DO YOU WANT A SHOWCASE?



SFECIAL OFFER—This style of oval case; bestuality; all glass, heavy double thick; panel of iding doors; full length mirrors and spring hinges lid cherry or walnut frame, with or without meta mers, extra heavy base; silvetta trimmings feet long, 28 inches wide, 15 inches high. Price.

106 Kent St., - Grand Rapids, Mich.

Base Balls, Rubber Balls, Marbles.

Base Ball Bats, Fishing Tackle,

Archery. BOXING GLOVES. STATIONERY.

Katon, Lyon & Go., 20 and 22 Monroe St. GRAND RAPIDS, - MICH.

"Our Leader"

The Finest 5-Cent Cigar on the Market.

MANUFACTURED BY J. E. Kenning & Co, 56 CANAL ST.

Fresh and Salt

Ocean Fish Watch Maker

Mail orders receive prompt attention. See quotations in another column. GRAND RAPIDS.

Grand Rapids, Mich.

A. J. BOWNE, President.

GEO. C. PIERCE, Vice President.

CAPITAL, - - - \$300,000.

Transacts a general banking business.

Make a Specialty of Collections. Account of Country Merchants Solicited. Daniel G. Garnsey,

EXPERT ACCOUNTANT

Adjuster of Fire Losses. Twenty Years Experience. References furnished if desired. 24 Fountain St., Grand Rapids, Mich.

Combination Heater is no experiment. Having been on the market five years, it now has a National Reputation as the BEST HEATER in

WILLIAM MILLER, Agent, 24 South Ionia St.

Owl, Crown Prince, White Lily, Standard, Rye. Graham.

Bolted Meal, Feed, Etc.

MAIL ORDERS SOLICITED.

NEWAYGO ROLLER MILLS.

WANTED!

We want stocks of goods in exchange for \$100,000 worth of productive real estate in Lansing city property and improved farms.

GRAND RAPIDS

W. W. HUELSTER, Prop.

We make a specialty of

Shelf Boxes.

OFFICE AND FACTORY,

GRAND RAPIDS, MICH.

Millers, Attention

FREE FROM ALL ARTIFICIAL FLAVORING

EVERY CIGAR BRANDED.

FREE SMOKING, MILD AND RICH.

For Sale by 20,000 Druggists throughout the

J. H. I. Cigar.

Hazeltine & Perkins Drug Co.,

Wholesale Agts., Grand Rapids

We are making a Middlings

Purifier and Flour Dresser that

will save you their cost at least

They are guaranteed to do

more work in less space (with

less power and less waste)

than any other machines of

Send for descriptive cata-

Martin's Middlings Purifier Co.,

GRAND RAPIDS, MICH.

EDMUND B. DIKEMAN

44 CANAL ST.,

Grand Rapids, - Mich.

FLINT, Mich.. April 9, 1889.
To Whom it May Concern:
We, the undersimed committee, selected by Geo. T. Warren & Co. to canvas the list of names and select one for a Cigar Label from the many names sent in by the contestants, have this day selected the following, viz: EDITOR'S CHOICE, sent in by Sig Wolf, of Toledo, Ohio.

OUR NEW BRAND OF CIGARS

"EDITOR'S CHOICE"

"EDITOR'S CHOICE."

on, Editor Flint Journa

three times each year.

logue with testimonials.

their class



Dealers

Show Case

MAKERS.

Will be ready for shipment in about

Price, Thirty-Three Dollars per Thousand.

We shall be pleased to receive a sample order from you. Yours respectfully, Geo. T. Warren & Co.

G. M. MUNGER & CO. GRAND RAPIDS.

Successors to Allen's Laundry.

Mail and Express orders attended to with p omptness. Nice Work, Quick Time Satisfaction Guaranteed.

W. E. HALL, Jr., - - Manager

Read! Ponder!-- Then Act!

OFFICE OF KING & COOPER, Fancy Grocers.

St. Joseph, Mich., Feb. 23, 1889. DANIEL LYNCH, Grand Rapids:

DEAR SIR-Permit us to congratulate you upon the trade we are working up on your Imperial Baking Powder. We have had it tested by the most competent cooks in the city and they pronounce it fully equal to any powder on the market;

Yours very truly, KING & COOPER.

And let the heart have its say; That you will not wipe away.

R. A. CLARK & CO.
Real Estate Brokers Lansing Mich.

Paper - Box - Factory,

Paper Boxes of Every Description Made to

Confectionery, Millinery and

All work guaranteed first class and at low prices. Write or call for estimates on anything you may want in my line. Telephone 850.

BARNETT BROS.



Water Street, CHICAGO.

Commission Merchants

AND DEALERS IN

FRUITS.

We handle all lines of Foreign and Domestic.

ORDERS PROMPTLY FILLED AND CONSIGNMENTS SOLICITED.

DOUBLE YOUR SALES BY INTRO-DUCING IN YOUR CIGAR

GEO. MOEBS & CO., DETROIT.

a trial order. Mention

HEYMAN & GOMPANY

Prices Lower than Ever

QUALITY THE BEST.

Write for Prices. 63-65 CANAL ST.

Voigt, Herpolsheimer & Co.,

Dry Goods STAPLE and FANCY.

Overalls, Pants, Etc.,

OUR OWN MAKE. A COMPLETE LINE OF

Fancy Crockery and Fancy Woodenware

OUR OWN IMPORTATION. Inspection Solicited. Chicago and Detroit prices guaranteed.

THE OLD FLAG.

ou're man enough, for a tear in your eye

ou're man enough; for a thrill that goes To your very finger tips— Ay! the lump just then in your throat that rose Spoke more than your parted lips Lift up the boy on your shoulder, high,

And show him the faded shred-Those stripes would be red as the sunset sky If Death could have died them red, The man that bore it with Death has lain This twenty years and more;-

He died that the work should not be vain

Of the men who bore it before. The man that bears it is bent and old. And ragged his beard and gray,-But look at his eye-fire, young and bold, At the tune that he hears them play.

The old tune thunders through all the air. And strikes right in to the heart :-If ever it calls for you, boy, be there Be there and ready to start.

Off with your hat as the flag goes by

Uncover the youngster's head! Teach him to hold it holy and high, For the sake of its sacred dead,

Japan Rice.

The staple food of Japan is rice, and

it is grown throughout the empire, not only wherever irrigation is possible, but the species known as upland rice is grown on high, dry ground, needing no irrigation, just as wheat is grown in America. In this consular district, Nagasaki, says John M. Burch, United States consul, the lowland variety of rice and the best rice in Japan is grown, and in such quantities that it is becoming a well are not the ones to wait. When which it is grown in this district are

small—the largest seldom being over onefourth of an acre in area—and lie almost entirely under water from the time the seedling is planted in May or June until the ripened grain is harvested in October or November. The water so necessary is conducted to the fields, which have raised borders, by means of conduits from numerous streams, or, in times of drought, from basins, which have been constructed to retain the contents of these streams flooded during the rainy season. The sides of the numerous hills surrounding this city are laid out in terraces, and into the levels which are intended for rice, the water collected on the higher grounds is led by conduits. Slide on the rail; don't lean on it. You the quantity being regulated by means of dams provided with flood gates, so as

a man ascending the float boards.

without cultivation during the winter season, are dug up and begin to be pre-

pared for rice sowing. In digging the

pose a mattock-shaped agricultural imple-

ment universally used in Japan. This

implement is used as our laborers use the

to be let on or shut off at pleasure. On the level plains in the interior of the island of Keirshin, irrigation, however, is not so easy, the farmers being compelled to pump the water to the higher level of their fields from the streams or reservoirs. The pump in universal use resembles a water wheel, or a steamer's paddle wheel, and is made to revolve by

In the spring, about the month of March, the fields, which have been left ourself. The store is made and kept full of ostly things to serve the people who ome. But the merchant will not get the them first. The thing to think of, then, is to please them. Whoever and whatever fails to please them is in the way.

Are you in the way? Many who come to mattock, or the blade may be fastened to the store have beautiful homes with soft a wooden beam, thus forming a plow. which is drawn by a horse or an ox. used to gentle ways. They are hurt by The broken ground is then thorrude behavior and frightful noise. They oughly saturated with a liquid manure, consisting of all sorts of refuse, such as night soil mixed with bathing water, rotten grass, bamboo leaves, and when rotten grass, bamboo leaves, and when dried by the sun the ground is again dug up and flooded with water to the depth of three inches. Through the slush is drawn an agricultural implement somewhat resembling a harrow, for the purpose of disintegrating the soil and thoroughly mixing the manure with it. The soil is now ready to receive the seedlings, which have been grown from it. The soil is now ready to receive the seedlings, which have been grown from the seed rice. The seed rice, being soaked until ready to sprout, is sown in very heavily manured patches of ground. covered with water during the night, and drained off during the day; and when the covered with water during the day; and when the covered with water during the night, and drained off during the day; and when the covered with water during the night, and drained off during the day; and when the covered with water during the night, and drained off during the day; and when the covered with water during the night, and drained off during the day; and when the covered with water during the night, and drained off during the day; and when the covered with water during the night, and the store will be to you a school of the covered with water during the night, and the store will be to you a school of the covered with water during the night, and the store will be to you a school of the covered with water during the night, and the store and the merchant, it is better for you to learn to do your work and waiting in pleasant ways. It is better for you that the store should be a school in which you shall learn to be agreeable. If you go by the book, the store will be to you a school of the covered with water during the night, and the covered with water during the night.

on end, which form the cleaner. The

food rice is also further cleaned by pounding it with a pestle, in a mortar-shaped vessel, and where a number of

pestles are used in as many mortars, they

are set in motion by water or steam

The Boy in a Modern Store.

waiting, be ready to catch the first sign

about you: be quick to understand what

is wanted, move on the instant, and act

the right, and be gentle about it; turn

you meet anybody, but don't lose time; dodge in and out wherever there's room.

dawdle. Never go two and two. There isn't room or time in business for that.

Keep a good look-out ahead.

the sprouts are six inches high, which is both manners and work. in the month of May, they are transboth manners and work.

*From "A Text Book for Merchants, Salesmen, etc." by
Mr. J. E. Powers.

He was tired out, disgusted with business life, and, in fact, life of almost any planted into the prepared fields as shal-lowly as possible (the number depending What Becomes of Old Leather? on the quality of the ground), in tufts of several plants, about six inches apart, and arranged in such a way that all the roots are of the same length. The work is done by all the members who are able or dust-heaps. This is, in a great measto wade about in the water. The rice sprouts thus planted require a great deal of leather, which are taken to mills, would have surprised and shocked that of manuring and cultivating before they put forth the ripened ear. It is estimated dust; to this is added about 40 per cent. leader of fashion and society could she put forth the ripened ear. It is estimated that from the planting time until the harvest, in November, the fields are hoed subjected to a pressure of 6,000 or 10,000 failure to make a sale. He was weary harvest, in November, the fields are hoed once every two weeks, in order that they once every the prices of women to deceive even to the result of these efforts of women to deceive even to the practiced shoe salesman as to the size of their feet; and as the door suddenly opened to admit a trimly-built and pretable to the practiced shoe salesman as to the size of their feet; and as the door suddenly opened to admit a trimly-built and pretable to the practiced shoe salesman as to the size of their feet; and as the practiced shoe salesman as to the size of their feet; and as the door suddenly opened to admit a trimly-built and pretable to the practiced shoe salesman as to the size of their feet; and as the door suddenly opened to admit a trimly-built and pretable to the practiced shoe salesman as to the size of their feet; and as the door suddenly sisting of a mixture of everything which, though the original cost is greater, it is supposed to possess fertilizing qualities, but of which night-soil is the principal ingredient.

In September the fields are permitted to become dry, and in October and November, when the ears present a yellow the grain is controlled to the grain is supposed to possess fertilizing qualities, but of which night-soil is the principal ingredient.

In September the fields are permitted to become dry, and in October and November, when the ears present a yellow the grain is controlled to the grain is controlled to the grain is controlled to the grain in the original cost is greater, are yellow the end cheaper, we should non-sense toe, low, broad heel, high-cut vamp, hand-welted 'sole, Dongola kid, and with buttons, if you please."

The clerk's whole system received a severe shock at this unusually succinct severe shock at the original s color, the grain is cut by an agricultural lished tanners are now stamping theirs just about to obtain by shrewd question-implement resembling a sickle, dried on with a trade mark, which is some guaring. He recovered, however, sufficiently the fields as our farmers cure the newly cut grain, made into bundles, and taken man will put his name or trade mark on "I have been wearing," said the trim that it may be bettered. to the farm-yards. The heads are then pulled from the straw by drawing the bundles through a comblike arrangement of wooden or iron teeth, hulled or thrashed by spreading them on a mat to enable those who desire to buy sure it is much smaller than I ought to be wearing, and I think I'll have this secure what they want, namely, a reliable through a 3 °C.' and if that is not large enough, a 334 °D.'."

thrashed by spreading them on a mat article at a moderate cost. and beating them with a flail, and separated from the chaff by running the What we lack in natural arated from the chaff by running the thrashed grain through a machine made usually be made up in industry. A too great; the shoe clerk of long export two bamboo baskets, placed one upon dwarf will keep pace with a giant, if he perience lay upon one of the gorgeously upholstered divans, cold and lifeless.

It is a lazy faith that only believes, and never prompts one to work. Life upholstered divans, cold and lifeless.

ROCKFELLER'S WEALTH. Once a Book-keeper, Now the Richest

Man on Earth.

wealth is thought to have been reached by John D. Rockfeller-who must, therefore, have displaced the Vanderbilt boys to the Germans, wine to the French and A boy can do some things better than a man. These things are given to boys to do; but boys who do them well are scarce.

The boy in a ladden form of the country and spide the post as rival claimants for the honor of being accounted the richest man on the wealthier Chinese and Mandarins are the form that does them well and avoids. The boy that does them well and avoids earth. Rockfeller's wealth has increased annoying and hindering people is going to get on. If you take one thing at a time you will find it easy; and, before you know it, you will have mastered the art of being welcome as well as useful.

That is the way to learn everything.

Be ready quick to hear quick to may a large of the new world and avoids earth. Rockfeller's wealth has increased prepare their tea for use in the cup. The requisite quantity of leaves are first put in, a perforated silver lid, circular in form, is then placed over them to keep one of the marvels of the new world long before it was dreamed that he would ever reach the greatest height as a mil-That is the way to learn everything.

Be ready, quick to hear, quick to move, light on your feet, silent, respectful, faithful, good natured, speak with pleasant voice, and keep out of everybody's way. Keep your hands, face and clothes clean, and your hair and finger nails short. Have your handkerchief handy. Be quiet; be just as near nothing as you can; keep out of everybody's way. Get into the way of thinking you are working are reach the greatest height as a millionaire. A certain Dr. Rockfeller removed from the central part of Rhode Island less than forty years ago to establish himself and family in Cleveland.

John D. and William were his sons. John D. finished his boyhood in the Ohio city, and got his schooling there. Then he went to New York, and was proud to become a book-keeper in a little store for ind to prevent the aroma from eslication or id to prevent the aro can; keep out of everybody's way. Get into the way of thinking you are working for yourself. You are. If you do well, you are going to get on. It is your work. Don't slight it. You have to wait a good deal between jobs; and that is the hardest work you have to do. This is the way to make it easier: Find a comfortable waiting place, where you are handy in waiting place, where you are handy in sight and hearing, and rest while you porter in the same store had put his wait. Don't talk, or play, or whistle, or sing, or swing your feet, or scrape them time, Rockfeller thought he saw a forpossess, but also to qualify the water, as time, Rockfeller thought he saw a fortune in oil, and sold out his interest in very little good drinking water is to be on the floor, or make any sort of noise.

But you can't keep still. Don't try to.

But you can't keep still. Don't try to. Avoid getting tired by changing. Sit, porter, now the millionaire Samuel Anstand, walk about; get something to do. drews, then devoted all their time to oil the stand.

became his partner in another refinery.

The two refineries were presently joined, and a store was opened in that city for the sale of the oil they refined. with spirit till the job is done. Keep to They needed money to swing their plans with, and set off to find it. In Saginaw, out to the right, if there is room, when Mich., was Henry M. Flagler, sent there by a rich father-in-law to make his fortune in lumber and salt. He was not succeeding. The father-in-law heard of the Rockfellers, and, calling Flagler to Give way to everybody, but get there quickly. Be active, springy, light on new oil firm. From this stage in the quickly. Be active, springy, light on your feet. Get done with your errand. Be ready for what comes next. Don't dawdle. Never go two and two. There isn't room or time in business for that of a million, John D. Rockfeller rapidly Oon't You consummated his plan to control the oil product of the nation. The business grew so enormous that it was able to obslide on the rail; don't lean on it. You may put your hand on it going down, for safety, nothing more. Never go down two steps at a time. Step lightly.

Carry things with care. Touch them as little as you can. Never toss them. Carry papers carefully. Don't put them to your mouth, or rattle them. Whether busy or not, don't whistle, or sing or make any sort of noise, or talk without occasion. When you need to speak, go near and speak low. Don't shout. No matter what others do, go by the book yourself.

In Central Asia generally a kind of buillion or soup is made from this brick tea, being mixed in boiling water with salt, camel's milk, and often with flour to him, and that was Rockfeller. Refineries were bought right and left for stock or cash. All who, like Col. O. H. Payne, took stock, became rich; the others do, go by the book matter what others do, go by the book yourself. Standard built its pipe lines and defied the roads. The company is incorporated in many states and managed by the come. But the merchant will not get the chance to serve them unless he pleases them first. The thing to think of, then, the latest them to the whole them to be a serve that the head. William owns and lives at the beautiful Aspinwall estate at Tarry'own, just above the limits of New instead of hot, using lemon instead of Many who come to York City, on the Hudson. John D. lives vodki. They seldom use sugar, and never near Greenwich, on the sound, with a milk, cigarettes being furnished with it. carpets and elegant furniture. They are coterie of business associates, who come The tea sold in these tea houses is very to town every day in a private car that is good, and Russians swallow surprising fitted up like a club house on wheels. Henry M. Flagler, whose income is now time, with a proportionate quantity of about \$7,000,000 a year, has a grand house in town. These and the lesser magnates of the great oil trust are all a potent beverage, sending a glow all quiet, plain, democratic citizens, not one n puts on the airs of the average hotel clerk.

A Shoe Store Tragedy.

drained off during the high, which is book, the store will be to you a school of the sprouts are six inches high, which is sort; and as he viciously buttoned up the dainty specimens of artistic footwear It may have been noticed that now-adays very few old shoes and scraps of might have been heard to utter things in

What we lack in natural abilities may fied scream. The double shock had been

How to Drink Tea.

From "A Cup of Tea," by Joseph M. Walsh In China, tea is the regular beverage of all classes in the empire, while at the A New York paper makes the startling same time it administers to the luxury of statement that the pinnacle of earthly the epicure. It takes the place of beer and wine, and may be said to be to the Chinese what ale is to the English, beer

prepare their tea for use in the cup. The

met with in China.

The Japanese reduce the leaves to a fine powder and then infuse it in a porif you can. instead of waiting. That is easier. Besides, if you do it well, you will get promoted. They who do things refinery was not worth \$5,000, and was oftentimes the liquor and pulverized will get promoted. not paid for. John's brother William leaves are drank together. The Persians boil the leaves until the

liquor acquires a black color and bitterish taste, then they add fennel and anise seed, cloves and sugar to the decoction The Hindoos simply put the leaves in ething water and use the liquor imme-

diately without the addition of any other materials. In Thibet it is the custom to prepare boiled and used. "brick tea." This is known as

In Central Asia generally a kind of

wonderfully, and makes a delicious beverage.

The Russians have tea houses, which in many respects resemble the Turkish cafe. They go to these houses to drink tea only, with a flavor of vodki (spirits) liquor, a quantity not, however, consid-

over the body.

In Switzerland it is the custom to mix cinnamon with the leaves before infusing, and then prepare both in the usual manner here, sugar and milk being added

to suit the taste. In France and Spain brandy and wine are usually added to the infusion In England gin is frequently added, but otherwise prepared and used as in

Plain Truths, Plainly Told.

this country.

A man may say his prayers even out of time.

A friend of every body is a friend to nobody. He who foresees calamities suffers them twice over.

We all abhor shams no matter in what form they appear. Poetry and consumption are the most flattering diseases. Bigotry murders religion to frighten

fools with her ghost. It is a miserable thing to live in suspense; it is the life of a spider. The best lessons are often learned by

experience; so are some of the worst. The way to fame is like the way to heaven-through much tribulation. Real living is better than dreaming,

no matter how high-toned it may be. Be certain that he who has betrayed thee once, will not betray thee again.

There is no fortune so good but that

The sun that rises in clouds may set splendor, may set in gloom. The greatest friend of truth is time; her greatest enemy is prejudice; and her

constant companion is humility.

The Michigan Tradesman

AMONG THE TRADE.

GRAND RAPIDS GOSSIP. 213 West Leonard street.

Chadwick & McQueen have opened a

grocery store at 699 Broadway. S. N. Bates is closing out his furniture | tel mortgage.

business at 463 South Division street. D. Galbraith has opened a grocery store at Ironton. The stock was pur- from Fife Lake.

chased at this market. N. C. Dayton has opened a confectionery and fruit store at the corner of Ot-

tawa and Mason streets. Geo. Cook, hardware dealer at Wex- Simpson, of Watson. ford, has added a line of groceries. The stock was purchased here.

