

The Michigan Tradesman.

VOL. 6.

GRAND RAPIDS, WEDNESDAY, AUGUST 14, 1889.

NO. 308.

F. J. DEYENTHALER
JOBBER OF

Fresh and Salt

Lake Fish

Ocean Fish

Mail orders receive prompt attention.
See quotations in another column.

GRAND RAPIDS.

FOURTH NATIONAL BANK

Grand Rapids, Mich.

A. J. BOWNE, President.

GEO. C. PIERCE, Vice President.

H. W. NASH, Cashier

CAPITAL, - - - \$300,000.

Transacts a general banking business.

Make a Specialty of Collections, Accounts
of Country Merchants Solicited.

Daniel G. Garnsey,
EXPERT ACCOUNTANT

Adjuster of Fire Losses.
Twenty Years Experience. References furnished
if desired.

24 Fountain St., Grand Rapids, Mich.



186 EAST FULTON ST.

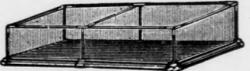
The Leading Laundry

IN GRAND RAPIDS.

Any one wishing agency in towns outside
will please write for terms.

OTTE BROS., Props.

DO YOU WANT A SHOWCASE?



SPECIAL OFFER—This style of oval case; best
quality; all glass, heavy double thick; panel of
sliding doors; full length mirrors and spring hinges;
solid cherry or walnut frame, with or without metal
corners, extra heavy base, silver, trimmings,
8 feet long, 28 inches wide, 15 inches high. Price,
\$11, net cash.

I make the same style of case as above, 17 inches
high, from walnut, cherry, oak or ash, for \$8 per foot.
Boxing and cartage free.

D. D. COOK,

106 Kent St., - Grand Rapids, Mich.

Eaton, Lyon & Co.

Base Balls,
Rubber Balls,
Marbles.

Base Ball Bats,
Fishing Tackle,
Archery.

BOXING GLOVES. STATIONERY.

Eaton, Lyon & Co.,
20 and 22 Monroe St.
GRAND RAPIDS, - MICH.

WATCH FOR

LYNCH'S BEAUTY,

Best \$25 Cigar
on the Market,

D. LYNCH, Sole Owner,

GRAND RAPIDS.

Millers, Attention

We are making a Middlings
Purifier and Flour Dresser that
will save you their cost at least
three times each year.

They are guaranteed to do
more work in less space (with
less power and less waste)
than any other machines of
their class.

Send for descriptive catalogue
with testimonials.

Martin's Middlings Purifier Co.,
GRAND RAPIDS, MICH.

EDMUND B. DIKEMAN

THE GREAT

Watch Maker

AND Jeweler,

44 CANAL ST.,

Grand Rapids, - Mich.

BUY

Muscatine

ROLLED

OATS

Will not turn bitter in hot
weather.

Best the year around.

TOURISTS'



Trunks and Traveling Bags

MADE TO ORDER.

The Largest Line of Traveling Goods in
the City at the Lowest Price.

Repairing neatly done on short notice at

Groskopf Bros.,
91 CANAL ST., TELEPHONE 906.

**Business Practice
Department** at the Grand Rapids
Business College. Edu-
cates pupils to transact and record business
as it is done by our best business houses. It pays
to go to the best. Shorthand and Typewriting
also thoroughly taught. Send for circular. Ad-
dress A. S. PARRIS, successor to C. G. Swens
berg.

**BLUE
BERRIES**

Are in great demand and we can
handle any amount to good ad-
vantage. Send us all the choice
stock you can. The sixteen-quart
case is the best package.
Prompt reports made.

BARNETT BROS.

CHICAGO.

**HEYMAN &
COMPANY**

Show Case

MAKERS.

Prices Lower than Ever

QUALITY THE BEST.

Write for Prices.

63-65 CANAL ST.

THE "EDITOR'S CHOICE."

FLINT, Mich., April 9, 1889.
To Whom it May Concern:
We, the undersigned committee, re-
spected by Geo. T. Warren & Co. to can-
vass the list of names and select one for a
Cigar Label from the many names sent
in by the contestants, have this day
selected the following, viz: EDITOR'S
CHOICE, sent in by Sig Wolf, of
Toledo, Ohio.

JOHN J. COON, Editor Flint Journal
F. H. RASKIN, Jr., of Wolverine Citizen
A. L. ALDRICH, of the Flint Globe.

OUR NEW BRAND OF CIGARS,

"EDITOR'S CHOICE"

Will be ready for shipment in about
two weeks.

Price, Thirty-Three Dollars per Thousand.
We shall be pleased to receive a sample order
from you.
Yours respectfully,

Geo. T. Warren & Co.

Don't
Smoke
a
Cigar

That contains any in-
ferior tobacco, "ill-
flavoring" or other in-
jurious ingredients.

QUALITY
COUNTS.

Our "BEN HUR"
CIGARS have proved so
popular over all other
10c Cigars in the
market that the de-
mand is overwhelm-
ing.

SOLD BY ALL
DEALERS.

Ask for Geo. Mochs
and Co.'s "BEN
HUR" if you want
the best.

Wholesale and Retail
HEADQUARTERS
92 Woodward Ave.

**Weatherly
and Pulte**

(Formerly Shriner, Weatherly & Co.)

CONTRACTORS FOR

Galvanized Iron Cornice,

Plumbing & Heating Work.

Dealers in

Pumps, Pipes, Etc., Mantels
and Grates.

Weatherly & Pulte,
GRAND RAPIDS, - MICH.

ALLEN DURFEE. A. D. LEAVENWORTH.

Allen Durfee & Co.,

FUNERAL DIRECTORS,

103 Ottawa St., Grand Rapids.

Wm. R. Keeler,

JOBBER OF

Confectionery and Cigars,

412 So. Division St.,

GRAND RAPIDS.

Penny Goods a Specialty.

I have a complete line and will call on
all trade within reasonable distance of
Grand Rapids.

A GRAND SUCCESS.

Fourth Annual Convention of the Mich-
igan Business Men's Association.

(CONTINUED FROM LAST WEEK.)

Chas. Clarke, Commercial Agent of the
Grand Trunk Railway, read a paper on
"The Business man and the Railways
and the Relative Relations," as follows:

The interests of business men and the
railways are so closely interwoven that
any influence that disturbs commerce
finds these two great factors in direct
sympathy. The history of the business
man antedates our civilization, our first
knowledge of him being in the ancient
marks of trade, always to the fore as the
civilizer and promoter of commerce in
all time. In the beginning of modern
history, we find the demands of com-
merce crowding out the military roads,
and feudal authorities relinquishing
their political system for a system of
transportation followed by governmental
action, to meet the demands created by
this "irrepressible"—the business man.

Coming to our own time, the same
elements exist but surrounded by mod-
ern conditions, the demand augmented
many fold; but the power of genius has
made it possible to keep abreast of the
demand and in some respects outstrip it,
until to-day we are conscious of the fact
that the railways have aided very ma-
terially in the great march of civiliza-
tion, and have long since successfully
passed the period of experiment. And
now, with our 160,000 miles of railway
reaching the most remote sections of our
country, governed by methods in opera-
tion which have wrought achievements
grand in practical results, a universal
gauge (4.8 1/2), permitting unbroken
transit between all points on the con-
tinent, with a motive power and auxiliaries
limiting the carriage of freight between
here and the Atlantic seaboard to less
than four days, with the finest passenger
service in the world, furnishes to the
man of affairs of to-day advantages un-
surpassed in the history of all the busi-
ness world, all of which contributes
largely to his success in making such
rapid distribution of products possible.

Certainly, machinery and steam coupled
with electricity, are performing their
part in this branch of the world's indus-
tries.

This great question of transportation is
one of the problems that is "shaking
the brain" of the nation to-day and is
commanding the attention of some of the
most able men of both continents. When
we consider the fact that this question
of transit is the factor that, in a great
measure, shapes your business enter-
prises, we believe it worthy your greater
attention, for you should realize as forcibly
as possible that the railway is not sim-
ply a corporation with public functions,
but that it the great public thorough-
fare, fixed as an investment, and can-
not be closed or abandoned at will
but must, if successfully managed, at-
tract its business on principles of equity.
You, as business men, are not bound by
any law of business ethics to treat your
customers equally, but the railway en-
dowed with public functions, controlled
by state and national laws, cannot vio-
late with impunity its duty to the public.

The business men, in a measure, repre-
sent in our body politic the silent class,
not, as a rule, voicing their sentiments;
nevertheless, they are the active element
of our commonwealth and contribute the
bulwark of our industries and society,
and we are glad that this element is
gradually doing its part in assisting to
eliminate the antagonism still existing to
some extent between the people and the
railways. May your efforts hasten the
day when, by equitable laws judiciously
administered, the whole country may be
still better served and these two great
factors harmonized more closely upon a
basis of comity and mutual dependence,
for it is only by such relations that we
may hope for prosperity in the future.

This is truly a practical age and the de-
mand in all vocations is for men of broad
views, who can be united upon a plan of
harmony and unity of action. This being
the purpose of such organizations as
yours, you may expect better results, by
broadening the circle of your endeavor
and anticipating possibilities by culti-
vating a closer acquaintance with your
twin factor, the railways, profiting by
the experience of your co-workers in the
other states and guarding the channels
of commerce that they may not be un-
justly abridged but that you may have
the full measure of their utility.

The President—Michigan has a Govern-
nor. She has frequently had governors.
There are degrees of Governors as there
are of almost all other creation. There
is the Governor who accepts the honor
and the munificent sum of \$1,000 a year
salary which the State of Michigan has
liberally given to those who held that
position—and who have done little else
than accept it. There are other Govern-
ors who have taken an interest in all
social and material interests. None of
them, perhaps, have taken the same de-
gree of interest as the Governor whom
you have recently honored with this high
position. (Applause.) I think you all
realize and appreciate this fact. Cer-
tainly, your action at the last election in
quadrupling his salary is indicative of
your belief that he earns four times as
much as any other Governor ever elected
in the State of Michigan. (Applause.) I
take great pleasure in introducing to
you—if an introduction is necessary—
Governor Luce. (Loud applause.)

Gov. Luce thereupon said:
I have enjoyed something of the
pleasures and honors of the world.
There are many honors I have never
enjoyed. There are many points I have

never reached, and prominent among
them is the fact that I have never been a
business man—and, too, I have never
been a politician. (Applause and laugh-
ter.) Those two honors I have never
enjoyed. But, to-day, I am informed I
have been elected a member of the Mich-
igan Business Men's Association, and I
am decorated with its badges, and I de-
sire to tender to the members of the
Association my profound and grateful
thanks for the honor they have conferred
upon me. This gives me ground for
hope that possibly way in the dim, dis-
tant future some association will elect
me a politician (laughter), so that I can
enjoy the other.

I was surprised when the programme
was placed in my hands to notice that I
was down for an address. When any
gentleman appears before an audience
and the thoughts which he is to present
are honored and characterized as a
"address," it is due to that audience that
some sort of preparation for the presen-
tation of thoughts worthy of considera-
tion be made. But all the preparation I
have made for this address has been
made on the platform here this evening.
It is true that your President indicated
that he wished me to "say something,"
but never once did he allude to the idea
that I was to deliver an address. But I
am before you and will take for the
foundation of my remarks the funda-
mental ideas of the eloquent address of
welcome which was presented so hand-
somerly to-night. In talking now I talk
as a business man to business men and
shall in all my remarks to-night.

First of all, I want to congratulate
you that you met in this splendid, hospi-
table, generous city. I have been here
before and enjoyed its hospitality, and
when I listened to the remarks of my
friend, I thought (after riding around,
through the kindness of several citizens,
this afternoon, viewing the beauties of
the city, there was kindled in my heart
pride and satisfaction that a magnificent
library was being erected through the
generosity of one of your citizens—I
thought, not half has been told, and I agree
in every respect with the gentlemen but
one—and I dare not in that respect,
standing within forty miles of Grand
Rapids—that is, that Muskegon is to be
the future great city of Western Michi-
gan. What would Grand Rapids say to
that? So I will agree on every other
point.

When I tell you that I have never been
a business man, I am not quite right.
Away back through the ages, along
down, I have descended from business
men. I come from a business family.
I know something of business men. I
know something of the duties devolving
upon business men and of the cares and
perplexities and anxieties of the busi-
ness man. I know something of the hon-
or they confer upon a town, and I
believe that the business men of this
city have put forward untold benefits
and honors upon this grand city.

I am acquainted all over this broad
state of ours. I know two towns where
more than a thousand people have mi-
grated from all the other parts of the
State. These men are comfortably situ-
ated, well fed and clothed and securely
housed. It is true that many of them
want to emigrate from where they are
now. I have formed the acquaintance
of these men and more than 500 of them
are anxious that I should give them a
ticket-of-leave, to go to some other
locality. I allude, of course, to Jackson
and Ionia. In all the acquaintances of
these two institutions, where the inmates
are thus comfortably housed and well
fed, I do not happen to remember a single
man from Muskegon. (Laughter.)

Muskegon has become famous for the
love and regard and veneration for law
which control all your actions, in their
business men of this country, in their
different localities, exert themselves to
encourage home institutions. This solemn
responsibility rests upon us as business
men. Because we, in the various rela-
tions in which we act, coming in con-
tact, as we do, with the customers in the
stores, do much to mould the morality of
the towns. So there is imposed upon
the business man a great responsibility.
The growth of a town is largely under
the control of business men. We under-
stand something of what is required of a
business man.

