VOL. 6.

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1000 Cigars Free!

Ist. The NAME must be one that has never been used for a rigar and one upon which we can get a trademark path.

It is a more must to us upon a letter head, bill head or card of the firm or member of the firm sending it. The firm must be a bona fide retail or wholesale dealer in cigars. Names from all others will be rejected.

3rd. This name must not reach us later than March 15th, 1889, as the award will be made on March 31st, or as soon thereafter as possible.

4th. The award or salection of the name will be left to a committee of three (3) consisting of the editors of the following papers published in this Ly: The Flint Evening Journal, The Wolvering the californ of the sale of the following papers published in this Ly: The Flint Evening Journal, The Wolvering to mame selected by this committee, and as edigar brand, we will forward to or prepaid.

rard to the winner one thousand cigars by express, harges prepaid.

5th. Should the committee select a name, that had seen sent to us by more than one firm or dealer, the housand cigars will go to the first firm or dealer, the ending it, as all NAMES will be numbered in rotation as received. No firm or dealer will be allowed to send once than one firm or dealer will be allowed to send once that one firm or dealer will be allowed to send to the containing the award or selection by Address.

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Successors to Allen's Laundry. Mail and Express orders attended to with p omptness. Nice Work, Quick Time satisfaction Guaranteed.
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We are making a Middlings Purifier and Flour Dresser that will save you their cost at least three times each year.

They are guaranteed to do more work in less space (with hand. less power and less waste) than any other machines of their class. Send for descriptive cata-

logue with testimonials. Martin's Middlings Parifier Co.,

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## BUYMuscatine ROLLEDOATS IF YOU WANT BEST!

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To all Merchan's Handling Cigarettes:

A new era has been reached whereby all dealers selling eigarettes may now make a larger profit than heretofore on any other brand. The

### CREOLE STRAIGHT CUT.

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PAPER BOX FACTORY,

Formerly located at 11 Pearl St., has been removed to

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Cor. Louis, where I shall have more room and far etter facilities for the manufac-ture of Paper Boxes.

All work guaranteed first class and at the lowest rates. Write or call for esti-mates. Telephone S50.



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but also ALL KINDS OF PRODUCE. We can sell as well as anyone. We invite correspondence. BARNETT BROS.,

Anyone in want of a first-class Fire or Burglar Proof Safe of the Cincinnati Safe and Lock Co. manufacture will find it to his advantage to write or call on us. We have light expense and are able to sall low. have light expenses, and are able to sell low er than any other house representing first-

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## SILVER STARS

No Equal in the State.

I guarantee "SILVER STARS" to be a long straight filler, with Sumatra wrapper, made by union labor, and to give complete satis-

A. S. DAVIS.

saved \$500 of his meager salary. With this sum snugly deposited in bank, Mr. Smith began to indulge dreams of matrimony, and no right-minded person could blame him for it.

The next morning she was awake to fully the new wife and any one qualification for the next morning she was awake to some one distribution, it was that of being the next morning she was awake to some of the next morning she was awake t

ference, and a succession of dinners and teas was given to the members. Brother and Sister Smith were especially men-tioned in all these invitations, and they kept up quite a rounds of this mild dissi-Sister Smith made such a decidedly good impression on the minds of all who met her, that Mr. Smith was often and warmly congratulated on his

At length the important day came when the appointments of the Presiding Elder were to be read. The sisters were grouped anxiously together, waiting to hear their fate for the next year. Sister Smith sat with them. After several ap-pointments had been read which seemed to give great satisfaction, Mr. Smith heard his own name pronounced:

"John Peter Paul Smith, Noxet."
"Too bad! Too bad!" chorused several of the sisters in one breath. "I am glad I am not in your place, Sister Smith," said a lady in brown dress

and bonnet, extending a sympathetic

"Why so, Sister Jones?" "Because they have such queer people in the Noxet church," replied Sister

"Oh, is that all?" answered Mrs. Smith

"I think we can get along with them for one year, at any rate." Mr. Smith was commiserated by his prethren for the blank he had drawn in the distribution of ecclesiastical prizes

But he did not pay much attention to their croaking. To tell the truth, it seemed to him that any place would be delightful where he could enjoy the con-stant society of Mrs. John Peter Paul. He was young then, and new alike to ministry and matrimony. It was two weeks after the close of Conference before the minister and his

wife were ready to start for Noxet. They spent this time with Mrs. Smith's nother, and while there they packed and forwarded several boxes of bedding and nousehold goods. The Noxet people had shown them-

selves wise in one respect at least. They owned a good parsonage, and had furnished it comfortably at their own expense with everything but bedding, china, silver and such things as all families prefer to provide for themselves. When Mr. Smith heard of this parsonage, he was decidedly prejudiced in favor of Noxet, notwithstanding the doleful predictions of the Behold then, on a bright fall after

noon, the Rev. J. P. P. Smith and wife on their way to Noxet. The had only fifty miles to travel-the whole distance by rail. The town was in the interior of e State, and in a region that had not been settled until a comparatively recent date. As they neared their future home. they looked anxiously at every varying feature of the landscape. Certainly the country was becoming more primitive and the houses plainer and farther apart, yet it was evidently a rich farming region, and there were no indications of poverty or lack of thrift. They were, on the whole, favorably impressed with all

The train was an "accommodation," and so exceedingly accommodating that it stopped often and everywhere. It was nearly dark when the conductor came

into the car and announced:
"Next-stop-Noxet!"
Mr. and Mrs. Smith at once began to collect their various belongings, and make ready for leaving the train. It drew up, with a very wheezy puff, before a rude little station. No one alighted save the minister and his wife. Several men were standing on the platform, as is usual at these little stations. The bag-

usual at these little stations. The baggage was thrown off the train and it pulled away. Then one of the men stepped forward briskly, and said:

"Mr. and Mrs. Smith, I presume?"

"We are," replied Mr. Smith.

"And I am Mr. Mason, one of your members. Glad to see you, sir," shaking heads with his pay, master. "And

ing hands with his new pastor. "And you, too, ma'am," repeating the cordial handshaking with her. "Come right this way and get into my control to the cordination of the cordination of the cord of th Wherever Introduced it is a Stayer!

Handshaking with her. "Come right this way and get into my wagon. I'll attend to your baggage, and then I'll take you straight up to the parsonage. Our people are all there waiting for you, and I reckon supper is about ready by this time.'

Mr. Smith helped his wife into the wagon while Mr. Mason went for the baggage. The men who were standing near assisted him in bringing the trunks are assisted him in bringing the trunks are the morning, for she want of the want of the want to be mean with my pastor, we will want to be mean with my pastor, we will want to be mean with my pastor, we will want to be mean with my pastor, we will want to be mean with my pastor, we will want to be mean with my pastor, we will want to be mean with my pastor, we will see any or the want to be mean with my pastor, we will amination. "It is exq finished. I much."

to the wagon.
"I like him, at any rate," whispered

SOME PEOPLE AND SOME OTHER every window of the house was brilliant-PEOPLE AND SOME OTHER PEOPLE.

The Reverend John Peter Paul Smith was a Methodist minister. He had been several years in the itineracy, and had saved \$500 of his meager salary. With this sum snugly deposited in bank, Mr. The next morning she was awake to the meaning of the off-returning basket, new wife had any one qualification for the form the wagon, at the idea of meeting so many strangers. But if the minister's new wife had any one qualification for the form the wagon, at the idea of meeting so many strangers. But if the minister's new wife had any one qualification for the form the wagon, at the idea of meeting so many strangers. But if the minister's new wife had any one qualification for the form the meaning of the off-returning basket, and the significant glances she had instant the meaning of the off-returning basket, and the significant glances she had instant the meaning of the off-returning basket, and the significant glances she had instant to make the meaning of the off-returning basket, and the significant glances she had been cheated in four the vestigations. She began to comprehend the meaning of the off-returning basket, and the significant glances she had instant the meaning of the off-returning basket, and the significant glances she had been cheated in four the vestigations. The next morning she was a warm to make the meaning of the off-returning basket, and the significant glances she had been cheated in four the vestigations. The next morning she was a warm to make the meaning of the off-returning basket, and the significant glances she had in the meaning of the off-returning basket, and the significant glances she had been cheated in Juliant to make the meaning of the off-returning basket, and the significant glances she had in the meaning of the off-returning basket, and the significant glances she had in the meaning of the off-returning basket, and the significant glances she had in the meaning of the off-returning basket, and the significant glances she had been cheated in Juliant to

John Peter Paul was influenced in this decision by a laudable desire to save expense. The newly-wedded pair were very independent in their feelings—as they well might be with five hundred dollars in bank—and they proceeded at fore seeing all the people. Just as soon transferred them to a china-closet. She took some butter, jelly, pres

cellar around her neck. She had a pretty good idea as to what her style of dress was

They were met at the door of the parlor by Mr. Mason, and by him introduced to several men who were grouped in the middle of the room. "Class-leaders and stewards," he explained. These, in turn, introduced them to the people as they flocked around. In the confusion of the crowd it was impossible to remember any name in connection with the person to whom it belonged. The woman who had welcomed them to the house was intro-duced as "Sister Loone," and the name struck Mrs. Smith as eminently appro-more questions.

Well, I guess I'll go home. I've got the neuraligy so bad, and Mag—she's my daughter—she has the spine, and I've got a big family of boarders and well laces at the content of the spine in places at the table with a very comfortable home feeling. This was, perhaps, in part owing to the fact that the table was set out with their own china and silver, which the ladies had unpacked.

Such a supper! There was the great-st profusion of everything, nicely cooked and appropriately served. Noxet people pertainly knew how to live well.

ake, at least eighteen inches high, and elaborately iced. While they were eating supper a very sweet-looking woman came up behind Mrs. Smith and whis-pered to her: "That fruit cake is not to be cut. I

baked it especially for you, but the ladies said it must go on the table, to make the table look nicely. It will keep a long time, and I know you will have so much time, and I know you will have so to do for a while, that it will come handy to have some cake in the house. There is plenty for this evening without it."

"It was very thoughtrul of you," re-

were bountifully fed. Still the cake re-mained uncut, a conspicuous feature of as room possibly could be. the feast. Mr. and Mrs. Smith were very busy forming the acquaintance of the people until some of them began to leave, and then Mrs. Smith thought it proper to take her valege as heatens.

Just then a half-grown girl, poorly dressed, came in with a large empty basket in her hand. Mrs. Loone took the basket into the pantry, and in a few minutes brought it out filled and covered pleasure. with a napkin. Several ladies gave each other significant glances, which did not

scape Mrs. Smith. Mrs. Loone bustled around, carrying Mrs. Loone bustled around, carrying the things from the table into the convenient and capacious pantry. As she went back and forth she explained to Mrs. Smith that she did not want her to have any trouble about clearing up in the convenient and capacious pantry. As she went back and forth she explained to Mrs. Smith that she did not want her to have any trouble about clearing up in the convenient and capacious pantry. As she went back and forth she explained to Mrs. Smith gratefully. "Where shall I put it, Sister Smith?" the wood-house, please." "This is Sister Smith, I presume. I am staying with a friend for a few days, and am to leave town to-morrow. I went back and forth she explained to Mrs. Smith that she did not want her to

44 UNIME OL.,

Sole Manufacturer,

Sole Manufacturer,

The town of Noxet was small, and it took but a few minutes to reach the parsonage. It was quite too dark to form any opinion of its surroundings, but one in the part of the part o

blame him for it.

The future Mrs. Smith had been duly selected, and it was decided that they should be married just before Conference and take their wedding trip in an excursion to that meeting.

Let it not be insinuated that the Rev. John Peter Paul was influenced in this

composed manner, though somewhat flushed face, that she followed her husband into the house.

They were met at the door by a woman with a small shawl over her shoulders, notwithstanding it was a warm fall evening, and having her face tied up with a wine handkerchief.

Come right this way, Brether Smith of her position had kept her awake the greater part of the night. She concluded it might be well enough for her to attend to clearing away the remnants of the feast herself, and not to wait for Mrs. Loone. With this laudable intention, she went down to the pantry, and a close search resulted in the finding of various search resulted in the finding of various packages of tea, coffee and sugar snugly and eight feet long." They measured the pile and found there was less than one-third of a cord! She had paid the mild-mannered, affable Mr. Gray three times what the very best wood could have been bought for her to attend to clearing away the remnants of the feast herself, and not to wait for Mrs. Loone. With this laudable intention, she went down to the pantry, and a close search resulted in the night. She concluded it might be well enough for her to attend to clearing away the remnants of the feast herself, and not to wait for Mrs. Loone. With this laudable intention, she went down to the pantry, and a close search resulted in the finding of various search resulted in the night. She concluded it might be well enough for her to attend to clearing away the remnants of the feast herself, and not to wait for Mrs. Loone. With this laudable intention, she went down to the pantry, and a close search resulted in the finding of various search resulted in the finding of various search resulted in the night. She concluded it might be well enough for her to

reduction on the score of the ministerial profession.

Mrs. Smith had never attended Conference before, and she enjoyed it amazingly. She was made much of, as was quite proper in consideration of the fact that she was a bride. The hospitable people of the town took kindly to Conference, and a succession of dinners and teas was given to the members. Brother once to the best hotel in the town, and paid their bills without even hinting at reduction on the score of the ministerial as you are ready, you can come down to the parlor. I must run down and attend to things." And she departed.

Each gave an approad glores at the company of the parlor of the ministerial should be a china-closet. She took some butter, jelly, preserves, pickles and a pic or two that she found and placed them in the china-closet also.

She hastily dressed herself in a black morning, Sister Smith. I've had an silk, so plainly made that it could not provoke criticism on the score of extravagant display, and then she pinned a lace collar around her neck. She had a pretty Smith clear away.' You just set still at had her head tied up, and seemed to have your breakfast, and I'll go into the pantry and red up," and she whisked into the pantry, basket in hand.

Mrs. Smith heard her moving dishes wife—she was preside

and tin pans, and she could imagine the unsuccessful search that was going on. Sister Smith."

Presently Mrs. Loone came out.
"Has any of the ladies been here this norning, Sister Smith?"
"Oh, no; you must elect some one older than I. Who is vice-president?"
"Sister Mason."

more questions.
"Well, I guess I'll go home. I've got

got a big family of boarders, and nobody but my bound-girl to help me. Good morning." And she left with an empty "Boarders," thought Mrs. Smith "John, dear, I think Mrs. Loone understands how to provide for a family," but

she did not give him her reasons for this belief. She would not prejudice him against any of his people.

Months afterward one of those same Directly in front of Mrs. Smith, as she at by her husband, half-way down the ong table, was a pyramid loaf of fruit-of f boarders informed Mrs. Smith that they of fruit-cake, which had been an un-dreamed-of luxury previous to the eve-

ning of the reception The parsonage was soon in prime order. Mrs. Smith made a notable little house wife. Her husband found he could safe-ly trust in her prudent management, and he left pecuniary affairs pretty much in her hands, and gave himself unreservedly, heart and soul, to his own proper work. One bright morning, a few weeks after their arrival in Noxet, Mr. Smith started out to call on some of his parish-

ioners. He left Mrs. Smith singing at her work, her busy hands deftly putting ne finishing touches to the parlor, Tableful after tableful sat down and which already was as bright and cheerful,

and then Mrs. Smith thought it proper to take her place as hostess.

She was trying to find a lost basket for one of the guests, when Mrs. Loone, who seemed to be everywhere at once, said:

"Now, Sister Smith, don't give yourself one mite of trouble. I'll attend to everything before I go."

"You are very kind" replied. Mrs.

standing dusting off a picture frame. Opening the door she saw a stranger, dressed like a farmer, who introduced this stranger, dressed like a farmer, who introduced dressed like a farmer, who introd "You are very kind," replied Mrs. Smith's heart warmed to him at time, but that no one else felt at all once.

"Sister Smith, I dare say," he added chral voice in the pantry, near which they were standing. Mrs. Loone did not Smith at home?"

after introducing himself. "Is Brother that home?"

when the question was asked, "Who will take home this work and finish it?"

chral voice in the pantry, near which they were standing. Mrs. Loone did not hear it, but Mrs. Smith did.

"Why didn't your daughter come tonight, Sister Loone?" asked a lady who was packing her backet with the dishes she had brought.

"Well, she's got the spine. The doctor said so to-day. It's in her back, and hurts her awful."

Just then a half-grown girl, poorly

after introducing himself. "Is Brother Smith at home?"

"No; he has gone out for the morning."

"Let them as has neither boarders or babies do it." And Sister Smith took that I am sure our church is going to prosper under his ministry. Our people are all delighted with him; and Noxet the society were making night-caps of Swiss muslip, embroidered in tambour stitch, as was the fashion then and there.

Mrs. Smith had drawn the patterns and

The wood was very speedily unloaded, and Brother Gray came to the door once more. His heart seemed so full of joy at money to repair your church, an The half-grown girl came back at this juncture with her empty basket.

"That's my bound-girl, Sister Smith. She's taking my things home." And again Mrs. Loone disappeared in the pantry with the basket.

"Just hear that woman!" said one sister that woman!" said one sister to the growth of the meaning that the prosperity of the church, and of love the prosperity of the new pastor who was doing such efficient service in Noxet, that he seemed unable to tear himself away. After many kind messages for Mr. Smith, he said:

"Just hear two man!" said one sister that woman!" said one sister that wom

blessed crumb!"

All the same, she sent home the basket again and yet again, and then she departed herself, with an injunction to Mrs. Smith not to worry about things in the morning, for she would be around and straighten up.

The Rey John Peter Paul and his wife.

said:

"I really must be starting home. Sister Smith, if it is not too much trouble, will you please give me a receipt for the wood, putting the value at two dollars and a half? Hickory wood is selling at three dollars a cord, but as I pay two dollars and a half each quarter, and don't dollars and a half each quarter, and don't carried it to the window for critical examination.

was a thrifty little body, and curiosity prompted her to look into the pantry before she retired, and see what had been left her for future use. She found plently little self worth. The she could be s Mrs. Smith wrote the receipt and Mr. much.

She saw she had been cheated in

John, come and help me measure this load of wood," and she told him of her purchase.

"Now, John, you know a cord of wood

She did not repeat to her husband the pleasant things Mr. Gray had said about him. They all seemed to have lost their value after that little wood transaction.

When they had been in Noxet about a

"We haven't none now, Sister Smith. Sister Porter-she was our last preacher's wife-she was president until she went

"No one."

A mystified look came into the face that was still tied up with the white handkerchief, but evidently Mrs. Loone first business was to elect a president to fill the vacancy caused by the removal of Sister Porter.

"Will some one please nominate?" "Sister Smith! Sister Smith!" was the esponse on all sides.

"I second the nomination," came from "All in favor of Sister Smith please av 'Aye.'

There was a general "Aye."
"Sister Smith is elected unanimously," aid Mrs. Mason.
Mrs. Smith told them she should much

prefer that some one older and better acquainted with them and their ways of working should take the place.

Up spoke Mrs. Loone: "No, Sister Smith; that's what a preacher's wife is

Seeing it was expected as a matter of course that the pastor's wife should be president of the sewing society, Mrs. Smith, with great dignity, accepted the position. She made a neat little giving them her ideas in regard to the best way of running the society, and telling them she expected all to assist her in her new and untried duties. They listened with great deference, and Mrs.

Smith began to think the office rather pleasant, after all.

But if she indulged the idea that her position was simply an ornamental one, and that all she would have to do would be to preside in her chair of state at the fortnightly meetings of the society, she found herself very much mistaken. There was not the slightest intention on the

part of any one that Sister Smith should be carried to the skies on flowery beds of ease. The office meant business. It meant leaning over a table and cutting

responsible for.

Mrs. Smith was more than delighted Mrs. Smith had drawn the patterns and with the man who so thoroughly appreciated his pastor. Her manner was Their needles and tongues were flying cordial, and her face glowed with swiftly, when all at once there was a sudden hush in the room. "By the way, Sister Smith, I thought, as you were just commencing housekeeping, you would need some wood, and I have a load of nice, dry hickory out here that I have brought for you."

sudden hush in the room. Mrs. Smith sow and it looked from her work and saw an elegantly-dressed stylish-looking lady just coming in. There was a suppressed whisper of "Mrs. Grimshaw! Mrs. Grimshaw!" but no one rose to welcome her.

and am to leave town to-morrow.

"It is exquisitely done. I wish it was

finished. I would like two of them very "We can soon finish two," said Mrs.

"But I leave to-morrow afternoon. "You can have them at noon, if that

"Oh, charming! I do not go until [Concluded on page 4.]

PRACTICE at the Grand Rapids ucates pupils to transact and record business as it is done by our best business houses. It pays to go to the best. Shorthand and Typewriting also thoroughly taught. Send for circular. Address A. S. PÄRISH, successor to C. G. Swensberg.

