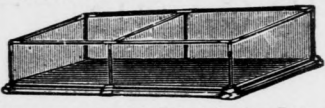


## DO YOU WANT A SHOWCASE?



**SPECIAL OFFER**—This style of oval case, best quality, all glass, heavy double thick, panel or sliding doors, full length mirrors and spring hinges; solid cherry or walnut frame, with or without metal corners, extra heavy base, silveta trimmings; 6 feet long, 28 inches wide, 15 inches high. Price, \$11, net cash. I make the same style of case as above, 17 inches high, from walnut, cherry, oak or ash, for \$2 per foot. Box and cartage free.

D. D. COOK,  
106 Kent St., - Grand Rapids, Mich.

## Katon, Lyon & Co.

Base Balls,  
Rubber Balls,  
Marbles.

Base Ball Bats,  
Fishing Tackle,  
Archery.

BOXING GLOVES. STATIONERY.

Katon, Lyon & Co.,  
20 and 22 Monroe St.  
GRAND RAPIDS, - MICH.

## "Our Leader"

The Finest 5-Cent Cigar on the Market.  
MANUFACTURED BY  
J. E. Kenning & Co.,  
56 CANAL ST.

## F. J. DETENTHALER

JOBBER OF  
Fresh and Salt

## Lake Fish

AND

## Ocean Fish

Mail orders receive prompt attention.  
See quotations in another column.

GRAND RAPIDS.

## FOURTH NATIONAL BANK

Grand Rapids, Mich.

A. J. BOWNE, President.  
GEO. C. PIERCE, Vice President.  
H. W. NASH, Cashier.

CAPITAL, - - - \$300,000.

Transacts a general banking business.

Make a Specialty of Collections. Accounts of Country Merchants Solicited.

Daniel G. Garnsey,  
EXPERT ACCOUNTANT

AND  
Adjuster of Fire Losses.

Twenty Years Experience. References furnished if desired.

24 Fountain St., Grand Rapids, Mich.

## The Economy

Combination Heater is no experiment. Having been on the market five years, it now has a National Reputation as the BEST HEATER in the World.

WILLIAM MILLER, Agent,  
24 South Ionia St.

## FLOUR

Owl, Crown Prince, White Lily,  
Standard, Rye, Graham.

Bolted Meal,  
Feed, Etc.

MAIL ORDERS SOLICITED.

## NEWAYCO ROLLER MILLS.

## IRWIN & CO'S

APOTHECARY'S BRAND.

Los Doctores

CUBAN HAND MADE HAVANA CIGARS

10¢ Each  
3 for 25¢

FREE FROM ALL ARTIFICIAL FLAVORING

DOCTORES

EVERY CIGAR BRANDED.

11¢ free from AR TIFICIAL FLAVORING, is a cigar that will hold fire, contains one-third more pure Havana tobacco than any ten-cent Key West or two for 25 cents imported cigar you can get.

FREE SMOKING, MILD AND RICH.  
For Sale by 20,000 Druggists throughout the U. S.

J. H. I. Cigar.  
The Very Best Nickel Cigar in America.

Hazeltine & Perkins Drug Co.,  
Wholesale Agts., Grand Rapids

## Millers, Attention

We are making a Middlings Purifier and Flour Dresser that will save you your cost at least three times each year.

They are guaranteed to do more work in less space (with less power and less waste) than any other machines of their class.

Send for descriptive catalogue with testimonials.

Martin's Middlings Purifier Co.,  
GRAND RAPIDS, MICH.

## EDMUND B. DIKEMAN

THE GREAT

## Watch Maker

AND

## Jeweler,

44 CANAL ST.,  
Grand Rapids, - Mich.

## THE "EDITOR'S CHOICE."

FLINT, Mich., April 9, 1889.  
To Whom it May Concern:  
We, the undersigned committee, selected by Geo. T. Warren & Co. to canvass the list of names and select one for a Cigar Label from the many names sent in by the contestants, have this day selected the following, viz: EDITOR'S CHOICE, sent in by Sig Wolf, of Toledo, Ohio.

JOHN J. COOK, Editor Flint Journal  
F. H. RANKIN, Jr., of Wolverine Citizen  
A. L. ALDRICH, of the Flint Globe.

OUR NEW BRAND OF CIGARS.

## "EDITOR'S CHOICE"

Will be ready for shipment in about two weeks.

Price, Thirty-Three Dollars per Thousand. We shall be pleased to receive a sample order from you.

Yours respectfully,  
Geo. T. Warren & Co.

G. M. MUNGER & CO.,  
GRAND RAPIDS.

Successors to Allen's Laundry.

Mail and Express orders attended to with promptness. Nice Work, Quick Time Satisfaction Guaranteed.

W. E. HALL, Jr., - - - Manager.

## Read! Ponder!—Then Act!

OFFICE OF  
KING & COOPER,  
Fancy Grocers.

St. Joseph, Mich., Feb. 23, 1889.  
DANIEL LYNCH, Grand Rapids:

DEAR SIR—Permit us to congratulate you upon the trade we are working up on your Imperial Baking Powder. We have had it tested by the most competent cooks in the city and they pronounce it fully equal to any powder on the market.

Yours very truly,  
KING & COOPER.

Wanted!

We want stocks of goods in exchange for \$100,000 worth of productive real estate in Lansing city property and improved farms.

R. A. CLARK & CO.  
Real Estate Brokers Lansing Mich.

## GRAND RAPIDS

Paper - Box - Factory,  
W. W. HUELSTER, Prop.

Paper Boxes of Every Description Made to Order on Short Notice.

We make a specialty of

Confectionery, Millinery and Shelf Boxes.

All work guaranteed first class and at low prices. Write or call for estimates on anything you may want in my line. Telephone 850.

OFFICE AND FACTORY,  
81 & 83 Campau St.  
GRAND RAPIDS, MICH.

## BARNETT BROS.

159 South Water Street,  
CHICAGO.

Commission Merchants  
AND DEALERS IN

## FRUITS.

We handle all lines of Foreign and Domestic.

ORDERS PROMPTLY FILLED AND CONSIGNMENTS SOLICITED.

## Dealers

DOUBLE YOUR SALES BY INTRODUCING IN YOUR CIGAR STOCK THE

## "Ben Hur"

BEST SELLING 3 FOR 25¢ CIGAR IN THIS COUNTRY. MADE BY

GEO. MOEBS & CO.,  
DETROIT.

Write us a trial order. Mention Tradesman.

## HEYMAN & COMPANY

Show Case

MAKERS.

Prices Lower than Ever

QUALITY THE BEST.

Write for Prices.

63-65 CANAL ST.

## Voigt, Herpolsheimer & Co.

Importers and Jobbers of

## Dry Goods

STAPLE AND FANCY.

Overalls, Pants, Etc.,  
OUR OWN MAKE.

A COMPLETE LINE OF

Fancy Groceries and

Fancy Woodenware

OUR OWN IMPORTATION.

Inspection Solicited. Chicago and Detroit prices guaranteed.

## THE OLD FLAG.

Off with your hat as the flag goes by!  
And let the heart have its say:  
You're man enough, for a tear in your eye  
That you will not wipe away.

You're man enough; for a thrill that goes  
To your very finger tips—  
Ay! the lump just then in your throat that rose—  
Spoke more than your parted lips

Lift up the boy on your shoulder, high,  
And show him the faded shroud—  
Those stripes would be red as the sunset sky  
If Death could have died them red.

The man that bore it with Death has lain  
This twenty years and more—  
He died that the work should not be vain  
Of the men who bore it before.

The man that bears it is bent and old,  
And ragged his beard and gray—  
But look at his eye-fire, young and bold,  
At the time that he hears them play.

The old time thunders through all the air,  
And strikes right in to the heart—  
If ever it calls for you, boy, be there!  
Be there and ready to start.

Off with your hat as the flag goes by!  
Uncover the youngster's head!  
Teach him to hold it high and high,  
For the sake of its sacred dead.

H. C. BUNNER.

Japan Rice.

The staple food of Japan is rice, and it is grown throughout the empire, not only wherever irrigation is possible, but the species known as upland rice is grown on high, dry ground, needing no irrigation, just as wheat is grown in America. In this consular district, Nagasaki, says John M. Burch, United States consul, the lowland variety of rice and the best rice in Japan is grown, and in such quantities that it is becoming a leading article of export. The fields in which it is grown in this district are small—the largest seldom being over one-fourth of an acre in area—and lie almost entirely under water from the time the seedling is planted in May or June until the ripened grain is harvested in October or November. The water so necessary is conducted to the fields, which have raised borders, by means of conduits from numerous streams, or, in times of drought, from basins, which have been constructed to retain the contents of these streams flooded during the rainy season. The sides of the numerous hills surrounding this city are laid out in terraces, and into the levels which are intended for rice, the water collected on the higher grounds is led by conduits, the quantity being regulated by means of dams provided with flood gates, so as to be let on or shut off at pleasure. On the level plains in the interior of the island of Keirshin, irrigation, however, is not so easy, the farmers being compelled to pump the water to the higher level of their fields from the streams or reservoirs. The pump in universal use resembles a water wheel, or a steamer's paddle wheel, and is made to revolve by a man ascending the float boards.

In the spring, about the month of March, the fields, which have been left without cultivation during the winter season, are dug up and begin to be prepared for rice sowing. In digging the ground the farmer uses for the purpose a mattock-shaped agricultural implement universally used in Japan. This implement is used as our laborers use the mattock, or the blade may be fastened to a wooden beam, thus forming a plow, which is drawn by a horse or an ox. The broken ground is then thoroughly saturated with a liquid manure, consisting of all sorts of refuse, such as night soil mixed with bathing water, rotten grass, bamboo leaves, and when dried by the sun the ground is again dug up and flooded with water to the depth of three inches. Through the slush is drawn an agricultural implement somewhat resembling a harrow, for the purpose of disintegrating the soil and thoroughly mixing the manure with it. The soil is now ready to receive the seedlings, which have been grown from the seed rice. The seed rice, being soaked until ready to sprout, is sown in very heavily manured patches of ground, covered with water during the night, and drained off during the day; and when the sprouts are six inches high, which is in the month of May, they are transplanted into the prepared fields as shallowly as possible (the number depending on the quality of the ground), in tufts of several plants, about six inches apart, and arranged in such a way that all the roots are of the same length. The work is done by all the members who are able to wade about in the water. The rice sprouts thus planted require a great deal of manuring and cultivating before they put forth the ripened ear. It is estimated that from the planting time until the harvest, in November, the fields are hoed once every two weeks, in order that they may be kept free from weeds, water plants, etc. When the ear is about to burst forth, the earth must be drawn up to the roots, and at the same time the plants must be heavily manured, which is done by the farmer pouring on the roots of each tuft liquid manure, consisting of a mixture of everything which is supposed to possess fertilizing qualities, but of which night-soil is the principal ingredient.

