#### NO. 288.

### CREOLE STRAIGHT CUT.

To all Merchan's Handling Cigarettes:
A new era has been reached whereby all dealers selling cigarettes may now make a larger profit than heretofore on any other brand. The

### CREOLE STRAIGHT CUT.

Which has recently been introduced into the State is becoming very popular, it being the only straight cut sold for five cents, thus giving the dealer a cigarette with which he may please all classes of eigarette smokers. The same are nicely put up in packages of ten and packed with actresses' photos. There is also a variety of other inducements, a notice of which is contained in each package.

Give the CREOLE a trial and you will find it a big seller. Sold by all Grand Rapids jobbers, and manufactured by

S F. HESS & CO. ROCHESTER, N. Y. Manuf'rs of High Grade Cigarettes.

F. J. DETTENTHALER



Mail orders receive prompt attention.

See quotations in another column
GRAND RAPIDS.

### FOURTH NATIONAL BANK

Grand Rapids, Mich.

A. J. BOWNE, President.

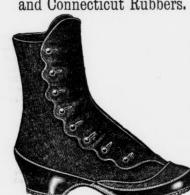
GEO. C. PIERCE, Vice President. H. W. NASH, Cashier

CAPITAL, - - - \$300,000.

Transacts a general banking business.

Make a Specialty of Collections. Account of Country Merchants Solicited.

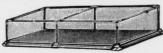
WALES - GOODYEAR and Connecticut Rubbers.



THE PARAGON

G. R. Mayhew, 86 Monroe Sa, Grand Rapids.

DO YOU WANT A SHOWCASES



SPECIAL OFFER-This style of oval case

D. D. COOK, 106 Kent St., - Grand Rapids, Mich.

ACTUAL BUSINESS PRACTICE at the Grand Rapids Business College. Educates pupils to transact and record business as it is done by our best business houses. It pays to go to the best. Shorthand and Typewriting also thoroughly tanght. Send for circular. Address A. S. PARISH, successor to C. G. Swensberg.

Stationery, TABLETS, STEEL PENS,

INKS.

Valentine Samples

Look Out For Geo. T. Warren & Co.'s New

> Cent Cigar.

G. M. MUNGER & CO Successors to Allen's Laundry. Mail and Express orders attended to with p omptness. Nice Work, Quick Time Satisfaction Guaranteed. W. E. HALL, Jr., Manager.

### WANTED!

We want stocks of goods in exchange for \$100,000 worth of productive real estate in Lassing city property and im-

R. A. CLARK & CO.
Real Estate Brokers Lansing Mich

Flavoring Extracts, Baking Powder,

> Bluing, Etc. And Jobber of

Grocers and Druggists' Sundries

Call and inspect our new establishment when in the city.

19 S. IONIA ST.



"Is free from AR TIFICIAL FLAvoring, is a cire, contains one-third more pure Havana tobacothan any ten-cent Key West or two for 25 cents
nported cigar you can get.

FREE SMOKING, MILD AND RICH. For Sale by 20,000 Druggists throughout the

J. H. I. Cigar.

Hazeltine & Perkins Drug Co.,

We are making a Middlings Purifier and Flour Dresser that will save you their cost at least three times each year.

They are guaranteed to do more work in less space (with power and less waste) than any other machines of their class.

Send for descriptive catalogue with testimonials. Martin's Middlings Puriner Co.,

GRAND RAPIDS, MICH EDMUND B. DIKEMAN

THE GREAT

Watch Maker

44 CANAL ST., Grand Rapids, - Mich.

### "BEN HUR," 3 for 25c. "Detroit Sluggers," Favorite 5-Centers. Sold by Dealers Everywhere.

GEO. MOEBS & CO., 92 WOODWARD AVE.,

ASK FOR THEM

# HEYMANS.

Show Case

MAKERS.

Prices Lower than Ever

QUALITY THE BEST.

Write for Prices.

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GRAIN,

BALED HAY, MILL FEED and PRODUCE:

BALED HAY A SPECIALTY. HOLLAND, - MICH.

### WESTFIELD WHIPS.

Save Freight

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GRAHAM ROYS, Agt,

54 LAKE AVE., GRAND RAPIDS. - - MICH.

Wholesale Agts., Grand Rapids Paper - Box - Factory W. W. HUELSTER, Prop.

Paper Boxes of Every Description Made to

Shelf Boxes.

All work guaranteed first class and at low prices. Write or call for estimates on anything you may want in my line. Telephone 850. OFFICE AND FACTORY,

GRAND RAPIDS, MICH.



#### A FARMER'S SORROW.

It always means bad weather when you hear the brook so plain. The wet won't make much trouble now, for all the crops are in, And yet I somehow hate to see the long fall rains begin

I couldn't sense the half I read, the air is close and still, If I were young as once I was' I'd go up on the hill. It isn't as it used to be when I could come and go, And keep upon my feet all day, now I am stiff and slow.

There's nothin' in the paper; you can take it if you choose; I can't make head nor tail of half they nowadays call news. I use to think the Farmer was head of all the rest; 'Twas full of solid common sense; I tell you that's the best!

What does a plain, old-fashioned man care whether stocks go down? My stock is all four-footed !- but 'twill please the folks in town. Here's new machines preached every week, to help the folks that sell;

That made my boy get notions of the schools and climbin' higher It used to be so snug and warm a stormy winter's night With snow-clicks at the windows, and the roarin' fire for light.

Readin' and readin' till I said 'twas more like toil than play; Readin' and readin' till I found he couldn't work a strok And couldn't hold the plow an hour, or hardly lift a yoke.

They got the minister to come, his mother took his part, Until I let them have their way, although it broke my heart. 'Twas well enough for them to talk, and I wan't going to fight;

And then my mind got so distressed, I couldn't sleep at night. Folks talk of edication as if the Latin showed A farmer how to east accounts or how to stack a load.

The book fools and the women folks would be too much for me.

When I give in I don't take back, but 'twould have tried a saint! I never knew the crops to fail as fail they did those years, Or money be so hard to get, and I was full of fears.

I never grumbled at his bills, but paid them one by one; And when the boy came home again with all his schoolin' done, I couldn't ask him out a-field or let him do a stroke, He looked just a white-skinned birch, and I felt like an oak

I have to hire strange folks to do, or else must let alone— Silas is willin', wants to work, but he's a boy half-grown.

Now, he's the kind of lad I like; his cheeks look bright and warm; If I could have my way, I know, I'd let him have the farm. Although he's but a cousin's son, he does seem near to me

But he don't know, and never will how much his learnin' cost.
'Twas him that should have had the place; 'twas father's 'fore 'twas mine. I'd like to kep' it in the name; but I ain't goin' to whine.

Mother she's had it pretty hard; we needed Dan, that's true; And I would keep him right at home if I began life new. Farmin's the honest work of men; if other folks must thrive,

Dan's kind of disappointed-he sees he ain't the first: There wan't the makings of the best, and yet he ain't the worst They call him a good scholar; but there's much he's learned in vain. If he don't think he'd farm it, if he could start again.

manufactured out of common clay, and not out of a sort of celestial porcelain, as some of us had fondly imagined, and that their arms were not invincible! The sharpshooters on either hard. But for the sharpshooters on either hard. The sharpshooters on either hard safe the trade shews of boundary line of the plantation. This space was densely packed with blue-coated soldiery! Not the trained, well-

I was one of five girls, all of us (principally by reason of locality and environvalueless. patriotic determination to send every man to the front, zealously bent upon urging them to make targets of themselves. It is instructive to observe the philosophic equanimity which one brings to bear upon the sorrows of one's best friends. Sustained by this very common species of stoicism, we bore the trial of seeing other folks' kin enlist in the army with Spartan fortitude. Even at this remote period, I can recall the sensation of Roman matronish firmness with which we helped equip everybody with which we helped equip everybody.

stand forever upon an eminence of historic importance in the bloodless annals of the war, clothed with a halo of romance never before or since attained unto by kit or by mackerel. Not that the "kit" was in itself any larger, stronger or superior in any respect to the average kit, or that the mackerel imprisoned in its briny depths were worthing of importance in the bloodless annals of Admiral Farragut for surrender and was then in possession of the with a halo of romands of Admiral Farragut for surrender and was then in possession of the with a halo of romands of Admiral Farragut for surrender and was then in possession of the with a halo of romands of Admiral Farragut for surrender and was then in possession of the with a halo of romands of Admiral Farragut for surrender and was then in possession of the with a halo of romands of Admiral Farragut for surrender and was then in possession of the with a halo of romands of Admiral Farragut for surrender and was then in possession of the with a halo of romands of Admiral Farragut for surrender and was then in possession of the with a halo of romands of Admiral Farragut for surrender and was then in possession of the with a halo of romands of Admiral Farragut for surrender and was then in possession of the with a halo of romands of Admiral Farragut for surrender and was then in possession of the deflect upon the conflicting armies or the final issue.

In the gray dawning of a short No-tweed and was then in possession of the gray dawning of a short No-tweed and was then in possession of the gray dawning of a short No-tweed and was then in possession of the gray dawning of a short No-tweed and was then in possession of the gray dawning of a short No-tweed and was then in possession of the gray dawning of a short No-tweed and was then in possession of the gray dawning of a short No-tweed and was then in possession of the gray dawning of a short No-tweed and was then in possession of the gray dawning of a short No-tweed and was then in possession of the gray dawning of thier of immortal record than any other of cotton or their "up-freights" of sugar fish of kindred nature. Simply by accident of time and locality must that kit busy wheels. No floating palaces, alive the vehicle satchel foremost. "Currency!" is my proud to make real be numbered among the with respect to the vehicle satchel foremost. of mackerel be numbered among the with passengers on business or on pleas- seat in front of me and settle myself of making us crane our necks eagerly

Confectionery, Millinery and as some of us had folidly imagined, and that their arms were not invincible! The sharpshooters on either bank. But for possibility of defeat was our revelation! purposes of navigation, so far as we

ment) fierce rebels, as a matter of course. Our dear mother was rapidly hastening Our mother was an invalided widow.
We had neither father, brother, uncles nor rumors of war would ever again mar the privilege of shopping, on any terms, again will be! But, what on earth!" I patriotic determination to send every man to the front, zealously bent upon urging them to make targets of them-

with which we helped equip everybody else's fathers, brothers and cousins in garments that were fearfully and won-BEANS

And all dealers are invited to send samples and write for prices that can be obtained in this market.

We as a COMMISSION PRESSION conjured them, with tearless eyes (eyes presumably too sternly afame with the army, zealously bent upon taking advan-We do a COMMISSION BUSINESS and our aim is to obtain the highest mark ket price for all goods sent us. Not only but also ALL KINDS OF PRODUCE.

We invite correspondence.

BARNETT BROS.,
159 So. Water St., CHICAGO.

BUSINESS presumably two sternly aflame with the fires of intense patriotism to admit of a quenching tear-drop) "to return with it or on it," a somewhat unreasonable request, seeing they had no shields, adding our frenzied supplications that they would never permit our flag to trail in the dust; quite, you know, as if dust were the only thing fatal to its honor or to ours. (Poor old bonny blue flag! The

appetite suggests mackerel for your momentousness of that desire of our beloved invalid can hardly be conceived. "If the dangers ahead of us are as issues that we did not for an instant them. relegate her wish to the realms of can't-

So an overland trip to Natchez was immediately put into animated discussion, and promptly decided upon as necessary.

wouldn't touch Confederate money." it had assumed largely the proportions "And Dr. Sell says she must be kept of a frolic, a sort of serio-comic frolic,

"Considering that our gold thimbles

could be converted into greenbacks, which were things that up to that period point very near its termination we would we had accepted by faith and not by sight. Contributions rained in from all sides and ranged from the gold bracelet route was lined with cotton plantations, that had been the last gift of a lover "gone to the wars," to the coral bracelets that had tied up its owner's "baby back in the interior. On some of the lets that had tied up its owner's "baby sleeves" on the occasion of her christen-

From our go-as-you-please discussion was evolved the decision that we had ample means to victual the whole Confederate army with mackerel, if we could only succeed in getting to the fearless on the score of molestation from

"I'll tell you!" said our gold thimbler, emerging from under her extin-guisher, "Mrs. Snowden is crazy to go to Natchez. You know her daughter's sense of nervousnoss, begotten by the husband's brother lives there and is said to be high in favor with the Yankees." She offered this bit of information with

powers that were, was to assist us out of our difficulties, may not seem quite clear to the reader not familiar with the fact over-ripe bolls or strewed the ground over-ripe bolls or strewed the ground where it had been scattered by depredating cattle) and of idle speculation the occasion of a yast amount of dial.

By a persistent forcing of probabil-Snowden was convinced of the fact that a pilgrimage to Natchez was both de-

irable and feasible. Mrs. Snowden had always been a high It is not often that a kit of mackerel has been made the theme of story or romance, nor is it in itself an object likely.

Our beautiful dust of oblivion lies thick upon its faded folds now, in garrets where moth and ante-bellum times, with a hunger made keen by rebel rations of okra coffee and the contract of the co yond question. But the conviction was beginning to dawn upon all of us that we might consume our okra coffee, sassafras tea and unbolted meal until crack o' doom, without producing any perceptible effect upon the conflicting armies or

"Currency!" is my proud response as

value," she prophesied, cheerfully.

"Cela va sans dire. What a luxury

worst pair of mules on the place."

"I think he must have done it," I and ing for her fast mares!

"But, suppose," I ask, a trifle nerv-

"Oh, I don't know-persons, anybody, breakfast, have but to send around to things: I thus generalize my apprehenthe first corner grocery to procure it, the

But in those iron days we grew so accustomed to facing difficulties and forcing will prove equal to the demand upon

Mrs. Snowden yawned, by way of accentuating her own entire freedom from every species of cowardice. I offered some neutral-tinted observations con-cerning our neutral-tinted surroundings, "There's Aggie's christening cup!" after which we both lapsed into an unwas the apparently irrelevant suggestion comfortable silence. We had deliberof one of us, as the discussion veered unsystematically from ways to means and back again.

"Yes; of course, those horrid sutlers worth the taking. Talking it all over at home with the girls and our neighbors, in brandy."

"And my bracelets!"

"And, girls, we can all give up our gold thimbles. It really doesn't seem right, somehow or other, that we should be indulging in such luxuries and so with one colored man for our only promany of our poor soldiers absolutely tector in case of pred with a reir of many of our poor soldiers absolutely tector in case of need, with a pair of without shoes." "Considering that our gold thimbles are all ante-bellum possessions and could not without the aid of magic be converted into shoes for the shoeless, mists of a chill November morning pencould not without the aid of magic be take visible form, with the sad, gray converted into shoes for the shoeless, your remark, dear, is more creditable to your heart than to your head."

Having extinguished our youngest (temporarily) by this "snub," we resumed the enumeration of articles which could be converted into greenhacks.

from the beginning of our journey to a encounter probably not one human being of our own color. The entire river places a few sober-minded negroes made themselves comfortable in a lawless sort of fashion, by appropriating the stock and other belongings of the white fugitives. But even in those days of idleness and demoralization, we were such a source, and were thoroughly em-bued with Southern women's wellsense of nervousnoss, begotten by the desolate and forsaken aspect of the homes we saw now for the first time in their dreary desertion, but had known the energy of inspiration.

How the fact that Mrs. Snowden's daughter's husband's brother lived in Natchez and was in high favor with the toward noon we varied the monotony of

investigating its contents.
"A glass of fresh milk would amelities on our part and a vast amount of consultation on everybody's part, Mrs. Snowden suggested, in a voice choked

with dry corn-bread.
"Beyond question," I gulped back "and whosoever giveth a cup of cold water to one of these the same shall be called blessed among men."
"Which would be shockingly irrev-

erent if it had a somewhat nearer affinity to a scriptural quotation," says my friend, leaning forward to place rations of corn bread and fried chicken on the front seat of the barouche for Uncle Jim, our driver.
"Comin' to Rifle-point place tolable soon now," Uncle Jim says, with apparent irrelevance, laying his rations in the

places of the parish. "Hi-ki!" said Uncle Jim, in an amazed undertone, which had the effect

"And equally, of course, he will cheat you out of about three-fourths their deliberately and purposely traveling, but our own recently freed slaves, armed, uniformed and newly invested with a sense of freedom, which to them in their (then) condition of profound ignorance

"I told you so, when I saw you had left them behind," I moaned into her ears, impelled toward that spiteful amelioration of my fears by the reflection that her mares would have proven

BLANK BOOKS

The clouds look low and heavy, as if there would be rain;

And fashions for the women folks, and other trash as well, 'Twas readin' all this nonsense here, in winter by the fire

But there he set, all doubled up, a-storin' this away;

It stole his mind from farmin', and he run up tall and thin; I fought him hard enough at first, but afterward gave in.

But, as I say, I had to cope with mother and with Dan, And then they got the minister, a good, well-meanin' man. And Dan, he said, must have his chance, and pretty soon I see

But that was twenty year ago, and here we be to-day, And I've got old and stiff, you see, and what was once like play

Yes, nearer, I must say it straight—than Dan could ever be Dan's a professor, and they say he knows as much as most-

Some of us ought to stay at home and keep the farms alive.

SARAH ORNE JEWETT.

mance, nor is it in itself an object likely to excite asthetic interest. But I claim for the kit of mackerel in question that its story is so unique (with the added additional description). The distribution of the macker of th vantage of verity) that it is entitled to stand forever upon an eminence of historical town, although garrisoned, had

things of this world which have had ure bent, sped gaily by the envious eyes greatness thrust upon them.

of the lonely dwellers in lonely plantaof the lonely The events I am about to relate occurred in the year 1863—a year which must forever remain memorable in my recollection because of that kit of mackerel, and because it marks a period of revelation to the average Southern mind. By the stern logic of events we became convinced that Southern chivalry was manufactured out of a sort of celestial porcelain,

### The Michigan Tradesman

A WERKLY JOURNAL DEVOTED TO THE

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Advertising Rates made known on application.

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Entered at the Grand Rapids Post Office.

E. A. STOWE, Editor.

#### WEDNESDAY, MARCH 27, 1889.

RAILWAY INTOLERANCE OF LAW. The new clauses of the Inter-State Commerce Law, which punish with heavy fines and severe imprisonment both the parties to a fraudulent contract for transportation, have made an unpleasant sensation in the railroad world. As Charles Francis Adams showed in his Boston address, the law had not succeeded in suppressing transactions, by which some shippers and some localities were favored to the disadvantage of others. It merely had caused an additional veil of secresy to be thrown over penalty.

port lower by 12 per cent. than other recommend the change from Manistee to freight to the seaboard. This is in clear Muskegon. violation of the law; and the commission very properly refuses to accept this plea of loss of business as justifying departures from the law on those who have suffered. Judge Cooley very plainly reminded the freight agents that "one crime in railroad circles is no more to be excused by another than one theft is to be justified by another; and it ought to be just as discreditable to violate a crimnal law which affects railroad managers in order to make money for their roads, as it is to violate a criminal law in the appropriation of private property."

No corporations are so much dependent for their safety upon the general respect for law and justice as are the railroads, because no other have so much defenseless property. And yet none show so many and such cynical examples of indifference to the law. The open violence they so constantly employ to prevent a rival crossing their tracks is no worse in this respect than their man- R. E. F. Baxter in the bakery business. ipulation of courts and of legislatures, their notorious indifference to the terms & Cook in the second hand goods busiof bargains made among the roads themselves, and their hardly concealed breach of the legislative restrictions which the his grocery stock and retired from busicommunity imposes upon their traffic. ness. It is not wonderful that railroad strikes are attended by greater lawlessness than ceed Fred J. Eilenburg in the drug busi- have sold their wagon business to Hurst "Like master, like man.

