

# The Michigan Tradesman.

145

VOL. 6.

GRAND RAPIDS, WEDNESDAY, JANUARY 23, 1889.

NO. 279.

F. J. DETTENTHALER,  
JOBBER OF

And Salt Fish.

Mail orders receive prompt attention.

See quotations in another column.

GRAND RAPIDS.

CASH SALE CHECKS.

Encourage your trade to pay cash instead of

running book accounts by using Cash Sale

Checks. For sale at 50 cents per 100 by F. A.

STOWE &amp; BRO., Grand Rapids.

RISING SUN BUCKWHEAT

Guaranteed Absolutely Pure. Orders from Re-

tail Trade solicited.

Newaygo Roller Mills

NEWAYGO, MICH.

FOURTH NATIONAL BANK

Grand Rapids, Mich.

A. J. BOWNE, President.

GEO. C. PIERCE, Vice President.

H. W. NASH, Cashier.

CAPITAL, - - - \$300,000.

Transacts a general banking business.

Make a Specialty of Collections. Accounts

of Country Merchants Solicited.

DO YOU WANT A SHOWCASE?

SPECIAL OFFER—This style of oval case; best

quality; all glass, heavy double thick; panel

sliding doors; full length mirrors and spring hinges;

solid cherry or walnut frame, with or without metal

corners, extra heavy base; slippers, trimmings;

6 feet long, 28 inches wide, 12 inches high. Price,

\$11, net cash.

I make the same style of case as above, 12 inches

high, from walnut, cherry, oak or ash, for \$2 per foot.

Boxing and cartage free.

D. D. COOK,

21 Scribner St., Grand Rapids, Mich.

POTATOES.

We give prompt personal attention to

the sale of POTATOES, APPLES, BEANS

and ONIONS in car lots. We offer best

facilities and watchful attention. Consignments

respectfully solicited. Liberal cash

advances on Car Lots when desired.

Wm. H. Thompson &amp; Co.,

COMMISSION MERCHANTS,

166 South Water St., CHICAGO.

Reference

FELSENTHAL, GROSS &amp; MILLER, Bankers,

Chicago.

J. W. Welton's Commercial College

This College offers the most extensive course of study

in business college branches at the most reasonable

terms. Do not fail to send for a forty-page catalogue

giving full information in regard to course, tuition, etc.

Address

Welton's Commercial College,

23 Fountain St., Grand Rapids, Mich.

ACTUAL BUSINESS

PRACTICE at the Grand Rapids

Business College. Ed-

ucates pupils to transact and record business as

it is done by the best business houses. It pays

to go to our best. Short-hand and Typewriting

also thoroughly taught. Send for circular. Ad-

dress A. S. PARISH, successor to C. G. Swens-

berg.

Voigt, Herpolsheimer &amp; Co.,

Importers and Jobbers of

Dry Goods

STAPLE and FANCY.

Overalls, Pants, Etc.,

OUR OWN MAKE.

A COMPLETE LINE OF

Fancy Crockery and

Fancy Woodenware

OUR OWN IMPORTATION.

Inspection Solicited. Chicago and De-

troit prices guaranteed.

EDWIN FALLAS,

Proprietor of

Valley City Cold Storage.

Packer and Jobber of the Popular

Solid Brand

AND

Daisy Brand

OF OYSTERS.

Butter, Eggs, Sweet Potatoes,

Cranberries, Etc.

Sole Proprietor of

Mrs. Withey's Home Made Mince Meat

Made of the best material. The finest

goods in the market. Price, 7 cents

per lb. In 25 lb. Pails.

Salesroom, No. 9 N. Ionia Street,

GRAND RAPIDS.

WALES - GOODYEAR

and Connecticut Rubbers.

THE PARAGON

in Ladies', Misses' and Children's, Heels and

Spring Heels.

G. R. Mayhew,

86 Monroe St., Grand Rapids.

TWO GREAT LEADERS

The above head-line does not refer to the great

leaders in the political parties, but to two of the

GREATEST SELLING CIGARS on the market to-

day—namely:

Warren's Speckled Havanas

AND THEIR RUNNING MATES

Warren's Silver Spots.

The "Speckled Havanas" for a Ten Cent Cigar

and the "Silver Spots" for a Five Cent Cigar

stand without rivals wherever introduced. Ev-

ery dealer in Fine Cigars should secure these

two brands, as they are TRADE WINNERS.

Full particulars in regard to prices, terms, etc.,

can be had by addressing

GEO. T. WARREN &amp; CO.

Mrs. High Grade Cigars,

FLINT, - MICHIGAN.

Millers, Attention

We are making a Middlings

Purifier and Flour Dresser that

will save you their cost at least

three times each year.

They are guaranteed to do

more work in less space (with

less power and less waste)

than any other machines of

their class.

Send for descriptive cata-

logue with testimonials.

Martin's Middlings Purifier Co.,

GRAND RAPIDS, MICH.

EDMUND B. DIKEMAN

THE GREAT

Watch Maker

AND Jeweler,

44 CANAL ST.,

Grand Rapids, - Mich.

Success

THE

Industrial School of Business

Is noted for THOROUGHNESS.

Its graduates succeed. Write

W. N. FERRIS,

Big Rapids, Mich.

CREOLE STRAIGHT CUT.

To all Merchants Handling Cigarettes:

A new era has been reached whereby all dealers

selling cigarettes may now make a larger profit

than heretofore on any other brand. The

CREOLE STRAIGHT CUT.

Which has recently been introduced into the

State is becoming very popular. It being the only

straight cut sold for five cents, thus giving the

dealer a cigarette with which he may please all

classes of cigarette smokers. The same are nicely

put up in packages of ten and packed with ac-

cessories' photos. There is also a variety of other

inducements, a notice of which is contained in

each package.

Give the CREOLE a trial and you will

find it a big seller.

Sold by all Grand Rapids jobbers, and manu-

factured by

S. F. HESS &amp; CO.

ROCHESTER, N. Y.

Manuf'rs of High Grade Cigarettes.

REMOVED.

THE GRAND RAPIDS

PAPER BOX FACTORY,

W. W. HUELSTER, Proprietor,

Formerly located at 11 Pearl St., has been

removed to

81 &amp; 83 Campau St.

Cor. Louis, where I shall have more room

and far better facilities for the manufac-

ture of Paper Boxes.

All work guaranteed first class and at

the lowest rates. Write or call for esti-

mates. Telephone 820.

THE HOUSE BEHIND THE TREES.

In 1874 I was in the habit of leaving

London occasionally to spend a night

with a friend of mine who lived in a se-

cluded villa about twelve miles from

Hyde Park Corner. He was a literary

man and had a charming wife and two

children. Our talks were generally pro-

tracted to a late hour, and more than

once in summer we have risen from our

whisky and water and our tobacco, and

pushing aside the curtains have seen the

light of dawn steal over the slumbering

valley and heard the cock crow from the

other side of the mist-breathing brook.

The "hours" were delightfully irregular

in Yule's establishment, and Mrs. Yule

never complained. If a confirmed bac-

chelor were ever to marry (which is absurd)

he ought to get just such a wife as she

is.

Our conversation turned a good deal

upon that class of phenomena known as

the supernatural. Yule's stock of ghost

stories was unusually copious. There

was a spectre—audible but not visible—

in his own study; a former occupant had

committed suicide there, and sometimes

in the dead of night Yule affirmed that

he had heard a stirring on the carpet as

of a dying man writhing in the agonies

of death. Yule had a theory about

everything, and used to argue in favor of

ghosts with much ingenuity, and some-

times toward 3 o'clock in the morning he

has nearly succeeded in convincing me

that a ghost was the most probable and

natural thing in the world—or out of it.