Business men have existed through all
the ages. I do not know that Adam was
a merchant, but business men grew up
pretty soon. They came as a necessity,
and they will exist while man lives.
They are needed, and will be needed
while time lasts. I am not here to
classify the honors which should be dis-
tributed among business men, between
the producers and consumers of the
world's wealth. We need them both. But,
if a town wants a new enterprise, if a new
railroad is wanted, if a manufacturing in-
stitution is required—to whom do the
newspapers appeal? The newspaper edi-
torial appeals to our enterprising busi-
ness men to "take hold of the project
and bring to this town increase of popu-
lation and wealth and growth." I could
write one of those editorials myself. I
know just how they read. They call
the attention of business men to the
demands of the situation, to the new
railroad that must be reached for and
brought within the borders of the town;
that if they will only put forth a giantic
effort and jam down their hands into
their pockets and draw forth what is
needed, it can be secured. This is true,
and the growth of many towns has been
stimulated immensely by the force of the
business men in it.

I live in a city now. I have almost
always lived in the country. Next to
Muskegon, Lansing is one of the very
best towns, too. Here, too, we have
these editorials. They are stereotyped,
set up and kept standing—only changed
to suit the name of the enterprise they
want when they appeal to the business
man. I owe a debt to saw dust. I come
over here to get the odor of pine and

sawdust, and I enjoy it. There is an
element of growth and prosperity here.
I want to congratulate you that you
have a power which impels and builds up.
All is done by and through associated
effort, hand to hand, arm to arm, purse
to purse, shoulder to shoulder, step with
step—that is the way mighty achieve-
ments are accomplished. You are a ben-
efit to other men. So you are to be con-
gratulated that you have an Association.
Associated effort is one of the latest out-
growths of civilization we enjoy. They
are getting associations for all purposes.
We have had only two away back—the
church and the educational. And a little
farther back only one, and that was the
club alone. The association for educa-
tional purposes is the outgrowth of
the last few years, comparatively.

I am not here to instruct you. Your
President talked wisely and well to-day
in relation to the duties and responsi-
bilities of men. (I presume he did—I did
not hear it. I can imagine something of
the line of policy he would advocate. I
may repeat some things he said.) (Laugh-
ter.)

In relation to duties, there are influ-
ences abroad in this land, influences in
the life of the business man and of the
body politic, which threaten society, but
business men, more than any other. I
do not know of a set of men and women
who are required to use the sagacity,
having in the observance of this eternal
law of the survival of the fittest, that
they do. Many of them would go to the
wall if this were not so. They are a
wonderful force in society to correct
evils. Adulteration is one of the great-
est. I do not believe you business men
will submit to it. I believe you will
only sell goods in the market for just
what they are. If a piece of cloth is
part cotton, sell it for part cotton. You
have a duty to perform to suppress, as
far as possible, adulteration.

There is another point I want to talk
about. I do not want to bore or tire
you—it is dangerous to get me up.
(Laughter.) It was suggested in your
admirable address of welcome, and it is
in relation to trusts. I believe in what
he said. My forefathers came over here
with the Puritans, almost 300 years ago.
No other country on God's earth has
ever furnished the grand opportunities
for the development of manhood and
womanhood that ours has; but eternal
vigilance is the price of liberty, and we
must guard our homes, guard our country,
guard its interests in every way. I have
been a student and watched the reasons
why nations went up and nations went
down, and one of the greatest evils that
threaten on every hand is the system of
combinations and trusts. (Applause.)
We are just beginning to see it and to
hear the voice of the siren. But, fellow
citizens and countrymen, this system of
trusts is a threatening menace to many
sections of our country. That system of
trusts which reaches out and buys up
the mills of Minneapolis, St. Paul and
Duluth and those which are to be con-
structed at the Soo, is a threatening
menace to the business men of this
country, as well as to the consumers of
the products sold by business men. You
should set your faces against this slavery
of America, and the best interests of hu-
manity should be arrayed against the in-
sinuating approaches of this siren, that
goes on and makes immense fortunes for
a few men who control it. I do not be-
lieve we are to be overthrown by trusts.
Active effort on the part of citizens is
absolutely necessary. I believe trusts
will be overthrown, because I tell you
that while the school house and the
church stand here, no great evil can con-
front this American people, but for a
time. They will rise in their majesty
and might and overthrow it. I trust
you will pardon a story, as this question
is aptly illustrated by a homely story I
recently heard. A certain family, con-
sisting of grandfather, grandmother and
little boy, five or six years old, had a
favorite cat which they esteemed very
highly. It was a cunning cat, and was
known as "our cat." One day Johnny
said to his grandfather, "That is our
cat, isn't it?" "Yes," "Grandpa, which
part is yours?" "Said grandpa, "The
head is mine." "Which part is grand-
mother's?" "The body is hers." "And
which part is mine, grandpa?" "Oh, the
tail is yours." The illustration I make
strikes me as pertinent. I do not care
about these men who go about enlisting
capital to buy up breweries, I do not
care about that; but, when they buy our
mills, they are the head of this cat. The
manufacturers are the body, and the
great mass of offending consumers are
illustrated by the tail. (Applause.)
One day, grandpa was reading the news-
paper and hunting up his eyes, and
grandma was in the back room, and
Johnny was playing and the cat squall-
ing. Grandpa said, "Johnny, what are
you doing to that cat?" "O, I ain't
touching it, grandpa," replied Johnny.
Pretty soon it squallied again worse than
ever. "What are you doing to that cat?"
shouted grandpa. "O, I aint doing any-
thing only just standing on my part—
and your part is squalling." (Laugh-
ter.) I do not know as I have illustrated
it as clearly as it presents itself to my
own mind; but, bye and bye, when this
body gets tired and troubled too much
by this head—bye and bye when the peo-
ple stand upon their part, they will
make the head squall. (Applause and
laughter.)

I have made up my mind to stay with
you here this week. (Laughter.) I
thought I should when I took the ride
to-day, and then when I listened to that
address of welcome, I knew I should. I
want to look over your beautiful water
and am promised a boat-ride. I expect
to stop two or three days yet, so I will
not weary you longer. Again, I thank
you. I have done enough business in
selling the products of my farm and,
perhaps, I have in that way earned the

title of "business man." We are safe
with honor and intellect and patriotism
guiding and controlling the actions of
business men. (Applause.)

President Wells announced the follow-
ing standing committees:

Order of Business—H. W. Parker,
Owosso; Jacob Jesson, Muskegon;
Dr. H. B. Baker, Lansing.

Finance Committee—C. H. May, Clio; C. L.
Glasgow, Nashville; J. E. Thurkow,
Morley.

Resolutions—Chas. T. Bridgeman,
Flint; B. S. Harris, Grand Rapids; P. F.
Treanor, East Saginaw.

After another selection by the orches-
tra, which furnished delightful music at
intervals during the evening, the meet-
ing adjourned.

WEDNESDAY—MORNING SESSION.
On reassembling, Wednesday morning,
the Committee on Order of Business re-
ported in favor of adopting the pro-
gramme prepared by the Executive
Board. Adopted.

The Committee on Credentials report-
ed the following delegates present:

REGULAR DELEGATES.
Traverse City—F. Hamilton, J. Stein-
burg, J. R. Gowdy, F. Friedrich, E. W.
Hastings.

Flushing—G. E. Herriman, Ira T.
Sayer.

Owosso—H. W. Parker, D. Burhans,
W. A. Woodard, E. Wykes, N. McBain.
Nashville—C. L. Glasgow, F. McDer-
by.

Grand Rapids—O. F. Conklin, Thos.
Keating, M. C. Goossen, B. S. Harris.
Kingsley—Geo. L. Fenton.

Ludington—Geo. B. McMahon, L. K.
Baker.

Muskegon—J. A. Miller, M. C. Kelly,
R. S. Miner, Jacob Jesson, S. H. Stevens,
L. C. Mangold, Ernest Elmer, A. Towl,
Wm. Peer, M. H. Deskey, Dr. C. P. Don-
aldson, E. C. Misner.

East Saginaw—P. F. Treanor, R. H.
Williams, A. G. Bekrow.

Sturgis—H. S. Church.

Morley—J. Pierdon, J. H. Thurkow.

Clio—C. H. May.

Rockford—D. R. Stocum, J. Coon, W.
Hessler.

Quincy—F. A. Larzelier, E. J. Clizbi,
Davidson—J. T. Hurd, C. W. Hurd, J.
W. Courtwright.

Plainwell—Geo. N. Anderson.

Greenville—E. S. Clark, H. B. Fargo,
T. J. Phelps, W. B. Wells, A. A. Stil-
son.

South Haven—F. R. Cady, E. J. Lock-
wood.

Sand Lake—J. V. Crandall.

Lowell—C. G. Stone, J. C. Scott, S. P.
Hicks, O. C. McDaniels.

Grand Lodge—A. B. Shoemaker, H. T.
M. Treglow.

The Michigan Tradesman

AMONG THE TRADE.

GRAND RAPIDS GOSSIP. M. M. Gould succeeds O. J. Merritt in the confectionery and cigar business.

Frank Veltman has opened a grocery store at New Era. Lemon & Peters furnished the stock.

Mrs. Allen Cooper has opened a grocery store at East Tustin. Amos S. Musselman & Co. furnished the stock.

Ernest Burger has engaged in the grocery business at 346 Fourth street, corner of Fremont. I. M. Clark & Son furnished the stock.

The Jennie E. Westlake drug stock, on Canal street, was foreclosed on chattel mortgage Saturday night by the Hazeltine & Perkins Drug Co., who held a second mortgage for \$400. The sale occurs on Friday.

W. J. Page has sold his drug stock, at 501 South Division street, to T. Trowbridge, formerly engaged in the drug business at Decatur. Mr. Page will spend a few weeks at the Soo and then take the management of his father's drug store, on Plainfield avenue.

Laingsburg—A. Throop has opened a meat market.

Coral—Morgan & Snow have opened a new meat market.

Paris—L. F. Judkins is arranging to open a new store.

Harriette—Barry & Bro. have opened their new drug store.

Shelby—D. A. Reed succeeds Bennett & Reed in the meat business.

Sturgis—Nathan Frank has sold his clothing stock to Shackman & Nodel.

Pontiac—J. W. O'Dell succeeds L. R. Lumby in the salt and cement business.

Vicksburg—Wm. Garland & Co. succeed Foster & Hamilton in the meat business.

Marquette—Tonella & Tretheway succeed John F. Mack, Jr., in the furniture business.

Glen Arbor—Carl Walker is building a new store, which he will occupy with his general stock.

Covert—J. A. Childs has sold his hardware stock to E. C. Shepard, late of Waterport, N. Y.

Onekama—Gilbert & Kinney have their new store enclosed, and are pushing it rapidly to completion.

Charlotte—R. S. Hovey has sold his restaurant and candy and cigar stock to Job Wildern, late of Tilsonburg, Ont.

Mancelona—C. E. Blakely has bought E. R. Savage's stock of books and stationery and added them to his own stock.

Clio—Nixon & Hubbell, general dealers, called a meeting of their creditors for August 9 and subsequently cancelled the call.

Ithaca—J. A. Laughlin has admitted his son, W. F. Laughlin, Jr., to partnership in his grocery business. The new style is J. A. Laughlin & Co.

Walton—A. W. Peck has sold his interest in the drug firm of Peck & Co. to his father, who will continue the business under the style of Horace Peck.

Scottville—Burglars recently secured \$150 in cash and \$75 worth of jewelry in the drug store of Dr. Thomas and \$6 in change in the store of D. E. Lattin & Son.

Big Rapids—W. E. Overton & Son have sold their hardware store and block and everything in connection therewith to Mel. E. and Jeff Darrah, who have taken possession.

Howard City—The Howard City Packing Co. has opened a retail store, under the supervision of Frank E. Drew, the Newaygo meat dealer. John Kinney will manage the entire business and do the buying.

Bay City—Broas, Galloway & Co. have filed articles with the county clerk, incorporating with a capital stock of \$15,000. The company will engage in the clothing business.

Cadillac—Crawford & Hart assigned their grocery stock last Wednesday to D. F. Diggins, having previously secured the claim of Amos S. Musselman & Co. by means of a chattel mortgage in favor of D. A. Blodgett & Co. The total indebtedness is about \$3,500, with liabilities about half that amount.

Aarwood—Allan F. Little's store, general stock and household furniture were destroyed by fire on July 30. The loss is about \$4,000, with but \$1,500 insurance, which was about the value of the building. Mr. Little will rebuild as soon as possible, in the meantime carrying on business and handling Uncle Sam's mails in a dwelling house.

MANUFACTURING MATTERS. Breedsville—H. A. Brown succeeds O. M. Skinner in the milling business.

Middleville—W. E. DeGolia is succeeded in the lumber business by Walter Hayward.

Brutus—John Dimling has engaged in the manufacture of boots and shoes in connection with the general store of C. A. Dimling.

Oscoda—The J. E. Potts Salt and Lumber Co. expects to cut 90,000,000 feet of lumber this season, or 12,000,000 feet a month, running night and day.

Jackson—The Isbell & Wilcox Manufacturing Co. has been established with a capital of \$25,000. The company will manufacture small articles of hardware.

Mt. Pleasant—The basket factory consumes 1,250,000 feet of lumber this season in the manufacture of baskets for the packing of fruit for one concern near Dubuque, Ia. About 60,000 baskets weekly is the output.

East Saginaw—Merrill & Ring have let the contract to Thomas Toohy, a well-known lumber jobber, to put in 8,000,000 feet on the Tobacco river, and work begins this week. He is jobbing in the same region for S. O. Fisher.

East Saginaw—C. M. Hill has purchased the interest of his partners, L. D. Sanborn and J. Beard, in the saw mill and salt works of Sanborn & Hill, at Carrollton, for \$20,000. Mr. Hill will remove the saw mill, at the close of the season, to Duluth, where he has a large amount of timber, and will build a planing mill at the old stand to work in connection with his salt block.

