

ASSOCIATION DEPARTMENT.

Michigan Business Men's Association. President—Frank H. Chambers, Cheboygan. Second Vice-President—C. Strong, Kalamazoo. Secretary—E. A. Stowe, Grand Rapids.

The following auxiliary associations are operating under charters granted by the Michigan Business Men's Association: No. 1—Traverse City B. M. A.

No. 2—Lowell B. M. A. President, N. B. Blain; Secretary, Frank T. King. No. 3—Sargis B. M. A. President, H. S. Clark; Secretary, Wm. J. Johnson.

No. 4—Grand Rapids B. M. A. President, J. H. Herick; Secretary, E. A. Stowe. No. 5—Muskegon B. M. A. President, John A. Miller; Secretary, C. L. Whitney.

No. 6—Alba B. M. A. President, F. W. Sloat; Secretary, P. T. Baldwin. No. 7—Dimondale B. M. A. President, T. M. Sloan; Secretary, N. H. Widger.

No. 8—Eastport B. M. A. President, F. H. Thurston; Secretary, Geo. L. Thurston. No. 9—Lawrence B. M. A. President, H. M. Marshall; Secretary, J. H. Kelly.

No. 10—Harbor Springs B. M. A. President, W. J. Clark; Secretary, M. L. Thompson. No. 11—Kingsley B. M. A. President, H. P. Whipple; Secretary, D. E. Wynkoop.

No. 12—Quincy B. M. A. President, C. McKay; Secretary, T. Lennon. No. 13—Sherman B. M. A. President, H. B. Sturtevant; Secretary, W. J. Austin.

No. 14—N. Muskegon B. M. A. President, S. A. Howe; Secretary, G. S. Havens. No. 15—Boyne City B. M. A. President, H. B. Perkins; Secretary, F. M. Chase.

No. 16—Sand Lake B. M. A. President, J. V. Crandall; Secretary, A. Reno. No. 17—Plainwell B. M. A. President, H. A. Owsen; Secretary, J. A. Sidle.

No. 18—Owosso B. M. A. President, Albert Todd; Secretary, S. Lamfrom. No. 19—Ada B. M. A. President, J. J. Pickett; Secretary, H. G. Dozer.

Cordial Greetings from the Ohio Association.

AKRON, Ohio, March 14, 1890. E. A. Stowe, Grand Rapids: DEAR SIR—We extend you a hearty and cordial invitation to be present and address us at our next convention of the Ohio R. M. A., which will be held in Columbus on April 9 and 10.

At our last meeting, held in Cincinnati on Oct. 14, a resolution was offered and unanimously carried, that the Secretary be instructed to write E. A. Stowe, Secretary of the Michigan B. M. A., saying that we sincerely regret his unavoidable absence from our meeting and that it is the sense of this convention that our most sincere regards be sent him. As this was the only resolution of the kind offered, you will at once see its complimentary nature, and that the warm side of the Ohio heart rests securely against Michigan's Southern border.

A Word About South Haven. This is the finest town of 2,000 inhabitants in the State, situated on the east shore of Lake Michigan, within one hour's ride of Kalamazoo by rail. We have an Eden, with fruits and flowers and the finest fishing grounds in the State. There is no sand to be had through-out.

South Haven Still Talking Insurance. SOUTH HAVEN, March 13, 1890. E. A. Stowe, Grand Rapids: DEAR SIR—At our regular meeting, this week, few members were present. We have not had much success securing more subscribers. We could get lots of insurance taken as fast as the mills run out. The fact is, the boys have put up with bestow. We now have but twenty-one business firms and talk if you could give us a good talk we could get others interested.

Vicksburg Anxious to Extend Her Membership. VICKSBURG, March 15, 1890. E. A. Stowe, Grand Rapids: DEAR SIR—Our Association has instructed me to write you, asking you to be convenient for you to come here and give us a little lecture or talk to our business men and leave us a charter. We now have but twenty-one business firms and talk if you could give us a good talk we could get others interested.

Scottville Waking Up Again. SCOTTVILLE, March 15, 1890. E. A. Stowe, Grand Rapids: DEAR SIR—At a meeting of the Scottville B. M. A., I was instructed to write you and find out what our dues to the B. M. A. are. I received from you some time ago a circular stating that they were 50 cents, but the circular has been mislaid.

Good News from Frankfort. FRANKFORT, March 13, 1890. E. A. Stowe, Grand Rapids: DEAR SIR—At a preliminary meeting, held last evening, it was decided to reorganize the old Business Men's Association. I, as Secretary, have been instructed to write you for a copy of the constitution and by-laws of the State organization of B. M. A's. Please send same as speedily as possible. I would say to you that everything starts out very favorably for a flourishing Association. W. L. F. PRATER, Sec'y.

Standish Getting Ready to Organize. STANDISH, March 13, 1890. E. A. Stowe, Grand Rapids: DEAR SIR—We wish to organize a Business Men's Association here. Will you please send us instructions how to do it. Yours respectfully, P. M. ANOTS, Chairman.

The Largest Dealer in the West. From the Shoe and Leather Review. N. B. Clark, Hemlock bark. The rhyme is perfect; the lines will scan; Byron himself never wrote more correct verse. There is need of fitness in the N. B., too. Nota Bene, so often abbreviated N. B., means Take Notice, and that is exactly what N. B. Clark asks tanners to do.

No. 73—Bellevue B. M. A. President, Frank H. Chambers; Secretary, J. Fitzgerald. No. 74—Douglas B. M. A. President, Thomas B. Dutcher; Secretary, C. B. Waller.

No. 75—Potoskey B. M. A. President, F. E. Mason; Secretary, J. Boyman. No. 76—Bangor B. M. A. President, N. W. Drake; Secretary, Geo. Chapman.

The Condition of Trade.

Several important branches of the distributive movement of trade has shown still further improvement since the close of last week, and prices have stiffened up in sympathy with a quickened demand, but there are other departments in which a feeling of dullness still prevails, and the outlook seems to be surrounded by considerable uncertainty.

In dealing with the peddler, two points of view present themselves: In one case, the peddler travels through country districts, which renders him amenable to the State laws governing peddling. In the other case, he operates in cities and incorporated villages, where there should be ordinances prescribing on what terms he can victimize the inhabitants to the general law.

Relating to Licensing of Hawkers and Peddlers and Permitting Sales of Merchandise on the Streets and Public Places. Sec. 1. No person shall peddle, sell or offer for sale on any sidewalk or in any of the public parks or public places, streets, lanes or alleys of the city of Coldwater, any beef, pork or other meats, except by the carcass or quarter, nor any patent medicine, jewelry, wares, merchandise, or for any live stock, except as hereinafter provided.

A Slow Ride. From the New England Grocer. I see you call upon the Commercial Traveler to relate any personal "yarns" that may occur to them, arising from personal experiences. I would like to give you a little experience of mine. I "run" down through Maine, and have frequently to go over the "back route" of the Maine on a "mixed train."

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No. 79—Fennville B. M. A. President, F. S. Raymond; Secretary, J. J. Jagen. No. 80—South Branch B. M. A. President, B. E. Hogen; Secretary, S. E. Netherit.

No. 81—Ft. Leavenworth B. M. A. President, V. E. Manley; Secretary, L. B. Barnes. No. 82—East Saginaw M. A. President, Jas. H. Moore; Secretary, C. W. Mulholland.

THE PEDDLER.

How to Handle Him in Cities and Incorporated Villages. Reprinted by request. One of the most perplexing questions which confront the business men of Michigan at the present time is the best method of regulating the peddler. That regulation of some kind is needed to appreciate the situation, which is full of gravity to the business public, for unless something is done to check the tide of irresponsible, itinerant merchandising, a considerable portion of the legitimate dealers might as well be reconciled to the idea of retiring from trade and turning their business over to the peripatetic individuals who carry on their nefarious traffic without leave or license and swell their profits by catering chiefly to the gullible side of human nature.

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Regular Habits.

"You are drinking too much, Smithkins; too much for your own good. If you are to remain in our employ you must stop it." "You are mistaken Mr. Jimerax. My habits are very regular."

A Green Grocery Clerk. Grocer (to clerk)—What are you doing there, Henry? Henry—I am picking the dead flies out of these dried currants. Grocer—You just let them alone. Do you suppose that I am running this business for fun? Do you think that I come down here early in the morning and toil all day just for the spirit of the thing? You let those flies alone.

Bronson—Eugene R. Clark succeeds L. D. Clark's Sons in the dry goods business. One of the most perplexing questions which confront the business men of Michigan at the present time is the best method of regulating the peddler. That regulation of some kind is needed to appreciate the situation, which is full of gravity to the business public, for unless something is done to check the tide of irresponsible, itinerant merchandising, a considerable portion of the legitimate dealers might as well be reconciled to the idea of retiring from trade and turning their business over to the peripatetic individuals who carry on their nefarious traffic without leave or license and swell their profits by catering chiefly to the gullible side of human nature.

