# Katon, Lyon & Go.

Base Balls, Rubber Balls, Marbles.

Base Ball Bais,

Fishing Tackle,

Archery BOXING GLOVES. STATIONERY.

Katon, Lyon & Co.,

20 and 22 Monroe St. GRAND RAPIDS, - MICH.

Business Practice Department at the Grand Rapids ucates pupils to transact and record business as it is done by our best business houses. It pays to go to the best. Shorthand and Typewriting also thoroughly taught. Send for circular. Address A. S. PARISH, successor to C. G. Swens

Fresh and Salt

See quotations in another column.

## GRAND RAPIDS.

Grand Rapids, Mich.

A. J. BOWNE, President.

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CAPITAL, - - - \$300,000.

Transacts a general banking business.

Make a Specialty of Collections. Accounts of Country Merchants Solicited.

Daniel G. Garnsey, EXPERT ACCOUNTANT

Adjuster of Fire Losses. 24 Fountain St., Grand Rapids, Mich.

Combination Heater is no experiment. Having been on the market five years, it now has a National Reputation as the BEST HEATER in

WILLIAM MILLER, Agent, Grand Rapids, - Mich. 24 South Ionia St.

Owl, Crown Prince, White Lily, Standard, Rye, Graham.

• Bolted Meal,

MAIL ORDERS SOLICITED.

NEWAYGO ROLLER MILLS

DO YOU WANT A SHOWCASE?



SPECIAL OFFER—This style of oval case; bestuality; all glass, heavy double thick; panel oil diding doors; full length mirrors and spring hinges olid cherry or walnut frame, with or without meta strangers, extra heavy base; silvetta trimmings feet long, 28 inches wide, 15 inches high. Price,

D. D. COOK, 106 Kent St., - Grand Rapids, Mich.

## Read! Ponder!--Then Act!

KING & COOPER, Fancy Grocers.

St. Joseph, Mich., Feb. 23, 1889. DANIEL LYNCH, Grand Rapids:

DEAR SIR-Permit us to congratulate you upon the trade we are working up on your Imperial Baking Powder. We have had it tested by the most competent cooks in the city and they pronounce it fully equal to any powder on the market;

Yours very truly, KING & COOPER.

### BARNETT BROS.

## Fruit Commission



CHICAGO.

We are making a Middlings Inspection Solicited. Chicago and De-Purifier and Flour Dresser that will save you their cost at least three times each year.

They are guaranteed to do more work in less space (with less power and less waste) than any other machines of their class.

Send for descriptive catalogue with testimonials.

Martin's Middlings Purifier Co., GRAND RAPIDS, MICH.

## EDMUND B. DIKEMAN

THE GREAT

## Watch Maker ≣ Jeweler,

44 CANAL ST.,

## BUYMuscatine ROLLED

OATS

Feed, Etc. Will not turn bitter in hot weather.

Best the year around.

## Muskegon Paper Co,,

FINE STATIONERY, WRAPPING PAPERS, PAPERBAGS, TWINES, WOODEN DISHES, ETC.

Mail Orders Promptly Filled.

44 Pine St., Muskegon, Mich. all trade with Grand Rapids.

Show Case

MAKERS.

Prices Lower than Ever

QUALITY THE BEST.

Write for Prices. 63-65 CANAL ST.

## Voigt, Herpolsheimer & Co.,

Dry Goods

STAPLE and FANCY.

A COMPLETE LINE OF

### Fancy Crockery and Fancy Woodenware

troit prices guaranteed.

If in want of Clover, Timothy, Hungarian, Millett, Orchard or Blue Grass, Seed Corn-Early Yellow or Dent, Turnip or Ruta Baga, or, in fact, Any Kind of

### Seed Store,

71 Canal St., GRAND RAPIDS. W.T.LAMOREAUX.

## Wm. Brummeler

Tinware, Glassware and Notions.

76 SPRING ST., GRAND RAPIDS,

QUALITY COUNTS.

Ask for Geo. Moebs and Co.'s "BEN HUR" if you want

Wholesale and Retail HEADQUARTERS 92 Woodward Ave.

Wm.R.Keeler,

Confectionery and Gigars,

412 So. Division St.,

GRAND RAPIDS.

Goods a Specialty.

I have a complete line and will call on all trade within reasonable distance of

Gentility --- As Some Understand It.

entility---As Some Understand I
Genteel it is to have soft hands.
But not genteel to work on lands;
Genteel it is to lie in bed,
But not genteel to earn your bread;
Genteel it is to lie in bed,
But not genteel to sow or plough;
Genteel it is to play the beau.
But not genteel to sow or plough;
Genteel it is to play the beau.
But not genteel to hee or dig;
Genteel it is in trade to fail.
But not genteel to hee or dig;
Genteel it is in trade to fail.
But not genteel to swing a flafil;
Genteel it is to play a fool,
But not genteel to swing a flafil;
Genteel it is to have your failor,
But not genteel to be a sailor;
Genteel it is to can your tailor,
But not genteel to cook or bake;
Genteel it is to fight a duel.
But not genteel to cook or bake;
Genteel it is to wear thick shoes;
Genteel it is to wear thick shoes;
Genteel it is to mave the blues,
But not genteel to have good health;
Genteel it is to mave the blues
But not genteel your clothes to mend;
Genteel it is to to make a show,
But not genteel poor folks to know;
Genteel it is to smirk and smile.
But not genteel poor folks to know;
Genteel it is to bake a show,
But not genteel to shun all gulle;
Genteel it is to but on the shave.
But not genteel to have genteel shave enteel fenteel it is to make a show.
But not genteel to have a lond,
But not genteel to than all gulle;
Genteel it is to to take advice;
Genteel it is to curse and swear,
But not genteel to take advice;
Genteel it is to curse and swear,
But not genteel to take advice;
Genteel it is to know a lord,
But not genteel to take advice;
Genteel it is to know a lord,
But not genteel to keep a shop.

FLINT & CO.

In hard, white paint the word had for years been on the window ledge of the

One morning "& Co." was painted after the word, in awkward letters, and the sign in the window read, "Flint

After he printed the addition to his sign. Flint went into the store office and Overalls, Pants, Etc., said to the book-keeper: "A new partner has been admitted to the business of ner has been admitted to the business of Flint, and an inventory of the stock on hand has to be taken."

The book-keeper looked at his employer in amazement and made no reply. "You forget your manners, sir," Flint said, in a sharp, hard voice.
"Yes, sir," admitted the clerk, in his

The book-keeper, Penfeather by name, began to prepare his papers for the inventory. As Flint watched his employe, his face broke into a quiet smile and he said, in a gentle voice, "You must be very careful, Penfeather, for the new

partner is exacting—most exacting."

The pleasant face and the kind tones were so unusual to Flint that Penfeather been at the announcement of the new

himself, as he listed the goods.

And all the villagers made the same enquiry. They could not answer it, of course, but they hung around the store

door, hoping to see the new member of the house of Flint. "It's some city chap," asserted an old fisherman, and many leaned to that opin-

Flint lived alone. A crusty old woman named Jouett was his housekeeper. She did not visit the villagers and they avoided her. So, of the interior of Flint's house, nothing was known.

He was a money lender and a usurious man. He exacted large rates of interest and was relentless in enforcing penalties for non-payment of money he loaned. In this way he had acquired title to nearly all the property in Tideville, and the residents there were his tenants. They shuddered when it was known that Flint had taken a partner; for, of course, Rags, Rubbers and Metals bought at Market
Prices.

The new storekeeper was of the same nature as Flint and would increase the discomfort of the toward. discomfort of the tenants. That is why the villagers were curious about the new again believed himself astute. Like a WE CAN UNDERSELL ANY ONE ON TINWARE.

partner. They reasoned that Flint had grown tired of the cares of business and

> problem that was satisfactory to him-self. He so far as he known to him-Penfeather found a solution to the our "BEN HUR" self. He, so far as he knew, was Flint's cliff. He, so far as he knew, was Flint's only living relative and, despite a will, so popular over all would be the heir to all of Flint's proportion of the city. For politic reasons he had never of loans, geniality of manners and loquacity of speech. market that the demand is overwhelming.
>
> SOLD BY ALL DEALERS.
>
> Ask for Geo. Moebs and Co.'s "BEN"
>
> Ask for Geo. Moebs and Co.'s "BEN"
>
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>
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>
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>
> Told his employer that they were connected by a blood tie. He had simply attended faithfully to business and bided his time. If Flint died intestate, Penfeather, said Flint on that tenth day, "the Co. says there must be a present of the property Flint had acquired. Flint had evidently discovered this red. Clans and never speech. rint nad evidently discovered this relationship, so Penfeather resolved, and acknowledged it in the indirect way of taking him into partnership. To the acknowledged it in the indirect way of taking him into partnership. To the surprise of everybody, even to Penfeather, from the time of the admission of the new partner Flint's demeanor changed. He laughed frequently, listened to complaints from his tenants, even going to the unheard of expense of repairing a widow's roof. Gradually it hearts a large of the surprise and Penfeather was almost beside himself was accompanied by a wink and a nudge. Flint had never been so familiar before, and Penfeather was almost beside himself with joy. He began giggling like a repairing a widow's roof. Gradually it hearts a large of the surprise and there would be a special suitableness in massiveness in this case, for fat is popularly supposed to cover a balled and the surprise of the was congratulating himself on the abundance of his flesh and fullness of face. There is dignity in fat when it represents an interest in a thriving businableness in massiveness in this case, for fat is popularly supposed to cover a balled from the was congratulating himself on the abundance of his flesh and fullness of face. There is dignity in fat when it represents an interest in a thriving businableness in massiveness in this case, for fat is popularly supposed to cover a balled from the was congratulating himself on the was congratulating himse became a belief among the villagers that the new partner had a good influence Penfeather.

that he would be lying if he said he was ignorant.

and Penfeather was delighted, for every-thing suggested by the Co. would some "Everybody will be thing suggested by the Co. would some day redound to the book-keeper's glory. So he kept a silent tongue in his head and very diligently devoted himself to the interests of the business. Was he not building his own prosperity? Who was the partner? Death would tell the tale, death and the will which would say, "My trusted book-keeper, Archibald Penfeather, is the company of the firm."

"Everybody will be much surprised," said the book-keeper, "Course they will," replied Flint.

"Course they will," replied Flint.

"What does the Co. say the children must have?" inquired Penfeather, thus delicately ignoring himself and yielding entirely to the senior member's views.

"Well," answered Flint, "the Co. says there must be something to eat and something to play with."

At last came a vigorous rap at the door.

"Merry Christmas, Penfeather, shouted Flint from the outside.

Penfeather replied: "The same to you, simple the door.

"What do you think, Penfeather—" where's a procession in front of my there must be something to eat and something to play with."

"Well," answered Flint, "the Co. says the children must have?" inquired Penfeather, thus delicately ignoring himself and yielding entirely to the senior member's views.

"Well," answered Flint, "the Co. says there's a procession in front of my thouse—a big lot of children and their parents—shouting 'Blessings on the Co.," have the door.

"Mr. Mullin—Oi 'sought oi'd shtop in the same to you, simple the door.

"What do you think, Penfeather—" there's a procession in front of my thouse—a big lot of children and their parents—shouting 'Blessings on the Co.," have the door.

"Mr. Mullin—Oi 'm layin' bets he won't. He wor lightin' his pipe in the powdher house, and he dropped th' match.

he consulted frequently. 
"We," he said to his customers, and it was known that he had actually renewed the mortgage on Gripe's schooner, Gripe Co.," said the book-keeper. having had a disastrous cruise. "There's somethin' come over Flint,"

was the frequent remark among the simple folk. "Mebbe it's the pardner," was the usual reply, and hearing this, Archibald Penfeather would say to himself:
"How they will bless me when the truth in large and ages," he said wherever he is known in three are in this family and their names and ages," he said wherever he is known in the porch.

ings. At last Flint's confidence became so great that Penfeather was entrusted with the placing of a loan upon bond and mortgage. Then, in the heyday of blessin's on the Co."

All. Flint will make you acquainted with the Co., who has been such a good fairy to you and who played Santa Claus for the children."

Then Penfeather fastened his eyes on his exultation, Archibald could not re-frain from going to his room and congratulating himself on the good fortune that had come upon him. He talked to formed the Co. about the children of the looking-glass and in whispers. He | Tideville. came down stairs in the mood of lightsomeness that was almost feathery, and his footfalls were so soft that they seemed not to touch the steps. He was ing to a man whom Archibald did not

"I must consult my partner first." Penfeather heard the reply, "Very

vell, sir; good-day. While on his mission of money lending on proper security, Penfeather was in the upper heaven. He rehearsed his reception of the salutation: "Partner Penfeather, I have a matter in connection with the firm that I desire to consult you upon." When the words were you upon." When the words were spoken Penfeather would manifest surprise and then express gratitude—not too effusive, but correct, business-like, and effusive, but correct, business-like, and then in quiet dignity await the announcement of the special matter in village with an edict of the Co.:

"Parents must wait up to-night, after this order must wait up to-night, after the control of the co

committed suicide and charged the crime

But he waited for the consultation, Days dragged by, and although Flint was genial and agreeable with everybody, and especially kind to him, the looked-for announcement did not come. He was not called into counsel in the affairs of "Flint & Co."

One day the stranger came again. Soon he went away satisfied, and Penfeather heard Flint say, "My partner is

A few days later there was a tearing "Who is the Co." asked Penfeather to down in Tideville, and Penfeather was tearing his hair. The villagers were astounded and glad. Penfeather was astounded and mad—crazed. Who was this partner that said the old buildings must go and new ones come? He, Penfeather, had not been consulted. The villagers who had the temerity to enquire informed by him that his partner had ordered that the old tenement houses should

give way to new ones.

The new partner had begun in a mild way, but he had become an autocrat. "I tell you," said Flint to Penfeather, "that

Co. is a tyrant." The tenements were constructed and the rents were not raised, and the dwellers of Tideville were happy in the tyranny of the Co. They were his yoke

as Flint did, with a smile.

Meantime, Penfeather grew thin and moped. His accounts were correct, how-

One day it occurred to Penfeather that Flint was merely pretending to consult a the villagers were curious about the new partner. The book-keeper smiled and again believed himself astute. Like a dagain believed himself astute. Like a detective he had shadowed Flint and could not eatch him in secret conference with any one. So he came to the conduction that the senior member of Flint & Co. was carrying out his own ideas and had practically put his matters into the flutority put his matters into the sone to the conduction that the senior member of Flint & Co. was carrying out his own ideas and made by the children, the Co. would probably be introduced to them. The rounds were made and every child in Tideville given a present. Then the could not look into the store. Flint was pushed back to the store. Flint was pushed back to the store. Flint was so happy when he tumbled into bed that he thought his name ought to be did not look into the future with hope fulness. suggested the change in the conduct of the business. He concluded that the Co.

The book-keeper regained his cheer-fulness and flesh. Flint continued to

speech.
Meanwhile, Christmas approached. It

Co. is going to enact the role of Santa

"Won't it surprise them?" gurgled

formed. He was careful not to say that things sometimes," said Penfeather, and he did not know. He was convinced he leaned forward affectionately. "Guess we'd better tell them, Penfeather."

The Co., whoever he was, by kind acts was winning the hearts of the villagers,

And Flint was softer every day. He hands," Penfeather observed seriously. Co?" was especially kind to Penfeather, whom "Twice as many hands as there are mouths, and the Co. says you must learn the exact number of both," Flint replied.

"I am a census taker, appointed by the "Precisely, and the Co. says you must

ose no time.' Penfeather, with note book and pencil, went to work at once.

and in one or two instances Flint sent him to collect the rent of some build-them," Flint said to his book-keeper, on

"So say I!" exclaimed Flint, as he hurried away with the note book, in which

"There's what the Co. says you must " Flint said to his book-keeper, two

going to execute his commission. At the door he encountered Flint, who was sayville by freight in time for Christmas. and so telegraphed Flint & Co.

Flint replied: "The Co. says you must send the things

Penfeather shipped them by express nd they got to Tideville as soon as he. The packages were opened and all their contents arranged in order in the upper room of the store. Beside each present which bore the name of the child for whom it was intended, a box containing candies, with cake and goodies generally

was placed. At about noon, the day before Christmas, Penfeather was sent all around the

the children are abed. This order must be kept secret from the children." The ukase was gladly obeyed. The Co. was dear to the village. His Mystery had always brought them good. Because

of his mystery, the villagers had christened him "His Mystery," When they desired to call attention to his despotie ways, they said "His Mystery," but familiarly he was called "the Co." In entire ignorance of any designs upon them by the Co., the children were sent to bed, and the parents in eager curiosity awaited any word from the Co. Snow had fallen in the evening just as dark-ness gathered, and the silence of the

air. They were Penfeather, and Flint. The latter did the pushing, and in the order of their going is naturally mentioned last. He had a dark lantern. When a paus was made before a house, he lifted the lantern and examined the tag of a package, perhaps of several. Then Penfeather would take the packages and deliver them. He would open a door and walk in, just as if he was expected, and he was received without surprise. His in-

variable speech was:
"The Co. wishes you all a Merry Christmas and requests that you do not follow his wagon."

The gifts were received with gladness and gratitude. More blessings were be-sought for the Co., and no person was ungrateful enough to follow the wagon. At one or two houses, Penfeather

Highfeather. Flint was so glad that he had taken a partner that he sat up all

Never in any village was there a Christmas more merry than the one Flint saw dawn that morning. The morning was crisp and cold, but Flint felt so warm and good that he had to consult the thermometer to assure him it was not melting outside.

It was not yet daylight when Pen-

feather jumped from his bed and made a careful toilet. He was in a state of half careful toilet. He was in a state of half suppressed glee and studied his face in the glass with pleasure. Although a of contraction.

A kiss is the anatomical juxtaposition of two orbicularis oris muscles in a state of contraction. book-keeper, Penfeather was rotund, and he was congratulating himself on the

rosity, and was not this the day he (Penrestriction of the feather.

The feather is a queer of feather in the day in the feather in the As yet no one had even seen min. He had not appeared and the book-keeper was fairly riddled with questions. His only reply was that he had not been informed. He was careful not to say that Co. He passed the time intervening between the making of his toilet and broken joints, in sand. They are then the Co.'s share, if only one quarter inmake a compact mass, as well as to exterest, would be a competence, and at Flint's death all would be the Co.'s. thrown over the tar before cooling. This Oh, the dream of riches was fascinating paving has been in satisfactory use for -so much so that he forgot about break-

At last came a vigorous rap at the door.

"There are many mouths and more and Mr. Flint, won't you show us the

Penfeather was very nervous, but he managed to say:
"Why not do it, Mr. Flint?"

NO. 304.

"I will, Penfeather, I will. Come along quick, Penfeather!" He pulled the book-keeper bareheaded into the cold and hurried him into the back door of the Flint residence. Then, without allowing the excited man to draw breath. Flint

the porch.
"Tell them, Penfeather, that I will in-

He did not walk any more erect and was careful not to put on airs. He was gravely kind, and Flint, in yielding good nature, let him have his way. He, Penfeather, had more to say about the store,

"Mr. Flint will make you acquainted

Flint, and Flint said:

"Go tell Janet to bring the Co." Penfeather, wondering, went, and Janet on hearing the message, puzzled Penfeather still more by running up stairs. In a moment she came back with a bundle in her arms. A mysterious package it was, unbound save by her oving arms and covered with a cloud

around poor Penfeather, who had suddenly grown dizzy, and he caught at Janet for support. There in her arms was the Co., done up in fine linen and ace and warmly wrapped against the

Penfeather staggered by Janet's side ike a drunken man, eager to get into the

"Undo the Co., Janet," said Flint, who seemed intoxicated.

Janet undid the bundle and held up the sweetest baby—chubby, with bright eyes—and all the spectators shouted with glad acclaim, for there in that moment it was all revealed to them, too, and to Penfeather how the baby had softened Flint's heart and led him to do the good things he had done. Penfeather's heart sank low within him, and he felt himself begin to grow thin again, but he bore up bravely and clapped his hands, applauding with the rest.
"Take the Co. in, Janet," said Flint,

Meanwhile Penfeather stood bareheaded in the cold while Flint read a

FLINT—You owned our ship, you owned our house. My husband is dead and I am dying, so I give you the baby.

Mrs. Annie Rawlins. "When I got the baby and the letter after Mrs. Rawlins died I was puzzled. Her sister brought the baby and left it

with Janet. When Janet gave it to me streets was undisturbed by footfall, yet there were two persons abroad, dragging I said, 'I don't know what to do with it.' Janet said, 'Take him into the firm,' and I did.'' a hand cart and perspiring in the cold There was a great shout at this.
"One word more," said Flint. "The
Co. likes our book-keeper, Mr. Penfeather,
and insists that he shall have a share in

the business, because he is capable and honest. So the members of the firm are Flint, the baby Rawlins and Penfeather."
Penfeather ran into the house to kiss the baby partner, while all the villagers

departed. cheering for Flint & Co. ALFRED L. KING.

Every Day Wisdom Sleep gives in strength what it takes

A bachelor is about as useful as a half a pair of scissors. Familiarity with danger, as with other

There is nothing so bad as it might be,

things, breeds contempt. A thing of beauty is a joy foreveruntil it goes out of style. There's only one thing worse than ig-

norance, and that is conceil The man who lives for himself alone is the meanest man in creation It is better to know everything of a

little, than a little of everything.

smile. The labor of attending to other people's affairs is always voluntarily performed.

The ass and the owl are the soberest of

It is no wonder that the wives of some society men" prefer the society of a pet dog.

