#### NO. 295.

## "Our Leader"

The Finest 5-Cent Cigar on the Market.

MANUFACTURED B J. E. Kenning & Co, 56 CANAL ST.

Fresh and Salt

# Lake Fish

Mail orders receive prompt attention See quotations in another column. GRAND RAPIDS.

# FOURTH NATIONAL BANK

Grand Rapids, Mich.

GEO. C. PIERCE, Vice President. H. W. NASH, Cashier

CAPITAL, - - - \$300,000.

Transacts a general banking business. Make a Specialty of Collections. Account

### Daniel G. Garnsey, EXPERT ACCOUNTANT

Adjuster of Fire Losses. Twenty Years Experience. References furnished 24 Fountain St., Grand Rapids, Mich.

# The Economy

Combination Heater is no experi ment. Having been on the market five years, it now has a National Reputation as the BEST HEATER in

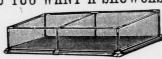
WILLIAM MILLER, Agent, 24 South Ionia St.

Owl, Grown Prince, White Lily, Standard, Rye, Graham.

Bolted Meal, Feed, Etc.

MAIL ORDERS SOLICITED.

NEWAYGO ROLLER MILLS DO YOU WANT A SHOWCASE!



SFECIAL OFFER—This style of oval case; bes unality: all glass, heavy double thick; panel oilding doors; full length mirrors and spring hinges oild cherry or walnut frame, with or without meta orners, extra heavy base; silvetta trimmings feet long, 28 inches wide, 15 inches high. Price

D. D. COOK, 106 Kent St., - Grand Rapids, Mich.

# Katon, Lyon **&** Co.

Base Balls, Rubber Balls, Marbles.

Base Ball Bats,

Fishing Tackle,

BOXING GLOVES. STATIONERY

Katon, Lyon & Co., 20 and 22 Monroe St. GRAND RAPIDS, - MICH.

# EDMUND B. DIKEMAN

# Watch Maker 44 CANAL ST.,

Grand Rapids, - Mich.

### THE "EDITOR'S CHOICE."

FLINT, Mich... April 9, 1889.
To Whom it May Concern:
We, the undersigned committee, selected by Geo, T. Warren & Co. to canvas the list of names and select one for a Cigar Label from the many names sent in by the contestants, have this day selected the following, viz: EDITOR'S CHOICE, sent in by Sig Wolf, of Talego (bit). JOHN J. Coon, Editor Flint Journal JOHN J. COON, Editor Flint Journal F. H. RANKIN. JR., of Wolverine Citizen A. L. Aldrich, of the Flint Globe.

OUR NEW BRAND OF CIGARS,

## 'EDITOR'S CHOICE'

Price, Thirty-Three Dollars per Thousand We shall be pleased to receive a sample order rom you. Yours respectfully,

Geo. T. Warren & Co. G. M. MUNGER & CO.

GRAND RAPIDS. Successors to Allen's Laundry Mail and Express orders attended to with promptness. Nice Work, Quick Time Satisfaction Guaranteed

## W. E. HALL, Jr., - - - Manager

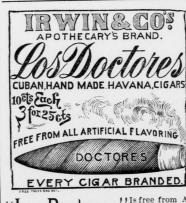
Read! Ponder!-- Then Act!

#### KING & COOPER, Fancy Grocers.

St. Joseph, Mich., Feb. 23, 1889. DANIEL LYNCH, Grand Rapids:

DEAR SIR-Permit us to congratulate you upon the trade we are working up on your Imperial Baking Powder. We have had it tested by the most competent cooks in the city and they pronounce it fully equal to any powder on the market; Yours very truly

KING & COOPER.



LOS DOCTORS TIFICIAL FLA-vorting one-third more pure Havana tobac-than any ten-cent Key West or two for 25 cents orted cigar you can get.

FREE SMOKING, MILD AND RICH. For Sale by 20,000 Druggists throughout the

J. H. I. Cigar. The Very Best Nickel Cigar in America

Hazeltine & Perkins Drug Co., Wholesale Agts., Grand Rapids

We are making a Middlings Purifier and Flour Dresser that will save you their cost at least three times each year.

They are guaranteed to do more work in less space (with less power and less waste) than any other machines of their class.

Send for descriptive cata logue with testimonials.

Martin's Middlings Purifier Co. GRAND RAPIDS, MICH.

And all dealers are invited to send samples and write for prices that can be obtained in this market.

We do a COMMISSION BUSINESS and our aim is to obtain the highest market price for all goods sent us. Not only

BEANS out also ALL KINDS OF PRODUCE. We can sell as well as anyone. We invite correspondence. BARNETT BROS., 159 So. Water St., CHICAGO.

"FLOR DE MOEBS," "BEN HUR,"
3 for 25c. "Record Breakers"

Sold by Dealers Everywhere. ASK FOR THEM.

MANUFACTURED BY GEO. MOEBS & CO., 92 WOODWARD AVE.,

# HEYMAN &

### **Show Case**

MAKERS.

# Prices Lower than Ever

QUALITY THE BEST.

Write for Prices.

62 65 CANAL ST

# Voigt, Herpolsheimer & Co.,

Dry Goods

Overalls, Pants, Etc.,

OUR OWN MAKE

### A COMPLETE LINE OF Fancy Grockery and

Fancy Woodenware

Inspection Solicited. Chicago and Detroit prices guaranteed.

ACTUAL BUSINESS PRACTICE at the Grand Rapids ucates pupils to transact and record business as it is done by our best business houses. It pays to go to the best. Shorthand and Typewriting also thoroughly taught. Send for circular. Address A. S. PARISH, successor to C. G. Swensberg.

# GRAND RAPIDS

Paper - Box - Factory, W. W. HUELSTER, Prop.

Order on Short Notice.

We make a specialty of

Shelf Boxes.

All work guaranteed first class and at low prices. Write or call for estimates on anything you may want in my line. Telephone 850.

OFFICE AND FACTORY, 81 & 83 Campau St. GRAND RAPIDS, MICH.

LIFE IS STRANGE. A blind man by the way

Fiddles with main and might: His heart is happy, his face is gay, His locks are thin and white.

As the pennies drop in his hat. He is merry and free from care, Though he plays but a single tune, and that Is an ancient, hackneyed air.

The little birds in the park Sing sweetly unto him, From morning till the fall of dark At the gurgling fountain's rim.

While he fiddles away in glee-This man with the drooping form Who looks like a gar nt and withered tree Tossed in a wintry storm,

Across the busy square Upon a neighboring block, A millionaire with never a care Jumps headlong off the dock. But, somehow, it seems to me

He closes his life so soon, Because the blind man ceaselessly Fiddles that same old tune. R. K. MUNKITTRICK.

CLOUDEDALE'S WIFE. "Are you going to ride this morning?" I asked, quite casually.

"Yes, as usual." "Alone ?"
"Yes."

I moved a step nearer and said:
"Am I very intrusive in asking to ac

ompany you?"
"If you are I shall say no."

I was afraid my face flushed with the almost sharp sense of pleasure I exper-tenced when she said that word. I turned a little from her as I inquired

when her horse was ordered. "For half an hour hence." "Then I must go and get mine." lingered imperceptibly to see if she would not look at me. No; when she

raised her eyes from the oleander, she went directly up the stairs. I was at the door when she came down. and I was off my horse, ready to put her

upon hers. She stepped on the horse-block and aid, coolly

"I always mount this way." We started. "In which direction?" I asked.
"If you go with me." she said, looking around with a smile, "you must always

go one way—out toward Fair Oaks." "You don't mean to say that you go that road every time!" I questioned. "There are scores of lovely rides about

the city—out to the reservoir; the Brook road; and it is fine on Libby Hill." "I know them all," she replied, "but since I came to Mrs. West's, I go this

way."
"In other words," I said to myself, since she was married. I had not yet heard her mention Cloudedale's name in any way, but the omission had not seemed marked. I knew that it might be interpreted either

vay, but it was certainly agreeable to me that she had been thus silent. "Is it for penance that you will not ride in any other direction?"

'Yes," she answered, gravely, "For what offense?" I persisted.

She spoke apparently with perfect sinerity, and I looked at her in amazement.
"Perhaps it betokens a light disposiion in you that you have allowed me to

converse with you now and then," I said, We were cantering along easily, and she was as graceful in the saddle as she was everywhere else. She certainly possessed the gift of elegance of movement. 'I mus you,' sh Looking at her dark face now, I felt

nat her lack of beauty was a kind of chain upon me. It was so very piquant to be half in love with an ugly woman. She looked at me brilliantly, but she did not smile.

"Certainly a lightness of nature that I should enjoy such conversation," she

"Do you mean-" I began, quickly. I hesitated, then went on: "Of course, it is impossible that you can care in the least for the few moments each day when I can talk with you."

She laughed gayly, now. "Really," she said, "I would never our power of charming."

I dared not press the question as I wished to do. I only said: "Do I, then, strike you as being so ery well satisfied with myself ?

"You do not seem to be unhappy at your own shortcomings." "Perhaps not. I know of only one should be with her.

an evident entire absence of thought as to what the answer would be. "Ames Cloudedale," I replied, dis-

tinctly.

my very eyes throbbed with the intensity which suddenly thus came to the sur-She turned and gave me one quick look that was like a keen thrust through my

A dull color came over her dark cheeks, and there was some unintelli-Confectionery, Millinery and gible movement of her lips. It was a perceivable space of time before she spoke, but when she did, face and voice were as usual.

She did not reply to my words, but

when I did not need to veil my glance

lest others should see it.

Was I not afraid to displease her? Yes, I was afraid' but the effect she had upon me transcended that fear. Thus to be riding alone with her was a joy that must for the moment overwhelm every-

thing else. Only for a brief space, however, was I so unwise as to risk a rebuff which might deprive me of her acquaintance. That risk must be avoided at any cost.

"Do you like a fast canter?" I asked, breaking the silence; "if you do, here is

I pointed to the level stretch before us. She nodded her head, and away we went. I soon discovered that her horse was far superior in speed to mine; it covered the ground with such easy steps "Pro that I was obliged to put mine up. But only for a time could I keep abreast of Then her mare shot ahead, settling down into a stride that at first alarmed me; but I saw that Mrs. Cloudedale knew "No." how to keep her seat. She turned in her saddle and waved her hand to me, then seemed to give a sign to her animal, which went on more fleetly.

I was irritated, and put the whip sharply on to my bay, but, do the best he could, he could not compete with the horse that was flying on before him.

Mrs. Cloudedale looked around again just before she reached a long curve in the road: then she disappeared around it Irritated, I gave my horse another cruel cut. He snorted and reared, then caught his forefeet and was down on his knees, while I went over his head and landed in some awkward way with one leg doubled in a manner that drew a

curse and a groan from me.

The horse scrambled to his feet and stood with hanging head, as if thoroughly ashamed of himself. I tried to get up also, but my first movement told me that the sharp pain I had felt had been the

breaking of a bone near the ankle.

The physical pain, acute as it was, was slight in comparison with the fury in my heart that such a thing as this should have happened to me now, of all times I should be laid up in my room: I should not see Mrs. Cloudedale—it would amount to that, of course.

Her husband would come home, and I should still be chained. Was it not enough to madden one? I lay still, my lips trembling with wrath as well as with suffering. She would be back soon. She would ride on awhile, then she would fear something had happened to me, and would return. An awkward dolt I must

seem to have had this occur. After a short time I heard the swift returning hoofs of her horse, and then I saw her face anxiously turned to-

She was quickly off her horse and bending over me. The moment was sweet, despite the cause of it. She was close to me; I saw the agitated flutter of her pulses at her throat; there was a bright flush on cheeks and lips; as she bent over me I looked straight in her

It was only with difficulty that I re strained myself from clasping the gloved hand; but, fortunately, I was not idio enough to do that.

"A fine cavalier you have," I said, grimly, "who lets himself be pitched off his horse in this kind of way."
"Don't be silly, now," she said, almost "Do you think you are too

"I wish to remind myself of a certain sharply. "Do you think you have? Are good to be pitched off your horse? Are you badly hurt?" "I think my leg is broken. I have done my best to be one of those repulsive objects which you cannot bear to see."

She stared a little, as not knowing what I meant. Then she rose to her feet and went toward her horse. 'Where are you going?" I asked,

"I must ride fast to get a carriage for you," she answered. "I had a broken arm once. I know what you must suf-

She led her horse to the stump of a tree, mounted from it, and was soon out of sight, while I lay there and waited as able to persuade her to stay half an hour best I might. I tried to writhe myself into a sitting position, but having nothing to lean upon, I lay back again, and occupied myself with wondering if she results from the control of t would come back, or merely send some such a thing, and yet she made we feel ried.

Several mule-teams went by, but I re- exhilerated me for some time each day jected any proffered aid, saying some one after her departure.

was coming for me. I had not broken my leg in Mrs. Cloudedale's service-it would have been some have thought that you, of all men, would have so humble an opinion of satisfaction if I had—but it had been some satisfaction if I had—but it had been would have so humble an opinion of done by my own awkwardness. I thought of the dance to be at night. Well I was sure of one who would not dance with Mrs. Cloudedale; would not have her hand on his arm; would have no chance of looking in her eyes. Was it not enough to make a man curse? And I should be incapable of riding any more

She must have made good time back to nange."
"Pray, who is that?" she asked, with the city, for my watch had hardly reached the hour when I had thought it possible for her to return, when I heard the sound of wheels rapidly coming, and in a moment a pair of horses was drawn up be-I was looking at her as I spoke, and side me, and Mrs. Cloudedale, in her sigh.

riding habit, alighted. "I found this carriage just before I reached the city," she said, "and I knew the sooner I came back the better."

not care much for that. Mrs. Cloudedale gave orders to go slowly, so as not to jar, and then she sat down beside me.

my heart sprang up more eager, more people exercised their bustless passionate than ever.

"You see how quickly punishment made a remark upon some scene we were comes for violation of my rule of going

had not been tempted to try speed with my Vivian. No one can surpass her."
"Is your mare Vivian?"

chantress; she can annihilate space." Some vague idea of speaking of the mare's mistress as Vivian came to me, this moment which otherwise it might but I only said:

"I hope you will be magnanimous to a under any circumstances, would have poor fellow who was so rash as to try to had the same charm for me personally. "I hope you will be magnanimous to a vertake Vivian."

She looked at me questioningly "Make me a promise," I said. "What is it?"

Her face was toward me, and there was a more kindly look on it than I had "Do I suppose she was sorry ever seen. "Promise that you will come to see me

every day that I am shut up."
"Yes, I promise that, if I am in town."

She remained a moment looking at me

curiously as she answered. Then she smiled, and turning her head away, said: "I believe they told me correctly about ou. Mr. Hesketh.

"Who told you anything?"
"Mrs. Sublitt." ran over all my acquaintance with that yent my saying that I love you! I love Spanish Creole who could act so much you." more than she said. I felt that I hated Mrs. Sublitt. I knew she would not tell anything that I wished told.

"Nothing detrimental. She only said that of all the men with whom she was acquainted, you knew best how to amuse "And why did you think of that re-

What did she say :

the question. "I reserve the right to be silent," she

f she had spoken an hour. In a few moments more we were at Mrs. West's. I was carried up to my toward a woman, you fostered it, for it rooms. The bone was set, and I was told interested you. You enjoyed having

"You will retard your recovery," the solved to attract you. doctor said. "I shall take my chance," I answered. I was sufficiently indignant when, the

next day, Mrs. Sublitt called with Mrs.

The latter hardly remained longer than to ask how I had slept, and to hear that I had not slept at all. But Mrs. Sublitt sat down in the chair

Cloudedale.

opposite me and said:
"I knew it would amuse you to hear about the ball last night." "Certainly."
"It was too bad you were not able to e there. A very nice little time. Mrs. Cloudedale went, but she did not dance.

Though I was foolishly glad to hear that, I kept my face impassive.

"I don't quite make her out," went on my companion, her bright eyes upon me. But I'd be willing to bet gloves that

she doesn't care a penny for her hus "Why did she marry him, then?" "What a truly masculine question! There are a hundred reasons why a

woman should marry a certain man other than that she loves him.' Although Mrs. Sublitt talked on for some minutes, I was not tempted into out seeming to do so. And she loved saying anything more, and when, as the days went by, she came in often, I was

guarded always.

At last I could half sit up, and I was promised in a week more a trial across the room on crutches.

Mrs. Cloudedale was there when my York. er."

I did not reply. I had nothing to say.

crutches were brought to me. By this time my temper had been so severely

> that such was the case, and the feeling But before she came again I had time

to become uneasy and despondent.

One evening she knocked at the door She was ready to go to a concert. "Just one moment, to ask if you are grumbling or patient," she said, brightly, coming up to my side and putting her hand in my extended palm.

"Are you going out?" I asked, disconcertedly.
"I had thought of it," smiling down upon me with eyes full of light.

"Don't go," I said, suddenly. form a work of charity and spend the evening here with me.' I still held her hand, but I felt that I

must release it, and I let it go with a 'Only try me," I responded, fervently, not in the least thinking she would re-

She turned, threw off her hat and The two colored men, who occupied the driver's seat, lifted me into the car- from me. I could hardly credit my hapriage, and placed cushions for my leg to piness. I looked at her; her face and rest upon. I suffered severely, but I did eyes were aglow; some look of sweetness impossible to describe was upon her mouth; her whole mien was such that that a gymnaid their hyetless a place where

> I could not remember restrictions where my wishes were concerned. I very original idea for making money in would not remember anything now, save a law case. He says he is going to bring

permitted words to speak of what she

was to me. y Vivian. No one can surpass her."
"Is your mare Vivian?"
"Yes, because in her way she is an endear a smile from the wife of Ames this moment which otherwise it might have lacked. Not but what this woman,

> The talk went on easily for a while, when, at last, I rose, and, with the aid of my crutches, crossed the space between us, moved a chair nearer her, and sat

> "Do you know what you have done for me?" I asked, hardly above a whisper, my gaze kept upon her face with that persistence which now made it a caress. "I certainly seem to have been the means of your breaking your leg," she

I asked, hurriedly, if she expected to go away.

Said lightly.

"Don't!" I exclaimed, and went on quickly, determined that she should not stop me. "You know—you must know that I have never been so happy in my life as in these months since I have known you. I have waited from the moment you left me until the moment when you

should come again. Do not interrupt me! I will say now what I have felt "Ah i" toward you since the first time you looked at me. Nothing in the world shall pre-She sat perfectly quiet while I spoke

thus, leaning forward nearer her, but not quite daring to take one of those hands which lay so utterly still. "Let me speak a moment now," she

silence. I drew back. There was something in her tone that was as if a piece of ice nark now?"

My voice was a trifle savage as I asked

I felt my love beating there as madly as

ever. She went on:
"When I first saw you at the table replied, with a smile.

I was silent, also. I was thinking of me, I knew you were one of those men the fact that Mrs. Sublitt had warned this lady as effectually in those words as call love. I knew you had not the remotest sense of what is named honor. If you felt an attraction, an inclination how long I might have to lie there. I your pulses accelerated. Almost immestipulated that every day I should be diately, I saw that I was honored by carried out into my sitting-room and put your favor, and I resolved to do a thing on the lounge. You know if I have succeeded. I thought it would be rather a fine thing to punish you. I think you have a certain kind of selfish sensitiveness that will make you feel this for time. It is really humiliating that you have mentioned love to me. If I were a Catholic I would go into retreat to purge

myself of such uncleanliness."

She rose from her chair. She looked lown at me with flaming eyes. "Can you believe that any other man save yourself can inspire love? If it is possible for you to believe such a fact, know that I love Ames Cloudedale so entirely that not one thought of mine is not his. I am the happiest wife in the whole

world, and my husband comes to-mor-She swept out of the room. I sat there scorched by the flery contempt of her words. I did not attempt to move. As if to add another bitterness to my thought, I now knew that the look I had noted on her face when she had come in was caused by her hope of Cloudedale's

felt. She had done it deliberately. She had played with me; had led me on with-Cloudedale. My lips formed a furious whisper:

It were felly to try to describe what I

return.

Curse him!"