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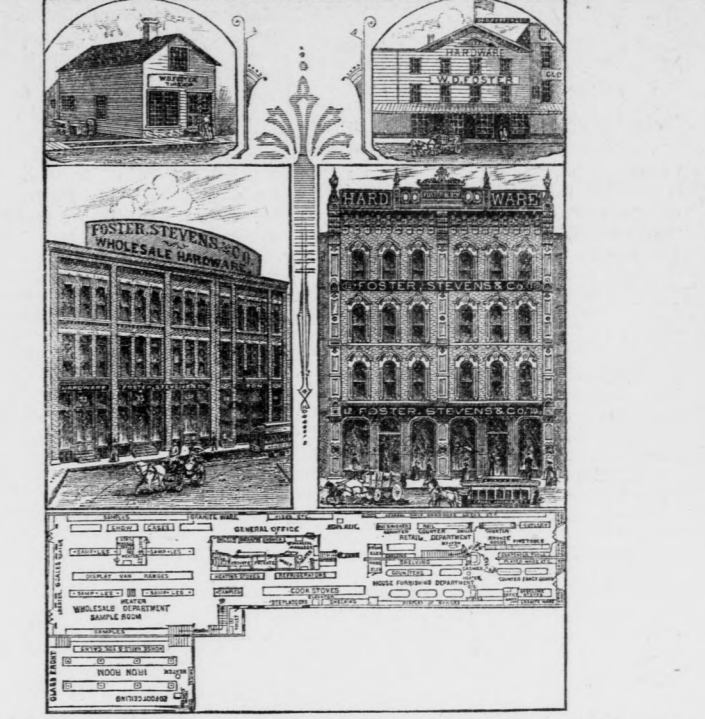
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The Leading Hardware House in Western Michigan.



The Finest Sample Room in the State.

Table listing various hardware items and their prices. Includes categories like EXPENSIVE BITS, GALVANIZED IRON, GAGES, HAMMERS, HINGES, HOUSE FURNISHING GOODS, HOES, HORSE NAILS, LEVELS, MATCOCKS, MILLS, MOLASSES GATES, PANS, PATENT PLASTER IRON, PINE BLEED, CASTING AND BOX, COMMON BARREL, CHALK, COCKS, COPPER, DRILLS, ELBOWS, BRIPPING PANS, SHEET IRON, and TIN-MELYN GRADE.

The Michigan Tradesman

BUSINESS LAW.

Brief Digests of Recent Decisions in Courts of Last Resort.

CORPORATION—STOCKHOLDER'S SUIT.

The New York Court of Appeals held, in the recent case of Beveridge vs. New York Elevated Railway Company, that a stockholder of a corporation cannot sue the corporation to recover his share of the accumulated profits until a dividend has been declared, and that that is a matter within the discretion of the directors, and which the courts will not control.

BILL OF LADING—INSURANCE CLAUSE.

A stipulation in a bill of lading to the effect that in case of loss the carrier shall have the benefit of any insurance on the goods, does not entitle the carrier to receive such benefit or to a tender of the same before an action can be brought against it for the loss, according to the decision of the Supreme Court of the United States in the case of Inman vs. South Carolina Railroad Company.

ELECTRIC LIGHT PATENT DECISION.

The case of the Edison & Swan Electric Light Company vs. Holland, decided recently by the English Court of Appeal, was brought to restrain the defendant from infringing two English patents, one known as the Chesebrough patent granted in 1878, and another granted to Edison in 1879. The Court of Appeal, reversing the judgment of Mr. Justice Kay, of the Chancery Division of the High Court of Justice, has declared both patents valid. Among the claims of the latter patent which have just been confirmed by the Court of Appeal are the following: "an electric lamp for giving light by incandescence, consisting of a filament of carbon of high resistance made as described and secured by metallic wires," and "the combination of a carbon filament within a receiver made entirely of glass through which leading wires pass, and from which receiver the air is exhausted." This decision secures to the plaintiff company a monopoly in the electric glow lamp. It is understood that the real party in interest behind the defendant was the American Brush Electric Light Company.

CARRIER'S LIABILITY—LIMITATION—CONTRACT.

An important decision has just been rendered by the Supreme Court of Alabama in the case of Western Railway of Alabama vs. Little, in which the court ruled that railroad companies may by special contract fix the time when their extraordinary liability of common carriers ceases and their liability as warehousemen begins. The appellee sued to recover the value of certain goods shipped from Montgomery to Auburn, and which were destroyed by fire the day after their arrival and after they were unloaded from the appellant's cars and placed in the depot ready for delivery. The railway company defended on the ground that by virtue of a special contract with the consignor its liability as a carrier ceased when the goods were placed in its depot at Auburn ready for delivery. The trial court held that notwithstanding this contract the railroad was liable as a common carrier until the consignee was allowed a reasonable time after the arrival of the goods to receive and remove them. The Supreme Court, however, reversed this ruling, holding that a common carrier may by contract terminate its liability as such when the goods are placed in its warehouse.

AGENCY—UNDISCLOSED PRINCIPAL.

The Supreme Court of Pennsylvania held, in the recent case of Hubbard vs. Tenbrook, that where an agent is put forward to carry on business in his own name the undisclosed principal is liable to those dealing with him notwithstanding any secret orders not to buy on credit. The court said: "A man conducting an apparently prosperous and profitable business obtains credit thereby, and his creditors have a right to suppose that his profits go into his assets for their protection in case of a pinch or an unfavorable turn in the business. To allow an undisclosed principal to absorb the profits, and then, when the pinch comes, to escape responsibility on the ground of orders to his agent not to buy on credit would be a plain fraud on the public. No exact precedent has been cited. None is needed. The rule so vigorously contended for by the plaintiff in error that those dealing with an agent are bound to look to his authority, is freely conceded, but this case falls within the equally established rule that those dealing with an agent with apparent authority are, as to parties dealing on the faith of such authority, conclusively estopped from denying it."

TAXATION—EVASION—ASSESSMENT.

The case of Shotwell vs. Moore, just decided by the Supreme Court of the United States, was brought by an Ohio county treasurer to recover taxes of the appellant on the ground that he had defrauded the tax assessor. It appears that the latter was for some years in the habit of withdrawing his deposit in the bank a couple of days before the date on which returns were made by the tax assessors. This deposit he would then convert into greenbacks, inclose them in a package, and without leaving the bank return the greenbacks to the bank officer, requesting him to deposit the same in the bank safe. A week or so afterwards he would have the money placed to his credit as a general depositor. His object in this proceeding was to evade the payment of taxes under the provision of the Revised Statutes exempting obligations of the United States from State or municipal taxation. The Supreme Court affirmed a decision of the Supreme Court of Ohio against the appellant, holding that such evasions could not be permitted, and further that the selection of a particular day on which to make tax returns did not necessarily preclude the making of the assessments so as to include other periods of the year.

BILL OF LADING—EXEMPTING STIPULATION.

An important decision has just been rendered by the Supreme Court of the United States in the case of The Liver-

pool & Great Western Steam Company vs. The Phoenix Insurance Company. The appellee claimed to be subrogated to the rights of the owners of goods shipped on one of the appellant's steamships, and lost or damaged by the stranding of the vessel on the coast of Wales because of the negligence of the master and officers of the ship. The company contended that it was exempt from liability for negligence by reason of a stipulation in the bill of lading to the effect that it should not be liable for the negligence, default or error in the judgment of the navigators of the vessel. The court decided against this contention, holding that no public carrier is permitted by law to stipulate for an exemption from the consequences of negligence, and that the duties of care and diligence cannot be waived in respect of the servants of the common carrier. The argument that, as the contract was to be performed chiefly upon the high seas it should be governed by the general maritime law, and that by that law such stipulations are valid, the court said, is answered, first, by the fact that there is not shown to be any such general maritime law, and, second, that the courts of the United States have never adopted any rule concerning the validity of such a stipulation.

WANTED.

POTATOES, APPLES, DRIED FRUIT, BEANS and all kinds of Produce.

If you have any of the above goods to ship, or anything in the Produce line, let us hear from you. Liberal cash advances made when desired.

EARL BROS.,
COMMISSION MERCHANTS
157 South Water St., CHICAGO.

Reference: FIRST NATIONAL BANK, Chicago, MICHIGAN TRADESMAN, Grand Rapids.

HESTER & FOX,

Manufacturers' Agents for

SAW AND CRIST MILL MACHINERY,

Send for Catalogue and Prices.
ATLAS ENGINE WORKS
INDIANAPOLIS, IND., U. S. A.
MANUFACTURERS OF
STEAM ENGINES & BOILERS.
Carry Engines and Boilers in Stock for immediate delivery.
Planers, Matchers, Moulders and all kinds of Wood-Working Machinery, Saws, Belting and Oils.

And Dodge's Patent Wood Split Pulley. Large stock kept on hand. Send for Sample Pulley and become convinced of their superiority.
Write for Prices. 44, 46 and 48 So. Division St., GRAND RAPIDS, MICH.

WM. SEARS & CO.,

Cracker Manufacturers,

AGENTS FOR AMBOY CHEESE.

37, 39 and 41 Kent St., Grand Rapids.

Detroit Soap Co., SOAPS

Manufacturers of the following well-known brands of

QUEEN ANNE, MOTTLED GERMAN, MICHIGAN, ROYAL BAR, TRUE BLUE, SUPERIOR, CZAR, MASCOFFE, MONDAY, PHENIX, WABASH, CAMEO, AND OTHERS. For quotations address
W. G. HAWKINS, Salesman for Western Michigan, Lock Box 173, GRAND RAPIDS

ATTENTION, RETAIL MERCHANTS!

