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Base Balls,
Rubber Balls,
Marbles.

Base Ball Bats,
Fishing Tackle,
Archery,
BOXING GLOVES. STATIONERY.

Eaton, Lyon & Co.,
20 and 22 Monroe St.
GRAND RAPIDS, - MICH.

Business Practice
Department at the Grand Rapids
Business College. Ed-
ucates pupils to transact and record business as
it is done by our best business houses. It pays
to go to the best. Short-hand and Typewriting
also thoroughly taught. Send for circular. Ad-
dress A. S. PATTISH, successor to C. G. Swens-
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F. J. DEYENTHALER
JOBBER OF
Fresh and Salt

Lake Fish
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Ocean Fish

Mail orders receive prompt attention.
See quotations in another column.
GRAND RAPIDS.

FOURTH NATIONAL BANK
Grand Rapids, Mich.

A. J. BOWNE, President.
GEO. C. PIERCE, Vice President.
H. W. NASH, Cashier.
CAPITAL, - - \$300,000.

Transacts a general banking business.

Daniel G. Garnsey,
EXPERT ACCOUNTANT
AND
Adjuster of Fire Losses.
Twenty Years Experience. References furnished
if desired.
24 Fountain St., Grand Rapids, Mich.

The Economy
Combination Heater is no experi-
ment. Having been on the market
five years, it now has a National
Reputation as the BEST HEATER in
the World.

WILLIAM MILLER, Agent,
24 South Ionia St.

FLOUR
Owl, Crown Prince, White Lily,
Standard, Rye, Graham.

Bolted Meal,
Feed, Etc.

MAIL ORDERS SOLICITED.
NEWAYGO ROLLER MILLS.

DO YOU WANT A SHOWCASE?


SPECIAL OFFER—This style of oval case; best
quality; all glass, heavy double thick; panel
sliding doors, full length mirrors and spring hinges;
solid cherry or walnut frame, with or without metal
corners, extra heavy base, silvete, trimmings.
6 feet long, 28 inches wide, 15 inches high. Price,
\$11, net cash.
I make the same style of case as above, 17 inches
high, from walnut, cherry, oak or ash, for \$2 per foot.
Boxing and cartage free.
D. D. COOK,
106 Kent St., - Grand Rapids, Mich.

Read! Ponder!—Then Act!

OFFICE OF
KING & COOPER,
Fancy Grocers.

St. Joseph, Mich., Feb. 23, 1889.
DANIEL LYNCH, Grand Rapids:
DEAR SIR—Permit us to con-
gratulate you upon the trade we
are working up on your Imperial
Baking Powder. We have had
it tested by the most competent
cooks in the city and they pro-
nounce it fully equal to any
powder on the market.
Yours very truly,
KING & COOPER.

BARNETT BROS.

Fruit Commission

159 South
Water Street,
CHICAGO.
SOLICIT CONSIGNMENTS OF

FRUITS.

Write for information on the markets, etc.
Millers, Attention

We are making a Middlings
Purifier and Flour Dresser that
will save you their cost at least
three times each year.
They are guaranteed to do
more work in less space (with
less power and less waste)
than any other machines of
their class.

Send for descriptive cata-
logue with testimonials.

Martin's Middlings Purifier Co.,
GRAND RAPIDS, MICH.

EDMUND B. DIKEMAN

THE GREAT
Watch Maker
AND **Jeweler,**
44 CANAL ST.,
Grand Rapids, - Mich.

BUY
Muscatine
ROLLED

OATS
Will not turn bitter in hot
weather.
Best the year around.

Muskegon Paper Co.,

Dealers in
FINE STATIONERY, WRAPPING
PAPERS, PAPER BAGS, TWINES,
WOODEN DISHES, ETC.
Mail Orders Promptly Filled.
44 Pine St., Muskegon, Mich.

HEYMAN & COMPANY

Show Case
MAKERS.

Prices Lower than Ever

QUALITY THE BEST.

Write for Prices.

63-65 CANAL ST.

Voigt, Herpolsheimer & Co.

Importers and Jobbers of
Dry Goods
STAPLE AND FANCY.

Overalls, Pants, Etc.,
OUR OWN MAKE.

A COMPLETE LINE OF

Fancy Crockery and
Fancy Woodenware
OUR OWN IMPORTATION.

Inspection Solicited. Chicago and De-
troit prices guaranteed.

SEEDS!

If in want of Clover, Timothy,
Hungarian, Millett, Orchard or
Blue Grass, Seed Corn—Early
Yellow or Dent, Turnip or Ruta
Baga, or, in fact, Any Kind of
Seed, send to the

Seed Store,
71 Canal St., GRAND RAPIDS.
W. T. LAMOREAUX.

Wm. Brummeler
JOBBER OF
Tinware, Glassware and Notions.
Rags, Rubbers and Metals bought at Market
Prices.
76 SPRING ST., GRAND RAPIDS.
WE CAN UNDERSELL ANY ONE ON TINWARE.

Don't
Smoke
a
Cigar
That contains any
inferior tobacco, "ill-
flavoring" or other in-
jurious ingredients.
QUALITY
COUNTS.
Our "BEN HUR"
CIGARS have proved so
popular over all
other CIGARS that the de-
mand is overwhelming.
SOLD BY ALL
DEALERS.
Ask for Geo. Moeb's
and Co.'s "BEN
HUR" if you want
the best.
Wholesale and Retail
HEADQUARTERS
92 Woodward Ave.

Wm. R. Keeler,

JOBBER OF
Confectionery and Cigars,
412 So. Division St.,
GRAND RAPIDS.

Penny Goods a Specialty.

I have a complete line and will call on
all trade within reasonable distance of
Grand Rapids.

Gentility—As Some Understand It.

Gentle it is to have soft hands;
But not gentle to tread on lands;
Gentle it is to lie in bed;
But not gentle to earn your bread;
Gentle it is to cringe and bow;
But not gentle to sow or plough;
Gentle it is to play the beau;
But not gentle to reap or mow;
Gentle it is to keep a gig;
But not gentle to hoe or dig;
Gentle it is to trade to fail;
Gentle it is to play a fall;
But not gentle to cheat a school;
Gentle it is to cheat your tailor;
But not gentle to be a sailor;
Gentle it is to fight a duel;
But not gentle to cut your fuel;
Gentle it is to go away;
But not gentle to cook or bake;
Gentle it is to have the blues;
But not gentle to swing a shoe;
Gentle it is to roll in wealth;
But not gentle to have good health;
Gentle it is to "cut" a friend;
But not gentle to your clothes to mend;
Gentle it is to make a show;
But not gentle poor folks to know;
Gentle it is to go away;
But not gentle to let a day;
Gentle it is to smile and smile;
But not gentle to shut all guile;
Gentle it is to be a knave;
But not gentle your cash to save;
Gentle it is to make a bet;
But not gentle to play a debt;
Gentle it is to play at dice;
But not gentle to take advice;
Gentle it is to curse and swear;
But not gentle old clothes to wear;
Gentle it is to know a lord;
But not gentle to pay your board;
Gentle it is to skip and hop;
But not gentle to keep a shop.

FLINT & CO.

"Flint."
In hard, white paint the word had for
years been on the window ledge of the
only store in Tideville, a town on the
sea coast.

One morning "Flint & Co." was painted
after the word, in awkward letters, and
the sign in the window read, "Flint
& Co."

After he printed the addition to his
sign, Flint went into the store office and
said to the book-keeper: "A new partner
has been admitted to the business of
Flint, and an inventory of the stock on
hand has to be taken."

The book-keeper looked at his em-
ployer in amazement and made no reply.
"You forget your manners, sir," Flint
said, in a sharp, hard voice.

"Yes, sir," admitted the clerk, in his
perturbation.

The book-keeper, Penfeather by name,
began to prepare his papers for the in-
ventory. As Flint watched his employe,
his face broke into a quiet smile and he
said, in a gentle voice, "You must be
very careful. Penfeather, for the new
partner is exacting—most exacting."

The pleasant face and the kind tones
were so unusual to Flint that Penfeather
was more astounded at them than he had
been at the announcement of the new
partner.

"Who is the Co.?" asked Penfeather to
himself, as he listed the goods.

All the villagers made the same
enquiry. They could not answer it, of
course, but they hung around the store
door, hoping to see the new member of
the house of Flint.

"It's some city chap," asserted an old
fisherman, and many leaned to that opin-
ion.

Flint lived alone. A crusty old woman
named Jovett was his housekeeper. She
did not visit the villagers and they
avoided her. So, of the interior of
Flint's house, nothing was known.

He was a money lender and a usurious
man. He exacted large rates of interest
and was relentless in enforcing penalties
for non-payment of money he loaned.
In this way he had acquired title to
nearly all the property in Tideville, and
the residents there were his tenants.

They shuddered when it was known that
Flint had taken a partner; for, of course,
the new storekeeper was of the same
nature as Flint and would increase the
discomfort of the tenants. That is why
the villagers were curious about the new
partner. They reasoned that Flint had
grown tired of the cares of business and
had practically put his matters into the
hands of an overseer. Superintendents
or agents usually were like their em-
ployers, and the residents of Tideville
did not look into the future with hope-
fulness.

Penfeather found a solution to the
problem that was satisfactory to him-
self. He so far as he knew, was Flint's
only living relative and, despite a will,
would be the heir to all of Flint's prop-
erty. For politic reasons he had never
told his employer that they were con-
nected by a blood tie. He had simply
attended faithfully to business and bided
his time. If Flint died intestate, Pen-
feather would prove the kinship and in-
herit the property Flint had acquired.

Flint had evidently discovered this rela-
tionship, so Penfeather resolved, and
acknowledged it in the indirect way of
taking him into partnership. To the
surprise of everybody, even to Pen-
feather, from the time of the admission
of the new partner, Flint's demeanor
changed. He laughed frequently, lis-
tened to complaints from his tenants,
even going to the unheard of expense of
repairing a widow's roof. Gradually it
became a belief among the villagers that
the new partner had a good influence
over Flint.

As yet no one had even seen him. He
had not appeared and the book-keeper
was fairly riddled with questions. His
only reply was that he had not been in-
formed. He was careful not to say that
he did not know. He was convinced
that he would be lying if he said he was
ignorant.

The Co., whoever he was, by kind acts
was winning the hearts of the villagers,
and Penfeather was delighted, for every-
thing suggested by the Co. would some-
day redound to the book-keeper's glory.
So he kept a silent tongue in his head
and very diligently devoted himself to
the interests of the business. Was he
not building his own prosperity? Who
was the partner? Death would tell the
tale, death and the will which would say,
"My trusted book-keeper, Archibald
Penfeather, is the company of the firm."

"Ha, ha!" he laughed.

And Flint was softer every day. He
was especially kind to Penfeather, whom
he consulted frequently.

"We," he said to his customers, and it
was known that he had actually renewed
the mortgage on Gripe's schooner, Gripe
having had a disastrous cruise.

"There's somethin' come over Flint,"
was the frequent remark among the sim-
ple folk. "Mebbe it's the partner," was
the usual reply, and hearing this, Archi-
bald Penfeather would say to himself:
"How they will bless me when the truth
is known!"

He did not walk any more erect and
was careful not to put on airs. He was
graciously kind, and Flint, in yielding good
nature, let him have his way. He, Pen-
feather, had more to say about the store,
and in one or two instances Flint sent
him to collect the rent of some build-
ings. At last Flint's confidence became
so great that Penfeather was entrusted
with the placing of a loan upon bond
and mortgage. Then, in the heyday of
his exultation, Archibald could not re-
frain from going to his room and con-
gratulating himself on the good fortune
that had come upon him. He talked to
the looking-glass and in whispers. He
came down stairs in the mood of light-
someheartedness that was almost feathery,
and his footfalls were so soft that they
seemed not to touch the steps. He was
going to execute his commission. At the
door he encountered Flint, who was say-
ing to a man whom Archibald did not
know:

"I must consult my partner first."
Penfeather heard the reply, "Very
well, sir; good-day."

While on his mission of money lend-
ing on proper security, Penfeather was
in the upper heaven. He rehearsed his
reception of the salutation: "Partner
Penfeather, I have a matter in con-
nection with the firm that I desire to consult
you upon." When the words were
spoken Penfeather would manifest sur-
prise and then express gratitude—not too
effusive, but correct, business-like, and
then in quiet dignity await the an-
nouncement of the special matter in
hand.

He was so excited that he could have
committed suicide and charged the crime
to dreams, which go by contraries.

But he waited for the consultation.
Days dragged by, and although Flint was
genial and agreeable with everybody, and
especially kind to him, the looked-for
announcement did not come. He was
not called into counsel in the affairs of
"Flint & Co."

One day the stranger came again.
Soon he went away satisfied, and Pen-
feather heard Flint say, "My partner is
agreed."

A few days later there was a tearing
down in Tideville, and Penfeather was
tearing his hair. The villagers were
astounded and glad. Penfeather was
astounded and mad-crazed. Who was
this partner that said the old buildings
must go and new ones come? He, Pen-
feather, had not been consulted. The
villagers who had the temerity to enquire
of Flint about the new dwellings were
informed by him that his partner had
ordered that the old tenement houses should
give way to new ones.

The new partner had begun in a mild
way, but he had become an autocrat. "I
tell you," said Flint to Penfeather, "that
Co. is a tyrant."

The tenements were constructed and
the rents were not raised, and the dwell-
ers of Tideville were happy in the
tyranny of the Co. They wore his yoke
as Flint did, with a smile.

Meantime, Penfeather grew thin and
moped. His accounts were correct, how-
ever.

One day it occurred to Penfeather that
Flint was merely pretending to consult a
partner. The book-keeper smiled and
again believed himself astute. Like a
detective he had shadowed Flint and
could not catch him in secret conference
with any one. So he came to the con-
clusion that the senior member of Flint
& Co. was carrying out his own ideas and
modestly pretending that his partner had
suggested the change in the conduct of
the business. He concluded that the Co.
was a myth, a pretense of Flint's.

The book-keeper regained his cheer-
fulness and flesh. Flint continued to
betray softness in the matter of loans,
geniality of manners and loquacity of
speech.

Meanwhile, Christmas approached. It
got within ten days of Tideville.

"Penfeather," said Flint on that tenth
day, "the Co. says there must be a pre-
sent for every child in Tideville. Sir, the
Co. is going to enact the role of Santa
Claus, and he's not in pantomime, but down-
right earnest. And the Co. craves your
assistance in the part, Mr. Penfeather."

This request for the book-keeper's aid
was accompanied by a wink and a nudge.
Flint had never been so familiar before,
and Penfeather was almost beside him-
self with joy. He began giggling like a
silly girl, while Flint let his own sides
shake with laughter.

"Won't it surprise them?" gurgled
Penfeather.

"Deed it will. Oh, that Co. is a queer
chap. He just lords it over me," gasped
Flint.

"They will be wantin' to know who
this Co. is. Children is curious to know
things sometimes," said Penfeather, and
he leaned forward affectionately.

"Guess we'd better tell them, Pen-
feather."

Flint conveyed by a nudge an impres-
sion that of course Penfeather was in-
formed about the Co.

"Everybody will be much surprised,"
said the book-keeper.

"Course they will," replied Flint.

