VOL. 6.

GRAND RAPIDS, WEDNESDAY, MAY 1, 1889.

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Read! Ponder!-- Then Act!

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St. Joseph, Mich., Feb. 23, 1889. DANIEL LYNCH, Grand Rapids:

DEAR SIR-Permit us to congratulate you upon the trade w are working up on your Imperial Baking Powder. We have had it tested by the most competent cooks in the city and they pronounce it fully equal to any powder on the market;

Yours very truly, KING & COOPER.



'LOS DOCTORS' Ils free from AR TIFICIAL FLAire, contains one-third more pure Havana tobaco than any ten-cent Key West or two for 25 cents mported cigar you can get.

FREE SMOKING, MILD AND RICH. For Sale by 20,000 Druggists throughout the

J. H. I. Cigar.

The Very Best Nickel Cigar in America Hazeltine & Perkins Drug Co., Wholesale Agts., Grand Rapids

Millers, Attention Paper - Box - Factory,

We are making a Middlings Purifier and Flour Dresser that will save you their cost at least three times each year.

They are guaranteed to do more work in less space (with power and less waste) less than any other machines of their class.

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ACTUAL BUSINESS PRACTICE at the Grand Rapids ucates pupils to transact and record business as it is done by our best business houses. It pays to go to the best. Shorthand and Typewriting also thoroughly taught. Send for circular. Address A. S. PARISH, successor to C. G. Swensberg.

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And all dealers are invited to send samples and write for prices that can be obtained in this market.

We do a COMMISSION BUSINESS and our aim is to obtain the highest market price for all goods sent us. Not only

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but also ALL KINDS OF PRODUCE. We can sell as well as anyone. We invite correspondence. BARNETT BROS., 159 So. Water St., CHICAGO.

> "FLOR DE MOEBS," Straight 10c. "Detroit Sluggers," Favorite 5-Centers.

Sold by Dealers Everywhere.

GEO. MOEBS & CO., 92 WOODWARD AVE., DETROIT.

He was a dapper and dandy, And sweeter than candy, His shoes nicely shined and a shine on hi

A little round stone He had picked up and thrown About half-way across where he thought he

could step:
When he took careful aim,
And jumped to the same,
For a moment it seemed that success crowned his leap.

But "there's many a slip
Twixt the cup and the lip,"
And his foot struck the stone with an ominor
thud;
The stone rolled around, The stone rolled around,
And his sweetness sat down
On the floor of his pants in six inches of mud.

MR. HEFFERNAN'S RIDE.

"Whin I wor on the ould dart, byes," said Mr. Terence Heffernan to his mates in the dinner hour, "I had no occasion to work at such ondignifyin' employmint as hod carryin'. Me father wor a shmall farmer in the County Clare, and his uncle on the mother's side wor cousin to a brother-in-law av the Mayor of Cork. Indade, if it worn't like boastin', I moight say that me ancisthors claim discint—"

"From Brian Boru an' the kings av Connaught, I s'pose," interrupted Teddy "An' so, for the matther o' that, e. But, sure, in this counthry do mine. we're all Raypublicans—that is to say, Dimmicrats; an' I'm not the man to be flauntin' me ryal pidigree in the faces av the free citizens of this great raypublic. I'm contint to submerge me prayroga-tives ontil the time whin ould Ireland is free from the yoke of the Saxon toyrant."

"As I wor saying," went on Mr. Heffer nan with a slight accession of dignity, but not otherwise noticing the interruption, "me father wor a shmall farmer—"
"It's thrue as ye're aloive, Terry, me interrupted the irrepressible M'Gee; "an' wasn't it me own father as

wor his landlord, an' didn't he charrge him a raysonable rint, an' niver throuble him whin he was in arrears? "Hould yer whist, ye lyin' blather-skite!" said Mr. Heffernan. "Ye didn't

belong in Clare at all, but in Donega ye're father niver owned a scrap av estate at all, but what he carried aroundl wid him on the sowls of his brogues. But, as I wor sayin', me father wor a shmall

farmer-"I'm yer witness for that, Terry, niver fear," said Teddy M'Gee; ye've tould us that twice afore, an' be the time ye've made up the round dozen, these jintlemen 'll be afther wakin' up to the fact. "Did ye iver hear, byes," resumed Mr. Heffernan, in desperation, "how I came

to be comin' to this country?"

"Sure an' we did," answered M'Gee; "the Immigration Society gave ye a free steerage pass on the City of Brussels, an" ye came, as all the rest of us did, be wather."

"Bad cess to ye intirely, ye spalpeen," said Terence, in a rage, "ye've no manners at all, at all, but what ye sthole from the pig pen. An' if the jintlemen here don't want to be listenin' to me narrative, 'tis meself as can resarve it for a more apprayciative audience!"

And he relapsed into a dignified silence and refused to be appeased. At length, after profuse apologies from Teddy, and due representation from the others that no weight should be given to the wanderings of such an irresponsible character as he, Mr. Heffernan consented to pocket the affront and resume:

"As I wor sayin', me father wor a shmall farmer—"

"Ye did," murmured Teddy. But a warning look checked him, and the narrator was allowed to continue without like a cork out of a beer-bottle.

din's an' christenin's, an' fairs, wid good atin' an' whisky galore, an' wid more broken heads at the ind than yez could shake a shtick at! Ah, byes, but thim was the days, wid twinty-four hours av sunlight, an' a glass an' a song an' a joke an' a kiss for ivery was av 'or.

sunight, an' a glass an' a song an' a joke an' a kiss for ivery wan av 'em.

"But I was tellin' ye. There was a weddin' over be Ballyduff, an' me an' Patsey Gahagan wor invited. It wor to be a rale gintale affair, wid lashin's av good atin' an' dhrinkin', an' wid the best sawin' at the reins hard enough to cut through a tin-inch plank, an' wid no cut through a tin-inch plank. good atin' an' dhrinkin', an' wid the best sawin' at the reins had choosed atin' an' dhrinkin', an' wid the best sawin' at the reins had choosed an' wid no fiddlers an' dancers in the county, an' through a tin-inch plank, an' wid no bein' as it wor sivin miles or more away, we didn't want to be futtin it, but on the ticklin' her ears wid a feather.

"All the worse for his gate, says 1, yer word, an he had tup mains av the conveyance an' held it up has an app'intment to kape, an' don't mane to shtop till she raches the ind of mane to shop till she raches the ind of mane to shop till she raches the ind of mane to shop till she raches the ind of mane to shop till she raches the ind of ma conthrairy, to be doin' the thing in style;

so says I to him:
"Patsey, don't ye think we'd betther
be takin' yer father's pony an' jauntin' car?

"'Av ye're axin' me opinion,' says Patsey, 'me answer'll be in the nigative.' "'An' what for, now?' says I.

av the car, an' usin' the sate for chairs, an' me father lint wan av the wheels to a neighbor who'd had a misfortune wid his'n, an' the 'tother wheel is wantin' a tire, an' most av the spokes, an' the pony is as lame as a cripple an' has got the—' "'Say no more, Patsey,' says I, 'yer excuse is sufficient.'

dan. Terry?' says he.

"''Tis an iligant time ye'll be havin' there,' says he.

"'An' how'll we be goin' father?"

"'We'd rather be ridin,' says I. "'Sure, an' I don's blame ye,' says he, wy ye can wan that's fool enough to lind ye the loan av their con-

veyance.'
"'Father,' says I, 'I wor thinking 'twould be a good idea to be takin' our

"'Amn't I afther usin' the same,' says know. he, 'to be visitin' the high sheriff in the

but borryin' Tim Dooley's mare.'
"The upshot av the whole matther wor," remarked Mr. Heffernan, "that we borrowed Tim's mare an' convaniency an' set out wan fine mornin' in June, me the plight we were in, he did his best to broom. an' set out wan fine mornin' in June, me in an iligant blue swallow-tail coat wid brass buttons which belonged to me grandfather, an' him in a pink shootin' jacket which the squire giv' him for runnin' errands. An', be the powers, there worn't in all Ireland two happier byes than we wor!

"Now, Tim's mare wor a quare crathur who have been could niver shoop her, and whin she shtopped 'twor the divil's own work to git her goin' agin. She reserve where was not the pilght we were in, he did his best to turn the cart out of the roadway. But the old mare wor too quick for him.

"Now, Tim's mare wor a quare crathur wheels wint intil a rut, and upset the worn't he cart, an' he worn't he and upset the worn't he cart out of turn the cart out of turn the cart out of will have the roadway. "Will a sa we got forninst the cart, an'

her, and whin she shtopped 'twor the divil's own work to git her goin' agin. She wasn't what yez would call a beauty, but a dacent-lookin' roadster, barrin' the spring halt, an' ringbones on her forrad feet, an' a blood spavin on her off hindleg, an' a thrifle av a hump on her back. But, saints preserve us! whin she laid her ears back an' tuk the bit betune her teeth, she made the road disappear undhernathe her like wather down a mill-

"The sate's slippery, Terry,' said Patsey, whin we got fairly on the road.
""Tis because Tim has been afther varnishin' it, to make it luk nate and

tidy,' said I.
"'An' it it slope's oncomfortably, said he. "'A down-grade's the aisiest thravel-

ing,' says I.
"'I'll be fallin' off, sure,' said he, as the mare wint off wid a tare; for the convaniency, bein' widout springs, jolted up an' down wid ivery rut an' turn av

the road.
"'Yee won't, if ye hould on tight,

says I. "'We'll be shook to splinters in less

time nor that,' says he. "'We'll pull ourselves togither at the ind of our journey,' says I.
"'If we iver rache it,' returned Patsy.
"'We're bound to do that,' says I, 'on-

iss we're struck wid perpetual motion.' But, Terry,' says 'It's thrue for ye. ne, 'what's that thing lyin' in undher the thrust to luck for the rist,' says I. hedge there? "I turned to look. 'Tis a leather car-

ome there wid no man to be lookin' luck, bad's the best av it!" afther it?

"'No doubt,' says I, "twor left there by some traveler who's gone on an' forgot it.'

"'I wondher what's in it?' says Patsy, 'we're more ''Begorra,' says Patsy, 'we're more like to be afther attindin' two buryin's.'

"'Arrah, thin,' says I, 'they'll be got it.'
"I wondher what's in it?' says Pat-

sey.

"'The aisiest way to be findin' out is by goin' an' seein',' says I. 'An' be the same token, 'twill be a charity to be lavin' it wid ould Gannon at the tolllavin' it wid ould Gannon at the toll-gate, for some wan's sure to be makin' inquiries afther it,' says I.

"An' widout more ado, Patsey jumped off the car and'wor back agin in a minnit" "All this time."

wid the carpet-bag. But jist as he sated himself an' wor in the act of openin' it to make an invintory of the contints, all of a suddint, wid nayther word nor warnin', away wint Tim Dooley's mare, ike a cork out of a beer-bottle.

bit, 'we're close to ould Gannon's toll-whin, as man jumped over the gate, an' what'll we be doin' thin?'

bit, 'we're close to ould Gannon's toll-whin, as man jumped over the gate, an' what'll we be doin' thin?'

the carpit bag. warnin', away wint Tim Dooley's mare,

"We're kapin' it for ye!' hollered Patsey to the man behind. "Shtop yer horse!" yelled the man. ""Tis a mare,' hollered Patsey, 'an'

we'd be thankful to ye if ye'd shtop her yerself, for we can't.' "On wint the mare as if all the bum-"'Becase,' says he, 'we've been afther mindin' the cabin chimley wid the flure a warrant; an' on come the man behind us, bawlin' an' yellin' an' behavin' alto-gether more like a maniac nor a Chrisfrom side to side, an' bobbin' up an' down like a battledore an' shuttlecock.

on the dashboard wid her heels, an' ivery he consints,' says I, ''tis not thump she giv' made the timbers creak the gates in a minnit, so shut your eyes,

enough an' to shpare is afther goin' wid all the asthronomers in the worruld iver it as it is, let alone wishin' for more.'
"'An, here's plenty more of it, right

"'It's the truth ye're shpakin',' says cabin.' county town, an' would I be insultin' his Patsey, 'and' the nixt time I risk me honor be goin' afut?'
"'Thin,' says I, 'there's nothin' for it dherin' baste, I'll shtay at home and neck goin' to a weddin' behind this mur- got his breath. walk there.

"At that we both of us give a hurrod

iligant Roman nose wor the admiration of all the barony. Now, 'tis the wreck ye see. Howsomever, that has nothin' to do wid me story.
"'Ye blunderin' omadhauns,' shouted

Corny to us, 'where are ye goin'? 'To Sandy McManus' weddin',' say: Patsey, 'an' good day to ye.'

time this thing come to a shtop?'
"'I do that,' says Patsey; 'purvidin' it don't shtop too suddint, I'm contint.'
"At that I giv' the reins an extry twist 'round me wrist for a better pur-chase, an' braced up agin the back av the

gotten the turf-dust out of me eyes, 'it's

sate, to make ready for pullin'. "Throw yer arm round me waist to hould me tight,' says I to Patsey.

"All right,' says he. 'Now, thin, pull for yer life.'

"An' I did pull—so hard that no mouth

in the worruld, barrin' it wor the mouth of the Mississippi, could ha' stood it. "Whin she fell intil a quieter gait, I says to Patsey, 'If the traces hould, an' that splice in the shafts don't come asundher, we'll do the sivin miles as gintalely as possible in less nor an hour.'

Dooley, had been afther mindin' the reins wid a pace of cord, an' in a moment snap they wint, wid part of 'em danglin' about the mare's legs, like to dhrive her distracted, an' the lave of 'em hangin' that the control of the state of the same in the for the grip Patsy had av me waist an' tearaway diviltries, of the back av the sate, we'd ha' been an' breakin' the law. afther lavin the convaniency widout shtoppin' to get off.

"'Saints betune us an' all harrum!' says Patsey; 'but what'll we do?' says he; for if the mare wor wild afore, she wor frantic now.

"Hould on as long as we can, and we wint down on the flure of the car an' held on be the sate. "'Sure, there'll be nothin' to hould on

"'It is that,' says he. 'An' how did it by afore long,' says he; 'an' as to the "'At all evints,' says I, to comfort

don't lose yer courage.'
"'I'd sooner lose me courage than m

"All this time the mare wor gittin' worse instid of betther, and it wor only a question av time which would go first-

'Be jabers,' came in sight av the toll-gate, 'here's ould Gannon runnin' to'rds us snortin' like a stame-ingine.'
"'He's comin' for his toll, the mane

ould nager,' says I; 'sure he'd skin a toad for a farden an' shpoil a knife says Patsey, 'we niver shtole his carpit worth sixpense.' "'Terry,' says Patsey, 'the gate's shut, an' he'll niver let us through without

her distination. "In a minute or so up came Gannin Misther Gannon here, in case anny man widin shoutin' distance. "'Hello, there!' he yelled, 'shtop yer

horse!

"'Av ye could do it gintly, so as to avoid unplisint consequences,' hollered "''Tis false,' says I, 'an' the nixt time

uppermost.'
"'Terry, honey,' says Patsey, "can't ye spake her gently, an' be sootherin' her down a little, for this wheel won't hould out long,' says he. 'The shpokes is rattlin' about like pays in a bladdher.'
"'Sure me arms is broke a'ready thankful.'
"Byes!' added Mr. Heffernan, after an impressive pause, and with a solemnity befitting the theme, ''tis no use me describin' to ye the ivintuation of the collision that attinded that catastrophe, for 'tis impossible to be done. Av ye wor in a tundher shtorm at a boiler extraction of the collision that attinded that catastrophe, for 'tis impossible to be done. Av ye wor in a tundher shtorm at a boiler extraction." says I.

"'Ye can go be the turnpike,' says he, 'or on the pad road round be Drumshambo, or, av ye plaze, ye can take the short cut across the bog, though I'd not advise it."

"'Tis a long thramp, father,' says I.

"'Tis a long thramp, father,' says I.

"'Tis a long thramp, father,' says I.

"'Twill be good exercise,' says he, 'an' 'twill give ye an ixcillent appetine for the atables whin ye git there.'

"Bad luck go wid the carpet-bag,' says Patsey, 'bad luck for the atables whin ye git there.'

"The shpokes is ratclin' about like pays in a bladdher.'

"Sure me arms is broke a'ready houldin' the reins,' says I.

"An' didn' yez get to the weddin' afther plosion in an iron foundry on a Fourth of July ye might undhershtand it, but not anny other way.'

"There wor a rush an' a roar, a clatther an' a jump, an' thin—darkness, wid more sky-rockets an' mateors an' shoot- in' stars rushin' through me head than in' stars rushin' through me head than [concluded on Eighth page.]

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saw in a twelvemonth. "'An, here's plenty more of it, right atop of us,' says I, 'widout the trouble of wishin'; for here comes Corny Flynn's ould Biddy Gannon out of her wits, hay-cart wid a big load of turf on it; an' how we're to mate an' pass on this bit of a road widout a smash-up is more nor. I boilin' wather on it, over the pig, an' scattherin' the turf fire all about the

"God save all here! says he, whin he

"'Ye murdherin' vagabone,' screamed Biddy, 'what d'ye mane by invadin' dacent folk's homes in this manner, an' says she, an' she wint for him wid a

oroom. "Will ye hear me Misthress Gannon,

'tis only anticipatin' matters a bit.'
"''Tis anticipatin' the lock-up ye are

for this day's worruk, ye rascally Rap-paree,' says Biddy, in a towerin' timper, as Patsey for very fear av her, hobbled out av doors as well as he could, wid a siperate ache an' pain in ivery bone av his body. "As for me, whin I come to meself, I wor sated in the middle av the road

Patsey houldin' me up, wid them wisps av reins in me hand, an' wid little bits an' tatthers av Tim Dooley's convaniency scattered all round, permiscous like, but sorry a plank av it big enough to make a mortar board ouf av. The toll-gate wor shatttered to shplinters, an' the mare wor nowhere to be seen. An' worse than all, hves an iligant bottle av mountain-dew. that I'd put in the pocket av the tail av me coat to mate the ixigincies of anny contingint emergencies, wor dashed to pieces an' me clothes soaked wid the

tearaway diviltries, deshtroyin' property

"'Tis meself that's sorry to see the on av a dacent man like yer father takin' to avil ways. Sure ye're on the high road

""'Tis nothin' av the sort, 'we're on the road to Aileen McMurtagh's weddin', an' we'd be there now but for ye obstructin' the highway wid yer toll "'Thin she's afther choosin' a quare

bound for the county jail as straight as legs can carry ye.'
"'Arrah, Misther Gannon,' says I, ye'd niver be for bearin' malice agin a couple av poor byes becase av a misfor-tunate accident, whin 'tis well known

dith of an innocent pig, which is more nor ye can say, wid yer reckless slaughterin'.'
"But I could see that me blarneyin'

the carpit bag.
"'Where's thim two thavin' robbers," — "An' kep' his nag an' jauntin' car wid the best av 'em. ligant times we had.