Increase your Cigar Trade by selling the

B BMA A **B. M. A.** **B BMA A**

Named in Compliment to the

Michigan Business Men's Association,

And especially adapted, both in Quality and Price, to the requirements of the
RETAIL GROCERY TRADE.

Absolutely THE BEST 5 Cent Cigar on Earth!

PRICE, \$30 PER THOUSAND.

The Telfer Spice Company,

MANUFACTURERS' AGENTS, GRAND RAPIDS.

HARVEY & HEYSTEK

JOBBERS IN

Wall Paper and Paints, Oils, Etc.

We are Offering to the Trade some SPECIAL BARGAINS in Wall Paper at Less than Manufacturers' Prices. Your Correspondence is Solicited.

74 and 76 Ottawa St., Grand Rapids, Mich.

TRIAL ORDER SOLICITED.
The BEST CRACKER Made
JAXON
TRADE-MARK

We also manufacture a full line of Sweet Goods. Write for quotations and samples.
Jackson Cracker Co., JACKSON, MICH.

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PERKINS & HESS

DEALERS IN

Hides, Furs, Wool & Tallow,
NOS. 122 and 124 LOUIS STREET, GRAND RAPIDS, MICHIGAN.
WE CARRY A STOCK OF CAKE TALLOW FOR MILL USE.
LEMONS! Our lemons are all bought at the cargo sales in New Orleans and are as free from frost or chill as in June.
PUTNAM & BROOKS.

CANDY! We manufacture a full line, carry a heavy stock, and warrant our goods to be STRICTLY PURE and first class.
PUTNAM & BROOKS.

WHY BE A SLAVE

To the Pass Book System

With its attendant losses and annoyances, when you can supplant it by so inexpensive and labor-saving a system as the

Tradesman Credit Coupon Book,

Which is now used by over 2,000 Michigan merchants.

The Tradesman Coupon is the cheapest and most modern in the market, being sold as follows:

\$ 2 Coupons, per hundred	.....\$2.50	SUBJECT TO THE FOLLOWING DISCOUNTS:	
\$ 5 " " "	..... 3.00	Orders for 200 or over	..... 5 per cent.
\$10 " " "	..... 4.00	" " 500 " "	..... 10 "
\$20 " " "	..... 5.00	" " 1000 " "	..... 20 "

SEND IN SAMPLE ORDER AND PUT YOUR BUSINESS ON A CASH BASIS.

E. A. STOWE & BRO., Grand Rapids.

HEAVENRICH BROTHERS

Wholesale Clothiers

MANUFACTURERS OF
Perfect-Fitting Tailor-Made Clothing
AT LOWEST PRICES.

138-140 Jefferson Ave., 34-36 Woodbridge St., Detroit.
MAIL ORDERS sent in care L. W. ATKINS will receive PROMPT ATTENTION

Nuts We carry a large stock of Foreign and Domestic Nuts and are at all times prepared to fill orders for car lots or less at lowest prices.
Putnam & Brooks.

O. E. BROWN

MILLING CO.

Merchant Millers


Brown's Patent Our Leading Brands. Our Baker's Vienna Straight
Brown's Standard Grand Rapids, Mich.
Every Barrel and Sack guaranteed. Correspondence Solicited.

CURTISS & Co.,

Successors to CURTISS & DUNTON.

WHOLESALE

Paper Warehouse,

Houseman Building, Cor. Pearl & Ottawa Sts.,

GRAND RAPIDS, MICHIGAN.

WHO URGES YOU TO KEEP

SAPOLIO? THE PUBLIC!

By splendid and expensive advertising the manufacturers create a demand, and only ask the trade to keep the goods in stock so as to supply the orders sent to them. Without effort on the grocer's part the goods sell themselves, bring purchasers to the store, and help sell less known goods.

ANY JOBBER WILL BE GLAD TO FILL YOUR ORDERS.

Arctic Manufacturing Co.

Grand Rapids,

OFFER TO THE TRADE WHO BUY

PRIZE BAKING POWDER	1/2-lbs Reward Baking Powder, 4-dozen Cases, with 48 Premiums—Glass Dishes, Assorted, All Large Pieces, for	\$8.00
	1-lbs Reward Baking Powder, 4-dozen Cases, with 49 Premiums, Decorated China Dishes, All Large Pieces, for	\$17.00

The above Prizes are Very Attractive Goods and New Assortments.

The quality of Reward Baking Powder is unequalled and warranted to make light, nutritious bread, biscuits and cakes. Saves eggs, milk and shortening and makes 40 pounds more bread to the barrel of flour.

Oranges! We are wholesale agents for the Fancy California Mountain Seedlings and headquarters for all kinds of Messina oranges.
PUTNAM & BROOKS.

I. M. CLARK & SON,

If our Travelers do not see you regularly, send for our Samples and Prices before purchasing elsewhere. We will surprise you.

WE ARE HEADQUARTERS FOR—
Teas
Syrups
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Wholesale Grocers

The Michigan Tradesman

WEDNESDAY, MARCH 20, 1889.

LEISURE HOUR JOTTINGS.

Written for THE TRADESMAN.
BY A COUNTRY MERCHANT.

To the old, young man who has thoroughly solved the mysteries of base ball, cricket, polo, and the various popular athletic games; to the whom nature created "of horse, horsey"; to the enthusiasts in the canine race; to the party who has educated himself on the subject of the American stage and its attractions; to the devotee of boat racing and yacht sailing; to the admirer of the noble art of self-defense; to the gluttonous devourer of Jenkenish society slop, and to numerous gentlemen of pronounced sporting proclivities of various names and natures the average daily paper of the times is undoubtedly very nearly *au fait*, but, as the years continue to roll around, the average daily paper of the times finds each successive visit to the old foggy less and less welcome.

For the average old fossil has gradually but surely evolved into a crank, and cranks, rarely if ever, are possessed of that "fellow feeling that makes us wondrous kind." The o. f., in perusing his morning paper, wants authentic news, evident facts, brainy and instructive editorials, and solid information, and when he looks for these he finds that about seven-eighths of the sheet is openly and unmistakably devoted to details and comments which the sporting and society cranks, only, delight in. He runs through the entire list of accessible papers, and finds that the modern dailies rarely, if at all, ever recognize the existence of himself, and cranks of his ilk, and he finally has to sulkily content himself with reading the head lines, and occasionally venturing cautiously into the finer print.

And, after all, hasn't the o. f. something like reasonable grounds for complaint? To be sure his tribe may be outnumbered by the combined sporting and sensational classes, but hasn't he something near a proportionate right with them as regards the purveying of his daily news? Have we reached that stage of modern "progression" that publishers find it necessary to cater almost exclusively to the athlete, the jockey, the bruiser, and the opposite extreme, the society featherhead?

Look at, for instance, the daily that lies before me at this moment. It is a very portentous sheet, both as regards its claims to circulation and influence. The paper contains sixteen columns of advertising, and sixteen columns of alleged reading matter. A little over one-sixteenth of the latter is telegraphic news, a large proportion of which relates to Irish troubles and grievances; the larger part of the rest being sporting news. Then follows three-fourths of a column account of a wrestling match, and as much more giving a minute description of a brutal slugging encounter. Then there is one column on stage matters, and another describing the ladies' toilets at some fashionable gathering. The subjects of coming horse speeding, base ball and boating, supplemented by a biographical sketch of a rising young pugilist, utilize three columns more. The editorial page contains a long article on coming theatrical and operative events, and a lengthy Washington letter is almost entirely devoted to society twaddle.

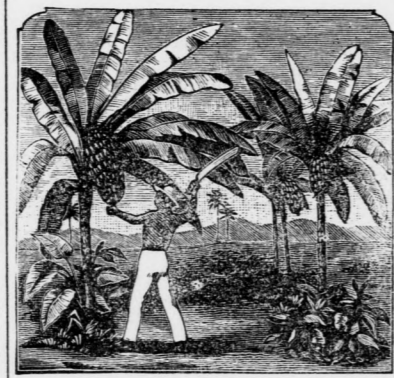
Now I ask candidly if an old foggy, and even an old foggy of a mild disposition, and humble and easily satisfied wants, can gather much satisfactory mental pabulum from a sheet like this, and whether there isn't "a long felt want" in modern journalism which shows no immediate prospect of being reasonably filled?

