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NO. 39.

LOVE BY TELEPHONE

folded and laid away in my pocket-book a down, and hurried back to my desk. letter from the dearest girl in the world, and All day I worked in nervous desperation.

Some months had passed since I saw my course I presented myself at this informal I did so gently, but resolutely. I described dinner in full evening dress, where I met Clarkson's ear, and I took some liberties some other gentlemen in similar attire— with it. It would be just like the wretch to Clarkson was one of them-and a few young receive all her little confidences, and retail ladies, and was introduced to my Agnes. If them for the amusement of the clerks. I could only make you see her as she apdelicious curve of the delicate lips! But of happiness depended upon his good pleasenough that then and there I yielded, and became her ardent adorer.

to Aiken, I was her accepted lover.

partner and manager of the new concern. eyes. I had been the longest in their employ, and And yet the next day the same thing octhe question of salary.

Indeed for some weeks I had seen that he ing our immediate union. The dear girl consented, and in the letter received that morn- forgive me?" ing she told me she was coming again, to make a long visit at the Peytons, to "do some shopping." Entrancing words.

Well, she came. There was a demure but delightful meeting at the station, and an enchanting twenty minutes until I delivered her to Miss Georgie's arms at the Peytons'

Then followed days of devotion to work. followed by evenings of unalloyed bliss. I say "unalloyed," but there was one drawdarling Agnes was haunted with the fear called again to say that I could not attend, that they would think her visit to them was and five times I heard him give this mesonly to enjoy my society and was constantly sage, and each time he turned away with a in the sitting-room." Old Mrs. Peyton was a bore, but a mild one-paterfamilias an unmitigated one; Miss Georgie was benignant, but slightly tiresome. There was only little fellow named Ralph, but the girls had made me cross, and I said curtly: taken to calling him Raphael, from some demeanor, who posed a good deal of the surprised to be called up again to-day." time with his cheek on his hand, after the manner of the cherub aforesaid.

Agnes had been in the city a few weeks when, one morning, the telephone bell in quent occurrence, and Clarkson's desk was call. The rest of us rarely looked up as the through the telephone, with all those fellows familiar "Hullo!" was shouted, or the concluding "All right! I'll tell Mr. Gruffland. Good-by!" But this morning Clarkson turned to me with: "This is for you, Dixon." Accordingly I shouted "Hullo!" and in return heard Miss Georgie's voice:

"Is that you, Mr. Dixon? Agnes is here and wants to try to speak to you."

Then I heard her giving directions. "Stand a little nearer; press this close to vour ear-so."

"Good morning," I called.

"In return I heard a giggle, and Agnesi voice exclaiming: "Oh, oh! It tickles my ear!" Then more directions from Miss Peyton, and at last the sweetest voice in the world began in as nearly as might be a stentorian roar:

"Is that really you, Harry? Isn't this perfectly sweet? Are you sure they can't the brighter for the shadow with which it ration of our daily food. hear in the office?"

"Well," from Georgie, "I should say they certainly could, if you shout like that."

"Harry," in a half whisper, "if you are sure it's you, and that no one else can hear, I want to tell you something. Do you remember that queer Miss Blake in Aiken? Of course she had been the most to blame, of nitrogen and hydrogen. No residue is Do you hear me. Harry?"

"Yes," I returned.

ever so often? Won't it be funny? But what a happy evening it was! where was I? Dear me, how stupid. Oh, I me the loveliest-"

Here Clarkson muttered, "Old Gruff's coming," and knowing he would ask an explanation of my receiving the telephone messages, I was obliged to abruptly interrupt: "I must go now"—I had almost said "my darling." "Tell me the rest this evening."

"But, Harry!" I heard a grieved little voice; but Mr. Gruffland's footsteps were I was the happiest man in the city as I too near, and I hung the receiver upside

jumped on the horse-car en route for my Would she try to resume the conversation? Every time the bell rang I glanced at Clark-Agnes for the first time at a dinner at the whispering in his great red ear covered me them repeated. Peyton's. I had frequently met Miss with cold perspiration. The fear that in Georgie Peyton in society, and had been sev- Mr. Gruffland's hearing I might be called eral times invited to her receptions, so I upon to answer some of her chatter was still was not surprised to receive one day an in- worse. I made up my mind that I must vitation to dine with her "informally," to make Agnes understand that very night that meet a young lady from Aiken, S. C. Of she could not amuse herself in that way, and

Old Gruff was an ogre, capable of dismispeared to me that night—so fresh and bloom- sing me without warning, if I did not ating: the blue of her clear, peaceful eyes, the tend every minute to my business. Our hopes

ure. Miss Peyton was cool and dignified. I suppose she knew I was exaggerating. From the first she distinguished me with Agnes looked hurt. Her sweet lips remher favor. I was allowed to claim the best bled a little, and her eyes were suspiciously dances; they were always my flowers that dim. I longed to have her alone for a little she carried, and finally when she returned while to comfort her, as I knew I could, but there was no chance, for although Miss The year had flown swiftly, and now a Georgie relented sufficiently to go up stairs brilliant prospect seemed to open before me. to write an "important letter," Raphael was My firm were about to establish a branch de- there, resting his elbow on the table and partment in another part of the city, and looking up at Agnes with an expression of proposed to make one of their clerks a junior deep pity in his beautiful but sleepy dark

had reason to think I was regarded with curred. Mr. Gruffland was there, and lookfavor by "Old Gruff"—as Mr. Gruffland, the ed up from his papers with a glance of dissenior partner was called—and he would be approval as I took Clarkson's place at the the one to make the promotion, and settle telephone. My "Hullo!" was rather sav-

"Oh, Harry, do forgive me. Indeed, inwas working the management into my hands | deed I felt so sorry last night, and wanted so I felt justified in writing to Agnes, urg- to tell you so; but, you see, Ralph was there, I'm all alone now. Oh, Harry, won't you

> "Of course," I returned, feeling Gruff's eyes burning unpleasantly on the nape of my neck.

> "Oh, Harry, dear, don't talk like that to me. Do say you love me."

Was there ever such a child? I felt like a cold-blooded wretch as I hurriedly replied: "All right. I'll come up as soon as I can. Very busy now. Good-bye!"

I felt, rather than heard, a little sob at the other end of the wire. Gruff said nothback. The Peyton family were very considing, but 1 was doomed to another miserable erate, Miss Georgie especially so, but my day. I managed to ask Clarkson if I was suggesting that we should "join the family naughty grin. What might not Agnes have said to him?

Of course I hurried to the Peytons', determined to see her alone. She came running into the hall to meet me, bright, and one other member of the family, a pretty loving, but the annoyances of the day had

"Really Agnes, it is very strange you fancied resemblance to one of the Sistine don't understand that a man can not take his cherubs. He seemed a quiet little chap, business hours to talk with his friends. with a sweet innocence of expression and After all I said last night, I must say I was

Agnes stopped abruptly, and said, with

"I do not understand you!" "Why, my dear little girl," I said, soberour office rang sharply. This was of fre- ed by the change in her manner, "I do not mean to be cross, but how could I talk to stationed near to save time in answering the you about my affection and forgiveness

"But I have not touched the telephone to-

listening, to say nothing of old Gruff?"

day, Harry!" "What!" I exclaimed.

"Georgie!" called Agnes, stepping back to the sitting-room, and I followed to tell the

"It is very strange," said Miss Peyton; "but of course it is some mistake. The lines are out of order or crossed in some way. But mamma and Agnes and I have been out shopping all day, and we lunched down town, so we can prove an alibi."

It certainly was very strange, but we all

spin long yarns about queer messages till at last I coaxed Agnes into the conservatory began. The dear girl sympathized] with me and forgave my impatience, and was so The another little pause. "Isn't it too understood some things I had said to her funny? Do you know, Harry, now that I when a mere boy, and then Agnes asked me

Again the next day the telephone annoyknow Miss Blake. Well, she has just sent ance began, but I felt sure of my ground and told Clarkson he could refuse to listen. Imagine my surprise when he turned to me the leavening gas that raises the dough is with a clever imitation of Agnes' voice say- liberated. In this act it uses itself up, as

> "She is quite sure Harry will come when he knows she wants to talk to him about Cretia."

I was thunderstruck. Lucretia Chase sional cooks, is said to be imparted to them lived in Vermont; I was mortally sure no only by the use of this agent. one in the city knew of her existence-no It was the same girl's clear voice. How quick to avail themselves of this useful discov could any one have known that Cretia possessed such idiotic lines I had once written son. The thought that it might be her voice her-any one but Agnes? Yet now I heard monia, combined, of course, with other leav-

> Oh. Creatia, fairest valentine! Wilt thou accept this hand of mine? A smaller gift my soul forbids; But ten's the number of my kids!

I turned away in anger and surprise, only to meet Gruff's grim glance.

"If this thing goes on, Mr. Dixon, it might be well for you and Mr. Clarkson to change

I knew what that implied, and my heart sank to my boots.

"I do not understand it myself," I replied. "I assure you, sir, that I am exceedingly annoyed. I will not answer it again."

"I will, myself, sir," he growled, and I went back to my desk to upset the ink bottle, to make mistakes in my accounts and torture myself with the conviction that, since no one but Agnes could have sent the message, she was teasing me without realizing the fatal consequences to our happiness. And all day Mr. Gruffland would answer that confounded telephone. That some of the messages were meant for me I could tell, and that they must be utter nonsense I could conjecture from his occasional comments: "'By Jimminy Johnson!' is a remarkable expression for a young lady, Mr.

It would be too long to tell the story of those days in detail. Sometimes there would be respite and then the nonsense would begin again. It was larks for Clarkson and the rest, but to me it seemed as if the bell of the telephone was ringing the knell of all my bright hopes. Agnes assured me of her innocence, and Miss Peyton was ready with explanations; they had been shopping, or calling, or practicing duets. But I could see that a coolness had come between Agnes and me. She feared that I doubted her, and I-what could I think? Again and again the messages referred to what I had said to her when quite alone. Could she have repeated my confidence?

At the office preparations for the new business were being hurried on, and not one word had been said to me of promotion. To crown all, Agnes informed me one evening that she was going to shorten her visit; she had heard of friends going directly to Aiken, and thought it best to secure their escort. I passed a wretched evening, but left, determined to make a desperate effort to clear the mystery. Agnes had told me that they were all to be out the next day, so I begged off at the office, reached the house at ten, and persuading the servant that I wanted to rest and would let myself out when I was ready, I managed to conceal myself in a closet in the hall, where I waited four mortal hours. At last I was rewarded. A light step came through the hall, a chair was drawn to the telephone, and a clear voice wonderfully like Agnes' called: "Please connect with Gruff-

Waiting only long enough to let him actually begin conversation in his usual style, I rushed out, and catching the culprit by the arms, bestowed a resounding box on the ear of the astonished Mr. Raphael. The little imp! This was revenge for his well-deserved snubs. I have no doubt he heard every word of my conversation with Agnes.

Of course the Peytons were distressed and apologetic, and Agnes was persuaded not to hurry away, and old Gruff relented and I got the promotion in due time, but I never could endure the sight of that churubic boy. I verily believe that the box I bestowed upon him was his only punishment, and 1 rejoice to think it was such a stinger.

If this story has a moral it is a short one. The more innocent and guileless a boy looks the less he is to be trusted.

Ammonia as an Element of Baking Pow

From the Scientific American. Among the recent discoveries in science think that the sale of clothing is pretty near concluded that it might be as Miss Georgie and chemistry, none is more important than a fine art."

suggested, and the pater at once began to the uses to which common ammonia can be properly put as a leavening agent, and which indicate that this familiar salt is here-fellow has got to size him up, both financialalone, and the close of the evening was all after to perform an active part in the prepally and otherwise, and decide about how to The carbonate of ammonia is an exceeding- sult a man who wants to buy a high-priced

sweet that before I knew I found myself of it upon a knife and hold over a flame, and long way from the proper thing to strike a telling her the one event of my life I had it will be almost immediately be entirely de- man who is thinking of about a \$5 suit with determined to keep secret—the little en- veloped into gas and pass off into the air. one for \$15 or \$18." tanglement I once had with Lucretia Chase. The gas thus formed is a simple composition and Agnes thought her very horrid and for- left of the ammonia. This gives it a superward, so I had to admit that Cretia had mis- lority as a leavening power over soda and self particularly slow, and my very best cream of tartar used alone, and has induc- record is two weeks without losing a single ed its use as a supplement to these articles. customer." see how to use it, I am going to talk to you if I really, really loved her best. Ah me! A small quantity of ammonia in the dough is effective in producing bread that will be lighter, sweeter and more wholesome than that risen by any other leavening agent. When it is acted upon by the heat of baking it were; the ammonia is entirely diffused, dries. The two gentlemen first named are leaving no trace or residium whatever. The general, and the others special partners, each

The bakers and baking powder manufacone but Agnes. I rushed to the instrument. turers producing the finest goods have been ery, and the handsomest and best bread and cake are now largely risen by the aid of amening material.

Ammonia is one of the best known products of the labratory. If, as seems to be gas and water. The gas is generated by the of all kinds of food preservation, but they justly claimed for it, the application of its properties to the purposes of cooking results is giving us lighter and more wholesome bread, biscuit and cake, it will prove a boon to dyspeptic humanity, and will speedily force itself into general use in the new field which science has assigned it.

SELLING SUITS.

A Clothing Clerk Talks Upon the Science of Making Sales. From the Detroit Free Press.

"This is a singular business, indeed," said the dapper clothing clerk, whom a reporter ready-made goods. "It's a regular daisy of an occupation for wrecking patience and de-

"What disturbs you most?"

"That's hard to tell. There are a great many annoyances that are equal in magnitude. It's difficult to pick out the worst of them all. The man who comes in and keeps a fellow about an hour pulling down suits and exhibiting them, and then goes out saying that he is 'only looking 'round to-day,' is pretty bad. Another 'favorite' with us is the man who selects his suit, then says 'I'll just step over to the bank,' goes out and fails to return. These gentry are a great deal more numerous than you would imagine. But, after all, few gentlemen give us so much trouble as lady customers. Now, I hope I) am not discourteous to the ladies, but the fact remains-"

"What's the matter with the ladies?"

"Oh, they are so confident that they know about all there is to learn about clothing. Some ladies of course, are fine customers, and I make an exception in their favor. It is the women who come in, look a garment all over, feel carefully of each individual fiber of the goods, rub it against their cheeks and chin and even chew the threads thataggravates. Only to-day a lady who had been chewing vigorously for some time on a cotton thread, said: 'I know this is wool, but is it all wool?" and I assured her it was. Ordinarily I won't do that sort of thing, but I can't bear the over-confidence in their own knowledge of this sort of ladies."

"Is this notion that they know all about

cloth common among lady customers?" "Very. Only of course it is not so strong in many. Yesterday an instance occurred that is in point here. A lady came in with her husband to buy a suit. I gave him a coat that fit him very snugly for one not custom made. She said she had made too many coats to be fooled on their fit. I then That's \$4,000 glasses. gave him one that creased up the back, humped at the shoulders, and had sleeves half a foot too long. She took it, saying, "There, that's much more like it." That showed the extent of her alleged long term of service at coat making."

"Whom do you prefer to sell to?" "The man who comes in with a definite idea of the sort of suit he wants, names it, says how much he desires to pay and then when he gets it takes it, pays for it and goes. This sort of customer is a delight to the salesman and gets very careful attention and the best treatment from clerks, while a customer who flounders around hopelessly among the vast number of suits he has seen gets us tired, and nine times out of ten doesn't get so good a bargain or fit as the one that knows what he wants and comes for it. But this class of custom is none to numerous. When you reflect on the vast variety of human nature that drifts into a clothing store every day perhaps you'll begin to

"Elucidate, please."

"The moment a customer approaches a tackle him. It's a very easy matter to inly volatile substance. Place a small portion suit by suggesting something low, and it is a

> "I suppose even the best salesman get left sometimes?"

"By a large majority. I don't count my-

John H. Thompson, Jos. M. Thompson, have formed a special partnership at Detroit under the firm name of J. H. Thompson & Co., for the purpose of carrying on the manufacture and sale of spices and grocers' sunleaving no trace or residium whatever. The light, fluffy, flaky appearance, so desirable in biscuits, etc., and so sought after by profesting three years from May 23, 1884. FIZZ AND FROTH.

How Soda Water and Kindred Drinks are From the Detroit Times. "There's not much money in soda water

now-a-days," said a prominent Woodward union of an acid and an alkali. For instance, could indicate uses for immense quantities I will take about 150 pounds of powdered pour in half a carboy of sulphuric acid. The whole charge would cost about \$3. As the filled with water. This is called the agitator and is agitated until the water has benated water is then run off into the 'fountain' and gas from a generator is introduced that is all. For years attempts have been had asked to talk about the art of selling until the pressure upon the walls of the fountan amounts to, perhaps 150 or 200 pounds to the square inch. This receptacle stroying peace of mind. There's nothing is placed, by a pipe, in communication with like it for ruffling temper, and the worst of the marble structure commonly known as it is you've got to keep a smooth face and the 'soda fountain' which is then ready for As peas come from the first exhaust in the preserve your air of pleasantry through it use. When the tap is turned the immense

initiated. A glass of that water is worth First-class dealers use prepared 'fruit juices,' but second rate places use common essences soda,' 'Australian cream' and a thousand one cent a glass. Champaign cider is comcosts four cents a glass. In France it is carstand the process. Ginger ale is flavored profusely with ginger and costs 11/2 cents a glass. One glass of soda water from the fountain, flavored with essence syrup, would cost one cent and six mills, but with the soda with common flavoring would cost him 31/2 cents, and with 'fruit juice' syrups he could not make anything at the ruling prices per glass. Yes! I think that the demand is on the increase. Everybody drinks soda. Good soda does not create a disturbance in a man's interior as the poorer article does, but is perfectly cool and refreshing and has fountain for \$900 or \$1,000. Our sales run

Review of the Credit System.

chant makes the following sensible points

anent the credit system: Count 10 per cent. for freight (on glass and crockery it costs more), 10 per cent. for cash; count 25 to 33 per cent. for bad debts resulting from sickness, storms, deaths, fires hire, your own services and other expenses, and then if collections have to be made by suits, 10 per cent. for attorney's fees, and it runs up to 65 to 75 cents on the dollar that a ey by selling goods now.

Is it not a wonder that more merchants do not break than do?

We sell goods on time, in this country, until wool time, or harvest, or fall, or winter. This thing of making bills due 30, 60 and 90 days is a delusion and a snare that en gulfs in ruin and disaster more retail dealers than any other one thing in the business.

A man who can pay bills in 30, 60 and 90 days can about as easily pay cash, and then no one is disappointed.

In addition to all this, every now and then in comes a new man with more money than brains, who, having inherited a few thousand dollars, or having sold out a farm and being without either knowledge or experience and seeking an easy job enters into Jas. E. Scripps and Chas. A. Worthington merchandizing, and without counting either cost or expenses, strikes out into this giddy whirlpool of mistaken easy and profits, and plunges down the Niagara of trade.

Such deluded men frequently carry with them other good men who attempt in self-defense to stem the same tide, and go over and under in the same financial cyclone. I ask my fellow-merchants to consider how much this state of affairs can or may be remedied? PEA HULLS.

Their Disposition a Problem to the Pack-From the Baltimore Trade.

There is very wide room for science in the canning business and we have long wonderavenue druggist a few days since; "that is if ed that the disciples of the microscope and one gives a good glass of soda for five cents. retort have not turned their illuminators on How's it made? Oh! in different ways. The this industry. Not only could they furnish soda water is a compound of carbonic acid the basis for vast improvements in methods of stuff that now go to waste and are causes limestone and put it into an air tight vessel of trouble and much expense. Since science which forms a part of the machine. I then has taken the offal slime and disgusting tarry ooze of the gas works and evolved from its blackness prismatic pigments and dyes that gas generates it passes through vessels of have robbed the Tyrian purple of its fame water, called washers, and thence free from and the rainbow of its pride of colors, it is all foreign matter into another vessel also not too much to expect that she can now tell us how to keep our strawberries red and firm. our cherries white, our peas green, and nacome sufficiently impregnated. The impreg- ture's essences retained in full. There is something of this done by guess work, but made to keep the color of the peas to the delightful green of nature, but they have failed and the French method of artigcial coloring does nor find favor with our American packers, as the color is a poisonous paint. packing houses they are of a most beautiful pressure of the gas forces out the water with and delicate green, but no means has yet that rush which seems so peculiar to the un- been discovered to preserve it, with the later processing it greatly dis appears, and altoabout one mill. It is the syrups that cost. gether there are some mysterious facts about peas and especially about pea hulls. Fresh and young from the field, picked in the mixed with sprup. 'Pop,' 'club soda,' 'cream | cool of the dewey morning and placed in boxes or barrels; within an hour they begin others are merely soda water flavored in dif- to heat, throw out a moisture strong in alkaferent ways. Root beer is made from sars- li, and grow almost scalding hot within aparilla with a small quantity of sassafras, twelve hours and must be spread out to the dandelion and yellow dock carbonated in the air to keep them from destruction. For this same way as common soda water. It costs reason the packer gets them into the can almost immediately from the field, and for mon cider carbonated like soda water and this reason the small canned peas are greatly superior to the same article bought in the bonated by fermentation, but I do not under- pod in the market house, for whilst the latter is kept dry by the action of the air, the processes of nature are none the less at work and the peas are growing old and tough with every hour of exposure, and whose would have them as the packers get them, at their fruit syrup would cost three cents and with best, must be up and at work on them by 3 ice cream four cents. These prices of course o'clock in the morning and get them from are prime cost, and if a man had to buy the pod whilst yet the day is young. It is everything from a manufacturer a glass of this necessity that makes the packing houses look like an overcrowded school, busy in getting peas out of the hulls.

But these shells or hulls or pods or by whatever other name they may be known are matter of more concern than is generally supposed. It is evident that they form almost as great a bulk with the peas removed as when full, and yet all this great quantity no evil effects. Fountains run all the way is waste. The first supposition is that they from \$50 to \$5,000 in price. That one there could be used for fertilizing purposes, but cost \$1,600, but you can get a very nice this is an error. The huge heaps of oyster shells that fill the precincts of the packing from \$15 to \$60 a day, and I remember one houses during the winter season, can be and day-the Fourth of July some three sum- are used as composts, but the mountains mers ago-when we sold \$200 worth. Let's of pea hulls that take their place in the see! Five cents into \$200 goes 4,000 times. spring are yet awaiting the touch of the great in the day time, but at night we were been found that the pea pod in its decay obliged to call a policeman to keep the side- gives out a peculiar alkali or acid that dewalk clear. We had a double fountain, two stroys vegetation; so strong is it in its action men drawing and men in the cellar keeping that it is said to remove the oldest paint up the supply. Everything was cut and dried with which it may come in contact. Being, in anticipation of the fun. Those days are thus worse than useless they become an inover now, though, and there's not the same cumbrance costly to remove, no one will have money to be made in soda that there used to them on their land, the city will not permit them to be deposited on vacant lots, and the only method to get rid of them is to take A correspondent of the Country Mer- them down the bay in scows and feed them to old Father Neptune, and vet there must be value in them? The French people scald such pea hulls, then remove the silicious skin with which they are lined and make an interest on investment, 5 to 6 per cent. for edible dish of them. They contain sugar in no small amount and probably if properly treated would be as palatable as ordinary and dishonest men, and 10 per cent for clerk string beans. Perhaps in the future—when this country comes down to the determination to live as cheaply as any other nation on earth-some genius will find it more to advantage to can the hulls than the peas, as merchant must charge on sales to make mon- cheap food for the lower classes. Meantime there is room here for the scientist.