"Just thin, a man jumped over the bag wor hedge at the place where the bag wor lyin' wid a big shtick in his hand, which ligant times we had.

"Just thin, a man jumped over the bag wor it, says I, an av it's shut we'll go over lyin' wid a big shtick in his hand, which light times we had.

"Just thin, a man jumped over the bag wor it, says I, an av it's shut we'll go over lyin' wid a big shtick in his hand, which light times we had."

"Just thin, a man jumped over the bag wor it, says I, an av it's shut we'll go over lyin' at a storywards turped out he bad gone into it."

"'Indade, Misther Gannon, honey,

'we did but take it to be lavin' it wid

should be lookin' for it. "'Tis a likely tale,' says Gannon, 'an' yez had betther be tellin' it to the magis-""Sure we're only passengers on this vahicle,' returns Patsey, 'an' have no conthrol over the movements av it, more's the pity,' says he.
""The toll's thrippence,' says Gannon.
"The toll's thrippence,' says Gannon."

""Tis chape for the money, sis I, as we wint whirlin' past him, 'an' av I had the time I'd be for shtoppin' to pay ye."
"'Tis the truth we're tellin,' says Patsey.
"'Tis me carpit bag ye war afther was the money of the truth we're tellin,' says Patsey."" as we the money of the truth we're tellin,' says Patsey.

cuse is sufficient.'

Terry,' says Patsey, in a fright; for the ould mare wor batin' the rogue's tattoo

The first time of the consequences, and the list time of the car, in the list time of the consequences, and the list time of the list time "'Blissid saints!' says I, 'we'll be on be thinkin' betther av it an actin' the conthrairy way,' says I.

"'Tis what I'd advise ye to do,' says Gannon, 'av ye want a good view of the

"" 'Tis the toll gate an' me head that's broken,' says I, 'and 'twas not me that done it at all, but Tim Dooley's mare,

him, 'av she kapes on at this rate we'll place to be married in,' says Gannon, be at the weddin' in good time.'

that in yer young days ye were the loife av the whole country side wid yer rale ould Irish spirits and divilment.'
"'Faith,' says Gannon, 'I wor niver the

had tickled him, for all he looked so sour, whin, as bad luck would have it, who

"'Is it so bad as that?" says Gannon, a lookin' mighty serious; 'an' are ye afther addin' highway robbery to yer lawless-

" 'Sure, here's the bag wid me name on ayin.'
it,' says the man, 'to prove the worth av
''All the worse for his gate,' says I,
yer word,' an' he fished it out av the re-

cause av all our throubles,' says he.

"'Av he consints,' says I, ''its not meself as'll raise anny objections.'
"So the nixt mornin' says I to father:
"'Father, me an' Patsey Gahagan is afther goin' to Aileen McMurtagh's weddin' to-morrow.'
"So the nixt mornin' says I to father:
"'Father, me an' Patsey Gahagan is afther goin' to Aileen McMurtagh's weddin' to-morrow.'
"So the nixt mornin' says I to father:
"'So train a shorm.
""So train a shorm.
""So train a shorm.
""Terry,' says he, 'av it's only that I'll be get out o' this wid me head on right side uppermost."
""Byes!" added Mr. Heffernan, after the man. 'Sure av I can't take care av me propity, is it?"
""Byes!" added Mr. Heffernan, after the man. 'Sure av I can't take care av me propity, is it?"
""Byes!" added Mr. Heffernan, after the man blundherin' omadity to morning the man. 'Sure av I can't take care av me propity is it?" " 'Take care av me propity, is it?" says

The Michigan Tradesman

AMONG THE TRADE.

GRAND RAPIDS GOSSIP. Mrs. Sarah Wood has sold her millinery

stock to Mrs. C. E. Smith. John H. Stander, the Caledonia furni-

ture dealer, has removed to this city. Julius A. J. Friedrich has sold his German book stock to Eaton, Lyon & Co.

L. A. Scoville has engaged in the gro cery business. Olney, Shields & Co. furnished the stock.

John Reichert has engaged in the grocery business at Petoskey. I. M. Clark & Son furnished the stock.

The organization of the Grand Rapids Whip Co. is nearly completed. The papers will be filed this week.

Eli Lyons has added a line of dry goods cery business. to his drug and grocery stock at Altona. Spring & Company furnished the stock.

J. C. Speicher, whose grocery stock at Bloomingdale was recently destroyed by fire, has re-engaged in trade there. Olney, Shields & Co. furnished the stock.

The foundation walls of the McCord & Bradfield Furniture Co.'s new factory are tinues the business. completed, and work on the superstructure will begin in a few days and be pushed rapidly to completion.

The Widdicomb Furniture Co. is sending out a handsome new catalogue showing the latest designs in its line of goods. It is from the engraving room and press of the Fuller & Stowe Company.

W. S. Gunn has purchased a portion of the Quartell lot, at the corner of Ionia and Fulton streets, 40 x 50 feet in dimensions. The price paid is said to be \$7,500. What disposition the purchaser will make of the lot is not generally known.

E. Crofton and Charles Fox have succeeded in quieting the title to their lot at agricultural implement business. the corner of Ionia and Louis streets and will proceed with the erection of a sixstory and basement block early next will put in a new stock of goods. season. They will put in the foundation

The Martin's Middlings Purifier Co. has just completed the refitting of L. & L. Jenison's grist mill, at Jenisonville, converting it into a full roller process mill. The company has recently shipped purifiers to Spaulding & Fisher, at Petersburg and M. G. & N. Sage, at Elkhart, and purifiers and flour dressers to Mason and Climax.

AROUND THE STATE.

East Jordan-M. D. Kittel has opened a bakery. Sheridan-A. Short has closed out his

grocery stock. Hillsdale-Michael Samm, dealer in

groceries, is dead. Sault Ste. Marie-Mr. Grass has opened

a confectionery store. Sault Ste. Marie-Louis Metzger will

soon re-open his grocery.

Lake Odessa-Mr. Pearsall has opened a shop for cutting marble.

Cloverdale-Fred Pierce will soon en

gage in the meat business. Vermontville-John DeWitt ssucceeds

Loomis & Co. in general trade. Shelbyville-A man named Fessenden

will shortly open a meat market. Advance-A. B. Steele contemplates

building an addition to his store.

Hudson-Ed. Grace succeeds Mrs. E. J. Williams in the harness business.

Sunfield-A man by the name of Pennington is building a wagon shop.

Portland-Geo. Childs, of Ionia, will

open a meat market here April 27.

their brick and tile works April 22. Owosso-Battle Creek parties contem-

plate opening a crockery store here.

Mancelona-J. Dale Smith, of Owosso,

will engage in the tailoring business. Monroe Center-Jacob Brenning has opened a blacksmith and repair shop.

May-Nelson K. Lawrence has purchased Johson Bros.' hardware stock. Ludington - Mrs. S. E. Hellene has

removed her notion stock to Baldwin. Bessemer-K. S. Markstrum succeeds

Markstrum & Larson in general trade. Kent City-R. McKinnon has removed

his dry goods and grocery stock to Sparta. Jackson-W. D. Loomis has purchased

Plainwell-W. S. Squier has purchased onions and other produce. the grocery stock of Mrs. Harriet Steele. Lake Odessa-Harry Morse has bought

the jewelry stock of J. H. Gibbons & Rockford-J. C. Drew has sold his gro-

cery stock to G. H. Spencer, late of Greenville. Salem-J. M. Gorden will add a stock of millinery goods to his furniture bus-

Bellaire - Schoolcraft & Nash have added a line of dry goods to their grocery

stock. Brockway Center-Holden & Waring are successors to Holden Bros. in general

Whitehall-E. D. Thompson, of the firm of E. D. Thompson & Co., tinners, is dead.

Salem-John D. Haywood succeeds Haywood & McLaughlin in the wagon business. Byron-Ralph Tubbs has bought a

half interest in M. Comstock's hardware business. Ogden Center-Luther King will build a shop and engage in the blacksmithing

business. Charlevoix-Kehoe's new building is completed, and is being stocked with

open a fish market on the other side of on April 22. the river. Blissfield-F. J. Stein & Co. is the style

of the firm succeeding F. J. Stein in the no insurance. shoe business. Corunna-Clarence Kellogg and L. M. Chase succeed W. R. Chapell in the gro-

Fremont-Richard Purdy has removed his grocery stock to Applegoss Corners, Muskegon Brewing Co.

near Lake P. O. Jackson-Jacob Adams has sold his tobacco and confectionery establishment ley continue the business.

to Edward E. Cross. Hudson-L. C. Garrison has sold his

grocery stock to A. Garrison, who con-

tural implement business. Jackson-Butterfield & Eddy is the

style of the firm succeeding P. R. Butterfield in the grocery business. Kalamazoo-Joseph Weaver, of the

firm of Weaver & Co., dealers in wall paper and stationery, is dead. Battle Creek-The clothing firm of J. M. & L. Jacobs has dissolved. J. M.

Jacobs continues the business. Battle Creek-The boot and shoe firm of Dudley & Dell has dissolved, L. A.

Dudley continuing the business. Big Rapids-Engene McGregor succeeds G. W. Warren in the hardware and

Evart-Mark Ardis is having his uptown store painted and overhauled, and

Altona-Eli Lyons succeeds Frye & mill will be rebuilt, Lyons in the drug and grocery business. Mr. Frye has removed to Brinton.

Owesso-J. C. Williams will remove The shingle part in the big mill will be his stock of boots and shoes to Laingsburg while building his new store.

Lake Odessa-R. Alden has placed a the rooms lately occupied by J. H. Gib- Hanchett, F. R. Potter and M. A. Hamil-

Clarksville-L. A. Scoville, formerly

Ogden Center-A. Pence has pur- 000, all paid in. chased J. N. King's blacksmith shop and will remodel the building for store pur- ing Co. recently sold to a Benton Harbor

Pearson have purchased the Northway hardware stock and will continue the

dissolved. Mr. Francis continues the will occupy as much more space. business. Shelby-Frank Gardner has left the

for a location to engage in the hardware business.

Big Rapids-James Smith will repair incorporation April 25. the building recently vacated by Captgrocery stock.

and ladies' and men's furnishing goods Detroit doweling works.

early in May.

of goods into it. Reed City-Frank Jersey's clothing move it here is under advisement. The pay store was entered by burglars April 24 plant is worth \$600,000.

and several hundred dollars' worth of goods carried away. ried on by Haven & Solheim, the old

firm having dissolved. building an addition to their drug store, business and will soon be in operation a portion of which will be occupied by with a good start for orders.

the jewelry stock of Raven & Swarts. Rockford-E. E. Hewitt made the fol-

MANUFACTURING MATTERS. Eastmanville — The sawmill started

Aprill 23. Oviatt-Lardie & Co. have nearly com-

pleted their sawmill. Stevensburg-The Stevensburg sawmill has begun operations.

opened at 40 Terrace street. Adrian-Orson Knight, of the milling

firm of Knight & Son. is dead. lonia-Work is progressing rapidly or Steele & Gorham's new sawmill. Cheboygan-Smith & Daly expect to

start up their sawmill this week.

Cheboygan-Swift Brothers' sawmill started up April 22 for the season

Summit-All the mills of Summit have begun running except the grist mill.

sawmill in order to market his lumber. Engine Co.'s factory is nearly completed. this summer unless the property is sold. and sold cloths at less money, which Oviatt-Lardie & Co. have repaired the DeGraw grist mill and have begun oper-

mills nights.

Luther - Luther & Nichol's shingle mill burned April 25. Loss \$2,500, with

Springport-R. B. Hoag succeeds C. H. Weldon & Co. in the manufacture of sash, doors and blinds.

Plainwell-The milling firm of Bliss & Easley has dissolved. Pinghley & Eas-

North Muskegon-A. N. Lane is building a sawmill large enough to accommodate a lathe and shingle machine.

Rosenberger have engaged in the agricul- ture of birch beer and carbonated drinks. shop to manufacture portable steam en- and basement, and will cost about \$35, have gone on the road for Geo. H. Reader gines is in contemplation by outside par-

> Ionia-The Michigan Overall Co. has absorbed a Chicago overall, pant and shirt factory and moved the machinery

Muskegon-The Gray Bros. Manufac-

turing Co. has started a lumber yard at the corner of Webster avenue and Spring petty worriment caused by our custom-Rondo-Bay City and East Saginaw

parties have bought the lumber in M. W. Pike's yard and will begin shipping the stock this week. Cheshire-W. L. Torrey's shingle mill

burned April 23. The engine and machinery were saved. Loss, \$200. The Muskegon-The Thaver Lumber Co.'s mills started up for the season April 25.

ready for operation soon. Detroit-The Hamilton Fabric Package Co. has been incorporated with a capital stock of organs and sewing machines in stock of \$25,000 by Arthur Barnard, B.

Jackson-Weeks & Co. have merged engaged in the hardware business, has their drug business into a stock company engaged in the grocery and harness bus- under the style of the Weeks Drug and Chemical Co. The capital stock is \$15,-

Bear Lake-The Hopkins Manufacturconcern about 3,000,000 feet of hemlock, Fremont-Frank Boone and C. E. to be cut to order early in the season, at about \$7.50 delivered.

South Haven-The main building of the Novelty Manufacturing Co. will be Sheridan—The firm of DeCan & Fran- 50x80 feet in dimensions and two stories cis, dealers in general merchandise, has high. The engine house and dry kilns

Detroit-William B. Moran, President: James A. Randall, Vice-President; James employ of E. B. Gaylord and is looking A. Phelps, Secretary, and Ralph Phelps, Jr., Treasurer, are the officers of the Cole Conduit Co., which filed articles of

Northyille-The Globe drill plant. Martin Oleson and occupy it with his which has been idle for a long time, has been purchased by W. I. Ely, of Detroit, Traverse City-Charles Levinson, of who is now remodeling the establishment Jennings, will open a stock of dry goods preparatory to opening a branch of his Moines, Cedar Falls and Sioux City, Iowa,

Ironton — Malcomb McDonald has company to buy the plant and business \$5.50. There were fifty-one mills in the Byron — Burlingame & Son started rented R. Miller's building, on the west of the Craighead & Kintz Manufacturing ber has increased to fifty-five, and the number brick and tile works April 22.

> Engine Co. has bought its engines and have announced, it is alleged, that their Muskegon-Hagan & Solheim will con- machinery in Chicago, and will have product will be ready for market again duct the grocery business formerly car- them shipped and placed in position here May 15. The other mills will follow, in the factory at once. The Turnbull and the old war will be renewed. Boiler Works is making the boiler. The Fennville-W. A. Swarts & Son are factory is fast getting in readiness for

Cadillac-The Ducey Lumber Co. will put in 21,500,000 feet of logs from Missaulowing shipments during the past year: kee county this season, and will have them O. B. Hosmer's cigar and tobacco store. 5,000 pounds butter, 10,000 pounds grapes, all banked by July 1. They are propor-Smith & Porrett in the grocery business. 40 casks cider, 10 casks vinegar, 6,000 cent. Norway and 10 per cent. hemlock. Ludington-Spafford & Miller have pounds honey, 100 bushels beans, 15,600 Concerning the present season, the comsold their general stock to Hansen & Co. bushels potatoes, besides peaches, pears, pany remarks: "Very good logging has than last season."

Cadillac — Jas. Haynes & Sons are of the society is to band the members to building a dry kiln which will have a gether in unions pledged to trade with capacity of 36,000 feet. It is for drying only one merchant in each town, that pine and hardwood lumber for retailing.

The same firm has contracted to build and to take their produce, etc., in pay, The same firm has contracted to build a at the best going prices. planing mill at Brookings, on the Chicago & West Michigan, midway between Muskegon-A shirt factory has been White Cloud and Baldwin, and to have it running by the middle of July. The munication from the Burns Transportamill's capacity will be 150,000 feet a day, tion Co., of Escanaba, stating that it has and it will do custom work for the Brook- been decided to make Muskegon the ings Lumber Co. and other manufacturers southern terminal point of its new line, of the extensive tract of pine in that instead of Manistee. This will be welsection. The Cadillac mill will be op- come news to the cities on White Lake, erated as heretofore.

Muskegon-Most of the mills on the Lake are now running. Ryerson, Hills

new industry will be established in the and are in no hurry to place new orders. Cadillac-Cobbs, Mitchell & Co. and shape of the Vulcan steel welding man- It is too early to give prices on the com-Clary & Eaton have begun running their ufactory. The process to be employed is ing clip, but the outlook is for no higher the invention and patent of H. G. Hieks, prices than last year. South Arm-The saw and shingle mill of Concord, N. H. It has the quality of Sault Ste. Marie-C. Robottom will of George C. Sweet was destroyed by fire making steel weld as easily as iron and sales. In the absence of orders or sales, renders old steel as good as new.

Manistee-Since the excitement about and, at best, must consider them nomoil from the salt wells has subsided, we inal. The failures in the trade are unhave had little talk of anything but lum- precedented, and tend to unsettle securiber and salt, but the last few weeks ties which were considered the best. there has been a constant flow of gas at Until banks can be assured that tanners the Rietz well, the pressure of which are realizing a profit for their work, they Muskegon-Nick Schmidt has bought was good and the supply unlimited. They will question all calls for money and curthe Muskegon Bottling Works of the had it tested, found it pure, and there is tail lines of credit. These works can some talk of forming a company to util- not stop, nor is it necessary, but the ize the flow in some manner.

the corner of Fort and Campau streets lower" only partly expresses the market. for the manufacture of fine-cut chewing Tallow is quiet and lower, in sympathy and cut smoking tobaccos, and will erect with the general line. Elk Rapids—The Elk Rapids Manufac- on Campau street, in the rear of the pres-Lisbon-Nelson F. Miller and Henry turing Co. has engaged in the manufac- ent factory, a new building for the manufacture of plug tobacco. The new Owosso—The opening of a machine building will be 80 x 140 feet, four stories 000. It will be commenced this week.

Drawback's in the Shoe Clerk's Life. "I am in no sense a kicker." said a Monroe street shoe clerk, the other day, "but I am frank to admit that we earn our salaries. It's not the long hours or the monotony of the work that brings us to an early grave, so much as it is the

"If people only knew what they wanted and would say so, the work would be nothing. But not one in a hundred does. They come in and say they want to buy a pair of shoes. We ask what style and size. They hem and haw, and end by requesting to be shown a few. The few increases to a great many. The more shoes we pull from the last week. shelves and try on the customers, the more unsettled they seem to get.