But, to confess the truth, I am rather

fond of marvels and seldom allow a good

one to go to waste for lack of a little

credulity.

Yule had spoken several times of a

certain house in the neighborhood which

was said to be haunted, and he cherished

a chronic intention of going thither to

inspect the apparition. The road on

which the house stood made a sharp

bend, and it was only from the apex of

this bend that the dingy eastern gable

could be seen. The edifice itself was

otherwise concealed behind a screen of

trees and bushes which had sprouted up

since the period at which it became

haunted. It stood on a low eminence

about eighty yards back from the high-

way. Broad, low meadows lay on either

side of the ghostly precincts. There was a

carriage-drive winding up from the road

to the house door, but it had been so

long disused that turf and shrubbery

had overgrown it. At one corner of the

demesne a black signboard lurching for-

ward toward the passer-by informed him

in white lettering that the premises were

on sale for building purposes. But so

old and weatherbeaten was this sign-

board it seemed to form a part of the

natural order of things, and was as un-

noticeable as a dead tree would have

been. It only served to add to the pre-

vailing impression of human abandon-

ment which the whole place produced.

One June day, when the sky was ten-

der blue and the sun warm, I said to

Yule:

"Suppose we go over and investigate

that house behind the trees."

"All right," Yule replied. "A good

innovation, too, to approach it by day-

light. I have always questioned the

conventional notion that ghosts were

visible only in darkness. I maintain

that a ghost is as liable to appear to you

and me, at this present moment, say, as

at any other day or night; for it is not

eyes are opened to behold them, and that

might occur at any time. Yes, let us be

off at once; Mrs. Yule and the kids shall

follow in a couple of hours with the lunch-

basket. And you'd better put this can-

dle-end in your pocket. Now come

along."

We set forth, but instead of approach-

ing the house by the road, we took a

short cut across the fields, and having

clambered over a couple of fences found

ourselves in a thick and tangled planta-

tion of ragged trees. After fighting our

way through this for some time and com-

ing to nothing, I inquired of my com-

panion whether he had any idea where we

were.

"Not far from the house," he an-

swered. "This young forest covers what

was originally the garden belonging to

it. See, here are traces of former gravel

walks. Look there—that little flight of

steps, and yonder is the basin of the old

fountain. We shall be all right in a

minute."

We struggled forward, pushing aside

the branches and catching our feet in the

underbrush, and I was on the point of

quoting something from Tennyson's

"Sleeping Beauty," when Yule stopped

short and pointed.

Following the direction of his finger,

I saw, between masses of foliage, a flat

wall rising directly across our path. It

was of a dull gray hue, but the rains of

many seasons had tinged it with streaks

of mouldy green. Fragments of the

plaster had fallen here and there, dis-

closing the unsightly substratum of

brick. Thick grass of a peculiarly dark

hue grew along the base of the wall,

seeming to derive vigor from its decay.

We advanced a little further and stood

almost under the eaves of the edifice we

had come to investigate. The panes of

the lower windows were mostly broken,

but had been replaced by boards, not

rotten. The upper windows were not

boarded up, but the dust was so thick

upon them that they were no longer

transparent. In the very threshold of

the kitchen doorway (we were at the

back of the house) was growing an elm

which could not have been less than

thirty years old. Its lower branches

were flattened against the wall, its upper

ones lay upon the roof. Circumventing

with some difficulty the eastern wing of

the house we came round to the front.

Here was a similar intrusiveness of un-

kempt vegetation; tall, shaggy shrubs















Written for THE TRADESMAN.

BY A COUNTRY MERCHANT.

It is a little singular that, after years of experience with the modern system of sensational advertising, so many people place almost implicit reliance in every announcement of the nature which appears in print. How a person of ordinary thinking capacity can follow the proclamations of, say, a clothing dealer who advertises a "cost" sale for three months; a "half-off" sale for another three months; a "fearful slaughter" for the third three months; fills up the balance of the year by offering "goods at two-thirds off manufacturers' prices," and repeats the programme season after season, and have the remotest faith in his honesty and truthfulness, is almost incomprehensible. Yet these traders will often retain the same customers, by means of their great bargain offers, for year after year. These customers know that traffic in any species of merchandise is conducted with a view to money earning instead of money squandering; they see the sensational advertisers apparently prosperous, yet they fail to use the sense they may possess in easily convincing themselves that any business conducted as the advertisers announce that their own is conducted, could, by no possibility, be made self-sustaining.

What oceans of useless patent nostrums have been poured into the human stomach; what cords of foolish and unneeded trumpery have been piled up in American homes; what mountains of frothy and pernicious "literature" are accumulating for the demoralization of the rising generation; what vast amounts of bogus "premium" grain, and bogus "blooded" stock, are being purchased; how the snide patent right sharks flourish, and the various grades of confidence men luxuriate on their ill-gotten gains, through the medium of sensational and alluring appeals to that class of people who are perennially looking for individuals who are doing business for philanthropic reasons, and with no desire whatever to profit by their labors. Yet, while the swindlers, devious and frauds of the advertisers are so conspicuous that any one but an imbecile should detect them, imbeciles, in the great army of victims, are by no means in a majority.

"I thought, three or four years ago," said my friend Howdy, "that old man Gripper had started a crusade for exterminating untruthful advertising, but I guess it was only an effort to extort money, after all. The last time B——'s big show was here, I had a youngster who was terribly anxious to see his first circus, and myself and a half-dozen adult members of the family generously resolved to surrender our personal inclinations to his enjoyment. When we got into the animal tent, I was astonished to see Gripper, with his wife and whole family, making the rounds. Anxious to learn what had induced the old fellow to indulge in such an unwelcome extravagance, I left my party to interview him. As I approached, I noticed that Gripper was checking off from a show bill, while his oldest boy was making minutes in an old memorandum book. Then I heard Gripper say:

"What's your last item, Isaac?"

"Four elephants short, \$2," replied the youth.

"Correct! Now put down, 'for injury to feelings of self and family, by having palmed off on me and them a little one-horse seal as a sea lion, \$3.' Got it? Well, now charge 'em up a dollar for substituting a stuffed hippopotamus for a live one, and fifty cents for calling a twelve-foot snake thirty feet long! I'll learn 'em to swindle the public! Now, Tilda, and you children, keep these things in your mind, so you can testify to 'em!"

"Then the old man turned to an attendant and asked where the crocodile from the Nile was located, and, on being courteously informed that it had died a few days previously, remarked to Isaac:

"I've been wanting to see a crocodile all my life, and this fraud hurts me more'n all the rest! Make that an even \$5, my son! This bill says there's a hundred parrots in one cage; count 'em! Thirty-five, eh? Well, charge 'em a dollar for that; and now let's go into the circus, and look up the rest of the swindlers."

"At this point I lost sight of the Gripper family," continued the narrator, "but it's an actual fact that the old man had the manager of the show arrested for obtaining money under false pretenses, and, as the matter never came to trial, it is a general opinion in the community that the showman paid Gripper's bill rather than subject himself to the absurdities and annoyances of defending such a case."

veracious, hadn't Gripper an equitable case?

I started this paper with the idea of suggesting more truthfulness and less buncombe in business advertising, but I find myself incapable of manufacturing any suggestions that will practically dovetail in with the times. I thought of strongly intimating to Mr. Slimmer—that pattern of Christian virtue and respected pillar of the sanctuary—that his professions and practice, were drifting widely apart in the matter of announcing his attractions for the buying public; but does any one imagine for a moment that Mr. Slimmer would appreciate my motives, and adopt my recommendations, if I should submit to him that something like the following "ad" would be more consistent with his moral "pose" than the one he is now running?