W. F. Willemin has opened his grocery store at Oakdale Park. Ball, Barnhart & Putman furnished the stock.

S. C. Durham, formerly with the Grand Rapids Medicine Co., has embarked in the restaurant business at 19 Arcade.

Edwin Ware, hardware dealer at Bloomingdale, has added a line of groceries. The stock was purchased here.

Paul Sobiechowsky has changed the location of his meat market from the his factory, at 179 Jefferson avenue. corner of Eleventh and Turner streets to Fourth street.

the firm succeeding Van Dam Bros. & Kievit, in groceries and dry goods, at 92 Center street.

Alex. Denton, whose grocery stock at Howard City was partially destroyed by the recent fire at that place, has replenished the stock from the house of Amos S. Musselman & Co.

J. R. Means has sold his gasoline bus-He says he has grown tired of competing with the Standard since it embarked in the peddling business.

Chester A. Lamb, Fred Clock and F. J. Lamb & Co. have formed a copartner ship under the style of C. A. Lamb & Co and engaged in fruit business in Lamb's new building, on South Ionia street, opposite the union depot.

merchant, under the fraudulent debtors' act, was tried in the Manistee Circuit Court, last week, Judge Judkins directdefendant after taking the testimony of tinue the business. the plaintiffs. On the hearing of two subsequent suits against the defendantfor P. Steketee & Sons and \$837.20 for tinue the business Ball, Barnhart & Putman-the Judge acknowledged that he was laboring under much as he supposed the prosecution and wood business. was persecuting the defendant for the the next issue of The Tradesman.

AROUND THE STATE. Alba-Chris. Eby has erected a new

blacksmith shop. Mulliken-Mr. Scott is building a

blacksmith shop. Springport-Allen & Meeks are closing

out their grocery stock. Eastmanville-Thomas Hefferan's saw

mill shut down May 20.

Woodland-F. F. Hilbert expects to put up a new brick building.

Pontiac_W R Gardner deal ture frames and moldings, is dead.

East Saginaw-Joseph Gossell succeeds Fred Wolpert in the grocery business.

Iron Mountain-Hoose & Walters suc ceed Laing Bros. in the meat business. Constantine - Wm. Loupee succeeds

Loupee & Hart in the bakery business. Onekama-Mrs. Henry Carr has removed her millinery stock to Manistee.

Wolverine-Mesdames Henry & Rogers have opened a millinery establishment. Muskegon-Mrs. Linn has opened a

millinery store at 48 East Jackson street. Laingsburg-Wm. Simpson has moved his furniture business into his new store. Hesperia-J. W. Dunning & Co. have begun the erection of a new store build-

Owosso-A. M. Armstrong has rented the Williams' elevator and will buy grain

Morenci-Elmer Crittenden intends to open a drug and grocery store at Wal-

Allegan-J. P. Visner succeeds Visner & White in the sale of builders' hard-

Sparta-Frank Heath and Mr. Holt, of ing a new office. Hesperia, will engage in the grocery bus-

Hillsdale-Smith & Doty have purchased the grocery stock of Frisbie &

Kenyon. Mason-J. P. Horton succeeds J. P. Horton & Co. in the liquor and cigar

business. Hickory Corners-It is reported that John Hage has sold his interest in the double the capacity of its works. drug store to Chas. Flansburg, the latter

taking possession as soon as an invoice

is taken.

Alpena-The firm of Ash & Cole hardcontinues.

hall and store building, 24x60 feet in Center. dimensions

are putting up a new blacksmith and repair shop.

Geo. W. Platt has been closed on a chat- a loss of \$600, will be at once rebuilt.

moved his jewelry stock to this place recently, and are ready for business.

Schoolcraft-Briggs Bros. is the style twenty-two forties of timber land in

in the drug business. Hopkins-S. A. Buck has sold his interest of his partners in the Pepple blacksmith shop to Samuel and Clark Pump Co. and will continue the business

Harbor Springs-Willard and Frank

fectionery establishment. Jennings-Chas. Levinson has removed

notions to Traverse City. Sault Ste. Marie-A. Gladhill's jewelry charge. store was entered by burglars May 22 and

\$500 worth of plunder secured. Mulliken-T. E. Potter contemplates building a brick store, 22x80 feet in di-

mensions, to be used for dry goods. Detroit-E. T. Barnum has opened a

Dowling-Wilson & Eldred, dealers in general merchandise, have dissolved, in the manufacture and sale of the Miller Van Dam, Kievit & Co. is the style of Geo. F. Wilson continues the business. Woodland-L. & F. F. Hilbert have American Cash Register Co. sold their brick building to Dr. Baughman, who will put in a drug stock about

> July 1. Morenci-Both Stair and Metcalf are compelled to pack their various stocks, Ludington-Dealers here pay \$4.75 to

can rent. Sunfield-Rev. S. Furgeson has bought | The tanneries are well stocked. an interest in the stock and store of L.

Wood & Co. Slocum's Grove-Alton S. Frey has sold his store building and general stock ing men. to Avary & Pollard, who will continue the business.

Frank Brotherton, and will remove to Grand Rapids.

Saranac-Lee Kyle has purchased a Sons against Albert C. Barrow, the Cleon business. The style of the new firm is Beadle & Kyle.

Manistee-L. N. Roussin has sold his meat market at 325 River street to Gus. Co. uses 300 cart-wheels per day and an ing the jury to return a verdict for the Smith and Henry Hoffman, who will coneffort is being made to induce the Kala-

Mancelona - Langdon & Howig have factory here. removed their notion and bazaar stock to which resulted in a judgment of \$421.17 Wayland, N. Y., where they will con-

Allegan-Geo. J. Lewis has returned from his season on the road and will now a misapprehension in the first case, inas- devote his entire attention to his coal

purpose of forcing him to a settlement. purchased D. Harrau's meat business. Both charges to the jury will be given in Mr. Harrau will open a wholesale and retail market at Thompson.

Clarksville-L. A. Scoville has sold his grocery stock to S. A. Watt & Co., out bolts for its factory, which will soon who will continue the business. Noah K. Jepson will act as manager.

Fishville-C. De Young has moved his general stock from this place to Crystal, where he has also assumed the manage-

ment of the O-Wash-ta-Nong Hotel. Lansing-Frank Wells, dealer in drugs and jewelry, has arranged to sell his be built. drug stock to Homer Luce, of Orland,

Ind. He is a son of Governor Luce. three brick stores this summer; Spencer place, and recently engaged in the same Bros. and Mr. Earl contemplate building business at Sullivan, died at Muskegon three more. All will be located opposite May 18.

the Belding Hotel. style of Gilmore & Walsh and have pur- burned, to U. D Wheaton. The dimenchased a three-story brick building on Eighth street, which they will occupy feet larger than the old one.

with a stock of furniture and carpets. Muir-Webber, Just & Co. have let the contract to Henry G. Wright, of Ionia, with the Excelsior works, giving them a to build a block of four brick stores, on the site of the burned buildings. Work adding largely to their booming facilities. on the contract will commence at once. They have made a number of improve-If some enterprising man will build a good hotel, Muir will be better off, aside from individual loss, than before the great fire. The cooper shop has been rebuilt and Stevens & Hanley's elevator Erie Copper Co., which recently moved will be completed in time for the grow-

MANUFACTURING MATTERS.

ng a sawmill. Alba-The Alba Handle Co. is build-

ning his sawmill. Houghton-Pryor, Hall & Co. have

opened a lumber vard. Nashville-The brick vard will com-

mence operations June 1./ Carson City-King, Smith & Boyer are in the hands of a receiver.

Owosso-The Owosso Bottling Co. will

Eaton Rapids-The establishment of another cigar factory here is under ad- the use of the water removes the scale plaintiff. The case will undoubtedly be visement.

Rondo-M. S. Osgood expects to have

Allegan-Marsh & Chichester have re-

ing about June 1. Berne-The Harder shingle mill, de-

Carmel - Newcomer & Fortney have

Elk Rapids-W. G. Crawford has re- rebuilt their mill, which was burned Oscoda-Pack, Woods & Co. lately sold

of the firm succeeding J. W. Briggs, Jr., 26-6 to Alger, Smith & Co., for \$55,000, Manton-J. Dunphy has purchased the

West Branch-The French Manufac turing Co. has started its new mill. It Darling will open a restaurant and con- will begin at once the erection of a shin- playing cards. They remained at the gle mill.

They have placed Chas. Dellinger in

Dorr-Fred Stein has purchased the machinery in the Kough hoop mill, at Moline, moved it here and will soon have the same in operation.

Ludington - A. E. Cartier lately shipped five spars to Manitowac, Wis. salesroom and office in connection with which averaged 100 feet in length and cost \$1.50 a foot delivered. Charlevoix-J. L. Hurd has engaged

> eash register, under the style of the Mt. Pleasant-Chatterton & Palmer' sawmill turned out 105,000 feet of lumber in 59 hours recently, the largest amoun

ever turned out by that mill. there being no vacant stores which they 85 for hemlock bark delivered on dock, to be manufactured. Summer logging or \$3.50 and \$3.75 along the railroad.

Bay City-A number of new manufaciness to the Grand Rapids Tank Line Co. H. Wood. The firm will be known as turing industries are giving a decided impetus to trade here, as well as general business, in adding to the force of work- planing mill and box factory, on the trade of the Saginaw Valley

> East Saginaw-T. E. Dorr expects t complete logging operations near Lake Allendale — Hulbert Brotherton has Station this month. He has put in old his wagon shop to his brother, 11,000,000 feet, all of which are railed to the river.

Norway - O'Callaghan Bros., whos mill was burned last summer, have failed The suit brought by P. Steketee & half interest in John Beadle's harness to get any insurance, because the company which took the risk proved to be worthless.

> Jackson-The Collins Manufacturing mazoo Wheel Co. to establish a branch

> Detroit-Beals, Selkirk & Brock have merged their trunk business into a stock company under the style of the Beals & Selkirk Trunk Co. The paid-in capital stock is \$8,500.

South Haven-Burdette Sisson, of Allegan, has purchased the interest of Chas. South Manistique—Hall & Buell have Delemere in the firm of Johnson & Delemere, fruit evaporators and cider and jelly manufacturers.

Rockford - The Sherwood Stave Co. has a number of men employed in getting be in running order. They expect to employ fifteen men.

Norway-Henry M. Atkinson and others have bought the Bowen Felch mountain tract of 6,000 acres on the upper Menominee, estimated to contain 40,000,000 feet, for \$150,000. A mill will

Nunica-B. A. Klice, formerly an old resident here, for several years engaged Belding — Belding Bros. will build in the sawmill business north of this

Kalamazoo-L. C. Lull & Co. have let Holland—D. Gilmore and W. C. Walsh the contract for rebuilding their feed sions of the new factory will be 30 x 40

Cheboygan-Smith & Daly have purchased a portion of the land connected considerable addition of lake front and ments in their sawmill, which they are now running night and day.

Detroit-It is probable, but not yet an assured fact, that the Detroit & Lake its works to Houghton, will re-open its Detroit furnaces for the exclusive smelting of Montana ore. Nearly all the West Hancock—Anton J. Cook is build- stockholders live in Waterbury, Conn.

East Saginaw-Sibley & Bearinger's over \$200,000 in poplar timber in West the Saginaw valley. Virginia. It was purchased for speculative purposes.

East Saginaw-The Linton Manufac- cuit Court against Luther & Folkerts. turing Co., operating a planing mill and The plaintiff had been engaged to fix the box factory, has completed an artesian blower at the planing mill of the firm, well, 85 feet deep, put down for the pur- and he claimed his hand was taken off, pose of obtaining a supply for its boilers, owing to the engineer starting the maand is much pleased over the fact that chinery without knowledge to him-the which forms in all boilers on this river. taken to the Supreme Court.

Bloomingdale-John Killifer is moving washing machine factory.

T. Brink has opened a grocery store at Sault Ste. Marie-J. W. & J. Scofield paired their sawmill and will begin saw- \$25,000 stock toward starting another tributary to the Tobacco river, and a furniture factory on the site of their contract has been made for the delivery planing mill, recently burned. It is in- of the whole lot within the Tittabawassee Benton Harbor-The hardware store of stroyed by fire a few days ago, involving tended to start in with a capital of Boom Co.'s limits within two years, for

> Bay City-Some of the mills are short mills. of logs. N. B. Bradley & Sons have 13,000,000 feet tied up in the Saginaw that are greatly needed. But for the railroads, that have reinforced the mills to a considerable extent, the situation would be bad enough. As it is, all the indications point to a production materially less than last season.

Yuba-The mill hands employed by Allen Bros. have found a new excuse for mill until about 10 o'clock one night, Allegan-Haines & Sprague have pur- playing pedro, and when about ready to his stock of dry goods, clothing and chased Visner & White's lumber yard. quit a rapidly spreading fire was discovered in a lot of sawdust at the rear end of the boiler. Had no one been there, the mill might have burned down.

East Saginaw-Gubtil & Avery have completed their job on a branch road running in from the main line of the Michigan Central, near Frederic, having cut and railed 7,000,000 feet of exceptionally fine logs to Saginaw. Some of these logs are now being manufactured, and from one 16-foot log was cut four planks, each 48 inches wide and free from defect.

East Saginaw-The spur railroad built in from Howry's siding, on the Gladwin branch of the Michigan Central, is completed. It is two miles long and L. C. Sanborn is cutting 10,000,000 feet of logs there, which will be brought by rail here will be given quite an impetus by reason of the low water and d'fficulty of driving & Co., of Chicago. out logs on the streams.

East Saginaw-F. O. & S. L. Eastman & Co. are pushing the work on their new Morris H. Treusch & Brog covering the vest side. They purchased the site formerly occupied by the mill of T. traveling salesman for the Michigan Ci-Jerome, burned two years ago, and util- gar Co., of Big Rapids. Mr. Jones will ized the brick smoke stack which was embark in the hotel business at Mt. still standing. They purchased the ma- Pleasant. chinery in the Hill & Coskey planing mill, and also a portion of the machinery Ball, Barnhart & Putman, was married in the Judd Bros.' planing mill, at last Thursday to Miss Ida M. Taylor by Standish, giving the mill a capacity to the Rev. I. G. Crozier. The happy couple handle about 100,000 feet of lumber. The main building has a ground area of Elizabeth street. 26x94 feet, and is twenty feet high. The boiler house, of brick, is 26x30. The Eastmans have located their lumber yard on the premises, and will be in position in July, when the new mill starts, to largely increase their facilities for doing business. They own considerable tracts of timber, and buy logs, and are also interested in the saw mill and salt block of Warner & Eastman.

STRAY FACTS. Ludington-There are 100,000,000 fee of logs to come down the Pere Marquette. A jam was lately run out of the north

branch. Bay City-Parties here have purchased 12,000,000 feet of logs from Gen. Alger. cut at Senev, to be railed to St. Ignace and thence rafted here.

Alpena-The first car load of dressed lumber that was ever shipped from this point to the State of New York was con signed to Amsterdam, a few days ago,

from the planing mill of F. A. Wilson. Menominee-On a late date there were 750,000,000 feet of logs in the Menominee boom, or on the way, but present sorting acilities will be inadequate for handlin them all, and it is expected there will be a large surplus of logs at the close of the

sawing season. Manistee-The barge Ida E., belonging to the estate of the Manistee Salt & have formed a copartnership under the cutter factory, which was recently Simpson, of Milwaukee, for \$10,000 cash. Lumber Co., was sold last week to Ed. As she was appraised first at \$21,000, and afterward reduced to \$18,000, there seems to be a shrinkage in value which does not bear out the assertion that everything was down to hard pan basis.

Alpena-During a late week, Alpena shipped thirty cargoes of lumber, aggregating 8,132,000 feet. Eight went to Toledo, seven to Cleveland, five to Detroit, two each to Chicago, Sandusky and Tonawanda, and one each to Lorain, New Baltimore, Wyandotte and Buffalo, Sixty tons of pulp was another item for the

East Saginaw-The Toledo, Saginar & Mackinaw line is being extended northward. It is thought that it is to connect with the Alger road, running to Alpena, and will be extended from the mill, at East Tawas, has begun running latter place to Mackinaw. It will tap an nights. Two rafts containing 8,000,000 immense amount of timber in the Alpena Amble-James Welsh has begun run- feet have been towed down from the district, and vastly benefit the lumber Ocqueoc. This firm has recently invested interest along the Lake Huron shore and

Alpena - David Kinney has been awarded a verdict of \$5,000 by the Cir-

Bay City-Ex-Congressman S. O. Fisher ware dealers, has dissolved. Mr. Ash his planing mill in operation by June 15. the building recently occupied by Wm. has concluded the purchase from J. T. Cheboygan-John W. Hayes has re- Beldins as a blacksmith shop to a suit- Hurst, of Wyandotte, of a tract of Pine Mulliken-M. Van Alstine will erect a moved his eigar factory to Brockway able location and will convert it into a timber in town 18 north, range 2 west, in Gladwin county, estimated to cut Manistee-Russell Bros. have secured 50,000,000 feet of logs. The tract is shipment to Bay City and West Bay City

Bank Notes.

Turrell & Sprout succeed Albrecht, Thompson & Co. as proprietors of the Bank of Bellaire.

Geo. F. Stearns, President of the Northern National Bank of Big Rapids, writes The Tradesman that the Bank will re-organize at the expiration of its charter next year, and continue business the same as at present. President Stearns has made a remarkable record as a banker, having navigated the institution for nineteen years without a loss.

An old fellow in a Wisconsin town who has been running a private bank for some years was recently requested to publish a statement. So he posted the following on the door of his bank: "Notice-This 'ere bank has got \$50,000 behind her. She don't owe nobody a cussed cent. Good paper discounted, as heretofore, and nobody proposes to cut sticks for Mexico or Canada."

Gripsack Brigade.

Emil Fecht, the versatile tobacco salesman, lingered around the city the most of last week.

Chas. E. White, of Allegan, has taken position to work up the retail trade of Chaddock & Kelley, lumber dealers of

Muskegon. Perley W. Hall has severed his connection with Lemon, Hoops & Peters, having engaged to travel for W. J. Quan

Frank T. Blakeslee, formerly with Eaton & Co., is now on the road for

J. C. Bright succeeds Will J. Jones as

Anthony J. Quist, city salesman for have taken up their residence at 226

In No Danger.

Mrs. Mink (severely)-George, there is an account in the paper about a business man leaving his wife and running off ith a pretty type-writer. Mr. Minks—Indeed.

"Yes, and it's the third account of the kind I've seen this week. "That doesn't interest me." "It does me. You have a pretty typewriter girl in your office.

"No we haven't. My partner eloped with her last week."

She Had Her Doubts. Mr. Jason-Here's a little bit of adice in the paper you ought to hear, Maria: "The woman that remembers that her husband is only a human being and not a demi-god will find her path through life much smoother for doing so."

Mrs. Jason—I do try to think you are human, Jehiel, but it is pretty hard for me to believe it sometimes from the way you carry on.

FOR SALE, WANTED, ETC. ents will be inserted under this head fo word the first insertion and one cent

BUSINESS CHANCES. FOR SALE-FULL SET OF HARDWARE FIXTURES,

FOR SALE-DRUG AND BOOK STORE IN SOUTHERN Michigan: invoice about three thousand. Address W. F. Hahn, Jeweler, Lansing, Mich. 436 FOR SALE - ONLY JEWELRY STOCK AND FIX-tures in live town 1,000 population; inventory \$1,400; bargain to cash buyer meaning business; rea-son, sickness; references given. Address H. P. Shane, Bancroft, Mich. Bancroft, Mich.

TOR SALE — ONE CHAPMAN PORTABLE SODA
fountain, marble top, double draught tube, ready
for use; no generator to buy; price \$60, will sell for
\$30. Azor Thurston, Grand Rapids, Ohio.

435. TOR SALE—IN CENTRAL MICHIGAN—STOCK OF drugs, medicines and fixtures, valued at \$1,200; daily cash sales, \$15; also store building, storehouse and residence combined, valued at \$800; reasons, other business. Address, No. 420, care Michigan Tradesman.

HELP WANTED. WANTED-TWO MEN FOR SALESMEN IN GENERAL store; none but experienced men, with best of references, need apply, apply to West Michigan Lum-ber Co., Woodville, Mich., giving experience and ref-

WANTED-COMPETENT DRUG CLERK-ENCLOSE SITUATIONS WANTED. WANGED-SITUATION AS BOOK-KEEPER BY MAN of eight years' experience, who is familiar with general merchandise. Address A. E. Chambers, 95 Monroe Street, Grand Rapids, Mich.

MISCELLANEOUS. WANTED-FRESH, LIGHT, BANKRUPT STOCK OF eneral merchandise; terms cash; correspondential. Address, O. D. Cleveland, Stant

To EXCHANGE-I HAVE A NEW, BRIGHT, WELL.

To elected little stock of hardware to exchange for a farm or city real estate. Address No. 401, care Michigan Tradesman. HAVE SOME FIRST-CLASS PROPERTY, WELL proved and nicely located, ome other property to excha J. C. McKee, 23 Fountain St. WANTED-1.000 MORE MERCHANTS TO ADOPT OUR Improved Coupon Pass Book System. Send for samples. E. A. Stowe & Bro., Grand Rapids. 214

TOR SALE-GOOD RESIDENCE LOT ON ONE OF the most pleasant streets "on the hill." Will exchange for stock in any good institution. Address 286, care Michigan Tradesman. care Michigan Tradesman.