East Saginaw—C. M. Hill has purchased the interest of his partners, L. D. Sanborn and Joseph Beard, in the saw mill and salt works of Sanborn & Hill, at Carrollton, for \$20,000. Mr. Hill will remove the saw mill, at the close of the season, to Duluth at the close of the season, where he has 200,000,000 or 300,000,000 feet of pine. Mr. Hill paid his partners \$20,000. He will build a planing mill here in place of the mill. The firm of Sanborn & Hill will not dissolve, as it has a considerable stock of lumber and logs to dispose of. Mr. Sanborn is interested in a tract of timber on the Au Gres, which he will lumber the coming winter, and will begin as soon as he completes the work of putting in 10,000,000 feet in Gladwin county.

They Demanded a Special Rate. Apropos of the present agitation over the Patrons of Industry movement, a good story is told by Chas. Clarke, Commercial Agent for the Grand Trunk system in this State. About eighteen years ago, while the Patrons of Husbandry were pursuing the same tactics now adopted by the P. of I.'s, Mr. Clark was local agent for the D. G. H. & M. Railway at Coopersville. Daniel Cleland, the merchant at that place, was then secretary of the Coopersville Grange organization, and in his official capacity demanded a rate of 35 cents per barrel on salt from Saginaw. As the regular rate was only 25 cents per barrel, Mr. Clarke readily secured permission from the general manager to grant the Co-operative Grange of Coopersville a 35 cent rate. Twelve carloads of salt were ordered, but, to the surprise of the grangers, they could not compete in price with the regular dealers, whose freight had cost them 10 cents per barrel less.

Bank Notes. Geo. W. Cadwell has resigned the position of cashier of the Carson City Savings Bank and Frank Hale has been selected to fill the vacancy.

At a meeting of the directors of the Farmers and Merchants' Bank of Nashville, held on the 7th, it was resolved to call a meeting of the stockholders on the 16th, for the purpose of discussing the advisability of making a national bank of the institution, and of increasing the capital stock from \$35,000 to \$50,000.

In the death of Nathan B. Brisbin, the Grand Rapids National Bank loses a man whom it will be extremely difficult for the directors to replace. Unlike most bankers, he was a student of men, instead of methods. He trusted men more from their disposition to meet obligations than their ability to do so, and made few mistakes.

Will Open Up at Detroit. Chas. E. Watson, Michigan representative for S. A. Maxwell & Co., has arranged to open his line at Detroit during the entire month of September. It will include all the novelties of the season and will be well worthy a careful inspection. Michigan dealers who visit Detroit next month would do well to keep this in mind.

"This is what I call a home-like hotel," said P. J. Coppens in the office of the Park Place, at Traverse City, one evening last week. "Everything is scrupulously clean and there is an air of contentment about the entire establishment which we find at few other hotels in the State. I think the Park Place comes nearer to being a home in the full sense of the term than any house I know of."

P. J. Coppens has purchased the interest of Martin A. Zimmerman in the firm of Zimmerman Bros., handle manufacturers at Augusta. The new firm will be known as J. N. Zimmerman & Co. Mr. Coppens will continue to handle the product of the factory in a jobbing way in this State.

A. E. Yerex has associated himself with Prof. J. U. Lean in the proprietorship of the West Michigan Business University and Normal School, which will now take rank with the leading schools of the kind in the country.

Purely Personal. N. B. Blain, the Lowell merchant, is in town for a day or two.

C. Ainsworth spent Sunday with his family at Macatawa Park.

Geo. F. Steven, a pioneer merchant of Traverse City, died on the 4th.

Wm. Harrison and family are located in their cottage at Old Mission.

Dr. Henry Lever, the Newaygo druggist, was in town one day last week.

M. S. Goodman is spending a few days at Traverse City, where his wife is located for the summer.

E. E. Judd has returned from Traverse City, where he spent a week or ten days in search of rest and recreation.

Carl L. Maurer, of the firm of M. V. Gundrum & Co., general dealers at Leroy, was in town a couple of days last week.

L. M. Clark's family are spending the heated term at Bay View. I. M. Clark went there Saturday for a few days' respite.

Geo. W. Albrecht, the erstwhile banker, boomer and publisher of Belaire, was in town a couple of days last week.

Dan Steketee has returned from Macatawa Park, where he distinguished himself by catching a string of perch five feet long.

W. T. Meloy is spending a couple of weeks in Van Buren and St. Joseph counties, locating agents for the Star feed mills.

Chas. W. Jennings and family have returned from Frankfort, where they spent about five weeks. C. W. is as brown as a berry and as strong as a lion.

David Holmes, the versatile manager for the West Michigan Lumber Co., at Woodville, is spending his vacation at the former home of his wife, near Syracuse, N. Y.

Wm. T. Hess has returned from Boston, where he spent a couple of weeks among clams and wool merchants. He left Fred. Perkins and Fred. Tracy at Hyannisport, Cape Cod.

Amos S. Musselman was in Cadillac a couple of days last week, being called there by the failure of Crawford & Hart. He was called there again Monday by the assignee to assist in taking the inventory.

Geo. H. Minchener, Michigan manager for R. G. Dun & Co., spent several days in Grand Rapids last week. Mr. Minchener has grown grey in the agency business, having followed it as an avocation for over thirty years.

S. Barnes, General Manager of the Hannah & Lay Mercantile Co., at Traverse City, is arranging to take a trip down the St. Lawrence River, tarrying at the Thousand Islands and spending some time at the White Mountains.

Samuel M. Lemon and wife went to Mackinac Island Saturday night, as the guests of Mrs. W. F. Bulkeley. Mr. Lemon returned home Sunday night, leaving Mrs. Lemon on the Island for a fortnight.

Gripsack Brigade. Frank Miles put in a week at Big Rapids, inventorying the Overton hardware stock.

Will L. Curtiss succeeds N. Stewart McConnell as traveling salesman for Curtiss & Co.

A. A. Howard, the Coldwater grip carrier, claims to be the champion banana eater in America.

Willard James, Michigan representative for C. M. Henderson & Co., put in Sunday at Onekama, where his wife is located for the summer.

Chas. G. McIntyre, son of the veteran traveler, has engaged to travel for F. A. Wurzburg & Co., covering the territory formerly made by Ezra O. Phillips.

Through an unfortunate circumstance, the Pipp House, at Kalkaska, was omitted from the hotel list of the Knights of the Grip last week. It is there all the same, however.

A. D. Baker will reach Traverse City on his regular route on Friday, where he will be joined by his wife and take a lay-off of a couple of weeks. The son and heir has been there several weeks.

Chas. S. Robinson is putting in his time at home this week, entertaining his father, T. B. Robinson, of Fayetteville, N. Y. His route is being covered by Will Granger, the handsome shipping clerk of the company.

The following hotels have been added to the list by the Hotel Committee of the Knights of the Grip the past week: American House, Cadillac; New Everett, East Saginaw; Sebring House, Bangor; Depot Hotel, Hartford; Bond House, Niles.

L. M. Mills and wife and A. F. Peake and family are along the upper lake shore this week, headed for Frankfort, where they will spend Sunday. The male members of the party will then work back south, while the ladies will go on to Traverse City by boat.

Either A. L. Braisted got hard up and needed money to pay his hotel bill or else his dog was not popular among Northern Michigan dogs, for he recently sold the pup for 75 cents. Braisted says he got disgusted with the dog—and perhaps the canine felt the same way toward Braisted.

Vassar—Hollenbeck & Brown, grocers, have dissolved.

No Room for Kickers in Heaven. Saint Peter, it is said, sits out by the Heavenly gates, his hands on the strings of his lyre, and he sings, as he sits, a low song as he waits for the souls of those who expire. He hears in the distance the chorus of song, that swells at the foot of the throne, and he smiles as the music is wafted along, and warbles this lay of his own: "There's room in this region for millions of souls, who by sorrow and woe were bereft; 'tis for those who have suffered the molydoly rolls, but the kickers must turn to the left. There is room here for people who when they were young, persisted in sowing wild oats, yet who boomed in the city with sinew and tongue, but the kickers must go with the goats. There is room for the people who pointed with pride, to the beauty and growth of their town, who kept singing its praises and charms till they died, but the kickers will please amble down. There is room for the burghers who cheerfully paid their taxes for sewers and lights, but the kickers must stay where the drainage is bad, and burnt sulphur illumines the nights. There is room for the voters on whose loyal support their party could always rely, but the kickers must go to the sabbatic court, a place they can't hold when they die. There is room for all those who at last, at first, supported their tradesman at home, but the kickers who branded home goods as the worst, from this mansion forever must roam. They'd say that the music was all out of tune, and the angelic robes hand-me-downs, and they'd send for a jeweler off to the moon, to sample the gold in their crowns. So, while there is room for millions of souls, who by sorrow and woe are bereft, we want no complaints of the music that rolls, and the kickers will turn to the left."

It Was an Old Loss. Brown—Yes, I know that I have run behind in my rent, but then, you know, I've had a hard time of it. Of course, you heard that I lost my wife?

Smith (sympathetically)—No, I hadn't heard of it. My dear fellow, I am very sorry for you. Here, take this; it is a receipt for a month's rent; wish I could do more for you. I shouldn't have sent you that note had I known of your affliction. Brown returns thanks and retires. Shortly after enters Jones.

Smith—That's a sad thing about Brown. Jones—Sad thing about Brown? Why, what's happened to him?

Smith—Why, haven't you heard? He's lost his wife.

Jones—Why, man, that was ten years ago! I thought, by the way you spoke, that some new misfortune had overtaken him.

Smith says nothing but thinks very rapidly.

Free Passes to Legislators. From the Tustin Echo.

It costs the people of this State about \$700 for each day the Legislature is in session at Lansing, and the duration of our last Legislature beats all previous records. It is admitted on all hands that this would not have been the case had not the various railroads of the State tendered each member of the Legislature with a free pass over their roads, which, we are informed, were accepted in every case but three.

The people of this State should rise up in their wrath and kick mightily against this unnecessary expense. At the annual convention of the Michigan Business Men's Association, held at Muskegon last week, a resolution was passed asking for a law to prohibit the railroad companies from granting free passes to members of the Legislature. This is a step in the right direction.

Aphorisms. Nothing great was ever achieved without enthusiasm.—Emerson.

The more we study the more we discover our ignorance.—Shelley.

Charity and personal force are the only investments worth anything.—Walt Whitman.

Most people would succeed in small things if they were not troubled with great ambitions.—Longfellow.

We do love beauty at first sight; and we cease to love it, if it is not accompanied by amiable qualities.—Lydia Maria Child.

He Made It. The Viennese journalist who undertook to drive in a cab from the Austrian to the French capital has completed his journey successfully. However, the two horses were completely exhausted after traveling 800 miles in twenty-one days. Herr Loewy could have reached Paris a day earlier, but his driver thought it unlucky to finish a journey on Friday, so rested outside the city. The chief difficulty in the journey was a terrific thunderstorm at Strassburg, which threatened to destroy the cab altogether.

The Hardware Market. Bar iron is up \$1 per ton. Wire nails are firm at the new card. Window glass is still very scarce, it being still impossible to get orders filled in any quantity. The steel nail manufacturers are expected to advance prices this week.

VISITING BUYERS. J. P. Degan, Cannonsburg; Sison & Livingston, Ada; Wm. Karsten, Brookings; W. R. Lawton, Berlin; W. Spring & Lindley, Bailey; H. Melting, Jamestown; John Giles & Co., Lowell; DenHerdson & Sons, Trieland; R. G. Smith, Wayland; Wm. Karsten, Beaver Dam; C. E. Coburn, Pierson; E. J. Hoyt & Co., Hudsonville; P. Kinney, Altona; J. R. Harrison & Co., Byron Center; Brookings Lumber Co., Brookings; H. Thompson, Canada; Cora A. Phillips, Walton; H. Morley, Cedar Springs; Wm. Karsten, Berlin; Herder & Lahnus, Zealand; H. H. Ballard, Sparta; J. H. Manning, Ashland; C. A. Warren, Jr., Oreno; T. H. Condra, Lisbon; G. Ten Hoop, Forest Grove; Jno. Fitzgerald, Baldwin; John Kampa, Zuphen; M. A. Side, Kent City; Wm. Williams, Conklin; H. Van Noord, Jamestown; Struik & Bro., Byron Center; Smalligan & Piekraak, Forest Grove; Wm. Ver Meulen, Beaver Dam; John Damstra, Gitchellville; A. M. Church, Gitchellville; J. DenHerdson, Overisel; H. Dalton, Allendale; Carrington & North, Trent; Walling Bros., Lamont; J. C. Bunker, Cannonsburg; W. H. Hicks, Morley; Heaster Bros., Rockford; Sison & Livingston, Sison's Mills; Dr. J. F. A. Raider, Newaygo; H. Hastings, Sports; W. H. Goodyear, Hastings; Adam Newell, Burnip's Cove; E. S. Rotford, Dor; M. V. Gundrum & Co., Leroy; Dr. Henry Lever, Newaygo; A. J. Provin, Cedar Springs; G. G. Good, Grove; G. W. Wright, Morley; J. W. Lovely, Flowing City; E. Young, Kavenna; Wm. DeFre, Zealand; Dr. F. H. Leavelle, Lake Struik & Bro., Forest Grove; H. Hastings, Sports; J. Raymond, Berlin; O. Christenson, Muskegon; D. G. Blood, Whitneyville; L. Maier, Fisher Station; John DeVries, Jamestown; Forrest Gova, John Gansler, Lamont; P. DeKraaker, Holland; Wm. Ver Meulen, Beaver Dam; S. Cooper, Jamestown; John Damstra, Gitchellville; A. M. Church, Gitchellville.