There is a reason for everything, and the small boy always wants to know what the reason is. People who work with a method accomplish in a day more work than they

#### expected when they started. Brick Paving.

A very smooth, solid and comparatively noiseless road bed is now made in the following manner: Bricks, constructed pressed down with a heavy roller, and boiling tar is poured over them, so as to some time in various cities.

#### Stopped Smoking, Sure.

### The Michigan Tradesman

AMONG THE TRADE.

GRAND RAPIDS GOSSIP. C. H. Chadwick succeeds Chadwick & McQueen in the grocery business at 699

Broadway. Meloy & Rich have completed their warehouse at the corner of Fifth avenue

B. Kelly has engaged in the grocery business at Agnew. Olney, Shields & Co. | feet of stock for that firm, cut at Tawas. furnished the stock.

Colby, Son & Co. have just finished a handsome hose wagon for the fire department at Raleigh, N. C.

D. D. Cook has invented and applied for a patent on a folding bed, combining the merits of a bed, dresser and washstand.

The organization of the proposed the present, owing to the inability of the propagators to secure the necessary subscriptions for stock.

Tucker, Hoops & Co. have removed their lumber office from the New Houseman block to the northwest corner of Monroe and Ionia streets, where they have fitted up inviting quarters.

The fire in the store of the Hazeltine & Perkins Drug Co. occurred on the morning of the 5th. John K. Oakley, the adjuster for the Mutual Fire Insurance Co., of New York, reached the city lowing morning gave the corporation a sight draft for \$3,329, in full settlement of the loss. The adjustment was as fair and equitable as the payment was

#### AROUND THE STATE.

Croswell-E. F. Petterson & Co. have assigned their general stock.

Berlin-Jay Marlatt has sold his ger eral stock to Wellington R. Lawton.

Detroit-F. Lorenz has assigned his dry goods stock to Ralph Phelps, Jr.

Sault Ste. Marie-Chas. Lemon has bought the meat market of Walker Bros. Sault Ste. Marie-Henry Robinson has purchased the grocery stock of Wetzler

Litchfield-Geo. W. Rogers has sold his grocery and notion stock to Stoddard

Muskegon-Charpentier & Co. succeed Le Bouef & Haase in the the grocery business.

Croswell-E. F. Patterson & Co. have assigned their general stock to E. W. Robinson.

Petoskey-H. W. Foy has purchased the fruit and confectionery business of H. J. Lord.

Menominee-R. P. House & Co. are succeeded in the meat business by G. L. Stevenson & Co.

Cedar Springs-Mrs. M. A. Kidder has removed her fancy goods stock to West Superior Wisconsin.

Nashville-E. J. Cox has sold his ele vator to J. B. Marshall and E. V. Smith, who took possession last Monday.

Muskegon-F. Vanderwerp has given a bill of sale of his stock of sewing

machines and musical instruments. Sault Ste. Marie-A. Atkinson has

stationery store at 57 Ashmun street. Allegan-H. M. Dunning has opened a flour and feed store in the building formerly occupied by Marty Bros. as a saloon. Coat's Grove-A. C. Wait has removed his general stock from Cedar Creek to

Swartz Creek - S. N. Aldrich has bought the Salisbury store and business here, so that he now operates two general stores at this place.

Reed City-Richards & Shaw, grocers and butchers, have closed their doors the meat market.

Vermontville-Lincoln A. Lemmon and Chas. E. Demming have engaged in the operations in the woods of the J. E. Thursday afternoon grocery business under the style of Potts Lumber Co., is about 35 miles long, Lemmon & Demming.

died very suddenly last Wednesday, there being eleven stations on the line. Rheumatism of the heart was the cause.

Paw Paw-L. Perrigo & Co.'s business has increased very materially since its removal from Allegan. A new remedy, Ring & Co. and L. D. Sanborn, the con-

with a wide sale. course of erection where the old Dun-Sibley & Bearinger also report the sale combe, Stean & Co.'s store stood, to be oc- of 6,000,000 feet of lumber to Cleveland cupied by H. W. Showerman with a parties, the deal aggregating \$75,000. stock of furnishing goods.

Owosso - Keeler Bros., who already conduct dry goods stores at Middleville their previous purchase of poplar in Virand Charlotte, have engaged to open a store here. It will be under the direct representing an investment approximatpersonal management of J. H. Keeler.

MANUFACTURING MATTERS. Detroit-The Morton & Backus Lumber Co. has increased its capital stock to

Lansing-Wm. M. Elder and L. M. of chewing gum.

Muskegon-The Gilbert & Bennett Co. s succeeded by Bennett Bros. in the wholesale lumber business.

Hastings - The necessary stock has been subscribed by interested citizens to establish a whip factory in this city, with a capital of \$10,000.

Grand Ledge-The Grand Ledge Coal Co. has suspended operations for the present, owing to the death of Jesse Hurd, of Jackson, a member of the firm. Bay City-L. C. Slade has concluded a deal with Sibley & Bearinger, whereby he is to handle at his yard here 6,000,000

It will be brought here on barges. Hastings-The owners of the Gobleville furniture factory, which was recently destroyed by fire, are endeavoring to interest our business men in the organization of a stock company to engage in the business on a larger scale.

Bay City-Charles Moore, who is putting in logs in Ogemaw county for Pitts & Cranage, of this city, has a force of water gas company has been deferred for forty men at work laying the rails for an extension of his logging railroad about two miles. He is working a total force

> Manistee-There is a new yard to be started here in the immediate future by G. F. Stearns & Co. They have leased the old Jamieson dock, across the lake from the State Lumber Co.'s mill, and will put in a stock at once. The mana ger at this end of the route will be William Baker, manager for William Peter, of Toledo, for a good many years

Muskegon-The Muskegon Booming Co. expects to drive about 400,000,000 on the morning of the 8th and the fol- feet of logs this year, or about 117,000,000 feet less than last year. Over one-half the amount has already been sorted and rafted. The logs are now coming down and the company expects to handle them satisfactorily. The lumber market at Muskegon has not been so sluggish for years as at present.

Manistee-Over 81,000 barrels of salt were inspected at this place last month. The low price of this article and the talk of a trust have stimulated buyers. gaged to travel for Cummings & Yale. More salt has been moved from this point lately than for some time past, the busy. This is a great relief to the manufacturers at this point, as their sheds were getting very much crowded.

Manistee-The sale of the Manistee Salt & Lumber Co.'s estate was confirmed last week, and the work of repairing the mill was begun at once. The new owners of the mill hope to get to sawing about July 20, and will probably run two circulars this season, leaving the band idle, as they have no great amount of logs of the quality that ought to be cut on the band. Lawrence Dempsey will be general superintendent.

Bay City-A good deal of lumber is being sold at this end of the river for shipment to Saginaw, whence it goes into the yards there for the car trade. Within the last ten days Mosher & Fisher have sold 8,000,000 feet to W. B. Mershon, Gebhart & Estabrook, Merriam & Kimball and the Linton Manufacturing Co., and a deal is pending for another lot of 3,000,000 feet. The growth of the yard trade is perceptibly seen in the gradual falling off in our lake shipments.

West Bay City-L. L. Hotchkiss & Co. have sold their mill premises here to the opened a cigar, confectionery, fruit and Morgan & Parker Lumber Co., of Detroit, for a consideration of \$40,000. The purchasers will erect thereon a planing mill and box factory, which it is expected will be in operation early in the autumn. The salt works on the premises will also be utilized. The grounds are commodthis place, where he has resumed busi- lous, and the shipping facilities, both by water and rail, excellent. The fire that destroyed the mill did not damage the docks to any extent, and there are ample boomage facilities.

Bay City-The Potts narrow gauge logging railroad, extending from a point on To the Grand Rapids Mercantile Associati Au Sable river, three miles above the and inventorying preparatory to making new city of An Sable, is completed, an assignment. Mr. Shaw may continue and logs are now being hauled over it. The road extends to Potts, the headquarters of the lumbering and is incorporated as the Au Sable & East Saginaw-John W. Gibson, a gro- Northwestern. It will carry passengers cer and a conspicious G. A. R. man, and general freight, as well as saw logs,

East Saginaw-Sibley & Bearinger last week sold 50,000,000 feet of standing timber on the Au Gres river to Green, Bartram's Veterinary Elixir, is meeting sideration being \$325,000. The purchasers, it is understood, made the in-Paw Paw-A new brick store is in vestment for manufacturing purposes. They also purchased last week 150,000 poplar trees in Kentucky, which, added to ginia, gives them a total of 300,000 trees, ing \$500,000. A portion of the purchase

Leonard Kipp, the West Side grocer, boiled a couple of hams for the Association picnic, when it was intended to hold Todd have engaged in the manufacture it in May. Wonder if the hams will be and after the collation dancing will be on hand Thursday afternoon?

Purely Personal.

S. E. Parish, the Ithaca grocer, was in town one day last week.

was in town last Friday. Geo. F. Phelps, the Ionia grocer,

n town one day last week. E. E. Wooley and wife are arranging to two cents less than quoted, in order to spend the heated term at Onekama. Stanley E. Parkhill, the Owosso druggist, sailed for Europe on the 10th on the

Servia Chas. W. Jennings and family have gone to Frankfort, where they will spend further advances in the price for light the heated term

Alfred J. Brown and wife have gone to Traverse City, where they will spend prices ruling and they cannot go on the a week or ten days in search of pleasure market and buy supplies at present and recreation.

Frank C. Hawkins, book-keeper for the Grand Rapids Packing & Provision Co., any more than they are obliged to have. has settled his family at Macatawa Park for the season and puts in Sundays there himself.

Bert. Belknap and family returned Saturday from Au Train, where they spent a to be obtained for cloth, of which there month very pleasantly. Bert. has acquired additional skill as a fish liar durng his absence.

W. E. Thorpe, the Hart general dealer, and Dr. H. B. Hatch, the Hart druggist, were in town Monday on their way to the Upper Peninsula, whither they go in search of fish and mosquitoes.

Joseph P. Cordes, the Alpine merchant, complains that his name seldom appears in The Tradesman. He was in town Monday, and before two hours had elapsed was as drunk as a lord. The last seen of him he was reclining in the bottom of the wagon box, while his horses were wending their way home-

#### Gripsack Brigade.

Wm. H. Downs has engaged to travel or S. Simon & Co., of Detroit.

Master Freddie Schneider is accom panying Geo. H. Seymour on his trip to the Soo this week.

P. T. Convis. formerly on the road for Randall, Hall & Co., of Chicago, has en-

H. J. Craig, formerly of the firm of Colby, Craig & Co., has gone on the road four railroad boats having been kept for the Lilley Varnish Co., of Indianap

By Gee Crip thought he was something of a wrestler until Dave Holmes threw him over a counter up at Woodville the

W. S. Horn, formerly on the road for Amos S. Musselman & Co., is now conducting an insurance, real estate and employment office at Muskegon.

Dick Warner would have attended the picnic Saturday but for the fact that he was called upon to welcome another little Warner of the male persuasion. Jas. W. Morton, for the past year

traveling salesman for the Michigan Overall Manufacturing Co., of Ionia, has engaged to travel for the Ionia Pants and Overall Co. Albert C. Antrim, after a six weeks' rest, started out Monday on a trip

New Orleans, and expects to reach there about September 1. E. D. Ellis, city salesman for the Belknap Wagon & Sleigh Co., succeeds E. D. Whitlock as traveling salesman for the corporation. Mr. Whitlock has taken a

through the South. He is headed for

position with the Grand Rapids Brass Co. A Paw Paw friend of THE TRADES-MAN writes as follows: You might ask Will Campbell if Landlord Brown of the Pacific, at South Haven, knows which room he has there. Let it be whispered in confidence that he gets no second piece of pie there.

The Mercantile Picnic--Complimentary Collation Tendered.

The following communication was received by the officers of the Grand Rapids Mercantile Association on Mon-

GRAND RAPIDS, July 15, 1889. GENTLEMEN—Realizing the obligation under which we are to the retail trade, and desiring to show our appreciation of the same, we hereby tender you a com-plimentary collation at Ramona Park on the occasion of your annual picnic on TELFER SPICE CO.

LEMON & PETERS. I. M. CLARK & SON.
A. S. MUSSELMAN & CO.
HAWKINS, PERRY & CO.
OLNEY, SHIELDS & CO. BALL, BARNHART & PUTMAN CURTISS & Co. F. J. LAMB & Co. D. LYNCH.
PUTNAM & BROOKS. STANDARD OIL CO. MOSELEY BROS. M. H. TREUSCH & BRO. L. D. HARRIS. Wm. SEARS & Co. WM. R. KEELER.

This invitation will be acted upon at a general meeting of the committees appointed to arrange for the picnic, which will be held this afternoon.

The picnic will probably be more generally attended than any previous picnic of the Association. Three ball games is valuable for coal and mineral pur- have already been arranged for-wholesale vs. retail clerks, grocers' clerks vs butchers' clerks, and East Side clerks vs. West Side clerks-with still more clerks to hear from. Games and sports will be the rule from 1 o'clock until 6 o'clock, continued until 11 o'clock.

The wool market at the East is not so strong as it has been. The extreme M. M. Brooks, the Austerlitz grocer, prices quoted in sales have been obtained by making the quality better in condiwas tion or grade, when in reality a strict grade of X wools will have to sell at one for manufacturers to take it. The manufacturers still pursue the hand to mouth policy, and take only such amounts as they are obliged to for immediate wants. They claim it is impossible to obtain weight cloth, as the mills which had stocks on hand have taken orders at prices and compete. On what they do take, it is a loss and they will not buy Dealers cannot look for any higher prices until September, when orders are placed for heavy weight goods, and then prices for wool will be governed by the prices were large stocks carried over from last year's mild winter. The outlook is none too good and only the extreme high prices paid in the country keeps it where it is. Many of our wool dealers must let go profit or no profit from necessity, which will keep the wheels turning. Foreign markets are still firm and a light supply for a year's demand makes hold-

> ers feel strong. The hide market is dull and quiet, with little demand, as tanners are still bound to curtail productions of leather. Prices of both hides and leather seem to be as low as they can go and keep business moving. If a tanner can be found who wants hides, a fair price can be obtained. The same is true of the boot and shoe men, if they want leather. Your old customer does not want it now and takes his chance on the market when he does. There are no lack of supplies of either kind. In calf, supplies are large with no demand Prices are lower.

Tallow is in fair supply and demand, but the extreme hot weather makes it hard to handle without loss to shipper.

Scene in Peters' Store, at Bangor. Lady Customer-How many pounds of ranulated sugar for \$1?

Charley Peters-Ten pounds, madam. Lady Customer-You gave me fourteen ounds the last time.

Peters-Yes, but sugar has advanced since then. Here's a traveling man from Grand Rapids who will tell you that sugar is up three cents a pound.

Will Campbell thereupon began to assure the lady as to the condition of the sugar market, when she exclaimed:

"Oh, you're the man I've been looking for. I want pay for those quinces you stole last fall."

Exit Will through back door.

The First National Bank of Whitehall leclared a 5 per cent. semi-annual dividend last Tuesday.

FOR SALE, WANTED, ETC. Advertisements will be inserted under this head for wo cents a word the first insertion and one cent a yord for each subsequent insertion. No advertise-nenttaken for less than 25 cents. Advance payment.

BUSINESS CHANCES.

BUSINESS CHANCES.

TOR SALE—HAVING OTHER IMPORTANT INTERests, we offer for sale our stock of drugs, groceries, crockery, glassware, wall paper, paints, oils, etc.; one of the best stocks in best county seat in Michigan; will invoice about \$7,000; will trade out \$1,000. Address Bartram & Millington, Paw Paw.

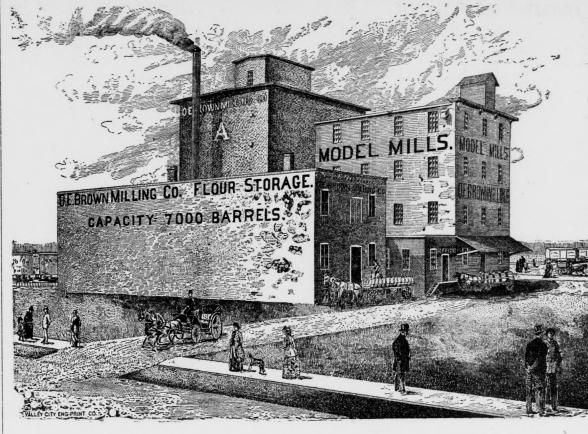
TOR SALE ON EASY TERMS—A STOCK OF GENeral merchandies in a small town in the best farming country of Southern Michigan; profits on sales, \$2,500 per annum, as per sales book; reason for selling, failing health. Address, No. 467, care Michigan Tradesman.

man. 467

POR SALE-FIRST-CLASS CREAMERY IN SOUTHern Michigan, capacity 1,500 pounds per day; will
trade for merchandise. Address No. 459, care Michigan
radesman. 459

O. E. BROWN MILLING CO.,

Merchant Millers and Grain Dealers.



OUR LEADING BRANDS-Brown's Patent, Brown's Standard, Our Baker's, Vienna Straight.

EVERY BARREL AND SACK WARRANTED. CORRESPONDENCE SOLICITED.

HELP WANTED.

 $\begin{array}{c} W \\ \text{ANTED-FIRST-CLASS} \\ \text{WOOD ENGRAVER} - \Lambda \\ \text{good chance for the right man; would prefer a} \\ \text{married, middle-aged man.} \\ \text{Address Jackson Electrotype and Engraving Co., Jackson, Mich.} \\ \end{array}$ 

SITUATIONS WANTED.

WANTED-SITUATION AS BOOK-KEEPER BY MAN of eight years' experience, who is familiar with general merchandise. Address A. E. Chambers, 95 Monros Street, Grand Rapids, Mich.

MISCELLANEOUS.

HOR SALE OR EXCHANGE—FARM OF 80 ACRES—

WANTED-1,000 MORE MERCHANTS TO ADOPT OUR Improved Coupon Pass Book System. Send for

Improved Coupon Pass Book System. Ser es. E. A. Stowe & Bro., Grand Rapids.

FOR SALE-GOOD RESIDENCE LOT ON ONE OF the most pleasant streets "on the hill." Will exchange for stock in any good institution. Address 286, care Michigan Tradesman.

WANTED—SEND A POSTAL TO THE SUTLIFF COUof the new Excelsior Pass Book, N. Y., for samples
and finest on the market, and just what every merchant should have progressive merchants all over the
country are now using them.

WANTED - GENERAL AND LOCAL AGENTS TO handle the New Patent Chemical Ink Erasing Pencil. Greatest novelty ever produced. Erases Ink in two seconds, no abrasion of paper. 200 to 500 per cent. profit. One agent's sales amounted to \$620.0 in Six Days—another \$32.00 in two hours. Territory ageniutely free. Salary to good men. No ladies not answer. Sample \$5 ets. For terms and full particulars, address, The Monroe Eraser Co., Manufacturers, La Crosse, Wis.

FOR SALE!

The Drenthe Cheese Factory. Well

equipped for handling the milk of 400

F. J. LAMB & CO.

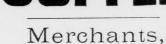
cows. Terms easy. Address

Grand Rapids,

FOR SALE-STOCK OF DRUGS, MEDICINES, GRO ceries and provisions: will also sen store building, 6, two-story, with cellar and store room and lot rods; also dwelling house, with two acres of land; ding built within two years; reason for selling, r health; no drug and medicine competition; terms y. A. D. Loomis, Levering, Mich. F. A. D. Loomis, Levering, Mich.

268 SALE—GREAT BARGAIN, LARGE CARRIAGE
manufactory, with general blacksmith shop;
ted in best part of Ann Arbor; good stock on hand;
reasonably in full or undivided half interest; readeath of one of the partners. Address Henry,
1, Box 1832, Ann Arbor, Mich.

460 \$1,000 fixtures, stock and good will of the present owner; only restaurant in the city of Marquette; (D.1.) OUU fixtures, stock and good will of the ent owner; only restaurant in the city of Mar good reasons for selling seerfully given on a tion; first-class cell can trade a specialty. A F. Heppner, 50 Superior St., Marquette, Mich.



## YOU WANT THIS CABINET

Thousands of Them

often seen on the floor of the average grocer. Beautifully grained and varnished and put together in the best possible manner. Inside each cabinet will be found one complete set of easters with screws.

Every Wide-Awake Merchant

Should Certainly Sell

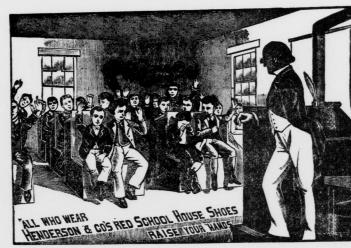
An Article of Absolute Merit.

It is fast supplanting the scores of inferior roasted coffees. Packed only in one pound packages. Put up in 100-lb cases, also in cabinets of 120 one-pound packages. For sale by the wholesale trade everywhere. Shipping depots in all first-class cities in the United States.

## Woolson Spice Co.,

TOLEDO, OHIO.

L. WINTERNITZ, Resident Agent, Grand Rapids.



Product of Our Factory at Dixon, Ill.

In view of the fact that we have GREATLY INCREASED our FACILITIES for MANUFACTURING in OUR THREE FACTORIES and owing to the PECULIAR and CLOSE COMPETITION existing in MICHIGAN, C. M. Henderson & Co. have concluded to MAKE A DECIDED CUT ON VARIOUS LINES of our goods, which will ENABLE ME to make it to YOUR ADVANTAGE to purchase your stock NEARER HOME the coming fall season.