"What does the Co. say the children
must have?" inquired Penfeather, thus
delicately ignoring himself and yielding
entirely to the senior member's views.

"Well," answered Flint, "the Co. says
there must be somethin' to eat and some-
thing to play with."

"There are many mouths and more
hands," Penfeather observed seriously.

"Twice as many hands as there are
mouths, and the Co. says you must learn
the exact number of both," Flint replied.
"I am a census taker, appointed by the
Co.," said the book-keeper.

"Precisely, and the Co. says you must
lose no time."

Penfeather, with note book and pencil,
went to work at once.

"The Co. wants to know how many
children there are in this family and their
names and ages," he said wherever he
went.

Everybody was eager to inform the Co.,
and Penfeather was soon able to return
with a complete list of the children of
Tideville.

"The Co. will make out a list of pre-
sents and send you to the city to buy
them," Flint said to his book-keeper, on
receiving his report.

"Yes, sir," replied the book-keeper,
obediently; then added, "Everybody says
blessin's on the Co."

"So say I!" exclaimed Flint, as he hur-
ried away with the note book, in which
was recorded the memoranda that in-
formed the Co. about the children of
Tideville.

"There's what the Co. says you must
buy," Flint said to his book-keeper, two
days later.

Penfeather went to the city with the
list and bought the presents. There he
learned he could not get them to Tide-
ville by freight in time for Christmas,
and so telegraphed Flint & Co.

Flint replied:
"The Co. says you must send the things
by express."

Penfeather shipped them by express
and they got to Tideville as soon as he.

The packages were opened and all their
contents arranged in order in the upper
room of the store. Beside each present,
which bore the name of the child for
whom it was intended, a box containing
candies, with cake and goodies generally,
was placed.

At about noon, the day before Christ-
mas, Penfeather was sent all around the
village with an edict of the Co.:

"Parents must wait up to-night, after
the children are asleep. This order must
be kept secret from the children."

The task was gladly obeyed. The Co.
was dear to the village. His mystery had
always brought them good. Because of
his mystery, the villagers had christened
him "His Mystery." When they
desired to call attention to his despotic
ways, they said "His Mystery," but
familiarily he was called "the Co."

In entire ignorance of any designs upon
them by the Co., the children were sent
to bed, and the parents in eager curiosity
awaited any word from the Co. Snow
had fallen in the evening just as dark-
ness gathered, and the silence of the
streets was undisturbed by footfall, yet
there were two persons abroad, dragging
a hand cart and perspiring in the cold
air. They were Penfeather and Flint.

The latter did the pushing, and in the
order of their going is naturally men-
tioned first.

He had a dark lantern. When a pause
was made before a house, he lifted the
lantern and examined the tag of a pack-
age, perhaps of several. Then Penfeather
would take the packages and deliver
them. He would open a door and walk
in, just as if he was expected, and he
was received without surprise. His in-
variable speech was:

"The Co. wishes you all a Merry Christ-
mas and requests that you do not follow
his wagon."

The gifts were received with gladness
and gratitude. More blessings were be-
sought for the Co., and no person was
ungrateful enough to follow the wagon.

At one or two houses, Penfeather
dropped a hint that, if the request was
made by the children, the Co. would
probably be introduced to them.

The rounds were made and every child
in Tideville given a present. Then the
cart was pushed back to the store. Flint
shook hands with his book-keeper, who
was so happy when he tumbled into bed
that he thought his name ought to be
Highfeather. Flint was so glad that he
had taken a partner that he sat up all
night.

Never in any village was there a Christ-
mas more merry than the one Flint saw
dawn that morning. The morning was
crisp and cold, but Flint felt so warm
and good that he had to consult the
thermometer to assure him it was not
melting outside.

It was not yet daylight when Pen-
feather jumped from his bed and made a
careful toilet. He was in a state of half
suppressed glee and studied his face in
the glass with pleasure. Although a
book-keeper, Penfeather was rosy and, as
he was congratulating himself on the
abundance of his flesh and fullness of
face. There is dignity in fat when it
represents an interest in a thriving busi-
ness, and there would be a special suit-
ableness in massiveness in this case, for
fat is popularly supposed to cover a
big heart.

The Co. was a person of great gen-
erosity, and was not this the day he (Pen-
feather) was to be revealed to the vil-
lagers as the junior member of Flint &
Co. He passed the time intervening
between the making of his toilet and
breakfast in complacently estimating his
probable wealth. Flint, being very rich,
the Co.'s share, if only one quarter in-
terest, would be a competence, and at
Flint's death all would be the Co.'s.
Oh, the dream of riches was fascinating
—so much so that he forgot about break-
fast.

At last came a vigorous rap at the door.
"Merry Christmas, Penfeather,"
shouted Flint from the outside.

Penfeather replied: "The same to you,
sir," and hastened to open the door.

"What do you think, Penfeather—
there's a procession in front of my
house—a big lot of children and their
parents—shouting 'Blessings on the Co.,'
and Mr. Flint, won't you show us the
Co.?"

Penfeather was very nervous, but he
managed to say:

"Why not do it, Mr. Flint?"
"I will, Penfeather, I will. Come
along quick, Penfeather!" He pulled the
book-keeper bareheaded into the cold and
hurried him into the back door of the
Flint residence. Then, without allowing
the excited man to draw breath, Flint
threw open the front door of the resi-
dence and pushed his book-keeper out on
the porch.

"Tell them, Penfeather, that I will in-
troduce the Co."

Penfeather put up his hand to quiet
the crowd. Everybody was cheering and
shouting for the Co. When order was
obtained, Penfeather said in a tremulous
voice:

"Mr. Flint will make you acquainted
with the Co., who has been such a good
fairy to you and who has played Santa Claus
for the children."

Then Penfeather fastened his eyes on
Flint, and Flint said:

"Go tell Janet to bring the Co."

and Mr. Flint, won't you show us the
Co.?"

Penfeather was very nervous, but he
managed to say:

"Why not do it, Mr. Flint?"
"I will, Penfeather, I will. Come
along quick, Penfeather!" He pulled the
book-keeper bareheaded into the cold and

AMONG THE TRADE.

GRAND RAPIDS GOSSIP.

C. H. Chadwick succeeds Chadwick & McQueen in the grocery business at 699 Broadway.

Meloy & Rich have completed their warehouse at the corner of Fifth avenue and Hilton street.

B. Kelly has engaged in the grocery business at Agnew. Olney, Shields & Co. furnished the stock.

Colby, Son & Co. have just finished a handsome hose wagon for the fire department at Raleigh, N. C.

D. D. Cook has invented and applied for a patent on a folding bed, combining the merits of a bed, dresser and washstand.

The organization of the proposed water gas company has been deferred for the present, owing to the inability of the propagators to secure the necessary subscriptions for stock.

Tucker, Hoops & Co. have removed their lumber office from the New Houseman block to the northwest corner of Monroe and Ionia streets, where they have fitted up inviting quarters.

The fire in the store of the Hazeltine & Perkins Drug Co. occurred on the morning of the 5th. John K. Oakley, the adjuster for the Mutual Fire Insurance Co., of New York, reached the city on the morning of the 8th and the following morning gave the corporation a sight draft for \$3,329, in full settlement of the loss. The adjustment was as fair and equitable as the payment was prompt.

AROUND THE STATE.

Croswell—E. F. Petterson & Co. have assigned their general stock.

Berlin—Jay Marlatt has sold his general stock to Wellington R. Lawton.

Detroit—F. Lorenz has assigned his dry goods stock to Ralph Phelps, Jr.

Sault Ste. Marie—Chas. Lemon has bought the meat market of Walker Bros. Sault Ste. Marie—Henry Robinson has purchased the grocery stock of Wetzler Bros.

Litchfield—Geo. W. Rogers has sold his grocery and notion stock to Stoddard & Gibbs.

Muskegon—Charpentier & Co. succeed Le Bonaf & Haase in the the grocery business.

Croswell—E. F. Patterson & Co. have assigned their general stock to E. W. Robinson.

Petoskey—H. W. Foy has purchased the fruit and confectionery business of H. J. Lord.

Menominee—R. P. House & Co. are succeeded in the meat business by G. L. Stevenson & Co.

Cedar Springs—Mrs. M. A. Kidder has removed her fancy goods stock to West Superior Wisconsin.

Nashville—E. J. Cox has sold his elevator to J. B. Marshall and E. V. Smith, who took possession last Monday.

Muskegon—F. Vanderwerp has given a bill of sale of his stock of sewing machines and musical instruments.

Sault Ste. Marie—A. Atkinson has opened a cigar, confectionery, fruit and stationery store at 57 Ashmun street.

Allegan—H. M. Dunning has opened a flour and feed store in the building formerly occupied by Marty Bros. as a saloon.

Coat's Grove—A. C. Wait has removed his general stock from Cedar Creek to this place, where he has resumed business.

Swartz Creek — S. N. Aldrich has bought the Salisbury store and business here, so that he now operates two general stores at this place.

Reed City—Richards & Shaw, grocers and butchers, have closed their doors and inventorying preparatory to making an assignment. Mr. Shaw may continue the meat market.

Vermontville—Lincoln A. Lemmon and Chas. E. Demming have engaged in the grocery business under the style of Lemmon & Demming.

East Saginaw—John W. Gibson, a grocer and a conspicuous G. A. R. man, died very suddenly last Wednesday.

Rheumatism of the heart was the cause. Paw Paw—L. Perrigo & Co.'s business has increased very materially since its removal from Allegan. A new remedy, Bartram's Veterinary Elixir, is meeting with a wide sale.

Paw Paw—A new brick store is in course of erection where the old Duncombe, Stean & Co.'s store stood, to be occupied by H. W. Showerman with a stock of furnishing goods.

Owosso—Keeler Bros., who already conduct dry goods stores at Middleville and Charlotte, have engaged to open a store here. It will be under the direct personal management of J. H. Keeler.

MANUFACTURING MATTERS.

Detroit—The Morton & Backus Lumber Co. has increased its capital stock to \$100,000.

Lansing—Wm. M. Elder and L. M. Todd have engaged in the manufacture of chewing gum.

Muskegon—The Gilbert & Bennett Co. is succeeded by Bennett Bros. in the wholesale lumber business.

Hastings—The necessary stock has been subscribed by interested citizens to establish a whip factory in this city, with a capital of \$10,000.

Grand Ledge—The Grand Ledge Coal Co. has suspended operations for the present, owing to the death of Jesse Hurd, of Jackson, a member of the firm.

Bay City—L. C. Slade has concluded a deal with Sibley & Beringer, whereby he is to handle at his yard here 6,000,000 feet of stock for that firm, cut at Tawas. It will be brought here on barges.

Hastings—The owners of the Gobleville furniture factory, which was recently destroyed by fire, are endeavoring to interest our business men in the organization of a stock company to engage in the business on a larger scale.

Bay City—Charles Moore, who is putting in logs in Ogemaw county for Pitts & Cranage, of this city, has a force of forty men at work laying the rails for an extension of his logging railroad about two miles. He is working a total force of 130.

Manistee—There is a new yard to be started here in the immediate future by G. F. Stearns & Co. They have leased the old Jamieson dock, across the lake from the State Lumber Co.'s mill, and will put in a stock at once. The manager at this end of the route will be William Baker, manager for William Peter, of Toledo, for a good many years.

Muskegon—The Muskegon Booming Co. expects to drive about 400,000,000 feet of logs this year, or about 117,000,000 feet less than last year. Over one-half the amount has already been sorted and rafted. The logs are now coming down, and the company expects to handle them satisfactorily. The lumber market at Muskegon has not been so sluggish for years as at present.

Manistee—Over \$1,000 barrels of salt were inspected at this place last month. The low price of this article and the talk of a trust have stimulated buyers. More salt has been moved from this point lately than for some time past, the four railroad boats having been kept busy. This is a great relief to the manufacturers at this point, as their sheds were getting very much crowded.

Manistee—The sale of the Manistee Salt & Lumber Co.'s estate was confirmed last week, and the work of repairing the mill was begun at once. The new owners of the mill hope to get to sawing about July 20, and will probably run two circulars this season, leaving the band idle, as they have no great amount of logs of the quality that ought to be cut on the band. Lawrence Dempsey will be general superintendent.

Bay City—A good deal of lumber is being sold at this end of the river for shipment to Saginaw, whence it goes into the yards there for the car trade. Within the last ten days Mosher & Fisher have sold 8,000,000 feet to W. B. Mershon, Gebhart & Estabrook, Merriam & Kimball and the Linton Manufacturing Co., and a deal is pending for another lot of 3,000,000 feet. The growth of the yard trade is perceptibly seen in the gradual falling off in our lake shipments.

West Bay City—L. L. Hotchkiss & Co. have sold their mill premises here to the Morgan & Parker Lumber Co., of Detroit, for a consideration of \$40,000. The purchasers will erect thereon a planing mill and box factory, which it is expected will be in operation early in the autumn. The salt works on the premises will also be utilized. The grounds are commodious, and the shipping facilities, both by water and rail, excellent. The fire that destroyed the mill did not damage the docks to any extent, and there are ample boomage facilities.

Bay City—The Potts narrow gauge logging railroad, extending from a point on Au Sable river, three miles above the new city of An Sable, is completed, and logs are now being hauled over it. The road extends to Potts, the headquarters of the lumbering operations in the woods of the J. E. Potts Lumber Co., is about 35 miles long, and is incorporated as the Au Sable & Northwestern. It will carry passengers and general freight, as well as saw logs, there being eleven stations on the line.

East Saginaw—Sibley & Beringer last week sold 50,000,000 feet of standing timber on the Au Gres river to Green, Ring & Co. and L. D. Sanborn, the consideration being \$325,000. The purchasers, it is understood, made the investment for manufacturing purposes. Sibley & Beringer also report the sale of 6,000,000 feet of lumber to Cleveland parties, the deal aggregating \$75,000. They also purchased last week 150,000 poplar trees in Kentucky, which, added to their previous purchase of poplar in Virginia, gives them a total of 300,000 trees, representing an investment approximating \$500,000. A portion of the purchase is valuable for coal and mineral purposes.

Leonard Kipp, the West Side grocer, boiled a couple of hams for the Association picnic, when it was intended to hold it in May. Wonder if the hams will be on hand Thursday afternoon?

Purely Personal.

S. E. Parish, the Ithaca grocer, was in town one day last week.

M. M. Brooks, the Austerlitz grocer, was in town last Friday.

Geo. F. Phelps, the Ionia grocer, was in town one day last week.

E. E. Wooley and wife are arranging to spend the heated term at Onokama.

Stanley E. Parkhill, the Owosso druggist, sailed for Europe on the 10th on the Servia.

Chas. W. Jennings and family have gone to Frankfort, where they will spend the heated term.

Alfred J. Brown and wife have gone to Traverse City, where they will spend a week or ten days in search of pleasure and recreation.

Frank C. Hawkins, book-keeper for the Grand Rapids Packing & Provision Co., has settled his family at Macatawa Park for the season and puts in Sundays there himself.

Bert. Belknap and family returned Saturday from AuTrain, where they spent a month very pleasantly. Bert. has acquired additional skill as a fish liar during his absence.

W. E. Thorpe, the Hart general dealer, and Dr. H. B. Hatch, the Hart druggist, were in town Monday on their way to the Upper Peninsula, whither they go in search of fish and mosquitoes.

