

The Michigan Tradesman.

257

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GRAND RAPIDS, WEDNESDAY, MAY 1, 1889.

NO. 293.

FOURTH NATIONAL BANK

Grand Rapids, Mich.

A. J. BOWNE, President.

GEO. C. PIERCE, Vice President.

H. W. NASH, Cashier

CAPITAL, - - - \$300,000.

Transacts a general banking business.

Make a Specialty of Collections, Accounts of Country Merchants Solicited.

Daniel G. Garnsey,
EXPERT ACCOUNTANTAND
Adjuster of Fire Losses.Twenty Years Experience. References furnished if desired.
24 Fountain St., Grand Rapids, Mich.

The Economy

Combination Heater is no experiment. Having been on the market five years, it now has a National Reputation as the BEST HEATER in the World.

WILLIAM MILLER, Agent,

24 South Ionia St.

SILVER STARS

No Equal in the State.

Wherever Introduced it is a Stayer!

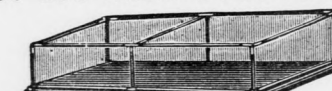
TO THE TRADE:

Guarantee "SILVER STARS" to be a long, straight filler, with Sumatra wrapper, made by union labor, and to give complete satisfaction.

A. S. DAVIS,
Sole Manufacturer,

127 Louis St., GRAND RAPIDS

DO YOU WANT A SHOWCASE?

SPECIAL OFFER—This style of oval case; best quality; all glass, heavy double thick; panel of sliding doors; full length mirrors and spring hinges; solid cherry or walnut frame, with or without metal corners, extra heavy base, silveta trimmings; 6 feet long, 28 inches wide, 15 inches high. Price, \$11. net cash.
I make the same style of case as above, 17 inches high, from walnut, cherry, oak or ash, for \$2 per foot. Boxings and cartage free.D. D. COOK,
106 Kent St., - Grand Rapids, Mich.

Eaton, Lyon & Co.

Base Balls,
Rubber Balls,
Marbles.

Base Ball Bats,

Fishing Tackle,

Archery.

BOXING GLOVES. STATIONERY.

Eaton, Lyon & Co.,

20 and 22 Monroe St.

GRAND RAPIDS, - MICH.

"Our Leader"

The Finest 5-Cent Cigar on the Market.

MANUFACTURED BY

J. E. Kenning & Co.,

56 CANAL ST.

F. J. DETTENTHALER

JOBBER OF

Fresh and Salt

Lake Fish

AND

Ocean Fish

Mail orders receive prompt attention.

See quotations in another column.

GRAND RAPIDS.

G. M. MUNGER & CO.,

GRAND RAPIDS.

Successors to Allen's Laundry.

Mail and Express orders attended to with promptness. Nice Work, Quick Time Satisfaction Guaranteed.

W. E. HALL, Jr., - - - Manager.

Read! Ponder!—Then Act!

OFFICE OF KING & COOPER, Fancy Grocers.

St. Joseph, Mich., Feb. 23, 1889.

DANIEL LYNCH, Grand Rapids:

DEAR SIR—Permit us to congratulate you upon the trade we are working up on your Imperial Baking Powder. We have had it tested by the most competent cooks in the city and they pronounce it fully equal to any powder on the market.
Yours very truly,
KING & COOPER.

IRWIN & CO'S APOTHECARY'S BRAND.

CUBAN HAND MADE HAVANA CIGARS

10 CIGARS FOR 25 CENTS

FREE FROM ALL ARTIFICIAL FLAVORING

DOCTORES

EVERY CIGAR BRANDED.

This free from AR TIFICIAL FLAVORING, is a cigar that will hold its flavor for two or three days after it is smoked.

FREE SMOKING, MILD AND RICH.

For Sale by 20,000 Druggists throughout the U. S.

J. H. I. Cigar.

The Very Best Nickel Cigar in America.

Hazelton & Perkins Drug Co.,

Wholesale Agts., Grand Rapids

Millers, Attention

We are making a Middlings Purifier and Flour Dresser that will save you their cost at least three times each year.

They are guaranteed to do more work in less space (with less power and less waste) than any other machines of their class.

Send for descriptive catalogue with testimonials.

Martin's Middlings Purifier Co.,

GRAND RAPIDS, MICH.

EDMUND B. DIKEMAN

THE GREAT

Watch Maker

AND

Jeweler,

44 CANAL ST.,

Grand Rapids, - Mich.

Look Out

For

Geo. T.

Warren

& Co.'s

New

5

Cent

Cigar.

HEYMAN & COMPANY

Show Case

MAKERS.

Prices Lower than Ever

QUALITY THE BEST.

Write for Prices.

63-65 CANAL ST.

Voigt, Herpolsheimer & Co.

Importers and Jobbers of

Dry Goods

STAPLE AND FANCY.

Overalls, Pants, Etc.,

OUR OWN MAKE.

A COMPLETE LINE OF

Fancy Groceries and

Fancy Woodenware

OUR OWN IMPORTATION.

Inspection Solicited. Chicago and Detroit prices guaranteed.

ACTUAL BUSINESS PRACTICE

at the Grand Rapids Business College. Educates pupils to transact and record business as it is done by our best business houses. It pays to go to the best. Shorthand and Typewriting also thoroughly taught. Send for circular. Address A. S. PARRISH, successor to C. G. Swensberg.

GRAND RAPIDS Paper - Box - Factory.

W. W. HUELSTER, Prop.

Paper Boxes of Every Description Made to Order on Short Notice.

We make a specialty of

Confectionery, Millinery and Shelf Boxes.

All work guaranteed first class and at low prices. Write or call for estimates on anything you may want in my line. Telephone 850.

OFFICE AND FACTORY,

81 & 83 Campau St.

GRAND RAPIDS, MICH.

CHICAGO IS THE BEST MARKET FOR

BEANS

And all dealers are invited to send samples and write for prices that can be obtained in this market.

We do a COMMISSION BUSINESS and our aim is to obtain the highest market price for all goods sent us. Not only

but also ALL KINDS OF PRODUCE. We can sell as well as anyone.

We invite correspondence.

BARNETT BROS.,

159 So. Water St., CHICAGO.

"FLOR DE MOEBES,"

Straight 10c.

"BEN HUR,"

3 for 25c.

"Record Breakers,"

AND

"Detroit Sluggers,"

Favorite 5-Centers.

Sold by Dealers Everywhere.

ASK FOR THEM.

MANUFACTURED BY

GEO. MOEBES & CO.,

92 WOODWARD AVE.,

DETROIT.

The Fall of a Dandy.

He was a dapper and dandy. And sweeter than candy.

His shoes nicely shined and a shine on his face.

But the sweet look of pleasure On the face of the treasure

Disappeared when he came to a real muddy place.

A little round stone

He had picked up and thrown

About half-way across where he thought he could step:

When he took careful aim,

And jumped to the same.

For a moment it seemed that success crowned his leap.

But "there's many a slip

Twixt the cup and the lip."

And his foot struck the stone with an ominous thud:

The stone rolled around,

And his sweetest sat down

On the floor of his pants in six inches of mud.

MR. HEFFERNAN'S RIDE.

"Whin I wor on the ould dart, byes,"

said Mr. Terence Heffernan to his mates

in the dinner hour, "I had no occasion to

work at such ondignifyin' employmin' as

hod carryin'. Me father wor a small

farmer in the County Clare, and his uncle

on the mother's side wor cousin to a

brother-in-law as the Mayor of Cork.

Indade, if it worn't like boastin', I moight

say that me ancisthurs claim discent—"

"From Brian Boru an' the kings av

Connaught, I s'pose," interrupted Teddy

M'Gee. "An' so, for the matter o' that,

do mine. But, sure, in this country

we're all Rappublicans—that is to say,

Dimmicrats; an' I'm not the man to be

flauntin' me ryal pigdree in the faces av

the free citizens of this great rappublic.

I'm content to submerge me prayrogatives

until the time when ould Ireland is

free from the yoke of the Saxon toymint."

"As I wor sayin'," went on Mr. Heffernan

with a slight accession of dignity,

but not otherwise noticing the interruption,

"me father wor a small farmer—"

"It's thrue as ye're alive, Terry, me

bye," interrupted the irrepressible

M'Gee; "an' wasn't it me own father as

wor his landlord, an' didn't he charge

him a raysonable rint, an' niver trouble

him whin he was in arrears?"

"Hould yer whist, ye lyin' blather-

skite!" said Mr. Heffernan. "Ye didn't

belong in Clare at all, but in Donega."

"Ye're father niver owned a scrap av

estate at all, but what he carried around

wid him on the sowls of his brogues. But,

as I wor sayin', me father wor a small

farmer."

"I'm yer witness for that, Terry, niver

fear," said Teddy M'Gee; "ye're ould us

that twice afore, an' be the time ye're

made up the round dozen, these jintle-

men 'll be after wakin' up to the fact."

"Did ye hear hear, byes," resumed Mr.

Heffernan, in desperation, "how I came

to be comin' to this country?"

"Sure an' we did," answered M'Gee;

"the Immigration Society gave ye a free

steerage pass on the City of Brussels, an'

ye came, as all the rest of us did, be

wather."

"Bad cess to ye intirely, ye spalpeen,"

said Terence, in a rage, "ye've no man-

ners at all, at all, but what ye stole

from the pig pen. An' if the jintlemen

here don't want to be listenin' to me nar-

rative, 'tis meself as can resarve it for a

more appropiate audience."

And he relapsed into a dignified silence,

and refused to be appeased. At length,

after profuse apologies from Teddy, and

due representation from the others that

no weight should be given to the wander-

ings of such an irresponsible character as

he, Mr. Heffernan consented to pocket

the affront and resume:

"As I wor sayin', me father wor a

small farmer—"

"We'd rather be ridin'," says I.

"Sure, an' I don't blame ye," says he,

"av ye can," wan their fool

enough to lind ye the loan av their con-

veyance."

"Father," says I, "I wor thinkin'

'twould be a good idea to be takin' our

nag."

"Amn't I after usin' the same," says

he, "to be visitin' the high sheriff in the

county town, an' would I be insultin' his

honor be goin' afut?"

"Thin," says I, "there's nothin' for it

but borryin' Tim Dooley's mare."

"The upshot av the whole matter

wor," remarked Mr. Heffernan, "that we

borrowed Tim's mare an' conveyance

an' set out wan fine mornin' in June, me

in an iligant blue swallow-tail coat wid

brass buttons which belonged to me

grandfather, an' him in a pink shootin'

jacket which the squire giv' him for run-

nin' errands. An', be the powers, there

wornt in all Ireland two happier byes

than we wor!"

"Now, Tim's mare wor a quare crathur

—whin she started ye could niver stop

her, and whin she stopp'd 'twor the

devil's own work to get her goin' again.

She wasn't what ye'd ould call a beauty,

but a decent-lookin' roadster, barrin' the

spring halt, an' ringbones on her forrad

feet, an' a blood spavin on her forrad

leg, an' a thrille av a hump on her back.

But, saints preserve us! whin she laid

her ears back an' tuk the bit betune her

teeth, she made the road disappear un-

derneath her like wather down a mill-

race."

"The sate's slippery, Terry," said

Patsy, whin we got fairly on the road.

"Tis because Tim has been after

varnishin' it, to make it luk nate and

tidy," said I.

"An' it slope's oncomfortably,"

said he.

"A down-grade's the aisiest travel-

in'," says I.

"I'll be fallin' off, sure," said he, as

the mare went off a wide tare; for the

convenience, bein' widout springs, jolted

an' an' down wid ivery rut an' turn av

the road."

"Yee won't, if ye hould on tight,"

said I.

"Whin she fell intil a quieter gait, I

says to Patsy, "If the traces hold, an'

that splice in the shafts don't come

asunder, we'll do the sivin miles as gin-

taley as possible in less nor an hour,"

says I.

"We'll be shook to splinters in less

time nor that," says he.

"We'll pull ourselves together at the

ind of our journey," says I.

"If we river rache it," returned Patsy,

"We're bound to do that," says I, "on-

liss we're struck wid perpetual motion."

"It's thrue for ye. But, Terry," says

he, "what's that thing lyin' in under the

hedge there?"

"I turned to look. 'Tis a leather car-

pet-bag," says I.

"It's that," says he. "An' how did it

come there wid no man to be lookin'?

after it?"

"No doubt," says I, "twor left there

by some traveler who's gone on an' for-

got it."

"I wonder what's in it?" says Pat-

sey.

The Michigan Tradesman

AMONG THE TRADE.

GRAND RAPIDS GOSIP.

Mrs. Sarah Wood has sold her millinery stock to Mrs. C. E. Smith.

John H. Stander, the Caledonia furniture dealer, has removed to this city.

Julius A. J. Friedrich has sold his German book stock to Eaton, Lyon & Co.

L. A. Scoville has engaged in the grocery business. Olney, Shields & Co. furnished the stock.

John Reichert has engaged in the grocery business at Petoskey. I. M. Clark & Son furnished the stock.

The organization of the Grand Rapids Whip Co. is nearly completed. The papers will be filed this week.

Eli Lyons has added a line of dry goods to his drug and grocery stock at Altona. Spring & Company furnished the stock.

J. C. Speicher, whose grocery stock at Bloomingdale was recently destroyed by fire, has re-engaged in trade there. Olney, Shields & Co. furnished the stock.

The foundation walls of the McCord & Bradford Furniture Co.'s new factory are completed, and work on the superstructure will begin in a few days and be pushed rapidly to completion.

The Widdicombe Furniture Co. is sending out a handsome new catalogue showing the latest designs in its line of goods. It is from the engraving room and press of the Fuller & Stowe Company.

W. S. Gunn has purchased a portion of the Quartell lot, at the corner of Ionia and Fulton streets, 40 x 50 feet in dimensions. The price paid is said to be \$7,500. What disposition the purchaser will make of the lot is not generally known.

E. Crofton and Charles Fox have succeeded in quieting the title to their lot at the corner of Ionia and Louis streets and will proceed with the erection of a six-story and basement block early next season. They will put in the foundation this season.

The Martin's Middlings Purifier Co. has just completed the refitting of L. & L. Jensen's grist mill, at Jenisonville, converting it into a full roller process mill. The company has recently shipped purifiers to Spaulding & Fisher, at Petersburg and M. G. & N. Sage, at Elkhart, and purifiers and flour dressers to Mason and Climax.

AROUND THE STATE.

East Jordan—M. D. Kittel has opened a bakery.

Sheridan—A. Short has closed out his grocery stock.

Hillsdale—Michael Samm, dealer in groceries, is dead.

Sault Ste. Marie—Mr. Grass has opened a confectionery store.

Sault Ste. Marie—Louis Metzger will soon re-open his grocery.

Lake Odessa—Mr. Pearsall has opened a shop for cutting marble.

Cloverdale—Fred Pierce will soon engage in the meat business.