Our LADIES' FINE GOAT, DONGOLA, GLOVE and OIL GRAINS to retail at Our LADIES FINE GOAT, DONGOLA, GLOVE and OIL GRAINS to retail at \$2, and FINER GRADES of GOATS and DONGOLAS, which consumers can buy at \$2.50 and \$3.00, together with the MEDIUM PRICED lines of MEN'S CALF, DONGOLA, and KANGAROO Shoes of our own make, and all having the MERIT of SOLIDITY and STYLE—with satisfaction guaranteed—will be worthy your CAREFUL CONSIDERATION. Our heavier grades of SPLIT, GRAIN, KIP, VEAL, and CALF BOOTS are UNEQUALED, and the "Celebrated Red School House Shoes" AS USUAL takes the "First Place."

## G. M. HENDERSON & CO., Chicago.

Headquarters for the Celebrated Wales Goodyear Rubber Goods

Factories:

Willard H. James, Salesman for the Lower Peninsula. P. O. address, Fond du Lac, Wis.
Dixon, Ill.
Chicago, Ill.
Morton House, Grand Rapids, Mich.

We furnish electrotypes of our Specialties to Customers.

E. B. DIKEMAN.

S. K. Bolles & Co.,

Wholesale Cigar Dealers.

We will forfeit \$1,000 if the "TOSS UP" Cigar is not a Clear Long Havana Filler of excellent quality, equal to more than the aver-

age ten cent cigars on the market.

### LEADWE

Let Others Follow.

Not a question of Who Can, but Who Will sell the Best Goods for the Lowest Prices.

OUR NEW TEAS ARE NOW READY FOR INSPECTION.

Telfer Spice Company 1 and 3 Pearl St., Grand Rapids.

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President-H. Chambers, Cheboygan.

econd Viceecond Viceecond Viceecond Stowe, Grand Rapids.

L. W. Sprague, Greenville.

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Chas. T. Bridgman, Flint; Hiram DeLano, Allegan.

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Secretary.

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Committee on Legislation—S. E. Parkill, Owosso; H.

A. Hydorn, Grand Rapids; H. H. Pope, Allegan.

Committee on Trade Interests—Smith Barnes, Traverse
City; Geo. R. Hoyt, East Saginaw; H. B. Fargo, Mus.

Committee on Transportation.

tee on Building and Loan Associations—Chaun rong, Kalamazoo; Will Emmert, Eaton Rapids

cey Strong, Kalamazoo; Will Emmert, Ea W. E. Crotty, Lansing. Local Secretary-P. J. Connell, Muskeger. Official Organ—The Michigan Tradesman. The following auxiliary associations are operating under charters granted by the Michigan Business Men's Association:

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No. 52-Grand Haven B. M. A. No, 53—Bellevue B. M. A.

No, 53—Bellevue B. M. A.

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No. 57-Rockford B. M. A. No. 58-Fife Lake B. M. A. No. 59-Fennville B. M. A. President F. S. Raymond: Secretary, A. J. Capen.
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President, H. E. Hogan; Secretary, S. E. Neihardt

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President, Jas. H. Moore; Secretary, C. W. M. No. 63—Evart B. M. A.
President, C. V. Priest; Secretary, C. E. Bell. Ne, 64—Merrill B, M. A.

President, C. W. Robertson: Secretary V. No. 65-Kalkaska B. M. A. Alf. G. Drake: Secretary

No. 66-Lansing B. M. A. Frank Wells: Secretary Charles No. 67-Watervliet B. M. A. No. 68-Allegan B. M. A. ent, H. H. Pope; Secretary, E. T. VanOstrand. No. 69-Scotts and Climax B. M. A.

No. 70-Nashville B. M. A.

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ON TO MUSKEGON.

Fourth Annual Convention of the Michigan Business Men's Association.

The official call for the annual meeting of the Michigan Business Men's Association was sent out last Thursday, as fol-

GRAND RAPIDS, July 12, 1889. The fourth annual convention of the Michigan Business Men's Association will be held at Muskegon on Tuesday, Wednesday and Thursday, July 30 and 31 and August 1, convening at 2 o'clock p. m. of the day first named.

All local Business Men's Association are requested to send a full set of delegates, and a cordial invitation is extended all business men to attend the convention.

Also please designate a delegate to B. M. A.

make a three-minute report of the work accomplished by your organization dur ing the past year and its present status. In accordance with a resolution, adopted at a previous convention, this report must be in writing, so that it may be incorporated in the published proceedings of he convention.

The reports of officers and committees will show that substantial progress has a plan of campaign for the year to come.

Among the subjects which will secure pecial attention are the following:

1. The future policy of the B. M. A. 2. How to deal with the Patrons of Industry and kindred organizations. 3. How to treat the jobber who sells at etail

4. How to deal with the trusts.
5. The organization of a Business Men' Mutual Fire Insurance Co.

The State Association has reached a udgment of the best business men of the State—and it is earnestly hoped that all interested in the success of the Association—and the principles it advocates— will favor the meeting by their presence

Recognizing the importance of the convention, and its influence on the business public, the Railway Association of Mich-igan has accorded a half-fare rate to all The Association will meet in Muskegon attending the meeting. Tickets must be as the guests of the Muskegon Business used between the noon of July 29 and the Men's Association. The cost of enteroon of July 30, good to return until taining the visitors is estimated at \$600.

August 2. The Muskegon B. M. A. has made every preparation for the entertainment of the visitors, including a boat ride on Lake Michigan, banquet, etc. Come one, come all!

FRANK WELLS, Pres. Lansing. E. A. STOWE, Sec'y, Grand Rapids.

THE PROGRAMME.

The programme will probably not b ompleted before July 25, but the following preliminary draft is a sufficient guar antee of its general excellence:

TUESDAY-1:30 P. M.

1. Call to order.

Prayer—
 President's address.

Secretary's report. Treasurer's report.

Report of Executive Board. 7. Appointment of special Committees of Credentials, President's Address Secretary's Report, Order of Busi-

ness and Resolutions. 8. Reports of delegates.

TUESDAY-7:30 P. M.

Music-Opera House Orchestra.

Prayer-

4. Address of Welcome-

Response

7. Paper - Frank Hamilton, Traverse City.

-"Legal and Business As-9. Addresspects of the Bonus," H. H. Pope, Allegan.

10. Music.

11. Paper-"The Business Man and the Railways, and their Relative Relation," Chas. Clarke, Ovid. 12. Volunteer addresses.

WEDNESDAY-9 A. M.

1. Report of Committee on Order of 2. Report of Committee on Credentials.

3. Report of Committee on Insurance. 4. Report of Committee on Trade Inter-5. Report of Committee on Transporta

6. Report of Committee on Legislation. 7. Report of Committee on Building and

Loan Associations. Reports of delegates.

WEDNESDAY-2 P. M. Excursion on Steamer Van Raalte on Muskegon Lake and Lake Michigan; exhibition drill of life saving crew; visit to Interlake Park; returning to city in time for supper.

WEDNESDAY-7:30 P. M. 1. Consideration of report of Committee on Transportation.
2. Paper—"The Best Method of Secur-

ing Manufacturing Enterprises,' A. O. Wheeler, Manistee. 3. Consideration of report of Committee

on Legislation.
4. Paper—"How Shall We Deal with Jobbers Who Retail?" W. J. Clarke, Harbor Springs.

onsideration of report of Committee on Building and Loan Associations. 6. Paper-"The Business Man and the Legislature," Hon. Milan Wiggins, Bloomingdale.

7. Paper—"Why Not Become a Nation of Cheese Eaters?" Hon. E. N. Bates, Moline.

THURSDAY-9 A. M.

 Paper—"Insurance Legislation, Good Bad and Indifferent," Hon. J. L. Preston, Columbiaville. 2. Consideration of report of Committee on Insurance.

3. Consideration of report of Committee on Trade Interests. 4. Report of Committee on President's Address.

5. Report of Committee on Secretary's Report.

6. Address-"How to Deal with the Pat- the matter of preparing the entertainrons of Industry," C. L. Whitney,

THURSDAY-1:30 P. M.

Paper-O. F. Conklin, Grand Rapids. 2. Reports of special committees.
3. Reports of delegates.

Election of officers. Question box. Unfinished business.

Adjournment.

THURSDAY-7:30 P. M. Exhibition of fire department and chemical engine.

THURSDAY-9:30 P. M. Complimentary banquet at Occidental Hotel, tendered by members of Muskegon

THE ARRANGEMENTS.

report of the last meeting of the Muskegon B. M. A., as set forth in the Muskegon News:

The Muskegon Business Men's Association held a special meeting last even- Muskegon puts its best foot forward. last convention—notably in securing a uniform fire insurance policy—and the Jacob Jesson, Ernest Eimer, R. S. Miner, coming convention will enable the organized forces of business men to agree upon and N. B. Lawson. The meeting was called especially to take action in regard to entertaining the Michigan Business Men's Association, which meets in this city July 30, 31 and August 1.

A communication was received from the Merchants' Corset Co., of Hyde Park, Ill. This company is looking for a location and is desirous of seeing what Muskegon will do in the matter. One of their propositions is that Muskegon capwill be honored until Friday night. The italists shall take \$15,000 stock. The company proposes to employ sixty hands eritical period in its existence—a period at the start, and within a certain time which requires the exercise of the best increase the number to 150. The matter visitors. Governor Luce will be present was deferred until the next meeting.

J. Olson was elected a member of the

ssociation. When the order of new business was eached, the matter of entertaining the State Business Men's Association came up, and a general conversation ensued. This money is to be raised entirely by olicitation among the members of the

Muskegon Association, and not among the citizens of Muskegon generally. The State Association is to be the guest of he Muskegon Association, and not of the city, although the city will participate in the benefit to be derived. There are about eighty-five active associations n the State, each association sending one delegate for each fifteen members, hat 200 to 300 delegates are expected to be present. The benefit to be derived from the State Association meeting here s considerable, and will redound to the welfare of Muskegon. The Traverse City delegates are already appointed. Secretary Stowe, of the State Association, will be here Saturday and will con fer with the local committee on the joint programme for the meeting, the local

committee on programme being C. L. Whitney, S. H. Stevens and R. S. Miner. According to an informal programme, State Association will devote Tueslay afternoon to a business session in the lay avenue armory and will be tendered a public reception in the evening at the opera house or some other convenient place. Wednesday will be given up to sight-sighing, to entertainment at the park and to business sessions, as best can be arranged. Thursday will be devoted to business sessions in the forenoon and afternoon and a banquet at the Occi-

dental in the evening. No person outside of those belonging to the Muskegon Association will be asked to contribute a cent toward enter-taining the visitors. It was suggested the members composing this committee will be published as soon as Secretary Whitney is notified that the appointments have been accepted. The members of the Committee on Finance will

meet at the Association rooms to-night. The soliciting districts have been laid out as follows: from Ninth street to limits, from Terrace to Ninth street, from Terrace street east to limits.

FURTHER DETAILS ARRANGED. The committees of the Muskegon Bus-

Close to the different railroads.

City Improvement Committee,

ment for the State Association, held a meeting at the rooms of the Muskegon

Association last evening. As reported in the News yesterday, the money to be used in entertaining the State Associa-tion will be solicited entirely within the 

membership of the local Association, although it is probable that money from outsiders will not be refused. The estimates call for between \$500 and \$600. Secretary Whitney reported that halffare rates had been secured on all rail-roads. This is a concession that heretofore has been granted only to the Grand Army of the Republic. This concession is of great importance and should insure a large attendance at the meeting.

Secretary Whitney stated that the State Association has or will issue invitations to business men in every part of the State, no matter whether members of the organization or not, to be present at the meeting. These invitations are sure to Some idea of the treat in store for the visitors may be afforded by the following be to place Muskegon on exhibition as a business city. It should stir up the pride of every business man in Muskegon, not only to contribute what he can of money and of services for the entertainment of the visitors, but to see that been made in several directions since the ing. Among the members present were J. Connell, of the Committee on Hotels, reported that he had secured reduced rates. The Occidental will give a \$2

rate, the Cadillac, \$1.25 to \$1.50, and the

American \$1 per day. The business meetings of the Associa-tion will be held in Good Templars' hall, and the public reception will be given in the opera house. The banquet will be Thursday evening at the Occidental. The days of the meeting are July 30, 31 and August 1. The railroad tickets to Muskegon will be good from Monday noon to members of the Programme Committee are now at work preparing the detailed at the meeting as a guest of the State Association.

Association Notes.

Hudson Gazette: Hon. M. H. Ford, of Grand Rapids, who represented the Fifth District in the last Congress, has opened a correspondence with the Hudson Business Men's Association regarding a system of water works for our village. represents an Eastern syndicate, who build and operate water works solely as a matter of permaent investment, and he says they can build them cheaper and furnish water to the citizens at a less rate than if the citizens undertook to do it. The Secretary of the Association has written Mr. Ford that they would be glad to consider any proposition which he had to make.

Hudson Gasette: The John A. Wright Furni-ture Co., at Gobleville, was burned out a few weeks ago. The company desires to start again in a new field, and the manager has written parties at this place, asking what the prospects are for forming a stock company. The Executive Committee of the B. M. A. held a meeting Wednesday and decided to invite the gentleman to visit Hudson and make his proposition to the Association. The factory at Gobleville employed fifty men, and was manufacturing a line of goods that commanded a ready sale. Similar factories at Sturgis and Adrian have proved to be profit

"Working to a Charm." BLANCHARD, July 12, 1889.

E. A. Stowe, Grand Rapids: DEAR SIR-I enclose you express order for \$1.75 for seven new names for our Association. Please send reports.

It is working to a charm and all the merchants along the line want to come in.

Yours respectfully, H. P. Blanchard, Sec'y. "Talking Electric Lights."

Paw Paw, July 13, 1889. E. A. Stowe Grand Ranids DEAR SIR—Our B. M. A. manages to get out a morum nowadays. We are talking electric lights and must have a new railroad.
Yours, F. S. MILLINGTON.

tend the Convention. SAND LAKE, July 12, 1889.

that any Muskegon business man not be-longing to the Association, but being DEAR SIR—I will add my testimony desirous to contribute and share in the benefit directly, might find it well worth TRADESMAN. It has interwoven into his while to at once join the Association.

Steps were taken toward forming a factor largely making up our business soliciting committee, and the names of unabridged dictionary. "Success and cost losses business of the cost losses business and cost losses business of the cost losses business." prosperity" is certainly the wish of

every keen, thorough retailer in the State. I am going to bill myself for the next State convention at Muskegon. Nothing will keep me away. I will occupy some remote, quiet corner among the "seekers of salvation."

Yours. J. V. CRANDALL.

W. H. Tuller, Assistant Cashier of the banking house of Nielson & Co., at Pent water, for several years, has resigned on iness Men's Association, having in charge account of ill health.

MANUFACTURERS

Desiring a good location will find the City of

ment. We have

Hard Wood Lumber

In abundance. Address at once

#### Dry Goods.

Prices Current.

Atlantic A	01/4	ii long cloth P 101/	
Atlanta A. A	0/2	1011g Cloth B.10%	
Archery Bunting	414	11 contum cloth 7	
Amory	174	" century cloth 7	
Beaver Dam A A	534	" gold seal10½	
Berwick L	614	"Turkey red101/2	
Blackstone O, 32	5	Berlin solids 5½	
Chapman	334	" oil blue 6½	
Cohasset A	714	" " green 61/6	
Comet	7 4	Cocheco fancy 6	0
Clifton CCC	61/	" meddere 6	
Chitton C C C	42/	Eddretone fener	1
Conqueror XX	474	Eddystone rancy 0	_
Dwight Star	674	Hamilton lancy 6	I
Exeter A	61/2	" staple 6	,
Full Yard Wide	61/2	Manchester fancy 6	l
Great Falls E	7	" new era, 61/6	
Honest Width	634	Merrimack D fancy, 61%	
Houtford A	51/	" chirtings 514	
hartiord A	42/	6 Popp furn 81/	
Integrity XX	4%	Reppium . 8/2	
King, E F	6	Pacine lancy 6	
" E X	6	" robes 6½	
" E C. 32 in	51/6	Portsmouth robes 6	
Lawrence L.L.	51/6	Simpson mourning., 61%	
Maginnes	51/	" greys 61/4	
Now Market P	5	" solid bleek 61/	
New Market D	51/	Washington indias 61/	
Noibe R	3/2	washington indigo. 6%	
Newton	01/2	Turkey robes. 71/2	
Our Level Best	634	" India robes 7½	
Riverside XX	43/4	" plain T'ky X 3/4 81/2	
Sea Island R	61/4	" " X10	
Sharon B	61/	" Ottoman Tur-	
Top of the Heen	71/	key red 6	
Williamoville	72	Morthe Weshington	
williamsville		Turkey and 2/	
Comet, 40 in	8	Turkey red % 1/2	
Carlisle "	71/2	Martha Washington	
New Market L, 40 in.	71/2	Turkey red 91/2	
BLEACHED COTTON	S.	Riverpoint robes 5	
Blackstone A A	734	Windsor fancy 61/6	
Roote All	41/	" gold ticket	
Clausland	274	indica blue 10	
Cieveland		maigo bide	
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Cabot. Cabot. % Dwight Anchor Sdwards. Empire. Farwell. Fruit of the Loom. Fitch ville. Frist Prize. Fruit of the Loom % Fairmount. Lonsdale Cambric. Lonsdale. Middlesex.	7½ 6¾ 9 8¾ 6 7 8 8¾ 7½ 7 8 4¼ 10½ 8¼ 5¼	TICKINGS.	Am Dis Ne Nie
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### HARDWARE.

Prices Current. These prices are for cash buyers, who pay promptly and buy in full packages.

AUGURS AND BITS.

dis. HOUSE FURNISHING GOODS.
Stamped Tin Ware. new list 70&10
Japanned Tin Ware. 25
Granite Iron Ware new list 331/6&10 First Quality, S. B. Bronze D. B. Bronze BALANCES. BARROWS Northwestern. 60&10&10 .30&1 Door, Sargent . Stove..... Carriage new list Plow..... Sleigh shoe.....

tanley Rule and Level Co.'s

Stebbin's Pattern

% and 1% inch.

Brass or Copper.

Zinc or tin, Chase's Patent

Ohio Tool Co.'s, fancy ..... Sciota Bench ..... Sandusky Tool Co.'s, fancy Bench first anality

Sisal, 1/2 inch and larger Manilla .....

dis.

Stanley Rule and Level Co.'s, wood

and 21/4 1/2 and 23/4

50d to 60d.

.60&10

Stebbin's Genuine..... Enterprise, self-measuring

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Coffee, Parkers Co.'s

" P. S. & W. Mfg. Co.'s Malleables.

" Landers, Ferry & Clark's...

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'ast Chain Xrought Barrel, brass knob. Wrought Square Wrought Sunk Flush. Wrought Bronze and Plated Knob Flush.

ught Loose Pin, jap ught Table... ught Inside Blind. ught Brass.... Ordinary Tackle, list April 17, '85. CARPET SWEEPERS 

dis. 50&02 CROW BARS.

Hastings, Mich Butchers' Tanged Firmer Barton's Socket Firmers. Cold.... A very desirable place. The Common Council and the Citizens will furnish

Curry, Lawrence's Hotchkiss ..... White Crayons, per gross... 12@121/2 dis. 1 COCKS. Brass, Racking's... Bibb's Beer They will take stock and give every encourage-

> Morse's Bit Stocks Paper and straight Shank. Morse's Taper Shank.....

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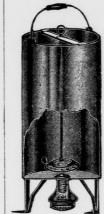
ELBOWS

City of Hastings. Com. 4 piece, 6 in.. The Farmers' Friend.

## POTATO BUG AND PLANT SPRINKLER.

This is the only practieal sprinkler for putting water and Paris Green on potato vines to destroy the beetle.

This cut gives an inside view, showing the Agitator, also the Valve and the manner in which the spring is put in the tube, etc.



Where this sprinkler is known it is regarded by Potato Growers to be as necessary as the self binder to every farmer.

PRICE-\$7.50 Dozen

## Foster, Stevens & Co.,

Vholesale Agents - Grand Rapids, Mich SAND PAPER dis. 30 List acct. 19, '86. EXPANSIVE BITS. rk's, small, \$18; large, \$26.... s', 1, \$18; 2, \$24; 3, \$30..... Silver Lake, White A..... FILES—New List nerican File Association List. Drab A.... White B... Drab B.... White C... ston's ...... w American . cholson's .... ller's Horse Rasps. Discount, 10. SASH WEIGHTS. Solid Eyes.... Solid Eyes.

SAUSAGE SUUFFERS OR FILLERS.

Miles' "Challenge"... per doz. \$20, dis. 50650&05

Perry... per doz. No. 1, \$15; No. 0,

\$21; dis. 50650&55

apple \$30, dis. 30 GALVANIZED IRON. s. 16 to 20; 22 and 24; 25 and 26; 27 st 12 13 14 15 dis. anley Rule and Level Co.'s. Draw Cut No. 4.... Enterprise Mfg. Co. Silver's... ...each, \$30, dis 30 .....dis, 20&10@30 .....dis, 40&10 HAMMERS. vdole & Co.'s.. dis. .45@45&5 p's craes & Plumb's... ason's Solid Cast Steel. acksmith's Solid Cast Steel, Hand... ite, Clark's, 1, 2, 3 ..... dis. 9 .dis.60&10 te.....per doz. net, 2 50 ew Hook and Strap, to 12 in. 4½ 14 and onger .... ew Hook and Eye, ½. American, all kinds. Steel, all kinds..... Strap and T Swedes, all Kindes.
Gimp and Lace.
Cigar Box Nails.
Finishing Nails.
Common and Patent Brads.
Hungarian Fails and Miners' Tacks.
Trunk and Clout Nails.
Tinned Trunk and Clout Nails
Leathered Carpet Tacks. Barn Door Kidder Mfg. Co., Wood track... TRAPS. Steel, Game.
Oneida Community, Newhouse's.
Oneida Community, Hawley & Norton's
Hotchkiss'
P. S. & W. Mfg. Co.'s
Mouse, choker.
18c
Mouse, delusion.