### SENATOR.

priving our national Senate of one of April 1. the most valuable of its members. As the reason is understood to be that Mr. Chace cannot afford to retain an office & Davis. whose salary barely pays the cost of opens up freshly the old question as to J. Green. our general policy in this matter. Everyhas risen greatly since the war, and that Wm. Witt. a salary which was amply adequate in that time, is far from it now. This we B. Trathen in the cigar and confectionrecognized in raising the President's ery business. salary from \$25,000 to \$50,000 a year. although the President has an official clothing stock has been closed under daigua mill for a year or more past. residence and escapes other forms of outlay which fall upon Congressmen. The increase of "millionaire Senators" in the last twenty years may have been due to clothing business. other causes than their use of the influence which wealth brings with it. their commission and fruit house at 229 | Charlotte - J. P. Perkins has pur-Their success as candidates may have Washington avenue. been facilitated by the slackening of the competition of poorer men, of greater vision store of Dudley & Wait has been Johnson & Houck. The new firm will abilities, who found they "could not afford" to go to the Senate when places far more remunerative were open to them. Of course, if there were an urgent and last Wednesday night. visible necessity for their going, other and higher motives might be expected to assigned their grocery stock to John Mason, 1, and Walter L. Brown, 1. come into play. But in sober and ordi- Terns, of Ann Arbor. nary times, when there seems little to be lost by their accepting the presidency succeeded in general trade by J. H. Mar- are not the Lansing Medicine Co., but of a corporation instead of a Senatorial vin & Co., late of Hillsdale. nomination, they are not unlikely to vate station."

#### AMONG THE TRADE.

GRAND RAPIDS GOSSIP. Foster & DeSabe succeed G. A. Townsend in the floral business on Monroe Retail Trade of the Wolverine State.

The Grand Rapids Leather Co. is ar ranging to double its present capacity, making its output 1,000 hides of sole ket. leather per week.

Louis Engbrenghof has engaged in the grocery business on Grandville avenue, just south of the city limits. Hawkins, Perry & Co. furnished the stock.

John P. Finnegan has resigned his po-Cabinet Co., to take effect April 1, having eral years, died Friday of congestion of sel, and will conduct two yards. disposed of his stock in the corporation to M. C. Burch.

Chas. Glasgow sold his general stock at Lake Odessa to Geo. Weed one day last week, subsequently disappearing from the locality. Having sold him goods on certain representations, Rindge. Bertsch & Co. attached the stock on the ground that the sale was fraudulent. The stock inventories about \$1,500, while the liabilities aggregate \$3,700.

F. W. McKinney, Secretary and Manager of the Gladstone Dock and Warethose transactions. The penalty in- house Co., was in town Saturday in the curred by breach of the law's provisions interest of two new transportation lines against these kinds of favoritism was a which could be made of considerable fine whose amount was trifling to persons benefit to Grand Rapids shippers. C. W. engaged in large transactions. But now Caskey will run his Cyclone between that a fine of \$5,000 and two or three Harbor Springs and Gladstone, making years' imprisonment has been substitut- three trips a week, while the Burns ed, there is much more unwillingness on Transportation Co. will run the Nelly the part of railroad men to put them- between Gladstone and Manistee, making selves within the reach of so severe a two trips a week. Mr. McKinney was Isaac M. Beeman. The new firm will be assured that a line making Manistee the There has been especially sharp practerminal point would be of no benefit to tice in the matter of carrying goods to Grand Rapids, as it would be impossible the seaboard for export. A voluntary for her shippers to get low enough rates Fitzgerald and will go to Quincy, Ill., to agreement as to all charges to the sea- over the two roads leading to that placeboard among the roads was reached; but that the making of Muskegon the terthose of them which adhered to its terms minal point would enable Grand Rapids lost their export business. Thus the merchants to use the line largely and also Lake Shore & Michigan Southern Rail- give the company the benefit of considway has only a fifth as much of this erable Muskegon business as well. Mr. traffic as before the agreement was made. McKinney, who is also Secretary of the So the National Dispatch Company lost Burns Transportation Co., was so favorheavily. In fact it has been ascertained ably impressed with the representations that somel ines have put freight for ex- of the Grand Rapids jobbers that he will

> AROUND THE STATE. Farwell-Geo, L. Hitchcock, the miller,

is dead. Wixom-B. D. Burch succeeds M. L

Stringer in general trade. Ionia-Murner & Henke succeed Geo

Childs in the meat business. Alpena-Maier & Blooms' meat market has been closed by creditors.

Crystal Falls-J. E. Bower has sold his drug stock to Metcalf & Butts.

Flint-W. F. Todd & Co. have bought out the E. M. Morse drug store.

Cohoctah-C. H. Miner has sold his general store to Murray Nelson. Bancroft-R. Sherman & Son succeed

Obert & Sherman in general trade. Menominee-Frank Hornick succeeds

Gus Nowak in the meat business. St. Louis-Nellie F. Von Scriver has removed her grocery stock to Lapeer.

Battle Creek-Jos. P. Reukes succeeds Howell-E. L. Parker succeeds Parker

Charlevoix-L. L. Carr has closed out

Fowler-Eilenburg & Feldpausch suc-

ness. Trufant-C. M. Philo, the hardware

Eau Clair-Jenkins & Flewellen have

Lake Linden-E. Brule has sold his spending the session in Washington, it stationery and confectionery stock to F. loss of \$400 by the giving away of the

Muskegon-C. Mundt & Co. are suc- Charlotte-The Steam Heat Evaporator body knows that the standard of living ceeded in the floor and feed business by Co. has arranged to manufacture and pu

Negaunee-Fred Luke succeeds Fred garden sprayers, etc.

chattel mortgage.

Lansing-Spoor & Tooker have opened of \$15,000.

closed on attachment. Oxford — H. C. Ide & Co. had \$300 Detroit—The Detroit Umbrella Co. ha

Ypsilanti-Jacob Terns & Son have John Owen, Jr., 198 shares; Benj. L

West Bay City-H. W. Sage & Co. are from Northrop & Robertson states they

Middleville - H. L. Moore's clothing and will hereafter devote their entire think that "the post of honor is the pri- stock was closed on a chattel mortgage attention to the manufacture of the Saturday by a Boston creditor.

Hartford-Roberts & Packer succeed Butler & Roberts in the produce business, the cigar manufacturing firm of Fair Grand Ledge - Winnie & Burnham Bros. and removed to Prescott, Arizona. have bought the Harry Snow drug stock. The business will be continued by the

Snow & Gould in the clothing business. John C. Fair. a half interest in A. Skinkle's meat mar- has been dissolved, Mr. Price having Bank. The stockholders are as follows:

will return to rural pursuits.

who will continue the business. sition as Manager of the Grand Rapids been a prominent merchant here for sev- M.) and the lumber yard of A. D. Hen- Brooklyn, N. Y.

> Bellaire-Ira Adams, who was shot by the burglar, Frank Howard, has grown worse, and his recovery is now believed to be doubtful.

Mulliken-Austin Hart has bought the drug stock of E. L. Halladay and now occupies one half of the Whelpley & Cogswell store.

Bessemer-L. M. Watson has sold his interest in the drug and wall paper firm & Bro. of Jones & Watson, and is temporarily sojourning at Holton.

Durand-L. R. Acker, of Vermontville,

and J. F. Stover, of Charlotte, have formed a copartnership to engage in the hardware business here. West Bay City-Bernard & Gougeon

have engaged in general trade. Both partners were formerly in the employ of Bancroft, Thompson & Co. Clio-E. L. Beeman has been admitted to partnership in the general business of

known as I. M. Beeman & Son. Adrian-Albert A. Fitzgerald has retired from the grocery firm of Stowers &

engage in the novelty business. Mulliken-Mr. Cogswell has bought a half interest in B. I. Whelpley's hardware stock. The new firm will add

line of agricultural implements. Bay City-Fred, O. Liever, the groce who was alleged to have been drowned in the Saginaw river, has come up as dry as a bone on a farm near Monroe.

Battle Creek-J. F. Gould, formerly of the firm of Snow & Gould, has purchased the merchant tailoring stock of N. H. Winins and will continue the business.

Vermontville-Chas. Hull and Harry Hull have formed a copartnership under the style of Chas. Hull & Son to succeed Line Division of the Grand Trunk Railto the hardware business formerly con-ducted by L. R. Acker. way will sell special excursion tickets for this interesting exhibition at single

Byron Center-J. R. Harrison & Co. succeed M. S. McNitt & Co. in the dry goods, boot and shoe and stationery bus- April 3, and Thursday, April 4, good iness. McNitt & Co. will continue handling groceries, drugs, crockery and

Manton-Northrup & Williams, who bition is to be held, is located on Larned recently assigned their grocery and hard- street, between Bates and Randolph ware stock, attribute their failure to a too intimate acquaintance with the credit business. The assets comprise \$1,275 worth of stock, 250 cords of excelsior bolts, 300 telegraph poles and \$2,500 in book accounts-worth about ten cents on the dollar. The liabilities are \$3,000. none of the creditors being secured.

### MANUFACTURING MATTERS.

Kalamazooo-S. A. Browne succeeds Browne & Murray in the carriage bus-

Ionia-The Michigan Overall Co. has absorbed the business of the late Adrian you a tired feeling?" Overall Co.

Sault Ste. Marie-Speck & Shannon

Constantine-The Constantine Milling EVOLUTION OF THE WEALTHY and agricultural implement dealer, is Co. has become incorporated with a paidin capital of \$30,000.

The resignation of Senator Chace, of Elsie-H. Chambers will return to Saranac-Benson & Crawford are now Rhode Island, is to be deplored as de- Cheboygan with his general stock about turning out their patented vine sprin-

klers at the rate of 200 per day. Tekonsha-T. W. Tucker has sold his sold their grocery stock to Puterbaugh flouring mills to Randall Bros. for \$8,000.

They will put in full roller process. Sherman-Maqueston & Co. suffered :

flume at their grist mill, a few days ago on the market a line of pumps, oil tanks,

Medina-I. N. Colvin has sold his half interest in the old grist mill to J. Desh-Grand Ledge - Geo. B. Griswold's ler, who has been running the Canan-

Holly-S. S. Wilhelm & Bro. are suc Reed City-Robt. F. Armstrong suc-ceeded in the lumber and planing mill ceeds D. M. McClellan & Co. in the husiness by the Holly Manufacturing and Lumber Co., with a paid-in capital

chased the interest of N. A. Johnson in Portland-The meat market and pro- the furniture manufacturing business of be known as Houck & Perkins.

worth of jewelry stolen from their store become incorporated with a capital stock of \$5,000 paid in. The stockholders are

Lansing-A card to THE TRADESMAN have dropped the retail drug business "Great American Remedies."

Cadillac-Henry Fair has retired from

Gripsack Brigade.

tended tour for the Alabastine Co.

exclusively.

Geo. W. Gage is headed East on an ex-

E. E. Lamoreaux, formerly on the road

for V. R. Steglitz, of Eaton Rapids, has

engaged to travel for Morris H. Treusch

Valda A. Johnston has traded his 2:28

mare for the cozy residence at 19 Powell

street, but anticipates great things from

Geo. P. Cogswell, formerly on the road

for H. S. Robinson & Burtenshaw, is

now the proprietor of a retail shoe store

Captain Jim could not be bribed to

call on a customer April 9. He will be

engaged that day in welcoming the sur-

viving members of his old regiment at

Traverse City people are anxiously

awaiting the return of a couple of trav-

elers-too green to burn-who persisted

in carrying on a flirtation with a pair of

hotel girls in such an open manner as to

excite the disgust of everyone cognizant

J. Kipp writes The Tradesman as

follows: George Hallam, traveling sales-

man for Barnes Bros., of Detroit, made a

wager with one Lynn, of Big Rapids, on

the result of the last presidential elec-

tion. George got left and now he has

demanded and received back the amount

Excursion to Detroit Floral Exhibition.

Detroit, Grand Haven & Milwaukee Railway, Toledo, Saginaw & Muskegon Rail-

way, Detroit Division and Michigan Air

fare for round trip, with 25 cents added

for admittance coupon to the exhibition.

to go on all trains on these dates, and will be valid to return on all trains up

to and including following day of issue.

The Detroit rink, in which the exhi-

streets, about four blocks from Brush

street depot, or a block and a half from

corner of Woodward and Jefferson ave-

nues, on the same spot where the 1883

Art Loan was held. This exhibition has

been fully noted through the press of

the State, and will be one of the finest

Mr. Jenks' Close Call.

Mr. Jenks (who came home after a hard day's work, carried three trunks

down stairs, bumped his head against the door, and hurried five squares to the

depot to see some relatives off)—"I feel tired to-night."

"Mercy! Does your back ache?"

Mrs. Jenks (anxiously)-"Tired? Have

"And fleeting pains around your

"Well, now I think of it, I do have

"Oh, my husband, you've got the very

symptoms described in Dr. Quack's med-

of Bright's disease, liver complaint, con-sumption, insanity and death! Run right

ever held in the country.

"And head ache?"

them occasionally.'

"Yes.

The Chicago & Grand Trunk Railway,

of his wager from the stake holder.

a colt bred by the same mare.

on Michigan avenue, Detroit,

their annual reunion at Lowell.

of the matter.

Sherman & Son succeed Obert & Sherman in the banking business at Bancroft.

The Exchange Bank at Gladstone has Battle Creek-Jas. P. Snow succeeds remaining partner under the style of been merged into a State bank, with a paid in capital stock of \$50,000, under Mulliken-O. A. Halladay has bought | Lansing-The firm of L. Price & Co. | the style of the Gladstone Exchange organized the Capital Lumber Co., with John Plankinton, Frederick T. Day and Kendall-Geo. Knapp, who recently a paid-in capital of \$50,000, which is Wm. Plankinton, of Milwaukee; Henry sold his grocery stock to L. A. Mack, officered as follows: President, Jos. S. D. Smith, Appleton, Wis.; J. Frank Ayers, of Detroit; Vice-President, Law- Collom and Wm. H. Keller, Minneapolis; Muskegon-C. L. Brundage has sold rence Price; Secretary and Treasurer, Paul W. Giebel and Capt. Chas. E. Burns, his drug stock to O. C. & W. A. Padley, H. W. Rikerd. The company has bought Escanaba; W. M. Carruthers, Corinne; the planing mill and sash, door and Wm. A. Foss, Edwin S. Tice and F. W. Big Rapids-Robert Telfer, who has blind factory of John Chamberlain (D. McKinney, Gladstone; Sarah McKinney,

> T. C. Crane, now with the Tecumseh Creamery Co., and J. W. Crane, traveling representative for the Western Dairy Supply Co., have formed a copartner-D. G. Kenyon is handling the city ship under the style of Crane & Son and trade of H. S. Robinson & Burtenshaw will put in a creamery at Burr Oak, beginning the season's work about May 1.

> > FOR SALE, WANTED, ETC. Advertisements will be inserted under this head for wo cents a word the first insertion and one cent a ord for each subsequent insertion. No advertise tent taken for less than 25 cents. Advance payment.

BUSINESS CHANCES.

POR SALE—A CLEAN STOCK OF HARDWARE AT Rockford, Mich.; will invoice about \$2,000. Enquire of J. Frank Mead, Agt., Rockford, or S. F. Stevens Foster, Stevens & Co.), Grand Rapids. FOR SALE-DRUG STOCK, FIXTURES AND SODA fountain, good location. Enquire 79 Plainfield

F fountain, good location. Enquire 79 Plainfield Ave.

Ave.

FOR SALE—FULL SET OF TINNERS' TOOLS, SAFE, show cases and barnware fixtures—all in good condition and cheap for cash. Will sell one or all. J. Vander Veen, 122 Monroe street, Grand Rapids. 373

RUG STORE FOR SALE—ESTABLISHED NINE years; nearest drug store 6 miles; in one of the best growing towns of 600 in Southern Michigan; a rare bargain for right man; best of reasons given for wishing to sell. If you mean business, address, W. R. Mandigo, Sherwood, Mich.

FOR SALE—HOTEL IN GOOD RESORT TOWN, WITH reason for selling; barn, 3x60; sample room and livery office, 16x28; good livery; mail and stage line in barn; house paying \$100 per month now. For particulars, address "Hotel," care Tradesman.

TOR SALE—A GENERAL STOCK OF MERCHANDISE;

ulars, address "Hotel," care Tradesman. 399

FOR SALE—A GENERAL STOCK OF MERCHANDISE; will invoice \$10,000; including fixtures; business of 1888 was over \$40,000; located in thriving town of 1,500 in Central Michigan; buildings for sale or rent; to parties purchasing, we will give our trade, which amounts to from \$600 to \$1,000 per month; reasons for selling, other business. Address M, care Michigan Tradesman.

FOR SALE—STOCK OF DRY GOODS, CLOTHING, boots and shoes, in live town in Central Michigan;

L boots and shoes, in live town in Central Michigan will invoice about \$7.500, fixtures included; trade of 1888 about \$92,000; will rent or sell building; our trade will be given to buyer; reasons, too much business Address B, care Michigan Tradesman. Address B, care Michigan Tradesman.

TOR SALE AT A BARGAIN—ONE STEAM BOILER
4x12 feet, 45 3-inch flues, fire front, breeching,
smokestack, safety valve, water gauge and inspirator;
was replaced by larger boiler; all in good order. J. E.
Greilick, Lock Box 18, Traverse City, Mich.

SNAP—GROCERY STORE IN EAU CLAIRE, WIS.
that pays for itself twice a year will be sold to
the right party for cash, if it can be sold at once; it
will pay to look into this. For particulars, address
Box 485, Eau Claire, Wis.

LOR SALE—RBIGHT CLEAN SECOND 1

Box 485, Eau Claire, Wis.

FOR SALE—BRIGHT, CLEAN STOCK OF GROCERIES, crockery and glass-ware, in growing town of over 1,200; stock and fixtures will invoice about \$2,500; business averages \$1,500 per month; store building is one of the finest in the State for business and will be rented or sold; reasons, other business needs our attention. Address A, care Michigan Tradesman. 378

HELP WANTED.

WANTED-ACTIVE, HONEST YOUNG MAN WHO has had two years' experience in the drug business. Address No. 388, care Tradesman.

SITUATIONS WANTED. WANTED-SITUATION AS BOOK-KEEPER BY MAN of eight years' experience, who is familiar with general merchandise. Address A. E. Chambers, 95 Monroe Street, Grand Rapids, Mich. 407 Monroe Street, Grand Rapids, Mich. 407

WANTED—SITUATION—BY REGISTERED PHARmacist; thorough qualifications; excellent references. Address Box 187, Sherwood, Mich. 403

WANTED—SITUATION—BY A PHARMACIST, REGISTERED by examination; best of references. Address No. 402, care Michigan Tradesman. 402

GITUATION WANTED—A COMMERCIAL TRAVELER Disopen for engagement. Large acquaintance with grocery trade in Michigan. Address Jackson, care Michigan Tradesman. 325

CALESMAN WISHEST TO DEDPENDED. Care Michigan Tradesman.

SALESMAN WISHES TO REPRESENT GRAND RAPIDS

Manufacturer to the trade in Chicago, or on the road after April 1st. Address 395, care Tradesman.

395

MISCELLANEOUS.

To EXCHANGE—I HAVE A NEW, BRIGHT, WELL-selected little stock of hardware to exchange for a farm or city real estate. Address No. 401, care Michigan Tradesman.