Luckily for the o. f. he is still able to obtain a few publications that retain something like their old-time attractions, but even some of these are slowly succumbing to modern progression. And even the magazines have failed him. The magazine of the day prides itself on being cosmopolitan and esthetic, while the old foggy is neither. Hence there remains nothing entertaining or familiar about the periodical but its old-time covers. He would enjoy a short, pointed American story, but he finds instead a dialect jumble, or a nonsensical translation from some Chinese, Japanese, or other oriental writer. He wouldn't mind an exploring expedition to some American *terra incognita*, but is given in its place a long paper on deep water soundings in some antipodal sea or ocean. Home history and biography are tabooed, but he finds numerous articles on mythological subjects, and Scandinavian traditions. American art and manufacture are unworthy of notice, but the pages are overloaded with sketches of medieval furniture and architecture. Probably the only American subject treated at all is illustrated by portraits of female society lights, and their dogs, horses and other necessary attachments; and even the old comicalities that used to conclude the issue have given place to enigmatical sketches, which only a graduate in the

higher degrees of dudism can interpret.
* * * * *

I had intended, before finishing this article to make some practical suggestions pertaining to the literary relief of the o. f., but more mature reflections on the subject convinces me that I am not fully prepared for the undertaking. So I will take the liberty of somewhat abruptly entering into another phase of the paper question, by making the inquiry: Does any reader of THE TRADESMAN know the *modus operandi* of stopping a Chicago trade journal? (I don't mean the paper itself, of course, but its regular receipt by a party who don't want it.) This is a matter to which I have given much thought and attention, during the past few years, but I am as far off from a solution of the question as when I began its study. I have tried bribery, vituperation, expostulation and entreaty. I have, for months and years either carried back the papers to the postoffice, marked "Refused," or left them, when noticed, in Uncle Sam's custody. I have had the postmaster send notice after notice to the publishers. I have, in fact, tried every device and scheme applicable to the matter, but anything and everything has been, and continues to be in vain. I have begun to loose fear of any financial attack upon myself, but sometime, in the dim future, when I, and my witnesses, shall have "joined the innumerable caravan," and I shall have, possibly, left behind me some little property, the claims of these trade journal publishers, or their heirs, may be a matter of some considerable moment.

Alfred J. Brown
—JOBBER IN—
Foreign, Tropical and California
FRUITS



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Lemons,
Bananas.
16 and 18 No. Division St.
GRAND RAPIDS, - MICH.



NEWAYGO ROLLER MILLS
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Guaranteed Absolutely Pure. Orders from Retail Trade solicited.

CASH SALE CHECKS.
Encourage your trade to pay cash instead of running book accounts by using Cash Sale Checks. For sale at 50 cents per 100 by E. A. STOWE & BRO., Grand Rapids.

TO MONTANA, OREGON AND WASHINGTON.
If you are going west bear in mind the following facts: The Northern Pacific Railroad owns and operates 987 miles, or 57 per cent of the entire railroad mileage of Montana; spans the territory with its main line from east to west; is the short line to Helena; the only Pullman and dining car line to Butte, and is the only line that reaches Miles City, Billings, Bozeman, Missoula, the Yellowstone National Park, and, in fact, nine tenths of the cities and points of interest in the territory.

The Northern Pacific owns and operates 621 miles, or 56 per cent of the railroad mileage of Washington, its main line extending from the Idaho line via Spokane Falls, Cheney, Sprague, Yakima and Ellensburg, through the center of the Territory to Tacoma and Seattle, and from Tacoma to Portland. No other trans-continental through rail line reaches any portion of Washington Territory. Ten days stop over privileges are given on Northern Pacific second class tickets to see the entire Territory without incurring the expense of paying local fares from point to point. The Northern Pacific is the shortest route from St. Paul to Tacoma by 207 miles; to Seattle by 177 miles, and to Portland by 324 miles—time correspondingly shorter, varying from one to two days, according to destination. No other line from St. Paul or Minneapolis runs through passenger cars of any kind into Idaho, Oregon or Washington.

In addition to being the only rail line to Spokane Falls, Tacoma and Seattle, the Northern Pacific reaches all the principal points in Northern Minnesota and Dakota, Montana, Idaho, Oregon and Washington. Bear in mind that the Northern Pacific and Shasta line is the famous scenic route to all points in California. Send for illustrated pamphlets, maps and books giving you valuable information in reference to the country traversed by this great line from St. Paul, Minneapolis, Duluth and Ashland to Portland, Oregon, and Tacoma and Seattle, Washington Territory, and enclose stamps for the new 1889 Hand McNally County Map of Washington Territory, printed in colors.
Address your nearest ticket agent, or CHAS. S. FEZ, General Passenger and Ticket Agent, St. Paul, Minn.

Why should you send your orders. We handle nothing but BEST and CHOICEST BRANDS; Sell Manufacturers' and Importers' Prices; Ship at ONE DAY'S NOTICE, enabling you to receive goods day following.
Full orders for ALL KINDS OF
GLASS,
VIZ:
Imported and American
Polished PLATE,
Etched and Ribbed
French Window, Amer-
ican Window, English 26 oz.
Etched Cathedral, Venetian, Muffled,
Etched Bohemian, German Looking
Glass Plate, French Mirror Plate.
The quality, variety and quantity of our stock
is exceeded by no house in the United States.

WM. REID,
73 & 75 Larned Street West, DETROIT, MICH.
Grand Rapids Store, 61 Waterloo Street.

Crockery & Glassware

LAMP BURNERS.	
No. 0 Sun	50
No. 1 "	50
No. 2 "	75
Tubular	75
LAMP CHIMNEYS.	
6 doz. in box	1 90
No. 0 Sun	1 90
No. 1 "	2 30
No. 2 "	3 00
First quality.	
No. 0 Sun, crimp top	2 15
No. 1 "	2 25
No. 2 "	2 50
XXX Flint	2 58
No. 0 Sun, crimp top	2 58
No. 1 "	2 80
No. 2 "	3 20
Pearl top.	
No. 1 Sun, wrapped and labeled	3 70
No. 2 "	4 70
No. 3 Hinge "	4 70
La Bastie	1 25
No. 1 Sun, plain bulb	1 50
No. 2 "	1 50
No. 1 crimp	1 40
No. 2 "	1 00
STONEWARE—AKRON.	
Butter Crocks, per gal.	95 1/2
Jugs, 1/2 gal., per doz.	65
" 1 "	50
" 2 "	50
Meat Trays, 10 gal., each	75
" 12 "	1 00
" 15 "	1 05
" 20 "	1 25
Milk Pans, 1/2 gal., per doz. (glazed 66)	60
" 1 " (90c)	78

\$1,000 REWARD!!
THE LARGEST AND BEST
CLEAR LONG HAVANA FILLED
SUMATRA WRAPPED CIGAR
SOLD FOR 5 CENTS.



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Horse and Wagon Covers, Water Proof Coats, Huggy Aprons, Wide Cotton Ducks, etc. Send for Illustrated Catalogue.
Chas. A. Coye,
Telephone 106. 11 Pearl St.

SILVER STARS
No Equal in the State.
Wherever Introduced it is a Stayer!

TO THE TRADE:
I guarantee "SILVER STARS" to be a long, straight filler, with Sumatra wrapper, made by union labor, and to give complete satisfaction.

A. S. DAVIS,
Sole Manufacturer,
127 Louis St., GRAND RAPIDS

MAGIC COFFEE ROASTER
The most practical hand roaster in the world. Thousands in use—giving satisfaction. They are simple, durable and economical. No grocer should be without one. Roasts coffee and pea-nuts to per-fection. No grease or fat. Address for Catalogue and prices.
Robt. S. West,
48-50 Long St.,
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ELECTROTYPERS
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ALSO LEADS, SIZES, BRASS RULE
WOOD & METAL FURNITURE
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Geo. H. Reeder,
Sole Agents,
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AUTOMATIC CUT OFF
ENGINES
UNRIVALLED FOR STRENGTH
DURABILITY AND
CLOSE REGULATION.
THE LANE & BODLEY CO., 2 to 48 JOHN STREET,
CINCINNATI, O.

Special Opportunity!

Having numerous lines of Glassware, Lamps, Fancy Goods and Crockery which we desire to close out and discontinue those particular styles, we offer them at a special discount from our regular catalogue prices of
Fifteen per cent., Terms 60 Days,
Twenty per cent., Cash in 10 Days.
These goods are now displayed in our sample rooms, corner Spring and Fulton streets, Grand Rapids, and will be offered in any quantities desired until sold.

H. Leonard & Sons,
GRAND RAPIDS, MICH.
Jobbers of Crockery, Tinware and Lamp Goods.

SPRING TIME IS DAISY TIME
NICE THINGS COME TOGETHER,
SUMMER TIME IS ROSE TIME
FAIR AND GOLDEN WEATHER
AUTUMN TIME IS FROST TIME
FOREST TREES A-FLAMING
WINTER TIME IS BREAK TIME
ICE AND SNOW
A-REIGNING.
WOULD YOU HAVE IT ALL
WAYS BE ROSE AND DAISY TIME
ALWAYS IN YOUR DEAR HOME
NEST HAVE THE BRIGHT SUNSHINE
BUY THE SOAP THAT'S NAMED BELOW
AND FIND WITHOUT A DOUBT
DAISY TIME AND ROSE TIME WITHIN IF NOT WITHOUT.
FOR ALL SEASONS SANTA CLAUS SOAP
Made by N. K. FAIRBANK & CO., CHICAGO, ILL.

D. W. ARCHER'S
TROPHY'S
SUGAR CORN
DIRECTIONS
We have cooked the corn in this can sufficient to be thoroughly warmed (not cooked) adding piece of butter (size of hen's egg) and gill of fresh milk (preferable to water). Season to suit when on the table. None exchange unless bearing the signature of
Davenport Canning Co.,
Davenport, Ia.
OPEN AT THIS END.

COAL! --- COKE! --- WOOD!
Wholesale **A. HIMES,** and Retail
Office under Nat'l City Bank. Yards, Shawmut Avenue, Winter and W. Division Sts.
Telephone Call 490-2. CAR LOTS A SPECIALTY.