There seems nothing more to tell. I kept my room. I knew that Cloudedale came and that he took his wife to New As soon as it was possible, I left the I had to say good-bye to Mrs

as she remarked how they had all missed Mrs. Cloudedale. "Very much, indeed, I suppose,"

"Do you know," she went on, "I almost think she is fond of the man she mar-"Why shouldn't she be?" I asked. Then we shook hands, and I got into

the carriage which was waiting for me.

A Hebrew Among Robbers A drummer gives this bit of Western experience: "Traveling in Arizona recently with several of the boys, the train was boarded by robbers, who took possession, and, with revolvers in hand, went through the luckless passengers. I was seated in the rear of the car, and directly opposite sat a little Hebrew drummer, who, when his turn came, with fear and trembling, went down into his pockets and with reluctance fished out \$200. He hastily took \$4 from the pile and pushed it into his vest pocket. 'What are you it into his vest pocket. 'What are you doing?' asked the robber of him as he dropped the muzzle of his pistol uncomfortably near the Jew's forehead. The latter hurriedly replied, 'Mine frent, you surely vould not refuse me a two per zent discount on strictly cash transaction lik He carried his point."

### A New Definition.

A gymnasium was explained to a little girl as a place in which people exercised their muscles. Afterward discussing it with a little friend, she was heard to say

A Maine man has developed a new and

passing.

I did not pretend to respond. I was againg at her with burning eyes; thus to look at her was some consolation, some comfort to me. This was the first time I had been alone with her—the first time!

Would not remember anything now, save a would not remember anything now, save that the very air was quivering with this woman's presence—that every breath I answered. "You must think of my directly self-year and the very air was quivering now, save that the very air was quivering with this woman's presence—that every breath I answered. "That is not the way to look at it," I answered. "You must think of my directly self-year that the very air was quivering with this woman's presence—that every in that the very air was quivering with this suit against the electric light company that the very air was quivering with this woman's presence—that every in the very air was quivering with this and the very air was quivering with the very air was quivering with this and the very air was quivering with the very air was quivering with the very air was quivering with the ve

### The Michigan Tradesman

#### AMONG THE TRADE.

GRAND RAPIDS GOSSIP. Chas. W. Hake succeeds Wm. Hake in the wholesale liquor business.

F. S. Lalone has removed his grocery stock from 54 to 88 South Ionia street.

Sisson & Livingston have engaged in the grocery business at Ada. I. M. Clark & Son furnished the stock.

L. B. Spurgeon has engaged in the grocery business at Fife Lake, J. M. Clark & Son furnished the stock.

The firm of Kortlander & Grady, wholesale liquor dealers, has dissolved. H. B. Grady continues the business.

Mrs. E. J. Adams has opened a millinery and bazaar store at Clarksville.

Adams & Co. furnished the millinery. Thos. H. Redmond has arranged to open a native wine house at 31 Canal street, under the style of the California

Wine Co. M. A. Vickers has engaged in the grocery business on Terrace street, Muskegon. Hawkins, Perry & Co. furnished

the stock. Mrs. C. A. Dimling has added a line of groceries to her dry goods and boot and shoe stock. I. M. Clark & Son furnished the stock.

Shula & Mihalak have engaged in the grocery business at the corner of Davis and Seventh streets. I. M. Clark & Son furnished the stock.

The new factory of the Michigan Adamant Plaster Co. is so near to completion that it is expected to begin operations

therein by the first week in June. James Lane, the bankrupt lumberman, is attempting to affect a settlement on the basis of 10 cents on the dollar. So

far as learned, the offer meets no takers.

Albert Fecht and Mr. Kiefer, both of Detroit, have removed to Grand Rapids to engage in the sheepskin pullery business. They have not yet fully decided on a location.

Silas K. Bolles and Ed. B. Dikeman have formed a copartnership under the style of S. K. Bolles & Co., and will engage in the wholesale cigar business at

Thos. Wasson has sold his bakery at 111 Canal street to Jos. Tschauer, formerly engaged in the bakery business at West Bay City, but for the past year

J. F. Trout, for twelve years house salesman for Spring & Company, has platted his twenty-five-acre farm, just south of the city, into 128 lots. The tract is between Madison avenue and Grand Boulevard.

Chas. E. Hall, formerly engaged in the retail grocery business at North Muskegon, but for the past two years on the road for C. G. A. Voigt & Co. and the O. E. Brown Milling Co., has engaged in the produce and commission business at 20 Scribner street.

Assignee Jewell has sold the C. E. firm name is now Phillips & Soule. Kellogg drug stock to Mrs Ella, A. Kellogg, who will continue the business at enough to cover the secured indebtedness, leaving the \$4,500 of insecured claims vacated by W. H. Smith. entirely out in the cold.

J. W. C. Smith, for the past eight House, at Kalamazoo, has takén the management of Scofield, Shurmer & Teagle's oil business at this market, succeeding J. N. Anisansel. Mr. Smith will continue to look after his Kalamazoo business as well.

ket, the West Michigan Oil Co.-which Burtch, at Grand Rapids. is only another name for the Standard Sand Lake-T. J. Blanchard and James mill he purchased from E. R. Phinney. Oil Co.—has began selling gasoline to H. Brayman are erecting a two-story the consumers here in the city, peddling frame store building, 40x80 feet in dimenthe same from door to door. The busi-sions. It will be divided into two stores, the tunnel under the St. Clair river, at ness is carried on under the name of F. one side being occupied by Mr. Bray- Port Huron, and the factory is already G. Ellinwood, but is owned and man- man's hardware stock and the other side turning out the job. A thousand of the aged by the local representative of the by Mr. Blanchard's furniture stock. Standard.

AROUND THE STATE.

Ada-Headley & Sisson, meat dealers, have dissolved.

Onsted-Palmer & Kane is the style of the new drug firm.

East Saginaw-Chas. Sandhoff, boot and shoe dealer, is dead.

Ryerson-Wm. Peer is putting a new front in his grocery store.

Eaton Rapids-E. D. Corbin has disposed of his crockery stock.

Nashville-Elmer Griggs has opened a confectionery and fruit store.

Dorr-Mr. and Mrs. Anway will open a new millinery establishment.

Dushville-E. H. Allyn succeeds Edgar & Allyn in the drug business. Hart-H. Marshall will open a bakery May 6.

and restaurant establishment.

Martin-Eugene Jacobs has sold his meat market to L. W. Hooper.

Muskegon-William Wenton will open a grocery store on Sixth street. Champion-John Hickey has sold his tions.

general stock to W. J. Dawson. Reed City-Morse & Baker succeed C. H. Coles in the jewelry business. dealers. Lansing-E. W. Baker, of the jewelry

firm of E. W. Baker & Son, is dead. Belding-Wilson & Friedly have added a line of parlor furniture and couches. Schoolcraft - Briggs Bros. succeed

J. W. Briggs, Jr., in the drug business. Owosso. Three Rivers-Shepard & Strutz succeed Wm. H. Shepard in the drug bus- ting their shingle machinery in Shore

Kalkaska-Geo. Parker has bought

Shelby-Wesley Fisher and Dr. W. T. Stringham will engage in the drug bus-

Charlesworth-Archie Anderson has closed out his business and gone to Shelbyville.

Birch Run-The grocery firm of Beach continuing.

Shelby-J. W. Corpe, of Dowagiac, will open a tailor shop over Rankin's drug store.

Marquette-N. & A. Johnson succeed produce business.

Middleville-Dr. A. Hanlon is fitting drug stock into it.

Howell-R. C. (Mrs. Andrew) Whittaken by creditors.

Battle Creek-J. C. Bauer, of Jackson, goods of W. T. Davis.

Montague-W. H. Ricaby denies the stock to Benton Harbor.

Evart-F. A. True has sold his stock dead. of jewelry to Wolf Bros. It is understood they will close it out.

style of the firm succeeding Eugene operation. Scott in the saloon business.

a son of R. Baker, of the firm of Baker & Carlisle.

Eaton Rapids-Mrs. Weeks and Miss millinery store at Springport.

Clarksville-Lake Odessa parties are arranging to establish a furniture store building a grain house soon. They will and undertaking business here.

Kalamazoo-Huntley & Baker are removing their stock of agricultural imple-Rose street.

Evart-R. A. Allured, of the Evart Hardware Co., has bought the hardware moved it here.

Kalamazoo- E. J. Mann, of Chicago, nish power for both establishments. has purchased the confectionery business of Chase & Harvey. He will make catering a specialty.

his store to some other location, to make kindling. room for the new building which is to be erected on the site of the old one.

grocery firm of Phillips & Fuller and the in the project.

the old stand. The sale did not bring quarters on North Michigan avenue to crant, who will continue the business the store in the Raven block, recently

handsome brick-veneered building and tuted for the old stones. store.

this place, recently at Morley, has sold used in its construction.

MANUFACTURING MATTERS. Lisbon-E. King is repairing his saw-

Detroit-Jas. Hartness, soap manufac-

turer, is dead.

ing brick last week. Atwood-D. Flanigan is putting up a

frame for a sawmill. building a shingle mill.

a shingle mill at Alleyton. Nashville - S. Springett started his meet the wants of builders.

Whitehall-L. W. Mapes has opened a igar factory on Division street.

Potterville-The Potterville Brick & tralia. The idea of shipping Saginaw road for E. W. Gillett. Tile Co.'s factory has resumed opera-

Carson City-A receiver has been appointed for King, Smith & Boyer, lumber

Woodland-The old grist mill is being | Cole are officers and sole owners of the | retail furniture trade. remodeled for a cooper shop and stave \$75,000 capital, all paid in, will begin on

erations at his brick yard in West Cole patents. Hartwick-Hicks & Collins are opera-

Bros.' mill. Manistique-The Chicago Lumbering years past, is about to relinquish his Fiero's field is Michigan. Mr. Clark goes F. E. Darby's bakery and restaurant bus- | Co.'s new warehouse at the dock is nearly | situation to accept the management of | West. completed.

> an interest in the business of the Mance- attached. lona Cigar Co.

Owosso-The Owosso Cigar & Candy Co. will move into the new Burhan's It will do business in Kentucky and Tenbuilding next week.

Sears-J. H. Lamphear will soon have

stock of bolts on hand. Bay City-Alexander Folsom, of the Fleming, all of Detroit, and Benjamin firm of Folsom & Arnold, lumber and Whipple, of Pinesville, Ky. salt manufacturers, is dead.

Grand Ledge—The Grand Ledge Chair Hoffman & Werner in the grocery and Co. must double the capacity of its fac- factory for dipping shingles. The dip- caught all the fish and the Rockford men tory to keep up with its orders.

Morley-The Bracket shingle mill, five up his vacant store and will remove his miles west of this place, was destroyed up a dry kill with a capacity of about ing the erection of a church at Woodby fire last week. Loss, \$2,000.

new quarters in the Lewis block. Leland-W. F. Gill and L. J. Grobbin

has purchased the gunsmith stock of have rented the Leland Iron Co. mill, as the shingles are ready to lay, and the endeavor to secure Steve Sears for sexwhich they intend to run this summer. Detroit-Edward C. Kirchberg, junior report that he will remove his jewelry member of the furniture manufacturing longer than when painted, the promoters firm of Aertz, Meyers & Kirchberg, is are sanguine that they have struck a

Naubinway-Nelson Holland's mill has place to handle it. been thoroughly rebuilt, enlarged and Kalamazoo-Eugene Scott & Co. is the improved. The shingle mill is also in

Chebovgan-H. A. Blake has put up a Vicksburg—H. G. Baker has engaged | new office and repaired all the damages in the drug and grocery business. He is to his machine shop caused by the fire of April 30.

Owosso-The Estev Manufacturing Co. shipped 350 complete bedroom sets in one Bentley, both of this place, will open a week recently, the largest week's record in its history. Dorr-Gray Bros., millers, contemplate

handle grain for the Merrill Milling Co., of Kalamazoo. Jackson-The John Hutchison Manuin the employ of A. Bradford and F. C. ments to the Baumann block, on North facturing Co. has arranged to erect a series of buildings, for use as a manufac-

> tory of mill machinery. Allegan-J. B. Streeter & Son have re stock of E. F. Birdsall, at Meredith, and moved the boiler from their paper mill to their sawmill, to form a battery to fur-

Bay City-A new enterprise here is a kindling wood factory, which is now being erected. It will be running in three Owosso—Theo. Laubengayer will move | weeks, and will convert refuse pine into

Bay City-Another large box factory is to be located here, W. W. Crapo, of New Hastings-Geo. Soule has bought Wm. Bedford, having purchased a site, and is Fuller's interest in the dry goods and interested with other Eastern capitalists

Plainwell-W. H. Hooper has sold his Big Rapids-W. J. Sanders, dealer in interest in the Hooper Stave Co. to his groceries, etc., has flitted from his old partners, Joseph Deal and John N. Sonunder the same style.

Mancelona-Wallbrecht Bros. are re Ryerson-The Ada L. Johnson build- pairing their flouring mill. Among the good things that they were offering. ing, at the corner of Lake and Mann improvements will be a new elevator, a avenues, is nearly completed. It is a new stone foundation and rollers substi-

will be used as a dry goods and drug Big Rapids-The Falcon Manufacturing Co. is building a new dry kiln on the Nashville-A. W. Whitmer, formerly west side of the race, opposite its facof the firm of W. A. Aylsworth & Co., of tory. Improved kiln facilities will be

his interest in the clothing business there | East Saginaw-J. H. Freeney has re-Not content with selling its share of to his partner, J. W. Walker, and taken built the shingle mill destroyed by explothe oil and gasoline handled at this mar- a position in the insurance office of H. F. sion at the south end of this city last season. He is also operating the shingle

Muir-The Muir Corn Binder Co. has an order for 50,000 pieces of packing for corn binders are now ready for the mar-

Kalamazoo-Fuller & Matthews, of Jackson, contemplate building a carriage factory here, if a bonus of \$5,000 can be secured. The factory will be 60x 300 feet in dimensions and the firm large farm at the mouth of the Quan-Mulliken-B. I. Whelpley began mak- guarantee employment to 100 men for three years.

Benton Harbor-Wm. Newland has lowland which will make fine pasturage bought the old Conkey-Watkins brick and meadow. Nearly every lumberman Beachwood—Billman & Godshall are yard north of the Paw Paw river and of wealth in the Saginaw valley is enwill soon put it in operation. So great gaged in farming, and if they have not Big Rapids-S. S. Wilcox is operating is the local demand for brick that the made any money as yet, they have two yards now running are unable to cleared up and put under cultivation

Nashville — S. Springett started his sawmill, northwest of this village, last week.

The sammillary interval is a sammillary interval in the sammillary interval in the sammillary interval in the sammillary interval inte Lake Odessa - Fire destroyed \$500 The company contemplates sawing region. Some of the finest farms in the worth of logs in G. L. Hinkley's yard on May 6.

Spring Lake—The business men here yard. The logs will be brought over in have taken steps toward raising \$15,000

Targets. The mill on Spanish River, which it routed and has operated for two years.

10,000,000 feet of Georgian Bay stock at its malley are owned by lumbermen, among them Judd & Judd, John Welch, William tally our pass books, do away with Callam, I. A. Clark, the Rusts, the Bliss brothers, A. P. Bliss, T. Jerome, L. P. that usually go with the pass-book plan. Start the lat of the month with the new system and you will never a cash basis and save you all the worry and trouble that usually go with the pass-book plan. Start the lat of the month with the new system and you will never a cash basis and save you all the worry and trouble that usually go with the pass-book plan. Start the lat usually go with the pass-book plan. St Perrinton—J H. Kennedy, formerly of Manton, has engaged in the furniture to establish and operate a furniture factor to establish and operate factor to establish and

Bay City-Briscoe & Co.'s box factory has just filled an order for a firm in Aus-

is novel, to say the least.

Crocker & Hudnutt and the Falcon Man-

ufacturing Co. successively for several

ber Co. has filed articles of association

essee with a Detroit office. The cap-

STRAY FACTS.

Bay City-A good deal of lumber has

spur track a mile and a half long, to con-

nect with the Mud Lake branch of the

Detroit, Bay City & Alpena Railway, and

will put in 3,000,000 feet of long timber,

which will be railed to Tawas bay and

Bay City-The drouth continues, and

already, and the outlook is anything but

bermen, who have logs still lying on the

collways of streams, will be practically

ruined, as their capital is tied up in logs,

and unless they can get them out they

Manistee-The buyers who are going

to invest in the pine lands of the estate

of the Manistee Salt & Lumber Co. are

evidently keeping very quiet on the sub-

ject as so far there have been no en-

quiries for estimates, or anything of that

kind that would lead the receivers to

suppose that buyers were climbing over

one another with eagerness to get at the

East Saginaw-J. T. Hurst, who pur-

00 feet of pine on the Tobacco river of

Whitney & Stinchfield, the consideration

over \$300,000 worth of the timber already.

The Saginaw Salt & Lumber Co. invested

brook took a quantity, and one or two

other parties. A portion of the timber

off the mill, and by tearing down all the

the pier dock, and by hard fighting they

could not have kept the fire from spread-

Bay City-N. B. Bradley is clearing a

icassee River, and by means of dredging

he expects to reclaim about 2,000 acres of

\$150,000 in this timber: Gebhart & Esta-

chased, not long ago, a tract of 150,000 .-

hence rafted to Tonawanda.

will lose heavily.

ping several car loads weekly.

this trade.

Gripsack Brigade. B. F. Emery has resumed work on the

L. L. Loomis has taken the position of valley lumber products to the antipodes house salesman for Lemon, Hoops & Detroit-The Cole Conduit Co., of which | Peters.

Fredo W. Powers has gone to Ohio. Wm. B. Moran, James A. Randall, James A. Phelps, Ralph Phelps and Charles B. where he will spend a month among the Aaron Hufford has started on the road

June 1 to construct subways for carrying again after a month's enforced retire-Owosso-Miles Parker has begun op- electric wires underground, under the ment by reason of illness. Hugh Driggs, of Palmyra, is on the Big Rapids-J. T. Dawson, who has road selling fruit and fancy groceries for

> occupied the position of bookkeeper for E. M. Keene & Co., of Toledo. Alonzo Fiero and Carl C. Clark will travel for the Muir Corn Binder Co. Mr.

a wood finish establishment in Detroit. Neil McCoull, Chicago representative Mancelona-D. A. Foote has purchased with a handsome salary and an interest for Allen & Ginter, the Richmond eigarette manufacturers, was in town last Detroit-The Moore & Whipple Lum- Thursday, on his way home from Lan-The death of Homer Eaton, which oc

curred at Lincoln, Neb., last Saturday ital is \$30,000 and the stockholders are night, was a surprise to his friends and & Hadsill has dissolved, M. S. Beach his shingle mill running. He has a good Stephen, H. C. and L. S. Moore, S. M. acquaintances. The funeral will occur Cutcheon, A. C. Stellwagen and A. H. on Wednesday. Edward Telfer and J. F. Ferris went to Rockford Saturday and enjoyed a day's

Manistee-There is talk of a new in- fishing with Geo. A. Sage and Jackson dustry at this point in the shape of a Coon. According to their story, they ping is to be done under the Jaquet pat- captured all the glory. Dave Holmes is very active in further-

ent, and the company talks of putting 100,000 a day to start with. The shin- ville. His zeal in the matter naturally Charlevoix - The Charlevoix Cigar gles have to be first dried, then dipped suggests him as an available candidate taker's news and cigar stock has been Manufacturing Co. is established in the and passed through rollers to even and for the first vacancy which occurs in the harden the preparation, and then re-deaconship. It is understood that in packed. The cost is about \$1 extra, but case he receives the appointment, he will cost is less than painting, and they are ton, Greg. Luce for usher and Max Mills thought to be much better and will last for leader of the choir.

#### The Specific Tax Bill.

Senator Colgrove, who was in the city first-class thing, and that this is just the last Friday evening on his way to his home in Hastings, informed a reporter of THE TRADESMAN that the Senate Insurance Committee-of which he is chair-East Saginaw-A considerable quantity of the shingles cut on this river will be man-will favorably report the 2 per cent. specific tax bill on Tuesday of this moved out by rail this season. S. W. Tyler & Son, at Crow Island, are shipweek. It is understood that the recom mendation will also include an amendment permitting companies which have een bought on this river for the South been doing an underground business in American trade. It goes to Boston and the State—that is to say, taking insurs shipped there on ocean craft. The ance without the proper authorization Shepard & Morse Lumber Co., of Boston, from the Insurance Commissioner - to bought a number of million feet here for solicit business regularly by paying a fine of \$250 and conforming to the pro-Bay City-Charles Graham will build a visions of the present law.