Joseph P. Cordes, the Alpine merchant, complains that his name seldom appears in THE TRADESMAN. He was in town Monday, and before two hours had elapsed was as drunk as a lord. The last seen of him he was reclining in the bottom of the wagon box, while his horses were wending their way homeward.

Gripsack Brigade.

Wm. H. Downs has engaged to travel for S. Simon & Co., of Detroit.

Master Freddie Schneider is accompanying Geo. H. Seymour on his trip to the Soo this week.

P. T. Convis, formerly on the road for Randall, Hall & Co., of Chicago, has engaged to travel for Cummings & Yale.

H. J. Craig, formerly of the firm of Colby, Craig & Co., has gone on the road for the Lilley Varnish Co., of Indianapolis.

By Gee Crip thought he was something of a wrestler until Dave Holmes threw him over a counter up at Woodville the other day.

W. S. Horn, formerly on the road for Amos S. Musselman & Co., is now conducting an insurance, real estate and employment office at Muskegon.

Dick Warner would have attended the picnic Saturday but for the fact that he was called upon to welcome another little Warner of the male persuasion.

Jas. W. Morton, for the past year traveling salesman for the Michigan Overall Manufacturing Co., of Ionia, has engaged to travel for the Ionia Pants and Overall Co.

Albert C. Antrim, after a six weeks' rest, started out Monday on a trip through the South. He is headed for New Orleans, and expects to reach there about September 1.

E. D. Ellis, city salesman for the Belknap Wagon & Sleigh Co., succeeds E. D. Whitlock as traveling salesman for the corporation. Mr. Whitlock has taken a position with the Grand Rapids Brass Co.

A Paw Paw friend of THE TRADESMAN writes as follows: You might ask Will Campbell if Landlord Brown of the Pacific, at South Haven, knows which room he has there. Let it be whispered in confidence that he gets no second piece of pie there.

The Mercantile Picnic—Complimentary Collation Tendered.

The following communication was received by the officers of the Grand Rapids Mercantile Association on Monday:

GRAND RAPIDS, July 15, 1889.

To the Grand Rapids Mercantile Association: GENTLEMEN—Realizing the obligation under which we are to the retail trade, and desiring to show our appreciation of the same, we hereby tender you a complimentary collation at Ramona Park on the occasion of your annual picnic on Thursday afternoon.

TELFER SPICE CO.
LEMON & PETERS.
I. M. CLARK & SON.
A. S. MUSSELMAN & CO.
HAWKINS, PERRY & CO.
OLNEY, SHIELDS & CO.
BALL, BARNHART & PUTNAM
CURTISS & CO.
F. J. LAMB & CO.
D. LYNCH.
PUTNAM & BROOKS.
STANDARD OIL CO.
MOSELEY BROS.
M. H. TREUSCH & BRO.
L. D. HARRIS.
WM. SEARNS & CO.
JENNINGS & SMITH.
WM. R. KEELER.

This invitation will be acted upon at a general meeting of the committees appointed to arrange for the picnic, which will be held this afternoon.

The picnic will probably be more generally attended than any previous picnic of the Association. Three ball games have already been arranged for—wholesale vs. retail clerks, grocers' clerks vs. butchers' clerks, and East Side clerks vs. West Side clerks—with still more clerks to hear from. Games and sports will be the rule from 1 o'clock until 6 o'clock, and after the collation dancing will be continued until 11 o'clock.

Wool, Hides and Tallow.

The wool market at the East is not so strong as it has been. The extreme prices quoted in sales have been obtained by making the quality better in condition or grade, when in reality a strict grade of X wools will have to sell at one to two cents less than quoted, in order for manufacturers to take it. The manufacturers still pursue the hand to mouth policy, and take only such amounts as they are obliged to for immediate wants. They claim it is impossible to obtain further advances in the price for light weight cloth, as the mills which had stocks on hand have taken orders at prices ruling and they cannot go on the market and buy supplies at present prices and compete. On what they do take, it is a loss and they will not buy any more than they are obliged to have. Dealers cannot look for any higher prices until September, when orders are placed for heavy weight goods, and then prices for wool will be governed by the prices to be obtained for cloth, of which there were large stocks carried over from last year's mild winter. The outlook is none too good and only the extreme high prices paid in the country keeps it where it is. Many of our wool dealers must let go profit or no profit from necessity, which will keep the wheels turning. Foreign markets are still firm and a light supply for a year's demand makes holders feel strong.

The hide market is dull and quiet, with little demand, as tanners are still bound to curtail productions of leather. Prices of both hides and leather seem to be as low as they can go and keep business moving. If a tanner can be found who wants hides, a fair price can be obtained. The same is true of the boot and shoe men, if they want leather. Your old customer does not want it now and takes his chance on the market when he does. There are no lack of supplies of either kind. In calf, supplies are large with no demand. Prices are lower.

Tallow is in fair supply and demand, but the extreme hot weather makes it hard to handle without loss to shipper.

Scene in Peters' Store, at Bangor. Lady Customer—How many pounds of granulated sugar for \$1?

Charley Peters—Ten pounds, madam. Lady Customer—You gave me fourteen pounds the last time.

Peters—Yes, but sugar has advanced since then. Here's a traveling man from Grand Rapids who will tell you that sugar is up three cents a pound.

Will Campbell thereupon began to assure the lady as to the condition of the sugar market, when she exclaimed:

"Oh, you're the man I've been looking for. I want pay for those quinces you stole last fall."

Exit Will through back door.

The First National Bank of Whitehall declared a 5 per cent. semi-annual dividend last Tuesday.

FOR SALE, WANTED, ETC.

Advertisements will be inserted under this head for two cents a word the first insertion and one cent a word for each subsequent insertion. No advertisement taken for less than 25 cents. Advance payment.

BUSINESS CHANCES.

FOR SALE—HAVING OTHER IMPORTANT INTERESTS, we offer for sale our stock of drugs, groceries, crockery, glassware, wall paper, paints, oils, etc.; one of the best stocks in west county seat in Michigan; will invoice about \$7,000; will trade out \$1,000. Address Bartram & Millington, Paw Paw.

FOR SALE ON EASY TERMS—A STOCK OF GENERAL merchandise in a small town in the best farming country of Southern Michigan; profits on sale, \$2,000 per annum, as per sales book; reason for selling, failing health. Address, No. 467, care Michigan Tradesman.

FOR SALE—FIRST-CLASS CREAMERY IN SOUTH-ern Michigan, capacity 1,500 pounds per day; will trade for merchandise. Address No. 459, care Michigan Tradesman.

S. K. BOLLES.

S. K. Bolles & Co.,

77 CANAL ST., GRAND RAPIDS, MICH.

Wholesale Cigar Dealers.

"TOSS UP!"

We will forfeit \$1,000 if the "TOSS UP" Cigar is not a Clear Long Havana Filler of excellent quality, equal to more than the average ten cent cigars on the market.

WE LEAD!

Let Others Follow.

Not a question of Who Can, but Who Will sell the Best Goods for the Lowest Prices.

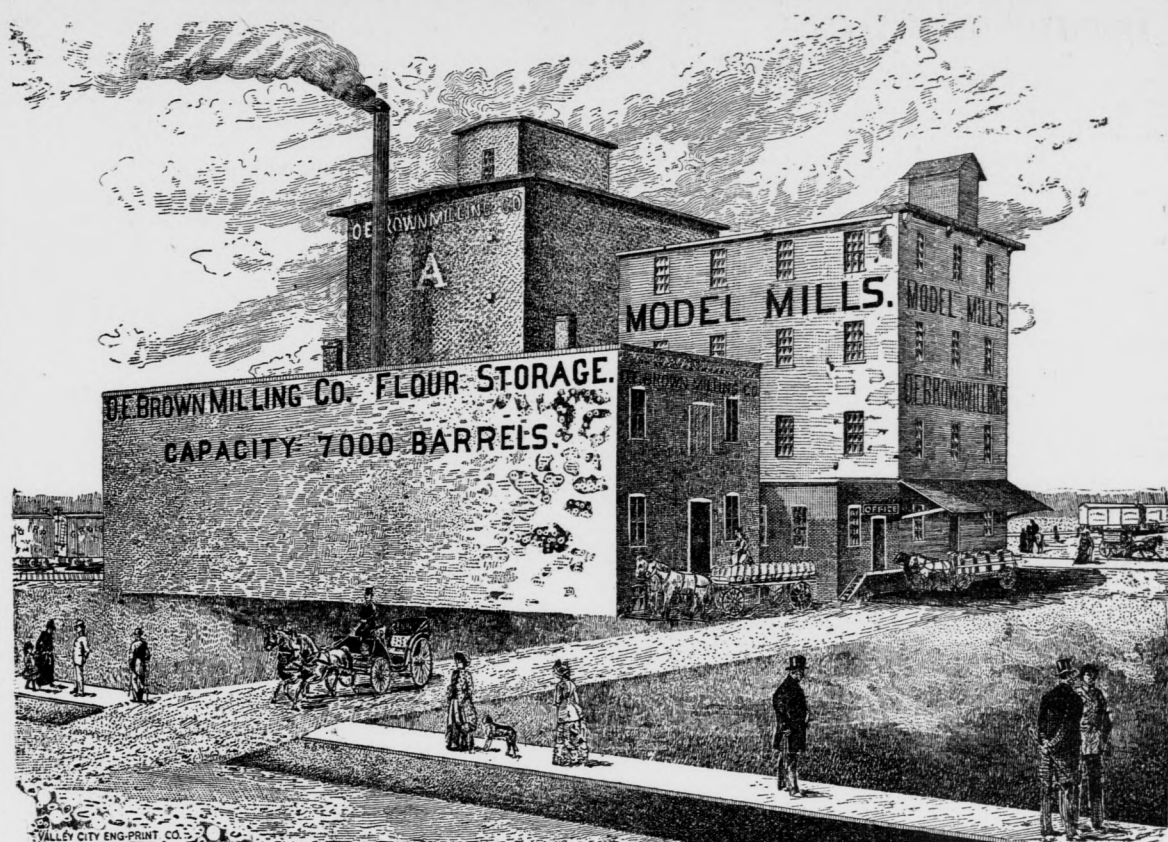
OUR NEW TEAS ARE NOW READY FOR INSPECTION.

Telfer Spice Company

1 and 3 Pearl St., Grand Rapids.

O. E. BROWN MILLING CO.,

Merchant Millers and Grain Dealers.



OUR LEADING BRANDS—Brown's Patent, Brown's Standard, Our Baker's, Vienna Straight.

EVERY BARREL AND SACK WARRANTED. CORRESPONDENCE SOLICITED.

FOR SALE—STOCK OF DRUGS, MEDICINES, GROceries and provisions; will also sell store building, 21x36, two-story, with cellar and store room and lot 4x8 rods; also dwelling house, with two acres of land; building built within two years; reason for selling, poor health; no drug and medicine competition; terms easy. A. D. Loomis, Levering, Mich.

FOR SALE—GREAT BARGAIN. LARGE CARRIAGE manufactory, with general blacksmith shop; located in best part of Ann Arbor; good stock on hand; sold reasonably in full or undivided half interest; reason, death of one of the partners. Address Henry Paul, Box 125, Ann Arbor, Mich.

\$1,000 WILL BUY RESTAURANT, FURNITURE, fixtures, stock and good will of the present owner; only restaurant in the city of Marquette; good reasons for selling cheerfully given on application; first-class ice cream trade a specialty. Address F. Heppner, 105 Superior St., Marquette, Mich.

HELP WANTED.

WANTED—FIRST-CLASS WOOD ENGRAVER—A good chance for the right man; would prefer a married, middle-aged man. Address Jackson Electrotype and Engraving Co., Jackson, Mich.

SITUATIONS WANTED.

WANTED—SITUATION AS BOOK-KEEPER BY MAN of eight years' experience, who is familiar with general merchandise. Address A. E. Chambers, 97 Monroe Street, Grand Rapids, Mich.

MISCELLANEOUS.

FOR SALE OR EXCHANGE—FARM OF 80 ACRES—2 Splendid land, 3 1/2 miles from county seat; also house and lot, two blocks from business center of same city of 3,500 inhabitants, in Central Michigan; will exchange for stock of merchandise. Address No. 465, care Michigan Tradesman.

WANTED—1,000 MORE MERCHANTS TO ADOPT OUR Improved Coupon Pass Book System. Send for samples. E. A. Stowe & Bro., Grand Rapids.

FOR SALE—GOOD RESIDENCE LOT ON ONE OF the most pleasant streets "on the hill." Will exchange for stock in any good institution. Address 286, care Michigan Tradesman.

WANTED—SEND A POSTAL TO THE SUTLIF COUP-on Pass Book Co., Albany, N. Y., for samples of the new Excelsior Pass Book, the most complete and finest on the market, and just what every merchant should have progressive merchants all over the country are now using them.

\$620.00. SALES IN ONE WEEK

WANTED—GENERAL AND LOCAL AGENTS TO handle the New Patent Chemical Ink Erasing Pencil. Greatest novelty ever produced. Erases ink in two seconds, no abrasion of paper. 200 to 500 per cent. profit. One agent's sales amounted to \$620.00 in six days—another \$25.00 in two hours. Territory absolutely free. Salary to good men. No ladies need answer. Sample 25 cts. For terms and full particulars, address, The Monroe Eraser Co., Manufacturers, La Crosse, Wis.

FOR SALE!

The Drenthe Cheese Factory. Well equipped for handling the milk of 400 cows. Terms easy. Address

F. J. LAMB & CO.

Grand Rapids, Mich.

E. B. DIKEMAN.

LION COFFEE

Merchants,

YOU WANT THIS CABINET

Thousands of Them

Are in use all over the land. It does away with the unsightly barrels so often seen on the floor of the average grocer. Beautifully grained and varnished and put together in the best possible manner. Inside each cabinet will be found one complete set of castors with screws.

Every Wide-Awake Merchant

Should Certainly Sell

LION, THE KING OF COFFEES.

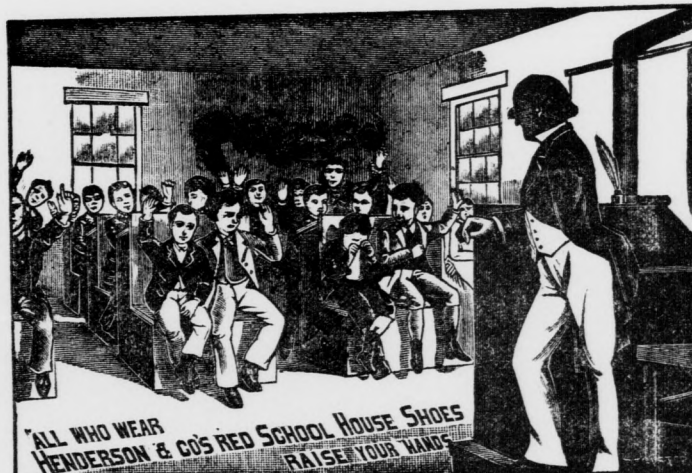
An Article of Absolute Merit.