"I cordially invite the public to come in and look over my stock of \$6,500 (not \$20,000, Mr. S.) worth of Dry Goods. But about a quarter of the assortment is new (you say it is *all* new, Mr. S.), but among the old 'shop-keepers' you will find my genuine bargains. Of course, I don't keep a very large line of fine dress goods, but what I have are offered at an average profit of about thirty per cent. (not close to jobber's prices, Mr. S.). I have a good variety of celios and cheap dress goods, but I trust that customers will make the selection of a dress, on which there is only ten cents profit, inside of an hour. (You say it is no trouble to show goods, Mr. S.)"

But I will cut Mr. Slimmer's proposed announcement short. Finished, it would bring Mr. S. before the public as a party whose practices and professions coincided, but I fear that Mr. S. is of earth too earthy to confine himself to absolute truthfulness in advertising matters.

#### The Railroad Liar.

It has always been a source of wonder to me what a railway corporation expects to gain by keeping the movements of its trains profound mysteries from the traveling public, especially during periods of sudden emergencies, accidents and annoying delays. The passengers on the train, the waiting friends and expectant passengers at the stations are alike snubbed, misled by evasive replies, or directly and intentionally misinformed. All this makes the delay doubly exasperating to the waiting people, and it doesn't move the delayed train a minute faster and doesn't add to the popularity of the road.

When the recent flurry of snow and boreal winds and Arctic cold swept over the land I waited at a great city station of one of the greatest railroads in America for a train due at 5 o'clock p. m. I suspected the train would be late. By diligent inquiry I managed to find five men in the uniform of the railroad company's employees, who assured me that the train didn't know anything about that train.

Well, as a general thing, a railroad man is not expected to know anything about the trains on his own road I suppose. If that is so, these five neatly uniformed men in the handsomest station in America filled the bill to perfection. That is what the brakeman Melias and conductor Hanford knew, and they have got into trouble and an indictment for it. But I continued my search, and unearthed one or two more uniformed specimens of colossal ignorance of all matters remotely pertaining to the railroad, one of the specimens, the one with the bluest coat and brightest buttons, expressing great surprise at learning there were any trains at all on the road that day. Presently I found a liar, who deliberately told me the express was only forty-five minutes behind time. I afterward learned that he was not the regular liar, but was a supernumerary who was just learning his business, and only went on in star parts when the regular liar was sick. But on this occasion there were so many anxious people asking questions that the entire force of liars at the disposal of the company was on the stage at once, assisted by the full strength of the entire ballet. I met most of them. I found a light comedy liar who, when I asked him how much was "22" behind, said it was all behind the engine. The sarcastic liar finished telling a nervous old woman that the train would be in before morning, and then when I asked him where it was, and he said his watch had stopped, and went away to tell another passenger it would be along in twenty minutes. At last I found the *premiere* liar, who is never sarcastic, never evasive, always polite, always direct, and never ill-natured. He looked me straight in the eyes, and in tones earnest with conviction, told me at 7:30 p. m. the train was only one hour late. He told me the same thing again at 8 o'clock; quietly and earnestly he repeated this declaration at 9:15 p. m.; at 10:20 he re-affirmed it; he stuck to it at 11; when midnight passed in the sky he called upon the stars to witness that what he said was true; he stuck to it at 1 a. m.; and at last, at 3 o'clock in the morning, that train came in, ten hours behind time, and the *premiere* liar was still telling the questioning people that it was an hour behind schedule time.

Now what good did all this deceit and misrepresentation do the railroad company? It didn't make a pound of steam; it didn't clear away a snow-drift; it didn't deceive the public, who have come to disbelieve almost anything a station employee tells them about delayed trains. It would be some comfort to a man waiting for a train to know about how long he has to wait. If it is going to be ten hours, he will go home and start next day. And when a train is ten hours late surely somebody in the employ of the company must know something about it. It is true the employees are pestered and bothered by the endless questioning of the waiting, impatient, restless crowd, but if they can't stand questioning they should leave the railroad and go to work in a powder-mill, where people will not crowd around them and ask questions. There is need of a great reform here, and the people who wait for trains will rise up and call that railway company blessed that gives its employees opportunity and permission to tell the truth about delayed trains.

## W. H. BEACH,

WHOLESALE DEALER IN

GRAIN, SEEDS,

BALED HAY,

MILL FEED

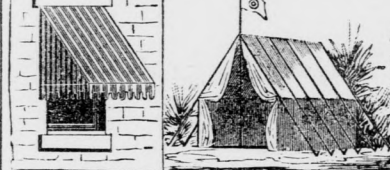
and PRODUCE.

BALED HAY A SPECIALTY.

HOLLAND, - MICH.

AWNINGS

AND TENTS.



Horse and Wagon Covers, Water Proof Coats, Buggy Aprons, Wide Cotton Ducks, etc. Send for Illustrated Catalogue.

Chas. A. Coye,

Telephone 106. Over 73 Canal St.

Why should you send us your orders. We handle nothing but BEST and CHOICEST BRANDS! Sell at Manufacturers' and Importers' Prices! Ship at ONE DAY'S NOTICE, enabling you to receive goods day following. Fill orders for ALL KINDS OF GLASS, viz:

Imported American Polished PLATE, Rough and Killed, French Window, American Window, English 26 oz. Etamelled, Cut and Embossed, Rolled Cathedral, Venetian, Muffled, Frosted, Bohemian, German Looking Glass Plates, French Mirror Plates. The quality, variety and quantity of our stock is exceeded by no house in the United States.

WM. REID,

73 & 75 Larned Street West, DETROIT, MICH.

Grand Rapids Store, 61 Waterloo Street.

MAGIC COFFEE ROASTER

The most practical hand Roaster in the world. Thousands in use—giving satisfaction. They are strong, durable and economical. No grocer should be without one. Roasts coffee and pea-nuts to perfection.

Address for Catalogue and prices, Robt. S. West,

48-50 Long St.,

Cleveland, Ohio.

G. M. MUNGER & CO.,

GRAND RAPIDS.

Successors to Allen's Laundry.

Mail and Express orders attended to with promptness. Nice Work, Quick Time

Satisfaction Guaranteed.

W. E. HALL, Jr., Manager.

WHIPS

Try sample order in 14 dozen packages. Prices \$1, \$2, \$3, \$4, \$6 to \$24 per doz. For terms address Graham Toys, Grand Rapids, Mich.

WARRANTED TO BE THE FINEST AND LARGEST SMOKE

For the money in the U. S. Put up 50 in a box. Ask your dealer for them. Manufactured only by JOHN S. KENNEDY & CO., Grand Rapids.

Send for Prices.

ELECTROTYPERS  
Photo & Zinc Engraving  
Box Work, Wood & Metal Furniture  
MADE TO ORDER  
GRAND RAPIDS, MICH.

TIME TABLES.

Grand Rapids & Indiana.

GOING NORTH.

Traverse City & Mackinaw	Arrives	Leaves
Traverse City & Mackinaw	9:30 a.m.	7:30 a.m.
From Cincinnati	11:30 a.m.	11:30 a.m.
For Petoskey & Mackinaw City	3:35 p.m.	5:00 p.m.
Saginaw Express	11:30 a.m.	7:30 a.m.
Saginaw Express	10:30 p.m.	4:10 p.m.
Saginaw express runs through solid.		
7:00 a. m. train has chair car for Petoskey & Mackinaw City.		
5:00 p. m. train has sleeping car for Petoskey & Mackinaw City.		

GOING SOUTH.