#### Come One, Come All!

THE TRADESMAN is requested by the Committee of Arrangements to invite all merchants, who can make it convenient to be in Grand Rapids on May 23, to attend the annual picnic of the Grand ome of the mills are short of logs Rapids Mercantile Association, on the afternoon and evening of that day, at encouraging. Some of the smaller lum- Reed's Lake. An interesting and varied programme has been prepared and a general good time is anticipated.

The Hardwood Market Cherry is firm and in good demand. The same is true of red oak, which has advanced about \$2 per M. There is no onger any demand for walnut among furniture manufacturers, that wood having ceased to be used for that purpose. Whitewood is dull, but it is used to a considerable extent by casket and coffin manufacturers. Birch is dull.

Everybody praises "Our Knocker" cigars. Morris H. Treusch & Bro. sell

FOR SALE, WANTED, ETC.

Advertisements will be inserted under this head for wo cents a word the first insertion and one cents being something like \$800,000, has sold tw rd for each subsequent insertion. No adverti-nt taken for less than 25 cents. Advance payme

### BUSINESS CHANCES.

WANTED-PARTNER WITH \$1,000 TO TAKE HALE other parties. A portion of the timber purchased will be lumbered this summer.

Manistee—There was a fire last Monday on the Stokoe & Nelson dock, and for a time things looked pretty blue for the mill but fortunetally the wind year.

the mill, but, fortunately, the wind was SITUATIONS WANTED trams the flames were prevented from WANTED-A GOOD BAKER FOR COUNTRY TOWN
Address P. O. Box 18, Bangor, Mich. 431

# running in that direction. There was a large quantity of high grade lumber on the pier dock, and by hard fighting they may for the pier dock, and by hard fighting they have a direct dock and by hard fi

managed to save it, but had it not been for the tug Smith, with her pump, they Torthe tug Smith, with her pump, they and a Jack Frost lee Shaver, nearly new and in excellent condition. Address No. 430, care Michigan WANTED-FRESH, LIGHT, BANKRUPT STOCK OF

W ANED-FRAGEL HAVE A NEW, BRIGHT, WELLnew Confidential. Address, O. D. Cleveland, Stanton,
Mich. 421
TO EXCHANGE-I HAVE A NEW, BRIGHT, WELLselected little stock of hardware to exchange for
a farm or city real estate. Address No. 401, care
whichigan Tradesman. o some other property to exchange for a stock of ods. J. C. McKee. 23 Fountain St. 392

TOR SALE-GOOD RESIDENCE LOT ON ONE OF the most pleasant streets "on the hill." Will exchange for stock in any good institution. Address 286, care Michigan Tradesman. 286

SCENE ON A COFFEE PLANTATION CHASE & SANBORN. OUR COFFEES HAVE A NATIONAL REPUTATION REPRESENTING THE FINEST GROWN.

A COFFEE PLANTATION

SEAL BRAND COFFEE JAVA and MOCHA, in its richness and delicacy of flavor. Justly called The Aristocratic Coffee of America. Always packed whole roasted (unground) in 2 lb. air-tight tin cans.

CRUSADE BLEND A skilful blending of strong, it coffees. Warranted not to contain a single Rio bean, and guaranteed cuit your taste as no other coffee will, at a moderate price. Alwa packed whole roasted (unground), in 1 lb. air-tight parchment packag RETAIL CROCERS Tell us that their coffee trade has selling our coffees. What it has done for them it will do for you. Send for

#### CHASE & SANBORN,

BROAD STREET, - BOSTON, MASS.

Western Department:

80 Franklin St., Chicago.

HERBERT T. CHASE, Michigan and Northern Ohio, GRAND RAPIDS.



Merchants, YOU WANT THIS CABINET

Thousands of Them

often seen on the floor of the average grocer. Beautifully grained and varnished and put together in the best possible manner. Inside each cabinet will be found one complete set of castors with screws.

Every Wide-Awake Merchant Should Certainly Sell

# LION, THE KING OF COFFEES,

An Article of Absolute Merit.

It is fast supplanting the scores of inferior roasted coffees. Packed only in one pound packages. Put up in 100-lb cases, also in cabinets of 120 one-pound packages. For sale by the wholesale trade everywhere.

### Shipping depots in all first-class cities in the United States. Woolson Spice Co.,

TOLEDO, OHIO. L. WINTERNITZ, Resident Agent, Grand Rapids.



Product of Our Factory at Dixon, Ill.

In view of the fact that we have GREATLY INCREASED our FACILITIES for MANUFACTURING in OUR THREE FACTORIES and owing to the PECULIAR and CLOSE COMPETITION existing in MICHIGAN, C. M. Henderson & Co. have concluded to MAKE A DECIDED CUT ON VARIOUS LINES of our goods, which will ENABLE ME to make it to YOUR ADVANTAGE to purchase your stock

NEARER HOME the coming fall season.

Our LADIES' FINE GOAT, DONGOLA, GLOVE and OIL GRAINS to retail at \$2, and FINER GRADES of GOATS and DONGOLAS, which consumers can buy at \$2.50 and \$3.00, together with the MEDIUM PRICED lines of MEN'S CALF, DON-GOLA, and KANGAROO Shoes of our own make, and all having the MERIT of SOLIDITY and STYLE-with satisfaction guaranteed-will be worthy you CAREFUL CONSIDERATION. Our heavier grades of SPLIT. GRAIN, KIP, VEAL, and CALF BOOTS are UNEQUALED, and the "Celebrated Red School CAREFUL CONSIDERATION.

### House Shoes" AS USUAL takes the "First Place." G. M. HENDERSON & GO., Ghicago.

Headquarters for the Celebrated Wales Goodyear Rubber Goods

Factories:

Willard H. James,

We furnish electrotypes of our Specialties to Customers.

Fond du Lac, Wis.
Dixon, III.
Chicago, III.
Morton House, Grand Rapids, Mich.

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. 86-Millbrook and Blanchard B. M. A. sident, T. W. Preston; Secretary, H. P. Blanchard.

No. 80-Bay City and W. Bay City R. M. A.

Grand Rapids Mercantile Association. Grand Rapids Mercantile Association, held at THE TRADESMAN office on May 7, Louis Thibout, grocer at 670 Cherry street, was elected to mem

The special Committee on Roll of Honor asked for further time to complete its report, which vas granted.

The Committee on Entertainment reported in avor of holding the annual picnic at Reeds Lake on May 16. After a considerable discusion, the report was adopted, the date being changed to Thursday, May 23. The following ub-committees were designated by the Enter tainment Committee:

Amusements—Edward Telfer, Geo. McInnes, Valter R. Meech. Refreshments—Leonard Kipp, Thos. Keating, S. Harris. nent-A, J. Elliott, E. A. Stowe udwig Winternitz. Boats—James A. Stratton, M. C. Goossen, C. L Dancing - J. Geo. Lehman, Robt. Hanna, Huntley Russell.

C. E. Smith was selected the representative of the Association to appear before Mayor Killean n certain license matters. Treasurer Harris reported a balance on hand

The meeting then adjourned.

#### Association Notes

Plainwell Enterprise: E. A. Owen handed in is resignation as President of the Business Men's Association, at the meeting of that body Friday evening, and gave a short valedictory. Geo. H. Anderson was elected to fill the vacancy.

The Cost and Duration of Cedar and Stone Paving

CHEBOYGAN, May 8, 1889.

E. A. Stowe, Grand Rapids: DEAR SIR-Cheboygan having donned ity attire, is going to prove itself worthy of being called the Metropolis of the Straits. As a first step in this direction, we propose to pave Main street. Being one of the "city dads," I desire some information regarding paving. If you can put me in the way of securing said information, I shall be very glad to return the favor, whenever I can do so.

The information I would like is the relative difference in cost of cedar block nd broken stone pavement-something of the experience Grand Rapids has had with each and about the average life of a cedar pavement on the mainly used Perhaps you could put me in correspondence with some contractors in the paving line, particularly broken stone

I think you will know who can post me the best and give the desired information. and thus greatly oblige Yours very truly,

C. A. BUGBEE. Grand Rapids has no broken stone pavement, our streets being paved with either cobble stones or cedar blocks.

arily be less at Cheboygan, on account of the town being nearer the base of sup-

osts 50 cents per square yard in Grand Rapids. The pavement lasts forever.

Broken stone pavement, made from Belgian stone, costs about \$4.50 per

### Purely Personal.

W. C. Dewey has returned from Gotham where he spent a fortnight. John V. Crandall, the Sand Lake Po-

Bah, was in town Monday. F. S. Millington and L. Perigo, of Paw Paw, were in town Monday.

J. H. Edwards, the Newaygo hardware lealer, was in town on Monday. Geo. E. Marvin, the Clarksville hard

vare dealer, was in town Monday. Chas. C. Kritzer, the hustling Newaygo miller, was in town last Thursday.

W. Baker, the Sand Lake boot shoe dealer, was in town last Thursday.

James E. Granger has gone to Duluth to take the management of the wholesale grocery house of Stone & Ordean. H. M. Somers, of the firm of Wm. L.

was in town a couple of days last week.

John P. Finnegan has severed his connection with the furniture department of the Converse Manufacturing Co. at the Converse Manufacturing Co., at Newaygo.

Chicago. Mr. Milliken is just as anxious as ever to see Traverse City boom and While Canada may not care for our rashas a head full of good ideas in the line cals, nor their ill-gotten gains, I think that country contains far more cashiers from our Legislators; they even deny us

### A Booming Hoosier Town.

new town in Indiana last week. It is attached to the conducting of a business as even a short time often works wondocated on the Canada & St. Louis Rail, is the delivery of goods, to persons drous changes. located on the Canada & St. Louis Rail- making pack-mules of themselves and way, about half way between Sturgis carrying their purchases home with them and Goshen, and sails under the euphon- a special discount of 10 per cent, will be from my observations of the methods ous name of Shipshewanta. The town given. "Consistency, thou art a jewel." was born April 1, when there was but dull comprehension. one building there. There are now fiftysix buildings, and more in process of cheap goods, in any and every branch of construction. H. Davis & Son conduct trade, and I charge the cash stores of the the bank, M. M. Davenport a hardware country with doing more to lower the store, Miller Bros. a dry goods store, J. all other causes combined. It is not J. Kaufman a grocery store and C. S. alone the wage earner that makes use of Myers a drug store. A postoffice is expected to be established there every day.

In the mean time, all mail is received by d. | way of Middlebury.

CASH VS. CREDIT.

Reasons Why a Grocer Prefers the Lat-

At the recent annual convention of the Pennsylvania Retail Merchants' Association, held at Pittsburg, the following paper was read by C. S. Seamans:

A certain good king, in the olden times, was accustomed to pay frequent visits to all his subjects, without regard to their blue blood or financial standing. On one such excursion he called at the house of an old lady, who, thinking to do onor to the royal visitor, prepared with kindly hands a dainty dish of frogs. The king partook very sparingly of the smoking meal, which caused the old lady to remark that she feared her efforts were not appreciated. "Well." said the king, "I have eaten worse dishes than this,

out—not—much. I have been placed in more trying positions than this, but not much. Had Had there been time for me to have declined, I certainly should have done so, but our worthy President, as if anticipating such a move, offered no quarter, as the notice of my being on the programme for a paper did not reach me until Saturday last.

It is not my purpose to make a flowery address, were I competent to do so, either impromptu or after long reflection. I shall simply endeavor to give you a practical thoughts on a subject of vital interest and importance to every business man in the State, and if of one class more than another, the retail grocer should certainly weigh well the pros and cons of this live question, viz.: "Cash and Credit Compared."

Without going into the question of the desirability of a strictly cash system of business, if it could be done and profits not interfered with, I shall take the broad ground that it is impossible to put such a system into general and practical use. The entire business of the country is done on a credit basis, and a mighty revolution of custom and sentiment would be necessary to work a change so radical. It was credit that made our country a possibility in the old colonial days, and it was credit that

a very small fraction.

Grading and paving with cobble stones | certain kinds of goods demanded by the | before drinking it. trade this month, there is no call for solutely needed, they post off to your

> the merchant would be compelled to employ twenty helpers and five teams to But you say these are leaders used as an By the pass book system, four men and rear door. one team are ample, and these are kept If I un

J. W. Milliken, of the firm of Hamilton & Milliken, of Traverse City, was in town Saturday on his way home from Chicago Mr Milliken is just as any low obok-keeper to pay for services rendered and the said cash stores, can do business for oughly and see if you are not better calmused. Musket oughly and see if you are not better calmused oughly and see if you are not better calmused. Seriously, I am in favor of credit conducted on sound business principles, and the production of the said cash stores, can do business for oughly and see if you are not better calmused. Musket of the said cash stores, can do business for oughly and see if you are not better calmused. Seriously, I am in favor of credit conducted on sound business principles, and the said cash stores, can do business for oughly and see if you are not better calmused. than plain, everyday book-keepers.

But eash store logic is too deep for my Cheap stores are synonymous with

standard of food products than any and In the mean time, all mail is received by factory than to entrust their servants

faults is not the fault of the system, but of the improper use made of it. That credit is too cheap I must admit, but we have only ourselves to blame for it. Were we true to ourselves as men, true to our Association duties, as our signa-

tures demand, the major part of the evils of which we complain would vanish into thin air, and the "wilderness be made to olossom as the rose." In the anthracite coal region for the

past five months men employed in and about the mines have had on an average four to six days' work per month, earning \$8 to \$12 for a family of from seven to ten to subsist on.

"There's no disgrace in being poor, So says the proverb lenient. But there is one thing very sure, It's mighty inconvenient." "If your son ask for bread, would you

If a hungry man, give him a stone?" out of work through no fault of his own, had traded with you for five years and paid every dollar while employed, asks for credit until times brighten, would you deny the boon, and, Shylock-like, 'demand the last pound of flesh ?"

I am not much of a Christian, but I firmly believe that the retail grocers who have "gone to that bourne from whence no traveler returns," will find that the recording angel has not been derelict in his duty, but has placed to their credit, as an offset to many shortcomings, a long list of good deeds done on the earth, of hunger appeased and souls made happy by means of the pass book.

We cannot throw too many safeguards around a system so liable to imposition. Whenever credit is given, distinct and stated terms of settlement should be demanded and rigidly enforced. Merchants have themselves been lax in overlooking such matters, and engendered the same bad habit in their customers. Force of habit is very strong, and many of our it and go at me with a club. I can't pay losses can be traced to this practice of asking no explanation and failing to insist on the fulfillment of the terms of contract, when partial payments are meet him. made. Speaking of force of habit, reminds me of a story that might bear repeating.

In most of our colleges it is the custom for one member of the faculty, usually kept the stars of our dear old flag in all absent and dilatory students, and to the president, to have the supervision of all absent and dilatory students, and to lady customer—Then give me a dozen clace, during the trying times from him every such one must go to explain of the same kind of oranges I got here place, during the trying times from 1861 to 1865, and nailed forever the lie that these were simply a confederation of States. We are citizens of the greatest country on God's great earth, made such by our credit, which is, and always has been, par excellence the world over.

him every such one must go to explain the cause of his absence or tardiness. In one of these was a very kind and indulgent guardian of the college discipline. Every student knew well his stereotyped way of saying, "Well, I'll excuse you this time, but don't let it happen again," Although not in accord-What is true of nations is equally true happen again." Although not in accordance with the usual rule, a married man vidual whose credit is once impaired had been admitted to pursue the studies has lost the best safeguard on which of the regular course. One day he was mortal ever relied. I have more faith absent; on the next, appearing with his in humanity than some people, and be- class in the Doctor's room, he explained lieve the majority of mankind honest. with great embarassment that the arri The grading and paving of a street with cedar blocks costs about 90 cents adopted and rigidly enforced, the much talked-of credit losses will be reduced to table, and apparently without a thought as to the nature of the excuse so long as To sell goods for cash one must do so there was one, the Doctor, graciously on a much smaller margin of profit, because the cash customers drift from one time, but don't let it happen again." twelve years—owing, largely, to the amount of heavy travel on the street. It bught to last a dozen years at Cheboygan.

Crealing and recipied with each leader of the same customers the season through, and having bought a stock of blow the froth off the innocent water You habit is to see a disciple of Murphy fill blow the froth off the innocent water

Our neighboring city of Wilkesbarre them the next, and your purchase re-mains on hand as a bitter remembrance dog in the manger fashion, make nothbut, like Jordan, it is "a hard road to of "what might have been." The cash customer is more exacting, not as regards the quality of goods, but if you quoting statistics, but I have some incannot deliver the goods within the hour, having waited until they are abcomment on

The query arises, how long can men Take the merchant who supplies a colliery where 300 men are employed. They receive their pay on the 10th of every month. If the cash system was general, properly attend to the wants of his customers. Then for three weeks in the least two-third of the usual grocer's sales month there would be nothing to do except to await the recurrence of the 10th.

If I understand the object of associacomfortably busy through the entire as protect us from loss. The cutter has Cash with the order means that time no business in association councils, and Well, plain... Well, swivel. must be taken to weigh the ham, cut the is an enemy to the craft, whether he sail cheese, which is then left to dry out and prove unsatisfactory, mackerel weighed the warmest advocates of the cash sys-Dr. Chas. S. Hazeltine and M. S. Goodman leave Saturday for a week's fishing on the Boyne and the Jordan.

prove disaustractory, mackerer weighed and left to scent up everything with tem have no more confidence in its utility than did the Iowa man who predicted the invariably bought in smaller quantities, necessitating frequent deliveries, and the month and badly cheated his neighbor in a horse deal on the evening of the after bristling about and sweating out your collar, if you are the fortunate possessor of such an article, you can count your valuable time, and presuming too up the profits of the sale on one hand, much on your kind indulgence, and it is each finger representing the smallest de- not only possible, but quite probable Ellis & Co., the Baltimore oyster packers, with the pass book, how different. The

full well that her wants will be as carefully supplied as though she came in me beg you to regulate your criticisms Should such be your convictions, let C. O. Barnes and P. W. Travis, the person. Cash stores in our city have ad-btsego merchants, have returned from vertised for a year or so that every time by me or at least to me, as did the old ron, Steel Points. Otsego merchants, have returned from New York, where they witnessed the centennial celebration.

Vertised for a year or so that every time the book-keeper wields his mighty pen the consumer pays 20 per cent. for the privilege of having it booked; that they.

Otsego merchants, have returned from the book-keeper wields his mighty pen jurist to a young man who said "he had made up his mind to be a rascal."

You'd better examine yourself thortonesses.

than plain, everyday book-keepers. The last desperate struggle of the cash store us send missionaries, their business eduhas brought forth this, that having found cation may be defective, but there may C. Crawford accidently discovered a that by far the largest bill of expense be some improvement by another session.

> employed by those of our own town, and do not handle standard goods, and so far as I am concerned, at least, they have long since ceased to be a thorn in my side, and when they are no more, it will be said of them, as of the taking off of a particularly obnoxious individual, who died suddenly, and when inquiry was made as to what complaint, the neighbors with one accord cried out, "No complaint, everybody satisfied.'

Allendale-Wells Parish will build with money. That the pass book has and operate a flouring mill here.

VISITING BUYERS.

VISITING BUYERS.

W Barker, Sand Lake
C W Winchester, ByronChr Harrison & Keas,
John Giles & Co., Lowell
J V Crandall&Son, Sand Lke
Geo E Marvin, Clarksville
J H Edwards, Newaygo
H Bakker & Son, Drenthe
M M Robson, Berlin
DenHerder & Tanis
L A Scoville, Clarksville
L A Scoville, Clarksville
L A Scoville, Clarksville
L A Scoville, Clarksville
J H Manning, Ashland
J H Myori, Hudsonville
John Damstra, Gitchell
J H Manning, Ashland
J Raymond, Berlin
Geo Weitz, Caledonia
John Kamps, Zutphen
W Yer Meulen, Beaver Dam
E S Botsford, Dorra

Ver Meulen, Beaver Dan Cook Bauer In Homrich, No Dorr Palmer, Traverse City Buwaldo, Hamilton Watson, Coopersy

One Way to Clear the Score

Two gentlemen were walking together resterday when one said:

"Let's cross the street. There comes a nan to whom I owe some money, and I don't want to meet him." "Does he dun you?"