The Business Situation.

From the New York Sun. The bottom prices now prevailing will help the recovery when it comes, and a great harvest may start a demand next fall which will usher in the prosperous times to come. Even now, despite a declining stock market. decreased exports, and three years of steady shrinkage, the condition of trade is far from being as gloomy as merchants accustomed to the great profits of former periods are wont to think it. We look for an active and fairly profitable trade this autumn, and expect that with the beginning of the next year the skies will be so unmistakably bright that even hypochondriacs will be compelled to

N. Sweeney has withdrawn from the firm of Graham & Sweeney, general dealers, at Hopkins. The business will be carried on by J. L. Graham.

The oldest apothecary shop in Berlin, which in 1888 might celebrate the 400th anniversary of its existence, has just been sold

Mercantile and Manufacturing Interests of the State.

E. A. STOWE, Editor.

Terms \$1 a year in advance, postage paid.

WEDNESDAY, JUNE 18, 1884.

Subscribers and others, when writing to advertisers, will confer a favor on the publisher by mentioning that they saw the advertisement in the columns of this paper.

Referring to an alleged trade journal, whose title is a misnomer, the Detroit Times says: "The Commercial has not caught the true commercial spirit of amity and fair dealing. nished both stocks. It is blind to the pressing requirements of

all times to set apart a portion of the space days' fishing expedition at Mackinac. at command for the use of its readers who may wish to express an opinion relative to their business or to business in general. Reasonable latitude in the statement of views will be permitted, it being understood that THE TRADESMAN does not assume any responsibility for the opinions expressed. Writers are expected to send their names and addresses with their communications, but these will not be printed if request be made to that effect. If merchants have anything to complain of in the present system of business, this affords them a good opportunity to register their complaints, and a full discussion of errors may lead to a rectification of abuses. Any forward step in methods of business adopted by the country merchant in any part of the country will be given here when communicated. Communications should be as brief as the subject treated of will admit.

Sugar vs. Sandpaper.

From Puck. "You say that brown sugar is damaged?" said a business-looking sort of a man, as he stepped into a grocer's the other day. "Yes, it was damaged a little in shipping; but most of it is as good as ever," "What will you take for it?" "Six cents a pound." "I will take it." The grocer seemed greatly pleased, and, wishing to satisfy his customer that he had not made a bad bargain, said: "About half a foot down the sugar is as good as ever, and the stuff on top will do to work off into cakes and puddings." "Cakes and puddings!" repeated the customer, with a merry twinkle in his eye; "what do I care for cakes and puddings! I ain't going to eat it, or sell it, either." "What are you going to do with it?" inquired the grocer. "What am I going to do with it? Why, I am going to send it down to my shop and have it made up into sand paper." And he hurriedly asked for his bill, paid it, and walked out, leav-

The Wool Market.

in the lottery.

ing the grocer as much surprised as though

he had been told he had just drawn a prize

Comparatively little wool is being marketed in Grand Rapids, as the farmers are holding off in anticipation of better prices. At the outside towns, however, the staple is coming in as fast as it can be taken care of, at prices ranging from 25 to 30 cents. The bulk of the wool already marketed is designated as "blanket lots" and is in a much betthe buyers have adopted for their guidance in purchasing wool the Michigan rules, among washed, one-half on unwashed bucks. one-third on pulled wool, one-third on heavy unmerchantable wool, one-fourth on heavy poorly washed fleece. Well washed tags full price, poorly washed tags one-third deduction, unwashed tags 10 cents per pound.

An exhibition of American products and manufactures is to be held in London, early in the year 1885. Our leading manufacturers have already signified their approval of ford, at Saranac, and the firm will hereafter the plan and it cannot fail to be of great ad- be known as Gifford & Van Drezer. vantage to our industries and lead to an increase in our export trade. It is proposed to make the most comprehensive display of the firm of Cheney & Van Wiltenburg, dealproject. General C. B. Norton, secretary of Van Wiltenberg & Hastings. the recent foreign exhibition in Boston, has charge of the details of the proposed exposition, and will be pleased to furnish full particulars to manufacturers and producers who desire representation abroad. The Petrolewm Age suggests that a very interesting exhibit might be made of the varieties of crude petroleum and the apparatus and machinery connected with the drilling of oil

Things Heard on the Street.

That the local manager of Dun's Mercantile Agency recently lingered too long at the Ionia brewery to enable him to meet an engagement at home the same evening.

That Chas. McCarty, the Lowell grocer, keeps in stock everything from a plow point to a china set, and hss even been known to dicker in church pulpits and second-hand

That notwithstanding the quasi endorsement of the "Berlin merchants," and the half-hearted partisanship of a few pecksniffian friends, the Canal street swell-head is as much an offence against decency and manhood as before.

. s'arted up last week.

AMONG THE TRADE.

IN THE CITY.

Christian Bertsch has returned from his Eastern trip. He says that it would have been about as profitable to have gone fish-

Mr. Geo. F. Cole, of the firm of Cole & Advertising rates made known on application. ufacturing Co., is in the city for a few days, drumming up trade.

> Mr. Newton, the rotund partner in the firm of Steele & Newton, general dealers at Advance, is spending several days in the city, in search of rest and recreation.

> Wm. Bundy has engaged in the grocery business at New Richmond, and M. M. Dilly has embarked in the same line at Irvington. Shields, Bulkley & Lemon fur-

Capt. C. S. Perkins, of Henderson, Ky., is paying his semi-annual visit to the firm of Hazeltine, Perkins & Co. Accompanied by THE TRADESMAN stands in readiness at Dr. Hazeltine, he left Monday for a two

> The Messmore matter remains in statu quo, no further proceedings having lately been taken on either side. It is stated that Messmore's friends have lately been sounding his principal creditors, with a view to ascertaining the lowest possible rate of compromise that would be likely to be accepted, and that as soon as a conclusion is reached a definite offer will be made. As it is simply a question of accepting whatever is offered, or getting nothing, every creditor will undoubtedly embrace the first offer made with eagerness, whether it be 5 or 50 per cent.

AROUND THE STATE.

E. E. Carpenter, grocer at Gaylord, is selling out at auction. P. L. Lanway has engaged in the grocery

business at South Arm.

F. C. Egbert, grocer at Reed City, has sold out to C. J. Fleischauer. Smith & Fallas will engage in the drug

business at Coopersville. Stow & Brooks, meat dealers at Caledon-

ia, are succeeded S. R. Brooks. W. S. Savage succeeds E. R. Savage in the

tobacco business at Mancelona. W. J. Carter has sold his crockery busi-

ness at Eaton Rapids to H. Rutterville. S. E. Francis, grocer and crockery dealer at Otsego, has been closed on execution.

J. Schoonfield has engaged in the fruit and confectionery business at Grand Haven.

Jacob Dingman, restauranter at Sault Ste. Marie, is succeeded by J. S. Kinney.

Austin & Champion, saw mill operators at Mecosta, are succeeded by J. D. Champion. Louiselle & Fouchette have started in the grocery business at Eastlake, Manistee coun-

has started a variety business at Traverse

Jacob Hamming succeeds Van der Heide Vogel Center.

Fred Hodges has closed out his saloon at Hungerford and started in the same business at Big Rapids.

L. Veyer, general dealer at New Holland, contemplates selling his stock and business to Posthumas & Son. The new firm of J. H. Thompson & Co.,

Detroit, mentioned on the first page, are the successors of S. M. Tyler & Co.

Detroit wholesale grocery house.

washed wool when few fleeces are found Sand Lake to Jas. S. Barker has been detions alone convinced h'm that he was clared off. F. W. Fincher, the Pentwater druggist,

has a beautiful yacht, the Evangeline, which affords the people of that place many pleasurable excursions. Allegan Gazette: The trade between

through and Ed. will keep on with his tireless work of pill rolling.

P. M. Van Drezer has purchased a half interest in the general business of E. P. Gif-

Sparta Sentinel: R. A. Hastings has purchased the interest of Mr. Z. V. Cheney in our natural products that is possible and the ers in lumber, lath, shingles, etc. The busi- is extremely likely to 'take in' an unsusoil industry should not be neglected in the ness will be carried on under the name of pecting dealer."

STRAY FACTS.

A fish-packing house is being built at

Manistique by a Chicago firm. There is some talk of establishing a

ond National bank at Greenville. Maria Henler succeeds her late husband in

the restaurant business at Traverse City. Z. G. Winser, for many years past engaged in the lumber, lime and builders' supplies business at Grand Haven, has sold out to H.

B. Chamberlin & Co. The handle factory for which Petoskey dan: "I think THE TRADESMAN is just O. subscribed \$1,000, and the machine shop and K." foundry that Harbor Springs was to give \$1,500 toward establishing, do not materialize as yet.

Cadillac Times: We are informed that John L. Rice, ex-banker, of the late lamented firm of Rice & Messmore, is in the city, ey. I wouldn't know how to get along withand proposes to make Cadillachis home, and out it." practice law here.

The business men of Hart have formed a stock company with \$10,000 capital, \$8,000 of which has already been subscribed, for the purpose of erecting a new hotel at that place. Such an acquisition would "meet a The canning factory at Three Rivers long-felt want," and would undoubtedly prove a profitable investment.

The butter plate factory at Montague has been compelled to run nights to keep up

The Capacity of Our Factories, and the
Number of Men Employed.

Midland has two large flouring milis, four salt blocks, several shingle mills, an extensive lumber mill, machine shop, planing mill, one of the largest coiled hoop factories in the world, a large brick yard, broom factory, Stone, proprietors of the Marshall Shirt Maning stores, four drug, two furniture, three hardware, seven grocery, two boot and shoe stores, three livery stables, one bank and two newspapers.

> While D. M. McClellan was building his fine new brick store building at Reed City last season the village corporation allowed him to move the old structure into the street and conduct business there until the completion of the new building. And now J. Q. Patterson, proprietor of the National Hotel, has brought suit against the village for \$5,000 damages, alleging that the presence of the building in the street injured his

A BAD MAN.

W. A. Dunlap up to His Old Tricks. A traveling correspondent of The Trades MAN sends us the following relative to a man that dealers everywhere would do well to give a good letting alone:

Mr. Dunlap, A. T. or W. A., I do not know which, has opened a harness shop at Onondaga. It is the same Dunlap that run a store at Nashville and shut up or down in February. You noticed it in your paper then. He has moved his family from Charlotte and is fixing up a house and shop. He has a large stock of saddlery hardware and leather, show-cases, etc., for a small town. He has been at Grand Rapids for five or six weeks and I think got his stock there. If any harness shop has failed or is going to he may have some of the goods. I have known him for five or six years and never knew of his paying for anything. He is always ready to give an order. Thinking it might be of interest to know where he was. I write you. You may know or hear where he got his goods.

Inquiry among the business men at this market reveals the fact that Dunlap is one here. He is denounced on every side as a liar of the first water, and one firm has the possession which could land him behind prison bars. As near as can be learned, he here—except one, where his character was: too well known-but in most cases he was met with downright refusal or the parties subsequently discovered his unreliability, and did not ship the goods. He succeeded, however, in gulling Hirth & Krouse, the Canal street leather firm, by representing that he was overseer and paymaster at the Mrs. O. S. Stanton, late of Mt. Pleasant, gravel road bridge, just above the city., On the strength of this assertion, coupled with the statement that he would be in the city for some weeks to come, he obtained credit at that establishment, and Mr. Hirth left for Ohondaga Monday for the purpose of securing the claim, or instituting a prosecution against him for obtaining goods under false pretenses.

The statement that he would be in the city for any state of the statement that he would be in the city increases in importance, I shall look for important steps in this branch of manufacturing industries."

The statement that he would be in the city for any state of the statement that he would be in the city for any state of the statement that he would be in the city for any state of the statement that he would be in the city for any state of the statement that he would be in the city for any state of the statement that he would be in the city for any state of the statement that he would be in the city for any state of the statement that he would be in the city for any state of the statement that he would be in the city for any state of the statement that he would be in the city for any state of the statement that he would be in the city for any state of the statement that he would be in the city for any state of the statement that he would be in the city for any state of the statement that he would be in the city for any state of the statement and look for importance, I shall lo & Hamming in the grocery business at that establishment, and Mr. Hirth left for

against him for obtaining goods under false pretenses.

Dunlap also endeavored to secure a line of goods on credit at Judd & Co.'s, but was met with premptory refusal. He then directed that the goods be packed, stating that he would pay for them as soon as he could get a check cashed. But he never called to pay the amount agreed upon, and as Mr. Judd did not pack the goods, he saved himself considerable unnecessary labor. He says that the fellow frequently crossed thimself in his statements, and that his actions alone convinced h'm that he was "Dunlap approached us a few months ago"

The Gripsack Brigade.

"I can give you only an estimate, but it will not be a million out of the way. The will not be a million out of the way. The sum out about three million and a half, and the jobbers sell eight and a half more, making a total showing of twelve million as the annual sales. This amount would be sufficient to furnish constant employment to 250 men."

"What we need here," said a prominent grocery jobber, "is a big cigar establishment. A stock company with a capital of thimself in his statements, and that his actions alone convinced h'm that he was "Crooked."

"Dunlap approached us a few months ago"

The Gripsack Brigade. A. McFarlane, who failed at Lyons last called to pay the amount agreed upon, and ployment to 250 men." ter condition than last year's crop. Most of fall, contemplates going on the road for a as Mr. Judd did not pack the goods, he sav-J. H. Bradish says that the reported sale He says that the fellow frequently crossed which are: A deduction of one-third on un-

with a proposition to travel for our house. said a partner in a prominent jobbing establishment, "but as we knew his record, we politely declined the offer. He then went Van Ostrand and Garrod & Messinger, fell directly to an up-town jobbing house, and stated that he had engaged to travel for us. I have known of other instances where he

has told downright lies like this." "I have known W. A. Dunlap for fifteen years," said a saddlery hardware jobber, 'and I wouldn't listen to a proposition to sell him goods. Neither his character nor veracity are worth two cents. He is a fine looking man, and a convincing talker, and

While Dunlap secured small bills of goods at several establishments here, the bulk of his stock must have been purchased at Detroit or Chicago, probably at the former place, where the jobbers are said to be extremely gullible.

Good Words Unsolicited.

S. J. Smith, general dealer, Bloomer 'Consider it just what we need."

J. H. Smith, hardware, Muskegon: "The paper is all O. K. Send it along." A. E. Pickard, general dealer, East Jor-

Orcutt & Co., wholesale produce, Muskegon: "We look upon THE TRADESMAN as

one of our best visitors." Peter Hanson, general dealer, Big Prairie: "It is a good paper and well worth the mon-

C. A. Pearson, grocer, Fremont: "Your paper is a valuable one. Send it along. I feel that I can't keep shop without it. I appreciate it very much."

A. C. Merrill, druggist, Cross Village "Your paper is excellent and cheap, and suits the trade here remarkably well. Wish you the best of success."

GRAND RAPIDS CIGARS.

employing a total of sixty-seven men, not counting nearly as many more apprentices and assistants. The men turn out an average of 1,000 cigars a week, making the total weekly output all around 67,000 cigars. The number of men employed at each place is as follows:

 follows:

 Hugo Schneider & Co.
 19

 Albert Kuppenheimer.
 8

 Tunis Johnson.
 8

 Henry Van der Weiden.
 7

 John Scottey.
 3

 Kuppenheimer & Stewart.
 3

 Wm. Van der Maas.
 3

 August Tusch.
 3

 Hinkley & Co.
 2

 Julius Mulschoeky
 2

 Kysor & Wood
 2

 Wm. Callaghan.
 1

 Frank Kean.
 1

 Wm. Callagnan.
Frank Kean.
August Landaur
Frank Wurzburg
F. A. Niehaus.
Anton Worfel. "If every jobber here would sell Grand

Rapids cigars, instead of foreign made goods," said a leading cigar manufacturer, ing scoundrel. 'we could easily support 500 cigar makers in Grand Rapids. See what a help that would be to the place, especially when we consider that fully half that number would be men with families. But the jobbers do not look at the matter in the right light. They say it is easier to sell Eastern made goods, and that they can buy cheaper East. There may be some truth in the latter statement, but much of the trash that is sent here from New York factories would not be handled at all, if made by home factories Grand Rapids manufacturers buy only twenty-five cases of tobacco where an Eastern factory buys 1,000, it is true, but if the jobbers here would encourage home production we could buy in just as large quantities and at just as low prices as our Eastern rivals. However, the business is on the increase and Grand Rapids cigars are every year regarded with more favor, and it is but

a question of time when we can successfully

compete with any other cigar market in the

country." "I can easily explain why the Grand Rapids jobbers do not buy their cigars in Grand Rapids," said a cigar jobber, "and that is beof the worst men who ever bought goods cause no one here has \$25,000 to spare with which to equip a first-class factory. As you must know, a large part of the work of eigar temerity to state that they have facts in their making is now done by improved machinery which has lately come into general use, and without which it is impossible to successfulapproached every jobbing house in his line ly conduct a large establishment. If our business ever affords us a sufficient surplus, we shall assuredly engage in the manufacture of cigars on a large scale, but we would not think of making such a venture with less than \$25,000 invested in machinery, etc., and as much more ready cash on hand to use in the purchase of leaf and other stock. There is no reason why such an institution should not be maintained here, except the financial considerations already referred to, and as the jobbing trade of the jobbin

The Gripsack Brigade. On the Easel-Manley Jones, Geo. H. Seymour, W. G. Hawkins.

Voigt & Co. L. C. Bradford is building a fine residence

Bridge streets. John D. Mangum returned Saturday from a six weeks' Northern trip, and left Tuesday for Muskegon, where he will put in the

F. L. Kelly, formerly with Cody, Ball & Co., later on the road for S. A. Welling, is now clerking for C. G. Cornwell, general dealer at Paw Paw.

Fred Selleck, formerly on the road for Hawkins & Perry, later with I. E. Messmore in the same capacity, is now traveling for B. F. Farrington & Co., Detroit.

A. C. Sharp has gone to New York State for a fortnight's rest and recreation. His wife preceded him a week before. During his absence, Mr. O. A. Ball will make a trip among Mr. Sharp's trade.

There is a common aphorism to the effect that "Everyone must eat a peck of dirt before he dies." And if any of the "boys" feel disposed to exceed their average in this respect, they are cordially recommended to stop at the hotel at Lyons. THE TRADES-MAN man was there last week and knows whereof he speaks. Geo. P. Cogswell who has just completed

a \$3,200 has the honor of seeing full illustrations of both the exterior and interior, lowing well-known travelers: John D. Man- ial quotations mailed on general line of grofurnished by architect Hopkins, in the cur- GUM, A. M. SPRAGUE, JOHN H. EACKER, rent issue of the Bwilder and Wood Work- L. R. CESNA, GEO. W. N. DE JONGE. re. Judging from the illustrations, the FRANK BERLES house has a commanding appearance. It has

twelve rooms, conveniently arranged, and the lower floor is finished in butternut.

DELINQUENT DEBTORS.

Grand Rapids. H. E. Locher reports the following: - Bender, moved to Elkhart..... Jas. Parm, moved to Blendon..... W. Gosiit, moved to Ottawa Co...... 3 50 J. R. Abbott reports the following: J. W. Wilson, moved north......\$1 06 Jas. Nyson, moved to Muskegon. 3 37 J. B. Tuttle, moved to Pleasant Lake, Ind 95 Morley.

J. C. Borden, moved to California...... 1 50 Lon Pelton reports the following: Chas. E. Hawkins, moved to Kansas.....\$10 97 A. S. Medbury, moved to White Cloud... 8 00

 O. J. Lewis, lives here
 2 00

 Theo. Billings, moved to Edmore
 4 00

 Sanford Reed, lives here..... 4 00 Hiram Bryan, lives here ... Stephen French, moved to Grand Rapids 200 The notorious Adelbert Brady, late of Lu- FACTORY ACENT ther, has removed to Morley, and is working in J. M. Carr's mill, four miles west. Dealers

everywhere should beware of this smooth-talk-W. H. Thayer & Co. report the following: John Gardner, moved to Grand Rapids.. \$ 3 00 John Uran, conductor, moved to Battle A. J. Parks, moved away ... Robert Diggs, moved to Bay City...... 2 50 Pringle Bros. report the following: Wm. Fordham, moved to Manistique.....\$5 00 MISCELLANEOUS.

Advertisements of 25 words or less inserted in this column at the rate of 25 cents per week, each and every insertion. One cent for each additional word. Advance payment.

WANTED.— A position in a first-class drug store by a young man of experience. Address A., care The Tradesman.

WANTED.—A number of traveling salesmen to handle a line of shirts in connection with their other line. Liberal Commission paid. Address, Marshall Shirt Manufacturing Co., Marshall, Mich. HAVING WITHDRAWN from the business formerly carried on under the firm name of Graham & Sweeney, at Hopkins, Mich., I will not hold myself responsible for any debts contracted under the above name.

June 11, 1884.

N. SWEENEY,

LUMBER, LATH AND SHINGLES, The Newaygo Company quote f. o. b. cars as follow:

Uppers, 1 inch Seiects, 173, 172 all of the Fine Common, 1 inch.

Shop, 1 inch.

Fine, Common, 1½, 1½ and 2 inch.

No. 1 Stocks, 12 in., 12, 14 and 16 feet.

No. 1 Stocks, 12 in., 21 feet.

No. 1 Stocks, 10 in., 12, 14 and 16 feet.

No. 1 Stocks, 10 in., 12, 14 and 16 feet.

No. 1 Stocks, 10 in., 20 feet.

No. 1 Stocks, 8 in., 12, 14 and 16 feet.

No. 1 Stocks, 8 in., 12, 14 and 16 feet.

No. 1 Stocks, 8 in., 18 feet.

No. 1 Stocks, 8 in., 18 feet.

No. 2 Stocks, 12 in., 18 feet.

No. 2 Stocks, 12 in., 18 feet.

No. 2 Stocks, 12 in., 12 feet.

No. 2 Stocks, 12 in., 12 feet.

No. 2 Stocks, 10 in., 12, 14 and 16 feet.

No. 2 Stocks, 10 in., 12, 14 and 16 feet.

No. 2 Stocks, 10 in., 12 feet.

