VOL. 6.

GRAND RAPIDS, WEDNESDAY, APRIL 3, 1889.

Wonderment introduced me.

once more her native town.

face was but little sunburned.

watched her closely. She

"I didn't come fur that," said the old

they'd a come, but they're away, and

here I stand ready for the job."
"All right," said Captain Polly, "you

I was not at all satisfied with this de-

cision. When he came aboard, Wonderment had supposed that Captain Alba

was in command, and knowing the chan-

the matter to her.
"It will soon be high water." she said.

has lived here all his life."

It was not long after this that the sails

were set to a fresh southeastern breeze, and we were steadily moving along to-

ward the narrow entrance to the harbor. Wonderment stood leaning against the

foremast, his feet wide apart, and his

frequent orders were passed to the man

stretched a long expanse of sandy beach, with a gentle surf rolling up on it.

ngs. Captain Polly was much troubled.

but kept up a good heart and blamed only herself for trusting Wonderment.

I felt anxious to help her in every way

that I could, and I was now discussing

and in the meantime Polly and her

woman Sarah had taken lodgings in the

Two weeks elapsed, during which the

Coppering Pet remained firm upon the beach. The tug had arrived, but it had been found too small to move the vessel.

Another and a larger one had been sent for, and in the meantime the cargo was

being taken out and removed to the town

During this time I saw much of Polly.

with her what was best to be done.

were aground on the north beach.

nel, he would scarcely need a pilot.

shall take us over."

NO. 289.

## Katon, Lyon & Go. Edmund B. Dikeman

Base Balls, Rubber Balls, Marbles.

Base Ball Bats.

Fishing Tackle,

BOXING GLOVES. STATIONERY.

Katon, Lyon & Co., 20 and 22 Monroe St. GRAND RAPIDS, - MICH

## CREOLE STRAIGHT CUT.

## CREOLE STRAIGHT CUT.

Which has recently been introduced into the State is becoming very popular, it being the only straight cut sold for five cents, thus giving the dealer a cigarette with which he may please all classes of cigarette smokers. The same are nicely put up in packages of ten and packed with actresses' photos. There is also a variety of other inducements, a notice of which is contained in each package.

Give the CREOLE a trial and you will find it a big seller. Sold by all Grand Rapids jobbers, and manufactured by

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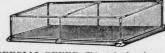


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Successors to Allen's Laundry. Mail and Express orders attended to with promptness. Nice Work, Quick Time W. E. HALL, Jr., - - - Manager,

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Call and inspect our new establishment

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LOS DOCLORS 'Is free from AF TIFICIAL FLA VORING, is a c. gar that will hole than any ten-cent Key West or two for 25 cent apported clear you can get.

FREE SMOKING, MILD AND RICH. For Sale by 20,000 Druggists throughout the

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We are making a Middlings Purifier and Flour Dresser that will save you their cost at least three times each year.

They are guaranteed to do more work in less space (with less power and less waste) than any other machines of their class.

Send for descriptive catalogue with testimonials.

Martin's Middlings Purifier Co., GRAND RAPIDS, MICH.





And all dealers are invited to send samples and write for prices that can be ob-

tained in this market. We do a COMMISSION BUSINESS and our aim is to obtain the highest market price for all goods sent us. Not only

BEANS but also ALL KINDS OF PRODUCE.

We can sell as well as anyone. We invite correspondence.

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SEEDS,

BALED HAY, MILL FEED and PRODUCE.

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All work guaranteed first class and at low prices. Write or call for estimates on anything you may want in my line. Telephone 850. OFFICE AND FACTORY,

81 & 83 Campau St. GRAND RAPIDS, MICH.

THAT HONEST FARMER. [Dedicated to the farmer who packed my last parrel of apples—in hopes to get even with him.]

Who, when he packs his apple crop, The biggest fruit puts on the top? That honest farmer. Who, when he makes a bale of hay, Hides rocks inside to make it weigh? That honest farmer.

Who, when we for pure butter yearn, Puts oil of oleo in the churn? That honest farmer.

Who skims the milk until its blue, And adds some chalk and water, too? That honest farmer.

Who stuffs the turkey's crop before It's killed to make it weigh some more? That honest farmer.

Who cuts the spurs from roosters old, And labels them spring chickens, bold? That honest farmer. Who sends bob veal to market so Health officers will never know? That honest farmer.

Who offers board with bounteous fare "Fresh from the farm" and free as air. That honest farmer.

Who feeds canned vegetables few To boarders starved and roasted, too? That honest farmer.

Who wants a dinner and some notes Of Uncle Sam before he votes? That honest farmer.

Who goes to town to lay a trap To catch the bunco steering chap? That honest farmer. Who, when he's caught himself, bewails The wicked world where fraud prevails? That honest farmer.

THE COPPERING PET.

I was wandering through the suburbs of one of our smallest and most venerderment, did you come out to take Pet over the bar?" able seaport towns, when I came upon the graveyard. One of the graves particularly attracted my attention. It was covered by a large and flat stone, which bore an inscription reading as follows:

"I didn't come fur that," said the bid man, inspired by the grog, "but though I'm not a pilot by trade, I've been over this bar, back'ards and for ards, as aften as any man livin'. If any of the reg'lar pilots had been in the town, I suppose

"Here lies the body and worldly substance of Captain William Mereen, a skipper of this port, and father of Polly Mereen, who sailed from here in the Coppering Pet, in July, 1869. In 1801 he was born in this town, where he died in 1871. The body shall remain here until resurrected by the last trump, and the worldly substance shall stay with it un-til his daughter Polly shall raise this

stone and take from under it her own."

As I was turning away from the grave, 1 saw on the road an elderly man approaching. I had met him before. He was a weather-beaten personage, with a seafaring demeanor, and his name was Wonderment Sanchez. I saw he was in a hurry, but I stopped him and asked if not offer to pilot us if he did not know the bar. He can't help knowing it; he he could explain the inscription on this

"It's cur'us," he said, "that you should ask me such a thing at this time. The Copperin' Pet is a lyin' off the bar; I've been a watchin' fur her fur years, and I can't be mistook in her. She'll come over at high water, and I've been to hunt our pilots, but all three of 'em have gone up the river fishing. I'm no pilot, but I'm goin' out to the Pet in my boat. The captain ought to know the bar, fur he was raised here, and perhaps he'll bring her in himself. If you like, I'll take you out with me, and I'll tell you all about that tombstone on the way."

I replied that nothing would please

better, and in fifteen minutes were rowing over the harbor toward the

"Billy Mereen," said Wonderment, "was an old friend of mine. He made many v'yages and brought back many cur'us things, principally made out of whales' jaw bones. He had a great liking fur such matters, and he'd a had his own bones made of whales' jaws if he could a done it. He had one child, named Polly, and her mother died when she was little. Nine years ago, when Polly was about eighteen, she married young Alba, of this town, and sailed away as is stated on that stone. Two left all he had to Polly. As I've been told, everythin' was turned into money, which was put into an iron box and buried under his gravestone. Accordin' to directions he left, the money is to wait there fur her fur a hundred years, fur some of the women Mereens live a long time. If she don't come fur it in the hundred years, the money is to be given to the oldest man in the town, and when he dies to the oldest one left, and so on until it's all gone.'

I thought old Billy Mereen was the most foolish testator I had yet heard of; but I did not say so. I suggested, how-ever, that the iron box might be stolen. "Some folks thinks," said the old man, "that there's nothin' much in that box, and some folks thinks there's lots. But however 'tis, there's no man in this town would touch that grave ?

I was greatly interested in this story, and was almost as anxious as old Wonderment himself to get out to the Coppering Pet and see what would come of

We were soon out at sea, and as we approached the vessel I saw that Won-derment had not been mistaken. Her name, the "Coppering Pet," was painted in fresh white letters on her bow. As she lay to, before a moderate breeze we

When we reached the deck, Wonderment asked for the captain.
"All right, sir!" said a sailor, "she is

"I am so glad you came on board. This is your friend, I suppose."

our eyes, but none too wide for the sight we saw. Up a short companion-way there stepped a young woman who will be written and I were married. there stepped a young woman, who with a quick and sea-trained step came toward us. She wore a close-fitting dress of be disposed of to the best advantage, and blue and a broad straw hat.

the stranded Pet, but was unable to move having that young woman come back her. Her captain had been paid with a after she had discovered that the stone portion of the cargo, sold at a sacrifice was not a diamond, and accuse me of in the town, and he had gone away.

this place any longer. The Pet would

And we stood to await his coming. He compound.

ran his boat ashore, and when he landed "Come into the cabin," she said, "and and saw us he was so excited that he I will tell you everything that has happened." could scarcely speak. "She's off!" he gasped; "the Coppe

When two glasses of grog had been brought, Polly told her story. It was not a very long one. He husband had year, and the men working on board died about three years after they first have got her off the beach. sailed away in the Coppering Pet. This chored now just inside the bar.'

happened when they were in the Japan-ese seas. She would have sold the vessel and returned to her home, but she her eyes sparkled with delight. "Where found it was not easy to make suitable ever we go we'll go in her!"

And go in her we did. On a lovely afternoon, late in the sum-

arrangements of this kind; and then, be-fore any plan could be carried out, she heard of her father's death. When she mer, we sailed out of the harbor. Ow-recovered from this new shock, she did ing to his repeated and earnest requests, not want to come home, and if she sold old Wonderment was with us, but this her vessel, she felt that she would have time he did not pilot us over the bar. no abiding place in this world, so she de- We sailed, and we sailed over summer termined to keep the Coppering Pet, the only home she had; and having a compelor of the beautiful moonlight evening we lar teas. only home she had; and having a competent mate and a good crew, and being

tent mate and a good crew, and being accompanied by a middle-aged Scotch woman, who acted as both maid and for poor people, we are about as happy companion, she had sailed and traded in those Eastern waters until a few months ago, when she had determined to see "it's your own fault. Your father left"

While Captain Polly was speaking, I you had to do was to take it. "If he had left me anything in a reg-ular way," said Polly, quietly, "I should have been glad to have it. But I will really a very handsome woman and her never dig in his grave to see what I can find. I am glad that every temptation of the kind is left far behind us." "And now," she said, "I want to hear

everything that has happened here."

Thereupon Wonderment told the story of Captain Mereen's death and the sin-gular disposition of his worldly sub-"'Tain't so very far behind, either," said Wonderment. "As you was actin' through agents, I made myself your "This is a strange story," said Captain agent in this thing, and here's the box. Polly, "and I must think it over before I say anything about it. And now, Won-And he dramatically arose and pointed a small iron box on which he had been

> Polly sprang to her feet, her eyes blaze. "Wonderment," she cried ablaze. "Wonderment," she cried, "throw that box overboard!"
> "All right!" said the old man; and ablaze.

over the taffrail it went with a splash. Breathing hard, but saying nothing, Breathing hard, but saying nothing, Polly entered the cabin. Half an hour etc., as they very quickly absorb any

"Perhaps I didn't show no prudence

took Captain Polly aside and explained the le'ward handle of the box, before I said a word about it. I've hauled her on "and I don't want to wait outside twelve hours more. There is nobody else here, and I am certain old Wonderment would The next morning I talked to Polly on the subject. "Perhaps I was too hasty," she said. "but I was angry. If my

father wanted me to have the box, it may be that I should have taken it." "Well, you can take it now," I said.
And then I told her about the line on the

leeward handle.

We went into the cabin, where upon :

table stood the box which I had opened. "Yes," said Polly, "looking into the box, "I rember them well. They are all made of whales' jaw bones. Some of at the wheel. We had now almost reached the bar. On either side of us them are spectacle cases and some tobacco boxes, and some, I suppose, intended to hold matches. And now I hope that you and Wonderment are sat-

"Hard-a-port! Starbu'd! Hard-star-bu'd! Starbu'd D—!" shouted Wonderment. And then there was a grate "If I was you," said the old man, going up to the box, "I'd see what was in these tobacco boxes." And one by and a grind, and the vessel stopped! We one he opened them and emptied the The next day after this, I was sitting gold coin they contained upon the table. with Polly in the parlor of a little house in the town where she had taken lodg-"Now," said he, "I'm satisfied, too."

FRANK R. STOCKTON.

Rather Embarrassing to the Girl. A young woman brought a ring to a

jeweler the other day and requested him to reset the stone, which she said was loose. She spoke of it as a diamond solitaire. The jeweler took the ring and that make the substituted, and become dissatisfied notwithstanding that a higher-Coppering Pet was high and firm upon the north beach. Every effort had been said he would attend to it. As the cus- satisfied, notwithstanding that a higher-

claimed, with wrath in her voice: "It's no such thing—it's a real diamond. Glass, indeed!" tea his trade prefers. This is best done by first trying them with various kinds until he has found the flavor best suited

Christmas by a very dear friend, who wouldn't think of giving me a sham

diamond," the young woman persisted.
"I'm sorry, ma'am," replied the jewand became, indeed, her most trusted adviser. She had no relatives in the eler; "somebody's been deceived, very likely, but this stone is absolutely worthtown, and turned to me as if I had been an old friend. To me she was a very charming woman, and I soon became

charming woman, and I soon became much more than a friend.

One day I told her my love. Polly listened to me very quietly. "I am glad you told me this," she said, "after you knew how poor I am, but I cannot consent to drag you down."

Inkely, but this stone is absolutely worthlikes—a chip of glass."

Well, the young woman argued still further about the ring and insisted it was very valuable, and at last took it away with her, saying that she would take it somewhere else to be repaired. She was nearly in these when she left that sent to drag you down."
"Polly," I cried, "this has ceased to store She was nearly in tears when she left the

I looked in her eyes, and then I took her in my arms. The matter was settled.

In the course of another week the In the course of another week the larger tug-boat had arrived, and during three high tides it hauled and pulled at the stone is valueless. If I did not I should run the risk of the high tides it hauled and pulled at the stone is valueless. having that young woman come back changing it in the resetting. Such a charge was once made against me under circumstances of this kind, and since then I have followed a cautious policy for my own protection. That girl was honest, I've no doubt, but I cannot afford to take any chances.'

Considerable confusion exists with "Why, if this isn't Wonderment!' she til money should come in to pay them reference to the use of the term "base,"

Some Points on Tea.

From a Cup of Tea, by J. M. Walsh

The tastes of communities differ, and dealer must study and learn the parplished by a series of experiments with various kinds of tea, and noting the character and quality that gives the "The Coppering Pet affoat!" cried character and quality that gives the Polly, grasping me by both hands, while most general satisfaction. A tea that may suit one community will not sell at all in another. The dealer must learn himself what tea best suits his trade. It is much easier to describe what flavors to avoid than to make known what will be best adapted to a particular locality.

> dark-leaved, heavy-bodied Foochows and Amoy oolongs will prove the most popu-In a community where a great many Irish or English people reside, Formosas, Congous, Souchongs and the better grades

Generally in a manufacturing district, or among working classes in this country,

of India teas will give the best satisfac-Oolongs, of an herby, weedy or smoky flavor are to be avoided. These are flavor are to be avoided. These are principally mixed with Ankois. Japans of a fishy, metallic or musty flavor should

also be shunned. Pingsueys, Cantons and artificiallycolored green teas should be tabooed altogether by the dealer. If cheap green teas must be had, procure a true Moyune hyson, of low grade, or a Twankay. These will give better satisfaction than the best grades of the above-named.

Old teas, in particular, of all kinds should not be handled. There is no profit in them for the dealer and no satsfaction to the consumer. In brief, keep good goods and get your price. It will pay best in the end.

Teas should be kept as much as possible from the light and air, and also far apart from any high or foul-smelling ararterward I stood on deck with the old man.

"Wonderment," I said, "you did not show much prudence in forcing that box so suddenly upon Polly. You should have told me of it, and have let me break the matter gradually to her." dealers we have met sold their teas in in speaking so plump," said ke, "but I that manner. Do not keep your teas too showed some when I made a line fast to the le'ward handle of the box, before I mosphere will be found the best.

It is essential for retail dealers to pay particular attention to the kind and quality of the tea they serve their cusomers. There is no commodity they nandle that will draw trade as rapidly and retain it like a good tea.

If the customers once lose confidence in either your ability or honesty, or they should be driven off by selling them poor teas, it will be next to impossible to get

A fine tea will create more favorable comment in a neighborhood than any other article used at the table.

It does not pay a dealer to make a mis-take in the selection of his teas; it proves fatal to attracting or holding his trade. Poor teas will drive more customers away in a week than can be made in a year. It is much better and more profitable in the long run to sell a good

Some dealers make use of the argument: "I bought so much cheaper and my customers do not appear to notice the difference; they do not complain." People seldom return to complain; they try elsewhere and get better value.

Every community becomes accustomed to drinking a particular description of made by the crew and the inhabitants of the town to get her off, but all were unavailing. It had been decided to send to a more northern port for a steam-tug, and in the meanting. But the meanting a standard was leaving the store, the jeweler called her back and said: "This stone is glass, ma'am—I want you to understand the standard of the standard The young woman colored up and ex- as near as he can what kind and flavor of "Excuse me, ma'am," politely rejoined the jeweler, "it is nothing more than a piece of common crystall or glass. There is no doubt whatever about it."

"Excuse me, ma'am," politely rejoined to the majority of his customers. Having succeeded in this, let him stick to that particular flavor everwafter. As any one tea will not suit all tastes, he can find "But it was a present given to me lost the flavor adapted to the minority by the same method, and keep these two or three kinds, as the case may be. A dealer can, however, educate his trade to a particular flavored tea, as the taste for teas of a certain flavor is, after all, only an acquired one. A dealer may, for instance, be selling, say, Foochow tea, and should he suddenly change to Formosa, his trade would be very apt to find fault at first, notwithstanding that the latter might be choicer and better than the former, but by ignoring the complaints and continuing to give it to them they tore.

After she had gone, the jeweler said

eventually acquire a taste for it and will not have Foochows afterward. So it is

Green teas are sold chiefly in the South; Japans in the West; oolongs are most in demand in the Eastern States, Formosa being preferred in the larger cities and Amoys in the provinces and manufac-turing districts. Foochow oolongs are the favorites in the Middle States and cities, where every effort to supplant

What little English breakfast and Indian teas that are disposed of are principally consumed in the seaboard cities

An Egg Trust.

The New York Shipping List, in view of the fact that the hens are laying too many eggs, suggests that they get their herds together and form a trust

spring bonnet.

exclaimed, advancing toward the old man with outstretched hands. it being quite frequently employed to designate forming substance, such as It was our last day in the old town, "I'm real glad to see you, Polly," said Wonderment; "you're looking finely.

It was our last day in the old town, and as we were walking along the water suppositories, plasters, etc. It is generally being conceded, however, that the wiolently.

"I'm real glad to see you, Polly," said and as we were walking along the water suppositories, plasters, etc. It is generally being conceded, however, that the wiolently.

"I'm real glad to see you, Polly," said and as we were walking along the water suppositories, plasters, etc. It is generally being conceded, however, that the active ingredients of a mixture is the base, as it is the medicinal basis of the complex of the money for a mixture is the base, as it is the medicinal basis of the complex of the money for a mixture is the base, as it is the medicinal basis of the complex of the money for a mixture is the base, as it is the medicinal basis of the complex of the money for a mixture is the base, as it is the medicinal basis of the complex of the money for a mixture is the base, as it is the medicinal basis of the complex of the money for a mixture is the base, as it is the medicinal basis of the complex of the money for a mixture is the base, as it is the medicinal basis of the complex of the money for a mixture is the base, as it is the medicinal basis of the complex of the mixture is the base, as it is the medicinal basis of the complex of the mixture is the base, as it is the medicinal basis of the complex of the mixture is the base, as it is the medicinal basis of the complex of the mixture is the base, as it is the medicinal basis of the complex of the mixture is the mixture is the base, as it is the medicinal basis of the complex of the mixture is the mixture is the base.

## Retail Trade of the Wolverine State.

E. A. STOWE & BRO., Proprietors.

Subscription Price, One Dollar per year. Advertising Rates made known on application. Publication Office, 100 Louis St.

Entered at the Grand Rapids Post Office.

E. A. STOWE, Editor.

### WEDNESDAY, APRIL 3, 1889.

## DOUBLE TAXATION.

It is the stock argument of spread eagle orators that in this "land of the free and home of the brave" everyone contributes his proper quota to the support of the government, national and state; that all are taxed fairly and equitably; that no preferred classes are permitted to exist.

Such appeals to the pride of the patriotic sound well and tend to send the blood tingling through the veins. But when these statements are weighed and examined, it is found that they are-in one respect, at least-the veriest buncombe. For instance, the State of Michigan imposes a tax of 3 per cent. of the premium receipts of all fire insurance State. This tax is, therefore, levied on insurable buildings-not on the bare land. The result is, the owner of insurable property pays taxes twice-once to the tax collector and again to the insurance company. The latter turns the tax over to the Insurance Commissioner, and that officer turns \$130,000 a year over the general fund, where it reduces the annual taxes by just that amount. The objection still remains, however-the man who owns insurable property is subject to double taxation.

There is a bill now pending in the Legislature to remedy this evil, yet apathy on the part of the very men who suffer most from this abuse is likely to allow it to die. Again THE TRADESMAN asserts, without fear of contradiction, "Business men are too often blind to their own interests."

### JOHN BRIGHT.

The death of John Bright was announced Wednesday morning. It had should not allow their agitation in favor been anticipated for a day or two, and of a uniform and interchangeable mileof his Birmingham mill; and, when at to the railroads, it may be said that the the same time, he broke away from Glad- commercial men have done a great deal stone and tied himself with the shoe- more for railroads than railroads have strings of the Tory opposition to Home ever done for them. Rule, we saw in that simply the decay of his mental powers. In the main he was right, and when he was right he was grandly and heroically so. His was the To the Members of Michigan Knights of the character which has truly the courage of its convictions, and when in 1882 he resigned from the Gladstone Cabinet besigned from the Gladstone C cause he would not share the iniquity of moral bravery, and his determination to England has had few sons cast in so re- Presidents were promptly forwarded to

AMERICA'S ADVANTAGE IN JAPAN. Japan is discovering a way to circumconfined those foreigners to certain treaty | the United States, the votes of the he with China. But the Imperial Government now offers the freest intercourse satisfaction in knowing that Michigan with all parts of the country in exchange commercial travelers did their part. for the surrender of the two objectionable concessions of 1868. Already treaties have been negotiated with Mexi-co and the United States on this new the effectiveness and desirability of this basis. The British trade journals are part of our organization. Each member alling the attention of their own government. calling the attention of their own gov- to any officer or committeeman any ideas ernments to these large concessions, and that will be of benefit to our association. to their worth from a commercial point of view. They sav that with these advantages Americans will be able to monopolize the trade of the Empire, especial- of every commercial traveler you meet ly as their more generous policy com- on our application blanks, as it is their mands the good will of the Japanese people and their government. It is hinted traveler in our State but can afford to very plainly that in comparison with become a member. this larger liberty of intercourse, the advantages wrung from Japan in the treaties of 1868 are of very little value. We hope the European powers which are parties to those treaties will take this

ing all the rights and immunities secured to the nations of Christendom by the rules of international law.

"Imitation is the sincerest form of flattery." THE TRADESMAN was the first trade paper in the country to introduce the "Visiting Buyers" feature, which has since been copied by several other trade journals.

### Purely Personal.

Chas. E. Olney is expected back from Santa Barbara about May 1. John G. Shields will return to Colorado

Springs the fore part of next week. N. B. Clark is making a tour of the

Ohio valley cities, making contracts for bark for the coming season. E. A. Mosely has returned from Mexi- up the stock.

co well pleased with his trip and the sights he saw during his absence.

Chas. J. Reed, Secretary of the Grand Rapids School Furniture Co., leaves for the Hot Springs on Thursday.

Geo. H. Hess, Jr., son of the Chicago furnace manufacturer, was in town yesterday, the guest of his uncle, Wm. T.

Gaius W. Perkins, President of the Grand Rapids School Furniture Co., returned from the South yesterday. His wife accompanied him home.