It is fast supplanting the scores of inferior roasted coffees. Packed only in one pound packages. Put up in 100-lb cases, also in cabinets of 120 one-pound packages. For sale by the wholesale trade everywhere. Shipping depots in all first-class cities in the United States.

Woolson Spice Co.,

TOLEDO, OHIO.

L. WINTERNITZ, Resident Agent, Grand Rapids.



Product of Our Factory at Dixon, Ill.

In view of the fact that we have GREATLY INCREASED our FACILITIES for MANUFACTURING in OUR THREE FACTORIES and owing to the PECULIAR and CLOSE COMPETITION existing in MICHIGAN, C. M. Henderson & Co. have concluded to MAKE A DECIDED CUT ON VARIOUS LINES of our goods, which will ENABLE ME to make it to YOUR ADVANTAGE to purchase your stock NEARER HOME the coming fall season.

Our LADIES' FINE GOAT, DONGOLA, GLOVE and OIL GRAINS to retail at \$2, and FINER GRADES of GOATS and DONGOLAS, which consumers can buy at \$2.50 and \$3.00, together with the MEDIUM PRICED lines of MEN'S CALF, DONGOLA, and KANGAROO Shoes of our own make, and all having the MERIT of SOLIDITY and STYLE—with satisfaction guaranteed—will be worthy your CAREFUL CONSIDERATION. Our heavier grades of SPLIT, GRAIN, KIP, VEAL, and CALF BOOTS are UNEQUALLED, and the "Celebrated Red School House Shoes" AS USUAL takes the "First Place."

C. M. HENDERSON & CO., Chicago.

Headquarters for the Celebrated Wales Goodyear Rubber Goods

Factories:

Fond du Lac, Wis.
Dixon, Ill.
Chicago, Ill.

Willard H. James,

Salesman for the Lower Peninsula,
P. O. address,
Morton House, Grand Rapids, Mich.

We furnish electrotypes of our Specialties to Customers.

The Michigan Tradesman

Official Organ of Michigan Business Men's Association.

A WEEKLY JOURNAL DEVOTED TO THE
Retail Trade of the Wolverine State.

E. A. STOWE & BRO., Proprietors.

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E. A. STOWE, Editor.

WEDNESDAY, JULY 17, 1889.

JOHN AND JONATHAN.

There is a resolute persistency characteristic of the Englishman, which, however admirable it may be—as, for instance, at Waterloo—is amusing at other times—as, for instance, in his current opinions of American manners and customs. The average Briton is convinced in his own mind that if the American woman is not a Daisy Miller, at least she ought to be, and that if the American man does not wear his trousers in his boots and carry a revolver he distinctly falls short of the true ideal. It is not to be denied that there are Daisy Millers in America, nor that a very large number of our fellow-citizens habitually wear their boots outside of their trousers—a fact which is not in the least to their discredit, provided their daily avocation calls for that style of dress, but is very comical to find John Bull gauging his estimates by this rule. Perhaps his convictions in this direction reached their climax when, a few years ago, a certain Western poet had the wit or the effrontery—call it which you please—to present himself in London society booted, shirted, armed and equipped in the regulation uniform of the plains. He “took” to admiration. John and his ladies were delighted. Here, at last, was the typical American in his native costume! Now, it goes without saying that this was all a piece of wretched affectation. The boots and all the rest were as much out of place in London as full evening dress would be at a camp in the “Rockies,” but the poet made his mark and his poems sold, and he was gratified if not satisfied. Our English cousins would come much nearer the mark if they would bring themselves to realize that the habits, hopes and aspirations of a large proportion of American ladies and gentlemen are substantially like their own. They may not misplace their aspirates, nor adopt a rising inflection, nor use the adjective “awful,” you know—to the extent that prevails in the best English circles, and they certainly do “guess” and speak to a considerable extent through their noses. But these are trivial differences, which are quickly forgotten when they become familiar. The plain fact is that the average educated men and women of both countries are very much alike when the superficialities are brushed away.

American and European modes of business are curiously unlike, but it is a question if portions at least of the latter might not be adopted by us to advantage. Edward King, one of the most readable of foreign correspondents, has lately written of Antwerp: “Antwerp is mortally busy, yet to a stranger it seems quiet. The streets are not crowded with bustling people. But ring at this quaintly carved door; enter this courtyard, and go up a flight of stairs. Here are counting-rooms, hum of trade—and much smoke of cigars. So it is all over the city. In a corner left over from the middle ages—an odd corner—you may step into the Bourse or Exchange, where thousands of merchants herd together, twice a day, not merely to buy and sell stocks, but everything else. The Antwerp merchant does half his business in these two visits to the Bourse daily. In his office he simply notes down and carries out the results of his visits. He is a stirring man, full of ideas about exportation to South America and the Indies; full of jealousy of Rotterdam, and very much afraid of his gigantic American competitors over the sea.”

White Mountains and Bar Harbor.
Commencing June 29th, the Michigan Central and its eastern connections will run a through line of elegant, new buffet sleeping cars through from Chicago to Bar Harbor, via Niagara Falls and the White Mountains, without change. Connection will be made at Niagara Falls with through sleeper to Clayton, where connection will be made with steamers to the Thousand Islands, Alexandria Bay, Montreal and Quebec. For full and detailed information in regard to these summer resorts, and the way to reach them, send six cents postage for “A Modern Pilgrimage,” and summer tourist rates, to O. W. RUGGLES, General Passenger and Ticket Agent, Chicago, Ill.

J. Vandenberg, buyer for the Chippewa Lumber Co., at Chippewa Lake, was in town last Thursday on his way to Spring Lake, where he is spending a few days with friends. Mr. Vandenberg is the owner of considerable property and contemplates making this city his home after a year or two.

THE SIXTH SUCCESS.

The Most Enjoyable Picnic Yet Held by the Traveling Men.

Saturday was a perfect day, and the sixth annual picnic of the Grand Rapids Traveling Men's Association was about as near perfection as picnics go in this world.

The ride to Muskegon was made by a special train of five coaches, which pulled out of the union depot at 9 o'clock and arrived at the Muskegon dock an hour and a quarter later. Here the party, which comprised eighty-seven traveling men, fourteen musicians and ninety-two ladies, embarked on the *Van Rautte* for a ride on Muskegon Lake. On arriving at the mouth, an opportunity was given the timid members of the party to land, while the balance enjoyed a half hour's ride on Lake Michigan. On the return of the boat, a ring was formed in the rear of the U. S. Life Saving Station, when the crew gave an exhibition of the shooting of a life line and the rescuing of a man from a wreck. The party then returned to the water's edge, where an exhibition oar drill was given by the crew, followed by the always interesting manipulation of the self-righting life boat. Three hearty cheers were given the captain and crew, when the party returned to Muskegon and marched to the Occidental Hotel for dinner. Ample time was given to inspect the recent improvements in the hotel, to ride around the city in carriages generously provided by J. J. Amiotte and to inspect the handsome club house of the Muskegon Club, when the party filed into the handsome dining room, a portion of which was used for the first time since it came from the hands of the carpenters, finishers and decorators. Rev. J. N. Ripley invoked the divine blessing, when A. F. Temple welcomed the visitors to the hotel on the following terms:

A duty, pleasant, indeed, but for which no time has been allowed me for preparation, has been assigned to me to welcome you, in the name of the Occidental Hotel, to the freedom of this hostelry and to the feast which the Messrs. Barney will place before you.

It takes twenty-one years to make a man free, if born in this country. Twenty-one years and a little more has the Occidental been one of the institutions of Muskegon and to-day it is itself not only free, but it is so to your organization. Recognizing you gentlemen as a great “circulating medium,” acknowledging that you and such as you have been largely conducive to the success which has made the Occidental what it is to-day—a home for the traveler, with no superiors and few equals—you have been invited to partake of the hospitality of the Occidental on this occasion. Reversing the usual manner of things to-day, instead of receiving orders, you are cordially invited to give them, and we guarantee its quality and promptness in filling the same, without discount, f. o. b., which means as you choose to interpret it—“first one busts” or “free on Barney.”

The guests were then invited to discuss the following menu, an invitation which was promptly and heartily accepted:

New York Count Oysters.
Broiled Whitefish, a la Maitre de Hotel.
Sweet Pickles. Celery. Spanish Olives.
Young Turkey with Currant Jelly.
Spring Lamb, Mint Sauce.
Sweet Breads Braized, a la Financiere.
Fillet of Pigeon, aux Champignons.
Spring Chicken. Beef Tongue.
Boned Turkey, Wine Jelly.
Sugar Cured Ham, Young Turkey, Loins of Veal.
Chicken Salad. Shrimp Salad.
New Green Peas. Mashed Potatoes.
Fruit Cake. Fig Cake.
Lemon Ice. Caramel Cake. Angel's Food.
Block Cream with Strawberries.
Bananas. Chocolate. Oranges.
Coffee. Green Tea.

At the conclusion of the banquet, President Mills rallied the assemblage to order and turned them over to the tender mercies of Geo. F. Owen, who had been assigned the pleasant privilege of officiating as toastmaster, and who performed his part very acceptably, prefacing each speaker with an introduction which The Tradesman regrets that lack of space prevents it from reproducing.

The first response, “The Grand Rapids Traveling Men,” was poetically treated by L. M. Mills, as follows:

Was poet ever so handicapped
With such a rare and fruitful theme,
From which at every point or place
New thoughts and features brightly gleam?
Just five short minutes and no more,
To tell in rhythmic strains of lore
All that I've heard, or seen, or ken,
About Grand Rapids traveling men.

O'er Michigan's fair and sunny plain,
And through her forest pathways wild,
Ambassadors of commerce's reign,
To courts where mammon's gold is piled,
Through storm and calm, through fire and flood,
Through heat and cold, through bad and good,
Undaunted, press, four hundred strong,
Grand Rapids traveling men along.

Just five short minutes given to tell
About the boys I know so well,
Of Steve Sears' pranks on poor Dave Smith,
And how Dave comes on Steve the sell;
Of Bradford, Jim, who was in the war,
And marches with the G. A. R.;
George Owen's stories, fresh and choice,
Which please his customers and tickle the boys;

Hub Baker, posing as a priest,
A prayer meeting leader, a customer to gain;
Val Johnson like a jockey least
Doth look of all our hustling train,
But when he o'er his untamed steed
Draws the ribbons and urges speed,
Bud Doble, Robens, or our “Croff,”
Will find that they are sadly off;

Frank Parmenter, steady, but not slow,
Can tell us “how choice grapes to grow;”
George Seymour, dignified and still,
But ever ready, with a will,
Relief to bring to hearts distressed,
And lighten burdens on others pressed;

Dave Haugh's a friend to all mankind,
But taught a doctor his own affairs to mind.

Then Crawford, too, whom Stowe delights
To keep a roasting all the time,
Would in a horse trade claim his rights
To beat you ten times out of nine;
What groceries are, Will Campbell knows,
And sells big bills, they say he does,
When for his sister buys a horse,
A blind man, surely, could do no worse;

A missionary, to my mind,
Will Hawkins is, of gentle voice,
More pure and clean he makes mankind,
By selling soap so cheap and choice;
Our bachelor brother, Charley Rob,
On theological themes don't dote,
But if in land or pork you'd job,
Just let our Charley prices quote.

John Henry Dawley, I've been told,
Firm to his friends in trouble sticks,
You can trust him with uncounted gold,
But not one cent in politics;
Big Will Edmunds, “Taffy Bill,”
The girls and boys all call him still,
Our brawny colorbearer, true,
With heart to match his body, too;

Al, Braisted, too, good-natured one,
Talks roller process all the day;
Fred Shriver, he's a jolly son,
So happily toiling on his way;
Then there's our Cole, who's seldom hot,
Tho' fanned by lots of outside wind;
But Mallory must not be forgot,
His voice resembles Jenny Lind.

Down the list I could slowly go,
Their virtues naming, their vices are few;
No false pretense of piety's show;
Benevolent, honest, kind and true,
And if a brother be in need,
Or by temptation led to err,
Straightforward goes the willing hand,
Aiding fallen ones to stand.

A sad thought to my mind is borne,
While gathered on this festive day,
Of one who, in his manhood's morn,
Fell fainting, stricken by the way;
Our Brother Nickum's cheerful face
We greet upon our way no more;
Strangely vacant his well-known place,
Life's cares and sorrows all are o'er.

Another, in his life's full prime,
Whose face and form was often seen
Mingling with our brotherhood,
With tireless will and senses keen,
At last grew weary, sought to rest,
The grip fell from his nerveless hand,
And James A. Crookston's memory, blest,
Is cherished by our brother band.

Oh! when the final order is sent
From our Great Manager to “come in,”
And Death's grim messenger at the door
Makes the call, above earth's din,
May all our records be correct,
And straight the course through life we've run,
And opened wide be Heaven's gate
To each Grand Rapids traveling man.

Jas. N. Bradford responded to the subject, “Dry Groceries,” as follows:

This is the first time during my career as a commercial traveler that I have ever been called upon to air my oratory and expose my eloquence, in a vain attempt to talk “Dry Groceries” to an indulgent and appreciative audience. My usual mode of procedure has been to pounce down upon some weary, unsuspecting merchant and pour into his unwilling ear the superiority of my codfish and molasses to all others; and as I hold him spell bound as it were, warble to him of the sweets of this life and the sure advance of sugars, I advise him to lubricate the wheels of his commercial enterprise with my axle grease, and to insure success and happiness to himself and the rising generation to chew and sell no brand of tobacco except those bearing our trade mark. I call his attention to the fact that our baking powder is superior to all others known to the trade. As to their raising qualities, I refer him to a gentleman that has used no others since his wedding morning and he has raised one of the largest families in the same length of time of any man in our beautiful Peninsular State. And then I twit him to him of the virtues of saleratus and advise him to smoke my favorite brand of cigar. He either yields to my influence or orders me out.

But when I arise to address an audience of so much intelligence and beauty on this subject, which I ought to be conversant with, I am at a loss how to proceed, whether something poetical would answer as an excuse or whether it would be necessary to strike a Shakespearean attitude and exclaim, you'd scarce expect one of my size to talk to you of groceries; but if you think I am too small, I'll ask my young friend Charlie Falls, to help me out on prunes and rice, raisins, currants and all that's nice; or give my friend Will Hawkins rope, he'll tell you while the life there's soap or if Jim Roseman would take a share and expatiate on crockery ware; but why should I appear to slight that ancient traveler By Gee Cip? He'd talk of extracts, perfumes, pomades, but would not tell us how they are made, and Mr. Ford, we all do know, is an expert on tobacco. He would remark, “your sagacity as a merchant will not allow you to let this pass. You want to lead, not follow; and, as long as you are in the procession, keep close up to the band wagon.”

B. F. Emery discoursed on “The Fish Liar,” as follows:

The Michigan fish liar is an awful big liar. Now, I presume you expect me to tell you a big fish lie. It is a very embarrassing position to be placed in.

First, you expect me to tell you a fish lie or else tell the truth about fish liars. As I have had but little experience, I shall have to look back over the records.

You all doubtless remember the story of the whale and Jonah. Now, Jonah was an old-timer. If appears that he attended a picnic, and partook freely of Limburger, beer, bologna and onions. On his way home from the grounds, he fell overboard and was gobbled up by the whale, but after three days' company, Limburger, etc., had the best of it and Jonah was ejected promptly by the whale; and to this day, you will all notice fish have a peculiar smell.