No. 2 Stocks, 10 in., 12 feet.

HIDES, PELTS AND FURS.

Perkins & Hess quote as follows: It is stated that A. C. Sharp has an interest in a vineyard south of the city.

J. C. Watson, with C. S. Yale & Bro., left
Tuesday for a three weeks' Northern trip.

A. L. Braisted is now on the road regularly for the Voigt Milling Co. and C. G. A.

Yourt & Co.

L. C. Bradford is building a fine residence on Mt. Vernon street, between Allen and Rridge streets.

WHOLESALE

MEN'S FURNISHING GOODS

Lumberman's Supplies -AND-

NOTIONS!

PANTS, OVERALLS, JACKETS, SHIRTS, LADIES' AND GENTS' HOSIERY, UNDER-WEAR, MACKINAWS, NECKWEAR, SUS-PENDERS, STATIONERY, POCKET CUT-TLERY, THREAD, COMBS, BUTTONS, SMOK-ERS' SUNDRIES, HARMONICAS, VIOLIN

I am represented on the road by the fol-

24 Pearl Street - Grand Rapids, Mich.

LATEST CAULFIELD

WHOLESALE GROCER,

Teas, Tobaccos, Spices Etc.,

85, 87 and 89 Canal Street

For the following well-known brands of Tobaccos and Cigars:

	0
FINE	CTTT
E TT/ TO ,	O_{1}
Fountain	
Old Congress	
Good Luck	
Good and Sweet	
American Queen	38
Blaze Away	
Hair Lifter	30
Governor, 2 oz. foil	60
In half barrels or four p	ail lots, 2e P to off

PLUG McAlpin's Sailor's Solace......48 McAlpine's Chocolate Cream......48
Red Star, extra quality, same style as Hair Lifter, Mahogany Wrapper......37 D. & D. Dark, ¼ and 16 oz. pounds....37 Nobby Spun Roll......48

	SMOKING
	Peerless
	Rob Roy2
	Uncle Sam
1	Tom and Jerry24
	Good Enough
1	Mountain Rose
1	Lumberman's Long Cut
	Home Comfort
	Green Back, Killickinick. 24 Two Nickel, Killickinick ¼
	Two Nickel, Killickinick 1/4
1	Two Nickel, Killickinick, 1/8
	Star Durham, Killickinick, 1/825
1	Rattler, Killickinick, 1/4
	Rattler, Killickinick, ¼
1	Posey, Killickinick, ¼, paper2
)	Canary, Killickinick, Extra Virginia36
)	Gold Block, Killickinick, 14
1	Gold Block, Killickinick, ¼
)	Golden Flake Cabinet
)	Golden Flake Cabinet
)	Rail Road Boy, 3 oz. foil3
)	ATT TE TO ATT OFF
)	Scotten's Chips, Navy Clippings, paper, 20
)	Leidersdorfs' Navy Clippings, cloth bags 20 Old Rip Fine Virginia Long Cut5
)	Old Rip Fine Virginia Long Cut
,	Lime Kiln Club4
)	Durham Long Cut
)	Durham, Blackwell's 1/8
)	Durham, Blackwell's, 1/2
)	Durham, Blackwell's, ½
)	Durham, Blackwell's, fb
)	Seal of North Carolina 1/2
)	Seal of North Carolina 34
í	Seal of North Carolina 1/2
)	Seal of North Carolina fb4
•	Special prices given on large lots.
)	CTGARS

29 00 17 00 14 00 Smoke the Celebrated "After Lunch" Cigar.\$30 00 35 00 After Lunch....\$30 00 Clarrissa

 Magnolia
 12 50

 Commercial
 55 00

 Golden Spike
 .55 00

 Storm's Boquet
 .65 00

 Owl Captain.
 .60 00

 S. & S. Capadura.
 .32 00

In addition to the above brands of Tobaccos and Cigars, I keep in stock an ample supply of all other well-known brands of Plug and Fine Cut. Our stock in the Tobacco and Cigar line is one of the largest and best assorted to be found in the city.

Japan fair.
Japan fair to good
Japan fair to good
Japan dust
Young Hyson
Gun Powder
Oolong
S5@456 SYRUPS. Corn, Barrels.
Corn, ½ bbls...
Corn. 10 gallon kegs.
Corn, 5½ gallon kegs.
Corn, 4½ gallon kegs.
Pure Sugar Drips, bbl.
Maple Syrup, 5 gal kegs.
Maple Syrub, 10 gal kegs.

SUGARS.

Sugar market stronger with an upward tendency. We quote: Powdered Standard..... 73/4@8 Extra Bright C.....6 Extra C......5\% @5\% Yellow C...... 5 @5½

We call the especial attention of those desiring to purchase new stocks to our superior facilities for meeting their wants. Our guarantee is first-class goods and low prices. Careful attention given mail orders. Specceries when requested.

Drugs & Medicines

An Advancing Market for Menthol Crystals. From the Oil, Paint and Drug Reporter.

The scarcity, increasing demand and advancing price of Japanese menthol, has attracted attention to the American product, which has been but recently introduced from Michigan. The question has been raised as to whether this solid can be derived from the American oil of peppermint in paying quantities, and the fact that it can, has given peppermint oil more importance in the commercial world. The Reporter has been shown several samples of the American crystals and they compare favorably with any article of the kind yet placed upon this market. According to the statement of the Michigan Co parties, the oil yields sixty per cent. of menthol which is about the same as Japanese, but the process of manufacture is in such a crude state that the capacity is limited to fifty pounds per month. The domestic presents a fine appearance and consumers who have put into use all the stock that has arrived thus far, claim that it answers the same purpose as the foreign. We have not heard from the Wayne county production, but while it is asserted on the one hand that one field is as good as another, it is claimed, on the other hand that the quality of the land in Wayne county, N. Y., is not suited for producing the peppermint crystal. It is deposited from the oil on exposure to cold and is known to have a definite chemical composition. It imparts its characteristic smell and taste to, but is only slightly soluable in water; dissolves readily in alcohol, ether and in both fixed and volatile oils; melts at about the temperature of the body and when further heated volatilizes without decomposition. It looks like the sulphate of magnesia to the naked eye, but is more talc like, and is rather bulky, one ounce filling a two fluid

Menthol is much'used in China and Japan, being sometimes sold mixed with an oil of peppermint and at other times seperately. It is highly recommended as a specific for headache, toothache, sciatica and neuralgia, and is considered valuable as an inhalation for catarrh, and a germicide in fevers, dipthe ia, measles, erysipelas. It is a very agre able medicine and would make an acceptat substitute for the amminiated smelling sal The consumption of the article in va ious forms has increased very rapidly late, and before the next crop arrives, t price will make it a luxury. The stock he of foreign is rather limited and held at pro ent writing at \$12 to \$13 per pound. T small quantity on the way has been sold arrive. Messrs. Cocking & Co., of Yok hama, the largest holders of menthol in th world, cabled to their agent in this city las week that the market there was entirel bare and that \$11 to \$12 was freely offere for stocks in Japan, with none in view unt

The largest product is said to be derive from the Japanese plant which is robust an rapid in its growth. It requires but little moisture and is capable of cultivation in great variety of localities. Facilities for manufacturing on a large scale are now be ing arranged in this country and if the planting area is correspondingly increased, an important new outlet will be developed for domestic peppermint oil.

Paris Green. From the Oil, Paint and Drug Reporter.

The prospects for a satisfactory busine in Paris green this season are very encoura ing. Manufacturers are busy at present fi ling orders placed for June and July delive nights. The agreement entered into by the manufacturers to maintain a uniform sca of prices has been found to work advantag ously for both producers and consumers, at will probably be continued. The indication are that should the weather be warm during the early summer, there will be a much greater demand for Paris green as an insec icide than in the several preceding season The few warm days of May disclosed the pro ability that there would be an extraordina invasion of the potato bug this season, and r ports from many sections of the country given accounts of the enormous numbers that have already appeared and commenced their d structive feasting. The cold wave of the pa few days has served to give a temporar check to the ravages of the bug, and farm ers are dreading the return of warm weathe as it will develop into activity the larvæ deposited by the first invaders.

The rivalry between Paris green and London Purple and the energetic pushing of the latter by the manufacturers, have tended to attract wider attention to the use of insecticides and to increase their use, and in spite of the continued popularity of the competitor, the prospects are that there will be a large and steady demand for green this season; and should the expectations now entertained of an unusual invasion by the bugs be realized, the price is more likely to advance than to decline.

The maker of a check cannot stop its payment after certification except by indemnifying the bank which is held for it. On certification of a check the amount is charged at at once to the drawer and no longer stands to his credit.

An advertisement for patent medicine, to which attention is called in a Pittsburg paper, contains this grim suggestion: "Take this mixture and you will never take any

Wine, opium, arsenic and morphine have given place to quinine in the list of drugs, in which New York women are accused of indulging to an inordinate degree.

WHOLESALE PRICE CURRENT.

Advanced—Oil peppermint, Lycopodium. Declined—Alcohol, Cinchonidia, Gum opium Cassia buds, Oil cassia, Salicin, Serpentaria.

ACIDS.			
Acetic, No. 8	9 30	00	10 35 35
itric furiatic 18 deg	3 11 141/ 3	200	55 5 12 15 4 48
Benzoic, English \$\text{9} oz Benzoic, German Cannic	12 15	00	20 15 17
AMMONIA.			
Carbonate % 1b	15	@	18 14
Aqua 16 deg or 3f	6	00	7 8
BALSAMS.			,
Copaiba		@	50 40
Peru		3	50
BARKS.			
Cassia, in mats (Pow'd 20c)			12 18

FIL	-	10
Peru	3	00
Tolu		50
BARKS.		
Cassia, in mats (Pow'd 20c)		12
Cinchona, yellow		18
Elm, select		15
Elm, ground, pure		13
Elm, powdered, pure		15
Sassafras, of root		10
		12
Wild Cherry, select		20
Bayberry powdered		18
Hemlock powdered		
Wahoo		30
Soap ground		12
BERRIES.		
Cubeb, prime (Powd \$ 90)	0	85
Juniper 6	0	7
Prickly Ash	@1	
	W.	10
EXTRACTS.		
Licorice (10 and 25 to boxes, 25c)		27
Licorice, powdered, pure		374
Logwood, bulk (12 and 25 to doxes).		9
Logwood, 1s (25 fb boxes)		12
Logwood 1/s do		13
Lgowood, ½s do		15
Logwood, 4s do		
Logwood, ass'd do		14

-	Fluid Extracts—25 % cent. off list.		14
1	FLOWERS.		
	Arnica	10 @	11 25 25
1	GUMS.		
	Aloes, Barbadoes	60@	75 18 50
1	Ammoniac	28@	30 60 60
	Arabic, powdered select Arabic, 1st picked Arabic,2d picked		50 40
	Arabic, c3d picked		35 30 30
	Assafœntida, prime (Powd 35c) Benzoin Camphor	55@ 22@	24
,	Catechu. 1s (½ 14c, ¼s 16c) Euphorbium powdered	35@	18 40 80
r	Galbanum strainedGambogeGuaiac, prime (Powd 45c)	90@1	35
	Kino [Powdered, 30c]	1	20

ıa,	Galbanum strained		8
for	Gamboge	90@1	0
er-	Guaiac, prime (Powd 45c)		3
	Kino [Powdered, 30c]		2
ee-	Mastic	1	1
ole	Myrrh. Turkish (Powdered 47c)		4
	Oplum, pure (Fowd \$5.50)	4	1
ts.	Shellac, Campbell's		3
	Shellac, English		3
ar-			2
of	Shellac bleached		3
	Tragacanth	30 @1	1
he	HERBS-IN OUNCE PACKAG		
ere	Hoarhound		.2
	Lobelia		.2
es-	Peppermint		.2
he	Rue		.4
	Spearmint		.2
to	Sweet Majoram		.3
30-	Tanzy		.2
KU-	Therene		2

	Thyme			.30
e	Wormwood			.25
st	IRON.			
y	Citrate and Quinine		6	40 20
d	Sulphate, pure crystal			80
il	Phosphate			65
	LEAVES.			
ed	Buchu, short (Powd 25c) Sage, Italian, bulk (1/4 s & 1/4 s, 12c)	12	0	13
d	Senna, Alex, natural	18	@	20 30
le	Senna, powdered			22
a	Uva Ursi			10
e-	BelledonnaFoxglove			30

•	FUAGIOVE		00	
	Henbane		35	
	Rose, red	2	35	
	LIQUORS.			
ı	W., D. & Co.'s Sour Mash Whisky.2 00	@2	25	
1	Druggists' Favorite Rye 75	@2	00	
1	Whisky, other brands	@1	50	
ı	Gin, Old Tom	@1	75	
	Gin, Holland	@3	50	
1	Brandy 1 75	@6	50	
١	Catawba Wines	@2	00	
1	Port Wines 1 35	@2	50	
1	MAGNESIA.			
	Carbonate, Pattison's, 2 oz	1.3	23	
	Carbonate Jenning's 2.02		37	

ss	Port Wines1	35	@2	50	
-	MAGNESIA.				
g-	Carbonate, Pattison's, 2 oz Carbonate, Jenning's, 2 oz Citrate, H., P. & Co.'s solution			23	
il-	Carbonate, Jenning's, 2 oz			25	
	Coloined		-	70	
er-	Calcined			.0	
ng	oils.		-		
he	Almond, sweet	45	0	50 45	
7.9	Amber, rectified		1	80	
le	Bay # oz		*	50	
se-			2	00	
nd	Castor	183	60	20	
	Croton		2	00	
ns	Cajeput		1	75	
ng	Cassia		-	40	
ch	Citronella			85	
	Cloves			25	
ct-	Cloves Cubebs, P. & W Erigeron			00	
ıs.	Erigeron			60	
b-	Fireweed		~	75	
	Hemlock, commercial (Pure 75c)			40	
ry	Juniper wood			50	
re-	Juniper berries			00	
ve	Lavender flowers, French			01	
	Lavender garden do Lavender spike do Lemon, new crop		-	90	
ve	Lemon, new crop		1	70	
le-	Lemon, Sanderson's		1	75	
ast	Lemon, Sanderson's Lemongrass. Origanum, red flowers, French Origanum, No. 1			80	
	Origanum, red flowers, French		1	25 50	
ry	Origanum, No. 1 Pennyroyal		1	75	
m-	Peppermint, white		3	25	
er	Rose # oz Rosemary, French (Flowers \$5)		9	75	
	Rosemary, French (Flowers \$5)			65 50	
de-	Sandal Wood, German			00	
	Sassafras			60	
n-	Tansy			50	
-	Tar (hy gal 60c)	10	@	12	
he	Wintergreen			25 50	
to	Wintergreen Wormwood, No. 1 (Pure \$6.50)			00	
eti-	Wormseed			50	
	Cod Liver, filtered # gal		1	90	
ite	Cod Liver, best			50	
eti-	Cod Liver, H., P. & Co.'s, 16			00	
e a	Olive, Malaga		@1	50	
	Salad	65		67	
ea-	Savill Wormseed Cod Liver, filtered.	-		75	
er-	POTASSIIM.				

	bumper mood		
-	Juniper berries		2
9	Lavender flowers, French		2
e	Lavender garden do Lavender spike do]
e	Lavender spike do		
5	Lemon, new crop		1
-	Lemon, Sanderson's]
.	Lemongrass		
t	Origanum, red flowers, French]
v	Origanum, No. 1		
	Pennyroyal		1
-	Peppermint, white		1
r	Rose # oz		1
1	Rosemary, French (Flowers \$5)		
-	Sandal Wood, German		4
	andal Wood, W. I		
	Sassafras		
-	Tansy		4
	Tar (by gal 60c)	10	0
e	Wintergreen		7
0	Wormwood, No. 1 (Pure \$6.50)		4
-	Savin		
-	Wormseed		:
	Cod Liver, filtered # gal		3
e	Cod Liver, best		:
-	Cod Liver, best		-
	Olive, Malaga		@
a	Olive, "Sublime Italian		:
-	Salad	65	0
-	Rose, Ihmsen's Poz		
	POTASSIUM.		
	POTASSIUM.		

Wormseed Cod Liver, filtered	65	
Prussiate yellow		
ROOTS.		
Alkanet		

ROOTS.		
Alkanet		
Althea, cut		. :
Arrow, St. Vincent's		11 1
Arrow, Taylor's, in 1/4s and 1/2s		:
Blood (Powd 18c)		
Calamus, peeled		
Calamus, German white, peeled		
Elecampane, powdered		1.7
Gentian (Powd 17c(250
Ginger, African (Powd 16c)	13	@
Ginger, Jamaica bleached		
Golden Seal (Powd 40c)		
Hellebore, white, powdered	· Land	
Ipecac, Rio, powdered		1
Tolon nowdowed		

Licorice, select (Powd 12½)..... Licorice, extra select.....

	20	Boralumine, white bulk
	13	Boralumine, " 5 bs
13	@ 14	Boralumine, Tints bulk. \50 off
	20	Boralumine " 5 bs.
	35	Red Venetian
1. 10	22	Ochre, yellow Marseilles
	1 10	Ochre, yellow Bermuda
	371/4	Putty, commercial
	12	Putty, strictly pure
	15	Vermilion, prime American
	35	Vermilion, English
1 00	@1 50	Green, Peninsular
1 10	@1 20	Lead, red strictly pure
	2 00	Lead, white, strictly pure
	2 25	Whiting, white Spanish
	60	Whiting, Gilders'
	65	White, Paris American
	40	Whiting Paris English cliff

SEEDS.	
Anise, Italian (Powd 20c) Bird, mixed in D packages Sanary, Smyrna Saraway, best Dutch (Powd 19c)	5 @ 3½@ 11 @
Cardamon, Aleppee	2
CeleryCoriander, best English	22/0
Plax, cleanPlax, pure grd (bbl 3½)Plax, pure grd (bbl 3½)Plax, powdered	314@ 4 @ 8 @ 5 @
Hemp, Russian	5 @
Quince Rape, Lnglish Vorm, Levant	71/2@
SPONGES.	
florida sheeps' wool, carriage2	25 @2
Vassau do do	2
Velvet Extra do do	1
Extra Yellow do do	
Frass do do	

Grass do do
Hard head, for slate use
MISCELLANEUS.
Alcohol, grain (bbl \$2.17) \$\mathbb{g}\$ gal Alcohol, wood, 95 per cent ex. ref.
Anodyne Hoffman's
Arsenic, Donovan's solution Arsenic, Fowler's solution
Annatto 1 to rolls
Bay Rum, imported, best
Bay Rum, domestic, H., P. & Co.'s.
Alum, ground (Powd 9c) Annatto, prime
Antimony, powdered, com'l
Arsenic, white, powdered Balm Gilead Buds

	Annatto, prime		
	Antimony, powdered, com'l	41	600
	Arsenic, white, powdered	ê'	·@
	Balm Gilead Buds	U	0
			0
	Beans, Tonka	00	20
	Beans, Vanilla7	00	@9
	Bismuth, sub nitrate		1
	Blue Pill (Powd 70c)		
6	Blue Vitriol	73	400
-	Borax, refined (Powd 13c)		
	Cantharides, Russian powdered		1
	Capsicum Pods, African		- 7
	Capsicum Pods, African pow'd		
	Capsicum Pods, American do		
	Carmine, No. 40		4
	Cassia Buds		
	Calomel, American		
	Chalk, prepared drop		
	Chalk, precipitate English		
	Cutting Procedures and montiling		

Carmine, No. 40
Cassia Buds
Calomel, American
Chalk, prepared drop
Chalk, precipitate English
Chalk, red fingers
Chalk, white lump
Chloroform, Squibb's
Colocynth apples
Chloral hydrate, German crusts
Chloral do do cryst
Chloral do Scherin's do
Chloral do do crusts
Chloroform 1 00
Cinchonidia, P. & W 55
Cinchonidia, other brands 55
Cloves (Powd 28c)
Carlotte (I on a woo)

0

Chloral do do cryst	
Chloral do Scherin's do	
Chloral do do crusts	
	00
Cinchonidia, P. & W	55
	55
	20
Cochineal	
Cocoa Butter	
Copperas (by bbl 1c)	
Corrosive Sublimate	
Corks, X and XX-35 off list	
Cream Tartar, pure powdered	38
Cream Tartar, grocer's, 10 to box	-
Creasote	
Cudbear, prime	
Cuttle Fish Bone	
Dovtrino	

ŭ	Dextrine	
.0	Dover's Powders	
5	Dover's Powders	
5	Dragon's Blood Mass	
0	Ergot powdered	
5	Ether Squibb's	
3	Emery, Turkish, all No.'s	
0	Epsom Salts	21
U	Ergot, fresh	
	Ether, sulphuric, U. S. P	
5	Flake white	
5	Grains Paradise	
9	Galatina Canada	
5	Gelatine, Cooper's	
10	Gelatine, French	45
4	Glassware, flint, 65 off, by box 55 off	
35	Glassware, green, 60 and 10 dis	
25	Glue, cabinet	12
NO.	Glue, white	17

40	Landana & Continuition	
	Indigo	85
20	Insect Powder, best Dalmatian	23
7	Toding perublimed	~0
80	Iodine, resublimed	
	Isinglass, American	
65	Japonica	
	London Dumlo	10
	London Purple	10
13	Lead, acetate	
	Lime, chloride, (1/28 28 10c & 1/48 11c)	
6		
20	Lupuline	
30	Lycopodium	
22	Mace	
	Madder, best Dutch	124
16	Madder, best Dutch	147
10	Manna, S. F	
35	Mercury	
	Morphia, sulph., P. & W \$ oz	2 9
30	Morphia, Sulphi, 1. de W 19 02	0 2
25	Musk, Canton, H., P. & Co.'s	

Nux Vomica		
Ointment. Mercurial, 1/4d		
Paris Green	18	0
Pepper, Black Berry		
Pepsin	1	
Pitch, True Burgundy		
Quassia	6	0
Quinia, Sulph, P. & W b oz	1 3	
Quinine, other brands1	30	@
Seidlitz Mixture		
Strychnia, cryst		_
Silver Nitrate, cryst	79	@
Red Precipitate \$ 15		
Saffron, American		•
Sal Glauber		0
Sal Nitre, large cryst		

٠	Sai Nitre, medium cryst	
ij	Sal Rochelle	
d	Sal Soda	2
d	Salicin	
1		
3	Santonin	
9	Snuffs, Maccoboy or Scotch	
	Soda Ash [by keg 3c]	
	Spermaceti	
	Soda, Bi-Carbonate, DeLand's	4
	Soap, White Castile	
	Soap, Green do	
	Soap, Mottled do	
	Soap, do do	
	Soap, Mazzini	
	Soap, Mazzini	00

1/2@

Soap, Mazzini	
Spirits Nitre, 3 F	26
Spirits Nitre, 4 F	28
Sugar Milk powdered	
Sulphur, flour	3
Sulphur, roll	-
Tartar Emetic	
Tar. N. C. Pine, 1/2 gal. cans \$\mathbb{g} doz	
Tar. do quarts in tin	
Tar, do pints in tin	
Turpentine, Venice \$ 10	
Wax, White, S. & F. brand	
Zinc, Sulphate	7
OTT.S	

Capitol Cylinder							
Model Cylinder							 ٠,
Shields Cylinder							
Eldorado Engine							
Peerless Machinery.			 				
Challenge Machinery							
Backus Fine Engine.							 ı,
Black Diamond Mach							
Castor Machine Oil.							
Paraffine, 25 deg							
Paraffine, 28 deg							
Sperm, winter bleach	hed	١					

	Sperm, winter bleached
	I
1	Whale, winter
1	Lard, extra
į	Lard, No. 1
I	Linseed, pure raw
i	Linseed, boiled
ı	Neat's Foot, winter strained
į	Spirits Turpentine
į	VARNISHES.
ă	

VARIATION.
No. 1 Turp Coach
Extra Turp
Coach Body
No. 1 Turp Furniture
Extra Turp Damar
Japan Dryer, No. 1 Turp
PAINTS. B
Boralumine, White bulk)

Boraiumine, White bulk
Boralumine, " 5 lbs
Boralumine, Tints bulk. \50 off
Boralumine " 5 bs.]
Red Venetian 1%
Ochre, yellow Marseilles 134
Ochre, yellow Bermuda 1%
Putty, commercial 21/4
Putty, strictly pure 21/2
Vermilion, prime American
Vermilion, English
Green, Peninsular
Lead, red strictly pure
Lead, white, strictly pure
Whiting, white Spanish
Whiteles, white openion

HAZELTINE, **PERKINS**

Wholesale

Druggists

42 and 44 Ottawa Street and 89, 91, 93 and 95 Louis Street.