The sympathy of the trade will go out Lake. to Henry Idema and wife in the loss of their oldest son, a bright lad of six companies not actually organized in this years. The interment took place on Sat- and feed business to 11 No. Ionia street,

H. F. Hastings and John W. Blodgett sail from New York on June 12 on the steamship Aller of the North German Line, land ing at Southampton and spending a short time in England. Four weeks will then be spent at Carlsbad, when a couple of months will be consumed in visiting the to the State Treasurer, who passes it to principal points of interest in France, Spain and Italy.

## Gripsack Brigade.

Perley W. Hall, who has been ill at his home in Benton Harbor for about ten days, has started out on his route again. Ionia Standard: Emory W. More of this city, is now traveling for a Grand Rapids fruit house. He carries his grip like a veteran.

Louis Immegart, State agent for the spend the next two months in this city, having established himself on Summer street. He is accompanied by his wife. Merchant Traveler: Commercial men

has been imminent for many weeks. The lage ticket to cease. The subject has event is marked in this country as in been brought up in many legislatures England by an earnest expression of and is discussed by the press of the endeep regret. John Bright made himself tire country. There is practically no dear to America in her time of severest argument offered by its opponents other trial, by his splendid appeal to his own than the old stock stories, which cannot countrymen in our behalf, and he was be considered arguments at all. The at all times a hearty and brave advocate proposition is an eminently fair one and of those general principles upon which the adoption of such a system would free government rests. He sympathized inure to the benefit of the railroads as with the Republic, believed in it, hoped much as of the commercial fraternity. for it, and never despaired of it. When Travelers have a right to ask considerit came down to questions of policy he ation at the hands of the railroads and was absurdly intolerant of our protective the latter will find it more to their adsystem, as it prevented him securing a vantage to meet the mercantile commumarket in this country for the product nity half-way. In no spirit of hostility

## Status of the Michigan Knights of the

GRAND RAPIDS, March 29, 1889.

For the short time of six weeks since

the bombardment of Alexandria, and the our organization at Lansing, the results Egyptian war, he illustrated his own have far exceeded our most sanguine expectations. The first membership blanks were issued February 25, and from that preserve unbroken his consistent record as the friend of international justice. date until March 30, we have granted memberships to 333.

each of them and in every instance prompt replies have been received, and letters asking advice and reporting progress of each are continually being revent her European oppressors without ceived, showing earnest work on their fighting them. The treaties of 1868, by part and that our confidence in their which she was deprived of her autonomy the final roll call shall be made on the ability was not misplaced; that when in the matter of customs, duties and of amendment that is of so much imporall jurisdiction over resident foreigners, tance to every commercial traveler in ports, after the fashion of the treaties orable gentlemen from Michigan will be found in our favor. Every Knight of the Grip can enjoy no small degree of

> The chairmen of the different committees are promptly and systematically forming their plans and ideas for future

I would most earnestly urge upon every member the importance of keeping a supply of application blanks in your mple case and the securing of the name influence we need quite as much as their There is not a commercial

I will be pleased to forward any information or blanks at any time.

Very truly yours, L. M. MILLS, Sec'y.

Vermontville-Blair & Barrett, dealers Japan will be acknowledged as possess- have dissolved, Mr. Barrett continuing. dry goods store here.

### AMONG THE TRADE

GRAND RAPIDS GOSSIP. T. W. Greenley succeeds H. B. Huston in the hardware business.

Wm. Robinson & Co. have purchased the meat market of the late Martin Mohrhard, at 194 East Bridge street.

Malone & Watkins succeed Alexander & Malone in the produce business and A. J. Watkins in the meat business.

D. E. Lattin & Son, general dealers at Scottville, have added a line of groceries. Hawkins & Perry furnished the stock.

J. P. Ferguson will shortly open a new drug store at Middleville. The Hazeltine & Perkins Drug Co. is putting

White & White expect to open their tine & Perkins Drug Co. having delivered the entire stock.

Amos S. Musselman & Co. have shipped a new grocery stock to Jas. Allen, at Ce lar Springs, whose stock was destroyed in the recent fire at that place.

Foster, Stevens & Co. have finally foreclosed their mortgage on the Frank Rose hardware stock, which will now pass into the possession of E. H. Foster, Fife

occupying the store vacated by Cary & Loveridge. The latter will office with the firm for a few weeks. Olney, Shields & Co. have taken pos-

ession of the M. P. Hedges grocery Hedges has decided that the grocery business has no attractions for him.

N. B. Clark has formed a copartnership with W. A. Phelps, of Whitehall, under the style of N. B. Clark & Co., to continue the hemlock bark business heretofore conducted by each partner independently. They will make a strong

Catlin Tobacco Co., of St. Louis, will a new application of an old principle, on the road for Myron F. Thomas, of happily consequent liability of frequent repairs. Iowa. The cans are easily lifted out of the creamer, when cleaning is necessary, and the entire device is as simple and complete as possible.

### AROUND THE STATE.

Blanchard-H. H. Knapp has opened a harness shop.

Mapleton-Alex. Lardie is selling out his general stock.

Owosso-Dr. J. W. Kirtland has opened his new drug store. Bellaire-E. J. Childs will re-engage

in the furniture business. Benton Harbor-A. L. Smith has sold

his furniture business to Wm. Gates. Elk Rapids-W. A. Sprague has moved his harness stock to Detroit.

Grayling-Maurice J. Finn has sold his disposed of. general stock to L. Jensen & Co.

Saginaw-F. C. Achard has sold his hardware stock to C. J. May & Co.

Flint-Beal & Joslin succeed J. H. Shackleton in the hardware business. Flint-W. F. Todd & Co. succeed E. M. Mrs. F. E.) Morse in the drug business. Boyne City-P. F. McIntyre succeeds Chase & McIntyre in the hardware busi-

moved her millinery stock to East Sag-

Grand Haven-J. C. Vanderveen has sold his boot and shoe stock to A. Juistema.

Mulliken-A. F. Shinkle succeeds E. L. (Mrs. Oliver A.) Halladay in the grocery business.

Petoskey-L. G. Grimes succeeds E. Grimes & Co. in the furniture and crockery business.

Chesaning-Adolph J. Perot succeeds

Robinson have opened a furniture and undertaking establishment

Greenville - Guild & Albertson, the dry goods dealers, have dissolved part-

style will be Smith, Townsend & Co.

Manton-Frank Rose having relinquished his hardware stock to creditors, Johnson, composing the newly-formed will hereafter devote his entire attention firm of Blackman & Co., were recently to his brick and cant hook manufactur- arrested at the instance of E. R. Ayers ing business.

putting in shelving, counters and other & Co. had disposed of lumber obtained fixtures and getting the store formerly of them and quit business, without tryoccupied by J. R. Harrison ready for ing to pay their debts. Ayers & Co.'s business again.

## Vicksburg-Barney Julius will occupy

the store lately vacated by E. T. Trimmer with his clothing stock. Hastings-Ira Van Valkenberg succeeds Spangemacher & Van Valkenberg

in the furniture and undertaking bus-Hubbardston-L. E. Gardner has re-

noved his grocery and boot and shoe stock to Battle Creek and will take in a

Cheboygan-H. Chambers has removed and will open up in his old store room tention to my request." about the 15th.

Hartland-G. W. Wallace will shortly open a general store. He has been a like a thief when I discovered it, too, clerk for several years and stands well was the sad reply. in the community.

Newaygo-Frank Standish has retired from the book and stationery firm of new drug store on Saturday, The Hazel- Geo. E. Taylor & Co. The business will be continued by the remaining partner under the style of Geo. E. Taylor.

> dry goods stock some time ago, has lately disposed of his clothing stock and will spend the summer in Germany, re-enreturn in the fall.

interest in his extract and patent med-icine business to Bartram & Millington, and it is needless to say that he was of Paw Paw, to which place he has removed. The business will hereafter be he, like scores of others in the limited Caswell Bros. have removed their flour conducted under the style of L. Perrigo field of the slow-going Dominion, moved & Co.

Charlotte-The store lately occupied by J. Q. Thomas & Co. is to be over-ter, and changed his place of employhauled and repaired, a modern front put ment for the firm of Evans & Walker, in and the building otherwise improved. When completed it will be occupied by W. stock by reason of a bil lof sale. Mr. M. Davis & Co., with a line of undertaking goods.

> Manistee - Nelson & Waal have assigned their harness stock to P. W. Niskern. The liabilities are about \$1,300, which is about the value of the stock. close attention had made him familiar, Two exemptions and a \$300 secured claim will probably leave the other creditors about 25 cents on the dollar.

been engaged in general trade here for ample foundation. Mr. Thompson is a Chas. H. Leonard has invented, and ap- the past twenty years, has sold his dry plied for a patent on, a combined creamer goods and boot and shoe stock to C. Con- He is a member of the A. O. U. W. and and refrigerator. The invention involves rad, of Woonsocket, Dak., and will go Royal Arcanum benefit associations; is doing away with the pumping of water, Boston, traveling in the States of Dakota, which necessitates the use of expensive Iowa and Nebraska. He will make his tank and coupling attachments, with the headquarters at some central point in

### MANUFACTURING MATTERS.

Reed City-E. Brooks Martin succeeds Reed City-Wood Jackson succeeds Jackson & Cavis in the manufacture of

saw and shingle mill burned last Thursday, with a loss of \$2,500. Rodney-Gordon Earl has purchased a

tract of pine and cedar near Glen Arbor and will remove to that place in about a month.

Onekama-The Onekama Lumber Co. has decided to go out of the merchandise business as soon as the present stock is

Factory." Holly-Geo. E. Pomeroy has sold his lumber business to the Holly Lumber and Manufacturing Co. He still retains

his coal business. facturers of furniture, have uttered chat-will involve tel mortgages and been burned out—and will be given

will probably as sign. Sparta-The Sparta Mills, which have been refitted with full roller process, will start up again next week under the

management of R. A. Hastings. Detroit-J. B. Delbridge, N. Cameron and F. J. Dingeman have gone into the manufacture of sash, doors and blinds under the style of Delbridge, Cameron & Dingeman.

Muskegon-Hovey & McCracken are putting in two band saws to replace a

Prairieville-A. H. Dodge and C. B. purpose of erecting a mill and carrying on a roller mill business. R. T. F. Dodds, of the Delton Mills, is President of the company.

Detroit-The Detroit Cooperage Co. is nership, Mr. Guild retiring.

Nashville—A. R. Wolcott has sold his interest in the elevator firm of Wolcott, Smith & Co., to H. A. Brooks. The new staves and head linings under the style of the Detroit Hoop & Stave Co. of the Detroit Hoop & Stave Co.

Wayne-C. F. Blackman and James & Co., of Saginaw, under the fraudulent Sparta—Fred Clifford and Cal. Crane are debtors' act, on the claim that Blackman claim is for \$1,500, and the defendants Cadillac-The balance of the McAdam were held in \$1,500 bail each and placed dry goods stock has been sold to Edson, in charge of a constable, who permitted Moore & Co., of Detroit, who are now ar- them to go to their homes for the night, view of it, and that at an early date in harness and agricultural implements, ranging to secure the location of another when they took advantage of his good nature and fled to Canada.

### Popular Courtesy Ignored.

"There are very few smokers who will hesitate to ask an utter stranger for a match, and men who might pass each other on the street every day for weeks without even a nod of recognition will exchange 'lights' in a smoking-car without the slightest restraint." young man to a group of friends, the

other day.
"But," he continued, "I met a man yesterday on the cars who was an exception to the rule. I was passing through the smoker with a cigar all ready to light, and felt in my pocket for a match. his dry goods and carpet stock from Elsie He gave me a cold stare, and paid no at-

"Was he deaf?" asked one of the

"No, he was handcuffed, and I felt

### Pencil Portrait of a Detroit Jobber.

Tall, full-bearded, thin-faced, with the students' pallor, steady-eyed, grave but amiable, Mr. J. H. Thompson, of the firm of J. H. Thompson & Co., has a nder the style of Geo. E. Taylor.

Decatur—Chas. Schuster, who sold his marked for success in any sphere of life. That he sought a commercial career may well be doubted, since he began it at an age when a boy's choice turns un-erringly as well as lightly to fun and gaging in trade in a larger town on his frolic. He was born in Liverpool, England, in 1848, and came to America with his parents when three years old. His Allegan-L. Perrigo has sold a half first venture in business was in carrying faithful in the small things and therefore worthy of the larger trust. In 1865 across the river and took up a permanent for a short time with Dickerson, the hatin the spice trade, with whom he served three years. He was then secured by Johnson & Wheeler in the same line, and remained with them until he went into business for himself, a period of ten years. It was as the junior partner of the firm of S. M. Tyler & Co. that he entered business as a principal and in the line with which his long experience and that of teas, coffees and spices, In 1884 he became the head of the firm of J. H. and has successfully conducted the bus-Vicksburg-E. T. Trimmer, who has iness until it now rests on a broad and member of St. John's Episcopal and takes an active part in church affairs. married and is the father of three children. He is one of the best

### specimens of Detroit's stable and conservative business men. Bank Notes.

F. W. McKinney is endeavoring to organize a State bank at Manistique with a paid-in capital of \$50,000.

John D. Wallace succeeds Jas. L. Morris & Martin in the milling business. Dempsey as book-keeper for the First

National Bank of Manistee. C. A. Hough, of Hastings, has taken the position of Cashier of the Farmers Moorestown-Moores, Weed & Co.'s and Merchants' Bank of Nashville.

FOR SALE, WANTED, ETC.

Advertisements will be inserted under this head for two cents a word the first insertion and one cent a word for each subsequent insertion. No advertise ment taken for less than 25 cents. Advance payment

FOR SALE—A CLEAN STOCK OF HANDWARE AT Rockford, Mich.; will invoice about \$2,000. Enquire of J. Frank Mead, Agt., Rockford, or S. F. Stevens (Foster, Stevens & Co.), Grand Rapids.

POR SALE—FULL SET OF TINNERS' TOOLS, SAFE, show cases and haruware fixtures—all in good condition and cheap for eash. Will sell one or all. J. Vander Veen, 128 Monroe street, Grand Rapids. 373 Charlotte—Jno. D. Klock & Co. have

Charlotte—Jno. D. Klock & Co. have
engaged in the manufacture of cigars
under the style of the "Purity Cigar

Factory."

Vander Veen, 122 Monroe street, Grand Rapids. 373

The SALE—HOTEL IN GOOD RESORT TOWN, WITH
nineteen beds; house furnish-d complete: price
\$3,500, \$2,000 down, balance on time to suit; poor health
reason for selling; barn, 34x60; sample room and livteason for selling; barn, 34x60; sample room and livteason for selling; care Tradesman.

399

ulars, address "Hotel," care Tradesman.

POR SALE—A GENERAL STOCK OF MERCHANDISE;
will invoice \$10,000, including fistures; business of
1888 was over \$40,000; located in thriving town of 1,500
in Central Michigan; buildings for sale or rent; to
parties purchasing, we will give our trade, which
amounts to from \$600 to \$1,000 per month; reasons for
selling, other business. Address M, care Michigan

Saginaw—The Ring-Brady Co., manubeots and shoes, in live town in Central invoice about \$7,500, fixtures included about \$22,000; will rent or sell building; be given to buyer; reasons, too much will be given to buyer; reasons, too much business. Address B, care Michigan Tradesman.

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A SNAP-GROCERY STORE IN EAU CLAIRE, WIS. that pays fer itself twice a year will be sold to the right party for cash, if it can be sold at once; it will pay to took into this. For particulars, address Box 485, Eau Claire, Wis.

FOR SALE-BRIGHT, CLEAN STOCK OF GROCERIES, crockery and glass-ware, in growing town of over 1,200; stock and fixtures will invoice about \$2,500; business averages \$1,500 per month; store building is one of the finest in the State for business and will be rented or sold; reasons, other business seeds our attention.

tion. Address A, care Michigan Tradesman

### HELP WANTED.

ACTIVE, HONEST YOUNG MAN WHO ss No. 388, care Tradesmar

### SITUATIONS WANTED. NTED-POSITION IN HARDWARE STORE OR TO

Chesaning—Adolph J. Perot succeeds
Perot & Goetzin in the dry goods and grocery business.

Kalamazoo — Dr. McKibbin, late of Marion, Ind., will open a drug store on the corner of Burdick and Water streets.

Prairieville—A H Dodge and C R

Durinose of erecting a mill and carrying of the purpose of erecting a mill and carrying of the commensus of SITUATION WANTED—A COMMERCIAL TRAVELER O is open for engagement. Large acquaintan with grocery trade in Michigan. Address Jackso care Michigan Tradesman.

TO EXCHANGE—NO. 1 IMPROVED FARMS IN Illinois, Iowa and Nebraska, for stock of merchandise. For particulars, address S. Peck, Barrington, Ills.

MISCELLANEOUS.

Mich.

HAVE SOME FIRST-CLASS PROPERTY, WELL improved and nicely located, in South Dakota; also some other property to exchange for a stock of goods. J. C. McKee, 23 Fountain St.

WANTED-TO EXCHANGE-PRODUCTIVE REAL C. W. M. Railway for house and lot in Grand Rapids, worth about \$1,500. Address, D. B. Galentine. Casnovia, Mich.

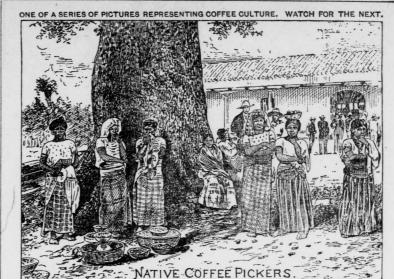
worth about \$1.500. Address, D. B. Galentine. Casnovia, Mich.

WANTED—1.000 MORE MERCHANTS TO ADOPT OUR Improved Coupon Pass Book System. Send for samples. E. A. Stowe & Bro., Grand Rapids.

FOR SALE—GOOD RESIDENCE LOT ON ONE OF the most pleasant streets "on the hill." Will exchange for stock in any good institution. Address 286, care Mich gan Tradesman.

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WANTED—EVERY STORE-KEEPER WHO READS this paper to give the Sutliff coupon system at trial. It will abolish your pass books, do away with all your book-keeping, in many instances save you the expense of one clerk, will bring your business down to a cash basis and save you all the worry and trouble that usually go with the pass-book plan. Start the 1st of the month with the new system and you will never regret it. Having two kinds, both kinds will be sent by addressing (mentioning this paper) J. H. Sutliff, Albany, N. Y.



SCENE ON A COFFEE PLANTATION CHASE & SANBORN. OUR COFFEES HAVE A NATIONAL REPUTATION REPRESENTING

SEAL BRAND COFFEE JAVA and MOCHA, in its richness and delicacy of flavor. Justiv called The Avistance in in its richness and delicacy of flaver. Justly called The frictocratic Coffee of America. Always packed whole roasted (unground) in 2 lb. sirtight times and contract of the c

CRUSADE BLEND A skilful blending of strong, flacoffees. Warranted not to contain a single Rio bean, and guaranteed to suit your taste as no other coffee will, at a moderate price. Always packed whole roasted (unground), in 1 lb. air-tight parchment packages. RETAIL CROCERS Tell us that their coffee trade has selling our coffees. What it has done for them it will do for you, Send for

### CHASE & SANBORN,

BROAD STREET, -

BOSTON, MASS.

Western Department:

HERBERT T. CHASE, Representative for Michigan and Northern Ohio, GRAND RAPIDS.



Merchants,

## YOU WANT THIS CABINET

Thousands of Them

often seen on the floor of the average grocer. Beautifully grained and varnished and put together in the best possible manner. Inside each cabinet will be found one complete set of castors with screws.

## Every Wide-Awake Merchant

Should Certainly Sell

## LION, THE KING OF COFFEES

An Article of Absolute Merit.

It is fast supplanting the scores of inferior roasted coffees. Packed only in one pound packages. Put up in 100-lb cases, also in cabinets of 120 one-pound packages. For sale by the wholesale trade everywhere.

## Shipping depots in all first-class cities in the United States. Woolson Spice Co.,

TOLEDO, OHIO.

L. WINTERNITZ, Resident Agent, Grand Rapids.

C. M. Henderson & Co. Superior Manufacturers. HENDERSONS

Product of Our Factory at Fon du Lac. Wis.

You can buy a better \$3 Men's Calf Shoe and other grades made by C. M. HENDERSON CO. near your own door than other manufacturers can offer, and this is true of our Ladies' Fine Dongola and Goat \$2.50 Shoe and our \$3 Henderson French Kid, and other grades made at our Dixon Factory, where our celebrated "Red School House" Shoes are produced. We have special advantages for manufacturing them and make them all on the theory of merit and style. "The proof of the pudding is in chewing the string," and if you will test them we shall made at our third factory are also acknowledged to be unequaled.

C. M. HENDERSON & CO., Chicago.

Factories:

Willard H. James, Fon du Lac, Wis.

Dixon, Ill.

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Morton House, Grand Rapids, Mich.

We furnish electrotypes of our Specialties to Customers.

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lent, H. E. Hogan; Secretary, S. E. Neihardt

No. 61-Har ford B. M A. President, V. E. Manley: Secretary, I. B. Barne No 62-East -aginaw M. A. No. 64-Merrill B. M. A. No. 65-Kalkaska B. M. A. No. 66-Lansing B. M. A

Frank Wells; Secretary, S. M. A. No. 67-Watervliet B. M. A. Secretary, J. M. Hall. No. 68-Allegan B. M. A. H. Pope: Secretary F. T. No. 69-Scotts and Climax B. M. A. 70-Nashville B. W. A. i. M. Lee; Secretary, W. S. Powers.

No. 71—Ashley B M. A.

Scoretary, Geo. E. Clutterbuck. No. 72-Edmore B. M. A.

ent, A. L. Spencer; Secretary, O. F. Webster.

O. 74—Devison M. U.
ent, J. F. Cartwright; Secretary L. Gifford.

No. 75—Teomseh B. M. A.
ent, Oscar P. Bills; Secretary, F. Rosacraus.

No. 76—Kalamazoo B. M. A.
ent, S. S. McCamly; Secretary, Chauncey Str No. 77—South Haven B M. A. ant-L. S. Monroe; Secretary, S. VanOstr President—L. S. Monroe; Secretary, S. VanOstrand
No. 78—4 al-donia B. M. A.
President, J. O. Seibert; Secretary, J. W. Saunders No. 79—+ a t Jordan and o Arm B W. A. President, Chas. F. Dixon: Secretary, L. C. Madison.

No. 80-Bay City and W. Bay City R. M. A. President, F. L. Harris n; Secretary, Geo Craig. No 81-Flushing B M A. L. A Vickery; Secretary, A E. Rans No. 82-Alm B M A. President, B. S. Webb; Secretary, M. E. Pollasky. No 83-Sh rwood & . A President L P Wilcox: Secretary, W R. Mandigo

was in town Saturday.

**Association Notes** 

neeting at the corporation hall last Tuesday State Secretary Stowe was present and delivered an address, after which six applications for membership were received. Two more were ecured the next morning, giving the Associanittee of the Association is spending much time in securing leases of 5,000 acres of land, when the Grand Rapids syndicate will begin boring

Petoskey Independant: There will be a special meeting of the Business Men's Association on Wednesday evening next to adopt measures for the suitable entertainment of the Soldiers and Sailors, who will hold their encampment basis; leading the unsuspecting farmer here in July next. It is hoped every one will be and patron to break down his only bul- E. A. Stowe, Grand Rapids: present, as the matter is one of great importance and requires the hearty co-operation of all.

Communication from the State Insurance Committee. GREENVILLE, March 30, 1889.

Dear Sir—The State Insurance Committee would call the attention of all local associations or their insurance committees to certain legislation now before our State Legislature affecting the interests of all purchasers of insurance. We would suggest, in consequence of not being able to hold a spring convention, that each local association discuss these measures and then have its insurance committee or officers prevail upon the local Representative to vote and work to carry out such desire. This can be done and with more effect than for the Committee of the State Association to labor with them alone. Among the measures of importance are:

1. The valued policy bill, providing that in cases of total loss the insurance company shall pay the full amount of the policies, whether the loss actually sustained is that amount or not.