Fine Goods. Jakey—I was goin' to tell you a shoke, fader. Der was—

Mr. Orpenheimer (excitedly)—Don't you tell no shokes here, Jakey. Dere was two gustomers in de store, and if dey laugh de new suits von't last till dey get to de door.

FOR SALE, WANTED, ETC. Advertisements will be inserted under this head for two cents a word the first insertion and one cent a word for each subsequent insertion. No advertisement taken for less than 25 cents. Advance payment.

BUSINESS CHANCES. FOR SALE—DRUG AND GENERAL STOCK IN A good farming community. No other drug store within nine miles. For particulars, address Druggs, care Michigan Tradesman. 471.

MONEY IN THIS—SHINGLE MILL AND FULLY equipped woods outfit, all running now, for sale at a bargain; owner going West. Write at once. C. J. Gray & Co., Ewart, Mich. 477.

FOR RENT—A GOOD DRY GOODS STORE IN GOOD business town; good opening for the right person. Address Box 85, Dryden, Mich. 478.

FOR SALE—OR WILL TRADE OR EXCHANGE FOR property in some city or town of not less than 5,000 population in Middle or Southern Michigan. Stock of drugs and general merchandise and store buildings, well located for business and is now doing a trade of \$1,500 per month. Cash value of buildings, \$2,500; stock, \$3,000; can reduce stock to \$2,500 in 60 days. Buildings in good repair; stock in good shape; satisfactory reasons given. Address No. 479, care of Michigan Tradesman or F. A. Wurzburg & Co., Grand Rapids. 479.

FOR SALE—COMPLETE STOCK OF WELL-SELECTED general merchandise, including fixtures, aggregating about \$100,000, situated at good trading point in the West Peninsula; will sell stock on easy terms and rent or sell building containing same. Apply to person & Peters, Grand Rapids. 475.

FOR SALE—TERMS TO SUIT—HALF INTEREST IN one of the liveliest stores in the State; if you have all in good repair, well located, write me. Address No. 473, care Tradesman. 473.

FOR SALE—IN THE CITY—STOCK OF GROCERIES in ideal location. Address No. 475, care Michigan Tradesman. 472.

GENERAL STOCK OF MERCHANDISE FOR SALE—A nice clean stock of dry goods, clothing, caps, boots and shoes, furnishing goods and groceries in a good live town. Largest trade in the place. First-class investments in any good location. Address 286, care Michigan Tradesman, Grand Rapids. 470.

FOR SALE—HAVING OTHER IMPORTANT INTERESTS, we offer for sale our stock of drugs, groceries, crockery, glassware, wall paper, paints, oils, etc.; one of the best stocks in best country seat in Michigan; all invoices about \$7,000; will trade out \$1,000. Address Bartram & Millington, Paw Paw. 468.

SITUATIONS WANTED. WANTED—POSITION AS SALESMAN OR MANAGER in dry goods or general store, by a young man of experience; best of references furnished. Address, A. Robertson, Martin, Mich. 474.

WANTED—SITUATION AS CLERK IN SMALL GROCERY or dry goods store by a reliable young man. Address O. D. Cleveland, Harrison, Mich. 469.

MISCELLANEOUS. WANTED—A GOOD LOCATION TO OPEN A HARDWARE store and tinshop, by an experienced tin-smith and hardware man. Address J. A. Childs, Ionia, Mich. 480.

WANTED—1,000 MORE MERCHANTS TO ADOPT OUR Improved Coupon Pass Book System. Send for samples. E. S. Stover & Bro., Grand Rapids. 414.

FOR SALE—GOOD RESIDENCE LOT ON ONE of the most pleasant streets "on the hill." Will exchange stock in any good location. Address 286, care Michigan Tradesman, Grand Rapids. 470.

WANTED—SEND A POSTAL TO THE SUTLIFF BOOK Co., Albany, N. Y., for samples of the new Excelsior Pass Book, the most complete and finest on the market, and just what every merchant should have; progressive merchants all over the country are now using them. 437.

West Michigan BUSINESS UNIVERSITY AND NORMAL SCHOOL. (Originally Leora's Business College—Established 1879.) A thoroughly equipped, permanently established and pleasantly located College. The class rooms have been especially designed in accordance with the latest approved plans. The faculty is composed of the most competent and practical teachers. Students graduating from this Institution MUST be efficient and PRACTICAL. The best of references furnished upon application. Our Normal Department is in charge of experienced teachers of established reputation. Satisfactory boarding places secured for all who apply to us. Do not go elsewhere without first personally interviewing or writing us for full particulars. Investigate and decide for your selves. Students may enter at any time. Address West Michigan Business University and Normal School, 19, 21, 23, 25 and 27 South Division St., Grand Rapids, Mich. A. E. YEREX, Sec'y and Treas.

S. G. Ketcham, DEALER IN Lime, Hair, Cement, Brick, Stucco, Sewer Pipe, Tile, Fire Brick and Fire Clay. 14 West Bridge St., Grand Rapids, Mich.

FOR SEEDS, APPLES, PEACHES. Write to C. AINSWORTH, Jobber, 76 South Division St., GRAND RAPIDS.

"COLUMBIA" Steam and Hot Water Boiler for warming dwellings, etc. HUM & SCHNEIDER, Grand Rapids.

For Sale! New and Second Hand Machinery, Including: One 24-inch Planer and Matcher, Three Mortisers, One Tenoner, Three Band Saws, Three Sand-papering Machines, Two Jointers, Door Clamp, Pulley Mortiser, Two 24-inch Pony Planers, Two Railway Cut-off Saws, One Boring Cut-off Saw, Three Re-sawing Machines, Universal Saw Tables and full line of small machinery and supplies. Will name low prices. F. B. WIGGINS & CO., EAST SAGINAW, MICH.

Cherryman & Bowen, Undertakers and Embalmers, IMMEDIATE ATTENTION GIVEN TO CALLS DAY OR NIGHT. Telephone 1000. 5 South Division St. GRAND RAPIDS. Lady assistant when desired.

FOR SALE!

The Drenthe Cheese Factory. Well equipped for handling the milk of 400 cows. Terms easy. Address F. J. LAMB & CO. Grand Rapids, Mich.

Our Fall Stock Is now Complete and Ready for Inspection.

F. A. Wurzburg & Co., (Successors to F. W. Wurzburg's Sons & Co.) Exclusive Jobbers of DRY GOODS, HOSIERY, NOTIONS, UNDERWEAR, 19 & 21 SOUTH DIVISION ST., GRAND RAPIDS, MICH.

EXCLUSIVE Carpets, Oil Cloths, Rugs, China Mattings, Draperies, and Parlor Screens

Smith & Sanford, ESTABLISHED 1870.

CHAS. SCHMIDT & BROS., Manufacturers and Dealers in Foreign and American Granite and Marble

Monuments and Statuary

Having erected a New Granite Factory with the Latest Improved Machinery, we can Guarantee all Work First Class and Fill Orders Promptly.

WORKSHOP AND POLISHING MILLS: Cor. West Fulton and Straight Streets. OFFICE AND SALESROOM: 33 Canal Street. GRAND RAPIDS, MICH.

Product of Our Factory at Dixon, Ill.

In view of the fact that we have GREATLY INCREASED our FACILITIES for MANUFACTURING in OUR THREE FACTORIES and owing to the PECULIAR and CLOSE COMPETITION existing in MICHIGAN, C. M. Henderson & Co. have concluded to MAKE A DECIDED CUT ON VARIOUS LINES of our goods, which will ENABLE ME to make it to YOUR ADVANTAGE to purchase your stock NEARER HOME the coming fall season.

Our LADIES' FINE GOAT, DONGOLA, GLOVE and OIL GRAINS to retail at \$2, and FINER GRADES of GOATS and DONGOLAS, which consumers can buy at \$2.50 and \$3.00, together with the MEDIUM PRICED lines of MEN'S CALF, DONGOLA, and KANGAROO Shoes of our own make, and all having the MERIT OF SOLIDITY and STYLE—with satisfaction guaranteed—will be worthy your CAREFUL CONSIDERATION. Our heavier grades of SPLIT GRAIN, KIP, VEAL, and CALF BOOTS are UNEQUALLED, and the "Celebrated Red School House Shoes" AS USUAL takes the "First Place."

C. M. HENDERSON & CO., Chicago. Headquarters for the Celebrated Wales Goodyear Rubber Goods

Factories: Willard H. James, Salesman for the Lower Peninsula. P. O. address, Fond du Lac, Wis. Morton House, Grand Rapids, Mich.

We furnish electrotypes of our Specialties to Customers.

LION COFFEE. Merchants, YOU WANT THIS CABINET Thousands of Them

Are in use all over the land. It does away with the unsightly barrels so often seen on the floor of the average grocer. Beautifully grained and varnished and put together in the best possible manner. Inside each cabinet will be found one complete set of castors with screws.

Every Wide-Awake Merchant Should Certainly Sell

LION, THE KING OF COFFEES. An Article of Absolute Merit.

It is fast supplanting the scores of inferior roasted coffees. Packed only in one pound packages. Put up in 100-lb cases, also in cabinets of 120 one-pound packages. For sale by the wholesale trade everywhere. Shipping depots in all first-class cities in the United States.

Woolson Spice Co., TOLEDO, OHIO. L. WINTERNITZ, Resident Agent, Grand Rapids.

Product of Our Factory at Dixon, Ill.

In view of the fact that we have GREATLY INCREASED our FACILITIES for MANUFACTURING in OUR THREE FACTORIES and owing to the PECULIAR and CLOSE COMPETITION existing in MICHIGAN, C. M. Henderson & Co. have concluded to MAKE A DECIDED CUT ON VARIOUS LINES of our goods, which will ENABLE ME to make it to YOUR ADVANTAGE to purchase your stock NEARER HOME the coming fall season.

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A GRAND SUCCESS.

[CONTINUED FROM FOURTH PAGE.]
on time. The life saving crew would give an exhibition at 4 o'clock.

J. V. Crandall—Don't you think, Mr. Chairman, we had better throw a business man overboard and let them save him? (Laughter.)

E. A. Stowe—In behalf of Mr. Blain, I would like to inquire if the excursion goes anywhere near the brewery? (Laughter.)

A voice—If they do not, it will be all right if there is a tank line.

Another voice—A chance for Crandall to throw out his man. (Laughter.)

Grand Ledge (A. B. Schumacher)—I would say that the Association in our town is not asleep, it is dead. During the last year we have been troubled over the location of the post office. It was carried out of the business center, to the extreme southern limit, where there was only one road entering. Eight-tenths of the commercial business is done on the north side. The office was carried to the south side. A secret organization was formed. It was understood it was to be considered the South Side Business Men's Association. They appointed an executive committee of five, of which I was a member and that committee reported all information they get in relation to the postoffice. That was the condition for some time. We succeeded in locking out Mr. Winney, late Democratic candidate for State Treasurer, and moved the postoffice over. Shortly after this Association was formed we had a fire that destroyed a chair factory, a planing mill, saw mill and curtain fixture factory. I called the committee together the next day and stated that there was an opportunity for the Association to do something for Grand Ledge, and that now was the time. We succeeded in getting a public meeting and raised \$3,000 to assist the chair factory, and in thirty-three days from the day of the fire the Business Men's Association had erected a building four stories high, 40x120, and turned it over to them without a dollar of indebtedness. Since then we have become organized under the State Association. The collection system seemed to cloud the atmosphere of nearly every merchant, and they used the system to such an extent that many good citizens became disgusted. It became so disastrous a trade that it was discontinued. The result was that business men of the north side entirely withdrew, and many on the south side kicked because the Blue Letter was used so freely. So we were in fear of being boycotted. The Association went down and has not had a meeting in ten months. I tried to get the members to come out, but could not. I have obtained some good points, which I will endeavor to explain to the business men when I get home and I trust I may succeed in bringing to life the body that has lain dormant so long.

The President—I believe Mr. Schumacher will be able to resuscitate this organization if he will take hold of this matter in an active and energetic manner. Grand Ledge is a good town and should have a good Business Men's Association.

Morley (John Pierdon)—There are twenty-one members in our Association in good standing and the general confidence and feeling existing between the members are in a very satisfactory condition. We all feel that such a state of things is necessary, as we have a great deal of work to do in dealing with our new and seemingly formidable enemy, the P. of L. I refer to them, for they are very numerous in and around our town. We have found a good deal of trouble sometimes in getting the members out to our regular meetings, in fact, our Secretary's minutes will show there have been too many adjournments for want of a quorum. This should not be so. Another and more dangerous trouble has shown itself in our Association—dishonesty. Not dishonest as regards dollars and cents, but dishonesty to the Association, or probably a better term would be, leaky members. For instance, last March, at our regular meeting, one of the members reminded the proper committee that it was their duty to go to work and see that proper candidates were put in nomination for the village offices, that we might get our roads and various other things attended to. Next day it was public talk on our streets and great injustice was done the member who introduced the subject, for his motives were entirely honest and for the best interests of the village. We have added many improvements to our village in the last year, prominent among them being fire protection. I believe to-day Morley is second to no village in the State in that respect, all obtained through the efforts of the Business Men's Association. The G. R. & I. Railroad deserve great credit for the disposition manifested to aid our village in this respect. They furnish us the water and the power from their tank engine and the business men bought from 25 to 50 feet of hose apiece, so that we now have from 800 to 1,000 feet of hose, which will from the central point of the tank reach all over the business portion of town. We also pay 25 cents apiece to the fire company per week for the purpose of writing down in dry times, so we have water and the power to throw over a six story building a volume of water that would drown out any fire Morley ever saw—and she has had some bad ones.