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Entered at the Grand Rapids Post Office.

E. A. STOWE, Editor.

WEDNESDAY, JANUARY 30, 1889.

### THE SAMOAN COMPLICATION.

of our diplomatic procedure there. The fess a desire for peace and a good under-States, some two years or more ago, has are well substantiated. expressed himself very distinctly on this point. In an interview, he says:

The whole course of Germany seems to me to indicate a dogged determination to have possession of Samoa, and implicit reliance upon the fears of England and the indifference of the United States government to secure non-interference by either of those governments. . There can be little doubt that unless somebody calls a halt in a tone which Germany cannot misunderstand, the Germans natives, destroying their villages, and, under the pretense of indemnity for injuries to German property, take possession of the island.

read carefully the instructions now sent where the ordinary process of law is so to our commander in these waters, Ad- open to all, and the law is so entirely the miral Kimberly, and he "cannot see that expression of public opinion, there is not the has any greater authority than the the slightest excuse for organizing those officer who preceded him. He is directed secret and extemporary tribunals which to protest against German action and to have been the resort of the sufferers by eo-operate with the German authorities lawlessness in disorderly times. The there. Our officers have been protesting only thing for the authorities to do is to for the last two or three years, and their follow up every trace of such offenders protests have had about as much effect as until they make these outrages so danthe Pope's bull against a comet."

Two elements in the situation favor a solution satisfactory to this country. whenever our case is properly presented. One of these is the spirit with which the natives fight against the German usurpation, and the other is the promise of Great to it, is mooted in no less than ten States. Britain to actively interest herself in maintaining a real neutrality of foreign of the ballot" in this sense are before all influence in the island. Of course, if their legislatures, although the adapta-Samoa were near the bounds of Germany, it would be easy enough to overwhelm the native resistance. But to send troops in any number around the globe for such a purpose would neither be a remunerative undertaking in itself, nor suitable to German policy in other respects at the present moment. With a considerable war on hand on the Zanzibar coast, and next year, it would be better to wait and an uncertain faith in the prospects of see how the plan works in that State. European peace, they probably will not care to treat the repulse of their men in sides the objection to the cumbersome Samoa as a matter which "involves the ness of the new method, where a large honor" of the Empire.

### TOO LATE FOR THIS SESSION.

has finished its labor much too late for been much wiser to have reported a hill been embodied in the report alone, and sentatives of the parties at each of these thus left to the judgment of the next places. Congress. As it is, the Committee pro- It also is objected that there is no more poses to re-enact very much that is al- publicity in the present system than each ready on the statute book, and is very voter chooses to have, and that the averinefficiently enforced by the officials in age American is not devoured by a desire charge, partly, at least, because of the to conceal his political preferences. That insufficiency of their resources for that any great number of white voters are purpose. It also proposes to increase prevented from casting their ballots in those resources by transferring the con- accordance with their convictions, is not trol of immigration from the State gov- in evidence. The notion that the emernments to that of the Nation, by requir- ployers of labor terrorize their men by ing every immigrant to come provided threats of dismissal and the like is not with a certificate from an American con- borne out by the facts. sul, by levying a tax of five dollars a head on immigrant aliens, by increasing the penalties on the immigration of persons forbidden by law, by extending the of the Petoskey B. M. A., printed this requiring reports from masters of ships Muskegon gentleman, published last and from railroad officials as to aliens week, plainly shows that some misappre-

der contract, dependent persons, etc., ciation and approved by the Executive the Committee proposes to exclude polyg- Board of that organization.

The Michigan Tradesman placing these under the direction of the construction of the port, from whom there has been that from 30 to 55 per cent. has been returned to the policy holders immediately begin the construction of a and Dayton Travis in the furniture business. retary of the Treasury.

> doubtful expediency. The bill will need Men's Fire Insurance Co. much more consideration than this Con-

### THE TIME TO ACT.

The White Caps have assumed the seriousness of a national epidemic. The attractions of this kind of moderate lynch law for ill regulated minds threatens The complications at Samoa begin now grave consequences to modern society, to attract the attention which should unless State and local authorities bestir have been given them months ago, and themselves to put down every attempt to to the office of the Insurance Commisnothing is more plain than the feebleness organize this kind of terrorism. In some cases recently reported, it is beyond German policy has been steadily to pro- doubt that practical joking of a very \$7,000. Indirectly, this tax comes from reprehensible sort was the real motive of the insuring public, as the insurance standing, while at the same time pushing the notices and warnings sent. But in companies necessarily add that much ad- the uttering of chattel mortgages by H. on in the scheme of distracting the na- so many parts of the country there have ditional in computing the cost of doing J. Fisher, the Hamilton general dealer, tives, securing one of the factions into been midnight raids and acts of violence, which they divided, and obtaining con- that the very report of such an organizatrol of the island. George H. Bates, of tion existing in the neighborhood is Wilmington, Delaware, who went out to enough to cause distress to timid people. Samoa as a Commissioner of the United And in far too many cases the reports

but many things they undertake to punish are neither legally nor morally deserving of it; and in nearly all cases they proceed upon ex parte statements, which victims a chance to defend themselves before proceeding to treat them as guilty. omit this needless formality, and simply assume guilt before taking proceedings for its punishment. As a consequence, And apparently Mr. Bates does not see they are liable to become the instruments any immediate prospect of more vigorous of private malice to an extent they do American procedure. He says he has not contemplate. And in a country gerous to their perpetrators that the practice of them shall cease.

### AN EXPERIMENTAL PLAN.

The adoption of the "Australian system" of voting, or something equivalent our own being one. Bills for "the reform bility of the method to our political system has not yet been tested anywhere. THE TRADESMAN has heretofore dis

couraged hasty legislation on this subject, on the ground that it is an untried experiment in this country and might not be found adapted to our methods-that as it is to be tried in Massachusetts THE TRADESMAN further notes that benumber of officials have to be chosen a one time, two others are presented. One is that it would require a much greater Mr. Ford's Committee on Immigration number of polling places, and thus increase the expense considerably. In the the present Congress to avail itself of the Northern tier of New England States the suggestions it embodies in the bill which number of polling places is kept down in accompanies its report. It would have order not to increase the expenses of the tate government to their sparse and not amendatory of the present legislation at wealthy population. In Maine, for in- and shoe dealer has formed a copartnerthose points where it is manifestly de- stance, it would be necessary everywhere ship with his brother, John, and the two fective and on whose amendment there to subdivide the present districts and have engaged in the boot and shoe busiwould have been little difference of opin- more than double the force of paid offi- ness at Howard City under the style of ion. The other suggestions might have cials, in addition to maintaining repre- Herold Bros.

### NOT A NEW THING.

The communication from the President In addition to the present exclusion of recommended by the Insurance Commit-

amists, anarchists and socialists, and to The plan is not a new idea, by any limit the number of immigrants any ves- means, but embodies the essential fea- into effect about the middle of February. sel may bring to one for every five tons tures of several mutual insurance comof burden. The bill exempts from the panies which have been tried for years prohibition of the importation of labor and not found wanting. Many of the has completed the organization by the assigned their dry goods stock to Sheriff under contract only ministers of the gos- jobbing firms in Grand Rapids, Detroit election of the following officers: Presi- Phelps, who is taking an inventory. pel and college professors, and not actors, and other business centers in the State dent, Wm. Dunham; Vice-President, D. Plainwell-J. H. Wagner & Bro. will decturers and other persons specified in have carried policies in the Mutual Fire Turner; Secretary, John Bradfield; Treas-close out their dry goods stock. J. D. the law of 1885. It also authorizes the Insurance Company of New York, sev- urer, Chas. H. Chick. The corporation Wagner will continue the clothing busi-

Some of these propositions commend differ in any essential particular from the ust 1. Cheap and medium grade furni- Louis, will engage in the manufacture of themselves at first sight; others are of plan proposed for the Michigan Business ture will be manufactured.

In the face of these facts, it is not in The Chicago News of last Saturday gress can give, and as a result of seeking order for any one to assert that the plan notes the following: "E. B. Millar & Hammond Gerow are succeeded in the so much at once, probably nothing will is not practical or that the results will Co., wholesale grocers, procured a capias grocery and crockery business by Barrett not be satisfactory-for time has proved for the arrest of John J. Hartman and & Gerow. that the plan is practical and that the re- Fred Antrim, doing business in Grand sults are satisfactory.

### AN UNNECESSARY TAX.

The tax of 3 per cent. on the premium receipts, contributed by the outside insurance companies authorized to do business in this State, brought over \$138,000 sioner last year, while the expenses of maintaining his office was less than

taxes by just that amount, THE TRADES-MAN apposes the plan on the ground that everything ought to stand on its Of course, it is a rough kind of justice own bottom and that it is unjust to tax creditors subsequently secured a third these lawless bodies aim at exercising; the people who own insurable buildings more than those who have their means about \$8,000 and is said to be in splendid invested wholly in land. It is a species condition. Mr. Fisher expresses confiof class discrimination which ought not dence in his ability to extricate himself to exist in so great a commonwealth as from his difficulty in the course of a few the State of Michigan.

THE TRADESMAN will heartily lend its support to any movement looking toward the reduction of this unjust and wholly pursue their policy of making war on the But the American executors of lynch law indefensible tax to a figure that will meet the bare expenses of the Insurance de partment.

### AMONG THE TRADE.

GRAND RAPIDS GOSSIP. E. O'Brien has engaged in the grocery business at Fennville. Olney, Shields & Co. furnished the stock.

Chas. F. McCrath succeeds Geo. Thayer as manager of the local distributing sta tion of Swift & Company.

Clark & Morton have moved their cigar manufacturing business from Greenville to this city, locating on South Division

The sale of the Wm. E. White drug stock to D. E. Watters still hangs fire over a disagreement on the result of the

Arrangements have been made by which Mrs. John D. Popp will continue the grocery business of her late husband, at 75 Clancy street.

R. D. Wheeler, formerly engaged in the meat business at Ravenna, has opened a grocery store. I. M. Clark & Son fur nished the stock.

L. Benjamin has leased the store at 39 Ionia street, now occupied by Caswell Bros., and will occupy it with a clothing stock, in connection with his Monroe street store.

The Pennock drug stock, which was recently sold to Geo. F. Cummings, was removed to Kingston, Tuscola county, where business is conducted under the management of Geo. McKenzie.

It is reported that Fred H. Emery, the West Bridge street grocer, will offer 20 per cent. cash in full settlement with his creditors. One wholesale grocery house is interested in the failure to the tune of \$1,700.

Alonzo Herold, the Monroe street boot

The West Michigan Oil Co. has established barreling stations at Howard City, Big Rapids, Reed City, Cadillac, Manistee, Ludington and Grand Haven, where oil will be drawn direct from the tank cars into barrels, thus saving the merchant the freight and 1/2 cent per gallon.

A gentleman named Ansden, of Elk-Monroe street, now occupied by Brad- cery business. field & Co., and will open a fancy dry goods stock there about the middle of E. P. Simmons in the hardware and gro-April. The present occupants of the cery business. store are undecided as to their future Flint-W. C. Lewis succeeds Lewis &

P. Steketee & Sons are building a par- goods business. time for prosecution to two years, and by week, as well as the erratic criticism of a tain street store, when they will use the tition through the center of their Founwest half for wholesale purposes exclu- and grocery business. coming into the country by sea or land. hension exists as to the insurance plan from the second floor, which will be desively, transferring their domestic stock voted to their notion stock, and the third & Son, late of Charlevoix. paupers, criminals, laborers brought un- tee of the Michigan Business Men's Asso- floor to full packages, the shipping destory. The office will be in the rear of a grocery and notion store here. the first floor. The new order will go

The Dunham & Chick Furniture Co. Treasury Department to increase the staff eral having policies for \$30,000 and a has purchased four acres of land of Lu-ness. of persons required to execute the law, number for larger amounts. The experi- man Jenison, just north of the Grand Matamora—Travis & Lunday succeed ness is \$12,563.

pursued by the Mutual Fire does not the wheels will begin to turn about Aug- | Charlotte-Frank Hoyt, late of St.

Rapids as Hartman & Antrim. The de- line of furniture and undertaking goods, fendant bought \$717.73 worth of goods on credit from Millar & Co. and gave business. them a note secured by a chattel mortgage. The security would have been all right had Millar & Co. not discovered that the defendants had given mortgages covering the same property to other parties which took precedence over theirs and cut them off.'

One of the surprises of the season was one day last week, to the tune of \$5,500. Although the excess is covered into One mortgage for \$2,400 was given to sehe State Treasury, reducing the general cure three persons from whom he had borrowed money, and a second for \$3,100 was made in favor of several Grand Rapids creditors. Some of the unsecured mortgage. The stock will inventory months.

### AROUND THE STATE.

Quincy-E. Bidwell has engaged in the harness business. Sunfield-Berra Bros. have just moved

into their new store. Sunfield-Ed. Stinchcomb is now pleas

antly settled in his new store. Cheboygan-S. LeGault succeeds S. L.

Gault & Son in general trade. Bronson-W. F. Marton succeeds P. A Buck in the grocery business.

Coopersville-M. R. Griffin has assigne his general stock to R. Lillie.

Shelby-Smith & Freeman succeed I C. Freeman in the meat business.

Manistee-Geo. Davis succeeds Davis & Skytte in the clothing business. Dollar Bay-Frank Haun is succeeded in general trade by Haun & Schulte.

Morenci-Pegg & Salisbury are arranging to construct a double brick store.

Flushing-Franklin A. Niles has sold his general stock to Sweet Bros. & Clark. Middleville-A. Hanlon is succeeded in the drug business by A. Hanlon & Son Oxford-Margetta Losey's drug store has been closed under chattel mortgage.

Kalamazoo-J. W. Barker succeeds Barker & Parker in the grocery business. Bay City-Brandette & Gustin are a new grocery firm at 911 Cambbell street. South Haven-Geo. B. Pomeroy has sold his grocery stock to G. P. Smith &

Three Rivers - Jonathan Reitz suceeds Chas. Rice in the restaurant busi-

Clare-J. H. Carpenter has bought the drug and general stock of Henry Trevidick.

Schoolcraft-Stanton Troxel succeeds Gilman & Campbell in the grocery busi-

Battle Creek-Edward J. Smith suc ceeds Sedgwick & Smith in the drug bus-Bay City-F. O. Liever & Co. have

opened a grocery and market at 609 Third street. Morenci — F. E. Benjamin has pur- P. Smith Lumber Co.

chased the grocery stock of A. D. Stephenson. Kalamazoo-Bidelman & Harwood succeed F. W. Bidelman in the hardware

business. Shelby-Chas. Moore succeeds L. G. Shirts in the sewing machine and jewelry

business Schoolcraft-J. Clark succeeds A. M. Munger in the agricultural implement

Three Rivers-F. A. Bellman succeeds last year amounted to over \$40,000. Bellman & Francisco in the manufacture

of cigars. Brockway Center-Jas. T. Waterman hart, Ind., has rented the store at 59 succeeds G. W. Waring & Co. in the gro-

Pine Creek-V. J. Stimpson succeeds

Pettibone in the clothing and furnishing Hickory Corner-Bissel & Hoge is the

name of the new firm engaged in the drug the record. Petoskey-D. R. Shearer has sold his

Vicksburg-O. A. Carrier & Son, forpartment being changed to the basement merly in trade at Rice Creek, have opened acts as Teller.

> Otsego-John Linton, formerly engaged in the same business at Plainwell, has Blake, the Middleville general dealer, opened a boot and shoe stock here. West Branch-Abbott & Moore have itors:

road carts, beginning business about April 1.

Kalamazoo - Barrett & Torrey and

Blanchard-L. M. Mills has put in a running same in connection with his drug Hastings-Chas. Deane has retired

from the grocery firm of Rogers & Deane.

The business will be continued by the remaining partner, Jas. Rogers. Alba-Smith Bros. have bought the stock in the Alba Lumber Co.'s store and will run both establishments, one as a

store. Harrisburg - Wm. H. Harrison has formed a copartnership with John Keas, under the style of Harrison & Keas, to carry on the general merchandising bus-

Petoskey-Jas. A. Shirk has sold his hardware stock to A. M. Coburn and W. W. Rice, who will continue the business under the style of Coburn & Co. Mr. Coburn hails from Carthage, N. Y.

Howard City-H. Steenman has sold his furniture stock to John Herold, for the past eight years connected with Rindge, Bertsch & Co., at Grand Rapids. He will add a line of boots and shoes.

Detroit-Simon Simons & Son recently got a verdict of \$3,085 against the Cornwell Manufacturing Co., of Ann Arbor. The defendants argued for a new trial, but were overruled, and the case now goes to the Supreme Court.

Battle Creek-The copartnership ex sting between I. B. Carlisle and L. A. Paddock, under the firm name of Carlisle & Paddock, has been dissolved, I. B. Carlisle retiring. The firm will hereafter be composed of L. A. and G. Paddock, doing business under the style of the Battle Creek Hardware Co.

### STRAY FACTS.

Randolph-This is the name of a new postoffice in Osceola county. O. W. Wheelock is postmaster.

Dundee-Dundee's gas well is 2,278 feet deep. It was shot twice last week, and the only result was the loss of 100 quarts of nitro-glycerine. Irving-A. D. Hughes & Co. write The

TRADESMAN that a receiver has not been asked for in connection with their business, reports to the contrary notwith standing. Henrietta-This is the name of a new

town, founded by the T., A. A. & N. M. Railway, twenty miles northwest from Cadillac and nine miles from Sherman. The town is named in honor of Henry Ashley and Etta Burt, who were married a week or so ago.

Chester—The town is considerably excited over a coal find. Two veins have already been discovered, the width being five to six and one-half feet. The coal is of good quality and grows better as it reaches a greater depth. The mineral is found 140 feet below the surface.

### MANUFACTURING MATTERS.

Port Huron-The sulphite fiber works

will be ready for business February 1. Flint-F. P. Smith has merged his hardwood lumber and stave business into a stock company under the style of F

Marquette-Duluth has offered a bribe of \$100,000 to the Iron Bay Manufacturing Co. to remove their works from this city to the zenith city of the unsalted

Marquette-Bice, Powell & Co., a lumber and planing mill concern, making a specialty of house finishing, have been succeeded by S. Bice & Son, composed of Joseph H. and Clarence E. Bice, Powell & Co. retiring. The product of the shops

### Bank Notes.

The National Bank of the Republic, New York, has been made reserve agent of the First National Bank of Utica.

John Campbell, of Flint, has gone to Evart to see what can be done in the way of straightening the affairs of his brother's defunct bank. If John Campbell can discover the whereabouts of his brother he will undertake to persuade him to reand remove the charge of dishonesty from

The First National Bank of Allegan is grocery and meat market to L. E. Lang family. The father is President, while officered almost entirely by the Chichester one son officiates as Cashier and the other

### The Blake Failure.

Clement Smith, assignee for F. L. makes the following report to the cred-

200101
Stock in store\$10,14
Fixtures and Furniture 29
Accounts and Notes 1.49
Real Estate
Elevator 30
Total\$12.56

The real estate is mortgaged for \$360, the personal for \$6,476. The indebted-

### VISITING BUYERS.

Smallegan & Pickaard,
Forest Grove W J Roach, Labe City
E J Harrington, Holland
H Meijering, Jamestown
G Ten Hoor, Forest Grove
J B Walbrinal Limited
G Ten Hoor, Forest Grove
G Ten Hoor, Forest Grove
G Ten Hoor, Forest Grove
J E S Botsefo, Labe City
E S Botsefo, Labe City
E S Botsefo, Labe
E Botsefo, Labe
E S Botsefo, Labe
B M Leblag, Lumber Co
B Wallblad, Shon
S J Martin, Sullivan
B S J

February 9 has been decided upon as the date for holding the meeting of traythe date for holding the meeting of travdry goods and the other as a grocery

Advertisements will be inserted under this head for wo cents a word the first insertion and one cent a rord for each subsequent insertion. No advertisement taken for less than 25 cents. Advance payment. FOR SALE.

FOR SALE.

TOR SALE—AT A BARGAIN, THE OLDEST AND best established meat marke in the city, centrally located and doing a good paying business, with slaughter house, utensits, etc. Also one new and complete set of butcher's tools, cheap, if sold inside of thirty days. For terms and particulars apply to Wm. Henry & Son, 8 Western ave., Muskegon, Mich. 362 TOR SALE-A WELL-SELECTED STOCK OF GROcaries, doing a good business. One of the best lo cations in the city. Owner wishes to retire from trade will lease store for term of years. Address No. 364 care Michigan Tradesman.