In September the fields are permitted to become dry, and in October and November, when the ears present a yellow color, the grain is cut by an agricultural implement resembling a sickle, dried on the fields as our farmers cure the newly cut grain, made into bundles, and taken to the farm-yards. The heads are then pulled from the straw by drawing the bundles through a comblike arrangement of wooden or iron teeth, hulled or thrashed by spreading them on a mat and beating them with a flail, and separated from the chaff by running the thrashed grain through a machine made of two bamboo baskets, placed one upon the other and full of cut bamboos placed

on end, which form the cleaner. The food rice is also further cleaned by pounding it with a pestle, in a mortar-shaped vessel, and where a number of pestles are used in as many mortars, they are set in motion by water or steam power.

The Boy in a Modern Store.\*

A boy can do some things better than a man. These things are given to boys to do; but boys who do them well are scarce. The boy that does them well and avoids annoying and hindering people is going to get on. If you take one thing at a time you will find it easy; and, before you know it, you will have mastered the art of being welcome as well as useful. That is the way to learn everything.

Be ready, quick to hear, quick to move, light on your feet, silent, respectful, faithful, good natured, speak with pleasant voice, and keep out of everybody's way. Keep your hands, face and clothes clean, and your hair and finger nails short. Have your handkerchief handy. Be quiet; be just as near nothing as you can; keep out of everybody's way. Get into the way of thinking you are working for yourself. You are. If you do well, you are going to get on. If you work, don't slight it. You have to wait a good deal between jobs; and that is the hardest work you have to do. This is the way to make it easier: Find a comfortable waiting place, where you are handy in sight and hearing, and rest while you wait. Don't talk, or play, or whistle, or sing, or swing your feet, or scrape them on the floor, or make any sort of noise.

But you can't keep still. Don't try to. Avoid getting tired by changing. Sit, stand, walk about; get something to do. If you can, instead of waiting, that is easier. Besides, if you do it well, you will get promoted. They who do things well are not the ones to wait. When waiting, be ready to catch the first sign of your being wanted; have your wits about you; be quick to understand what is wanted, move on the instant, and act with spirit till the job is done. Keep to the right, and be gentle about it; turn out to the right, if there is room, when you meet anybody, but don't lose time; dodge in and out wherever there's room. Keep a good look-out ahead.

Don't go into a crowd; go around it. Give way to everybody, but get there quickly. Be active, springy, light on your feet. Get done with your errand. Be ready for what comes next. Don't dawdle. Never go two and two. There isn't room or time in business for that. Don't stop, keep to the right. Don't slide on the rail; don't lean on it. You may put your hand on it going down, for safety, nothing more. Never go down two steps at a time. Step lightly.

Carry things with care. Touch them as little as you can. Never toss them. Carry papers carefully. Don't put them to your mouth, or rattle them. Whether busy or not, don't whistle, or sing or make any sort of noise, or talk without occasion. When you need to speak, go near and speak low. Don't shout. No matter what others do, go by the book yourself.

The store is made and kept full of costly things to serve the people who come. But the merchant will not get the chance to serve them unless he pleases them first. The thing to think of, then, is to please them. Whoever and whatever fails to please them is in the way. Are you in the way? Many who come to the store have beautiful homes with soft carpets and elegant furniture. They are used to gentle ways. They are hurt by rude behavior and frightful noise. They are used to being looked out for themselves, not pushed against. Their servants are ready, respectful, obedient. If you are inattentive and noisy and rude, they are shocked. They think ill of the store; they go away and stay away. The merchant loses the chance to serve them. They tell of the annoyances there and keep others away. Your misbehavior brings this loss upon the merchant. Do you think he is going to bear it? But apart from the store and the merchant, it is better for you to learn to do your work and waiting in pleasant ways. It is better for you that the store should be a school in which you shall learn to be agreeable. If you go by the book, the store will be to you a school of good manners and work.

"From a Text Book for Merchants, Salesmen, etc." by Mr. J. A. Powers.

What Becomes of Old Leather?

It may have been noticed that nowadays very few old shoes and scraps of leather are observable lying in our streets or dust-heaps. This is, in a great measure, due to the collection of all old scraps of leather, which are taken to mills, where they are cut up almost into fine dust; to this is added about 40 per cent. of India rubber, and the whole is then subjected to a pressure of 6,000 or 10,000 pounds per square foot. The substance is then colored, and is sold at prices some 50 per cent. below that of natural leather. It is manifestly a very poor substitute, as it is wholly wanting in fibre; in fact, if it were not for the insane craze for cheap articles, which buyers vainly hope to substitute for those which, though the original cost is greater, are yet in the end cheaper, we should never hear of this compound, which might as well be made of saw-dust as leather dust. In consequence of the manufacture and sale of large quantities of inferior leather, many old established tanners are now stamping their wares with a trade mark, which is some guarantee to the buyer, as he may be sure no man will put his name or trade mark on an inferior article. It is hoped by this means to enable those who desire to buy the best quality of leather, to be able to secure what they want, namely, a reliable article at a moderate cost.

What we lack in natural abilities may usually be made up in industry. A dwarf will keep pace with a giant, if he will but move his legs fast enough.

## ROCKFELLER'S WEALTH.

Once a Book-keeper, Now the Richest Man on Earth.

A New York paper makes the startling statement that the pinnacle of earthly wealth is thought to have been reached by John D. Rockefeller—who must, therefore, have displaced the Vanderbilt boys and the Duke of Westminster from their post as rival claimants for the honor of being accounted the richest man on earth. Rockefeller's wealth has increased until it is said that he is now in receipt of an income of \$20,000,000 a year. John D. Rockefeller's life story made him one of the marvels of the new world long before it was dreamed that he would ever reach the greatest height as a millionaire. A certain Dr. Rockefeller removed from the central part of Rhode Island less than forty years ago to establish himself and family in Cleveland. John D. and William were his sons. John D. finished his boyhood in the Ohio city, and got his schooling there. Then he went to New York, and was proud to become a book-keeper in a little store for the sale of farm produce on commission in Water street in that city. At nineteen years of age he and a Mr. M. B. Clark went into that business on their own account. That was at the close of the war. While a book-keeper, Mr. Rockefeller had invested a little money in a small oil refinery up the river. The porter in the same store had put his small savings into the refinery, also. In time, Rockefeller thought he saw a fortune in oil, and sold out his interest in his store to Clark. He and the former porter, now the millionaire Samuel Andrews, then devoted all their time to oil refining. Rockefeller was twenty-six and Andrews was under twenty-five. Their refinery was not worth \$5,000, and was not paid for. John's brother William became his partner in another refinery.

The two refineries were presently joined, and a store was opened in that city for the sale of the oil they refined. They needed money to swing their plans with, and set off to find it. In Saginaw, Mich., was Henry M. Flagler, sent there by a rich father-in-law to make his fortune in lumber and salt. He was not succeeding. The father-in-law heard of the Rockefeller's, and, calling Flagler to New York, put him and \$60,000 into the new oil firm. From this stage in the Rockefeller history begins the unexampled career of the Standard Oil Company. Taking that name and a capital of a million, John D. Rockefeller rapidly consummated his plan to control the oil product of the nation. The business grew so enormous that it was able to obtain the lowest freight rates from the railroads, and these were often such that Commodore Vanderbilt remarked that only one man in the world could dictate to him, and that was Rockefeller. Refineries were bought right and left for stock or cash. All who, like Col. O. H. Payne, took stock, became rich; the others got a fair price, and that was all. The corporation was a monopoly until 1880. After that the railroads rebelled, and the Standard built its pipe lines and defied the roads. The company is incorporated in many states and managed by the Standard Trust Company in that city, with John D. Rockefeller and William Rockefeller still at the head. William owns and lives at the beautiful Aspinwall estate at Tarrytown, just above the limits of New York City, on the Hudson. John D. lives near Greenwich, on the sound, with a coterie of business associates, who come to town every day in a private car that is fitted up like a club house on wheels. Henry M. Flagler, whose income is now about \$7,000,000 a year, has a grand house in town. These and the lesser magnates of the great oil trust are all quiet, plain, democratic citizens, not one of whom puts on the airs of the average hotel clerk.

A Shoe Store Tragedy.

From Puck.

The shoe emporium was deserted. All alone the clerk stood in the midst of a chaos of unbuttoned shoes and disarranged slippers.

For over an hour he had vainly endeavored to fit the foot, wince, eye, pocket-book and other peculiarities of proud and aristocratic Mrs. D'Width. He was tired out, disgusted with business life, and, in fact, life of almost any sort; and as he viciously buttoned up the dainty specimens of artistic footwear and crushed them into the cartons, he might have been heard to utter things in relation to the proud Mrs. D'Width's peculiarities which were considerably removed from the complimentary, and would have surprised and shocked that leader of fashion and society could she have heard them.

The poor clerk was discouraged by his failure to make a sale. He was weary of these efforts of women to deceive even the practiced shoe salesman as to the size of their feet; and as the door suddenly opened to admit a trimly-built and prettily-dressed little woman, he heaved an anxious sigh before he assumed his ladies'-fine-shoe smile, and stepped politely forward.

"I will look at some fine shoes, common-sense toe, low, broad heel, high-cut vamp, hand-welted sole, Dongola kid, and with buttons, if you please."

The clerk's whole system received a severe shock at this unusually succinct and complete description, which he was just about to obtain by shrewd questioning. He recovered, however, sufficiently to gasp, "What size, please?"

"I have been wearing," said the trim little woman, "a No. 2½ 'B,' but I'm sure it is much smaller than I ought to be wearing, and I think I'll have this time a 3 'C,' and if that is not large enough, a 3½ 'D.'"