"No; that's the worst of it. He never peaks of it.' After they had crossed over, the debto walked some distance in thoughtful

Then he said, seriously: silence. so that I wouldn't ever be afraid again to

Sour Oranges. Lady Customer—Give me a dozen lem Grocer-I am very sorry, ma'am, but

ve are all out of lemons to-day. yesterday. They will answer the pur

A Good Suggestion. "I owe a frightful lot of money. on't see how on earth I can ever pay. "Why don't you borrow enough to set tle with your creditors, and then start clear ?

Prices Current. These prices are for cash buyers, who pay promptly and buy in full packages. AUGURS AND BITS. AXES. BALANCES. dis. BELLS. 60&10&10 .30&15 Carriage new list Wrought Barrel, brass knob. Wrought Square... Wrought Sunk Flush... Wrought Bronze and Plated F \$ 3 50 4 00 dis. .70& Joint, genuine bronzed. arrow, bright 5ast joint. oose Pin. oose Pin, acorn tip. 60&10 60&10 60&05 60&05 .60&10

CARPET SWEEPERS

Lawrence's

White Crayons, per gross.

Brass, Racking's....

Planished, 14 oz cut to size

" 14x52, 14x56, 14x60 Cold Rolled, 14x56 and 14x60 Cold Rolled, 14x48.

DRIPPING PANS

It seems we cannot expect anything Still more seriously, and finally, my

knowledge of the cash stores is taken say without fear of contradiction, they

WHITE MOUNTAIN FREEZER.



Send for our 16 Page Descriptive Catalogue and Price List.

# Foster, Stevens & Co.,

10 & 12 MONROE ST.

33, 35, 37, 39 & 41 LOUIS ST Clark's, small, \$18; large, Ives', 1, \$18; 2, \$24; 3, \$30 List acct. 19, '86 American File Association List.

Disston's Silver Lake, White A.... White B. Drab B.... New American Nicholson's Heller's... Heller's Horse Rasps. Discount, 10. Solid Eves.... Solid Eyes.

\*\*SAUSAGE SUUFFERS OR FILLERS.

\*\*Miles' "Challenge"... per doz. \$20, dis. 50@50&65

Perry.... per doz. No. 1, \$15; No. 0,

\*\*Perry... per doz. No. 1, \$15; Op. 50&55

\*\*S21; dis. 50@50&5 Nos. 16 to 20; 22 and 24; 25 and 26; List 12 13 14 Discount, 60 Stanley Rule and Level Co.'s. HAMMERS. Naydole & Co.'s.. Kip's. Yerkes & Plumb's. Mason's Solid Cast Steel. Blacksmith's Solid Cast Steel, Hand. "Cross Cut 456
"Hand 256
"Extras sometimes given by jobbers."
Atkins' Circular... d
"Silver Steel Dia, X Cuts, per foot."
Special Steel Dia, X Cuts, per foot."
Champion and Electric Tooth X
Cuts, per foot. .30c 40&10 Screw Hook and Eye, 1/2. American, all kinds Strap and T. Barn Door Kidder Mfg. Co., Wood track... gar Box Nans.
nishing Nails.
mmon and Patent Brads.
ungarian Fails and Miners' Tacks.
runk and Clout Nails.

A Trunk and Clout Nails. HOLLOW WARE Leathered Carpet Tacks Gray enameled. TRAPS. Hotchkiss'
P. S. & W. Mfg. Co.'s
Mouse, choker
Mouse, delusion Bright Market. Bright Market
Annealed Market
Coppered Market
Extra Bailing
Tinned Market
Tinned Broom
Tinned Mattress
Coppered Spring Steel
Tinned Spring Steel
Plain Fence
Barbed Fence, galvanized
Copper HORSE NAILS.
dis. 25&10@25&10&10 Au Sable. Northwestern. KNOBS—New List.
Door, mineral, jap. trimmings.
Door, porcelain, jap. trimmings.
Door, porcelain, plated trimmings.
Door, porcelain, trimmings.
Drawer and Shutter, porcelain.
Picture, H. L. Judd & Co.'s.
Hemacite dis. Bright..... Screw Eyes. Russell & In Mallory, WI Branford's Norwalk's WIRE GOODS. Gate Hooks and Eves. Stanley Rule and Level Co.'s. Baxter's Adjustable, nickeled MATTOCKS. Coe's Genuine Coe's Patent Agricultural, wrought, Coe's Patent, malleable MISCELLANEOUS. Sperry & Co.'s, Post, handled. dis. Bird Cage MILLS. Coffee, Parkers Co.'s.
"P.S. & W. Mfg. Co.'s Malleables.
"Landers, Ferry & Clark's...
Enterprise Dampers, American
Forks, hoes, rakes and all steel goods.
Copper Bottoms Molasses gates, Stebbin's Pattern..... METALS. PIG TIN. NAILS Advance above 12d nails.

FENCE AND BRADS

CASTING AND BOX.

50d to 60d.

4d and 5d

12d to 30d

% inch.

1½ and 1¾ inch. 2 and 2¼ 2½ and 2¾ 3 inch....

Zinc, with brass bott Brass or Copper....

Iron and Tinned.

Try and Bevels.

Nos. 10 to 14. Nos. 15 to 17. Nos. 18 to 21. Nos. 22 to 24. Nos. 25 to 26. No. 27.

Sisal, 1/2 inch and larger . Manilla .....

Ohio Tool Co.'s, fancy Sciota Bench Sandusky Tool Co.'s, fancy Bench, first quality Stanley Rule and Level Co.'s, wood.

PANS.

ROPES.

Duty: Pig. Bar and Ingot, 4c; Old Copper, 3c Manufactured (including all articles of which Copper is a component of chief value), 45 per

8c, dis. 20

TIN-MELYN GRADE. 10xi4 IC, Charcoal... 14x20 IC, " 12x12 IC, " 14x14 IC, " .. 6 25 7 75 7 75 8 00 12 50

20&10 Each additional X on this grade, \$1.75.

Iron and Tinned 50
Copper Rivets and Burs 50
PATENT FLANISHED IRON,
"A" Wood's patent planished, Nos. 24 to 27 10 20
"B" Wood's pat, planished, Nos. 25 to 27 9 20
Broken packs ½c per pound extra. 10x14 IX, " 14x20 IX, " 12x12 IX, " 14x14 IX, " 20x28 IX, " Each additional X on this grade \$1.50.

14x20 IC, Terne M. F. ... Allaway Grade

20x28 IX.

BOILER SIZE TIN PLATE.

### The Michigan Tradesman

WEEKLY JOURNAL DEVOTED TO THE Retail Trade of the Wolverine State.

E. A. STOWE & BRO., Proprietors.

Subscription Price, One Dollar per year, payable sing Rates made known on application. Publication Office, 100 Louis St.

Entered at the Grand Rapids Post Office.

E. A. STOWE, Editor.

WEDNESDAY, MAY 15, 1889.

JOBBERS SELLING TO CONSUMERS. THE TRADESMAN is in receipt of the dent of the Harbor Springs Business Men's Association, accompanied by an urgent request to publish same:

HARBOR SPRINGS, May 9, 1889. E. A. Stowe, Grand Rapids:

tion to the trade, and the paper itself a very valuable aid to merchants.

ization of the jobbing trade of Michigan and an infringement on the rights of the retail trade by jobbers selling to consumers. It has become a very common occurately common retail trade by jobbers selling to consumers. It has become a very common occurrence now for traveling men who have no particular trade in a town to drum the hotels and boarding houses and thereby effect a sale of a small bill of goods, keeping the matter, however, as quiet as possible, and in no instance effecting no quick and summary remedy for any general evil. If an evil stands, it is beginning the sale where they have any trade with

reason why retailers should not formulate some plan for the better protection of their interests from unscrupulous jobbers. Of course, there are a few retailers who are owned by the jobbers sible for us. and can not help themselves, while the same is equally true of the jobbers with oughly capable of raising the standard of retailers to a higher plane.

Discussion on the subject is invited. Very respectfully, W. J. CLARKE.

President Harbor Springs B. M. A. and well-being of the retail trade.

infer that the house above referred to however desirable and in the end inevhas been the only transgressor in this itable, wouldn't stick if obtained premarespect. It is a matter of common knowl- turely. The holding up of great prinedge that several houses in the State, ciples, rather than the fretting after purporting to do a jobbing business, have small and immature results, is a part of opened their arms to the consumer and the getting-on process. a wholesale house should confine its schedule time. operations to a legitimate jobbing trade. As a matter of fact, the crazy desire to get rich frequently impells men to culti- at Lansing, last Thursday, will enable the vate both branches of the business, while | Chicago dressed beef men to continue it is not an uncommon occurrence for a their business without interruption. jobbing house to drum the hotels, restau- Had it been passed, they would probably rants and camp trade of a town, through have found some way of evading it, by a spirit of vindictiveness, because the establishing branch slaughter houses regular dealers will not patronize the within the borders of the State. In the house. Such appears to be the case at meantime the Supreme Court would un-Harbor Springs in the matter above doubtedly have declared the act uncon-

suggestion of Mr. Clarke that the adjust- the Supreme Court of the United States. ment of the relations between the jobber and retailer be made a special order of business at the coming convention of the reached.

bear evidence of the truth of the asser- of Industry lodges. A peculiar feature tion that it has been the policy of this of the matter is that Waterhouse is a TRADESMAN has always maintained that him for 10 cents on the dollar. Of such the interests of the wholesaler and re- is the kingdom of the Patrons. tailer are identical, and that only when one or the other oversteps the mark that it becomes necessary to resort to harsh and severe measures. That such measures will not often be necessary is cer- day, by a vote of 19 to 10. When the

THE WORLD IS GETTING ON. The world is worrying over new puz- of recall. zles. It used to be satisfied to discuss such questions as "Was Hamlet insane?" "Did Bacon write Shakespeare?" "Who identical with the House measure. This was Cain's wife?" and other exciting puts an end to the hope of any inspecfollowing communication from the Presibut harmless enquiries. But we are get- tion legislation at the hands of the presting deeper now. "Is life worth living ?" ent Legislature. "Is marriage a failure?" "Does it pay to get riches?" "Is it a crime to be a woman?" "Is popular suffrage a fail-

ure ?" and so on. DEAR SIR—THE MICHIGAN TRADES-MAN is considered by retailers generally throughout the State to be the proper medium of disseminating general informa-transport in the state of the proper medium of disseminating general informa-transport in the state of the proper medium of disseminating general informa-transport in the state of the proper medium of disseminating general informa-medium of disseminatin swer senseless questions which admit of The political issue during the last campaign was based principally on the question of free trade or protection and had able exponents on both sides. While we have no intention of discussing the matter politically, we would like to say a faw. The political issue during the last cam- no general answer. Whether life is ter politically, we would like to say a few whether marriage is a failure or not, words in regard to protection to retail young hearts will go on uniting as long merchants generally. Strong competition, together with an inferior class of merchants, has caused a general demoralization of the jobbing trade of Michigan riches or not, men will struggle for them tracked globe; whether it pays to get tracked globe; whether it pays to get tracked globe; whether it pays to get tracked globe; whether the pays to get the pays to get tracked globe; whether the pays to get the pays to ge

such sale where they have any trade with general evil. If an evil stands, it is because mankind is not ready for its re-We have daily examples of such trickery on the part of the jobbing trade and find an instance this week of a small bill they disappear, and they disappear just as soon as markind is ready for it. of goods shipped to one of our hotels from a grocery firm in your city having for its initials B., B. & P., while but a few days ago a small bill of crockery came in for the same hotel from a so-called jobbing house in your city. These are only two of many such instances and are only two of many such instances and the writer has no personal animosity in speaking of the above cases, as his trade is not affected thereby, but uses the above as a citation and asks the retail the state of trade throughout the State if at the next annual meeting of the Michigan Business Men's Association it would not be advisable to discuss ways and means for a rection. We can accelerate the movement in feat our gid is wrong from us able to discuss ways and means for a proper protection of the interests of the retail trade. Jobbers have ironclad conwhether we will or no, but in the long tracts with manufacturers, prohibiting them from any commercial intercourse with the retailer, except through them, and we fail to see any good reason why retailers should not formulate come plan for the better pro-

It is because the world is bound to get better and that we are bound to help the manufacturer or importer, but the majority of the men engaged in the retail make it better, whether we will or not, trade of the State are men of education and good, sound judgment and are thorgers that threaten democracy, and this republic particularly, without becoming by union labor, and to give complete satis hysterical. The time is ripening for faction. such a republic as we want and no dangers of wealth, of labor-capital contests, A. S. DAVIS of class warfare can destroy it. We It is a matter of profound regret on the shall get whatever we are ripe for and part of The Tradesman to be compelled nothing else. But we are never to be to publish the above communication, as satisfied, whatever we get. Whoever is it tends to place in an unfavorable light satisfied with things as they are, no matbefore the retail trade a jobbing house ter how they are, is intellectually petriwhich at one time aspired to do-and did fied. Things will never content people do—the leading wholesale grocery busi- who are alive, but the calming thing is ness at this market. If it was the first that we are always getting on. Looking complaint against the house in question, ahead from the quaternary man, whose little attention would be paid to it. As skull was like an ape's, we find nothing a matter of fact, The Tradesman has but upward growth. We may stand still found it necessary to file frequent remon- for a few centuries, or even drop back strances over the sale of goods to con- for a century, but only to go forward sumers, saloons, restaurants, hotels and again with increased speed. Every loss co-operative stores. The desire to sell of time is fully made up by this great goods appears to have completely over- humanity train. Individual efforts are shadowed a proper regard for the rights useful. They are a part of the motive force, but we waste a good deal of en-Nor does The Tradesman wish to ergy in seeking immediate results, which,

come into direct and disastrous competi- The main thing is to retain a cheerful tion with the retail trade. The Trades- and helpful confidence in the upward MAN believes, and has always maintained, progress of humanity. We are passenthat a house claiming to be exclusively gers on a through train, running on

The defeat of the meat inspection bill, stitutional - certainly such a result THE TRADESMAN heartily favors the would have been secured on appeal to

A Typical Leader of the Patrons. A. P. Waterhouse is the name of a Michigan Business Men's Association, to man who lives on a farm a few miles the end that a thorough understanding west of Cedar Springs. For some time may be arrived at and definite agreements past, Mr. Waterhouse has been raking in the shekels, assisting the down-trodden

Every reader of The Tradesman will farmers in the organization of Patrons paper to bring the wholesaler and retailer first-class, double-distilled dead-beat, into more intimate relations and place many merchants in his vicinity being them on more confidential terms. The willing to sell accounts they hold against

The Meat Inspection Bill Downed. The Senate made short work of the House meat inspection bill last Thurstainly the sincere wish of all concerned. vote was announced, it was reconsidered and indefinitely postponed, for the purpose of killing the bill beyond any hope

The same programme was carried out with Senator Colgrove's bill, which was

Death of the Cigarette Bill. The Senate voted on the 7th to kill the Jackson bill, absolutely prohibiting the sale of cigarettes, by indefinitely postponing its consideration, 17 to 9. By way of recompense, it took up and passed Representative Rogers' bill prohibiting the sale of tobacco in any form to minor

A Clear Conscience.

"Decidedly wrong," Bobby. I hope

#### HARDWOOD LUMBER.

The furniture factories here pay as follows f

| 1 | dry stock, measured merchantable, in  |         |     |    |
|---|---|---------|-----|----|
| 1 | out:  |         |     |    |
| 1 | Basswood, log-run   | 00@1    | 5   | 00 |
| . | Rirch log-run   | UUKa.   | U   | Ut |
| 1 | Birch, Nos. 1 and 2   | @:      | 23  | 00 |
| 1 | Birch, Nos. 1 and 2<br>Black Ash, log-run   | 00@1    | 16  | 00 |
| 1 | Cherry, log-run   | 00@3    | 35  | 0  |
|   | Cherry, log-run   | 0000    | 60  | 0  |
| 1 | Cherry, Cull Maple, log-run   | @1      | 2   | Ot |
| 1 | Maple, log-run  | 0000    | 13  | 0  |
|   | Manle soft log-run  | UUKC.   | 13  | U  |
|   | Maple, Nos. 1 and 2   | @       | 20  | 0  |
|   | Maple, Nos. 1 and 2<br>Maple, clear, flooring   | @       | 25  | 0  |
|   |   | (0)     | 25  | 0  |
| - | Red Oak, log-run20  | 0000    | 21  | 0  |
|   | Red Oak, Nos. 1 and 224   | OO (CC) | (i) | v  |
|   | Red Oak 14 sawed, 6 inch and upw'd.38   | 000     | 40  | 0  |
| : | Dod Oak 1/ comed regular 30   | Other.  | 35  | () |
|   | Red Oak, No. 1, step plank  | @       | 25  | 0  |
| ' | Walnut, log run   | @       | 55  | 0  |
| , | Walnut, Nos. 1 and 2  | @       | 75  | 0  |
|   | Walnuts cull  | @       | 25  | 0  |
| t |   |         |     |    |
| , | White Aso, log-run  | UUKCO.  | 10  | U  |
|   | Whitewood, log-run20  | 000     | 22  | 0  |
| - | White Oak, log-run17  | 000     | 18  | 0  |
|   |   | 000     | 43  | 0  |
| • | 11 2220 0 1121, 74 0 221, 2 221 |         |     | _  |
|   |   |         |     |    |

No Equal in the State.

Wherever Introduced it is a Stayer!

TO THE TRADE:

I guarantee "SILVER STARS" to be a long, straight filler, with Sumatra wrapper, made

Sole Manufacturer,

127 Louis St.,GRAND RAPIDS

WHIPS AND LASHES. Lowest Prices for Mail Orders, GRAHAM ROYS, 4 Lake Ave., - Grand Rapids.

# AWNINGS



Chas. A. Coye,

\$1,000 REWARD!!

THE LARGEST AND BEST CLEAR LONG HAVANA FILLED SUMATRA WRAPPED CIGAR SOLD FOR 5 CENTS.



Amos S. Musselman & Co. SOLE AGENTS,

GRAND RAPIDS, MICH.

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Tropical and Galifornia FRUITS.



Headquarters for Bananas.

Detroit Soap Co., DETROIT, MICH

Manufacturers of the following well-known

QUEEN ANNE, MOTTLED GERMAN, MIC TRUE BLUE, SUPERIOR, O MONDAY, PHENIX, AND OTHERS, For quotations address

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New Line of Prints, Seersuckers, Toile Du Nord, Ginghams, Dress Goods, Hosiery, Underwear, White Goods. Laces Embroideries and Full Line of Neck Wear.

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Warps, Geese Feathers, Waddings, Batts

Sole Agents for Valley City and Georgia Bags. Mail orders receive promp

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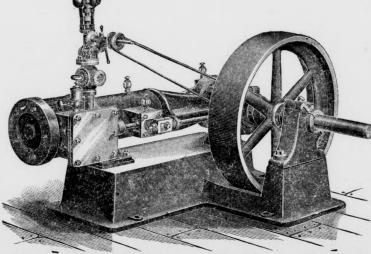
Butter, Eggs, Oranges, Lemons, Bananas, Mince Meat, Nuts, Figs, Etc Eggs Crate Factory in connection. Price List furnished on application.

Mail Orders Filled Carefully and Promptly at Lowest Market Price.

Cold Storage at Nos, 217 and 219 Livingstone St Office and Salesroom, No. 9 Ionia St., Grand Rapids, Mich.

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Stationary and Portable Engines and Boilers,



Vertical, Horizontal, Hoisting and Marine Engines. Steam Pumps, Blowers and Ex haust Fans. SAW MILLS, any Size or Capacity Wanted.

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WM. SEARS & CO., Gracker Manufacturers,

37, 39 and 41 Kent St., Grand Rapids.

We are wholesale agents for the Fancy California Mountain Seedlings and headquarters for all kinds of Messina oranges. PUTNAM & BROOKS.