Oranges, Lemons and Bananas!
GEO. E. HOWES & CO., Headquarters
No. 3 Ionia Street, GRAND RAPIDS, - MICH. FOR
MESSINA FRUIT.
SPECIAL PRICES TO JOBBERS.

MOSELEY BROS.,
—WHOLESALE—
Fruits, Seeds, Oysters and Produce.
All kinds of Field Seeds a Specialty.
If you are in market to buy or sell Clover Seed, Beans or Potatoes, will be pleased to hear from you.
26, 28, 30 and 32 Ottawa St., - - GRAND RAPIDS.

COLBY, CRAIG & CO.
MANUFACTURE



THE BEST DELIVERY WAGON ON EARTH.
We Manufacture to Order Hose and Police Patrol Wagons, Peddlers, Bakers, Creamery, Dairy, Furniture, Builders, Dry Goods, Laundry, and Undertakers Wagons.

Repairing in all its Branches.
COLBY, CRAIG & CO.,
West End, Fulton St Bridge. Telephone No. 867.

MILL SUPPLIES
For sale by
Samuel Lyon,
WHO OFFERS THE BEST VARIETY OF

Strictly First-Class Goods
To be found in this market.
NO SECOND GRADES KEPT.

Our Leather and Rubber Belting, Hose, Steam Packings, Circular, Shingle and Band Saws, Lace Leather, Buckskin, Files, Emery Wheels, Shingle Bands, Band Nails, Oils and Greases, Lath Yarn, Cotton Waste, Oil and Grease Cups, Lubricators, Brass Goods, Wrenches, Pipe Wrenches, Pipe Sticks and Dies, Steel Oilers and Babbit Metal are all THE BEST and at Fair Prices.

Belting Repaired and Made Endless.
GRAND RAPIDS, MICH.

LEMON, HOOPS & PETERS,
Wholesale
Grocers
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THEO. B. GOOSSEN,
WHOLESALE
Produce Commission Merchant,
BROKER IN LUMBER.
Orders for Potatoes, Cabbage and Apples, in Car Lots, solicited.
Butter and Eggs, Oranges Lemons and Bananas a specialty.
33 OTTAWA STREET, GRAND RAPIDS, MICH. Telephone 269.

Stovewood Shingles

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Drugs & Medicines.

State Board of Pharmacy. One Year—Ottmar Eberbach, Ann Arbor. Two Years—Geo. McDonald, Kalamazoo. Three Years—Stanley E. Parkhill, Owosso. Four Years—Jacob Jensen, Muskegon. Five Years—James Vernon, Detroit. President—Geo. McDonald. Secretary—Jacob Jensen.

Michigan State Pharmaceutical Ass'n. President—Geo. Gundrum, Ionia. First Vice-President—F. M. Axford, Lansing. Second Vice-President—H. M. Dean, Niles. Third Vice-President—O. Eberbach, Ann Arbor. Secretary—H. J. Brown, Ann Arbor. Treasurer—Wm. Dupont, Detroit.

Grand Rapids Pharmaceutical Society. President—J. W. Hayward, Secretary, Frank H. Eocott. Detroit Pharmaceutical Society. President—J. W. Caldwell, Secretary, E. W. Patterson.

Muskegon Drug Clerks' Association. President, Geo. L. LeFevre, Secretary, J. W. Hoyt.

Drugs for the Nerves. An elegantly dressed woman of middle age, whose face bore traces of great beauty, entered one of the largest drug stores in this city one evening last week, and walking quickly to the rear of the store, where one of the proprietors was busy mixing prescriptions, handed him a slip of paper.

Before she had reached him the proprietor had seen her coming and, stopping his work, had reached almost mechanically for a large bottle which stood on a shelf behind him and which was filled with a white substance.

As he took the slip of paper, which was evidently a prescription, he simply glanced at it and proceeded to weigh out a certain portion of the contents of the bottle, which he wrapped up and handed to the lady.

When she was gone a reporter, who had been standing by, asked the proprietor what it was he had given her.

"Bromide of potassium," was the laconic reply. "What is it used for?" was then asked. "Nerves," replied the proprietor.

"You have no idea, young man," he continued, "how much we see of that kindred hypnotics every day. It is simply awful to me, outside of this business and the medical profession has any idea of the number of educated, well-to-do people who use bromide of potassium, bromide of sodium, and chloral every night to induce sleep.

Morphine and opium are perhaps not used as much as they were, for the law is that none shall be sold by druggists unless on prescription. We have regular customers, though, for opium, who obtain prescriptions for the deadly drug in some way. One man comes here every second day for his regular allowance. He is a poor man, too, and I asked him the other night what he would do if he should finally find himself in a position where he had no money to buy what to him is the staff of life. 'Do,' he exclaimed, with a look of despair; 'God only knows what I should do. Kill myself, I suppose.'"

"How did that man get into the habit?" "He was severely injured and taken to the hospital. While there his severe paroxysms of pain were relieved by morphine. When he was discharged as convalescent at intervals he had recurring spells of this pain, and naturally he turned to the same drug for relief. It is quite impossible for him to break off the habit, for he cannot work unless he has his usual dose, and he is dependent upon his trade for a livelihood."

"What is the latest fad in hypnotics?" "Solfonal, a product of petroleum. Before solfonal, antipyrine was the rage, the latter also coming from petroleum. There is a peculiar fact about people who use nerve-quieting drugs, and that is the moment a new one is discovered, although it may scarcely become known to physicians, there is a call for it immediately. I suppose that such people are constantly on the outlook for something, and when one discovers a new drug he tells the rest. Now this solfonal is a very recent discovery. Even physicians do not fully understand its effects and use it with great caution, yet people will send for and take large doses of it. It is known that five grains will quicken the action of the heart, and still I have customers who in their ignorance think nothing of taking fifteen grains. It's a wonder that some of them don't kill themselves, but perhaps they do, for all I know."

"What are the after effects of this new discovery?" "Now, so far as can be determined, unlike opium, it has apparently no deleterious reaction early upon the nerves, but it is almost too early to judge of the properties of solfonal, it is of such recent birth."

Cobalt and Nickel. It is reported that a German chemist has been successful in decomposing the metals cobalt and nickel, and that he has found in both a common constituent which alters the color of cobalt and nickel salts as hitherto known, the color of pure cobalt salts being violet, and that of pure nickel salts dark green. At a recent meeting of the Munich Chemical Society, Dr. Kruss described the researches which had led him to these results. The problem which at first engaged his attention was the more accurate determination of the atomic weights of cobalt and nickel, and the method proposed by Winkler was selected for that purpose. After determining the atomic weight of gold as 196.64, a weighed quantity of cobalt or nickel was treated with a neutral solution of gold chloride, and the gold eliminated was weighed. The results thus obtained did not give any constant equivalent proportions, although the greatest care was taken to insure accuracy. After endeavoring in various ways to detect possible sources of error, without success, the gold separated in these experiments was examined, and it was then found that when dissolved in nitrohydrochloric acid, and precipitated by means of sulphuric acid gas, there was a loss of weight, while the water with which the gold had been washed had a greenish color. On concentrating these washings they gave a colorless neutral liquid that became green on addition of hydrochloric acid, and gave a white precipitate with caustic potash or ammonia, soluble in excess of caustic potash. These reactions not being characteristic of the metals operated upon, and the quantity of material thus obtained being small, Dr. Kruss sought by other means to obtain a more adequate supply of it. Eventually he found that by gently igniting a mixture of freshly precipitated oxide of nickel or cobalt with caustic potash, and treating the melted mass with water, a solution was obtained that contained from two to three per cent. of a substance which possessed the characters above mentioned, while the pure oxides of nickel or cobalt remained undissolved. On adding ammonia to this solution a voluminous precipitate of a hydrated oxide was obtained, which yielded on ignition a white oxide that dissolved readily in dilute hydrochloric acid, and when reduced upon charcoal gave a brown, malleable, metallic powder. A solution of this oxide in hydrochloric acid gives with ammonia a white voluminous precipitate. Caustic alkalies throw down hydrated oxide that is soluble in excess, and ammonium sulphide precipitates a dark brown sulphide that is readily soluble in acids. These reactions being different from those of aluminum and zinc under the same conditions, they were inferred to indicate the presence of a hitherto unobserved metal. The hydrochloric solution of this substance mixed with violet cobalt chloride gives a green color to the solution which has probably been misleading in previous separations of nickel from cobalt. Further investigations are in progress for ascertaining the chemical relations of the newly observed substance, and its position in the series of elementary substances, as well as the correct atomic weights of cobalt and nickel.

The Antipyrin Habit. From the American Analyst. The new coal tar product, antipyrin, has already started a vice of its own. This singular compound was discovered by a German chemist, and on account of its remarkable qualities is now used the world over. It has the power of reducing the temperature of the body by several degrees, and so is of vast utility in treating fever and feverish stages of many diseases. It does its work by depressing the action of the heart, and generally, when employed by physicians, it is accompanied with digitalis to neutralize its influence in the latter regard. Women use it partly because it is a sedative and partly because it makes the complexion beautifully clear and pale by keeping the blood away from the surface of the body. The habit, like all others, grows upon the person who practices it. It does harm, however, from the first. With women who are weak it increases their weakness; with those having a predisposition towards heart disease of any sort, it increases the tendency to a terrible extent. Besides these results, antipyrin exerts a peculiar influence upon the blood, which is not yet thoroughly understood by the faculty. It seems to undergo some decomposition or breaking down when absorbed by the system, developing unknown compounds, which either attack the blood itself or else powerfully influence the nerves and ganglia which control the vital functions.