Cincinnati Express	Arrives	Leaves
Cincinnati Express <td>10:30 a.m.</td> <td>11:30 a.m.</td>	10:30 a.m.	11:30 a.m.
Cincinnati Express <td>4:40 p.m.</td> <td>5:00 p.m.</td>	4:40 p.m.	5:00 p.m.
From Traverse City	10:40 p.m.	11:30 p.m.
7:15 a. m. train has parlor chair car for Cincinnati.		
5:00 p. m. train has Woodruff sleeper for Cincinnati.		
5:00 p. m. train connects with C. & R. R. at Kalamazoo for Battle Creek, Jackson, Detroit and Canadian points, arriving in Detroit at 10:45 p. m.		
Sleeping car rates \$1.00 to Petoskey or Mackinaw City; \$2 to Cincinnati.		
All trains except Sunday.		
Muskegon, Grand Rapids & Indiana.		
Leave	Arrive	
7:00 a. m.	10:45 a.m.	
11:15 a. m.	4:45 p.m.	
4:20 p. m.	7:45 p.m.	
Leaving time at Bridge street depot 7 minutes later.		
C. L. LOCKWOOD, Gen'l Pass. Agent.		

MICHIGAN CENTRAL

The Niagara Falls Route.

DETROIT.

Detroit Express

Day Express

New York Express

Atlantic Express

Mixed

AIR-MAIL

\*Pacific Express

Local Passenger

Grand Rapids Express

Mixed

\*Daily

\*Daily, Sundays excepted

\*Daily, Sundays excepted

\*Daily, Sundays excepted

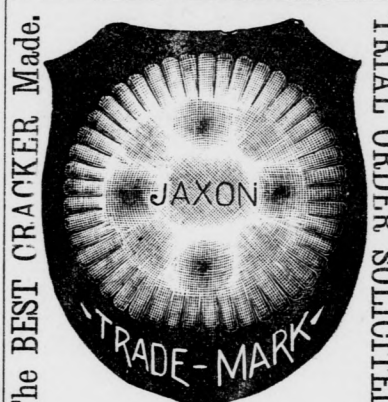
\*Daily, Sundays excepted

## WANTED!

We want stocks of goods in exchange for \$100,000 worth of productive real estate in Lansing city property and improved farms.

R. A. CLARK & CO.

Real Estate Brokers Lansing Mich.



We also manufacture a full line of Sweet Goods. Write for quotations and samples.

Jackson Cracker Co., JACKSON, MICH.

TRIAL ORDER SOLICITED.

THE BEST CRACKER MADE.

THE LARGEST AND BEST

CLEAR LONG HAVANA FILLED

SUMATRA WRAPPED CIGAR

SOLD FOR 5 CENTS.

Amos S. Musselman & Co.

SOLE AGENTS,

GRAND RAPIDS, MICH.

We manufacture a full line, and warrant our goods to be pure and first class in every particular.

PURE

PUTNAM & BROOKS,

Grand Rapids, Mich.

CANDY!

"Where are you going my pretty maid?"

"I'm going washing, sir," she said.

"What hold you in your hand so tight,

With a face so gay and a step so light?"

"That which all prize their dearest treasure—

Makes washing and scrubbing only a pleasure,

Keeps the clothes so clean and white;

The doors and windows a beautiful sight.

For your own household you'll get it,

I hope,

Five cents buys a bar of SANTA CLAUS SOAP."

SOLD BY ALL GROCERS.

Made only by

N. K. Fairbank & Co.

Chicago, Ill.

D. W. ARCHER'S

TROPHY'S

SUGAR

CORN

DIRECTIONS

We have cooked the corn in this can sufficiently should be thoroughly warmed (not cooked) adding piece of good butter (size of hen's egg) and glass of fresh milk (preferable to water). Season to suit with salt and butter. None genuine unless bearing the signature of Davenport Canning Co.

Davenport Canning Co.

Davenport, Ia.

OPEN AT THIS END.

Wm. Gray, M.D.

Medical Sup't.

Midville, Geo., Feb. 24, 1888.

Specialty Dept. Ph. Best Brewing Co.

GENTLEMEN—I have given your "Malt Tonic" a trial in several cases of Enfeebled Digestion and General Debility, especially in the aged, where the whole system seems completely prostrated, with very satisfactory results. I have used many of the so-called "Malt Extracts," but believe your preparation to be superior. In the aged where the digestive functions are exhausted, and there is a loss of the nerve vital force, I found its action to be rapid and permanent.

Very truly yours,

E. W. FLEMING, M. D.

Yardley, Pa., March 18, 1888.

Ph. Best Brewing Co.

DEAR SIRS—I have tested the sample of "Concentrated Liquid Extract of Malt and Hops" you sent me, and find in my humble judgment that it is a very pure and safe article. I will not hesitate to recommend it in every case of debility where a Tonic of that kind is indicated.

Respectfully,

E. H. BELL, M. D.

New Orleans, La., April 6, 1888.

Specialty Dept. Ph. Best Brewing Co.

GENTLEMEN—Having tried your "Best" Tonic to a great extent amongst my practice, I will state in its behalf that I have had the best results with nursing mothers who were deficient in milk, increasing its fluids and creating a more nourishing food for the infant, also increasing the appetite and in every way satisfactory for such cases.

Very respectfully,

D. BORNIQ, M. D.

Work-House Hospital,

Blackwell's Island, Feb. 10, 1888.

Ph. Best Brewing Co.

GENTLEMEN—As a matter of personal interest, I have used your "Best" Tonic in several cases of impaired nutrition. The results indicate that it is an agreeable and doubtless, highly efficacious remedy. I am,

Very truly yours,

E. W. FLEMING, M. D.

THE PENBERTHY IMPROVED

Automatic Injector

—AS A—

IT CAN'T BOILER FEEDER BE BEAT!

16,000 in 18 Months Tells the Story.

WHY THEY EXCEL

1 They cost less than other Injectors.

2 You don't have to watch them. If they break they will RE-START automatically.

3 By sending the number to factory on the Injector you can have parts renewed at any time.

4 They are lifting and non-lifting.

5 Hot pipes don't bother them and the parts drop out by removing one plug nut.

6 Every man is made satisfied, or he don't have to keep the Injector and we don't want him to.

Agents, HESTER & FOX,

Grand Rapids, Mich.

PENBERTHY INJECTOR CO., Manufacturers, DETROIT, Mich.

## \$1,000 REWARD!!

THE LARGEST AND BEST

CLEAR LONG HAVANA FILLED

SUMATRA WRAPPED CIGAR

SOLD FOR 5 CENTS.



We agree to forfeit One Thousand Dollars to any person proving the Filler of these Cigars to contain anything but Havana Tobacco. DILWORTH BROTHERS.

Amos S. Musselman & Co.

SOLE AGENTS,

GRAND RAPIDS, MICH.

We manufacture a full line, and warrant our goods to be pure and first class in every particular.

PURE

PUTNAM & BROOKS,

Grand Rapids, Mich.

CANDY!

"Where are you going my pretty maid?"

"I'm going washing, sir," she said.

"What hold you in your hand so tight,

With a face so gay and a step so light?"

"That which all prize their dearest treasure—

Makes washing and scrubbing only a pleasure,

Keeps the clothes so clean and white;

The doors and windows a beautiful sight.

For your own household you'll get it,

I hope,

Five cents buys a bar of SANTA CLAUS SOAP."

SOLD BY ALL GROCERS.