IMPORTERS AND JOBBERS OF

Drugs, Medicines, Chemicals, Paints, Oils, Varnishes, and Druggist's Glassware.

MANUFACTURERS OF

ELEGANT PHARMACEUTICAL PREPARATIONS. FLUID EXTRACTS AND ELIXIRS.

GENERAL WHOLESALE AGENTS FOR

WOLF, PATTON & Co., AND JOHN L. WHIT ING, MANUFACTURERS OF FINE PAINT AND VARNISH BRUSHES.

-Also for the-

GRAND RAPIDS BRUSH Co., MANFGS. OF HAIR, SHOE AND HORSE BRUSHES.

Druggists' Sundries

Our stock in this department of our busi ness is conceded to be one of the largest, best-assorted and diversified to be found in the Northwest. We are heavy importers of many articles ourselves and can offer Fine Solid Back Hair Brushes, French and Eng-glish Tooth and Nail Brushes at attractive prices. Our line of Holiday Goods for the approaching season will be more full and elegant than ever before, and we desire our measured provisions, groceries, dry goods, customers to delay their fall purchasers of those articles until they have seen our elegant line, as shown by our accredited representative who is now preparing for his annual exhibition of those goods.

We desire particular attention of those about purchasing outfits for New Stores to the fact of our unsurpassed facilities for meeting the wants of this class of buyers without delay and in the most approved and Y., or bearer, ten (\$10) dollars in goods at acceptable manner known to the drug trade. Our special efforts in this direction have received from hundreds of our customers the most satisfying recommendations.

We give our special and personal attention to the selection of choice goods for the drug trade only, and trust we merit the high praise accorded us for so satisfactorily supplying the wants of our customers with Pure Goods in this department. We control and are the only authorized agents for the sale of the celebrated

Withers Dade & Co's

PER DISTILLED WHISKYS. We not only offer these goods to be excelled by no other known brand in the market, but they could be near home. But to return:

During some seven years Mr. B. neither because they could be near home. But to return: superior in all respects to most that are ex- came indebted to the fishermen, nor they to posed for sale. We GUARANTEE perfect and complete satisfaction and where this brand of goods has once been introduced the future trade has been assured.

We are also owners of the

Which continues to have so many favorites among druggists who have sold these goods for a very long time. Buy our

Gins, Brandies & Fine Wines.

We call your attention to the adjoining list of market quotations which we aim to make as complete and perfect as possible. For special quantities and for quotations on as do not appear on the list such as Patent Medicines, etc., we invite your cor-

Mail orders always receive our special and

PRO AND CON.

The Advantages and Drawbacks of a Cash Business.

A contemporary opens up this well worn subject again and expresses itself upon the matter as follows: This can be done, only, in a large town or

could retain the good will, and much less most respectable and most wealthy of its everything they need at almost any time, will cease to respect a trader who will refuse to such a decision as an impeachment of their honor or their honesty. Few, even of the He advertised to do strictly a cash business. benefit to the public than the credit system, should be unable to pay on account of losses,

ies of life by his strict adherence to doing business on a strictly cash principle; for stores surrounded him which sold on credit. They kept similar goods. No one was under the necessity of purchasing from him. 7. He was ready and willing to give to the needy as much as any other according to his means and prosperity. He considered that these were incontrovertible proofs of a just Few who profess to do business on a

Many of those who have—in large cities lived and acted fully up to the principle have enjoyed a large success. The first coming under our observation was a trader among fishermen. He kept a general store of dry goods and groceries, and materials needed for fishing boats and small vessels, and all the appliances for net and line fishing. There were several other stores with similar stocks, equally accessible to the fishermen. They differed merely on the question of credit and prompt payment. Our hero, Mr. B., kept no books, not even chalk marks! When the fisherman brought to him fish—fresh, salted or dry, line or net fish, in bulk, in box or barrel—he estimated their measured provisions, groceries, dry goods, hooks, lines, etc., to the full amount, credited for their fish; that is, if they so desired payment at that time. Occasionally the fisherman wished his wife and daughters to supply family wants. In this case he left a balance in Mr. B's, who always squared accounts by giving his bill thus: "Due Mr. X. sh price at my store

When goods were purchased they were indorsed on the back of the due bill until the whole amount was cancelled. This is a specimen of all the writings between Mr. B. Wine and Liquor Department specimen of all the writings between Mr. B. and his customers. In ordinary times—that is when fish were caught daily at "high water" and "low water" "slacks"-the fisherman's wants and those of his family were usually such that the entire catch was all taken up in provisions and groceries, and then the accounts were always square. But at other times when there was an extra catch, the fish were taken home and there salted and dried. In this condition the fish were more valuable than when first caught, and could be kept any length of time. Sometimes they were sold to neighboring storekeepers, and at other times sent to markets, price will be 24 hours ahead, is decidedly unwhere they were either sold for cash or ex-Henderson Co., Ky., SOUR MASH AND where they were either sold for cash or ex-OLD FASHIONED HAND MADE, COP- changed for goods more advantageously than We GUARANTEE perfect him. He made a good living for himself and family, and saved enough to conduct, subsequently, a large businesss in a small city, where his surroundings were better for the education and training of his family than in the fishing district.

much higher price than Mr. B. did, which the fishermen readily promised to pay, because they obtained supplies and got a good outfit of hooks, lines, boats and fishing tackle, of which they were generally much in want after a cold and stormy winter. But keeping an open running account, they often got more than their day's catch was worth so that extra prices and the outfit kept the debit side of the ledger always heavier thad the credit. Hopefulness and policy influenced the trader to continue to furnish goods, fondly anticipating an extra run of fish at some future time that would enable him to collect arrearages and balance accounts. But the day never came. The writer knows this by an experience of five years, HAZELTINE, PERKINS & CO during which he toiled incessantly, sometimes behind the counter, at others poring

The other traders sold similar goods at a

time salting fish, carrying them with the aid of another on hand barrows up steep hills, and spreading them on "flakes" to dry, after which packing them in storehouses for shipment, etc. And yet a balance of more than \$5,000 was never cancelled except by these city where there are duplicate stores selling poor debtors departure to the world of spirits. The other traders who kept books and goods of every kind and variety. No one bought and sold as did we, fared similarly. the respect of the inhabitants of a small village or rural district, if he should positively we close the chapter. Old Salem, Massarefuse to open an account with only the best, | chusetts, more than forty years ago, furnishes the field and the experiments. Washingcitizens. Men and women, able to pay for ton and Essex streets cross each other near what was then the center of the city. It is doubtless the center still. Within sight of open an account with them. They construe this crossing was a neat, clean and wellmanaged dry goods store. It was not the largest store in the city, but the goods were most respectable, will appreciate your mo- excellent. Its manager advertised in the tives or even believe that a new trader gives two or three papers then published in Salem, the true reasons for refusing to sell goods on but made no great display. Every person time. He may soberly and politely add to who visited the store was treated courteoushis refusal, to deliver the goods until pay- ly and received polite and prompt attention, ment for them is made, the true reasons: 1. and the great mass of the people of that oldest of New England cities, especially the 2. By this he meant that no goods should descendants of Salem families, never dreamleave his store or his messenger's hands until they were paid for in full. 3. He had promptly discharge, but at the end of each come to the conclusion that such a manner year, after a sale of \$20,000 worth of gosds, of conducting business would be of greater the proprietor had a pile of bills to collect, aggregating the entire profits of his year's because the purchaser would pay less for business. Hard times, the influx of stranthem. 4. The seller, at the same time gers or other causes were gradually tending would make more; for he would save the to a worse rather than a better condition of salary of a book-keeper and a collector, and trade. Boston was but fourteen miles dishimself the anxiety lest some of his debtors tant, and many of the Salem ladies went thither shopping. So the manager of the failure, sickness or death. 5. He could not old and well-ordered dry goods store—under refuse to open an account with a truthful consideration—resolved upon a bold and deperson of reputable honesty, because of cisive course. He publicly announced that doubtful ability, and then immediately sell henceforth he sought only cash trade; that on credit to the family of a millionaire; be- all goods purchased in his store must be paid cause that would violate the principle on for on delivery. He enforced his rules to which he pledged himself to conduct his the letter. They surprised many of his old business. 6. No one was left destitute or customers. His sales the first year were but prevented the procurement of the necessar- \$12,000, yet his real profits were greater than when his sales aggregated \$20,000. His labor and anxieties were much less. He found increasing pleasure and profit in his business, and in the course of time many imitators. Where there are large farms, extensive

over day-books and ledgers, but more of the

plantations and great enterprises, whose workers receive their wages only two or three times a year, a running account seems a necessity, but where currency is abundant and men and women receive their pay weekstrictly cash basis are true to the principle. ly, the cash system is the best for all. It is enforced on all lines of travel, both land and sea. Manufacturers are compelled to pay their operators weekly, and the general tendency of trade illustrates the value of the old aphorism: "Short settlements make long friends."

COUNTRY PRODUCE. Asparagus—50c ₩ doz. bunches. Bailed Hay—Scarcer and firmer at \$15@ \$16 \$\text{#} ton.

Buckwheat Seed—\$1.25 # bu.
Butter—Choice dairy packed is worth 15c. Creamery packed 19c.

Beans—Handpicked readily command

\$2.25@\$2.50. Unpicked are not much mov-

ng.
Cabbages — Southern, \$6@\$7 \$\pi\$ crate.
Cairo, \$2.75@\$3 \$\pi\$ crate of two dozen.
Cabbage Plants—50c \$\pi\$ 100.

Cheese—Light skim 8c. Full cream 10½c. Clover Seed—Choice medium firm at \$6 @\$6.50 ₱ bu. and mammoth in fair demand at \$6.75 ₱ bu.
Cucumbers −50c ₱ doz.

Dried Apples—Quarters active at 7@9e \$\frac{1}{2}\$ b, and sliced 8@9c. Evaporated dull and ow at 121/2@14c. Eggs—Firm and ready sale at 16c.

Green Onions—20@25c \$\mathref{P}\$ dozen bunches. Hungarian Grass Seed—\$1 \$\mathref{P}\$ bu. Honey—In comb, 18c ₩ lb. and Western and 18@20c for Michigan.

Lettuce-In fair demand at 15c # 1b. Maple Sugar-Dull and plenty at 121/2c for pure, and 8@10c for adulterated. Millet Seed—\$1 ₱ bu. Onions—Bermudas are firm at \$2.50 ₱

crate. New Orleans, \$2.85 P sack of 11/2

Pieplant-Ordinary stock in fair demand at 2c # lb. Peas—\$2 # bu.

Peas, for field seed—\$1.50 \(\mathbb{H} \) bu. Radishes—20c \(\mathbb{H} \) dozen bunches. Potatoes—60@65c \(\mathbb{H} \) bu. for old and \(\mathbb{H} \)3.50 @\$4.50 % bbl. for new. Poultry-A little more plentiful. Fowls

seling at 15@16c. Spinach—50c ₩ bu. Spinach—50c & bu.

Sweet Potato Plants—50c & 100.

Strawberries—7@8c & qt. Home grown fruit are now in market, and large quantities will be handled this week. What the

Timothy—Choice is firmly held at \$1.75 Tomatoes—Bermuda, wrapped, selling for \$3.25 \$\text{\$\pi}\$ crate of 50 fbs net, and \$1.85 \$\text{\$\pi}\$ box of 1/2 bu.

Tomato Plants-50c \$\mathbb{P}\$ 100. Wax Beans—\$3@\$3.50 ₩ box. Green, \$1@\$1.20.

Watermelons—Georgia 50c apiece. GRAINS AND MILLING PRODUCTS. Wheat-White, 95@98c; Lancaster, 96@

Corn—45@60c ₩ bu. Oats—White 40c ₩ bu.

Barley—Brewers pay \$1.30@\$1.40 \$ 100

Flour—Fancy Patent, \$6.50 \$\polesymbol{\text{P}}\$ bbl. in sacks and \$6.75 in wood. Straight, \$5.50 \$\polesymbol{\text{P}}\$ bbl. in sacks and \$5.75 in wood.

Meal—Bolted, \$1.45 \(\psi\) cwt.

Mill Feed—Screenings, \$14 \$\pi\$ ton. Bran, \$13@\$14 @ ton. Ships, \$15 \$\pi\$ ton. Middlings, \$17 \$\text{ ton. Corn and Oats, \$23 }

OYSTERS AND FISH. F. J. Dettenthaler quotes as follows: New York Counts, per can..... FRESH FISH. Mackinaw Trout... noedk Whitefish and Trout... noked Sturgeon

The Michigan Tradesman.

A MERCANTILE JOURNAL, PUBLISHED EACH WEDNESDAY.

E. A. STOWE & BRO., Proprietors. OFFICE IN EAGLE BUILDING, 3d FLOOR. [Entered at the Postoffice at Grand Rapids as Second-class Matter.]

WEDNESDAY, JUNE 18, 1884.

MAKING A LEAD PENCIL.

Its Cost and Its Profits-A Pencil of Prehistoric Interest.

From the New York Sun. "What does it cost to make a lead pencil?" said the manufacturer. "First let me tell you how we make a pencil. See this fine black powder? That's graphite. It costs 25 cents a pound. This white substance is German clay. It comes across the ocean as ballast in sailing vessels, and all it costs us is freight. We mix this clay and this powder together and grind them in a mill, allowing moisture to be added during the process, until the two are thoroughly assimilated and are reduced to a paste about the consistency

"This paste we press into these dies, each one of which is the size of a pencil lead, except in length. There are four leads in one of these. After they are pressed we cut them into the proper length and bake them in an oven kept at a very high heat. There we have the lead made. Its hardness is regulated by the greater or less amount of clay we mix with the graphite-the more clay we put in the harder the lead.

"The cedar we use comes principally from the swamps of Florida, and is obtained entirely from the fallen trees that lie there. The wood is delivered to us in blocks sawed to pencil lengths, some thick, to receive the lead, and others thin, for the piece that is glued on over the lead. The blocks are sawed for four pencils each. They are grooved by a saw, the groove being the place where the lead is to lie."

"The leads are kept in hot glue, and are placed in the grooves as the blocks are ready. When that is done the thin block is glued fast to the thick one. When dry the blocks are run through a machine that cuts the pencils apart. Then they are ran through a machine that shapes and burnishes them, and they are ready to be tied in bunches, boxed and put out.

"The different grades in value are made by finer manipulations of the graphite. Here is a pencil that is about the average quality used in every day business. It costs a little more than one-quarter of a cent to get it ready for market. We sell it to dealers at 100 per cent. profit, and the dealer makes much more than that. Of this grade tions are false, an order of arrest founded on an operator and the machinery will easily them will be sustained. make 2,500 a day.

"There is a pencil in that case. It's a would take a \$10 bill to buy that. The ket. cedar that surrounds the lead in that pencil was centuries old, I guess, before any cedar that stands to-day began to grow. It was lisher by mentioning that they saw the adverfound taken from a marl-bed in Orange county, N. Y., at a depth of sixty feet, and near it was a mastodon's remains. That bone knob on the end of the pencil was a piece of that mastodon's tooth. No, I don't think \$10 would buy that pencil."

"Look at Your Canned Goods."

The top of every can is made with a hole in it. This is necessary, in the first place, in order that when the top is put on the full can the air may escape through the hole and allow the top to fit on tightly and be soldered without a leakage. The hole is stopped with solder, and the can subjected to the primary cooking process, or bathing. At the end of the proper time the can is taken from the bath and the heated air inside is allowed to escape, either by unsoldering the hole already made, as described above, or by punching a new hole. The latter process is used by some of the largest packers, and if a can is to be condemned for having two holes in it, none of their goods would stand the test. The former process leaves but a single hole in the can, but the contents of both cans have been served the same. It sometimes happens that the hole originally made, when unsoldered after the first cooking, is found to be checked with the contents of the can, and a second hole is necessary in order to allow the heated air to escape, and it by no means follows that because a can has two holes in it that it should be condemned. A "reprocessed" can is not one which has been swollen. It is simply a can in which a leak was discovered after the cooking was finished, and while the contents of the can are still perfectly sweet and good it is again heated in order to expel the air, and the leak is then stopped. A can once swollen cannot be saved by being reprocessed, and the buyers need have no fear on this score. Should the gas be allowed to escape from the can and the can be rebathed, the fermentation would still continue, and the can soon swell again. It is another fact that in soldering on the cap of the can with muriatic acid, none of the acid gets into the can. The cap fits on to a flang made in the top of the can. All the acid used goes into the groove made by this flang and none can get into the No. 5 can. The amount used to each can is considerably less than a drop, and not the least harm is done to the contents of the can by

Try the celebrated Jerome Eddys. The finest 10 cent cigar in the market. For sale by Fox, Musselman & Loveridge.

My Neighbor and I.

it's all on account of nothing at all. We bought a mantel and grate just alike, and costing the same price. We had tiling just of the same pattern, laid down by the same man. For five years we were like brothers. If I had a sick horse I consulted him. We went over to his house to play old sledge, and his family came over to my house to play croquet. I'd have turned out of bed at midnight of the darkest night you ever saw, and walked twenty miles through mud thirty feet deep, to bring a doctor in case of sickness, and I'm certain he'd have done fully as

In an unfortunate hour my brother-in-law from Chicago paid me a visit. He said the mantel was very handsome, and the grate a perfect beauty, and added:

"But you want a brass fender."

"No!"

"Certainly you do. It will be an immense improvement."

A day or two after he returned home he sent me a brass fender from Chicago. He not only sent it as a present, but paid the express charges. Some one told the man on the southwest corner that I had a brass fend

"It can't be!"

"But he has."

"I'll never believe it!" "But I've seen it."

"Then he is a scoundrel of the deepest dye! Some folks would mortgage their

souls for the sake of showing off a little." When this remark was brought to me turned red clear back to the collar button. I called the southwest corner man a liar and a horse thief. I said that his grandfather was hung for murder and his oldest brother was in State prison. I advised him to sell out and go to the Cannibal Islands, and I offered to buy his house and turn it into a soap fac-

The usual results followed. He killed my cat and I shot his dog. He complained of my alley and I made him put down a new sidewalk. He called my horse an old plug, and I lied about his cow and prevented a sale. He got my church pew away by paying a higher price, and I destroyed his credit at the grocery. He is now maneuvering to have the city compel me to move my barn back nine feet, and I have all the arrangements made to buy the house next to him and rent it to an undertaker as a coffin ware-

According to a recent decision of the New York Supreme Court, a merchant who furnishes to a mercantile agency a statement of his affairs for its use, is responsible to those whom his statement reaches, and who are influenced by it, and in case his representa

English watchmakers are considerably excheap looking thing, isn't it? Don't look ercised over the fact that American watches worth more than a cent does it?" Well, it are driving English watches out of the mar-

> Subscribers and others, when writing to advertisers, will confer a favor on the pubtisement in the columns of this paper.

CARPETS AND CARPETINGS. Spring & Company quote as follows: TAPESTRY BRUSSELS.

Roxbury tapestry	0	90	
Smith's 10 wire	0	90	
Smith's extra	@	85	
Smith's B Palisade	@	70	
Smith's B Palisade	@	65	
Higgins' **	@	821/2	
Higgins' ***	@	70	
Sanford's extra	0	821/2	
Sanford's Comets	0	65	
THREE-PLYS.			
Hartford 3-ply	@1	00	
Lamell 2 ply	@1		
Lowell 3-ply	@1		
Sanford's 3-ply	@	971/2	
	•	0172	
EXTRA SUPERS.	_	ww.,	a
Hartford	@	771/2	1
Lowell	@	821/2	П
Other makes	75 @	771/2	
Best cotton chain	60 @	621/2	
ALL WOOL SUPERFINES.		4000	
Best 2-ply	571/2@	60	
Other grades 2-ply	521/2@	55	
WOOL FILLING AND MIXE			
All-wool super, 2-ply	50 @	55	
Extra heavy double cotton chain.	421/2@	45	
Double cotton chain	35 @	40	١.
Heavy cotton and wool, double c.	30 @	321/2	1
Half d'l chain, cotton & wool, 2-ply	271/2@	321/2	
Single cotton chain	19 @	25	
немря.	04110	90	
3-ply, 4-4 wide, extra heavy	271/2@	30 22	
B, 4-4 wide Imperial, plain, 4-4 wide	@	181/2	
D. 33 inches	@	17	1
OIL CLOTHS.	0	1,	1
No. 1, 4-4, 5-4, 6-4 and 8-4	@	45	1
No. 2. do	a a	371/2	1
No. 2, do	@	30	1
No. 4, do	(a)	25	1
Mattings.	•	20	1
Best all rattan, plain	0	621/2	1
Best all rattan and cocoa, plain	a a	521/2	1
Napier A	0	50	1
Napier B	Ø,	40	1
CHIDMOTNE	J. S. S. S.		1
Opaque shades, 38 inch	0	15	1
Holland shades, B finish, 4-4	@	18	1
Pacific Holland, 4-4	@	10	1
Hartshorn's fixtures, per gross	@3	6	1
Cord fixtures, per gross	@1	.0	1
	The state of		1

MILLINERY GOODS.			
J. J. Van Leuven quotes as follows	8:		
HATS.			
antonsperdoz	2 25@	3	00
ilans	4 000	6	00
ne Milans	9 00@1	2	00
perfine Milans	15 00@1	18	00
nip	5 00@1	2	00
BLACK CRAPE.			
Samuel Courtland & Co.'s bra	ind,		
			-

Satin and GG, all silk, extra heavy, all colors

Tobaccos. Vinegars and Spices!
OUR MOTTO: "SQUARE DEALING BETWEEN MANDAND MAN."
CORRESPONDENCE SOLICITED.