There are many things the B. M. A. has worked hard to get, but failed so far, such as more railroads, manufacturing, etc. The Association is at present trying to get the fast morning train north to stop at our place, a circumstance that works much injury to our town. How we will succeed remains to be seen. We have each year since our organization held a banquet sometime during the holidays, which seems to give general satisfaction to the members of the Association, especially your humble servant.

[CONTINUED NEXT WEEK.]

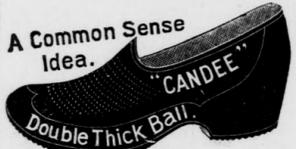
FLOUR

Owl, Crown Prince, White Lily, Standard, Rye, Graham.

Bolted Meal, Feed, Etc.

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Grocers and Bakers not handling our yeast are requested to write for samples and prices. One trial will convince all of its superiority for freshness and strength.

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W. G. HAWKINS, Salesman for Western Michigan, LOCK BOX 173, GRAND RAPIDS.



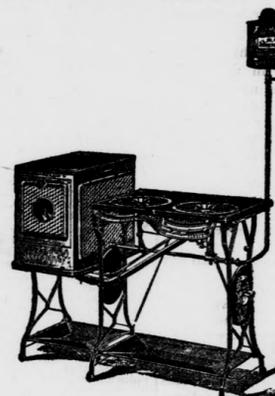
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Grand Rapids, Mich.

Near Union Depot. Cor. Spring and Fulton Sts.

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THE Quick Meal Gasoline Stove Has Safety Points Found in no Other Stove.



WE ARE Headquarters FOR Michigan. 26,765 Quick Meal Stoves Sold in 1888.

Warranted to Give Satisfaction.

Above Stove, with Russia Iron Oven, Self Lighter . . . \$31.50
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With Three Burners on Top, Russia Iron Oven, Self Lighter . . . 23.50
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Send for Complete Illustrated Catalogue and write for Factory Discounts.
"Useful Hints to Dealers in Quick Meal Oil Stoves" sent free on request.
Every dealer should have a copy.

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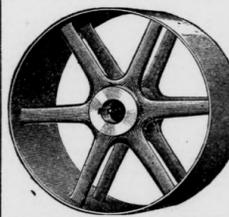
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The Most Popular Cigar. The Best Selling Cigar on the Market.

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Send Specifications for Estimates before Contracting.

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Fresh and Salt Beef, Fresh and Salt Pork, Pork Loins, Dry Salt

Pork, Hams, Shoulders, Bacon, Boneless Ham, Sausage

of all Kinds, Dried Beef for Slicing.

LARD

strictly Pure and Warranted, in tierces, barrels, half-bbls., 50 lb. cans, 20 lb. cans, 3, 5 and 10 lb. pails

Pickled Pigs' Feet, Tripe, Etc.

Our prices for first-class goods are very low and all goods are warranted first-class in every instance. When in Grand Rapids, give us a call and look over our establishment. Write us for prices.

Huckleberries Wanted!

THEO. B. GOOSSEN,

WHOLESALE

Produce and Commission Merchant,

IS MAKING A SPECIALTY ON HUCKLEBERRIES.

If you are in the market to either buy or sell, or send on commission, will be pleased to hear from you.

33 OTTAWA STREET, Telephone 269.

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Grand Rapids Fruit and Produce Co.,

(SUCCESSOR TO GEO. E. HOWES & CO.)

Jobbers of

FOREIGN FRUITS.

Oranges, Lemons and Bananas a Specialty. 3 NORTH IONIA ST., GRAND RAPIDS.

MOSELEY BROS.,

—WHOLESALE—

Fruits, Seeds, Oysters and Produce.

All kinds of Field Seeds a Specialty.

If you are in market to buy or sell Clover Seed, Beans or Potatoes, will be pleased to hear from you.

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Our Specialties:

CALIFORNIA FRUITS, ORANGES, LEMONS, BANANAS AND BERRIES.

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Butter, Eggs, Oranges, Lemons, Bananas, Mince Meat, Nuts, Figs, Etc. Eggs Crate Factory in connection. Price List furnished on application.

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Foreign, Tropical and California FRUITS.



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Best for STEAM PURPOSES. DOMESTIC USE. GRATES. LIGHT ASH. NO CLINKER.

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If you buy it, we guarantee the Best Results. Used by Principal Hotels, Leading Manufacturers and Railroads. GIVE IT A TRIAL.

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We are selling the BEST RUBBER HOSE in 3-4, 1, 11-4, 11-2, 2 and 2 1-2 inch. Cotton Mill Hose, Rubber Lined; also unlined Linen Hose, in all sizes, for fire protection.

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We have the Best Lubricators, Grease and Oil Cups, Lath and Fodder Yarn, Saw Gummers, and the best General Stock of Mill Supplies in this State.

AGENTS FOR STEWART'S BEADY ROOFING, DEAFENING FELT AND SHEATHING, IRON FIBRE PAINT AND CEMENT. BEST OF THE KIND IN USE.

SAMUEL LYON.

GROCERIES.

How the Sugar Trust Was Formed.

The series of articles now appearing in the Baltimore Sun, from the pen of the Hon. Wm. L. Wilson, Representative in Congress from West Virginia, are attracting a good deal of attention, and are the most searching papers into the true history of trusts and monopolies that have yet appeared in any quarter. Having thoroughly exposed all the ins and outs of that gigantic monopoly, the Standard Oil Company, which is the history of a great commercial crime, Mr. Wilson turns to the great Sugar Trust and tells the whole story of how that trust was formed, uncovers the first machinery of monopoly, and shows us the business subtraction and silence and how great riches are made for the skillful few. Sugar is of daily use in every household. Its average consumption in the United States is fifty pounds per capita, requiring nearly one-third of the product of the world. Of this vast amount we produce, chiefly in Louisiana, a variable fraction, averaging about one-tenth, and import the residue in the form of raw sugars, which are refined in this country, our tariff duties being prohibitory on the refined grades. When, therefore, it became known that a large majority of American refiners had formed a "Sugar Trust," and its operation was brought sharply home to every household by an immediate and consequent rise in the price of an article of universal consumption, public feeling was at once excited to the point where legislatures and courts were invoked to uncover, and, if possible, to suppress this new form of secret combination. The Sugar Trust was framed very closely upon its model, but some differences must be kept in view from the beginning. The Standard Oil Trust was simply a new and more perfect organization given to an already existing combination. When the Sugar Trust was adopted of the organization for the purpose of forming a combination out of hitherto independent and competing companies. The deed under which the Sugar Trust was organized was made in October, 1887. It provided that all parties to it, not already corporations, should first become such, and thereupon that all the shares of stock in all the corporations should be transferred to the board of trustees, eleven in number, designated as "The Sugar Refineries Company," in lieu of which stock certificates declaring that the holder was entitled to so many "shares of the Sugar Refineries Company" were to be distributed by the board to the several corporations, to be by them re-distributed to the parties entitled to them. The amount of these certificates was not to exceed \$50,000,000, and the quota allotted to each corporation was to be ascertained by appraisal and agreement as to the actual value of its property, including goodwill, patents and the like, and without regard to its capitalization. Of the shares allotted, 15 per cent. were to be left with the board with which to acquire other refineries becoming parties to the deed, to pay for additional capacities or to appropriate to the several refineries. Each corporation preserves, as before, its identity and separate management, but the board, as the common and exclusive stockholders of them all, elect their directors and receive all the dividends, out of which in turn they declare and pay dividends on the trust certificates.

The parties executing the original agreement included nine in New York, headed by the great Havemeyer & Elder concern, whose refineries have a capacity of 8,000 barrels, or nearly 2,300,000 pounds daily, and three in Boston. Later it was signed by one in St. Louis, two in New Orleans and one in Portland, Me., and possibly others in recent months. These thirteen refineries first forming the "Trust" produce two-thirds of the refined sugar of this country. Among the declared objects of the deed were to communicate to all the processes or appliances possessed by any; to maintain the standard of refined sugars; to promote economies, so as to keep the price of sugar as low as consistent with reasonable profit, and to protect against unlawful combinations of labor.

The deed under which the Sugar Trust was formed, while more clear and explicit in many respects than its prototype, was more general in prescribing the duties of the trustees, doubtless to avoid any conflict with the laws against combinations in the State of New York. Its trustees denied, with much emphasis, any attempt or purpose to control production or enhance prices, but a few facts cannot be explained in any other way. Here were sixteen of the largest refineries in the country, engaged in eager competition in the manufacture and sale of sugars, that by a single agreement entered into a "trust." Almost immediately five of these refineries were closed, three in New York and two in Boston. One of the New York refineries, the North River, was sold to the city for park purposes, another and very large one, the Oxnard, was directed to be dismantled. Various excuses were alleged for this prompt diminution of production, but it is hard to explain why the only shutting down in the country was among the trust refineries. Another immediate result of this combination of late rivals to "maintain the standard of refined sugar" was an increase in its cost to the consumer. When the trust was formed the difference between the price of fair refined raw sugar and refined granulated sugar was 1 9-16 cents per pound, a difference, which, on examination of corresponding prices in London, allowing all that was claimed for increased cost of production in America, would afford a fair profit to the refiner. In three months' time the difference had become 2 1-10 cents per pound, one half cent more, for which there can be no explanation except the power of the trust to increase the price of its product to the consumer, especially when the Government stands guard to keep away all outside relief that cannot leap over a high-protecting wall. Let us see what an additional half cent a pound meant. We consume annually about 3,000,000,000 pounds of sugar. Of this quantity the refineries in the trust produce, nearly, if not quite, two-thirds, the other third being produced by outside refineries, the sugar houses of Louisiana and a few unimportant mo-

lasses houses. An increase of half a cent a pound on two-thirds of our consumption, to-wit, on 2,000,000,000 pounds, would give an added profit of \$10,000,000, which is 20 per cent. on the certificate capital of the Sugar Trust. The quotations in New York for June 20 of the present year show a difference between the two grades of sugar I have selected, which are standard grades for comparison, of 2 1/2 cents per pound, which is even greater than the amount above stated, and shows the steady maintenance of the power of the Trust. Indeed, its pecuniary success has been not less brilliant than that of the original Trust. It was capitalized at \$50,000,000. As the quota allotted to the North River Refinery, which subsequently sold in open market for \$325,000, was \$700,000 in certificates, and its owners were dissatisfied with their share as compared with others, it is safe to say that this capitalization was nearly if not twice the actual value of the properties put into the Trust. The certificates began at \$79, and reached at one time \$126, although a later reaction brought them some points lower in anticipation of an adverse decision in a case affecting the Trust, of which I shall hereafter speak.

After payment of dividends last year, it had, according to the circular of Willett & Hamlin, a surplus of \$10,000,000 in its treasury. The same authority gives its earnings between January 1, 1889, and June 13, as \$15,000,000 more. Thus, its surplus from last year, with its net cash profit for less than six months of the present year, amounts to \$23,000,000, probably the full value of the plants put into the Trust and nearly 50 per cent. on its watered capital. No wonder the other industries of the country are rushing pell-mell for this new invention, which in a single year showers upon those who can skillfully and effectively use it, riches not only greater than the ordinary profits of legitimate industry, but even beyond the wild dreams of speculative adventure. But who can effectually use it, and, more important still, who pays the piper?

Wool, Hides and Tallow. Wool is a stagnant article in the market. Dealers have it at a high cost and hold, as a rule, firm; but since the heavy failure of Brown, Steese & Clark (or Riverside mills), manufacturers hold off entirely, some wools being offered at lower prices without takers. Offers on some lots of X wools on which had been offered 30 cents and held at 31 cents, were withdrawn and lowered to 28 cents, holders being willing to accept 30 cents. How far this may extend remains to be seen, but as one holder after another weakens on this pressure, so is the market likely to be, and in reality is, 2 cents lower, if sales are effected. It is hard to brace up a market already above buyers' views after so disastrous a failure (running into millions) in the trade, even if not wholly caused by that trade. Again, there is the uncertainty of how many other failures must follow as the result

of this. On the other hand, the loss to some redounds in good to others, as the Riverside mills have been a thorn in the side of worsted manufacturers for years, as their pecuniary demands were so great that no one knew at what time their goods were coming on the market, at a price below any reasonable profit or cost, which has been a frequent occurrence during the past two years. They are now out of the way. Another element which does not give dealers much hope for the future is the enormous importation of worsted cloths and yarns, which have been brought in during the past year on old classification and are now on the market. On the whole, the market is actually lower, being braced up to old prices by talk, with large offerings and light demand only at a concession. Foreign markets are strong and advancing. Wools cannot now be brought over our home supply is not sufficient for our wants for the year to keep mills running but they cannot run at a loss. Dealers must wait or take a loss now, and what the future will bring is uncertain.

Hides are unchanged in price only as they are of better quality, which makes them in more demand. There are large quantities of old hides in the country that are not wanted only at much lower prices; these are at a higher cost to dealers than the present market and are held in hopes of an advance, which is not likely to come in the near future. The leather market is well stocked, trade is good, supplies ample and prices are low. The disastrous year of the trade is about over. Failures have been numerous and large, leaving present houses with reduced capital but on a firm basis. It is conceded by all leather dealers and manufacturers that the low prices have come to stay, and a healthy trade is looked for. Shrinkages in value have been enormous, and, coming in so short a time, no other line could have held it so well. We look for a fair demand, but it must be at low prices only.

Tallow quiet with fair demand.