2. House bill No. 202, authorizing mutual insurance committees of this State, possessed of \$100,000 of cash or assessable assets, to write on all classes of insurable property. This measure is worthy of considerable consideration. At present our premium note mutuals are confined to manufacturing business only, while the premium note mutuals of other states come in here and write on all classes of property. This bill will help correct this discrimination against our own companies.

3. This measure is Senator Wisner's bill, offered as a substitute for the Cole anti-compact. DEAR SIR—The State Insurance Committee rould call the attention of all local associations

5. This measure is Senator Wisner's bill, offered as a substitute for the Cole anti-compact bill, passed two years ago. This bill is nearer a perfect measure for preventing compacts or unions of the insurance companies than the Cole law, as it corrects some of the omissions and provisions of that law, as demonstrated by experience.

experience. So that law, as demonstrated by experience. Copies of these measures may be had by applying to your local Representative or Senator, or to J. L. Preston, chairman of the Insurance Committee of the House, or Philip T. Colgrove, chairman of the Insurance Committee of the Senate.

We trust this mention of these matters will

gan by companies organized outside of the not a farthing more. Our rural friends his customers in his power. At the pres per cent, tax on all premiums collected in Mich-State. As this matter is discussed at some length fully believe 10 per cent. a sufficient ent ruinous competition there is no need on the editorial page, further comment under margin for our merchants and general page of buying his pagesities of life. this head is unnecessary.

Standish Organizes Branch No. 84.

STANDISH, March 28, 1889. E. A. Stowe, Grand Rapids: E. A. Stowe, Grand Rapids:

DEAR SIR—The business men of Standish met on March 26 and proceeded to organize a B. M. A., which was done by the adoption of the regulation constitution and the election of the following officers:

President—P. M. Angus.
Vice-President—A. H. Wells.
Secretary—D. W. Richardson.

Treasurer—R. McGurk.
Executive Committee—I. B. Davis J. M.

Executive Committee - J. B. Davis, J. M. this matter:

Froat, E. C. Thompson. Enclosed find \$1 for annual dues on fourteen charter members and charter.

We hope and believe that it will be the means of doing good in many ways. Very truly yours,
D. W. Richardson, Sec'y.

Tustin, March 27, 1889.

Sherwood to Banquet this Evening. SHERWOOD, March 26, 1889.

E. A. Stowe, Grand Rapids:

DEAR SIR—Our B. M. A. is all O. K. and we are all well pleased with its workings. We hope to see Colon, Athens and Union City organize soon, as we realize that in union there is strength.

We have a banquet next Tuesd-y evening for members of the B. M. A. and their wives, and expect to have a good time. Yours, members of the B. M. Yours, expect to have a good time. Yours, W. R. Mandigo, Sec'y.

which was a fraud.

cline, with no accumulation.

The excitement in furs is over. Hud- years? I should say not.

The Hardware Market.

The wire nail men are trying to stiffen prices by agreement, with no change as firm. The surplus is now out of jobbers' hands, making the market more steady. to the extreme low prices. It would \$7,500. Don't the mercantile business present system: to take place soon. The rope combination still holds on.

Decline in Rubber Goods.

to a reduction of 13 per cent. in the price idea you have of a short road to wealth of the home office. This includes adverof boots and shoes, the old discount of and affluence! Where are they? One tising, stationery, agents' supplies, fire 40 off being changed to 45 and 5 for first brief short line are ward tall their fact. 40 off being changed to 45 and 5 for first brief, short line or word tells their fate: and adjusters. quality and 45, 5 and 10 for second quali- "Busted."

The decline went into effect on I close with a single thought for bus- These must be liberal, as the business is ty. The decline went into effect on Monday, the retail trade having been generally notified of the change by their jobbing friends.

I close with a single thought for business men who are engaged in the grocompanies it is the custom to let the carnings accumulate and only divide a corrugated legal rate of interest annually. In this Adjustable.

FROM A RURAL STANDPOINT.

L. M. Mills organizes Blanchard this evening.

The Vicksburg B. M. A. held an interesting The "Patrons of Industry," as Viewed by Farmer Crandall.

Written for THE TRADESMAN. As 1889 will be memorable for its unparalleled March, even so will the year tion a working membership of thirty. A com- be also remembered as hatching out one Neither can you pay 15 cents for eggs not start without having the Israelite's of the thinnest-skinned, mugwump and sell them at 12½ cents, to please 1 per cent. and prosper. frauds ever perpetrated on a gullible though confiding public. We refer to the latest edition of secret societies, styled "Patrons of Industry"-a society conceived in fraud; built on a false wark of safety, competition, which shields him from the clutches of un-

scrupulous dealers and double-dealing. principally in school districts, among the farmers who are led to believe that they pay too much for what they buy, sort of a back-action, double-barreled nothings." argument. The same old battle-cry, "Down with the Middle Man," is stuffed down the throats of an outraged, confiding, robbed community.

faithful told a farmer in our section that it is too late. if he would join their society he could I think that the members of our Union buy a first-class axe handle for five cents, and a firsta new axe for thirty-five cents and a firstclass mowing-machine for \$22.50. Comment is unnecessary.

There is one thought pervading the minds of rural purchasers, and that is that dealers in general merchandise and grocerymen are getting immensely rich. a vigorous crusade against the fellows It would be useless to attempt to con- who are going the rounds instituting an vince them to the contrary, by showing them the statistics, that ninety-four out of every 100 merchants fail in business- of enabling the farmer to buy his grofailures in too many instances caused by ceries and dry goods at a very small selling goods on credit to these same re-an institution could be made permanent, formers—at too heavy profits. The the result would be that other dealers coul Representatives in the House and Senate.

Geo. B. Caldwell, Chairman.

Geo. B. Caldwell, Chairman.

Geo. B. Caldwell, Chairman.

Geo. B. Caldwell, Chairman.

Geo. B. Caldwell, Chairman. GEO. B. CALDWELL, Chairman.

One important measure is omitted in the above enumeration and that is the bill to reduce the 3 they are willing to pay for goods, but had stood in with the ring would have margin for our merchants and general pose of buying his necessities of life dealers to do business on. It is a cheaper. He could do better devoting well-known fact that farmers, as a class, his time to the implement fiend, the patkeep no account with their farm or bus- ent right sharpers and the Bohemian oat iness and, consequently, are not the best swindlers. judges in the world as to what mercantile business costs. We submit a few From the Sparta Sentinel facts for their consideration, and when The "Patrons of Industry," of whom they digest them fully, they can better mention was made in the Sentinel last sit in judgment, as honest jurors, in

cantile pursuits, with a cash capital of \$10,000. He must seek a thriving town west Kalamo Cor. Nashville News The Tustin B. M. A. Raises Its Quota of Stock.

It is already a very strong organization of Stock.

The Tustin B. M. A. Raises Its Quota of Stock.

It is already a very strong organization of Stock. to pay for rent of store, \$300; for a TRADESMAN's timely warning. DEAR SIR-We have at last secured the four dwelling to live in, \$200; for a horse and school and properly maintaing his family careful perusal: in their position, \$1,000. Besides this, As one who has had experience as an there is the leakage through the gimlet insurer, I offer a few comments from the there is the leakage through the gimlet holes in his barrels; in the matter of shortage; drayage; leakage; waste; drying out; wear and tear; breakage; bad ducted. So, also, is the Louisiana State leakage; bad ducted. So, also, is the Louisiana State leakage; bad ducted. So, also, is the Louisiana State leakage; bad interest on his capital, \$800; making a Longstreet, are compensated, \$4,740.

business. Mr. Tenpercent, does this penses and taxes!

If the sporting men in each ward, the Tallow is in good demand at the de- look inviting? Can you see yourself

lations.

business? Just look around you and count over the men who have left their farms, shops, drays and trades to become about 5 per cent.

(2) The state agent or the manager of agencies generally tolls the premiums about 5 per cent.

(3) Then come the general expenses Cold Rolled, 14x56. 14x60. The rubber manufacturers have agreed merchants or grocerymen, with the same

cannot be sold at third-rate prices. to \$436.

your Patron friends. J. V. CRANDALL, Farmer. Sand Lake, April 1, 1889.

"ANOTHER BOHEMIAN OAT SCHEME." DAVISON, March 27, 1889.

DEAR SIR-Your letter of the 23rd at hand. Will say that your answer to my letter through the columns of THE MICHIhields him from the clutches of uncertainty the columns of The Michigan and double-dealing. It is a scheme worked in rural sections, principally in school districts, among principally in school districts, among thoroughly circulated throughout the county. Your answer was well received county. Your answer was well received a county of the Patrons. I heard here by all except the Patrons. I heard one express his opinion in this way, and get too little for what they sell-a "They think us Patrons a set of know-I think it is only a question of a little time when the farmer who is possessed of a little more than ordinary judgment will see in the Patrons another Bohemian Oat scheme or Hedge Fence ding, robbed community.

As an instance of the duplicity used

swindle, when the "sharper" is sure to get the start of the farmers. They always seem ready to be swindled and you to arouse their cupidity, one of their can never make them see the point until

back on that way of doing business.

Very truly yours, C. W. HURD, Sec'y.

POOR POLICY.

From the Saranac Local. THE MICHIGAN TRADESMAN has begun

"GOING BACKWARD."

week, have since then completed an organization in the school district just south of the village. They are merely A business man-or a farmer, if you going backward over the ground that the please—wishes to enter the field of mer- Grange abandoned in disgust years ago.

STRONG IN EATON COUNTY.

in which to invest that amount of cap- A lodge of Patrons of Industry was but a busy, hustling town. He will have to but a busy, hustling town. He will have in Eaton county, despite The Michigan

\$100; keeping his sons and daughters in the article is, nevertheless, worthy of a Wrought Barrel, brass knob

debts; spoiled goods; wormy apples; decayed vegetables; unseasonable and unsalable goods; goods out of fashion; Wool, Hides, Tallow and Furs.

The wool market is quiet and firm. salable goods; goods out of fashion; tery, by the time the State gets its percentage, and the ticket sellers get their There is little to offer and but little is scythes and axes; remnants; half-filled for, and the advertising is paid wanted. A decision by the new adminisant poor cans; spoiled meats—all clerks are settled with, and the mantration says that broken flocks must pay amounting to a grand total of over \$500; agers, Messrs. Dauphin, Beauregard and instead of being admitted as waste, grand total expense for one year of received is half expended, and the ticket half in prizes. I imagine that no bank Hides are low and dull. Prices are Now, we will call his sales \$20,000 or insurance company in the United Ordinary Tackle, list April 17, '85. nominal, being held West at 1/2c. above a year—double his capital, which is a States is more fairly and squarely manwhat tanners want to pay. In the ab- good average—and we have 23 7-10 per aged than the Louisiana State Lottery at New Orleans, and yet the patrons necessence of sales, no market prices can be cent. as the cost of doing a mercantile sarily lose one-half their money in ex-

emerge into a millionaire in a few short town or city would be satisfied to come together once a month and put up \$1 or \$100 each and draw lots for it, they could son Bay sales did not bring the advance Take another view of this 10 per cent. receive back 100 cents of their investexpected. Fine furs are in good demand question: You have \$10,000 cash to in- ment and know the results of the drawat good prices, while skunk, coon, fox vest. You can start a loan office and ing the same night, thus saving half their and pale, late-caught mink are 20 per cent. lower. Start a loan onice and money and avoiding all their anxiety. Now, we will ask how fire insurance is conducted, and how it should be. A many of you pay that amount of inter- large percentage of insurance companies est, besides a bonus) and sit in your fail. Another large percentage reinsure est, besides a bonus) and sit in your their risks and retire. As a matter of office defying the tax collector, and snap fact, a stock insurance company that has yet. The steel nail combination hold your fingers at losses by fire or poor rebeen compelled to pay losses for several years exceeding one-half its receipts, is One more thought and I have done: If crippled. It is either bankrupt or discouraged and drops out of business Bar iron does not improve. Barbed wire your stock of \$10,000 happens to burn, contribute \$2 in order to get back \$1 in is still unsettled. A large number of you cannot expect to realize over three-case of fire, seems expensive protection. glass factories are shutting down, owing fourths of your loss, which would be It cannot be much different under the

(1) The soliciting agent must have seem as though an advance would have look inviting? Hadn't you better mort- his 15 per cent. and new or weak comgage your farm and launch out in the panies give 20 or 25 per cent. commis

Curry, Lawrence's Hotchkiss .....

Brass, Racking's...

Morse's Bit Stocks Paper and straight Shank... Morse's Taper Shank....

Com. 4 piece, 6 in.

White Cravons, per gross

COCKS.

Dividends on the original stock.

you to turn "fool merchants" and lead way some companies have a surplus you to put yourself on record as a jack-equal to the original capital, which is ass of the first water and play the role holder eventually gets interest on two or of the "poor man's friend," with bulged four times his first capital stock. Where invoices, shoddy goods and adulterated this conversion has not been made the spices. You know that first-class goods stock of the old companies sells at \$200

> To avoid this extravagant cost of fire protection, mutual insurance companies have been organized in great numbers. Where all classes of risks have been included, the mutuals have usually failed. The cost and loss in collecting small assessments has been an obstacle. The mutuals organized for class insurance in large volumes have been very successful. This success has caused some losses by enabling men without ability, experience under way will start another in same office or city and use substantially the same set of officers, thus giving them a chance to draw two salaries. the same class of patrons it makes little issued in one company of \$2,500 in each. a company with a different set of policy The Consolidated Insurance Companies

of New England have succeeded for some years in returning to the insured over 70 10 & 12 MONROE ST. per cent. of the annual premium. s a wonderful success and a sad com-EXPANSIVE BITS Clark's, small, \$18; large, \$26.... Ives', 1, \$18; 2, \$24: 3, \$30..... mentary on the usual wasteful methods of fire insurance companies. So far, our Western mutuals have not returned over 20 or 25 per cent. on an average to their customers. A notable exception is the Mill Owners' Mutual Insurance Company of Des Moines, Iowa. This company was organized in 1875, and up to Heller's Horse Rasps. GALVANIZED IRON.

Nos. 16 to 20; 22 and 24; 25 and 26; 27

List 12 13 14 15

Discount, 60 January 1, 1889, had returned to policy holders an average of almost 52 per cent. per annum. This has been done while handling flour mills exclusively—a class Stanley Rule and Level Co.'s.. of risks deemed very undesirable by or-dinary insurance men. The Mill Owners' Mutual Insurance Company has been 
 Kip's
 dis.

 Yerkes & Plumb's
 dis. 44

 Mason's Solid Cast Steel
 30c 1l

 Blacksmith's Solid Cast Steel, Hand
 30c 44
 managed largely by a father and son, very much as they would manage their private business. Nothing has been paid Gate, Clark's, 1, 2, 3 for figure heads in the board or to favorites for special work. Though a small company, the per centage of ex-pense for management is about one-half that of the ordinary Western mutual.

### HARDWARE.

HANGERS. Barn Door Kidder Mfg. Co., Wood track. Prices Current. Champion, anti-fricti Kidder, wood track ... These prices are for cash buyers, who pay promptly and buy in full packages. dis. HOUSE FURNISHING GOODS.
Stamped Tin Ware....ne
Japanned Tin Ware......Granite Iron Ware \$ 7 00 11 00 8 50 13 00 Grub 2 ... Grub 3 ... Railroad Russell & Irwin Mfg. Co.'s new list . Mallory, Wheeler & Co.'s . Branford's . Stanley Rule and Level Co.'s Sperry & Co.'s, Post, handled. Coffee, Parkers Co.'s.

" P. S. & W. Mfg. Co.'s Malleables.

" Landers, Ferry & Clark's.

" Enterprise .... .60&1 dis. Stebbin's Pattern... Enterprise, self-measuring Advance above 12d nails. FENCE AND BRADS. CARPET SWEEPERS. dis. 50&02 CROW BARS. 2 and 21/4 21/2 and 23/4 3 inch .....

## Reaper ...... Olmstead's ... Ohio Tool Co.'s, fancy Sciota Bench. Sandusky Tool Co.'s, fancy Bench, first quality Stanley Rule and Level Co.'s, wood .12@121/ dis. 10 Iron and Tinned...... Copper Rivets and Burs "A" Wood's patent planished, Nos. 24 to "B" Wood's pat. planished, Nos. 25 to 27 Broken packs ½c per pound extra. Sisal, ½ inch and larger .... Manilla

## Foster, Stevens & Co. EXPRESS WAGONS.



Write for Illustrated Price List and Discount.

## Foster, Stevens & Co.,

FILES—New List American File Association List

HORSE NAILS. ......dis. 25&10@25&1

MATTOCKS.

FINE BLUED.

CASTING AND BOX

PANS.

RIVETS

New American. Nicholson's ....

Naydole & Co.'s..

longer ..... Screw Hook and Eye, ½

Strap and T.

3	33, 35, 37, 39 & 41 LOUIS ST.
is. 30 25	List acct. 19, '86
is.	Silver Lake, White Alist 50
0&10 0&10 0&10 0&10	" White B " 55 " Drab B " 55 " White C " 35
50 50	Discount, 10.
28 18	Solid Eves
lis.	SAUSAGE SUUFFERS OR FILLERS   October
50	Britang   Alexandria   Britang   Alexandria   Britang   Alexandria   Alexandria
25 0&10 ist 50	SAWS.   dis.
0&10 60	477
2 50	"Silver Steel Dia. X Cuts, per foot, 70 Special Steel Dex X Cuts, per foot 50 Special Steel Dia. X Cuts, per foot 30
3½ 10 8½	Cuts, per foot
7½ 7½ 70	American, all kinds. 60 Steel, all kinds. 60
lis. 0&10 0&10	Swedes, all kinds         60           Gimp and Lace         60           Cigar Box Nails         50
40	Gimp and Lace.       60         Cigar Box Nails.       50         Finishing Nails.       50         Common and Patent Brads.       50         Hungarian Fails and Miners' Tacks.       50         Trunk and Clout Nails.       50         Tinned Trunk and Clout Nails.       45         Leathered Carpet Tacks.       25
0&10 0&10 0&10	Trunk and Clout Nails         50           Tinned Trunk and Clout Nails         45           Leathered Carpet Tacks         35
50	
0&10 25 25	Oneida Community, Hawley & Norton's 70 Hotchkiss' 70
is. 60	Steel, Game         dis.           Oneida Community, Newhouse's         .60&10           Oneida Comnunity, Hawley & Norton's         .70           Hotchkiss'         .70           P. S. & W. Mfg. Co.'s         .70           Mouse, choker         .18c per doz.           Mouse, delusion         \$1.50 per doz.
is. 60 is. 60	Stright Market   WIRE   dis.
0&10 &2½ 10&5	Coppered Market         62½           Extra Bailing         55           Tinned Market         62½
dis. 55 55	Tinned Broom per pound 09 Tinned Mattress per pound 8½ Coppered Spring Steel 50
55 55 70	Extra Bailing         55           Tinned Market         62½           Tinned Broom         per pound 96           Tinned Mattress         per pound 8½           Coppered Spring Steel         50           Tinned Spring Steel         40&10           Plain Fence         per pound 03           Barbed Fence, galvanized         \$3           "painted         30           Copper         2w list net
40&10 45	Brass 4 11 16
lis. 55 55	Bright         dis.           Screw Eyes         .70&10&10           Hook's         .70&10&10           Gate Hooks and Eyes         .70&10&10
55 55 dis. 70	Hook's
is. 60	WRENCHES   dis.
is. 60 0&10. dis.	Coe's Patent, malleable
50 dis.	Bird Cages       50         Pumps, Clstern       75         Screws, New List       70&05
40 40 25	Casters, Bed and Plate
dis. 60&10 60&10	METALS,
25	Pig Large
25	
10 25 40	Duty: Pig, Bar and Ingot, 4c; Old Copper, 3c Manufactured (including all articles of which Copper is a component of chief value), 45 per cent ad valorem. For large lots the following operations are shaded.
60 1 00 1 50	INGOT.
1 00 1 50	"Anchor" Brand
2 00	ZINC.   Duty: Sheet, 2½c per pound.   690 pound casks   614   Per pound   7@71/4
60 75 90	Duty: Pig, \$2 per 100 pounds. Old Lead, 2c per
1 10 1 50	Duty:       Pig. \$2 per 100 pounds.       Old Lead, 2c per pound.       2c per pound.       65         American       .65       .6       .6       .6       .6       .8e, dis. 20
2 25	Sheet
1 35 1 15 1 00	50.DER. 16 Extra Wiping 13½ The prices of the many other qualities of solder in the market indicated by private brands
	solder in the market indicated by private brands vary according to composition.  ANTIMONY.
dis.	Cookson per pound 14% Hallett's "11%
50	10xi4 IC, Charcoal
50&10 dis.	14x14 IC, " 10 06 10x28 IC, " 10 07
40@10 @60 40@10	14x20 1X, " 75 12x12 IX, " 8 00
@60 20&10	ANTIMONY.  Cookson
50&10 60&10 dis.	10x14 IC, Charcoal
50 50	14x14 IC, " 5 40 14x14 IC, " 5 65 29x28 IC, " 9 25
10 20 9 20	TIN-ALLAWAY GRADE.   10x14 IC, Charles   14x20 IC,
13	14x14 IX, " 7 15 20x28 IX, " 11 65 Each additional X on this grade \$1.50. 14 80
16 dis. 70&10	Each additional X on this grade \$4.50,   14 80
60 20	14x20 IX, "Worcester. 5 50 14x20 IX, "7 00 29x28 IC. "150

Allaway Grade

BOILER SIZE TIN PLATE,

BUSINESS LAW.

Brief Digests of Recent Decisions in Courts of Last Resort.

PARTNERSHIP PROPERTY - INVENTION -PATENT.

as part of the capital stock of a partner-ship, a patent granted on the invention California in the case of Hill vs. Miller.

EMPLOYERS' LIABILITY - FELLOW SER-VANTS.

According to the decision of the United

CONTRACT-STIPULATION-WAIVER.

A contract for the building of a house contained a stipulation that no charge should be made for extra work unless the same should be ordered in writing. The Supreme Judical Court of Massachusetts held, in the case of Bartlett vs. Stanchfield, that evidence that the owner waiver of the stipulation.

Southbridge Savings Bank vs. Mason. to none. The coall machinery necessary to the business for which a building was erected, resting for which a building was erected, resting upon stone foundations laid as a part of He is a sort of putty man, shows a dimthe construction of the building especially for their support, or for the accomoda-tion of which places were fixed in the

BANK-COLLECTION-AGENCY.

The Superior Court of Kentucky held, in the case of Armstrong vs. National Bank of Boyertown, that when paper is delivered to a banker for "collection and credit" the banker becomes the customer's agent to collect, with authority to pass the proceeds to the customer's account by a credit after they are col-lected, that he cannot terminate his responsibility as an agent until he has no title to the proceeds of the paper be-

EMINENT DOMAIN-COMPENSATION-CROPS. The Supreme Court of Pennsylvania held, in the case of Lafferty vs. The Schuylkill River East Side Railroad Com-pany, that the mere location of the lines of a railroad over an owner's land is not notice of the time when actual possession will be required, and that crops planted by him in the meantime before notice of possession or bond given by the railroad company were proper subjects of compensation. The court said: "When a railroad company locates its lines of road over the lands of private owners it there-by secures a right to enter upon and occupy the land covered by such location. The actual entry cannot be made until the damages accruing to the owner shall be paid or secured, but the means for ascertaining the damages are provided by law, where the parties cannot agree upon them, and the owner cannot agree vent the exercise of the right of emi-nent domain by the company. But while the owner has notice, by the location of the road over his lands, of the purpose of the company to appropriate so much as the line of the road covers, he has no notice of the time when actual possession will be required. He may doubtless abandon the land covered by the line as located to the company and proceed to have his damages assessed; or he may wait for the company to take the initiative and continue in the meantime to occupy and cultivate it. If he takes the latter branch of the alternative, crops coat in August was in demand. Custom planted after the location and before ers have come to know a piece of gall notice or bond given by the railroad company are proper subjects for compensa-tion. The reason for this is that it may the argumentative talkativeness of the be months, or even years, after the location of the line before the company will to tumble out than in when he talks to be ready to enter upon the land for pur- them too much. poses of construction or to take the steps necessary for the assessment of damages, and are not to be treated as if they were and the owner has a right to remain in It is better in trading with some merely possession until actual appropriation of to state the price and answer briefly any his land by the company." to state the price and answer briefly any question they may ask. With others

Liability of the Merchant for Goods Lost in Transit.