"We always do our level best to help He has lately moved into a house of his them in their choice, and advise them what shoe is best suited to their wants. But, if you will believe it, this almost invariably makes them suspicious and they are apt to choose a shoe about the space of a single week. which we have said nothing. They think we try to 'stick' them with an inferior article. Of course, we don't, as such a proceeding would injure trade.

"But even this is better than when they leave and say they don't think they'll purchase to-day-they were only simultaneously incurs an obligation of 'looking around.' In this case, they have couple of hundred dollars. This dejust wasted their time, and we have had our labor for our pains. It may take us half an hour to put the shoes away again properly."

Collapse of the Oatmeal Combination. A Cedar Rapids dispatch thus chronicles the abandonment of the oatmeal

It has leaked out that the meeting of the officers of the Oatmeal Trust, with Bro. supply the trade. the owners of certain mills that are idle, held in this city early in the week, was a stormy one, and ended in the avowed de termination of the idle mills to start again, each looking out for its own inter-When the pool was formed, nearly three years ago, the mills at Yonkers, N Y., Joliet and Rochelle, Ill., and Des were given a bonus as high as \$12,000 a year, in some cases, to remain idle, and Detroit—The organization of a stock oatmeal went up from \$3.75 per barrel to bronze articles at Andover, Mass., and move it here is under advisement. The plant is worth \$600,000.

Muskegon—The Muskegon Chemical Muskegon—The Muskegon and Cedar Falls, and the latter base appropriate to the plant is worth \$600,000.

> "Conspicuous for Its Confusion." A Port Huron dispatch, under date of

April 19, notes the following: A State organization of the Patrons of Industry was organized here to-day, with President, Franklin S. Porter, of North Branch, Lapeer county Vice President, ex-Representative A. S. Marine City—C. L. Porrett succeeds

Marine City—C. L. Porrett succeeds

8,000 dozen eggs, 16,675 barrels apples, tioned 60 per cent. white pine, 30 per Secretary, Peter Scott, of Romeo, Macomb county: Treasurer, J. J. England, of Tuscola county; Sentinel, Henry Daniels, The meeting was of Tuscola county. conspicuous only for its confusion, this been done at least 20 per cent. cheaper arising from charges of treachery, and the predictions by some members of the early downfall of the order. The object

Will Run to Muskegon.

THE TRADESMAN has received a combeen decided to make Muskegon the southern terminal point of its new line, instead of Manistee. This will be welcome news to the cities on White Lake, to Muskegon and Grand Rapids jobbers.

WANTED-EVERY STORE-KEEPER WHO (ERADS this paper to give the Sutification of the sum of the paper to give the Sutification of the sum of the paper to give the Sutification of the sum of the paper to give the Sutification of the sum of the paper to give the Sutification of the sum of the paper to give the Sutification of the sum of the paper to give the Sutification of the sum of the paper to give the Sutification of the sum of the paper to give the Sutification of the sum of the paper to give the Sutification of the paper

Wool, Hide and Tallow Market.

The wool market is drooping and & Co.'s mill in the city and their Bay lower. The large blocks of heavymill will not start until logs are obtained. weight cloths carried over begin to tell Needmore-Win. Crist has closed his P. P. Leonard's mill will also commence on the price of the raw article. Last operations soon. The C. D. Nelson mill, year manufacturers paid a higher price Muskegon-The Muskegon Chemical at the "mouth," will not be in operation for wool than during the previous year, Ishpeming-The necessary cash has they do not care to repeat again, while been subscribed by business men and a the jobbers have large stocks of cloth

For hides, there is no demand and no we feel like withdrawing all quotations. bankers will force values down on the Detroit-Daniel Scotten has decided to raw hides until tanners find a profit in use the whole of the present factory at working them. Consequently, "dull and

Furs are in fair demand.

Gripsack Brigade. O. A. Taggart and M. H. Hawkins

& Co. L. M. Mills spent sunday at Blanchard, looking over his stock of coffins, watches,

clocks and toothache drops. Jack McDonald, the well-known trav wold boot and shoe stock at Grand Ledge. Geo. F. Owen has been laid up for a week as the result of a sprained leg. sustained at Alma. George could stand most any bodily affliction except a dislocation of the tongue. That would break

Purely Personal.

G. H. Spencer, the Rockford grocer, was in town Monday. F. L. Burdick, the Windsor general

dealer, was in town a couple of days Geo. E. Marvin, the Clarksville hardware dealer, was in town last Friday.

Wm. H. Hoops has returned from the Upper Peninsula, where he succeeded in accomplishing two weeks' work within

Anything to Beat the Farmer. The farmer is now induced to become and, just as a matter of form, to make it more binding, as it were, he signs a do ument too long to be readily read and scribes the latest trap that stands open for the unwary.

Slightly Profane.

Waiter-Have some Edam cheese with your dessert? Drummer-Yes, Edam or any othe

"Our Knocker" cigars are sold by all first-class dealers. M. H. Treusch &

FOR SALE, WANTED, ETC. Advertisements will be inserted under this head for wo cents a word the first insertion and one cent a yord for each subsequent insertion. No advertise-aenttaken for less than 25 cents. Advance payment.

BUSINESS CHANCES.

OR SALE-GROCERY AND BAZAAR STOCK, AND E-SMALL STOCK Forest Hill, Mich.

TOR SALE—IN CENTRAL MICHIGAN—STOCK OF drugs, medicines and fixtures, valued at \$1,200; daily cash sales, \$15; also store building, storehouse and residence combined, valued at \$800; reasons, other business. Address, No. 420, care Michigan Tradesman.

FOR SALE-DRUG STOCK AND PRACTICE IN WEST ren Michigan; an unusual bargain for a physician and druggist; reason for selling, change of climate; terms reasonable. Address No. 423, care Michigan

HELP WANTED. WANTED-REGISTERED PHARMACIST FOR COUN-try town. Address No. 424, care Michigan Trades-

SITUATIONS WANTED. WANTED-REGISTERED PHARMACIST. GERMAN preferred. Must be temperate and willing to work in general store. Bert M. Brown, Stevensville

WANTED-SITUATION AS BOOK-KEEPER BY MAN of eight years' experience, who is familiar with general merchandise. Address A. E. Chambers, 95 Monroe Street, Grand Rapids, Mich. MISCELLANEOUS. ANTED-FRESH, LIGHT, BANKRUPT STOCK OF general merchandise; terms cash; correspond-e confidential. Address, O. D. Cleveland, Stanton, 421

Mich. 421

Wanted Agents in Every Town and Township in the United States; it is bright, shining and new, and sells on sight; everybody wants it; one agent cleared \$118 last week in six days; another, \$98 in five days. If you are open for a good thing, and mean business, address, for particulars, W. L. Harris & Co., 51 and 52 Porter Block, Grand Rapids, Mich. TO EXCHANGE—I HAVE A NEW, BRIGHT, WELL-selected little stock of hardware to exchange for a farm or city real estate. Address No. 401, core Michigan Tradesman.

HAVE SOME FIRST-CLASS PROPERTY, WELL improved and nicely located, in South Dakota; I improved and nicely located, in South Dakota; also some other property to exchange for a stock of goods. J. C. McKee, 23 Fountain St.

WANTED-TO EXCHANGE-PRODUCTIVE REAL
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novia, Mich.

WANTED—1,000 MORE MERCHANTS TO ADOPT OUR Improved Coupon Pass Book System. Send for samples. E. A. Stowe & Bro., Grand Rapids.

214

FOR SALE—GOOD RESIDENCE LOT ON ONE OF the most pleasant streets "on the hill." Will exchange for stock in any good institution. Address 286, care Mich gan Tradesman.

WANTED-EVERY STORE-KEEPER WHO READS



Product of Our Factory at Dixon, Ill.

In view of the fact that we have GREATLY INCREASED our FACILITIES for MANUFACTURING in OUR THREE FACTORIES and owing to the PECULIAR and CLOSE COMPETITION existing in MICHIGAN, C. M. Henderson & Co. have concluded to MAKE A DECIDED CUT ON VARIOUS LINES of our goods, which will ENABLE ME to make it to YOUR ADVANTAGE to purchase your stock NEARER HOME the coming fall season.

Our LADIES' FINE GOAT, DONGOLA, GLOVE and OIL GRAINS to retail at \$2, and FINER GRADES of GOATS and DONGOLAS, which consumers can buy at \$2.50 and \$3.00, together with the MEDIUM PRICED lines of MEN'S CALF, DON-GOLA, and KANGAROO Shoes of our own make, and all having the MERIT of SOLIDITY and STYLE-with satisfaction guaranteed-will be worthy your CAREFUL CONSIDERATION. Our heavier grades of SPLIT, GRAIN, KIP, VEAL, and CALF BOOTS are UNEQUALED, and the "Celebrated Red School House Shoes" AS USUAL takes the "First Place."

G. M. HENDERSON & CO., Chicago.

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eling man, has purchased the G. B. Gris- We furnish electrotypes of our Specialties to Customers.



OUR COFFEES HAVE A NATIONAL REPUTATION REPRESENTING THE FINEST CROWN. SEAL BRAND COFFEE

crusabe Blend A skilful blending of stron coffees. Warranted not to contain a single Rio bean, and guarante wit your taste as no other coffee will, at a moderate price. A suit your taste as no other coffee will, at a moderate price. Always packed whole roasted (unground), in 1 lb. air-tight parchment packages.

RETAIL CROCERS doubled and trebled since buying and selling our coffees. What it has done for them it will do for you, Send for

CHASE & SANBORN,

BROAD STREET, - BOSTON, MASS.

Western Department:

Michigan and Northern Ohio, 80 Franklin St., Chicago.



HERBERT T. CHASE,

YOU WANT THIS CABINET

Thousands of Them

often seen on the floor of the average grocer. Beautifully grained and

varnished and put together in the best possible manner. Inside each

cabinet will be found one complete set of castors with screws.

Merchants,

Wide-Awake Merchant

Should Certainly Sell LIUN, YHK KING OF

An Article of Absolute Merit.

It is fast supplanting the scores of inferior roasted coffees. Packed only in one pound packages. Put up in 100-lb cases, also in cabinets of 120 one-pound packages. For sale by the wholesale trade everywhere. Shipping depots in all first-class cities in the United States.

Woolson Spice Co., .

TOLEDO, OHIO.

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No. 15 - Boyne City B. M. A.

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No. 54—Douglas B. M. A.

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President, L. S. Walter; Secretary, C. & Plakely.

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No. 86—Lansing B. M. A. No. 67-Watervliet B. M. A. President, W. L. Garrett; Secretary, F. H. M. No. 68-Allegan B. M. A. President, H. H. Pope; Secretary, E. T. VanOstran No. 69—Scotts and Climax B. M. A. President, Lyman Clark; Secretary, F. S. Willison.

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Association Notes.

Muskegon News: The question of the formation of a mutual insurance company, with head-quarters at Muskegon, will probably be decided ward a rustling was heard up above, and Wednesday evening at the meeting of the Business Men's Association. The Insurance Comvest and shirt on his arm, came shuffling mittee digested the replies of the members to down the steps. Suddenly he walked questions regarding their insurance and will over to the desk and planked down a V.

Hudson Gazette: In answer to an enquiry, the ecretary of the Hudson Business Men's Association has written L. G. & E. T. Smith, manufac-urers in wood at McComb. Ohio, that soft naple, basswood and black ash timber can be ound in abundance in this locality, at from \$7 to \$10 per thousand, delivered at the saw mill. The Messrs. Smith were assured that no more easible point, as regards shipping facilities, he gentlemen again.

A Year's Work by the South Haven B. M. A. SOUTH HAVEN, April 24, 1889.

E. A. Stowe, Grand Rapids:

SOUTH HAVEN, April 24, 1889.

E. A. Stowe, Grand Rapids:

Dear Sir—Our annual meeting, which should have been held on April 9, was delayed on account of the indisposition of your humble servant two weeks, and took place last evening, with a fair attendance. The election of officers for the ensuing year resulted as follows:

President—E. J. Lockwood.

Vice-President—T. E. Tompson.
Secretary—Volney Ross.

Treasurer—S.-Van Ostrand.

Executive Committee—E. J. Lockwood, Volney Ross, L. S. Monroe, Jos. H. Johnson, M. V. Selkerk.

The aunual report shows good success for the initial year. There has been over \$500 collected by the Blue Letter, which had been given up for lost. About \$100 was collected through the medium of the White Letter. The delinquent list shows \$1,200 that has gone where the wood-bine twineth; but we have the list for future reference and feel compensated. We have had more will get from under as soon as they can.

We have, since starting, been successful in getting the Novelty Works, formerly of St. Joseph, to locate here, and will be in operation this summer.

We have also secured a fire department, the first we ever had.

We are now reaching for another railroad,

now reaching for another railroad,

We are now reaching for another railroad, with good prospects.

We have thirty-eight as good men on our rolls as stand up in any city or village in Michigan and three more just came in, all splendid additions. Mr. Lockwood, our President, is a very successful business man and will very ably fill Mr. Monroe's place, whom we disliked very much to lose; but circumstances prevented his acceptance for this year. Vice-President Tompson and Secretary Ross are also able men.

We are proud of the South Haven Business Men's Association for what it has done and will do for South Haven.

Truly yours,

S. VAN OSTRAND, Ex-Sec'y.

Flushing Takes Eleven Shares. FLUSHING, March 10, 1889. ee. B. Caldwell, Greenville:

Gee. B. Caldwell, Greenville:

DEAR SIR—Enclosed you will find the names of those taking stock in the new insurance company. This is not quite our proportion, but it is the best we can do at this writing.

Respectfully,

A. E. Ransom, Sec'y.
The list of subscribers is as follows:
L. A. Vickery & Sons, A. E. Ransom, Herriman & Fox, H. H. Chatters, Perry Bros. & Co., F. A. Niles, Ira T. Sayre, Monroe & Glynn, B. Turner, Franklin P. Sayre and W. G. Sprague—one share each.

Window Dressing --- A Unique Method. In dressing windows, the two primary objects in view should be displaying goods and attracting the public. Of the two objects the latter is undoubtedly the nost important, and, therefore, should receive the greater share of attention, for, if properly and artistically done, it can be converted into a most useful and profitable advertising medium. When dressing a window with this object in view, nearly all authorities agree that it should be done with a view to attracting the ladies and children. To do this means omething more than a mere artistic display of goods; it means that there mus be something both odd and unique, that will immediately catch the eye of every passing child, call forth his or her admira tion or curiosity, and send the prattling juvenile to the home of the parents and triends to tell what Brown, Smith & Co. have in their window. This, of course neans that the parents must go and se it, too; but, even if it is not convenient to go just then, depend upon it, the curiosity which permeates adults as well as children will attract their footsteps oward the store which has attracted the child's attention, when an opportunity

ceurs.

The cogitation of schemes for the at tractive dressing of windows must be left largely to the fertile brains of window-dressers, but a true account of the mode of procedure by a gentleman who has had considerable experience in that line in Its porous quality allows the slow passhe United States, may materially assist He first went to the in the premises. chool house and asked every child that henext morning. The next morning he the next morning. The next morning had a collection of dolls numbering about 200. Then he made a large shoe of pasteboard and covered it with black cambric. The largest doll he dressed up as an old woman, and put it in the shoe. Holes woman, and put it in the shoe, and out of dolls. In the background dolls were strung from one side of the window to the other. He then put a sign in the window reading: "Can you find your doll?" and another reading: "A new lot of towels that will sell for 25 cents a pair.

Don't you want a pair of them?" Before upon enquiry at the time of selling, learned that the children of 89 of the 100 he had sold to had a doll in the window, and that, had it not been that they heard of the doll window through their children, they would not have come to the store on that day.

The Champion Snorer on the Road.

From the Buffalo Express. A commercial traveler who has just returned from a small town in Michigan relates a funny incident that occurred in a little hotel in that burg. The hotel was crowded, and a weary traveler who came in and enquired for a room was told where it was possible, had two beds in it already, except one, and that one Boston lady had ocassion to send a newly bed at night and caught your breath, was occupied by an old forms. was occupied by an old farmer who greenhorn servant girl to the corner snored loud enough to kill a horse. "Is grocery for a dozen apples. that I am the champion snorer in my are not usually the finest. Those which town, and anybody who can beat me at it look the worst outside are apt to be the must be a cuckoo. Just put a bed in that room for me." The clerk told him The young woman trotted off confithat it was useless, but the traveler indently with the money in her fist, and sisted. "I'll tell you what I'll do," said presently returned with twelve of the he: "I'll just bet you five dollars my most deplorable rotten apples imaginable.

larly, both men wended their way upstairs together. The clerk awaited furpresent the result at the meeting. Every memore who carries insurance is urged by the Assobiation to be present.

"I told you so," said the clerk, who fairly rolled over with laughter. "What's ailing you, you gilly?" said the clerk, who fairly rolled over with laughter. traveler, with a string of oaths. "I'd have won the bet all right, but the son of a gun got to sleep first." He slept on a hardwood bench for the rest of the night.

A Pretty Fair Liar.

Two men, originally strangers to each other, were seated side by side in a train that was rapidly approaching St. Louis. could be found for an industry like theirs than One of them, as could be seen at a Hudson. The Association expects to hear from glance, was unmistakably a drummer; the gripsacks and his hardened cheek gave him away. It was difficult to decide what the other party was, but he was, comparatively speaking, quite a

young man.
"I guess we will be in St. Louis in about an hour. Ever been there? asked the drummer.

"Well, I should say so. I was cashier in a St. Louis hardware store for more than ten years," replied the other party. 'How Chicago has taken the wind out of the sails of St. Louis!"

"I should say so. I was in the pork-packing business in Chicago for seven years. For push and energy Chicago takes the cake, but the climate is something fearful. I couldn't stand it, so I went to New Orleans, where it was mild. You see, my lungs are weak. I was a cotton broker there for eight years."

"Isn't Atlanta, Georgia coming to the There is twice the git in Atlanta that there is in New Orleans. I sell \$50,000 worth of goods in Atlanta every ear." remarked the drummer.'

"Talking of 'git up and git' in Atlanta. I reckon there was more 'git up and git' in Atlanta during the latter part of the war than there has been since. know when I was in the Confederate army I had to 'git up and git' away from

Atlanta pretty lively."
"So you were in the Confederate army?" "Served four years. After the war I

went to California and was in the fruit business for six years. Made lots of After some further talk, the drummer

looked quizzically at his companion and asked him his age. "I will be twenty-four next June," was the reply.

"Were you not rather too young to be in the war?"

"Oh, no, you remember the Confedracy robbed the cradle and the grave."
"It could not well rob a cradle before there was anything in it, but, of course. you belonged to the infantry. "No, I was Captain in a cavalry reg-

iment. "You seem to be a very mysterious person. "How so ?"