Care Michigan Tradesman.

ROR SALE—AT A BARGAIN, A CLEAN, WELL-ASsorted stock of general merchandise which will
inventory about \$4,000. The above has been assigned
to the undersigned in trust for creditors and will be
sold at a bargain Address, R. Lillie, Assignee, Coopersville, Mich.

FORSALE—STOCK OF DRUGS AND FIXTURES FINE enough for any city. Invoice \$1,800 to \$2,000 Auditrade for Grand Rapids city or farm property. The property of the p FOR SALE - DESIRABLE BAKERY AND CONFECTIONERY establishment, including over and all tionery establishment, including oven and all essary fixtures. Seven years in trade. Good run ustom. Correspondence solicited. Address No. care Michigan Tradesman.

350, care Michigan Tradesman.

FOR SALE-HOTEL IN GOOD RESORT TOWN, WITH nineteen beds. House furnished complete. Price \$3,560, \$2,000 down, balance on time to suit. Poor health, reason for selling. Barn, 34x60. Sample room and livery office, 16x24, good livery. Mail and stage line in barn. House paying \$100 per month now. For particulars, address "Hotel," care Tradesman.

350 POR SALE—A CLEAN, WELL-ASSORTED STOCK OF general hardware, stoves and tinware. Tin shop in connection. Will inventory about \$6,000. Located centrally and one of the best points for retail business the city. Good reasons for selling. Address Hardware, care Michigan Tradesman. FOR SALE-GOOD RESIDENCE LOT ON ONE OF the most pleasant streets "on the hill." Will ex-change for stock in any good institution. Address 286, care Mich'gan Tradesman. WANTED—SITUATION AS REGISTERED PHARMA.
clst. No objection to working in general store
Address, No. 366, care Michigan Tradesman. 366

FOR SALE-AT A BARGAIN, FIXTURES FOR A'MIL linery store. Also small stock if desired in the store of the store 365

TOR SALE CHEAP-TWO FIRST CLASS MEAT MARkets; one in North Muskegon and one in Muskegon
City. Both in best locations, and doing good paying
business. Will sell one or both. 52 Western avenue,
Muskegon, Mich.

luskegon, Mich. 363

OR SALE—AT A BARGAIN A PAYING STORE,
hall postoffice and three acres of land. Buildings hall, postoffice and three acres of land. Buildings \$1,500. All for \$1,000. Must sell. Address, J. C. die, Traverse City, Mich. 

WANTS. WANTE-,

WANTED-TO BUY GOOD GENERAL STOCK OF merchandise, from \$5,000 to \$8,000, in a town of about 1,200 population. Will pay spot eash down, if offered cheap. Address.Lock Boy 20, sheridan.Mich. 300

DHARMACINT-SITUATION WANTED, BY A REGIStered pharmacist of ixy years experience. Best of references. Address 508, this office. 368 of references. Address 388, this office.

WANTED—TO SELL OR EX HANGE FOR A HOUSE and lot in Grand Rapids a clean stock of hardware and tinner's tools, situated in a live, growing town of 1,600 inhabitants and doing a good business, Address, Lon. A. Pelton, Luther, Mich.

361

eling men at Lansing to discuss the idea of forming a State league, in accordance with the plans outlined in a recent circular by A. F. Peake and L. M. Mills.

FOR SALE, WANTED, ETC.

Advertisements will be inserted under this head for a client of the store of the SITUATION WANTED—A COMMERCIAL TRAVELER

with grocery trade in Michigan. Address Jackson, care Michigan Tradesman.

WANTED-EVERY STORE-KEEPER WHO READS WANTED-EVERY STORE-KEEPER WHO READS WANTED-EVERY STORE-KEEPER WHO READS this paper to give the Sutilif coupon system a trial. It will abolish your pass books, do away with all your book-keeping, in many instances save you the expense of one clerk, will bring your business down to expense of one clerk, will bring your business down to the pass-book plan. Start the list of the month with the pass-book plan. Start the list of the month with the pass-book plan. Start the list of the month with the pass-book plan. Start the list of the month with the pass-book plan. Start the list of the month with the pass-book plan. Start the list of the month with the paper by addressing (mentioning this paper) J. H. Sutilif, Albany, N. Y.

MISCELLANEOUS.

Mich. 228

WANTED—1,000 MORE MERCHANTS TO ADOPT OUR
Improved Coupon Pass Book System. Send for
samples. E. A. Stowe & Bro., Grand Rapids. 244

### Notice of Limited Partnership.

Notice is hereby given that Frederic A. Wurzburg, William M. Wurzburg and William F. Wurzburg, and William F. Wurzburg, as general partners, and Gachary T. Mdrich, as special partner, all of Grand Rapids, Michigan, have this day formed a limited partnership in pursuance of chapter 78 Howell's Amotated Statutes, for the purpose of carrying on the business of jobbers of dry goods, notions and similar articles, at Grand Rapids, Michigan, inder the firm name and style of "F. W. Wurzburg's Sons & Co.," and that the amount of captal stock which said special partner has contribted to the common stock, is twenty-seven undred and fifty dollars, and that said partner-hip is to commence January 28, 1889, and teralnate January 28, 1891.

FREDERIC A. WURZBURG, WILLIAM F. WURZBURG, General Partners, Zachary T. Alderdy T. Alderd

ZACHARY T. ALDRICH. Dated, Grand Rapids, Jan. 28, 1889.

## NELSON BROS. & CO.,

Wall Paper and Window Shades, GRAND RAPIDS, MICH.

### P. STEKETEE & SONS, JOBBERS IN

Dry Goods & Notions,

### 83 Monroe St. and 10, 12, 14, 16 & 18 Fauntain St., Grand Rapids, Mich.

Spring Line of Prints, Seersuckers, Toile Du Nord, Ginghams, Hosiery and White Goods Just Received.

STARK A, FRANKLINVILLE A, AMERICAN A,
GEORGIA & MARSAC,

Peerless Warp

Geese Feathers.

WHILE LONG AND LOUD THE MASTERS NORES AND ALLTHE BOYS ARE OUT OF DOORS WITH INK AND PEN COMES LITTLE LEW TO ADVERTISE THE SCHOOL HOUSE SHOE

THE CELEBRATED

### turn and clean up his business affairs "Red School House" Shoes ONE OF OUR SPECIALTIES.

We are Extensive

Manufacturers

We have three Western factories, in each of which we make Special Lines of goods on the theory of merit, without Eastern shoddy. In one we make Ladies', Misses' and Children's Shoes; in another, Men of Boots and Shoes. It will prove to your advantage to give our goods a trial.

Headquarters for the Celebrated Wales-Goodyear Rubbers.

FACTORIES: Fond du Lac, Wis. Dixon, Ill.

Chicago, Ill.

## WILLARD H. JAMES.

P. O. address, Morton House, Grand Rapids, Mich.

We furnish electrotypes of our Specialties for Customers.

### ASSOCIATION DEPARTMENT.

Michigan Business Men's Association. Wichigan Bushiess and a Very Medical President-Frank Wells, Lansing.
Brast Vloe-President—H. Chambers, Cheboygan.
Second Vice-President—C. Strong, Kalamazoo.
Searctary—E. A. Stowe, Grand Rapids.
Treasurer—L. W. Sprague, Greenville.
Executive Board—President; C. L. Whitney, Muskegon
Frank Hamilton, Traverse City; N. B. Blain, Lowell
Chas. T. Bridgman, Flint; Hiram DeLano, Allegan
Secretary.

ee on Building and Loan Associations—Chaur Committee on Building and Don.

cey Strong, Kalamazoo; Will Emmert, Eaton Rapids;
W. E. Crotty, Lansing,
Local Secretary—P. J. Connell, Muskeger.

Official Organ—The Michigan Tradesman.

The following auxiliary associations are operating under charters granted by the Michigan Business Men's Association:

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President, N. B. Blain; Secretary, Frank T. King. President, N. B. Blain; Secretary, Frank T. J.
No. 3—Sturg is B. M. A.
President, H. S. Church; Secretary, Wm. Jore No. 4—Grand Rapids M. A. t, E. J. Herrick; Secretary, E. A. Stow

No. 5-Muskegon B. M. A. John A. Miller; Secretary, C. L. Whitney. No. 6-Alba B. M. A. No. 10-Harbor Springs B. M. A. No.11—Kingsley B. M. A.

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No. 12—Quincy B. M. A. J. McKay; Secretary, Thos. Lenno No. 13-Sherman B. M. A.

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No. 52-Grand Haven B. M. A. No, 53-Bellevue B. M. A. lent, Frank Phelps; Secretary, John H. York No. 54-Douglas B. M. A. Thomas B. Dutcher; Secretary, C.

No. 55-Peteskey B. M. A. No. 57—Rockford B. M. A. sident, Wm. G. Tefft: Secretary, E. B. Lapham No. 60—South Boardman B. M. A.
President, H. E. Hogan; Secretary, S. E. Neihardt.
No. 61—Hartford B. M. A.
President, V. E. Manley; Secretary, I. B. Barnas

V. E. Manley; Secretary, No. 62—East Saginaw M. A.

No. 62—East Saginaw M. A. No. 63-Evart B. M. A. No. 64-Merrill B. M. A. No. 65-Kalkaska B. M. A.

No. 73-Belding B. M. A. L. Spencer; Secretary, O. F. Webster \*o. 74—Davison M. U. President, J. F. Cartwright; Secretary. L. Gifford. No. 76-Kalamazoo B. M. A.

direct tax.

Traverse City needs school houses just now more than it needs electric lights for its streets. This former will soon become an absolute necessity; the latter can be postponed.

By all means let us have electric lights for those who want them, but go slow on street lighting at public expense. Give us the school houses first. -Fast Jordan and So Arm B. M. A., chas. F. Dixon; Secretary, L. C. Madison. No. 80—Bay City and W. Bay City R. M. A. No. 81-Flushing B. M. A. President, L. A. Vickery: Secretary A. F. P.

No. 82-Alma B. M. A.
President, B. S. Webb; Secretary, M. E. Pollasky.

Gobleville Ready to Organize. GOBLEVILLE, Jan. 25, 1889.

A. Stowe, Grand Rapius:

DEAR SIR—Enclosed I send you call signed of most of our business men. We would like to have you come down here as soon as possible. Let me hear from you at once, giving a date on which we may look for you.

Yours truly,

A. B. CLARK.

A unanimous vote of thanks was tendered Mr.

Watson Snyder was admitted to membership.

B. M. A.

Does Not Favor the Proposed Plar.

Ретоккеу, Jan. 23, 1889.

m the Grand Traverse Herald.

Election of officers resulted as follows:

officer of the Petoskey Business Men's Association, it has occurred to me that it would be right and proper to say something for the interest of the Association. I do not consider it necessary to go over our work during the year. You are all well aware that we have met with failure and success. All business undertakings share this fate and we are no exception to that rule. But what I desire to speak of is the future—to impress upon your minds the importance of standing by and supporting my successor. Don't imagine your duty to this Association ends by the paying of your dues, Support your officers by your prompt attendance at the meetings. Without this support, officers are mere figure heads, and their position becomes one of embarrassment in stead of honor. You cannot hold an organization together without the proper support of the members. Non-attendence is fatal to any organization and I would, therefore, in behalf of the officers to be elected, and in behalf of the Business Men's Association, urge upon you the necessity of your personal attendance at our meetings. In behalf of this Association I want to say this—that for practical usefulness to advance our business interests, for actual benefit to our village and citizens throughout the State of Michigan, this organization stands to-day above any other organization in the country. Why? Because it is non-political, non-sectarian: all creeds are left outside of our meetings, we meet for one common interest; we can all agree upon that question for the purpose of benefitting and elevating our business interests, we can work through this Association our village council can always learn the wishes of the business men and tax payers. If we desire to change legislation is just in its infancy, though growing stronger daily; and I predict it will have great influence in legislation, in bringing about more honest business methods, in stopping food aduteration, short weights by jobbers, the peddler nuisance, and many other matters that need improvement. The State Conven

Annual Meeting of the Petoskey B. M. A. At the annual meeting of the Petoskey B. M. A. held on Jan. 16, President Hankey read his exaugural address, as follows:

Gentlemen of the Petoskey Business Men's Association and the matter was no action laken by our Association and the matter was no action laken by our Association and the matter was no action laken by our Association and the matter was no action laken by our Association and the matter was no action laken by our Association in two matter and the proper to say something for the interest of over our work during the year. You are our work during the year. You are of a was no action laken by our Association in world be failure, as set forth in your circular. Advanced that we have met with failure and some our work during the year. You are of the interest in this company and have saved from 40 to 50 per our work during the year. You are of seven years carried \$7.500 to 88,500 in his company and have saved from 40 to 50 per our work during the year. You are of seven years are figure head, and the proper support of the porting my successor. Bon't imagine the year of the porting my successor. Bon't imagine the year of the porting my successor. Bon't imagine the year of the porting my successor. Bon't imagine the year of the porting my successor. Bon't imagine the year of the matter of the m

panying same with blanks for recording sub-

furnish blanks to each local association, for securing subscriptions to the capital stock of the company.

The success of the project depends largely on the support the local associations give us in raising the \$100,000 capital stock required by law.

Your Insurance Committee suggest that you immediately put these blanks in the hands of your Insurance Committee, with instructions to make a prompt and thorough carvass of your locality, to the end that an opportunity may be given every business man to subscribe to the capital stock. The shares are to be \$25 each, and a small amount from each of us will raise the \$100,000.

Your association is expected to secure—shares, the capital stock being apportioned among the local bodies in such amounts as we think they are willing and able to handle. Under the proposed plan the Mutual Fire of New York, the Fire Association of Baltimore, and the Prudential of Chicago, are doing a large and prosperous business and returning from 30 to 50 per cent, of their premium reciepts to their policy holders. The fact that they write only large policies of from \$10,000 to \$100,000, in the large cities, make it practical and possible for the retailer and small dealer to save a portion of the money he has to pay annually for indemnity against loss by fire.

Advise the Chairman of the Insurance Committee of the result of your canvass not later than February 25, and earlier if possible, en viosing to him the subscriptions taken for stock, together with a list of your members. to be of any benefit we must work together. The individual is lost sight of at this day in important business transactions, and organization must meet organization. We see the importance of this in all lines of business. Therefore, let us lay aside business jealousnes and come together here, talk over and if possible adjust small matters that appear like mountains to us, for without this sociability we cannot prosper and in this way, and in this way only can we succeed in building up our individual interest and Petoskey's interest. We have a fine natural location for many things, but should not forget that nature must be assisted to improve it and beautify it. We lack business sociability and here is the place to cultivate it. The large business centers are getting wealthy from the small business centers, and in order to hold our own and grow larger we must be united in building up Petoskey interests. During my past year as presiding officer I have not failed to notice the want of interest expressed by non-attendance at our meetings. As to why this is so, I can only give two reasons: One is that your officers are not what they should be or else the importance of this organization is not properly understood. Now, gentlemen, we are about to have an election and I trust you will select a member who represents Petoskey's business interests, and is able to lead and build up the Petoskey's Busines Men's Associatian and by so doing you will benefit every business man and property holder in Petoskey.

A unanimous vote of thanks was tendered Mr. Hankey for the able manner in which he had

together with a list of your members.

GEO. B. CALDWELL, Chairman.

OREN STONE.
W. S. Powers.
Committee on Insurance.

The Key-Note of Organization.

The annual banquet of the Owosso B. M. A. held on Thursday evening of last week, and of which there was a brief notice in the last issue of the Times, was a gathering of unusual importance did not consist in the luxurious repast served by the ladies of the M. E. church, though that of itself would be worthy of special note, nor yet in the number in attendance, or in the flow of reason, wit, and eloquence that followed the supper; neither in the soul inspiring music that filled the hall, while the guests enjoyed the palate-inciting and stomach-deranging luxuries to bountifully provided, but in the united and other leading men of the Association. In this purpose, the only one worthy of the effort now being made, they fill do well to heed the works of the cost, if the only purpose of such an organization is to black list a few men who from adverse circumstances or any other cause fail to meet their business engagements, nor yet when the profits are not satisfactory "to run about any other cause fail to meet their business engagements, nor yet when the profits are not satisfactory "to run about any other cause fail to meet their business engagements, nor yet when the profits are not satisfactory "to run about any other cause fail to meet their business engagements, nor yet when the profits are not satisfactory "to run about any other cause fail to meet their business engagements, nor yet when the profits are not satisfactory "to run about any other cause fail to meet their business engagements, nor yet when the profits are not satisfactory "to run about any other cause fail to meet their business engagements, nor yet when the profits are not satisfactory "to run about any other cause fail to meet their business engagements, nor yet when the profits are not satisfactory "to run about any other cause fail to meet their business engagements, nor yet when the profits are of the fill in the purpose of such an organization of men who have a mutual interest in the propose of the central prof The Key-Note of Organization. Hankey for the able manner in which he had supervised the affairs of the Association during The reports of the Secretary and Treasurer vere presented, the latter showing a balance on and of \$18.40. Electric Lighting Before the Traverse City From the Grand Traverse Herald.

The B. M. A. meeting, Saturday evening, was very largely attended, and electric lighting was discussed. It was voted the sense of the meeting that we needed electric lights, but no vote was taken as to the best manner to provide them. Mr. Campbell said he was prepared to canvass the town for subscribers to the light, and if enough could be secured to warrant the venture he would put in a plant, entirely discinct from the water works, would place the lamps in business places and residences of subscribers, free of charge, give a thirty days' trial, free, and then if any were not satisfied he would take out the lamps, and such subscribers would be released from all obligations, and no charge educational and business characteristics then, as Mr. Wells so forcibly said, "its success is assured and sharp competition only displays still plainer to the public the advantages of which others are so jealous." This purpose seems to be the sole inspiring motive of the business men of Owosso, and to this end the banquet was of great importance to our city, as the result of the spirit and harmony inspired by such gatherings the concentrated energies of the eitizens will be felt in the continued growth and development of all that constitutes the true prosperity and future success of our city.

Our Association is in spiendid working condition. Every member is highly pleas ed with the work done so fur and takes an active interest. We shall, without doubt, have every business man in our city join our ranks before the sour membership in the work done so fur and takes an active interest. We shall, without doubt, have every business man in our city join our ranks before the sour membership in the work done so fur and takes an active interest. We shall, without doubt, have every business man in our city join our ranks before the sour membership in the work done so fur and takes an active interest. We shall, without doubt, have every business man in our city join our ranks before the star of March. So don't be surprised if you see our membership in the work done so fur and takes an active interest. We shall, without doubt, have every business man in our city join our ranks before the work done so fur and takes an active interest. We shall, without doubt, have every business man in our city join our ranks before the star of March. So don't be surprised by under the work done so fur and takes an active interest. We shall, without doubt, have every business man in our city join our ranks before the star of work done so fur and takes an active interest.

take out the lamps, and such subscribers would be released from all obligated subscribers would be released from all obligated subscribers would be made them in any way.

This, certainly, is a fuir enough proposition. The question, then, to arise would be: Is it better for the town to put in a plant at public expense, or to let it be done at individual risk and expense? If the town puts it in it means the town would have its own street lighting free, and such revenue as might r.ss. from the use of lights by private parties. The expense would be the interest, fuel, care and natural wear and tear of the plant. In considering this ist—Has the time come when the town is prepared to assume this responsibility and, perhaps; risk? 2d—If so, is there any money in it for the village? There are good arguments to be used pro and con. It would seem if there is money in it to induce private capital to seek the venture, then there would be money in it for the village. This looks reasonablecenough, but the argument does not always hold as good in practice as in theory. But even if it did, is the village in a condition, or, rather, would it be wise, for the corporation to make the investment? If done by the village it would be, mainly, to scure street lighting without a direct appropriation for that purpose. Now street lighting is very desirable, but, after all, it is in one sense, a luxury, and can be dispensed with if it must needs be secured at public expense. If an electric plant is placed in the town by private would be used at individual neighborhood expense, and in the propersion of backmail. Another innovation was approved, no have afford to do so.

If the editor of the Herald would like electric lights in his office and residence he ought to pay for them himself, and not ask the man who does not care for this luxury or eannot afford to induce in it, to help pay for it by a direct or indirect tax.

Traverse City needs school houses just now in the conting the word of the propersion of the herald would like electric lig

A resolution was adopted instructing the Committee on Improvements to petition the manager of the Western Union Telegraph Co. to keep the office here open at night or at least until midnight. It was claimed there was no other city in the country the size of Manistee where the telegraph office was not open night and day.