\$1,200 CASH BUYS MANUFACTURING BUSI-ness paying 109 per cent. Best of reasons for selling. Address Chas. Kynoch, St. Ignace, Mich. 228 I HAVE SOME FIRST-CLASS PROPERTY, WELL Timproved and nicely located, in South Dakota; also some other property to exchange for a stock of goods. J. C. McKee, 23 Fountain 8t. 392

WANTED-TO EXCHANGE-PRODUCTIVE REAL estate in the thriving village of Bailey on the C. & W. M. Railway for house and tot in Grand Kapids, worth about \$1,500. Address, D. B. Galentine, Casnovia, Mich.

MANTED—1,000 MORE MERCHANTS TO ADDPT OUR Improved Coupon Pass Book System. Send for samples. E. A. Stowe & Bro., Grand Rapids. 214  $\overline{F}^{OR}$  SALE-GOOD RESIDENCE LOT ON ONE OF the most pleasant streets "on the hill." Will exchange for stock in any good institution. Address 26%, are Michigan Tradesman.

WANTED-EVERY STORE-KEEPER WHO READS
this paper to give the Sutliff coupon system a

### CASH SALE CHECKS.

ical almanac, and you are on the verge Encourage your trade to pay cash instead of running book accounts by using Cash Sale Checks. For sale at 50 cents per 100 by E. A. STOWE & BRO.. Grand Rapids. down to the drug store, and buy a dozen

## C.G.A. Voigt&Co.

PROPRIETORS OF



## Star Roller Mills,

Grand Rapids, Mich.



## LION COFFEE



Merchants, YOU WANT THIS CABINET

Thousands of Them

often seen on the floor of the average grocer. Beautifully grained and varnished and put together in the best possible manner. Inside each cabinet will be found one complete set of castors with screws.

Every Wide-Awake Merchant

Should Certainly Sell

## LION, THE KING OF GOFFEES.

An Article of Absolute Merit.

It is fast supplanting the scores of inferior roasted coffees. Packed only in one pound packages. Put up in 100-lb cases, also in cabinets of 120 one-pound packages. For sale by the wholesale trade everywhere. Shipping depots in all first-class cities in the United States.

Woolson Spice Co., TOLEDO, OHIO.



Product of Our Factory at Fon du Lac, Wis.

You can buy a better \$3 Men's Calf Shoe and other grades made by C. M. HENDERSON & CO. near your own door than other manufacturers can offer, and this is true of our Ladies' Fine Dongola and Goat \$2.50 Shoe and our \$3 Henderson French Kid, and other grades made at our Dixon Factory, where our celebrated "Red School House" Shoes are produced. We have special advantages for manufacturing them and make them all on the theory of merit and style. "The proof of the pudding is in chewing the string," and if you will test them we shall highly appreciate it and are sure it will prove to your advantage. Our heavier grades of goods made at our third factory are also acknowledged to be unequaled.

C. M. HENDERSON & CO., Chicago.

Factories:

Willard H. James,

Salesman for the Lower Peninsula.
P. O. address, Fon du Lac, Wis.

Dixon, Ill.

Chicago, Ill.

Morton House, Grand Rapids, Mich.

We furnish electrotypes of our Specialties to Customers.



SCENE ON A COFFEE PLANTATION CHASE & SANBORN. OUR COFFEES HAVE A NATIONAL REPUTATION REPRESENTING
THE FINEST GROWN.

EAL BRAND COFFEE JAVA and MOCHA, surpassing all others its richness and delicacy of flavor. Justly called The Aristocratic offse of America. Always packed whole roasted (unground) in 2 lb. ir-tight in cans. SEAL BRAND COFFEE in its richness and delicacy of flavor. Justly cal

A skilful blending of strong, fla-vory and aromatic high grade ngle Rio bean, and guaranteed to the strong strong strong strong strong the strong st CRUSADE BLEND

RETAIL CROCERS Tell us that their coffee trade has selling our coffees. What it has done for them it will do for you. Send for

CHASE & SANBORN,

- BOSTON, MASS. BROAD STREET,

Western Department: 80 Franklin St., Chicago. HERBERT T. CHASE,

Representative for Michigan and Northern Ohio, GRAND RAPIDS.

#### ASSOCIATION DEPARTMENT.

Michigan Business Men's Association President—Frank Wells, Lansing.
First Vice-President—H. Chambers, Cheboygan.
Second Vice-President—C. Strong, Kalamazoo.
Secretary—E. A. Stowe, Grand Rapids.
Treasurer—L. W. Sprague, Greenville.
Executive Board—President; C. L. Whitney, Muskegon
Frank Hamilton, Traverse City; N. B. Blain, Lowell
Chas. T. Bridgman, Flint; Hiram DeLano, Allegan
Secretary.

Secretary.

onnittee on Insurance—Geo. B. Caldwell, Green.
onnittee on Insurance—Geo. B. Caldwell, Green.
lit. W. S. Powers, Nashville; Oren Stone, Flint.
onnittee on Legislation—S. E. Parkill, Owosso; H.
A. Hydorn, Grand Rapids; H. H. Pope, Allegan.
lonmittee on Trade Interests—Smith Barnes, Traversc
City; Geo. R. Hoyt, East Saginaw; H. B. Fargo, Mus
kegon.

ee on Building and Loan Associations—Chaun ong, Kalamazoo; Will Emmert, Eaton Rapids

The following auxiliary associations are operating under charters granted by the Michigan Business Men's Association:

No. 1-Traverse City B. M. A. No. 2—Lowell B. M. A.
President, N. B. Blain; Secretary, Frank T. King. No. 3-Sturgis B. M. A. No. 4—Grand Rapids M. A. E. J. Herrick; Secretary, E. A. Stowe No. 5-Muskegon B. M. A.

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No. 9—Lawrence B. M. A.

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President, C. McKay; Secretary, Thos. Lenne No. 13—Sherman B. M. A.

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President, A. Wenzell; Secretary, Frank Smith. No. 50-Manistee B. M. A.

President, A. O. Wheeler; Secretary, C. Gran

No. 51—Cedar Springs B. M. A. No. 52-Grand Haven B. M. A. No, 53—Bellevue B. M. A. President, Frank Phelps; Secretary, A. E. Fitzgerald. No. 54—Douglas B. M. A.

President, Thomas B. Dutcher; Secretary, C. B. Waller. No. 55—Peteskey B. M. A.

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President, Geo. Parsons; Secretary, J. M. Hall.

No. 68-Allegan B. M. A.

President, H. H. Pope; Secretary, E. T. VanOstrand. No. 69—Scotts and Climax B. M. A. mittee of the Michigan Business Men's Associa-President, Lyman Clark: Secretary, F. S. Will
No. 70—Nashville B. M. A.,
President, H. M. Lee; Secretary, W. S. Powers
No. 71—Ashley B. M. A., tion was presented and referred to the Insurance

No. 72—Edmore B. M. A. J. F. Cartwright; Secretary L. Gin.
No. 75 - Tecumseh B. M. A.
Oscar P. Bills; Secretary, F. Rosacr No. 76—Kalamazoo B. M. A. President, S. S. McCamly; Secretary, Chauncey

No. 81—Flushing B. M. A.
President, L. A. Vickery: Secretary

No. 82-Alma B M. A.
President, B. S. Webb; Secretary, M. E Pollasky.

No 83-Sh-rwood B. M. A. President, L. P. Wilcox; Secretary, W. R. Mandigo.

factory, he being the inventor of a novel cart.

No. 77—South Haven B. M. A. President-L. S. Monroe; Secretary, S. VanOstri No. 78-Caledonia B. M. A., J. O. Seibert; Secretary, J. W. Sau No. 79—East Jordan and So Arm B. M. A. President, Chas. F. Dixon; Secretary, L. C. Madison.

How many dealers realize what selling "at cost" means? The majority think it means cost and freight, but in reality it means the average cost of doing business, and that is at least 5 cents upon every dollar of sales at wholesale, and an average of 10 cents upon every dollar of sales at retail. No. 80—Bay City and W. Bay City R. M. A. President, F. L. Harrison; Secretary, Geo. Craig.

average of 10 cents upon every dollar of sales at retail.

The principal items that go to make up the average cost of doing business are rent, interest or capital invested, insurance, labor, superintendence, cartage, lighting and heating, waste, leakage, drying out, wear and tear, taxes, bad debts, and other items which, though more or less intangible and seldom thought of, go to make up a formidable total. Many a dealer who A. M. Wilson, of White Pigeon, is open for an

giving employment to labor, consuming the product of the farmers and thus enhancing the

bury the author of this bare-faced falsehood

about a combination on goods, the President of

the Townships of Nelson and Solon \$10 in gold."

C. F. Braden, Samuel Beall, Wm. Lobden, W. J.

Paw.

The Committee on Roll of Honor reported

Carse, D. S. Haviland,

or shut up. Show your hand,

Association Notes.

Schoolcraft is considering the subject of organizing a B. M. A.

L. M. Mills will organize a B. M. A. at Blanchard on the evening of April 2.

The State Organizer addresses the newlyorganized Vicksburg B. M. A. this evening.

Charlotte Republican: Now, if the old double stave barrel factory could be started up and be put to manufacturing something, our industries would all be in fair shape. In our opinion the Business Men's Association should direct their efforts especially to this end as the first thing to be secured.

A Fennville correspondent writes as follows:

The Business Men's Association think they deserve a holiday and they are making arrangements for a grand banquet and ball to be given by them. It is to be a grand affair and invitations will be extended to their friends in all directions.

Metallogical in the subject of organizing a B. M. A. at Blanchard on the evening of distributing some manufacture's goods. To illustrate: Some grocers will sell sugars at what they pay for them with freight added, and figure that they are subject as extendly losing 5 per cent., or say \$1 per barrel; or, if a retailer, 10 per cent., and the same is true of many proprietary goods which are sold on nearly the same basis.

Another thing, how many grocers are there who have thought of the fact that they cannot afford to sell goods on the same percentage of profit when goods are low as they did wnen goods are low as they di

ments for a grand banquet and ball to be given by them. It is to be a grand affair and invitations will be extended to their friends in all directions.

Manistee Advocate: The Business Men's Association met last evening at Lower Union Hall. It was agreed to open all the stores full hours, beginning Monday evening next. The request of the Association, asking the Western Union Telegraph Co, for additional service in the city. will be compiled with. The Western Union will put up a new wire from Grand Rapids to this city and employ an additional operator. The office will be open from 7 a. m. to 2 p. m.

Grand Traverse Herald: The B. M. A. was fairly well attended last evening. T. G. Shilson, A. S. Dobson, W. S. Anderson and John Helm were admitted to membership. Hon, G. E. Steele talked briefly upon the railroad question, and Mr. Steele, Judge Campbell and Dr. Kneeland were appointed special committee on railroad matters. Routine work was done and then the Junior Boys' band came in and played for the meeting, and asked advice in regard to their organization. This band is composed of a dozen or more lads, mostly under sixteen years of age, and they do credit to themselves and the town. They are to some expense for rent of practice room and for drill master, and it does not seem just right that the lads should be called upon to meet all of these expenses. While not heavy, it is still asking a good deal of them to do this, The business men present at the meeting, and endeavor to sellugars without loss as evening thought the business men of the town would be glad to help a little in the matter, and we have no doubt this is so.

Cedar Springs Clipper: Some snoozer who is either ignorant of the facts or is telling a most mailcious falsehood is reporting the story that the Cedar Springs Business Men's Association has combined and fixed the prices upon the different commodities sold by our merchants. The Association was not organized with that object in view, nor have the members ever practiced it in one single case. It wa

value of real estate in the village and surrounding country. It helped secure the T., S. & M. Railway, and did secure the Northern Kent Bank (with its new brick block, an ornament and credit to the town) and will yet secure a canning factory and apple evaporator. It helps to make rogues honest—pay their honest debts. And all this, certainly, no intelligent and honest citizen will object to. To set at rest and forever organization.

Res lv d. That in order to remove any mis-

The April "Atlantic." The poem by Oliver Wendell Holmes,

the B. M. A. makes this proposition: "To any reputable citizen of Michigan who can, by the Russell Lowell on his seventieth birthecretary's books, any merchant or reputable nay, is naturally the first thing to which the readers of the April Atlantic will citizen in Cedar Springs, prove that at any time since its existence, the B. M. A. has ever fixed the price upon any one article, either bought or the price upon any one article, either bought or usual felicity, and the occasion of its usual felicity, and the occasion of its delivery makes it specially interesting. old by one of its members, or making a combination touching upon any commodity, mer- Mr. H. C. Merwin contributes a studious antile or farm products, he will pay into the paper on "The People in Government;" library fund of each and every district school in and Mr. Samuel Sheldon answers the question "Why our Science Students go to Germany." Thomas Basin, Bishop of Now, Mr. Falsifier, either prove your statements Lisieux, who suffered much at the hands that our Secretary be instructed to offiof Louis XI., forms the subject of an Organization of a B. M. A. at Lakeview.

The business men of Lakeview met at the engine house on the evening of March 12 for the purpose of organizing a B. M. A. L. W. Sprague, the wheel-horse of Greenville, gave a ringing address in explanation of the aims of the Association and the various ways in which it exerts its influence, followed by a few supplementary Organization of a B. M. A. at Lakeview. ciation and the various ways in which it exerts its influence, followed by a few supplementary years; and Miss Louise Imogen Guiney, arks by the State Organizer. The plan of remarks by the State Organizer. The plan of organization was so well received that it was decided to proceed to organize, which was done by the adoption of the regulation constitution and the election of the following officers:

under the name of "An Outline Following," writes a pleasant sketch about Lady Magdalene Herbert, mother to George Herbert. Mr. Hurdy's serial, "Passe Rose," is concluded; Mr. James's "Tragic From the San Francisco Grocer. While retail merch: under the name of "An Outline Portrait President—A. R. Mather.
Vice-President—Fred. Shellman.
Secretary—C. W. Throop.
Treasurer—C. F. Braden.
Executive Committee—E. G. Perkins, W. J.
arse, C. Newton Smith. Muse" is continued, and the concluding The members who signed the constitution at the initial meeting are as follows: E. G. Perkins, J. L. Lazier, C. Newton Smith, C. C. Gilleo, D. J. Brown, F. Shellman, A. R. Mather, C. W. Throop, A. McAfee, C. E. Butler, R. P. Everett,

progress and was given until the next meeting to oresent a final report.

A communication from the Insurance Comin wishing him good luck.

VISITING BUYERS.

without further delay.

The names of about twenty-five questionable customers were handed in and discussed.

The names of about twenty-five questionable customers were handed in and discussed.

President Herrick introduced the following article prepared by F. N. Barrett, of New York, which was read by the Secretary:

How many dealers realize what selling "article prepared by F. N. Barrett, of New York, which was read by the Secretary:

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How many dealers realize what selling "article prepared by f. N. Barrett, of New York, which was read by the Secretary:

How many dealers realize what selling "at cost" means? The majority think it means cost and freight, but in reality it means the average cost of doing businesses, and that is at least 5 cents when and discussed and the class they are intended to affect are usually so unserupulous that Co. Read Go. Hirscherd, Hill Johnson, Saranac Go. Bellegan & Pickhard, Go. Hill Johnson, Saranac Go. Bellegan & Pickhard, Co. Read Go. Hirscherd, Berin Johns Berokings R G Smith, Wayland J Wanden Bosch, Zeeland J Wanden Bosch, Zeelan

Bankruptcy Act.

ciation is in receipt of the following communication from the National Association of Stove Manufacturers: In our judgment a uniform plan for the collection of debts, or more particularly for the collection and distribution

portance to the business community, second only to that of a uniform cur-Laws uniform in their operation throughout the United States can only be passed by Congress, and Congress has no power to pass any such law except under

of the assets of insolvents, is in its im-

the power conferred by the Constitution to establish uniform laws upon the subject of bankruptcy.

We all know the ease and frequency of preferences—by chattel mortgage, bill of sale, or confidential indebtedness to

relatives or others—that by rendering fraud easy, and escape from its punishment easier, puts a premium upon dis-honesty; the unsecured, or unpreferred creditor, having no redress. It is by no means rare for a wholesale

house to bolster the credit of a weak merchant until others are induced to sell him, and then enforce a demand for payment or security, by threat of proceedings for collection.

We believe that an equitable bankrupt

law is one by which it is impossible for a debtor to be discharged from the legal obligation of his debts, without a full disclosure of his condition and a full sur-render of his property. If a law provided that any confidential preference, or any deception, or concealment of property, should prevent a discharge in bankruptcy, it would be an incentive to honesty, and prove a safeguard, both to debtor and creditor.

Former bankrupt laws have been passed after periods of depression or of panic, when relief for large numbers seemed to justify a legal discharge from their obligations. What we now need is a measure of permanency, adapted to the current needs of business, that shall take the property of a debtor, unable or unwilling to pay, and by a single process and at minimum cost distribute the proceeds to his creditors.

One chief abuse that a bankrupt law should be framed to prevent is that of preferences. When they are given to creditors, it may be by connivance be When they are given to tween debtor and creditor, or that in itself amounts to fraud. When given to relatives or friends, their effect is usually fraudulent and they are often so intended from the first. The law should make them impossible, unless given openly, and as a matter of record and with a limit of time that is ample notification to creditors.

We do not wish to discuss the question at length in this report, but, believing a general bankrupt law to be a measure that would have a salutary effect upon business, we hope for a free discussion of the question in convention, and would recommend the adoption of the following resolution:

Resolved, That the early enactment of a general bankrupt law, to compel an unreserved showing and surrender of assets, to prevent unjust preferences and to facilitate just settlement of the estates of insolvent debtors—as a permanent feature of our collection lawsis a much needed measure and one that would benefit business alike in all sec-Your Committee further recommend

cially communicate this action of our Association to Boards of Trade and Business Men's Associations in other cities, and that it be given to the press. We also recommend a memorial to

Congress from our Association, urging the passage of such a law, and that, as individuals, we urge it upon the attention of our respective representatives in

Injustice to Retail Merchants.

While retail merchants in interior portion of "Hannah Calline's Jim" also towns, men who are experienced in trade forms part of this number. The two and meet their engagements, are usually short stories are "The King's Cup and prepared for legitimate competition and Cake," by Sophie May, and "A Dissolv-look upon it as a feature of trade which ing View of Carrick Meagher," by George cannot be avoided, they often have good ing View of Carrick Meagher," by George H. Jessop. Mr. Bliss Carman, the young Canadian poet, contributes a long poem, "Death in April," and Dr. T. W. Parsons some verses called "In Eclipse." Criticies of Renan's Dramas and other recent books conclude an interesting number. traders that municipal legislation has East Saginaw Jottings.

The committee in charge has secured been invoked in order to keep out such interlopers. In one Western town, Dan-PAW PAW, March 10, 1608.

E. A. Stowe, Grand Rapids:

DEAR SIR—The business men of Paw Paw have completed the organization of their B. M. A., with sixty-two charter members, and have started out with fair prospects of success. When does the fiscal year of the State Association begin? We are in hopes to be able to take a charter soon. Yours truly, a charter soon. Yours truly, will, MASON, Sec'y.

WM. H. MASON, Sec'y.

WM. H. MASON, Sec'y.

Treasurer

Treasurer

Treasurer

Treasurer

Treasurer

Treasurer

Treasurer

Treasurer

Treasurer

Grand Rapids Mercantile Association, held at The Tradesman office on March 19, B. Barendse, the Oakdale Park grocer, was elected to membership.