Fish liars are divided into several classes. We have the young and innocent tenderfoot beginner, who can catch (in his mind) pretty large fish. Then there follows the old, accomplished, unterrified go-as-you-please fish liar; and then the great, unrivaled newspaper liar, who never gets left, a regular back, present and future number with all variations, who can make you all believe

fish can be caught either by hand or hook at will. We also have a peculiar grade call an Old Sardine. An Old Sardine is supposed to be a fisher of men, or otherwise. I have read several notices in the press of late regarding fish stories, one of which I will repeat:

A boy on the Ohio River catching a hell bender two feet long, also a Grand Rapids policeman catching a man on a hell bender of two weeks' duration. These are two kinds of fish—the man being of the Old Sardine pattern, it would be unkind to call any names.

The old codfish story regarding Boston is now out of date, as they are using Michigan salt, which will pickle anything, and codfish and blind robbers have no more smell than any home-grown mineral water.

In conclusion, I will say I have done my best to lie and stick to the truth, and if you will all forgive me, I will promise to do so some more some other time. Tricky voo.

Chas. L. Livingston told what he knew about “Belts,” as follows:

When Mr. Mills informed me that I was expected to talk five minutes on “What I Know About Belts,” I felt as if I had better stay away, as I have not been in the habit of speaking to large audiences of this kind, and, being constitutionally of a very retiring disposition, I thought that perhaps I would not have the nerve to face the music; but, being here, I suppose I must do the best I can.

Doubtless you are all of you aware that there are a great many kinds of belts, and I can assure you I am glad there are, for if I had to fill one minute on any particular kind or style of belt, I certainly would have to throw up the sponge. Looking over the list of belts, one has come to my mind which has also occupied the mind of the sporting world generally and everybody just a little—the diamond belt which our esteemed citizen, J. L. Sullivan, has lately succeeded in winning from Jake Kilrain by belting him in the weak points above the belt when he was able to catch him.

By the way, our fraternity has a member who is entitled to wear the prize ring belt and whose name will be received with the greatest of pleasure by all of you. It is D. S. Haugh. Then there ought to be a belt for the most inveterate peddle player. There are a couple of traveling men here who are certainly entitled to wear it—J. H. Roseman and Charley Falls. Then they speak of a belt for the champion liar. I am afraid this will touch a tender spot and I will pass over it quickly, knowing that there are a great many here who claim that distinction quietly, but some of these days, I think, it would be advisable to hold a tournament in some good, large town and have the question settled. I might call your attention to some of the favorites, but there are some dark horses who are showing great speed and will hustle the winner. I also suppose there is a belt for the champion wrestler and would like to mention the fact that we have present one of our oldest traveling men, who has lately decided that he was a wrestler of the first water, but, as is usual in all professions, the amateur, as the gentleman still is, is very apt to over estimate his ability and runs against a snag—or over a counter—and get the worst of it and get up with the remark that he did not expect to run against a Muldoon or a Sullivan. He certainly is old enough and has seen enough of this world to be a better judge than he has shown himself to be. I refer to Mr. W. Jennings, familiarly known as By Gee Cip.

Then we have the wheat belts, pine belts, mineral belts, and last, but do not imagine for a moment that they are the least, are the belts of cloth, leather and other fabrics which enclose or embrace the waists of our lady friends. By the way, I often wish I were a belt; but I am very sorry to have to admit that I am the least useful man in this audience on that kind of a belt, not having had any experience in handling or using them. But, for the information of any one present who would like to get posted on the usage, strength and position of this kind of belt, I would refer you to Geo. McKay or Joe Reed. Like our worthy toastmaster, Bro. Owen, these gentlemen are thoroughly versed and are willing at all times to give to the young and unsophisticated all the points which they have picked up in their several years of practice and study on the subject of how to handle this particular kind of belt.

E. E. Wooley made a brief but witty response to “Dry Goods,” which The Tradesman's hired man was unable to hear, following which J. H. Roseman talked on the subject of “Crockery,” as follows:

Following the eloquence of Brother Wooley and his good remarks, mine will undoubtedly be a trifle tame, although the toast to which I am to respond is one worthy of study in detail and a more capable speaker. No doubt the crockery and glassware trade is one of the biggest babies ever born in the United States, consequently needs more protection. It gets it, too. Old mother tariff comes to its relief with 60 per cent. duty on decorated wares and various articles on other items. The manufacturing of crockery in the United States in quantities is of very recent date—in fact, only five or six years since, when the all-absorbing tariff reform was inaugurated by passing a new bill, since which time we have made tremendous strides. When the tariff was first raised, we made few if any decorated wares. Now, our potteries excel the foreign designs so much that they are compelled to take points from us, instead of we from them. We originate the best shapes, we supply the best decorations, and are capable of producing the most artistic and salable goods in the world. In cut glass we surpass in design, deepness of cut, brilliancy of metal, any that are made. In lamps, we are the acknowledged superiors. Nowhere in the whole universe can you find lamps of such power at so trifling a cost. Our English, French and German brothers are not asleep during this advancing era of pottery, but they are bending every effort to keep up with us, and I am only too happy to say that we have set the pace so lively that they will have to double their pace before they make a perceptible gain.

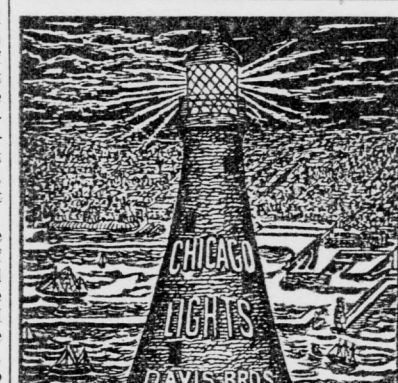
[CONTINUED ON SIXTH PAGE.]

Refrigerators

Grocers and Hotels

The Best is the Cheapest.
We offer you a first-class class, Cut shows our No. 62, in Antique Ash, Air-tight Locks, Padded Doors, Patent Interior Circulation of Dry, Cold Air, seven feet high, shipped in sections, constantly in stock for immediate shipment. We pay freight. Send for catalogue. Mention paper. Also LIQUID COOLERS for milk, iced tea, etc.

Grand Rapids Refrigerator Co.,
GRAND RAPIDS, MICH.



The Finest 5-ct. Cigar Manufactured.
LONG HAVANA FILLER.

THEY HAVE NO EQUAL.
A. S. DAVIS,
127 Louis St., Grand Rapids.

THE “EDITOR'S CHOICE.”

FLINT, Mich., April 9, 1889.
To Whom it May Concern:
We, the undersigned committee, selected by Geo. T. Warren & Co. to canvass the list of names and select one for a Cigar Label from the many names sent in by the contestants, have this day selected the following, etc.: EDITOR'S CHOICE, sent in by Sig Wolf, of Toledo, Ohio.
JOHN J. COON, Editor Flint Journal
F. H. RASKE, Jr., of Wolverine Citizen
A. L. ALDRICH, of the Flint Globe.

OUR NEW BRAND OF CIGARS.

“EDITOR'S CHOICE”

Will be ready for shipment in about two weeks.

Price, Thirty-Three Dollars per Thousand.
We shall be pleased to receive a sample order from you.
Yours respectfully,
Geo. T. Warren & Co.

20,000 Sold to the Trade

In Grand Rapids in the past 30 days.
Over 150 retail dealers in G and Rapids are handling the Famous Five Cent Cigar.

“THE WHITE DAISY”

This cigar we guarantee to be the best nickel class in the market. Long Havana filler with a Sumatra wrapper. It is sold to the trade for \$35 per M. Remember, you take no chances in ordering, for we guarantee the cigar to give entire satisfaction or they can be returned.

Beware of Imitations.

The genuine will have our signature on inside of cover of each box. Send in your orders by mail. The White Daisy is manufactured only by

MORTON & CLARK,
462 S. Division St., Grand Rapids.

G. M. MUNGER & CO.,
GRAND RAPIDS.

Successors to Allen's Laundry.

Mail and Express orders attended to with promptness. Nice Work, Quick Time Satisfaction Guaranteed.
W. E. HALL, Jr., - - - Manager.

WANTED.

POTATOES, APPLES, DRIED FRUIT, BEANS
and all kinds of Produce.

If you have any of the above goods to ship, or anything in the Produce line, let us hear from you. Liberal cash advances made when desired.

EARL BROS.,
COMMISSION MERCHANTS
157 South Water St., CHICAGO.

Reference: FIRST NATIONAL BANK, Chicago.
MICHIGAN TRADESMAN, Grand Rapids.

FIVE DOLLARS FINE.

Or imprisonment for ten days, is the legal penalty for selling tobacco in any form to a minor without a written order from the parent or guardian. To

Conform to the Law.

Merchants should procure a supply of blank orders, which will be sent postpaid on receipt of postal note, as follows:

250 TOBACCO ORDERS - .75
500 " " - 1.35
1,000 " " - 2.00

All orders must be accompanied by remittance.
E. A. STOWE & BRO., Grand Rapids.

PERKINS & HESS

DEALERS IN
Hides, Furs, Wool & Tallow,

NOS. 132 and 124 LOUIS STREET, GRAND RAPIDS, MICHIGAN.
WE CARRY A STOCK OF CAKE TALLOW FOR MILL USE

FERMENTUM

The Only Reliable Compressed Yeast.

Grocers and Bakers not handling our yeast are requested to write for samples and prices. One trial will convince all of its superiority for freshness and strength.

L. WINTERITZ,
State Jobbing Agent,
GRAND RAPIDS, MICH.
Special care given outside shipments. Visiting merchants are invited to call at the distributing depot, 106 Kent St.

P. STEKETEE & SONS,

WHOLESALE
Dry Goods Notions,

83 Monroe St. and 10, 12, 14, 16 & 18 Fountain St.,
Grand Rapids, Mich.

New Line of Prints, Seersuckers, Toile Du Nord, Gingham, Dress Goods, Hosiery, Underwear, White Goods, Laces, Embroideries and Full Line of Neck Wear.

STARK, FRANKLINVILLE, AMERICAN, HOOKER, BURLAPS.
Bags. Warps, Geese Feathers, Waddings, Batts and Twines.

Sole Agents for Valley City and Georgia Bags. Mail orders receive prompt and careful attention.

CURTISS & Co.,

Successors to CURTISS & DUNTON.

WHOLESALE

Paper Warehouse,

Houseman Building, Cor. Pearl & Ottawa Sts.,

GRAND RAPIDS, - MICHIGAN.

SPRING TIME IS DAISY TIME
NICE THINGS COME TOGETHER,
SUMMER TIME IS ROSE TIME
FAIR AND GOLDEN WEATHER
AUTUMN TIME IS FROST TIME
FOREST TREES A-FLAMING
WINTER TIME IS BLEAK TIME
ICE AND SNOW A-REIGNING.

Would you HAVE IT ALL?
WAYS BE ROSE AND DAISY TIME
ALWAYS IN YOUR DEAR HOME
NEST HAVE THE BRIGHT SUNSHINE
BUY THE SOAP THAT'S NAMED BELOW
AND FIND WITHOUT A DOUBT
DAISY TIME AND ROSE TIME WITHIN IF NOT WITHOUT.
FOR ALL SEASONS SANTA CLAUS SOAP

Made by N. K. FAIRBANK & CO., CHICAGO, ILL.

No Chemicals.

W. BAKER & CO.'S
Breakfast Cocoa

Is absolutely pure

and it is soluble.

To increase the solubility of the powdered cocoa, various expedients are employed, most of them being based upon the action of some alkali, potash, soda or even ammonia. Cocoa which has been prepared by one of these chemical processes can usually be recognized at once by the distinct alkaline reaction of the infusion in water.

W. Baker & Co.'s Breakfast Cocoa

is manufactured from the first stage to the last by perfect mechanical processes, no chemical being used in its preparation. By one of the most ingenious of these mechanical processes the greatest degree of fineness is secured without the sacrifice of the attractive and beautiful red color which is characteristic of an absolutely pure and natural cocoa.

W. Baker & Co., Dorchester, Mass.

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W. Baker & Co., Dorchester, Mass.

GROCERIES.

THE SIXTH SUCCESS.
(CONTINUED FROM FOURTH PAGE.)

The English surpass us only slightly in the body of their goods; but why shouldn't they? They have potted since before the flood, and only in the last century did they succeed in making a body that was durable and would not croze. Now there are but two or three makers whose goods can be thoroughly relied upon in this particular, prominent among whom are Johnson Bros., who have the most dash and have the most modern ideas of any of the English potters.

The English have almost potted for centuries, whereas we have potted for years, and to-day we are pushing them to their utmost. We have some little difficulties to overcome which, when accomplished, will enable us to lead the world. The best shapes the English market affords to-day are of American origin.

The French will long continue to lead the world in their delightful shapes and happy combinations of soft and beautiful colors.

The Germans do not seem to keep in the swim, except in cheap goods, which no one cares to purloin from them. Their works of art, such as Dresden, Berlin and Vienna, are the same as before, and no apparent progress is made.

I am happy to be able to say that we are indebted to our American sisters for some beautiful decorations. Should they progress as fast in the next ten years as they have the last five, our French brothers and sisters will be compelled to quicken their pace, if they would maintain the lead.

Our business is undoubtedly one with a great future. Our people are daily becoming educated to the use of better wares and we should be proud of the fact that we have made an industry that will supply work for thousands of skilled hands and thus keep the wolf from their doors.

Albert C. Antrim, who was the first man to carry a grip sack out of Grand Rapids, related some of his experiences as "The Pioneer Traveler," as follows:

Many years ago I packed a grip. It was not a \$15 aligator skin, with a door handle, silver plated corners and a door plate on which to engrave your name. It was of oil cloth, about one and one-half yards square, and in the absence of an embossed leather shawl strap, I used a strong cord to grip it.

In that I carried cigars made by Mohl. Not cast in moulds as they are at the present time. Understand, they were hand made by Edward Mohl, Sr., of Grand Rapids, about twenty-nine years ago. He was the first cigar maker in Grand Rapids.

Besides carrying cigars, I carried an immense amount of wall eyed importance and a chunk of expectation as large as a Kansas straw stack. I also carried a veneered cheek, which usually characterizes the young man on his first trip out. I started out with enough of that class of make up to convulse a great commercial center.

For my first customer I picked what I supposed would be a soft snap and opened up my goods. He asked me strange questions; spoke of Sumatra, Java, Rio Janeiro, Hong Kong and even Kalamazoo, and poured out such a volume of cigar box English that I was lead to believe he had a full furniture car load of experience and information to give away. I forgot the little piece I had learned by heart.

He paralyzed me. I was rattled and finally confessed it was my first day out and that he was the first man I had offered the goods to. In a kind, fatherly way he took me under his wing and taught me more in a few hours than I would have learned in two weeks on the road. Now, a word of advice to the young (and the old can take it as well, as it is gratis) who contemplate taking a line they are not posted on: Go to some old dealer and seek information and if he fails you, read Stowe's Maxims. They are cold facts and will keep without embalming.