The trim little woman uttered a horrid scream. The double shock had been too great; the shoe clerk of long experience lay upon one of the gorgeously upholstered divans, cold and lifeless.

## How to Drink Tea.

From "A Cup of Tea," by Joseph M. Walsh.

In China, tea is the regular beverage of all classes in the empire, while at the same time it administers to the luxury of the epicure. It takes the place of beer and wine, and may be said to be to the Chinese what ale is to the English, beer to the Germans, wine to the French and Spanish—in short, the national drink of the country.

The wealthier Chinese and Mandarins prepare their tea for use in the cup. The requisite quantity of leaves are first put in, a perforated silver lid, circular in form, is then placed over them to keep them down; boiling water is then poured on, the cup is then covered with a saucer or lid to prevent the aroma from escaping, and then left to draw from eight to ten minutes. The infusion is then drunk by them without the addition of either sugar or milk.

The poorer classes of Chinese prepare their tea in a vessel similar to that in use here, but do not allow it to draw or stand as long before using as in England and this country. They instantly pour it off, by which process they extract only the more volatile and stimulating properties of the leaves.

The extremely poor Chinese, however, boil the old and very inferior leaves of what is known as "refuse tea," which alone are within their reach, and drink the infusion frequently during the day. This is done not alone for the purpose of extracting such virtues as the leaves may possess, but also to qualify the water, as very little good drinking water is to be met with in China.

The Japanese reduce the leaves to a fine powder and then infuse it in a porcelain vessel made for the especial purpose; they then strain the liquor, but oftentimes the liquor and pulverized leaves are drunk together.

The Persians boil the leaves until the liquor acquires a black color and bitterish taste, then they add fennel and anise seed, cloves and sugar to the decoction before using it.

The Hindoos simply put the leaves in seething water and use the liquor immediately without the addition of any other materials.

In Tibet it is the custom to prepare tea for use by grinding the leaves to dust, mixing it with bullock's blood, pressing it into the form of a brick, and drying it by a fire heat; it is then wrapped in sheepskin wrappers to preserve them until required, when they are boiled and used. This is known as "brick tea."

In Central Asia generally a kind of buillon or soup is made from this brick tea, being mixed in boiling water with salt, camel's milk, and often with flour fried in oil. Pumpelly states that in his overland journey from China to Russia, he partook of a compound of tea, tallow, salt and cheese.

The Russians prepare tea for use in the customary manner here and in



# The Michigan Tradesman

## AMONG THE TRADE.

### GRAND RAPIDS GOSSIP.

T. Brink has opened a grocery store at 213 West Leonard street.

Chadwick & McQueen have opened a grocery store at 699 Broadway.

S. N. Bates is closing out his furniture business at 463 South Division street.

D. Galbraith has opened a grocery store at Ironton. The stock was purchased at this market.

N. C. Dayton has opened a confectionery and fruit store at the corner of Ottawa and Mason streets.

Geo. Cook, hardware dealer at Wexford, has added a line of groceries. The stock was purchased here.

W. F. Willemis has opened his grocery store at Oakdale Park. Ball, Barnhart & Putman furnished the stock.

S. C. Durham, formerly with the Grand Rapids Medicine Co., has embarked in the restaurant business at 19 Arcade.

Edwin Ware, hardware dealer at Bloomingdale, has added a line of groceries. The stock was purchased here.

Paul Sobiechowski has changed the location of his meat market from the corner of Eleventh and Turner streets to Fourth street.

Van Dam, Kleiv & Co. is the style of the firm succeeding Van Dam Bros. & Kleiv, in groceries and dry goods, at 92 Center street.

Alex. Denton, whose grocery stock at Howard City was partially destroyed by the recent fire at that place, has replenished the stock from the house of Amos S. Musselman & Co.

J. R. Means has sold his gasoline business to the Grand Rapids Tank Line Co. He says he has grown tired of competing with the Standard since it embarked in the peddling business.

Chester A. Lamb, Fred Clock and F. J. Lamb & Co. have formed a copartnership under the style of C. A. Lamb & Co. and engaged in fruit business in Lamb's new building, on South Ionia street, opposite the union depot.

The suit brought by P. Steketee & Sons against Albert C. Barrow, the Cleon merchant, under the fraudulent debtors' act, was tried in the Manistee Circuit Court, last week, Judge Judkins directing the jury to return a verdict for the defendant after taking the testimony of the plaintiffs. On the hearing of two subsequent suits against the defendant—which resulted in a judgment of \$421.17 for P. Steketee & Sons and \$837.20 for Ball, Barnhart & Putman—the Judge acknowledged that he was laboring under a misapprehension in the first case, inasmuch as he supposed the prosecution was persecuting the defendant for the purpose of forcing him to a settlement. Both charges to the jury will be given in the next issue of THE TRADESMAN.

### AROUND THE STATE.

Alba—Chris. Eby has erected a new blacksmith shop.

Mulliken—Mr. Scott is building a blacksmith shop.

Springport—Allen & Meeks are closing out their grocery stock.

Eastmanville—Thomas Hefferan's sawmill shut down May 20.

Woodland—F. F. Hilbert expects to put up a new brick building.

Pontiac—W. R. Gardner, dealer in picture frames and moldings, is dead.

East Saginaw—Joseph Gossell succeeds Fred Wolpert in the grocery business.

Iron Mountain—Hoose & Walters succeed Laing Bros. in the meat business.

Constantine—Wm. Loupee succeeds Loupee & Hart in the bakery business.

Onkama—Mrs. Henry Carr has removed her millinery stock to Manistee.

Wolverine—Mesdames Henry & Rogers have opened a millinery establishment.

Muskegon—Mrs. Linn has opened a millinery store at 48 East Jackson street.

Laingsburg—Wm. Simpson has moved his furniture business into his new store.

Hesperia—J. W. Dunning & Co. have begun the erection of a new store building.

Owosso—A. M. Armstrong has rented the Williams' elevator and will buy grain here.

Morenci—Elmer Crittenden intends to open a drug and grocery store at Waldron.

Allegan—J. P. Visner succeeds Visner & White in the sale of builders' hardware.

Sparta—Frank Heath and Mr. Holt, of Hesperia, will engage in the grocery business.

Hillsdale—Smith & Doty have purchased the grocery stock of Frisbie & Kenyon.

Mason—J. P. Horton succeeds J. P. Horton & Co. in the liquor and cigar business.

Hickory Corners—It is reported that John Hage has sold his interest in the drug store to Chas. Flansburg, the latter taking possession as soon as an invoice is taken.

Alpena—The firm of Ash & Cole hardware dealers, has dissolved. Mr. Ash continues.

Mulliken—M. Van Alstine will erect a hall and store building, 24x60 feet in dimensions.

Sault Ste. Marie—J. W. & J. Scofield are putting up a new blacksmith and repair shop.

Benton Harbor—The hardware store of Geo. W. Platt has been closed on a chattel mortgage.

Elk Rapids—W. G. Crawford has removed his jewelry stock to this place from Fife Lake.

Schoolcraft—Briggs Bros. is the style of the firm succeeding J. W. Briggs, Jr., in the drug business.

Hopkins—S. A. Buck has sold his blacksmith shop to Samuel and Clark Simpson, of Watson.

Harbor Springs—Willard and Frank Darling will open a restaurant and confectionery establishment.

Jennings—Chas. Levinson has removed his stock of dry goods, clothing and notions to Traverse City.

Sault Ste. Marie—A. Gladhill's jewelry store was entered by burglars May 22 and \$500 worth of plunder secured.

Mulliken—T. E. Potter contemplates building a brick store, 22x80 feet in dimensions, to be used for dry goods.

Detroit—E. T. Barnum has opened a salesroom and office in connection with his factory, at 179 Jefferson avenue.

Dowling—Wilson & Eldred, dealers in general merchandise, have dissolved.

Woodland—L. & F. F. Hilbert have sold their brick building to Dr. Baughman, who will put in a drug stock about July 1.

Morenci—Both Stair and Metcalf are compelled to pack their various stocks, there being no vacant stores which they can rent.

Sunfield—Rev. S. Furgeson has bought an interest in the stock and store of L. H. Wood. The firm will be known as Wood & Co.

Slocum's Grove—Alton S. Frey has sold his store building and general stock to Avary & Pollard, who will continue the business.

Allendale—Hulbert Brotherton has sold his wagon shop to his brother, Frank Brotherton, and will remove to Grand Rapids.

Saranac—Lee Kyle has purchased a half interest in John Beadle's harness business. The style of the new firm is Beadle & Kyle.

Manistee—L. N. Roussin has sold his meat market at 325 River street to Gus. Smith and Henry Hoffman, who will continue the business.

Mancelona—Langdon & Howie have removed their notion and bazaar stock to Wayland, N. Y., where they will continue the business.

Allegan—Geo. J. Lewis has returned from his season on the road and will now devote his entire attention to his coal and wood business.

South Manistee—Hall & Buell have purchased D. Harrau's meat business. Mr. Harrau will open a wholesale and retail market at Thompson.

Clarksville—L. A. Scoville has sold his grocery stock to S. A. Watt & Co., who will continue the business. Noah K. Jepson will act as manager.

Fishville—C. De Young has moved his general stock from this place to Crystal, where he has also assumed the management of the O-Wash-ta-Nong Hotel.

Lansing—Frank Wells, dealer in drugs and jewelry, has arranged to sell his drug stock to Homer Luce, of Orland, Ind. He is a son of Governor Luce.

Belding—Belding Bros. will build three brick stores this summer; Spencer Bros. and Mr. Earl contemplate building three more. All will be located opposite the Belding Hotel.

Holland—D. Gilmore and W. C. Walsh have formed a copartnership under the style of Gilmore & Walsh and have purchased a three-story brick building on Eighth street, which they will occupy with a stock of furniture and carpets.

Muir—Webber, Just & Co. have let the contract to Henry G. Wright, of Ionia, to build a block of four brick stores, on the site of the burned buildings. Work on the contract will commence at once.

If some enterprising man will build a good hotel, Muir will be better off, aside from individual loss, than before the great fire. The cooper shop has been rebuilt and Stevens & Hanley's elevator will be completed in time for the growing crops.

### MANUFACTURING MATTERS.

West Hancock—Anton J. Cook is building a sawmill.

Alba—The Alba Handle Co. is building a new office.