POR RENT—A TWO STORY 24 x 30 BRICK STORE Centrally located on Main St. in a lively manufacturing town in Northern Michigan, upper story fitted for living rooms; good opening for boot & shoe, clothing, hats and caps and gents' furnishing goods, or for grocery business. Campbell & Underwood, 95 Monroe St. Grand Rapids Mich. or N. C. Weter, Mancelona Mich.

Iona Mich.

427

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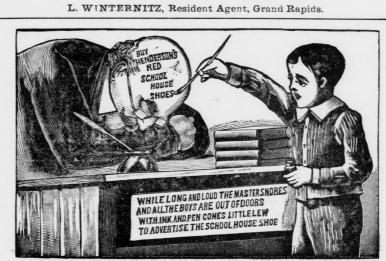
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will ENABLE ME to make it to YOUR ADVANTAGE to purchase your stock NEARER HOME the coming fall season. Our LADIES' FINE GOAT, DONGOLA, GLOVE and OIL GRAINS to retail at \$2, and FINER GRADES of GOATS and DONGOLAS, which consumers can buy at \$2.50 and \$3.00, together with the MEDIUM PRICED lines of MEN'S CALF, DON-GOLA, and KANGAROO Shoes of our own make, and all having the MERIT of SOLIDITY and STYLE—with satisfaction guaranteed—will be worthy your CAREFUL CONSIDERATION. Our heavier grades of SPLIT, GRAIN, KIP,

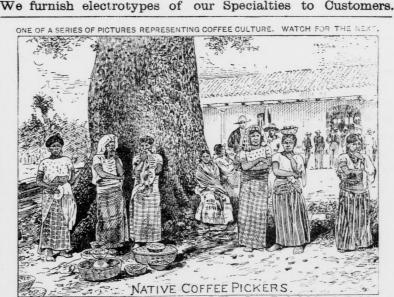
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President, B. S. Web); Secretary, M. E. Pollasky. President, B. S. webb: Secretary, M. E. Fornassy.

No. 83—Nl. rwood M. W. A.

President, L. P. Wilcox: Secretary, W. R. Mandigo.

No. 84—Standish B. M. A.

President, P. M. Angus; Secretary, D. W. Richardson.

No. 85—Cilo B. M. A.

President J. M. Beeman; Secretary, C. H. May.

No. 86-Millbrook and Blanchard B. M. A. President, T. W. Preston: Secretary, H. P. Blanchard.

brugge, grocer at 55 North Third street, was

ntil the next meeting to complete its report. O. F. Conklin, chairman of the Insurance

Grand Rapids Mercantile Association

THE TRADESMAN office on May 21, I. Van Westen-

committee, reported progress.

The necessity for publishing a new delinquent Terrill were appointed a committee to supervise

ntelligence offices; also of the low grade of vinegar handled by some jobbing houses.

The character and whereabouts of a number

Association Notes.

The Business Men's Association at Vicksburg s trying to raise a bonus of \$3,000, which they urpose to advertise in the hope of inducing

W. J. Clarke, President of the Harbor Springs Business Men's Association, will prepare a paper or the Muskegon convention on the subject of Jobbers Selling at Retail and How to Pre-

Suggests a Salaried Organizer.

Referring to the attempt of Chicago collection gency schemers to gain a foothold at Coldater, a prominent association worker writes: water, a prominent association worker writes:
Hope to hear good results from Coldwater. It
does seem to me as if the State Association
should raise the dues, so as to be able to put a
good organizer in the field. It would pay us all,
Yet it is a good deal as you say. Business men
would rather pay 88 for big promises from some
unknown, far-away person than less to be expended by and among themselves. I have faith
in the State Association, however.

Ludington to Organize on Friday. LUDINGTON, May 23, 1889.

A. Stowe, Grand Rapids E. A. Stowe, Grand Rapids:

DEAR SIR—We called together a few of the business men of the city and determined to organize a Business Men's Association, if twenty-five good men would sign an agreement to organize. In three days I have twenty-seven names from among our best and most active men, and still more to hear from. When can you come to complete the organization? Friday, May 31, would stilt us, if you can be here.

Hoping to hear from you by return mail, I am Yours truly.

O. J. Graves.

Shepherd to Join the State Body.

The only point we wish to make is that so long as trade papers are published in the constitution and by-laws governing the fichigan Business Men's Association. Our ranch has ordered me to send for a dozen opies. We have none and do not know the rice. Will you kindly send them, with bill, and iso let me know, if possible, whom we shall orrespond with in reference to joining the State ssociation. We have been organized since annary of the present year. clation. We have been significant of the present year.
Very truly,

A. W. Hurst, Sec'y.

Status of the Portable Copying Press Co. Failure.

Assignee Willard has filed the schedule Copying Press Co., from which it appears night and he made light of the idea. that the liabilities are \$4,794.83, divided 'Why,' said he, 'that was agitated two years are in the papears but I don't see among thirty-one creditors. The Grand Rapids creditors are as follows:

Cold National Bank
L. E. Hawkins
L. E. Hawkins
Richmond & Seymour
Wolverine Chair Co
Eaton. Lyon & Allen Printing Co
Foster, Stevens & Co
E. G. Studley
Zenas E. Allen
Phonix Parniture Co Taggart & Dennison
Western Union Telegraph Co...
David Forbes
Wm. McMullen

Howard Lockwood C.
The Century Co...
Harper Bros.
M. Shirley Geyer.
The Independent Co.
E. B. Estes & Sons.
Norman Barbour.
W. L. Brown & Co... The other mourners are as follows: John R. Barret & Co., Chicago... Avery & Burton, Excelsior Novelty Co., Maynard Excelsior Novelty Co., Maynard, Iowa. Paterson Paper Co., Paterson, N. J. Am. Indurated Fibre Co., Mechanics-ville, N. Y.

assets, which are stated to be \$2,454.05 "No. dear," replied the other with a in accounts and \$9,275.45 in merchancool, far away look in her eyes, "not dise—a total of \$11,729.50. About half brettier, but quite as pretty. It is the same ring:" the accounts are for goods placed "on sale." Unless handled by some one

cents on the dollar. A Successful Struggle.

"Charley stayed pretty late last night, didn't he, Lil?" asked Sister Kate the Looking after those three women.

next morning.
"Yes," said Lil, sleepily, "we were trying the pigs in clover puzzle 'till nearly eleven o'clock." "And did you get the pigs in the pen, Lil?" asked Kate, eagerly.

"No, we didn,t; but I got my finger in this solitaire diamond ring. Room at the Top.

Never you mind the crowd, lad, Or fancy your life won't tell; The work is the work for a' that To him that doeth it well. Fancy the world a hill, lad; Look where the millions st Look where the millions stop: You'll find the crowd at the base, lad: There's always room at the top.

Courage and faith and patience, There's space in the old world yet: The better the chance you stand, lad, The further along you get.

Keep your eyes on the goal, lad; Never despair or drop; Be sure that your path leads upward; There's always room at the top.

Influence of the Trade Press.

The influence of trade papers was never At the regular semi-monthly meeting of the Grand Rapids Mercantile Association, held at more fully illustrated than on the occasion of the recent Merchants' Week at brugge, grocer at 55 North Third street, was elected to membership.

The Entertainment Committee reported that it had been deemed desirable to change the date of the picnic from May 23 to June 6. The report was adopted.

The Committee on Roll of Honor was given until the next meeting to complete its report.

Boston. Originated by the trade papers of the Hub, the idea was readily adopted by the jobbing trade, which attempted to conduct the recent event without the cooperation of the trade papers. The result was that the occasion was a failure, complete its report.

Boston. Originated by the trade papers of the Roberts, Sparta S D Thompson, Newaygo 1.5 Pressburg, Big Rapids G F Gaweller, Croton Champion & Haward Chambion & Haward Chambion & Household Property of the Hub, the idea was readily adopted by the jobbing trade, which attempted to conduct the recent event without the cooperation of the trade papers. The result was that the occasion was a failure, complete its report. was that the occasion was a failure, compared with previous celebrations of the kind. Referring to the matter, the Boot and Shoe Recorder very pertinently remarks:

To Hobbs, Kalkaska Alex Denton, Howard City Gs Putnam, Fruitport Chas Strobe, Ferrysburg Mrs Q Huyser, Holland RJ Side Kent City J. Purchase, Bauer ist was discussed and Messrs. Stowe, Harris and and Shoe Recorder very pertinently re-

In the first place, it must be clearly understood that trade papers have an una year ago relative to retaining the berry pack-ages was discussed at some length. It was ascer-operations. There are some cranks and tained that most of the growers have made arrangements to sell the boxes with the berries, trade papers, and who rather resent any de papers.

di ti svery easy for members of a firm di ti svery easy for members of a firm vastly overestimate the influence of the firm name outside of the limited cirginal effects customers. If the distinguished entlemen on the general committee magined that their names alone, in addition to a slight reduction in railway fares, would be sufficient to attract an army of retailers from all directions, they simply overestimated the attractions offered, and proved their poor judgment. A trade paper of any standing must necessarily have more influence with its subscribers, representing the retail dealers, than any of two, or a dozen individual firms for two for the firm of t that having been found to be the most desirable action by the papers in trade matters; method. It was decided that the agreement and it is very easy for members of a firm should be continued, although not in compulsory form, each grocer being requested to retain all the packages.

to vastly overestimate the influence of the firm name outside of the limited circle of its customers. If the distinguished several members complained of a nuisance in the shape of constant calls from persons sent by imagined that their names alone, in additional intelligence offices; also of the low grade of of delinquents was discussed, when the meeting overestimated the attractions offered, and therefore, to undertake to bring any number of retail dealers to Boston, while ignoring the trade papers representing these lines, is a piece of business stupidiy well worthy of a past generation. It can be said for the trade papers, including went It."

Referring to the success of the Northern Kent
Bank, the Cedar Springs Clipper says: "It is
just what we needed, and through the Cedar
Springs Business Men's Association it was
secured."

be said for the trade papers, including
the Recorder, that they did not show
any resentment for this intentional or
unintentional slight, but that they gave
all publicity possible to the announcements that the committee saw fit, in
their superior wisdom, to make. The only reason that the papers did not do more was because they were not informed what was intended or expected by the committee. It would appear that on the part of some of the committee, at least, there was a decided feeling of jealousy lest trate papers might make themselves too prominent, and possibly gain a few subscribers, as though this of itself would not be a decided benefit to all branches of the trade represented by the paper. If trade papers were vindictive and inclined to retaliatory measures. how interesting they could make it for such fossilized business specimens. We might instance what has been done in the way of conventions and assemblie by trade papers in different lines of business, but every business man with mod ern ideas recognizes that such work is the legitimate province of trade journals. If they cannot, or do not, take the lead in such movements and work for the interests of the trade they represent, they should not exist, for this is one of the

principal reasons for their existence. The only point we wish to make is that

Penny Postage.

Said a leading business man the other day: "I believe there is little doubt that in two years more we will be using Assignee Willard has filed the schedule penny postage on first-class mail matter. of assets and liabilities of the Portable I made this statement to a lawyer last The Grand years ago in the papers, but I don't see anything about it now.' But it is working just the same. The newspapers did their duty in showing to the public how the postal service is not only self-sustaining but profitable. Now there is a quiet scheme on foot and it will work. The movement started in New York and Boston in the local service is not only self-sus taining but profitable. Now there is a quiet scheme on foot and it will work. The movement started in New York and Boston in the local service is not only self-sus taining but profitable. Now there is a Wrought Sarrel, brass knob. Wrought Sarrel, brass knob.

239 198 200 60 the postal service is not only self-sus taining but profitable. Now there is a Wrought Sarrel, brass knob.

Wrought Barrel, bots. Cast Garrel, brass knob. Wrought Sarrel, brass knob. Wrought Sarrel, brass knob.

Wrought Barrel, brass knob.

Sat Square Spring.

Wrought Barrel, brass knob.

Wrought Barrel, brass knob.

Wrought Sarrel, brass knob.

Sat Square Spring.

Wrought Sarrel, brass knob.

Wrought Sarrel, brass knob.

Wrought Sarrel, brass knob.

Wrought Sarrel, brass knob. Boston in the large insurance offices. From there it has spread to many other lines of business and to other cities, and 1770 00 Chicago is now at work. The plan is to well, plain. 41 00 use a little printed slip, with such questions as these: Are you in favor of penny postage? Will you do what you 1 000 tons as these: Are you in favor of penny postage? Will you do what you can to get it? Will you write to Post-out ast Loose Pin, Berlin bronzed... Cast Loose Pin, Berlin bronzed... Cast Loose Pin, Berlin bronzed... Cast Loose Joint, genuine bronzed wrought Narrow, bright 5ast joint Wrought Loose Pin, Berlin bronzed... The New York creditors are as fol-Why not write your member of Congress to advocate it? These and other such questions on a little leaflet are enclosed 112 52 by the hundreds and thousands in the W outgoing mail of the houses that are working the scheme. When the newspapers take the subject up again and a new Congress assembles, then look out for the result."

The Same Old Ring.

"I don't see why you should sneer at my engagement ring." said one girl to another of her acquaintance; "it's far No attempt is made to appraise the prettier than the one you wore three

Wherein Lies the Difference. familiar with the business, the merchandise assets would probably not pay 10 world, what would they be doing? Two would be sitting together scandalizing the third. And if there were only three men in

HARDWOOD LUMBER.

ł	The furniture factories here pay as 10	1101	VSI	0
į	dry stock, measured merchantable, m	ill	cul	1
	out:			
1	Basswood, log-run13	000	115	0
	Birch, log-run	000	216	0
	Birch, log-run	6	022	•
	Black Ash, log-run14	000	216	€
	Cherry, log-run	000	040	(
	Cherry, Nos. 1 and 260	000	65	•
	Cherry, Cull	6	112	0
	Maple, log-run	COC	113	(
	Maple, soft, log-run	000	113	(
	Manla Nos 1 and 9	6	0.90	6
	Maple, clear, flooring Maple, white, selected Red Oak, log-run 20 Red Oak, Nos. 1 and 2 26	6	7.25	(
	Maple, white, selected	6	225	(
	Red Oak log-run	OOK	221	1
	Red Oak, Nos. 1 and 2	000	228	(
	Red Oak, 14 sawed, 6 inch and upw'd .38	000	240	f
	Red Ook 1/ sawed regular	000	32	4
	Red Oak, No. 1, step plank	6	25	1
	Red Oak, No. 1, step plank. Walnut, log run Walnut, Nos. 1 and 2	6	1.55	(
	Walnut Nos 1 and 2	6	7.75	1
	Walnuts cull	6	25	-
	Walnuts, cull Grey Elm, log-run. 12	000	213	1
	White Aso, log-run	000	016	i
	Whitewood, log-run20	000	22	-
	White Oak, log-run	000	518	i
	White Oak, 1/4 sawed, Nos. 1 and 2 42	OOK	743	6
	white oak, a saved, ros. I had a	200	3.20	

BenHerder & Tanis

H Johnston, Shelly

H Johnston, Shelly

Barling & Smith, Fremont

N F Miller, Jubbon

L Cook Bander

H Bakker & Son, Drenthe

Struik & Bro, Forest Grove

J Coon, Rockford

S J Martin, Sullivan

Mrs P Holmes, Edmore

A C Barkley, Crosby

T H Condra, Lisbon

John Farrowe, So Blendon

G Ten Hoor, Forest Grove

t W McWilliams, Conklin

John Damstra, Gitchell

Smallegan & Pickaard,

Forest Grove

Mills & Mills, Ashland

H H Childs, Rockford

J T Pierson, Irving

Brookings Lumber Co,

Brookings Lumber Co,

Brookings Lumber Co,

Brookings Lumber Co,

Gerber & Sons, Fremont

W F Willemin, OakdalePark

Warne & Calkins, E, Jordan

J W Lovely, Howard City

G H W albrink, Allendale

R B McCulloch, Berlin

Osborn&Hammond, Luther

G H Walbrink, Allendale
R B McCulloch, Berlin
Osborn&Hammond, Luther
HEGrandGirard, Big Rapids
Starr & Thompson, Plainwil
Dr Calkins, Petoskey
G D VanVranken, Cadillac
J C Benbow, Cannonsburg
Amburg & Murphy,
Battle Creek
A G Clark & Co, White Cld
E S Botsford, Dorr
A W Fenton, Balley
O W Messinger, Spring Lke
Dr W S Hart, Lake Odessa
C H Adamy, Otsego
d I F Hopkins, Muskegon
Whelpley & Cogswell,
Mulliken
W Ver Meulen, Beaver Dam

A Prompt and Impressive Answer. Stingy husband (banteringly) - My dear, ladies are now wearing watches in umbrella handles, fans, bracelets and ocketbooks. What do you expect to have yours in?

Despondent wife—Why, I guess I'll have mine in about a hundred years.

HARDWARE.

The Hardware Market.

General hardware is without material change, prices being low, with few indications of advanced prices. Bar iron is still very low. The window glass manufacturers refuse to make quotations, which leads some to think that a combination is not far off. Since the failure of the copper snydicate, all copper metals have declined from 3 to 5e per

Prices Current.

pay promptly and buy in full packages.

AUGURS AND BITS.

Ives', old style
Snell's
Cook's
Jennings', genuine
Lamings', witation BALANCES. dis. BARROWS. 60&10&10 .30&15 Gong Door, Sargent .

1	Blind, Shepard's 70	30
١	BLOCKS.	2d 2
1	Ordinary Tackle, list April 17, '85 40	CASTING AND BOX.
1	CARPET SWEEPERS.	12d to 30d
١	Rissell No. 5 per doz. \$17.00	10d
1	Bissell No. 7, new drop pan 19 60 Bissell, Grand 36 00	8d to 9d
1	Bissell, Grand " 36 00	6d to 7d
1	Grand Rapids	4d to 5d 1
1	Magic	3d 1
١	CRADLES.	COMMON BARREL.
1	Grain dis. 50&02	% inch
ł	CROW BARS.	% inch
1	Cast Steelper to 4½	CLINCH.
1	Iron, Steel Points	11/ and 13/ inch
1	CAPS.	9 and 914 "
1	Elv's 1-10 per m 65	172 and 174 11 12 2 and 274 1 1 216 and 274 1 1 216 and 274 1 1 3 inch. 1 374 and 474 inch.
1	Hick's C, F	2 inch
1	G. D	31/ and 41/4 inch
1	Musket	Each half keg 10 cents extra.
١	Musket	
И	CARTRIDGES,	OILERS. dis
1	Rim Fire, U. M. C. & Winchester new list. 50 Rim Fire, United States dis. 50	Zinc or tin, Chase's Patent608
		Zine, with brass bottom
	Central Firedis. 25	Brass of Copper
1	CHISELS. dis.	Reaper per gross, \$12 n
d	Socket Firmer	Olmstead's50&
	Socket Framing	PLANES. dis
1	Socket Corner	Ohio Tool Co.'s, fancy40@
	Socket Slicks	
	Butchers' Tanged Firmer	Sandusky Tool Co.'s, fancy
		Denot finet quality
	Coldnet	Stanley Rule and Level Co.'s, wood 208
	Curry, Lawrence's	
,	Curry, Lawrence's40&10	Fry, Acmedis.
,	Hotchkiss 25	Common, polisheddis.
	CHALK. 400 401/ 3/- 40	
)	White Crayons, per gross12@121/2 dis. 10	Iron and Tinned
)	COCKS.	Corner Divote and Dure
)	Brass, Racking's 60	PATENT FLANISHED IRON.
)	Bibb's	"A" Wood's netent planished Nos 94 to 97 10
,	Beer40&10	"R" Wood's net planished Nos 25 to 27 9
,	Fenns' 69	Broken packs 1/2c per pound extra.
	COPPER,	ROPES.
-	Planished, 14 oz cut to size per pound 33	Sisal. 1/4 inch and larger
	" 14x52, 14x56, 14x60 31	Manilla
1	Cold Rolled, 14x56 and 14x60 29	
1	Cold Rolled, 14x48	
9	20	Steel and Iron 704

Morse's Bit Stocks

Morse's Taper Shank

Small sizes, ser pound Large sizes, per pound

Com. 4 piece, 6 in..

nd straight Shank.

DRIPPING PANS

ELBOWS

WHITE MOUNTAIN FREEZER. E. G. STUDLEY,



Send for our 16 Page Descriptive Catalogue and Price List.

Foster Stevens & Co.