The Committee on Roll of Honor reported years, severs his connections with that Such an enactment might, perhaps, be firm this week. George has made many secured in some localities, but it is rather friends among the dealers, who will join doubtful if it could be adopted to an extent that would accomplish much good. Laws of this character are very easily evaded, and the class they are intended to affect are usually so unscrupulous that

the competition of dishonest or incompetent traders-whose stock often stands them in only half that sum and sometimes even less-costly and vexatious. example that men, naturally straightforward and honest, finding the creditors of others so lenient and easy to settle with

Stove Manufacturers Favor a General are almost inclined to adopt a policy which, while it may have tarnished the reputation of insolvents, has frequently The Michigan Business Men's Assoplaced them in a better position cially. A correspondent of a Canadian contemporary, writing on this subject

> "I believe the present system is rotten. Now, take the case of a merchant who establishes a business in a town, and he commences at once and undersells all his neighbors, slaughtering the goods and left, all the time pocketing the money. In the mean time his creditors are wondering why he is not payingwell, you see, he can't pay, for presently he is going to ask his creditors to accept a compromise at, say, forty cents on the dollar cash, slaughtered money saved up for the job. Now, he says to the public, 'Hurrah! I can undersell all the merchants in town, I have got all my goods at forty cents on the dollar.' Now, you see, this is done every day; and so long as the wholesaler settles by accepting such offers just so long is he injuring his customers who pay one hundred cents on the dollar. Now, I think if those dishonest dealers knew that there would be no hope of any kind of a compromise they would be more careful in what they were doing and avoid such reckless sell There will never be a healthy, sound business until compromises are done away with." The above sound opinion, so tersely

expressed, will be appreciated by solvent retail merchants on this coast who have for years strongly protested against compromise settlements and their attendant 10 & 12 MONROE ST. evils.

Becoming Extinct.

The alligator of the South, like the buffalo of the West, is likely soon to become extinct. The slaughter of the alli-FILES—New List. gator for its hide, like the slaughter of buffaloes for their hides, has been so great that it will be only a few years be-Heller's Horse Rasps. Nos. 16 to 20; 22 and 24; 25 and 26; List 12 13 14 Discount, 60

His Answer Was Satisfactory. "Wife, did you order that boneless liver as I asked you to do this morning?" "Yes, I did."

Strap and T

"What did the butcher say?" "You're a mean, good-for-nothing old Don't speak to me again for a

There are over 200 different secret orders in the United States, and every one of them have been used as a cover for the condition of a man who com home late "fr'm zhe lodge, m'dear."

### HARDWARE.

HARDWARE.	HANGERS. di
Prices Current.	Barn Door Kidder Mfg. Co., Wood track
These prices are for cash buyers, who pay promptly and buy in full packages.  AUGURS AND BITS.  dis.  60	HOLLOW WARE   Pots
inell's       60         Cook's       40         jennings', genuine       25         jennings', imitation       50&10	HOUSE FURNISHING GOODS. Stamped Tin Wareew list 70 Japanned Tin Ware. Granite Iron Ware
First Quality, S. B. Bronze. \$7.00  "D. B. Bronze. 11.00  "S. B. S. Steel. 8.50  "D. B. Steel. 13.00  BALANCES. dis.  Spring BARROWS. dis. Garden BELLS. dis. BELLS. dis.	Grub 1
B. B. Steel 13 00 Balances. dis.	HORSE NAILS. Au Sable
BARROWS. dis.	Northwestern dis. 5&10&2½6
BELLS. dis, Hand. 60&10&10	Door, mineral, jap. trimmings  Door, porcelain, jap. trimmings
BELLS.   dis.   dis.   dis.   dis.   dis.   doctroited   dis.   dis.	Door, mineral, jap, trimmings Door, porcelain, jap, trimmings Door, porcelain, plated trimmings Door, porcelain, trimmings Door, porcelain, trimmings Drawer and Shutter, porcelain Picture, H. L. Judd & Co.'s Hemacite
BOLTS.   Gis.   \$ 0	LOCKS—DOOR, di
10	Mallory, Wheeler & Co.'s.  Branford's  Norwalk's  LEVELS.  Stanley Rule and Level Co.'s.
Cast Barrell, brass knobs.       40         Cast Square Spring.       60         Cast Chain.       40         Wrought Barrel, brass knob.       60	Stanley Rule and Level Co.'s
Seleigh shoe	Adze Eye. \$16.00, di Hunt Eye. \$15.00, di Hunt's. \$18.50, dis. 20 MAULS. Gerry & Co.'s, Post, handled. Sperry & Co.'s, Post, handled. Coffee, Parkers Co.'s. dis.
Barber. 40 Backus 50&10	Coffee, Parkers Co.'s. Mullashlas
Spofford 50 Am. Ball net BUCKETS.	Coffee, Parkers Co.'s
BUCKETS.   \$3.50	Stebbin's Pattern 66 Stebbin's Genuine 66 Enterprise, self-measuring NAILS
Cast Loose Pin, figured	Enterprise, self-measuring.  NAILS  Advance above 12d nails.
Wrought Loose Pin. 60&10 Wrought Loose Pin, acorn tip. 60&05	FENCE AND BRADS. 50d to 60d
Cast Loose Pin, Berlin bronzed	10d
Wrought Inside Blind         60&10           Wrought Brass         75           Blind         Clark's         70&10	
Wrought Brass   75	4d. FINE BLUED. 3d. 2d.
Ordinary Tackle list April 17, '85	2d CASTING AND BOX.
CARPET SWEEPERS.  Bissell No. 5	2d
CRADLES.	3d
Grain         dis. 50&02           CROW BAR3.         per 1b         04           Iron, Steel Points         " 3½	% inch
CADO	1½ and 1¾ inch
Ely's 1-10 per m 65 Hick's C. F 60 G. D 35 Musket 60	2 and 2¼ 2½ and 2¾ 3 inch 33 4 and 4½ inch Each half keg 10 cents extra.
CARTRIDGES.   150	OILERS. d. Zinc or tin, Chase's Patent
Socket Firmer	Brass or Copper Reaper per gross, \$15 Olmstead's 5
Socket Corner	PLANES. dd Ohio Tool Co.'s, fancy
Barton's Socket Firmers	
Curry, Lawrence's	Fry, Acme
White Crayons, per gross12@121/2 dis. 10	RIVETS.
COCKS.   60	"A" Wood's patent planished, Nos. 24 to 27 "B" Wood's pat, planished, Nos. 25 to 27 Broken packs ½c per pound extra.
Planished, 14 oz cut to size per pound 33 " 14x52, 14x56, 14x60	ROPES. Sisal, ½ inch and larger
Cold Rolled, 14x56 and 14x60	squares.
DRILLS.   dis.   Morse's Bit Stocks   40	Mitre
DRIPPING PANS.	Nos. 10 to 14
Large sizes, per pound 61/4	Nos. 22 to 24
Com. 4 piece, 6 in	All sheets No. 18 and lighter, over 30 in wide not less than 2-10 extra

### Foster, Stevens & Co.29 EXPRESS WAGONS.



Write for Illustrated Price List and Discount.

### Foster, Stevens & Co.,

33, 35, 37, 39 & 41 LOUIS ST

EXPANSIVE BITS. dis. clark's, small, \$18; large, \$26. 30 ves', 1, \$18; 2, \$24; 3, \$30 25	SAND PAPER. List acct. 19, '86dis. 40
ves', 1, \$18; 2, \$24; 3, \$30	
Disston's	" White B " 50 " Drab B " 55
Gicholson's       60&10         Ieller's       50         Heller's Horse Rasps       50	Discount, 10.
GALVANIZED IRON.  Nos. 16 to 20; 22 and 24; 25 and 26; 27 28	Solid Eyes
GAUGES. dis.	SAUSAGE SUUFFERS OR FILLERS.
tanley Rule and Level Co.'s	Draw Cut No. 4       each, \$30, dis. 30         Enterprise Mfg. Co       dis. 20&10@30         Silver's       dis. 40&10
Naydole & Co.'s         dis. 25           Lip's         dis. 25           Cerkes & Plumb's         dis. 40&10           Hason's Solid Cast Steel         30c list 50           Blacksmith's Solid Cast Steel, Hand         30c 40&10	SAWS, dis.
Asson's Solid Cast Steel 30c list 50 Blacksmith's Solid Cast Steel, Hand 30c 40&10	Disston's Circular
HINGES.  diste, Clark's, 1, 2, 3	Atkins' Circular dis. 9  "Silver Steel Dia. X Cuts, per foot, 70  "Special Steel Dex X Cuts per foot 50
crew Hook and Eve. 1/6net 10	" Special Steel Dia. X Cuts, per foot 30 " Champion and Electric Tooth X Cuts, per foot 28
" " 58	TACKS. dis
HANGERS dis	American, all kinds         60           Steel, all kinds         60           Swedes, all kinds         60           Gimp and Lace         60
Barn Door Kidder Mfg. Co., Wood track	Cigar Box Nails
	Common and Patent Brads
HOLLOW WARE   60&10	Tinned Trunk and Clout Nails
HOUSE FURNISHING GOODS.	Steel, Game
apanned Tin Ware 25 Granite Iron Ware 25	Oneida Community, Hawley & Norton's         70           Hotchkiss'         70           P. S. & W. Mfg. Co.'s         70
Frub 1     \$11, dis. 60       Frub 2     \$11.50, dis. 60       Frub 3     \$12, dis. 60	Hotchkiss 70 P. S. & W. Mfg. Co.'s 70 Mouse, choker 18c per doz. Mouse, delusion \$1.50 per doz.
Grub 3	### WIRE. dis. 67½   Annealed Market
HORSE NAILS.  \[ \text{dis. 25\&10\tilde{25\&10\&10}} \]  \[ \text{tham} \qquad dis. 5\&10\&2\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\	Mouse, delusion         \$1.50 per doz.           Bright Market         dis.           Bright Market         67½           Annealed Market         70&:10           Coppered Market         62½           Extra Bailing         55           Tinned Market         62½           Tinned Broom         per pound 09           Tinned Mattress         per pound 8½           Coppered Spring Steel         50           Tinned Spring Steel         40&:10           Plain Fence         per pound 03           Barbed Fence, galvanized         \$3           " painted         3           0         1ew list net           Brass         "           WIRE GOODS         dis
KNOBS—New List. dis.	Tinned Broom. per pound 09 Tinned Mattress per pound 8½ Connered Spring Steel
Ooor, porcelain, jap. trimmings	Tinned Spring Steel 40&10 Plain Fence per pound 03
Oor, porcelvin, trimmings 55 Orawer and Shutter, porcelain 70 Picture, H. L. Judd & Co.'s 40&10	Barbed Fence, galvanized
Hemacite	Brass. WIRE GOODS. dis.
Mallory, Wheeler & Co.'s	Bright
LEVELS. dis.	
MATTOCKS.  Adze Eye	WRENCHES.   dis.
Hunt's	MISCELLANEOUS. dis.
Sperry & Co.'s, Post, handled.   50	Bird Cages         50           Pumps, Cistern         75           Screws, New List         70&05           Casters, Bed and Plate         50&10&10
" P. S. & W. Mfg. Co.'s Malleables 40 Landers, Ferry & Clark's 40 Enterprise 25	Dampers, American 40 Forks, hoes, rakes and all steel goods 66% Copper Bottoms 30c
MOLASSES GATES. dis.	
Stebbin's Genuine	METALS, PIG TIN. Pig Large
Advance above 12d nails.  FENCE AND BRADS.  50d to 60d	COPPER. Duty: Pig, Bar and Ingot, 4c; Old Copper, 3c
[0d	Manufactured (including all articles of which Copper is a component of chief value), 45 per cent ad valorem. For large lots the following
3d and 7d 40 dd and 5d 60 dd 2d 10 dd 2d 150	quotations are shaded:
100   100	Lake
2d	ZINC.   Duty: Sheet, 2½c per pound.   6%   pound casks   6½   Per pound   7@7½
CASTING AND BOX.  12d to 30d 50 di to 9d 75 di to 7d 90 di to 5d 110 di to 5d 150	Per pound
5d to 7d 90 4d to 5d 110 3d 150	potnd. Pipe and Sheets 3c per pound. American
% inch	Bar
CLINCH. 2  **CLINCH. 1 35	solder
% CLINCH.  1½ and 1¾ inch	The prices of the many other qualities of solder in the market indicated by private brands vary according to composition.
	Cooksonper pound 1464
OILERS. dis. Zinc or tin, Chase's Patent. 60&i0 Zinc, with brass bottom. 50	
Brass or Copper       50         Reaper       per gross, \$12 net         Olmstead's       50&10	14x20 IC, " 6 00 12x12 IC, " 6 25 14x14 IC, " 10 00
Ohio Tool Co.'s, fancy	Daxi4 IC, Charcoal   \$ 6 00   14x20 IC,   \$ 6 00   12x12 IC,   \$ 10 00   10x28 IC,   \$ 10x14 IX,   \$ 7 75   14x20 IX,   7 75   12x12 IX,   \$ 8 00   14x14 IX,   \$ 12 50   20x28 IX,   \$ 12 50   12x12 IX,
Sciota Bench	12x12 IX, " 8 00 14x14 IX, " 12 50 20x28 IX, "
Stanley Rule and Level Co. s, wood	Each additional X on this grade, \$1.75.  TIN—ALLAWAY GRADE.
RIVETS. dis.	14x20 IC, " 5 40 12x12 IC, " 5 40
Copper Rivets and Burs	29x28 IC, " 9 25 10x14 IX, " 11 80
"A" Wood's patent planished, Nos. 24 to 27 10 20 "B" Wood's pat. planished, Nos. 25 to 27 9 20 Broken packs ½c per pound extra.	12x12 IX, 6 90 12x12 IX, 6 90 14x14 IX, 7 15
Sisal, ½ inch and larger	Each additional X on this grade \$1.50. 14 80
Steel and Iron	ROOFING PLATES   ROOF
Try and Bevels. 60 Mitre 20	14x20 IX, " " 7 00 29x28 IC, " " 11 50
Nos. 10 to 14	14x20 IX, " " " 6 40 20x28 IC, " " " 10 50
NOS. 22 to 24 4 20 5 10	
Nos. 25 to 26	14x31 IX 13 50
wide not less than 2-10 extra	TALOUIA,

### The Michigan Tradesman

Brief Digests of Recent Decisions in Courts of Last Resort.

NATIONAL BANK SHARES-TAXATION. According to the decision of the Supreme Court of Nebraska in the recent case of Bressler vs. Wayne County, the owners of shares of national bank stock having no other credits or moneyed capital are entitled to have their bona fide to such a such large entitled to have their bona fide to such large entitled to have their bona fide large entitled to have the large ent shares in the assessment and taxation of

MARRIED WOMEN-KENTUCKY LAW. In Kentucky, property purchased with money earned by a married women during the existence of the marriage and boxes. The erop of the State averages from two and one-half to three million boxes. The majority of the groves are ing the existence of the marriage and boxes. The majority of the groves are conveyed to her, is subject to the husband's debts created before the purchase, the husband being entitled to the prothe husband being entitled to the pro-ceeds of the wife's labor. So held by bitter. This stock is the best to graft the Kentucky Court of Appeals.

BOND - SURETIES - SUBSEQUENT LEGIS-LATION.

The liability of the sureties in a bond given in pursuance of a statute to secure the payment of such fines and penalties as may be imposed upon the principal obligor thereunder cannot be enlarged by subsequent legislation creating new offenses or establishing new penalties, according to the decision of the Supreme Court of Pennsylvania in the case of Crawley vs. The Commonwealth.

CONTRACT - PURCHASE - MEASURE OF DAMAGES.

A person who fails to comply with his contract to furnish goods is liable for the value of the goods in the open market at the time of the failure, but when similar goods cannot be purchased in the open market the measure of damages is the actual loss sustained by the purchaser in not receiving the goods according to contract. So held by the Supreme Court of

INSURANCE-INCREASED RISK.

A policy of insurance on a stock of goods provided that if the risk should be increased by the erection or occupation of neighboring buildings without the boys earning all the way from 50 cents to \$1.25 a day. The busy season begins in November and lasts until April. assent of the plaintiffs indorsed thereon the policy should be void. After the contract of insurance was made one of the insured, who was the owner of the building in which the goods were insured, bought a farm building located a short distance from the storeroom and moved land cultivated, weeded and kept clear it up to and connected it with the store-house, making an opening from the store-diseased, and this takes all summer. house into it, and used them both as one building, forming an ell. The company had no notice of this. A fire occurred, destroying the building and the goods contained in the ell formed by the storehouse and the farm building. The Su-perior Court of Kentucky held that under the circumstances the risk was increased and the policy rendered void.

TRADE-MARK—UNION LABEL.

The Supreme Court of Minnesota has rendered a decision in the case of The Cigar Makers' Protective Union vs. Conhaim et al., holding that the devise Cigar Makers' Protective Union vs. are more profitable to us, and fext to Conhaim et al., holding that the devise adopted by the Cigar Makers' Union, to be used by their several members on boxes of cigars made by such members, a considerable industry, especially the boxes of cigars made by such members, was not a valid trade-mark. The court said: "Such device not indicating by what persons the cigars are made but only that they are made by some member of one of such unions, the right to use the device belonging equally to each of all the members and continuing only while the person remains a member, it is not a legal trade-mark."

TRADE-MARK-MEANINGLESS WORD. The question was raised before the Chancery Division of the High Court of Justice (England) in the recent case of Burgoyne vs. Pownall, whether the word "Oomoo" could be registered as a trademark in respect of wine and spirits. The defendant opposed the application on the ground that the word was a colorable imitation of the mark Emu, and calculated to deceive, that the word was not "an invented word, or a word having no reference to the quality of the goods, and that it was not a fancy word in common use. It was shown that the word "Oomoo" was an adjective in the aboriginal language of Australia, signifying "choice." Mr. Justice Chitty, before whom the case was tried, permitted the sell on their merits, and prices could be registration. He said that in Great Britain the word "Oomoo" was obviously a meaningless word. Granting that "Oomoo" did mean "choice" among county there are numberless groves that the aboriginal inhabitants of Australia, it carried no linguistic meaning to an ordinary Englishman, or to Englishmen in any numbers, and was therefore to all intents and purposes a meaningless word.

A Necessary Precaution.

"Say," said the proprietor of a big hotel in Connecticut, to a commercial traveler who was dancing a jig in his room, on the fourth floor; "don't kick up such a racket here. You must keep quiet while in this house."

"I am disturbing no one," pleaded the

traveling agent.
"Perhaps not," admitted the proprietor: "but you may shake out the front of the building, and we have no boiler in the basement to which to attribute the disaster."

Short and Sweet.

She-Did your uncle leave you anything, Henri? He-He did.

She—Henri, I am yours. He—He left me his blessing. She-Henri, I am not yours.

Tit for Tat. Teller—"I cannot pay that check unless you get some one to identify you."
"Why, my name is on the check."

"Yes, but I don't know you." "Neither do I know you; but I trusted you with the check just the same."

His Own Diagnosis. Mother-And do you really feel so

very bad, Bobby? Bobby—Yes, ma. I ain't quite sick enough to need any medicine, but I'm a little bit too sick to go to school.

ORANGE CULTURE.

How the Crop is Raised and Disposed of in Florida

upon, and when budded to the best sweet

varieties the new wood is all sweet above the graft and produces the most luscious fruit, a tree taking three to four years to

pear. I was born and brought up at Lake

Harris, and when at the age of twenty-

one I moved to Citra and bought a grove, the country was a wood, boasting one

oine cabin and four inhabitants. All of

consequently sour, so I grafted them and made them sweet, studied the nature of the fruit, kept the ground clean and well-

fertilized, and for eighteen years have diligently pursued the business, and as a

result my grove of 200 acres this year yields 50,000 boxes of oranges, which is

greater than the yield of any other grove in the State. Bishop, Hoit & Co., my

neighbors, have a grove of 175 acres and are the second largest, and the Lindsay

or Cresent Orange Company, also in this district, are the third largest growers.