"Well, besides being a Captain in the Confederate army before you were born, I find on calculation that, although you are only twenty-four years of age, you have been in active business for thirtyone years. Isn't that rather myster ious?"

"That is rather mysterious, particu larly as you have not counted two years that I have been employed on a New York daily paper."

"So you are on a New York daily paper," snorted the drummer. "That explains everything. I suspected that ou were not a mere amateur liar. Under the circumstances, you come nearer the truth than I deemed it possible for a New York journalist. You ought to be a great deal better liar, when your opportunities are taken into consideration than you are, but you will improve, no doubt.'
The brakeman called out "St. Louis," and the two men got into a 'bus for the same hotel.

Cellular Cloth.

The new cellular clothing now coming into use in England is said to be a suc cess. It is woven out of the same material as the common weaves of cloth being simply, as its name indicates, closely woven into cells, the network of which is covered over with a thin fluff. ing of the inside and outside air, giving time for the outside air to become of the school house and asked every child that same temperature as the body, obviating possessed a doll to bring it to the store all danger of matching colds and allowing. vapors constantly exhaled by the body each was thrust the head of one of the certainly be said to be strictly in accord-

A New Swindle.

The people who never read the papers are just now contributing to the Don't you want a pair of them?" Before chequer of a swindler, who offers a botnight he had sold 100 pairs of towels, and the of medicine, a box of salve and a lows: dren, they would not have come to the sample bottle, from which he purposely kisses, has a breath as pure as snow and have evaporated. Unless he gets a half troublesome. He usually gets the money instead of which he should be treated to a red-headed reception.

Philosophy of Apples.

One day last week, according to an Al-

STARTING IN LIFE.

Schemes Adopted by Fakirs to Raise the Wind.

"Speaking about humble starts life," said a traveling man the of life," said a traveling man the other night, "I met a traveling man recently who can draw his check for \$15,000, who owns a comfortable little house in the suburbs of Boston, and he told how he got his start in life. He was advance agent for a cheap show, and got stranded in a New Hampshire town with 25 cents in his pocket. He was then some two hundred miles from home, and what to do he did not know. Finally a happy idea struck him. He had a magificent voice and was an expert on the banjo.

"There was a clerk in the hotel who nad a banjo, and this chap, whose name was Dawson, said he would give the clerk essons on the instrument if he would loan it to him for one night. assented. It was in the afternoon, and the drummer skirmished around town, calling at every tobacco store.
"He returned to the hotel just before

supper time with a bundle of tin foil, such as is wrapped around tobacco. went to his room and took out two bars of common yellow soap, which he paid a grocers 18 cents for, and then he began work.

"In an hour he had about 300 nice little cakes of soap, neatly wrapped in tin foil, and a sponge saturated with ammonia. "After supper he borrowed a dry goods

box, a torch, which a fakir had left in the hotel some months before in default of board, and with the banjo went out into one of the squares

"He struck up some of the popular ongs of the day, and in five minutes had a crowd of two or three hundred around him. Then he began to sing sentimental songs, and finally started to talk, but the crowd wouldn't listen. They wanted to hear him sing and play He played and sang, and was more surprised to see a big, strapping fellow in the crowd pass his hat around. The dimes rolled in, and then the big fellow emptied the hat on the box beside the astonished singer. There were \$15 in

"He then offered to take out stains from any one's clothes, stating with re-markable sauvity that when a boy he was thrown among a crowd of strolling gypsies and by accident learned that the nice of a certain root had the power to remove all stains from clothing. or three of the crowd stepped up with big grease spots on their clothes, but the soap together with the ammonia and water in the sponge, dampened the cloth, and the stain was removed (for a time) He sold 300 cakes for 15 cents a piece and received \$45, about forty-four dol lars and seventy-five cents of which was profit. He made \$59, or over, in an hour and a half, paid his board and jumped the town. He is to-day one of the best drummers of woolens on the road, and that was how he got his start."

One of the best fakirs I ever saw stood up in a wagon in Market square one night and sold \$200 worth of blood purifier, which cost him about \$10, bottle and all. His speech was a revelation and the crowd evidently swallowed it, for they bought his stuff as fast as he could make change.

He wore a "Wild West" hat and had

flowing locks, which must have cost him \$15 at a wig maker's, and the sketch that he told of his life, how he spent years among the Indians and stole one of the medicines which they distilled from roots and herbs, and they alone knew their properties, how he made his escape and was bound to spend the remainder of his life in administering to the ills of the human race. As a matter of fact he got out of town about one hundred and seventy-five dollars ahead and next turned up in Bangor where he sold handkerchiefs and cologne.

Another one of the Nomads, in some way or other got hold of a lot of harmonicas that had been damaged by fire. He bought the lot of 25 gross for \$1 a He took them home and began Each one was wrapped in red paper, and when the paper was removed they

were just as good as new.

weeks had sold the 25 gross for over \$14 a gross, and cleared \$250. The king of dentists was another big

This man pulled teeth without pain, but the truth of the matter was the individual who stepped up before an audience would not yell for fear of the crowd laughing at him.

The footh powder fiend is one of the worst fakirs on the road. He will take

a boy out of the crowd whose teeth are in mourning, and with the aid of powdered pumice stone, some acid and elbow grease, will make them whiter than snow, but the enamel of that boy's teeth

Then after accomplishing this task he

removes the cork, and when he calls a is nearly kissed to death, but I have few days later to take his property or its known women to drive up to my dental price, half the contents of the bottle parlors, on Chestnut street, in Philadelphia; come there, ladies and gentlemen, a dollar as the value of the goods, he is in silks and sating attended by powdered footmen, but, bless you, their breath cold... would draw a freight train.

"Everyone likes to kiss a little child. Even a cat will crawl to the little one's crib at night and suck their breath, and White Cravons, per gro those children die on that account, but,

snored loud enough to kill a horse. "Is that all?" exclaimed the traveler, jubilantly. "Why, man, I want you to know that I am the champion snorer in my are not usually the finest. Those which checkerberry in it.

Moral—Patronize home industry where

snoring drives him out of the room."

The clerk was looking for cinches, and contains the barrel, mum, short deplorable rotten apples imaginable.

"They were the worst lookin, ones I blue, molybdic acid, which dissolves it is large quantity, and molybdate and marked triumphantly, and so they are the containing of the barrel, mum, short retiring the containing the snapped the bet up quick. Time wore on until the hour for retiring. Singu- to be the very best of eatin?."

on until the hour for retiring. Singu- to be the very best of eatin?."

on until the hour for retiring. Singu- to be the very best of eatin?."

on until the hour for retiring. Singu- to be the very best of eatin?."

ChamberlainBros, Plainwll Geo P Stark, Cascade W G Tefft, Rockford Munger, Watson & DeVoist. Geo E Marvin, Clarksville J L Handy, Boyne City G H Walbrink, Allendale L R Cameron Sherman DenHerder & Tanis Vriesland

Andy, Boyne City valbrink, Allendale urdick & Co, Mendon Smith, Ada Canaghton, Coopersville Gs Punana, Fruitport ark, Wiley tema, Grand Haven Coopers ark, Wiley tema, Grand Haven Challenger, Sullivan W N Hutchinson, Ashlam Fruitport W H Hicks, Morley W N Wilson, Sand Lake Cherrington Challenger, Gs Punana, Fruitport W H Hicks, Morley Challenger, Sullivan W N Wilson, Sand Lake Cherrington, Coopersville Goodrich Bros, Fennville Goodrich Bros, Rockford Adam Neweil, Burnip's Cot J N Wait, Hudsonville G M Huntley, Reno Steketee Bros, Holland Gus Begman, Bauer C Steketee, Holland Watson & Deverse Coopersville Watson & Deverse Coopersville Coopersville Grand Bros, Fennville Goodrich Bros, Fennv R D McNaughton,
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oin Farrowe, So Blendon

Facts for the Public. BY H. F. BURTCH,

Any company having a paid up capital of \$100,000 can gain admittance to do a fire insurance business in Michigan; no deposit is required in this State and there is not one company that has any deposit with the State authorities for the protection of its policies. Any company with only \$100,000 capital can be impaired \$14,999.99 and do business in Michigan

under the law.
Why will business men pay the same 10 & 12 MONROE ST. rates to small irresponsible companies with little or no surplus, when they can procure policies in the following companies at the same rates? The first five companies have the largest surplus to policy holders of any companies doing business in the United States:

business in the United S	tates.		N
Ætna of Hartford\$	Assets. 9,781,752 8,961,657	Surplus. \$ 7,606,515 4,502,463	NNHH
Insurance Company of	0,002,001		
North America of Phila-			NL
delphia	8,696,957	5,638,907	L
Hartford of Hartford	5,750,080	3,483,983	
German American of N. Y.	5,388,533	3,172,415	
Continental of N. Y	5,028,345	2,226,692	S
Franklin of Philadelphia	3,202,802	1,365,326	1.0
Springfield F. & M. of Mass	3,200,142	1,867,992	١.,
Pennsylvania of Phila-			N
	3,106,553	1,691,076	K
delphia Niagara of N. Y	2,326,581	379,540	Y
National of Hartford	2,360,135	1,507,126	M
Queen of England	2,133,802	845,438	B
Underwriters of N. Y	3,586,894	2,055,173	1
Total	63,524,233	\$36,842,646	GSS
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Broken packs 1/2c per pound extra

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" P. S. & W. Mfg. Co.'s Malleables.

" Landers, Ferry & Clark's.

" Enterprise MILLS.

Advance above 12d nails.
FENCE AND BRADS.

HOLLOW WARE

These prices are for cash buyers, who pay promptly and buy in full packages. dis.

Jennings', genuine... Jennings', imitation First Quality, S. B. Bronze.
D. B. Bronze.
S. B. S. Steel.
D. B. Steel... dis. BALANCES. Spring 60&10&10 ..30&1 Gong Door, Sargent . 60&10 Sleigh shoe. Cast Square Spring..... t Barrel, brass knob... Wrought Barrel, brass knob.
Wrought Square
Wrought Sunk Flush.
Wrought Bronze and Plated Knob Flush.
Ives Dorn......

dis. 50&02

CARPET SWEEPERS

Ordinary Tackle, list April 17, '85.

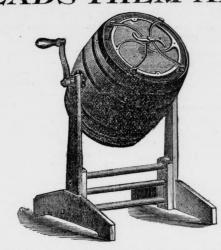
Barton's Socket Firmers. Curry, Lawrence's ... Hotchkiss

mall sizes, ser pound

Com. 4 piece, 6 in.

"Walk right up everybody now and you can get pure goods.

LEADS THEM ALL.



Write for Price List and Discounts. Foster, Stevens & Co., 33, 35, 37, 39 & 41 LOUIS ST.

SAND PAPER. Clark's, small, \$18; large, \$26. Ives', 1, \$18; 2, \$24; 3, \$30 Silver Lake, White FILES—New List. American File Association List.. Drab A.....
White B...
Drab B....
White C.... Disston's New American . Nicholson's Heller's Discount, 10. Nos. 16 to 20; 22 and 24; 25 and 26; 27 list 12 13 14 15 Discount, 60 eller's Horse Rasps. SASH WEIGHTS. Solid Eves Solid Eyes.

SAUSAGE SUUFFERS OR FILLERS.

Miles' "Challenge"... per doz. \$20, dis. 506550&05

Perry... per doz. No. 1, \$15; No. 0

\$21; dis. 506250&55 Stanley Rule and Level Co.'s. dis. Draw Cut No. 4 Naydole & Co.'s.....

. dis. 25 .dis. 25 .dis. 40&10 Disston's Circular. Pate, Clark's, 1, 2, 3dis tate......per doz. net, 2 50 crew Hook and Strap, to 12 in. 4½ 14 and Screw Hook and Eye, 1/2. American, all kinds. Steel, all kinds..... Swedes, all kinds.... HANGERS. Barn Door Kidder Mfg. Co., Wood track. Champion, anti-friction..... Kidder, wood track

Tinned Trunk and Clout Nails. Leathered Carpet Tacks..... HOUSE FURNISHING GOODS.
Stamped Tin Ware. ... new list 70&10
Japanned Tin Ware. ... 25
Granite Iron Ware ... new list 73&10 Oneida Community, Newhouse's Oneida Community, Hawley & Norton's

.dis. 20&10@30

dis. .45@45&5 .45@45&5 .25@25&5

..dis. 9

dis. HORSE NAILS.dis. 25&10@25&10&10 .dis. 5&10&21/4&21/4 dis. 10&10&5 ned Market. dis. per pound 81 Tinned Mattress
Coppered Spring Steel....
Tinned Spring Steel....
Plain Fence.
Barbed Fence, galvanized...
painted....

dis. dis. .70&10&10 .70&10&10 .70&10&10 Bright. crew Eyes.... Gate Hooks and Eves .70&10&10 WRENCHES.
Baxter's Adjustable, nickeled.... dis.

> .50&10&10 Dampers, American Forks, hoes, rakes and all steel goods... Copper Bottoms... METALS.

COPPER.

Duty: Pig, Bar and Ingot, 4c; Old Copper, 3c

Manufactured (including all articles of which Copper is a component of chief value), 45 per cent ad valorem. For large lots the following quotations are shaded:

INGOT.

Sc. dis. 20

The prices of the many other qualities of older in the market indicated by private brands vary according to composition ANTIMONY. TIN-MELYN GRADE

12x12 IX 14x14 IX

20x28 IX, Each additional X on this grade \$1.50. Allaway Grade

BOILER SIZE TIN PLATE. 14x28 IX. 14x31 IX. 14x56 IX, for No. 8 Boilers, per pound...

FADED/LIGHT TEXT

The Michigan Tradesman

A WEEKLY JOURNAL DEVOTED TO THE

Retail Trade of the Wolverine State.

E. A. STOWE & BRO., Proprietors.

Subscription Price, One Dollar per year, payable Advertising Rates made known on application.
Publication Office, 100 Louis St.

Entered at the Grand Rapids Post Office.

E. A. STOWE, Editor.

WEDNESDAY, MAY 1, 1889.

PRESENTING DRAFTS.

York Journal of Commerce the follow-

drafts to collect, are in the habit of noti-fying by telephone or sending mail no-tices to the effect that they hold the draft, and if not paid by a certain date it will be considered a refusal to pay. In all cases, the payer is expected to walk to the bank and settle. The question is, are they not bound to present the draft to the party or parties whom it is against before they can decide or report that payrefer to you for final decision.

To this enquiry the Journal of Commerce replied as follows:

If the address of the drawee is known, the draft cannot be protested until it is presented to him for acceptance or payment, as the case may require. A demand for either cannot be made legally, by telephone or mail; a personal presentation is required.

The statement of facts made in the his success. above enquiry is not entirely correct.

It is the custom of the Grand Rapids banks to present all drafts drawn on it the banks to present all drafts drawn on it the best grades of flour could be made houses within convenient distance of from material thrown away in the old the bank. It has not been the custom to methods. He reluctantly adopted the present drafts drawn on suburban merhis mill. The success was far greater chants or factories on the outskirts of the city, but to notify such houses by telephone or mail and then wait a reasonable length of time before returning the drafts. The banks argue-and the argument seems plausible enough—that they cannot afford to send a clerk a couple or three miles to collect a draft on which they can deduct but 10 cents exchange, especially as the trip has frequently to

A COVER FOR FRAUD.

The recent decision of the Supreme Court, in which that august body takes the ground that county clerks have no right to disclose the nature of any papers placed on file in their offices, is found to serve as an admirable cover for fraudulent practices. One of the abuses the decision is likely to foster is thus outlined by the Detroit Journal:

"The first indication of a firm's failure is usually found in the county clerk's office, in the shape of a writ of replevin, attachment, or petition for a receiver," said a lawyer recently. "The commercial agencies immediately notify their clients and the newspapers notify the general public. Other creditors thus learn of the matter and are enabled, perhaps, to secure themselves or force an assignment, and thereby gain an equal chance for the recovery of their property. The publication of these matters also serves as a warning to dealers to give the firm no more credit without ample security. Under the new dispensa-tion neither the commercial agency reporters nor newspaper reporters are informed of the tumble. A few favored creditors may possibly be notified and allowed to put on attachments, which the clerk of the court will dutifully sup-press. The other creditors may thereby be swindled out of their just due and him; the rules of the store, and what the firm may even go so far as to obtain new goods on credit, the public being meanwhile kept in ignorance of what is going on."

It is very evident that the Supreme Court must recede from its present position or that business men must find some way of avoiding the inconvenience the stock, the peculiarities of trade, the and loss incident to the attitude assumed by the county clerks. One or the other is an absolute processity.

whims of customers, the policy of the management, their views regarding the details and methods of keeping accounts, is an absolute necessity.

assignments which provides that all assignments shall be made to the sheriff of the proprietor means the prosperity the county in which the assignor does is a wonderful lever to develop work in business. The sheriff then calls a meet- an ambitious youth. ing of the creditors, who select an assignee to take charge of the estate. The assignee thus becomes the agent of the Frem the Philadelphia Press creditors, instead of "standing in" with the assignor, as is too often the case under our laws. The law is said to work well, Southern Colorado. He took the mine in Southern Colorado. so far as it has been tried, several Grand Rapids creditors having been the reciptors having been the reciptors having been the reciptors having been tried, several Grand Because he could not get anything else to show for his \$8,500. The mine was recovered until each until e ients of dividends from estates in San some properties near it "panned out" well Francisco which would otherwise have and the Philadelphian began to investi-

Every reputable druggist - that is, every druggist who does not sell liquor Christmas it had paid him over \$20,000, by the glass or as a beverage—should imaged about \$1,200 a week. mediately write his Senator, requesting him to use his influence to defeat the Damon bill in its present form-not to permit it to pass the Senate until the present obnoxious clauses relating to druggists are stricken out. Now is the this morning, and I though he looked as Less than Manufacturers' Prices. Your time to act. To-morrow or next week it may be too late.

THE TRADESMAN is pleased to note the steps the members of the Muskegon B. M. A. are taking relative to the organ- answer.

ization of a mutual insurance company. Such activity indicates an abiding faith in the subject of mutual insurance which presages the eventual supremacy of that system of indemnity over the present more clumsy and expensive method.

Editor Dexter, of the Albany Merchant's Mail, is a philosopher. If you don't believe it, read this dripping of wisdom, taken from the last issue of the

It is easier to manage a surplus than it is a deficiency.