A motion to have two regular meetings each month until May I was carried. The first and third Friday of each month were designated for the regular meetings. Specials may be called at any time by the president. Three new members were gathered in. At no time since the society was organized are the prospects as briefle as were gathered in. At no time since the society was organized are the prospects as bright as at

### Sherwood Effects a Preliminary Organiza-

SHERWOOD, Jan. 25, 1889.

Yours truly, W. R. MANDIGO. amount was \$4.

### Association Notes

Shepherd is considering the matter of organ

Eighteen persons whoe names have appeared

The Traverse City B.M. A. has gotten out a very attractive outline map of Traverse City and the surrounding country, for use on the reverse prove a good advertisingmedium.

L. C. Madison, Secretary of the East Jordan and South Arm B. M. A. writes: "We are ge ting along well. New members are coming in at every meeting. All mantain their interest in the Association, so that re have a good attend

not be a good idea for our citizens to form such

Hart Argus: The Oceana Business Association held its final meeting at the council rooms, on January 22, and closed up its business. is expected to form an association of its own.

connected with the Michigan Business Men's Asociation. We do not takemuch stock in a move ment of this kind, but as "HE TRADESMAN seen to have entered into the matter with its accu tomed energy and spunk, it is altogether likely to succeed. Pretty wile-awake paper that TRADESMAN. We wish it success of the highest

ort.
Allegan Gazette: The Allegan Business Men's Association will hold a regular meeting at G. A. R. hall, on Tuesday evening, to elect officers for o be considered and every member is earnestly requested to be present. Secretary Stowe of the State B. M. A., will be present with numerous

East Jordan Enterprise. At the the Business Men's Association, on Monday eve ning, the members expressed themselves gen erally as well satisfied with the new freight and reported that the requisition to the Postmaste and forwarded. Dr. F. C. Warne's name wa Delinquent names were harded to the Secretary

if so disposed, might have boasted over an or ciation, which did more for a time to advance one thing that has existed here before or since brought together, discussed subjects of local value and as a result of such meetings it was possible to secure united action on any imporant subject. Why these meetings should have been discontinued and with their postponment all desire to push our town have died, is mor than we can explain. Other towns keep up thei

East Saginaw, Jan. 25, 1889. E. A. Stowe, Grand Rapids:

DEAR SIR—The East Saginaw Mercantile As ociation held an open meeting from January DEAR SIR—The East Saginaw Mercantile As sociation held an open meeting from January 4 until January 17 for the election of officers, resulting as follows:

President—James H. Moore,
Vice-President—P. Tranor,
Treasurer—Wm. Neuman,
Secretary—C. W. Mulholand,
Executive Committee—G. W. Meyer and R. S. Stewart.

Yours truly.

Yours truly, C. W. MULHOLAND, Sec'y.

### Paw Paw Considering Organization Paw Paw, Jan. 22, 1889.

E. A. Stowe, Grand Rapids:

DEAR SIR—A few of us have concluded to make an effort toward forming a Business Men's Association, to affiliate with the State Association. Some of us feel it would be a good thing if we could pull more together, and, at the instance of several, I write you for printed matter relating to the plans for such an organization. Please forward what yau would judge necessary to give us an idea of the working plans.

Yours truly,

F. S. MILLINGTON.

Conscience Money. From the Charlotte Republican.

Reynolds Bros., of Eaton Rapids, had an experience last week that does not often fall to the lot of the average man. ing the proprietor, stated that about six Planished, 14 oz cut to size... years before he purchased a bill of goods there and, owing to the negligence of the clerk, managed to leave without paying for them. The matter had preyed on his mind ever since, but as times had hard with him, he had been unable to spare the money until now and that he meeting of the 4th instant.

To start with, all, as far as I have heard, are in favor of such an insurance company, but, in carefully looking over the circular presented, it was argued that this could not properly be a mutual company, but a regular stock company, according to the plan set forth in your circular. The stock so sold would naturally drift into moneyed men's hands, be controlled by a few men and would become like all other stock com

### The Insurance Question in a Nut Shell.

the stock plan at present rates, provide 50 pe on the delinquent listof the Muskegon B. M. expenses of doing business and pay a 10 per A. have found it conveilent to pay up in order cent. dividend, while writing on nearly all to get off the list. The amounts thus secured classes of property, can we not by doing away with the local agent, by frequent inspections o Eaton Rapids Herald: The Lansing Business our risks, by making a specialty of mercantile Men's Association is a lating the subject of another passenger train over the Lake Shore omical management, save more than 10 per cent. branch. It would be great convenience to If we can, under our proposed plan, it shall be returned to the policy holder. The stock in

### HARDWARE.

The Manufacture of Tacks.

A tack machine will make from 250 to 275 tacks per minute. The work, how-ever, does not end here, as the tacks are Luther Enterprise: Teighboring towns are forming Business Men; Associations for the purpose of booming the town. Why would it with before the tack reaches the packing The total output of tacks in th an association, advertiseour cheap farming land and attract settlers here? est plant in America is that of A. Fields of Taunton, Mass., who operates 300 ma-chines. There are forty or fifty different It was found that a courty association covered other manufactures in this country, and the trade amounts to more than \$50,000, 000 annually. It is a remarkable fact that there are only about 350 skilled tack s busy encouraging the establishment of an operators in America, and the wages paid to them range from \$150 to \$250 per month. No regular salary is paid in any department of the works, the operators being paid in proportion to the amount of work actually done.

A Machine for Riveting Stovepipe.

The Iron World says that a recent inention is a machine for riveting stove-sipe. In the old way each of the six or rine rivets in a piece of stovepipe was drawn and driven separately. By the use of this riveting machine all the rivets are drawn by one drop of the hammer, and all of them are set by one drop of the hammer. One man with this machine can turn out from 600 to 1,000 joints of pipe per day. The pipe is formed on a cylinder connected with the riveting machine, and this makes it uniform in size and leaves the lap smooth and free from buckles. There is, we believe, no machine of this description in the market, and it is said the invention will mark a new era in the manufacture of stovepipe. It is easily operated, there is no compli cated machinery about it, and it does the work perfectly.

Prices Current. These prices are for cash buyers, who pay promptly and buy in full packages. Ives', old style
Snell's.
Cook's.
Jennings', genuine dis. BARROWS 60&10&10 Stove Carriage new list: Plow Sleigh shoe. Wrought Barrel Bolts Cast Barrel Bolts. Cast Barrell, brass knobs. and Plated Knob Flush...60& .60&10 dis. BRACES. Cast Loose Pin, figured... Cast Loose Pin, Berlin bronzed... Cast Loose Joint, genuine bronzed. Wrought Narrow, bright 5ast joint.

Blind, Parker's... Blind, Shepard's Ordinary Tackle, list April 17, '85. Bissell No. 5...... SWEEPERS. Bissell No. 5.
Bissell No. 7, new drop pan .
Bissell, Grand
Grand Rapids. . dis. 50&02 Musket ..... Rim Fire, Unite Central Fire...

White Crayons, per gross.

DRIPPING PANS

Office of

## Foster, Stevens & Co., WHOLESALE HARDWARE

Grand Rapids, Mich., Jan. 29, 1889.

The fiber from which Sisal and Manilla Rope is made is now "cornered" and very high. The price of rope in New York today is,

Sisal, 12 1-2 cents per pound.

Manilla, 15 cents per pound.

HOES.

Au Sable.

Northwestern.

Drawer and Shutter, porcelain Picture, H. L. Judd & Co.'s....

Stanley Rule and Level Co.'s

MAULS. Sperry & Co.'s, Post, handled.

Enterprise MOLASSES GATES.
Stebbin's Pattern.....

Enterprise, self-mes

50d to 60d

% inch.

and 2¼ " ½ and 2¾ "

Reaper ...... Olmstead's .....

1½ and 1¾ inch.....CLINCH.

4 and 4½ inch.... Each half keg 10 cents extra.

Zinc or tin, Chase's Patent... Zinc, with brass bottom.... Brass or Copper....

Ohio Tool Co.'s, fancy .....

Iron and Tinned...... Copper Rivets and Burs...

Sisal, ½ inch and larger ..... Manilla....

Sciota Bench.
Sandusky Tool Co.'s, fancy
Bench, first quality...
Stanley Rule and Level Co.'s, wood...

PANS.

RIVETS.

PATENT FLANISHED IRON.

"A" Wood's patent planished, Nos. 24 to 27 10 20

"B" Wood's pat. planished, Nos. 25 to 27... 9 20

Broken packs ½c per pound extra.

MILLS.

NAILS

FINE BLUED.

CASTING AND BOX.

Our price in Grand Rapids is ONE CENT ABOVE THESE PRICES. We have in stock a new rope called

### NEW PROCESS.

Its superiority to Sisal in every respect is now universally admitted, and where it has been substituted for Manilla, favorably impresses the purchaser with confidence in its utility and success. It is manufactured in all sizes, the smaller coils being made up in a ball cord shape, thus avoiding the necessity of a reel. We keep in stock "New Process" from 1-4 up to 5-8 inclusive, and our price to-day is only 9 1.2 cents a pound for 3.8 and larger, and 10 cents for 1.4. This price, however, will not hold and must go higher if Sisal and Manilla keep advancing.

A trial coil will convince you the days of Sisal rope are nbered. FOSTER, STEVENS & CO. numbered.

numbereu.	10 and 12 Monroe-St., 33, 35, 37 39 and 41 L						
	31.	1					
EXPANSIVE BITS Clark's, small, \$18; large, \$26 Ives', 1, \$18; 2, \$24; 3, \$30	018.	List acct. 19, '86dis.					
Type, 1 \$18. 9 \$94. 2 \$90	95	List acct. 13, 80	40				
1,00, 1,010, 2,021, 0,000							
FILES—New List American File Association List	t. dis.	Silver Lake, White A   list   Drab A   "   White B   "   Drab B   "   White C   "   White C   "   White C   "   White C   "   "	50				
Disston's		Drab A	55				
New American	608-10	White B	50				
Nicholson's	60&10	" Drab B. " White C. "	55				
Heller's	50		35				
Heller's Horse Rasps	50						
-		Solid Eyesper to:					
Nos 16 to 201 22 and 24. 27	N.	Solid Eyesper to	n \$25				
Nos. 16 to 20; 22 and 24; 25	and 26; 27 28	SAUSAGE SHIFFERS OF PHIPPS					
List 12 13 Discount, 60	14 15 18	Miles' "Challenge" per doz. \$20, dis. 50@5					
Stanley Rule and Level Co.'s	dis.	\$21; dis. 50@	50&5				
Stanley Rule and Level Co.'s	50		is 30				
HAMMERS,			0.0030				
Naydole & Co.'s	dis. 25	Silver'sdis. 4	10&10				
Kip's Yerkes & Plumb's	dis. 25	SAWS.	lia				
Yerkes & Plumb's	dis. 40&10	Disston's Circular45@	A 8. 5				
Mason's Solid Cast Steel	30c list 50	" Cross Cut 45@	45.85				
Blacksmith's Solid Cast Steel, I	Iand30c 40&10	" Hand 250	25.85				
Gate, Clark's, 1, 2, 3		*Extras sometimes given by jobbers.					
Gate, Clark's, 1, 2, 3	dis. 60	Atkins' Circulard	is. 9				
State	per doz. net. 2 50	" Silver Steel Dia, X Cuts, per foot,	70				
Screw Hook and Strap, to 12 in	. 41/2 14 and	" Special Steel Dex X Cuts, per foot	56				
			30				
Serow Hook and Erro 1/	not 10	Champion and Electric Tooth X					
" " " ½	net 81/2	Cuts, per foot	28				
" " 34	net 7½	TACKS.	lis.				
	net 7½	American, all kinds	60				
Strap and T	dis. 70	Steel, all kinds	60				
		Swedes, all kinds	60				
Barn Door Kidder Mfg. Co., Wo	dis.	Gimp and Lace	60				
Champion, anti-friction	00 track50&10	Cigar Box Nails	50				
Kidder, wood track	600210	I Finishing Nails	50				
inder, wood track	40	Common and Patent Brads	50				
HOLLOW WARE		Hungarian Fails and Miners' Tacks	50				
Pots	60&10	Trunk and Clout Nails	50				
Kettles	60&10	Tinned Trunk and Clout Nails	45				
Spiders	60&10	Leathered Carpet Tacks	35				
Gray enameled	50	TRAPS.	lie				
		Steel, Game	10.6-10				
Stamped Tin Ware	100DS.	Uneida Community, Newhouse's	25				
Janannad Tin Wara	new 11st 70&10		70				
Japanned Tin Ware Granite Iron Ware	25	Oneida Comraunity, Hawley & Norton's	.78				
oranic from ware		P. S. & W. Mfg. Co.'s	- 70				

new list 70&10 Hotchkiss'...
P. S. & W. Mfg. Co.'s
Mouse, choker...
Mouse, delusion ....\$11, dis. 60 Mouse, delusio ...\$11.50, dis. 60 Bright Market dis. 5&10&2½ &2½ ... dis. 10&10&5 Barbed Fence, galvanized 555 Bright... 555 Screw Eyes... 555 Hook's... 556 Gate Hooks and Eyes.

> Coe's Patent Agricultural, wrought, Coe's Patent, malleable..... Dampers, American Forks, hoes, rakes and all steel goods

WRENCHES.
Baxter's Adjustable, nickeled.

Duty: Pig, Bar and Ingot, 4c; Old Copper,
Manufactured (including all articles of whi Copper is a component of chief value, 45 per cent ad valorem. For large lots the following quotations are shaded:

1 50 2 00 Duty: Sheet, 2½c per pound. 600 pound casks. Per pound.

8c, dis. 20

per pound 14% TIN-MELYN GRADE. 10xi4 IC, Charcoal... \$ 6 00 6 00 6 25 10 00 50 14x20 IC, 12 net 12x12 IC, 50&10 14x14 IC, 10x28 IC, 

TIN-ALLAWAY GRADE. 10x14 IC, Charcoal dis. 50 14x14 IX, "20x28 IX, " Each additional X on this grade, \$1.50.

14x20 IC, Terne M. F..... Com. Smooth, Com.

dis. 60&10

Worcester. Allaway Grade BOILER SIZE TIN PLATE

### The Michigan Tradesman

Some People and Some Other People

[Continued from page 1.] three. Please send them to my nieces,

have built the Noxet church, went away flour. with a graciously benevolent smile on her face. Then all tongues were unher face. Then all tongues were un-loosed. The ladies made haste to tell Mrs. Smith that Mrs. Grimshaw lived in Boston; that she had no end of money, and came once a year to visit her niece.

Well, she shall have those caps if I have to set up all night to finish them," said Sister Smith, enthusiastically; and she thought, with a glow of pleasure, how the building fund would be enriched by Mrs. Grimshaw's contribution. "But what price shall I ask for them?" said

the practical president.

They had already sold several at fifty cents apiece. But they unanimously con-cluded that Mrs. Grimshaw would not even ask the price, as the caps were merely a pretext for a generous donation to the church.

"They say she is a Unitaryist, too," said Mrs. Loone, who had a fatal facility for manufacturing and misapplying

"A what, Sister Loone?" asked Mrs.

"A Unitaryist. All them Boston folks

Mrs. Smith took the caps home to fir ish them, and also some narrow thread lace that had been given to the society. The ladies thought it no more than right to trim the caps with the lace, and thus show their appreciation of Mrs. Grim-

Mrs. Smith sat up until after midnight. She would have finished the caps before retiring, but Rev. John Peter Paul woke up as the clock struck twelve, and saw her lamp burning

"Are you still sewing?"
"Yes, Paul."

"Well, I am not going to let you spoil your eyes for this church, or any other. You married me, not the Noxet church, and I want you to put your sewing up and come to bed."

Mrs. Smith dutifully obeyed, but she rose with the first streak of dawn. At noon the caps were done and she took them herself to Mrs. Grimshaw. That lady looked them over very closely, and

"What is the price?"
"We have sold some without lace for fty cents."

"I presume this lace was given the so-clety? You did not buy it?" Mrs. Smith had to acknowledge it had been given to the society.

"Of course, then, you cannot ask extra for the lace. Here is a dollar for the

As a veracious narrator of facts, I am sorry to have to record that Sister Smith did not throw the two silver half-dollars after the retreating form of Mrs. Grim shaw. But she was young then and rather overawed by the magnificence of

this aristocratic Bostonian. As she walked rather dispiritedly homeward, she reflected that perhaps, after all, some Bostonian "Unitaryists" could give points to some Noxet Metho-ANNA FARR.

### A Forty-five Foot Bed of Salt.

Extensive explorations, continued through several years, and extending over a wide region in the upper part of the Onondaga Valley, about seventeen miles southward from the city of Syraease, have been rewarded with complete Under the direction of William

well, general manager of the B. Coggs
Solvay Process Works, wells have been sunk in five different localities—one on hillside at Jamesville, another at Cedarville, one near Onondaga Valley (village) one in the south part of the town of Lafayette, and now another in that town, also up the valley near Car-

On the fourth trial full success was attained. The fifth, now in progress, promises a like result. In other instances salt water was found. The sucwas at a point cessful boring miles south of this city, on the easterly side of the valley, at the foot of the hills. It was carried to a sufficient depth, and a solid bed of rock salt fortydepth, and a solid bed of rock salt forty-five feet in depth was discovered. The boring was in the shales through 735 feet of the deposit, then through 500 feet of limestone, when, underneath and next to it, at a depth of 1.210 feet from the surface, a solid body of rock, salt forty. surface, a solid body of rock salt forty-five feet thick was reached. The boring was carried through the deposit. Operations were begun early in the season, but some obstacles were encountered, making necessary a change of location, when the work was prosecuted to this successful termination. The well now in progress is thirteen miles south of the city, four miles nearer than the place at which the "great find" was made, and there is every prospect of equally good results there, without the necessity of boring more than 1,000 feet. The process is expensive and laborious, and the Solvay Process Company has expended thereon not less than \$35,000, for which the success attained will give full recomwhich the "great find" was made, and the success attained will give full recom-

### Electric Light vs. Kerosene Oil.

TRAVERSE CITY, Jan. 21, 1889.

E. A. Stowe, Grand Rapids:

DEAR SIR—Last Saturday evening we called an adjourned meeting of our Association to discuss the electric light question. It had the desired effect of bringing out a good attendance, so the question was pertiy well discussed, both for and against. On taking the sense of the meeting the motion was carried, with only a few dissenting votes, "that we believe the time has come when we should have electric lights." Further discussion followed on the advisibility of the corporation or an individual owning and controlling the plant. We then adjourned until Jan. 29 to further discuss the question and get "more light," but it looks as if there might be some prospects of our getting out of the darkness of "ye olden times."

I should also like to call your attention to the map of this section of country on the back of this sheet. This has been brought out by the Association, as an advertising scheme, our business men agreeing to use the paper pretty generally.

Our President, Mr. Milliken, has always taken

ally.

Our President, Mr. Milliken, has always taken an active interest in the Association, being one of those men who "get to the front," as the boys say. We expect to see some good results before the year is out.

H.

Praise undeserved is satire in disguise. Milling Co.

BUSINESS LAW.

Brief Digests of Recent Decisions in Courts of Last Resort.

TRADE-MARK—"LA FAVORITA." The Supreme Court of the United

where I am visiting."

The velvet-clad lady, whose solitaire diamond ear-rings alone would nearly ita" constituted a valid trade-mark for

CITY ORDINANCE-SALE OF MILK. The Recorder of Kansas City has just endered a decision in the case of Kansas City vs. White, holding that an ordinance of the city prohibiting, under penalty, the selling of skimmed milk, is constitutional.

STATUS OF CIDER AS A LIQUOR.

In a case involving the construction of the Pennsylvania excise statutes, the Supreme Court of that State held that the question whether cider came within the class of "vinous or spirituous was one to be determined by a

CONSTITUTIONAL LAW - TRUST COM-PANIES.

The Supreme Court of Minnesota lately decided that the act of 1883, authorizing the incorporation of annuity, safe de-posit and trust companies, and granting them power to act as guardians of the estates of insane persons, was constitu-

LIMITED PARTNERSHIPS-PENNSYLVANIA LAW.

Supreme Court of Pennsylvania decided lately, in the case of Lauder vs. Logan et al., that in the case of an asso ciation organized under the Limited Partnership Act of 1874, where the cash capital which is required under the filed statement to be paid at the outset, is actually in the treasury, and the stock-book, which the act requires to be kept, shows fon whom the unpaid balances are due, the purpose of the act is accomplished, and that no member or creditor can be misled as to the condition of the association in these respects.