At Citra we confine our labor to men as

This, of course, does not require as many

use. At Indian River, further south, bananas, pineapples and cocoanuts, which are largely tropical or open-air

plants, are grown extensively. Oranges are more profitable to us, and next to

young fruit drops off; hence, there is

to a depth of 1,000 feet, the flow of water is insufficient for practical purposes.

the life out of the fruit, but by keeping the trees well trimmed, and the land

clear and well fertilized, the business

cannot fail to be successful. Of one

thing I am strenuously in favor, and that is confining our shipments to one or two Eastern markets, where all consignments

would guard against an overstocked market and the loss incidental to perishable goods, and the advantage gained

ship from 100 to 10,000 boxes of the fruit with the return of every season."

would be sold at an exchange.

dry stock, measured merchantable, mill culls Marion county, in the center of Florida, is celebrated for producing one-fourth of Basswood, log-run . Birch, log-run . . . . . Birch, Nos. 1 and 2 . Black Ash, log-run . the orange crop of that State. It has large groves of natural growth situated Cherry, log-run
Cherry, Nos. 1 and 2.
Cherry Cull
Maple, log-run
Maple, soft, log-run in the midst of rich hummocks, those adjacent to Citra, its principal shipping Maple, soft, log-run.
Maple, Nos. 1 and 2.
Maple, clear, flooring
Maple, elear, flooring
Maple, white, selected
Red Oak, log-run
Red Oak, Nos. 1 and 2.
Red Oak, ½ sawed, 6 inch and upw'
Red Oak, ½ sawed, regular
Red Oak, No. 1, step plank
Walnut, log run
Walnut, Nos. 1 and 2.
Walnuts, cull
Grey Elm, log-run.
White wood, log-run
White wood, log-run
White wood, log-run
White Oak, log-run cultivating of this and other fruit. He said: "Marion county will furnish over half a million boxes of oranges this year, or more than any other three counties put 

HARDWOOD LUMBER.

The furniture factories here pay as follows for

### WANTED.

POTATOES, APPLES, DRIED FRUIT, BEANS

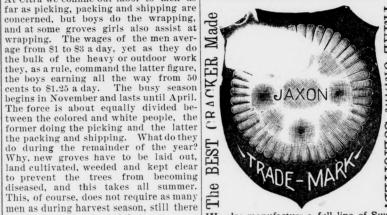
and all kinds of Produce If you have any of the above goods to ship, or anything in the Produce line, let us hear from you. Liberal cash advances made when desired.

EARL BROS., COMMISSION MERCHANTS the oranges were of wild growth and

157 South Water St., CHICAGO Reference: FIRST NATIONAL BANK, Chicago MICHIGAN TRADESMAN, Grand Rapids THYDRAULIC



ELEVATORS Vater Motors and Specialtie Send for New Catalogue. Tuerk Hydraulic Power Co.
NEW YORK: CHICAGO
12 Cortland St. 39 Dearborn S



We also manufacture a full line of Sweet Goods. Write for quotations

is always plenty of work between open-ing up the new and keeping the old groves in proper condition. Some of the Jackson Cracker Co., MICH. hands hire out on farms, orchards, cotton, tobacco or sugar plantations. You ask if many bananas or pineapples are grown in this district. Only a few, for table

### "Our Leader"

The Finest 5-Cent Cigar on the Market.

MANUFACTURED BY J. E. Kenning & Co, 56 CANAL ST

finer grades, which flourish on hummock land, and in quality are equal to any brought from Cuba. Speaking of the fruit culture in Marion county, it has THE ACME OF UTILITY AND only one drawback, namely, lack of water. April and May being the dry season, the STORE SHEWNG

some waste, and an improved system of WHEN THE SAME IS HUNG ON irrigation is needed. Wells have been sunk successfully along the Atlantic coast and St. John River, but in the interior, although borings have been made

THE CONTROL PAT ADJUSTABLE (REVERSIBLE) The only disease prevalent is that of scale insects of many kinds, which sap

BRACKETS

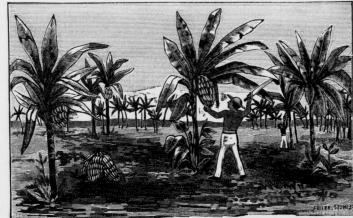
Liberal discount to the trade. Special Induce ments to parties introducing this system of store system of store fitting in any locality. fitting in any locality.

Manufactur ed by

KOCH A. B. CO.,

ALFRED J. BROWN,

Tropical and California Michigan FRUITS.



Headquarters for Bananas. GRAND RAPIDS, MICH. 16 AND 18 NORTH DIVISION ST.

### Voigt, Herpolsheimer & Co., HARVEY & HEYSTEK

### Dry Goods

STAPLE and FANCY.

Overalls, Pants, Etc., OUR OWN MAKE.

A COMPLETE LINE OF

### Fancy Crockery and

Fancy Woodenware

OUR OWN IMPORTATION.

Inspection Solicited. Chicago and Detroit prices guaranteed.

74 and 76 Ottawa St., Grand Rapids, Mich

Correspondence is Solicited.

We are Offering to the Trade some

SPECIAL BARGAINS in Wall Paper at

Less than Manufacturers' Prices. Your

Paints, Oils, Etc.

Wall Paper and

### P. STEKETEE & SONS.

### Dry Goods & Notions,

83 Monroe St. and 10, 12, 14, 16 & 18 Fountain St., Grand Rapids, Mich.

New Line of Prints, Seersuckers, Toile Du Nord, Ginghams, Dress Goods, Hosiery, Underwear, White Goods, Laces Embroideries and Full Line of Neck Wear.

TARK, FRANKLINVILLE, AMERICAN, HOOKER, BURLAPS.

Warps, Geese Feathers. Waddings, Batts

Sole Agents for Valley City and Georgia Bags.

NELSON BROS. & CO.,

Wall Paper and Window Shades,

GRAND RAPIDS, MICH.

### Detroit Soap Co., DETROIT, MICH.

Manufacturers of the following well-known

QUEEN ANNE, MOTTLED GERMAN, MIC TRUE BLUE, SUPERIOR, MONDAY, PHENIX, AND OTHERS, For quotations address MOTTLED GERMAN, SUPERIOR,

MICHIGAN, R CZAR, WABASH,

Salesman for Western Michigan, W. G. HAWKINS, Lock Box 173, - GRAND RAPIDS

#### We manufacture a full line, carry a heavy stock, and warrant our goods to be STRICTLY PURE and PUTNAM & BROOKS.

WM. SEARS & CO., Gracker Manufacturers,

AGENTS FOR AMBOY CHEESE.

37, 39 and 41 Kent St., Grand Rapids.

We carry a large stock of Foreign and Domestic Nuts and are at all times prepared to fill orders for car lots or less at lowest prices.

Putnam & Brooks.

Wholesale Clothiers

Perfect-Fitting Tailor-Made Clothing AT LOWEST PRICES.

138-140 Jefferson Ave., 34-36 Woodbridge St., Detroit. MAIL ORDERS sent in care L. W. ATKINS will receive PROMPT ATTENTION

Our lemons are all bought at the cargo sales in New Orleans and are as free from frost or chill as in June, PUTNAM & BROOKS.

HESTER & FOX, Manufacturers' Agents for

SAW AND CRIST MILL MACHINERY,

Planers, Matchers, Moulders and all kinds of Wood-Working Machinery, Saws, Belting and Oils.

And Dodge's Patent Wood Split Pulley. Large stock kept on hand. Send for Sample Pulley and become convinced of their superiority. Write for Prices. 44, 46 and 48 So. Division St., GRAND RAPIDS, MICH.

To the Pass Book System

With its attendant losses and annoyances, when you can supplant it by so inexpensive and labor-saving a system as the

## Yradesman Gredit Goupon

Which is now used by over 2,000 Michigan merchants.

The Tradesman Coupon is the cheapest and most modern in the market, being sold as follows:

..... 5.00

SEND IN SAMPLE ORDER AND PUT YOUR BUSINESS ON A CASH BASIS.

E. A. STOWE & BRO., Grand Rapids.

MERCHANTS! RETAIL ATTENTION,

Increase your Cigar Trade by selling the





Named in Compliment to the

Association, Business Men's

And especially adapted, both in Quality and Price, to the requirements of the RETAIL GROCERY TRADE.

THE BEST 5 Cent Cigar on Earth! PRICE, \$30 PER THOUSAND.

Telfer Spice Company, .

MANUFACTURERS' AGENTS, GRAND RAPIDS.

line Ch

LEISURE HOUR JOTTINGS.

Written for THE TRADESMAN. BY A COUNTRY MERCHANT. No matter what avocation is followed

by an individual, and no matter how superficial and heedless he may be in noticing the peculiarities of people with whom he comes in contact, it is perfectly safe to wager that he always has more or less of an assortment of disagreeably odd and absurdly unreasonable acquaintances, whose personal actions and language are continually keeping him disgruntled.

And if even the careless and heedless and unthinking have a mental catalogue of these undesirables, what must be the relative size of the list of those unfor- are in a decided minority, yet Mr. Slimtunates who are afflicted with an irritable mer, the dry goods man, informs me that nervous system, and a keener realization there are still enough of them to make exof what constitutes the mutual moral istence, at times, seem undesirable, unrights of the human family? And then profitable, and seemingly unbearable the latter class, usually, from habits, ed- and to almost solve the mooted question ucation and association finds itself with- whether life is worth living or not, but out one comforting recourse that not unfrequently assists the former materially in evaporating his disgust and indigna- Adam" of his nature in subjection, outtion, and while its members often find it side of church as well as in it, he difficult to conquer and control an allpervading desire to indulge in withering | thorny paths of this life with materially and blasting personalities, intermingled less personal discomfort. with emphatic "cuss words," and suggestions of muscular belligerence, the undignified satisfaction is very rarely indulged in.

Assuming myself to be neither nervous, irritable or belligerent, let me introduce a very common character, which very frequently stirs up the gall ducts of people who unfortunately are. This particular character, or type of it, is a man of some importance and influence in the community because of a goodly accumulation of sheckels, but there isn't a business man who listens to his absurdities, winks at his rudeness and swallows his impertinences, who doesn't know that the average day laborer is a more desirable customer, and is more congenial and satisfactory company than he. He came into my store, this morning, and went through his usual programme. Finding the "pauper tobacco box" empty, he coolly requested me to open a new paper, which I did. While smoking he obtained stationery and a couple of postage stamps-which he forgot to pay forand used my desk for an hour. After using up five or six pipes of my tobacco. he pronounced it "vile stuff," and said he must go over to S---'s and get some that was "half-way decent." After smoking, he wanted to see some plug tobacco, and after biting a quarter section out of a ten cent plug, concluded he didn't want any, but did want a couple of pounds of twenty cent roasted coffee. On being informed that the market didn't afford any such luxury these days, he suggested that I should keep 5:00 p. m, train Mackinaw City. my twenty-five cent grade-cost twentythree-for people who were anxious to pay a hundred per cent. profit. Then, after soliciting a capacious cheek full of fine-cut, I was informed that my fifty cent tea could be bought of peddlers for thirty, and all my other commodities in like proportion, and that he, the informant, didn't propose to patronize dealers who persisted in sticking to war

Dishonest dealers, through dishonest advertising, have much to do in "bracing up" these disagreeable pests of trade. About a week ago a man came in after a bill of spices, which he would buy of me d I could dunlicate the prices of a neighboring town, and he pulled out a paper of that city and pointed to a retailer's advertisement. I give the announcement in substance, as printed:

"Why pay cut-throat prices for spices, when I offer you strictly pure goods as follows: Choicest ground pepper, 13 cents; best ginger, 13 cents; finest cinna- TO MONTANA, OREGON AND mon, 20 cents; imported mustard-strongest quality-25 cents; allspice, 13 cents; cloves, 25 cents; cream tartar, 25 cents, and all goods in proportion."

The intelligent dealer can see at a glance that "straight" goods could not be sold at these quotations without absolute loss, yet my would-be customer believed in the statement implicitly, and broadly hinted that to such honorable and philanthropic parties as the advertiser was due the growing immunity of the public from the sharks and vampires of traffic.

Notwithstanding the proverbial hospitality of the Arabs, you and I would reflect long and carefully, and feel of our windpipes tenderly, before venturing to interfere in a horse or camel trade between our host and another of these nomadic gentlemen, yet it is not an extremely rare case for one of these human excrescences in question to use your fire, your chairs and your tobacco, ad lib, and, during the brief intervals not employed in decorating your floor, occupy himself in extolling the bargains to be had at your competitors, or in extolling the superior business attractions in your line offered in another community. I once had an individual unload and pile up on giving you valuable information in reference the country traversed by this great line from a pound of the country traversed by this great line from a pound

bags, and a variety of disreputable looking bundles, and when he and a companion carried them away after a week's storage, and the latter manifested a disposition to transact a little business, I heard the owner of the "traps and calamaties" suggest that he could probably do better at another establishment.

I have often thought that the influence of this class of "patrons" might be secured and retained by a system of arranging and exhibiting goods so that liberal "sampling" could be successfully indulged in under the pretense of prospective purchases, but, as yet, I have never given the matter a really fair trial.

Luckily the female members of this class, as compared with the other sex, often think that if Mr. S. would devote a little more time to keeping the "Old could traverse the inevitable rough and

### The Corner in Grain

Wife-I see that our neighbor, Bonds, is down again

Husband-What is it this time? Wheat, I suppose.

Wife-No, I think from his appearance it was rye that has floored him now. And I don't want you to dabble with it any more, either.

### BUYMuscatine ROLLED OATS IF YOU WANT THE BEST!

### TIME TABLES.

Grand Rapids & Indiana.

GOING NORTH.	
Arrives.	Leaves.
Traverse City & Mackinaw	7:00 a m
Traverse City & Mackinaw9:05 a m	11:30 a m
From Cincinnati	
For Petoskey & Mackinaw City3:55 p m	5:00 p m
Saginaw Express11:30 a m	7:20 a m
"	4:10 p m
Saginaw express runs through solid.	
7:00 a. m. train has chair car to Traverse C	tv.
11:30 a. m. train has chair car for Petoskey	and Mack-
	ond breeze
inaw City.	ocker and
5:00 p. m, train has sleeping car for Pet	oskey and

GOING SOUTH.	
Cincinnati Express	7:15 a m
Fort Wayne Express10:30 a m	11:45 a m
Cincinnati Express 4:40 p m	5:00 p m
From Traverse City	
7.15 a m train has parlor chair car for	Cincinnati.
5:00 n m train has Woodruff sleeper for Ci	incinnati.
5.00 r m train connects with M. C. R. R.	at Kalama-
zoo for Battle Creek, Jackson, Detroit and	d Canadian
points arriving in Detroit at 10:45 p. m.	
Sleeping car rates-\$1.50 to Petoskey or	Mackinaw
City: \$2 to Cincinnati.	

City; \$2 to Cincinnati. All Trains daily except Sunday.
Muskegon, Grand Rapids & Indiana.
Leave. Arrive. 7 05 a m. 10:45 a m
11:15 a m. 4:45 p m 4:20 p m. 7:45 p m
Leaving time at Bridge street depot 7 minutes later. C. L. Lockwoop, Gen'l Pass. Agent.

### Detroit, Grand Haven & Milwaukee.

tMorning Express 1:05 p m	1:10 p m
†Through Mail 4:55 p m	5:10 p m
+Grand Rapids Express10:40 p m	
*Night Express 6:40 a m	7:00 a m
+Mixed	7:45 a m
GOING EAST.	
+Detroit Express	6:50 a m
+Through Mail	10:30 a m
†Evening Express 3:40 p m	3:50 p m
*Limited Express10:30 p m	10:55 p m
+Daily, Sundays excepted, *Daily.	
Detroit Express has parlor car to Detro	it, making
direct connections for all points East, arriv	ring in New
Vork 10:10 a. m. next day. Limited Express	s, East, has
through sleeper Grand Rapids to Nia	gara Falls,
connecting at Milwaukee Junction with	h through
sleeper to Toronto.	
Through tickets and sleeping car berths	secured at
D. G. H. & M.R'v offices, 25 Monroe St., and a	t the depot.
Jas. Campbell, City Passeng	er Agent.

### WASHINGTON.

is spokane Falls and all points West, thus aftor gintending settlers an excellent opportunit of see the entire Territory without incurring the xpense of paying local fares from point to poin The Northern Pacific is the shortest route fro t, Paul to Tacoma by 207 miles; to Seattle by I niles, and to Portland by 334 miles—time correction of the property of the prope

kane Falls, Tacoma and Seattle, the North-Pacific reaches all the principal points in Nor-ern Minnesota and Dakota, Montana, Ida Oregon and Washington. Bear in mind that Northern Pacific and Shasta line is the fam-scenic route to all points in California. Send for illustrated pamphlets, maps and bo-giving you valuable information in reference

### The Michigan Tradesman my floor two or three superanuated trunks, as many more emaciated carpet trunks.

Robt. S. West,

48-50 Long St.,

GLASS,

WM. REID,

Grand Rapids Store, 61 Waterloo Street

Crockery & Glassware

LAMP BURNERS.

LAMP CHIMNEYS

6 doz. in box. No. 0 Sun..... No. 1 " ..... No. 2 " .....

XXX Flint

o. 2 Hinge,

La Bastic. To. 1 Sun, plain bulb

Pearl top. o. 1 Sun, wrapped and labeled.

Milk Pans, ½ gal., per doz. (glazed 66c

\$1.000 REWARD!

THE LARGEST AND BEST

CLEAR LONG HAVANA FILLED

SUMATRA WRAPPED CIGAR

SOLD FOR 5 CENTS.

THE JUDGE

Warranted Clear Long Havana Filler

Amos S. Musselman & Co.

GRAND RAPIDS, MICH.

AWNINGS

AND TENTS.

Chas. A. Coye,

The Finest 5-ct. Cigar Manufactured

127 Louis St., Grand Rapids.

THEY HAVE NO EQUAL.

S. DAVIS

LONG HAVANA FILLER.

Wholesale A. HIMES. and Retail

Office under Nat'l City Bank. Address for Catalogue and prices,

Yards, Shawmut Avenue, Winter and W. Division Sts. Telephone Call 490-2. CAR LOTS A SPECIALTY,



The Best Fitting Stocking Rubber in the Market.

Geo. H. Reeder. Grand Rapids, - Mich



### SHAFTING, HANGERS, AND PULLEYS A SPECIALTY.

FIRST-CLASS IN EVERY RESPECT.

THE LANE & BODLEY CO. 2 to 48 JOHN ST., CINCINNATI, O

### Leonard & Sons

Crockery, Glassware and Grocers' Sundries

## Popular Prices

Ask for our Price List on the following goods. Don't pay fancy prices for our Staple Goods. We are Headquarters for Grocers' Notions:

Blacking. Liquid Dressing. Brushe-Playing Cards. Clothes Lines.

Curry Combs. Cattle Cards. Candy Jars. Harmonicas Jelly Tumblers. Fruit Jars. Lamp Chimneys. Lamp Burners. Lanterns. Street or Mill Lamps. Lantern Globes. Marbles. Oil Cans.

Slates-Noiseless.

Slate Pencils.

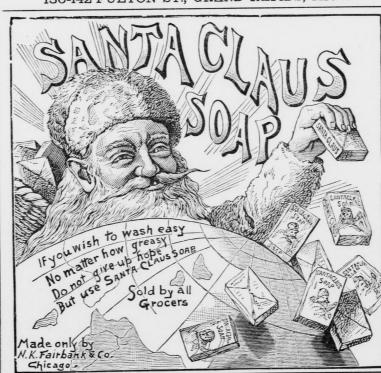
Blank Books. Composition Books Cash Books. Ledgers. Pass Books. Student Note Books. Time Books. Writing Paper Tablets. Note Paper. Fools Cap and Legal Cap. Lead Pencils. Pens. Papeteries. Pen Holders. Funnels. Measures, Tin & Wooden. Oil Tanks Tea and Table Spoons. Knives and Forks. Pocket Cutlery.