What Invention Has Done for Milling. In the course of a recent speech, Hon. H. A. Hayden, the Jackson mill owner, gave some interesting personal reminis-cences. It seems that he started in the A member of the Grand Rapids Mer-milling business in 1845, in a little cuscantile Association recently sent the New tom mill three miles south of the city of Jackson. He had enlarged gradually, and within a year or two had been able to turn out 8,000 barrels of flour a year, Our bankers here, when they have which he considered a big business. He drafts to collect, are in the habit of noti-

before they can decide or report that pay-ment has been refused? This question came up at a recent meeting of our Mer-had considered middlings as offal, and it cantile Association, and it was voted to was run through the flat stones and made into a low grade flour which was hard to

> After a few years he had purchased other mills and adopted modern inventions as rapidly as they were offered, but always with a feeling of distrust in "new-fangled fixin's." Millers in those days worked from daylight until the day's work was done, be it 9, 10 or 12 p. m.
> They were not afraid of work, and to this labor the speaker largely attributed

finest grades of flour are made where the best flour of years ago could not be sold at any price.

Cotton and Wool.

The crop of cotton is reported as being very large, possibly greater than that of any recent year. Yet the demand for the staple continues, and the size of the crop seems justified by the demand. The manufacture of cotton goods is now profitable, and new mills are in course of erection in all parts of America, and in this movement the South is conspicuous. Soon the raw material will be manufac tured on the large scale near the place where it is grown, and the New England mills will be handleapped by their dis-tance from the cotton fields, in the competition with their Southern rivals.

outlook for cotton is therefore a bright one. Wool, the other great textile staple, cannot be so well placed in the economic sense, owing to the great deficiency of reliable statistics. At a recent conven-tion, the National Association of Wool Growers took steps for establishing a better system, including the organization of a central bureau of statistics. When this is carried out, the wool producer will be greatly benefited, not only by accurate statements and forecasts of the market, but by a better gradation of qualities. It is proposed to have this matter, the grading of wool, taken up by the Association. Few staples need grading more imperatively, as wool suited for one branch of manufacture may be quite unadapted to another; the carpet maker needs a material totally different from that required by the manufacturer of

Start in Right with the New Clerk. At the commencement of his engagement, let there be a free and candid A full and free understanding at the beginning is sure to save trouble in

zephyr worsted.

Take time and exercise patience in and many details, simple in themselves. California has a new law relating to yet more or less puzzling to a new clerk. Establish a community of interests,

Glad He Took the Mine.

neglected until eight months ago, when yielded no returns to outside creditors.

gate his own property. He went to Colorado, formed a company, and last October began to work the mine. Before

A Fleshy Subject.

aged about \$1,200 a week.

if he'd lost flesh.

"I'd hate to be in your shoes," said a woman, quarreling with a neighbor. "You couldn't get into them," was the

WHIPS AND LASHES. Lowest Prices for Mail Orders, GRAHAM ROYS, 54 Lake Ave., - Grand Rapids

Owl, Crown Prince, White Lily, Standard, Rue, Graham.

Bolted Meal, Feed, Etc.

MAIL ORDERS SOLICITED.

NEWAYGO ROLLER MILLS. H. SCHNEIDER & CO.,

Manufacturers of the famous

Dick and George, Elks' Social Session

And other Popular Brands of Cigars, and Jobbers of All Brands of

Fine Cut, Plug and Smoking Tobaccos

21 Monroe St., Grand Rapids.

\boldsymbol{BUY} Muscatine ROLLED OATS

IF YOU WANT

20,000 Sold to the Trade

This cigar we guarantee to be the best nickel cigar in the State, all long Havana filler with a Sumatra wrapper. It is sold to the trade for \$35 per M. Remember, you take no chances in ordering, for we guarantee the cigar to give entire satisfaction or they can be returned.

Beware of Imitations.

The genuine will have our signature on inside of cover of each box. Send in your orders by mail. The White Daisy Is manufactured only by

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A well-known Philadelphia business man took in part payment for a bad debt two years ago the title to a lead mine in

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QUEEN ANNE, MOTTLED GERMAN, MICHIGAN, ROYAL BAR TRUE BLUE, SUPERIOR, CZAR, MASCOTT MONDAY, PHENIX, WABASH, CAME AND OTHERS, For quotations address Salesman for Western Michigan,

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SEND FOR TRIAL ORDER.

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P. STEKETEE & SONS.

Dry Goods & Notions,

83 Monroe St. and 10, 12, 14, 16 & 18 Fountain St., Grand Rapids, Mich.

New Line of Prints, Seersuckers, Toile Du Nord, Ginghams, Dress Goods, Hosiery, Underwear, White Goods, Laces Embroideries and Full Line of Neck Wear.

FRANKLINVILLE, AMERICAN, HOOKER, BURLAPS

Warps, Geese Feathers, Waddings, Batts

Sole Agents for Valley City and Georgia Bags. Mail orders receive prompt

EDWIN FALLAS.

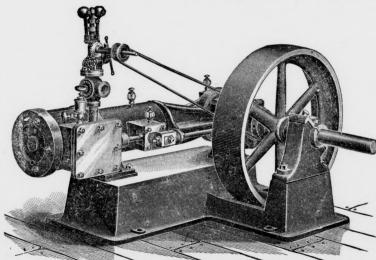
Butter, Eggs, Oranges, Lemons, Bananas, Mince Meat, Nuts, Figs, Etc Eggs Crate Factory in connection. Price List furnished

Mail Orders Filled Carefully and Promptly at Lowest Market Price. Cold Storage at Nos, 217 and 219 Livingstone S

THE BEST! Office and Salesroom, No. 9 Ionia St., Grand Rapids, Mich.

W. C. DENISON,

Stationary and Portable Engines and Boilers,



Vertical, Horizontal, Hoisting and Marine Engines. Steam Pumps, Blowers and Ex haust Fans. SAW MILLS, any Size or Capacity Wanted.

88 90 and 92 SOUTH DIVISION ST... GRAND RAPIDS, MICH

FRUITS.



Headquarters for Bananas. 16 AND 18 NORTH DIVISION ST.

Wholesale Clothiers

W. G. HAWKINS, Lock Box 173, - GRAND RAPIDS Perfect-Fitting Tailor-Made Clothing

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Successors to CURTISS & DUNTON.

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BOOTS and SHOES Paper Warehouse,

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GRAND RAPIDS.

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THE PUBLIC!

By splendid and expensive advertising the manufacturers cre ate a demand, and only ask the trade to keep the goods in stock so as to supply the orders sent to them. Without effort on the grocer's part the goods sell themselves, bring purchasers to the store, and help sell less known goods.

ANY JOBBER WILL BE GLAD TO FILL YOUR ORDERS.

Our lemons are all bought at the cargo sales in New Orleans and are as free from frost or chill as in June. PUTNAM & BROOKS

HESTER & FOX.

SAW AND CRIST MILL MACHINERY. TEAM ENGINES & BOILERS.

Planers, Matchers, Moulders and all kinds of Wood-Working Machinery, Saws, Belting and Oils. And Dodge's Patent Wood Split Pulley. Large stock kept on hand. Send for Sample Pulley and become convinced of their superiority.

Write for Prices.

44, 46 and 48 So. Division St., GRAND RAPIDS, MICH.

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To the Pass Book System

With its attendant losses and annoyances, when you can supplant it by so inexpensive and labor-saving a system as the

Tropical and Galifornia Tradesman Gredit Goupon

Which is now used by over 2,000 Michigan merchants.

The Tradesman Coupon is the cheapest and most modern in the market, being sold as follows:

2 Coupons, per hundred.......\$2.50 SUBJECT TO THE FOLLOWING DISCOUNTS: " " 1000 "20 \$20 5.00

SEND IN SAMPLE ORDER AND PUT YOUR BUSINESS ON A CASH BASIS.

E. A. SYOWE & BRO., Grand Rapids.

We carry a large stock of Foreign and Domestic Nuts and are at all times prepared to fill orders for car lots or less at lowest prices.

Putnam & Brooks.

WEDNESDAY, MAY 1, 1889.

LEISURE HOUR JOTTINGS.

Written for THE TRADESMAN.

BY A COUNTRY MERCHANT. On general principles the farmer, who, cessful labor, finds himself in circuman individual with whom business rela- ital besides.

right citizen. are rarely appreciated or encouraged by

hay-field an ignoramus, a penurious, pigheaded, penny-squeezing fool, and a man of no possible benefit whatever to an en- an individual regarding the rights terprising town.

the high tax advocate, and the multi- haps derive some benefit by hunting tudes of other people who indulge in the old story regarding the man, his various semi-communistic theories re- and his ass, and his unfortunate habit garding the distribution of wealth, also trying to please everybody. naturally look upon Ex-Farmer Timothy and his class with coldness, because he and they, with their expenditures rigidly limited by their financial circumstances, are not habitually given to investing in anything that doesn't closely approach the necessary and indispensible.

Of course we suspect, and have almost positive proof, that a great many people are unreasonably niggardly, selfish and uncharitable, in not devoting some part COMMISSION MERCHANT of their accumulations to objects which do not gratify, solely, the personal tastes and habits of the giver, but, after all, who has a perfectly moral right to decide what any individual shall do about matters of this nature, unless he is equally posted with that individual regarding his financial and business matters? When thousands of people, in ostensibly affluent circumstances, are to- CASH CAPITAL \$400,000. day existing only by the tolerance and good nature of their creditors; when multitudes more have to study the closest principles of economy in everything pertaining to the outlay of money, and when there are doubtlessly great num- D. Whitney, Jr., President. bers whose surplus means are yearly swallowed up by family charities, and other private but almost imperative demands upon them, what a gross injustice we are liable to commit, and what gross injustice is hourly committed, by publicly condemning and abusing people who per sist in using their personal property according to their own will and judgment.

But there are almost countless numbers of people who assume the right to arraign, try and condemn individuals who are not disposed to pay the various assessments made upon them without protest, and many of these people, without the remotest attempt to get at the "true inwardness" of a single case, seem to feel themselves justified in pillorying their neighbors under every inscription that pertains to miserly meanness. Speaking of this defect of character, an old resident of my locality recently remarked to me:

"Watch these fellows for years, as I have done, and you will find that they eventually divide up that class of individuals who have a little property, or at some period of their lives had a little property, into exactly two lots-d-d hogs or d-d fools, and almost anybody with any brains can arrange for himself which way he will be labeled. My own experience will partially illustrate this.

"About the close of the war I sold my farm for about \$5,000, and about the same time my brother Jim, who had made a few thousands by sutlering in the army, came home and persuaded me to go into a general trade with him at M-We struck a good business, and for a couple of years I imagined we were making money. Jim and I were of materially different dispositions. He was free, open-hearted, and could hardly say 'no' to anybody, and I suspect I was nearly the reverse. He was always in active demand as a salesman, while I was seldom called into requisition except

The Michigan Tradesman in cases of necessity, and I couldn't help noticing that, while the dead-heats of the noticing that, while the dead-beats of the locality hardly ever noticed me, they were loud in their approval of my partner, and pronounced him 'one of the best fellows in the world,' and 'a thorough business man.'

"Jim had done all the book-keeping and attended to money matters, and as after a life of hard but reasonably suc- we appeared to be perfectly easy I never troubled myself about the financial part of stances to discontinue his avocation, and the business. But at last a notice of protest to live in comparative idleness on the on a \$1,500 bank note was served on me earnings of his modest accumulations, is during his absence, and then I began an a desirable addition to the population of investigation, and that investigation our country villages. To be sure he is showed that my partner, by his reckless \$1,000 REWARD!! not usually an open-handed capitalist, personal extravance, his indiscriminate who causes activity and rejoicing among endorsement of other people's paper, and the local dealers, because the yearly sum his indulgence in dead-beat custom had that must suffice for his expenditures is evaporated all of our profits for two generally a very modest one, but he is years, and sunk nearly half of our cap-

tions are pleasant and satisfactory, and | "Well, to cut the matter short, when an individual whose life and deportment my brother returned we divided up the marks him as a good neighbor and up- remaining property, and each chattelmortgaged for his share of the indebted-Yet, notwithstanding this, I have ness. After long and anxious months of heard, among the would-be "hustlers and turning, and twisting, and struggling, I boomers" of more than one community, finally found myself on safe ground far more disparaging than approving again. Then I got a chance to trade my comments, when the status of the small, stock for a farm, and in a few years retired capitalist is canvassed. And the managed to work back to about my former reason for this is obvious. That large financial standing. Jim continued to be a class of gentlemen who make it a duty 'royal good fellow' for several months, to devote no inconsiderable proportion of and then the sheriff closed him out, and their time in devising ways and means he is, and will always remain, next door for the disposal of other people's money, to a pauper. By hard labor and the closest economy, I have managed to arthese same small capitalists. The chronic rive at a comparatively old age without these same small capitalists. The chronic speculator's scheme by which Ex-Farmer owing a dollar, and with enough prop-Timothy's capital of \$4,500 can be erty to probably see me out of the world doubled, and his income of \$300 in the same shape, and, in consequence, quadrupled, within a year, fails to I have the reputation of a d-d hog, awaken the remotest interest or enthu- while the fellows who, by various prosiasm, and hence the professed bene- cesses, swindled my brother out of his factor of Farmer T. feels himself justi- goods and money are unanimous in the fied in pronouncing that graduate of the outspoken belief that he is a d-d fool.

When any doubts arise in the mind others to dictate to him regarding And the circulator of subscriptions, disbursement of his money, he may p

WANTED. POTATOES, APPLES, DRIE FRUIT, BEANS

and all kinds of Produce. If you have any of the above goods ship, or anything in the Produce line, us hear from you. Liberal cash advantage when desired.

EARL BROS.,

157 South Water St., CHICAGO. Reference: First National Bank, Chica Michigan Tradesman, Grand Rap



WM. REID,
73 & 75 Larned Street West, DETROIT, MICH. Grand Rapids Store, 61 Waterloo Street

THE LARGEST AND BEST CLEAR LONG HAVANA FILLED SUMATRA WRAPPED CIGAR SOLD FOR 5 CENTS.



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GRAND RAPIDS. MICH.

Crockery & Glassware

1	LAMP BURNERS.	
	No. 0 Sun	
	No. 1 " No. 2 "	5
	No. 2 "	7
	Tubular	7
	LAMP CHIMNEYS.	**
	6 doz, in box.	
	No. 0 Sun	0
	No. 1 "	
	No. 2 "	00
	First quality.	
	No. 0 Sun, crimp top2	1:
	No. 1 " " " 2	I con
		24
	No. 2 " " "	2
	XXX Flint.	
	No. 0 Sun, crimp top. 2 No. 1 " " " 2 No. 2 " " " 3	55
	No 1 " " " 9	90
	No 9 " " " "	00
		œ
	Pearl top.	
	No. 1 Sun, wrapped and labeled3	70
	No. 2 " " " " 4 No. 2 Hinge, " " 4	70
	No. 2 Hinge, " " "4	70
	La Bastic.	•
	No. 1 Sun, plain bulb1	-
	No. 1 Sun, plain buib1	20
	No. 2 " " " 1 No. 1 crimp	50
	No. 1 crimp1	40
	No. 2 "	60
	STONEWARE-AKRON.	-
	Butter Crocks, per gal 06	1/
	Jugs, ½ gal., per doz	
	6 dgs, 72 gai., per doz	
	1	
	Meat Tubs, 10 gal., each 75)
	" " 12 " ")
	" " 12 " 100 " " 15 " " 165	
	" " 20 " "	
	Milk Pans, ½ gal., per doz. (glazed 66c) 60	
	" " 1 " " (" 90c) 78	
	" " 1 " (" 90c) 78	5

Marine Insurance Co.

CASH ASSETS OVER \$700,000

LOSSES PAID \$500,000.

Eugene Harbeck, Sec'y.

The Directors of "The Michigan" are representative business men of

our own State

Fair Contracts,

Equitable Rates, Prompt Settlements,

Insure in "The Michigan." PERKINS & HESS Hides, Furs, Wool & Tallow,

NOS. 122 and 124 LOUIS STREET, GRAND RAPIDS, MICHIGAN. WE CARRY A STOCK OF CARE TALLOW FOR MILL USE.

SWIFT'S Choice Chicago

Dressed Beef

-- AND MUTTON --

Can be found at all times in full supply and at popular prices at the branch houses in all the largger cities and is retailed by all first-class butchers.

The trade of all marketmen and meat dealers is solicited. Our Wholesale Branch House, L. F. Swift & Co., located at Grand Rapids, always has on hand a full supply of our Beef, Mutton and Provisions, and the public may rest assured that in purchasing our meats from dealers they will always receive the best.

Swift and Company,

Union Stock Yards, CHICAGO.



The Best Fitting Stocking Rubber in the Market.

Geo. H. Reeder,

Grand Rapids, - Mich



THE LANE & BODLEY CO., 2 to 48 JOHN STREET, O Leonard & Sons

> Grand Rapids, Mich. Cor. Spring and Fulton Sts.



This is the most perfect tricycle on the market for Ladies and Children. It is recommended by Physicians as the First and Only Machine invented that Ladies and Girls of a delicate constitution can ride with

The GEM has Steel Wire Wheels with Grooved Steel Tires and Forged Steel

Adjustable Spring Seat

Upholstered with plush, filled with Japanese hair, which retains its elasticity, making it easy for the rider.

Prices quoted without fenders:

No. 1—20 No. 2—24	inch	Rear	Wheels,	for	3	to	7	years	of	age.	\$6.67	Each.
No. 2-24	66	66	66	66	7	to	11	"	66	**	8.00	66
No. 3-28	66	66	66	66	11	to	14	66	66	66	9.34	66
No. 4-32	66	66	66	"	14	to	18	66	66	66	12.00	"
	S	am	e wit.	h	rı	ih	b	er ti	ire	25.		

7-20 inch Rear Wheels for 3 to 7 years, \$11.34 Each. No. 8-24 " " " 7 to 11 "
No. 9-28 " " " 11 to 14 "
No. 10-32 " " " 14 to 18 "

We also carry Boy's Bicycles and Tricycles.

H. Leonard & Sons,

HE DOG AND THE SHADOW



mouth, saw his own shadow in the water, and took it for that of another Dog, with a piece of meat double his own in size. He therefore let go his own, and fiercely attacked the other Dog, to get his larger piece from him. He thus lost both. -Æsop's Fables.

IT ALWAYS PAYS to hold on to a good thing. People who have tried Santa Claus Soap hold on to it because it is good. Some may think that because there are

other Soaps that give more in bulk for the money, that they are cheaper; but such bulk is made up with rosin. When quality is sacrificed for quantity, such soap is not cheap at any price. Santa Claus Soap is the best, and is sold by all grocers. It is made only by

N. K. FAIRBANK & CO., Chicago, Ill.



Wholesale

A. HIMES

Gement, Lime and Hair. FIRE BRICK. FIRE CLAY. Sewer Pipe and Drain Tile.

Coal and Wood

Retail.

Office Opposite Powers' Opera House,

Grand Rapids, Mich. Telephone, 490-1 R.

MOSELEY BROS.

Fruits, Seeds, Oysters ? Produce. All kinds of Field Seeds a Specialty.