CONSTITUTIONAL LAW-RIGHT TO PRO

FESSION. A statute of West Virginia requires every practitioner of medicine in the State to obtain a certificate from the State Board of Health to the effect that he is a graduate of a reputable medical college or that he has practiced medicine in the State continuously for ten years, or that he has been found, upon examination by the Board, to be qualified to practice medicine. A person convicted of unlawfully practicing medicine without a cer-tificate, in violation of this statute, appealed to the State Court of Appeals and thence to the Supreme Court of the caps. Excuse me, I must finish my pack-ling." And she left the room. United States, on the ground that this act was unconstitutional, inasmuch as it deprived him of liberty and property without due process of law, contrary to the fourteenth amendment to the Consti-tution. The Supreme Court has just handed down a decision, holding that the act is not unconstitutional. The court said: The right to continue the practice of professions is often of great value, and cannot be arbitrarily taken away any more than real or personal property can But there is no arbitrary deprivation of such rights where its exercise is not permitted because of a failure to comply with conditions imposed by the State for the protection of society. The power of the State to provide for the general welfare of its people authorizes it to pre-scribe all such regulations as may be necessary to secure the people against the consequences of ignorance and incapacity as well as of deception and fraud. One means to secure this end is the method adopted by West Virginia.

If the means adopted are appropriate to the calling or profession and obtainable by reasonable study or application, objection to their validity can be raised. The court sees nothing in the statute which indicates an intention of the Leg-islature to deprive one of any of his rights. No one has a right to practice medicine without having the necessary qualifications, and the statute only requires that whoever offers his services as a physician shall present evidence of his fitness therefor. Legislation is not open for the statute of t to the charge of depriving one of his rights without due process of law if it be general in its operation upon the sub-

### Grains of Gold.

Be regular in your habits. Love laughs at locksmiths.

Do not judge a man by his coat. The many fail; the one succeeds. Never try to outshine, but to please. The greatest scholars are not the wises

Pride and avarice are a most whimsical

The proof of the pudding is in the di-

Be fit for more than the thing you are

There are peculiar temptations which assail man. Law in the visible is the invisible in

If possible, go to bed at the same hour

As love casteth out fear, so doth fea

Expediency is man's wisdom; doing

Go up hill as fast as you please, but "After misfortune comes fortune," is

a gipsy proverb.

If the time don't suit you, suit yourself to the time.

Nothing is so uncertain as the minds of Many reputations are founded on more

celebrated "Crescent," "White Rose" and Call and inspect our new establishment Merchants should remember that the "Royal Patent" brands of flour are manufactured and sold only by the Voigt

DO YOU HANDLE IT?



Gives Universal Satisfaction for

Horses, Cattle, Hogs, Sheep, Colts, Calves, Pigs, Lambs. finest line of illustrated advertising attractive Lithograph Label. List ced August 1, 1888. A 75 cent. cash irculars in each case. Rubbers ing pad free with your first orde Special directions for build lar, "Hog Cholera-Cause, Cure and Preventive," is attracting universal lar, "Hog Cholera—Cause, Cure and Preventive." is attracting universal attention.
Contains the most scientific and practical facts
in regard to this terrible disease, and only known
positively successful treatment. Gives valuable information in regard to swine-raising
for large profit. See other circulars for all
kinds of stock. The facts contained in these
circulars are worth many dollars to every enterprising farmer or stockman. Dealers! We have
withdrawn our salesmen and solicit a continu and also our GRAND CASH ber stamp-free
PRIZES. See circulars for testimonians or able dealers from all parts of the country. This able dealers from all parts of the country. This is about equally divided between drupted in a pool traction of the country o

SOLE MANUFACTURERS:

The German Medicine Comp'y Minneapolis, Minn,

For sale in Grand Rapids, Mich., by Hazeltin Perkins Drug Co. and Hawkins & Perry, whole



To THE MERCHANTS OF MICHIGAN - We offer

Monuments

If you have any to offer send samples

and amount and

will try to buy them W. T. LAMOREAUX

71 Canal Street.

Flavoring Extracts,

Baking Powder, Bluing, Etc.

And Jobber of Grocers and Druggists' Sundries.

19 S. IONIA ST.

## BOOK-KEEPING

WIPED OUT No Pass Books! No Charging! No Posting

No Writing! No Disputing of Accounts! No Change to Make!

TRADESMAN THE NEWEST AND BEST SYSTEM ON THE MARKET.

We quote prices as follows:

Send in sample order and put your busines on a cash basis. E. A. STOWE & BRO., Grand Rapids.

> POTATOES, APPLES, DRIED FRUIT, BEANS

WANTED.

and all kinds of Produce. If you have any of the above goods to ship, or anything in the Produce line, let us hear from you Liberal cash advances made when desired.

EARL BROS., COMMISSION MERCHANTS 157 South Water St., CHICAGO.

Reference: FIRST NATIONAL BANK, Chicago.

# Alfred J. Brown PURE

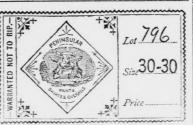
Foreign, Tropical and California

FRUITS PUTNAM & BROOKS, Grand Rapids Wigh



Sweet Potatoes and Grapes.

Bananas, Our Specialty. 16 and 18 No. Division St.,



MICHIGAN TRADESMAN, Grand Rapids. STANTON, SAMPSON & CO.
MICHIGAN TRADESMAN, Grand Rapids. Manufacturers, Detroit, Mich.

### We carry a large stock of all kinds of Foreign and Domestic Nuts and are prepared to sell in any quantity. PUTNAM & BROOKS.



The Best Fitting Stocking Rubber in the Market.

Geo. H. Reeder,

Grand Rapids, - Mich

## HEAVENRICH **BROTHERS**

Wholesale Clothiers

Perfect-Fitting Tailor-Made Clothing AT LOWEST PRICES.

138-140 Jefferson Aue., 34-36 Woodbridge St., Detroit.

We manufacture a full line. and warrant our goods to be pure and first class in every particu-

WHEN IN MUSKEGON

Fletcher's City Creamery For the BEST LUNCH to be had in the State, W. H. FLETCHER, - 54 W. WESTERN AVENUE.

PERKINS & HESS Hides, Furs, Wool & Tallow,

NOS. 122 and 124 LOUIS STREET, GRAND RAPIDS, MICHIGAN. WE CARRY A STOCK OF CAKE TALLOW FOR MILL USE

PUTNAM & BROOKS, Packers.

GRAND RAPIDS, - MICH. Detroit Soap Co., DETROIT, MICH.

Manufacturers of the following well-known brands of QUEEN ANNE, MOTTLED GERMAN, MICTURE BLUE, SUPERIOR, MONDAY, PHENIX, AND OTHERS. For quotatious address

MICHIGAN, ROYAL BAR, CZAR, MASCOTTE WABASH, CAMEO

Salesman for Western Michigan, W. G. HAWKINS, Salesman for Western Michigan, Lock Box 173, - GRAND RAPIDS

Wholesale A. HIMES.

Yards, Shawmut Avenue, Winter and W. Division Sts. Office under Nat'l City Bank. Telephone Call 490-2. CAR LOTS A SPECIALTY.

LORILLARD'S STANDARD FIRST GRADE PLUG TOBACCO CLIMAX

Can now be bought at the following exceptionally LOW FIGURES: Less than 56 lbs. 56 lbs. or over. any quantity .41 .39 .39

CLUBS, 12 x 2, 8 oz., 6 cuts, FOURS, 6 x 2, 4 oz., 42, 30 & 12 42, 30 & 12 .41 .41 THESE PRICES LOOK TOO GOOD TO LAST.

> HESTER & FOX, Manufacturers' Agents for

SAW AND CRIST MILL MACHINERY.

Planers, Matchers, Moulders and all kinds of Wood-Working Machinery, Saws, Belting and Oils. And Dodge's Patent Wood Split Pulley. Large stock kept on hand. Send for Sample Pulley and become convinced of their superiority. 44, 46 and 48 So. Division St., GRAND RAPIDS, MICH. Write for Prices.

MERCHANTS! RETAIL ATTENTION,

Increase your Cigar Trade by selling the



Named in Compliment to the

Association, Michigan Business Men's

> And especially adapted, both in Quality and Price, to the requirements of the RETAIL GROCERY TRADE.

b Gent Gigar on Karth PRICE, \$30 PER THOUSAND.

Company, The Telfer Spice

MANUFACTURERS' AGENTS, GRAND RAPIDS.

ORDER

SOLICITED

LEISURE HOUR JOTTINGS.

Written for THE TRADESMAN. BY A COUNTRY MERCHANT.

With what unction and fervor does the perity of the people, and phenomenal increase of wealth. How smoothly and gracefully the millionaire senator announces from his seat that his fellow citizens, those marvelously favored denizens of this land flowing with milk and penditures and increased taxation. How statisticians proceed to show that vast accumulations of money and property indicate a marked and more than satisfactory financial outlook for the country. And what manifest and persistent determination is exhibited by nine-tenths of those who are selected to make our laws, and provide for our taxation, to see that the people—aside from a few favored individuals-are not allowed to become unduly and unreasonably burdened with the accumulation of riches.

Are these people, or even a respectable proportion of them, honest and sincere in the belief that the prosperity of the American people, en masse is perfectly satisfactory to the people themselves: And do they, or a fair proportion of them, even, conscientiously think that each downward turn of the screw in the tax mill is welcomed by the parties who are being pressed?

If some of them are honest in their expressed views we can possibly find some thing approaching a plausable reason for their belief. When a man is fattening at the public crib, or who has been fattened by class or special legislation looks at the situation, it is not excessively strange that his own prosperity should blind him, when the general status of the people is brought into question, but when those few metropolitan and numerous bucelic gentlemen, who are now experimenting with the legislation at Lansing, come directly from the midst of the peo ple, and, if of ordinary brain capacity, ought to be reasonably conversant with the situation of the people, it is more than strange that they should, as they undoubtedly will, become permeated with the evident belief that the more extravagant their session, the greater will be their reputation as public benefactors

There, for instance, is Farmer Subsoil and Lawyer Tangler, who are both engaged in trying to keep the legislative hopper full, at the capitol. Farmer S. knows, to an absolute certainty that half the farms in his immediate locality are mortgaged, and that two-thirds of the agriculturalists whom he knows are complaining that, with the closest economy, it is almost impossible to pay current expenses. Lawyer Tangler knows that the depression among the farming classes has reacted seriously upon his own town, whose trade is almost exclusively among these classes. He knows that an unusua flood of assignments, chattel mortgages and "trust" bills of sale, indicate an unhealthy state of business. And he can't help noticing the fact that about the only parties who appear to be entirely satisfied with the situation are the money loaners. Yet a safer bet could hardly be made than that neither Farmer S. or Lawyer T. will appear before the people this session, as champions of tax reform

Until recently the village of, let us say Barrelville, has always had an exception able reputation for enterprise and pros perity, yet Barrelville has been struck with the-let us hope temporary-de pression that is common to a great many small towns in the agricultural sections An acquaintance, who has a sharp, bright, intelligent nephew of nineteen or twenty recently took the young man down to B., \$1,000 REWARD!! where he was well acquainted, and en deavored to procure him a situation in a store. The first dealer approached was a druggist, who, after listening courte- CLEAR LONG HAVANA FILLED ously to the applicant, observed:

"I haven't the remotest opening for the boy, K-, and if I had I'd advise you to make a mason, or carpenter, or even : hod-carrier of him rather than have him learn this business. Why? Why, because the average country drug man's profits for a year, these times, won't equal the wages of a skilled mechanic. So put his time against the workman's. and he has from \$2,000 to \$6,000 of capital laying practically idle. When I went into trade there was money in the business; now it's almost a business farce. In those days trade was lively, competition not unreasonable, and full prices were maintained; to-day the profitable knick-knack, fancy goods trade is virtually 'played out'; there are five drug stores where two are hardly demanded; medicine wagons are traveling the country in all directions, and street fakirs gull the gullable under your very nose; and even the doctors are so successfully

drummed by the small manufacturers The Michigan Tradesman drummed by the small manufacturers that the prescription trade is almost a thing of the past. Then add to all this the solid but disagreeable facts that profits have decreased one-fifth to onefourth: that store and family expenses can't be made to follow the cash receipts: that taxes and insurance increase rather than decrease, and you can somewhat millionaire governor pen his Thanksgiving proclamation, calling attention to

appreciate the situation. The boy might generally make a little money by getting wired, in bbls.

Sweet Gherkin, in bbls.

Mixed, in bbls.

Live in code 45 role. the beautiful harvests, exuberant pros- his certificate as a pharmacist, and then opening a saloon drug store, but it would be a d-d sight more honorable and manly to make an acknowledged ginslinger of him, and done with it."

Supposing this unsatisfactory state of affairs to be peculiar to only one branch honey, are clamoring for increased ex- of traffic, K— commenced a round of application among the other dealers. A glibly and plausibly the well-paid official hardware man was disgruntled over the scarcity of buyers, and the competition of an irresponsible and reckless opposition dealer. A dry goods and a clothing dealer sold some cheap staples and indis pensables, but the alluring advertisements of the city dealers carried the bulk of the desirable trade away from the town. A boot and shoe party wa soured over the advent of a foreign bankrupt stock. The furniture trade was waiting for wheat to yield better and bring better prices. The butter and egg trade alone induced three or four grocerymen to keep their doors open, and a jewelry man emphatically declared that he'd as soon have his stock at the North Pole. "Well, my boy!" said K-, climbing

into the buggy, "looks rather discouraging, don't it? I guess you'd better go into a lawyer's office. There's nothing harder for the average man to learn, when his income is steadily decreasing. than to keep his expenses proportioned taxation, from the school district to the a revival of business soon there won't b awyers enough in this section to attend to the assignment business. And when you get so you can successfully unload man's honest debts on to the shoulder of his creditors you'll find you've struck a bonanza.'

### An Entry Clerk.

Merchant (to applicant for a position) -Have you had any experience as entry

I have indeed, sir.

At my last place, sir, in a boarding nouse. I stood in the entry to keep felows from stealing the boarders' hats,

HARDWOOD LUMBER.	
The furniture factories here pay as fol	llows for
lry stock, measured merchantable, m	ill culls
out:	
Basswood, log-run13	00@15 00
Birch, log-run	00@16 00
Birch, log-run	@22 00
Black Ash, log-run14	00@16 00
Cherry, log-run25	00@35 00
Cherry, Nos. 1 and 250	000.60 00
Cherry, Cull	@12 00
Maple, log-run12	000014 00
Maple, soft, log-run	000013 0
Maple, soft, log-run	@20 0
Maple, Nos. 1 and 2	@25 0
Maple, clear, flooring	(0.25 U
Mable white selected	(((),20) ()
Red Oak, log-run	00@20 0
Red Oak Nos 1 and 2	UU((1,2) U
Red Oak, 14 sawed, 8 inch and upw'd. 40	00/20/45 0
Red Oak, ¼ sawed, regular30	00@35 0
Red Oak, No. 1, step plank	@25 0
Walnut, log run	@55.0
Walnut, log run	@75 0
Walnut, Nos. 1 and 2	@ 15 0

## BLANK BOOKS

Stationery, TABLETS, STEEL PENS, INKS.

Valentine Samples

Eaton, Lyon & Go., 20 and 22 Monroe St.

THE LARGEST AND BEST SUMATRA WRAPPED CIGAR SOLD FOR 5 CENTS.



### Amos S. Musselman & Co. SOLE AGENTS,

GRAND RAPIDS, MICH.

### J. S. WALKER,

MANUFACTURER OF PICKLES AND CATSUPS.

And Jobber of VINEGAR, PRESERVES and JELLIES.

eet Gherkin, in half-bbls

J. S. WALKER,

SEEDS,

BALED HAY, MILL FEED

and PRODUCE.

Grand Rapids, Mich

### HOLLAND. - MICH WNINGS



Chas. A. Coye,





-	TIME TABLES.
	TIME TABLES.
	Grand Rapids & Indiana.
	Arrives.
rse	City & Mackinaw9:05 a m

7:00 a m 11:30 a m train has sleeping car for Petoskey and

### MICHIGAN CENTRAL The Niagara Falls Route.

	Detroit Express	6:45	a m
	Day Express	1:10 ]	o m
	New York Express	5:40 1	p m
	*Atlantic Express	0:45	p m
	Mixed	6:50	a m
	ARRIVE.	0.00	
	*Pacific Express	0:00	a m
	Local Passenger	0:00:	a m
į	Mail	3:15	p m
	Grand Rapids Express	10:15	p m
	Mixed	5:30	n m
	*Daily. All other daily except Sunday. Sleep	ince	nama
	*Daily. All other daily except sunday. Sleet	mig (	201 13
	run on Atlantic and Pacific Express trains to a	num	om
	Detroit. Parlor cars run on Day Express an	d Gr	and
	Rapids Express to and from Detroit. Direct	con	nec-
	tions made at Detroit with all through trains E	dast o	ver
	M. C. R. R., (Canada Southern Div.)		
	O. W. RUGGLES, Gen'l Pass, and Ticket Agt., Ch	inan	
		neag	0.
	FRED M. BRIGGS, Gen'l Agent.		
	Detroit Grand Haven & Milwau	kee	

Affives.	Leaves.
†Morning Express 1:05 p m	1:10 p m
†Through Mail 4:55 p m	5:10 p m
†Grand Rapids Express10:40 p m	
*Night Express 6:40 a m	7:00 a m
+Mixed	7:45 a m
GOING EAST.	
+Detroit Express	6:50 a m
†Through Mail	10:30 a m
†Evening Express 3:40 p m	3:50 p m
*Limited Express10:30 p m	10:55 p m
+Daily, Sundays excepted, *Daily,	
Detroit Express has parlor car to Detr	oit, making
direct connections for all points East, arri	ving in New
York 10:10 a. m. next day. Limited Expres	ss, East, has
through sleeper Grand Rapids to Nia	agara Falls,
connecting at Milwaukee Junction wit	th through
gleener to Toronto	

### WANTED!

We want stocks of goods in exchange for \$100,000 worth of productive real estate in Lansing city property and improved farms.

R. A. CLARK & CO.
Real Estate Brokers Lansing Mich.

No. 2 Hinge, " Butter Crocks, per gal Jugs, ½ gal., per doz.

Meat Tubs, 10 gal., each



Weighs only 16 lbs.; always stands up alone when not in use. Send \$3.50 and I will send you one, charges paid. Warranted to suit.

W. T. LAMOREAUX, Grand Rapids, Mich.

## 'Quickmeal' GASOLINE STOVE.

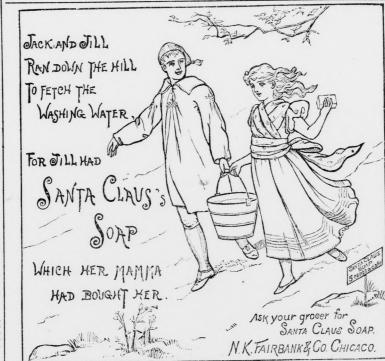
## THE SUCCESS OF THE SEASON JUST PAST. THE BEST DELIVERY WAGON ON

Has eight separate and important improvements for 1889. Now is the time to arrange for the selling agency for your town, and we invite correspondence from previous agents and from those who would like the agency for the coming season. Discount, terms of delivery and dating of invoice given on application. Catalogue for 1889 now ready.

## H. Leonard & Sons,

GRAND RAPIDS, MICH.

Jobbers of Grockery, Yinware and Lamp Goods.







Business and Pleasure Sleighs, Farm Sleighs, Logging Sleighs,

Grand Rapids.



Goods. Write for quotations and samples.

brated Alligator Brand, direct from Flor da in car lots by

FANCY FRUIT --- The Cele-

GEO.E. HOWES & CO., ranges

COLBY, CRAIG



Ve Manufacture to Order Hose and Police Patrol Wagons, Peddlers, Bakers, Creamery, Dairy, Furniture, Builders, Dry Goods, Laundry, and Undertakers Wagon

Repairing in all its Branches.

COLBY, CRAIG & CO.,

West End Fulton St Bridge. Telephone No. 867.

## LEMON, HOOPS & PETERS,

Wholesale Grocers

IMPORTERS.

MICH. GRAND RAPIDS,

WHO URGES YOU TO KEEP

# THE PUBLIC!

By splendid and expensive advertising the manufacturers cre ate a demand, and only ask the trade to keep the goods in stock so as to supply the orders sent to them. Without effort on the grocer's part the goods sell themselves, bring purchasers to the store, and help sell less known goods.

ANY JOBBER WILL BE GLAD TO FILL YOUR ORDERS.

We carry the Largest Line and make Special Prices on Round Lots.

PUTNAM & BROORS, emons Grand Rapids.

Stovewood Shingles

### THEO. B. GOOSSEN,

WHOLESALE

Produce Commission Merchant, BROKER IN LUMBER.