Amble—James Welsh has begun running his sawmill.

Houghton—Pryor, Hall & Co. have opened a lumber yard.

Nashville—The brick yard will commence operations June 1.

Carson City—King, Smith & Boyer are in the hands of a receiver.

Owosso—The Owosso Bottling Co. will double the capacity of its works.

Eaton Rapids—The establishment of another cigar factory here is under advisement.

Rondo—M. S. Osgood expects to have his planing mill in operation by June 15.

Cheboygan—John W. Hayes has removed his cigar factory to Brockway Center.

Allegan—Marsh & Chichester have repaired their sawmill and will begin sawing about June 1.

Berne—The Harder shingle mill, destroyed by fire a few days ago, involving a loss of \$600, will be at once rebuilt.

Carmel—Newcomer & Fortney have rebuilt their mill, which was burned recently, and are ready for business.

Oscoda—Pack, Woods & Co. lately sold twenty-two forties of timber land in 26-6 to Alger, Smith & Co., for \$55,000.

Manton—J. Dunphy has purchased the interest of his partners in the Pepple Pump Co. and will continue the business.

West Branch—The French Manufacturing Co. has started its new mill. It will begin at once the erection of a shingle mill.

Allegan—Haines & Sprague have purchased Visner & White's lumber yard. They have placed Chas. Dellinger in charge.

Dorr—Fred Stein has purchased the machinery in the Kough hoop mill, at Moline, moved it here and will soon have the same in operation.

Ludington—A. E. Cartier lately shipped five spars to Manitowac, Wis., which averaged 100 feet in length and cost \$1.50 a foot delivered.

Charlevoix—J. L. Hurd has engaged in the manufacture and sale of the Miller cash register, under the style of the American Cash Register Co.

Mt. Pleasant—Chatterton & Palmer's sawmill turned out 105,000 feet of lumber in 59 hours recently, the largest amount ever turned out by that mill.

Ludington—Dealers here pay \$4.75 to \$5 for hemlock bark delivered on dock, or \$3.50 and \$3.75 along the railroad. The tanneries are well stocked.

Bay City—A number of new manufacturing industries are giving a decided impetus to trade here, as well as general business, in addition to the force of working men.

East Saginaw—T. E. Dorr expects to complete logging operations near Lake Station this month. He has put in 11,000,000 feet, all of which are rafted to the river.

Norway—O'Callaghan Bros., whose mill was burned last summer, have failed to get any insurance, because the company which took the risk proved to be worthless.

Jackson—The Collins Manufacturing Co. uses 300 cart-wheels per day and an effort is being made to induce the Kalamazoo Wheel Co. to establish a branch factory here.

Detroit—Beals, Selkirk & Brock have merged their trunk business into a stock company under the style of the Beals & Selkirk Trunk Co. The paid-in capital stock is \$8,500.

South Haven—Burdette Sisson, of Allegan, has purchased the interest of Chas. Delemere in the firm of Johnson & Delemere, fruit evaporators and cider and jelly manufacturers.

Rockford—The Sherwood Stave Co. has a number of men employed in getting out bolts for its factory, which will soon be in running order. They expect to employ fifteen men.

Norway—Henry M. Atkinson and others have bought the Bowen Felch mountain tract of 6,000 acres on the upper Menominee, estimated to contain 40,000,000 feet, for \$150,000. A mill will be built.

Nunica—B. A. Klice, formerly an old resident here, for several years engaged in the sawmill business north of this place, and recently engaged in the same business at Sullivan, died at Muskegon May 18.

Kalamazoo—L. C. Lull & Co. have let the contract for rebuilding their feed cutter factory, which was recently burned, to U. D. Wheaton. The dimensions of the new factory will be 30 x 40 feet larger than the old one.

Cheboygan—Smith & Daly have purchased a portion of the land connected with the Excelsior works, giving them a considerable addition of lake front and adding largely to their booming facilities. They have made a number of improvements in their sawmill, which they are now running night and day.

Detroit—It is probable, but not yet an assured fact, that the Detroit & Lake Erie Copper Co., which recently moved its works to Houghton, will re-open its Detroit furnaces for the exclusive smelting of Montana ore. Nearly all the stockholders live in Waterbury, Conn.

East Saginaw—Sibley & Bearing's mill, at East Tawas, has begun running nights. Two rafts containing 8,000,000 feet have been towed down from the Okequo. This firm has recently invested over \$200,000 in poplar timber in West Virginia. It was purchased for speculative purposes.

East Saginaw—The Linton Manufacturing Co., operating a planing mill and box factory, has completed an artesian well, 85 feet deep, put down for the purpose of obtaining a supply for its boilers, and is much pleased over the fact that the use of the water removes the scale which forms in all boilers on this river.

Bloomingdale—John Killifer is moving the building recently occupied by Wm. Beldins as a blacksmith shop to a suitable location and will convert it into a washing machine factory.

Manistee—Russell Bros. have secured \$25,000 stock toward starting another furniture factory on the site of their planing mill, recently burned. It is intended to start in with a capital of \$50,000.

Bay City—Some of the mills are short of logs. N. B. Bradley & Sons have 13,000,000 feet tied up in the Saginaw that are greatly needed. But for the railroads, that have reinforced the mills to a considerable extent, the situation would be bad enough. As it is, all the indications point to a production materially less than last season.

Yuba—The mill hands employed by Allen Bros. have found a new excuse for playing cards. They remained at the mill until about 10 o'clock one night, playing pedro, and when about ready to quit a rapidly spreading fire was discovered in a lot of sawdust at the rear end of the boiler. Had no one been there, the mill might have burned down.

East Saginaw—Gubtil & Avery have completed their job on a branch road running in from the main line of the Michigan Central, near Frederic, having cut and railed 7,000,000 feet of exceptionally fine logs to Saginaw. Some of these logs are now being manufactured, and from one 16-foot log was cut four planks, each 48 inches wide and free from defect.

East Saginaw—The spur railroad built in from Hovry's siding, on the Gladwin branch of the Michigan Central, is completed. It is two miles long and L. C. Sanborn is cutting 10,000,000 feet of logs there, which will be brought by rail here to be manufactured. Summer logging will be given quite an impetus by reason of the low water and difficulty of driving out logs on the streams.

East Saginaw—E. O. & S. L. Eastman & Co. are pushing the work on their new planing mill and box factory, on the west side. They purchased the site formerly occupied by the mill of T. Jerome, burned two years ago, and utilized the brick smoke stack which was still standing. They purchased the machinery in the Hill & Coskey planing mill, and also a portion of the machinery in the Judd Bros.' planing mill, at Standish, giving the mill a capacity to handle about 100,000 feet of lumber. The main building has a ground area of 26x94 feet, and is twenty feet high. The boiler house, of brick, is 26x30. The Eastmans have located their lumber yard on the premises, and will be in position in July, when the new mill starts, to largely increase their facilities for doing business. They own considerable tracts of timber, and buy logs, and are also interested in the saw mill and salt block of Warner & Eastman.

### STRAY FACTS.

Ludington—There are 100,000,000 feet of logs to come down the Pere Marquette. A jam was lately run out of the north branch.

Bay City—Parties here have purchased 12,000,000 feet of logs from Gen. Alger, cut at Seney, to be rafted to St. Ignace and thence rafted here.

Alpena—The first car load of dressed lumber that was ever shipped from this point to the State of New York was consigned to Amsterdam, a few days ago, from the planing mill of F. A. Wilson.

Menominee—On a late date there were 750,000,000 feet of logs in the Menominee boom, or on the way, but present sorting facilities will be inadequate for handling them all, and it is expected there will be a large surplus of logs at the close of the sawing season.

Manistee—The barge *Ida E.*, belonging to the estate of the Manistee Salt & Lumber Co., was sold last week to Ed. Simpson, of Milwaukee, for \$10,000 cash. As she was appraised first at \$21,000, and afterward reduced to \$18,000, there seems to be a shrinkage in value which does not bear out the assertion that everything was down to hard pan basis.

Alpena—During a late week, Alpena shipped thirty cargoes of lumber, aggregating 8,132,000 feet. Eight went to Toledo, seven to Cleveland, five to Detroit, two each to Chicago, Sandusky and Tonawanda, and one each to Lorain, New Baltimore, Wyandotte and Buffalo. Sixty tons of pulp was another item for the week.

East Saginaw—The Toledo, Saginaw & Mackinaw line is being extended northward. It is thought that it is to connect with the Alger road, running to Alpena, and will be extended from the latter place to Mackinaw. It will tap an immense amount of timber in the Alpena district, and vastly benefit the lumber interest along the Lake Huron shore and the Saginaw valley.

Alpena—David Kinney has been awarded a verdict of \$5,000 by the Circuit Court against Luther & Folkerts. The plaintiff had been engaged to fix the blower at the planing mill of the firm, and he claimed his hand was taken off, owing to the engineer starting the machinery without knowledge to him—the plaintiff. The case will undoubtedly be taken to the Supreme Court.

Bay City—Ex-Congressman S. O. Fisher has concluded the purchase from J. T. Hurst, of Wyandotte, of a tract of Pine timber in town 18 north, range 2 west, in Gladwin county, estimated to cut 50,000,000 feet of logs. The tract is tributary to the Tobacco river, and a contract has been made for the delivery of the whole lot within the Tittabawassee Boom Co.'s limits within two years, for shipment to Bay City and West Bay City mills.

### Bank Notes.

Turrell & Sprout succeed Albrecht, Thompson & Co. as proprietors of the Bank of Bellaire.

Geo. F. Stearns, President of the Northern National Bank of Big Rapids, writes THE TRADESMAN that the Bank will re-organize at the expiration of its charter next year, and continue business the same as at present. President Stearns has made a remarkable record as a banker, having navigated the institution for nineteen years without a loss.

An old fellow in a Wisconsin town who has been running a private bank for some years was recently requested to publish a statement. So he posted the following on the door of his bank: "Notice—This 'ere bank has got \$50,000 behind her. She don't owe nobody a cussed cent. Good paper discounted, as heretofore, and nobody proposes to cut sticks for Mexico or Canada."

### Gripsack Brigade.

Emil Fecht, the versatile tobacco salesman, lingered around the city the most of last week.