Made only by

N. K. Fairbank & Co.







## Drugs & Medicines.

**State Board of Pharmacy.**  
One Year—Otmar Eberbach, Ann Arbor.  
Two Years—Geo. McDonald, Kalamazoo.  
Three Years—Stanley E. Parkhill, Owosso.  
Four Years—Jacob Jacobson, Muskegon.  
Five Years—James Vernon, Detroit.  
President—Geo. McDonald.  
Secretary—Jacob Jacobson.  
Treasurer—Jas. Vernon.  
Next Meeting—At the lecture room of Hartman's Hall, Grand Rapids, Tuesday and Wednesday, March 5 and 6.  
**Michigan State Pharmaceutical Ass'n.**  
President—Geo. McDonald, Kalamazoo.  
First Vice-President—F. W. Aldorf, Lansing.  
Second Vice-President—H. M. Dunn, Niles.  
Third Vice-President—O. Eberbach, Ann Arbor.  
Secretary—H. J. Brown, Ann Arbor.  
Treasurer—Win. H. Brown, Detroit.  
Executive Committee—A. H. Lyman, Manistee; A. Bassett, Detroit; F. J. Warburg, Grand Rapids; W. A. Hall, Grosseville; E. T. Webb, Jackson.  
Local Secretary—A. Bassett, Detroit.

**Grand Rapids Pharmaceutical Society.**  
President, J. W. Hayward. Secretary, Frank H. Scott.

**Detroit Pharmaceutical Society.**  
President, J. W. Caldwell. Secretary, B. W. Patterson.

**Muskegon Drug Clerks' Association.**  
President, Geo. L. LeFevre. Secretary, Jno. A. Tinhoft.

### POPULAR PREPARATIONS.

**Constituent Elements of Patented and Other Remedies.**

**CAMPOR ICE.**  
500 gms. lard, 125 gms. white wax, 50 gms. camphor, 20 drops oil cloves, 3.5 gms. bitter almond oil.

**BROWN HAIR DYE.**  
Dissolve 8 parts pyrogallie acid in 16 of alcohol, and mix with a solution of 1 part sulphide sodium in 45 water.

**STRUP OF CODEINE.**  
1.25 gms. codeine are dissolved in 33 gms. 60 per cent. alcohol and 35 gms. water, and mixed with 1/2 liter sugar syrup.

**JESUIT DROPS.**  
180 gms. copaiba balsam, 30 grams resin guaiac, 15 gms. chios turpentine, 15 gms. potassium carbonate, 3.5 gms. cochineal, 1 liter alcohol. Digest one week and filter.

**ointment FOR FRECKLES.**  
White precipitate, 5; bismuth subnitrate, 5; ointment glycerin, 2. Use three daily.

**TO CEMENT WOOD AND GLASS.**  
Mix together finely pulverized well dried zinc white with sufficient clear copal varnish to produce a half-liquid preparation, and spread over the parts to be joined.

**ANTISEPTIC SOAP.**  
Oil almonds, 72; liq. soda, 24; liq. potassa, 12; zinc sulphate-carb., 2. Otto rose, q. s. to suit.

**LAVOLIN TOILET CREAM.**  
Lanolin, 5 grams; oil sweet almonds, 5 grams; precip. sulphur, 5 grams; oxide zinc, 2.5 grams; extract violet, 0.5 grams. Extract alkane, q. s. to the desired tint.

**SYRUP OF LICORICE.**  
Licorice root, 40; ammonia water, 8; water, 180. Macerate 12 hours, strain, add honey (unstrained) 120. Warm tint lipid and transparent; cool, filter, add sugar 120, bring to a boil.

**ARTIFICIAL CARLSBAD SALTS.**  
Ziemssen suggests the following as a cheap and effective substitute:

Sodium sulphate, 40; sodium carbonate, 6; sodium chloride, 1. Dissolve in hot water, evaporate, and powder the remaining salt. Dose, 1/2 teaspoonful in hot or carbonated water.

**ELIXIR OF EXTRACT OF LICORICE.**  
Dissolve 30 parts licorice extract in 90 parts aq. foeniculi, add 5 parts liq. ammon. caust. (10 per cent.), shake well, cork, allow to stand a few days. Then add one part oil of anise dissolved in 24 parts alcohol, and allow to settle. Allow to stand 8 days, decant the clear liquid and filter the remainder. A very dark, but clear preparation.

**SPIRITS OF SOAP.**  
Liq. potassa (Sp. Gr. 1.3), 30; alcohol (96 per cent.), 30; olive oil, 60. Shake in a bottle till saponification is complete. To the clear solution now add alcohol (96 per cent.), 250; dist. water, 250. The product is of the same strength as the *spiritus saponis* of the German Pharmacopoeia.

### The Test of Loyalty.

From the Charlotte Republican.  
Shall it continue? Is there a necessity for its existence in this city? The object of the B. M. A. in its truest and abstract sense is coexistence with all the legitimate interests of the city and surrounding country. It is an association for any one man or set of men, but for the whole. How shall it be conducted? Not by one man or set of men, but by the whole. It is not a Vass organization, its means are open to all citizens, whether members or not, and all are invited to attend and take part in its deliberations. The question now is shall Charlotte excel and take its rightful position at the front or shall it be allowed to lapse back and be an inferior town? It all depends upon its citizens. The B. M. A. will hold its next meeting at the council rooms next Tuesday evening at 8 o'clock. How many of our citizens will be present? Are you loyal to Charlotte and its interests? If so, be present and let us see if we cannot accomplish something toward increasing the growth and prosperity of our city.

### The Drug Market.

Opium is very firm and likely to advance. Quinine is still very low. Balsam copaiba will be higher. Oil sassafras is lower. Alcohol is higher. Linsed oil is higher.  
**Owosso Times:** The annual banquet of the Owosso Business Men's Association was held at Wesner hall last evening. The attendance was large, the spread fine and the toasts par excellence. The speakers from out of the city were Frank Wells, of Lansing, Dr. E. B. Ward, of Lansingburg, and Frank Hamilton, of Traverse City. Other toasts were responded to by H. W. Parker, J. W. Turner, C. Duff, W. H. Geer, Geo. M. Dewey and short remarks were made by Rev. Conover, Rev. Davies and Rev. Spencer.

### The Typical Drummer.

At the Maine Commercial Travelers' Banquet in Portland the following poem was read by Robert Rexdale, author of the new novel "Saved by the Sword":  
The Drummer—bless his jolly face,  
Has goodly right to fame;  
No matter what his creed or race,  
He glories in the name.  
He's open-hearted, brave and kind,  
And loves a noble deed;  
In him ill-luck will always find  
A friend in time of need.

In every land beneath the sky,  
He's cosmopolitan—  
A brother of that broader tie,  
That binds us man to man.

He'll pledge with you and jest with you,  
And fight, if need there be;  
But should he get the best of you,  
A generous foe he is!

He works alike in sun or rain,  
You think not of praise;  
You meet him on the morning train,  
In his crowded ways.

Oh, he is versed in all the tricks  
That travel on the road;  
Of science, love and politics,  
The drummer knows the code.

His standard to the breeze unfurled,  
Floats o'er the distant isles;  
He moves the commerce of the world,  
And backs in beauty's smiles.