W Ver Meulen, Beaver Dam 10

rosier, sie	vens & co.,
& 12 MONROE ST.	33, 35, 37, 39 & 41 LOUIS ST.
EXPANSIVE BITS. dis.	SAND PAPER. List acet. 19, '86
EXPANSIVE BITS. dis. k's, small, \$18; large, \$26. 30 7, 1, \$18; 2, \$24; 3, \$30 25	List acet. 19, '86
FILES—New List. dis.	Silver Lake, White Alist 50
ton's	" Drab A
ton's 60&10 American 60&10 nolson's 60&10	" Drab B " 55
er's	" White C " 35
er's Horse Rasps 50	Solid Eyesper ton \$25
GALVANIZED IRON.	
16 to 20; 22 and 24; 25 and 26; 27 28 12 13 14 15 18 secount, 60	SAUSAGE SUUFFERS OR FILLERS. Miles' "Challenge"per doz. \$20, dis. 50@50&0". Perryper doz. No. 1, \$15; No. 0,
ley Rule and Level Co.'s dis.	\$21; dis. 50@50&5 Draw Cut No. 4
dole & Co.'s	Silver'sdis. 20&10
8	Disston's Circular
dole & Co.'s dis. 25 s dis. 25 ses & Plumb's dis. 40&10 on's Solid Cast Steel 30c list 60 ksmith's Solid Cast Steel, Hand 30c 40&10	Cross Cut 45@45&t Hand 25@25&t *Extra sometimes given by jobbers. Atkins' Circular. dis. 5
e, Clark's, 1, 2, 3	Atkins' Circulardis.
e	" Special Steel Day V Cuts, per 100t, 70
w Hook and Strap, to 12 in. 41/2 14 and	"Special Steel Dia, X Cuts, per foot 30 "Champion and Electric Tooth X
w Hook and Eye, ½net 10	Cuts, per foot
1967 334	
" " %	American, all kinds 60
p and Tdis. 70	Steel, all kinds
HANGERS. dis, n Door Kidder Mfg. Co., Wood track 50&10 mpion, anti-friction	Cimp and Laga
mpion, anti-friction	Cigar Box Nails. 5 Finishing Nails. 5 Common and Patent Brads. 5 Lungarian Fails and Minoral Tools
der, wood track 40	Finishing Nails 5 Common and Patent Brads 5 Hungarian Fails and Miners' Tacks 5
HOLLOW WARE	Trunk and Clout Nails
iles	Tinned Trunk and Clout Nails
lers	
	Steel, Game
nped Tin Warenew list 70&10	Steel, Game 60&1 Oneida Community, Newhouse's 3 Oneida Community, Hawley & Norton's 7 Hotchkiss 7 P. S. & W. Mfg. Co.'s 7
anned Tin Ware	Hotchkiss'
	Mouse, choker
b 1	Mouse, choker
b 1	Bright Market WIRE, dis. 673
D 3	Annealed Market
HORSE NAILS. Sable	Coppered Market 623 Extra Bailing 5
nam dis. 5&10&2½&2½ thwestern dis. 10&10&5	Tinned Market
KNOBS—New List. dis.	Tinned Broom per pound 8 Tinned Mattres per pound 8 Coppered Spring Steel per pound 8 Tinned Spring Steel 40&1
r, mineral, jap, trimmings 55	Coppered Spring Steel 5
or, porcelain, jap. trimmings	Plain Fence
r, porcelvin, trimmings 55	Barbed Fence galvanized
wer and Shutter, porcelain	painted 3 0 Copper sw list ne

Russell & Irwin Mfg, Co,'s new list Mallory, Wheeler & Co,'s Branford's Norwalk's Stanley Rule and Level Co.'s. Sperry & Co.'s, Post, handled Coffee, Parkers Co.'s

" P. S. & W. Mfg. Co.'s Malleables

" Landers, Ferry & Clark's."

Enterprise dis Stebbin's Pattern....Stebbin's Carrel Stebbin's Genuine..... Enterprise, self-measuring Advance above 12d nails .60&10 .60&10 .60&05 .60&05 .60&05 .60&05 .60&10 .6 CASTING AND BOX to 9d to 7d to 5d and 1% inch. and 4½ inch.... Each half keg 10 cents extra nc or tin, Chase's Patent. ass or Copper. per gross, \$12 hio Tool Co.'s, fancy ciota Bench andusky Tool Co.'s, fancy ench, first quality tanley Rule and Level Co.'s, wood

10	" Champion and Electric Tooth X Cuts, per foot 28	1
1/2	American, all kinds	1
70	Steel, all kinds. 60 Swedes, all kinds. 60	1
10	Steel, all kinds 60 Swedes, all kinds 60 Gimp and Lace 60 Cigar Box Nails 50 Finishing Nails 50 Common and Patent Brads 36 Hungarian Fails and Miners' Tacks 36 Trunk and Clout Nails 50 Trinned Trunk and Clout Nails 45 Leathered Carpet Tacks 35	1
10 40	Finishing Naiis	1
40	Hungarian Fails and Miners' Tacks. 50	١
05	Trunk and Clout Nails	١
05 50	Leathered Carpet Tacks	
00	TRAPS dis.	
25	Oneida Community, Hawley & Norton's 70	
25 :10	P. S. & W. Mfg. Co.'s	
60	Mouse, delusion	1
60 60 60	Bright Market WIRE. dis.	
	Bright Market Constant Constant	
21/2	Extra Bailing 55 Tinned Market 62½	
	Extra Bailing 55 Tinned Market 62½ Tinned Broom per pound 06 Tinned Mattress per pound 8½ Coppered Spring Steel 50 Tinned Spring Steel 940&10 Plain Fence per pound 08 Barbed Fence, galvanized \$3 Copper 3 w list ne- Brass	
55 55	Coppered Spring Steel 50 Tinned Spring Steel 40&10	
55 55	Plain Fence	3
70	Copper)
45	Brass	
55	Bright	
55 55	WIRE GOODS, dis. 70&10&10 & 1	
55	WRENCHES die	1
70	Baxter's Adjustable, nickeled 30	
60	wrenches dis. Baxter's Adjustable, nickeled 30 Coe's Genuine 56 Coe's Patent Agricultural, wrought, 77 Coe's Patent, malleable 75&10	5
10.	MISCELLANEOUS, dis,	'
50	MISCELLANEOUS. dis.)
40	Screws, New List)
40 40	Dampers, American	5
25	Copper Bottoms	2
&10 &10	METALS.	
25	PIG TIN.	
	Pig Large286	~
	Pig Bars300	2
25	Pig Bars300	c
25 10 25	Pig Bars300	c
10 25 40	Pig Bars300	c
10 25 40 60 00	Pig Bars	e
10 25 40 60 00 50	Pig Bars	corr
10 25 40 60 00 50	Pig Bars	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0
10 25 40 60 00 50	Pig Bars	200
10 25 40 60 00 50 50	Pig Bars	200 100
10 25 40 60 00 50 00 50 00 50 60 75	Pig Bars	2000
10 25 40 60 00 50 00 50 00 50 60 75	Pig Bars	2000
10 25 40 60 00 50 00 50 00 50 60 75	Pig Bars	2000
10 25 40 60 00 50 50 50 50 60 75 90 10 50	Pig Bars	28 28
10 25 40 60 00 50 50 50 50 60 75 90 10 50	Pig Bars	28 28
10 25 40 60 60 50 50 50 50 60 75 90 10 50 50 10 10 10 10 10 10 10 10 10 10 10 10 10	Pig Bars	28 28
10 25 40 60 00 50 50 50 50 60 75 90 10 50	COPPER. Duty: Pig, Bar and Ingot, 4c; Old Copper, 3c Manufactured (including all articles of which Copper is a component of chief value), 45 per cent ad valorem. For large lots the following quotations are shaded: INGOT. Lake	28 28 12 r 60 6 2 f F
10 25 40 60 60 50 50 50 50 50 60 75 90 10 50 50 10 50 10 50 10 50 10 10 10 10 10 10 10 10 10 10 10 10 10	COPPER. Duty: Pig, Bar and Ingot, 4c; Old Copper, 3c Manufactured (including all articles of which Copper is a component of chief value), 45 per cent ad valorem. For large lots the following quotations are shaded: INGOT. Lake	CONT (28 (2/2 T 60 6/2f F
10 25 40 60 60 50 50 50 50 50 60 75 90 10 50 50 10 50 10 50 10 50 10 10 10 10 10 10 10 10 10 10 10 10 10	COPPER. Duty: Pig, Bar and Ingot, 4c; Old Copper, 3c Manufactured (including all articles of which Copper is a component of chief value), 45 per cent ad valorem. For large lots the following quotations are shaded: INGOT. Lake	Corres (28 (26 r 60 62 f F
10 25 40 60 60 50 50 50 50 50 60 75 90 10 50 50 10 50 10 50 10 50 10 10 10 10 10 10 10 10 10 10 10 10 10	COPPER. Duty: Pig, Bar and Ingot, 4c; Old Copper, 3c Manufactured (including all articles of which Copper is a component of chief value), 45 per cent ad valorem. For large lots the following quotations are shaded: INGOT. Lake	Corres (28 /2/2 r 600 6/2 f F
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Worcester

Leather and Rubber Belting, Sporting Goods. Rubber Goods, Mill and Fire Department Supplies

We manufacture the VERY BEST Pure Oak Tanned, Short Lap, Leather Belt that is made, and make them either Riveted, Pegged or Sewed. Belts repaired, made endless and put on.

Agent for the New York Belting and Packing Company's Rubber Belting, Hose and Rubber Goods for mechanical purposes.

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THE WHITE DAISY

This cigar we guarantee to be the best nickel cigar in the State, all long Havana filler with a Sumatra wrapper. It is sold to the trade for \$35 per M. Remember.

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Will not turn bitter in hot weather.

Best the year around.

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A Fine Water White Oil, High Gravity and Fire Test, and recommended to those wishing a High Grade Burning Oil. Red Cross Paint Oil

Is full of merit and needs but a trial to convince all of its great value. For mixing with Linseed it is without a peer, as it greatly reduces the cost of same and without injuring its quality.

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Sweet and Free from Oily Matter, and has met the approval of many of the largest consumers.

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Branch Scofield, Shurmer & Teagle, Cleveland, Ohio.

Official Organ of Michigan Business Men's Association

E. A. STOWE & BRO., Proprietors.

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E. A. STOWE, Editor.

WEDNESDAY, MAY 29, 1889.

THE COUNTRY ROAD.

There is nothing of great interest to the farmer to which he pays so little attention as roads. The large proportion house, "When it rained he couldn't fix it and when it didn't rain the roof didn't need fixing." So with the roads-when the deep mud comes and it is impossible be fixed; and when the good weather comes, they do not seem to need fixing, except to fill up a hole here and there, plow out a ditch or haul some loose dirt in the center of the road where there may be already too much of it.

It would seem to be almost needless to say a thing about the necessity for roads over which a load may be hauled at any time of the year. The difference in time. to say nothing of the advantage in labor, gained by taking a load from the farm to road where the team can be kept moving at their best pace, over using a road where the team wastes its labor in pulling the load out of holes or around puddles and the driver endangers his reputation for morality by the blessings he calls down on the highway, is easily appreciated.

In bright summer weather the road may be good, usually is, but the spring and fall rains make it a terror to every one who has to go over it. The soft places in the dirt are washed out or cut

tively easy. The better the material abattoir. that is put on this the better the road; but no kind of material, no matter what by the leading plug tobacco manufacto be labeled and sold under their true first requisite is secured.

SHOULD MAKE A DIFFERENCE

tained that the quickest and surest method of curtailing the credit business of a retail store is to pursue the same course adopted by the jobber—accord a discount to the man who pays cash for the course of the c his goods. It is manifestly unfair that The fruit jar trust is the latest. If the man who pays cash as he goes along the fruit canners had gotten up a trust a should have to pay the same prices as year ago, there wouldn't be half as many the man who compells the merchant to sick men in the grocery trade as there are wait several weeks or months, necessi- at the present time. tating the expense of a book-keeper and bill collector. THE TRADESMAN is

The Michigan Tradesman ways for beating dead-beats and imposters. They advocated the adoption of no measures for the encouraging of cash views of the Agricultural Department payments. Obviously, they expect to continue to sell goods at the same price to those who immediately pay their money over the counter and to those who money over the counter and to those who money over the counter and to those who adulterations pertains to lard and lard adulterations, and is the work of Prof. Retail Trade of the Wolverine State. obtain credit for a certain or an indefinite

The losses by non-paying customers fall on the customers who pay for their Wiley has won public confidence by the goods in cash instead of promises. If goods in cash instead of promises. It there was no credit system, there would be no losses, and goods could be sold at the sorghum industry and various sector the sorghum industry and various sector the sorghum industry and various sector time to the sorghum industry an in meat and groceries is conducted like that in postage stamps, the price of beef-steak and baking powder will be reduced, rendering it unwholesome is carried on

THE ALMIGHTY DOLLAR.

When the State of New York obtained of farmers act, if they do not think, as the Arkansan did about the roof of his the grand scene, without the abuses the grand scene, without the abuses the properties of the grand scene. which had made this a resort timid and sensitive people were beginning to avoid. It now appears that the State's ownerto haul a load over the roads, they can't ship has exposed the Falls to another and has been claimed that other substances no less serious danger. A bill has been introduced into the Legislature to incorporate a company which contemplates turning the Falls into a big mill race for the generation of electric force. And quently mentioned. the kind of reception the measure has received from both senate and assembly it may be true that many attempts have seems to show that there is very serious danger of its passing. To permit of Niagara being defaced in this way would disgrace us before the civilized world. It would be accepted as the final evidence that America is hopelessly given over to market three or four or more miles on a that America is hopelessly given over to the worship of the Almighty Dollar, and that no other consideration than gain had deavored to set forth our present knowany weight with us as a people. It is ledge concerning the constitution o true that there are many people in this pure lard and its adulterations. country-and New York has its full share in them-who can conceive of no better has not been raised in these investigause for the Falls than this. They are the tions. It is hardly necessary to call atkind of people who would consent to have a quack medicine advertisement tattooed on their faces, if the pay were high enough. But we live in hopes that they are not a ruling class, even in New York.

into by the wheels of heavily loaded INSPECTION ON HOOF A FAILURE. wagons; the low places by the road side That inspection on the hoof will not become filled with water which is ab- accomplish all that its friends have ansorbed by the dirt of the road bed and ticipated is conclusively proven by the makes it a bed of mud, impassable, some- experience of Rock Island, Ill. Four times even for a footman. Sometimes years ago the city passed an ordinance such a condition will exist on the roads providing that animals to be sold for denied that the meaning of the word of the entire country, and a mud embar- meat should be inspected on the hoof at refined in the above sense is generally go results, which shuts the farmer out of the city abattoir, establishing a scale of unknown to the consumer. The idea the market by preventing his hauling fees for this inspection, and providing produce of any kind. While prices of for the building of an abattoir which grain go steadily up, no advantage can might be used by the butchers for slaugh- possibly be willing to pay an increased tering without additional charge. The price. There is no good reason why the roads butchers refused to use the abattoir after in every part of the country that is fairly it was built, or to drive their cattle there well settled should not be good at all for inspection. The Mayor revoked their have decided to abandon the use of the seasons and under all circumstances. licenses, and they procured a temporary While there may not be as good material injunction restraining the city from opin some places to make the road as there erating the abattoir. This injunction might be, while stones or gravel may be was made permanent by the Circuit almost or quite unobtainable, still it is Court, which, while affirming the general not impossible to make a good road with power of inspection, held that the city nothing but dirt. It may be said, as a had no power to build and operate an general rule, applicable to all roads of abattoir. The decision was reversed by whatever kind, that the first requisite of the Appellate Court, but has been susa perfect road bed is a dry foundation. tained by the Supreme Court of Illinois, This being secured, either by natural or which has decided against the power of of American lards has afforded grounds artificial drainage, the rest is compara- the city of Rock Island to maintain the to foreign countries for prohibiting im-

The abandonment of contract prices all food products made in this country it is, will make a good road unless the turers is cause for genuine regret. While the contract system was by no means foreign countries as is mentioned perfect, and was constantly violated by The right of foreign countries to levy an unprincipled jobbers, yet it served to import duty on our products is one which The Tradesman has always main-uned that the quickest and surest method of curtailing the credit business, enabling the retailer to secure and the company of the credit business.

A Practical Example.

bill collector. The Tradesman is pleased to see that others are coming to look at the matter in the same light, as is evidenced by the following article, from a recent issue of the Chicago Herald:

Almost every wholesale merchant in town demands or should demand a higher price for his goods when they are bought on time than when the cash is paid for them. In other words, they make a discount on all bills when they are paid at the time the goods are delivered. This is simply doing justice to the purchaser, as ready money is of advantage to the seller, who can use it in his business. There is no risk involved in a cash transaction. It is the credit system that causes losses, makes expenses and renders assignments neeessary.

What is true in the wholesale trade is also true in the retail trade. The losses of the continuous places are coming to remarked George Kahle to Stoves and almost windows, remarked George Kahle to Stoves and landsways be considered: First, what will best attracts that the kind of people whom it is most desirable to attract. Sometimes a very little thing suffices, to one time the analysis of the largest tree in California, and on a card posted conspictual to the tree is over three times as high as our store buildings. Fully half the seller, who can use it in his business. There is no risk involved in a cash transaction. It is the credit system that causes losses, makes expenses and renders assignments neeessary.

What is true in the wholesale trade is every brick in the wall. Well, he causes losses, makes expenses and renders assignments necessary.

What is true in the wholesale trade is also true in the retail trade. The losses occur in consequence of giving time to one class of customers. Retailers should follow the example of wholesalers in encouraging cash payments. The way to do this is to make it an object for patrons to pay for goods when they obtain them. A discount of not more than two or three per cent. would be sufficient to induce many persons who now buy on time to pay cash for every article they purchase.

The retail grocers and butchers of Chicago held a meeting one evening last week for the purpose of forming a mutual protective association. They proposed

on Both Lard Products

time. By adopting this course, they en-courage customers to defer payments. It is probably the most complete discussion of the subject ever presented. Prof. concludes that the use of adulterants and every honest person will be better on a very large scale. He finds no consatisfied. injurious to health are used, and is con vinced that this is not the case unless i few instances and to a small extent possession of the American shore of the Like all other impartial investigators, he Niagara river at and near the Falls, it was presumed that this would secure to the pure and also in compound lard must be lard adulterants, namely, cotton oil and stearines-lard stearine, oleo, stearine and cotton oil stearine. In reference to other alleged adulterants, he says: than those mentioned have been used in the adulteration of lard, but these claims Among these substances dead hog grease or dead hog stearine is the one most fre Peanut oil and some other vegetable oils have also been mentioned as adulterants of lard. While been made to use the above substances in the adulteration of lard on a small scale, it is also quite true that such attempts have never attained any import ance from a commercial point of view. at 120,000,000 pounds a year. question of the wholesomeness or unwholesomeness of the various ingredients tention, however, to the fact that the stearine and cotton oils used in the manufacture of adulterated lard are, so far as known, perfectly wholesome and innocuous. There is every reason to be-lieve these are fully as free from deleterious effects upon the system as hog grease itself. A more serious question which is presented is the effect of selling adulterated lard as pure lard or refined lard. To do this is a fraud upon the consumer. Although it has been claimed by the large manufacturers of refined lard that the term refined is a trade-mark whose meaning is perfectly well known by seller and purchaser, yet it cannot be conveyed to the ordinary consumer by the word refined would be an article of superior purity for which he would It is gratifying to know that since the investigations recorded above were commenced the largest manufacturers of compound lard in this country term refined, and to sell their lards as compound lard or lard compounds, and, in cases where no hog grease at all enters the composition of the article, to place it upon the market as cottolene or cotton seed oil product. In cases before Eng-lish courts it has been shown that the

> whether they are to be consumed at home or abroad." Glasses of Wondrous Power. Scapegrace—Do your spectacles magnify everything?

word 'refined' does not convey to the judicial mind the idea which is claimed

for it as a trade-mark, and hence the wisdom of the manufacturers in chang-

portation of our production or of levy-ing upon it a heavy duty. By requiring

name we could secure for our products immunity from any such exclusion from

Optician-I have some glasses that magnify everything seen through them.
Scapegrace—Well, I want a pair to
give to old Grabhold that will make my

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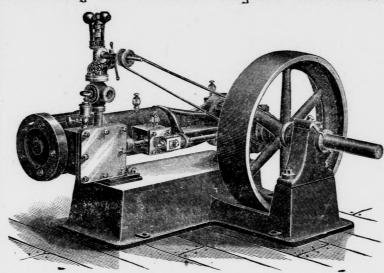
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MOTTLED GERMAN, ROYAL BAR, CZAR, SUPERIOR, MASCOTTE, CAMEO, PHŒNIX, AND OTHERS,

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Leonard & Sons

Grand Rapids, Mich.

Near Union Depot



This is the most perfect tricycle on the market for Ladies and Children. It is recom mended by Physicians as the First and Only Machine invented that Ladies and Girls of a delicate constitution can ride with

The GEM has Steel Wire Wheels with Grooved Steel Tires and Forged Steel

Adjustable Spring Seat

ing the labelling of their wares is at once manifest. The extensive adulteration Upholstered with plush, filled with Japanese hair, which retains its elasticity, making it easy for the rider.

Prices quoted without fenders:

No. 1—20 inch Rear Wheels, for 3 to 7 years of age, \$6.67 Each. No. 2—24 " " " 7 to 11 " " 8.00 " No. 3—28 " " " " " 11 to 14 " " " 9.34 " " " 14 to 18 " " " 12.00 No. 4-32

Same with rubber tires:

No. 7—20 inch Rear Wheels for 3 to 7 years, \$11.34 Each.
No. 8—24 " " " 7 to 11 " 12.67 "
No. 9—28 " " " 11 to 14 " 14.00 "
No. 10—32 " " " 14 to 18 " 18.00 "

We also carry Boy's Bicycles and Tricycles. ASK FOR QUOTATIONS.

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MICHIGAN CIGAR CO.,

Big Rapids, Mich. MANUFACTURERS OF THE JUSTLY CELEBRATED

"M. C. C." "Yum Yum"

SEND FOR TRIAL ORDER.

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BOOTS and SHOES

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The Best Fitting Stocking Rubber in the Market.

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SAW AND CRIST MILL MACHINERY.

STEAM ENGINES & BOILERS.