# urtiss & Co.,

Successors to CURTISS & DUNTON.

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# Paper Warehouse,

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Packing and Provision Co. GRAND RAPIDS, MICH.

WHOLESALE DEALERS IN

Fresh and Salt Beef, Fresh and Salt Pork, Pork Loins, Dry Salt Pork, Hams, Shoulders, Bacon, Boneless Ham, Sausage of all Kinds, Dried Beef for Slicing.

LARD

strictly Pure and Warranted, in tierces, barrels, half-bbls., 50 lb. cans, 20 lb. cans, 3, 5 and 10 lb. pails 🖼

Pickled Pigs' Feet, Tripe, Etc.

Our prices for first-class goods are very low and all goods are warranted first-class in every intance. When in Grand Rapids, give us a call and look over our establishment. Write us for

WHO URGES YOU

# THE PUBLIC!

By splendid and expensive advertising the manufacturers cre ate a demand, and only ask the trade to keep the goods in stock so as to supply the orders sent to them. Without effort on the grocer's part the goods sell themselves, bring purchasers to the store, and help sell less known goods.

ANY JOBBER WILL BE GLAD TO FILL YOUR ORDERS.

Our lemons are all bought at the cargo sales in New Orleans and are as free from frost or chill as in June.

PUTNAM & BROOKS.

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Manufacturers' Agents for SAW AND CRIST MILL MACHINERY.



Planers, Matchers, Moulders and all kinds of Wood-Working Machinery, Saws, Belting and Oils.

And Dodge's Patent Wood Split Pulley. Large stock kept on hand. Send for Sample Pulley and become convinced of their superiority. 44, 46 and 48 So. Division St., GRAND RAPIDS, MICH.

To the Pass Book System

With its attendant losses and annoyances, when you can supplant it by so inexpensive and labor-saving a system as the

Yradesman Gredit Goupon

Which is now used by over 2,000 Michigan merchants. The Tradesman Coupon is the cheapest and most modern in

the market, being sold as follows: \$ 2 Coupons, per hundred.......\$2.50 Subject to the following discounts:

SEND IN SAMPLE ORDER AND PUT YOUR BUSINESS ON A CASH BASIS.

E. A. SYOWE & BRO., Grand Rapids.

Moline

LEISURE HOUR JOTTINGS.

Written for THE TRADESMAN.

BY A COUNTRY MERCHANT. chants to the enlargement of an unde- buyer for a year or more, until I very sirable credit list is the fear of losing foolishly gave him credit for a half dolcustomers. In communities where there lar, and for some two years thereafter is but little transient trade, and the in- he never opened my door, or noticed me come of the dealer must be mainly de- on the streets, but I have recently formed rived from the patronage of regular buy- a new acquaintance with him which I ers, it is very desirable to use every intend shall not be jeopordized in the reasonable means to keep the steady cus- same manner as the former one. tomer good-natured and well satisfied An individual who, I think, regards me with your treatment of him, and no one with as little toleration as any one 1 knows this better than the individual know, is one who, at one period, was a whose credit is far from being "gilt- steady and profitable cash customer. edge," and the ingenious devices by His reputation for paying debts was de-

ing an instructive one. iously watching for some opportunity to sensitive person than myself. adjust their claims against the operator, at almost any sacrifice, but he relies imfriendship and interest in his business, extends credit to a doubtful customer, and assures himself that "he may be a for the purpose of retaining his trade, any circumstances."

"After I had been in business a few years," said an old trader to the writer, "I flattered myself that I was pretty well posted on these gentlemen and their tactics. I made it a rule to refuse credit to all applicants whom I knew had beaten or attempted to beat my neighbors, and I can't call to mind that I ever lost any very valuable custom in consequence of it. My books were so free from doubtful accounts for a year or two in the '70's that I got a little egotistical over my sharpsightedness, but that was all taken out of me by Bill Riker, one of the most notorious dead-beats of my section. Bill had struck Peters, my next-door neighbor for all he could stand, and, after the usual quarrel, had drifted into my place of business as a regular buyer. I knew his game and was watching for him, but quite a time passed without any symptoms of Bill's taking me for a sucker, until I began to think that he had concluded not to waste any of his fine arts on me.

"One day Bill came into the store and

"Say, J-! I wish you'd take care of this watch for me this winter. I've taken a lumber job up north, and I don't want to take it into the woods. Them's none of your plated or filled cases; solid gold; first-class movement, and cost a clean \$150. And, by the way, J---! my folks will be wanting truck in your line while I'm gone. Let 'em have what they want, and, if you don't think I'm good, hang on to that watch till you get your pay !

"In a day or two I took the watch over to the jewelers, who, after looking it over carefully, pronounced it a solid, No. 1 article, worth at least \$100.

"So I went back and told the boys to let Riker's folks have what goods they wanted, up to a reasonable amount, and put the timepiece in the safe.

"Some six or eight weeks after this Dodds, the deputy sheriff, came in and

remarked:

"'Got that watch of Riker's here yet haven't you? Yes! Well I guess I'll have to relieve you of it! Why? Why on account of this chattle mortgage; \$75 and a year's interest; due to-day."

"I looked the mortgage over; saw the watch was accurately described, and gave it to the officer because I couldn't help it. Then I went to my books and found Riker's account to be about \$65; levied on the watch, subject to the lien, and lost five or six dollars more in costs; tried to get Bill arrested for obtaining goods under false pretenses, but lawyers

the Yellowstone National Park, and, in Tack, interest in the territory. The Northern Pacific owns and operates 621 miles, sr 56 per cent of the railroad mileage of Washington, its mail line extending from the Idaho line via \$pokane Falls, Cheney, Sprague, Yakima and Ellensburg, through the center of the Territory to Tacoma and Seattle, and from Tacoma to Portland. No other trans-continental through rail line reaches any portion of Washington Territory. Ten days stop over privileges are given on Northern Pacific is the shortest route from St. Paul to Tacoma by 207 miles; to Seattle by 177 miles, and to Portland. No other in the territory.

The Northern Pacific owns and operates 621 miles, sr 56 per cent of the railroad mileage of Washington, its mail the extending from the Idaho line via \$pokane Falls, Cheney, Sprague, Yakima and Ellensburg, through the center of the Territory to Tacoma and Seattle, and from Tacoma to Portland. No other trans-continental through rail line reaches any portion of Washington Territory. Ten days stop over privileges are given on Northern Pacific second class tickets at Spokane Falls and all points West, thus affording intending settlers an excellent opportunity to see the entire Territory without incurring the expense of paying local fares from point to point. The Northern Pacific is the shortest route from St. Paul to Tacoma by 207 miles; to Seattle by 177 miles, and to Portland. No other Insertions. 

their pocket books at home, and want a little tobacco or tea, which they pay for their next visit. Then they lack a dollar or so in having change enough for their purchases which they adjust promptly. In the meantime they are constantly impressing you with the fact that they are doing all their trade with you, and are inducing their neighbors to patronize you also, until this part of their programme becomes almost offensive. At last, if they find you sufficiently

gullible they "strike you" for every cent you will stand, and become your avowed and vindictive enemies until they imagine the transaction forgotten.

But it is often impossible to guage the amount which it will require to induce one of these gentry to sever all business and friendly relations with you. I once The greatest incentive among mer- had a d. b. customer who was a cash

which he works himself into the confidence of his intended victim make the clad resolution not to trust him a dime's observance of his operations an interest- worth, but one winter himself and family were all stricken with some epidemic, And the singular feature of these and, as a matter of charity rather than operations is that, prohably in nine cases business, I supplied him with necessities out of ten, the dealer is perfectly con- to a considerable amount. When he reversant with the general reputation of covered he transferred his trade to anthe party who designs adding him to his other dealer, and his coldness and conlist of victims. He knows that Smith, tempt, when we meet accidently, would Brown, Jones and Robinson are anx- probably depress and dishearten a more

From a number of years of experience plicitly upon his new customer's effusive I am of the opinion that the dealer who little shaky with the other fellows, but makes a serious mistake, nine times out he wouldn't think of beating me under of ten. As a rule he is wonderfully thick-skinned in these matters, and al- Grand Rapids, Mich. But Smith, Brown, Jones and Robin- though he may possibly leave you, temson all made similar or identical remarks porarily, he will almost invairably return when his credit circle has been completely traversed. And it is certainly an almost universal trait of these parasites of trade that their cash transactions are seldom done with merchants whose property they have legally purloined.

# G. R. IGE & COAL CO.,

Wholesale and Retail Dealers.

Now-Before any Advance-Write for Prices on Coal.

Grand Rapids Ice & Coal Co., 52 PEARL ST.



Robt. S. We 48-50 Long St



HYDRAULIC ELEVATO Vater Motors and Special Send for New Catalogu Tuerk Hydraul Power Co.

TO MONTANA, OREGON AN WASHINGTON.

If you are going west bear in mind the following facts: The Northern Pacific Railroad owns and operates 987 miles, or 57 per cent of the entire railroad mileage of Montana; spans the territory with its main line from east to west; is the short line to Helena; the only Pullman and dining car line to Butte, and is the only line that reaches Miles City, Billings, Bozeman, Missoula, the Yellowstone National Park, and, in fact, nine tenths of the cities and points of interest in the territory.



### 20,000 Sold to the Trade

This cigar we guarantee to be the best nickel cigar in the State, all long Havana filler with a Sumatra wrapper. It is sold to the trade for \$35 per M. Remember, you take no chances in ordering, for we guarantee the cigar to give entire satisfaction or they can be returned.

#### Beware of Imitations.

The genuine will have our signature on inside of cover of each box. Send in your orders by mail. The White Daisy Is manufactured only by .

MORTON & CLARK, 462 S. Division St., Grand Rapids.

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# Wall Paper and Paints, Oils, Etc.

We are Offering to the Trade some FIRE BRICK. SPECIAL BARGAINS in Wall Paper at Less than Manufacturers' Prices. Your Correspondence is Solicited.

74 and 76 Ottawa St.,



We also manufacture a full line of Sweet Goods. Write for quotations

|     |                             |      |      |       | L     | AN    | IP      | BU | R     | NE  | RS.   |     |       |       |       |     |     |     | 50   |
|-----|-----------------------------|------|------|-------|-------|-------|---------|----|-------|-----|-------|-----|-------|-------|-------|-----|-----|-----|------|
| No  | 0.05                        | Sur  | 1    |       |       |       |         |    |       |     |       | • • | • • • |       |       |     |     |     | 55   |
| No  | . 1                         | **   |      |       |       |       |         |    |       |     |       | • • |       |       |       | • • |     | •   | 75   |
| No  | . 2                         | **   |      |       |       | ٠.    |         |    |       |     |       | • • |       |       |       | •   |     |     | 75   |
| Tu  | bul                         | ar   |      |       |       |       |         |    |       |     |       | ٠.  | • • • |       |       | • • | ٠.  |     | 13   |
|     |                             |      |      |       |       | AM    | P       | CH | IM    | NE  | YS    |     |       |       |       |     |     |     |      |
| (   | do                          | z. i | n b  | OX.   |       |       |         |    |       |     |       |     |       |       |       |     |     | 1   | 200  |
|     | 0.0                         | Sui  | n    |       |       |       |         |    |       |     |       |     |       |       |       |     |     | 9   | 00   |
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| N   | 0. 2                        | **   |      |       |       |       |         |    |       |     | • • • |     |       | • • • | • • • |     |     | .0  | 00   |
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| No  | 0.0                         | CIT  | 0    | rim   | m     | to    | p.      |    |       |     |       |     |       |       |       |     |     | .2  | 15   |
| N   | 0. 1                        | 66   |      | "     |       | 66    |         |    |       |     |       |     |       |       |       |     |     | .2  | 25   |
| N   | 0. 2                        | "    |      | 66    |       | 66    | ٠.      |    |       |     |       |     |       |       |       |     |     | .3  | 25   |
|     | XX                          | Y F  | lin  | t     |       |       |         |    |       |     |       |     |       |       |       |     |     |     |      |
| N   | 0 0                         | SII  | n. ( | rin   | nn    | to    | p.      |    |       |     |       |     |       |       |       |     |     | 2   | 58   |
| N   | 0. 1                        | 66   | ,    | 66    | ·r    | 61    |         |    |       |     |       |     |       |       |       |     |     | 2   | 80   |
| N   | 0. 0<br>0. 1<br>0. 2        | 66   |      | 66    |       | 6     |         |    |       |     |       |     |       |       |       |     |     | 3   | 80   |
|     | Dag                         | -1 4 | on   |       |       |       |         |    |       |     |       |     |       |       |       |     |     |     |      |
| **  | Pea<br>o. 1<br>o. 2<br>o. 2 | FIL  | op.  | TTMO  | nn    | ho.   | 01      | he | 10    | he  | 100   | F   |       |       |       |     |     | 9   | 70   |
| 17  | 0. 1                        | Su   | 11,  | WIA   | PP    | Cu    |         | 6  | 14    | 66  | 10.   |     |       |       |       |     |     | . 4 | 70   |
| 7   | 0. 2                        | TI:  | na   |       |       |       | 6       | 4  |       |     |       |     |       |       |       |     |     | 4   | 70   |
|     | _                           | _    |      | ,     |       |       |         |    |       |     |       |     |       |       |       |     |     |     |      |
|     | La<br>o. 1                  | Ba   | stic | ٠, .  |       |       | 11.     |    |       |     |       |     |       |       |       |     |     | 1   | 9    |
| N   | 0. 1                        | Su   | n,   | plai  | n     | Du    | In      |    |       |     |       |     |       |       |       | ••• | ••  |     | 56   |
| N   | 0. 2                        |      |      |       |       |       |         |    |       |     |       |     | • • • |       |       | • • | ••• |     | 46   |
| N   | 0. 1                        | cr   | m    | )     | • • • | • • • | • • • • |    |       |     |       |     |       |       |       | ••• | ••• |     | 60   |
|     | 0. 2                        |      |      |       |       |       |         |    |       |     |       |     |       |       |       |     |     |     |      |
| n   | utte                        |      |      | ·l-a  | *     | m (   | rol     | 1  |       |     |       |     |       |       |       |     |     | - ( | 061/ |
| В   | utte                        | erc  | roc  | KS,   | pe    | de    | 37      |    |       |     | •     |     |       |       |       |     |     | -   | 35   |
| 9   | ugs                         | , 72 | ga   | 1., 1 | er    | "     | 14.     |    |       |     | •••   |     |       |       |       |     |     | -   | 90   |
|     | ugs                         | 1    |      |       |       | 66    |         |    |       |     |       |     |       |       |       |     |     | 1 1 | 80   |
| 3.5 | leat                        | Tr.  | he   |       |       |       |         |    |       |     |       |     |       |       |       |     |     |     | ~ ~  |
| 100 | "                           | 11   | Ins  | 12    | 5"    | ,     | 6       |    | • • • |     |       |     |       |       |       |     |     | 1 1 | 00   |
|     | 44                          |      |      | 15    | 61    |       |         | 6  |       |     |       |     |       |       |       |     |     | 1   | 65   |
|     |                             |      |      | 20    | 6.    | 1.,   | 6       | 6  |       |     |       |     |       |       |       |     |     | 2   | 25   |
| N   | lilk                        | Po   | ne   | 1/2   | ga    | 1     | ne      | rd | 02    | . ( | gl    | az  | ed    | 66    | je.   |     |     |     | 60   |
|     |                             |      |      | 1     |       | ,     |         |    |       |     |       |     |       |       |       |     |     |     | 78   |

# H. SCHNEIDER & CO.,

# Dick and George,

And other Popular Brands of Cigars, and Jobbers of All Brands of

Fine Cut, Plug and Smoking Tobaccos

21 Monroe St., Grand Rapids.

BUYMuscatine ROLLED OATS IF YOU WANT THE BEST!



Wholesale A. HIMES

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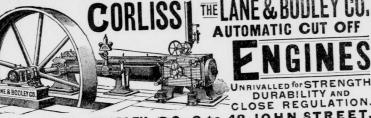
Cement, Lime and Hair. FIRE CLAY. Sewer Pipe and Drain Tile.

Coal and Wood Office Opposite Powers' Opera House, 54 Pearl Street.

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Grand Rapids, - Mich.



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Grand Rapids, Mich.

Cor. Spring and Fulton Sts. Near Union Depot.



# The "GEM" Tricycle.

This is the most perfect tricycle on the market for Ladies and Children. It is recommended by Physicians as the First and Only Machine invented that Ladies and Girls of a delicate constitution can ride with

The GEM has Steel Wire Wheels with Grooved Steel Tires and Forged Steel Axles. It also has an

## Adjustable Spring Seat

Upholstered with plush, filled with Japanese hair, which retains its elasticity making it easy for the rider.

Prices quoted without fenders:

No. 1—20 inch Rear Wheels, for 3 to 7 years of age, \$6.67 Each.

No. 2—24 " " " " 10 to 11 " " 8.00 "

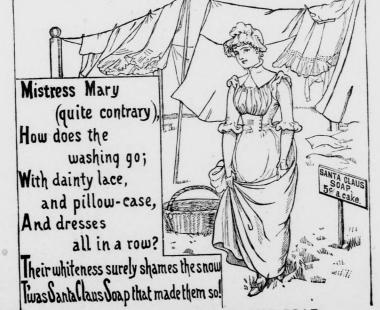
No. 3—28 " " " 11 to 14 " " 9.34 "

No. 4—32 " " " 14 to 18 " " 12.00 " Same with rubber tires:

No. 7—20 inch Rear Wheels for 3 to 7 years, \$11.34 Each.
No. 8—24 " " " 7 to 11 " 12.67 "
No. 9—28 " " " 11 to 14 " 14.00 "
No. 10—32 " " 14 to 18 " 18.00 "

We also carry Boy's Bicycles and Tricycles. GRAND RAPIDS,

# Elks' Social Session H. Leonard & Sons,



All Grocers sell SANTA CLAUS SOAP. Made by N. K. FAIRBANK & CO., CHICAGO. THEO. B. GOOSSEN,

WHOLESALE

Produce Commission Merchant, BROKER IN LUMBER.

Stovewood Shingles

Orders for Potatoes, Cabbage and Apples, iu Car Lots, solicited. Butter and Eggs, Oranges Lemons and Bananas a specialty.

GRAND RAPIDS, MICH.

### FOREIGN FRUITS.

Lemons and Bananas a Specialty. 3 NORTH IONIA ST., GRAND RAPIDS.

### MOSELEY BROS.,

---WHOLESALE---

Fruits, Seeds, Oysters ? Produce.

All kinds of Field Seeds a Specialty.

If you are in market to buy or sell Clover Seed, Beans or Potatoes, will be pleased to hear from you.

GRAND RAPIDS. 26, 28, 30 and 32 Ottawa St.,

# COLBY, CRAIG &



We Manufacture to Order Hose and Police Patrol Wagons, Peddlers, Bakers, Creamery Dairy, Furniture, Builders, Dry Goods, Laundry, and Undertakers Wagons.

Repairing in all its Branches.

# eonard & Sons. colby, craig & co.,.

West End Fulton St Bridge. Telephone No. 867.

# Buy the Best.

It Is the Cheapest.

And you can always find the BEST Belting, Hose, Packings, Saws, Files, Emery Wheels, Shingle Bands, Band Nails, Oils and Greases, Lath Yarn, Cotton Waste, Oil and Grease Cups, Lubricators, and Anything Else in Mill Supplies that you may desire at the

For the Quality.

# Samuel Lyon,

Corner Waterloo and Louis Sts.

MICH.

# Amboy Cheese.

We have the pleasure to advise the trade that we have received the agency and sole control in this State of the "Amboy" Cheese, handled for many years by Messrs. Wm. Sears & Co. The quality of this brand has always been kept uniform and in every sense "Strictly Full Cream," making it so well and favorably known and appreciated by the trade that no further recommendation or guarantee is necessary.

# Acme Cheese.

We are also the Sole Agents for the "Acme" Cheese, made in Herkimer Co., N. Y. This brand is a Strictly Full Cream Cheese and cannot fail to give satisfaction.

Please send us your orders. Lemon, Hoops & Peters. Grand Rapids, April 24, 1889.

#### GROCERIES.

#### The Sugar Situation.

From the New York Shipping List.