Stove Polish. Perfumery. Rat Traps. Toilet Paper. Tacks. Wicking. Butter Bowls. Butter Ladles. Carpet Sweepers. Stoneware. Clothes Pins. Keelers. Mop Holders. Mouse Traps. Pails. Step Ladders.

Wash Boards.

## Leonard & Sons,

136-142 FULTON ST., GRAND RAPIDS, MICH.





### THEO. B. GOOSSEN,

Produce Commission Merchant, BROKER IN LUMBER.

33 OTTAWADSTEET, GRAND RAPIDS, MICH.

## Uranges, Lemons and Bananas!

GEO. E. HOWES & CO.,

Stovewood Shingles

Headquarters MESSINA FRUIT. SPECIAL PRICES TO JOBBERS.

### MOSELEY BROS.,

---WHOLESALE---Fruits, Seeds, Oysters & Produce. All kinds of Field Seeds a Specialty.

If you are in market to buy or sell Clover Seed, Beans or Potatoes, will be pleased to hear from you.

GRAND RAPIDS. 26, 28, 30 and 32 Ottawa St.,

## MANUFACTURE



### BEST DELIVERY WAGON ON EARTH.

We Manufacture to Order Hose and Police Patrol Wagons, Peddlers, Bakers, Creamery Dairy, Furniture Builders, Dry Goods, Laundry, and Undertakers Wagons

Repairing in all its Branches.

COLBY, CRAIG & CO., West End Fulton St Bridge. Telephone No. 867.

## Buy the Best.

It Is the Cheapest.

And you can always find the Largest Variety of the Best Goods at

Samuel Lyon's Supply Store,

Corner Waterloo and Louis Sts.

GRAND RAPIDS, -

## LEMON, HOOPS & PETERS,

Wholesale Grocers

-TEA

IMPORTERS.

MICH. GRAND RAPIDS,

The Patrons of Industry Craze.

Representatives from the "Patrons of Industry," a new organization among farmers, were in our village a few days since, trying to enter into an arrangement with certain of our dealers, in which said dealers agree to sell goods at an advance of 10 per cent. only above cost, and the members of said organization, in turn, agree to give their entire patronage to the dealers who come to their terms. It seems there is an organization of this character in Algoma pushing this way. The same racket has been worked on the dealers at Rockford and Cedar Springs. "If you enter into this arrangement, the other dealers in your line might as well shut up shop," is the argument they hold out to each dealer they tackle, which means, of course, but one dealer in each line of trade in each town, or, if the one who enters into their scheme is a general dealer, they propose to give him the entire trade and close all the other stores. A pretty good scheme that for the fortunate dealer! Of course, these farmers will agree to sell their produce for no more than 10 per cent. above the cost, and will agree to sell only to this one dealer. That follows as a matter of

Gentlemen, this is all lollypop. But one antidote for extortionate prices was ever known—competition, and that you propose to destroy at the outset. The dealer who would enter into such an ar-rangement as that with the expectation of driving out his competitors couldn's be trusted a minute after the other store were closed, nor could he, in turn, place a particle of confidence in the men who would combine for such a purpose. It's a crazy scheme from beginning to end not worth considering by any reputable dealer, and unworthy of the notice have given it.

#### "TIMELY EXPOSURE." From the Nashville News.

THE MICHIGAN TRADESMAN of this week gives a timely exposure of the modus operandi of a new scheme for bleeding the farmers, under the guise of "Patrons of Industry." We shall printhe article in full in our next issue.

#### POSTING THE TRADE.

THE TRADESMAN came very near havfifty copies for distribution among the merchants of Sanilac, Lapeer and St.

being as follows:

W. F. McLaughlin & Co. "	98 13
G. R. Soap Co., Grand Rapids	32 00
American Vinegar Works, Milwankee	19 00
Carpenter & Underwood "	19 52
	46 74
Moran, Fitzimons & Co Detroit	488 74
John P. Fiske	125 14
A McPherson & Co "	299 19
W C Roff "	124 58
Lichtenberg & Sons "	- 41 66
A Rush & Son "	20020
Mrs J. Bopp "	80 75
Banner Tobacco Co "	91 09
Globe Tobacco Co "	25 80
Mrs. Stone "	2,300 00
R. Downey "	66 91
Williams Bros. & Charboreau, "	55 15
Valentine Schroeder "	25 90
Lawrence Depew & Co. "	41 79
American Eagle Tobacco Co. "	38 44
Edward Trout "	52 75
M. B. Nagle & Co. "	39 25
Standard Oil Co., Cleveland	8 50
Zipp & Scharndorfer "	38 00
Fremnan & Cooper, Manitowoc	213 00
Jos. Fleighler "	85 25
Jos. Biechele Soap Co., Canton, Ohio	34 35
Marple, French & Co., Lansing	53 09
G. F. Greeley, Remington, Wis	37 50
Sault Ste. Marie Nat. Bank, S. St. Marie	140 00
" " Democrat "	7 35
J. F. Moloney & Bro. "	175 00
W. J. Roach	53 33
Geo. E. Seamon	52 50
J. C. Clement	125 00
P. M. Church & Co. "	26 56
Prenzlauer Bros. "	111 19
J. B. Sweet "	19 96
J. B. Sweet	

and liabilities ever occuring in the State.

### The Grocery Market.

The feature of the week has been the further advance in sugar, granulated having reached 7%c. in New York on Monday, when the market was still excited and likely to advance. The quotations given to-day may not hold good twenty-four hours. Rio coffee regained the 1/2 c. decline during the past week, bringing it up to the highest point yet touched-19c, in fair cargoes at New York. Low grades of tea are firm. Pepper is a little cheaper. Canned goods are without change, but are moving a little more freely. Valencia raisins hold firm. Molasses is strong. Corn syrups are strong, all the refiners being oversold. Domestic rice is 1/4 c. higher. Foreign rice is about the same.

Business has shown a considerable increase during the past two weeks, collections having sustained a like improve-

The market on both oranges and lemons is gradually improving and no doubt will come. Peanuts show a slight advance, and candy, on account of the heavy advance in sugars, shows a corresponding

Later-Since writing the above sugar has advanced another 1/2 c, bringing granulated up to 7%c in New York.

#### The Coffee Market Chase & Sanborn describe the situatio

as follows: The market has reflected the slightly easier tendencies of values at Rio and Santos, and prices have declined ¼ to % cents per pound on these descriptions during the past week. While the general list of mild coffees have undergone no quotable change, we note that sales

of Maracaibo have taken place at ½ cents per pound below previous transactions. The large quantities of coffee being steadily for consumption requirements have tended to convey the impression to many in the trade that high prices event little if any influence upon prices exert little if any influence upon the consumer.

Inasmuch as the warehouse deliveries are the only available indication of the consumptive demand, and as market conditions and public opinion have much to do with the amount of surplus stock carried by the general trade throughout the country, it is, perhaps, impossible to estimate correctly the volume of coffee actually consumed in any one year.

It can be observed by the following statistical table that high markets have exerted a material influence upon the consumption of coffee, a portion of the decrease occurring in last two years may, however, be accounted for by the shrink-age on the invisible supply, which same has doubtless been reduced to extremely narrow proportions as compared with 1885 and 1886.

1000 111111 1						Standard clear, short cut, best
CONSUMPTION	OF COFF	EE IN T	THE UNITE	D STAT	ES.	SMOKED MEATS-Canvassed or Plain.
YEARS.	Average Cost of Fair Grade Green Rio Per 100 Pounds	Warehouse De- liveries in tons.	Population	Head of Population	Consumption per	Hams, average 20 lbs
1870		128,918	28,558,000	71/2	lbs.	Long Clears, heavy
1871			39,652,000	814	"	Briskets, medium
1872	18 42	125,827	40,853,000	6 9-10	44	" light
1873		124,192	42,132,000	6%	"	LARD-Kettle Rendered.
1874		130,700	43,290,000	6%	44	Tierces
1875		142,141	44,386,000	71/8	"	Tubs
1876	17 97	139,998	45,446,000	6 9-10	44	50 lb. Tins
1877		140,907	46,500,000	634		LARD-Compound,
1878		147,817	47.571,000	16 9-10	44	Tierces
1879		183,644	48,702,000	8 2-5	44	30 and 50 lb. Tubs
1880		175,530	50,156,000	14.0	66	3 lb. Pails, 20 in a case
1881		191,352	51,861,000	84	44	5 lb. Pails, 12 in a case
1882		218,041	53,691,000	9 1-10	66	10 lb. Pails, 6 in a case
1883		208,903	55,371,000	0/2	66	20 lb. Pails, 4 in a case
1884		229,843	57,000,000	9	66	50 lb. Cans
1889		242,678	58,539,000	914	66	
1886		247,141	60,047,000	9 1-9	**	BEEF IN BARRELS.
1887		193,659	61,742,000	200		Extra Mess, warranted 200 lbs
1888	15 26	235,418	63,000,000	11673		Extra Mess, Chicago packing
Assumin	g that t	he inf	ormation	at ha	ind	PlateExtra Plate

The Tradesman came very near having to print a second edition last week, so great was the demand for extra copies of the paper containing the exposure.

Assuming that the information at hand is a correct indication of the present and future supply, the question as to what should be the price of coffee in order that healthful and equitable business relations. Allan Shelden & Co., of Detroit, ordered tions may be established with the demand, is a problem which only can be answered by the action of the consumer.

Notwithstanding the fact that during Status of the Jacobs Matter at Sault Ste. Marie.

Ste. Marie. the greater part of 1887 and 1888, roasted Ste. Marie.

Jay W. Sutton, assignee for Louis ture the assertion that the average price Jacobs, the Sault Ste. Marie grocer, informs The Tradesman that the assets creased value, and, therefore, the full are appraised at \$2,700, while the secured effect of the actual advance has not been claims amount to \$2,500. There are felt by the consumer, and, consequently, forty creditors, the names and amounts for calculating the fluctuations of the force cannot be employed as an accurate basis for calculating the fluctuations of the force cannot be employed as an accurate basis for calculating the fluctuations of the force cannot be employed as an accurate basis for calculating the fluctuations of the force cannot be employed as an accurate basis for calculating the fluctuations of the force cannot be employed as an accurate basis for calculating the fluctuations of the force cannot be employed as an accurate basis for calculating the fluctuations of the force cannot be employed as an accurate basis for calculating the fluctuations of the force cannot be employed as an accurate basis for calculating the fluctuations of the force cannot be employed as an accurate basis for calculating the fluctuations of the fluctuations consuming demand.

By taking advantage of the opportunities offered by the frequent changes in the market occurring in 1887 and 1888, Mutton the jobbing and manufacturing trade have in some instances been enabled to secure fair returns from their endeavors during these years, but the uniform firmness of events thus far this year have presented no such chances, and in view of the meager nature of the margins now obtainable, the probable result of a continuance of like business conditions is a matter of very carriers in the second transfer of the second is a matter of very serious importance to all interested in the sale of honest goods by the use of honorable methods. The fixing of prices in order that a living profit may be insured to all classes of the trade is a matter which can only be properly adjusted by the retail trade.

In our opinion, could the coffee con-

sumer be induced to merely pay the increase which has actually taken place in the value of the article, the ultimate effect upon consumption would successfully eliminate the necessity for any fur- Cut Loaf, 25 ther advance in the market, and while, worst, considering the disparity between ues upon the appearance of more favoreron condit

It most assuredly does not seem to be Lemon Drops fair that all classes of the trade (save these located at the producing points) should be forced to shrink their margin of profit to a mere nothing in order that the consumer may save, say, 5 cents per pound on coffee, which saving is only equivalent to about 1-6 of a cent per cup.

Sour Drops.

Peppermint Drops.

Chocolate Drops.

H. M. Chocolate Drops.

Licorice Drops.

A. B. Licorice Drops.

Lozenges, plain.

printed.

Imperials.

The Coming King. "Who is the most enterprising citizen in Toledo?" asked a reporter of THE TRADESMAN of a denizen of the Future Great the other day.

"A. M. Woolson," was the prompt re

"What has he done for Toledo?" con tinued the interrogator.

"Built up the biggest business of the kind which was ever accomplished within the space of a dozen years and advertised Toledo in every city, hamlet and crossroads from Maine to Oregon."

"Has he reached the apex of his ambition? "Not by any means. He is as full of

ambition as he was at the inception of Lemons, choice his enterprise and, if he lives twenty continue to advance for some time to years longer, he will be known from one end of the country to another as the Package Coffee King of America."

### Understood Double-Entry.

Customer (angrily)-Look here, Haf- Almonds, Tarragona ton, what do you mean by sending me this coal bill a second time? Why, man, I paid that bill a month ago, and got a eceipt for it.

Do you want to be rich? Black your own boots, let your clothes get thread-har, your hat napless, and never spend over ten cents for lunch. That's what graduated from a business college, and this is some of his double outsides. a Philadelphia millionaire who died the other day had been doing all his life.