### The Condition of Trade.

From the New York Shipping List.  
A quiet feeling has prevailed in commercial and financial circles since the close of last week, and so far as the volume of business is concerned, there has been very little if any marked improvement. The distributive movement of general trade seems to be restricted by the same influences that have operated since the new year commenced. The business depending upon the ordinary requirements of consumption continues fairly active, but thus far there has been very little disposition on the part of dealers or manufacturers to stock fresh for future requirements or to enter upon new operations, and as a consequence both trade and speculation have continued in a waiting attitude. The general dullness of trade in the principal merchandise markets has developed an easier tendency for values, and in a majority of cases prices are lower, but there is no department of either trade or industry that has developed any unfavorable features calculated to influence the future or lessen the feeling of confidence that prevails. The efforts that are being made to adjust railroad affairs upon a permanent basis are being watched with keen interest, for not only the future prosperity of the railroad interest depends in a large measure upon the success of these efforts, but there is also a close relation between trade and transportation that will be influenced thereby. It is scarcely possible to expect that rate cutting will be entirely eradicated and that all the evils that have grown up within the past few years will be at once swept away, but their occurrence will be reduced to a minimum, and the promise that bankers will in no way assist a further unhealthy expansion of railroad construction is now at the prime cause of much of the recent demoralization. The response of Wall street through the stock market to the improved condition of railroad affairs has been rather disappointing, as a strong bull market was confidently predicted as the result of last week's meeting of managers and bankers, but operators have been so often deceived heretofore by unfulfilled promises that there is a desire to await the completion of these negotiations before undertaking fresh operations. Meanwhile, however, there has been an active demand for bonds and a large business has been transacted on investment account. The financial situation continues to improve, the money markets both at home and abroad having developed an easier tendency. London, Paris and Berlin have quoted lower rates for loans and discounts, and here loanable funds have been in abundant supply at 2 1/2 per cent. Money has been flowing freely in this direction from the interior, and the bank statement shows a heavy increase in surplus reserve. Foreign exchange rules steady, chiefly on account of the moderate supply of commercial bills, and accordingly bankers say that a resumption of gold exports is not improbable, but the country can easily part with liberal shipments without inconvenience. The only new feature in the produce markets has been a further sharp drop in the price of wheat as a result of the bearish character of the statistical estimate of the crop made public by the Bureau of Agriculture and which is now placed at 415,000,000 bushels. This indicates a large surplus available for export during the next eight months, but notwithstanding the decline prices are still too much above exporters' limits to stimulate business in that quarter. Corn and cotton are both lower, and the export movement has been fairly active. Speculation in petroleum continues to drag, with narrow fluctuations. The outlook is unsettled by uncertainty as to the probable action of producers in exercising their privilege of a call from the standard at 62 cents under the agreement of November, 1887. The demand for anthracite coal continues slow and rather disappointing, and the market reflects a tame feeling. Prices are not quoted lower, but buyers could readily obtain concessions.

### Probable Collapse of the Copper Syndicate.

From the New York Shipping List.  
The French copper syndicate that now practically controls the copper trade and industry of the world appears to be getting into such deep water that it has been found necessary to take fresh measures to strengthen its supports and resources. On the 1st of January the monthly statement of stocks showed that there had accumulated in Great Britain and France a visible supply over and above the requirements of consumption of not less than 110,000 tons fine copper, which the syndicate has had to take and pay for. In addition to this quantity, it is estimated that the same parties are carrying in this country an unsold stock of about 35,000 tons, in all about 145,000 tons, which, at £70 per ton, represents in value £10,150,000, or \$50,000,000. The experience of the past twelve months has shown the managers of this gigantic speculative deal that during the coming twelve months this supply is likely to be increased by a further addition of not less than 100,000 tons, to provide for which will put a strain upon the financial

resources of the syndicate that it feels unable to stand in its present position, and hence some new scheme for raising the wind has had to be concocted and put in operation. Here is the way the peculiar arrangement is being worked, according to a cable received from Paris, dated the 13th instant: "The copper syndicate, having reached the end of its resources, is about to launch a metal bank to relieve its necessities. The Societe des Metaux will take 40,000 tons of copper and the Metal Bank will take 90,000 tons and also the contracts for the next two years."

A bank with a capital of copper is a novelty in France, and probably in any other financial center of the world. The so-called bank is evidently nothing more nor less than a pawn-show, where the Societe des Metaux will pawn its surplus copper, and get in exchange the cash of the shareholders in the bank—in other words, it is an attempt to get the public to come to the rescue of M. Secretan's bubble. The knowledge that the Societe begins to feel the strain of the weight it has attempted to carry is not calculated to strengthen public confidence in its ability to maintain much longer its position, and were it not for the fact that it is impossible to measure or even estimate the limits of human credulity, the fate of this speculation would be near at hand. After witnessing the fair with which the French will hand their money over to a Lessees, and the English will invest in Electric sugar shares, it is difficult to even hazard an opinion as to the possibilities of a man like M. Secretan. The Metal Bank may prove to be the salvation of the copper deal for another year, but it is scarcely possible that it will go beyond that date; but until the success of this scheme is assured, the situation is critical, not alone for the metal trade, which, after all, would perhaps suffer the least, but for the holders of copper shares who have purchased at a heavy premium, and most of all to the mining companies, who would have to stand a heavy shrinkage in the value of their properties and be forced to market their product for at least a year upon a very narrow margin of profits.

The Michigan Travelers Will Go to Washington.  
DETROIT, Jan. 17, 1889.  
E. A. Stowe, Grand Rapids:  
DEAR SIR—The commercial travelers of Michigan have arranged for an excursion to Washington on Sunday morning, March 2, from there going via the Erie and the Lehigh Valley to Philadelphia, stopping over at Mauch Chunk, "the Switzerland of America," four hours, giving all who wish to avail themselves of the opportunity of an excursion to the Switch Back. From Philadelphia, arriving in Washington on Sunday morning, March 3. We will spend Sunday, Monday and Tuesday in Washington, leaving there at 6 a. m. Wednesday morning, arriving in Baltimore at 7 a. m., where we will take breakfast and have three hours to visit the Monumental City; then on to Philadelphia, where we will take dinner and have until 7 p. m. to pay our respects to the Quaker City. We will then take up the march to the City of the Straits, arriving home on the 7th. The cost of transportation and one berth in sleeping car both ways will not exceed \$22.25 per capita. Berths in the sleeping cars while at Washington can be had for \$1 per night. We have secured ten of the finest Palace sleeping cars on wheels for this excursion, and in order to supply all who wish to go with us, we must have your name and a guarantee of \$10 on or before February 1 (to enable us to know what accommodations to secure). Please correspond with F. T. Colver, Secretary, care Michigan Club, Detroit. F. T. COLVER, Secretary.  
E. MORTLOCK, Treasurer.

### Save Your Discounts.

There is more money made in buying goods than in selling them. So says an old saw. And it is true in a great measure, too. Don't trust the buying to an inexperienced or shiftless clerk, for in close buying is the foundation of all business success. Save your discounts and keep track of what you can make this way in the year. The writer happened in a retail house one rainy day and business was slack, but the enterprising proprietor and clerk were busy figuring on bills. "I thought," said the proprietor, "I would see what I could make by discounting some bills that I have received in this morning's mail, and I find that I will make exactly \$6.75 sending out checks for these bills this morning, and that is more than I could make net by waiting on customers for several hours. In fact, I am making more this morning by its being rainy than I would if it had been pleasant." And there is not a grocer who could not save money every day by discounting his bills as they come. There is one grocery in this city, probably the largest in this city, that makes quite a fair profit by discounting all sugar bills. Don't let anything get away, no matter how small. You are entitled to discounts, provided that you take advantage of them.

### Passing a hardware store.

I saw something that may give a useful hint to some retailer. I saw a man affixing labels to bright tin boxes, and, investigating the process, found each tin was well scrubbed with a hot, strong solution of washing soda, the surface was then rubbed with a raw onion (or onion juice), and the label pasted and fixed in the usual way. It is said to be almost impossible to separate paper and metal so joined.

### A bill has been introduced in the New York Legislature reducing the legal rate of interest in that State to 5 per cent.

Merchants should remember that the celebrated "Crescent," "White Rose" and "Royal Patent" brands of flour are manufactured and sold only by the Voigt Milling Co.

## Wholesale Price Current.

Advanced—Alum, Linsed oil. Declined—Oil Sassafras, Turpentine.