Planers, Matchers, Moulders and all kinds of Wood-Working Machinery, Saws, Belting and Oils.

And Dodge's Patent Wood Split Pulley. Large stock kept on hand. Send for Sample Pulley and become convinced of their superiority.

Write for Prices. 44, 46 and 48 So. Division St., GRAND RAPIDS, MICH.

To the Pass Book System

With its attendant losses and annoyances, when you can supplant it by so inexpensive and labor-saving a system as the

Tradesman Gredit

Which is now used by over 2,000 Michigan merchants.

The Tradesman Coupon is the cheapest and most modern in the market, being sold as follows:

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SEND IN SAMPLE ORDER AND PUT YOUR BUSINESS ON A CASH BASIS.

DETROIT SOAP CO., E. A. STOWE & BRO., Grand Rapids.

the Fancy California Mountain Seedlings and headquarters for all kinds of Messina oranges.
PUTNAM & BROOKS.

URTISS & Co.,

Successors to CURTISS & DUNTON.

WHOLESALE

Paper Warehouse,

Houseman Building, Cor. Pearl & Ottawa Sts.,

GRAND RAPIDS.

MICHIGAN.

WHO URGES YOU TO KEEP

THE PUBLIC

By splendid and expensive advertising the manufacturers cre ate a demand, and only ask the trade to keep the goods in so as to supply the orders sent to them. Without effort on the grocer's part the goods sell themselves, bring purchasers to the store, and help sell less known goods.

ANY JOBBER WILL BE GLAD TO FILL YOUR ORDERS.

Our lemons are all bought at the cargo sales in New Orleans and are as free from frost or chill as in June.

i PUTNAM & BROOKS.

COLBY, CRAIG



We Manufacture to Order Hose and Police Patrol Wagons, Peddlers, Bakers, Creamery Dairy, Furniture, Builders, Dry Goods, Laundry, and Undertakers Wagons.

Repairing in all its Branches.

Geo. H. Reeder, COLBY, CRAIG & CO.,

West End Fulton St. Bridge. Telephone No. 867.

The Michigan Tradesman should be sho

WEDNESDAY, MAY 29, 1889.

LEISURE HOUR JOTTINGS.

Written for THE TRADESMAN.

BY A COUNTRY MERCHANT.

olina and georgia, and that its habits, instincts, and almost its appearance, rap- visit of the eccentric capitalist. idly change with the change of locality and climate, and in this peculiarity it is him back the item, "jist after this kim closely imitated by that modern product out in the Simoon, a cur'us change took of incurable migratory instincts, the American tramp. For no change is more knowed to give a cent in charity in 'er manifest and radical than the one produced by the rise and fall of the ther- 'er own folks, let alone beggars. But mometer on our national nomad. His line of travel is usually mapped out and kim along, an' even invited 'em home governed by the probable mildness of when she met 'em in the streets. the weather as learned from hearsay or Fi nally the meanest, filthiest lookin' personal experience, but not infre- tramp that ever kim into the county quently, through more than his usual indolence, or for some unforseen cause, an', 'stead givin 'im a few cold vittles Jack Frost steals a march on him, and it an' lettin' 'im sleep in the barn, wich is interesting to note the alteration which was all or mor'n he expected, Mis. M takes place in his manner and disposi- got 'im up a big meal an' put 'im in the tion, and it is difficult to believe that the spare bed. 'Bout a couple of hours after snail-paced, independent, impudent, he went to bed he was taken terr'bly thankless, and sometimes almost bellig-sick, prob'ly on account of gorgin' hiserent begger of the summer has been self so at supper, an' the hired man was transformed into the meek, humble, obsent off in a terr'ble hurry fur the docsequious, lachrymal and comparatively tor. Of course, G--- knowed what active mendicant of the winter months. ailed the feller, but he hated Mother But this change, like that of the bob- M---- like pizen, an' wen she asked what olink, is gradual, and as his leisurely the trouble was, G---- said he couldn't locomotion brings him nearer to sunny exactly tell yet, but thought the patient skies and mild nights, every mile wit- was coming down with smallpox. I nesses the slow but sure recovery from his enforced humbleness.

The tramp is a terribly hard conunloafers than send one suffering, needy individual hungry from our gates; but when we reflect that we have probably the needy one, and that we are building the old woman's watch and pocket-book feeding quarters, it is liable to curdle the had a big sore on his legs, an' had spilte milk of human kindness to a greater or

A friend of mine was once induced, by the pitiful story and destitute appearance of a tramp, to donate him a respectable second-hand suit of clothes, and, a few days thereafter, while visiting a neighboring city, happened to see the same party going into a second-hand clothing store with a bundle under his arm. Watching the vagrant, he saw him dispose of the suit he and given him, together with several other garments, and then followed him to a saloon, where he, undoubtedly, speedily prepared himself for an interview with the police justice. On the strength of a letter from a neighboring town, promising a tramp printer steady employment, three or four of us follow him to six or seven other houses, at four of which he received food, and at of six francs for hack-fare. all of which he told the same harrowing story of suffering and starvation. And almost any householder could, from personal experience, multiply such cases by

It may not be anything like an infallible test, but when I am importuned by a professional pedestrian who appears to have an affinity for soap and water, I have far less hesitancy in believing his story than those of a great majority of his fellow-travelers. It seems hardly possible that all the better elements of presented, you are requested to return it to the Merchant of whom it was purchased and received. humanity can be totally extinct in the individual who has an instinctive dislike of filth, and a comparative tendency to Manufacturers, Detroit, Mich. of filth, and a comparative tendency to cleanliness.

As I went into the old man Brown's store, the other day, I met a lady coming out with an armful of packages. On propounding the usual query, "How's business?" the proprietor observed:

"Business? Dunno, hardly, wot it means! But 'fi had a few customers like that there woman that jist went out. I wouldn't grumble partic'larly!"

that old, vinegary, female Shylock ever bought anything except at auctions or bankrupt sales!"

"Well, you see the line of goods she's mos' int'rested in jist now ain't ginrally sold at public vandoos an' sich places What kind? Lemme me tell you first what got 'er in the notion of buyin' 'em. Three er four weeks ago the Simoon man printed a little article in 'is paper, an' t'other day I felt int'rest enough in the matter to hunt up the copy an' cut it out. Here 'tis."

I took the slip and read as follows: An Eastern journal publishes what purports to be a truthful story of a ragged, dirty, disreputable-looking tramp who, being taken violently ill, and being refused lodging at several houses, finally fell in with a good Samaritan and his wife, who took him home, lodged him

him, learned to their unbounded asto

This reminds us that there is a current rumor in the north part of this county that an individual, who followed tramp-ing for years, recently fell heir to an immense fortune, which he is dividing up among the few people who have a welcome and kind words for the vagrant. To discover them it is said that he has There are naturalists who claim that the bobolink of Maine is the reed bird of is now reported in this section of the Virginia and the rice bird of South Car- State, and a widow woman some fifteen miles north of here, it is claimed, is some \$500 ahead on account of a recent

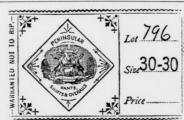
"Well." resumed Brown, as I handed place with Mis. M-. She was never now she fed an' lodged every tramp that 'plied for supper an' lodgin', one night, 'spect, from what the doctor sez, that the

old woman well nigh went crazy, an' she made him promis' to kim over early in the mornin' to vax'nate the fam'ly, which drum. The most of us had rather feed a he did. Then he made 'er send to town fur a load of chloride of lime, copp'ras, earbolic acid an' sich stuff, an' had the whole premises covered with it. far exceeded the score without striking the needy one, and that we are building the second night he skipped out with Dick and George,

an' all the valuables he could fin'. He all the bed-clothes an' made the room smell like a cholery hospitle. 'Bout this time the children all broke out with the itch, an' the house began to swarm with bedbugs an' sev'ral vari'ties of lice, an had a perfume suthin' like a played-out Fine Cut, Plug and slaughter-house.

that there feller with the bundle of greenbacks, an' gone to lookin fur the feller with 'er plunder, an' exper'mentin' with all the dis'nfectants, insec' pizens an' itch medicines she kin hear of, an jist now she asked me if I didn't think she could klect damages from the Simoon editor fur publishin' the piece I showed

A physician in a small French town was called to see a child at some conadvanced the money to pay his fare, and in less than four hours learned that he hards are a siderable distance. He refused to go, and gave as an excuse that his horse and hards are not available. The message had been "sent up" for a month for being drunk and disorderly. An investigating neighbor once had the curiosity, after feeding one of these gentry liberally, to tor sent a bill for five francs and the father of the patient offset it with a bil



Every garment bearing the above ticket is WARRANTED NOT TO RIP, and, if not as re-

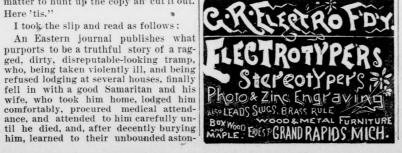


WANTED. "What, Mrs. M --- ? Ididn't know that POTATOES, APPLES, DRIED

FRUIT, BEANS and all kinds of Produce. If you have any of the above goods to ship, or anything in the Produce line, let us hear from you. Liberal cash advances made when desired.

EARL BROS., COMMISSION MERCHANTS

157 South Water St., CHICAGO. Reference: FIRST NATIONAL BANK, Chicago.

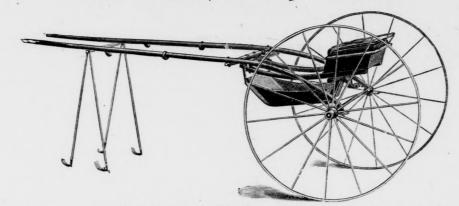


Our New Flag Cigar

GOOD FIVE CENT CIGAR.

To introduce this brand we will give free with each order for 1,000 at \$35

The Fauntleroy Cart.



This Cart is especially adapted to Michigan roads, will seat two passengers and is attractive in appearance.

REMEMBER-The cart is given free with 1,000 of our New Flag cigars at \$35.

W. J. QUAN & CO.,

49 and 51 Michigan Avenue, Chicago, Ill.

Manufacturers of the famous

Elks' Social Session

Jobbers of All Brands of

Smoking Tobaccos

21 Monroe St., Grand Rapids.

WHIPS AND LASHES. Lowest Prices for Mail Orders, GRAHAM ROYS, 54 Lake Ave., - Grand Rapids.



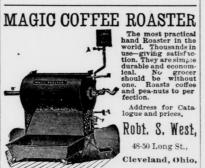
Chas. A. Coye,

G. R. ICE & COAL CO.

Wholesale and Retail Dealers.

Now-Before any Advance-Write for Prices on Coal.

Grand Rapids Ice & Coal Co.. 52 PEARL ST.



JOBBERS IN

Wall Paper and Paints, Oils, Etc.

We are Offering to the Trade some SPECIAL BARGAINS in Wall Paper at Less than Manufacturers' Prices. Correspondence is Solicited.

74 and 76 Ottawa St., Grand Rapids, Mich.



Amboy Cheese.

We have the pleasure to advise the trade that we have received the agency and sole control in this State of the "Amboy" Cheese, handled for many years by Messrs. Wm. Sears & Co. The quality of this brand has always been kept uniform and in every sense "Strictly Full Cream," making it so well and favorably known and appreciated by the trade that no further recommendation or guarantee

Acme Cheese.

We are also the Sole Agents for the "Acme" Cheese, made in Herkimer Co., N. Y. This brand is a Strictly Full Cream Cheese and cannot fail to give satisfaction.

Please send us your orders.

Lemon, Hoops & Peters. Grand Rapids, April 24, 1889.

W. STEELE Packing and Provision Co.

GRAND RAPIDS, MICH. WHOLESALE DEALERS IN

Fresh and Salt Beef, Fresh and Salt Pork, Pork Loins, Dry Salt Pork, Hams, Shoulders, Bacon, Boneless Ham, Sausage of all Kinds, Dried Beef for Slicing.

LARD strictly Pure and Warranted, in tierces, barrels, half-bbls., 50 lb. cans, 20 lb. cans, 3, 5 and 10 lb. pails

Pickled Pigs' Feet, Tripe, Etc.

C. A. LAMB, Grand Rapids, Mich. FRED CLOCK, Chicago, Ill. F. J. LAMB & CO

C. A. LAMB & CO.,

Fruits

Our Specialties:

CALIFORNIA FRUITS. Produce. BANANAS AND BERRIES.

EDWIN FALLAS,

56 and 58 So. Ionia St., Grand Rapids, Mich.

Butter, Eggs, Oranges, Lemons, Bananas, Mince Meat, Nuts, Figs, Etc. Eggs Crate Factory in connection. Price List furnished On application.

Mail Orders Filled Carefully and Promptly at Lowest Market Price.

Cold Storage at Nos. 217 and 219 Livingstone St.

Office and Salesroom, No. 9 Ionia St., Grand Rapids, Mich.

C. H. CORNELL,

Fruits and Produce.

Agent for the Wayland Cheese. 30 NORTH IONIA STREET, GRAND RAPIDS, - -

ALFRED J. BROWN,

Foreign, Yropical and Galifornia FRUITS.



Headquarters for Bananas.

16 AND 18 NORTH DIVISION ST. - - -

THEO. B. GOOSSEN,

Produce Commission Merchant, BROKER IN LUMBER.

Orders for Potatoes, Cabbage and Apples, iu Car Lots, solicited. Butter and Eggs, Oranges Lemons and Bananas a specialty.

33 OTTAWA STEET, Telephone 269.

GRAND RAPIDS, MICH.

Grand Rapids Fruit and Produce Co., Successor to Geo. E. Howes & CO.)

FOREIGN FRUITS.

Oranges, Lemons and Bananas a Specialty.

MOSELEY BROS.,

Fruits, Seeds, Oysters & Produce.

All kinds of Field Seeds a Specialty. If you are in market to buy or sell Clover Seed, Beans or Potatoes, will be pleased to hear from you.

GRAND RAPIDS. 26, 28, 30 and 32 Ottawa St.,

We are selling the BEST RUBBER HOSE in 3.4, 1, 11-4, 11-2, 2 and 21-2 inch. Cotton Mill Hose, Rubber Lined; also unlined Linen Hose, in all sizes, for fire protection.

Jur Prices are Rock Bottom

We have the Best Lubricators, Grease and Oil Cups, Lath and Fodder Yarn, Saw Gummers, and the best General Stock of Mill Supplies in this State.

AGENTS FOR STEWART'S BEADY ROOFING, DEAFENING FELT AND SHEATHING, IRON FIBRE PAINT AND CEMENT. BEST OF THE KIND IN USE.

GROCERIES.

The Coffee Market.

Chase & Sanborn describe the situation

as follows The market during the past seven days has developed no new or interesting features and values have ruled without quotable change from day to day. The nature of business in actual coffee has on the whole been of a disappointing character, as compared with that of the previous two weeks, and, as a consequence, a portion of the jobbing trade are in-clined to shade prices a trifle on some varieties of coffee. This decline, howeyer, has amounted to about 1/8 cent per ound and is almost entirely confined to

the undesirable kinds of Brazil grades. On the Coffee Exchange the trading has been dull and featureless, present transactions being made on a basis of 10 to 15 points below the prices of a week ago, or equal to about 1/8 cent per pound for actual goods.

The consumption of coffee for the United States for the weeks ending May 4 to May 18, inclusive, as evidenced by the warehouse deliveries at the several receiving ports, amount to 132,559 bags of Brazil grades, against 162,635 bags during the same time last year.

Receipts of coffee at Rio and Santos for the above given time amount to 318,- the drug store of Geo. Chantler. 000 bags as against 141,000 bags for the same time 1888, and 265,000 bags for the

corresponding period in 1887.

There seems to be no evidence o weakness in the future outlook for prices as exchange buyers continue to pay a Dr. Calkins, manager of the premium of 60 to 70 points for options on the distant months.

sentiment of the trade at this time last days last week. year, as on the latter date spot Rio of fair grade was worth say 16½ cents green, while options for delivery from 4

In view of the fact that the trade a year ago were anticipating an 8,000,000 crop of Brazil grades as against the present expectation of 3 to 4,000,000 bags, the reasons for the seeming inconsistency of the opinions prevailing at the different periods are quite apparent, and the overbial uncertainty of the coffee market aptly illustrated.

Wool, Hides and Tallow.

offer. What little is wanted, manufacturers take grudgingly at the price, knowing they cannot get a new dollar for the old one when made up. This has a tendency to make wild prices at the west entirely unwarranted. The goods market is unsatisfactory and manufacturers there are great statesmen, and there are feel their way, being undecided as to the outcome. They will not take the wool in any quantity until they can get a corresponding advance in cloth, which is not possible while so much remains on the market and shelves. Some have now shut down and others are preparing to do so, as soon as present orders are filled, unless they can get the new stock lower. With present low prices on every other commodity, there is no hopes for any sharp advance in wool, which is higher West than at the East, where it must go. The growers are aware of this and are selling early.

The hide and leather market still keeps dull and low. In fact, the long-lookedand-honed-for improvement does not come. Leather dealers make concessions in price, for large lots, to effect sales and unload. If this continues long, there will be another break in prices. Banks scan securities in this line, and cut short their discounts. Micawber-like, we must wait for "something to turn up."

Tallow is quiet and in light demand.

The Grocery Market.

ther advances during the week. New Orleans molasses is steady. Corn syrup business from the point of view of the is firmer. Sugar syrup is higher, having sustained an advance of about 1c in the past ten days. Coffee is steady, Rio being 15 points higher than a year ago. Tea is dull. Samples of the new crop will begin to arrive in a couple of weeks, while the new crop will not begin to arrive under a fortnight later. Canned goods are looking a little stronger, especially corn and tomatoes. Dried fruits of all kinds are firmer, especially raisins and California dried fruits. Fish is about steady. The news of the mackerel catch is very conflicting, some claiming the catch will be large, while others predict a short catch. Domestic rice is Pickles are nominal. Spices are about steady.

The Fruit Jar Manufacturers Form a Trust.

The manufacturers of fruit jars met at Pittsburg on May 13 and entered into an agreement not to sell their product at less than \$9.50, \$10 and \$13 delivered. This is an advance of about \$1.50 over was gradually corrupted into currants last year's prices. The agreement is said to include every manufacturer in the country and to be iron-clad as to its pro-

Fresh Creamery Butter.

Dealers wishing to arrange for a supply of creamery butter would do well to address J. B. Horton, proprietor of the Grandville creamery, Grandville. Goods delivered to any dealer in Grand Rapids. has got an office in the city government.

Grocers handling cigars which pay a living profit carry "Our Knocker." Sold general stock at Lawton, where he has only by Morris H. Treusch & Bro.

Purely Personal

Capt. H. N. Moore is spendinga couple of days at Chicago.

Joseph Gerber, the Fremont merchant and tanner, was in town last Wednesday. Fred. Clock, of the firm of C. A. Lamb & Co., put in a couple of days at Chicago last week.

Wm. B. Kieft has taken the management of P. P. Leonard's store, at North

Robert Stewart, the Battle Creek hide and pelt dealer, was in town a couple of days last week

Mrs. Adele Purdy, of Fennville, was in millinery goods.

Frank A. Howig, late of Mancelona, Wayland, N. Y., where he will re-engage

K. B. Edgell, formerly proprietor of the Springhill cheese factory, at Hopkins Station, is now buying and selling butter and eggs in this city.

Arthur L. Haight, formerly engaged in the drug business at Woodland, has gone to Manistique to take a position in

W. A. Richardson has resigned the nanagement of the Mrs. S. S. Perkins hardware store, on South Division street.

Dr. Calkins, manager of the L. W. Cole drug store at Petoskey, and member of the drug firm of Warne & Calkins, at This present opinion concerning the future is in marked contrast with the East Jordan, was in town a couple of

Dr. Chas. S. Hazeltine returned from his fishing trip on the Jordan the middle to 6 months after were selling on a basis of the week, and M. S. Goodman put in an appearance on Saturday. Neither did very much fishing, owing to the frigidity of the weather.

S. J. Martin, the Sullivan merchant, was in town Monday. He is much chagrinned over the charge of misappropriation of charity funds, made by ne of his townsman-a charge which appears to be wholly groundless, judging by the statements of the other merchants Wools are firm from want of stock to of the place.

Brains in Business.

rom the Christian Union. One great secret of success in business the secret, in fact, of success on a large scale—is to conceive of it as a matter of principles. not merely as a series of trans actions. There are great merchants as small merchants as there small politicians, and the difference between th great and the small men is very much the same in both professions. olitician works by the day, and only the one small opportunity before him, the small merchant does the same thing—he is looking for the next dollar. The statesman, on the other hand, is master of the situation because he under stands the general principles which con-trol events; this knowledge enables him to deal with large questions and to shape the future. The great merchant does the same thing: his business is not a mere oney-getting affair, not a mere matter of barter, but a science and an art; he tudies the general laws of trade, watches the general conditions of the country uture wants, and adapts his business to the broad conditions of his time and He puts as much brains into his work, as does the statesman, and he ends by being, not a money getter, but a large minded and capable man. An eminently successful business man, of the states manlike quality, said the other day that the more he understood of life, the more clearly he saw that it was all done or usiness principles. By which he not only that the universe stands for the dollar, but that the universe is governed by unvarying laws, that promptness Sugar became excited again on Saturday, followed by a slight advance on Monday, with strong indications of furwhich is behind man. It ought to be the ambition of every young man to treat his tatesman, and not from that of the poli-

Zante Currants Not Currants at All.