The heavy advance that has been established in the world's price of sugar since the first of January, or even since before that date, has attracted more than usual attention in the commercial world, and as this advance seems likely to be be interesting at the present moment to inquire into the causes that have resulted in the present unique condition of affairs. of the yield of the current crop year are slightly in excess of the quantity actually produced last year. This gain, however, to the increased supply that is expected to become available from the European beet crop, for the world's production of cane sugar is found to have fallen below the estimates that were made four months ago. All the large producing countries—Cuba, Brazil and Java-have from different causes de creased their production to an extent that has not been compensated for by the countries showing an increase—Philippine Islands, Mauritius, Demerara and the Sandwich Islands. According to the estimates of Licht, the comparison for three years stands as follows:

1887-88. 2,501,735 2,451,950 2,371,2212,730,206. 5,036 000 4,953,685

The shortage here shown of about 83,000 tons is not of itself sufficient to account for an advance of 1½ cents per pound since the first of January, even when taking into consideration the increase in consumption, for, under nor mal conditions of the world's available supply, this discrepancy would scarcely be felt or cause such radical changes as been in progress during the past month. The fact is that present prices and statistical outlook are primarily the result of a small yield during 1887-88, the usual reserves that are carried over from one season to another that the present crop commenced without there being virtually any surplus of old sugar either consuming or producing countries. alone from September 1 to December 31. 111,000 tons for the corresponding period the previous year, which is equal to a falling off of 76,000 tons from that island before the new season begins, and which becomes all the more serious when the new crop is found to be short. It is therefore, the result of a small crop the previous season that is making itself felt now, and is likely to become still more serious in its results, for the world has not only used up its normal surplus, but the present crop affords no opportunity replenishing, because it will be barely sufficient to cover the requirements of an increased consumption. Under these eircumstances it is easy to foreshadow that prices will gradually advance to a point where they will act as a check upon consumption; whether that point has yet been reached remains to be seen. Such a condition of affairs is likely to stimulate production, but after two years of short supplies the world will be in a position to absorb an abnormally large crop without bringing depression from oversupply

Secretary Mills Reports Progress with the Knights of the Grip.

GRAND RAPIDS, May 13, 1889. the members of Michigan Knights of the

At the meeting of the Board of Direct tors, held in Lansing on April 19, the following members were elected a Board of Trustees, who are to be the custodians of the bonds and property of the associa-C. W. Gregg, Jackson, chairman: S. H.

Lansing; Harry Mest, Eaton The following bills were presented and

orders on the Treasurer ordered drawn for the amounts; Orders No. 1, 2, 3 and 4, Mich. Div., T. F typewriter.... r No. 5, Fuller & Stowe Company

tary's office.... Order No. 7, books and postage for Treasurer's office..... Order No. 8, labor in Secretary's office.... \$123.08

The President and Secretary were into be on parchment paper, and of their own design.

list of officers of the association, and to place one copy in each of the leading hotels of the State at no expense to the association, but to secure sufficient ad- dled mostly by brokers, who represent vertisements from hotels to be placed thereon to cover all expenses.

American buyers.

The high prices

The Secretary was instructed to pro-cure a suitable seal for the association. Our present membership is 436, and our President is very anxious to make City of Mexico, for instance, ordinary it 500 by June 1. If every member will

L. M. MILLS, Sec'y.

# The wool market does not change.

There is but little on the market, and ulated being offered this week as low as that little is held at higher prices than 8.81, and in exceptional cases at 8% c. will pay to manufacture. If any quan- The general opinion seems to be that the tity was offered, prices would go lower. price will not vary much for a couple of The Texas clip moves slowly, no sales weeks, when the ground recently lost is being reported. Sales of the year are expected to be regained. Lemons have 13,000,000 pounds less than the corresustained a sharp advance, as the responding period of one year ago. Cloths ceipts of foreign fruit are 200,000 boxes goods any higher.

Packers are asking 1/2c over what seapers | Saginaw City, the lumber belonging to

The Coffee Market.

Chase & Sanborn describe the situation s follows:

Since the date of our last report the markets, both in this country and in Europe, have again developed the strong features reflected from the producing points. This fact, in connection with a marked improvement in the country demand and the more animated appearance of option trading, have served to advance prices 1/4@1/2c per pound for actual coffee, and some 30 points for the speculative article.

The strength of the statistical position of nearly every variety of mild coffee has imparted an additional degree of firmness to this class of goods, some of the more desirable descriptions being in eager re quest, and prices equal to the highest paid for some two years past have been

The recent decline in the rate of the Brazilian Exchange having promptly been met by a corresponding advance in the coffee market, the cost of importation from this country was not lessened ever for a temporary period.

Latest cable communications from Ric

and Santos are as follows: Rio purchases for United States dur-ing the week.
Rio purchases for Europe and other countries.
Steamers loading at Rio for United

ners loading at Santos for United

The most important factor in connec ion with the improved tone of the market is undoubtedly the increased volume the distributive trade, and (as it is well known that the consuming trade are in no position to delay their purchases) a continuance of like business conditions will likely tend to establish a still higher range of values. In view of all the facilities at present existing for the obtaining of correct facts respecting the osition of the spot supply, and the reliable information concerning the future fact that the jobbing and retail trade are paying no margin of actual profit to the importer and the manufacturer, it is, in deed, somewhat surprising that a large proportion of the trade appear disir lined to carry even a fair working stock of coffee. A very slight comprehension of the nature of the conditions now in control of the coffee situation would seem to be sufficient to prove to the trade in general that any material decline in the market is neither probable or pos-sible for a long time to come, and it, therefore, would appear that a strictly hand to mouth system of buying is an unwise and an unbusinesslike policy for the intelligent dealer to pursue.

Sugar and Coffee Growing in Mexico E. A. Moseley tells some very interesting stories about his recent trip to and through Mexico. He was particularly impressed with the crude methods in sugar cane and coffee. Instead of seeing the growers sow the cane seed, he was surprised to find that the cane was grown from stalks, planted in rows, and that one planting sufficed for from four to seven years. The crop is cultivated with primitive implements which would Museum. The pressing of the cane is also done in the most crude manner in aginable, the juice being boiled down in pans not suggestive of great cleanliness and kept in large stone jars. A mixture of clay and water, placed in the jars clarify the contents sufficiently to enable

The same fertile valleys where cane is ultivated also contain many coffee plantations. The soil is black, rich and moist. The coffee trees are about the size of our wild cherry trees, being sur- D. Whitney, Jr., President. the sake of the shade, and the ripe coffee structed to obtain a suitable lithographed or engraved certificate of membership, when hanging on the trees. The crop is picked by the women and children, who Fair Contracts, The Secretary was authorized to get reach it by means of ladders and stepup an official hotel hanger, containing the constitution and by-laws, objects and for a month or six weeks to rot the shell sufficiently to enable it to be taken off by means of the huller. The crop is han-

The high price of most articles of diet at the principal Mexican cities was a do his part, we can swell the number far beyond that.

If every member will crackers are 25 cents per pound, smoked ham 40 cents figs 50 cents reliable. ham 40 cents, figs 50 cents and Ivory soap Our officers are actively doing their 75 cents a cake. Those articles raised in part, and each member can do much to Mexico are comparatively cheap, butfor an American palate—they are ruined in cooking.

### The Grocery Market.

Refined sugars are a trifle lower, granmust sell more freely to make the raw short of a year ago. Warm weather would send the price still higher, while

East Saginaw-Thomas Merrill and others recently attached 300,000 feet of Tallow is lower, with little doing. lumber in the yard of Ring & Stevens, at Dwight & Co., recently failed at Detroit. Identification

"There is no source of annovance to a raveling man so great," remarked Mr. family, now that mother and sister Helen E. S. Hedges, who is on the road for the

the necessity to which we are frequently put of securing men to identify us when band. we desire to cash drafts or money orders. We are, all of us, annoyed and embar-rassed at such times, and I never saw any scheme to do away with the difficulty until one day last week in Des Moines,

"After dinner, a friend of mine said to me. 'Come down to the bank a minute.

Want to show you something.' "We went down, and he remarked to

he paying teller: "Draft here for me?" giving his name

"'Yes, sir,' responded the banker. " 'Photograph accompany it?" " 'Yes, sir.

"Please look at it and see if I am the "The clerk did so, he was the man, and moment later he had his money, and

had been subjected to no trouble or mor "He told me, as we went out, that he mmediately returns the photograph to his house and they always inclose it with drafts. It's the cleverest scheme I ever

Playing for a Pension.

"Why, Mr. Snifkins, one of the fingers on your right hand is gone," said Yes, I lost that in eighteen-sixty-

"During the war." 'Where did you lose it?'

"At Tompkin's sawmill."

Smoke "Our Knockers" and enjoy good health. Sold by Morris H. Treusch & Bro., exclusive wholesale tobacconists.

"My dear," said the wife, "you not ordering enough groceries for the

are with us."
"Plenty of groceries, but too much

## OILS!

Snow Drop.

A Fine Water White Oil, High Gravity and Fire Test, and recommended to those wishing a High Grade Burning Oil.

Daisy White. (SPECIAL.)
Pure White—A Splendid Oil.

Gasoline.

Naptha.

Sweet and Free from Oily Matter, and has met e approval of many of the largest consumers. Mineral Turps.

Its peculiar composition is such that it can be sed with turpentine in fair proportion, the lat-er retaining full possession, and with perfect

Red Cross Paint Oil s full of merit and needs but a trial to convince ll of its great value. For mixing with Linsee it is without a peer, as it greatly reduces cost of same and without injuring its quality.

ALL KINDS Lubricating Oils Constantly in stock, all at our Cleveland prices thus saving you time and freight.

Grand Rapids Yank Line Co.,

WORKS-D. & M. Junction. OFFICE ROOM-No. 4 Blodgett Block.

# We Are Headquarters

# Pure Cider and White Wine Vinegar

Consult your own interests by getting our prices before purchasing elsewhere.

# Telfer Spice Company

# Wholesale Clothiers

Perfect-Fitting Tailor-Made Clothing

138-140 Jefferson Ave., 34-36 Woodbridge St., Detroit. MAIL ORDERS sent in care L. W. ATKINS will receive PROMPT ATTENTION

CASH CAPITAL \$400,000.

CASH ASSETS OVER \$700,000.

LOSSES PAID \$500,000.

Eugene Harbeck, Sec'y.

The Directors of "The Michigan" are representative business men of

Equitable Rates, Prompt Settlements,

## Insure in "The Michigan."

Fac Simile of the Label of



Best Scouring and Cleaning Seap in the World

Costs as much to manufacture as Sapolio, yet sells at about half the price (\$2.75 per box of 72 cakes). Can be retailed for as much with equal or better value to the consumer, although it is generally sold at 5 cents a cake. Cut this out, and ask your Jobber to send you a box of Pride of the Ki'chen, It is worth trying.

les—Choice stock is hard to get; fair stock ands \$2@\$2.50 per bbl. Beans—Handlers are paying about \$1.25 for unleked and getting \$1.65@\$1.75 for hand-picked Cabbages—Southern stock is in fair demand a

Cabrages—Southern stock is in fair demand at .50 per crate.
Celery—Out of market at present.
Cider—10c per gal.
Cooperage—Pork barrels, \$1.25; produce barrels

Cooperage—Fork barrels, \$1.25; produce barrels 25c.

Butter—Creamery is in plentiful supply at 20@ 25c. Dairy is in plentiful supply at 16@17c. The price will probably decline a tittle this week. Bermuda Onions—\$1.50 per crate.

Cranberries—About out of market.

Creambers—75@50c per doz.

Dried Apples—Commission men hold sun-dried at 34@4c and evaporated at 54@6c per b.

Eggs—Jobbers are paying 11c and holding at 12c. In some cases, country merchants are holding their stocks at 12c, especially where they are able to pickle them in their own establishment. Both the New York and Chicago markets have toned up considerably of late.

Field Seeds—Clover, \$4.75 per bu.; timothy, \$1.50 per bu.

Green Onions—12c per doz. bunches.

Honey—More plenty, being easy at 15c@17c per 1b.

Lettuce—12c per 1b.

er 1b.
Lettuce—12c per lb.
Maple Sugar—10@11c per lb.
Onion Sets—\$2 per bu.
Onions—Dry, \$1 per bbl.
Parsley—30c per doz.
Pieplant—1@2c per lb.

mions—Dry, \$1 per 100.
arsley—30c per doz.
arsley—30c per doz.
jeplant—1@2c per lb.
pop Corn—2½c per lb.
pop Corn—2½c per lb.
potatoes—There is a limited demand for old
ock from the Southern markets, offerings of
oc per bu. having been made for fancy stock
o. b. Grand Rapids.
Radishes—20@25c per doz. bunches.
Spinach—35c per bu.
Spinach—35c per bu.

Turnips—25c per bu. Vegetable Oysters—Out of market.

PROVISIONS

PORK IN BARRELS

English, 2 doz. in case.

No. 2 Hurl ... No. 1 "... No. 2 Carpet ... No. 1 "

BLUING.

BUCKWHEAT.

BUTTERINE

CANNED GOODS-Fish.

... 2 lb. ... ... 2 lb. ... ... 2 lb. ... ... 2 lb. ... ... ... 2 lb. Star ... ... 2 lb. Star ... ... 2 lb. Star ... Mackerel, in Tomato Sauce ... 1 lb. stand ... 2 lb. ... 3 lb. in Mustard ... 3 lb. in Soused ... 3 lb. soused ... ... 3 lb. soused ...

3 lb. soused.... lb. Columbia..

2 lb. ".... 1 lb. Sacramento... 2 lb. "...

domestic 1/2s.

Grapes Green Gages Peaches, all yellow, stand

CANNED VEGETABLES.

extra marrofat...
soaked...
June, stand...
sifted...

French, extra fine...

Good Enough... Ben Har....stand br....

CHEESE.

Michigan Full Cream 10 @10½ Sap Sago.......16 @17 Sap Sago......10 & CHOCOLATE—BAKER'S.

CHEWING GUM. Rubber, 100 lumps......

CHICORY.

coffee-Green.

coffees-Package.

CLOTHES LINES.

CONDENSED MILK.

Cocoa ...... Breakfast Cocoa..

Bulk.... Red.....

Mushrooms, extra fine...
Pumpkin, 3 lb. Golden
Succotesh, standard...
Squash
Tomatoes, Red Coat...

Pears.... Pineapples Quinces Raspberries, extra...

" Mustard ½s...
" imported ¼s...
" spiced, ½s...
Trout, 3 lb. brook....

solid packed.

Creamery, solid packed.

Wicking.

Kings 100 lb, cases ... 80 lb, cases...

8-oz paper bot 7 20 Pepper Box No. 2 3 00

SMOKED MEATS-Canvassed or Plain Hams, average 20 lbs..... " 16 lbs..... " 12 to 14 lbs.

est boneless.

Long Clears, heavy Briskets, medium light ... LARD-Kettle Rendered.

Tierces..... Tubs..... 50 lb. Tins.. LARD-Compound

Extra Mess, warranted 200 lbs... Extra Mess, Chicago packing...

In quarter barrels.

FRESH MEATS.

Swift and Company quote as follows 

ogna ..... sage, blood or head. Frankfort OYSTERS and FISH. F. J. Dettenthaler quotes as follows

CANDIES, FRUITS and NUTS. Putnam & Brooks quote as follows

Royal, 25 lb. pails . 200 lb. bbls.

200 lb, bbls.

Extra, 25 lb, pails.
200 lb, bbls.

French Cream, 25 lb, pails.
Cut Loaf, 25 lb, cases.
Broken, 40 lb, Bask.
200 lb, bbls.

FANCY-In 5 lb. boxes. on Drops.

Chocolate Drops.

H. M. Chocolate Drops.

Gum Drops.

Licorice Drops.

A. B. Licorice Drops.

Lozenges, plain.

"printed"

printed.... Mottoes..... Cream Bar.... Molasses Bar. Caramels .... Hand Made Creams.

Plain Creams.
Plain Creams.
Decorated Creams.
String Rock.
Burnt Almonds.
Wintergreen Berries. FANCY-In bulk. Lozenges, plain, in pails.... in bbls....

printed, in pails in bbls. Chocolate Drops, in pails.

Gum Drops, in pails.

"" in bbls..... Moss Drops, in pails...

" " in bbls...

Sour Drops, in pails...

Imperials, in pails...

in bbls...

FRUITS. Oranges, fancy California...
" Messina 200s...
" 220s....
" 300s.... Lemons, choice ...

" fancy.
Figs, layers, new.
" Bags, 50 lb.
Dates, frails, 50 lb.
" 4 frails, 50 lb.
" Fard, 10-lb. box." " 50-lb. " ... Persian, 50-lb. box. Almonds, Tarragona. ....

'i Ivaca. ....

'California. ....

Brazils.
Filberts, Sicily.
Walnuts, Grenoble.
French.
Pecans, Texas, H. P.

Peacocks.

### Wholesale Price Current.

The quotations given below are such as are ordinarily offered cash buyers who pay promptly and buy in full packages.



ca, fl'k or p'rl.

FISH-SALT.

GUN POWDER.

LAMP WICKS.

ROLLED OATS

Small, bbl...

Common Fine per bbl... Solar Rock, 56 lb. sacks.

Japan ..

Trout, ½ bbls... 10 lb. kits

Common to fair..... Extra fine to finest... Choicest fancy..... Superior to fine.

ENGLISH BREAKFAST Best ..... Tea Dust. Climax

Peach Pie..... Wedding Cake, blk.

TOBACCOS—Fine Cut.
Five and Seven
Hiawatha
Sweet Cuba
Petoskey Chief
Sweet Russet
Thirtle

\$10, " ... 4 00 \$20, " 5 00 Subject to the following dis

Straw Light Weight

TWINES.

No. 1, three-hoop Clothespins, 5 gr. boxes Bowls, 11 inch....

Rape ..... Mustard.... Scotch, in bladders.... Maccaboy, in jars..... French Rappee, in Jars...

Dingman, 100 bars...
Don't Anti-Washboard.
Jaxon
Queen Anne...
German family.
Big Bargain... Bolted...... Granulated... Bran. Ships. Screenings Middlings. Mixed Feed. Boxes ...... Kegs, English.....

spices-Whole. Allspice.
Cassia, China in mats...
Batavia in bund.
Saigon in rolls...
Cloves, Amboyna...
Zanzibar... Small lots...

" shot.... spices-Ground-In Bulk. 

" and
" Saigon
" Cloves, Amboyna
" Zanzibar
" Ginger, African
" Cochin
" Jamaica
Mace Butavia Mace Butavia..... Mustard, English...

Trieste.... Nutmegs. No. 2 Pepper, Singapore, black

Curtiss & Co. quote

HIDES.

FLAVORING EXTRACT

White, No. 1, ½ bbls...
" 12 lb, kits."
" 10 lb, kits."
" Family, ½ bbls...
" Fakily, ½ bbls...

One-half barrels, 3c extra.

Mixed bird.....

Mace Batavia...
Nutmegs, fancy...
"No. 1...
"No. 2...
Pepper, Singapore, black...
"white... No. 1... No. 2...

STARCH.

Cotton, 40 ft. per doz. 1 25
" 50 ft. " 1 50
" 60 ft. " 1 60
" 70 ft. " 2 00
" 80 ft. " 2 25
Jute 60 ft. " 1 00
" 72 ft. " 1 15

Straight, in sacks...
" barrels...
Patent " sacks...
" barrels... Small lots...... Car

PAPER, WOODENWARE Red Express No. " assorted, 17s and 17s
" "15s, 17s and 19s
Baskets, market.
" bushel .....

Wool, Hides and Tallow.

Hides still drag and are no higher, but a continuance of the present cool weather have apparently touched bottom. Sales would probably cause a considerable decan be made only at low prices, which cline. seemingly are low enough to tempt tanners, but prices of leather are equally low. Selections are close.

HAY.

BARLEY. Green
Part Cured.
Full "
Dry.
Dry Kips
Calfskins green.
" cured.
Deacon skins.
½ off for No. 2.
PELTS PELTS.

14 00 15 00 35@40 1 25 1 10 HIDES, PELTS and FURS Perkins & Hess pay as fol lows:

GRAINS and FEEDSTUFFS

Tubs, No. 1.