Bright Market new list net WIRE GOODS. Gate Hooks and Eyes. Baxter's Adjustable, nickeled dis Coe's Patent Agricultural, wrought,
Coe's Patent, malleable..... .75&10 MISCELLANEOUS. dis. dis. Bird Cages
Pumps, Cistern
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Pig Large. Pig Bars... Duty: Pig, Bar and Ingot, 4c; Old Copper, 3c Manufactured (including all articles of which Copper is a component of chief value), 45 per cent ad valorem. For large lots the following quotations are shaded: Duty: Pig, \$2 per 100 pounds. Old Lead, 2c per pound. Pipe and Sheets 3c per pound.

.8c. dis. 20 vary according to composition ANTIMONY.

TIN-MELYN GRADE 7 75 7 75 8 00 12 50

Each additional X on this grade, \$1.75.

14x14 IX Each additional X on this grade \$1.50. ROOFING PLATES Worcester

Allaway Grade

BOILER SIZE TIN PLATE.

14x28 IX. 14x31 IX. 14x56 IX, for No. 8 Boilers, per pound....

### The Michigan Tradesman

A WEEKLY JOURNAL DEVOTED TO THE

#### Retail Trade of the Wolverine State.

E. A. STOWE & BRO., Proprietors.

Subscription Price, One Dollar per year, payable ising Rates made known on application.
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E A STOWE Editor

WEDNESDAY, JULY 17, 1889.

JOHN AND JONATHAN.

There is a resolute persistency characclimax when, a few years ago, a certain decorators. Rev. J. N. Ripley invoked whose face and form was often seen Western poet had the wit or the effront- the divine blessing, when A. F. Temple | Mingling with our brotherhood, ery—call it which you please—to present welcomed the visitors to the hotel in the With tireless will and senses keen, himself in London society booted, following terms: shirted, armed and equipped in the regthe typical American in his native costume! Now, it goes without saying that the feast which the Messrs. Bartume! Now, it goes without saying that this was all a piece of wretched affectation. The boots and all the rest were as evening dress would be at a camp in the of Muskegon and to-day it is itself not "Rockies," but the poet made his mark and his poems sold, and he was gratified the poems sold, and he was gratified great "circulating medium," acknowing the poems of the poe if not satisfied. Our English cousins ledging that you and such as you have would come much nearer the mark if they would bring themselves to realize that the habits, hopes and aspirations of that the habits, hopes and aspirations of the success which has made the Occidental what it is to-day—a home for the traveler, with no superiors and few equals—you aspirates, nor adopt a rising inflection, orders, you are cordially invited to give nor use the adjective "awful," you them, and we guarantee quality and know—to the extent that prevails in the best English circles, and they certainly discount, f. o. b., which means as you do "guess" and speak to a considerable busts" or "free on Barney." extent through their noses. But these The guests were then invited to disforgotten when they become familiar. which was promptly and heartily ac-The plain fact is that the average edu-cepted: cated men and women of both countries are very much alike when the super-

American and European modes of business are curiously unlike, but it is a question if portions at least of the latter might not be adopted by us to advantage.

Sweet Pickles.

Celery,
Young Turkey with Current Jelly.
Sweet Breads Braized, a la Financiere.
Fillet of Pigeon, aux Champignon.
Spring Chicken.
Boned Turkey, Wine Jelly.
Sugar Cured Ham. Young Turkey, Loin of Veal.
Chicken Salad.
Shrimp Salad.
New Green Peas.

Mashed Potatoes. question if portions at least of the most readable and the correspondents, has lately correspondents, has lately correspondents, has lately to more the correspondents and the correspondents and the correspondents are more to more the correspondents and the correspondents are more than the correspondents and the correspondents are more than the correspondents and the correspondents are more than the correspondent are middle ages—an odd corner—you may speaker with an introduction which The step into the Bourse or Exchange, where thousands of merchants herd together, twice a day not merely to have and sell.

The first response to the production which The transmis, currents and art that is response to the production which The nice; or give my friend Will Hawkins tope, he'll tell you while there's life there's soap; or if Jim Roseman would take a share and expatiate on crockery, as the production which The transmis and art that is the production which The transmission w twice a day, not merely to buy and sell | The first response, "The Grand Rapids werp merchant does half his business in by L. M. Mills, as follows: these two visits to the Bourse daily. In was poeteer so handicapped his office he simply notes down and car- With such a rare and fruitful theme ries out the results of his visits. He is From which at every point or place a stirring man, full of ideas about exportation to South America and the portation to South America and the To tell in rhythmic strains of lore Indies; full of jealousy of Rotterdam, All that I've heard, or seen, or ken, and very much afraid of his gigantic About Grand Rapids traveling men. American competitors over the sea."

White Mountains and Bar Harbor. Commencing June 29th, the Michigan Central and its eastern connections will run a through line of elegant, new buffet sleeping cars through from Chicago to Undaunted, press, four hundred strong, Bar Harbor, via. Niagara Falls and the Grand Rapids traveling men along. White Mountains, without change. Con- Just five short minutes given to tell nection will be made at Niagara Falls About the boys I know so well. with through sleeper to Clayton, where connection will be made with steamers And how Dave comes on Steve the sell; to the Thousand Islands, Alexandria
Bay, Montreal and Quebec. For full and
And now have comes on steve the san,
of Bradford, Jim, who was in the war,
And marches with the G. A. R.; detailed information in regard to these summer resorts, and the way to reach them, send six cents postage for "A
Modern Pilgrimage," and summer tourist
Hub Baker, posing as a priest, rates, to O. W. Ruggles, General Passenger and Ticket Agent, Chicago, Ill. A prayer meeting leads, a customer to gain; Val. Johnson like a jockey least

J. Vandenberg, buyer for the Chippewa Draws the ribbons and urges speed, Lumber Co., at Chippewa Lake, was in Bud Doble, Robens, or our "Croff" town last Thursday on his way to Spring | Will find that they are sadly off; Lake, where he is spending a few days Frank Parmenter, steady, but not slow, with friends. Mr. Vandenberg is the owner of considerable property and contemplates making this city his home.

Can tell us "how choice grapes to grow;" George Seymour, dignified and still, But ever ready, with a will, templates making this city his home Relief to bring to hearts distressed after a year or two.

THE SIXTH SUCCESS.

The Most Enjoyable Picnic Yet Held by the Traveling Men. Saturday was a perfect day, and the would in a horse trade claim his rights

sixth annual picnic of the Grand Rapids To beat you ten times out of nine: Traveling Men's Association was about what groceries are, Will Campbell knows, and sells big bills, they say he does, as near perfection as pienies go in this When for his sister buys a horse, The ride to Muskegon was made by a

and arrived at the Muskegon dock an By selling soap so cheap and choice: hour and a quarter later. Here the On theological themes don't dote, party, which comprised eighty-seven But if in lard or pork you'd job, traveling men, fourteen musicians and Just let our Charley prices quote. ninety-two ladies, embarked on the Van John Henry Dawley, I've been told, Raalte for a ride on Muskegon Lake. On Firm to his friends in trouble sticks, arriving at the mouth, an opportunity You can trust him with uncounted gold, was given the timid members of the party to land, while the balance enjoyed | The girls and boys all call him still, a half hour's ride on Lake Michigan. Our brawny colorbea er, tru teristic of the Englishman, which, how- On the return of the boat, a ring was With heart to match his body, too; ever admirable it may be-as, for in- formed in the rear of the U. S. Life Sav- Al. Braisted, too, good-natured one. stance, at Waterloo—is amusing at other ing Station, when the crew gave an extimes—as, for instance, in his current hibition of the shooting of a life line and Fred Shriver, he's a jolly son, times—as, for instance, in his current hibition of the shooting of a life line and opinions of American manners and cus- the rescuing of a man from a wreck. The Then there's our Cole, who's seldom hot, toms. The average Briton is convinced party then returned to the water's edge, Tho' fanned by lots of outside wind; in his own mind that if the American where an exhibition oar drill was given But Mallory must not be forgot woman is not a Daisy Miller, at least she by the crew, followed by the always inought to be, and that if the American teresting manipulation of the self-right- Down the list I could slowly go, man does not wear his trousers in his ing life boat. Three hearty cheers were boots and carry a revolver he distinctly given the captain and crew, when the Benevolent, honest, kind and true falls short of the true ideal. It is not to party returned to Muskegon and marched And if a brother be in need, be denied that there are Daisy Millers in to the Occidental Hotel for dinner. Am- Or by temptation led to err. America, nor that a very large number ple time was given to inspect the recent of our fellow-citizens habitually wear improvements in the hotel, to ride around their boots outside of their trousers—a the city in carriages generously provided fact which is not in the least to their dis- by J. J. Amiotte and to inspect the hand- of one who, in his manhood's morn credit, provided their daily avocation some club house of the Muskegon Club, Fell fainting, stricken by the way: calls for that style of dress, but is is very when the party filed into the handsome comical to find John Bull gauging his es- dining room, a portion of which was timates by this rule. Perhaps his con- used for the first time since it came from Life's cares and sorrows all are o'er. victions in this direction reached their the hands of the carpenters, finishers and

A duty, pleasant, indeed, but for which ulation uniform of the plains. He no time has been allowed me for prepar-"took" to admiration. John and his attorn, has been assigned to me to welladies were delighted. Here, at last, was the typical American in his pative cost.

choose to interpret it-till the "first one

are trivial differences, which are quickly cuss the following menu, an invitation

New York Count Oysters,
Broiled Whitefish, a la Maîtred de Hotel,
Potato Croquettes,
Sweet Pickles,
Colors Spanish Olives.

At the conclusion of the banquet, Presibustling people. But ring at this quaintly carven door; enter this courtyard, and go up a flight of stairs. Here are counting-rooms, hum of trade—and assigned the pleasant privilege of officition of the country and turned them over to the tender merous the pear and turned them over to the tender merous density and turned them over the tender me bustling people. But ring at this dent Mills rapped the assemblage to order much smoke of cigars. So it is all over the city. In a corner left over from the his part very acceptably, prefacing each the pressure of the city. In a corner left over from the his part very acceptably, prefacing each the pressure of the control of the city. In a corner left over from the his part very acceptably, prefacing each the pressure of the control of the city. In a corner left over from the his part very acceptably, prefacing each the pressure of the control of the city. In a corner left over from the his part very acceptably, prefacing each the pressure of the city. In a corner left over from the his part very acceptably, prefacing each the pressure of the city. In a corner left over from the his part very acceptably, prefacing each the pressure of the city. In a corner left over from the his part very acceptably, prefacing each the pressure of the city. In a corner left over from the his part very acceptably, prefacing each the pressure of the city. In a corner left over from the his part very acceptably, prefacing each the pressure of the city. In a corner left over from the his part very acceptably, prefacing each the pressure of the city. In a corner left over from the his part very acceptably, prefacing each the pressure of the city. In a corner left over from the lef

stocks, but everything else. The Ant- Traveling Men," was poetically treated that ancient traveler By Gee Crip? He'd

O'er Michigan's fair and sunny plain And through her forest pathways wild. Ambassadors of commerce's reign, To courts where mammon's gold is piled, Through storm and calm, through fire and flood Through heat and cold, through bad and good

George Owen's stories, fresh and choice Which please his customers and tickle the boys

Val. Johnson like a jockey least Doth look of all our hustling train, But when he o'er his untamed steed

And lighten burdens on others pressed ;

Dave Haugh's a friend to all mankind,

Then Crawford, too, whom Stowe delights To keep a roasting all the time, A blind man, surely, could do no worse

A missionary, to my mind, special train of five coaches, which pulled | Will Hawkins is, of gentle voice, out of the union depot at 9 o'clock More pure and clean he makes mankind,

> But not one cent in politics Big Will Edmunds, "Taffy Bill,"

So happily toiling on his way His voice resembles Jenny Lind,

No false pretense of piety's show; Straightforward goes the willing hand,

A sad thought to my mind is borne. While gathered on this festal day, Our Brother Nickum's cheerful face We greet upon our way no more; Strangely vacant his well-known place

Another, in his life's full prime At last grew weary, sought to rest, The grip fell from his nerveless hand. Is cherished by our brother band.

From our Great Manager to "come in," And Death's grim messenger at the door Makes the call, above earth's din, May all our records be correct, And straight the course through life we've run To each Grand Rapips traveling man

Jas. N. Bradford responded to the subject, "Dry Groceries." as follows:

This is the first time during my career as a commercial traveler that I have ever been called upon to air my oratory and expose my eloquence, in a vain attempt to talk "Dry Groceries" to an indulgent and appreciative audience. My usual a large proportion of American ladies have been invited to partake of the mode of procedure has been to pounce and gentlemen are substantially like hospitality of the Occidental on this down upon some weary, unsuspecting their own. They may not misplace their of things to-day, instead of receiving ear the superiority of my codfish and molasses over all others; and, as I hold him spell bound as it were, warble to him of the sweets of this life and the sure advance of sugars, I advise him to lubricate the wheels of his commercial enterprise with my axle grease, and to insure success and happiness to himself and the rising generation to chew and sell no brand of tobacco except those bearing our trade mark. I call his attention to the fact that our baking powders are superior to all others known to the trade. As to their raising qualities, I refer him to a gentleman that has used no others since his wedding morning and he has raised one of the largest families in the same length of time of any man in our beautiful Peninsular State. And to my influence or orders me out.

would answer as an excuse or whether it all times to give to the young and unso ware; but why should I appear to slight talk of extracts, perfumes, pomades, but would not tell us how they are made, and Mr. Ford, we all do know is an extracted by the state of Brother talk of extracts, perfumes, pomades, but would not tell us how they are made, and Mr. Ford, we all do know is an extraction of Brother talk of extracts, perfumes, pomades, but would not tell us how they are made, and Mr. Ford, we all do know is an extraction of the control of th and Mr. Ford, we all do know, is an ex- the toast to which I am to respond is one pert on tobacco. He would remark, worthy of study in detail and a more 'your sagacity as a merchant will not capable speaker. No doubt the crockery allow you to let this pass. You want to lead, not follow; and, as long as you are babies ever born in the United States,

First, you expect me to tell you a fish lie or else tell the truth about fish liars.

As I have had but little experience, I

shall have to look back over the records.
You all doubtless remember the story of the whale and Jonah. Now, Jonah was an old-timer. If appears that he attended a picnic, and partook freely of Limburger, beer, bologna and onions. On his way home from the grounds, he fell overboard and was gobbled up by the whale, but after three days' company, Limburger, etc., had the best of it and Jonah was ejected promptly by the

whale; and to this day, you will all notice fish have a peculiar smell. Fish liars are divided into several classes. We have the young and innocent tenderfoot beginner, who can catch (in his mind) pretty large fish. Then there follows the old, accomplished, unthen the great, unrivaled newspaper liar, who never gets left, a regular back, present and future number with all variations, who can make you all believe

fish can be caught either by hand or hook at will. We also have a peculiar grade call an Old Sardine. An Old Sardine is supposed to be a fisher of men, or otherwise. I have read several notices in the press of late regarding fish stories, one of which I will repeat:

boy on the Ohio River catching hell bender two feet long, also a Grand Rapids policeman catching a man on a hell bender of two weeks' duration. These are two kinds of fish—the man being of the Old Sardine pattern, it would be unkind to call any names.

The old codfish story regarding Boston

is now out of date, as they are using Michigan salt, which will pickle any-thing, and codfish and blind robbins have no more smell than any home-grown mineral water.

In conclusion, I will say I have done my best to lie and stick to the truth, and if you will all forgive me, I will promise to do so some more some other time.

Chas. L. Livingston told what he knew about "Belts," as follows:

When Mr. Mills informed me that I was expected to talk five minutes on What I Know About Belts," I felt as if I had better stay away, as I have not been in the habit of speaking to large audiences of this kind, and, being con stitutionally of a very retiring disposi tion, I thought that perhaps I would not have the nerve to face the music; but, being here, I suppose I must do the best

Doubtless you are all of you aware that there are a great many kinds of belts, and I can assure you I am glad there are, for if I had to fill one minute on any particular kind or style of belt, I certainly would have to throw up the sponge. Looking over the list of belts, one has come to my mind which has also occupied the mind of the sporting world generally and everybody just a little the diamond belt which our esteemed citizen, J. L. Sullivan, has lately ceeded in winning from Jake Kilrain by belting him in the weak points above the belt when he was able to catch him.

By the way, our fraternity has a men ber who is entitled to wear the prize ring belt and whose name will be re ceived with the greatest of pleasure by all of you. It is D. S. Haugh. there ought to be a belt for the most inveterate pedro player. There are a couple of traveling men here who are ertainly entitled to wear it-J. H. Rose man and Charley Falls. Then they speak of a belt for the champion liar. I am afraid this will touch a tender spot and I will pass over it quickly, knowing that there are a great many here who claim that distinction quietly, but some of these days, I think, it would be ad visable to hold a tournament in some good, large town and have the question settled. I might call your attention to some of the favorites, but there are some dark horses who are showing great speed and will hustle the winner. I also suppose there is a belt for the champion wres tler and would like to mention the fac that we have present one of our oldest traveling men, who has lately decided that he was a wrestler of the first water but, as is usual in all professions, the amateur, as the gentleman still is, is very apt to over estimate his ability and runs against a snag—or over a counter—and get the worst of it and get up with the remark that he did not expect to run against a Muldoon or a Sullivan. He certainly is old enough and has seen nough of this world to be a better judge than he has shown himself to be. fer to Mr. W. Jennings, familiarly known

as By Gee Crip. Then we have the wheat belts, pine belts, mineral belts, and last, but do not imagine for a moment that they are the least, are the belts of cloth, leather and other fabrics which enclose or embrace the waists of our lady friends. By the way, I often wish I were a belt; but I am very sorry to have to admit that I am the then I twitter to him of the virtues of kind of a belt, not having had any ex least posted man in this audience on that saleratus and advise him to smoke my favorite brand of cigar. He either yields for the information of any one present to my influence or orders me out.

But when I arise to address an audience of so much intelligence and beauty on this subject, which I ought to be conversant with, I am at a loss how to proceed, whether something poetical are thoroughly versed and are willing a

follows: in the procession, keep close up to the consequently needs more protection. It band wagon.

B. F. Emery discoursed on "The Fish its relief with 60 per cent. duty on Liar," as follows:

The Michigan fish liar is an awful big liar. Now, I presume you expect me to tell you a big fish lie. It is a very embarrassing position to be placed in.

First, you expect me to tell you a fish by passing a power was inaugurated by processing a power of the placed in. by passing a new bill, since which time we have made tremendous strides. When the tariff was first raised, we made fev if any decorated wares. Now, our pot-teries excel the foreign designs so much that they are compelled to take points from us, instead of we from them. We originate the best shapes; we supply the best decorations; and are capable of producing the most artistic and salable goods in the world. In cut glass we sur pass in design, deepness of cut, brilliancy of metal, any that are made. In lamps, we are the acknowledged su-periors. Nowhere in the whole universe can you find lamps of such power at so trifling a cost. Our English, French and German brothers are not asleep during this advancing era of pottery, but they are bending every effort to keep up with us, and I am only too happy to say that they make a perceptible gain.

[CONTINUED ON SIXTH PAGE.]

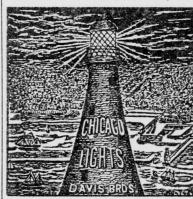
# Refrigerators

Grocers and Hotels



The Best is the Cheapest Cheapest.
We offer you a firstclass article, Cut shows
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Ash. Air-tight Locks,
Padded Doors, Patent
Interior Circulation of
Dry, Cold Air, seven
feet high, shipped in
sections, constantly in Also
LIQUID COOLERS
for milk, iced tea, etc

Rapids Refrigerator Co. GRAND RAPIDS, MICH.



The Finest 5-ct. Cigar Manufactured, LONG HAVANA FILLER. THEY HAVE NO EQUAL.

A. S. DAVIS 127 Louis St., Grand Rapids.

### "EDITOR'S CHOICE.

FLINT, Mich.. April 9, 1889.
To Whom it May Concern:
We, the undersigned committee, selected by Geo. T. Warren & Co. to can vas the list of names and select one for a Cigar Label from the many names sent in by the contestants, have this day selected the following, viz: EDITOR'S CHOICE, sent in by Sig Wolf, of Toledo, Ohio.

JOHN J. COON, Editor Flint Journal F. H. RANKIN, JR, of Wolverine Citizen A. L. ALDRICH, of the Flint Globe.

OUR NEW BRAND OF CIGARS

### "EDITOR'S CHOICE"

Will be ready for shipment in about two weeks.

Price, Thirty-Three Dollars per Thousand We shall be pleased to receive a sample order from you. Yours respectfully,

Geo. T. Warren & Co.