Vermontville—John DeWitt succeeded Loomis & Co. in general trade.

Shelbyville—A man named Fessenden will shortly open a meat market.

Advance—A. B. Steele contemplates building an addition to his store.

Hudson—Ed. Grace succeeds Mrs. E. J. Williams in the harness business.

Sunfield—A man by the name of Pennington is building a wagon shop.

Portland—Geo. Childs, of Ionia, will open a meat market here April 27.

Byron—Burlingame & Son started their brick and tile works April 22.

Owosso—Battle Creek parties contemplate opening a crockery store here.

Mancelona—J. Dale Smith, of Owosso, will engage in the tailoring business.

Monroe Center—Jacob Brenning has opened a blacksmith and repair shop.

May—Nelson K. Lawrence has purchased Johnson Bros.' hardware stock.

Ludington—Mrs. S. E. Hellene has removed her notion stock to Baldwin.

Bessemer—K. S. Markstrum succeeds Markstrum & Larson in general trade.

Kent City—R. McKinnon has removed his dry goods and grocery stock to Sparta.

Jackson—W. D. Loomis has purchased O. B. Hosmer's cigar and tobacco store.

Marine City—C. L. Porrett succeeds Smith & Porrett in the grocery business.

Ludington—Spafford & Miller have sold their general stock to Hansen & Co.

Plainwell—W. S. Squier has purchased the grocery stock of Mrs. Harriet Steele.

Lake Odessa—Harry Morse has bought the jewelry stock of J. H. Gibbons & Son.

Rockford—J. C. Drew has sold his grocery stock to G. H. Spencer, late of Greenville.

Salem—J. M. Gorden will add a stock of millinery goods to his furniture business.

Bellaire—Schoolcraft & Nash have added a line of dry goods to their grocery stock.

Brookway Center—Holden & Waring are successors to Holden Bros. in general trade.

Whitehall—E. D. Thompson, of the firm of E. D. Thompson & Co., tanners, is dead.

Salem—John D. Haywood succeeds Haywood & McLaughlin in the wagon business.

Byron—Ralph Tubbs has bought a half interest in M. Comstock's hardware business.

Ogden Center—Luther King will build a shop and engage in the blacksmithing business.

Charlevoix—Kehoe's new building is completed, and is being stocked with groceries.

Sault Ste. Marie—C. Robottom will open a fish market on the other side of the river.

Blissfield—F. J. Stein & Co. is the style of the firm succeeding F. J. Stein in the shoe business.

Corunna—Clarence Kellogg and L. M. Chase succeed W. R. Chapell in the grocery business.

Fremont—Richard Purdy has removed his grocery stock to Applegoss Corners, near Lake P. O.

Jackson—Jacob Adams has sold his tobacco and confectionery establishment to Edward E. Cross.

Hudson—L. C. Garrison has sold his grocery stock to A. Garrison, who continues the business.

Lisbon—Nelson F. Miller and Henry Rosenberger have engaged in the agricultural implement business.

Jackson—Butterfield & Eddy is the style of the firm succeeding P. R. Butterfield in the grocery business.

Kalamazoo—Joseph Weaver, of the firm of Weaver & Co., dealers in wall paper and stationery, is dead.

Battle Creek—The clothing firm of J. M. & L. Jacobs has dissolved. J. M. Jacobs continues the business.

Battle Creek—The boot and shoe firm of Dudley & Dell has dissolved. L. A. Dudley continues the business.

Big Rapids—Eugene McGregor succeeds G. W. Warren in the hardware and agricultural implement business.

Evart—Mark Ardis is having his up-town store painted and overhauled, and will put in a new stock of goods.

Altona—Eli Lyons succeeds Frye & Lyons in the drug and grocery business.

Mr. Frye has removed to Brinton.

Owosso—J. C. Williams will remove his stock of boots and shoes to Laingsburg while building his new store.

Lake Odessa—R. Alden has placed a stock of organs and sewing machines in the rooms lately occupied by J. H. Gibbons.

Clarksville—L. A. Scoville, formerly engaged in the hardware business, has engaged in the grocery and harness business.

Ogden Center—A. Pence has purchased J. N. King's blacksmith shop and will remodel the building for store purposes.

Fremont—Frank Boone and C. E. Pearson have purchased the Northway hardware stock and will continue the business.

Sheridan—The firm of DeCan & Francis, dealers in general merchandise, has dissolved. Mr. Francis continues the business.

Shelby—Frank Gardner has left the employ of E. B. Gaylor and is looking for a location to engage in the hardware business.

Big Rapids—James Smith will repair the building recently vacated by Capt. Martin Olson and occupy it with his grocery stock.

Traverse City—Charles Levinson, of Jennings, will open a stock of dry goods and ladies' and men's furnishing goods early in May.

Ironton—Malcomb McDonald has rented R. Miller's building, on the west side of the ferry, and will move his stock of goods into it.

Reed City—Frank Jersey's clothing store was entered by burglars April 24 and several hundred dollars' worth of goods carried away.

Muskegon—Hagan & Solheim will conduct the grocery business formerly carried on by Haven & Solheim, the old firm having dissolved.

Pennville—W. A. Swarts & Son are building an addition to their drug store, a portion of which will be occupied by the jewelry stock of Raven & Swarts.

Rockford—E. E. Hewitt made the following shipments during the past year: 5,000 pounds butter, 10,000 pounds grapes, 8,000 dozen eggs, 1,675 barrels apples, 40 casks cider, 10 casks vinegar, 6,000 pounds honey, 100 bushels beans, 15,000 bushels potatoes, besides peaches, pears, onions and other produce.

MANUFACTURING MATTERS.

Eastmanville—The sawmill started April 23.

Oviatt—Lardie & Co. have nearly completed their sawmill.

Stevensburg—The Stevensburg sawmill has begun operations.

Muskegon—A shirt factory has been opened at 40 Terrace street.

Adrian—Orson Knight, of the milling firm of Knight & Son, is dead.

Ionia—Work is progressing rapidly on Steele & Gorham's new sawmill.

Cheboygan—Smith & Daly expect to start up their sawmill this week.

Cheboygan—Swift Brothers' sawmill started up April 22 for the season.

Summit—All the mills of Summit have begun running except the grist mill.

Needmore—Win. Crist has closed his sawmill in order to market his lumber.

Muskegon—The Muskegon Chemical Engine Co.'s factory is nearly completed.

Oviatt—Lardie & Co. have repaired the DeGraw grist mill and have begun operations.

Cadillac—Cobbs, Mitchell & Co. and Clary & Eaton have begun running their mills nights.

South Arm—The saw and shingle mill of George C. Sweet was destroyed by fire on April 22.

Luther—Luther & Nichol's shingle mill burned April 25. Loss \$2,500, with no insurance.

Springport—R. B. Hoag succeeds C. H. Weldon & Co. in the manufacture of sash, doors and blinds.

Muskegon—Nick Schmidt has bought the Muskegon Bottling Works of the Muskegon Brewing Co.

Plainwell—The milling firm of Bliss & Easley has dissolved. Pingley & Easley continue the business.

North Muskegon—A. N. Lane is building a sawmill large enough to accommodate a lathe and shingle machine.

Elk Rapids—The Elk Rapids Manufacturing Co. has engaged in the manufacture of birch beer and carbonated drinks.

Owosso—The opening of a machine shop to manufacture portable steam engines is in contemplation by outside parties.

Ionia—The Michigan Overall Co. has absorbed a Chicago overall, pant and shirt factory and moved the machinery here.

Muskegon—The Gray Bros. Manufacturing Co. has started a lumber yard at the corner of Webster avenue and Spring street.

Rondo—Bay City and East Saginaw parties have bought the lumber in M. W. Pike's yard and will begin shipping the stock this week.

Cheshire—W. L. Torrey's shingle mill burned April 23. The engine and machinery were saved. Loss, \$300. The mill will be rebuilt.

Muskegon—The Thayer Lumber Co.'s mills started up for the season April 25. The shingle part in the big mill will be ready for operation soon.

Detroit—The Hamilton Fabric Package Co. has been incorporated with a capital stock of \$25,000 by Arthur Barnard, B. Hanchett, F. R. Potter and M. A. Hamilton.

Jackson—Weeks & Co. have merged their drug business into a stock company under the style of the Weeks Drug and Chemical Co. The capital stock is \$15,000, all paid in.

Bear Lake—The Hopkins Manufacturing Co. recently sold to a Benton Harbor concern about 3,000,000 feet of hemlock, to be cut to order early in the season, at about \$7.50 delivered.

South Haven—The main building of the Novelty Manufacturing Co. will be 50x80 feet in dimensions and two stories high. The engine house and dry kilns will occupy as much more space.

Detroit—William B. Moran, President; James A. Randall, Vice-President; James A. Phelps, Secretary, and Ralph Phelps, Jr., Treasurer, are the officers of the Cole Conduit Co., which filed articles of incorporation April 25.

Northville—The Globe drill plant, which has been idle for a long time, has been purchased by W. I. Ely, of Detroit, who is now remodeling the establishment preparatory to opening a branch of his Detroit dowering works.

Detroit—The organization of a stock company to buy the plant and business of the Craighead & Kintz Manufacturing Co., engaged in the manufacture of broze articles at Andover, Mass., and move it here is under advisement. The plant is worth \$600,000.

Muskegon—The Muskegon Chemical Engine Co. has bought its engines and machinery in Chicago, and will have them shipped and placed in position here in the factory at once. The Turnbull Boiler Works is making the boiler.

The factory is fast getting in readiness for business and will soon be in operation with a good start for orders.

Cadillac—The Ducey Lumber Co. will put in 21,500,000 feet of logs from Missaukee county this season, and will have them all barked by July 1. They are proportioned 60 per cent. white pine, 30 per cent. Norway and 10 per cent. hemlock.

Concerning the present season, the company remarks: "Very good logging has been done at least 30 per cent. cheaper than last season."

Cadillac—Jas. Haynes & Sons are building a dry kiln which will have a capacity of 36,000 feet. It is for drying pine and hardwood lumber for retailing.

The same firm has contracted to build a planing mill at Brookings, on the Chicago & West Michigan, midway between White Cloud and Baldwin, and to have it running by the middle of July.

The mill's capacity will be 150,000 feet a day, and it will do custom work for the Brookings Lumber Co. and other manufacturers of the extensive tract of pine in that section. The Cadillac mill will be operated as heretofore.

Muskegon—Most of the mills on the Lake are now running. Ryerson, Hills & Co.'s mill in the city and their Bay mill will not start until logs are obtained.

P. P. Leonard's mill will also commence operations soon. The C. D. Nelson mill, at the "mouth," will not be in operation this summer unless the property is sold.

Ishpeming—The necessary cash has been subscribed by business men and a new industry will be established in the shape of the Vulcan steel welding manufactory. The process to be employed is the invention and patent of H. G. Hicks, of Concord, N. H. It has the quality of making steel weld as easily as iron and renders old steel as good as new.

Manistee—Since the excitement about oil from the salt wells has subsided, we have had little talk of anything but lumber and salt, but the last few weeks there has been a constant flow of gas at the Rietz well, the pressure of which was good and the supply unlimited. They had it tested, found it pure, and there is some talk of forming a company to utilize the flow in some manner.

Detroit—Daniel Scotten has decided to use the whole of the present factory at the corner of Fort and Campau streets for the manufacture of fine-cut chewing and cut smoking tobaccos, and will erect on Campau street, in the rear of the present factory, a new building for the manufacture of plug tobacco. The new building will be 80 x 140 feet, four stories and basement, and will cost about \$35,000. It will be commenced this week.

Drawback's in the Shoe Clerk's Life.

"I am in no sense a kicker," said a Monroe street shoe clerk, the other day, "but I am frank to admit that we earn our salaries. It's not the long hours or the monotony of the work that brings us to an early grave, so much as it is the petty worryment caused by our customers."

"If people only knew what they wanted and would say so, the work would be nothing. But not one in a hundred does. They come in and say they want to buy a pair of shoes. We ask what style and size. They hem and haw, and end by requesting to be shown a few. The few increases to a great many. The more shoes we pull from the shelves and try on the customers, the more unsettled they seem to get."

"We always do our level best to help them in their choice, and advise them what shoe is best suited to their wants. But, if you will believe it, this almost invariably makes them suspicious and they are apt to choose a shoe about which we have said nothing. They think we try to 'stick' them with an inferior article. Of course, we don't, as such a proceeding would injure trade."

"But even this is better than when they leave and say they don't think they'll purchase to-day—they were only 'looking around.' In this case, they have just wasted their time, and we have had our labor for our pains. It may take us half an hour to put the shoes away again properly."

Collapse of the Oatmeal Combination.

A Cedar Rapids dispatch thus chronicles the abandonment of the oatmeal pool:

It has leaked out that the meeting of the officers of the Oatmeal Trust, with the owners of certain mills that are idle, held in this city early in the week, was a stormy one, and ended in the avowed determination of the idle mills to start again, each looking out for its own interest. When the pool was formed, nearly three years ago, the mills at Yonkers, N. Y., Joliet and Rochelle, Ill., and Des Moines, Cedar Falls and Sioux City, Iowa, were given a bonus as high as \$12,000 a year, in some cases, to remain idle, and oatmeal went up from \$3.75 per barrel to \$5.50. There were fifty-one mills in the United States at the time, but the number has increased to fifty-five, and the tax on the operating mills had become so burdensome that they refused longer to pay the former bonus, but offered a smaller consideration. This was refused by the owners of the idle mills at Des Moines and Cedar Falls, and the latter have announced, it is alleged, that their product will be ready for market again May 15. The other mills will follow, and the old war will be renewed.

"Conspicuous for Its Confusion."

A Port Huron dispatch, under date of April 19, notes the following:

A state organization of the Patrons of Industry was organized here to-day, with the following officers: President, Franklin S. Porter, of North Branch, LaPorte county; Vice President, ex-Representative A. S. Partridge, of Flushing, Genesee county; Secretary, Peter Scott, of Romeo, Macomb county; Treasurer, J. J. England, of Tuscola county; Sentinel, Henry Daniels, of Tuscola county. The meeting was conspicuous only for its confusion, this arising from charges of treachery, and the predictions by some members of the early downfall of the order. The object of the society is to band the members together in unions pledged to trade with only one merchant in each town, that merchant to sell to them at reduced rates, and to take their produce, etc., in pay, at the best going prices.

Will Run to Muskegon.

THE TRADESMAN has received a communication from the Burns Transportation Co., of Escanaba, stating that it has been decided to make Muskegon the southern terminal point of its new line, instead of Manistee. This will be welcome news to the cities on White Lake, to Muskegon and Grand Rapids jobbers.

Wool, Hide and Tallow Market.