He Mistook His Man. "How did I get this black eye?" repeated the drummer, as he buckled the straps to the satchel. "Well, I tried to be smart."

"How?" "I was at Seymour, Ind., and in a hurry to get my railroad ticket. So was another chap. The ticket seller was slow, lazy and impudent. The other man pulled his gun, shoved it into the window and got his ticket ten seconds later. It was a hint for me."

"And you accepted it?" "I did. I shoved my revolver into the window and gave the ticket man a quarter of a minute to get me a pasteboard."

"And he jumped?" "He did—jumped out of his office and broke me in two over a baggage truck. He's got my revolver yet."

"But how did it happen to work in one case and fail in another?" "Oh, I couldn't keep my voice from coming trembling, and then I didn't have long hair and a buffalo overcoat. He got right onto me for a fake."

A Boy Should Learn To build a fence scientifically. To fill the wood-box every night. To shut doors in summer, to keep the flies out. To shut doors without slamming. To shut them in winter to keep the cold out. To do errands promptly and cheerfully. To get ready to go away without the united efforts of mother and sisters. To be gentle to his little sisters. To wash dishes and make his bed, when necessary. To sew on a button and darn a stocking. To be kind to all animals. To have a dog, if possible, and make a companion of him. To ride, row, shoot and swim. To be manly and courageous. To let cigarettes alone.

How He Subdued Him. "I'll see about it," he said, as he handed the bill back to the collector. "It's only \$5, and—"

"I'll see about it, I told you?" "And we need money. It would be a great favor."

"Didn't I say I would call?" "Yes, but when?" "Look here!" said the debtor, as he rose up, "do you mean to insult me?" "No, sir; I mean to go down to the papers and get them to put in a notice that you will soon depart for Europe. Good-day, sir."

Here, come back! Here's your money. Do you suppose I want 500 collectors making a rush on my office? Please receipt the bill. Sorry I kept your folks waiting for it."

Muskegon Drug Clerk's Association. MUSKEGON, March 14, 1889. E. A. Stowe, Grand Rapids: DEAR SIR—A regular meeting of the M. D. C. A. was held March 12, at our parlors in the Vanderwerp block. All the resident members reported promptly on time. "Propenyl Alcohol" was the chief subject under discussion for the evening.

Mr. S. J. Koon is able to attend the meetings again, after being absent some time on account of sickness. Yours, J. W. HOYT, Sec'y.

SAVED BY A POET.

Spiritus Frumenti Obtained in a Prohibition Town by the Divine Afflatus.

Asbury Park is one of the few successful prohibition summer resorts on the Atlantic coast. The place was discovered and founded just after the war by James A. Bradley, then a New York brush manufacturer. Mr. Bradley was a firm believer in the cold water theory, and when he sold his cottage plots he caused to be inserted in every deed a clause specifying that the conveyed land should revert back to its original owner in case liquor was allowed to be sold on the premises.

Founder Bradley's next move was to induce the State Legislature to enact a special law prohibiting under severe penalties the sale of liquor within a mile of Wesley Lake bridge. The knowledge of the fact that there were no licensed hotels or saloons in or adjacent to Asbury Park caused the resort to flourish wonderfully. From a village of a few hundred inhabitants during hot weather the place soon grew until the summer population numbered over 50,000. Temperance advocates from every quarter of the globe passed their summers within its hallowed precincts, and the Park was quoted far and near as being the only exclusive prohibition watering place in the world.

While it is a fact that there is not a licensed saloon within its borders, still there is a good deal of liquor swallowed every day. Even Founder Bradley will say this statement is true. Liquor is sold by prescription by nearly every one of the dozen druggists who do business in the Park. Recently a good citizen of the Park was suffering for the want of his usual morning cocktail. He was in a bad fix, for his stock had given out and he had lost his prescription, without which he could not obtain his coveted liquor. In his meanderings he met a local wit. The good citizen informed the wag of his loss and implored him to help him out of his trouble. The joker obtained pen and paper, and in a few minutes handed his friend the following order for a "life preserver":

R. S. SPIRITUS FRUMENTI. Q. S. Please give to the bearer the above named portion— He's a pretty good chap, and employed at the Casbah. The liquid he craves is known as frumentum. And my name at the bottom will tell you who sent him. The letters "Q. S." to be very explicit. It is a medical dodge—known as "quantum sufficit." But, if a special translation you crave for, it is simply this: Give him all he can pay for. His case is severe, so pray don't refuse it. He's a member of church, and knows how to use it. So, please, don't fail this, my first requisition. For I'm sound on the goose—an old school physician.

JONES, M. D. The poet doctor's unique prescription was honored at the drug store, and the order was handsomely framed and now hangs on the wall of the druggist's private office.

The Drug Market.

Alcohol has declined 6 cents per gallon. Turpentine has advanced. Castor oil has advanced 4 cents per gallon. Flint glassware is lower. Carbolic acid is advancing. Gum camphor is very firm. Gum opium is weaker and lower. Quinine is easy for foreign brands. Domestic makes are unchanged. Cattle bone is very firm and advancing. Oil cassia has advanced. Oil sassafras is advancing again, on account of scarcity. Casacara sagrada bark, true California, is very high. The price is now \$1 per pound. Saffron is advancing and stocks are said to be concentrated. Higher prices are expected.

She Was Practicing What He Preaches. Henry George—"My dear, this steak is burned to a crisp." Mrs. George—"Mercy me! so it is!" "And the potatoes are not half done." "So I see now." "And the bread is sour, and, in fact, there is not a thing fit to eat, and I'm as hungry as a bear. What on earth have you been doing with yourself all the morning?" "I've been swinging in the hammock, dear, dreaming about how lovely everything will be when your millennium gets here."

Caution.

The seventeenth annual volume of R. L. Polk & Co.'s Grand Rapids City Directory is now in course of compilation. It will contain a complete list of all firms, corporations, private individuals, etc., etc., also a carefully compiled directory of all trades, professions and pursuits. We would caution the public to beware of itinerant advertising canvassers soliciting for any business or so-called legal directories. See that the name of R. L. Polk & Co. appears on the order before signing it.

R. L. POLK & CO.

He Will Be There. Mrs. Veneering—Really, my dear doctor, you must come to my ball. It is Lucy's coming out affair, you know, and I shall take no refusal, none at all. Mr. Bygones—Well, you see, my dear madam, I am a very busy man. My time is not my own. Mrs. Veneering—Say no more. Include the visit in your bill. There, I shall expect you. Good-bye.

Thoroughly Posted. Cigar dealer—Yes, I want a boy here. Have you had any experience? Youthful applicant—Lots. "Suppose I should mix up the price marks in these boxes, could you tell the good cigars from the bad ones?" "Easy 'nough." "How?" "The worst cigars is in the boxes wot's got the purtiest pictur's."

A Bootless Suspense. From the New York Sun. Two hundred and sixty pairs of boots have been made for the Emperor of China. The young gentleman has not, we are informed, more than the ordinary quota of feet. The members of the Imperial Board of Civil Service Commissioners are naturally getting very nervous.

Wholesale Price Current.

Table listing various commodities and their prices. Includes sections for ACIDUM, ANILINE, BACCAR, BALSAMUM, CORTEX, EXTRACTUM, FERRUM, FLORA, GUMMI, HERBA-IN OIL PACKAGES, MAGNESIA, OLEUM, POTASSIUM, RADIX, SEMEN, SPONGES, SYRUPS, TINCTURES, and MISCELLANEOUS.

HAZELTINE & PERKINS DRUG CO.

Importers and Jobbers of --- DRUGS --- Chemicals and Druggists' Sundries.

Patent Medicines, Paints, Oils, Varnishes. Sole Agents for the Celebrated Pioneer Prepared Paints.

WEATHERLY'S MICHIGAN CATARRH REMEDY.

Whiskies, Brandies, Gins, Wines, Rums.

We are Sole Agents in Michigan for W. D. & Co., Henderson County, Hand Made Sour Mash Whisky and Druggists' Favorite Rye Whisky.

We sell Liquors for Medicinal Purposes only. We give our Personal Attention to Mail Orders and Guarantee Satisfaction. All orders are Shipped and Invoiced the same day we receive them. Send in a trial order.

Hazeltine & Perkins Drug Co., GRAND RAPIDS, MICH.

Advertisement for THE GERMAN MEDICATED STOCK FOOD. Includes an image of the product can and text describing its benefits for various animals and its use in treating ailments like liver and kidney troubles.

Diamond Medicine Co., DETROIT, - MICH. Hazeltine & Perkins Drug Co., WHOLESALE AGENTS, GRAND RAPIDS, - MICH.

Buy the Best! It's the Cheapest! THE CELEBRATED Pioneer Prepared Paints

Advertisement for W. H. BEACH, Wholesale Dealer in Grain, Seeds, Baled Hay, Mill Feed, and Produce. Located in Holland, Michigan.