ACIDUM.			
Aceticum, German.	80¢	100	
Boracic.	80¢	100	
Carbolicum.	40¢	45	
Citricum.	55¢	60	
Phosphoric.	13¢	14	
Nitricum.	10¢	12	
Oxalicum.	13¢	14	
Salicylicum.	140¢	150	
Sulphuricum.	13¢	14	
Tannicum.	140¢	150	
Tartaricum.	50¢	55	

AMMONIA.			
Aqua, 16 deg.	3¢	5	
" 18 deg.	4¢	6	
Carbonas.	11¢	12	
Chloridum.	12¢	14	

ANILINE.			
Black.	2 00¢	25	
Brown.	2 00¢	25	
Red.	4¢	50	
Yellow.	2 00¢	25	

BACCIA.			
Cubae (po. 10).	1 50¢	20	
Juniperus.	8¢	10	
Xanthoxylum.	25¢	30	

BALSAMUM.			
Copaiba.	70¢	75	
Peru.	61¢	60	
Terebinth.	30¢	35	
Tolutan.	45¢	50	

CORTEX.			
Abies, Canadian.	18¢	20	
Cassia.	18¢	20	
Cinchona Flava.	18¢	20	
Eunonyx atropur.	18¢	20	
Phos. Cerifera.	18¢	20	
Prunus Virgini.	18¢	20	
Quillaia, gr.	18¢	20	
Sassafras.	18¢	20	
Climus Fo. (Ground).	18¢	20	

EXTRACTUM.			
Glyceriina Glabra.	24¢	25	
" "	30¢	35	
Haematox. 15 lb. box.	11¢	12	
" 1 lb. box.	13¢	14	
" 1/2 lb. box.	14¢	15	
" 1/4 lb. box.	16¢	17	

FERRUM.			
Carbonate Precip.	6¢	15	
Citrate and Quina.	6¢	15	
Chloride.	6¢	15	
Ferrous Sulphate.	6¢	15	
Sulphate.	6¢	15	

FLORA.			
Arnica.	14¢	15	
Anthemis.	30¢	35	
Matricaria.	30¢	35	

FOLIA.			
Barroea.	10¢	12	
Cassia Acutifol.	25¢	30	
" Buxifolia.	25¢	30	
Salvia officinalis.	10¢	12	
Urtica.	8¢	10	

GUMMI.			
Acacia, 1st picked.	61¢	60	
" 2d.	61¢	60	
" 3d.	61¢	60	
" sifted sorts.	61¢	60	
Aloe, Barb. (po. 60).	50¢	60	
" Cape. (po. 20).	50¢	60	
" Socotri. (po. 60).	50¢	60	
Catechu, 18. (48 lb. 1/2).	35¢	40	
" 18. (48 lb. 1/2).	35¢	40	
Ammoniac.	25¢	30	
Assafetida. (po. 30).	25¢	30	
Benzoinum.	25¢	30	
Camphora.	25¢	30	
Euphorbium.	25¢	30	
Gambogia.	25¢	30	
Guaiacum. (po. 45).	25¢	30	
Kino. (po. 25).	25¢	30	
" Mastice. (po. 25).	25¢	30	
Myrrh. (po. 45).	25¢	30	
Opil. (po. 4 1/2).	25¢	30	
Shellac.	25¢	30	
" bleached.	25¢	30	
Tragacanth.	25¢	30	
Thymus.	25¢	30	

HERBA—In ounce packages.			
Absinthium.	25¢	30	
Acorium.	25¢	30	
Lobelia.	25¢	30	
Majoran.	25¢	30	
Mentha Virg.	25¢	30	
Rue.	25¢	30	
Tanaecium.	25¢	30	
Thymus.	25¢	30	

MAGNESIA.			
Calcined, Pat.	55¢	60	
Carbonate, Pat.	25¢	30	
Carbonate, K. & M.	25¢	30	
Carbonate, Am.	25¢	30	

OLEUM.			
Absinthium.	5 00¢	50	
Amygdalae, Dule.	45¢	50	
Amygdalae, Amar.	25¢	30	
Anisi.	2 00¢	20	
Aurant Cortex.	62¢	50	
Bergamot.	2 00¢	20	
Cajuputi.	10¢	12	
Caryophylli.	62¢	50	
Cedar.	35¢	40	
Chenopodii.	61¢	75	
Cinnamonil.	10¢	12	
Citronella.	61¢	75	
Cinnamonil.	10¢	12	
Copaiba.	10¢	12	
Cubebae.	15¢	20	
Excelsitrois.	10¢	12	
Eriogoni.	1 00¢	10	
Gaultheria.	2 25¢	25	
Geranium, ounce.	61¢	75	
" Seed.	61¢	75	
Hedera.	1 15¢	15	
Juniper.	50¢	60	
Lamb. Ears.	50¢	60	
Limonis.	1 00¢	10	
Mentha Piper.	2 50¢	25	
Mentha Virg.	3 00¢	30	
Northern. cal.	85¢	100	
Myrra, ounce.	50¢	60	
Olive.	1 00¢	10	
Pis. Liq. (po. 10).	10¢	12	
Ricini.	10¢	12	
Rosemarini.	50¢	60	
Sassafras.	40¢	45	
Sassafras.	40¢	45	
Santal.	9¢	10	
Sassafras.	3 00¢	30	
Sassafras.	3 00¢	30	
Sinapis, ess. ounce.	61¢	75	
Tigil.	45¢	50	
Thym.	45¢	50	
Theobromas.	15¢	20	

POTASSIUM.			
Bi Carb.	15¢	18	
Bicarbonate.	15¢	18	
Bromide.	3¢	40	

RADIX.			
Aconitum.	20¢	25	
Althaea.	25¢	30	
Anchusa.	15¢	20	
Arum.	25¢	30	
Calamus.	20¢	25	
Gentiana. (po. 15).	10¢	12	
Glycyrrhiza. (pv. 15).	10¢	12	
Hydrastis Canadensis.	60¢	65	
" (po. 65).	60¢	65	
Hellebore, Ala. po.	15¢	20	
" Iris. po.	15¢	20	
Ipecac.	2 15¢	25	
Iris plox. (po. 20¢).	14¢	20	
Jappa. pr.	25¢	30	
Marrubia.	35¢	40	
Podophyllum, po.	15¢	18	
Rhei.	15¢	20	
Sassafras.	35¢	40	
Serpentaria.	20¢	25	
Senega.	75¢	80	
Similax, Officialis.	40¢	45	
Squillae. (po. 35).	10¢	12	
Symplocarpus, Feti.	60¢	65	
Trit. po.	15¢	20	
Valeriana, Eng. (po. 30).	15¢	20	
Zingiber. German.	15¢	20	
Zingiber. pr.	15¢	20	
Zingiber j.	25¢	30	

antheria	2 25¢	35	" Colorless	75	Spirits Turpentine
cranium, ounce	66	75	Ferri Chloridum	35	
ossipil, Sem. gal	50¢	75	Kino	50	PAINT
edema	1 15¢	25	Lobelia	50	Red Venetian
imperi	50¢	2 00	Myrrh	50	Ochre, yellow
avendula	90¢	2 00	Nux Vomica	50	Ber
monis	1 60¢	2 00	Opil	85	Putty, commercial
antha Piper	2 75¢	3 75	" Camphorated	85	" strictly pure



BUSINESS LAW.

Brief Digests of Recent Decisions in Courts of Last Resort.

NOTE—CROP—LIEN—HOLDER.

The Minnesota statutes authorize the holder of a seed grain note upon condition broken, to take possession of the crop raised from the seed for which it is given, and the holder thereof may in such case enforce his lien as against the holder of a subordinate lien thereon who has taken possession, and may maintain an action against him for the conversion thereof.

EXEMPTION—DEBTS DUE PHYSICIANS.