My Neighbor and I. M. Quad in the Detroit Free Press. I am mad at the man on the southwest corner of the block, and he is mad at me, and it's all on account of nething at all. We

IMPORTERS

Wholesale Crocers.

CORNER IONIA & ISLAND STREETS.

FIFEWORKS We have the largest and best selected stock ever brought to this market, suitable for public or private display, and are the Headquarters for FIRE CRACKERS, TORPE-DOES, FLAGS, LAN-TERNS, ETC. Send for catalogue and prices.

We are carying a full line of Gordons' Cigars of Detroit, among which are the celebrated "D. F." and "Olympian" and although the latter is being imitated, the stock and workmanship is much inferior to the genuine, for which we are exclusive agents. Give us a trial exclusive agents. Give us a trial order.

We carry in stock such

PUTNAM & BROOKS.

A. H. FOWLE,

HOUSE DECORATOR

-And Dealer in-

Window Shades, Room Mouldings, Materials !

Paints, Oils, Glass, Etc. 37 No. Ionia Street, South of Monroe.

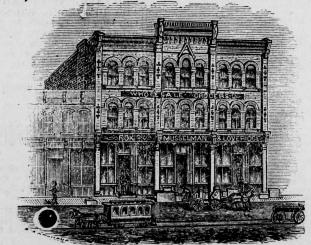
Special designs furnished and Estimates given for interior decoration and all kinds of stained and ornamental Glass work.

SEED BUCKWHEAT

We have a choice lot of Seed Buckwheat, which we offer to the trade at \$1.25 per bushel.

> SEED STORE. 91 Canal street.

FOX, MUSSELMAN & LOVERIDGE,



44, 46 and 48 South Division Street, Grand Rapids, Mich. WE ARE FACTORY AGENTS FOR-Nimrod, Acorn, Chief, Crescent & Red Seal Plug Tobaccos.

Our stock of Teas, Coffees and Syrups is Always Complete.

Choice Butter a Specialty!

Also Foreign and Domestic Fruits, Cheese, Eggs, Jelly, Preserves, BANANAS and EARLY VEGETABLES.

Careful Attention Paid to Filling Orders.

M. C. Russell, 48 Ottawa St., G'd Rapids. F. J. LAMB & COMPANY.

---WHOLESALE DEALERS IN---

Butter. Cheese,

Apples, Onions, Potatoes, Beans, Etc.

NO. 8 AND 10 IONIA STREET,

GRAND RAPIDS. - MICHIGAN.

A. B. KNOWLSON

----WHOLESALE DEALER IN----

AKRON SEWER PIPE.

Brick and Clay, Cement, Stucco,

LIME, HAIR, COAL and WOOD.

ESTIMATES CHEERFULLY FURNISHED.

Office 7 Canal Street, Sweet,s Hotel Block. Yards—Goodrich Street, Near Michigan Central Freight House.

SPRING & COMPAN

-WHOLESALE DEALERS IN-

FANCY AND

cases as there is most demand for, of the best makes, and will meet Chicago prices. Give us a call before purchasing.

CARPETS.

MATTINGS

OIL CLOTHS.

ETC., ETC.

6 and 8 Monroe Street,

Grand Rapids,

Michigan.



J. J. VAN LEUVEN,

WHOLESALE

Millinery

-AND-

LACES

Real Laces a Specialty.

Gloves, Corsets, Ribbons, Fans, Hand Bags,

Pocket Books, Ruchings, Yarns,

Silks, Satins, Velvets,

Embroidery Materials, umes, Flowers

Feathers & Ornaments, Stamped Goods.

STAMPING PATTERNS

70 MONROE STREET.

MICHIGAN.



Whips & Lashes,

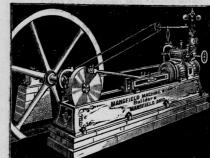
OFFICE

SALESROOM

NO. 4 PEARL STREET

GRAND RAPIDS, MICH.

G. ROYS & CO., Gen'l Agents



PORTABLE AND STATIONARY

ENGINES

From 2 to 150 Horse-Power, Boilers, Saw Mills, Grist Mills, Wood Working Machinery, Shaft-ing, Pulleys and Boxes. Contracts made for Complete Outlits.

W. C. Denison, 88, 90 and 92 South Division Street, GRAND RAPIDS,

SHRIVER,

IRON PIPE,

Brass Goods, Iron and Brass Fittings MANTLES, GRATES, GAS FIXTURES,

PLUMBERS, STEAM FITTERS, -And Manufacturers of-

Galvanized Iron Cornice. MOSELEY BROS.,

Clover, Timothy and all Kinds Field Seeds Seed Corn, Green and Dried Fruits, Orange and Lemons, Butter, Eggs, Beans, Onions, etc. GREEN VEGETABLES AND OYSTERS. 122 Monroe Street, Grand Rapids, Mich.

RETAILERS

If you are selling goods to make a profit, sell

AVINE

WASHING POWDER

This Washing Powder pays the Retailer a larger profit than any in the Market, and is put up in handsome and attractive packages with picture cards with each case. We guarantee it to be the best Washing Powder made and solicit a trial order. See prices in

Hartford Chemical Co.

FANCY GOODS HAWKINS & PERRY

STATE AGENTS,

MICHIGAN.

CHAPMAN'S

GRAND RAPIDS,

PROPELLER

The best

BASS

PICKEREL

BAIT

World.

105 Ottawa St.

Agents and dealers in al kinds of fishing tackle and gun goods.

Sent to any address on Receipt of Price! Liberal discount to deal-

Nos. 1, 2, 3,

Price 75, 65, 60, 50, 50c

BOTTLED LAGER, PINTS, PFR DOZ. 50 CENTS.

BOTTLED ALE, PINTS, PER DOZ. 75 CENTS.

BOTTLED PORTER, PINTS, PER DOZ., 75 CENTS.

BOTTLED CIDER, Q,TS, PER DOZ., \$1.20

the BEST in the Market.

TELEPHONE NO 272.



EDMUND B. DIKEMAN,

-THE-

-AND-

ELER,

44 CANAL STREET,

GRAND RAPIDS, MICHIGAN.

MICHIGAN COMMERCIAL TRAVELERS' ASSOCIA'N Incorporated Dec. 10, 1877—Charter in Force for Thirty Years.

LIST OF OFFICERS:

President—RANSOM W. HAWLEY, of Detroit.
Vice-Presidents—Chas. E. Snederer, Detroit.
L. W. Atkins, Grand Rapids; I. N. Alexander, Der, Lansing; U. S. Lord, Kalamazoo; H. E. Meeker, Bay City.
Secretary and Treasurer—W. N. Meredith, Detroit.
Board of Trustees, For One Year—J. C. Pontius, Chairman, S. A. Munger, H. K. White For Two Years—D. Morris, A. W. Culver.

until he returns. If he afterward state, the time forward runs the remained in the State.

Smoke the celebrated Jerome E manufactured by Robbins & Ell falo, N. Y. For sale by Fox, Mu Loveridge, Grand Rapids, Mich.

Brief Digests of Recent Decisions in Courts of Last Resort.

Wages-When Due.

In the absence of an agreement as to when work to be done it to be paid for, the law requires payment therefor as soon as completed, according to the decision of the Supreme Court of Indiana in the recently decided case of Aughie vs. Landis.

Common Carrier-Garnishee.

A common crrrier is not liable upon a garnishee summons for personal chattels in its possession, in actual transit at the time the summons is served; so held by the Supreme Court of Wisconsin in the case of Bates vs. C. M. & St. P. Railway.

Taxation-Liability.

In the opinion of the Supreme Court of Pennsylvania taxes on real estate cannot be apportioned, and the owner chargeable with taxes at the beginning of the year is liable for the taxes of the whole year, though he be alien during the year. The alienee is not li-

Breach of Contract.

A sale made by manufacturer carries with it an implied warranty that the articles are reasonably fit for the purpose for which they were manufactured, and if they are not fit for that purpose the manufacturer is liable for the damage caused by the breach of his contract. So held by the Supreme Court of Indiana in the recently decided case of Poland vs. Miller et al.

Ejectment-Deeds.

Where a deed made by the plaintiff in ejectment and others described the the grantors and said first parties conveying their interest as heirs of said deceased, the Supreme Court of Pennsylvania, case of Young vs. Cayle, held the conveyance was only of an interest of the grantors as heirs of the decedent, and not of their share in the same estate under the will of a deceased brother.

Life Insurance-Fraud.

The implied warranty of validity of title imputed to one who sells a note, bond, or other chose in action will not enable the assignee of a fraudulent life insurance policy to recover on such implied warranty when he has himself been a party to the fraud or cognizant of it, according to the decision of the Supreme Court of Pennsylvania in the recently decided case of Blattenberger vs.

Fraudulent Conveyance.

A voluntary conveyance is fraudulent as against existing creditors when the grantor has no other property subject to execution, according to the decision of the Supreme Court of Indiana in the recently decided case of Williams vs. Osborne, administrator. Such a conveyance may be avoided by creditors on proof that the debtor had no other property subject to execution at the time conveyance was made and the suit institut-

Life Insurance-Effect of Endorsement as to Payment.

The constitution of a benevolent order provided that the member might cause to be entered on the record book a direction to whom the benefit should be paid, or might have a benefit certificate issued to him. In case of no direction either by will, entry or benefit certificate, the lodge might cause payment to be made to parties entitled thereto. The benefit certificate expressed that payment would be made to such person "as he in the next evening.

The New York 11:59 a. m., and New York at 9 p. m. the next evening.

The next evening.

The New York at 9 p. m. the next evening.

The next evening.

The New York at 9 p. m. the next evening.

The next evening.

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The next evening.

The New York at 9 p. m. the next evening.

The next evening.

The New York at 9 p. m. the next evening.

The next evening. may, by will or entry on record book, or on the face of this certificate direct." He took out a certificate when unmarried and indors ed on it that it was his will that payment should be made to his sister. He afterward married, and shortly afterward died. The cer tificate remained in his possession, never hav ing been delivered to his sister. In this case, Highland vs. Highland, appealed to the Illinois Supreme Court, it was held that the non-delivery of the certificate did not affect the claims of the sister; that the fact that the fund was by the terms of the charter a widow's and orphan's fund do not affect her claims, when the charter also provided that the fund soould be "paid to his family or as he may direct;" that a subsequent writing giving in general terms all his effects to his wife does not revoke the certifi-

Fire Insurance-Duration of Risk.

A policy of insurance was taken out an mill and machinery for "one year, from June 10, 1877, to June 10, 1878;" on June 13, 1878, application was made for renewal, and on June 19, 1878, a renewal was issued "for one year, from June 10, 1878, to June 10, 1879.' On June 16, 1879, the mill and contents burned, and the insurance money was sought to be recovered under the claim that the renewal extended for a year from the date of its issue. The case, Fuchs vs. Germantown Mutual Insurance Company, was carried to the Wisconsin Supreme Court, which held that the policy and renewal expired before the fire, and that neither was in force at the time of the fire. The clause in the written agreement of insurance, definitely fixing the precise time of the duration of the risk. should not be rendered nugatory, or such time extended by mere construction.

If, when a debt is due, the debtor is out of the State, the "six years" do not begin to run until he returns. If he afterward leaves the State, the time forward runs the same as if

Smoke the celebrated Jerome Eddy Cigar, manufactured by Robbins & Ellicott, Buffalo, N. Y. For sale by Fox, Musselman & The Toughest Story Ever Told.

in a country store, where the following scene took place:

"I'm coming up to make a pretty big bill with you in a few days, but all I want to Spring Styles of Fine Hats. day is a darning needle. Have you got any?"

"All right, I've got the best lot you ever

are going to make a big bill, you may have one for one cent."

"All right, I'll take it. (Reaching down in the pocket of his long-tailed duster and producing an egg.) I've brought you an egg to pay for it; eggs are worth ten cents a doz-

lays it in a box; and goes to wait upon another customer.

After a little while Mr. J. addresses the

"Say Mr. S-, don't you treat a feller sometimes when he trades with you? I feel like a eye-opener would do me right smart of

"There's some back there, help yourself." J. takes the bottle and pours out a pretty good one. "I'd like to have a little sugar, and-say, do you care if I put this egg in it?" Taking the egg out of a box.

"That's all right, help yourself."

J. puts in the sugar and then breaks the egg and finds two yolks in it. "Say, Mr. -, is this the egg I let you have?"

"Cause, it's got two yallers in it, and dam'f you don't owe me another daring need-

A Man of Steady Habits.

"Yes, I am a man of steady habits," remarked an anxious applicant for work at a jobbing house, "if I do say it myself."

"You certainly are," acknowledged the proprietor. "Very steady habits, particularly in one respect."

"Drinking. You are a steady drinker."

Orders for all kinds of butter desired will be filled promptly and satisfaction guaranteed by E. Fallas, wholesale dealer in butter and eggs, 125 and 127 Canal street, Grand Rapids.

A fine lithograph of the celebrated trotting stallion, Jerome Eddy, with every 500 of Jerome Eddy cigars. For sale by Fox, Musselman & Loveridge, Grand Rapids.

Choice Butter can always be had at M. C. Russell's.

TIME TABLES.

	Ł
Michigan Central—Grand Rapids Division.	-
†Detroit Express 6:00 a m	ı
†Day Express	ŀ
*New York Fast Line 6:00 p m	١.
†Atlantic Express 9:20 p m	-
*Pacific Express 6:4 a m	ı
†Local Passenger11:20 a m	
†Mail 3:20 p m	١.
†Grand Rapids Express	
Daily except Sunday, *Daily.	1
The New York Fast Line runs daily, arriving	1
at Detroit at 11:59 a. m., and New York at 9 p.	1

Detroit, Grand Haven & Milwa	sukee.
GOING EAST.	4 2
Arrives.	Leaves.
+Steamboat Express6:10 a m	6:15 a m
†Through Mail10:10 a m	10:20 a m
†Evening Express 3:20 p m	3:35 p m
*Atlantic Express 9:45 p m	10:45 p m
†Mixed, with coach	10:00 a m
GOING WEST.	
+Morning Express12:40 p m	12:55 p m
*Through Mail 4:45 p m	4:55 p m
+Steamboat Express10:30 p m	10:35 p m
+Mirod	0.000

Grand Rapids & Indiana.

G'd Rapids & Cadillac Ac.

G. Rapids & Cadillac Ac.

G. Rapids & Cincinnati Ex.

Mackinac & Ft. Wayı e Ex.

Mackinac & Ft. Wayı e Ex.

Mackinac & Ft. Wayı e Ex.

Mackinac & G'd Rapids Ac.

Steeping Car Arrangements.

North—Train leaving at 4:45 o'clock p. m.

has Woodruff Sleeping Cars for Petoskey and

Mackinac City.

Train leaving at 4:39 r.

South—Train leaving at 4:39 r.

South—Train leaving at 4:32 p. m. bas Wood-ruff Sleeping Car for Cincinnati. C. L. LOCKWOOD, Gen'l Pass. Agent.

†Mail	. 9:15 a m	4:00 p m
†Day Express	12:25 p m	10:45 p m
*Night Express	. 8:35 p m	6:10 a m
Mixed	. 6:10 a m	10:05 p m
*Daily. †Daily except S	unday.	R. T. Zikinati.
Pullman Sleeping Cars	on all nig	ht trains.
Through parlor car in ch		
tendants without extra ch		
19.95 n m and through co	ach on 9.1	5 a m and

Mr. J—, a seedy old bachelor of a certain Northern county was one of the most penurious men I ever saw. I once met him in a country of the state of the first once met him.

-I WOULD CALL THE ATTENTION OF MERCHANTS TO MY-

Spring Styles of Wool Hats, Spring Styles of Stiff Hats, Spring Styles of Soft Hats, Wool Hats \$4.50 to \$12 per Dozen, Fine Hats 13.50 to \$36 per Dozen. Straw Hats for Men, Straw Hats for Boys,

the Dozen at New York Prices!!

Straw Hats for Ladies,

Straw Hats for Misses.

Clothing and Cent's Furnishing Coods, Cottonade Pants and Hosiery.

DUCK OVERALLS, THREE POCKETS, \$3.50 PER DOZEN AND UPWARDS. Call and get our prices and see how they will compare with those of firms in larger cities.

I. C. LEVI.

36, 38, 40 and 42 CANAL STREET, - - GRAND RAPIDS, MICHIGAN,



Patent Egg Cases & Fillers

Messrs F. J. LAMB & CO.

Have been appointed manufacturers' agents for Western Michigan for the Lima Egg Case Co., manufacturers of the best, strongest and most durable cases and fillers in the market, and will quote prices on application, both for fillers and egg cases complete.

PERKINS & HES —DEALERS IN—

Hides, Furs, Wool & Tallow.

NOS. 122 and 124 LOUIS STREET, GRAND RAPIDS, MICHIGAN.

Castor Machine Oil.

The Castor Machine Oil contains a fair percentage of Castor Oil and is in all respects superior as a lubricator to No. 2 or No. 3 Castor Oil. The

OHIO OIL COMPANY Is the only firm in the United States that has succeeded in making a combination of Veg-

etable and Mineral Oils, possessing the qualities of a Pure Castor Oil. It is rapidly com-

ing into popular favor. We Solicit a Trial Order. Hazeltine, Perkins & Co., Grand Rapids.

RINDGE, BERTSCH & CO.,

& SHOES

River Boots and Drive Shoes, Calf and Kip Shoes for Men and Boys, Kid, Goat and

Calf Button and Lace Shoes for Ladies and Misses are our Specialtie Our Goods are Specially Adapted for the Michigan Trade,

14 and 16 Pearl Street, Grand Rapids, Mich. CLARK, JEWELL & CO.,

WHOLESALE

Groceries and Provisions.

83, 85 and 87 PEARL STREET and 114, 116, 118 and 120 OTTAWA STREET.

MICHIGAN.

GRAND RAPIDS,

"What do your want for them?" "My usual price is two cents; but as you

"That's all right." Takes the egg and

merchant again:

good this frosty mornin'?"

"Yes, why?"

"What is that?" asked the man.

Cincinnati & G. Rapids Ex. 9:02 p m Cincinnati & Mackinae Ex. 9:22 a m Ft. Wayne & Mackinae Ex. 3:57 p m G'd Rapids & Cadillac Ac. 7:15 a m

Chicago & West Michigan.

NEWAYGO DIVISION.

Groceries.

PENCIL PORTRAIT-NO. 18.

L. C. Bradford, Otherwise Known as

Lewis Cass Bradford was born at Orion, Oakland county, April 18, 1847, and came to this city with his parents in 1853. Four years later the family moved to Ravenna, and engaged in farming, and L. C. stayed at home and worked the farm while the elder boys served their country in the capacity of soldiers. Jan. 1. 1865, he entered into partnership with his brother and engaged in general trade at Ravenna under the firm name of A. Bradford be maintained by personal attention. & Bro. In the fall of the same year J. N. Bradford bought out A. Bradford, and Jan. and going to Muskegon, where he clerked in ner, and three months afterward he was burned out in the conflagration that visited shanty on the burned district, and engaged business of selling groceries and buying ties and bought wheat for the same man for one another year, when he sold out to J. N., and went on the road for Eaton & Christenson. Two months later, he went to Croton and re-entered the employ of Wm. Martin, conducting the same [business as before. After remaining at Croton a year, he went to Fremont, and engaged in the grocery business under the firm name of Bradford & Garrison, selling out to Garrison a year later, and coming to Grand Rapids where he Feb. 22, 1879, with which firm he is still modification; a large proportion of the inidentified. His territory includes all available towns on the C. & W. M. Railway, from Pentwater to St. Joseph, the Newaygo Division and Fremont, and south on the G. R. & I. and L. S. & M. S., and from Allegan to Muskegon. He sees his trade regularly every three weeks, and is invariably a welcome visitor.

Mr. Bradford's success as a salesman may be attributed to the fact that he makes his customers his friends. He never fails to keep his appointments, and has never been sugar has increased very rapidly, but it is manner, his business-like demeanor and his after having the industries fostered by bounknown to miss a train. His cordial, genial candor as a salesman, have made him deservedly popular with his trade, and these characteristics, coupled with his well-known ability for making collections, have served to endear him to his house.

A Representative Jobbing House.

of Peirce & White, has gone to New York to the area planted in Germany is extended by anticipate the arrival of the new tea crop, and make selections and purchases of other of 1884-'85 will be increased in the same staples and novelties suitable to the Michi- proportion. The 2,300,000 tons of sugar gan trade. This firm has built up a fine jobbing trade, as the result of courteous treatment, low prices, and promptness in filling crop now being sown, to be reaped in Sep orders, and are making further inroads every day. They carry a complete line of sugars, syrups, teas, coffees, soaps-in short everything pertaining to a first-class jobbing establishment. Their line of fine cut, plug and But turning to the cane crops, Java ha smoking tobaccos is as choice and complete steadily increased, but this year has resulted being factory agents for the following well- will not be such as to induce planters known, popular brands; "Two Orpnans," Girl" and "Ultimatum." Ben. Hollister is

Features of the Week.

barring a further decline in sugars early last exceed last year's and at present prices week, and an advance to the old figures on many places it will not pay the expense Monday. Lima beans have advanced 10c, reaping. On the whole, the supply of can and Java rice is up 1/2c. Bloaters are out of sugar for the next five months will be cu market, consequently the quotations are tailed, while the low prices will greatly stin dropped until fall. The quotations on 60, ulate consumption. On the Continent nea 28 and 100 pocket salt published last week ly 2,000,000 tons are now used where ce were for inferior goods, and as THE tainly not one-tenth was used 30 years ag Tradesman always quotes first-class goods, In the United Kingdom in 1853 the consum when only one price is given, the quotations are raised to the proper figures.

Oranges and lemons are in good request and prices are firm. Bananas are in good sumption will approach 1,200,000 tons. supply and moving freely. Nuts are steady. therefore, the present visible supply appea Peanuts are firm at the decline.

A Detroit clerk says it is a great deal easier to serve homely than handsome women. He couldn't have asid a worse thing for his future peace of mind, for every woman who hears of it will of course make him as much trouble as possible, for fear he will think her homely.

Tomatoes and cucumbers in Florida are so plenty and cheap that hundreds of acres of them are being plowed in as unworthy of the cost of picking and transportation.

TRAMWAY PLUG.

The Best Selling Goods of the Kind on the Market.