A frequent error among those interest ed in cookery is to suppose that the imported articles called currants, used in fruit cakes, mince pies, plum puddings, buns, and the like, are a fruit resembling our own black or red currants dried. In currants are just as much raisins as any thing that is offered under that specifi name, being only a dried grape no bigger than a common pea, and each bunch but two or three inches long. These little grape bunches are picked and dried in the sun, and are so full of saccharine matter that the exuding sugar crystalizes them into a compact form of sufficient 1/4c higher. Foreign is without change. hardness to require considerable strength to open the mass and prepare the fruit for packing, they being then a second time compressed, this time by means of treading with the feet, which processes, perhaps, account for a great deal of th dirt and gravel usually to be found packed with them. The grapes grow all through the islands and adjacent regions of the Grecian Archipelago, and being exported originally from Corinth, they were called at first corinths, which word until the primitive plant and its fruit was forgotten in remembrance of the little round berry of our own gardens, which might be dried from now until doomsday without developing enough sugar to melt them together as we find the Zante currants melted.

A Distinction.

Mrs. Ward-Where is your husband working now?

Mrs. Precint-He ain't working. He

Irving-L. R. Rogers has moved his re-engaged in trade.

The New Tobacco Law WEST CAMPBELL, May 27, 1889.

E. A. Stowe, Grand Rapids: DEAR SIR-Can you give the main provisions of the new tobacco law, for

minors, in Michigan? If not convenient to do so in The

TRADESMAN, will you please state where we can obtain a copy of same and oblige, Yours truly,
WM. ABBOTT & Co.

The law prohibits the sale of tobacco in any form to minors under 17 years of age, under severe penalties.

Buy the Best.

Retail grocers are requested to note the town one day last week, purchasing difference in keeping qualities during the warm weather, between the "Muscatine" and "Hawkeye" brands of rolled oatswas in town last Thursday on his way to which do not turn bitter-and cheaper goods now being offered in this market at \$5 per barrel.



LOW RATES PALACE STEAMERS. CHICAGO Chicago. 9 A. M., 6.30 P. M St. Joseph, 2 P. M., 11 P. M AND

St. JosephBenton Harbor

St. Joseph, During Balance Season Leave Chicago, 9 A. M.
St. Joseph, 11 P. M. MAMMOTH STEAMER CITY OF DETROIT. DETROIT, MACKINAC ISLAND

French Cream, 25 lb. pails. Cut Loaf, 25 lb. cases. Broken, 40 lb. Bask. 200 lb. bbls.

Gum Drops, in pails
" " in bbls.
Moss Drops, in pail
" " in bbls.

Royal, 25 lb. pails ... 200 lb. bbls. Extra, 25 lb. pails ... 200 lb. bbls.

Breakfast Bacon, Dried Beef, extra.

Tierces Tubs..... 50 lb. Tins.

PETOSKEY and SAULT STE. MARIE. DETROIT AND CLEVELAND

OUR ILLUSTRATED PAMPHLETS by your Ticket Agent, or address C. D. WHITCOMB, CEN'L AGENT, CHICAGO, IL



Wholesale Clothiers

Perfect-Fitting Tailor-Made Clothing

138-140 Jefferson Ave., 34-36 Woodbridge St., Detroit.

WM. SEARS & CO.,

Gracker Manufacturers,

37, 39 and 41 Kent St., Grand Rapids.

We Are Headquarters

Pure Cider and White Wine Vinegar.

Consult your own interests by getting our prices before purchasing elsewhere.

Telfer Spice Company

Fac Simile of the Label of



The Best Scouring and Cleaning Seap in the World Costs as much to manufacture as Sapolio, yet sells at about half the price (\$2.75 per box of 72 cakes). Can be retailed for as much with equal or better value to the consumer, although it is generally sold at 5 cents a cake. Cut this out, and ask your Jobber to send you a box of *Pride of the Kilchen*. It is worth trying.

PRODUCE MARKET Wholesale Price Current. Beans—Handlers are paying about \$1.25 for un picked and getting \$1.65@\$1.75 for hand-picked Cabbages—Southern stock is in fair demand a \$3.50 per crate. Cider—10c per gal, Cooperage—Pork barrels, \$1.25; produce barrels

The quotations given below are such as are ordinarily offered cash buyers who

Cooperage—Pork barrels, \$1.25; produce barrels		pachages.	
5c. Beans—String, \$1 per bu. crate; wax, \$2@3 per bu. crate. Butter—Creamery is in plentiful supply at 20@	BAKING POWDER,	DRIED FRUITS—Domestic. Apples, sun-dried. 3 @ 3½	SYRUPS. Corn, barrels
2c. Dairy is in plentiful supply at 14@15c. Bermuda Onions—\$1.50 per crate. Cranberries—About out of market. Cucumbers—50c per doz.	10c cans 95 14 lb. " 1 40 3 oz. " 1 90 4 lb. " 2 60	Blackberries " 5 Nectarines " 12 Peaches " 12	rure Sugar, bbl. 28@36 " half barrel 30@38 sweet goods. X XXX Ginger Sugar
Cucumbers—5te per doz. Dried Apples—Commission men hold sun-dried tt 3@33/5c and evaporated at 5@51/5c per lb. Eggs—Jobbers are paying 12c and holding at 3c.	2 0z. · · 3 80 1 lb. · · · 4 95 94 lb. · · · · 11 78 1 lb. · · · · · 13 75	Rasyberries " 20 DRIED FRUITS—Citron. In drum @23	Ginger Snaps. 9 9½ Sugar Creams. 9 9½ Frosted Creams. 9½ Graham Crackers. 9
Field Seeds—Clover, \$4.75 per bu.: timothy, \$1.50 per bu. Green Onions—12c per doz. bunches. Honey—Easy at 15c@17c per lb.	4 lb	In boxes @25 DRIED FRUITS—Currants. Zante, in barrels @ 5 " in less quantity @ 5½	Oatmeal Crackers 9 SODA. Boxes 5¼ Kegs, English 4¾
Lettuce—10c per lb. Maple Sugar—10@11c per lb. Onions—Dry, \$1 per bbl.	1 1/ 1\ 0 dos 45	DRIED FRUITS—Prunes. Turkey	TEAS.
Parsley—30c per doz. Peas—Green, 81 per bu. Pieplant—1@1½c per lb. Pop Corn—2½c per lb. Potatoes—There is a limited demand for old	Arche 48 10, cants, 6 002 45 \(\frac{1}{2} \) lb 4	DRIED FRUITS—Raisins. Valencias @ Ondaras 8½@ 8½	JAPAN—Regular. Fair 14 @16 Good 18 @22 Choice 24 @28 Choicest 30 @34
Potatoes—There is a limited demand for old stock from the Southern markets, offerings of Soc per bu. having been made for fancy stock f.o. b. Grand Rapids.	Teller S. 4a 10, Calls, Coz., 45	London Layers, California 240@2 65 London Layers, for'n. @ Muscatels, California.1 35@1 50	SUN CURED. Fair
Radishes—20@25c per doz. bunches. Spinach—35c per bu. Strawberries—82.75@3.25 per 24-qt. case. Tomato Plants—50c per 100.	" ib. " 85 " 110. " 150 Acme. ¼ ib. cans, 3 doz 75 " ½ ib. 2 " 150 " 11b. " 1 3 00 bulk 3 00	DRIED FRUITS—Peel. Lemon	Good 16 @20 Choice 24 @28 Choicest 30 @33
PROVISIONS	" bulk	FARINACEOUS GOODS. Farina, 100 lb. kegs	BASKET FIRED. (20) Choice
The Grand Rapids Packing and Provision Co. motes as follows:	AXLE GREASE. Frazer's	" imported @ 10 Pearl Barley @ 3 Peas, green @ 1 30 " split @ 3	Extra choice, wire leaf @40 GUNPOWDER. Common to fair25 @35
Mess, new. 12 75 Short cut Morgan. 13 50 Extra clear pig, short cut. 14 50	Diamond 1 60 BATH BRICK. English, 2 doz. in case 80 Bristol, 2 " " 75 American, 2 doz. in case 70	" split	Extra fine to finest50 @65 Choicest fancy75 @85 IMPERIAL.
Extra clear, heavy. 14 50 Idear quill, short cut. 14 50 Boston clear, short cut. 14 50 Idear back, short cut. 14 50 tandard clear, short cut, best 14 50	Arctic Lia 4-oz 3 60	" domestic @60 FLAVORING EXTRACTS. Jennings' Lemon Vanills	Common to fair20 @35 Superior to fine40 @50 YOUNG HYSON. Common to fair18 @26
SMOKED MEATS—Canvassed or Plain.	" ½ pt. 7 00 " 1 pt. 10 80 " 8-oz paper bot 7 20 " Pepper Box No. 2 3 00 " 4 4 00 " 5 9 00	2 oz. Panel, doz. 90 35 4 oz. " 1 40 2 25 6 oz. " 2 25 3 25 No. 3, " 1 00 1 60	Superior to fine30 @40 OOLONG. Common to fair25 @30
nams, average 2018	" " 5 9 00 No. 2 Hurl	2 0z. Panel, 00z. 30 4 0z. " 140 2 25 6 0z. " 2 25 3 25 No. 3, " 100 1 60 No. 8, " 2 75 4 00 No. 10, " 4 50 6 00 No. 4, Taper, " 1 60 2 50 14 pt, Round, " 4 25 7 50 1 " 8 50 15 00	Superior to fine
Shoulders	No. 1 " 1 90 No. 2 Carpet 2 90 No. 2 Carpet 2 200 No. 1 " 2 25 Parlor Gem 2 60 Common Whisk 90 Fancy 1 00 Mill 3 25 Warshouse 2 75	1 " 8 50 15 00 FISH—SALT.	Choice30 @35
" kest boneless 10 shoulders 7½ boneless 8 Breakfast Bacon, boneless 10 bried Beef, extra 6 - ham prices 8½ cong Clears, heavy 654 Briskets, medium 634 light 654	Common Whisk 90 Fancy 1 00 Mill 3 25 Warehouse 2 75	FISH—SALT. Cod, whole @ 434	TOBACCOS—Plug. S. W. Venable & Co.'s Brands. Nimrod, 4x12 and 2x1237
LARD—Kettle Rendered.	BUCKWHEAT. Kings 100 lb. cases 5 00 " 80 lb. cases 4 25	" Globed 275 " Holland, bbls 10 00 " Holland, kegs @ 70 " Scaled 24	Reception, 22-5x12, 16 oz 37 Vivco, 1x6, 4½ to 1b 30 Big 5 Center, 3x12, 12 oz 34 Wheel, 5 to 1b 37
Γubs	BUTTERINE Dairy, solid packed . 13 " rolls . 14 Creamery, solid packed . 15	Herring, round, ½ bbl. 2 50 " gibbed 2 75 " Holland, bbls. 10 00 " Holland, kegs. @ 70 " Scaled 24 Mack, sh's, No. 1, ½ bbl 11 00 " 12 lb kit 1 45 Trout, ½ bbls @ 4 50 10 lb, kits 48 White, No. 1, ½ bbls 6 00	Trinket. 3x9, 9 oz
10 and 50 lb. Tubs	rolls 16 CANDLES. Hotel, 40 lb. boxes 10½ Star, 40 9½	10 lb, kits	Double Pedro 37 Peach Pie 37 Wedding Cake, blk 37
0 lb, Pails, 6 in a case. 7½ 20 lb, Pails, 4 in a case. 7½ 00 lb, Cans. 7½ BEEF IN BARRELS.	Paraffine 12 Wicking 25 CANNED GOODS—Fish. 120 Clams. 1 lb. Little Neck 1 20	" Family, ½ bbls 2 50 " kits 55 GUN POWDER.	Double Pedro .37 Peach Pie .37 Wedding Cake, blk .37 Something Good .39 "Tobacco" .37 TOBACCOS—Fine Cut. D. Scotten & Co.'s Brands. Hiawatha 62 Sweet Cuba .37
Extra Mess, warranted 200 lbs. 6 75 Extra Mess, Chicago packing. 7 00 Plate. 7 25 Extra Plate. 7 75 Boneless, rump butts. 8 75	Clam Chowder, 3 lb 2 10 Cove Oysters, 1 lb. stand 90 2 lb 1 60	Kegs 5 25 Half kegs 2 88 No. 0 30	Hiawatha 62 Sweet Cuba 37
sausage—Fresh and Smoked.	" 2 lb. Star 3 75	No. 1. 40 No. 2. 50 Pure. 30	TOBACCOS—Smoking. Catlin's Brands. Meerchaum, ½s31 Kiln Dried, 16 oz19
Pork Sausage 7 Ham Sausage 12 Fongue Sausage 9 Frankfort Sausage 8	Mackerel, in Tomato Sauce. " 1 lb. stand	Calabria 25 Sicily 18 MOLASSES.	TRADESMAN CREDIT COUPONS.
Blood Sausage. 5½ Bologna, straight 5½ Bologna, thick 5½ Head Cheese. 5½	" 3 lb. soused 3 00 Salmon, 1 lb. Columbia 2 00 " 2 lb. " 3 10 " 1 lb. Sacramento 1 85 " 2 lb. " 2 75	Black Strap 16 Cuba Baking 22@25 Porto Rico 24@35 New Orleans, good 25@30	\$ 5,
PIGS' FEET. In half barrels	2 1b 2 75 Sardines, domestic 14s 2 75 12s 6 9 Mustard 14s 9@10	choice33@38 fancy45@48 One-half barrels, 3c extra.	counts: 200 or over 5 per cent, 500 10 10 11 11 11 11 11 11 11 11 11 11 1
TRIPE. In half barrels	" spiced, ½s 9½ " spiced, ½s 15@16 Trout, 3 lb. brook	Muscatine, Barrels	VINEGAR, 30 gr
FRESH MEATS.	canned Goods—Fruits. Apples, gallons, stand.2 15@2 25 Blackberries, stand	Muscatine, Barrels @5 50 "Half bbls @2 87 "Cases 2 15@2 25	50 gr
Swift and Company quote as follows:	" pitted 2 00 Damsons 90 Egg Plums, stand 1 20 Gooseberries 1 00	Michigan Test 9 Water White 10% PICKLES.	Jelly, 30-lb, pails 4 Sage
hind quarters 65-68 8 65-68 8 65-68	Grapes	Medium 4 00 3/2 bbl 2 50 Small, bbl 5 00 ½ bbl 3 50	PAPER, WOODENWARE, PAPER. Curtiss & Co. quote as fol-
Bologna	" seconds	Clay, No. 216	lows: Straw
Mutton 68 8 OYSTERS and FISH.	Quinces 1 00 Raspberries, extra 1 35 red 1 60 Strawberries 1 10 Whortleberries 55	RICE. 6½ Carolina head 6½ " No. 1	Rag Sugar 2½ Hardware 2½ Bakers 2½ Dry Coods 2½
F. J. Dettenthaler quotes as follows: FRESH FISH.	CANNED VEGETABLES. Asparagus, Oyster Bay	Japan	Jute Manilla
Whitefish Ø 6½ Prout Ø 6½ Halibut Ø 15 Herring Ø 4	Beans, Lima, stand	DeLand's, pure 5 Church's, Cap Sheaf 5 Dwight's 5 Taylor's 5	TWINES. 48 Cotton. 22 Cotton, No. 2. 20 "3. 18
Perch. skinned	Peas. French 1 68	Common Fine per bbl. 88 Solar Rock, 56 lb. sacks 24 28 pocket 205 60 215 100 240	No. 5 Hemp
CANDIES, FRUITS and NUTS. Putnam & Brooks quote as follows: STICK.	" extra marrofat. @1 10 " soaked. 70 " June, stand. 1 35 " sifted. 1 55	Ashion bil bags	Wool
Standard, 25 lb. boxes	" French, extra fine 1 50 Mushrooms, extra fine 2 15 Pumpkin, 3 lb. Golden 85 Succotash, standard 1 00	Higgins " 75 Warsaw 37 " ½ bu " 20 SAL SODA. Kegs. 1½ Granulated, boxes 2	" No. 3
Royal, 25 lb, pails 10 200 lb, bbls 9½ Extra, 25 lb, pails 11 200 lb, bbls 10½ French Cream, 25 lb, pails 12½	Squash	Kitchen 3 doz in box 9 35	Clothespins, 5 gr. boxes 60 Bowls, 11 inch
" 200 lb, bbls. 10½ French Cream, 25 lb, pails 12½ Cut Loaf, 25 lb, cases. 10 Broken, 40 lb, Bask. 10	" stand br @1 00 CHEESE. Michigan Full Cream 9½@10 Sap Sago16 @17	Hand, 3 2 35 Mixed bird 4½ Caraway 10 Canary 4	Baskets, market 40
" 200 lb, bbls	CHOCOLATE—BAKER'S. German Sweet	Hemp4	" bushel 1 60 " " with covers 1 90 " willow el'ths, No.1 5 50 " " No.2 6 00
Sour Drops	Cocoa	Rape 4 ¹ / ₂ Mustard 7 ¹ / ₂ Sxuff. Scotch, in bladders 37 Maccaboy, in jars. 35 French Rappee, in Jars. 43	" willow el'ths, No.1 5 50 " " No.2 6 00 " " No.3 7 00 " splint " No.1 3 50 " " No.2 4 25 " " No.3 5 00
Gum Drops	Rubber, 100 lumps. 25 25 200 35 25 30 26 26 27 26 27 27 27 27 27 27 27 27 27 27 27 27 27	Detroit Soap Co.'s Brands.	GRAINS and FEEDSTUFFS WHEAT.
Lozenges, plain. 14 printed 15 Imperials 14 Mottoes 15 Cream Bar 14	coffee-Green.	German Family	Pod
Molasses Bar	Rio, fair	Frost, Floater	Straight, in sacks
Taniu aude Creams 18	Santos	Allspice	Bolted
FANCY—In bulk. Lozenges, plain, in pails	Java, Interior 20 @25 " Mandheling 26 @25 Mocha, genuine 25 @27 To ascertain cost of roasted	Cloves, Amboyna	MILLSTUFFS. 14 00 Ships. 13 00 Screenings 10 00
" in bbls. 11¾ " printed, in pails 13 " " in bbls. 12½ Chocolate Drops, in pails 12	coffee, add ½c. per lb. for roasting and 15 per cent. for shrinkage. COFFEES—Package.	Nutmegs, fancy	Middlings 13 00 Mixed Feed 14 50 Coarse meal 14 50
Gum Drops, in pails 6½ '' in bbls 5 Mose Drops in pails 10	Lion 241 ₄ " in cabinets 243 ₄ McLaughlin's XXXX 241 ₄	" shot	Small lots
in bbls. 9½ Sour Drops, in pails 12½ Imperials, in pails 12 in bbls. 12 in bbls. 1114	Acme	Cassia, Batavia20 " and Saigon .25 " Saigon42	Small lots
Oranges, fancy California	" 0 B24 COFFEE EXTRACT. Valley City75	Cloves, Amboyna 35	No. 1
" 300s	Felix 1 10	Mace Batavia90 Mustard, English22	No. 2. 1 10 HAY. 12 00 No. 1. 12 00 No. 2. 10 50
Figs, layers, new 9@14½ "Bags, 50 lb @ 6 Dates, frails, 50 lb @ 4½ "" frails, 50 lb @ 5½	Cotton, 40 rt	Nutmegs, No. 2 27 Nutmegs, No. 2 70 Pepper, Singapore, black 21 white 30	HIDES, PELTS and FURS. Perkins & Hess pay as fol-
" ' 50-lb. ' 8 @ " Persian, 50-lb. box 5½@ 6 Bananas 1 50@3 00	CONDENSED MILK. Eagle	" Cayenne 25 STARCH. Mystic, 1 lb. pkgs 7	lows: Green 4 @ 4½ Pert Cured 4 @ 4½
NUTS. Almonds, Tarragona @17	CRACKERS. Kenosha Butter	" barrels 6 SUGARS. Cut Loaf @ 9½ Cubes @ 9½	Full 44/6 5/4 Dry . 5 6 6 Dry Kip ^c . 5 6 6 Calfskins green 3 6 4
Brazils. 7 @ 8	Seymour 6 Butter 6 " family 6 " biscuit 7 Boston 8	Powdered @ 9% Granulated H. & E.'s. @ 8 81 Franklin. @ 8 81 Lakeside. @ 8 81	Deacen skins
Walnuts Grenoble G17 G10 G10	Boston. 8 City Soda. 8 Soda. 6½ S, Oyster 6 City Oyster, XXX. 6	Knight's @8 81 Confectionery A @ 8% Standard A @ 8%	Shearlings
PEANUTS. Peacocks	City Oyster, XXX	No. 1, White Extra C 8 ¹ 8@ 8 ¹ 4 No. 2 Extra C @ 7% No. 3 C, golden	Tallow

State Board of Pharmacy easurer—Jas. Vernor. xt Meeting—At Star sland House, near Detroit esday and Wednesday, July 2 and 3.

Michigan State Pharmaceutical Ass'n. President—Geo. Gundrum, Ionia.
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Detroit Pharmaceutical Society ent. J. W. Caldwell. Secretary, B. W. Patter Muskegon Drug Clerks' Association. sident, C. S. Koon; Secretary, J. W. Hoyt.

How to Make Vinegar.

"Leave nothing to chance in your busi-With but very little changing of the time—are eventually of sufficient im- is the November cut, when the lemon is the work onesself, or, at least, have it performed under one's own supervision.