### 20,000 Sold to the Trade

In Grand Rapids in the past 30 days. Over 150 retail dealers in G and Rapids are handling the Famous Five Cent Cigar

## THE WHITE DAISY

This cigar we guarantee to be the best nickel eigar in the State, all long Havana filler with a Sumatra wrapper. It is sold to the trade for \$35 per M. Remember, you take no chances in ordering, for we guarantee the cigar to give entire satisfaction or they can be returned.

Beware of Imitations.

The genuine will have our signature on inside of cover of each box. Send in your orders by mail. The White Daisy Is manufactured only by

MORTON & CLARK, 462 S. Division St., Grand Rapids,

G. M. MUNGER & CO., GRAND RAPIDS. Successors to Allen's Laundry.

Mail and Express orders attended to with promptness. Nice Work, Quick Time Satisfaction Guaranteed.
W. E. HALL, Jr., - - Manager.

#### WANTED. POTATOES, APPLES, DRIED FRUIT, BEANS

and all kinds of Produce. If you have any of the above goods to ship, or anything in the Produce line, let us hear from you. Liberal cash advances made when desired.

#### EARL BROS.,

COMMISSION MERCHANTS 157 South Water St., CHICAGO. nce: FIRST NATIONAL BANK, Chicago. MICHIGAN TRADESMAN, Grand Rapide.

## FIVE DOLLARS FINE,

Or imprisonment for ten days, is the legal pen alty for selling tobacco in any form to a minor without a written order from the parent o

## Conform to the Law

Merchants should procure a supply of blank orders, which will be sent postpaid on receipt o postal note, as follows:

250 TOBACCO ORDERS - .75 500 " " - 1.25 1,000 " " - 2.00 All orders must be accompanied by remit

E. A. SYOWE & BRO., Grand Rapids.

## PERKINS & HESS

## Hides, Furs, Wool & Tallow,

NOS. 122 and 124 LOUIS STREET, GRAND RAPIDS, MICHIGAN.

## FERMENTUM

\* The Only Reliable Compressed Yeast.

Grocers and Bakers not handling our yeast are requested to write for 'samples and prices. One trial will convince all of its superiority for freshness and strength.

WINTERNITZ, Special care given outside shipments. Visiting merchants are invited to call at the distributing depot, 106 Kent St. State Jobbing Agent, GRAND RAPIDS, MICH.

## P. STEKETEE & SONS,

## Dry Goods & Notions.

83 Monroe St. and 10, 12, 14; 16 & 18 Fountain St., Grand Rapids, Mich.

New Line of Prints, Seersuckers, Toile Du Nord, Ginghams, Dress Goods, Hosiery, Underwear, White Goods, Laces, Embroideries and Full Line of Neck Wear.

STARK, FRANKLINVILLE, AMERICAN, HOOKER,

Warps, Geese Feathers. Waddings, Batts

Sole Agents for Valley City and Georgia Bags. Mail orders receive prompt

## URTISS &

Successors to CURTISS & DUNTON.

WHOLESALE

## Paper Warehouse,

Houseman Building, Cor. Pearl & Ottawa Sts.,

GRAND RAPIDS,

MICHIGAN.

SPRING TIME IS DAISY TIME NICE THINGS GME TOGETHER, SUMMER TIME IS ROSE TIME FAIR AND GOLDEN WEATHER AUTUMN TIME IS FROST TIME FOREST TREES A FLAMING

WOULD YOU 3 WINTERTIME IS BLEAKTIME CE AND SNOW WAYS BE, ROSE AND DAUSY TIME A-REGNING.

ALWAYS IN YOUR DEAR HOME MEST HAVE THE BRIGHT SUNSHINE BVY THE SOAP THAT'S NAMED BELOW AND FIND WITHOUT A DOUBT DAISY TIME AND ROSE TIME WITHIN IF NOT

WITHOUT.

FOR ALL SEASONS SANTA (LAUS SOAP Made by N. K. FAIRBANK & CO., CHICAGO, ILL.

## No Chemicals.

W. BAKER & CO.'S Breakfast Cocoa Is absolutely pure

> and it is soluble. To increase the solubility of

the powdered cocoa, various expedients are employed, most of them being based upon the action of some alkali, potash, soda or even ammonia. Cocoa which has been prepared by one of these chemical processes can usually be recognized at once

by the distinct alkaline reaction of the infusion in water. W. Baker & Co.'s Breakfast Cocoa

is manufactured from the first stage to the last by perfect mechanical processes, no chemical being used in its preparation. By one of the most ingenious of these mechanical processes the greatest degree of fineness is secured without the sacrifice of the attractive and beautiful red color which is characteristic of an absolutely pure and

natural cocoa. W. Baker & Co., Dorchester, Mass.

LEISURE HOUR JOTTINGS.

Written for THE TRADESMAN.

BY A COUNTRY MERCHANT. The legislative branches of the government and State must have sunk to a the close of the war I was induced by very low status, in the estimation of the the favorable representations of a friend fifty-pound charge of coal will last people, when even tramps, vagabonds to go up North and engage in the dis- twenty-four hours. and quasi-criminals seek to pile upon tilleration of oils of cedar, hemlock, sastheir already overburdened shoulders the safras, etc., and soon had a lively and causes which have made them paupers well-paying trade established; but about and parasites, and as a large proportion a year after I opened up, I was arrested of their members are carrying about by a deputy United States marshal, taken with them an appalling collection of the several hundred miles and arraigned besins of omission and commission, the fore the court for running four stills allegations of Mr. Jobson, as narrated without registering them at the revenue by that gentleman in this article, may office. After a couple of postponements, reasonably be accepted with a great I was let off with a nominal fine and many grains of allowance, and a dispo- costs, which, together with my attorney's sition to believe that he is playing the fees, about used up my year's profits. Ananias role in a small way. But, be he truthful or not, his assertions regarding and, while waiting for some favorable now utilized is equivalent to the cutifful or not, his assertions regarding and, while waiting for some favorable hand power of the world's population and imbeciles are by no means improb-

About 10 o'clock on a warm evening in June, three business men of R---- were seated around a little table, and three partially filled glasses of lager, in Billy McKeefe's elegantly decorated and brilliantly lighted saloon. Their conversation was desultory and quiet; touching bate judge wouldn't allow me a cent, sayand other common topics for filling up time without any serious strain on the brain, when, in reply to a remark pertaining to the subject, one of the trio, a gentleman named King, said, rather emphatically:

"I don't believe that for a moment! There are hundreds of saloon men who don't want the custom of the chronic bummer element, and who take every possible occasion to let it be known And right here's a chance to prove it! There's Billy McKeefe, with his regular busy night grin, behind the bar, and there's an unmistakable 'bum' tacking toward the tempting array of 'wet goods.' Now, I'll bet you the cigars for the party that, money or no money, he don't get a nip of Billy without some outside interference."

"All right!" said Mr. Briggs, the

The semi-vagabond was by this time anchored before the bar. He was a man approaching middle age, and still retained some faint traces of having, at some former period, been the possessor of a high grade of intelligence; of having known the ways and manners of respectable society, and of having had reasonable access to the comforts and conveniences of life. He had passed far beyond the "shabby genteel" period, but was evidently striving, painfully, to impress upon the observer that he was still entitled to rank some degrees above the professional tramp, but his decline and fall were accounted for at a glance. It needed but one look at the watery and bloodshot eye, the purple and pimply nose, the trembling lips, and the everbusy tongue, to see that his sole remaining pleasure and enjoyment was derived from the effect of alcoholic stim-

He carefully counted out ten pennies on the marble, and, shoving them across, called for some whisky. The proprietor looked at him a moment, and then, passing the coppers back, remarked:

"See here, my friend, I don't want your money; better keep it for something you need worse; or, if you're bound to put it in 'budge,' you'll have to try some other place !"

"I understand and appreciate your motives!" said the applicant, without any anger, "but I want the liquor more than anything else just now. I haven't a person in the world dependent upon me, and I'm never noisy. Better pull back the money !"

King, who with his two friends had been watching the conversation closely, got up and said:

"I'm going to help the fellow to a drink, boys, and, what's more, I'm going to invite him here to drink it! Come along, Briggs, and get your cigars, and bring an extra one for the gentleman who will honor us with his company! The man's worth investigating, but he's badly in need of a little stimulus."

In a few moments the man was seated with his three new acquaintances. Notwithstanding the anxious look he cast at his liquor, however, he refrained from touching it until his companions had resumed the consumption of their beer, when he turned it down at a dose and drew a long sigh of relief. Then accepting a cigar, with a polite bow, he leaned back in his chair with an air of profound enjoyment.

which he did, fluently, intelligently and in a way that showed former educational advantages. Finally he was brought to making himself the subject of his talk, and when, among other remarks, he happened to assert that the law-making powers of the country appeared to have store, that two different temperature pass through separate parts of the grate. A partial vacuum is created in the center of the grate, and a cyclone in the drum of the store, thus producing perfect combustion. a personal spite against him, and were all over the surface of the coal. In fif-

off duty a day or suffering from wound or sickness. So you see I can't work up any pension scheme to offset Uncle Sam's and yet the temperature of the room can numerous drafts on me. Some time after

"Shortly after this, I sold out my plant, the idiosyncrasies of our salaried knaves opening to present itself, was induced to The amount is estimated at 46,000,000 accept the administratorship of the large estate of a deceased relative, and just about the time I supposed I had everything ready for a full settlement, I was Hungary 1,500,000. called before the United States Court to show cause why I hadn't made sundry returns to the government, as was then required by the revenue laws. This mating that the heirs were not to blame for my ignorance.

"About this time I bought a tract of land, adjoining the corporation line of a new and red-hot town, where the local taxation was simply ruinous. I anticipated a nice little speculation in selling to people who wanted to escape the excessive assessments of the city, but, before I had got my property fairly platted, the legislature put me inside of the city limits, and, instead of gaining nicely by the transaction, I found myself a heavy looser.

In 187-, I went into trade with a stock of drugs, groceries and sundries, and opened up a paying business at once, but my unfortunate habit of ignorantly violating some petty technicality of the revenue laws, or falling into some legislative spider web, still continued. For instance. it cost me over \$100 to find out that I couldn't do business under my predecessor's revenue license, and as much more to learn that omitting to erase a revenue stamp was an extremely expensive luxury. When the law making the affixing of stamps to all tobacco packages went into effect. I got bled some fifty dollars for selling unstamped goods, and one year my remittance for tax stamp miscarried and I had to pay an advance of fifty per cent.; and to cap the climax of these and sundry other matters of a like Agents nature. I bought a small, bankrupt stock of liquor, and as it was proven that the seller had no authority to sell the goods. from the government, he was fined and imprisoned and my purchase was confis-

"I had intended, gentlemen, to relate a number of instances wherein the Stat Legislature contributed liberally toward my gradual financial extinction, but, a it is getting late, I will take, if you wil kindly permit, a glass of gin, a usua custom of mine before retiring.

"Having," said the shabby man, "go down to an extremely low ebb in money natters, I found what I considered to b a golden opportunity for recuperation Under a certain contingency, I had bona fide opportunity to marry a fifty year-old widow lady, fifty acres of sub urban village property, a handsome house nicely furnished, and \$25,000 in note: and mortgages. And all this on the con dition that I should get my name change by the legislature to that of my inam orita's former matrimonial partner. had supposed this to be one of the easies things imaginable, but, to my horror and indignation, my bill was reported back adversely, and, probably for want of little timely 'boodle,' hardly received omplimentary vote in the House.

"I worked every scheme to get the mat ter revived, but without avail. I tried to persuade the widow to give me a couple of years more, or to let me assume the name on my own responsibility, but she refused me a ray of hope or encouragement, and from that time, gentlemen, I have slowly but surely sunk into the victim of a heartless, soulless, despicable and ignorant legislature. Yes! many thanks! I will exceed my limits, for once, in honor to such pleasant company. Brandy and sugar, if you please, bar-

### A Wonderful Furnace.

A furnace has been constructed by a King led the conversation along until he got the dilapidated man to talking,

The Michigan Tradesman

mainly responsible for his financial status, he was fortified with another 'nip' and invited to explain his reasons for the rather singular charge.

teen seconds from the lighting of the stove the drum is red hot. A few more seconds and a rapid vibration occurs in the drum, and then the cyclone in the stove is raging in full force; the drum is reasons for the rather singular charge. "I served three years in the army, durling the war," he began, "without being the war," he began, the began in the army days the air is being drawn down the chimney. It is stated that, within four minutes spiegel and manganese ore can be melted, be kept at a moderate temperature. The inventor further claims that the combus

> Probably not every one knows how many different ways there are of changing a quarter of a dollar. According to a Philadelphia paper there are 215 ways of changing that piece of money. The of changing that piece of money. The pieces used are the 20-cent piece, 10-cent piece, 5-cent piece, 3-cent piece, 2-cent piece and the 1-cent piece. To make all the changes without using the same coin twice would require 1,233 1-cent pieces, 614 twos, 378 threes, 184 fives, 59 tens and nine twenties, making 2,584 pieces

It is estimated that the steam power now utilized is equivalent to the entire horse power. This country has the largest amount, that is, 7,500,000, and England follows with 7,000,000, Germany has 4,000,000, France 3,000,000, and Austro-

## AWNINGS



Chas. A. Coye,

Just what farmers need.



The Cheapest, Very Durable, Slightes in Draft and Most Rapid Grinder on the Market.

Wanted for Every County in

FOR TERMS WRITE TO

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Crockery & Glassware

ı			
	LAMP BURNERS.		
	No. 0 Sun No. 1 " No. 2 " Tubular LAMP CHIMNEYS.—Per box.	4	1
	LAMP CHIMNEYS.—Per box. 6 doz. in box.	7	7
	No. 0 Sun No. 1 " No. 2 "	0 (	W
	First quality.	9 1	1
	No. 1 " " "	3 5	2
	No. 0 Sun, crimp top	2 8	3
	Pearl top. No. 1 Sun, wrapped and labeled		
	No. 2 " " " " " " No. 2 Hinge, " " "	47	1
	La Bastic		
	No. 1 Sun, plain bulb, per doz No. 2 " " " No. 1 crimp, per doz No. 2 " " "	1 5	50
	Butter Crocks, per gal	061	Ļ
	Jugs, ½ gal., per doz	65 90	
	Milk Pans, ½ gal., per doz. (glazed 66c) " " 1 " " 90c)	80 60	
	FRUIT JARS—Per gro. \$1		
	" quarts	1 (	)(
	Lightning, quarts. 1 " '½-gallon 1	2 (	H





# WM. SEARS & CO., FIRE! Gracker Manufacturers,

37, 39 and 41 Kent St., Grand Rapids.

### W. STEELE

WHOLESALE DEALERS IN

Fresh and Salt Beef, Fresh and Salt Pork, Pork Loins, Dry Salt Pork, Hams, Shoulders, Bacon, Boneless Ham, Sausage of all Kinds, Dried Beef for Slicing.

LARD

trictly Pure and Warranted, in tierces, barrels, half-bbls., 50 lb, cans, 20 lb, cans, 3, 5 and 10 lb, pails

Pickled Pigs' Feet, Tripe, Etc.

Our prices for first-class goods are very low and all goods are warranted first-class in every in tance. When in Grand Rapids, give us a call and look over our establishment. Write us for



## H. Leonard & Sons.

Grand Rapids, Mich.

### The Old Reliable.



## Leonard & Sons. Oranges, Lemons and Bananas a Specialty.

Every dealer should have a copy.

### MICHIGAN CIGAR CO..

Big Rapids, Mich.

"M. C. C.""YumYum"

SEND FOR TRIAL ORDER.



THE LANE & BODLEY CO. 2 to 48 JOHN ST., CINCINNATI, O.

We are selling the BEST RUBBER HOSE in 3.4, 1, 11-4, 11-2, 2 and 21-2 inch. Cotton Mill Hose, Rubber Lined; also unlined Linen Hose, in all sizes, for fire protection.

# Packing and Provision Co. OIP Prices are ROCK BOHOM

We have the Best Lubricators, Grease and Oil Cups, Lath and Fodder Yarn, Saw Gummers, and the best General Stock of Mill Supplies in this State.

AGENTS FOR STEWART'S BEADY ROOFING, DEAFENING FELT AND SHEATHING, IRON FIBRE PAINT AND CEMENT. BEST OF THE KIND IN USE.

## SAMUEL LYON.

### LEHIGH VALLEY COAL!

Will furnish at lowest circular prices Lehigh Valley Coal in car lots. All coal of superior quality. Order at once and save advance.

## Himes,

MAIN OFFICE, 54 PEARL ST.

### EDWIN FALLAS,

Butter, Eggs, Oranges, Lemons, Bananas, Mince Meat, Nuts, Figs, Etc. Eggs Crate Factory in connection. Price List furnished on application.

Mail Orders Filled Carefully and Promptly at Lowest Market Price.

Cold Storage at Nos, 217 and 219 Livingstone St.

Office and Salesroom, No. 9 Ionia St., Grand Rapids, Mich.

ALFRED J. BROWN,

Tropical and Galifornia FRUITS.



Headquarters for Bananas.

## Huckleberries Wanted!

THEO. B. GOOSSEN,

Produce and Commission Merchant, IS MAKING A SPECIALTY ON HUCKLEBERRIES.

f you are in the market to either buy or sell, or send on commission, will be pleased to hear from you. GRAND RAPIDS, MICH.

### FOREIGN FRUITS.

3 NORTH IONIA ST., GRAND RAPIDS.

### MOSELEY BROS.

---WHOLESALE---

Fruits, Seeds, Oysters ? Produce.

All kinds of Field Seeds a Specialty.

If you are in market to buy or sell Clover Seed, Beans or Potatoes, will be pleased to hear from you.

26, 28, 30 and 32 Ottawa St., - -

A. LAMB, Grand Rapids, Mich. FRED CLOCK, Chicago, III. F. J. LAMB & CO., Grand Rapids, Mich.

### C. A. LAMB & CO.,

Produce.

Our Specialties: CALIFORNIA FRUITS,

ORANGES. LEMONS. BANANAS AND BERRIES.

56 and 58 So. Ionia St., Grand Rapids, Mich.

FADED/LIGHT TEXT

#### GROCERIES.

THE SIXTH SUCCESS.

CONTINUED FROM FOURTH PAGE.] croze. Now there are but two or three pleasant memories.

makers whose goods can be thoroughly The unhappy significant the control of the con

centuries, whereas we have potted for years, and to-day we are pushing them to their utmost. We have some little years, and to-day we are pushing them to stop at. Let us commence at the corto their utmost. We have some little difficulties to overcome which, when accomplished, will enable us to lead the world. The best shapes the English market affords to-day are of American could be accomplished, will enable us to lead the world. The best shapes the English which the blessed sun never shone; that dismal failure, dubbed the wash room, which the blessed sun every shore that dismal failure, dubbed the wash room, which the blessed sun every shore that the correction of the corre

the swim, except in cheap goods, which no one cares to purloin from them. Their the heat of a green wood fire; half a works of art, such as Dresden, Berlin dozen croakers feeding you rank chest-and Vienna, are the same as before, and nuts about '49, '76 and what they knew

are indebted to our American sisters for some beautiful decorations. Should they has been there first—and here you have progress as fast in the next ten years as a picture of the first chapter of a country they have the last five, our French tayern. If you think I have exaggerated brothers and sisters will be compelled to quicken their pace, if they would main-

Our business is undoubtedly one with a great future. Our people are daily be-coming educated to the use of better wares and we should be proud of the fact that we have made an industry that will supply work for thousands of skilled hands and thus keep the wolf from their

Grand Rapids, about twenty-nine years ago. He was the first cigar maker in wonders if you are married. Grand Rapids.

give away. I forgot the little piece 1 thick a fish couldn't swim in it. had learned by heart.

formation and if he fails you, read Stowe's Maxims. They are cold facts and will keep without embalming.

some of them have pulled in the drummer's harness twenty years. I am glad to see them so well preserved and suppose their good habits account for iterst, the Majestic J. H. McIntyre; our urbane President, Max. Mills; handsome Geo. Seymour: array las Bradford; one with a Drummer to His Grin." Geo. Seymour; crazy Jas. Bradford; poem, "The Drummer to His Grip," happy Geo. Owen; A. B. Cole, the rust-which The Tradesman will reprint ler; and the drummer's friend, Stowe of next week. THE TRADESMAN; also many others I would like to mention, but time flies and would like to mention, but time files and to close, I wish to impress this fact on your minds—from this date to the last of the Michigan Commercial Travelers' day of December, Alabastine will be 40 per cent., 60 days, 2 per cent., cash 10 Association; A. B. Cole depicted the woes

then rendered an excellent selection, gory in lieu of an address on "The when W. H. Herrick responded to "The Wag": Dining Room Girl," D. G. Crotty to "The Sawdust City" and Geo. H. Escott to lived in the eastern part of this State a "Flour and Feed." All the responses were happy and well received. Hi. L. Max, Adolphus B. and George F.—al

I say happy, because the thought of making this response has carried me back to scenes and occurrences nearly forgotten in my busy life as a commercial traveler that are peculiarly pleasant, in which the country tavern cuts an important figure. After finishing a long, hard day's work, with its long drives after mustang ponies; slow freight trains; and the usual category of mud, dust, cold, heat, rain, hail, snow, slush; cranky customers with shortcashaccounts dust, cold, heat, rain, hail, snow, slush; cranky customers with short cashaccounts and long wind—after all these have been met, seen and conquered, with tired legs, tongue and nerve all gone, we turn to the country tavern—our home—the one green spot in our desert life. We know we are welcome, same being stimulated by the vision of \$1.50 in the morning without any rebates or cash discounts; but we sigh for the kindly smile of the good we sigh for the kindly smile of the good pie, cake and sass on his table every day woman who presides over the destinies in the year."

of the traveler, and the musical voice of Clara, the bright girl who is monarch of the little coop, dignified by the name of dining room, as she warbles. 'We have beef in four ways, rare and [CONTINUED FROM FOURTH PAGE.] well done, tender and tough; tea, coffee or iced tea." These are reminiscences The English surpass us only singuly in the body of their goods; but why shouldn't they? They have potted since before the flood, and only in the last century did they succeed in making a body that was durable and would not understood. These are a few of the pleasant memories.