### Wholesale Price Current.

	PRODUCE MARKET.  Apples—In poor demand at \$1.25@\$1.75 per bbl.	Wholesale 1		
pi	Beans—Handlers are paying about \$1.25 for un- leked and getting \$1.65@\$1.75 for hand-picked. Butter—Creamery is in fair supply at 25@26c. airy is in good demand at 18@22c, according to	The quotations given below are surpromptly and buy in full packages		y offerea cash buyers who
qı	Cabbages—Home grown command \$3@\$5 per 100	BAKING POWDER. CRE	AM TARTAR.	SYRUPS.
	Celery—Scarce and hard to get. Cider—10c per gal. Cooperage—Pork barrels, \$1.25; produce barrels	Strictly pur Grocers'	98 C	orn, barrels
25	Cranberries—\$5.50@6.50 for Bell and Cherry and	4 lb. " 1 40 Apples, sun-	poreted 6 @ 614	SWEET GOODS.
a	Dried Apples—Commission men hold sun-dried t 4½@5c and evaporated at 6@6½c.	3 0 7 1 2 1b. " 2 60 Apricots, Blackberries 1 1b. " 4 95 Nectarines	" 14   51	ngar Creams9 91/4
	nxious to buy at that price, as there seems to be	14 lb 11 78 Peaches Plums	"14 F	rosted Creams 9½ raham Crackers 9 satmeal Crackers 9
0	aught not to pay over 8 cents per doz., so long as he moderate weather continues.  Honey—More plenty, being easy at 15c@17c	DRIED F	RUITS—Foreign.	TEAS.
p	on 1h	rcuc. 28 lb. cans, 6 doz 45 Currants	oxes @25 F	JAPAN—Regular. air12 @16 ood
	Maple Sugar—10@12c per lb. Onion Sets—\$3 per bu. Onions—Buyers pay 18@20c for good stock, and	retic, ½ 10, cans, 6 doz 45 Currants  ½ 1b 4 " 75 Lemon Pee  "½ 1b 2 " 1 40  " 1 1b 2 " 2 40  " 5 1b 1" 12 00  " Important of the control of the	13 G 14 C rkey @ 434 C	food
	Por Corn 21/c per lh		13   C   C   C   C   C   C   C   C   C	sun cured. Pair
s	Pork—Hogs bring 5¼@5½c on the streets and lell for 5¼@6c from jobbers' kands. Potatoes—Buyers pay 12½@15c per bu., and are	" 12 lb. " 50s. 10 00 " On " 1 lb. " 50s. 18 75 " Do elfer's, 14 lb. cans, 6 doz. 2 70 " Loc	ose Californias 1 65   C	lood     16     @20       hoice     24     @28       hoicest     30     @33
	Sweet Potatoes—Kiln-dried Jerseys, \$3.25 per	" 11h " 1 " 1 50   T 1 100	er bbl4 00   C	BASKET FIRED. @20 Choice. @25
D	bbl. Turnips—25c per bu.	" ½ lb. " 2 " 1 50 Macaroni, d " 1 lb. " 1 " 3 00 " im " bulk" 20 Book Book	om 19 lb boy 60 (	Choicest
	PROVISIONS  The Grand Rapids Packing and Provision Co.	" 1/2 lb. " 6 " 85 " split	@ 3 F	GUNPOWDER. Common to fair25 @35 Extra fine to finest50 @65
1	pork in barrels.  PORK IN BARRELS.  13 00	Tanioca fi	k or n'rl @ 614	Choicest fancy75 @85 IMPERIAL. Common to fair20 @35
S	Mess, new	Bristol, 2 " 75 Vermicelli, merican. 2 doz. in case 65	import @10 Signature & 60	Superior to fine40 @50 YOUNG HYSON.
		arctic Liq, 4-oz 3 60 Jennings'	Lemon Vanills   S	Common to fair18 @26 Superior to fine30 @40 OOLONG.
	Clear back, short cut	" '\frac{14}{2} \frac{1}{2} \f	" 1 10 2 25 0 " 2 25 3 25 5 " 1 10 1 60 1	Common to fair
1	Hams, average 20 lbs	" 15t. 700 2 oz. Panel. " 1 pt. 10 80 4 oz. " " 8-oz paper bot 7 20 6 oz. " " Pepper Box No. 2 3 00 No. 3, " " 4 4 00 No. 8, " No. 10 No. 10, " No. 2 Hurl 2 20 ½pt, Rour Co. 1 " 2 25 No. 2 Carpet 2 50 (cod. whole	" 2 75 4 00 1 1 2 50 6 00 1 2 50 6	ENGLISH BREAKFAST. Fair
	" picnic	No. 2 Hurl 200 1/2 pt, Rour 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	id, " 4 25 7 50 1 " 8 50 15 00 7	Tobaccos—Plug.
1	734   Shoulders		@ 0/2	TOBACCOS—Plug. Climax
		alloi Gem Halihut	111/- 1	Double Pedro37 Peach Pie37
. ]	### Drice ### 1	Warehouse 3 00 " He	olland, kegs @ 70	Wedding Cake, blk
1.	LARD—Kettle Rendered.	Kings 100 lb. cases 5 00 " 80 lb. cases 4 25 Mack. sh's	No. 1, ½ bbl 9 50 " 12 lb kit 1 45	TOBACCOS—Fine Cut. Sweet Pippin
1	Tubs	Dairy, solid packed	" 10 "1 35 bls @4 75	Hiawatha
	LARD—Compound, Tierces	Creamery, solid packed 15 White, No.	1, ½ bbls	Petoskey Chief
	30 and 50 lb. Tubs 24 3 lb. Pails, 20 in a case 77 5 lb. Pails, 12 in a case 75 5 lb. Pails, 12 in a case 74 10 lb. Pails, 6 in a case 75 20 lb. Pails, 4 in a case 75 50 lb. Cans 75 50 l	Hotel, 40 lb. boxes. 10½ "Fan Star, 40 " 3½ "Fan Paraffine 12 "	nily, ½ bbls2 50	Florida
1	20 lb. Pails, 4 in a case	Wicking 20   Warra	E 95	TRADESMAN CREDIT COUPONS.
	Extra Mess, warranted 200 lbs 6 75	Clams, 1 lb, Little Neck1 25 Hall Regs	AMP WICKS. 30 40	\$ 2, per hundred 2 59 \$ 5, " 3 00 \$10, " 4 00 \$20, " 5 00 Subject to the following dis-
1	Extra Hess, Chicago packing 7 25 Plate 7 75 Extra Plate 7 75 Boneless, rump butts. 9 00	Lobsters 1 lb pienie 150 No. 2	50	counts:
t	SAUSAGE—Fresh and Smoked.	" 2 lb. Star		200 or over 5 per cent. 500 '' 10 '' 1000 '' 20 '' VINEGAR.
-	Ham Sausage. 12 Tongue Sausage. 9 Tongue Sausage. 9	" 1 lb. stand	MINCE MEAT 6½	30 gr
e	Blood Sausage	" 3 lb. soused3 00 Selmon 1 lb. Columbia 2 00 Black Stra	MOLASSES. ap16@17	50 gr
r	Bologna, thick 5½ Head Cheese 5½ PIGS' FEET.	" 2 lb. "3 10 Cuba Baki	ng	Cocoa Shells, bulk.         3%           Jelly, 30-lb. pails.         4½           Sage.         15
-	In half barrels	Cardinas domostia 1/s 5	fancy45@48	PAPER, WOODENWARE.
-	In half barrels	" imported 1/810@11 Muscatine	Barrels 6 00	PAPER. Curtiss & Co. quote as fol-
d	In kits	Trout, 3 lb. brook		lows:
1	Swift and Company quote as follows: Beef, carcass	Blackberries, stand	Cases 2 25@2 35	Straw       13/2         " Light Weight       2         Sugar       2         Rag Sugar       2½
S	Beer, (arcass 1726 6 " hind quarters 556 6 " fore 334 6 4 Hogs 6 Pork loins 756 8 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6	Damsons	OIL. Test	Hardware
e	Rologna @ 5	Grapes 90 Green Gages 130 Medium.	PICKLES. 4 50 bbl 2 75 50 5 50	Jute Manilla
s	Sausage, blood or head. @ 5 " liver . @ 5½ " Frankfort . @ 8½	" Pie 1 00   " ½ 0	5 50	48 Cotton 22
e e	Mutton @ 7  OYSTERS and FISH.		216	Cotton, No. 2
o s	F. J. Dettenthaler quotes as follows:	Raspberries, extra	RICE.	No. 5 Hemp
e	Standards         @16           Anchors         @18           Solvers         21           @27	Whortleberries 90 " N	[0. 15¾ [0. 25½@ [0. 35	Tubs. No. 1
s	OVSTERS IN BULK.	" Green Limas @1 10 Del and's	5½ saleratus. pure	" No. 2 6 77 " No. 3 5 7 Pails, No. 1, two-hoop. 1 60 " No. 1, three-hoop. 1 77
s	Standards         1 00           Selects         1 40           Clams         1 25	"Stringlesg, Erie 90 Dwight's." "Lewis' Boston Baked. 1 45 Two ries	Cap Sheaf5	Clothespins, 5 gr. boxes 60
t	Whitefish	Corn, Archer's Trophy	SALT	" 13 " 1 2" 1 2" 15 " 2 00 " 17 " 2 7"
g	Trout	Peas, French	Fine per bbl	" assorted, 17s and 17s 2 50
e	Halibut       @15         Herring       @ 4         Perch, skinned       @ 5	June, stand 40(6) 30   Ashton bu		Baskets, market
1-	CANDIES, FRUITS and NUTS.	" French, extra fine 14 00 Mushrooms, extra fine 18 00 Pumpkin 3 lb Golden 85	"	" willow cl'ths, No.1 5 5 6 00 " No.2 6 00 " No.3 7 00
n te	Putnam & Brooks quote as follows:  STICK.  Standard 25 lb boxes	Succotesh, standard @ 85 Squash 1 10 Kegs Granulate	ed, boxes 1¾	" splint " No.1 3 5" " " No.2 4 2" " " No.3 5 0
s- r-	Twist, 25 " 94 Cut Loaf, 25 " 10	"Good Enough1 10 Kitchen, 3 Ben Har1 10	3 doz. in box 2 35	GRAINS and FEEDSTUFFS
e,	Royal, 25 lb, pails 9	" stand br1 05@1 10 Silver The	read, 30 gal3 50 " 40 "4 50	White
de	" 200 lb. bbls. 87/ Extra, 25 lb. pails. 10 " 200 lb. bbls. 9	Sap Sago 16@17 CHOCOLATE. Mixed bir Caraway.	ed	Straight, in sacks 5 00
1-	French Cream, 25 lb. pails. 1114 Cut Loaf, 25 lb. cases. 20 Broken, 40 lb. Bask. 94 200 lb. bbls. 9	" Premium 33 Hemp " Hom-Cocoa 37 Anise		Patent "sacks 6 0
r-	" 200 lb. bbls	" Breakfast 48 Rape CHEWING GUM. Mustard.	4½ 7½ SNUFF.	Bolted
e re	Sour Drops	" 200 "	bladders37 , in jars35	Bran
s)	Chocolate Drops         .15           H. M. Chocolate Drops         .18           Gum Drops         .10	Bulk	soap. , 100 bars4 00	Screenings         14 0           Middlings         17 0           Mixed Feed         17 7
er		COFFEE—Green. Don't An Jaxon	ti-Washboard4 75	CORN.
p.	Imperials	" fancy weshed 10 @99   Big Bargs	nne	Car " 345  Car " 345  Car " 345  Car " 285
	Mottoes 13 Cream Bar 13	" golden	glish434	Car "
E	Caramels	Peaberry	PICES—Whole	No. 1. 1 3 No. 2. 1 1
re	Plain Creams         16           Decorated Creams         20           String Rock         14           Burnt Almonds         22	Mocha, genuine25 @27 " B To ascertain cost of roasted " Sa	atavia in bund11 aigon in rolls42	No. 1
e-	Wintergreen Berries	coffee, add ½c. per lb. for roast- ing and 15 per cent. for shrink- age.  Cloves, A " Zi Mace Bat	mboyna	No. 2 11 5
n-	Lozenges, plain, in pails	COFFEES—Package. Nutmegs.	faney	HIDES, PELTS and FURS Perkins & Hess pay as follows:
he	Charalete Drope in pails 19	" in cabinets	ingapore, black18½ " white28	HIDES.
ed	Chocolate Brops, in pails   26	30 lbs 60 lbs Acme 23¼ 23½ 23% Allerice	shot	Green 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4
nd et	" in bbls 9 Sour Drops, in pails 11 Imperials, in pails 111 " in bbls 109	German	Batavia	Dry Kips 5 @ 6 Calfskins, green 3 @ 4 " cured 44/@ 54
	PRITITE	Honey Bee	Amboyna35 Zanzibar28	% off for No. 2.
m-	Oranges, fancy California. 3 25@3 5  " Messina 200s. 3 00@3 2  " 220s. 3 00@3 2  " 300s. 3 0@3 5	O B	African	Shearlings
of of	" " 00	Valley City	tavia	FURS. 5@10
ty	10015	Cotton, 40 ftper doz. 1 25 Nutmegs	Trieste27 No. 270	Coon. 5@1 0 Skunk 5@1 0
ne he	Dates, frails, 50 lb	" 70 ft " 2 00 " " 80 ft " 2 25 "	ingapore, black22 "white30 Cayenne25	Fox, red. 5@1 5 " cross 50@5 (
	"Bags, 50 lb	Jute 60 ft " 1 00 " 72 ft " 1 15 Mystic, 1	STARCH.  lb. pkgs	" grey 5001 (Cat, house 500 500 500 500 500 500 500 500 500 50
af-	NUTS. @17	Eagle 7 60 Cut Loaf	sugars. 6	
ne n,	" Ivaca @15 " California	CRACKERS. Cubes  CRACKERS. Powdered  Granulat	d	Wolf 50004 (
ta.	Walnuts, Grenoble. @12' " French @10'	Seymour " 6½ " Butter 6½ " " family 6½ "	Franklin. @ 8% Lakeside @ 8% Knight's @ 8%	Bear
n! at,	Pecans, Texas, H. P.   7½@12   Cocoanuts, per 100   @4 5   Chestnuts   @1 5	" bisenit	onery A @ 7¾ A @ 7½ hite Extra C @ 7%	Badger

2 20 2 45

.... 12 50

Timothq, Alfalfa, Alsike, Red Top, Hungarian, Millet.

We carry a large assortment of all kinds of Seeds, Onion Sets and Seed Potatoes. Parties wishing anything in this line please write to us.

We have taken great pains to have our seeds pure and reliable. Our stock is fresh, and if you want anything in the way of Garden or Field Seeds, you can get them of us cheaper than sending out of the State.

## Alfred J. Brown's Seed Store,

GRAND RAPIDS. MICH.

### PERKINS & HESS Hides, Furs, Wool & Tallow,

NOS. 122 and 124 LOUIS STREET, GRAND RAPIDS, MICHIGAN, WE CARRY A STOCK OF CAKE TALLOW FOR MILL USE.



### SEEDS

If you want Medium or Mammoth, Alsike, Lucerne or White Clover, Timothy, Hungarian, Millet, Red Top, Orchard, Kentucky Blue Grass, Spring Wheat, Rye or Barley, Field Peas; or, in fact, Seeds of any Kind for the Field or Garden, write to

## Grand Rapids

We have also a limited supply of the

### AMERICAN BANNER OATS

I offer to the trade at prices that ought to induce many merchants to handle a large quantity of them. They are The Coming Oat

And should be introduced into every section of Western Michigan. WRITE FOR PRICES TO

W. T. LAMOREAUX. 71 CANAL ST., Grand Rapids, Mich.

#### ALLYN, de



Celebrated "BIG F." Brand of Oysters n our line and are prepared to quote prices at any time. s of Wild Game, such as Partridges, Quail, Ducks, Bear, etc.

H M. BLIVEN, Manager. 68 PEARL STREET.

### We Do Not Sell .

The Family Trade Boarding Houses Lumber Camps

Restaurants Peddlers

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Or Merchants Who Cater to the Patrons of Industry.

## We Do Sell LEGITIMATE RETAIL DEALERS •

And None Others.

Telfer Spice Company, GRAND RAPIDS.

#### Drugs Medicines.

State Board of Pharmacy. r-Ottmar Eberbach, Ann Arbor. rs-Geo, McDonald, Kalamazoo, ears-Stanley E. Parkill, Owoso. ears-Jacob Jesson, Muskegon. ars-James Vernor, Detroit. tt-Geo, McDonald etary—Jacob Jesson. surer—Jas. Vernor. t Meeting—At Star Island House, near Detroi sday and Wednesday. July 2 and 3.

Tuesday and Wednesday, July 2 and 3.

Michigan State Pharmaceutical Ass'n.
President—Geo. Gundrum, Ionia.
First Vice-President—F. M. Alsdorf, Lansing.
Second Vice-President—H. M. Dean, Niles.
Third Vice-President—O. Eberbach, Ann Arbor.
Secretary—H. J. Brown, Ann Arbor.
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Hall, Greenville; E. T. Webb, Jackson.
Local Secretary—A. Bassett, Detroit.

Grand Rapids Pharmaceutical Society. esident. J. W. Hayward, Secretary, Frank H. Escot etroit Pharmaceutical Society t, J. W. Caldwell. Secretary, B. W. Patterson Muskegon Drug Clerks' Association. sident, Geo. L, LeFevre. Secretary, J. W. Hoyt,

#### Is the State Board Capable of Improvement?

Editor Michigan Tradesman:

mand the thoughtful consideration of of a few, anxious to rule or ruin. all-is, how can the efficiency of the State Board be increased and its value

That the benefits derived under the present law are many; that the Board good; that it has controlled and in a in this city, has opened a new store on amounts almost to a popular craze. The good; that it has controlled and in a measure stopped many injurious and evil practices—no one for a moment who thoughtfully considers will deny. But the question before us is, How can the Board be improved, so as to receive the Board and conditions and conditions and the proceedings of the last meeting of the public schools, I regard the business colleges as money-making snares and delusions. Most merchants would since the meeting was held. Board be improved, so as to receive the hearty and cordial support of all intelligent and fair-minded pharmacists throughout the State? Many differ as to what is needed or what is lacking to increase its strength and power for good, and I know of many who denounce the whole institution, claiming that it is whole institution, claiming that it is controlled by a ring, managed by machine methods and has lost its imporcontrolled by a ring, managed by machine methods and has lost its importance—if it ever had any—and like sayings. We find ranters and people dissatisfied with the existing order of things, possibly not without just cause, in every sphere of life, but they are too radical and by their wholesale iconoclasm of entire systems compel conservative mentors in the control of the control to give an unqualified support to institutions that they are aware need reforming, which, however, they do not wish to

succeed himself as a member of the State proval of this Association. In this connection, however, I desire to put myself on record as favoring a return to the original intent of the law, when it was enacted, that this Association recommend three or more eligible persons for appointment to the Board, and that such recommendations be forwarded to the secondary of the solutions.

Interchange of Certificates.

The Michigan Board of Pharmacy has deceive departure in the matter of interchange of certificates.

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The Michigan Board of Pharmacy has deceived departure in the matter of i Board of Pharmacy will meet the approval of this Association. In this con-

pointment to the Board, and that such recommendations be forwarded to the Governor with a request to make his selections therefrom."

That was a point well taken and if President Wurzburg's bugle sound had been adopted at the creation of the Board, I firmly believe that its efficiency would have been greatly improved, and much of the dissatisfaction now prevalent would never have originated. The fact of the State Board deriving its existence from the efforts and work of the State Association is a potent reason why the present organization should have the present organization should have of Pharmacy that it will register its lisome influence in determining its com-

This plan, if adopted, would give every pharmacist of this State—for every pharmacist should belong to the Association these resolution, together with a specipharmacist of this State—for every pharmacist should belong to the Association—an opportunity of expressing by ballot his choice for members of the combination which expressing the pharmacy in the United States a copy of these resolution, together with a specific men of the transcripts of the records of this choice for members of the combinator which expressions and a set of the expression with the combinator of the United States a copy of these resolution, together with a specific men of the transcripts of the records of the combinator of the United States a copy of these resolution, together with a specific men of the transcripts of the records of the combinator of the United States a copy of these resolution, together with a specific men of the transcripts of the records of the combinator of the United States a copy of these resolution, together with a specific men of the transcripts of the records of the combinator of the United States a copy of these resolution, together with a specific men of the transcripts of the records of the combinator of the United States a copy of these resolution, together with a specific men of the transcripts of the combinator of the United States a copy of these resolution, together with a specific men of the transcripts of the records of the combinator of the United States a copy of these resolution, together with a specific men of the transcripts of the combinator of the United States a copy of these resolutions, together with a specific men of the transcripts of the combinator of the United States a copy of these resolutions, together with a specific men of the transcripts of the combinator of the United States a copy of the combinator of the United States a copy of the combinator of the United States a copy of the combinator of the United States a copy of the combinator of the United States a copy of the combinator of the United States a copy of the combinator of the United States a copy of the combinator of the United States a copy of the combinator of the United States a mission which controls his welfare and centiates, and a set of the examination existence, both professionally and finan-I believe that in over 2,000 druggists in this State there are more than five men who are competent of occupying a position on the State Board, and I say this, not intending to reflect on any member, for I believe there are some of them it would be difficult to replace; but no matter how capable and efficient the members of the Board may be, if they are continually reappointed to office, they represent less and less every year the opinions and ideas of the great body of druggists. The reason is obvious. Public position exalts a man above his fellows and he is not able to feel the heart beat of the body politic the same as before. Another thing in this repubheart beat of the body politic the same as before. Another thing in this republic of ours, it is democratic for every man, no matter how humble his origin, to aspire to any office appointive or selective, in the gift of the people; but if the feeling prevails that such aspirations are useless, it takes away the incentive, the ambition to acquire knowledge and compete with others for the honors to be gained. What applies to the rung-large monopoly would probably be to the public at large, applies to the drug-large monopoly would probably be to the proposed monopoly would probably be to the drug-large monopoly would probably be to the proposed monopoly would proba the public at large, applies to the druggists of Michigan, and what applies to the druggists in a body is equally applicable to the honors and emoluments to be gained after a membership on the State Board is obtained. I can best illustrate this point by a reference to the office of Secretary of the Board. The present

him from active interest and participa-

the State Association, and that his first appointment as a member of the State Board was received with approval by all, nevertheless, Mr. Jesson is the cause of a great deal of the existing opposition to the Board. He has continually held the only salaried position in connection with the Board since its organization, which is decidedly wrong,

DRUGGIST.

### Detroit Drug Notes.

Mr. Wilson, formerly of Muskegon, realizing the great scarcity of drug stores called business education that now Mr. Wilson, formerly of Muskegon,

centiates under the same conditions. He has latel Resolved, That the Secretary is hereby to his plant. instructed to transmit to each Board of mention the fact that in addition thereto the candidates are given fifty specimens of drugs for recognition.

### A Port-Wine Trust.

of the port-wine trade, which means the exclusion of foreigners now engaged therein. This will be aided by an annual subsidy, a guarantee of interest to the town Saturday, calling on old friends. exemption of the company or monopoly and acquaintances. He looks as though from all taxation and various other privi-

### The Drug Market.

Citric acid has declined and is tending lower. Gum camphor is easier. Oil logg has come to be a familiar figure anise has declined. Quinine, foreign among the jobbing and commission honorable occupant is Jacob Jesson, of Muskegon. We all know him, and no brands, are lower. Domestic is undoubt when the summer of his day passes to the evening of his life, taking him from active interest and particinal Linseed oil is lower. Turpentine has de-

clined. tion in his profession, we shall miss not only his face and voice from among us, but his counsel and advice. We all know what an active interest he took in the organization of of the plaster pool.

#### BAD FOR BOOK-KEEPERS.

both in principle and practice. Are there underbid one another, and then, doubt-not other gentlemen on the Board capa-less, wonder why there is no opening for not other gentlemen on the Board capable of acting as Secretary? If not, to how many earnest, hard-working but poor druggists \$800 a year would be like a "boon from the Gods." In the heart of almost every American citizen there is patriotism sufficient to serve his country for a cash consideration and this applies to members of a particular trade or profession, as well as to politicians. Such patriotism is not necessarily ignoble, but the old adage relative to passing the good things of this earth around, is applicable. The best of us are apt to become rusty and grow bilious, if we imagine we have a life tenure of any particular position, and the oil of popular criticism is wholesome and almost always beneficial.

The druggists of this State have had an opportunity, during the past few months, to devote some time and attention to the many interesting questions of connected with their profession. For business has been universally quiet all over the State, and such an opportunity necessarily sets us a thinking, what can be done to improve not only our own individual business, but the profession in general. Among other questions which have suggested themselves to us, in view of the recent session of the State Board of Pharmacy held in Grand Rapids—I say us, for I know that the same feelings have agitated other druggists and demand the thoughtful consideration of a non-political, non-partisets and demonstrated by the whims of a few, anxious to rule or ruin.

If the plan advocated by Mr. Wurzsentially different from ordinary colleges. Academical schools and universities are dignified and perhaps unbusiness-like enough to let young men and women seek them. They offer no special inducements and guarantee no lucrative positions. With the business schools, however, the matter is different. There is a seramble for patronage. Situations, if not guaranteed out and out, are at least practically assured. Circulars of a more or less extravagant and distorted character are sent out by the thousands, the one aim being to make the school a paying institution, and would-be accountant proverse and the plant of the state and private money-making concerns, essentially different from ordinary colleges. Academical schools and universities are dignified and perhaps unbusiness-like enough to let young men and the pharmacists of the State, in the advancement of their art the inducements and guarantee no lucrative positions. With the business schools, however, the matter is different from ordinary colleges. Academical schools and universities are dignified and perhaps unbusiness-like enough to let young men and in the lought may be not deal and accept the recomplication of the state, in the advancement of their art the inducements and guarantee no all private money-making concerns, esants pour in and pay their money for the privilege of being called what they are not—professional book-keepers.