The Supreme Court of Georgia lately held that debts due a physician, in the earning of which his skill was the principal factor, and the use of exempted property, such as the living in a house set apart as a homestead and riding an exempted horse in paying his physician's calls, was merely an incident, were not exempt from garnishment on the ground that they were the proceeds of a homestead and exemption set apart to the physician as the head of a family.

INSURANCE—FOREIGN CORPORATION.

The Supreme Court of Minnesota has rendered a decision in the case of The State ex rel. The Attorney-General vs. The Fidelity & Casualty Company of New York, holding that quo warranto is a proper method of proceeding to determine the right of a foreign corporation to carry on business within the State. The suit was brought to determine whether the insurance company had a right to carry on within the State of Minnesota the business of insurance against three classes of risks, viz., injury or death of person caused by accident, breach of trust by persons holding places of public or private trust, and the breakage of plate glass, without having made a deposit of each branch of the business as required by the State Insurance Commissioner.

CONSIGNMENT—FIRE—BILL OF LADING.

An interesting decision was rendered lately by Judge Lacombe, of the United States Circuit Court at New York, in the case of Arnold et al. vs. National Steamship Line. The suit was brought to recover the value of a number of cases of linen which were destroyed by fire on the Inman steamship pier. The goods were brought into port on the National steamship Egypt, but the pier of that line being crowded, the ship was discharged at the Inman pier. The plaintiffs contended that the steamship company was liable inasmuch as it only gave notice of the change of pier to them after the fire had occurred. Judge Lacombe, however, decided that the company was exempted from liability for the merchandise destroyed by fire under a provision in the bill of lading exempting them from liability when goods could be covered by insurance.

TELEGRAPH COMPANY'S LIABILITY.

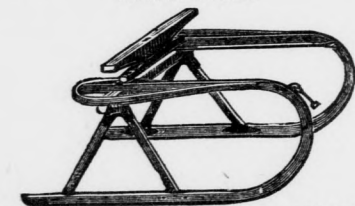
A verdict was recovered some time ago by a Chicago firm against the Postal Telegraph & Cable Company for a mistake in the transmission of dispatches sent to their correspondents in New York in regard to the purchase of a large quantity of coffee. The company lately moved before Judge Baker, of the Circuit Court, for a new trial on the ground that their printed message contained a notice of exemption from liability, and further that the transactions were in the nature of gambling transactions. The judge decided against the telegraph company on both grounds. He held that a telegraph company was obliged to use ordinary care in the transmission of telegrams notwithstanding what had been printed on its message forms, and that the errors made raised the presumption of neglect. As regards the charge of gambling, the judge held that such transactions were not necessarily illegal. If actual purchases were made under which the buyers were bound to take and the sellers to deliver coffee in a specified time and for a specified price, the mere fact that the purchase may have been made with the intention of reselling did not necessarily make it illegal under the Gambling act.

HARDWOOD LUMBER.

The furniture factories here pay as follows for dry stock, measured merchantable, mill culls out:

Basswood, log-run	13 00/25 00
Birch, log-run	15 00/25 00
Birch, Nos. 1 and 2	22 00
Black Ash, log-run	14 00/25 00
Cherry, log-run	25 00/25 00
Cherry, Nos. 1 and 2	50 00/25 00
Cherry, Cull.	12 00
Maple, log-run	12 00/25 00
Maple, soft, log-run	11 00/25 00
Maple, Nos. 1 and 2	20 00
Maple, clear, flooring	25 00
Maple, white, selected	25 00
Red Oak, log-run	18 00/25 00
Red Oak, Nos. 1 and 2	24 00/25 00
Red Oak, 14 sawed, 8 inch and up w'd	40 00/25 00
Red Oak, 14 sawed, regular	30 00/25 00
Red Oak, No. 1, step plank	25 00
Walnut, log-run	25 00
Walnut, Nos. 1 and 2	25 00
Walnuts, cull	12 00
Grey Elm, log-run	12 00/25 00
White Ash, log-run	14 00/25 00
Whitewood, log-run	20 00/25 00
White Oak, log-run	17 00/25 00

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Manufacturers of



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Business and Pleasure Sleighs, Farm Sleighs, Logging Sleighs, Lumbermen's and River Tools.

We carry a large stock of material and have every facility for making first-class Sleighs of all kinds.  
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FANCY FRUIT—The Celebrated Alligator Brand, direct from Florida in car lots by

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**THE BEST DELIVERY WAGON ON EARTH.**

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Repairing in all its Branches.

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88 Monroe St. & 10, 12, 14, 16 & 18 Fountain St.,

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Peerless Carpet Warps and Geese Feathers  
American and Stark A Bags

A Specialty.

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**Wholesale Grocers**

**- TEA -**

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GRAND RAPIDS, - MICH.

**WHO URGES YOU TO KEEP**

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THE PUBLIC!

By splendid and expensive advertising the manufacturers create a demand, and only ask the trade to keep the goods in stock so as to supply the orders sent to them. Without effort on the grocer's part the goods sell themselves, bring purchasers to the store, and help sell less known goods.

ANY JOBBER WILL BE GLAD TO FILL YOUR ORDERS.

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Produce Commission Merchant,  
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Orders for Potatoes, Cabbage and Apples, in Car Lots, solicited.  
Butter and Eggs, Oranges Lemons and Bananas a specialty.

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Pure and Warranted, in tierces, barrels, half-bbls., 50lb. cans, 20lb. cans, 3, 5 and 10lb. pails

**Pickled Pigs' Feet, Tripe, Etc.**

Our prices for first-class goods are very low and all goods are warranted first-class in every instance. When in Grand Rapids, give us a call and look over our establishment. Write us for prices.

**CHANGE**

**OF FIRM**

We have this day admitted as a partner in the firm of Hawkins & Perry, Mr. W. L. Freeman, who has been in the employ of the firm and its predecessors for the past sixteen years. The new firm of

**Hawkins, Perry & Co.**

will continue the Wholesale Grocery and Provision business at the old stand in the Hawkins Block, corner of Ionia and Fulton Streets.

**HAWKINS, PERRY & CO.**

LEWIS E. HAWKINS  
GEO. R. PERRY  
WM. L. FREEMAN  
Grand Rapids, Dec. 24, '88.

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COFFEES  
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SPECIALTIES:

Honey Bee Coffee  
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Princess Bkg. Powder  
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BEE Mills Gd. Spices.  
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**Choice Chicago**

**Dressed Beef**

-- AND MUTTON --

Can be found at all times in full supply and at popular prices at the branch houses in all the larger cities and is retailed by all first-class butchers.

The trade of all marketmen and meat dealers is solicited. Our Wholesale Branch House, L. F. Swift & Co., located at Grand Rapids, always has on hand a full supply of our Beef, Mutton and Provisions, and the public may rest assured that in purchasing our meats from dealers they will always receive the best.

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MANUFACTURERS OF THE JUSTLY CELEBRATED

**"M. C. C." "Yum Yum"**

The Most Popular Cigar.

The Best Selling Cigar on the Market.

SEND FOR TRIAL ORDER.

**WM. SEARS & CO.,**

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AGENTS FOR AMBOY CHEESE.

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**Arctic Manufacturing Co.**

**Arctic Baking Powder,**

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**RED STAR BAKING POWDER,**

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Brown's Standard

Our Leading Brands.

Our Baker's  
Vienna Straight

Every Barrel and Sack guaranteed.  
Correspondence Solicited.

Grand Rapids, Mich.

**CURTISS & Co.,**

Successors to CURTISS & DUNTON.

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**Paper Warehouse,**

Houseman Building, Cor. Pearl & Ottawa Sts.,

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—WHOLESALE—

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All kinds of Field Seeds a Specialty.

If you are in market to buy or sell Clover Seed, Beans or Potatoes, will be pleased to hear from you.

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