Orders for Potatoes, Cabbage and Apples, iu Car Lots, solicited. Butter and Eggs, Oranges Lemons and Bananas a specialty. 33IOTTAWA STEET, Telephone 269.

GRAND RAPIDS, MICH.

### The Grocery Market.

GROCERIES.

Business was fairly good the first three Most houses, however, report the week's business to be ahead of the corresponding week of a year ago. The condition of the staples is as follows:

Coffee-The market on Rios and Santos is still characterized by uncertainty. has been of a bullish nature, and the ten- on the evening of February 15. dency in New York has been upward. The market on mill coffees has ruled quiet, no new features having been intro- nevertheless. As he also conducts a drug duced. Mocha has sold at slightly lower

Fish-Mackerel is held with considerable steadiness. Cod has advanced a fracsale. There is practically no sale for whitefish and trout.

Fruits-Currants are steady, the foreign advices being of a strong character. Turkish and French prunes are in light demand. Raisins are also in light demand, especially in the case of Malaga stock. Good grades of Valencias are scarce and high, readily commanding 81/2c. Lower prices should be regarded with suspicion, as the goods are probably poor and not likely to keep any length of

Molasses-New Orleans is in good demand. Sugar syrups have ruled steady, with moderate demand.

Rice—The Shipping List says: The movement in domestic sorts is scarcely so large as during the period of our last report, but being quite up to that which ordinarily prevails at this season of the year, prices are firmly maintained. The demand is about evenly distributed over both Carolina and Louisiana, the former commanding the preference on high grades, the latter on the lower sorts. but lost it on his way home. Advices from all Southern points note fair movement, the ratio being sufficiently Orleans, with a view of depressing the prices of rough, is reported to have come to grief, and planters are quite confident that the outcome will be a much higher range of values in rough, and if so, an as the domestic rules at about present

tions having occurred in the market.

the face of a light demand, which led to higher prices on last Wednesday's offer-ings in New York. Lower grades of housewife knows. During the daytime ings in New York. Lower grades of Japans have advanced 1c.

Pickles and sauerkraut are a little

### East Saginaw Jottings.

snow will have a tendency to liven up twenty times a day-in response to th things. A. D. Spangler & Co. have moved out

of their old store and are now occupying in dealing with the case of two swindler the store vacated by the Courier, which who were arrested while ringing doorhas moved into a new block on Jefferson bells, spoke these sensible words:

There is a splendid chance for some A hundred thousand families ar one to start a commission house or ship me when I declare it to be a nu chandler business in the store on Water street recently vacated by the Jas. Stewart Co.

Some door-bells are ringing from ing to night. There are thousand these peddlers, and many are un

Some important changes will be made on Genesee avenue next spring. We undoor if they can, walk in, and an derstand that the Savings Bank has purchased the block where Foster & Post's bazaar now is and will build an elegant evil." new bank there. The East Saginaw National Bank has leased the corner where the M. C. ticket office now is and are now subject to constant interruptions, Gum Drops......
will have the same fitted up in elegant insults, and dangers by the swarms of Licorice Drops.....

A. B. Licorice Drops...... style. They will also occupy the store nomads who are abroad in the city. where Ferguson's insurance office now is, Mr. Ferguson moving into the store who are now compelled every day to meet

The Union Association of Lumber Dealers of Indiana, Ohio and Pennsyl-Dealers of Indiana, Ohio and Pennsyllieved of the most unpleasant task of vania came last Thursday, about 175 their lives if some means could be destrong, and made us a very pleasant visit vised to keep peddlers and all such wanof two days. There were 300 at the conof two days. There were 300 at the convention at Columbus, but all could not spare the time to come. We did our best to entertain them and all seemed to have present overrun with beggars. Many of a pleasant time. It is just such visits as this that booms a city and we sincerely hope that our business men will profit by this, which they surely will, and that our other branches of trade will follow the lumbermen's example.

### Hides. Pelts and Furs.

There is no change in wool. Manufac turers are not buying, as they get no corresponding advance for cloths.

Hides are in full supply at slightly the absence of sales, it is hard to quote prices.

Tallow is plenty at 1/2@3/4c decline. Furs are in demand at excited prices, which will be corrected after the London sales, held on the 28th, 29th and 30th of this month. These sales will govern the prices for export until March.

### Gripsack Brigade

Willard H. James, traveling represent ative for C. M. Henderson & Co., was in town a couple of days last week.

Will Hubbard, Michigan representative days of last week, but the last three days for Chas. P. Kellogg & Co., of Chicago. did not bring the same volume of trade. was in town a couple of days last week. Abe Lineweaver, the invincible repre-

sentative of Cook, Lyman, Smith & Co., of Chicago, was in town last week in charge of a couple of friends.

Don't forget to communicate with Geo. F. Owen, if you have any friends you Such crop news as has come from Brazil wish invited to the traveling men's party

> No one would suspect Max Mills of being an undertaker, but such is a fact nevertheless. As he also conducts a drug store, it is in order to infer that he pays a commission at both ends—to the doctors.
>
> The market is looking up a little, on account of a limited demand from the South for seed stock. There is no visible stiffening in prices, however.
>
> Squash—Hubbard, 1c per lb.
>
> Sweet Potatoes—Kiln-dried Jerseys, \$3.75 per lbl.

Frank L. Kelly is visiting friends at Box and barrel herring are slow Lawrence. His four weeks' stay at Mt. Clemens did not help him as much as he hoped it would, but he is now gaining slowly and expects to be able to resume his trips on the road in a few weeks.

### Purely Personal.

N. W. Wiley, the White Cloud mer chant, was in town Monday.

Jas. E. Davis, the Detroit drug jobber, was in town a couple of days last week. F. R. Burrows, right bower for Swift & Company, was in town Monday for the purpose of inspecting the business of L. F. Swift & Co.

A. E. Loomis, Secretary and Treasurer of the Grocers' Mercantile Agency, of New York, was in town last Friday and left Saturday for East Saginaw.

Geo. Purkiss, the Northport fish merchant, was in town a couple of days last week. He will establish an office at Traverse City the coming season.

L. E. Hawkins was returned from Colorado, greatly improved in health and spirits. He says he gained ten pounds in weight while in the Centennial State.

Wm. H. Hoops, accompanied by his wife and daughter, expect to sail from large to give assurance that the crop will New York on Feb. 16 on the Barra couta be placed long before the "new" can be for a six weeks trip to British Guinea, reached. The combination which had touching at all the principal islands of been entered into by the millers in New the Windward group on the outgoing and incoming trip.

### The Tyranny of Peddlers.

From the Chicago News. There are scores of people in this city appreciation of prices in cleaned. Forbells. They are peddlers of many deeign sorts continue in fair demand, but scriptions, whining beggars and insolen no enlargement is likely to occur so long tramps. They are the terror of the house wife and the detestation of the servar girl. They shed tears or they threater they quote scripture or they swear. Som Sugar is without change, no fluctuaions having occurred in the market.

Tea—The market has been strong, in
the face of a light demand, which led to some would not stop at robbery, if the while her husband is away from home these bold rascals fill her with apprehen sion. She has been bullied, threatened disgusted and alarmed by scores of suc people. It is not surprising, therefore that when alone in her own house sh Trade in general is quiet, but the late the door-bell rings —as it does ring pulls of peddlers, tramps, and nonde scripts.

Justice Charles J. White on Saturday

"What we need is an ordinance pro-hibiting peddlers from ringing door-bells. Putnam & Brooks quote as foll ws: pled scoundrels. If they ring the ate whatever is within reach in the way. Some public-spirited alo should have the gumption to rem

Nothing would give the housew Chicago greater joy than the passa enforcement of such an ordinance where the M. C. ticket office now is and are now subject to constant interruptions, H. M. Chocolate Drops. tyranny of such people is too much to be endured. Thousands of delicate women on Washington avenue which his father at their doors strangers with coarse, un-occupied in years gone by. the risk of insult and bodily harm from these unwelcome callers, would be rehouses.

them are burly rascals who delight in Moss Drops, in pails...
" in bbls...
Sour Drops, in pails...
Imperials, in pails...
in bbls... The police should terrorizing women. look after these ruffians more closely.

### Discounts are Worth Saving.

From the Hosiery and Knit Goods Journal. Have you ever thought.

might save on discounts? Just take your pencil and figure a little. Suppose you have bought goods to the amount of \$5000, and the terms of the invoice read: 5 off, ten days; 4 off, thirty days; 2 off, sixty days. Now, if you pay the bill within a factor of the invoice of the first of the discount of 5 per size of the first of the discount of 5 per size of the first of Have you ever thought how much you lower prices and uncertain demand. In \$478. You have saved the interest on \$500 at 5 per cent. for one year. If you accept the second and pay in twenty days at 4 per cent. you would be paying \$5 for the use of \$500 for twenty days, which is at the rate of 25 cents a day, or \$91.25 a year. Worth saving, isn't it? At any rate, save your discounts. However However small, they amount to considerable in the long run, and unless you cut your prices so low as to be without gain of discounts,

### PRODUCE MARKET.

Apples—In fair demand at \$1.50@22 per bbl. Beans—Handlers are paying about \$1.25 for u Apples—In fair demand at \$1.50,22 per bol.

Beans—Handlers are paying about \$1.25 for unpicked and getting \$1.65,21.75 for hand-picked.

Butter—Creamery is in fair supply at 226,236.

Dairy is easier, No. 1 readily commanding 186 Cabbages—Home grown command \$3@\$5 per 100 Celery—18@20c per doz.

Celery—18@20c per doz. Cider—8@10c per gal. Cooperage—Pork barrels, \$1.25; produce barrels

25c.
Cranberries—\$7.75@\$8 for Bell and Cherry and \$8.50@\$9 for Bell and Bugle.
Dried Apples—Commission men hold sun-dried at 44@56 and evaporated at 6@64½c.
Eggs—The warm weather has brought in considerable quantities, so that dealers have reduced their paying price to 14c. and selling price to 15c. They were quoted at 13½c. at Chicago on Saturday and only ½c. higher in New York.

Grapes—Malaga, \$4@\$5 per keg. Honey—More plenty, being easy at 15c.@16c. ns-Buyers pay 20@25c, and hold at 30@

Turnips-25c per bu.

### PROVISIONS.

1	The Grand Rapids Packing and Provi-
ı	sion Co. quotes as follows:
1	
ı	PORK IN BARRELS.   13 56
	Short cut Morgan
ı	Extra clear pig, short cut 15 75
	Extra clear, heavy 15 75
Ì	Roston clear short cut
1	Clear back, short cut. 15 77
į	Standard clear, short cut, best 15 73
ı	SMOKED MEATS—Canvassed or Plain. Hams, average 20 lbs
1	Hams, average 20 lbs
ı	" 16 lbs
١	" 16 lbs 104 " 16 lbs 104 " 12 to 14 lbs 109 " picnic 84 " est boneless 12
١	" *est boneless
ı	Shoulders 8½
1	Shoulders 8½ Shoulders 8½ Proal-fact Ragon bondless 9 Regal-fact Ragon bondless 19
1	Dried Beef, extra.         8           " ham prices.         9
1	Long Clears, heavy 8
1	Briskets, medium.
١	" light 8
	Tierces
1	Tubs 9
1	Tubs         9½           50 lb. Tins         9½
1	LARD—Compound.
1	LARD—Compound. 7% 30 and 50 lb. Tubs
	30 and 50 lb, Tubs 734
	3 lb. Pails, 20 in a case
1	5 lb. Pails, 12 in a case
1	20 lb. Pails, 4 in a case. 776
1	10 lb. Pails, 6 in a case. 8 20 lb. Pails, 4 in a case. 7% 50 lb. Cans. 7%
١	
1	Extra Mess, warranted 200 lbs 7 00
1	Extra Mess, Chicago packing 7 50
	Extra Plate 7 78
1	Boneless, rump butts. 9 77
1	Extra Mess, warranted 200 lbs. 7 00 Extra Mess, Chicago packing. 7 55 Plate. 7 22 Extra Plate. 7 77 Boncless, rump butts. 7 77 Boncless, rump butts. 5 76
1	SAUSAGE
1	Pork Sausage
1	Tongue Sausage 0
1	Frankfort Sausage 8
ı	Blood Sausage 51/2
1	
ı	Bologna, thick 5½ Head Cheese 5½
1	nead Cheese
-	In half barrels
1	In quarter barrels
Ì	TRIPE.
1	In half barrels
ı	In quarter barrels
ı	In kits 85

		F	R	E	i	1	J	1	E	A	T	S	١.				
Beef.	carcas	S														41	60
**	hind q	uar	ter	S.												5	6
44																	
Hogs																51	43
Pork	loins																6
**	should	ers.															6
Bolog	ma																6
Fran	kfort st	ausa	ge														6
Blood	l, liver	and	he	ac	1	sa	u	SE	ıg	e							6
Mutte	on																6

Blood, liver and head sausage	@ 5
OYSTERS and FISH.	
F. J. Dettenthaler quotes as follow	vs:
OYSTERS IN CANS.	
Selects	@16 @18 @27 @35
OYSTERS IN BULK.	
Selects	1 40
	@121/6
Tront	@ 8½ @ 8½ @10
	Mutton  OYSTERS and FISH.  F. J. Dettenthaler quotes as follow overtens in cans.  Standards Anchors Selects. Pairhaven Counts.  OYSTERS IN BULK.  Standards Selects Clams FRESH FISH.  Black Bass. Trout.

## b. boxes.....

FANCY-In bulk.

re with	STICK.
uisance.	Standard, 25 lb. boxes Twist, 25 "
	Cut Loaf, 25 "
ands of	MIXED.
nprinci- e door-	Royal, 25 lb. pails
pen the	Extra, 25 lb. pails
propri-	French Cream, 25 lb. pails
he hall-	Cut Loaf, 25 lb, cases
derman	Broken, 40 lb. Bask
edy the	FANCY-In 5 lb. boxes.
vives of	Lemon Drops
age and	Peppermint Drops

Hand Made Creams.

Plain Creams...
Decorated Creams...
String Rock...
Burnt Almonds...

Almonds, Tarragona. ...

Electric Lights...

California.

Imperials. Lozenges, plain, in pails.

" in bbls...

" printed, in pails...

" in bbls...

Chocolate Drops, in pails.

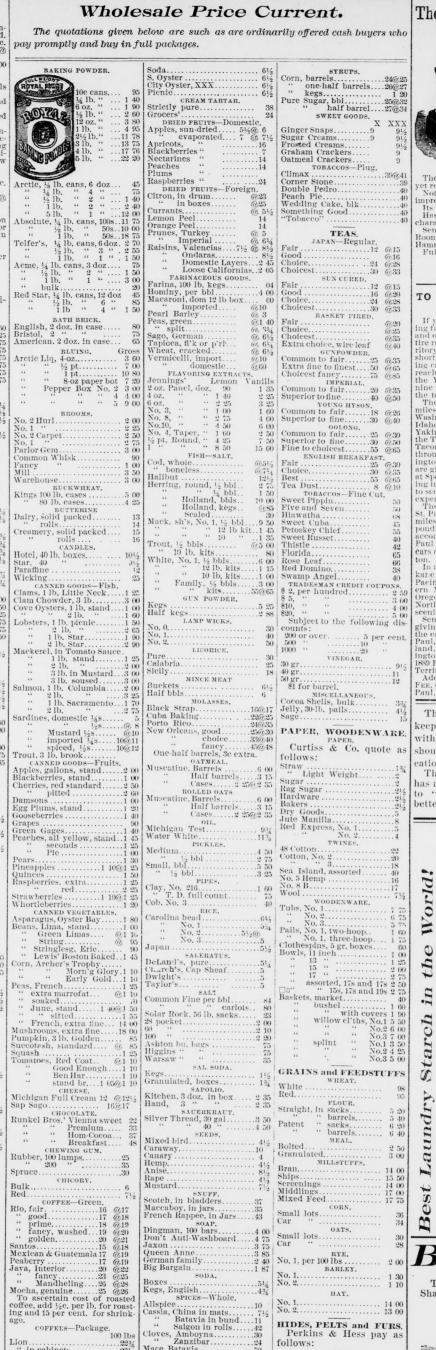
" in bbls...

" in bbls...

" in bbls...

In this relation it may be said that the

it will increase your margin of profit.



No. 1, per 100 lbs ...

HIDES.

PELTS.

Mink .....

Mink
Coom.
Skunk.
Muskrat.
Fox, red.
"cross.
"grey.
Cat, house.
"wild.
Fisher.
Lynx...
Martin, dark.
"pale.
Otter

HIDES, PELTS and FURS. Perkins & Hess pay as follows: Green
Part Cured
Full
Dry Kips
Calfskins, green
Cured
Desconskins

..25

SUGARS. 

Small lots.....OATS.

Boyes

Bo No. 1... No. 2... 

Allspice
Cassia, China in mats.
Batavia in bund.
Salgon in rolls.
Cloves, Amboyna.
Zanzibar
Mace Batavia.
Nutmegs, fancy.
No. 1.
No. 2.
Pepper Singapore black Pepper, Singapore, black. " shot......

Tiger ... 22½

COFFEES—50 lb. bags.

Arbuckle's Avorica ... 20½

" Quaker City 21

" Best Rio ... 22

" Prime Maricabo 25

©2 50 Kenosha Butter.....

6 @ 71/2

@17 @15 14@16 7 @ 7½ @11½

@10½ @12

11 Avorica Avorica Avorica Avorica Honey Bee Nox All O B Tiger 3 00

" shot 21

SPICES—Ground—In Bulk.
Allspice 15

Cassia, Batavia 20
" and Saigon 25
" Saigon 42

Cloves, Amboyna 35
" Zanzibar 28

Ginger, African 124
" Cochin 15
" Jamaica 18
Mace Batavia 80

Mustard, English 22
" and Trie 25
" Trieste 27

" Trieste. Nutmegs, No. 2 Pepper, Singapore, black. " Cayenne...

Mystic, 1 lb. pkgs....
barrels.

Confectionery A.
Standard A.
No. 1, White Extra C.
No. 2 Extra C.
No. 3C, golden.
No. 4 C, dark.

The Hammond Type Writer.



HENRY F. WALCH.

### TO MONTANA, OREGON AND WASHINGTON.

WASHINGFOX.

If you are going west bear in mind the following facts: The Northern Pacific Railroad owns and operates 9.7 miles, or 57 per cent of the entire railroad nilleage of Montana; spans the teritory with its main line from cast to west; is the hort line to Helena; the only Pullman and din ng car line to Butte and is the only line that eaches Miles City, Billings, Bozeman, Missonla, he Yellowstone National Park, and, in fact, time tenths of the cities and points of interest in he territory.

nine tenths of the cities and points or interest in the territory.

The Northern Pacific owns and operates 621 miles, +756 per cent of the railroid mileage of Washington, its main line extending from the Idaho line via Spokane Falls. Cheney, Sprague, Yakima and Ellensburg, through the center of the Territory to Tacoma and Seattle, and from Tacoma to Portland. No other trans-continental through rail line reaches any portlon of Wash-ington Territory. Ten days stop over privileges are given on Northern Pacific second cluss tickets at Spokane Falls and all points West, thus afford-ing intending settlers an excellent opportunity to see the entire Territory without incurring the expense of paying local farges from point to point

cars of any kind into Idaho, Oregon or Washington.

In addition to being the only rail line to Spokane Falls, Tacoma and Seattle, the Northern Pacific 10 teches all the principal points in Northern Minnesota and Dakota. Montana, Idaho, Oregon and Washington. Bear in mind that the Northern Pacific and Shasta line is the famous scenic route to all points in California.

Send for illustrated pamphlets, maps and books giving you valuable information in reference to the country traversed by this great line from St. Paul, Minneapolis, Duluth and Ashland to Portland, Oregon, and Tacoma and Scattle, Washington Territory, and enclose stamps for the new 1889 Rand McNally County Map of Washington Territory, printed in colors.

Address your nearest ticket agent, or Chas. S. Fee, General Passenger and Ticket Agent, St. Paul, Minn.

The article entitled "A Good Storekeeper," published last week, originated with the Chicago Dry Goods Reporter and should have been credited to that publi-

The American Storekeeper, of Chicago, has removed from the Lakeside building to "The Rookery," where larger and better offices have been engaged.

to

Sticking

No



Industrial School of Business Is noted for THOROUGHNESS. raduates succeed. Write

W. N. FERRIS,



THESE GOODS ARE "PAR EX 'ELLENCE" Pure, Healthful and Reliable, warranted to give satisfaction in every particular. For sale by wholesale and retail grocers throughout tht United States. Vol WIE BROS, Manufacturers, Cleveland and Chicago.