The unhappy side presents another no apparent progress is made.

I am happy to be able to say that we the dear old register—whose smutty peddler, Jennings, who has had more experience than any of us.

We now come to the culinary department, with its important adjunct, the dining room. We are not supposed to anything about the complicated machinery run by the cook, but the hash room, with its tables covered with oilcloth, iron handled knives and forks; its Albert C. Antrim, who was the first sour milk and leathery pancakes; tough man to carry a gripsack out of Grand beefsteak; wooly mutton; stinking mackman to earry a gripsack out of Grand Rapids, related some of his experiences as "The Pioneer Traveler," as follows:

Many years ago 1 packed a grip. It was not a \$15 aligator skin, with soft handles, silver plated corners and a door plate on the side on which to engrave provess range. It was of oil cloth, about course, you order fritters, and, of course, plate on the side on which to engrave your name. It was of oil cloth, about one and one-half yards square, and in the absence of an embossed leather shawl strap, I used a strong cord to grip it.

In that Leaving eigers, made by Mohl.

In the Leaving eigers, made by Mohl. In that I carried cigars made by Mohl.

Not cast in moulds as they are at the woman of the house watches you through present time. Understand, they were a crack in the kitchen door. She makes hand made by Edward Mohl, Sr., of fun at your bald head, whiskers, necktie,

It is now bed time. With a desperate Grand Rapids.

Besides carrying cigars, I carried an immense amount of wall eyed importance and a chunk of expectation as large as a Kansas straw stack. I also carried a veneered cheek, which usually characterizes the young man on his first trip isn't big enough to turn around in; once in you take an inventory. Can I ever out. I started out with enough of that class of make up to convulse a great forget the corn husk mattress, whose surface has so many times made such a deep commercial center.

For my first customer I picked what I impression in my nice, plump, fat anatsupposed would be a soft snap and opened up my goods. He asked me strange questions; spoke of Sumatra, the pillows you pull out of your ears in the pillows your ears in the pillows your e strange questions; spoke of Sumatra, Javas, Rio Janero, Hong Kong and even Kalamazoo, and poured out such a volumn of cigar box English that I was lead to believe he had a full furniture car load of experience and information to boot against it. You wash in water so thick a fish couldn't swim in it. You give away. I forgot the little piece I had learned by heart.
He paralized me.
I was rattled and finally confessed it was my first day out and that he was the first man I had offered the goods to. In a kind, fatherly way he took me under his wing and taught me more in a few hours than I would have learned in two weeks on the road. Now, a word of adverse to a kind. Providence and the

weeks on the road. Now, a word of advice to the young (and the old can take spirit of progression, these things are it as well, as it is gratis) who contemplate taking a line they are not posted the country tavern has given way to the on: Go to some old dealer and seek in-formation and if he fails you, read pare the picture we have drawn with ev's famous Occidental Mr. Toastmaster, permit me to digress. army of neat, intelligent, kind, obliging Before me are many familiar faces and and attentive girls, it is a departure from

of "The Kicker:" John McIntyre pre-The quartette from the Schubert Club sented what he pleased to call an alle-

were happy and well received. Hi. Robinson, in excellent voice, paid his respects to "The Country Tavern," as follows:

To me has been assigned the happy, as well as the unhappy, task of responding to the toast, "The Country Tavern."

L. Max, Adolphus B. and George F.—all nice boys. One day, when in Detroit, the old gentleman met an old acquaintance who asked after the welfare of the boys. "Well," said the father, "the oldest one is L. Max. He is doing middlin' well, considerin'. He is a Free ing to the toast, "The Country Tavern."

L. Max, Adolphus B. and George F.—all nice boys. One day, when in Detroit, the old gentleman met an old acquaintance who asked after the welfare of the boys. "Well," said the father, "the oldest one is L. Max. He is doing middlin' well, considerin'. He is a Free ing to the toast, "The Country Tavern," as the old gentleman met an old acquaintance who asked after the welfare of the boys. "Well," said the father, "the oldest one is L. Max. He is doing middlin' well, considerin'. He is a Free ing to the toast, "The Country Tavern."

Press," but cut it short on account of the picnic a most unqualified success. lateness of the hour; Chas. F. McLain told what he and his friends knew about "The Ladies," and Leo. A. Caro ex-

regarding "The Occidental." Three cheers were then given the Messrs. Barney, when the tables were deserted for the dock, where the Van Raalte was boarded for Interlake Park, where the party was warmly welcomed relied upon in this particular, prominent among whom are Johnson Bros., who than it was for Steve Sears to do his among whom are Johnson Dios., who have the most dash and have the most modern ideas of any of the English poters.

The English have almost potted for The English poters are the English have almost potted for The English have a

> end of the third inning, when the score stood 6 to 5 in favor of Shriver's nine. Dancing was continued until about 8 o'clock, when the Van Raalte reconveyed

ture occurred to mar the pleasure of the very scarce for some time to come.

E. A. Stowe began a response to "The occasion, all uniting in pronouncing the

THE FINANCIAL SHOWING. According to custom, Treasurer Seypressed the sentiments of the fraternity mour renders a financial report of the

	pichic, as follows.	
9	RECEIPTS.	
9	From sale of tickets\$185 Collection on train	0
ı	Total receipts\$272	0
,	DISBURSEMENTS.	
i	Paid for special train	2
-	Printing and badges. 16 Postage 4	U
S	Use of boat 50 Paid for band 56	0
d	Total\$260	9
	RECAPITULATION.	
	Receipts \$272 Disbursements 260	0
e	Disbursements	-
e	Balance on hand \$ 11	(

The Grocery Market.

Raw sugars sustained a decline in the The French will long continue to lead the world in their delightful shapes and happy combinations of soft and beautiful with its old milk crock to wash in; stink-the party to the Third street dock and the party to the Third street dock and from an old tobacco pail with an anti-quated tomato can; a can of soft soap, a the party to the Third street dock and European market last week, but reacted olors.

The Germans do not seem to keep in heavy goods which to seem to keep in heavy goods which the seem goods which to seem to keep in heavy goods which the seem to keep So far as The Tradesman's informal advanced 20c per doz. Scaled herring tion goes, no event of an unpleasant na- are out of market and are likely to be

> Irving F. Clapp, GROCER. - Shipper of Fruits, Butter, Eggs, and Vegetables. Locust Street

## Lemon & Peters,

## WHOLESALE GROCERS.

SOLE AGENTS FOR

Lautz Bros. & Co,'s Soaps, Niagara Starch,

GRAND RAPIDS.

#### PRODUCE MARKET.

Apples—Green, \$3 per bbl.
Apricots—California, \$1.50 per crate.
Beans—Dry stock is scarce, but there is scarcely any demand. Jobbers pay \$1.75 per bu and hold at \$20\$\text{\$2.50 per bu.}\$
Beets—\$35 per doz.
Blackberries—\$3 per bu.
Butter—Dairy stock is a drug in the market, those not having facilities for handling the staple begging for opportunities to store their stocks. Cold storage operators are finding no difficulty in getting all they want at 10@11c. Cabbages—Southern Illinois stock is in plentiful supply at \$1.75 per crate.
Cheese—Lenawee and Allegan county makers bill their stock at 8c, while jobbers hold at \$1.50 per blue.

8½@9c. Cherries—\$2 per bu. Cider—10c per gal. Cooperage—Pork barrels, \$1.25; produce barrels

25c.
Cucumbers—40c per doz.
Dried Apples—Commission men hold sun-dried
at 3:63% and evaporated at 5%66c per fb.
Eggs—Jobbers pay 12c and hold at 13c.
Field Seeds—Clover, mammoth, \$5. per bu.;
medium, \$4.85. Timothy, \$1.85 per bu
Gooseberries—\$1 per crate of 16 qts.
Green Beans—String, \$1.50 per bu.; wax. \$1.75

er bu. Green Onions—12@15c per doz. bunches. Honey—In small demand. Clean comb nands 15@16c per lb. Onions—Southern, \$2.50 per bbl. Onions—Southern, \$2.50 per bbl.
Peas—Green, 50c per bu.
Pleplant—½c per lb.
Pop Corn—2½c per lb.
Pop Corn—2½c per lb.
Potatoes—New Southern stock, 40@45c per bu
Radishes—10@12c per doz. bunches.
Raspberries—\$1 per 16-qt. crate.
Tomatoes—90c.per 30-lb. crate.
Whortleberries—\$3.50 per bu., but declining

PROVISIONS. The Grand Rapids Packing and Provision C nuotes as follows:

Mess, new.
Short cut Morgan.
Extra clear pig, short cut.
Extra clear, heavy.
Clear, fat back.
Boston clear, short cut.
Clear back, short cut.
Standard clear, short cut. SMOKED MEATS-Canvassed or Plain. Hams, average 20 lbs.....
16 lbs.....
12 to 14 lbs

PORK IN BARRELS.

boneless .....
Breakfast Bacon, boneless
Dried Beef, extra..... Long Clears, heavy..... Briskets, medium....

LARD-Kettle Rendered.

BEEF IN BARRELS

Plate..... Extra Plate. Boneless, ru s, rump butts. SAUSAGE-Fresh and Smoked.

Tongue Sausage... Frankfort Sausage Blood Sausage.... Bologna, straight... Bologna, thick... Head Cheese.

FRESH MEATS. Swift and Company quote as follows: eef, carcass...... hind quarters fore Hogs..... Pork loins.... " shoulders

Bologna .... Sausage, blood or head. liver..... Frankfort. Mutton OYSTERS and FISH. F. J. Dettenthaler quotes as follows FRESH FISH.

CANDIES, FRUITS and NUTS. Putnam & Brooks quote as follows:

Standard, 25 lb. boxes......
Twist, 25 Twist, 25 Cut Loaf, 25

Royal, 25 lb. pails ... 200 lb. bbls ... 200 lb. bbls ... 200 lb. bbls ... 200 lb. bbls ... French Cream, 25 lb. cases

FANCY-In 5 lb. boxes

Licorice Drops. . . . . A. B. Licorice Drops Lozenges, plain. . . . . printed . . . Imperials. Mottoes... Cream Bar... Molasses Bar

FANCY—In bulk.

Lozenges, plain, in pails.....

in bbls....

printed, in pails....

in bbls....

Chocolate Drops, in pails Moss Drops, in pails our Drops, in pails mperials, in pails in bbls...

Figs, layers, new.

"Bags, 50 lb.
Dates, frails, 50 lb.

"Jarralis, 50 lb.
"Fard, 10-lb. box...
"Fo-lb."

"Persian, 50-lb. box.

Almonds, Tarragona.

" French... Pecans, Texas, H. P

Ivaca..... California

Amboy Cheese.

#### Wholesale Price Current.

The quotations given below are such as are ordinarily offered cash buyers who pay promptly and buy in full packages.

1	FULL WEIGHT	Apples, sun-dried 3 @ 3½ evaporated 5 @ 6	DeLand's, pure 5 Church's, Cap Sheaf 5 Dwight's 5 Taylor's 5
	ROYAL BURNS	Apples, sun-dried. 3 @ 3½ evaporated. 5 @ 6 Apricots. "14 @15 Blackberries "5 Nectarines 12 Peaches 12 Plums 9 Raspberries 20	Taylor's
	30)242 12 0z. " 3 80 1 1b. " 4 95	Plums " 9 Raspberries " 20	Taylor's
	3 lb. " 13 75	In drum @23	" half barrel30@38 sweet goods.
	5 lb. " 22 20	DRIED FRUITS—Currants.  Zante, in barrels @ 5  " in less quantity @ 5½  DRIED FRUITS—Prunes.	Ginger Snaps
		DRIED FRUITS—Prunes. Turkey	Ginger Snaps
,	Arctic, % lb. cans, 6 doz 45  "	Imperial @ DRIED FRUITS—Raisins.	80DA. Boxes
, -	Absolute, 1/2 lb. cans, 100s. 11 75	Valencias	
	" 1/ lb " " 85	Valencias	TEAS.  JAPAN—Regular. Fair
1	Acme, 14 lb. cans, 3 doz 75	DRIED FRUITS—Peel.	Choicest
1	" bulk	Farina, 100 lb. kegs 04 Hominy, per bbl 4 00	Fair 14 @15 Good 16 @20 Choice 24 @28 Choicest 30 @33
	Red Star, ¼ lb. cans, 45	Macaroni, dom 12 lb box 60 "imported @10 Pearl Barley @ 3	BASKET FIRED.
5 :	Frazer's	Farina, 100 lb. kegs. 04 Hominy, per bbl. 4 00 Macaroni, dom 12 lb box 60 "imported. @10 Pearl Barley @3 Peas, green @1 30 "split. @3 Sago, German @6½ Tapioca, f'k or p'rl. @6½ Wheat, cracked @6½ Vermicelli, import. @10 domestic. @60 FLAVORING EXTRACTS. Jennings' D. C. Lemon Vanills	Fair @20 Choice @25 Choicest @35
	BATH BRICK. English, 2 doz. in case80 Bristol, 2	Tapioca, fl'k or p'rl @ 6½ Wheat, cracked @ 6½ Vermicelli, import @ 10	Extra choice, wire leaf @40 GUNPOWDER. Common to fair25 @35
-	American. 2 doz. in case 70  BLUING. Gross Arctic Liq. 4-oz 3 40	domestic @60 FLAVORING EXTRACTS.	Extra nne to nnest50 (2)65
5 0 5	" '½ pt 7 00 " 1 pt 10 00 " 8-oz paper bot 7 20	2 oz. Panel, doz. 85 1 25 4 oz. " 1 40 2 25	IMPERIAL. Common to fair20 @35 Superior to fine40 @50
0 0	Pepper Box No. 2 3 00 4 4 00 5 8 00	No. 3, " 1 00 1 60 No. 8, " 2 75 4 00	Young Hyson. Common to fair18 @26 Superior to fine30 @40
5	No. 2 Hurl	No. 4, Taper, " 1 60 2 50 ½ pt, Round, " 4 25 7 50	OOLONG. Common to fair25 @30
4	Bristol, 2 doz. in case 70 BLUING. Gross Arctic Liq, 4-0z 3 40 " " ½ pt 7 00 " 1 pt 10 00 " 8-0z paper bot 7 20 " Pepper Box No. 2 3 00 " " 4 4 00 " " 5 8 00 BROOMS.  BROOMS.  No. 2 Hurl 1 70 No. 1 " 1 90 No. 2 Carpet 2 00 No. 1 " 2 25 Parlor Gem 2 2 60 Common Whisk 90 Fancy 1 00 Mill 3 35 Warehouse 2 75 BUCKWHEAT.	FLAVORING EXTRACTS. Jennings' D. C. Lemon Vanills 2 oz. Panel, doz. 85 1 25 4 oz. " 1 40 2 25 6 oz. " 2 25 3 25 No. 3, " 1 00 1 60 No. 8, " 2 75 4 00 No. 10, " 4 50 6 00 No. 4, Taper, " 1 00 2 50 1" 8 50 15 00 FISH—SALT. Cod, whole	Superior to fine30 @50 Fine to choicest55 @65 ENGLISH BREAKFAST.
4	Common Whisk	Cod, whole	ENGLISH BREAKFAST. Fair
4	Warehouse	" gibbed 2 75 " Holland, bbls 10 00 " Holland kegs @ 70	Tea Dust
4	Warehouse	" Holland, kegs. @ 70 " Scaled	S. W. Venable & Co.'s Brands. Nimrod, 4x12 and 2x1239
1/2/2/2	" 80 lb. cases. 4 25 BUTTERINE Dairy, solid packed. 13 " rolls. 14 Creamery, solid packed. 15 " rolls. 16 CANDLES. Hotel, 40 lb. boxes. 10½ Star, 40 3½ Wicking. 25	Trout, ½ bbls @4 50	Reception, 22-5x12, 16 oz. 39 Vivco, 1x6, 4½ to 1b. 32 Big 5 Center, 3x12, 12 oz. 36 Wheel, 5 to 1b. 39 Trinket, 3x9, 9 oz. 25
14	rolls 16 CANDLES. Hotel, 40 lb. boxes 10½	White, No. 1, ½ bbls	Trinket, 3x9, 9 oz
14	Star, 40       "       3½         Paraffine       12         Wicking       25	" Family, ½ bbls	D. Scotten & Co.'s Brands. Hiawatha
% % 1/2	Paramne 25 Wicking 25 CANNED GOODS—Fish. Clams. 1 lb. Little Neck 1 20 Clam Chowder, 3 lb 2 l0 Cove Oysters, 1 lb. stand 9 Lobsters, 1 lb. pienic 1 50 2 lb 2 65 1 lb. Star 2 60 2 lb. Star 3 75 Mackerel, in Tomato Sance 1 lb. stand 75	GUN POWDER.  Kegs	TRADESMAN CREDIT COUPONS.
98	Cove Oysters, 1 lb. stand 90 2 lb 160 Lobstore 1 lb. pienie 150	No. 0	\$ 2, per hundred 2 50 \$ 5, 3 00 \$ 10, 4 06 \$ 20, 5 00
76	" 2 lb. "	No. 2	Subject to the following discounts:
00 00 25	Mackerel, in Tomato Sauce.  1 lb. stand	Calabria	counts:
75 00	" 3 lb, in Mustard3 00 " 3 lb, soused3 00	Black Strap         16           Cuba Baking         22@25           Porto Rico         24@35           New Orleans, good         25@30	130 or
	Salmon, 1 lb. Columbia 2 00 " 1 lb. Alaska 1 80 Sardines, domestic 1/4s 5	New Orleans, good25@30	40 gr 8½ 50 gr 10½ % 1 for barrel.
1/2	Sardines, domestic \( \frac{1}{2} \)s. \( \frac{5}{2} \)s. \( \frac{9}{2} \)s. \( \frac{9}{2} \)s. \( \frac{6}{2} \)s. \( \frac{10}{2} \)s. \( \frac{10}{2} \)s. \( \frac{13}{2}	Muscatine, Barrels 5 50	MISCELLANEOUS
1/2 1/2 1/2 1/2	Trout, 3 lb. brook	" Half barrels2 87 " Cases2 15@2 25	Cocoa Shells, bulk 3% Jelly, 30-lb. pails 3½@4
00 75	Apples, gallons, stand	ROLLED OATS   Muscatine, Barrels	PAPER & WOODENWARE
00 75		Michigan Test. 9 Water White 10%	Curtiss & Co. quote as fol-
85	Damsons   90	Medium	Straw
	" seconds	" ½ bbl	"Light Weight 2 Sugar 185 Rag Sugar 2½ Hardware 2½
14	Pears     1 30       Pineapples     1 40@2 50       Quinces     1 00       Raspberries, extra     1 35       red     1 60	Clay, No. 216	Relieve 914
71/2	Raspberries, extra	Carolina head	No. 24
5 1/2	Whortleberries 75	" No. 1	48 Cotton 99
3	Asparagus, Oyster Bay Beans, Lima, stand	Japan	
			4 No. 8 B
6 7½ 6	Corn, Archer's Trophy 1 00 "Morn'g Glory 1 00 "Early Golden 1 00 Peas, French 1 68		
6 5	Peas, French	SAL SODA.	Pails, No. 1, two-hoop. 1 60 No. 1, three-hoop. 1 75
	" sifted	Granulated, boxes 2	Bowls, 11 inch
1	Mushrooms, extra fine2 15	Kitchen, 3 doz. in box 2 3	5 17 2 75 assorted, 17s and 17s 2 50 15s, 17s and 19s 2 75
1 2	Succotesh, standard	Mixed bird	Baskets, market
1 01/2	" stand br @1 00	Hemp. 4 Anise. 8 <sup>1</sup> Rape 4 <sup>2</sup>	7   10   10   10   10   10   10   10   1
2 1½ 3½	CHEESE. Michigan Full Cream 8½@ 9 Sap Sago16 @17 CHOCOLATE—BAKER'S.	Rape 44 Mustard 75 SNUFF. Scotch, in bladders 37	2
	German Sweet	Maccaboy, in jars35 French Rappee, in Jars43	GRAINS and FEEDSTUFFS
3	Breakfast Cocoa	Detroit Soap Co.'s Brands.	WHEAT.
5 8	Rubber, 100 lumps25 200 "35	German Family 24 Mottled German 33 Old German 27	Straight, in sacks 4 60
0 22 4	Spruce	U. S. Big Bargain 1 S Frost, Floater 3 G Cocoa Castile 2 S Cocoa Castile, Fancy 3 S	5 ' ' barrels 4 80
5	CHICORY.   Bulk   6   Red   7½   COFFEE—Green.	Cocoa Castile, Fancy	MEAL.
5	COFFEE—Green. Rio, fair	Una 100	MILLSTUFFS.
20	Santos	SPICES—Whole.	Ships
18 20 15		Cassia, China in mats 79 "Batavia in bund11 "Saigon in rolls40	Coarse meal 15 50
15	Peaberry 20 @23 Java, Interior 20 @25 " Mandheling 26 @29 Mocha, genuine 25 @27 To ascertain cost of roasted	Cloves, Amboyna	Small lots
13 12 13½	coffee, add ½c. per lb. for roast ing and 15 per cent. for shrink	" No. 1	OATS. Small lots
121/4 131/4 131/4 111/4	coffees—Package.		Car " 30 RYE. No. 1 35@40
$10\frac{1}{2}$	Thompson's Honey Bee241	spices—Ground—In Bulk. Allspice	No 1 1 95
13	" Nox All231	and Salgon42	No. 2 1 10
5 75	COFFEE EXTRACT.	- Ginger African	1/6 No. 2 10 50
	CLOTHES LINES.	Mace Batavia90	***************************************
5 50		5 Mustard, English	lows:
6 41/4 51/4	" 80 ft " 2 2 Jute 60 ft " 1 0 " 72 ft " 1 1	Nutmegs, No. 2	D 1 C
0	CONDENSED MILK.	Mystic 64 pkgs4	Dry King 5 @ 6
2 5	Anglo-Swiss 6 0		

PELTS.