If you are in market to buy or sell Clover Seed, Beans or Potatoes, will be

pleased to hear from you. 26, 28, 30 and 32 Ottawa St., GRAND RAPIDS.



THE BEST DELIVERY WAGON ON EARTH.

We Manufacture to Order Hose and Police Patrol Wagons, Peddlers, Bakers, Crea Dairy, Furniture, Builders, Dry Goods, Laundry, and Undertakers Wagons

Repairing in all its Branches.

COLBY, CRAIG & CO.,

West End Fulton St Bridge. Telephone No. 867.

Buy the Best.

It Is the Cheapest.

And you can always find the BEST Belting, Hose, Packings, Saws, Files, Emery Wheels, Shingle Bands, Band Nails, Oils and Greases, Lath Yarn, Cotton Waste, Oil and Grease Cups, Lubricators, and Anything Else in Mill Supplies that you may desire at the

OWEST PRICES

For the Quality.

Samuel Lyon,

Corner Waterloo and Louis Sts.

GRAND RAPIDS, - MICH.

Amboy Cheese.

We have the pleasure to advise the trade that we have received the agency and sole control in this State of the "Amboy" Cheese, handled for many years by Messrs. Wm. Sears & Co. The quality of this brand has always been kept uniform and in every sense "Strictly Full Cream," making it so well and favorably known and appreciated by the trade that no further recommendation or guarantee

Acme Cheese.

We are also the Sole Agents for the "Acme" Cheese, made in Herkimer Co., N. Y. This brand is a Strictly Full Cream Cheese and cannot fail to give satisfaction.

Please send us your orders.

Lemon, Hoops & Peters. Grand Rapids, April 24, 1889.

THEO. B. GOOSSEN,

WHOLESALE

Produce Commission Merchant, BROKER IN LUMBER.

Orders for Potatoes, Cabbage and Apples, iu Car Lots, solicited. Butter and Eggs, Oranges Lemons and Bananas a specialty.

GRAND RAPIDS, MICH.

FOREIGN FRUITS.

Oranges, Lemons and Bananas a Specialty.

GROCERIES.

summated to a considerable extent by the continuance of propitious weather and the early development of spring. In this city there has been some complaint because the volume of trade has not expanded more rapidly but this interest. The public has not expanded more rapidly but this interest. The public has not expanded more rapidly but this interest. The public has no idea how tity, as the sheet of paper pulp is more or less wet. The paper may also be sized with glue or starch and then dusted with the zinc paper may be mixed by the size or starch and the size or starch this city there has been some complaint because the volume of trade has not expanded more rapidly, but this is partly explained by the fact that many interior buyers are delaying their visits until the Centennial celebration, next week, in consequence of the low rates and favorable conditions under which railroad excursion tickets have been issued. For this reason no special activity is looked for during the current week in distributive lines of trade, but apart from the influences of the Centennial, conservatism has more than usually characterized the general commercial situation, and

try, the subdued temper of speculation in all departments and the general tendency toward lower prices that is shown for many all staple commodities. Iron and steel are lower, leather is cheaper, wheat and other produce has declined. wheat and other produce has declined, and the value of railroad stocks has drifted downward. The most conspicuous instance where prices have advanced has been sugar, which, although the city are the genteel salaried people who live beyond their means. Working people—barring only those who drink—are prompt in payment, and in case of the city are the genteel salaried people who live beyond their means. coming rather more under the control of professional dead-beat is concerned, I legitimate influences as the result of the liquidation of a large amount of the old speculative interest and the looming up of a large surplus that, in view of an firmly believe that the man who deliberable beautiful and the surplus that the man who deliberable beautiful and the surplus that the man who deliberable beautiful and the surplus that the man who deliberable beautiful and the surplus that the surplus that

report has brought about no important change in the coffee situation. While the general trading, both in actual cools change in the coffee situation. While the general trading, both in actual goods and options, has shown but slight improvement, it has apparently been of sufficient volume to establish a higher range of

each, for the past of	II CC J	Ceero.	
	1889.	1888.	1887.
Rio 3	343,000	179,000	249,000
	51,000	170,000	130,000
	52,453	235,466	384,223
Europe 1,7	52,700	1,927,800	2,164,100
Afloat for U. S 1	53,000	138,000	291,000
Afloat for Europe	180,000	240,000	530,000
_			

3,332,153 2,890,266 4,148,323 It will be observed by the above figures that the world's first hand stocks have From the United States Economist. been reduced nearly a million bags since to be of sufficient importance in itself to bring about a marked change in the price or two business

dencies, and quotations indicate that the the difficulty and uncertainty of obtain-

The Grocery Market.

This is likely to be an "off" week for business, on account of the centennial holiday. Sugar has walked ahead with a headstrong movement during the past laurels until next week, when further advances are anticipated. Corn syrups are a trifle higher. Oatmeal has declined, on account of the abandonment of the pool. The outlook for cheese is not particularly good, owing to the great amount of stock which will be thrown on of information about credits a distinct the market before the price becomes so occupation was probably of European low that the people have come to eat origin; but it never attained the rank of low that the people have come to eat cheese freely. There is still no price on until that idea was adopted by this coun oil, the jobbers taking whatever the try, touched by the practical genius of dealer is inclined to offer, ranging all the America, the genius which takes so much way from 8 to 8½ for Michigan test to 10 more kindly to new suggestions with possibilities in them than does that of to 10% for water white.

Sounds About Right.

Teacher-Now, children, I will give you three words-boys, bees and bearsand I want you to compose a sentence which will include all three words. Small Boy-I have it.

Teacher-John McCarthy, you may give us your sentence. John McCarthy-Boys bees bare whin they go in swimmin'

Every grocer should handle "Our Knocker" cigars. For sale only by M. H. Treusch & Bro.

F. J. Dettenthaler sold his eagle to Wm. K. Vandervilt, of New York.

The Experience of a Chicago Debt Collector

tism has more than usually characterized the general commercial situation, and although the outlook is not altogether satisfactory, there is a very fair amount of business in progress that is of a healthy character. There are many favorable influences in the present condition of commercial affairs, among which is the increasing abundance of money as reflected in the bank statement that was published last Saturday. Then money as reflected in the bank statement that was published last Saturday. Then there is the satisfactory condition of railroad traffic as shown by increasing railroad earnings, the larger proportions of the exports of produce and merchandise, and the favorable reports that thus looks and 25 in poorer districts, would be shout correct for the collectable por early have been acceived respecting crop tonditions. Against these, however, must be placed the feeling of depression the wide difference in value between difference in value difference in v that prevails in the iron and steel indus- ferent kinds of accounts. It was a comthe subdued temper of speculation mon custom to buy up so-called bad ac-

would now pay at that rate.
"In general terms, the poorest pay in vanced has been sugar, which, although are prompt in payment, and the case of not advancing as sharply as last week, is still buoyant in all the markets of the world. The wheat market has been coming rather more under the control of professional dead-beat is concerned, I

early harvest and promising crop condi-tions, has a much more formidable ap- of his pay is one of the rarest things in pearance than heretofore. The low price the world. The dead-beat would not avof grain has stimulated the export move- erage more than one debtor in 250. The ment, and the shipments of both corn and cotton have been quite heavy.

The Coffee Market.

The Coffee Market. Chase & Sanborn describe the situation ment. Probably 99 per cent. of debtors whom a collector calls upon have the money on the first visit, but defen

"No scheme or cut-and-dried policy ment, it has apparently been of sufficient volume to establish a higher range of value on nearly every description of coffee. The continued dullness on the Coffee Exchange is ample evidence of the fact that very few are disposed to sell on the present basis of price, which is certainly one of the strongest features of the market.

The following table shows the visible suppy of coffee, in bags of 132 pounds each, for the past three years:

1889. 1888. 1887. gained by unnecessarily crowding men. Every successful collector has his own methods, which he carefully guards, since there is no patent on ideas in our line of business, and every man wants to keep his secrets to himself."

The Mercantile Agency

The basis of modern civilization is the days of low-priced coffee. This difference in the visible supply would seem commerce is credit. The basis of credit Before two individuals or two business houses position of coffee, but the present condition of stocks are made to appear more plane, the seller must know something unsatisfactory when viewed in connection with the unfavorable outlook reboth live in the same town this knowspecting the future supply.

Cable communications from Brazil report strong markets with advancing tensort strong markets with advancing tensort strong markets with advancing tensort states or on opposite sides of the ocean, value of the higher grades have advanced %4c per pound above the relative worth of the less desirable class of coffees. Still the information must be had, and that of the best possible quality; for competition is always keen, and the more the merchant knows of his customers the cheaper—because the more safely—he can sell his goods and the more customers he will attract.

Were each merchant obliged to rely a headstrong movement during the past upon his own independent investigation week, but will probably now rest on its for his knowledge of credits, his business would have to remain restricted within narrow geographical limits. in an age when rails and steamships and wires make of the world one country, could not be tolerated; so natural sele tion, through modern specialization of

effort, evolve the mercantile agency The germ idea of making the collection the Old World, and thereby was developed into the truly magnificent and wholly indispensable adjunct of the world's commerce which it now is.

Wrapping Paper for Metals.

A new method for preparing paper for wrapping metallic articles to prevent tarnishing, consists in incorporating with the paper or applying to its surface a fine powder of metallic zinc in such a manner that it will adhere, so that when silver, copper, brass, or iron articles are wrapped in the paper, they will be pre served from rusting or tarnishing reason of the mere affinity of the zinc for sulphuretted hydrogen, chlorine or acid gases or vapors, and preventing them from rusting or tarnishing the metallic

articles wrapped in such paper. done by sifting on the sheet of paper pulp, while it is in the process of manu-Advices from nearly all the most important interior distributing centers of trade indicate a fair amount of activity in every department, while the usual guide posts of clearing house statisties and railroad traffic returns make a very favorable comparison with the corresponding period last year, and show a progressive movement that has been stimulated to a considerable extent by the continuance of propitious weather and the early development of spring. In this city there has been some complaint. facture, and before it is pressed and dried, a metallic zinc powder, known in

The Drummer Gets There Somehow "Look out, young feller; what are you about?" said the policeman in

time in jail, do you?"
"Yes; I've tried both the hotels here."

C. H. CORNELL,

Fruits and Produce.

Agent for the Wayland Cheese. 30 NORTH IONIA STREET, GRAND RAPIDS, TELEPHONE 253,

Fac Simile of the Label of



Costs as much to manufacture as Sapolio, yet sells at about half the price (\$2.75 per box of 72 cakes). Can be retailed for as much with equal or better value to the consumer, although it is generally sold at 5 cents a

We Are Headquarters

Pure Cider and White Wine Vinegar.

Consult your own interests by getting our prices before purchasing elsewhere.

Telfer Spice Company



PUT UP IN

Boxes, Cans, Pails, Kegs, Half Barrels and Barrels.

Send for sample of the celebrated

Frazer Garriage Grease The Frazer Goods Handled by the Jobbing Trade Everywhere.

GLARK

WE ARE HEADQUARTERS

Teas Syrups Molasses

If our Travelers do not see you regularly, send for our Samples and Prices before purchasing elsewhere. We will surprise you.

Mail Orders always receive prompt attention and lowest possible prices.

Wholesale Grocers

PRODUCE MARKET.

Apples—Choice stock is hard to get; fair stock commands \$2@\$2.5 per bbl.

Beans—Handlers are paying about \$1.25 for unpicked and getting \$1.65@\$1.75 for hand-picked.
Butter—Creamery is in plentiful supply at 24@\$25c. Dairy is in fair demand at 16@19c, with price well maintained, on account of the unseasonable weather.

Cabbages—Home grown command \$3@\$5 per 100; New Orleans stock, \$1.50 per crate.

Celery—Scarce and hard to get.

Cider—10c per gal.

Conperago—Fork barrers, e.g., produce barrers 25c.
Cranberries—Bell and Cherry in fair demend at \$1.45 per bu box; good Bell and Bugle steck readily commands \$5.75 per bbl.
Cucumbers—75c per doz.
Dried Apples—Commission men hold sun-dried at 3_040\$ and evaporated at 5_05\$ per b.
Eggs—The market has ruled stiff, on account of the cold weather. Jobbers pay 9_010_040\$ e, however, would send the price downward at a rapid rate, as the country is full of stock.
Green Onions—15c per doz. bunches.
Honey—More plenty, being casy at 15c@17c per lb.

Honey—More pienty, being easy at level per lb.

Lettuce—12c per lb.

Maple Sugar—10@11c per lb.
Onion Sets—22 per bn.
Onions—Buyers pay 18@20c for good stock, and hold at 25@30c per bu.
Parsley—30c per doz.
Pieplant—3c per lb.
Pop Corn—2½c per lb.
Pork—Hogs bring 5½@5½c on the streets and sell for 5½@6c from jobbers' hands.
Potatoes—No market.
Radishes—25c per doz. bunches.
Spinach—40c per bu.
Strawberrics—25.00 per box.
Sweet Potatoes—Kin-dried Jerseys, 24 per bbl.
Turnips—25c per bu.
Vegetable Oysters—25@30c per doz.

PROVISIONS. The Grand Rapids Packing and Provision Co quotes as follows: PORK IN BARRELS

SMOKED MEATS—Canvassed or Plain Hams, average 20 lbs..... pienie kest boneless.

boneless

LARD-Kettle Rendered. Tubs..... 50 lb. Tins.

BEEF IN BARRELS.

Pork Sausage...Fresh and Smoked.

FRESH MEATS Swift and Company quote as follows:

OYSTERS and FISH. F. J. Dettenthaler quotes as follows:

CANDIES, FRUITS and NUTS. Putnam & Brooks quote as follows:

200 lb. bbls.
French Cream, 25 lb. pails.
Cut Loaf, 25 lb. cases.
Broken, 40 lb. Bask.
" 200 lb. bbls.

FANCY-In 5 lb. boxes. FANCY—In
Sour Drops
Sour Drops
Peppermint Drops
Chocolate Drops
H. M. Chocolate Drops
Gum Drops
Licorice Drops
A. B. Licorice Drops
Lozeness plain

mperials. Mottoes..... Cream Bar.... Molasses Bar

Lozenges, plain, in pails.....in bbls...

printed, in pails in bbls. Chocolate Drops, in pails Moss Drops, in pail

Wholesale Price Current.

The quotations given be pay promptly and buy in ful	low are such as are ordinated packages.	rily offered cash buyers who
BAKING POWDER. COLUMN COL	CREAM TARTAR. Strictly pure	SYRUPS. Corn, barrels
1 lb. " 13 75 4 lb. " 17 76 5 lb. " 22 20	Plums "	TEAS.
Arcsic, ½ lb. cans, 6 doz 45 ¼ lb 4 75 ¼ lb 2 140	DRIBD FRUITS—Foreign. Citron, in drum @23 @25 @25 Currants 4½@ 5 Lemon Peel 13 Orange Peel 14	JAPAN - Regular Fair 12 @16 Good @17 Choice 24 @29 Choicest 30 @34
Arctic, ½ lb. cans, 6 doz 45 ½ lb 4 " 75 ½ lb 2 " 1 40 1 lb 2 " 2 40 5 lb 1 " 12 00 Absolute, ½ lb. cans, 100s 11 75 ½ lb 50s 10 75 1 lb 50s 10 75 Telfor's, ½ lb. cans, 6 doz 2 70	Currants. 4½@ 5 Lemon Peel 13 Orange Peel 14 Prunes Turkev 4½@ 4¾ " Imperial @ 6½ Raisins, Valencias @ 8¼ " Ondaras. 8 @ 8¾ " Domestic Layers. 2 10 " Loose Californias. 1 65	Fair
		Choice. .24 @28 Choicest .30 @33 BARKET FIRED. Fair .20 Choice. .25 Choicest .23
" 1 lb. " 2 " 1 50 " 1 lb. " 1 " 3 00 " bulk 20 Red Star, ½ lb. cans, 12 doz 45	Macaroni, dom 12 lb box	Choicest @35 Extra choice, wire leaf @40 GUNPOWDHR. Common to fair25 @35 Extra fine to finest 50 @65
" 1 lb " 4 " 1 50 BATH BRICK. English, 2 doz. in case 80 Printel 2 " " 75	TARINACBOUS GOODS Farina, 100 lb. kegs	Choicest fancy
American. 2 doz. in case 65 BLUING. Gross Arctic Liq, 4-oz	"domestic @60 FLAVORING EXTRACTS. Jennings' Lemon Vanills 2 oz. Panel, doz. 90 35	Common to fair
BLUING. GFOSS Arctic Liq, 4-0z 3 60 " ½ pt. 7 00 " 1 pt. 10 10 80 " " 8-0z paper bot 7 20 " Pepper Box No. 2 3 00 " " 9 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	#LAYOBING EXTRACTS. Jennings' Lemon Vanilis 2 oz. Panel, doz. 90 35 4 oz. " 1 40 2 25 6 oz. " 2 25 3 25 No. 3, " 1 10 1 60 No. 8, " 2 75 4 00 No. 10, " 4 50 6 00 No. 4, Taper, " 1 60 2 50 1 " 8 50 15 00 FISH-SALT. Cod. whole	Common to fair. 25 @30 Superior to fine 30 @50 Fine to choicest 55 @65 Fair 25 @30 Choice 30 @35
No. 2 Hurl	% pt, Round, " 4 25 7 50 1 " 8 50 15 00	Fair
No. 1 Parlor Gem. 3 00 Common Whisk 90 Fancy 1 00 Mill 3 50 Warshouse 3 00	Cod, whole @ 444	Double Pedro
BUCKWHEAT. Kings 100 lb. cases 5 00 " 80 lb. eases 4 26	" Holland, kegs. 270 " Scaled 24 Mack. sh's, No. 1, ½ bbl 11 00 " " 12 lb kit 1 45 " " 10 " 1 35	TOBACCOS—Fine Cut. Sweet Pippin
Dairy, solid packed 13 " rolls 14 Creamery, solid packed 15 " rolls 16	Trout, ½ bbls	Sweet Cuba 45 Petoskey Chief 55 Sweet Russet 32 G34 Thistle 42 Florida 65 65
CANDLES. 10½ Star, 40 3½ Parame 12 Wicking 25	" Family, ½ bbls 2 50 " kits	Rose Leaf
CANNED GOODS—Fish. Clams. 1 lb. Little Neck 1 20 Clam Chowder, 3 lb 2 25 Cove Oysters, 1 lb. stand 90 " 2 lb. " 1 60	Half kegs	### TRADESMAN CREDIT COUPONS. 3 2, per hundred
" 2 lb. " 2 65 " 1 lb. Star 2 00 " 2 lb. Star 3 75	LICORICE. Pure. 3 Calabria 2 Sicily 11	0 counts: 0 200 or over
" 1 lb. stand	Black Strap 10 Cuba Baking 22@2 Porto Rico 24@3	5 40 gr. 9 5 5 0 gr. 10 6 \$1 for barrel
" 1 lb. Sacramento1 85		Sage
Sardines, domestic %s	ROLLED OATS.	Curtiss & Co. quote as fo
Trout, 3 lb. brook CANNED GOODS—Fruits. Apples, gallons, stand 15@2 22 Blackberries, stand 9 Cherries, red standard 9	OIL.	Straw1
pitted 2 0	Water White	Bakers 2 Bakers 2 0 Dry Goods 5 5 Jute Manilla 8 0 Red Express No. 1 5 5 Juce Manilla 8
Green Gages 1 10 Peaches, all yellow, stand 1 " esconds 1 4 " Pie	Clay, No. 216	60 48 Cotton 22 Cotton, No. 2 20 "" 3 18
Quinces 1 0 Raspberries, extra 1 3 red 1 6 Strawberries 1 1 Whortleberries 7	BICE.	No. 5 Hemp 16 No. 8 B 17 Wool 8
CANNED VECHTABLES. Asparagus, Oyster Bay Beans, Lima, stand 8	Japan5	Tubs, No. 1

" Strings...... 285
" Stringlesg, Erie...... 90
" Lewis' Boston Baked... 140
Corn, Archer's Trophy.... 1 00
" " Morn'g Glory... 1 00
" " Early Gold... 1 00 " extra marrofat @1 16
" extra marrofat @1 16
soaked 70
" June, stand 1 35
" sifted 1 35

Guash
Comatoes, Red Coat.
Good Enough.
Ben Har.
stand br... ...1 00 CHOCOLATE. Runkel Bros.' Vienna sweet cotch, in bladders Maccaboy, in jars.
French Rappee, in Jars.
Soar.
Dingman, 100 bars.
Don't Anti-Washboard.