THE ACME OF UTILITY AND (00) ECONOMY(00) STORE SHEWNG WHEN THE SAME IS HUNGON ADJUSTABLE REVERSIBLE Manufactur KOCH A. B. CO.,

354 Main St., PEORIA, ILL

BORDEN, SELLECK & CO., Agts.,

48-50 Lake St., Chicago; 114 Water St., Cleveland

For Sale

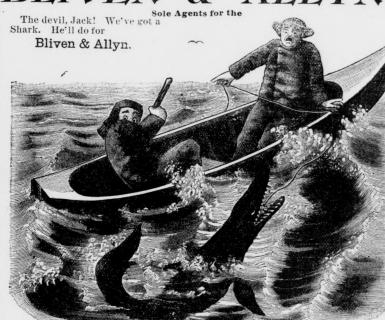
by all

Seller!

Good

REQUIRES NO COOKING. MANUFACTURED BY THE MYSTIC STARCH CO MINNEAPOLIS, MINN.

& ALLYN,



Celebrated "BIG F." Brand of Oysters n Cans and Bulk, and Large Handlers of OCEAN FISH, SHELL CLAMS and OYSTERS. We make a specialty of fine goods in our line and are prepared to quote prices at any time. We solicit consignments of all kinds of Wild Game, such as Partridge, Quail, Ducks, Bear, etc.

We make a specialty of fine goods in our line and are prepared to quote prices at any time.

We solicit consignments of all kinds of Wild Game, such as Partridges, Quail, Ducks, Bear, etc.

2 @ 2½

2 (0@210

H. M. BLIVEN, Manager. 68 PEARL STREET,

Sta e Board of Pharmacy. Five Years—Jacob Jesson, Five Years—James Vernor, President—Geo. McDonald

Michigan State Pharmaceutical Ass'n.

Grand Rapids Pharmaceutical Society. President. J. W. Hayward, Secretary, Frank H. Escott. Detroit Pharmaceutical Society.

### Teaching in a Drug Store. E. J. Kennedy, Ph. C. in Pharmaceutical Era.

opportunities were against those who desired to enter it as a chosen profession, as also against those who could not command sufficient time for the mastery of a broad and general education before beginning it as one of life's chosen duties.

with these new conditions we have liberal the same advantages and facilities unthought and undreamed of by the most advanced educator of the past. In coming in contact with and being surrounded by such influences, the profession in common with other professions, has been forced, as it were, to do something, and to take an advanced stand in regard to the requirements and fundamental knowledge upon of the professions in common with and of weights and measures, of sp. gr. and volume. Endeavor to teach in a comprehensive manner; much can be learned in this way.

Often by bringing out the many simments and fundamental knowledge upon which the groundwork of pharmaceutical liarities and differences one can teach advancement and success is built.

success and development presupposes and demands that we, as individual members of it, have those qualifications necesof it as a profession.

It is a well defined principle of this age and these times that a general education is, and ought to be, the stepping stone indispensible to any branch of professional specialty. In looking over the status of the educational field at the present time, we find that which to a great extent has been considered chief among the primary requisites of any profession is not what it should be, viz: a fundamental knowledge of English. No question has been discussed with more interest than this self-same one on the elementary qualifications of the student beginning the study of pharmacy. Statics of the student procession is not what it should be carefully taught and studied, for they are the foundation and groundwork of the profession. Rules and formulæ need not always be memorized, for it is next to impossible for the mind to retain processes, etc., without frequent recourse to elementary qualifications of the student beginning the study of pharmacy. Statistics show to us that the tendency of pupils is to terminate their school life earlier than ever before, the average age being about 13½ years. It is from these indifferent stages of advancement chiefly and mainly that the pharmacist must look for the coming pharmacist, and the recruiting elements of the profession. It is not strange, then, in view of these facts, that there is something lacking in the "make-up" of necessary qualifications. The next question which presents itself is the remedy or correction of this deficiency. Much of it, I am sure, can be traced indirectly, if not directly, to the pharmacist as a preceptor, himself. While it is granted that the pharmacist has much to contend with in the hurry and skurry of active business life, and while many things could be said to excuse, in a measure, the existence of the many imperfactions in always be memorized, for it is next to impossible for the mind to retain processes, etc., without frequent recourse to works of reference to insure accuracy. If the apprentice has properly learned what precedes rules, formulae, etc., he should be able to refer to them and know where such references can be found.

In conclusion, we cannot estimate too highly the value of a higher specific technical education, and we should endeavor to lay a broad and substantial foundation for the subsequent instruction the apprentice should afterward receive in a school of pharmacy. If the foundation has been well built, our student need have no fear but that as a matriculant he is qualified for the further study of a profession at any school.

One great fact, however, we should not lose sight of, and that is, to sift out from the less important the useful and practical, for these, with accuracy, facility and dispatch, are the substratum upon which

cuse, in a measure, the existence of the many imperfections in elementary qualifications, yet nothing can be said nor any excuse presented why such imperfections your obligation as teacher commences at

In the discussion of this question of In the discussion of this question of preliminary education before the A. P. A., the propriety and feasibility of a professorship or course in English in our fessorship or course in English and want, and demanding that great proficiency, discipline, and knowledge be the locus standi fessorship, or course in English in our professional schools, was suggested as a Your "Plan of Instruction" may be designed. acting as a part of any professional school. to let in or take in students without some well defined qualifications as to ability, when indulged in by either college or pharmacist, is retarding in its influence, unprofessional and a hindrance to the successful study of professional phar-

It is in the beginning, then, that the student's qualifications interest every one engaged in the drug business, and with none does this responsibility rest so much

dent. Teaching in a drug store, to pro-

Second - Accuracy and dispatch in practice.

Successful results of the latter proposition cannot be thought of, entertained. or even produced without the aid and full co-operation of the first, and as applied to a pharmaceutical education — vice

Drugs Medicines. then, the pharmacist's responsibility as preceptor begins, and to him individuall the profession must look for the student'

Where shall I begin? What method o methods of instruction shall I use? How shall the desideratum be best brough about? How can I encourage and stimu late his exertions without advancing hir beyond his powers of comprehension, of without overloading or superseding them These are questions we can imagine ever pharmacist, who takes an apprentice asks himself.

We answer them—begin somewhere Find out the student's educational weak ness and deficiency, then seek to correcthe same. Have some *method* in you teaching, then follow it. Endeavor to develop the mind in whatever direction necessary at the earliest opportunity Do not teach in a dry, unscientific way or load the memory as you would a dump cart, only to be dumped out when some thing practical is demanded. Pharmacy aside from its professional status, is a subject of pre-eminently practical value

and as such it should be treated.

The teacher should remember that not It is an unfortunate fact that many of those who enter the drug business as a all of the principles and rules the ap profession have not been favored with a liberal education, unfortunate for the selves and extremely unfortunate for the profession. There have doubtless been should be so directed as to best suppletimes in the history of pharmaceutical ment practice by an intelligent observaeducation when the force of circumstances and the lack of needful aids and haustive, the student instructing himsel

Duty neglected-A duty of the pharmacist too often neglected is the failure to give the student a clear idea and elu cidation of practical drug store work; a In this day and age we are, however, confronted with a new era of things, and surrounded by a new sphere of expansion; actions involved in the performance of

Another failure is the neglect to bring each new operation and each new acqui-sition of fact into relation with those the student has learned before, as the rela-

facts that in any other way would escape The profession of pharmacy has been one of expansion and development ever tained they are unincumbered by the persince its inception with and divergence from medicine in general, and its further philosophical reasoning of abstruse sci-

Special attention should be paid to bers of it, have those qualifications necessary to start with, and to have acquired that knowledge which will enable us best to prosecute successfully the study of it as a profession. f it as a profession.

It is a well defined principle of this practical drug store work, has proven to

dispatch, are the substratum upon which only can be built a successful business career.

Plans for the study of pharmacy are many, but each one as a teacher to a cershall not be corrected by training and instruction from the pharmacist tain extent must adopt one of his own. best treated, and right where the treatment belongs. If an apprentice is qualified enough to commence work for you, while substantiating the claims and prerogatives of pharmacy as one of the professions, has set in motion the convinc

professional schools, was suggested as a remedy for this deficiency. It did not meet with general approval. It is easy, upon a moment's reflection, to see the impossibility of a preparatory course in English or other rudimentary studies at professional schools of any kind. Why: The student has no time in a professional course to take up those elementary branches he should have passed earlier in life; again, a preparatory department, acting as a part of any professional school. Your "Plan of Instruction" may be dement than that of the pharmaceutical chemist? The golden age of education cannot certainly elevate the professional has long since dawned, but the day for standard of that school, and any scheme better and more systematic standard of preparatory education has scarcely reached its morning; those essential requirements are study-mental discipline aptitude as prefatory to thorough preparation and teaching; these are factors that will influence the future career of pharmacy more than everything else.

The three Detroit druggists arrested at the instance of the State Board of Pharas with the pharmacist himself.

This brings one to the consideration of macist's license were tried in the Police the relation between the pharmacist as a Court there last Tuesday. Charles E. Bleakley was fined \$18 and Charles Bryan duce successful results, must have two \$13 The complaint against the latter's objects in view. These are:
First—Training and developing the Charles was clerking for him, and had been advised by his father not to sell cake, 6 cents less than I can buy it for. They, of course, trust to their customers done so and accordingly was fined.

### The Drug Market.

Opium has advanced. Morphine is steady. Quinine is dull. Pure cream can at the wholesale establishments." versa. The attainment of these are the propositions that address themselves to every pharmacist, and to every man who declined. Gum shellars are advancing were pharmacist, and to every man who declined. Gum shellacs are advancing in taking the student as an apprentice rapidly. Oil sassafras is again higher. "We consider about twenty prescriptions an average day's work for a good registered clerk. The prescriptions will day.

			0.0
ly	11/60/0	sale Price C	urrent.
's	Advanced-Opium, Gum Shel	lac, Oil Sassafras. Declined—Pur	re Cream Tartar, Tartari acid.
or	ACIDUM.	Carb 12@ 15	Antipyrin
ht	Acations 90 10	Chlorate, (po. 20) 18@ 20 Cyanide 50@ 50 Iodide 2 85@3 00	Argenti Nitras, ounce @
u- m	Boracic 30	Iodide	Balm Gilead Bud 38@ Bismuth S. N 2 15@2
or	Citricum 55@ 60 Hydrochlor 3@ 5	Potass Nitras, opt 8@ 10	Calcium Chlor, 1s, (½s 11; ½s, 12)@ Cantharides Russian,
n?	Nitrocum         10@ 12           Oxalicum         13@ 14           Phosphorium dil         20	Protass Nitras	PO (CL)
e,	Salicylicum	DARKE	" " po @
e.	Sulphuricum	Aconitum 20@ 25 Althae 25@ 30	Caryophyllus, (po. 30) 25@
k- et	Tartaricum 45@ 50	Anchusa 15@ 20	Cera Alba, S. & F 50@
ır	Aqua, 16 deg 3@ 5 18 deg 4@ 6	Calamus 20@ 50	Cassia Fructus@
to	Carbonas 11@ 13 Chloridum 12@ 14	Hydrastis Canaden,	Centraria@
y.	ANILINE.	Hellebore, Ala, po 156 20	" squibbs @1
y, P	Black	Inula, po	Chloral Hyd Crst 1 50@1 Chondrus 10@ Cinchonidine, P. & W 15@ German 5@
e- y,	Brown 80@1 00 Red 45@ 50 Yellow 2 50@3 00	Iris plox (po. 20@22)   1.@ 20   Jalapa, pr   25@ 30   Maranta, ¼s   @ 35   Podophyllum, po   15@ 18   Phoi	Cinchonidine, P. & W 15@ German 5@ Corks, list, dis. per
a	BACCAE.	Podophyllum, po. 15@ 18 Rhei 75@1 00	cent
е,	Cubeae (po. 1 60	" eut	Creta, (bbl. 75) @
ot o-		" cut	" precip 8@ :
d	Copaiba	Serpentaria	Cudbear @
of g	Peru. @1 30 Terabin, Canada 50@ 55 Tolutan 45@ 50	Similax, Officinalis, H @ 40	Dextrine 10@
9-	CORTEX.	Scillae, (po. 35) 10@ 12 Symplocarpus, Fœti- dus, po @ 35	Ether Sulph 68@ 'Emery, all numbers @ 'po @
	Abies, Canadian       18         Cassiae       11         Cinchona Flava       18	Valeriana, Eng. (po.30) @ 25 " German 15@ 20	Flake White 126
f	Euonymus atropurp 30 Myrica Cerifera po 20	Zingiber a	Galla @ :
	Prunus Virgini 12 Quillaia, grd 12 Sassafras 12	SEMEN.	Gelatin, Cooper @
e e	Sassafras	Anisum, (po. 20) @ 15 Apium (graveleons) 10@ 12	by box 66%, less
1-	EXTRACTUM.	Bird, 1s	" White 13@
ag	Glycyrrhiza Glabra. 24@ 25 po 33@ 35 Haematox, 15 lb. box. 11@ 12	Cardamon       1 00@1 25         Corlandrum       10@ 12         Cannabis Sativa       3½@ 4	Grana Paradisi 18@
f	Haematox, 15 lb. box. 11@ 12 " 18 13@ 14 " ½s 14@ 15	Cannabis Sativa       3½@ 4         Cydonium       75@1 00         Chenopodium       10@ 12	Hydraag Chlor Mite
	" ½8 14@ 13 " ¼8 16@ 17	Poppierly Odorate1 75@1 85	" Ammoniati @1
5	FERRUM. Carbonate Precip @ 15	Foenugreek, po. 66 8 Lini 4 @ 4½ Lini, grd, (bbl. 4 ) 4½@ 4½ Lobelia 35@ 40 Pharlaris Canarian 3½@ 4½	
e	Citrate and Quinia @3 50	Lini, grd, (bbl. 4 ) 41/4 @ 41/2 Lobelia 35@ 40	Hydrargyrum @ 6 1 1 1 2 5 2 1 1 1 1 1 2 1 2 1 2 1 1 1 1
	Citrate Soluble. 68 50 Ferrocyanidum Sol. 69 50 Solut Chloride. 69 15 Sulphate, com'l. 11/469 2	Pharlaris Canarian 31/2@ 41/2 Rapa 5@ 6	Iodine, Resubl
a e	Sulphate, com'l 1½@ 2 pure @ 7	Rapa	Lycopoulum bach
	FLORA.	SPIRITUS.	Macis
h	Arnica       14@ 16         Anthemis       30@ 35         Matricaria       30@ 35	Frumenti, W., D. Co. 2 00@2 50 "D. F. R 1 75@2 00 "	Liquor Potass Arsinitis 10@ 1 Magnesia, Sulph (bbl
	FOLIA.		11/4)
-	Barosma	" 1 1.601 50 Juniperis Co. O. T 1 7561 75 " 1 7562 50 Saacharum N. E 1 7562 50 Spt. Vini Galli 1 7566 50	Morphia, S. P. & W2 55@2 8 S. N. Y. Q. &
e  -	mivelly Alx. 35@ 50	Vini Oporto	C. Co
0	Salvia officinalis, ¼s and ½s	SPONGES.	Nux Vomica, (po 20)
t	GUMMI.	Florida sheeps' wool carriage	Os. Sepia
e e	Acacia, 1st picked @1 00 " 2d " @ 90 " 3d " @ 80	Xassau sheeps' wool carriage 2 00	Picis Liq, N. C., ½ gal doz
a	" sifted sorts @ 60	Velvet extra sneeps	Picis Liq., quarts @1 0
0	" po	Extra yellow sheeps' carriage	Pil Hydrarg, (po. 80)
,	" Socotri, (po. 60). @ 50	riage	
	Catechu, 1s, (½s, 14 ¼s, 16)	Yellow Reef, for slate use	Pulvis Ipecac et opii1 10@1 2
s	Assafœtida, (po. 30) @ 15 Benzoinum	SYRUPS.	& P. D. Co., doz @12
1	Camphoræ	Accacia	Pyrethrum, pv
	Galbanum	Ipecae         60           Ferri Iod         50	" S. German 32@ 4 Rubia Tinctorum 12@ 1
7	Gualacum, (po. 45) (25 40)	Auranti Cortes 58 Rhei Arom 50 Similax Officinalis 60	Saccharum Lactis pv @ 3 Salacin
1	Mastic (21 00 Myrrh, (po. 45) (3 100 Myrrh, (po. 45) (3 25@3.35 Shellac 25@ 30 bleached 25@ 30	Similax Officinalis         60           " Co.         50           Senega         50	Sanguis Draconis 40@ 5
-	Shellac	Scillae	Sapo, W 12@ 1 12@ 1 1 1
	bleached 25@ 30 Tragacanth 30@ 75 HERBA—In ounce packages.	Tolutan	Seidlitz Mixture @ 2 Sinapis @ 1
i	Absinthium 25	TINCTURES.	Sinapis
9	Eupatorium       20         Lobelia       25         Majorum       28	Aconitum Napellis R 60 F 50	Voes
	Mentha Piperita 23	" and myrrh 60	Soda Boras, (po. 12). 4 11@ 15
9	Rue	Arnica	Soda Carb
1	Thymus, V	Atrope Belladonna 60 Benzoin 60 " Co 50	Soda, Ash
-	Calcined. Pat 55@ 60	Sanguinaria	Spts, Ether Co 50@ 5: " Myrcia Dom @2 0: " Myrcia Imp @2 5:
9	Carbonate, Pat 20@ 22 Carbonate, K. & M 20@ 25 Carbonate, Jenning5 35@ 36	Cantharides	" Myrcia Imp @2 5 " Vini Rect. bbl. 2 21) @2 1
-	OLELA	Cardamon 75 " Co. 75 Castor 100	Less 5c gal., cash ten days. Strychnia Crystal @1 10
r	Absinthium	Catechu 501	" Roll 214@ 3
		Cinehona	Tamarinds         8@ 10           Terebenth Venice         28@ 3           Theobromae         50@ 5
1	Auranti 'Cortex .	Columba         50           Conium         50           Cubeba         50	Vanilla 9 000016 00
1	Cajiputi     90@1 00       Caryophylli     @2 00       Cedar     35@ 65       Chenopodii     @1 75	Digitalis 50 Ergot 50	Zinci Sulph 7@ 8
	Cinnamanii 05@1 00	Gentian 50 " Co 60	Whale, winter 70 70
	Clinamolli 300 75 Citronella 6 75 Conium Mac 356 85 Copalba 900 10 Cubebae 13750 16 Exechthites 900 10 Erigeron 1 200 13 Gautheria 956 39 Gautheria 956 39	Guaica 50 " ammon 60	Lard, extra
-	Cubebae	Zingiber	Lindseed, boiled 61 6:  Neat's Foot, winter strained 50 6:  Spirits Turpentine 51½ 57
		Iodine	strained
-	Gossipii, Sem. gal 50@ 75	Ferri Chloridum       35         Kino       50         Lobelia       50	PAINTS. bbl. lb.
	Hedeoma 1 15@1 25 Juniperi 50@2 00 Lavendula 90@2 00	Myrrh	Ochre, yellow Mars. 134 263 Ochre, yellow Mars. 134 263 Putty, commercial . 214 21463
- 1	Limonis		
		Auranti Cortex	ican 13@16
	Myrcia, ounce @ 50	Quassia	Vermilion, English         70@75           Green, Peninsular         70@75           Lead, red         63@74
	Picis Liquida, (gal. 35) 10@ 12 Ricini	Cassia Acutifol 501	Lead, red 63/074 " white 63/074 Whiting, white Span @70
	Rosmarini		Whiting, Gilders' @90 White, Paris American 1 00
	Succini	Tolutan 60 Valerian 50	Whiting, Paris Eng.
	Sassafras 55@ 60	Veratrum Veride 50	Pioneer Prepared Paint1 20@1 4 Swiss Villa Prepared
	mi-lii Gi Fol	Æther, Spts Nit, 3 F. 26@ 28	Paints 1 00@1 20 VARNISHES.
5	22,1110	Alumen	No. 1 Turp Coach 1 10@1 20 Extra Turp 1 60@1 70
-1	POTASSIUM.	7) 3@ 4	Coach Body
. 1	Bichromate 150 16	Annatto 55@ 60	Eutra Turk Damar1 55@1 60 Japan Dryer, No. 1

Troubles of a City Druggist. out of the business. The big department material and the proper proportion stores have done us much harm. macy for doing business without a phar-cost as baits to their customers, till our macist's license were tried in the Police patent medicines is gone. Take cuticura soap for instance, I can't buy it by the Yet last week one of our city department stores advertised this soap at 9 cents a drugs, but, eager to make a sale, he had buying enough other stuff to make up their loss. However much it may be for the benefit of the public, it is an illegiti-mate practice. It is a fact that many of the articles we have to keep we can buy

"How about prescriptions?"