Franklin. Lakeside. Knight's.. nery A....

golder, dark.

S. Oyster ..... City Oyster, XXX Picnic

### Drugs & Medicines.

One Year—Ottmar Eberbach, Ann Arbor.
Two Years—Geo. McDonald, Kalamazoo.
Three Years—Stanley E. Parkill, Owosso.
Four Years—Jacob Jesson, Muskegon.
Five Years—James Vernor, Detroit.
President—Jacob Jesson, Muskegon.
Secretary—Jas. Vernor, Detroit.
Treasurer—Geo. McDonald, Kalamazoo.
Next Meeting—At Lansing, November 5, 6 and 7.

Michigan State Pharmaceutical Ass'n.

Michigan State Fharmaceutical Ass'n. resident—Geo. Gundrum, Ionia.
list Vice-President—F. M. Alsdorf, Lansing.
cond Vice-President—H. M. Dean, Niles.
cond Vice-President—O. Eberbach, Ann Arbor.
decretary—H. J. Brown, Ann Arbor.
reasurer—Wm Dupont, Detroit.
xecutive Committee—A. H. Lyman, Manistee; A. Bassett, Detroit; F. J. Wurzburg, Grand Rapids; W. A.
Hall, Greenville; E. T. Webb, Jackson.
ocal Secretary—A. Bassett, Detroit.

Grand Rapids Pharmaceutical Society.
President, J. W. Hayward, Secretary, Frank H. Escott.
Grand Rapids Drug Clerks' Association.
President, F. D. Kipp; Secretary, Albert Brower. Detroit Pharmaceutical Society lent, J. W. Caldwell. Secretary, B. W. Patterson. Muskegon Drug Clerks' Association. esident, C. S. Koon; Secretary, J. W. Hoyt.

was Harry J. Morris, Deputy County Treasurer, who produced the druggist bond of I. W. Feighner, of 1887, which was offered in evidence to show that Mr. Feighner had been licensed to sell intoxicating liquors only as medicine, not as a beverage. Morris also testified that a diligent search of the records for 1887 sell intoxicating liquors as a beverage.

Walter S. Devereaux, one of the Pinkerworking up the cases against the druggist, was next called as a witness. He swore that in July, 1887, he, in company with another Pinkerton detective, had visited the drug store of I. W. Feighner, at North Muskegon, and had there obtained two drinks of whisky and a half-pint of brandy. On cross-examination Chicago, for the purpose of working up evidence against the druggists who were had been sent to Muskegon in accordance with an agreement entered into by Mr. Pinkerton and some Muskegon saloonists. He had tasted of some of the liquor that he had obtained at Mr. Feighner's drug store, and the rest was the property of the prop some further questions as to what Devereaux had been engaged in since he had

This argument, however, carr been working on these cases, the prose-cution rested their case.

F. W. Cook, for the defense, then called Herman Vos, a saloon-keeper, to the stand. Mr. Vos testified that he was a member of the Muskegon Liquor Dealers' Association, and one of the commit-tee that had in charge the matter of engaging detectives to fix the druggists so that they would have to stop selling liquor as a beverage or else take out a license. August Luders was the other member of the committee. They had heard of the work Pinkerton did, and so wrote to him to send men over here to take charge of the matter. The pay was to be \$8 per man a day, and, he thought, their expenses extra. It had cost the saloon men something over \$200 to work up the evidence against the druggists.

Mr. Feighner took the stand in the

He testified that at the time Devereaux bought the liquor he supposed that Devereaux wanted it for medicinal purposes. He had not the slightest idea We

This closed the testimony for the defense. The case was given to the jury about three hours to arrive at a decision. The verdict rendered was: "Guilty, and the defendant is recommended to the mercy defendant is recommended to the mercy

#### The Drug Market.

Opium is a trifle lower. German quichanged. Golden seal root is higher.

I believe that both merchant and sales man, to be good in their respective capacities, must add to those blandishnents the hard, cold, stern virtue of sincerity. With sincerity he treats every man as if he were his own brother.—J. G. Powers, formerly with Wanamaker.

### VISITING BUYERS.

F BUYERS.
C H Loomis, Sparta
J DenHerder&Son, Overisel
J Kruisenga, Holland
Brookings Lumber Co,
Brookings
O F Conklin & Co, Conklin
A M Church, Englishville
N F Miller, Lisbon
D M Gee & Co, Holland
e H Dalmon, Allendale
H Dalmon, Allendale
M A Side, Kent City
er S E Bush, Lowell
T H Condra, Lisbon Struik & Bro, Forest Grove John Gunstra, Lamont D W Shattuck, Wayland

John Smith, Ada G F Cook, Grove John Kamps, Zutphen M Heyboer & Bro. Dre H J Fisher, Hamilton J Fisher, Hamilton
ha Farrowe, So Blendon S
Purchase, So Blendon C
ex Denton, Howard City
Narregang, Byron Center S
O Ward, Stanwood
B Granger, Plainwell
L Thomas, Cannonsburg I
F Poster, Fife Lake
J Pomeroy, Lisbon
S Frey Slovem's Grove

d Dekruif, Boone & Co.

C H Wagner, Big Rapids
A C Adams, Ashton
L A Scoville, Clarksville
Maston & Haumond,
E A Ferguson, Middleville
Osborn & Haumond,
Widdleville
Osborn & Widdleville

MIXED PAINTS

Mutual Relation of the Manufacturer, Dealer and Consumer.\*

Whether the quality of the first brands of mixed paints thrown upon the market was of that particular grade of excel-lence known as strickly pure, I am unintroduction, the originator could not have been void of offense toward God or reliable and impure grades. The conman had he presumed to do less. Be that as it may, there were soon found upon the market a multitudinous number of brands, all claiming to be of the most superior quality, and guaranteeing the utmost satisfaction in their use. It was not long, however, before com-

KEPT NO REGISTER.

Fate of a Muskegon Druggist Who Violated the Law.

From the Muskegon News, July 12.

On the opening of Circuit Court, yesterday morning, Judge Dickerman rendered his decision, overruling the challenge to the array made by F. W. Cook, attorney for the defense in the druggist cases. After Judge Dickerman had announced his decision, Prosecuting Attorney McLaughlin proceeded to try the case of the People vs. Irving W. Feighner, charged with violating the liquor law. The first witness put on the stand was Harry J. Morris. Deputy County was Harry J. Morris. Deputy County was Harry J. Morris. Deputy County in the process of the manufacturer of the process of the meath of the considerations, and its quality maintained under any and all circumstances as the highest compliment to his stances as the highest devertisement of his maintained under any and all circumstances as the highest devertisement of his stances as the highest devertisement of his stances as the highest devertisement of his washes and other purposes, artificial leaves and flowers, was ornamentation of children's about the summardaturers at the present brands handled from year to year, often ungenerous or suspicious to a degree not ending in utter disgust because of re-warranted in honorable business transpeated failure to secure a paint whose reliability could be guaranteed under

any and all circumstances. If the materials entering into the composition of good paints was a secret as dark and mysterious to the ordinary failed to show that Mr. Feighner had taken out any license authorizing him to peia, there might be some excuse for this blind following on without a queston detectives who had been engaged in tion to lighten the gloom of our surroundings; but when the plain fact that all pigments, lead and zinc, as a base ground in linseed oil, and shaded to suit the

It might be argued by some that the composition of their brand is the secret engaged in illegally selling liquor. He of their business, and to expose it would simply be giving away their stock in trade and educating others to compete with them. In other words, they would have you regard paints in the light of a valuable prescription or patent medicine containing some great and newly disnow in his trunk at the Occidental. He stated that he is now in the employ of selves, and which, if they can succeed the Pinkerton agency, engaged for the purpose of closing up these cases. After would result, beyond all doubt, in large

This argument, however, carries no weight. I do not mean by this to say that we have reached the limit of knowledge or invention in the paint business. There may yet be discovered in the advance of science and research some new and zinc as a pigment, but that no such and zinc as a pigment, but that he such discovery has yet been made is evident from the fact that all paint makers are careful to represent their best goods as composed of lead and zinc, and if containing any other material, they pru-dently forget to mention that fact, and remain silent as to its superior virtue in combination with these well-known and highly approved products.

Whenever a new pigment superior to lead and zinc is discovered, there will be no attempt to keep it secret, but its praises will be sounded far and wide, and its virtues extolled, and even exaggerated, to a degree that will leave no room to question the faith of its advo-

We find no manufacturer of good paint that it was for any other purpose. No record of the sale was made, for the reason that he was busy and it slipped his other than lead and zinc and oil, and it This closed the testimony for the de-

posing the best paints.

I do not mean to say that a paint made entirely from ochres, oxide of iron, and other materials is of no value, or to be classed among adulterated products. nine has declined. Morphia is un-changed. Golden seal root is higher. for what they are and for their reason-able worth are legitimate articles of comvalue only as such. Many shades, nota-bly high colors, can only be produced by the use of color altogether, but whenever a base is necessary, nothing has yet been discovered that can take the place in quality, covering capacity, and durability accorded by general consent to strictly oure carbonate of lead and oxide of zinc. It is therefore a matter of supreme importance to the dealer that the material of which any brand of paint is made should be no matter of doubt, and a refusal to impart this knowledge on the part of the manufacturer is a confession on his part that its composition is of cheap material or mere adulterants without value as pigments, or that he is seeking to secure a price for his product not justified by the cost of the material used. Another point I desire to make, and one indirectly of great importance, is this, that, unless the dealer is willing to make some effort to uphold the standard of quality and to encourage the manufac-turer in his endeavors to furnish the trade and the consumer with goods of high grade and strictly pure quality, nothing can result but uncertainty and confusion and consequent dissatisfaction to all parties concerned. It is just and proper that you should know what you are getting for your money, and those who are willing to pay the price of lead and zinc for barytes, whiting, china clay, silica, etc., or to give an additional price for some high-sounding name supposedly

giving a quality or durability not to be

\*Paper read before Missouri Pharmaceutical Association by Walker Evans.

proven either in theory or practice, have only themselves to blame, if, after several years of experiment, they are obliged to look further for that reliability which able to say, but judging from prices in establishing trade, not to speak of the asked and received at the time of their

actions, but it has been my experience, and, I doubt not, your own, that strict business principles accept nothing for granted, and, while I have as much confindence in friendship in business as any one, until that confidence has been estabished by frank and honest dealing, governed by a sense of business honor and strict integrity, removing all doubt or fear of designing or mean advantage under circumstances favorable for the exercise of such natures, I should advise the good paint is made from the well-known pigments, lead and zinc, as a base ground in linseed oil and shaded to suit the in linseed oil, and shaded to suit the would justify a more generous estimate taste with various well-known colors, it of character. Recent investigations have is strange, I say, that a demand is not made on the manufacturer for a statement regarding the materials entering have been guilty of the falsest representamade on the manufacturer for a state-ment regarding the materials entering have been guilty of the falsest representa-suspicious, and all for the sake of profit, irrespective of business honor or business

riendship. My remarks have been directed more especially to the best quality. When purchasers want cheap goods and buy with that understanding, they cannot ex-pect (although, I admit, some are uneasonable enough to demand anything), and they are not justified in expecting to receive anything more than they pay for. They are entitled to that much, however, under any circumstances.

To meet a legitimate demand for cheaper grades, the only way possible is to keep one brand of undoubted relia-bility in quality, and another which, although offered at a less price, is of full value for the money demanded and will satisfy the consumer for the purpose intended. By faithfully representing the quality and value of each, a trade can be established and maintained for years, and although in the beginning competition may seem hard to evercome, yet, in time, quality, like blood, will tell, and the reputation of the house for keep-ing first-class goods will share with the manufacturer who honorably seeks to make his business not only a means of profit, but also to establish a name for honest goods and a reputation for true business principles faithfully performed, which, after all, bears a compensation even in this age of adulteration and humbug not counted in money value, but which, nevertheless, results in a re-muneration more highly prized by true manhood and honorable business integrity than the gathering of wealth through questionable means of profit.

Salvia officinalis, ¼s and ½s..... Ura Ursi....

Acacia, 1st picked ...

Camphoræ ...

GUMMI.

HERBA—In ounce packages.
Absinthium

MAGNESIA.

I have been reasoning from a business tandpoint as a manufacturer, appealing simply to your business judgment to lend your encouragement to the upholding of a standard of purity in but one simple product of labor, but, sirs, the subject of my remarks dwindles into insignificance when I contemplate the evils Shellac to which this practice of adulteration Tragacanth leads in the various other products of our State and country. The loss and damage caused by this kind of deception damage caused by this kind of deception and fraud in any particular branch of business affects simply the arts and sciences, materially speaking, and alsciences, materially speaking, and although it retards advancement in these schools of progress, it leaves man him-self physically unimpaired and able to cope with his fellows in the busy walks of life; but when we think of the immeasurable injury that must result from this base practice carried into effect in the manufacture of the various articles for human consumption, we stand appalled at the increased possibilities for suffering and the enhancement of means for the destruction of life. Has it come to pass that honor, justice and truth must give way to this insatiate greed for gain; nay, but must we go further and endanger the lives and healths of the dearest objects of our hearts' affection, while we stand with our hands folded and our tongues silent in the face of these human monsters of destruction? The time has come when to remain passive and silent in the face of such impending evil must stamp our lethargy as next to criminal in character. But I speak to men of high professional ability and experienced in business habits and principles. I speak to those who have been educated and cultured in the refinement of the best society, and reared under the helpful and moral influences of schools and churches, breathing the sweet, pure air of homes filled with love and light, and dearer than the richest jewels of the monarch's crown. I believe that to such men a question of such momentous interest needs but the suggestion to call forth the energies of their better natures and impel them to action. It becomes no longer a matter of business advantage and gain, but a question that calls for the protection of life and

the preservation of all that we hold dear Bichrom

Physicians should never lose sight of

the fact that in obscure cases simulating arsenical poisoning, there may might have been secured at first by simply investigating the composition of the brand, instead of resting solely upon the representation of others, thus losing time representation of others, thus losing time and Circular calls attention to the fact and Circular calls attention to the fact that not only is more than a safe amount of arsenic frequently found in wall papers, but that it is also found in dress stuffs such as cretonnes and muslins. patient who made a number of curtains out of certain cretonne was afflicted a few days afterwards by boils, which broke out on her arms and face. One of the cretonnes examined by a chemist yielded 19½ grains of arsenious acid to the utmost satisfaction in their use. It was not long, however, before complaints, loud and deep, began to be heard, and, from the nature of the dissatisfaction expressed, it required no expert to locate the difficulty as resulting from adulteration, indiscriminate, premeditated, and with malice aforethought, with the sole object of gain as the prime incentive.

If your customer wants goods of superior quality, he ought to be able to procure them, and it is the office of the dealer to assist him to that end. It should also the pride of the manufacturer to make at least one brand whose purity and excellence should not be hampered by mercenary considerations, and its quality maintained under any and all circumstances as the highest compliment to his

for use as garments; printed or woven fabrics intended for use as curtains or coverings for furniture, children's toys, particularly inflated India-rubber balls with dry color inside, painted India-rub ber dolls, stands and rockers of rocking horses and the like, glass balls (hollow), distemper color for decorative purposes, oil paint for decorating purposes, lithographic color printing, decorated tin plates, including painted labels used by butchers and others to advertise the price of provisions, japaned goods generally, Venetian and other blinds, American or leather cloth, printed table baizes, carpets, floor-cloth, linoleum, book-cloth, and fancy bindings.

THE MOST RELIABLE FOOD
For Infants and Invalids.
BUIGE'S used everywhere, with unqualified success. Not a medicine, but a steam cooked food, suited to the weakes I FOOD

CINSENC ROOT.

PECK BROS., Wholesale Druggists GRAND RAPIDS.

#### Wholesale Price Current.

Advanced-Golden Seal Root, Golden Seal Root (po.) Declined-Opium, German Cuinine. 12@ 15 Antipyrin 1 1 16@ 18 Argenti Nitras, ounce 50@ 55 Arsenieum 2 85@ 30 Balm Gilead Bud 27@ 29 Bismuth S. N. 2 6 15 Calcium Chlor, 1s, (½s 8@ 10 11; ½s, 12) Cantharides Russian, po 25@ 28 15@ 18 Capsici Fructus, af po po ... 8@ 10 80@1 00 30 40@ 45 50@ 55 3@ 5 10@ 12 13@ 14 14@1 80 13@ 5 140@1 60 40@ 43 Nitrocum Oxalicum Phosphorium dil. Salicylicum Sulphuricum 20@ 25 Caryophyllus, (po. 28) 23@ 25 Caryophyllus, (po. 28) 23@ 30 Cera Alba, S. & F. 50@ 32 Cera Flava. 28@ 10@ 12 Cassia Fructus @ 10@ 12 Cassia Fructus @ 10@ 12 Centraria. Cetacen Sulphate po..... RADIX. Galamus.
Gentiana (po. 15)
Gentiana (po. 15)
Glychrrhiza (pv. 15)
Hydrastis Canaden,
(po. 40)
Hellebore, Ala, po
Inula, po
Ipecac, po
Iris plox (po. 20@22)
Jalapa, pr.
Maranta. ½s.
Podophyllum, po.
Rhei
"cut ANILINE. " cut.... " pv..... Spigelia .... 8@ 10 25@ 30 Sanguinaria, (po 25). Serpentaria..... Canadian.. Cassiae Cinchona Flava Euonymus atropurp Myrica Cerifera, po Prunus Virgini Quillaia, grd Anisum, (po. 20) ...... Apium (graveleons) ... Bird, 1s ......... Carui, (po. 18) ...... Cardamon ... Sassafras ..... Ulmus Po (Ground 12) . EXTRACTUM.
Glycyrrhiza Glabra... Haematox, 15 lb. box. Cannabis Sativa. Ox Rubrum @ Ammoniati.. Unguentum. 45@ FERRUM. Carbonate Precip.
Citrate and Quinia.
Citrate Soluble.
Ferrocyanidum Sol.
Solut Chloride.
Sulphate, com'l Arnica Matricaria FOLIA. 10@ 25@ 35@

Co. Picis Liq, N. C., ½ gal doz Picis Llq., quarts "pints...... Pil Hydrarg, (po. 80)...
Piper Nigra, (po. 22)...
Piper Alba, (po. 55)...
Pix Burgun...
Plumbi Acet
Pulvis Ipecac et opii...
Pyrethrum, boxes H
& P. D. Co., doz...
Pyrethrum, pv. @1 25 35@ 40 8@ 1f 39@ 4 26@ . 12@ Pyrethrum, pv..... Quassiae Quinia, S. P. & W.... Quinia, S. German ...

"S. German ...
Rubia Tinctorum ... 12@ ...
Saccharum Lactis pv ... @ 35
Salacin ... 25@2 35
Salacin ... 25@2 35
Sanguis Draconis ... 40@ 50
Jonine ... 24 50
12@ 14
8@ 10 Seidlitz Mixture..... Sinapis...... opt..... Snuff, Maccaboy, De

Aloes..... and myrrh. 25 and myrrh
30 Arnica
22 Asafœtida
23 Asafœtida
25 Arope Belladonna
Benzoin
200 22 Barosma
200 25 Cantharides
350 36 Cardamon
25 Cardamon Cardamon.

Amygdalae, Dulc... Amydalae, Amarae... Anisi Juniperi.... Lavendula . icis Liquida, (gal.,35)

MISCELLANEOUS. Æther, Spts Nit, 3 F. 26@ 28 " 4 F 30@ 32 Alume 2½@ 3½ 28
32 No. 1 Turp Coach ... 1
3½ Extra Turp ... 1
4 No. 1 Turp Furn ... 1
60 Eutra Turk Damar ... 1
5 Japan Dryer, No. 1
70 Turp Turp ... 1 ground, (po.

 
 Soda Carb
 26
 2½

 Soda, Bi-Carb
 46
 5

 Soda, Ash
 36
 4

 Soda, Sulphas
 6
 2

 Spts. Ether Co
 506
 55

 Myrcia Dom
 62
 00

 Myrcia Imp.
 62
 50

 " Vini Rect. bbl.
 2
 15

 2 05)
 62
 15

 Strychnia Crystal
 @1 10

 Sulphur, Subl
 23@ 31

 Sulphur, Subl
 24@ 3

 Tamarinds
 8@ 10

 Terebenth Venice
 28@ 30

 Theobromae
 50@ 55

 Vanilla
 9 00@16 00

 Zinci Sulph
 7@ 8

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DRUG CO.

HAZELTINE

Chemicals and Druggists' Sundries.