Rubber, 100 lumps..... Spruce. CHICORY. coffee-Green German Big Bargain SODA. Boxes Kegs, English.... Regs, English

spices—Whole.

Allspice
Cassia, China in mats...

Batavia in bund...

Saigon in rolls.

Cloves, Amboyna...

Zanzibar.

Mace Batavia

... 3 25@3 50 ... @3 25 ... 3 40@3 50 Felix...

Persian, 50-lb. box

California. Brazils . 7½@1z .4 25@4 75 @1 50

"golden 20 @23
Santos 17 @22
Mexican & Guatemala 19 @23
Peaberry 20 @23
Java, Interior 20 @25
"Mandheling 26 @29
Mocha, genuine 25 @27
To ascertain cost of roasted coffee, add ½c, per lb, for roasting and 15 per cent, for shrinkage. coffees—Package. COFFEE EXTRACT. CLOTHES LINES. CONDENSED MILK. CRACKERS.

Pepper, Singapore, black. " shot.... spices-Ground-In Bulk Cassia, Batavia... " and
" Saigon ...
Cloves, Amboyna ...
" Zanzibar ...
Ginger, African ...
" Cochin ...
" Jamaica ... Trieste...
Nutmegs, No. 2
Pepper, Singapore, black.
white. " Cayenne.....

Mystic, 1 lb. pkgs.... barrels....

Standard A...... No. 1, White Extra C... No. 2 Extra C....

Coon... Skunk... Muskrat Fox, red

Straight, in sacks... barrels.

Small lots...

No. 1.... No. 2....

MILLSTUFFS.

BARLEY.

HIDES, PELTS and FURS.

HIDES.

Part Cured.....

..35@40

MISCELLANEOUS.

surer—Jas. Vernor. Meeting—At Star sland House, near Detroit, day and Wednesday, July 2 and 3.

Michigan State Pharmaceutical Ass'n. President—Geo. Gundrum, Ionia.
First Vice-President—F. M. Alsdorf, Lansing.
Second Vice-President—F. M. Alsdorf, Lansing.
Second Vice-President—O. Eberbach, Ann Arbor.
Secretary—H. J. Brown, Ann Arbor.
Freasurer—Wm Dupont, Detroit.
Executive Committee—A. H. Lyman, Manistee; A. Bas
sett, Detroit; F. J. Wurzburg, Grand Rapids; W. A.
Hall, Greenville; E. T. Webb, Jackson.
Local Secretary—A. Bassett, Detroit.

Grand Rapids Pharmaceutical Society. esident, J. W. Hayward, Secretary, Frank H. Escot

Grand Rapids Drug Clerks' Association. Detroit Pharmaceutical Society ent. J. W. Caldwell. Secretary, B. W. Patterson

Muskegon Drug Clerks' Association. sident, C. S. Koon; Secretary, J. W. Hoyt.

Meeting of Druggists at Lansing on Wednesday.

President Gundrum, of the Michigan State Pharmaceutical Association, sent out the following letter to several members of the Association last Thursday: IONIA, April 25, 1889.

Legislature adjourns Friday, April 26, to go to Ann Arbor, and, consequently, the Damon liquor bill (already passed in the House with all the objec-

at all next week.

The best thing for us to do in the meantime is, to apply ourselves individually (and our friends collectively) in persuading our Senators, with our voices or pen, or both, to oppose the Damon liquor bill as it stands toward the drugggist. The Damon bill will only be a terror to those that are observing the terror to those that are observing the present liquor law, and the druggists that are disgracing the profession now will slip through under the clause, "and any such druggist, clerk, or employe, who shall in any manner or respect willfully make a false or fraudulent affidavit in relation thereto, shall be deemed guilty of perjury, and subject to the pain and penalties therefor." The conscientious druggist will be appalled with the great oath he takes every full moon, "And said affidavit shall declare that the applications and orders, sales and gifts of spiritous, intoxicating, malt, brewed, fermented or vinous or mixed liquors recorded within the record book to which the affidavit is attached include all the sales or gifts of any such liquors afore-said, and the full names of the persons to whom sold, together with the purpose to which the same was to be applied,

made at the store of the affiant during the month last past." This bill, in my opinion, will, if to vote or passed bring forth no better results than his dues. the present liquor law, as it is left, like the present law, to enforce itself; it will depend entirely on the character of the druggist. It will add expense and annoyance to the already poorly-paid pro-fession of pharmacy. Yours truly, GEO. GUNDRUM, President.

Frank Wells, of Lansing, has since arranged with the Senate committee having the Damon bill under consideration to give the druggists of the State a hearing on Wednesday evening, May 1. President Gundrum has accordingly named Wednesday afternoon as the proper time to meet and decide upon what plan to pursue.

THE TRADESMAN would urge every druggist who can possibly leave home to attend the meeting and make a personal appeal to his Senator. Those who cannot spare the time to go to Lansing should surely write a letter to his Sen-

"Let There Be Light."

Sherwood, April 25, 1889. E. A. Stowe, Grand Rapids:

DEAR SIR—A letter from Corwin F. Miller, in the last issue of The TRADES-DEAR SIR—A letter from Corwin F.

Miller, in the last issue of The Tradesman, attracts my attention. I have been in the drug business for several years shall be elected by ballot, and report at the following makes a most expression of five for nomination of officers shall be elected by ballot, and report at a committee of five for nomination of officers shall be elected by ballot, and report at a committee of five for nomination of officers. and I have tried to avoid the sale of liquor in various ways: I give bonds and try to live up to the law in all ways. I have had books arranged and would sell formal election at any meeting. no liquor to any person, unless they would sign their name as requiring it for medicine-but that did not work.

I tried by selling none only on prescriptions-but that did not work.

liquor, either brandy, gin or whisky, to say nothing of the uses in making the dent, the duties of the chair shall depreparations according to the Dispensa-tory. Then, again, there is a legitimate absence of the Vice-President, the Sectrade that honestly requires liquor.

who are truly temperance men. I never sell by the drink, nor do I allow tippling charman pro tem. shall be chosen.

Sec. 3. The Secretary shall keep a cor-

Yours truly, W. R. MANDIGO.

important in its bearings on the drug trade that The Tradesman has requested Mr. Miller to supplement his article in last week's paper with a full explanation of their appointment, and communications belonging to the Association, receive and answer all correspondence and keep it on file, and notify committees of their appointment, officers of their appointment, and can be used in the greatest resistance to an electrical substance and is acid proof. It has been used by blacking manufacture of sealing wax. When it is refined it is called certain and communications belonging to the Association, receive and answer all correspondence and keep it on file, and notify committees of their appointment, and can be used in the control of the c in last week's paper with a full explanaofficers of their election, and members of
their acceptance.

esin, and can be used just as beeswax is
their acceptance.

It costs just one-third as much tion of the methods he found it necessary
the reform
Sec. 4. The Treasurer shall keep all

Some hints regarding the China tea crop of 1889-90 are said to be coming to hand more or less ambiguous in charachand more or less ambiguous more or less ambiguo ter, and probably not altogether reliable as yet, though they generally indicate a larger yield, and, in some cases, have suggested as much as 25 to 30 per cent.

The Home Savings Bank, of Detroit, who shall retain the right to examine, at has opened its branch bank on Junction over the present season.

Drugs Medicines. Grand Rapids Drug Clerks' Association.

About thirty of the drug clerks of the city have organized a society under the style of the Grand Rapids Drug Clerks' Association. The Association is officered as follows:

President—Frank D. Kipp. Vice Presidents—W. E. Osborn and V.

H. Middleton. Secretary-Albert Browe.

Treasurer—W. S. Temple.
Executive Board — President, Secretary, Adolph Wilson, Wm. Wolf and Earl

The constitution aud by-laws of the Association are as follows:

city, and believing that a degree of social feeling among its members, and a familiarity with pharmaceutical matters otherwise not attainable, can thereby be secured, we do hereby resolve and constitute ourselves into a permanent organization, to meet at such times and places

Sec. 4. A meeting of the Executive Board may be called by the President, at the written request of three members of said Board. as will be decided hereafter.

ARTICLE I. Name and Objects.

Section 1. This organization shall be known as the Grand Rapids Drug Clerks'

Association. Sec. 2. Its objects are to advance the interests of drug clerks; the cultivation tionable features) will not likely come of a greater degree of social harmony; to up for consideration in the Senate before
Tuesday or Wednesday, or possibly not
at all next week.

promote sociability and good feeling
among its members by uniting them into
closer fellowship with each other; and

Section 1. Any person, not a proprietor of a pharmacy (wholesale or retail), adoption. residing in Grand Rapids or vicinity, who is a registered or assistant registered ship. pharmacist, of good moral character, is 4. eligible for membership.

Sec. 2. Any person desiring admission to the Association shall make a written application, signed by at least two members in good standing, and shall be bal-loted for, as directed in the following section:

Sec. 3. A vote of two-thirds of the members present at any meeting elects a candidate for membership.

Sec. 4. Each member pays into the hands of the Treasurer \$1 initiation fee and \$2 annual dues, payable semi-an-

Sec. 7. If any member should be charged with conduct unbecoming a memof the members present at any regular

meeting. Sec. 8. Any member being absent two than F. W. R. P. or more consecutive meetings will be fined 25 cents for each meeting, unless he

shall be excused by a committee appointed for that purpose.

Sec. 9. Any member who becomes a proprietor of a pharmacy may be elected an honorary member.

Sec. 10. Any person of eminent scienmember on the recommendation of the executive board.

Sec. 11. Honorary members shall be exempt from payment of dues. ARTICLE III.

Officers.

Section 1. The officers of this Associaator, soliciting his friendly action in the premises.

Section 1. The omeers of this Association shall be a President, Vice-President, Second Vice-President, Second Vice-President, Treaswith their new quarters, they are airy, urer, and an Executive Board consisting light and centrally located. of five members.

Sec. 2. The officers shall be elected by ballot at the annual meeting, and remain in office until their successors are elected. Sec. 3. At the regular meeting next the following makes a most excellent

the annual meeting. Sec. 4. Vacancies occurring by resigformal election at any meeting.

ARTICLE IV.

Duties of Officers.

list of persons whom I would not sell to under any circumstances)—but they get the members, and appoint all special the mixture into a copper kettle, bring to the memoers, and appoint an special to the memoers are to the in some unknown way or through some person not on the list.

Now, I am only one of many who do not like the liquor trade; but how can a druggist keep a drug store and not keep a drug store and not keep a drug store and not keep the Association for the year, with any which rack off into suitable bottles. This liquors in stock for prescription trade? In the year, with any suggestions for its future management that may be gained from his experience. In made therefrom are bright and legible. absence of the Vice-President, the Sec-ond Vice-President shall preside; and if the Second Vice-President he absent a I would like an expression from others the Second Vice-President be absent, a prived in New York. It is called ozer-

on the Treasurer, render a report at the W. R. Mandigo.

The subject above referred to is so that the custody of all reports, essays, have the custody of all reports, essays.

to adopt in order to carry the reform the funds of the Association, keep a correct account of all receipts and expending the Association and the Association are the Association are the Association and the Association are the Association are the Association and the Association are the Association and the Association are the A tures, collect all money due the Associa-

He shall deliver to his successor all books, papers, etc., belonging to the

Association. Sec. 5. The Executive Board shall have the general management of the affairs of the Association; appropriate such funds as they may deem necessary; levy special assessments when necessary; provide suitable rooms for meeting, and report at every regular meeting of the Associa-

Meetings.

Section 1. The Association shall meet on the second of each month during the year, for the purpose of social and in-

Association are as follows.

PREAMBLE.

Knowing the benefits to be derived from a union of the drug clerks of this city, and believing that a degree of social cition may be called by the President, the city of the control of the city at the request of three members of the Executive Board. Sec. 4. A meeting of the Executive

Amendments.

No amendment or alteration shall be made to this constitution, except by a two-thirds vote of the members present at any meeting, and notice shall be given at a previous meeting.

BY-LAWS.

Article I. Section 1. Nine members, the presiding officer and Secretary shall constitute

a quorum at any meeting of the Associa-Sec. 2. Three members shall constitute quorum at any meeting of the Execu-

tive Board. Order of Business.

1. Roll call. 2. Reading of minutes of preceding meeting, correcting, if necessary, and 3. Election of candidates for member

Reports of committees.
 Unfinished business and new busi-

7. Election and installation.8. Reading of essays and written com-

munications. 9. Queries, debating, and conversation. Jun 10. Adjournment.

Detroit Drug Notes.

Detroit druggists are looking forward Ter with pleasant anticipation to the next game of base ball with their Cleveland Sec. 5. After having paid the required brethren. The game will probably be dues, and signed the constitution, such member is entitled to vote and hold proposed to give the Cleveland boys a Myster state of the constitution proposed to give the Cleveland boys a Sec. 6. No member shall have a right royal welcome and a good trouncing. Que Sas to vote or hold office who has not paid A. W. Allen will captain the Detroits.

F. W. R. Perry, the popular Woodward avenue pharmacist, has gone on a two ber of this Association, the charges shall months' trip. We can't all afford to go Haer be investigated by a committee appointed for that length of time, but no one for the purpose; and, if substantiated, he may be expelled by a two-thirds vote can have. There is no man in the business thought more of by his competitors

> Mueller's new drug store, corner of Woodward avenue and Congress street, is a handsome one.

The article published in The Trades-MAN some time ago, suggesting an occa- Mar sional change on the Board of Pharmacy tific standing may be elected an honorary is favorably commented upon by many seems quite general that if a change was Salvia officinalis, \(\frac{\chi_8}{\chi_8}\) \(\frac{\ druggists of this city. The impression made each year there would be no trouble ura Ursi...... in securing the services of good men for the place.

The members of the Detroit Pharma sitted sorts...

Aloe, Barb, (po. 60) ...

"Cape, (po. 20) ...

"Socotri, (po. 60).

Catechu, 1s, (½s, 14 ½s, 16)...

Violet Copying Ink.

According to the Journal de Pharmacie, Rain or distilled water

Add the glycerin to 800 parts of the water, and dissolve the extract, oxalic acid and alum in the mixture. Dissolve the bichromate in the balance of the ons—but that did not work.

Section 1. It shall be the duty of the water, and after letting the solutions stand for twenty-four hours, mix them.

Mineral Wax.

The first car-load of mineral wax, a who are truly temperance men. I never sell by the drink, nor do I allow tippling in any form. I do not use it myself. I know the improper use of it is a cuise.

If any one can give any light upon the question, let them do so for the benefit of the druggists who are temperance men. Yours truly,

Yours truly.

Yours truly. cerite, and is found about 414 miles east is claimed to be the best insulator known. as beeswax. Candles and dolls can be

The Drug Market.

any time, the books of the Treasurer. avenue.

Another Drug Store in Kalamazoo. Will McDonald, for several years in

the employ of his brother, Geo. McDonald, at Kalamazoo, has concluded to embark in the drug business on his own account as soon as the necessary preliminaries can be arranged. He was in Grand Rapids a couple of days last week,

looking up the subject of fixtures. No Registered Pharmacist There.

The carelessness of the managers of the Grange store at Allegan was exemplified recently. A Cheshire lady bought tellectual advancement, and for the what she supposed was Epsom salts. transaction of business.

After taking one dose she was seized After taking one dose she was seized with terrible pains, and but for a promptly administered emetic might have died. The drug was saltpetre.

Every druggist should carry "Our Knocker" cigars in his showcase. For sale only by M. H. Treusch & Bro.

CINSENC ROOT. PECK BROS Wholesale Druggists, GRAND RAPIDS.