TRAVERSE CITY, March 20, 1889. E. A. Stowe, Grand Rapids: DEAR SIR—I would like to have your opinion on a question of law.

Suppose a merchant, living here in Traverse City, orders a bill of goods from a jobber in Chicago, giving shipping directions. The goods are shipped, but never reach the consignee, and the

missing box through the main office of houses. the transportation company for indorsement by their agent at the place of des-tination. The agent indorses on said The furniture fact tracer that the goods were never received at Traverse City.

Now, who does the shipper look to for his pay for the lost goods or missing goods—the transportation company or libreh, Nos. 1 and 2...

Birch, Nos. 1 and 2...

Birch, Nos. 1 and 2...

Birch, Nos. 1 and 2...

the merchant? Yours truly JOHN HELM. As a general principle of law, the liability of the shipper ceases when the goods are receipted for in good condition. The transportation company is in duty

bound to deliver the goods to the consignee and in as good condition as when received. If the company fails to do either, the consignee has a claim against the company.

If the jobber from whom you pur chased the goods sent you a bill of lading, it is proper for you to pay the White Oak, 1/4 sawed, Nos. 1 and 2....42 00@43 00

The Michigan Tradesman amount of the invoice, as you have ample recourse against the transportation company. Make out your claim in item- take hold of my arm in crossing the ized form, and present it to the agent of street. the transportation company, with bill of lading attached, for adjustment and set- him. tlement.

This is the proper method to pursue. As a matter of fact, local agents gen- thin. In a case where an invention is put in erally make poor work of pushing such claims through, and the jobber frequently volunteers to father the claims and exbecomes partnership property, according to the decision of the Supreme Court of pedite their adjustment—not because of any liability to do so, but because he values the retailer's trade and is willing to go out of his way to help him.

If the jobber failed to send you a bill States Circuit Court for Colorado in the case of Mealman vs. Railroad Company, a section boss and a section hand are not fellow servants, within the meaning of the law relating to the liability of em-

### The Retail Salesmen.

There is the chap who unbends to no body. His own importance can not be sacrificed. He is somewhat of the wooden image order, and treats all comers with uniform stolidity. He may have some ability, but he is not pleasing. He pushes his own choice upon customers, rather had orally requested the performance of certain work might be held to show a than seeking to learn theirs and satisfy them. He has too slight an opinion of other people to be able to respect their wishes, and if he does not actually bull-The Supreme Judical Court of Massachusetts held, in the recent case of the Southbridge Savings Raph to Massachusetts held, in the recent case of the Southbridge Savings Raph to Massachusetts held, in the recent case of the Southbridge Savings Raph to Massachusetts held, in the recent case of the Southbridge Savings Raph to Massachusetts held, in the recent case of the Southbridge Savings Raph to Massachusetts held, in the recent case of the Southbridge Savings Raph to Massachusetts held, in the recent case of the Southbridge Savings Raph to Massachusetts held, in the recent case of the Southbridge Savings Raph to Massachusetts held, in the recent case of the Southbridge Savings Raph to Massachusetts held, in the recent case of the Southbridge Savings Raph to Massachusetts held, in the recent case of the Southbridge Savings Raph to Massachusetts held, in the recent case of the Southbridge Savings Raph to Massachusetts held, in the recent case of the Southbridge Savings Raph to Massachusetts held, in the recent case of the Southbridge Savings Raph to Massachusetts held, in the recent case of the Southbridge Savings Raph to Massachusetts held, in the recent case of the Southbridge Savings Raph to Massachusetts held, in the recent case of the Southbridge Savings Raph to Massachusetts held, in the recent case of the Southbridge Savings Raph to Massachusetts held, in the recent case of the Southbridge Savings Raph to Massachusetts held, in the southbridge Savings Raph to Massachusetts held to Massac

The contrast to this bumptious fellow is the chap who is all receptiveness and ple wherever touched, and is bound to let everybody have his own way, right or wrong, survive or perish. He makes just the same mistake the other fellow emmery fastened to the building or resting in position by its own weight, would be held to be part of the real estate.

Jose the same mistake the other fellow does, that of treating everybody alike. In one case the treatment is all ice, in the other it is all mush. He will do time upon any sort of customer who cares to abuse his services. He will correct no error and resent no slur. His one notion is that a customer must be humored and that only. He is unable to impress with a positive opinion or guide his choice for the good, either of the buyer himself or the business. If his views are asked, they will be found of little value, for he is accustomed to a total subordination of self, so that he really has no convictions. His alleged fully discharged it and has substituted in its place his unqualified obligation as a debtor, and that until then he acquires flighty suspense as to be incapable of calm decision and influential advice. calm decision and influential advice.

Really able salesmen are not all con fined to the largest towns and the biggest establishments. It was our fortune once to observe a case of the most refreshing character, in a clothing store in a small town in Ohio. The salesman was a tall, slim, pleasant looking young man. We watched his treatment of various orders of mankind. To some he was defferential, to others courteous merely; to no two exactly alike. Finally, there came in a young farmer and his wife in search of clothing for the former. Our young man seemed to measure both mind and body at the same time. He began operations in a familiar and friendly way. The young wife called her spouse by the first name, and lo! in a few minutes our young man was doing the same. "There!" said he, as he pulled a coat around his manly breast, buttoned it up, yanked the wrinkles out of the skirts and smoothed the back, "there, D'rius, just step over there,

so she can see how nice that becomes you. Never saw you look so well be-fore." Which was true, as he never saw him before. Such familiarity would have been dangerous with many people, but with "D'rius" and his tittering help mate it was just the right medicine, and it succeeded.

Salesmen of the Past and Present.

om the Dallas Mercantile Jour Marriage is not a failure, but the business lie is. Some years ago the pert, flip salesman who could talk all around a credulous customer and sell him an over-

Of course, all customers are not alike question they may ask. With others something in the way of friendly overture and inducement may be offered. But we believe it is generally agreed that misrepresentation and extravagant bidding, while the same may be practically harm-

less, should not be resorted to. Such methods are deceitful and unsuccessful. A salesman may be sociable and still not talk too much. He may put out his goods and prices to the best advantage without misrepresentation of any kind. The best merchants are convinced of this, and the "one price" rule is a good goods are nowhere to be found. The consignee notifies the shippers that the goods did not come. Upon this information, the shipper sends a tracer after the general use twenty-five years ago would not be tolerated now in respectable

### HARDWOOD LUMBER.

The furniture factories here pay as follows fo dry stock, measured merchantable, mill culls

	Birch, log-run	00@16	0
	Birch, Nos. 1 and 2	@22	0
-	Black Ash, log-run14	00@16	0
-	Cherry, log-run	00@35	0
	Cherry, Nos. 1 and 250	00@60	0
,	Cherry, Cull		
	Maple, log-run	00@13	0
1	Maple, soft, log-run11		
	Maple, Nos. 1 and 2		
	Maple, clear, flooring		
7	Maple, white, selected		
	Red Oak, log-run20	000021	0
- 1	Red Oak, Nos. 1 and 2	000021	0
1	Red Oak, ¼ sawed, 6 inch and upw'd .38	000040	0
•	Red Oak, 1/4 sawed, o men and upw d.36 Red Oak, 1/4 sawed, regular30	000040	0
)			
	Red Oak, No. 1, step plank		
t	Walnut, log run	(4)33	U
	Walnut, Nos. 1 and 2	(0.15)	0
	Walnuts, cull	600 19	0
-	Grey Elm, log-run	000016	0
	White Aso, log-run14	000010	0
f	White Oak log-run	000022	0

## A Woman's Reason. Jane-I hate to have the policeman

Ethel-Yes; it is very impertinent of

Jane-Oh! I don't mean that; but I almost die of mortification, my arm is so

## "Our Leader"

The Finest 5-Cent Cigar on the Market. MANUFACTURED BY

J. E. Kenning & Co, 56 CANAL ST.

ACTUAL BUSINESS PRACTICE at the Grand Rapids ucates pupils to transact and record business as it is done by our best business houses. It pays to go to the best. Shorthand and Typewriting also thoroughly taught. Send for circular. Address A. S. PARISH, successor to C. G. Swensberg.



Goods. Write for quotations and samples

Jackson Cracker Co., MICH.



HYDRAULIC ELEVATORS Water Motors and Specialties Send for New Catalogue. Tuerk Hydraulic Power Co. NEW YORK: CHICAGO 12 Cortland St. 39 Dearborn St

## HARVEY & HEYSTEK

JOBBERS IN

## Wall Paper and Paints, Oils, Etc.

We are Offering to the Trade some SPECIAL BARGAINS in Wall Paper at Less than Manufacturers' Prices. Your Correspondence is Solicited.

74 and 76 Ottawa St., Grand Rapids, Mich.

## Voigt, Herpolsheimer & Co.

Importers and Jobbers of

Dry Goods

Overalls, Pants, Etc., OUR OWN MAKE.

A COMPLETE LINE OF

Fancy Grockery and Fancy Woodenware

OUR OWN IMPORTATION.

Inspection Solicited. Chicago and Detroit prices guaranteed.

## BUYMuscatine ROLLED OATS

IF YOU WANT THE BEST!

## WANTED.

POTATOES, APPLES, DRIED FRUIT, BEANS

and all kinds of Produce. If you have any of the above goods to ship, or anything in the Produce line, let us hear from you. Liberal cash advances made when desired.

EARL BROS., COMMISSION MERCHANTS

157 South Water St., CHICAGO. Reference: FIRST NATIONAL BANK, Chicago MICHIGAN TRADESMAN, Grand Rapide.

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AGENTS FOR AMBOY CHEESE.

37, 39 and 41 Kent St., Grand Rapids. ALFRED J. BROWN,

Propical and Galifornia Pradesman Gredit Goupon FRUITS.



Headquarters for Bananas.

16 AND 18 NORTH DIVISION ST. - - -

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Manufacturers of the following well-known

QUEEN ANNE, MOTTLED GERMAN, MICHIGAN, ROYAL
TRUE BLUE, SUPERIOR, CZAR, MASS
MONDAY, PHŒNIX. WABASH, C
AND OTHERS, Fôr quotations address

W. G. HAWKINS. Salesman for Western Micnigan, GRAND RAPIDS

## STEKETEE & SONS,

Dry Goods Notions,

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New Line of Prints, Seersuckers, Toile Du Nord, Ginghams, Dress Goods, Hosiery, Underwear, White Goods, Laces, Embroideries and Full Line of Neck Wear.

FRANKLINVILLE, AMERICAN, HOOKER, BURLAPS.

Warps, Geese Feathers, Waddings, Batts

Sole Agents for Valley City and Georgia Bags. Mail orders receive prompt

PERKINS & Hides, Furs, Wool & Tallow

NOS. 122 and 124 LOUIS STREET, GRAND RAPIDS, MICHIGAN. WE CARRY A STOCK OF CAKE TALLOW FOR MILL USE

To the Pass Book System

With its attendant losses and annoyances, when you can supplant it by so inexpensive and labor-saving a system as the

Which is now used by over 2,000 Michigan merchants.

The Tradesman Coupon is the cheapest and most modern in the market, being sold as follows:

\$ 2 Coupons, per hundred........\$2.50 SUBJECT TO THE FOLLOWING DISCOUNTS: 3.00 Orders for 200 or over. 5 per cent.
4.00 " 500 " 10 "

SEND IN SAMPLE ORDER AND PUT YOUR BUSINESS ON A CASH BASIS.

## E. A. SYOWE & BRO., Grand Rapids.

We carry a large stock of Foreign and Domestic Nuts and are at all times prepared to fill orders for car lots or less at lowest prices.

Putnam & Brooks.

Wholesale Clothiers

Perfect-Fitting Tailor-Made Clothing

138-140 Jefferson Ave., 34-36 Woodbridge St., Detroit. MAIL ORDERS sent in care L. W. ATKINS will receive PROMPT ATTENTION

the cargo sales in New Orleans and are as free from frost or chill as in June, PUTNAM & BROOKS.

Our lemons are all bought at

HESTER & FOX,

Manufacturers' Agents for SAW AND CRIST MILL MACHINERY,



Planers, Matchers, Moulders and all kinds of Wood-Working Machinery, Saws, Belting and Oils.

And Dodge's Patent Wood Split Pulley. Large stock kept on hand. Send for Sample Pulley and become convinced of their superiority. 44, 46 and 48 So. Division St., GRAND RAPIDS, MICH.

ATTENTION, RETAIL MERCHANTS!

Increase your Cigar Trade by selling the





Named in Compliment to the

Michigan Association, Business Men's

> And especially adapted, both in Quality and Price, to the requirements of the RETAIL GROCERY TRADE.

Absolutely YHK BKSY 5 Cent Cigar on Earth! PRICE, \$30 PER THOUSAND.

Spice Company, . Telfer

MANUFACTURERS' AGENTS, GRAND RAPIDS.

WEDNESDAY, APRIL 3, 1889.

LEISURE HOUR JOTTINGS.

Written for THE TRADESMAN. BY A COUNTRY MERCHANT.

When a boy I remember of hearing an centers. anecdote of a very popular Lord Mayor Is it strange when the obtrusiveness of London, who filled that dignified and, probably unintentional, impertiand with true Yankee economy began characterize the habit as almost a nathe collection of the nucleus of what tional evil? And is it not strange that

termined to seek some relief from the ever. Why cannot he learn from observabath, and, notwithstanding the protests vidual affairs are as much his private men, he stripped and jumped overboard. his safe, desk or pocket-book, or the ma-At first he heeded the advice of his com- terials he packs in his trunk or valise? rades and continued close to the vessel, but finally concluded to take a halfmile's swim before going on board; but common sense that makes the ultrahad completed only a small part of his curious man effusive. Of two individundertaking when he found himself sud- uals, with an equal development of the denly antagonized by an enormous man- organ of inquisitiveness, one may be his peril, and a boat was hastfly manned nuisance, and the other be regarded as a for his rescue, but, notwithstanding the rather pleasant and desirable acquaintthe monster, and one of his legs bitten how much you have made or lost the off close to the thigh.

constitution, he rapidly recovered from satisfactory or not. One casual ac the injury; turned his attention to small quaintance, on a railroad journey, may mercantile ventures in the colonies; disgust you by his minute questioning gradually became wealthy, and even-regarding your reasons for leaving tually found himself one of the mer- home, while another may voluntarily head of its municipal affairs.

Of course, the New Englanders were proud of their compatriot, and about a railroad excursion, who develops into Grand Rapids Store, 61 Waterloo Street every Yankee visitor to London made it an inquisitor, would be regarded with a point to call on him. He was always hospitable and social; treated every respectable caller with friendly consideratlon, and was exceptionally tolerant in erate waiting to be posted on the inforanswering the floods of questions which mation extracted from you. the conspicuous "bump" of Yankee curiosity was always suggesting; but, after a time, it became a matter of curafter a time, it became a matter of current comment among the Americans that in no instance had it ever transpired (estate in Laosing city property and imhow his lordship was put to the necessity proved farms. of wearing a wooden leg. As this important matter must be decided before the voyage home, a couple of new arrivals, who had just been invited to dine with their distinguished countryman. were enjoined to procure the information at all hazards, and solemnly prom-

The two New Englanders were royally entertained by their host, and as soon as dinner was over at once opened their battery of interrogations. His lordship answered cheerfully and cordially untitheir ammunition was about exhausted and nothing suggested itself but the momentous question they were delegated to ask. After a pause, one of the visitors drew a long breath and observed:

"And now, will your lordship, to de cide a dispute, have the goodness to inform us how your lordship happened to lose his leg?"

The Mayor looked very grave for a moment, and then replied:

"Gentlemen! I think you will concede that I have been more than liberal in responding to your multituninous queries, but I will answer your question on one condition. It is that you execute a bond in the sum of £5,000, providing that said shall be forfeited to me if after the said question is asked and answered, you shall, in any manner, interrogate me further during your stay in London!"

The Yankees agreed to the proposition. The Mayor's clerk drew up an iron-clad bond, which was properly D., G. H. & M.R'y offices, 23 Monroe St., and at the depo signed, sealed and witnessed and deposited in a desk.

"Now, gentlemen," said his lordship, I am ready for your question!"

"Then will your lordship inform us in what manner your lordship's leg was taken off?"

"It was bitten off!"

"How\_"

The Mayor put his fingers to his lips and pointed to the desk that inclosed the bond. The inquisitors looked at each other hopelessly, and for days the anxious inquiry among the American visitors in London was: "Who do you 'spose bit off the Mayor's leg?"

For a prefacatory narrative, that was merely intended to show that the general prevalence in the belief that the American organ of curiosity is abnormally and unreasonably developed, had its origin

cars of any kind into Idaho, oregon or Washington.

In addition to being the only rail line to Spatian Falls, Tacoma and Seattle, the Norther Pacific reaches all the principal points in Northern American writers who periodically volunteer to defend their countrymen from the charge of unreasonable inquisitiveness are rarely to be congratulated on the success of their efforts. If an individual alleges that

The Michigan Tradesman this is a very illiterate country, and cites as proof the blacks, "sand-hillers" and "elay-eaters" of the South, and the scum of our large cities, it is of as much value, to me, as evidence as is his bringing witnesses to the absence of obtrusive curiosity in people's private affairs from the ultra-fashionables of our society

office during the earlier half of the last nences of a large class of our people are TO THE TRADE: century. He was born and passed his the common subject of comment among early years in one of the New England their own countrymen, that the traveling States; went to sea while quite young, foreigner frequently feels impelled to was afterward a colossal fortune for the volunteer inquisitor, after his effusiveness has been ventilated for years on a West India trading voyage, he deshould continue yearly as ubiquitous as 127 Louis St., GRAND RAPIDS exhausting temperature by a salt water tion and experience that a person's indiof the older and more experienced sea- and inviolate property as the contents of

It is a lack of the use of ordinary eating shark. His actions at once showed catalogued as an intolerable bore and dexterity of the swimmer and the rapid ance. You have a materially different rowing of his friends, he was seized by feeling for the man who wants to know past year, or the one who inquires Thanks to good health and a vigorous whether your last year's business was chant princes of London, and at the learn your reasons during a pleasant conversation.

Perhaps the passing acquaintance, on much more tolerance if he didn't, unconsciously to himself, suggest the professional confidence man, with a confed-

## WANTED!

R. A. CLARK & CO.
Real Estate Brokers Lansing Mich

TIME TABLES.

Grand Rapids & Indiana

_ 1	Arrives.	Leaves.	
- 1	Traverse City & Mackinaw	7:00 a m	
	Traverse City & Mackinaw9:05 a m	11:30 a m	
- 11	From Cincinnati		
,	For Petoskey & Mackinaw City3:55 p m	5:00 p m	
	Saginaw Express11:30 a m	7:20 a m	
	" "	4:10 p m	
9	Saginaw express runs through solid.		
r	7:00 a. m. train has chair car to Traverse C.	itv.	
•	11:30 a. m. train has chair car for Petoskey	and Mack-	
)	inaw City.		
	5:00 p. m, train has sleeping car for Pet	oskey and	
1	Mackinaw City.		
-	GOING SOUTH.		ı
,	Cincinnati Express	7:15 a m	ı
	Fort Wayne Express10:30 a m	11:45 a m	ı
9	Cincinnati Express 4:40 p m	5:00 p m	ı
	From Traverse City		ı
i	7:15 a m train has parlor chair car for	Cincinnati.	ı
	5:00 p m train has Woodruff sleeper for Ci	ncinnati.	ı
-	5:00 p. m. train connects with M. C. R. R.	t Kalama-	ı
	zoo for Battle Creek, Jackson, Detroit and	Canadian	ı
	points, arriving in Detroit at 10:45 p. m.		ı
_	Sleeping car rates-\$1.50 to Petoskey or	Mackinaw	ı
_	City; \$2 to Cincinnati.		ı

All Trains daily except Sunday Muskegon, Grand Rapids & Indiana.

Detroit, Grand Haven & Milwaukee.

1	†Morning Express 1:05 p m	1:10 p m
1	†Through Mail 4:55 p m	5:10 p m
	tGrand Rapids Express10:40 p m	7
	*Night Express 6:40 a m	7:00 a m
	+Mixed	7:45 a m
	GOING EAST.	
	+Detroit Express	6:50 a m
	†Through Mail	10:30 a m
	†Evening Express 3:40 p m	3:50 p m
	*Limited Express10:30 p m	10:55 p m
	+Daily, Sundays excepted, *Daily,	
	Detroit Express has parlor car to Detroi	t. making
	direct connections for all points East, arriv	ing in New
	York 10:10 a. m. next day. Limited Express,	East, has
	through sleeper Grand Rapids to Niag	ara Falls.
	connecting at Milwaukee Junction with	through
	sleeper to Toronto.	
		secured at
	D C H & M D'r office 98 Monroe St and at	thedenot

### TO MONTANA, OREGON AND WASHINGTON.

WASHINGTON.

If you are going west bear in mind the following facts: The Northern Pacific Railroad owns and operates 987 miles, or 57 per cent of the entire railroad mileage of Montana; spans the territory with its main line from east to west; is the short line to Helena; the only Pullman and din ing car line to Butte, and is the only line that reaches Miles City, Billings, Bozeman, Missoula, the Yellowstone National Park, and, in fact, nine tenths of the cities and points of interest in the territory.

The Northern Pacific owns and operates 621 miles, er 56 per cent of the railroad mileage of Washington, its main line extending from the Idaho line via Spokane Falls, Cheney, Sprague, Yakima and Ellensburg, through the center of the Territory to Tacoma and Seattle, and from Tacoma to Portland. No other trans-continental through rail line reaches any portion of Washington Territory. Ten days stop over privileges are given on Northern Pacific second class tickets at Spokane Falls and all points West, thus affording intending settlers an excellent opportunity to see the entire Territory without incurring the expense of paying local fares from point to point. The Northern Pacific is the shortest route from St. Paul to Tacoma by 207 miles; to Seattle by 177 miles, and to Portland by 324 miles—time correspondingly shorter, varying from one to two days, according to destination. No other line from St. Paul or Minneapolis runs through passenger cars of any kind into Idaho, Oregon or Washington.

No Equal in the State.

Wherever Introduced it is a Stayer!

I guarantee "SILVER STARS" to be a long straight filler, with Sumatra wrapper, made by union labor, and to give complete satis-

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Crockery & Glasswa	re
LAMP BURNERS.	
No. 0 Sun	. 50
No. 1 "	. 55
No. 1 " No. 2 "	. 75
Tubular	. 75
LAMP CHIMNEYS.	
6 doz. in box.	
No. 0 Sun	1 90
No. 1 " No. 2 "	.2 00
	.3 00
First quality. No. 9 Sun, crimp top	9 15
No. v Sun, crimp top	9 95
No. 1 " " " " " " " " " " " " " " " " " "	2 95
	.0 20
XXX Flint.	0 -0
No. 0 Sun, crimp top	.2 58
No. 1 " " "	.2 80
No. 0 Sun, crimp top	.3 80
Pearl top. No. 1 Sun, wrapped and labeled No. 2 " " " " No. 2 Hinge, " " "	.3 70
No. 1 Sun, wrapped and labeled	4 70
No. 2 Hinge, " " "	4 70
La Bastic.	
No. 1 Sun, plain bulb	.1 20
No. 2 " " "	.1 50

## \$1,000 REWARD!!

Milk Pans, ½ gal., per doz. (glazed 66c)

Meat Tubs, 10 gal., each

THE LARGEST AND BEST CLEAR LONG HAVANA FILLED SUMATRA WRAPPED CIGAR SOLD FOR 5 CENTS.