In common with other representative jobbing houses, Messrs. Cody, Ball & Co. have carried the leading brands of plug tobaccos put on the market, and have succeeded in working up a large business in this branch of their trade. But like a number of competitors at this and other markets, they have come to the conclusion that by putting up a choice quality of plug tobacco under their own name and brand they will be able to give better satisfaction, both to the dealer and consumer for the reason the quality can

In furtherence of this conclusion, they have been experimenting for some time on 1, 1866, L. C. purchased J. N.'s interest, sub- the kinds of tobacco, and the manner of sequently selling him the entire business, preparing them, best suited to the Michigan trade, and after an expenditure of a considhis father's grocery store for a year. He erable amount of money have finally hit upthen went back to Ravenna, and worked in on an article that they confidently claim J. F. Tibbits' saw mill as forman for four will "knock the spots" off of any other years. Returning to Muskegon, he accepted brand in the market, and the reports thus the position of manager of the city office of far received from the dealers in whose the Wheeler & Wilson Sewing Machine Co., hands the goods have been placed are whose business he conducted acceptably for abundantly reassuring, and tend to contwo years and a half. He then formed a vince the firm that they have not overestipartnership with Mr. Eccles under the firm mated the merits and taking proprieties of name of Bradford & Eccles, and engaged in their new brand. It is styled "Tramway the commission business on Pine street. Plug" and is intended to suit the taste of Three months later he bought out his part the artisan, farmer and lumberman, as well as the more capricious fancy of the professional man. It is made only from the choicest that place, sustaining a total loss, with no leaf and unlike many of the brands now on insurance. Entering into partnership with the market, is not doped with either cheap John A. Dyer, under the firm name of L. C. molasses or glycerine. Its sweetening prop-Bradford & Co., the new firm erected a erties are derived wholly from the use of pure granulated sugar, and the licorice used in the feed business for six months, when L. is the pure article. The combination hit C. removed to Twin Lake, conducting the upon secures a flavor not equalled by any other goods on the market, and creates a and shingles for Wm. Martin, Agt., for a relish that is as pleasing as it is lasting. year and a half. He then went to Fremont Old chewers pronounce the goods the best that have ever been brought to their notice. year, under the business style of L. C. Brad- It is put up with Virginia bright, chocolate ford, Agt. He then joined hands with J.N., and black wrappers, making it exceedingly and under the firm name of J. N. Bradford attractive. As a piece of goods on which & Co., Agts., carried on the same business dealers may rely for genuine satisfaction, sure sales, and good profits, "Tramway" stands without a rival.

markets of the world: It may to some extent be true that the united production of the beet and cane sugars has for the time got beyond the world's demands; but even this statement requires crease in the available stock is due to the fact that many of the crops have this season been forwarded by steamers instead of by sailing vessels as formerly, bringing the sugar much earlier into the consuming markets. The manufacture of the beet crop has also been compressed into a shorter time. It is therefore probable that the visible supply, which used to be largest in July and August, has already reached its maximum in March and April. The production of beet worth noting that both France and Austria, ties, which to a large extent are withdrawn have receded rather than increased. In Germany the tax on the roots is to be increased and the drawback on exported sugar reduced, so that the fabricants will not in the season of 1884-'85 have the bounty referred to. The crops of 1882-'83 and 1883-'8 Mr. LeGrande Peirce, of the jobbing firm have been unprecedentedly large, and though 10 per cent., it does not follow that the crop made in Europe in 1883-'84 will by the end of August be entirely consumed, and the tember and following months, may or ma not give 100,000 tons more sugar, which might be expected if results were to be again as favorable as in past two years as is carried by any house in the west, and in such serious losses to merchants and a great specialty is made of cigars, the firm importers that the rates likely to be curren press their produce on the market. The "Hand Made," "Optimus," "P. & W.'s Ex- Phillippines will this season show a defici tras," "Ben's Express," "Clarissa," "My of 70,000 tons. The Brazil crop is pretty well over. Recent advices from Cuba re the gentlemanly agent for the house, and is port a renewal of the insurrection, a genera always glad to show buyers his samples and | feeling of distrust, and trade demoralized The crop has been hurried forward, but th conditions do not favor an increase on the small crop of last year. As to British Wes The market has been almost featureless, Indies, the crop was at no time expected tion was about 370,000 tons; in 1883 it was three times that quantity, or 1,100,000 ton were imported, and it is probable the co

> One million boxes of matches are produced daily by one machine in use at a factory in Sweden. The statement seems incredible, but it is well vouched for.

There are said to be at present 6,000 cigar makers out of empleyment in Havana.

TRAMWAY PLUG. The Best Selling Goods of the Kind on the	WHOLESALE PRICE CURRENT.
In common with other representative job-	AXLE GREASE. 70 Diamond 60
ng houses, Messrs. Cody, Ball & Co. have rried the leading brands of plug tobaccos	Frazer S
t on the market, and have succeeded in orking up a large business in this branch	BAKING POWDER.
their trade. But like a number of com- titors at this and other markets, they have	Arctic ¼ D cans. 140 Arctic ½ D cans. 240 Arctic 1 D cans. 240
me to the conclusion that by putting up	BLUING.
choice quality of plug tobacco under their vn name and brand they will be able to	DIJ, 110. M
we better satisfaction, both to the dealer d consumer for the reason the quality can	Dry, No. 3.
maintained by personal attention. In furtherence of this conclusion, they	Arctic 8 oz. 12 00 Arctic 16 oz. 12 00 Arctic No. 1 pepper box 2 00 Arctic No. 2 " 3 00 Arctic No. 3 " 4 50
we been experimenting for some time on e kinds of tobacco, and the manner of	BROOMS.
reparing them, best suited to the Michigan ade, and after an expenditure of a consid-	No. 2 Carpet
able amount of money have finally hit up- an article that they confidently claim	Fancy Whisk 125
ill "knock the spots" off of any other	CANNED FISH.
and in the market, and the reports thus ar received from the dealers in whose	Cove Oysters, 1 to slack filled
ands the goods have been placed are bundantly reassuring, and tend to con-	Clams, 1 ib standards
nce the firm that they have not overesti- ated the merits and taking proprieties of	Lobsters, 2 to standards. 2 70 Lobsters, Picnics 1 50 Modernel 1 to freeh standards 1 20
neir new brand. It is styled "Tramway lug" and is intended to suit the taste of	Mackerel in Tomato Sauce, 3 b
ne artisan, farmer and lumberman, as well	Mackerel, 3 to broiled
s the more capricious fancy of the profess- onal man. It is made only from the choicest	Salmon, 2 ib Columbia river 300 Salmon, 1 ib Sacramento 150 Sardines, domestic 48. 8
eaf and unlike many of the brands now on ne market, is not doped with either cheap	Sardines, domestic \(\frac{1}{2} \)
nolasses or glycerine. Its sweetening prop- rties are derived wholly from the use of	Sardines, imported 1/28. 20 Sardines, imported 1/28, boneless. 32 Sardines, Russian kegs. 50 Trout, 3 15 brook. 3 00
ure granulated sugar, and the licorice used the pure article. The combination hit	CANNED FRUITS.
pon secures a flavor not equalled by any	Apples, gallons, standards, Erie
ther goods on the market, and creates a elish that is as pleasing as it is lasting.	Cherries, red. 1 00 1 75 1 75 1 25
old chewers pronounce the goods the best that have ever been brought to their notice.	Green Gages, standa, ds 2 b
t is put up with Virginia bright, chocolate nd black wrappers, making it exceedingly	Green Gages, Erie
ttractive. As a piece of goods on which ealers may rely for genuine satisfaction	Pio Poschos 3 th
ure sales, and good profits, "Tramway' tands without a rival.	Pineapples, 2 to stand
The World's Sugar Supply.	Pineapples
The Glasgow Herald thus diagnoses the bresent condition and outlook of the sugar	9 75
narkets of the world: It may to some extent be true that the	Pears
mited production of the beet and cane sug	CANNED VEGETABLES. Asparagus, Oyster Bay
ars has for the time got beyond the world' demands; but even this statement require	Beans, Lima 90 S Beans, String 90 Reans Roston Baked 165
nodification; a large proportion of the increase in the available stock is due to the	Beans, Stringless
act that many of the crops have this season been forwarded by steamers instead of b	Corn, Egyptian
sailing vessels as formerly, bringing the sugar much earlier into the consuming man	e Corn, 2 to Onandago
kets. The manufacture of the beet crop ha	Peas, standard Marrofat
It is therefore probable that the visible sup	0- Peas, French 2 fb
ply, which used to be largest in July an August, has already reached its maximum i	Succotash, 2 to B. & M
March and April. The production of ber sugar has increased very rapidly, but it	Tomatoes, 3 to Job Bacon
worth noting that both France and Austria after having the industries fostered by bour	Musket 75
ties, which to a large extent are withdrawn have receded rather than increased. I	In Boston premium
Germany the tax on the roots is to be in creased and the drawback on exported su	n- Baker's premium
ar reduced, so that the fabricants will not the season of 1884—'85 have the bounty r	Vienna Sweet
ferred to. 'The crops of 1882-'83 and 1883-'8	84 Green Mocha. 25 @27 Ground Mex. @16
have been unprecedentedly large, and though the area planted in Germany is extended by	by Roasted Mar. 17 @19 Dilworth's @151
10 per cent., it does not follow that the cro of 1884-'85 will be increased in the same	cordage. re 72 foot Jute 1 35 60 foot Cotton1 75
proportion. The 2,300,000 tons of sug	ar 60 foot Jute 1 15 50 foot Cotton 1 50 foot FLAVORING EXTRACTS.
of August be entirely consumed, and the crop now being sown, to be reaped in Sec.	he Jennings' 2 oz
tember and following months, may or m	ay 80Z
not give 100,000 tons more sugar, whi might be expected if results were to	be " ½ pint round
again as favorable as in past two year But turning to the cane crops, Java h	nas Vanilla.
steadily increased, but this year has result in such such serious losses to merchants a	ed Jennings 2 oz
importers that the rates likely to be curre will not be such as to induce planters	ent "No. 2 Taper 1 to "No. 4 Taper 3
	The " ½ pint round
of 70,000 tons. The Brazil crop is pre well over. Recent advices from Cuba	tty FAUCETS. 6 Faucets, self measuring. 62
port a renewal of the insurrection, a gene	ad Whole Cod 43/06
feeling of distrust, and trade demoraliz The crop has been hurried forward, but	the Herring ½ bbls.100 b 2 75@3 0
conditions do not favor an increase on small crop of last year. As to British W	the Herring Scaled @1 00 Test White, No. 1, ½ bbls 7 50 White, Family, ½ bbls 3 75
Indies, the crop was at no time expected exceed last year's and at present prices	to White, No. 1, 10 b kits
many places it will not pay the expense reaping. On the whole, the supply of ca	Trout, No. 1, ½ bbls
sugar for the next five months will be	
tailed, while the low prices will greatly st ulate consumption. On the Continent no	Loose Muscatels Raisins, new
ly 2,000,000 tons are now used where of tainly not one-tenth was used 30 years a	Ondaras
In the United Kingdom in 1853 the consultion was about 370,000 tons; in 1883 it	was Dried Apples 8 @
three times that quantity, or 1,100,000 t were imported, and it is probable the o	
sumption will approach 1,200,000 tons. therefore, the present visible supply appe	If, Richardson's No. 5 do
large, it should not be forgotten that the quirements are greater than ever before, t	Richardson's No. 9 do
present prices are much below the cos	t of Electric Parlor No. 17
production and 20 per cent. below what to were ever known to be over any exten-	ded Grand Haven, No. 9
period.	Black Strap

OATMEAL.

Quaker bbls..... Star and Cresent, steel cut.....

Ver We	osene W. W. do. Legal test	13 11 75 1 00	Pure	Loaf Sugar Dripe Loaf Sugar In ordinary. 24@3 In fair32@3 In fair to g'd 35@3
		7.50	Japa Japa Japa Rose	n ordinary. 24@3 n fair 32@3 n fair to g'd. 35@3 n fine 40@5 n dust 15@2 TOBACCO
ho Din	pickles. pice in barrels med	4 50 4 50 4 25	C. K	Birdehesrison's Fruit
Am Am	gee s pints erican qt. in Glass erican pt. in Glass b. English quarts.	2 00	Vict	or
Cho	w Chow, mixed and Gerkins, quarts. pints gee & Co.'s C. C. M. & G. Eng. style, qt	6 00 3 60 s.4 50	Gree	n Rack
m	PIPES. ported Clay 3 gross	@3 00 @1 85	Prai Clim Mat	t
	RICE.		Glol May Her	Flower
Pri Jav Pa Ra	oice Carolina	6 ¹ / ₄ 5 ³ / ₄	See	al Gameer Threadtucky
	SALERATUS.	0 111	Mul	e Eark-a-Book-a-Book-a-Boo, ½ barrel per, Fox's per, Fox's, in half
Ca	Land's pure. urch's ylor's G. M. p Sheaf. right's a Foam. B. & L.'s Best.	@ 5½ @ 5½ @ 5½	Old	per, Fox's, in half intain
60	Pocket	2 50 2 35 2 65	Dla	od and Sweet ze Away
Sa Di Sta	Pocket. 3 b pockets. ginaw Fine amond C. andard Coarse	1 00 1 75 1 55	R. 1	P.'s Favorite
Le	e & Perrins Worcestershire, pints. e & Perrins Worcestershire, ½ pts.	@5 00 @3 00 @1 50 @3 75	Big	Four, 2x12 Four, 3x12 by and Joan, all s
Ha Pe Pe	pper Sauce, green pper Sauce, green pper Sauce, green	@3 75 @ 75 @ 90	Bla Sea Glo	ckbird, 16 oz., 2x12 ckbird, 16 oz., 3x1 l of Grand Rapids
Pe Ca Ca	sper Sauce, green, large ring tsup, Tomato, pintstsup, Tomato, quarts	@1 60 @ 90 @1 30	Silv Bu Bla	rham ver Coin ster [Dark] ck Prince [Dark] ck Racer [Dark] gett & Myers' Sta
He	preseradish, pints	@1 30 @2 25 @3 50 @3 85	Bla Leg Cli Ho	d Foot
	e & Perrins Worcestershire, ½ pts. cadilly, ½ pints. diford Sauce, large pper Sauce, red small pper Sauce, green sper Sauce, green sper Sauce, green, large ring. pper Sauce, green, large ring. tsup, Tomato, pints. tsup, Tomato, quarts orseradish, ½ pints. orseradish, pints. ppers, French surfines, large ives, Queen, 16 oz bottle ves, Queen, 27 oz bottle vive Oil, quarts, Antonia & Co.'s. ive Oil, jints, Antonia & Co.'s. ive Oil, ½ pints, Antonia & Co.'s. seeds.	@6 50 @7 00 @4 00 @2 50	Me Nic Coo Bla	Alpin's Gold Shielekle Nuggets 6 and ek of the Walk 6s ek Spun Roll
H	emp	5 5	Re	nrodd Sealescent
M	ixed Bird. SOAP.	7 5½@6	Tri	ick X
	irk's American Family \$\mathbb{B}\$ do. India do. Savon do. Satinet	614 618 6	Gr Ma	ayling, all styles. ckinaw
G	do. Revenuedo. White Russian	5 40 5 40 414	1 Ri	od Luck
P	do. Princess	6 75 5 3 70 4 20 3 45	Ac Gh	Alpin's Green She High, black ampion Ailors' Solaced Star
	do. Arabdo. Amber	3 75 4 20 @3 40	o Sh Du Ju	ot Gun ick mbo
PPBG	rocter & Gamble's Good Luck rocter & Gamble's Wash Well	@3 23 @3 13 @ 6½ @4 20 @ 2	AI	ople Jackek Rabbits
GTV	rocter & Gamble's Velvet. rocter & Gamble's Velvet. rocter & Gamble's Good Luck. rocter & Gamble's Wash Well alger	@ 2 @ 1 @6 7 @4 2	1 Ch 6 Se 5 Ki 0 Fl	ainal of Grand Radio
SHI	idall's sabbitt's sish Rag	@ 10 @6 73 @4 23 3 00 5 25 4 10 5 00 4 20 4 50	Pi Te Ai	n Penny Durham mber, ½ and 1 b me Smoking ed Fox Smoking
NAS	lluing lagnetic lew French Process poon nuti-Washboard aterland	5 00	Bi	ed Fox Smoking me Kiln Club ackwell's Durhan anity Fair
1 4	lagio	5 00 3 25 4 20 4 00 6 75	Pe	meeerlessandardd Tom
V	Ottsourgh Sogue's Vhite castile bars Ottled castile Old Style	13 12 @ 55	Jo Jo M	om & Jerry oker raveler
1	Lautz Bros. & Co. Acme, 70 1 % bars	@ 61	TNH	avy Clippings
1 1	Napkin, 25 bars	@ 6 @5 @ 6 @ 5	SE COND	amp Fire ronoko. igger Head. urham, ½ b do ½ b do ½ b
1	Asst American, WO 1 b blocks. Alma 60-1 b blocks, plain. Shamrock, 100 cakes, wrapped. Master, 100-½ b cakes. Stearine, 100 ½ b cakes. Marseilles, white, 100 ½ b cakes. Cotton Oil, white, 100 ½ b cakes. Lautz's 60-1 b blocks, wrapped.	@3 @5 @5 @6	00 00 25 H	do ½ b do ½ b do 1 b
	Savon, Republica, 60 th box	@ 7 @ 6 @ 5	25 G L N T	erman ong Tom ational
	Blue Danube, 60-1 to blocks	@ 5 @4 @4	00 E	ove's Dream onqueror ox's
	London Family, 60-1 b blocks. London Family, 4-b bars 80 b. London Family, 4-b bars 80 b. Gem, 100 cakes, wrapped. Nickel, 100 cakes, wrapped. Climax, 100 cakes, wrapped. Boss, 100 cakes, wrapped. Marseilles Castile, Toilet,3 doz in box	66 7 6 6 5 5 6 6 6 4 6 6 6 6 6 6 6 6 6 6 6 6	85 00 25 30 1	raylingeal Skin Dime Durham tob Roy Uncle Sam
0	Ground Pepper, in boxes and cans	16@22	I I	Aumberman Railroad Boy Jountain Rose
5 0	Ground Allspice	16@30 20@22 17@20		Hood Enough Home Comfort, 1/48 Old Rip, long cut. Durham, long cut. Two Nickle, 1/45
5	Pepper ¼ D % dozen	25@3! 7! 7! 1 0		old kip, long cut. Durham, long cut. Durham, long cut. Ewo Nickle, ¼5 Star Durham Folden Flake Cabi seal of North Carc
0000	Mustard Cayenne Pepper ¼ b % dozen Allspice ¼ b Cloves ¼ b Pepper, whole Allspice Cassia Cloves Nutmegs, No. 1.	@16 @16 @16	8 8 8	Seal of North Card Seal of North Card Seal of North Card Big Deal, ¼s long
000000000000000000000000000000000000000	Cloves	20 @2 70 @7	17	Big Deal, 4s long Apple Jack, 4s gr King Bee, longcut Milwaukee Prize, Jood Enough, 5c a
0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	Muzzy Gloss 1 b package Muzzy Gloss 3 b package. Muzzy Gloss 6 b boxes. Muzzy Gloss bulk. Muzzy Corn 1 b. Special prices on 1,000 b orders. Kingsford Silver Gloss. Kingsford Silver Gloss 6 b box.	000	6	Good Enough, 5c a Durham, S., B. & I Rattler, longcut Windsor cut plug
18	Muzzy Corn 1 16. Special prices on 1,000 15 orders. Kingsford Silver Gloss. Kingsford Silver Gloss 6 15 box	6¾@ @ 8¼@	8 81/2	Mule Ear Hiawatha Old Congress Acme
	Oswego Gloss	000	61/4 61/2 63/4	Pure Cider White Wine
	Niagara Laundry, 40 th box, bulk Laundry, bbls, 186 ths Gloss, 401 th packages		5 5	WAS 1776 \$ 10 Gillett's \$ 10
	"Gloss, 6 b box, 72 b crate Corn, 40 1 b packages	. @	7 7 1/2	Soapine pkg Pearline † box Lavine, single box Lavine, 5 or more
75 60 1/25	1 th Gloss. 10 oz Gloss. 3 th Gloss. 6 th Gloss, wood boxes. Table Corn. 40 th Table Corn. 20 th Banner, bulk.		6	Lavine, single bo Lavine, 5 or more Lavine, single bo Lavine, 5 or more
16 16 16 16 16 16 16 16 16 16 16 16 16 1	STONEWARE.		7	Seneca Falls "Rig
55 70	Jugs 🕏 gallon		7 7	Gillett's
55 70 55 70 70	STOVE POLISH. Rising Sun gross 5 88 Dixon's gros Universal 5 88 Above № doze IXL 5 50		5 50 50	Bath Brick impor
70 70 70 55 70 55	SUGARS.		08	Barley
55 70 80 70 40 70	Cut Loar Cubes Powdered Granulated Conf. A Standard A Extra C	6	7%	Candles, Star Candles, Hotel
18	Fine CYellow C	5%6	200	Chimney Cleaner Chimneys No. 1. do No. 2. Cocoanut, Schep Cocoanut, Schep Extract Coffee,
50 60 45	Corn, Barrels. Corn, ½ bbls Corn, i0 gallon kegs. Corn, 5 gallon kegs.	. @	32 34 35	Cocoanut, Schep Extract Coffee, do Flour, Star Mills
75 25 50 75	Corn, 5 gallon kegs. Corn, 4½ gallon kegs. Pure Sugar Pure Sugar Drips. Pure Sugar Drips. S gal keg	ol 28@	1 89 1 65 32 36	do Flour, Star Mills, do Flour Sifters & d Fruit Augurs ea Gum, Rubber 10 Gum, Rubber 200
75	Pure Sugar Drips 5 gal keg	18 @	1 85	Gum, Rubber 200