Patent Medicines, Paints, Oils, Varnishes. Sole Agents for the Celebrated Pioneer Prepared Paints.

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WEATHERLY'S MICHIGAN CATARRH REMEDY.

We have in stock and offer a full line of

Whiskies, Brandies, Cins, Wines, Rums.

We are Sole Agents in Michigan for W. D. & Co., Henderson County, Hand Made Sour Mash Whisky and Druggists' Favorite Rye Whisky.

We sell Liquors for Medicinal Purposes only. We give our Personal Attention to Mail Orders and Guarantee Satisfaction. All orders are Shipped and Invoiced the same day we re-

ceive them. Send in a trial order. Hazeltine & Perkins Drug Go.,

GRAND RAPIDS, MICH.

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Snow Drop.

A Fine Water White Oil, High Gravity and Fire Test, and recommended to those wishing a High Grade Burning Oil.

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(SPECIAL.) Water White—A splendid oil.

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Our XXXX Red Cross brand is unexcelled. Warranted to Give Satisfaction.

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Sweet and Free from Oily Matter, and has met the approval of many of the largest consumers. Red Cross Paint Oil

Is full of merit and needs but a trial to convince all of its great value. For mixing with Linseed it is without a peer, as it greatly reduces the cost of same and without injuring its quality.

Mineral Turps.

Its peculiar composition is such that it can be used with turpentine in fair proportion, the latter retaining full possession, and with perfect

ALL KINDS Lubricating Oils

Constantly in stock, all at our Cleveland prices thus saving you time and freight. Grand Rapids Yank Line Co.

WORKS-D. & M. Junction. OFFICE ROOM-No. 4 Blodgett Block.

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## LIQUOR & POISON RECORD

Best on the Market.

COMBINED. E. A. STOWE & BRO., GRAND RAPIDS

## Polishina

This is the Time to Paint. The Best is Always the Cheapest. WE HAVE SOLD THE

Pioneer Prepared Paint For many years and

GUARANTEE Same to Give Satisfaction.

Dealers in paints will find it to their interest to write us for prices and sample cards.

HAZELTINE & PERKINS DRUGICO., GRAND RAPIDS. MICH.



Liver and Kidney Troubles Blood Diseases Constipation

### Female Complaints

Being composed entirely of HERBS, it is the only perfectly harmless the market and is recommended by all

Retail Druggists will find it to their interest to keep the DIA-MOND TEA, as it fulfills all that is claimed, making it one of the very best selling articles handled.

Place your order with our Wholesale Diamond Medicine Go.,

PROPRIETORS, DETROIT, - MICH.

Hazeltine & Perkins Drug Co..

WHOLESALE AGENTS, GRAND RAPIDS, - MICH.



MUST BE MODERATE.

License Fees for Peddlers Must Not Be Excessive.

The Supreme Court of this State has almost invariably sustained the prosecu- rected, but also at the expense and to tion of peddlers for neglecting to obtain the detriment of the many, for whose benefit all legislation should be, in a the proper licenses, wherever the fees required were not so excessive as to be republican form of government, framed and devised. This kind of legislation the proper licenses, wherever the fees prohibitive, a case in point being the should receive no encouragement at the celebrated Coldwater decision, which has hands of the courts, and only upheld twice appeared in these columns. Whenever a municipality has put the license fee so high that the regulation of the peddler has been lost sight of, however, the Supreme Court has frequently taken the opposite ground. The latest instance of the latter is shown in a case restraint of trade; that the imposition taken to that tribunal from Allegan of the \$10 monthly is not a tax but a licounty, the opinion of the court being as cense; that it is not in restraint of trade, and that the license fee is not unreas-

It is alleged in the petition for mandamus that one Charles Schermerhorn, of said village of Allegan, did, on the 26th day of January, 1889, was about 1889.

On the 8th day of February the re-lator, as President of said village, made a complaint in writing and on oath be-fore Fayette S. Day, the respondent, a justice of the peace in and for the town-ship of Allegan, in which township the said village is situated, praying for the issuing of a warrant by said justice for the arrest of said Schermerhorn for violating said by-law; that the charter of the village requires all prosecutions for violations of the ordinances and by-laws admits this in his argument. of said village to be brought before some justice of the peace for the said town-ship of Allegan, and authorizes such justice to issue a warrant for the arrest and apprehension of any offender against said by-laws, and it is further claimed that there is no other method of enforcing the provisions of said by-law No. 16 except by complaint and warrant.

The said justice of the peace refused to entertain said complaint, and refused

to issue a warrant.

The writ of mandamus is asked to compel the said Fayette S, day to entertain the complaint against said Schermerhorn for the violation of said by-law, and to issue his warrant for the arrest and apprehension of said Schermerhorn, that he may be apprehended and held to answer said complaint and further dealt with in relation to the same as law and justice may require.

The respondent makes answer to the order to show cause, heretofore issued by this court, in which he admits that relator is President of the village of Allegan, and authorized to see that its ordinances and by-laws are enforced, and that the by-law in question was adopted by the President and trustees of said village, but alleges that said by-law was never published in any newspaper complaint as stated in petition. Admits that he refused to entertain said com-plaint. Avers that he so refused be-cause he believed and still believes that said by-law is illegal and void because the President and Board of Trustees had no power or authority under the charter of the village of Allegan to pass said by-law, and that said by-law is void because it is unreasonable and in restraint of trade, and that the only object and effect of said by-law No. 16 is to restrain certain submits that said by-law No. 16 does not provide for regulating or licensing of any benefit, have to be be exercised in "hawkers, hucksters or peddlers" under the power given in the charter of said license fee or tax upon all dealers from village, and that its effect is to discriminate unjustly in favor of a certain class of persons in the business of selling fresh meats and against other persons in the same business, and that said by-law provides for an unjust tax and not for a

license.

We do not consider it necessary to determine whether the by-law was properly published under the law.

It is claimed by counsel for the re-lator that this by-law No. 16 is within the powers granted to the President and Board of Trustees of the village of Allegan, under its charter, and such council places it as a by-law regulating and licensing peddlers; that sec. 2 subdivision 10, art. 6, of the charter, authorizes them to license and regulate "hawkers hucksters, and peddlers within the limits of said village, and to require the payment of reasonable license fees."

By an examination of the ordinances

and by-laws of the village of Allegan it appears that the subject of licenses is treated under by-laws No. 11 and 19. No. 11 being entirely devoted to auctioneers. But the amount of license fees, and the regulations relative to "hawkers, hucksters, and peddlers" are found entirely within by-law No. 19. Peddlers and hawkers of any article except fruit, food, or feed are charged a tax, whichever you may call it, is so ex license of \$5 per day; stand licenses are placed at \$1 per day. No license is anywhere required for, or any tax placed upon, the sale of food except in the quantities on the street as mentioned and prescribed in by-law No. 16.

We do not think this by-law can be

sustained as a regulation of hawkers or peddlers, as it is evident it was not so intended by its framers. Indeed, it appears to be open to the charge of the respondent that it was passed in the interest of the persons in said village engaged in selling fresh meats in shops, common in these latter days for certain classes of citizens, those engaged in this

The Michigan Tradesman or that business, to appeal to the government, national, state, or municipal, to aid them by legislation against another class of citizens engaged in the same out: business but in another way. This class legislation, when indulged in, seldom benefits the general public, but nearly always aids the few, for whose benefit it is enacted, not only at the expense of the few against whom it is ostensibly di-

> pal legislatures. In the present case the argument is strenuously made that the village has the right to regulate the selling of fresh meat under the authority of subdivision 10, and that such regulation is not in

when it is strictly within the legitimate

power of congress, or the state or munici

of said village of Allegan, did, on the 26th day of January, 1889, "go about from place to place and from street to street selling fresh meat of beef and swine in pieces and quantities less than a quarter of such animals, on the public streets in said village, contrary to the provision of said by-law 16."

On the 8th day of Fahrmany the results of the public streets, nor yet can it be said. der any authority to regulate the use of the public streets, nor yet can it be said the public streets, nor yet can it be said of public streets. to be an exercise of the police power in the interest of the public health. It does not prohibit the sale of fresh meats in the streets in quantities above the quarter of an animal, and has no reference whatever to the character or condition of the meat sold.

It must be sustained, if it can be sustained, under the 10th subdivision of sec. 2 of the charter heretofore quoted,

admits this in his argument.

A sufficient answer to his plea would be that it manifestly was not intended as an exercise of power under this sub-division. It is evident that it was simply an exercise of arbitrary and unauthorized class legislation for the benefit of a few shop-keepers, and an unjust discrimination against those who desired to sell from carts or wagons about the

It is difficult to perceive how such a law could be of public benefit. Its tendency would be, if enforced, to increase the price of fresh meat to the consumer, while it could serve no useful or benefi-cial purpose as an offset to this increased cost of an article of daily and necessary

In almost every case cited by the re-lator's counsel to sustain this by-law, there was a public market in the village or city, and such a by-law was adjudged valid upon the ground that it was a market regulation.

.But in the present case there is no market established in Allegan, and, conmarket established in Aliggan, and, consequently, no market regulations. The business engaged in by Schermerhorn is an innocent and useful one, and sanctioned by the general laws of this State. And if it be conceded that the village authorities under the charter have a right to exact a license fee, as a compensation. printed and circulating in said village of Allegan, as required by the charter of said village. Admits that relator made trade, yet the fee proposed to be exacted by by-law No. 16, to-wit: \$10 per month is excessive and unreasonable, and there-

fore void. Nor can it be sustained under any claim of the exercise of the police power, for the benefit of the public health, or in the preservation of good order in the community. And there is no showing anywhere in the record that the by-law was passed for the benefit of the health of the people of the village or in the mainte-nance of good order. And it is not easy persons from selling fresh meats in to see how the business of selling meat quantities less than one-quarter of an as carried on by Schermerhorn, would be quantities less than one-quarter of an as carried on by Schermerhorn, would be animal, so as to protect those selling at retail in their shops. He also submits that the by-law is void because not published according to law, as heretofore would the exaction of such a license or any more prejudicial either to the health or good order of the community than if stated. He further answers that there has never been any public market fixed the proper method of police regulation in or established in said village, and no case either the public health or order was rule, ordinance, regulation or by-law has liable to be imperiled by this method of ever been adopted or passed by the Board of Trustees establishing or regulating a lation of the business to guard against market or markets in said village, and either the danger to the public health or

> to anything save the business they were to engage in, and so heavy as to be in to engage in, and so nearly as to be method to engage in, and so nearly as to be method to effect a penalty rather than a license.
>
> This by-law, as before said, had its purpose, which was not in the direction of a police regulation, but in the restraint in the restraint in the property of trade. The law will not allow the right of property or business to be invaded under the guise of a police regulation for the benefit of the public health or good order, when it is manifest that

such is not the object or purpose of the

carts or wagons alike, without reference

enactment or by-law. The by-law in question here in effect gives the right to sell fresh meat to a few in exclusion of all others. It would tend to greatly enhance the price of a neces-sary article of food and to compel a loss of time by forcing all the people of Allegan to resort to the butcher shops to procure their daily supply. If all fresh meats may thus be controlled in their sale, all kinds of meats, breadstuffs, vege-tables and fruits may be brought under the same restriction. If this may be done, the business of selling food would fall into the hands of the few and all competition outside of the shops and stores would be destroyed and the people oppressed. Such a by-law is not reason able and, in this case, the license fee or tortionate as to make it almost prohibi-

tory.

The writ must be denied, with costs against the relator.

Sherwood, C. J., did not sit. The other justices concurred.



#### HARDWOOD LUMBER

The furniture factories here pay as follows for

	out:		
	Basswood, log-run	00@15	(
	Birch, log-run	00@16	(
	Birch, log-run	@22	(
	Black Ash, log-run	00@16	(
1	Cherry, log-run	00@40	(
	Cherry, Nos. 1 and 260	00@65	(
	Cherry Cull	0.12	- (
	Maple, log-run 12 Maple, soft, log-run 11	00@13	(
	Maple, soft, log-run11	00@13	(
	Maple, Nos. 1 and 2	@20	-
	Maple, clear, flooring	@25	(
	Maple, clear, flooring	@25	(
	Red Oak, log-run 20 Red Oak, Nos. 1 and 2 26	00@21	(
	Red Oak, Nos. 1 and 226	00@28	(
	Red Oak, 1/4 sawed, 6 inch and upw'd .38	00@40	(
	Red Oak, 1/4 sawed, regular30	00@32	(
	Red Oak, No. 1, step plank	@25	(
	Walnut, log run. Walnut, Nos. 1 and 2.	@55	(
	Walnut, Nos. 1 and 2	@75	(
	Walnute cull	@25	- 6
	Grev Elm. log-run	00@13	(
	White Aso, log-run	000010	⋅
	Whitewood, log-run	00@22	(
	White Oak, log-run	00@18	(
	White Oak, 1/4 sawed, Nos. 1 and 2 42	00@43	(

### J. F. TROUT & CO.,

## Real Estate,

5 1-2 N. DIVISION STREET, ROOM 55, PORTER BLOCK, Grand Rapids.

Realty is the basis of all security and the basis of security in real estate transactions is found in the knowledge and probity of those through of prudence, integrity and signal ability, a posiof Grand Rapids, J. F. Trout & Co., who com menced operation in May of this present year, ar deserving of individual mention. The intereste principals are J. F. Trout and L. Taylor, and principals are J. F. Trout and L. Taylor, and they conduct a general real estate business in city and suburban properties, farming and timber lands, etc. They are agents for the sale of 40,000 acres of excellent pine and farming lands in Southeastern Missouri, near Doniphan, Ripley county—a region which supplies Kansas City with fully two-thirds of the lumber used in carrying on her manufacturing enterprises, besides being one of the finest stock sections—especially for cattle and hogs—to be found any where in the country. Mr. Trout personally owns some 2.200 acres of fine land in that section and offers genuine bargains to purchasers, the lands having a double productive energy in the natural timber growth, besides being one of the most fertile agricultural sections of the Union.



Every garment bearing the above ticket is WARRANTED NOT TO RIP, and, if not as re-presented, you are requested to return it to the Merchant of whom it was purchased and receive a new garment.

STANTON, SAMPSON & CO. Manufacturers, Detroit, Mich.

# MAGIC COFFEE ROASTER

Robt. S. West

48-50 Long St.. Cleveland, Ohio

#### TIME TABLES.

Grand Rapids & Indiana.

GOING NO	RTH.	
	Arrives.	Leaves.
raverse City & Mackinaw	7:00 a m	7:30 a m
raverse City & Mackinaw	9:30 a m	11:30 a m
raverse City Express	3:05 p m	4:20 p m
etoskey & Mackinaw	8:45 p m	10:30 p m
7:30 a m and 11:30 a, m. tr	ains have cha	ir cars for
etoskey and Mackinaw City		
10:30 p. m, train has sleepi	ng car for Pet	oskey and
lackinaw City.		
GOING SO	UTH.	
incinnati Express	6:25 a m	7:00 a m

Sleeping car rates—\$1.50 to Chicago, Petoskey

Muskegon, Grand Rapids & Indiana. ng time at Bridge street depot 7 minu C. L. Lockwood, Gen'l Pass

Detroit, Grand Haven & Milwaukee.

GOING	WEST.	
	Arrives.	Leaves
†Morning Express	12:20 p m	12:25 p n
†Through Mail	4:25 p m	4:30 p n
+Steamboat Express		10:45 p n
*Night Express		7:00 a n
+Mixed		7:30 a n
GOING		
†Detroit Express	6:45 a m	6:50 a n
+Through Mail		11:40 a n
fEvening Express		3:50 p n
*Limited Express	6:45 p m	6:50 p n
+Daily, Sundays excepted.	*Daily.	
Detroit Express has par		it. making
direct connections for all pe	oints East, arriv	ing in Nev
York 10:10 a. m. next day.		
Limited Express has parl	or car to Detro	it. makin
close connections for all po	ints East, also m	akes direc
connections at Durand with		
cars to New York and Phila	delphia. Steamb	oatexpres
has parlor car to Grand Ha		
tion with steamer for Milw	aukee and the W	est.
Through tickets and slee	ping car berths	secured a
D., G. H. & M.R'y offices, 23		
	LL, City Passeng	
		9

Toledo, Ann Arbor & Northern TOledo, Ann Arbor & Northerm.

For Toledo and all points South and East, take the Toledo, Ann Arbor & North Michigan Railway from Ownsso Junction. Sure connections at above point with trains of D., G. H. & M., and connections at Toledo with evening trains for Cleveland, Buffalo, Columbus, Dayton, Cincinati, Pittsburg, Creston, Orville and all prominent noints on connecting lines. nent points on connecting lines.
A. J. Paisley, Gen'l Pass. Agent

## Do You Want a Leader? RETAIL GROCERS

# HAPPY FAMILY SOAP

Seventy-five Bars in a Box. Only \$2,95 per Box. 5 Boxes, 5c a Box Less, 10 Boxes, 10c a Box Less IT WEIGHS NEARLY A FULL POUND, AND THE BEST AND PUREST LAUNDRY SOAP IN THE MARKET FOR ALL HOUSEHOLD PURPOSES,

ALLEN B. WRISLEY, Chicago, III.

Five-box lots and upward delivered free of freight to any railroad station in Michigan.

Our lemons are all bought at the cargo sales in New Orleans and are as free from frost or chill as in June.

PUTNAM & BROOKS.

Manufacturers of the following well-known brands:

QUEEN ANNE, MOTTLED GERMAN, ROYAL BAR, CZAR, MASCOTTE, CAMEO PHŒNIX, AND OTHERS,

For quotations in single box lots, see Price Current. For quotations in larger quantities, address, W. G. HAWKINS, LOCK BOX 173, GRAND RAPIDS

## NELSON BROS. & CO

Wall Paper and Window Shades,

GRAND RAPIDS,

We carry a large stock of Foreign and Domestic Nuts and are at all times prepared to fill orders for car lots or less at lowest prices.

Putnam & Brooks.



Market.

Geo. H Reeder, Grand Rapids, - Mich.

Wholesale Clothiers

Perfect-Fitting Tailor-Made Clothing

138-140 Jefferson Ave., 34-36 Woodbridge St., Detroit. MAIL ORDERS sent in care L. W. ATKINS will receive PROMPT ATTENTION.

We are wholesale agents for the Fancy California Mountain Seedlings and headquarters for all kinds of Messina oranges. PUTNAM & BROOKS.

WHO URGES YOU

# THE PUBLIC!

By splendid and expensive advertising the manufacturers cre ate a demand, and only ask the trade to keep the goods in stock so as to supply the orders sent to them. Without effort on the grocer's part the goods sell themselves, bring purchasers to the store, and help sell less known goods.

ANY JOBBER WILL BE GLAD TO FILL YOUR ORDERS

\$1,000 REWARD!

THE LARGEST AND BEST CLEAR LONG HAVANA FILLED SUMATRA WRAPPED CIGAR SOLD FOR 5 CENTS.



Amos S. Musselman & Co SOLE AGENTS,

GRAND RAPIDS. MICH.



THE THE KOCH THE PAT ADJUSTABLE REVERSIBLE BRACKETS

> Liberal dis-count to the trade. Special Inducements to parties introducing this system of store fitting in any locality.

Manufactur ed by KOCH A. B. CO., 354 Main St., PEORIA, ILL. BORDEN, SELLECK & CO., Agts., 48-50 Lake St., Chicago; 114 Water St., Clevel



Boxes, Cans, Pails, Kegs, Half Barrels and Barrels.

Send for sample of the celebrated

Frazer Garriage Grease

ds Handled by the Jobbing Trade Everywhere.

TNAM & BROOKS.

We manufacture a full line, carry a heavy stock, and warrant our goods to be STRICTLY PURE and m first class.

# DEATH

To the Pass Book.

Such is the fate of the Pass Book System wherever it comes in contact with the

# The Best Fitting Stocking Rubber in the Tradesman Gredit Coupon

Which is now used by over 2,600 Michigan merchants.

The Tradesman Coupon is the cheapest and most modern in the market, being sold as follows:

2 Coupons, per hundred........\$2.50 SUBJECT TO THE FOLLOWING DISCOUNTS: 3.00 Orders for 200 or over. 5 per cent.
4.00 "500 "10 "10 "
5.00 "1000 "20 "

SEND IN SAMPLE ORDER AND PUT YOUR BUSINESS ON A CASH BASIS.

# E. A. STOWE & BRO., Grand Rapids.

Rindge, Bertsch & Co.

Carry in stock the best line of



Women's - and - Misses' - Low - Gut - Shoes

12, 14 & 16 Pearl Street, rand Rapids, M ich.

## Seventeen Years on the Market

With a steady increase in demand.

# Flavoring Extracts

ARE ALWAYS RELIABLE AND UNIFORM IN QUALITY AND PRICE, BEING MADE EXCLUSIVELY FROM THE FINEST FRUIT THAT GROW CANNOT BE OTHERWISE THAN THE FINEST FLAVORS PRODUCED.

Dealers will always find Jennings' Extracts saleable and profitable goods to add to their stock. Order through your Jobber or direct from

## Jennings

Grand Rapids, Mich. SEE QUOTATIONS THIS PAPER.

HESTER & FOX,

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Planers, Matchers, Moulders and all kinds of Wood-Working Machinery, Saws, Belting and Oils.

And Dodge's Patent Wood Split Pulley. Large stock kept on hand. Send for Sample Pulley and become convinced of their superiority. 44, 46 and 48 So. Division St., GRAND RAPIDS, MICH.