Mr. Toastmaster, permit me to digress. Before me are many familiar faces and some of them have pulled in the drummer's harness twenty years. I am glad to see them so well preserved and suppose their good habits account for it—first, the Majestic J. H. McIntyre; our urbane President, Max. Mills; handsome Geo. Seymour; crazy Jas. Bradford; happy Geo. Owen; A. B. Cole, the rustler; and the drummer's friend, Stowe of THE TRADESMAN; also many others I would like to mention, but time flies and to close, I wish to impress this fact on your minds—from this date to the last day of December, Alabastine will be 40 per cent., 60 days, 2 per cent., cash 10 days.

The quartette from the Schubert Club then rendered an excellent selection, when W. H. Herick responded to "The Dining Room Girl," D. G. Crotty to "The Sawdust City" and Geo. H. Escott to "Flour and Feed." All the responses were happy and well received. Hi, Robinson, in excellent voice, paid his respects to "The Country Tavern," as follows:

To me has been assigned the happy, as well as the unhappy, task of responding to the toast, "The Country Tavern." I say happy, because the thought of making this response has carried me back to scenes and occurrences nearly forgotten in my busy life as a commercial traveler that are peculiarly pleasant, in which the country tavern cuts an important figure. After finishing a long, hard day's work, with its long drives after mustang ponies; slow freight trains; and the usual category of mud, dust, cold, heat, rain, hail, snow, slush; cranky customers with short cash accounts and long wind—after all these have been met, seen and conquered, with tired legs, tongue and nerve all gone, we turn to the country tavern—our home—the one green spot in our desert life. We know we are welcome, same being stimulated by the vision of \$1.50 in the morning without any rebates or cash discounts; but we sigh for the kindly smile of the good woman who presides over the destinies

of the traveler, and the musical voice of Clara, the bright girl who is monarch of the little coop, dignified by the name of dining room, as she warbles, "We have beef in four ways, rare and well done, tender and tough; tea, coffee or iced tea." These are reminiscences never to be forgotten by the boys—and never would be forgiven by their wives, if the interest taken in female attachments of taverns could be more thoroughly understood. These are a few of the pleasant memories.

The unhappy side presents another set of problems, more difficult to solve than it was for Steve Sears to do his celebrated advertising double-trapeze act from Morris' balloon on the glorious Fourth. How many of you who have been on the road for a number of years have forgotten the soup joint we used to stop at. Let us commence at the corner, known as the office, with its dirty, tobacco-stained floors; its cob-webbed walls; its freckled windows, through which the blessed sun never shone; that dismal failure, dubbed the wash room, with its old milk crock to wash in; stinking water from a tarred rod, dipped from an old tobacco pail with an antiquated tomato can; a can of soft soap, a towel made of sea grass; with old harness, horse blankets and robes spread out to dry; two or three dogs to soak up the heat of a green wood fire; half a dozen croakers feeding you rank chestnuts about '49, '76 and what they knew about the last war; and the register, the dear old register—whose smutty pages are so eagerly scanned to see who has been there first—and here you have a picture of the first chapter of a country tavern. If you think I have exaggerated the picture, ask Charley Robinson, John McIntyre Joe Reed, or the venerable peddler, Jennings, who has had more experience than any of us.

We now come to the culinary department, with its important adjunct, the dining room. We are not supposed to know anything about the complicated machinery run by the cook, but the hash room, with its tables covered with oil-cloth, iron handled knives and forks; its sour milk and leathery pancakes; tough beefsteak; woolly mutton; stinking mackerel; old back number chickens; pork and liver, with a dash of molasses gravy and coffee spread around on the cloth, with flies, flies, beautiful flies, everywhere. The little nine year old girl rattles off the bill of fare, "Beefsteak, porksteak and Clam Lake fritters." Of course, you order fritters, and, of course, she will say, "The fritters are all out." Everything is star. You go out and wonder when the time is coming for you to become a member of the firm. The woman of the house watches you through a crack in the kitchen door. She makes fun at your bald head, whiskers, necktie, your height, color and thickness, and wonders if you are married.

It is now bed time. With a desperate feeling, and a blood-curdling, Sullivan-Kilrain-Richard-K-Fox-catch-can smile, you meekly follow mine host to the regions above. You undress in the hall and slip in sideways; the room isn't big enough to turn around in; once in, you take an inventory. Can I ever forget the corn husk mattress, whose surface has so many times made such a deep impression in my nice, plump, fat anatomy that I have often taken the lines for the map of Ireland? The dirty sheets? the pillows you pull out of your ears in the morning with a corkscrew? You hang your clothes on the floor, covered with a 12 cent hemp carpet. There is no lock on the door and you set your foot against it. You wash in water so thick a fish couldn't swim in it. You look at yourself in a 35 cent looking-glass, hung up sideways. You roast, you freeze, you fight bed bugs, fleas and mosquitoes. You come down in the morning and pay \$2 a day and, with murder in your heart, you wonder if it would be as hard to lick that landlord as it is John L. Sullivan.

Thanks to a kind Providence, and the spirit of progression, these things are changed, and it is possible to stop where the country tavern has given way to the commodious hotel; and when we compare the picture we have drawn with friend Barney's famous Occidental, their house we all enjoy so much, with its army of neat, intelligent, kind, obliging and attentive girls, it is a departure from the past we all appreciate; and I am sure I echo the sentiments of you all when I say, *Vive la Occidental!*

Len. Remington then came in for his share of applause by a rendition of the poem, "The Drummer to His Grip," which THE TRADESMAN will reprint next week.

After another selection by the quartette, Thos. Macleod presented the claims of the Michigan Commercial Travelers' Association; A. B. Cole depicted the woes of "The Kicker;" John McIntyre presented what he pleased to call an allegory in lieu of an address on "The Wag";

Perhaps I can better illustrate his wags by relating a short allegory. There lived in the eastern part of this State a good old farmer who had three sons, L. Max, Adolphus B. and George E.—all nice boys. One day, when in Detroit, the old gentleman met an old acquaintance who asked after the welfare of the boys. "Well," said the father, "the oldest one is L. Max. He is doing middlin' well, considerin'." He is a Free Methodist preacher and manages to jest about eat up his wages. I notice that his knees and elbows get pretty shiny before he can scrape enough together to get a new suit. Guess if it was not for donations, he would have tough sledding. The second one, Adolphus B., has a store down to the corners. He has a tip top trade, but the profits are so small that he doesn't seem to get ahead any. To tell you the truth, he is darn glad to have mother and I send down a bushel of potatoes and a loaf of home-made brown bread once in a while. But the youngest one, George F., that little saved-off, red-headed wag, went down to Detroit and hired out to a wholesale store where they sell overalls, galluses, shirts and such truck, and is doing bully, better than any on 'em—in fact, has money out at interest, an' you can bet he lives high, has pie, cake and sass on his table every day in the year."

E. A. Stowe began a response to "The Press," but cut it short on account of the lateness of the hour; Chas. F. McLain told what he and his friends knew about "The Ladies;" and Leo. A. Caro expressed the sentiments of the fraternity regarding "The Occidental."

Three cheers were then given the Messrs. Barney, when the tables were deserted for the dock, where the Van Raalte was boarded for Interlake Park, where the party was warmly welcomed by Manager Whitney. After a brief inspection of the grounds, dancing was begun in the pavilion, while Fred Shriver and Cass Van Leuven chose sides for a match game in the ball park. Darkness closed in on the game at the end of the third inning, when the score stood 6 to 5 in favor of Shriver's nine. Dancing was continued until about 8 o'clock, when the Van Raalte reconveyed the party to the third street dock and the train was boarded for home. The return trip was made without special incident, Grand Rapids being reached about 10 o'clock.

So far as THE TRADESMAN'S information goes, no event of an unpleasant nature occurred to mar the pleasure of the

occasion, all uniting in pronouncing the picnic a most unqualified success.

THE FINANCIAL SHOWING.
According to custom, Treasurer Seymour renders a financial report of the picnic, as follows:

RECEIPTS.	
From sale of tickets.....	\$185.00
Collection on train.....	57.00
Total receipts.....	\$242.00
DISBURSEMENTS.	
Paid for special train.....	\$134.25
Printing and badges.....	16.62
Postage.....	4.05
Use of boat.....	50.00
Paid for band.....	56.00
Total.....	\$360.92
RECAPITULATION.	
Receipts.....	\$242.00
Disbursements.....	360.92
Balance on hand.....	\$ 11.08

The Grocery Market.
Raw sugars sustained a decline in the European market last week, but reacted on Monday, so that no change has occurred in the market for refined. Rio coffees have advanced from 16 to 17 1/2 c. in fair cargoes. Canned peaches have advanced 20c per doz. Scaled herring are out of market and are likely to be very scarce for some time to come.

Irving F. Clapp,
GROCER.
17 Locust Street.

Shipper of Fruits, Butter, Eggs, and Vegetables.

Allegan, Mich., 4/12/1889
New J. M. Clark & Son
Grand Rapids, Mich.
Dents.
I have drawn your
sample of Soap with
Eight other houses from
Chicago Grand Rapids, Cleveland
& New York and find in
your samples the best
values, please send me
therefor the following order
Irving F. Clapp.
3 half chest #30, 1 box Cond Japan
2 " " #12/9 " " "
8 " " #12/9 " " "
5 " " #12/19 " " "
3 " " #11 " " "
3 " " Dust #10 " " "

Lemon & Peters,
WHOLESALE
GROCERS.
SOLE AGENTS FOR
Lautz Bros. & Co.'s Soaps,
Niagara Starch,
Amboy Cheese.
GRAND RAPIDS.

PRODUCE MARKET.

Apples—Green, \$3 per bu.
Apricots—California, \$1.50 per crate.
Beans—Dry stock is scarce, but there is scarcely any demand. Jobbers pay \$1.75 per bu and hold at \$2.25 per bu.
Beets—35c per doz.
Blackberries—\$3 per bu.
Butter—Dairy stock is a drug in the market, there being facilities for handling the staple begging for opportunities to store their stocks. Cold storage operators are finding no difficulty in getting all they want at 10c to 12c, while creamery is in plentiful supply at 15c to 16c.
Cabbages—Southern Illinois stock is in plentiful supply at \$1.75 per crate.
Canned peaches—Allegan county makers fill their stock at 8c, while jobbers hold at 8 1/2 c.
Cherries—\$2 per bu.
Cider—10c per gal.
Cooperage—Pork barrels, \$1.25; produce barrels \$1.50.
Cucumbers—40c per doz.
Dried Apples—Commission men hold sun-dried at 32 1/2 c and evaporated at 5 1/2 c per lb.
Eggs—Jobbers pay 12c and hold at 13c.
Field Seeds—Clover, mammoth, \$5. per bu.; medium, \$4.85. Timothy, \$1.85 per bu.
Goocherberries—\$1 per crate of 16 lbs.
Green Beans—String, \$1.50 per bu.; wax, \$1.75 per bu.
Green Onions—120 lbs per doz. bunches.
Honey—In small demand. Clean comb commands 15c to 16c per lb.
Onions—Southern, \$2.50 per bbl.
Peas—Green, 50c per bu.
Peas—1 1/2 c per lb.
Pop Corn—2 1/2 c per lb.
Pumpkins—New Southern stock, 40c to 45c per bu.
Radishes—100 lbs per doz. bunches.
Raspberries—\$1 per crate of 30 lbs.
Raspberries—\$3.50 per bu., but declining daily.

PROVISIONS

The Grand Rapids Packing and Provision Co. quotes as follows:
PORK IN BARRELS.
Mess, new, 12 1/2 c.
Short cut, 12 1/2 c.
Extra clear pig, short cut, 13 1/2 c.
Extra clear, heavy, 13 1/2 c.
Clear, fat back, 13 1/2 c.
Boston clear, short cut, 13 1/2 c.
Clear back, short cut, 13 1/2 c.
Standard clear, short cut, best, 13 1/2 c.
SMOKED MEATS—CANNED OR PLAIN.
Hams, average 30 lbs., 11 1/2 c.
" 12 to 14 lbs., 12 1/2 c.
" picnic, 12 1/2 c.
" best bones, 12 1/2 c.
Shoulders, 7 1/2 c.
Breakfast Bacon, boneless, 10 1/2 c.
Dried Beef, extra, 9 1/2 c.
" ham prices, 9 1/2 c.
Long Clogs, heavy, 6 1/2 c.
Briquets, medium, 6 1/2 c.
" light, 6 1/2 c.
LARD—Kettle Rendered.
Tubs, 5 1/2 c.
50 lb. Tubs, 5 1/2 c.
LARD—Refined.
Tubs, 6 1/2 c.
50 lb. Tubs, 6 1/2 c.
30 and 50 lb. Tubs, 6 1/2 c.
3 lb. Pails, 20 in a case, 10 1/2 c.
5 lb. Pails, 12 in a case, 10 1/2 c.
10 lb. Pails, 6 in a case, 10 1/2 c.
30 lb. Pails, 4 in a case, 10 1/2 c.
50 lb. Cans, 10 1/2 c.
BEEF IN BARRELS.
Extra Mess, warranted 200 lbs, 7 1/2 c.
Extra Mess, Chicago packing, 7 1/2 c.
Plate, 7 1/2 c.
Extra Plate, 7 1/2 c.
Boneless, rump butts, 9 1/2 c.
SAUSAGE—Fresh and Smoked.
Pork Sausage, 12 1/2 c.
Hank Sausage, 12 1/2 c.
Frankfort Sausage, 12 1/2 c.
Hank Sausage, 12 1/2 c.
Bologna, straight, 12 1/2 c.
Bologna, thick, 12 1/2 c.
Head Cheese, 12 1/2 c.
FISH FEET.
In half barrels, 3 1/2 c.
In quarter barrels, 1 7/2 c.
In kits, 85 c.
TRIPE.
In half barrels, 3 1/2 c.
In quarter barrels, 1 7/2 c.
In kits, 85 c.
FRESH MEATS.
Swift and Company quote as follows:
Beef, carcass, 5 @ 6 1/2 c.
" hind quarters, 5 @ 6 1/2 c.
" fore, 6 @ 6 1/2 c.
Hogs, 6 @ 7 1/2 c.
Pork loins, 6 @ 7 1/2 c.
Pork shoulders, 6 @ 7 1/2 c.
Bologna, 6 @ 7 1/2 c.
Sausage, blood or head, 6 @ 7 1/2 c.
" liver, 6 @ 7 1/2 c.
" Frankfort, 6 @ 7 1/2 c.
Mutton, 6 @ 7 1/2 c.
OYSTERS and FISH.
F. J. Dettenthaler quotes as follows:
FRESH FISH.
Whitefish, 6 @ 7 1/2 c.
Trout, 6 @ 7 1/2 c.
Halibut, 6 @ 7 1/2 c.
Frogs' legs, per doz., 10 @ 50 c.
CANDIES, FRUITS and NUTS.
Putnam & Brooks quote as follows:
STICK.
Standard, 25 lb. boxes, 11 1/2 c.
Twist, 25 lb. boxes, 11 1/2 c.
Cut Loaf, 25 lb. boxes, 11 1/2 c.
MIXED.
Royal, 25 lb. pails, 10 1/2 c.
Extra, 25 lb. pails, 10 1/2 c.
Cream, 25 lb. pails, 10 1/2 c.
Cut Loaf, 25 lb. cases, 10 1/2 c.
Broken, 40 lb. Bask., 10 1/2 c.
" 30 lb. Bask., 10 1/2 c.
FACED—In 5 lb. boxes.
Lemon Drops, 13 1/2 c.
Sour Drops, 13 1/2 c.
Peppermint Drops, 13 1/2 c.
Chocolate Drops, 13 1/2 c.
H. M. Chocolate Drops, 13 1/2 c.
Gum Drops, 13 1/2 c.
Licorice Drops, 13 1/2 c.
A. B. Licorice Drops, 13 1/2 c.
Lozenges, plain, 13 1/2 c.
Imperial, 13 1/2 c.
Mottos, 13 1/2 c.
Cream Bar, 13 1/2 c.
Caramels, 10 @ 20 c.
Hand Made Creams, 13 1/2 c.
Plain Creams, 13 1/2 c.
Decorated Creams, 13 1/2 c.
String Rods, 13 1/2 c.
Burnt Almonds, 13 1/2 c.
Wintergreen Berries, 13 1/2 c.
FANCY—In bulk.
Lozenges, plain, in pails, 13 1/2 c.
" printed, in pails, 13 1/2 c.
" in bbls., 13 1/2 c.
Chocolate Drops, in pails, 13 1/2 c.
" in bbls., 13 1/2 c.
Moss Drops, in pails, 13 1/2 c.
" in bbls., 13 1/2 c.
Sour Drops, in pails, 13 1/2 c.
Imperial, in pails, 13 1/2 c.
" in bbls., 13 1/2 c.
FRUITS.
Oranges, fancy Rodi, 5 @ 50 c.
" Messina 200's, 5 @ 50 c.
" 300's, 5 @ 50 c.
Lemons, choice, 5 @ 50 c.
" fancy, 5 @ 50 c.
Figs, layers, new, 5 @ 50 c.
" Bage, 30 lb., 5 @ 50 c.
Dates, fruits, 50 lb., 5 @ 50 c.
" Fard, 10 lb. box, 5 @ 50 c.
" 50 lb., 5 @ 50 c.
" Persian, 50 lb. box, 5 @ 50 c.
Bananas, 5 @ 50 c.
NUTS.
Almonds, Tarragona, 10 @ 14 1/2 c.
" Ivaca, 10 @ 14 1/2 c.
" California, 10 @ 14 1/2 c.
Brazil, 10 @ 14 1/2 c.
Filberts, Sicily, 10 @ 14 1/2 c.
Walnuts, 10 @ 14 1/2 c.
" French, 10 @ 14 1/2 c.
Pecans, Texas, H. P., 10 @ 14 1/2 c.
Cocoanuts, per 100, 4 @ 25 c.
Chestnuts, 10 @ 14 1/2 c.
PEANUTS.
Peanocks, 2 @ 25 c.
Star, 2 @ 25 c.
Horse, 2 @ 25 c.