The wool market is drooping and lower. The large blocks of heavy-weight cloths carried over begin to tell on the price of the raw article. Last year manufacturers paid a higher price for wool than during the previous year, and sold cloths at less money, which they do not care to repeat again, while the jobbers have large stocks of cloth and are in no hurry to place new orders. It is too early to give prices on the coming clip, but the outlook is for no higher prices than last year.

For hides, there is no demand and no sales. In the absence of orders or sales, we feel like withdrawing all quotations, and, at best, must consider them nominal.

The failures in the trade are unprecedented, and tend to unsettle securities which were considered the best. Until banks can be assured that tanners are realizing a profit for their work, they will question all calls for money and curtail lines of credit. These works cannot stop, nor is it necessary, but the bankers will force values down on the raw hides until tanners find a profit in working them. Consequently, "dull and lower" only partly expresses the market.

Tallow is quiet and lower, in sympathy with the general line.

Furs are in fair demand.

Gripsack Brigade.

O. A. Taggart and M. H. Hawkins have gone on the road for Geo. H. Reader & Co.

L. M. Mills spent Sunday at Blanchard, looking over his stock of coffins, watches, clocks and toothache drops.

Jack McDonald, the well-known traveling man, has purchased the G. B. Griswold boot and shoe stock at Grand Ledge.

Geo. F. Owen has been laid up for a week as the result of a sprained leg, sustained at Alma. George could stand most any bodily affliction except a dislocation of the tongue. That would break his heart.

Purely Personal.

G. H. Spencer, the Rockford grocer, was in town Monday.

F. L. Burdick, the Windsor general dealer, was in town a couple of days last week.

Geo. E. Marvin, the Clarksville hardware dealer, was in town last Friday. He has lately moved into a house of his own.

Wm. H. Hoops has returned from the Upper Peninsula, where he succeeded in accomplishing two weeks' work within the space of a single week.

Anything to Beat the Farmer.

The farmer is now induced to become an agent for a hay fork manufacturer, and just as a matter of form, to make it more binding, as it were, he signs a document too long to be readily read and simultaneously incurs an obligation of a couple of hundred dollars. This describes the latest trap that stands open for the unwary.

Slightly Profane.

Waiter—Have some Edam cheese with your dessert?

Drummer—Yes, Edam or any other d—cheese.

"Our Knocker" cigars are sold by all first-class dealers. M. H. Treusch & Bro. supply the trade.

FOR SALE, WANTED, ETC.

Advertisements will be inserted under this head for two cents a word the first insertion and one cent a word for each subsequent insertion. No advertisement taken for less than 25 cents. Advance payment.

BUSINESS CHANCES.

FOR SALE—GROCERY AND BAZAAR STOCK, and brick store to rent; good location. Inquire of W. F. Gardner, St. Johns, Mich. 419

FOR SALE—SMALL STOCK OF MERCHANDISE; cash required, \$500; a good living and some more; can be extended; correspondence solicited. Box 14, Forest Hill, Mich. 416

FOR SALE—IN CENTRAL MICHIGAN—STOCK OF drugs, medicines and fixtures, valued at \$1,500; daily cash sales, \$15; also store building, storehouse and residence combined, valued at \$500; reasons, other business. Address, No. 420, care Michigan Tradesman. 420

FOR SALE—DRUG STOCK AND PRACTICE IN WEST-ern Michigan; an unusual bargain for a physician and druggist; reason for selling, change of climate; terms reasonable. Address, No. 425, care Michigan Tradesman. 425

HELP WANTED.

WANTED—REGISTERED PHARMACIST FOR COIN-try town. Address No. 426, care Michigan Tradesman. 426

SITUATIONS WANTED.

WANTED—REGISTERED PHARMACIST, GERMAN preferred. Must be temperate and willing to work in general store. Bert M. Brown, Stevensville, Mich. 418

WANTED—SITUATION AS BOOK-KEEPER BY MAN of eight years' experience, who is familiar with general merchandise. Address A. E. Chambers, 25 Monroe Street, Grand Rapids, Mich. 407

MISCELLANEOUS.

WANTED—FRESH, LIGHT, BANKRUPT STOCK OF general merchandise; terms cash; correspondence confidential. Address, O. D. Cleveland, Stanton, Mich. 421

WANTED—AGENTS IN EVERY TOWN AND TOWNSHIP in the United States; it is bright, shining and new, and sells on sight; everybody wants it; one agent cleared \$118 last week in six days; another, \$98 in five days. If you are open for a good thing, and mean business, address, for particulars, W. L. Harris & Co., 31 and 32 Porter Block, Grand Rapids, Mich. 422

TO EXCHANGE—I HAVE A NEW, BRIGHT, WELL-selected stock of hardware to exchange for a farm or city real estate. Address No. 401, care Michigan Tradesman. 401

I HAVE SOME FIRST-CLASS PROPERTY, WELL improved and nicely located, in South Dakota; also some other property to exchange for a stock of goods. J. C. McKee, St. Paul, Minn. 399

WANTED—TO EXCHANGE—PRODUCTIVE REAL estate in the thriving village of Bailey on the C. & W. M. Railway for house and lot in Grand Rapids, worth about \$1,000. Address, D. B. Galetine, Casnovia, Mich. 423

WANTED—1,000 MORE

The Michigan Tradesman

Official Organ of Michigan Business Men's Association.

A WEEKLY JOURNAL DEVOTED TO THE
Retail Trade of the Wolverine State.

E. A. STOWE & BRO., Proprietors.

Subscription Price, One Dollar per year, payable
strictly in advance.
Advertising Rates made known on application.
Publication Office, 100 Louis St.

Entered at the Grand Rapids Post Office.

E. A. STOWE, Editor.

WEDNESDAY, MAY 1, 1889.

PRESENTING DRAFTS.

A member of the Grand Rapids Mercantile Association recently sent the New York Journal of Commerce the following enquiry:

Our bankers here, when they have drafts to collect, are in the habit of notifying by telephone or sending mail notices to the effect that they hold the draft, and if not paid by a certain date it will be considered a refusal to pay. In all cases, the payer is expected to walk to the bank and settle. The question is, are they not bound to present the draft to the party or parties whom it is against before they can decide or report that payment has been refused? This question came up at a recent meeting of our Mercantile Association, and it was voted to refer to you for final decision.

To this enquiry the Journal of Commerce replied as follows:

If the address of the drawee is known, the draft cannot be protested until it is presented to him for acceptance or payment, as the case may require. A demand for either cannot be made legally, by telephone or mail; a personal presentation is required.

The statement of facts made in the above enquiry is not entirely correct. It is the custom of the Grand Rapids banks to present all drafts drawn on houses within convenient distance of the bank. It has not been the custom to present drafts drawn on suburban merchants or factories on the outskirts of the city, but to notify such houses by telephone or mail and then wait a reasonable length of time before returning the drafts. The banks argue—and the argument seems plausible enough—that they cannot afford to send a clerk a couple or three miles to collect a draft on which they can deduct but 10 cents exchange, especially as the trip has frequently to be repeated.

A COVER FOR FRAUD.

The recent decision of the Supreme Court, in which that august body takes the ground that county clerks have no right to disclose the nature of any papers placed on file in their offices, is found to serve as an admirable cover for fraudulent practices. One of the abuses the decision is likely to foster is thus outlined by the Detroit Journal:

"The first indication of a firm's failure is usually found in the county clerk's office, in the shape of a writ of replevin, attachment, or petition for a receiver," said a lawyer recently. "The commercial agencies immediately notify their clients and the newspapers notify the general public. Other creditors thus learn of the matter and are enabled, perhaps, to secure themselves or force an assignment, and thereby gain an equal chance for the recovery of their property. The publication of these matters also serves as a warning to dealers to give the firm no more credit without ample security. Under the new dispensation neither the commercial agency reporters nor newspaper reporters are informed of the trouble. A few favored creditors may possibly be notified and allowed to put on attachments, which the clerk of the court will dutifully suppress. The other creditors may thereby be swindled out of their just due and the firm may even go so far as to obtain new goods on credit, the public being meanwhile kept in ignorance of what is going on."

It is very evident that the Supreme Court must recede from its present position or that business men must find some way of avoiding the inconvenience and loss incident to the attitude assumed by the county clerks. One or the other is an absolute necessity.

California has a new law relating to assignments which provides that all assignments shall be made to the sheriff of the county in which the assignor does business. The sheriff then calls a meeting of the creditors, who select an assignee to take charge of the estate. The assignee thus becomes the agent of the creditors, instead of "standing in" with the assignor, as is too often the case under our laws. The law is said to work well, so far as it has been tried, several Grand Rapids creditors having been the recipients of dividends from estates in San Francisco which would otherwise have yielded no returns to outside creditors.

Every reputable druggist—that is, every druggist who does not sell liquor by the glass or as a beverage—should immediately write his Senator, requesting him to use his influence to defeat the Damon bill in its present form—not to permit it to pass the Senate until the present obnoxious clauses relating to druggists are stricken out. Now is the time to act. To-morrow or next week it may be too late.

THE TRADESMAN is pleased to note the steps the members of the Muskegon B. M. A. are taking relative to the organization of a mutual insurance company.

Such activity indicates an abiding faith in the subject of mutual insurance which presages the eventual supremacy of that system of indemnity over the present more clumsy and expensive method.

Editor Dexter, of the Albany Merchant's Mail, is a philosopher. If you don't believe it, read this dripping of wisdom, taken from the last issue of the Mail:

It is easier to manage a surplus than it is a deficiency.

What Invention Has Done for Milling.

In the course of a recent speech, Hon. H. A. Hayden, the Jackson mill owner, gave some interesting personal reminiscences. It seems that he started in the milling business in 1845, in a little custom mill three miles south of the city of Jackson. He had enlarged gradually, and within a year or two had been able to turn out 8,000 barrels of flour a year, which he considered a big business. He then increased his capacity to fifty barrels a day by the addition of three runs of stones—the old flat burr stone, capable of grinding five or six bushels an hour with one half-chest of reels.

The best cloths used in those days were No. 10, and the bulk of the flour was made with No. 9. But the product was good for those days, and found a ready market. Then came a demand for better flour. Up to this time the millers had considered middlings as offal, and it was run through the flat stones and made into a low grade flour which was hard to sell.

After a few years he had purchased other mills and adopted modern inventions as rapidly as they were offered, but always with a feeling of distrust in "new-fangled fixin's." Millers in those days worked from daylight until the day's work was done, be it 9, 10 or 12 p. m. They were not afraid of work, and to this labor the speaker largely attributed his success.

When the new process was talked of, he had considered it foolish, but he was finally forced to acknowledge that with it the best grades of flour could be made from material thrown away in the old methods. He reluctantly adopted the rollers instead of stones and remodeled his mill. The success was far greater than had been thought possible. Other improvements followed, and to-day the finest grades of flour are made where the best flour of years ago could not be sold at any price.

Cotton and Wool.

The crop of cotton is reported as being very large, possibly greater than that of any recent year. Yet the demand for the staple continues, and the size of the crop seems justified by the demand. The manufacture of cotton goods is now profitable, and new mills are in course of erection in all parts of America, and in this movement the South is conspicuous. Soon the raw material will be manufactured on the large scale near the place where it is grown, and the New England mills will be handicapped by their distance from the cotton fields, in the competition with their Southern rivals. The outlook for cotton is therefore a bright one. Wool, the other great textile staple, cannot be so well placed in the economic sense, owing to the great deficiency of reliable statistics. At a recent convention, the National Association of Wool Growers took steps for establishing a better system, including the organization of a central bureau of statistics. When this is carried out, the wool producer will be greatly benefited, not only by accurate statements and forecasts of the market, but by a better gradation of qualities. It is proposed to have this matter, the grading of wool, taken up by the Association. Few staples need grading more imperatively, as wool suited for one branch of manufacture may be quite unsuited to another; the carpet maker needs a material totally different from that required by the manufacturer of zephyr worsted.

Start in Right with the New Clerk.

At the commencement of his engagement, let there be a free and candid statement of what is to be expected of him; the rules of the store, and what delinquencies will not be tolerated. The employer can always say, at the start, things that later on will be difficult to reach. A full and free understanding at the beginning is sure to save trouble in the future.

Take time and exercise patience in making the new-comer acquainted with the stock, the peculiarities of trade, the whims of customers, the policy of the management, their views regarding the details and methods of keeping accounts, and many details, simple in themselves, yet more or less puzzling to a new clerk. Establish a community of interests, making the clerk feel that the prosperity of the proprietor means the prosperity of the clerk. A word of encouragement is a wonderful lever to develop work in an ambitious youth.

Glad He Took the Mine.

From the Philadelphia Press.

A well-known Philadelphia business man took in part payment for a bad debt two years ago the title to a lead mine in Southern Colorado. He took the mine because he could not get anything else to show for his \$8,500. The mine was neglected until eight months ago, when some properties near it "panned out" well and the Philadelphia began to investigate his own property. He went to Colorado, formed a company, and last October began to work the mine. Before Christmas it had paid him over \$20,000, and since then his dividends have averaged about \$1,200 a week.

A Fleishy Subject.

Grocer—Fleischman is all broke up. The sheriff has seized his meat market. Fish Dealer—Is that so? I saw him this morning, and I thought he looked as if he'd lost flesh.

Tit for Tat.

"I'd hate to be in your shoes," said a woman, quarreling with a neighbor. "You couldn't get into them," was the answer.

WHIPS AND LASHES.
Lowest Prices for Mail Orders.
GRAHAM ROYS,
54 Lake Ave., Grand Rapids.

FLOUR

Owl, Crown Prince, White Lily,
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Bolted Meal,
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NEWAYGO ROLLER MILLS.

J. SCHNEIDER & CO.,

Manufacturers of the famous

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And other Popular Brands of Cigars, and
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Fine Cut, Plug and
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21 Monroe St., Grand Rapids.

**BUY
Muscatine
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IF YOU WANT
THE BEST!**

20,000 Sold to the Trade

In Grand Rapids in the past 30 days,
Over 150 retail dealers in Grand Rapids
are handling the Famous Five Cent
Cigar.

"THE WHITE DAISY"

This cigar we guarantee to be the best
nickel cigar in the State, all long Havana
filler with a Sumatra wrapper. It is sold
to the trade for \$35 per M. Remember,
you take no chances in ordering, for we
guarantee the cigar to give entire satisfaction or they can be returned.

Beware of Imitations.

The genuine will have our signature
on inside of cover of each box. Send
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is manufactured only by

MORTON & CLARK,
462 S. Division St., Grand Rapids.

THE BEST CRACKER MADE
JAXON
TRADE-MARK
TRIAL ORDER SOLICITED.

We also manufacture a full line of Sweet
Goods. Write for quotations
and samples.

JACKSON
Cracker Co., MICH.

HARVEY & HEYSTEK

JOBBERS IN

Wall Paper and
Paints, Oils, Etc.

We are Offering to the Trade some
SPECIAL BARGAINS in Wall Paper at
Less than Manufacturers' Prices. Your
Correspondence is Solicited.