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Cement, Lime and Hair. FIRE CLAY. FIRE BRICK. Sewer Pipe and Drain Yile.

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Grockery, Glassware and Grocers' Sundries

# Popular Prices

Ask for our Price List on the following goods. Don't pay fancy prices for our Staple Goods. We are Headquarters for Grocers' Notions:

Blacking. Liquid Dressing. Brushes Playing Cards. Clothes Lines. Curry Combs. Cattle Cards. Candy Jars. Harmonicas.
Jelly Tumblers. Lamp Chimneys. Lamp Burners. Lanterns. Lantern Globes. Marbles. Oil Cans. Slates-Noiseless.

Baskets.

Blank Books. Composition Books. Day Books. Pass Books. Student Note Books. Time Books. Writing Paper Tablets. Note Paper. Fools Cap and Legal Cap. Lead Pencils. Pens. Papeteries. Pen Holders. Funnels. Measures. Tin & Wooden. Oil Tanks. Tea and Table Spoons. Knives and Forks.

Wicking. Butter Bowls. Butter Ladles. Carpet Sweepers. Stoneware. Clothes Pins. Keelers. Mop Holders. Mouse Traps. Pails. Sieves. Step Ladders. Tubs. Wash Boards.

Perfumery.

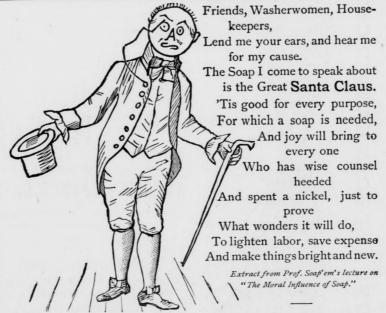
Rat Traps.

Toilet Paper. Tacks.

## H. Leonard & Sons,

Pocket Cutlery.

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SANTA CLAUS SOAP is the best in the market for washing, scouring, cleaning, scrubbing, &c. For sale by all grocers at 5c. a cake.

N. K. FAIRBANK & CO., Manufacturers, Chicago, Ill.

## LEMON, HOOPS & PETERS, Wholesale Grocers

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GRAND RAPIDS, MICH.

THEO. B. GOOSSEN, WHOLESALE Produce Commission Merchant,

BROKER IN LUMBER.

Orders for Potatoes, Cabbage and Apples, iu Car Lots, solicited. Butter and Eggs, Oranges Lemons and Bananas a specialty.

GRAND RAPIDS, MICH.

# Oranges, Lemons and Bananas!

No. 3 Ionia Street, GRAND RAPIDS, - - MICH.

Headquarters MESSINA FRUIT. SPECIAL PRICES TO JOBBERS.

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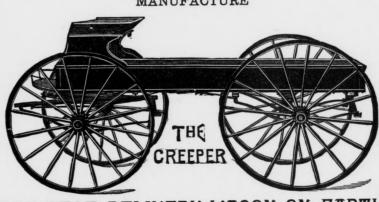
---WHOLESALE---

Fruits, Seeds, Oysters & Produce.

All kinds of Field Seeds a Specialty. If you are in market to buy or sell Clover Seed, Beans or Potatoes, will be

GRAND RAPIDS. 26, 28, 30 and 32 Ottawa St., - -

COLBY, CRAIG



## THE BEST DELIVERY WAGON ON EARTH.

We Manufacture to Order Hose and Police Patrol Wagons, Peddlers, Bakers, Cream Dairy, Furniture, Builders, Dry Goods, Laundry, and Undertakers Wagons.

Repairing in all its Branches.

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# Buy the Best.

It Is the Cheapest.

And you can always find the BEST Belting, Hose, Packings, Saws, Files, Emery Wheels, Shingle Bands, Band Nails, Oils and Greases, Lath Yarn, Cotton Waste, Oil and Grease Cups, Lubricators, and Anything Else in Mill Supplies that you may desire at the

## OWEST PRICES

For the Quality.

Samuel Lyon,

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GRAND RAPIDS, -

### **GROCERIES**

The Condition of Trade. From the New York Shipping List. The distributive movement of trade has been a progressive character and in various departments the outlet has conscious departments the outlet has conscious departments the outlet has conscious departments the outlet has consciously department of trade ican crop looks well, and I think if speculation does not spoil business (as some commissionistas have already began out material change. tinued to expand, stimulated by the mild, spring-like weather that has prevailed in nearly all parts of the country and the quickening of the demand for nearly all kinds of merchandise that carry with the resumerion of out door. comes with the resumption of out-door activity. The early opening of river and lake navigation has also been a factor in the increasing activity of general trade, and in some sections of the country it is said that agricultural work is which are rendered while the coffee trees are in placement of the structure. The trade of the growing Brazil crops, the structure of tast year. The result of these favorable weather to the development of the fruit, have in conditions is found in the active demand for dry goods, while they also account to some extent for the heavy demand for refined sugar that has been experienced effect to many unforseen and unusual subject to many unforseen during the past ten days. There is no longer any doubt as to the strong position of raw sugar in all parts of the world, and present indications point very being received from different Brazilian distinctly to a further steady advance in prices as a result of the shortage in several of the most important cane-growing perfectly reliable constituents who them-crops and a smaller yield of beet than selves are not interested financially in was estimated at the beginning of the year. The speculative situation does not accepted as very closely representing an seem to have undergone any material actual count of the present available change since the close of last week. coffee now awaiting shipment." Wall Street continues to be influenced by the little speculative catspaws that ruffle the surface from day to day and are investigation, together with uninterested investigation, together with uninterested created for the most part by professional information from correspondents in the manipulation, and for this reason it is manipulation, and for this reason it is much less an exponent of the present sentiment of financial circles than when s a large outside interest is engaged in active speculation. The disturbed condition of financial affairs in Paris has caused the liquidation of a good deal of cause of the confect of the c stock for foreign account and the bears have taken advantage thereof to hammer the market, but the railroad situation is undergoing constantimprovement, not only because rates are being maintained and traffic is of greater volume and steadily increasing, but because there has been scarcely any interruption from severe winter weather and conse. from severe winter weather and consequently an avoidance of the heavy expenses that are thereby entailed. A comparison of earnings and tonnage with last year is not specially significant, because of the interruption to traffic last year on account of the severe storms that were experienced during the month of March. The money market has continued to the fact that large buying orders for Brazilian account have been filled on the New York.

or special transactions and not regular taken in connection with the fact that exchange operations, as present rates do not admit of shipments at a profit. Interest still centers upon what action the Secretary of the Treasury will take respecting the purchase of bonds. The fluctuations of the wheat market are specified by the advices received from Batavia, the March sale of Java (now about taking place) will realize very still due to the adjustment of speculative. their contracts, with the result of bid- near future. ding up the prices of options, but as soon as this demand had been satisfied the market commenced to drift downthe government fiscal year ending with February 28, the total exports of wheat and the flour equivalent amounted to 61,729,567 bushels, against 90,025,103 last year, while the exports of corn are very the sugar world have brought to more

### run up to 837,200 tons. The Coffee Market.

as follows:

steady during the week and while Exchange transactions may show a slightly higher range of value, no special changes have occurred in the prices for actual

In view of the threatened financial troubles in France, together with the easier tone of the market at Rio, and the the jobbers, the fact that the market has the jobbers, the fact that the market has about held its own is ample evidence of the inherent strength of the coffee situation, the statistical position of fair grade tion, the statistical position of fair grade. tion, the statistical position of fair grade Rio, estimated at cargo cost prices, being

Net increase in roasted cost in 1889, 11% cents per fb; net increase in roasted cost in the consuming markets.

over 1888, 71/4 cents per 1b.

dated March 8, 1889: "Your belief apnears to have been well founded, as the them to carry and market it, they may erop is quite short here, and prices are on the advance. Your advance of limits and find their profit in the enhanced will allow me certainly more latitude to prices obtained for their smaller crops. buy good lots when found. The stocks Total stocks in all the principal coun-

are rapidly diminishing, and the whole tries are 1,062,234 tons, against 1,174,120 stocks do not go over 130,000 bags, although I think that certain growers are holding back to get higher

on. The outlook for next Central Amer-

Extract from letter from Brazil, dated

Total.....

The recent decline of some % of a cent The money market has contin- account have been filled on the New York

March. The money market has continued to reflect a much easier temper than had been expected during the last week of the month, and loanable funds have been available at comparatively low rates of interest. The recent exports of gold are not an important feature, for the reason that they have been in the nature of special transactions and not regular raches are congruints as present rates do.

still due to the adjustment of speculative deals. Last week the shorts became alarmed and rushed pell-mell to cover description may be anticipated in the

### The Grocery Market.

ward, because of the absence of any supporting influence, and hence the reaction has been almost as sharp as the advance.

The export movement of both wheat and the export movement of both wheat and deal of a conundrum, some predicting Business continues fairly active, while flour continues phenomenally small in comparison with last year, but there has higher prices, while others are equally comparison with last year, but there has been a heavy gain in the outward movement confident that a downward movement ment of corn. For the eight months of will shortly occur. Willett & Hamlen,

nearly double what they were last year.

The cotton market has presented no new features and the fluctuations have been comparatively narrow, but the crop meet such an issue as now stares us in meet such an issue as now stares us in movement has been remarkably large for the face. Refiners have secured all the spot centrifugals and all the afloats, but are likewise excessive, being 108,000 bales greater than last year; but although the greater than last year; but although the pared with the requirements of the appared with the requirements of the apparent of the pared with the requirements of the apparent of the parent large. quantity of cotton that has come in sight is somewhat in excess of last year, the and it remains to be seen at what prices increased exports and enlarged domestic consumption have more than utilized the excess, and stocks at the ports and too of which are already in the hands of interior towns are 148,000 bales less than a local speculators. The best countries year ago. Speculation in coffee has been are advancing prices rapidly, thus putrather tame and there is a feeling of ting out of reach the only competition hesitation among operators that shows a which cane producers fear. Under lack of confidence in the present level these circumstances, we have to record of prices. There has been no improvement in the demand for anthracite coal.

1½c. per pound on raw sugar, leading Production during January and February also to an equal rise in refined, with such shows a decrease of only 63,800 tons, and on March 1 the stock at tidewater had on some days refiners refused to meet it, or were unable to do so. With stocks in United States decreased 7,744 tons for the week, and now reduced to 47,358 tons Chase & Sanborn describe the situation total, or, say, 71,496 tons less than at the same time last year, we have to note on the other hand an increased consumption The market has ruled comparatively of say 11,606 tons, thus far this year, teady during the week and while Exrefined are now 1c. per pound higher than at this time last year, and the conditions are certainly indicative of a much more considerable advance before new crops, not yet sown, can come to the relief of the market. The present con-dition is more or less due to, or is the sugar business which heretofore included consignees, consignors, merchants, importers, bankers, brokers and agents, who, in their combined capacities, helped the producer to carry his sugar and dispose of it, and naturally created a sur-plus of available stock always existing without this assistance, the producer is The above prices are based on Ex- forced to curtail production, as has been change quotations, which are ½ cent notoriously shown in Brazil, for examper pound below the present value of ple, this season. But for this policy, as per pound below the present value of actual goods.

In the absence of new features pertaining to the prospective Brazil crops the following information respecting some of the minor producing countries may be of general interest to the trade:

Extract from Central American letter, the large of the absence of the former mercantile machinery to below the following information respecting some of the absence of the increased amount of sugar from that country alone would have gone far to prevent the Planters have learned a lesson this year, and from being forced to curtail production.

tons at same time last year.

Coffees are a trifle weaker, inducing a decline of 1/2 c on the part of the package manufacturers. Nutmegs are higher. Jelly is lower. Other articles are with-

Status of the Orange and Lemon Crop. GRAND RAPIDS, April 1, 1889.

Editor Michigan Tradesman:
From the Grand Rapids Fruit and Produce Exchange report, posted in the Board of Trade rooms, there are held in this market at the present time, in the hands of the members of the Exchange, 1,382 boxes oranges, 1,599 boxes lemons. 1,095 bunches bananas. We also find by reference to the cable reports, as reported by the Fruit Exchange of New York, that there are now afloat, bound for all United States ports, 9,350 cases of oranges, 164,000 boxes oranges, 154,000 boxes of lemons

One year ago at this time the record showed 6,600 cases oranges, 185,000 boxes oranges, 235,500 boxes lemons; thus showing a heavy falling off in supply from one year ago. this fruit, together with the California stock which is coming in freely, is to supply the demands of trade for nearly or quite four weeks, and it is predicted that with favorable weather prices will naturally advance more or less during that period. It is believed, however, that the Sicily crop is large and that the increased prices in the American markets will immediately stimulate heavy shipments from Sicily and eventually supply our markets lib-erally. There was sold in the various

fruit auction rooms last week a total of Apples—In poor demand at \$1.25@\$1.75 per bbl Beans—Handlers are paying about \$1.25 for un deked and getting \$1.65@\$1.75 for hand-picked Butter—Creamery is in fair supply at \$25@26c Dairy is in good demand at 18@20c, according to 8,750 cases oranges, 127,400 boxes oranges, 81,400 boxes lemons; which, to gether with the receipts of California and Florida fruit, would make a grand total of at least 275,000 boxes fruit for one week's distribution.

PRODUCE MARKET

Surely we are a great people.
Yours truly, B. W. PUTNAM. Yours truly,

### VISITING BUYERS.

Ezra - J B Watson, Couledonia A & E Bergy, Caledonia L Perrigo & Co, Paw aw Smallegan & rickae Gus Bergma<sup>\*</sup>, Bauer Bauer Dam G Ten Hoor, Forest 110 ve John Kamps, Zutiphen D r W S Hart, Lak Odessa E G Flpp, dow. rd City D r W S Hart, Lak Odessa E G Flpp, dow. rd City G ready and the Campau, Aleksham F E Campau, Aleksham F E Campau, Aleksham F E Campau, Aleksham F E Campau, Lamont F E Campa

Retail Grocers! Buy your pickles at wholesale prices. Basis, \$3.50 for mediums, guaranteed 1,200 count and quality guaranteed.

WALKER & SONS. Box 456, Grand Rapids, Mich.

Stimulated by the success of our

## Molasses and Syrup Department,

We have arranged to handle a line of

# Ure Apple Vinegar

Which we are putting on the market under the following brands:

### DOUBLE STRENGTH CIDER VINEGAR, CHOICE CIDER VINEGAR. WHITE WINE VINEGAR,

See our goods and prices before purchasing in kits... elsewhere.

Telfer Spice Company, 1 AND 3 PEARL STREET.



Alsike, Red Top. Hungarian, Millet.

Parties wishing anything in this line please write to us.

We have taken great pains to have our seeds pure and reliable. Our stock is fresh, and if you want anything in the way of Garden or Field Seeds, you can get

## Alfred J. Brown's Seed GRAND RAPIDS. MICH

PUTNAM & BROOKS.

We manufacture a full French C line, carry a heavy stock, Broken, be STRICTLY PURE and



## SEEDS!

If you want Medium or Mammoth, Alsike, Lucerne or White Clover, Timothy, Hungarian, Millet, Red Top, Orchard, Kentucky Blue Grass, Spring Wheat, Rye or Barley, Field Peas: or, in fact, Seeds of any Kind for the Field or Garden, write to

## **Grand Rapids** Seed Store.

We have also a limited supply of the

## AMERICAN BANNER DAYS I offer to the trade at prices that ought

to induce many merchants to handle a large quantity of them. They are certainly

The Coming Oat And should be introduced into every section of Western Michigan.

WRITE FOR PRICES TO W. T. LAMOREAUX. 71 CANAL ST.,

Grand Rapids, Mich.

### Wholesale Price Current.

The quotations given below are such as are ordinarily offered cash buyers who pay promptly and buy in full packages.