Wholesale Price Current.

The quotations given below are such as are ordinarily offered cash buyers who pay promptly and buy in full packages.

BAKING POWDER.	
ROYAL	100 CANS..... 95
"	50 CANS..... 1.40
"	25 CANS..... 1.90
"	10 CANS..... 2.80
"	5 CANS..... 4.95
"	2 1/2 CANS..... 11.75
"	1 1/2 CANS..... 17.75
"	3/4 CANS..... 22.20
DRIED FRUITS—Domestic.	
Apples, sun-dried.....	3 @ 3 1/2
Apricots, evaporated.....	14 @ 15
Blackberries.....	12 @ 15
Peaches.....	12 @ 15
Plums.....	12 @ 15
Raspberries.....	12 @ 15
DRIED FRUITS—Foreign.	
Apples, sun-dried.....	3 @ 3 1/2
Apricots, evaporated.....	14 @ 15
Blackberries.....	12 @ 15
Peaches.....	12 @ 15
Plums.....	12 @ 15
Raspberries.....	12 @ 15
DRIED FRUITS—Canned.	
Apples, sun-dried.....	3 @ 3 1/2
Apricots, evaporated.....	14 @ 15
Blackberries.....	12 @ 15
Peaches.....	12 @ 15
Plums.....	12 @ 15
Raspberries.....	12 @ 15
DRIED FRUITS—Raisins.	
Apples, sun-dried.....	3 @ 3 1/2
Apricots, evaporated.....	14 @ 15
Blackberries.....	12 @ 15
Peaches.....	12 @ 15
Plums.....	12 @ 15
Raspberries.....	12 @ 15
DRIED FRUITS—Figs.	
Apples, sun-dried.....	3 @ 3 1/2
Apricots, evaporated.....	14 @ 15
Blackberries.....	12 @ 15
Peaches.....	12 @ 15
Plums.....	12 @ 15
Raspberries.....	12 @ 15
DRIED FRUITS—Peaches.	
Apples, sun-dried.....	3 @ 3 1/2
Apricots, evaporated.....	14 @ 15
Blackberries.....	12 @ 15
Peaches.....	12 @ 15
Plums.....	12 @ 15
Raspberries.....	12 @ 15
DRIED FRUITS—Pears.	
Apples, sun-dried.....	3 @ 3 1/2
Apricots, evaporated.....	14 @ 15
Blackberries.....	12 @ 15
Peaches.....	12 @ 15
Plums.....	12 @ 15
Raspberries.....	12 @ 15
DRIED FRUITS—Pineapples.	
Apples, sun-dried.....	3 @ 3 1/2
Apricots, evaporated.....	14 @ 15
Blackberries.....	12 @ 15
Peaches.....	12 @ 15
Plums.....	12 @ 15
Raspberries.....	12 @ 15
DRIED FRUITS—Raisins.	
Apples, sun-dried.....	3 @ 3 1/2
Apricots, evaporated.....	14 @ 15
Blackberries.....	12 @ 15
Peaches.....	12 @ 15
Plums.....	12 @ 15
Raspberries.....	12 @ 15
DRIED FRUITS—Figs.	
Apples, sun-dried.....	3 @ 3 1/2
Apricots, evaporated.....	14 @ 15
Blackberries.....	12 @ 15
Peaches.....	12 @ 15
Plums.....	12 @ 15
Raspberries.....	12 @ 15
DRIED FRUITS—Peaches.	
Apples, sun-dried.....	3 @ 3 1/2
Apricots, evaporated.....	14 @ 15
Blackberries.....	12 @ 15
Peaches.....	12 @ 15
Plums.....	12 @ 15
Raspberries.....	12 @ 15
DRIED FRUITS—Pears.	
Apples, sun-dried.....	3 @ 3 1/2
Apricots, evaporated.....	14 @ 15
Blackberries.....	12 @ 15
Peaches.....	12 @ 15
Plums.....	12 @ 15
Raspberries.....	12 @ 15
DRIED FRUITS—Pineapples.	
Apples, sun-dried.....	3 @ 3 1/2
Apricots, evaporated.....	14 @ 15
Blackberries.....	12 @ 15
Peaches.....	12 @ 15
Plums.....	12 @ 15
Raspberries.....	12 @ 15
DRIED FRUITS—Raisins.	
Apples, sun-dried.....	3 @ 3 1/2
Apricots, evaporated.....	14 @ 15
Blackberries.....	12 @ 15
Peaches.....	12 @ 15
Plums.....	12 @ 15
Raspberries.....	12 @ 15
DRIED FRUITS—Figs.	
Apples, sun-dried.....	3 @ 3 1/2
Apricots, evaporated.....	14 @ 15
Blackberries.....	12 @ 15
Peaches.....	12 @ 15
Plums.....	12 @ 15
Raspberries.....	12 @ 15
DRIED FRUITS—Peaches.	
Apples, sun-dried.....	3 @ 3 1/2
Apricots, evaporated.....	14 @ 15
Blackberries.....	12 @ 15
Peaches.....	12 @ 15
Plums.....	12 @ 15
Raspberries.....	12 @ 15
DRIED FRUITS—Pears.	
Apples, sun-dried.....	3 @ 3 1/2
Apricots, evaporated.....	14 @ 15
Blackberries.....	12 @ 15
Peaches.....	12 @ 15
Plums.....	12 @ 15
Raspberries.....	12 @ 15
DRIED FRUITS—Pineapples.	
Apples, sun-dried.....	3 @ 3 1/2
Apricots, evaporated.....	14 @ 15
Blackberries.....	12 @ 15
Peaches.....	12 @ 15
Plums.....	12 @ 15
Raspberries.....	12 @ 15
DRIED FRUITS—Raisins.	
Apples, sun-dried.....	3 @ 3 1/2
Apricots, evaporated.....	14 @ 15
Blackberries.....	12 @ 15
Peaches.....	12 @ 15
Plums.....	12 @ 15
Raspberries.....	12

MUST BE MODERATE.

License Fees for Peddlers Must Not Be Excessive.

The Supreme Court of this State has almost invariably sustained the prosecution of peddlers for neglecting to obtain the proper licenses, whenever the fees required were not so excessive as to be prohibitive, a case in point being the celebrated Coldwater decision, which has twice appeared in these columns. Whenever a municipality has put the license fee so high that the regulation of the peddler has been lost sight of, however, the Supreme Court has frequently taken the opposite ground. The latest instance of the latter is shown in a case taken to that tribunal from Allegan county, the opinion of the court being as follows:

It is alleged in the petition for mandamus that one Charles Schermerhorn, of said village of Allegan, did, on the 26th day of January, 1889, "go about from place to place and from street to street selling fresh meat of beef and swine in pieces and quantities less than a quarter of such animals, on the public streets in said village, contrary to the provision of said by-law No. 16."

On the 26th day of February the relator, as President of said village, made a complaint in writing and on oath before Fayette S. Day, the respondent, a justice of the peace in and for the township of Allegan, in which township the said village is situated, praying for the issuing of a warrant by said justice for the arrest of said Schermerhorn for violating said by-law; that the charter of the village requires all prosecutions for violations of the ordinances and by-laws of said village to be brought before some justice of the peace for the said township of Allegan, and authorizes such justice to issue a warrant for the arrest and apprehension of any offender against said by-laws, and it is further claimed that there is no other method of enforcing the provisions of said by-law No. 16 except by complaint and warrant.

The said justice of the peace refused to entertain said complaint, and refused to issue a warrant. The writ of mandamus is asked to compel the said Fayette S. Day to entertain the complaint against said Schermerhorn for the violation of said by-law, and to issue his warrant for the arrest and apprehension of said Schermerhorn, that he may be apprehended and held to answer said complaint and further dealt with in relation to the same as law and justice may require.

The respondent makes answer to the order to show cause, heretofore issued by this court, in which he admits that relator is President of the village of Allegan, and authorized to see that its ordinances and by-laws are enforced, and that the by-law in question was adopted by the President and trustees of said village, but alleges that said by-law was never published in any newspaper printed and circulating in said village of Allegan, as required by the charter of the said village. Admits that relator made complaint as stated in petition. Admits that he refused to entertain said complaint. Avers that he so refused because he believed and still believes that said by-law is illegal and void because the President and Board of Trustees had no power or authority under the charter of the village of Allegan to pass said by-law, and that said by-law is void because it is unreasonable and in restraint of trade, and that the only object and effect of said by-law No. 16 is to restrain certain persons from selling fresh meats in quantities less than one-quarter of an animal, so as to protect those selling at retail in their shops. He also submits that the by-law is void because not published according to law, as heretofore stated. He further answers that there has never been any public market fixed or established in said village, and no rule, ordinance, regulation or by-law has ever been adopted or passed by the Board of Trustees establishing or regulating a market or markets in said village, and submits that said by-law No. 16 does not provide for regulating or licensing "hawkers, hucksters or peddlers" under the power given in the charter of said village, and that its effect is to discriminate unjustly in favor of a certain class of persons in the business of selling fresh meats and against other persons in the same business, and that said by-law provides for an unjust tax and not for a license.

We do not consider it necessary to determine whether the by-law was properly published under the law.

It is claimed by counsel for the relator that this by-law No. 16 is within the powers granted to the President and Board of Trustees of the village of Allegan, under its charter, and such council places it as a by-law regulating and licensing peddlers; that sec. 2 subdivision 10, art. 6, of the charter, authorizes them to license and regulate "hawkers, hucksters, and peddlers within the limits of said village, and to require the payment of reasonable license fees."

By an examination of the ordinances and by-laws of the village of Allegan it appears that the subject of licenses is treated under by-laws No. 11 and 19. No. 11 being entirely devoted to auctioneers. But the amount of license fees, and the regulations relative to "hawkers, hucksters, and peddlers" are found entirely within by-law No. 19. Peddlers and hawkers of any article except fruit, food, or feed are charged a license of \$5 per day; stand licenses are placed at \$1 per day. No license is anywhere required for, or any tax placed upon, the sale of food except in the quantities on the street as mentioned and prescribed in by-law No. 16.

We do not think this by-law can be sustained as a regulation of hawkers or peddlers, as it is evident it was not so intended by its framers. Indeed, it appears to be open to the charge of the respondent that it was passed in the interest of the persons in said village engaged in selling fresh meats in shops, and in restraint of trade. It is quite common in these latter days for certain classes of citizens, those engaged in this

or that business, to appeal to the government, national, state, or municipal, to aid them by legislation against another class of citizens engaged in the same business but in another way. This class legislation, when indulged in, seldom benefits the general public, but nearly always aids the few, for whose benefit it is enacted, not only at the expense of the few against whom it is ostensibly directed, but also at the expense and to the detriment of the many, for whose benefit all legislation should be, in a republican form of government, framed and devised. This kind of legislation should receive no encouragement at the hands of the courts, and only upheld when it is strictly within the legitimate power of congress, or the state or municipal legislatures.

In the present case the argument is strenuously made that the village has the right to regulate the selling of fresh meat under the authority of subdivision 10, and that such regulation is not in restraint of trade; that the imposition of the \$10 monthly is not a tax but a license; that it is not in restraint of trade, and that the license fee is not unreasonable. The counsel for relator cites a large number of cases in support of his position.

It is conceded that no public market has ever been established in the village and that there have never been any market regulations, and it is not pretended that by-law No. 16 was intended as a market regulation. It is not passed under any authority to regulate the use of the public streets, nor yet can it be said to be an exercise of the police power in the interest of the public health. It does not prohibit the sale of fresh meats in the streets in quantities above the quarter of an animal, and has no reference whatever to the character or condition of the meat sold.

It must be sustained, if it can be sustained, under the 10th subdivision of sec. 2 of the charter heretofore quoted, and the counsel for relator substantially admits this in his argument.

A sufficient answer to his plea would be that it manifestly was not intended as an exercise of power under this subdivision. It is evident that it was simply an exercise of arbitrary and unauthorized class legislation for the benefit of a few shop-keepers, and an unjust discrimination against those who desired to sell from carts or wagons about the village.

It is difficult to perceive how such a law could be of public benefit. Its tendency would be, if enforced, to increase the price of fresh meat to the consumer, while it could serve no useful or beneficial purpose as an offset to this increased cost of an article of daily and necessary food.

In almost every case cited by the relator's counsel to sustain this by-law, there was a public market in the village or city, and such a by-law was adjudged valid upon the ground that it was a market regulation.