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Detroit Soap Co., SOAPS
DETROIT, MICH.

Manufacturers of the following well-known
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QUEEN ANNE, MOTTLED GERMAN, MICHIGAN, ROYAL BAR,
TRUE BLUE, SUPERIOR, CZAR, MASCOTTE,
MONDAY, PHOENIX, WABASH, CAMEO,
AND OTHERS. For quotations address

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MICHIGAN CIGAR CO.,

Big Rapids, Mich.

MANUFACTURERS OF THE JUSTLY CELEBRATED

"M. C. C." "Yum Yum"

The Most Popular Cigar.

The Best Selling Cigar on the Market.

SEND FOR TRIAL ORDER.

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Manufacturers and Wholesale Dealers in

BOOTS and SHOES

AGENTS FOR THE

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12, 14 & 16 Pearl Street, Grand Rapids, Mich.

P. STEKETEE & SONS,

WHOLESALE

Dry Goods and Notions,

83 Monroe St. and 10, 12, 14, 16 & 18 Fountain St.,

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New Line of Prints, Seersuckers,
Toile Du Nord, Gingham, Dress Goods,
Hosiery, Underwear, White Goods,
Laces, Embroideries and Full Line of
Neck Wear.

STARK,
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Bags.

Warps, Geese Feathers,
Waddings, Balts
and Twines.

Sole Agents for Valley City and Georgia Bags. Mail orders receive prompt
and careful attention.

EDWIN FALLAS,

JOBBER OF

Butter, Eggs, Oranges, Lemons, Bananas, Mince Meat, Nuts, Figs, Etc.

Eggs Crate Factory in connection. Price List furnished
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Mail Orders Filled Carefully and Promptly at Lowest Market Price.

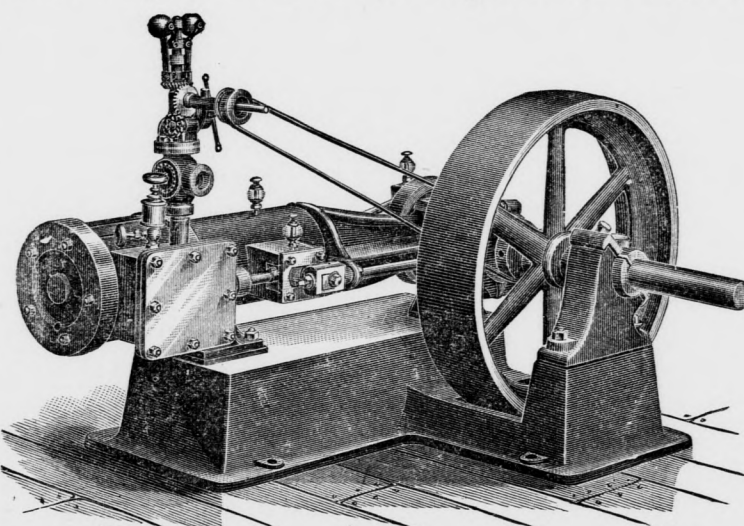
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Foreign, Tropical and California

FRUITS.



Headquarters for Bananas.

16 AND 18 NORTH DIVISION ST. - GRAND RAPIDS, MICH.

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MANUFACTURERS OF

Perfect-Fitting Tailor-Made Clothing

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MAIL ORDERS sent in care L. W. ATKINS will receive PROMPT ATTENTION

CURTISS & Co.,

Successors to CURTISS & DUNTON.

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Paper Warehouse,

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GRAND RAPIDS, - MICHIGAN.

WM. SEARS & CO.,

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37, 39 and 41 Kent St., Grand Rapids.

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SAPOLIO?
THE PUBLIC!

By splendid and expensive advertising the manufacturers create a demand, and only ask the trade to keep the goods in stock so as to supply the orders sent to them. Without effort on the grocer's part the goods sell themselves, bring purchasers to the store, and help sell less known goods.

ANY JOBBER WILL BE GLAD TO FILL YOUR ORDERS.

LEMONS! Our lemons are all bought at
the cargo sales in New Orleans
and are as free from frost or chill
as in June.
PUTNAM & BROOKS.

HESTER & FOX,

Manufacturers' Agents for

SAW AND CRIST MILL MACHINERY,

Send for Catalogue and Prices.
ATLAS ENGINE WORKS
INDIANAPOLIS, IND., U. S. A.
MANUFACTURERS OF
STEAM ENGINES & BOILERS.
Garry Engines and Boilers in Stock for immediate delivery.

Planers, Matchers, Moulders and all kinds of Wood-Working Machinery, Saws, Belting and Oils.

And Dodge's Patent Wood Split Pulley. Large stock kept on hand. Send for Sample Pulley and become convinced of their superiority.

Write for Prices. 44, 46 and 48 So. Division St., GRAND RAPIDS, MICH.

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To the Pass Book System

With its attendant losses and annoyances, when you can
supplant it by so inexpensive and labor-saving
a system as the

Tradesman Credit Coupon Book,

Which is now used by over 2,000 Michigan merchants.

The Tradesman Coupon is the cheapest and most modern in
the market, being sold as follows:

\$ 2 Coupons, per hundred.....\$2.50	SUBJECT TO THE FOLLOWING DISCOUNTS: Orders for 200 or over..... 5 per cent. " " 500 "10 " " 1000 "20
\$ 5 " " 3.00	
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SEND IN SAMPLE ORDER AND PUT YOUR BUSINESS ON A CASH BASIS.

E. A. STOWE & BRO., Grand Rapids.

Nuts We carry a large stock of Foreign
and Domestic Nuts and are at all
times prepared to fill orders for
car lots or less at lowest prices.
Putnam & Brooks.

GROCERIES.

The Condition of Trade.
From the New York Shipping List.

Advices from nearly all the most important interior distributing centers of trade indicate a fair amount of activity in every department, while the usual guide posts of clearing house statistics and railroad traffic returns make a very favorable comparison with the corresponding period last year, and show a progressive movement that has been stimulated to a considerable extent by the continuance of propitious weather and the early development of spring. In this city there has been some complaint because the volume of trade has not expanded more rapidly, but this is partly explained by the fact that many interior buyers are delaying their visits until the Centennial celebration, next week, in consequence of the low rates and favorable conditions under which railroad excursion tickets have been issued. For this reason no special activity is looked for during the current week in distributive lines of trade, but apart from the influences of the Centennial, conservatism has more than usually characterized the general commercial situation, and although the outlook is not altogether satisfactory, there is a very fair amount of business in progress that is of a healthy character. There are many favorable influences in the present condition of commercial affairs, among which is the increasing abundance of money as reflected in the bank statement that was published last Saturday. Then there is the satisfactory condition of railroad traffic as shown by increasing railroad earnings, the larger proportions of the exports of produce and merchandise, and the favorable reports that this early have been received respecting crop conditions. Against these, however, must be placed the feeling of depression that prevails in the iron and steel industry, the subdued temper of speculation in all departments and the general tendency toward lower prices that is shown for many all staple commodities. Iron and steel are lower, leather is cheaper, wheat and other produce has declined, and the value of railroad stocks has drifted downward. The most conspicuous instance where prices have advanced has been sugar, which, although not advancing as sharply as last week, is still buoyant in all the markets of the world. The wheat market has been coming rather more under the control of legitimate influences as the result of the liquidation of a large amount of the old speculative interest and the looming up of a large surplus that, in view of an early harvest and promising crop conditions, has a much more formidable appearance than heretofore. The low price of grain has stimulated the export movement, and the shipments of both corn and cotton have been quite heavy.

The Coffee Market.

Chase & Sanborn describe the situation as follows:

The action of the market since our last report has brought about no important change in the coffee situation. While the general trading, both in actual goods and options, has shown but slight improvement, it has apparently been of sufficient volume to establish a higher range of value on nearly every description of coffee. The continued dullness on the Coffee Exchange is ample evidence of the fact that very few are disposed to sell on the present basis of price, which is certainly one of the strongest features of the market.

The following table shows the visible supply of coffee, in bags of 132 pounds each, for the past three years:

	1889.	1888.	1887.
Brazil	2,400,000	2,700,000	2,400,000
Santos	2,300,000	2,700,000	2,400,000
Brazil grades	352,453	335,406	384,223
Europe	1,752,700	1,927,800	2,164,100
Afloat for U. S.	150,000	138,000	291,000
Afloat for Europe	480,000	240,000	530,000

It will be observed by the above figures that the world's first hand stocks have been reduced nearly a million bags since the days of low-priced coffee. This difference in the visible supply would seem to be of sufficient importance in itself to bring about a marked change in the price position of stocks, but the present condition of stocks are made to appear more unsatisfactory when viewed in connection with the unfavorable outlook respecting the future supply.

Cable communications from Brazil report strong markets with advancing tendencies, and quotations indicate that the value of the higher grades have advanced 1/2 cent per pound above the relative worth of the less desirable class of coffees.

The Grocery Market.

This is likely to be an "off" week for business, on account of the centennial holiday. Sugar has walked ahead with a headstrong movement during the past week, but will probably now rest on its laurels until next week, when further advances are anticipated. Corn syrups are a trifle higher. Oatmeal has declined, on account of the abandonment of the pool. The outlook for cheese is not particularly good, owing to the great amount of stock which will be thrown on the market before the price becomes so low that the people have come to eat cheese freely. There is still no price on oil, the jobbers taking whatever the dealer is inclined to offer, ranging all the way from 8 to 8 1/2 for Michigan test to 10 to 10 1/2 for water white.

Sounds About Right.

Teacher—Now, children, I will give you three words—boys, bees and bears—and I want you to compose a sentence which will include all three words.

Small Boy—I have it.
Teacher—John McCarthy, you may give us your sentence.

John McCarthy—Boys bees bare whin they go in swimmin'.

Every grocer should handle "Our Knocker" cigars. For sale only by M. H. Treusch & Bro.

F. J. Dettenthaler sold his eagle to Wm. K. Vandervilt, of New York.

The Experience of a Chicago Debt Collector.

From the Chicago News.

If credence is to be put in the reports of debt collectors, Chicagoans have an unenviable reputation for bad debts. It is said that credit is more difficult to get from our local merchants than from those of most Eastern cities, and that there are now over 500 commercial lawyers in Chicago whose firms are little more than collection agencies. The tendency is to minimize credit, yet the collectors are kept busy. "The public has no idea how widely the bad-debt nuisance prevails," said a lawyer the other day in reference to this phase of business experience. "I do not think it is an exaggeration to say that fully one-half the people of Chicago have or have recently had accounts in the hands of collectors. The ratio of such losses to the total sales of our business establishments would, of course, be small, but I am sure that an accurate statement of the number of accounts turned over to the collectors and the amount of money they involve would be astounding to most people."

"Retail dealers suffer most, though wholesalers are victimized fully as much as the nature of their business would lead one to expect. Country merchants are the especial bane of the wholesale dealers. Their accounts are as a rule not very large, but altogether larger than the capitalization of the storekeepers warrants. I should say that about 50 per cent of the wholesale accounts that are put into the collectors' hands are actually collected. Retail accounts are more numerous and not so easily collected. Ten per cent for liquor bills, 10 per cent for teamsters' bills, 50 per cent for tailors' bills, 75 per cent for grocery accounts in fashionable neighborhoods and 25 in poorer districts, would be about correct for the collectable portion of retail bills, and would represent the wide difference in value between different kinds of accounts. It was a common custom to buy up so-called bad accounts at 10 cents on the dollar for speculative purposes, but, considering the cost of collecting, I doubt if such traffic would now pay at that rate."

"In general terms, the poorest pay in the city are the genteel salaried people who live beyond their means. Working people—barring only those who drink—are prompt in payment, and in case of trouble or hardship will make desperate efforts to wipe out old scores and get straight with the world. So far as the professional dead-beat is concerned, I think he is more a creation than a reality. I speak from eighteen years of experience in collecting bad debts, and I firmly believe that the man who deliberately sets to work to beat another out of his pay is one of the rarest things in the world. The dead-beat would not average more than one debtor in 250. The great cause of the bad-debt trouble is not willful dishonesty, but people's inability to calculate what they can do, and then, too, procrastinating about payment. Probably 99 per cent of the debtors whom a collector calls upon have the money on the first visit, but defer payment to a more convenient time."

"No scheme or cut-and-dried policy can be adopted and systematically followed in collecting. Circumstances make all the difference in the world. There is in Chicago comparatively little making over of property to wives, since husband and wife are responsible for debts contracted for domestic purposes. Judgments are often secured and as often made worthless by our corrupt constabulary. Garnisheeing is very often resorted to, but chiefly when the debtor is employed by a corporation. Such concerns, as a rule, pay only once or twice a month, when the wages often run beyond the \$50 limit. As a rule, however, nothing is gained by unnecessarily crowding men. Every successful collector has his own methods, which he carefully guards, since there is no patent on ideas in our line of business, and every man wants to keep his secrets to himself."

The Mercantile Agency

From the United States Economist.

The basis of modern civilization is modern commerce. The basis of modern commerce is credit. The basis of credit is knowledge. Before two individuals or two business houses can enter into commercial relations above the retail plane, the seller must know something of the buyer's means and character. If both live in the same town this knowledge is easily gained. If they are located in different counties, in separate states or on opposite sides of the ocean, the difficulty and uncertainty of obtaining it are proportionately increased. Still the information must be had, and that of the best possible quality; for competition is always keen, and the more the merchant knows of his customers the cheaper—because the more safely—he can sell his goods and the more customers he will attract.

Were each merchant obliged to rely upon his own independent investigation for his knowledge of credits, his business would have to remain restricted within narrow geographical limits. But this, in an age when rails and steamships and wires make of the world one country, could not be tolerated; so natural selection, through modern specialization of effort, evolve the mercantile agency.

The germ idea of making the collection of information about credits a distinct occupation was probably of European origin; but it never attained the rank of a great enterprise—a science and an art—until that idea was adopted by this country, touched by the practical genius of America, the genius which takes so much more kindly to new suggestions with possibilities in them than does that of the Old World, and thereby was developed into the truly magnificent and wholly indispensable adjunct of the world's commerce which it now is.

Wrapping Paper for Metals.

A new method for preparing paper for wrapping metallic articles to prevent tarnishing, consists in incorporating with the paper or applying to its surface a fine powder of metallic zinc in such a manner that it will adhere, so that when silver, copper, brass, or iron articles are wrapped in the paper, they will be preserved from rusting or tarnishing by the service of the more affinity of the zinc for sulphuretted hydrogen, chlorine or acid gases or vapors, and preventing them from rusting or tarnishing the metallic

articles wrapped in such paper. This is done by sifting on the sheet of paper pulp, while it is in the process of manufacture, and before it is pressed and dried, a metallic zinc powder, known in commerce as blue powder, in convenient quantity, about to the extent of one-half the weight of the dried paper. The paper is then run between the press rolls and over the drying cylinders in the ordinary manner. The zinc powder will adhere to the paper and be partly incorporated with it in greater or less quantity, as the sheet of paper pulp is more or less thick or more or less wet. The paper may also be sized with glue or starch and then dusted with the zinc powder, or the zinc powder may be mixed with the size or starch, and then applied to the surface of the paper by well known methods.