The first step in securing good vinegar is seeing and knowing that the barrels are until March, sometimes as late as May, thoroughly cleansed—in case one is using and then shipped. The second cut*ocbegin to leak when used for vinegar, while those made in the way mentioned will last a lifetime. We have one that has been in constant use for more than the constant use for more than th thirty years, and is a good barrel to-day, promising to last many years longer. The use of foul or musty barrels results in the production of stuff unworthy the

name of vinegar. To cleanse the barrels, pour into each one gallon or more of strong lye made from ashes and rinse out thoroughly, taking out one of the heads of the barrels and whitewashing the heads and staves inside, thoroughly washing it off, we have found to answer a very good purpose, also, but if not thoroughly cleansed of the lye and whitewash, the scouring op-eration will be more or less interfered with. When a barrel is unusually musty fail to augment the attendance very materially. Yours truly. stone and direct the fumes through the bunghole by means of a funnel: matches burned and the fumes allowed to enter the bung-hole of the barrel are often sufficiently powerful to effect the desired is the likelihood of coming into competi-

As there are many who will have none strictly pure, unwatered cider into vin-

one head (iron hoops might color the of opinions on the subject. cider black); bore the head full of small auger holes, and after setting it upon an inclined bench wider than the barrel, fill it nearly full of newly-made apple pomace. Let it ferment until it has reached the state desired, which can be it nearly full of newly-made apple pomace. Let it ferment until it has reached the state desired, which can be ascertained by digging down into it with a paddle and noticing whether it smells sufficiently sour. If not sufficiently sour, it not sufficiently sour. If not sufficiently sour, it not sufficiently sour, it not sufficiently sour, it not sufficiently sour, it not sufficiently sour. If not sufficiently sour, it not sufficiently sour, it not sufficiently sour, it not sufficiently sour. If not sufficiently sour, it not sufficiently sour, it not sufficiently sour, it not sufficiently sour. If not sufficiently sour, it not sufficiently sour. If not sufficiently sour, it not sufficiently sour, it not sufficiently sour, it not sufficiently sour sufficiently sufficiently sour sufficiently sour sufficiently sufficiently sufficiently sufficiently sufficiently sufficiently sufficiently sufficiently sufficiently suffic sufficiently sour. If not sufficiently sour, replace the disturbed pomace until such time as it shall have reached the desired stage, which will be governed by the degree of heat, either outdoors or applied artificially if indoors. Then pour the cider over the pomace and let it slowly filter that moment there had been no order of the young women is detailed to hold Mona and to gently but firmly apply the plaster of Mona and to gently but firmly apply the plaster for an hour or two at a time. In spite of Mona's reckless conduct there through it, repeating the operation several times. Next take a barrel and place (continues the Post) must be sought for it upon a rack, filling it about two thirds in the quack-like and charlatanic recomfull, leaving the bung out if upon its side, or boring a two-inch auger hole in the top head if both heads are left in. In which many severe rulings and examples mind this one fact: Vinegar must have air as well as warmth, if a saving of time is desired in having it speedily. is desired in having it speedily sour. Examine it occasionally to see that it is fiscated. constantly gaining in acidity. If it ceases to increase in strength of sourness -going back or dying, as it is termed add more or less molasses or sugar, as an examination may determine is needed. examination may determine is needed. In our own operations we have added them in small quantities until we found each other (like chloral and camphor, by the increasing sourness the lacking etc.), forming an oleaginous body, the element had been supplied-there is no characteristics of which have not been standing still or halfway place in making fully investigated; but when brought

dying it is pretty evident it has used up dispensing them in the form of powders, all the material on hand and must have wafers, or capsules, and advises a solumore. Supply as above noticed, and if the sugar or molasses added fails to start it souring again, add by degrees from one water. Each tablespoonful of such a quart to one gallon of proof whisky. If solution contains 8 grains of each body it yet stubbornly refuses to make vinegar. add one-half pound of ground cream tartar, after which, if it yet refuses to sour as it should, the probability is that something is wrong and the sooner it is emptied out of the barrel the better, as it is not worth further earing for. We changed, but will be higher. Quinine is have never experienced the last-named weak, but not quotably changed. Chloralternative and corn results. alternative, and very rarely any trouble whatever in any of the stages of making We have named these stages come if it presents itself as we is lower. Golden seal root is declining. have known in some instances. The Linseed oil is higher. Turpentine has above plan, however, makes a vinegar advanced. far too strong for family use, and it has to be watered. For our own trade we have always made it this way: Twentyfive gallons of unwatered cider and fifteen gallons of rain water to a forty-five gallon barrel, one gallon New Orleans molasses, one gallon whisky fifteen degrees below proof, and, if hurried, we grees below proof, and, if hurried, we half round of have frequently added one-half pound of ground crystal cream tartar. This way

Drugs Medicines. also: it is a matter which each must determine for himself. While the vinegar can be made without either whisky or cream tartar, we have mostly used the

portance to defeat the object sought. For green in appearance and not fully ripe. this reason, one should, if possible, do Lemons of this cut are the most highly known there.

Suggests a Week's Postponement. GRAND RAPIDS, May 25, 1889.

E. A. Stowe, Grand Rapids DEAR SIR—I note that the next meeting of the Michigan State Pharmaceutical Association is set down for Sept. 10, 11 and 12—one week before the opening of of the Detroit exposition. As many drug-gists would like to "take in" both the convention and exposition, I suggest that the Executive Committee assume the responsibility of changing the date to one week later, as such change could not Yours truly, F. J. WURZBURG,

There is but one objection to postponing the date of the convention, and that tion with the State, district and county but eider vinegar, we give one of the very best ways of speedily converting a week in September. The question is worthy of careful consideration, however, and THE TRADESMAN would be Take any kind of clean, wooden-hooped cask, barrel or tub, having but

Warner's "Safe Kidney Cure" Confis-

cated. The Pharmaceutische Post of April 21 temporary, caused a sensation, as up to that moment there had been no order of

Antipyrin and Salicylate of Sodium Uigier calls attention to the fact that when these two substances are brought vinegar—it is an industrious worker; it together in solution both bodies remain must work or die, and if it commences unaltered. He, therefore, cautions against

The Drug Market.

Opium has advanced, on account of less favorable crop reports and higher prices abroad. Morphia is as yet unate potash has declined. Quicksilver is very firm. Tonka beans are advancing. simply that the difficulty may be over- Senega root has declined. Serpentaria

Highway Robbery.

Drug Clerk-"I filled a prescription for a stranger last night for a dollar and ten cents, and this morning I find the

piece is good, we still make four cents of of making vinegar has always given our trade satisfaction. Often we have omitted

Saugatuck-J. C. Miller has engaged not only the cream tartar, but the whisky in the drug business.

STARTING IN BUSINESS.

Necessity for Preparation in Starting in Business

is to be converted into vinegar, a part of the pomace might be taken out of the automaton. But ambition to be or to do made just one pass at his countenance. leach, and running the cider through the leach oftener.

Two Classes of Lemons.

Lemons are divided into two classes; the rune lemon and the bastard lemon. The true lemon is produced by the April and May blooms; the bastard by the irregular blooms of February March.

The true lemon of February March is results from the effect of competition is in these days imperatively necessary.

That was enough, however. "I guess wou have not shaved many people, have necessary for building up a successful business; there are others of still greater import. In the first place capital, in order to fortify you against disastrous results from the effect of competition is in these days imperatively necessary.

Wholesale Pi Two Classes of Lemons.

The first place capital, in order to fortify you against disastrous results from the effect of competition is in these days imperatively necessary.

Insufficiency of this element has undoubtedly been one of the most fruitful causes of the large number of failures and winter seasons.

The true lemon and the bastard lemon.

The true lemon is produced by the April and May blooms; the best are import.

The true lemon and the bastard lemon.

The true lemon is produced by the April and May blooms; the best are import.

The true lemon and the bastard lemon.

The true lemon and the bastard by the April and May blooms; the best are import.

The true lemon and the bastard lemon.

The true le may have good, nice, pleasant tasting vinegar, no one thing contributes more—quires nine months to reach maturity, nay, is more essentially necessary—than cleanliness. In fact, it often happens that little things—trivial, apparently, at harvests of the true lemon. The first efforts for obtaining capital, indispensavided he has to depend upon his own efforts for obtaining capital, indispensa-ble. The process may be slow, but "All things come to him who knows how to wait," and, it may be added, knows how to work. "The secret of success," says Lord Beaconsfield, "is constancy of purpose.'. Have this axiom as your motto and success will eventually crown your efforts. Equally important with capital old ones—though the writer has found it a good investment to have new ones made for the express purpose of holding vinegar and nothing else, giving them eight heavy two-inch hoops, and having all the sap taken out of both the heading and side staves. Unsapped barrels soon begin to leak when used for vinegar, and rough they may be. This is the only road to success; to be jack of all trade: is to be master of none. A good trade paper will aid you imensely in obtaining knowledge of business methods. Other qualifications necessary are industry firmness, good judgment of human nature and a genial and affable disposition. To some, these characteristics may be more or less foreign; but there is not one of them but may, with a little effort be

> Mona and the Mustard Plaster. There's a shop on one of the side streets run by three young women. The young women are run by three pet dogs. If one of the women is adding a column in the ledger and one of the dogs comes along and curls himself up on the page, the edition is left until the dog has rested and trotted off to bring business to a standstill in some other direction. During the last cold snap the animals took cold and for several days they have required all the handkercheifs that the firm could supply. One of them, named Mona, because of its piteous howls, had bronchitis so distressingly on Thursday that a physician was called in. Among other things that he prescribed were mustard plasters, and since then the whole energy of the office has been directed toward keeping a mustard plaster on the two-by-four-inch chest of the wretched Mona. The first time the mustard plaster was tied on with delicate pink ribbons, but when the dog felt his lungs frying into hard knots he lost all raculous series of acrobatic feats he slipped the plaster off. Since then one of the young women is detailed to hold spite of Mona's reckless conduct there

acquired.

are hopes of her recovery. A Sample Prescription. A Monroe street druggist recently received a request to put up a condition

Don't Swear at the Plumber. This little German word is worth reembering. It signifies the "bursting of a water pipe": Hoehquellenwasserlieferungszohrenfatalitaten.

Onekama-Thos. White has closed out his stock of general merchandise.

\$1,000 REWARD!!

Calcined, Pat

Carbonate, Pat Carbonate, K. & M.

Amygdalae, Dulc... Amydalae, Amarae. Anisi

uranti Cortex...

henopodii innamonii

Citronella ...
Conium Mac.
Copaiba ...
Cubebae ...
Exechthitos ..
Erigeron ...
Gaultheria ...
Garanium odi

Geranium, ounce. Gossipii, Sem. gal. Hedeoma

entha Piper. entha Verid. orrhuae, gal. yrcia, ounce.

cis Liquida, (gal. 35)

POTASSIUM.

OLEUM.

55@ 60 20@ 22 20@ 25 35@ 36 Cantharides. Cardamon... Cardamon...

EUM. 5 00@5 50 Cardamon... Co... Catechu... Cinehona Cinehona Cinehona Co... Columba Colum

" Camphorated " Deodor.....

2 50@2 60 Auranti Cortex. 80@1 00 Quassia

Quassia ... Rhatany

Serpentaria .

Veratrum Veride.

MISCELLANEOUS.

Æther, Spts Nit, 3 F. 26@ 28 " 4 F . 30@ 32 Alumen 2½@ 3½

ground, (po.

Tolutan .

Myrcia Dom.... Myrcia Imp.... Vini Rect. bbl.

erebenth Venice

2 05) ... @2 15 Less 5c gal., cash ten days. Strychnia Crystal ... @1 10 Sulphur, Subl ... 234@ 34 Roll ... 234@ 3 8@ 10

OILS.

OILS.

OILS.

Whale, winter 70 70
Lard, extra 86 90
Lard, No. 1 90 50
Linsed, pure raw 61 64
Lindsed, boiled 64 67
Neat's Foot, winter
strained 50 69
Spirits Turpentine 44 50
Paints Dil. 1b
Red Venetian 134 263
Ochre, yellow Mars 134 264
Putty, commercial 24 2463
"strictly pure 25, 2363
"vermilion Prime Amer-

Whiting, white Span...
Whiting, Gilders'...
White, Paris American
Whiting, Paris Eng.
cliff

286 28 VARNISHES.
306 32 No. 1 Turp Coach 1 10@1 20
2½@ 3½ Extra Turp 1 60@1 70
Coach Body 2 75@3 00
3@ 4 No. 1 Turp Furn 1 00@1 10
55@ 60 Eutra Turk Damar 1 55@1 60
4@ 5 Japan Dryer, No. 1
55@ 60 Turp 70@ 75

VARNISHES.

...1 00@1 20

THE LARGEST AND BEST CLEAR LONG HAVANA FILLED SUMATRA WRAPPED CIGAR SOLD FOR 5 CENTS.



Amos S. Musselman & Co.

SOLE AGENTS,

GRAND RAPIDS, MICH.

A Narrow Escape From the Chicago Heral

whisky. Leach the pomace with water until the strength remaining in it is pretty well extracted. Add the water or rather pomace cider to the vinegar, but that would undertake a campaign, the leach that the country. One of them, who was in the habit of shaving himself while on the road, forgot his razor when that would undertake a campaign, the do not make the mistake of running too sea-captain that would embark on a long much water through the pomace. Of voyage, the athlete who would enter a course a spigot must have been placed in the vinegar barrels to draw the clear person who would attempt to teach the smoothly until he struck Roots, a small vinegar from off the settlings. Fill other barrels with the settlings and let stand ing acquainted with the simple rules, Roots, by the way, is an Indian name, its town which is not on any map. This until clear, when drawn off, repeating it would be characterized as insane or lack-until the settlings become too thick to ing in mental balance. Yet there are Indian tribe which used to hang out in run out of the spigot, at which stage they are thrown away, unless one is very economically inclined, when they may be divided about twenty gallons to the bar-only, very often picked up in the whirl-of business to be divided about twenty gallons to the bar-only, very often picked up in the whirl-of business to be divided about twenty gallons to the bar-only, very often picked up in the whirl-of business to be divided about twenty gallons to the bar-only, very often picked up in the whirl-of business to be divided about twenty gallons to the bar-only, very often picked up in the whirl-of business to be divided about twenty gallons to the bar-only, very often picked up in the whirl-of business to be divided about twenty gallons to the bar-only the bar rel, filling the remainder with rain water.
Let the whole settle and draw off, and use the clear portion to make water vinegar. Where only a barrel or two of cider merchant has a laudable object in view; in merchant has a laudable object in view; in g man took a seat in the chair, the boy

drummer took the razor, stood in fron of the glass, shaved himself and gave These commercial travelers sometimes the boy a dime. Then he walked out encounter ludicrous experiences while remarking: "I'm not sorry I spoke."

"Our Knocker" cigars are handled by over 1,000 Michigan druggists. Sold only by Morris H. Treusch & Bro.

BE SURE

Sweet Gream Soap

HAZELTINE & PERKINS DRUG CO., Grand Rapids, Mich.

LIQUOR & POISON RECORD COMBINED,

Acknowledged to be the Best on the Market.

E. A. STOWE & BRO, GRAND RAPIDS

CINSENC ROOT.

PECK BROS., Wholesale Druggists, GRAND RAPIDS.

			THOR D	GRAND RAPIDS.
WI	101	le	sale Price C	urrent.
Advanced-Gum Opiur	n, Gu	m O	pium po., Linseed Oil, Turpenti	ne. Declined-Chlorate Potash
Chlora	te Po	tasi	po., Senega Root, Serpentaria (folden Seal Root.
ACIDUM.			Carb 12@ 1	Antipyrin
Aceticum	8@		Carb	Argenti Nitras, ounce
Benzoicum, German Boracic		30	Iodide 2 85@3 0	Balm Gilead Bud 38@ 4
Carbolicum	40@		Potassa, Bitart, pure 28@ 3 Potassa, Bitart, com @ 1	Bismuth S. N
Hydrochlor	3(0)	5	Potass Nitras, opt 8@ 10 Potass Nitras 7@	Cantharides Russian,
Nitrocum	13(0)	14	Potassa, Bitart, pure 286 Potassa, Bitart, com 6 Petass Nitras, opt 86 Potass Nitras 76 Prusslate 256 Sulphate po 156 1 156	B po @1 7 Capsici Fructus, af @ 1
Phosphorium dil	4000.1	80	RADIX.	, po @ 1
Sulphuricum	1¾@ 40@1	60	Aconitum 20@ 2	
Tartaricum	45@	50	Althae	
AMMONIA.	200	5	Arum, po	Coccus 28@ 3
Aqua, 16 deg		6	Gentiana, (po. 15) 10@ 15 Glychrrhiza, (pv. 15) 16@ 15	Cassia Fructus @ 1
Carbonas	1100	13	Hydrastis Canaden,	Cetaceum
ANILINE.			Hellebore, Ala. po 1500. 2	" sanibbs @10
Black2	00@2	25	Inula, po	
Brown	45@	50	Jalana pr 2xm 3	German 40 1
	30@2	00	Maranta, 1/48 @ 33	COLKS. HSt. GIS. Der
Cubeae (po. 1 601	85@3	00	Podophyllum, po 15@ 18 Rhei 75@1 00	Creasotum @ 5 Creta, (bbl. 75) @
JuniperusXanthoxylum	8@	10	Rhei 75@1 0 " cut @1 73 " pv 75@1 3	Creta, (bbl. 75) @ ;
DATSAMIIM			Sanguinaria, (po 25).	precip 80 1
Copaiba	65@ @1	70	Serpentaria 25@ 3 Senega 60@ 6	Crocus 35@ 3
Terabin Canada	500		Similax, Officinalis, H @ 44	Chipri Shilph
Tolutan	430	30	Scillae, (po. 35) 10@ 1: Symplocarpus, Fœti-	Ethon Sulph
CORTEX. Abies, Canadian		18	qus. po was seen as	Emery, all numbers @
Cassiae Cinchona Flava		11	" German 15@ 2	Ergota, (po.) 45 40@ 4 Flake White 12@ 1
Euonymus atropurp		30 20	Zingiber a	Galla
Myrica Cerifera, po Prunus Virgini		12 12	SEMEN.	Gelatin, Cooper @ 9
Prunus Virgini Quillaia, grd Sassafras Ulmus Po (Ground 12).		12	Anisum, (po. 20) @ 15	
		10	Apium (graveleons) 10% 13 Bird, 1s 4@	Glue, Brown
Glycyrrhiza Glabra	2400	25	Cardamon	Glycerina 2200 2
Glycyrrhiza Glabra	33@	35 12	Cannabis Sativa 31/60 4	
18	13@	14	Cydonium 75@1 0 Chenopodium 10@ 18 Dipterix Odorate 1 75@1 8	Hydraag Chlor Mite. @ 8
Haematox, 15 lb. box	16@	17	Dipterix Odorate1 75@1 83	Humulus
FERRUM.	@		Foeniculum @ 15 Foenugreek, po 6@ 8	" Unquentum 450 0
Carbonate Precip Citrate and Quinia	@3	50	Lini	Hydrargyrum @ 6: Ichthyobolla, Am 1 25@1 5
Citrate Soluble	@	50	Foenugreek, po. 66 8 Lini 4 64 Lini, grd, (bbl. 4) 4½ 4½ Lini, grd, (bbl. 4) 4½ 4½ Lobelia 356 40 Pharlaris Canarian 3½ 4½	Hydrargyrum 6 6 Ichthyobolla, Am 1 25 6 1 Indigo 75 6 1 0 Iodine, Resubl 4 00 4 1 Iodoform
Solut Chloride Sulphate, com'l	11/4/02	15	Rapa 5@ Sinapis, Albu 8@ " Nigra 11@	Iodoform
pure	@	7	" Nigra 11@ 12	Lupulin
FLORA.	14@	16	SPIRITUS.	Macis
Arnica	30@	35	Frumenti, W., D. Co. 2 00@2 50 "D. F. R 1 75@2 00 "	Liquor Potass Arsinitis 10@ 1
Matricaria FOLIA.	300	30	Juniperis Co. O. T1 75@1 75	Magnesia, Sulph (bbl
Barosma Cassia Acutifol, Tin-	10@	12	Juniperis Co. O. T 1 75@1 75 	1½) 2@ 5 Mannia, S. F 45@ 5 Morphia, S. P. & W 2 55@2 8 S. N. Y. Q. & C. Co 2 55@2 7
nivelly	25@		Spt. Vini Galli 1 75@6 50 Vini Oporto 1 25@2 00	S. N. Y. Q. & C. Co
Salvia officinalis, 1/4s	35@	50	Vini Alba	
and ½s Ura Ursi	10@	12 10	SPONGES.	Moschus Canton
GUMMI.			Florida sheeps' wool	Os. Sepia 23(2) 2
Acacia, 1st picked	@1	90	carriage	Pioie I in N C 1/ @2 00
" 2d " " 3d "	0	80 65	Velvet extra sheeps'	Picis Lig. quarts @1 0
sifted sorts	75@1	00	wool carriage 1 10 Extra yellow sheeps'	Picis Liq., quarts @1 00
Aloe, Barb, (po. 60) " Cape, (po. 20) " Socotri, (po. 60)	50@	12	Extra yellow sheeps' carriage	Pil Hydrarg, (po. 80)
" Socotri, (po. 60). Catechu, 1s, (1/4s, 14 1/4s,	@		riage	rix burgun
Ammoniae	25@	30	Yellow Reef, for slate use 1 40	Plumbi Acet 14@ 13 Pulvis Ipecac et opii1 10@1 20
Assafœtida, (po. 30) Benzoinum	50@	15 55	SYRUPS.	Pyrethrum, boxes H & P. D. Co., doz @1 23
	35(0)	38	Accacia 50	Purethrum by 4500 50
Euphorbium po Galbanum Gamboge, po	@	80	Zingiber 50 Ipecac 60	Quassiae 86 10 Quinia, S. P. & W 41@ 46 S. German 27@ 35
Gamboge, po Guaiacum, (po. 45)	800	40	1 1 2 2 2 2 2 2 2 2	Rubia Tinctorum 1200 14
Maetic	@1	00	Rhei Arom 50 Similax Officinalis 60	Salacin
Myrrh, (po 45)	@1 @ 20@3	40 25	" Co 50 Senega 50	
Shellac	25@	30	Scillae 50	Sapo, W
Myrrh, (po 45)3 Opli, (pc. 4 75)3 Shellac	30@	75	Scillae 50 " Co 50 Tolutan 50 Prunus virg 50	G @ 15
HERBA—In ounce pack	tages.	25		Sinapis @ 18
Absinthium Eupatorium		20	Aconitum Napellis P 60	Snuff, Maecaboy, De
Eupatorium Lobelia Majorum Mentha Piperita '' Vir Rue Tanacetum, V Thymus, V		28	Aconitum Napellis R 60 " F 50 Aloes 60	Snuff Scotch De Voes @ 35
Mentha Piperita		23 25	Aloes	Soda et Potass Tart 300 33
Rue		30	Arnica	Soda Carb 2@ 21/4
Thymus, V		25	Atrope Belladonna 60 Benzoin 60	Soda, Ash 3@ 4
MAGNESIA.			" and myrrh 69 Arnica 50 Asafœtida 50 Atrope Belladonna 60 Benzoin 60 " Co 50 Sanguinaria 50	Spts. Ether Co 50@ 55

Polishina

This is the Time to Paint. The Best is Always the Cheapest. WE HAVE SOLD THE

Pioneer Prepared Paint

GUARANTEE Same to

Give Satisfaction. Dealers in paints will find it to their interest to write us for prices and sample cards.