His Honest Price. Respectable Old Merchant (who has failed for the twentieth time) to book-keeper—Well, Mr. Book-keeper, how much can we pay? Book-keeper—I don't think we can pay more than twenty-five cents, sir. Respectable Old Merchant (indignantly)—Nonsense! I have always paid forty cents, and I shall do so now, even if I have to pay the other fifteen cents out of my own pocket.

Attention is directed to the business opening advertised in another column by Lemon & Peters. The stock is an exceptionally good one and the location is unsurpassed as a trading point.

PRODUCE MARKET. Apples—Red Astrucans, \$1.40 per bbl. Beans—Dry stock is scarce, but there is scarcely any demand. Jobbers pay \$1.75 per bu and hold at \$2.10 to \$2.15 per bu. Blackberries—\$1.50 per 10-lb. case. Butter—While there has been no advance in price, butter is in a little better demand. Creamery commands 16 1/2 c, and dairy 10 1/2 c, according to quality. Cabbages—Southern Illinois stock is in plentiful supply, heavy prices. Cheese—Lenawee and Allegan county makers bill their stock at 8c, while jobbers hold at 8 1/2 c. Cherries—About out of market. Cider—10c per gal. Cooperage—Pork barrels, \$1.25; produce barrels 25c. Cucumbers—30c per doz. Dried Apples—Commission men hold sun-dried at 3 1/2 c, and evaporated at 6 1/2 c per bu. Eggs—Jobbers pay 12 1/2 c and hold at 14c. Field Seeds—Clover, mammoth, 85 per bu.; Honeysuckle, Timothy, \$1.85 per bu. Green Beans—Wax, 50c per bu. Green Onions—12c per doz. bunches. Honey—In small lots, heavy prices. Clean comb commands 1 1/2 c per lb. Musk Melons—\$1.50 per crate. Onions—Southern, 82 per bbl. Peaches—In small lots, heavy prices. Peas—10c per bushel. Peas—Green, 40c per bu. Potatoes—New Southern stock, 35c per bu. or \$1.30 per bbl. Radishes—10 1/2 c per doz. bunches. Scotch—12 1/2 c per 100. Tomatoes—75c per 30-lb. crate. Turnips—50c per bu. Clear bar, short cut, per 100. Whortleberries—Very scarce, readily commanding \$3.50 per bu.

PROVISIONS. The Grand Rapids Packing and Provision Co quotes as follows: PORK IN BARRELS. Mess, new, 11 50 Short cut Morgan, 11 75 Extra clear pig, short cut, 12 00 Clear, heavy, 12 50 Clear fat back, 12 50 Boston clear, short cut, 13 00 Clear bar, short cut, 13 00 Standard clear, short cut, best, 13 00 SMOKED MEATS—Canned or Plain. Hams, average 20 lbs, 10 1/2 " 16 lbs, 11 1/2 " picnic, 8 1/2 " best boneless, 10 " Shoulders, average 8 lbs, 8 " boneless, 8 " Breakfast Bacon, boneless, 10 " Dried Beef, extra, 10 " Cream Bar, 12 1/2 " Long Cuts, heavy, 6 " Briskets, medium, 6 " light, 6 " LARD—Kettle Rendered. Tierces, 7 1/2 " Tubs, 7 1/2 " 50 lb. Tins, 7 1/2 " LARD—Refined. Tierces, 6 1/2 " 30 and 50 lb. Tubs, 6 1/2 " 3 lb. Pails, 30 in a case, 7 1/2 " 5 lb. Pails, 12 in a case, 7 1/2 " 10 lb. Pails, 6 in a case, 6 1/2 " 30 lb. Pails, 4 in a case, 6 1/2 " 30 lb. Cans, 6 1/2 "

BEEF IN BARRELS. Extra Mess, warranted 200 lbs, 7 00 Extra Mess, Chicago packing, 7 00 Cream Bar, 7 50 Extra Plate, 7 50 Boneless, rump butts, 9 00 SAUSAGE—Fresh and Smoked. Pork Sausage, 7 " Ham Sausage, 7 " Tongue Sausage, 9 " Frankfurt Sausage, 9 " Blood Sausage, 9 1/2 " Bologna, straight, 5 1/2 " Bologna, thick, 5 1/2 " Head Cheese, 5 1/2 " PIGS FEET. In half barrels, 3 00 In quarter barrels, 1 75 TRIPLE. In half barrels, 3 00 In quarter barrels, 1 75 In kits, 85 " FRESH MEATS. Swift and Company quote as follows: Beef, carcass, 4 1/2 @ 5 1/2 " hind quarters, 6 @ 7 " fore, 3 1/2 @ 4 " Hogs, 6 @ 8 " Pork loins, 8 " Shoulders, 6 @ 8 " Bologna, 5 @ 6 " Sausage, blood or head, 5 @ 6 " liver, 5 @ 6 " Frankfurt, 6 @ 7 1/2 " Mutton 6 @ 7 1/2 "

OYSTERS and FISH. F. J. Dettenthaler quotes as follows: FRESH FISH. Whitefish, 6 @ 7 " smoked, 6 @ 7 1/2 " Trout, 6 @ 7 " Halibut, 6 @ 7 " Frog's legs, per doz, 10 @ 50 " CANDIES, FRUITS and NUTS. Putnam & Brooks quote as follows: TACK. Standard, 25 lb. boxes, 11 " Twist, 25 " 11 " Cut Loaf, 25 " 11 " MIXED. Royal, 25 lb. pails, 11 " Extra, 25 lb. pails, 12 " French Cream, 25 lb. pails, 13 1/2 " Cut Loaf, 25 lb. cases, 11 " Broken, 40 lb. Bask., 11 " 30 lb. Bask., 11 " PANCAKE—In 5 lb. boxes. Lemon Drops, 13 " Sour Drops, 15 " Peppermint Drops, 15 " Chocolate Drops, 15 " H. M. Chocolate Drops, 18 " Gum Drops, 18 " Licorice Drops, 18 @ 22 " A. B. Licorice Drops, 14 " Lozenges, plain, 16 " Imperial, 15 " Mottos, 15 " Peppermint, 15 " Molasses Bar, 15 " Caramels, 16 @ 20 " Hand Creams, 18 " Plain Creams, 18 " Decorated Creams, 20 " String Rock, 20 " Buns, Almond, 20 " Wintergreen Berries, 15 " PANCAKE—In bulk. Lozenges, plain, in pails, 12 " printed, in pails, 13 " in bulk, 12 " Chocolate Drops, in pails, 13 " Gum Drops, in pails, 13 " in bulk, 12 " Moss Drops, in pails, 10 " in bulk, 10 " Sour Drops, in pails, 13 " Imperial, in pails, 13 " in bulk, 12 " FRUITS. Oranges, fancy Red, 5 50 @ 5 75 " Messina, 3008, 18 " Lemons, choice, 4 75 @ 5 00 " fancy, 4 50 @ 5 00 " Figs, layers, new, 9 @ 11 " Bags, 50 lb., 9 @ 11 " Dates, fruit, 50 lb., 6 @ 8 " 1/2 fruit, 50 lb., 6 @ 8 " 1/4 fruit, 50 lb., 6 @ 8 " Persian, 50-lb. box, 5 1/2 @ 6 " Bananas, 1 25 @ 2 50 " Almonds, Tarragona, 10 1/2 @ 17 " " Ivaca, 14 1/2 @ 15 " Brazil, California, 13 @ 14 " Filberts, Sicily, 10 1/2 @ 11 " Walnuts, Grenoble, 10 @ 11 " Pecans, Texas, H. P., 7 1/2 @ 12 " Coconuts, per 100, 4 25 @ 4 50 " Chestnuts, 10 @ 11 " Game Cocks, 8 @ 9 " Star, 8 @ 9 " Horse, 6 @ 7 "

Wholesale Price Current. The quotations given below are such as are ordinarily offered cash buyers who pay promptly and buy in full packages. BAKING POWDER. ROYAL BAKING POWDER. 10c cans, 95 " 1/2 lb., 1 40 " 1 lb., 1 80 " 2 lb., 2 60 " 3 lb., 3 40 " 4 lb., 4 20 " 5 lb., 5 00 " 6 lb., 5 80 " 7 lb., 6 60 " 8 lb., 7 40 " 9 lb., 8 20 " 10 lb., 9 00 " 11 lb., 9 80 " 12 lb., 10 60 " 13 lb., 11 40 " 14 lb., 12 20 " 15 lb., 13 00 " 16 lb., 13 80 " 17 lb., 14 60 " 18 lb., 15 40 " 19 lb., 16 20 " 20 lb., 17 00 " 21 lb., 17 80 " 22 lb., 18 60 " 23 lb., 19 40 " 24 lb., 20 20 " 25 lb., 21 00 " 26 lb., 21 80 " 27 lb., 22 60 " 28 lb., 23 40 " 29 lb., 24 20 " 30 lb., 25 00 " 31 lb., 25 80 " 32 lb., 26 60 " 33 lb., 27 40 " 34 lb., 28 20 " 35 lb., 29 00 " 36 lb., 29 80 " 37 lb., 30 60 " 38 lb., 31 40 " 39 lb., 32 20 " 40 lb., 33 00 " 41 lb., 33 80 " 42 lb., 34 60 " 43 lb., 35 40 " 44 lb., 36 20 " 45 lb., 37 00 " 46 lb., 37 80 " 47 lb., 38 60 " 48 lb., 39 40 " 49 lb., 40 20 " 50 lb., 41 00 " 51 lb., 41 80 " 52 lb., 42 60 " 53 lb., 43 40 " 54 lb., 44 20 " 55 lb., 45 00 " 56 lb., 45 80 " 57 lb., 46 60 " 58 lb., 47 40 " 59 lb., 48 20 " 60 lb., 49 00 " 61 lb., 49 80 " 62 lb., 50 60 " 63 lb., 51 40 " 64 lb., 52 20 " 65 lb., 53 00 " 66 lb., 53 80 " 67 lb., 54 60 " 68 lb., 55 40 " 69 lb., 56 20 " 70 lb., 57 00 " 71 lb., 57 80 " 72 lb., 58 60 " 73 lb., 59 40 " 74 lb., 60 20 " 75 lb., 61 00 " 76 lb., 61 80 " 77 lb., 62 60 " 78 lb., 63 40 " 79 lb., 64 20 " 80 lb., 65 00 " 81 lb., 65 80 " 82 lb., 66 60 " 83 lb., 67 40 " 84 lb., 68 20 " 85 lb., 69 00 " 86 lb., 69 80 " 87 lb., 70 60 " 88 lb., 71 40 " 89 lb., 72 20 " 90 lb., 73 00 " 91 lb., 73 80 " 92 lb., 74 60 " 93 lb., 75 40 " 94 lb., 76 20 " 95 lb., 77 00 " 96 lb., 77 80 " 97 lb., 78 60 " 98 lb., 79 40 " 99 lb., 80 20 " 100 lb., 81 00 " 101 lb., 81 80 " 102 lb., 82 60 " 103 lb., 83 40 " 104 lb., 84 20 " 105 lb., 85 00 " 106 lb., 85 80 " 107 lb., 86 60 " 108 lb., 87 40 " 109 lb., 88 20 " 110 lb., 89 00 " 111 lb., 89 80 " 112 lb., 90 60 " 113 lb., 91 40 " 114 lb., 92 20 " 115 lb., 93 00 " 116 lb., 93 80 " 117 lb., 94 60 " 118 lb., 95 40 " 119 lb., 96 20 " 120 lb., 97 00 " 121 lb., 97 80 " 122 lb., 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Drugs & Medicines.

State Board of Pharmacy. One Year—Ottmar Eberbach, Ann Arbor. Two Years—Geo. McDonald, Kalamazoo.

Michigan State Pharmaceutical Ass'n. President—Geo. Gundrum, Ionia. First Vice-President—F. M. Akoff, Lansing.

Grand Rapids Pharmaceutical Society. President, J. W. Hayward, Secretary, Frank H. Escott.

The Drug Market. Opium is very firm and advancing. Morphine, as yet, is unchanged. Quinine is steady.

Hades is Full. Secretary Blaine is responsible for the following story: In conversation with some gentlemen, reference was made to the religious Irishman's persistent thought about the hereafter.

Value of a Trade Paper. In the advertising pages of the trade paper you find the most reliable information in regard to novelties, seasonal and new goods, as well as the staples.

Progress of the Metric System. At recent meeting of the French Academy of Sciences, M. de Malaree, speaking of the extension of the metric system of weights and measures, made the astounding statement that only about 42,000,000 of inhabitants of the civilized world have systems which are neither metric nor decimal.

Shoddy Rubber. A writer in the Tribune advances these reasons for the desirability of forming a rubber trust: There is pinchbeck in rubber as well as jewelry.

ANNUAL REPORT

Of the Insurance Committee of Michigan Business Men's Association.

The report of your Insurance Committee will not, perhaps, meet your expectation. At any rate, we cannot tell you that we have in operation our insurance company, which you might reasonably expect from the sentiment and resolutions passed at Cheboygan one year ago.

Why the company was not long ago in existence, and why we are not able to report Messrs. A. B. & C. as policy holders having for themselves one-half the amount previously paid for insurance, is partly because most of the local bodies did not understand the plan of insurance sufficiently well to help the Committee to organize, and partly because the plan was thought to be too new and too full of "sentiment" and entirely in the interest of capital.

This constitutes our recommendation for operating a Business Men's Insurance Company. It is nothing new excepting in this State. In the East, South and West, these companies are becoming very popular, and more than that, very successful.

These are the features of such a company are these: First, not to see how large a dividend can be declared to the stockholders, but to the policy holders, while the interest of the stockholders is all the time sufficient to promise policy holders good management; second, a mutual company, but not an assessment company. In this the members are liable for their premiums only.