The Drummer Gets There Somehow.
"Look out, young fellow; what are you about?" said the policeman in a certain Southern town to a young traveling man who was tapping with his cane with the evident intention of smashing the glass around a street lamp.
"Ah! there you are," said the traveling man, as the glass gave way with a crash. "Now, if you will be good enough to arrest me, I will be obliged to you."
"You seem to be mighty anxious to get arrested," said the officer.
"Yes; I was a little bit afraid you wouldn't notice me. I've got to stay here about three days until I hear from my firm on a business matter."
"Well, you don't want to spend that time in jail, do you?"
"Yes; I've tried both the hotels here."

C. H. CORNELL,
(Successor to CORNELL & KERRY.)
Wholesale and Commission
Fruits and Produce.
Agent for the Wayland Cheese.
30 NORTH TOSIA STREET, GRAND RAPIDS, MICH.
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The Best Scouring and Cleaning Soap in the World

Costs as much to manufacture as Sapollo, yet sells at about half the price (\$2.75 per box of 72 cakes). Can be retailed for as much with equal or better value to the consumer, although it is generally sold at 5 cents a cake. Cut this out, and ask your Jobber to send you a box of *Pride of the Kitchen*. It is worth trying.

We Are Headquarters
FOR
Pure Cider and White Wine Vinegar.

Consult your own interests by getting our prices before purchasing elsewhere.

Telfer Spice Company



THE OLD RELIABLE
PUT UP IN
Boxes, Cans, Pails, Kegs, Half
Barrels and Barrels.

Send for sample of the celebrated

Frazer Carriage Grease

The Frazer Goods Handled by the Jobbing
Trade Everywhere.

I. M. CLARK & SON,

WE ARE HEADQUARTERS

FOR

Teas
Syrups
Molasses

Wholesale Grocers

If our Travelers
do not see you regularly,
Samples and Prices
before purchasing
elsewhere. We will
surprise you.
Mail Orders always receive
prompt attention
and lowest possible
prices.

PRODUCE MARKET.

Apples—Choice stock is hard to get; fair stock commands \$2.25 to \$2.50 per bbl.
Beans—Handers are paying about \$1.25 for unpicked and getting \$1.50 for picked.
Butter—Creamery is in plentiful supply at \$2.25. Dairy is in fair demand at \$2.10, with price well maintained, on account of the unseasonable weather.
Cabbages—Home grown command \$2.25 to \$2.50 per bbl. New Orleans stock, \$1.50 per crate.
Cider—Acres and hard to get.
Cider—10c per gal.
Cooperage—Pork barrels, \$1.25; produce barrels, \$2.25.
Cranberries—Bell and Cherry in fair demand at \$1.45 per bu box; good Bell and Bugle stock readily commands \$2.75 per bbl.
Cucumbers—12c per doz.
Dried Apples—Commission men hold a stock of 3 1/2% and evaporated at 5 1/2% per lb.
Eggs—The market has ruled stiff, on account of the cold weather. Jobbers pay 9 1/2% to 10%, holding at 11 1/2%. A few warm days, however, would send the price downward at a rapid rate, as the country is full of stock.
Green Onions—15c per doz. bunches.
Honey—More plenty, being easy at 15c to 17c.
Lettuce—12c per lb.
Maple Sugar—10 1/2% to 11c per lb.
Onion Sets—\$2 per bu.
Onions—Buyers pay 18c to 20c for good stock, and hold at 20c to 22c per bu.
Parsley—30c per doz.
Peasants—3c per lb.
Pop Corn—2 1/2% per lb.
Pork—Hogs bring 5 1/2% on the streets and sell 12 to 14 lbs. from jobbers' hands.
Potatoes—No market.
Radicis—25c per doz. bunches.
Spinach—12c per doz. bunches.
Strawberries—\$2.50 per box.
Sweet Potatoes—Kiln-dried Jersey, \$4 per bbl.
Turnips—25c per doz.
Vegetable Oysters—20c to 25c per doz.

PROVISIONS

The Grand Rapids Packing and Provision Co. quotes as follows:

PORK IN BARRELS.	
Mess, new	12.50
Short cut Morgan	13.50
Extra clear pig, short cut	14.50
Extra clear, heavy	14.50
Clear pig, short cut	14.50
Clear back, short cut	14.50
Standard clear, short cut, best	14.50
SMOKED MEATS—Canned or Plain.	
Hams, average 30 lbs.	9 1/2
" 16 lbs.	10 1/2
" picnic	8 1/2
" best boneless	10
Shoulders	8
Breakfast Bacon, boneless	10
Dried Beef, extra	9
" ham prices	9
Long Clinks, heavy	7 1/2
Briskets, medium	7 1/2
" light	7 1/2
LARD—Kettle Rendered.	
Tierces	8 1/2
50 lb. Tins	8 1/2
LARD—Compound.	
Tierces	7 1/2
30 and 50 lb. Tins	7 1/2
3 lb. Pails, 20 in a case	7 1/2
3 lb. Pails, 12 in a case	7 1/2
10 lb. Pails, 6 in a case	7 1/2
30 lb. Pails, 4 in a case	7 1/2
50 lb. Cans	7 1/2
BEEF IN BARRELS.	
Extra Mess, warranted 200 lbs.	6 7/2
Extra Mess, Chicago packing	7 1/2
Plate	7 1/2
Extra Plate	7 1/2
Boneless, rump butts	9 00
SAUSAGE—Fresh and Smoked.	
Pork Sausage	7
Ham Sausage	12
Tongue Sausage	9
Frankfort Sausage	9 1/2
Good Sausage	9 1/2
Bologna, straight	9 1/2
Bologna, thick	9 1/2
Head Cheese	9 1/2
FRESH MEATS.	
Swift and Company quote as follows:	
Beef, carcass	5 1/2
" hind quarters	6 1/2
" fore	5 1/2
Hogs	6 1/2
Pork loins	6 1/2
" shoulders	6 1/2
Bologna	6 1/2
Sausage, blood or head	6 1/2
" liver	6 1/2
Frankfort	6 1/2
Mutton	8 1/2
OYSTERS and FISH.	
F. J. Dettenthaler quotes as follows:	
FRESH FISH.	
Whitefish	7
Trout	7 1/2
Ciscoes	7 1/2
Halibut	7 1/2
Herring	7 1/2
Perch, skinned	7 1/2
Frogs' legs, per doz.	25 1/2
CANDIES, FRUITS and NUTS.	
Putnam & Brooks quote as follows:	
STICK.	
Standard, 25 lb. boxes	10
Cut Loaf, 25	11
MIXED.	
Royal, 25 lb. pails	10
Extra, 25 lb. pails	11
" 200 lb. cases	10 1/2
French Cream, 25 lb. pails	12 1/2
Cut Loaf, 25 lb. cases	12 1/2
Broken, 40 lb. Bask.	10
" 200 lb. bbls.	10
FANCY—in 5 lb. boxes.	
Lemon Drops	13
Sour Drops	14
Peppermint Drops	14
Chocolate Drops	15
H. N. Chocolate Drops	15 1/2
Gum Drops	16
Licorice Drops	16 1/2
A. B. Licorice Drops	16 1/2
Lozenges, plain	14
" printed	15
Imperial	15
Mottos	15
Cream Bar	14
Molasses Bar	15
Caramel	15
Hand Made Creams	15
Decorated Creams	15
String Rock	14
Burnt Almonds	22
Wintergreen Berries	14
FANCY—in bulk.	
Lozenges, plain, in pails	12 1/2
" printed, in pails	13 1/2
" in bbls.	12 1/2
Chocolate Drops, in pails	12 1/2
Gum Drops, in pails	13 1/2
Moss Drops, in pails	10
" in bbls.	9 1/2
Sour Drops, in pails	12 1/2
Imperial, in pails	12 1/2
" in bbls.	11 1/2
FRUITS.	
Oranges, fancy California	3 25 1/2
" Messina	3 25 1/2
" 200s	3 25 1/2
" 300s	3 40 1/2
" 400s	3 50 1/2
Lemons, fancy	4 00 1/2
Figs, layers, new	10 1/2
Bags, 30 lb.	6 1/2
Dates, 30 lb.	6 1/2
" 1/2 frails, 50 lb.	6 1/2
" 1/2 frails, 10 lb. box	8 1/2
" 20 lb.	8 1/2
" Persian, 50 lb. box	6 1/2
Bananas	1 50 1/2
NUTS.	
Almonds, Tarragona	15 1/2
" Ivaca	15 1/2
" California	15 1/2
Brazils	7 1/2
Pistons, Sicily	6 1/2
Walnuts, Grenoble	6 1/2
" French	6 1/2
Pecans, Texas, H. P.	7 1/2
Cocoanuts, per 100	4 25 1/2
Chestnuts	6 1/2
PEANUTS.	
Peanuts	8 1/2
Extra	8 1/2
Yacht	8 1/2

Wholesale Price Current.

The quotations given below are such as are ordinarily offered cash buyers who pay promptly and buy in full packages.

BAKING POWDER.		CREAM TARTAR.		STARCHES.	
ROYAL	10c cans	Strictly pure	38	Corn, barrels	22 1/2
ROYAL	1 lb.	Grocers' "	24	" one-half barrels	22 1/2
ROYAL	5 lb.	DRIED FRUITS—Domestic.		Pure Sugar, bbl.	25 1/2
ROYAL	12 oz.	Apples, sun-dried	4 1/2	" half barrel	27 1/2
ROYAL	1 lb.	evaporated	4 1/2	SWEET GOODS.	
ROYAL	5 lb.	Blackberries	6	Ginger Snaps	9 1/2
ROYAL	12 oz.	Nectarines	14	Sugar Creams	9 1/2
ROYAL	1 lb.	Peaches	14	Frosted Creams	9 1/2
ROYAL	5 lb.	Plums	10	Graham Crackers	9
ROYAL	12 oz.	Raspberries	22	Oatmeal Crackers	9
ROYAL	1 lb.	DRIED FRUITS—Foreign.		TEAS.	
ROYAL	5 lb.	Citron, in boxes	22 1/2	JAPAN—Regular.	
ROYAL	12 oz.	Currents	4 1/2	Fair	12
ROYAL	1 lb.	Lemon Peel	13	Good	12 1/2
ROYAL	5 lb.	Orange Peel	14	Choice	24
ROYAL	12 oz.	Prunes, Turkey	4 1/2	Choice	30
ROYAL	1 lb.	Imperial	6 1/2	SUN CURED.	
ROYAL	5 lb.	Raisins, Valencia	8 1/2	Fair	12 1/2
ROYAL	12 oz.	" Ondara	8 1/2	Good	16
ROYAL	1 lb.	" Domestic Layers	2 1/2	Choice	24
ROYAL	5 lb.	" Loose California	1 1/2	Choice	30
ROYAL	12 oz.	PASTECOUS GOODS.		CUPPOWDER.	
ROYAL	1 lb.	Farina, 100 lb. kegs	4 1/2	Common to fair	25
ROYAL	5 lb.	Macaroni, per bbl.	7 1/2	Extra fine to finest	25
ROYAL	12 oz.	Macaroni, 100 lb. box	7 1/2	Choice fancy	25
ROYAL	1 lb.	" Imported	7 1/2	Choice fancy	25
ROYAL	5 lb.	Pearl Barley	6 1/2	TOBACCO—Plug.	
ROYAL	12 oz.	Peas, green	6 1/2	Climax	40
ROYAL	1 lb.	Sago, German	6 1/2	Double Pedro	35
ROYAL	5 lb.	Tapioca, 1/2 or 1/4	6 1/2	Peach Pie	37
ROYAL	12 oz.	Wheat, imported	6 1/2	Wedding Cake, bbl.	37
ROYAL	1 lb.	" Domestic	6 1/2	Something Good	37
ROYAL	5 lb.	FLAVORING EXTRACTS.		" Tobacco	37
ROYAL	12 oz.	Jennings' Lemon Vanilla	30	TOBACCO—Fine Cut.	
ROYAL	1 lb.	2 oz. Panel, doz.	30	Sweet Pippin	50
ROYAL	5 lb.	4 oz.	30	Five Star	50
ROYAL	12 oz.	8 oz.	30	Hiawatha	68
ROYAL	1 lb.	1 lb.	30	Sweet Cuba	45
ROYAL	5 lb.	2 lb.	30	Swiss	32
ROYAL	12 oz.	4 lb.	30	Sweet Rascal	32
ROYAL	1 lb.	8 lb.	30	Thistle	42
ROYAL	5 lb.	16 lb.	30	White, No. 1, 1/2 bbl.	42
ROYAL	12 oz.	32 lb.	30	" 10 lb. bbl.	42
ROYAL	1 lb.	64 lb.	30	" 10 lb. kits	42
ROYAL	5 lb.	128 lb.	30	" Family, 1/2 bbl.	42
ROYAL	12 oz.	FINE SALT.		" Holland, kegs	42
ROYAL	1 lb.	Cod, whole	2 1/2	" Holland, kegs	42
ROYAL	5 lb.	" boneless	2 1/2	" Holland, kegs	42
ROYAL	12 oz.	Halibut	10 1/2	" Holland, kegs	42
ROYAL	1 lb.	Herring, ribbed	2 1/2	" Holland, kegs	42
ROYAL	5 lb.	" ribbed	2 1/2	" Holland, kegs	42
ROYAL	12 oz.	" Holland, kegs	0 70	" Holland, kegs	42
ROYAL	1 lb.	" Scaled	24	" Holland, kegs	42
ROYAL	5 lb.	Mask, sh., No. 1, 1/4 bbl.	11	" Holland, kegs	42
ROYAL	12 oz.	" 10 lb. kits	11	" Holland, kegs	42
ROYAL	1 lb.	" 10	13	" Holland, kegs	42
ROYAL	5 lb.	" 10	13	" Holland, kegs	42
ROYAL	12 oz.	Wheat, 1/4 bbl.	0 40	" Holland, kegs	42
ROYAL	1 lb.	" 1/2 bbl.	6 00	" Holland, kegs	42
ROYAL	5 lb.	" 12 lb. kits	1 50	" Holland, kegs	42
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Drugs & Medicines.

State Board of Pharmacy.
One Year—Otmar Eberbach, Ann Arbor.
Two Years—Geo. McDonald, Kalamazoo.
Three Years—Stanley E. Parkhill, Owasco.
Four Years—Jacob J. Jenson, Muskegon.
Five Years—James Verner, Detroit.
President—Geo. McDonald.
Secretary—Jacob Jenson.
Treasurer—Jas. Verner.
Next Meeting—At Star stand House, near Detroit, Tuesday and Wednesday, July 2 and 3.