Advertisement for ACME WHITE LEAD & COLOR WORKS, DETROIT. Latest artistic shades of paint for interior and exterior decoration. F. J. Wurzburg, Wholesale Agent, Grand Rapids.

"CLE." (CONTINUED FROM FIRST PAGE.)

man—was mere moonshine madness. No, she could not believe it. "No, Mr. Lawrence," she said after a few moments of this silent thought-conflict, "it cannot be. I am not the one for you. My life has been too rough, and I should be out of place in a higher station. I am not lady enough to be the wife of a gentleman. You have spoken hastily, and will think better of it tomorrow."

At this moment a crowd of people, noisy and excited, came down a side street toward them. A fierce, burly negro, coatless and hatless, stood in the midst, a policeman on either side, each with a hand on his shoulder.

The two turned away to avoid the crowd. Their conversation was interrupted, and in a few moments the girl's home was reached. Brief as was the interruption, however, it had sufficed for her to go over his proposal in her mind again, which resulted in still more deeply convincing her that he could never seriously intend to do so foolish a thing as his words implied. With that acquired sense of degradation upon her, she could not conceive of any sane man, so far above her as she considered Lawrence to be, doing anything so supremely ridiculous. Nor did she stop there. Womanlike, she went at once to extremes, and made a mountain of her mole-hill straightway. She had been mistaken in him. He only meant to trifle with her. His compassion would not carry him through to the end, or if it did it would ultimately degenerate into contempt and loathing. She, therefore, resolved to end their acquaintance at once.

"I must tell you good-by now," she said. "He started. 'You mean good-night,' he returned. 'Yes, I'll not detain you longer. I did not mean to come so far.' 'No, I must tell you good-by,' she repeated. 'It will be best for us not to meet again.'"

Had he been wise he would simply have acquiesced, for the time being at least, and gone about his business, trusting to the future to make all things right. But not being so endowed he still clung to hope, no doubt thinking her as easily moved as himself.

"Do not say that, Cle," he pleaded. "Do not drive me from you. You will think better of it soon, and I will see you again. My happiness is at stake." "And so is mine," she answered. "I must think of myself for once. No, it can never be, and you must now say good-by."

She ascended the short step and placed the key in the lock, turning it and throwing open the door.

"Good-by," she repeated, turning round upon him again with a little forced laugh. "Go home and get a good night's rest, and you will awake in the morning to thank your stars that you are still a free man."

She extended her hand toward him as she spoke, and he grasped it with fervor. "Will nothing change you?" he walked mournfully.

"Nothing, Mr. Lawrence," she answered, "nothing. You have made a mistake; that is all. Good-by."

He saw at length that his case was hopeless. So, raising her hand to his lips, he kissed it passionately and went away.

Left to herself, Cle's mood became a serious one. The inevitable revolution of feeling was there. She believed she had acted wisely, and yet—and yet she was compelled to own to a misgiving at her heart. Now that he was gone, she began to think of him more tenderly. The past took on a different hue. His friendship had been more precious to her than she thought. And his fear of her going back to the mill—that hateful mill—how tender of him! How considerate! What if he did really love her after all? What if he should still in the future? Could she, should she, ought she not to yield? Should she deny herself happiness when it was in her grasp? She whose periods of joy could be counted by days—nay, hours! People had married out of their station before and been happy; why not she? A woman's influence is not confined to any one sphere. Like the beams of the sun, it irradiates and warms other worlds than its own.

She put her hands before her eyes and rocked mournfully in her chair. Tears trickled through her fingers. Never since her grandmother's death had she felt so miserable or so lonely. Her heart's secret at last revealed itself. A despairing sob escaped her, and the words came forth in broken accents: "Yes, I love him! I love him! I love him!"

And then came calmer moments—moments of despair. He was gone. She had voluntarily driven him away. There was no help for it now. She must live on as best she could—alone! Oh, why is it, she cried, why is it that the knowledge of what is good for us comes so late, and of what is evil comes so soon? Why could she not have known her love before? And how was it now, when she had repelled him with ease, almost indifference, that her heart lay supine before him? Alas! how little had she known the secret of her own poor nature! And how dearly had the knowledge cost her gained too late—too late! The half of every woman's heart is in the grave of buried hopes or happiness. That's why the sex love the dead so much.

However, it was all over now, and she must meet the fate she had herself invited. The future stretched before her dark and cheerless. There was no ray of hope in all the weary years to come. With her feeling of loneliness intensified a thousand-fold, she threw herself upon her couch and sought relief in God's "beloved sleep."

III. Once more Cle crossed the long bridge to the mill. Once more the whirling wheels and twisting cords and rattling spindles made a horrible accompaniment to all her daily thoughts and nightly dreams. From early morn till late at night the mill claimed her, and its shadow rested upon her through all the reams and austere. She began to grow moody and astere. Small things which gave her pleasure before now lost all their charm. Her sprightliness departed. She

became in a few weeks almost as staid and methodical as the oldest employe. Trouble and toil mature one sooner than years.

The months passed away and the river began to look warm again. The slender crusts of ice along its shores and over its shallowest beds vanished and left no trace. Winter's gray veil ascended, and in its place summer's emerald robe drooped lovingly over the wooded islands and banks of the stream. The return of longer and warmer days brought with them the end of long hours at the mill. The lamps went out with the winter.

The "lighting-up" season is disliked by the operatives more than any position feature of their employment. It was no light thing for Cle, in more senses than one, to get up and breakfast before dawn and then go out under the pale stars or icy moon and cross the river to the dreadful mill. It was almost as bad as not going to bed at all. Some of the hands, in fact, seemed not to do so. There was one in particular, a shriveled-up, bent old woman named Mrs. Slynestricker, who had a tall, shuffling grandson, nicknamed "Duteby," both of whom used to call her regularly every morning about four o'clock, until, in consequence of their coming one bitterly cold morning at three, she quarreled with them and forbade their coming any more. They would get to the mill long before it was opened, and have to stand out in the cold; but, so great was their fear of being late and risking a discharge, they turned out just as early every morning, sometimes arriving nearer midnight than sunrise. They had no clock, and were never able to buy one.

During all this time Cle had neither seen nor heard from Lawrence, and she naturally supposed he had acquiesced in her wishes and was keeping out of the way. But in this she was vastly mistaken. The very fault of his nature, its careless superficiality, had kept him from this. Easily shaken from any position himself, he imagined others might be as readily influenced. He had not let her see him, partly because he was fearful of offending her, and partly because he had not yet been able to make up his mind what course to adopt. It is paradoxical, but true, that the less mind one has the longer it takes to make it up.

However, he at length got that refractory organism in shape and resolved upon a line of conduct. In pursuance of it he stationed himself on the bridge one Saturday afternoon, with the intention of waiting until Cle should come along on her way home, which she would of course do earlier that day than usual.

He beguiled the time of waiting in watching the traps then scattered along the line of the bridge, but since removed, being rewarded now and then with the sight of a floundering captive. He knew very little about fish, in their natural state at least, which was the cause of a great humiliation befalling him. Having just observed a diminutive one safely stranded on the bars of the trap he was watching, he turned to a tall, weather-beaten, fishy-eyed old fellow standing near, with a blaze of red hair all about his face, and asked him what kind of a fish it was.

"It's a poutch" (perch), the old man replied, ejecting a jill of tobacco-juice on the trap; "they're jes' beginnin' ter run."

"Run! How run?" Lawrence asked. The old man gazed at him silently a moment, spat again, then turning slowly on his heel grunted, "Headfo'most, you fool," and walked off.

Lawrence felt as if he had made a bad beginning, so he abandoned the traps and their funny fruit and confined his attention to less uncertain things. He felt, as all of us have at times, that the cost of knowledge is far too dear.

At length he descried Cle coming over the bridge. Several other girls were with her. As in their freshly-gained freedom they felt a little elated, they were conversing together with some animation, and consequently she did not observe Lawrence until they were almost upon him. She started and changed color, but mindful that she was not alone, controlled herself and walked steadily on.

He raised his hat as she came up, and wished her good evening. She returned his salutation, and when she saw his purpose to join them, introduced him in a general way to her companions, whom he threw into a state of consternation by treating them with equal politeness. They were not very well accustomed to such gallant behavior.

"Why did you do this?" she said, in a low, grieving tone, when their companions had fallen a little behind. The meeting had awakened a painful feeling in her breast—the struggle between her love and her resolution to sacrifice it, for the discovery of its existence had not brought also the assurance that it would be crowned with happiness. She still had much of her old doubt of him, though not the same capacity for yielding to it.

"Because I could not help it," he replied. "But you should have helped it," she said. "You have not forgotten our last parting?"

"That was just what did it," he answered. "Had we not parted in the way we did, had you given me some ground of hope, however slight, I could have stood it better."

"But I told you it was to be our last parting," she returned. "You should have remembered it, and I am angry with you for not doing so."

"Are you?" he asked quizzically. His mood was changing. He had noted the slight shade of grief and concern in her voice, and it had deprived him of much of both. "Yes, I am—very angry," she repeated. "I told you it would be better for us not to meet again, and thought you had agreed to it."

"I don't doubt it," she answered. He saw by the way she spoke that she was, with great inconsistency, blaming him for staying away so long; but he knew at least enough of women not to expect consistency from them. Who ever did?