"We consider about twenty prescrip-

156 16 Antimoni, po ... 46 5 Japan Dryer, No. 1 376 40 Turp ... 706 75 Troubles of a City Druggist.

"The drug trade has of late suffered serious reverses," said a leading Chicago druggist, "so that few make much money out of the beginning of the clerk, and from the remaining \$6 cr \$7 we have to pay for the raw materials. There rent and current expenses, and have for was a time when we had a large trade in fancy and toilet articles, from which we insignificant sum. When you take into made good profits; but the department stores have systematically been cutting prices, offering such goods at or below drugs for prescription purposes that are not called for a dozen times a year, that many balsams and mixtures have to be kept for the same purpose, of which the loss from spoiling on our hands is probquantity at wholesale and retail it at a ably fifty per cent, it is apparent that living profit for less than 20 cents a cake. scription business."

Hard on the Butchers.

Customer—"Have you any venison?" Butcher—"Jackey! Jackey! Is dere any more fenison out dere?" Jackey (in back room)-"Yaw. We killed doo calfs dis morgen."

Chas. F. Nevin, President of the Pioneer Paint Works, at Pittsburg, writes THE TRADESMAN that he will pay his



Liver and Kidney Troubles Blood Diseases Constipation

### Female Complaints

Being composed entirely of HERBS, it is the only perfectly harmless remedy on the market and is recommended by all who use it.

Retail Druggists will find it to their interest to keep the DIA-MOND TEA, as it fulfills all that is claimed, making it one of the very best selling articles handled.

Place your order with our Wholesale

## Diamond Medicine Co.,

DETROIT, - MICH.

Hazeltine & Perkins Drug Co., WHOLESALE AGENTS, GRAND RAPIDS, -



"Is free from AR TIFICIAL FLA-VORING, is a ci-gar that will hold than any ten-cent Key West or two for 25 cents a ported cigar you can get."

FREE SMOKING, MILD AND RICH.

### Hazeltine & Perkins Drug Co. Wholesale Agts., Grand Rapids

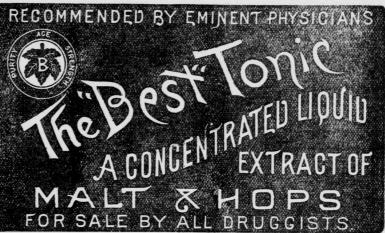


For Sale to the Trade by Hazeltine & Perkins Drug Co., Wholesale Drug gists; Hawkins & Perry, Wholesale Grocers; Mc Causland & Co., Wholesale Grocers, E. Saginaw W. J. Gould & Co., Wholesale Grocers, Detroit D. Desenberg & Co., Wholesale Grocers, Kalama



Should send \$1 to E. A. Stowe & Bro. GRAND RAPIDS, for one of their Improved LIQUOR & POISON RECORDS

CINSENC ROOT. PECK BROS., Wholesale Druggists, GRAND RAPIDS.



Detroit, Mich., April 9, 1888, pecialty Dept. Ph. Best Brewing Co.,

Specialty Dept. Ph. Best Brewing Co.,

GENTLEMEN—I duly received the case of your "Best" Tonic and have since had a great to many in this institution. I must say that the beneficial effects on weak and debilitated patients have been most satisfactory, especially to those in a stage of recovery after severe sickness.

I write this thinking you might like to have my opinion on its merits. I certainly shall prescribe it in future, where the system requires building up, either from constitutional weakness or otherwise.

Yoars truly,

WM. GRAY, M. D.

Medical Sup't.

Midville, Geo., Feb. 24, 1888.

Specialty Depart. Ph. Best Brewing Co.,

GENTLEMEN—I think the "Tonic" a splendid
medicine for all forms of Dyspepsia and Indigestion. It is giving me great satisfactiou.

Very respectfully,

J. M. JOHNSON, M. D.

Yardley, Pa., March 18, 1888

Yardiey, Pa., March 18, 1888.

Ph. Best Brewing Co.,

DEAR SIRS—I have given your "Malt Tonic" a trial in several cases of Enfeebled Digestion and General Debility, especially in the aged, where the whole system seems completely prostrated, with very satisfactory results. I have used many of the so-called "Malt Extracts," but believe your preparation to be superior. In the aged where the digestive functions are exhausted, and there is a loss of the nerve vital force, I found its action to be rapid and permanent. rapid and permanent.

> Work-House Hospital Blackwell's Island, Feb. 10, 1888.

Ph. Best Brewing Co., GENTLEMEN—As a matter of personal interest, I have used your "Best" Tonic in several cases of impaired nutritition. The results indicate that it is an agreeable and doubtless, highly efficacious remedy. I am,

Very truly yours,

E. W. FIEMING, M. D.

ELIAS WILDMAN, M. D.

Troy, New York, January 26, 1888.

Troy, New York, January 23, 1888. Specialty Depart. Ph. Best Brewing Co.,

DEAR STRS—Your agent left me a sample of your liquid extract, Malt, and as I use much such in my practice, I thought to compare your product with some from another house I had on hand; and finding yours superior in the great essential, the palitable nutriant as well as in tonic stimulant properties, felt anxious to know about what it can be furnished the dispensing physician.

Yours truly,

E. JAY FISK, M. D.

East Genessee Street. Buffalo, N. Y., Feb. 17, 1888.

Specialty Depart. Ph. Best Brewing Co specialty Depart. Ph. Best Brewing Co.,
GENTLEMEN-I have used the "Best" Tonic
with most gratifying results in my case of
dyspepsia. My case was a bad one, I had no
appetite; headache in the morning; sour stomach; looking as though I had consumption,
and after taking this tonic I never felt better
in my life. I think it will cure a bad case of
dyspepsia. You may recommend it for that
case.

WM. O. JAEGER.

322 South Fifth Street,

"Ph. Best Brewing Co., 28 College Place, N. Y.,
GENTLEMEN—I have tested the sample of
"Concentrated Liquid Extract of Malt and
Hops" you sent me, and find in my humble
judgment that it is a very pure and safe article. I will not hesitate to recommend it in
every case of debility where a Tonic of that
Respectful

Respectfully, E. H. Bell, M. D.

New Orleans, La., April 6, 1888.

New Orleans, La., April 8, 1000.

Specialty Depart. Ph. Brewing Co.,

GENTLEMEN—Having tried your "Best"
Tonic to a great extent amongst my practice,
I will state in its behalf that I have had the
best results with nursing mothers who were
deficient in milk, increasing its fluids and secreting a more nourishing food for the infant,
also increasing the appetite and in every way
satisfactory for such cases.

Very respectfully,

D. BORNIO, M. D.

For Sale By

Grand Rapids, Mich.

## HAZELTINE & PERKINS DRUG CO.

Importers and Jobbers of

## --- DRUGS---

Chemicals and Druggists' Sundries.

Dealers in

Patent Medicines, Paints, Oils, Varnishes.

We are Sole Proprietors of

WEATHERLY'S MICHIGAN CATARRH REMEDY.

We have in stock and offer a full line of

Whiskies, Brandies, Cins, Wines, Rums.

We are Sole Agents in Michigan for W. D. & Co., Henderson County, Hand Made Sour Mash Whisky and Druggists' Favorite Rye Whisky.

We sell Liquors for Medicinal Purposes only. We give our Personal Attention to Mail Orders and Guarantee Satisfaction.

All orders are Shipped and Invoiced the same day we receive them. Send in a trial order.

Hazeltine & Perkins Drug Go., GRAND RAPIDS, MICH.

"How much?" And, as the fair, young thing who lisped this question spoke, she blushed

and hid her face. 'Twas but for a moment—she was he hurried forward to greet the snowy taking a fresh chew of gum.

had said something to offend the beautiful customer now before him, and it was ful customer now before him, and it was his first sale.

She knew this

But he hadn't yet made the sale. She knew this, also.

"I beg your pardon," she resumed, gently masticating the while. "Yes," apologetically, "I beg your pardon. I did not hear your reply. If I ask your forgiveness, monsieur, it is because I am good?" French. If you spoke and I did not hear, it is because I am English, and the English are always deaf. The English are brutes; do you not think so? Ah, I "Certainly not. How would you like a "Certainly not. How would you like a "Certainly not. How would you like a "Certainly not." see you do not concur with me. You are, then, an Englishman."

The clerk bowed.

"I am a beast, and you are Beauty,"

"Morbleu! You flatter. You are, then, French. How much did you say the shoes would be? Six dollars? Ah, I see you reckon here in English. Francs are much more poetic.'

"You are right, mademoiselle," replied the clerk. "'Tis but a custom of the house, however, and I will have it abolished.'

"And now, mon cher ami," she proceeded, with a sigh, "we come to the difficult part. Parlez vous Francais, Monsieur? No? That is bad. It makes my explanation much the more hard. But I will try. One can but do one's best, and I am small. I am not strong. I am only a woman, and it is so hard to make a man understand. But it is about the shoes. Those with large feet say, 'Give me a size, so and so,' and quick, so. I snap my thumb, there; they are served 'Au revoir,' says the merchant, 'I have your money. You have my shoes. Bah! I shall soon be wealthy.' And the mer-

"They with wide feet do but say, Give me some shoes, so wide. There! That is superb! Magnifique! I am fitted. And again they are right

"But here am I. My feet are small What shall I do? Must I try on shoes where all may come? My feet are not so ugly. See for yourself, monsieur. They you a sweetheart? Ah! I see you have, impudence!

"Then, I say, would you like themher-to try on shoes in the boulevard? In the public shop? Ah, I see you are still a Frenchman. My sister lives next door. In just one moment-one instant, it will be done. I shall then know that I have a fit. Then will I return, monsieur. Your sweetheart must, indeed, be happy. Au revoir.'

And, with the shoes under her arm, she glides down the aisle and, as the porter opens the door, she smiles a sweet glance-half of love, half of promiseto our friend behind the counter.

An hour passes. "Where is mad-An hour passes. "Where is mad-amoiselle?" he wonders. "'Tis noth-cint, and jist take it or lave it." ing. She is changing her dress." Another hour. "She is doing up her hairher beautiful hair." Another hour. He

goes in deep humiliation to his employer.

"Yes" remarked the great man with
"All right, do 'em up; but Oi bet oi "Yes," remarked the great man, with a smile, "I know her. She works all the gillies in the city. Here, Jones, charge up Smith one pair shoes, \$6."

"It was because I am English," said the clerk.

"Oh, no. It was because you are a

dashed, blanked fool."

### Success of the Little New Clerk. C. N. Hood in Shoe and Leather Review

It had been a fearfully dull day. Th poor little new clerk had felt nervous all day because things had not been going at a little more lively pace, and the pro-prietor had looked unusually glum, and had wandered around and taken a dissat-

The little new clerk was not at all to blame for this state of things, and he was perfectly conscious of that fact. was perfectly conscious of that fact, but at the same time he did wish that some one would come in so that he could be busy at something besides this everlasting brushing of boxes, which were already innocent of dust, and putting rows of cartons into more orderly rows, which already presented an even and uubroker

ront.

He did not dare to be idle. 'He did not thing out of this store.'' dare to give the proprietor an excuse for venting his troubled feelings on him, and so the little new clerk, with even more consciousness of his newness than usual,

kept steadily at work. It was no wonder that trade was not lively. The wind whirled down the street and swept great clouds of snow high into the air, and roared and howled as it played with the light flakes, and made the air so dense that it was almost impossible at times to see the drug store across the way. No wonder customers

door-latch, and, accompanied by a whirl of snow, and a breath of winter, a very much bundled up female form drifted in.
The little clerk breathed an inward prayer of thanksgiving, and, knowing that his superior was listening eagerly,

customer. "Good afternoon," he said, as soon a Still, it frightened the clerk, for he the outside layer of blanket shawl and was afraid that in thoughtless haste he snow had been carelessly thrown on one

"Gud afthernoon." "Is there something I can show you in the shoe line this afternoon?"
"Wall, mabbe there is and mabbe there

Whar's ther boss?" "He's busy at present."
"I mostly always trade with the boss."

"Couldn't I show you something?" "Ye may be afther showin' me a pair of sthrong shuses.

"Would you like somethin' pretty "Wall, I hope ye don't think I'd be

laced calf shoe like this?"
"What do ye think I'd be doin' with a lace shoe, with the sthrings bushtin' all the while?"

"Would you prefer buttoned ones?" "Indade I would. Don't you suppose that I want to be in shtoile at all, at all?"

"Then here's a calf shoe."
"Thet wan ain't big enough for me." 'We have any size.' 'Than give me a pair of sevenzes.

"Here they are. Would you like to ry them on?" 'Av course.'

"How does it fit?"

"Et boinds me little toe loike the "Perhaps a wider one would be better. Here's an E.

"An 'E,' you know. Very wide." "Oi see."
"There's ease in E's, you know. Ha!

'Phwat?"

"I say there's case in E's, you know."
"Wall, phwat of it?" "Nothing, nothing at all. Just a little joke, you know. Ease and E's. Don't

"Wall, you want to be afther talkin' what ye mane when yer talkin' to me."
"Oh, certainly. No offense. How does

'Purty gud. It's a great hoof I hev,

"Oh, not so very large."
"How much be ye goin' to tax me fur

"Two dollars."

"Two donars." What'r ye talkin' about? Git off yer high horse and talk sinse." "That is a very low price for such good stock as that. It will pay you to get something soft and firm. This pair will wear a great deal better than any of

those poor shoddy goods you could get for a lower price." are feet to be proud of. I then ask, sir, have you a wife? A sister? Have you—
pardon me the liberty; I tremble—have goods for? Of s pose of end git the same shows a more and the same shows for half the same shows for half the same shows for half the same

"Oh, no, you couldn't."
"Now, don't ye be talkin'. Oi'll give
ye gist a round dollar and a half fer 'em

efore I go to the other shtore." "I can't do it."
"Well thin, ye kin kape 'em."

"Fil tell you what, Mrs. Blarney."
"Well, phwat?" "Rather than have you go anywhere else I'll split the difference with you and

call it a dollar and seventy-five cents, a orice I never sold them for before in my

"Aw, don't ye be talkin'. I know ye."
"That's a fact, Mrs. Blarney. What
do you say?" "Give 'em to me fur a dollar'n a half."

"I can't do it."
"Wall, thin. Oi'll jist give ye a dollar

"Make it a dime more."

cud a got 'im fer twelve shillins if I cud a traded with the boss."

And Mrs. Blarney fished a dollar and sixty-five cents in silver out of the toe of an old stocking, and wandered out again into the storm, and the satisfied little new clerk allowed the coins to rattle musically into the drawer before he made an entry in the sales book in a large

dashed, blanked fool."

"She is at least French?"

"Not so, my boy. She is Irish. She sometimes dances at the opera, and her name is Maggie O'Donohue." C. O. D.

"an entry in the sales book in a large round hand.

"Robbie," said the proprietor, as he dropped the Review he had been reading, and looked over his glasses, "Robbie, was that one of the glove grain button I was the glove gr said that we could sell for a dollar and a

"And didn't you say we had never sold one as low as fourteen shillings?"

"What did you say?" "I said we had never sold one for four-teen shillings before, and we never did,

"Yes, sir." "You are getting to be a good sales

"I hope so, sir."
"And, Robbie."

"Yes, sir." "You are the first salesman that ever

She was a clerk in a big hotel, A family one, it is true, He was a drummer with seventeen trunks, And he was her lover, too.

The Drummer's Choice.

"Shall I call you a cab," she naively said, When the drummer began his adieu. As even a drummer—a drummer in love— Sooner or later must do.

"I think," he replied, as he looked at her lips, And thought of a chance of a fuss; "I think, as there's nobody here but ourselves, I'd rather you'd call it a buss."

The transformation of the flour, obtained by grinding wheat, into a soft, spongy, nutritious mass known as bread, although a matter of everyday occurrence is dependent upon some very peculiar and important chemical changes. If flour is mixed with water to form a dough, and dried at the temperature of air, an unpleasant tasting mass is obtained, which contains the starch the flour in an unaltered and insoluble state, and very difficult of digestion; and to obtain a nutritious and palatable bread, it is necessary to induce certain chemical and physical changes in the flour. Wheat flour is principally composed of starch, and contains, on an average, about sixty-three per cent. of that substance, with fifteen per cent. of water. The remainder is made up of small amounts of sugar, fat, casein, and a mixture of various gummy generally known as gluten. This gluten is an important part of the flour, giving it consistency and flavor, and also rendering it more nutritious. By kneading flour under a gentle stream of water, the starch can be washed away and the glu ten separated. The action of the heat in baking causes certain changes to take place in the starch, by which it is ren-dered soluble, and to some extent converted into another substance resembling gum, and known as dextrine. The outside of the loaf is altered to a greater ex-tent, forming the crust. These changes have the effect of rendering the breach both nutritious and palatable, but to prevent its becoming a heavy, solid mass of dried dough, it must be "raised," or inflated with gas, so as to convert it into a light, spongy substance which can be easily masticated and digested. The gas used for this purpose is always carbonic dioxide, and the best method to develop it in the mass of dough is to set up a vinous or alcoholic fermentation by the addition of yeast. This substance is a nost remarkable living organism, which, when introduced into the dough, begin to feed upon the starch, which it changes into alcohol and carbonic acid gas. Owing to the tenacious nature of the dough, the gas cannot escape, but, as i expands, renders it spongy and light. The heat of the baking oven still further expands the gas, and completes the proess, at the same time killing the yeast and preventing further fermentation. If the fermentation continues too long, it passes over into the acetic variety, the alcohol is changed to vinegar, and the bread "sours." The alcohol produced in the process is nearly all dissipated in the baking; but it is an appreciable quantity, and some years ago a company was formed in England to introduce appliances for condensing and saving The method was found impracticab but it created considerable excitemen and one baker advertised to sell h bread "with all the gin in it." Who baking powder is used as a leavenir agent, carbonic acid gas is formed in the dough as with yeast, only it is set free by the reaction of certain chemicals upon each other, forming salts which remain in the bread, and none of the constit-uents of the flour are decomposed. A process has also been tried of kneading the dough in closed vessels with water containing carbonic acid gas in solution

eare used in mixing and kneading has as much to do with the result as the baking "All right. I'll make you this pair for street. Bread is not often adulterated, \$1.65 because trade is so dull to-day, and but the deficiencies of a poor flour are sometimes covered up by the addition of alum or a minute quantity of sulphate of copper (blue vitriol). These substances render the bread whiter and of a better consistency, but are not only a fraud upon the purse of the consumer, but detrimental to his health as well. Most of the cheaper varieties of baking powder contain alum, and their use canno be recommended. The art of bread-making has been known from the eariest times, and as early as the period of the Jewish exodus the process of leaven-ing was in general use. In the museum at Naples there are exhibited loaves of bread taken from a shop at Pompeii and stamped with the name of the baker They are perfect in shape, but are quite black, probably from the heat of the volcanic ashes which were cast upon the city from Vesuvius. When properly made, bread is a most wholesome and nutritious food, and, with the other cereal products, forms the principal means of sustenance of a large majority of the human race.

under pressure, like soda water, the sup-position being that when the pressure

was removed the gas would expand and cause the dough to rise. This aerated bread, as it was called, has been made

both in this country and England, but

the method has not been successful, and it is not now in use. It is interesting to

note that the style of oven and method of bread-making in use in Europe at

present has undergone little or no change since the earliest times. The old-fash-ioned brick oven is still used, and the

fire built inside until the necessary heat

is obtained, when it is raked out and the

loaves put in its place. Although the method is a clumsy and wasteful one, it

nust be confessed that the bread pro-

duced by the French and German, and

especially the Viennese, bakers is unex ceptionable in quality. Probably the

### Robinson's Failure.

"I hear that Robinson has failed again,"

said a New-York business man. "Yes, so I hear," replied the second New-York business man.

"Total wreck, everything gone?" said "Yes, everything; all liabilities, no as

"Yes, that's so. Lost all he's got."

"Yes."
"Well, I knew it had to come." "Is that so?"
"Yes, said so a year ago."

"How did you know?"

"Oh, Robinson is slow—terribly slow.
Why, I have known him to be gone ten
minutes to his luncheon. Yes, sir; and
he always took seven or eight minutes. Can't succeed in business and waste good time like that. Good-bye!"

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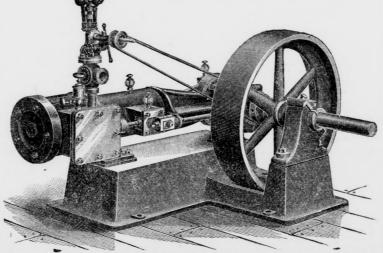
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