Michigan State Pharmaceutical Ass'n.
President—Geo. Gundrum, Ionia.
First Vice-President—F. M. Aldorf, Lansing.
Second Vice-President—H. M. Dean, Xiles.
Third Vice-President—O. Eberbach, Ann Arbor.
Secretary—H. J. Brown, Ann Arbor.
Treasurer—Wm. Dupont, Detroit.
Executive Committee—A. H. Lyman, Manistee; A. Bas sett, Detroit; F. J. Wurzburg, Grand Rapids; W. A. Hall, Greenville; E. T. Webb, Jackson.
Local Secretary—A. Bassett, Detroit.

Grand Rapids Pharmaceutical Society.
President, J. W. Hayward, Secretary, Frank H. Scott.
Grand Rapids Drug Clerks' Association.
President, F. D. Kipp; Secretary, Albert Brower.

Detroit Pharmaceutical Society.
President, J. W. Caldwell, Secretary, R. W. Patterson.
Muskegon Drug Clerks' Association.
President, C. S. Koon; Secretary, J. W. Hoyt.

Meeting of Druggists at Lansing on Wednesday.
President Gundrum, of the Michigan State Pharmaceutical Association, sent out the following letter to several members of the Association last Thursday:

IONIA, April 25, 1889.
The Legislature adjourns Friday, April 26, to go to Ann Arbor, and, consequently, the Damon liquor bill (already passed in the House with all the objectionable features) will not likely come up for consideration in the Senate before Tuesday or Wednesday, or possibly not at all next week.

The best thing for us to do in the meantime is, to apply ourselves individually (and our friends collectively) in persuading our Senators, with our voices or pen, or both, to oppose the Damon liquor bill as it stands toward the druggist. The Damon bill will only be a terror to those that are observing the present liquor law, and the druggists that are disgracing the profession now will slip through under the clause, "and any such druggist, clerk, or employee, who shall in any manner or respect willfully make a false or fraudulent affidavit in relation thereto, shall be deemed guilty of perjury, and subject to the pains and penalties thereof." The conscientious druggist will be appalled with the great oath he takes every full moon, "And said affidavit shall declare that the applications and orders, sales and gifts of spirituous, intoxicating, malt, brewed, fermented or vinous or mixed liquors recorded within the record book to which the affidavit is attached include all the sales or gifts of any such liquors aforesaid, and the full names of the persons to whom sold, together with the purpose to which the same was to be applied, made at the store of the affiant during the month last past."

This bill, in my opinion, will, if passed, bring forth no better results than the present liquor law, as it is left, like the present law, to enforce itself; it will depend entirely on the character of the druggist. It will add expense and annoyance to the already poorly-paid profession of pharmacy. Yours truly,
Geo. GUNDNUM, President.

Frank Wells, of Lansing, has since arranged with the Senate committee having the Damon bill under consideration to give the druggists of the State a hearing on Wednesday evening, May 1. President Gundrum has accordingly named Wednesday afternoon as the proper time to meet and decide upon what plan to pursue.

THE TRADESMAN would urge every druggist who can possibly leave home to attend the meeting and make a personal appeal to his Senator. Those who cannot spare the time to go to Lansing should surely write a letter to his Senator, soliciting his friendly action in the premises.

"Let There Be Light."
SHERWOOD, April 25, 1889.
E. A. Stowe, Grand Rapids:
DEAR SIR—A letter from Corwin F. Miller, in the last issue of THE TRADESMAN, attracts my attention. I have been in the drug business for several years and I have tried to avoid the sale of liquor in various ways: I give bonds and try to live up to the law in all ways. I have had books arranged and would sell liquor to any person, unless they would sign their name as requiring it for medicine—but that did not work.

I tried by selling none on prescriptions—but that did not work.
I have black-listed (made for myself a list of persons whom I would not sell to under any circumstances)—but they get it often in some unknown way or through some person not on the list.
Now, I am only one of many who do not like the liquor trade; but how can a druggist keep a drug store and not keep liquors in stock for prescription trade? I have many prescriptions that require liquor, either brandy, gin or whisky, to say nothing of the uses in making the preparations according to the Dispensary. Then, again, there is a legitimate trade that honestly requires liquor.

I would like an expression from others who are truly temperance men. I never sell by the drink, nor do I allow tipping in any form. I do not use myself. I know the improper use of it is a curse.
If any one can give any light upon the question, let them do so for the benefit of the druggists who are temperance men.
Yours truly
W. R. MAXDIGO.

The subject above referred to is so important in its bearings on the drug trade that THE TRADESMAN has requested Mr. Miller to supplement his article in last week's paper with a full explanation of the methods he found it necessary to adopt in order to carry the reform into effect.

Some hints regarding the China tea crop of 1889-90 are said to be coming to hand more or less ambiguous in character, and probably not altogether reliable as yet, though they generally indicate a larger yield, and, in some cases, have suggested as much as 25 to 30 per cent. over the present season.

Grand Rapids Drug Clerks' Association.

About thirty of the drug clerks of the city have organized a society under the style of the Grand Rapids Drug Clerks' Association. The Association is officered as follows:
President—Frank D. Kipp.
Vice Presidents—W. E. Osborn and V. H. Middleton.
Secretary—Albert Brower.
Treasurer—W. S. Temple.
Executive Board—President, Secretary, Adolph Wilson, Wm. Wolf and Earl Allen.
The constitution and by-laws of the Association are as follows:

PREAMBLE.
Knowing the benefits to be derived from a union of the drug clerks of this city, and believing that a degree of social feeling among its members, and a familiarity with pharmaceutical matters otherwise not attainable, can thereby be secured, we do hereby resolve and constitute ourselves into a permanent organization, to meet at such times and places as will be decided hereafter.

ARTICLE I.
Name and Objects.
Section 1. This organization shall be known as the Grand Rapids Drug Clerks' Association.
Sec. 2. Its objects are to advance the interests of drug clerks; the cultivation of a greater degree of social harmony; to promote sociability and good feeling among its members by uniting them into closer fellowship with each other; and the acquisition of pharmaceutical knowledge by the discussion of subjects pertaining to pharmacy and its branches, and the reading of scientific papers and essays.

ARTICLE II.
Members.
Section 1. Any person, not a proprietor of a pharmacy (wholesale or retail), residing in Grand Rapids or vicinity, who is a registered or assistant registered pharmacist, of good moral character, is eligible for membership.
Sec. 2. Any person desiring admission to the Association shall make a written application, signed by at least two members in good standing, and shall be balloted for, as directed in the following section:
Sec. 3. A vote of two-thirds of the members present at any meeting elects a candidate for membership.
Sec. 4. Each member pays into the hands of the Treasurer \$1 initiation fee and \$2 annual dues, payable semi-annually.
Sec. 5. After having paid the required dues, and signed the constitution, such member is entitled to vote and hold office.
Sec. 6. No member shall have a right to vote or hold office who has not paid his dues.
Sec. 7. If any member should be charged with conduct unbecoming a member of this Association, the charges shall be investigated by a committee appointed for the purpose; and, if substantiated, he may be expelled by a two-thirds vote of the members present at any regular meeting.
Sec. 8. Any member being absent two or more consecutive meetings will be fined 25 cents for each meeting, unless he shall be excused by a committee appointed for that purpose.
Sec. 9. Any member who becomes a proprietor of a pharmacy may be elected an honorary member.
Sec. 10. Any person of eminent scientific standing may be elected an honorary member on the recommendation of the executive board.
Sec. 11. Honorary members shall be exempt from payment of dues.

ARTICLE III.
Officers.
Section 1. The officers of this Association shall be a President, Vice-President, Second Vice-President, Secretary, Treasurer, and an Executive Board consisting of five members.
Sec. 2. The officers shall be elected by ballot at the annual meeting, and remain in office until their successors are elected.
Sec. 3. At the regular meeting next preceding the annual meeting, a committee of five for nomination of officers shall be elected by ballot, and report at the annual meeting.
Sec. 4. Vacancies occurring by resignation or otherwise shall be filled by formal election at any meeting.

ARTICLE IV.
Duties of Officers.
Section 1. It shall be the duty of the President to preside at all meetings of the Association, maintain order among the members, and appoint all special committees, unless it is otherwise ordered by a majority of the members present. At the annual meeting he shall present a report of the proceedings of the Association for the year, with any suggestions for its future management that may be gained from his experience.
Sec. 2. In the absence of the President, the duties of the chair shall devolve upon the Vice-President. In the absence of the Vice-President, the Second Vice-President shall preside; and if the Second Vice-President be absent, a chairman pro tem. shall be chosen.
Sec. 3. The Secretary shall keep a correct record of all the proceedings of the Association, keep a complete list of members, and give them three days' notice of all meetings. He shall make out all bills and deposit them with the Treasurer and take a receipt, draw all orders on the Treasurer, render a report at the annual meeting, or as often as required, have the custody of all reports, essays, and communications belonging to the Association, receive and answer all correspondence, and keep it on file, and notify committees of their appointment, officers of their election, and members of their acceptance.
Sec. 4. The Treasurer shall keep all the funds of the Association, keep a correct account of all receipts and expenditures, collect all money due the Association, pay all orders drawn on him by the Secretary, countersigned by the President, and accompanied by the proper vouchers. He shall present a statement at the annual meeting, or as often as may be required by the Executive Board, who shall retain the right to examine, at any time, the books of the Treasurer.

Grand Rapids Drug Clerks' Association.
He shall deliver to his successor all books, papers, etc., belonging to the Association.
Sec. 5. The Executive Board shall have the general management of the affairs of the Association; appropriate such funds as they may deem necessary; levy special assessments when necessary; provide suitable rooms for meeting, and report at every regular meeting of the Association.

ARTICLE V.
Meetings.
Section 1. The Association shall meet on the second of each month during the year, for the purpose of social and intellectual advancement, and for the transaction of business.
Sec. 2. The regular meeting in April shall be the annual meeting.
Sec. 3. A special meeting of the Association may be called by the President, at the request of three members of the Executive Board.
Sec. 4. A meeting of the Executive Board may be called by the President, at the written request of three members of said Board.

ARTICLE VI.
Amendments.
No amendment or alteration shall be made to this constitution, except by a two-thirds vote of the members present at any meeting, and notice shall be given at a previous meeting.
BY-LAWS.
Article I.
Section 1. Nine members, the presiding officer and Secretary shall constitute a quorum at any meeting of the Association.
Sec. 2. Three members shall constitute a quorum at any meeting of the Executive Board.
Order of Business.
1. Roll call.
2. Reading of minutes of preceding meeting, correcting, if necessary, and adoption.
3. Election of candidates for membership.
4. Reports of committees.
5. Unfinished business and new business.
6. Reports of officers.
7. Election and installation.
8. Reading of essays and written communications.
9. Queries, debating, and conversation.
10. Adjournment.

Detroit Drug Notes.
Detroit druggists are looking forward with pleasant anticipation to the next game of base ball with their Cleveland brethren. The game will probably be played in the early part of June. It is proposed to give the Cleveland boys a royal welcome and a good trouncing. A. W. Allen will captain the Detroiters.
F. W. R. Perry, the popular Woodward avenue pharmacist, has gone on a two months' trip. We can't all afford to go for that length of time, but no one grudges Mr. Perry all the pleasure he can have. There is no man in the business thought more of by his competitors than F. W. R. P.
Mueller's new drug store, corner of Woodward avenue and Congress street, is a handsome one.
The article published in THE TRADESMAN some time ago, suggesting an occasional change on the Board of Pharmacy, is favorably commented upon by many druggists of this city. The impression seems quite general that if a change was made each year there would be no trouble in securing the services of good men for the place.
The members of the Detroit Pharmaceutical Society are more than pleased with their new quarters, they are airy, light and centrally located.

Violet Copying Ink.
According to the *Journal de Pharmacie*, the following makes a most excellent writing and copying fluid:
Extract of camphorwood..... 40 parts
Oxalic acid..... 5
Alum, in fine powder..... 30
Glycerin..... 10
Rhin. or distilled water..... 300
Potassium bichromate..... 5
Wood vinegar..... 50
Add the glycerin to 800 parts of the water, and dissolve the extract, oxalic acid and alum in the mixture. Dissolve the bichromate in the balance of the water, and after letting the solutions stand for twenty-four hours, mix them. Let stand for another day, and then pour the mixture into a copper kettle, bring to a boil, and while boiling add the wood vinegar. After allowing the liquid to boil for a minute, remove from the fire and let cool. Set aside to settle, after which rack off into suitable bottles. This ink gives a brilliant script, and copies made therefrom are bright and legible.

Mineral Wax.
The first car-load of mineral wax, a substitute for beeswax, and which will be largely used by electricians, recently arrived in New York. It is called ozocerite, and is found about 414 miles east of Salt Lake City, where there is the only source of supply yet known except in Galleia, Austria. Ozocerite contains from 85 to 90 per cent. of pure wax. Its color varies from a light yellow to dark brown or black. It requires from 160 to 100 degrees Fahrenheit to melt it, and it is claimed to be the best insulator known. It possesses the greatest resistance to an electrical substance and is acid proof. It has been used by blacking manufacturers and in the manufacture of sealing wax. When it is refined it is called ceresin, and can be used just as beeswax is used. It costs just one-third as much as beeswax. Candles and dolls can be made with it.

The Drug Market.
There are no changes to note this week. Opium is firmer. Quinine is easy. Morphia is steady.
The Home Savings Bank, of Detroit, has opened its branch bank on Junction avenue.

Another Drug Store in Kalamazoo.

Will McDonald, for several years in the employ of his brother, Geo. McDonald, at Kalamazoo, has concluded to embark in the drug business on his own account as soon as the necessary preliminaries can be arranged. He was in Grand Rapids a couple of days last week, looking up the subject of fixtures.

No Registered Pharmacist There.
The carelessness of the managers of the Grange store at Allegan was exemplified recently. A Cheshire lady bought what she supposed was Epsom salts. After taking one dose she was seized with terrible pains, and but for a promptly administered emetic might have died. The drug was saltpetre.
Every druggist should carry "Our Knocker" cigars in his showcase. For sale only by M. H. Treusch & Bro.

CINSENC ROOT.
We pay the highest price for it. Address
PECK BROS., Wholesale Druggists, GRAND RAPIDS.

Wholesale Price Current.