"There is to my mind—and I believe merchants will agree with me—a great chief things of value that are acquired are penmanship and order. Apart from

motives at work filling the ranks. Book-keeping is only a quasi-business life. It tutions that they are aware need reforming, which, however, they do not wish to see demolished. I shall not attempt to point out all the flaws and mistakes of the Board, its mismanagement and impractibility in many ways, but rather give a simple formulæ for a greatlyneeded cement to stop up some of the cracks, which, if not soon mended, will allow all the good nourishment that is in the bowl to escape us.

At the fifth annual meeting of the Michigan Pharmaceutical Association, President Wurzburg, in his admirable address, said among other good things:

"The appointment of Jacob Jesson to succeed himself as a member of the State"

"The appointment of Jacob Jesson to succeed himself as a member of the State"

many years, to tne corner of Woodward avenue and Congress street.

One of our druggists offers a 25 cent cake of soap with every patent medicine purchase of 25 cents or more. Another gives a copy of a well-known book with each 25 cent cake of a particular brand of soap.

Clarence G. Stone, the popular representative of McKesson & Robbins, has been laid up for a few days, but is rapidly improving. It breaks him all up to think of starting out again and leaving Clarence, Junior. year after year—is about all that the average book-keeper can look forward

He has lately added a circular sawmill

John G. Shields has returned from Colorado Springs, where he has been since early winter. His family will follow him as soon as the weather becomes

settled. Anyone in search of an engagement to Thyme A bill has been introduced into the Portuguese Cortes by the ministerial would do well to communicate with Geo. would do well to communicate with Geo.

stockholders for thirty years, and by the town Saturday, calling on old friends

kaska grocers, for three years past, has concluded to return to Kalkaska, the condition of his partner's health rendering such a change necessary. Mr. Kel-

Sullivan-Peter Beyer, the druggist, was arrested on the 19th on a charge of John B. Graves left last week for a trip violating the liquor law. He gave bail before Justice Beardsley at Muskegon.

		ale Price Cu		I
			Antipyrin	
]	Aceticum	Carb	Arsenicum	
1	Carbolicum 52@ 55   Citricum 52@ 55   Hydrochlor 3@ 5   Nitrocum 10@ 12	Potassa, Bitart, com @ 15 Potass Nitras, opt 8@ 10 Potass Nitras 7@ 9	Calcium Chlor, 1s, (½s 11; ½s, 12)	
1	1 4001 80	Potass Nitras	Capsici Fructus, af @ 18	
	Sulphuricum	Aconitum 20@ 25 Althae 25@ 30 Anchusa 15@ 20	Cera Alba, S. & F 50@ 55	
	AMMONIA. Aqua, 16 deg 3@ 5	Arum, po	Cassia Fructus @ 15	
1	Aqua, 16 deg. 30 5 18 deg. 40 6 12 Carbonas 110 13 Chloridum 120 14	Slychrrhiza, (pv. 15)   16@ 18     Hydrastis Canaden, (po. 55)   @ 50     Hellebore, Ala, po. 15@ 20     Inula, po   15@ 20     Lipecac, po   2 40@2 50     Lipecac, po   2 40@2 50	Cotocoum @ 95	
		finula, po	Chloroform 500 55 61 00 Chloral Hyd Crst 1 500 17 5 Chondrus 100 12 Cinchonidine, P. & W 150 20 12 Corks, list, dis. per cent 6 60 Creasotum 6 50 Creta, (bbl. 75) 6 20	
1	Black 80@1 00 Brown 45@ 50 Yellow 2 50@3 00  BACCAE.	Jalapa, pr	" German 5@ 12 Corks, list, dis. per cent @ 60	
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1	BALSAMUM. Copaiba	Spigelia 480 35 Sanguinaria, (po 25) @ 25 Serpentaria 30@ 35 Senega 75@ 80 Similax, Officinalis, H	Crocus 3500 38	
-	Copatba     @1 30       Peru	Scillae (po. 35) 10@ 12	Cudbear         @ 24           Cupri Sulph         8@ 9           Dextrine         10@ 12           Ether Sulph         68@ 70           Emery, all numbers         @ 8	
-	Abies, Canadian 18	Symplocarpus, Fœti- dus, po	Emery, all numbers. @ 8 " po @ 6 Ergota, (po.) 45 40@ 45 Flake White 12@ 15 Galla @ 23 Combits	
		" German 15@ 20 Zingiber a 10@ 15 Zingiber j 22@ 25		_
	Prunus Virgini     12       Quillaia, grd     12       Sassafras     12       Ulmus Po (Ground 12)     10	SEMEN. Anisum, (po. 20) @ 15 Anisum (graveleons) 10@ 12	" French 40@ 60	H
		Anisum, (po. 20) @ 15 Apium (graveleons) 10% 12 Bird, 1s 4% 6 Carul, (po. 18) 12% 15 Cardamon 100% 125 Corlandrum 10% 12 Cannabis Sativa 34% 4	Glue, Brown 9@ 15 "White 13@ 25 Glycerina 22@ 25	H
-	Glycyrrhiza Glabra. 24@ 25 po	Corlandrum         10@ 12           Cannabis Sativa         3½@ 4           Cydonium         75@1 00           Chenopodium         10@ 12           10@ 12         10@ 12	Grana Paradisi	gu
	" ½8 14@ 15 " ½8 16@ 17			job
	Carbonate Precip @ 15 Citrate and Quinia @ 3 50 Citrate Soluble @ 80	Diptertx Odorate	Hydrargyrum	lar lar
	C-las Chloride (0) 10	Pharlaris Canarian       3½@ 4½         Rapa       5@ 6         Sinapis, Albu       8@ 9         Nigra       11@ 12	Iodine, Resubl     4 00@4 10       Iodoform     @5 15       Lupulin     85@1 00       Lycopodium     55@ 60       Macis     80@ 85	Co
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p -	" Socotri, (po. 60). @ 50 Catechu, 1s, (1/2s, 14 1/4s,	Hard for slate use 73	Plumbi Acet 14@ 15	
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ll i- at	Majorum 28 Mentha Piperita 23	" and myrrn 0	00 Soda Boras, (po. 12) 11@ 12 00 Soda et Potass Tart 33@ 35 00 Soda Carb 2@ 2½	2
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,,	Absinthium 5 00@5 50 Amygdalae, Dulc 45@ 73 Amydalae, Amarae 7 25@7 50 Anisi 1 80@1 90 Auranti Cortex @2 50 Bergamii 2 50@3 00 Caiiputi 90@1 00	Castor	75 Strychnia Crystal @1 10 00 Sulphur, Subl. 234@ 35/ 60 Tamarinds 88 10	0
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CINSENC ROOT. through the Eastern states in the interest in the sum of \$250 for his appearance through the Eastern states in the interest in the sum of \$250 for his appearance through the Eastern states in the interest in the sum of \$250 for his appearance through the Eastern states in the interest in the sum of \$250 for his appearance through the Eastern states in the interest in the sum of \$250 for his appearance through the Eastern states in the interest in the sum of \$250 for his appearance through the Eastern states in the interest in the sum of \$250 for his appearance through the Eastern states in the interest in the sum of \$250 for his appearance through the Eastern states in the interest in the sum of \$250 for his appearance through the Eastern states in the interest in the sum of \$250 for his appearance through the Eastern states in the interest in the sum of \$250 for his appearance through the Eastern states in the interest in the sum of \$250 for his appearance through the Eastern states in the interest in the sum of \$250 for his appearance through the Eastern states in the sum of \$250 for his appearance through the Eastern states in the sum of \$250 for his appearance through the Eastern states in the sum of \$250 for his appearance through the Eastern states in the sum of \$250 for his appearance through the Eastern states in the sum of \$250 for his appearance through the sum of \$250

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GRAND RAPIDS, MICH.

CONTINUED FROM FIRST PAGE.

and we don't need—"
"Milking!" I conclude her sentence

"He is an imbecile!" Mrs. Snowden that we should try to hate him.

My conscience smote me at discover-

never meant to go again.

No one moved! A hundred pair of eyes were leveled upon us in idle curiosity. The beating of our own hearts seemed audible in that moment of silent suspense. The familiar impulse to utter suspense. The familiar impulse to utter a general greeting of "howdy-do-boys," was silently voted impolitic. It might give offense to the uniforms that looked

yurseffs an' fotch out some uv yo' richess milk fur dese wite folks!"

For one awful palsied second we won-dered if blood instead of milk would flow. Presently a female voice from the rear gave shrill response.

"Ain't no milk in dis yer quarters."
"Cows all dead?" Uncle Jim demands peremptorily.
"Not jis' 'zackly; but we milks 'em

wen we feels like it, an' we leff 'em alone wen we don'," says the same voice. boastfully.

'Cisserns all dry?"

"No. Lots uv water."
"Hyer, you! Fuss one gits a bucket
uv water to dese ere mules is the one

dat'll git a chaw t'backer."

Which demand on the part of our dauntless driver caused a tumultuous and emulous scrambling to water our mules. a service which Uncle Jim recompensed liberally with home-cured tobacco twist. throwing in a little supplementary advice about not "forgittin" dat dey was niggers yit, an' bound to arn dey own livin's if dey wur free an' dress up in solger cloves.

Then we got slowly under way again. "Jinny" and "Bet" protesting against the folly of "gittin" furder" at Uncle Jim's stentorian demand, by a disrespectful filriting of their short tails and a dejected dropping of their long ears. dejected dropping of their long ears.

We had proceeded about a mile at our best pace (a superior order of snail-trot). when a furious galloping of hoofs be-hind us, a clamorous outery of voices, preceded by clouds of dust, which rendered the number of our pursuers con-jectural, startled the blood from our cheeks and the courage from our hearts. Uncle Jim gave one surprised backward glance and then resumed his usual bowbacked position.

"Please drive faster," I say, implor-

"Honey chile, dese ere mules is a-doin' uv der level bes' now. Ole Jinny done mos' gin out, an' ole Bet worn't never no 'count, no how."

"They have repented letting us off so easily and are following to rob us," Mrs. Snowden whispers agitatedly.
"Or to murder us," I reply, with the

calmness of despair.

Repeated orders to "halt." "stop dem mules!" "hol' on dar." came to our ears distinctly above the clatter of hoofs; but

guv'ment mule, den?"

s the retort courteous. "Aunt Rhody, say," said our pursuer

tary cap as he addressed himself immediately to us, "how as ef you'll hol' on, misses, tell she ken sen' little Bob t'de long fiel' t'drive up de cows, she'll milk yer some milk fur to squinch yer thirs'!"

"Hm! I 'lowed dat plug t'backer 'd fotch 'em," Uncle Jim muttered, while we with hysterical cordiality thanked Aunt Rhody through her embassador, and assured her that nothing but lack of time prevented us from accepting her kind offer. With lightened hearts and faith in our "darkeys" completely re-

Leaving Uncle Jim and our turnout on the swamp side of the river, we crossed to the little city set upon a hill in a skiff,

"You shall have them to take home manned by two jolly blue-coated tars, with you," he said, in an unaltered who quite patronized us in a goodnatured, protective fashion, dismissing us "Oh, thank you!" In my ecstatic gratifinally after placing us on shore as care- tude I would have given him both hands fully as if we had been crates of brittle then, but he had turned quietly on his china, with a wise admonition to "lay heel with the last word and disappeared. low for ducks, and not be too peert with | The next morning as we were recross-

Mrs. Snowden's daughter's husband's brother, we disposed of our first evening

In accordance with this plan, the first thing we did was to convert our silver ment, we had finally embarked without utensils and golden trinkets into legal tenders, which we did, at even a more ruineus rate of sacrifice than we had pretenders, which we did, at even a more ruineus rate of sacrifice than we had prepared our minds for. But our extremity was old Isaacs' opportunity. The second step was to make out a list of such articles as we desired to purchase of the mit that list to the general in command for inspection, and ask for a "permit" to purchase and to pass our purchases through the line. It was in the obtainities between us were averted by the sudthrough the line. It was in the obtaining of this permit that we expected to den appearance athwart our stern of STANTON, SAMPSON & CO.,

"But the mules don't need watering nd we don't need—"
"Milking:" I conclude her sentence "Milking:" I conclude her sentence proper with hysterical levity. heroes and would-be heroes demanded boat to ours.

"He is an imbecile?" Mrs. Snowden groans into my ear.

"Or a traitor?" I groan back.

Uncle Jim had deliberately pulled rein in front of one of the most crowded cabins. As "to stop" in all its moods and tenses is a verb the mule has acquired con amore, our mules stopped as suddenly and determinedly as if they never meant to go again.

"Ask him about the pay," Mrs. Snowden hissed into my ear. He heard her better than I did.

"I have taken care of that," he said quietly; then, while he held the two boats united by one strong hand, he extended invasion of ber private liberty of action, the (to me) absurd necessity for enumerating my small peressities to this countries.

we were promptly admitted to The Presence and granted an immediate audience.

Besides our own party of three, there was no one in the room when we were of our difficulties.

"Hyer, some 'un you niggers, hump ful idleness against the low mantel-shelf, ful idleness against the low mantel-shelf, paring his nails, a young man, who, with a girl's instinctive appreciation of masculine beauty, I mentally declared 'would have been the handsomest man I

to the general's desk.

The male member of our party had been selected to present our case. He did it graphically and succinctly. Mrs. Snowden followed him, with a feeling rendition of the cravings of rebel nature restoration of peace." for more palatable nourishment than okra coffee and sassafras tea. I "did" the emotional on the occasion, and shall always consider my failure to impress General Gresham favorably, as an indi-cation of lack of dramatic taste on his part, rather than any failure on my own. He treated us with "marked courtesy" that marked courtesy which freezes one's very heart's blood, and crushes one with austere dignity. We stood before him very much in the attitude of criminals who had just presented petitions for life pardons, numerously signed, our empty hands folded in a contrite and humble fashion, as we awaited the doom

of our scratched and blotted lists of of our scratched and blotted lists of items. A somber silence pervaded the atmosphere. The orderly shifted uneasily from one leg to the other, cranewise. The young man at the mantelshelf plied his penknife as if he were the possessor of ten-times-ten finger reals. nails. Mrs. Snowden's relative by mar-riage coughed an apology for the whole Southern Confederacy at intermittent seconds. After what seemed to us an eternity of awful self-communion, the conquering hero stretched forth his hand, took up his pen, and with the solemnity of a judge signing a death warrant drew two ominous black lines through two items on my list. With unbroken solemnity he then returned it to me. He had scratched out the brandy and the mack-watching alone! erel! The main objects of my pilgrimage! The things which mother must have.

represented the exigencies of the case. Upon that kit of mackerel the general in command had taken his stand, and was Uncle Jim prodded his mules stolidly forward with the butt end of his whip, and we—well, we simply awaited the outcome dumbly.

"Can't yer hyear, ole man!" shouted a daughter's husband's brother suggested who lives in this house. It was made voice so immediately into the back of the carriage finally that further inattention was worse than useless.

"Kose I kin" Uncle Jim answered. turning a face dark with wrath upon the questioner.

"Wet fur you make me mos' kill my conceal the tears of disappointment that "Wot fur you make me mos' kill my conceal the tears of disappointment that it could not repress. That was why I did great, strong, true Yankee heart, and "Wot you want, nigger, stoppin' uv not see a tall form appear suddenly from my wite folks in dis onmannerly behind a tub that stood on the gallery. an oleander in full (The general had selected one of the in an altered voice, taking off his mili- loveliest homesteads in that aristocratic more abiding harmony.

little city for his headquarters.)

A voice close at my elbow asked: "You misses, tell she ken sen' little Bob t'de were making a truthful statement when

faith in our "darkeys" completely restored, we resumed our line of march.

Nightfall found us once more within the pale of civilization, which we reached when we had passed the Federal pickets at the entrance to the little town of Videlia lying in the Louisiana lowlands.

He looked down into my distressed countenance, with a kind gravity that struggled with evident amusement. The gravity controlled his voice, but the Vidalia, lying in the Louisiana lowlands, just across the river from Natchez. gravity controlled his voice, but the amusement twinkled in his splendid eyes

eb talk."

Making our way direct to the house of denunciation of every one in the most in mapping out, with his aid, a plan of action. the cruelty of my disappointment in the matter of mackerel, not excepting one,

WHAT CAME OF A KIT OF MACKEREL presence of General Gresham the next to capitalize him from that very moment morning, piloted by that individual, stood up in the little craft and, looking

for her with hysterical levity.

"Wot fur you axe fur it, den, back yender, when yer was a chokin' wid yo' dry bread. You ain' got de crums out in yer voice yit. Whoa, Jinny! Whoa, Bet!"

"Bet!"

"Bet levity.

"Wot fur you axe fur it, den, back yender, when yer was a chokin' wid yo' her fancy for broiled mackerel. This man was our foe! We hated him! At least we believed that fealty to our own kit of mackerel at their feet from his least we believed that fealty to our own kit of mackerel at their feet from his

"Ask him about the pay," Mrs. Snow-den hissed into my ear. He heard her

in a masterful sort of voice.

Mrs. Snowden read it over my shoulder. "It is a due-bill," she said sharply. "Exactly," he answered quietly.
"Made payable at the close of the war," I add, looking up from the bit of

paper to him.
"Is not that long enough time?" he asked with commercial hardness.

"Oh! quite." I seized the lead-pencil he extended and, dropping my eyes before something incomprehensible in his gaze, I signed my full name, adding my address, so that he might know where to send it for collection when it fell due.

I handed it back to him and held out A courteous inclination of a splendid head, a swift, bold glance from a pair of large, calm gray eyes, was all the notice we elicited as we passed him on our were the weak too stanch a Yankee then to take it. With a grave bow and a queer little smile he loosed his hold upon the gunwale of our boat, gave his men a signal, and was soon out of reach the stanch and the same and the s

From that hour I never prayed a whole-hearted prayer for the success of the

My one prayer was, "God grant a speedy restoration of peace."

In the fall of the year 1866 I sat alone in the gloaming, that hour when memory runs riot and fancy weaves her subtlest webs. The surrender was yet so recent, that it and all its attendant humiliation was still a matter for somber reflection. The mother for whom we had made so many efforts had ceased from suffering. The girls had all married off, during the matrimonial boom that succeeded the a sense of utter insignificance. He took our lists from our fingers with looks of commonly like one who trod alone some commonly like one who trod alone some banquet hall deserted. My whole existence seemed to have become tinged with the "gray" that had pervaded life in the South for four bitter years. I wondered if I could ever come to forget the trials and hardships of my war ex perience. There were some incidents of it I knew I never could forget, which I knew I did not desire to forget. Memory held in reverential keeping one photo-graph: The broad expanse of a majestic river—two skiffs, held side by side on it swelling bosom by a firm brown hand a pair of grave, calmeyes, down glancing a sensitive mouth, about which played a smile of amusement, a bared head, about which the short brown hair clung in waving masses

Whenever I thought of Him, it was as

I had seen him last.

I wondered if he had lived to see the end of the war! I wondered if he held the due-bill still. He had had more to A quick, firm footfall on the gravel of

The things which mother must have.

In vain we three represented and represented the exigencies of the case.

In was the footfall of a stranger; and in my loneliness I had grown timestally and in my loneliness I had grown timestally and in my loneliness. orous. A tall form loomed into sight. approaching me with long, swinging stride. In spite of me, a nervous cry collectable at the close of the war. I have come to collect it."

I held out my hand.
"For the due-bill," he asked, folding his own behind his back, "or for me?"
I held out both hands.

collected his due-bill from the unresist-ing lips of his rebel sweetheart.

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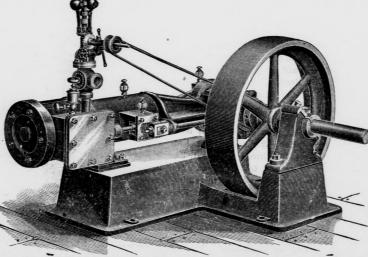
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