Cabbages—Home grown command \$3@\$5 per	BAKING POWDER.	CREAM TARTAR.	SYRUPS.
100; New Orleans stock, \$1.50 per crate. Celery—Scarce and hard to get.	FULL WEIGHT	Strictly pure 38	
Cider—10c per gal. Cooperage—Pork barrels,\$1.25; produce barrels	ROYAL PAWAYA 10c cans 95	DRIED FRUITS—Domestic.	Corn, barrels @22 " one-half barrels @24 Pure Sugar, bbl 25@36 " half barrel 27@38
25c. Cranberries—\$5.50@6.50 for Bell and Cherry and	(a) lb. (b) 1 40 (b) 2 02. (c) 1 90 (c) 2 02. (c) 2 90 (d) 2 02. (c) 3 80 (e) 11 78 (f) 11 78 (f) 15 (f) 17 75 (f) 15 (f) 22 20	Grocers'	SWEET GOODS.
\$7.50 for Bell and Bugle. Dried Apples—Commission men hold sun-dried	307/1/2 2 lb. " 2 60 2 oz. " 3 80	Blackberries " 6	SWEET GOODS.  Ginger Snaps
at 4½@5c and evaporated at 6@6½c. Eggs—No change since last week's quotations, jobbers still holding the buying price at 10c.	11b 4 95 12/4 lb 11 78	Nectarines "	Sugar Creams 9 91/2 Frosted Creams 91/4
jobbers still holding the buying price at 10c. Honey—More plenty, being easy at 15c@17c	Ba : 1b. " 13 75 1 1b. " 17 76	Plums "	Graham Crackers 9 Oatmeal Crackers 9
per lb. Lettuce—15@17c per lb.	5 lb. "22 20	DRIED FRUITS—Foreign. Citron, in drum @23	TEAS.
Maple Sugar—10@12c per lb.		" in boxes @25	JAPAN-Regular
Onione Ruvers nev 18@20c for good stock, and	Arcue, 1/8 1b. cans, 6 doz 45	Lemon Peel	Fair
hold at 25@30c per bu. Pieplant—6c per lb. Pop Corn—2½c per lb. Pork—Hogs bring 5¼@5½c on the streets and sell for 5¼@6c from jobbers' hands.	Arctic, ½ 10. cans, 6 doz	Prunes, Turkey @ 4%	Choice
Pop Corn—2½c per lb. Pork—Hogs bring 5½	" 5 lb. " 1 "12 00	Raisins, Valencias7½ @ 8½	SILK CHIDED
sell for 5%@6c from jobbers' hands. Potatoes—There is practically no market, buy-	Absolute, 14 1b. cans, 100s11 75 " 1/2 lb. " 50s10 00 " 1 lb. " 50s18 75	" Domestic Layers 2 40	Fair
ers being able to pick up all they can use at 130	Telfer's 1/ In cans hooz. 2 70	" Loose Californias. 1 65 FARINACEOUS GOODS.	Choice
per bu. Sweet Potatoes—Kiln-dried Jerseys, \$3.50 per	" ½ lb. " 3 " . 2 55	Farina, 100 lb, kegs 04	DASPER BIDES
obl. Turnips—25c per bu.	Acme, ¼ lb. cans, 3 doz 75 ½ lb 2 1 50 1 lb 1 3 00 bulk 20	Hominy, per bbl	Fair
PROVISIONS.	" 1 lb. " 1 " 3 00	Pearl Barley @ 3	Extra chairman @35
The Grand Rapids Packing and Provision Co.	" bulk		CHYDOWN
quotes as follows:	Red Star, ¼ lb. cans, 12 doz 45 " ½ lb. " 6 " 85 " 1 lb " 4 " 1 50	Sago, German @ 6½	Extra fine to finest
PORK IN BARRELS.	BATH BRICK.	Peas, green   (2) 3   (3)   (5)   (1)   (2)   (3)   (3)   (3)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)   (4)	Choicest fancy75 @85
Mess, new.         13 25           Short cut Morgan.         14 25           Extra clear pig, short cut.         15 00           Extra clear, heavy.         15 00           Clear quill, short cut.         15 00           Boston clear, short cut.         15 00           Clear back short cut.         15 00	English, 2 doz. in case 80 Bristol, 2 " 75	Vermicelli, import @10 "domestic @60	Common to fair 90 @95
Extra clear pig, short cut	American, 2 doz. in case 65	Tonningel Lomen Venille	Superior to fine40 @50 YOUNG HYSON.
Clear quill, short cut	BLUING. Gross Arctic Liq, 4-oz 3 60	2 oz. Panel, doz. 90 35	Common to fair18 @26 Superior to fine30 @40
Clear back, short cut. 15 00 Standard clear, short cut, best. 15 00	" " 12 pt 7 00 " " 1 pt 10 80 " " 8-oz paper bot 7 20 " " Pepper Box No. 2 3 00 " " " " " 5 9 00	4 02. " 1 10 2 25 6 02. " 2 25 3 25 No. 3, " 1 10 1 60 No. 8, " 2 75 4 00 No. 10, " 4 50 6 00 No. 10, " 4 25 7 50 14 pt, Round, " 4 25 7 50 1 " " 8 50 15 Cod whole	Common to fair 25 @20
Canvassed or Plain.	" Pepper Box No. 2 3 00	No. 3, " " 1 00 1 60 No. 8, " " 2 75 4 00	Superior to fine
Hams, average 20 lbs	" " 4 4 00 " " 5 9 00	No.10, " " 4 50 6 00 No. 4, Taper, " 1 60 2 50	ENGLISH BREAKFAST.
Hams, average 20 lbs. 934 " "16 lbs. 1014 " "12 to 14 lbs. 1092 " picnic. 834 " kest boneless. 10 Shoulders. 734	BROOMS.	½ pt, Round, 4 25 7 50	Fair 25 @30 Choice 39 @35 Best 55 @65 Tea Dust 8 @10 TOBACCOS—Plug.
" kest boneless	No. 2 Hurl	FISH—SALT.	Tea Dust
Donetess	No. 2 Carpet	" boneless @ 714	Climax
Dried Beef, extra	Parlor Gem	Halibut	Double Pedro
Long Clears, heavy	Fancy " 1 00	" Holland, bbls 10 00	Peach Pie
Breakfast Bacon, boneless   10	No. 2 Hurl 2 00 No. 1 " 2 25 No. 2 Carpet 2 50 No. 1 " 2 75 Parlor Gem 3 00 Common Whisk 90 Fancy 1 00 Mill 3 50 Warehouse 3 00	" Holland, kegs @ 70	Peach Pie
	Kings 100 lb. cases 5 00	Mack. sh's, No. 1, 1/2 bbl 9 50	
Tierces	" 80 lb. cases	Halibut	Sweet Pippin 50 Five and Seven 50
50 lb. Tins	Dairy solid nacked 13	" 10 lb. kits 78	Hiawatha
50 lb. Tins. 54  LARD—Compound. 7½ 30 and 50 lb. Tubs 7½ 31 lb. Pails, 20 in a case 75 51 lb. Pails, 12 in a case 73 10 lb. Pails, 6 in a case 79 20 lb. Pails, 4 in a case 7½  20 lb. Pails, 4 in a case 75  21 db. Pails, 4 in a case 75  22 db. Pails, 4 in a case 75  23 db. Pails, 4 in a case 75  24 db. Pails, 4 in a case 75  25 db. Pails, 4 in a case 75  26 db. Pails, 4 in a case 75  27 db. Pails, 4 in a case 75  27 db. Pails, 4 in a case 75  28 db. Pails, 4 in a case 75  29 db. Pails, 4 in a case 75  20 db. Pai	" rolls	white, No. 1, ½ bbls	Sweet Cuba
30 and 50 lb. Tubs	CANDIFE	" Family 14 bble 9 50	
5 lb. Pails, 12 in a case	Hotel, 40 lb. boxes. 10½ Star, 40	" kits 55	Rose Leaf
10 lb. Pails, 6 ln a case. 7½ 20 lb. Pails, 4 in a case. 7½ 50 lb. Cans 7½	Wicking 25	Kegs	Red Domino 32
BEEF IN BARRELS.	CANNED GOODS—Fish. Clams, 1 lb, Little Neck1 25	Half kegs 2 88 LAMP WICKS. No. 0	TOBACCOS—Smoking.  Merchaum, ¼s, cloth 31  Kiln Dried I oz., "19 @20  TRADESMAN CREDIT COUPONS.  \$ 2, per hundred
Extra Mess, warranted 200 lbs	Clam Chamder 2 lb 9 50	No. 0	TRADESMAN CREDIT COUPONS.
Plate	" 2 lb. "1 60	No. 1	\$ 5, " "2 50 •
BEEF IN BARRELS.   Extra Mess, warranted 200 lbs.   6 75	Cove Oysters, 1 lb. stand 1 00  "" 2 lb. " 1 60  Lobsters, 1 lb. picnic 1 50  " 2 lb 2 65  " 1 lb. Star 1 90	LICORICE. Pure	\$ 5, " " 3 00 \$ 10, " 4 00 \$ 20, " 5 00
Pork Sausage	2 ID, Star 2 90		Subject to the following dis-
Ham Sausage         12           Tongue Sausage         9	Mackerel, in Tomato Sauce. " 1 lb. stand 1 75	Buckets 61/2	200 or over 5 per cent. 500 " 10 " 1000 " 20 "
Frankfort Sausage	" 2 lb. "3 10 " 3 lb. in Mustard3 50	Half bbls	1000 "20 "
Blood Sausage. 5½ Bologna, straight. 5½	" 3 lb. soused 3 00 Salmon, 1 lb. Columbia 2 00	Black Strap	30 gr 9
Frankfort Sausage         5½           Blood Sausage         5½           Bologna, straight         5½           Bologna, thick         5½           Head Cheese         5½	" 9 b " 3 10	Porto Rico24@35	40 gr
DICS' FEFT	" 1 lb. Sacramento1 70 " 2 lb. "2 75	Porto Rico	
In half barrels	Sardines, domestic 14s 5	" fancy45@48 One-half barrels, 3c extra.	Cocoa Shells, bulk 93/
In half barrels	" 1 1b, sacramento . 1 40 " 2 1b. " 2 75 Sardines, domestic \( \frac{1}{2} \)s	Muscatine, Barrels 6 00	Jelly, 30-lb. pails
TRIPE.	" spiced, ½s10@12	" Half barrels3 15 " Cases2 25@2 35	PAPER, WOODENWARE
	CANNED GOODS—Fruits. Apples, gallons, stand,2 00@2 25	ROLLED OATS Muscetine Barrels 6 00	Curtiss & Co. quote as fol-
FRESH MEATS.	Apples, gallons, stand.2 00@2 25 Blackberries, stand 75	Muscatine, Barrels	lows:
Swift and Company quote as follows: Beef, carcass	Blackberries, stand	OIL. 25@2 35	Straw
Beer, careass	Damsons	Michigan Test	
Hogs	Gooseberries	Medium	Hardware 2½ Bakers 2½
	Green Gages	" ½ bbl	Dry Goods5
Sausage, blood or head	Green Gages	Water White   \$ 10\%   PICKLES	Jute Manilla
" liver @ 5½ " Frankfort @ 8½	Pears 30	PIPES. Clay, No. 216	" No. 24
Mutton @ 7	Pineapples 1 10@1 25 Quinces	Cob, No. 3	48 Cotton
OYSTERS and FISH.	Quinces       1 00         Raspberries, extra       1 10         red       2 00         Strawberries       1 10	Carolina head6½	48 Cotton
F. J. Dettenthaler quotes as follows:	Strawberries	" No. 1	
OYSTERS IN CANS. @17	CANNED VEGETABLES.	No. 3	No. 8 B
Anchors       @19         Selects       22       @27         Fairhaven Counts       @35	Asparagus, Oyster Bay1 80 Beans, Lima, stand1 00	SALERATUS.	WOODENWARE,
	Beans, Lima, stand	DeLand's, pure5¼ Ctrch's, Cap Sheaf5 Dwight's5	NO 2 6.75
Standards 1 00	" Stringlesg, Erie 90 " Lewis' Boston Baked 45	Taylor's5	Pails, No. 1, two-hoop. 1 60
Selects	Corn, Archer's Trophy	SALT   Common Fine per bbl	Clothespins, 5 gr. boxes 60 Bowls, 11 inch 1 00
Whitefish	Corn, Archer's Trophy " " Morn'g Glory.1 00 " " Early Gold1 10	Solar Rock, 56 lb. sacks 24   28 pocket	Bowls, 11 inch
Ciscoes @ 4	Peas French 1 25	60 "	" 17 " 2 00
Halibut       @15         Herring       @ 4         Perch, skinned       @ 5	" extra marrofat @1 10 " soaked	Achton bu hage 75	
Perch, skinned @ 5	" sifted	Warsaw " " 37	Baskets, market
CANDIES, FRUITS and NUTS.	Mushrooms, extra fine18 00 Pumpkin, 3 lb. Golden 85	SAL SODA,	" with covers 1 90
Putnam & Brooks quote as follows:	Succeptesh standard @ 85	Granulated hoves 13/	" " No 2 6 00
Standard 25 lb boxes 9	Squash	Kitchen 3 doz. in box 2 35	" " No.3 7 00 " splint " No.1 3 50
Twist, 25 " 9½ Cut Loaf, 25 " 10	" Ben Har1 00		" No.2 4 25 " No.3 5 00
Povel 25 lb pails 9	" stand br @1 00	Saverraut. 3 50 1 40 1 4 50 1 50	GRAINS and FEEDSTUFFS
(a) 200 lb, bbls 8½  Extra, 25 lb, pails 10  " 200 lb, bbls 9	Michigan Full Cream 121/2@13 Sap Sago 16@17	errne4 50	WHEAT.
Extra, 25 1b. pails 10 " 200 lb. bbls 9 French Cream, 25 lb. pails 11½	1001	Mixed bind	White WHEAT.
11%	CHOCOLATE.	Mixed bird	Red 94
Cut Loaf, 25 lb, cases	Runkel Bros.' Vienna sweet 23	Mixed bird	Red. 94 FLOUR.
Cut Loaf, 25 lb. cases	Runkel Bros.' Vienna sweet   23	Mixed bird 4½ Caraway. 10 Canary 4 Hemp. 4 Anise. 8½	Red. 94 FLOUR.
Cut Loaf, 25 lb, cases	Runkel Bros.' Vienna sweet 22. "Premium	Mixed bird   4½   Caraway   10   Canary   4   Hemp.   4   Anise   8½   Rape   4½   Mustard   7½   SNUFF.	Write         94           Red.         94           Straight, in sacks.         5 00           "barrels.         5 20           Patent         ** sacks.         6 00           "barrels.         6 20
Cut Loaf, 25 lb, cases	Runkel Bros.' Vienna sweet 22. "Premium	Mixed bird   4½   Caraway   10   Canary   4   Hemp.   4   Anise.   8½   Rape   4½   Mustard   SNUFF   Scotch, in bladders   37	Write 94 Red. 94 Straight, in sacks 5 00 " barrels 5 20 Patent sacks 6 00 " barrels 6 20 MEAL. Bolted 2 2 45
Cut Loaf, 25 lb, cases	Runkel Bros, 'Vienna sweet   25	Mixed bird	Write
Cut Loaf, 25 lb, cases	Runkel Bros.' Vienna sweet 22. "Premium	Mixed bird	Write   94
Cut Loaf, 25 lb, cases.     10       Broken, 49 lb, Bask.     94       "200 lb, bbls.     94       Lemon Drops.     13       Sour Drops.     14       Peppermint Drops.     14       Chocolate Drops.     15       H. M. Chocolate Drops.     18       Gum Drops.     10	Runkel Bros, 'Vienna sweet   25	Mixed bird	Write         94           Red.         94           Straight, in sacks.         5 00           " barrels.         5 20           Patent sacks.         6 00           " barrels.         6 20           MEAL.         2 20           Granulated.         2 45           MILLSTUFFS.         13 00           Ships.         14 00           Sereenings         12 00
Cut Loaf, 25 lb, cases.     10       Broken, 49 lb, Bask.     94       "200 lb, bbls.     94       Lemon Drops.     13       Sour Drops.     14       Peppermint Drops.     14       Chocolate Drops.     15       H. M. Chocolate Drops.     18       Gum Drops.     10	Runkel Bros, 'Vienna sweet   25	Mixed bird	Write   94
Cut Loaf, 25 lb, cases.     10       Broken, 49 lb, Bask.     94       "200 lb, bbls.     94       Lemon Drops.     13       Sour Drops.     14       Peppermint Drops.     14       Chocolate Drops.     15       H. M. Chocolate Drops.     18       Gum Drops.     10	Runkel Bros, Vienna sweet   2	Mixed bird	Write
Cut Loaf, 25 lb, cases       10         Broken, 40 lb, Bask       9½         "200 lb, bbls       9½         Lemon Drops       13         Sour Drops       14         Peppermint Drops       14         Chocolate Drops       15         H. M. Chocolate Drops       18         Gum Drops       10         Licorice Drops       18         A. B. Licorice Drops       12         Lozenges, plain       14         "printed       15         Imperials       14         Mottoes       15         Cream Bar       13	Runkel Bros, 'Vienna sweet 2	Mixed bird	Write   94
Cut Loaf, 25 lb, cases.       10         Broken, 40 lb, Bask.       9½         "200 lb, bbls.       9½         Lemon Drops.       13         Sour Drops.       14         Peppermint Drops.       14         Chocolate Drops.       15         H. M. Chocolate Drops.       18         Gum Drops.       10         Licorice Drops.       18         A. B. Licorice Drops.       12         Lozenges, plain.       14         mottoes.       15         Imperials.       14         Mottoes.       15         Cream Bar.       13         Molasses Bar.       13         Caramels.       19	Runkel Bros, Vienna sweet   25   " Premium   35   " Hom-Cocoa   37   " Breakfast   48   CHEWING GUM   Rubber, 100 lumps   25   35   Spruce   30   CHICORY   Bulk   6   Red   71/4   COFFEE—Green   Rio, fair   17   (219   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4   41/4	Mixed bird	Write   94
Cut Loaf, 25 lb, cases       9         Broken, 40 lb, Bask       9½         " 200 lb, bbls       9½         Lemon Drops       14         Peppermint Drops       14         Chocolate Drops       15         H. M. Chocolate Drops       18         Gum Drops       10         Licorice Drops       12         A. B. Licorice Drops       12         Lozenges, plain       14         " printed       15         Imperials       14         Mottoes       15         Cream Bar       13         Molasses Bar       13         Caramels       19         Hand Made Creams       19         Plain Creams       16	Runkel Bros, Vienna sweet   2	Mixed bird	Write   94
Cut Loaf, 25 lb, cases       10         Broken, 40 lb, Bask       9½         " 200 lb, bbls       9½         Lemon Drops       14         Peppermint Drops       14         Chocolate Drops       15         H, M. Chocolate Drops       18         Gum Drops       10         Licorice Drops       12         A. B. Licorice Drops       12         Lozenges, plain       14         " printed       15         Imperials       14         Mottoes       15         Cream Bar       13         Molasses Bar       13         Caramels       19         Hand Made Creams       19         Plain Creams       16         Decorated Creams       20         String Rock       14	Runkel Bros, Vienna sweet   2:   " Premium   3:   " Hom-Cocoa   3:   " Hom-Cocoa   3:   " Hom-Cocoa   3:   " Breakfast   4:   4:   4:   4:   5:   5:   5:   5:	Mixed bird	Write   94
Cut Loaf, 25 lb, cases       10         Broken, 40 lb, Bask       9½         " 200 lb, bbls       9½         Lemon Drops       14         Peppermint Drops       14         Chocolate Drops       15         H, M. Chocolate Drops       18         Gum Drops       10         Licorice Drops       12         A. B. Licorice Drops       12         Lozenges, plain       14         " printed       15         Imperials       14         Mottoes       15         Cream Bar       13         Molasses Bar       13         Caramels       19         Hand Made Creams       19         Plain Creams       16         Decorated Creams       20         String Rock       14	Runkel Bros, Vienna sweet   2	Mixed bird	Write   94
Cut Loaf, 25 lb, cases       9         Broken, 40 lb, Bask       9½         " 200 lb, bbls       9½         Lemon Drops       14         Peppermint Drops       14         Peppermint Drops       15         H, M. Chocolate Drops       15         H, M. Chocolate Drops       18         Gum Drops       10         Licorice Drops       12         Lozenges, plain       14         mprinted       15         Imperials       14         Mottoes       15         Cream Bar       13         Molasses Bar       13         Caramels       19         Hand Made Creams       19         Plain Creams       16         Decorated Creams       20         String Rock       14         Burnt Almonds       22         Wintergreen Berries       14         FANCY—In bulk       19	Runkel Bros, Vienna sweet   2:	Mixed bird	Write   94
Cut Loaf, 25 lb, cases       9         Broken, 40 lb, Bask       9½         " 200 lb, bbls       9½         Lemon Drops       14         Peppermint Drops       14         Peppermint Drops       15         H, M. Chocolate Drops       15         H, M. Chocolate Drops       18         Gum Drops       10         Licorice Drops       12         Lozenges, plain       14         mprinted       15         Imperials       14         Mottoes       15         Cream Bar       13         Molasses Bar       13         Caramels       19         Hand Made Creams       19         Plain Creams       16         Decorated Creams       20         String Rock       14         Burnt Almonds       22         Wintergreen Berries       14         FANCY—In bulk       19	Runkel Bros, Vienna sweet   2:	Mixed bird	Write
Cut Loaf, 25 lb, cases       10         Broken, 40 lb, Bask       9½         " 200 lb, bbls       9½         Lemon Drops       14         Peppermint Drops       14         Peppermint Drops       15         If, M. Chocolate Drops       15         If, M. Chocolate Drops       18         Gum Drops       10         Licorice Brops       12         Lozenges, plain       14         "printed       15         Imperials       14         Mottoes       15         Cream Bar       13         Molusses Bar       13         Caramels       19         Hand Made Creams       19         Plain Creams       16         Decorated Creams       20         String Rock       14         Burnt Almonds       22         Wintergreen Berries       14         Lozenges, plain, in pails       12         " in bbls       11	Runkel Bros, Vienna sweet 2	Mixed bird	Write
Cut Loaf, 25 lb, cases       10         Broken, 40 lb, Bask       94         " 200 lb, bbls       94         " 200 lb, bbls       94         Lemon Drops       14         Peppermint Drops       14         Chocolate Drops       15         H, M. Chocolate Drops       18         Gum Drops       10         Licorice Drops       18         A. B. Licorice Drops       12         Lozenges, plain       14         "printed       15         Imperials       14         Mottoes       15         Cream Bar       13         Molasses Bar       13         Caramels       19         Hand Made Creams       19         Plain Creams       16         Decorated Creams       20         String Rock       14         Burnt Almonds       22         Wintergreen Berries       14         Lozenges, plain, in pails       12         "in bbls       11         Chocolate Drops, in pails       12         Chocolate Drops, in pails       16         Gum Drops, in pails       16	Runkel Bros, Vienna sweet 2 " " Premium 3 " " Hom-Cocoa 3 " " Breakfast 4 Rubber, 100 lumps 25 " 200 " 35 Spruce 30  CHICORY.  Bulk 6 Red 7½  COFFEE—Green. Rio, fair 17 @19 " good 18½@20 " prime @21 " fancy, washed 19 @22 " golden 20 @23 Santos 17 @29 " golden 20 @23 Santos 17 @22 Mexican & Guatemala 19 @22 Java, Interior 20 @23 Java, Interior 20 @25 " Mandheling 26 @29  Mocha, genuine 25 @27  To ascertain cost of roasted coffee, add ½c, per lb. for roast ing and 15 per cent. for shrink age.  COFFEES—Package.  100 lb  Lion 233 " in cabinets 244, pilvettble	Mixed bird	Write
Cut Loaf, 25 lb, cases       9         Broken, 40 lb, Bask       9½         " 200 lb, bbls       9½         Lemon Drops       14         Peppermint Drops       14         Peppermint Drops       15         H, M. Chocolate Drops       15         H, M. Chocolate Drops       18         Gum Drops       10         Licorice Drops       18         A. B. Licorice Drops       12         Lozenges, plain       14         Motoes       15         Cream Bar       13         Molasses Bar       13         Caramels       19         Hand Made Creams       19         Plain Creams       16         Decorated Creams       20         String Rock       14         Burnt Almonds       22         Wintergreen Berries       14         Exact       12         " printed       12         " up to bls       11         " up to bls       12         " up to bls       12         " up to bls <td< td=""><td>  Runkel Bros, Vienna sweet   2</td><td>  Mixed bird</td><td>  Write</td></td<>	Runkel Bros, Vienna sweet   2	Mixed bird	Write
Cut Loaf, 25 lb, cases         10           Broken, 40 lb, Bask         94           " 200 lb, bbls         94           " 200 lb, bbls         94           Lemon Drops         14           Peppermint Drops         14           Chocolate Drops         15           H, M. Chocolate Drops         18           Gum Drops         10           Licorice Drops         12           Lozenges, plain         14           " printed         15           Imperials         14           Mottoes         15           Cream Bar         13           Molasses Bar         13           Caramels         19           Hand Made Creams         19           Plain Creams         16           Decorated Creams         20           String Rock         14           Wintergreen Berries         14           FANCY—In bulk         12           " in bbls         12           " in bbls         12           " in bbls         12           " in bbls         5           Moss Drops, in pails         12           " in bbls         5	Runkel Bros, Vienna sweet   2	Mixed bird	Write
Cut Loaf, 25 lb, cases         9           Broken, 40 lb, Bask         9½           " 200 lb, bbls         9½           " 200 lb, bbls         9½           Lemon Drops         14           Peppermint Drops         14           Chocolate Drops         15           H. M. Chocolate Drops         18           Gum Drops         10           Licorice Drops         18           A. B. Licorice Drops         12           Lozenges, plain         14           " printed         15           Imperials         14           Mottoes         15           Cream Bar         13           Caramels         19           Hand Made Creams         19           Plain Creams         16           Decorated Creams         20           String Rock         14           Burnt Allmonds         32           Wintergreen Berries         14           Lozenges, plain, in pails         12           " in bbls         11           " printed, in pails         12           " in bbls         15           Chocolate Drops, in pails         10           " in bbls	Runkel Bros, Vienna sweet   2	Mixed bird	Write
Cut Loaf, 25 lb, cases       10         Broken, 40 lb, Bask       94         " 200 lb, bbls       94         " 200 lb, bbls       94         Lemon Drops       14         Peppermint Drops       14         Chocolate Drops       15         H, M. Chocolate Drops       18         Gum Drops       10         Licorice Drops       18         A. B. Licorice Drops       12         Lozenges, plain       14         "printed       15         Imperials       14         Mottoes       15         Cream Bar       13         Molasses Bar       13         Caramels       19         Hand Made Creams       19         Plain Creams       16         Decorated Creams       20         String Rock       14         Burnt Almonds       22         Wintergreen Berries       14         Lozenges, plain, in pails       12         "" in bbls       12         "" in bbls       5         Moss Drops, in pails       10         "" in bbls       5         Moss Drops, in pails       11         ""	Runkel Bros, Vienna sweet   2	Mixed bird	Write
Cut Loaf, 25 lb, cases       10         Broken, 40 lb, Bask       94         " 200 lb, bbls       94         " 200 lb, bbls       94         Lemon Drops       14         Peppermint Drops       14         Peppermint Drops       14         Chocolate Drops       15         H, M. Chocolate Drops       18         Gum Drops       10         Licorice Drops       18         A. B. Licorice Drops       12         Lozenges, plain       14         mortined       15         Imperials       14         Mottoes       15         Cream Bar       13         Molasses Bar       13         Caramels       19         Hand Made Creams       19         Plain Creams       16         Decorated Creams       20         String Rock       14         Burnt Almonds       22         Wintergreen Berries       14         FANCY—In bulk       12         Lozenges, plain, in pails       12         " in bbls       12         " or in bbls       11         " in bbls       5         Moss Drops,	Runkel Bros, Vienna sweet   2	Mixed bird	Write
Cut Loaf, 25 lb, cases       10         Broken, 40 lb, Bask       94         " 200 lb, bbls       94         " 200 lb, bbls       94         Lemon Drops       14         Peppermint Drops       14         Peppermint Drops       15         H, M. Chocolate Drops       15         H, M. Chocolate Drops       18         Gum Drops       10         Licorice Drops       12         Lozenges, plain       14         mortined       15         Imperials       14         Mottoes       15         Cream Bar       13         Molasses Bar       13         Caramels       19         Hand Made Creams       19         Plain Creams       16         Decorated Creams       20         String Rock       14         Burnt Almonds       22         Wintergreen Berries       14         FANCY—In bulk       12         Lozenges, plain, in pails       12         " in bbls       12         " on bls       11         " on bls       11         Chocolate Drops, in pails       12         " in	Runkel Bros, Vienna sweet   2	Mixed bird	Write   94
Cut Loaf, 25 lb, cases       10         Broken, 40 lb, Bask       94         " 200 lb, bbls       94         " 200 lb, bbls       94         Lemon Drops       14         Peppermint Drops       14         Peppermint Drops       15         H, M. Chocolate Drops       15         H, M. Chocolate Drops       18         Gum Drops       10         Licorice Drops       12         Lozenges, plain       14         mortined       15         Imperials       14         Mottoes       15         Cream Bar       13         Molasses Bar       13         Caramels       19         Hand Made Creams       19         Plain Creams       16         Decorated Creams       20         String Rock       14         Burnt Almonds       22         Wintergreen Berries       14         FANCY—In bulk       12         Lozenges, plain, in pails       12         " in bbls       12         " on bls       11         " on bls       11         Chocolate Drops, in pails       12         " in	Runkel Bros, Vienna sweet   2	Mixed bird	Write
Cut Loaf, 25 lb, cases       10         Broken, 40 lb, Bask       94         " 200 lb, bbls       94         " 200 lb, bbls       94         Lemon Drops       14         Peppermint Drops       14         Peppermint Drops       14         Chocolate Drops       15         H, M. Chocolate Drops       18         Gum Drops       10         Licorice Drops       18         A. B. Licorice Drops       12         Lozenges, plain       14         mortined       15         Imperials       14         Mottoes       15         Cream Bar       13         Molasses Bar       13         Caramels       19         Hand Made Creams       19         Plain Creams       16         Decorated Creams       20         String Rock       14         Burnt Almonds       22         Wintergreen Berries       14         FANCY—In bulk       12         Lozenges, plain, in pails       12         " in bbls       12         " in bbls       11         " or in bbls       15         Gum Drops,	Runkel Bros, Vienna sweet   2	Mixed bird	Write   94   Write   94   Write   94   Write   94   Write   Write
Cut Loaf, 25 lb, cases       10         Broken, 40 lb, Bask       94         " 200 lb, bbls       94         " 200 lb, bbls       94         Lemon Drops       14         Peppermint Drops       14         Peppermint Drops       14         Chocolate Drops       15         H, M. Chocolate Drops       18         Gum Drops       10         Licorice Drops       18         A. B. Licorice Drops       12         Lozenges, plain       14         mortined       15         Imperials       14         Mottoes       15         Cream Bar       13         Molasses Bar       13         Caramels       19         Hand Made Creams       19         Plain Creams       16         Decorated Creams       20         String Rock       14         Burnt Almonds       22         Wintergreen Berries       14         FANCY—In bulk       12         Lozenges, plain, in pails       12         " in bbls       12         " in bbls       11         " or in bbls       15         Gum Drops,	Runkel Bros, Vienna sweet   2	Mixed bird	Write   94   Write   94   Write   94   Write   94   Write   Write
Cut Loaf, 25 lb, cases       10         Broken, 40 lb, Bask       94         " 200 lb, bbls       94         " 200 lb, bbls       94         Lemon Drops       14         Peppermint Drops       14         Peppermint Drops       14         Chocolate Drops       15         H, M. Chocolate Drops       18         Gum Drops       10         Licorice Drops       18         A. B. Licorice Drops       12         Lozenges, plain       14         mortined       15         Imperials       14         Mottoes       15         Cream Bar       13         Molasses Bar       13         Caramels       19         Hand Made Creams       19         Plain Creams       16         Decorated Creams       20         String Rock       14         Burnt Almonds       22         Wintergreen Berries       14         FANCY—In bulk       12         Lozenges, plain, in pails       12         " in bbls       12         " in bbls       11         " or in bbls       15         Gum Drops,	Runkel Bros, Vienna sweet   2	Mixed bird	Write
Cut Loaf, 25 lb, cases       10         Broken, 40 lb, Bask       94         " 200 lb, bbls       94         " 200 lb, bbls       94         Lemon Drops       14         Peppermint Drops       14         Peppermint Drops       14         Chocolate Drops       15         H, M. Chocolate Drops       18         Gum Drops       10         Licorice Drops       18         A. B. Licorice Drops       12         Lozenges, plain       14         mortined       15         Imperials       14         Mottoes       15         Cream Bar       13         Molasses Bar       13         Caramels       19         Hand Made Creams       19         Plain Creams       16         Decorated Creams       20         String Rock       14         Burnt Almonds       22         Wintergreen Berries       14         FANCY—In bulk       12         Lozenges, plain, in pails       12         " in bbls       12         " in bbls       11         " or in bbls       15         Gum Drops,	Runkel Bros, Vienna sweet   2	Mixed bird	Write
Cut Loaf, 25 lb, cases       10         Broken, 40 lb, Bask       94         " 200 lb, bbls       94         " 200 lb, bbls       94         Lemon Drops       14         Peppermint Drops       14         Peppermint Drops       14         Chocolate Drops       15         H, M. Chocolate Drops       18         Gum Drops       10         Licorice Drops       18         A. B. Licorice Drops       12         Lozenges, plain       14         mortined       15         Imperials       14         Mottoes       15         Cream Bar       13         Molasses Bar       13         Caramels       19         Hand Made Creams       19         Plain Creams       16         Decorated Creams       20         String Rock       14         Burnt Almonds       22         Wintergreen Berries       14         FANCY—In bulk       12         Lozenges, plain, in pails       12         " in bbls       12         " in bbls       11         " or in bbls       15         Gum Drops,	Runkel Bros, Vienna sweet   2	Mixed bird	Write
Cut Loaf, 25 lb, cases         10           Broken, 40 lb, Bask         94           " 200 lb, bbls         94           " 200 lb, bbls         94           Lemon Drops         14           Peppermint Drops         14           Chocolate Drops         15           H. M. Chocolate Drops         18           Gum Drops         10           Licorice Drops         18           A. B. Licorice Drops         12           Lozenges, plain         14           Mottoes         15           Imperials         14           Mottoes         15           Cream Bar         13           Caramels         19           Hand Made Creams         19           Plain Creams         16           Decorated Creams         20           String Rock         14           Burnt Almonds         22           Wintergreen Berries         14           Lozenges, plain, in pails         12           " in bbls         11           " printed, in pails         12           " in bbls         5           Moss Drops, in pails         10           " in bbls         5<	Runkel Bros, Vienna sweet   2	Mixed bird	Write
Cut Loaf, 25 lb, cases         10           Broken, 40 lb, Bask         94           " 200 lb, bbls         94           " 200 lb, bbls         94           Lemon Drops         14           Peppermint Drops         14           Chocolate Drops         15           H. M. Chocolate Drops         18           Gum Drops         10           Licorice Drops         18           A. B. Licorice Drops         12           Lozenges, plain         14           Mottoes         15           Imperials         14           Mottoes         15           Cream Bar         13           Caramels         19           Hand Made Creams         19           Plain Creams         16           Decorated Creams         20           String Rock         14           Burnt Almonds         22           Wintergreen Berries         14           Lozenges, plain, in pails         12           " in bbls         11           " printed, in pails         12           " in bbls         15           Chocolate Drops, in pails         12           " in bbls	Runkel Bros, Vienna sweet 2. " Premium 3. " Hom-Cocoa 3. " Breakfast 48 CHEWING GUM.  Rubber, 100 lumps 25 30 35 Spruce 30 30 Spruce 30 30 Spruce 30 30 Spruce 30 30 Spruce 30 32 Spruce 30 3	Mixed bird	Write
Cut Loaf, 25 lb, cases         10           Broken, 40 lb, Bask         94           " 200 lb, bbls         94           Lemon Drops         14           Peppermint Drops         14           Chocolate Drops         15           H. M. Chocolate Drops         18           Gum Drops         10           Licorice Drops         12           Lozenges, plain         14           Mottoes         15           Cream Bar         13           Molasses Bar         13           Caramels         19           Hand Made Creams         19           Plain Creams         16           Decorated Creams         20           String Rock         14           Burnt Almonds         22           Wintergreen Berries         14           Lozenges, plain, in pails         12           " in bbls         11           " printed, in pails         12           " un bbls         5           Moss Drops, in pails         10           " in bbls <t< td=""><td>  Runkel Bros, Vienna sweet   2</td><td>  Mixed bird</td><td>  Write</td></t<>	Runkel Bros, Vienna sweet   2	Mixed bird	Write
Cut Loaf, 25 lb, cases	Runkel Bros, Vienna sweet   2	Mixed bird	Write
Cut Loaf, 25 lb, cases         10           Broken, 40 lb, Bask         94           " 200 lb, bbls         94           " 200 lb, bbls         94           Lemon Drops         14           Peppermint Drops         14           Chocolate Drops         15           H, M. Chocolate Drops         18           Gum Drops         10           Licorice Drops         18           A. B. Licorice Drops         12           Lozenges, plain         14           Motoes         15           Imperials         14           Motoes         15           Cream Bar         13           Molasses Bar         13           Caramels         19           Hand Made Creams         19           Plain Creams         16           Decorated Creams         20           String Rock         14           Burnt Almonds         22           Wintergreen Berries         14           Enact In pails         12           " printed, in pails	Runkel Bros, Vienna sweet 2. " " Premium 3. " Hom-Cocoa 3. " Breakfast 48 CHEWING GUM.  Rubber, 100 lumps 25 30 Spruce 30 Spruce 30 Spruce 30 Spruce 30 Spruce 30 Spruce 30 CHICORY.  Bulk 6 Red 74 6 Red 75 6 Red 76 76 6 Red 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76 76	Mixed bird	Write