ACIDUM.	
Aceticum, German.....	80 10
Boric acid.....	80 10
Carbonic acid.....	40 10
Citricum.....	80 10
Hydrochloric.....	30 5
Nitricum.....	10 12
Oxalicum.....	13 20
Phosphoric acid.....	13 20
Salicylicum.....	1 40 10
Sulphuricum.....	13 20
Tannic acid.....	13 20
Tartaricum.....	40 10

AMMONIA.	
Aqua, 15 deg.....	30 5
" 18 deg.....	40 5
Carbonas.....	11 10
Chloridum.....	13 20

ANILINE.	
Black.....	2 00 25
Brown.....	80 10
Red.....	45 10
Yellow.....	2 00 30

BALSAMUM.	
Copalba.....	65 70
Peru.....	60 10
Terabin, Canada.....	50 10
Toluatum.....	45 10

CORTEX.	
Abies, Canadian.....	15
Cassia.....	11
Cinchona Flava.....	18
Eucyonimus atropurp.....	18
Mirrica Cerifera, po.....	15
Prunus Virgin.....	12
Quillaia, grd.....	12
Ulmus po (Ground 12).....	10

EXTRACTUM.	
Glycerizha Glabra.....	24 25
" po.....	33 35
Haematox, 15 lb. box.....	11 10
" 30 lb. box.....	22 10
" 45 lb. box.....	14 15
" 60 lb. box.....	16 17

FERRUM.	
Carbonate Precip.....	15
Citrate Solubile.....	30 50
Ferrocyanidum Sol.....	50
Solnt Chloridum.....	15
Sulphate.....	13 20
" pure.....	7

FLORA.	
Arnica.....	14 10
Antemiss.....	30 15
Matricaria.....	30 15

FOLIA.	
Barosma.....	10 12
Cassia, Acutifol, Tin.....	25 28
Cassia, ovata.....	35 50
Salvia officinalis, 1/2.....	10 12
Ura Ursi.....	8 10

GUMMI.	
Acacia, 1st picked.....	10 10
" 2d.....	9 10
" 3d.....	8 10
" sifted sorts.....	6 10
Albica.....	7 10
Aloe, Barb. (po. 60).....	50 60
" Cape, (po. 30).....	12 10
" Socotra.....	12 10
Catechu, 15, (5 1/2 1/2).....	10 12
Ammonia.....	25 30
Asafoetida, (po. 30).....	30 35
Benzoinum.....	30 35
Camphore.....	35 40
Cassia.....	35 40
Galbanum.....	30 35
Gamboge, po.....	80 95
Guaiaicum, (po. 45).....	50
Kino, (po. 25).....	20
Mastic.....	60 100
Myrrh, (po. 45).....	3 00 30
Opil, (4 50).....	30 35
Shellac.....	25 30
" bleached.....	25 30
Tragacanth.....	30 35

HERBA—In ounce packages.	
Absinthium.....	25
Eupatorium.....	20
Lobelia.....	25
Mentha.....	25
Mentha.....	25
" Vir.....	25
Rue.....	25
Tanacetum.....	25
Thymus.....	25

MAGNESIA.	
Calcined, Pat.....	50 60
Carbonate, Pat.....	50 60
Carbonate, K. & M.....	50 60
Carbonate, Jennings.....	50 60

OLEUM.	
Absinthium.....	50 60
Amygdalae, Dulc.....	45 55
Amygdalae, Amarac.....	25 35
Carboneum.....	25 35
Anis.....	25 35
Aurant Cortex.....	25 35
Bergamini.....	25 35
Cajuputi.....	25 35
Caryophylli.....	25 35
Cedar.....	25 35
Citronella.....	25 35
Conium Mac.....	25 35
Coriandrum.....	25 35
Cubebae.....	15 20
Erethacanth.....	90 100
Erigeron.....	25 35
Gaultheria.....	25 35
Geranium, ounce.....	75 100
Hopsid, Sem, gal.....	15 20
Hedera.....	15 20
Juniperi.....	50 60
Lavendula.....	90 100
Sanicula.....	25 35
Mentha Piper.....	25 35
Mentha Verid.....	25 35
Rosmarini.....	25 35
Roseae, ounce.....	25 35
Sassafras.....	25 35
Sassafras, 1/2.....	25 35
Sassafras, 1/2.....	25 35
Sassafras, 1/2.....	25 35
Thyme.....	40 50
Theobromas.....	15 20

POTASSIUM.	
Bi Carb.....	15 20
Bichromate.....	15 20
Bromide.....	30 40

Polishina

This is the Time to Paint.
The Best is Always the Cheapest.
WE HAVE SOLD THE
Pioneer Prepared Paint
For many years and
GUARANTEE
Same to
Give Satisfaction.
Dealers in paints will find it to their interest to write us for prices and sample cards.
HAZELTINE & PERKINS DRUG CO., GRAND RAPIDS, MICH.
Should Send \$1 to
E. A. Stowe & Bro.
Grand Rapids, Mich.
for one of their improved
DRUGGISTS LIQUOR & POISON RECORDS

CINSENC ROOT.
We pay the highest price for it. Address
PECK BROS., Wholesale Druggists, GRAND RAPIDS.

Wholesale Price Current.

ACIDUM.	
Aceticum, German.....	80 10
Boric acid.....	80 10
Carbonic acid.....	40 10
Citricum.....	80 10
Hydrochloric.....	30 5
Nitricum.....	10 12
Oxalicum.....	13 20
Phosphoric acid.....	13 20
Salicylicum.....	1 40 10
Sulphuricum.....	13 20
Tannic acid.....	13 20
Tartaricum.....	40 10

AMMONIA.	
Aqua, 15 deg.....	30 5
" 18 deg.....	40 5
Carbonas.....	11 10
Chloridum.....	13 20

ANILINE.	
Black.....	2 00 25
Brown.....	80 10
Red.....	45 10
Yellow.....	2 00 30

BALSAMUM.	
Copalba.....	65 70
Peru.....	60 10
Terabin, Canada.....	50 10
Toluatum.....	45 10

CORTEX.	
Abies, Canadian.....	15
Cassia.....	11
Cinchona Flava.....	18
Eucyonimus atropurp.....	18
Mirrica Cerifera, po.....	15
Prunus Virgin.....	12
Quillaia, grd.....	12
Ulmus po (Ground 12).....	10

EXTRACTUM.	
Glycerizha Glabra.....	24 25
" po.....	33 35
Haematox, 15 lb. box.....	11 10
" 30 lb. box.....	22 10
" 45 lb. box.....	14 15
" 60 lb. box.....	16 17

FERRUM.	
Carbonate Precip.....	15
Citrate Solubile.....	30 50
Ferrocyanidum Sol.....	50
Solnt Chloridum.....	15
Sulphate.....	13 20
" pure.....	7

FLORA.	
Arnica.....	14 10
Antemiss.....	30 15
Matricaria.....	30 15

FOLIA.	
Barosma.....	10 12
Cassia, Acutifol, Tin.....	25 28
Cassia, ovata.....	35 50
Salvia officinalis, 1/2.....	10 12
Ura Ursi.....	8 10

GUMMI.	
Acacia, 1st picked.....	10 10
" 2d.....	9 10
" 3d.....	8 10
" sifted sorts.....	6 10
Albica.....	7 10
Aloe, Barb. (po. 60).....	50 60
" Cape, (po. 30).....	12 10
" Socotra.....	12 10
Catechu, 15, (5 1/2 1/2).....	10 12
Ammonia.....	25 30
Asafoetida, (po. 30).....	30 35
Benzoinum.....	30 35
Camphore.....	35 40
Cassia.....	35 40
Galbanum.....	30 35
Gamboge, po.....	80 95
Guaiaicum, (po. 45).....	50
Kino, (po. 25).....	20
Mastic.....	60 100
Myrrh, (po. 45).....	3 00 30
Opil, (4 50).....	30 35
Shellac.....	25 30
" bleached.....	25 30
Tragacanth.....	30 35

HERBA—In ounce packages.	
Absinthium.....	25
Eupatorium.....	20
Lobelia.....	25
Mentha.....	25
Mentha.....	25
" Vir.....	25
Rue.....	25
Tanacetum.....	25
Thymus.....	25

MAGNESIA.	
Calcined, Pat.....	50 60
Carbonate, Pat.....	50 60
Carbonate, K. & M.....	50 60
Carbonate, Jennings.....	50 60

OLEUM.	
Absinthium.....	50 60
Amygdalae, Dulc.....	45 55
Amygdalae,	

The Michigan Tradesman

MR. HEFFERNAN'S RIDE.

[CONTINUED FROM FIRST PAGE.]

in party of mounted police happen along an' haul me an' Patsey afore the magistrates, to answer the charge they made agin us?"

"Was it charge I said?" continued Mr. Heffernan, whose bile was evidently rising at the recollection of the injury and humiliation inflicted on him. "There were charges enough to last a regiment for a whole campaign. First they charged us wid highway robbery an' violence; then they charged us wid furious drivin', as if we wor answerable for that crazy fly-away av Tim Dooley's; then wid wilful destruction of county property, be rason of breakin' the toll gate an' smashin' the windy; then they charged us wid cruelty to animals for scaldin' ould Gannon's pig, and last of all wid drunk an' disorderly conduct. But that charge wor too much for me. Me spirits wor that broke that I could bear a good dale, but I couldn't shand that. To think of all that good liquor spilled on the road an' on me clothes, wid niver a thimbleful of it wettin' me lips, and me as dhry as a smoke house chimley, an' thin to charge me wid bein' dhruunk!"

"Ye perjured slanderers!" says I; "divil a dhrop has passed me lips this blessed day!"

"Faugh!" says the magistrate; "ye only make matters worse by yer lyin'; ye shmell like a whisky still now," says he.

"Yer honor," says I, "tis but an ixtarior an' visible sign of an intermal an' lamintable impiness. Sure, the full of a shandard quart av the best liquor ivir distilled is just thrown away over an insinuable suit of clothes, instid of refreshin' the insides of the owner of 'em, worse luck to it!" says I.

"An' I whipped out av me pocket the neck of the broken bottle wid the cork still in it, to show I'd been shpakin' the truth."

"Yer honor can see," says I, "that the potheen that wor in this bottle niver left it by way of the neck."

"Is it yerself," says he, "that has the effrontery to flourish before me eyes the evidences of yer chatin' the revenue, be carryin' smuggled whisky?"

"Tis yer honor that's an excellant judge of that same," says I.

"What d'ye mane, sor?" says he, gittin' as red as a turkey cock.

"That 'tis from the same barrel yer four-gallon keg come from, which ye ordered of me three weeks ago," says I. "An' av I could be dhinkin' her honor's health in a thimbleful of it at the prisint momint," says I, "we could procade wid the explanation of matters wid a dale more spirit."

"Silence, sor!" thundered the magistrate; "yer ontimely livity on'y adds to the malignity of yer offense. Ye are committed to jail for thrial, and ye're imprisoned besides, for contimpt of court," says he.

"Will yer honor be kind enough to inform me," says I, "which sintince is to be ixecuted first, so that I may know when it is I'm imprisoned for contimpt, an' when it is I'm only in jail awaitin' me thrial?" says I.

"The court will not bandy words wid ye," says he wid a wave of his hand. "Tak 'em to the lockup to wanst?" says he to the policemen. "An' be the powers, byes, they jist banded us off to jail widout aven a 'Good day' or 'Save ye kindly,' an' there we'd a laid to this day av we hadn't got out."

"And how did you manage to get clear of the scrape, Terry?" said an interested listener.

"Sonny," answered Mr. Heffernan, with an indulgent wink, "in a week or so they bailed us out, an' Patsey an' me thought a change of climate would be good for the health, so we both wint to England for the harvest worruk, as laborers wor scarce just thin."

"An' is all that thrue, Terry?" said Mr. McGee, inquiringly.

"As thrue as that thunderin' whistle's callin' us back to worruk, Teddy," said Mr. Heffernan, "an' if we don't be hurryin' they'll be dockin' us a quarter of a day, the haythens."

FREDERIC D. STOREY.

A Sly Salesman.

Standing in a prominent hardware store the other day, a stroller watched a lady purchase a pair of shears. She decided upon the size and style desired, and tried four or five pairs, rejecting them all because, she said, they "squeaked." But she was finally suited with a pair that didn't "sneak" and went her way. As the accepted pair happened to be one of those first refused, the salesman was asked how the metamorphosis was effected. "That," said he, "is one of the very simplest secrets of the man who sells shears. Observe this." He picked up a pair of scissors which "squeaked" woefully when worked. Then he ran his thumb and forefinger thoughtfully down the side of his nose and rubbed them over the scissors, which came together as gently and noiselessly as though saturated with oil. "That's all there is of it," he said. "You see, there is always a little oil collected in the corners on the outside of your nostrils. Scrub your nose as hard as you will, the oil will be back there in five minutes. So when a customer comes in, tries a pair of shears and complains that they squeak and come together hard, we can oil them up and make them run smooth without exciting suspicion. What was the oil put on your nose for?"

"To help the hardware man out, I suppose. But then what I told you is a good thing for all nervous people, who don't like squeaky shears, to know."

Telephones in Sweden.

In probably no country in the world, says an English exchange, has the telephone come into more general use than in Sweden. Not only can Stockholm boast the most perfect telephonic arrangements of any capital, in addition to the largest percentage of telephone subscribers, but the east coast and the west coast will soon be in telephonic communication, a line between Stockholm and Gothenburg being in course of erection. Many small towns are in telephonic communication with each other, and the number of subscribers is constantly increasing.

In Malmo, for instance, which has about 40,000 inhabitants, there are 600 subscribers. This town is connected with about thirty smaller towns and country places, with subscribers ranging between 200 and ten.

A Great Australian Railway.

The government of western Australia has come to definite terms with the promoters of the gigantic railway project for the construction of a line from Eucla to connect with the west Australian system, a distance of 800 miles, which, when completed, will bring into railway communion Perth, Adelaide, Melbourne, Sydney and Brisbane. It is expected that the work will occupy ten years. The contractors have agreed to construct the railway on the understanding that for every mile completed they shall receive from the government the gift of 20,000 acres of land. Should they keep their promises, the contractors will become the owners of an estate of 16,000,000 acres, equal in size to one-fourth the territory of Victoria.

G. R. ICE & COAL CO.,

Wholesale and Retail Dealers.

Now—Before any Advance—Write for Prices on Coal.

Grand Rapids Ice & Coal Co.,
52 PEARL ST.

HYDRAULIC ELEVATORS
Water Motors and Specialties
Send for New Catalogue.
Tuerk Hydraulic Power Co.
NEW YORK: CHICAGO:
12 Cortland St. 39 Dearborn St.

WANTED!

We want stocks of goods in exchange for \$100,000 worth of productive real estate in Lansing city property and improved farms.

R. A. CLARK & CO.
Real Estate Brokers Lansing Mich.

E. G. STUDLEY,

Manufacturer and dealer in

Leather and Rubber Belting,
Rubber Goods, Sporting Goods,
Mill and Fire Department Supplies

We manufacture the VERY BEST Pure Oak Tanned, Short Lap, Leather Belt that is made, and make them either Riveted, Pegged or Sewed. Belts repaired, made endless and put on.

Agent for the New York Belting and Packing Company's Rubber Belting, Hose and Rubber Goods for mechanical purposes.