Whole	sale Price Co	irrent.
	(and)	
ACIDUM.	Carb 12@ 15 Chlorate, (po. 20) 18@ 20 Cyanide 50@ 55 Iddide 2 85@ 30 Potassa, Bitart, com 3 Potass Nitras, opt 8@ 10 Potass Nitras 70 Prussiate 25@ 28 Sulphate po 15@ 18	Antipyrin
eticum 8@ 10	Cyanide 50@ 55	Argenti Nitras, ounce @ 68
enzoicum, German 80@1 00	Iodide	Balm Gilead Bud 38@ 40
rbolicum 40@ 45	Potassa, Bitart, pure 28@ 36	Arsenicum 56 7 Balm Gilead Bud 38@ 40 Bismuth S. N 2 15@2 25 Calcium Chlor 1s 4/4
tricum 50@ 55	Potassa, Bitart, com & 15	Calcium Chlor, 1s, (½s
1 1 1 1 1 1 1 1 1 1	Potass Nitras	11; 1/4s, 12) @ 9 Cantharides Russian,
trocum 10@ 12	Prussiate 25@ 28	po
osphorium dil 20	Sulphate po 15@ 18	Capsici Fructus, af @ 18
		" po @ 16
lphuricum	Aconitum 20@ 25	" " po @ 16 " " Bpo. @ 14
rtaricum	Althae 25@ 30	Caryophyllus, (po. 28) 23@ 25 Carmine, No. 40 @3 75 Cera Alba, S. & F 50@ 55
rtaricum 4000 50	Anchuse 1500 90	Cera Alba, S. & F 500 55
AMMONIA.	1 Arum, po	0014 11444 20(4 30)
qua, 16 deg 3@ 5 18 deg 4@ 6 rbonas 11@ 13 dloridum 12@ 14	Calamus 20@ 50	Coccus
18 deg 4@ 6	Gentiana, (po. 15) 10@ 12	Cassia Fructus @ 15
rbonas 11@ 13	Glychrrhiza, (pv. 15) 16@ 18	Centraria @ 10 Cetaceum @ 35
loridum 12@ 14	(po 45) @ 40	Chloroform 500 55
ANILINE.	Hellebore, Ala, po 15@ 20	" squibbs @1 00
ack 2 00@2 25	(po. 45)	Cetaceum @ 35 Chloroform 50@ 55 squibbs @1 00 Chloral Hyd Crst 150@1 75 Chondrus 10@ 12 Cinchonidine P. 4. W. 150 20
own	Ipecac, po	Chondrus 10@ 12
d 45@ 50	Iris plox (po. 20@22) 18@ 20	Cinchonidine, P. & W 15@ 20
llow	Maranta 1/s 2503 50	Chondrus 10@ 12 Cinchonidine, P. & W 15@ 20 "German 4@ 10 Corks, list, dis. per cent @ 60
BACCAE.	Podophyllum po 15@ 18	cent @ 60
beae (po. 1 60 85@2 00	Rhei	cent 60 Creasotum 50 Creta, (bbl. 75) 2
niperus 8@ 10	" cut @1 75	Creta, (bbl. 75) @ 2
niperus	" pv 75@1 35	" prep 5@ 5
	Ipecac, po	" prep. 56 5 5
BALSAMUM. 65@ 70 ru. @1 30 rabin, Canada 50@ 55 lutan 45@ 50	Spigeria	Crocus 35@ 38
rii @1 30	Senega 75@ 80	Crocus 35@ 38 Cudbear @ 24
rabin, Canada 50@ 55	Similax, Officinalis, H @ 40	Cupri Sulph 8@ 9
lutan 45@ 50	Seilles (== 25) M @ 20	Dextrine 10@ 12
CORTEX.	Scillae, (po. 35) 10@ 12 Symplocarpus, Fœti- dus, po	Cudbear. @ 24 Cupri Sulph
ies Canadian 18	dus, po	Emery, all numbers. @ 8 " po
ssiae 11	dus, po	Ergota, (po.) 45 40@ 45
	" German 15@ 20	Flake White 12@ 15
onymus atropurp 30	Zingiber a	
rica Cerifera, po 20 unus Virgini 12	Zingiber j 22@ 25	Gambier
illaia, grd	SEMEN.	Gelatin, Cooper @ 90 "French 40@ 60
ssafras 12	Anisum, (po. 20) @ 15	Glassware flint, 75 & 10 per
mus Po (Ground 12) 10	Apium (graveleons). 10a 12 Bird, 1s	
EXTRACTUM.	Bird, 18 400 6	Glycerina 900 15
courrhige Glabra 240 25	Cardamon 1 00@1 25	Glycerina
" po 33@ 35	Corlandrum 10@ 12	Grana Paradisi
ematox, 15 lb. box 11@ 12	Cannabis Sativa 3½@ 4	Glycerina 22@ 25 Grana Paradisi @ 15 Humulus 25@ 40 Hydraag Chlor Mite @ 80
" 1s 13@ 14	Cydonium 75@1 00	
yeyrrhiza Glabra. 24@ 25 po. 33@ 35 ematox, 15 lb. box 11@ 12 " 1s. 13@ 14 " ½s. 14@ 15 " ½s. 16@ 17	Corlandrum 10@ 12 Cannabis Sativa 3½@ 4 Cydonium 75@1 00 Chenopodium 10@ 12 Dipterix Odorate 1 75@1 85 Feonicallym 15	" " Cor @ 70 " Ox Rubrum @ 85
48 1000 11	Foeniculum @ 15	" Ammoniati @1 05
FERRUM.	Foeniculum	" Ox Rubrum @ 85 " Ammoniati. @1 05 " Unguentum. 45@ 55 Lehthyololla Am 1 25@ 15
rbonate Precip @ 15	Lini 4 @ 4½	Hydrargyrum @ 65
rbonate Precip @ 15 rate and Quinia @3 50 rate Soluble @ 80	Lini, grd, (bbl. 4) 44@ 4½	Hydrargyrum @ 65 Ichthyobolla, Am 1 25@1 50 Indigo 75@1 00
rrocvanidum Sol @ 50	Pharlaris Canarian 31/4 41/4	Indigo
race soldum Sol	Rapa 5@ 6	Iodoform
lphate, com'l 1½@ 2	Rapa 50 6 Sinapis, Albu 80 9 Nigra 110 12	Lupulin 85@1 00
" pure	" Nigra 11@ 12	Lycopodium 55@ 60
FLORA.	SPIDITIES	Macis 80@ 85
nica 14@ 16	Frumenti, W., D. Co., 2 0002 50	drarg Iod @ 27
nica	" D. F. R 1 75@2 00	Liquor Potass Arsinitis 10@ 12
tricaria 300 33	"	Magnesia, Sulph (bbl
FOLIA.	Juniperis Co. O. T1 75@1 75	1%) 2@ 3
rosma	Frumenti, W., D. Co. 2 00@2 50 " D. F. R. 175@2 00 " 110@1 50 Juniperis Co. O. T. 175@1 75 " 175@3 50 Saacharum N. E. 175@2 00 Spt. Vini Galli 175@6 50 Vini Oporto 125@2 00	1½)
ssia Acutifol, Tin- livelly 25@ 28	Spt. Vini Galli 1 75@6 50	S. N. Y. O &
ivelly 25@ 28	Vini Oporto 25@2 00	C. Co

SPONGES. Florida sheeps' wool Florida sheeps' wool
carriage ... 2
Nassau sheeps' wool
carriage ...
Velvet extra sheeps'
wool carriage ...
Extra yellow sheeps'
carriage
Grass sheeps' wool carriage pints.

Pil Hydrarg, (po. 80).

Piper Nigra, (po. 22).

Piper Alba, (po 95).

Pix Burgun.

Plumbi Acet. Pulvis Ipecac et opii ... 14@ 15
Pyrethrum, boxes H
& P. D. Co., doz ... @1 25
Pyrethrum, pv ... 55@ 60
Quassiae ... 60

Camphore
Euphorbium po ...
Galbanum ...
Gamboge, po ...
Guaiacum, (po. 45) ...
Kino, (po. 25) ...
Mastie ...
 Myrrh (po. 45)
 @ 40

 Opii, (pc. 4 50)
 3 0063 10

 Shellae
 256

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 Tragacanth
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 Tolutan
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 TINCTURES.

HERBA—In ounce packages. Absinthium Eupatorium Aloes..... and myrrh.. " and myrrh....
Arnica
Asafœtida...
Atrope Belladonna.
Benzoin...
" Co...
Sanguinaria...
Barosma

MAGNESIA. Calcined, Pat....... Carbonate, Pat Carbonate, K. & M.... Carbonate, Jenning5... Cantharides. OLEUM.

GUMMI.

Acacia, 1st picked....
" 2d "
" 3d "
" sifted sorts...

Assafætida, (po. 30).

Picis Liquida, (gal. 35) Ricini

Sinapis, ess, ounce...
Tiglii...
Thyme ...
Opt

POTASSIUM.

Rosmarini.... Rosae, ounce.

Bi Carb.

Absinthium ... 5 00@5 50 Amygdalae, Dulc ... 45@ 75 Amydalae, Amarae ... 7 25@7 50 Anisi ... 1 75@1 85 Anisi
Auranti Cortex
Bergamii
Cajiputi
Caryophylli
Cedar

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Rhatany

The Best is Always the Cheapest,

Pioneer Prepared Paint For many years and

> GUARANTEE Same to

Give Satisfaction. Dealers in paints will find it to their interest to write us for prices and sample cards.

HAZELTINE & PERKINS DRUG CO., GRAND RAPIDS, MICH.

Should Send \$1 to

E. A. Stowe & Bro.

GRAND RAPIDS,
for one of their Improved 'LIQUOR & POISON REGORDS

Os. Sepia... Pepsin Saac, H. & P. D. Co... Picis Liq, N. C., ½ gal doz Picis Liq., quarts

| Rubia Tinetorum | 12/26 | 14 | Saccharum Laetis pv | 6 | 35 | Salacin | 2 | 25/62 | 25 | Sanguis Draconis | 40/6 | 50 | Santonine | 64 | 50 | Santonine | 64 | 50 | Sapo, W | 12/6 | 14 | " M | 8/6 | 10 | " G | 1 | 6 | 15 | Seidlitz Mixture | 6 | 25 | Sinaris | 6 | 25 Seidlitz Mixture....

OILS. Whale, winter...... Lard, extra..... Lard, No. 1. Linseed, pure raw Lindseed, boiled Neat's Foot, winter strained Spirits Turpentine... PAINTS. Red Venetian... Ochre, yellow Mars... Ber Putty. commercial. 2

white Span 64,4674
Whiting, white Span 670
Whiting, Gilders 690
White, Paris American 100
Whiting, Paris Eng.
cliff 140
Pioneer Prepared Paint 20@1 4
Swiss Villa Prepared
Paints 100@1 20

Polishina HAZELTINE & PERKINS DRUG CO.

Importers and Jobbers of

--- DRUGS---

Chemicals and Druggists' Sundries.

Dealers in

Patent Medicines, Paints, Oils, Varnishes. Sole Agents for the Celebrated Pioneer Prepared Paints.

We are Sole Proprietors of

WEATHERLY'S MICHIGAN CATARRH REMEDY.

We have in stock and offer a full line of

Whiskies, Brandies, Cins, Wines, Rums.

We are Sole Agents in Michigan for W. D. & Co., Henderson County, Hand Made Sour Mash Whisky and Druggists' Favorite Rye Whisky.

We sell Liquors for Medicinal Purposes only. We give our Personal Attention to Mail Orders and Guarantee Satisfaction.

All orders are Shipped and Invoiced the same day we receive them. Send in a trial order. Hazeltine & Perkins Drug Go.,

GRAND RAPIDS, MICH.

DO YOU HANDLE IT? THE GERMAN MEDICATED TOCKTOOD

GIVES UNIVERSAL SATISFACTION FOR @ 35 Horses, Cattle, Hogs, Sheep, Colts, Calves, Pigs, Lambs,

Has the finest line of illustrated advertising and most attractive lithograph label. A 75 cent cash most attractive lithograph label. A 75 cent cash good 55 (22 00) trated circulars in each case. Rubber stamp and "Vini Rect. DDI.

2 05) ... @2 15
Less 5c gal., cash ten days.
Strychnia Crystal ... @1 10
Sulphur, Subl ... 24/@ 3 5
"Roll ... 24/2 3 3
"Roll ... 24/2 3 10
"Roll ... 24/2 3 10
"San 10 self-inking pad free with your first order through @2 15 jobber. Special directions for building up a 3½ lar, "Hog Cholera—Cause, Cure and Pre-1 and the second positively successful treatment. Gives valuable information in regard to swine-raising for large profit. See other circulars for all kinds of stock. The facts contained in these circulars are worth many dollars to every enterprising farmer or stockman. Send jobbers for their special circular "TO THE TRADE," for full information in regard to rubber stamp-free-and also our GRAND CASH

PRIZES. See circulars for testimonials of reli

able dealers from all parts of the country. This

trade is about equally divided between drug

ing your money every thirty or sixty days, at 71

13@16 70@75 70@75 13@714 13@714 19 per cent. profit. MANUFACTURERS:

The German Medicine Company, Minneapolis, Minn.

FOR SALE TO THE TRADE BY .1 10@1 20.
.1 60@1 70.
.2 75@3 00.
.2 75@3 00.
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[CONTINUED FROM FIRST PAGE.]
in' party of mounted police happen along an' haul me an' Patsey afore the magis trates, to answer the charree they made

for a whole campaign. First they charrged us wid highway robbery an' violence; then they charrged us wid furious dhrivin', as if we wor answerable for that crazy fly-away av Tim Dooley's; then wid wilful disthruction of county property, be rason of breakin' the toll gate an' smashin' the windy; then they charrged us wid cruelty to animals for scaldin' ould Gannon's pig, and last of all wid drunk an' disorderly conduct. But that charrge wor too much for me. Me sphirits wor that broke that I could Me sphirits wor that broke that I could bear a good dale, but I couldn't shtand that. To think of all that good liquor shpilled on the road an' on me clothes, wid niver a thimbleful of it wettin' me lips, and me as dhry as a smoke house shimler an' thin to charge me wid bein'. chimley, an' thin to charrge me wid bein' dhrunk!

"'Ye perjured slanderers!' says I; 'divil a dhrop has passed me lips this

blessed day!'
"'Faugh!' says the magisthrate; 'ye only make matthers worse by yer lyin'; ye shmell like a whisky still now,' says he.

"'Yer honor,' says I, 'tis but an ixtarior an' visible sign of an interminal an' lamintable imptiness. Sure, the full of a shtandard quart av the best liquor ivir distilled is just thrown away over an insinsible suit of clothes, instid of refreshin' the insides of the owner of 'em, worse luck to it!' says I.

"An' I whipped out av me pocket the neck of the broken bottle wid the cork still in it, to show I'd been shpakin' the

"'Yer honor can see,' says I, 'that the potheen that wor in this bottle nivir left

potneen that wor in this bottle livin lete it by way of the neck.'

"Is it yerself,' says he, 'that has the effrontery to flourish before me eyes the ividences of yer chatin' the revenue, be carryin' smuggled whisky?'

"'Tis yer honor that's an ixcellent judge of that same,' says I.

"'What d'ye mane, sor?' says he, git tin' as red as a turkey cock.

"'That 'tis from the same barrel yer four-gallon keg come from, which ye ordered of me three weeks agone, says I.
'An' av I could be dhrinkin' her honor's health in a thimbleful of it at the prisint momint,' says I, 'we could procade wid the ixplanation of matthers wid a dale more spirit.'

"'Silence, sor." thundhered the magisthrate; 'yer ontimely livity on'y adds to the milignity of yer offinse. Ye are committed to jail for thrial, and ye're important of the milignity of yer offinse. prisoned besides, for contimpt of coort,

""Will yer honor be kind enough to inforrum me,' says I, 'which sintince is to be ixicuted first, so that I may know whin it is I'm imprisoned for contimpt, an' whin it is I'm only in jail awaitin' me

thrial? says I.
"'The coort will not bandy words wid ye,' says he wid a wave of his hand. 'Tak'em to the lockup to wanst?' says he to the policemen. An' be the powers, byes, they jist bundled us off to jail widout aven a 'Good day.' or 'Save ye kindly,' an' there we'd a laid to this day av we

hadn't got out."
"And how did you manage to get clear
of the scrape, Terry?" said an interested listener.

"Sonny," answered Mr. Heffernan, with an indulgent wink, "in a week or so they bailed us out, an' Patsey an' me thought a change of climate would be good for the health, so we both wint to England for the harvest worruk, as laborers wor scarce just thin."

"An' is all that thrue, Terry?" said

Mr. M'Gee, inquiringly.
"As thrue as that thunderin' whistle's

callin' us back to worruk, Teddy," said Mr. Heffernan, "an' if we don't be hurryin' they'll be dockin' us a quarter of a day, the haythens.' FREDERIC D.

A Sly Salesman.

Standing in a prominent hardware store the other day, a stroller watched a lady purchase a pair of shears. She decided upon the size and style desired, and tried four or five pairs, rejecting them all because, she said, they itemedial? Parkshews finally suited the property of the stronger of the stro them all because, she said, they "squeaked." But she was finally suited with a pair that didn't "squeak" and went her way. As the accepted pair happened to be one of those first refused, the salesman was asked how the metamorphosis was effected. "That," said he, "is one of the very simplest secrets of the man who sells shears. Observe He picked up a pair of scissors which "squeaked" wofully when worked. Then he ran his thumb and forefinger thoughtfully down the side of his nose and rubbed them over the scissors, which came together as gently and noiselessly as though saturated with oil. "That's all there is of it," he said. "You see, there is always a little oil collected in the corners on the outside of your nostrils. Scrub your nose as hard as you will, the oil will be back there in five minutes. So when a customer comes in, tries a pair of shears and complains that they squeak and come together hard, we can oil them up and make them run smooth without exciting suspicion. What was the oil put on your nose for ?"

"To help the hardware man out, I suppose. But then what I told you is a good thing for all nervous people, who don't like squeaky shears, to know."

Telephones in Sweden. In probably no country in the world says an English exchange, has the tele-phone come into more general use than in Sweden. Not only can Stockholm boast the most perfect telephonic arrangements of any capital, in addition to the largest percentage of telephone subscribers, but the east coast and the west coast will soon be in telephonic communication, a line between Stock-holm and Gothenburg being in course of erection. Many small towns are in telephonic communication with each other, and the number of subscribers is con-

The Michigan Tradesman stance, which has about 40,000 inhabitants, there are 600 subscribers. This town is connected with about thirty smaller towns and country places, with smaller towns and country places, with about thirty smaller towns and country places, with about thirty smaller towns and country places, with about thirty smaller towns and country places, with many places, with about thirty smaller towns and country places, with about thirty smaller towns are considered. subscribers ranging between 200 and ten.

A Great Australian Railway.

The government of western Australia has come to definite terms with the pro-"Was it charrge I said?" continued Mr.

Heffernan, whose bile was evidently rising at the recollection of the injury and humiliation inflicted on him. "There were charrges enough to last a regiment for a whole campaign. First they charrged by wide highway robbery and violence."

Has come to definite terms with the promoters of the gigantic railway project for the construction of a line from Eucla to connect with the west Australian system, a distance of 800 miles, which, when completed, will bring into railway communion Perth, Adelaide, Melbourne, Sydney and Brisbane. It is expressed.

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the Yellowstone National Park, and, in fact, nine tenths of the cities and points of interest in the territory.

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Paul or Minneapolis runs through passenger cars of any kind into Idaho, Oregon or Washing-

ran of any kind into Idaho, Oregon or Washington.

In addition to being the only rail line to Spokane Falls, Tacoma and Seattle, the Northern Pacific reaches all the principal points in Northern Pacific reaches all the principal points in Northern Minnesota and Dakota, Montana, Idaho, Oregon and Washington. Bear in mind that the Northern Pacific and Shasta line is the famous scenic route to all points in California.

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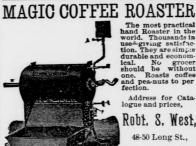
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