HAZELTINE & PERKINS DRUG CO. GRAND RAPIDS, MICH.

No Equal in the State.

Wherever Introduced it is a Stayer!

TO THE TRADE: I guarantee "SILVER STARS" to be a long, straight filler, with Sumatra wrapper, made by union labor, and to give complete satis-

A. S. DAVIS

127 Louis St., GRAND RAPIDS

Special Offer GEO. G STEKETEE.

Steketee's Family Medicines

Genuine Haarlem Oil.

TO EVERY DEALER IN DRUGS SENDING ME \$12 I WILL DELIVER 3 doz, bottles Steketee's Neuralgia drops (Retails 50c). \$ And donate 1 doz, trial bottles Neuralgia Drops (Retails 15c). Also 1 doz, packages Steketee's Dry Bit-ters (25c pkg.) 3 00

This offer for Sixty Days Only, and Cash

Liver and Kidney Troubles **Blood Diseases** Constipation

---AND---

Female Complaints

Being composed entirely of HERBS, it is the only perfectly harmless remedy on the market and is recommended by all

Retail Druggists will find it to their interest to keep the DIA-MOND TEA, as it fulfills all that is claimed, making it one of the very best selling articles handled.

Place your order with our Wholesale

Diamond Medicine Co.,

DETROIT, - MICH.

Hazeltine & Perkins Drug Co., WHOLESALE AGENTS, GRAND RAPIDS, - MICH.



HAZELTINE & PERKINS DRUG CO.

Importers and Jobbers of

--- DRUGS---

Chemicals and Druggists' Sundries.

Dealers in

Patent Medicines, Paints, Oils, Varnishes. Sole Agents for the Celebrated Pioneer Prepared Paints.

We are Sole Proprietors of

WEATHERLY'S MICHIGAN CATARRH REMEDY.

We have in stock and offer a full line of

Whiskies, Brandies, Cins, Wines, Rums.

We are Sole Agents in Michigan for W. D. & Co., Henderson County, Hand Made Sour Mash Whisky and Druggists' Favorite Rye Whisky.

We sell Liquors for Medicinal Purposes only. We give our Personal Attention to Mail Orders and Guarantee Satisfaction. All orders are Shipped and Invoiced the same day we receive them. Send in a trial order.

Hazeltine & Perkins Drug Go., GRAND RAPIDS, MICH.

great book, Kept by the angels on high, And the last town is made and the last "excess" And the last freight caught on the "fly;"

And the expense account shows the proper In keeping with the cost of the trip,
And St. Peter meets you as you get out of th And silently snatches your "grip;"

And you're let through the door, weary and sore, Tired out with life's race all up hill, Will the angel who meets you, smilingly gree

With the remark, "We've just ordered a bill?" Will the sheets be wet and the rooms all damp, Can catarrh be contracted in heaven? Will we each get a girl, one sweet little pearl, Or will we be allowed six or seven?

All these things are of interest to "the boys," you know,
And the inquiry respectfully made is,
Will the drummers feel at home in that beauti

Or must they "double back" down to hades?

Four Bad Drummers Enjoy a Little Side Show.

"The Wayfarer," in the Hotel Register. They were new; Those two. Got on at Clyde an' she was a bride; That was plain as preachin'. First time in a sleeper, too,

That everyone knew At first sight. She'd a frightened, shy, round-eye stare,

As she took in the upholstery And things and fixin's.

He acted like he didn't much care, Tried to sling style, like; And called the porter "Mike," Same's if he'd done it forty year. Tried hard, they did, to 'pear Old married fo.ks, but they felt queer, That was evident. Had a whole section And talked right out loud, they did,

Before the crowd. Bout which'd have the upper berth.

She said she'd take it.
"All right." Porter said he'd make it
Up 's soon's he could. Then he, that is, the groom, Sorter saunter'd t' the smoking-room

Like an old husband 'd do, Kinder to carry out this same idee, But she She had a yearn, a reg'lar yearn

On her eyes; But one couldn't learn Whether it was for him or her mother. In the smokin' room were four Bad drummers. Bad to the core;

For mischief. Onto him? Why, sure But innocent like, as if they thought Him one of themselves, they brought Their wits to work (an' drummers Without wits are scarce).

They told fairy tales, worked out to fit The situation. He heard the most of it And tried to look unconcerned. But his cigar

Kinder went out An' he followed-seeming to doubt As to things being safe 'round there With all those bad men. 'T any rate his face

Was red as a beet When he mad- his retreat And came back to his place By his bride.

The section was ready, An' he, frowning the porter aside, Helped his bride To the shelf. Some boosting and shinning

An' whispering and grinning Between 'em,
An' then something resounding and

Some bald-headed son of a gun Of a drummer was watching the fun From upper eleven. He sighfully uttered "Yum! Yum!" Then drew in his head.

Well he was white! Just as white as his shirt. Was this groom.

Ha! What is he at? Well, he casts off the fastening wires And quicker'n lightening he fires That berth, bride and all, to the top, And the latch snaps in place with a elick.

"B'GOSH! SHE IS SAFE!" Smothered cries, thumps and bumps "Oh, Gawge! Let me out!"
He stands there, preplexed, Stunned, dumb with dismay.

What next Will he do? "Porter!"

"Yes, sah !" "My wife! Ha! She's up there!" "Get her out! Gawd!"
"Five dollars! Here!"

But the catch sticks, And the porter rains licks With his head. Yes, it starts! "My Gawd! She is dead!"

Well, hardly. Her tongue was alive, and in trim And the way that she gave it to him Was a caution to scolds.
Then she threatened him with her big

brother. Then burst into tears And remarked that she wanted her

mother. While the drummers all snored To show they ignored Little shows of the sort:

As things sorter common where they And I heard him all night

A whisperin' up from his pillow: "Aw! Ducky!"
"What?"

"I didn't intend for to kill-oo."

Bah! "Forgive me."

"Naw!"

sleep."
nd the bad drummers all uttered in a retail store.
Considerable "Me too !"

Uncle George" in Boot and Shoe Recorder.

the two is, of course, foolishness.

have to hire as many clerks, nor buy as many goods, as if it were larger.

If you get too large a store you can find plenty to keep your clerks and your.

It has come to be a

soon as your income affords you the amount, or, if you have it in the first quate conception of the value of time get trusted.

A postal card casually dropped into the postoffice, and addressed to a wholesale concern, will bring one or more drum-They are pestiferous and unnecessary, but as they save you the ex-pense of going to market you can use them. You can get credit of them easier than you can if you go to market, but, of really should not have taken your time and mine in referring to it. By repeat! I bade you restore me my kiss, sir, And now-you have taken two more: really should not have taken your time and mine in referring to it. By repeating the postal card act you will stock your store comfoatrbly, quickly and

ompletely.

When it is observed how easily all the foregoing operations are rendered by following my plans, can anybody hesi-

Now to run such a store as I have described, you will have to employ more or less clerks. Some may not have considered this

The number depends upon the amount of work each does and size of the store. By visiting some other town and noting the number of square feet in a certain store, and counting the clerks, you will

get an idea of how many clerks are neces sary for that store. The wages of clerks is an item which some would consider closely and some others would not. Here is an opportunity for amusement and instruction, which far be it from me to remove. Let every retailer guess how much it is right to pay retail clerks. Those sending the most answers will be mentioned in this journal. But, on second thought, as there is only one correct answer, I will save the gentle and unterrified reader the trouble of guess-The aswer is-let the clerks decide. This saves employers from bickering and

lissatisfaction on the part of employes. Advertising is one of the most perniious evils of this age. I have known retailers to be wiped out on account of it. Their competitors advertised.

Let this fact be an awful example to those about to embark in advertising in the retail business.

Besides, advertising is expensive. Trade journals are, each year, increasing and going more and more into the hands of retailers. This is the hands of retailers. This is something which is of such awful mo-ment as to make us pause. When we consider the amount of direct tax which these publications are, and that something like \$50,000 are yearly extorted from retail merchants thereby, who would otherwise have sufficient funds to buy a State House in a few years, the picture is appalling and grievous. Let the expense of the trade journal subscription be considered prayerfully, and if you must have one borrow it of your neighbor.

Wrapping paper should be seriously thought of in calculating the expenses of running a retail store. I have known retailers to save enough in a year by using old and second-hand paper, and acclimated twine, to buy a hair cu and shave. Those who feel unable to afford these luxuries are urgently requested to

ponder on the foregoing.

Kerosene, gas and electric lights should only be used at night and when too dark to see clearly. The more you use the more expense, excepting in the case of as. Gas is always the same price, thether you use it or not. It is well to ave all three kinds, so that when one is hut off you will not be entirely in gloom. It is dead and wood should be used for heating ourposes only. They do not give a satisactory result when put to any other uses a retail store.

Considerable can be saved in the ice of the same of the save of gas. Gas is always the same price, whether you use it or not. It is well to have all three kinds, so that when one is shut off you will not be entirely in gloom. Coal and wood should be used for heating "Never! Shut up! I want to go to purposes only. They do not give a satisfactory result when put to any other uses

bill by getting around early in the morn-A Pair of Rippers.

Shoe Dealer — Here's a hand-sewed sidewalk is public property. Some conshoe that can't be beat. It's what I call a ripper.

Customer—The last pair I got here carly birds or don't take any ice. It is were rippers. You'll excuse me; but this time I want a pair that won't rip.

Ing before your neighbors lave got down to business. Ice left unlabelled on the sidewalk is public property. Some considerable way from Owosso Junction. Sure connections at above point with trains of D., G. H. & M., and connections at Toledo, Ann Arbor & North Mehigan Railway from Owosso Junction. Sure connections at above point with trains of D., G. H. & M., and connections at Toledo, Ann Arbor & North Mehigan Railway from Owosso Junction. Sure connections at above point with trains of D., G. H. & M., and connections at Toledo, Ann Arbor & North Mehigan Railway from Owosso Junction. Sure connections at above point with trains of D., G. H. & M., and connections at Toledo, Ann Arbor & North Mehigan Railway from Owosso Junction. Sure connections at above point with trains of D., G. H. & M., and connections at Toledo, Ann Arbor & North Mehigan Railway from Owosso Junction. Sure connections at above point with trains of D., G. H. & M., and connections at Toledo, Ann Arbor & North Mehigan Railway from Owosso Junction. Sure connections at above point with trains of D., G. H. & M., and connections at Toledo, Ann Arbor & North Mehigan Railway from Owosso Junction. Sure connections at above point with trains of D., G. H. & M., and connections at Toledo, Ann Arbor & North Mehigan Railway from Owosso Junction. Sure connections at above point with trains of D., G. H. & M., and connections at Toledo, Ann Arbor & North Mehigan Railway from Owosso Junction. Sure connections at above point with trains of D., G. H. & M., and connections at Toledo, Ann Arbor & North Mehigan Railway from Owosso Junction. Sure connections at above point with trains of D., G. H. & M., and connections at Toledo, Ann Arbor & North Mehigan Railway from Owosso J ing before your neighbors have got down

The Expenses of Running a Retail store. known men being saved from the de-

mon rum on this principle. The expenses of running a retail store should be calculated without regard to the sum total of the business transacted.

Expenses is one thing received.

I think that I have covered the field of expenses pretty thoroughly, and my mind is relieved. When I know that I have Expenses is one thing, receipts is another, and to attempt the connection of human brother I always feel better. If anybody wants to copy this essay and get In running a retail store either get a first prize he can have my written contore too small or one too large. store too small or one too large.

If you get one too small you will not in cash or stamps, to this address.

The Value of Time.

self busy in arranging stock, dusting, sweeping, paying rent, stocking up dummy carrons, and on rainy days when you can't exercise out of doors you can have a chance to practice walking, and other athletic exercises, such as swearing at a mark, etc.

There are many advantages in plenty of room.

In selecting a location be sure to have it where it will suit your personal contained.

It has come to be a custom for men with lives not wholly exemplary, and there are many who belong to that class, to bring themselves up with a round mental turn the 1st of January, and make a more or less accurate mental inventory of life—their stock in trade. Careful business men make an inventory of their stock once in twelve months. Very careful business men frequently make an inventory at more frequent periods than that. It is with a great It has come to be a custom for men In selecting a location be sure to have it where it will suit your personal convenience or your vanity to have it. Some slavish imitators and plodders prefer to locate where business is most likely to center, but this will be discerned at a glance as extremely cramping to originality and boldness of design. If it will tickle your pride to have a \$3,000 rent for a \$15,000 business, have it by all means—as long as possible. A man's pride should be respected. When he loses it he is a goner.

The fitting wo of a retail store is a try-The fitting up of a retail store is a trying operation, and one which draws
heavily upon a man's thinking faculties,
if he allows himself to become addicted
to the thinking habit. This is a warning
to those who brazenly set out to think.

If thisking was to be done away with
If thisking was to be done away with If thinking was to be done away with things should be marked up; some things the fitting up of a retail store would beshould be marked down; some articles come a matter of comparative ease and conducive to peaceful respose of mind.

Don't fail to get furniture of some kind. Shoe cases and barrels are all right enough for customers, but you and your clerks need a plush covered lounge and a reclining chair each. It will make customers mad, however, unless you give them a little something in the furniture line, so perhaps it would be well to furnish an umbrella rack, a sand box, and an advertising screen or two for customers to enjoy. Customers are not all bad.

should be closed out, and some laid away against the time when there will come a sure demand. Book accounts should, in particular, be closely examined. Those which are palpably not collectable should be closed into profit and loss. Those concerning whose value there is a good reason to doubt should be classed in the suspense account. In this way only can an accurate value of the year's work be obtained. By such an accurate estimate should merchants learn the value of time. How cheaply it is held by most people! what a slight comprehension do come a matter of comparative ease and should be closed out, and some laid away people: what a slight comprehension do they seem to have of its flight! If more place you can pay the bills, if you can't and of the necessity of repeated and urgent activity between the ages of Having now modestly but firmly lotated and furnished the store, let us proceed to stock it. This is a mere matter of form but should be attended to.

A postal card garget accountry.

Renaving

Repaying

Because I have kissed you. Minguillo, My mother is scolding me so. Quick! quick! give me back the kiss, darling, I gave you a short time ago.

As it's done, we've got to undo it, For mother, you see, is so cross: But a kiss given back to the giver. After all, is not much of a loss.



Advertising Cards and Specialties.

We carry a larger stock of these goods than any other house in this country. Are Manufacturers, Importers and Publishers of 7,000 styles. Catalogue free. Samples we charge at cost and allow a rebate after we receive orders sufficient to justify us.

Grand Rapids & Indiana

GOING NORTH. Traverse City & Mackinaw...... Traverse City & Mackinaw...... GOING SOUTH.

Muskegon, Grand Rapids & Indiana. Leaving time at Bridge street depot 7 min C. L. Lockwood, Gen'l Pas

Detroit, Grand Haven & Milwaukee.

+Morning Express... +Through Mail.... +Steamboat Express *Night Express.... +Mixed....

Toledo, Ann Arbor & Northern.

P. STEKETEE & SONS,

Dry Goods & Notions,

83 Monroe St. and 10, 12, 14, 16 & 18 Fountain St., Grand Rapids, Mich.

New Line of Prints, Seersuckers, Toile Du Nord, Ginghams, Dress Goods, Hosiery, Underwear, White Goods, Laces, Embroideries and Full Line of Neck Wear.

FRANKLINVILLE. AMERICAN, HOOKER, BURLAPS.

Warps, Geese Feathers, Waddings, Batts and Twines

HESS

Sole Agents for Valley City and Georgia Bags. Mail orders receive prompt and careful attention.

Hides, Furs, Wool & Tallow,

NOS. 122 and 124 LOUIS STREET, GRAND RAPIDS, MICHIGAN. WE CARRY A STOCK OF CAKE TALLOW FOR MILL USE.

PERKINS &

CASH CAPITAL \$400,000. CASH ASSETS OVER \$700,000.

LOSSES PAID \$500,000

D. Whitney, Jr., President. Eugene Harbeck, Sec'y

The Directors of "The Michigan" are representative business men of our own State.

Equitable Rates, Fair Contracts.

Prompt Settlements,

Insure in "The Michigan."

Done in Good Style.

Done in Good Style.

The following is an extract from a circular lately issued by a well-known coal company:

"All coal shipped from this mine is carefully polished by experienced artists in their line, and every lump neatly wrapped in tistue paper. Particular care is exercised to have each nugget reach the consignee, sparkling in all its pristine splendor. If you are desirous of possessing any of these gems, fresh from our lapidary, an order to the writer will receive immediate attention. A reward of no small amount is offered for any paste specimens found after a strict microscopic search."

IF YOU WANT COAL IN CAR LOTS WRITE FOR

A. HIMES, Anthracite

Wholesale GOAL Retail Bituminous

LIME, CEMENT, ETC. MAIN OFFICE, 54 PEARL ST, GRAND RAPIDS, MICH

WE ARE HEADQUARTERS

Teas Syrups Molasses

If our Travelers do not see you regularly, send for our Samples and Prices before purchasing elsewhere. We will surprise you.

Mail Orders always receive prompt attention and lowest possible prices.

receive orders sufficient to justify us. AGENTS WANTED. Novelty Card and Advertising Co., 103-5-7 Monroe St., Chicago, Ill. Wholesale Grocers

Trade Everywhere. We manufacture a full line, carry a heavy stock, and warrant our goods to be STRICTLY PURE and I first class.

We carry a large stock of Foreign

THE OLD RELIABLE

Boxes, Cans, Pails, Kegs, Half

Barrels and Barrels.

Send for sample of the celebrated

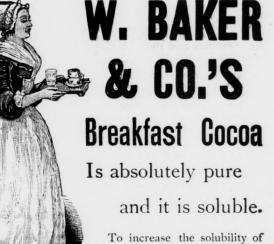
Frazer Garriage Grease

and Domestic Nuts and are at all times prepared to fill orders for car lots or less at lowest prices.

No Chemicals.

TNAM & BROOKS.

Putnam & Brooks.



the powdered cocoa, various expedients are employed, most of them being based upon the action of some alkali, potash, soda or even ammonia. Cocoa which has been prepared by one of these chemical processes can usually be recognized at once

by the distinct alkaline reaction of the infusion in water. W. Baker & Co.'s Breakfast Cocoa is manufactured from the first stage to the last by perfect mechanical processes, no chemical being used in its preparation. By one of the most ingenious of these mechanical processes the greatest degree of fineness is secured without the sacrifice of the attractive and beautiful red color which is characteristic of an absolutely pure and

W. Baker & Co., Dorchester, Mass.

Seventeen Years on the Market With a steady increase in demand.

Jennings' Flavoring Extracts ARE ALWAYS RELIABLE AND UNIFORM IN QUALITY AND PRICE, BEING

MADE EXCLUSIVELY FROM THE FINEST FRUIT THAT GROW CANNOT BE OTHERWISE THAN THE FINEST FLAVORS PRODUCED. Dealers will always find Jennings' Extracts saleable and profitable

goods to add to their stock. Order through your Jobber or direct from Jennings & Smith,

> Grand Rapids, Mich. SEE QUOTATIONS THIS PAPER.

dealers and Consumers; Car offer of 1000.00 in any x