Lubricating Oils and Greases of all kinds, Cotton Waste, Lath Yarn, Hay and Hide Rope, Lace Leather, Belt Fastenings of all kinds, Babbit Metal, Emery Wheels, Disston's Saws, Nicholson's and Black Diamond Files, Hancock Inspirators, Brass Valves of all kinds, Steam and Water Gauges, Lubricators and Grease Cups, Packings of all kinds, Boiler Compound.

Sole Agent for A. G. Spaulding & Bro.'s sporting Goods, and L. Candee & Co.'s rubber boots and shoes.

SEND FOR ILLUSTRATED PRICE LIST.

N 4 Monroe Street,
Grand Rapids, - - Mich.

TO MONTANA, OREGON AND WASHINGTON.

If you are going west bear in mind the following facts: The Northern Pacific Railroad owns and operates 987 miles, or 51 per cent of the entire railroad mileage of Montana; spans the territory with its main line from east to west; is the shortest line to Helena; the only Pullman and dining car line to Butte, and is the only line that reaches Miles City, Billings, Bozeman, Missoula, the Yellowstone National Park, and, in fact, nine tenths of the cities and points of interest in the territory.

The Northern Pacific owns and operates 621 miles, or 56 per cent of the railroad mileage of Washington; its main line extending from the Idaho line via Spokane Falls, Cheney, Sprague, Yakima and Ellensburg, through the center of the Territory to Tacoma and Seattle, and from Tacoma to Portland. No other trans-continental through rail line reaches any portion of Washington Territory. Ten days west over privileges are given on Northern Pacific second class tickets at Spokane Falls and all points West, thus affording intending settlers an excellent opportunity to see the entire Territory without incurring the expense of paying local fares from point to point.

The Northern Pacific is the shortest route from St. Paul to Tacoma by 377 miles to Seattle by 177 miles, and to Portland by 324 miles—time correspondingly shorter, varying from one to two days, according to destination. No other line from St. Paul or Minneapolis runs through passenger cars of any kind into Idaho, Oregon or Washington.

In addition to being the only rail line to Spokane Falls, Tacoma, and Seattle, the Northern Pacific reaches all the principal points in Northern Minnesota and all Dakota, Montana, Idaho, Oregon and Washington. Bear in mind that the Northern Pacific and Shasta line is the famous scenic route to all points in California.

Send for illustrated pamphlets, maps and books giving you valuable information in reference to the country traversed by this great line from St. Paul, Minneapolis, Duluth and Ashland to Portland, Oregon, and Tacoma and Seattle, Washington Territory, and enclose stamps for the new 1898 Rand McNally County Map of Washington Territory, printed in color.

Address your nearest ticket agent, or Chas. S. Fetz, General Passenger and Ticket Agent, St. Paul, Minn.

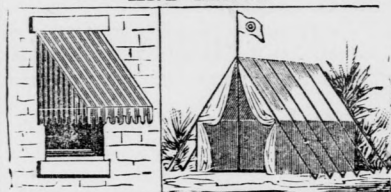
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Photo & Zinc Engraving
Also LEADS, SUGGS, BRASS RULE
WOOD & METAL FURNITURE
MAPLE, ELM, GRAND RAPIDS MICH.

HARDWOOD LUMBER.

The furniture factories here pay as follows for dry stock, measured merchantable, mill culls out:

Basswood, log-run	13 00/215 00
Birch, log-run	15 00/216 00
Birch, Nos. 1 and 2	22 00
Black Ash, log-run	14 00/19 00
Cherry, log-run	25 00/25 00
Cherry, Nos. 1 and 2	50 00/60 00
Cherry, Cull	12 00
Maple, log-run	12 00/13 00
Maple, soft, log-run	12 00/13 00
Maple, Nos. 1 and 2	20 00
Maple, clear, flooring	25 00
Maple, white, selected	25 00
Red Oak, log-run	30 00/31 00
Red Oak, Nos. 1 and 2	34 00/42 00
Red Oak, 3/4 sawed, 6 inch and up	28 00/40 00
Red Oak, 3/4 sawed, regular	30 00/35 00
Red Oak, No. 1, step plank	25 00
Walnut, log-run	25 00
Walnut, Nos. 1 and 2	27 00
Walnut, cull	25 00
Grey Elm, log-run	12 00/13 05
White Ash, log-run	24 00/24 00
White oak, log-run	30 00/32 00
White Oak, 3/4 sawed, Nos. 1 and 2	42 00/43 00

A W N I N G S AND TENTS.



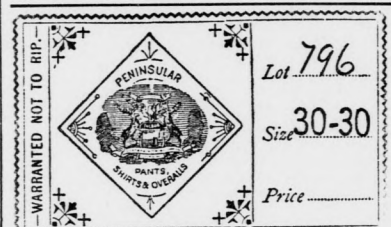
Horse and Wagon Covers, Water Proof Coats, Buggy Aprons, Wide Cotton Ducks, etc. Send for illustrated Catalogue.

Chas. A. Coye,
Telephone 106, 11 Pearl St.

MAGIC COFFEE ROASTER

The most practical hand Roaster in the world. Thousands in use giving satisfaction. They are simple, durable and economical. No grocer should be without one. Roasts coffee and pecans to perfection.

Address for Catalogue and prices,
Robt. S. West,
48-50 Long St.,
Cleveland, Ohio.



Every garment bearing the above ticket is WARRANTED NOT TO RIP, and, if not as represented, you are requested to return it to the Merchant of whom it was purchased and receive a new garment.

STANTON, SAMPSON & CO.,
Manufacturers, Detroit, Mich.

WHY WEAR PANTS
That do not fit or wear satisfactorily, when you can buy the Detroit Brand, that are perfect in style and workmanship.



PERFECT FIT.
Superior Make
PANTS and OVERALLS.
ASK FOR THEM!

Advertising Cards and Specialties.

We carry a larger stock of these goods than any other house in this country. Are Manufacturers, Importers and Publishers of 7,000 styles. Catalogue free. Samples we charge at cost and allow a rebate after we receive orders sufficient to justify us.

Novelty Card and Advertising Co.,
103-57 Monroe St., Chicago, Ill.

TIME TABLES.

Grand Rapids & Indiana.

GOING NORTH.	Arrives.	Leaves.
Traverse City & Mackinaw.	7:50 a m	11:30 a m
Traverse City & Mackinaw.	9:05 a m	11:30 a m
From Cincinnati.	7:20 p m	3:55 p m
For Potosky & Mackinaw City.	3:55 p m	5:00 p m
Saginaw Express.	11:30 a m	7:30 a m
Saginaw express runs through solid.	12:30 p m	4:10 p m

7:30 a. m. train has chair car for Traverse City. 11:30 a. m. train has chair car for Potosky and Mackinaw City.

5:00 p. m. train has sleeping car for Potosky and Mackinaw City.

GOING SOUTH.

Cincinnati Express.	7:15 a m	11:45 a m
Fort Wayne Express.	10:30 a m	11:45 a m
Cincinnati Express.	4:40 p m	5:00 p m
From Traverse City.	10:40 p m	5:00 p m

7:15 a m train has parlor chair car for Cincinnati. 5:00 p m train has Woodruff sleeper for Cincinnati. 5:00 p. m. train connects with M. C. R. R. at Kalamazoo for Battle Creek, Jackson, Detroit and Canadian points, arriving in Detroit at 10:45 p. m. Sleeping car rates—\$1.00 to Potosky or Mackinaw City. \$2 to Cincinnati. All Trains daily except Sunday.

Muskegon, Grand Rapids & Indiana.

Leave.	Arrives.
7:05 a m.	10:45 a m
11:15 a m.	4:45 p m
4:20 p m.	7:45 p m

Leaving time at Bridge street depot 7 minutes later. C. L. LOCKWOOD, Gen'l Pass. Agent.

GOING EAST.

Detroit Express.	6:50 a m	10:30 a m
Through Mail.	1:05 p m	5:10 p m
Through Mail.	4:55 p m	5:10 p m
Grand Rapids Express.	10:40 p m	7:00 a m
Night Express.	6:40 a m	7:45 a m

Detroit Express has parlor car to Detroit, making direct connections for all points East, arriving in New York 10 a. m. next day. Limited Express, East, has through sleeper Grand Rapids to Niagara Falls, connecting at Milwaukee Junction with through sleeper to Toronto.

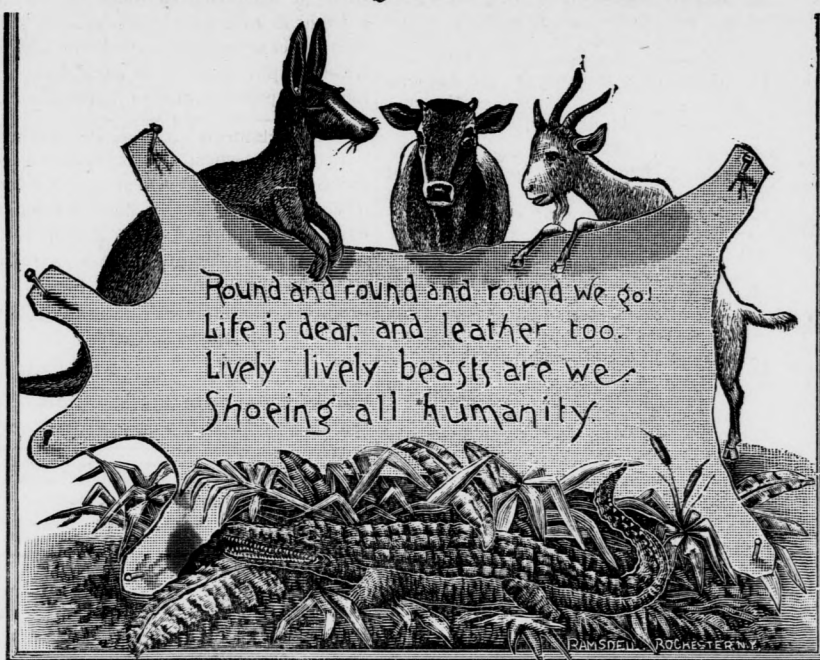
Through tickets and sleeping car berths secured at D. G. H. & M. N. Y. offices, 23 Monroe St., and at the depot. Jas. CAMPBELL, City Passenger Agent.

Toledo, Ann Arbor & Northern.

For Toledo and all points South and East, take the Toledo, Ann Arbor & North Michigan Railway from Owosso Junction. Sure connections at above point with trains of D. G. H. & M. and connections at Toledo with evening trains for Cleveland, Buffalo, Columbus, Dayton, Cincinnati, Pittsburgh, Creston, Orville and all prominent points on connecting lines.

A. J. PAISLEY, Gen'l Pass. Agent

Trade-Mark Registered, No. 16476.



"THERE'S NOTHING LIKE LEATHER." WE USE NO IMITATIONS.
EVERY PAIR WARRANTED.

ATTENTION, RETAIL MERCHANTS!

Increase your Cigar Trade by selling the

B BMA A B. M. A. BMA A

Named in Compliment to the

Michigan Business Men's Association,

And especially adapted, both in Quality and Price, to the requirements of the
RETAIL GROCERY TRADE.

Absolutely THE BEST 5 Cent Cigar on Earth!
PRICE, \$30 PER THOUSAND.

The Telfer Spice Company,

MANUFACTURERS' AGENTS, GRAND RAPIDS.

CANDY! We manufacture a full line, carry a heavy stock, and warrant our goods to be STRICTLY PURE and first class.
PUTNAM & BROOKS.

W. STEELE

Packing and Provision Co.

GRAND RAPIDS, MICH.

WHOLESALE DEALERS IN

Fresh and Salt Beef, Fresh and Salt Pork, Pork Loins, Dry Salt

Pork, Hams, Shoulders, Bacon, Boneless Ham, Sausage

of all Kinds, Dried Beef for Slicing.

LARD

strictly Pure and Warranted, in tierces, barrels, half-bbls., 50 lb. cans, 30 lb. cans, 3, 5 and 10 lb. pails

Pickled Pigs' Feet, Tripe, Etc.

Our prices for first-class goods are very low and all goods are warranted first-class in every instance. When in Grand Rapids, give us a call and look over our establishment. Write us for prices.

Thompson's Sold Only by
J. H. THOMPSON & CO.,



IMPORTERS OF

Teas, Coffees

AND

Spices,

DETROIT, MICH.

COFFEE.

PINGREE & SMITH,

DETROIT, MICH.

Six Unsolicited Testimonials from as many States.

DAWSON, MINN., Feb. 18, 1889.
I have a strong preference for your goods, which has been acquired by seven years' handling, and all the shoes of your make handled in that time I have warranted every pair without a single pair coming back to me.
CHAS. HALVORSON.

MONROE, MICH., March 19, 1889.
We have received goods and looked them over and must acknowledge that this is the cleanest and nicest lot of shoes you have ever sent us. It affords us great pleasure to receive goods in this way.
E. YAEGER & SON.

OCONOMOWOC, WIS., March 15, 1889.
Your goods are satisfactory in every way.
L. J. STONE & CO.

SAVANNAH, MO., March 14, 1889.
The goods all opened satisfactory.
THOMAS. J. BIER & CO.

CHICAGO, ILL., March 22, 1889.
The goods are very satisfactory.
COMAN & MUNGER.

CARLISLE, KY., April 16, 1889.
Your goods are always good and your treatment always courteous.
J. A. CHAPPEL.

PINGREE & SMITH, Detroit, Mich.

MANUFACTURERS OF
FINE AND MEDIUM GRADE SHOES.

CHICAGO OFFICE, 221 FIFTH AVE.

BROWN'S SEEDS
Clover, Timothy, Alfalfa, Alsike, Red Top, Hungarian, Millet.

We carry a large assortment of all kinds of Seeds, Onion Sets and Seed Potatoes. Parties wishing anything in this line please write to us.

We have taken great pains to have our seeds pure and reliable. Our stock is fresh, and if you want anything in the way of Garden or Field Seeds, you can get them of us cheaper than sending out of the State.

Alfred J. Brown's Seed Store,
GRAND RAPIDS, MICH.

Arctic Manufacturing Co.

Grand Rapids,

OFFER TO THE TRADE WHO BUY

1/2-lbs Reward Baking Powder, 4-dozen Cases, with 45 Premiums—Glass Dishes, Assorted, All Large Pieces, for - - - \$8.00

1-lbs Reward Baking Powder, 4-dozen Cases, with 49 Premiums, Decorated China Dishes, All Large Pieces, for - - - \$17.00.

The above Prizes are Very Attractive Goods and New Assortments.

The quality of Reward Baking Powder is unequalled and warranted to make light, nutritious bread, biscuits and cakes. Saves eggs, milk and shortening and makes 40 pounds more bread to the barrel of flour.

Oranges! We are wholesale agents for the Fancy California Mountain Seedlings and headquarters for all kinds of Messina oranges.
PUTNAM & BROOKS.