### Drugs & Medicines

State Board of Pharmacy.

Michigan State Pharmaceutical Ass'n. MIGHIGAN State I Monia.

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### Pharmacal Education.

The changes in pharmacy, as in other split with laughter and the next moment cause you to shed a silent tear of grief. Pdont like the business, but I guess that is because I have a darling wife and two small children. They are all well and so on, but you know I hate to be away from them so much. Sometimes I think I will easy to have a such must share trade competition. Pharmacists, like other persons, do best when under pressure, and in this instance it is the force of ruinous competition which is driving it into its proper channels.

split with laughter and the next moment cause you to shed a silent tear of grief. Pdont like the business, but I guess that the top pickles, thus relieved of its tell-tale decay, are made to appear sound and wholesome.

The only proper way to treat such goods, should a grocer be so unfortunate as to have them, is to rinse them well and so on, but you know I hate to be away from them so much. Sometimes I think I will aughter and the next moment the top pickles, thus relieved of its tell-tale decay, are made to appear sound and wholesome.

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The only proper way to treat such goods, should a grocer be so unfortunate as to have them, is to rinse them wholesome.

Some of these manufacturers acknowledge that they can manufacture pickles that will not scum and spoil, but their decay. trades and professions, though of differ-

one sovereign remedy suggested is edu-cation. This is held out as the only factor to lift up struggling humanity into a haven of prosperity and contentment. While there is no denying the correctness of this as an abstruse theory, yet it may be desirable to have the question, "What constitutes education as applied to pharmacy?" defined.
From the time Paracelsus made his

concoctions down to the present time, the novice has stood beside the master to learn the art, so that through gradually ascending steps he should become familiar with the methods of pharmacy by actual observation and instruction. By careful application through an extended eareful application through an extende period a point is finally reached when the learner, a novice no longer, has sur-mounted all the rechanical or manip-ulative difficulties, from putting up pack-

ages to dispensing prescriptions.

By this very practice he has observed By this very practice he has observed that there is a great deal yet to learn about crude drugs, chemical compounds, and even the preparation and dispensing of pharmaceutical compounds, and that he requires a more definite and systematic knowledge than he can obtain through his own resources. At this stage can the knowledge gained from a stage can the knowledge gained from a stage can the knowledge gained from a college course be best appreciated. Such is the idea of a pharmacal education, such the curriculum which would produce men who are students, after as well as before attending college. This is what we would call education.

### The Druggist's Specter.

Among the many things that detract from the pleasure of the druggist's life and have a tendency to make him restless, is the ever-present thought that he is liable to make a fatal mistake while filling a prescription and thus ruin his business, if not cause him to spend the remainder of his days behind the prison bars. It is the duty of each druggist to take every reasonable precaution to prevent dispensing accidents in his store. Each person has his own idea as to which is the most reliable method of gnarding. is the most reliable method of guarding against using one drug or preparation in the place of another that has been prescribed, and the subject has been throughly discussed in all its horror.

The boy who says "we" identifies him. scribed, and the subject has been thoroughly discussed in all its bearings. There is, however, another factor that enters into the question of safety and accuracy in dispensing as practiced in many stores, and it is frequently overlooked. We refer to the habit of converting metric weights and measures into apothecaries' weights and wine measure when a prescription comes in that has been written by a physician who uses the decimal system. No matter how familiar a person is with the principles involved in changing a denomination in the principles involved in changing a denomination of the future solid men associates, and it is frequently overlooked. We refer to the habit of converting metric weights and wine measure when a prescription comes in that has been written by a physician who uses the decimal system. No matter how familiar a person is with the principles involved in changing a denomination of the future solid men of the town. Let his employer do the fair thing by him; check him kindly if he shows signs of being too big for his place; counsel him as to his habits and associates, and it is fortunated and any number of botanical and zoological names. The United States Pharmacopæia gives short and concise descriptions that are easily understood. When the eleventh decennial revision when the eleventh decennial revision with the base of the future solid men of the town. Let his employer do the fair thing by him; check him kindly if he shows signs of being too big for his place; counsel him as to his habits and associates, and it is fortunated and and any number of botanical and zoological names. The United States Pharmacopæia gives short and concise descriptions that are easily understood. When the eleventh decennial revision when the eleventh decennial revision with the discount of the future solid men of the town. Let his employer do the fair thing by him; check him kindly if he shows signs of being too big for his place; counsel him and any number of botanical mand any number of botanical mand any number of principles involved in changing a denomination in one system to the corresponding in another, there remains a liability of edge of advenoment of the corresponding in another there remains a liability of the corresponding in another there remains a liability of the corresponding of the corresponding of the corresponding in another there remains a liability of the corresponding of the c ing in another, there remains a liability to make an error. In addition to this the relative denominations are safe and the relative denominations are safe as per changed their price, but will under the relative denominations are safe as per changed their price, but will under the relative denominations are safe as per changed their price, but will under the relative denominations are safe as per changed their price, but will under the relative denomination of the relative denomination of the relative denominations are safe as per changed their price, but will under the relative denomination of the relative denominations are safe as per changed their price, but will under the relative denomination of th the relative denominations are only approximate, and frequently, as used by the druggists, very roughly approximate. Sets of metric weights and measures are Not expensive and can be readily procured from any wholesale firm. We advise those of our readers who have been following the careless and dangerous method of conversion to order an outfit with the next bill of goods and see how if it be desirable not to give offense, is convenient they are compared to the old.

Interestate Commerce law which ought to be brought to the attention of shippers— quaintance and relative position as to and that is, the penalty provided for age, etc., of the salesman and the cusmisrepresentation with respect to the contents of packages in order to obtain a and unless there is a fair certainty that lower rate of freight. This is one of the ular case, it is best to avoid risk by a ways in which the old law was evaded, and this kind of deception was winked at by the roads in order to induce shipthat days in which the old law was evaded, silent submission to the remarks, with perhaps a simple expression of regret that the articles do not suit. Still there

The amount was promptly paid and I can heartily recommend your Company for prompt and fair dealing. Respectfully, at by the roads in order to induce snip-pers to patronize their roads and thereby stimulate competition. Now the law sion, but likewise provides a penalty of the and imprisonment for the shipper remarks are without influence or effect. who is guilty of such practices. that the proper machinery for carrying the law into effect has been provided—

Muskegon Drug Clerks' Association.

Muskegon, March 28, 1889. the question is, will it be put in operation? In other words, will a complaint be made against the law breaking shipper by the very agency that has heretoful membership. F. Johnson and Weltthis deception? This question, as well as a number of others with respect to the recent amendments to the law, will depend for their solution upon the manner President—C. S. Koon. in which the Interstate Commission discharges its duty; or, in other words, the integrity with which it lends its support to the enforcement of the Interstate Commerce law. The best interest of the railroads are now found to be in putting forth efforts to enforce the provisions of this law. The evasion of its provisions resulted in the condition of affairs that

reached their climax last Autumn.

"It's a heap of fun to be a traveling man," said a knight of the grip the other day while sitting in the lobby of a hotel near the corner; "at least those who haven't tried it think so. It isn't all that it is cracked up to be, even by the most enthusiastic of the boys who lug big sam-ple cases around with them and jump

into its proper channels.

As in other branches of industry, the

How He Brought the Factory to Time. How He Brought the Factory to Time.

An amusing incident is related in the rubber department of Boots and Shoes. It seems that a certain jobber gave a large order to a leading factory for rubber boots. The order was not filled as promptly as it should have been and the result was that large shipments of goods began to reach the jobber long after all call for them had ceased. So the jobber call for them had ceased. So the jobber notified the factory not to deliver any more goods on the order. To this reasonable request the factory replied that the order was given them to be filled during the season and that as the season did not the season and that as the season did not expire until April 1, and as the jobber's credit was perfectly good, they should continue shipping until they had delivered his full order. The jobber said nothing more, but sat down and wrote an advertisement, which he had printed on postal cards, and flooded the territory throughout which he sold goods with the announcement that he was ready to accept orders for the next season's supply of boots of this factory's make, at 50 often put your sermons in type and accept orders for the next season's sup-ply of boots of this factory's make, at 50

> jobbers to telegraph the factory and have a representative of the factory call upon the jobber and offer terms of settlement. The matter was soon settled upon the jobber's terms, and the next mail carried out postal cards withdrawing the offer.

took about two hours more for those

The Boy Who Says "We." From the Springfield Union.

How to Treat Rude Customers.

convenient they are compared to the old method.

by a little gentle raillery, which he cannot take amiss, by which he is given to understand that he is saying what he "Just W A Provision Which Should Be Enforced. does not truly think about the goods, so that he may have them offered cheaper. There is one of the amendments to the | The extent to which this resource can be lower classification and, therefore, a it will answer the purpose in any partic- weeks' disability on account of a fall.

MUSKEGON, March 28, 1889. E. A. Stowe, Grand Rapids:

DEAR SIR-A regular meeting of the fore encouraged him in the practice of full membership. E. Johnson and Walt.

> Vice-President-Emile Johnson. Secretary and Treasurer-Jesse W.

A social meeting followed, at which

sold their grocery and drug stock.

Too Weak Vinegar -- Warning to the

GRAND RAPIDS, March 30, 1889.

Editor Michigan Tradesman We wish to call your attention to the reprehensible practice of putting up pickles in watered vinegar, which is practiced by many pickle manufacturers, in order to save a few cents' worth of time and biggest sales possible. A few years ago the drummer led a happy life, but in these days of competition more work is expected of us and we have a harder time to sell our goods. Our expenses are watched closer than in the days of yore and we are expected to make harder time to sell our goods. Our expenses are watched closer than in the days of yore and we are expected to make better time in getting over our routes. But withal the right kind of a fellow can have 'oodles' of fun on the road. Occasionally, when several of the boys meet at the same town, they 'whoop' er up' for a few hours, but depend upon it, they never go so far as to 'miss a trick' when it comes to making a sale. No, I have never written any of my experiences, but is precipitated to the bottom of the barnever written any of my experiences, but had I the time I could tell you of some adventures that would make your sides split with laughter and the next moment split with laughter and the next moment to grief the top pickles, thus relieved of its tell-use it gives off its decaying and injurious properties to the goods, while the top pickles, thus relieved of its tell-use it gives off its decaying and injurious properties to the goods, while the top pickles, thus relieved of its tell-use it gives off its decaying and injurious properties to the goods, while the top pickles, thus relieved of its tell-use it gives off its decaying and injurious properties to the goods, while the top pickles, thus relieved of its tell-use it gives off its decaying and injurious properties.

additional price. But as buyers expect, when they buy goods, that they will keep in good order, the trade should pro-

The Unpardonable Sin.

Penitent Printer—I have been such a cerrible sinner that I fear there is no salvation for me.

Minister—Cheer up, my friend. There is hope for even the vilest.

often put your sermons in type and thought how full of love they were

per cent. off, payable December next. It took about 24 hours for those postal cards to reach the retailers and then to get into the hands of competing jobbers handling the same line of goods, and it took about two hours more for those shirts on fire?'

"I am afraid I am. I-" "Then I am happy to say that I do no believe the hereafter holds any hope for

Value of the Pharmacopœia.

It is not every druggist who realize what a fund of information is to b found in the United States Pharma

changed. Cinchonidia has declined. C ric acid is lower. Golden seal root so much and to be so positive in his as-

"Just What They All Say!" BALL, BARNHART & PUTMAN, WHOLE-SALE GROCERS.

GRAND RAPIDS, March 30, 1889. W. H. Herrick, St. Agt. Pacific Accident Ins. Co., Grand Rapids:

I wish to acknowledge the receipt from

The amount was promptly paid and I

ANTHONY J. QUIST.

A Queer Sign. A placard placed in the window of a shoemaker's shop, near Cripplegate, London, many years ago, is said to have

read as follows: "Surgery performed on aged boots and shoes; broken legs set and bound upright; disordered feet repaired, and the wounded heeled; the whole constitution mended, and the body supported by a new sole."

The Price of Quinine.

The low water-mark for quinine wa reached last week when that drug sold at 25c an ounce to the regular trade in jobbing quantities. Foreign manufacturers are free sellers for future delivery at this price. The low price of bark is questions were given each member to answer at the next regular meeting, April 9.

J. W. HOYT, Sec'y.

The law price of bark is Stockbridge—Brown & Nichols have the moving cause of the present depres-

,	Wholesale Price Current.  Declined—Acid Citric, Gum Opium, Gum Opium (po.), Cinhonidine (German), Quinine, Salacine, Turpentine.			
	Aceticum . 8@ 10 C Benzoicum, German . 80@ 10 O Boracic . 30 C Carbolicum . 40@ 45 F Citricum . 52@ 55 F Hydrochlor . 30 5 F Nitrocum . 10@ 12 I Oxalicum . 13@ 20 S Salicylicum . 40@ 80 S Salicylicum . 140@ 180 S Sulphuricum . 140@ 160 S Tannicum . 140@ 160 S	Carb 12@ 15 Antipyrin 135@ 15 Antipyrin 135@ 20 Argenti Nitras, ounce @	01 40	
3	Aceticum	10   10   10   10   10   10   10   10	7 40	
	Boracie	Potassa, Bitart, pure 28(2) 30 Bismuth S. N 100 Potassa, Bitart, com & 15 Calcium Chlor, 1s, (1/2s Potass Nitras, opt 8(2) 10 11; 1/4s, 12)	9	
3	Hydrochlor	Octass Nitras, opt.     86     10     11; ¼s, 12)	01 75 0 18	
-	Phosphorium dil 20 Salicylicum	RADIX. " " Bpo (	16	
-	Salicylicum       134@ 5         Sulphuricum       134@ 5         Tannicum       140@1 60         Tartaricum       45@ 50	Aconitum 20@ 25 Caryophyllus, (po. 28) 23@ Althae. 25@ 30 Carmine, No. 40. (anchusa 15@ 20 Cera Alba, S. & F. 50@ Arum, po. @ 25 Cera Flava. 28@	33 75	
5	AWWONIA			
t	Aqua, 16 deg 3@ 5 ( " 18 deg 4@ 6 ( Carbonas 11@ 13 ( Chloridum 12@ 14	Salamus	35 10 35 55	
,	ANILINE.	Glychrrniza, (pv. 15)   106   15   16   16   16   16   16   16   1	21 00 21 75	Ch
	Black 2 00@2 25   Brown 80@1 00   Red 45@ 50   Yellow 2 50@3 00	Inula, po.     156     20       Ipecac, po.     2 40@2     20       Iris plox (po. 20@22)     1%     20       Jalapa, pr.     256     30       Maranta, ¼s     6     35       Corks, list, dis. per cent       Podophyllum, po.     15@       18	20 12 20 20 10 10	
8	Yellow 2 50@3 00	Maranta, ¼s	2 60 5 50	
i	Cubeae (po. 1 60 1 85@2 00 Juniperus	" out @1 75 Creta (bbl. 75)	6 50 2 2 6 5	,
e -			2 10 2 8 2 38	
d	BALSAMUM. Copaiba	Serpentaria         30@ 35 Crocus         35           Senega         75@ 80 Cudbear         35           Similax, Officinalis, H         40 Cupri Sulph         8	@ 24 @ 9	So
h e	Tolutan	Serpentaria	6 70 6 8	
1	Abies, Canadian 18 Cassiae 11 Cinchona Flava 18 Cuonymus atropurp 30 Myrica Cerifera, po 20 Paruse Virgini 12	dus, po	@ 6 @ 45 @ 15	
-	Cinchona Flava	Zingiber a. 16@ 15 Galla	@ 23 @ 8	
s	Myrica Cerifera, po.         12           Prunus Virgini         12           Quillaia, grd         12           Sassafras         12           Ulmus Po (Ground 12)         10	SEMEN. Geratin, Cooper	@ 60 er	WE
e t,	Ulmus Po (Ground 12) 10	Apium (graveleons). 10(2) 12 cent. by box 70 less Bird, 1s	@ 15 @ 25	
11	EXTRACTUM.   Glycyrrhiza Glabra   24@ 25	Anisum, (po. 20).	@ 25 @ 15	
o	Haematox, 15 lb. box. 11@ 12 13@ 14 15	Cannabis Sativa. 3½@ 4 Humulus 25 Cydonium. 75@1 00 Hydraag Chlor Mite. Chenopodium 10@ 12 " " Cor	@ 80 @ 70	
fe	" 148 16@ 17	Dipterix Odorate	@ 85 @1 05 @ 55	
e	Carbonate Precip @ 15	Lini 4 @ 4½ Hydrargyrum	@ 65 @1 50	
	Carbonate Precip. da 15 Citrate and Quinia. da 35 Citrate Soluble. de 80 Ferrocyanidum Sol. de 50 Solut Chloride. de 15 Sulphate, com'l 114/de 2 pure. 7	Lini	@4 10 @5 15	
a	Solut Chloride 1½@ 2 Sulphate, com'l 1½@ 2 pure 7	Rapa   50 6   Iodoform   Sinapis, Albu   80 9   Lupulin   85	@1 00 @ 60	
1-	FLORA. 14@ 16	Frumenti, W., D. Co2 00@2 50 Liquor Arscn et Hy- drarg Iod	@ 27	W
re	Arnica 14@ 16 Anthemis 30@ 35 Matricaria 30@ 35	1 1001 50 Mamagia Sulph (bbl		***
r. t-	Barosma 10@ 12	Juniperis Co. O. T. 175@1 75 14 15 15 15 15 15 15 15 15 15 15 15 15 15	5@ 50 5@2 80	
s, 18			(C) 10	
er	Salvia officinalis, 48 and 48 10@ 12	sponges. Nux Vomica, (po 20)	@ 10 @ 29	
u	GUMMI.	carriage	@2 00	
ve	" 2d " @ 90	Nassau sheeps' wool carriage	@2 70	
e,	" po 75@1 00	Velvet extra sheeps' wool carriage 1 10 Extra yellow sheeps' carriage 85 Grass sheeps' wool carriage 91 Grass sheeps' wool carriage 92 Grass sheeps' wool carriage 95 Grass sheeps' wool carriage 92 Grass	@ 70 @ 50 @ 18 @ 35	ant
te	" Cape, (po. 20) @ 12 " Socotri, (po. 60) . @ 50 Catechu, 1s, (1/2s, 14 1/4s), @ 13	Hard for slate use 75 The life in the state of the st	@ 35 @ 7 4@ 15	ooit
ir	16)	Yellow Reef, for slate use	0@1 20	Ceiv
of	Assafætida, (po. 30) 50@ 55 Benzoinum 50@ 55	Use	5@ 60 8@ 10	
01	Galbanum @ 80	Accacia   Constitution   Constitut	3@ 48 7@ 35 2@ 14	
	Guaiacum, (po. 45) @ 40 Kino, (po. 25) @ 20	Ferri Iod	5@2 35	
be	Mastic	Similax Omerinans	@4 50 2@ 14	
i		Auranti Cortes   50   National Technical Structure   50   Saccharum Lactis pv   50   Saiacin   2   2   2   2   2   2   2   2   2	8@ 10 @ 15 @ 28	D
en o	HERBA IN COMPLET	marametra is out	@ 18 @ 30	D
t a	Eupatorium	Aconitum Napellis R. 60 Snuff, Maccaboy, De Voes Snuff, Scotch, De, Voes Snuff	@ 35 @ 35	
i m	t Majorum 23 Mentha Piperita 25 Vir 25	Aloes.   60   Soda Boras, (po. 12)   4   and myrrh   60   Soda et Potass Tart   50   Soda Carb   1   50   Soda Carb   1   4   Atroje Belladonna   60   Soda, Ash   1   60   Soda, Ash   1   60   Soda   1	10 12 330 35 20 214	
s	Rue	Asafœtida	4@ 5 3@ 4	
le	MAGNESIA.	Sanguinaria   So	50@ 55 @2 00	
nt		Co		
la og	Carbonate, Jennings 50005 50	Cardamon		
ai	Carbonate, vol. 1	Cardamon.   Cardamon.   Cardamon.   Cardamon.   Castor.   Castor.   Castor.   Castor.   Castor.   Columbon.   Co	% 3 % 3 % 3 % 3 % 3 % 3 % 3 % 3 % 3 % 3	
od	Anisi	Calcella	28@ 30 50@ 55 0@16 00	
t i	s Cajiputi	Contumb   50	7@ 8 bl. Gal	
	Chenopodii	Gentian	70 70	
e	Conium Mac	Guaica	58 61 61 64	
ng	e Cubebae	Hyoscyamus 50 Neat's Foot, winter Iodine 75 Strained Strained Spirits Turpentine 55 Service Report Property Spirits Turpentine 75 Sp	50 69	
u	Amydalae, Amarae 7 2507 50 1 Anisi 18061 90 Auranti Cortex 62 50 Bergamii 2 5062 50 Caljutti 90021 00 Caryophylli 901 80 Cedar 350 65 Chenopodii 901 701 701 701 701 701 701 701 701 701 7	Ferri Chloridum 35 Spirits Turpentine 50 Kino 50 Red Venetian 50 Red Venetian 50	bbl. lb.	
d	e- Gossipii, Sem. gal 5000 73 Hedeoma	Red Venetian	% 2@4 % 2@3	
Ci	t- Lavendula 90@2 00 Limonis 1 50@1 8	O Opii S5 Putty, commercial 23 " strictly pure 25 Vermilion Prime America	4 2½@3 4 2¾@3	
9	is Mentha Verid 3 00@3 2 e- Morrhuae, gal 80@1 0	Myrrh	13@16 70@75	
d	e- Olive		6%@7% 6%@7%	
ot	on Ricini	Rhei	@70 @90 1 00	Ho
e	11- Succini 400 4	Tolutan 60 cliff		(10
	Santal	Veratrum Veride 50 Wiscellaneous 50 Miscellaneous 750 Miscellaneous 750 Miscellaneous 750 Paints		H
L	Tiglii	O Ether Spts Nit. 3 F. 260 28 VARNISHES.		mos