Chas. E. White, of Allegan, has taken a position to work up the retail trade of Chaddock & Kelley, lumber dealers of Muskegon.

Perley W. Hall has severed his connection with Lemon, Hoops & Peters, having engaged to travel for W. J. Quan & Co., of Chicago.

Frank T. Blakeslee, formerly with Eaton & Co., is now on the road for Morris H. Treusch & Bro., covering the trade of the Saginaw Valley.

J. C. Bright succeeds Will J. Jones as traveling salesman for the Michigan Cigar Co., of Big Rapids. Mr. Jones will embark in the hotel business at Mt. Pleasant.

Anthony J. Quist, city salesman for Ball, Barnhart & Putman, was married last Thursday to Miss Ida M. Taylor by the Rev. L. G. Crozier. The happy couple have taken up their residence at 226 Elizabeth street.

### In No Danger.

Mrs. Mink (severely)—George, there is an account in the paper about a business man leaving his wife and running off with a pretty type-writer.

Mr. Mink—Indeed?

"Yes, and it's the third account of the kind I've seen this week."

"That doesn't interest me."

"It does me. You have a pretty type-writer girl in your office."

"No we haven't. My partner eloped with her last week."

### She Had Her Doubts.

Mr. Jason—Here's a little bit of advice in the paper you ought to hear, Maria: "The woman that remembers that her husband is only a human being and not a demi-god will find her path through life much smoother for doing so."

Mrs. Jason—I do try to think you are human, Jehiel, but it is pretty hard for me to believe it sometimes from the way you carry on.

### FOR SALE, WANTED, ETC.

Advertisements will be inserted under this head for two cents a word the first insertion and one cent a word for each subsequent insertion. No advertisement taken for less than 25 cents. Advance payment.

### BUSINESS CHANCES.

FOR SALE—FULL SET OF HARDWARE FIXTURES, including shelving and drawers, also full set of tinners' tools. Address 438, care Michigan Tradesman.

FOR SALE—DRUG AND BOOK STORE IN SOUTHERN Michigan; invoice about three thousand. Address W. F. Hahn, Jeweler, Lansing, Mich.

FOR SALE—ONLY JEWELRY STOCK AND FIXTURES in live town 1,000 population; inventory \$1,400; bargain to cash buyer meaning business; reason, sickness; references given. Address H. P. Shane, Bancroft, Mich.

FOR SALE—ONE CHAMPAIN PORTABLE SODA fountain, marble top, double draught tube, ready for use; no generator to buy; price \$60, will sell for \$30. Also store building, Grand Rapids, Mich.

FOR SALE—A FIRST-CLASS DRUG STOCK IN A thriving town in Michigan. For information address Lock Box 225, Hillsdale, Mich.

FOR SALE—CENTRAL MICHIGAN—STOCK OF drugs, medicines and fixtures, valued at \$1,200; daily cash sales \$15; also store building, storeroom and residence combined, valued at \$800; reasons, other business. Address No. 439, care Michigan Tradesman.

### HELP WANTED.

WANTED—TWO MEN FOR SALESMEN IN GENERAL store; none but experienced men, with best of references, need apply. Apply to West Michigan Lumber Co., Woodville, Mich., giving experience and references.

WANTED—COMPETENT DRUG CLERK—ENCLOSE references from last employer. Address F. D. Paquette, Ludington.

### SITUATIONS WANTED.

WANTED—SITUATION AS BOOK-KEEPER BY MAN of eight years' experience, who is familiar with general merchandise. Address A. E. Chambers, 95 Monroe Street, Grand Rapids, Mich.

### MISCELLANEOUS.

WANTED—FRESH, LIGHT, BAKERS' STOCK OF general merchandise, terms cash, and one cent a word for each subsequent insertion. Address, O. D. Cleveland, Stanton, Mich.

TO EXCHANGE—I HAVE A NEW, BRIGHT, WELL-selected little car of hardware to exchange for a farm or city real estate. Address No. 461, care Michigan Tradesman.

I HAVE SOME FIRST-CLASS PROPERTY, WELL-improved and nicely located, in South Dakota; also some other property to exchange for a stock of goods. J. C. McKee, 33 Fountain St.

WANTED—1,000 MORE MERCHANTS TO ADOPT OUR Improved Coupon Pass Book System. Send for samples. E. A. Stowe & Bro., Grand Rapids.

FOR SALE—GOOD RESIDENCE LOT ON ONE of the most pleasant streets "on the hill." Will exchange for stock in any good institution. Address 286, care Michigan Tradesman.

FOR RENT—A TWO STORY 24 x 30 BRICK STORE centrally located on Main St. in a lively manufacturing town in Northern Michigan, upper story fitted for living rooms; good opening for boot & shoe, clothing, hats and caps and general furnishing goods, or for grocery business. Campbell & Underwood, 20 Monroe St., Grand Rapids Mich., or N. C. Weter, Mancelona, Mich.

WANTED—SEND A POSTAL TO THE SUTLIFFE CO., upon Pass Book Co., Albany, N. Y., for samples of the new Excelsior Pass Book, the most complete and finest on the market and just what every merchant should have, progressive merchants all over the country are now using them.



# LION COFFEE



Merchants,











## The Michigan Tradesman

WEDNESDAY, MAY 29, 1889.

LEISURE HOUR JOTTINGS.

Written for THE TRADESMAN.

BY A COUNTRY MERCHANT.

There are naturalists who claim that the bobolink of Maine is the reed bird of Virginia and the rice bird of South Carolina and Georgia, and that its habits, instincts, and almost its appearance, rapidly change with the change of locality and climate, and in this peculiarity it is closely imitated by that modern product of incurable migratory instincts, the American tramp. For no change is more manifest and radical than the one produced by the rise and fall of the thermometer on our national nomad. His line of travel is usually mapped out and governed by the probable mildness of the weather as learned from hearsay or personal experience, but not infrequently, through more than his usual indolence, or for some unforeseen cause, Jack Frost steals a march on him, and it is interesting to note the alteration which takes place in his manner and disposition, and it is difficult to believe that the snail-paced, independent, impudent, thankless, and sometimes almost belligerent beggar of the summer has been transformed into the meek, humble, obsequious, lachrymal and comparatively active mendicant of the winter months. But this change, like that of the bobolink, is gradual, and as his leisurely locomotion brings him nearer to sunny skies and mild nights, every mile witnesses the slow but sure recovery from his enforced humbleness.

The tramp is a terribly hard conundrum. The most of us had rather feed a score of shiftless, useless and thankless loafers than send one suffering, needy individual hungry from our gates; but when we reflect that we have probably far exceeded the score without striking the needy one, and that we are building up a reputation among the professionals as the proprietors of desirable vagrants' feeding quarters, it is liable to curdle the milk of human kindness to a greater or less extent.

A friend of mine was once induced, by the pitiful story and destitute appearance of a tramp, to donate him a respectable second-hand suit of clothes, and, a few days thereafter, while visiting a neighboring city, happened to see the same party going into a second-hand clothing store with a bundle under his arm. Watching the vagrant, he saw him dispose of the suit he had given him, together with several other garments, and then followed him to a saloon, where he, undoubtedly, speedily prepared himself for an interview with the police justice. On the strength of a letter from a neighboring town, promising a tramp printer steady employment, three or four of us advanced the money to pay his fare, and in less than four hours learned that he had been "sent up" for a month for being drunk and disorderly. An investigating neighbor once had the curiosity, after feeding one of these gentry liberally, to follow him to six or seven other houses, at four of which he received food, and at all of which he told the same harrowing story of suffering and starvation. And almost any householder could, from personal experience, multiply such cases by the dozen.

It may not be anything like an infallible test, but when I am importuned by a professional pedestrian who appears to have an affinity for soap and water, I have far less hesitancy in believing his story than those of a great majority of his fellow-travelers. It seems hardly possible that all the better elements of humanity can be totally extinct in the individual who has an instinctive dislike of filth, and a comparative tendency to cleanliness.

As I went into the old man Brown's store, the other day, I met a lady coming out with an armful of packages. On propounding the usual query, "How's business?" the proprietor observed:

"Business? Dunno, hardly, wot it means! But 'i had a few customers like that there woman that jist went out. I wouldn't grumble partic'larly!"

"What, Mrs. M—? I didn't know that that old, vinegary, female Shylock ever bought anything except at auctions or bankrupt sales!"

"Well, you see the line of goods she's mos' int'rested in jist now ain't gurally sold at public vandoos an' sich places! What kind? Lemme me tell you first what got 'er in the notion of buyin' 'em. Three or four weeks ago the *Simoon* man printed a little article in 'is paper, an' t'other day I felt int'rest enough in the matter to hunt up the copy an' cut it out. Here 'tis."

I took the slip and read as follows:

An Eastern journal publishes what purports to be a truthful story of a ragged, dirty, disreputable-looking tramp, who, being taken violently ill, and being refused lodging at several houses, finally fell in with a good Samaritan and his wife, who took him home, lodged him comfortably, procured medical attendance, and attended to him carefully until he died, and, after decently burying him, learned to their unbounded aston-

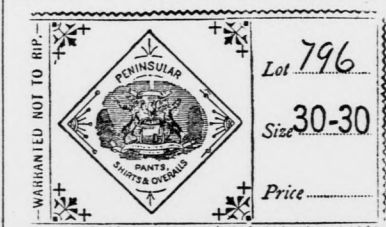
ishment that the wayfarer had willed \$30,000 in money and property to them. This reminds us that there is a current rumor in the north part of this county that an individual, who followed tramping for years, recently fell heir to an immense fortune, which he is dividing up among the few people who have a welcome and kind words for the vagrant. To discover them it is said that he has resumed his old traveling costume. He is now reported in this section of the State, and a widow woman some fifteen miles north of here, it is claimed, is some \$500 ahead on account of a recent visit of the eccentric capitalist.

