard surface without danger of scaling, or noticeably adding to the thickness of the wall, which is strengthened and improved by each additional coat, from time to time. It is the only material for the purpose not dependent upon glue for its adhesiveness; furthermore it is the only preparation that is claimed to possess these great advantages, which are essential to constitute a durable wall finish. Alabastine is hardened on the wall by age, moisture, etc.; the plaster absorbs the admixtures, forming a stone cement, while all kalsomines, or other whitening preparations, have inert soft chalks, and glue, for their base, which are rendered soft, or scaled, in a very short time, thus necessitating the well-known great inconvenience and expense, which all have experienced, in washing and scraping off the old coats before refinishing. In addition to the above advantages, Alabastine is less expensive, as it requires but one-half the number of pounds to cover the same amount of surface with two coats, is ready for use by simply adding water, and is easily applied by any one.

—FOR SALE BY—

ALL Paint Dealers.

—MANUFACTURED BY—

THE ALABASTINE COMPANY
M. B. CHURCH, Manager.

GRAND RAPIDS, MICHIGAN.

Grand Rapids Wire Works

Manufacturers of All Kinds of

WIRE WORK!
92 MONROE STREET.

YALE
BAKING POWDER

C. S. YALE & BRO.,
—Manufacturers of—

FLAVORING EXTRACTS!
BAKING POWDERS,
BLUINGS, ETC.,
40 and 42 South Division St.,
GRAND RAPIDS, MICH.

YALE
BAKING POWDER



HEADQUARTERS!
—FOR—

Sporting Goods
—AND—

OUT DOOR GAMES,
Base Ball Goods,
Marbles, Tops,
Fishing Tackle,
Croquet, Lawn Tennis,
Indian Clubs,
Dumb Bells,
Boxing Gloves.

We wish the Trade to notice the fact that we are

Headquarters on these Goods
And are not to be undersold by any house in the United States.

Our Trade Mark Bats
—ARE THE—

BEST AND CHEAPEST
In the Market.

Send for our New Price List for 1884.

Order a Sample Lot Before Placing a Large Order.

EATON, LYON & ALLEN,
20 and 22 Monroe Street,
GRAND RAPIDS, MICHIGAN.

U. FEETER,
36 South Division Street, Grand Rapids, Mich.
Dealer in

All Kinds of Country Produce
—Also—

STAPLE AND FANCY GROCERIES,
CANNED AND DRIED FRUITS.

EGGS AND BUTTER
A Specialty. Pays Cash on Receipt of Property.

Buyers of Eggs by the Crate or Barrel will be supplied at the lowest Wholesale Price with Sound, Fresh Stock. This House does not handle Oleomargarine, Butterine or Suine.

Telephone Connection.

KEMINK, JONES & CO.,
Manufacturers of

Fine Perfumes,
Colognes, Hair Oils,
Flavoring Extracts,
Baking Powders,
Bluings, Etc., Etc.

ALSO PROPRIETORS OF

KEMINK'S
"Red Bark Bitters"

—AND—

The Oriole Manufacturing Co.
78 West Bridge Street,
GRAND RAPIDS, MICHIGAN.

FOSTER, STEVENS & CO.,
—WHOLESALE—

HARDWARE!
10 and 12 MONROE STREET,
GRAND RAPIDS, MICHIGAN.

WE SOLICIT THE

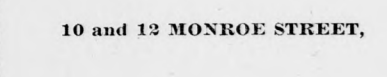
DEALER'S TRADE,
And NOT the Consumer's.

We are Manufacturer's Agents for the



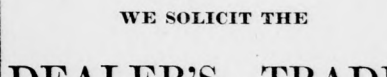
Crown Jewel Vapor Stove!
And quote factory prices. Send for catalogue

We are Manufacturer's Agents for



Jewett's Bird Cages
And quote factory prices. Send for catalogue

We are Manufacturer's Agents for



Jewett's Filters,
And quote factory prices. Send for catalogue

We are also Headquarters for

Grand Rapids Wheelbarrows and
Bacon & Priestly Express Wagons,

All of which are sold at factory prices. We would be pleased to send catalogue to those wishing to buy.

We are carrying to-day as large a stock, and filling orders as complete, as any house in Michigan.

Foster, Stevens & Co.