Tubs, No. 1.

No. 2.

No. 3.

No. 1, two-hoop.
No. 1, three-hoo

No. 1, three-hoo

No. 1, three-hoo

#### Drugs Medicines.

One Year—Ottmar Eberbach, Ann Arbo Two Years—Geo. McDonald, Kalamazoo Three Years—Stanley E. Parkill, Owosso Four Years—Jacob Jesson, Muskegon. Five Years—James Vernor, Detroit. President—Geo. McDonald

reasurer—Jas. Vernor. ext Meeting—At Star sland House, near Detroit uesday and Wednesday, July 2 and 3.

Michigan State Pharmaceutical Ass'n. President—Geo. Gundrum, Ionia.
First Vice-President—F. M. Alsdorf, Lansing.
Second Vice-President—F. M. Alsdorf, Lansing.
Second Vice-President—O. Eberbach, Ann Arbor.
Secretary—H. J. Brown, Ann Arbor.
Secretary—H. J. Brown, Ann Arbor.
Treasurer—Wm Dupont, Detroit.
Executive Committee—A. H. Lyman, Manistee; A. Bas
sett, Detroit; F. J. Wurzburg, Grand Rapids; W. A.
Hall, Greenville; E. T. Webb, Jackson.
Local Secretary—A. Bassett, Detroit.

Grand Rapids Pharmaceutical Society. esident, J. W. Hayward, Secretary, Frank H. Escot Grand Rapids Drug Clerks' Association resident, F. D. Kipp; Secretary, Albert Brower

Detroit Pharmaceutical Society ent, J. W. Caldwell. Secretary, B. W. Patters Muskegon Drug Clerks' Association. sident, C. S. Koon; Secretary, J. W. Hoyt.

Favors a Change in the Place of Meeting. The May issue of the Pharmaceutical

Era contains the following editorial expression:

The next meeting of the Michigan State Pharmaceutical Association will be held, according to announcement, in the city of Detroit. There could be selected pleasanter meeting place, nor one where the visiting pharmacists would be be more welcome. But there exists con-siderable dissatisfaction, we learn, among the membership of the Association re-garding this choice. It is argued that Detroit had the last meeting, hence a different section of the State should be favored this year. This city, situated way down in a corner of the State, is far from being the most desirable as a meeting place for a "epresentative State association. That it has many attractions for the druggist from the interior of the State is undeniable. In attending the annual meeting of the Association he combines pleasure with profit, seizing the opportunity presented by cheap railroad and hotel rates to make a visit of several days' duration, buying goods in person from the various jobbing houses, and participating in many of the pleasures offered by a city of this size. But a strong opinion prevails that some other portion of the State should have been selected for the gathering this season, many, even of the officers, feeling that in meeting in Detroit there would be little or no representation from certain far away sections which it is greatly desirable should be reached at this time.

We are aware that this matter was very fully discussed last September. The drug trade of Detroit, and we especially, are always glad to welcome the society,

Against holding the meeting in Detroit has been raised the objection that their brother pharmacists, but this objection has no weight, for the expense to our druggists is much less than when they go away.

"Against holding the meeting in Desubstance in a combustible or explosive mixture can not but be highly dangerous. It is marvelous how little is required to induce "spontaneous" decomposition, and the presence of such substance in a combustible or explosive explosives. In view of the present state of induce "spontaneous" decomposition, and the presence of such substance in a combustible or explosive explosives. In view of the present state of induce "spontaneous" decomposition, and the presence of such substance in a combustible or explosive explosives. In view of the present state of induce "spontaneous" decomposition in these explosives. Thus the paste used and its compounds to be sold under they go away.

it is to decide the matter. The M. S. P. A. has held but half a dozen meetings, as it is yet in its infancy, but of these De-troit has been the gathering place for three. Surely 50 per cent. ought to satisfy the most exacting.

troit dare put in an invitation for the meeting. The experience of Grand Rapids has served as a warning to other interior cities which might cherish an the walking matches at Madison Square ambition in that direction. At the close Garden during the past few years. of the Grand Rapids meeting, three years ago—during which time the local drug-ciets, wholesale and retail had a housted says "Happy Jack," "he goes to a physician, has the leg painted with iodine and bach, the imperial court apothecary, celgists, wholesale and retail, had exhausted every resource to make the convention a days. How I cured John L. Sullivan of Steinebach is a councillor of the empire pleasant one—Ex-President Bassett invited the Association to hold the next meeting in Detroit on the ground that "Detroit is the only place in the State"

Steinebach is a councillor of the empire and a knight of the order Franz-Josef, and on the day on which he completed him, and I went to work.

Steinebach is a councillor of the empire and a knight of the order Franz-Josef, and on the day on which he completed him, and I went to work. where the Association can be properly entertained."

that convention, and had witnessed the muscle. dejected look depicted on the faces of

### Mr. Damon Refutes the Rumors.

paper to the rumors current on the floor bandages every fifteen minutes, and had of the House concerning the former busihis nurse do the same when I went home
at night. When I called the next day
by keeping a record of your liquor sales. on the druggists. Mr. Damon takes ex-

> STATE OF MICHIGAN, REPRESENTATIVE HALL, LANSING, May 10, 1889.

E. A. Stowe, Grand Rapids. DEAR SIR—In your issue of May 8, under the head of "Editorial Corresponders of the head of "Editorial Corresponders of the head of the hea dence," you take occasion to make a scurrilous and unwarranted attack on me. I challenge you to name one "reputable" man who knows anything about ent or past, who will say that your charges or insinuations are well founded, or even that there is a shadow of truth on which to base them. I am and have been a law-abiding cilizen and am sincere and honest in my legislative efforts. You owe me an apology and a full retraction in your paper of the libellous state- is in accordance with a sentiment to ments made in the issue above indicated, which we cannot afford to remain indifwhich I trust you will be just, manly and onorable enough to make.

your informants.

As THE TRADESMAN made no stateficient refutation in itself.

druggists on a par with saloonkeepers is more than The Tradesman is able to comprehend. If Mr. Damon has any curiosity to know how his action is regarded by his brother druggists all over the State, it would be well for him to attend the annual meeting of the Michigan State Pharmaceutical Association, at Detroit, next fall. Somebody will be dropped from the roll of members about that we cannot afford to invite action by dropped from the roll of members about that we cannot afford to invite action by that time with a dull and heavy thud.

#### Explosive Drugs and Chemicals.

Chlorate of potash is the most explosive substance with which chemists and drug-gists have to deal. By itself it seldom gives rise to serious accidents, but the violence of its character is occasionally shown, and that most frequently and disastrously in the case of colored fire-works. We learn from the report of Her Majesty's lusnectors of Evylogiacs that Devices the Devices of the color of the serious accidents, but the representation, and has supplied the pretext for hostile action wherever the spirit of "protection" or resentment of prompts a desire to exclude our lard prompts and the color of the serious accidents, but the representation, and has supplied the pretext for hostile action wherever the prompts a desire to exclude our lard prompts accidents. We learn from the report of Her Majesty's Inspectors of Explosives that Dr. Dupre, We learn from the report of Her Majesty's Inspectors of Explosives that Dr. Dupre, the chemist to this department, last year had to investigate an accident in Pain's action of colored stars. The results are of interest as corroborating previous observations regarding the highly sensitive nature to percussion and fraction of chlorate mixtures, particularly at highly elevated temperatures. The chemicals employed in the manufacture of the stars compound equally wholesome and nutrifices in the stars of the stars of the stars in the submitted to Congressional Star and the sentiments with the submittees, we cannot complain of any action yet taken, nor be surprised at more radical measures, if we do not ourselves adopt some means of removing the pretext for prohibitions and restrictions. The case has been made out that of our so-called lard production a very large percentage is not lard in the sense of an unadulterated hop product, but is a compound equally wholesome and nutrifications. ployed in the manufacture of the stars compound equally wholesome and nutri-were found to be chlorate of barium and tious, as well or better adapted to many potassium, nitrate of strontium, shellac, coal, and lamp-black. uses, specially fitted for some branches of the foreign trade, and cheaper than the

and it is from no feeling that its visits are wearisome that we speak as we do. There can be arranged no better programme of amusements and other inducements than that offered here, but a good time is not the first and greatest desideratum in such a meeting. There are other considerations of paramount importance.

which has been moistened with ammonia and dried. When freshly made it is alkaline, but in time it loses ammonia, becomes acid, and evolves chlorine compounds, owing to the decomposition of the chlorate of potassium by the sulphate of copper. In other words, Chertier's copper is liable to spontaneous decomposition, and the presence of such substance in a combustible or explosive

they go away.

The reason for our advocacy of a reconsideration of the decision of last year is, that different sections of the State should be visited in rotation, and, as Detroit was honored last year, some other locality should now be chosen. We but voice the expressed sentiments of many members in suggesting a change many members in suggesting a change of place, even at this somewhat late date, naming no particular city, but leaving the choice entirely to those whose duty it is to decide the matter. The M.S.P.A.

#### How to Cure a Sprained Ankle. rom the New York Tribune

During the past season, when the side-

"When a person gets a sprained ankle,"

"'All right, I will fix you,' said I. I Grand Rapids druggists, he would not now be advocating a change of meeting pound of common soda. Then I got a pot of boiling water, put it in a tub and put the soda into it. Then I got some put the soda into it. do its work thoroughly. I changed the tine has declined.

done its work. ception to the publication of the rumors in the following mild-mannered fashion:

"A peculiarity about this treatment," and receive one by return mail. remains and that the flesh is not even discolored."

### The Usual Way.

"My husband is the stingiest man! why, he won't give me a cent for pin money without a quarrel." "I never have any trouble in getting money from my husband."

"How do you accomplish it?" me or my method of doing business, pres- "I wait until he is asleep."

ADULTERATION OF LARD

Compound Lard Sustained if Sold Under Proper Representations.

Yours, etc., JNO. A. DAMON. mistakably their opposition to the im-P. S.—I would also like the names of portation into their markets under the name of lard of a compound freely denounced in its own country as an adulments on its own authority, but contented teration and a deception. England, france, Germany, Canada and Mexico itself with repeating rumors as its editor are in virtual accord on this question, heard them, Mr. Damon's denial is a suf-ficient refutation in itself.

and a verdict to which they all subscribe cannot be attributed to unfriendliness How a druggist, however, could father nor a desire to discriminate against a product so important to their people. a bill which would place his brother They have accepted the declaration, druggists on a par with saloonkeepers is persistently made and sustained by comother nations excluding it from their markets. The so-called pure lard move ment in this country has resulted in an attack on the integrity of our product that affords ample excuse for restrictive legislation wherever public sentiment insists on fair dealing and honest trade Lamp-black is liable to contain an appreciable quantity of free sulphuric acid, but there was none in this case. It was found, however, that one of the ingredients (Chertier's copper) of one of the stars was distinctly acid, and was the cause of the explosion.

Chertier's copper of one of the stars was distinctly acid, and was the cause of the explosion.

Chertier's copper of one of the stars was distinctly acid, and was the cause of the explosion. cause of the explosion.

Chertier's copper is a mixture of chloand its merits and comparative advanrate of potassium and sulphate of copper, which has been moistened with ammonia advertised as the pure lard movement has

> trade of two distinct articles-a pure and a compound lard—clearly distinguished, plainly designated, and competing for favor on their merits. If the compound

lard is recognized and accepted at home, its cheapness appreciated, and its sale As many members are opposed to the present arrangement, and as it is not too late for a reconsideration of the matter, the Era would be much gratified to receive the opinions of any interested, and offers its correspondence columns for a free discussion.

The Era's intentions are, no doubt, good enough, but it is probably not aware of the fact that no other city than Deof the fact that no other city than De- the ankle free from pain, strain or swel- discredit on other branches of American

Fifty Years an Apothecary.

congratulated by the officials of the im-"'What's that?' said I, taking his foot perial court, of the order to which he and removing a lot of bandages.

"My doctor has painted my foot and belongs, and by the president of his If the Era man had been present at ankle with iodine,' said the man of gremium, besides hosts of less distinguished persons and private friends.

### The Drug Market.

Prices are steady and there are few Then I got some changes of importance. Opium is steady. woolen rags, dipped them in the solution Quinine and morphia are unchanged. Mr. Damon Refutes the Rumors.

Readers of The Tradesman will probably recall the reference in last week's ably recall the reference in last week's

Juniperi... Lavendula

POTASSIUM

my patient was all right. It would have taken two weeks for the iodine to have If you have not a record book, send \$1 to E. A. Stowe & Bro., Grand Rapids,

> Carry the News to Steketee. Dr. Grimand claims that the use of any natural sulphur water as a drink and as an occasional clyster is an infallible cure for and preventive of pin worms.

Sassafras Sinapis, ess, ounce.... Tiglii Thyme Special attention to druggists and Theobromas grocers. Order "Our Knocker" cigars from M. H. Treusch & Bro., wholesale Bi Carb. tobacconists.

#### Good News for Druggists.

THE TRADESMAN is informed that the Senate Committee on Liquor Traffic decided on two important amendments to The reported action of the French the Damon bill last Friday-one striking Government adverse to adulterated lard out the clause compelling purchasers of liquor to sign their names in the record book and the other changing the time for ferent. The leading nations of the Old book and the other changing the time for World and the new have declared unfiling the record with the township, village or city clerk from one month to three months. In this form the bill will go before the Senate.

### A Heavy Dose.

A Canal street druggist recently received the following order, written on a dirty piece of note paper:

Mister Druggist: Please send ipecac enough to throw up a four-year-old girl.

## LIQUOR & POISON RECORD

COMBINED.

Acknowledged to be the Best on the Market. E. A. STOWE & BRO., GRAND RAPIDS PECK BROS., Wholesale Druggiste GRAND RAPIDS.

The Best is Always the Cheapest. WE HAVE SOLD THE

# Pioneer Prepared Paint

For many years and GUARANTEE Same to

Give Satisfaction.

Dealers in paints will find it to their interest to write us for prices and sample cards.

HAZELTINE & PERKINS DRUG CO. GRAND RAPIDS, MICH.

CINSENC ROOT.

### Wholesale Price Cumont

| " Holesule                | -    | 1100      | Cull          | CII C.     |
|---------------------------|------|-----------|---------------|------------|
| Advanced—Gambier, Linseed | Oil. | Declined- | -Cutter Bone, | Turpentine |