"Well," resumed Brown, as I handed him back the item, "jist after this kim out in the *Simoon*, a cur'us change took place with Mis. M—. She was never knowed to give a cent in charity in 'er life, an' she never had vittles enough fur 'er own folks, let alone beggars. But now she fed an' lodged every tramp that kim along, an' even invited 'em home when she met 'em in the streets. Finally the meanest, filthiest lookin' tramp that ever kim into the county 'plied for supper an' lodgin', one night, an', 'stead givin' 'im a few cold vittles an' lettin' 'im sleep in the barn, which was all or mor'n he expected, Mis. M— got 'im up a big meal an' put 'im in the spare bed. 'Bout a couple of hours after he went to bed he was taken terribly sick, probly on account of gorgin' hisself so at supper, an' the hired man was sent off in a ter'ble hurry fur the doctor. Of course, G— knowed what ailed the feller, but he hated Mother M— like pizen, an' wen she asked what the trouble was, G— said he couldn't exactly tell yet, but thought the patient was coming down with smallpox. I 'spect, from what the doctor sez, that the old woman well nigh went crazy, an' she made him promis' to kim over early in the mornin' to vax'nate the fam'ly, which he did. Then he made 'er send to town fur a load of chloride of lime, copp'ras, carbolic acid an' sich stuff, an' had the whole premises covered with it.

"The tramp played sick the nex' day, an' the second night he skipped out with the old woman's watch and pocket-book an' all the valuables he could fin'. He had a big sore on his legs, an' had spilt all the bed-clothes an' made the room smell like a cholery hospitle. 'Bout this time the children all broke out with the itch, an' the house began to swarm with bedbugs an' sev'ral varieties of lice, an' had a perfume suthin' like a played-out slaughter-house.

"So Mis. M— has quit lookin' fur that there feller with the bundle of greenbacks, an' gone to lookin fur the feller with 'er plunder, an' exper'mentin' with all the disinfectants, insect pizans an' itch medicines she kin hear of, an' jist now she asked me if I didn't think she could kleet damages from the *Simoon* editor fur publishin' the piece I showed you."

A physician in a small French town was called to see a child at some considerable distance. He refused to go, and gave as an excuse that his horse and buggy were not available. The messenger, father of the child, and a hackman by occupation, told the doctor to jump into the vehicle, and he would take him to the house. Six months later, the doctor sent a bill for five francs and the father of the patient offset it with a bill of six francs for hack-fare.



Every garment bearing the above ticket is WARRANTED NOT TO RIP, and, if not as represented, you are requested to return it to the Merchant of whom it was purchased and receive a new garment.

STANTON, SAMPSON & CO.,

Manufacturers, Detroit, Mich.



HYDRAULIC ELEVATORS  
Water Motors and Specialties  
Send for New Catalogue.

Tuerk Hydraulic Power Co.

NEW YORK: CHICAGO: 12 Cortland St. 39 Dearborn St.

**WANTED.**  
POTATOES, APPLES, DRIED FRUIT, BEANS  
and all kinds of Produce.

If you have any of the above goods to ship, or anything in the Produce line, let us hear from you. Liberal cash advances made when desired.

**EARL BROS.,**

COMMISSION MERCHANTS

157 South Water St., CHICAGO.

Reference: FIRST NATIONAL BANK, Chicago.

MICHIGAN TRADESMAN, Grand Rapids.

**C. R. ELECTRO FDX**

**ELECTROTYPERS**  
Stereotypers  
Photo & Zinc Engraving

ALSO LEADS SUGS, BRASS RULE

BOX WOOD WOOD & METAL FURNITURE

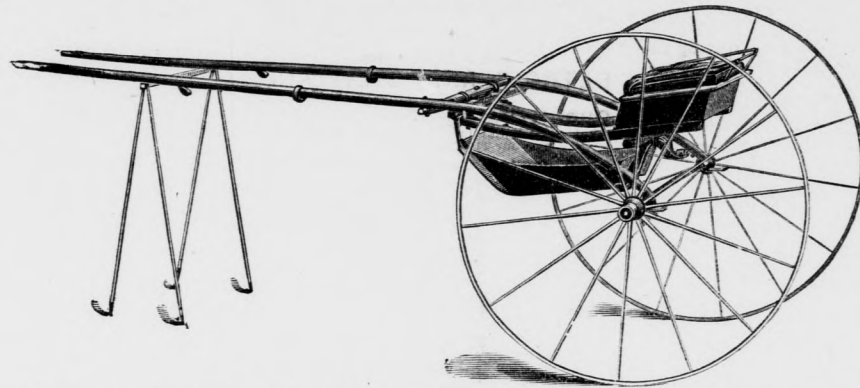
MAPLE, ERECT GRAND RAPIDS MICH.

## Our New Flag Cigar

GOOD FIVE CENT CIGAR.

To introduce this brand we will give free with each order for 1,000 at \$35

**The Fauntleroy Cart.**



This Cart is especially adapted to Michigan roads, will seat two passengers and is attractive in appearance.

REMEMBER—The cart is given free with 1,000 of our New Flag cigars at \$35.

**W. J. QUAN & CO.,**

49 and 51 Michigan Avenue, Chicago, Ill.

**H. SCHNEIDER & CO.,**

Manufacturers of the famous

**Dick and George,  
Elks' Social Session**

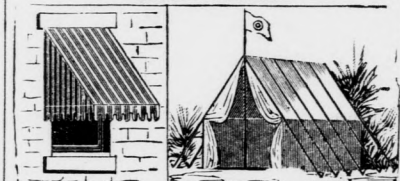
And other Popular Brands of Cigars, and  
Jobbers of All Brands of

**Fine Cut, Plug and  
Smoking Tobaccos**

21 Monroe St., Grand Rapids.

**WHIPS AND LASHES.**  
Lowest Prices for Mail Orders.  
GRAHAM ROYS,  
54 Lake Ave., Grand Rapids.

**AWNINGS  
AND TENTS.**



Horse and Wagon Covers, Water Proof Coats, Buggy  
Aprons, Wide Cotton Ducks, etc. Send for Illustrated  
Catalogue.

**Chas. A. Coyé,**  
Telephone 106. 11 Pearl St.

**G. R. ICE & COAL CO.,**

Wholesale and Retail Dealers.

Now—Before any Advance—Write for  
Prices on Coal.

**Grand Rapids Ice & Coal Co.,**

52 PEARL ST.

**MAGIC COFFEE ROASTER**

The most practical  
hand Roaster in the  
world. Thousands in  
use—giving satisfaction.  
They are simple,  
durable and econom-  
ical. No grocer  
should be without  
one. Roasts coffee  
and pea-nuts to per-  
fection.

Address for Cata-  
logue and prices,  
Robt. S. West,

48-50 Long St.,  
Cleveland, Ohio.

**HARVEY & HEYSTEK**

JOBBERS IN

**Wall Paper and**

**Paints, Oils, Etc.**

We are Offering to the Trade some  
SPECIAL BARGAINS in Wall Paper at  
Less than Manufacturers' Prices. Your  
Correspondence is Solicited.

74 and 76 Ottawa St.,

Grand Rapids, Mich.



## Amboy Cheese.

We have the pleasure to advise the trade that we have received the agency and sole control in this State of the "Amboy" Cheese, handled for many years by Messrs. Wm. Sears & Co. The quality of this brand has always been kept uniform and in every sense "Strictly Full Cream," making it so well and favorably known and appreciated by the trade that no further recommendation or guarantee is necessary.

## Acme Cheese.

We are also the Sole Agents for the "Acme" Cheese, made in Herkimer Co., N. Y. This brand is a Strictly Full Cream Cheese and cannot fail to give satisfaction.

Please send us your orders.

Lemon, Hoops & Peters.  
Grand Rapids, April 24, 1889.

**W. STEELE**

**Packing and Provision Co.**

**GRAND RAPIDS, MICH.**

WHOLESALE DEALERS IN

Fresh and Salt Beef, Fresh and Salt Pork, Pork Loins, Dry Salt  
Pork, Hams, Shoulders, Bacon, Boneless Ham, Sausage

of all Kinds, Dried Beef for Slicing.

**LARD**

strictly Pure and Warranted, in tierces, barrels, half-bbls., 50 lb. cans, 30 lb. cans, 3, 5 and 10 lb. pails

**Pickled Pigs' Feet, Tripe, Etc.**

Our prices for first-class goods are very low and all goods are warranted first-class in every instance. When in Grand Rapids, give us a call and look over our establishment. Write us for prices.

C. A. LAMB, Grand Rapids, Mich. FRED CLOCK, Chicago, Ill. F. J. LAMB & CO., Grand Rapids, Mich.

**C. A. LAMB & CO.,**

Wholesale and Commission

**Fruits**

—AND—

**Produce.**

56 and 58 So. Ionia St., Grand Rapids, Mich.

**Our Specialties:**

CALIFORNIA FRUITS,  
ORANGES, LEMONS,  
BANANAS AND BERRIES.

**EDWIN FALLAS,**

JOBBER OF

Butter, Eggs, Oranges, Lemons, Bananas, Mince Meat, Nuts, Figs, Etc.

Eggs Crate Factory in connection. Price List furnished  
on application.

Mail Orders Filled Carefully and Promptly at Lowest Market Price.

Cold Storage at Nos. 217 and 219 Livingstone St.

Office and Salesroom, No. 9 Ionia St., Grand Rapids, Mich.

**C. H. CORNELL,**

(Successor to CORNELL & KERRY.)  
Wholesale and Commission

**Fruits and Produce.**

Agent for the Wayland Cheese.

30 NORTH IONIA STREET, GRAND RAPIDS, MICH.  
TELEPHONE 253.

**ALFRED J. BROWN,**

WHOLESALE DEALER IN

**Foreign, Tropical and California  
FRUITS.**



Headquarters for Bananas.

16 AND 18 NORTH DIVISION ST. GRAND RAPIDS, MICH.

**THEO. B. GOOSSEN,**

WHOLESALE

Produce Commission Merchant,

BROKER IN LUMBER.

Orders for Potatoes, Cabbage and Apples, in Car Lots, solicited.  
Butter and Eggs, Oranges Lemons and Bananas a specialty.

33 OTTAWA STREET,  
Telephone 269. GRAND RAPIDS, MICH.

**Grand Rapids Fruit and Produce Co.,**

(SUCCESSOR TO GEO. E. HOWES & CO.)

Jobbers of

**FOREIGN FRUITS.**

Oranges, Lemons and Bananas a Specialty.

3 NORTH IONIA ST., GRAND RAPIDS.

**MOSELEY BROS.,**

—WHOLESALE—

**Fruits, Seeds, Oysters & Produce.**

All kinds of Field Seeds a Specialty.