af Sugar Drips½ bbl @ 95 af Sugar5gal kegs @1 90	Gum, Spruce
	Jelly in Pails. 6 do Glass Tumblers \$\pi\$ doz. 675 Lye \$\pi\$ 2 doz. cases. 61 55 Macaroni, Imported. 613
rdinary. 24@30!Young Hyson25@50 uir32@35 Gun Powder35@50 air to g'd.35@37 Oolong33@55@60 ne440@50 Congo33@55@60 ust15@20	Domestic
TOBACCO—FINE CUT. @50 d	
d	Peas, Green Bush.
n's Fruit. @50 @60 d Crown. @57 d. @52	Sago 5@6 Shot, drop 1 85@ do buck 2 10@
ueen	Tobacco Cutters each 125@
	Tapioca
Flower	do Argand 1 50@
ower @70	CANDY, FRUITS AND NUTS. Putnam & Brooks quote as follows:
645 9 635 9 638 1ame 638 1bread 667	STICK. Straight, 25 lb boxes
Thread. @67 @60 oky @30	Cut Loaf do@12
or @67	Royal, 25 fb pails. @10½ Royal, 200 fb bbls. 10 Extra. 25 fb pails. 1114
Fox's in half barrels @32	Royal, 200 b obls. 10
ngress	Broken, 25 b pails
nd Sweet	Lemon Drops14
ory, light	Sour Drops
's Favorite @50	H M Chocolate Drops
ur, 2x12	A B Licorice Drops 14 Lozenges, plain J6 Lozenges, printed 17 Imperials 16
oird, 16 oz., 3x12	Imperials
m @48	Molasses Bar
Coin	Hand Made Creams.
Racer [Dark] @36 ct & Myers' Star @50 c @50 c	String Rock 16 Burnt Almonds 24 Wintergreen Berries 16
ast @48 in's Gold Shield @48 Nuggets 6 and 12 10 cads @51 of the Walk 6s @37	Fancy-in Bulk.
Spun Roll	Lozenges, plain in pails
d	Chocolate Drops, in pails 14 Gum Drops, in pails 8 Gum Drops, in bbls 7
eal @46 ent @44 X @35 Bass @40	Chocolate Drops, in palls
Fit. @35 Spun Roll. @50 	Imperials, in pails 14 Imperials, in bbls 13
ng, all styles. @50 naw @47 Shoe. @50	Oranges % box 5 50@6 50
Luck	Oranges OO \$\(\text{pox}\) box.
D., black	Lemons, fancy
Iigh, black. @35 pion A. @48 s' Solace. @48	Malaga Grapes, \$\forall \text{ker}\$ Malaga Grapes, \$\forall \text{bb}\$ Figs, layers \$\forall \text{b}\$ 12@16 Figs, fancy do 18@20 Figs. baskets 40 th \$\forall \text{b}\$ @14
tar @50 Fun @48 @48	Dates. Irans do
0. @40 Jack. @50 Rabbit. @42	Dates, ¼ do do @ 7
SMOKING.	Dates, ¼ skin. @ 7½ Dates, Fard 10 10 box 18 15. 10 @11 Dates, Fard 50 10 box 18 15. 7 @ 8 Dates, Persian 50 15 box 18 15. 6½@ 7
f Grand Radids	Prime Red, raw \$ 15
enny Durham, ½ and ½	Choice do do
Smoking	NUTS.
Kiln Club	Almonds, Terragona, 18
24@25 ess @25 lard @22	Pecons, do 10@14 Filberts, Barcelona do Filberts, Sicily do @14
om. @21 & Jerry @24 	Walnuts, Chilli do @121/4 Walnuts, Grenobles do 14@15 Walnuts, California do
eler	Cocoa Nuts, \$ 100 @4 50- Hickory Nuts, large \$ bu. Hickory Nuts, small do 1 25-
y @27 Clippings @24 vy Dew @25 Block @32	PROVISIONS.
o Fire	The Grand Rapids Packing & Provision Co quote as follows:
am, ½ fb	Heavy Mess Pork. \$17 25
and Was	Family Clear Pork, very cheap
Tom	Clear Back Pork, new
	All the above Pork is Newly Packed.
8 @22 viing @32 Skin @33 e Durham @21	Long Clears, heavy, 500 b. Cases 934 do. Half Cases 10
Skii	do Half Cases 10
road Boy@3	Short Clears, heavy 1034
ntain Rose. @20 d Enough. @21 ne Comfort, ½s and ½s. @22	Extra Long Clear Backs, 600 fb cases. 10%
ham, long cut	Extra Long Clear Backs, 300 b cases 11 Extra Short Clear Backs, 300 b cases 11 Bellies, extra quality, 500 b cases 104
lon Flake Cabinet	Bellids, extra quality, 300 b cases
of North Carolina, 2 oz	Z LARD. 85%. 85%. 874 884 884 884
Deal, 4s longcut	LARD IN TIN PAILS.
vaukee Prize, ¼s and ½s	4 3 D Pails, 20 in a case
ham, S., B. & L, \(\frac{1}{2} \)s and \(\frac{1}{2} \)s. \(\frac{1}{2} \) dsor cut plug. \(\frac{1}{2} \)	SMOKED MEATS—CANVASSED OR PLAIN.
8HORTS. e Ear 2	Hams cured in sweet pickle medium. 13 do. light 13
watha	Shoulders, boneless
vinegar. 100	212 Extra Mess Beef, warranted 200 bs 11 75
WASHING POWDERS.	CANNED BEEF.
ett's \$ b@	
	4 50 Armour & Co., 14 b cans, ½ doz in case 18 50 do. 2 b cans, 1 doz. in case. 2 80 do. 2 b Compr'd Ham, 1 doz. in case 4 00 \$4 25 doz. 2 b Compr'd Ham, 1 doz. in case 4 00 \$4 25 doz. 2 b Compr'd Ham, 2 doz. 2 d
rine, single boxes, 100 6 oz papers. rine, 5 or more boxes, 100 6 oz pap rine, 5 or more boxes, 80 ½ b papers. rine, 5 or more boxes, 80 ½ b papers. rine, 5 or more boxes, 80 ½ b papers	
YEAST.	4 00 Ham Sausage
teca Falls "Rising Sun"	75 Plood Sausage
MISCELLANEOUS.	Bologna, straight
	95 In helf barrels 3 90
do American	In quarter barrels
re American A	50 TRIPE. 00 In half barrels \$3.75 In quarter barrels 2 00
	In kits
ndles, Hotel imney Cleaners # doz. imneys No. 1. do No. 2. coanut, Schepps' 1 b packages. coanut, Schepps' 1 & ½ b do tract Coffee, v. C. do Felix. 1 300 vur, Star Mills, in bbls. 5 756 do in Sacks. 5 500 vur Sifters # doz ur Streys # doz ur Suryurs each. 1 256	John Mohrhard quotes the trade as follows: Fresh Beef, sides
tract Coffee, v. C. 900 do Felix 1300 our. Star Mills, in bbls 5.756	Fresh Beef, hind quarters.
do in Sacks	Veal 5/4@ 9/ Fowls 15@16 Pork Sausage 10 200 25 Pork Sausage in bulk 2010
m. Rubber 100 lumps	Pork Sausage in bulk @105 40 Bologna @10

Dry Goods.

Spring & Company quote as follows:

WIDE DROWN COLLOWS	
Androscoggin, 9-423 Androscoggin, 8-421 Pepperell, 7-416½ Pequot, 7-4 Pepperell, 8-420 Pepperell, 9-422½ Pequot, 9-4	18
CHECKS.	
Caledonia, XX, oz. 11 Park Mills, No.	9014

OSNABURG,

BLEACHED COTTONS.

Alabama brown. 7 Alabama plaid. 8
Jewell briwn. 9½ Augusta plaid. 8
Kentucky brown. 10½ Toledo plaid. 7½
Lewiston brown. 9½ Manchester plaid. 7
Lane brown. 9½ New Tenn. plaid. 11
Louisiana plaid. 8

Avondale, 36. 8¼ Greene, G, 44. 5½ Art cambrics, 36. 11½ Hill, 44. 8½ Androscoggin, 44. 8½ Hill, 44. 7½ Ballou, 54. 6 Boott, O, 44. 8½ Lonsdale, 44. 9½ Boott, E, 5-5. 7 Boott, AGC, 44. 9½ Lonsdale cambric, 11½ Boott, R, 34. 5½ Langdon, 44. 9½ Blackstone, AA 44. 7½ Langdon, 45. 14 Chapman, X, 44. 6½ Masonville, 44. 9½ Conway, 44. 7½ Maswell, 44. 10½ Cobot, 44. 7½ Maxwell, 44. 10½ Cabot, 7-8. 6½ New York Mill, 44. 10½ Cabot, 7-8. 6½ New Jersey, 44. 8 Pocasset, P, M. C. 7½ Dwight Anchor, 44. 10 Davol, 44. 99 Fruit of Loom, 44. 9 Gold Medal, 7-8. 6½ Woodbury, 44. 5½ Fruit of Loom, 44. 12 Gold Medal, 7-8. 6½ Williamsville, 7-8. 6½ Wamsutta, 44. 16½ Gilded Age. 8½ CORSET JEANS.

nory 7½ Kearsage 83 Iroscoggin sat 8¼ Naumkeag satteen 8½ oe River 6 Pepperell bleached 8½

Hallowell Imp	6¼ Pepperell sat
	PRINTS.
Albion, grey Allen's checks Allen's fancy Allen's pink	.5½ Gloucester

Allen's purple.... American, fancy. Arnold fancy... Berlin solid..... Cocheco fancy. Cocheco robes Conestoga fancy. Eddystone..... Eagle fancy..... FINE BROWN COTTONS.

Ampleton A 4-1 8	Indian Orchard, 40. 8			
	Indian Orchard, 36. 8			
	Laconia B, 7-416			
	Lyman B, 40-in10			
Continental D, 40 in 834	Mass. BB, 4-4 6			
Conestoga W, 4-4 7	Nashua E, 40-in 9			
Conestoga D, 7-8 51/2	Nashua R, 4-4 7			
Conestoga G, 30-in. 61/4	Nashua O. 7-8 7			
Dwight X, 3-4 6	Newmarket N 7			
Dwight Y. 7-8 61/2	Pepperell E, 39-in 7			
Dwight Z, 4-4 7	Pepperell R, 4-4			
Dwight Star, 4-4 734	Pepperell O, 7-8			
Ewight Star, 40-in 9	Pepperell N, 3-4			
Enterprise EE, 36 5%	Pocasset C, 4-4			
Great Falls E, 4-4 7	Saranac R			
Farmers' A, 4-4 634	Saranac E			
Indian Orchard, 1-4 71/2				
DOMESTIC GINGHAMS.				

WIDE BLEACHED COTTONS.

Androscoggin, 7-4. 21 Pepperell. 10-4. 27½
Androscoggin, 8-4. 23 Pepperell, 11-4. 32½
Pepperell, 7-4. 20 Pequot, 7-4. 21
Pepperell, 8-4. 22½ Pequot, 8-4. 24
Pepperell, 9-4. 25 Pequot, 9-4. 27½ HEAVY BROWN COTTONS.

Atlantic H, 44. 74
Atlantic D, 44. 6%
Atlantic P, 44. 5%
Atlantic P, 44. 5%
Atlantic P, 44. 5%
Atlantic LL, 44. 5%
Mowmarket N. 7%
Adratic, 36. 7%
Pequot A, 44. 8
Augusta, 44. 6%
Boott M, 44. 7%
Boott FF, 44. 7%
Boott FF, 44. 7%
Boott FF, 44. 7%
Utica, 44. 5%
Indian Head, 44. 7%
Wachusett, 44. 7%
Indiana Head 45-in. 12%
Wachusett, 30-in. 6% TICKINGS.

Amoskeag, ACA . 14
Amoskeag, "4-4. 19
Amoskeag, A. 13
Amoskeag, B. 12
Amoskeag, C. 11
Amoskeag, C. 11
Amoskeag, E. 10
Amoskeag, E. 10
Amoskeag, F. 19
Amoskeag, F. 19
Amoskeag, F. 19
Amoskeag, F. 19
Amoskeag, F. 10
Amoskeag GLAZED CAMBRICS.

 Garner
 5
 Empire

 Hookset
 5
 Washington

 Red Cross
 5
 Edwards

 Forest Grove
 S. S. & Sons
 GRAIN BAGS.

American A......19 Old Ironsides..... Stark A......23½ Wheatland DENIMS.
 Boston
 7½ Otis CC
 10½

 Everett blue
 14½ Warren AXA
 12½

 Everett brown
 14½ Warren BB
 11½

 Otis AXA
 12½ Warren CC
 10½

 Otis BB
 11½ York fancy
 15
 PAPER CAMBRICS. WIGANS.

SPOOL COTTON. SILESIAS.

17 Masonville TS.
12½ Masonville S.
10 Lonsdale
15 Lonsdale A.
Nictory O.
8 Victory J.
14 Victory D.
12½ Victory A.

THE WINDOW DRESSER.

A Comparatively New Branch of Art De veloped by Men.

"What do window-dressers make? Well, their salaries vary. Some make no more than \$15 a week, while others get \$1,000 a year. That is considered a very good salary. There are one or two window-dressers in the United States that get as high as \$10,000 a year, and a few who can command \$5,000, but the majority get \$1,000 or less."

The answers were in reply to questions concerning the prosperity of window-dressers, and were made by an individual perched on a ladder in the window of a Broadway dry-goods house. He was trying to tempt ladies to squander their husband's hardearned wealth by making an attractive display of silks of various hues.

"Men found a new vocation" the dresser continued, "during the past few years, when they were able to make attractive the windows of dry goods and fancy goods establishments. A few years ago such work was left to the clerks, but it became to be such an important feature that it was made a specialty. The work was given to one man and he was required to make a study of producing attractive effects. Of course a man possessing excellent taste was required.

"The first attempt, I think, at making the work a specialty was in New York. Other men saw the result, and followed the practice. Now it has grown extensively. Not only the windows of Eastern business houses are made more beautiful, but also those of the South and West. One will find just as attractive displays in the dry goods windows of San Francisco as he will in the windows of New York city.

"Every establishment dealing in dry goods, fancy goods, furnishing goods, clothing, and sometimes jewelry and books, and making any pretension, will have a window dresser, and he will have nothing to do but try and make windows attractive. In some of the larger houses there will be an assistant and sometimes two. A change is made in the display every two or three days, so that it requires continued work.

"One of the hardest things to accomplish is getting an attractive combination of silks. Not one in a hundred can fold that class of goods so as to show the effect of different colors. It is not difficult to make a pleasing display of the smaller class of goods. Any one with taste can do that. It is like dressing attractively. A man will present a pleasing appearance by having a becoming necktie or scarf, and dressing out from that. So in windows. We have something that is attractive, and make it the principal object in our display. From that articles are arranged so as to cause all attention to be turn-

"In some business houses the displays are not indicative of the goods sold. The proprietors will have an attractive display of paintings, or a scene of some character. Sometimes a winter scene is made for summer, and a summer scene for winter. I have Very 1, \$18 00; 2, \$24 00; 3, \$30 00. dis seen a regular museum in the windows of a Western dry goods store.

"The attempt to make attractive displays is made even when there are no special window-dressers in the establishment. The work is divided. One clerk maps the outside, another the inside of the window, and List 12 GALVANIZED IRON,
Nos. 16 to 20, 22 and 24, 25 and 26, 27
List 12 13 14 15 a third arranges the goods. Even the country merchant with the general store, and having no clerk beside his wife, endeavors dow. It generally consists of a string of red pepper-pods festooned from one side to the other, a string of chalk, lead and slate pencils and pen holders, nime novels, the yellow covers predominating, and a pack of Champion, anti-friction. dis Kidder, wood tra.k. dis cards. The display, of course, is not so gorgeous as those of the city stores, but it is Gate, Clark's, 1, 2, 3..... gotten up to attract. The one peculiar thing State. about it is that it is never changed. I have seen the string of pepper pods in the country since I was a boy, thirty years ago.

"Do ladies make good window-dressers? No doubt they could, but proprietors are afraid that if they occupy the windows day after day, the crowd will stay upon the outside, gaze upon the windows as if some cag ed animal was within, and fail to enter the store."

He Speculated in Margins.

John Wingler, the Lowell grocer, has found a champion in the persons of King, Quick & King, the Lowell lumbermen, who agree to help him out of his present difficulty, in case he can effect a settlement with ty, in case he can effect a settlement with all his creditors on the basis of 50 per cent.

Hallory, Wheelnr & Co.'s reduced list dis Mallory, Wheelnr & Co.'s. dis Branford's. dis Norwalk's. dis that offer to both the attaching and general creditors, and will visit Grand Rppids this Stantey Rule and Level Co.'s.....dis \$5 gin operations for the fall season; much deweek for the purpose of soliciting the co-operation of his creditors here. His total liabilities are upwards of \$6,000, and his assets are inventoried at \$3,100, which are covered with attachments for the same amount. His affairs are in very complicated shape, as the result of months-indeed years-of neglect, and it will take weeks to straighten matters out satisfactorily. Four years ago, Wingler claimed to be worth \$20,000 and was admitted to be worth \$20,000 He suffered severe reverses by speculating in wheat margins, and has since been on the down-hill route, having apparently lost all interest in his business. He ently lost all interest in his business. He became addicted to drink, and allowed the business to run itself, with the usual result.

Stebbin's Pattern
Stebbin's Genuine.
Enterprise, self-measuring. Mr. Wingler is spoken of by his business competitors as a genial whole-souled Sperry & Co.'s, Post, handled...... gentleman, and his downfall is a matter of common regret. All join in the wish that he abjure bad habits, take heart again and begin life anew on a solid basis.

Zinc or tin, Chase's Patent. dis 55
Zinc, with brass bottom dis 50
Reaper. dis 40
Reaper. per gross, \$12 net Olmstead's 50

	Bardware.	Ohio
	Prevailing rates at Chicago are as follows:	San Ben
,	AUGERS AND BITS. Ives', old style	Star
	Ives', old style dis 50 N. H. C. Co dis 55 Douglass' dis 50 Pierces' dis 50 Snell's dis 60 Cock's dis 650	Fry,
	Snell's dis 50 Cook's dis40&10	Drip
	Cook's dis40&10 Jennings', genuine dis 25 Jennings', imitation dis40&10	Cop
	BALANCES. Springdis 25	"A"
,	BARROWS. Railroad\$ 15 00	"B"
	Garden net 33 00	IC, 1
	Hand	IX, IC, 2 IX,
	Call	
	BOLTS.	Sisa Man
	Stove	Stee
	Social Section	Try
	Wrought Barrel Boltsdis 55 Cast Barrel, brass knobsdis 50	Nos.
	Cast Square Spring. dis 55 Cast Chain. dis 60	Nos. Nos.
	Cast Square spring dis 55 Cast Chain dis 60 Wrought Barrel, brass knob dis 55&10 Wrought Square dis 55&10 Wrought Sunk Flush dis 30 Wrought Bronze and Plated Knob Flush 50&10&10 Flush 50&10&10 dis 50&10 Ives' Door dis 50&10 10	Nos.
	Wrought Bronze and Plated Knob Flush 50&10&10	No.
-	Ives' Doordis 50&10 BRACES.	wide
-	Barber	In ca In si
-	Spofforddis 50 Am. Balldis net	No.
	BUCKETS. Well, plain. \$ 4 00 Well, swivel. 4 50	Stric
	BUTTS, CAST	
	Cast Loose Pin, figureddis 60 Cast Loose Pin, Berlin bronzeddis 60	IC, IX,
-	Cast Loose Joint, genuine bronzed dis 60 Wrought Narrow, bright fast joint dis 50&10 Wrounht Loose Pindis 60	IC, IX, IC.
-	Cast Loose Pin, figured dis 60 Cast Loose Pin, Berlin bronzed dis 60 Cast Loose Joint, genuine bronzed dis 60 Wrought Narrow, bright fast joint dis 60 Wrought Loose Pin dis 60 Wrought Loose Pin, acorntip dis 60 Wrought Loose Pin, japanned dis 60 Wrought Loose Pin Mrought Loose Pin Mr	IC, IX, IXX IXX IXX
-		IXX
-	Wrought Table	DC, DX, DXX
-	Blind, Clark'sdis 70&10 Rlind, Parker's dis 70&10	DXX
1	Blind, Shepard'sdis 70 Spring for Screen Doors 3x2½, per gross 15 00 Spring for Screen Doors 3x3per gross 18 00	Redi
-	CAPS.	Stee
	Ely's 1-10	One
	Musket 60 CATRIDGES.	Hote S, P. Mou
1	Rim Fire, U. M. C. & Winchester new list Son Rim Fire, United Statesdis 50	Mou
-	Central Fire. dis 1/3	Brig Ann
-	Socket Firmerdis 65&10	Copp
-	Socket Corner dis 65&10 Socket Slicks dis 65&10	Tinn
-	Butchers' Tanged Firmer. dis 40 Barton's Socket Firmers. dis 20 Cold net	Tinn Copp Tinn
-	Coldnet	Plai
-	Curry, Lawrence's dis 33½ Hotchkiss dis 25	Copp
-	Brass, Racking's	D.
-	Bibb's 49&10 Beer 40&10 Fenns' 60	Brig Scre Hoo
-	COPPER.	Gate
1	Planished, 14 oz cut to size	Bax

ed to the attractive object. I have heard business men say that attractive window displays are worth \$50,000 a year to them.

"In some business houses the displays are worth \$50,000. The dis Taper and Straight Shank dis Morse's Taper So5nk dis elbows.
 Com. 4 piece, 6 in.
 doz net \$1 10

 Corrugated.
 dis 20&10

 Adjustable.
 dis 40&10
 FILES.

American File Association List dis 40&10
Disston's dis 40&10
New American dis 40&10
Nicholson's dis 40&10
Heller's dis 30
Heller's Horse Rasps dis 33% Discount, Juniata 45, Charcoal 50. GAUGES. Stanley Rule and Lveel Co.'s.....dis HAMMERS. Yerkes & Plumb's dis 30 Mason's Solid Cast Steel 30 c list 40 Blacksmith's Solid Cast Steel, Hand . 30 c 40&10 HANGERS. Barn Door Kidder Mfg. Co., Wood track dis HINGES. .dis State.....per doz, net, 2 50 Screw Hook and Strap, to 12 in. 5½ 14

Screw Hook and Eye, ½ net
Screw Hook and Eye, ½ net
Screw Hook and Eye ¾ net
Screw Hook and Eye ¾ net
Screw Hook and Eye, ¾ net
Screw Hook and Eye, ¾ disdis 60&10 HOLLOW WARE. Stamped Tin Ware. 60&10 Japanned Tin Ware. 20&10 Granite Iron Ware. 25

HOES KNOBS. Door, mineral, jap. trimmings.....\$2 00, dis 66 Door, porcelain, jap. trimmings.... 2 50, dis 60 Door, porcelain, plated trimmings.... Door, porcelain, plated trim-mings.....list, 7 25, dis 60 Door, porcelain, trimmings list, 8 25, dis 60 Drawer and Shutter, porcelain.....dis Picture, H. L. Judd & Co.'s......d

> LOCKS-DOOR. LEVELS. MILLS. Coffee, Parkers Co.'s. dis 45 Coffee, P. S. & W. Mfg. Co.'s Malleables dis 45 Coffee, Landers, Ferry & Clark's. dis 45 Coffee, Enterprise. dis 25

MATTOCKS. Adze Eye......\$16 00 dis 40&10 Hunt Eye.....\$15 00 dis 40&10 Hunt's......\$18 50 dis 20 & 10 Common, Brad and Fencing.

MOLLASSES GATES. MAULS. OILERS.

Tool Co.'s, fancy..... 0 Tool Co. s, rancy dis 25 to 4 Sept. dis 25 dusky Tool Co.'s, fancy dis 25 to 6, first quality dis 20 ch, first quality......dley Rule and Level Co.'s, wood and J. F. Hacker, Corinth. J. C. Paris, Kent City. , Acme ... dis 40&10 mmon, polished ... dis 60 pping ... 零 版 8 n and Tinned......dis per Rivets and Burs.....dis PATENT FLANISAED IRON. Wood's patent planished, Nos. 24 to 27 10½ Wood's pat. planished, Nos. 25 to 27 9 Broken packs ½c 🏖 🕏 extra. ROOFING PLATES.