| ACIDUM.  | Carb 12@ 15  | Antipyrin 1 25@1 4   | M  |
|--|--|--|--|
| ceticum  | Carb   | Argenti Nitras, ounce 6  | 8  |
| oracic   | Iodide   | Arsenicum  | 6  |
|  | Potassa, Bitart, com @ 15  |  | 5  |
| ydrochlor   3@ 5   | Potassa, Bitart, pure   28% 36   36   Potassa, Bitart, com   6   15   Potassa Nitras, opt   8% 15   Potass Nitras   7% 9   Prussiate   25% 28   Sulphate po   15% 18   | 11: 48, 12) @  | 9  |
| xalicum  | Prussiate  | Capsici Fructus, af @ 17   | 5  |
| alicylicum   | RADIX.   | Canyophyllus, (po. 28) 23@ 27 Carmine, No. 40  | 5  |
| ulphuricum     1¾ 6       annicum     1 40@ 1 60       artaricum     45@ 50  | Aconitum     20@ 25       Althae     25@ 30       Anchusa     15@ 20   | Caryophyllus, (po. 28) 23@ 2   | 5  |
| AMMONIA.   | Anchusa  | Carmine, No. 40  | 5  |
| qua, 16 deg 3@ 5   | •Arum, po  | Coccus @ 4<br>Cassia Fructus @ 1   |  |
| qua, 16 deg     3@     5       " 18 deg     4@     6       arbonas     11@     13       hloridum     12@     14  | Gentiana, (po. 15) 10@ 12<br>Glychrrhiza, (pv. 15) 16@ 18<br>Hydrastis Canaden,<br>(po. 45)  | Centraria  | 5  |
| hloridum 12@ 14  | Hydrastis Canaden,<br>(po. 45)   | Cetaceum   | 5 1  |
| ANILINE.   | Henebore, Ala, po 13(a) 20   | Chlorel Hyd Cret 1 5061 7  |  |
| lack   | Inula, po  | Chondrus 10@ 12  | V  |
| rown 80@1 00<br>ed 45@ 50<br>ellow 2 50@3 00   | Iris plox po. 20@22) 18@ 20<br>Jalapa, pr. 25@ 30<br>Maranta, ¼s @ 35<br>Podophyllum, po 15@ 18<br>Rhei 75@100   | Chloral Hyd Crst   |  |
| BACCAE.  | Podophyllum, po 15@ 18   | cent @ 60  | 1  |
| ubeae (po. 1 60 1 85@2 00  | Rhei   | Create: (bbl 75)   | )  |
| miperus  | " cut  | prep 5@ 5  | 5  |
| BALSAMUM.  | Sanguinaria, (po 25) @ 20<br>Serpentaria 300@ 35<br>Senega 75@ 80<br>Similax, Officinalis, H @ 40<br>M @ 20  | " precip 8@ 10<br>" Rubra @ 8  | 3  |
| eru  | Senega   |  |  |
| BALSANUM. 65@ 70 ppaiba  | Similax, Omerhans, H & 40   40   W & 20  | Cupri Sulph 8@ 9 Dextrine 10@ 12   |  |
| CORTEX.  | Schrae, (po. 35) 100 12  | Ether Sulph 68@ 70   |  |
| bies, Canadian 18  | Symplocarpus, Fœti-<br>dus, po   | po @ 6 Ergota, (po.) 45. 40@ 45 Flake White 12@ 15 Galla @ 23 Gambier @ 23   |  |
| nchona Flava 18 nonymus atropurp 30 yrica Cerifera, po 20  | German 15@ 20<br>Zingiber a 10@ 15   | Flake White 12@ 15   | an   |
| yrica Cerifera, po20   | Zingiber j 226 25  | Gambier 8@ 9   | -  |
| unus Virgini 12<br>uillaia, grd 12<br>ssafras 12   | SEMEN.   | Gelatin, Cooper. @ 9 Gelatin, Cooper. @ 60 Glassware flint, 75 & 10 per Cept. by box 76 less   |  |
| ssafras  | Anisum, (po. 20) @ 15<br>Apium (graveleons) 10@ 12   | Glassware flint, 75 & 10 per<br>cent. by box 70 less   |  |
| EXTRACTUM.   | Bird, 1s   | Glue, Brown  |  |
| ycyrrhiza Glabra 24@ 25  | Cardamon   | Glycerina 22@ 25   |  |
| yeyrmaa baaba 33 35<br>nematox, 15 lb. box 11@ 12<br>" 1s. 13@ 14<br>" ½s. 14@ 15<br>" ½s. 16@ 17  | Cannabis Sativa 3½@ 4  | Grana Paradisi @ 15<br>Humulus   |  |
| " 1s 13@ 14<br>" ½s 14@ 15   | Cannabis Sativa     3½6     4       Cydonium     75@1     00       Chenopodium     10@     12       Dipterix Odorate     1     75@1     85       Examination     1     75@1     85   | Hydraag Chlor Mite. @ 80   |  |
| " 148 16@ 17   | Dipterix Odorate1 75@1 85<br>Foeniculum @ 15   | " Ox Rubrum @ 90   |  |
| rbonate Precip @ 15  | Foeniculum   | Huminis  | -  |
| 15   |  |  | T  |
| rrocyanidum Sol @ 50   | Pharlaris Canarian 31/2@ 41/2  | Ichthyobolla, Am     1 25@1 50       Indigo     75@1 00       Iodine, Resubl     4 00@4 10   | I  |
| lut Chloride   | Sinapis, Albu 8@ 9   |  |  |
| " pure & '   | " Nigra 11@ 12   | Lycopodium 55@ 60<br>Macis   |  |
| PLORA.   | Frumenti W. D. Co. 2 0002 50   | Lupulin 85@1 00 Lycopodium 55@ 60 Macis 80@ 85 Liquor Arscn et Hydrarg Iod 27  |  |
| nthemis  | Frumenti, W., D. Co 2 00@2 50<br>" D. F. R 1 75@2 00<br>" 1 10@1 50  | Liquoi rotass Arsimus 100 12   |  |
| FOLIA.   | Juniperis Co. O. T 1 75@1 75   | Magnesia, Sulph (bbl 11/4) 2@ 3  |  |
| rosma 10@ 12<br>ssia Acutifol, Tin-  | Saacharum N. E 1 75@2 00   | Mannia, S. F 45@, 50<br>Morphia, S. P. & W 2 55@2 80   |  |
| nivelly  | " 1 10@1 50 Juniperis Co. O. T. 1 75@1 75 " " 1 75@1 75 Saacharum N. E 1 75@2 00 Spt. Vini Galli 1 75@5 50 Vini Oporto 1 25@2 00 Vini Alba 1 25@2 00   | 14)  |  |
| lvia officinalis, ¼s   | Vini Alba  | Moschus Canton 6 40 Myristica, No. 1 60@ 70 Nux Vomica, (po 20) 6 10 Os. Sepia 23@ 25 Pensin Sase H & P. D   |  |
| a Ursi 10@ 12  | SPONGES.   | Nux Vomica, (po 20) @ 10   |  |
|  |  |  |  |
| " 2d " @ 90  | Calliage 2 001   | Co   |  |
| " 3d " @ 80<br>" sifted sorts @ 65   | wool carriage 1 10   | Picis Liq., quarts @1 00   |  |
| oe, Barb, (po. 60) 50@ 60  | Extra yellow sheeps' carriage 85   | " pints  |  |
| Cape, (po. 20) @ 12<br>Socotri, (po. 60) . @ 50  | riago  | Piper Alba (no e5) @ 25  |  |
|  | Hard for slate use 75<br>Yellow Reef, for slate  | Pix Burgun   |  |
| 6) @ 1<br>nmoniae 25@ 30<br>safœtida, (po, 30) @ 15  | use 1 40   | 1 uivis ipecac et opii 1 10(0) 1 20  |  |
| nzoinum 50@ 55   | SYRUPS.  | Pyrethrum, boxes H<br>& P. D. Co., doz @1 25   |  |
| phorbium po 35@ 10   | Zingiber 50  | Pyrethrum, pv 45@ 50   |  |
| mboge po 80@ 95  |  | Quassiae 8@ 10   |  |
| aiacum, (po. 45) @ 40<br>no, (po. 25) @ 20<br>sstic @1 00  | Ipecac 60<br>Ferri Iod 50  | Quinia, S. P. & W 41@ 46   |  |
| stic @1 00   | Ipecac         60           Ferri Iod         50           Auranti Cortes         56           Rhei Arom         50  | Quinia, S. P. & W 41@ 46  " S. German 27@ 35  Rubia Tinctorum 12@ 14  Saccharum Lactis pv @ 35   |  |
| rrh. (po 45) @ 40  | Auranti Cortes   | Quinia, S. P. & W. 41@ 46  "S. German 27@ 35 Rubia Tinctorum 12@ 14 Saccharum Lactis pv. @ 35 Salacin 2 25@2 35 Sanguis Draconis 44@ 50  |  |
| ii (nc 4 50) 3 00@3 10   | Auranti Cortes 56 Rhei Arom 50 Similax Officinalis 60 Co 50  | Quinia, S. P. & W.     41@ 46       "S. German.     27@ 35       Rubia Tinctorum.     12@ 14       Saccharum Lactis pv.     @ 35       Salacin.     2 25@ 25       Santonine.     40@ 50   |  |
| ii (nc 4 50) 3 00@3 10   | Auranti Cortes 56 Rhei Arom 50 Similax Officinalis 60 Co 50  | Quinia, S. P. & W.     41@ 46       "S. German.     27@ 35       Rubia Tinctorum.     12@ 14       Saccharum Lactis pv.     @ 35       Salacin.     2 25@ 2 35       Sanguis Draconis.     40@ 50       Santonine.     @ 4 50       Sapo, W.     12@ 14       "M.     8@ 10  |  |
| 1111, (po. 450)  | Auranti Cortes 50 Rhei Arom 50 Similax Officinalis 60 " Co 50 Senega 50 Seillae 50 " Co 50 Tolutan 50 Prunus virg 50   | Quinia, S. P. & W.     41@ 46       " S. German.     27@ 35       Rubia Tinctorum.     12@ 14       Saecharum Lactis pv.     @ 35       Salacin.     2 25@ 2 35       Sanguis Draconis     40@ 50       Santonine     @ 4 50       Sapo, W.     12@ 14       " M.     8@ 10       " G.     15       Seidlitz Mixture     2 25  |  |
| ii, (pc. 4 50) 3 00@3 10<br>ellac 25@ 30<br>"bleached 25@ 28<br>agacanth 30@ 75<br>terba—In ounce packages.<br>sinthium 25   | Auranti Cortes 50 Rhei Arom 50 Similax Officinalis 60 " Co 50 Senega 50 Scillae 50 " Co 50 Tolutan 50 Prunus virg 50   | Quinia, S. P. & W.     41@ 46       "S. German.     27@ 35       Rubia Tinctorum     12@ 13       Salacin.     2 25@ 35       Sanguis Draconis     40@ 50       Santonine     64       Sapo, W.     12@ 14       "M.     8@ 10       G.     6       Sinantis     25       Sinantis     25       Sinantis     25  |  |
| ii, (pc. 4 50) 3 00@3 10<br>ellac 25@ 30<br>"bleached 25@ 28<br>agacanth 30@ 75<br>terba—In ounce packages.<br>sinthium 25<br>patorium 20  | Auranti Cortes 50 Rhei Arom 50 Similax Officinalis 60 " Co 50 Senega 50 Scillae 50 " Co 50 Tolutan 50 Prunus virg 50 Tinctures.  | Quinia, S. P. & W.         41@ 46           "S. German.         27@ 35           Rubia Tinctorum         12@ 13           Salacin.         2 25@ 35           Salacin.         2 25@ 35           Sanguis Draconis         40@ 50           Santonine         64 50           Sapo, W.         12@ 14           "M.         8@ 10           Geidlitz Mixture         6 25           Sinapis.         6 18           Sinapis.         6 30  |  |
| ii, (pc. 4 50) 3 00@3 10<br>ellac 25@ 30<br>"bleached 25@ 28<br>agacanth 30@ 75<br>terba—In ounce packages.<br>sinthium 25<br>patorium 20  | Auranti Cortes 50 Rhei Arom 50 Similax Officinalis 60 " Co 50 Senega 50 Scillae 50 Tolutan 50 Prunus virg 50 Tinctures.  Aconitum Napellis R. 60 " F 50 Aloes 60   | Quinia, S. P. & W.         41@ 46           "S. German.         27@ 35           Rubia Tinctorum.         12@ 35           Saccharum Lactis pv.         @ 35           Salacin.         2 25@ 35           Sanguis Draconis.         40@ 50           Santonine.         @ 45           Sapo, W.         12@ 14           "M.         8@ 10           "G.         @ 15           Scidlitz Mixture.         @ 25           Sinapis.         @ 18           Snuff, Maccaboy, De         Woes           Voes  | Но   |
| ii, (pc. 4 50) 3 00@3 10<br>ellac 25@ 30<br>"bleached 25@ 28<br>agacanth 30@ 75<br>terba—In ounce packages.<br>sinthium 25<br>patorium 20  | Auranti Cortes 50 Rhei Arom 50 Similax Officinalis 60 " Co 50 Senega 50 Scillae 50 Scillae 50 Tolutan 50 Prunus virg 50 Tinctures.  Aconitum Napellis R 60 " F 50 Aloes 60 Arnica 50 Arnica 50   | Quinia, S. P. & W.         41@ 46           "S. German.         27@ 35           Rubia Tinctorum.         12@ 13           Salacin.         2 25@ 35           Salacin.         2 25@ 35           Sanguis Draconis.         40@ 50           Santonine.         64 50           Sapo, W.         12@ 14           "M.         8@ 10           Geidlitz Mixture.         6 25           Sinapis.         6 18           Sinapis.         6 30           Snuff, Maccaboy, De         35           Voes.         6 35           Soda Boras, (po. 12).         10@ 13           Soda Boras, (po. 12).         10@ 12           Soda Carba         30@ 33           Soda Carba         30@ 33  | Ho<br>Co   |
| ii, (pc. 450) 3 00@3 10 cllac 25@ 30 25@ 28 agacanth 30@ 75 terrsa—In ounce packages. sinthium 25 patorium 25 patorium 25 pictorium   | Auranti Cortes 50 Rhei Arom 50 Similax Officinalis 60 Senega 50 Seillae 50 " Co 50 Tolutan 50 Prunus virg 50 TINCTURES.  Aconitum Napellis R 60 " E 50 Aloes 60 " and myrrh 60 Arnica 50 Arnica 50 Asafertida 50   | Quinia, S. P. & W. 41@ 46  "S. German. 27@ 35 Rubia Tinctorum 12@ 15 Salacin. 2 25@ 35 Sanguis Draconis 40@ 50 Santonine @ 450 Sapo, W. 12@ 14  "M. 8@ 10  "G. @ 15 Sinapis. @ 18 Sinapis. @ 35 Siniapis. @ 18 Siniapis. @ 18 Siniapis. @ 18 Siniapis. @ 30 Sinuff, Maccaboy, De Voes  | Co   |
| ii, (pc. 4 50) 3 00@3 10 ellac 25@ 30 25@ 28 agacanth 30@ 75 terran 25 patorium 25 potorium 25 jorum 25 jorum 25 jorum 28 ntha Piperita 25 23 .   | Auranti Cortes 50 Rhei Arom 50 Similax Officinalis 60 Senega 50 Seillae 50 " Co 50 Tolutan 50 Prunus virg 50 TINCTURES.  Aconitum Napellis R 60 " E 50 Aloes 60 " and myrrh 60 Arnica 50 Arnica 50 Asafertida 50   | Quinia, S. P. & W. 41@ 46  "S. German. 27@ 35 Rubia Tinctorum 12@ 15 Salacin. 2 25@ 35 Sanguis Draconis 40@ 50 Santonine @ 450 Sapo, W. 12@ 14  "M. 8@ 10  "G. @ 15 Sinapis. @ 18 Sinapis. @ 35 Siniapis. @ 18 Siniapis. @ 18 Siniapis. @ 18 Siniapis. @ 30 Sinuff, Maccaboy, De Voes  |  |
| ii, (pc. 4 50) 3 00@3 10 ellac 25@ 30 25@ 28 agacanth 30@ 75 terran 25 patorium 25 patorium 25 jorum 25 jorum 25 jorum 25 jorum 25 jorum 25 yorum 25@ 60 yorum .   | Auranti Cortes 50 Rhei Arom 50 Similax Officinalis 60 Senega 50 Seillae 50 " Co 50 Tolutan 50 Prunus virg 50 TINCTURES.  Aconitum Napellis R 60 " E 50 Aloes 60 " and myrrh 60 Arnica 50 Arnica 50 Asafertida 50   | Quinia, S. P. & W. 41@ 46  "S. German. 27@ 35 Rubia Tinctorum 12@ 15 Salacin. 2 25@ 35 Sanguis Draconis 40@ 50 Santonine @ 450 Sapo, W. 12@ 14  "M. 8@ 10  "G. 6 10  Sel Glitz Mixture @ 25 Sinapis. @ 18 Sinapis. @ 18 Sinapis. @ 18 Sinapis. @ 30 Sundift, Maccaboy, De Voes   | Ha<br>most<br>guar   |
| ii. (pc. 450) 3 00@3 10 lellac 25@ 38 "bleached 25@ 38 agacanth 30@ 75 terms 1 25 agacanth 25 agacanth 20 belia 25 belia 25 belia 25 jorum 28 ntha Piperita 23 "Vir 25 e 30 acetum, V 22 ymus, V 25 ymus, V 25 bonate, Pat 50@ 62 bonate, Pat 50@ 62 bonate, Pat 20@ 22 bonate, K. & M. 20@ 25 bonate, K. & M. 20@ 25 bonate, Pat 100 25 5 bonate, Pat 10 | Auranti Cortes 56 Rhei Arom 50 Similax Officinalis 60 " Co 50 Senega 50 Senega 50 Scillae 50 Co 50 Tolutan 50 Prunus virg 50 TINCTURES.  Aconitum Napellis R. 60 " F 50 Aloes 60 Arnica 50 Arnica 50 Arnica 50 Asafotida 60 Arnica 50 Asafotida 60 Benzoin 60 Benzoin 60 Benzoin 50 Sanguinaria 50 Barosma 50 Cantharides 75 Cansicum 50   | Quinia, S. P. & W. 41@ 46  "S. German. 27@ 35  Rubia Tinctorum 12@ 35  Rubia Tinctorum 12@ 35  Salacin. 2 2 25@ 35  Salacin. 2 2 25@ 35  Sanguis Draconis 40@ 50  Santonine @ 450  Santonine @ 50  Santonine @ 35  Santonine @ 35  Sumff, Maccaboy, De @ 35  Sumff, Scotch, De, Voes  Soda Boras, (po. 12) 11@ 12  Soda et Potass Tart 30@ 33  Soda Carb 2@ 24  Soda, Ash 3@ 46  Soda, Ash 3@ 46  Soda, Sulphas @ 2  Spts. Ether Co 50@ 50  "Myrcia Dom @ 20  "Myrcia Dom @ 20  "Myrcia Dom @ 25  "Vini Rect. bbl.   | Ha most guar trate   |
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#### THE OKLAHOMA DELUSION. Written for THE TRADESMAN.

It is now more than half a century since Dr. Andrew Reed visited this country as the delegate of the English Congregational Union, and wrote a valuable book on America and its ecclesiastical and social life. He visited what was then the Far West of Southern Ohio and Indina, and in traversing the country on a stage he remarked to the driver that the settlers had got their land very cheap at a dollar and a quarter an acre. The driver replied that there was more appearance than reality in this cheapness, for that when it was considered what hardships and privations the settlers of a new country had to endure, it probably would be found that no land in this country was so dear as that purchased from the public domain. This shrewd remark is exactly in the line of the Economically, the soundest views in political economy. No part of Henry C. Carey's work in this like other property than they had been field is more valuable than his exposition led to suppose—that a farm is as much a of the nature of land-value. As he long ago showed by both sound reasoning and many instances, it is not the natural qualities of any soil which impart to it will find that nearness to market is quite its power to command rent and price, as important to a farmer as fertility of but human labor expended either upon that land or upon land in its immediate vicinity. The most fertile part of the earth's surface is the Amazon Valley, and a square mile of that valley is worth less in the land market than an acre of the Grand River Valley. An acre of Massachusetts land is worth seven times as much as an acre in Mississippi, although the natural fertility is in about the opposite ratio. Land, like everything else, derives its utilities, which constitute it a part of human wealth, from human labor.

The opposite view is that which has controlled the conduct of the masses of our settlers on the public domain. The idea that in some way the mere possesion our surplus. Unless the failure of the of land conferred wealth, instead of crops in Australia should increase the merely conferring the potentiality of wealth, has drawn millions across the Atlantic and hundreds of thousands from ket this year than for some time past. the older States to begin life on a "homestead." In many cases the sons of our Eastern farmers have left the old for a new, and always under the mistaken idea that the government was conferring a great boon on them by letting them have a hundred and sixty acres for the cost of of \$100,000 can gain admittance to do a A Vermont newspaper men-ic which the three sons of deposit is required in this State and there tioned one case in which the three sons of a farmer in that State agreed that the oldest should take his father's farm, and that the other two with his help should only \$100,000 capital can be impaired strike out for the West. It says that thus far the Vermont farm has been feeding the occupants of the other two.

Partly this land mirage retains its hold

Why will business men pay the same rates to small irresponsible companies with little or no surplus, when they can thus far the Vermont farm has been feeding the occupants of the other two.

over the masses of men because they do procure policies in the following comover the masses of men because they do not easily realize what they are giving up in making their homes in a new country. They are leaving the accumulations produce policies in the following companies at the same rates? The first five companies have the largest surplus to policy holders of any companies doing business in the United States: of past generations behind them. Churches, school-houses, public roads, a Home of N. Y. thousand and one accumulated advantages of an older society, seem hardly to enter into the account, and some of them German American of N. Y. enter into the account, and some of them enter into the account, and some of them are the less felt as losses because the Franklin of Philad people of older settled communities act | s with great generosity in helping to supply many of their wants. The schools and churches and colleges of the West are Underwriters of N.Y. very largely the gift of Eastern philanthropy, and if the new community had been left to shift for itself in these matters, and to educate its own ministers, lawyers and physicians, it might have furnished a sorrowful comment upon the argument of Dr. Bushnell's great discourse, "Barbarism the First Danger." Besides this, the West has been subsidized from the East in another very important way. Our railroad system, although built mainly by Eastern capital and credit, has been managed so as to deprive the East as much as possible of the advantages of proximity to great centers of population. The rates for the transportation of Western produce have been put low, at the expense of the Eastern farmer, who has been obliged to pay as much to have his wheat carried a hundred and fifty miles, as the Minnesota farmer has to pay for ten times that distance. Indeed the railroads have been approaching the principle of the Post Office in their charges, so that we might have expected them by-and-by to announce that goods would be carried at rates proportional to weight, and irrespective of distance. But the operation of the Inter-State Commerce law cannot but tend to deprive the West of the unfair advantage of get- proved farms. ting its produce carried for "what the

traffic will bear."

The sudden settlement of Oklahoma is Advertising Cards and Specialties. We carry a larger stock of these goods than any other house in this country.

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AGENTS WANTED.

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rushing at new land as though it were

large proportion of the new settlers have

made the discovery that there is another side to bargains such as they have been

stances. Exposure to cold and malaria,

hunger and unwholesome food, and sim-

ilar Malthusian "checks" may be ex-

pected to thin out the weaklings. Some-

thing like one-half the Indian tribes transported from the Southern States to

the Territory died within the first five

years after their transfer. The white

man, in this as in other cases, will prove

somewhat tougher. But the graves of

thousands of these first settlers will be

the only mark they will leave on the

land. And the remainder will make out

life for years in huts, tents and dug-outs,

tually, they will have suffered through

their deprivation of what really makes

life worth living, and they will have de-

reason to believe that land is much more

manufactured article as a ship, and a

good deal more costly than the prices of

the Land Office had suggested. They

the soil, and that the best that a farmer

in a new country can do to bring the soil

under cultivation is insufficient to make

effective use of its most valuable re

sources. Oklahoma is anything but hap-

pily situated as regards access to the

lihood that we shall make a better mar-

Facts for the Public.

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#### making there. Many of them have left WANTED. the territory and others are going. Not that it will be abandoned. American POTATOES, APPLES, DRIED grit may be trusted to make the best of a FRUIT, BEANS bad bargain in this as in many other in-

and all kinds of Produce. If you have any of the above goods to ship, or anything in the Produce line, let us hear from you. Liberal cash advances made when desired.

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demand for our cereals, there is no like
Merchant of whom it was purchased and receiv

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### TIME TABLES.

| Grand | Rapids & Indiana. |    |
|-------|-------------------|----|
|       | GOING NORTH.      |    |
|       | Arrives.          | Le |

| Arrives.                                     | Leaves    |
|--|-----------|
| Traverse City & Mackinaw                     | 7:00 a n  |
| Traverse City & Mackinaw 9:05 a m            | 11:30 a n |
| From Cincinnati7:30 p m                      |           |
| For Petoskey & Mackinaw City3:55 p m         | 5:00 p n  |
| Saginaw Express11:30 a m                     | 7:20 a n  |
| " "10:30 p m.                                | 4:10 p n  |
| Saginaw express runs through solid.          |           |
| 7.00 a m train has chair car to Traverse C   | ity.      |
| 11:30 a. m. train has chair car for Petoskey | and Mack  |
| inow City                                    |           |

5:00 p. m. train has sleeping car for Petoskey and Mackinaw City.

Muskegon, Grand Rapids & Indiana

Detroit, Grand Haven & Milwaukee. GOING WEST.

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If in want of Clover, Timothy,

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Blue Grass, Seed Corn-Early

Yellow or Dent, Turnip or Ruta

Baga, or, in fact, Any Kind of

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A. J. Paisley, Gen'l Pass. Agent

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Spices,

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HESS PERKINS &

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