If you are in market to buy or sell Clover Seed, Beans or Potatoes, will be  
pleased to hear from you.

26, 28, 30 and 32 Ottawa St., GRAND RAPIDS.

**FIRE! FIRE!**

We are selling the BEST RUBBER HOSE in  
3-4, 1, 11-4, 11-2, 2 and 21-2 inch. Cotton Mill  
Hose, Rubber Lined; also unlined Linen Hose, in all  
sizes, for fire protection.

**Our Prices are Rock Bottom**

We have the Best Lubricators, Grease and Oil  
Cups, Lath and Fodder Yarn, Saw Gummers, and  
the best General Stock of Mill Supplies in this State.

AGENTS FOR STEWART'S BEADY ROOFING, DEAFENING FELT AND  
SHEATHING, IRON FIBRE PAINT AND CEMENT. BEST  
OF THE KIND IN USE.

**SAMUEL LYON.**











The Traveling Man at St. Peter's.  
When the last order is entered upon that great, great book.  
Kept by the angels on high.  
And the last town is made and the last "excess" paid.  
And the last freight caught on the "fly."  
And the expense account shows the proper amount.  
In keeping with the cost of the trip.  
And St. Peter meets you as you get out of the bus.  
And silently snatches your "grip."  
And you're let through the door, weary and sore.  
Tired out with life's race all up hill.  
Will the angel who meets you, smilingly greet you.  
With the remark, "We've just ordered a bill!"  
Will the sheets be wet and the rooms all damp.  
Can cats be contracted in heaven?  
Will we each get a girl, one sweet little pearl,  
Or will we be allowed six or seven?  
All these things are of interest to "the boys," you know.  
And the inquiry respectfully made is.  
Will the drummers feel at home in that beautiful land.  
Or must they "double back" down to hades?

#### Four Bad Drummers Enjoy a Little Side Show.

"The Wayfarer," in the Hotel Register.  
They were new;  
Those two.  
Got on at Clyde and she was a bride;  
That was plain as preachin'.  
First time in a sleeper, too,  
That everyone knew  
At first sight.  
She'd a frightened, shy, round-eye stare.  
As she took in the upholstery  
And things and fixin's.  
He acted like he didn't much care,  
Tried to sling style, like,  
And called the porter "Mike."  
Same as if he'd done it forty year.  
Tried hard, they did, to "pear"  
Old married folks, but they felt queer.  
That was evident.  
Had a whole section  
And talked right out loud, they did,  
Before the crowd.  
'Bout which'd have the upper berth.  
She said she'd take it.  
"All right," Porter said he'd make it  
Up 's soon's he could.  
Then he, that is, the groom,  
Sorter saunter'd 't the smoking-room  
Like an old husband 'd do.  
Kinder to carry out this same idee,  
But she—  
She had a yearn, a reg'lar yearn  
On her eyes;  
But one couldn't learn  
Whether it was for him or her mother.  
In the smokin' room were four  
Bad drummers. Bad to the core:  
For mischief.  
Onto him? Why, sure!  
But innocent like, as if they thought  
Him one of themselves, they brought  
Their wits to work (an' drummers  
Without wits are scarce).  
They told fairy tales, worked out to fit  
The situation. He heard the most of it  
And tried to look unconcerned.  
But his cigar  
Kinder went out  
An' he followed—seeming to doubt  
As to things being safe 'round there  
With all those bad men.  
"T any rate his face  
Was red as a beet  
When he mad—his retreat  
And came back to his place  
By his bride.  
The section was ready.  
An' he, frowning the porter aside,  
Helped his bride  
To the shelf.  
Some boosting and shining  
An' whispering and grinning  
Between 'em.  
An' then something resounding and  
sweet—  
Like a kiss.  
Some bald-headed son of a gun  
Of a drummer was watching the fun  
From upper eleven.  
He sightfully uttered "Yum! Yum!"  
Then drew in his head.  
Was he mad?  
Well he was white! Just as white as  
his shirt.  
Was this groom.  
Ha! What is he at?  
Well, he casts off the fastening wires  
And quicker'n lightning he fires  
That berth, bride and all, to the top,  
And the latch snaps in place with a  
click.  
"B'GOSH! SHE IS SAFE!"  
Smothered cries, thumps and bumps!  
"Oh, Gawd! Let me out!"  
He stands there, preplexed,  
Stunned, dumb with dismay.  
What next  
Will he do?  
"Porter!"  
"Yes, sah?"  
"My wife! Ha! She's up there!"  
"Get her out! Gawd!"  
"Five dollars! Here!"  
But the catch sticks.  
And the porter rains licks  
With his head. Yes, it starts!  
"My Gawd! She is dead!"  
Well, hardly.  
Her tongue was alive, and in trim  
And the way that she gave it to him  
Was a caution to scolds.  
Then she threatened him with her big  
brother.  
Then burst into tears  
And remarked that she wanted her  
mother.  
While the drummers all snored  
To show they ignored  
Little shows of the sort:  
As things sorter common where they  
were.  
And I heard him all night  
A whisperin' up from his pillow:  
"Aw! Ducky!"  
"What?"  
"I didn't intend for to kill—oo."  
"Bah!"  
"Forgive me."  
"Naw."  
"Aw."  
"Never! Shut up! I want to go to  
sleep."  
And the bad drummers all uttered  
"Me too!"

A Pair of Rippers.  
Shoe Dealer—Here's a hand-sewed shoe that can't be beat. It's what I call a ripper.  
Customer—The last pair I got here were rippers. You'll excuse me; but this time I want a pair that won't rip.

#### The Expenses of Running a Retail Store.

"Uncle George" in Boot and Shoe Recorder.  
The expenses of running a retail store should be calculated without regard to the sum total of the business transacted. Expenses is one thing, receipts is another, and to attempt the connection of the two is, of course, foolishness.  
In running a retail store either get a store too small or one too large.  
If you get one too small you will not have to hire as many clerks, nor buy as many goods, as if it were larger.  
If you get too large a store you can find plenty to keep your clerks and yourself busy in arranging stock, dusting, sweeping, paying rent, stocking up dummy cartons, and on rainy days when you can't exercise out of doors you can have a chance to practice walking, and other athletic exercises, such as swearing at a mark, etc.  
There are many advantages in plenty of room.  
In selecting a location be sure to have it where it will suit your personal convenience or your vanity to have it. Some slavish imitators and plodders prefer to locate where business is most likely to center, but this will be discerned at a glance as extremely cramped to originality and boldness of design. If it will tickle your pride to have a \$3,000 rent for a \$15,000 business, have it by all means—as long as possible. A man's pride should be respected. When he loses it he is a goner.  
The fitting up of a retail store is a trying operation, and one which draws heavily upon a man's thinking faculties. If he allows himself to become addicted to the thinking habit. This is a warning to those who brazenly set out to think. If thinking was to be done away with the fitting up of a retail store would become a matter of comparative ease and conducive to peaceful repose of mind.  
Don't fail to get furniture of some kind. Shoe cases and barrels are all right enough for customers, but you and your clerks need a plush covered lounge and a reclining chair each. It will make customers mad, however, unless you give them a little something in the furniture line, so perhaps it would be well to furnish an umbrella rack, a sand box, and an advertising screen or two for customers to enjoy. Customers are not all bad.  
These expenses can be easily met as soon as your income affords you the amount, or, if you have it in the first place you can pay the bills, if you can't get trusted.  
Having now modestly but firmly located and furnished the store, let us proceed to stock it. This is a mere matter of form but should be attended to. A postal card casually dropped into the postoffice, and addressed to a wholesale concern, will bring one or more drummers. They are pestiferous and unnecessary, but as they save you the expense of going to market you can use them. You can get credit of them easier than you can if you go to market, but, of course, this is not to the point, and I really should not have taken your time and mine in referring to it. By repeating the postal card act you will stock your store comfortably, quickly and completely.  
When it is observed how easily all the foregoing operations are rendered by following my plans, can anybody hesitate?

Now to run such a store as I have described, you will have to employ more or less clerks.  
Some may not have considered this point.  
The number depends upon the amount of work each does and size of the store. By visiting some other town and noting the number of square feet in a certain store, and counting the clerks, you will get an idea of how many clerks are necessary for that store.  
The wages of clerks is an item which some would consider closely and some others would not. Here is an opportunity for amusement and instruction, which far be it from me to remove. Let every retailer guess how much it is right to pay retail clerks. Those sending the most answers will be mentioned in this journal. But, on second thought, as there is only one correct answer, I will save the gentle and untutored reader the trouble of guessing. The answer is—let the clerks decide. This saves employers from bickering and dissatisfaction on the part of employees.  
Advertising is one of the most pernicious evils of this age. I have known retailers to be wiped out on account of it. Their competitors advertised.  
Let this fact be an awful example to those about to embark in advertising in the retail business.  
Besides, advertising is expensive.  
Trade journals are, each year, increasing and going more and more into the hands of retailers. This is something which is of such awful moment as to make us pause. When we consider the amount of direct tax which these publications are, and that something like \$50,000 are yearly extorted from retail merchants thereby, who would otherwise have sufficient funds to buy a State House in a few years, the picture is appalling and grievous. Let the expense of the trade journal subscription be considered prayerfully, and if you must have one borrow it of your neighbor.  
Wrapping paper should be seriously thought of in calculating the expenses of running a retail store. I have known retailers to save enough in a year by using old and second-hand paper, and acclimated twine, to buy a hair cut and shave. Those who feel unable to afford these luxuries are urgently requested to ponder on the foregoing.

Kerosene, gas and electric lights should only be used at night and when too dark to see clearly. The more you use the more expensive, excepting in the case of gas. Gas is always the same price, whether you use it or not. It is well to have all three kinds, so that when one is shut off you will not be entirely in gloom. Coal and wood should be used for heating purposes only. They do not give a satisfactory result when put to any other uses in a retail store.  
Considerable can be saved in the ice bill by getting around early in the morning before your neighbors have got down to business. Ice left unlabelled on the sidewalk is public property. Some consider ice-water unhealthy, but it is usually those whose neighbors are either early birds or don't take any ice. It is remarkable how unhealthy a thing can become when it costs money. I have

known men being saved from the demon rum on this principle.  
I think that I have covered the field of expenses pretty thoroughly, and my mind is relieved. When I know that I have really helped a struggling wayfarer and human brother I always feel better. If anybody wants to copy this essay and get first prize he can have my written consent by enclosing a considerable amount in cash or stamps, to this address.