But in the present case there is no market established in Allegan, and consequently, no market regulations. The business engaged in by Schermerhorn is an innocent and useful one, and sanctioned by the general laws of this State. And if it be conceded that the village authorities under the charter have a right to exact a license fee, as a compensation for the expense of the supervision of the trade, yet the fee proposed to be exacted by by-law No. 16, to-wit: \$10 per month is excessive and unreasonable, and therefore void.

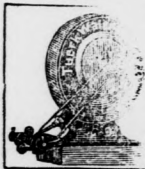
Nor can it be sustained under any claim of the exercise of the police power, for the benefit of the public health, or in the preservation of good order in the community. And there is no showing anywhere in the record that the by-law was passed for the benefit of the health of the people of the village or in the maintenance of good order. And it is not easy to see how the business of selling meat, as carried on by Schermerhorn, would be any more prejudicial either to the health or good order of the community than if he was selling in a butcher shop. Nor would the exaction of such a license or tax as the one prescribed in this case be the proper method of police regulation in case either the public health or order was liable to be imperiled by this method of selling fresh meat. The control or regulation of the business to guard against either the danger to the public health or good order of the community, would, if of any benefit, have to be exercised in other ways than by the imposition of a license fee or tax upon all dealers from carts or wagons alike, without reference to anything save the business they were to engage in, and so heavy as to be in effect a penalty rather than a license.

This by-law, as before said, had its purpose, which was not in the direction of a police regulation, but in the restraint of trade. The law will not allow the right of property or business to be invaded under the guise of a police regulation for the benefit of the public health or good order, when it is manifest that such is not the object or purpose of the enactment or by-law.

The by-law in question here in effect gives the right to sell fresh meat to a few in exclusion of all others. It would tend to greatly enhance the price of a necessary article of food and to compel a loss of time by forcing all the people of Allegan to resort to the butcher shops to procure their daily supply. If all fresh meats may thus be controlled in their sale, all kinds of meats, breadstuffs, vegetables and fruits may be brought under the same restriction. If this may be done, the business of selling food would fall into the hands of the few and all competition outside of the shops and stores would be destroyed and the people oppressed. Such a by-law is not reasonable and, in this case, the license fee or tax, whichever you may call it, is so extortionate as to make it almost prohibitory.

The writ must be denied, with costs against the relator.

Sherwood, C. J., did not sit. The other justices concurred.



HYDRAULIC ELEVATORS
Water Motors and Specialties
Send for New Catalogue,
Tuerk Hydraulic Power Co.
NEW YORK: CHICAGO:
12 Cortland St. 39 Dearborn St.

HARDWOOD LUMBER.

The furniture factories here pay as follows for dry stock, measured merchantable, mill culls out:

Basswood, log-run	13 00/15 00
Birch, log-run	15 00/16 00
Birch, Nos. 1 and 2	22 00
Black Ash, log-run	14 00/16 00
Cherry, log-run	35 00/40 00
Cherry, Nos. 1 and 2	60 00/65 00
Cherry, Cull	12 00
Maple, log-run	12 00/13 00
Maple, soft, log-run	11 00/13 00
Maple, Nos. 1 and 2	20 00
Maple, clear, flooring	25 00
Maple, white, selected	25 00
Red Oak, log-run	30 00/32 00
Red Oak, Nos. 1 and 2	30 00/32 00
Red Oak, 1/4 sawed, 6 inch and up	38 00/40 00
Red Oak, 1/4 sawed, regular	30 00/32 00
Red Oak, No. 1, step plank	25 00
Walnut, log-run	12 00/13 00
Walnut, Nos. 1 and 2	25 00
Walnuts, cull	25 00
Grey Elm, log-run	12 00/13 00
White Ash, log-run	14 00/16 00
Whiteoak, log-run	30 00/32 00
White Oak, log-run	17 00/18 00
White Oak, 1/4 sawed, Nos. 1 and 2	42 00/45 00

J. F. TROUT & CO.,

Real Estate,

5 1-2 N. DIVISION STREET,
ROOM 35, PORTER BLOCK.

Grand Rapids.

Realty is the basis of all security and the basis of security in real estate transactions is found in the knowledge and probity of those through whom they are conducted. Holding, by reason of prudence, integrity and signal ability, a position of prominence among the real estate dealers of Grand Rapids, J. F. Trout & Co., who commenced operation in May of this present year, are deserving of individual mention. The interested principals are J. F. Trout and L. Taylor, and they conduct a general real estate business in city and suburban properties, farming and timber lands, etc. They are agents for the sale of 40,000 acres of excellent pine and farming lands in southeastern Wisconsin, near Doniphan, Ripley county—a region which supplies Kansas City with fully two-thirds of the lumber used in carrying on her manufacturing enterprises, besides being one of the finest stock sections—especially for cattle and hogs—to be found anywhere in the country. Mr. Trout personally owns some 2,000 acres of fine land in that section and offers genuine bargains to purchasers, the lands having a double productive energy in the natural timber growth, besides being one of the most fertile agricultural sections of the Union. J. F. Trout's Addition to the City of Grand Rapids comprises the most desirable of residence properties in the suburbs for homes or investment. The plat is most delightfully situated, is level, high and dry, convenient to railroad and street car lines, being located Southeast of the city and only eighty rods from Oakdale Park depot, on the Grand Rapids, Lansing and Detroit Railway, which runs suburban trains on regular schedule, requiring but six to eight minutes to land you at Madison avenue, which leaves you only eighty rods from Trout's Addition. The plat contains 128 lots, is splendidly shaded with native trees, and in the center of the plat is a flowing fountain of living water. Lots are sold at from \$200 to \$875. Terms, \$50 down and balance on long time and at low rate of interest. No cash payment is required from those who build at once.

To those who desire homes or the most advantageous of investments, J. F. Trout and Co. can offer the most notable inducements, and parties will do well to consult this reliable firm. Special attention is also given to the handling of city and suburban property of all kinds and to the renting of houses.



Every merchant bearing the above ticket is WARRANTED NOT TO RIP, and, if not as represented, you are requested to return it to the merchant of whom it was purchased and receive a new garment.

STANTON, SAMPSON & CO.,
Manufacturers, Detroit, Mich.

MAGIC COFFEE ROASTER

The most practical hand Roaster in the world. Thousands in use—guaranteed satisfaction. They are simple, durable and economical. No grocer should be without one. Roasts coffee and peans to perfection.

Address for Catalogue and prices,
Robt. S. West,
48-50 Long St.,
Cleveland, Ohio.

TIME TABLES.

Grand Rapids & Indiana.

GOING NORTH.
Traverse City & Mackinaw..... Arrives. Leaves.
Traverse City & Mackinaw..... 7:30 a.m. 11:30 a.m.
Traverse City Express..... 7:00 a.m. 11:00 a.m.
Potoskey & Mackinaw..... 8:45 p.m. 10:30 p.m.
7:30 a.m. and 11:30 a.m. trains have chair cars for Potoskey and Mackinaw City.
10:30 p.m. train has sleeping car for Potoskey and Mackinaw City.

GOING SOUTH.
Cincinnati Express..... 6:25 a.m. 7:00 a.m.
Cincinnati Express..... 12:45 p.m. 1:15 p.m.
Cincinnati Express..... 5:40 p.m. 6:00 p.m.
7:00 a.m. train has parlor chair car for Cincinnati.
6:00 p.m. train has Pullman sleeper for Cincinnati.
11:30 p.m. train has Wagner sleeper for Chicago, via Kalamazoo.

Sleeping car rates—\$1.50 to Chicago, Potoskey or Mackinaw City; \$2 to Cincinnati.

Muskegon, Grand Rapids & Indiana.

Leave.
7:00 a.m. Arrives.
11:15 a.m. 12:15 p.m.
11:35 a.m. 3:45 p.m.
Leaving time at Bridge street depot 7 minutes later.
C. L. Lockwood, Gen'l Pass. Agent.

Detroit, Grand Haven & Milwaukee.

GOING WEST.
Morning Express..... 12:30 p.m. 12:35 p.m.
Through Mail Express..... 4:25 p.m. 4:30 p.m.
Night Express..... 10:40 p.m. 10:45 p.m.
Night Express..... 6:50 a.m. 7:00 a.m.
Mixed Express..... 7:30 a.m. 7:35 a.m.

GOING EAST.
Detroit Express..... 6:45 a.m. 6:50 a.m.
Through Mail Express..... 11:35 a.m. 11:40 a.m.
Evening Express..... 3:40 p.m. 3:50 p.m.
Limited Express..... 6:40 p.m. 6:50 p.m.

*Daily, Sundays excepted. *Daily.
Detroit Express has parlor car to Detroit, making direct connections for all points East, arriving in New York 10:10 a.m. next day.

Limited Express has parlor car to Detroit, making close connections for all points East, also makes direct connections at Grand Haven with special trains to New York and Philadelphia. Steamboat express has parlor car to Grand Haven, making direct connection with steamer for Milwaukee and Chicago.

Through tickets and sleeping car berths secured at D. G. H. & M. R. Y. Office, Grand Rapids, Mich.

JAS. CAMPBELL, City Passenger Agent.

Toledo, Ann Arbor & Northern.

For Toledo and all points South and East, take the Toledo, Ann Arbor & North Michigan Railway from Orosco Junction. See connections at above point with trains of D. G. H. & M., and connections at Toledo with evening trains for Cleveland, Buffalo, Columbus, Dayton, Cincinnati, Pittsburg, Creston, Orville and all prominent points on connecting lines.

A. J. Paisley, Gen'l Pass. Agent.

RETAIL GROCERS
HAPPY FAMILY SOAP

Do You Want a Leader?

THEN BUY A BOX OF

OF YOUR WHOLESALE GROCER.

Seventy-five Bars in a Box. Only \$2.95 per Box. 5 Boxes, 5c a Box Less. 10 Boxes, 10c a Box Less.
IT WEIGHS NEARLY A FULL POUND, AND THE BEST AND PUREST LAUNDRY SOAP IN THE MARKET FOR ALL HOUSEHOLD PURPOSES.

Five-box lots and upward delivered free of freight to any railroad station in Michigan.

LEMONS!

Our lemons are all bought at the cargo sales in New Orleans and are as free from frost or chill as in June.

PUTNAM & BROOKS.

DETROIT SOAP CO.,

Manufacturers of the following well-known brands:

QUEEN ANNE, TRUE BLUE, MOTTLER GERMAN, SUPERIOR, PHENIX, ROYAL BAR, MASCOITE, CZAR, AND OTHERS.

For quotations in single box lots, see Price Current. For quotations in larger quantities, address,
W. G. HAWKINS, Salesman for Western Michigan, LOCK BOX 173, GRAND RAPIDS.

NELSON BROS. & CO.,

Wall Paper and Window Shades,

GRAND RAPIDS, - MICH.

Nuts

We carry a large stock of Foreign and Domestic Nuts and are at all times prepared to fill orders for car lots or less at lowest prices.

Putnam & Brooks.



The Best Fitting Stocking Rubber in the Market.

Geo. H. Reeder,

Sole Agents,
Grand Rapids, - Mich.

HEAVENRICH BROS.

Wholesale Clothiers

MANUFACTURERS OF

Perfect-Fitting Tailor-Made Clothing

AT LOWEST PRICES.

138-140 Jefferson Ave., 34-36 Woodbridge St., Detroit.

MAIL ORDERS sent in care L. W. ATKINS will receive PROMPT ATTENTION.

Oranges!

We are wholesale agents for the Fancy California Mountain Seedlings and headquarters for all kinds of Messina oranges.
PUTNAM & BROOKS.

WHO URGES YOU
TO KEEPSAPOLIO?
THE PUBLIC!

By splendid and expensive advertising the manufacturers create a demand, and only ask the trade to keep the goods in stock so as to supply the orders sent to them. Without effort on the grocer's part the goods sell themselves, bring purchasers to the store, and help sell less known goods.

ANY JOBBER WILL BE GLAD TO FILL YOUR ORDERS

\$1,000 REWARD!

THE LARGEST AND BEST

CLEAR LONG HAVANA FILLED

SUMATRA WRAPPED CIGAR

SOLD FOR 5 CENTS.



Amos S. Musselman & Co.

SOLE AGENTS.

GRAND RAPIDS, MICH.



THE OLD RELIABLE

PUT UP IN

Boxes, Cans, Pails, Kegs, Half Barrels and Barrels.

Send for sample of the celebrated

Frazer Carriage Grease

The Frazer Goods Handled by the Jobbing Trade Everywhere.

CANDY!

We manufacture a full line, carry a heavy stock, and warrant our goods to be STRICTLY PURE and first class.

PUTNAM & BROOKS.

DEATH

To the Pass Book.

Such is the fate of the Pass Book System wherever it comes in contact with the

Tradesman Credit Coupon Book,

Which is now used by over 2,600 Michigan merchants.

The Tradesman Coupon is the cheapest and most modern in the market, being sold as follows:

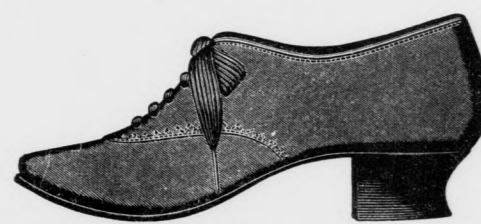
\$ 2 Coupons, per hundred.....	\$2.50	SUBJECT TO THE FOLLOWING DISCOUNTS:
\$ 5 " " " " " " " " " " " "	3.00	Orders for 200 or over..... 5 per cent.
\$10 " " " " " " " " " " " "	4.00	" " 500 " " " " " " " "
\$20 " " " " " " " " " " " "	5.00	" " 1000 " " " " " " " "

SEND IN SAMPLE ORDER AND PUT YOUR BUSINESS ON A CASH BASIS.

E. A. STOWE & BRO., Grand Rapids.

Rindge, Bertsch & Co.

Carry in stock the best line of



Women's - and - Misses' - Low - Cut - Shoes

AT THIS MARKET.

12, 14 & 16 Pearl Street, Grand Rapids, Mich.

AGENTS FOR BOSTON RUBBER CO.

Seventeen Years on the Market

With a steady increase in demand.

Jennings' Flavoring Extracts

ARE ALWAYS RELIABLE AND UNIFORM IN QUALITY AND PRICE, BEING MADE EXCLUSIVELY FROM THE FINEST FRUIT THAT GROW CANNOT BE OTHERWISE THAN THE FINEST FLAVORS PRODUCED.

Dealers will always find Jennings' Extracts saleable and profitable goods to add to their stock. Order through your Jobber or direct from

Jennings & Smith,

Grand Rapids, Mich.

SEE QUOTATIONS THIS PAPER.

HESTER & FOX,

Manufacturers' Agents for

SAW AND CRIST MILL MACHINERY,

Send for Catalogue and prices.
ATLAS ENGINE WORKS
INDIANAPOLIS, IND., U. S. A.
MANUFACTURERS OF
STEAM ENGINES & BOILERS.
Cater Engines and Boilers in Stock for immediate delivery.

Planers, Matchers, Moulders and all kinds of Wood-Working Machinery, Saws, Belting and Oils.

And Dodge's Patent Wood Split Pulley. Large stock kept on hand. Send for Sample Pulley and become convinced of their superiority.

Write for Prices. 44, 46 and 48 So. Division St., GRAND RAPIDS, MICH.