# RISING SUN BUCKWHEAT Buy the Best! It's the Cheapest! ventive," is attracting universal attention. Contains the most scientific and practical facts in regard to this terrible disease, and only known



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For man to use, It stands better outside than pure lead. It is always uniform in shade and body. It never fails to give satisfaction. Do not allow the low price of other goods to deceive you. It will cost you the same to apply poor paint as good. And only a very litte more to

Get the Best.

The best is always the cheapest in the end. We sell it on a guarantee. Write for sample cards and prices. HAZELTINE & PERKINS DRUG CO.

CINSENC ROOT.

GRAND RAPIDS, MICH.

## IAZELTINE & PERKINS DRUG CO.

Importers and Jobbers of

## --- DRUGS---

nemicals and Druggists' Sundries.

Dealers in

Patent Medicines, Paints, Oils, Varnishes. ole Agents for the Celebrated Pioneer Prepared Paints.

We are Sole Proprietors of

EATHERLY'S MICHIGAN CATARRH REMEDY.

We have in stock and offer a full line of

Whiskies, Brandies, Cins. Wines, Rums.

e are Sole Agents in Michigan for W. D. & Co., Henderson County, Hand Made Sour Mash Whisky and Druggists' Favorite Rye Whisky.

We sell Liquors for Medicinal Purposes only. We give our Personal Attention to Mail Orders and Guaree Satisfaction.

All orders are Shipped and Invoiced the same day we reve them. Send in a trial order.

# Hazeltine & Perkins Drug Go.,

GRAND RAPIDS, MICH.



GIVES UNIVERSAL SATISFACTION

Horses, Cattle, Hogs, Sheep, Colts, Calves, Pigs, Lambs,

Has the finest line of illustrated advertising and most attractive lithograph label. A 75 cent cash guarantee on every box you sell, 1,000 illustrated circulars in each case. Rubber stamp and self-inking pad free with your first order through 1 00@1 10 self mans part of 1 100@1 100 self mans part of 1 100 self mans part large trade with every shipment. Our new lar, "Hog Cholera-Cause, Cure and Preble information in regard to swine-raising for large profit. See other circulars for all kinds of stock. The facts contained in these circulars are worth many dollars to every enterprising farmer or stockman. Send to jobbers for their special circular "TO THE TRADE," for full information in regard to rubber stamp—free—and also our GRAND CASH
PRIZES. See circulars for testimonials of reliable dealers from all parts of the country. This trade is about equally divided between druggists, general dealers and grocers. A good trade for one insures a satisfactory trade for the other. Order at once, save freight and commence turn ing your money every thirty or sixty days, at 71 per cent. profit.

MANUFACTURERS:

### The German Medicine Company Minneapolis, Minn.

FOR SALE TO THE TRADE BY

Hazeltine & Perkins Drug Co., Wholesale Drug gists; Hawkins & Perry, Wholesale Grocers, Grand Rapids: McCausland & Co., Wholesale Grocers, E. Saginaw; W. J. Gould & Co., Wholesale Grocers, Detroit; B. Desenberg & Co., Wholesale Grocers, Kalamazoo.



Liver and Kidney Troubles **Blood Diseases** Constipation ---AND----

## Female Complaints

Being composed entirely of HERBS, it is the only perfectly harmless remedy on he market and is recommended by all who use it.

Retail Druggists will find it to their interest to keep the DIA-MOND TEA, as it fulfills all that is claimed, making it one of the very best selling articles handled.

Place your order with our Wholesale

Diamond Medicine Co.,

DETROIT, - MICH.

Hazeltine & Perkins Drug Co., WHOLESALE AGENTS, GRAND RAPIDS, - MICH,



The Inventor of the Sewing Machine.

If you should inquire from some one of the numerous persons now using the sewing machine, Who is the inventor of the sewing machine? every one, accustomed as he is to see everywhere the picture of Elias Howe, and the gigantic S of the Singer Sewing Machine Co., would undoubtedly answer you that the had appeared who had succeeded in building and running in an industrial way, a sewing machine supplied with a would I climb but that I fear to fall? would I climb but that I fear to fall?

monnier.

The English and Americans have so

In 1828 he removed to Saint Etienne,

Taken to Paris by Mr. Beaunier, a supervisor of mines, who guessed at first the real value of the invention, and be-

other machines; the inventor was obliged to take flight, and, a few months later, on account of the death of Mr. Beaunier, the partnership with Germain Petit & Co. was dissolved, and Thimonnier returned to Amplepuis, in 1831. In 1834 and frequently gave trouble to the gov-

he made a show of it as a curious piece of mechanism. He manufactured at Amplepuis a few machines, which he sold with a great deal of trouble in his neighborhood; in 1845 his machine would run at a rate of 200 stiches a minute. He made then a partnership with Mr. Magnin, and built in Villefranche some machines which he used to sell at fifty

Thimonnier's business, he started for England, where he stayed a few months, and sold his patent to a Manchester firm.

At the London exhibition in 1851 on the solid comforts of life and is infinitely better off than the shop-keeper of two or three hundred years ago.

At the London exhibition in 1851, on account of inexplicable bad luck, Thimonnier's machine was not ready for the examination of the commisioners; whereas the Americans exhibited their first improvements to Thimonnier's machine, and the shuttle and the two-thread machine of Elias Howe. As early as 1832 Thimonnier had studied this kind of machine, and was yet studying it in 1856 pear to be quite often to be regulated

onnier-Magnin's "Cousobrodeur" a first-class medal; the prize was well deserved, class medal; the prize was well deserved, as the "Cousobrodeur" of 1855 was by prices below a proper figure. This circumstance is the cause of more or less which, made of wood, and put in motion directly by a cord, was unable to make more than one stitch at each oscillation of the treadle.

Grocers in the Middle Ages.

Graham Thomson in N. J. Trade Revie The most of historians in writing the history of a nation ignore to a certain he never allows to be violated, and that extent all reference to mechanics, artisans or shop-keepers. According to them, a truthful record of any country is that of the lives of its rulers, its public measures, its wars, its victories, its defeats, and the rise and fall of its distinguished men. Their theme may be too lofty and their style of composition too grand to

progress of a people cannot be complete unless it embraces that of the masses.

For information about the grocery business, one must seek for it in other than there is no class in the community which the betten track of the chronicles. The pages of Hume, Macaulay or Froude may which profits so little by experience as be searched in vain for enlightenment regarding the business of a grocer 300 In this we make no reflection on the

England, which extended from 1558 to no worse than their neighbors, the store-1603, was prolific of great men. This keepers or the mechanics; but while the would undoubtedly answer you that the sewing machine was devised by American inventors. Well, this is not true. American inventors have unquestionably contributed largely to endow the sewing matter and it was a during her sort to the crown, and it was during her sort to the crown, and it was during her sort to the crown, and it was during her sort to the crown, and it was during her sort to the crown, and it was defined by the first that the seven sort the mechanics, but white the latter are generally abreast of the times at the latter are generally abreast of the times at the latter are generally abreast of the times at the latter are generally abreast of the times at the latter are generally abreast of the times at the latter are generally abreast of the times at the latter are generally abreast of the times at the latter are generally abreast of the times at the latter are generally abreast of the times at the latter are generally abreast of the times at the latter are generally abreast of the times at the latter are generally abreast of the times at the latter are generally abreast of the times at the latter are generally abreast of the times at the latter are generally abreast of the times. chine with the numerous improvements which it has received for some thirty years, but they did not originate it. As early as 1830, a man—a modest tailor— brought to her markets many articles of the clown, and it was during lie soft of the considerable degree lacking in enterprise considerable degree lacking in enterprise. There is perhaps no state in the Union where this peculiarity is more approach as 1830, a man—a modest tailor— brought to her markets many articles of

The English and Americans have so rice, cotton, indigo and precious stones. The New World sent over sugar, rare stroke of policy by which retail mervention, that we do not hesitate to take woods, gold, silver and pearls, and from away from them, in behalf of a modest the south of Europe were brought pome-

perform with it the work of the embroiderer and tailor. tion and dismay. They were fully conmoney in trying to accomplish the impossible, and, as was the case formerly it would be drained of its wealth; slothand during several years neglected his ful and luxurious habits would be acown business, his only means of earning quired by the people, and the nation a livelihood for himself and his family, would eventually prove an easy prey to their own account who are ready to asand devoted himself in a lonely room to an invading force. They fought against many pursuits and studies, which his the use of many articles which to us are friends, as they were unable to understand them, considered at once foolish.

prime necessities, and tried to impress Iowa grangers, we learn that the business men with whom they have heretofore At last, in 1829, after four years' hard was of more importance than either At last, in 1829, after four years nard was of more importance than either work, which, ignorant as he was of mechanics, was the more painful, he mastered his idea, and, in 1830, he applied for a patent for a chain stitch patent for a people so aggressive and entergrishment of a people so a prising in their methods of doing business as shown them by Sir Francis The storekeepers will no doubt succeed

came morally and pecuniarily interested in its success, Thimonnier was, in 1831, for the apprentices. The sway of the made a partner, and appointed manager of the firm Germain Petit & Co., and set in front of their respective shops and up on Sevres street, in Paris, a work-shop where he used eighty machines, making army clothing.

handed the goods for sale to the passers. give to each purchaser of tea and coffee a check, redeemable in crockery or other men?" "What do ye lack, my beauteous goods of like kind, when presented at making army clothing.

At this time, the workingmen were admaiden?" "What do ye lack, my beauteous maiden?" were the stereotyped cries, verse to every kind of new machinery, and to vary the monotony sometimes and used sometimes to destroy it, as the business a la Baxter street was done, boatmen on the Soan River broke Marquis de Jouffroy's steamboat about twenty-five years before Fulton launched his boat on the Hudson River. Thimonnier's machine shared the fate of the both Jew and Gentile, and took the place for herself. This she very indignantly of newspaper advertisements and circulars of our day.

he went back to Paris, and, as a jour-neyman, ran his machine, which he was to perform menial services, such as waitto go once more to Amplepuis; he went out on business or to make social calls, on foot, carrying his machine on his back, and other lowly offices were expected of redeem them. them which would be derogatory to the self-esteem and beneath the dignity of to sometimes club together to obtain and to earn his living during his journey them which would be derogatory to the grocery clerks of this period.

The lot of the grocer was a hard one during Elizabeth's time, and that of his help was still worse. They were "cabined, cribbed and confined," and had little opportunity of improving their minds the least; but we are getting tired of furnishing crockery for other stores."

"But you will have to redeem your or enjoying the pleasures of life. No doubt the tradesmen who supplied Bacon (who died with debts aggregating which he called "Cousoffoder" (the started for the money and do not bind word by the started for the money and do not bind the money and do not bind the money and do not bind by the money and the money and do not bind the money and do not bind by the money and do not bind the money and do not bind by the money and do not bind th

The One Price System. With the cash retail stores a single Thimonnier had studied this kind of machine, and was yet studying it in 1856. But, exhausted by thirty years' struggling and suffering, he died penniless at Amplepuis on August 5, 1856, leaving a widow and several children. Later, in 1866 and 1872, the French Government, at the request of the Industrial Sciences Society, of Lyons, relieved by its subsidies the last days of that poor widow, who died on August 9, 1872.

The Board of Commissioners of the Exhibition of Paris in 1855 wrote the following about Thimonnier's machine: "Thimonnier's machine was evidently the standard of all the modern sewing machines," and they bestowed on Thimonnier-Magnin's "Cousobrodeur" a first-tweed, and the grocer either loses some on the customer and the audacity of the customer and the audacity of the storekeeper or his assistants. Even where some attempts are made to secure a uniform price, the persistency of patrons often prevails over the prudence of the grocer, and he cuts his price, thinking, foolish man, that it will be kept secret. On the contrary, however, the customer, if she is not a unique specimen of her sex, hastens to inform her friends that she can buy such an article at such a price at Blanks. As the friends probably trade at the same store, but haven't obtained the low rate, they naturally are vexed, and the grocer either loses some trade or is a regiment. erately increased because the customer is a stranger and looks prosperous, if the dealer's business suffers afterward, he has no one but himself to blame. wise merchant has at least one rule which is the one price rule, applying to all his

customers, rich or poor.

The Michigan Tradesman admit of mention of the working classes Grangers Attempt to Crush Out Read their pursuits, but a narration of the tail Merchants.

There can be no question that, outside

years ago or less.

The reign of Queen Elizabeth, of respect they are probably no better nor cursed and where beer drinking is almost continuous thread, and the needle of which was not passed entirely through the cloth, and that man was neither an American nor an Englishman; he was a Frenchman, by name Barthelen y Thimonnier.

would I climb but that I fear to fall' episode, and who adorned Elizabeth's court by his learning and genius, was the first to introduce tobacco into England and the first to cultivate the potato on his land in Ireland.

Would I climb but that I fear to fall' episode, ondition of affairs, it is not surprising that the grangers of Iowa, who largely control public sentiment and legislation, not content with their so-called anti-menopoly laws, which have caused the total cessation of railroad constinued. From India came perfumes, spices, in that unprogressive commonwealth. away from them, in behalf of a modest the south of Europe were brought points who was a substitute for the grocer, the nard-price of the south of Europe were brought points.

As a substitute for the grocer, the nard-price of the grocer, the nard-price of the ware dealer and other storekeepers, supplies are to be purchased on the cooperative plan by the farmers them-secured large fortunes.

Burthelemy Thimonnier was the son of ware of Lyons and was born at the per pound.

As a substitute for the grocer, the nard-ware dealer and other storekeepers, supplies are to be purchased on the cooperative plan by the farmers them-secured large fortunes.

Burthelemy Thimonnier was the son of ware of Lyons and was born at the per pound. Barthelemy Thimonnier was the son of a dyer of Lyons, and was born at the Arbresle (Rhone,) in the year 1793. He studied a little while at the seminary of Saint Jean, and was put to the tailor trade, which he practiced at Amplepuis, Rhone, where he had been brought up. Thimonnier, who had many opportunities of seeing the female sock embroiderers.

Strange to say, the introduction of this State. In both instances, and in others, in various parts of the country the experiment proved a complete failing twas not until 1652 that the first coffee house was opened in London, when that delicious and stimulating beverage between the country that the experiment proved a complete failing any experience with business affairs. That the revival of this musty attempt to combine wheat and corn growing will be any more successful, there is no Thimonnier, who had many opportunities of seeing the female sock embroiderers working for the manufacturers of Tarare, took into his head to build a machine to viewed by her statesmen with consternations and stimulating beverage between the common and stimulating beverage between the common what and common which is afterment to common wheat and common which is afterment to common which attempt to common wheat and common which is afterment to common wheat and common which is afterment to common wheat and common which is afterment to common wheat and common which is a stimulating beverage between the common which is in California under similar circumstances there are plenty of men who have proved sist them along this easy road to bank-ruptcy. To offset this movement of the dealt have made a combination with view of breaking the grangers' associa tions in their infancy. The merchants' plan is to simultaneously push the collection of accounts they hold against private individuals in the associations. in this effort, as they certainly deserve to do.

A Vermont Tea Store in Trouble.

It has always been customary for th Union Pacific Tea Co., Rutland, Vt., to give to each purchaser of tea and coffe the store. Recently a lady presented quite a number of the company's checks for redemption and wished in exchange refused to do, considering it none of the agent's business whether she wished to

keep the articles or give them away.

A reporter called on Mr. Moore, the agent of the company, and asked his reason for refusing to redeem the checks. Mr. Moore stated that the checks were not all hers, and were obtained by misalways studying ts improve. In 1836 he was penniless, and obliged table, escorting them when they went state on her honor that she wanted the

> articles, like a toilet set for instance?" asked the reporter.

"Yes," replied Mr. Moore, "they very often do that and we do not mind it in

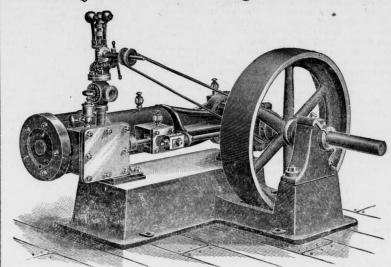
"But you will have to redeem your checks, won't you?" asked the reporter.
"No, not unless she will state on her Magnin, and bailed machines which he used to sell at fifty machines which he used to sell at fifty frances apiece; and on August 5, 1848. (who died with debts aggregating jointly with Mr. Magnin, he applied for an improvement patent for his machine, which he called "Cousobrodeur" (the which he called "Cousobrodeur" (the would be among those who were his largest creditors. What with keen company give full value for the money and do not bind themselves to give presents, only so far as their honor is concerned, and we need

WHY WEAR PANTS do not fit or wear satisfac-y, when you can buy the oit Brand, that are perfect in and workmanship. JACOB BROWN & CO'S DETROSE BRAD Superior Make ANIS and ASK FOR THEM!



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Stationary and Portable Engines and Boilers.



Vertical, Horizontal, Hoisting and Marine Engines. Steam Pumps, Blowers and Ex haust Fans. SAW MILLS, any Size or Capacity Wanted. Estimates Given on Complete Outfits.

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W. STEELE

Packing and Provision Co. GRAND RAPIDS, MICH.

WHOLESALE DEALERS IN

Fresh and Salt Beef, Fresh and Salt Pork, Pork Loins, Dry Salt Pork, Hams, Shoulders, Bacon, Boneless Ham, Sausage of all Kinds, Dried Beef for Slicing.

strictly Pure and Warranted, in tierces, barrels, half-bbls., 50 lb. cans, 20 lb. cans, 3, 5 and 10 lb. pails

Pickled Pigs' Feet, Tripe, Etc. Our prices for first-class goods are very low and all goods are warranted first-class in every instance. When in Grand Rapids, give us a call and look over our establishment. Write us for

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Teas. Coffees

Spices,

COFFEE.

DETROIT, MICH.

SWIFT'S

Choice Chicago Dressed Beef

-- AND MUTTON --

Can be found at all times in full supply and at popular prices at the branch houses in all the largger cities and is retailed by all first-class butchers.

The trade of all marketmen and meat dealers is solicited. Our Wholesale Branch House, L. F. Swift & Co., located at Grand Rapids, always has on hand a full supply of our Beef, Mutton and Provisions, and the public may rest assured that in purchasing our meats from dealers they will always receive the best.

Swift and Company,

Union Stock Yards, CHICAGO.

We are wholesale agents for the Fancy California Mountain Seedlings and headquarters for all kinds of Messina oranges. PUTNAM & BROOKS.

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If our Travelers do not see you regularly, send for our Samples and Prices before purchasing elsewhere. We will surprise you.

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The Most Popular Cigar. The Best Selling Cigar on the No. 1

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The devil, Jack! We've got a Shark. He'll do for Bliven & Allyn.

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WHO URGES YOU

THE PUBLIC!

By splendid and expensive advertising the manufacturers cre ate a demand, and only ask the trade to keep the goods in stock so as to supply the orders sent to them. Without effort on the grocer's part the goods sell themselves, bring purchasers to the store, and help sell less known goods.

ANY JOBBER WILL BE GLAD TO FILL YOUR ORDERS.

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OFFER TO THE TRADE WHO BUY

PRIZE BAKING

1/2-lbs Reward Baking Powder, 4-dozen Cases, with 48 Premiums—Glass Dishes, Assorted, All Large Pieces, for

1-lbs Reward Baking Powder, 4-dozen Cases, with 49 Premiums, Decorated China Dishes, All Large Pieces, for

The above Prizes are Very Attractive Goods and New Assortments.

The quality of Reward Baking Powder is unequaled and warranted to make light, nutritious bread, biscuits and cakes. Saves eggs, milk and shortening and makes 40 pounds more bread to the barrel of flour.