Our recommendation, then, is that the Michigan Business Men's Association organize a fire insurance company, the membership and benefits of which can be enjoyed by all property owners whose risks will pass over to a joint stock company for the purpose of conducting fire insurance exclusively, under Act 136 of the laws of 1869, being chapter 133 of Howell's Annotated Statutes; that the capital stock be \$100,000 divided into 4,000 shares of \$25 each, and that this stock be taken by members of this Association and by capital where these associations are located, so far as we are able, the remainder to be raised among Michigan capitalists friendly to our Association.

We recommend that the location of the home office of the company be at Grand Rapids, in that county, Michigan, that being a point most central to all our associations, with abundant facilities for transacting the business, at which point a large amount of the capital can be secured.

We also recommend that the corporate powers be exercised by a board of twenty-one directors, who shall be chosen by the stockholders, at a meeting to be called by the Insurance Commissioner when the stock is subscribed, seven of whom shall constitute a quorum for the transaction of business.

At the first election, the Board of Directors shall be elected at the annual meeting, which shall be held the third Wednesday in January, at which time seven shall be elected for three years, seven for two years, seven for one year and seven each year thereafter.

or such as may be determined upon by the management, and only after taking a signed application from the party desiring insurance and after making a personal inspection of his risk. Each policy holder shall participate pro rata in the profits of each year's business, the term "profits" to mean whatever remains after paying interest on the capital stock, losses and expenses.

All dividends shall be declared by the Board of Directors at their annual meeting, provided no dividends shall be declared except on policies having been in force one year; provided, further, that if any year's dividends to policy holders are not paid in cash, scrip shall be issued, redeemable at the option of the company for cash, or at any time in payment for new insurance, which scrip shall draw interest at 6 per cent. per annum.

We also recommend that the officers of the company co-operate with the Insurance Committee, or officers of each local association, that they be furnished with blanks for making applications for insurance and for reporting the character, standing and responsibility of all applicants, which, together with the commercial reports, would furnish a company ample protection and a good class of members; that they aid all local associations in every way reduce the fire hazard, and that they aid in the repealing of obnoxious and in the enactment of wholesome insurance laws. By this operation with the active associations of the smaller cities and villages, leaving have no use for local agents, leaving the inspectors and solicitors to work the large cities and give more time and care to the inspection of risks.

We would recommend the inspection of each percentile or dwelling hazard as often as twice each year, and of every special hazard quarterly. When each risk is inspected, a report shall be made to the Secretary of the company, which he shall compare and file with the assured's application, notifying the assured of any improvements or changes to be made, or of any violation of his policy or failure of the assured to comply with the requirements of his original application.

This feature of inspection is the one great feature of success in reducing the fire hazard and accounts for the low rate of losses and accounts for the low rate of fire losses of many manufacturers' mutuals and the numerous Eastern mutuals.

Had the joint stock companies kept down their losses and expenses to anything near the figures of the well regulated mutuals and, rather than turn their attention to the organization of boards, committees and the like, compelling the merchant and manufacturer to make improvements at their own expense and, at the same time, compelling him to pay the same rate as his negligent neighbor, and had they paid more attention to the material and moral hazard, mutual insurance would not be organized and conducted to anything like the degree it has attained, neither would we have just cause to complain. We have no desire to manage any insurance company conducted as are the majority of companies, nor do we desire to, in any way, do anything to the insurance business an injury. We cannot expect insurance companies to carry our risks, pay our losses and furnish us security without fair compensation, neither do we recommend the patronage of companies of small responsibility, which refuse to comply with our insurance laws, because they are cheaper. On the other hand, we recognize extravagance and we well know we are among those who pay for it. This and the other reasons given is why we recommend our going into the insurance business and by this plan. It is simple and put in operation, will furnish you absolute security at cost.

Besides having to do with the organization of an insurance company, the Insurance Committee were early called upon to consider the advisability of adopting a Michigan Standard fire insurance policy for the use of all stock companies. We were first offered the New York Standard Form as the form we wanted in Michigan. Not feeling competent to handle this question alone, involving, as it did, many points of law, and affecting, as it would, many thousands of people, the Association engaged the Hon. N. A. Fletcher, of Grand Rapids, to assist us. This he did with a zeal peculiar to himself and worthy of the commendation of this body. But for this Association and him, we would, undoubtedly, have had the New York Standard Form. As it is, we have the Michigan Standard Form, with several advantages to the assured, brought out by Mr. Fletcher in his criticism. This work prosecuted by this Association of less than 3,000 members will annually save the insuring public much expensive and

unsatisfactory litigation. I feel in duty bound to say that, of the many thousand insurers in this State and this Association, none of you were present at the meeting of the policy commission for final consideration of this question excepting Mr. Fletcher, Mr. Stowe and myself, while, on the other hand, the insurance fraternity were largely and ably represented. It is deplorable on the part of the insuring public and Michigan business men to see so little interest manifested by you in dealing for an article that costs you annually so much as does this article of insurance.

In conclusion, should this report receive your approval and you decide to organize this company, we hope you will take action at this time; that a Committee be appointed to raise this stock, and that the Executive Committee provide that Committee with funds from this body to complete their work, which money is to be charged to the Insurance Committee and to be replaced by the company when organized.

Finally, let me thank the officers and Executive Committee for the consideration and assistance heretofore shown us, and request that you treat the new Committee as well as you have treated the old one. We would thank the sev-

eral associations which responded to our request for stock subscriptions. It was encouraging, and we hope that your interest still exists and that we will soon see this project through to the end. Falter not, but stand by the cause and the new Committee. To the many associations which responded to our circulars, saying, "We will insure with you, but have no funds to invest in stock," let me say this: Consider what you now pay annually for insurance, divide it by two and invest one-half in the capital stock of this company and the other half in an insurance policy. The company will forthwith possess \$100,000 capital and will continue to annually save you a respectable sum of money. If you have not means to invest in even one share of stock, lend us your influence in securing stock and business when organized.

Respectfully submitted. GEO. B. CALDWELL, OREN STONE, W. S. POWERS, Insurance Committee.

CINSENG ROOT.

We pay the highest price for it. Address PECK BROS., Wholesale Druggists, GRAND RAPIDS.

Wholesale Price Current.

Advanced—Turpentine. Declined—Iodine, Iodide Potash.

Table listing various commodities and their prices, including Aceticum, Carb., Antipyrin, and others.

LIQUOR & POISON RECORD

COMBINED. Acknowledged to be the Best on the Market. E. A. STOWE & BRO., 100 Grand St., GRAND RAPIDS

OILS!

Snow Drop. A Fine Water White Oil, High Gravity and Fire Test, and recommended to those wishing a High Grade Burning Oil. Red Cross. (SPECIAL) Water White—A splendid oil. Gasoline. Our XXXX Red Cross brand is unexcelled. Warranted to Give Satisfaction.

Naphtha.

Sweet and Free from Oily Matter, and has met the approval of many of the largest consumers. Red Cross Paint Oil. Is full of merit and needs but a trial to convince all of its great value.

Mineral Turps.

Its peculiar composition is such that it can be used with turpentine in fair proportion, the latter retaining full possession, and with perfect results. ALL KINDS Lubricating Oils. Constantly in stock, all at our Cleveland prices, thus saving you time and freight.

Grand Rapids Tank Line Co.

WORKS—D. & M. Junction. OFFICE ROOM—No. 4 Blodgett Block. Branch Seefeld, Shurmer & Teagle, Cleveland, Ohio.

Polishina

This is the Time to Paint. The Best is Always the Cheapest. WE HAVE SOLD THE

Pioneer Prepared Paint

For many years and GUARANTEE Same to Give Satisfaction. Dealers in paints will find it their interest to write us for prices and sample cards.

HAZELTINE & PERKINS DRUG CO.

Importers and Jobbers of

HAZELTINE & PERKINS DRUG CO.

Importers and Jobbers of

--- DRUGS ---

Chemicals and Druggists' Sundries.

Patent Medicines, Paints, Oils, Varnishes.

Sole Agents for the Celebrated Pioneer Prepared Paints.

WEATHERLY'S MICHIGAN CATARRH REMEDY.

We have in stock and offer a full line of Whiskies, Brandies, Gins, Wines, Rums.

We are Sole Agents in Michigan for W. D. & Co., Henderson County, Hand Made Sour Mash Whisky and Druggists' Favorite Rye Whisky.

We sell Liquors for Medicinal Purposes only. We give our Personal Attention to Mail Orders and Guarantee Satisfaction.

All orders are Shipped and Invoiced the same day we receive them. Send in a trial order.

Hazeltine & Perkins Drug Co., GRAND RAPIDS, MICH.

"THE OLD ORIGINAL."

RE-PAINT Neal's Your Buggy for 75 cts.

Carriage

MADE ONLY BY ACME White Lead and Color Works, DETROIT, MICH.



DIAMOND TEA

CURES Liver and Kidney Troubles Blood Diseases Constipation

Female Complaints

Being composed entirely of HERBS, it is the only perfectly harmless remedy on the market and is recommended by all who use it.

Retail Druggists will find it their interest to keep the DIAMOND TEA, as it fulfills all that is claimed, making it one of the very best selling articles handled.

Place your order with our Wholesale House.

Diamond Medicine Co., DETROIT, - MICH.

HAZELTINE & PERKINS DRUG CO., GRAND RAPIDS, - MICH.

THE MOST RELIABLE FOOD RIDGE'S FOOD. Used everywhere, with unequalled success. Not a medicine, but a well-cooked food, suited to the weakest stomach. Take no other. Sold by druggists. In cans, 50c. and up.

HAZELTINE & PERKINS DRUG CO.

Importers and Jobbers of

--- DRUGS ---

Chemicals and Druggists' Sundries.

Patent Medicines, Paints, Oils, Varnishes.

Sole Agents for the Celebrated Pioneer Prepared Paints.

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We sell Liquors for Medicinal Purposes only. We give our Personal Attention to Mail Orders and Guarantee Satisfaction.

All orders are Shipped and Invoiced the same day we receive them. Send in a trial order.

Hazeltine & Perkins Drug Co., GRAND RAPIDS, MICH.

The Best Methods to Secure Manufacturing Enterprises.

The following paper was read by A. O. Wheeler, of Manistee, at the fourth annual convention of the M. B. M. A., at Muskegon:

I was notified recently by your Secretary that the question of "The Best Methods to Secure Manufacturing Enterprises" was assigned to me. The individual members of our Association have been studying that question, and the Association has been wrestling with it ever since it was started. We wanted manufacturing enterprises badly enough and kept a sharp lookout for anything in the shape of an enterprise that was seeking a location. Every little while somebody would come along with a patent something or other that promised great results, who was willing to locate and send everything in the town booming, but usually we found they wanted our people to furnish all the capital. We were anxious enough for the promised boom to give a big, generous bonus to a *bona fide* enterprise, but, as a rule, the schemes did not pan out well except to add our accumulating stock of experience. We have been keeping mum on this subject and don't know how your Secretary found out we had so much experience stowed away. I suppose you don't excuse anyone who doesn't produce a doctor's certificate, and, perhaps, it is as well for me to make a clean breast of the secret process we discovered.

I will say right here that we have tried this process and can fully recommend it to work like a charm and locate the enterprise every time. So confident are we of its efficacy that we propose to continue its use until Manistee grows the more pretentious cities in Michigan as a prosperous manufacturing center. This secret process, that is warranted to succeed in every instance, is simply this: First, ascertain what particular business is best adapted to your city or village, so as to compete successfully in the markets of the country. Remember, it is sure to be a misfortune, not a benefit, to a small city to have an enterprise located that is not self-supporting or likely to be, when compared with more favored localities. It attracts people to the place and, when the collapse comes, as it is sure to do, the bottom drops out of the place, and the town is a great deal worse off than if the enterprise had never been located and never had a boom. But when, after a thorough investigation, you find a manufacturing business that is especially adapted to your locality, when you can compete with the world in the raw material and facilities for reaching the consumer, and then have a decent margin of profit for the investors, let your business men unite and raise among themselves the necessary capital. Then you will land your enterprise every time. We have tried it and know it works well. It doesn't pay to wait for millionaires and capitalists to start a boom. We have lots of them, and they are quite as progressive as any in the country and as public spirited, but you must remember that capitalists are very conservative men and are apt to be very methodical and have fixed habits and are well advanced in years before they become millionaires. These don't have to embark in new enterprises to increase their wealth, and, as a rule, they are adverse to going into a business which they don't understand. It is the business men of moderate means who must make an effort to bring in new manufacturing enterprises to build up the town they are going to benefit by the increased population. After it is demonstrated that the enterprise is a success, the millionaires will join the procession.

A year ago, with a great effort, a furniture factory was started in Manistee. In a little while we will have three and probably four in operation, employing between three and four hundred men and paying six or seven hundred dollars a day in wages that finally finds its way to the tills of the local merchants, besides using eight to ten millions feet of lumber, which means quite a large amount of money in a year.

Now, I would recommend, from personal experience, the best methods for securing manufacturing enterprises: First, find out just what you want, then club together, put your hands into your pockets and furnish the funds to get the very best of the kind of an enterprise you want. But don't make a mistake in thinking that the thing is started and will go alone, for it will not, but must be looked after and pushed and not let nature take its course.

Ireland Needs Tradesmen.