 14x20, choice Charcoal Terne
 5 75

 14x20, choice Charcoal Terne
 7 75

 20x28, choice Charcoal Terne
 12 00

 20x28, choice Charcoal Terne
 16 90

 ROPES. SHEET IRON. SHEET IRON.

Com. Smooth.

\$4 20

\$5 15 to 17

\$4 20

\$5 18 to 21

\$6 22 to 24

\$6 22 to 25

\$7 4 40

\$7 4 60 27. 4 60 3 00 Il sheets No, 18 and lighter, over 30 inches le not less than 2-10 extra. SHEET ZINC. TINNER'S SOLDER. 1, Refined rket Half-and-half ctly Half-and-half TIN PLATES. Cards for Charcoals, \$6 75.

, 10x14, Charcoal 6 50,
, 10x14, Charcoal 8 50

, 12x12, Charcoal 6 50,
, 12x22, Charcoal 8 50,
14x20, Charcoal 8 50,
14x20, Charcoal 10, 50,
XX, 14x20, Charcoal 10, 50

XX, 14x20, Charcoal 12 50

XXX, 14x20, Charcoal 14 50,
20x28, Charcoal 18 800,
100 Plate Charcoal 6 50

X, 100 Plate Charcoal 8 50

X, 100 Plate Charcoal 10 50

XX, 100 Plate Charcoal 12 50

dipped Charcoal 12 50

dipped Charcoal 12 50

dipped Charcoal 15 to 6 75

ates. Cards for Charcoals, \$6 75. Dibble Bros., Burnip's Corners. Kellogg & Potter, Jennisonville. Morley. el, Game...dis dida Community, Newhouse's....dis dida Community, Hawley & Norton's... 60 chbrics' 60

chkiss' 60 2. & W. Mfg. Co.'s 60 ise, choker 20c ⊋ doz

 1se, choker
 20c \$\frac{2}{3}\$ doz

 1se, delusion
 \$1 26 \$\frac{2}{3}\$ doz

 WIRE. wire.

ight Market dis 60
nealed Market dis 60
ppered Market dis 55
tra Bailing dis 55
ned Market kis 40
ned Broom \$\mathbb{P}\$ to 00
med Mattress \$\mathbb{P} WIRE GOODS. ght dis 60&10&10 ew Eyes dis 60&10&10 k's dis 60&10&10 e Hooks and Eyes dis 60&10&10

TRAPS.

PANS.

RIVETS.

Wrenches.

Pumps, Cistern......dis 60&10 Screws

The process of making screws is a very interesting one. The rough, large wire in big coils is, by drawing through a hole of less diameter than itself, made the needed size. Then it goes into a machine that at one motion cuts it a proper length and makes a head on it. Then it is put into sawdust and "rattled" and thus brightened. Then the head is shaved down smoothly to the proper size and the nick put in at the same 50 time. After "rattling" again in the sawdust, the thread is cut by another machine, and after another "rattling" and a thorough drying the screws are assorted by hand (the fingers of those who do this move almost like lightning), grossed by weight and packed for shipment. That which renders it possible for machines to do all this is a lit tle contrivance that looks and opens and shuts like a goose's bill, which picks up a single screw at a time, carries it where needed, holds it until grasped by something else and returns for another. This is one of the most wonderful pieces of automatic machinerv ever seen, and it has done its distinctive work at the rate of thirty-one screws a minute, although this rate is only experimental as yet. Ninety-three gross a day, however, has been the regular work of one machine.

The Dry Goods Market.

The jobbing trade has relapsed into the quiet condition usually witnessed "between seasons," and the business done will hardly bear a favorable comparison with the corresponding week in former years. Altogether, the trade movement was light, but by no means discouraging, and symptoms of an early improvement in business are daily increasing, though some little time will probably elapse before buyers are prepared to bepending upon the prospects of the growing crops, which are mainly favorable at this writing.

Every season when the hot weather begins there is a rush upon some particular color in light goods, and jobbers find it very difficult to obtain such goods in sufficient quantity to meet the demands of their customers. This season it is cream-colored goods in cashmeres and light fabrics that have rushed, but jobbers have thus far been enabled to keep full assortments.

New Use for Sawdust.

A new use has been found for sawdust, by Possibly the newness of the country, and the employing it, under a recent patent, as a need, in remote districts, of the same persons substitute for sand in house-plastering. It filling many functions, are not favorable to is claimed to be cheaper, lighter, warmer, more porous, and by its non-conducting But the Old Country manages such matters qualities causing the inner surface of the better than we, and trains its buyers, its shipwalls to retain the heat which sand plastering allows to escape. How about the chemistry of the mortar, however?

VISITING BUYERS. The following retail dealers have visited the market during the past week and placed orders with the various houses:

John Stephenfield, Middleville. J. E. Thurkow, Morley. Wm. M. Ingell, Sand Lake. F. C. Brisbin, Berlin. J. H. Killmer & Co., Saranac. J. C. Scott, Lowell. Wm. De Pree, Zeeland. S. S. Dryden, Allegan. W. A. Hutchinson, Ashland. J. E. Mailhot, West Troy. E. Conklin, Ravenna. Robt. W. Hall, Hersey. Geo. Carrington, Trent. H. G. Wait, Sault Ste. Marie. J. C. Benbow, Cannonsburg. E. VanderVeen, Holland. Gibbs Bros., Mayfield. C. Deming, Dutton. A. E. Landon, Nunica. A. Hanna, Casnovia. Wm. Hewitt, Campbell. R. D. Smith, Wayland. Mr. Newton, of Steele & Newton, Advance. Jacob Bartz, North Dorr. Geo. Scribner, Grandville. Mr. Archer, of Walden & Archer, Alba. Fred Ramsey, White Cloud. Geo. P. Stark, Cascade. Bert Tinkler, Hastings. Spring & Lindley, Bailey. Mrs. G. Miller, Ryerson. Heck & Goodman, Burnip's Corners. Paine & Field, Englishville. J. S. Marr, Spring Grove. Nevins Bros., Moline. G. J. Shackelton, Lisbon. M. J. Howard, Englishville. Baron & Ten Hoor, Forest Grove. J. L. Graham, Hopkins. Jorgensen & Hemingsen, Grant. F. G. Thurston, Lisbon. J. Gringhaus, Lamont. C. F. Sears & Co., Rockford. Carrel & Fisher, Dorr. C. L. Howard, Clarksville. W. Pickett, Wayland.

Fred I. Nichols, buyer for Henry Strope, A. J. Collar & Co., Reed City. Dr. John Graves, Wayland. C. Deming, Dutton. Nagler & Beeler, Caledonia. Dr. F. C. Williams, Ada. Dr. G. B. Nichols, Martin. Mr. Clark, of Parkhurst & Clark, Middle-

Case & Perrin, Cheboygan. J. C. Benbow, Cannonsburg. Jacob DeBri, Byron Center. Mr. Davis, of Odell & Davis, McLain. N. W. Crocker, Byron Center. J. D. F. Pierson, Pierson. Geo. W. Crawford, Big Rapids. John Giles, Lowell. John Gunstra, Lamont. John Hoy, of Hoy Bros., Muskegon. Chas. McCarty, Lowell. C. O. Sunderland, Lowell. G. A. Estes, Tustin. Wm. Parks, Alpine. Geo. W. Bartlett, Ashland. D. W. Shattuck, Wayland. Frank O. Lord, Howard City. Kellogg & Wooden, Kalkaska, Jay Marlatt, Berlin. E. S. Botsford, Dorr. Wm. M. Ingell, Sand Lake. H. E. Clark, Lowell. Henry DeKline, Jamestown. J. Hamming, Vogel Center. Wm. Bundy, New Richmond. M. N. Dilly, Irvington. D. N. White, Petoskey. Eddy & Huntley, Petoskey.

Wolf & Truesdell, Otsego.

F. B. Watkins, Monterey. John Giles, Lowell. Mr. Gibbs, of Gibbs Bros., Lowell. C. H. Deming, Dutton. L. E. Paige, Sparta. S. A. Wait. Lawrence. S. C. Fell, Howard City. John Wagner, of Wagner & Wells, Eastmanville. Geo. A. Sage, Rockford. F. F. Taylor, Pierson. Thos. Cooley, Lisbon. . M. J. Butler, Sand Lake.

C. L. Forbes, Casnovia. Johnson & Leibert, Caledonia. R. G. Smith, Wayland. Andre Bros., Jennisonville. Mrs. W. P. Dockeray, Rockford. W. S. Root, Talmage. E. P. Barnard, buyer for New Era Lumber Co., New Era. Norman Harris, Big Springs. O. F. & W. P. Conklin, Ravenna. J. W. Mead, Berlin. J. W. Closterhouse, Grandville. W. H. Struik. Forest Grove. M. B. Nash, Sparta.

B. M. Dennison, East Paris. C. O. Bostwick & Son, Cannonsburg. Walter Schoomaker, Cannonsburg. D. T. Hersey, Wayland. Barker & Lehnen, Pierson. Wm. Snelling, Six Corners. K. L. Kinney, Maple Hill. John Tesinga, Hudsonville. J. Omler, Wright.

Clerks in Country Stores. From the Monetary Times. Continuing the subject to which we were

asked by a subscriber to refer, viz., the scarcity of good clerks in country stores, we would lay stress upon the lack of thoroughness which is a fault with many salesmen and would-be merchants in this country. Perhaps the cramming method has crept into commerce as it has into our school system if not into our colleges. At any rate one finds numbers of clerks offering themselves who have a surface knowledge of many things but are fully informed in few or none of them. One professes to know book-keeping and yet he cannot take off a trial-balance. Another claims to be posted on furnishing goods, but cannot tell a linen handkerchief from a cotton one. A third expects to be allowed to buy boots and shoes for his employer by wholesale, and yet does not know pebble leather from French goat-skin, or a "split" balmoral boot from one made of calf. thorough knowledge in any one direction.

ping clerks, its salesmen, longer and far more carefully than we. A complaint is sometimes made, not with-

out reason, that clerks in town and country are over-worked, and are not allowed time for recreation or for study. We know too well that grasping employers to-day, as well as fifty years ago are apt to treat their hands as so many machines for money-making. careless whether they have souls to be saved or constitutions to be ruined. Short-sighted employers they, certainly, who do not stop to consider that a clerk kept in good bodily condition, and cheerful mental trim by prudent hours of labor is worth more even to their pockets, than one physically exhausted by long hours of work, and disheartened through drudgery without hope of promotion. But on the other hand, clerks do not always make the most of their chances for self-improvement. That philosophical humorist, Bob Burdette, of the Hawkeye, has said some good things on this very point: "My son," said he, in effect, "hard work has killed surprisingly few men; the long hours between shop closing at night and shop-opening in the morning have ruined more constitutions than handling dry goods twelve hours a day ever did. 'Seven up' and hot whiskies at night use a man up quicker than arithmetic and double entry book-keeping by day." And so it is. The club-room, the billiardroom and the ball-room, not improper in their place, may be exhaustive rather than recreative, a curse rather than a relief.

And again, many a clerk in a country store does not know when he is well-off. Compared with post-office clerks and telegraphers, with book-keepers in the city, or even the much-envied bank-clerks he has as a rule, "a soft thing" indeed; for he has often lulls in business and intervals of leisure, during which he can study or lounge, while their labor is continuous and pressing. And if he contend that their hours are shorter he might be surprised to learn that it is not so, or that, in fact, the strain of their incessant brain activity for eight or ten hours is more exhaustive than his varied duties spread over twelve. Should the large salary paid these classes of clerks he mentioned, it is easy to point out that the pay of those who do merely mechanical labor with the pen is nowhere such as need make them envied; and that the salaries of those who do the real and responsible brain work in our banks and other institutions are rarely in excess of what is deserved by faithful and intelligent labor, if indeed they are not often distinctly inadequate.

Gambling Illegitimate and Demoralizing. From the Crockery and Glass Journal.

If you call yourself a trader nowadays there are some people who will imagine that you are selling suspenders and collar buttons after the fashion of Samuel of Posen. Merchant is an expansive term that has fallen into oblivion in this country excepting as is is used as the front end of a tailor's title in trade. In fact, trade titles have become so mixed that all there is left for a man to choose from are the imprints of dealer, manufacturer, or importer, as indicating legitimate transactors of business. If you get outside of these three you will find your title clear-yea, very clear, to the operator class. You will be one of the fellows who go down to the Exchange and stick your head into a little window, and name your bet, which shall be recorded on huge tablets. You bet \$100 lawful money that ten thousand bushels of wheat will go up one per cent. and if she don't go up you drop your \$100 so quick that it makes your head swim. Even if you win your bet you have to pay \$12.50 for the privilege of betting. Keno is precisely the same sort of a game. You pay a dollar for a card and have it pegged in common with 199 others in the game, which makes \$200 in the pool instead of 1,000 bushels of wheat. Every man's dollar is his margin. The balls roll out until you get five in a row, and you vell "Keno!" or thump on the table in a natural tone of voice, just like a stock gambler, and you get \$200 less fifteen per cent. to the house, which makes you actually \$169 in pocket. If you lose, you have the Supreme satisfaction of knowing that you have been gambling without discount or defalcation. But you can't play keno in New York. The code declares that plebeian games which charge a dollar "let in" are highly immoral and Anthony-Chmstock-won't-have-it games. But the big game is legalized to knock the country into a senseless condition every ten years, which proves that it is not a square game. The big game makes more life-long loafers than anything else in the country, horse racing and rum not excepted. We will guarantee to find enough clerks in the down town bucket shops to run the entire wholesale business of New York, who spend hour after hour in watching the everlasting'ticker or gaping at the squares on the black-board. Really, the solid business men of the community should demand that such operations be graded with the regular gambling games that are no more seductive nor disastrous to the public welfare. Employees and youngsters use just as much of other people's money in the bucket shops as they used to in the pool rooms, and, if anything, the effect is more pernicious, because it is not called gambling in the common acceptance of the word.

Patents Issued to Michigan Inventors. H. E. Doren, Grand Rapids, head-rest. Wm. Goldie, West Bay City, railway spike.

G. P. King, Detroit, car-wheel. Wm. A. Knapp, Galesburg, reel-rake. Wm. F. Lamson, chair seat machine. G. S. Paine, Wyandotte, attachment for

corn planter. H. J. Schild, Stanton, vehicle spring. John Skinner, Flint, car coupling. Wm. Smith, Eaton Rapids, belt fastener. Tribulations, Trials and Losses of the Small

"Cake 'o soap, please."

"Babbitt's?"

"Oh, any kind'll do; jes' so it takes this r off my hands."

"Now, that is the kind or a customer," said a loquacious grocer after the hornyhanded son of toil had disappeared into the street, "that brings a smile to the cheek and joy to the heart of a grocer."

"But I've heard that the life of a grocer is not all an easy one? Do you go through much trouble?"

"If you will stay around here for a few hours I am sure you will be abundantly satisfied of the fact that we don't have a bed of

"You deal with some hard cases?"

"Yes, we often meet with some tough and troublesome-

"How much is vin'gar a half a pint, John?"

"Five cents."

"Five cents?"

"Yes, five cents."

"W'y, I ken get it fur four cents 'round the korner."

"You can? Well, go and get it."

"As I was saying," coutinued the grocer, turning to the scribe and reverting to his former subject, "we meet with some very tough customers. Now, take this little girl, for instance, who has just left. She has, no doubt, searched every grocery store within a radius us half a mile from here for the purpose of finding out which is the cheapest one. She cares very little for the quality of the stuff she receives; all she wants is to get it cheap. Now this little girl is not what you or I would call a tough customer, but I simply want to show you some of the travialties that annoy grocers. Suppose, now, fifty or more persons during the day, would do as this little girl has done, poke in through the half-open door, ask defiantly how much this or that thing is, then when told turn about and with much "sass" tell the grocer he or she can get it elsewhere so much cheaper. Is not that, in your opinion, annoyance, eh?"

"Well yes, it seems like it; but aren't many grocers dishonest? Don't they indulge more or less in what the trade calls drugging-that is, sanding sugar, watering oil, rocking coffee, ashing tea, and sundry other devices resorted to to make large prof-

"Yes, some of them do, but they are easily distinguishable from those which do a respectable business. When you see a grocery with its windows brilliantly illuminated by a hundred or more blazing gas jets, Chinese and other lanterns hanging and floating about the interior, and sometimes exterior, of the store, glittering fancy signs setting forth in large gilt letters the cheapness of the goods and the many advantages derived from purchasing at that placecrockery promiscuously displayed, and given to purchasers of large quantities of their groceries, you may depend upon it that the owner of the store is nothing short of a grocer-druggist."

At this juncture an aged darkey lady entered the store and called for two cents' worth of yeast. Upon receiving the article, she exclaimed with an astonished air:

"Well, now, I doo deklar! did yo' evaw see de like befo'. I pet two cents into my pocket an' now I ken only fin' wun, bress me! Bet it am strang', 'deed it-"

"Well, Auntie," said the grocer, good-naturedly, "the next time you come in you can pay the other cent."

"Fank you, John, fank you; I'se very mech obleeged to yo' 'ndeed," warbled the old colored woman as she gracefully bowed herself out.

"Oh, yes, that is an old trick for trying to get more goods than your money really calls for," said the grocer, as he smiled, rested one of his big feet on a barrel, then set his large twinkling eyes on the colored woman as she wearily wended her way down the street. "I don't think, though," continued the grocer, "that Aunty meant to resort to dishonesty for the sake of a penny. I have known her for a great many years, and although she is very poor, I would trust her a great deal further than some of her richer neighbors."

"Dus yer keep limberger chees', John?" "No," said the grocer, apparently disgast-

"Dus yer keep had' chees'?"

"Now, what'd you want with such cheese, eh?"

"Cos."

"'Cause what?"

"Cos fa' somefing."

"Well, for what something?" closely inquired the grocer, as he threw a knowing

wink at the scribe. The little darkey grinned, vigorougly rubbed his wooley head, then in a low voice said: "Cos Aunt Sarey an' naw am gwang to church to-nite, an' maw am gwang to len' Aunt Sarey a dress, an' me an sister Sal tho't dat we'd hab sum fun."

"Fun?" broke in the grocer.

"Cos," softly murmured the sable youth "Sister Sal sed ef I got sum cheese an' put it in Aunt Sarey's dress pocket-"

"Do you know if a family by the name of Morgan lately moved into any of these houses?" asked a pert, neatly trimmed and dressed little lady as she poked her head in through the half opened door.

"Morgan, Morgan," repeated the grocer, knitting his heavy brows and meditatively It is said that there are just 1,000 clothing resting his massive chin in his brawny stores in Chicago.

hands; "no, I don't think any family by that

"So yer hasn't any o' dat cheeses, John, hab yer?" coolly asked the little darkey. "No, I have not; you had better run

home." "Well, sir, to your knowledge did any family-

"Pickle, please."

-move into this neigh-"Half a pound o' sugar."

"Did you ask for a pickle, sonny?"

"Yes, gimme wun pickle."

"---borhood any time within the last--" "How much is cabbage a head?" shouted in a little woman from the sidewalk.

"How much is the pickle, John?"

"One cent."

"Ow, I thot yer was going to say two

"Will you please, sir, hurry up and tell

"Half a pound o'---"

"Well, young man, if you will have a little patience you will be waited upon in good

"Groceryman, I say, d'ye hear me?" shouted in the little woman from the sidewalk. "How much is your cabbage a head?"

"Half a pound?" "Yes."

"What kind of sugar will you have?"

"Ten-cent sugar." "Sir, I'm in a hurry-

"Madam, I have already told you that I know of no family of the name you mention."

The scene was now one of unbearable confusion. The clatter of so many tongues readily brought to mind the Scriptural story of the building of the Tower of Babel, and for aught it seemed as if another tower of some kind was being erected in this little corner grocery. It was at this stage of the confusion that the scribe emerged from his nook, walked calmly out of the door and found himself facing a stiff but refreshing breeze, a whiff of which he took and disappeared around the corner, praying the while that he might never fall into that "Slough of Distraction"—the grocery busi ness on a small scale.

A NEW DODGE.

Silver Coins Being Very Extensively Clipped.

"The coin thieves, or whatever you want to call them, are up to a new dodge," renarked a prominent banker to a representative of THE TRADESMAN the other day.

"Yes, what is it?" "Well, you know they formerly punched holes in the coins, but when that was stopped by the public universally refusing to take punched silver, they set about to find a new dodge. Now they clip the edges of coins. I have just opened a roll containing ten dimes, and I find that two of them have been cliped."

Thereupon the speaker exhibited the mutilated coins. From their edges there had been neatly cut off a metal shaving, that was, perhaps, an eighth of an inch in thickness. This work had been done very skillfully and the cutting was clean and sharp. It is not very probable that one man in ten would have noticed that anything was wrong with the coins, as their rounded outlines were scarcely broken. It was only when one ran his finger across the serrated edge that it was

apparent that a portion of it was gone. "Yes," continued the banker, "that is one of the cleverest tricks that I have ever detected. I have been looking the matter up recently and I find that a great deal of coin has been thus clipped. I presume that a dollar is made on about every two hundred dimes that are shaved. Whoever is doing it I must say that he knows how to conceal his

"When did you discover that coins were

being clipped?" "Only a couple of weeks ago, but I am convinced that it is being done on a large scale. I do not doubt that before long people will refuse to take clipped coin as they

A Storekeeper's Indiscreet Wife.

do now, punched."

An Austin Israelite has his dwelling and place of business in the same house, which is quite a small one. There were several customers in the store, when his wife, who is a very affectionate creature, called out from the next room:

"O, Schon, my dear Schon, come to din-

A shade of rage passed over his Hebraic features, and going [to where she was, he seized her by the arm, and said, with a voice hoarse with annoyance:

"Rebecca, does you vant to ruin me in my pishness? What for you call me dear Schon, ven I vants to be known as cheap Schon? Do you vant to have dot beebles lose confidence in me?"

A Shocking Joke.

From the Oil City Derrick. "Electric garments are the latest in clothing," remarked a South Side dude to a Cot tage Hill ditto.

"Aw," replied the latter, "probably so called because you receive a shock when the bill for them comes in."

Readers of this paper who avail themselves of the information obtained from its columns, by advertisement or otherwise, are requested to notify their correspondents of the source of their information.

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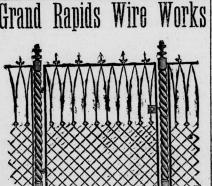
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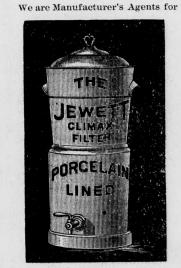
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