His elevated spirits rose still higher. He was almost certain now that she loved him, and he would have sought to end the matter then and there but for the difficulty of making love in the open street in broad daytime, with a parcel of foolish girls, who would misunderstand and magnify his slightest word or action, only a few feet behind them. And, indeed, it was too bad. He had looked forward to this meeting with great impatience, and meant that it should avail him much.

CASTING about in his mind for a way out of the difficulty, he at length hit upon an idea he thought might serve, though there were doubts. When feeling in his vest pocket for the necessary toll-money, he had abstracted at the same time two small, blue, oblong pieces of pasteboard, which were no other than tickets to a certain entertainment to come off the following Monday night at a church in the upper portion of the city. He had been cajoled and teased into buying them by the pretty little daughter of his landlady.

He broached the subject to Cle, and begged the favor of her company. At first she flatly refused. She had not entered a church-door for years, and she had never gone so gallantly attended as she would be with Lawrence. There was nothing strange about her refusal whatever; but when he had talked awhile and explained that it was not a fashionable church, and that few people were likely to be there, and that they would go back to the lecture-room only, and could sit near the door if she preferred it, and so on, she began to think better of it, and would perhaps have yielded unconditionally but for certain doubts. She had on a matter of supreme importance to women.

"I'm afraid I cannot go," she said. "Why?" "I have nothing to wear." He laughed at the trite excuse. "That will not make any difference," he said; "though I know you exaggerate the trouble. In fact, it might be an advantage. Should they conclude to remember the foreign heathen as usual, they won't shove the contribution-box at you."

She laughed in turn, and said he ought to be ashamed of himself. Her humor was vastly improved. They were getting to be very good friends again, she thought.

It ended in her agreeing to go if he would promise not to be ashamed of her when they got there. He answered assuringly and with a jest, and her home being near by this time, he bade them all "Good afternoon," and went off whistling.

What a contrast was this parting with the last! And how had her resolves, and sorrows, too, all passed away before the pleasure his presence brought her! She was mechanically tending her loom, her well-trained fingers needing no directing sense, and allowing her thoughts to dwell upon the drama of her life, when suddenly the fall of some heavy body, followed by a cry of pain, startled her out of her reverie. She turned to see what the matter was, and at the farther end of the room beheld the manager stooping over a piece of frame-work of some sort, and attempting to lift it, while a knot of operatives was quickly gathering around him. She stopped her loom and went forward also. When she reached the spot the manager had lifted the beam aside, and was engaged in examining the arm of a man sitting on the floor. She drew nearer, and looking over the shoulder of the women in front of her beheld—Lawrence!

Yes, it was he, and blood was flowing from his arm to the ground. She grew sick and faint, and, turning away, sat down unnoticed. Presently she saw the men go out and the crowd of operatives slowly disperse to their work. She returned to her own, but without any sense of what she was doing. She was dazed and bewildered. What did it all mean? What was he doing there? The crimson tide that all at once surged over her neck and swept her cheeks and bathed her forehead and temples told that the answer was found, and joy had come with it. She guessed it all in a moment. This was to be loved, indeed.

Yes, the foolish fellow, despairing of ever convincing her by ordinary means of the sincerity of his profession, had resolved to do so in an extraordinary way. If the mill stood between them, he would get on her side of it. That was the only direction whence it could be successfully attacked and leveled. So he had applied for a place, obtained it, and had gone to work that very morning. There was no one to prevent his doing as he pleased, and he had pleased to do this foolish thing. As we have seen, he was called upon at the outset to pay for his folly, his easy life and awkwardness at anything like manual labor causing the accident. Fortunately, he was not much hurt, escaping with a badly-mashed but still sound arm.

As she perhaps expected, he was waiting for her when she came out to go home. In fact, the almost certainty that he would be had caused her to hurry out ahead of the others, and she appeared alone. They went on together over the bridge. "How much longer is this to last, Cle?" he said, when preliminaries were over. "Don't you see that I am miserable and—" with a comical glance at his wounded arm—"badly damaged besides? Tell me what I am to expect."

It was characteristic of her sex that she should feign, as she did, not to understand him, even at that decisive moment. A mystery is dearer than life itself to a woman—the greatest mystery of all; and, although she was overflowing with love for him and compassion for his injury, she must still act the little comedy out. Besides, she must not lose her future advantage over him by appearing too anxious or yielding too easily now. So she asked, very demurely: "How much longer is what to last, Mr. Lawrence?"

"This," he repeated, "this uncertainty and suspense you are keeping me in. You know what I mean, Cle. You know I love you and want your love in return;

and not only that, but I want you to marry me."

"And have I not told you I cannot?" she said. "But that was a long—a very long time ago, Cle. You have changed your mind since."

"How do you know I have changed my mind, sir?" "Oh, I do not know, but I believe you have. Surely you have tried me enough?" "But what if I still hold to my decision?" The cat could neither kill the mouse nor let it go.

"You cannot! Cle! you cannot!" he cried. "For God's sake do not torture me!" He was more in earnest than she had thought he could be, for though she loved him, or perhaps because of it, she had read his nature long ago and knew that it was not a deep one. But love works wondrous changes in the human heart, and we need never be surprised at any of its manifestations. Divine love is the one thing omnipotent, but human affection comes next nearest it.

"Would it please you very much if I consented?" she asked, glancing shyly aside over the bridge at the ruddy spring current rushing under it.

"Would it!" The accent expressed volumes. "And you will not be ashamed of me either—of my poverty and—the mill?" "Your shame—if shame it be—is mine now. I share it," he returned.

"Then—I consent—William. God grant you may never regret it!" Heedless of his wounded arm, he took her to his heart there on the bridge and kissed her once, twice, thrice.

GEO. W. CHILDS. Here, There and Everywhere.

Farm mortgages in Nebraska aggregate \$150,000,000. The co-operative banks of Massachusetts have 28,000 co-operative members. Brockton, Mass., last year turned out on an average about forty-five pairs of shoes per minute for 300 days of ten hours each.

The wool clip last year was under 269,000,000 pounds, against 331,000,000 for the year before. The cotton crop is about the same. Within ten years nearly half the rolling mills in New England have gone out of use. The number has increased in the West and Southwest.

Denver, Col., is holding out big inducements to the corporation that will establish a shoe factory according to plans formulated by a party of enterprising citizens. Of the 45,000,000 or more cattle in the United States, Texas is estimated to have 4,724,053, the value of which reaches the sum of \$66,518,860. There are more cattle in Texas than at any other state, but in value New York, Illinois and Iowa lead.

It is estimated that the present population of the United States is 64,000,000. The total increase is said to be 100,000 a month, exclusive of immigration, and last year the increase by immigration was 518,000. At this rate the next census, which will be taken in July, 1890, will show about 67,000,000.

HARDWOOD LUMBER. The furniture factories here pay as follows for dry stock, measured merchantable, mill cuts out:

Table with 2 columns: Lumber type and price per 1000 ft. Includes Basswood, log-run; Birch, log-run; Birch, Nos. 1 and 2; Black Ash, log-run; Cherry, log-run; Cherry, Nos. 1 and 2; Cherry, Cull; Maple, log-run; Maple, soft, log-run; Maple, Nos. 1 and 2; Maple, clear, flooring; Maple, white, selected; Red Oak, log-run; Red Oak, Nos. 1 and 2; Red Oak, 3/4 saved, 6 inch and up w'd; Red Oak, No. 1, step plank; Walnut, log-run; Walnut, Nos. 1 and 2; Walnut, cull; Grey Elm, log-run; White Ash, log-run; White oak, log-run; White Oak, 3/4 saved, Nos. 1 and 2.

STANTON, SAMPSON & CO., Manufacturers, Detroit, Mich.

TIME TABLES. Grand Rapids and Indiana. GOING NORTH. Traverse City & Mackinaw; Traverse City & Mackinaw; From Cincinnati; For Potoskey & Mackinaw City; Saginaw Express; Saginaw express runs through solid; 7:00 a. m. train has chair car to Traverse City; 11:30 a. m. train has chair car for Potoskey and Mackinaw City; 5:00 p. m. train has sleeping car for Potoskey and Mackinaw City.

Vertical, Horizontal, Hoisting and Marine Engines. Steam Pumps, Blowers and Exhaust Fans. SAW MILLS, any Size or Capacity Wanted. Estimates Given on Complete Outfits.

Table with 2 columns: Direction and time. Includes GOING WEST, GOING SOUTH, GOING EAST.

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RINDGE, BERTSCH & CO., Manufacturers and Wholesale Dealers in

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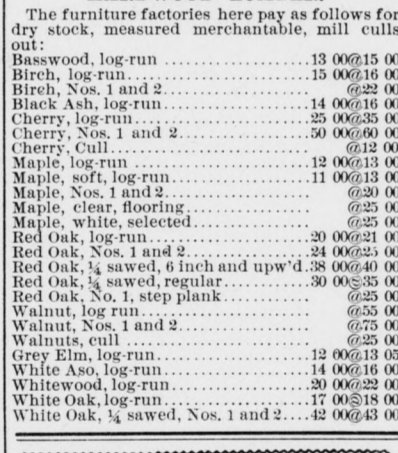
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