"Not many generations have passed away," says the *Irish Leather Trades Journal*, "since that historical period when 90 per cent. of the community were debarred from practicing any professional calling, and were forced to confine themselves exclusively to trade. Naturally when this disability was removed, those who possessed sufficient means educated their children better than formerly, and looked upon the acquisition of a learned profession as something worthy of their ambition. From no section of the people has a larger number of eminent men sprung than from the leather trades. The sons of tanners, leather merchants and shoemakers, are to be found in leading positions in law, medicine, theology, literature, science, etc., and although Ireland is not a promising field for the professional man, it is remarkable that so many have risen to eminence. The professions have gained by the acquisition of such men, but we fail to see how commerce has lost anything by their deserting the paternal occupation. Unfortunately there are too many young men in the country for the amount of business to be transacted, and far too many tradesmen for the available work. Therefore, we need not complain about the few lost to commerce while thousands wander aimlessly in search of business occupations. The great remedy for the glut in the professional field is—increased trade. When the industries of the country are better supported, and a development of natural and artificial resources begins, sufficient work will be created for hands and intellect, and the superfluity of both, which now exists, shall be absorbed in the extended national activity."

Crockery & Glassware

LAMP BURNERS.	
No. 0 Sun.....	45
No. 1 ".....	48
No. 2 ".....	70
Tabular.....	75
LAMP CHIMNEYS.—Per box.	
4 doz. in box.....	1.90
No. 0 Sun.....	2.00
No. 1 ".....	2.00
No. 2 ".....	3.00
First quality.	
No. 0 Sun, crimp top.....	2.15
No. 1 ".....	2.25
No. 2 ".....	3.25
XXX Filter.	
No. 0 Sun, crimp top.....	2.58
No. 1 ".....	2.80
No. 2 ".....	3.80
Pearl top.	
No. 1 Sun, wrapped and labeled.....	3.70
No. 2 ".....	4.70
No. 2 Hinge, ".....	4.70
La Bastie.	
No. 1 Sun, plain bulb, per doz.....	1.25
No. 2 ".....	1.50
No. 1 crimp, per doz.....	1.40
No. 2 ".....	1.60
STONEWARE—AKRON.	
Butter Crocks, per gal.....	0.65
Jugs, 1/2 gal., per doz.....	65
" " ".....	80
Milk Pans, 1/2 gal., per doz. (glazed).....	60
" " ".....	75
FRUIT JARS—Per doz.	
Mason's, pints.....	\$10.50
quarts.....	11.00
1/2 gallon.....	14.00
Lightning, quarts.....	12.00
1/2 gallon.....	16.00

WHY WEAR PANTS
That do not fit or wear satisfactorily, when you can buy the Detroit Brand, that are perfect in style and workmanship.

JACOB BROWN & CO'S
+ PERFECT FIT. +
Superior Make
PANTS and OVERALLS.
ASK FOR THEM!

HYDRAULIC ELEVATORS
Water Motors and Specialties
Send for New Catalogue.
Tuerk Hydraulic Power Co.
NEW YORK: CHICAGO: 12 Cortland St. 39 Dearborn St.

AWNINGS AND TENTS.

Horse and Wagon Covers, Water Proof Coats, Buggy Aprons, Wide Cotton Ducks, etc. Send for Illustrated Catalogue.

Chas. A. Coye,
Telephone 106. 11 Pearl St.

Wm. Brummeler
JOBBER OF
Tinware, Glassware and Notions.
Rags, Rubbers and Metals bought at Market Prices.

THE ALDINE FIRE PLACE
Before Buying Grates, get our circular, Sent Free. The Aldine produces Warm Floors, Perfect Ventilation; keeps fire over night, and is cleanly. Burns coal, coke, wood or gas. Can be piped to common chimneys, or set like other grates, and can be run at half the cost of any other. Address **ALDINE MFG. CO.,** Grand Rapids, Mich.

THE ACME OF UTILITY AND ECONOMY IN STORE SHELVING
IS REACHED WHEN THE SAME IS HUNG ON **THE KOCH PAT**
ADJUSTABLE (REVERSIBLE) BRACKETS

Liberal discount to the trade. Special inducements to parties introducing this system of store fitting in any locality.
Manufactured by
KOCH A. B. CO.,
354 Main St., PEORIA, ILL.
BORDEN, SELLECK & CO., Agts.,
45-50 Lake St., Chicago, 114 Water St., Cleveland

SHIPPERS CAN SAVE TIME AND TROUBLE BY USING BARLOW'S SHIPPING BLANKS.
SEND FOR SAMPLE SHEET. PRICE 5 CENTS.
BY USING BARLOW'S SHIPPING BLANKS, SEND FOR SAMPLE SHEET. PRICE 5 CENTS.
BARLOW BROS., GRAND RAPIDS, MICH.

WARRANTED NOT TO RIP.
Lot 796
Size 30-30
Price

Every garment bearing the above ticket is **WARRANTED NOT TO RIP**, and, if not as represented, you are requested to return it to the Merchant of whom it was purchased and receive a new garment.
STANTON, SAMPSON & CO.,
Manufacturers, Detroit, Mich.

\$1,000 REWARD!
THE LARGEST AND BEST CLEAR LONG HAVANA FILLED SUMATRA WRAPPED CIGAR SOLD FOR 5 CENTS.

THE JUDGE
Warranted Clear Long Havana Filler Imported Wrapper

We agree to forfeit One Thousand Dollars to any person proving the Filler of these Cigars to contain anything but Havana Tobacco. DILLWORTH BROTHERS.

Amos S. Musselman & Co.
SOLE AGENTS,
GRAND RAPIDS, MICH.
Fehsenfeld & Grammel,
Manufacturers of
BROOMS!
Whisks, Toy Brooms, Broom Corn, Broom Handles, and all kinds of Broom Materials.
526 and 528 Ottawa St., Grand Rapids.

TIME TABLES.

Grand Rapids & Indiana.

GOING NORTH. Arrives. Leaves.

Traverse City & Mackinaw.....	7:00 a m	7:30 a m
Traverse City & Mackinaw.....	9:20 a m	11:30 a m
Traverse City Express.....	3:05 p m	4:30 p m
Potoskey & Mackinaw.....	8:45 p m	10:30 p m
7:30 a m and 11:30 a. m. Trains have chair cars for Potoskey and Mackinaw City.		
10:30 p. m. train has sleeping car for Potoskey and Mackinaw City.		

GOING SOUTH. Arrives. Leaves.

Cincinnati Express.....	6:25 a m	7:00 a m
Fort Wayne Express.....	11:45 a m	12:45 a m
Cincinnati Express.....	4:40 p m	6:30 p m
Traverse City & Mackinaw.....	10:40 p m	11:05 p m

7:00 a m train has parlor chair car for Cincinnati. 6:00 p m train has Pullman sleeper for Cincinnati. 11:05 p m train has Wagner sleeper for Chicago, via Kalamazoo.

Sleeping car rates—\$1.50 to Chicago, Potoskey or Mackinaw City; \$2 to Cincinnati.

Muskegon, Grand Rapids & Indiana.

Leave. Arrive.

7:00 a m.....	10:15 a m
11:15 a m.....	3:30 p m
3:40 p m.....	6:40 p m
5:40 p m.....	8:40 p m

Leaving time at Bridge street depot 7 minutes later. C. L. LOCKWOOD, Gen'l Pass. Agent.

Detroit, Grand Haven & Milwaukee.

GOING WEST. Arrives. Leaves.

Morning Express.....	12:30 p m	12:25 p m
Through Mail.....	4:35 p m	4:30 p m
Steamboat Express.....	10:40 p m	10:45 p m
Night Express.....	6:50 a m	7:00 a m
Mixed.....	7:30 a m	7:30 a m

GOING EAST. Arrives. Leaves.

Detroit Express.....	6:45 a m	6:50 a m
Through Mail.....	11:35 a m	11:40 a m
Evening Express.....	3:40 p m	3:50 p m
Limited Express.....	6:45 p m	6:50 p m
Daily, Sundays excepted. Daily.		

Detroit Express has parlor car to Detroit, making direct connections for all points East, arriving in New York 10:10 a. m. next day.

Limited Express has parlor car to Detroit, making close connections for all points East, also makes direct connections at Durand with special Pullman through cars to New York and Philadelphia. Steamboat express has parlor car to Grand Haven, making direct connection with steamer for Milwaukee and the West.

Through tickets and sleeping car berths secured at D. G. H. & M. R'y offices, 29 Monroe St., and at the depot. JAS. CAMPBELL, City Passenger Agent.

Improved "Rival" Fountain Pen.
It Stands at the HEAD! Price, \$2.50. We will send you sample pen for \$1.75. If pens do not prove ENTIRELY SATISFACTORY, MONEY REFUNDED. Guaranteed to write best, sell best, and to be the best and most perfect pen made. Write for circulars. Order sample. Agents coining money.

Langhlin Pen Company,
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Manufacturers of Delivery Wagons of all descriptions. Also manufacturers full line of Delivery and Road Sleighs. Write for illustrated catalogue and price list.

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GRAND RAPIDS, MICH.

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State Agent
Lycorning Rubbers
and Jobber of
Medium Price Shoes.
Grand Rapids, Mich.

Oranges!
We are wholesale agents for the Fancy California Mountain Seedlings and headquarters for all kinds of Messina oranges.
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WHO URGES YOU TO KEEP SAPOLIO? THE PUBLIC!
By splendid and expensive advertising the manufacturers create a demand, and only ask the trade to keep the goods in stock so as to supply the orders sent to them. Without effort on the grocer's part the goods sell themselves, bring purchasers to the store, and help sell less known goods.
ANY JOBBER WILL BE GLAD TO FILL YOUR ORDERS.

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Wholesale Clothiers
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Perfect-Fitting Tailor-Made Clothing
AT LOWEST PRICES.
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MAIL ORDERS sent in care L. W. ATKINS will receive PROMPT ATTENTION.

P. STEKETEE & SONS,
WHOLESALE
Dry Goods and Notions,
83 Monroe St. and 10, 12, 14, 16 & 18 Fountain St.,
Grand Rapids, Mich.

Comforts and Blankets, Yarns and Woolens for Fall Trade.
Stark American Pacific BURLAPS.
Bags. Warps, Geese Feathers, Waddings, Batts and Twines.
Agents for Georgia and Valley City Bags.
Prints, Gingham, Dress Goods, Hosiery, Underwear and full line of Staple Notions.

LEMONS!
Our lemons are all bought at the cargo sales in New Orleans and are as free from frost or chill as in June.
PUTNAM & BROOKS.

WM. SEARS & CO.,
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37, 39 and 41 Kent St., Grand Rapids.

The Michigan Trust Company.

19-21 FOUNTAIN STREET,
GRAND RAPIDS, MICHIGAN.
Capital - - - - - \$200,000
Additional Liability of Stockholders - - - - - \$200,000

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WILLARD BARNHART, Vice-President.
D. D. CODY, 2d Vice-President.
A. G. HODENPYL, Secretary.

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This Company is now established in the offices formerly occupied by the Hartman Safety Deposit Vaults, 19-21 Fountain Street, Shepard-Hartman Building. With ample capital, a Board of Directors composed of men of established character and recognized financial responsibility—thus securing conservative management—with every facility for the prompt and careful administration of its business, this Company presents its claims to this community and to the people of Western Michigan with confidence, and solicits the patronage of all who have occasion to require the services of such an institution.

Under the laws of the State of Michigan, this Company is authorized and will undertake
To Loan Money on Approved Real Estate Security.
To Loan Money on Approved Collateral Security.
To Act as Executor, Administrator, Guardian, Trustee, Assignee, Receiver, Fiscal and Transfer Agent and Registrar of Stocks and Bonds.
To Act as Agent for other persons or corporations, in the transaction of any business that may be committed to it, to care for property, collect interest, dividends, coupons and rents.
To Execute Orders for the purchase and sale of all kinds of investment securities, making a Specialty of Local Stocks.
To Receive Deposits of trust monies on certificate or subject to check.
To Receive Deposits of Court Funds.
To Maintain and Manage Safety Deposit Vaults.
And to Transact a General Trust Business.

The affairs and business of this Company are subject to the supervision and inspection of the Commissioner of the Banking Department of the State of Michigan, and for the still further protection of its patrons THE COMPANY IS OBLIGED TO DEPOSIT \$100,000 WITH THE TREASURER OF THE STATE.

We are prepared to act as Trustee for bondholders on Railroad or other mortgages. To act as agent for the purchase or sale of all classes of INVESTMENT SECURITIES, RAILROAD BONDS, STATE, CITY, TOWNSHIP, SCHOOL or other bonds, and will undertake to negotiate the entire issue of any of the above classes of bonds.

IN OUR SAFETY DEPOSIT DEPARTMENT we offer to the people of Grand Rapids and Western Michigan, ABSOLUTE PROTECTION for the safe keeping of their Notes, Deeds, Abstracts, Insurance Policies, Bonds, Stocks, Leases, Wills, Money, Jewelry, Painting, Silver, Private Papers and valuables of any and all kinds. Our large steel vaults are protected by every known device.

The heavy steel vault is fitted up with small safes which are rented at \$5 and upward (according to size) per year. Each safe has a different combination or lock, and it is impossible for any officer or employe of this Company, or any other person, excepting the renter or duly appointed deputy, to gain admission to a safe, on account of the great precaution taken to insure the complete identification of the renters. In the storage vault underneath the safe vault, large packages, such as trunks, valises, boxes of silverware, paintings, bric-a-brac, sealskin garments, laces, and other bulky valuables are cared for. All bulky articles are taken for safe keeping at very moderate rates, according to value or space occupied. This vault is absolutely dark, dry and moth-tight, making it a perfect receptacle for the storage of fur garments.

The officers and employes of the Company are under strict injunction not to impart to others any information of its transactions with its customers.

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Carry in stock the best line of

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Send for sample of the celebrated
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We carry a large stock of Foreign and Domestic Nuts and are at all times prepared to fill orders for car lots or less at lowest prices.
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