#### The Value of Time.

From the American Storekeeper.  
It has come to be a custom for men with lives not wholly exemplary, and there are many who belong to that class, to bring themselves up with a round mental turn the last of January, and make a more or less accurate mental inventory of life—their stock in trade. Careful business men make an inventory of their stock once in twelve months. Very careful business men frequently make an inventory at more frequent periods than that. It is with a great sense of satisfaction that such business men are able to see exactly where they stand. The indefiniteness with which many business men are surrounded is distressing. Do they know how much they are worth? Do they know that a certain line of goods they hold at \$1 is really worth more, and that the market on another line of goods has so fallen off that their price for them is exorbitant? No, they know not these things, and still they wonder that young Mr. Brightmind can outstrip them in the commercial race, where he lacks their years in experience. Once each year it is very desirable that a business man's property should be scheduled at a fair and honest value. Some things should be marked up; some things should be closed out, and some laid away against the time when there will come a sure demand. Book accounts should, in particular, be closely examined. Those which are palpably not collectable should be closed into profit and loss. Those concerning whose value there is a question should be closed in the suspense account. In this way only can an accurate value of the year's work be obtained. By such an accurate estimate should merchants learn the value of time. How cheaply it is held by most people! what a slight comprehension do they seem to have of its flight! If more merchants could be brought to an adequate conception of the value of time and of the necessity of repeated and urgent activity between the ages of thirty and forty, there would be more rich middle-aged business men in the country.

Repaying.  
Because I have kissed you, Mingullo,  
My mother is scolding me so.  
Quick! quick! give me back the kiss, darling.  
I gave you a short time ago.  
As it's done, we've got to undo it.  
For what, you see, is so wrong?  
But a kiss given back to the giver.  
After all, is not much of a loss.  
But, heyday! Mingullo! what's this, sir?  
Why, here we are, worse than before!  
I bade you restore me my kiss, sir.  
And now—you have taken two more!

**WHY WEAR PANTS**  
That do not fit or wear satisfactorily, when you can buy the Detroit Brand, that are perfect in style and workmanship.

**JACOB BROWN & CO'S**  
DETROIT

PERFECT FIT.  
Superior Make  
**PANTS and OVERALLS.**  
ASK FOR THEM!

Advertising Cards and Specialties.  
We carry a larger stock of these goods than any other house in this country.  
Are Manufacturers, Importers and Publishers of 7,000 styles. Catalogue free. Samples we charge at cost and allow a rebate after we receive orders sufficient to justify us.  
AGENTS WANTED.  
Novelty Card and Advertising Co.,  
103-5-7 Monroe St., Chicago, Ill.

**TIME TABLES.**

**Grand Rapids & Indiana.**

GOING NORTH.	Arrives.	Leaves.
Traverse City & Mackinaw.....	7:30 a m	7:30 a m
Traverse City & Mackinaw.....	9:05 a m	11:30 a m
From Cincinnati.....	5:50 p m	
For Potoskey & Mackinaw City.....	3:15 p m	5:00 p m
7:30 a. m. train has chair car for Potoskey & Mackinaw City.		
11:30 a. m. train has chair car for Potoskey & Mackinaw City.		
5:00 p. m. train has sleeping car for Potoskey & Mackinaw City.		

**GOING SOUTH.**

Cincinnati Express.....	7:00 a m	7:00 a m
Fort Wayne Express.....	12:45 a m	12:45 a m
Cincinnati Express.....	4:40 p m	5:00 p m
From Traverse City.....	10:40 p m	
7:00 a m train has parlor chair car for Cincinnati.		
5:00 p m train has Woodruff sleeper for Cincinnati.		
5:00 p. m. train connects with M. C. R. R. at Kalamazoo for Battle Creek, Jackson, Detroit and Canadian points, arriving in Detroit at 10:45 p. m.		
Sleeping car rates—\$1.50 to Potoskey or Mackinaw City; \$2 to Cincinnati.		
Trains daily except Sunday.		

**Muskegon, Grand Rapids & Indiana.**

Leave.	Arrive.
7:00 a m.....	10:15 a m
11:15 a m.....	3:45 p m
5:30 p m.....	8:45 p m

Leaving time at Bridge street depot 7 minutes later.  
C. L. Lockwood, Gen'l Pass. Agent.

**Detroit, Grand Haven & Milwaukee.**

GOING WEST.	Arrives.	Leaves.
Morning Express.....	1:05 p m	1:10 p m
Through Mail.....	5:00 p m	5:10 p m
Steamboat Express.....	10:40 p m	10:45 p m
Night Express.....	6:50 a m	7:05 a m
Mixed.....	7:45 a m	7:55 a m

**GOING EAST.**

Detroit Express.....	6:45 a m	6:50 a m
Through Mail.....	10:30 a m	10:30 a m
Evening Express.....	3:40 p m	3:50 p m
Limited Express.....	6:25 p m	6:30 p m

Daily, Sundays excepted "Daily."  
Detroit Express has parlor car to Detroit, making direct connections for all points. East, arriving in New York 10:10 a. m. next day. Limited Express, East, has through sleeper to Detroit, connecting at Milwaukee Junction with through sleeper to Toronto, and at Detroit for through sleeper to Niagara Falls.  
Through tickets and sleeping car berths secured at D. G. H. & M. R. Y. office, 21 Monroe St., and at the depot.  
Jas. CAMPBELL, City Passenger Agent.

**Toledo, Ann Arbor & Northern.**  
For Toledo and all points South and East, take the Toledo, Ann Arbor & North Michigan Railway from Owasco Junction. Sure connections at above point with trains of D. G. H. & M. R. and connections at Toledo with evening trains for Cleveland, Buffalo, Columbus, Dayton, Cincinnati, Pittsburg, Creston, Orville and all prominent points on connecting lines.  
A. J. FAISLEY, Gen'l Pass. Agent

## P. STEKETEE & SONS,

WHOLESALE

### Dry Goods and Notions,

83 Monroe St. and 10, 12, 14, 16 & 18 Fountain St.,

Grand Rapids, Mich.

New Line of Prints, Seersuckers, Toile Du Nord, Gingham, Dress Goods, Hosiery, Underwear, White Goods, Laces, Embroideries and Full Line of Neck Wear.

**Bags.** Warps, Geese Feathers, Waddings, Balts and Twines.  
STARK, FRANKLINVILLE, AMERICAN, HOOKER, BURLAPS.  
Sole Agents for Valley City and Georgia Bags. Mail orders receive prompt and careful attention.

## PERKINS & HESS

DEALERS IN

### Hides, Furs, Wool & Tallow,

NOS. 122 and 124 LOUIS STREET, GRAND RAPIDS, MICHIGAN.  
WE CARRY A STOCK OF CAME TALLOW FOR MILL USE.

## Michigan Fire and Marine Insurance Co.

ORGANIZED 1881.

CASH CAPITAL \$400,000.

CASH ASSETS OVER \$700,000.

LOSSES PAID \$500,000.

D. Whitney, Jr., President. Eugene Harbeck, Sec'y.

The Directors of "The Michigan" are representative business men of our own State.

Fair Contracts, Equitable Rates, Prompt Settlements,

### Insure in "The Michigan."

Done in Good Style.  
The following is an extract from a circular lately issued by a well-known coal company:  
"All coal shipped from this mine is carefully polished by experienced artists in their line, and every lump neatly wrapped in tissue paper. Particular care is exercised to have each nugget reach the consignee, sparkling in all its pristine splendor. If you are desirous of possessing any of these gems, fresh from our lapidary, an order to the writer will receive immediate attention. A reward of no small amount is offered for any paste specimens found after a strict microscopic search."  
IF YOU WANT COAL IN CAR LOTS WRITE FOR MY CIRCULAR.  
MAIN OFFICE, 54 PEARL ST., GRAND RAPIDS, MICH.

## I. M. CLARK & SON,

### WE ARE HEADQUARTERS

FOR

## Teas Syrups Molasses

### Wholesale Grocers

If our Travelers do not see you regularly, send for our Samples and Prices before purchasing elsewhere. We will surprise you.  
Mail Orders always receive prompt attention and lowest possible prices.

## Nuts

Putnam & Brooks.



### THE OLD RELIABLE

PUT UP IN

Boxes, Cans, Pails, Kegs, Half Barrels and Barrels.

Send for sample of the celebrated

### Frazer Carriage Grease

The Frazer Goods Handled by the Jobbing Trade Everywhere.

## CANDY!

We manufacture a full line, carry a heavy stock, and warrant our goods to be STRICTLY PURE and first class.

PUTNAM & BROOKS.

### No Chemicals.



## W. BAKER & CO.'S

### Breakfast Cocoa

Is absolutely pure

and it is soluble.

To increase the solubility of the powdered cocoa, various expedients are employed, most of them being based upon the action of some alkali, potash, soda or even ammonia. Cocoa which has been prepared by one of these chemical processes can usually be recognized at once by the distinct alkaline reaction of the infusion in water.

### W. Baker & Co.'s Breakfast Cocoa

is manufactured from the first stage to the last by perfect mechanical processes, no chemical being used in its preparation. By one of the most ingenious of these mechanical processes the greatest degree of fineness is secured without the sacrifice of the attractive and beautiful red color which is characteristic of an absolutely pure and natural cocoa.

W. Baker & Co., Dorchester, Mass.

### Seventeen Years on the Market

With a steady increase in demand.

## Jennings' Flavoring Extracts

ARE ALWAYS RELIABLE AND UNIFORM IN QUALITY AND PRICE, BEING MADE EXCLUSIVELY FROM THE FINEST FRUIT THAT GROW CANNOT BE OTHERWISE THAN THE FINEST FLAVORS PRODUCED.

Dealers will always find Jennings' Extracts saleable and profitable goods to add to their stock. Order through your Jobber or direct from

## Jennings & Smith,

Grand Rapids, Mich.

SEE QUOTATIONS THIS PAPER.

To dealers and Consumers;  
Our offer of \$1000.00  
reward for shoddy or spurious leather  
of any kind found in any shoe made  
by us has never been claimed and  
is still continued.  
Yours truly,  
Jennings & Smith  
Detroit, May 1889.